ABB LTD Form 6-K/A March 13, 2017

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Form 6-K/A

#### REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of March 2017

Commission File Number 001-16429

#### ABB Ltd

(Translation of registrant's name into English)

#### P.O. Box 1831, Affolternstrasse 44, CH-8050, Zurich, Switzerland

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

**Note:** Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indication by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

**Note:** Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant's "home country"), or under the rules of the home country exchange on which the registrant's securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant's security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether the registrant by furnishing the information contained in this Form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes

No

If "Yes" is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-

The information included in this Form 6-K/A is incorporated by reference into ABB Ltd's registration statement on Form F 3 (File No. 333 180922) and registration statements on Form S 8 (File Nos. 333 190180, 333 181583, 333 179472, 333 171971 and 333 129271) each of which was previously filed with the Securities and Exchange Commission.

#### **EXPLANATORY NOTE**

ABB Ltd. (the "Company") is submitting this amended report on Form 6-K/A (this "Form 6-K/A") to amend Item 2 of Form 6-K submitted to the Securities and Exchange Commission on February 8, 2017 (the "Form 6-K"), containing its Q4 2016 Financial Information. This information was incorporated by reference into ABB Ltd's registration statement on Form F-3 (File No. 333 180922) and registration statements on Form S-8 (File Nos. 333-190180, 333 181583, 333 179472, 333 171971 and 333 129271) each of which was previously filed with the Securities and Exchange Commission.

Subsequent to the filing of the Form 6-K, the Company discovered a scheme to embezzle and misappropriate funds in its subsidiary in South Korea. The Company determined that approximately \$75 million in cash previously reported at December 31, 2016, had been misappropriated and in addition there were unrecorded loans of \$16 million and unreported factoring of accounts receivable amounting to \$12 million. The Company reported this criminal loss to its third-party insurance company and has confirmed it has a relevant and effective insurance with a policy limit of \$30 million and this coverage has been accrued.

As a result of the embezzlement, we are restating in this Form 6-K/A our interim consolidated financial information for the year and three months ended December 31, 2016. Note 1 to the interim consolidated financial information included in this Form 6-K/A reflects the changes to our interim consolidated financial information as a result of our restatement and provides additional information about the restatement.

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### **Financial Information**

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|  |          |         | CHA                 | NGE                      |
|--|----------|---------|---------------------|--------------------------|
| (\$ in millions, unless otherwise indicated)       | Q4 2016  | Q4 2015 | US\$ C              | omparable <sup>(1)</sup> |
|  | restated |         | restated            | restated                 |
| Orders   | 8,277    | 8,262   | 0%                  | 3%                       |
| Order backlog (end December)                       | 22,981   | 24,121  | -5%                 | -1%                      |
| Revenues   | 8,993    | 9,242   | -3%                 | 1%                       |
| Operational EBITA <sup>(1)</sup>                   | 1,057    | 1,101   | -4%                 | -2% <sup>(2)</sup>       |
| as % of operational revenues <sup>(1)</sup>        | 11.7%    | 11.9%   | -0.2 pts            |                          |
| Net income   | 425      | 204     | 108%                |                          |
| Basic earnings per share (\$)                      | 0.20     | 0.09    | 115% <sup>(3)</sup> |                          |
| Operational earnings per share <sup>(1)</sup> (\$) | 0.33     | 0.35    | -5% <sup>(3)</sup>  | -3% <sup>(3)</sup>       |
| Cash flow from operating activities                | 1,428    | 1,994   | -28%                |                          |

|  |          |         | CH                       | ANGE                      |
|--|----------|---------|--------------------------|---------------------------|
| (\$ in millions, unless otherwise indicated)       | FY 2016  | FY 2015 | US\$                     | Comparable <sup>(1)</sup> |
|  | restated |         | restated                 | restated                  |
| Orders   | 33,379   | 36,429  | -8%                      | -5%                       |
| Revenues   | 33,828   | 35,481  | -5%                      | -1%                       |
| Operational EBITA <sup>(1)</sup>                   | 4,191    | 4,209   | 0%                       | 2% <sup>(2)</sup>         |
| as % of operational revenues <sup>(1)</sup>        | 12.4%    | 11.9%   | +0.5 pts                 |                           |
| Net income   | 1,899    | 1,933   | -2%                      |                           |
| Basic earnings per share (\$)                      | 0.88     | 0.87    | 2% <sup>(3)</sup>        |                           |
| Operational earnings per share <sup>(1)</sup> (\$) | 1.29     | 1.26    | <b>3%</b> <sup>(3)</sup> | 4% <sup>(3)</sup>         |
| Cash flow from operating activities                | 3,843    | 3,818   | 1%                       |                           |

(1) For a reconciliation of non-GAAP measures see <u>"Supplemental Reconciliations and Definitions</u>" orpage 34.

(2) Constant currency (not adjusted for portfolio changes).

(3) Earnings per share growth rates are computed using unrounded amounts. Comparable Operational earnings per share growth is in constant currency (2014 foreign exchange rates and not adjusted for changes in the business portfolio).

|   |                                     | Q4 2016 |               | CHAN   |
|---|-------------------------------------|---------|---------------|--------|
| (\$ in millions, unless otherwise indicat |                                     |         | Q4 2015       |        |
| Orders                                    | ABB Group                           | 8,277   |               |        |
|   | Electrification Products            | 2,157   |               | -8% -  |
|   | Discrete Automation and Motion      | •       | •             |        |
|   | Process Automation                  | 1,520   |               | -15%-1 |
|   | Power Grids                         | 2,879   | 2,628         | 10% 1  |
|   | Corporate and Other                 |         |               |        |
|   | (incl. inter-division eliminations) | (292)   | (486)         |        |
| Third-party base orders                   | ABB Group                           | 6,860   | -             | -4% -: |
|   | Electrification Products            | 2,051   |               | -5% -  |
|   | Discrete Automation and Motion      | •       | 1,779         |        |
|   | Process Automation                  | 1,285   | 1,309         |        |
|   | Power Grids                         | 1,692   |               | -9% -  |
|   | Corporate and Other                 | 12      | 12            |        |
| Order backlog (end December)              | ABB Group                           | 22,981  |               |        |
|   | Electrification Products            | 2,612   |               | -9% -  |
|   | Discrete Automation and Motion      |         | 4,232         |        |
|   | Process Automation                  | 5,258   |               | -13%-1 |
|   | Power Grids                         | 12,437  | 12,502        | -1%    |
|   | Corporate and Other                 |         |               |        |
|   | (incl. inter-division eliminations) | (1,404) | (1,521)       |        |
| Revenues                                  | ABB Group                           | 8,993   | 9,242         | -3%    |
|   | Electrification Products            | 2,462   | 2,459         | 0%     |
|   | Discrete Automation and Motion      | 2,211   |               | -3% -  |
|   | Process Automation                  | 1,737   | 1,926         | -10% - |
|   | Power Grids                         | 3,042   | 3,107         | -2%    |
|   | Corporate and Other                 |         |               |        |
|   | (incl. inter-division eliminations) | (459)   | (538)         |        |
| Operational EBITA                         | ABB Group                           | 1,057   | 1,101         | -4% -2 |
|   | Electrification Products            | 382     | 403           | -5% -  |
|   | Discrete Automation and Motion      | 260     | 291           | -11% - |
|   | Process Automation                  | 231     | 235           | -2%    |
|   | Power Grids                         | 318     | 293           | 9% 1   |
|   | Corporate and Other                 |         |               |        |
|   | (incl. inter-division eliminations) | (134)   | (121)         |        |
| Operational EBITA %                       | ABB Group                           | 11.7%   | <b>11.9</b> % |        |
|   | Electrification Products            | 15.5%   | 16.4%         |        |
|   | Discrete Automation and Motion      | 11.7%   | 12.7%         |        |
|   | Process Automation                  | 13.4%   | 12.1%         |        |
|   | Power Grids                         | 10.4%   | 9.5%          |        |
| Income from operations                    | ABB Group                           | 678     | 347           |        |
|   | Electrification Products            | 319     | 267           |        |
|   | Discrete Automation and Motion      | 89      | 134           |        |
|   | Process Automation                  | 244     | 105           |        |
|   | Power Grids                         | 334     | 145           |        |
|   | Corporate and Other                 |         |               |        |
|   | (incl. inter-division eliminations) | (308)   | (304)         |        |
| Income from operations %                  | ABB Group                           | 7.5%    | 3.8%          |        |
|   |                                     |         |               |        |

|      |                                | Electrification Products       | 13.0% | 10.9% |
|------|--------------------------------|--------------------------------|-------|-------|
|      |                                | Discrete Automation and Motion | 4.0%  | 5.9%  |
|      |                                | Process Automation             | 14.0% | 5.5%  |
|      |                                | Power Grids                    | 11.0% | 4.7%  |
| Cash | flow from operating activities | ABB Group                      | 1,428 | 1,994 |
|      |                                | Electrification Products       | 451   | 590   |
|      |                                | Discrete Automation and Motion | 308   | 372   |
|      |                                | Process Automation             | 186   | 374   |
|      |                                | Power Grids                    | 559   | 835   |
|      |                                | Corporate and Other            | (76)  | (177) |
| 4    | Q4 2016 Financial Information  |                                |       |       |

|   |                                     | FY 2016  |         | CHAN    |
|---|-------------------------------------|----------|---------|---------|
| (\$ in millions, unless otherwise indicat |                                     | restated |         | •       |
| Orders                                    | ABB Group                           | -        | 36,429  |         |
|   | Electrification Products            | 9,158    |         | -7% -4  |
|   | Discrete Automation and Motion      |          |         | -6% -4  |
|   | Process Automation                  | 5,866    |         | -20%-18 |
|   | Power Grids                         | 11,232   | 12,205  | -8% -5  |
|   | Corporate and Other                 |          |         |         |
|   | (incl. inter-division eliminations) |          | (2,178) |         |
| Third-party base orders                   | ABB Group                           |          | 30,302  |         |
|   | Electrification Products            | 8,657    |         | -5% -2  |
|   | Discrete Automation and Motion      | •        |         | -3% -1  |
|   | Process Automation                  | 5,094    |         | -8% -6  |
|   | Power Grids                         | 7,304    | •       | -3% (   |
|   | Corporate and Other                 | 55       | 68      |         |
| Order backlog (end December)              | ABB Group                           |          | 24,121  |         |
|   | Electrification Products            |          | 2,872   |         |
|   | Discrete Automation and Motion      | •        |         | -4% (   |
|   | Process Automation                  | 5,258    | •       | -13%-10 |
|   | Power Grids                         | 12,437   | 12,502  | -1% 3   |
|   | Corporate and Other                 |          |         |         |
|   | (incl. inter-division eliminations) |          | (1,521) |         |
| Revenues                                  | ABB Group                           |          | 35,481  |         |
|   | Electrification Products            | 9,292    |         | -3% 1   |
|   | Discrete Automation and Motion      | •        |         | -5% -2  |
|   | Process Automation                  | 6,598    |         | -9% -6  |
|   | Power Grids                         | 10,975   | 11,621  | -6% -3  |
|   | Corporate and Other                 |          |         |         |
|   | (incl. inter-division eliminations) |          |         |         |
| Operational EBITA                         | ABB Group                           | -        | 4,209   |         |
|   | Electrification Products            | 1,528    |         |         |
|   | Discrete Automation and Motion      | •        |         | -8% -6  |
|   | Process Automation                  | 824      |         | -5% -2  |
|   | Power Grids                         | 1,021    | 877     | 16% 19  |
|   | Corporate and Other                 |          |         |         |
|   | (incl. inter-division eliminations) | (377)    |         |         |
| Operational EBITA %                       | ABB Group                           | 12.4%    | 11.9%   |         |
|   | Electrification Products            | 16.4%    | 16.4%   |         |
|   | Discrete Automation and Motion      |          | 14.2%   |         |
|   | Process Automation                  | 12.4%    | 11.9%   |         |
|   | Power Grids                         | 9.3%     | 7.6%    |         |
| Income from operations                    | ABB Group                           | 2,987    | 3,049   |         |
|   | Electrification Products            | 1,335    | 1,356   |         |
|   | Discrete Automation and Motion      |          | 991     |         |
|   | Process Automation                  | 696      | 685     |         |
|   | Power Grids                         | 888      | 613     |         |
|   | Corporate and Other                 |          |         |         |
|   | (incl. inter-division eliminations) | (763)    | (596)   |         |
| Income from operations %                  | ABB Group                           | 8.8%     | 8.6%    |         |
|   |                                     |          |         |         |

|      |                                | Electrification Products       | 14.4% | 14.2% |
|------|--------------------------------|--------------------------------|-------|-------|
|      |                                | Discrete Automation and Motion | 9.5%  | 10.9% |
|      |                                | Process Automation             | 10.5% | 9.5%  |
|      |                                | Power Grids                    | 8.1%  | 5.3%  |
| Cash | flow from operating activities | ABB Group                      | 3,843 | 3,818 |
|      |                                | Electrification Products       | 1,221 | 1,364 |
|      |                                | Discrete Automation and Motion | 1,002 | 1,206 |
|      |                                | Process Automation             | 728   | 690   |
|      |                                | Power Grids                    | 1,120 | 970   |
|      |                                | Corporate and Other            | (228) | (412) |
| 5    | Q4 2016 Financial Information  |                                |       |       |

| <b>Operational EBITA</b> |
|--------------------------|
|--------------------------|

|   | AE    | BB E  | Electrif | icatio |       | rete<br>nation | Pro   | cess             |
|---|-------|-------|----------|--------|-------|----------------|-------|------------------|
| (\$ in millions, unless otherwise indicated)  | resta |       |          | ucts   |       |                | Auton |                  |
| Revenues  | -     | -     | -        | -      | -     | -              | -     | Q4 15 (<br>1,926 |
| FX/commodity timing   | -     | -     | -        | -      | -     | -              | -     | -                |
| differences in total revenues   | 20    | (4)   | 4        | (4)    | 7     | 4              | (11)  | 13               |
| Operational revenues  | 9,013 | 9,238 | 2,466    | 2,455  | 2,218 | 2,292          | 1,726 | 1,939            |
| Income from operations  | 678   | 347   | 319      | 267    | 89    | 134            | 244   | 105              |
| Acquisition-related amortization<br>Restructuring and   | 67    | 73    | 23       | 24     | 29    | 32             | 2     | 3                |
| restructuring-related expenses <sup>(1)</sup>   | 68    | 531   | 25       | 104    | 31    | 81             | (21)  | 106              |
| Non-operational pension cost  | 38    | 8     |          | _      | - 2   |                | - 2   | 2                |
| Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses,<br>acquisition-related expenses and certain | 92    | 12    |          | _      | - 92  | 12             |       |                  |
| non-operational items<br>FX/commodity timing  | 127   | 76    | 7        | 4      | 14    | 26             | 9     | (5)              |
| differences in income from operations   | (13)  | 54    | 8        | 4      | 3     | 6              | (5)   | 24               |
| Operational EBITA   |       | 1,101 | 382      | 403    | 260   | 291            |       |                  |
|   |       |       |          | 10 40/ |       |                |       |                  |

Operational EBITA margin (%)

11.7%11.9%15.5%16.4%11.7%12.7%13.4%12.1%1

|   | AE     | BB I   | Electrif | icatio | า     | rete<br>nation | Proc  | ess    |
|---|--------|--------|----------|--------|-------|----------------|-------|--------|
| (\$ in millions, unless otherwise indicated)  | rest   | ated   | Prod     | lucts  | and M | 1otion         | Auton | nation |
|   | -      | FY 15  | -        | _      | -     | _              | _     | -      |
| Revenues  | 33,828 | 35,481 | 9,292    | 9,547  | 8,714 | 9,127          | 6,598 | 7,224  |
| FX/commodity timing   |        |        |          |        |       |                |       |        |
| differences in total revenues   | 81     | (28)   | 4        | (11)   | 5     | 4              | - 21  | 13     |
| Operational revenues  | 33,909 | 35,453 | 9,296    | 9,536  | 8,719 | 9,131          | 6,619 | 7,237  |
| Income from operations  | 2,987  | 3,049  | 1,335    | 1,356  | 831   | 991            | 696   | 685    |
| Acquisition-related amortization  | 279    | 310    | 95       | 100    | 120   | 128            | 11    | 12     |
| Restructuring and   |        |        |          |        |       |                |       |        |
| restructuring-related expenses <sup>(1)</sup>   | 543    | 674    | 73       | 124    | 88    | 125            | 79    | 130    |
| Non-operational pension cost  | 38     | 19     | 3        | (3)    | 2     | 3              | 2     | 6      |
| Changes in pre-acquisition estimates  | 131    | 21     |          | -      | - 131 | 21             |       | _      |
| Gains and losses from sale of businesses,<br>acquisition-related expenses and certain<br>non-operational items<br>FX/commodity timing | 173    | 120    | 8        | 4      | 18    | 26             | i 9   | 14     |

| differences in income from operations |  |
|---------------------------------------|--|
| Operational EBITA                     |  |

| 40    | 16    | 14    | (20)  | 5     | 1     | 27  | 16  |
|-------|-------|-------|-------|-------|-------|-----|-----|
| 4,191 | 4,209 | 1,528 | 1,561 | 1,195 | 1,295 | 824 | 863 |

**Operational EBITA margin (%)** 

12.4% 11.9% 16.4% 16.4% 13.7% 14.2% 12.4% 11.9%

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

| Depreciation and |  |
|------------------|--|
| Amortization     |  |

|  |          | Ele   | ctrifica | tion<br>A | Discret<br>utomat    | :e<br>ion | Proce          |
|--|----------|-------|----------|-----------|----------------------|-----------|----------------|
| (\$ in millions)                                     | ABB      | F     | Product  | s a       | n <mark>d Mot</mark> | ion A     | <b>Automa</b>  |
|  | Q4 16 Q4 | 15 Q4 | 16Q4     | 15 Q4     | 4 16 Q4              | 15 Q      | <b>)4 16 Q</b> |
| Depreciation   | 191      | 192   | 49       | 51        | 38                   | 39        | 13             |
| Amortization   | 91       | 96    | 26       | 27        | 33                   | 36        | 4              |
| including total acquisition-related amortization of: | 67       | 73    | 23       | 24        | 29                   | 32        | 2              |

| (\$ in millions)                                     | ABI<br>FY 16 F | 3          | Produ                                     | icts a     |            | otion A    | Proces<br>utomat<br>Y 16 FY |
|--|----------------|------------|---|------------|------------|------------|-----------------------------|
| Depreciation<br>Amortization                         | 767<br>368     | 764<br>396 | $\begin{array}{c} 199 \\ 106 \end{array}$ | 206<br>110 | 156<br>136 | 149<br>146 | 57<br>17                    |
| including total acquisition-related amortization of: |                |            | 95  | 100        | 120        | 128        | 11                          |

