

CLECO POWER LLC  
Form 10-Q  
October 31, 2007

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

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**FORM 10-Q**

**x** QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

**For the quarterly period ended September 30, 2007**

**Or**

**·** TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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**Commission file number 1-15759**

**CLECO CORPORATION**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of incorporation or organization)*

**72-1445282**

*(I.R.S. Employer Identification No.)*

**2030 Donahue Ferry Road, Pineville, Louisiana**  
*(Address of principal executive offices)*

**71360-5226**  
*(Zip Code)*

**Registrant's telephone number, including area code: (318) 484-7400**

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**Commission file number 1-05663**

**CLECO POWER LLC**

*(Exact name of registrant as specified in its charter)*

**Louisiana**

*(State or other jurisdiction of incorporation or organization)*

**72-0244480**

*(I.R.S. Employer Identification No.)*

**2030 Donahue Ferry Road, Pineville, Louisiana**

**71360-5226**

(Address of principal executive offices)

(Zip Code)

**Registrant's telephone number, including area code: (318) 484-7400**

Indicate by check mark whether the Registrants: (1) have filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrants were required to file such reports) and (2) have been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether Cleco Corporation is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether Cleco Power LLC is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the Registrants are shell companies (as defined in Rule 12b-2 of the Exchange Act) Yes  No

Number of shares outstanding of each of Cleco Corporation's classes of Common Stock, as of the latest practicable date.

| <u>Registrant</u> | <u>Description of Class</u>    | <u>Shares Outstanding at October 30, 2007</u> |
|-------------------|--------------------------------|---|
| Cleco Corporation | Common Stock, \$1.00 Par Value | 60,007,352                                    |

**Cleco Power LLC, a wholly owned subsidiary of Cleco Corporation, meets the conditions set forth in General Instructions H(1)(a) and (b) of Form 10-Q and is therefore filing this Form 10-Q with the reduced disclosure format.**

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This combined Form 10-Q is separately filed by Cleco Corporation and Cleco Power. Information in this filing relating to Cleco Power is filed by Cleco Corporation and separately by Cleco Power on its own behalf. Cleco Power makes no representation as to information relating to Cleco Corporation (except as it may relate to Cleco Power) or any other affiliate or subsidiary of Cleco Corporation.

This report should be read in its entirety as it pertains to each respective Registrant. The Notes to the Unaudited Condensed Financial Statements are combined.

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## GLOSSARY OF TERMS

References in this filing, including all items in Parts I and II, to “Cleco” mean Cleco Corporation and its subsidiaries, including Cleco Power, and references to “Cleco Power” mean Cleco Power LLC, unless the context clearly indicates otherwise. Additional abbreviations or acronyms used in this filing, including all items in Parts I and II are defined below:

| ABBREVIATION<br>OR ACRONYM       | DEFINITION   |
|----------------------------------|--|
| 401(k) Plan                      | Cleco Power 401(k) Savings and Investment Plan   |
| Acadia                           | Acadia Power Partners, LLC and its 1,160-MW combined-cycle, natural gas-fired power plant near Eunice, Louisiana, 50% owned by APH and 50% owned by Cajun. Prior to September 13, 2007, Acadia was 50% owned by APH and 50% owned by CAH |
| AFUDC                            | Allowance for Funds Used During Construction   |
| Amended EPC Contract             | Amended and Restated EPC Contract between Cleco Power and Shaw, executed on May 12, 2006, to engineer, design, and construct Rodemacher Unit 3   |
| APB                              | Accounting Principles Board  |
| APB Opinion No. 10               | Consolidated Financial Statements, Poolings of Interest, Convertible Debt and Debt Issued with Stock Warrants Installment Method of Accounting   |
| APB Opinion No. 18               | The Equity Method of Accounting for Investments in Common Stock  |
| APH                              | Acadia Power Holdings LLC, a wholly owned subsidiary of Midstream  |
| Attala                           | Attala Transmission LLC, a wholly owned subsidiary of Cleco Corporation. Prior to February 1, 2007, Attala was a wholly owned subsidiary of Midstream  |
| Bear Energy LP                   | A wholly owned subsidiary of Bear Stearns Companies Inc.   |
| Bear Stearns Companies Inc.      | The parent company of Bear, Stearns & Co. Inc.   |
| Bidding Procedures Order         | Bidding Procedures Order, in connection with the sale of CAH’s interest in Acadia, approved by the Calpine Debtors Bankruptcy Court by order dated May 9, 2007   |
| CAH                              | Calpine Acadia Holdings  |
| CAH Assets                       | CAH’s interest in Acadia and certain related assets  |
| Cajun                            | Cajun Gas Energy L.L.C., an affiliate of pooled investment funds managed by King Street Capital Management, L.L.C.   |
| Calpine                          | Calpine Corporation  |
| Calpine Debtors                  | Calpine, CES, and certain other Calpine subsidiaries   |
| Calpine Debtors Bankruptcy Court | U.S. Bankruptcy Court for the Southern District of New York  |
| Calpine Tolling Agreements       | Capacity Sale and Tolling Agreements between Acadia and CES which were suspended in March 2006   |
| CCN                              | Certificate of Public Convenience and Necessity  |
| CES                              | Calpine Energy Services, L.P.  |
| Claims Settlement Agreement      | Claims Settlement Agreement, dated April 23, 2007, by and among Calpine, CAH, CES, Acadia, and APH   |
| Cleco Energy                     | Cleco Energy LLC, a wholly owned subsidiary of Midstream   |
| Cleco Innovations LLC            | A wholly owned subsidiary of Cleco Corporation   |
| Diversified Lands                |  |

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|                              |  |
|------------------------------|--|
|                              | Diversified Lands LLC, a wholly owned subsidiary of Cleco Innovations LLC, a wholly owned subsidiary of Cleco Corporation  |
| EITF                         | Emerging Issues Task Force of the FASB   |
| EITF No. 06-11               | Accounting for Income Tax Benefits of Dividends on Share-Based Payment Awards  |
| EITF No. 07-3                | Accounting for Nonrefundable Advance Payments for Goods or Services to Be Used in Future Research and Development Activities                                       |
| Entergy                      | Entergy Corporation  |
| Entergy Gulf States          | Entergy Gulf States, Inc.  |
| Entergy Louisiana            | Entergy Louisiana, Inc.  |
| Entergy Mississippi          | Entergy Mississippi, Inc.  |
| Entergy Services             | Entergy Services, Inc., as agent for Entergy Louisiana and Entergy Gulf States   |
| EPA                          | United States Environmental Protection Agency  |
| EPC                          | Engineering, Procurement, and Construction   |
| ERO                          | Electric Reliability Organization  |
| ESOP                         | Cleco Corporation Employee Stock Ownership Plan  |
| ESPP                         | Cleco Corporation Employee Stock Purchase Plan   |
| Evangeline                   | Cleco Evangeline LLC, a wholly owned subsidiary of Midstream, and its 775-MW combined-cycle, natural gas-fired power plant located in Evangeline Parish, Louisiana |
| Evangeline Tolling Agreement | Capacity Sale and Tolling Agreement between Evangeline and Williams which expires in 2020.   |
| FASB                         | Financial Accounting Standards Board   |
| FERC                         | Federal Energy Regulatory Commission   |
| FIN                          | FASB Interpretation No.  |
| FIN 39                       | Offsetting of Amounts Related to Certain Contracts – an interpretation of APB Opinion No. 10 and FASB Statement No. 105  |
| FIN 45                       | Guarantor’s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness to Others   |
| FIN 46R                      | Consolidation of Variable Interest Entities – an Interpretation of Accounting Research Bulletin No. 51 (revised December 2003)                                     |

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| ABBREVIATION<br>OR ACRONYM | DEFINITION   |
|----------------------------|--|
| FIN 48                     | Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109   |
| FSP                        | FASB Staff Position  |
| FSP FIN 48-1               | Definition of <i>Settlement</i> in FASB Interpretation No. 48  |
| FSP No. FIN 39-1           | Amendment of FASB Interpretation No. 39  |
| ICT                        | Independent Coordinator of Transmission  |
| Interconnection Agreement  | Interconnection Agreement and Real Estate Agreement between Attala and Entergy Mississippi   |
| IRS                        | Internal Revenue Service   |
| IRP                        | Integrated Resource Planning   |
| kWh                        | Kilowatt-hour(s) as applicable   |
| LIBOR                      | London Inter-Bank Offer Rate   |
| Lignite Mining Agreement   | Dolet Hills Mine Lignite Mining Agreement, dated as of May 31, 2001  |
| LPSC                       | Louisiana Public Service Commission  |
| LTICP                      | Cleco Corporation Long-Term Incentive Compensation Plan  |
| MAI                        | Mirant Americas, Inc., a wholly owned subsidiary of Mirant Corporation   |
| Midstream                  | Cleco Midstream Resources LLC, a wholly owned subsidiary of Cleco Corporation  |
| Moody's                    | Moody's Investors Service  |
| MW                         | Megawatt(s) as applicable  |
| Not meaningful             | A percentage comparison of these items is not statistically meaningful because the percentage difference is greater than 1,000%  |
| NO <sub>x</sub>            | Nitrogen oxides  |
| Perryville                 | Perryville Energy Partners, L.L.C., a wholly owned subsidiary of Cleco Corporation. Prior to February 1, 2007, Perryville was a wholly owned subsidiary of Perryville Energy Holdings LLC, a wholly owned subsidiary of Midstream. |
| Power Purchase Agreement   | Power Purchase Agreement, dated as of January 28, 2004, between Perryville and Entergy Services  |
| Registrant(s)              | Cleco Corporation and Cleco Power  |
| RFP                        | Request for Proposal   |
| Rodemacher Unit 3          | A 600-MW solid fuel generating unit under construction by Cleco Power at its existing Rodemacher plant site in Boyce, Louisiana  |
| RSP                        | Rate Stabilization Plan  |
| RTO                        | Regional Transmission Organization   |
| Sale Agreement             | Purchase and Sale Agreement, dated as of January 28, 2004, between Perryville and Entergy Louisiana  |
| SEC                        | Securities and Exchange Commission   |
| Senior Loan Agreement      | Construction and Term Loan Agreement, dated as of June 7, 2001, between Perryville and KBC Bank N.V., as Agent Bank  |
| SERP                       | Cleco Corporation Supplemental Executive Retirement Plan   |
| SFAS                       | Statement of Financial Accounting Standards  |
| SFAS No. 71                | Accounting for the Effects of Certain Types of Regulation  |
| SFAS No. 109               | Accounting for Income Taxes  |
| SFAS No. 123(R)            | Share-Based Payment  |
| SFAS No. 131               | Disclosures about Segments of an Enterprise and Related Information  |
| SFAS No. 133               | Accounting for Derivative Instruments and Hedging Activities   |
| SFAS No. 140               | Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities  |

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|                                |   |
|--------------------------------|---|
| SFAS No. 149                   | Amendment of Statement 133 on Derivative Instruments and Hedging Activities   |
| SFAS No. 155                   | Accounting for Certain Hybrid Financial Instruments - an amendment of FASB Statements No. 133 and 140                   |
| SFAS No. 156                   | Accounting for Servicing of Financial Assets - an amendment of FASB Statement No. 140                                   |
| SFAS No. 157                   | Fair Value Measurements   |
| SFAS No. 159                   | The Fair Value Option For Financial Assets and Financial Liabilities – Including an amendment of FASB Statement No. 115 |
| Shaw                           | Shaw Constructors, Inc., a subsidiary of The Shaw Group Inc.  |
| Subordinated<br>Loan Agreement | Subordinated Loan Agreement, dated as of August 23, 2002, between Perryville and MAI                                    |
| Support Group                  | Cleco Support Group LLC, a wholly owned subsidiary of Cleco Corporation   |
| SWEPCO                         | Southwestern Electric Power Company   |
| Tenaska                        | Tenaska Power Services Company  |
| VaR                            | Value-at-risk   |
| Williams                       | Williams Power Company, Inc.  |

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## DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

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This Quarterly Report on Form 10-Q includes “forward-looking statements” about future events, circumstances, and results. All statements other than statements of historical fact included in this Quarterly Report are forward-looking statements, including, without limitation, statements regarding the construction, timing and cost of Rodemacher Unit 3; future capital expenditures; and future environmental regulations. Although the Registrants believe that the expectations reflected in such forward-looking statements are reasonable, such forward-looking statements are based on numerous assumptions (some of which may prove to be incorrect) and are subject to risks and uncertainties that could cause the actual results to differ materially from the Registrants’ expectations. In addition to any assumptions and other factors referred to specifically in connection with these forward-looking statements, the following list identifies some of the factors that could cause the Registrants’ actual results to differ materially from those contemplated in any of the Registrants’ forward-looking statements:

- § Factors affecting utility operations, such as unusual weather conditions or other natural phenomena; catastrophic weather-related damage (such as hurricanes and other storms); unscheduled generation outages; unanticipated maintenance or repairs; unanticipated changes to fuel costs, cost of and reliance on natural gas as a component of Cleco’s generation fuel mix and their impact on competition and franchises, fuel supply costs or availability constraints due to higher demand, shortages, transportation problems or other developments; environmental incidents; or power transmission system constraints;
- § Cleco Corporation’s holding company structure and its dependence on the earnings, dividends, or distributions from its subsidiaries to meet its debt obligations and pay dividends on its common stock;
- § Cleco Power’s ability to construct, operate, and maintain, within its projected costs (including financing) and timeframe, Rodemacher Unit 3, in addition to any other self-build projects identified in future IRP and RFP processes;
- § Dependence of Cleco Power for energy from sources other than its facilities and the uncertainty of future long-term sources of such additional energy;
- § Nonperformance by and creditworthiness of counterparties under tolling, power purchase, and energy service agreements, or the restructuring of those agreements, including possible termination;
- § The final amount of recoverable lignite costs, as approved by the LPSC, that are currently deferred by Cleco Power;
- § Regulatory factors such as changes in rate-setting policies, recovery of investments made under traditional regulation, the frequency and timing of rate increases or decreases, the results of periodic fuel audits, the results of IRP and RFP processes, the formation of RTOs and ICTs, and the compliance with ERO reliability standards for bulk power systems by Cleco Power, Acadia, Attala, Evangeline, and Perryville;
- § Financial or regulatory accounting principles or policies imposed by the FASB, the SEC, the Public Company Accounting Oversight Board, the FERC, the LPSC or similar entities with regulatory or accounting oversight;
- § Economic conditions, including the ability of customers to continue paying for high energy costs, related growth and/or down-sizing of businesses in Cleco’s service area, monetary fluctuations, changes in commodity prices, and inflation rates;



§ Credit ratings of Cleco Corporation, Cleco Power, and Evangeline;

§ Changing market conditions and a variety of other factors associated with physical energy, financial transactions, and energy service activities, including, but not limited to, price, basis, credit, liquidity, volatility, capacity, transmission, interest rates, and warranty risks;

§ Acts of terrorism;

§ Availability or cost of capital resulting from changes in Cleco's business or financial condition, interest rates or market perceptions of the electric utility industry and energy-related industries;

§ Employee work force factors, including work stoppages and changes in key executives;

§ Legal, environmental, and regulatory delays and other obstacles associated with mergers, acquisitions, capital projects, reorganizations, or investments in joint ventures;

§ Costs and other effects of legal and administrative proceedings, settlements, investigations, claims and other matters;

§ Changes in federal, state, or local legislative requirements, tax laws or rates, regulating policies or environmental laws and regulations; and

§ Ability of Cleco Power to recover, from its retail customers, the costs of compliance with environmental laws and regulations.

For additional discussion of these factors and other factors that could cause actual results to differ materially from those contemplated in the Registrants' forward-looking statements, please read "Risk Factors" in this report, as well as the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

All subsequent written and oral forward-looking statements attributable to the Registrants or persons acting on their behalf are expressly qualified in their entirety by the factors identified above.

The Registrants undertake no obligation to update any forward-looking statements, whether as a result of changes in actual results, changes in assumptions, or other factors affecting such statements.

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PART I — FINANCIAL INFORMATION

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**ITEM 1. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

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**Cleco Corporation**

These unaudited condensed consolidated financial statements should be read in conjunction with Cleco Corporation's Consolidated Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO CORPORATION  
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CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

|  | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |            |
|--|--|------------|
| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)  | 2007   | 2006       |
| <b>Operating revenue</b>   |  |            |
| Electric operations  | \$ 300,862                                     | \$ 284,490 |
| Other operations   | 9,238  | 7,644      |
| Affiliate revenue  | 1,591  | 1,969      |
| Operating revenue  | 311,691  | 294,103    |
| <b>Operating expenses</b>  |  |            |
| Fuel used for electric generation  | 97,863   | 80,627     |
| Power purchased for utility customers  | 108,649  | 108,899    |
| Other operations   | 23,454   | 24,139     |
| Maintenance  | 10,205   | 8,850      |
| Depreciation   | 19,739   | 23,750     |
| Taxes other than income taxes  | 10,620   | 10,638     |
| Total operating expenses   | 270,530  | 256,903    |
| <b>Operating income</b>  | 41,161   | 37,200     |
| Interest income  | 2,873  | 2,782      |
| Allowance for other funds used during construction   | 9,552  | 2,190      |
| Equity income from investees   | 27,726   | 15,197     |
| Other income   | 28,402   | 702        |
| Other expense  | (1,284)  | (463)      |
| <b>Interest charges</b>  |  |            |
| Interest charges, including amortization of debt expenses, premium and discount, net of capitalized interest | 13,752   | 11,094     |
| Allowance for borrowed funds used during construction  | (3,444)  | (816)      |
| Total interest charges   | 10,308   | 10,278     |
| <b>Income from continuing operations before income taxes</b>   | 98,122   | 47,330     |
| Federal and state income tax expense   | 30,077   | 19,350     |
| <b>Income from continuing operations</b>   | 68,045   | 27,980     |
| <b>Discontinued operations</b>   |  |            |
| Income from discontinued operations, net of tax  | -  | 36         |
| <b>Net income</b>  | 68,045   | 28,016     |
| Preferred dividends requirements, net of tax   | 12   | 424        |
| <b>Net income applicable to common stock</b>   | \$ 68,033                                      | \$ 27,592  |
| <b>Average shares of common stock outstanding</b>  |  |            |
| Basic  | 59,669,692                                     | 53,630,494 |
| Diluted  | 59,947,916                                     | 55,938,995 |
| <b>Basic earnings per share</b>  |  |            |
| From continuing operations   | \$ 1.14  | \$ 0.50    |
| Net income applicable to common stock  | \$ 1.14  | \$ 0.50    |
| <b>Diluted earnings per share</b>  |  |            |

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|  |    |              |    |       |
|--|----|--------------|----|-------|
| From continuing operations                           | \$ | 1.13         | \$ | 0.50  |
| Net income applicable to common stock                | \$ | 1.13         | \$ | 0.50  |
| <b>Cash dividends paid per share of common stock</b> | \$ | <b>0.225</b> | \$ | 0.225 |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

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Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |                  |
|---|--|------------------|
|   | 2007   | 2006             |
| Net income  | \$ 68,045                                      | \$ 28,016        |
| Other comprehensive income (loss), net of tax:  |  |                  |
| Net unrealized income (loss) from available-for-sale securities (net of tax expense (benefit) of \$11 in 2007 and \$(23) in 2006) | 18   | (37)             |
| Postretirement expense component (net of tax benefit of \$16 in 2007)   | (9)  | -                |
| Other comprehensive income (loss)   | 9  | (37)             |
| <b>Comprehensive income, net of tax</b>   | <b>\$ 68,054</b>                               | <b>\$ 27,979</b> |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

Condensed Consolidated Statements of Income (Unaudited)

| (THOUSANDS, EXCEPT SHARE AND PER SHARE AMOUNTS)  | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30, |                  |
|--|--|------------------|
|  | 2007                                       | 2006             |
| <b>Operating revenue</b>   |  |                  |
| Electric operations  | \$ 765,791                                 | \$ 736,765       |
| Other operations   | 26,478                                     | 22,167           |
| Affiliate revenue  | 4,673                                      | 5,157            |
| Gross operating revenue  | 796,942                                    | 764,089          |
| Electric customer credits  | -  | 4,382            |
| Operating revenue, net   | 796,942                                    | 768,471          |
| <b>Operating expenses</b>  |  |                  |
| Fuel used for electric generation  | 204,671                                    | 186,980          |
| Power purchased for utility customers  | 308,388                                    | 306,426          |
| Other operations   | 74,493                                     | 67,988           |
| Maintenance  | 35,386                                     | 29,003           |
| Depreciation   | 59,827                                     | 55,108           |
| Taxes other than income taxes  | 30,286                                     | 30,372           |
| Total operating expenses   | 713,051                                    | 675,877          |
| <b>Operating income</b>  | <b>83,891</b>                              | <b>92,594</b>    |
| Interest income  | 8,030                                      | 7,217            |
| Allowance for other funds used during construction   | 21,715                                     | 4,231            |
| Equity income from investees   | 97,608                                     | 30,802           |
| Other income   | 28,644                                     | 929              |
| Other expense  | (2,536)                                    | (1,177)          |
| <b>Interest charges</b>  |  |                  |
| Interest charges, including amortization of debt expenses, premium and discount, net of capitalized interest | 41,786                                     | 33,673           |
| Allowance for borrowed funds used during construction  | (7,502)                                    | (1,535)          |
| Total interest charges   | 34,284                                     | 32,138           |
| <b>Income from continuing operations before income taxes</b>   | <b>203,068</b>                             | <b>102,458</b>   |
| Federal and state income tax expense   | 63,187                                     | 38,923           |
| <b>Income from continuing operations</b>   | <b>139,881</b>                             | <b>63,535</b>    |
| <b>Discontinued operations</b>   |  |                  |
| Loss from discontinued operations, net of tax  | -  | (154)            |
| <b>Net income</b>  | <b>139,881</b>                             | <b>63,381</b>    |
| Preferred dividends requirements, net of tax   | 446  | 1,310            |
| <b>Net income applicable to common stock</b>   | <b>\$ 139,435</b>                          | <b>\$ 62,071</b> |
| <b>Average shares of common stock outstanding</b>  |  |                  |
| Basic  | 58,914,141                                 | 51,408,708       |
| Diluted  | 59,717,636                                 | 53,621,679       |
| <b>Basic earnings per share</b>  |  |                  |
| From continuing operations   | \$ 2.35                                    | \$ 1.19          |
| Net income applicable to common stock  | \$ 2.35                                    | \$ 1.19          |

**Diluted earnings per share**

|  |    |              |    |       |
|--|----|--------------|----|-------|
| From continuing operations                           | \$ | <b>2.34</b>  | \$ | 1.18  |
| Net income applicable to common stock                | \$ | <b>2.34</b>  | \$ | 1.18  |
| <b>Cash dividends paid per share of common stock</b> | \$ | <b>0.675</b> | \$ | 0.675 |

The accompanying notes are an integral part of the condensed consolidated financial statements.

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CLECO CORPORATION

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Condensed Consolidated Statements of Comprehensive Income (Unaudited)

| (THOUSANDS)  | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |                  |
|--|---|------------------|
|  | 2007  | 2006             |
| Net income   | \$ 139,881                                    | \$ 63,381        |
| Other comprehensive loss, net of tax:  |   |                  |
| Net unrealized loss from available-for-sale securities (net of tax benefit of \$11 in 2007 and \$35 in 2006) | (17)  | (57)             |
| Postretirement expense component (net of tax benefit of \$22 in 2007)  | (13)  | -                |
| Other comprehensive loss   | (30)  | (57)             |
| <b>Comprehensive income, net of tax</b>  | <b>\$ 139,851</b>                             | <b>\$ 63,324</b> |

The accompanying notes are an integral part of the condensed consolidated financial statements.



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CLECO CORPORATION

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Condensed Consolidated Balance Sheets (Unaudited)

| (THOUSANDS)  | AT<br>SEPTEMBER<br>30, 2007 | AT<br>DECEMBER<br>31, 2006 |
|--|-----------------------------|----------------------------|
| <b>Assets</b>  |                             |                            |
| Current assets   |                             |                            |
| Cash and cash equivalents  | \$ 195,362                  | \$ 192,471                 |
| Restricted cash  | -                           | 24,361                     |
| Customer accounts receivable (less allowance for doubtful accounts of \$1,110 in 2007 and \$789 in 2006) | 59,915                      | 38,889                     |
| Accounts receivable – affiliate  | 8,342                       | 11,451                     |
| Other accounts receivable  | 35,693                      | 28,708                     |
| Unbilled revenue   | 20,670                      | 18,382                     |
| Fuel inventory, at average cost  | 42,139                      | 43,236                     |
| Material and supplies inventory, at average cost   | 39,138                      | 34,755                     |
| Risk management assets   | 7,375                       | 39                         |
| Accumulated deferred fuel  | 33,426                      | 77,435                     |
| Cash surrender value of company-/trust-owned life insurance policies                                     | 29,086                      | 26,275                     |
| Margin deposits  | 3,824                       | 18,638                     |
| Prepayments  | 3,096                       | 4,570                      |
| Regulatory assets - other  | 17,547                      | 17,453                     |
| Other current assets   | -                           | 645                        |
| <b>Total current assets</b>  | <b>495,613</b>              | <b>537,308</b>             |
| Property, plant and equipment  |                             |                            |
| Property, plant and equipment  | 1,911,670                   | 1,892,533                  |
| Accumulated depreciation   | (913,806)                   | (876,747)                  |
| Net property, plant and equipment  | 997,864                     | 1,015,786                  |
| Construction work in progress  | 647,970                     | 289,101                    |
| <b>Total property, plant and equipment, net</b>  | <b>1,645,834</b>            | <b>1,304,887</b>           |
| Equity investment in investees   | 275,264                     | 307,136                    |
| Prepayments  | 6,830                       | 6,515                      |
| Restricted cash  | 94                          | 90                         |
| Regulatory assets and liabilities – deferred taxes, net  | 115,266                     | 94,653                     |
| Regulatory assets – other  | 182,250                     | 192,061                    |
| Other deferred charges   | 19,603                      | 18,454                     |
| <b>Total assets</b>  | <b>\$ 2,740,754</b>         | <b>\$ 2,461,104</b>        |

The accompanying notes are an integral part of the condensed consolidated financial statements.

(Continued on next page)

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

CLECO CORPORATION

Condensed Consolidated Balance Sheets (Unaudited) (Continued)

| (THOUSANDS)   | AT<br>SEPTEMBER<br>30, 2007 | AT<br>DECEMBER<br>31, 2006 |
|---|-----------------------------|----------------------------|
| <b>Liabilities and shareholders' equity</b>   |                             |                            |
| <b>Liabilities</b>  |                             |                            |
| Current liabilities   |                             |                            |
| Long-term debt due within one year  | \$ 125,000                  | \$ 50,000                  |
| Accounts payable  | 165,742                     | 134,172                    |
| Retainage   | 25                          | 12,409                     |
| Accounts payable – affiliate  | 13,996                      | 5,072                      |
| Customer deposits   | 25,816                      | 25,312                     |
| Provision for rate refund   | 2                           | 3,174                      |
| Taxes accrued   | 56,055                      | 49,002                     |
| Interest accrued  | 29,251                      | 8,874                      |
| Accumulated current deferred taxes, net   | 44,754                      | 23,233                     |
| Risk management liability   | 16,682                      | 55,931                     |
| Regulatory liabilities - other  | 543                         | 636                        |
| Deferred compensation   | 6,312                       | 5,350                      |
| Other current liabilities   | 13,425                      | 11,535                     |
| Total current liabilities   | 497,603                     | 384,700                    |
| Deferred credits  |                             |                            |
| Accumulated deferred federal and state income taxes, net  | 358,870                     | 436,775                    |
| Accumulated deferred investment tax credits   | 13,024                      | 14,100                     |
| Regulatory liabilities - other  | 23,708                      | 5,827                      |
| Other deferred credits  | 183,688                     | 104,140                    |
| Total deferred credits  | 579,290                     | 560,842                    |
| Long-term debt, net   | 654,111                     | 619,341                    |
| Total liabilities   | 1,731,004                   | 1,564,883                  |
| Commitments and Contingencies (Note 8)  |                             |                            |
| <b>Shareholders' equity</b>   |                             |                            |
| Preferred stock   |                             |                            |
| Not subject to mandatory redemption, \$100 par value, authorized 1,491,900 shares, issued 10,288 and 200,922 shares at September 30, 2007, and December 31, 2006, respectively                                  | 1,029                       | 20,092                     |
| Common shareholders' equity   |                             |                            |
| Common stock, \$1 par value, authorized 100,000,000 shares, issued 60,048,276 and 57,605,695 shares and outstanding 59,905,403 and 57,524,498 shares at September 30, 2007, and December 31, 2006, respectively | 59,905                      | 57,524                     |
| Premium on common stock   | 389,388                     | 358,707                    |
| Retained earnings   | 569,317                     | 469,824                    |
| Treasury stock, at cost, 29,264 and 31,957 shares at September 30, 2007, and December 31, 2006, respectively  | (549)                       | (616)                      |
| Accumulated other comprehensive loss  | (9,340)                     | (9,310)                    |
| Total common shareholders' equity   | 1,008,721                   | 876,129                    |

|   |                     |                     |
|---|---------------------|---------------------|
| Total shareholders' equity                        | <b>1,009,750</b>    | 896,221             |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 2,740,754</b> | <b>\$ 2,461,104</b> |

The accompanying notes are an integral part of the condensed consolidated financial statements.

