AMERICAN RIVER BANKSHARES
Form 10-Q
May 10, 2011
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q (Mark One)

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2011 or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from	to
•	

Commission File Number: 0-31525

#### AMERICAN RIVER BANKSHARES

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of incorporation or organization)

68-0352144

(I.R.S. Employer Identification No.)

3100 Zinfandel Drive, Suite 450, Rancho Cordova, California (Address of principal executive offices)

95670

(Zip Code)

(916) 851-0123

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o

Accelerated filer o

Non-accelerated filer x (Do not check if a smaller reporting company)

Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

No par value Common Stock – 9,873,437 shares outstanding at May 10, 2011.

## AMERICAN RIVER BANKSHARES

# INDEX TO QUARTERLY REPORT ON FORM 10-Q FOR THE QUARTER ENDED MARCH 31, 2011

<u>Part I.</u>			Page
	Item 1. Item 2.	Financial Statements  Management's Discussion and Analysis of Financial Condition and Results of Operations	3 25
	Item 3. Item 4.	Quantitative and Qualitative Disclosures About Market Risk Controls and Procedures	43 44
<u>Part II.</u>			
<u>Signatu</u>	Item 1. Item 1A Item 2. Item 3. Item 4. Item 5. Item 6.	Legal Proceedings  Risk Factors Unregistered Sales of Equity Securities and Use of Proceeds Defaults Upon Senior Securities (Reserved) Other Information Exhibits	44 44 45 45 45 45 45
Exhibit	Index		50
3.1		Articles of Incorporation, as amended	51
31.1		Certifications of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	64
31.2		Certifications of the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	65
32.1		Certifications of Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	66
2			

## PART I-FINANCIAL INFORMATION

#### Item 1. Financial Statements.

## AMERICAN RIVER BANKSHARES CONSOLIDATED BALANCE SHEET (Unaudited)

(dollars in thousands)	March 31, 2011		Dece 2010	ember 31,
ASSETS				
Cash and due from banks	\$	33,678	\$	31,871
Interest-bearing deposits in banks		2,248		2,248
Investment securities:				
Available-for-sale (amortized cost: 2011\$157,031; 2010\$151,667)		160,092		154,515
Held-to-maturity (fair value: 2011\$5,762; 2010\$6,472)		5,486		6,149
Loans and leases, less allowance for loan and lease losses of \$7,362				
at March 31, 2011 and \$7,585 at December 31, 2010		325,647		338,533
Premises and equipment, net		2,057		2,026
Federal Home Loan Bank stock		3,348		3,486
Goodwill and other intangible assets		16,668		16,723
Other real estate owned		3,742		2,696
Accrued interest receivable and other assets		20,374		20,693
	\$	573,340	\$	578,940
LIABILITIES AND SHAREHOLDERS' EQUITY				
Deposits:				
Noninterest bearing	\$	130,152	\$	126,636
Interest-bearing		335,756		338,486
Total deposits		465,908		465,122
Short-term borrowings		7,000		7,000
Long-term borrowings		5,000		10,000
Accrued interest payable and other liabilities		5,482		7,274
Total liabilities		483,390		489,396
		,		,
Commitments and contingencies				
Shareholders' equity:				
Preferred stock, no par value; 20,000,000 shares authorized; none outstanding				
Common stock, no par value; 20,000,000 shares authorized; issued				
and outstanding – 9,874,867 shares at March 31, 2011 and December		71.006		71.014
31, 2010		71,886		71,814
Retained earnings		16,227		16,021
Accumulated other comprehensive income, net of taxes		1,837		1,709

Total shareholders' equity	89,950	89,544	
	\$ 573,340	\$ 578,940	
See Notes to Unaudited Consolidated Financial Statements			
3			

## AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF INCOME (Unaudited)

(dollars in thousands, except per share data) For the three months ended March 31,

