M B A HOLDINGS INC Form 10-Q July 17, 2006 **Table of Contents** 

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### **FORM 10-Q**

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X QUARTERLY REPORT PURSUANT TO SECTION 13 OR

15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 30, 2006

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-28221

#### M.B.A. HOLDINGS, INC.

(Exact name of business issuer as specified in its charter)

Nevada	87-0522680
(State or other	(I.R.S. Employer
jurisdiction of	Identification No.)
incorporation or	
organization)	

9419 E. San Salvador, Suite 105

**Scottsdale, AZ 85258-5510** 

(Address of

principal (Zip Code)

executive offices)

Registrant's telephone number, including area code: (480)-860-2288

Former name, former address and former fiscal year, if changed since last report: None

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ý No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one)

Large accelerated filer o Accelerated filer o Non-accelerated filer ý

Indicate by check mark if the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No ý

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Number of Common Stock shares (no par value, \$0.0001 stated value) outstanding at June 30, 2006: 212,689,313 shares.

# M.B.A. HOLDINGS, INC. AND SUBSIDIARIES

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#### **PART I - FINANCIAL INFORMATION**

### ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

## M.B.A. HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS APRIL 30, 2006 AND OCTOBER 31, 2005

ASSETS	April 30, 2006 (Unaudited)			October 31, 2005		
CURRENT ASSETS:						
Cash and cash equivalents	\$	172,696	\$	545,184		
Restricted cash		118,911		25,653		
Accounts receivable		269,220		284,502		
Prepaid expenses and other assets		22,510		31,481		
Deferred direct costs		2,287,492		2,496,606		
Total current assets		2,870,829		3,383,426		
PROPERTY AND EQUIPMENT:						
Computer equipment		348,971		332,523		
Office equipment and furniture		207,083		208,523		
Vehicles		392,157		410,318		
Leasehold improvements		80,181		80,182		
Total property and equipment		1,028,392		1,031,546		
Accumulated depreciation and amortization		(535,151)		(498,274)		
Property and equipment - net		493,241		533,272		
OTHER ASSETS Deposits		8,475		_		
Deferred direct costs		2,422,228		2,925,256		
		2,430,703		2,925,256		
		2,100,700		2,520,200		
TOTAL ASSETS	\$	5,794,773	\$	6,841,954		
See notes to condensed consolidated financial statemen	its.					
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## M.B.A. HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED BALANCE SHEETS (Continued) APRIL 30, 2006 AND OCTOBER 31, 2005

DEFICIT DEFICIT	A	pril 30,	October 31,		
	(TI-	2006		2005	
CURRENT LIABILITIES:	(UI	naudited)			
Net premiums payable to insurance companies	\$	353,165	\$	349,000	
Notes payable - short term	Ψ	404,118	Ψ	458,695	
Notes payable - officer		392,525		147,500	
Accounts payable and accrued expenses		770,615		721,884	
Accounts payable - officer		300,065		175,006	
Capital lease obligations		10,453		9,828	
Deferred revenues		2,614,235		2,871,093	
Total current liabilities		4,845,176		4,733,006	
Total current numinos		1,010,170		1,733,000	
Capital lease obligations - net of current portion		19,838		14,067	
Notes payable less current portion		411,915		477,624	
Deferred income tax liability		12,802		12,802	
Deferred revenues		2,770,190		3,356,602	
Total liabilities		8,059,921		8,594,101	
COMMITMENTS AND CONTINGENCIES		_		_	
Minority interest in consolidated subsidiary		_		_	
STOCKHOLDERS' DEFICIT:	200 000 1				
Preferred stock, no par value; \$.0001 stated value 100,	)00,000 shares	3			
authorized in 2006 and 2005; 2,000,000 Class B					
non-convertible					
preferred issued and outstanding in 2006 and		200		200	
2005	000 000 -1	200		200	
Common stock, no par value, \$.0001 stated value, 350,					
authorized (post split), 213,005,313 shares issued (post	split) in 2006	and			
209,871,980 (post split) in 2005, 212,689,313					
shares (post split)					
outstanding in 2006 and 209,555,980 (post split)		21 200		20.007	
in 2005		21,300		20,987	
Additional paid-in capital Accumulated deficit		9,917,787		9,805,836	
		(12,148,935)		(11,523,670)	
Less: 316,000 (post split) shares in 2006 and 2005 of					
common stock in treasury, at cost		(55,500)		(55 500)	
Total stockholders' deficit		(2,265,148)		(55,500)	
1 Otal Stockholders deficit		(2,203,140)		(1,752,147)	
TOTAL LIABILITIES AND					
STOCKHOLDERS' DEFICIT	\$	5,794,773	\$	6,841,954	
STOCKHOLDERO DELICIT	Ψ	3,177,113	Ψ	0,071,734	