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

CLECO CORPORATION

Condensed Consolidated Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE NINE MONTHS ENDED |           |
|---|---------------------------|-----------|
|   | SEPTEMBER 30,             |           |
|   | 2007                      | 2006      |
| <b>Operating activities</b>   |                           |           |
| Net income  | \$ 139,881                | \$ 63,381 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                           |           |
| Depreciation and amortization   | 61,492                    | 57,722    |
| Gain on sale of property, plant and equipment                                     | -                         | (71)      |
| Provision for doubtful accounts   | 1,799                     | 2,049     |
| Proceeds from sale of bankruptcy settlement claims                                | 78,200                    | -         |
| Return on equity investment in investee   | 60,023                    | 15,997    |
| Income from equity investments  | (97,608)                  | (30,802)  |
| Unearned/deferred compensation expense  | 6,507                     | 3,189     |
| ESOP expense  | 2,140                     | 1,309     |
| Allowance for other funds used during construction                                | (21,715)                  | (4,231)   |
| Amortization of investment tax credits  | (1,076)                   | (1,148)   |
| Net deferred income taxes   | 10,295                    | 5,880     |
| Deferred fuel costs   | 400                       | 13,229    |
| (Gain) loss on economic hedges  | (706)                     | 4,256     |
| Cash surrender value of company-/trust-owned life insurance                       | (1,486)                   | (1,074)   |
| Changes in assets and liabilities:  |                           |           |
| Accounts receivable   | (36,644)                  | (9,591)   |
| Accounts and notes receivable, affiliate  | 8,943                     | (5,941)   |
| Unbilled revenue  | (2,288)                   | (2,067)   |
| Fuel, materials and supplies inventory  | (2,153)                   | (30,058)  |
| Accounts payable  | (12,281)                  | (53,714)  |
| Prepayments   | 1,629                     | (852)     |
| Accounts and notes payable, affiliate   | (7,415)                   | 3,766     |
| Retainage payable   | (12,384)                  | 7,048     |
| Customer deposits   | 4,166                     | 5,283     |
| Regulatory assets and liabilities, net  | 17,156                    | (46,547)  |
| Other deferred accounts   | (13,618)                  | 4,298     |
| Taxes accrued   | 15,738                    | 37,835    |
| Interest accrued  | 8,272                     | 1,471     |
| Margin deposits   | 14,814                    | (23,182)  |
| Other, net  | 3,459                     | 4,928     |
| Net cash provided by operating activities   | 225,540                   | 22,363    |
| <b>Investing activities</b>   |                           |           |
| Additions to property, plant and equipment  | (343,458)                 | (155,532) |
| Allowance for other funds used during construction                                | 21,715                    | 4,231     |
| Proceeds from sale of property, plant and equipment                               | 422                       | 869       |
| Return of equity investment in investee   | 96                        | 7,154     |
| Equity investment in investee   | (2,220)                   | (7,026)   |

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|  |              |              |
|--|--------------|--------------|
| Premiums paid on company-/trust-owned life insurance | (2,017)      | (1,892)      |
| Transfer of cash from restricted accounts            | 24,358       | (2)          |
| Net cash used in investing activities                | \$ (301,104) | \$ (152,198) |

(Continued on next page)

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

CLECO CORPORATION

Condensed Consolidated Statements of Cash Flows (Unaudited)(Continued)

| (THOUSANDS)   | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |                   |
|---|---|-------------------|
|   | 2007  | 2006              |
| <b>Financing activities</b>   |   |                   |
| Sale of common stock  | \$ -  | \$ 157,530        |
| Stock issuance costs  | (93)  | -                 |
| Conversion of options to common stock                                 | 8,549   | 2,855             |
| Issuance of common stock under the ESOP                               | 424   | 1,206             |
| Stock based compensation tax benefit                                  | 992   | 252               |
| Change in short-term debt, net  | -   | 20,000            |
| Retirement of long-term obligations                                   | (25,290)                                      | (40,275)          |
| Issuance of long-term debt  | 135,000                                       | -                 |
| Deferred financing costs  | (876)   | (822)             |
| Change in ESOP trust  | -   | 1,668             |
| Dividends paid on preferred stock                                     | (446)   | (1,760)           |
| Dividends paid on common stock  | (39,805)                                      | (33,950)          |
| Net cash provided by financing activities                             | 78,455  | 106,704           |
| <b>Net increase (decrease) in cash and cash equivalents</b>           | <b>2,891</b>                                  | <b>(23,131)</b>   |
| <b>Cash and cash equivalents at beginning of period</b>               | <b>192,471</b>                                | <b>219,153</b>    |
| <b>Cash and cash equivalents at end of period</b>                     | <b>\$ 195,362</b>                             | <b>\$ 196,022</b> |
| <b>Supplementary cash flow information</b>                            |   |                   |
| Interest paid   | \$ 33,504                                     | \$ 31,161         |
| Income taxes paid   | \$ 48,000                                     | \$ 12,712         |
| <b>Supplementary non-cash investing and financing activities</b>      |   |                   |
| Issuance of treasury stock – LTICP and ESOP plans                     | \$ 67   | \$ 73             |
| Issuance of common stock – LTICP/ESOP/ESPP <sup>(1)</sup>             | \$ 21,501                                     | \$ 3,642          |
| Return on equity investment in investee                               | \$ 78,200                                     | \$ -              |
| Accrued additions to property, plant and equipment not reported above | \$ 92,789                                     | \$ 42,088         |

<sup>(1)</sup>Includes conversion of preferred stock to common stock (\$19,063/2007, \$1,678/2006)

The accompanying notes are an integral part of the condensed consolidated financial statements.

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

PART I — FINANCIAL INFORMATION

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**ITEM 1. CONDENSED FINANCIAL STATEMENTS**

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**Cleco Power**

These unaudited condensed financial statements should be read in conjunction with Cleco Power's Financial Statements and Notes included in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006. For more information on the basis of presentation, see "Notes to the Unaudited Condensed Financial Statements — Note 1 — Summary of Significant Accounting Policies — Basis of Presentation."

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CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

CLECO POWER

Condensed Statements of Income (Unaudited)

| (THOUSANDS)   | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |            |
|---|--|------------|
|   | 2007   | 2006       |
| <b>Operating revenue</b>  |  |            |
| Electric operations   | \$ 300,862                                     | \$ 284,490 |
| Other operations  | 9,231  | 7,621      |
| Affiliate revenue   | 511  | 514        |
| Operating revenue   | 310,604  | 292,625    |
| <b>Operating expenses</b>   |  |            |
| Fuel used for electric generation   | 97,863   | 80,627     |
| Power purchased for utility customers   | 108,649  | 108,899    |
| Other operations  | 22,739   | 23,791     |
| Maintenance   | 9,590  | 7,981      |
| Depreciation  | 19,401   | 23,353     |
| Taxes other than income taxes   | 10,053   | 10,149     |
| Total operating expenses  | 268,295  | 254,800    |
| <b>Operating income</b>   | 42,309   | 37,825     |
| Interest income   | 1,082  | 1,559      |
| Allowance for other funds used during construction                              | 9,552  | 2,190      |
| Other income  | 528  | 497        |
| Other expense   | (189)  | (759)      |
| <b>Interest charges</b>   |  |            |
| Interest charges, including amortization of debt expenses, premium and discount | 11,657   | 9,144      |
| Allowance for borrowed funds used during construction                           | (3,444)  | (816)      |
| Total interest charges  | 8,213  | 8,328      |
| <b>Income before income taxes</b>   | 45,069   | 32,984     |
| Federal and state income taxes  | 10,871   | 11,428     |
| <b>Net income</b>   | \$ 34,198                                      | \$ 21,556  |

The accompanying notes are an integral part of the condensed financial statements.

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

CLECO POWER

Condensed Statements of Income (Unaudited)

| (THOUSANDS)   | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |            |
|---|---|------------|
|   | 2007  | 2006       |
| <b>Operating revenue</b>  |   |            |
| Electric operations   | \$ 765,791                                    | \$ 736,765 |
| Other operations  | 26,413  | 22,052     |
| Affiliate revenue   | 1,540   | 1,538      |
| Gross operating revenue   | 793,744                                       | 760,355    |
| Electric customer credits   | -   | 4,382      |
| Operating revenue, net  | 793,744                                       | 764,737    |
| <b>Operating expenses</b>   |   |            |
| Fuel used for electric generation   | 204,671                                       | 186,980    |
| Power purchased for utility customers   | 308,388                                       | 306,426    |
| Other operations  | 71,318  | 65,844     |
| Maintenance   | 33,587  | 26,919     |
| Depreciation  | 58,784  | 53,879     |
| Taxes other than income taxes   | 28,540  | 28,917     |
| Total operating expenses  | 705,288                                       | 668,965    |
| <b>Operating income</b>   | 88,456  | 95,772     |
| Interest income   | 3,548   | 5,688      |
| Allowance for other funds used during construction                              | 21,715  | 4,231      |
| Other income  | 812   | 688        |
| Other expense   | (985)   | (1,384)    |
| <b>Interest charges</b>   |   |            |
| Interest charges, including amortization of debt expenses, premium and discount | 35,385  | 27,767     |
| Allowance for borrowed funds used during construction                           | (7,502)                                       | (1,535)    |
| Total interest charges  | 27,883  | 26,232     |
| <b>Income before income taxes</b>   | 85,663  | 78,763     |
| Federal and state income taxes  | 20,517  | 26,287     |
| <b>Net income</b>   | \$ 65,146                                     | \$ 52,476  |

The accompanying notes are an integral part of the condensed financial statements.

CLECO CORPORATION  
CLECO POWER

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CLECO POWER

Condensed Balance Sheets (Unaudited)

| (THOUSANDS)  | AT<br>SEPTEMBER<br>30, 2007 | AT<br>DECEMBER<br>31, 2006 |
|--|-----------------------------|----------------------------|
| <b>Assets</b>  |                             |                            |
| Utility plant and equipment  |                             |                            |
| Property, plant and equipment  | \$ 1,896,473                | \$ 1,877,850               |
| Accumulated depreciation   | (904,553)                   | (868,516)                  |
| Net property, plant and equipment  | 991,920                     | 1,009,334                  |
| Construction work in progress  | 647,090                     | 288,455                    |
| Total utility plant, net   | 1,639,010                   | 1,297,789                  |
| Current assets   |                             |                            |
| Cash and cash equivalents  | 15,241                      | 101,878                    |
| Restricted cash  | -                           | 24,361                     |
| Customer accounts receivable (less allowance for doubtful accounts of \$1,110 in 2007 and \$789 in 2006) | 59,915                      | 38,889                     |
| Other accounts receivable  | 35,164                      | 28,399                     |
| Accounts receivable – affiliate  | 13,633                      | 2,860                      |
| Unbilled revenue   | 20,670                      | 18,382                     |
| Fuel inventory, at average cost  | 42,139                      | 43,236                     |
| Material and supplies inventory, at average cost   | 39,138                      | 34,755                     |
| Margin deposits  | 3,824                       | 18,638                     |
| Risk management assets   | 7,375                       | 39                         |
| Prepayments  | 2,428                       | 3,713                      |
| Regulatory assets - other  | 17,547                      | 17,453                     |
| Accumulated deferred fuel  | 33,426                      | 77,435                     |
| Cash surrender value of life insurance policies  | 5,263                       | 5,265                      |
| Other current assets   | -                           | 439                        |
| Total current assets   | 295,763                     | 415,742                    |
| Prepayments  | 6,830                       | 6,515                      |
| Regulatory assets and liabilities – deferred taxes, net  | 115,266                     | 94,653                     |
| Regulatory assets – other  | 182,250                     | 192,061                    |
| Other deferred charges   | 18,691                      | 17,092                     |
| <b>Total assets</b>  | <b>\$ 2,257,810</b>         | <b>\$ 2,023,852</b>        |
| <b>Liabilities and member's equity</b>   |                             |                            |
| Member's equity  | \$ 771,257                  | \$ 646,404                 |
| Long-term debt, net  | 654,111                     | 519,341                    |
| Total capitalization   | 1,425,368                   | 1,165,745                  |
| Current liabilities  |                             |                            |
| Long-term debt due within one year   | 25,000                      | 50,000                     |
| Accounts payable   | 161,795                     | 128,411                    |
| Accounts payable – affiliate   | 10,811                      | 35,469                     |
| Retainage  | 25                          | 12,409                     |
| Customer deposits  | 25,816                      | 25,312                     |
| Provision for rate refund  | 2                           | 3,174                      |

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|  |                     |                     |
|--|---------------------|---------------------|
| Taxes accrued  | 27,201              | 19,889              |
| Interest accrued   | 23,160              | 7,707               |
| Accumulated deferred taxes, net                          | 46,873              | 22,582              |
| Risk management liability                                | 16,682              | 55,931              |
| Regulatory liabilities - other                           | 543                 | 636                 |
| Other current liabilities                                | 10,631              | 7,965               |
| <b>Total current liabilities</b>                         | <b>348,539</b>      | <b>369,485</b>      |
| Deferred credits   |                     |                     |
| Accumulated deferred federal and state income taxes, net | 313,623             | 388,570             |
| Accumulated deferred investment tax credits              | 13,024              | 14,100              |
| Regulatory liabilities - other                           | 23,708              | 5,827               |
| Other deferred credits                                   | 133,548             | 80,125              |
| <b>Total deferred credits</b>                            | <b>483,903</b>      | <b>488,622</b>      |
| <b>Total liabilities and member's equity</b>             | <b>\$ 2,257,810</b> | <b>\$ 2,023,852</b> |

The accompanying notes are an integral part of the condensed financial statements.

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

CLECO POWER

## Statements of Cash Flows (Unaudited)

| (THOUSANDS)   | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |           |
|---|---|-----------|
|   | 2007  | 2006      |
| <b>Operating activities</b>   |   |           |
| Net income  | \$ 65,146                                     | \$ 52,476 |
| Adjustments to reconcile net income to net cash provided by operating activities: |   |           |
| Depreciation and amortization   | 60,019  | 56,069    |
| Gain on sale of property, plant and equipment                                     | -   | (71)      |
| Provision for doubtful accounts   | 1,799   | 2,049     |
| Unearned/deferred compensation expense  | 3,044   | 1,502     |
| Allowance for other funds used during construction                                | (21,715)                                      | (4,231)   |
| Amortization of investment tax credits  | (1,076)                                       | (1,148)   |
| Net deferred income taxes   | (11,952)                                      | 839       |
| Deferred fuel costs   | 400   | 13,229    |
| (Gain) loss on economic hedges  | (706)   | 4,256     |
| Cash surrender value of company-owned life insurance                              | (221)   | (287)     |
| Changes in assets and liabilities:  |   |           |
| Accounts receivable   | (36,424)                                      | (11,007)  |
| Accounts and notes receivable, affiliate  | (10,693)                                      | (10,947)  |
| Unbilled revenue  | (2,288)                                       | (2,068)   |
| Fuel, materials and supplies inventory  | (2,153)                                       | (30,057)  |
| Prepayments   | 1,440   | (953)     |
| Accounts payable  | (10,753)                                      | (50,181)  |
| Accounts and notes payable, affiliate   | (24,726)                                      | (1,179)   |
| Retainage payable   | (12,384)                                      | 7,048     |
| Customer deposits   | 4,166   | 5,283     |
| Regulatory assets and liabilities, net  | 17,156  | (46,547)  |
| Other deferred accounts   | (14,468)                                      | 3,254     |
| Taxes accrued   | 13,592  | 39,460    |
| Interest accrued  | 5,981   | (279)     |
| Margin deposits   | 14,814  | (23,182)  |
| Other, net  | 3,188   | 1,703     |
| Net cash provided by operating activities   | 41,186  | 5,031     |
| <b>Investing activities</b>   |   |           |
| Additions to property, plant and equipment  | (342,688)                                     | (155,248) |
| Allowance for other funds used during construction                                | 21,715  | 4,231     |
| Proceeds from sale of property, plant and equipment                               | 422   | 869       |
| Premiums paid on company-owned life insurance                                     | (470)   | (470)     |
| Transfer of cash from restricted accounts   | 24,361  | -         |
| Net cash used in investing activities   | (296,660)                                     | (150,618) |
| <b>Financing activities</b>   |   |           |
| Change in short-term debt, net  | -   | 20,000    |
| Retirement of long-term obligations   | (25,290)                                      | (40,275)  |

|  |                  |                  |
|--|------------------|------------------|
| Issuance of long-term debt   | <b>135,000</b>   | -                |
| Deferred financing costs   | <b>(873)</b>     | (630)            |
| Contribution from parent   | <b>60,000</b>    | -                |
| Net cash provided by (used in) financing activities                                | <b>168,837</b>   | (20,905)         |
| <b>Net decrease in cash and cash equivalents</b>                                   | <b>(86,637)</b>  | (166,492)        |
| <b>Cash and cash equivalents at beginning of period</b>                            | <b>101,878</b>   | 183,381          |
| <b>Cash and cash equivalents at end of period</b>                                  | <b>\$ 15,241</b> | <b>\$ 16,889</b> |
| <b>Supplementary cash flow information</b>   |                  |                  |
| Interest paid  | <b>\$ 29,985</b> | \$ 27,617        |
| Income taxes received  | <b>\$ -</b>      | \$ (2,311)       |
| <b>Supplementary non-cash investing and financing activities</b>                   |                  |                  |
| Accrued additions to property, plant and equipment not reported above              | <b>\$ 92,789</b> | \$ 42,088        |
| The accompanying notes are an integral part of the condensed financial statements. |                  |                  |

CLECO CORPORATION  
CLECO POWER

2007 3RD QUARTER FORM 10-Q

Index to Applicable Notes to the Unaudited Condensed Financial Statements of Registrants

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|         |  |                                      |
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Notes to the Unaudited Condensed Financial Statements

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**Note 1 — Summary of Significant Accounting Policies**

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***Principles of Consolidation***

The accompanying consolidated condensed financial statements of Cleco include the accounts of Cleco and its majority-owned subsidiaries after elimination of intercompany accounts and transactions.

Cleco has adopted the provisions of FIN 46R on its scheduled effective dates. Through a review of equity interests and other contractual relationships, Cleco has determined that it is not the primary beneficiary of Evangeline, Perryville, Attala, and Acadia. These are considered variable interest entities. In accordance with FIN 46R, Cleco reports its investment in these entities on the equity method of accounting. As a result, the assets and liabilities of these entities are represented by one line item corresponding to Cleco's equity investment in these entities. The pre-tax results of operations of these entities are reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income. For additional information on the operations of these entities, see Note 4 — "Equity Investment in Investees."

***Basis of Presentation***

The condensed consolidated financial statements of Cleco Corporation and the condensed financial statements of Cleco Power have been prepared pursuant to the rules and regulations of the SEC. Accordingly, certain information

and note disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted, although Cleco believes that the disclosures are adequate to make the information presented not misleading.

The year-end condensed consolidated balance sheet data was derived from audited financial statements but does not include all disclosures required by generally accepted accounting principles. The unaudited financial information included in the condensed financial statements of Cleco Corporation and Cleco Power reflects all adjustments of a normal recurring nature which are, in the opinion of the management of Cleco Corporation and Cleco Power, necessary for a fair statement of the financial position and the results of operations for the interim periods. Information for interim periods is affected by seasonal variations in sales, rate changes, timing of fuel expense recovery and other factors and is not indicative necessarily of the results that may be expected for the full fiscal year. For more information on recent accounting standards and their effect on financial results, see Note 5 — “Recent Accounting Standards.”

***Reclassifications***

Certain reclassifications have been made to prior period financial statements to conform them to the presentation used in the current period financial statements. These reclassifications had no effect on Cleco Corporation’s net income applicable to common stock or total common shareholders’ equity or Cleco Power’s net income or total member’s equity.

***Risk Management***

Market risk inherent in Cleco’s market risk-sensitive instruments and positions includes the potential change arising from changes in interest rates and the commodity market prices of power and natural gas on different energy exchanges. Cleco’s Risk Management Committee has the authority to approve the use of various derivative instruments, including futures and option contracts, forward purchase and sales contracts, and swap transactions to reduce exposure to fluctuations in the price of power and natural gas. Cleco Power’s market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market accounting of SFAS No. 133, as modified by SFAS No. 149, since Cleco Power generally takes physical delivery and



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the instruments and positions are used to satisfy customer requirements.

Cleco Power has entered into certain financial transactions it considers economic hedges to mitigate the risk associated with the fixed-price power to be provided to a wholesale customer through December 2010. The economic hedges cover approximately 97% of the estimated daily peak hour power sales to the wholesale customer. These transactions are derivatives as defined by SFAS No. 133 but do not meet the accounting criteria to be considered hedges. These transactions are marked-to-market with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. For the three and nine months ended September 30, 2007, and September 30, 2006, the following gains and losses related to these economic hedge transactions were recorded in other operations revenue.

| (THOUSANDS)                | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |            | FOR THE NINE MONTHS ENDED SEPTEMBER 30, |            |
|----------------------------|--|------------|---|------------|
|                            | 2007                                     | 2006       | 2007                                    | 2006       |
| Realized loss              | \$ (189)                                 | \$ (219)   | \$ (205)                                | \$ (451)   |
| Mark-to-market (loss) gain | (522)                                    | (1,866)    | 706                                     | (4,256)    |
| Total (loss) gain          | \$ (711)                                 | \$ (2,085) | \$ 501                                  | \$ (4,707) |

Cleco Power has entered into other positions to mitigate some of the volatility in fuel costs passed on to customers. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability and a component of risk management assets or liabilities. When these positions close, actual gains or losses will be included in the fuel adjustment clause and reflected on customers' bills as a component of the fuel cost adjustment. Based on market prices at September 30, 2007, and December 31, 2006, the net mark-to-market impacts relating to these positions were losses of \$18.7 million and \$60.3 million, respectively. Deferred losses relating to closed natural gas positions at September 30, 2007, and December 31, 2006, totaled \$5.7 million and \$8.0 million, respectively.

Cleco Power maintains margin accounts with commodity brokers to partially fund the acquisition of natural gas futures, options and swap contracts. These contracts/positions are used to mitigate the risks associated with the fixed-price power sales and volatility in customer fuel costs noted above. At September 30, 2007, and December 31, 2006, Cleco Power had deposited collateral of \$3.8 million and \$18.6 million, respectively, to cover margin requirements relating to open natural gas futures, options and swap positions.

Cleco and Cleco Power maintain a master netting agreement policy and monitor credit risk exposure through review of counterparty credit quality, corporate-wide aggregate counterparty credit exposure and corporate-wide aggregate counterparty concentration levels. Cleco actively manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and by requiring contractual guarantees, cash deposits or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial buys and sells and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

### *Earnings per Average Common Share*

The following table shows the calculation of basic and diluted earnings per share.

| (THOUSANDS, EXCEPT SHARES AND PER SHARE AMOUNTS) | INCOME | SHARES | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |                       |                       |
|--|--------|--------|--|-----------------------|-----------------------|
|  |        |        | 2007 PER SHARE AMOUNT                    | 2006 PER SHARE AMOUNT | 2007 PER SHARE AMOUNT |
|  |        |        | INCOME                                   | SHARES                | AMOUNT                |

|  |    |               |                   |    |             |    |        |            |    |      |
|--|----|---------------|-------------------|----|-------------|----|--------|------------|----|------|
| Income from continuing operations                                | \$ | <b>68,045</b> |                   | \$ | 27,980      |    |        |            |    |      |
| Deduct: non-participating stock dividends (4.5% preferred stock) |    | <b>12</b>     |                   |    | 11          |    |        |            |    |      |
| Deduct: participating preferred stock dividends                  |    | -             |                   |    | 413         |    |        |            |    |      |
| Deduct: amount allocated to participating preferred              |    | -             |                   |    | 539         |    |        |            |    |      |
| <b>Basic earnings per share</b>                                  |    |               |                   |    |             |    |        |            |    |      |
| Income from continuing operations                                | \$ | <b>68,033</b> | <b>59,669,692</b> | \$ | <b>1.14</b> | \$ | 27,017 | 53,630,494 | \$ | 0.50 |
| Income from discontinued operations                              |    | -             |                   |    | -           |    | 36     |            |    | -    |
| Deduct: amount allocated to participating preferred              |    | -             |                   |    | -           |    | 1      |            |    | -    |
| Total basic net income applicable to common stock                | \$ | <b>68,033</b> | <b>59,669,692</b> | \$ | <b>1.14</b> | \$ | 27,052 | 53,630,494 | \$ | 0.50 |
| <b>Effect of Dilutive Securities</b>                             |    |               |                   |    |             |    |        |            |    |      |
| Add: stock option grants   |    | -             | <b>73,517</b>     |    |             |    | -      | 157,004    |    |      |
| Add: restricted stock (LTICP)                                    |    | <b>6</b>      | <b>204,707</b>    |    |             |    | 10     | 315,157    |    |      |
| Add: convertible ESOP preferred stock                            |    | -             | -                 |    |             |    | 952    | 1,836,340  |    |      |
| <b>Diluted earnings per share</b>                                |    |               |                   |    |             |    |        |            |    |      |
| Income from continuing operations plus assumed conversions       | \$ | <b>68,039</b> | <b>59,947,916</b> | \$ | <b>1.13</b> | \$ | 27,979 | 55,938,995 | \$ | 0.50 |
| Income from discontinued operations                              |    | -             |                   |    | -           |    | 36     |            |    | -    |
| Total diluted net income applicable to common stock              | \$ | <b>68,039</b> | <b>59,947,916</b> | \$ | <b>1.13</b> | \$ | 28,015 | 55,938,995 | \$ | 0.50 |

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| (THOUSANDS, EXCEPT<br>SHARES AND PER SHARE<br>AMOUNTS)           | 2007       |            |                        | 2006      |            |                        |
|--|------------|------------|------------------------|-----------|------------|------------------------|
|  | INCOME     | SHARES     | PER<br>SHARE<br>AMOUNT | INCOME    | SHARES     | PER<br>SHARE<br>AMOUNT |
| Income from continuing operations                                | \$ 139,881 |            |                        | \$ 63,535 |            |                        |
| Deduct: non-participating stock dividends (4.5% preferred stock) | 34         |            |                        | 35        |            |                        |
| Deduct: participating preferred stock dividends                  | 412        |            |                        | 1,275     |            |                        |
| Deduct: amount allocated to participating preferred              | 921        |            |                        | 1,016     |            |                        |
| <b>Basic earnings per share</b>                                  |            |            |                        |           |            |                        |
| Income from continuing operations                                | \$ 138,514 | 58,914,141 | \$ 2.35                | \$ 61,209 | 51,408,708 | \$ 1.19                |
| Loss from discontinued operations                                | -          |            | -                      | (154)     |            | -                      |
| Total basic net income applicable to common stock                | \$ 138,514 | 58,914,141 | \$ 2.35                | \$ 61,055 | 51,408,708 | \$ 1.19                |
| <b>Effect of Dilutive Securities</b>                             |            |            |                        |           |            |                        |
| Add: stock option grants   | -          | 114,088    |                        | -         | 119,003    |                        |
| Add: restricted stock (LTICP)                                    | 21         | 140,382    |                        | 27        | 192,837    |                        |
| Add: convertible ESOP preferred stock                            | 1,333      | 549,025    |                        | 2,291     | 1,901,131  |                        |
| <b>Diluted earnings per share</b>                                |            |            |                        |           |            |                        |
| Income from continuing operations plus assumed conversions       | \$ 139,868 | 59,717,636 | \$ 2.34                | \$ 63,527 | 53,621,679 | \$ 1.18                |
| Loss from discontinued operations                                | -          |            | -                      | (154)     |            | -                      |
| Total diluted net income applicable to common stock              | \$ 139,868 | 59,717,636 | \$ 2.34                | \$ 63,373 | 53,621,679 | \$ 1.18                |

There were no stock option grants excluded from the computation of diluted earnings per share for the nine months ended September 30, 2007, and the three months ended September 30, 2006, due to the average market price being higher than the exercise prices of the stock options.

