TEXTRON INC
Form 10-Q
April 24, 2019
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# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION 

Washington, D.C. 20549

Form 10-Q
(Mark One)
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 30, 2019

## OR

[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ .

## Textron Inc.

(Exact name of registrant as specified in its charter)

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Delaware
(State or other jurisdiction of incorporation or organization)

40 Westminster Street, Providence, RI
(Address of principal executive offices)

05-0315468
(I.R.S. Employer Identification No.)
(401) 421-2800
(Registrant s telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ü No_

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes ïu No $\qquad$

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See definitions of large accelerated filer, accelerated filer, smaller reporting company and emerging growth company in Rule 12 b - 2 of the Exchange Act (Check one):

Large accelerated filer [ ï ] Accelerated filer [ _ ] Non-accelerated filer [ _ ]

Smaller reporting company [_]
Emerging growth company [__]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ _ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes $\qquad$ No ü

## TEXTRON INC.

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## PART I. FINANCIAL INFORMATION

## Item 1. Financial Statements

## TEXTRON INC. <br> Consolidated Statements of Operations (Unaudited)

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  |  | ch 30, | March 31, |
| (In millions, except per share amounts) |  | 2019 | 2018 |
| Revenues |  |  |  |
| Manufacturing revenues | \$ | 3,092\$ | 3,280 |
| Finance revenues |  | 17 | 16 |
| Total revenues |  | 3,109 | 3,296 |
| Costs, expenses and other |  |  |  |
| Cost of sales |  | 2,577 | 2,729 |
| Selling and administrative expense |  | 307 | 327 |
| Interest expense |  | 42 | 41 |
| Non-service components of pension and post-retirement income, net |  | (29) | (19) |
| Total costs, expenses and other |  | 2,897 | 3,078 |
| Income before income taxes |  | 212 | 218 |
| Income tax expense |  | 33 | 29 |
| Net income | \$ | 179\$ | 189 |
| Earnings per share |  |  |  |
| Basic | \$ | 0.76\$ | 0.73 |
| Diluted | \$ | 0.76\$ | 0.72 |

See Notes to the Consolidated Financial Statements.

## TEXTRON INC.

## Consolidated Statements of Comprehensive Income (Unaudited)

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | March 30, <br> 2019 |  | March 31, |
| (In millions) |  |  | 2018 |
| Net income | \$ | 179\$ | 189 |
| Other comprehensive income, net of tax: |  |  |  |
| Pension and postretirement benefits adjustments, net of reclassifications |  | 21 | 31 |
| Foreign currency translation adjustments |  | 3 | 42 |
| Deferred gains on hedge contracts, net of reclassifications |  | 2 | 1 |
| Other comprehensive income |  | 26 | 74 |
| Comprehensive income | \$ | 205\$ | 263 |

See Notes to the Consolidated Financial Statements.

## TEXTRON INC.

## Consolidated Balance Sheets (Unaudited)

|  | March 30, |  | December 29, |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  | 2019 | 2018 |
| Assets |  |  |  |
| Manufacturing group |  |  |  |
| Cash and equivalents | \$ | 646\$ | 987 |
| Accounts receivable, net |  | 1,059 | 1,024 |
| Inventories |  | 4,047 | 3,818 |
| Other current assets |  | 835 | 785 |
| Total current assets |  | 6,587 | 6,614 |
| Property, plant and equipment, less accumulated depreciation |  |  |  |
| Goodwill |  | 2,141 | 2,218 |
| Other assets |  | 2,267 | 1,800 |
| Total Manufacturing group assets |  | 13,518 | 13,247 |
| Finance group |  |  |  |
| Cash and equivalents |  | 96 | 120 |
| Finance receivables, net |  | 756 | 760 |
| Other assets |  | 110 | 137 |
| Total Finance group assets |  | 962 | 1,017 |
| Total assets | \$ | 14,480\$ | 14,264 |
| Liabilities and shareholders equity |  |  |  |
| Liabilities |  |  |  |
| Manufacturing group |  |  |  |
| Short-term debt and current portion of long-term debt | \$ | 363\$ | 258 |
| Accounts payable |  | 1,147 | 1,099 |
| Other current liabilities |  | 1,922 | 2,149 |
| Total current liabilities |  | 3,432 | 3,506 |
| Other liabilities |  | 2,186 | 1,932 |
| Long-term debt |  | 2,812 | 2,808 |
| Total Manufacturing group liabilities |  | 8,430 | 8,246 |
| Finance group |  |  |  |
| Other liabilities |  | 106 | 108 |
| Debt |  | 711 | 718 |
| Total Finance group liabilities |  | 817 | 826 |
| Total liabilities |  | 9,247 | 9,072 |
| Shareholders equity |  |  |  |
| Common stock |  | 30 | 30 |
| Capital surplus |  | 1,689 | 1,646 |
| Treasury stock |  | (331) | (129) |
| Retained earnings |  | 5,581 | 5,407 |
| Accumulated other comprehensive loss |  | $(1,736)$ | $(1,762)$ |
| Total shareholders equity |  | 5,233 | 5,192 |
| Total liabilities and shareholders equity | \$ | 14,480\$ | 14,264 |
| Common shares outstanding (in thousands) |  | 232,699 | 235,621 |

See Notes to the Consolidated Financial Statements.

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## TEXTRON INC.

## Consolidated Statements of Cash Flows (Unaudited)

For the Three Months Ended March 30, 2019 and March 31, 2018, respectively

| (In millions) | Consolidated |  |  |
| :---: | :---: | :---: | :---: |
|  |  | 2019 | 2018 |
| Cash flows from operating activities |  |  |  |
| Net income | \$ | 179\$ | 189 |
| Adjustments to reconcile net income to net cash used in operating activities: |  |  |  |
| Non-cash items: |  |  |  |
| Depreciation and amortization |  | 102 | 105 |
| Deferred income taxes |  | 15 | 2 |
| Other, net |  | 33 | 32 |
| Changes in assets and liabilities: |  |  |  |
| Accounts receivable, net |  | (33) | 63 |
| Inventories |  | (215) | (128) |
| Other assets |  | (31) | (119) |
| Accounts payable |  | 47 | 15 |
| Other liabilities |  | (288) | (263) |
| Income taxes, net |  | (7) | 9 |
| Pension, net |  | (14) | (2) |
| Captive finance receivables, net |  | (1) | 15 |
| Other operating activities, net |  | (3) | (3) |
| Net cash used in operating activities |  | (216) | (85) |
| Cash flows from investing activities |  |  |  |
| Capital expenditures |  | (59) | (77) |
| Net proceeds from corporate-owned life insurance policies |  | 2 | 58 |
| Finance receivables repaid |  | 12 | 16 |
| Other investing activities, net |  | 3 | 9 |
| Net cash provided by (used in) investing activities |  | (42) | 6 |
| Cash flows from financing activities |  |  |  |
| Increase in short-term debt |  | 100 | 2 |
| Principal payments on long-term debt and nonrecourse debt |  | (19) | (19) |
| Purchases of Textron common stock |  | (202) | (344) |
| Dividends paid |  | (5) | (5) |
| Other financing activities, net |  | 10 | 8 |
| Net cash used in financing activities |  | (116) | (358) |
| Effect of exchange rate changes on cash and equivalents |  | 9 | 11 |
| Net decrease in cash and equivalents |  | (365) | (426) |
| Cash and equivalents at beginning of period |  | 1,107 | 1,262 |
| Cash and equivalents at end of period | \$ | 742\$ | 836 |

See Notes to the Consolidated Financial Statements.

