

RURBAN FINANCIAL CORP  
Form 10-Q  
May 13, 2008

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-13507

RURBAN FINANCIAL CORP.

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(Exact name of registrant as specified in its charter)

Ohio  
(State or other jurisdiction of  
incorporation or organization)

34-1395608  
(I.R.S. Employer Identification No.)

401 Clinton Street, Defiance, Ohio 43512  
(Address of principal executive offices)  
(Zip Code)

(419) 783-8950

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(Registrant's telephone number, including area code)

None

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(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. Large Accelerate Filer  Accelerated Filer  Non-Accelerated Filer  Smaller Reporting Company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<b>Common Shares, without par value (class)</b>	<b>4,941,933 (Outstanding at May 13, 2008)</b>
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**RURBAN FINANCIAL CORP.**

**FORM 10-Q**

**TABLE OF CONTENTS**

<b><u>PART I – FINANCIAL INFORMATION</u></b>		<b>3</b>
Item 1.	Financial Statements	3
Item 2.	Management’s Discussion and Analysis of Financial Condition and Results of Operations	20
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	28
Item 4T.	Controls and Procedures	29
<b><u>PART II – OTHER INFORMATION</u></b>		<b>30</b>
Item 1.	Legal Proceedings	30
Item 1A.	Risk Factors	30
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	30
Item 3.	Defaults Upon Senior Securities	30
Item 4.	Submission of Matters to a Vote of Security Holders	31
Item 5.	Other Information	32
Item 6.	Exhibits	32
<b><u>Signatures</u></b>		<b>33</b>

**PART I – FINANCIAL INFORMATION**

**Item 1. Financial Statements**

The interim condensed consolidated financial statements of Rurban Financial Corp. (“Rurban” or the “Company”) are unaudited; however, the information contained herein reflects all adjustments which are, in the opinion of management, necessary for a fair presentation of financial condition and results of operations for the interim periods presented. All adjustments reflected in these financial statements are of a normal recurring nature in accordance with Rule 10-01 of Regulation S-X. Results of operations for the three months ended March 31, 2008 are not necessarily indicative of results for the complete year.

3

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**Rurban Financial Corp.**  
**Condensed Consolidated Balance Sheets**  
**March 31, 2008 and December 31, 2007**

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	(Unaudited)	
<b>Assets</b>		
Cash and due from banks	\$ 15,758,593	\$ 15,183,627
Federal funds sold	6,400,000	2,000,000
Cash and cash equivalents	22,158,593	17,183,627
Available-for-sale securities	94,378,377	92,661,386
Loans held for sale	2,464,643	1,649,758
Loans, net of unearned income	391,962,691	389,268,744
Allowance for loan losses	(4,016,230)	(3,990,455)
Premises and equipment	15,180,760	15,128,754
Purchased software	4,149,202	4,282,563
Federal Reserve and Federal Home Loan Bank stock	4,062,100	4,021,200
Foreclosed assets held for sale, net	1,572,644	124,131
Interest receivable	2,752,252	3,008,968
Goodwill	13,940,618	13,940,618
Core deposits and other intangibles	4,961,846	5,135,228
Cash value of life insurance	12,276,003	12,160,581
Other	5,889,849	6,638,895
Total assets	\$ 571,733,348	\$ 561,213,998

*See notes to condensed consolidated financial statements (unaudited)*

*Note: The balance sheet at December 31, 2007 has been derived from the audited consolidated financial statements at that date.*

**Rurban Financial Corp.**  
**Condensed Consolidated Balance Sheets (continued)**  
**March 31, 2008 and December 31, 2007**

	<b>March 31, 2008</b>	<b>December 31, 2007</b>
	(Unaudited)	
<b>Liabilities and Stockholders' Equity</b>		
<b>Liabilities</b>		
Deposits		
Demand	\$ 41,748,793	\$ 41,541,297
Savings, interest checking and money market	156,513,960	141,009,043
Time	218,449,515	223,480,842
Total deposits	416,712,268	406,031,182
Notes payable	817,584	922,457
Federal Home Loan Bank advances	23,000,000	24,000,000
Retail repurchase agreements	43,536,570	43,006,438
Trust preferred securities	20,620,000	20,620,000
Interest payable	2,481,629	2,532,914
Other liabilities	4,694,986	4,775,773
Total liabilities	511,863,037	501,888,764
<b>Commitments and Contingent Liabilities</b>		
<b>Stockholders' Equity</b>		
Common stock, \$2.50 stated value; authorized 10,000,000 shares; issued 5,027,433 shares; outstanding March 2008 – 4,941,933 shares, December 2007 – 4,978,933 shares	12,568,583	12,568,583
Additional paid-in capital	14,944,315	14,923,571
Retained earnings	32,956,244	32,361,106
Accumulated other comprehensive loss	432,429	82,235
Treasury Stock, at cost		
Common; March 2008 – 85,500 shares, December 2007 – 48,500 shares	(1,031,260)	(610,260)
Total stockholders' equity	59,870,311	59,325,235
Total liabilities and stockholders' equity	\$ 571,733,348	\$ 561,213,998

*See notes to condensed consolidated financial statements (unaudited)*

*Note: The balance sheet at December 31, 2007 has been derived from the audited consolidated financial statements at that date.*

**Rurban Financial Corp.**  
**Condensed Consolidated Statements of Income (Unaudited)**  
**Three Months Ended**

	March 31, 2008	March 31, 2007
<b>Interest Income</b>		
Loans		
Taxable	\$ 6,808,196	\$ 6,676,813
Tax-exempt	21,350	17,293
Securities		
Taxable	1,039,894	1,091,197
Tax-exempt	158,367	153,057
Other	97,409	78,468
Total interest income	8,125,216	8,016,828
<b>Interest Expense</b>		
Deposits	3,091,902	3,333,730
Other borrowings	17,506	51,072
Retail repurchase agreements	460,552	343,849
Federal Home Loan Bank advances	302,336	249,587
Trust preferred securities	435,704	445,314
Total interest expense	4,308,000	4,423,552
<b>Net Interest Income</b>	<b>3,817,216</b>	<b>3,593,276</b>
<b>Provision for Loan Losses</b>	<b>192,218</b>	<b>92,640</b>
<b>Net Interest Income After Provision for Loan Losses</b>	<b>3,624,998</b>	<b>3,500,636</b>
<b>Non-interest Income</b>		
Data service fees	5,264,565	4,834,136
Trust fees	855,107	826,382
Customer service fees	586,207	528,424
Net gains on loan sales	274,603	54,279
Net proceeds from liquidation of equity securities	132,106	0
Investment securities recoveries	197,487	0
Loan servicing fees	62,940	108,706
Gain (loss) on sale of assets	(71,032)	35,967
Other	213,530	350,848
Total non-interest income	7,515,513	6,738,742

*See notes to condensed consolidated financial statements (unaudited)*

**Rurban Financial Corp.**  
**Condensed Consolidated Statements of Income (Unaudited) (continued)**  
**Three Months Ended**

	<b>March 31, 2008</b>	<b>March 31, 2007</b>
<b>Non-interest Expense</b>		
Salaries and employee benefits	\$ 4,438,764	\$ 4,396,787
Net occupancy expense	566,016	527,133
Equipment expense	1,567,637	1,605,873
Data processing fees	96,567	156,181
Professional fees	570,687	677,391
Marketing expense	181,747	155,685
Printing and office supplies	186,052	198,092
Telephone and communications	421,929	445,204
Postage and delivery expense	602,634	392,261
State, local and other taxes	180,768	199,741
Employee expense	230,611	255,069
Other	557,948	290,836
Total non-interest expense	9,601,360	9,300,253
<b>Income Before Income Tax</b>	1,539,151	939,125
<b>Provision for Income Taxes</b>	429,795	236,672
<b>Net Income</b>	\$ 1,109,356	\$ 702,453
<b>Basic Earnings Per Share</b>	\$ 0.22	\$ 0.14
<b>Diluted Earnings Per Share</b>	\$ 0.22	\$ 0.14
<b>Dividends Declared Per Share</b>	\$ 0.08	\$ 0.06