Stock option grants excluded from the computation of diluted earnings per share for the three months ended September 30, 2007, and the nine months ended September 30, 2006, presented in the table below, had exercise prices higher than the average market price.

FOR THE THREE MONTHS ENDED  
SEPTEMBER 30,

| 2007 | STRIKE PRICE | AVERAGE | SHARES |
|------|--------------|---------|--------|
|------|--------------|---------|--------|

|                              |    |       | MARKET<br>PRICE                                    |         |
|------------------------------|----|-------|--|---------|
| Stock option grants excluded | \$ | 24.25 | \$ 24.14   | 37,433  |
|                              |    |       | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30,<br>2006 |         |
|                              |    |       | AVERAGE<br>MARKET<br>PRICE                         | SHARES  |
|                              |    | 23.25 |  |         |
|                              |    | –     | \$   |         |
| Stock option grants excluded | \$ | 24.25 | \$ 23.05   | 125,934 |

### Stock-Based Compensation

At September 30, 2007, Cleco had one share-based compensation plan, the LTICP. Options or restricted shares of stock, known as non-vested stock as defined by SFAS No. 123(R), common stock equivalents, and stock appreciation rights may be granted to certain officers, key employees, or directors of Cleco Corporation and its subsidiaries pursuant to the LTICP.

On January 26, 2007, Cleco granted 71,863 shares of non-vested stock and 55,249 common stock equivalent units to certain officers, key employees and directors of Cleco Corporation and its subsidiaries pursuant to the LTICP.

Cleco and Cleco Power reported pre-tax compensation expense for their share-based compensation plan as shown in the following table:

| (THOUSANDS)  | CLECO CORPORATION<br>FOR THE THREE MONTHS<br>ENDED SEPTEMBER 30, |          |        |        | CLECO CORPORATION<br>FOR THE NINE MONTHS<br>ENDED SEPTEMBER 30, |          |          |          |
|--|--|----------|--------|--------|---|----------|----------|----------|
|  | 2007   | 2006     | 2007   | 2006   | 2007  | 2006     | 2007     | 2006     |
| <b>Equity classification</b>                       |  |          |        |        |   |          |          |          |
| Non-vested stock                                   | \$ 594   | \$ 633   | \$ 219 | \$ 279 | \$ 1,666  | \$ 1,602 | \$ 656   | \$ 768   |
| Stock options                                      | 14   | 26       | 1      | 6      | 23  | 76       | (4)      | 20       |
| Non-forfeitable dividends                          | 6  | 9        | 4      | 5      | 21  | 26       | 12       | 14       |
| <b>Total</b>                                       | \$ 614   | \$ 668   | \$ 224 | \$ 290 | \$ 1,710  | \$ 1,704 | \$ 664   | \$ 802   |
| <b>Liability classification</b>                    |  |          |        |        |   |          |          |          |
| Common stock equivalent units                      | \$ 516   | \$ 195   | \$ 208 | \$ 78  | \$ 949  | \$ 406   | \$ 381   | \$ 163   |
| Company funded participants income tax obligations | 274  | 299      | 202    | 155    | 3,629   | 921      | 2,001    | 537      |
| <b>Total</b>                                       | \$ 790   | \$ 494   | \$ 410 | \$ 233 | \$ 4,578  | \$ 1,327 | \$ 2,382 | \$ 700   |
| <b>Total pre-tax compensation expense</b>          | \$ 1,404   | \$ 1,162 | \$ 634 | \$ 523 | \$ 6,288  | \$ 3,031 | \$ 3,046 | \$ 1,502 |
| <b>Tax benefit (excluding income tax gross-up)</b> | \$ 435   | \$ 332   | \$ 166 | \$ 142 | \$ 1,023  | \$ 812   | \$ 402   | \$ 371   |



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## Note 2 — Regulatory Assets and Liabilities

Cleco Power follows SFAS No. 71, which allows utilities to capitalize or defer certain costs based on regulatory approval and management's ongoing assessment that it is probable these items will be recovered through the ratemaking process.

The following chart summarizes Cleco Power's regulatory assets and liabilities at September 30, 2007, and December 31, 2006:

| (THOUSANDS)   | AT<br>SEPTEMBER<br>30,<br>2007 | AT<br>DECEMBER<br>31,<br>2006 |
|---|--------------------------------|-------------------------------|
| Regulatory assets and liabilities – deferred taxes, net | \$ 115,266                     | \$ 94,653                     |
| Deferred mining costs                                   | \$ 23,417                      | \$ 20,096                     |
| Deferred storm restoration costs – Lili/Isidore         | -                              | 2,772                         |
| Deferred storm restoration costs – Katrina/Rita         | 131,560                        | 138,935                       |
| Deferred interest costs                                 | 7,609                          | 8,430                         |
| Deferred asset removal costs                            | 597                            | 562                           |
| Deferred postretirement plan costs                      | 36,614                         | 38,719                        |
| Regulatory assets – other                               | \$ 199,797                     | \$ 209,514                    |
| Deferred fuel transportation revenue                    | \$ (1,066)                     | \$ (1,566)                    |
| Deferred construction carrying costs                    | (23,185)                       | (4,897)                       |
| Regulatory liabilities - other                          | \$ (24,251)                    | \$ (6,463)                    |
| Deferred fuel and purchased power                       | 33,426                         | 77,435                        |
| Total regulatory assets and liabilities, net            | \$ 324,238                     | \$ 375,139                    |

### *Deferred Fuel and Purchased Power Costs*

The cost of fuel used for electric generation and the cost of power purchased for utility customers are recovered through the LPSC-established fuel adjustment clause, which enables Cleco Power to pass on to its customers substantially all such charges. For the three and nine months ended September 30, 2007, approximately 96% of Cleco Power's total fuel cost was regulated by the LPSC, while the remainder was regulated by the FERC. The regulatory asset represents costs to be collected from customers in future months. The \$44.0 million decrease in the regulatory asset for deferred fuel and purchased power costs is the result of a \$41.5 million decrease in deferred losses associated with open natural gas hedge positions, and \$2.3 million of lower deferred losses on closed natural gas hedge positions, both due to increases in natural gas prices since December 31, 2006, and the deferral of \$0.2 million in additional fuel and purchased power costs. For additional information on Cleco Power's treatment of natural gas hedges, see Note 1 — "Summary of Significant Accounting Policies — Risk Management."

### *Deferred Construction Carrying Costs*

In February 2006, the LPSC approved Cleco Power's plans to build Rodemacher Unit 3. Terms of the approval included acceptance of an LPSC Staff recommendation that Cleco Power collect from customers an amount equal to 75% of the LPSC jurisdictional portion of the carrying costs of capital during the construction phase of the unit. In any calendar year during the construction period, the amount collected from customers is not to exceed 6.5% of Cleco Power's projected retail revenues. Cleco Power began collection of the carrying costs in May 2006. For the three and nine months ended September 30, 2007, Cleco Power has collected \$7.5 million and \$18.3 million, respectively. Cleco Power has determined that carrying costs collected from customers through September 30, 2007, will not exceed 6.5% of the projected retail revenue for 2007. A regulatory liability was established for the carrying costs due to the terms of the LPSC order which requires Cleco Power, as part of its next base rate application to

recover Rodemacher Unit 3 ownership costs, to submit a plan to return to customers the carrying costs collected during the construction period.

***Deferred Taxes***

Cleco Power has recorded SFAS No. 109 net regulatory assets related to probable future taxes payable that will be recovered from customers through future rates. Amounts recorded as regulatory assets are partially offset by deferred tax liabilities resulting from the regulatory requirement to flow through the current tax benefits to customers of certain accelerated deductions that are recovered from customers as they are paid. The recovery periods for regulatory assets and liabilities are based on assets' lives, which are typically 30 years or greater. The amounts deferred are attributable to differences between book and tax recovery periods. The increase in regulatory assets relating to deferred taxes is primarily the result of the collection and deferral of carrying costs for Cleco Power's construction of Rodemacher Unit 3.

***Deferred Storm Restoration Costs – Katrina/Rita***

At September 30, 2007, Cleco Power had approximately \$131.6 million of unamortized storm restoration costs deferred as regulatory assets relating to damage caused by Hurricanes Katrina and Rita. The restoration costs relating to Hurricanes Katrina and Rita are being amortized to depreciation expense based on the amounts collected monthly from customers through a surcharge, according to the terms of an interim storm recovery plan approved by the LPSC in February 2006. The decrease of \$7.4 million of deferred storm restoration costs is primarily the result of the amortization mentioned above. Amortization of the storm restoration costs for the seven months ended July 31, 2006, initially recorded as maintenance expense, was transferred to depreciation expense in August 2006, resulting in higher depreciation expense reported for the three months ended September 30, 2006, compared to the three months ended September 30, 2007.

In March 2007, after completing a review of Hurricanes Katrina and Rita restoration costs, Cleco Power and the LPSC Staff filed a settlement agreement allowing the recovery of \$159.0 million, essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. The agreement also allows Cleco Power to securitize the storm costs. Through securitization, debt securities may be issued, the debt service of which will be paid from dedicated amounts collected from customers. In September 2007, the LPSC approved the settlement agreement and issued a securitization financing order. Management plans to complete the securitization financing as soon as market conditions allow. Until the time that the bonds are sold, Cleco Power will continue to collect storm restoration costs from customers through the interim surcharge and

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amortize the deferred storm costs based on the amount of these collections.

***Deferred Storm Restoration Costs – Lili/Isidore***

Cleco Power incurred approximately \$8.2 million of restoration costs related to Tropical Storm Isidore and Hurricane Lili that were recorded as a regulatory asset according to an agreement with the LPSC. The regulatory asset was being amortized to maintenance expense over the six-year period which began in January 2003. In September 2007, as a result of discussions between Cleco Power and the LPSC, Cleco Power transferred the remaining unamortized regulatory asset balance of \$1.7 million and the \$1.1 million regulatory asset amortization expense related to Isidore and Lili recorded for the nine months ended September 30, 2007, to the reserve for storm restoration costs.

**Note 3 — Disclosures about Segments**

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Cleco's reportable segments are based on its method of internal reporting, which disaggregates business units by first-tier subsidiary. Reportable segments were determined by applying SFAS No. 131. Cleco's reportable segments are Cleco Power and Midstream. The reconciling items in the following tables consist of the holding company, a shared services subsidiary, two transmission interconnection facilities, and an investment subsidiary. Effective February 1, 2007, the ownership interests of Midstream's transmission interconnection facilities were transferred to Cleco Corporation. In accordance with SFAS No. 131, the prior period has been adjusted to reflect this change in organizational structure.

Each reportable segment engages in business activities from which it earns revenue and incurs expenses. Segment managers report periodically to Cleco's Chief Executive Officer (the chief operating decision-maker) with discrete financial information and, at least quarterly, present discrete financial information to Cleco Corporation's Board of Directors. Each reportable segment prepared budgets for 2007 that were presented to and approved by Cleco Corporation's Board of Directors.

The financial results of Cleco's segments are presented on an accrual basis. Management evaluates the performance of its segments and allocates resources to them based on segment profit and the requirements to implement new strategic initiatives and projects to meet current business objectives. Material intercompany transactions occur on a regular basis. These intercompany transactions relate primarily to joint and common administrative support services provided by Support Group.



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## SEGMENT INFORMATION FOR THE THREE MONTHS ENDED SEPTEMBER 30,

| 2007 (THOUSANDS)   | CLECO<br>POWER                               | MIDSTREAM  | RECONCILING<br>ITEMS | ELIMINATIONS | CONSOLIDATED     |
|--|--|------------|----------------------|--------------|------------------|
| Revenue  |  |            |                      |              |                  |
| Electric operations  | \$ 300,862                                   | \$ -       | \$ -                 | \$ -         | \$ 300,862       |
| Other operations   | 9,231  | 4          | 1                    | 2            | 9,238            |
| Affiliate revenue  | 10   | 1,105      | 476                  | -            | 1,591            |
| Intercompany revenue   | 501  | -          | 8,214                | (8,715)      | -                |
| Operating revenue  | \$ 310,604                                   | \$ 1,109   | \$ 8,691             | \$ (8,713)   | \$ 311,691       |
| Depreciation expense   | \$ 19,401                                    | \$ 76      | \$ 262               | \$ -         | \$ 19,739        |
| Interest charges   | \$ 8,213                                     | \$ 5,894   | \$ 2,060             | \$ (5,859)   | \$ 10,308        |
| Interest income  | \$ 1,082                                     | \$ 621     | \$ 7,024             | \$ (5,854)   | \$ 2,873         |
| Equity income from investees                                       | \$ -   | \$ 27,532  | \$ 194               | \$ -         | \$ 27,726        |
| Federal and state income tax expense                               | \$ 10,871                                    | \$ 17,947  | \$ 1,106             | \$ 153       | \$ 30,077        |
| Segment profit <sup>(1)</sup>                                      | \$ 34,198                                    | \$ 30,415  | \$ 3,432             | \$ -         | \$ 68,045        |
| Additions (adjustments) to   |  |            |                      |              |                  |
| long-lived assets  | \$ 167,737                                   | \$ (4,992) | \$ 342               | \$ -         | \$ 163,087       |
| Equity investment in investees                                     | \$ -   | \$ 256,272 | \$ 152,886           | \$ (133,894) | \$ 275,264       |
| Total segment assets   | \$ 2,257,810                                 | \$ 361,725 | \$ 573,967           | \$ (452,748) | \$ 2,740,754     |
| <b>(1)Reconciliation of segment profit to consolidated profit:</b> | <b>Segment profit</b>                        |            |                      |              | <b>\$ 68,045</b> |
|  | <b>Unallocated items:</b>                    |            |                      |              |                  |
|  | <b>Preferred dividends requirements</b>      |            |                      |              | <b>12</b>        |
|  | <b>Net income applicable to common stock</b> |            |                      |              | <b>\$ 68,033</b> |

| 2006 (THOUSANDS)                                | CLECO<br>POWER | MIDSTREAM | RECONCILING<br>ITEMS | ELIMINATIONS | CONSOLIDATED |
|---|----------------|-----------|----------------------|--------------|--------------|
| Revenue   |                |           |                      |              |              |
| Electric operations                             | \$ 284,490     | \$ -      | \$ -                 | \$ -         | \$ 284,490   |
| Other operations                                | 7,621          | 21        | 4                    | (2)          | 7,644        |
| Affiliate revenue                               | 13             | 1,443     | 513                  | -            | 1,969        |
| Intercompany revenue                            | 501            | -         | 12,079               | (12,580)     | -            |
| Operating revenue, net                          | \$ 292,625     | \$ 1,464  | \$ 12,596            | \$ (12,582)  | \$ 294,103   |
| Depreciation expense                            | \$ 23,353      | \$ 76     | \$ 321               | \$ -         | \$ 23,750    |
| Interest charges                                | \$ 8,328       | \$ 4,989  | \$ 1,946             | \$ (4,985)   | \$ 10,278    |
| Interest income                                 | \$ 1,559       | \$ -      | \$ 6,208             | \$ (4,985)   | \$ 2,782     |
| Equity income from investees                    | \$ -           | \$ 14,741 | \$ 456               | \$ -         | \$ 15,197    |
| Federal and state income tax expense            | \$ 11,428      | \$ 5,882  | \$ 2,368             | \$ (328)     | \$ 19,350    |
| Segment profit from continuing operations, net  | \$ 21,556      | \$ 3,693  | \$ 2,731             | \$ -         | \$ 27,980    |
| Income from discontinued operations, net of tax | -              | 36        | -                    | -            | 36           |
| Segment profit <sup>(1)</sup>                   | \$ 21,556      | \$ 3,729  | \$ 2,731             | \$ -         | \$ 28,016    |
| Additions to long-lived assets                  | \$ 85,182      | \$ -      | \$ 115               | \$ -         | \$ 85,297    |

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|   |    |           |    |                                       |    |         |    |           |    |           |
|---|----|-----------|----|---------------------------------------|----|---------|----|-----------|----|-----------|
| Equity investment in investees <sup>(2)</sup>                           | \$ | -         | \$ | 302,167                               | \$ | 4,969   | \$ | -         | \$ | 307,136   |
| Total segment assets <sup>(2)</sup>                                     | \$ | 2,023,852 | \$ | 325,157                               | \$ | 751,376 | \$ | (639,281) | \$ | 2,461,104 |
| <sup>(1)</sup> Reconciliation of segment profit to consolidated profit: |    |           |    |                                       |    |         |    |           |    |           |
|   |    |           |    | Segment profit                        |    |         | \$ | 28,016    |    |           |
| <sup>(2)</sup> Balances as of December 31, 2006                         |    |           |    | Unallocated items:                    |    |         |    |           |    |           |
|   |    |           |    | Preferred dividends requirements      |    |         |    | 424       |    |           |
|   |    |           |    | Net income applicable to common stock |    |         | \$ | 27,592    |    |           |

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## SEGMENT INFORMATION FOR THE NINE MONTHS ENDED SEPTEMBER 30,

| 2007 (THOUSANDS)  | CLECO  |            | RECONCILING |              | CONSOLIDATED      |
|---|--|------------|-------------|--------------|-------------------|
|   | POWER  | MIDSTREAM  | ITEMS       | ELIMINATIONS |                   |
| Revenue   |  |            |             |              |                   |
| Electric operations   | \$ 765,791                                   | \$ -       | \$ -        | \$ -         | \$ 765,791        |
| Other operations  | 26,413                                       | 15         | 60          | (10)         | 26,478            |
| Affiliate revenue   | 35   | 3,251      | 1,387       | -            | 4,673             |
| Intercompany revenue  | 1,505  | -          | 32,025      | (33,530)     | -                 |
| Operating revenue   | \$ 793,744                                   | \$ 3,266   | \$ 33,472   | \$ (33,540)  | \$ 796,942        |
| Depreciation expense  | \$ 58,784                                    | \$ 230     | \$ 813      | \$ -         | \$ 59,827         |
| Interest charges  | \$ 27,883                                    | \$ 16,457  | \$ 6,309    | \$ (16,365)  | \$ 34,284         |
| Interest income   | \$ 3,548                                     | \$ 1,044   | \$ 19,797   | \$ (16,359)  | \$ 8,030          |
| Equity income from investees  | \$ -   | \$ 96,460  | \$ 1,148    | \$ -         | \$ 97,608         |
| Federal and state income tax expense                                |  |            |             |              |                   |
|   | \$ 20,517                                    | \$ 40,008  | \$ 2,509    | \$ 153       | \$ 63,187         |
| Segment profit <sup>(1)</sup>                                       | \$ 65,146                                    | \$ 64,742  | \$ 9,993    | \$ -         | \$ 139,881        |
| Additions to long-lived assets                                      | \$ 388,545                                   | \$ 8       | \$ 762      | \$ -         | \$ 389,315        |
| Equity investment in investees                                      | \$ -   | \$ 256,272 | \$ 152,886  | \$ (133,894) | \$ 275,264        |
| Total segment assets  | \$ 2,257,810                                 | \$ 361,725 | \$ 573,967  | \$ (452,748) | \$ 2,740,754      |
| <b>(1) Reconciliation of segment profit to consolidated profit:</b> | <b>Segment profit</b>                        |            |             |              | <b>\$ 139,881</b> |
|   | <b>Unallocated items:</b>                    |            |             |              |                   |
|   | <b>Preferred dividends requirements</b>      |            |             |              | <b>446</b>        |
|   | <b>Net income applicable to common stock</b> |            |             |              | <b>\$ 139,435</b> |

| 2006 (THOUSANDS)                               | CLECO      |            | RECONCILING |              | CONSOLIDATED |
|--|------------|------------|-------------|--------------|--------------|
|  | POWER      | MIDSTREAM  | ITEMS       | ELIMINATIONS |              |
| Revenue  |            |            |             |              |              |
| Electric operations                            | \$ 736,765 | \$ -       | \$ -        | \$ -         | \$ 736,765   |
| Other operations                               | 22,052     | 26         | 106         | (17)         | 22,167       |
| Electric customer credits                      | 4,382      | -          | -           | -            | 4,382        |
| Affiliate revenue                              | 37         | 3,630      | 1,490       | -            | 5,157        |
| Intercompany revenue                           | 1,501      | -          | 31,737      | (33,238)     | -            |
| Operating revenue, net                         | \$ 764,737 | \$ 3,656   | \$ 33,333   | \$ (33,255)  | \$ 768,471   |
| Depreciation expense                           | \$ 53,879  | \$ 232     | \$ 997      | \$ -         | \$ 55,108    |
| Interest charges                               | \$ 26,232  | \$ 13,865  | \$ 5,862    | \$ (13,821)  | \$ 32,138    |
| Interest income                                | \$ 5,688   | \$ -       | \$ 15,350   | \$ (13,821)  | \$ 7,217     |
| Equity income from investees                   | \$ -       | \$ 28,189  | \$ 2,613    | \$ -         | \$ 30,802    |
| Federal and state income tax expense           | \$ 26,287  | \$ 8,204   | \$ 4,884    | \$ (452)     | \$ 38,923    |
| Segment profit from continuing operations, net |            |            |             |              |              |
|  | \$ 52,476  | \$ 4,292   | \$ 6,767    | \$ -         | \$ 63,535    |
| Loss from discontinued operations, net of tax  |            |            |             |              |              |
|  | -          | (154)      | -           | -            | (154)        |
| Segment profit <sup>(1)</sup>                  | \$ 52,476  | \$ 4,138   | \$ 6,767    | \$ -         | \$ 63,381    |
| Additions to long-lived assets                 | \$ 207,499 | \$ 13      | \$ 270      | \$ -         | \$ 207,782   |
| Equity investment in investees <sup>(2)</sup>  | \$ -       | \$ 302,167 | \$ 4,969    | \$ -         | \$ 307,136   |

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|   |                                       |            |            |              |              |
|---|---------------------------------------|------------|------------|--------------|--------------|
| Total segment assets <sup>(2)</sup>                                     | \$ 2,023,852                          | \$ 325,157 | \$ 751,376 | \$ (639,281) | \$ 2,461,104 |
| <sup>(1)</sup> Reconciliation of segment profit to consolidated profit: | Segment profit                        |            |            | \$ 63,381    |              |
| <sup>(2)</sup> Balances as of December 31, 2006                         | Unallocated items:                    |            |            |              |              |
|   | Preferred dividends requirements      |            |            | 1,310        |              |
|   | Net income applicable to common stock |            |            | \$ 62,071    |              |

**Note 4 — Equity Investment in Investees**

Equity investment in investees represents primarily Midstream's \$188.8 million investment in Acadia, owned 50% by APH and 50% by Cajun. Equity investment in investees also represents an \$86.4 million investment in certain other subsidiaries owned 100% by Cleco Corporation. Equity investments which are less than 100% owned by Cleco Innovations LLC represent less than \$0.1 million of the total balance.

Cleco reports its investment in Acadia and certain other subsidiaries on the equity method of accounting in accordance with APB Opinion No. 18, after consideration of FIN 46R. Under the equity method, the assets and liabilities of these entities are reported as equity investment in investees on Cleco Corporation's Condensed Consolidated Balance Sheets.

The revenue and expenses (excluding income taxes) of these entities are netted and reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income.

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The table below presents the equity income (loss) from each investment accounted for using the equity method.

| (THOUSANDS)                                  | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |           |
|--|--|-----------|
|  | 2007   | 2006      |
| Acadia                                       | \$ 14,146                                      | \$ 1,458  |
| Subsidiaries 100% owned by Cleco Corporation | 13,549   | 13,795    |
| Other  | 31   | (56)      |
| Total equity income                          | \$ 27,726                                      | \$ 15,197 |

| (THOUSANDS)                                  | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |           |
|--|---|-----------|
|  | 2007  | 2006      |
| Acadia                                       | \$ 85,499                                     | \$ 13,295 |
| Subsidiaries 100% owned by Cleco Corporation | 12,088  | 17,638    |
| Other  | 21  | (131)     |
| Total equity income                          | \$ 97,608                                     | \$ 30,802 |

For the nine months ended September 30, 2006, APH's equity income includes the drawing in full of a \$15.0 million letter of credit. The letter of credit, of which APH was the beneficiary, was posted by Calpine to support its obligations under the Calpine Tolling Agreements.

For the nine months ended September 30, 2007, APH's equity income includes net proceeds of \$78.2 million from the settlement of the Calpine bankruptcy claims. It also includes \$60.0 million of priority distributions received at the closing of the sale of CAH's 50% equity ownership interest in Acadia, partially offset by a \$45.8 million other-than-temporary impairment of the carrying value of the investment in Acadia at the APH level. For more information on these claims, see Note 14 — "Calpine Bankruptcy Settlement."

### Acadia

Cleco's current assessment of its maximum exposure to loss related to Acadia at September 30, 2007, consists of its equity investment of \$188.8 million.

The table below presents the components of Midstream's equity investment in Acadia.

| INCEPTION TO DATE (THOUSANDS)       | AT<br>SEPTEMBER<br>30,<br>2007     | AT<br>DECEMBER<br>31,<br>2006 |
|-------------------------------------|------------------------------------|-------------------------------|
|                                     | Contributed assets (cash and land) | \$ 252,812                    |
| Income before taxes                 | 177,069                            | 105,698                       |
| Impairment of investment            | (45,847)                           | -                             |
| Capitalized interest and other      | 19,469                             | 19,469                        |
| Less: Non-cash distribution         | 78,200                             | -                             |
| Less: Cash distributions            | 136,464                            | 136,464                       |
| Total equity investment in investee | \$ 188,839                         | \$ 239,315                    |

The \$78.2 million non-cash distribution is the distribution of the CES claim from Acadia to APH. The cash distributions of \$136.5 million were used to pay interest and repay principal on debt at Cleco Corporation relating to

this investment. Midstream's equity, as reported on the balance sheet of Acadia at September 30, 2007, was \$215.2 million. The difference between the \$215.2 million and the equity investment in investee of \$188.8 million shown in the table above is \$26.4 million. The difference consists of the \$45.8 million other-than-temporary impairment of APH's investment in Acadia, partially offset by \$19.4 million of interest capitalized on funds contributed by Acadia and other miscellaneous charges related to construction.

In December 2005, the Calpine Debtors, including CES and the subsidiary which owned the other 50% of Acadia, filed voluntary petitions in the Calpine Debtors Bankruptcy Court for protection under Chapter 11 of the U.S. Bankruptcy Code. In February 2006, APH drew \$2.8 million against the \$15.0 million Calpine letter of credit due to the default of CES under the tolling agreements. In August 2006, APH drew the remaining \$12.2 million available under Calpine's \$15.0 million letter of credit. These amounts were reported as equity income from investees on Cleco Corporation's Condensed Consolidated Statements of Income in the respective periods.

In May 2007, the Calpine Debtors Bankruptcy Court approved the terms of the April 2007 settlement agreement with Calpine that resolved issues surrounding the Calpine bankruptcy filing and its effect on the Acadia facility. In August 2007, a hearing was held for the Calpine Debtors Bankruptcy Court to consider and approve the sale of CAH Assets to Cajun. In September 2007, after all regulatory approvals were received, the sale of CAH's Assets to Cajun was completed. For additional information, see Note 14 — "Calpine Bankruptcy Settlement."

The table below contains summarized financial information for Acadia.

|   | AT<br>SEPTEMBER<br>30,<br>2007 | AT<br>DECEMBER<br>31,<br>2006 |
|---|--------------------------------|-------------------------------|
| (THOUSANDS)                             |                                |                               |
| Current assets                          | \$ 9,901                       | \$ 5,233                      |
| Property, plant and equipment, net      | 429,968                        | 437,281                       |
| Total assets                            | \$ 439,869                     | \$ 442,514                    |
| Current liabilities                     | \$ 9,397                       | \$ 3,327                      |
| Partners' capital                       | 430,472                        | 439,187                       |
| Total liabilities and partners' capital | \$ 439,869                     | \$ 442,514                    |

|                          | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30,<br>2007 |            | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30,<br>2006 |             |
|--------------------------|--|------------|---|-------------|
| (THOUSANDS)              |  |            |   |             |
| Total revenue            | \$ 32,016  | \$ 65,918  | \$ 57,507   | \$ 125,414  |
| Gain on settlement       | -  | -          | 170,200   | -           |
| Total operating expenses | 32,244   | 50,698     | 71,194  | 115,349     |
| Other income (loss)      | 21   | (119)      | 28  | 1,501       |
| Income before taxes      | \$ (207)   | \$ 15,101* | \$ 156,541  | \$ 11,566** |

\* The \$15.1 million income before taxes for the three months ended September 30, 2006, includes the \$12.2 million draw against the letter of credit which was allocated 100% to APH earnings.

