HCP, INC. Form 10-Q November 04, 2008 Table of Contents

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q	

(Mark One)

X

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.

For the quarterly period ended September 30, 2008.

OR

0

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission file number 1-08895

HCP, Inc.

(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation or organization)

**33-0091377** (I.R.S. Employer Identification No.)

3760 Kilroy Airport Way, Suite 300 Long Beach, CA 90806 (Address of principal executive offices)

(562) 733-5100 (Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large Accelerated Filer X Accelerated Filer O

Non-accelerated Filer o (Do not check if a smaller reporting Smaller Reporting Company o company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) YES o  $NO\ x$ 

As of October 29, 2008, there were 252,652,540 shares of the registrant s \$1.00 par value common stock outstanding.

## Table of Contents

## HCP, Inc.

## **INDEX**

## PART I. FINANCIAL INFORMATION

Item 1.	Financial Statements:	
	Condensed Consolidated Balance Sheets	3
	Condensed Consolidated Statements of Income	4
	Condensed Consolidated Statement of Stockholders Equity	5
	Condensed Consolidated Statements of Cash Flows	$\epsilon$
	Notes to Condensed Consolidated Financial Statements	7
Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	32
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	44
Item 4.	Controls and Procedures	46
	PART II. OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	46
Item 1A.	Risk Factors	46
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	46
Item 6.	Exhibits	48
<u>Signatures</u>		55
	2	

## HCP, Inc.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands, except share and per share data)

	September 30, 2008 (Unaudited)	December 31, 2007
ASSETS		
Real estate:		
Buildings and improvements	\$ 7,733,690	\$ 7,521,415
Development costs and construction in progress	249,837	372,527
Land	1,563,167	1,569,956
Less accumulated depreciation and amortization	781,903	621,379
Net real estate	8,764,791	8,842,519
Net investment in direct financing leases	647,429	640,052
Loans receivable, net	1,068,240	1,065,485
Investments in and advances to unconsolidated joint ventures	275,593	248,894
Accounts receivable, net of allowance of \$17,860 and \$23,109, respectively	30,011	44,892
Cash and cash equivalents	117,052	96,269
Restricted cash	37,310	36,427
Intangible assets, net	552,906	623,073
Real estate held for sale, net	5,301	408,028
Other assets, net	532,771	516,133
Total assets	\$ 12,031,404	\$ 12,521,772
LIABILITIES AND STOCKHOLDERS EQUITY		
Bank line of credit	\$	\$ 951,700
Bridge loan	520,000	1,350,000
Senior unsecured notes	3,522,689	3,819,950
Mortgage debt	1,804,069	1,277,291
Mortgage debt on assets held for sale	978	3,470
Other debt	102,602	108,496
Intangible liabilities, net	249,965	278,143
Accounts payable and accrued liabilities	224,680	233,752
Deferred revenue	64,841	55,990
Total liabilities	6,489,824	8,078,792
Minority interests:		
Joint venture partners	17,430	33,436
Non-managing member unitholders	230,811	305,835
Total minority interests	248,241	339,271
Commitments and contingencies		
Stockholders equity:		
Preferred stock, \$1.00 par value: 50,000,000 shares authorized; 11,820,000 shares issued and		
outstanding, liquidation preference of \$25.00 per share	285,173	285,173
Common stock, \$1.00 par value: 750,000,000 shares authorized; 251,925,869 and	203,173	203,173
216,818,780 shares issued and outstanding, respectively	251,926	216,819
Additional paid-in capital	4,835,014	3,724,739
Cumulative dividends in excess of earnings	(49,893)	(120,920)
Accumulated other comprehensive loss	(28,881)	(2,102)
Total stockholders equity	5,293,339	4,103,709
	2,2,2,333	.,100,700

Total liabilities and stockholders equity

\$ 12,031,404 \$

12,521,772

See accompanying Notes to Condensed Consolidated Financial Statements.

3

## HCP, Inc. CONDENSED CONSOLIDATED STATEMENTS OF INCOME

## (In thousands, except per share data) (Unaudited)

	Three Months Ended September 30,			Nine Months Ended September 30,			
		2008	ibel 50	2007	2008	1001 30	2007
Revenues:							
Rental and related revenues	\$	233,632	\$	205,585 \$	657,484	\$	554,031
Tenant recoveries		20,240		17,560	61,855		42,909
Income from direct financing leases		14,543		18,832	43,646		49,037
Investment management fee income		1,523		1,602	4,448		12,062
Total revenues		269,938		243,579	767,433		658,039
Costs and expenses:							
Depreciation and amortization		77,659		70,418	233,920		184,132
Operating		49,846		49,914	146,506		127,457
General and administrative		17,541		16,499	56,913		53,894
Impairments		3,710			13,425		
Total costs and expenses		148,756		136,831	450,764		365,483
Other income (expense):							
Gain on sale of real estate interest							10,141
Interest and other income, net		62,312		21,538	128,378		54,724
Interest expense		(83,249)		(103,707)	(265,054)		(254,434)
Total other income (expense)		(20,937)		(82,169)	(136,676)		(189,569)
Income before income taxes, equity income from							
unconsolidated joint ventures and minority interests							
share in earnings		100,245		24,579	179,993		102,987
Income taxes		(866)		318	(4,385)		860
Equity income from unconsolidated joint ventures		1,227		1,242	3,736		3,758
Minority interests share in earnings		(5,803)		(6,018)	(17,055)		(17,992)
Income from continuing operations		94,803		20,121	162,289		89,613
Discontinued operations:							
Income before gain on sales of real estate, net of income							
taxes		3,198		15,874	18,025		56,838
Gain on sales of real estate, net of income taxes		27,416		286,153	227,810		392,269
Total discontinued operations		30,614		302,027	245,835		449,107
Net income		125,417		322,148	408,124		538,720
Preferred stock dividends		(5,282)		(5,282)	(15,848)		(15,848)
Net income applicable to common shares	\$	120,135	\$	316,866 \$	392,276	\$	522,872
Basic earnings per common share:							
Continuing operations	\$	0.37	\$	0.07 \$	0.63	\$	0.36
Discontinued operations		0.12		1.47	1.06		2.19
Net income applicable to common shares	\$	0.49	\$	1.54 \$	1.69	\$	2.55
Diluted earnings per common share:							
Continuing operations	\$	0.37	\$	0.07 \$	0.63	\$	0.36

Edgar Filing: HCP, INC. - Form 10-Q

Discontinued operations	0.12	1.46	1.05	2.17
Net income applicable to common shares	\$ 0.49	\$ 1.53 \$	1.68	\$ 2.53
Weighted average shares used to calculate earnings per				
common share:				
Basic	244,572	206,186	232,199	205,322
Diluted	245,906	207,070	233,391	206,672
Dividends declared per common share	\$ 0.455	\$ 0.445 \$	1.365	\$ 1.335

See accompanying Notes to Condensed Consolidated Financial Statements.

## HCP, Inc.

## CONDENSED CONSOLIDATED STATEMENT OF STOCKHOLDERS EQUITY

## (In thousands, except per share data) (Unaudited)

	Nine Months Ended September 30, 2008
Preferred Stock, \$1.00 Par Value:	
Shares, beginning and ending	11,820
Amounts, beginning and ending	\$ 285,173
Common Stock, Shares:	
Shares at beginning of period	216,819
Issuance of common stock, net	34,484
Exercise of stock options	623
Shares at end of period	251,926
Common Stock, \$1.00 Par Value:	
Balance at beginning of period	\$ 216,819
Issuance of common stock, net	34,484
Exercise of stock options	623
Balance at end of period	\$ 251,926
Additional Paid-In Capital:	
Balance at beginning of period	\$ 3,724,739
Issuance of common stock, net	1,088,556
Exercise of stock options	11,082
Amortization of deferred compensation	10,637
Balance at end of period	\$ 4,835,014
Cumulative Dividends in Excess of Earnings:	
Balance at beginning of period	\$ (120,920)
Net income	408,124
Preferred dividends	(15,848)
Common dividend (\$1.365 per share)	(321,249)
Balance at end of period	\$ (49,893)
Accumulated Other Comprehensive Loss:	
Balance at beginning of period	\$ (2,102)
Change in net unrealized gains and losses on securities:	
Unrealized losses	(32,836)
Less reclassification adjustment realized in net income	2,746
Change in net unrealized gains and losses on cash flow hedges:	
Unrealized gains	124
Less reclassification adjustment realized in net income	2,777
Changes in Supplemental Executive Retirement Plan obligation	76
Foreign currency translation adjustment	334
Balance at end of period	\$ (28,881)
Total Comprehensive Income (Loss):	

Net income	\$ 408,124
Other comprehensive loss	(26,779)
Total comprehensive income	\$ 381,345

See accompanying Notes to Condensed Consolidated Financial Statements.

# HCP, Inc. CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

## (In thousands) (Unaudited)

		onths Ende	ed	
	2008		2007	
Cash flows from operating activities:				
Net income	\$ 408,124	\$	538,720	
Adjustments to reconcile net income to net cash provided by operating activities:				
Depreciation and amortization of real estate, in-place lease and other intangibles:				
Continuing operations	233,920		184,132	
Discontinued operations	5,832		17,748	
Amortization of below market lease intangibles, net	(6,020)		(3,185)	
Stock-based compensation	10,637		8,516	
Amortization of debt issuance costs	9,226		15,274	
Recovery of loan losses			(386)	
Straight-line rents	(28,645)		(39,467)	
Interest accretion	(20,134)		(6,428)	
Deferred rental revenue	16,227		8,937	
Equity income from unconsolidated joint ventures	(3,736)		(3,758)	
Distributions of earnings from unconsolidated joint ventures	3,736		3,148	
Minority interests share in earnings	17,055		17,992	
Gain on sales of real estate and real estate interest	(227,810)		(402,410)	
Marketable securities losses (gains), net	2,746		(4,874)	
Derivative losses, net	1,803		(1,071)	
Impairments	13,425			
Changes in:	13,123			
Accounts receivable	14,881		(2,626)	
Other assets	(6,660)		(18,384)	
Accounts payable and accrued liabilities	10,776		(3,128)	
Net cash provided by operating activities	455,383		309,821	
Cash flows from investing activities:	455,565		309,621	
Cash used in acquisitions and development of real estate	(132,436)		(339,692)	
Lease commissions and tenant and capital improvements	(44,734)		(27,029)	
Proceeds from sales of real estate, net	629,404		854,505	
•	029,404			
Cash used in SEUSA acquisition, net of cash acquired	(2.620)		(2,977,564)	
Contributions to unconsolidated joint ventures	(2,620)		(2,619)	
Distributions in excess of earnings from unconsolidated joint ventures	8,727		476,992	
Purchase of marketable securities	(26,101)		(26,647)	
Proceeds from the sale of marketable securities	10,700		53,514	
Proceeds from sales of interests in unconsolidated joint ventures	2,855		101 210	
Principal repayments on loans receivable	14,590		101,340	
Investment in loans receivable	(2,863)		(18,615)	
Increase in restricted cash	(883)		(28,461)	
Net cash provided by (used in) investing activities	456,639		(1,934,276)	
Cash flows from financing activities:				
Net repayments under bank line of credit	(951,700)		(624,500)	
Repayments of bridge and term loans	(830,000)		(504,593)	
Borrowings under bridge loan			2,750,000	
Repayments of mortgage debt	(63,740)		(82,482)	

Edgar Filing: HCP, INC. - Form 10-Q

Issuance of mortgage debt	579,078	143,421
Repayments of senior unsecured notes	(300,000)	(20,000)
Issuance of senior unsecured notes		500,000
Settlement of cash flow hedges	(9,658)	
Debt issuance costs	(10,068)	(18,659)
Net proceeds from the issuance of common stock and exercise of options	1,060,236	300,591
Dividends paid on common and preferred stock	(337,097)	(291,787)
Distributions to minority interests	(28,290)	(17,088)
Net cash provided by (used in) financing activities	(891,239)	2,134,903
Net increase in cash and cash equivalents	20,783	510,448
Cash and cash equivalents, beginning of period	96,269	58,405
Cash and cash equivalents, end of period	\$ 117,052	\$ 568,853

See accompanying Notes to Condensed Consolidated Financial Statements.