*See notes to condensed consolidated financial statements (unaudited)*



**RURBAN FINANCIAL CORP.**  
**CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS'**  
**EQUITY (UNAUDITED)**

	Three Months Ended	
	March 31, 2008	March 31, 2007
Balance at beginning of period	\$ 59,325,235	\$ 56,955,153
Cumulative effect adjustment for split-dollar BOLI	(116,303)	-
Beginning balance as adjusted	59,208,932	56,955,153
Net Income	1,109,356	702,453
Other comprehensive income (loss):		
Net change in unrealized gains (losses) on securities available for sale, net	350,193	342,085
Total comprehensive income (loss)	1,459,549	1,044,538
Cash dividend	(397,914)	(301,646)
Purchase of Treasury Shares	(421,000)	-
Stock option expense	20,744	13,259
Balance at end of period	\$ 59,870,311	\$ 57,711,304

*See notes to condensed consolidated financial statements (unaudited)*

**Rurban Financial Corp.**  
**Condensed Consolidated Statements of Cash Flows (Unaudited)**  
**Three Months Ended**

	March 31, 2008	March 31, 2007
<b>Operating Activities</b>		
Net income	\$ 1,109,356	\$ 702,453
Items not requiring (providing) cash		
Depreciation and amortization	976,290	968,860
Provision for loan losses	192,218	92,640
Expense of stock option plan	20,744	13,259
Amortization of premiums and discounts on securities	15,842	25,649
Amortization of intangible assets	173,382	175,384
Deferred income taxes	(180,403)	(157,478)
FHLB Stock Dividends	(40,900)	(47,250)
Proceeds from sale of loans held for sale	15,208,863	4,808,032
Originations of loans held for sale	(15,749,144)	(4,474,350)
Gain from sale of loans	(274,603)	(54,279)
(Gain) loss on sale of foreclosed assets	(3,180)	(9,040)
(Gain) loss on sales of fixed assets	71,032	(26,927)
Changes in		
Interest receivable	256,716	308,859
Other assets	656,421	(853,117)
Interest payable and other liabilities	(248,376)	(917,091)
Net cash provided by operating activities	2,184,258	555,604
<b>Investing Activities</b>		
Purchases of available-for-sale securities	(36,191,291)	(5,722,790)
Proceeds from maturities of available-for-sale securities	34,989,055	11,529,117
Net change in loans	(4,461,937)	(3,326,187)
Purchase of premises and equipment and software	(1,196,249)	(1,502,472)
Proceeds from sales of premises and equipment	301,314	234,397
Proceeds from sale of foreclosed assets	62,385	175,016
Cash paid for Diverse Computer Marketers, Inc. acquisition	-	(16,034)
Net cash provided by (used in) investing activities	(6,496,723)	1,371,047

*See notes to condensed consolidated financial statements (unaudited)*

**Rurban Financial Corp.**  
**Condensed Consolidated Statements of Cash Flows (Unaudited) (continued)**  
**Three Months Ended**

	March 31, 2008	March 31, 2007
<b>Financing Activities</b>		
Net increase (decrease) in demand deposits, money market, interest checking and savings accounts	\$ 15,712,413	\$ 3,681,627
Net increase (decrease) in certificates of deposit	(5,031,327)	(5,644,131)
Net increase (decrease) in securities sold under agreements to repurchase	530,132	(1,443,705)
Proceeds from Federal Home Loan Bank advances	1,000,000	—
Repayment of Federal Home Loan Bank advances	(2,000,000)	(3,500,000)
Repayment of notes payable	(104,873)	(73,296)
Purchase of treasury stock	(421,000)	—
Dividends paid	(397,914)	(301,646)
Net cash (used in) provided by financing activities	9,287,431	(7,281,151)
<b>Increase (Decrease) in Cash and Cash Equivalents</b>	<b>4,974,966</b>	<b>(5,354,500)</b>
<b>Cash and Cash Equivalents, Beginning of Year</b>	<b>17,183,627</b>	<b>22,481,791</b>
<b>Cash and Cash Equivalents, End of Period</b>	<b>\$ 22,158,593</b>	<b>\$ 17,127,291</b>
<b>Supplemental Cash Flows Information</b>		
Interest paid	\$ 4,359,285	\$ 4,414,340
Transfer of loans to foreclosed assets	\$ 1,507,718	\$ 28,244

*See notes to condensed consolidated financial statements (unaudited)*

**RURBAN FINANCIAL CORP.****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)****NOTE A—BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions for Form 10-Q. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The financial statements reflect all adjustments that are, in the opinion of management, necessary to fairly present the financial position, results of operations and cash flows of the Company. Those adjustments consist only of normal recurring adjustments. Results of operations for the three months ended March 31, 2008 are not necessarily indicative of results for the complete year.

The condensed consolidated balance sheet of the Company as of December 31, 2007 has been derived from the audited consolidated balance sheet of the Company as of that date.

For further information, refer to the consolidated financial statements and footnotes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2007.

**NOTE B—EARNINGS PER SHARE**

Earnings per share (EPS) have been computed based on the weighted average number of shares outstanding during the periods presented. For the periods ended March 31, 2008 and 2007, stock options totaling 329,640 and 319,913 common shares, respectively, were not considered in computing EPS as they were anti-dilutive. The number of shares used in the computation of basic and diluted earnings per share was:

	Three Months Ended	
	March 31,	
	2008	2007
Basic earnings per share	4,962,428	5,027,433
Diluted earnings per share	4,962,511	5,027,613

**NOTE C – LOANS, RISK ELEMENTS AND ALLOWANCE FOR LOAN LOSSES**

Total loans on the balance sheet are comprised of the following classifications at:

	March, 31	December 31,
	2008	2007
Commercial	\$ 82,268,776	\$ 83,048,522
Commercial real estate	129,703,596	126,784,483
Agricultural	47,508,611	43,369,266
Residential real estate	82,998,903	84,620,992
Consumer	49,389,534	51,357,419
Lease financing	330,000	330,000
Total loans	392,199,420	389,510,682
Less		
Net deferred loan fees, premiums and discounts	(236,792)	(241,938)

Loans, net of unearned income	\$	391,962,691	\$	389,268,744
Allowance for loan losses	\$	(4,016,230)	\$	(3,990,455)

11

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The following is a summary of the activity in the allowance for loan losses account for the three months ended March 31, 2008 and 2007.

	Three Months Ended	
	March 31,	
	2008	2007
Balance, beginning of period	\$ 3,990,455	\$ 3,717,377
Provision charged to expense	192,218	92,640
Recoveries	30,848	54,044
Loans charged off	(197,291)	(95,247)
Balance, end of period	\$ 4,016,230	\$ 3,768,814

The following schedule summarizes nonaccrual, past due and impaired loans at:

	March 31, 2008	December 31, 2007
Non-accrual loans	\$ 5,304,652	\$ 5,990,483
Accruing loans which are contractually past due 90 days or more as to interest or principal payments	-	-
Total non-performing loans	\$ 5,304,652	\$ 5,990,483

Individual loans determined to be impaired were as follows:

	March 31, 2008	December 31, 2007
Loans with no allowance for loan losses allocated	\$ 1,742,000	\$ 1,787,000
Loans with allowance for loan losses allocated	1,744,000	1,898,000
Total impaired loans	\$ 3,486,000	\$ 3,685,000
Amount of allowance allocated	\$ 358,000	\$ 333,000

#### NOTE D – REGULATORY MATTERS

The Company and The State Bank and Trust Company (“State Bank”) are subject to various regulatory capital requirements administered by federal and state banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary, actions by regulators. If undertaken, these actions could have a direct material adverse effect on the Company’s financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and State Bank must meet specific capital guidelines that involve quantitative measures of assets, liabilities and certain off-balance-sheet items as calculated under regulatory accounting practices. The capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and State Bank to maintain minimum amounts and ratios (set forth in the table below) of total and Tier I capital (as defined in the regulations) to risk-weighted assets (as defined in the regulations), and of Tier I capital to average assets (as defined in

the regulations). As of March 31, 2008 and December 31, 2007, the Company and State Bank exceeded all “well-capitalized” requirements to which they were subject.