## TEXTRON INC.

## Consolidated Statements of Cash Flows (Unaudited) (Continued)

For the Three Months Ended March 30, 2019 and March 31, 2018, respectively

|  | Manufacturing Group |  |  | Finance Group |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) |  | 2019 | 2018 | 2019 | 2018 |
| Cash flows from operating activities |  |  |  |  |  |
| Net income | \$ | 175\$ | 179\$ | 4\$ | 10 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |  |  |  |  |  |
| Non-cash items: |  |  |  |  |  |
| Depreciation and amortization |  | 100 | 103 | 2 | 2 |
| Deferred income taxes |  | 15 | 2 |  |  |
| Other, net |  | 33 | 32 |  |  |
| Changes in assets and liabilities: |  |  |  |  |  |
| Accounts receivable, net |  | (33) | 63 |  |  |
| Inventories |  | (241) | (128) |  |  |
| Other assets |  | (30) | (118) | (1) | (1) |
| Accounts payable |  | 47 | 15 |  |  |
| Other liabilities |  | (286) | (259) | (2) | (4) |
| Income taxes, net |  | (9) | 13 | 2 | (4) |
| Pension, net |  | (14) | (2) |  |  |
| Dividends received from Finance group |  | 50 | 50 |  |  |
| Other operating activities, net |  | (3) | (3) |  |  |
| Net cash provided by (used in) operating activities |  | (196) | (53) | 5 | 3 |
| Cash flows from investing activities |  |  |  |  |  |
| Capital expenditures |  | (59) | (77) |  |  |
| Net proceeds from corporate-owned life insurance policies |  | 2 | 58 |  |  |
| Finance receivables repaid |  |  |  | 40 | 65 |
| Finance receivables originated |  |  |  | (29) | (34) |
| Other investing activities, net |  | 1 | 9 | 28 |  |
| Net cash provided by (used in) investing activities |  | (56) | (10) | 39 | 31 |
| Cash flows from financing activities |  |  |  |  |  |
| Increase in short-term debt |  | 100 | 2 |  |  |
| Principal payments on long-term debt and nonrecourse debt |  |  |  | (18) | (19) |
| Purchases of Textron common stock |  | (202) | (344) |  |  |
| Dividends paid |  | (5) | (5) | (50) | (50) |
| Other financing activities, net |  | 9 | 8 |  |  |
| Net cash used in financing activities |  | (98) | (339) | (68) | (69) |
| Effect of exchange rate changes on cash and equivalents |  | 9 | 11 |  |  |
| Net decrease in cash and equivalents |  | (341) | (391) | (24) | (35) |
| Cash and equivalents at beginning of period |  | 987 | 1,079 | 120 | 183 |
| Cash and equivalents at end of period | \$ | 646\$ | 688\$ | 96\$ | 148 |

See Notes to the Consolidated Financial Statements.

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## TEXTRON INC.

## Notes to the Consolidated Financial Statements (Unaudited)

## Note 1. Basis of Presentation

Our Consolidated Financial Statements include the accounts of Textron Inc. (Textron) and its majority-owned subsidiaries. We have prepared these unaudited consolidated financial statements in accordance with accounting principles generally accepted in the U.S. for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. for complete financial statements. The consolidated interim financial statements included in this quarterly report should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 29, 2018. In the opinion of management, the interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for the fair presentation of our consolidated financial position, results of operations and cash flows for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year.

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron consolidated with its majority-owned subsidiaries that operate in the Textron Aviation, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation and its consolidated subsidiaries. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group s activities, investors, rating agencies and analysts use different measures to evaluate each group s performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements. All significant intercompany transactions are eliminated from the Consolidated Financial Statements, including retail financing activities for inventory sold by our Manufacturing group and financed by our Finance group.

## Use of Estimates

We prepare our financial statements in conformity with generally accepted accounting principles, which require us to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from those estimates. Our estimates and assumptions are reviewed periodically, and the effects of changes, if any, are reflected in the Consolidated Statements of Operations in the period that they are determined.

## Contract Estimates

For contracts where revenue is recognized over time, we recognize changes in estimated contract revenues, costs and profits using the cumulative catch-up method of accounting. This method recognizes the cumulative effect of changes on current and prior periods with the impact of the change from inception-to-date recorded in the current period. Anticipated losses on contracts are recognized in full in the period in which the losses become probable and estimable.

In the first quarter of 2019 and 2018 , our cumulative catch-up adjustments increased revenue and segment profit by $\$ 31$ million and $\$ 40$ million, respectively, and net income by $\$ 23$ million and $\$ 30$ million, respectively ( $\$ 0.10$ and $\$ 0.12$ per diluted share, respectively). In the first quarter

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of 2019 and 2018, gross favorable adjustments totaled $\$ 53$ million and $\$ 56$ million, respectively, and the gross unfavorable adjustments totaled $\$ 22$ million and $\$ 16$ million, respectively.

## Note 2. Summary of Significant Accounting Policies Update

At the beginning of 2019, we adopted Accounting Standards Update (ASU) No. 2016-02, Leases (ASC 842), which requires lessees to recognize all leases with a term greater than 12 months on the balance sheet as right-of-use assets and lease liabilities. Upon adoption, the most significant impact was the recognition of $\$ 307$ million in right-of-use assets and lease liabilities for operating leases, while our accounting for finance leases remained unchanged. We applied the provisions of this standard to our existing leases at the adoption date using a retrospective transition method and have not adjusted comparative periods. The cumulative transition adjustment to retained earnings was not significant and the adoption had no impact on our earnings or cash flows. We elected the practical expedients permitted under the transition guidance, which allowed us to carryforward the historical lease classification and to apply hindsight when evaluating options within a contract, resulting in the extension of the lease term for certain of our existing leases.

Our significant accounting policies are included in Note 1 of our Annual Report on Form 10-K for the year ended December $29,2018$. Significant changes to our policies resulting from the adoption of ASC 842 are provided below.

## Leases

We identify leases by evaluating our contracts to determine if the contract conveys the right to use an identified asset for a stated period of time in exchange for consideration. Specifically, we consider whether we can control the underlying asset and have the right to obtain substantially all of the economic benefits or outputs from the asset. For our contracts that contain both lease components (e.g., fixed payments including rent, real estate taxes and insurance costs) and non-lease components (e.g., common-area maintenance costs, other goods/services), we allocate the consideration in the contract to each component based on its standalone price. Leases with terms greater than 12 months are classified as either operating or finance leases at the commencement date. For these leases, we capitalize the lesser of a) the present value of the minimum lease payments over the lease term, or b) the fair value of the asset, as a right-of-use asset with an offsetting lease liability. The discount rate used to calculate the present value of the minimum lease payments is typically our incremental borrowing rate, as the rate implicit in the lease is generally not known or determinable. The lease term includes any noncancelable period for which we have the right to use the asset and may include options to extend or terminate the lease when it is reasonably certain that we will exercise the option. Operating leases are recognized as a single lease cost on a straight-line basis over the lease term, while finance lease cost is recognized separately as amortization and interest expense.

## Accounting Pronouncements Not Yet Adopted

In June 2016, the FASB issued ASU No. 2016-13, Financial Instruments Credit Losses. For most financial assets, such as trade and other receivables, loans and other instruments, this standard changes the current incurred loss model to a forward-looking expected credit loss model, which generally will result in the earlier recognition of allowances for losses. The new standard is effective for our company at the beginning of 2020. Entities are required to apply the provisions of the standard through a cumulative-effect adjustment to retained earnings as of the effective date. We are currently evaluating the impact of the standard on our consolidated financial statements.

Note 3. Accounts Receivable and Finance Receivables

## Accounts Receivable

Accounts receivable is composed of the following:

|  | March 30, | December 29, |
| :--- | :---: | ---: |
| (In millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Commercial | $\$ 85$ |  |
| U.S. Government contracts | $946 \$$ | 166 |
|  | 142 | 1,051 |
| Allowance for doubtful accounts | 1,088 | $(29)$ |
| Total | $\$$ | $1,059 \$$ |

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## Finance Receivables

Finance receivables are presented in the following table:

|  | March 30, | December 29, |
| :--- | :---: | :---: |
| (In millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Finance receivables | $\$$ | $782 \$$ |
| Allowance for losses | $\$ 889$ |  |
| Total finance receivables, net | $\$$ | $756 \$$ |

## Finance Receivable Portfolio Quality

We internally assess the quality of our finance receivables based on a number of key credit quality indicators and statistics such as delinquency, loan balance to estimated collateral value and the financial strength of individual borrowers and guarantors. Because many of these indicators are difficult to apply across an entire class of receivables, we evaluate individual loans on a quarterly basis and classify these loans into three categories based on the key credit quality indicators for the individual loan. These three categories are performing, watchlist and nonaccrual.

We classify finance receivables as nonaccrual if credit quality indicators suggest full collection of principal and interest is doubtful. In addition, we automatically classify accounts as nonaccrual once they are contractually delinquent by more than three months unless collection of principal and interest is not doubtful. Accounts are classified as watchlist when credit quality indicators have deteriorated as compared with typical underwriting criteria, and we believe collection of full principal and interest is probable but not certain. All other finance receivables that do not meet the watchlist or nonaccrual categories are classified as performing.

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#### Abstract

We measure delinquency based on the contractual payment terms of our finance receivables. In determining the delinquency aging category of an account, any/all principal and interest received is applied to the most past-due principal and/or interest amounts due. If a significant portion of the contractually due payment is delinquent, the entire finance receivable balance is reported in accordance with the most past-due delinquency aging category.


