

# Edgar Filing: EXPEDIA INC - Form 425

EXPEDIA INC  
Form 425  
December 07, 2001

Filed by Expedia, Inc.  
Pursuant to Rule 165 and Rule 425  
under the Securities Act of 1933  
Subject Company: Expedia, Inc.  
Commission File No. 000-27429

This document contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, including statements regarding the pending acquisition of a controlling interest in Expedia, Inc. ("Expedia") by USA Networks, Inc. ("USA"). Forward-looking statements may be identified by, among other things, the word "will" and the assumption that the transaction with USA will be completed in accordance with its terms. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. For example, the transaction is subject to customary closing conditions and there is a possibility the transaction may not be completed if any of these closing conditions are not satisfied. We have based all of our forward-looking statements on information available to us as of December 7, 2001, and we are not obligated to update any of these forward-looking statements.

USA and Expedia filed a joint prospectus/proxy and information statement and other relevant documents concerning USA's acquisition of Expedia with the Securities and Exchange Commission ("SEC") on November 9, 2001. INVESTORS ARE URGED TO READ THE JOINT PROSPECTUS/PROXY AND INFORMATION STATEMENT AND ANY OTHER RELEVANT DOCUMENTS FILED OR TO BE FILED IN THE FUTURE WITH THE SEC BECAUSE THOSE DOCUMENTS CONTAIN IMPORTANT INFORMATION. Investors will be able to obtain such documents free of charge at the SEC's website at [www.sec.gov](http://www.sec.gov). In addition, such documents may also be obtained free of charge by contacting USA Networks, Inc., 152 West 57th Street, New York, New York, 10019, Attention: Investor Relations, or Expedia, Inc., 13810 SE Eastgate Way, Suite 400, Bellevue, WA 98005, Attention: Investor Relations. INVESTORS SHOULD READ THE JOINT PROSPECTUS/PROXY AND INFORMATION STATEMENT CAREFULLY BEFORE MAKING ANY VOTING OR INVESTMENT DECISIONS.

USA and its directors and officers may be deemed to be participants in the offering of securities by USA, and Expedia and its directors and officers may be deemed to be participants in the offering of securities by Expedia as well as in solicitation of proxies from Expedia shareholders to adopt the agreement providing for USA's acquisition of a controlling interest in Expedia. A detailed list of the names and interests of USA's directors and executive officers is contained in the definitive proxy and information statement on Schedule 14A filed by USA with the SEC on April 9, 2001, and a detailed list of the names and interests of Expedia's directors and officers is contained in the definitive proxy and information statement on Schedule 14A filed by Expedia with the SEC on October 11, 2000. Copies of those filings may be obtained free of charge at the SEC's website at [www.sec.gov](http://www.sec.gov).

[LOGO OF EXPEDIA, INC.]

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[LOGO OF EXPEDIA, INC.]

[LOGO OF USA NETWORKS INC]

[LOGO OF MICROSOFT]

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The USA Networks Transaction:

Update for Expedia Employees

USA

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## Agenda

- . Overview of the transaction
- . Information & choices for Expedia shareholders
  - Eligibility requirements
  - Description of choices available to you
  - Description of USAI securities
  - Schedule & Next steps
  - Considerations

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## Agenda (cont.)

- . Information & choices for Expedia stock option holders?
  - Choices available to you
  - Eligibility requirements
  - Description of Expedia Warrants
  - Schedule & next steps
  - Exercising options & exchanging for USAI securities
- . Timetable for Shareholders & Optionholders
- . Informational resources

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The Transaction (1 of 3)

- . USA Networks to purchase between 33.7 and 37.5 million shares
- . For each share USA is offering a package of three USA securities
- . Microsoft has committed to exchange all 33.7 million of its shares
- . The transaction is expected to close on December 18, 2001

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The Transaction (2 of 3)

- . Expedia shareholders may...
  - Exchange shares for USA securities on the same terms as Microsoft
  - Hold their shares & receive Expedia warrants
  - Sell their shares prior to the transaction
- . Eligible Expedia stock option holders may...
  - Hold their stock options & receive Expedia warrants or
  - Exercise stock options prior to the transaction and
    - . Exchange shares for USA securities on the same terms as Microsoft
    - . Hold their shares and receive Expedia warrants
    - . Sell their shares prior to the transaction

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The Transaction (3 of 3)

- . Microsoft will no longer be Expedia's majority shareholder
  - MSFT stock option holders must exercise or forfeit MSFT options (by March 18, 2002)
  - MS Store & other MS-related benefits terminate at closing (on Dec. 18, 2001)

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The Exchange



\*Microsoft has committed to exchange all of its shares, subject to the cutback.