# Orders received and revenues by region

| (\$ in millions, unless otherwise indicated) | Orders<br>received | CHANG       | E Reve              | nues              | CHANG     |
|--|--------------------|-------------|---------------------|-------------------|-----------|
|  |                    |             | Com-                |                   |           |
|  | Q4 16 Q4 15        | US\$Localpa | arable <b>Q4</b> 16 | <b>Q4 15</b> US\$ | Localpa   |
| Europe                                       | 2,529 2,888        | -12%-10%    | -8% 3,016           | 3,028 0%          | 3%        |
| The Americas                                 | 2,487 2,491        | 0% 0%       | 0% 2,469            | 2,627 -6%         | 6%        |
| Asia, Middle East and Africa                 | 3,261 2,883        | 13% 17%     | 17% 3,508           | 3,587 -2%         | 5 1%      |
| ABB Group                                    | 8,277 8,262        | 0% 2%       | 3% 8,993            | 9,242-3%          | <b>0%</b> |

| (\$ in millions, unless otherwise indicated) | Orders<br>received | CHANG      | θE      | Reve   | nues   | C     | CHA |
|--|--------------------|------------|---------|--------|--------|-------|-----|
|  |                    |            | Com-    |        |        |       |     |
|  | FY 16 FY 15        | US\$Localp | barable | FY 16  | FY 15  | US\$L | _oc |
| Europe                                       | 11,213 12,568      | -11% -9%   | -8%     | 11,315 | 11,602 | -2%   | 0   |
| The Americas                                 | 9,351 10,505       | -11% -9%   | -9%     | 9,741  | 10,554 | -8%   | -5  |
| Asia, Middle East and Africa                 | 12,815 13,356      | -4% 0%     | 0%      | 12,772 | 13,325 | -4%   | -1  |
| ABB Group                                    | 33,37936,429       | -8% -5%    | -5%3    | 33,828 | 35,481 | -5%   | -2  |
|  |                    |            |         |        |        |       |     |

**Financial Information** 

# Interim Consolidated Financial Information

# ABB Ltd Interim Consolidated Income Statements (unaudited)

| (\$ in millions, except per share data in \$)                                      | <b>Dec. 3</b> 2 |
|--|-----------------|
| Sales of products  |                 |
| Sales of services and software   |                 |
| Total revenues   |                 |
| Cost of sales of products  | (               |
| Cost of services and software  |                 |
| Total cost of sales  | (2              |
| Gross profit   |                 |
| Selling, general and administrative expenses                                       |                 |
| Non-order related research and development expenses<br>Other income (expense), net |                 |
| Income from operations   |                 |
| Interest and dividend income   |                 |
| Interest and other finance expense   |                 |
| Income from continuing operations before taxes                                     |                 |
| Provision for taxes  |                 |
| Income from continuing operations, net of tax                                      |                 |
| Income from discontinued operations, net of tax                                    |                 |
| Net income   |                 |
| Net income attributable to noncontrolling interests                                |                 |
| Net income attributable to ABB   |                 |
| Amounts attributable to ABB shareholders:  |                 |
| Income from continuing operations, net of tax                                      |                 |
| Net income   |                 |
| Basic earnings per share attributable to ABB shareholders:                         |                 |
| Income from continuing operations, net of tax                                      |                 |
| Net income   |                 |
| Diluted earnings per share attributable to ABB shareholders:                       |                 |
| Income from continuing operations, net of tax                                      |                 |
| Net income   |                 |

#### Weighted-average number of shares outstanding (in millions) used to compute: Basic earnings per share attributable to ABB shareholders Diluted earnings per share attributable to ABB shareholders

See Notes to the Interim Consolidated Financial Information

ABB Ltd Interim Condensed Consolidated Statements of Comprehensive Income (unaudited)

(\$ in millions)

**Dec. 31** 

**Total comprehensive income (loss), net of tax** Total comprehensive income attributable to noncontrolling interests, net of tax **Total comprehensive income (loss) attributable to ABB shareholders, net of tax** 

See Notes to the Interim Consolidated Financial Information 9 Q4 2016 Financial Information

#### ABB Ltd Interim Consolidated Balance Sheets (unaudited)

#### (\$ in millions, except share data)

Cash and equivalents Marketable securities and short-term investments Receivables, net Inventories, net Prepaid expenses Deferred taxes Other current assets Assets held for sale **Total current assets** 

Property, plant and equipment, net Goodwill Other intangible assets, net Prepaid pension and other employee benefits Investments in equity-accounted companies Deferred taxes Other non-current assets **Total assets** 

Accounts payable, trade Billings in excess of sales Short-term debt and current maturities of long-term debt Advances from customers Deferred taxes Provisions for warranties Other provisions Other current liabilities Liabilities held for sale **Total current liabilities** 

Long-term debt Pension and other employee benefits Deferred taxes Other non-current liabilities **Total liabilities** 

Commitments and contingencies

#### Stockholders' equity:

Capital stock and additional paid-in capital (2,214,743,264 and 2,314,743,264 issued shares at December 31, 2016 and 2015, respectively) Retained earnings Accumulated other comprehensive loss Treasury stock, at cost (76,036,429 and 123,118,123 shares at December 31, 2016 and 2015, respectively) **Total ABB stockholders' equity** Noncontrolling interests **Total stockholders' equity Total liabilities and stockholders' equity** 

See Notes to the Interim Consolidated Financial Information 10 Q4 2016 Financial Information

# ABB Ltd Interim Consolidated Statements of Cash Flows (unaudited)

(\$ in millions)

Dec.

# **Operating activities:**

Net income Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization Deferred taxes Net loss (gain) from derivatives and foreign exchange Net loss (gain) from sale of property, plant and equipment Net loss (gain) from sale of businesses Share-based payment arrangements Other Changes in operating assets and liabilities: Trade receivables, net Inventories, net

Trade payables Accrued liabilities Billings in excess of sales Provisions, net Advances from customers Income taxes payable and receivable Other assets and liabilities, net **Net cash provided by operating activities** 

#### Investing activities:

Purchases of marketable securities (available-for-sale) Purchases of short-term investments Purchases of property, plant and equipment and intangible assets Acquisition of businesses (net of cash acquired) and increases in cost- and equity-accounted companies Proceeds from sales of marketable securities (available-for-sale) Proceeds from maturity of marketable securities (available-for-sale) Proceeds from short-term investments Proceeds from sales of property, plant and equipment Proceeds from sales of businesses (net of transaction costs and cash disposed) and cost- and equity-accounted companies Net cash from settlement of foreign currency derivatives Other investing activities **Net cash used in investing activities** 

#### **Financing activities:**

Net changes in debt with original maturities of 90 days or less Increase in debt Repayment of debt Delivery of shares Purchase of treasury stock Dividends paid Reduction in nominal value of common shares paid to shareholders Dividends paid to noncontrolling shareholders Other financing activities **Net cash used in financing activities** 

Effects of exchange rate changes on cash and equivalents **Net change in cash and equivalents – continuing operations** 

Cash and equivalents, beginning of period Cash and equivalents, end of period

**Supplementary disclosure of cash flow information:** Interest paid Taxes paid

See Notes to the Interim Consolidated Financial Information 11 Q4 2016 Financial Information ABB Ltd Interim Consolidated Statements of Changes in Stockholders' Equity (unaudited)

|   |                                   |          |                     | Accumulate                           | ed othe                 |
|---|-----------------------------------|----------|---------------------|--------------------------------------|-------------------------|
|   | Capital<br>stock and              | Retained | Foreign<br>currency | Unrealized<br>gains (losses)         | Pens<br>othe            |
| (\$ in millions)  | additionale<br>paid-in<br>capital |          |                     | on<br>available-for-sa<br>securities | retire<br>plan<br>adjus |
| Balance at January 1, 2015  | 1,777                             | 19,939   | 9 (2,102            | :) 1                                 | .3                      |
| Comprehensive income:<br>Net income   |                                   | 1,933    | 3                   |                                      |                         |
| Foreign currency translation<br>adjustments, net of tax of \$(47)<br>Effect of change in fair value of  |                                   |          | (1,033              | 3)                                   |                         |
| available-for-sale securities,<br>net of tax of \$(1)   |                                   |          |                     | (                                    | 6)                      |
| Unrecognized income (expense) related to pensions and other   |                                   |          |                     |                                      |                         |
| postretirement plans,<br>net of tax of \$140  |                                   |          |                     |                                      |                         |
| Change in derivatives qualifying as<br>cash flow hedges, net of tax of \$3  |                                   |          |                     |                                      |                         |
| Total comprehensive income<br>Changes in noncontrolling interests   | (30)                              | (25      | )                   |                                      |                         |
| Dividends paid to<br>noncontrolling shareholders  |                                   | /1 217   | <b>`</b>            |                                      |                         |
| Dividends paid<br>Reduction in nominal value of common  |                                   | (1,317   |                     |                                      |                         |
| shares paid to shareholders<br>Share-based payment arrangements<br>Purchase of treasury stock   | (349)<br>61                       | (54      | )                   |                                      |                         |
| Delivery of shares<br>Call options  | (19)<br>4                         |          |                     |                                      |                         |
| Balance at December 31, 2015  | 1,444                             | 20,470   | 6 (3,135            | 5)                                   | 7                       |
| Balance at January 1, 2016  | 1,444                             | 20,470   | 6 (3,135            | 5)                                   | 7                       |
| Comprehensive income:<br>Net income   |                                   | 1,899    | 9                   |                                      |                         |
| Foreign currency translation<br>adjustments, net of tax of \$12<br>Effect of change in fair value of<br>available-for-sale securities,<br>net of tax of \$0 |                                   |          | (457                | 7)                                   | _                       |

| Delivery of shares (22) (41)<br>Call options 4             | Unrecognized income (expense)<br>related to pensions and other<br>postretirement plans,<br>net of tax of \$24<br>Change in derivatives qualifying as<br>cash flow hedges, net of tax of \$4<br><b>Total comprehensive income</b><br>Changes in noncontrolling interests<br>Dividends paid to<br>noncontrolling shareholders<br>Reduction in nominal value of common<br>shares paid to shareholders<br>Cancellation of treasury shares<br>Share-based payment arrangements<br>Purchase of treasury stock | (1,224)<br>(40)<br>54 | (402)<br>(2,007) |         |   |   |
|--|---|-----------------------|------------------|---------|---|---|
|  | Delivery of shares  | (22)                  | (41)             |         |   |   |
| Balance at December 31, 2016 - restated 216 19,925 (3,592) |   |                       | 19,925           | (3,592) | 7 | 7 |

See Notes to the Interim Consolidated Financial Information

Notes to the Interim Consolidated Financial Information (unaudited)

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| Note 1                   | ABB Ltd and its subsidiaries (collectively, the Company) together form a pioneering technology leader in electrification products,   |
|--------------------------|--|
| The Company and<br>basis | robotics and motion, industrial automation and power grids serving<br>customers in utilities, industry and transport & infrastructure<br>globally.   |
| of presentation          |  |
|                          | The Company's Interim Consolidated Financial Information is<br>prepared in accordance with United States of America generally<br>accepted accounting principles (U.S. GAAP) for interim financial<br>reporting. As such, the Interim Consolidated Financial Information<br>does not include all the information and notes required under U.S.<br>GAAP for annual consolidated financial statements. Therefore, such<br>financial information should be read in conjunction with the audited<br>consolidated financial statements in the Company's Annual Report<br>for the year ended December 31, 2015. |
|                          | The preparation of financial information in conformity with U.S.<br>GAAP requires management to make assumptions and estimates<br>that directly affect the amounts reported in the Interim<br>Consolidated Financial Information. The most significant, difficult<br>and subjective of such accounting assumptions and estimates<br>include:   |
|                          | <ul> <li>estimates used to record expected costs for employee<br/>severance in connection with restructuring programs,</li> </ul>  |
|                          | <ul> <li>estimates used to record warranty obligations,</li> </ul>   |
|                          | <ul> <li>assumptions and projections, principally related to future<br/>material, labor and project related overhead costs, used in<br/>determining the percentage of completion on projects,</li> </ul>   |

• estimates of loss contingencies associated with litigation or threatened litigation and other claims and inquiries, environmental damages, product warranties, self-insurance reserves, regulatory and other proceedings,

 assumptions used in the calculation of pension and postretirement benefits and the fair value of pension plan assets,

• estimates to determine valuation allowances for deferred tax assets and amounts recorded for uncertain tax positions,

• growth rates, discount rates and other assumptions used to determine impairment of long lived assets and in testing goodwill for impairment,

 assumptions used in determining inventory obsolescence and net realizable value,

 estimates and assumptions used in determining the fair values of assets and liabilities assumed in business combinations, and

• assessment of the allowance for doubtful accounts.

The actual results and outcomes may differ from the Company's estimates and assumptions.

A portion of the Company's activities (primarily long-term construction activities) has an operating cycle that exceeds one year. For classification of current assets and liabilities related to such activities, the Company elected to use the duration of the individual contracts as its operating cycle. Accordingly, there are accounts receivable, inventories and provisions related to these contracts which will not be realized within one year that have been classified as current.

In September 2016, the Company announced an agreement to divest its high-voltage cable system business (Cables business). The assets and liabilities of this business are shown as assets and liabilities held for sale in the Company's Interim Consolidated Balance Sheet at December 31, 2016. The divestment was completed on March 1, 2017.

| In the opinion of management, the unaudited Interim Consolidated<br>Financial Information contains all necessary adjustments to present<br>fairly the financial position, results of operations and cash flows for<br>the reported interim periods. Management considers all such<br>adjustments to be of a normal recurring nature.   |
|--|
| The Interim Consolidated Financial Information is presented in<br>United States dollars (\$) unless otherwise stated. Certain amounts<br>reported in the Interim Consolidated Financial Information for prior<br>periods have been reclassified to conform to the current year's<br>presentation. These changes primarily relate to the change in the<br>definition of segment profit and the reorganization of the<br>Company's operating segments (see Note 13). |

| Restatement | Subsequent to the issuance of the Company's interim consolidated     |
|-------------|--|
|             | financial information for the year and three months ended            |
|             | December 31, 2016, the Company discovered a scheme to                |
|             | embezzle and misappropriate funds in its subsidiary in South         |
|             | Korea. The Company determined that approximately \$75 million in     |
|             | cash previously reported at December 31, 2016, had been              |
|             | misappropriated and in addition there were unrecorded loans of       |
|             | \$16 million and unreported factoring of accounts receivable         |
|             | amounting to \$12 million. The Company reported this criminal loss   |
|             | to its third-party insurance company and has confirmed it has a      |
|             | relevant and effective insurance with a policy limit of \$30 million |
|             | and this coverage has been accrued.                                  |

| The following tables set forth the effects of the restatement on |
|--|
| certain line items in the Company's previously reported interim  |
| consolidated financial information.                              |

|   | Year ended<br>December 31, 2016<br>Previously<br>reported Restated |       | Three mont<br>ended Decen<br>31, 2016 |
|---|--|-------|---------------------------------------|
| (\$ in millions)  |  |       | Previously<br>reported Res            |
| Consolidated Income Statements                              |  |       | -                                     |
| Other Income (expense), net                                 | (38)   | (111) | (21)                                  |
| Income from continuing operating before taxes               | 2,872  | 2,799 | 739                                   |
| Provision for taxes   | (790)  | (781) | (203)                                 |
| Net income  | 2,098  | 2,034 | 538                                   |
| Net income attributable to ABB                              | 1,963  | 1,899 | 489                                   |
| Basic earnings per share attributable to ABB shareholders   | 0.91   | 0.88  | 0.23                                  |
| Diluted earnings per share attributable to ABB shareholders | 0.91   | 0.88  | 0.23                                  |

|  | December 31, 2016<br>Previously |          |
|--|---------------------------------|----------|
| (\$ in millions)   | reported                        | Restated |
| Consolidated Balance Sheet                               | -                               |          |
| Current Assets   |                                 |          |
| Cash and equivalents                                     | 3,719                           | 3,644    |
| Receivables, net   | 9,708                           | 9,696    |
| Other current assets                                     | 658                             | 688      |
| Non current assets                                       |                                 |          |
| Deferred Taxes   | 509                             | 527      |
| Current liabilities                                      |                                 |          |
| Short-term debt and current maturities of long-term debt | 987                             | 1,003    |
| Deferred Taxes   | 259                             | 258      |
| Non current liabilities                                  |                                 |          |
| Deferred Taxes   | 958                             | 957      |
| Other non current liabilities                            | 1,593                           | 1,604    |
| Stockholders' equity:                                    |                                 |          |
| Retained earnings  | 19,989                          | 19,925   |

| (\$ in millions)   | Year ended<br>December 31, 2016<br>Previously<br>reported Restated |       | Three months ended<br>December 31, 2016<br>Previously<br>reported Restated |     |
|--|--|-------|--|-----|
| <b>Consolidated Statements of Cash Flows</b><br>Net Income<br><b>Adjustments to reconcile net income</b> | 2,098  | 2,034 | 538  | 474 |

| to cash provided by operating activities                          |         |         |       |       |
|---|---------|---------|-------|-------|
| Deferred Taxes  | (127)   | (147)   | (19)  | (39)  |
| Trade receivables, net  | (2)     | 10      | 66    | 78    |
| Income taxes payable and receivable                               | 114     | 125     | (9)   | 2     |
| Other assets and liabilities, net                                 | 207     | 177     | 172   | 142   |
| Net cash provided by operating activities<br>Financing Activities | 3,934   | 3,843   | 1,519 | 1,428 |
| Increase in debt  | 896     | 912     | 42    | 58    |
| Net cash used in financing activities                             | (3,371) | (3,355) | (642) | (626) |

|  | The restatement resulted in changes to amounts previously<br>reported in Notes 3, 5, 7, 10 and 13 and, accordingly, such notes<br>have been amended and restated in this restated interim<br>consolidated financial information.  |
|--|---|
| Adjustment related to<br>prior periods | As a result of the misappropriation of cash described above, the<br>Company recorded a cumulative adjustment to correct its financial<br>statements in the year and three months ended December 31,<br>2016. The correction resulted in a net loss being recorded in "Other<br>income (expense), net" of \$73 million. This loss primarily relates to<br>periods prior to the three months ended December 31, 2016, and a<br>portion of the loss relates to previous years. The Company<br>evaluated the impact of the correction on both a quantitative and<br>qualitative basis under the guidance of ASC 250, Accounting<br>Changes and Error Corrections, and determined that there were no<br>material impacts on the trend of net income, cash flows or liquidity<br>for previously issued annual financial statements. Additionally, the<br>Company concluded that its consolidated financial statements for<br>the current annual period were not materially impacted by the<br>correction. |

# 14 Q4 2016 Financial Information

| Note 2                              |  |
|-------------------------------------|--|
| Recent accounting<br>pronouncements |  |
| Applicable for current<br>periods   | Disclosures for investments in certain entities that<br>calculate net asset value per share (or its equivalent)<br>As of January 1, 2016, the Company adopted an accounting<br>standard update regarding fair value disclosures for certain<br>investments. Under the update, the Company is no longer required<br>to categorize within the fair value hierarchy any investments for<br>which fair value is measured using the net asset value per share<br>practical expedient. The amendments also removed the<br>requirement to make certain disclosures for investments that are<br>eligible to be measured at fair value using the net asset value per<br>share practical expedient. Rather, those disclosures are limited to |
|                                     | investments for which the Company has elected to measure the<br>fair value using that practical expedient. This update was applied<br>retrospectively and did not have a significant impact on the<br>consolidated financial statements.   |

|                                  | Simplifying the measurement of inventory  |
|----------------------------------|---|
|                                  | As of January 1, 2016, the Company early-adopted an accounting<br>standard update simplifying the subsequent measurement of<br>inventories by replacing the current lower of cost or market test<br>with a lower of cost and net realizable value test. The guidance<br>applies only to inventories for which cost is determined by methods<br>other than last-in first-out and the retail inventory methods. Net<br>realizable value is the estimated selling price in the ordinary course<br>of business, less reasonably predictable costs of completion,<br>disposal and transportation. The update was applied prospectively<br>and did not have a significant impact on the consolidated financial<br>statements. |
| Applicable for future<br>periods | Revenue from contracts with customers<br>In May 2014, an accounting standard update was issued to clarify<br>the principles for recognizing revenues from contracts with<br>customers. The update, which supersedes substantially all existing<br>revenue recognition guidance, provides a single comprehensive<br>model for recognizing revenues on the transfer of promised goods<br>or services to customers in an amount that reflects the<br>consideration that is expected to be received for those goods or<br>services. Under the standard it is possible that more judgments and<br>estimates would be required than under existing standards,   |

including identifying the separate performance obligations in a contract, estimating any variable consideration elements, and allocating the transaction price to each separate performance obligation. The update also requires additional disclosures about the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers. Further updates were issued in 2016 to clarify the guidance on identifying performance obligations, licensing and contract costs, to enhance the implementation guidance on principal versus agent considerations and to add other practical expedients.

