BLACK HILLS CORP /SD/ Form 10-Q November 06, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Form 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_.

Commission File Number 001-31303

**Black Hills Corporation** 

Incorporated in South Dakota IRS Identification Number 46-0458824

625 Ninth Street

Rapid City, South Dakota 57701

Registrant's telephone number (605) 721-1700

Former name, former address, and former fiscal year if changed since

last report

**NONE** 

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes x No o

Indicate by check mark whether the Registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the Registrant was required to submit and post such files).

Yes x No o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer o

Non-accelerated filer o

(Do not check if a smaller reporting company)

Smaller reporting company o

Emerging growth company o

If an emerging growth company, indicate by check mark if the Registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section

13(a) of the Exchange Act. o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No x

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date.

Class Outstanding at October 31, 2017

Common stock, \$1.00 par value 53,484,560 shares

## TABLE OF CONTENTS

		Page
	Glossary of Terms and Abbreviations	<u>3</u>
PART I.	FINANCIAL INFORMATION	<u>6</u>
Item 1.	Financial Statements	<u>6</u>
	Condensed Consolidated Statements of Income - unaudited Three and Nine Months Ended September 30, 2017 and 2016	<u>6</u>
	Condensed Consolidated Statements of Comprehensive Income - unaudited  Three and Nine Months Ended September 30, 2017 and 2016	2
	September 30, 2017 and 2016  Condensed Consolidated Balance Sheets - unaudited September 30, 2017, December 31, 2016 and September 30, 2016	<u>8</u>
	Condensed Consolidated Statements of Cash Flows - unaudited Nine Months Ended September 30, 2017 and 2016	<u>10</u>
	Notes to Condensed Consolidated Financial Statements - unaudited	<u>11</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>40</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>74</u>
Item 4.	Controls and Procedures	<u>75</u>
PART II.	OTHER INFORMATION	<u>76</u>
Item 1.	Legal Proceedings	<u>76</u>
Item 1A.	Risk Factors	<u>76</u>

Edgar Filing: BLACK HILLS CORP /SD/ - Form 10-Q				
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>76</u>		
Item 4.	Mine Safety Disclosures	<u>76</u>		
Item 5.	Other Information	<u>76</u>		
Item 6.	Exhibits	<u>77</u>		
	Signatures	<u>79</u>		
2				

#### GLOSSARY OF TERMS AND ABBREVIATIONS

The following terms and abbreviations appear in the text of this report and have the definitions described below:

AFUDC Allowance for Funds Used During Construction
AOCI Accumulated Other Comprehensive Income (Loss)

APSC Arkansas Public Service Commission

Arkansas Gas Black Hills Energy Arkansas, Inc., a direct, wholly-owned subsidiary of Black Hills Gas Inc.

Stockton Storage Arkansas Gas storage facility
ARMRP At-Risk Meter Relocation Program
ASC Accounting Standards Codification

ASU Accounting Standards Update issued by the FASB

ATM At-the-market equity offering program

Availability The availability factor of a power plant is the percentage of the time that it is available to

provide energy.

Bbl Barrel

BHC Black Hills Corporation; the Company

Black Hills Gas, LLC, a subsidiary of Black Hills Gas Holdings, which was previously

named SourceGas LLC

Black Hills Gas Black Hills Gas Holdings, LLC, a subsidiary of Black Hills Utility Holdings, which was

Holdings previously named SourceGas Holdings LLC

Black Hills Electric Black Hills Electric Generation, LLC, a direct, wholly-owned subsidiary of Black Hills

Generation Non-regulated Holdings

Black Hills Energy The name used to conduct the business of our utility companies

Black Hills Energy
Arkansas Gas

Includes the acquired SourceGas utility Black Hills Energy Arkansas, Inc. utility operations

Black Hills Energy

Colorado Electric Includes Colorado Electric's utility operations

Black Hills Energy Iowa

Gas

Includes Black Hills Energy Iowa gas utility operations

Black Hills Energy

Kansas Gas

Includes Black Hills Energy Kansas gas utility operations

Black Hills Energy Includes Black Hills Energy Nebraska gas utility operations, as well as the acquired

Nebraska Gas SourceGas utility Black Hills Gas Distribution's Nebraska gas operations

Black Hills Energy
Includes Black Hills Power operations in South Dakota, Wyoming and Montana

South Dakota Electric Black Hills Energy

Wyoming Electric Uncludes Cheyenne Light's electric utility operations

Black Hills Energy Includes Cheyenne Light's natural gas utility operations, as well as the acquired SourceGas

Wyoming Gas utility Black Hills Gas Distribution's Wyoming gas operations

Black Hills Gas
Distribution
Black Hills Gas Distribution, LLC, a company acquired in the SourceGas Acquisition that conducts the gas distribution operations in Colorado, Nebraska and Wyoming. It was

formerly named SourceGas Distribution LLC.

Black Hills Black Hills Non-regulated Holdings, LLC, a direct, wholly-owned subsidiary of Black Hills

Non-regulated Holdings Corporation

Black Hills Power, Inc., a direct, wholly-owned subsidiary of Black Hills Corporation (doing

business as Black Hills Energy)

Black Hills Utility Black Hills Utility Holdings, Inc., a direct, wholly-owned subsidiary of Black Hills

Holdings Corporation (doing business as Black Hills Energy)

Black Hills Wyoming, LLC, a direct, wholly-owned subsidiary of Black Hills Electric Black Hills Wyoming

Generation

British thermal unit Btu

Customer Appliance Protection Plan **CAPP** 

Related to our Oil and Gas subsidiary, capitalized costs, less accumulated amortization and

related deferred income taxes, are subject to a ceiling test which limits the pooled costs to the aggregate of the discounted value of future net revenue attributable to proved natural gas and

crude oil reserves using prices and a discount rate defined by the SEC plus the lower of cost or

market value of unevaluated properties.

Cheyenne Light, Fuel and Power Company, a direct, wholly-owned subsidiary of Black Hills Cheyenne Light

Corporation (doing business as Black Hills Energy)

Contribution In Aid of Construction **CIAC** 

City of Gillette Gillette, Wyoming

Ceiling Test

Black Hills Colorado Electric Utility Company, LP, an indirect, wholly-owned subsidiary of Colorado Electric

Black Hills Utility Holdings (doing business as Black Hills Energy)

Black Hills Colorado Gas Utility Company, LP, an indirect, wholly-owned subsidiary of Black Colorado Gas

Hills Utility Holdings (doing business as Black Hills Energy)

Colorado IPP Black Hills Colorado IPP, LLC a 50.1% owned subsidiary of Black Hills Electric Generation

Any Indebtedness outstanding at such time, divided by Capital at such time. Capital being Consolidated Consolidated Net-Worth (excluding noncontrolling interest and including the aggregate

Indebtedness to

outstanding amount of RSNs) plus Consolidated Indebtedness (including letters of credit, certain Capitalization Ratio

guarantees issued and excluding RSNs) as defined within the current Credit Agreement. A cooling degree day is equivalent to each degree that the average of the high and low

temperature for a day is above 65 degrees. The warmer the climate, the greater the number of cooling degree days. Cooling degree days are used in the utility industry to measure the relative

Cooling Degree warmth of weather and to compare relative temperatures between one geographic area and Day

another. Normal degree days are based on the National Weather Service data for selected

locations over a 30-year average.

Proposed Cost of Service Gas Program designed to provide long-term natural gas price stability Cost of Service Gas

for the Company's utility customers, along with a reasonable expectation of customer savings over Program (COSG)

the life of the program.

**CP** Program Commercial Paper Program

**CPUC** Colorado Public Utilities Commission

CVA Credit Valuation Adjustment

Dodd-Frank Dodd-Frank Wall Street Reform and Consumer Protection Act

**DSM** Demand Side Management

Dekatherm. A unit of energy equal to 10 therms or one million British thermal units (MMBtu) Dth

Energy Cost Adjustment - adjustments that allow us to pass the prudently-incurred cost of fuel **ECA** 

and purchased energy through to customers.

Each Equity Unit has a stated amount of \$50, consisting of a purchase contract issued by BHC to

purchase shares of BHC common stock and a 1/20, or 5% undivided beneficial ownership interest **Equity Unit** 

in \$1,000 principal amount of BHC RSNs due 2028.

Financial Accounting Standards Board **FASB** 

**FERC** United States Federal Energy Regulatory Commission

Fitch Fitch Ratings

**GAAP** Accounting principles generally accepted in the United States of America

Settlement with a utilities commission where the dollar figure is agreed upon, but the specific Global Settlement

adjustments used by each party to arrive at the figure are not specified in public rate orders.

**GSRS** Gas System Reliability Surcharge

Heating Degree DayA heating degree day is equivalent to each degree that the average of the high and the low

temperatures for a day is below 65 degrees. The colder the climate, the greater the number of heating degree days. Heating degree days are used in the utility industry to measure the relative coldness of weather and to compare relative temperatures between one geographic area and

another. Normal degree days are based on the National Weather Service data for selected

locations over a 30-year average.

Black Hills Iowa Gas Utility Company, LLC, a direct, wholly-owned subsidiary of Black Hills

Utility Holdings (doing business as Black Hills Energy)

IPP Independent power producer

IRS United States Internal Revenue Service

4

Iowa Gas

Kansas Gas

Black Hills Kansas Gas Utility Company, LLC, a direct, wholly-owned subsidiary of Black Hills

Utility Holdings (doing business as Black Hills Energy)

KCC Kansas Corporation Commission

kV Kilovolt

LIBOR London Interbank Offered Rate
LOE Lease Operating Expense
Mcf Thousand cubic feet

Mcfe Thousand cubic feet equivalent
MMBtu Million British thermal units
Moody's Moody's Investors Service, Inc.
MRP Meter Relocation Program

MW Megawatts MWh Megawatt-hours

Nebraska Gas

Black Hills Nebraska Gas Utility Company, LLC, a direct, wholly-owned subsidiary of Black Hills

Utility Holdings (doing business as Black Hills Energy)

NGL Natural Gas Liquids (1 barrel equals 6 Mcfe)

NOL Net Operating Loss

NPSC Nebraska Public Service Commission NYMEX New York Mercantile Exchange NYSE New York Stock Exchange

Peak View \$109 million 60 MW wind generating project for Colorado Electric, adjacent to Busch Ranch wind

Wind Project farm

PPA Power Purchase Agreement

Revolving Our \$750 million credit facility used to fund working capital needs, letters of credit and other

Credit Facility corporate purposes, which matures in 2021.

Rocky Mountain Natural Gas, a regulated gas utility acquired in the SourceGas Acquisition that

RMNG provides regulated transmission and wholesale natural gas service to Black Hills Gas in western

Colorado (doing business as Black Hills Energy)

RSNs Remarketable junior subordinated notes, issued on November 23, 2015

SDPUC South Dakota Public Utilities Commission SEC U. S. Securities and Exchange Commission

SourceGas Holdings LLC and its subsidiaries, a gas utility owned by funds managed by Alinda

SourceGas Capital Partners and GE Energy Financial Services, a unit of General Electric Co. (NYSE:GE) that was acquired on February 12, 2016, and is now named Black Hills Gas Holdings, LLC (doing

business as Black Hills Energy)

SourceGas Acquisition The acquisition of SourceGas Holdings, LLC by Black Hills Utility Holdings

SourceGas On February 12, 2016, Black Hills Utility Holdings acquired SourceGas pursuant to a purchase and sale agreement executed on July 12, 2015 for approximately \$1.89 billion, which included the

Transaction assumption of \$760 million in debt at closing.

S&P Standard and Poor's, a division of The McGraw-Hill Companies, Inc.

South Dakota

Electric

Includes Black Hills Power operations in South Dakota, Wyoming and Montana

SSIR System Safety and Integrity Rider

TCA Transmission Cost Adjustment -- adjustments passed through to the customer based on transmission

costs that are higher or lower than the costs approved in the rate case.

VIE Variable interest entity

Winter Storm An October 2013 blizzard that impacted South Dakota Electric. It was the second most severe

Atlas blizzard in Rapid City's history.

WRDC Wyodak Resources Development Corp., a direct, wholly-owned subsidiary of Black Hills

Non-regulated Holdings

Wyodak Plant Wyodak, a 362 MW mine-mouth coal-fired plant in Gillette, Wyoming, is owned 80% by Pacificorp

and 20% by Black Hills Energy South Dakota. Our WRDC mine supplies all of the fuel for the plant.

Wyoming Includes Cheyenne Light's electric utility operations

Electric

Wyoming Gas

Includes Cheyenne Light's natural gas utility operations, as well as the acquired SourceGas utility

Place Hills Gas Distribution's Wyoming associated as the acquired SourceGas utility

Black Hills Gas Distribution's Wyoming gas operations

# BLACK HILLS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF INCOME

CONDENSED CONSOLIDATED STATEMENTS OF INCOME					
Inaudited)  Three Months Ended I					
(unaddied)	Septembe		September		
	2017	2016	2017	2016	
	(in thousa	ands, excep	t per share a	mounts)	
Revenue	\$342,138	\$ \$333,786	\$1,244,119	\$1,109,186	6
Operating expenses:					
Fuel, purchased power and cost of natural gas sold	86,281	80,194	404,222	336,539	
Operations and maintenance	114,648	115,103	354,152	334,706	
Depreciation, depletion and amortization	49,434	48,925	146,744	140,637	
Taxes - property, production and severance	13,092	12,114	40,804	36,991	
Impairment of long-lived assets		12,293		52,286	
Other operating expenses	164	6,748	3,301	40,730	
Total operating expenses	263,619	275,377	949,223	941,889	
Operating income	78,519	58,409	294,896	167,297	
Other income (expense):					
Interest charges -					
Interest expense incurred (including amortization of debt issuance	(35,305	)(37,306	)(105,499	)(103,989	`
costs, premiums and discounts)	(33,303	)(37,300	)(103,499	)(103,969	)
Allowance for funds used during construction - borrowed	753	860	2,061	2,115	
Capitalized interest	149	282	448	785	
Interest income	402	912	700	2,513	
Allowance for funds used during construction - equity	696	1,211	1,982	2,900	
Other income (expense), net	189	160	29	801	
Total other income (expense), net	(33,116	)(33,881	)(100,279	)(94,875	)
Income before income taxes	45,403	24,528	194,617	72,422	
Income tax benefit (expense)	(13,805	)(6,644	)(57,562	)(11,205	)
Net income	31,598	17,884	137,055	61,217	
Net income attributable to noncontrolling interest	(3,935	)(3,753	)(10,674	)(6,415	)
Net income available for common stock	\$27,663	\$14,131	\$126,381	\$54,802	
Earnings per share of common stock:					
Earnings per share, Basic	\$0.52	\$0.27	\$2.38	\$1.06	
Earnings per share, Diluted	\$0.50	\$0.26	\$2.29	\$1.04	
Weighted average common shares outstanding:					
Basic	53,243	52,184	53,208	51,583	
Diluted	55,432	53,733	55,254	52,893	
Dividends declared per share of common stock	\$0.445	\$0.420	\$1.335	\$1.260	

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these Condensed Consolidated Financial Statements.