<b>7D 1</b>	1			c.	$\sim$			
Tal	٦I	$\boldsymbol{e}$	$\cap$ 1	1		۱n	tei	ntc

н	CP	Inc.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	ısin	
<b>(1)</b>		

HCP, Inc. is a Maryland corporation that is organized to qualify as a real estate investment trust (REIT) which, together with its consolidated entities (collectively, HCP or the Company), invests primarily in real estate serving the healthcare industry in the United States. The Company acquires, develops, leases, manages and disposes of healthcare real estate and provides mortgage and specialty financing to healthcare providers.

#### (2) Summary of Significant Accounting Policies

Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles ( GAAP ) for interim financial information and the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. Accordingly, the unaudited condensed consolidated financial statements do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2008 are not necessarily indicative of the results that may be expected for the year ending December 31, 2008. For further information, refer to the consolidated financial statements and notes thereto for the year ended December 31, 2007 included in the Company s Annual Report on Form 10-K, as amended, filed with the Securities and Exchange Commission (SEC).

Use of Estimates

Management is required to make estimates and assumptions in the preparation of financial statements in conformity with GAAP. These estimates and assumptions affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

Principles of Consolidation

The consolidated financial statements include the accounts of HCP, its wholly-owned subsidiaries and joint ventures that it controls, through voting rights or other means. All material intercompany transactions and balances have been eliminated in consolidation.

The Company applies Financial Accounting Standards Board (FASB) Interpretation No. 46R, Consolidation of Variable Interest Entities, as revised (FIN 46R), for arrangements with variable interest entities. FIN 46R provides guidance on the identification of entities for which control is achieved through means other than voting rights (variable interest entities or VIEs) and the determination of which business enterprise is the primary beneficiary of the VIE. A variable interest entity is broadly defined as an entity where either (i) the equity investors as a group, if any, do not have a controlling financial interest, or (ii) the equity investment at risk is insufficient to finance that entity s activities without additional subordinated financial support. The Company consolidates investments in VIEs when the Company is the primary beneficiary of the VIE at either the creation of the variable interest entity or upon the occurrence of a qualifying reconsideration event. Qualifying reconsideration events include the modification of contractual arrangements and the disposal of all or a portion of an interest held by the primary beneficiary.

At September 30, 2008, the Company had 81 properties with a carrying value of \$1.5 billion leased to a total of nine tenants that have been identified as VIEs (VIE tenants) and a loan with a carrying value of \$78 million to a borrower that has been identified as a VIE. The Company acquired these leases and loan on October 5, 2006 in its merger with CNL Retirement Properties, Inc. (CRP). CRP determined it was not the primary beneficiary of these VIEs, and the Company is required to carry forward CRP s accounting conclusions after the acquisition relative to their primary beneficiary assessments, provided the Company does not believe CRP s accounting to be in error. The Company believes that its accounting for the VIEs is the appropriate accounting in accordance with GAAP. On December 21, 2007, the Company made an investment of approximately \$900 million in mezzanine loans where each mezzanine borrower has been identified as a VIE. The Company has also determined that it is not the primary beneficiary of these VIEs.

#### Table of Contents

The Company applies Emerging Issues Task Force ( EITF ) Issue 04-5, *Investor s Accounting for an Investment in a Limited Partnership When the Investor is the Sole General Partner and the Limited Partners Have Certain Rights* ( EITF 04-5 ), to investments in joint ventures. EITF 04-5 provides guidance on the type of rights held by the limited partner(s) that preclude consolidation in circumstances in which the sole general partner would otherwise consolidate the limited partnership in accordance with GAAP. The assessment of limited partners rights and their impact on the presumption of control of the limited partnership by the sole general partner should be made when an investor becomes the sole general partner and should be reassessed if (i) there is a change to the terms or in the exercisability of the rights of the limited partners, (ii) the sole general partner increases or decreases its ownership of limited partnership interests, or (iii) there is an increase or decrease in the number of outstanding limited partnership interests. EITF 04-5 also applies to managing member interests in limited liability companies.

Investments in Unconsolidated Joint Ventures

Investments in entities which the Company does not consolidate but for which the Company has the ability to exercise significant influence over operating and financial policies are reported under the equity method. Under the equity method of accounting, the Company s share of the investee s earnings or losses are included in the Company s operating results.

The initial carrying value of investments in unconsolidated joint ventures is based on the amount paid to purchase the joint venture interest or the carrying value of the assets prior to the sale of interests in the joint venture. To the extent that the Company s cost basis is different from the basis reflected at the joint venture level, the basis difference is generally amortized over the life of the related assets and liabilities and included in the Company s share of equity in earnings of the joint venture. The Company evaluates its equity method investments for impairment based upon a comparison of the fair value of the equity method investment to its carrying value. When the Company determines a decline in the fair value of the equity method investment below its carrying value is other-than-temporary, an impairment is recorded. The Company recognizes gains on the sale of interests in joint ventures to the extent the economic substance of the transaction is a sale in accordance with the American Institute of Certified Public Accountants Statement of Position 78-9, Accounting for Investments in Real Estate Ventures, and Statement of Financial Accounting Standards (SFAS) No. 66, Accounting for Sales of Real Estate (SFAS No. 66).

Revenue Recognition

Rental income from tenants is recognized in accordance with GAAP, including SEC Staff Accounting Bulletin No. 104, *Revenue Recognition* (SAB 104). The Company begins recognizing rental revenue when collectability is reasonably assured and the tenant has taken possession or controls the physical use of the leased asset. For assets acquired subject to leases the Company recognizes revenue upon acquisition of the asset provided the tenant has taken possession or controls the physical use of the leased asset. If the lease provides for tenant improvements, the Company determines whether the tenant improvements, for accounting purposes, are owned by the tenant or the Company. When the Company is the owner of the tenant improvements, the tenant is not considered to have taken physical possession or have control of the physical use of the leased asset until the tenant improvements are substantially completed. When the tenant is the owner of the tenant improvements, any tenant improvement allowance funded is treated as a lease incentive and amortized as a reduction of revenue over the lease term. Tenant improvement ownership is determined based on various factors including, but not limited to:

• whether the lease stipulates how and on what a tenant improvement allowance may be spent;

- whether the tenant or landlord retains legal title to the improvements at the end of the lease term;
- whether the tenant improvements are unique to the tenant or general purpose in nature; and
- whether the tenant improvements are expected to have any residual value at the end of the lease.

For leases with minimum scheduled rent increases, the Company recognizes income on a straight-line basis over the lease term when collectability is reasonably assured. Recognizing rental income on a straight-line basis for leases results in recognized revenue exceeding amounts contractually due from tenants. Such cumulative excess amounts are included in other assets and were \$101 million and \$76 million, net of allowances, at September 30, 2008 and December 31, 2007, respectively. If the Company determines that collectability of straight-line rents is not reasonably assured, the Company limits future recognition to amounts contractually owed, and, where appropriate, the Company establishes an allowance for estimated losses.

#### **Table of Contents**

The results for the three and nine months ended September 30, 2008, include lease termination fees of \$18 million from a tenant in connection with the early termination of three leases on July 30, 2008 in its life science segment. The results for the three and nine months ended September 30, 2007, include income of \$9 million and \$15 million, respectively, resulting from the Company s change in estimate relating to the collectability of straight-line rents due from Summerville Senior Living, Inc. (Summerville) and Emeritus Corporation (Emeritus), of which \$6 million is included in discontinued operations for the three and nine months ended September 30, 2007. On September 4, 2007, Emeritus acquired Summerville and provided the Company with additional security under its leases with Summerville.

The Company maintains an allowance for doubtful accounts, including an allowance for straight-line rent receivables, for estimated losses resulting from tenant defaults or the inability of tenants to make contractual rent and tenant recovery payments. The Company monitors the liquidity and creditworthiness of its tenants and operators on an ongoing basis. This evaluation considers industry and economic conditions, property performance, credit enhancements and other factors. For straight-line rent amounts, the Company s assessment is based on amounts recoverable over the term of the lease. At September 30, 2008 and December 31, 2007, the Company had an allowance of \$43 million and \$36 million, respectively, included in other assets, as a result of the Company s determination that collectability is not reasonably assured for certain straight-line rent amounts.

Certain leases provide for additional rents contingent upon a percentage of the facility s revenue in excess of specified base amounts or other thresholds. Such revenue is recognized when actual results reported by the tenant, or estimates of tenant results, exceed the base amount or other thresholds. Such revenue is recognized in accordance with SAB 104, which requires that income is recognized only after the contingency has been removed (when the related thresholds are achieved), which may result in the recognition of rental revenue in periods subsequent to when such payments are received.

Tenant recoveries related to reimbursement of real estate taxes, insurance, repairs and maintenance, and other operating expenses are recognized as revenue in the period the applicable expenses are incurred. The reimbursements are recognized and presented in accordance with EITF Issue 99-19, *Reporting Revenue Gross as a Principal versus Net as an Agent* (EITF 99-19). EITF 99-19 requires that these reimbursements be recorded gross, as the Company is generally the primary obligor with respect to purchasing goods and services from third-party suppliers, has discretion in selecting the supplier and bears the credit risk.

The Company uses the direct finance method of accounting to record income from direct financing leases ( DFLs ). For leases accounted for as DFLs, future minimum lease payments are recorded as a receivable. The difference between the future minimum lease payments and the estimated residual values less the cost of the properties is recorded as unearned income. Unearned income is deferred and amortized to income over the lease terms to provide a constant yield. Investments in DFLs are presented net of unamortized unearned income.

The Company receives management fees from its investments in certain joint venture entities for various services provided as the managing member of the entities. Management fees are recorded as revenue when management services have been performed.

The Company recognizes gains on sales of properties in accordance with SFAS No. 66 upon the closing of the transaction with the purchaser. Gains on properties sold are recognized using the full accrual method when the collectability of the sales price is reasonably assured, the Company is not obligated to perform significant activities after the sale, the initial investment from the buyer is sufficient and other profit recognition criteria have been satisfied. Gains on sales of properties may be deferred in whole or in part until the requirements for gain recognition under SFAS No. 66 have been met.

Real Estate

Real estate, consisting of land, buildings and improvements, is recorded at cost. The Company allocates the cost of the acquisition, including the assumption of liabilities, to the acquired tangible assets and identifiable intangibles based on their estimated fair values in accordance with SFAS No. 141, *Business Combinations*.

The Company assesses fair value based on estimated cash flow projections that utilize appropriate discount and/or capitalization rates and available market information. Estimates of future cash flows are based on a number of factors including historical operating results, known and anticipated trends, and market and economic conditions. The fair value of tangible assets of an acquired property considers the value of the property as if it was vacant.

The Company records acquired above and below market leases at fair value using discount rates which reflect the risks associated with the leases acquired. The amount recorded is based on the present value of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease, and (ii) management s estimate of fair market lease rates for each in-place lease, measured over a period equal to the remaining term of the lease for above market leases and the initial term plus the extended term for any leases with bargain renewal options. Other intangible assets acquired include amounts for in-place lease values that are based on the Company s evaluation of the specific characteristics of each tenant s lease. Factors considered include estimates of carrying costs during hypothetical expected lease-up periods, market conditions and costs to execute similar leases. In estimating carrying costs, the Company includes estimates of lost rentals at market rates during the hypothetical expected lease-up periods, depending on local market conditions. In estimating costs to execute similar leases, the Company considers leasing commissions, legal and other related costs.

The Company capitalizes direct construction and development costs, including predevelopment costs, interest, property taxes, insurance and other costs directly related and essential to the acquisition, development or construction of a real estate project. In accordance with SFAS No. 34, *Capitalization of Interest Cost*, and SFAS No. 67, *Accounting for Costs and Initial Rental Operations of Real Estate Projects*, construction and development costs are capitalized while substantive activities are ongoing to prepare an asset for its intended use. The Company considers a construction project as substantially complete and held available for occupancy upon the completion of tenant improvements, but no later than one year from cessation of major construction activity. Costs incurred after a project is substantially complete and ready for its intended use, or after development activities have stopped, are expensed as incurred. Costs previously capitalized related to abandoned acquisitions or developments are charged to earnings. Expenditures for repairs and maintenance are expensed as incurred.