Finance receivables categorized based on the credit quality indicators and by the delinquency aging category are summarized as follows:

|  | March 30, | December 29, |
| :--- | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Performing | $708 \$$ | 704 |
| Watchlist | $\mathbf{4}$ | 45 |
| Nonaccrual | 31 | 40 |
| Nonaccrual as a percentage of finance receivables | $3.96 \%$ | $5.07 \%$ |
| Less than 31 days past due | $691 \$$ | 719 |
| 31-60 days past due | 70 | 56 |
| 61-90 days past due | 17 | 5 |
| Over 90 days past due | 4 | 9 |
| 60+ days contractual delinquency as a percentage of finance receivables | $2.69 \%$ | $1.77 \%$ |

On a quarterly basis, we evaluate individual larger balance accounts for impairment. A finance receivable is considered impaired when it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement based on our review of the credit quality indicators described above. Impaired finance receivables include both nonaccrual accounts and accounts for which full collection of principal and interest remains probable, but the account s original terms have been, or are expected to be, significantly modified. If the modification specifies an interest rate equal to or greater than a market rate for a finance receivable with comparable risk, the account is not considered impaired in years subsequent to the modification.

A summary of finance receivables and the allowance for losses, based on the results of our impairment evaluation, is provided below. The finance receivables included in this table specifically exclude leveraged leases in accordance with U.S. generally accepted accounting principles.

|  | March 30, | December 29, |
| :--- | :---: | ---: |
| (In millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Finance receivables evaluated collectively | $650 \$$ | 630 |
| Finance receivables evaluated individually | 31 | 58 |
| Allowance for losses based on collective evaluation | 24 | 24 |
| Allowance for losses based on individual evaluation | 2 | 5 |
| Impaired finance receivables with no related allowance for losses | $21 \$$ | 43 |
| Impaired finance receivables with related allowance for losses | 10 | 15 |
| Unpaid principal balance on impaired finance receivables | 40 | 67 |
| Average recorded investment of impaired finance receivables | 44 | 61 |

## Note 4. Inventories

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Inventories are composed of the following:

|  | March 30, | December 29, |
| :--- | :---: | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |  |
| Finished goods | $\$$ | $1,739 \$$ |
| Work in process | 1,518 | 1,662 |
| Raw materials and components | 7,356 |  |
| Total | $\$ 900$ | 800 |

## Note 5. Other Assets

On April 1, 2019, Textron Systems TRU Simulation + Training Inc. contributed assets associated with its training business into FlightSafety Textron Aviation Training LLC, a company formed by FlightSafety International Inc. and TRU to provide training solutions for Textron Aviation s business and general aviation aircraft. Our $30 \%$ investment in this newly formed company will be accounted for under the equity method of accounting. The assets of the training business met the criteria to be classified as held for sale at March 30, 2019 and were reclassified to Other assets in the Consolidated Balance Sheets at their net carrying value of $\$ 145$ million, primarily property, plant and equipment of $\$ 64$ million and allocated goodwill of $\$ 77$ million.

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## Note 6. Warranty Liability

Changes in our warranty liability are as follows:

|  | Three Months Ended <br> March 31, |  |
| :--- | :---: | ---: |
| March 30, | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| (In millions) | $\$$ | $149 \$$ |
| Beginning of period | 14 |  |
| Provision | $(22)$ | 16 |
| Settlements | 4 | $(22)$ |
| Adjustments* | $\$$ | 10 |
| End of period | $\$$ | $145 \$$ |

* Adjustments include changes to prior year estimates, new issues on prior year sales, acquisitions and currency translation adjustments.


## Note 7. Leases

We primarily lease certain manufacturing plants, offices, warehouses, training and service centers at various locations worldwide that are classified as either operating or finance leases. Our leases have remaining lease terms up to 30 years, which include options to extend the lease term for periods up to 25 years when it is reasonably certain the option will be exercised. In the first quarter of 2019, our operating lease cost totaled $\$ 16$ million. Our finance lease cost and our variable and short-term lease costs were not significant. In the first quarter of 2019, cash paid for operating lease liabilities totaled $\$ 16$ million, which is classified in cash flows from operating activities. Balance sheet and other information related to our leases is as follows:

| (Dollars in millions) | March 30, 2019 |  |
| :---: | :---: | :---: |
| Operating leases: |  |  |
| Other assets | \$ | 301 |
| Other current liabilities |  | 54 |
| Other liabilities |  | 250 |
| Finance leases: |  |  |
| Property, plant and equipment, less accumulated amortization of \$50 million | \$ | 117 |
| Short-term and current portion of long-term debt |  | 7 |
| Long-term debt |  | 78 |
| Weighted-average remaining lease term (in years) |  |  |
| Finance leases |  | 14.2 |
| Operating leases |  | 10.4 |
| Weighted-average discount rate |  |  |
| Finance leases |  | 2.72\% |
| Operating leases |  | 4.47\% |

Maturities of our lease liabilities at March 30, 2019 are as follows:

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| (In millions) | Operating Leases |  | Finance <br> Leases |
| :---: | :---: | :---: | :---: |
| 2019 | \$ | 48\$ | 7 |
| 2020 |  | 55 | 9 |
| 2021 |  | 42 | 9 |
| 2022 |  | 35 | 9 |
| 2023 |  | 30 | 9 |
| Thereafter |  | 177 | 69 |
| Total lease payments |  | 387 | 112 |
| Less: interest |  | (83) | (27) |
| Total lease liabilities | \$ | 304\$ | 85 |

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## Note 8. Derivative Instruments and Fair Value Measurements


#### Abstract

We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exist, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1 , which include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active, are categorized as Level 2 . Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach and may use unobservable inputs such as projections, estimates and management s interpretation of current market data. These unobservable inputs are utilized only to the extent that observable inputs are not available or cost effective to obtain.


## Assets and Liabilities Recorded at Fair Value on a Recurring Basis

We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. We primarily utilize foreign currency exchange contracts with maturities of no more than three years to manage this volatility. These contracts qualify as cash flow hedges and are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. Net gains and losses recognized in earnings and Accumulated other comprehensive loss on cash flow hedges, including gains and losses related to hedge ineffectiveness, were not significant in the periods presented.

Our foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. These are observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2. At March 30, 2019 and December 29, 2018, we had foreign currency exchange contracts with notional amounts upon which the contracts were based of $\$ 489$ million and $\$ 379$ million, respectively. At March 30 , 2019, the fair value amounts of our foreign currency exchange contracts were a $\$ 4$ million asset and a $\$ 7$ million liability. At December 29, 2018, the fair value amounts of our foreign currency exchange contracts were a $\$ 2$ million asset and a $\$ 10$ million liability.

We hedge our net investment position in certain major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in the foreign currency and designate a portion of the debt as a hedge of the net investment. We record changes in the fair value of these contracts in other comprehensive income to the extent they are effective as cash flow hedges. Currency effects on the effective portion of these hedges, which are reflected in the foreign currency translation adjustments within Accumulated other comprehensive loss, were not significant in the periods presented.

## Assets and Liabilities Not Recorded at Fair Value

The carrying value and estimated fair value of our financial instruments that are not reflected in the financial statements at fair value are as follows:

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| (In millions) | Carrying <br> Value | Estimated <br> Fair Value | Carrying <br> Value | Estimated <br> Fair Value |
| :--- | :---: | ---: | ---: | ---: |
| Manufacturing group | $\$$ | $(3,105) \$$ | $(3,135) \$$ | $(2,996) \$$ |
| Debt, excluding leases |  |  | $(2,971)$ |  |
| Finance group | 579 | 610 | 582 | 584 |
| Finance receivables, excluding leases | $(711)$ | $(645)$ | $(718)$ | $(640)$ |
| Debt |  |  |  |  |

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions (Level 2). The fair value for the Finance group debt was determined primarily based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations (Level 2). Fair value estimates for finance receivables were determined based on internally developed discounted cash flow models primarily utilizing significant unobservable inputs (Level 3), which include estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and expectations of borrowers ability to make payments on a timely basis.

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## Note 9. Shareholders Equity

A reconciliation of Shareholder s equity is presented below:

| (In millions) | CommonStock |  | Capital <br> Surplus | Treasury <br> Stock | Retained <br> Earnings | Accumulated Other Comprehensive Loss | Total Shareholders Equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 29, 2018 | \$ | 30\$ | 1,646\$ | (129)\$ | 5,407\$ | $(1,762)$ \$ | 5,192 |
| Net income |  |  |  |  | 179 |  | 179 |
| Other comprehensive income |  |  |  |  |  | 26 | 26 |
| Share-based compensation activity |  |  | 43 |  |  |  | 43 |
| Dividends declared |  |  |  |  | (5) |  | (5) |
| Purchases of common stock |  |  |  | (202) |  |  | (202) |
| Balance at March 30, 2019 | \$ | 30\$ | 1,689\$ | (331)\$ | 5,581\$ | $(1,736)$ \$ | 5,233 |
| Balance at December 30, 2017 | \$ | 33\$ | 1,669\$ | (48)\$ | 5,368\$ | $(1,375)$ \$ | 5,647 |
| Adoption of ASC 606 |  |  |  |  | 90 |  | 90 |
| Net income |  |  |  |  | 189 |  | 189 |
| Other comprehensive income |  |  |  |  |  | 74 | 74 |
| Share-based compensation activity |  |  | 41 |  |  |  | 41 |
| Dividends declared |  |  |  |  | (5) |  | (5) |
| Purchases of common stock |  |  |  | (344) |  |  | (344) |
| Balance at March 31, 2018 | \$ | 33\$ | 1,710\$ | (392)\$ | 5,642\$ | $(1,301) \$$ | 5,692 |

Dividends per share of common stock were $\$ 0.02$ for both the three months ended March 30, 2019 and March 31, 2018.