In August 2015, the effective date for the update was deferred and the update is now effective for the Company for annual and interim periods beginning January 1, 2018, and is to be applied either (i) retrospectively to each prior reporting period presented, with the option to elect certain defined practical expedients, or (ii) retrospectively with the cumulative effect of initially applying the update recognized at the date of adoption in retained earnings (with additional disclosure as to the impact on individual financial statement lines affected). Early adoption of the standard is permitted for annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period.

The Company currently plans to adopt these updates as of January 1, 2018, pursuant to the aforementioned adoption method (ii) and currently does not anticipate these updates will have a significant impact on its consolidated financial statements. The Company's analysis of contracts performed in 2016 resulted in immaterial differences in the identification of performance obligations compared to the current unit of accounting determination. Except for a limited number of contracts where the required criteria are not met, the analysis supports the recognition of revenue over time following the cost-to-cost method under the new revenue recognition standard for those contracts which are following the cost-to-cost method under the expected impacts of the adoption of these updates and the expected impacts are subject to change.

#### Balance sheet classification of deferred taxes

In November 2015, an accounting standard update was issued which removes the requirement to separate deferred tax liabilities and assets into current and noncurrent amounts and instead

requires all such amounts, as well as any related valuation allowance, to be classified as noncurrent in the balance sheet. This update is effective for the Company for annual and interim periods beginning January 1, 2017, with early adoption permitted, and is applicable either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. The Company will adopt this update as of January 1, 2017, on a retrospective basis and expects the balance of deferred tax assets and liabilities to decrease by approximately \$300 million due to additional netting impacts.

# Recognition and measurement of financial assets and financial liabilities

In January 2016, an accounting standard update was issued to enhance the reporting model for financial instruments, which includes amendments to address aspects of recognition, measurement, presentation and disclosure. For example, the Company would be required to measure equity investments (except those accounted for under the equity method) at fair value with changes in fair value recognized in net income and to present separately financial assets and financial liabilities by measurement category and form of financial asset. This update is effective for the Company for annual and interim periods beginning January 1, 2018, with early adoption permitted for certain provisions. The Company is currently evaluating the impact of this update on its consolidated financial statements.

#### Leases

In February 2016, an accounting standard update was issued that requires lessees to recognize lease assets and corresponding lease liabilities on the balance sheet for all leases with terms of more than 12 months. The update, which supersedes existing lease guidance, will continue to classify leases as either finance or operating, with the classification determining the pattern of expense recognition in the income statement. This update is effective for the Company for annual and interim periods beginning January 1, 2019, with early adoption permitted, and is applicable on a modified retrospective basis with various optional practical expedients. The Company is currently evaluating the impact of this update on its consolidated financial statements.

| Simplifying | the | transition | to the | equity | method o | of |
|-------------|-----|------------|--------|--------|----------|----|
| accounting  |     |            |        |        |          |    |

In March 2016, an accounting standard update was issued which eliminates the retroactive adjustments to an investment upon it qualifying for the equity method of accounting as a result of an increase in the level of ownership interest or degree of influence by the investor. It requires that the equity method investor add the cost of acquiring the additional interest in the investee to the current basis of the investor's previously held interest and adopt the equity method of accounting as of the date the investment qualifies for equity method accounting. This update is effective for the Company for annual and interim periods beginning January 1, 2017, with early adoption permitted, and is applicable prospectively. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

# Improvements to employee share-based payment accounting

In March 2016, an accounting standard update was issued which changes the accounting for certain aspects of share-based payment awards to employees, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as the classification in the statement of cash flows. This update is effective for the Company for annual and interim periods beginning January 1, 2017, with early adoption permitted. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

# Measurement of credit losses on financial instruments

In June 2016, an accounting standard update was issued which replaces the existing incurred loss impairment methodology for most financial assets with a new "current expected credit loss" model. The new model will result in the immediate recognition of the estimated credit losses expected to occur over the remaining life of financial assets such as trade and other receivables, held-to-maturity debt securities, loans and other instruments. Credit losses relating to available-for-sale debt securities will be measured in a manner similar to current GAAP, except that the losses will be recorded through an allowance for credit losses rather than as a direct write-down of the security.

This update is effective for the Company for annual and interim periods beginning January 1, 2020, with early adoption permitted for annual and interim periods beginning January 1, 2019. The Company is currently evaluating the impact of this update on its consolidated financial statements.

## Classification of certain cash receipts and cash payments in the statement of cash flows

In August 2016, an accounting standard update was issued which clarifies how certain cash receipts and cash payments, including debt prepayment or extinguishment costs, the settlement of zero coupon debt instruments, contingent consideration paid after a business combination, proceeds from insurance settlements, distributions from certain equity method investees and beneficial interests obtained in a financial asset securitization, should be presented and classified in the statement of cash flows. This update is effective for the Company for annual and interim periods beginning January 1, 2018 on a retrospective basis, with early adoption permitted. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

# Income taxes – Intra-entity transfers of assets other than inventory

In October 2016, an accounting standard update was issued that requires the Company to recognize the income tax consequences of an intra-entity transfer of an asset other than inventory when the transfer occurs instead of when the asset has been sold to an outside party. This update is effective for the Company for annual and interim periods beginning January 1, 2018, with early adoption permitted, and is applicable on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Company is currently evaluating the impact of this update on its consolidated financial statements.

### Statement of cash flows - Restricted cash

In November 2016, an accounting standard update was issued which clarifies the classification and presentation of changes in restricted cash on the statement of cash flows. It requires the inclusion of cash and cash equivalents that have restrictions on withdrawal or use in total cash and cash equivalents on the

statement of cash flows. This update is effective for the Company for annual and interim periods beginning January 1, 2018 on a retrospective basis, with early adoption permitted. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

#### Clarifying the definition of a business

In January 2017, an accounting standard update was issued which narrows the definition of a business. It also provides a framework for determining whether a set of transferred assets and activities involves a business. This update is effective for the Company for annual and interim periods beginning January 1, 2018 on a prospective basis, with early adoption permitted. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

## Simplifying the Test for Goodwill Impairment

In January 2017, an accounting standard update was issued which eliminates the requirement to calculate the implied fair value of goodwill when measuring a goodwill impairment loss. Instead, the Company is required to record an impairment loss based on the excess of a reporting unit's carrying amount over its fair value provided that the loss recognized does not exceed the total amount of goodwill allocated to that reporting unit. This update is effective for the Company for annual and interim periods beginning January 1, 2020 on a prospective basis, with early adoption permitted. The Company plans to early adopt this update in the first quarter of 2017 and apply it prospectively. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

# Clarifying the scope of asset derecognition guidance and accounting for partial sales of nonfinancial assets

In February 2017, an accounting standard update was issued which clarifies the scope of asset derecognition guidance, adds guidance for partial sales of nonfinancial assets and clarifies recognizing gains and losses from the transfer of nonfinancial assets in contracts with noncustomers. The Company plans to adopt this update retrospectively as of January 1, 2018, with the cumulative effect of initially applying the update recognized at the date of adoption in retained earnings. The Company does not believe that this update will have a significant impact on its consolidated financial statements.

| Note 3  |  |
|---|--|
| Cash and equivalents,<br>marketable securities<br>and short-term<br>investments |  |
| Current assets  | Cash and equivalents, marketable securities and short-term investments consisted of the following: |

|   |            |                     | December | 31, 2016 |                      |
|---|------------|---------------------|----------|----------|----------------------|
|   | ur         | Gross<br>realizedur | Gross    |          | Market<br>Cash and a |
| (\$ in millions)                        | Cost basis | gains               |          |          | quivalents           |
| Cash                                    | 1,704      |                     |          | 1,704    | 1,704                |
| Time deposits                           | 2,764      |                     |          | 2,764    | 1,940                |
| Other short-term investments            | 271        |                     |          | 271      | —                    |
| Debt securities<br>available-for-sale:  |            |                     |          |          |                      |
| U.S. government obligations             | 221        | 1                   | (2)      | 220      | -                    |
| Other government obligations            | 2          | -                   | -        | 2        | -                    |
| Corporate                               | 95         | 1                   | (1)      | 95       | _                    |
| Equity securities<br>available-for-sale | 530        | 11                  | _        | 541      | _                    |
| Total                                   | 5,587      | 13                  | (3)      | 5,597    | 3,644                |

|   |            |            | Decem     | nber 31, 2 | 015        |
|---|------------|------------|-----------|------------|------------|
|   |            | Gross      | Gross     |            | Market     |
|   | un         | realizedun | realized  |            | Cash and a |
| (\$ in millions)                        | Cost basis | gains      | losses Fa | ir valuee  | quivalents |
| Cash                                    | 1,837      |            |           | 1,837      | 1,837      |
| Time deposits                           | 2,821      |            |           | 2,821      | 2,717      |
| Other short-term investments            | 231        |            |           | 231        | _          |
| Debt securities                         |            |            |           |            |            |
| available-for-sale:                     |            |            |           |            |            |
| U.S. government obligations             | 120        | 2          | (1)       | 121        | -          |
| Other government obligations            | 5 2        | -          | -         | 2          | -          |
| Corporate                               | 519        | 1          | (1)       | 519        | 11         |
| Equity securities<br>available-for-sale | 658        | 9          | _         | 667        | _          |
| Total                                   | 6,188      | 12         | (2)       | 6,198      | 4,565      |

|                    | Included in Other short-term investments at December 31, 2016<br>and 2015, are receivables of \$268 million and \$224 million,<br>respectively, representing reverse repurchase agreements. These<br>collateralized lendings, made to a financial institution, have<br>maturity dates of less than one year.  |
|--------------------|---|
| Non-current assets | Included in "Other non-current assets" are certain held-to-maturity<br>marketable securities. At December 31, 2016, the amortized cost,<br>gross unrecognized gain and fair value (based on quoted market<br>prices) of these securities were \$80 million, \$6 million and \$86<br>million, respectively. At December 31, 2015, the amortized cost,<br>gross unrecognized gain and fair value (based on quoted market<br>prices) of these securities were \$99 million, \$11 million and \$110<br>million, respectively. These securities are pledged as security for<br>certain outstanding deposit liabilities and the funds received at the<br>respective maturity dates of the securities will only be available to<br>the Company for repayment of these obligations. |

| Note 4                              | The Company is exposed to certain currency, commodity, interest<br>rate and equity risks arising from its global operating, financing and  |
|-------------------------------------|--|
| Derivative financial<br>instruments | investing activities. The Company uses derivative instruments to reduce and manage the economic impact of these exposures.   |
| Currency risk                       | Due to the global nature of the Company's operations, many of its<br>subsidiaries are exposed to currency risk in their operating<br>activities from entering into transactions in currencies other than<br>their functional currency. To manage such currency risks, the<br>Company's policies require the subsidiaries to hedge their foreign<br>currency exposures from binding sales and purchase contracts<br>denominated in foreign currencies. For forecasted foreign currency<br>denominated sales of standard products and the related foreign<br>currency denominated purchases, the Company's policy is to hedge<br>up to a maximum of 100 percent of the forecasted foreign currency<br>denominated exposures, depending on the length of the forecasted<br>exposures. Forecasted exposures greater than 12 months are not<br>hedged. Forward foreign exchange contracts are the main<br>instrument used to protect the Company against the volatility of<br>future cash flows (caused by changes in exchange rates) of<br>contracted and forecasted sales and purchases denominated in<br>foreign currencies. In addition, within its treasury operations, the<br>Company primarily uses foreign exchange swaps and forward |

|                                  | foreign exchange contracts to manage the currency and timing mismatches arising in its liquidity management activities.  |
|----------------------------------|--|
| Commodity risk                   | Various commodity products are used in the Company's<br>manufacturing activities. Consequently it is exposed to volatility in<br>future cash flows arising from changes in commodity prices. To<br>manage the price risk of commodities, the Company's policies<br>require that the subsidiaries hedge the commodity price risk<br>exposures from binding contracts, as well as at least 50 percent<br>(up to a maximum of 100 percent) of the forecasted commodity<br>exposure over the next 12 months or longer (up to a maximum of<br>18 months). Primarily swap contracts are used to manage the<br>associated price risks of commodities. |
| Interest rate risk               | The Company has issued bonds at fixed rates. Interest rate swaps<br>are used to manage the interest rate risk associated with certain<br>debt and generally such swaps are designated as fair value<br>hedges. In addition, from time to time, the Company uses<br>instruments such as interest rate swaps, interest rate futures, bond<br>futures or forward rate agreements to manage interest rate risk<br>arising from the Company's balance sheet structure but does not<br>designate such instruments as hedges.   |
| Equity risk                      | The Company is exposed to fluctuations in the fair value of its<br>warrant appreciation rights (WARs) issued under its management<br>incentive plan. A WAR gives its holder the right to receive cash<br>equal to the market price of an equivalent listed warrant on the<br>date of exercise. To eliminate such risk, the Company has<br>purchased cash-settled call options, indexed to the shares of the<br>Company, which entitle the Company to receive amounts<br>equivalent to its obligations under the outstanding WARs.  |
| Volume of derivative<br>activity | In general, while the Company's primary objective in its use of<br>derivatives is to minimize exposures arising from its business,<br>certain derivatives are designated and qualify for hedge accounting<br>treatment while others either are not designated or do not qualify<br>for hedge accounting.   |
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| Foreign exchange and interest rate derivatives  |
|---|
| The gross notional amounts of outstanding foreign exchange and interest rate derivatives (whether designated as hedges or not) were as follows: |

| Type of derivative                    | Total notional amounts at |                   |
|---------------------------------------|---------------------------|-------------------|
| (\$ in millions)                      | December 31, 2016         | December 31, 2015 |
| Foreign exchange contracts            | 15,353                    | 16,467            |
| Embedded foreign exchange derivatives | 2,162                     | 2,966             |
| Interest rate contracts               | 3,021                     | 4,302             |

| Derivative commodity contracts  |
|---|
| The following table shows the notional amounts of outstanding<br>commodity derivatives (whether designated as hedges or not), on a<br>net basis, to reflect the Company's requirements in the various<br>commodities: |

| Type of derivative | Unit          | Total notional amounts at |                   |
|--------------------|---------------|---------------------------|-------------------|
|                    |               | December 31, 2016         | December 31, 2015 |
| Copper swaps       | metric tonnes | 47,425                    | 48,903            |
| Aluminum swaps     | metric tonnes | 4,650                     | 5,455             |
| Nickel swaps       | metric tonnes | -                         | 18                |
| Lead swaps         | metric tonnes | 15,100                    | 14,625            |
| Zinc swaps         | metric tonnes | 150                       | 225               |
| Silver swaps       | ounces        | 1,586,395                 | 1,727,255         |
| Crude oil swaps    | barrels       | 121,000                   | 133,500           |

|                  | Equity derivatives  |
|------------------|---|
|                  | At December 31, 2016 and 2015, the Company held 47 million and<br>55 million cash-settled call options indexed to ABB Ltd shares<br>(conversion ratio 5:1) with a total fair value of \$23 million and \$13<br>million, respectively. |
| Cash flow hedges |   |

| As noted above, the Company mainly uses forward foreign<br>exchange contracts to manage the foreign exchange risk of its<br>operations, commodity swaps to manage its commodity risks and<br>cash-settled call options to hedge its WAR liabilities. Where such<br>instruments are designated and qualify as cash flow hedges, the<br>effective portion of the changes in their fair value is recorded in<br>"Accumulated other comprehensive loss" and subsequently<br>reclassified into earnings in the same line item and in the same<br>period as the underlying hedged transaction affects earnings. Any<br>ineffectiveness in the hedge relationship, or hedge component<br>excluded from the assessment of effectiveness, is recognized in<br>earnings during the current period. |
|--|
| At December 31, 2016 and 2015, "Accumulated other<br>comprehensive loss" included net unrealized losses of \$1 million and<br>\$11 million, respectively, net of tax, on derivatives designated as<br>cash flow hedges. Of the amount at December 31, 2016, net gains<br>of \$2 million are expected to be reclassified to earnings in the<br>following 12 months. At December 31, 2016, the longest maturity<br>of a derivative classified as a cash flow hedge was 39 months.  |
| The amount of gains or losses, net of tax, reclassified into earnings<br>due to the discontinuance of cash flow hedge accounting and the<br>amount of ineffectiveness in cash flow hedge relationships directly<br>recognized in earnings were not significant in the year and three<br>months ended December 31, 2016 and 2015.   |

| The pre-tax effects of derivative instruments, designated and<br>qualifying as cash flow hedges, on "Accumulated other<br>comprehensive loss" (OCI) and the Consolidated Income Statement<br>were as follows: |
|---|
|---|

|                            | Gains (los<br>recognized    | -                      | Gains (los<br>reclassified<br>OCI | d from |
|----------------------------|-----------------------------|------------------------|-----------------------------------|--------|
| (\$ in millions)           | on derivat<br>(effective po |                        | into inco<br>(effective p         |        |
| Year ended December 31,    | 2016                        | 2015                   | 2016                              | 2015   |
| Type of derivative         |                             | Location               |                                   |        |
| Foreign exchange contracts | 2                           | (11)Total revenues     | (11)                              | (36)   |
|                            |                             | Total cost of sales    | 10                                | 11     |
| Commodity contracts        | 4                           | (9)Total cost of sales | (2)                               | (10)   |