The Company computes depreciation on properties using the straight-line method over the assets estimated useful lives. Depreciation is discontinued when a property is identified as held for sale. Building and improvements are depreciated over useful lives ranging up to 45 years. Above and below market lease intangibles are amortized primarily to revenue over the remaining noncancellable lease terms and bargain renewal periods, if any. Other in-place lease intangibles are amortized to expense over the remaining noncancellable lease term and bargain renewal periods, if any.

Loans Receivable and Allowance for Loan Losses

Loans receivable are classified as held-for-investment based on management s intent and ability to hold the loans for the foreseeable future or to maturity. Loans held-for-investment are carried at amortized cost, reduced by a valuation allowance for estimated credit losses. The Company recognizes interest income on loans, including the amortization of discounts and premiums, using the effective interest method applied on a loan-by-loan basis. Premiums and discounts are recognized as yield adjustments over the life of the related loans. Loans are transferred from held-for-investment to held-for-sale when management s intent is to no longer hold the loans for the foreseeable future. Loans held-for-sale are recorded at the lower of cost or fair value.

Allowances are established for loans based upon an estimate of probable losses for the individual loans deemed to be impaired. Impairment is indicated when it is deemed probable that the Company will be unable to collect all amounts due on a timely basis in accordance with the contractual terms of the loan. The allowance is based upon the Company s assessment and belief of the borrower s overall financial condition, resources and payment record; the prospects for support from any financially responsible guarantors; and, if appropriate, the realizable value of any collateral. These estimates consider all available evidence including, as appropriate, the present value of the expected future cash flows discounted at the loan s contractual effective rate, the fair value of collateral, general economic conditions and trends, historical and industry loss experience, and other relevant factors.

Impairment of Long-Lived Assets and Goodwill

The Company assesses the carrying value of its long-lived assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable in accordance with SFAS No. 144, *Accounting for the Impairment or Disposal of Long Lived Assets* (SFAS No. 144). If the sum of the expected future net undiscounted cash flows is less than the carrying amount of the long-lived asset, an impairment loss will be recognized by adjusting the asset s carrying amount to its estimated fair value.

Goodwill is tested at least annually applying the following two-step approach in accordance with SFAS No. 142, *Goodwill and Other Intangible Assets*. The first step of the test is a comparison of the fair value of the reporting unit containing goodwill to its carrying amount including goodwill. If the fair value is less than the carrying value, then the second step of the test is needed to measure the amount of potential goodwill impairment. The second step requires the fair value of the reporting unit to be allocated to all the assets and liabilities of the reporting unit as if the reporting unit had been acquired in a business combination at the date of the impairment test. The excess of the fair value of the reporting unit over the fair value of assets and liabilities is the implied value of goodwill and is used to determine the amount of impairment.

Table of Contents
Assets Held for Sale and Discontinued Operations
Certain long-lived assets are classified as held-for-sale in accordance with SFAS No. 144. Long-lived assets to be disposed of are reported at the lower of their carrying amount or their fair value less cost to sell and are no longer depreciated. Discontinued operations is defined in SFAS No. 144 as a component of an entity that has either been disposed of or is deemed to be held for sale if, (i) the operations and cash flows of the component have been or will be eliminated from ongoing operations as a result of the disposal transaction, and (ii) the entity will not have any significant continuing involvement in the operations of the component after the disposal transaction.
Share-Based Compensation
Share-based compensation expense is recognized in accordance with SFAS No. 123R, <i>Share-Based Payments</i> , as revised (SFAS No. 123R). On January 1, 2006, the Company adopted SFAS No. 123R using the modified prospective application transition method which provides for only current and future period stock-based awards to be measured and recognized at fair value.
SFAS No. 123R requires all share-based awards granted on or after January 1, 2006 to employees, including grants of employee stock options, to be recognized in the income statement based on their fair values. Compensation expense for awards with graded vesting is generally recognized ratably over the period from the date of grant to the date when the award is no longer contingent on the employee providing additional services. Prior to the adoption of SFAS No. 123R, the Company applied SFAS No. 123, <i>Accounting for Stock-Based Compensation</i> , as amended by SFAS No. 148, <i>Accounting for Stock-Based Compensation Transition and Disclosure</i> , for stock-based awards granted prior to January 1, 2006.
Cash and Cash Equivalents
Cash and cash equivalents includes short-term investments with original maturities of three months or less when purchased.
Restricted Cash
Restricted cash primarily consists of amounts held by mortgage lenders to provide for (i) future real estate tax expenditures, tenant improvements and capital improvements, and (ii) security deposits and net proceeds from property sales that were executed as tax-deferred dispositions.
Derivatives

During its normal course of business, the Company uses certain types of derivative instruments for the purpose of managing interest rate risk. To qualify for hedge accounting, derivative instruments used for risk management purposes must effectively reduce the risk exposure that they are designed to hedge. In addition, at inception of a qualifying hedging relationship, the underlying transaction or transactions, must be, and are expected to remain, probable of occurring in accordance with the Company s related assertions.

The Company applies SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended (SFAS No. 133). SFAS No. 133 establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts, and hedging activities. It requires the recognition of all derivative instruments, including embedded derivatives required to be bifurcated, as assets or liabilities in the Company s consolidated balance sheet at fair value. Changes in the fair value of derivative instruments that are not designated as hedges or that do not meet the criteria for hedge accounting under SFAS No. 133 are recognized in earnings. For derivatives designated as hedging instruments in qualifying hedging relationships, the change in fair value of the effective portion of the derivatives is recognized in accumulated other comprehensive income (loss) whereas the change in fair value of the ineffective portion is recognized in earnings.

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk-management objectives and strategy for undertaking various hedge transactions. This process includes designating all derivatives that are part of a hedging relationship to specific forecasted transactions or recognized obligations in the balance sheet. The Company also assesses and documents, both at the hedging instrument s inception and on a quarterly basis

m 1	1	c	$\sim$		
Tab	uе	ΩŤ	( '0	nte	ntc

thereafter, whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in cash flows associated with the respective hedged items. When it is determined that a derivative ceases to be highly effective as a hedge, or that it is probable the underlying forecasted transaction will not occur, the Company discontinues hedge accounting prospectively and reclassifies amounts recorded to accumulated other comprehensive income (loss) to earnings.

Income Taxes

In 1985, HCP, Inc. elected REIT status and believes it has always operated so as to continue to qualify as a REIT under Sections 856 to 860 of the Internal Revenue code of 1986, as amended (the Code ). Accordingly, HCP, Inc. will not be subject to U.S. federal income tax, provided that it continues to qualify as a REIT and distributions to stockholders equal or exceed its taxable income. On July 27, 2007, the Company formed HCP Life Science REIT, a consolidated subsidiary, which elected REIT status for the year ended December 31, 2007. HCP, Inc., along with its consolidated REIT subsidiary, are each subject to the REIT qualification requirements under Sections 856 to 860 of the Code. If either REIT fails to qualify as a REIT in any taxable year, it will be subject to federal income taxes at regular corporate rates and may be ineligible to qualify as a REIT for four subsequent tax years.

HCP, Inc. and HCP Life Science REIT are subject to state and local income taxes in some jurisdictions, and in certain circumstances each REIT may also be subject to federal excise taxes on undistributed income. In addition, certain activities the Company undertakes must be conducted by entities which elect to be treated as taxable REIT subsidiaries ( TRSs ). TRSs are subject to both federal and state income taxes.

Marketable Securities

The Company classifies its marketable equity and debt securities as available-for-sale in accordance with the provisions of SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*. These securities are carried at fair value with unrealized gains and losses recognized in stockholders—equity as a component of accumulated other comprehensive income (loss). Gains or losses on securities sold are determined based on the specific identification method. When the Company determines declines in fair value of marketable securities are other-than-temporary, a realized loss is recognized in earnings.

Capital Raising Issuance Costs

Costs incurred in connection with the issuance of both common and preferred shares are recorded as a reduction in additional paid-in capital. Debt issuance costs are deferred and included in other assets and amortized to interest expense based on the effective interest method over the remaining term of the related debt.

Segment Reporting

The Company reports its consolidated financial statements in accordance with SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information* (SFAS No. 131). The Company s segments are based on the Company s method of internal reporting which classifies its operations by healthcare sector. The Company s business includes five segments: (i) senior housing, (ii) life science, (iii) medical office, (iv) hospital and (v) skilled nursing.

Prior to the Slough Estates USA Inc. (SEUSA) acquisition on August 1, 2007, the Company operated through two reportable segments triple-net leased and medical office buildings. As a result of the Company s acquisition of SEUSA, the Company added a significant portfolio of real estate assets under different leasing and property management structures and made corresponding organizational changes. The Company believes the change to its reportable segments is appropriate and consistent with how its chief operating decision maker reviews the Company s operating results. In addition, in accordance with SFAS No. 131, all prior period segment information has been reclassified to conform to the current presentation.

Minority Interests and Mandatorily Redeemable Financial Instruments

As of September 30, 2008, there were 5.6 million non-managing member units outstanding in six limited liability companies of which the Company is the managing member: (i) HCPI/Tennessee, LLC; (ii) HCPI/Utah, LLC; (iii) HCPI/Utah II, LLC; (iv) HCP DR California, LLC; (v) HCP DR Alabama, LLC; and (vi) HCP DR MCD, LLC. The Company consolidates these entities since it exercises control and carries the minority interests at cost. The non-managing member LLC Units ( DownREIT units ) are exchangeable for an amount of cash approximating the then-current market value of shares of the Company s common stock or, at the Company s option, shares of the Company s common stock (subject to certain adjustments, such as stock splits and reclassifications). Upon exchange of DownREIT units for the

Company s common stock, the carrying amount of the DownREIT units is reclassified to stockholders equity. In April 2008, as a result of the non-managing member converting its remaining HCPI/Indiana, LLC DownREIT units, HCPI/Indiana, LLC became a wholly-owned subsidiary. At September 30, 2008, the carrying and market values of the 5.6 million DownREIT units were \$230.8 million and \$323.0 million, respectively.

Life Care Bonds Payable

Two of the Company s continuing care retirement communities ( CCRCs ) issue non-interest bearing life care bonds payable to certain residents of the CCRCs. Generally, the bonds are refundable to the resident or to the resident s estate upon termination or cancellation of the CCRC agreement. An additional senior housing facility owned by the Company collects non-interest bearing occupancy fee deposits that are refundable to the resident or the resident s estate upon the earlier of the re-letting of the unit or after two years of vacancy. Proceeds from the issuance of new bonds are used to retire existing bonds, and since the maturity of the obligations for the three facilities is not determinable, no interest is imputed. These amounts are included in other debt in the Company s consolidated balance sheets.

Fair Value Measurement

Effective January 1, 2008, the Company implemented the requirements of SFAS No. 157, *Fair Value Measurements* (SFAS No. 157), for its financial assets and liabilities. SFAS No. 157 refines the definition of fair value, expands disclosure requirements about fair value measurements and establishes specific requirements as well as guidelines for a consistent framework to measure fair value. SFAS No. 157 defines fair value as the price that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants. Further, SFAS No. 157 requires the Company to maximize the use of observable market inputs, minimize the use of unobservable market inputs and disclose in the form of an outlined hierarchy the details of such fair value measurements.

SFAS No. 157 specifies a hierarchy of valuation techniques based on whether the inputs to a fair value measurement are considered to be observable or unobservable in a marketplace. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect the Company s market assumptions. This hierarchy requires the use of observable market data when available. These inputs have created the following fair value hierarchy:

- Level 1 quoted prices for identical instruments in active markets;
- Level 2 quoted prices for *similar* instruments in active markets; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which significant inputs and significant value drivers are observable in active markets; and

• Level 3 fair value measurements derived from valuation techniques in which one or more significant inputs or significant value drivers are *unobservable*.

