

DRS TECHNOLOGIES INC  
Form 10-Q  
November 07, 2008

[QuickLinks](#) -- Click here to rapidly navigate through this document

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

**ý QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2008**

**o TRANSITION REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

**For the transition period from to  
Commission file number 1-8533**

**DRS Technologies, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware** **13-2632319**  
(State or other jurisdiction (IRS Employer Identification No.)  
of incorporation or organization)

**5 Sylvan Way, Parsippany, New Jersey 07054**  
(Address of principal executive offices)

**(973) 898-1500**  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities and Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o	Accelerated filer o	Non-accelerated filer ý	Smaller reporting company o
		(Do not check if a smaller reporting company)	

Indicated by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

As of October 22, 2008, there were 1,000 shares of common stock, with a par value of \$0.01, outstanding of the registrant. As of that date, all such shares were owned by Meccanica Holdings USA, Inc., a Delaware corporation and wholly-owned subsidiary of Finmeccanica Società per azioni, a società per azioni organized under the laws of Italy.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

The registrant is no longer subject to the reporting requirements of the Securities Exchange Act of 1934, as amended, but will continue to file annual, quarterly and current reports with the Commission as a voluntary filer to fulfill its obligations under the indentures governing its 6<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2013, 6<sup>5</sup>/<sub>8</sub>% Senior Notes due 2016 and 7<sup>5</sup>/<sub>8</sub>% Senior Subordinated Notes due 2018.

---

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Index to Quarterly Report on Form 10-Q**  
**for the Quarter Ended September 30, 2008**

		<b>Page</b>
	<b>PART I FINANCIAL INFORMATION</b>	
Item 1.	Financial Statements (Unaudited)	
	Consolidated Balance Sheets September 30, 2008 and March 31, 2008	1
	Consolidated Statements of Earnings Three and Six Months Ended September 30, 2008 and 2007	2
	Consolidated Statements of Cash Flows Six Months Ended September 30, 2008 and 2007	3
	Notes to the Consolidated Financial Statements	4
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	35
Item 3.	Quantitative and Qualitative Disclosure about Market Risk	53
Item 4.	Controls and Procedures	53
	<b>PART II OTHER INFORMATION</b>	
Item 1.	Legal Proceedings	54
Item 1A.	Risk Factors	57
Item 4.	Submission of Matters to a Vote of Security Holders	58
Item 6.	Exhibits	58
	Signatures	59

---

## PART I FINANCIAL INFORMATION

## Item 1. Financial Statements

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Consolidated Balance Sheets

(in thousands, except share and per-share data)

(Unaudited)

	September 30, 2008	March 31, 2008
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 117,565	\$ 86,251
Accounts receivable, net of allowance for doubtful accounts of \$3,136 and \$2,819 as of September 30, 2008 and March 31, 2008, respectively	576,127	574,129
Inventories, net	407,236	437,709
Prepaid expenses, deferred income taxes and other current assets	117,268	127,466
<b>Total current assets</b>	<b>1,218,196</b>	<b>1,225,555</b>
Property, plant and equipment, less accumulated depreciation of \$239,218 and \$220,986 at September 30, 2008 and March 31, 2008, respectively	272,214	255,677
Acquired intangible assets, net	153,126	167,774
Goodwill	2,619,130	2,624,589
Deferred income taxes and other noncurrent assets	37,006	42,440
<b>Total assets</b>	<b>\$ 4,299,672</b>	<b>\$ 4,316,035</b>
<b>Liabilities and Stockholders' Equity</b>		
Current liabilities		
Short-term borrowings and current installments of long-term debt	\$ 350,524	\$ 5,384
Accounts payable	279,979	357,859
Accrued expenses and other current liabilities	500,959	507,550
<b>Total current liabilities</b>	<b>1,131,462</b>	<b>870,793</b>
Long-term debt, excluding current installments	1,279,627	1,627,468
Other liabilities	113,514	134,168
<b>Total liabilities</b>	<b>2,524,603</b>	<b>2,632,429</b>
Commitments and contingencies		
Stockholders' equity		
Preferred stock, \$10 par value per share. Authorized 2,000,000 shares; none issued at September 30, 2008 and March 31, 2008		
Common Stock, \$.01 par value per share. Authorized 100,000,000 shares; 41,629,231 and 41,373,509 shares issued at September 30, 2008 and March 31, 2008, respectively	415	414
Additional paid-in capital	1,150,568	1,129,924
Retained earnings	612,276	537,130
Accumulated other comprehensive earnings	11,810	16,138
<b>Total stockholders' equity</b>	<b>1,775,069</b>	<b>1,683,606</b>
<b>Total liabilities and stockholders' equity</b>	<b>\$ 4,299,672</b>	<b>\$ 4,316,035</b>

See accompanying Notes to the Consolidated Financial Statements.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**  
**Consolidated Statements of Earnings**  
(in thousands, except per-share data)  
(Unaudited)

	Three Months Ended September 30,		Six Months Ended September 30, 2007 (Restated)	
	2008	2007	2008	2007
<b>Revenues:</b>				
Products	\$ 752,130	\$ 585,505	\$ 1,473,326	\$ 1,122,330
Services	234,962	198,264	465,632	397,069
<b>Total revenues</b>	<b>987,092</b>	<b>783,769</b>	<b>1,938,958</b>	<b>1,519,399</b>
<b>Costs and expenses:</b>				
Products	684,639	512,536	1,335,494	994,662
Services	208,109	179,104	421,424	364,430
Merger-related expenses (Note 1)	5,074		16,621	
<b>Total costs and expenses</b>	<b>897,822</b>	<b>691,640</b>	<b>1,773,539</b>	<b>1,359,092</b>
<b>Operating income</b>	<b>89,270</b>	<b>92,129</b>	<b>165,419</b>	<b>160,307</b>
Interest income	551	380	851	939
Interest and related expenses	24,361	28,106	47,832	56,816
Other expense, net	427	217	667	287
Earnings before noncontrolling interests and income taxes	65,033	64,186	117,771	104,143
Noncontrolling interests	293	586	707	1,079
Earnings before income taxes	64,740	63,600	117,064	103,064
Income taxes	21,770	20,566	38,689	34,826
<b>Net earnings</b>	<b>\$ 42,970</b>	<b>\$ 43,034</b>	<b>\$ 78,375</b>	<b>\$ 68,238</b>
<b>Net earnings per share of common stock:</b>				
Basic earnings per share:	\$ 1.05	\$ 1.06	\$ 1.91	\$ 1.69
Diluted earnings per share:	\$ 0.99	\$ 1.04	\$ 1.82	\$ 1.65
<b>Dividends per common share</b>	<b>\$ 0.03</b>	<b>\$ 0.03</b>	<b>\$ 0.06</b>	<b>\$ 0.06</b>

See accompanying Notes to the Consolidated Financial Statements.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

(in thousands)

(Unaudited)

	Six Months Ended September 30, 2007	
	2008	(Restated)
<b>Cash Flows from Operating Activities</b>		
Net earnings	\$ 78,375	\$ 68,238
Adjustments to reconcile net earnings to cash flows from operating activities:		
Depreciation and amortization	39,925	37,360
Share-based compensation	7,253	5,128
Deferred income taxes	1,708	15,003
Inventory reserve and provision for doubtful accounts	2,038	2,123
Amortization and write-off of deferred financing fees	2,967	3,174
Curtailment gain		(11,719)
Other, net	(2,515)	869
Changes in assets and liabilities:		
(Increase) decrease in accounts receivable	(3,084)	23,387
Decrease (increase) in inventories	27,750	(47,993)
(Increase) decrease in prepaid expenses and other current assets	(8,069)	4,322
Decrease in accounts payable	(73,570)	(40,064)
Decrease in accrued expenses and other current liabilities	(8,401)	(27,231)
Increase in customer advances	7,202	32,670
Decrease in pension and postretirement benefit liabilities	(8,619)	(7,257)
Other, net	5,635	2,731
<b>Net cash provided by operating activities</b>	<b>68,595</b>	<b>60,741</b>
<b>Cash Flows from Investing Activities</b>		
Capital expenditures	(44,272)	(32,497)
Disposition of property, plant and equipment	1	48
<b>Net cash used in investing activities</b>	<b>(44,271)</b>	<b>(32,449)</b>
<b>Cash Flows from Financing Activities</b>		
Borrowings on revolving line of credit	265,000	215,000
Repayments of revolving line of credit	(265,000)	(215,000)
Borrowings of short-term debt	201	
Borrowings of long-term debt	580	
Repayments of long-term debt	(2,685)	(77,715)
Excess tax benefit realized from share-based payment arrangements	3,923	2,772
Proceeds from stock option exercises	8,899	4,815
Dividends paid	(2,477)	(2,449)
Other	110	245
<b>Net cash provided by (used in) financing activities</b>	<b>8,551</b>	<b>(72,332)</b>
<b>Effect of exchange rates on cash and cash equivalents</b>	<b>(1,561)</b>	<b>478</b>
<b>Net increase (decrease) in cash and cash equivalents</b>	<b>31,314</b>	<b>(43,562)</b>
<b>Cash and cash equivalents, beginning of period</b>	<b>86,251</b>	<b>95,833</b>
<b>Cash and cash equivalents, end of period</b>	<b>\$ 117,565</b>	<b>\$ 52,271</b>

See accompanying Notes to the Consolidated Financial Statements.





**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements**

**(Unaudited)**

**1. Description of Business**

DRS Technologies, Inc. (hereinafter, DRS or the Company), is a supplier of defense electronic products, systems and military support services. The Company provides high-technology products and services to all branches of the U.S. military, major aerospace and defense prime contractors, government intelligence agencies, international military forces and industrial markets. The Company focuses on several key areas of importance for the U.S. Department of Defense (DoD), such as intelligence, surveillance, reconnaissance, power management, advanced communications and network systems. DRS is a provider of thermal imaging devices, combat display workstations, electronic sensor systems, power systems, battlefield digitization systems, air combat training systems, mission recorders, deployable flight incident recorders, environmental and telecommunication systems, aircraft loaders, military trailers and shelters. The Company also provides support services, including security and asset protection system services, telecommunication and information technology services, training and logistics support services for all branches of the U.S. armed forces, certain foreign militaries, homeland security forces and selected government and intelligence agencies.

***Recent Events***

On October 22, 2008, pursuant to a definitive merger agreement dated May 12, 2008 (the Merger Agreement) among DRS Technologies, Inc., Finmeccanica Società per azioni, a società per azioni organized under the laws of Italy (Finmeccanica) and Dragon Merger Sub, Inc., a Delaware corporation and a wholly-owned subsidiary of Finmeccanica (Sub), Sub merged with and into the Company (the Merger). The Company survived the Merger and, as a result, became a wholly-owned subsidiary of Meccanica Holdings USA, Inc. (Holdings), a Delaware corporation and wholly-owned subsidiary of Finmeccanica.

In connection with the closing of the Merger, pursuant to the Merger Agreement, the Company has notified the New York Stock Exchange that each share of the Company's common stock, \$0.01 par value per share, has been converted into the right to receive \$81.00 in cash, without interest, and has requested that the New York Stock Exchange file with the Securities and Exchange Commission (the SEC) an application on Form 25 to strike DRS's common stock from listing and registration thereon. In addition, the Company filed with the SEC on October 22, 2008 a Certification on Form 15 under the Securities Exchange Act of 1934, as amended (the Exchange Act), requesting that DRS's common stock be deregistered and that DRS's reporting obligations under Sections 13 and 15(d) of the Exchange Act be suspended. The Company is filing this Form 10-Q voluntarily to satisfy its reporting obligations under its indentures referred to on the cover page of this Form 10-Q.

In the three- and six-month periods ended September 30, 2008, the Company incurred \$5.1 million and \$16.6 million, respectively, in investment banking, legal and consulting expenses related to the Merger.

**2. Basis of Presentation**

The accompanying unaudited consolidated financial statements include all wholly-owned and majority-owned subsidiaries and controlling interests of DRS. The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and with the instructions to Form 10-Q and Article 10 of Regulation S-X. In the opinion of the Company, the interim consolidated financial information provided herein reflects all adjustments

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**2. Basis of Presentation (Continued)**

(consisting of normal and recurring adjustments) necessary for a fair presentation of the Company's consolidated financial position as of September 30, 2008, the results of its operations for the three- and six-month periods ended September 30, 2008 and 2007, and its cash flows for the six-month periods ended September 30, 2008 and 2007. The results of operations and cash flows for the interim period ended September 30, 2008 are not necessarily indicative of the results to be expected for the full year. These interim consolidated financial statements should be read in conjunction with the consolidated financial statements of the Company for the fiscal year ended March 31, 2008, which are included in the Company's filing on Form 10-K for the year ended March 31, 2008.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and costs and expenses during the reporting period. The most significant of these estimates and assumptions relate to contract revenue, costs to complete performance on a contract, profit and loss recognition, fair values of assets acquired and liabilities assumed in business combinations, market values for inventories reported at lower of cost or market, pension and postretirement benefit obligations, share-based employee compensation costs, recoverability, useful lives and valuation of recorded amounts of long-lived assets, identifiable intangible assets and goodwill, income taxes, including the valuation of deferred tax assets and liabilities, the valuation of unrecognized tax benefits, litigation reserves and environmental obligations. Changes in estimates are reflected in the periods during which they become known. Actual amounts will differ from these estimates and could differ materially. For a more complete discussion of these estimates and assumptions, see the Annual Report of DRS Technologies, Inc. on Form 10-K for the fiscal year ended March 31, 2008.

The fiscal year-end consolidated balance sheet data was derived from the Company's audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States of America. Certain fiscal 2008 amounts have been reclassified to conform to the fiscal 2009 presentation.

**3. Restatement of Previously Issued Consolidated Financial Statements**

In February 2008, the Company received a comment letter from the staff of the SEC on its fiscal 2007 Form 10-K (filed on May 30, 2007) and its fiscal 2008 second quarter Form 10-Q (filed on November 9, 2007). In the initial comment letter, and in other subsequent written and telephonic communications with the staff of the SEC, information was requested regarding the timing of a \$36.8 million pretax charge that was recorded in the Company's fiscal 2008 first quarter ended June 30, 2007 for the impact of a redesign on the Company's Thermal Weapon Sight II (TWS II) program. Following discussions with the staff of the SEC and review of the judgments and estimates the Company made relating to the charge, the Company concluded that the \$36.8 million charge should have been recorded in the Company's fiscal 2007 fourth quarter ended March 31, 2007.

As a result of the foregoing, the Company restated in its March 31, 2008 Form 10-K its previously filed consolidated financial statements for the year ended March 31, 2007, inclusive of the Company's fourth quarter ended March 31, 2007 and the previously issued quarterly consolidated financial statements for the three-month period ended June 30, 2007.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 3. Restatement of Previously Issued Consolidated Financial Statements (Continued)

The following table sets forth the effects of the restatement adjustment on the consolidated statement of earnings for the six-month period ended September 30, 2007.

	Six Months Ended September 30, 2007		
	As		
	Previously		
	Reported	Adjustment	As Restated
	(in thousands except per share amounts)		
<b>Consolidated Statement of Earnings:</b>			
Costs and expenses Products	\$ 1,031,506	\$ (36,844)	\$ 994,662
Total costs and expenses	\$ 1,395,936	\$ (36,844)	\$ 1,359,092
Operating income	\$ 123,463	\$ 36,844	\$ 160,307
Earnings before noncontrolling interests and income taxes	\$ 67,299	\$ 36,844	\$ 104,143
Earnings before income taxes	\$ 66,220	\$ 36,844	\$ 103,064
Income taxes	\$ 21,536	\$ 13,290	\$ 34,826
Net earnings	\$ 44,684	\$ 23,554	\$ 68,238
Basic earnings per share	\$ 1.10	\$ 0.58	\$ 1.69
Diluted earnings per share	\$ 1.08	\$ 0.57	\$ 1.65

The restatement adjustment did not affect the reported amounts of net cash provided by operating activities, net cash used in investing activities, and net cash used in financing activities for the six-month period ended September 30, 2007.

As a result of the adjustment discussed above, modifications were required to previously filed footnotes: Notes 6, 10, 11, 13 and 18.

## 4. Income Taxes

The provision for income taxes for the three- and six-month periods ended September 30, 2008 reflected an effective income tax rate of approximately 33.6% and 33.0%, respectively, as compared with 32.3% and 33.8%, respectively, in the same periods last year. Our effective tax rate for the three- and six-month periods ended September 30, 2008 decreased primarily due to a favorable settlement with the Internal Revenue Service (IRS), concerning its examination of our federal income tax returns for the years ended March 31, 2002, 2003 and 2004, which was partially offset by an increase in the effective tax rate due to the expiration of the research and development credit effective December 31, 2007.

As a result of the audit and expiration of federal and state statute of limitations, the Company paid approximately \$5.5 million, which included interest of approximately \$1.3 million, and recorded a discrete tax benefit of approximately \$4.4 million, an adjustment to goodwill of approximately \$3.1 million, an adjustment to additional paid in capital of \$0.1 million with the remainder impacting deferred tax assets, deferred tax liabilities and income taxes payable.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

**4. Income Taxes (Continued)**

A reconciliation of the change in our unrecognized tax benefits for the six months ended September 30, 2008 follows:

Balance as of April 1, 2008	\$29,154
Increase related to current-year positions	657
Decrease due to changes in prior-year positions	8,643
Decrease due to settlements with taxing authorities	4,395
Decrease due to expiration of statute of limitations	2,207
Balance as of September 30, 2008	\$14,566

The Company operates in multiple taxing jurisdictions, both within the United States and outside of the United States, and faces audits from various tax authorities regarding transfer pricing, the deductibility of certain costs and intercompany transactions, as well as other matters. At September 30, 2008, the total amount of the liability for unrecognized tax benefits related to federal, state and foreign income tax matters was approximately \$14.6 million. Upon settlement of the Company's unrecognized tax benefits, approximately \$6.9 million would impact goodwill and additional paid-in-capital, if recognized, and \$7.7 million would impact our effective tax rate, if recognized. Additionally, the impact of accrued interest on unrecognized tax benefits would be approximately \$0.7 million, if recognized.

Based upon the expiration of statutes of limitations and/or the conclusion of tax examinations in several jurisdictions, the Company believes it is reasonably possible that the total amount of previously unrecognized tax benefits for the items discussed above may decrease by up to \$0.2 million within 12 months of September 30, 2008.

On October 3, 2008, the Emergency Economic Stabilization Act of 2008 (the Act) was signed into law. The Act contains certain provisions that retroactively extend through December 31, 2009 the research and development tax credit that expired on December 31, 2007. The retroactive impact of this credit on the Company's income tax provision is estimated to be approximately \$1.6 million, which will be recorded in the third quarter of fiscal 2009.

**5. Share-Based Compensation**

The Company recorded total share-based costs related to stock options and non-vested stock of \$3.2 million and \$6.9 million for the three- and six-month periods ended September 30, 2008, respectively, and \$3.9 million and \$6.6 million for the three- and six-month periods ended

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 5. Share-Based Compensation (Continued)

September 30, 2007, respectively. Such amounts were recognized in the consolidated financial statements as follows:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2008	2007	2008	2007
	(in thousands)			
Total cost of share-based payment plans	\$ 3,212	\$ 3,866	\$ 6,902	\$ 6,555
Amounts capitalized in inventory	(2,109)	(2,340)	(4,643)	(3,715)
Amounts charged against earnings for amounts previously capitalized in inventory	2,534	1,375	4,994	2,288
Amounts charged against earnings before income tax benefit	\$ 3,637	\$ 2,901	\$ 7,253	\$ 5,128

**Stock Options** The following table summarizes information regarding the Company's stock option activity and amounts as of and for the six months ended September 30, 2008.