## Earnings Per Share

We calculate basic and diluted earnings per share (EPS) based on net income, which approximates income available to common shareholders for each period. Basic EPS is calculated using the two-class method, which includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock that are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted EPS considers the dilutive effect of all potential future common stock, including stock options.

The weighted-average shares outstanding for basic and diluted EPS are as follows:

|  | Three Months Ended |  |
| :--- | ---: | ---: |
| March 31, |  |  |
| (In thousands) | March 30, | $\mathbf{2 0 1 8}$ |
| Basic weighted-average shares outstanding | $\mathbf{2 0 1 9}$ | 260,497 |
| Dilutive effect of stock options | 234,839 | 3,175 |
| Diluted weighted-average shares outstanding | 1,598 | 263,672 |

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Stock options to purchase 3.1 million and 1.3 million shares of common stock are excluded from the calculation of diluted weighted-average shares outstanding for the first quarter of 2019 and 2018, respectively, as their effect would have been anti-dilutive.

## Accumulated Other Comprehensive Loss and Other Comprehensive Income

The components of Accumulated other comprehensive loss are presented below:

| (In millions) |  | Pension and Postretirement Benefits Adjustments | Foreign Currency Translation Adjustments | Deferred <br> Gains (Losses) on Hedge Contracts | Accumulated Other Comprehensive Loss |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Balance at December 29, 2018 | \$ | $(1,727)$ \$ | (32)\$ | (3)\$ | $(1,762)$ |
| Other comprehensive income before reclassifications |  |  | 3 | 3 | 6 |
| Reclassified from Accumulated other comprehensive loss |  | 21 |  | (1) | 20 |
| Balance at March 30, 2019 | \$ | $(1,706)$ \$ | (29)\$ | (1)\$ | $(1,736)$ |
| Balance at December 30, 2017 | \$ | $(1,396)$ \$ | 11\$ | 10\$ | $(1,375)$ |
| Other comprehensive income before reclassifications |  |  | 42 | 1 | 43 |
| Reclassified from Accumulated other comprehensive loss |  | 31 |  |  | 31 |
| Balance at March 31, 2018 | \$ | $(1,365)$ \$ | 53\$ | 11\$ | $(1,301)$ |

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The before and after-tax components of Other comprehensive income are presented below:

| (In millions) |  | March 30, 2019 |  |  | March 31, 2018 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Pre-Tax <br> Amount | Tax |  | Tax |  |  |
|  |  | (Expense) <br> Benefit | After-Tax Amount | Pre-Tax Amount | (Expense) Benefit | After-Tax Amount |
| Three Months Ended |  |  |  |  |  |  |  |
| Pension and postretirement benefits adjustments: |  |  |  |  |  |  |  |
| Amortization of net actuarial loss* \$ | \$ |  | 25\$ | (5)\$ | 20\$ | 38\$ | (9)\$ | 29 |
| Amortization of prior service cost* |  | 1 |  | 1 | 2 |  | 2 |
| Pension and postretirement benefits adjustments, net |  | 26 | (5) | 21 | 40 | (9) | 31 |
| Deferred gains on hedge contracts: |  |  |  |  |  |  |  |
| Current deferrals |  | 4 | (1) | (1) | 2 | (1) | 1 |
| Reclassification adjustments |  | (1) |  | (1) |  |  |  |
| Deferred gains on hedge contracts, net |  | 3 | (1) | 2 | 2 | (1) | 1 |
| Foreign currency translation adjustments |  | 1 | 2 | 3 | 40 | 2 | 42 |
| Total \$ | \$ | 30\$ | (4)\$ | 26\$ | 82\$ | (8)\$ | 74 |

*These components of other comprehensive income are included in the computation of net periodic pension cost. See Note 14 of our 2018 Annual Report on Form 10-K for additional information.

## Note 10. Segment Information

We operate in, and report financial information for, the following five business segments: Textron Aviation, Bell, Textron Systems, Industrial and Finance. On July 2, 2018, we sold our Tools and Test Equipment businesses that were previously included in the Industrial segment as discussed in Note 2 of our 2018 Annual Report on Form 10-K. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses, gains/losses on major business dispositions and special charges. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense.

Our revenues by segment, along with a reconciliation of segment profit to income before income taxes, are included in the table below:

|  | Three Months Ended <br> March 30, |  |
| :--- | ---: | ---: |
| March 31, |  |  |

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| Total revenues | \$ | 3,109\$ | 3,296 |
| :---: | :---: | :---: | :---: |
| Segment Profit |  |  |  |
| Textron Aviation | \$ | 106\$ | 72 |
| Bell |  | 104 | 87 |
| Textron Systems |  | 28 | 50 |
| Industrial |  | 50 | 64 |
| Finance |  | 6 | 6 |
| Segment profit |  | 294 | 279 |
| Corporate expenses and other, net |  | (47) | (27) |
| Interest expense, net for Manufacturing group |  | (35) | (34) |
| Income before income taxes | \$ | 212\$ | 218 |

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## Note 11. Revenues

## Disaggregation of Revenues

Our revenues disaggregated by major product type are presented below:

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  | March 30, |  | March 31, |
| (In millions) |  | 2019 | 2018 |
| Aircraft | \$ | 766\$ | 634 |
| Aftermarket parts and services |  | 368 | 376 |
| Textron Aviation |  | 1,134 | 1,010 |
| Military aircraft and support programs |  | 508 | 487 |
| Commercial helicopters, parts and services |  | 231 | 265 |
| Bell |  | 739 | 752 |
| Unmanned systems |  | 134 | 170 |
| Marine and land systems |  | 48 | 92 |
| Simulation, training and other |  | 125 | 125 |
| Textron Systems |  | 307 | 387 |
| Fuel systems and functional components |  | 594 | 655 |
| Specialized vehicles |  | 318 | 348 |
| Tools and test equipment |  |  | 128 |
| Industrial |  | 912 | 1,131 |
| Finance |  | 17 | 16 |
| Total revenues | \$ | 3,109\$ | 3,296 |

Our revenues for our segments by customer type and geographic location are presented below:

| (In millions) |  | Textron <br> Aviation | Bell | Textron <br> Systems | Industrial | Finance |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | Total

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| Asia and Australia |  | 81 | 127 | 28 | 92 | 2 |
| :--- | :---: | :---: | :---: | :---: | :---: | ---: |
| Other international |  | 118 | 89 | 60 | 160 | 6 |
| Total revenues | $\$$ | $1,010 \$$ | $752 \$$ | $387 \$$ | $1,131 \$$ | $16 \$$ |

## Remaining Performance Obligations

Our remaining performance obligations, which is the equivalent of our backlog, represent the expected transaction price allocated to our contracts that we expect to recognize as revenue in future periods when we perform under the contracts. These remaining obligations exclude unexercised contract options and potential orders under ordering-type contracts such as Indefinite Delivery, Indefinite Quantity contracts. At March 30, 2019, we had $\$ 9.7$ billion in remaining performance obligations of which we expect to recognize revenues of approximately $70 \%$ through 2020, an additional $23 \%$ through 2022, and the balance thereafter.

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## Contract Assets and Liabilities

Assets and liabilities related to our contracts with customers are reported on a contract-by-contract basis at the end of each reporting period. At March 30, 2019, contract assets and contract liabilities totaled $\$ 477$ million and $\$ 927$ million, respectively. At December 29, 2018, contract assets and contract liabilities totaled $\$ 461$ million and $\$ 974$ million, respectively. During the first quarter of 2019, we recognized $\$ 311$ million in revenues that were included in the contract liability balance at December 29, 2018. We recognized $\$ 322$ million in revenues in the first quarter of 2018 that were included in the contract liability balance at the adoption date.