# BLACK HILLS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(unaudited)		Three Months Ended September 30,		Nine Months Ended September 30,	
	2017 (in thou	2016 sands)	2017	2016	
Net income	\$31,598	3 \$17,884	\$ 137,055	5 \$61,21	7
Other comprehensive income (loss), net of tax: Reclassification adjustments of benefit plan liability - prior service cost (net o tax (expense) benefit of \$17 and \$19 for the three months ended September 30, 2017 and 2016 and \$52 and \$57 for the nine months ended September 30, 2017 and 2016, respectively)	f (32	)(36	)(94	)(108	)
Reclassification adjustments of benefit plan liability - net gain (loss) (net of tax (expense) benefit of \$(145) and \$(171) for the three months ended September 30, 2017 and 2016 and \$(445) and \$(517) for the nine months ended September 30, 2017 and 2016, respectively)  Derivative instruments designated as cash flow hedges:	269	323	797	966	
Net unrealized gains (losses) on interest rate swaps (net of tax of \$0 and \$163 for the three months ended September 30, 2017 and 2016 and \$0 and \$10,930 for the nine months ended September 30, 2017 and 2016, respectively)  Reclassification of net realized (gains) losses on settled/amortized interest rate		(302	)—	(20,200	))
swaps (net of tax of \$(249) and \$(294) for the three months ended September 30, 2017 and 2016 and \$(779) and \$(886) for the nine months ended September 30, 2017 and 2016, respectively)	464	546	1,449	1,644	
Net unrealized gains (losses) on commodity derivatives (net of tax of \$94 and \$(423) for the three months ended September 30, 2017 and 2016 and \$(442) and \$(324) for the nine months ended September 30, 2017 and 2016, respectively)	(160	)(249	)755	(417	)
Reclassification of net realized (gains) losses on settled commodity derivative (net of tax of \$95 and \$860 for the three months ended September 30, 2017 and 2016 and \$344 and \$3,337 for the nine months ended September 30, 2017 and 2016, respectively)	(166	)(1,469	)(590	)(5,781	)
Other comprehensive income (loss), net of tax	375	(1,187	)2,317	(23,896	5)
Comprehensive income Less: comprehensive income attributable to noncontrolling interest Comprehensive income available for common stock			139,372 )(10,674 4 \$128,698	, , ,	

See Note 13 for additional disclosures.

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these Condensed Consolidated Financial Statements.

# BLACK HILLS CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS

(unaudited)	As of September 3 2017	September 30, 2016	
	(in thousand	s)	
ASSETS			
Current assets:			
Cash and cash equivalents	\$13,510	\$13,580	\$31,814
Restricted cash and equivalents	2,683	2,274	2,140
Accounts receivable, net	153,832	263,289	154,617
Materials, supplies and fuel	126,520	107,210	113,475
Derivative assets, current	657	4,138	4,382
Regulatory assets, current	61,023	49,260	50,561
Other current assets	26,793	27,063	30,032
Total current assets	385,018	466,814	387,021
Investments	12,947	12,561	12,416
Property, plant and equipment	6,615,098	6,412,223	6,306,119
Less: accumulated depreciation and depletion	(2,020,331)	(1,943,234)	(1,841,116 )
Total property, plant and equipment, net	4,594,767	4,468,989	4,465,003
Other assets:			
Goodwill	1,299,454	1,299,454	1,300,379
Intangible assets, net	7,765	8,392	8,944
Regulatory assets, non-current	239,571	246,882	234,240
Derivative assets, non-current	_	222	183
Other assets, non-current	11,655	12,130	12,800
Total other assets, non-current	1,558,445	1,567,080	1,556,546
TOTAL ASSETS	\$6,551,177	\$6,515,444	\$ 6,420,986

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these Condensed Consolidated Financial Statements.

BLACK HILLS CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Continued)				
(unaudited)	As of September 3 2017	30December 31, 2016	September 3 2016	0,
LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND TOTAL EQUITY Current liabilities:	(in thousand	ls, except shar	re amounts)	
Accounts payable Accrued liabilities Derivative liabilities, current	\$95,595 213,571 1,562	\$153,477 244,034 2,459	\$ 110,630 228,522 1,941	
Accrued income taxes, net Regulatory liabilities, current Notes payable	5,587 7,042 225,170	12,552 13,067 96,600	10,909 16,925 75,000	
Current maturities of long-term debt Total current liabilities	5,743 554,270	5,743 527,932	5,743 449,670	
Long-term debt	3,109,864	3,211,189	3,211,768	
Deferred credits and other liabilities: Deferred income tax liabilities, net, non-current Derivative liabilities, non-current Regulatory liabilities, non-current Benefit plan liabilities Other deferred credits and other liabilities Total deferred credits and other liabilities	605,744 74 198,189 149,803 137,251 1,091,061	535,606 274 193,689 173,682 138,643 1,041,894	533,865 317 186,496 171,633 141,007 1,033,318	
Commitments and contingencies (See Notes 8, 10, 15, 16)  Redeemable noncontrolling interest	_	4,295	4,206	
Equity: Stockholders' equity — Common stock \$1 par value; 100,000,000 shares authorized; issued	53,525	53,397	53,131	
53,524,529; 53,397,467; and 53,131,469 shares, respectively Additional paid-in capital Retained earnings Treasury stock, at cost – 41,457; 15,258; and 22,368 shares, respectively Accumulated other comprehensive income (loss) Total stockholders' equity Noncontrolling interest Total equity			1,123,527 462,090 ) (1,155 ) (32,951 1,604,642 117,382 1,722,024	)
TOTAL LIABILITIES, REDEEMABLE NONCONTROLLING INTEREST AND TOTAL EQUITY	\$6,551,177	\$6,515,444	\$ 6,420,986	

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these Condensed Consolidated Financial Statements.

# BLACK HILLS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS			
(unaudited)	Nine Mo	nths Ended	
(unaudicu)	Septembe	er 30,	
	2017	2016	
Operating activities:	(in thousa	ands)	
Net income	\$137,055	5 \$ 54,802	
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation, depletion and amortization	146,744	140,637	
Deferred financing cost amortization	6,212	4,002	
Impairment of long-lived assets		52,286	
Derivative fair value adjustments	1,931	(7,308	)
Stock compensation	7,594	9,124	
Deferred income taxes	64,672	38,578	
Employee benefit plans	8,470	11,830	
Other adjustments, net	(5,550	)(2,076	)
Changes in certain operating assets and liabilities:			
Materials, supplies and fuel	(19,560	)(5,166	)
Accounts receivable, unbilled revenues and other operating assets	107,026	78,869	
Accounts payable and other operating liabilities	(101,471	)(117,631	)
Regulatory assets - current	1,287	8,453	
Regulatory liabilities - current	(4,328	)(8,181	)
Contributions to defined benefit pension plans		)(14,200	
Interest rate swap settlement	_	(28,820	
Other operating activities, net	(2,952		)
Net cash provided by (used in) operating activities		209,201	
Investing activities:			
Property, plant and equipment additions	(256,138	)(334,098	)
Acquisition, net of long term debt assumed		(1,124,23	8
Other investing activities	(250	)(860	)
Net cash provided by (used in) investing activities	(256,388	)(1,459,19	6
Financing activities:			
Dividends paid on common stock	(71,334	)(65,247	)
Common stock issued	3,562	107,690	
Sale of noncontrolling interest		216,370	
Net (payments) borrowings of short-term debt	128,570	(1,800	)
Long-term debt - issuances		1,767,608	3
Long-term debt - repayments	(104,307	)(1,162,87	2
Distributions to noncontrolling interest	(12,884	)(4,516	)
Other financing activities	(6,719	)(16,285	)
Net cash provided by (used in) financing activities	(63,112	)840,948	-
Net change in cash and cash equivalents	(70	)(409,047	)
Cash and cash equivalents, beginning of period	13,580	440,861	-
Cash and cash equivalents, end of period	\$13,510	\$31,814	
•	•	•	

See Note 14 for supplemental disclosure of cash flow information.

The accompanying Notes to Condensed Consolidated Financial Statements are an integral part of these Condensed Consolidated Financial Statements.

#### **BLACK HILLS CORPORATION**

Notes to Condensed Consolidated Financial Statements (unaudited) (Reference is made to Notes to Consolidated Financial Statements included in the Company's 2016 Annual Report on Form 10-K)

#### (1) MANAGEMENT'S STATEMENT

The unaudited Condensed Consolidated Financial Statements included herein have been prepared by Black Hills Corporation (together with our subsidiaries the "Company," "us," "we," or "our"), pursuant to the rules and regulations of the SEC. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations; however, we believe that the footnotes adequately disclose the information presented. These Condensed Consolidated Financial Statements should be read in conjunction with the consolidated financial statements and the notes thereto included in our 2016 Annual Report on Form 10-K filed with the SEC.

#### **Segment Reporting**

We conduct our operations through the following reportable segments: Electric Utilities, Gas Utilities, Power Generation, Mining and Oil and Gas. Our reportable segments are based on our method of internal reporting, which is generally segregated by differences in products, services and regulation. All of our operations and assets are located within the United States.

On November 1, 2017, the BHC board of directors approved a complete divestiture of our Oil and Gas segment. We have initiated the process of divesting all Oil and Gas segment assets in order to fully exit the oil and gas business. We anticipate selling or otherwise disposing of all remaining oil and gas properties and assets by year-end 2018 and have retained advisors to accelerate the marketing and sales process. The Company's Condensed Consolidated Financial Statements and accompanying Notes as of and for the three and nine months ended September 30, 2017 include the Oil and Gas segment's assets and liabilities, results of operations and cash flows within continuing operations, as we did not meet the criteria for classifying assets as held for sale and presenting the segment's activities as discontinued operations during the quarter. See Note 20.

#### Use of Estimates and Basis of Presentation

The information furnished in the accompanying Condensed Consolidated Financial Statements reflects certain estimates required and all adjustments, including accruals, which are, in the opinion of management, necessary for a fair presentation of the September 30, 2017, December 31, 2016, and September 30, 2016 financial information and are of a normal recurring nature. Certain industries in which we operate are highly seasonal, and revenue from, and certain expenses for, such operations may fluctuate significantly among quarterly periods. Demand for electricity and natural gas is sensitive to seasonal cooling, heating and industrial load requirements, as well as changes in market prices. In particular, the normal peak usage season for electric utilities is June through August while the normal peak usage season for gas utilities is November through March. Significant earnings variances can be expected between the Gas Utilities segment's peak and off-peak seasons. Due to this seasonal nature, our results of operations for the three and nine months ended September 30, 2017 and September 30, 2016, and our financial condition as of September 30, 2017, December 31, 2016, and September 30, 2016, are not necessarily indicative of the results of operations and financial condition to be expected as of or for any other period. September 30, 2017 reflects a full nine months of activity from the SourceGas Acquisition on February 12, 2016, as compared to the nine months ended September 30, 2016 which reflects a partial period of approximately 7.5 months. All earnings per share amounts discussed refer to

diluted earnings per share unless otherwise noted.

#### Revisions

Certain revisions have been made to prior years' financial information to conform to the current year presentation. The Company revised its presentation of cash as of December 31, 2016. The Company has banking arrangements at certain financial institutions whereby if required, payments of one account are cleared with cash from other accounts at the same financial institution; therefore, book overdrafts are presented on a combined basis by bank as cash and cash equivalents. Prior year amounts were corrected to conform with the current year presentation, which decreased cash and cash equivalents and accounts payable by \$31 million as of September 30, 2016, and decreased net cash flows provided by operations by \$15 million for the nine months ended September 30, 2016. We assessed the materiality of these changes, taking into account quantitative and qualitative factors, and determined them to be immaterial to the Condensed Consolidated Balance Sheet as of September

30, 2016 and to the Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2016. There is no impact to the Condensed Consolidated Statements of Income or the Condensed Consolidated Statements of Comprehensive Income for any period reported.

Recently Issued Accounting Standards

Revenue from Contracts with Customers, ASU 2014-09

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers. The standard provides companies with a single model for use in accounting for revenue arising from contracts with customers and supersedes current revenue recognition guidance, including industry-specific revenue guidance. The core principle of the model is to recognize revenue when control of the goods or services transfers to the customer. The new disclosure requirements will provide information about the nature, amount, timing and uncertainty of revenue and cash flows from revenue contracts with customers. The guidance is effective for annual and interim reporting periods beginning after December 15, 2017 with early adoption on January 1, 2017 permitted. Entities will have the option of using either a full retrospective or modified retrospective approach to adopting this guidance. Under the modified approach, an entity would recognize the cumulative effect of initially applying the guidance with an adjustment to the opening balance of retained earnings in the period of adoption.

We currently expect to implement the standard on a modified retrospective basis effective January 1, 2018. We have substantially completed our assessment of all sources of revenue and are currently determining the impact that adoption of the new standard will have on our financial position, results of operations and cash flows. A majority of our revenues are from regulated tariff offerings that provide natural gas or electricity with a defined contractual term. For such arrangements, we expect that revenue from contracts with the customer will be equivalent to the electricity or gas delivered during that period. Therefore, we do not expect to have a significant shift in the timing or pattern of revenue recognition for regulated tariff based sales. We also continue to monitor outstanding industry implementation issues and assess the impacts to our current accounting policies and/or patterns of revenue recognition.

Compensation - Retirement Benefits: Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-Retirement Benefit Cost, ASU 2017-07

In March 2017, the FASB issued ASU 2017-07, Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Post-Retirement Benefit Cost. The changes to the standard require employers to report the service cost component in the same line item(s) as other compensation costs, and require the other components of net periodic pension and post-retirement benefit costs to be separately presented in the income statement outside of income from operations. Additionally, only the service cost component may be eligible for capitalization, when applicable. However, all cost components remain eligible for capitalization under FERC regulations. This ASU will be applied retrospectively for the presentation of the service cost component and the other components of net periodic pension and post-retirement benefit costs in the income statement. The capitalization of the service cost component of net periodic pension and post-retirement benefit costs in assets will be applied on a prospective basis. This new guidance is effective for annual periods beginning after December 15, 2017, including interim periods within those annual periods. We continue to assess the impact of this new standard on our financial statements and disclosures, and we monitor regulated utility industry implementation discussions and guidance. For our rate-regulated entities, we currently expect to capitalize the other components of net periodic benefit costs into regulatory assets or regulatory liabilities. The presentation changes required for net periodic pension and post-retirement costs will result in offsetting changes to Operating income and Other income which are not expected to be material. We will implement this standard effective January 1, 2018.