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|------------------------------------|-----------|---------------------------------|----------|-------------|
| Cash-settled call options          | 15        | (6)SG&A expenses <sup>(1)</sup> | 10       | (4)         |
| <b>Total</b>                       | <b>21</b> | ( <b>26)</b>                    | <b>7</b> | <b>(39)</b> |

| (\$ in millions)                | Gains (losses)<br>recognized in<br>OCI<br>on derivatives<br>(effective<br>portion) |                               |      | recognized in reclass<br>OCI from (<br>on derivatives into inc<br>(effective (effect |  |  | ified<br>DCI<br>ome<br>tive |
|---------------------------------|--|-------------------------------|------|--|--|--|-----------------------------|
| Three months ended December 31, | 2016   | 2015                          | 2016 | 2015   |  |  |                             |
| Type of derivative              |  | Location                      |      |  |  |  |                             |
| Foreign exchange contracts      | (6)  | (4)Total revenues             | (2)  | (5)  |  |  |                             |
|                                 |  | Total cost of sales           | 1    | 3  |  |  |                             |
| Commodity contracts             | 3  | (3)Total cost of sales        | _    | (3)  |  |  |                             |
| Cash-settled call options       | (3)  | 4SG&A expenses <sup>(1)</sup> | (2)  | 2  |  |  |                             |
| Total                           | (6)  | (3)                           | (3)  | (3)  |  |  |                             |

(1) SG&A expenses represent "Selling, general and administrative expenses".

|                   | The amounts in respect of gains (losses) recognized in income for<br>hedge ineffectiveness and amounts excluded from effectiveness<br>testing were not significant for the year and three months ended<br>December 31, 2016 and 2015.  |
|-------------------|--|
|                   | Net derivative gains of \$6 million and net derivative losses of<br>\$30 million, both net of tax, were reclassified from "Accumulated<br>other comprehensive loss" to earnings during the year ended<br>December 31, 2016 and 2015, respectively. During the three<br>months ended December 31, 2016 and 2015, net derivative losses<br>of \$3 million and \$2 million, both net of tax, respectively, were<br>reclassified from "Accumulated other comprehensive loss" to<br>earnings.   |
| Fair value hedges | To reduce its interest rate exposure arising primarily from its debt<br>issuance activities, the Company uses interest rate swaps. Where<br>such instruments are designated as fair value hedges, the changes<br>in the fair value of these instruments, as well as the changes in the<br>fair value of the risk component of the underlying debt being<br>hedged, are recorded as offsetting gains and losses in "Interest and<br>other finance expense". Hedge ineffectiveness of instruments<br>designated as fair value hedges for the year and three months<br>ended December 31, 2016 and 2015, was not significant. |
|                   | The effect of interest rate contracts, designated and qualifying as  |

| fair value hedges, on the Consolidated Income Statements was as |
|---|
| follows:  |

|  | Decer      | Thre<br>ear ended mont<br>ecember ende<br>31, Decem<br>31, 31, |            | :hs<br>ed<br>nber |
|--|------------|--|------------|-------------------|
| (\$ in millions)   | 2016       | 2015   | 2016       | 2015              |
| Gains (losses) recognized in Interest and other finance expense:                           | (20)       | 0  | (60)       | (22)              |
| <ul> <li>on derivatives designated as fair value hedges</li> <li>on hedged item</li> </ul> | (28)<br>30 | 8<br>(4)   | (60)<br>60 | (22)<br>23        |

| Derivatives not<br>designated in hedge<br>relationships | Derivative instruments that are not designated as hedges or do not<br>qualify as either cash flow or fair value hedges are economic<br>hedges used for risk management purposes. Gains and losses from<br>changes in the fair values of such derivatives are recognized in the<br>same line in the income statement as the economically hedged<br>transaction. |
|---|--|
|   | Furthermore, under certain circumstances, the Company is<br>required to split and account separately for foreign currency<br>derivatives that are embedded within certain binding sales or<br>purchase contracts denominated in a currency other than the<br>functional currency of the subsidiary and the counterparty.                                       |

| The gains (losses) recognized in the Consolidated Income          |
|---|
| Statements on derivatives not designated in hedging relationships |
| were as follows:  |

| Type of derivative not                         | Gains (losses) recognized in income  |                                   |                                  |   |                                |
|--|--|-----------------------------------|----------------------------------|---|--------------------------------|
| designated as a hedge                          |  | Year ended<br>December<br>31,     |                                  | Three<br>months<br>ended<br>December<br>31, |                                |
| (\$ in millions)<br>Foreign exchange contracts | <b>Location</b><br>Total revenues<br>Total cost of sales<br>SG&A expenses <sup>(1)</sup> | <b>2016</b><br>(206)<br>(56)<br>8 | <b>2015</b><br>(216)<br>16<br>13 | <b>2016</b><br>(187)<br>13<br>13            | <b>2015</b><br>10<br>(40)<br>4 |

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|---------------------------|------------------------------------|------|------|------|
|                           | Non-order related research         |      |      |      |
|                           | and development                    | (2)  | (1)  | (1)  |
|                           | Other income (expense), net        | 22   | -    | 22   |
|                           | Interest and other finance expense | (34) | 287  | 11   |
| Embedded foreign exchange | e Total revenues                   | (5)  | 127  | 36   |
| contracts                 | Total cost of sales                | (5)  | (25) | (12) |

| contracts           | Total cost of sales                | (5)   | (25) | (12) | (1)  |
|---------------------|------------------------------------|-------|------|------|------|
|                     | SG&A expenses <sup>(1)</sup>       | (2)   | (5)  | (3)  | (3)  |
| Commodity contracts | Total cost of sales                | 42    | (61) | 27   | (14) |
| Other               | Interest and other finance expense | 4     | (1)  | 2    | 1    |
| Total               |                                    | (234) | 134  | (79) | (15) |

(1) SG&A expenses represent "Selling, general and administrative expenses".

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(11)

| The fair values of derivatives included in the Consolidated Balance |
|---|
| Sheets were as follows:   |

|  |                   | December 3         |
|--|-------------------|--------------------|
|  | Derivativo        | e assets           |
|  |                   | Non-current in     |
|  | "Other current "O | ther non-current " |
| (\$ in millions)                                   | assets"           | assets"            |
| Derivatives designated as hedging instruments:     |                   |                    |
| Foreign exchange contracts                         | 5                 | -                  |
| Commodity contracts                                | 2                 | -                  |
| Interest rate contracts                            | 2                 | 62                 |
| Cash-settled call options                          | 13                | 9                  |
| Total  | 22                | 71                 |
| Derivatives not designated as hedging instruments: |                   |                    |
| Foreign exchange contracts                         | 169               | 29                 |
| Commodity contracts                                | 29                | 2                  |
| Cross-currency interest rate swaps                 | -                 | 2                  |
| Cash-settled call options                          | -                 | 1                  |
| Embedded foreign exchange derivatives              | 58                | 21                 |
| Total  | 256               | 55                 |
| Total fair value                                   | 278               | 126                |

|  |                   | December 3          |
|--|-------------------|---------------------|
|  | Derivativ         | /e assets           |
|  | Current in        | Non-current in      |
|  | "Other current "C | Other non-current " |
| (\$ in millions)                                   | assets"           | assets"             |
| Derivatives designated as hedging instruments:     |                   |                     |
| Foreign exchange contracts                         | 15                | 10                  |
| Commodity contracts                                | -                 | -                   |
| Interest rate contracts                            | 6                 | 86                  |
| Cash-settled call options                          | 8                 | 5                   |
| Total  | 29                | 101                 |
| Derivatives not designated as hedging instruments: |                   |                     |
| Foreign exchange contracts                         | 172               | 32                  |
| Commodity contracts                                | 2                 | _                   |
| Cross-currency interest rate swaps                 | -                 | _                   |
| Embedded foreign exchange derivatives              | 94                | 53                  |
| Total  | 268               | 85                  |
| Total fair value                                   | 297               | 186                 |

| Close-out netting agreements provide for the termination,<br>valuation and net settlement of some or all outstanding<br>transactions between two counterparties on the occurrence of one<br>or more pre-defined trigger events.<br>Although the Company is party to close-out netting agreements<br>with most derivative counterparties, the fair values in the tables<br>above and in the Consolidated Balance Sheets at December 31,<br>2016 and 2015, have been presented on a gross basis. |
|--|
| The Company's netting agreements and other similar arrangements<br>allow net settlements under certain conditions. At December 31,<br>2016 and 2015, information related to these offsetting<br>arrangements was as follows:   |

| (\$ in millions)    |                      |                      | nber 31, 2016 |        |
|---------------------|----------------------|----------------------|---------------|--------|
|                     |                      | rivative liabilities |               |        |
|                     | Gross amount of elig |                      |               | ash co |
| similar arrangement | recognized assets    | case of default      | received      | re     |
| Derivatives         | 325                  | (190)                | -             |        |
| Reverse repurchase  |                      |                      |               |        |
| agreements          | 268                  | _                    | _             |        |
| Total               | 593                  | (190)                | -             |        |
|                     |                      |                      |               |        |
|                     |                      |                      |               |        |

| (\$ in millions)<br>Type of agreement or<br>similar arrangement<br>Derivatives<br>Total |                   | Derivative liabilities<br>eligible for set-off in ( | cember 31, 2016<br>Cash collateral Non-cash<br>pledged<br>_<br>_<br>_ |
|---|-------------------|---|---|
| (\$ in millions)  | Da                |   | nber 31, 2015   |
| Type of agreement or  |                   | rivative liabilities                                | h collateral Non-cash co  |
| similar arrangement   | -                 |   | received re   |
| Derivatives   | 336               | (215)   | _   |
| Reverse repurchase  |                   |   |   |
| agreements<br><b>Total</b>  | 224<br><b>560</b> | (215)   | -   |
| TOLAI   | 500               | (215)   | -   |
| (\$ in millions)  |                   | Dec<br>Derivative liabilities                       | cember 31, 2015   |
| <b>Type of agreement or<br/>similar arrangement</b><br>Derivatives<br><b>Total</b>      | Gross amount of   |   | Cash collateral Non-cash<br>pledged<br>(3)<br>(3)                     |

| Note 5 Fair values | The Company uses fair value measurement principles to record<br>certain financial assets and liabilities on a recurring basis and,<br>when necessary, to record certain non-financial assets at fair value<br>on a non-recurring basis, as well as to determine fair value<br>disclosures for certain financial instruments carried at amortized<br>cost in the financial statements. Financial assets and liabilities<br>recorded at fair value on a recurring basis include foreign currency,<br>commodity and interest rate derivatives, as well as cash-settled<br>call options and available-for-sale securities. Non-financial assets<br>recorded at fair value on a non-recurring basis include long-lived<br>assets that are reduced to their estimated fair value due to<br>impairments. |
|--------------------|---|
|                    | Fair value is the price that would be received when selling an asset<br>or paid to transfer a liability in an orderly transaction between<br>market participants at the measurement date. In determining fair<br>value, the Company uses various valuation techniques including<br>the market approach (using observable market data for identical or<br>similar assets and liabilities), the income approach (discounted   |

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cash flow models) and the cost approach (using costs a market participant would incur to develop a comparable asset). Inputs used to determine the fair value of assets and liabilities are defined by a three-level hierarchy, depending on the reliability of those inputs. The Company has categorized its financial assets and liabilities and non-financial assets measured at fair value within this hierarchy based on whether the inputs to the valuation technique are observable or unobservable. An observable input is based on market data obtained from independent sources, while an unobservable input reflects the Company's assumptions about market data.

The levels of the fair value hierarchy are as follows:

Level 1: Valuation inputs consist of quoted prices in an active market for identical assets or liabilities (observable quoted prices). Assets and liabilities valued using Level 1 inputs include listed derivatives which are actively traded such as commodity futures, interest rate futures and certain actively traded debt securities.

Level 2: Valuation inputs consist of observable inputs (other than Level 1 inputs) such as actively guoted prices for similar assets, guoted prices in inactive markets and inputs other than guoted prices such as interest rate yield curves, credit spreads, or inputs derived from other observable data by interpolation, correlation, regression or other means. The adjustments applied to quoted prices or the inputs used in valuation models may be both observable and unobservable. In these cases, the fair value measurement is classified as Level 2 unless the unobservable portion of the adjustment or the unobservable input to the valuation model is significant, in which case the fair value measurement would be classified as Level 3. Assets and liabilities valued or disclosed using Level 2 inputs include investments in certain funds, reverse repurchase agreements, certain debt securities that are not actively traded, interest rate swaps, commodity swaps, cash-settled call options, forward foreign exchange contracts, foreign exchange swaps and forward rate agreements, time deposits, as well as financing receivables and debt.

Level 3: Valuation inputs are based on the Company's assumptions of relevant market data (unobservable input).

Whenever quoted prices involve bid-ask spreads, the Company ordinarily determines fair values based on mid-market quotes. However, for the purpose of determining the fair value of cash-settled call options serving as hedges of the Company's

management incentive plan, bid prices are used.

When determining fair values based on quoted prices in an active market, the Company considers if the level of transaction activity for the financial instrument has significantly decreased, or would not be considered orderly. In such cases, the resulting changes in valuation techniques would be disclosed. If the market is considered disorderly or if quoted prices are not available, the Company is required to use another valuation technique, such as an income approach.

| Recurring fair value | The fair values of financial assets and liabilities measured at fair |
|----------------------|--|
| measures             | value on a recurring basis were as follows:                          |

| (\$ in millions)  | Level 11 | .evel 21 |
|---|----------|----------|
| Assets  |          |          |
| Available-for-sale securities in "Marketable securities and short-term investments" | ':       |          |
| Equity securities   | -        | 541      |
| Debt securities—U.S. government obligations   | 220      | -        |
| Debt securities—Other government obligations  | -        | 2        |
| Debt securities—Corporate   | _        | 95       |
| Derivative assets—current in "Other current assets"                                 | _        | 278      |
| Derivative assets—non-current in "Other non-current assets"                         | -        | 126      |
| Total   | 220      | 1,042    |
| Liabilities   |          |          |
| Derivative liabilities—current in "Other current liabilities"                       | _        | 304      |
| Derivative liabilities—non-current in "Other non-current liabilities"               | -        | 101      |
| Total   | -        | 405      |

| (\$ in millions)   | Level 11          | Decem<br>Level 2 I       |
|--|-------------------|--------------------------|
| Assets<br>Available-for-sale securities in "Cash and equivalents":<br>Debt securities—Corporate<br>Available-for-sale securities in "Marketable securities and short-term investments" | ·:                | 11                       |
| Equity securities<br>Debt securities—U.S. government obligations   | _<br>121          | 667                      |
| Debt securities—Other government obligations<br>Debt securities—Corporate  |                   | 2<br>508                 |
| Derivative assets—current in "Other current assets"<br>Derivative assets—non-current in "Other non-current assets"   | 1                 | 296<br>186               |
| Total  | 122               | <b>1,670</b>             |
| <b>Liabilities</b><br>Derivative liabilities—current in "Other current liabilities"<br>Derivative liabilities—non-current in "Other non-current liabilities"<br><b>Total</b>           | 3<br><br><b>3</b> | 315<br>134<br><b>449</b> |
|  | 3                 | 449                      |

The Company uses the following methods and assumptions in estimating fair values of financial assets and liabilities measured at

Decem

fair value on a recurring basis:

| Available-for-sale securities in "Cash and equivalents" and<br>"Marketable securities and short-term investments": If quoted market<br>prices in active markets for identical assets are available, these are<br>considered Level 1 inputs; however, when markets are not active,<br>these inputs are considered Level 2. If such quoted market prices<br>are not available, fair value is determined using market prices for<br>similar assets or present value techniques, applying an appropriate<br>risk-free interest rate adjusted for nonperformance risk. The inputs<br>used in present value techniques are observable and fall into the<br>Level 2 category.                                  | ؛t |
|---|----|
| Derivatives: The fair values of derivative instruments are<br>determined using quoted prices of identical instruments from an<br>active market, if available (Level 1). If quoted prices are not<br>available, price quotes for similar instruments, appropriately<br>adjusted, or present value techniques, based on available market<br>data, or option pricing models are used. Cash-settled call options<br>hedging the Company's WAR liability are valued based on bid prices<br>of the equivalent listed warrant. The fair values obtained using<br>price quotes for similar instruments or valuation techniques<br>represent a Level 2 input unless significant unobservable inputs are<br>used. |    |

| There were no significant non-recurring fair value measurements during the year and three months ended December 31, 2016 and 2015. |
|--|

| Disclosure about        | The fair values of financial instruments carried on a cost basis |
|-------------------------|--|
|                         | were as follows:   |
| carried on a cost basis |  |
|                         |  |

| (\$ in millions)<br>Assets  | Dec<br>Carrying value I |       | 81, 2016 - re<br>evel 2 Leve |
|---|-------------------------|-------|------------------------------|
| Cash and equivalents (excluding available-for-sale securities   |                         |       |                              |
| with original maturities up to 3 months):<br>Cash   | 1,704                   | 1,704 | _                            |
| Time deposits   | 1,940                   | -     | 1,940                        |
| Marketable securities and short-term investments<br>(excluding available-for-sale securities):                            |                         |       |                              |
| Time deposits   | 824                     | _     | 824                          |
| Receivables under reverse repurchase agreements   | 268                     |       | 268                          |
| Other short-term investments<br>Other non-current assets:   | 3                       | 3     | -                            |
| Loans granted   | 30                      | _     | 31                           |
| Held-to-maturity securities   | 80                      | -     | 86                           |
| Restricted cash deposits  | 91                      | 59    | 42                           |
| Liabilities<br>Short-term debt and current maturities of long-term debt   |                         |       |                              |
| (excluding capital lease obligations)   | 980                     | 856   | 124                          |
| Long-term debt (excluding capital lease obligations)<br>Non-current deposit liabilities in "Other non-current liabilities | 5,709<br>"    106       | 5,208 | 784<br>124                   |
|   | 100                     |       |                              |

| (\$ in millions)<br>Assets  | Carrying value I |       | per 31, 201<br>evel 2 Leve |
|---|------------------|-------|----------------------------|
| Cash and equivalents (excluding available-for-sale securities with original maturities up to 3 months): |                  |       |                            |
| Cash  | 1,837            | 1,837 | _                          |
| Time deposits   | 2,717            | _     | 2,717                      |
| Marketable securities and short-term investments (excluding available-for-sale securities):             |                  |       |                            |
| Time deposits   | 104              | -     | 104                        |
| Receivables under reverse repurchase agreements   | 224              | _     | 224                        |
| Other short-term investments<br>Other non-current assets:   | 7                | 7     | -                          |
| Loans granted   | 29               | _     | 30                         |
| Held-to-maturity securities   | 99               | _     | 110                        |