See notes to condensed consolidated financial statements.

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## M.B.A. HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF LOSS AND COMPREHENSIVE LOSS (UNAUDITED)

THREE AND SIX MONTHS ENDED APRIL 30, 2006 AND 2005

	Three Months End 2006	led April 30, 2005	Six Months Ended 2006	April 30, 2005
REVENUES:				
Vehicle service contract gross				
income	\$ 563,912 \$	933,175 \$	1,205,683 \$	1,891,962
Net mechanical breakdown				
insurance income				
(cancellations)	96,048	18,392	95,943	21,731
Brokerage, association and				
administrative service revenue	27,835	38,681	45,413	106,321
Motorcycle rental and related				
revenues	185,355	_	301,901	_
Licensing and association fees	40,749	_	103,671	_
Total net revenues	913,899	990,248	1,752,611	2,020,014
OPERATING EXPENSES:				
Direct acquisition costs of				
vehicle service contracts	608,886	897,126	1,167,084	1,754,521
Costs of motorcycle and				
insurance premium expense	861	_	27,725	_
Salaries and employee benefits	235,638	157,204	397,347	463,862
Mailings and postage	3,106	10,133	7,231	22,729
Rent and lease expense	76,111	77,134	188,844	152,452
Professional fees	139,525	307,355	262,289	391,283
Telephone	13,726	9,795	26,133	(9,973)
Depreciation and amortization	18,438	6,313	36,876	12,693
Merchant and bank charges	10,879	3,185	21,450	10,043
Insurance	25,967	1,494	40,600	5,490
Supplies	16,337	2,924	22,748	6,372
License and fees	4,732	2,384	10,084	3,901
Other operating expenses	76,326	76,061	149,816	134,918
Total operating expenses	1,230,532	1,551,107	2,358,227	2,948,291
Equity in net loss of Blue Sky		(20, 225)		(40.076)
Motorcycle Rentals, Inc.	<del>-</del>	(20,327)	_	(40,076)
ODED ATTIME LOGG	(017, 600)	(501.106)	(605 616)	(0(0,050)
OPERATING LOSS	(316,633)	(581,186)	(605,616)	(968,353)
OTHER INCOME				
(EXPENSE):	2.246	1.000	5.005	2.025
Finance and other fee income	3,346	1,822	5,335	3,925
Interest income	320	78	431	244
Interest expense and fees	(11,446)	(5,109)	(17,232)	(11,543)
Other income	(8,195)	(31,778)	(8,183)	(20,639)

Other income (expense) - net		(15,975)		(34,987)	(19,649)	(28,013)
LOSS BEFORE INCOME						
TAXES		(332,608)		(616,173)	(625, 265)	(996,366)
INCOME TAXES					<u> </u>	_
NET LOSS	\$	(332,608)	\$	(616,173)	\$ (625,265)	\$ (996,366)
BASIC AND DILUTED NET						
LOSS PER SHARE	\$	(0.00)	\$	(0.01)	\$ (0.00)	\$ (0.02)
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING - BASIC AND DILUTED (Post Split)		212,261,822		139,872,778	211,973,585	133,123,570
See notes to condensed consolida 5	ated fina	ncial statement	s.			