The Company measures fair value using a set of standardized procedures that are outlined herein for all financial assets and liabilities which are required to be measured at fair value. When available, the Company utilizes quoted market prices from an independent third party source to determine fair value and classifies such items in Level 1. In some instances where a market price is available, but in an inactive or over-the-counter market where significant fluctuations in pricing can occur, the Company consistently applies the dealer (market maker) pricing estimate and classifies the financial asset or liability in Level 2.

If quoted market prices or inputs are not available, fair value measurements are based upon valuation models that utilize current market or independently sourced market inputs, such as interest rates, option volatilities, credit spreads, etc. Items valued using such internally-generated valuation techniques are classified according to the lowest level input that is significant to the fair value measurement. As a result, a financial asset or liability could be classified in either Level 2 or 3 even though there may be some significant inputs that are readily observable. Internal fair value models and techniques used by the Company include discounted cash flow and Black Scholes valuation models.

Based on the guidelines of SFAS No. 157, the Company has amended its techniques used in measuring the fair value of derivative and other financial asset and liability positions. These enhancements include the impact of the Company s or counterparty s credit risk on derivatives and other liabilities measured at fair value as well as the election of the mid-market pricing expedient outlined in the standard. The implementation of these enhancements and the adoption of SFAS No. 157 did not have a material impact on the Company s consolidated financial position or results of operations.

#### Table of Contents

On February 12, 2008, the FASB postponed the implementation of SFAS No. 157 related to non-financial assets and liabilities until fiscal periods beginning after November 15, 2008. As a result, the Company has not applied the above fair value procedures to its goodwill and long-lived asset impairment analyses during the current period. The Company believes that the adoption of SFAS No. 157 for non-financial assets and liabilities will not have a material impact on its consolidated financial position or results of operations upon implementation for fiscal periods beginning after November 15, 2008.

Recent Accounting Pronouncements

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* (SFAS No. 159). SFAS No. 159 permits all entities to choose to measure eligible items at fair value at specified election dates. SFAS No. 159 was effective as of the beginning of an entity s first fiscal year after November 15, 2007, and subsequent reporting periods thereafter. Currently the Company has not adopted the guidelines of SFAS No. 159 and continues to evaluate whether or not it will in future periods based on industry participant elections and financial reporting consistency with its peers.

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations*, as revised (SFAS No. 141R). SFAS No. 141R establishes principles and requirements for how the acquirer of a business recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed (including intangibles), and any noncontrolling interest in the acquiree. SFAS No. 141R also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. SFAS No. 141R is effective for fiscal years beginning after December 15, 2008. The adoption of SFAS No. 141R on January 1, 2009 will require the Company to prospectively expense all transaction costs for business combinations for which the acquisition date is on or subsequent to that date. Early adoption and retroactive application of SFAS No. 141R to fiscal years preceding the effective date is not permitted. The implementation of this standard on January 1, 2009 could materially impact the Company s future financial results to the extent that it acquires significant amounts of real estate, as related acquisition costs will be expensed as incurred rather than the Company s current practice of capitalizing such costs and amortizing them over the estimated useful life of the assets acquired.

In December 2007, the FASB issued SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements, an amendment of ARB 51* (SFAS No. 160), which changes the accounting and reporting for minority interests. Minority interests will be recharacterized as noncontrolling interests and will be reported as a component of equity separate from the parent's equity. Purchases or sales of equity interests that do not result in a change in control will be accounted for as equity transactions. In addition, net income attributable to the noncontrolling interest will be included in consolidated net income on the face of the income statement and, upon a gain or loss of control, the interest purchased or sold, as well as any interest retained, will be recorded at fair value with any gain or loss recognized in earnings. SFAS No. 160 is effective for the Company beginning January 1, 2009 and applies prospectively, except for the presentation and disclosure requirements, which apply retrospectively. To the extent that the Company purchases or disposes of interests in entities or real estate partnerships that cause a change in control in periods subsequent to adoption, the impact on its financial position or results of operations could be material, as these interests will be recognized at fair value with gains and losses recorded to earnings.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities an amendment of FASB Statement No. 133* (SFAS No. 161). SFAS No. 161 establishes, among other things, the disclosure requirements for derivative instruments and hedging activities. SFAS No. 161 requires entities to provide enhanced disclosures about (i) how and why an entity uses derivative instruments, (ii) how derivative instruments and related hedged items are accounted for under SFAS No. 133 and its related interpretations and (iii) how derivative instruments and related hedged items affect an entity s financial position, financial performance and cash flows. SFAS No. 161 is effective for fiscal years and interim periods beginning after November 15, 2008. The Company does not expect the adoption of SFAS No. 161 on January 1, 2009 to have a material impact on its consolidated financial position or results of operations.

In April 2008, the FASB issued FASB Staff Position (FSP) Financial Accounting Standard 142-3, *Determination of the Useful Life of Intangible Assets* (FSP FAS 142-3). FSP FAS 142-3 amends the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset under SFAS No. 142. In developing assumptions about renewal or extension, FSP FAS 142-3 requires an entity to consider its own historical experience (or, if no experience, market participant assumptions) adjusted for relevant entity-specific factors in paragraph 11 of SFAS No. 142. FSP FAS 142-3 expands the disclosure requirements of SFAS No. 142 and is effective for the Company beginning January 1, 2009, with early adoption prohibited. The guidance for determining the useful life of a recognized intangible asset shall be applied prospectively to intangible assets acquired after the effective date. The disclosure requirements shall be applied prospectively to all intangible assets recognized as of, and subsequent to, the effective date. The Company does not expect the adoption of FSP FAS 142-3 on January 1, 2009 to have a material impact on its consolidated financial position or results of operations.

In June 2008, the FASB issued FSP EITF 03-6-1, *Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities* (FSP EITF 03-6-1). FSP EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, need to be included in the earnings allocation in computing earnings per share under the two-class method as described in SFAS No. 128, *Earnings per Share*. Under the guidance in FSP EITF 03-6-1, unvested share-based payment awards that contain non-forfeitable rights to dividends or dividend equivalents (whether paid or unpaid) are participating securities and shall be included in the computation of earnings per share pursuant to the two-class method. FSP EITF 03-6-1 is effective for the Company on January 1, 2009. All prior-period earnings per share data presented shall be adjusted retrospectively. Early application is not permitted. The Company does not expect the adoption of FSP EITF 03-6-1 on January 1, 2009 to have a material impact on its consolidated financial position or results of operations.

#### Reclassifications

Certain amounts in the Company s condensed consolidated financial statements for prior periods have been reclassified to conform to the current period presentation. Assets sold or held for sale and associated liabilities have been reclassified on the balance sheets and operating results reclassified from continuing to discontinued operations in accordance with SFAS No. 144 (see Note 5). Tenant recoveries have been reclassified from rental and related revenues. Income taxes have been reclassified from general and administrative expenses. In addition, in accordance with SFAS No. 131, all prior period segment information has been reclassified to conform to the current presentation.

## (3) Mergers and Acquisitions

Slough Estates USA Inc.

On August 1, 2007, the Company closed its acquisition of SEUSA for aggregate cash consideration of approximately \$3.0 billion. SEUSA s life science portfolio is concentrated in the San Francisco Bay Area and San Diego County.

The calculation of total consideration follows (in thousands):

Payment of aggregate cash consideration	\$ 2,978,911
Estimated acquisition costs, net of cash acquired	3,800
Purchase price, net of assumed liabilities	2,982,711
Fair value of liabilities assumed, including debt	220,133
Purchase price	\$ 3,202,844

Under the purchase method of accounting, the assets and liabilities of SEUSA were recorded at their relative fair values as of the date of the acquisition. During the nine months ended September 30, 2008, the Company revised its initial purchase price allocation of its acquired interest in SEUSA, which resulted in the Company reallocating \$51 million among buildings and improvements, development costs and construction in progress, land, intangible assets and investments in and advances to unconsolidated joint ventures from its preliminary allocation at December 31, 2007. The changes from the Company s initial purchase price allocation did not have a significant impact on the Company s results

of operations for the three and nine months ended September 30, 2008.

The following table summarizes the revised fair values of the SEUSA assets acquired and liabilities assumed as of the acquisition date of August 1, 2007 (in thousands):

Assets acquired	
Buildings and improvements	\$ 1,664,156
Development costs and construction in progress	254,626
Land	827,041
Investments in and advances to unconsolidated joint ventures	68,300
Intangible assets	351,500
Other assets	37,221
Total assets acquired	\$ 3,202,844
Liabilities assumed	
Mortgages payable and other debt	\$ 33,553
Intangible liabilities	147,700
Other liabilities	38,880
Total liabilities assumed	220,133
Net assets acquired	\$ 2,982,711

In connection with the Company s acquisition of SEUSA, the Company obtained, from a syndicate of banks, a financing commitment for a \$3.0 billion bridge loan under which \$2.75 billion was borrowed at closing.

The assets, liabilities and results of operations of SEUSA are included in the consolidated financial statements from the date of acquisition.

Pro Forma Results of Operations

The following unaudited pro forma consolidated results of operations assume that the acquisition of SEUSA was completed on January 1 for the three and nine months ended September 30, 2007 (in thousands, except per share amounts):

	Months Ended aber 30, 2007	ne Months Ended eptember 30, 2007
Revenues	\$ 265,215	\$ 771,590
Net income	307,361	449,945
Basic earnings per common share	1.47	2.11
Diluted earnings per common share	1.46	2.10

## (4) Acquisitions of Real Estate Properties

During the nine months ended September 30, 2008, the Company acquired a senior housing facility for \$11 million, purchased a joint venture interest valued at \$29 million and funded an aggregate of \$126 million for construction, tenant and capital improvement projects primarily in the

life science and medical office segments.

A summary of acquisitions during the year ended December 31, 2007, excluding SEUSA (Note 3), follows (in thousands):

		Assets Acquired									
					Debt	D	ownREIT				Net
Acquisitions(1)	C	ash Paid	Re	eal Estate	Assumed		Units(2)	F	Real Estate	In	tangibles
Medical office	\$	166,982	\$		\$	\$	93,887	\$	247,996	\$	12,873
Hospital		120,562		35,205			84,719		235,084		5,402
Life science		35,777			12,215		2,092		48,237		1,847
Senior housing		15,956		340	5,148				20,772		672
	\$	339,277	\$	35,545	\$ 17,363	\$	180,698	\$	552,089	\$	20,794

- (1) Includes transaction costs, if any.
- (2) Non-managing member LLC units.

<b>m</b>	. 1		c	$\sim$			
Tα	hl	e	Ωt	Cc	n	tei	ารร

(5	Dis	positions	of Re	al Estate.	Real	Estate	Interests	and	Discontinued	0	perations

Dispositions of Real Estate

During the three months ended September 30, 2008, the Company sold three hospitals for approximately \$116 million and recognized a gain on sales of real estate of \$27 million. The hospitals sold included the hospital located in Tarzana, California, which was sold for \$89 million resulting in a gain on sales of real estate of \$18 million. During the three months ended September 30, 2007, the Company sold 42 senior housing facilities for approximately \$504 million and recognized a gain on sales of real estate of \$286 million.

During the nine months ended September 30, 2008, the Company sold 47 properties for approximately \$629 million and recognized a gain on sales of real estate of \$228 million. The Company s sales of properties were made from the following segments: (i) 68% hospital, (ii) 15% skilled nursing, (iii) 14% medical office and (iv) 3% senior housing.

During the nine months ended September 30, 2007, the Company sold 89 properties for approximately \$896 million and recognized a gain on sales of real estate of \$392 million. The Company s sales of properties were made from the following segments: (i) 70% skilled nursing, (ii) 26% senior housing and (iii) 4% medical office.