| Restricted cash deposits  | 176                   | 55                | 138               |
|---|-----------------------|-------------------|-------------------|
| <b>Liabilities</b><br>Short-term debt and current maturities of long-term debt<br>(excluding capital lease obligations)<br>Long-term debt (excluding capital lease obligations)<br>Non-current deposit liabilities in "Other non-current liabilities" | 1,427<br>5,889<br>215 | 614<br>5,307<br>_ | 817<br>751<br>244 |

|                      | The Company uses the following methods and assumptions in estimating fair values of financial instruments carried on a cost basis:   |
|----------------------|--|
|                      | Cash and equivalents (excluding available-for-sale securities<br>with original maturities up to 3 months), and Marketable securities<br>and short-term investments (excluding available-for-sale<br>securities): The carrying amounts approximate the fair values as<br>the items are short-term in nature.  |
|                      | Other non-current assets: Includes (i) loans granted whose fair<br>values are based on the carrying amount adjusted using a present<br>value technique to reflect a premium or discount based on current<br>market interest rates (Level 2 inputs), (ii) held-to-maturity<br>securities (see Note 3) whose fair values are based on quoted<br>market prices in inactive markets (Level 2 inputs), (iii) restricted<br>cash whose fair values approximate the carrying amounts (Level 1<br>inputs) and restricted cash deposits pledged in respect of certain<br>non-current deposit liabilities whose fair values are determined<br>using a discounted cash flow methodology based on current<br>market interest rates (Level 2 inputs). |
|                      | Short-term debt and current maturities of long-term debt<br>(excluding capital lease obligations): Short-term debt includes<br>commercial paper, bank borrowings and overdrafts. The carrying<br>amounts of short-term debt and current maturities of long-term<br>debt, excluding capital lease obligations, approximate their fair<br>values.  |
|                      | Long-term debt (excluding capital lease obligations)Fair values<br>of bonds are determined using quoted market prices (Level 1<br>inputs), if available. For bonds without available quoted market<br>prices and other long-term debt, the fair values are determined<br>using a discounted cash flow methodology based upon borrowing<br>rates of similar debt instruments and reflecting appropriate<br>adjustments for non-performance risk (Level 2 inputs).   |
| 23 Q4 2016 Financial | Non-current deposit liabilities in "Other non-current liabilities": The<br>fair values of non-current deposit liabilities are determined using a<br>discounted cash flow methodology based on risk-adjusted interest<br>rates (Level 2 inputs).<br>Information   |

| Note 6                           |  |  |
|----------------------------------|--|--|
| Commitments and<br>contingencies |  |  |

| <b>.</b>                |  |
|-------------------------|--|
| Contingencies—Regulator | Antitrust  |
| Compliance and Legal    | In April 2014, the European Commission announced its decision<br>regarding its investigation of anticompetitive practices in the<br>cables industry and granted the Company full immunity from fines<br>under the European Commission's leniency program. In December<br>2013, the Company agreed with the Brazilian Antitrust Authority<br>(CADE) to settle its ongoing investigation into the Company's<br>involvement in anticompetitive practices in the cables industry and<br>the Company agreed to pay a fine of approximately 1.5 million<br>Brazilian reals (equivalent to approximately \$1 million on date of<br>payment).                          |
|                         | In Brazil, the Company's Gas Insulated Switchgear business is under<br>investigation by the CADE for alleged anticompetitive practices. In<br>addition, the CADE has opened an investigation into certain other<br>power businesses of the Company, including flexible alternating<br>current transmission systems (FACTS) and power transformers.<br>With respect to these matters, management is cooperating fully<br>with the authorities. An informed judgment about the outcome of<br>these investigations or the amount of potential loss or range of loss<br>for the Company, if any, relating to these investigations cannot be<br>made at this stage. |
|                         | Suspect payments   |
|                         | As a result of an internal investigation, the Company self-reported<br>to the Securities and Exchange Commission (SEC) and the<br>Department of Justice (DoJ) in the United States as well as to the<br>Serious Fraud Office (SFO) in the United Kingdom concerning<br>certain of its past dealings with Unaoil and its subsidiaries,<br>including alleged improper payments made by these entities to<br>third parties. The SFO has commenced an investigation into this<br>matter. The Company is cooperating fully with the authorities. At   |
| _                       | 59   |

this time, it is not possible for the Company to make an informed judgment about the outcome of these matters.

### General

In addition, the Company is aware of proceedings, or the threat of proceedings, against it and others in respect of private claims by customers and other third parties with regard to certain actual or alleged anticompetitive practices. Also, the Company is subject to other various legal proceedings, investigations, and claims that have not yet been resolved. With respect to the above mentioned regulatory matters and commercial litigation contingencies, the Company will bear the costs of the continuing investigations and any related legal proceedings.

#### Liabilities recognized

At December 31, 2016 and 2015, the Company had aggregate liabilities of \$150 million and \$160 million, included in "Other provisions" and "Other non-current liabilities", for the above regulatory, compliance and legal contingencies, and none of the individual liabilities recognized was significant. As it is not possible to make an informed judgment on the outcome of certain matters and as it is not possible, based on information currently available to management, to estimate the maximum potential liability on other matters, there could be material adverse outcomes beyond the amounts accrued.

| Guarantees | General  |
|------------|--|
|            | The following table provides quantitative data regarding the<br>Company's third-party guarantees. The maximum potential<br>payments represent a "worst-case scenario", and do not reflect<br>management's expected outcomes. |

| Maximum potential payments (\$ in millions) | December 31, 2016 December | 31, 2015 |
|---|----------------------------|----------|
| Performance guarantees                      | 193                        | 209      |
| Financial guarantees                        | 69                         | 77       |
| Indemnification guarantees                  | 71                         | 50       |
| Total                                       | 333                        | 336      |

| The carrying amount of liabilities recorded in the Consolidated<br>Balance Sheets reflects the Company's best estimate of future<br>payments, which it may incur as part of fulfilling its guarantee<br>obligations. In respect of the above guarantees, the carrying<br>amounts of liabilities at December 31, 2016 and 2015, were not<br>significant.   |
|---|
| The Company is party to various guarantees providing financial or<br>performance assurances to certain third parties. These guarantees,<br>which have various maturities up to 2020, mainly consist of<br>performance guarantees whereby (i) the Company guarantees the<br>performance of a third party's product or service according to the<br>terms of a contract and (ii) as member of a consortium that<br>includes third parties, the Company guarantees not only its own<br>performance but also the work of third parties. Such guarantees<br>may include guarantees that a project will be completed within a<br>specified time. If the third party does not fulfill the obligation, the<br>Company will compensate the guaranteed party in cash or in kind.<br>The original maturity dates for the majority of these performance<br>guarantees range from one to six years. |
| <b>Commercial commitments</b><br>In addition, in the normal course of bidding for and executing certain projects, the Company has entered into standby letters of credit, bid/performance bonds and surety bonds (collectively "performance bonds") with various financial institutions. Customers can draw on such performance bonds in the event that the Company does not fulfill its contractual obligations. The Company would then have an obligation to reimburse the financial institution for amounts paid under the performance bonds. At December 31, 2016 and 2015, the total outstanding performance bonds aggregated to \$7.9 billion and \$9.5 billion, respectively. There have been no significant amounts reimbursed to financial institutions under these types of arrangements in the year and three months ended December 31, 2016 and 2015.                     |

| Product and order-related contingencies   |
|---|
| The Company calculates its provision for product warranties based on historical claims experience and specific review of certain contracts. |
|   |

The reconciliation of the "Provisions for warranties", including guarantees of product performance, was as follows:

| (\$ in millions)   | 201   |
|--|-------|
| Balance at January 1,  | 1,089 |
| Claims paid in cash or in kind   | (329  |
| Net increase in provision for changes in estimates, warranties issued and warranties expired | 424   |
| Exchange rate differences  | (42   |
| Balance at December 31,  | 1,14: |

| During 2016, the Company determined that the provision for<br>product warranties in its solar business, acquired in 2013 as part of<br>the purchase of Power-One, was no longer sufficient to cover<br>expected warranty costs in the remaining warranty period. Due to<br>higher than originally expected product failure rates for certain<br>solar inverters designed and manufactured by Power-One, a<br>substantial portion of which relates to products which were<br>delivered to customers prior to the acquisition date, the previously<br>estimated product warranty provision was increased by a total of<br>\$151 million during the year, of which \$110 million was recorded in<br>the three months ended December 31, 2016. The corresponding<br>increases were included in Cost of sales of products and resulted in<br>a decrease in basic and diluted earnings per share of \$0.06 and<br>\$0.05, respectively, for the year ended December 31, 2016, and a<br>decrease of \$0.04 (basic and diluted) for the three months ended<br>December 31, 2016. As \$131 million and \$92 million of these<br>warranty costs for the year and three months ended December 31,<br>2016, respectively, relate to products which were sold prior to the<br>acquisition date, these costs have been excluded from the<br>Company's primary measure of segment performance, Operational<br>EBITA (See Note 13). This warranty provision has been recorded<br>based on the information presently available and is subject to<br>change in the future. |
|--|
| The information for 2015 contained in the table above has been<br>adjusted to correct a classification difference between Claims paid<br>in cash and kind and Net effect of changes in estimates, warranties<br>issued and warranties expired.   |

| Note | 7 |  |
|------|---|--|
|------|---|--|

The Company's total debt at December 31, 2016 and 2015, amounted to \$6,803 million and \$7,439 million, respectively.

| Debt                  |  |
|-----------------------|--|
| Short-term debt and   | The Company's "Short-term debt and current maturities of long-term |
| current maturities of | debt" consisted of the following:                                  |
| long-term debt        |  |

| (\$ in millions)                     | December 31, 2016 December 31, 2015 |       |  |
|--------------------------------------|-------------------------------------|-------|--|
|                                      | restated                            |       |  |
| Short-term debt                      | 135                                 | 278   |  |
| Current maturities of long-term debt | 868                                 | 1,176 |  |
| Total                                | 1,003                               | 1,454 |  |
|                                      |                                     |       |  |

|                | Short-term debt primarily represented issued commercial paper<br>and short-term loans from various banks. At December 31, 2016<br>and 2015, \$57 million and \$132 million, respectively, was<br>outstanding under the \$2 billion commercial paper program in the<br>United States.   |
|----------------|--|
|                | In May 2016, the Company exercised its option to extend the<br>maturity of its \$2 billion multicurrency revolving credit facility to<br>2021. No amount was drawn at December 31, 2016 and 2015. The<br>facility contains cross default clauses whereby an event of default<br>would occur if the Company were to default on indebtedness as<br>defined in the facility, at or above a specified threshold. |
|                | In June and October 2016, the Company repaid at maturity the<br>USD 600 million 2.5% Notes and the CHF 500 million 1.25% Bonds<br>(equivalent to approximately \$506 million at date of payment),<br>respectively.   |
| Long-term debt | The Company's long-term debt at December 31, 2016 and 2015,<br>amounted to \$5,800 million and \$5,985 million, respectively.  |
|                | Outstanding bonds (including maturities within the next 12 months) were as follows:  |

| (in millions)   | December 31, 2016 December<br>Nominal Carrying Nominal<br>outstanding value <sup>(1)</sup> outstanding |   |                                  | ninal                      | er 31, 2015<br>Carrying<br>g value <sup>(1)</sup> |   |  |   |
|---|--|---|----------------------------------|----------------------------|---|---|--|---|
| Bonds:<br>2.5% USD Notes, due 2016<br>1.25% CHF Bonds, due 2016<br>1.625% USD Notes, due 2017<br>4.25% AUD Notes, due 2017<br>1.50% CHF Bonds, due 2018<br>2.625% EUR Instruments, due<br>2019<br>4.0% USD Notes, due 2021<br>2.25% CHF Bonds, due 2021<br>5.625% USD Notes, due 2021 | USD<br>AUD<br>CHF<br>EUR<br>USD<br>CHF<br>USD  | 500<br>400<br>350<br>1,250<br>650<br>350<br>250 | \$<br>\$<br>\$<br>\$<br>\$<br>\$ | 500<br>291<br>342<br>1,311 | - USD<br>- CHF<br>USD<br>AUD<br>CHF               | 600<br>500<br>500<br>400<br>350<br>1,250<br>650<br>350<br>250 | \$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$<br>\$ | 599<br>510<br>499<br>297<br>352<br>1,363<br>641<br>383<br>279 |
| 2.875% USD Notes, due 2021<br>0.625% EUR Notes, due 2023<br>4.375% USD Notes, due 2042  | USD<br>EUR<br>USD  | 1,250<br>700<br>750                             | ♪<br>\$<br>\$<br>\$              | 1,261<br>732<br>722        | USD   | 1,250<br>750  | ↓<br>\$<br>\$                                | 1,275<br>722  |

Total

## \$ 6,444

(1) USD carrying values include unamortized debt issuance costs, bond discounts or premiums, as well as adjustments for fair value hedge accounting, where appropriate.

| principal of EUR 700 m<br>annually in arrears at<br>Company recorded ne | pany issued notes with an aggregate<br>nillion, due 2023. The notes pay interest<br>a fixed rate of 0.625 percent per annum. The<br>t proceeds (after underwriting fees) of EUR<br>t to approximately \$807 million on date of |
|---|--|
|---|--|

| Note 8            | The Company operates defined benefit pension plans, defined contribution pension plans, and termination indemnity plans, in  |
|-------------------|--|
| Employee benefits | accordance with local regulations and practices. These plans cover<br>a large portion of the Company's employees and provide benefits to<br>employees in the event of death, disability, retirement, or<br>termination of employment. Certain of these plans are<br>multi-employer plans. The Company also operates other<br>postretirement benefit plans including postretirement health care<br>benefits, and other employee-related benefits for active employees<br>including long-service award plans. The measurement date used<br>for the Company's employee benefit plans is December 31. The<br>funding policies of the Company's plans are consistent with the<br>local government and tax requirements. |

| Net periodic benefit cost of the Company's defined benefit pension |
|--|
| and other postretirement benefit plans consisted of the following: |

| (\$ in millions)   | Defined Other<br>pension postretirem<br>benefits benefits |       | ement |      |
|--|---|-------|-------|------|
| Year ended December 31,                                    | 2016  | 2015  | 2016  | 2015 |
| Service cost   | 249   | 267   | 1     | 1    |
| Interest cost  | 280   | 305   | 6     | 8    |
| Expected return on plan assets                             | (402)   | (456) | _     | -    |
| Amortization of prior service cost (credit)                | 40  | 38    | (12)  | (9)  |
| Amortization of net actuarial loss                         | 85  | 112   | -     | 1    |
| Curtailments, settlements and special termination benefits | 41  | 20    | -     | -    |
| Net periodic benefit cost                                  | 293   | 286   | (5)   | 1    |

| (\$ in millions)   | Defined Other<br>pension postretiremen<br>benefits benefits |               | ement |      |
|--|---|---------------|-------|------|
| Three months ended December 31,                            | 2016  | 2015 2016 201 |       | 2015 |
| Service cost   | 58  | 64            | _     | _    |
| Interest cost  | 67  | 74            | 2     | 2    |
| Expected return on plan assets                             | (96)  | (111)         | _     | -    |
| Amortization of prior service cost (credit)                | 10  | 10            | (4)   | (3)  |
| Amortization of net actuarial loss                         | 20  | 29            | -     | -    |
| Curtailments, settlements and special termination benefits | 39  | 7             | -     | _    |
| Net periodic benefit cost                                  | 98  | 73            | (2)   | (1)  |

Employer contributions were as follows:

| (\$ in millions)<br>Year ended December 31,   | bene                  | siopost   |
|---|-----------------------|-----------|
| Total contributions to defined benefit pension and other postretirement benefit plans<br>Of which, discretionary contributions to defined benefit pension plans | 270<br>15             | 243<br>31 |
| (\$ in millions)  | Defii<br>pens<br>bene | siopost   |

| Three months ended December 31,   | 20162 | 0152 |
|---|-------|------|
| Total contributions to defined benefit pension and other postretirement benefit plans | 86    | 88   |
| Of which, discretionary contributions to defined benefit pension plans                | 15    | 21   |

| During the year ended December 31, 2016, total contributions<br>included available-for-sale debt securities, having a fair value at<br>the contribution date of \$52 million, contributed to certain of the<br>Company's pension plans in Germany and the United Kingdom, of<br>which \$12 million was contributed in the three months ended<br>December 31, 2016. |
|--|
| During the year and three months ended December 31, 2015, total<br>contributions included available-for-sale debt securities, having a<br>fair value at the contribution date of \$22 million, contributed to<br>certain of the Company's pension plans in the United Kingdom.   |
| The Company expects to make contributions totaling<br>approximately \$193 million and \$13 million to its defined benefit<br>pension plans and other postretirement benefit plans, respectively,<br>for the full year 2017.  |

| Note 9               | Between September 2014 and September 2016, the Company   |
|----------------------|--|
| Stockholders' equity | executed a share buyback program for the purchase of up to<br>\$4 billion of its own shares and on September 30, 2016, announced<br>that it had completed this program. Over the period of the share<br>buyback, the Company purchased a total of 146.595 million shares<br>(for approximately \$3 billion) for cancellation and 24.740 million<br>shares (for approximately \$0.5 billion) to support its employee<br>share programs. The shares acquired for cancellation were<br>purchased through a separate trading line on the SIX Swiss<br>Exchange (on which only the Company could purchase shares),<br>while shares acquired for delivery under employee share programs<br>were acquired through the ordinary trading line.  |
|                      | In 2016, under this share buyback program, the Company<br>purchased 60.370 million shares for cancellation and 4.940 million<br>shares to support its employee share programs and these<br>transactions resulted in an increase in Treasury stock of<br>\$1,280 million. In the year ended December 31, 2015, the<br>Company purchased 60.245 million shares for cancellation and<br>13.050 million shares to support its employee share programs, of<br>which 19.955 million shares were purchased for cancellation and<br>4.350 million shares were purchased to support its employee share<br>programs in the three months ended December 31, 2015. In the<br>year and three months ended December 31, 2015, these<br>transactions resulted in an increase in Treasury stock of<br>\$1,501 million and \$454 million, respectively. |
|                      | At the Annual General Meeting of Shareholders on April 21, 2016,<br>shareholders approved the proposal of the Board of Directors to<br>reduce the share capital of the Company by cancelling 100 million<br>shares which were bought back under the share buyback program.<br>This cancellation was completed in July 2016, resulting in a<br>decrease in Treasury stock of \$2,047 million and a corresponding<br>total decrease in Capital stock and additional paid-in capital and in<br>Retained earnings.   |
|                      | Also at the Annual General Meeting of Shareholders on April 21,<br>2016, shareholders approved the proposal of the Board of Directors<br>to distribute 0.74 Swiss francs per share to shareholders by way of<br>a nominal value reduction (reduction in the par value of each<br>share) from 0.86 Swiss francs to 0.12 Swiss francs. In July 2016, the<br>nominal value reduction was registered in the commercial register<br>of the canton of Zurich, Switzerland, and was paid. The Company<br>recorded a reduction in Capital stock and additional paid-in capital<br>of \$1,224 million and a reduction in Retained earnings of \$402   |