## M.B.A. HOLDINGS, INC. AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIT (Unaudited) YEAR ENDED OCTOBER 31, 2005 AND SIX MONTHS ENDED APRIL 30, 2006

	Preferred S Shares	Stock Amount	Common Shares	Stock Amount	Additional Paid-In Capital	Retained Earnings (Deficit)	Treasury Stock	Total Stockholders' (Deficit) Equity
BALANCE NOVEMBER 1, 2004	2,000,000	\$ 200	121,268,264	\$ 12,126	\$ 2,433,205	\$ (3,668,184)	\$ (55,500)	\$ (1,278,153)
Issuance of common shares and exercise of stock options			42,603,716	4,261	2,777,231			2,781,492
Conversion of preferred to common shares	(460,000)	(46)	46,000,000	4,600	4,595,400			4,599,954
Retirement of Class A preferred shares	(1,540,000)	(154)						(154)
Issuance of preferred shares	2,000,000	200						200
Net loss	_					<b>(</b> 7,855,486)	-	— (7,855,486)
BALANCE OCTOBER 31, 2005	2,000,000	200	209,871,980	20,987	9,805,836	(11,523,670)	(55,500)	(1,752,147)
Issuance of common shares and exercise of stock options (Unaudited)			3,133,333	313	111,951			112,264
Net loss (Unaudited) BALANCE APRIL 30, 2006	_					— (625,265)		— (625,265)
(Unaudited)	2,000,000	\$ 200	213,005,313	\$ 21,300	\$ 9,917,787	\$ (12,148,935)	\$ (55,500)	\$ (2,265,148)

See notes to condensed consolidated financial statements.

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## M.B.A. HOLDINGS, INC. AND SUBSIDIARIES

# CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED) SIX MONTHS ENDED APRIL 30, 2006 AND 2005

		April 30, 2006 2005			
CASH ELOWS EDOM ODED ATING		2000		2005	
CASH FLOWS FROM OPERATING					
ACTIVITIES: Net loss	\$	(625.265)	¢	(006.266)	
	Ф	(625,265)	\$	(996,366)	
Adjustments to reconcile net loss to net cash					
used in operating activities:  Depreciation and amortization		36,877		12,693	
Issuance of stock for services		44,634		317,382	
Write-off of Book Value of Vehicle Sold		8,789		317,302	
Equity in net loss of Blue Sky Motorcycle		0,709		_	
Rentals, Inc.				(40,076)	
Changes in assets and liabilities:		<u> </u>		(40,070)	
Accounts receivable		15,282		(171,889)	
Prepaid expenses and other assets		8,970		(4,477)	
Deferred consulting expense		0,970		(11,814)	
Deferred direct costs		712,143		714,202	
Net premiums payable to insurance companies		4,165		(65,481)	
Accounts payable - officer		135,059		(03,401)	
Accounts payable and accrued expenses		48,731		(110,463)	
Deposits		(8,475)		(110, 103)	
Deferred revenues		(843,270)		(769,809)	
Net cash (used in) operating activities		(462,360)		(1,126,098)	
rice cash (asea in) operating activities		(102,300)		(1,120,000)	
CASH FLOWS FROM INVESTING					
ACTIVITIES:					
Investment in Blue Sky Motorcycle Rentals,					
Inc.		_		(350,000)	
Payments from Restricted cash		(93,258)		(5,508)	
Purchase of Computer Equipment		(15,008)		_	
Purchase of Vehicles and Equipment		(2,627)		_	
Proceeds of Sale of Vehicle and Equipment		12,000		_	
Net cash provided by investing activities		(98,893)		(355,508)	
CASH FLOWS FROM FINANCING		, ,			
ACTIVITIES:					
Proceeds (repayment) of borrowing from					
officers and affiliates		235,025		(16,667)	
Issuance of common stock		67,630		1,101,260	
Payments of notes payable		(120,286)		_	
Payments on capital lease obligation		6,396		(3,387)	
Net cash provided by (used in) financing					
activities		188,765		1,081,206	
NET INCREASE (DECREASE) IN CASH					
AND CASH EQUIVALENTS		(372,488)		(400,400)	

CASH AND CASH EQUIVALENTS,		
BEGINNING OF PERIOD	545,184	782,848
CASH AND CASH EQUIVALENTS, END		
OF PERIOD	\$ 172,696	\$ 340,584
SUPPLEMENTAL DISCLOSURES OF		
CASH FLOW INFORMATION:		
Cash paid for interest	\$ 5,786	\$ 1,442
Non Cash Investing and Financing Activities		
Stock issued to employees and consultants for		
services	\$ 44,634	\$ 121,541