\*If more than 37.5 million shares of Expedia stock are offered to be exchanged, all shareholders (including MSFT) will be cut back on a prorated basis.

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Information and Choices  
for Expedia shareholders

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For Employee Shareholders

Eligibility to Exchange Shares or  
Vote on Transaction

Eligibility to Exchange:

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- All shares held as of December 17, 2001
- Examples:
  - . Purchases through the open market
  - . Purchases through the ESPP (up to June 30th purchase)
  - . Purchases through the exercise of stock options and holding of the underlying shares

### Eligibility to Vote:

- All shares held as of October 15, 2001

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For Employee Shareholders

Expedia Shareholders will have 3 choices

|                                                                                                                                                        |                                                                                                       |                                         |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------|-----------------------------------------|
| HOLD Expedia<br>shares &<br>receive approx. one<br>Expedia warrant<br>per five shares<br>held<br><br>(actual ratio=<br>0.1920 warrants<br>for 1 share) | EXCHANGE<br>shares for:<br><br>USAI Common Stock<br>OR<br>USAI Preferred Stock<br>OR<br>USAI Warrants | SELL<br>shares in<br>the open<br>market |
| [LOGO OF EXPEDIA, INC.]                                                                                                                                | [LOGO OF<br>[USA NETWORKS INC]                                                                        |                                         |

- or a combination of the three choices -

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For Employee Shareholders

Expedia Shareholder: Hold

- . Expedia shareholders will receive approximately 1 Expedia warrant for every 5 Expedia shares\*
  - \* (actual ratio = 0.1920 warrants for 1 share)
- Exercise price: \$52
- 7 year term
- 100% immediate vesting
- will be tradable on NASDAQ (symbol = EXPEW)

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Subject to...

- 1) Market liquidity or buyer interest
- 2) Insider trading policies (including trading windows)
- 3) Transaction fees

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For Employee Shareholders

Expedia Shareholder:  
Hold Example

As of the closing of  
the transaction

After Transaction

|                 |                            |                         |
|-----------------|----------------------------|-------------------------|
|                 | [arrow right]              |                         |
|                 | 1 warrant (approximately)* | 100 EXPE Common         |
|                 | for every 5 options        | &                       |
| 100 EXPE Common |                            | 19 EXPE Warrants +      |
|                 |                            | Cash for 0.2 fractional |
|                 |                            | warrant*                |

\*(actual ratio = 0.1920 warrants for 1 share)

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For Employee Shareholders

Expedia Shareholder: Exchange

Exchange some or all Expedia Common Stock for USAI package of securities which include:

- USAI Common Stock
- USAI Preferred Stock
- USAI Warrants

Note 1: The number of Expedia shares exchanged will be determined as of 12/17/01, based on # of shares electing to exchange and following prorated cutback if more than 37.5 million shares are offered to be exchanged.

Note 2: The exchange ratios of the USA securities per Expedia share will depend on (i) USA's stock price prior to the transaction and (ii) the number of Expedia shares exchanged

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For Employee Shareholders

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USAI Securities

USAI Common Stock

- One vote per share
- Exchange ratio & value depends on
  - . Total # of Expedia shares exchanged
  - . Measurement period price of USAI common stock
- If 37.5 million shares exchange:
  - . 0.76 shares if USAI price [is less than or equal to] \$23.00
  - . \$17.50 of value if USAI price [is greater than] \$23 and [less than] \$31
  - . 0.56 shares if USAI price [is greater than or equal to] \$31

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USAI Securities

USAI Preferred Stock

- 0.35 to 0.39 shares per Expedia share
- Two votes per share
- \$50 face value
- 1.99% annual dividend on face value
- Convertible, at any time, into at least 1.48 shares of USAI common stock, more if USAI stock price is above \$35.10
- At the 5, 7, 10, and 15 year anniversaries, holder may redeem shares for \$50 in cash or USAI stock
- Traded in public market under \_\_\_\_\_ ticker
- Actual exchange ratio & value depends on total # of Expedia shares exchanged