As of December 31, 2007, the most recent notification to the regulators categorized State Bank as well-capitalized under the regulatory framework for prompt corrective action. To be categorized as well-capitalized, State Bank must maintain capital ratios as set forth in the following table. There are no conditions or events since that notification that management believes have changed State Bank's categorization as well-capitalized.

The Company's consolidated, and State Bank's actual, capital amounts (in millions) and ratios, as of March 31, 2008 and December 31, 2007, are also presented in the following table.

	Actual		Minimum Required For Capital Adequacy Purposes		To Be Well Capitalized Under Prompt Corrective Action Provisions		
	Amount	Ratio	Amount	Ratio	Amount	Ratio	
As of March 31, 2008							
Total Capital (to Risk-Weighted Assets)							
Consolidated	\$ 64.5	15.8%	\$ 32.7	8.0%	\$ —	N/A	
State Bank	50.1	12.6	31.8	8.0	39.7	10.0	
Tier I Capital (to Risk-Weighted Assets)							
Consolidated	60.3	14.7	16.4	4.0	—	N/A	
State Bank	46.1	11.6	15.9	4.0	23.8	6.0	
Tier I Capital (to Average Assets)							
Consolidated	60.3	11.0	21.9	4.0	—	N/A	
State Bank	46.1	8.4	21.8	4.0	27.3	5.0	
As of December 31, 2007							
Total Capital (to Risk-Weighted Assets)							
Consolidated	\$ 64.2	15.9%	\$ 32.2	8.0%	\$ —	N/A	
State Bank	49.5	12.7	31.3	8.0	39.1	10.0	
Tier I Capital (to Risk-Weighted Assets)							
Consolidated	59.9	14.9	16.1	4.0	—	N/A	
State Bank	45.5	11.6	15.6	4.0	23.5	6.0	
Tier I Capital (to Average Assets)							
Consolidated	59.9	11.0	21.9	4.0	—	N/A	
State Bank	45.5	8.4	21.8	4.0	27.3	5.0	



## **NOTE E – CONTINGENT LIABILITIES**

There are various contingent liabilities that are not reflected in the consolidated financial statements, including claims and legal actions arising in the ordinary course of business. In the opinion of management, after consultation with legal counsel, the ultimate disposition of these matters is not expected to have a material effect on the Company's consolidated financial condition or results of operations.

## **NOTE F - NEW ACCOUNTING PRONOUNCEMENTS**

On December 4, 2007, the FASB issued FASB Statement No. 160, "*Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51.*" SFAS No. 160 amends ARB No. 51 to establish new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 clarifies that changes in a parent's ownership interest in a subsidiary that do not result in deconsolidation are equity transactions. The statement also requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. SFAS No. 160 is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2008. Early application is prohibited. SFAS No. 160 is effective for the Company's fiscal year that begins on January 1, 2009 and will be applied to future acquisitions.

On December 4, 2007, the FASB amended SFAS No. 141 (revised 2007), "*Business Combinations.*" SFAS No. 141R, establishes requirements and principles for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. SFAS No. 141R will apply to business combinations for which the acquisition date is on or after the beginning of the first reporting period for fiscal year beginning on or after December 15, 2008. Earlier adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose business combinations following existing GAAP until January 1, 2009. Management is currently evaluating the potential impact, if any, to the Company's consolidated financial statements.

The Company or one of its subsidiaries files income tax returns in the U.S. federal and Ohio jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local examinations by tax authorities for years before 2005.

The Company adopted the provisions of the Financial Accounting Standards Board (FASB) Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109, on January 1, 2007. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As a result of the implementation of FIN 48, the Company did not become aware of any liability for uncertain tax positions that it believes should be recognized in the financial statements.

In February 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - including an amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 permits the Company to choose to measure certain financial assets and liabilities at fair value that are not currently required to be measured at fair value (i.e. the Fair Value Option). Election of the Fair Value Option is made on an instrument-by-instrument basis and is irrevocable. At the adoption date, unrealized gains and losses on financial assets and liabilities for which the Fair Value Option has been elected would be reported as a cumulative adjustment to beginning retained earnings. If the Company elects the Fair Value Option for certain financial assets and liabilities, the Company will report unrealized gains and losses due to changes in their fair value in earnings at each subsequent reporting date. SFAS No. 159 is effective as of January 1, 2008. The Company has not elected the Fair Value Option for any financial assets or liabilities at March 31, 2008.



In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 enhances existing guidance for measuring assets and liabilities using fair value. Prior to the issuance of FAS 157, guidance for applying fair value was incorporated in several accounting pronouncements. FAS 157 provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. FAS 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under FAS 157, fair value measurements are disclosed by level within that hierarchy. While FAS 157 does not add any new fair value measurements, it does change current practice. Changes to practice include: (1) a requirement for an entity to include its own credit standing in the measurement of its liabilities; (2) a modification of the transaction price presumption; (3) a prohibition on the use of block discounts when valuing large blocks of securities for broker-dealers and investment companies; and (4) a requirement to adjust the value of restricted stock for the effect of the restriction even if the restriction lapses within one year. FAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We have adopted FAS 157 effective for the first quarter of 2008.

At its September 2006 meeting, the Emerging Issues Task Force (“EITF”) reached a final consensus on Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. The consensus stipulates that an agreement by an employer to share a portion of the proceeds of a life insurance policy with an employee during the postretirement period is a postretirement benefit arrangement required to be accounted for under Statement No. 106 (“SFAS No. 106”) or Accounting Principles Board (APB) Opinion No. 12, Omnibus Opinion-1967. The consensus concludes that the purchase of a split-dollar life insurance policy does not constitute a settlement under SFAS No. 106 and, therefore, a liability for the postretirement obligation must be recognized under SFAS No. 106 if the benefit is offered under an arrangement that constitutes a plan or under APB No. 12 if it is not part of a plan. Issue 06-04 is effective for annual or interim reporting periods beginning after December 15, 2007. The Company has endorsement split-dollar life insurance policies. A liability has been recorded through a cumulative-effect adjustment to retained earnings as of January 1, 2008 in the amount of \$116,303. There was no material impact to the financial position and results of operations as a result of the implementation of EITF 06-04.

At its March 2007 meeting, the EITF reached a final consensus on Issue No. 06-10, Accounting for Collateral Assignment Split-Dollar Life Insurance Arrangements. A consensus was reached that an employer should recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement in accordance with either FASB Statement No. 106 or APB Opinion No. 12, as appropriate, if the employer has agreed to maintain a life insurance policy during the employee’s retirement or provide the employee with a death benefit based on the substantive agreement with the employee. A consensus also was reached that an employer should recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. The consensus is effective for fiscal years beginning after December 15, 2007, including interim periods within those fiscal years, with early application permitted. The Company has endorsement split-dollar life insurance policies. The implementation of EITF 06-10 will not have a material impact on the financial position and results of operations of the Company.

#### **NOTE G – COMMITMENTS AND CREDIT RISK**

As of March 31, 2008, loan commitments and unused lines of credit totaled \$68,135,000, standby letters of credit totaled \$287,000 and no commercial letters of credit were outstanding.

#### **NOTE H – SEGMENT INFORMATION**

The reportable segments are determined by the products and services offered, primarily distinguished between banking and data processing operations. “Other” segment information includes the accounts of the holding company,

Rurban, which combined provides management and operational services to its subsidiaries. Information reported internally for performance assessment follows.