Statement of Cash Flows: Classification of Certain Cash Receipts and Cash Payments, ASU 2016-15

In August 2016, the FASB issued ASU 2016-15, Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments (a consensus of the Emerging Issues Task Force). This ASU requires changes in the presentation of certain items, including but not limited to, debt prepayment or debt extinguishment costs; contingent consideration payments made after a business combination; proceeds from the settlement of insurance claims; proceeds from the settlement of corporate-owned life insurance policies and distributions received from equity method investees. The ASU will be effective for fiscal years beginning after December 15, 2017. We will use the retrospective transition method to implement this standard effective January 1, 2018. This standard will not have a material impact on our financial position, results of operations or cash flows.

#### Leases, ASU 2016-02

In February 2016, the FASB issued ASU No. 2016-02, Leases (Topic 842), which supersedes ASC 840, Leases. This ASU requires lessees to recognize a right-of-use asset and lease liability on the balance sheet for all leases with a term greater than 12 months, whereas today only financing-type lease liabilities (capital leases) are recognized on the balance sheet. In addition, the definition of a lease has been revised in regards to when an arrangement conveys the right to control the use of the identified asset under the arrangement which may result in changes to the classification of an arrangement as a lease. The ASU does not significantly change the lessees' recognition, measurement and presentation of expenses and cash flows from the previous accounting standard. Lessors' accounting under the ASU is largely unchanged from the previous accounting standard. The ASU expands the disclosure requirements of lease arrangements. Lessees and lessors will use a modified retrospective transition approach, which requires application of the new guidance at the beginning of the earliest comparative period presented in the year of adoption. The guidance is effective for interim and annual reporting periods beginning after December 15, 2018, with early adoption permitted.

We currently expect to adopt this standard on January 1, 2019. We continue to evaluate the impact of this new standard on our financial position, results of operations and cash flows as well as monitor emerging guidance on such topics as easements and rights of way, pipeline laterals, purchase power agreements, and other industry-related areas. We have begun the process of identifying and categorizing our lease contracts and evaluating our current business processes.

Derivatives and Hedging: Targeted Improvement to Accounting for Hedging Activities, 2017-12

In August 2017, the FASB issued ASU 2017-12, Derivatives and Hedging (Topic 815): Targeted Improvement to Accounting for Hedging Activities. This standard better aligns risk management activities and financial reporting for hedging relationships, simplifies hedge accounting requirements and improves disclosures of hedging arrangements. This ASU is effective for fiscal years beginning after December 15, 2018, with early adoption permitted. We are currently reviewing this standard to assess the impact on our financial position, results of operations and cash flows.

Recently Adopted Accounting Standards

Improvements to Employee Share-Based Payment Accounting, ASU 2016-09

In March 2016, the FASB issued ASU 2016-09, Improvements to Employee Share-Based Payment Accounting. This ASU simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for forfeitures, income taxes, and statutory tax withholding requirements. The ASU was effective for fiscal years, and interim periods within those years, beginning after December 15, 2016, with early adoption permitted. Certain amendments of this guidance are to be applied retrospectively and others prospectively. We implemented this ASU effective January 1, 2017, recording a cumulative-effect adjustment to retained earnings as of the date of adoption of \$3.2 million in the Condensed Consolidated Balance Sheets, representing previously recorded forfeitures and excess tax benefits generated in years prior to 2017 that were previously not recognized in stockholders' equity due to NOLs in those years. Adoption of this ASU did not have a material impact on our consolidated financial position, results of operations or cash flows.

## (2) ACQUISITION

2016 Acquisition of SourceGas

On February 12, 2016, Black Hills Corporation acquired SourceGas (now referred to as Black Hills Gas Holdings). We acquired SourceGas for \$1.1 billion of cash plus the assumption of \$760 million of long-term debt. We finalized our purchase price allocation at December 31, 2016. See Note 2 of our Notes to the Consolidated Financial Statements in our 2016 Annual Report on Form 10-K for more details.

#### Pro Forma Results

The following unaudited pro forma financial information reflects the consolidated results of operations as if the SourceGas Acquisition had taken place on January 1, 2015. The unaudited pro forma financial information is presented for illustrative purposes only and is not necessarily indicative of the consolidated results of operations that would have been achieved or our future consolidated results.

The pro forma financial information does not reflect any potential cost savings from operating efficiencies resulting from the

acquisition and does not include certain acquisition-related costs that are not expected to have a continuing impact on the combined consolidated results. Pro forma results for the three and nine months ended September 30, 2016 exclude approximately \$3.8 million and \$23 million, respectively, of after-tax transaction costs, including professional fees, employee related expenses and other miscellaneous costs.

	Three	Nine
	Months	Months
	Ended	Ended
	Septemb	e <b>S</b> eptember
	30, 2016	30, 2016
	(in thous	ands, except
	per share	amounts)
Revenue	\$333,786	5\$1,188,148
Net income available for common stock	\$17,376	\$89,973
Earnings per share, Basic	\$0.33	\$1.74
Earnings per share, Diluted	\$0.32	\$1.70

Redemption of seller's noncontrolling interest

As part of the SourceGas Transaction, a seller retained a 0.5% noncontrolling interest and we entered into an associated option agreement with the holder for the 0.5% retained interest. The terms of the agreement provided us a call option to purchase the remaining interest beginning 366 days after the initial close of the SourceGas Transaction. In March 2017, we exercised our call option and purchased the remaining 0.5% equity interest in SourceGas for \$5.6 million.

#### (3) BUSINESS SEGMENT INFORMATION

Segment information and Corporate activities included in the accompanying Condensed Consolidated Statements of Income were as follows (in thousands):

Three Months Ended September 30, 2017	External Operating Revenue	Inter-company Operating Revenue	Net Income (Loss) Available for Common Stock
Segment:			
Electric	\$181,238	\$ 2,333	\$27,324
Gas	142,821	73	(4,329)
Power Generation (b)	1,810	21,117	6,155
Mining	9,742	7,751	3,477
Oil and Gas	6,527	_	(2,712)
Corporate activities (c)		_	(2,252)
Inter-company eliminations		(31,274)	
Total	\$342,138	\$ —	\$27,663
Three Months Ended September 30, 2016	External Operating Revenue	Inter-company Operating Revenue	Net Income (Loss)

			Available
			for
			Common
			Stock
Segment:			
Electric-	\$171,754	\$ 2,747	\$24,181
Gas	141,445	_	(2,939)
Power Generation (b)	1,906	21,431	5,642
Mining	9,042	7,778	3,307
Oil and Gas (e)	9,639	_	(8,828)
Corporate activities (c)		_	(7,232)
Inter-company eliminations		(31,956)	_
Total	\$333,786	\$ —	\$14,131

Nine Months Ended September 30, 2017	External Operating Revenue	Inter-company Operating Revenue	Net Income (Loss) Available for Common Stock
Segment: Electric Gas (a) Power Generation (b) Mining Oil and Gas Corporate activities (c)(d) Inter-company eliminations Total	\$518,925 674,161 5,382 26,500 19,151 — \$1,244,119	\$ 9,123 90 62,907 22,485 — (94,605 )	\$68,386 41,409 18,017 9,048 (7,609 ) (2,870 ) — \$126,381
Nine Months Ended September 30, 2016	External Operating Revenue	Inter-company Operating Revenue	Net Income (Loss) Available for Common Stock
Segment: Electric Gas (a) Power Generation (b) Mining Oil and Gas (e) Corporate activities (c)(d) Inter-company eliminations Total	\$493,845 563,879 5,304 20,498 25,660 — \$1,109,186	\$ 9,413 — 63,055 23,651 — (96,119 ) \$ —	\$62,625 29,975 19,907 6,969 (35,277 ) (29,397 ) — \$54,802

<sup>(</sup>a) Gas Utility revenue increased for the nine months ended September 30, 2017 compared to the same period in the prior year primarily due to the addition of the SourceGas utilities on February 12, 2016.

Net income (loss) available for common stock for the three and nine months ended September 30, 2017 and (b) September 30, 2016 was net of net income attributable to noncontrolling interests of \$3.9 million and \$11 million, and \$3.8 million and \$6.4 million, respectively.

Net income (loss) available for common stock for the three and nine months ended September 30, 2017 and September 30, 2016 included incremental, non-recurring acquisition costs, net of tax of \$0.2 million and \$1.5

<sup>(</sup>c) million, and \$4.0 million and \$24 million respectively. The nine months ended September 30, 2017 and the three and nine months ended September 30, 2016 included \$0.4 million, \$1.7 million and \$7.4 million, respectively, of after-tax internal labor costs attributable to the acquisition.

<sup>(</sup>d) Net income (loss) available for common stock for the nine months ended September 30, 2017 included a \$1.4 million tax benefit recognized from carryback claims for specified liability losses involving prior tax years. Net income (loss) available for common stock for the nine months ended September 30, 2016 included tax benefits of approximately \$4.4 million as a result of the re-measurement of the liability for uncertain tax positions predicated

on an agreement reached with IRS Appeals in early 2016. See Note 18.

Net income (loss) available for common stock for the three and nine months ended September 30, 2016 included (e)non-cash after-tax impairments of oil and gas properties of \$7.9 million and \$33 million, respectively. See Note 17 to the Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Segment information and Corporate balances included in the accompanying Condensed Consolidated Balance Sheets were as follows (in thousands):

Total Assets (net of inter-company eliminations) as of:	September	December	September
Total Assets (net of inter-company eminiations) as of.	30, 2017	31, 2016	30, 2016
Segment:			
Electric (a)	\$2,911,919	\$2,859,559	\$2,814,408
Gas	3,288,104	3,307,967	3,170,571
Power Generation (a)	64,357	73,445	77,570
Mining	66,700	67,347	66,804
Oil and Gas (b)	105,963	96,435	158,981
Corporate activities	114,134	110,691	132,652
Total assets	\$6,551,177	\$6,515,444	\$6,420,986

The PPA under which Black Hills Colorado IPP provides generation to support Colorado Electric customers from (a) the Pueblo Airport Generation Station is accounted for as a capital lease. As such, assets owned by our Power Generation segment are recorded at Colorado Electric under accounting for a capital lease.

#### (4) ACCOUNTS RECEIVABLE

Following is a summary of Accounts receivable, net included in the accompanying Condensed Consolidated Balance Sheets (in thousands) as of:

			Less	
	Accounts	Unbilled	lAllowanc	e Accounts
			for	
September 30, 2017	Receivable	Revenue	Doubtful Accounts	•
September 30, 2017	Trade	de Revenue		net
Electric Utilities	\$ 42,716	\$29,762	\$ (494	) \$ 71,984
Gas Utilities	49,842	24,516	(1,190)	73,168
Power Generation	1,010	_		1,010
Mining	3,534	_		3,534
Oil and Gas	3,590	_	(83	3,507
Corporate	629	_		629
Total	\$ 101,321	\$54,278	\$ (1,767	) \$ 153,832
			Less	
	Accounts	Unbilled	Allowand	ce Accounts
			for	
December 31, 2016	Receivable Trade	'Revenue	Doubtfu	l Receivable,
			Accounts	net
Electric Utilities	\$41,730	\$36,463	\$ (353	) \$ 77,840
Gas Utilities	88,168	88,329	(2,026	) 174,471
Power Generation	1,420	_		1,420
Mining	3,352			3,352
Oil and Gas	3,991	_	(13	3,978

As a result of continued low commodity prices and our decision to divest non-core oil and gas assets, we recorded (b) non-cash impairments of \$107 million for the year ended December 31, 2016 and \$52 million for the nine months ended September 30, 2016. See Note 17 to the Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

 Corporate
 2,228
 —
 —
 2,228

 Total
 \$ 140,889
 \$ 124,792\$ (2,392)
 ) \$ 263,289

			Less	
	Accounts	Unbilled	Allowance	e Accounts
			for	
Santambar 20, 2016	Receivable Trade	'Davanua	Doubtful	Receivable,
September 30, 2016	Trade	Revenue	Accounts	net
Electric Utilities	\$ 44,747	\$30,970	\$ (580	) \$ 75,137
Gas Utilities	48,057	23,582	(1,923	) 69,716
Power Generation	1,165	_	_	1,165
Mining	3,612	_	_	3,612
Oil and Gas	3,341	_	(13	3,328
Corporate	1,659	_	_	1,659
Total	\$ 102,581	\$54,552	\$ (2,516	) \$ 154,617

## (5) REGULATORY ACCOUNTING

We had the following regulatory assets and liabilities (in thousands) as of:

	Maximum Amortization SeptemberDecemberSeptember			
	(in years)	30, 2017	31, 2016	30, 2016
Regulatory assets				
Deferred energy and fuel cost adjustments - current (a)(d)	1	\$20,559	\$17,491	\$16,525
Deferred gas cost adjustments (a) (d)	1	12,833	15,329	12,172
Gas price derivatives (a)	3	11,297	8,843	14,405
Deferred taxes on AFUDC (b)	45	15,645	15,227	14,093
Employee benefit plans (c)	12	105,671	108,556	107,578
Environmental (a)	subject to approval	1,051	1,108	1,126
Asset retirement obligations (a)	44	514	505	507
Loss on reacquired debt (a)	30	21,067	22,266	18,077
Renewable energy standard adjustment (b)	5	1,956	1,605	1,694
Deferred taxes on flow through accounting (c)	35	41,900	37,498	33,136
Decommissioning costs (e)	6	13,989	16,859	17,271
Gas supply contract termination	5	21,402	26,666	28,164
Other regulatory assets (a) (e)	30	32,710	24,189	20,053
		\$300,594	\$296,142	2 \$ 284,801
Regulatory liabilities				
Deferred energy and gas costs (a) (d)	1	\$3,780	\$10,368	\$15,033
Employee benefit plan costs and related deferred taxes (c)	12	66,620	68,654	65,575
Cost of removal (a)	44	125,360	118,410	114,616
Revenue subject to refund	1	1,386	2,485	1,892
Other regulatory liabilities (c)	25	8,085	6,839	6,305
		\$205,231	\$206,756	\$ \$203,421

<sup>(</sup>a) We are allowed recovery of costs, but we are not allowed a rate of return.

<sup>(</sup>b) In addition to recovery of costs, we are allowed a rate of return.

<sup>(</sup>c) In addition to recovery or repayment of costs, we are allowed a return on a portion of this amount or a reduction in rate base.