## Note 12. Share-Based Compensation

Under our share-based compensation plans, we have authorization to provide awards to selected employees in the form of stock options, restricted stock, restricted stock units, stock appreciation rights, performance stock, performance share units and other awards. Share-based compensation expense for awards subject only to service conditions vest ratably and is recognized on a straight-line basis over the requisite service period for each separately vesting portion of the award. For employees eligible for early retirement under the plans, the service requirement of the award is satisfied at the date of grant and the expense is recognized in the period the award is granted. Compensation expense included in net income for these plans is as follows:

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
|  |  | March 30, | March 31, |
| (In millions) |  | 2019 | 2018 |
| Compensation expense | \$ | 44\$ | 33 |
| Income tax benefit |  | (11) | (7) |
| Total net compensation expense included in net income | \$ | 33\$ | 26 |

## Stock Options

Options to purchase our shares have a maximum term of ten years and vest ratably over a three-year period. Stock option compensation cost is calculated under the fair value approach using the Black-Scholes option-pricing model to determine the fair value of options granted on the date of grant. The expected volatility used in this model is based on implied volatilities from traded options on our common stock, historical volatilities and other factors. The expected term is based on historical option exercise data, which is adjusted to reflect any anticipated changes in expected behavior.

The weighted-average fair value of options granted and the assumptions used in our option-pricing model for such grants are as follows

| Three Months Ended |  |
| :---: | ---: |
| March 30, | March 31, |
| 2019 | 2018 |


| Fair value of options at grant date | $\$$ | $14.62 \$$ |
| :--- | :---: | :---: |
| Dividend yield | $0.2 \%$ | 15.83 |
| Expected volatility | $26.6 \%$ | $0.1 \%$ |
| Risk-free interest rate | $2.5 \%$ | $2.6 \%$ |
| Expected term (in years) | 4.7 | 4.6 |

The stock option activity during the first quarter of 2019 is provided below:
\(\left.$$
\begin{array}{lrr}\text { (Options in thousands) } & \begin{array}{r}\text { Number } \\
\text { of }\end{array} & \begin{array}{r}\text { Weighted- } \\
\text { Average } \\
\text { Exercise }\end{array}
$$ <br>

Price\end{array}\right]\) Options | 40.58 |  |
| ---: | :--- |
| Outstanding at beginning of period | $8,284 \$$ |
| Granted | 1,583 |
| Exercised | $(54.43$ |
| Forfeited or expired | $(25.06)$ |
| Outstanding at end of period | $(75)$ |
| Exercisable at end of period | $9,234 \$$ |

At March 30, 2019, our outstanding options had an aggregate intrinsic value of $\$ 80$ million and a weighted-average remaining contractual life of six years. Our exercisable options had an aggregate intrinsic value of $\$ 79$ million and a weighted-average remaining contractual life of five years at March 30, 2019. The total intrinsic value of options exercised was $\$ 16$ million and $\$ 8$ million during the first quarter of 2019 and 2018, respectively.

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## Restricted Stock Units

The activity for restricted stock units payable in both stock and cash during the first quarter of 2019 is provided below:

|  | Units Payable in Stock <br> Weighted- <br> Average | Units Payable in Cash <br> Weighted- <br> Average <br> Grant |
| :--- | :---: | ---: | ---: |
| Grant |  |  |

The fair value of the restricted stock unit awards that vested and/or amounts paid under these awards is as follows:

|  | Three Months Ended <br> March 31, |
| :--- | :---: | :---: |
| March 30, |  |

## Performance Share Units

The activity for our performance share units during the first quarter of 2019 is provided below:

|  | Weighted- <br> Average |
| :--- | ---: | ---: |
| Grant |  |

Cash paid under these awards totaled $\$ 10$ million and $\$ 11$ million during the first quarter of 2019 and 2018, respectively.

## Note 13. Retirement Plans

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We provide defined benefit pension plans and other postretirement benefits to eligible employees. The components of net periodic benefit cost (credit) for these plans are as follows:
$\left.\begin{array}{lcrrr} & & & \begin{array}{c}\text { Postretirement Benefits } \\ \text { Other Than Pensions } \\ \text { March 31, }\end{array} \\ \text { March 30, }\end{array}\right)$

## Note 14. Income Taxes

Our effective tax rate for the first quarter of 2019 and 2018 was $15.6 \%$ and $13.3 \%$, respectively. In the first quarter of 2019 , the effective tax rate was lower than the U.S. federal statutory tax rate of $21 \%$, primarily due to a $\$ 12$ million benefit recognized for additional research credits related to prior years. In the first quarter of 2018, the effective tax rate was lower than the U.S. federal statutory tax rate of $21 \%$, primarily due to benefits recognized from audit settlements.

Our reserve for unrecognized tax benefits totaled $\$ 175$ million and $\$ 141$ million at March 30, 2019 and December 29, 2018, respectively. The increase in this reserve largely reflects a claim filed in the first quarter of 2019 for tax credits related to prior years.

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## Note 15. Commitments and Contingencies

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; alleged lack of compliance with applicable laws and regulations; production partners; product liability; patent and trademark infringement; employment disputes; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our suspension or debarment from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.

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## Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

## Consolidated Results of Operations

| (Dollars in millions) | $\begin{array}{r} \text { March 30, } 2019 \end{array}$ |  | Three Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | March 31, 2018 | \% Change |
| Revenues | \$ | 3,109\$ | 3,296 | (6)\% |
| Cost of sales |  | 2,577 | 2,729 | (6)\% |
| Selling and administrative expense |  | 307 | 327 | (6)\% |
| Gross margin as a percentage of Manufacturing revenues |  | 16.7\% | 16.8\% |  |

An analysis of our consolidated operating results is set forth below. A more detailed analysis of our segments operating results is provided in the Segment Analysis section on pages 20 to 23.

## Revenues

Revenues decreased $\$ 187$ million, $6 \%$, in the first quarter of 2019, compared with the first quarter of 2018, largely driven by the disposition of the Tools and Test Equipment product line within the Industrial segment which occurred on July 2, 2018. The net revenue decrease included the following factors:

- Lower Industrial revenues of $\$ 219$ million, primarily due to $\$ 128$ million in lower revenues due to the impact from the disposition of the Tools and Test Equipment product line and lower volume of $\$ 72$ million.
- Lower Textron Systems revenues of $\$ 80$ million, largely reflecting lower volume of $\$ 44$ million in the Marine and Land Systems product line and $\$ 36$ million in the Unmanned Systems product line.
- Lower Bell revenues of $\$ 13$ million, as lower commercial revenues of $\$ 34$ million, largely due to lower aircraft deliveries, were partially offset by higher military revenues of $\$ 21$ million.
- Higher Textron Aviation revenues of $\$ 124$ million, primarily due to higher volume and mix of $\$ 118$ million.


## Cost of Sales and Selling and Administrative Expense

Cost of sales decreased $\$ 152$ million, $6 \%$, in the first quarter of 2019, compared with the first quarter of 2018, largely resulting from the disposition of the Tools and Test Equipment product line and lower net volume as described above. Selling and

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administrative expense decreased $\$ 20$ million, $6 \%$, in the first quarter of 2019, compared with the first quarter of 2018, primarily reflecting the impact from the disposition of the Tools and Test Equipment product line.

## Income Taxes

Our effective tax rate for the first quarter of 2019 and 2018 was $15.6 \%$ and $13.3 \%$, respectively. In the first quarter of 2019 , the effective tax rate was lower than the U.S. federal statutory tax rate of $21 \%$, primarily due to a $\$ 12$ million benefit recognized for additional research credits related to prior years. In the first quarter of 2018, the effective tax rate was lower than the U.S. federal statutory tax rate of $21 \%$, primarily due to benefits recognized from audit settlements.

## Backlog

Our backlog is summarized below:

| (In millions) |  | March 30, 2019 | December 29, 2018 |
| :---: | :---: | :---: | :---: |
| Bell | \$ | 6,296\$ | 5,837 |
| Textron Aviation |  | 1,995 | 1,791 |
| Textron Systems |  | 1,407 | 1,469 |
| Total backlog | \$ | 9,698\$ | 9,097 |

Bell s backlog increased $\$ 459$ million, $8 \%$, in the first quarter of 2019, primarily as a result of new military contracts received, largely related to the $\mathrm{H}-1$ helicopter program. Backlog at Textron Aviation increased $\$ 204$ million, $11 \%$, in the first quarter of 2019, as a result of orders in excess of deliveries.

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## Segment Analvsis

We operate in, and report financial information for, the following five business segments: Textron Aviation, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses, gains/losses on major business dispositions and special charges. The measurement for the Finance segment includes interest income and expense along with intercompany interest income and expense. Operating expenses for the Manufacturing segments include cost of sales, selling and administrative expense and other non-service components of net periodic benefit cost/(credit), and exclude certain corporate expenses and special charges.