## NOTE H — SEGMENT INFORMATION (Continued)

As of and for the three months ended March 31, 2008

Income statement information:	Data			Total	Intersegment	Consolidated
	Banking	Processing	Other	Segments	Elimination	Totals
Net interest income (expense)	\$ 4,295,351	\$ (43,240)	\$ (434,895)	\$ 3,817,216		\$ 3,817,216
Non-interest income - external customers	2,159,188	5,259,566	96,759	7,515,513		7,515,513
Non-interest income - other segments	9,366	389,403	309,998	708,767	(708,767)	-
Total revenue	6,463,905	5,605,729	(28,138)	12,041,496	(708,767)	11,332,729
Non-interest expense	5,017,887	4,393,142	899,098	10,310,127	(708,767)	9,601,360
Significant non-cash items:						
Depreciation and amortization	269,370	667,162	39,758	976,290	-	976,290
Provision for loan losses	192,218	-	-	192,218	-	192,218
Income tax expense (benefit)	336,347	412,280	(318,832)	429,795	-	429,795
Segment profit (loss)	\$ 917,453	\$ 800,307	\$ (608,404)	\$ 1,109,356	\$ -	\$ 1,109,356
Balance sheet information:						
Total assets	\$ 552,918,637	\$ 20,353,899	\$ 6,588,372	\$ 579,860,908	\$ (8,127,560)	\$ 571,733,348
Goodwill and intangibles	11,579,734	7,322,730	-	18,902,464	-	18,902,464
Premises and equipment expenditures	57,314	1,046,388	92,547	1,196,249	-	1,196,249

## NOTE H — SEGMENT INFORMATION (Continued)

As of and for the three months ended March 31, 2007

Income statement information:	Data			Total Segments	Intersegment Elimination	Consolidated Totals
	Banking	Processing	Other			
Net interest income (expense)	\$ 4,131,429	\$ (93,658)	\$ (444,495)	\$ 3,593,276		\$ 3,593,276
Non-interest income - external customers	1,889,737	4,834,136	14,869	6,738,742		6,738,742
Non-interest income - other segments	526,124	415,225	313,046	1,254,395	(1,254,395)	-
Total revenue	6,547,290	5,155,703	(116,580)	11,586,413	(1,254,395)	10,332,018
Non-interest expense	5,710,203	4,108,766	735,679	10,554,648	(1,254,395)	9,300,253
Significant non-cash items:						
Depreciation and amortization	239,567	699,637	29,656	968,860	-	968,860
Provision for loan losses	92,640	-	-	92,640	-	92,640
Income tax expense (benefit)	173,944	355,973	(293,245)	236,672	-	236,672
Segment profit (loss)	\$ 570,503	\$ 690,964	\$ (559,014)	\$ 702,453	\$ -	\$ 702,453
Balance sheet information:						
Total assets	\$ 530,459,372	\$ 21,097,318	\$ 8,460,028	\$ 560,016,718	\$ (11,131,164)	\$ 548,885,554
Goodwill and intangibles	12,040,233	7,333,457	-	19,373,690	-	19,373,690
Premises and equipment expenditures	730,435	772,037	-	1,502,472	-	1,502,472

**NOTE I – FAIR VALUE OF ASSETS AND LIABILITIES**

Effective January 1, 2008, the Company adopted Statement of Financial Accounting Standards No. 157, Fair Value Measurements (FAS 157). FAS 157 defines fair value, establishes a framework for measuring fair value and expands disclosures about fair value measurements. FAS 157 has been applied prospectively as of the beginning of the period.

FAS 157 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. FAS 157 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

**Level 1** Quoted prices in active markets for identical assets or liabilities

**Level 2** Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

**Level 3** Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

**Available-for-Sale Securities**

The fair value of available-for-sale securities are determined by various valuation methodologies. Level 2 securities include U.S. government agencies, mortgage-backed securities, and obligations of political and state subdivisions.

The following table presents the fair value measurements of assets measured at fair value on a recurring basis and the level within FAS 157 fair value hierarchy in which the fair value measurements fall at March 31, 2008:

Description	Fair Values at 3/31/2008	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Available-for-Sale Securities	94,378,377	-	94,378,377	-

**Impaired Loans**

Loans for which it is probable the Company will not collect all principal and interest due according to contractual terms are measured for impairment in accordance with the provisions of Financial Accounting Standard No. 114, "Accounting by Creditors for Impairment of a Loan." Allowable methods for estimating fair value include using the fair value of the collateral for collateral dependent loans, or where a loan is determined not to be collateral dependent, using the discounted cash flow method. If the impaired loan is collateral dependent, then the fair value method of measuring the amount of impairment is utilized. This method requires obtaining an independent appraisal of the collateral and applying a discount factor to the value based on the Company's loan review policy.

The following table presents the fair value measurements of assets measured at fair value on a nonrecurring basis and the level within the FAS 157 fair value hierarchy in which the fair value measurements fall at March 31, 2008:

Description	Fair Values at 3/31/2008	Fair Value Measurements Using:		
		Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Impaired loans	403,000	-	-	403,000



## **Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

### **Cautionary Statement Regarding Forward-Looking Information**

Management's Discussion and Analysis of Financial Condition and Results of Operations contains forward-looking statements that are provided to assist in the understanding of anticipated future financial performance. Forward-looking statements provide current expectations or forecasts of future events and are not guarantees of future performance. Examples of forward-looking statements include: (a) projections of income or expense, earnings per share, the payments or non-payments of dividends, capital structure and other financial items; (b) statements of plans and objectives of the Company or our management or Board of Directors, including those relating to products or services; (c) statements of future economic performance; and (d) statements of assumptions underlying such statements. Words such as "believes," "anticipates," "expects," "intends," "targets," "plans," "projects," "estimates," and other expressions are intended to identify forward-looking statements, but are not the exclusive means of identifying those statements. Forward-looking statements are based on management's expectations and are subject to a number of risks and uncertainties. Although management believes that the expectations reflected in such forward-looking statements are reasonable, actual results may differ materially from those expressed or implied in such statements. Risks and uncertainties that could cause actual results to differ materially include, without limitation, changes in interest rates, changes in the competitive environment, and changes in banking regulations or other regulatory or legislative requirements affecting bank holding companies. Additional detailed information concerning a number of important factors which could cause actual results to differ materially from the forward-looking statements contained in Management's Discussion and Analysis of Financial Condition and Results of Operations is available in the Company's filings with the Securities and Exchange Commission, under the Securities Exchange Act of 1934, including the disclosure under the heading "Item 1A. Risk Factors" of Part I of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007. Undue reliance should not be placed on the forward-looking statements, which speak only as of the date hereof. Except as may be required by law, the Company undertakes no obligation to update any forward-looking statement to reflect unanticipated events or circumstances after the date on which the statement is made.

### **Overview of Rurban**

Rurban is a bank holding company registered with the Federal Reserve Board. Rurban's wholly-owned subsidiary, The State Bank and Trust Company ("State Bank"), is engaged in commercial banking. Rurban's subsidiary, Rurbanc Data Services, Inc. ("RDSI"), provides computerized data processing services to community banks and businesses. On March 24, 2007, The Exchange Bank and Reliance Financial Services, N.A. ("Reliance") were merged with and into the lead bank, State Bank. Reliance's trust and investment operations are now conducted through a division of State Bank, doing business under the name Reliance Financial Services. On December 31, 2007 Diverse Computer Marketers, Inc. (DCM) was merged with and into RDSI. DCM continues to operate as a division of RDSI, continuing to doing business under the name Diverse Computer Marketers.

Rurban Statutory Trust I ("RST") was established in August 2000. In September 2000, RST completed a pooled private offering of 10,000 Capital Securities with a liquidation amount of \$1,000 per security. The proceeds of the offering were loaned to the Company in exchange for junior subordinated debentures of the Company with terms substantially similar to the Capital Securities. The sole assets of RST are the junior subordinated debentures, and the back-up obligations, in the aggregate, constitute a full and unconditional guarantee by the Company of the obligations of RST under the Capital Securities.

Rurban Statutory Trust II ("RST II") was established in August 2005. In September 2005, RST II completed a pooled private offering of 10,000 Capital Securities with a liquidation amount of \$1,000 per security. The proceeds of the offering were loaned to the Company in exchange for junior subordinated debentures of the Company with terms

substantially similar to the Capital Securities. The sole assets of RST II are the junior subordinated debentures, and the back-up obligations, in the aggregate, constitute a full and unconditional guarantee by the Company of the obligations of RST II under the Capital Securities.