Edgar Filing: ABB LTD - Form 6-K/A million in relation to the nominal value reduction. In 2016, the Company delivered, out of treasury stock, 8.9 million shares for options exercised in connection with its Management Incentive Plan and 2.6 million shares under the Employee Share Acquisition Plan. In October 2016, the Company announced a new share buyback program for the purchase of up to \$3 billion of its own shares from 2017 to 2019.

| Note 10            | Basic earnings per share is calculated by dividing income by the weighted-average number of shares outstanding during the period.   |
|--------------------|---|
| Earnings per share | Diluted earnings per share is calculated by dividing income by the<br>weighted-average number of shares outstanding during the period,<br>assuming that all potentially dilutive securities were exercised, if<br>dilutive. Potentially dilutive securities comprise outstanding written<br>call options and outstanding options and shares granted subject to<br>certain conditions under the Company's share-based payment<br>arrangements. |

## Basic earnings per share

|  | Year er<br>Decem<br>31, | ber        | Thre<br>mont<br>ende<br>Decem<br>31, | hs<br>ed<br>iber       |
|--|-------------------------|------------|--------------------------------------|------------------------|
| (\$ in millions, except per share data in \$)  | 2016<br>restated        | 2015       | •                                    |                        |
| Amounts attributable to ABB shareholders:<br>Income from continuing operations, net of tax<br>Income from discontinued operations, net of tax<br><b>Net income</b> | 1,883                   | 1,930<br>3 | 423<br>2                             | 203<br>1<br><b>204</b> |
| Weighted-average number of shares outstanding (in millions)  | 2,1512                  | 2,226      | 2,1372                               | 2,203                  |
| Basic earnings per share attributable to ABB shareholders:<br>Income from continuing operations, net of tax<br>Income from discontinued operations, net of tax     | 0.88                    | 0.87       | 0.20                                 | 0.09                   |
| Net income   | 0.88                    | 0.87       | 0.20                                 | 0.09                   |
| Diluted earnings per share   |                         |            |                                      |                        |
|  | December                |            | l r<br>De                            |                        |
| (\$ in millions, except per share data in \$)  | 2016 2015               |            | -                                    |                        |
| Amounts attributable to ABB shareholders:<br>Income from continuing operations, net of tax<br>Income from discontinued operations, net of tax<br><b>Net income</b> |                         |            | 883 1,93                             | 3                      |

| Weighted-average number of shares outstanding (in millions)<br>Effect of dilutive securities:<br>Call options and shares<br>Adjusted weighted-average number of shares outstanding (in millions) | 2,151 2,226<br>3 4<br><b>2,1542,230</b> |   |
|--|---|---|
| Diluted earnings per share attributable to ABB shareholders:<br>Income from continuing operations, net of tax<br>Income from discontinued operations, net of tax<br><b>Net income</b>            | 0.87 0.87<br>0.01 -<br><b>0.88 0.87</b> | - |

|   | The following table shows changes in "Accumulated other comprehensive loss" (OCI) attributable to ABB, by component, net of |
|---|---|
| Reclassifications out of<br>accumulated other<br>comprehensive loss | tax:  |

| (\$ in millions)<br><b>Balance at January 1, 2015</b><br>Other comprehensive (loss) income  | Foreign currency<br>translation<br>adjustments<br>(2,102) | available-for-sale<br>securities | • |
|---|---|----------------------------------|---|
| before reclassifications<br>Amounts reclassified from OCI   | (1,058)   | (7)                              |   |
| Total other comprehensive (loss) income   | (1,058)   | (6)                              |   |
| Less:<br>Amounts attributable to noncontrolling interests<br><b>Balance at December 31, 2015</b><br>Other comprehensive (loss) income | (25)<br><b>(3,135)</b>                                    | 7                                | _ |
| before reclassifications<br>Amounts reclassified from OCI<br><b>Total other comprehensive (loss) income</b>                           | (474)<br>   |                                  | - |
| Less:<br>Amounts attributable to noncontrolling interests<br>Balance at December 31, 2016   |   | 7                                | - |

| The following table reflects amounts reclassified out of OCI in  |
|--|
| respect of pension and other postretirement plan adjustments and |
| unrealized gains (losses) of cash flow hedge derivatives:        |

|   |  | Yea<br>end  |                                  |
|---|--|-------------|----------------------------------|
| (\$ in millions)  | Location of (gains) losses   | Decer<br>31 | nberD<br>,                       |
| <b>Details about OCI components</b><br>Pension and other postretirement plan adjustments: | reclassified from OCI  | 20162       | 20152                            |
| Amortization of prior service cost<br>Amortization of net actuarial loss                  | Net periodic benefit cost <sup>(1)</sup><br>Net periodic benefit cost <sup>(1)</sup> | 28<br>85    | 29<br>113                        |
| Net losses from pension settlements   | Net periodic benefit cost <sup>(1)</sup>   | 37          | 15                               |
| Total before tax<br>Tax<br>Amounts reclassified from OCI                                  | Provision for taxes  |             | <b>157</b><br>(40)<br><b>117</b> |
| Unrealized gains (losses) of cash flow hedge derivatives:<br>Foreign exchange contracts   | Total revenues   | 11          | 36                               |
| roreign exchange contracts  | Total cost of sales  | (10)        | (11)                             |
| Commodity contracts   | Total cost of sales  | 2           | <b>1</b> 0                       |
| Cash-settled call options   | SG&A expenses <sup>(2)</sup>   | (10)        | 4                                |
| Total before tax  |  | (7)         | <b>39</b>                        |
| Tax<br>Amounts reclassified from OCI  | Provision for taxes  | 1<br>(6)    | (9)<br><b>30</b>                 |
|   |  | (0)         | 50                               |

(1)

These components are included in the computation of net periodic benefit cost (see Note 8).

(2) SG&A expenses represent "Selling, general and administrative expenses".

| The amounts in respect of Unrealized gains (losses) on available-for-sale securities were not significant for the year and |
|--|
| three months ended December 31, 2016 and 2015.   |

| Note 12           |  |  |  |
|-------------------|--|--|--|
| Restructuring and |  |  |  |
|                   |  |  |  |

| related expenses |   |
|------------------|---|
| program          | In September 2015, the Company announced a two-year program<br>aimed at making the Company leaner, faster and more<br>customer-focused. Productivity improvements include the rapid<br>expansion and use of regional shared service centers as well as the<br>streamlining of global operations and head office functions, with<br>business units moving closer to their respective key markets. In the<br>course of this program, the Company is implementing and<br>executing various restructuring initiatives across all operating<br>segments and regions. |

| The following table outlines the costs incurred in the year and three |
|---|
| months ended December 31, 2016, the cumulative costs incurred         |
| to date and the total amount of costs expected to be incurred         |
| under the program per operating segment:                              |

|                                | Costs incurred<br>Year Three<br>ended ended<br>December<br>31, 31, |      |       | Cumulative costs<br>incurred up to | Total                     |                         |
|--------------------------------|--|------|-------|------------------------------------|---------------------------|-------------------------|
| (\$ in millions)               | 20162  | 2015 | 20162 | 2015 [                             | December 31, 2016 expecte | ed costs <sup>(1)</sup> |
| Electrification Products       | 14   | 73   | (11)  | 71                                 | 87                        | 89                      |
| Discrete Automation and Motion | 27   | 45   | (6)   | 42                                 | 72                        | 74                      |
| Process Automation             | 36   | 96   | (37)  | 86                                 | 132                       | 134                     |
| Power Grids                    | 33   | 70   | (17)  | 68                                 | 103                       | 105                     |
| Corporate and Other            | 30   | 86   | (19)  | 85                                 | 116                       | 118                     |
| Total                          | 140  | 370  | (90)  | 352                                | 510                       | 520                     |

(1) Total expected costs have been recast to reflect the reorganization of the Company's operating segments as outlined in Note 13.

Of the total expected costs of \$520 million, the majority is related to employee severance costs.

| The Company recorded the following expenses, net of changes in |
|--|
| estimates, under this program:                                 |

|   | Ye<br>end  | led | Thr<br>mon<br>end | ths<br>ed | Cumulative co  |
|---|------------|-----|-------------------|-----------|----------------|
|   | Decer      |     |                   |           | incurred u     |
| (\$ in millions)  | 31<br>2016 | ,   | 31<br>2016        | -,        | December 31, 2 |
| Employee severance costs                                  | 130        | 364 | (99)              | 346       |                |
| Estimated contract settlement, loss order and other costs | 2          | 5   | 1                 | 5         |                |
| Inventory and long-lived asset impairments                | 8          | 1   | 8                 | 1         |                |
| Total   | 140        | 370 | (90)              | 352       | 1              |

| Expenses, net of change in estimates, associated with this program  |
|---|
| are recorded in the following line items in the Consolidated Income |
| Statements:   |

|   | Year ei<br>Decemb |      | Three mo<br>ended Dec<br>31, |      |
|---|-------------------|------|------------------------------|------|
| (\$ in millions)                                    | 2016              | 2015 | 2016                         | 2015 |
| Total cost of sales                                 | 92                | 122  | (47)                         | 113  |
| Selling, general and administrative expenses        | 38                | 187  | (39)                         | 183  |
| Non-order related research and development expenses | (5)               | 38   | (12)                         | 34   |
| Other income (expense), net                         | 15                | 23   | 8                            | 22   |
| Total   | 140               | 370  | (90)                         | 352  |

|   | Liabilities associated with the White Collar Productivity program are |
|---|---|
|   | primarily included in "Other provisions". The following table shows   |
| 1 | the activity from the beginning of the program to December 31,        |
|   | 2016, by expense type.  |

| (\$ in millions)               | Employee<br>severance costs loss | Contract settlement, order and other costs | Total |
|--------------------------------|----------------------------------|--|-------|
| Liability at January 1, 2015   | -                                | -  | -     |
| Expenses                       | 364                              | 5  | 369   |
| Cash payments                  | (34)                             | (1)  | (35)  |
| Liability at December 31, 2015 | 330                              | 4  | 334   |
| Expenses                       | 232                              | 3  | 235   |
| Cash payments                  | (106)                            | (3)  | (109) |
| Change in estimates            | (102)                            | (1)  | (103) |
| Exchange rate differences      | (23)                             | -  | (23)  |
| Liability at December 31, 2016 | 331                              | 3  | 334   |

The change in estimates during 2016 of \$103 million is due to significantly higher than expected rates of attrition and internal re-deployment and a lower than expected severance cost per employee for the employee groups affected by the first phase of restructuring initiated in 2015. The reduction in the liability was recorded in income from operations, primarily as reductions in Cost of sales of \$49 million and in Selling, general and administrative expenses of \$38 million for the year ended December 31, 2016. During the three months ended December 31, 2016, the change in

|                                     | estimate was \$114 million, and related to restructurings initiated in<br>both 2015 and 2016. This reduction was recorded primarily as<br>reductions in Cost of sales of \$52 million and in Selling, general and<br>administrative expenses of \$45 million for the three months ended<br>December 31, 2016.  |
|-------------------------------------|--|
| restructuring-related<br>activities | In the year ended December 31, 2016 and 2015, the Company<br>executed various other restructuring-related activities and incurred<br>expenses of \$171 million and \$256 million, respectively. In the<br>three months ended December 31, 2016 and 2015, these expenses<br>amounted to \$80 million and \$144 million, respectively. These<br>expenses were primarily recorded in "Total cost of sales". |

|   | Year e<br>Decemb |      | Three months<br>ended<br>December 31, |      |  |
|---|------------------|------|---------------------------------------|------|--|
| (\$ in millions)  | 2016             | 2015 | 2016                                  | 2015 |  |
| Employee severance costs                                  | 90               | 207  | 31                                    | 130  |  |
| Estimated contract settlement, loss order and other costs | 40               | 27   | 21                                    | 11   |  |
| Inventory and long-lived asset impairments                | 41               | 22   | 28                                    | 3    |  |
| Total   | 171              | 256  | 80                                    | 144  |  |

| At December 31, 2016 and 2015, the balance of other                            |
|--|
| restructuring-related liabilities is primarily included in "Other provisions". |

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| Note 13<br>Operating segment<br>data | The Chief Operating Decision Maker (CODM) is the Chief Executive<br>Officer. The CODM allocates resources to and assesses the<br>performance of each operating segment using the information<br>outlined below. The Company's operating segments consist of<br>Electrification Products, Discrete Automation and Motion, Process<br>Automation and Power Grids. The remaining operations of the<br>Company are included in Corporate and Other.   |
|--------------------------------------|---|
|                                      | Effective January 1, 2016, the Company reorganized its operating<br>segments with the aim of delivering more customer value in a<br>better, more focused way from its combined power and automation<br>offering. The new Electrification Products segment includes the<br>business of the former Low Voltage Products segment and the<br>Medium Voltage Products business from the former Power Products<br>segment. The Process Automation segment has been expanded to<br>include the Distributed Control Systems business from the former<br>Power Systems segment, while the remaining businesses of the<br>former Power Products and Power Systems segments were<br>combined to form the new Power Grids segment. There were no<br>significant changes to the Discrete Automation and Motion<br>segment. |
|                                      | In addition, commencing in 2016, the Company changed its<br>method of allocating income taxes to its operating segments<br>whereby tax assets are primarily accounted for in Corporate and<br>Other. As a result, certain amounts relating to current and deferred<br>tax assets previously reported within the total segment assets of<br>each individual operating segment have been allocated to<br>Corporate and Other.   |
|                                      | The segment information for the year and three months ended<br>December 31, 2015 and at December 31, 2015, has been recast to<br>reflect these organizational and allocation changes.   |
|                                      | A description of the types of products and services provided by each reportable segment is as follows:  |
|                                      | Electrification Products: manufactures and sells products and<br>services including low- and medium-voltage switchgear (air and<br>gas insulated), breakers, switches, control products, DIN rail<br>components, automation and distribution enclosures, wiring<br>accessories and installation material for many kinds of applications.  |

| Discrete Automation and Motion: manufactures and sells motors,    |
|---|
| generators, variable speed drives, robots and robotics, solar     |
| inverters, wind converters, rectifiers, excitation systems, power |
| quality and protection solutions, electric vehicle fast charging  |
| infrastructure, components and subsystems for railways, and       |
| related services for a wide range of applications in discrete     |
| automation, process industries, transportation and utilities.     |

Process Automation: develops and sells control and plant optimization systems, automation products and solutions, including instrumentation, as well as industry-specific application knowledge and services for the oil, gas and petrochemicals, metals and minerals, marine and turbocharging, pulp and paper, chemical and pharmaceuticals, and power industries.

Power Grids: supplies power and automation products, systems, and service and software solutions for power generation, transmission and distribution to utility, industry, transportation and infrastructure customers. These offerings address evolving grid developments which include the integration of renewables, network control, digital substations, microgrids and asset management. The segment also manufactures a wide range of power, distribution and traction transformers, an array of high-voltage products, including circuit breakers, switchgear, capacitors and power transmission systems.

Corporate and Other: includes headquarters, central research and development, the Company's real estate activities, Group Treasury Operations, historical operating activities of certain divested businesses, and other minor business activities.

The Company evaluates the profitability of its segments based on Operational EBITA. In the fourth quarter of 2016, the Company modified the definition of its primary measure of segment performance to also exclude changes in estimates relating to opening balance sheets of acquired businesses (changes in pre-acquisition estimates) and non-operational pension cost, which comprises: (a) interest cost, (b) expected return on plan assets, (c) amortization of prior service cost (credit), (d) amortization of net actuarial loss, and (e) curtailments, settlements and special termination benefits. l

| After these revisions, Operational EBITA represents income from<br>operations excluding: (i) amortization expense on intangibles<br>arising upon acquisitions (acquisition-related amortization), (ii)<br>restructuring and restructuring-related expenses, (iii)<br>non-operational pension cost, (iv) changes in pre-acquisition<br>estimates, (v) gains and losses from sale of businesses,<br>acquisition-related expenses and certain non-operational items, as<br>well as (vi) foreign exchange/commodity timing differences in<br>income from operations consisting of: (a) unrealized gains and<br>losses on derivatives (foreign exchange, commodities, embedded<br>derivatives), (b) realized gains and losses on derivatives where the<br>underlying hedged transaction has not yet been realized, and (c)<br>unrealized foreign exchange movements on receivables/payables<br>(and related assets/liabilities). |
|---|
| The CODM primarily reviews the results of each segment on a basis<br>that is before the elimination of profits made on inventory sales<br>between segments. Segment results below are presented before<br>these eliminations, with a total deduction for intersegment profits<br>to arrive at the Company's consolidated Operational EBITA.<br>Intersegment sales and transfers are accounted for as if the sales<br>and transfers were to third parties, at current market prices.   |
| The following tables present segment revenues, Operational EBITA,<br>and the reconciliations of consolidated Operational EBITA to Income<br>from continuing operations before taxes for the year and three<br>months ended December 31, 2016 and 2015, as well as total<br>assets at December 31, 2016 and 2015.  |

|                                | Year ended<br>Third-partyIn |           | -       | Year ended<br>Third-partyIn |          |
|--------------------------------|-----------------------------|-----------|---------|-----------------------------|----------|
| (\$ in millions)               | revenues                    | revenuesr | evenues | revenues                    | revenues |
| Electrification Products       | 8,744                       | 548       | 9,292   | 8,932                       | 615      |
| Discrete Automation and Motion | 8,169                       | 545       | 8,714   | 8,492                       | 635      |
| Process Automation             | 6,448                       | 150       | 6,598   | 7,104                       | 120      |
| Power Grids                    | 10,408                      | 567       | 10,975  | 10,876                      | 745      |
| Corporate and Other            | 59                          | 1,553     | 1,612   | 77                          | 1,459    |
| Intersegment elimination       | _                           | (3,363)   | (3,363) | _                           | (3,574)  |
| Consolidated                   | 33,828                      | -         | 33,828  | 35,481                      | -        |
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|                                | Three months ended December<br>31, 2016<br>Third-partyIntersegment Total <sup>-</sup> |             |        | Three months ended De<br>31, 2015<br>Third-partyIntersegment |          |  |  |
|--------------------------------|---|-------------|--------|--|----------|--|--|
| (\$ in millions)               | revenues  | revenues re | venues | revenues   | revenues |  |  |
| Electrification Products       | 2,318   | 144         | 2,462  | 2,294  | 165      |  |  |
| Discrete Automation and Motion | 2,079   | 132         | 2,211  | 2,109  | 179      |  |  |
| Process Automation             | 1,700   | 37          | 1,737  | 1,892  | 34       |  |  |
| Power Grids                    | 2,878   | 164         | 3,042  | 2,927  | 180      |  |  |
| Corporate and Other            | 18  | 393         | 411    | 20   | 346      |  |  |
| Intersegment elimination       | _   | (870)       | (870)  | _  | (904)    |  |  |
| Consolidated                   | 8,993   | -           | 8,993  | 9,242  | -        |  |  |

|  | Year ei<br>Decem<br>31,               | ber   | Thr<br>mon<br>end<br>Decer<br>31 |
|--|---------------------------------------|-------|----------------------------------|
| (\$ in millions)   |                                       | 2015  | 2016                             |
| Operational EBITA:   | restated                              |       | restated                         |
| Electrification Products   | 1,528                                 | 1.561 | 382                              |
| Discrete Automation and Motion   | 1,195                                 |       |                                  |
| Process Automation   | 824                                   | 863   | 231                              |
| Power Grids  | 1,021                                 | 877   | 318                              |
| Corporate and Other and Intersegment elimination   | • •                                   | (387) | •                                |
| Consolidated Operational EBITA   | 4,191                                 | -     | -                                |
| Acquisition-related amortization   |                                       | (310) |                                  |
| Restructuring and restructuring-related expenses <sup>(1)</sup>  |                                       | (674) |                                  |
| Non-operational pension cost   |                                       | (19)  |                                  |
| Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses, acquisition-related expenses | (131)                                 | (21)  | (92)                             |
| and certain non-operational items  | (173)                                 | (120) | (127                             |
| Foreign exchange/commodity timing differences in income from operations:                                       | (175)                                 | (120) | (127)                            |
| Unrealized gains and losses on derivatives (foreign exchange,  |                                       |       |                                  |
| commodities, embedded derivatives)   | (65)                                  | 67    | (22)                             |
| Realized gains and losses on derivatives where the underlying hedged   | , , , , , , , , , , , , , , , , , , , |       |                                  |
| transaction has not yet been realized  | (5)                                   | (68)  | (16)                             |
| Unrealized foreign exchange movements on receivables/payables (and   |                                       |       |                                  |
| related assets/liabilities)  | 30                                    | • •   | 51                               |
| Income from operations   | 2,987                                 | -     |                                  |
| Interest and dividend income   | 73                                    | 77    | 19                               |
| Interest and other finance expense   | • •                                   | (286) | (31)                             |
| Income from continuing operations before taxes   | 2,799                                 | 2,840 | 666                              |