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (in thousands)
Outstanding at March 31, 2008	2,152,418	\$ 36.54		
Granted				
Exercised	253,697	\$ 35.08		
Cancelled/forfeited	(2,000)	\$ 37.29		
Outstanding at September 30, 2008	1,896,721	\$ 36.74	5.54	\$ 75,887
Vested and expected to vest at September 30, 2008(1)	1,888,566	\$ 36.68	5.52	\$ 75,681
Exercisable at September 30, 2008	1,520,383	\$ 33.96	5.01	\$ 65,055

(1)

Represents outstanding options reduced by expected forfeitures.

The aggregate intrinsic values, disclosed in the table above, represent the difference between DRS's closing stock price on the last trading day of the second quarter (September 30, 2008) and the exercise price, multiplied by the number of in-the-money stock options for each category.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

The total intrinsic values of stock options exercised, based on the difference between DRS's stock price at the time of exercise and the related exercise price, during the six-month periods ended September 30, 2008 and 2007 was \$10.4 million and \$8.9 million, respectively. Total compensation cost related to stock options was \$1.1 million and \$2.3 million for the three- and six-month periods ended September 30, 2008, respectively, and \$1.6 million and \$2.9 million for the three- and six-month periods ended September 30, 2007, respectively. At September 30, 2008, unrecognized compensation costs related to stock options were \$5.0 million (\$3.0 million after income taxes), which are expected to be recognized over a weighted average remaining period of 1.2 years.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 5. Share-Based Compensation (Continued)

The estimated weighted average grant date fair value of each stock option awarded was \$20.91 and \$20.99 for the three- and six-month periods ended September 30, 2007, respectively. There were no stock option grants in the three- and six-month periods ended September 30, 2008.

On October 22, 2008, all options were converted into the right to receive \$81.00 per share less the exercise price of each stock option.

**Non-Vested Stock and Non-Vested Stock Units** Non-vested stock was granted to certain employees, as permitted under the 2006 Omnibus Plan in the names of the employees, who had all the rights of stockholders, subject to certain restrictions. Non-vested stock units were granted in the names of the employees; however, the participants had no rights as stockholders. These non-vested stock units were redeemable for DRS common stock once a three-year cliff vesting period had been satisfied. The cost of the grants, as determined by the market prices of the common stock at the grant dates, net of expected forfeitures, was recognized over the vesting periods.

Compensation cost for non-vested stock awards for the three- and six-month periods ended September 30, 2008 was \$2.1 million and \$4.6 million, respectively, and \$2.3 million and \$3.7 million for the three- and six-month periods ended September 30, 2007, respectively. As of September 30, 2008, total unrecognized compensation costs related to non-vested stock awards were \$11.7 million (\$7.1 million after income taxes), and that amount is expected to be recognized over a weighted average remaining period of 1.6 years.

The following table details the activity in non-vested stock awards for the six months ended September 30, 2008.

		Six Months Ended September 30, 2008	Weighted Average Grant Date Fair Value per Share
Nonvested Balance at March 31, 2008	602,875	\$	51.94
Granted	1,911	\$	78.48
Vested	(129,225)	\$	50.19
Forfeited/cancelled	(5,241)	\$	52.28
Nonvested Balance at September 30, 2008	470,320	\$	52.52

On October 22, 2008, all non-vested stock vested as a result of the Merger. In addition all nonvested stock units were converted into the right to receive \$81.00 per unit.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

**6. Inventories**

Inventories are summarized as follows:

	September 30, 2008	March 31, 2008
	(in thousands)	
Work-in-process	\$ 542,057	\$ 550,323
General and administrative costs	54,144	64,521
Raw material and finished goods	58,925	61,961
	655,126	676,805
Less: Progress payments and certain customer advances	238,325	231,093
Inventory reserve	9,565	8,003
Total	\$ 407,236	\$ 437,709

Inventoried contract costs for the Company's businesses that are primarily government contractors include certain general and administrative (G&A) costs, including internal research and development (IRAD) costs and bid and proposal (B&P) costs. G&A, IRAD and B&P costs are allowable, indirect contract costs under U.S. government regulations. The Company allocates these costs to government contracts and accounts for them as product costs, not as period expenses, at the majority of the Company's operating units.

Total expenditures for IRAD amounted to approximately \$17.9 million and \$14.1 million for the three-month periods ended September 30, 2008 and 2007, respectively, and \$34.5 million and \$25.5 million, respectively, for the six-month periods then ended.

The Company bifurcates its total G&A costs into "allowable" and "unallowable" cost pools, as the terms are defined in the U.S. Federal Acquisition Regulations (FAR) procurement regulations. The Company accounts for allowable G&A costs allocated to its government contractor operating units that design, develop and produce complex defense electronic components and systems for specifically identified contracts as contract costs because such costs are generally reimbursable indirect contract costs pursuant to the terms of the contracts. The Company expenses such allowable G&A costs as a component of costs and expenses when the revenues related to those contracts are recognized.

The Company's government contractor operating units allocate allowable G&A costs to contracts using an indirect overhead rate, which generally is based upon allowable G&A costs as a percentage of a total cost (direct labor, manufacturing overhead, raw material and other direct costs) input base.

The Company believes that accounting for allowable G&A costs as contract costs is consistent with industry practice and supported by authoritative accounting literature, as outlined in the American Institute of Certified Public Accountants (AICPA) Statement of Position 81-1, Accounting for Performance of Construction-Type and Certain Production-Type Contracts (SOP 81-1), the AICPA Audit and Accounting Guide, Audits of Federal Government Contractors, and Chapter 4 of Accounting and Research Bulletin (ARB) 43, Restatement and Revision of Accounting Research Bulletins.

The Company expenses "unallowable" G&A costs allocable to its government contractor operating units as they are incurred (i.e., period expense) because unallowable costs, as defined in the FAR, are not reimbursable under government contracts. All G&A costs allocated to the Company's non-government contractor operating units are expensed as incurred.



## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 6. Inventories (Continued)

The table below presents a summary of G&A, IRAD and B&P costs included in inventoried contract costs and changes to them, including amounts used in the determination of costs and expenses. The cost data in the table below does not include the G&A, IRAD and B&P costs for the Company's non-government contractor operating units, which are expensed as incurred:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2008	2007	2008	2007 (Restated)
	(in thousands)			
Balance in inventory at beginning of period	\$ 57,280	\$ 69,076	\$ 64,521	\$ 60,485
Add: Incurred costs	98,010	91,449	211,689	189,322
Less: Amounts included in costs and expenses	(101,146)	(89,708)	(222,066)	(178,990)
Balance in inventory at end of period	\$ 54,144	\$ 70,817	\$ 54,144	\$ 70,817

General and administrative expenses related to the Company's non-government contractor operating units amounted to \$45.3 million and \$29.0 million for the three-month periods ended September 30, 2008 and 2007, respectively, and \$101.9 million and \$71.7 million, respectively, for the six-month periods then ended.

During the fourth quarter of fiscal 2007, the Company recorded a \$40.3 million charge to operations for an anticipated loss on the Thermal Weapon Sight II (TWS II) program. The most significant component of the charge was a result of the estimated cost of new material following design modifications, as well as the write-off of certain inventory. As a result of the design changes, the Company also transferred \$30.0 million of saleable product and components from the TWS II program to inventory during the fourth quarter of fiscal 2007. In addition to the inventory transferred in the fourth quarter of fiscal 2007, the Company transferred \$7.1 million of additional saleable components from the TWS II program to inventory in the second quarter of fiscal 2009. The TWS II transferred inventory is valued at the lower of cost or market.

The Company believes that the transferred inventory will be sold primarily through international distribution channels. The sale of certain products outside of the United States is highly regulated, and any inability to obtain the requisite licenses or comply with applicable government export regulations may affect the Company's ability to export the transferred inventory. If the Company is precluded from selling the transferred inventory to certain international customers and/or is unable to generate sufficient domestic revenues, the value of the transferred inventory may be required to be written down or written off in a future period. Such a write-down or write-off could be material to the results of operations in any one period. As of September 30, 2008 and March 31, 2008, approximately \$19.6 million and \$21.3 million respectively, of transferred inventory remained with the Company.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 7. Goodwill and Intangible Assets

The table below reconciles the change in the carrying amount of goodwill by operating segment for the period from March 31, 2008 to September 30, 2008.

	C4I	RSTA	Sustainment Systems (in thousands)	Technical Services	Total
Balance as of March 31, 2008	\$ 661,531	\$ 180,114	\$ 1,051,075	\$ 731,869	\$ 2,624,589
Settlement of 2002-2004 IRS audits	(2,549)	(99)	(234)	(234)	(3,116)
Foreign currency translation adjustment	(2,116)		(227)		(2,343)
Balance as of September 30, 2008	\$ 656,866	\$ 180,015	\$ 1,050,614	\$ 731,635	\$ 2,619,130

The following disclosure presents certain information regarding the Company's acquired intangible assets as of September 30, 2008 and March 31, 2008. All acquired intangible assets are being amortized over their estimated useful lives, as indicated below, with no estimated residual values.

Acquired Intangible Assets	Weighted Average Amortization Period	Gross Carrying Amount	Accumulated Amortization (in thousands)	Net Balance
<b>As of September 30, 2008</b>				
Technology-based intangibles	18 years	\$ 47,863	\$ (21,393)	\$ 26,470
Customer and program/contract-related intangibles	11 years	214,509	(87,853)	126,656
Total		\$ 262,372	\$ (109,246)	\$ 153,126
<b>As of March 31, 2008</b>				
Technology-based intangibles	18 years	\$ 47,879	\$ (19,945)	\$ 27,934
Customer and program/contract-related intangibles	11 years	214,536	(74,696)	139,840
Total		\$ 262,415	\$ (94,641)	\$ 167,774

The aggregate acquired intangible asset amortization expense for the three-month periods ended September 30, 2008 and 2007 was \$7.3 million, and for the six-month periods ended September 30, 2008 and 2007 was \$14.7 million and \$14.6 million, respectively. The estimated acquired intangible asset annual amortization expense is expected to be approximately \$29.2 million for fiscal year 2009, \$28.3 million for fiscal year 2010, \$27.5 million for fiscal year 2011, \$14.0 million for fiscal year 2012 and \$13.6 million for fiscal year 2013.

## 8. Product Warranties

Product warranty costs generally are accrued when the covered products are delivered to the customer. Product warranty costs are recognized based on the terms of the product warranty and the related estimated costs, considering historical claims experience. Accrued warranty costs are reduced as these costs are incurred and as the warranty period expires, and otherwise may be modified as specific product performance issues are identified and resolved. The table below presents the changes in the

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 8. Product Warranties (Continued)

Company's accrual for product warranties for the six months ended September 30, 2008 and 2007, which are included in accrued expenses and other current liabilities.

	Six Months Ended September 30,	
	2008	2007
	(in thousands)	
Balance at beginning of period	\$ 43,613	\$ 31,180
Accruals for product warranties issued during the period	13,513	12,584
Settlements made during the period	(14,782)	(8,987)
Other	(233)	320
Balance at end of period	\$ 42,111	\$ 35,097

## 9. Debt

	September 30, 2008	March 31, 2008
	(in thousands)	
Credit Facility:		
Revolving line of credit	\$	\$
Term loan	118,124	119,499
Canadian Term Loan	5,969	7,273
6 <sup>5</sup> / <sub>8</sub> % Senior Notes due 2016	350,000	350,000
7 <sup>5</sup> / <sub>8</sub> % Senior Subordinated Notes due 2018	250,000	250,000
6 <sup>7</sup> / <sub>8</sub> % Senior Subordinated Notes due 2013	550,000	550,000
2.0% Convertible Senior Notes due 2026	345,000	345,000
Unamortized Bond Premium on 6 <sup>7</sup> / <sub>8</sub> % Senior Subordinated Notes	5,757	6,323
Other obligations	5,301	4,757
	1,630,151	1,632,852
Less:		
Short-term borrowings and current installments of long-term debt	350,524	5,384
Total long-term debt	\$ 1,279,627	\$ 1,627,468

The weighted average interest rate on the Company's term loan borrowings was 4.9% as of September 30, 2008 (4.4% as of March 31, 2008). At September 30, 2008 and March 31, 2008, there were no outstanding revolving line of credit borrowings against the Credit Facility.

The Company has entered into standby letters-of-credit and bank guarantee agreements with financial institutions and customers, primarily relating to the guarantee of its future performance on certain contracts to provide products and services and to secure advance payments it has received from its customers. As of September 30, 2008, \$27.2 million was contingently payable under letters of credit

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**9. Debt (Continued)**

and bank guarantees. Of this amount, approximately \$0.1 million and \$0.5 million in letters of credit and bank guarantees, respectively, were issued under a previous credit agreement and by a bank agreement for the Company's U.K. subsidiary, respectively, and are not considered when determining the availability under the Company's revolving line of credit. At September 30, 2008, the Company had \$373.4 million of availability under its revolving line of credit.

On March 29, 2006, DRS Technologies Canada Company (DRS Canada) established a five-year senior secured term loan (Canadian Term Loan) for approximately \$9.9 million (C\$11.5 million), maturing on April 1, 2011. The weighted average interest rate on the term loan was 4.75% as of September 30, 2008 (5.25% as of March 31, 2008). The carrying value of the Canadian Term Loan decreased \$0.2 million during the six months ended September 30, 2008 due to the weakening of the Canadian dollar.

As of September 30, 2008, the Convertible Senior Notes (Convertible Notes) were convertible because the average trading price for the Convertible Notes was less than 103% of the average of the closing sale price of the Company's common stock during the consecutive five trading-day period ended September 30, 2008. Consequently, the Company classified the Convertible Notes as current as of September 30, 2008. In the event the notes were converted prior to the Merger, the Company would have satisfied the bond principal payment using available cash on hand and borrowings under the Company's revolving line of credit and would have settled the conversion value in excess of par by using shares of the Company's common stock. See Subsequent Events Note 20 for further details on the Convertible Notes.

Accrued interest expense at September 30, 2008 and March 31, 2008 was \$25.3 million and \$29.8 million, respectively.

Certain of the Company's debt arrangements contain customary representations, warranties and default provisions, as well as restrictions that, among other things, limit the amount of debt that the Company may have outstanding. As of September 30, 2008, the Company was in compliance with all covenants.

**10. Earnings per Share**

Basic earnings per share (EPS) is computed by dividing net earnings by the weighted average number of shares of common stock outstanding during each period. The computation of diluted earnings per share includes the effect of shares from the assumed exercise of dilutive stock options,

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 10. Earnings per Share (Continued)

convertible debt (if dilutive), non-vested stock and non-vested stock units using the treasury stock method. The following table presents the components of basic and diluted earnings per share:

	Three Months Ended September 30,		Six Months Ended September 30, 2007 (Restated)	
	2008	2007	2008	
	(in thousands, except per-share data)			
Basic EPS computation				
Net earnings	\$42,970	\$43,034	\$78,375	\$ 68,238
Weighted average common shares outstanding	41,061	40,525	40,951	40,453
Basic earnings per share	\$ 1.05	\$ 1.06	\$ 1.91	\$ 1.69
Diluted EPS computation				
Net earnings	\$42,970	\$43,034	\$78,375	\$ 68,238
Diluted common shares outstanding				
Weighted average common shares outstanding	41,061	40,525	40,951	40,453
Stock options and non-vested awards	970	835	981	854
Convertible debt	1,372		1,144	
Diluted common shares outstanding	43,403	41,360	43,076	41,307
Diluted earnings per share	\$ 0.99	\$ 1.04	\$ 1.82	\$ 1.65

At September 30, 2007, there were 246,969 options to acquire DRS common stock outstanding with an average exercise price greater than \$52.77 per option that are excluded from the above calculation because their inclusion would have had an antidilutive effect on EPS. There were no antidilutive options at September 30, 2008.

For the three- and six-month periods ended September 30, 2008, DRS's 2% Convertible Senior Notes due 2026 increased average diluted shares outstanding by 1,371,586 and 1,143,567, respectively, because the average stock price was greater than \$59.70 per share for the period. For the three- and six-month period ended September 30, 2007, the 2% Convertible Senior Notes had no impact on diluted EPS because the average stock price during such period was below \$59.70.

## 11. Comprehensive Earnings

The components of comprehensive earnings for the three- and six-month periods ended September 30, 2008 and 2007 consisted of the following:

	Three Months Ended September 30,		Six Months Ended September 30, 2007 (Restated)	
	2008	2007	2008	2007
	(in thousands)			
Net earnings	\$42,970	\$43,034	\$78,375	\$ 68,238
Other comprehensive earnings:				
Foreign currency translation adjustments	(5,220)	3,278	(4,723)	6,813
Minimum pension liability, net of income taxes	470	1,418	395	1,253

Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

Comprehensive earnings	\$38,220	\$47,730	\$74,047	\$ 76,304
------------------------	----------	----------	----------	-----------

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 12. Pensions and Other Employee Benefits

The following table summarizes the components of net periodic benefit cost for the Company's pension and postretirement benefit plans for the three- and six-month periods ended September 30, 2008 and 2007. These plans are more fully described in Note 13 to the Company's Consolidated Financial Statements for the year ended March 31, 2008.

	Funded Pension Plans		Postretirement Benefit Plans		Unfunded Supplemental Retirement Plans	
	Three Months Ended September 30,					
	2008	2007	2008	2007	2008	2007
	(in thousands)					
Service cost	\$ 897	\$ 1,728	\$ 92	\$ 120	\$ 288	\$ 146
Interest cost	3,737	3,653	334	332	363	361
Expected return on plan assets	(4,554)	(4,065)	(71)	(62)		
Amortization of unrecognized (gain) loss	(40)	102	(54)	(35)	(26)	41
Amortization of transition obligation			32	28		
Amortization of unrecognized prior-service cost	23	3	(6)	(6)	194	194
Curtailment gain		(11,719)				
Net periodic benefit cost	\$ 63	\$ (10,298)	\$ 327	\$ 377	\$ 819	\$ 742

	Funded Pension Plans		Postretirement Benefit Plans		Unfunded Supplemental Retirement Plans	
	Six Months Ended September 30,					
	2008	2007	2008	2007	2008	2007
	(in thousands)					
Service cost	\$ 1,794	\$ 3,456	\$ 184	\$ 240	\$ 576	\$ 292
Interest cost	7,474	7,306	668	664	726	721
Expected return on plan assets	(9,108)	(8,130)	(142)	(124)		
Amortization of unrecognized (gain) loss	(80)	204	(108)	(70)	(52)	82
Amortization of transition obligation			64	56		
Amortization of unrecognized prior-service cost	46	6	(12)	(12)	388	388
Curtailment gain		(11,719)				
Net periodic benefit cost	\$ 126	\$ (8,877)	\$ 654	\$ 754	\$ 1,638	\$ 1,483

The Company expects to contribute \$17.0 million and \$1.7 million to its pension and postretirement plans, respectively, during the fiscal year ended March 31, 2009, of which \$10.2 million and \$0.8 million, respectively, were contributed during the six-month period ended September 30, 2008.