RFCBC, Inc., (“RFCBC”) is an Ohio corporation and wholly-owned subsidiary of the Company that was incorporated in August 2004. RFCBC operates as a loan subsidiary in servicing and working out problem loans.

### **Critical Accounting Policies**

Note 1 to the Notes to the Consolidated Financial Statements included in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2007 describes the significant accounting policies used in the development and presentation of the Company’s financial statements. The accounting and reporting policies of the Company are in accordance with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. The Company’s financial position and results of operations can be affected by these estimates and assumptions and are integral to the understanding of reported results. Critical accounting policies are those policies that management believes are the most important to the portrayal of the Company’s financial condition and results, and they require management to make estimates that are difficult, subjective, or complex.

**Allowance for Loan Losses** - The allowance for loan losses provides coverage for probable losses inherent in the Company’s loan portfolio. Management evaluates the adequacy of the allowance for loan losses each quarter based on changes, if any, in underwriting activities, loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), trends in loan performance, regulatory guidance and economic factors. This evaluation is inherently subjective, as it requires the use of significant management estimates. Many factors can affect management’s estimates of specific and expected losses, including volatility of default probabilities, rating migrations, loss severity and economic and political conditions. The allowance is increased through provisions charged to operating earnings and reduced by net charge-offs.

The Company determines the amount of the allowance based on relative risk characteristics of the loan portfolio. The allowance recorded for commercial loans is based on reviews of individual credit relationships and an analysis of the migration of commercial loans and actual loss experience. The allowance recorded for homogeneous consumer loans is based on an analysis of loan mix, risk characteristics of the portfolio, fraud loss and bankruptcy experiences, and historical losses, adjusted for current trends, for each homogeneous category or group of loans. The allowance for credit losses relating to impaired loans is based on the loan’s observable market price, the collateral for certain collateral-dependent loans, or the discounted cash flows using the loan’s effective interest rate.

Regardless of the extent of the Company’s analysis of customer performance, portfolio trends or risk management processes, certain inherent but undetected losses are probable within the loan portfolio. This is due to several factors, including inherent delays in obtaining information regarding a customer’s financial condition or changes in their unique business conditions, the subjective nature of individual loan evaluations, collateral assessments and the interpretation of economic trends. Volatility of economic or customer-specific conditions affecting the identification and estimation of losses for larger non-homogeneous credits and the sensitivity of assumptions utilized to establish allowances for homogenous groups of loans are also factors. The Company estimates a range of inherent losses related to the existence of these exposures. The estimates are based upon the Company’s evaluation of imprecise risk associated with the commercial and consumer allowance levels and the estimated impact of the current economic environment. To the extent that actual results differ from management’s estimates, additional loan loss provisions may be required that could adversely impact earnings for future periods.

**Goodwill and Other Intangibles** - The Company records all assets and liabilities acquired in purchase acquisitions, including goodwill and other intangibles, at fair value as required by SFAS 141. Goodwill is subject, at a minimum, to annual tests for impairment. Other intangible assets are amortized over their estimated useful lives using straight-line or accelerated methods, and are subject to impairment if events or circumstances indicate a possible inability to realize the carrying amount. The initial goodwill and other intangibles recorded and subsequent impairment analysis requires management to make subjective judgments concerning estimates of how the acquired asset will perform in the future. Events and factors that may significantly affect the estimates include, among others, customer attrition, changes in revenue growth trends, specific industry conditions and changes in competition. A decrease in earnings resulting from these or other factors could lead to an impairment of goodwill that could adversely impact earnings of future periods.

### **Impact of Accounting Changes**

On December 4, 2007, the FASB issued FASB Statement No. 160, *“Noncontrolling Interests in Consolidated Financial Statements, an Amendment of ARB No. 51.”* SFAS No. 160 amends ARB No. 51 to establish new accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. SFAS No. 160 clarifies that changes in a parent’s ownership interest in a subsidiary that do not result in deconsolidation are equity transactions. The statement also requires that a parent recognize a gain or loss in net income when a subsidiary is deconsolidated. SFAS No. 160 is effective for fiscal years and interim periods within those fiscal years, beginning on or after December 15, 2008. Early application is prohibited. SFAS No. 160 is effective for the Company’s fiscal year that begins on January 1, 2009 and will be applied to future acquisitions.

On December 4, 2007, the FASB amended SFAS No. 141 (revised 2007), *“Business Combinations.”* SFAS No. 141R, establishes requirements and principles for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed and any non-controlling interest in the acquiree. SFAS No. 141R will apply to business combinations for which the acquisition date is on or after the beginning of the first reporting period for fiscal year beginning on or after December 15, 2008. Earlier adoption is prohibited. Accordingly, a calendar year-end company is required to record and disclose business combinations following existing GAAP until January 1, 2009. Management is currently evaluating the potential impact, if any, to the Company’s consolidated financial statements.

The Company or one of its subsidiaries files income tax returns in the U.S. federal and Ohio jurisdictions. With few exceptions, the Company is no longer subject to U.S. federal, state and local examinations by tax authorities for years before 2005.

The Company adopted the provisions of the Financial Accounting Standards Board (FASB) Interpretation No. 48 (FIN 48), Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109, on January 1, 2007. FIN 48 prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As a result of the implementation of FIN 48, the Company did not become aware of any liability for uncertain tax positions that it believes should be recognized in the financial statements.

In February 2007, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 159, The Fair Value Option for Financial Assets and Financial Liabilities - including an amendment of FASB Statement No. 115 (SFAS No. 159). SFAS No. 159 permits the Company to choose to measure certain financial assets and liabilities at fair value that are not currently required to be measured at fair value (i.e. the Fair Value Option). Election of the Fair Value Option is made on an instrument-by-instrument basis and is irrevocable. At the adoption date, unrealized gains and losses on financial assets and liabilities for which the Fair Value Option has been elected would be reported as a cumulative adjustment to beginning retained earnings. If the Company elects the Fair Value Option for certain financial assets and liabilities, the Company will report unrealized gains and losses due

to changes in their fair value in earnings at each subsequent reporting date. SFAS No. 159 is effective as of January 1, 2008. The Company has not elected the Fair Value Option for any financial assets or liabilities at March 31, 2008.

In September 2006, the FASB issued Statement of Financial Accounting Standards No. 157, *Fair Value Measurements* (FAS 157). FAS 157 enhances existing guidance for measuring assets and liabilities using fair value. Prior to the issuance of FAS 157, guidance for applying fair value was incorporated in several accounting pronouncements. FAS 157 provides a single definition of fair value, together with a framework for measuring it, and requires additional disclosure about the use of fair value to measure assets and liabilities. FAS 157 also emphasizes that fair value is a market-based measurement, not an entity-specific measurement, and sets out a fair value hierarchy with the highest priority being quoted prices in active markets. Under FAS 157, fair value measurements are disclosed by level within that hierarchy. While FAS 157 does not add any new fair value measurements, it does change current practice. Changes to practice include: (1) a requirement for an entity to include its own credit standing in the measurement of its liabilities; (2) a modification of the transaction price presumption; (3) a prohibition on the use of block discounts when valuing large blocks of securities for broker-dealers and investment companies; and (4) a requirement to adjust the value of restricted stock for the effect of the restriction even if the restriction lapses within one year. FAS 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007, and interim periods within those fiscal years. We have adopted FAS 157 effective for the first quarter of 2008.

At its September 2006 meeting, the Emerging Issues Task Force (“EITF”) reached a final consensus on Issue No. 06-4, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements. The consensus stipulates that an agreement by an employer to share a portion of the proceeds of a life insurance policy with an employee during the postretirement period is a postretirement benefit arrangement required to be accounted for under Statement No. 106 (“SFAS No. 106”) or Accounting Principles Board (APB) Opinion No. 12, Omnibus Opinion-1967. The consensus concludes that the purchase of a split-dollar life insurance policy does not constitute a settlement under SFAS No. 106 and, therefore, a liability for the postretirement obligation must be recognized under SFAS No. 106 if the benefit is offered under an arrangement that constitutes a plan or under APB No. 12 if it is not part of a plan. Issue 06-04 is effective for annual or interim reporting periods beginning after December 15, 2007. The Company has endorsement split-dollar life insurance policies. A liability has been recorded through a cumulative-effect adjustment to retained earnings as of January 1, 2008 in the amount of \$116,303.