\*\*The \$11.6 million income before taxes for the nine months ended September 30, 2006, includes the \$15.0 million in draws against the letter of credit which was allocated 100% to APH earnings.

Income tax expense recorded on APH's financial statements for the three and nine months ended September 30, 2007, was \$13.8 million and \$37.3 million, respectively, compared to an income tax benefit of \$1.5 million and \$0.5 million for the three and nine months ended September 30, 2006, respectively. The increase in income tax expense at APH is due to the settlement of the Calpine bankruptcy claims included in income for the three and nine months ended September 30, 2007.

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***Subsidiaries 100% owned by Cleco Corporation***

Cleco's current assessment of its maximum exposure to loss at September 30, 2007, related to its 100% investment in Evangeline, Attala, and Perryville consists of its equity investment of \$86.4 million.

The table below presents the components of Cleco Corporation's equity investment in such entities on a combined basis.

|                                     | AT<br>AT SEPTEMBER<br>30,<br>2007 | AT<br>DECEMBER<br>31,<br>2006 |
|-------------------------------------|-----------------------------------|-------------------------------|
| INCEPTION TO DATE (THOUSANDS)       |                                   |                               |
| Contributed assets                  | \$ 175,274                        | \$ 159,135                    |
| Income before taxes                 | 199,458                           | 187,370                       |
| Less: distributions                 | 288,310                           | 278,789                       |
| Total equity investment in investee | \$ 86,422                         | \$ 67,716                     |

The table below contains summarized combined financial information for Evangeline, Attala and Perryville.

|                                       | AT<br>SEPTEMBER<br>30,<br>2007 | AT<br>DECEMBER<br>31,<br>2006 |
|---------------------------------------|--------------------------------|-------------------------------|
| (THOUSANDS)                           |                                |                               |
| Current assets                        | \$ 21,003                      | \$ 17,453                     |
| Accounts receivable - affiliate       | 13,996                         | 5,159                         |
| Property, plant and equipment, net    | 182,424                        | 185,958                       |
| Other assets                          | 59,961                         | 64,744                        |
| Total assets                          | \$ 277,384                     | \$ 273,314                    |
| Current liabilities                   | \$ 21,022                      | \$ 17,532                     |
| Accounts payable - affiliate          | 1,936                          | 4,802                         |
| Long-term debt                        | 168,866                        | 177,064                       |
| Other liabilities                     | 65,567                         | 61,562                        |
| Member's equity                       | 19,993                         | 12,354                        |
| Total liabilities and member's equity | \$ 277,384                     | \$ 273,314                    |

|                     | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |           | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |           |
|---------------------|--|-----------|---|-----------|
| (THOUSANDS)         | 2007   | 2006      | 2007  | 2006      |
| Operating revenue   | \$ 25,250                                      | \$ 25,338 | \$ 50,615                                     | \$ 49,356 |
| Operating expenses  | 6,006  | 5,752     | 19,049  | 15,486    |
| Depreciation        | 1,317  | 1,305     | 3,902   | 3,912     |
| Interest charges    | 4,720  | 4,208     | 15,497  | 12,569    |
| Interest income     | 343  | 379       | 1,020   | 1,048     |
| Other expense       | 1  | 657       | 1,099   | 798       |
| Income before taxes | \$ 13,549                                      | \$ 13,795 | \$ 12,088                                     | \$ 17,639 |

Since its inception, Cleco has had 100% ownership and voting interest of Evangeline. All of the capacity and output of the power plant has been tolled to Williams, which pays Evangeline certain fixed and variable amounts. In May 2007, The Williams Companies, Inc. agreed to sell substantially all of its power assets, including its tolling agreement

with Evangeline, to Bear Energy LP. The sale, which is subject to regulatory and other approvals, is expected to close no later than the fourth quarter of 2007 and is not expected to have an impact on Evangeline's operations.

#### Note 5 — Recent Accounting Standards

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The Registrants adopted, or will adopt, the recent accounting standards listed below on their respective effective dates. In February 2006, the FASB issued SFAS No. 155 which amends SFAS No. 133 and SFAS No. 140. The provisions of this statement:

- § permit fair value accounting for hybrid financial instruments that contain an embedded derivative that otherwise would require bifurcation;
  - § clarify the exemption from SFAS No. 133 for certain interest-only and principal-only strips;
- § establish a requirement to evaluate interests in securitized financial assets that contain an embedded derivative requiring bifurcation;
  - § clarify that concentrations of credit risk in the form of subordination are not embedded derivatives; and
  - § amend SFAS No. 140 as it relates to qualifying special-purpose entities and derivative financial instruments.

This statement is effective for all financial instruments acquired, issued or subject to a remeasurement event occurring after the beginning of an entity's first fiscal year that begins after September 15, 2006. The adoption of SFAS No. 155 did not have an impact on the financial condition or results of operations of the Registrants.

In March 2006, the FASB issued SFAS No. 156 which amends SFAS No. 140 with respect to the accounting for separately recognized servicing assets and liabilities. This statement requires all separately recognized servicing assets and liabilities to be initially measured at fair value, requires fair value accounting for derivative instruments used to mitigate risks of the servicing assets and liabilities, and allows for the election to use fair value accounting for the servicing assets and liabilities in subsequent periods. SFAS No. 156 is effective for the first fiscal year beginning after September 15, 2006. The adoption of SFAS No. 156 did not have an impact on the financial condition or results of operations of the Registrants.

In July 2006, the FASB issued FIN 48, which provides guidance on accounting for uncertain tax positions. FIN 48 allows recognition of those tax benefits that satisfy a greater than 50% probability threshold. This interpretation requires each tax position to be evaluated using a two-step process. The first step is a determination of the likelihood the position will be sustained upon examination based upon the technical merits of the position. For tax positions that result from permanent differences between book and tax income, the company must evaluate the likelihood that the position will be sustained to determine whether a tax benefit can be recognized. Once it is determined that a tax benefit can be recognized, the second step is to measure and record the tax benefit to be realized. For tax positions that do not meet the requirements of the first step, no tax benefit should be recognized. This interpretation also provides for the recognition and measurement of expected penalties and interest, as well as disclosure requirements about tax positions. This interpretation is effective for fiscal years beginning after December 15, 2006. For additional information regarding the impact the adoption of FIN 48 had on the financial condition and results of operations of the Registrants, see Note 11 — "Income Taxes."

In September 2006, the FASB issued SFAS No. 157, which provides guidance on how companies should measure fair



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value when required for recognition or disclosure purposes under generally accepted accounting principles. Specifically, SFAS No. 157 creates a common definition of fair value throughout generally accepted accounting principles, establishes a fair value hierarchy, and requires companies to make expanded disclosures about fair value measurements. This statement is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact this statement will have on the financial condition and results of operations of the Registrants.

In February 2007, the FASB issued SFAS No. 159, which allows entities to choose, at specified election dates, to measure eligible financial assets and liabilities at fair value that are not otherwise required to be measured at fair value. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact this statement will have on the financial condition and results of operations of the Registrants.

In April 2007, the FASB issued FSP No. FIN 39-1, which amends FIN 39. The new guidance permits companies to offset fair value amounts recognized for derivative instruments executed with the same counterparty under a master netting arrangement and fair value amounts recognized for the right to reclaim cash collateral (a receivable) or the obligation to return cash collateral (a payable) arising from the same master netting arrangement as the derivative instruments. FSP No. FIN 39-1 is effective for fiscal years beginning after November 15, 2007. Management is currently evaluating the impact this statement will have on the financial condition and results of operations of the Registrants.

In May 2007, the FASB issued FSP FIN 48-1, which provides three conditions that should be met for a tax position to be considered effectively settled with the applicable taxing authority. The guidance in this FSP is effective upon the initial adoption of FIN 48. Companies that have already adopted FIN 48, but have not yet applied FIN 48 in a manner that is consistent with this FSP, will be required to retrospectively apply the provisions of the FSP to the date of their initial adoption of FIN 48. The adoption of this statement had no effect on the financial condition and results of operations of the Registrants.

In June 2007, the FASB ratified EITF No. 06-11. This consensus requires companies to record the realized income tax benefits from dividends or dividend equivalents that are charged to retained earnings and are paid to employees to the additional paid-in capital pool. This consensus is effective prospectively for dividends declared in fiscal years beginning after September 15, 2007. This consensus may be adopted early in financial periods for which financial statements have not been issued. Entities shall disclose the nature of any change in their accounting policy for income tax benefits of dividends on share-based payment awards resulting from the adoption of this guidance. Management is currently evaluating the impact this consensus will have on the financial condition and results of operations of the Registrants.

In June 2007, the FASB ratified EITF No. 07-3. This consensus requires companies that make non-refundable advance payments for future research and development activities to capitalize the payments until the goods have been delivered or the related services performed. This consensus is effective for financial statements issued for fiscal years beginning after December 15, 2007. Earlier application is not permitted. The adoption of this EITF is not expected to have a material impact on the financial condition and results of operations of the Registrants.

#### **Note 6 — Restricted Cash**

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Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for general corporate purposes. At September 30, 2007, and December 31, 2006, \$0.1 million and \$24.5 million of cash, respectively, was restricted. At September 30, 2007, restricted cash consisted of \$0.1 million under the Diversified Lands mitigation escrow agreement. Restricted cash at Cleco Power at September 30, 2007, decreased \$24.4 million compared to December 31, 2006, due to the release of funds for construction of the solid waste disposal facility at Rodemacher Unit 3.

#### **Note 7 — Electric Customer Credits**

Earnings for the nine months ended September 30, 2006, for Cleco and Cleco Power reflect reversals of previously accrued credits of \$4.4 million under terms of a RSP established in an earnings review settlement with the LPSC in 1996.

The original terms of the 1996 LPSC earnings review settlement were extended without modification to September 30, 2006, through subsequent amendments and two approved one-year extensions. As part of the settlement, Cleco Power was allowed to retain all regulated earnings up to a 12.25% return on equity, and to share equally with customers, as credits on their bills, all regulated earnings between 12.25% and 13% return on equity. All regulated earnings above a 13% return on equity were credited to customers. This effectively allowed Cleco Power the opportunity to realize a regulatory rate of return up to 12.625%. The amount of credits due to customers, if any, is determined by Cleco Power and the LPSC annually, based on results for each 12-month period ended September 30. The 1996 LPSC settlement provided for such credits to be made on customers' bills the following summer.

The \$4.4 million reversal of previously accrued credits mentioned above was the result of two events. The first event was the April 2006 settlement of issues raised in the LPSC's review of Cleco Power's RSP filings for the 12-months ended September 30, 2002, 2003, and 2004. Under the terms of the settlement, Cleco Power refunded \$1.3 million as credits on customers' September 2006 utility bills and reversed, in the first quarter of 2006, previously accrued customer credits of \$3.2 million. The second event was the April 2006 filing by Cleco Power of its required monitoring report for the 12-month period ended September 30, 2005. Based on the reassessment of amounts filed in this monitoring report, the results of the Staff's review as discussed above, and projections for the year 2006, Cleco Power reversed in the first quarter of 2006 an additional \$1.2 million of customer credits previously

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accrued for the 12-months ended September 30, 2005, and 2006.

In the first proceeding, the LPSC also reserved the right to further review Cleco Power's calculation of working capital included in the filings for the 12-months ended September 30, 2002, 2003, and 2004. Cleco Power reached an agreement of the working capital issue with the LPSC and refunded an additional \$3.2 million of previously accrued customer credits to customers in March 2007.

The LPSC consultants completed the review of the 2005 monitoring report in March 2007. Cleco Power received the LPSC Staff's report in April 2007, indicating that no refund was due based on the 2005 RSP filing. In August 2007, the LPSC consultants completed their review of Cleco Power's 2006 monitoring report, and Cleco Power received the LPSC Staff's report indicating that no refund was due for the reporting period ended September 30, 2006. The Staff's report becomes final after October 31, 2007, provided there is no protest by any individual or group of customers prior to that time.

Cleco Power's Balance Sheets at September 30, 2007, and December 31, 2006, reflect the following accruals for estimated electric customer credits relating to the 12-months ended September 30, 2002, through September 30, 2007.

|                           | AT<br>SEPTEMBER<br>30,<br>2007 | AT<br>DECEMBER<br>31,<br>2006 |
|---------------------------|--------------------------------|-------------------------------|
| (THOUSANDS)               |                                |                               |
| Provision for rate refund | \$ 2                           | \$ 3,174                      |
| Other deferred credits    | 1,933                          | 1,933                         |
| Total customer credits    | \$ 1,935                       | \$ 5,107                      |

Amounts reported under the line item provision for rate refund at December 31, 2006, relate to the working capital issue mentioned above for the 12-months ended September 30, 2002, 2003, and 2004, that were refunded in March 2007. The amounts reported under the line item other deferred credits relate to potential fuel audit issues and currently are not due. All customer credits relating to Cleco Power's RSP were recorded as a reduction in revenue due to the nature of the credits. The accruals are based upon the original 1996 settlement, the modified terms of the RSP extension, the resolution of the 2001-2002 fuel audit which was settled in 2004, annual issues as agreed to between Cleco and the LPSC, and Cleco's assessment of issues that remain outstanding.

In July 2006, Cleco Power's request for an extension of the RSP to the in-service date of Rodemacher Unit 3, targeted for the fourth quarter of 2009, was approved by the LPSC with several modifications to the terms of the original RSP. Effective October 1, 2006, Cleco Power began operating under the new RSP, which allows Cleco Power to earn a maximum regulated return on equity of 11.65%. This maximum return is based on a return on equity of 11.25%, with any regulated earnings between 11.25% and 12.25% shared between shareholders and customers in a 40/60 ratio. All regulated earnings over 12.25% will be returned to customers. The terms relating to the sharing of regulated earnings were modified by the LPSC in its order approving the recovery of storm restoration costs discussed below.

In February 2006, the LPSC approved Cleco Power's request to recover storm restoration costs incurred for Hurricanes Katrina and Rita. As part of this approval, the LPSC required that effective during the interim recovery period (Phase I), which began with the May 2006 billing cycle, Cleco Power's portion of the shared regulated earnings between the 12.25% and 13% allowed return on equity (between 11.25% and 12.25% effective October 1, 2006) be credited against outstanding Hurricanes Katrina and Rita storm restoration costs, rather than being shared between shareholders and customers. In September 2007, as a result of Phase II of the LPSC Staff's review of storm restoration costs, the LPSC approved a settlement agreement between Cleco Power and the LPSC Staff allowing the recovery of essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. As part of the agreement, Cleco Power will continue to forgo its share of any excess earnings calculated according to the terms of the current RSP (unless modified in a subsequent base rate proceeding). For information concerning this agreement, see Note 2 — "Regulatory Assets and Liabilities." As of September 30, 2007, Cleco Power had not credited any earnings against storm

restoration costs.

**Note 8 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees**

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***Litigation***

On June 22, 2005, the City of Alexandria, Louisiana (the City), a current wholesale municipal customer of Cleco Power, filed a lawsuit in Ninth Judicial District Court against Cleco Corporation, Cleco Power, and certain other subsidiaries. The lawsuit alleges unspecified damages as a result of certain sales made to the City, revenue derived by Cleco using the City's power generating facilities under contracts with the City, and other alleged improper conduct, including, without limitation, allegations that Cleco fraudulently mishandled the management of the City's power requirements under the contracts. The lawsuit was removed to and currently is pending in the U.S. District Court for the Western District of Louisiana. Cleco filed responses which include claims for unspecified amounts owed by the City to Cleco. On January 13, 2006, Cleco and the City agreed upon guidelines whereby an audit and subsequent mediation of the disputed transactions would be performed. On February 21, 2006, the court designated KPMG LLP (KPMG) to examine the claims made by both parties. On February 23, 2007, KPMG delivered a preliminary audit report to outside counsel for each party. Pursuant to a court order, the report's distribution is limited and its contents are confidential. In March 2007, the parties met to mediate the dispute and have agreed to continue to negotiate a framework for resolution of the dispute under the supervision of the mediator and the U.S. District Judge. On September 11, 2007, the parties met with the U.S. District Judge, who extended the mediation process. Under the current court order, this mediation will continue through the end of 2007, unless a settlement is reached earlier. Management believes the dispute will not

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have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows. On October 8, 2007, Cleco received a Special Notice for Remedial Investigation and Feasibility Study from the EPA. The special notice requested Cleco Corporation and Cleco Power, along with many other listed potentially responsible parties to enter into negotiations with the EPA for the performance of a Remedial Investigation and Feasibility Study at an area known as the Devil's Swamp Lake just northwest of Baton Rouge, Louisiana. Cleco has been identified as being associated with the site operations and as such is being requested to respond to this notice. The Devil's Swamp Lake site has been proposed to be added to the National Priorities List (NPL) based on the release of polychlorinated biphenyls to fisheries and wetlands located on the site. The EPA will make a final decision on the listing of the site to the NPL after considering the relevant comments. A written response to the EPA is required by December 7, 2007. Cleco has contacted the EPA in response to the special notice and is reviewing the available information. Since this investigation is in the preliminary stages, management is unable to determine what amount, if any, should be accrued for possible remediation of the facility site. Cleco is involved in regulatory, environmental, and legal proceedings before various courts, regulatory commissions, and governmental agencies regarding matters arising in the ordinary course of business. Some of these proceedings, such as fuel review and environmental issues, could involve substantial amounts. Management regularly analyzes current information and, as necessary, provides accruals for probable liabilities on the eventual disposition of these matters. Management believes the disposition of these matters will not have a material adverse effect on the Registrants' financial condition, results of operations, or cash flows.

***Off-Balance Sheet Commitments and Disclosures about Guarantees***

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation and Cleco Power have also agreed to contractual terms that require them to pay third parties if certain triggering events occur. These contractual terms generally are defined as guarantees in FIN 45. Guarantees issued or modified after December 31, 2002, that fall within the initial recognition scope of FIN 45 are required to be recorded as a liability. Outstanding guarantees that fall within the disclosure scope of FIN 45 are required to be disclosed for all accounting periods ending after December 15, 2002. Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have contracted with Cleco's affiliates or may have contracted with them at terms less favorable to its affiliates.

The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets, because it has been determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Some of these commitments reduce borrowings available to Cleco Corporation under its credit facility pursuant to the terms of the credit facility. Cleco's off-balance sheet commitments as of September 30, 2007, are summarized in the following table, and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

AT  
SEPTEMBER  
30, 2007  
REDUCTIONS  
TO THE  
AMOUNT  
AVAILABLE

| (THOUSANDS)  | FACE       |            | TO BE DRAWN<br>ON<br>CLECO<br>NET CORPORATION'S<br>CREDIT<br>FACILITY |           |
|--|------------|------------|---|-----------|
|  | AMOUNT     | REDUCTIONS | AMOUNT  |           |
| <b>Cleco Corporation</b>   |            |            |   |           |
| Guarantee issued to Entergy companies for performance obligations of Perryville                    | \$ 277,400 | \$ 135,000 | \$ 142,400  | \$ 328    |
| Guarantees issued to purchasers of the assets of Cleco Energy                                      | 1,400      | -          | 1,400   | 1,400     |
| Obligations under standby letter of credit issued to the Evangeline Tolling Agreement counterparty | 15,000     | -          | 15,000  | 15,000    |
| Guarantee issued to Entergy Mississippi on behalf of Attala  | 500        | -          | 500   | 500       |
| Guarantee issued to Tenaska on behalf of Cleco Evangeline  | 5,000      | -          | 5,000   | 5,000     |
| <b>Cleco Power</b>   |            |            |   |           |
| Obligations under standby letter of credit issued to the Louisiana Department of Labor             | 525        | -          | 525   | -         |
| Obligations under the Lignite Mining Agreement   | 15,772     | -          | 15,772  | -         |
| Total  | \$ 315,597 | \$ 135,000 | \$ 180,597  | \$ 22,228 |

Cleco Corporation provided a limited guarantee and an indemnification, which fall within the recognition scope of FIN 45, to Entergy Louisiana and Entergy Gulf States for Perryville's performance, indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase Agreement, and other ancillary agreements related to the sale of the Perryville facility. As of September 30, 2007, the aggregate guarantee of \$277.4 million is limited to \$142.4 million (other than with respect to the indemnification of environmental matters to which there is no limit) due to the performance of some of the underlying obligations that were guaranteed. In June 2005, Perryville paid all interest and

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principal owed under the Senior Loan Agreement, and in July 2005, it exercised offset rights against MAI to satisfy its obligations of \$98.7 million under the Subordinated Loan Agreement. As a result, it is unlikely that Cleco Corporation will have any other liabilities which would give rise to indemnity claims. The discounted probability-weighted liability under the guarantees and indemnifications as of September 30, 2007, was \$0.3 million, resulting in a corresponding reduction in the available credit under Cleco's credit facility, which was determined in accordance with the facility's definition of a contingent obligation. The contingent obligation reduces the amount available under the credit agreements by an amount equal to the reasonably anticipated liability in respect of the contingent obligation as determined in good faith.

In November 2004, Cleco completed the sale of substantially all of the assets of Cleco Energy. Cleco Corporation provided guarantees to the buyers of Cleco Energy's assets for the payment and performance of the indemnity obligations of Cleco Energy. The aggregate amount of the guarantees is \$1.4 million, and the guarantees expire in 2009. These guarantees do not fall within the scope of FIN 45. Cleco Energy issued guarantees and indemnifications that fall within the recognition scope of FIN 45, because they relate to the past performance obligations of the disposed assets and also contain provisions requiring payment for potential damages. The maximum aggregate potential payment under the guarantees and indemnifications is \$1.2 million. The discounted probability-weighted liability under the FIN 45 guarantees and indemnifications as of September 30, 2007, was \$0.1 million.

If Evangeline fails to perform certain obligations under its tolling agreement, Cleco Corporation will be required to make payments to the Evangeline Tolling Agreement counterparty. Cleco Corporation's obligation under the Evangeline commitment is in the form of a standby letter of credit from investment grade banks and is limited to \$15.0 million. Ratings triggers do not exist in the Evangeline Tolling Agreement. Cleco expects Evangeline to be able to meet its obligations under the tolling agreement and does not expect Cleco Corporation to be required to make payments to the counterparty. However, under the covenants associated with Cleco Corporation's credit facility, the entire net amount of the Evangeline commitment reduces the amount that can be borrowed under the credit facility. The letter of credit for Evangeline is expected to be renewed annually until 2020.

In January 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi for Attala's obligations under the Interconnection Agreement. This guarantee will be effective through the life of the agreement.

On June 13, 2007, Cleco Corporation issued a guarantee to Tenaska pursuant to a power replacement agreement between Evangeline and Tenaska. The amount of the guarantee is \$5.0 million, and the guarantee expires on December 31, 2007.

The State of Louisiana allows employers of certain financial net worth to self-insure their workers' compensation benefits. Cleco Power has a certificate of self-insurance from the Louisiana Office of Workers' Compensation and is required to post a \$0.5 million letter of credit, an amount equal to 110% of the average losses over the previous three years, as surety.

As part of the Lignite Mining Agreement entered into in 2001, Cleco Power and SWEPCO, joint owners of Dolet Hills, have agreed to pay the lignite miner's loan and lease principal obligations when due, if the lignite miner does not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against the next invoice for lignite delivered. At September 30, 2007, Cleco Power's 50% exposure for this obligation was approximately \$15.8 million. The lignite mining contract is in place until 2011 and does not affect the amount Cleco Corporation can borrow under its credit facility.

The following table summarizes the expected termination date of the guarantees and standby letters of credit discussed above:

|               | AT SEPTEMBER 30,<br>2007                                      |
|---------------|---|
| NET<br>AMOUNT | AMOUNT OF COMMITMENT EXPIRATION PER<br>PERIOD<br>MORE<br>THAN |

| (THOUSANDS)                  | COMMITTED  | LESS<br>THAN<br>ONE<br>YEAR | 1-3<br>YEARS | 3-5<br>YEARS | 5 YEARS   |
|------------------------------|------------|-----------------------------|--------------|--------------|-----------|
| Guarantees                   | \$ 165,072 | \$ 5,000                    | \$ 101,400   | \$ 15,772    | \$ 42,900 |
| Standby letters of credit    | 15,525     | 525                         | -            | -            | 15,000    |
| Total commercial commitments | \$ 180,597 | \$ 5,525                    | \$ 101,400   | \$ 15,772    | \$ 57,900 |

In its bylaws, Cleco Corporation has agreed to indemnify directors, officers, agents and employees who are made a party to a pending or completed suit, arbitration, investigation, or other proceeding whether civil, criminal, investigative or administrative, if the basis of inclusion arises as the result of acts conducted in the discharge of their official capacity. Cleco Corporation has purchased various insurance policies to reduce the risks associated with the indemnification. In its Operating Agreement, Cleco Power provides for the same indemnification as described above with respect to its managers, officers, agents, and employees.

Generally, neither Cleco Corporation nor Cleco Power has recourse that would enable them to recover amounts paid under their guarantee or indemnification obligations. The one exception is the insurance contracts associated with the indemnification of directors, managers, officers, agents and employees. There are no assets held as collateral for third parties that either Cleco Corporation or Cleco Power could obtain and liquidate to recover amounts paid pursuant to the guarantees.



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***Acadia***

In May 2005, a detailed review of the gas and electric metering at the Acadia plant resulted in the discovery of a potential electric metering error whereby Acadia unknowingly generated excess power to its electric interconnections for the period beginning June 1, 2002, and ending May 31, 2005. Acadia made a claim against Cleco Power for the delivery of the excess generation for which it did not receive compensation. In April 2007, Cleco reached a settlement agreement with Calpine, subject to bankruptcy court approval, which resolved issues related to the Acadia power plant, including the potential electric metering error at the plant. As part of that settlement, Calpine agreed to sell APH the right to settle Acadia's outstanding dispute with Cleco Power for \$1.25 million. In May 2007, the Calpine Debtors Bankruptcy Court approved the terms of the April 2007 settlement agreement. In September 2007, Calpine completed the transfer to APH of its rights in the Acadia dispute. For more information on the Acadia settlement, see Note 14 — "Calpine Bankruptcy Settlement."

***Other Contingencies*****General Electric Services Corporation**

Cleco Power has entered into an operating lease agreement with General Electric Services Corporation for leasing of railcars in order to transport coal deliveries to its Rodemacher Power Station. The lease contains a provision for early termination, along with an associated termination fee. The termination provision can only be exercised in December 2010. If exercised by Cleco Power, the termination fee would be approximately \$1.4 million. At this time, Cleco Power has no plans to early terminate this lease.

***CBL Capital Corporation***

Cleco Power has entered into an operating lease agreement with CBL Capital Corporation. This is a master leasing agreement for company vehicles and other equipment. The lease contains a provision for early termination, along with an associated termination fee. At any time during the lease, Cleco Power may terminate the agreement. The termination fee is based upon the unamortized residual value of the equipment under lease at the end of the month of termination. The fee is decreased by any sale proceeds obtained by CBL Capital Corporation. Cleco Power would be liable for 87% of the termination fee net of any sale proceeds. Cleco Power's maximum obligation at September 30, 2007, is approximately \$4.7 million. At this time, Cleco Power has no plans to terminate this lease prior to expiration of the lease term.

**Fuel Audit**

On July 14, 2006, the LPSC informed Cleco Power that it was planning to conduct a periodic fuel audit. The audit commenced on July 26, 2006, and included fuel adjustment clause filings for January 2003 through December 2004. Cleco Power has provided to the LPSC Staff all of the requested information. The audit is pursuant to the Fuel Adjustment Clause General Order issued November 6, 1997, in Docket No. U-21497 which anticipates that an audit will be performed not less than every other year. The LPSC Staff is performing this review, and Cleco Power expects a preliminary report to be issued when the review is complete. Management is unable to predict the results of the LPSC audit, which could require Cleco Power to refund previously recovered revenue and could result in a significant material adverse effect on the Registrants' results of operations, financial condition, and cash flows.

**Other**

Cleco has accrued for liabilities to third parties, employee medical benefits, storm damages, and deductibles under insurance policies that it maintains on major properties, primarily generation stations and transmission substations. Consistent with regulatory treatment, annual charges to operating expenses to provide a reserve for future storm damages are based upon the average amount of noncapital, uninsured storm damages experienced by Cleco Power during the previous six years, excluding costs for Hurricanes Katrina and Rita.

***Risks and Uncertainties***

**Cleco**

Cleco Corporation could be subject to possible adverse consequences if Cleco's counterparties fail to perform their obligations or if Cleco Corporation or its affiliates are not in compliance with loan agreements or bond indentures.