Dispositions of Real Estate Interests

On January 5, 2007, the Company formed a senior housing joint venture ( HCP Ventures II ), which included 25 properties valued at \$1.1 billion, which were encumbered by a \$686 million secured debt facility. The Company received approximately \$280 million in proceeds, including a one-time acquisition fee of \$5.4 million, which is included in investment management fee income for the nine months ended September 30, 2007. No gain or loss was recognized for the sale of a 65% interest in this joint venture.

On April 30, 2007, the Company formed a medical office joint venture, HCP Ventures IV, LLC ( HCP Ventures IV ), which included 55 properties valued at approximately \$585 million. Upon the disposition of an 80% interest in this venture, the Company received \$196 million and recognized a gain of \$10.1 million. These proceeds included a one-time acquisition fee of \$3 million, which was recognized in investment management fee income for the nine months ended September 30, 2007.

Properties Held for Sale

At September 30, 2008 and December 31, 2007, the Company held for sale seven and 54 properties with carrying amounts of \$5 million and \$408 million, respectively.

## Results from Discontinued Operations

The following table summarizes income from discontinued operations and gain on sales of real estate included in discontinued operations (dollars in thousands):

	Three Mon Septem	 	Nine Months Ended September 30,				
	2008	2007	2008		2007		
Rental and related revenues	\$ 3,826	\$ 23,185	\$ 28,011	\$	86,049		
Other revenues		19	18		3,066		
	3,826	23,204	28,029		89,115		
Depreciation and amortization							
expenses	47	3,886	5,832		17,748		
Operating expenses	197	2,862	3,294		6,800		
Other costs and expenses	384	582	878		7,729		
Income before gain on sales of real							
estate, net of income taxes	\$ 3,198	\$ 15,874	\$ 18,025	\$	56,838		
Gain on sales of real estate	\$ 27,416	\$ 286,153	\$ 227,810	\$	392,269		
Number of properties held for sale	7	62	7		62		
Number of properties sold	3	42	47		89		
Number of properties included in							
discontinued operations	10	104	54		151		

## (6) Net Investment in Direct Financing Leases

The components of net investment in DFLs consist of the following (dollars in thousands):

	S	September 30, 2008	December 31, 2007
Minimum lease payments receivable	\$	1,384,798	\$ 1,414,116
Estimated residual values		468,769	468,769
Less unearned income		(1,206,138)	(1,242,833)
Net investment in direct financing leases	\$	647,429	\$ 640,052
Properties subject to direct financing leases		30	30

The DFLs were acquired in the Company s merger with CRP. CRP determined that these leases were DFLs, and the Company is required to carry forward CRP s accounting conclusions after the acquisition date relative to their assessment of these leases, provided that the Company does not believe CRP s accounting to be in error. The Company believes that its accounting for the leases is the appropriate accounting in accordance with GAAP. Certain leases contain provisions that allow the tenants to elect to purchase the properties during or at the end of the lease terms for the aggregate initial investment amount plus adjustments, if any, as defined in the lease agreements. Certain leases also permit the Company to require the tenants to purchase the properties at the end of the lease terms. Lease payments due to the Company relating to three land-only DFLs, along with the land, with a carrying value of \$59.5 million at September 30, 2008 are subordinate to and serve as collateral for first mortgage construction loans entered into by the tenants to fund development costs related to the properties.

#### (7) Loans Receivable

The following table summarizes the Company s loans receivable balance (in thousands):

		LE 4.4	Sep	otember 30, 2008	3		December 31, 2007						
	K	Real Estate Secured		Other		Total		Real Estate Secured		Other		Total	
HCR ManorCare mezzanine	\$		\$	1,000,000	\$	1,000,000	\$		\$	1,000,000	\$	1,000,000	
Joint venture partners				7,053		7,053				7,055		7,055	
Other		68,343		75,983(1)	)	144,326		69,126		86,285		155,411	
Unamortized discounts, fees													
and costs				(82,898)(2	2)	(82,898)				(96,740)		(96,740)	
Loan loss allowance				(241)		(241)				(241)		(241)	
	\$	68,343	\$	999,897	\$	1,068,240	\$	69,126	\$	996,359	\$	1,065,485	

<sup>(1)</sup> Consists primarily of the Company s loan to an affiliate of the Cirrus Group, LLC.

<sup>(2)</sup> Consists primarily of discounts related to the Company s HCR ManorCare mezzanine loans.

The Company provided an affiliate of the Cirrus Group, LLC with an interest only, senior secured term loan. The loan provides for a maturity date of December 31, 2008, with a one-year extension at the option of the borrower, under which amounts were borrowed to finance the acquisition, development, syndication and operation of new and existing surgical partnerships. This loan accrues interest at a rate of 14.0%, of which 9.5% is payable monthly and the balance of 4.5% is deferred until maturity. The loan is subject to equity contribution requirements and borrower financial covenants and is collateralized by assets of the borrower (comprised primarily of interests in partnerships operating surgical facilities in premises leased from a Cirrus affiliate, HCP Ventures IV or the Company) and is guaranteed up to \$34.6 million through a combination of (i) a personal guarantee of up to \$9.0 million by a principal of Cirrus, and (ii) a guarantee of the balance by other principals of Cirrus under arrangements for recourse limited only to their interests in certain entities owning real estate. During the nine months ended September 30, 2008, the borrower made principal payments aggregating \$11.8 million reducing the carrying value of this loan to \$78 million at September 30, 2008.

On December 21, 2007, the Company made an investment in mezzanine loans having an aggregate face value of \$1.0 billion, for approximately \$900 million, as part of the financing for The Carlyle Group s \$6.3 billion purchase of Manor Care, Inc. (HCR ManorCare). These loans bear interest on their face amounts at a floating rate of one-month LIBOR plus 4.0%, mature in January 2013 and are pre-payable at any time subject to a yield maintenance fee during the first twelve months. These loans are mandatorily pre-payable in January 2012 unless the borrower satisfies certain financial conditions. The loans are secured by an indirect pledge of the equity ownership in 339 HCR ManorCare facilities located in 30 states and are subordinate to other debt of approximately \$3.6 billion at closing. At September 30, 2008, the carrying value of this loan was \$914 million.

#### (8) Investments in and Advances to Unconsolidated Joint Ventures

The Company owns interests in the following entities which are accounted for under the equity method at September 30, 2008 (dollars in thousands):

Entity(1)	Properties	Investment(2)	Ownership%
HCP Ventures II	25 senior housing facilities	\$ 141,384	35
HCP Ventures III, LLC	13 medical office buildings	12,159	30
	50 MOBs, 4 life science facilities		
HCP Ventures IV, LLC	and 4 hospitals	46,417	20
HCP Life Science(3)	4 life science facilities	68,017	50 - 63
Suburban Properties, LLC	1 medical office building	4,402	67
Advances to unconsolidated joint ventures, net		3,214	
		\$ 275,593	
Edgewood Assisted Living Center, LLC(4)(5)	1 senior housing facility	\$ (480)	45
Seminole Shores Living Center, LLC(4)(5)	1 senior housing facility	(945)	50
•		\$ (1,425)	

<sup>(1)</sup> These joint ventures are not consolidated because the Company does not control, through voting rights or other means, the entities. See Note 2 regarding the Company s policy on consolidation.

Summarized combined financial information for the Company s unconsolidated joint ventures follows (in thousands):

	September 30, 2008	December 31, 2007(7)
Real estate, net	\$ 1,712,009	\$ 1,752,289
Other assets, net	199,860	195,816
Total assets	\$ 1,911,869	\$ 1,948,105
Notes payable	\$ 1,176,105	\$ 1,192,270
Accounts payable	49,108	45,427
Other partners capital	496,108	511,149
HCP s capital(6)	190,548	199,259
Total liabilities and partners capital	\$ 1,911,869	\$ 1,948,105

Three Months Ended September 30,(7) 2008 2007(8) Nine Months Ended September 30,(7) 2008 2007(8)

<sup>(2)</sup> Represents the carrying value of the Company s investment in the unconsolidated joint venture. See Note 2 regarding the Company s policy for accounting for joint venture interests.

<sup>(3)</sup> Includes three unconsolidated joint ventures between the Company and an institutional capital partner for which the Company is the managing member. HCP Life Science includes the following partnerships: (i) Torrey Pines Science Center LP (50%); (ii) Britannia Biotech Gateway LP (55%); and (iii) LASDK LP (63%). The unconsolidated joint ventures were acquired as part of its purchase of Slough Estates USA Inc. on August 1, 2007.

<sup>(4)</sup> As of September 30, 2008, the Company has guaranteed in the aggregate \$4 million of a total of \$8 million of notes payable for these two joint ventures. No liability has been recorded related to these guarantees as of September 30, 2008.

<sup>(5)</sup> Negative investment amounts are included in accounts payable and accrued liabilities.

Edgar Filing: HCP, INC. - Form 10-Q

Total revenues	\$ 46,522	\$ 44,380	\$ 138,938	\$ 129,412
Net income	1,615	1,634	5,408	10,100
HCP s equity income	1,227	1,242	3,736	3,758
Fees earned by HCP	1,523	1,602	4,448	12,062
Distributions received, net	4,208	2,388	12,463	480,140

<sup>(6)</sup> Aggregate basis difference of the Company s investments in these joint ventures of \$80 million, as of September 30, 2008, is primarily attributable to real estate and lease related intangible assets.

<sup>(7)</sup> Includes the financial information of Arborwood Living Center, LLC and Greenleaf Living Centers, LLC, which were sold on April 3, 2008 and June 12, 2008, respectively.

<sup>(8)</sup> Includes the results of operations from HCP Ventures IV, LLC, whose subsidiaries were wholly-owned consolidated subsidiaries of the Company prior to April 30, 2007.

## (9) Intangibles

At September 30, 2008 and December 31, 2007, intangible lease assets, comprised of lease-up intangibles, above market tenant lease intangibles, below market ground lease intangibles and intangible assets related to non-compete agreements, were \$711 million and \$725 million, respectively. At September 30, 2008 and December 31, 2007, the accumulated amortization of intangible assets was \$158 million and \$102 million, respectively.

At September 30, 2008 and December 31, 2007, below market lease intangibles and above market ground lease intangibles were \$305 million and \$311 million, respectively. At September 30, 2008 and December 31, 2007, the accumulated amortization of intangible liabilities was \$55 million and \$33 million, respectively.

#### (10) Other Assets

The Company s other assets consisted of the following (in thousands):

	September 3 2008	),	mber 31, 2007
Marketable debt securities	\$ 27-	1,550	\$ 289,163
Marketable equity securities		9,362	13,933
Goodwill	5	1,746	51,746
Straight-line rent assets, net	10	1,084	76,188
Deferred debt issuance costs, net	2	2,905	16,787
Other	7.	3,124	68,316
Total other assets	\$ 53	2,771	\$ 516,133

The cost or amortized cost, estimated fair value and gross unrealized gains and losses on marketable securities follows (in thousands):

				Gross U	J <b>nrealiz</b> e	ed
Cost(1)		Fair Value		Gains		Losses
291,101	\$	274,550	\$		\$	(16,551)
8,679		9,362		871		(188)
299,780	\$	283,912	\$	871	\$	(16,739)
275,000	\$	289,163	\$	14,663	\$	(500)
13,874		13,933		300		(241)
288,874	\$	303,096	\$	14,963	\$	(741)
	8 291,101 8,679 8 299,780 8 275,000 13,874	291,101 \$ 8,679 299,780 \$  275,000 \$ 13,874	6       291,101 \$ 274,550         8,679 9,362         6       299,780 \$ 283,912         6       275,000 \$ 289,163         13,874 13,933	6       291,101 \$ 274,550 \$ 8,679 9,362         8       299,780 \$ 283,912 \$         6       275,000 \$ 289,163 \$ 13,874 13,933	Cost(1)         Fair Value         Gains           6         291,101         \$ 274,550         \$ 8,679         9,362         871           6         299,780         \$ 283,912         \$ 871           6         275,000         \$ 289,163         \$ 14,663           13,874         13,933         300	6       291,101 \$ 274,550 \$ \$ 8,679       \$ 8,679       9,362       871         6       299,780 \$ 283,912 \$ 871       \$ 871       \$ 871         6       275,000 \$ 289,163 \$ 14,663 \$ 13,874       13,933       300

(1) Represents the original cost basis of the marketable securities reduced by other-than-temporary impairments recorded through earnings, if any.