	2011	2010
Interest income:		
Interest and fees on loans	\$4,997	\$5,837
Interest on deposits in banks	6	_
Interest and dividends on investment securities:		
Taxable	801	708
Exempt from Federal income taxes	150	169
Total interest income	5,954	6,714
Interest expense:		
Interest on deposits	631	798
Interest on borrowings	94	144
Total interest expense	725	942
Net interest income	5,229	5,772
Provision for loan and lease losses	1,375	1,641
Net interest income after provision for loan and lease losses	3,854	4,131
Noninterest income:		
Service charges on deposit accounts	197	233
Gain on sale of securities	2	2
Other noninterest income	234	226
Total noninterest income	433	461
Noninterest expense:		
Salaries and employee benefits	2,080	1,994
Occupancy	278	331
Furniture and equipment	187	198
Federal Deposit Insurance Corporation assessments	298	319
Other expense	1,208	1,343
Total noninterest expense	4,051	4,185
Income before provision for income taxes	236	407
Provision for income taxes	30	101
Net income	\$206	\$306
	0.05	<b>*</b> • • • •
Basic earnings per share	\$0.02	\$0.03
Diluted earnings per share	\$0.02	\$0.03

Cash dividends per share	\$—	<b>\$</b> —
See notes to Unaudited Consolidated Financial Statements		
4		

## AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)

(dollars in thousands)	Common St	ock		$\mathbf{R}e$	etained	Ot	ccumulated her	To	tal areholders'	To	tal omprehensive
	Shares	Ar	nount		rnings		come		uity		come
Balance, January 1, 2010	9,845,533	\$	71,578	\$	15,545	\$	222	\$	87,345		
Comprehensive income: Net income					476				476	\$	476
Other comprehensive income, net of tax:											
Net change in unrealized gains on available-for-sale investment securities							1,487		1,487		1,487
Total comprehensive income										\$	1,963
Restricted stock awarded and related compensation expense	29,334		47						47		
Stock option compensation expense	,		189						189		
Balance, December 31, 2010	9,874,867		71,814		16,021		1,709		89,544		
Comprehensive income: Net income					206				206	\$	206
Other comprehensive income, net of tax:					200				200	Ψ	200
Net change in unrealized gains on available-for-sale investment securities							128		128		128
Total comprehensive income Restricted stock										\$	334
compensation expense Stock option compensation			28						28		
expense			44						44		
Balance, March 31, 2011	9,874,867	\$	71,886	\$	16,227	\$	1,837	\$	89,950		

See Notes to Unaudited Consolidated Financial Statements

## AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

(dollars in thousands)

For the three months ended March 31,

	2011		2010	
Cash flows from operating activities:				
Net income	\$206		\$306	
Adjustments to reconcile net income to net cash provided by operating activities:				
Provision for loan and lease losses	1,375		1,641	
Decrease in deferred loan origination fees, net	(23	)	(57	)
Depreciation and amortization	187		210	
Gain on sale and call of investment securities	(2	)	(2	)
Amortization of investment security premiums and discounts, net	818		510	
Credit to accounts receivable servicing receivable allowance for losses			(4	)
Increase in cash surrender values of life insurance policies	(68	)	(59	)
Stock based compensation expense	72		55	
Loss on sale and write-down of other real estate owned	28		248	
Decrease in accrued interest receivable and other assets	301		3,050	
Decrease in accrued interest payable and other liabilities	(1,792	)	(1,494	)
Net cash provided by operating activities	1,102		4,404	
Cash flows from investing activities:			0	
Proceeds from the sale of available-for-sale investment securities			9	
Proceeds from matured and called available-for-sale investment securities	602	`	1,370	`
Purchases of available-for-sale investment securities	(13,141	)	(22,329	)
Proceeds from principal repayments for available-for-sale investment securities	6,345		4,152	
Proceeds from principal repayments for held-to-maturity investment securities	677		1,851	
Net increase in interest-bearing deposits in banks				
Net decrease in loans	9,935		10,248	
Proceeds from sale of other real estate	526		688	
Net decrease in FHLB stock	138		_	
Net decrease in accounts receivable servicing receivables	<del>_</del>		40	
Purchases of equipment	(163	)	(65	)
Net cash provided by (used in) investing activities	4,919		(4,036	)
1.00 table pro . 1808 of (about in) in cooling activities	1,7 17		(1,020	,