**Williams**

The credit ratings of the senior unsecured debt of The Williams Companies, Inc. (Moody's – Ba2; Standard & Poor's – BB), the parent company of Williams under the Evangeline Tolling Agreement, remain below "investment grade." The following list discusses some possible adverse consequences if Williams should fail to perform its obligations under the Evangeline Tolling Agreement:

- § If Williams' failure to perform constituted a default under the tolling agreement, the holders of the Evangeline bonds would have the right to declare the entire outstanding principal amount (\$177.1 million at September 30, 2007) and interest to be immediately due and payable, which could result in:
  - § Cleco seeking to refinance the bonds, the terms of which may be less favorable than existing terms;
  - § Cleco causing Evangeline to seek protection under federal bankruptcy laws; or
  - § the trustee of the bonds foreclosing on the mortgage and assuming ownership of the Evangeline plant;
  - § Cleco may not be able to enter into agreements in replacement of the Evangeline Tolling Agreement on terms as favorable as that agreement or at all;
  - § Cleco's equity investment in Evangeline may be impaired, requiring a write-down to its fair market value, which could be substantial; and

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§ Cleco's credit ratings could be downgraded, which would increase borrowing costs and limit sources of financing.

In May 2007, The Williams Companies, Inc. agreed to sell substantially all of its power assets, including its tolling agreement with Evangeline, to Bear Energy LP. The sale, which is subject to regulatory and other approvals, is expected to close no later than the fourth quarter of 2007. Management anticipates an improvement in Evangeline's credit quality due to the more favorable credit rating of Bear Stearns Companies Inc.

#### Other

Financing for operational needs and construction requirements is dependent upon the cost and availability of external funds from capital markets and financial institutions. Access to funds is dependent upon factors such as general economic conditions, regulatory authorizations and policies, the credit ratings of Cleco Corporation and Cleco Power, the cash flows from routine operations and the credit ratings of project counterparties. If Cleco Corporation's credit rating was to be downgraded by Moody's or by Standard & Poor's, Cleco Corporation would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

Changes in the regulatory environment or market forces could cause Cleco to determine its assets have suffered an other than temporary decline in value, whereby an impairment would be required to be taken and Cleco's financial condition could be materially adversely affected.

#### Cleco Power

Cleco Power supplies a portion of its customers' electric power requirements from its own generation facilities. In addition to power obtained from power purchase agreements, Cleco Power purchases power from other utilities and marketers to supplement its generation at times of relatively high demand or when the purchase price of power is less than its own cost of generation. Because of its location on the transmission grid, Cleco Power relies on two main suppliers of electric transmission when accessing external power markets. At times, constraints limit the amount of purchased power these transmission providers can deliver into Cleco Power's service territory.

Financing for operational needs and construction requirements is dependent upon the cost and availability of external funds from capital markets and financial institutions. Access to funds is dependent upon factors such as general economic conditions, regulatory authorizations and policies, the credit ratings of Cleco Corporation and Cleco Power, the cash flows from routine operations and the credit ratings of project counterparties. If Cleco Power's credit rating was to be downgraded by Moody's or by Standard & Poor's, Cleco Power would be required to pay additional fees and higher interest rates under its bank credit and other debt agreements.

Under the terms of the Amended EPC Contract, in the event Cleco Power does not maintain a senior unsecured credit rating of either: (i) Baa3 or better from Moody's or (ii) BBB- or better from Standard & Poor's, Cleco Power will be required to provide a letter of credit to Shaw in the amount of \$20.0 million. In the event of further downgrade to both of its credit ratings to: (i) Ba2 or below from Moody's, and (ii) BB or below from Standard & Poor's, Cleco Power will be required to provide an additional \$15.0 million letter of credit to Shaw.

#### Note 9 — Preferred Stock

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Within the ESOP, each share of Cleco Corporation 8.125% Convertible Preferred Stock Series 1991 (ESOP preferred stock) was convertible into 9.6 shares of Cleco Corporation common stock (Cleco common stock). The annual dividend rate on a share of ESOP preferred stock was generally the higher of \$8.125 per share or 9.6 times the annual dividend rate for a share of Cleco common stock.

At December 31, 2006, the ESOP had allocated 190,635 shares of ESOP preferred stock to 401(k) Plan participants.

In March 2007, in order to comply with provisions of the Pension Protection Act of 2006, 190,372 shares of ESOP preferred stock were converted into 1.8 million shares of Cleco common stock. The ESOP trustee holds the newly converted shares of Cleco common stock on behalf of the 401(k) Plan participants.

As a result of this conversion, total shareholders' equity reported on Cleco Corporation's Condensed Consolidated Balance Sheet at September 30, 2007, did not change. Cleco Corporation recorded a \$19.1 million reduction in preferred stock with a corresponding increase in common shareholders' equity.

**Note 10 — Pension Plan and Employee Benefits**

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***Pension Plan and Other Benefits Plan***

Most employees hired or rehired before August 1, 2007, are covered by a noncontributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and highest total average compensation for any consecutive five calendar years during the last 10 years of employment with Cleco Corporation. Cleco Corporation's policy is to base its contributions to the employee pension plan upon actuarial computations utilizing the projected unit credit method, subject to the IRS's full funding limitation. No contributions to the pension plan were made during the nine months ended September 30, 2007. During 2007, a contribution is not expected to be required by funding regulations. A discretionary contribution may be made during 2007; however, the decision by management to make a contribution and the amount, if any, has not been determined. Cleco Power is considered the plan sponsor, and Support Group is considered the plan administrator. In July 2007, Cleco Corporation's Board of Directors approved an amendment to the pension plan to provide that employees hired or rehired on or after August 1, 2007, will not be eligible for benefits under the pension plan.

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Cleco Corporation's retirees and their dependents are eligible to receive medical, dental, vision, and life insurance benefits (other benefits). Cleco Corporation recognizes the expected cost of these benefits during the periods in which the benefits are earned.

The components of net periodic pension and other benefit cost for the three and nine months ended September 30, 2007, and 2006, are as follows:

| (THOUSANDS)                          | PENSION BENEFITS<br>FOR THE THREE MONTHS ENDED SEPTEMBER |          | OTHER BENEFITS<br>FOR THE THREE MONTHS ENDED SEPTEMBER |        |
|--------------------------------------|--|----------|--|--------|
|                                      | 2007   | 2006     | 2007   | 2006   |
| Components of periodic benefit costs |  |          |  |        |
| Service cost                         | \$ 1,990   | \$ 1,960 | \$ 339   | \$ 384 |
| Interest cost                        | 3,919  | 3,606    | 454  | 424    |
| Expected return on plan assets       | (4,740)  | (4,571)  | -  | -      |
| Transition obligation                | -  | -        | 5  | 5      |
| Prior period service cost (benefit)  | 209  | 243      | (518)  | (516)  |
| Net loss                             | 536  | 636      | 196  | 217    |
| Net periodic benefit cost            | \$ 1,914   | \$ 1,874 | \$ 476   | \$ 514 |

| (THOUSANDS)                          | PENSION BENEFITS<br>FOR THE NINE MONTHS ENDED SEPTEMBER |          | OTHER BENEFITS<br>FOR THE NINE MONTHS ENDED SEPTEMBER |          |
|--------------------------------------|---|----------|---|----------|
|                                      | 2007  | 2006     | 2007  | 2006     |
| Components of periodic benefit costs |   |          |   |          |
| Service cost                         | \$ 5,810  | \$ 5,881 | \$ 1,049  | \$ 1,153 |
| Interest cost                        | 11,644  | 10,817   | 1,374   | 1,271    |
| Expected return on plan assets       | (14,235)  | (13,714) | -   | -        |
| Transition obligation                | -   | -        | 15  | 15       |
| Prior period service cost (benefit)  | 634   | 729      | (1,548)   | (1,549)  |
| Net loss                             | 1,471   | 1,908    | 696   | 650      |
| Net periodic benefit cost            | \$ 5,324  | \$ 5,621 | \$ 1,586  | \$ 1,540 |

Since Cleco Power is the pension plan sponsor and the related trust holds the assets, the accrued liability of the pension plan is reflected at Cleco Power. The liability of Cleco Corporation's other subsidiaries is transferred, with a like amount of assets, to Cleco Power monthly. The expense of the pension plan related to Cleco Power's Condensed Statement of Income for the three and nine months ended September 30, 2007, was \$1.5 million and \$3.8 million, respectively. The expense of the pension plan related to Cleco Power's Condensed Statement of Income for the three and nine months ended September 30, 2006, was \$1.3 million and \$3.9 million, respectively.

Cleco Corporation is the plan sponsor for the other benefits. There are no assets set aside in a trust, and the liabilities are reported on the individual subsidiaries' financial statements. The expense related to other benefits reflected on Cleco Power's Condensed Statements of Income for the three and nine months ended September 30, 2007, was \$0.4 million and \$1.4 million, respectively. The expense related to other benefits reflected on Cleco Power's Condensed Statements of Income for the three and nine months ended September 30, 2006, was \$0.4 million and \$1.3 million, respectively.

### **SERP**

Certain key executives and key managers are covered by the SERP. The SERP is a non-qualified, non-contributory, defined benefit pension plan. Benefits under the plan reflect an employee's years of service, age at retirement, and the

sum of the highest base salary paid out of the last five calendar years and the average of the three highest bonuses paid during the last 60 months prior to retirement, reduced by benefits received from any other defined benefit pension plan. Cleco Corporation does not fund the SERP liability, but instead pays for current benefits out of the general funds available. Cleco Power has formed a “rabbi trust” designated as the beneficiary for life insurance policies issued on the SERP participants. Proceeds from the life insurance policies are expected to be used to pay SERP participants’ life insurance benefits, as well as future SERP payments. However, since this is a non-qualified plan, the assets of the trust could be used to satisfy general creditors of Cleco Power in the event of insolvency. No contributions to the SERP were made during the nine months ended September 30, 2007, and 2006. Cleco Power is considered the plan sponsor, and Support Group is considered the plan administrator.

The components of the net SERP cost are as follows:

| (THOUSANDS)                                 | FOR THE THREE<br>MONTHS ENDED<br>SEPTEMBER 30, |        | FOR THE NINE<br>MONTHS ENDED<br>SEPTEMBER 30, |          |
|---|--|--------|---|----------|
|   | 2007   | 2006   | 2007  | 2006     |
| <b>Components of periodic benefit costs</b> |  |        |   |          |
| Service cost                                | \$ 496   | \$ 345 | \$ 1,076                                      | \$ 1,035 |
| Interest cost                               | 459  | 397    | 1,334   | 1,190    |
| Prior period service cost                   | 15   | 13     | 40  | 40       |
| Net loss                                    | 277  | 209    | 762   | 627      |
| Net periodic benefit cost                   | \$ 1,247                                       | \$ 964 | \$ 3,212                                      | \$ 2,892 |

The SERP has no assets, and liabilities are reported on the individual subsidiaries’ financial statements. The expense related to the SERP reflected on Cleco Power’s Condensed Statements of Income for the three and nine months ended September 30, 2007, was \$0.3 million and \$0.8 million, respectively. The expense related to the SERP reflected on Cleco Power’s Condensed Statements of Income for the three and nine months ended September 30, 2006, was \$0.3 million and \$0.8 million, respectively.

#### **401(k) Plan/ESOP**

Most employees are eligible to participate in the 401(k) Plan, which was amended in April 1991 to include a leveraged ESOP. The ESOP was established with 300,000 shares of ESOP preferred stock which served as Cleco Corporation’s match to employees’ 401(k) Plan contributions and funded dividend payments on allocated shares.

Compensation expense related to the 401(k) Plan was based upon the value of the shares of ESOP preferred stock allocated to 401(k) Plan participants and the amount of interest incurred by the ESOP, less dividends on unallocated shares held by the ESOP.

At March 31, 2006, substantially all of the shares of ESOP preferred stock were fully allocated to current and former 401(k) Plan participants. Beginning April 1, 2006, Cleco Corporation made matching contributions to, and funded dividend reinvestments by, 401(k) Plan participants with Cleco

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common stock. Compensation expense related to the newly issued common shares is based upon the fair market value of the common stock issued to 401(k) Plan participants. At September 30, 2007, and December 31, 2006, Cleco Corporation had issued 268,431 and 140,189 shares of Cleco common stock, respectively, to 401(k) Plan participants, including dividend reinvestments.

On March 26, 2007, the ESOP trustee converted all outstanding 190,372 shares of ESOP preferred stock into 1.8 million shares of Cleco common stock. For more information on the conversion, see Note 9 — “Preferred Stock.” The table below contains information about the 401(k) Plan and the ESOP:

| (THOUSANDS)  | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |        |
|--|--|--------|
|  | 2007                                     | 2006   |
| 401(k) Plan expense  | \$ 667                                   | \$ 662 |
| Dividend requirements to ESOP on convertible preferred stock | \$ -                                     | \$ 413 |
| Interest incurred by ESOP on its indebtedness                | \$ -                                     | \$ -   |

| (THOUSANDS)  | FOR THE NINE MONTHS ENDED SEPTEMBER 30, |          |
|--|---|----------|
|  | 2007                                    | 2006     |
| 401(k) Plan expense  | \$ 2,166                                | \$ 1,338 |
| Dividend requirements to ESOP on convertible preferred stock | \$ 412                                  | \$ 1,276 |
| Interest incurred by ESOP on its indebtedness                | \$ -                                    | \$ 8     |

Cleco Power is the plan sponsor for the 401(k) Plan. The expense of the 401(k) Plan related to Cleco Corporation’s other subsidiaries for the three and nine months ended September 30, 2007, was \$0.2 million and \$0.6 million, respectively. The expense of the 401(k) Plan related to Cleco Corporation’s other subsidiaries for the three and nine months ended September 30, 2006, was \$0.2 million and \$0.4 million, respectively. The expense related to the dividend requirements on the shares of ESOP preferred stock is reflected on Cleco Corporation’s Condensed Consolidated Statements of Income for the three and nine months ended September 30, 2007, and 2006.

In October 2007, Cleco Corporation’s Board of Directors approved an amendment to the 401(k) Plan to provide enhanced benefits to participants who were hired or rehired on or after August 1, 2007, and who are not eligible for the benefits under the pension plan.

#### Note 11 — Income Taxes

The following tables summarize the effective income tax rates for Cleco Corporation and Cleco Power for the three and nine months ended September 30, 2007, and September 30, 2006.

|                   | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |       |
|-------------------|--|-------|
|                   | 2007                                     | 2006  |
| Cleco Corporation | 30.7%                                    | 40.9% |
| Cleco Power       | 24.1%                                    | 34.6% |

FOR THE NINE MONTHS ENDED

|                   | SEPTEMBER 30, |       |
|-------------------|---------------|-------|
|                   | 2007          | 2006  |
| Cleco Corporation | <b>31.1%</b>  | 38.0% |
| Cleco Power       | <b>24.0%</b>  | 33.4% |

Cleco Corporation's and Cleco Power's effective income tax rates for the three and nine months ended September 30, 2007, decreased compared to the three and nine months ended September 30, 2006, as shown in the tables above. A common contributing factor includes the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3. Tax rates also were affected by the relative size of pre-tax income compared to this item.

Effective January 1, 2007, Cleco adopted the provisions of FIN 48 which provide guidance on accounting for uncertain tax positions. During 2006, Cleco included all interest related to uncertain tax positions as a component of tax expense and taxes payable. Subsequent to the adoption of FIN 48, Cleco classified all interest related to uncertain tax positions as a component of interest expense and interest payable. As of the third quarter of 2006, \$0.5 million of interest expense, net of the tax benefit, was included in tax expense and was not reclassified in the financial statements. The total amount of interest associated with tax positions recognized on the balance sheets of Cleco Corporation and Cleco Power as of the date of adoption was \$14.2 million and \$10.2 million, respectively, and \$22.0 million and \$14.6 million as of September 30, 2007, respectively. There was no additional interest expense recognized at the date of adoption. The total amount of unrecognized tax benefits for Cleco Corporation and Cleco Power as of the date of adoption was \$62.3 million and \$30.9 million, respectively, and \$78.5 million and \$52.4 million as of September 30, 2007, respectively. Approximately \$32.3 million of the increase was mainly due to adjustments taken on the 2005 federal income tax return for an indirect cost study and a casualty loss deduction. Approximately \$1.3 million of the increase was due to a request for refund filed with the IRS due to the deduction for the tax life of street lights and meters from a 1997 cost segregation study. Partially offsetting these increases was approximately \$0.6 million due to current year activity for uncertain tax positions, \$9.9 million attributable to a change in the estimate for the FIN 48 liability related to an indirect cost study, \$5.6 million attributable to a change in the estimate for the FIN 48 liability related to Evangeline tax depreciation, and \$1.3 million attributable to adjustments taken on the 2006 federal income tax return for an indirect cost study. Due to settlement discussions with the IRS, management believes that some of these unrecognized benefits may be recognized, resulting in an approximate \$1.0 million benefit to tax expense.

The federal income tax years that remain subject to examination by the IRS are 2001-2006. The Louisiana state income tax years that remain subject to examination by the Louisiana Department of Revenue are 1998-2006.

During the nine months ended September 30, 2007, there were no decreases in unrecognized tax benefits relating to



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settlements or a lapse of the applicable statute of limitation, and there were no material changes to tax years that remain subject to examination by major tax jurisdictions.

### **Note 12 — Affiliate Transactions**

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Cleco has affiliate balances that were not eliminated as of September 30, 2007. The balances were not eliminated due to the use of the equity method of accounting for Evangeline, Perryville, Attala, and Acadia. At September 30, 2007, the payable to Evangeline was \$9.5 million, and the payable to Perryville was \$4.5 million. Also, at September 30, 2007, the receivable from Evangeline was \$1.1 million, the receivable from Perryville was \$0.8 million, and the receivable from Acadia was \$6.4 million.

Cleco Power has affiliate balances that are payable to or due from its affiliates. At September 30, 2007, the payable to Cleco Corporation was \$5.9 million, the payable to Support Group was \$4.5 million, and the payable to other affiliates was \$0.4 million. Also, at September 30, 2007, the receivable from Cleco Corporation was \$11.6 million, the receivable from Support Group was \$1.3 million, and the receivable from other affiliates was \$0.7 million.

### **Note 13 — Debt**

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#### ***Long-term Debt***

At September 30, 2007, and December 31, 2006, Cleco's long-term debt outstanding was \$654.1 million and \$619.3 million, respectively. The \$34.8 million increase primarily was due to \$135.0 million in draws against Cleco Power's credit facility, classified as long-term debt. This was partially offset by the reclassification of \$100.0 million of 7.00% Senior Notes at Cleco Corporation to long-term debt due within one year.

During the first nine months of 2007, Cleco Power repaid \$10.0 million of 6.53% medium-term notes and \$15.0 million of 7.50% medium-term notes, both at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded.

### **Note 14 — Calpine Bankruptcy Settlement**

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#### ***Bankruptcy Proceedings***

In December 2005, the Calpine Debtors filed for protection under Chapter 11 of the U.S. Bankruptcy Code in the Calpine Debtors Bankruptcy Court. CAH, a wholly owned subsidiary of Calpine, is one of the Calpine Debtors. Prior to Cajun's purchase, CAH owned a 50% interest in Acadia, and APH owned the other 50% interest in Acadia. Acadia owns a 1,160-MW natural gas-fired power plant.

In December 2005, the Calpine Debtors filed a motion with the Calpine Debtors Bankruptcy Court seeking to reject the Calpine Tolling Agreements in addition to six other power supply contracts with other entities. The rejection motion was referred to the U.S. District Court for the Southern District of New York, and in January 2006, a federal judge dismissed the motion. The Calpine Debtors appealed the decision to the U.S. Court of Appeals for the Second Circuit and in March 2006, the Calpine Debtors Bankruptcy Court entered an order permitting Acadia to suspend its obligations to CES under the Calpine Tolling Agreements in view of CES's non-performance of the agreements.

#### ***Settlement Agreement***

In April 2007, Cleco announced that a settlement agreement had been reached with Calpine, subject to the approval of the Calpine Debtors Bankruptcy Court, which resolved issues related to the Acadia power plant. The settlement included the fixing of Acadia's claims against the Calpine Debtors and an agreement by the parties to certain bidding procedures (Bidding Procedures) which governed the sale of CAH's interest in Acadia and certain related assets (collectively, the CAH Assets). In May 2007, the Calpine Debtors Bankruptcy Court approved the terms of the

settlement and entered orders approving the Claims Settlement Agreement and the Bidding Procedures.

The Claims Settlement Agreement addressed Acadia's outstanding claims against the Calpine Debtors. Under the Claims Settlement Agreement, Acadia received a pre-petition general unsecured claim against each of CES and Calpine (as guarantor of CES's obligations under the Calpine Tolling Agreements) for \$185.0 million, which takes into account prior draws made by APH under a letter of credit in the aggregate amount of \$15.0 million. Acadia made a dividend by assignment to APH for its portion of the claims.

In May 2007, APH sold its claims of \$85.0 million against CES and Calpine to JPMorgan Chase Bank, N.A. at 92% of face value. The pre-tax proceeds from this sale were \$78.2 million.

The Bidding Procedures Order set forth the procedures governing the sale of the CAH Assets. Under the Bidding Procedures Order, APH agreed to serve as the "stalking horse bidder" for the CAH Assets. APH's agreement was subject to certain terms and conditions, including payment to APH of a \$2.9 million break-up fee in the event APH was not the successful purchaser. APH and CAH entered into a purchase agreement whereby APH agreed to purchase the CAH Assets for \$60.0 million plus assumed liabilities, subject to any higher or better offers.

The Calpine Debtors Bankruptcy Court approved the transfer of the operations, maintenance and project management functions of the Acadia power plant to subsidiaries of Midstream upon the closing of the CAH asset sale. A subsidiary of Calpine has been performing these functions since the Acadia power plant became operational.

#### ***Acadia Auction Results***

In July 2007, CAH conducted an auction for the CAH Assets. APH participated in the auction. At the conclusion of the auction, Cajun emerged as the successful bidder, with a price of \$189.0 million.

In August 2007, a hearing was held for the Calpine Debtors Bankruptcy Court to consider and approve the sale of

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CAH Assets to Cajun. In September 2007, after all regulatory approvals were received, the sale of CAH's Assets to Cajun was completed. At the closing of the sale, APH received payment from Cajun in the amount of \$85.0 million for the agreed upon value of the priority and guaranteed distributions, plus a \$2.9 million break-up fee and other expense reimbursements. This \$85.0 million payment is separate from APH's \$85.0 million pre-petition unsecured claim that it sold in May 2007. APH also acquired, for \$1.25 million (subject, in certain circumstances, to reduction), Calpine's interest in Acadia's claim against Cleco Power regarding a potential electric metering error at the Acadia power plant. APH recognized this as other expense on Cleco's Condensed Consolidated Statements of Income. At the completion of the sale, management reviewed the carrying value of APH's 50% ownership in Acadia. Using Calpine's sale as a market indicator of value, APH recognized an impairment charge of \$45.8 million, which is the difference between the \$234.8 million carrying value and the \$189.0 million market value. The impairment charge is reflected in equity income from investees on Cleco's condensed consolidated statements of income. As a result of the closing and the subsequent settlement of future priority distribution payments owed to APH, the Acadia LLC Agreement was amended to remove APH's priority distribution rights and give each member (APH and Cajun) a 50% ownership and economic interest in Acadia.

## ITEM 2.MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

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The following discussion and analysis should be read in combination with the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006, and Cleco Corporation's and Cleco Power's Condensed Financial Statements contained in this Form 10-Q. The information included therein is essential to understanding the following discussion and analysis. Below is information concerning the consolidated results of operations of Cleco for the three and nine months ended September 30, 2007, and September 30, 2006.

### OVERVIEW

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Cleco is a regional energy services holding company that conducts substantially all of its business operations through its two principal operating business segments:

- § Cleco Power, an integrated electric utility services subsidiary regulated by the LPSC and the FERC, among other regulators, which also engages in energy management activities, and
- § Midstream, a merchant energy subsidiary regulated by the FERC, that owns and operates a merchant generation station and invests in a joint venture that owns and operates a merchant generation station.

While management believes that Cleco remains a strong company, Cleco continues to focus on several significant factors affecting Cleco Power and Midstream as described below.

#### *Cleco Power*

Many factors affect the opportunities, challenges, and risks of Cleco Power's primary business of selling electricity. These factors include the presence of a stable regulatory environment, which includes recovery of costs and maintenance of a competitive return on equity; the ability to achieve energy sales growth while containing costs; and the ability to recover costs related to growing demand and rising fuel prices and increasingly stringent regulatory and environmental standards.

As part of its plan to resolve long-term capacity needs, Cleco Power began construction of Rodemacher Unit 3 in May 2006, which, upon completion, will provide a portion of the utility's future power supply needs and help stabilize customer fuel costs. The project's capital cost, including carrying costs during construction, is estimated at \$1.0 billion. Cleco Power anticipates the plant will be operational in the fourth quarter of 2009. For additional

information, see “— Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Rodemacher Unit 3.” In 2005, Hurricanes Katrina and Rita caused catastrophic damage to the Gulf Coast region, including Cleco Power's service territory. Storm restoration costs from Hurricanes Katrina and Rita are currently estimated to total \$158.0 million, a decrease from the original estimate of \$161.8 million filed with the LPSC. In March 2007, Cleco Power and the LPSC Staff filed a settlement agreement allowing the recovery of storm restoration costs. In September 2007, the LPSC approved the settlement agreement and issued a financing order authorizing Cleco Power to securitize and to cause the issuance of storm recovery bonds with an aggregate principal amount of approximately \$187.0 million, equal to the sum of (i) Cleco Power's costs incurred in connection with restoring service to its customers who experienced electric power outages as a result of Hurricanes Katrina and Rita (approximately \$132.0 million, after crediting revenues from an interim storm surcharge, and excluding income tax benefits associated with such costs), plus (ii) a storm recovery reserve in the amount of approximately \$50.0 million, and (iii) the upfront and ongoing costs of issuing, supporting and servicing the storm recovery bonds. Management plans to complete the securitization financing as soon as market conditions allow. For additional information, see Item 1, “Financial Statements and Supplementary Data — Notes to the Unaudited Condensed Financial Statements — Note 2 — Regulatory Assets and Liabilities.”

***Midstream***

In December 2005, the Calpine Debtors filed for protection under Chapter 11 of the Bankruptcy Code and subsequently

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filed a motion with the Calpine Debtors Bankruptcy Court to reject the Calpine Tolling Agreements. In March 2006, Acadia and CES executed amendments to the Calpine Tolling Agreements, which were approved by the Calpine Debtors Bankruptcy Court, permitting Acadia to suspend its obligations under the agreements. Under an April 2007 settlement between Cleco and Calpine, Acadia received a pre-petition general unsecured claim against Calpine of \$185.0 million in connection with the Calpine Tolling Agreements and Calpine's guaranty of those agreements. Acadia made a dividend by assignment to APH for its portion of the claims. In May 2007, APH sold the claim of \$85.0 million at 92% of face value. In September 2007, after all regulatory approvals were received, the sale of CAH's Assets to Cajun was completed. At the closing of the sale, APH received payment from Cajun in the amount of \$85.0 million for the agreed upon value of the priority and guaranteed distributions, plus a \$2.9 million break-up fee and other expense reimbursements. For additional information on Acadia and the Calpine bankruptcy, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 14 — Calpine Bankruptcy Settlement." Effective February 1, 2007, the ownership interests of Midstream's transmission interconnection facilities were transferred to Cleco Corporation. In accordance with SFAS No. 131, the net operating results for Midstream for the three and nine months ended September 30, 2006, have been adjusted to reflect this organizational change.

*Comparison of the Three Months Ended September 30, 2007, and 2006*

**Cleco Consolidated**

| (THOUSANDS)  | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/(UNFAVORABLE) |            |             |          |  |
|--|--|------------|-------------|----------|--|
|  | 2007   | 2006       | VARIANCE    | CHANGE   |  |
| Operating revenue, net                             | \$ 311,691   | \$ 294,103 | \$ 17,588   | 5.98 %   |  |
| Operating expenses                                 | 270,530  | 256,903    | (13,627)    | (5.30)%  |  |
| Operating income                                   | \$ 41,161  | \$ 37,200  | \$ 3,961    | 10.65 %  |  |
| Allowance for other funds used during construction | \$ 9,552   | \$ 2,190   | \$ 7,362    | 336.16 % |  |
| Equity income from investees                       | \$ 27,726  | \$ 15,197  | \$ 12,529   | 82.44 %  |  |
| Other income                                       | \$ 28,402  | \$ 702     | \$ 27,700   | *        |  |
| Federal and state income taxes                     | \$ 30,077  | \$ 19,350  | \$ (10,727) | (55.44)% |  |
| Net income applicable to common stock              | \$ 68,033  | \$ 27,592  | \$ 40,441   | 146.57 % |  |

\*Not meaningful

Consolidated net income applicable to common stock increased \$40.4 million, or 146.6%, in the third quarter of 2007 compared to the third quarter of 2006 primarily due to increased Midstream and Cleco Power earnings.