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### USAI Package of Securities

#### USAI Warrants

- \$35.10 Exercise Price
- 7 year term
- Immediately vested upon receipt
- Traded on Public Exchange under \_\_\_\_\_ ticker
- Actual exchange ratio & value depends on
  - . Measurement period price of USAI common stock
- Number of warrants per Expedia share
  - . If USAI price [is less than or equal to] \$25.75, then 0.45
  - . If USAI price [is greater than] \$25.75 and [less than] \$28.25, see Annex F
  - . If USAI price [is greater than] + \$28.25, then 0.39

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For Employee Shareholders

#### Taxation of USAI Securities - (for US employees)

At Exchange: No Tax

At Sale: Short Term or Long Term Capital Gain/Loss

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For Employee Shareholders

#### Next Steps for Shareholders

Packet of materials sent to your home:

- . Proxy card for voting
  - Complete & mail in by 12/17/01 at 5 PM Eastern Time
- . If you want to hold your Expedia shares as is (& receive EXPE warrants), there is no need to do anything else
- . If you want to exchange some or all shares, complete the yellow election form/letter of transmittal (return with your Expedia Stock Certificate) or follow broker instructions
  - Actual number of shares exchanged not determined until after the Dec. 17th Shareholder Meeting



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For Employee Shareholders

Considerations relating to disposition of shares

- . Expected short and long term performance of EXPE stock and USAI securities
- . Expected marketability for new classes of securities
- . Tax consequences of holding, selling or exchanging shares
- . Diversification of personal holdings
- . Expedia not providing investment advice

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Information and choices  
for Eligible Expedia stock  
option holders

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For Stock Option Holders

Expedia stock option holders will have 2 choices

|                                                                                            |    |                                                                                         |
|--------------------------------------------------------------------------------------------|----|-----------------------------------------------------------------------------------------|
| HOLD Expedia options &<br>Receive approximately 1<br>Expedia warrant per 5<br>options held |    | EXERCISE options and<br>have the three choices<br>that are available to<br>shareholders |
| (actual ratio=0.1920 warrants<br>for 1 share)                                              | OR |                                                                                         |

|                         |  |  |
|-------------------------|--|--|
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- or a combination of the two choices -

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For Employee Shareholders

Expedia Shareholders will have 3 choices

|  |                         |  |    |                      |  |
|--|-------------------------|--|----|----------------------|--|
|  |                         |  |    |                      |  |
|  | HOLD Expedia            |  |    | EXCHANGE             |  |
|  | shares &                |  |    | shares for:          |  |
|  | receive approx. one     |  |    |                      |  |
|  | Expedia warrant         |  |    |                      |  |
|  | per five shares         |  |    |                      |  |
|  | held                    |  | OR | USAI Common Stock    |  |
|  |                         |  |    | USAI Preferred Stock |  |
|  |                         |  |    | USAI Warrants        |  |
|  | (actual ratio=          |  |    |                      |  |
|  | 0.1920 warrants         |  |    |                      |  |
|  | for 1 share)            |  |    |                      |  |
|  |                         |  |    |                      |  |
|  | [LOGO OF EXPEDIA, INC.] |  |    | [LOGO OF             |  |
|  |                         |  |    | [USA NETWORKS INC]   |  |
|  |                         |  |    |                      |  |
|  |                         |  |    |                      |  |

- or a combination of the three choices -

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For Stock Option Holders

Employee stock options that are eligible for warrants

Vested and unvested stock options that were:

- . Granted to employees employed as of July 15, 2001
- . Granted on and before August 2, 2001
- . Held (outstanding) as of December 7, 2001

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Eligible Expedia Stock Option Holders

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Will receive approximately 1 Expedia warrant for every 5 Expedia outstanding options\*

. (actual ratio = 0.1920 warrants for 1 option)

|                     |                            |                     |
|---------------------|----------------------------|---------------------|
| On Dec. 7, 2001     | [ARROW RIGHT]              | After Transaction   |
|                     | 1 warrant (approximately)* | 100 EXPE Options    |
| 100 EXPE Options    | for every 5 options        | &                   |
| (vested & unvested) |                            | 19 EXPE Warrants    |
|                     |                            | (vested & unvested) |
|                     |                            | + cash for 0.2      |
|                     |                            | fractional warrant* |

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For Stock Option Holders

What is an Expedia Warrant?