In our discussion of comparative results for the Manufacturing group, changes in revenues and segment profit typically are expressed for our commercial business in terms of volume and mix, pricing, foreign exchange, acquisitions and dispositions, while changes in segment profit may be expressed in terms of volume and mix, inflation and cost performance. For revenues, volume and mix represents changes in revenues from increases or decreases in the number of units delivered or services provided and the composition of products and/or services sold. Pricing represents changes in unit pricing. Foreign exchange is the change resulting from translating foreign-denominated amounts into U.S. dollars at exchange rates that are different from the prior period. Revenues generated by acquired businesses are reflected in Acquisitions for a twelve-month period, while reductions in revenues from the sale of businesses are reflected as Dispositions. For segment profit, volume and mix represents a change due to the number of units delivered or services provided and the composition of products and/or services sold at different profit margins. Inflation represents higher material, wages, benefits, pension service cost or other costs. Performance reflects an increase or decrease in research and development, depreciation, selling and administrative costs, warranty, product liability, quality/scrap, labor efficiency, overhead, non-service pension cost/(credit), product line profitability, start-up, ramp up and cost-reduction initiatives or other manufacturing inputs.

Approximately $24 \%$ of our 2018 revenues were derived from contracts with the U.S. Government, including those under the U.S. Government-sponsored foreign military sales program. For our segments that contract with the U.S. Government, changes in revenue related to these contracts are expressed in terms of volume. Revenues for our U.S. Government contracts are primarily recognized as costs are incurred. Changes in segment profit are typically expressed in terms of volume and mix and performance; these include cumulative catch-up adjustments associated with a) revisions to the transaction price that may reflect contract modifications or changes in assumptions related to award fees and other variable consideration or b) changes in the total estimated costs at completion due to improved or deteriorated operating performance.

## Textron Aviation

|  | Three Months Ended |  |  |
| :---: | :---: | :---: | :---: |
| (Dollars in millions) |  | March 30, 2019 | March 31, 2018 |
| Revenues: |  |  |  |
| Aircraft | \$ | 766\$ | 634 |
| Aftermarket parts and services |  | 368 | 376 |
| Total revenues |  | 1,134 | 1,010 |
| Operating expenses |  | 1,028 | 938 |
| Segment profit |  | 106 | 72 |
| Profit margin |  | 9.3\% | 7.1\% |

## Textron Aviation Revenues and Operating Expenses

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The following factors contributed to the change in Textron Aviation s revenues from the prior year quarter:

|  | $\mathbf{2 0 1 9}$ <br> versus |
| :--- | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |
| Volume and mix | 118 |
| Pricing | $\$$ |
| Total change | $\$$ |

Textron Aviation s revenues increased $\$ 124$ million, $12 \%$, in the first quarter of 2019, compared with the first quarter of 2018, primarily due to higher volume and mix of $\$ 118$ million, largely the result of higher Citation jet volume and commercial turboprop volume. We delivered 44 Citation jets and 44 commercial turboprops in the first quarter of 2019, compared with 36 Citation jets and 29 commercial turboprops in the first quarter of 2018.

Textron Aviation s operating expenses increased $\$ 90$ million, $10 \%$, in the first quarter of 2019, compared with the first quarter of 2018, largely due to higher volume and mix as described above.

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## Textron Aviation Segment Profit

The following factors contributed to the change in Textron Aviation s segment profit from the prior year quarter:

|  | $\mathbf{2 0 1 9}$ <br> versus |
| :--- | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |
| Volume and mix | 21 |
| Performance | 15 |
| Inflation, net of pricing | $(2)$ |
| Total change | $\$ 8$ |

Segment profit at Textron Aviation increased $\$ 34$ million, $47 \%$, in the first quarter of 2019, compared with the first quarter of 2018, primarily due to the impact from higher volume and mix of $\$ 21$ million, as described above, and a favorable impact of $\$ 15$ million reflecting improved manufacturing performance.

## Bell

|  | Three Months Ended <br> March 31, <br> March 30, | $\mathbf{2 0 1 8}$ |
| :--- | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 9}$ |  |
| Revenues: | $508 \$$ | 487 |
| Military aircraft and support programs | 231 | 265 |
| Commercial helicopters, parts and services | 739 | 752 |
| Total revenues | 635 | 665 |
| Operating expenses | 104 | 87 |
| Segment profit | $14.1 \%$ | $11.6 \%$ |

Bell s major U.S. Government programs currently are the V-22 tiltrotor aircraft and the $\mathrm{H}-1$ helicopter platforms, which are both in the production stage and represent a significant portion of Bell s revenues from the U.S. Government.

## Bell Revenues and Operating Expenses

The following factors contributed to the change in Bell $s$ revenues from the prior year quarter:

Bell s revenues decreased $\$ 13$ million, $2 \%$, in the first quarter of 2019, compared with the first quarter of 2018, primarily due to lower commercial revenues of $\$ 34$ million, largely due to lower aircraft deliveries, as we delivered 30 commercial helicopters in the first quarter of 2019, compared with 46 commercial helicopters in the first quarter of 2018. This decrease was partially offset by higher military revenues of \$21 million.

Bell s operating expenses decreased $\$ 30$ million, $5 \%$, in the first quarter of 2019 , compared with the first quarter of 2018, primarily due to improved performance on military programs, as described below, and the lower volume and mix as described above.

## Bell Segment Profit

The following factors contributed to the change in Bell s segment profit from the prior year quarter:

|  | 2019 <br> versus |
| :--- | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |
| Performance and other | 27 |
| Volume and mix | $\$(10)$ |
| Total change | $\$$ |

Bell s segment profit increased $\$ 17$ million, $20 \%$, in the first quarter of 2019 , compared with the first quarter of 2018, primarily due to a favorable impact of $\$ 27$ million from performance and other, largely the result of improved performance on military programs, partially offset by an unfavorable impact from volume and mix.

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## Textron Systems

|  | Three Months Ended |  |
| :--- | :---: | ---: |
| March 31, |  |  |
| March 30, | Mar | $\mathbf{2 0 1 8}$ |
| (Dollars in millions) | $\mathbf{2 0 1 9}$ | $307 \$$ |
| Revenues | 279 | 387 |
| Operating expenses | 28 | 337 |
| Segment profit | $\mathbf{y y}$ |  |
| Profit margin | $9.1 \%$ | $12.9 \%$ |

## Textron Systems Revenues and Operating Expenses

The following factors contributed to the change in Textron Systems revenues from the prior year quarter:

|  | $\mathbf{2 0 1 9}$ versus |  |
| :--- | ---: | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |  |
| Volume | $(81)$ |  |
| Other | $\$$ |  |
| Total change | $\$$ | $(80)$ |

Revenues at Textron Systems decreased $\$ 80$ million, $21 \%$, in the first quarter of 2019, compared with the first quarter of 2018, largely due to lower volume of $\$ 44$ million in the Marine and Land Systems product line, reflecting lower Tactical Armoured Patrol Vehicle program deliveries, and lower volume of $\$ 36$ million in the Unmanned Systems product line.

Textron Systems operating expenses decreased $\$ 58$ million, $17 \%$, in the first quarter of 2019 , compared with the first quarter of 2018, primarily due to lower volume described above.

## Textron Systems Segment Profit

The following factors contributed to the change in Textron Systems segment profit from the prior year quarter:

|  | 2019 versus |
| :--- | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |
| Volume and mix | $\$$ |
| Performance | $(11)$ |
| Total change | $\$(2)$ |

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Textron Systems segment profit decreased $\$ 22$ million, $44 \%$, in the first quarter of 2019 , compared with the first quarter of 2018, primarily due to an $\$ 11$ million impact from the lower volume described above and an $\$ 11$ million impact from performance, primarily reflecting lower net favorable program adjustments in the first quarter of 2019.

## Industrial

|  | Three Months Ended <br> March 31, |  |
| :--- | ---: | ---: |
| March 30, | $\mathbf{2 0 1 8}$ |  |
| (Dollars in millions) | $\mathbf{2 0 1 9}$ |  |
| Revenues: | $\$$ | 655 |
| Fuel systems and functional components | 318 |  |
| Specialized vehicles | 348 |  |
| Tools and test equipment | 912 | 128 |
| Total revenues | 862 | 1,131 |
| Operating expenses | 50 | 1,067 |
| Segment profit | $5.5 \%$ | 64 |
| Profit margin | $5.7 \%$ |  |

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## Industrial Revenues and Operating Expenses

The following factors contributed to the change in Industrial s revenues from the prior year quarter:

|  | $\mathbf{2 0 1 9}$ versus |
| :--- | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |
| Disposition | $(128)$ |
| Volume and mix | $(72)$ |
| Foreign exchange | $(25)$ |
| Other | 6 |
| Total change | $\$(219)$ |

Industrial segment revenues decreased $\$ 219$ million, $19 \%$, in the first quarter of 2019 , compared with the first quarter of 2018, largely due to the impact from the disposition of our Tools and Test Equipment product line of $\$ 128$ million, lower volume and mix of $\$ 72$ million at the remaining product lines and an unfavorable impact of $\$ 25$ million from foreign exchange rate fluctuations, primarily related to the Euro.