Operating revenue, net increased \$17.6 million, or 6.0%, in the third quarter of 2007 compared to the same period of 2006 largely as a result of higher fuel cost recovery revenue at Cleco Power.

Operating expenses increased \$13.6 million, or 5.3%, in the third quarter of 2007 compared to the third quarter of 2006 primarily due to increased fuel costs and higher capacity payments and maintenance expenses at Cleco Power. The resulting change in operating income was primarily due to lower other operations expense and lower depreciation expense at Cleco Power.

Allowance for other funds used during construction increased \$7.4 million, or 336.2%, in the third quarter of 2007 compared to the same period of 2006 primarily due to increased construction activity at Rodemacher Unit 3.

Equity income from investees increased \$12.5 million, or 82.4%, in the third quarter of 2007 compared to the third quarter of 2006. Other income increased \$27.7 million in the third quarter of 2007 compared to the same period of 2006. These increases were a result of amounts received by APH relating to Cajun's purchase of CAH's 50% equity ownership interest in Acadia as described above, offset by a pre-tax impairment loss. For additional information, see "—

Midstream — Equity Income from Investees and Other Income.”

Federal and state income taxes increased \$10.7 million, or 55.4%, during the third quarter of 2007 compared to the same period of 2006 primarily due to the \$50.8 million increase in pre-tax income for the third quarter of 2007 compared to the same period of 2006. The effective income tax rate decreased from 40.9% to 30.7% during the third quarter of 2007 compared to the same period of 2006, mainly due to the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3.

Results of operations for Cleco Power and Midstream are more fully described below.

### Cleco Power

| (THOUSANDS)   | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30, |            |           |          |
|---|---|------------|-----------|----------|
|   | 2007  | 2006       | VARIANCE  | CHANGE   |
| Operating revenue                                   |   |            |           |          |
| Base  | \$ 104,476                                  | \$ 103,149 | \$ 1,327  | 1.29%    |
| Fuel cost recovery                                  | 196,386                                     | 181,341    | 15,045    | 8.30%    |
| Other operations                                    | 9,231                                       | 7,621      | 1,610     | 21.13%   |
| Affiliate revenue                                   | 10  | 13         | (3)       | (23.08)% |
| Intercompany revenue                                | 501   | 501        | -         | -        |
| Operating revenue, net                              | 310,604                                     | 292,625    | 17,979    | 6.14%    |
| Operating expenses                                  |   |            |           |          |
| Fuel used for electric generation – recoverable     | 94,838                                      | 77,730     | (17,108)  | (22.01)% |
| Power purchased for utility customers – recoverable | 101,508                                     | 103,732    | 2,224     | 2.14%    |
| Non-recoverable fuel and power purchased            | 10,166                                      | 8,064      | (2,102)   | (26.07)% |
| Other operations                                    | 22,739                                      | 23,791     | 1,052     | 4.42%    |
| Maintenance   | 9,590                                       | 7,981      | (1,609)   | (20.16)% |
| Depreciation  | 19,401                                      | 23,353     | 3,952     | 16.92%   |
| Taxes other than income taxes                       | 10,053                                      | 10,149     | 96        | 0.95%    |
| Total operating expenses                            | 268,295                                     | 254,800    | (13,495)  | (5.30)%  |
| Operating income                                    | \$ 42,309                                   | \$ 37,825  | \$ 4,484  | 11.85%   |
| Allowance for other funds used during construction  | \$ 9,552                                    | \$ 2,190   | \$ 7,362  | 336.16%  |
| Interest charges                                    | \$ 8,213                                    | \$ 8,328   | \$ 115    | 1.38%    |
| Federal and state income taxes                      | \$ 10,871                                   | \$ 11,428  | \$ 557    | 4.87%    |
| Net income  | \$ 34,198                                   | \$ 21,556  | \$ 12,642 | 58.65%   |

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Cleco Power's net income applicable to member's equity in the third quarter of 2007 increased \$12.6 million, or 58.7%, compared to the third quarter of 2006. Contributing factors include:

- § higher base revenue,
- § higher other operations revenue,
- § higher allowance for other funds used during construction,
- § lower depreciation expense,
- § lower other operations expense, and
- § lower effective income tax rate.

These were partially offset by:

- § higher non-recoverable fuel and power purchased and
- § higher maintenance expense.

| (MILLION kWh)                             | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30, |       |                             |
|---|---|-------|-----------------------------|
|   | 2007  | 2006  | FAVORABLE/<br>(UNFAVORABLE) |
| Electric sales                            |   |       |                             |
| Residential                               | <b>1,170</b>                                | 1,190 | (1.68)%                     |
| Commercial                                | <b>733</b>                                  | 651   | 12.6 %                      |
| Industrial                                | <b>786</b>                                  | 784   | 0.26 %                      |
| Other retail                              | <b>35</b>                                   | 101   | (65.35)%                    |
| Total retail                              | <b>2,724</b>                                | 2,726 | (0.07)%                     |
| Sales for resale                          | <b>165</b>                                  | 159   | 3.77 %                      |
| Unbilled                                  | <b>(44)</b>                                 | (89)  | 50.56 %                     |
| Total retail and wholesale customer sales | <b>2,845</b>                                | 2,796 | 1.75 %                      |

| (THOUSANDS)                               | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30, |            |                             |
|---|---|------------|-----------------------------|
|   | 2007  | 2006       | FAVORABLE/<br>(UNFAVORABLE) |
| Electric sales                            |   |            |                             |
| Residential                               | <b>\$ 53,190</b>                            | \$ 53,855  | (1.23)%                     |
| Commercial                                | <b>25,270</b>                               | 22,442     | 12.6 %                      |
| Industrial                                | <b>14,686</b>                               | 14,399     | 1.99 %                      |
| Other retail                              | <b>1,456</b>                                | 3,671      | (60.34)%                    |
| Storm surcharge                           | <b>6,644</b>                                | 6,582      | 0.94 %                      |
| Total retail                              | <b>101,246</b>                              | 100,949    | 0.29 %                      |
| Sales for resale                          | <b>4,744</b>                                | 5,222      | (9.15)%                     |
| Unbilled                                  | <b>(1,514)</b>                              | (3,022)    | 49.90 %                     |
| Total retail and wholesale customer sales | <b>\$ 104,476</b>                           | \$ 103,149 | 1.29 %                      |

A review of customer rate schedules was completed by Cleco Power in late August 2006 that resulted in certain other retail customers being reclassified to the commercial class of customers. As a result of this reclassification, commercial electric sales increased with a corresponding decrease in other retail as reflected in the charts above.

Cleco Power's residential customers' demand for electricity largely is affected by weather. Weather generally is measured in cooling degree-days and heating degree-days. A cooling degree-day is an indication of the likelihood that a consumer will use air conditioning, while a heating degree-day is an indication of the likelihood that a consumer will use heating. An increase in heating degree-days does not produce the same increase in revenue as an increase in cooling degree-days, because alternative heating sources are more available. Normal heating degree-days and cooling degree-days are calculated for a month by separately calculating the average actual heating and cooling degree-days for that month over a period of 30 years.

The following chart shows how cooling degree-days varied from normal conditions and from the prior period. Cleco Power uses temperature data collected by the National Oceanic and Atmospheric Administration to determine degree-days.

|                     | FOR THE THREE MONTHS ENDED<br>SEPTEMBER 30,<br>2007 CHANGE |       |        |               |        |
|---------------------|--|-------|--------|---------------|--------|
|                     | 2007   | 2006  | NORMAL | PRIOR<br>YEAR | NORMAL |
| Cooling degree-days | 1,601  | 1,524 | 1,468  | 5.05%         | 9.06%  |

### **Base**

Base revenue during the third quarter of 2007 increased \$1.3 million, or 1.3%, compared to the same period in 2006. The increase primarily was due to slightly higher retail and wholesale kWh sales, primarily from warmer weather as compared to the same period in 2006.

During the second quarter of 2008, Cleco Power is expected to begin providing service to a new industrial customer. As a result of this new customer, the addition of 8 MWs, which approximates \$1.0 million of base revenue annually, is expected during 2008.

Cleco Power began selling fixed-priced power to a 30-MW wholesale customer on January 1, 2006. As a result of the fixed-price contract, the customer is expected to increase base revenue while diluting earnings in years 2007 and 2008. In years 2009 through 2012, Cleco Power anticipates earnings accretion related to this contract. For additional information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks." For information on the effects of future energy sales on Cleco Power's financial condition, results of operations, and cash flows, see "Risk Factors — Future Electricity Sales" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### **Fuel Cost Recovery**

Fuel cost recovery revenue billed to customers during the third quarter of 2007 compared to the same period in 2006 increased \$15.0 million, or 8.3%, primarily due to increases in the per-unit cost of fuel used for electric generation and higher volumes of power purchased for utility customers. Changes in fuel costs historically have not significantly affected Cleco Power's net income. Generally, fuel and purchased power expenses are recovered through the LPSC-established fuel adjustment clause, which enables Cleco Power to pass on to its customers substantially all such charges. Approximately 96% of Cleco Power's total fuel cost is regulated by the LPSC, while the remainder is regulated by the FERC. Recovery of fuel adjustment clause costs is subject to refund until approval is received from the LPSC. For information on Cleco Power's ongoing 2003-2004 fuel audit, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Fuel Audit."



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***Other Operations***

Other operations revenue increased \$1.6 million, or 21.1%, in the third quarter of 2007 compared to the third quarter of 2006 primarily due to a \$0.5 million mark-to-market loss in the third quarter of 2007 compared to a \$1.9 million mark-to-market loss in the third quarter of 2006 relating to economic hedge transactions associated with fixed-price power being provided to a wholesale customer. Also contributing to the increase was \$0.2 million of other miscellaneous revenue. For information on Cleco's energy commodity activities, see Item 3, "Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks."

***Operating Expenses***

Operating expenses increased \$13.5 million, or 5.3%, in the third quarter of 2007 compared to the same period of 2006. Fuel used for electric generation (recoverable) increased \$17.1 million, or 22.0%, primarily due to higher per-unit costs of fuel used as compared to the same period of 2006. Partially offsetting this increase was lower volumes of fuel used for electric generation. Power purchased for utility customers (recoverable) decreased \$2.2 million, or 2.1%, largely due to lower per-unit costs of power purchased. Partially offsetting this decrease were higher volumes of power purchased. Higher volumes of purchased power were largely the result of unscheduled plant outages during the third quarter of 2007. Fuel used for electric generation and power purchased for utility customers generally are influenced by natural gas prices. However, other factors such as scheduled and/or unscheduled outages, unusual maintenance or repairs, or other developments may affect fuel used for electric generation and power purchased for utility customers. Non-recoverable fuel and purchased power increased \$2.1 million, or 26.1%, primarily due to higher capacity payments made during the third quarter of 2007. Other operations expense decreased \$1.1 million, or 4.4%, primarily due to lower employee benefit costs, lower payroll and administrative expenses, and lower professional fees. Maintenance expenses during the third quarter of 2007 increased \$1.6 million, or 20.2%, compared to the same period of 2006 primarily due to the reclassification of certain storm amortization costs to depreciation expense during the third quarter of 2006. Partially offsetting this increase was the recognition of previously recorded storm restoration expenses as a regulatory asset during the third quarter of 2007. Depreciation expense decreased \$4.0 million, or 16.9%, primarily as a result of the absence in 2007 of the reclassification of storm amortization costs to depreciation expense during the third quarter of 2006. Partially offsetting this decrease was higher storm amortization costs and normal recurring additions to fixed assets.

***Allowance for Other Funds Used During Construction***

Allowance for other funds used during construction increased \$7.4 million, or 336.2%, during the third quarter of 2007 compared to the same period of 2006 primarily due to increased construction activity at Rodemacher Unit 3. Allowance for other funds used during construction comprised 27.9% of Cleco Power's net income for the third quarter of 2007, compared to 10.2% for the third quarter of 2006.

***Interest Charges***

Interest charges decreased \$0.1 million, or 1.4%, during the third quarter of 2007 compared to the same period of 2006 primarily due to the allowance for borrowed funds used during construction associated with construction activity at Rodemacher Unit 3. Partially offsetting this decrease was interest related to draws against Cleco Power's credit facility during 2007 and the accrual of interest related to uncertain tax positions, which was previously reported in tax expense.

***Income Taxes***

Income tax expense decreased \$0.6 million, or 4.9%, during the third quarter of 2007 compared to the same period of 2006. Cleco Power's effective income tax rate decreased from 34.6% to 24.1% during the third quarter of 2007 compared to the same period of 2006. The decrease in the rate was primarily due to the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3.

**Midstream**

| (THOUSANDS)                          | FOR THE THREE MONTHS ENDED SEPTEMBER 30, |           |             |           |
|--------------------------------------|--|-----------|-------------|-----------|
|                                      | 2007                                     | 2006      | VARIANCE    | CHANGE    |
| Operating revenue                    |  |           |             |           |
| Other operations                     | \$ 4                                     | \$ 21     | \$ (17)     | (80.95)%  |
| Affiliate revenue                    | 1,105                                    | 1,443     | (338)       | (23.42)%  |
| Operating revenue                    | 1,109                                    | 1,464     | (355)       | (24.25)%  |
| Operating expenses                   |  |           |             |           |
| Other operations                     | 1,024                                    | 762       | (262)       | (34.38)%  |
| Maintenance                          | 506                                      | 740       | 234         | 31.62 %   |
| Depreciation                         | 76                                       | 76        | -           | -         |
| Taxes other than incometaxes         | 74                                       | 52        | (22)        | (42.31)%  |
| Total operatingexpenses              | 1,680                                    | 1,630     | (50)        | (3.07)%   |
| Operating loss                       | \$ (571)                                 | \$ (166)  | \$ (405)    | (243.98)% |
| Equity income from investees         | \$ 27,532                                | \$ 14,741 | \$ 12,791   | 86.77 %   |
| Other income                         | \$ 27,924                                | \$ -      | \$ 27,924   | *         |
| Other expense                        | \$ 1,250                                 | \$ 11     | \$ (1,239)  | *         |
| Interest charges                     | \$ 5,894                                 | \$ 4,989  | \$ (905)    | (18.14)%  |
| Federal and state income tax expense | \$ 17,947                                | \$ 5,882  | \$ (12,065) | (205.12)% |
| Income from discontinued operations  | \$ -                                     | \$ 36     | \$ (36)     | (100.00)% |
| Net income                           | \$ 30,415                                | \$ 3,729  | \$ 26,686   | 715.63 %  |
| *Not meaningful                      |  |           |             |           |

Midstream's net income applicable to member's equity for the third quarter of 2007 increased \$26.7 million, or 715.6%, compared to the third quarter of 2006. Factors affecting Midstream during the third quarter of 2007 are described below.

***Equity Income from Investees***

Equity income from investees increased \$12.8 million, or 86.8%, in the third quarter of 2007 compared to the third quarter of 2006. The increase was due to a \$12.7 million increase in equity earnings at APH and a \$0.1 million increase at

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Evangeline. The increase in earnings at APH primarily was a result of amounts received by APH during the third quarter of 2007 relating to Cajun's purchase of CAH's 50% equity ownership interest in Acadia. At the closing of the sale, APH received payment from Cajun in the amount of \$85.0 million for the agreed upon value of the priority and guaranteed distributions, plus a \$2.9 million break-up fee. Of these amounts, \$60.0 million, which represents consideration of APH's priority distributions from Acadia, is included in equity income from investees. The remaining \$27.9 million is included in other income as discussed below. Partially offsetting the \$60.0 million payment reflected in equity income from investees was a \$45.8 pre-tax impairment loss recorded in the third quarter of 2007, which represents the excess of the carrying value over the calculated fair value of APH's investment in Acadia. The increase at Evangeline was primarily due to the absence of asbestos removal expense during the third quarter of 2007. As previously discussed, Midstream's ownership interests in Perryville and Attala were transferred to Cleco Corporation effective February 1, 2007, and are no longer reported as equity income from investees on Midstream's financial statements. In accordance with SFAS No. 131, operating results for the third quarter of 2006 have been adjusted to reflect this new structure. For additional information, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Disclosures about Segments."

#### ***Other Income***

Other income increased \$27.9 million in the third quarter of 2007 compared to the third quarter of 2006 as a result of amounts received by APH during the third quarter of 2007 relating to Cajun's purchase of CAH's 50% equity ownership interest in Acadia. Of this amount, \$25.0 million represents consideration of APH's guaranteed payments from Acadia and \$2.9 million represents break-up fees.

#### ***Other Expense***

Other expense increased \$1.2 million during the third quarter of 2007 compared to the same period of 2006 primarily due to APH's payment to acquire Calpine's interest in Acadia's claim against Cleco Power regarding a potential electric metering error at the Acadia facility.

#### ***Interest Charges***

Interest charges increased \$0.9 million, or 18.1%, during the third quarter of 2007 compared to the same period of 2006 primarily due to a higher interest rate and a higher balance on affiliate debt relating to APH's investment in Acadia.

#### ***Income Taxes***

Income tax expense increased \$12.1 million, or 205.1%, during the third quarter of 2007 compared to the same period of 2006 due to the \$38.8 million increase in pre-tax income for the third quarter of 2007 compared to the same period of 2006. Midstream's effective income tax rate decreased from 61.4% to 37.1% during the third quarter of 2007 compared to the same period of 2006, mainly due to tax adjustments booked in 2006 and interest related to tax positions being accounted for as interest expense in 2007, compared to tax expense in 2006, as a result of the adoption of FIN 48.

#### ***Comparison of the Nine Months Ended September 30, 2007, and 2006***

##### **Cleco Consolidated**

| (THOUSANDS)            | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30,<br>FAVORABLE/(UNFAVORABLE) |            |           |         |
|------------------------|---|------------|-----------|---------|
|                        | 2007  | 2006       | VARIANCE  | CHANGE  |
| Operating revenue, net | \$ 796,942  | \$ 768,471 | \$ 28,471 | 3.70 %  |
| Operating expenses     | 713,051   | 675,877    | (37,174)  | (5.50)% |

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|  |    |                |    |        |    |          |           |
|--|----|----------------|----|--------|----|----------|-----------|
| Operating income                                   | \$ | <b>83,891</b>  | \$ | 92,594 | \$ | (8,703)  | (9.40)%   |
| Allowance for other funds used during construction | \$ | <b>21,715</b>  | \$ | 4,231  | \$ | 17,484   | 413.24 %  |
| Equity income from investees                       | \$ | <b>97,608</b>  | \$ | 30,802 | \$ | 66,806   | 216.89 %  |
| Other income                                       | \$ | <b>28,644</b>  | \$ | 929    | \$ | 27,715   | *         |
| Other expense                                      | \$ | <b>2,536</b>   | \$ | 1,177  | \$ | (1,359)  | (115.46)% |
| Interest charges                                   | \$ | <b>34,284</b>  | \$ | 32,138 | \$ | (2,146)  | (6.68)%   |
| Federal and state income taxes                     | \$ | <b>63,187</b>  | \$ | 38,923 | \$ | (24,264) | (62.34)%  |
| Net income applicable to common stock              | \$ | <b>139,435</b> | \$ | 62,071 | \$ | 77,364   | 124.64 %  |
| *Not meaningful                                    |    |                |    |        |    |          |           |

Consolidated net income applicable to common stock increased \$77.4 million, or 124.6%, in the first nine months of 2007 compared to the first nine months of 2006 primarily due to increased Midstream and Cleco Power earnings.

Operating revenue, net increased \$28.5 million, or 3.7%, in the first nine months of 2007 compared to the same period of 2006 largely as a result of higher base and fuel cost recovery revenue at Cleco Power.

Operating expenses increased \$37.2 million, or 5.5%, in the first nine months of 2007 compared to the first nine months of 2006 primarily due to increased fuel costs, capacity payments, depreciation expense and other operations and maintenance expenses at Cleco Power.

Allowance for other funds used during construction increased \$17.5 million, or 413.2%, in the first nine months of 2007 compared to the same period of 2006 primarily due to increased construction activity at Rodemacher Unit 3.

Equity income from investees increased \$66.8 million, or 216.9%, in the first nine months of 2007 compared to the same period of 2006. The increase primarily was due to increased equity earnings at APH, resulting from the settlement of Acadia's pre-petition unsecured claims against CES and Calpine and amounts received by APH relating to Cajun's purchase of CAH's 50% equity ownership interest in Acadia, offset by a pre-tax impairment loss.

Other income increased \$27.7 million in the first nine months of 2007 compared to the same period of 2006 primarily due to amounts received by APH relating to Cajun's purchase of CAH's 50% equity ownership interest in Acadia. For additional information, see "— Midstream — Equity Income from Investees and Other Income."

Other expense increased \$1.4 million, or 115.5%, in the first nine months of 2007 compared to the same period of 2006 primarily due to APH's payment to acquire Calpine's

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interest in Acadia's claim against Cleco Power regarding a potential electric metering error at the Acadia facility. Interest charges increased \$2.1 million, or 6.7%, in the first nine months of 2007 compared to the same period of 2006 primarily due to interest related to draws against Cleco Power's credit facility during 2007 and the accrual of interest related to uncertain tax positions at Cleco Power, which was previously reported in tax expense. Partially offsetting these increases was the allowance for borrowed funds used during construction associated with construction activity at Rodemacher Unit 3.

Federal and state income taxes increased \$24.3 million, or 62.3%, during the first nine months of 2007 compared to the same period of 2006 primarily due to the \$100.6 million increase in pre-tax income for 2007 compared to the same period of 2006. The effective income tax rate decreased from 38.0% to 31.1% during the first nine months of 2007 compared to the same period of 2006, mainly due to the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3.

Results of operations for Cleco Power and Midstream are fully described below.

**Cleco Power**

| (THOUSANDS)   | FOR THE NINE MONTHS ENDED<br>SEPTEMBER 30, |            |                                     |           |
|---|--|------------|-------------------------------------|-----------|
|   | 2007                                       | 2006       | FAVORABLE/(UNFAVORABLE)<br>VARIANCE | CHANGE    |
| <b>Operating revenue</b>                            |  |            |                                     |           |
| Base  | \$ 272,765                                 | \$ 261,724 | \$ 11,041                           | 4.22 %    |
| Fuel cost recovery                                  | 493,026                                    | 475,041    | 17,985                              | 3.79 %    |
| Electric customer credits                           | -  | 4,382      | (4,382)                             | (100.00)% |
| Other operations                                    | 26,413                                     | 22,052     | 4,361                               | 19.78 %   |
| Affiliate revenue                                   | 35   | 37         | (2)                                 | (5.41)%   |
| Intercompany revenue                                | 1,505                                      | 1,501      | 4                                   | 0.27 %    |
| Operating revenue, net                              | 793,744                                    | 764,737    | 29,007                              | 3.79 %    |
| <b>Operating expenses</b>                           |  |            |                                     |           |
| Fuel used for electric generation – recoverable     | 196,872                                    | 179,305    | (17,567)                            | (9.80)%   |
| Power purchased for utility customers – recoverable | 296,071                                    | 295,974    | (97)                                | (0.03)%   |
| Non-recoverable fuel and power purchased            | 20,116                                     | 18,127     | (1,989)                             | (10.97)%  |
| Other operations                                    | 71,318                                     | 65,844     | (5,474)                             | (8.31)%   |
| Maintenance   | 33,587                                     | 26,919     | (6,668)                             | (24.77)%  |
| Depreciation  | 58,784                                     | 53,879     | (4,905)                             | (9.10)%   |
| Taxes other than income taxes                       | 28,540                                     | 28,917     | 377                                 | 1.30 %    |
| Total operating expenses                            | 705,288                                    | 668,965    | (36,323)                            | (5.43)%   |
| Operating income                                    | \$ 88,456                                  | \$ 95,772  | \$ (7,316)                          | (7.64)%   |
| Interest income                                     | \$ 3,548                                   | \$ 5,688   | \$ (2,140)                          | (37.62)%  |
| Allowance for other funds used during construction  | \$ 21,715                                  | \$ 4,231   | \$ 17,484                           | 413.24 %  |
| Interest charges                                    | \$ 27,883                                  | \$ 26,232  | \$ (1,651)                          | (6.29)%   |
| Federal and state income taxes                      | \$ 20,517                                  | \$ 26,287  | \$ 5,770                            | 21.95 %   |
| Net income  | \$ 65,146                                  | \$ 52,476  | \$ 12,670                           | 24.14 %   |

Cleco Power's net income applicable to member's equity in the first nine months of 2007 increased \$12.7 million, or 24.1%, compared to the first nine months of 2006. Contributing factors include:

§ higher base revenue,

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- § higher other operations revenue,
- § higher allowance for other funds used during construction, and
- § lower effective income tax rate.

These were partially offset by:

- § absence of favorable customer credit adjustments,
- § higher other operations and maintenance expenses,
- § higher depreciation expense,
- § higher non-recoverable fuel and power purchased,
- § lower interest income, and
- § higher interest charges.

FOR THE NINE MONTHS ENDED SEPTEMBER  
30,

| (MILLION kWh)                             | 2007  | 2006 (UNFAVORABLE) | FAVORABLE/ |
|---|-------|--------------------|------------|
| Electric sales                            |       |                    |            |
| Residential                               | 2,789 | 2,760              | 1.05 %     |
| Commercial                                | 1,869 | 1,529              | 22.24 %    |
| Industrial                                | 2,255 | 2,201              | 2.45 %     |
| Other retail                              | 102   | 380                | (73.16)%   |
| Total retail                              | 7,015 | 6,870              | 2.11 %     |
| Sales for resale                          | 384   | 391                | (1.79)%    |
| Unbilled                                  | 67    | 53                 | 26.42 %    |
| Total retail and wholesale customer sales | 7,466 | 7,314              | 2.08 %     |

FOR THE NINE MONTHS ENDED SEPTEMBER  
30,

| (THOUSANDS)                               | 2007       | 2006 (UNFAVORABLE) | FAVORABLE/ |
|---|------------|--------------------|------------|
| Electric sales                            |            |                    |            |
| Residential                               | \$ 122,567 | \$ 121,724         | 0.69 %     |
| Commercial                                | 70,219     | 57,232             | 22.69 %    |
| Industrial                                | 42,398     | 41,554             | 2.03 %     |
| Other retail                              | 4,323      | 14,894             | (70.97)%   |
| Storm surcharge                           | 18,295     | 10,508             | 74.11 %    |
| Total retail                              | 257,802    | 245,912            | 4.84 %     |
| Sales for resale                          | 12,675     | 13,745             | (7.78)%    |
| Unbilled                                  | 2,288      | 2,067              | 10.69 %    |
| Total retail and wholesale customer sales | \$ 272,765 | \$ 261,724         | 4.22 %     |

A review of customer rate schedules was completed by Cleco Power in late August 2006 that resulted in certain other retail customers being reclassified to the commercial class of customers. As a result of this reclassification, commercial electric sales increased with a corresponding decrease in other retail as reflected in the charts above. The following chart shows how cooling and heating degree-days varied from normal conditions and from the prior period. Cleco Power uses temperature data collected by the National Oceanic and Atmospheric Administration to determine degree-days.

FOR THE NINE MONTHS ENDED  
SEPTEMBER 30,

|                     | 2007  | 2006  | NORMAL | 2007 CHANGE |         |
|---------------------|-------|-------|--------|-------------|---------|
|                     |       |       |        | PRIOR YEAR  | NORMAL  |
| Cooling degree-days | 2,635 | 2,708 | 2,436  | (2.70)%     | 8.17 %  |
| Heating degree-days | 950   | 693   | 1,026  | 37.09 %     | (7.41)% |

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**Base**

Base revenue during the first nine months of 2007 increased \$11.0 million, or 4.2%, compared to the same period in 2006. The increase primarily was due to the recovery of storm restoration costs through a monthly customer surcharge that began in May 2006. These storm-related costs are being amortized to depreciation expense based on the amounts collected monthly from customers through this surcharge. Also contributing to the increase in base revenue were higher retail and wholesale kWh sales, primarily from colder winter weather as compared to the same period in 2006. For information on the anticipated effects of changes in revenue from industrial and wholesale customers, see “— Comparison of the Three Months Ended September 30, 2007, and 2006 — Cleco Power — Base.” For additional information on Cleco’s energy commodity activities, see Item 3, “Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks.”