## AMERICAN RIVER BANKSHARES CONSOLIDATED STATEMENT OF CASH FLOWS (Continued) (Unaudited)

(dollars in thousands)

For the three months ended March 31,

· · · · · · · · · · · · · · · · · · ·	2011		2010	
Cash flows from financing activities:				
Net increase in demand, interest-bearing and savings deposits	\$7,980		\$4,066	
Net decrease in time deposits	(7,194	)	(4,677	)
Net decrease in short-term borrowings			(5,000	)
Net decrease in long-term borrowings	(5,000	)	(5,000	)
Net cash used in financing activities	\$(4,214	)	\$(10,611	)
Increase (decrease) in cash and cash equivalents	1,807		(10,243	)
Cash and cash equivalents at beginning of year	31,871		58,493	
Cash and cash equivalents at end of period	\$33,678		\$48,250	

See Notes to Unaudited Consolidated Financial Statements

# AMERICAN RIVER BANKSHARES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS March 31, 2011

#### 1. CONSOLIDATED FINANCIAL STATEMENTS

In the opinion of management, the unaudited consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the consolidated financial position of American River Bankshares (the "Company") at March 31, 2011 and December 31, 2010, and the results of its operations and its cash flows for the three-month periods ended March 31, 2011 and 2010 and its statement of changes in shareholders' equity for the year ended December 31, 2010 and the three months ended March 31, 2011 in conformity with accounting principles generally accepted in the United States of America.

Certain disclosures normally presented in the notes to the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2010 annual report on Form 10-K. The results of operations for the three-month period ended March 31, 2011 may not necessarily be indicative of the operating results for the full year.

In preparing such financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant changes in the near term relate to the determination of the allowance for loan and lease losses, the provision for taxes and the estimated fair value of investment securities and other real estate owned.

Management has determined that since all of the banking products and services offered by the Company are available in each branch office of American River Bank, all branch offices are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate all of the branch offices and report them as a single operating segment. No client accounts for more than ten percent (10%) of revenues for the Company or American River Bank.

#### 2. STOCK-BASED COMPENSATION

#### **Equity Plans**

On March 17, 2010, the Board of Directors adopted the 2010 Equity Incentive Plan (the "2010 Plan"). The 2010 Plan was approved by the Company's shareholders on May 20, 2010. In 2000, the Board of Directors adopted and the Company's shareholders approved a stock option plan (the "2000 Plan"), under which 379,571 options remain outstanding at March 31, 2011. The total number of authorized shares that remain available for issuance under the 2010 Plan is 1,447,495. The 2010 Plan provides for the following types of stock-based awards: incentive stock options; nonqualified stock options; stock appreciation rights; restricted stock; restricted performance stock; unrestricted Company stock; and performance units. Awards granted under the 2000 Plan were either incentive stock options or nonqualified stock options. Under the 2010 Plan, the awards may be granted to employees and directors under incentive and nonstatutory agreements and other awards agreements. The 2010 Plan and the 2000 Plan (collectively the "Plans") require that the option price may not be less than the fair market value of the stock at the date the option is granted. The option awards under the Plans expire on dates determined by the Board of Directors, but not later than ten years from the date of award. The vesting period is generally five years; however, the vesting period can be modified at the discretion of the Company's Board of Directors. Outstanding option awards under the Plans are

exercisable until their expiration, however, no new options will be awarded under the 2000 Plan. New shares are issued upon exercise of an option.

During the third quarter of 2010, the Company awarded 29,334 shares of restricted common stock under the Company's 2010 Equity Incentive Plan to certain employees and to directors. Grant date fair value is determined by the market price of the Company's common stock on the date of grant. The aggregate value of these shares at the grant date amounts to approximately \$205,000 and is recognized ratably as compensation expense or director expense over the vesting periods. The shares of common stock granted pursuant to such agreements vest in increments over one to five years from the date of grant. The shares awarded to employees and directors under the restricted stock agreements vest on the applicable vesting dates only to the extent the recipient of the shares is then an employee or a director of the Company or one of its subsidiaries, and each recipient will forfeit all of the shares that have not vested on the date his or her employment or service is terminated. New shares are issued upon vesting of the restricted common stock.