As of result of the Merger on October 22, 2008, one of the Company's Supplemental Retirement Plans was terminated, with its participants receiving their change in control benefits. The Company expects the termination of the plan will result in a \$17.4 million settlement loss and \$0.1 million curtailment loss in the Company's fiscal 2009 third quarter.

On April 1, 2008, the Company adopted the measurement date provisions of Statement of Financial Accounting Standard (SFAS) SFAS No. 158, "Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans" an amendment of FASB Statements No. 87, 88, 106 and 132(R)" (SFAS 158). SFAS 158 will require the Company to measure plan assets and benefit obligations as of March 31 of each year.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

The Company previously performed this measurement at December 31 of each year. As a result of implementing the measurement date provisions of SFAS



**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**12. Pensions and Other Employee Benefits (Continued)**

No. 158, the Company recorded an additional quarter of pension and postretirement benefit cost as of April 1, 2008, which resulted in a \$1.2 million increase to its pension and postretirement liability.

**13. Operating Segments**

The Company's four principal operating segments, on the basis of products and services offered are: the Command, Control, Communications, Computers and Intelligence (C4I) Segment, the Reconnaissance, Surveillance & Target Acquisition (RSTA) Segment, the Sustainment Systems Segment and the Technical Services Segment. All other operations, primarily our Corporate Headquarters, are grouped in Other.

The C4I Segment is comprised of the following business areas: Command, Control & Communications (C3), which includes naval display systems, ship communications systems, radar systems, technical support, electronic manufacturing and system integration services, secure voice and data communications, air combat training, electronic warfare, ship network systems and unmanned vehicles, and integration of traditional security infrastructures into a comprehensive border security suite for the Department of Homeland Security; Power Systems, which includes naval and industrial power generation, conversion, propulsion, distribution and control systems; Intelligence Technologies, which includes signals intelligence, communications intelligence, data collection, processing and dissemination equipment, high-speed digital data and imaging systems, and mission and flight recorders; Tactical Systems, which includes battle management tactical computer systems, peripherals, electronic test and diagnostics, and vehicle electronics.

The RSTA Segment develops and produces electro-optical sighting, targeting and weapon sensor systems, and image intensification (I<sup>2</sup>) night vision, combat identification and laser aimers/illuminator products, and provides electronic manufacturing services.

The Sustainment Systems Segment designs, engineers and manufactures integrated military electronics and other military support equipment, primarily for the DoD, as well as related heat transfer and air handling equipment, and power generation and distribution equipment for domestic commercial and industrial users. The segment provides these systems for military, humanitarian, disaster recovery and emergency responder applications.

The Technical Services Segment provides engineering services, logistics and training services, advanced technology services, security and asset protection systems and services, telecommunication systems, integration and information technology services, power generation and vehicle armor kits. The segment provides these services for military, intelligence, humanitarian, disaster recovery and emergency responder applications.

Other includes the activities of DRS Corporate Headquarters and certain non-operating subsidiaries of the Company.

On October 1, 2007, the ESSIBuy operating unit, an operating unit of the Technical Services Segment, was consolidated into an operating unit of the Sustainment Systems Segment to achieve certain operating synergies. The balance sheet and operating results of ESSIBuy were reclassified for the period from April 1, 2007 through September 30, 2007.

Transactions between segments generally are negotiated and accounted for under terms and conditions that are similar to other government and commercial contracts; however, these intercompany transactions are eliminated in consolidation. The Company evaluates segment-level performance based on revenues and operating income, as presented in the Consolidated Statements of Earnings. Operating

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 13. Operating Segments (Continued)

income, as shown, includes amounts allocated from DRS Corporate operations using an allocation methodology prescribed by U.S. government regulations for government contractors.

	C4I	RSTA	Sustainment Systems	Technical Services	Other	Total
(in thousands)						
Three Months Ended September 30, 2008						
Total revenues	\$ 369,821	\$ 303,064	\$ 141,443	\$ 195,494	\$	\$ 1,009,822
Intersegment revenues	(17,855)	(1,582)	(2,028)	(1,265)		(22,730)
External revenues	\$ 351,966	\$ 301,482	\$ 139,415	\$ 194,229	\$	\$ 987,092
Operating income (loss)	\$ 34,377	\$ 23,789	\$ 18,302	\$ 16,114	\$ (3,312)	\$ 89,270
Total assets	\$ 1,378,526	\$ 450,440	\$ 1,305,456	\$ 962,902	\$ 202,348	\$ 4,299,672
Depreciation and amortization	\$ 6,624	\$ 3,824	\$ 4,665	\$ 3,705	\$ 1,377	\$ 20,195
Capital expenditures	\$ 5,253	\$ 7,589	\$ 2,253	\$ 4,858	\$ 4,628	\$ 24,581
Three Months Ended September 30, 2007						
Total revenues	\$ 313,545	\$ 190,898	\$ 114,399	\$ 173,553	\$	\$ 792,395
Intersegment revenues	(4,120)	(2,128)	(2,038)	(340)		(8,626)
External revenues	\$ 309,425	\$ 188,770	\$ 112,361	\$ 173,213	\$	\$ 783,769
Operating income (loss)	\$ 34,083	\$ 18,416	\$ 25,225	\$ 14,653	\$ (248)	\$ 92,129
Total assets	\$ 1,257,623	\$ 445,173	\$ 1,312,008	\$ 965,935	\$ 171,656	\$ 4,152,395
Depreciation and amortization	\$ 6,102	\$ 3,430	\$ 4,359	\$ 3,561	\$ 1,395	\$ 18,847
Capital expenditures	\$ 6,112	\$ 3,416	\$ 1,995	\$ 6,079	\$ 1,002	\$ 18,604
Six Months Ended September 30, 2008						
Total revenues	\$ 751,500	\$ 567,692	\$ 289,988	\$ 377,715	\$	\$ 1,986,895
Intersegment revenues	(34,950)	(8,094)	(2,904)	(1,989)		(47,937)
External revenues	\$ 716,550	\$ 559,598	\$ 287,084	\$ 375,726	\$	\$ 1,938,958
Operating income (loss)	\$ 71,138	\$ 49,518	\$ 34,021	\$ 25,629	\$ (14,887)	\$ 165,419
Total assets	\$ 1,378,526	\$ 450,440	\$ 1,305,456	\$ 962,902	\$ 202,348	\$ 4,299,672
Depreciation and amortization	\$ 12,985	\$ 7,294	\$ 9,442	\$ 7,581	\$ 2,623	\$ 39,925
Capital expenditures	\$ 15,069	\$ 11,083	\$ 4,696	\$ 8,263	\$ 5,161	\$ 44,272
Six Months Ended September 30, 2007 (Restated)						
Total revenues	\$ 616,766	\$ 345,689	\$ 230,429	\$ 346,357	\$	\$ 1,539,241
Intersegment revenues	(8,949)	(3,335)	(6,039)	(1,519)		(19,842)
External revenues	\$ 607,817	\$ 342,354	\$ 224,390	\$ 344,838	\$	\$ 1,519,399
Operating income (loss)	\$ 65,988	\$ 34,134	\$ 35,798	\$ 24,795	\$ (408)	\$ 160,307
Total assets	\$ 1,257,623	\$ 445,173	\$ 1,312,008	\$ 965,935	\$ 171,656	\$ 4,152,395

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

Depreciation and amortization	\$	12,034	\$	6,798	\$	8,766	\$	7,020	\$	2,742	\$	37,360
Capital expenditures	\$	13,999	\$	5,005	\$	3,366	\$	6,775	\$	3,352	\$	32,497

The operating loss for "Other" for the three- and six-month periods ended September 30, 2008 was primarily due to \$5.1 and \$16.6 million, respectively, in investment banking, legal and consulting-related expenses associated with the Merger.

On October 24, 2008, the Company implemented a new organizational structure that realigned its four segments (C4I, RSTA, Sustainment Systems and Technical Services) into five operating groups: Reconnaissance Surveillance and Target Acquisition Group, Tactical Systems Group, Power and Environmental Systems Group, Command, Control and Computers Group; and Technical Services, Intelligence and Advanced Systems Group.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 14. Supplemental Cash Flow Information

	Six Months Ended September 30,	
	2008	2007
Cash paid for:		
Interest	\$ 50,013	\$ 54,306
Income taxes	\$ 39,402	\$ 35,030
Supplemental disclosure of significant non-cash investing activities:		
Acquisition earn-out Codem Systems, Inc.	\$	\$ 2,638
Acquisition earn-out WalkAbout Computer Systems, Inc.	\$	\$ 160
Contribution of fixed assets to joint venture	\$	\$ 429
Fixed assets vouchered but not paid	\$ 1,267	\$ 1,869
Non-monetary exchange of fixed assets	\$ 2,656	\$

## 15. Cash Dividends on DRS Common Stock

On August 7, 2008, the Board of Directors declared a \$0.03 per common share cash dividend, payable on September 30, 2008 to stockholders of record as of September 15, 2008. Cash dividends paid for the three- and six-month periods ended September 30, 2008 were \$1.2 million and \$2.5 million, respectively.

## 16. Contingencies

Various legal actions, claims, assessments and other contingencies, including certain matters described below, are pending against the Company and certain of the Company's subsidiaries. These matters are subject to many uncertainties, and it is possible that some of these matters ultimately could be decided, resolved or settled adversely. The Company had recorded accruals for losses related to those matters that the Company considers to be probable and that can be reasonably estimated (certain legal and environmental matters are discussed in detail below). Although, at September 30, 2008, the precise amount of liability that may result from those matters for which the Company has recorded accruals is not ascertainable, the Company believes that any amounts exceeding the Company's recorded accruals should not materially affect the Company's financial condition or liquidity. It is possible, however, that the ultimate resolution of those matters could result in a material adverse effect on the Company's results of operations and/or cash flows from operating activities for a particular reporting period.

Some environmental laws, such as the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (also known as CERCLA or the Superfund law) and similar state statutes, can impose liability upon former owners or operators for the entire cost of investigating and remediating contaminated sites regardless of the lawfulness of the original activities that led to the contamination. In July 2000, prior to its acquisition by Integrated Defense Technologies, Tech-Sym Corporation, an indirect subsidiary of the Company, received a Section 104(e) Request for Information from the National Park Service (NPS), pursuant to CERCLA, regarding a site known as the Orphan Mine site in the Grand Canyon National Park, Arizona. The Orphan Mine, which was operated by an

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**16. Contingencies (Continued)**

alleged predecessor to Tech Sym between 1956 and 1967, is the subject of an NPS investigation regarding the presence of residual radioactive materials and contamination. Following Tech-Sym's response to the Request for Information, the NPS directed Tech Sym and another alleged former owner/operator to perform an Engineering Evaluation and Cost Analysis (EE/CA) of the site. Tech Sym made a good faith offer to conduct the EE/CA, but the NPS rejected this offer and has announced that it will perform the EE/CA itself. Following completion of the EE/CA, the NPS may direct one or more of the potentially responsible parties to perform any remediation that may be required by CERCLA. The Company believes that it has legitimate defenses to Tech-Sym's potential liability and that there are other potentially responsible parties for the environmental conditions at the site, including the U.S. government as owner, operator and arranger at the site. The potential liability associated with this matter can change substantially, due to such factors as additional information on the nature or extent of contamination, methods of remediation that might be recommended or required, changes in the apportionment of costs among the responsible parties and other actions by governmental agencies or private parties.

In connection with the Company's acquisition of ESSI in January 2006, the Company has been made aware of certain legal actions, claims, assessments and other contingencies, including those described below.

In December 2004, ESSI was notified by the Enforcement Division of the SEC of the issuance of a formal order directing a private investigation and was notified that the SEC had issued subpoenas to various individuals associated with ESSI to produce certain documents. The SEC staff also requested that ESSI produce certain documents in connection with the investigation. The subpoenas related to trading in ESSI stock around ESSI's earnings releases in 2003 and to the adequacy of certain disclosures made by ESSI regarding related-party transactions in 2002 and 2003 involving insurance policies placed by ESSI through an insurance brokerage firm in which an ESSI director was a principal at the time of the transactions. In February 2007, the SEC filed a civil injunctive action in the United States District Court for the Eastern District of Missouri, Eastern Division, against a former director, officer and consultant of ESSI, alleging that he had violated the federal securities laws by "tipping" his financial advisor and close friend by sharing material, nonpublic information regarding ESSI's financial condition shortly before certain 2003 earnings announcements. That action is scheduled for trial on December 15, 2008.

On or about September 23, 2005, the SEC staff advised ESSI's counsel that it had issued a subpoena directed to ESSI and expanded its investigation to include ESSI's disclosure of a November 2004 stop-work order relating to ESSI's Deployable Power Generation and Distribution Systems (DPGDS) program for the U.S. Air Force and relating to trading in ESSI stock by certain individuals associated with ESSI. In connection with the foregoing SEC investigation, ESSI and certain of its directors and officers have provided information and/or testimony to the SEC. ESSI has received no additional subpoenas or requests for information from the SEC on these subject matters since May 2006.

In January 2006, ESSI was informed that the Office of the U.S. Attorney for the Eastern District of Missouri was initiating an investigation into ESSI's disclosure of the DPGDS stop-work order and into trading in ESSI stock by ESSI insiders, which preceded such disclosure. The U.S. Attorney's office advised ESSI that although it considered ESSI to be a subject of its investigation, ESSI was not a

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**16. Contingencies (Continued)**

target. In connection with this investigation, the U.S. Attorney's office issued ESSI a subpoena requesting specified information, which ESSI has furnished. ESSI has received no additional subpoenas or requests for information from the U.S. Attorney's office on these subject matters since May 2006.

In May 2006, the Company was advised that the Enforcement Division of the SEC and the U.S. Attorney's office each had expanded its investigation to include possible "backdating" of the timing of option grants at ESSI prior to the time ESSI was acquired by the Company. As a part of its investigation, the SEC issued subpoenas to certain former officers and employees of ESSI to provide testimony and produce certain documents.

In February 2007, the SEC filed civil injunctive actions in the United States District Court for the Eastern District of Missouri, Eastern Division, alleging that ESSI's former Chief Financial Officer and former Controller had each participated in a backdating scheme. Also in February 2007, the SEC reported that ESSI's former Controller had settled its action against him by consenting to disgorgement, financial penalties, an officer and director bar and a permanent suspension from practicing before the SEC as an accountant. In July 2007, the SEC filed civil injunctive actions in the United States District Court for the Eastern District of Missouri, Eastern Division, alleging that ESSI's former Chairman of the Board and Chief Executive Officer and his son (who was also a member of ESSI's Board of Directors and Compensation Committee) each participated in a backdating scheme. The pending SEC actions were consolidated and stayed at the request of the U.S. Attorney's office pending resolution of related criminal proceedings. ESSI's former Chief Financial Officer represented in an October 2008 court filing that he had agreed to pay a civil penalty to the SEC of \$400,000.

In March 2007, ESSI's former Controller pleaded guilty to a one-count information brought by the office of the United States Attorney for the Eastern District of Missouri, charging him with making false statements to the government. In connection with his plea, this former ESSI executive admitted that a number of documents filed by ESSI with the SEC contained the materially false statement that the option price of shares subject to the ESSI stock option plan was the closing price of the stock on the date the options were awarded. This former ESSI executive is expected to be sentenced in November 2008.

In March 2007, ESSI's former Chief Financial Officer was indicted by the grand jury of the United States District Court for the Eastern District of Missouri relating to the backdating of the timing of stock options at ESSI prior to the time ESSI was acquired by DRS. In July 2007, ESSI's former Chairman of the Board and Chief Executive Officer and his son (who was also a member of ESSI's Board of Directors and Compensation Committee) were each indicted on similar charges. The July 2007 superseding indictment charges these former ESSI officers and directors with twelve counts of fraud based on allegations that they backdated stock options on at least eight occasions between 1996 and 2002.

In July 2008, ESSI's former Chairman of the Board and Chief Executive Officer and former Chief Financial Officer each pleaded guilty to falsifying (or causing the falsification of) the records of a publicly traded company. In connection with their respective pleas, ESSI's former Chairman of the Board and Chief Executive Officer admitted that he knowingly and intentionally signed falsely dated stock option award letters and ESSI's former Chief Financial Officer admitted that he caused such falsely dated award letters to be issued to stock option recipients.

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**16. Contingencies (Continued)**

On October 3, 2008, ESSI's former Chairman of the Board and Chief Executive Officer was sentenced to probation for a term of three years, and ordered to serve forty hours of community service and pay approximately \$7.9 million in restitution. On October 17, 2008, ESSI's former Chief Financial Officer was sentenced to fifteen months in prison and two years of supervised release thereafter. He also was ordered to pay approximately \$1.8 million in restitution and a penalty of approximately \$4 million.

The remaining charges against these former executives and the indictment issued against ESSI's former Chairman of the Board and Chief Executive Officer's son (who was also a member of ESSI's Board of Directors and Compensation Committee) were dismissed.

Although ESSI continues to be a subject of the U.S. Attorney's office's investigation, the U.S. Attorney's office has advised the Company that ESSI is not a target. Because the events being investigated occurred prior to the time of the Company's acquisition of ESSI, the U.S. Attorney's office has further advised the Company that it considers DRS to be a witness, not a subject or target of its investigation.

The Company is committed to full cooperation with regard to the foregoing investigations and proceedings. The Company is unable to determine at this time the impact, if any, these matters could have on the Company.

In September 2006, the Internal Revenue Service commenced an audit of ESSI's Federal tax returns for the tax periods ended October 31, 2004, October 31, 2005 and January 31, 2006. Thereafter, the Internal Revenue Service agreed, subject to Congressional approval, to close these audits based on ESSI's agreement to accept certain proposed adjustments (primarily involving the reversal of certain compensation deductions taken during these tax years) and a corresponding assessment of approximately \$11.3 million (exclusive of interest) which was previously accrued. In September 2007, the Company received written confirmation from the Congressional Joint Committee on Taxation that it took no exception to the proposed adjustments.

In August 2007, a shareholder derivative complaint was filed in the United States District Court for the Eastern District of Missouri against ESSI's former Chairman of the Board and Chief Executive Officer, his son (who was also a member of ESSI's Board of Directors and Compensation Committee), ESSI's former Chief Financial Officer and ESSI's former Controller relating to the alleged backdating of stock options prior to ESSI's acquisition by DRS. The complaint also contains claims against the Company as a nominal defendant and against each of the current members of the Company's Board of Directors relating to the alleged backdating of ESSI stock options and the ESSI acquisition. The Company believes the claims made against the Company and its current Directors are without merit. The U.S. Attorney's office has moved to intervene and stay the case pending resolution of the related criminal charges against the individual ESSI defendants. DRS and the DRS Directors have moved to dismiss the case on substantive and jurisdictional grounds. Those motions are pending.

In January 2008, the Company received an inquiry from the Australian Competition and Consumer Commission (ACCC) related to one of our subsidiaries, DRS Training & Control Systems, Inc. The ACCC has requested documents and information regarding allegations of possible anticompetitive activity in violation of the Australian Trade Practices Act. In April 2008, the Company provided the documents and information requested by the ACCC. We have commenced an internal investigation

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**16. Contingencies (Continued)**

involving this matter, but are currently unable to determine the timing or the impact, if any, that the matter may have on us.