For information on the effects of future energy sales on Cleco Power’s financial condition, results of operations, and cash flows, see “Risk Factors — Future Electricity Sales” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

**Fuel Cost Recovery**

Fuel cost recovery revenue billed to customers during the first nine months of 2007 compared to the same period in 2006 increased \$18.0 million, or 3.8%, primarily due to increases in the per-unit cost of fuel used for electric generation and higher volumes of power purchased for utility customers. For information on Cleco Power’s ability to recover fuel and purchase power costs, see “— Comparison of the Three Months Ended September 30, 2007, and 2006 — Cleco Power — Fuel Cost Recovery.”

**Electric Customer Credits**

The \$4.4 million change in electric customer credits is the result of the absence in the first nine months of 2007 of favorable adjustments made during the first nine months of 2006 related to prior RSP filing periods. The potential refunds associated with the RSP are based on results for each 12-month period ended September 30. For additional information on the accrual of electric customer credits, see Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 7 — Electric Customer Credits.”

**Other Operations**

Other operations revenue increased \$4.4 million, or 19.8%, in the first nine months of 2007 compared to the first nine months of 2006 primarily due to a \$0.7 million mark-to-market gain in the first nine months of 2007 as compared to a \$4.3 million mark-to-market loss in the first nine months of 2006 relating to economic hedge transactions associated with fixed-price power being provided to a wholesale customer. These increases were partially offset by lower transmission services revenue. For information on Cleco’s energy commodity activities, see Item 3, “Quantitative and Qualitative Disclosures about Market Risk — Risk Overview — Commodity Price Risks.”

**Operating Expenses**

Operating expenses increased \$36.3 million, or 5.4%, in the first nine months of 2007 compared to the same period of 2006. Fuel used for electric generation (recoverable) increased \$17.6 million, or 9.8%, primarily due to higher per-unit costs of fuel used as compared to the same period of 2006. Partially offsetting this increase were lower volumes of fuel used for electric generation. Fuel used for electric generation and power purchased for utility customers generally are influenced by natural gas prices. However, other factors such as scheduled and/or unscheduled outages, unusual maintenance or repairs, or other developments may affect fuel used for electric generation and power purchased for utility customers. Non-recoverable fuel and power purchased increased \$2.0 million, or 11.0%, primarily due to higher capacity payments made during the first nine months of 2007. Other operations expense increased \$5.5 million, or 8.3%, primarily due to the absence in 2007 of the \$3.5 million recognition of previously recorded storm restoration expenses as a regulatory asset as a result of the LPSC’s February 22, 2006, approval of Cleco Power’s request to recover these storm restoration costs. Also contributing to the increase were higher transmission and



distribution operation expenses. Maintenance expenses during the first nine months of 2007 increased \$6.7 million, or 24.8%, compared to the same period of 2006 primarily due to the absence of the \$3.0 million recognition of previously recorded storm restoration expenses as a regulatory asset as a result of the LPSC's February 22, 2006 order.

Also contributing to the increase was more generating station maintenance work performed during the first nine months of 2007. Partially offsetting these increases was the recognition of other previously recorded storm restoration expenses as a regulatory asset during the third quarter of 2007. Depreciation expense increased \$4.9 million, or 9.1%, primarily as a result of \$4.0 million of storm amortization costs and \$0.9 million of normal recurring additions to fixed assets.

***Interest Income***

Interest income decreased \$2.1 million, or 37.6%, during the first nine months of 2007 compared to the same period of 2006 primarily due to lower average investment balances. Lower investment balances were the result of construction payments for Rodemacher Unit 3 being partially funded by these investments.

***Allowance for Other Funds Used During Construction***

Allowance for other funds used during construction increased \$17.5 million, or 413.2%, during the first nine months of 2007 compared to the same period of 2006 primarily due to increased construction activity at Rodemacher Unit 3. Allowance for other funds used during construction comprised 33.3% of Cleco Power's net income for the first nine months of 2007, compared to 8.1% for the first nine months of 2006.

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**Interest Charges**

Interest charges increased \$1.7 million, or 6.3%, during the first nine months of 2007 compared to the same period of 2006 primarily due to interest related to draws against Cleco Power's credit facility during 2007 and the accrual of interest related to uncertain tax positions, which was previously reported in tax expense. Partially offsetting these increases was the allowance for borrowed funds used during construction associated with construction activity at Rodemacher Unit 3.

**Income Taxes**

Income tax expense decreased \$5.8 million, or 22.0%, during the first nine months of 2007 compared to the same period of 2006. The decrease in income tax expense was partially offset by a \$6.9 million increase in pre-tax income for 2007 compared to the same period of 2006. Cleco Power's effective income tax rate decreased from 33.4% to 24.0% during the first nine months of 2007 compared to the same period of 2006, mainly due to the flow-through of tax benefits associated with AFUDC equity recorded as a result of the construction of Rodemacher Unit 3. The tax rate is also affected by the relative size of this item to pre-tax income.

**Midstream**

FOR THE NINE MONTHS ENDED SEPTEMBER 30,  
FAVORABLE/(UNFAVORABLE)

| (THOUSANDS)                          | 2007       | 2006       | VARIANCE    | CHANGE    |
|--------------------------------------|------------|------------|-------------|-----------|
| Operating revenue                    |            |            |             |           |
| Other operations                     | \$ 15      | \$ 26      | \$ (11)     | (42.31)%  |
| Affiliate revenue                    | 3,251      | 3,630      | (379)       | (10.44)%  |
| Operating revenue                    | 3,266      | 3,656      | (390)       | (10.67)%  |
| Operating expenses                   |            |            |             |           |
| Other operations                     | 4,231      | 3,285      | (946)       | (28.80)%  |
| Maintenance                          | 1,568      | 1,780      | 212         | 11.91 %   |
| Depreciation                         | 230        | 232        | 2           | 0.86 %    |
| Taxes other than incometaxes         | 206        | 174        | (32)        | (18.39)%  |
| Total operatingexpenses              | 6,235      | 5,471      | (764)       | (13.96)%  |
| Operating loss                       | \$ (2,969) | \$ (1,815) | \$ (1,154)  | (63.58)%  |
| Interest income                      | \$ 1,044   | \$ -       | \$ 1,044    | *         |
| Equity income from investees         | \$ 96,460  | \$ 28,189  | \$ 68,271   | 242.19 %  |
| Other income                         | \$ 27,924  | \$ -       | \$ 27,924   | *         |
| Other expense                        | \$ 1,252   | \$ 13      | \$ (1,239)  | *         |
| Interest charges                     | \$ 16,457  | \$ 13,865  | \$ (2,592)  | (18.69)%  |
| Federal and state income tax expense | \$ 40,008  | \$ 8,204   | \$ (31,804) | (387.66)% |
| Loss from discontinued operations    | \$ -       | \$ (154)   | \$ 154      | 100.00 %  |
| Net income                           | \$ 64,742  | \$ 4,138   | \$ 60,604   | *         |

\*Not meaningful

Midstream's net income applicable to member's equity for the first nine months of 2007 increased \$60.6 million compared to the first nine months of 2006. Factors affecting Midstream during the first nine months of 2007 are described below.

**Operating Expenses**

Operating expenses increased \$0.8 million, or 14.0%, in the first nine months of 2007 compared to the first nine months of 2006. The increase largely was due to higher employee benefit costs and higher administrative expenses.

***Interest Income***

Interest income increased \$1.0 million in the first nine months of 2007 compared to the first nine months of 2006 primarily due to higher investment balances at APH. Higher investment balances were the result of amounts received by APH relating to the settlement of Acadia's pre-petition unsecured claims against CES and Calpine.

***Equity Income from Investees***

Equity income from investees increased \$68.3 million, or 242.2%, in the first nine months of 2007 compared to the first nine months of 2006. The increase was due to a \$72.2 million increase in equity earnings at APH, partially offset by a \$3.9 million decrease at Evangeline. The increase in earnings at APH primarily was due to the settlement of Acadia's pre-petition unsecured claims against CES and Calpine and amounts received by APH relating to CAH's 50% equity ownership interest in Acadia. Partially offsetting these increases was an impairment loss recorded in the third quarter of 2007 and the absence in 2007 of APH's draw against the \$15.0 million letter of credit issued by Calpine. The decrease at Evangeline primarily was due to purchases of replacement power related to an outage at the facility, as well as higher interest charges. These decreases were partially offset by higher revenue from replacement energy. As previously discussed, Midstream's ownership interests in Perryville and Attala were transferred to Cleco Corporation effective February 1, 2007, and are no longer reported as equity income from investees on Midstream's financial statements. In accordance with SFAS No. 131, operating results for the first nine months of 2006 have been adjusted to reflect this new structure. For additional information, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 3 — Disclosures about Segments."

***Other Income***

Other income increased \$27.9 million during the first nine months of 2007 compared to the first nine months of 2006 as a result of amounts received by APH relating to Cajun's purchase of CAH's 50% equity ownership interest in Acadia. At the closing of the sale, APH received payment from Cajun in the amount of \$85.0 million for the agreed upon value of the priority and guaranteed distributions, plus a \$2.9 million break-up fee. Of these amounts, \$27.9 million is included in other income of which \$25.0 million represents consideration of APH's guaranteed payments from Acadia and \$2.9 million represents break-up fees. The remaining \$60.0 million is included in equity income from investees.

***Other Expense***

Other expense increased \$1.2 million during the first nine months of 2007 compared to the same period of 2006 primarily due to APH's payment to acquire Calpine's interest in

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Acadia's claim against Cleco Power regarding a potential electric metering error at the Acadia facility.

### ***Interest Charges***

Interest charges increased \$2.6 million, or 18.7%, during the first nine months of 2007 compared to the same period of 2006 primarily due to a higher interest rate and a higher balance on affiliate debt relating to APH's investment in Acadia.

### ***Income Taxes***

Income tax expense increased \$31.8 million, or 387.7%, during the first nine months of 2007 compared to the same period of 2006 due to a \$92.3 million increase in pre-tax income for 2007 compared to the same period of 2006. Midstream's effective income tax rate decreased from 65.7% to 38.2% during the first nine months of 2007 compared to the same period of 2006, mainly due to tax adjustments booked in 2006 and interest related to tax positions being accounted for as interest expense in 2007, compared to tax expense in 2006, as a result of the adoption of FIN 48.

## **FINANCIAL CONDITION**

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### **Liquidity and Capital Resources**

#### **General Considerations and Credit-Related Risks**

##### ***Credit Ratings and Counterparties***

At September 30, 2007, Moody's outlook for both Cleco Corporation and Cleco Power was stable. Standard & Poor's ratings outlook for both companies was negative due to continued uncertainties surrounding Cleco's merchant energy activities and risks associated with the construction of Rodemacher Unit 3. If Cleco Corporation or Cleco Power's credit ratings were to be downgraded by Moody's or Standard & Poor's, Cleco Corporation and/or Cleco Power would be required to pay additional fees and higher interest rates under their bank credit and other debt agreements.

On May 22, 2007, Moody's placed Evangeline's Senior Secured Debt Rating of Ba2 under review for possible upgrade. The rating action reflects the announced sale of Williams' power business segment, including its tolling agreement with Evangeline, to Bear Energy LP. Williams has announced that the sale, which is subject to regulatory and other approvals, is expected to close no later than the fourth quarter of 2007. Management anticipates an improvement in the Evangeline's credit quality due to the more favorable credit rating of Bear Stearns Companies Inc. In August 2005, Cleco Power entered into an EPC contract with Shaw to construct Rodemacher Unit 3. Under the terms of the Amended EPC Contract, in the event Cleco Power does not maintain a senior unsecured credit rating of either: (i) Baa3 or better from Moody's or (ii) BBB- or better from Standard & Poor's, Cleco Power will be required to provide a letter of credit to Shaw in the amount of \$20.0 million. In the event of further downgrade to both of its credit ratings to: (i) Ba2 or below from Moody's, and (ii) BB or below from Standard & Poor's, Cleco Power will be required to provide an additional \$15.0 million letter of credit to Shaw.

With respect to any open power or gas positions that Cleco may initiate in the future, Cleco Corporation may be required to provide credit support or pay liquidated damages. The amount of credit support that Cleco may be required to provide at any point in the future is dependent on the amount of the initial transaction, changes in the market price of power and gas, the changes in open power and natural gas positions, and changes in the amount counterparties owe Cleco. Changes in any of these factors could cause the amount of requested credit support to increase or decrease. For additional information, as well as a discussion of other factors affecting Cleco's financial condition relating to its credit ratings, the credit ratings of its counterparties, and other credit-related risks, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — General Considerations and Credit-Related Risks — Credit Ratings and Counterparties" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

***Debt***

At September 30, 2007, Cleco Corporation and Cleco Power were in compliance with the covenants in their credit facilities. If Cleco Corporation were to default under the covenants in its various credit facilities, it would be unable to borrow additional funds under the facilities. Further, if Cleco Power were to default under its credit facility, Cleco Corporation would be considered in default under its credit facility. The bonds issued by Evangeline are non-recourse to Cleco Corporation, and a default on these bonds would not be considered a default under Cleco Corporation's credit facility. If Cleco Corporation's credit rating were to be downgraded one level below investment grade, Cleco Corporation would be required to pay fees and interest at a rate of 0.45% higher than the current level for its \$150.0 million credit facility. A similar downgrade to the credit ratings of Cleco Power would require Cleco Power to pay fees and interest at a rate of 0.70% higher than the current level on its \$275.0 million credit facility.

***Cleco Consolidated***

Cleco had no short-term debt outstanding at September 30, 2007, or December 31, 2006. At September 30, 2007, Cleco's long-term debt outstanding was \$654.1 million compared to \$619.3 million at December 31, 2006. The \$34.8 million increase was primarily due to \$135.0 million in draws against Cleco Power's credit facility, partially offset by the reclassification of \$100.0 million of 7.00% Senior Notes at Cleco Corporation to long-term debt due within one year. During the first nine months of 2007, Cleco repaid \$10.0 million of 6.53% medium-term notes and \$15.0 million of 7.50% medium-term notes, both at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded. For additional information, see "— Cleco Corporation (Holding Company Level)" and "— Cleco Power" below.

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At September 30, 2007, Cleco had a working capital deficit of \$2.0 million and at December 31, 2006, a working capital surplus of \$152.6 million. The \$154.6 million decrease in working capital is primarily due to additions to property, plant and equipment, including Rodemacher Unit 3, the reclassification of long-term debt to long-term debt due within one year, and the payment of dividends. Partially offsetting the decrease was cash received from draws on Cleco Power's credit facility, proceeds from the sale of the Calpine bankruptcy claims, and the receipt of preferred and guaranteed distributions from Acadia.

Cash and cash equivalents available at September 30, 2007, were \$195.4 million combined with \$267.8 million facility capacity (\$127.8 million from Cleco Corporation and \$140.0 million from Cleco Power) for total liquidity of \$463.2 million. Cash and cash equivalents increased \$2.9 million, when compared to December 31, 2006, largely due to draws against Cleco Power's credit facility, proceeds from the sale of the Calpine bankruptcy claims, and the receipt of preferred and guaranteed distributions from Acadia. This was partially offset by additions to property, plant and equipment, including Rodemacher Unit 3, repayment of debt, and payment of dividends.

#### ***Cleco Corporation (Holding Company Level)***

Cleco Corporation had no short-term debt outstanding at September 30, 2007, or December 31, 2006. At September 30, 2007, Cleco Corporation had \$100.0 million of long-term debt due within one year related to its 7.00% Senior Notes due May 1, 2008.

Cleco Corporation's \$150.0 million five-year credit facility matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Corporation's borrowing costs under the facility are equal to LIBOR plus 0.650%, including facility fees.

At September 30, 2007, off-balance sheet commitments reduced available borrowings under the credit facility by an additional \$22.2 million, leaving available capacity of \$127.8 million. For more information about these commitments, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Off-Balance Sheet Commitments." An uncommitted line of credit with a bank in an amount up to \$10.0 million also is available to support Cleco's working capital needs.

Cash and cash equivalents available at September 30, 2007, were \$180.1 million, combined with \$127.8 million facility capacity, for total liquidity of \$307.9 million. Cash and cash equivalents increased \$89.5 million, when compared to December 31, 2006, largely due to the proceeds received for Cajun's purchase of CAH's 50% equity ownership interest in Acadia and the agreed upon value of priority and guaranteed distributions. This was partially offset by the payment of dividends. For additional information, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 14 — Calpine Bankruptcy Settlement."

#### ***Cleco Power***

Cleco Power had no short-term debt outstanding at September 30, 2007, or December 31, 2006. At September 30, 2007, Cleco Power's long-term debt outstanding was \$654.1 million compared to \$519.3 million at December 31, 2006. The \$134.8 million increase was due to \$135.0 million in draws against Cleco Power's credit facility during the second and third quarters of 2007. During the first nine months of 2007, Cleco Power repaid \$10.0 million of 6.53% medium-term notes and \$15.0 million of 7.50% medium-term notes, both at maturity. These issues were classified as long-term debt due within one year; therefore, these repayments did not affect the total amount of long-term debt recorded.

Cleco Power's \$275.0 million five-year credit facility matures on June 2, 2011. This facility provides for working capital and other needs. Cleco Power's borrowing costs under the facility are equal to LIBOR plus 0.400%, including facility fees.

At September 30, 2007, \$135.0 million was outstanding under Cleco Power's \$275.0 million, five-year facility with a weighted average interest rate of 5.79%. An uncommitted line of credit (which is also available to Cleco Corporation) with a bank in an amount up to \$10.0 million also is available to support Cleco Power's working capital needs.

Cash and cash equivalents available at September 30, 2007, were \$15.2 million, combined with \$140.0 million facility capacity for total liquidity of \$155.2 million. Cash and cash equivalents decreased \$86.6 million, when compared to December 31, 2006 primarily due to additions to property, plant and equipment, including Rodemacher Unit 3, and repayment of debt. This was partially offset by draws against Cleco Power's credit facility.

Storm restoration costs from Hurricanes Katrina and Rita are currently estimated to total \$158.0 million. During 2006, the LPSC agreed to an interim increase in rates of \$23.4 million annually over a ten-year period to recover approximately \$161.8 million of estimated storm restoration costs, until a review of the costs by the LPSC was completed. In March 2007, after completing this review, Cleco Power and the LPSC Staff filed a settlement agreement with the LPSC allowing the recovery of essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. For the three and nine months ended September 30, 2007, Cleco Power recovered \$6.6 million and \$18.3 million, respectively. The agreement also allows Cleco Power to securitize the storm costs and to recover debt service costs through a customer billing surcharge. The securitization financing order was approved by the LPSC in September 2007.

Cleco Power is exploring the possibility of financing the capital investment with tax-exempt bonds through the Gulf Opportunity Zone (GO Zone) Act. Cleco Power has identified certain projects in the Gulf Opportunities Zone areas to be completed by 2010 and has filed an application with the Louisiana Public Finance Authority requesting \$100.0 million of financing capacity, which would provide proceeds to fund capital expenditures in those identified areas. It is uncertain whether approval will be granted by the Louisiana State Bond

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Commission as a result of the limited availability of GO Zone Act financing.

In February 2006, the LPSC approved Cleco Power's plans to build Rodemacher Unit 3. Terms of the approval included acceptance of an LPSC Staff recommendation that Cleco Power collect from customers an amount equal to 75% of the carrying costs of capital during the construction phase of the unit. Cleco Power had collected \$23.2 million and \$4.9 million at September 30, 2007, and December 31, 2006, respectively. In addition to this recovery, Cleco Power plans to fund the construction costs related to Rodemacher Unit 3 by utilizing cash on hand, drawing available funds from its credit facility, issuing long-term debt, and receiving equity contributions from Cleco Corporation.

The Louisiana State Bond Commission has approved the issuance of up to \$200.0 million of tax-exempt bonds to finance the qualifying costs of the solid waste disposal facilities at Rodemacher Unit 3. Thus far, a total of \$152.9 million of qualifying costs at Rodemacher Unit 3 has been identified. A total of \$60.0 million was allocated by the Governor's office for issuance in 2006. These bonds were issued in November 2006 by the Rapides Finance Authority. Cleco Power applied to the Governor's office for allocation again in 2007 and was allocated another \$60.0 million by the Governor's office for issuance in 2007. Cleco expects to issue these bonds in the fourth quarter of 2007. Cleco Power can apply again in 2008, up to the total amount of qualifying costs identified.

### ***Midstream***

Midstream had no short-term or long-term debt outstanding at September 30, 2007, or December 31, 2006. APH's \$85.0 million settlement of pre-petition unsecured claims against CES and Calpine was subsequently sold for \$78.2 million. The proceeds from this sale, partially offset by payments made by APH relating to the settlement of such claims, were used to repay intercompany loans to Cleco Corporation. In September 2007, after all regulatory approvals were received, the sale of CAH's Assets to Cajun was completed. At the closing of the sale, APH received payment from Cajun in the amount of \$85.0 million for the agreed upon value of the priority and guaranteed distributions, plus a \$2.9 million break-up fee and other expense reimbursements. This \$85.0 million payment is separate from APH's \$85.0 million pre-petition unsecured claim that it sold in May 2007.

Evangeline, which has been deconsolidated and is no longer reported in Cleco Corporation's consolidated results, had no short-term debt outstanding at September 30, 2007. Evangeline had \$168.9 million and \$177.1 million of long-term debt outstanding at September 30, 2007, and December 31, 2006, respectively, in the form of 8.82% Senior Secured Bonds due 2019. In addition, Evangeline had \$8.2 million and \$7.6 million of long-term debt due within one year at September 30, 2007, and December 31, 2006, respectively, relating to these bonds. The bonds issued by Evangeline are non-recourse to Cleco Corporation.

### ***Restricted Cash***

Various agreements to which Cleco is subject contain covenants that restrict its use of cash. As certain provisions under these agreements are met, cash is transferred out of related escrow accounts and becomes available for general corporate purposes. At September 30, 2007, and December 31, 2006, \$0.1 million and \$24.5 million of cash, respectively, was restricted on Cleco Corporation's Consolidated Balance Sheet. At September 30, 2007, restricted cash consisted of \$0.1 million under the Diversified Lands mitigation escrow agreement. Restricted cash at Cleco Power decreased \$24.4 million compared to December 31, 2006, due to the release of funds for construction of the solid waste disposal facility at Rodemacher Unit 3. Evangeline's restricted cash is not reflected in Cleco Corporation's Consolidated Balance Sheet due to deconsolidation. Evangeline's restricted cash at September 30, 2007, and December 31, 2006, was \$31.3 million and \$34.5 million, respectively. This cash is restricted under Evangeline's senior secured bond indenture.

### ***Other Commitments***

Cleco, in the normal course of business activities, enters into a variety of contractual obligations. Some of these result in direct obligations that are reflected in the Consolidated Balance Sheets while other commitments, some firm and some based on uncertainties, are not reflected in the consolidated financial statements. The obligations listed in the



following table do not include amounts for ongoing needs for which no contractual obligation existed as of September 30, 2007, and represent only the projected future payments that Cleco was obligated to make relative to uncertain tax positions as of September 30, 2007. For more information on Cleco's uncertain tax positions, see Item 1, "Notes to the Unaudited Condensed Financial Statements – Note 11 — Income Taxes." For additional information regarding Cleco's Contractual Obligations and Other Commitments, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Cash Generation and Cash Requirements — Contractual Obligations and Other Commitments" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

|  | <b>AT<br/>SEPTEMBER<br/>30,<br/>2007</b> |
|--|--|
| <b>UNCERTAIN TAX POSITIONS (THOUSANDS)</b> |  |
| Tax liability                              | <b>\$ 78,509</b>                         |
| Interest                                   | <b>21,991</b>                            |
| Total*                                     | <b>\$ 100,500</b>                        |
| Cleco Corporation <sup>(1)</sup>           | <b>\$ 57</b>                             |
| Cleco Power <sup>(2)</sup>                 | <b>67,012</b>                            |
| Midstream <sup>(3)</sup>                   | <b>33,431</b>                            |
| Total                                      | <b>\$ 100,500</b>                        |

\*Uncertain federal and state tax positions as of September 30, 2007, that will be settled at some future date with the IRS and Louisiana Department of Revenue.

<sup>(1)</sup>Includes interest of \$57

<sup>(2)</sup>Includes interest of \$14,638

<sup>(3)</sup>Includes interest of \$7,296

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**Off-Balance Sheet Commitments**

Cleco Corporation and Cleco Power have entered into various off-balance sheet commitments, in the form of guarantees and standby letters of credit, in order to facilitate their activities and the activities of Cleco Corporation's subsidiaries and equity investees (affiliates). Cleco Corporation entered into these off-balance sheet commitments in order to entice desired counterparties to contract with its affiliates by providing some measure of credit assurance to the counterparty in the event Cleco's affiliates do not fulfill certain contractual obligations. If Cleco Corporation had not provided the off-balance sheet commitments, the desired counterparties may not have contracted with Cleco's affiliates, or may have contracted with them at terms less favorable to its affiliates.

The off-balance sheet commitments are not recognized on Cleco's Condensed Consolidated Balance Sheets, because it has been determined that Cleco's affiliates are able to perform these obligations under their contracts and that it is not probable that payments by Cleco will be required. Some of these commitments reduce borrowings available to Cleco Corporation under its credit facility pursuant to the terms of the credit facility. Cleco's off-balance sheet commitments as of September 30, 2007, are summarized in the following table, and a discussion of the off-balance sheet commitments follows the table. The discussion should be read in conjunction with the table to understand the impact of the off-balance sheet commitments on Cleco's financial condition.

|  | AT<br>SEPTEMBER<br>30, 2007<br>REDUCTIONS<br>TO THE<br>AMOUNT<br>AVAILABLE<br>TO BE DRAWN<br>ON<br>CLECO<br>NET CORPORATION'S<br>CREDIT<br>FACILITY |            |            |           |
|--|---|------------|------------|-----------|
| (THOUSANDS)  | FACE<br>AMOUNT  | REDUCTIONS | AMOUNT     | AMOUNT    |
| <b>Cleco Corporation</b>   |   |            |            |           |
| Guarantee issued to Entergy companies for performance obligations of Perryville                    | \$ 277,400  | \$ 135,000 | \$ 142,400 | \$ 328    |
| Guarantees issued to purchasers of the assets of Cleco Energy                                      | 1,400   | -          | 1,400      | 1,400     |
| Obligations under standby letter of credit issued to the Evangeline Tolling Agreement counterparty | 15,000  | -          | 15,000     | 15,000    |
| Guarantee issued to Entergy Mississippi on behalf of Attala  | 500   | -          | 500        | 500       |
| Guarantee issued to Tenaska on behalf of Cleco Evangeline  | 5,000   | -          | 5,000      | 5,000     |
| <b>Cleco Power</b>   |   |            |            |           |
| Obligations under standby letter of credit issued to the Louisiana Department of Labor             | 525   | -          | 525        | -         |
| Obligations under the Lignite Mining Agreement   | 15,772  | -          | 15,772     | -         |
| Total  | \$ 315,597  | \$ 135,000 | \$ 180,597 | \$ 22,228 |

Cleco Corporation provided a limited guarantee to Entergy Louisiana and Entergy Gulf States for Perryville's performance, indemnity, representation, and warranty obligations under the Sale Agreement, the Power Purchase

Agreement, and other ancillary agreements related to the sale of the Perryville facility. As of September 30, 2007, the aggregate guarantee of \$277.4 million is limited to \$142.4 million (other than with respect to the indemnification of environmental matters, to which there is no limit) due to the performance of some of the underlying obligations that were guaranteed. The discounted probability-weighted liability under the guarantees and indemnifications as of September 30, 2007, was \$0.3 million, resulting in a corresponding reduction in the available credit under Cleco's credit facility, which was determined in accordance with the facility's definition of a contingent obligation. The contingent obligation reduces the amount available under the credit agreements by an amount equal to the reasonably anticipated liability in respect of the contingent obligation as determined in good faith. For additional information on this guarantee, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees."

In November 2004, Cleco completed the sale of substantially all of the assets of Cleco Energy. Cleco Corporation provided guarantees to the buyers of Cleco Energy's assets for the payment and performance of the indemnity obligations of Cleco Energy. The aggregate amount of the guarantees is \$1.4 million, and the guarantees expire in 2009.

If Evangeline fails to perform certain obligations under its tolling agreement, Cleco Corporation will be required to make payments to the Evangeline Tolling Agreement counterparty. Cleco Corporation's obligation under the Evangeline commitment is in the form of a standby letter of credit from investment grade banks and is limited to \$15.0 million. Ratings triggers do not exist in the Evangeline Tolling Agreement. Cleco expects Evangeline to be able to meet its obligations under the tolling agreement and does not expect Cleco Corporation to be required to make payments to the counterparty. However, under the covenants associated with Cleco Corporation's credit facility, the entire net amount of the Evangeline commitment reduces the amount that can be borrowed under the credit facility. The letter of credit for Evangeline is expected to be renewed annually until 2020.