#### **Equity Compensation**

For the three-month periods ended March 31, 2011 and 2010, the compensation cost recognized for equity compensation was \$72,000 and \$55,000, respectively. The recognized tax benefit for equity compensation expense was \$20,000 and \$10,000, for the three-month periods ended March 31, 2011 and 2010, respectively.

At March 31, 2011, the total compensation cost related to nonvested stock option awards not yet recorded is expected to be \$140,000. This amount will be recognized over the next four years and the weighted average period of recognizing these costs is expected to be 1.5 years. At March 31, 2011, the total compensation cost related to restricted stock awards not yet recorded is expected to be \$130,000. This amount will be recognized over the next four and a half years and the weighted average period of recognizing these costs is expected to be 1.4 years.

#### **Equity Plans Activity**

#### **Stock Options**

There were no stock options awarded during the three-month periods ended March 31, 2011 and 2010. A summary of option activity under the Plans as of March 31, 2011 and changes during the period then ended is presented below:

			Weighted	
		Weighted	Average	Aggregate
		Average	Remaining	Intrinsic
		Exercise	Contractual	Value
Options	Shares	Price	Term	(\$000)
Outstanding at January 1, 2011	379,571	\$17.18	4.7 years	\$—
Granted		_		
Exercised		_	<del></del>	
Cancelled		_		
Outstanding at March 31, 2011	379,571	\$17.18	4.4 years	<b>\$</b> —
Exercisable at March 31, 2011	306,943	\$18.10	4.8 years	<b>\$</b> —

#### Restricted Stock

There was no restricted stock awarded during the three month periods ended March 31, 2011 or 2010. There were no restricted awards that were fully vested, nor were there any awards that had been forfeited during the same period and the intrinsic value at March 31, 2011 was \$194,000.

## Other Equity Awards

There were no stock appreciation rights; restricted performance stock; unrestricted Company stock; or performance units awarded during the three month periods ended March 31, 2011 or 2010.

The intrinsic value used for stock options and restricted stock was derived from the market price of the Company's common stock of \$6.60 as of March 31, 2011.

#### 3. COMMITMENTS AND CONTINGENCIES

In the normal course of business there are outstanding various commitments to extend credit which are not reflected in the financial statements, including loan commitments of approximately \$41,419,000 and standby letters of credit of approximately \$10,121,000 at March 31, 2011. Such loan commitments relate primarily to real estate construction loans, revolving lines of credit and other commercial loans. However, all such commitments will not necessarily culminate in actual extensions of credit by the Company during 2011 as some of these are expected to expire without being fully drawn upon.

Standby letters of credit are commitments issued to guarantee the performance or financial obligation of a client to a third party. These guarantees are issued primarily relating to purchases of inventory or as security for real estate rents by commercial clients and are typically short-term in nature. Credit risk is similar to that involved in extending loan commitments to clients and accordingly, evaluation and collateral requirements similar to those for loan commitments are used. The majority of all such commitments are collateralized. The fair value of the liability related to these standby letters of credit, which represents the fees received for issuing the guarantees was not significant at March 31, 2011 or March 31, 2010.

#### 4. EARNINGS PER SHARE COMPUTATION

Basic earnings per share is computed by dividing net income by the weighted average common shares outstanding for the period (9,845,533 shares for the three-month period ended March 31, 2011 and 2010). Diluted earnings per share reflect the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options or restricted stock, result in the issuance of common stock. Diluted earnings per share is computed by dividing net income by the weighted average common shares outstanding for the period plus the dilutive effect of stock based awards (8,122 shares for the three-month period ended March 31, 2011 and zero shares for the three-month period ended March 31, 2010). Earnings per share is retroactively adjusted for stock dividends and stock splits for all periods presented.

#### 5. COMPREHENSIVE INCOME

Comprehensive income is reported in addition to net income for all periods presented. Comprehensive income is comprised of net income plus other comprehensive income. Other comprehensive income, net of taxes, was comprised of the unrealized gains on available-for-sale investment securities of \$128,000 for the three-month period ended March 31, 2011 and \$966,000 for the three-month period ended March 31, 2010. Comprehensive income was \$334,000 for the three-month period ended March 31, 2011 and \$1,272,000 for the three-month period ended March 31, 2010. Reclassification adjustments resulting from gain or loss on sale of investment securities were not significant for all periods presented.