Operating expenses for the Industrial segment decreased $\$ 205$ million, $19 \%$, in the first quarter of 2019, compared with the first quarter of 2018, primarily due to lower operating expenses from the disposition of our Tools and Test Equipment product line, lower volume and mix described above and a favorable impact from foreign exchange rate fluctuations.

## Industrial Segment Profit

The following factors contributed to the change in Industrial s segment profit from the prior year quarter:

|  | $\mathbf{2 0 1 9}$ versus |
| :--- | ---: |
| (In millions) | $\mathbf{2 0 1 8}$ |
| Disposition | $(15)$ |
| Volume and mix | $(10)$ |
| Performance and other | 15 |
| Foreign exchange | $(4)$ |
| Total change | $\$(14)$ |

Segment profit for the Industrial segment decreased $\$ 14$ million, $22 \%$, in the first quarter of 2019, compared with the first quarter of 2018, largely resulting from the impact of the disposition of our Tools and Test Equipment product line of $\$ 15$ million and $\$ 10$ million of lower volume and mix as described above, partially offset by favorable performance and other of $\$ 15$ million, primarily related to the Specialized Vehicles product line.

## Finance

|  | Three Months Ended |  |  |
| :--- | :---: | :---: | :---: |
| March 31, |  |  |  |
| (In millions) | March | Marcher | $\mathbf{2 0 1 8}$ |
| Revenues | $\$$ | $17 \$$ | 16 |
| Segment profit | 6 | 6 |  |

Finance segment revenues and profit were largely unchanged in the first quarter of 2019, compared with the first quarter of 2018. The following table reflects information about the Finance segment s credit performance related to finance receivables.

|  | March 30, | December 29, |
| :--- | :---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Finance receivables | $\mathbf{7 8 2 \$}$ | 789 |
| Nonaccrual finance receivables | 31 | 40 |
| Ratio of nonaccrual finance receivables to finance receivables | $3.96 \%$ | $5.07 \%$ |
| 60+ days contractual delinquency | $21 \$$ | 14 |
| 60+ days contractual delinquency as a percentage of finance receivables | $2.69 \%$ | $1.77 \%$ |

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## Liquidity and Capital Resources

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron consolidated with its majority-owned subsidiaries that operate in the Textron Aviation, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation and its consolidated subsidiaries. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group s activities, investors, rating agencies and analysts use different measures to evaluate each group s performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.

Key information that is utilized in assessing our liquidity is summarized below:

|  | March 30, | December 29, |
| :--- | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Manufacturing group | $\$$ | $646 \$$ |
| Cash and equivalents | 3,175 | 3,067 |
| Debt | 5,233 | 5,192 |
| Shareholders equity | 8,408 | 8,258 |
| Capital (debt plus shareholders equity) | $33 \%$ | $29 \%$ |
| Net debt (net of cash and equivalents) to capital | $38 \%$ | $37 \%$ |
| Debt to capital | $\$$ | $96 \$$ |
| Finance group | 711 | 120 |
| Cash and equivalents |  | 718 |

We believe that our calculations of debt to capital and net debt to capital are useful measures as they provide a summary indication of the level of debt financing (i.e., leverage) that is in place to support our capital structure, as well as to provide an indication of the capacity to add further leverage. We believe that we will have sufficient cash to meet our future needs, based on our existing cash balances, the cash we expect to generate from our manufacturing operations and other available funding alternatives, as appropriate.

Textron has a senior unsecured revolving credit facility that expires in September 2021 for an aggregate principal amount of $\$ 1.0$ billion, of which up to $\$ 100$ million is available for the issuance of letters of credit. At March 30, 2019, there were no amounts borrowed against the facility. We also maintain an effective shelf registration statement filed with the Securities and Exchange Commission that allows us to issue an unlimited amount of public debt and other securities.

## Manufacturing Group Cash Flows

Cash flows for the Manufacturing group as presented in our Consolidated Statements of Cash Flows are summarized below:

|  | Three Months Ended |  |
| :--- | :---: | ---: |
| March 31, |  |  |
| March 30, | Man | $\mathbf{2 0 1 8}$ |
| (In millions) | $\mathbf{2 0 1 9}$ | $(53)$ |
| Operating activities | $(196) \$$ | $(10)$ |
| Investing activities | $(56)$ | $(339)$ |

The first quarter of our fiscal year typically results in net cash outflow from operating activities. Consistent with prior years, we expect positive cash flows from operating activities for the full year. In the first quarter of 2019, the net cash outflow from operating activities was $\$ 196$ million, compared with $\$ 53$ million in the first quarter of 2018, primarily reflecting changes in working capital, which included an increase in cash outflows of $\$ 113$ million related to changes in inventories between the periods.

Cash flows used in investing activities included capital expenditures of $\$ 59$ million and $\$ 77$ million in the first quarter of 2019 and 2018, respectively. Investing cash flows also included net proceeds received from corporate-owned life insurance policies of $\$ 2$ million and $\$ 58$ million in the first quarter of 2019 and 2018, respectively.

In the first quarter of 2019 and 2018, cash flows used in financing activities primarily included $\$ 202$ million and $\$ 344$ million, respectively, of cash paid to repurchase an aggregate of 3.9 million and 5.9 million shares, respectively, of our outstanding common stock. Financing cash flows in the first quarter of 2019 also included $\$ 100$ million of cash proceeds from the issuance of short-term debt.

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## Finance Group Cash Flows

Cash flows for the Finance group as presented in our Consolidated Statements of Cash Flows are summarized below:

|  | Three Months Ended |  |
| :--- | :---: | ---: |
| March 30, | March 31, |  |
| (In millions) | $\mathbf{M a n 9}$ | $\mathbf{2 0 1 8}$ |
| Operating activities | $\$$ | $5 \$$ |
| Investing activities | 39 | 3 |
| Financing activities | $(68)$ | 31 |

The Finance group s cash flows from investing activities primarily included collections on finance receivables totaling $\$ 40$ million and $\$ 65$ million in the first quarter of 2019 and 2018, respectively, partially offset by finance receivable originations of $\$ 29$ million and $\$ 34$ million, respectively. Financing activities in both the first quarter of 2019 and 2018 primarily reflected a dividend payment of $\$ 50$ million to the Manufacturing group.

## Consolidated Cash Flows

The consolidated cash flows, after elimination of activity between the borrowing groups, are summarized below:

|  | Three Months Ended |  |
| :--- | :---: | ---: |
| March 31, |  |  |
| March 30, | Mand |  |
| (In millions) | $\mathbf{2 0 1 9}$ | $\mathbf{2 0 1 8}$ |
| Operating activities | (216)\$ | $(85)$ |
| Investing activities | $(42)$ | 6 |
| Financing activities | $(116)$ | $(358)$ |

In the first quarter of 2019, the net cash outflow from Consolidated operating activities was $\$ 216$ million, compared with $\$ 85$ million in the first quarter of 2018, primarily reflecting changes in working capital, which included an increase in cash outflows of $\$ 87$ million related to changes in inventories between the periods.

Investing cash flows included capital expenditures of $\$ 59$ million and $\$ 77$ million in the first quarter of 2019 and 2018, respectively. Investing cash flows also included net proceeds received from corporate-owned life insurance policies of $\$ 2$ million and $\$ 58$ million in the first quarter of 2019 and 2018, respectively.

Cash flows used in financing activities in the first quarter of 2019 and 2018 primarily included $\$ 202$ million and $\$ 344$ million, respectively, of cash paid to repurchase an aggregate of 3.9 million and 5.9 million shares, respectively, of our outstanding common stock. Financing cash flows in the first quarter of 2019 also included $\$ 100$ million of cash proceeds from the issuance of short-term debt.

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## Captive Financing and Other Intercompany Transactions

The Finance group provides financing primarily to purchasers of new and pre-owned Textron Aviation aircraft and Bell helicopters manufactured by our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group s statement of cash flows. Meanwhile, in the Manufacturing group s statement of cash flows, the cash received from the Finance group on the customer s behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated from the Consolidated Statements of Cash Flows.