In January 2006, Cleco Corporation provided a \$0.5 million guarantee to Entergy Mississippi for Attala's obligations under the Interconnection Agreement. This guarantee will be effective through the life of the agreement.

On June 13, 2007, Cleco Corporation issued a guarantee to Tenaska pursuant to a power replacement agreement between Evangeline and Tenaska. The amount of the guarantee is \$5.0 million, and the guarantee expires on December 31, 2007.

The State of Louisiana allows employers of certain financial net worth to self-insure their workers' compensation benefits. Cleco Power has a certificate of self-insurance from the Louisiana Office of Workers' Compensation and is required to

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post a \$0.5 million letter of credit, an amount equal to 110% of the average losses over the previous three years, as surety.

As part of the Lignite Mining Agreement entered into in 2001, Cleco Power and SWEPSCO, joint owners of Dolet Hills, have agreed to pay the lignite miner's loan and lease principal obligations when due, if the lignite miner does not have sufficient funds or credit to pay. Any amounts paid on behalf of the miner would be credited by the lignite miner against the next invoice for lignite delivered. At September 30, 2007, Cleco Power's 50% exposure for this obligation was approximately \$15.8 million. The lignite mining contract is in place until 2011 and does not affect the amount Cleco Corporation can borrow under its credit facility.

The following table summarizes the expected termination date of the guarantees and standby letters of credit discussed above:

| (THOUSANDS)                  | AT SEPTEMBER 30, 2007               |                             |                        |              |           |
|------------------------------|-------------------------------------|-----------------------------|------------------------|--------------|-----------|
|                              | AMOUNT OF COMMITMENT EXPIRATION PER |                             |                        |              |           |
|                              | NET<br>AMOUNT<br>COMMITTED          | LESS<br>THAN<br>ONE<br>YEAR | PERIOD<br>MORE<br>THAN |              |           |
|                              |                                     |                             | 1-3<br>YEARS           | 3-5<br>YEARS | 5 YEARS   |
| Guarantees                   | \$ 165,072                          | \$ 5,000                    | \$ 101,400             | \$ 15,772    | \$ 42,900 |
| Standby letters of credit    | 15,525                              | 525                         | -                      | -            | 15,000    |
| Total commercial commitments | \$ 180,597                          | \$ 5,525                    | \$ 101,400             | \$ 15,772    | \$ 57,900 |

## Regulatory Matters

### *Wholesale Rates of Cleco*

On February 16, 2007, the FERC issued Order No. 890 amending its regulations and the pro forma tariff (a FERC-approved document outlining rates, charges, rules and conditions under which a utility provides wholesale electric service) adopted in FERC Order Nos. 888 and 889 to address apparent deficiencies in the pro forma tariff and to standardize several industry practices relating to the provision of wholesale electric service. The order became effective on May 14, 2007, and contained various implementation deadlines ranging from 30 days to one year. Cleco Power is in the process of incorporating these new requirements and business practices into its operations.

For additional information on the wholesale rates of Cleco, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Wholesale Rates of Cleco" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### *Retail Rates of Cleco Power*

In March 2007, after completing a review of Hurricanes Katrina and Rita restoration costs, Cleco Power and the LPSC Staff filed a settlement agreement allowing the recovery of \$159.0 million, essentially all of Cleco Power's Hurricanes Katrina and Rita storm costs. The agreement also authorizes the issuance of securitized bonds to finance the restoration costs from Hurricanes Katrina and Rita. The collection of a special storm recovery charge from Cleco Power's customers will securitize the bonds. The LPSC approved the settlement agreement and issued a securitization financing order at its September 12, 2007 Business and Executive Session. Management plans to complete the securitization financing as soon as market conditions allow. Until the time that the bonds are sold, Cleco Power will continue to collect storm restoration costs from customers through the interim surcharge and amortize the deferred storm costs based on the amount of these collections.

Cleco Power filed its RSP monitoring report with the LPSC for the 12-month period ended September 30, 2006, on March 30, 2007. The LPSC consultants completed their review of Cleco Power's 2006 monitoring report in August 2007. Cleco Power received the LPSC Staff's report on August 29, 2007, indicating that no refund was due for the reporting period ended September 30, 2006. The Staff's report becomes final after October 31, 2007, barring a protest by any individual or group of customers. For additional information concerning Cleco Power's RSP, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 7 — Electric Customer Credits."

For additional information on other regulatory aspects of retail rates concerning Cleco Power, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Retail Rates of Cleco Power" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Wholesale Electric Markets***

On March 16, 2007, to implement the new directives added by Section 215 of the Federal Power Act regarding establishment of reliability standards for all public utilities subject to the FERC's authority, the FERC issued Order No. 693 approving 83 standards currently filed by the North American Electric Reliability Council in its capacity as the authorized ERO. The rules essentially deal with documentation and the standardization of practices across the industry. The FERC began enforcement of these standards on June 18, 2007. Cleco Power has incorporated these reliability standards into its operations and continues to monitor and participate in the development of new standards. For additional information on regulatory aspects of wholesale electric markets affecting Cleco, please read "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Market Restructuring — Wholesale Electric Markets" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

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***Retail Electric Markets***

For a discussion of the regulatory aspects of retail electric markets affecting Cleco Power, please read “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Retail Electric Markets” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

***Generation RFP*****2007 Short-Term RFP for 2008 Resources**

On January 29, 2007, Cleco Power issued a RFP for a minimum of 50 MW up to 350 MW to meet its 2008 capacity and energy requirements. Proposals were received on February 19, 2007. Cleco Power has selected the winning bids and has signed contracts with the selected bidders. Cleco Power has filed for certification with the LPSC for these resources to begin in 2008.

**2007 Long-Term RFP**

On June 27, 2007, Cleco Power filed draft documents with the LPSC for up to approximately 600 MW of intermediate and/or peaking resources to meet its long-term capacity and energy requirements. Cleco Power has listed four potential self-build projects in the informational filing that will be tested against the market. The final version of the RFP was issued in October 2007, with bids due in December 2007.

For additional information on Cleco Power’s generation RFPs, please read “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Generation RFP” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

***Rodemacher Unit 3***

In May 2006, Cleco Power began construction of Rodemacher Unit 3 which will provide a portion of the utility’s future power supply needs. Rodemacher Unit 3 will be capable of burning various solid fuels, but primarily is expected to burn petroleum coke produced by several refineries throughout the Gulf Coast region. All environmental permits for the unit have been received. The total capital cost of the project, including AFUDC, Amended EPC Contract costs, and other development expenses, is estimated at \$1.0 billion.

In May 2006, Cleco Power and Shaw entered into the Amended EPC Contract, which provides for substantial completion of construction by the fourth quarter of 2009. The Amended EPC Contract allows for termination at Cleco Power’s sole discretion, which would require payment of increasing termination fees, or if certain milestones, approvals, or other typical commercial terms and conditions are not met. At September 30, 2007, the maximum termination costs would have been \$529.3 million which is \$37.2 million more than the capital expended to date. Upon issuance of the notice to start construction in May 2006, Shaw provided a \$58.9 million letter of credit to Cleco Power. The Amended EPC Contract also provides for Cleco Power to retain seven and one-half percent (7.5%) of payments. On June 29, 2007, Shaw exchanged such retainage in the amount of \$24.2 million for an additional letter of credit. This letter of credit increases each month in the amount of what would have been retained otherwise. In addition to the letter of credit, Shaw also posted a \$200.0 million payment and performance bond in favor of Cleco Power in support of its performance obligations under the Amended EPC Contract. The construction of the project remains on schedule for commercial operation to begin no later than the fourth quarter of 2009. As of September 30, 2007, Cleco Power had incurred approximately \$551.8 million (including AFUDC) in project costs. The contract price, as amended for change orders to date, is \$785.6 million.

For additional information on the CCN and construction of Rodemacher Unit 3, please read “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Rodemacher Unit 3” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006. For a discussion of risks associated with the Rodemacher Unit 3 project, see “Risk Factors —

Rodemacher Unit 3 Construction Costs,” — “Rodemacher Unit 3 Technical Specifications,” and — “Termination of the Rodemacher Unit 3 Project or the Amended EPC Contract” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

***Lignite Deferral***

For information on Cleco Power’s deferred lignite mining expenditures, please read “Management’s Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — Regulatory Matters — Other Matters — Lignite Deferral” in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

In November 2006, Cleco Power and SWEPCO submitted a joint application to the LPSC requesting that Cleco Power recover its existing deferral balance. The application was docketed by the LPSC, and Cleco Power and SWEPCO filed testimony in support of the application on January 29, 2007, and have since responded to discovery requests of the LPSC’s Staff. At this time, Cleco Power and SWEPCO are engaged in settlement discussions which will allow for Cleco Power’s recovery of its lignite deferrals, among other things. It is anticipated that the settlement will be completed and will be approved by the LPSC in the fourth quarter of 2007.

At September 30, 2007, and December 31, 2006, Cleco Power had \$23.4 million and \$20.1 million, respectively, in deferred costs remaining. Included in the deferred cost balance is interest totaling \$4.2 million and \$3.0 million as of September 30, 2007, and December 31, 2006, respectively.

For a discussion of risks associated with Cleco Power’s application to recover deferred lignite mining costs, see “Risk Factors — Deferred Lignite Mining Costs” in the Registrants’

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Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Franchises***

In September 2007, Cleco Power renewed a franchise agreement in Louisiana with the City of Glenmora before its expiration date. The term of the renewed agreement is 30 years, consisting of a new 25-year agreement plus 5 years remaining on the existing franchise contract, beginning in September 2007. Currently, Cleco Power serves approximately 850 customers in Glenmora.

Historically, Cleco Power has been allowed to recover municipal franchise fees as part of the base rates it charges retail customers. Consequently, franchise fees are recovered from customers both inside and outside a franchised area. In October 2007, the LPSC ordered the billing of franchise fees as a separate line item on customer bills. The decision provided that 50% of the franchise fee would continue to be included in base rates charged to all customers and 50% of the franchise fee would be included on customer bills as a separate line item, billed only to customers within the franchised area. Cleco Power anticipates the implementation of the LPSC order to have a favorable impact on its results of operations.

For additional information on Cleco Power's electric service franchises, please read "Business — Regulatory Matters, Industry Developments, and Franchises — Franchises" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Environmental Matters***

Cleco is subject to extensive environmental regulation by federal, state and local authorities and is required to comply with numerous environmental laws and regulations, and to obtain and to comply with numerous governmental permits, in operating its facilities. In addition, existing environmental laws, regulations and permits could be revised or reinterpreted; new laws and regulations could be adopted or become applicable to Cleco or its facilities; and future changes in environmental laws and regulations could occur, including potential regulatory and enforcement developments related to air emissions. Cleco may incur significant additional costs to comply with these revisions, reinterpretations and requirements. If Cleco fails to comply with these revisions, reinterpretations and requirements, it could be subject to civil or criminal liabilities and fines.

Section 316(b) of the Clean Water Act regulates potential adverse environmental impacts to all aquatic species due to water intake structures. These regulations establish requirements applicable to the location, design, construction, and capacity of cooling water intake structures. Section 316(b) is applicable to Cleco's Teche Power Station and Evangeline Power Station. On July 2, 2007, the EPA officially suspended the Phase II, 316(b) rule as a result of a January 2007 decision by the U.S. Court of Appeals for the Second Circuit which largely overturned the EPA's final Phase II 316(b) rule. The appeals court decision limits or rejects the use of cost effectiveness and cost benefit tests historically recognized by other federal courts. Due to the suspension of the rule, mandatory compliance dates for the completion of studies and assessments will likely be delayed for some time. Until then, the EPA will likely use 316(b) Phase II rules as guidance for future permit renewals until a new 316(b) rule is promulgated. Unless the Second Circuit's decision is overturned by the Supreme Court, the EPA could mandate a more expensive, technology based approach (i.e. modifications to existing intake structures or conversion to cooling tower systems) without regard for actual need based on site specific environmental studies. At this time, it is uncertain which technology option will be required to be installed on Cleco's intake structures and the associated costs of those modifications. Cleco anticipates that any new requirements for its affected facilities would be established as the facilities go through the water discharge permit renewal process.

On June 20, 2007, the EPA proposed to strengthen the national ambient air quality standards (NAAQS) for ground-level ozone, the primary component of smog. The Agency also requested comments on alternative levels of the primary ozone standard. Depending on the final level the EPA chooses, a significant number of additional parishes of Louisiana could be designated as "non-attainment," meaning they do not meet the national ambient air quality standards for that area. Since NOx emissions are a precursor to ozone formation, existing fossil fuel fired units located in or near these ozone non-attainment areas that do not currently utilize best available control technology



could be targeted for installation of additional NOx emission controls. While it is unknown at this time what the final rule will entail, any capital and operating costs of additional pollution control equipment could have a material adverse effect on the Registrants' results of operations, financial condition, and cash flows.

The enactment of federal or state renewable portfolio standards (RPS) mandating the use of renewable and alternative fuel sources, such as wind, solar, biomass and geothermal, could result in certain changes in Cleco's business or its competitive position. These changes could include renewable energy credit costs and capital expenditures for renewable generation resources. RPS legislation has been enacted in many states and is currently being considered by the United States Congress. States that currently do not have RPS requirements could adopt such legislation in the future. Cleco is currently evaluating the potential impacts of potential RPS legislation on its businesses based on the RPS programs proposed in Congress and existing RPS programs in other states. Cleco will continue to monitor developments related to RPS at the federal and state levels.

On October 8, 2007, Cleco received a Special Notice for Remedial Investigation and Feasibility Study from the EPA. The special notice requested Cleco Corporation and Cleco Power, along with many other listed potentially responsible parties to enter into negotiations with the EPA for the performance of a Remedial Investigation and Feasibility Study at an area known as the Devil's Swamp Lake just northwest of Baton Rouge, Louisiana. Cleco has been identified as being associated with the site operations and as such is being requested

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to respond to this notice. The Devil's Swamp site has been proposed to be added to the National Priorities List (NPL) based on the release of polychlorinated biphenyls to fisheries and wetlands located on the site. The EPA will make a final decision on the listing of the site to the NPL after considering the relevant comments. A written response to the EPA is required by December 7, 2007. Cleco has contacted the EPA in response to the special notice and is reviewing the available information. Since this investigation is in the preliminary stages, management is unable to determine what amount, if any, should be accrued for possible remediation of the facility site.

For a discussion of other Cleco environmental matters, please read "Business — Environmental Matters" in the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

### ***Recent Accounting Standards***

For a discussion of recent accounting standards, see Item 1, "Notes to the Unaudited Condensed Financial Statements — Note 5 — Recent Accounting Standards" of this form 10-Q, which discussion is incorporated herein by reference.

## **CRITICAL ACCOUNTING POLICIES**

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Cleco's critical accounting policies include those accounting policies that are both important to Cleco's financial condition and results of operations and those that require management to make difficult, subjective, or complex judgments about future events, which could result in a material impact to the financial statements of Cleco Corporation's segments or to Cleco as a consolidated entity. The financial statements contained in this report are prepared in accordance with accounting principles generally accepted in the United States of America, which require Cleco to make estimates and assumptions. Estimates and assumptions about future events and their effects cannot be made with certainty. Management bases its current estimates and assumptions on historical experience and on various other factors that are believed to be reasonable under the circumstances. On an ongoing basis, these estimates and assumptions are evaluated and, if necessary, adjustments are made when warranted by new or updated information or by a change in circumstances or environment. Actual results may differ significantly from these estimates under different assumptions or conditions. For a discussion of Cleco's critical accounting policies, see "Management's Discussion and Analysis of Financial Condition and Results of Operations — Critical Accounting Policies" in the Registrant's Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

## **CLECO POWER — NARRATIVE ANALYSIS OF RESULTS OF OPERATIONS**

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Set forth below is information concerning the results of operations of Cleco Power for the three and nine months ended September 30, 2007, and September 30, 2006. The following narrative analysis should be read in combination with Cleco Power's Unaudited Condensed Financial Statements and the Notes contained in this Form 10-Q.

Cleco Power meets the conditions specified in General Instructions H(1)(a) and (b) to Form 10-Q and is therefore permitted to use the reduced disclosure format for wholly owned subsidiaries of reporting companies. Accordingly, Cleco Power has omitted from this report the information called for by Item 2 (Management's Discussion and Analysis of Financial Condition and Results of Operations) and Item 3 (Quantitative and Qualitative Disclosures about Market Risk) of Part I of Form 10-Q and the following Part II items of Form 10-Q: Item 2 (Unregistered Sales of Equity Securities and Use of Proceeds), Item 3 (Defaults Upon Senior Securities), and Item 4 (Submission of Matters to a Vote of Security Holders). Pursuant to the General Instructions, Cleco Power has included an explanation of the reasons for material changes in the amount of revenue and expense items of Cleco Power between the first nine months of 2007 and the first nine months of 2006. Reference is made to Management's Discussion and Analysis of Financial Condition and Results of Operations in Item 7 of the Registrants' Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the third quarter of 2007 and the third quarter of 2006, see "— Results of Operations — Comparison of the Three Months Ended September 30, 2007, and 2006 — Cleco Power" of this Form 10-Q, which discussion is incorporated herein by reference.

For an explanation of material changes in the amount of revenue and expense items of Cleco Power between the first nine months of 2007 and the first nine months of 2006, see “— Results of Operations — Comparison of the Nine Months Ended September 30, 2007, and 2006 — Cleco Power” of this Form 10-Q, which discussion is incorporated herein by reference.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

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***Risk Overview***

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Market risk inherent in Cleco's market risk-sensitive instruments and positions includes potential changes arising from changes in interest rates and the commodity market prices of power and natural gas in the industry on different energy exchanges. Cleco is subject to market risk associated with economic hedges relating to open natural gas contracts. Cleco also is subject to market risk associated with its remaining tolling agreement counterparty. For additional information concerning Cleco's market risk associated with its remaining counterparty, see Item 2, "Management's Discussion and Analysis of Financial Condition and Results of Operations — Financial Condition — Liquidity and Capital Resources — General Considerations and Credit-Related Risks."

Cleco uses SFAS No. 133 to determine whether the market risk-sensitive instruments and positions are required to be marked-to-market. Generally, Cleco Power's market risk-sensitive instruments and positions qualify for the normal-purchase, normal-sale exception to mark-to-market accounting of SFAS No. 133, as modified by SFAS No. 149, since Cleco Power generally takes physical delivery and the instruments and positions are used to satisfy customer requirements.

Cleco's exposure to market risk, as discussed below, represents an estimate of possible changes in the fair value or future earnings that would occur, assuming possible future movements in the interest rates and commodity prices of power and natural gas. Management's views on market risk are not necessarily indicative of actual results, nor do they represent the maximum possible gains or losses. The views do represent, within the parameters disclosed, what management estimates may happen.

Cleco monitors credit risk exposure through reviews of counterparty credit quality, corporate-wide aggregate counterparty credit exposure and corporate-wide aggregate counterparty concentration levels. Cleco actively manages these risks by establishing appropriate credit and concentration limits on transactions with counterparties and requiring contractual guarantees, cash deposits or letters of credit from counterparties or their affiliates, as deemed necessary. Cleco Power has agreements in place with various counterparties that authorize the netting of financial transactions and contract payments to mitigate credit risk for transactions entered into for risk management purposes.

**Interest Rate Risks**

Cleco monitors its mix of fixed- and variable-rate debt obligations in light of changing market conditions and from time to time may alter that mix, for example, refinancing balances outstanding under its variable-rate credit facility with fixed-rate debt. Calculations of the changes in fair market value and interest expense of the debt securities are made over a one-year period.

Sensitivity to changes in interest rates for fixed-rate obligations is computed by calculating the current fair market value using a net present value model based upon a 1% change in the average interest rate applicable to such debt. Sensitivity to changes in interest rates for variable-rate obligations is computed by assuming a 1% change in the current interest rate applicable to such debt.

As of September 30, 2007, Cleco had no long-term or short-term variable-rate debt. However, at September 30, 2007, Cleco Power had borrowings of \$135.0 million outstanding under its \$275.0 million five-year credit facility at a weighted average cost of 5.79%. The borrowing costs under the facility are equal to LIBOR plus 0.400%, including facility fees. The existing borrowings have 30-day terms and various maturity dates. If the amounts of the individual borrowings are renewed at maturity, rather than repaid, each 1% change in the average interest rates applicable to such debt would result in a change of approximately \$1.4 million in Cleco's annual pre-tax earnings.

**Commodity Price Risks**

Management believes Cleco has controls in place to minimize the risks involved in its financial and energy commodity activities. Independent controls over energy commodity functions consist of a middle office (risk

management), a back office (accounting), regulatory compliance staff, as well as oversight by a risk management committee comprised of officers and the General Manager – Internal Audit, who are appointed by Cleco Corporation's Board of Directors. VaR limits are recommended by the Risk Management Committee and monitored through a daily risk report that identifies the current VaR and market conditions.

During 2005, Cleco Power entered into certain financial hedge transactions it considers economic hedges to mitigate the risk associated with fixed-price power to be provided to a wholesale customer through December 2010. These transactions are derivatives as defined by SFAS No. 133 but do not meet the accounting criteria to be considered hedges. These transactions are marked-to-market with the resulting gain or loss recorded on the income statement as a component of operating revenue, net. At September 30, 2007, the positions had a mark-to-market value of \$1.6 million, which is an increase of \$0.7 million from the mark-to-market value of \$0.9 million at December 31, 2006. In addition, these positions resulted in a realized loss of \$0.2 million for the nine-month period ended September 30, 2007. In light of these economic hedge transactions, volatility in natural gas prices will likely cause fluctuations in the market value of open natural gas positions and ultimately in Cleco Power's future earnings.

Cleco Power provides fuel for generation and purchases power to meet the power demands of customers. Cleco Power has entered into positions to mitigate the volatility in fuel costs passed on to customers as encouraged by an LPSC order. In December 2004, Cleco Power implemented a fuel stabilization policy (which was filed with the LPSC and subsequently amended in June 2006) to target higher levels of minimum hedging percentages and mitigate the volatility in

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customer fuel costs. The change in positions could result in increased volatility in the marked-to-market amounts for the financial positions. These positions are marked-to-market with the resulting gain or loss recorded on the balance sheet as a component of the accumulated deferred fuel asset or liability and a component of the risk management assets or liabilities. When these positions close, actual gains or losses are deferred and included in the fuel adjustment clause in the month the physical contract settles. Based on market prices at September 30, 2007, the net mark-to-market impact related to open natural gas positions was a loss of \$18.7 million. Deferred losses relating to closed natural gas positions at September 30, 2007, totaled \$5.7 million.

Cleco utilizes a VaR model to assess the market risk of its hedging portfolios, including derivative financial instruments. VaR represents the potential loss in fair value for an instrument from adverse changes in market factors over a defined period of time with a specified confidence level. VaR is calculated daily, using the variance/covariance method with delta approximation, assuming a holding period of one day, and a 95% confidence level for natural gas and power positions. Volatility is calculated daily from historical forward prices using the exponentially weighted moving average method.

Based on these assumptions, the VaR relating to the economic hedge transactions for the three and nine months ended September 30, 2007, as well as the VaR at September 30, 2007, and December 31, 2006, is summarized below:

| (THOUSANDS) | FOR THE THREE MONTHS<br>ENDED SEPTEMBER 30, 2007 |          |          |
|-------------|--|----------|----------|
|             | HIGH   | LOW      | AVERAGE  |
| Cleco Power | \$ 302.5   | \$ 193.8 | \$ 247.8 |

  

| (THOUSANDS) | FOR THE NINE MONTHS<br>ENDED SEPTEMBER 30, 2007 |          |          | AT<br>SEPTEMBER<br>30,<br>2007 | AT<br>DECEMBER<br>31,<br>2006 |
|-------------|---|----------|----------|--------------------------------|-------------------------------|
|             | HIGH  | LOW      | AVERAGE  |                                |                               |
| Cleco Power | \$ 452.6  | \$ 164.5 | \$ 287.1 | \$ 236.7                       | \$ 459.5                      |

### *Cleco Power*

Please refer to “— Risk Overview” above for a discussion of market risk inherent in Cleco Power’s market risk-sensitive instruments.

Cleco Power has entered into various fixed- and variable-rate debt obligations. Please refer to “— Interest Rate Risks” above for a discussion of how Cleco Power monitors its mix of fixed- and variable-rate debt obligations and the manner of calculating changes in fair market value and interest expense of its debt obligations.

As of September 30, 2007, Cleco Power had no long-term or short-term variable-rate debt. However, at September 30, 2007, Cleco Power had borrowings of \$135.0 million outstanding under its \$275.0 million five-year credit facility at a weighted average cost of 5.79%. The borrowing costs under the facility are equal to LIBOR plus 0.400%, including facility fees. The existing borrowings have 30-day terms and various maturity dates. If the amounts of the individual borrowings are renewed at maturity, rather than repaid, each 1% change in the average interest rates applicable to such debt would result in a change of approximately \$1.4 million in Cleco Power’s annual pre-tax earnings.

Please refer to “— Commodity Price Risks” above for a discussion of controls, transactions, VaR, and market value maturities associated with Cleco Power’s energy commodity activities.

## ITEM 4.CONTROLS AND PROCEDURES

### *Evaluation of Disclosure Controls and Procedures*

In accordance with Rules 13a-15 and 15d-15 under the Securities Exchange Act of 1934, the Registrants' management has evaluated, as of the end of the period covered by this report, with the supervision and participation of the Registrants' chief executive officer and chief financial officer, the effectiveness of the Registrants' disclosure controls and procedures as defined by Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (Disclosure Controls). Based on that evaluation, such officers concluded that the Registrants' disclosure controls were effective as of the date of that evaluation.

During the Registrants' third fiscal quarter of 2007, there have been no changes in the Registrants' internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or are reasonably likely to materially affect, the Registrants' internal control over financial reporting.

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PART II — OTHER INFORMATION

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**ITEM 1.LEGAL PROCEEDINGS**

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**CLECO**

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For information on legal proceedings affecting Cleco, see Part I, Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Litigation,” and Note 14 — Calpine Bankruptcy Settlement.”

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For information on legal proceedings affecting Cleco Power, see Part I, Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 8 — Litigation, Other Commitments and Contingencies, and Disclosures about Guarantees — Litigation.”

**ITEM 1A.RISK FACTORS**

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Other than the removal of the risk factors regarding the FERC Staff Investigation and the Calpine Bankruptcy, there have been no material changes to the risk factors previously disclosed in the Registrants’ Combined Annual Report on Form 10-K for the fiscal year ended December 31, 2006 (the “2006 Form 10-K”). For risks that could affect actual results and cause results to differ materially from those expressed in any forward-looking statements made by, or on behalf of, the Registrants, see the risk factors disclosed under “Risk Factors” in Item 1A of the 2006 Form 10-K. For additional information on the settlement of the Calpine Bankruptcy, see Item 1, “Notes to the Unaudited Condensed Financial Statements — Note 14 — Calpine Bankruptcy Settlement.”



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**ITEM 6.EXHIBITS**

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**CLECO  
CORPORATION**

- 3.1 Bylaws of Cleco Corporation, Revised effective July 20, 2007
- 10.1 Summary of Director Compensation, Benefits and Policies
- 12(a) Computation of Ratios of Earnings to Fixed Charges and of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the three-, nine-, and twelve-month periods ended September 30, 2007, for Cleco Corporation
- 31.1 CEO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002
- 31.2 CFO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 CEO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 32.2 CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002

**CLECO POWER**

- 10.2 401(k) Savings and Investment Plan, Amendment No. 3, Effective August 1, 2007
- 12(b) Computation of Ratios of Earnings to Fixed Charges for the three-, nine-, and twelve-month periods ended September 30, 2007, for Cleco Power
- 31.3 CEO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002
- 31.4 CFO Certification in accordance with section 302 of the Sarbanes-Oxley Act of 2002
- 32.3 CEO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002
- 32.4 CFO Certification pursuant to section 906 of the Sarbanes-Oxley Act of 2002

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SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CLECO CORPORATION**  
(Registrant)

By: /s/ R. Russell  
Davis

R. Russell Davis  
Vice President and Chief Accounting Officer

Date: October 31, 2007

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CLECO POWER

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SIGNATURE

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Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CLECO POWER LLC**  
(Registrant)

By: /s/ R. Russell  
Davis

R. Russell Davis  
Vice President and Chief Accounting Officer

Date: October 31, 2007