At its March 2007 meeting, the EITF reached a final consensus on Issue No. 06-10, Accounting for Collateral Assignment Split-Dollar Life Insurance Arrangements. A consensus was reached that an employer should recognize a liability for the postretirement benefit related to a collateral assignment split-dollar life insurance arrangement in accordance with either FASB Statement No. 106 or APB Opinion No. 12, as appropriate, if the employer has agreed to maintain a life insurance policy during the employee’s retirement or provide the employee with a death benefit based on the substantive agreement with the employee. A consensus also was reached that an employer should recognize and measure an asset based on the nature and substance of the collateral assignment split-dollar life insurance arrangement. The consensus is effective for fiscal years beginning after December 15, 2007, including interim periods within those fiscal years, with early application permitted. The Company has endorsement split-dollar life insurance policies. The implementation of EITF 06-10 will not have a material impact on the financial position and results of operations of the Company.

### **Three Months Ended March 31, 2008 compared to Three Months Ended March 31, 2007**

**Net Income:** Net income for the first quarter of 2008 was \$1,109,000 or \$0.22 per diluted share, compared to \$702,000, or \$0.14 per diluted share, for the first quarter of 2007. This quarterly increase in net income was driven by a \$777,000 increase in non-interest income and a \$224,000 increase in net interest income partially offset by an increase in provision expense of \$100,000 and a \$301,000 increase in non-interest expense.

**Net Interest Income:** Net interest income was \$3.8 million, an increase of \$224,000 or 6.2 percent, from the 2007 first quarter. Average earning assets increased \$14.6 million or 3.0 percent over the 12-month period, all of which was organic growth. Loan growth over the past twelve months was \$18.7 million, or 5.0 percent, reaching \$392.0 million at March 31, 2008; this growth was entirely organic. Commercial loans now account for nearly 66 percent of State Bank's loan portfolio, and the majority of the Bank's loan growth was derived from this sector. Loan growth during the first quarter remained steady. As of March 31, 2008, loans were \$2.7 million higher than year-end, with agricultural loans, up \$4.1 million and commercial real estate loans, up \$2.9 million. Growth for both periods was primarily offset by slight declines in residential and consumer loans. Year-over-year, the net interest margin increased 22 basis points from 3.04% for the first quarter 2007 to 3.26% for the first quarter 2008. The 3.26% represents a 14 basis point increase from the linked quarter of 3.12%. This increase is a result of an aggressive asset liability management program that the Company continues to execute.

**Provision for Loan Losses:** The provision for loan losses was \$192,000 in the first quarter of 2008 compared to a \$93,000 in the first quarter of 2007. The increase in provision was due in part to the Company's growing loan portfolio and more than offset the Company's net charge-offs, which totaled \$166,000 for the first quarter of 2008. Net charge-offs during the first quarter of 2007 were \$41,000. Total allowance for loan losses to total loans was 1.02% and consistent with the previous quarter levels. For the first quarter ended March 31, 2008, net charge-offs as a percentage of average loans was 0.17% annualized. At quarter end, consolidated non-performing assets, including those of RFCBC (the loan workout subsidiary), were \$7.0 million or 1.22% of total assets compared with \$4.1 million or 0.75% of total assets for the prior year first quarter.

<i>(\$in Thousands)</i>	March 31, 2008	December 31, 2007	March 31, 2007
Non-performing Assets	\$ 6,967	\$ 6,162	\$ 4,112
Allowance for loan losses / Total loans	1.02%	1.03%	1.01%
Allowance for loan losses/Non-performing loans	57.6%	64.8%	91.6%

**Non-interest Income:** Non-interest income was \$7.5 million for the first quarter of 2008 compared with \$6.7 million for the first quarter of 2007, an increase of \$777,000 or 11.5%. The increase was primarily driven by data processing fees as they increased \$430,000. First quarter non-interest income was also positively impacted by the one-time recovery of \$197,000 and \$132,000, respectively, from the partial recovery of previously written off WorldCom securities and proceeds from the sale of equity securities derived from VISA Inc.'s Initial Public Offering. Non-interest income accounts for approximately 66% of Rurban's total revenue.

**Non-interest Expense:** Non-interest expense was \$9.6 million for the first quarter of 2008, up \$301,000 or 3.2% from the year-earlier quarter. RDSI took billing for postage in-house during the quarter resulting in additional postage expense of \$230,000 being recorded. This is offset by increases in revenue. Additionally, one-time expenses of \$176,000 were recorded in the quarter related to the wind-down of RFCBC, Rurban's loan workout subsidiary.

### **Changes in Financial Condition**

#### **March 31, 2008 vs. December 31, 2007**

At March 31, 2008, total assets were \$571.7 million, representing an increase of \$10.5 million or 1.9% from December 31, 2007. The increase was primarily attributable to an increase of \$4.4 million or 220% in fed funds, a \$1.7 million or 1.9% increase in available-for-sale securities, and a \$2.7 million or 0.7% increase in loans net of unearned income.

Year over year, average assets increased \$12.5 million, or 2.3%. Loan growth over the past twelve months was approximately \$18.7 million, or 5.0%, reaching \$392.0 million at March 31, 2008; this growth was entirely organic. Virtually all of the growth in the Bank's loan portfolio over this period was derived from the commercial sector. Loan growth during the first quarter remained steady. As of March 31, 2008, loans were \$2.7 million higher than year-end, with agricultural loans, up \$4.1 million and commercial real estate loans, up \$2.9 million. Growth for both periods was primarily offset by slight declines in residential and consumer loans.

At March 31, 2008, liabilities totaled \$511.9 million, an increase of \$10.0 million since December 31, 2007. Of this increase, virtually all was derived from an increase in total deposits, which increased \$10.7 million or 2.6%. Of the \$10.7 million increase in total deposits, money market accounts increased \$11.3 million and interest bearing NOW accounts increased \$5.2 million. Time deposits decreased \$5.0 million during the period, while savings deposits decreased \$1.0 million. The decrease in time deposits reflects the execution of run-off of municipal deposits as part of the planned balance sheet restructuring.

From December 31, 2007 to March 31, 2008, total shareholders' equity increased \$545,000 or 1.0% to \$59.9 million. Of this increase, retained earnings increased \$595,000 which is the result of \$1.1 million in net income less \$398,000 in cash dividends to shareholders. Also, accumulated other comprehensive loss increased \$350,000 as the result of an increase in market value of the available-for-sale securities portfolio, and additional paid in-capital increased \$21,000 as the result of stock option expense incurred during the quarter. The stock repurchase plan reduced capital by \$421,000 during the period as 37,000 shares were repurchased during the quarter.

### Capital Resources

At March 31, 2008, actual capital levels (in millions) and minimum required levels were as follows:

	Actual		Minimum Required For Capital Adequacy Purposes		Minimum Required To Be Well Capitalized Under Prompt Corrective Action Regulations	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
Total capital (to risk weighted assets)						
Consolidated	\$ 64.5	15.8%	\$ 32.7	8.0%	\$ -	N/A
State Bank	50.1	12.6	31.8	8.0	39.7	10.0

Both the Company and State Bank were categorized as well-capitalized at March 31, 2008.

### **LIQUIDITY**

Liquidity relates primarily to the Company's ability to fund loan demand, meet deposit customers' withdrawal requirements and provide for operating expenses. Assets used to satisfy these needs consist of cash and due from banks, federal funds sold, interest earning deposits in other financial institutions, securities available for sale and loans held for sale. These assets are commonly referred to as liquid assets. Liquid assets were \$119.0 million at March 31, 2008 compared to \$111.5 million at December 31, 2007.