<sup>(</sup>d)Our deferred energy, fuel cost and gas cost adjustments represent the cost of electricity and gas delivered to our electric and gas utility customers that is either higher or lower than current rates and will be recovered or refunded

in future rates. Our electric and gas utilities file periodic quarterly, semi-annual, and/or annual filings to recover these costs based on the respective cost mechanisms approved by their applicable state utility commissions. In accordance with a settlement agreement approved by the SDPUC on June 16, 2017, South Dakota Electric's decommissioning costs of approximately \$11 million, vegetation management costs of approximately \$14 million, (e) and Winter Storm Atlas costs of approximately \$2.0 million are being amortized over 6 years, effective July 1, 2017. Decommissioning costs and Winter Storm Atlas costs were previously amortized over a 10 year period ending September 30, 2024. The vegetation management costs were previously

unamortized. The change in amortization periods for these costs will increase annual amortization expense by approximately \$2.7 million.

#### (6) MATERIALS, SUPPLIES AND FUEL

The following amounts by major classification are included in Materials, supplies and fuel in the accompanying Condensed Consolidated Balance Sheets (in thousands) as of:

	September	December	September
	30, 2017	31, 2016	30, 2016
Materials and supplies	\$73,938	\$68,456	\$67,257
Fuel - Electric Utilities	2,993	3,667	4,282
Natural gas in storage held for distribution	49,589	35,087	41,936
Total materials, supplies and fuel	\$126,520	\$107,210	\$113,475

#### (7) EARNINGS PER SHARE

A reconciliation of share amounts used to compute Earnings (loss) per share in the accompanying Condensed Consolidated Statements of Income was as follows (in thousands):

Three Months		Nine Months		
Ended		Ended	September	
Septen	nber 30,	30,		
2017	2016	2017	2016	

Net income available for common stock \$27,663\$14,131 \$126,381\$54,802

Weighted average shares - basic	53,243	52,184	53,208	51,583
Dilutive effect of:				
Equity Units (a)	2,015	1,414	1,872	1,191
Equity compensation	174	135	174	119
Weighted average shares - diluted	55,432	53,733	55,254	52,893

<sup>(</sup>a) Calculated using the treasury stock method.

The following outstanding securities were excluded in the computation of diluted net income (loss) per share as their inclusion would have been anti-dilutive (in thousands):

Three	Nine
Months	Months
Ended	Ended
September	September
30,	30,
20076	20076

Equity compensation -2 -4 Anti-dilutive shares -2 -4

#### (8) NOTES PAYABLE AND LONG-TERM DEBT

We had the following notes payable outstanding in the accompanying Condensed Consolidated Balance Sheets (in thousands) as of:

September 30, December 31, September 30, 2017 2016 2016 Balance Balance Balance Outstandi Outstand Outstand \$25,391\$96,600\$36,000\$75,000\$30,500 Revolving Credit Facility \$— **CP Program** 225,170 Total \$225,170\$25,391\$96,600\$36,000\$75,000\$30,500

#### Revolving Credit Facility and CP Program

On August 9, 2016, we amended and restated our corporate Revolving Credit Facility to increase total commitments to \$750 million from \$500 million and extend the term through August 9, 2021 with two one-year extension options (subject to consent from lenders). This facility is similar to the former agreement, which includes an accordion feature that allows us, with the consent of the administrative agent and issuing agents, to increase total commitments of the facility up to \$1.0 billion. Borrowings continue to be available under a base rate or various Eurodollar rate options. The interest costs associated with the letters of credit or borrowings and the commitment fee under the Revolving Credit Facility are determined based upon our most favorable Corporate credit rating from either S&P or Moody's for our unsecured debt. Based on our credit ratings, the margins for base rate borrowings, Eurodollar borrowings, and letters of credit were 0.250%, 1.250%, and 1.250%, respectively, at September 30, 2017. A 0.200% commitment fee is charged on the unused amount of the Revolving Credit Facility.

On December 22, 2016, we implemented a \$750 million, unsecured CP Program that is backstopped by the Revolving Credit Facility. Amounts outstanding under the Revolving Credit Facility and the CP Program, either individually or in the aggregate, cannot exceed \$750 million. The notes issued under the CP Program may have maturities not to exceed 397 days from the date of issuance and bear interest (or are sold at par less a discount representing an interest factor) based on, among other things, the size and maturity date of the note, the frequency of the issuance and our credit ratings. Under the CP Program, any borrowings rank equally with our unsecured debt. Notes under the CP Program are not registered and are offered and issued pursuant to a registration exemption. Our net amount borrowed under the CP Program during the nine months ended September 30, 2017 and our notes outstanding as of September 30, 2017 were \$225 million. As of September 30, 2017, the weighted average interest rate on CP Program borrowings was 1.46%.

#### **Debt Covenants**

On December 7, 2016, we amended our Revolving Credit Facility and term loan agreements, allowing the exclusion of the Remarketable Junior Subordinated Notes (RSNs) from our Consolidated Indebtedness to Capitalization Ratio covenant calculation. Under the amended and restated Revolving Credit Facility and term loan agreements, we are required to maintain a Consolidated Indebtedness to Capitalization Ratio not to exceed 0.65 to 1.00. Our Consolidated Indebtedness to Capitalization Ratio is calculated by dividing (i) Consolidated Indebtedness, which includes letters of credit and certain guarantees issued and excludes RSNs by (ii) Capital, which includes Consolidated Indebtedness plus Net Worth, which excludes noncontrolling interests in subsidiaries and includes the aggregate outstanding amount of the RSNs.

Our Revolving Credit Facility and our Term Loans require compliance with the following financial covenant at the end of each quarter:

As of September 30, 2017 Covenant Requirement

Consolidated Indebtedness to Capitalization Ratio 61%

Less than 65%

As of September 30, 2017, we were in compliance with this covenant.

Long-Term Debt

On May 16, 2017, we paid down \$50 million on our Corporate term loan due August 9, 2019. On July 17, 2017, we paid down an additional \$50 million on the same term loan. Short-term borrowings from our CP program were used to fund the payments on the Corporate term loan.

# (9) EQUITY

A summary of the changes in equity is as follows:

Nine Months Ended September 30, 2017		Total Stockhold Equity	lers'	Noncontro Interest	olling	Total I	Equity
				(in thousan			
Balance at December 31, 2016		\$1,614,63	39	\$ 115,495		\$1,730	),134
Net income (loss)		126,381		10,567		136,94	-8
Other comprehensive income (loss)		2,317		_		2,317	
Dividends on common stock		(71,334	)			(71,33)	4 )
Share-based compensation		5,853				5,853	
Issuance of common stock						_	
Dividend reinvestment and stock purchase plan		2,300		_		2,300	
Redeemable noncontrolling interest		(886	)			(886)	)
Cumulative effect of ASU 2016-09 implementa	tion	3,714		_		3,714	
Other stock transactions		(180	)			(180	)
Distribution to noncontrolling interest				(12,884	)	(12,88	4 )
Balance at September 30, 2017		\$1,682,80	)4	\$ 113,178		\$1,795	5,982
Nine Months Ended September 30, 2016	Tot Sto Equ	ckholders'	11110	ncontrolling rest thousands)	S Tota	ıl Equi	ty
Balance at December 31, 2015	\$1.		<b>\$</b> —		\$1,4	65,867	7
Net income (loss)	54,8		6,40	)2	61,2		
Other comprehensive income (loss)			_		(23,		)
Dividends on common stock		,247 )-			(65,		)
Share-based compensation	3,82	22 .			3,82	2	•
Issuance of common stock		,238			105,		
Dividend reinvestment and stock purchase plan	2,24	42 -			2,24	2	
Other stock transactions	(24				(24		)
Sale of noncontrolling interest	61,8	838	115	,496	177,	334	
Distribution to noncontrolling interest	_		(4,5	16 )	(4,5	16	)
Balance at September 30, 2016	\$1,	604,642	\$ 1.	17,382	\$1,7	22,024	1

#### At-the-Market Equity Offering Program

On August 4, 2017, we renewed the ATM equity offering program initiated in March 2016 which reset the size of the ATM equity offering program to an aggregate value of up to \$300 million. The renewed program, which allows us to sell shares of our common stock, is the same as the prior year program other than the aggregate value increased from \$200 million to \$300 million. The shares may be offered from time to time pursuant to a sales agreement dated August 4, 2017. Shares of common stock are offered pursuant to our shelf registration statement filed with the SEC. We did not issue any common shares during the nine months ended September 30, 2017 under the ATM equity offering program. During the three months ended September 30, 2016, we sold 819,442 shares of common stock for \$49 million, net of \$0.5 million in commissions, under the ATM equity offering program. During the nine months ended September 30, 2016, we sold and issued under the ATM equity offering program an aggregate of 1,750,091 shares of common stock, with settlement dates through September 30, 2016, for \$106 million, net of \$1.1 million in commissions.

#### Sale of Noncontrolling Interest in Subsidiary

Black Hills Colorado IPP owns a 200 MW, combined-cycle natural gas generating facility located in Pueblo, Colorado. On April 14, 2016, Black Hills Electric Generation sold a 49.9%, noncontrolling interest in Black Hills Colorado IPP for \$216 million to a third-party buyer. FERC approval of the sale was received on March 29, 2016. Black Hills Electric Generation is the operator of the facility, which is contracted to provide capacity and energy through 2031 to Black Hills Colorado Electric.

This partial sale was recorded as an equity transaction with no resulting gain or loss on the sale. Further, GAAP requires that noncontrolling interests in subsidiaries and affiliates be reported in the equity section of a company's balance sheet. Distributions of net income attributable to the noncontrolling interest are due within 30 days following the end of a quarter, but may be withheld as necessary by Black Hills Electric Generation.

Black Hills Colorado IPP has been determined to be a variable interest entity (VIE) in which the Company has a variable interest. Black Hills Electric Generation has been determined to be the primary beneficiary of the VIE as Black Hills Electric Generation is the operator and manager of the generation facility and, as such, has the power to direct the activities that most significantly impact Black Hills Colorado IPP's economic performance. Black Hills Electric Generation, as the primary beneficiary, continues to consolidate Black Hills Colorado IPP. Black Hills Colorado IPP has not received financial or other support from the Company outside of pre-existing contractual arrangements during the reporting period. Black Hills Colorado IPP does not have any debt and its cash flows from operations are sufficient to support its ongoing operations.

We have recorded the following assets and liabilities on our consolidated balance sheets related to the VIE described above as of:

	September December September 30, 2017 31, 2016 30, 2016 (in thousands)					
Assets						
Current assets	\$14,732	\$12,627	\$14,191			
Property, plant and equipment of variable interest entities, net	\$211,380	\$218,798	\$220,818			
Liabilities	Ф2 <b>27</b> 5	Φ 4 2 4Q	Ф2 252			
Current liabilities	\$3,275	\$4,342	\$3,353			

#### (10) RISK MANAGEMENT ACTIVITIES

Our activities in the regulated and non-regulated energy sectors expose us to a number of risks in the normal operation of our businesses. Depending on the activity, we are exposed to varying degrees of market risk and credit risk. To manage and mitigate these identified risks, we have adopted the Black Hills Corporation Risk Policies and Procedures as discussed in our 2016 Annual Report on Form 10-K.

#### Market Risk

Market risk is the potential loss that might occur as a result of an adverse change in market price or rate. We are exposed to the following market risks including, but not limited to commodity price risk associated with our natural long position in crude oil and natural gas reserves and production, our retail natural gas marketing activities, and our fuel procurement for certain of our gas-fired generation assets.

#### Credit Risk

Credit risk is the risk of financial loss resulting from non-performance of contractual obligations by a counterparty.

For production and generation activities, we attempt to mitigate our credit exposure by conducting business primarily with high credit quality entities, setting tenor and credit limits commensurate with counterparty financial strength, obtaining master netting agreements, and mitigating credit exposure with less creditworthy counterparties through parental guarantees, prepayments, letters of credit, and other security agreements.

We perform ongoing credit evaluations of our customers and adjust credit limits based on payment history and the customer's current creditworthiness, as determined by review of their current credit information. We maintain a provision for estimated credit losses based upon historical experience and any specific customer collection issue that is identified.

Our derivative and hedging activities recorded in the accompanying Condensed Consolidated Balance Sheets, Condensed Consolidated Statements of Income and Condensed Consolidated Statements of Comprehensive Income are detailed below and in Note 11.

#### Oil and Gas

We produce natural gas, NGLs and crude oil through our exploration and production activities. Our natural long positions, or unhedged open positions, result in commodity price risk and variability to our cash flows.

To mitigate commodity price risk and preserve cash flows, we primarily use exchange traded futures, swaps and options to hedge portions of our crude oil and natural gas production. We elect hedge accounting on our futures and swaps. These transactions were designated at inception as cash flow hedges, documented under accounting standards for derivatives and hedging, and initially met prospective effectiveness testing. Effectiveness of our hedging position is evaluated at least quarterly.

The derivatives were marked to fair value and were recorded as Derivative assets or Derivative liabilities on the accompanying Condensed Consolidated Balance Sheets, net of balance sheet offsetting as permitted by GAAP. The effective portion of the gain or loss on these derivatives for which we have elected cash flow hedge accounting is reported in AOCI in the accompanying Condensed Consolidated Balance Sheets and the ineffective portion, if any, is reported in Revenue in the accompanying Condensed Consolidated Statements of Income.

The contract or notional amounts and terms of the crude oil futures and natural gas futures and swaps held at our Oil and Gas segment are composed of short positions. We had the following short positions as of:

	September 30, 2017		Decemb	er 31, 20	)16	September 30, 2016			
			Natural			Natural			Natural
	Crude	Crude	Gas	Crude	Crude	Gas	Crude	Crude	Gas
	Oil	Oil	Futures	Oil	Oil	Futures	Oil	Oil	Futures
	Future	sOptions	and	Futures	Options	and	Futures	Options	and
			Swaps			Swaps			Swaps
Notional (a)	54,000	9,000	540,000	108,000	36,000	2,700,000	159,000	36,000	1,625,000
Maximum terms in months (b)	15	3	3	24	12	12	27	15	15

<sup>(</sup>a) Crude oil futures and call options in Bbls, natural gas in MMBtus.

Based on September 30, 2017 prices, a \$0.1 million gain would be realized, reported in pre-tax earnings and reclassified from AOCI during the next 12 months. Concurrent with the divestiture of our Oil and Gas Business, our existing oil and gas derivative contracts are expected to be unwound within the next six months. Accordingly, we have de-designated our hedge positions in our Oil and Gas Business effective November 1, 2017. See Note 20.