Reclassification adjustments included in the Consolidated Statements of Cash Flows are summarized below:


## Critical Accounting Estimates

Our Consolidated Financial Statements are prepared in conformity with U.S. generally accepted accounting principles, which require us to make estimates and assumptions that affect the amounts reported in the financial statements. The accounting estimates that we believe are most critical to the portrayal of our financial condition and results of operations are reported in Item 7 of our Annual Report on Form 10-K for the year ended December 29, 2018. The following section provides an update of the year-end disclosure.

## Revenue Recognition

A substantial portion of our revenues is related to long-term contracts with the U.S. Government, including those under the U.S.
Government-sponsored foreign military sales program, for the design, development, manufacture or modification of aerospace and defense products as well as related services. Due to the continuous transfer of control to the U.S. Government, we recognize revenue over the time that we perform under the contract. We generally use the cost-to-cost method to measure progress for our contracts because it best depicts the transfer of control to the customer that occurs as we incur costs on our contracts. Under this measure, the extent of progress towards completion is measured based on the ratio of costs incurred to date to the estimated costs at completion of the performance obligation, and revenue is recorded proportionally as costs are incurred.

Changes in our estimate of the total expected cost or in the transaction price for a contract typically impact our profit booking rate. We utilize the cumulative catch-up method of accounting to recognize the impact of these changes on our profit booking rate for a contract. Under this method, the inception-to-date impact of a profit adjustment on a contract is recognized in the period the adjustment is identified. The impact of our cumulative catch-up adjustments on segment profit recognized in prior periods is presented below:

|  | Three Months Ended |  |
| :--- | ---: | ---: |
| March 31, |  |  |
| (In millions) | March 30, | Mers |
| Gross favorable | $\$$ | $53 \$$ |

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$\begin{array}{lll}\text { Gross unfavorable } \\ \text { Net adjustments } & \${ }^{(22)} & (16) \\ 40\end{array}$

## Forward-Looking Information

Certain statements in this Quarterly Report on Form 10-Q and other oral and written statements made by us from time to time are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which may describe strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures, often include words such as believe, expect, anticipate, intend, plan, estimate, guidance, project, target, potential, will, may and similar expressions intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. In addition to those factors described in our 2018 Annual Report on Form 10-K under Risk Factors, among the factors that could cause actual results to differ materially from past and projected future results are the following:

- Interruptions in the U.S. Government $s$ ability to fund its activities and/or pay its obligations;
- Changing priorities or reductions in the U.S. Government defense budget, including those related to military operations in foreign countries;
- Our ability to perform as anticipated and to control costs under contracts with the U.S. Government;
- The U.S. Government $s$ ability to unilaterally modify or terminate its contracts with us for the U.S. Government s convenience or for our failure to perform, to change applicable procurement and accounting policies, or, under certain circumstances, to withhold payment or suspend or debar us as a contractor eligible to receive future contract awards;
- Changes in foreign military funding priorities or budget constraints and determinations, or changes in government regulations or policies on the export and import of military and commercial products;
- Volatility in the global economy or changes in worldwide political conditions that adversely impact demand for our products;
- Volatility in interest rates or foreign exchange rates;
- Risks related to our international business, including establishing and maintaining facilities in locations around the world and relying on joint venture partners, subcontractors, suppliers, representatives, consultants and
other business partners in connection with international business, including in emerging market countries;
- Our Finance segment $s$ ability to maintain portfolio credit quality or to realize full value of receivables;
- Performance issues with key suppliers or subcontractors;
- Legislative or regulatory actions, both domestic and foreign, impacting our operations or demand for our products;
- Our ability to control costs and successfully implement various cost-reduction activities;
- The efficacy of research and development investments to develop new products or unanticipated expenses in connection with the launching of significant new products or programs;
- The timing of our new product launches or certifications of our new aircraft products;
- Our ability to keep pace with our competitors in the introduction of new products and upgrades with features and technologies desired by our customers;
- Pension plan assumptions and future contributions;
- Demand softness or volatility in the markets in which we do business;
- Cybersecurity threats, including the potential misappropriation of assets or sensitive information, corruption of data or operational disruption;
- Difficulty or unanticipated expenses in connection with integrating acquired businesses;
- The risk that acquisitions do not perform as planned, including, for example, the risk that acquired businesses will not achieve revenues and profit projections; and
- The impact of changes in tax legislation.

Item 3. Quantitative and Qualitative Disclosures About Market Risk

There has been no significant change in our exposure to market risk during the fiscal quarter ended March 30, 2019. For discussion of our exposure to market risk, refer to Item 7A. Quantitative and Qualitative Disclosures about Market Risk contained in Textron s 2018 Annual Report on Form 10-K.

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## Item 4. Controls and Procedures

We performed an evaluation of the effectiveness of our disclosure controls and procedures as of March 30, 2019. The evaluation was performed with the participation of senior management of each business segment and key Corporate functions, under the supervision of our Chairman, President and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO). Based on this evaluation, the CEO and CFO concluded that our disclosure controls and procedures were operating and effective as of March 30, 2019.

There were no changes in our internal control over financial reporting during the fiscal quarter ended March 30, 2019 that materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following provides information about our first quarter 2019 repurchases of equity securities that are registered pursuant to Section 12 of the Securities Exchange Act of 1934, as amended:

|  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Maximum |  |  |
| Number of Shares |  |  |

[^0]
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## Item 5. Other Information

Because this Quarterly Report on Form 10-Q is being filed within four business days from the date of the reportable event, we have elected to make the following disclosure in this Quarterly Report on Form 10-Q instead of in a Current Report on Form 8-K under Item 5.07.

## Item 5.07

(a) The 2019 Annual Meeting of Shareholders of Textron was held on April 24, 2019.
(b) The results of the voting on the matters submitted to our shareholders are as follows:

1. The following persons were elected to serve as directors until the next annual shareholders meeting and received the following votes:

|  | For | Against | Abstain | Broker Non-Vote |
| :--- | :---: | ---: | ---: | ---: |
| Scott C. Donnelly | $193,279,640$ | $4,288,664$ | 606,042 | $18,197,211$ |
| Kathleen M. Bader | $191,080,354$ | $6,174,933$ | 919,059 | $18,197,211$ |
| R. Kerry Clark | $188,941,175$ | $8,225,358$ | $1,007,813$ | $18,197,211$ |
| James T. Conway | $191,293,041$ | $6,048,460$ | 832,845 | $18,197,211$ |
| Lawrence K. Fish | $189,782,244$ | $7,455,817$ | 936,285 | $18,197,211$ |
| Paul E. Gagné | $189,795,968$ | $7,556,543$ | 821,835 | $18,197,211$ |
| Ralph D. Heath | $194,178,721$ | $2,967,217$ | $1,028,408$ | $18,197,211$ |
| Deborah Lee James | $194,224,199$ | $3,146,031$ | 804,116 | $18,197,211$ |
| Lloyd G. Trotter | $192,428,965$ | $4,901,159$ | 844,222 | $18,197,211$ |
| James L. Ziemer | $191,648,565$ | $5,549,506$ | 976,275 | $18,197,211$ |
| Maria T. Zuber | $194,048,816$ | $3,334,982$ | 790,548 | $18,197,211$ |

2. The advisory (non-binding) resolution to approve the compensation of our named executive officers, as disclosed in our proxy statement, was approved by the following vote:
For
$109,537,581$
Against
$86,261,358$
Abstain
2,375,407

Broker Non-Vote
18,197,211
3. The appointment of Ernst \& Young LLP by the Audit Committee as Textron s independent registered public accounting firm for 2019 was ratified by the following vote:

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| For | Against | Abstain |
| :---: | :---: | :---: |
| $210,336,872$ | $5,414,939$ | 619,746 |

4. The shareholder proposal regarding shareholder action by written consent was rejected by the following vote:

| For | Against | Abstain | Broker Non-Vote |
| :---: | :---: | :---: | :---: |
| $82,262,437$ | $113,357,870$ | $2,554,039$ | $18,197,211$ |

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## Item 6. Exhibits

31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 The following materials from Textron Inc. s Quarterly Report on Form 10-Q for the quarterly period ended March 30, 2019, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Operations, (ii) the Consolidated Statements of Comprehensive Income, (iii) the Consolidated Balance Sheets, (iv) the Consolidated Statements of Cash Flows and (v) the Notes to the Consolidated Financial Statements.

## Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## TEXTRON INC.

Date: $\quad$ April 24, 2019
/s/ Mark S. Bamford
Mark S. Bamford
Vice President and Corporate Controller (principal accounting officer)


[^0]:    * These shares were purchased pursuant to a plan authorizing the repurchase of up to 40 million shares of Textron common stock that was announced on April 16, 2018. This plan has no expiration date.