In May 2008, the Company was notified that the NYSE Regulation Inc.'s Market Trading Analysis Department (the NYSE) and the SEC had each commenced independent inquiries regarding trading in DRS securities prior to the public announcement that Finmeccanica S.p.A. and the Company had entered into a definitive merger agreement pursuant to which Finmeccanica had agreed to acquire the Company for \$81 per share subject to the terms thereof. In each case, the Company has been asked to provide certain documents and information. In May 2008, the Company was advised by the SEC that its informal inquiry should not be construed as an indication by the SEC or its staff that any violations of law have occurred or as an adverse reflection upon any person or security. Similarly, the NYSE advised the Company that it was engaged in a fact gathering process and that no inference of impropriety should be inferred. The SEC subsequently filed an action in the Southern District of New York captioned SEC v. One or More Unknown Purchasers 08 Civ. 6609 (PAC) and, in October 2008, requested additional information from the Company.

In May 2008, a plaintiff filed a putative class action lawsuit against the Company and the members of its board of directors in New Jersey state court, challenging the transactions contemplated by the merger agreement and alleging breaches of fiduciary duty. As amended, the complaint asserts a claim for breach of fiduciary duties against the director defendants and a claim for aiding and abetting breach of fiduciary duties against the Company and its general counsel. The plaintiff alleges, among other things, that the proposed transaction arises out of a flawed process and that the Company's preliminary proxy statement, filed with the SEC on June 13, 2008, contained misleading disclosures and/or omits certain material information. On July 25, 2008, the defendants moved to dismiss the amended complaint for failure to state a claim. On September 15, 2008, the plaintiff filed a motion to enjoin the stockholder vote. On September 22, 2008, the Court denied both motions. The Company believes that the claims asserted by the plaintiff in the amended complaint are wholly without merit.

**17. Related-Party Transactions**

The Company currently leases a building in Oakland, New Jersey owned by LDR Realty Co., a partnership that was wholly owned, in equal amounts, by David E. Gross, DRS's co-founder and former President and Chief Technical Officer, and the late Leonard Newman, DRS's co-founder and former Chairman of the Board, Chief Executive Officer and Secretary and the father of Mark S. Newman, DRS's current Chairman of the Board and Chief Executive Officer. Following Leonard Newman's death in November 1998, Mrs. Ruth Newman, the wife of Leonard Newman and the mother of Mark S. Newman, succeeded to Leonard Newman's interest in LDR Realty Co. The lease agreement, with a monthly rental of \$21.2 thousand, expired on April 30, 2007. The new lease commenced May 1, 2007 with the new monthly rental commencing on June 1, 2007 of \$21.8 thousand for the first year with annual increases of approximately 3% every June 1. The lease expires August 31, 2010.

Skadden, Arps, Slate, Meagher & Flom LLP (Skadden), a law firm to which a member of the Company's Board is of counsel, provided legal services to the Company during the six months ended September 30, 2008 and 2007. Fees paid to Skadden for the six months ended September 30, 2008 and 2007 were \$0.9 million and \$1.3 million, respectively. The Company has also recorded \$8.4 million in



**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**17. Related-Party Transactions (Continued)**

legal fees for Skadden's services associated with the Merger for the six months ended September 30, 2008.

In the fourth quarter of fiscal 2007, the stepson of Mark S. Newman, the Company's Chairman of the Board, President and Chief Executive Officer, commenced employment with Nemco Brokerage, Inc., a firm that has a longstanding relationship of providing insurance brokerage services to the Company and which receives commissions from third-party insurers based on policies it places on the Company's behalf.

**18. Guarantor and Non-Guarantor Financial Statements**

As presented in Note 9, Debt, the Company has \$350.0 million 6<sup>5</sup>/<sub>8</sub>% Senior Notes, \$550.0 million 6<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes, \$250.0 million 7<sup>5</sup>/<sub>8</sub>% Senior Subordinated Notes and \$345.0 million 2% Convertible Senior Notes outstanding (collectively, the Notes) at September 30, 2008 and March 31, 2008. The Notes are fully and unconditionally guaranteed, jointly and severally, by the Company's wholly-owned domestic subsidiaries (the Guarantor Subsidiaries). The foreign subsidiaries and certain domestic subsidiaries of DRS (the Non-Guarantor Subsidiaries) do not guarantee the Notes.

The following condensed consolidating financial information in the Condensed Consolidating Balance Sheets as of September 30, 2008 and March 31, 2008, the Condensed Consolidating Statements of Earnings for the three- and six-month periods ended September 30, 2008 and 2007, and the Condensed Consolidating Statements of Cash Flows for the six-month periods ended September 30, 2008 and 2007 presents:

- a) DRS Technologies, Inc. (the Parent),
- b) the Guarantor Subsidiaries,
- c) the Non-Guarantor Subsidiaries, and
- d) DRS Technologies, Inc. on a consolidated basis.

The information includes elimination entries necessary to consolidate the Parent with the Guarantor and Non-Guarantor Subsidiaries.

The Guarantor and Non-Guarantor subsidiaries are presented on a combined basis. The principal elimination entries eliminate investments in subsidiaries and intercompany balances and transactions. Separate financial information for each of the Guarantor and Non-Guarantor Subsidiaries is not presented because management believes such financial statements would not be meaningful to investors.

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Balance Sheet**  
**As of September 30, 2008**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 108,431	\$	\$ 22,822	\$ (13,688)	\$ 117,565
Accounts receivable, net	3	531,132	44,992		576,127
Inventories, net		345,524	61,712		407,236
Prepaid expenses, deferred income taxes and other current assets	194,472	245,109	47,659	(369,972)	117,268
Intercompany receivables	2,147,310			(2,147,310)	
<b>Total current assets</b>	2,450,216	1,121,765	177,185	(2,530,970)	1,218,196
Property, plant and equipment, net	20,677	235,244	16,293		272,214
Acquired intangibles, net		152,838	288		153,126
Goodwill	24,116	2,550,790	44,224		2,619,130
Deferred income taxes and other noncurrent assets	22,876	45,245	16,405	(47,520)	37,006
Investment in subsidiaries	1,143,419	36,898	7	(1,180,324)	
<b>Total assets</b>	\$ 3,661,304	\$ 4,142,780	\$ 254,402	\$ (3,758,814)	\$ 4,299,672
<b>Liabilities and Stockholders' Equity</b>					
<b>Current liabilities</b>					
Current installments of long-term debt	\$ 347,750	\$ 432	\$ 2,342	\$	\$ 350,524
Accounts payable	3,459	244,875	31,645		279,979
Accrued expenses and other current liabilities	235,915	564,067	71,067	(370,090)	500,959
Intercompany payables		661,572	15,191	(676,763)	
<b>Total current liabilities</b>	587,124	1,470,946	120,245	(1,046,853)	1,131,462
Long-term debt, excluding current installments	1,271,130	3,464	5,033		1,279,627
Other liabilities	27,981	111,322	21,733	(47,522)	113,514
<b>Total liabilities</b>	1,886,235	1,585,732	147,011	(1,094,375)	2,524,603
<b>Total stockholders' equity</b>	1,775,069	2,557,048	107,391	(2,664,439)	1,775,069
	\$ 3,661,304	\$ 4,142,780	\$ 254,402	\$ (3,758,814)	\$ 4,299,672

**Total liabilities and  
stockholders' equity**

25

---

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Balance Sheet**  
**As of March 31, 2008**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Assets</b>					
<b>Current assets</b>					
Cash and cash equivalents	\$ 65,130	\$	\$ 31,195	\$ (10,074)	\$ 86,251
Accounts receivable, net	4	549,463	24,662		574,129
Inventories, net		390,594	46,610	505	437,709
Prepaid expenses, deferred income taxes and other current assets	191,400	242,233	45,639	(351,806)	127,466
Intercompany receivables	2,105,884		4,834	(2,110,718)	
<b>Total current assets</b>	<b>2,362,418</b>	<b>1,182,290</b>	<b>152,940</b>	<b>(2,472,093)</b>	<b>1,225,555</b>
Property, plant and equipment, net	16,096	224,589	14,992		255,677
Acquired intangibles, net		167,301	473		167,774
Goodwill	24,116	2,553,906	46,567		2,624,589
Deferred income taxes and other noncurrent assets	16,591	41,985	16,805	(32,941)	42,440
Investment in subsidiaries	1,143,419	36,861	44	(1,180,324)	
<b>Total assets</b>	<b>\$ 3,562,640</b>	<b>\$ 4,206,932</b>	<b>\$ 231,821</b>	<b>\$ (3,685,358)</b>	<b>\$ 4,316,035</b>
<b>Liabilities and Stockholders' Equity</b>					
<b>Current liabilities</b>					
Current installments of long-term debt	\$ 2,750	\$ 225	\$ 2,409	\$	\$ 5,384
Accounts payable	11,824	312,892	33,143		357,859
Accrued expenses and other current liabilities	219,793	578,701	60,862	(351,806)	507,550
Intercompany payables		721,477		(721,477)	
<b>Total current liabilities</b>	<b>234,367</b>	<b>1,613,295</b>	<b>96,414</b>	<b>(1,073,283)</b>	<b>870,793</b>
Long-term debt, excluding current installments	1,618,071	3,017	6,380		1,627,468
Other liabilities	26,596	116,592	23,921	(32,941)	134,168
<b>Total liabilities</b>	<b>1,879,034</b>	<b>1,732,904</b>	<b>126,715</b>	<b>(1,106,224)</b>	<b>2,632,429</b>
<b>Total stockholders' equity</b>	<b>1,683,606</b>	<b>2,474,028</b>	<b>105,106</b>	<b>(2,579,134)</b>	<b>1,683,606</b>
	<b>\$ 3,562,640</b>	<b>\$ 4,206,932</b>	<b>\$ 231,821</b>	<b>\$ (3,685,358)</b>	<b>\$ 4,316,035</b>

**Total liabilities and  
stockholders' equity**

26

---

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Statements of Earnings**  
**Three Months Ended September 30, 2008**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues</b>	\$	\$ 908,281	\$ 88,435	\$ (9,624)	\$ 987,092
Cost and expenses	3,280	820,954	83,534	(9,946)	897,822
Operating income	(3,280)	87,327	4,901	322	89,270
Interest income	153	(100)	498		551
Interest and related expense	24,305	(33)	89		24,361
Other (income) expense, net	495	47	(115)		427
Management fees	892	(844)	(48)		
Royalties	334		(334)		
Intercompany interest	21,284	(20,944)	(340)		
Earnings (losses) before noncontrolling interest and income taxes	(5,417)	65,425	4,703	322	65,033
Noncontrolling interest			293		293
Earnings (losses) before income taxes	(5,417)	65,425	4,410	322	64,740
Income taxes	(2,094)	22,045	1,497	322	21,770
Earnings (losses) from subsidiary entities	46,293			(46,293)	
<b>Net earnings</b>	\$ 42,970	\$ 43,380	\$ 2,913	\$ (46,293)	\$ 42,970

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Statements of Earnings**  
**Three Months Ended September 30, 2007**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues</b>	\$	\$ 712,557	\$ 75,675	\$ (4,463)	\$ 783,769
Cost and expenses	230	627,006	68,867	(4,463)	691,640
Operating income	(230)	85,551	6,808		92,129
Interest income	260	51	69		380
Interest and related expense	27,889	70	147		28,106
Other (income) expense, net	(648)	245	620		217
Management fees	787	(746)	(41)		
Royalties	648		(648)		
Intercompany interest	22,734	(22,663)	(71)		
Earnings (losses) before noncontrolling interest and income taxes	(3,042)	61,878	5,350		64,186
Noncontrolling interest		(195)	781		586
Earnings (losses) before income taxes	(3,042)	62,073	4,569		63,600
Income taxes	(852)	20,113	1,305		20,566
Earnings (losses) from subsidiary entities	45,224			(45,224)	
<b>Net earnings</b>	\$ 43,034	\$ 41,960	\$ 3,264	\$ (45,224)	\$ 43,034

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Statements of Earnings**  
**Six Months Ended September 30, 2008**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues</b>	\$	\$ 1,796,393	\$ 161,532	\$ (18,967)	\$ 1,938,958
Cost and expenses	14,831	1,627,343	149,827	(18,462)	1,773,539
Operating income	(14,831)	169,050	11,705	(505)	165,419
Interest income	328	(65)	588		851
Interest and related expense	47,516	112	204		47,832
Other (income) expense, net	425	422	(180)		667
Management fees	1,783	(1,687)	(96)		
Royalties	900		(900)		
Intercompany interest	42,713	(42,180)	(533)		
Earnings (losses) before noncontrolling interest and income taxes	(17,048)	124,584	10,740	(505)	117,771
Noncontrolling interest			707		707
Earnings (losses) before income taxes	(17,048)	124,584	10,033	(505)	117,064
Income taxes	(5,295)	41,174	3,315	(505)	38,689
Earnings (losses) from subsidiary entities	90,128			(90,128)	
<b>Net earnings</b>	\$ 78,375	\$ 83,410	\$ 6,718	\$ (90,128)	\$ 78,375



## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Statements of Earnings**  
**Six Months Ended September 30, 2007**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Revenues</b>	\$	\$ 1,387,060	\$ 139,913	\$ (7,574)	\$ 1,519,399
Cost and expenses	372	1,238,929	127,361	(7,570)	1,359,092
Operating income	(372)	148,131	12,552	(4)	160,307
Interest income	761	43	135		939
Interest and related expense	56,372	155	289		56,816
Other (income) expense, net	(1,225)	184	1,328		287
Management fees	1,568	(1,490)	(78)		
Royalties	1,060		(1,060)		
Intercompany interest	46,110	(46,026)	(84)		
Earnings (losses) before noncontrolling interest and income taxes	(6,020)	100,319	9,848	(4)	104,143
Noncontrolling interest		(195)	1,274		1,079
Earnings (losses) before income taxes	(6,020)	100,514	8,574	(4)	103,064
Income taxes	(1,927)	34,010	2,747	(4)	34,826
Earnings (losses) from subsidiary entities	72,331			(72,331)	
<b>Net earnings</b>	\$ 68,238	\$ 66,504	\$ 5,827	\$ (72,331)	\$ 68,238

## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Statements of Cash Flows**  
**Six Months Ended September 30, 2008**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Net cash provided by (used in) operating activities</b>	\$ 70,223	\$ 21,237	\$ (22,865)	\$	\$ 68,595
<b>Cash flows from investing activities</b>					
Capital expenditures	(4,904)	(36,018)	(3,350)		(44,272)
Dispositions of property, plant & equipment	1	(1)	1		1
<b>Net cash used in investing activities</b>	(4,903)	(36,019)	(3,349)		(44,271)
<b>Cash flows from financing activities</b>					
Borrowings on revolving line of credit	265,000				265,000
Repayments of revolving line of credit	(265,000)				(265,000)
Borrowings of short-term debt		201			201
Borrowings of long-term debt		580			580
Repayments of long-term debt	(1,375)	(127)	(1,183)		(2,685)
Excess tax benefit realized from share-based payment arrangements	3,923				3,923
Proceeds from stock option exercises	8,899				8,899
Dividends paid	(2,477)				(2,477)
Other			110		110
Net (repayments to) borrowings from parent company	(30,989)	14,128	20,475	(3,614)	
<b>Net cash (used in) provided by financing activities</b>	(22,019)	14,782	19,402	(3,614)	8,551
<b>Effect of exchange rates on cash and cash equivalents</b>			(1,561)		(1,561)
<b>Net increase (decrease) in cash and cash equivalents</b>	43,301		(8,373)	(3,614)	31,314
<b>Cash and cash equivalents, beginning of period</b>	65,130		31,195	(10,074)	86,251
<b>Cash and cash equivalents, end of period</b>	\$ 108,431	\$	\$ 22,822	\$ (13,688)	\$ 117,565



## DRS TECHNOLOGIES, INC. AND SUBSIDIARIES

## Notes to the Consolidated Financial Statements (Continued)

(Unaudited)

## 18. Guarantor and Non-Guarantor Financial Statements (Continued)

**Condensed Consolidating Statements of Cash Flows**  
**Six Months Ended September 30, 2007**  
(in thousands)

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
<b>Net cash provided by (used in) operating activities</b>	\$ 61,608	\$ 3,503	\$ (4,370)	\$	\$ 60,741
<b>Cash flows from investing activities</b>					
Capital expenditures	(3,915)	(25,207)	(3,375)		(32,497)
Disposition of property, plant and equipment		44	4		48
<b>Net cash used in investing activities</b>	(3,915)	(25,163)	(3,371)		(32,449)
<b>Cash flows from financing activities</b>					
Borrowings on revolving line of credit	215,000				215,000
Repayments of revolving line of credit	(215,000)				(215,000)
Repayments of long-term debt	(76,375)	(102)	(1,238)		(77,715)
Excess tax benefit realized from share-based payment arrangements	2,772				2,772
Proceeds from stock option exercises	4,815				4,815
Dividends paid	(2,449)				(2,449)
Other			245		245
Net (repayments to) borrowings from parent company	(34,083)	21,762	12,676	(355)	
<b>Net cash (used in) provided by financing activities</b>	(105,320)	21,660	11,683	(355)	(72,332)
<b>Effects of exchange rates on cash and cash equivalents</b>			478		478
<b>Net (decrease) increase in cash and cash equivalents</b>	(47,627)		4,420	(355)	(43,562)
<b>Cash and cash equivalents, beginning of period</b>	92,795		14,598	(11,560)	95,833
<b>Cash and cash equivalents, end of period</b>	\$ 45,168	\$	\$ 19,018	\$ (11,915)	\$ 52,271

## 19. Recently Issued Accounting Pronouncements

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

In September 2006, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 157, "Fair Value Measurements" (SFAS 157), which defines fair value, establishes a framework for measuring fair value and expands disclosure requirements about fair value measurements. SFAS 157 was effective beginning April 1, 2008, except

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**19. Recently Issued Accounting Pronouncements (Continued)**

for nonfinancial assets and liabilities measured at fair value on a non-recurring basis for which it will be effective April 1, 2009 for the Company. The Company's cash equivalents of \$30.8 million and \$35.6 million at September 30, 2008 and March 31, 2008, respectively, were measured using quoted prices in active markets for identical items and are valued using published market prices. The impact of the adoption of SFAS 157 was not material to the Company's consolidated financial statements, and the adoption of the items deferred until fiscal 2010 is not expected to be material.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), Business Combinations (SFAS 141R). SFAS 141R significantly changes the way companies account for business combinations and generally will require more assets acquired and liabilities assumed to be measured at their acquisition-date fair value. Under SFAS 141R, legal fees and other transaction-related costs are expensed as incurred and are no longer included in goodwill as a cost of acquiring the business. SFAS 141R also requires, among other things, acquirers to estimate the acquisition date fair value of any contingent consideration and to recognize any subsequent changes in the fair value of contingent consideration in earnings. In addition, restructuring costs the acquirer expected, but was not obligated to incur, will be recognized separately from the business acquisition. This statement is effective beginning April 1, 2009 for DRS.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements," an Amendment of ARB 51 (SFAS 160). SFAS 160 amends ARB 51 to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. The statement requires consolidated net income to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest. It also requires disclosure on the face of the consolidated statement of income of the amounts of consolidated net income attributable to the parent and to the noncontrolling interest. In addition, this statement establishes a single method of accounting for changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation and requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. This statement is effective beginning April 1, 2009 for DRS, and the Company currently is evaluating the impact of this statement on its consolidated financial statements.