#### Utilities

The operations of our utilities, including natural gas sold by our Gas Utilities and natural gas used by our Electric Utilities' generation plants or those plants under PPAs where our Electric Utilities must provide the generation fuel (tolling agreements), expose our utility customers to volatility in natural gas prices. Therefore, as allowed or required by state utility commissions, we have entered into commission-approved hedging programs utilizing natural gas futures, options, and swaps to reduce our customers' underlying exposure to these fluctuations. These transactions are considered derivatives, and in accordance with accounting standards for derivatives and hedging, mark-to-market adjustments are recorded as Derivative assets or Derivative liabilities on the accompanying Condensed Consolidated Balance Sheets, net of balance sheet offsetting as permitted by GAAP.

For our regulated utilities' hedging plans, unrealized and realized gains and losses, as well as option premiums and commissions on these transactions are recorded as Regulatory assets or Regulatory liabilities in the accompanying Condensed Consolidated Balance Sheets in accordance with state commission guidelines. When the related costs are recovered through our rates, the hedging activity is recognized in the Condensed Consolidated Statements of Income.

We buy, sell and deliver natural gas at competitive prices by managing commodity price risk. As a result of these activities, this area of our business is exposed to risks associated with changes in the market price of natural gas. We manage our exposure to such risks using over-the-counter and exchange traded options and swaps with counterparties in anticipation of forecasted purchases and/or sales during time frames ranging from October 2017 through December 2020. A portion of our over-the-counter swaps have been designated as cash flow hedges to mitigate the commodity price risk associated with forward contracts to deliver gas to our Choice Gas Program customers. The effective portion of the gain or loss on these designated derivatives is reported in AOCI in the accompanying Condensed Consolidated Balance Sheets and the ineffective portion, if any, is reported in Fuel, purchased power and cost of natural gas sold in the accompanying Condensed Consolidated Statements of Income. Effectiveness of our hedging position is evaluated at inception of the hedge, upon occurrence of a triggering event and as of the end of each quarter.

<sup>(</sup>b) Term reflects the maximum forward period hedged.

The contract or notional amounts and terms of the natural gas derivative commodity instruments held at our Utilities are composed of both long and short positions. We were in a net long position as of:

	September 30, 2017		December 3	31, 2016	September 30, 2016	
	Notional	Maximum	Notional	Maximum	Notional	Maximum
		Term	(MMBtus)	Term	(MMBtus)	Term
	(MMBtus)	(months) (a)	(MMDtus)	(months) (a)	(MIMBtus)	(months) (a)
Natural gas futures purchased	10,250,000	39	14,770,000	48	17,740,000	51
Natural gas options purchased, net	7,360,000	17	3,020,000	5	6,540,000	17
Natural gas basis swaps purchased	9,170,000	39	12,250,000	48	13,650,000	51
Natural gas over-the-counter swaps, net (b)	4,600,000	20	4,622,302	28	4,749,000	20
Natural gas physical contracts, net	21,071,714	38	21,504,378	10	15,666,202	13

<sup>(</sup>a) Term reflects the maximum forward period hedged.

Based on September 30, 2017 prices, a \$0.3 million loss would be realized, reported in pre-tax earnings and reclassified from AOCI during the next 12 months. As market prices fluctuate, estimated and actual realized gains or losses will change during future periods.

#### Financing Activities

In October 2015 and January 2016, we entered into forward starting interest rate swaps with a notional value totaling \$400 million to reduce the interest rate risk associated with the anticipated issuance of senior notes. These swaps were settled at a loss of \$29 million in connection with the issuance of our \$400 million of unsecured ten-year senior notes on August 10, 2016. The effective portion of the loss in the amount of \$28 million was recognized as a component of AOCI and will be recognized as a component of interest expense over the ten-year life of the \$400 million unsecured senior note issued on August 19, 2016. Amortization of approximately \$2.9 million, which includes the amortization of the \$28 million loss currently deferred in AOCI will be recognized, reported in pre-tax earnings and reclassified from AOCI during the next 12 months. The ineffective portion of \$1.0 million, related to the timing of the debt issuance, was recognized in earnings as a component of interest expense in 2016. The contract or notional amounts, terms of our interest rate swaps and the interest rate swaps balances reflected on the Condensed Consolidated Balance Sheets were as follows (dollars in thousands) as of:

September	December	September
30, 2017	31, 2016	30, 2016
Designated	Designated	Designated
Interest	Interest	Interest
Rate	Rate	Rate
Swaps	Swap (a)	Swaps (a)
\$ —	\$50,000	\$75,000
%	4.94 %	4.97 %
0	1	4
\$ —	\$90	\$654
	30, 2017 Designated Interest Rate Swaps \$ — % 0	30, 2017 31, 2016  Designated Designated Interest Interest  Rate Rate  Swaps Swap (a)  \$ — \$50,000  — % 4.94 %  0 1

The \$25 million in swaps expired in October 2016 and the \$50 million in swaps expired in January 2017. These (a) swaps were designated to borrowings on our Revolving Credit Facility and were priced using three-month LIBOR, matching the floating portion of the related borrowings.

<sup>(</sup>b) 2,260,000 MMBtus were designated as cash flow hedges for the natural gas fixed for float swaps purchased.

# Cash Flow Hedges

The impacts of cash flow hedges on our Condensed Consolidated Statements of Income is presented below for the three and nine months ended September 30, 2017 and 2016 (in thousands). Note that this presentation does not reflect gains or losses arising from the underlying physical transactions; therefore, it is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

Three Months Ended September 30, 2017

Derivatives in Cash Flow Hedging Relationships	Location of Reclassifications from AOCI into Income	Amount of Gain/(Loss) Reclassified from AOCI into Income (Settlements)  Location Gain/(Loss) Recogni Income (Derivati (Ineffect Portion)	zed in on Income
Interest rate swaps Commodity derivatives Commodity derivatives	Interest expense Revenue Fuel, purchased power and cost of natural gas sold	13/1	expense \$ —
Total	of flatural gas sold	\$ (452 )	\$ —
Three Months Ended September Derivatives in Cash Flow Hedging Relationships  Interest rate swaps	Location of Reclassifications from AOCI into Income	Amount of Gain/(Loss) Reclassified from AOCI into Income (Settlements)  \$ (840 ) Interest	coss)  Zed in  Income  Ve  Live  Derivative  (Ineffective  Portion)  Expense  Gain/(Loss)  Recognized  in  Derivative  (Ineffective  Portion)
Commodity derivatives Commodity derivatives Total	Revenue Fuel, purchased power and cost of natural gas sold	1 / X	rchased power and atural gas sold \$
Nine Months Ended Septemb Derivatives in Cash Flow Hedging Relationships	er 30, 2017 Location of Reclassifications from AOCI into Income	Amount of Location Gain/(Loss) Gain/(Loss) Reclassified Recogni from AOCI Income into Income Derivati (Settlements) (Ineffect Portion)	oss) of Gain/(Loss) on Recognized ve in Income

					Deriva (Ineffe Portio	ective
Interest rate swaps	Interest expense	\$ (2,228	)	Interest expense	\$	
Commodity derivatives	Revenue	954		Revenue		
Commodity derivatives	Fuel, purchased power and cost of natural gas sold	(20	)	Fuel, purchased power and cost of natural gas sold	_	
Total	C	\$ (1,294	)	C	\$	
25						

Nine Months Ended September 30, 2016

Derivatives in Cash Flow Hedging Relationships	Location of Reclassifications from AOCI into Income	Amount of Gain/(Loss) Reclassified from AOCI into Income (Settlement	d I e	Location of Gain/(Loss) Recognized in Income on Derivative (Ineffective Portion)	Amour of Gain/(I Recognin Income on Deriva (Ineffe Portior	Loss) nized  e tive ctive
Interest rate swaps	Interest expense	\$ (2,530	)	Interest expense	\$	_
Commodity derivatives	Revenue	9,140		Revenue	_	
Commodity derivatives	Fuel, purchased power and cost of natural gas sold	(23	١.	Fuel, purchased power and cost of natural gas sold	_	
Total	-	\$ 6,587		_	\$	_

The following table summarizes the gains and losses arising from hedging transactions that were recognized as a component of other comprehensive income (loss) for the three and nine months ended September 30, 2017 and 2016. The amounts included in the table below exclude gains and losses arising from ineffectiveness because these amounts, if any, are immediately recognized in the Consolidated Statements of Income as incurred.

if any, are immediately recognized in the Consolidated States	ments of l	Income as inc
	Three M	Ionths
	Ended	
	Septemb	per 30,
	2017 2	2016
	(In thou	sands)
Increase (decrease) in fair value:		
Interest rate swaps	\$	\$(787)
Forward commodity contracts	(254) 1	174
Recognition of (gains) losses in earnings due to settlements:		
Interest rate swaps	713 1	1,162
Forward commodity contracts	(261) (	(2,329)
Total other comprehensive income (loss) from hedging	\$198	\$(1,780)
	Nine Mo	onths
	Nine Mo	
	Ended S	onths September
		September
	Ended S 30, 2017	September 2016
Increase (decrease) in fair value:	Ended S 30,	September 2016
Increase (decrease) in fair value: Interest rate swaps	Ended S 30, 2017 (In thou	September 2016 sands)
Interest rate swaps	Ended S 30, 2017 (In thou	2016 sands) \$(31,452)
Interest rate swaps Forward commodity contracts	Ended S 30, 2017 (In thou	2016 sands) \$(31,452)
Interest rate swaps	Ended S 30, 2017 (In thou	2016 sands) \$(31,452) (92)
Interest rate swaps Forward commodity contracts Recognition of (gains) losses in earnings due to settlements:	Ended S 30, 2017 (In thou \$— 1,197	2016 sands) \$(31,452) (92 ) 2,852

#### Derivatives Not Designated as Hedge Instruments

The following table summarizes the impacts of derivative instruments not designated as hedge instruments on our Consolidated Statements of Income for the three and nine months ended September 30, 2017 and 2016 (in thousands). Note that this presentation does not reflect gains or losses arising from the underlying physical transactions; therefore, it is not indicative of the economic gross profit we realized when the underlying physical and financial transactions were settled.

were settled.		
		Three Months
		Ended September
		30,
		2017 2016
		Amount
		of Amount of
		Gain/(Loss)n/(Loss)
Derivatives Not Designated as Hedging	Location of Gain/(Loss) on Derivatives Recognized	d on on
Instruments	in Income	Derivati Desrivatives
		Recogni Recognized
		in in Income
		Income
Commodity derivatives	Revenue	\$(53)\$—
Commodity derivatives	Fuel, purchased power and cost of natural gas sold	
•		\$(375) \$ (342)
		Nine Months Ended
		September 30,
		2017 2016
		Amount
		of Amount of
		Gain/(Loss)
Derivatives Not Designated as Hedging	Location of Gain/(Loss) on Derivatives Recognized	
Instruments	in Income	Derivative Derivatives
		Recognized Recognized
		in in Income
		Income
Commodity derivatives	Revenue	\$90 \$ —
Commodity derivatives	Fuel, purchased power and cost of natural gas sold	
		\$(1,732) \$ 2,492

As discussed above, financial instruments used in our regulated utilities are not designated as cash flow hedges. However, there is no earnings impact because the unrealized gains and losses arising from the use of these financial instruments are recorded as Regulatory assets. The net unrealized losses included in our Regulatory assets related to the hedges in our Utilities were \$11 million, \$8.8 million and \$14 million at September 30, 2017, December 31, 2016 and September 30, 2016, respectively.

#### (11) FAIR VALUE MEASUREMENTS

#### **Derivative Financial Instruments**

The accounting guidance for fair value measurements requires certain disclosures about assets and liabilities measured at fair value. This guidance establishes a hierarchical framework for disclosing the observability of the inputs utilized in measuring assets and liabilities at fair value. Assets and liabilities are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. Our assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the placement within the fair value hierarchy levels. We record transfers, if necessary, between levels at the end of the reporting period for all of our financial instruments. For additional information, see Notes 1, 9, 10 and 11 to the Consolidated Financial Statements included in our 2016 Annual Report on Form 10-K filed with the SEC.

Transfers into Level 3, if any, occur when significant inputs used to value the derivative instruments become less observable such as a significant decrease in the frequency and volume in which the instrument is traded, negatively impacting the availability of observable pricing inputs. Transfers out of Level 3, if any, occur when the significant inputs become more observable, such as when the time between the valuation date and the delivery date of a transaction becomes shorter, positively impacting the availability of observable pricing inputs.

#### Valuation Methodologies for Derivatives

#### Oil and Gas Segment:

The commodity contracts for our Oil and Gas segment are valued using the market approach and include exchange-traded futures, basis swaps and call options. Fair value was derived using exchange quoted settlement prices from third party brokers for similar instruments as to quantity and timing. The prices are then validated through third-party sources and therefore support Level 2 disclosure.

#### **Utilities Segments:**

The commodity contracts for our Utilities Segments, are valued using the market approach and include exchange-traded futures, options, basis swaps and over-the-counter swaps and options (Level 2) for natural gas contracts. For exchange-traded futures, options and basis swap assets and liabilities, fair value was derived using broker quotes validated by the exchange settlement pricing for the applicable contract. For over-the-counter instruments, the fair value is obtained by utilizing a nationally recognized service that obtains observable inputs to compute the fair value, which we validate by comparing our valuation with the counterparty. The fair value of these swaps includes a CVA component based on the credit spreads of the counterparties when we are in an unrealized gain position or on our own credit spread when we are in an unrealized loss position.

#### Corporate Activities:

As of September 30, 2017, we no longer have derivatives within our corporate activities as our interest rate swaps matured in January 2017. The interest rate swaps that were in place prior to January 2017 were valued using the market approach. We established fair value by obtaining price quotes directly from the counterparty which were based on the floating three-month LIBOR curve for the term of the contract. The fair value obtained from the counterparty was validated by utilizing a nationally recognized service that obtains observable inputs to compute fair value for the same instrument. In addition, the fair value for the interest rate swap derivatives included a CVA component. The CVA considered the fair value of the interest rate swap and the probability of default based on the life of the contract.

For the probability of a default component, we utilized observable inputs supporting a Level 2 disclosure by using the credit default spread of the obligor, if available, or a generic credit default spread curve that took into account our credit ratings, and the credit rating of our counterparty.

#### Recurring Fair Value Measurements

There have been no significant transfers between Level 1 and Level 2 derivative balances. Amounts included in cash collateral and counterparty netting in the following tables represent the impact of legally enforceable master netting agreements that allow us to settle positive and negative positions, netting of asset and liability positions permitted in accordance with accounting standards for offsetting as well as cash collateral posted with the same counterparties.

The following tables set forth by level within the fair value hierarchy are gross assets and gross liabilities and related offsetting cash collateral and counterparty netting as permitted by GAAP that were accounted for at fair value on a recurring basis for derivative instruments.

