## HAWAIIAN ELECTRIC INDUSTRIES INC

Form 8-K January 24, 2002

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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report: January 23, 2002

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on No.
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State of Hawaii
-----(State or other jurisdiction of incorporation)

Registrant's telephone number, including area code:

(808) 543-5662 - Hawaiian Electric Industries, Inc. (HEI) (808) 543-7771 - Hawaiian Electric Company, Inc. (HECO)

None
-----(Former name or former address, if changed since last report.)

Item 5. Other Events

News release

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On January 23, 2002, HEI issued the following news release:

HAWAIIAN ELECTRIC INDUSTRIES, INC. ANNOUNCES 2001 YEAREND EARNINGS

HONOLULU -- Hawaiian Electric Industries, Inc. (HEI) (NYSE - HE) announced 2001 net income from continuing operations of \$107.7 million, or \$3.19 per share compared with \$109.3 million, or \$3.36 per share for 2000. The Company's net income from continuing operations reflect strong results from the electric utilities and bank, offset by investment losses at the holding company.

"The downturn in Hawaii tourism post-September 11 continues to present challenges to maintaining earnings. We managed to meet these challenges in 2001 through cost containment efforts at the utility and active asset and liability management at the bank," said Robert F. Clarke, HEI chairman, president and chief executive officer.

Utility net income was up 1.2% to \$88.3 million for 2001 from \$87.3 million for 2000. "An increase in kilowatthour sales pre-September 11, a concerted effort to contain costs and continued productivity improvements helped the utility increase earnings in 2001," said Clarke.

Kilowatthour sales were up 1.1% in 2001 compared with 2000 largely due to warmer weather and a growing state economy pre-September 11. "Looking forward, we anticipate kilowatthour sales will increase by 1.1% in 2002, slightly greater than the growth in the state economy, which local economists expect will be about 0.6%. Supporting our outlook is the recent rebound in visitor counts, which have increased to approximately 90% of prior year levels as of December 31, 2001," said Clarke.

Purchased power costs were up in 2001 due to greater availability of purchased power in the supply mix as a result of shorter overhaul schedules and maintenance downtime by independent power producers. However, maintenance expenses were lower in 2001 due to ongoing cost management and completion of reliability improvements in 2000.

American Savings Bank posted solid results this year with net income growing 19.4% to \$48.5 million versus \$40.6 million in 2000. "American Savings Bank was able to execute several key investment sales in 2001 that generated \$5.2 million in net income for the bank," said Clarke. "With the unprecedented 11 Federal Funds Rate cuts, there was some downward pressure on our interest rate spread. However, the sales and increased fee income helped propel the bank to record earnings."

Interest rate spread—the difference between yield on interest—earning assets and the rate paid on interest—bearing liabilities—was slightly lower for 2001 at 3.17%, compared with 3.20% for 2000. Average interest—earning assets increased slightly in 2001 to \$5.6\$ billion.

Net income for 2001 was \$83.7 million, or \$2.48 per share, compared with \$45.7 million, or \$1.41 per share for 2000. Losses from discontinued operations for 2001 were \$24.0 million or \$0.71 per share, compared with \$63.6 million or \$1.95 per share for 2000 and primarily reflect charges related to the discontinuance of HEI's international power subsidiary in the third quarter of 2001.

HEI is the largest Hawaii-based company, providing electric utility services to 95% of Hawaii's residents and a full array of banking services to consumers and businesses through the state's third largest bank.

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#### Forward-looking Statements

This release may contain "forward-looking statements," that are subject to risks and uncertainties. Forward-looking statements are statements that are predictive in nature, depend upon or refer to future events or conditions, and usually include words such as expects, anticipates, intends, plans, believes, predicts, estimates or similar expressions. Forward-looking statements in this release should be read in conjunction with "Forward-looking statements" set forth on page v of HEI's Form 10-Q for the quarter ended September 30, 2001 (incorporated by reference herein) and in HEI's future periodic reports that discuss important factors that could cause HEI's results to differ materially from those anticipated in such statements. Forward-looking statements speak only as of the date of this release.

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Hawaiian Electric Industries, Inc. and subsidiaries CONSOLIDATED STATEMENTS OF INCOME (unaudited)

	Quarters ended		
<pre>(in thousands,     except per share amounts)</pre>	2001	December 31, 2000	
Revenues Electric utility	\$ 315,844	\$ 342 <sub>-</sub> 596	
Bank	· ·	117,616	
Other	(5,099)	2,381	
	419,309	462 <b>,</b> 593	
Expenses Electric utility	274,259	306,043	
Bank		100,059	
Other	3,888	3,148	
	361,821		
Operating income (loss)			
Electric utility	41,585	36,553	
Bank	24,890	17 <b>,</b> 557	
Other	(8,987)	(767)	
	57 <b>,</b> 488		
Interest expense-			
other than bank	(19,265)	(19,711)	
Allowance for borrowed funds			
used during construction	547	702	
Preferred stock dividends of	(500)	(500)	
subsidiaries Preferred securities distributions of	(502)	(502)	
trust subsidiaries	(4,009)	(4,009)	