In March 2008, the FASB issued SFAS No. 161, Disclosures about Derivative Instruments and Hedging Activities (SFAS 161), which amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities (SFAS 133). SFAS 161 enhances the disclosures for derivative instruments and related hedging activities to include, among other disclosures, the location and fair value amounts of derivative instruments, hedged items and related gains and losses in the balance sheet and income statement, presented in a tabular format. SFAS 161 is effective for the Company beginning April 1, 2009 and will be applied prospectively. SFAS 161 will not affect the Company's financial position, results of operations and cash flows, but will require enhanced disclosure.

In May 2008, the FASB issued FASB Staff Position (FSP) Accounting Principles Board (APB) Opinion No. 14-1, "Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)" (FSP APB 14-1). The FSP will require cash-settled convertible debt to be separated into debt and equity components at issuance and a value to be assigned to each. The value assigned to the debt component will be the estimated fair value, as of the issuance date, of a similar bond without the conversion feature. The difference between the bond cash proceeds and this estimated fair value will be recorded as a debt discount and amortized to interest

**DRS TECHNOLOGIES, INC. AND SUBSIDIARIES**

**Notes to the Consolidated Financial Statements (Continued)**

**(Unaudited)**

**19. Recently Issued Accounting Pronouncements (Continued)**

expense over the life of the bond. FSP APB 14-1 will become effective for the Company April 1, 2009 and will require retrospective application. The Company is currently assessing the impact the adoption of the FSP will have on the Company's future results of operations.

In June 2008, the FASB issued FASB FSP EITF 03-6-1, "Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities" (FSP EITF 03-6-1). The FSP addresses whether awards granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share using the two-class method under SFAS No. 128, Earnings per Share. The FSP requires unvested share-based payment awards that have non-forfeitable rights to dividend or dividend equivalents to be treated as a separate class of securities in calculating earnings per share. FSP EITF 03-6-1 will be effective beginning April 1, 2009 and will be retrospectively applied to all prior periods presented. The FSP will not have an impact on the Company as its share-based awards vested and were paid off as a result of Finmeccanica's merger with DRS.

**20. Subsequent Event**

On October 9, 2008, the Company gave notice to the holders of its 2% Convertible Senior Notes due 2026 (Convertible Notes) that a "Fundamental Change" (as defined in the indenture governing the Convertible Notes) would occur upon the consummation of the Merger and that the holders may surrender their Convertible Notes for conversion at any time up until the "Fundamental Change Purchase Date." In accordance with the indenture governing the Convertible Notes, the Company will notify holders of the Fundamental Change Purchase Date no later than 30 days after the effective date of the Merger.

Convertible Notes that were surrendered prior to the Merger for conversion would be converted into the right to receive cash, less any applicable withholding taxes, and, if applicable, shares of DRS common stock in accordance with the indenture governing the Convertible Notes (the Settlement Amount). However, any Settlement Amount that is due from and after the effective time of the Merger will be paid in cash, less any applicable withholding taxes, and will not include any shares of DRS common stock. The conversion rate of the Convertible Notes after the Merger and before the Fundamental Change Purchase Date is 17.2875 per \$1,000.00 note, which equates to a value of \$1,400.29 per \$1,000 principal amount of Convertible Notes. In accordance with the indenture governing the Convertible Notes, on October 22, 2008, the Company executed a supplemental indenture reflecting such Settlement Amount. The Company is funding the conversion of the Convertible Notes with proceeds from an intercompany loan from Finmeccanica.

The Merger triggered the change of control provision in the Company's credit facility, which required the Company to repay its outstanding term loan and terminate its credit facility. In addition, holders of the Company's 6<sup>5</sup>/<sub>8</sub>% Senior Notes due 2016, 6<sup>7</sup>/<sub>8</sub>% Senior Subordinated Notes due 2013 and 7<sup>5</sup>/<sub>8</sub>% Senior Subordinated Notes due 2018 have the right to require the Company to purchase those notes for 101% of the principal amount of the notes, plus accrued and unpaid interest up to but excluding the payment date. Within 30 days following the change of control, the Company will mail a notice to each of the noteholders describing the Merger and stating the purchase price and purchase date, which shall be no earlier than 30 days and no later than 60 days from the day the notice is mailed. The Company expects to fund any purchases with proceeds from an intercompany loan with Finmeccanica.

## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

We begin Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) of DRS Technologies, Inc. and its wholly-owned subsidiaries and controlling interests (hereinafter, we, us, our, the Company or DRS) with a note describing the Restatement of Previously Issued Consolidated Financial Statements, followed by recent developments and a company overview. This is followed by a discussion of the critical accounting estimates that we believe are important to understanding the assumptions and judgments incorporated in our reported financial results, which we discuss under "Results of Operations." We then provide an analysis of cash flows and discuss our financial commitments under "Liquidity and Capital Resources." This MD&A should be read in conjunction with the consolidated financial statements and related notes contained herein and in our March 31, 2008 Annual Report on Form 10-K.

### **Forward-Looking Statements**

The following discussion and analysis contains forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that are based on management's beliefs and assumptions, current expectations, estimates and projections. Such statements, including statements relating to the Company's expectations for future financial performance, are not considered historical facts and are considered forward-looking statements under the federal securities laws. These statements may contain words such as "believes," "anticipates," "plans," "expects," "intends," "estimates" or similar expressions. These statements are not guarantees of our future performance and are subject to risks, uncertainties and other important factors that could cause our actual performance or achievements to differ materially from those expressed or implied by these forward-looking statements and include, without limitation: the effect of our acquisition strategy on future operating results, including our ability to effectively integrate acquired companies into our existing operations; the uncertainty of acceptance of new products and successful bidding for new contracts; the effect of technological changes or obsolescence relating to our products and services; and the effects of government regulation or shifts in government policy, as they may relate to our products and services, and other risks or uncertainties detailed in Item 1A, "Risk Factors," included in our March 31, 2008 Annual Report on Form 10-K. Given these uncertainties, you should not rely on forward-looking statements. The Company undertakes no obligations to update any forward-looking statements, whether as a result of new information, future events or otherwise.

### **Restatement of Previously Issued Consolidated Financial Statements**

In February 2008, we received a comment letter from the staff of the U.S. Securities and Exchange Commission (SEC) on our fiscal 2007 Form 10-K (filed on May 30, 2007) and our fiscal 2008 second quarter Form 10-Q (filed on November 9, 2007). In the initial comment letter and in other subsequent written and telephonic communications with the staff of the SEC, information was requested regarding the timing of a \$36.8 million pretax charge that was recorded in our fiscal 2008 first quarter ended June 30, 2007 for the impact of a redesign on our Thermal Weapon Sight II (TWS II) program.

In March 2007, we stopped production on the TWS II line due to intermittent failures. After several weeks of analysis, we identified the root causes of the failures, and in May 2007 we released a redesign that we believed would address them. The charge reflects our revised estimate of the excess of the total estimated costs to fulfill the scope of work of the TWS II contract over the total TWS II contract value. The total estimated costs to complete the contract reflect all direct costs (primarily labor and material), overhead and allowable general and administrative expenses. The most significant component of the charge was a result of the write-off of certain TWS II on-hand component parts that would no longer be utilized in the new TWS II design. The charge also reflects the estimated future cost of the redesign and cost growth that was unrelated to the redesign.



## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

Following discussions with the staff of the SEC and review of the judgments and estimates we made relating to the charge, we concluded that the \$36.8 million charge should have been recorded in our fiscal 2007 fourth quarter ended March 31, 2007.

As a result of foregoing, we restated our previously filed consolidated financial statements and selected financial data for the year ended March 31, 2007, inclusive of our fourth quarter ended March 31, 2007 and our previously issued quarterly consolidated financial statements for the three month period ended June 30, 2007 in our March 31, 2008 Form 10-K (filed May 30, 2008). All amounts impacted by the restatement that are presented in the MD&A have been restated to reflect the \$36.8 million charge in the appropriate period.

For additional information and a detailed discussion of the restatement, see Note 3, Restatement of Previously Issued Consolidated Financial Statements, to the accompanying consolidated financial statements.

### Recent Developments

On October 22, 2008, pursuant to a definitive merger agreement dated May 12, 2008 (the Merger Agreement) among the Company, Finmeccanica Società per azioni, a società per azioni organized under the laws of Italy (Finmeccanica) and Dragon Merger Sub, Inc., a Delaware corporation and a wholly-owned subsidiary of Finmeccanica (Sub), Sub merged with and into the Company (the Merger). The Company survived the Merger and, as a result, became a wholly-owned subsidiary of Meccanica Holdings USA, Inc. (Holdings), a wholly-owned subsidiary of Finmeccanica.

In connection with the closing of the Merger pursuant to the Merger Agreement, we notified the New York Stock Exchange that each share of the Company's common stock, \$0.01 par value per share, had been converted into the right to receive \$81.00 in cash without interest.

### Company Overview

DRS is a supplier of defense electronic products, systems and military support services. We provide high-technology products, services and support to all branches of the U.S. military, major aerospace and defense prime contractors, government intelligence agencies, certain international military forces and industrial markets.

The Company has four principal operating segments, on the basis of products and services offered: the Command, Control, Communications, Computers and Intelligence (C4I) Segment, the Reconnaissance, Surveillance & Target Acquisition (RSTA) Segment, the Sustainment Systems Segment and the Technical Services Segment. All other operations, primarily our Corporate Headquarters, are grouped in Other.

On October 1, 2007, the ESSIBuy operating unit, an operating unit of the Technical Services Segment, was consolidated into an operating unit of the Sustainment Systems Segment to achieve certain operating synergies. The balance sheet and operating results of ESSIBuy were reclassified for the period from April 1, 2007 through September 30, 2007.

The C4I Segment is comprised of the following business areas: Command, Control & Communications (C3), which includes naval display systems, ship communications systems, radar systems, technical support, electronic manufacturing and system integration services, secure voice and data communications, air combat training, electronic warfare, ship network systems and unmanned vehicles, and integration of traditional security infrastructures into a comprehensive border security suite for the Department of Homeland Security; Power Systems, which includes naval and industrial power generation, conversion, propulsion, distribution and control systems; Intelligence Technologies, which includes signals intelligence, communications intelligence, data collection, processing and dissemination equipment, high-speed digital data and imaging systems, and mission and flight recorders;

Tactical Systems, which includes battle management tactical computer systems, peripherals, electronic test and diagnostics, and vehicle electronics.

The RSTA Segment develops and produces electro-optical sighting, targeting and weapon sensor systems, image intensification (I<sup>2</sup>) night vision, combat identification and laser aimer/illuminator products, and provides electronic manufacturing services.

The Sustainment Systems Segment designs, engineers and manufactures integrated military electronics and other military support equipment, primarily for the U.S. Department of Defense (DoD), as well as related heat transfer and air handling equipment, and power generation and distribution equipment for domestic commercial and industrial users.

The Technical Services Segment provides engineering services, logistics and training services, advanced technology services, asset protection systems and services, telecommunication systems integration and information technology services, power generation and vehicle armor kits for military, intelligence, humanitarian, disaster recovery and emergency responder applications.

On October 24, 2008, we implemented a new organizational structure that realigned our four segments (C4I, RSTA, Sustainment Systems, and Technical Services) into five operating groups: Reconnaissance Surveillance and Target Acquisition Group, Tactical Systems Group, Power and Environmental Systems Group, Command, Control and Computers Group; Technical Services, Intelligence and Advanced Systems Group.

### **Critical Accounting Policies**

Our consolidated financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America. Preparing consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosures of contingent assets and liabilities. These estimates and assumptions are affected by the application of our accounting policies. Our significant accounting policies are described in Note 1 to the Consolidated Financial Statements included in our March 31, 2008 Annual Report on Form 10-K. There were no significant changes in the Company's critical accounting policies during the six-month period ended September 30, 2008. Critical accounting policies are those that require application of management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effects of matters that are inherently uncertain and may change in subsequent periods. Critical accounting policies for us include revenue recognition on contracts and contract estimates, valuation of goodwill and acquired intangible assets, pension plan and postretirement benefit plan obligations, accounting for income taxes, share-based payments and other management estimates.

### **Results of Operations**

Our operating cycle is long term and involves various types of production contracts and varying production delivery schedules. Accordingly, operating results of a particular year, or year-to-year comparisons of recorded revenues and earnings, may not be indicative of future operating results. Members of our senior management team regularly review key performance metrics and the status of operating initiatives within our business. These key performance indicators are primarily revenues, operating income and bookings. We review this information on a monthly basis through operating segment reviews, which include, among other operating issues, discussions related to significant programs, proposed investments in new business opportunities or property, plant and equipment, and integration and cost reduction efforts. The following table presents a summary comparison of the key

# Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

performance metrics, other significant financial metrics and significant liquidity metrics monitored by our senior management.

	Three Months Ended September 30,			Six Months Ended September 30,		
	2008	2007	Percent Change	2008	2007 (Restated)	Percent Change
Key performance metrics	(in thousands, except percentages)			(in thousands, except percentages)		
Revenues:						
Products	\$ 752,130	\$ 585,505	28.5%	\$ 1,473,326	\$ 1,122,330	31.3%
Services	\$ 234,962	\$ 198,264	18.5%	\$ 465,632	\$ 397,069	17.3%
Total revenues	\$ 987,092	\$ 783,769	25.9%	\$ 1,938,958	\$ 1,519,399	27.6%
Costs and expenses:						
Cost and expenses Products	\$ 684,639	\$ 512,536	33.6%	\$ 1,335,494	\$ 994,662	34.3%
% of product revenues	91.0%	87.5%		90.6%	88.6%	
Cost and expenses Services	\$ 208,109	\$ 179,104	16.2%	\$ 421,424	\$ 364,430	15.6%
% of service revenues	88.6%	90.3%		90.5%	91.8%	
Merger-related expenses	\$ 5,074	\$	n/m	\$ 16,621	\$	n/m
Total costs and expenses	\$ 897,822	\$ 691,640	29.8%	\$ 1,773,539	\$ 1,359,092	30.5%
Operating income	\$ 89,270	\$ 92,129	(3.1)%	\$ 165,419	\$ 160,307	3.2%
Operating income percentage	9.0%	11.8%		8.5%	10.6%	
Bookings	\$ 1,229,938	\$ 1,107,989	11.0%	\$ 2,295,178	\$ 2,047,517	12.1%
Other significant financial metrics						
Interest and related expenses	\$ 24,361	\$ 28,106	(13.3)%	\$ 47,832	\$ 56,816	(15.8)%
Income taxes	\$ 21,770	\$ 20,566	5.9%	\$ 38,689	\$ 34,826	11.1%
Significant liquidity metrics(A)						
Free cash flow	\$ 51,889	\$ 41,610	24.7%	\$ 24,323	\$ 28,244	(13.9)%
EBITDA	\$ 108,745	\$ 110,173	(1.3)%	\$ 203,970	\$ 196,301	3.9%

(A)

See "Liquidity and Capital Resources" and "Use of Non-GAAP Financial Measures" for additional discussion and information.

n/m not meaningful

## Revenues for the three-months and six-months ended September 30, 2008, compared with the three-months and six-months ended September 30, 2007.

Consolidated revenue increased \$203.3 million, or 25.9%, to \$987.1 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in revenue was comprised of an increase of \$166.6 million and \$36.7 million for product and service revenues, respectively.

Consolidated revenue increased \$419.6 million, or 27.6%, to \$1.94 billion for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in revenue was comprised of an increase of \$351.0 million and \$68.6 million for product and service revenues, respectively.

### Revenues Products

Revenue from our products (e.g., hardware, components and systems) increased \$166.6 million, or 28.5%, to \$752.1 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase was primarily driven by greater shipments of



driver vision enhancement equipment and components for ground-based vehicles, Thermal Weapon Sights II (TWS II), certain rugged computer systems and a precision targeting system.

Revenues from driver vision enhancement equipment and components increased significantly as a result of elevated priority placed on the program by the customer to assist in increasing combat vehicle drivers' vision capability, survivability and mobility, which resulted in increased funding and accelerated delivery schedules. TWS II shipments increased as shipments were delayed in the prior-year period due to certain technical issues experienced on the programs. Rugged computer systems revenue increased due to increased funding and accelerated customer delivery requirements to supply troops in theatre, and the precision targeting system increased as we received a new contract for an armored version of the program.

Partially offsetting overall higher product revenues were lower revenues from a vehicle armor program, as the program was substantially completed during fiscal 2008, as well as decreased shipments of combat display workstations due to lower demand in the current year, lower shipments of replacement video display modules, as the program was substantially completed in fiscal 2008, and lower revenues from a reset program for heavy equipment trailers, as the program is winding down and switching to production which has not yet begun.

Revenue from our products increased \$351.0 million, or 31.3%, to \$1.47 billion for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase was primarily driven by greater shipments of driver vision enhancement equipment and components for ground-based vehicles, TWS II, certain rugged computer systems and roof assemblies for the Mine Resistant Ambush Protected (MRAP) vehicle.

Revenues from driver vision enhancement equipment and components increased significantly as a result of elevated priority placed on the program by the customer to assist in increasing combat vehicle drivers' vision capability, survivability and mobility, which resulted in increased funding and accelerated delivery schedules. TWS II shipments increased as shipments were delayed in the prior-year period due to certain technical issues experienced on the programs. Rugged computer systems revenue increased due to increased funding and accelerated customer delivery requirements to supply troops in theatre, and MRAP roof assembly production increased as the program commenced in the second half of fiscal 2008.

Partially offsetting overall higher product revenues were lower shipments of combat display workstations due to lower demand in the current year, fewer shipments of mobile power generation and distribution equipment for the U.S. Air Force and lower revenues from a vehicle armor program as both programs were substantially completed during fiscal 2008.

#### **Revenues Services**

Revenue from services increased \$36.7 million, or 18.5%, to \$235.0 million for the three-month period ended September 30, 2008, as compared with the corresponding prior-year period. The primary drivers of the increase were increased demand for equipment and services under the Rapid Response program and revenues from satellite-based communication services.

Revenues from the Rapid Response program continue to increase as a result of continued operational demand in Iraq and Afghanistan and the increased revenue from satellite-based communications is a result of the commencement of program operations in the second half of fiscal 2008 to support deployed personnel.

Revenue from services increased \$68.6 million, or 17.3%, to \$465.6 million for the six-month period ended September 30, 2008, as compared with the corresponding prior-year period. The primary drivers of the increase were revenues from satellite-based communication services and demand for equipment and services under the Rapid Response program. The increased revenue from satellite-based

communications is a result of the commencement of program operations in the second half of fiscal 2008 to support deployed personnel. Revenues from the Rapid Response program continue to increase as a result of continued operational demand in Iraq and Afghanistan.

Partially offsetting the increase in service revenues were decreased revenues for a defense communication transmission system program as the contract is substantially complete. We expect to recognize additional revenue on this program as a result of a newly awarded contract.