	As of Sep	temb	er 30, 2017	
	Level Level 2	Leve 3	Cash Collateral and Counterpart Netting	Total ty
	(in thousa	ands)		
Assets:				
Commodity derivatives — Oil and G				
Commodity derivatives — Utilities	-2,880	_	(2,448	) 432
Total	\$ <del>\$3</del> ,649	\$	-\$ (2,992	) \$657
Liabilities:				
Commodity derivatives — Oil and G	a <b>\$</b>	\$	_\$	\$114
Commodity derivatives — Utilities				
Total			<b>-</b> \$ (11,125	
	, , , , ,	·	, , , -	, , , ,
			er 31, 2016 Cash Collateral and Counterpart Netting	Total ty
	(in thousa	ands)		
Assets: Commodity derivatives — Oil and G Commodity derivatives —Utilities Total	-7,469		* *	) 4,207
Liabilities: Commodity derivatives — Oil and G Commodity derivatives — Utilities Interest rate swaps Total	—12,201 —90	_		90

As of September 30, 2016 Cash Collateral Level 2 Level 1 3 and Total Counterparty **Netting** (in thousands) Assets: Commodity derivatives — Oil and Ga\$\$2,882 \$ \_\$ \_\_ \$2,882 Commodity derivatives — Utilities <del>-5</del>,330 (3,647)) 1,683 Total \$<del>\$8</del>,212 \$ **-\$** (3,647 ) \$4,565 Liabilities: Commodity derivatives — Oil and Ga\$\$705 \_\$ \_\_ \$705 Commodity derivatives — Utilities —16,130 — (15,231)) 899 Interest rate swaps -654654 Total \$<del>\$1</del>7,489\$ -\$ (15,231 ) \$2,258

Fair Value Measures by Balance Sheet Classification

As required by accounting standards for derivatives and hedges, fair values within the following tables are presented on a gross basis aside from the netting of asset and liability positions permitted in accordance with accounting standards for offsetting and under terms of our master netting agreements and the impact of legally enforceable master netting agreements that allow us to settle positive and negative positions.

The following tables present the fair value and balance sheet classification of our derivative instruments (in thousands):

As of September 30, 2017

	Balance Sheet Location	of Asset	Fair Value of Liability S Derivatives
Derivatives designated as hedges:			
Commodity derivatives	Derivative assets — current	\$ 227	\$ —
Commodity derivatives	Derivative assets — non-current		
Commodity derivatives	Derivative liabilities — current		511
Commodity derivatives	Derivative liabilities — non-curre	n <del>t</del> —	59
Total derivatives designated as hedges		\$ 227	\$ 570
Derivatives not designated as hedges:			
Commodity derivatives	Derivative assets — current	\$ 430	\$ —
Commodity derivatives	Derivative assets — non-current		_
Commodity derivatives	Derivative liabilities — current		1,051
Commodity derivatives	Derivative liabilities — non-curre	n <del>t</del> —	15
Total derivatives not designated as hedges		\$ 430	\$ 1,066

# As of December 31, 2016

Designations designated as hele as	Balance Sheet Location	of Asset	Fair Value of Liability s Derivatives
Derivatives designated as hedges: Commodity derivatives Commodity derivatives Commodity derivatives Commodity derivatives Interest rate swaps Total derivatives designated as hedges	Derivative assets — current Derivative assets — non-current Derivative liabilities — current Derivative liabilities — non-curre Derivative liabilities — current	\$ 1,161 124 — nt— — \$ 1,285	\$ — 1,090 238 90 \$ 1,418
Derivatives not designated as hedges: Commodity derivatives Commodity derivatives Commodity derivatives Commodity derivatives Total derivatives not designated as hedges	Derivative assets — current Derivative assets — non-current Derivative liabilities — current Derivative liabilities — non-curre	\$ 2,977 98 — nt— \$ 3,075	\$ — 1,279 36 \$ 1,315
As of September 30, 2016		F . 77.1	T
	Balance Sheet Location	of Asset	Fair Value of Liability SDerivatives
Derivatives designated as hedges: Commodity derivatives Commodity derivatives Commodity derivatives Commodity derivatives Interest rate swaps Total derivatives designated as hedges	Derivative assets — current Derivative assets — non-current Derivative liabilities — current Derivative liabilities — non-curre Derivative liabilities — current	\$ 2,919 66 — nt— — \$ 2,985	\$ — 479 256 654 \$ 1,389
Derivatives not designated as hedges: Commodity derivatives Commodity derivatives	Derivative assets — current	\$ 1,463	\$ —

Fair value measurements also apply to the valuation of our pension and postretirement plan assets. Current accounting guidance requires employers to annually disclose information about the fair value measurements of their assets of a defined benefit pension or other postretirement plan. The fair value of these assets is presented in Note 18 to the Consolidated Financial Statements included in our 2016 Annual Report on Form 10-K.

#### (12) FAIR VALUE OF FINANCIAL INSTRUMENTS

The estimated fair values of our financial instruments, excluding derivatives which are presented in Note 11, were as follows (in thousands) as of:

	September 30, 2017		December	31, 2016	September	30, 2016
	Carrying Fair Value Ca		Fair Value Carrying Fair Value Carry		Carrying	Fair Value
	Amount	raii vaiue	Amount	raii vaiue	Amount	rair value
Cash and cash equivalents (a)	\$13,510	\$13,510	\$13,580	\$13,580	\$31,814	\$31,814
Restricted cash and equivalents (a)	\$2,683	\$2,683	\$2,274	\$2,274	\$2,140	\$2,140
Notes payable (b)	\$225,170	\$225,170	\$96,600	\$96,600	\$75,000	\$75,000
Long-term debt, including current maturities (c) (d)	\$3,115,60	7\$3,362,971	\$3,216,93	2\$3,351,305	\$3,217,51	1\$3,525,362

<sup>(</sup>a) Carrying value approximates fair value due to either the short-term length of maturity or variable interest rates that approximate prevailing market rates, and therefore is classified in Level 1 in the fair value hierarchy.

Notes payable consist of commercial paper borrowings and borrowings on our Revolving Credit Facility. Carrying (b) value approximates fair value due to the short-term length of maturity; since these borrowings are not traded on an

exchange, they are classified in Level 2 in the fair value hierarchy.

Long-term debt is valued based on observable inputs available either directly or indirectly for similar liabilities in active markets and therefore is classified in Level 2 in the fair value hierarchy.

<sup>(</sup>d) Carrying amount of long-term debt is net of deferred financing costs.

# (13) OTHER COMPREHENSIVE INCOME (LOSS)

33

We record deferred gains (losses) in AOCI related to interest rate swaps designated as cash flow hedges, commodity contracts designated as cash flow hedges and the amortization of components of our defined benefit plans. Deferred gains (losses) for our commodity contracts designated as cash flow hedges are recognized in earnings upon settlement, while deferred gains (losses) related to our interest rate swaps are recognized in earnings as they are amortized.

The following table details reclassifications out of AOCI and into net income. The amounts in parentheses below indicate decreases to net income in the Consolidated Statements of Income for the period, net of tax (in thousands):

Amount Reclassified from AOCI							
	Three Months			Nine M			
	Location on the Condensed				Ended		
	Consolidated Statements of Income	Septe 30, 2017	mber Septem 30, 201			nb&eptemb 17 30, 2016	
Gains and (losses) on cash flow hedges:							
Interest rate swaps	Interest expense	\$(713	3)\$ (840	)	\$(2,228	8)\$(2,530	)
Commodity contracts	Revenue	295	2,201		954	9,140	
	Fuel, purchased power and cost of						
Commodity contracts	natural gas sold	(34	)128		(20	)(23	)
		(452	)1,489		(1,294	)6,587	
Income tax	Income tax benefit (expense)	154	(566	)	435	(2,450	)
Total reclassification adjustments related to cash flow hedges, net of tax	0	\$(298	3)\$ 923		\$(859	)\$4,137	
Amortization of components of defined							
benefit plans:							
Prior service cost	Operations and maintenance	\$49	\$ 55		\$146	\$ 165	
Actuarial gain (loss)	Operations and maintenance		)(494	)		)(1,483	)
	· F	-	)(439	ĺ		)(1,318	)
Income tax	Income tax benefit (expense)	128	152	,	393	460	,
Total reclassification adjustments related to							
defined benefit plans, net of tax		\$(237	")\$ (287	)	\$(703	)\$ (858	)
Total reclassifications		\$(535	5)\$ 636		\$(1,562	2)\$3,279	
		•			•		

Balances by classification included within AOCI, net of tax on the accompanying Condensed Consolidated Balance Sheets were as follows (in thousands):

Derivatives

Designated as Cash

Flow Hedges

Interest
Rate
Commodity
Derivatives
Denote the Employee
Benefit
Total

Swaps Plans

As of December 31, 2016 \$(18,109)\$ (233 ) \$(16,541)\$(34,883)

Other comprehensive income (loss)

before reclassifications — 755 — 755 Amounts reclassified from AOCI 1,449 (590 ) 703 1,562 Ending Balance September 30, 2017 \$(16,660)\$ (68 ) \$(15,838)\$(32,566)

**Derivatives** 

Designated as Cash

Flow Hedges

Rate Swaps Commodity Employee Benefit Total Plans

Balance as of December 31, 2015

\$(341) \$7,066 \$(15,780)\$(9,055)

Other comprehensive income (loss)

before reclassifications (20,200 )(417 )— (20,617 ) Amounts reclassified from AOCI 1,644 (5,781 ) 858 (3,279 ) Ending Balance September 30, 2016 \$(18,897)\$ 868 \$(14,922)\$(32,951)

#### (14) SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION

Nine Months Ended	September	September
Whic World's Elided	30, 2017	30, 2016
	(in thousand	ds)
Non-cash investing and financing activities—		
Property, plant and equipment acquired with accrued liabilities	\$35,065	\$44,140
Increase (decrease) in capitalized assets associated with asset retirement obligations	\$1,362	\$(2,285)
Cash (paid) refunded during the period —		
Interest (net of amounts capitalized)	\$(101,840)	\$(82,639)
Income taxes, net	\$1	\$(1,168)

34

Sentember Sentember

#### (15) EMPLOYEE BENEFIT PLANS

#### **Defined Benefit Pension Plans**

The components of net periodic benefit cost for the Defined Benefit Pension Plans were as follows (in thousands):

	Three Months		Nine Months	
	Ended		Ended	
	September 30,		September 30,	
	2017 2016		2017	2016
Service cost	\$1,759	\$2,078	\$5,276	\$6,234
Interest cost	3,880	3,936	11,640	11,808
Expected return on plan assets	(6,130)	(5,766)	(18,388)	(17,297)
Prior service cost	15	15	44	45
Net loss (gain)	1,002	1,793	3,005	5,379
Net periodic benefit cost	\$526	\$2,056	\$1,577	\$6,169

#### Defined Benefit Postretirement Healthcare Plans

The components of net periodic benefit cost for the Defined Benefit Postretirement Healthcare Plans were as follows (in thousands):

	Three 1	Months	Nine M	lonths	
	Ended		Ended		
	September 30,		September 30,		
	2017	2016	2017	2016	
Service cost	\$575	\$467	\$1,725	\$1,401	l
Interest cost	533	485	1,600	1,455	
Expected return on plan assets	(79	)(70 )	(237	)(210	)
Prior service cost (benefit)	(109	)(107)	(327	)(321	)
Net loss (gain)	125	84	375	252	
Net periodic benefit cost	\$1.045	\$859	\$3,136	\$2.577	7

Supplemental Non-qualified Defined Benefit and Defined Contribution Plans

The components of net periodic benefit cost for the Supplemental Non-qualified Defined Benefit and Defined Contribution Plans were as follows (in thousands):

	Three	Months	Nine Months		
	Ended		Ended		
	Septen	nber 30,	September 30,		
	2017	2016	2017	2016	
Service cost	\$612	\$623	\$2,048	3\$1,530	
Interest cost	319	314	957	943	
Prior service cost	_	1	1	2	
Net loss (gain)	251	207	751	621	
Net periodic benefit cost	\$1,182	2\$1,145	\$3,757	7\$3,096	

#### Contributions

Contributions to the Defined Benefit Pension Plan are cash contributions made directly to the Pension Plan Trust account. On July 24, 2017, we made contributions to the Defined Benefit Pension Plan in the amount of approximately \$13 million. On September 15, 2017, we made an additional contribution of \$15 million to reduce our Pension Benefit Guaranty Corporation premiums and offset the forecasted increase in pension expense due to low bond yields which impact the pension discount rate. Contributions to the Healthcare and Supplemental Plans are made in the form of benefit payments. Contributions made in 2017 and anticipated contributions for 2017 and 2018 are as follows (in thousands):

	Contributions Made Contributions		Contributions Made			tional ributions	Con	tributions
	Three Months Ended Nine Months Ended September 30, 2017 September 30, 2017		Anticipated for 2017		Anticipated for 20			
Defined Benefit Pension Plan	\$	27,700	\$	27,700	\$	_	\$	12,700
Non-pension Defined Benefit Postretirement Healthcare Plans	\$	1,270	\$	3,810	\$	1,270	\$	5,115
Supplemental Non-qualified Defined Benefit and Defined Contribution Plans	\$	395	\$	1,187	\$	396	\$	1,682

#### (16) COMMITMENTS AND CONTINGENCIES

There have been no significant changes to commitments and contingencies from those previously disclosed in Note 19 of our Notes to the Consolidated Financial Statements in our 2016 Annual Report on Form 10-K.

#### **Dividend Restrictions**

Our Revolving Credit Facility and other debt obligations contain restrictions on the payment of cash dividends upon a default or event of default. As of September 30, 2017, we were in compliance with the debt covenants.

Due to our holding company structure, substantially all of our operating cash flows are provided by dividends paid or distributions made by our subsidiaries. The cash to pay dividends to our stockholders is derived from these cash flows. As a result, certain statutory limitations or regulatory or financing agreements could affect the levels of distributions allowed to be made by our subsidiaries.

Our utilities are generally limited to the amount of dividends allowed to be paid to us as a utility holding company under the Federal Power Act and settlement agreements with state regulatory jurisdictions and financing agreements. As of September 30, 2017, the restricted net assets at our Electric Utilities and Gas Utilities were approximately \$257 million.

#### (17) IMPAIRMENT OF ASSETS

Long-lived Assets

Our Oil and Gas segment accounts for oil and gas activities under the full cost method of accounting. Under the full cost method, all productive and non-productive costs related to acquisition, exploration, development, abandonment and reclamation activities are capitalized. These capitalized costs, less accumulated amortization and related deferred income taxes, are subject to a ceiling test which limits the pooled costs to the aggregate of the discounted value of future net revenue attributable to proved natural gas and crude oil reserves using a discount rate defined by the SEC plus the lower of cost or market value of unevaluated properties. Any costs in excess of the ceiling are written off as a non-cash charge.