Allowance for equity funds used during construction	1,021	1,278
<pre>Income from continuing operations   before income taxes Income taxes</pre>	35,280 10,076	31,101 9,687
Income from continuing operations Discontinued operations, net of income taxes	25,204	21,414
Loss from operations Net loss on disposals	(1,966)	(45,791) -
Loss from discontinued operations	(1,966)	(45,791)
Net income (loss)	\$ 23,238 =======	\$ (24,377) =======
Per common share  Basic earnings (loss)  Continuing operations  Discontinued operations	\$ 0.73 (0.06)  \$ 0.67	\$ 0.65 (1.39)  \$ (0.74)
Diluted earnings (loss)  Continuing operations  Discontinued operations	\$ 0.73 (0.06)	\$ 0.65 (1.39)
Dividends	\$ 0.67 ====== \$ 0.62	\$ (0.74) ======= \$ 0.62
Weighted-average number of common shares outstanding	34,644 ======	32 <b>,</b> 864
Adjusted weighted-average shares	34,851 ======	33,013 ======
<pre>Income (loss) from continuing operations by segment     Electric utility     Bank     Other</pre>	\$ 18,464 15,377 (8,637)	\$ 14,527 10,198 (3,311)
Income from continuing operations	\$ 25,204 ======	\$ 21,414 ======

This information should be read in conjunction with the consolidated financial statements and the notes thereto incorporated by reference in HEI's Annual Report on SEC Form 10-K for the year ended December 31, 2000 and 2001 (when filed) and the consolidated financial statements and the notes thereto in HEI's Quarterly Reports on SEC Form 10-Q for the quarters ended March 31, 2001, June 30, 2001 and September 30, 2001.

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HAWAIIAN ELECTRIC INDUSTRIES, INC.
SUPPLEMENTAL DATA TO 4TH QUARTER 2001 EARNINGS RELEASE (Unaudited)

Hawaiian Electric Company, Inc. (HECO) and subsidiaries Consolidated Statements of Income		Years ended December 31,			
(in thousands)	20	01		2000	
Operating revenues	\$ 1,	284,312	\$	1,270,635	
Operating expenses					
Fuel oil		346 <b>,</b> 728		362,905	
Purchased power		337,844		311,207	
Other operation		125,565			
Maintenance		61,801		66,069	
Depreciation		100,714		98,517	
Taxes, other than income taxes		120.894		119.784	
Income taxes		61,801 100,714 120,894 55,434		00,210	
	1,			 1,137,474 	
Operating income				133 <b>,</b> 161	
Other income					
Allowance for equity funds used during construction Other, net		4,239 3,197		5,380 4,555	
				9 <b>,</b> 935	
Income before interest and other charges				143 <b>,</b> 096	
Interest and other charges					
Interest on long-term debt		40.296		40,134	
Amortization of net bond premium and expense		2,063		1,938	
Other interest charges				6,990	
Allowance for borrowed funds used during construction					
Preferred stock dividends of subsidiaries		(2,258) 915		915	
Preferred securities distributions of trust subsidiaries		7,675		7,675	
		53,388		54 <b>,</b> 730	
Transplanta and transplanta of MRCO		00 200		00 266	
Income before preferred stock dividends of HECO Preferred stock dividends of HECO		89,380 1,080		88,366 1,080	
Net income for common stock	\$ =====	88 <b>,</b> 300		87 <b>,</b> 286 =====	
Other electric utility information					
Kilowatthour sales (millions)		9,370		9,272	
Cooling degree days (Oahu)		4,911		4,707	
Fuel cost per barrel	\$	33.49			

Hawaiian Electric Industries, Inc. Supplemental Data to 4th Quarter Earnings Release Page  $2\,$ 

American Savings Bank, F.S.B. and subsidiaries  Consolidated Income statement data		Years ended December 31,			
			2001		2000
(in thousands)					
Interest income		\$	399,651		423,575
Interest expense			213,585		238,875
	Net interest income		186,066		
Provision for loan	losses		(12,500)		(13,050)
Other income			44,951		27,307
Operating, administ	trative and general expenses		(136,418)		(128,916)
	Operating income		82 <b>,</b> 099		70,041
Minority interest			213		225
Income taxes			27,944		23,774
	Income before preferred stock dividends		53,942		46,042
Preferred stock div	vidends		5,411		5,412
	Net income	\$ ===	48,531		40,630
Interest rate spread (%)			3.17		3.20

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrants have duly caused this report to be signed on their behalf by the undersigned thereunto duly authorized. The signature of the undersigned companies shall be deemed to relate only to matters having reference to such companies and any subsidiaries thereof.

HAWAIIAN ELECTRIC INDUSTRIES, INC. (Registrant)	HAWAIIAN ELECTRIC COMPANY, INC. (Registrant)
/s/ Robert F. Mougeot	/s/ Richard A. von Gnechten
Robert F. Mougeot Financial Vice President, Treasurer and Chief Financial Officer	Richard A. von Gnechten Financial Vice President
(Principal Financial Officer of HEI)	(Principal Financial Officer of HECO)
Date: January 23, 2002	Date: January 23, 2002