#### **Costs and expenses/Operating income**

The majority of our business is comprised of thousands of individually unique contracts to design and/or produce defense electronics (components and systems) and to provide other sustainment, logistics management and communications services to the military. In general, we do not manufacture large homogenous product lines.

Costs and expenses include contract costs, consisting of direct costs (labor, material, etc), indirect overhead, allowable general and administrative expenses, as defined below, including internal research and development and bid-and-proposal costs and non-allocable costs, such as unallowable general and administrative expenses, as defined below, and amortization of intangible assets.

We bifurcate our total general and administrative (G&A) costs into "allowable" and "unallowable" cost pools, as the terms are defined in the U.S. Federal Acquisition Regulations (FAR) procurement regulations. We account for allowable G&A costs allocated to our government contractor operating units that design, develop and produce complex defense electronic components and systems for specifically identified contracts as contract costs because such costs are generally reimbursable indirect contract costs pursuant to the terms of the contracts. We expense such allowable G&A costs as a component of costs and expenses when the revenues related to those contracts are recognized. Our government contractor operating units allocate allowable G&A costs to their contracts using an indirect allocation rate, which is based generally upon allowable G&A costs as a percentage of a total cost (direct labor, manufacturing overhead, raw materials and other direct costs) input base.

Consolidated costs and expenses increased \$206.2 million, or 29.8%, to \$897.8 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increased costs are attributed to a \$172.1 million increase in product-related expenses, \$29.0 million increase in service-related expenses and \$5.1 million in merger-related expenses.

Consolidated costs and expenses increased \$414.4 million, or 30.5%, to \$1.77 billion for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increased costs are attributed to a \$340.8 million increase in product-related expenses, a \$57.0 million increase in service-related expenses and \$16.6 million in merger-related expenses.

#### **Costs and expenses Products**

Product costs and expenses increased \$172.1 million, or 33.6%, to \$684.6 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year, while increasing 350 basis points as a percentage of product revenues over the same period. The increase in costs and expenses was attributed to significant products revenue growth during the period, as noted above. The increase in cost and expenses as a percentage of product revenues was largely attributable to a significant increase in TWS II deliveries, along with additional material cost growth on the program, and a field retrofit provision for an airborne infrared counter measure program, as well \$9.4 million of gains associated with the curtailment of certain pension plans recorded in the corresponding period in the prior year.

Product costs and expenses increased \$340.8 million, or 34.3%, to \$1.34 billion for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year, while

increasing 200 basis points as a percentage of product revenues over the same period. The increase in costs and expenses was attributed to significant products revenue growth during the period, as noted above. The increase in cost and expenses as a percentage of product revenues was largely attributable to a significant increase in TWS II deliveries along with additional material cost growth on the program, a field retrofit provision for an airborne infrared counter measure program, as well \$9.4 million of gains associated with the curtailment of certain pension plans recorded in the corresponding period in the prior year.

#### **Costs and expenses Services**

Costs and expenses services increased \$29.0 million, or 16.2% to \$208.1 million during the three-month period ended September 30, 2008, as compared with the corresponding prior-year period, while decreasing 170 basis points as a percentage of service revenues over the same period. The increase in cost and expenses was attributed to service revenue growth during the period, as noted above. The decrease in costs and expenses as a percentage of service revenues was driven by the increase in higher margin satellite-based communication services and engineering services revenue, partially offset by \$2.3 million of gains associated with the curtailment of certain pension plans recorded in the corresponding period in the prior year.

Costs and expenses services increased \$57.0 million, or 15.6%, to \$421.4 million during the six-month period ended September 30, 2008, as compared with the corresponding prior-year period, while decreasing 130 basis points as a percentage of service revenues over the same period. The increase in cost and expenses was attributed to service revenue growth during the period, as noted above. The decrease in costs and expenses as a percentage of service revenues was driven by the increase in higher margin satellite-based communication service revenue, partially offset by \$2.3 million of gains associated with the curtailment of certain pension plans recorded in the corresponding period in the prior year.

**Merger-related expenses** In the three- and six-month periods ended September 30, 2008, the Company incurred \$5.1 and \$16.6 million, respectively, in investment banking, legal and consulting expenses related to the merger with Finmeccanica.

**Operating income** We consider operating income to be an important measure for evaluating our operating performance and, as is typical in the industry, define operating income as revenues less related costs and expenses of producing the revenues, including allowable general and administrative expenses, and non-allocable costs, as defined above. Operating income is discussed in detail for each of the business segments in which we operate, and the segment operating income is one of the key metrics used by management to internally manage its operations. Consolidated operating income for the three-month period ended September 30, 2008 decreased \$2.9 million, or 3.1%, to \$89.3 million, as compared with the corresponding period in the prior year. In addition, operating income as a percentage of revenues decreased 280 basis points, which was attributed to the cost/revenue relationships, the curtailment gain recorded in the corresponding period in the prior year and merger-related expenses detailed above. See "Operating Segments" discussion for additional information.

Consolidated operating income for the six-month period ended September 30, 2008 increased \$5.1 million, or 3.2%, to \$165.4 million, as compared with the corresponding period in the prior year. Operating income as a percentage of revenues decreased 210 basis points, which was attributed to the cost/revenue relationships, the curtailment gain recorded in the corresponding period in the prior year and merger-related expenses detailed above. See "Operating Segments" discussion for additional information.

**Bookings** We define bookings as the value of contract awards received from the U.S. government for which the U.S. government has appropriated funds, plus the value of contract awards and orders

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

received from customers other than the U.S. government. Bookings for the three-month period ended September 30, 2008 increased \$121.9 million, as compared with the corresponding period in the prior year, to \$1.23 billion. The increase was driven by strong demand at all four segments.

Bookings for the six-month period ended September 30, 2008 increased \$247.7 million, as compared with the corresponding period in the prior year, to \$2.30 billion. The increase was driven by strong demand at all four segments.

**Interest and related expenses** Interest and related expenses decreased \$3.7 million and \$9.0 million for the three- and six-month periods ended September 30, 2008, as compared with corresponding periods in the prior year, to \$24.4 million and \$47.8 million, respectively. Lower interest and related expenses were primarily the result of a decrease in our average borrowings outstanding for the three- and six-month periods ended September 30, 2008, as compared with the corresponding periods in the prior year and a \$2.5 million interest credit related to the completion of federal income tax audits and expirations of statute of limitations. We had no borrowings outstanding under our revolving credit facility at September 30, 2008 and 2007. During fiscal 2008, we prepaid, at our discretion, approximately \$150.0 million of our outstanding term loan, \$100.0 million of which was prepaid during the last nine months of the that fiscal year.

**Income taxes** The provision for income taxes for the three- and six-month periods ended September 30, 2008 reflected an effective income tax rate of approximately 33.6% and 33.0%, respectively, as compared with 32.3% and 33.8%, respectively, in the same period last year. Our effective tax rate for the three- and six-month periods ended September 30, 2008 decreased primarily due to a favorable settlement with the Internal Revenue Service, (IRS) concerning its examination of our federal income tax returns for the years ended March 31, 2002, 2003 and 2004, which was partially offset by an increase in the effective tax rate due to the expiration of the research and development credit effective December 31, 2007.

As a result of the audit and expiration of federal and state statute of limitations, we paid approximately \$5.5 million, which included interest of approximately \$1.3 million, and recorded a discrete tax benefit of approximately \$4.4 million, an adjustment to goodwill of approximately \$3.1 million, an adjustment to additional paid in capital of \$0.1 million, with the remainder impacting deferred tax assets, deferred tax liabilities and income taxes payable.

### Operating Segments

The following table sets forth, by operating segment, revenues, operating income and operating margin and the percentage increase or decrease of those items, as compared with the prior fiscal year:

	Three Months Ended September 30,		Three Months Ended Percent Changes	Six Months Ended September 30, 2007 (Restated)		Six Months Ended Percent Changes
	2008	2007	2008 vs. 2007	2008	2007	2008 vs. 2007
(in thousands, except for percentages)						
<b>C4I Segment</b>						
Revenues	\$ 351,966	\$ 309,425	13.7%	\$ 716,550	\$ 607,817	17.9%
Operating income	\$ 34,377	\$ 34,083	0.9%	\$ 71,138	\$ 65,988	7.8%
Operating margin	9.8%	11.0%	n/m	9.9%	10.9%	n/m
<b>RSTA Segment</b>						
Revenues	\$ 301,482	\$ 188,770	59.7%	\$ 559,598	\$ 342,354	63.5%
Operating income	\$ 23,789	\$ 18,416	29.2%	\$ 49,518	\$ 34,134	45.1%
Operating margin	7.9%	9.8%	n/m	8.8%	10.0%	n/m
<b>Sustainment Systems Segment</b>						
Revenues	\$ 139,415	\$ 112,361	24.1%	\$ 287,084	\$ 224,390	27.9%
Operating income	\$ 18,302	\$ 25,225	(27.4)%	\$ 34,021	\$ 35,798	(5.0)%
Operating margin	13.1%	22.4%	n/m	11.9%	16.0%	n/m



Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

	Three Months Ended September 30,		Three Months Ended Percent Changes	Six Months Ended September 30,		Six Months Ended Percent Changes
	2008	2007	2008 vs. 2007	2008	2007 (Restated)	2008 vs. 2007
(in thousands, except for percentages)						
<b>Technical Services Segment</b>						
Revenues	\$ 194,229	\$ 173,213	12.1%	\$ 375,726	\$ 344,838	9.0%
Operating income	\$ 16,114	\$ 14,653	10.0%	\$ 25,629	\$ 24,795	3.4%
Operating margin	8.3%	8.5%	n/m	6.8%	7.2%	n/m
<b>Other</b>						
Operating loss	\$ (3,312)	\$ (249)	(1230.1)%	\$ (14,887)	\$ (409)	(3539.9)%

n/m not meaningful

**Three-Month Period Ended September 30, 2008, Compared with the Three-Month Period Ended September 30, 2007**

**C4I Segment**

**Revenues** Revenues increased \$42.5 million, or 13.7%, to \$352.0 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in revenue was primarily attributable to increased shipments of certain rugged computer systems, driver vision enhancement equipment and components for ground-based vehicles, and certain electrical system test sets.

Revenues from rugged computer systems increased significantly over the prior year due to increased funding and accelerated customer delivery requirements to supply troops in theatre. Driver vision enhancement equipment and components also increased as a result of elevated priority placed on the program by the customer to assist in increasing combat vehicle drivers' vision capability, survivability and mobility, which resulted in incremental customer funding and accelerated delivery schedules. Revenues increased for certain electrical system test sets due to incremental funding for test set service and maintenance for the Bradley Fighting Vehicle systems.

Partially offsetting overall higher revenues were lower shipments of combat display workstations and replacement video display modules. Revenue from combat display workstations was lower as a result of decreased demand during the current year. Replacement video display modules revenue decreased as a result of the contract being substantially completed during the prior year.

**Operating income** Operating income increased \$0.3 million, or 0.9%, to \$34.4 million, as compared with the corresponding period in the prior year. The increase in operating income was attributed primarily to the increase in revenues. Partially offsetting the higher overall operating income was a 120 basis point decrease in C4I's operating margins. The lower margins were driven by the substantial completion of a high margin replacement video display module program in the prior year and the increased development costs of certain switchboard programs.

**RSTA Segment**

**Revenues** Revenues increased \$112.7 million, or 59.7%, to \$301.5 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in revenue was primarily attributable to greater shipments of driver vision enhancement equipment and components for ground-based vehicles and TWS II. Partially offsetting the overall increase in revenue were lower volume on a firepower enhancement program and night vision systems.

Revenues from driver vision enhancement equipment increased significantly as a result of elevated priority placed on the program by the customer to assist in increasing combat vehicle drivers' vision

capability, survivability and mobility, which resulted in increased funding and accelerated delivery schedules. In addition, TWS II shipments increased due to the delay of shipments on the program in the prior year, due to certain technical issues experienced on the program, until late in the second quarter of fiscal 2008. Partially offsetting the increases was lower volume from a certain firepower enhancement program, as the program was substantially completed in the prior fiscal year, and overall lower demand for certain night vision systems.

**Operating Income** Operating income increased \$5.4 million, or 29.2%, to \$23.8 million, as compared with the corresponding period in the prior year. Operating margin decreased 190 basis points for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in operating income was primarily attributed to the overall increase in revenues. Operating margins decreased primarily due to a significant increase in TWS II deliveries along with additional material cost growth on the program during the quarter. Future TWS II deliveries are expected to be recorded at or near break-even resulting in a dilution of overall operating margin for the segment. In addition, we recorded a provision for field retrofit for an airborne infrared counter measure program.

#### **Sustainment Systems Segment**

**Revenue** Revenues increased \$27.1 million, or 24.1%, to \$139.4 million for the three months ended September 30, 2008, as compared with the corresponding period in the prior year. The primary drivers of the increase were increased revenues for precision targeting systems and increased shipments of roof assemblies for the Mine Resistant Ambush Protected Vehicle (MRAP). The increases were partially offset by lower revenues from a reset program for heavy equipment trailers.

The precision targeting system revenue increase was attributed to a prior-year customer-initiated design change that resulted in production delays to adhere to the proposed changes. Production resumed during the fourth quarter of fiscal 2008 resulting in increased revenue, as compared with the corresponding prior-year period. Revenues from MRAP roof assemblies increased significantly, as compared with the corresponding period in the prior year, as a result of the program commencing in the second half of fiscal 2008, as well as increased priority placed on the program by the customer. The reset program for heavy equipment trailers declined, as the program is winding down and switching to production which has not yet begun.

**Operating Income** Operating income decreased \$6.9 million, or 27.4%, to \$18.3 million, as compared with the corresponding period in the prior year. Operating income decreased due to a 930 basis point drop in operating margin. The decline in operating margin was due primarily to an \$11.7 million gain associated with the curtailment of certain pension plans recorded in the corresponding period in the prior year and cost growth on a certain mobile environmental system program. Partially offsetting the lower margins were higher overall revenues.

#### **Technical Services Segment**

**Revenue** Revenues increased \$21.0 million, or 12.1%, to \$194.2 million for the three-month period ended September 30, 2008, as compared with the corresponding period in the prior year. Programs with significant year-over-year revenue increases are the Rapid Response and a satellite-based communication services programs. Revenues from the Rapid Response program continue to increase as a result of continued operational demand in Iraq and Afghanistan. Revenues from satellite-based communication services increased as a result of the commencement of program operations in the second half of fiscal 2008 to support deployed personnel.

Largely offsetting the revenue increases were lower revenues from a vehicle armor program, a power generation and distribution equipment program and a certain defense communication transmission system programs, as the contracts were substantially completed in the prior year.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

**Operating Income** Operating income increased \$1.5 million, or 10.0%, to \$16.1 million compared with the corresponding period in the prior year. Operating margin experienced a decrease of 20 basis points from the 8.5% earned in the corresponding period in the prior year. The decreased profitability was attributed to the substantial completion of the profitable power generation and distribution equipment contract during the prior year. In addition, selling, general and administrative expenses increased, as compared with the corresponding period in the prior year. The decreases were partially offset by increased revenue on the profitable satellite-based communication services program.

### Other

Operating loss increased \$3.1 million from the corresponding period in the prior year is a result of \$5.1 million in investment banking, legal and consulting expenses related to the merger with Finmeccanica, partially offset by a \$2.1 million gain on the disposal of an asset.

### Six-Month Period Ended September 30, 2008, Compared with the Six-Month Period Ended September 30, 2007

#### C4I Segment

**Revenues** Revenues increased \$108.7 million, or 17.9%, to \$716.6 million for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in revenue was primarily attributable to increased shipments of certain rugged computer systems and driver vision enhancement equipment and components for ground-based vehicles.

Revenues from rugged computer systems increased significantly over the prior year due to increased funding and accelerated customer delivery requirements to supply troops in theatre. Driver vision enhancement components also increased as a result of elevated priority placed on the program by the customer to assist in increasing combat vehicle drivers' vision capability, survivability and mobility, which resulted in incremental customer funding and accelerated delivery schedules.

Partially offsetting overall higher revenues were lower shipments of combat display workstations and replacement video display modules. Revenue from combat display workstations was lower as a result of decreased demand during the current year. Replacement video display modules revenue declined as a result of the contract being substantially completed during the prior year.

**Operating income** Operating income increased \$5.2 million, or 7.8%, to \$71.1 million, as compared with the corresponding period in the prior year. The increase in operating income was attributed primarily to the increase in revenue. Operating margins decreased 100 basis points to 9.9% largely due to cost growth on signal intelligence software, certain sidecar cable assemblies, the development of certain switchboard programs and the substantial completion of a high margin replacement video display module program in the prior year. Partially offsetting the overall lower operating margin was increased volume and profitability on certain driver vision enhancement equipment and components programs as a result of increased volume-driven efficiencies and strong margins for certain rugged computer systems due to a contract settlement.

#### RSTA Segment

**Revenues** Revenues increased \$217.2 million, or 63.5%, to \$559.6 million for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in revenue was primarily attributable to greater shipments of driver vision enhancement equipment for ground-based vehicles and TWS II. Partially offsetting the overall increase in revenue was lower volume on a firepower enhancement program and night vision systems.

Revenues from driver vision enhancement equipment increased significantly as a result of elevated priority placed on the program by the customer to assist in increasing combat vehicle drivers' vision

capability, survivability and mobility, which resulted in increased funding and accelerated delivery schedules. In addition, TWS II shipments increased due to the delay of shipments on the program in the prior year, due to certain technological issues experienced in the program until late in the second quarter of fiscal 2008. Partially offsetting the increases was lower volume from a certain firepower enhancement program, as the program was substantially completed in the prior fiscal year, and overall lower demand for certain night vision systems.

**Operating Income** Operating income increased \$15.4 million, or 45.1%, to \$49.5 million as compared with the corresponding period in the prior year. Operating margin decreased 120 basis points for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The increase in operating income was primarily attributed to the overall increase in revenue. Operating margins decreased primarily due to the significant increase in TWS II deliveries along with additional material cost growth on the program during the quarter. Future TWS II deliveries are expected to be recorded at or near break-even resulting in a dilution of overall operating margin for the segment. In addition, we recorded a provision for a field retrofit for an airborne infrared counter measure program. Partially offsetting the overall lower operating margin were increased margins on certain ground-based target acquisition and missile control subsystems as a result of volume-driven efficiencies.

#### Sustainment Systems Segment

**Revenue** Revenues increased \$62.7 million, or 27.9%, to \$287.1 million for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. The primary drivers of the increase were increased shipments of roof assemblies for the Mine Resistant Ambush Protected Vehicle (MRAP) and precision targeting systems, partially offset by lower revenues from a reset program for heavy equipment trailers.

Revenues from MRAP roof assemblies increased significantly, as compared with the corresponding period in the prior year, as a result of the program commencing in the second half of fiscal 2008, as well as increased priority placed on the program by the customer. The precision targeting system revenue increase was attributed to a prior-year customer-initiated design change that resulted in production delays to adhere to the proposed changes. Production resumed during the fourth quarter of fiscal 2008 resulting in increased revenue, as compared with the corresponding prior-year period. The reset program for heavy equipment trailers declined, as the program is winding down and switching to production which has not yet begun.

**Operating Income** Operating income decreased \$1.8 million, or 5.0%, to \$34.0 million, as compared with the corresponding period in the prior year. The decrease in operating income was primarily driven by a decrease in operating margin which declined 410 basis points, partially offset by higher overall revenues. The decline in operating margin was largely attributable to an \$11.7 million gain associated with the curtailment of certain pension plans recorded in the corresponding period in the prior year.