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

| (\$ in millions)               | Total assets <sup>(1)</sup><br>December 31, 2016 December 31, 201 |        |  |  |
|--------------------------------|---|--------|--|--|
| Electrification Products       | restated<br>9,523   | 9.474  |  |  |
| Discrete Automation and Motion | 8,465   | 9,223  |  |  |
| Process Automation             | 4,153   | 4,662  |  |  |
| Power Grids                    | 8,980   | 9,422  |  |  |
| Corporate and Other            | 8,378   | 8,575  |  |  |
| Consolidated                   | 39,499  | 41,356 |  |  |

(1) Total assets are after intersegment eliminations and therefore reflect third-party assets only.

|                      | On October 4, 2016, the Company announced a planned change in<br>the composition of the business portfolio of its four segments.<br>Effective January 1, 2017, the scope of the Electrification Products<br>segment has been expanded to include the electric vehicle<br>charging, solar, and power quality businesses from the Discrete<br>Automation and Motion segment. |
|----------------------|--|
|                      | In addition, the Discrete Automation and Motion segment has been<br>renamed the Robotics and Motion segment while the Process<br>Automation segment has been renamed the Industrial Automation<br>segment.   |
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**Financial Information** 

#### **Supplemental Reconciliations and Definitions**

The following reconciliations and definitions include measures which ABB uses to supplement its Interim Consolidated Financial Information (unaudited) which is prepared in accordance with United States generally accepted accounting principles (U.S. GAAP). Certain of these financial measures are, or may be, considered non-GAAP financial measures as defined in the rules of the U.S. Securities and Exchange Commission (SEC).

While ABB's management believes that the non-GAAP financial measures herein are useful in evaluating ABB's operating results, this information should be considered as supplemental in nature and not as a substitute for the related financial information prepared in accordance with U.S. GAAP. Therefore these measures should not be viewed in isolation but considered together with the Interim Consolidated Financial Information (unaudited) prepared in accordance with U.S. GAAP as of and for the year and three months ended December 31, 2016.

| Comparable growth | Growth rates for certain key figures may be presented and   |
|-------------------|---|
| rates             | discussed on a "comparable" basis. The comparable growth rate<br>measures growth on a constant currency basis. Since we are a<br>global company, the comparability of our operating results |

reported in U.S. dollars is affected by foreign currency exchange rate fluctuations. We calculate the impacts from foreign currency fluctuations by translating the current-year periods' reported key figures into U.S. dollar amounts using the exchange rates in effect for the comparable periods in the previous year.

Comparable growth rates are also adjusted for changes in our business portfolio. Adjustments to our business portfolio occur due to acquisitions, divestments, or by exiting specific business activities or customer markets. The adjustment for portfolio changes is calculated as follows: where the results of any business acquired or divested have not been consolidated and reported for the entire duration of both the current and comparable periods, the reported key figures of such business are adjusted to exclude the relevant key figures of any corresponding guarters which are not comparable when computing the comparable growth rate. Certain portfolio changes which do not gualify as divestments under U.S. GAAP have been treated in a similar manner to divestments. Changes in our portfolio where we have exited certain business activities or customer markets are adjusted as if the relevant business was divested in the period when the decision to cease business activities was taken. We do not adjust for portfolio changes where the relevant business has annualized revenues of less than \$50 million.

The following tables provide reconciliations of reported growth rates of certain key figures to their respective comparable growth rate.

### Divisional comparable growth rate reconciliation

|                                |           |                        | <b>Q4 2</b> ( | 016 compare | ed to Q4 : | 2015     |
|--------------------------------|-----------|------------------------|---------------|-------------|------------|----------|
|                                |           | Order grow             | F             | Revenue g   |            |          |
|                                | US\$      | Foreign                |               |             | US\$       | Foreign  |
|                                | (as€      | (as exchange Portfolio |               |             |            | exchange |
| Division                       | reported) | impact c               | hangesCe      | omparablere | eported)   | impact   |
| Electrification Products       | -8%       | 3%                     | 0%            | -5%         | 0%         | 3%       |
| Discrete Automation and Motion | ı 1%      | 3%                     | 0%            | 4%          | -3%        | 2%       |
| Process Automation             | -15%      | 1%                     | 0%            | -14%        | -10%       | 2%       |
| Power Grids                    | 10%       | 2%                     | 3%            | 15%         | -2%        | 3%       |
| ABB Group                      | 0%        | 2%                     | 1%            | 3%          | -3%        | 3%       |

|                                |             |                        | FY 20     | 16 compared | d to FY 2 | 2015    |  |
|--------------------------------|-------------|------------------------|-----------|-------------|-----------|---------|--|
|                                |             | Order grow             |           | R           | levenue g |         |  |
|                                | US\$        | Foreign                |           |             | US\$      | Foreign |  |
|                                | (ase        | (as exchange Portfolio |           |             | (asexchai |         |  |
| Division                       | reported)   | impact c               | hanges Co | mparablerep | oorted)   | impact  |  |
| Electrification Products       | -7%         | 3%                     | 0%        | -4%         | -3%       | 4%      |  |
| Discrete Automation and Motion | -6%         | 2%                     | 0%        | -4%         | -5%       | 3%      |  |
| Process Automation             | -20%        | 2%                     | 0%        | -18%        | -9%       | 3%      |  |
| Power Grids                    | -8%         | 3%                     | 1%        | -4%         | -6%       | 3%      |  |
| ABB Group                      | <b>-8</b> % | 3%                     | 0%        | -5%         | -5%       | 3%      |  |

## Regional comparable growth rate reconciliation

|                              | Q4 2016 compared to Q4 2015 |          |           |             |         |               |  |
|------------------------------|-----------------------------|----------|-----------|-------------|---------|---------------|--|
|                              | Order growth rate           |          |           |             | R       | levenue grow  |  |
|                              | US\$                        | Foreign  |           |             | US\$    | Foreign       |  |
|                              | (as exchange Portfolio      |          |           |             |         | exchange Port |  |
| Region                       | reported)                   | impact ( | changes C | omparablere | ported) | impact cha    |  |
| Europe                       | -12%                        | 2%       | 2%        | -8%         | 0%      | 3%            |  |
| The Americas                 | 0%                          | 0%       | 0%        | 0%          | -6%     | 0%            |  |
| Asia, Middle East and Africa | 13%                         | 4%       | 0%        | 17%         | -2%     | 3%            |  |
| ABB Group                    | 0%                          | 2%       | 1%        | 3%          | -3%     | 3%            |  |

|                              | FY 2016 compared to FY 201 |         |                  |             |          | 2015          |
|------------------------------|----------------------------|---------|------------------|-------------|----------|---------------|
|                              | Order growth rate          |         |                  |             | F        | Revenue grow  |
|                              | US\$                       | Foreign |                  |             | US\$     | Foreign       |
|                              | (asexchangePortfolio       |         |                  |             |          | exchange Port |
| Region                       | reported)                  | impact  | changes <b>C</b> | Comparabler | eported) | impact cha    |
| Europe                       | -11%                       | 2%      | 1%               | -8%         | -2%      | 2%            |
| The Americas                 | -11%                       | 2%      | 0%               | -9%         | -8%      | 3%            |
| Asia, Middle East and Africa | -4%                        | 4%      | 0%               | 0%          | -4%      | 3%            |
| ABB Group                    | -8%                        | 3%      | 0%               | -5%         | -5%      | 3%            |

# Order backlog growth rate reconciliation

|                                | December 31, 2016, compared to December 31, 2015 |                               |    |            |  |  |  |  |
|--------------------------------|--|-------------------------------|----|------------|--|--|--|--|
| Division                       | US\$<br>(as<br>reported)                         | Foreign<br>exchange<br>impact |    | Comparable |  |  |  |  |
| Electrification Products       | -9%  | 4%                            | 0% | -5%        |  |  |  |  |
| Discrete Automation and Motion | -4%  | 4%                            | 0% | 0%         |  |  |  |  |
| Process Automation             | -13%   | 3%                            | 0% | -10%       |  |  |  |  |
| Power Grids                    | -1%  | 4%                            | 1% | 4%         |  |  |  |  |
| ABB Group                      | -5%  | 3%                            | 1% | -1%        |  |  |  |  |

### Other growth rate reconciliations

|   | Q4 2016 compared to Q4 2015<br>US\$ Foreign<br>(asexchangePortfolio |           |            |            | US\$    | (as exchange |  |  |
|---|---|-----------|------------|------------|---------|--------------|--|--|
|   | reported)   | impact ch | nanges Con | nparablere | ported) | impact       |  |  |
| Large orders  | 24%   | 3%        | 8%         | 35%        | -27%    | 2%           |  |  |
| Base orders   | -4%   | 3%        | 0%         | -1%        | -5%     | 3%           |  |  |
| Services and software orders                                  | 2%  | 2%        | 0%         | 4%         | 0%      | 3%           |  |  |
| Services and software revenues<br>35 Q4 2016 Financial Inform |   | 2%        | 0%         | 2%         | 0%      | 3%           |  |  |

| Division realignment: | Effective January 1, 2016, we have realigned our<br>organizational structure to better address customer<br>needs and deliver operational efficiency. Our new<br>streamlined structure is comprised of four operating<br>divisions: Power Grids, Electrification Products,<br>Discrete Automation and Motion and Process<br>Automation. In addition, the operations of certain<br>previously divested businesses have been excluded<br>from the results of the four divisions (but are included<br>in the total ABB Group) for the periods prior to their<br>respective divestment. See Note 13 to the Interim<br>Consolidated Financial Information (unaudited) for<br>further details on the realignment. |
|-----------------------|--|
|                       | The following information presents a reconciliation of growth rates of orders and revenues for 2015 compared with 2014 to reflect these organizational changes:  |

|                                |           |                        | Q4 20    | 015 compar | ed to Q4 2 | 2014       |
|--------------------------------|-----------|------------------------|----------|------------|------------|------------|
|                                |           | Order gro              | R        | levenue g  |            |            |
|                                | US\$      | Foreign                |          |            | US\$       | Foreign    |
|                                | (ase      | (as exchange Portfolio |          |            |            | exchange   |
| Division                       | reported) | impact c               | hangesCo | omparabler | eported)   | impact     |
| Electrification Products       | -7%       | 9%                     | 0%       | 2%         | -10%       | 9%         |
| Discrete Automation and Motion | -17%      | 8%                     | 0%       | -9%        | -11%       | 7%         |
| Process Automation             | -14%      | 11%                    | 0%       | -3%        | -16%       | 10%        |
| Power Grids                    | -7%       | 9%                     | 1%       | 3%         | -8%        | 9%         |
| ABB Group                      | -12%      | <b>9%</b>              | 1%       | -2%        | -11%       | <b>9</b> % |

|                                |                        |                   | FY 20    | 015 compare | ed to FY 2 | 2014      |
|--------------------------------|------------------------|-------------------|----------|-------------|------------|-----------|
|                                |                        | Order growth rate |          |             |            | levenue g |
|                                | US\$                   | Foreign           |          |             | US\$       | Foreign   |
|                                | (as exchange Portfolio |                   |          |             | (ase       | exchange  |
| Division                       | reported)              | impact c          | hangesCo | omparablere | eported)   | impact    |
| Electrification Products       | -9%                    | 9%                | 0%       | 0%          | -10%       | 10%       |
| Discrete Automation and Motion | -13%                   | 8%                | 0%       | -5%         | -10%       | 8%        |

| Process Automation | -20% | 11% | 0% | -9% | -16% | 11% |
|--------------------|------|-----|----|-----|------|-----|
| Power Grids        | -4%  | 12% | 0% | 8%  | -7%  | 10% |
| ABB Group          | -12% | 10% | 1% | -1% | -11% | 10% |

| software revenues as a | Adjusted services and software revenues as a percentage of total revenues is calculated as Sales of services and software divided by  |
|------------------------|---|
|                        | Total revenues, after reducing both amounts by the amount of  |
|                        | revenues recorded for businesses which have subsequently been<br>divested. Total revenues are also adjusted when we have exited<br>certain business activities or customer markets as if the relevant<br>business was divested in the period when the decision to cease<br>business activities was taken. We do not adjust for portfolio<br>changes where the relevant business has annualized revenues of<br>less than \$50 million. |

|   | Year e<br>Deceml |      |
|---|------------------|------|
| (\$ in millions, unless otherwise indicated)                              | 2016             | 201  |
| Adjusted services and software revenues as a percentage of total revenues |                  |      |
| Sales of services and software  | 6,012            | 6,0  |
| Adjusted services and software revenues                                   | 6,012            | 6,0  |
| Total revenues  | 33,828           | 35,4 |
| Total revenues in divested/exited businesses                              | (134)            | (57  |
| Adjusted total revenues   | 33,694           | 34,9 |
| Adjusted services and software revenues as a percentage of total revenues | 17.8%            | -    |

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|----|------------------------------|---|
|----|------------------------------|---|

| Operational EBITA<br>margin | In the fourth quarter of 2016, the Company modified the definition<br>of Operational EBITA to also exclude the amount of non-operational<br>pension cost and impacts from changes in estimates relating to<br>opening balance sheets of acquired businesses (changes in<br>pre-acquisition estimates). The new definition is provided below.<br>The restated reconciliations for prior periods can be below in the<br>section "Reconciliation of Operational EBITA margin by division for<br>prior periods".  |
|-----------------------------|---|
|                             | Definition  |
|                             | Operational EBITA margin  |
|                             | Operational EBITA margin is Operational EBITA as a percentage of<br>Operational revenues.   |
|                             | Operational EBITA   |
|                             | Operational earnings before interest, taxes and acquisition-related<br>amortization (Operational EBITA) represents Income from<br>operations: excluding (i) acquisition-related amortization (as<br>defined below), (ii) restructuring and restructuring-related<br>expenses, (iii) non-operational pension cost (as defined below), (iv)<br>changes in pre-acquisition estimates, (v) gains and losses from sale<br>of businesses, acquisition-related expenses and certain<br>non-operational items, as well as (vi) foreign exchange/commodity<br>timing differences in income from operations consisting of: (a)<br>unrealized gains and losses on derivatives (foreign exchange,<br>commodities, embedded derivatives), (b) realized gains and losses<br>on derivatives where the underlying hedged transaction has not<br>yet been realized, and (c) unrealized foreign exchange movements<br>on receivables/payables (and related assets/liabilities). Operational<br>EBITA is our measure of segment profit but is also used by<br>management to evaluate the profitability of the Company as a<br>whole. |
|                             | Acquisition-related amortization  |
|                             | Amortization expense on intangibles arising upon acquisitions.  |
|                             | Operational revenues  |

|  | The Company presents Operational revenues solely for the purpose<br>of allowing the computation of Operational EBITA margin.<br>Operational revenues are total revenues adjusted for foreign<br>exchange/commodity timing differences in total revenues of: (i)<br>unrealized gains and losses on derivatives, (ii) realized gains and<br>losses on derivatives where the underlying hedged transaction has<br>not yet been realized, and (iii) unrealized foreign exchange<br>movements on receivables (and related assets). Operational<br>revenues are not intended to be an alternative measure to <i>Total</i><br><i>Revenues</i> , which represent our revenues measured in accordance<br>with U.S. GAAP. |
|--|---|
|  | Non-operational pension cost  |
|  | Non-operational pension cost comprises the total net periodic<br>benefit cost of defined pension benefits and other postretirement<br>benefits but excludes the current service cost of both components.<br>A breakdown of the components of non-operational pension cost is<br>provided below.   |
| Reconciliation   | The following tables provide reconciliations of consolidated<br>Operational EBITA to Net Income and Operational EBITA Margin by<br>division.  |
| Reconciliation of<br>consolidated Operational<br>EBITA to Net Income |   |

|   | Year ended<br>December<br>31, | Three<br>months<br>ended<br>Decembe<br>31, |
|---|-------------------------------|--|
| (\$ in millions)  | 2016 2015                     | 2016 20                                    |
|   | restated                      | restated                                   |
| Operational EBITA   | 4,1914,209                    | 1,0571,1                                   |
| Acquisition-related amortization                                | (279) (310)                   | (67) (7                                    |
| Restructuring and restructuring-related expenses <sup>(1)</sup> | (543) (674)                   | (68) (53                                   |
| Non-operational pension cost                                    | (38) (19)                     | (38)                                       |

| Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses, acquisition-related expenses | (131)  | (21)  | (92)  | (1       |
|--|--------|-------|-------|----------|
| and certain non-operational items  | (173)  | (120) | (127) | ()       |
| Foreign exchange/commodity timing differences in income from   | ()     | (,    | (/)   | <b>`</b> |
| operations:  |        |       |       |          |
| Unrealized gains and losses on derivatives (foreign exchange,  |        |       |       |          |
| commodities, embedded derivatives)   | (65)   | 67    | (22)  | (1       |
| Realized gains and losses on derivatives where the underlying hedged   |        |       |       |          |
| transaction has not yet been realized  | (5)    | (68)  | (16)  | (1       |
| Unrealized foreign exchange movements on receivables/payables (and   |        |       |       |          |
| related assets/liabilities)  | 30     | (15)  | 51    | (2       |
| Income from operations   | 2,9873 | 8,049 | 678   | 3        |
| Interest and dividend income   | 73     | 77    | 19    |          |
| Interest and other finance expense   | (261)  | (286) | (31)  | (6       |
| Income from continuing operations before taxes   | 2,7992 | 2,840 | 666   | 3        |
| Provision for taxes  | (781)  | (788) | (194) | (6       |
| Income from continuing operations, net of tax  | 2,0182 | 2,052 | 472   | 2        |
| Income from discontinued operations, net of tax  | 16     | 3     | 2     |          |
| Net income   | 2,0342 | 2,055 | 474   | 2        |