There were no impairments for the nine months ended September 30, 2017. In determining the ceiling value of our assets under the full cost accounting rules of the SEC, we utilized the average of the quoted prices from the first day of each month from the previous 12 months. At September 30, 2017, the average NYMEX natural gas price was \$3.00 per Mcf, adjusted to \$2.66 per Mcf at the wellhead; the average NYMEX crude oil price was \$49.81 per barrel, adjusted to \$45.58 per barrel at the wellhead. At September 30, 2016, the average NYMEX natural gas price was \$2.28 per Mcf, adjusted to \$1.03 per Mcf at the wellhead; the average NYMEX crude oil price was \$41.68 per barrel, adjusted to \$35.88 per barrel at the wellhead. During the three and nine months ended September 30, 2016, we recorded pre-tax non-cash impairments of oil and gas assets included in our Oil and Gas segment of \$12 million and \$38 million, respectively.

During the second quarter of 2016, certain non-core assets were identified that were not suitable for inclusion in a possible Cost of Service Gas program. We assessed these assets for impairment in accordance with ASC 360. We valued the assets applying a market method approach utilizing assumptions consistent with similar known and measurable transactions and determined that the carrying amount exceeded the fair value. As a result, we recorded a pre-tax impairment of depreciable properties at June 30, 2016 of \$14 million, in addition to the impairments noted above.

#### (18) INCOME TAXES

The effective tax rate differs from the federal statutory rate as follows:

Inree	vionths
Ended	
Septen	nber 30,
2017	2016
35.0 %	35.0 %
(1.0)	(4.0)
(1.1)	(2.3)
(0.9)	(2.4)
(3.0)	(3.7)
(1.5)	
3.9	7.2
(1.7)	(2.2)
(0.4)	(0.6)
1.1	0.1
30.4 %	27.1 %
	Ended Septem 2017 35.0 % (1.0) (1.1) (0.9) (3.0) (1.5) 3.9 (1.7) (0.4) 1.1

In the three months ending September 30, 2017 and 2016, the state income tax benefit is primarily attributable to favorable flow-through adjustments and a pretax net loss at state tax accruing companies. Under flow-through accounting the income tax effects of certain tax items are reflected in our cost of service for the customer in the year in which the tax benefits are realized and result in lower utility rates.

The adjustment reflects the noncontrolling interest attributable to the sale of 49.9% of the membership interests of Colorado IPP in April 2016.

<sup>(</sup>c) The increase in tax credits is due to the production tax credits for the Peak View wind farm and marginal gas well tax credit for the oil and gas segment.

<sup>(</sup>d) Adjustment to reflect the projected annual effective tax rate, pursuant to ASC 740-270.

	Nine M Ended Septen	Months aber 30,
Tax (benefit) expense	2017	-
Federal statutory rate	35.0 %	35.0 %
State income tax (net of federal tax effect) (a)	0.5	1.7
Percentage depletion in excess of cost (b)	(0.7)	(9.7)
Accounting for uncertain tax positions adjustment (c)	(0.2)	(7.7)
Noncontrolling interest (d)	(1.9)	(2.5)
IRC 172(f) carryback claim (e)	(1.0)	
Tax credits (f)	(1.7)	
Effective tax rate adjustment (g)	0.3	0.1
Flow-through adjustments (h)	(1.2)	(1.9)
Transaction costs		1.4
Other tax differences	0.5	(0.9)
	29.6 %	5 15.5 %

The lower state income tax expense in 2017 is lower primarily attributable to favorable flow-through adjustments.

- (a) Under flow-through accounting the income tax effects of certain tax items are reflected in our cost of service for the customer in the year in which the tax benefits are realized and result in lower utility rates.
- The tax benefit for the nine months ended September 30, 2016 relates to additional percentage depletion (b) deductions that are being claimed with respect to the oil and gas properties involving prior tax years. Such
- deductions are primarily the result of a change in the application of the maximum daily limitation of 1,000 barrels of oil equivalent as allowed under the Internal Revenue Code.
  - The tax benefit for the nine months ended September 30, 2016 relates to the release of after-tax interest expense that was previously accrued with respect to the liability for uncertain tax positions involving the like-kind exchange
- transaction effectuated in connection with the IPP Transaction and Aquila Transaction that occurred in 2008. In addition, the tax benefit includes the release of reserves involving research and development credits and deductions. Both adjustments are the result of a re-measurement of the liability for uncertain tax positions predicated on an agreement reached with IRS Appeals in early 2016.
- Black Hills Colorado IPP went from a single member LLC, wholly-owned by Black Hills Electric Generation, to a (d) partnership as a result of the sale of 49.9% of its membership interest in April 2016. The effective tax rate reflects the income attributable to the noncontrolling interest for which a tax provision is not recorded.
- In Q1 2017, the Company filed amended income tax returns for the years 2006 through 2008 to carryback specified
- (e) liability losses in accordance with IRC172(f). As a result of filing the amended returns, the Company's accrued tax liability interest decreased, certain valuation allowances increased and the previously recorded domestic production activities deduction decreased.
- The tax credits for the nine months ended September 30, 2017 are the result of Colorado Electric placing the Peak
- (f) View Wind Project into service in November 2016. The Peak View Wind Project began generating production tax credits during the fourth quarter of 2016.
- (g) Adjustment to reflect our 2017 and 2016 annual projected effective tax rate, pursuant to ASC 740-270.
- (h) The flow-through adjustments related primarily to an accounting method change for tax purposes that allows us to take a current tax deduction for repair costs that continue to be capitalized for book purposes. In addition, flow-through adjustments were recorded related to an accounting method change for tax purposes that allows us to take a current tax deduction for certain indirect costs that continue to be capitalized for book purposes. We recorded a deferred income tax liability in recognition of the temporary difference created between book and tax treatment and flowed the tax benefit through to tax expense. A regulatory asset was established to reflect the recovery of future increases in taxes payable from customers as the temporary differences reverse. As a result of

this regulatory treatment, we continue to record tax benefits consistent with the flow-through method.

In the first quarter of 2016, we reached an agreement in principle with IRS Appeals in regards to the like-kind exchange transaction associated with the gain deferred from the tax treatment related to the 2008 IPP Transaction and the Aquila Transaction. An agreement in principle was also reached with respect to research and development credits and deductions. Both issues were the subject of an IRS Appeals process involving the 2007 to 2009 tax years. We reversed approximately \$35 million of the liability for unrecognized tax benefits, including interest, during the first quarter of 2016. The vast majority of such reversal was to restore accumulated deferred income taxes. We reversed accrued after-tax interest expense and tax credits of approximately \$5.1 million associated with these liabilities in the first quarter of 2016. The cash taxes due as a result of the agreement in principle with IRS Appeals is estimated to be \$8.0 million excluding interest.

#### (19) ACCRUED LIABILITIES

The following amounts by major classification are included in Accrued liabilities in the accompanying Condensed Consolidated Balance Sheets (in thousands) as of:

	Septembe	rSeptember	
	30, 2017	31, 2016	30, 2016
Accrued employee compensation, benefits and withholdings	\$54,134	\$56,926	\$57,203
Accrued property taxes	39,564	40,004	37,156
Customer deposits and prepayments	45,711	51,628	51,137
Accrued interest and contract adjustment payments	30,977	45,503	42,612
CIAC current portion	1,575	_	5,465
Other (none of which is individually significant)	41,610	49,973	34,949
Total accrued liabilities	\$213,571	\$244,034	\$ 228,522

#### (20) SUBSEQUENT EVENTS

#### Divestiture of Oil and Gas Business

On November 1, 2017, the BHC Board of Directors approved a complete divestiture of our Oil and Gas segment. We have initiated the process of divesting all Oil and Gas segment assets in order to fully exit the oil and gas business. We anticipate selling or otherwise disposing of all remaining oil and gas properties and assets by year-end 2018 and have retained advisors to accelerate the marketing and sales process. The Company's Condensed Consolidated Financial Statements and accompanying Notes as of and for the three and nine months ended September 30, 2017 include the Oil and Gas segment's assets and liabilities, results of operations and cash flows within continuing operations, as we did not meet the criteria for classifying assets as held for sale and presenting the segment's activities as discontinued operations. Effective in the fourth quarter of 2017, our Oil and Gas segment assets and liabilities will be classified as held for sale, and the Oil and Gas results of operations and cash flows will be presented as discontinued operations. When these assets are classified as held for sale, they will be reviewed for impairment which could result in further impairment charges in the future.

Revenue and net loss for our Oil and Gas segment for the three and nine months ended September 30, 2017 and 2016 were as follows:

		Three Months	Nina Mantha Endad
		Ended	Nine Months Ended
(in t	thousands)	September September	September September
	(in thousands)	30, 2017 30, 2016	30, 2017 30, 2016
	Revenue	\$6,527 \$9,639	\$19,151 \$25,660
	Net (loss) available for common stock	\$(2,712)\$(8,828)	\$(7,609)\$(35,277)

# ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

We are a customer-focused, growth-oriented utility company operating in the United States. We report our operations and results in the following financial segments:

Electric Utilities: Our Electric Utilities segment generates, transmits and distributes electricity to approximately 208,500 customers in South Dakota, Wyoming, Colorado and Montana. Our electric generating facilities and power purchase agreements provide for the supply of electricity principally to our own distribution systems. Additionally, we sell excess power to other utilities and marketing companies, including our affiliates.

Gas Utilities: Our Gas Utilities conduct natural gas utility operations through our Arkansas, Colorado, Iowa, Kansas, Nebraska and Wyoming subsidiaries. Our Gas Utilities distribute and transport natural gas through our pipeline network to approximately 1,030,800 natural gas customers. Additionally, we sell temporarily-available, contractual pipeline capacity and gas commodities to other utilities and marketing companies, including our affiliates.

We also provide non-regulated services through Black Hills Energy Services. Black Hills Energy Services provides approximately 55,000 retail distribution customers in Nebraska and Wyoming with unbundled natural gas commodity offerings under the regulatory-approved Choice Gas Program. We also sell, install and service air, heating and water-heating equipment, and provide associated repair service and protection plans under various trade names. Service Guard and CAPP primarily provide appliance repair services to approximately 61,000 and 33,000 residential customers, respectively, through Company technicians and third-party service providers, typically through on-going monthly service agreements. Tech Services primarily serves gas transportation customers throughout our service territory by constructing and maintaining customer-owned gas infrastructure facilities, typically through one-time contracts.

Power Generation: Our Power Generation segment produces electric power from its generating plants and sells the electric capacity and energy principally to our utilities under long-term contracts.

Mining: Our Mining segment produces coal at our coal mine near Gillette, Wyoming and sells the coal primarily to on-site, mine-mouth power generation facilities.

Oil and Gas: Our Oil and Gas segment engages in the production of crude oil and natural gas, primarily in the Rocky Mountain region. In the fourth quarter of 2017, we initiated the process of divesting of all remaining Oil and Gas segment assets in order to fully exit the oil and gas business. We anticipate the divestiture process will be complete by year-end 2018. The Company's Condensed Consolidated Financial Statements and accompanying Notes as of and for the three and nine months ended September 30, 2017 include the Oil and Gas segment's assets and liabilities, results of operations and cash flows within continuing operations, as we did not meet the criteria for classifying assets as held for sale and presenting the segment's activities as discontinued operations during the quarter. See Note 20 of the Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q for more information.

Certain industries in which we operate are highly seasonal, and revenue from, and certain expenses for, such operations may fluctuate significantly among quarterly periods. Demand for electricity and natural gas is sensitive to seasonal cooling, heating and industrial load requirements, as well as changes in market prices. In particular, the normal peak usage season for our electric utilities is June through August while the normal peak usage season for our gas utilities is November through March. Significant earnings variances can be expected between the Gas Utilities segment's peak and off-peak seasons. Due to this seasonal nature, our results of operations for the three and nine months ended September 30, 2017 and 2016, and our financial condition as of September 30, 2017, December 31, 2016 and September 30, 2016, are not necessarily indicative of the results of operations and financial condition to be

expected as of or for any other period or for the entire year.

See Forward-Looking Information in the Liquidity and Capital Resources section of this Item 2, beginning on Page 73.

The segment information does not include inter-company eliminations. Minor differences in amounts may result due to rounding. All amounts are presented on a pre-tax basis unless otherwise indicated.

#### **Results of Operations**

Executive Summary, Significant Events and Overview

Three Months Ended September 30, 2017 Compared to Three Months Ended September 30, 2016. Net income available for common stock for the three months ended September 30, 2017 was \$28 million, or \$0.50 per share, compared to Net income available for common stock of \$14 million, or \$0.26 per share, reported for the same period in 2016. The Net income available for common stock for the three months ended September 30, 2017 increased over the same period in the prior year primarily due to a decrease in after-tax impairment charges on our oil and gas properties, lower after-tax corporate expenses, and higher earnings at our Electric Utilities. These are partially offset by lower earnings at our Gas Utilities. The variance to the prior year included the following:

A decrease in non-cash after-tax impairment charges of approximately \$7.9 million on our oil and gas properties; Corporate expenses decreased primarily due to a reduction of \$3.8 million of after-tax acquisition and transition costs; Electric Utilities' earnings increased \$3.1 million driven primarily by returns on prior year generation investments; and Gas Utilities' earnings decreased \$1.4 million primarily due to the impact of cooler summer temperatures and higher precipitation on summer irrigation load delivered to agricultural customers.

Nine Months Ended September 30, 2017 Compared to Nine Months Ended September 30, 2016. Net income available for common stock for the nine months ended September 30, 2017 was \$126 million, or \$2.29 per share, compared to Net income available for common stock of \$55 million, or \$1.04 per share, reported for the same period in 2016. The Net income available for common stock for the nine months ended September 30, 2017 increased over the same period in the prior year primarily due to higher earnings at our Gas Utilities, Electric Utilities and Mining segments, lower corporate expenses, and a decrease in impairment charges on our oil and gas properties, partially offset by lower earnings at our Power Generation segment and by tax benefits realized during the same period in the prior year. The variance to the prior year included the following:

Earnings at our Oil and Gas segment increased \$28 million primarily due to prior year non-cash after-tax impairments on our oil and gas properties of approximately \$33 million, partially offset by a prior year \$5.8 million tax benefit recognized from additional percentage depletion deductions claimed with respect to our oil and gas properties;

Corporate expenses decreased \$27 million compared to the same period in the prior year driven primarily by a \$23 million reduction of after-tax acquisition and transition costs;

Gas Utilities' earnings increased \$11 million with a full nine months of earnings from our acquired SourceGas utilities compared to approximately 7.5 months in the same period of the prior year;

Electric Utilities' earnings increased \$5.8 million driven primarily by returns on prior year generation investments; Earnings at our Mining segment increased \$2.1 million due to an increase in tons sold as a result of an extended outage in the prior year; and

Earnings at our Power Generation segment decreased \$1.9 million primarily due to an increase in net income attributable to noncontrolling interests, reflecting a full nine months in 2017 compared to approximately 5.5 months in the same period of the prior year.