The Company's commercial real estate and residential first mortgage portfolio of \$212.7 million at March 31, 2008, and \$211.4 million at December 31, 2007, which can and has been readily used to collateralize borrowings, is an additional source of liquidity. Management believes the Company's current liquidity level, without these borrowings, is sufficient to meet its liquidity needs. At March 31, 2008, all eligible commercial real estate and first mortgage loans were pledged under an FHLB blanket lien.

The cash flow statements for the periods presented provide an indication of the Company's sources and uses of cash, as well as an indication of the ability of the Company to maintain an adequate level of liquidity. A discussion of the cash flow statements for the three months ended March 31, 2008 and 2007 follows.

The Company experienced positive cash flows from operating activities for the three months ended March 31, 2008 and 2007. Net cash from operating activities was \$2.2 million and \$556,000, respectively, for the three months ended March 31, 2008 and 2007.

Cash flow from investing activities was a use of cash of \$6.5 million for the three months ended March 31, 2008 and net funds provided of \$1.4 million for the three months ended March 31, 2007. The changes in net cash from investing activities for the three months ended March 31, 2008 include the purchase of available-for-sale securities of \$36.2 million, partially offset by the proceeds from maturities or calls of available-for-sale securities of \$35.0 million, the net change in loans of \$4.5 million, and the purchases of premises and equipment of \$1.2 million. The changes in net cash from investing activities for the three months ended March 31, 2007 include the proceeds from maturities of available-for-sale securities \$11.5 million, offset by the purchase of available-for-sale securities \$5.7 million, the net change in loans of \$3.3 million and the purchase of premises and equipment of \$1.5 million.

Net cash flow from financing activities was \$9.3 million, for the three months ended March 31, 2008 and \$(7.3) million for the three months ended March 31, 2007. The 2008 net cash increase was primarily due to a net increase in deposits of \$10.7 million, partially offset by net proceeds from FHLB advances of \$1.0 million. The three months ended March 31, 2007 net cash decrease was due primarily to a net decrease in deposits of \$2.0 million, proceeds from FHLB advances of \$3.5 million and the net decrease in securities sold under agreements to repurchase of \$1.4 million.

#### **Off-Balance-Sheet Borrowing Arrangements:**

Significant additional off-balance-sheet liquidity is available in the form of FHLB advances, unused federal funds lines from correspondent banks, and the national certificate of deposit market. Management expects the risk of changes in off-balance-sheet arrangements to be immaterial to earnings.

Approximately \$134.4 million of the Company's \$212.7 million commercial real estate and residential first mortgage loans qualify to collateralize FHLB borrowings and have been pledged to meet FHLB collateralization requirements as of March 31, 2008. Based on the current collateralization requirements of the FHLB, approximately \$27.3 million of additional borrowing capacity existed at March 31, 2008.

At March 31, 2008, the Company had \$20.9 million in federal funds lines. As of December 31, 2007, the Company had \$20.9 million in federal funds lines. There were no Federal funds borrowed at March 31, 2008 and 2007. The Company also had \$10.3 million in unpledged securities of which \$1.4 million may be used to pledge for additional borrowings.

The Company's contractual obligations as of March 31, 2008 were comprised of long-term debt obligations, other debt obligations, operating lease obligations and other long-term liabilities. Long-term debt obligations are comprised of FHLB Advances of \$23.0 million. Other debt obligations are comprised of Trust Preferred securities of \$20.6 million and Notes Payable of \$818,000. The operating lease obligation is a lease on the State Bank operations building of

\$99,600 per year, the RDSI-North building of \$162,000 per year, the Northtowne branch of State Bank of \$60,000 per year and the DCM Lansing facility which total \$108,000 per year. Other long-term liabilities include time deposits of \$218.4 million.

## ASSET LIABILITY MANAGEMENT

Asset liability management involves developing and monitoring strategies to maintain sufficient liquidity, maximize net interest income and minimize the impact that significant fluctuations in market interest rates would have on earnings. The business of the Company and the composition of its balance sheet consist of investments in interest-earning assets (primarily loans, mortgage-backed securities, and securities available for sale) which are primarily funded by interest-bearing liabilities (deposits and borrowings). With the exception of specific loans which are originated and held for sale, all of the financial instruments of the Company are for other than trading purposes. All of the Company's transactions are denominated in U.S. dollars with no specific foreign exchange exposure. In addition, the Company has limited exposure to commodity prices related to agricultural loans. The impact of changes in foreign exchange rates and commodity prices on interest rates are assumed to be insignificant. The Company's financial instruments have varying levels of sensitivity to changes in market interest rates resulting in market risk. Interest rate risk is the Company's primary market risk exposure; to a lesser extent, liquidity risk also impacts market risk exposure.

Interest rate risk is the exposure of a banking institution's financial condition to adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk could pose a significant threat to the Company's earnings and capital base. Accordingly, effective risk management that maintains interest rate risks at prudent levels is essential to the Company's safety and soundness.

Evaluating a financial institution's exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization's quantitative level of exposure. When assessing the interest rate risk management process, the Company seeks to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risks at prudent levels of consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires the Company to assess the existing and potential future effects of changes in interest rates on its consolidated financial condition, including capital adequacy, earnings, liquidity, and asset quality (when appropriate).

The Federal Reserve Board together with the Office of the Comptroller of the Currency and the Federal Deposit Insurance Company, adopted a Joint Agency Policy Statement on interest rate risk effective June 26, 1996. The policy statement provides guidance to examiners and bankers on sound practices for managing interest rate risk, which will form the basis for ongoing evaluation of the adequacy of interest rate risk management at supervised institutions. The policy statement also outlines fundamental elements of sound management that have been identified in prior Federal Reserve guidance and discusses the importance of these elements in the context of managing interest rate risk. Specifically, the guidance emphasizes the need for active board of director and senior management oversight and a comprehensive risk management process that effectively identifies, measures, and controls interest rate risk.

Financial institutions derive their income primarily from the excess of interest collected over interest paid. The rates of interest an institution earns on its assets and owes on its liabilities generally are established contractually for a period of time. Since market interest rates change over time, an institution is exposed to lower profit margins (or losses) if it cannot adapt to interest rate changes. For example, assume that an institution's assets carry intermediate or long term fixed rates and that those assets are funded with short-term liabilities. If market interest rates rise by the time the short-term liabilities must be refinanced, the increase in the institution's interest expense on its liabilities may not be sufficiently offset if assets continue to earn at the long-term fixed rates. Accordingly, an institution's profits could decrease on existing assets because the institution will either have lower net interest income or possibly, net interest expense. Similar risks exist when assets are subject to contractual interest rate ceilings, or rate sensitive assets are funded by longer-term, fixed-rate liabilities in a declining rate environment.

There are several ways an institution can manage interest rate risk including: 1) matching repricing periods for new assets and liabilities, for example, by shortening terms of new loans or investments; 2) selling existing assets or repaying certain liabilities; and 3) hedging existing assets, liabilities, or anticipated transactions. An institution might also invest in more complex financial instruments intended to hedge or otherwise change interest rate risk. Interest rate swaps, futures contracts, options on futures contracts, and other such derivative financial instruments can be used for this purpose. Because these instruments are sensitive to interest rate changes, they require management's expertise to be effective. The Company has not purchased derivative financial instruments in the past but may purchase such instruments in the future if market conditions are favorable.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The following table provides information about the Company's financial instruments used for purposes other than trading that are sensitive to changes in interest rates as of March 31, 2008. It does not present when these items may actually reprice. For loans receivable, securities, and liabilities with contractual maturities, the table presents principal cash flows and related weighted-average interest rates by contractual maturities as well as the historical impact of interest rate fluctuations on the prepayment of loans and mortgage backed securities. For core deposits (demand deposits, interest-bearing checking, savings, and money market deposits) that have no contractual maturity, the table presents principal cash flows and applicable related weighted-average interest rates based upon the Company's historical experience, management's judgment and statistical analysis, as applicable, concerning their most likely withdrawal behaviors. The current historical interest rates for core deposits have been assumed to apply for future periods in this table as the actual interest rates that will need to be paid to maintain these deposits are not currently known. Weighted average variable rates are based upon contractual rates existing at the reporting date.