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

| of         |
|------------|
| ITA margin |
|            |

|  |                                | Year e                                 | nded Decer            |                       | L, 201<br>Corpo |
|--|--------------------------------|--|-----------------------|-----------------------|-----------------|
| (\$ in millions, unless otherwise indicated)   | ElectrificationA<br>Products a | Discrete<br>Automation<br>and Motion A | Process<br>Automation | Power                 | Ō               |
| <b>Total revenues</b><br>Foreign exchange/commodity timing<br>differences in total revenues:<br>Unrealized gains and losses  | 9,292                          | 8,714                                  | 6,598                 | 10,975                |                 |
| on derivatives<br>Realized gains and losses on derivatives<br>where the underlying hedged  | 20                             | 3                                      | 9                     | 73                    |                 |
| transaction has not yet been realized<br>Unrealized foreign exchange movements   | (5)                            | 2                                      | 8                     | 8                     |                 |
| on receivables (and related assets)<br>Operational revenues  | (11)<br><b>9,296</b>           | 8,719                                  | 4<br><b>6,619</b>     | (30)<br><b>11,026</b> |                 |
| Income (loss) from operations<br>Acquisition-related amortization<br>Restructuring and   | <b>1,335</b><br>95             | <b>831</b><br>120                      | <b>696</b><br>11      | <b>888</b><br>35      |                 |
| restructuring-related expenses <sup>(1)</sup><br>Non-operational pension cost<br>Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses,                             | 73<br>3<br>_                   | 88<br>2<br>131                         | 79<br>2               | 101<br>(2)            | -               |
| acquisition-related expenses and certain<br>non-operational items<br>Foreign exchange/commodity timing<br>differences in income from operations:<br>Unrealized gains and losses on derivatives | 8                              | 18                                     | 9                     | (2)                   |                 |
| (foreign exchange, commodities,<br>embedded derivatives)<br>Realized gains and losses on derivatives   | 21                             | 3                                      | 12                    | 35                    |                 |
| where the underlying hedged<br>transaction has not yet been realized<br>Unrealized foreign exchange movements<br>on receivables/payables   | (4)                            | 2                                      | 5                     | 2                     |                 |
| (and related assets/liabilities)<br>Operational EBITA  | (3)<br><b>1,528</b>            | 1,195                                  | 10<br><b>824</b>      | (36)<br><b>1,021</b>  |                 |

 Operational EBITA margin (%)
 16.4%
 13.7%
 12.4%
 9.3%

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

|   |  | Year e   | nded Decer            |                      | L, 201<br>Corpo   |
|---|--|--|-----------------------|----------------------|-------------------|
| (\$ in millions, unless otherwise indicated)<br><b>Total revenues</b><br>Foreign exchange/commodity timing<br>differences in total revenues:  | Electrification A<br>Products a<br>9,547 | Discrete<br>Automation<br>and MotionA<br>9,127 |                       |                      | O<br>Inter<br>eli |
| Unrealized gains and losses<br>on derivatives<br>Realized gains and losses on derivatives<br>where the underlying hedged  | (21)                                     | 23   | (2)                   | (92)                 |                   |
| transaction has not yet been realized<br>Unrealized foreign exchange movements  | 8  | (27)   | 32                    | 64                   |                   |
| on receivables (and related assets)<br>Operational revenues   | 2<br>9,536                               | 8<br>9,131                                     | (17)<br><b>7,237</b>  | (5)<br><b>11,588</b> |                   |
| Income (loss) from operations<br>Acquisition-related amortization<br>Restructuring and<br>restructuring-related expenses <sup>(1)</sup><br>Non-operational pension cost   | <b>1,356</b><br>100<br>124<br>(3)        | <b>991</b><br>128<br>125<br>3                  | 685<br>12<br>130<br>6 |                      |                   |
| Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses,<br>acquisition-related expenses and certain<br>non-operational items<br>Foreign exchange/commodity timing<br>differences in income from operations: | 4  | 21<br>26                                       | 14                    | 39                   | _                 |
| Unrealized gains and losses on derivatives<br>(foreign exchange, commodities,<br>embedded derivatives)<br>Realized gains and losses on derivatives  | (28)                                     | 17   | (3)                   | (57)                 |                   |
| where the underlying hedged<br>transaction has not yet been realized<br>Unrealized foreign exchange movements   | 6  | (27)   | 26                    | 63                   |                   |
| on receivables/payables<br>(and related assets/liabilities)<br><b>Operational EBITA</b>   | 2<br><b>1,561</b>                        | 11<br><b>1,295</b>                             | (7)<br><b>863</b>     | 4<br><b>877</b>      |                   |
| Operational EBITA margin (%)  | 16.4%                                    | 14.2%  | 11.9%                 | 7.6%                 |                   |

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

|   |                                 | Three mon                             | ths ended <b>D</b>  |                      | oer 31,<br>Corpo |
|---|---------------------------------|---------------------------------------|---------------------|----------------------|------------------|
| (\$ in millions, unless otherwise indicated)  | Electrification A<br>Products a | Discrete<br>Automation<br>and Motion/ |                     | Power                | 0                |
| <b>Total revenues</b><br>Foreign exchange/commodity timing<br>differences in total revenues:  | 2,462                           | 2,211                                 | 1,737               | 3,042                |                  |
| Unrealized gains and losses<br>on derivatives<br>Realized gains and losses on derivatives<br>where the underlying hedged  | 18                              | 8                                     | (3)                 | 40                   |                  |
| transaction has not yet been realized<br>Unrealized foreign exchange movements  | (1)                             | 2                                     | 1                   | 13                   |                  |
| on receivables (and related assets)<br>Operational revenues   | (13)<br><b>2,466</b>            | (3)<br><b>2,218</b>                   | (9)<br><b>1,726</b> | (32)<br><b>3,063</b> |                  |
| Income (loss) from operations<br>Acquisition-related amortization<br>Restructuring and  | <b>319</b><br>23                | <b>89</b><br>29                       | <b>244</b><br>2     |                      |                  |
| restructuring-related expenses <sup>(1)</sup><br>Non-operational pension cost<br>Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses,  | 25<br>_<br>_                    | 31<br>2<br>92                         | (21)                |                      |                  |
| acquisition-related expenses and certain<br>non-operational items<br>Foreign exchange/commodity timing<br>differences in income from operations:<br>Unrealized gains and losses on derivatives<br>(foreign exchange, commodities, | 7                               | 14                                    | 9                   | (8)                  |                  |
| embedded derivatives)<br>Realized gains and losses on derivatives<br>where the underlying hedged  | 11                              | 3                                     | (4)                 | 19                   |                  |
| transaction has not yet been realized<br>Unrealized foreign exchange movements<br>on receivables/payables   | (1)                             | 2                                     | 5                   | 10                   |                  |
| (and related assets/liabilities)<br>Operational EBITA   | (2)<br><b>382</b>               | (2)<br><b>260</b>                     | (6)<br><b>231</b>   |                      |                  |
| Operational EBITA margin (%)  | 15.5%                           | 11.7%                                 | 13.4%               | 10.4%                |                  |

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

\_\_\_\_

|   |   | Three months ended December 31<br>Corpo        |                               |                    |   |  |  |  |  |
|---|---|--|-------------------------------|--------------------|---|--|--|--|--|
| (\$ in millions, unless otherwise indicated)<br><b>Total revenues</b><br>Foreign exchange/commodity timing<br>differences in total revenues:  | ElectrificationA<br>Products a<br>2,459 | Discrete<br>utomation<br>and MotionAu<br>2,288 | Process<br>utomation<br>1,926 | Power<br>Grids     | Ō |  |  |  |  |
| Unrealized gains and losses<br>on derivatives<br>Realized gains and losses on derivatives   | (6)                                     | 3  | 2                             | (37)               |   |  |  |  |  |
| where the underlying hedged<br>transaction has not yet been realized<br>Unrealized foreign exchange movements   | 2                                       | 1  | 4                             | 7                  |   |  |  |  |  |
| on receivables (and related assets)<br><b>Operational revenues</b>  | 2,455                                   | 2,292  | 7<br><b>1,939</b>             | 14<br><b>3,091</b> |   |  |  |  |  |
| Income (loss) from operations<br>Acquisition-related amortization<br>Restructuring and  | <b>267</b><br>24                        | <b>134</b><br>32                               | <b>105</b><br>3               | <b>145</b><br>10   |   |  |  |  |  |
| restructuring-related expenses <sup>(1)</sup><br>Non-operational pension cost   | 104                                     | 81   | 106<br>2                      | 122                | _ |  |  |  |  |
| Changes in pre-acquisition estimates<br>Gains and losses from sale of businesses,<br>acquisition-related expenses and certain<br>non-operational items<br>Foreign exchange/commodity timing<br>differences in income from operations:<br>Unrealized gains and losses on derivatives | 4                                       | 12<br>26                                       | (5)                           | 1                  | - |  |  |  |  |
| (foreign exchange, commodities,<br>embedded derivatives)<br>Realized gains and losses on derivatives<br>where the underlying hedged   | 2                                       | 8  | 9                             | (8)                |   |  |  |  |  |
| transaction has not yet been realized<br>Unrealized foreign exchange movements<br>on receivables/payables   | 1                                       | (1)  | 9                             | 9                  |   |  |  |  |  |
| (and related assets/liabilities)<br>Operational EBITA   | 1<br><b>403</b>                         | (1)<br><b>291</b>                              | 6<br><b>235</b>               | 14<br><b>293</b>   |   |  |  |  |  |
| Operational EBITA margin (%)  | 16.4%                                   | 12.7%  | 12.1%                         | 9.5%               |   |  |  |  |  |

(1) Amounts also include the incremental implementation costs in relation to the White Collar Productivity program.

| Operational and<br>non-operational<br>pension cost | The operational pension cost reflects the ongoing service cost of providing employee benefits to the company's employees.  |
|--|--|
|  | The non-operational pension cost comprises: (i) interest cost, (ii)<br>expected return on plan assets, (iii) amortization of prior service<br>cost (credit), (iv) amortization of net actuarial loss, and (v)<br>curtailments, settlements and special termination benefits. |
|  | The operational and non-operational pension costs together<br>comprise the net periodic benefit cost as disclosed in Note 8 to the<br>Interim Consolidated Financial Information (unaudited).  |
| Reconciliation                                     |  |

|  | Year Three months ended,<br>ended |         |         | Year<br>ended | -       |               |       |
|--|-----------------------------------|---------|---------|---------------|---------|---------------|-------|
| Defined pension benefits                     | Dec 31,                           | Dec 31, | Sep 30, | Jun 30,       | Mar 31, | Dec 31,       | Dec 3 |
| (\$ in millions, unless otherwise indicated) | 2016                              | 2016    | 2016    | 2016          | 2016    | 2015          | 201   |
| Service cost                                 | 249                               | 58      | 65      | 63            | 63      | 267           |       |
| Operational pension cost                     | 249                               | 58      | 65      | 63            | 63      | 267           |       |
| Interest cost                                | 280                               | 67      | 71      | 71            | 71      | 305           |       |
| Expected return on plan assets               | (402)                             | (96)    | (102)   | (102)         | (102)   | (456)         | (1)   |
| Amortization of prior service cost           |                                   |         |         |               |         |               |       |
| (credit)                                     | 40                                | 10      | 9       | 11            | 10      | 38            |       |
| Amortization of net actuarial loss           | 85                                | 20      | 22      | 21            | 22      | 112           |       |
| Curtailments, settlements and                |                                   |         |         |               |         |               |       |
| special termination benefits                 | 41                                | 39      | 1       | 1             |         | - 20          |       |
| Non-operational pension cost                 | 44                                | 40      | 1       | 2             | 1       | 19            |       |
| Net periodic benefit cost                    | 293                               | 98      | 66      | 65            | 64      | 286           |       |
|  | Year<br>ended                     | Thr     | ee mon  | ths end       | ed,     | Year<br>ended | -     |
| Other postretirement benefits                | Dec 31,                           | Dec 31, | Sep 30, | Jun 30,       | Mar 31, | Dec 31,       | Dec 3 |
| (\$ in millions, unless otherwise indicated) |                                   | 2016    | 2016    | -             | 2016    | 2015          | 201   |
| Service cost                                 | 1                                 | -       | - 1     |               | _       | - 1           |       |
| Operational pension cost                     | 1                                 | -       | - 1     |               | _       | - 1           |       |
| Interest cost                                | 6                                 | 2       | 1       | 1             | 2       | 8             |       |
| Amortization of prior service cost           |                                   |         |         |               |         |               |       |
| (credit)                                     | (12)                              | (4)     | (2)     | (3)           | (3)     | (9)           |       |
| Amortization of net actuarial loss           | -                                 |         |         | _             | _       | - 1           |       |

| Non-operational pension cost                                      | (6)           | (2)       | (1)       | (2)    | (1)     | -             | -     |
|---|---------------|-----------|-----------|--------|---------|---------------|-------|
| Net periodic benefit cost   | (5)           | (2)       | -         | - (2)  | (1)     | 1             |       |
|   | Year<br>ended | Thr       | ee mont   | hs end | ed,     | Year<br>ended | -     |
| Total   | Dec 31,       | Dec 31, 9 | Sep 30, J | un 30, | Mar 31, | Dec 31,       | Dec 3 |
| (\$ in millions, unless otherwise indicated)                      | 2016          | 2016      | 2016      | 2016   | 2016    | 2015          | 201   |
| Total operational pension cost                                    | 250           | 58        | 66        | 63     | 63      | 268           |       |
| Total non-operational pension cost42Q4 2016 Financial Information | 38            | 38        | -         |        |         | - 19          |       |

| Operational EPS | Definition  |
|-----------------|---|
|                 | Operational EPS   |
|                 | Operational EPS is calculated as Operational net income divided by<br>the weighted-average number of shares outstanding used in<br>determining basic earnings per share.  |
|                 | Operational net income  |
|                 | Operational net income is calculated as Net income attributable to ABB adjusted for the following:  |
|                 | (i) acquisition-related amortization,   |
|                 | (ii) restructuring and restructuring-related expenses,  |
|                 | (iii) non-operational pension cost and,   |
|                 | (iv) changes in pre-acquisition estimates,  |
|                 | <ul><li>(v) gains and losses from sale of businesses, acquisition-related<br/>expenses and certain non-operational items,</li></ul>   |
|                 | (vi) foreign exchange/commodity timing differences in income<br>from operations consisting of: (a) unrealized gains and losses on<br>derivatives (foreign exchange, commodities, embedded<br>derivatives), (b) realized gains and losses on derivatives where the<br>underlying hedged transaction has not yet been realized, and (c)<br>unrealized foreign exchange movements on receivables/payables<br>(and related assets/liabilities). |
|                 | (vii) The amount of income tax on operational adjustments either<br>estimated using the Adjusted Group effective tax rate or in certain<br>specific cases, computed using the actual income tax effects of the<br>relevant item in (i) to (v) above.  |
|                 | Acquisition-related amortization  |
|                 | Amortization expense on intangibles arising upon acquisitions.  |
|                 | Adjusted Group effective tax rate   |

|                | The Adjusted Group effective tax rate is computed by dividing an<br>adjusted provision for taxes by an adjusted income from continuing<br>operations before taxes. Certain amounts recorded in income from<br>continuing operations before taxes and the related provision for<br>taxes (primarily gains and losses from sale of businesses) are<br>excluded from the computation.   |
|----------------|--|
|                | Constant currency Operational EPS adjustment and Operational<br>EPS growth rate (constant currency)  |
|                | In connection with ABB's 2015-2020 targets, Operational EPS<br>growth is measured assuming 2014 as the base year and uses<br>constant exchange rates. We compute the constant currency<br>operational net income for all periods using the relevant monthly<br>exchange rates which were in effect during 2014 and any<br>difference in computed Operational net income is divided by the<br>relevant weighted-average number of shares outstanding to<br>identify the constant currency Operational EPS adjustment. |
| Reconciliation |  |

|   | 2016      |        |        |       |        | 2015  |       |
|---|-----------|--------|--------|-------|--------|-------|-------|
| (\$ in millions, except per share data in \$)                   | Q4        | Q3     | Q2     | Q1    | Q4     | Q3    | Q2    |
| Not income (attributable to ADD)                                | restated  | ECO    | 406    | F00   | 204    | 677   | E 0 0 |
| Net income (attributable to ABB)                                | 425       | 568    | 406    | 500   | 204    | 577   | 588   |
| Operational adjustments:  | 67        | 70     | 71     | 71    | 77     | 74    | 00    |
| Acquisition-related amortization                                | 67        | 70     | 71     | 71    | 73     | 74    | 80    |
| Restructuring and restructuring-related expenses <sup>(1)</sup> | 68        | 39     | 367    | 69    | 531    | 59    | 58    |
| Non-operational pension cost                                    | 38        | _      | · –    | _     | 8      | 14    | (2)   |
| Changes in pre-acquisition estimates                            | 92        | 17     | 14     | 8     | 12     | 9     | -     |
| Gains and losses from sale of businesses,                       |           |        |        |       |        |       |       |
| acquisition-related expenses and                                |           |        |        |       |        |       |       |
| certain non-operational items                                   | 127       | 35     | 9      | 2     | 76     | (6)   | 39    |
| FX/commodity timing differences                                 | 127       | 55     | 5      | 2     | 70     | (0)   | 55    |
| , ,   | (1 )      | 24     | 10     | 17    | E 4    | 70    | (00)  |
| in income from operations                                       | (13)      | 24     | 12     | 17    | 54     | 72    | (80)  |
| Tax on operational adjustments <sup>(2)</sup>                   | (93)      | . ,    | (123)  | . ,   | (189)  | (64)  | (17)  |
| Operational net income  | 711       | 695    | 756    | 621   | 769    | 735   | 666   |
| Weighted every a growber of                                     |           |        |        |       |        |       |       |
| Weighted-average number of                                      | 2 1 2 7 2 | 1757   | 1407   | 1017  |        | 1     |       |
| shares outstanding (in millions)                                | 2,1372    | 2,1352 | 2,1492 | ,1812 | 2,2032 | ,2192 | ,2321 |