A warrant is similar to a non-qualified stock option. It is the right to buy a share of Expedia stock

- At a specific price (\$52)
- By a specific date (7 year term - expires on or about December 18, 2008, the 7th anniversary of USA/Expedia closing)

Can be traded on NASDAQ once vested (symbol = EXPEW)

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For Stock Option Holders

What can you do with EXPE warrants?

You can:

- Hold & do nothing (subject to expiration after approximately 7 years)
- Exercise and...
  - . Hold shares of EXPE stock
  - . Sell shares of EXPE stock
- Sell the warrant itself\*

\*Subject to...

- 1) Market liquidity or buyer interest
- 2) Insider trading policies (including trading windows)

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3) Transaction fees

4) Withholding taxes (exercising & selling are each taxable transactions)

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## Vesting of Warrants

. Warrants vest on the same schedule as the underlying stock options

. REMINDER: Stock option vesting schedule:

- 1/8 vested after one year from grant
- 1/8 vested every six months thereafter
- Fully vested after 4 1/2 years from date of grant

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For Stock Option Holders

## Vesting Schedule Example

### Options

|          |          |          |          |          |     |            |
|----------|----------|----------|----------|----------|-----|------------|
|          |          |          |          |          | / / |            |
| -----    | -----    | -----    | -----    | -----    | / / | -----      |
|          |          |          |          |          | / / |            |
| 08/01/00 | 08/01/01 | 02/01/02 | 08/01/02 | 02/01/05 |     | 08/01/07   |
| 1,000    | 125      | 125      | 125      | 1,000    |     | Expiration |
| options  | vest     | vest     | vest     | 100%     |     |            |
| granted  |          |          |          | vested   |     |            |

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## Vesting Schedule

### Warrants

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|                                 |            |            |                       |                                |
|---------------------------------|------------|------------|-----------------------|--------------------------------|
| Warrants<br>Issued<br>24 vested | 24<br>vest | 24<br>vest | 192<br>100%<br>vested | Expiration<br>approx. 12/18/08 |
| 12/07/01                        | 02/01/02   | 08/01/02   | 02/01/05              |                                |
|                                 |            |            |                       | / /                            |
| -----                           | -----      | -----      | -----                 | / /-----                       |
|                                 |            |            |                       | / /                            |

## Options

|                             |             |             |             |                         |            |          |
|-----------------------------|-------------|-------------|-------------|-------------------------|------------|----------|
|                             |             |             |             |                         | / /        |          |
| -----                       | -----       | -----       | -----       | -----                   | / /-----   |          |
|                             |             |             |             |                         | / /        |          |
| 08/01/00                    | 08/01/01    | 02/01/02    | 08/01/02    | 02/01/05                |            | 08/01/07 |
| 1,000<br>options<br>granted | 125<br>vest | 125<br>vest | 125<br>vest | 1,000<br>100%<br>vested | Expiration |          |

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For Stock Option Holders

## Taxation of Expedia Warrants (US employees)

At Issuance: No Tax

At Vest: No Tax

At Exercise: Ordinary Income Tax

At Sale of Expedia Stock (resulting from exercised warrants): Short Term or Long Term Capital Gain/Loss

At Sale of Warrant: Ordinary Income Tax (on sale proceeds, tax basis in warrant is \$0)

Note: Taxes will be withheld by warrant administrator.

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## Next Steps for Option Holders

Dec. 7, 2001 - Warrant issuance date

Between now & closing

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- Do nothing - warrants tradeable/exercisable after 90 days & vesting)

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### Next Steps for Option Holders

Between now & closing

- Exercise underlying options - Warrants forfeited as option holder
  - . If options exercised & held as shares, then warrants issued as a shareholder upon closing of USA transaction
  - . If options exercised & shares exchanged for USAI package of securities, receive no warrants unless exchange oversubscribed and retain Expedia shares (on prorated basis) and receive Expedia warrants as shareholder upon closing of USA transaction
  - . If options exercised & sold, then no warrants issued for those exercised/sold options (NOTE: Insiders may trade only through December 15, 2001.)