#### **Principal/Notional Amount Maturing or Assumed to Withdraw In: (Dollars in Thousands)**

Comparison of 2008 to 2007:	First	Years		Total
	Year	2 – 5	Thereafter	
<b>Total rate-sensitive assets:</b>				
At March 31, 2008	\$ 174,377	\$ 187,940	\$ 136,951	\$ 499,268
At December 31, 2007	176,907	179,502	133,191	489,601
Increase (decrease)	\$ (2,530)	\$ 8,438	\$ 3,760	\$ 9,667
<b>Total rate-sensitive liabilities:</b>				
At March 31, 2008	\$ 229,440	\$ 252,956	\$ 22,291	\$ 504,687
At December 31, 2007	231,589	241,378	21,612	494,579
Increase (decrease)	\$ (2,149)	\$ 11,578	\$ 679	\$ 10,108

The above table reflects expected maturities, not expected repricing. The contractual maturities adjusted for anticipated prepayments and anticipated renewals at current interest rates, as shown in the preceding table, are only part of the Company's interest rate risk profile. Other important factors include the ratio of rate-sensitive assets to rate-sensitive liabilities (which takes into consideration loan repricing frequency, but not when deposits may be repriced) and the general level and direction of market interest rates. For core deposits, the repricing frequency is assumed to be longer than when such deposits actually reprice. For some rate sensitive liabilities, their repricing frequency is the same as their contractual maturity. For variable rate loans receivable, repricing frequency can be daily or monthly. For adjustable rate loans receivable, repricing can be as frequent as annually for loans whose contractual maturities range from one to thirty years. Recent Fed actions, economic conditions and increasingly aggressive local

market competition have pushed loan rates lower, necessitating the Company's ability to generate and reprice core deposits downward which has enabled the Company to reduce overall funding costs.

28

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The Company manages its interest rate risk by the employment of strategies to assure that desired levels of both interest-earning assets and interest-bearing liabilities mature or reprice with similar time frames. Such strategies include: 1) loans receivable which are renewed (and repriced) annually, 2) variable rate loans, 3) certificates of deposit with terms from one month to six years, 4) securities available for sale which mature at various times primarily from one through ten years, 5) federal funds borrowings with terms of one day to 90 days, and 6) FHLB borrowings with terms of one day to ten years.

#### **Item 4T. Controls and Procedures**

##### Evaluation of Disclosure Controls and Procedures

With the participation of the President and Chief Executive Officer (the principal executive officer) and the Executive Vice President and Chief Financial Officer (the principal financial officer) of the Company, the Company's management has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q. Based on that evaluation, the Company's President and Chief Executive Officer and Executive Vice President and Chief Financial Officer have concluded that:

- information required to be disclosed by the Company in this Quarterly Report on Form 10-Q and other reports which the Company files or submits under the Exchange Act would be accumulated and communicated to the Company's management, including its principal executive officer and principal financial officer, as appropriate to allow timely decisions regarding required disclosure;
- information required to be disclosed by the Company in this Quarterly Report on Form 10-Q and other reports which the Company files or submits under the Exchange Act would be recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms; and
  - the Company's disclosure controls and procedures were effective as of the end of the quarterly period covered by this Quarterly Report on Form 10-Q.

##### Changes in Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the Company's fiscal quarter ended March 31, 2008, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II - OTHER INFORMATION****Item 1. Legal Proceedings**

There are no material pending legal proceedings against the Company or any of its subsidiaries other than ordinary, routine litigation incidental to their respective businesses. In the opinion of management, this litigation should not, individually or in the aggregate, have a material adverse effect on the Company's results of operations or financial condition.

**Item 1A. Risk Factors**

An investment in our common shares involves certain risks, including those identified and described in "Item 1A. Risk Factors" of Part I of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007, as well as in the Cautionary Statements Regarding Forward-Looking Information contained on page 18 of this Form 10-Q. These risk factors could materially affect the Company's business, financial condition or future results. There have been no material change in the risk factors previously disclosed in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2007.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

a. Not applicable

b. Not applicable

c. The following table provides information regarding repurchases of the Company's common shares during the three months ended March 31, 2008:

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs (2)
January 1 through January 31, 2008	902	\$ 11.49	—	201,500
February 1 through February 29, 2008	25,661	\$ 11.47	22,000	179,500
March 1 through March 31, 2008	15,517	\$ 10.86	15,000	164,500

- (1) In February and March 2008, 3,661 and 517 of the repurchased shares respectively, were purchased in the open market by Reliance Financial Services, an indirect subsidiary of the Company, in its capacity as the administrator of the Company's Employee Stock Ownership and Savings Plan. The balance of shares repurchased were part of the publicly announced plan.
- (2) On April 12, 2007, the Company announced that its Board of Directors had authorized a stock repurchase program pursuant to which the Company may purchase up to 250,000 common shares over the ensuing 15-month period.

**Item 3. Defaults Upon Senior Securities**

Not applicable

**Item 4. Submission of Matters to a Vote of Security Holders**

The 2008 Annual Meeting of Shareholders of Rurban Financial Corp. was held on April 17, 2008, in Defiance, Ohio. Mark A. Klein, serving as Chairman of the Annual Meeting, presided.

At the close of business on the February 19, 2008 record date for the Annual Meeting, a total of 4,966,537 common shares of the Company were outstanding and entitled to vote. A total of 4,208,188, or 84.7% of the outstanding common shares entitled to vote, were represented by proxy or in person at the Annual Meeting. Therefore, a quorum was present. The proposal to adopt an amendment to Section 2.01 of the Company's Amended and Restated Regulations, which would have removed the 70-year age limit with respect to a person's election or re-election as a director of the Company, was not approved. The eligible candidates for election as Directors, pending the outcome of Proposal One listed in the proxy statement, were elected to serve three-year terms expiring at the Annual Shareholder Meeting in 2011. The Rurban Financial Corp. 2008 Stock Incentive Plan was approved.

**Summary of Matters Voted Upon by Shareholders**

1. To adopt the proposed amendment to Section 2.01 of the Company's Amended and Restated Regulations, which would remove the 70-year age limit with respect to a person's election or re-election as a director of the Company:

Votes For	Number of Shares Votes Against	Abstain
2,381,560	944,480	882,148

2. Election of Directors:

Nominee	Votes For	Votes Withheld
John R. Compo	3,669,831	538,357
Robert A. Fawcett, Jr.	3,679,800	528,388
Rita A. Kissner	3,679,172	529,016

3. To approve the Rurban Financial Corp. 2008 Stock Incentive Plan:

Votes For	Votes Against	Abstain
2,615,419	640,377	952,393

Directors whose term of office continued after the Annual Meeting:

Thomas A. Buis  
 Thomas M. Callan  
 Richard L. Hardgrove  
 Kenneth A. Joyce  
 Thomas L. Sauer  
 Steven D. VanDemark  
 J. Michael Walz

John Fahl, who has been a Board Member since 1996 and helped guide your Company through its challenging times, did not continue as a director following the Annual Meeting due to the failure of the proposed amendment to Section 2.01 of the Company's Amended and Restated Regulations to receive the necessary approval of shareholders. The amendment required the affirmative vote of at least a majority of the total common shares outstanding and entitled to vote at the Annual Meeting. Although Mr. Fahl received over 80% of the votes cast for his reelection at the Annual



Meeting, he was ineligible for reelection due to the 70-year age limit.

31

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**Item 5. Other Information**

Not applicable

**Item 6. Exhibits**

Exhibits

31.1 – Rule 13a-14(a)/15d-14(a) Certification (Principal Executive Officer)

31.2 – Rule 13a-14(a)/15d-14(a) Certification (Principal Financial Officer)

32.1 – Section 1350 Certification (Principal Executive Officer)

32.2 – Section 1350 Certification (Principal Financial Officer)

32

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

RURBAN FINANCIAL CORP.

Date: May 13, 2008

By /s/ Kenneth A. Joyce  
Kenneth A. Joyce  
President & Chief Executive Officer

By /s/ Duane L. Sinn  
Duane L. Sinn  
Executive Vice President &  
Chief Financial Officer