#### Technical Services Segment

**Revenue** Revenues increased \$30.9 million, or 9.0%, to \$375.7 million for the six-month period ended September 30, 2008, as compared with the corresponding period in the prior year. Programs with significant year-over-year revenue increases were satellite-based communication services and Rapid Response programs. Revenues from satellite-based communication services increased as a result of the commencement of program operations in the second half of fiscal 2008 to support deployed personnel. Revenues from the Rapid Response program continued to increase as a result of continued operational demand in Iraq and Afghanistan.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

Largely offsetting the revenue increases were lower revenues from a vehicle armor program, a power generation and distribution equipment program and a certain defense communication transmission system programs, as the contracts were substantially completed in the prior year.

**Operating Income** Operating income increased \$0.8 million, or 3.4%, to \$25.6 million compared with the corresponding period in the prior year. Operating margin decreased 40 basis points from the 7.2% earned in the corresponding period in the prior year. The decreased profitability was attributed to the substantial completion of the profitable power generation and distribution equipment contract during the prior year and increased selling, general and administrative expenses in the current period. The decreases were partially offset by increased revenue on the profitable satellite-based communication services program.

### Other

Operating loss increased \$14.5 million from the corresponding period in the prior-year as a result of \$16.6 million in investment banking, legal and consulting expenses related to the merger with Finmeccanica partially offset by a \$2.1 million gain on the disposal of an asset.

### Liquidity and Capital Resources

	Six Months Ended September 30,	
	2008	2007
	(in thousands)	
Net cash provided by operating activities	\$ 68,595	\$ 60,741
Net cash used in investing activities	\$(44,271)	\$(32,449)
Net cash provided by (used in) financing activities	\$ 8,551	\$(72,332)

**Operating activities** During the six months ended September 30, 2008, we generated \$68.6 million of operating cash flow, as compared to the \$60.7 million of operating cash flow in the corresponding period in the prior year. Net earnings increased \$10.1 million to \$78.4 million. Non-cash adjustments to reconcile net earnings to cash flows from operating activities decreased \$0.6 million from the corresponding period in the prior year, driven primarily by a decrease in deferred income taxes of \$13.3 million, offset in part by a non-cash curtailment gain of \$11.7 million realized in the corresponding period in the prior year.

Cash used resulting from changes in assets and liabilities was \$61.2 million for the six months ended September 30, 2008. Accounts payable decreased \$73.6 million. The pension and postretirement benefit liability decreased \$8.6 million, as payments exceeded pension expense for the period. Accrued expenses and other current liabilities decreased \$8.4 million driven primarily by a decrease in the accrual for unrecognized tax benefits and the utilization of contract related reserves. Prepaid expenses and other current assets increased \$8.1 million as a result of vendor advance payments made during the period, and accounts receivable increased \$3.1 million as a result of increased sales volume.

Cash provided from changes in assets and liabilities resulted from a decrease in inventories of \$27.8 million, an increase in customer advances of \$7.2 million and \$5.6 million of cash provided in other, net. The inventory decrease was driven by increased deliveries and the resumption of progress billings on the TWS II program, which greatly reduced inventory during the period. Customer advances increased during the period as a result of payments received on our underwater radar programs and satellite-based communication network. The increased customer advances were offset in part by increased production and liquidation on our driver vision enhancement equipment for ground-based vehicles.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

**Investing activities** For the six months ended September 30, 2008, we used \$44.3 million for capital asset expenditures, as compared with \$32.5 million in the prior year. We expect capital expenditures of approximately \$100.0 million to \$110.0 million in fiscal 2009.

**Financing activities** For the six months ended September 30, 2008, financing activities provided net cash of \$8.6 million, compared with \$72.3 million utilized in the prior year. We received \$8.9 million from the exercise of stock options and paid \$2.5 million in cash dividends. In the prior year, we repaid \$77.7 million in long-term debt.

Simultaneously with the closing of our acquisition of Engineered Support Systems, Inc. (ESSI), on January 31, 2006 we entered into an amended and restated credit facility for up to an aggregate amount of \$675.0 million with a syndicate of lenders (the Credit Facility), replacing our previously existing credit facility. The Credit Facility consists of a \$400.0 million senior secured revolving line of credit and a \$275.0 million senior secured term loan. We are permitted, on no more than two occasions, to increase the aggregate amount of the Credit Facility by up to \$250.0 million, subject to certain restrictions. Any increase in the aggregate amount of the Credit Facility may be borrowed in the form of either additional term loans or available amounts under the revolving line of credit. The Credit Facility is guaranteed by substantially all of DRS's domestic subsidiaries. In addition, it is collateralized by liens on substantially all of the assets of our subsidiary guarantors, certain of DRS's other subsidiaries' assets and by a pledge of a portion of certain of our non-guarantor subsidiaries' capital stock.

We have entered into standby letters-of-credit and bank guarantee agreements with financial institutions and customers, primarily relating to the guarantee of its future performance on certain contracts to provide products and services and to secure advance payments we have received from our customers. As of September 30, 2008, \$27.2 million was contingently payable under letters of credit and bank guarantees. Of this amount, approximately \$0.1 million and \$0.5 million in letters of credit and bank guarantees, respectively, were issued under a previous credit agreement and by a bank agreement for the Company's U.K. subsidiary, respectively, and are not considered when determining the availability under our revolving line of credit. At September 30, 2008, we had \$373.4 million of availability under our revolving line of credit.

On March 29, 2006, DRS Technologies Canada Company (DRS Canada) established a five-year senior secured term loan (Canadian Term Loan) for approximately \$9.9 million (C\$11.5 million), maturing on April 1, 2011. The weighted average interest rate on the term loan was 4.75% as of September 30, 2008 (5.25% as of March 31, 2008). The carrying value of the Canadian Term Loan decreased \$0.2 million during the six months ended September 30, 2008 due to the weakening of the Canadian dollar.

On October 30, 2003, we issued \$350.0 million aggregate principal amount of 6<sup>7</sup>/<sub>8</sub>% senior subordinated notes, due November 1, 2013 (the October 2003 Notes). The net proceeds of the October 2003 Notes, together with a portion of our available cash and initial borrowings under the then existing credit facility, were used to fund the acquisition of Integrated Defense Technologies, Inc. (IDT), repay certain of DRS's and IDT's outstanding indebtedness, and pay related fees and expenses. The October 2003 Notes were issued under an indenture with The Bank of New York. Subject to a number of exceptions, the indenture restricts our ability and the ability of our subsidiaries to incur more debt, pay dividends and make distributions, make certain investments, repurchase stock, create liens, enter into transactions with affiliates, enter into sale lease-back transactions, merge or consolidate, and transfer or sell assets. The October 2003 Notes are unconditionally guaranteed, jointly and severally, by DRS's current and future wholly-owned domestic subsidiaries. The foreign subsidiaries and certain domestic subsidiaries of DRS do not guarantee the October 2003 Notes.

On December 23, 2004, we issued an additional \$200.0 million aggregate principal amount of 6<sup>7</sup>/<sub>8</sub>% senior subordinated notes, due November 2013 (the December 2004 Notes). The December 2004 Notes

were offered as additional debt securities under our indenture with the Bank of New York with identical terms and the same guarantors as the October 2003 Notes.

On January 31, 2006, in connection with the acquisition of ESSI, we issued \$900.0 million of new debt securities, including \$350.0 million aggregate principal amount of 6<sup>5</sup>/<sub>8</sub>% senior notes due 2016, \$250.0 million aggregate principal amount of 7<sup>5</sup>/<sub>8</sub>% senior subordinated notes due 2018 (collectively called the January 2006 Notes) and \$300.0 million aggregate principal amount of 2.0% convertible senior notes due 2026 (Convertible Notes). On February 8, 2006, we sold an additional \$45.0 million of Convertible Notes pursuant to an overallotment option exercised by the initial purchasers of the Convertible Notes. The net proceeds of the January 2006 Notes and the Convertible Notes, together with a portion of our available cash and initial borrowings under the Credit Facility, were used to fund the ESSI acquisition, repay certain of ESSI's outstanding indebtedness, and pay related fees and expenses.

The January 2006 Notes are unsecured. The 7<sup>5</sup>/<sub>8</sub>% senior subordinated notes rank behind the Credit Facility, the 6<sup>5</sup>/<sub>8</sub>% senior notes, the Convertible Notes and trade payables, and are *pari passu* with the 6<sup>7</sup>/<sub>8</sub>% senior subordinated notes. The January 2006 Notes were issued under indentures with The Bank of New York. Subject to a number of exceptions, the indentures restrict our ability and the ability of our subsidiaries to incur more debt, pay dividends and make distributions, make certain investments, repurchase stock, create liens, enter into transactions with affiliates, enter into sale lease-back transactions, merge or consolidate, and transfer or sell assets. The January 2006 Notes are unconditionally guaranteed, jointly and severally, by certain of our existing and future domestic subsidiaries.

As of September 30, 2008, the Convertible Senior Notes (Convertible Notes) were convertible because the average trading price for the Convertible Notes was less than 103% of the average of the closing sale price of our common stock during the consecutive five trading-day period ended September 30, 2008. Consequently, we classified the Convertible Notes as current as of September 30, 2008. In the event the notes were converted prior to the Merger, we would have satisfied the bond principal payment using available cash on hand and borrowings under our revolving line of credit and would have settled the conversion value in excess of par by using shares of our common stock.

On October 9, 2008, we gave notice to the holders of the 2% Convertible Senior notes (Convertible Note) that a "Fundamental Change" (as defined in the indenture governing the Convertible Notes) would occur upon the consummation of the merger and that the holders may surrender their Convertible Notes for conversion at any time up until the "Fundamental Change Purchase Date." In accordance with the indenture, we will notify holders of the Fundamental Change Purchase Date no later than 30 days after the effective date of the Merger.

Convertible Notes that are surrendered prior to the Merger for conversion would be converted into the right to receive cash, less any applicable withholding taxes, and, if applicable, shares of common stock of DRS Technologies in accordance with the indenture (the Settlement Amount). However, any Settlement Amount that is due from and after the effective time of the Merger will be paid in cash, less any applicable withholding taxes, and will not include any shares of common stock of DRS Technologies. The conversion rate of the bonds after the change of control was 17.2875 per \$1,000.00 note, which equates to a value of \$1,400.29 per note. We are funding the conversion of the Convertible Notes with proceeds from an intercompany loan from Finmeccanica.

On October 22, 2008, we merged with Finmeccanica (see note 1), which triggered the change of control provision in our Credit Facility. The change of control provision required us to repay our outstanding term loan and terminate our Credit Facility. In addition, holders of the Company's 6<sup>5</sup>/<sub>8</sub>% Senior notes, 6<sup>7</sup>/<sub>8</sub>% Senior Subordinated notes and 7<sup>5</sup>/<sub>8</sub>% Senior Subordinated notes have the option to put each note to us for 101% of face value of the bonds. Within 30 days following the change of control, we will mail a notice to each of the bondholders describing the transaction and stating the

purchase price and purchase date, which shall be no earlier than 30 days and no later than 60 days from the day the notice is mailed. We expect to fund any bond redemptions with proceeds from an intercompany loan with Finmeccanica.

Certain of the Company's debt arrangements contain customary representations, warranties and default provisions, as well as restrictions that, among other things, limit the amount of debt that we may have outstanding. As of September 30, 2008, we were in compliance with all covenants.

Accrued interest expense at September 30, 2008 and March 31, 2008 was \$25.3 million and \$29.8 million, respectively.

Based upon our anticipated level of future operations, we believe that our existing cash and cash equivalents balances and our cash generated from operating activities, together with available borrowings through an intercompany loan with Finmeccanica, will be adequate to meet our anticipated requirements for working capital, capital expenditures, commitments, research and development expenditures, contingent purchase prices, program and other discretionary investments, and interest and principal payments for the foreseeable future. There can be no assurance, however, that our business will continue to generate cash flow at current levels. If we are unable to generate sufficient cash flow from operations to service our debt, we may be required to sell assets, reduce capital expenditures, refinance all or a portion of our existing debt or obtain additional financing. Our ability to make scheduled principal payments or to pay interest on or to refinance our indebtedness depends on our future performance and financial results, which, to a certain extent, are subject to general conditions in or affecting the defense industry and to general economic, political, financial, competitive, legislative and regulatory factors beyond our control. There can be no assurance that sufficient funds will be available to enable us to service our indebtedness, make necessary capital expenditures or to make discretionary investments.

**Dividends** On August 7, 2008, the Board of Directors declared a \$0.03 per common share cash dividend, payable on September 30, 2008 to stockholders of record as of September 15, 2008. Cash dividends paid for the three- and six-month periods ended September 30, 2008 were \$1.2 million and \$2.5 million.

**Free cash flow** Free cash flow represents net cash provided by operating activities less capital expenditures. Free cash flow for the three-month period ended September 30, 2008 was \$51.9 million, or \$10.3 million more than \$41.6 million in the corresponding period in the prior year. Free cash flow for the six-month period ended September 30, 2008 was \$24.3 million, or \$3.9 million less than \$28.2 million in the corresponding period in the prior year. See "Use of Non-GAAP Financial Measures" below for additional discussion and information.

**EBITDA** Net earnings before net interest and related expenses (primarily the amortization and write-off of debt premium and issuance costs), income taxes, depreciation and amortization (EBITDA)) for the three-month period ended September 30, 2008 was \$108.7 million, or \$1.4 million less than the \$110.2 million in the corresponding period in the prior year. EBITDA for the six-month period ended September 30, 2008 was \$204.0 million, or \$7.7 million more than the \$196.3 million in the corresponding period in the prior year. See "Use of Non-GAAP Financial Measures" below for additional discussion and information.

**Off-Balance Sheet Financing Arrangements** We have \$345.0 million of 2% senior convertible notes with a conversion price of \$59.70 per share at September 30, 2008. Upon conversion, we would have satisfied our obligation to convert the notes by delivering to the holders cash for the principal amount of the notes and stock for the value of the notes in excess of the principal amount of the notes, as defined in the convertible debt agreement. The number of shares potentially issuable upon conversion are reflected in our diluted earnings per share for three-month period ended September 30, 2008.



## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

In addition, there were 1.5 million stock options outstanding to purchase DRS common stock at a weighted average exercise price of \$33.96 per share and 0.5 million of non-vested stock awards outstanding at September 30, 2008 that represented additional potential dilution.

We have not entered into any other off-balance sheet financing arrangements.

**Contractual Obligations** Our contractual obligations and commitments principally include obligations associated with our outstanding indebtedness, future minimum operating lease obligations, acquisition earn-outs and purchase obligations. Except as discussed below, the disclosures relating to our contractual obligations in our Annual Report on Form 10-K for the year ended March 31, 2008 have not changed materially since we filed that report.

Based upon the expiration of statutes of limitations and/or the conclusion of tax examinations in several jurisdictions, we believe it is reasonably possible that the total amount of liability for unrecognized tax benefits may decrease by up to \$0.2 million within twelve months of September 30, 2008. We are unable to reasonably determine any amounts for years subsequent to September 30, 2009. See Note 4, Income Taxes, in the notes to the unaudited consolidated financial statements contained in this report.

**Backlog** Funded backlog represents products or services that our customers have committed by contract to purchase from us. Due to the general nature of defense procurement and contracting, the operating cycle for our military business typically has been long term. Military backlog currently consists of various production and engineering development contracts with varying delivery schedules and project timetables. Our backlog also includes certain commercial off-the-shelf (COTS)-based systems for the military, which have shorter delivery times. Accordingly, revenues for a particular year, or year-to-year comparisons of reported revenues and related backlog positions, may not be indicative of future results. Backlog at September 30, 2008 was \$3.91 billion, as compared with \$3.61 billion at March 31, 2008. We booked \$1.23 billion and \$2.30 billion in new orders for the three- and six-month periods ended September 30, 2008.

**Internal Research and Development** In addition to customer-funded research and development, we also engage in internal research and development. These expenditures reflect our continued investment in new technology and diversification of our products. Expenditures for internal research and development for the three-month periods ended September 30, 2008 and 2007 were \$17.9 million and \$14.1 million, respectively, and \$34.5 million and \$25.5 million for the six-month periods ended September 30, 2008 and 2007, respectively.

**Use of Non-GAAP Financial Measures** Certain disclosures in this document include "non-GAAP (Generally Accepted Accounting Principles) financial measures." A non-GAAP financial measure is defined as a numerical measure of our financial performance that excludes or includes amounts so as to be different than the most directly comparable measure calculated and presented in accordance with GAAP in our Consolidated Balance Sheets, Statements of Earnings or Statements of Cash Flows. The

components of EBITDA and a reconciliation of EBITDA and "free cash flow" with the most directly comparable GAAP measure follows:

	Three Months Ended September 30,		Six Months Ended September 30,	
	2008	2007	2008	2007 (Restated)
	(in thousands)			
Net Earnings	\$ 42,970	\$ 43,034	\$ 78,375	\$ 68,238
Income taxes	21,770	20,566	38,689	34,826
Interest income	(551)	(380)	(851)	(939)
Interest and related expenses	24,361	28,106	47,832	56,816
Depreciation and amortization	20,195	18,847	39,925	37,360
EBITDA(A)	108,745	110,173	203,970	196,301
Income taxes	(21,770)	(20,566)	(38,689)	(34,826)
Interest income	551	380	851	939
Interest and related expenses	(24,361)	(28,106)	(47,832)	(56,816)
Deferred income taxes	3,289	4,711	1,708	15,003
Changes in assets and liabilities	5,592	(1,985)	(61,156)	(59,435)
Other, net	4,424	(4,393)	9,743	(425)
Net cash provided by operating activities	76,470	60,214	68,595	60,741
Capital expenditures	(24,581)	(18,604)	(44,272)	(32,497)
Free cash flow(B)	\$ 51,889	\$ 41,610	\$ 24,323	\$ 28,244

(A)

We define EBITDA as net earnings before net interest and related expenses (principally amortization and write-off of debt premium and issuance costs), income taxes, depreciation and amortization. The table above presents the components of EBITDA and a reconciliation of EBITDA to net cash provided by operating activities. EBITDA is presented as additional information because we believe it to be a useful indicator of our debt capacity and our ability to service our debt. EBITDA is not a substitute for operating income, net earnings or cash flows from operating activities, as determined in accordance with GAAP. EBITDA is not a complete net cash flow measure because EBITDA is a measure of liquidity that does not reflect cash flows from discontinued operations, and does not include reductions for cash payments for an entity's obligation to service debt, fund working capital, business acquisitions and capital expenditures, and pay income taxes. Rather, EBITDA is one potential indicator of an entity's ability to fund these cash requirements. EBITDA also is not a complete measure of an entity's profitability because it does not include costs and expenses for depreciation and amortization, interest and related expenses and income taxes, and it also does not include the results of operations of discontinued operations. EBITDA, as we defined it, may differ from similarly named measures used by other entities and, consequently, could be misleading unless all entities calculate and define EBITDA in the same manner.