The following table summarizes select financial results by operating segment and details significant items (in thousands):

	Three Months Ended September 30,			Nine Months Ended September 30,			
	2017	2016	Variance	2017	2016	Variance	
Revenue							
Revenue	\$373,412	\$365,742	\$7,670	\$1,338,724	\$1,205,305	\$133,419	
Inter-company eliminations	(31,274	)(31,956	)682	(94,605	)(96,119	1,514	
	\$342,138	\$333,786	\$8,352	\$1,244,119	\$1,109,186	\$134,933	
Net income (loss) available for common stock	¢27.224	Φ <b>2</b> 4 101	ф2 1 <i>4</i> 2	¢ (0.20(	¢ (2 (25	¢ 5 7 ( 1	
Electric Utilities	\$27,324	\$24,181	\$3,143	\$68,386	\$62,625	\$5,761	
Gas Utilities	(4,329			)41,409	29,975	11,434	
Power Generation (a)	6,155	5,642	513	18,017	19,907	(1,890)	!
Mining	3,477	3,307	170	9,048	6,969	2,079	
Oil and Gas (b) (c)	(2,712	)(8,828	)6,116	(7,609	)(35,277	27,668	
	29,915	21,363	8,552	129,251	84,199	45,052	
Corporate activities and eliminations (d) (e)	(2,252	)(7,232	)4,980	(2,870	)(29,397	26,527	
Net income available for common stock	\$27,663	\$14,131	\$13,532	\$126,381	\$54,802	\$71,579	

Net income available for common stock for the three and nine months ended September 30, 2017 is net of net (a) income attributable to noncontrolling interest of \$3.9 million and \$11 million, respectively, and \$3.8 million and \$6.4 million for the three and nine months ended September 30, 2016, respectively.

Net (loss) available for common stock for the three and nine months ended September 30, 2016 included non-cash (b) after-tax impairments of our oil and gas properties of \$7.9 million and \$33 million, respectively. See Note 17 of the Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Net (loss) available for common stock for the nine months ended September 30, 2016 included a tax benefit of

<sup>(</sup>c) approximately \$5.8 million recognized from additional percentage depletion deductions that are being claimed with respect to our oil and gas properties involving prior tax years.

Net (loss) available for common stock for the three and nine months ended September 30, 2017 included incremental, non-recurring acquisition costs, after-tax of \$0.2 million and \$1.5 million, respectively, as compared

<sup>(</sup>d) to \$4.0 million and \$24 million for the same periods in the prior year. The three and nine months ended September 30, 2016 also included after-tax internal labor costs attributable to the acquisition of \$1.7 million and \$7.4 million, respectively.

Net (loss) available for common stock for the nine months ended September 30, 2017 included a net tax benefit of approximately \$1.4 million from a carryback claim for specified liability losses involving prior tax years. Net (loss) available for common stock for the nine months ended September 30, 2016 included tax benefits of approximately

<sup>(</sup>e) \$4.4 million as a result of the re-measurement of the liability for uncertain tax positions predicated on an agreement reached with IRS Appeals in early 2016. See Note 18 of the Condensed Consolidated Financial Statements in this Quarterly Report on Form 10-Q.

Overview of Business Segments and Corporate Activity

#### **Electric Utilities Segment**

Electric Utilities experienced milder summer weather during the three and nine months ended September 30, 2017 compared to the three and nine months ended September 30, 2016. Cooling degree days for the three and nine months ended September 30, 2017 were both 15% higher than normal, compared to 15% and 26% higher than normal for the same periods in 2016. Compared to the same periods in the prior year, cooling degree days were 5% and 14% lower, respectively. Heating degree days for the three and nine months ended September 30, 2017 were 8% and 11% lower than normal, respectively, compared to 34% and 13% lower than normal for the same periods in 2016.

On January 17, 2017, Colorado Electric received approval from the CPUC on a settlement agreement for its electric resource plan which provides for the addition of 60 megawatts of renewable energy to be in service by 2019. The resource plan was filed June 3, 2016, to meet requirements under the Colorado Renewable Energy Standard. In the second quarter of 2017, Colorado Electric issued a request for proposals to construct new generation and plans to present the results to the CPUC by year-end.

On January 9, 2017, we filed an application with the CPUC for rehearing, reargument or reconsideration of the Commission's December 19, 2016 decision to increase annual revenue by \$1.2 million. This application was denied by the CPUC on June 9, 2017. We subsequently filed an appeal of this decision with Denver County District Court on July 10, 2017. The briefing schedule runs through November 2017. The timing of a ruling is uncertain.

Construction was completed on the 144 mile transmission line connecting the Teckla Substation in northeast Wyoming to the Lange Substation near Rapid City, South Dakota. The first segment of this project connecting Teckla to Osage, WY was placed in service on August 31, 2016. The second segment connecting Osage to Lange was placed in service on May 30, 2017.

On July 19, 2017, Wyoming Electric set a new summer load peak of 249 MW, exceeding the previous summer peak of 236 MW set in July 2016.

#### Gas Utilities Segment

On October 3, 2017, RMNG filed a rate review application with the CPUC requesting an annual increase in revenue of \$2.2 million and an extension of SSIR to recover costs from 2018 through 2022. The annual increase is based on a return on equity of 12.25% and a capital structure of 53.37% debt and 46.63% equity. This rate review was driven by the impending expiration of the SSIR on May 31, 2018; this application requests a continuation of the SSIR through 2022.

Gas Utilities experienced milder weather during the non-peak three months ended September 30, 2017 compared to the three months ended September 30, 2016. Heating degree days for the three months ended September 30, 2017 were 22% lower than normal compared to 2% lower than normal for the same period in 2016. For the nine months ended September 30, 2017, Gas Utilities experienced slightly colder weather compared to the nine months ended September 30, 2016. Heating degree days were 12% lower than normal for the nine months ended September 30, 2017 compared to 20% lower than normal for the same period in 2016.

The Gas Utilities also experienced cooler summer temperatures and higher precipitation levels during the three months ended September 30, 2017 than the same period in 2016, which reduced the irrigation load delivered to agricultural customers, primarily in our Nebraska service territory.

# Oil and Gas Segment

On November 1, 2017, our board of directors authorized the sale of all remaining oil and gas assets and the exit of the business. The segment will be reported as discontinued operations beginning with fourth quarter results. The company has retained advisors to support its ongoing property sales efforts and plans to divest all remaining properties by year-end 2018.

We recently signed agreements to sell our San Juan Basin assets in New Mexico and certain Powder River Basin assets in Wyoming for a combined \$28 million. The San Juan Basin transaction is subject to final approval from the

U.S. Bureau of Indian Affairs and U.S. Bureau of Land Management. Both transactions are expected to close by year-end.

Oil and Gas production volumes decreased 9% and 17% for the three and nine months ended September 30, 2017 compared to the same periods in 2016, respectively. The decrease in production was due to the 2016 sales of non-core properties, and limiting natural gas production to meet minimum daily quantity contractual gas processing commitments in the Piceance. Crude oil production also decreased due to non-core property sales in the fourth quarter of 2016. The average hedged price received for natural gas decreased 15% for the three months ended September 30, 2017 and increased 21% for the nine months ended September 30, 2017 compared to the same periods in 2016, respectively. The average hedged price received for oil decreased 11% and 14% for the three and nine months ended September 30, 2017 compared to the same periods in 2016, respectively.

#### Corporate Activities

On August 4, 2017, we renewed the ATM equity offering program initiated in March 2016 which reset the size of the ATM equity offering program to an aggregate value of up to \$300 million. The renewed program, which allows us to sell shares of our common stock, is the same as the prior year program with the exception that the aggregate value increased \$100 million.

We utilized favorable short-term borrowings from our CP program to pay down \$100 million on a Corporate term loan due in 2019 with principal payments of \$50 million paid in May and an additional \$50 million paid in July.

On July 21, 2017, S&P affirmed Black Hills' credit rating at BBB rating and maintained a Stable outlook.

On October 4, 2017, Fitch affirmed Black Hills' credit rating at BBB+ rating and changed its outlook from Negative to Stable, citing successful integration of SourceGas, a low business risk profile focused on utility operations and expected improvement of credit metrics.

Tax Matters - Potential Corporate Tax Reform

President Trump and Congressional Republicans have stated that one of their top priorities is enactment of comprehensive tax reform. On November 2, 2017, the House Ways and Means Committee released its tax reform bill. Significant uncertainty exists as to the ultimate legislation that will be enacted into law. We are evaluating the proposed legislation; any impact on our future results of operations, financial position and cash flows as a result of the potential changes cannot yet be determined and such changes could be material.

#### **Operating Results**

A discussion of operating results from our segments and Corporate activities follows.

#### Non-GAAP Financial Measure

The following discussion includes financial information prepared in accordance with GAAP, as well as another financial measure, gross margin, that is considered a "non-GAAP financial measure." Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that excludes (or includes) amounts that are included in (or excluded from) the most directly comparable measure calculated and presented in accordance with GAAP. Gross margin (revenue less cost of sales) is a non-GAAP financial measure due to the exclusion of depreciation from the measure. The presentation of gross margin is intended to supplement investors' understanding of our operating performance.

Gross margin for our Electric Utilities is calculated as operating revenue less cost of fuel and purchased power. Gross margin for our Gas Utilities is calculated as operating revenue less cost of natural gas sold. Our gross margin is impacted by the fluctuations in power purchases and natural gas and other fuel supply costs. However, while these fluctuating costs impact gross margin as a percentage of revenue, they only impact total gross margin if the costs cannot be passed through to our customers.

Our gross margin measure may not be comparable to other companies' gross margin measure. Furthermore, this measure is not intended to replace operating income as determined in accordance with GAAP as an indicator of operating performance.

#### **Electric Utilities**

	Three Months Ended September 30,			Nine Mon September		
	2017	2016	Varianc	e2017	2016	Variance
Revenue	(in thousa \$183,571	\$174,501	\$9,070	\$528,048	\$503,258	\$24,790
Total fuel and purchased power	68,733	66,953	1,780	199,398	194,477	4,921
Gross margin	114,838	107,548	7,290	328,650	308,781	19,869
Operations and maintenance	40,204	38,108	2,096	125,302	116,312	8,990
Depreciation and amortization	23,446	21,063	2,383	69,427	62,794	6,633
Total operating expenses	63,650	59,171	4,479	194,729	179,106	15,623
Operating income	51,188	48,377	2,811	133,921	129,675	4,246
Interest expense, net Other income (expense), net	(12,744 649	)(12,046 1,335	, ,	) (39,049 ) 1,579	)(36,676 2,828	)(2,373 ) (1,249 )
Other income (expense), net Income tax benefit (expense)	(11,769	)(13,485	)1,716	(28,065	)(33,202	(1,249 ) (5,137
Net income	\$27,324	\$24,181	\$3,143	\$68,386	\$62,625	\$5,761

Results of Operations for the Electric Utilities for the Three Months Ended September 30, 2017 Compared to the Three Months Ended September 30, 2016: Net income available for common stock for the Electric Utilities was \$27 million for the three months ended September 30, 2017, compared to Net income available for common stock of \$24 million for the three months ended September 30, 2016, as a result of:

Gross margin increased due primarily to a \$3.3 million increase in rider revenues primarily related to transmission investment recovery and a \$3.0 million return on investment from the Peak View Wind Project.

Operations and maintenance increased primarily due to \$1.4 million of higher generation outage and major maintenance expenses for turbine, generator, pulverizer and boiler work as compared to the prior year. Employee costs increased \$0.9 million as a result of prior year integration activities and transition expenses charged to the Corporate segment. In addition, operating expenses increased \$0.4 million from the addition of the Peak View Wind Project and the 40-megawatt gas turbine at the Pueblo Airport Generating Station.

Depreciation and amortization increased primarily due to a higher asset base driven by the addition of the Peak View Wind Project and the 40-megawatt gas turbine at the Pueblo Airport Generating Station.

Interest expense, net increased primarily due to higher intercompany debt resulting from additional investments as compared to the prior year.

Other income (expense), net decreased due to reduced AFUDC with lower current year capital spend.

Income tax benefit (expense): The effective tax rate was lower than the prior year due primarily to wind production tax credits related to the Peak View Wind Project.

Results of Operations for the Electric Utilities for the Nine Months Ended September 30, 2017 Compared to the Nine Months Ended September 30, 2016: Net income available for common stock for the Electric Utilities was \$68 million for the nine months ended September 30, 2017, compared to Net income available for common stock of \$63 million for the nine months ended September 30, 2016, as a result of:

Gross margin increased over the prior year reflecting a \$7.5 million return on investment from the Peak View Wind Project, a \$6.4 million increase in rider revenues primarily related to transmission investment recovery and a \$3.3 million increase in commercial and industrial margins driven by increased demand largely associated with data centers in Cheyenne, Wyoming. A variety of smaller items contribute to the remainder of the increase.

Operations and maintenance increased primarily due to \$4.2 million of higher employee costs as a result of prior year integration activities and transition expenses charged to the Corporate segment, \$2.0 million increase in generation outage and major maintenance expenses with increased scope of work, \$1.9 million of higher property taxes with an increased asset base, and \$1.3 million of higher operating expenses from the Peak View Wind Project and 40-megawatt gas turbine at the Pueblo Airport Generating Station.

Depreciation and amortization increased primarily due to a higher asset base driven by the addition of the Peak View Wind Project and the 40-megawatt gas turbine at the Pueblo Airport Generating Station.

Interest expense, net increased primarily due to higher intercompany debt resulting from additional investments as compared to prior year.

Other income (expense), net decreased due to reduced AFUDC with lower current year capital spend.

Income tax benefit (expense): The effective tax rate was lower than the prior year due primarily to wind production tax credits related to the Peak View Wind Project.

			Nine Months Ended September 30,	
Revenue - Electric (in thousands)	2017	2016	2017	2016
Residential:				
South Dakota Electric	\$18,020	\$17,501	\$53,724	\$53,057
Wyoming Electric	10,083	9,585	29,571	29,283
Colorado Electric	27,763	27,460	74,722	73,721
Total Residential	55,866	54,546	158,017	156,061