Marketable securities with unrealized losses at September 30, 2008 are not considered to be other-than-temporarily impaired as the Company has the intent and ability to hold these investments for a period of time sufficient to allow for an anticipated recovery in fair value. The Company s marketable debt securities accrue interest ranging from 9.625% to 9.25%, and mature between November 2016 and May 2017.

During the three months ended September 30, 2008, the Company purchased \$26 million of senior secured notes with an aggregate par value of \$27 million that accrue interest at 9.625% and mature on November 15, 2016. During the nine months ended September 30, 2008 and 2007, the Company sold marketable debt securities with a cost basis of \$10 million and \$45 million, which resulted in gains of approximately \$0.7 million and \$3.9 million, respectively, and were recognized in interest and other income, net. During the nine months ended September 30, 2008 and 2007, the Company realized gains from the sale of various marketable equity securities totaling \$0.2 million and \$1.0 million, respectively, which were included in interest and other income, net. The Company recognized an other-than-temporary impairment of \$3.5 million during the nine months ended September 30, 2008 on marketable equity securities with a carrying value of \$8.1 million at September 30, 2008.

Т	ab	le	of	Cor	itents

(11) **Debt** 

Bank Line of Credit, Bridge Loan and Term Loan

The Company s revolving line of credit with a syndicate of banks provided for an aggregate \$1.5 billion of borrowing capacity at September 30, 2008. This revolving line of credit facility accrues interest at a rate per annum equal to LIBOR plus a margin ranging from 0.325% to 1.00%, depending upon the Company s debt ratings. The Company pays a facility fee on the entire revolving commitment ranging from 0.10% to 0.25%, depending upon its debt ratings. Based on the Company s debt ratings on September 30, 2008, the margin on the revolving line of credit facility was 0.55% and the facility fee was 0.15%. The Company s revolving line of credit facility matures on August 1, 2011.

At September 30, 2008, the outstanding balance of the Company s bridge loan was \$520 million. The bridge loan had an initial maturity date of July 31, 2008 that has been extended to January 31, 2009 through the exercise of an extension option. The Company has an additional 6-month extension option, subject to debt compliance and extension fees, which could be used to extend the maturity date to July 31, 2009 from January 31, 2009. This bridge loan accrues interest at a rate per annum equal to LIBOR plus a margin ranging from 0.425% to 1.25%, depending upon the Company s debt ratings (weighted average effective interest rate of 3.38% at September 30, 2008). Based on the Company s debt ratings on September 30, 2008, the margin on the bridge loan facility was 0.70%.

The Company s revolving line of credit facility and bridge loan contain certain financial restrictions and other customary requirements, including cross-default provisions to other indebtedness. A portion of these financial covenants become more restrictive through the period ending March 31, 2009. Among other things, these covenants, using terms defined in the agreement (i) limit the ratio of Consolidated Total Indebtedness to Consolidated Total Asset Value to 60%, (ii) limit the ratio of Unsecured Debt to Consolidated Unencumbered Asset Value to 65%, (iii) require a Fixed Charge Coverage ratio of 1.75 times, and (iv) require a formula-determined Minimum Consolidated Tangible Net Worth of \$4.2 billion at September 30, 2008. At September 30, 2008, the Company was in compliance with each of these restrictions and requirements of the credit revolving credit facility and bridge loan.

On October 24, 2008, the Company entered into a credit agreement with a syndicate of banks for a \$200 million unsecured term loan, which matures on August 1, 2011. The term loan accrues interest at a rate per annum equal to LIBOR plus a margin ranging from 1.825% to 2.375% depending upon the Company s debt ratings. Based on the Company s debt ratings on October 24, 2008, the margin on the term loan is 2.00%. The Company received net proceeds of \$197 million, which were used to repay a portion of its outstanding indebtedness under the bridge loan facility. The term loan contains certain financial restrictions and other customary requirements, similar to those included in the revolving line of credit and bridge loan.

Senior Unsecured Notes

At September 30, 2008, the Company had \$3.5 billion in aggregate principal amount of senior unsecured notes outstanding. Interest rates on the notes ranged from 3.72% to 7.07% at September 30, 2008. The weighted average effective interest rate on the senior unsecured notes at September 30, 2008 and December 31, 2007, was 6.25% and 6.18%, respectively. Discounts and premiums are amortized to interest expense over the term of the related debt.

In September 2008, the Company repaid \$300 million of maturing senior unsecured notes which accrued interest based on the three-month LIBOR plus 0.45%. The notes were repaid with funds available under the Company s revolving line of credit facility.

The senior unsecured notes contain certain covenants including limitations on debt and other customary terms. At September 30, 2008, the Company was in compliance with these covenants.

Mortgage Debt

At September 30, 2008, the Company had \$1.8 billion in mortgage debt secured by 227 healthcare facilities with a carrying amount of \$3.6 billion. Interest rates on the mortgage notes ranged from 2.21% to 8.63% with a weighted average effective rate of 6.02% at September 30, 2008.

#### Table of Contents

In May 2008, the Company placed \$259 million of seven-year mortgage financing on 21 of its senior housing assets. The assets are cross-collateralized and the debt has a fixed interest rate of 5.83%. The proceeds were used to repay outstanding indebtedness under the revolving line of credit facility and bridge loan.

In September 2008, the Company placed mortgage financing on our senior housing assets through Fannie Mae aggregating \$319 million, which was comprised of \$140 million of five-year mortgage financing on four assets and \$179 million of eight-year financing on 12 assets. The assets are cross-collateralized and the debt has a weighted-average fixed interest rate of 6.39%. The Company received net proceeds aggregating \$312 million, which were used to repay the outstanding indebtedness under its revolving line of credit facility.

Secured debt generally requires monthly principal and interest payments. Some of the loans are also cross-collateralized by multiple properties. The secured debt is collateralized by deeds of trust or mortgages on certain properties and is generally non-recourse. Mortgage debt encumbering properties typically restricts title transfer of the respective properties subject to the terms of the mortgage, prohibits additional liens, restricts prepayment, requires payment of real estate taxes, requires maintenance of the properties in good condition, requires maintenance of insurance on the properties and includes requirements to obtain lender consent to enter into and terminate material tenant leases.

#### Other Debt

At September 30, 2008, the Company had \$102.6 million of non-interest bearing Life Care Bonds at two of its CCRCs and non-interest bearing occupancy fee deposits at another of its senior housing facilities, all of which were payable to certain residents of the facilities (collectively Life Care Bonds). At September 30, 2008, \$41.0 million of the Life Care Bonds were refundable to the residents upon the resident moving out or to their estate upon death, and \$61.6 million of the Life Care Bonds were refundable after the units are successfully remarketed to new residents.

#### Debt Maturities

The following table summarizes our stated debt maturities and scheduled principal repayments, excluding debt premiums and discounts, at September 30, 2008 (in thousands):

Year	Bank Line of Credit	Bridge Loan(1)	Senior Notes	Mortgage Debt	Other Debt	Total
2008 (3 months)	\$	\$	\$	\$ 43,073	\$ 102,602 \$	145,675
2009		320,000		274,169		594,169
2010			206,421	298,453		504,874
2011		200,000	300,000	137,310		637,310
2012			250,000	108,625		358,625
Thereafter			2,787,000	937,904		3,724,904
	\$	\$ 520,000	\$ 3,543,421	\$ 1,799,534	\$ 102,602 \$	5,965,557

(1) On October 24, 2008, the Company entered into a credit agreement with a syndicate of banks for a \$200 million term loan. The above table reflects the reclassification of the portion of the bridge loan that was repaid with proceeds from the term loan, which matures on August 1, 2011.

#### (12) Commitments and Contingencies

Legal Proceedings. From time to time, the Company is a party to legal proceedings, lawsuits and other claims that arise in the ordinary course of the Company s business. Regardless of their merits, these matters may force the Company to expend significant financial resources. Except as described in this Note 12, the Company is not aware of any other legal proceedings or claims that it believes may have, individually or taken together, a material adverse effect on the Company s business, prospects, financial condition or results of operations. The Company s policy is to accrue legal expenses as they are incurred.

On May 3, 2007, Ventas, Inc. filed a complaint against the Company in the United States District Court for the Western District of Kentucky, asserting claims of tortious interference with contract and tortious interference with prospective business advantage. The complaint alleges, among other things, that the Company interfered with Ventas purchase agreement with Sunrise Senior Living Real Estate Investment Trust (Sunrise REIT); that the Company interfered with Ventas prospective business advantage in connection with the Sunrise REIT transaction; and that the Company s actions caused Ventas to suffer damages, including the payment of over \$100 million in additional consideration to acquire the Sunrise REIT assets. Ventas is seeking monetary relief, including compensatory and punitive damages, against the Company.

The Company believes that Ventas claims are without merit and intends to vigorously defend against Ventas lawsuit. On April 8, 2008, the Company filed a motion for leave to assert counterclaims against Ventas as part of the above litigation. The Company s counterclaims allege, among other things, that Sunrise REIT fraudulently induced the Company to participate in a flawed and unfair auction process, and that absent such misconduct, the Company would have succeeded in acquiring Sunrise REIT. The Company seeks to recover compensatory and punitive damages. The proposed counterclaims further allege that Ventas, in acquiring Sunrise REIT, assumed the liability of Sunrise REIT. On July 25, 2008, the Court granted the Company s motion over Ventas opposition, allowing HCP to file its counterclaims. The Court has set a trial date of August 18, 2009. The Company intends to pursue such claims vigorously; however, there can be no assurances that it will prevail on any of the claims or the amount of any recovery that may be awarded. The Company expects that defending its interests and pursuing its own claims in the foregoing matters will require it to expend significant funds. The Company is unable to estimate the ultimate aggregate amount of monetary gain, loss or financial impact with respect to these matters as of September 30, 2008.

In April 2007, the Company and Health Care Property Partners, a joint venture between the Company and an affiliate of Tenet Healthcare Corporation, served Tenet and certain Tenet subsidiaries with notices of default with respect to its hospital in Tarzana, California, and two other hospitals that are leased by such affiliates from the Company and Health Care Property Partners ( HCPP ). Subsequent to the delivery of such notices, the Company exercised its right to terminate the leases to Tenet of four other hospitals owned by the Company, invoking cross-default provisions under such leases. In May 2007 and September 2007, certain subsidiaries of Tenet filed complaints against the Company in the Superior Court of the State of California for the County of Los Angeles and initiated arbitration proceedings with respect to the seven hospitals owned by the Company and HCPP, in each case asserting various causes of action generally relating to the notices of default and the lease terminations. In October 2007, HCPP responded to the claims by Tenet subsidiaries in the arbitration proceedings, and the Company filed a counterclaim against Tenet and the plaintiffs in the California state court action. On June 30, 2008, the parties executed a definitive settlement agreement relating to the disputes that are the subject of the litigation and arbitration proceedings described above. On September 19, 2008, the parties closed the transactions contemplated by the settlement agreement, effecting, among other things: the sale of a hospital in Tarzana, California, by the Company to a Tenet affiliate; the extension of the terms of three other hospitals leased by the Company to affiliates of Tenet; and the acquisition by the Company of Tenet s 23% interest in HCPP. All claims pending in the Superior Court of the State of California were formally dismissed on September 26, 2008, and the claims in the arbitration proceedings were formally dismissed on October 1, 2008.

The Company recognized \$29 million of income from the settlement of the above disputes, which was included in interest and other income, net and a gain on sales of real estate for the sale of the hospital in Tarzana, California, of \$18 million.