(B)

Free cash flow is defined as net cash (used in) provided by operating activities less capital expenditures. We disclose free cash flow because we believe that it is useful in evaluating our financial performance and measuring cash flows generated that are available for investing and financing activities. We believe that the most directly comparable GAAP financial measure to free cash flow is net cash (used in) provided by operating activities. Free cash flow represents cash generated after paying for interest on borrowings, income taxes, capital expenditures and changes in working capital, but before repaying outstanding debt, investing cash to acquire businesses and making other strategic investments, and it does not reflect cash flows of discontinued operations. Thus, key assumptions underlying free cash flow are that we will be able to refinance our existing debt when it matures with new debt and that we will be able to finance any new acquisitions we make by raising new debt or equity capital. We also use free cash flow as a performance measure and a component of our management incentive compensation program. Free cash flow, as we define it, may differ from similarly named measures used by other entities and, consequently, could be misleading unless all entities calculate and define free cash flow in the same manner.

## OTHER MATTERS

### *New Accounting Pronouncements*

New accounting pronouncements have been issued, which are not effective until after September 30, 2008. For further discussion of new accounting standards, see Note 19 to our Consolidated Financial Statements in Item 1.

### **Item 3. Quantitative and Qualitative Disclosures about Market Risk**

#### **Market Risk**

See Part II, Item 7A, "Quantitative and Qualitative Disclosures About Market Risk," of the Company's Annual Report on Form 10-K for the fiscal year ended March 31, 2008 for a discussion of the Company's exposure to market risks.

### **Item 4. Controls and Procedures**

**(a) Disclosure Controls and Procedures** The Company's management, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of the end of the period covered by this report. Based on such evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Company's disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act.

**(b) Management's Report on Internal Control Over Financial Reporting** As of March 31, 2008, management had assessed the effectiveness of the Company's internal control over financial reporting based on the framework established in "Internal Control Integrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission. Based on this assessment, management had identified a material weakness. A material weakness is a deficiency or a combination of deficiencies in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim consolidated financial statements will not be prevented or detected on a timely basis. Based on the aforementioned assessment, the following material weakness was identified in the Company's internal control over financial reporting for the fiscal year ended March 31, 2008:

The Company did not design and maintain effective policies and procedures to ensure that operating unit finance personnel assessed the impact of subsequent events from the fiscal period end date to the Company's Securities and Exchange Commission financial statement filing date. The lack of effective controls over accounting for subsequent events resulted in the restatement of our fiscal 2007 consolidated financial statements to reflect a contract loss that previously was recorded in the first quarter of fiscal 2008.

Subsequent to March 31, 2008, but effective for the fourth quarter of fiscal 2008, management required every operating unit to perform a subsequent events assessment that considers the financial statement impact of events occurring after the quarter-end date, but before the Company's anticipated filing date of its financial statements. In addition to re-asserting the representations made in an original representation letter (typically due 20 days after period-end), business unit management is required to pay particular attention to the accuracy of program estimates-at-completion, collectability of billed and unbilled accounts receivable, recoverability of pre-contract costs, the carrying value or classification of assets and liabilities, and any operating irregularities. This process is now in place and is occurring quarterly.

There have not been any changes in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the three months ended September 30, 2008 that materially have affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

## PART II. OTHER INFORMATION

### Item 1. Legal Proceedings

Various legal actions, claims, assessments and other contingencies, including certain matters described below, are pending against us and certain of our subsidiaries. These matters are subject to many uncertainties, and it is possible that some of these matters ultimately could be decided, resolved or settled adversely. We have recorded accruals for losses related to those matters that we consider to be probable and that can be reasonably estimated (certain legal and environmental matters are discussed in detail below). Although, at September 30, 2008, the precise amount of liability that may result from those matters for which we have recorded accruals is not ascertainable, the Company believes that any amounts exceeding the Company's recorded accruals should not materially affect our financial condition or liquidity. It is possible, however, that the ultimate resolution of those matters could result in a material adverse effect on our results of operations and/or cash flows from operating activities for a particular reporting period.

Some environmental laws, such as the Comprehensive Environmental Response, Compensation and Liability Act of 1980 (also known as CERCLA or the Superfund law) and similar state statutes, can impose liability upon former owners or operators for the entire cost of investigating and remediating contaminated sites regardless of the lawfulness of the original activities that led to the contamination. In July 2000, prior to its acquisition by Integrated Defense Technologies, Tech-Sym Corporation, an indirect subsidiary of the Company, received a Section 104(e) Request for Information from the National Park Service (NPS), pursuant to CERCLA, regarding a site known as the Orphan Mine site in the Grand Canyon National Park, Arizona. The Orphan Mine, which was operated by an alleged predecessor to Tech Sym between 1956 and 1967, is the subject of an NPS investigation regarding the presence of residual radioactive materials and contamination. Following Tech-Sym's response to the Request for Information, the NPS directed Tech Sym and another alleged former owner/operator to perform an Engineering Evaluation and Cost Analysis (EE/CA) of the site. Tech Sym made a good faith offer to conduct the EE/CA, but the NPS rejected this offer and has announced that it will perform the EE/CA itself. Following completion of the EE/CA, the NPS may direct one or more of the potentially responsible parties to perform any remediation that may be required by CERCLA. We believe that it has legitimate defenses to Tech-Sym's potential liability and that there are other potentially responsible parties for the environmental conditions at the site, including the U.S. government as owner, operator and arranger at the site. The potential liability associated with this matter can change substantially, due to such factors as additional information on the nature or extent of contamination, methods of remediation that might be recommended or required, changes in the apportionment of costs among the responsible parties and other actions by governmental agencies or private parties.

In connection with the our acquisition of ESSI in January 2006, we have been made aware of certain legal actions, claims, assessments and other contingencies, including those described below.

In December 2004, ESSI was notified by the Enforcement Division of the SEC of the issuance of a formal order directing a private investigation and was notified that the SEC had issued subpoenas to various individuals associated with ESSI to produce certain documents. The SEC staff also requested that ESSI produce certain documents in connection with the investigation. The subpoenas related to trading in ESSI stock around ESSI's earnings releases in 2003 and to the adequacy of certain disclosures made by ESSI regarding related-party transactions in 2002 and 2003 involving insurance policies placed by ESSI through an insurance brokerage firm in which an ESSI director was a principal at the time of the transactions. In February 2007, the SEC filed a civil injunctive action in the United States District Court for the Eastern District of Missouri, Eastern Division, against a former director, officer and consultant of ESSI, alleging that he had violated the federal securities laws by "tipping" his financial advisor and close friend by sharing material, nonpublic information regarding ESSI's financial condition shortly before certain 2003 earnings announcements. That action is scheduled for trial on December 15, 2008.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

On or about September 23, 2005, the SEC staff advised ESSI's counsel that it had issued a subpoena directed to ESSI and expanded its investigation to include ESSI's disclosure of a November 2004 stop-work order relating to ESSI's Deployable Power Generation and Distribution Systems (DPGDS) program for the U.S. Air Force and relating to trading in ESSI stock by certain individuals associated with ESSI. In connection with the foregoing SEC investigation, ESSI and certain of its directors and officers have provided information and/or testimony to the SEC. ESSI has received no additional subpoenas or requests for information from the SEC on these subject matters since May 2006.

In January 2006, ESSI was informed that the Office of the U.S. Attorney for the Eastern District of Missouri was initiating an investigation into ESSI's disclosure of the DPGDS stop-work order and into trading in ESSI stock by ESSI insiders, which preceded such disclosure. The U.S. Attorney's office advised ESSI that although it considered ESSI to be a subject of its investigation, ESSI was not a target. In connection with this investigation, the U.S. Attorney's office issued ESSI a subpoena requesting specified information, which ESSI has furnished. ESSI has received no additional subpoenas or requests for information from the U.S. Attorney's office on these subject matters since May 2006.

In May 2006, the Company was advised that the Enforcement Division of the SEC and the U.S. Attorney's office each had expanded its investigation to include possible "backdating" of the timing of option grants at ESSI prior to the time ESSI was acquired by us. As a part of its investigation, the SEC issued subpoenas to certain former officers and employees of ESSI to provide testimony and produce certain documents.

In February 2007, the SEC filed civil injunctive actions in the United States District Court for the Eastern District of Missouri, Eastern Division, alleging that ESSI's former Chief Financial Officer and former Controller had each participated in a backdating scheme. Also in February 2007, the SEC reported that ESSI's former Controller had settled its action against him by consenting to disgorgement, financial penalties, an officer and director bar and a permanent suspension from practicing before the SEC as an accountant. In July 2007, the SEC filed civil injunctive actions in the United States District Court for the Eastern District of Missouri, Eastern Division, alleging that ESSI's former Chairman of the Board and Chief Executive Officer and his son (who was also a member of ESSI's Board of Directors and Compensation Committee) each participated in a backdating scheme. The pending SEC actions were consolidated and stayed at the request of the U.S. Attorney's office pending resolution of related criminal proceedings. ESSI's former Chief Financial Officer represented in an October 2008 court filing that he had agreed to pay a civil penalty to the SEC of \$400,000.

In March 2007, ESSI's former Controller pleaded guilty to a one-count information brought by the office of the United States Attorney for the Eastern District of Missouri, charging him with making false statements to the government. In connection with his plea, this former ESSI executive admitted that a number of documents filed by ESSI with the SEC contained the materially false statement that the option price of shares subject to the ESSI stock option plan was the closing price of the stock on the date the options were awarded. This former ESSI executive is expected to be sentenced in November 2008.

In March 2007, ESSI's former Chief Financial Officer was indicted by the grand jury of the United States District Court for the Eastern District of Missouri relating to the backdating of the timing of stock options at ESSI prior to the time ESSI was acquired by DRS. In July 2007, ESSI's former Chairman of the Board and Chief Executive Officer and his son (who was also a member of ESSI's Board of Directors and Compensation Committee) were each indicted on similar charges. The July 2007 superseding indictment charges these former ESSI officers and directors with twelve counts of fraud based on allegations that they backdated stock options on at least eight occasions between 1996 and 2002.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

In July 2008, ESSI's former Chairman of the Board and Chief Executive Officer and former Chief Financial Officer each pleaded guilty to falsifying (or causing the falsification of) the records of a publicly traded company. In connection with their respective pleas, ESSI's former Chairman of the Board and Chief Executive Officer admitted that he knowingly and intentionally signed falsely dated stock option award letters and ESSI's former Chief Financial Officer admitted that he caused such falsely dated award letters to be issued to stock option recipients.

On October 3, 2008, ESSI's former Chairman of the Board and Chief Executive Officer was sentenced to probation for a term of three years, and ordered to serve forty hours of community service and pay approximately \$7.9 million in restitution. On October 17, 2008, ESSI's former Chief Financial Officer was sentenced to fifteen months in prison and two years of supervised release thereafter. He also was ordered to pay approximately \$1.8 million in restitution and a penalty of approximately \$4 million.

The remaining charges against these former executives and the indictment issued against ESSI's former Chairman of the Board and Chief Executive Officer's son (who was also a member of ESSI's Board of Directors and Compensation Committee) were dismissed.

Although ESSI continues to be a subject of the U.S. Attorney's office's investigation, the U.S. Attorney's office has advised us that ESSI is not a target. Because the events being investigated occurred prior to the time of our acquisition of ESSI, the U.S. Attorney's office has further advised us that it considers DRS to be a witness, not a subject or target of its investigation.

We are committed to full cooperation with regard to the foregoing investigations and proceedings. We are unable to determine at this time the impact, if any, these matters could have on us.

In September 2006, the Internal Revenue Service commenced an audit of ESSI's Federal tax returns for the tax periods ended October 31, 2004, October 31, 2005 and January 31, 2006. Thereafter, the Internal Revenue Service agreed, subject to Congressional approval, to close these audits based on ESSI's agreement to accept certain proposed adjustments (primarily involving the reversal of certain compensation deductions taken during these tax years) and a corresponding assessment of approximately \$11.3 million (exclusive of interest) which was previously accrued. In September 2007, we received written confirmation from the Congressional Joint Committee on Taxation that it took no exception to the proposed adjustments.

In August 2007, a shareholder derivative complaint was filed in the United States District Court for the Eastern District of Missouri against ESSI's former Chairman of the Board and Chief Executive Officer, his son (who was also a member of ESSI's Board of Directors and Compensation Committee), ESSI's former Chief Financial Officer and ESSI's former Controller relating to the alleged backdating of stock options prior to ESSI's acquisition by DRS. The complaint also contains claims against us as a nominal defendant and against each of the current members of our Board of Directors relating to the alleged backdating of ESSI stock options and the ESSI acquisition. We believe the claims made against us and our current Directors are without merit. The U.S. Attorney's office has moved to intervene and stay the case pending resolution of the related criminal charges against the individual ESSI defendants. DRS and the DRS Directors have moved to dismiss the case on substantive and jurisdictional grounds. Those motions are pending.

In January 2008, we received an inquiry from the Australian Competition and Consumer Commission (ACCC) related to one of our subsidiaries, DRS Training & Control Systems, Inc. The ACCC has requested documents and information regarding allegations of possible anticompetitive activity in violation of the Australian Trade Practices Act. In April 2008, we provided the documents and information requested by the ACCC. We have commenced an internal investigation involving this matter, but are currently unable to determine the timing or the impact, if any, that the matter may have on us.

## Edgar Filing: DRS TECHNOLOGIES INC - Form 10-Q

In May 2008, we were notified that the NYSE Regulation Inc.'s Market Trading Analysis Department (the NYSE) and the SEC had each commenced independent inquiries regarding trading in DRS securities prior to the public announcement that Finmeccanica S.p.A. and we have entered into a definitive merger agreement pursuant to which Finmeccanica had agreed to acquire us for \$81 per share subject to the terms thereof. In each case, we have been asked to provide certain documents and information. In May 2008, we were advised by the SEC that its informal inquiry should not be construed as an indication by the SEC or its staff that any violations of law have occurred or as an adverse reflection upon any person or security. Similarly, the NYSE advised us that it was engaged in a fact gathering process and that no inference of impropriety should be inferred. The SEC subsequently filed an action in the Southern District of New York captioned SEC v. One or More Unknown Purchasers 08 Civ. 6609 (PAC) and, in October 2008, requested additional information from us.

In May 2008, a plaintiff filed a putative class action lawsuit against us and the members of our board of directors in New Jersey state court, challenging the transactions contemplated by the merger agreement and alleging breaches of fiduciary duty. As amended, the complaint asserts a claim for breach of fiduciary duties against the director defendants and a claim for aiding and abetting breach of fiduciary duties against us and our general counsel. The plaintiff alleges, among other things, that the proposed transaction arises out of a flawed process and that our preliminary proxy statement, filed with the SEC on June 13, 2008, contained misleading disclosures and/or omits certain material information. On July 25, 2008, the defendants moved to dismiss the amended complaint for failure to state a claim. On September 15, 2008, the plaintiff filed a motion to enjoin the stockholder vote. On September 22, 2008, the Court denied both motions. We believe that the claims asserted by the plaintiff in the amended complaint are wholly without merit.

### Item 1A. Risk Factors

In addition to the information set forth in this report, you should carefully consider the factors discussed in Part I, "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended March 31, 2008, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not the only risks facing our Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also materially may adversely affect our business, financial condition and/or operating results.

***Recent turmoil in the credit markets and the financial services industry may negatively impact our business, results of operations, financial condition or liquidity.***

Recently, the credit markets and the financial services industry have been experiencing a period of unprecedented turmoil and upheaval characterized by the bankruptcy, failure, collapse or sale of various financial institutions and an unprecedented level of intervention from the United States federal government. While the ultimate outcome of these events cannot be predicted, they may have a material adverse effect on our liquidity, financial condition and results of operations as a result of any additional significant recessionary pressures and declines in economic growth associated with the economic crisis. In particular, no assurance can be given that the United States federal government will maintain its current level of defense spending. In addition, the economic crisis also could adversely impact our suppliers' ability to provide us with materials and components, either of which may negatively impact our business, financial condition and results of operations.

Items 2 and 3 are not applicable and have been omitted.

**Item 4. Submissions of Matters to a Vote of Security Holders**

On September 25, 2008, the Company held a special meeting of stockholders at the Hilton Parsippany, One Hilton Court, Parsippany, New Jersey 07054. The following matters were submitted to a vote of stockholders:

- i. To ratify a proposal to adopt the Agreement and Plan of Merger, dated May 12, 2008, among the Company, Finmeccanica Societa per azioni and Dragon Merger Sub, Inc., a Delaware corporation and wholly-owned subsidiary of Finmeccanica.
- ii. To ratify the adjournment or postponement of the special meeting, if necessary or appropriate, to solicit additional proxies if there are insufficient votes at the time of the meeting to adopt the merger agreement and approve the merger.

	For	Abstain	Against
Proposal (i):	28,979,010	31,947	16,871
	For	Abstain	Against
Proposal (ii):	27,332,717	1,446,517	248,594

**Item 6. Exhibits**

- (a) Exhibits

Exhibit No.	Description
31.1*	Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2*	Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1*	Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2*	Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

\*  
Filed herewith



**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

DRS TECHNOLOGIES, INC.

Date: November 7, 2008

/s/ RICHARD A. SCHNEIDER

---

Richard A. Schneider  
*Chief Financial Officer*

59

---

QuickLinks

[DRS TECHNOLOGIES, INC. AND SUBSIDIARIES Index to Quarterly Report on Form 10-Q for the Quarter Ended September 30, 2008](#)

[PART I. FINANCIAL INFORMATION](#)

[Item 1. Financial Statements](#)

[DRS TECHNOLOGIES, INC. AND SUBSIDIARIES Consolidated Balance Sheets \(in thousands, except share and per-share data\) \(Unaudited\)](#)

[DRS TECHNOLOGIES, INC. AND SUBSIDIARIES Consolidated Statements of Earnings \(in thousands, except per-share data\) \(Unaudited\)](#)

[DRS TECHNOLOGIES, INC. AND SUBSIDIARIES Consolidated Statements of Cash Flows \(in thousands\) \(Unaudited\)](#)

[DRS TECHNOLOGIES, INC. AND SUBSIDIARIES Notes to the Consolidated Financial Statements \(Unaudited\)](#)

[Condensed Consolidating Balance Sheet As of September 30, 2008 \(in thousands\)](#)

[Condensed Consolidating Balance Sheet As of March 31, 2008 \(in thousands\)](#)

[Condensed Consolidating Statements of Earnings Three Months Ended September 30, 2008 \(in thousands\)](#)

[Condensed Consolidating Statements of Earnings Three Months Ended September 30, 2007 \(in thousands\)](#)

[Condensed Consolidating Statements of Earnings Six Months Ended September 30, 2008 \(in thousands\)](#)

[Condensed Consolidating Statements of Earnings Six Months Ended September 30, 2007 \(in thousands\)](#)

[Condensed Consolidating Statements of Cash Flows Six Months Ended September 30, 2008 \(in thousands\)](#)

[Condensed Consolidating Statements of Cash Flows Six Months Ended September 30, 2007 \(in thousands\)](#)

[Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations](#)

[Item 3. Quantitative and Qualitative Disclosures about Market Risk](#)

[Item 4. Controls and Procedures](#)

[PART II. OTHER INFORMATION](#)

[Item 1. Legal Proceedings](#)

[Item 1A. Risk Factors](#)

[Item 4. Submissions of Matters to a Vote of Security Holders](#)

[Item 6. Exhibits](#)

[SIGNATURES](#)