#### 6. INVESTMENT SECURITIES

The amortized cost and estimated fair values of investment securities at March 31, 2011 and December 31, 2010 consisted of the following (dollars in thousands):

Available-for-Sale

		March 3	31, 2011	
		Gross	Gross	Estimated
	Amortized	Unrealized	Unrealized	Fair
	Cost	Gains	Losses	Value
Dalet agazzaiti aga				

Debt securities:

\$139,337	\$3,327	\$(469	)	\$142,195
17,617	303	(112	)	17,808
77	17	(5	)	89
\$157,031	\$3,647	\$(586	)	\$160,092
	17,617 77	17,617 303 77 17	17,617     303     (112       77     17     (5	17,617     303     (112     )       77     17     (5     )

December 31, 2010

	Amortized Cost	Gross Unrealized Gains	ed	Estimated Fair Value		
Debt securities:						
Mortgage-backed securities	\$135,915	\$3,156	\$(427	)	\$138,644	
Obligations of states and political subdivisions	15,675	242	(125	)	15,792	
Equity securities:						
Corporate stock	77	8	(6	)	79	
	\$151,667	\$3,406	\$(558	)	\$154,515	

Net unrealized gains on available-for-sale investment securities totaling \$3,061,000 were recorded, net of \$1,224,000 in tax liabilities, as accumulated other comprehensive income within shareholders' equity at March 31, 2011. Proceeds and gross realized gains from the call of available-for-sale investment securities for the period ended March 31, 2011 totaled \$287,000 and \$2,000, respectively. There were no sales or transfers of available-for-sale investment securities for the period ended March 31, 2011.

Net unrealized gains on available-for-sale investment securities totaling \$1,980,000 were recorded, net of \$792,000 in tax liabilities, as accumulated other comprehensive income within shareholders' equity at March 31, 2010. Proceeds and gross realized gains from the sale and call of available-for-sale investment securities for the period ended March 31, 2010 totaled \$314,000 and \$2,000, respectively. There were no transfers of available-for-sale investment securities for the period ended March 31, 2010.

#### Held-to-Maturity

•	March 31, 2011											
		Gross	Gross	Estimated								
	Amortized	Unrealized	Unrealized	Fair								
	Cost	Gains	Losses	Value								
Debt securities:												
Mortgage-backed securities	\$ 5,486	\$ 276	\$ —	\$ 5,762								
	December 31, 2010											
		Gross	Gross	Estimated								
	Amortized	Unrealized	Unrealized	Fair								
	Cost	Gains	Losses	Value								
Debt securities:												
Mortgage-backed securities	\$ 6,149	\$ 323	\$ —	\$ 6,472								

There were no sales of held-to-maturity investment securities for the three months ended March 31, 2011 and the year ended December 31, 2010 and no transfers of held-to-maturity investment securities for the periods ended March 31, 2011 and December 31, 2010.

Investment securities with unrealized losses at March 31, 2011 and December 31, 2010 are summarized and classified according to the duration of the loss period as follows (dollars in thousands):

	2011																
	Less than 12 Months					12 Months or More							Total				
		Fair	Unrealized		ed		Fair		Ur	Inrealized			Fair	air Uı		ed	
		Value		Losses			Value		]	Losses			Value		Losses		
Available-for-Sale																	
Debt securities:																	
Mortgage-backed																	
securities	\$	22,534	\$	(469	)							\$	22,534	\$	(469	)	
Obligations of states																	
and political																	
subdivisions		4,304		(72	)	\$	840		\$	(40	)		5,144		(112	)	
<b>Equity Securities:</b>																	
Corporate stock							6			(5	)		6		(5	)	
	\$	26,838	\$	(541	)	\$	846		\$	(45	)	\$	27,684	\$	(586	)	
			2010														
		Less than 12 Months					12 Months or More							Total			
		Fair	Unrealized			Fair			Unrealized			Fair					