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### Next Steps for Option Holders

90 day blackout period - betw. Dec. 7, 2001 - March 7, 2002

- You may not exercise, transfer or trade warrants

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### Warrant Schedule

| 12/7/01                                   | 12/18/01                                            | 3/8/02                             |   |
|-------------------------------------------|-----------------------------------------------------|------------------------------------|---|
| /                                         | /                                                   | /                                  |   |
| /                                         | /                                                   | /                                  |   |
| Option holder<br>warrants<br>forfeited if | Exercise of options<br>has no effect on<br>warrants | warrants<br>can be<br>exercised or | \ |

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| options<br>exercised              |                                              | traded                          |
|-----------------------------------|----------------------------------------------|---------------------------------|
| ----- / /                         |                                              |                                 |
| 90 day blackout period            |                                              |                                 |
| cannot exercise or trade warrants |                                              |                                 |
| _____                             |                                              |                                 |
|                                   |                                              |                                 |
|                                   |                                              |                                 |
| \ /                               | \ /                                          | \ /                             |
| Warrant<br>Issuance<br>Date       | Anticipated<br>closing of USA<br>transaction | Warrants<br>can be<br>exercised |

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For Stock Option Holders

What Next for Option Holders?

Packet of materials sent to your home:

- . Same materials as packet to shareholders
- . If you are a shareholder, you will also receive a separate packet for your shares of Expedia stock
- . NO REQUIREMENT TO DO ANYTHING if you keep your Expedia options as is

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For Stock Option Holders

What Next for Option Holders?

Around December 7th or 10th, 2001:

- HR will send you a prospectus relating to the issuance of warrants and a statement with: number of warrants issued, grant date, exercise price & vesting schedule
- Nothing to sign or return!

Prior to March 8, 2002:

- You will receive more information on Mellon Investor Services procedures for exercising & selling warrants

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For Stock Option Holders

### Exercising Options and Exchanging for USAI securities

If you want to exercise your stock options for Expedia shares & participate in the exchange, you must:

- . Exercise & hold Expedia shares by December 14 (Paine Webber requirement)
- . Hold shares electronically (no paper certificates)
- . Contact Paine Webber for instructions
- Actual number of shares exchanged not determined until after the Dec. 17th Shareholder Meeting

Note: The exercise of options is a taxable event.

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### Considerations relating to exercising options & exchanging for USAI securities

- . Same considerations relating to disposition of shares
- . Gain on the exercise of options taxed as ordinary income
- . Forfeiture of potential future option value
- . Risk of proration

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For Stock Option and Shareholders

### Tentative timetable

| Date                 | Shareholders        | Stock Option Holders                                                                                      |
|----------------------|---------------------|-----------------------------------------------------------------------------------------------------------|
| November 14          | Mailing commenced   | Mailing commenced                                                                                         |
| December 7           |                     | Warrants issued                                                                                           |
| December 7 - closing |                     | Warrants forfeited if options are exercised during this period ("Exercise & holds" become Expedia shares) |
| December 17          | Shareholder Meeting | Deadline for converting EXPE                                                                              |



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|                                                                                                                 |                                                                            |
|-----------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| -Deadline for shareholder to elect to exchange shares & turn in EXPE stock certificates (or guarantee delivery) | options to shares & participate in election (see shareholder requirements) |
| -Deadline for voting (proxy card)                                                                               |                                                                            |

|                                 |               |               |
|---------------------------------|---------------|---------------|
| December 18<br>(projected date) | Close of deal | Close of deal |
|---------------------------------|---------------|---------------|

|                           |                                                                  |                                                                                      |
|---------------------------|------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| After shareholder meeting | Warrants are issued to shareholders who do not elect to exchange | Warrants cannot be exercised transferred or traded for 90 days (12/7/01 thru 3/7/02) |
|---------------------------|------------------------------------------------------------------|--------------------------------------------------------------------------------------|

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### Informational Resources

- . Resource for both shareholders & stock option holders

MacKenzie Partners, Inc.  
1-800-322-2885

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