The fair value of consideration exchanged and related income recognized as a result of the Company s settlement with Tenet follows (in thousands):

Consideration received	
Cash proceeds for hospital in Tarzana, California and other settlement	\$ 105,760
Fair value of Tenet s 23% interest in HCPP	29,137
Total consideration received	\$ 134,897
Consideration given	
Fair value of hospital in Tarzana, California	\$ 88,900
Cash paid for Tenet s interest in HCPP	17,379

Edgar Filing: HCP, INC. - Form 10-Q

Total consideration given	\$ 106,279
Settlement income	\$ 28,618

The gain on the sale of the Company s hospital in Tarzana, California to Tenet consisted of the following (in thousands):

Fair value of hospital, net of costs	\$ 88,609
Carrying value of hospital sold	(70,590)
Gain on sale of real estate	\$ 18,019

*Development Commitments.* As of September 30, 2008, the Company was committed under the terms of contracts to complete the construction of properties undergoing development at a remaining aggregate cost of approximately \$27 million.

Concentration of Credit Risk. Concentration of credit risk arises when a number of operators, tenants or obligors related to the Company s investments are engaged in similar business activities, or activities in the same geographic region, or have similar economic features that would cause their ability to meet contractual obligations, including those to the Company, to be similarly affected by changes in economic conditions.

On December 21, 2007, the Company made an investment in mezzanine loans to HCR ManorCare with an aggregate face value of \$1.0 billion, for approximately \$900 million. At September 30, 2008, these loans represented approximately 77% of our skilled nursing segment assets and 7% of our total segment assets.

At September 30, 2008, the Company had 81 of its senior housing facilities leased to nine tenants that have been identified as VIEs (VIE Tenants). These VIE Tenants are thinly capitalized entities that rely on the cash flow generated from the senior housing facilities to pay operating expenses, including rent obligations under their leases. The 81 senior housing facilities leased to the VIE Tenants are operated by Sunrise Senior Living Management, Inc., a wholly-owned subsidiary of Sunrise Senior Living, Inc. (Sunrise). Sunrise is publicly traded and is subject to the informational filing requirements of the Securities and Exchange Act of 1934, as amended, and is required to file periodic reports on Form 10-K and Form 10-Q with the SEC.

To mitigate credit risk of certain senior housing leases, leases are combined into portfolios that contain cross-default terms, so that if a tenant of any of the properties in a portfolio defaults on its obligations under its lease, the Company may pursue its remedies under the lease with respect to any of the properties in the portfolio. Certain portfolios also contain terms whereby the net operating profits of the properties are combined for the purpose of securing the funding of rental payments due under each lease.

DownREIT Partnerships. In connection with the formation of certain DownREIT partnerships, partners generally contributed appreciated real estate to the DownREIT in exchange for DownREIT units. These contributions are generally tax-free, so that the pre-contribution gain related to the property is not taxed to the contributing partner. However, if the contributed property is later sold by the partnership, the pre-contribution gain that exists at the date of sale is specially allocated and taxed to the contributing partners. In many of the DownREITs, the Company has entered into indemnification agreements with those partners who contributed appreciated property into the partnership. Under these indemnification agreements, if any of the appreciated real estate contributed by the partners is sold by the partnership in a taxable transaction within a specified number of years after the property was contributed, HCP will reimburse the affected partners for the federal and state income taxes associated with the pre-contribution gain that is specially allocated to the affected partner under the Code (make-whole payments). These make-whole payments include a tax gross-up provision.

Credit Enhancement Guarantee. Certain of the Company s senior housing facilities serve as collateral for \$137 million of debt (maturing May 1, 2025) that is owed by a previous owner of the facilities. The Company s obligation under such indebtedness is guaranteed by the debtor who has an investment grade credit rating. These senior housing facilities are classified as DFLs and have a carrying value of \$351 million at September 30, 2008.

*Environmental Costs.* The Company monitors its properties for the presence of hazardous or toxic substances. The Company is not aware of any environmental liability with respect to the properties that would have a material adverse effect on the Company s business, financial condition or results of operations. The Company carries environmental insurance and believes that the policy terms, conditions, limitations and deductibles are adequate and appropriate under the circumstances, given the relative risk of loss, the cost of such coverage and current industry practice.

General Uninsured Losses. The Company obtains various types of insurance to mitigate the impact of property, business interruption, liability, flood, windstorm, earthquake, environmental and terrorism related losses. The Company attempts to obtain appropriate policy terms, conditions, limits and deductibles considering the relative risk of loss, the cost of such coverage and current industry practice. There are, however, certain types of extraordinary losses, such as those due to acts of war or other events that may be either uninsurable or not economically insurable. In addition, the Company has a large number of properties that are exposed to earthquake, flood and windstorm and the insurance for such losses carries high deductibles. Should an uninsured loss occur at a property, the Company s assets may become impaired and the Company may not be able to operate its business at the property for an extended period of time.

#### (13) Stockholders Equity

Preferred Stock

The following table lists the Series E cumulative redeemable preferred stock cash dividends made by the Company during the nine months ended September 30, 2008:

Declaration Date	Record Date	Amount Per Share	Dividend Payable Date
January 28	March 14	\$ 0.45313	March 31
April 24	June 16	\$ 0.45313	June 30
July 31	September 15	\$ 0.45313	September 30

The following table lists the Series F cumulative redeemable preferred stock cash dividends made by the Company during the nine months ended September 30, 2008:

		Amount	Dividend
<b>Declaration Date</b>	Record Date	Per Share	Payable Date
January 28	March 14	\$ 0.44375	March 31
April 24	June 16	\$ 0.44375	June 30
July 31	September 15	\$ 0.44375	September 30

On October 30, 2008, the Company announced that its Board declared a quarterly cash dividend of \$0.45313 per share on its Series E cumulative redeemable preferred stock and \$0.44375 per share on its Series F cumulative redeemable preferred stock. These dividends will be paid on December 31, 2008 to stockholders of record as of the close of business on December 15, 2008.

Common Stock

During the nine months ended September 30, 2008 and 2007, the Company issued 397,000 and 1.1 million shares of common stock, respectively, under its Dividend Reinvestment and Stock Purchase Plan ( DRIP ). The Company also issued 623,000 and 328,000 shares upon exercise of stock options, and 2.0 million and 157,000 shares of common stock upon the conversion of DownREIT units during the nine months ended September 30, 2008 and 2007, respectively.

During the nine months ended September 30, 2008 and 2007, the Company issued 144,000 and 273,000 shares of restricted stock, respectively, under the Company s 2006 Performance Incentive Plan. The Company also issued 131,000 and 110,000 shares upon the vesting of performance restricted stock units during the nine months ended September 30, 2008 and 2007, respectively.

In connection with HCP s addition to the S&P 500 Index on March 28, 2008, the Company issued 12.5 million shares of its common stock on April 2, 2008. In a separate transaction, the Company issued 4.5 million shares to a REIT-dedicated institutional investor on April 2, 2008. The net proceeds received from these two offerings in the aggregate were approximately \$560 million, which were used to repay a portion of the outstanding indebtedness under the Company s revolving line of credit facility.

On August 11, 2008, the Company issued 14.95 million shares of its common and received net proceeds of approximately \$481 million, which were used to repay a portion of the outstanding indebtedness under the Company s bridge loan.

The following table lists the common stock cash dividends made by the Company during the nine months ended September 30, 2008:

<b>Declaration Date</b>	Record Date	Amount Per Share	Dividend Payable Date
January 28	February 7	\$ 0.455	February 21
April 24	May 5	\$ 0.455	May 19
July 31	August 11	\$ 0.455	August 21

25

On October 30, 2008, the Company announced that its Board declared a quarterly cash dividend of \$0.455 per share. The common stock cash dividend will be paid on November 21, 2008 to stockholders of record as of the close of business on November 10, 2008.

Accumulated Other Comprehensive Income (Loss) ( AOCI )

		September 30, 2008		December 31, 2007
AOCI unrealized gain (loss) on available-for-sale securities, net	\$	(15,868)	\$	14,222
AOCI unrealized loss on cash flow hedges, net		(11,342)		(14,243)
Supplemental Executive Retirement Plan minimum liability		(2,037)		(2,113)
Foreign currency translation adjustment		366		32
Total Accumulated Other Comprehensive Loss	\$	(28,881)	\$	(2,102)

Total Comprehensive Income (Loss)

The following table provides a reconciliation of comprehensive income (in thousands):

	Three Mor Septem	nths End iber 30,	ed	Nine Months Ended September 30,					
	2008		2007	2008		2007			
Net income	\$ 125,417	\$	322,148	\$ 408,124	\$	538,720			
Other comprehensive loss	(20,683)		(6,600)	(26,779)		(10,007)			
Total comprehensive income	\$ 104,734	\$	315,548	\$ 381,345	\$	528,713			

Substantially all of other comprehensive loss for the three and nine months ended September 30, 2008 related to the fair value of the Company s marketable debt securities. See also discussions of marketable debt securities in Note 10.

#### (14) Segment Disclosures

The Company evaluates its business and makes resource allocations based on its five business segments: (i) senior housing, (ii) life science, (iii) medical office, (iv) hospital, and (v) skilled nursing. Under the senior housing, life science, hospital and skilled nursing segments, the Company invests primarily in single operator or tenant properties through acquisition and development of real estate, secured financing and marketable debt securities of operators in these sectors. Under the medical office segment, the Company invests through acquisition and secured financing in medical office buildings that are primarily leased under gross or modified gross leases, generally to multiple tenants, and which generally require a greater level of property management. The acquisition of SEUSA on August 1, 2007 resulted in a change to the Company s reportable segments. Prior to the SEUSA acquisition, the Company operated through two reportable segments triple-net leased and medical office buildings. The senior housing, life science, hospital and skilled nursing segments were previously aggregated under the Company s triple-net leased

segment. SEUSA s results are included in the Company s consolidated financial statements from the date of the Company s acquisition on August 1, 2007. The accounting policies of the segments are the same as those described under Summary of Significant Accounting Policies (see Note 2). There were no intersegment sales or transfers during the nine months ended September 30, 2008 and 2007. The Company evaluates performance based upon property net operating income from continuing operations (NOI) of the combined properties in each segment.

Non-segment assets consist primarily of real estate held for sale and corporate assets including cash, restricted cash, accounts receivable, net and deferred financing costs. Interest expense, depreciation and amortization and non-property specific revenues and expenses are not allocated to individual segments in determining the Company s performance measure. See Note 12 for other information regarding concentrations of credit risk

Summary information for the reportable segments follows (in thousands):

For the three months ended September 30, 2008:

Segments	Rental and Related Revenues	Tenant Recoveries	Income From DFLs	nvestment anagement Fees	Total Revenues	NOI(1)	Interest and Other Income, net
Senior housing	\$ 71,154	\$	\$ 14,543	\$ 867	\$ 86,564	\$ 82,167	\$ 311
Life science	65,997	7,513		1	73,511	63,761	
Medical office	65,713	12,315		655	78,683	42,301	
Hospital	21,607	412			22,019	21,179	11,074
Skilled nursing	9,161				9,161	9,161	20,811
Total segments	233,632	20,240	14,453	1,523	269,938	218,569	32,196
Non-segment							30,116
Total	\$ 233,632	\$ 20,240	\$ 14,543	\$ 1,523	\$ 269,938	\$ 218,569	\$ 62,312

For the three months ended September 30, 2007:

a	1	ental and Related		enant	Income From	 nvestment anagement	Total	NOV(4)	Interest and Other
Segments	K	evenues	Rec	overies	DFLs	Fees	Revenues	NOI(1)	Income, net
Senior housing	\$	79,315	\$		\$ 18,832	\$ 806	\$ 98,953	\$ 94,759	\$ 467
Life science		28,720		7,070			35,790	25,727	
Medical office		67,173		10,490		796	78,459	42,042	
Hospital		21,537					21,537	20,695	10,321
Skilled nursing		8,840					8,840	8,840	439
Total segments		205,585		17,560	18,832	1,602	243,579	192,063	11,227
Non-segment									10,311
Total	\$	205,585	\$	17,560	\$ 18,832	\$ 1,602	\$ 243,579	\$ 192,063	\$ 21,538

For the nine months ended September 30, 2008:

Segments	Rental and Related Revenues	nant veries	Income From DFLs	nvestment anagement Fees	Total Revenues	NOI(1)	Interest and Other ncome, net
Senior housing	\$ 212,451	\$	\$ 43,646	\$ 2,457	\$ 258,554	\$ 245,754	\$ 914
Life science	155,527	25,180		3	180,710	149,293	
Medical office	197,108	35,310		1,988	234,406	130,450	
Hospital	65,429	1,365			66,794	64,013	33,344
Skilled nursing	26,969				26,969	26,969	64,797
Total segments	657,484	61,855	43,646	4,448	767,433	616,479	99,055
Non-segment							29,323
Total	\$ 657,484	\$ 61,855	\$ 43,646	\$ 4,448	\$ 767,433	\$ 616,479	\$ 128,378

For the nine months ended September 30, 2007:

Segments	Rental and Related Revenues	nant overies	Income From DFLs	investment Ianagement Fees	Total Revenues	NOI(1)	Interest and Other Income, net
Senior housing	\$ 216,600	\$	\$ 49,037	\$ 7,770	\$ 273,407	\$ 254,940	\$ 1,166
Life science	37,494	8,429			45,923	33,410	
Medical office	210,091	34,394		4,292	248,777	141,197	
Hospital	63,663	86			63,749	62,790	30,999
Skilled nursing	26,183				26,183	26,183	1,318
Total segments	554,031	42,909	49,037	12,062	658,039	518,520	33,483
Non-segment							21,241
Total	\$ 554,031	\$ 42,909	\$ 49,037	\$ 12,062	\$ 658,039	\$ 518,520	\$ 54,724

(1) Net Operating Income from Continuing Operations (NOI) is a non-GAAP supplemental financial measure used to evaluate the operating performance of real estate. The Company defines NOI as rental revenues, including tenant recoveries and income from direct financing leases, less property-level operating expenses. NOI excludes investment management fee income, depreciation and amortization, general and administrative expenses, impairments, gain on sale of real estate interest, interest and other income, net, interest expense, income taxes, equity income from unconsolidated joint ventures, minority interests—share in earnings and discontinued operations. The Company believes NOI provides investors relevant and useful information because it measures the operating performance of the Company—s real estate at the property level on an unleveraged basis. The Company uses NOI to make decisions about resource allocations and assess property-level performance. The Company believes that net income is the most directly comparable GAAP measure to NOI. NOI should not be viewed as an alternative measure of operating performance to net income as defined by GAAP since it does not reflect the aforementioned excluded items. Further, the Company—s definition of NOI may not be comparable to the definition used by other real estate investment trusts, as those companies may use different methodologies for calculating NOI.

The following is a reconciliation from NOI to reported net income, the most direct comparable financial measure calculated and presented in accordance with GAAP (in thousands):

	Three Mon Septem	 		ed		
	2008	2007		2008		2007
Net operating income from continuing operations	\$ 218,569	\$ 192,063	\$	616,479	\$	518,520
Investment management fee income	1,523	1,602		4,448		12,062
Depreciation and amortization	(77,659)	(70,418)		(233,920)		(184,132)
General and administrative	(17,541)	(16,499)		(56,913)		(53,894)
Impairments	(3,710)			(13,425)		
Gain on sale of real estate interest						10,141
Interest and other income, net	62,312	21,538		128,378		54,724
Interest expense	(83,249)	(103,707)		(265,054)		(254,434)
Income taxes	(866)	318		(4,385)		860
Equity income from unconsolidated joint ventures	1,227	1,242		3,736		3,758
Minority interests share in earnings	(5,803)	(6,018)		(17,055)		(17,992)
Total discontinued operations	30,614	302,027		245,835		449,107
Net income	\$ 125,417	\$ 322,148	\$	408,124	\$	538,720

The Company s total assets by segment were:

Segments	Sep	tember 30, 2008	December 31, 2007
Senior housing	\$	4,457,543	\$ 4,440,832
Life science		3,523,923	3,461,101
Medical office		2,287,131	2,254,924
Hospital		1,111,182	1,126,152
Skilled nursing		1,187,394	1,163,157
Gross segment assets		12,567,173	12,446,166
Accumulated depreciation and amortization		(884,937)	(689,983)

Net segment assets	11,682,236	11,756,183
Real estate held for sale, net	5,301	408,028
Non-segment assets	343,867	357,561
Total assets	\$ 12,031,404	\$ 12,521,772

Segment assets include an allocation of the carrying value of goodwill. At September 30, 2008, goodwill is allocated as follows: (i) senior housing \$30.5 million, (ii) life science \$1.4 million, (iii) medical office \$11.4 million, (iv) hospital \$5.1 million, and (v) skilled nursing \$3.3 million.

#### (15) Derivative Instruments

The Company uses derivative instruments as hedges to mitigate interest rate fluctuations on specific forecasted transactions and recognized obligations. The Company does not use derivative instruments for speculative or trading purposes.

The primary risks associated with derivative instruments are market and credit risk. Market risk is defined as the potential for loss in value of the derivative instruments due to adverse changes in market prices (interest rates). Utilizing derivative instruments allows the Company to effectively manage the risk of increasing interest rates with respect to the potential effects these fluctuations could have on future earnings and cash flows.

Credit risk is the risk that one of the parties to a derivative contract fails to perform or meet their financial obligation. The Company does not obtain collateral associated with its derivative instruments, but monitors the credit standing of its counterparties, primarily global institutional banks, on a regular basis. Should a counterparty fail to perform, the Company would incur a financial loss to the extent that the associated derivative contract was in an asset position. At September 30, 2008, the Company does not anticipate non-performance by counterparties to its outstanding derivative contracts.

In July 2005, the Company entered into three interest rate swap contracts that are designated as hedging the variability of expected cash flows related to floating rate debt assumed in connection with the acquisition of a real estate portfolio. The cash flow hedges have a notional amount of \$45.6 million and mature in July 2020. The aggregate fair value of the derivative contracts is a \$0.7 million liability and is included in accounts payable and accrued liabilities. At September 30, 2008, no amounts of ineffectiveness for the derivative contracts were recorded.

During October and November 2007, the Company entered into two forward-starting interest rate swap contracts with notional amounts aggregating \$900 million. The interest rate swap contracts are designated in qualifying, cash flow hedging relationships, to hedge the Company s exposure to fluctuations in the benchmark interest rate component of interest payments on forecasted, unsecured, fixed-rate debt expected to be issued during the current fiscal year. As of September 30, 2008, the Company terminated these hedges per the cash settlement provisions of the derivative contracts. The termination of the \$500 million notional contract resulted in a payment of \$14.8 million and the termination of the \$400 million notional contract resulted in a cash receipt of \$5.2 million. Upon settlement of these derivative contracts, the Company revised its best estimate of the hedged forecasted transactions, and as a result an ineffectiveness charge of \$2.4 million was recognized in interest and other income, net in the consolidated statements of income. At September 30, 2008, the Company expects that the hedged forecasted transactions remain probable of occurring in accordance with its designated assertions.

#### (16) Supplemental Cash Flow Information

		Nine Months Endo 2008	•	ber 30, 2007
Supplemental cash flow information:		(in thou	isands)	
Interest paid, net of capitalized interest	\$	280,103	\$	234,051
Taxes paid	φ	4,266	φ	958
Supplemental schedule of non-cash investing activities:		4,200		936
Capitalized interest		22,479		4,024
Increase (decrease) in accrued construction costs		(10,604)		18,868
Real estate exchanged in real estate acquisitions		, , ,		35,205
Supplemental schedule of non-cash financing activities:				
Mortgages assumed with real estate acquisitions		4,892		5,357
Issuance of restricted stock		144		273
Vesting of restricted stock units		131		110
Cancellation of restricted stock		108		34
Conversion of non-managing member units into common stock		74,509		3,702
Non-managing member units issued in connection with acquisitions				180,698
Unrealized losses, net on available for sale securities and derivatives				
designated as cash flow hedges		32,836		6,241

See also discussions of the SEUSA acquisition and HCP Ventures II and HCP Ventures IV, in Notes 3 and 8, respectively.

#### (17) Earnings Per Common Share

The Company computes earnings per share in accordance with SFAS No. 128, *Earnings Per Share*. Basic earnings per common share is computed by dividing net income applicable to common shares by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per common share is calculated by including the effect of dilutive securities. Options to purchase approximately 0.5 million and 0.6 million shares of common stock that had an exercise price in excess of the average market price of the common stock during the three months ended September 30, 2008 and 2007, respectively, were not included because they are not dilutive. Additionally, 8.0 million shares issuable upon conversion of 5.6 million DownREIT units during the three months ended September 30, 2008 and 10.1 million shares issuable upon conversion of 7.6 million non-managing member units during the three months ended September 30, 2007 were not included since they are anti-dilutive.

The following table illustrates the computation of basic and diluted earnings per share (dollars in thousands, except per share and share amounts):

	Three Months End	ptember 30, 2007		Nine Months Ende	d Sep	otember 30, 2007	
	2008		(in thousands, excep	t per			2007
Numerator			•		,		
Income from continuing operations	\$ 94,803	\$	20,121	\$	162,289	\$	89,613
Preferred stock dividends	(5,282)		(5,282)		(15,848)		(15,848)
Income from continuing operations applicable							
to common shares	89,521		14,839		146,441		73,765
Discontinued operations	30,614		302,027		245,835		449,107
Net income applicable to common shares for							
basic and diluted earnings per share	\$ 120,135	\$	316,866	\$	392,276	\$	522,872
Denominator							
Basic weighted average common shares	244,572		206,186		232,199		205,322
Dilutive stock options and restricted stock	1,334		884		1,192		1,350
Diluted weighted average common shares	245,906		207,070		233,391		206,672
Basic earnings per common share							
Income from continuing operations	\$ 0.37	\$	0.07	\$	0.63	\$	0.36
Discontinued operations	0.12		1.47		1.06		2.19
Net income applicable to common shares	\$ 0.49	\$	1.54	\$	1.69	\$	2.55
Diluted earnings per common share							
Income from continuing operations	\$ 0.37	\$	0.07	\$	0.63	\$	0.36
Discontinued operations	0.12		1.46		1.05		2.17
Net income applicable to common shares	\$ 0.49	\$	1.53	\$	1.68	\$	2.53

### (18) Fair Value Measurements

The following tables illustrate the Company s fair value measurements of its financial assets and liabilities measured at fair value in the Company s consolidated financial statements. The second table includes the associated unrealized and realized gains and losses, as well as purchases, sales, issuances, settlements (net) or transfers for financial instruments classified as Level 3 instruments in the fair value hierarchy. Realized gains and losses are recorded in interest and other income, net on the Company s consolidated statements of income.

The following is a summary of fair value measurements at September 30, 2008 (in thousands):

Financial Instrument	F	air Value	Level 1	Level 2	Level 3
Marketable equity securities	\$	9,362 \$	9,362	\$ \$	
Marketable debt securities		274,550	257,550	17,000	
Interest rate swaps(1)		(716)		(716)	
Warrants(1)		3,143			3,143
Total	\$	286,339 \$	266,912	\$ 16,284 \$	3,143

(1) Interest rate swaps and common stock warrants are valued using observable and unobservable market assumptions, as well as standardized derivative pricing models.

## Table of Contents

The following is a reconciliation of fair value measurements classified as Level 3 at September 30, 2008 (in thousands):

	Warrants		
December 31, 2007	\$	2,560	
Total gains or losses (realized and unrealized):			
Included in earnings		583	
Included in other comprehensive income			
Purchases, issuances, and settlements			
Transfers in and/or out of Level 3			
September 30, 2008	\$	3,143	

## (19) Impairments

During the three months ended September 30, 2008, the Company recognized an impairment of \$3.7 million related to intangible assets associated with the early termination of three leases in the life science segment. During the nine months ended September 30, 2008, as a result of anticipated dispositions, four properties in the senior housing segment and one hospital were determined to be impaired resulting in impairments of \$9.7 million. No properties or intangible assets were determined to be impaired in 2007.

Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

**Cautionary Language Regarding Forward-Looking Statements**