

CITIZENS & NORTHERN CORP
Form 10-Q
November 09, 2009

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)
 QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2009

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____.

Commission file number: 000-16084

CITIZENS & NORTHERN CORPORATION
(Exact name of Registrant as specified in its charter)

| | |
|---|---|
| PENNSYLVANIA | 23-2451943 |
| (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.) |

90-92 MAIN STREET, WELLSBORO, PA 16901
(Address of principal executive offices) (Zip code)
570-724-3411
(Registrant's telephone number including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company

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Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
Yes No

Indicate the number of shares outstanding of each of the registrant's classes of common stock, as of the latest practicable date.

Common Stock (\$1.00 par value)

9,235,611 Shares Outstanding on November 2, 2009

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CITIZENS & NORTHERN CORPORATION

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PART I – FINANCIAL INFORMATION

Item 1. Financial Statements

| CONSOLIDATED BALANCE SHEET (In Thousands Except Share Data) | September 30, 2009 (Unaudited) | December 31, 2008 (Note) |
|--|--------------------------------------|--------------------------------|
| ASSETS | | |
| Cash and due from banks: | | |
| Noninterest-bearing | \$ 16,184 | \$ 18,105 |
| Interest-bearing | 31,783 | 5,923 |
| Total cash and cash equivalents | 47,967 | 24,028 |
| Trading securities | 0 | 2,306 |
| Available-for-sale securities | 399,112 | 419,688 |
| Held-to-maturity securities | 301 | 406 |
| Loans, net | 720,291 | 735,687 |
| Bank-owned life insurance | 22,681 | 22,297 |
| Accrued interest receivable | 5,727 | 5,846 |
| Bank premises and equipment, net | 24,784 | 25,909 |
| Foreclosed assets held for sale | 1,408 | 298 |
| Deferred tax asset, net | 31,107 | 16,389 |
| Intangible asset - Core deposit intangibles | 583 | 826 |
| Intangible asset - Goodwill | 11,942 | 12,014 |
| Other assets | 17,475 | 15,943 |
| TOTAL ASSETS | \$ 1,283,378 | \$ 1,281,637 |
| LIABILITIES | | |
| Deposits: | | |
| Noninterest-bearing | \$ 129,476 | \$ 124,922 |
| Interest-bearing | 767,390 | 739,135 |
| Total deposits | 896,866 | 864,057 |
| Dividends payable | 2,355 | 2,147 |
| Short-term borrowings | 33,053 | 48,547 |
| Long-term borrowings | 216,451 | 236,926 |
| Accrued interest and other liabilities | 8,600 | 7,934 |
| TOTAL LIABILITIES | 1,157,325 | 1,159,611 |
| STOCKHOLDERS' EQUITY | | |
| Preferred stock, \$1,000 par value; authorized 30,000 shares; \$1,000 liquidation preference per share; 26,440 shares issued at September 30, 2009 and no shares issued at December 31, 2008 | 25,706 | 0 |
| Common stock, par value \$1.00 per share; authorized 20,000,000 shares in 2009 and 2008; issued 9,399,101 at September 30, 2009 and 9,284,148 at December 31, 2008 | 9,399 | 9,284 |
| Paid-in capital | 47,227 | 44,308 |
| Retained earnings | 48,781 | 97,757 |

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| | | |
|---|---------------------|---------------------|
| Unamortized stock compensation | (61) | (48) |
| Treasury stock, at cost; 290,406 shares at September 30, 2009 and 348,041 shares at December 31, 2008 | (5,056) | (6,061) |
| Sub-total | 125,996 | 145,240 |
| Accumulated other comprehensive income (loss): | | |
| Unrealized gains (losses) on available-for-sale securities (including an unrealized loss of \$548 at September 30, 2009 for which a portion of an other-than-temporary impairment loss has been recognized in earnings) | 403 | (23,120) |
| Defined benefit plans | (346) | (94) |
| Total accumulated other comprehensive income (loss) | 57 | (23,214) |
| TOTAL STOCKHOLDERS' EQUITY | 126,053 | 122,026 |
| TOTAL LIABILITIES & STOCKHOLDERS' EQUITY | \$ 1,283,378 | \$ 1,281,637 |

The accompanying notes are an integral part of these consolidated financial statements.

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Note: The balance sheet at December 31, 2008 has been derived from the audited financial statements at that date but does not include all the information and notes required by U.S. generally accepted accounting principles for complete financial statements.

CONSOLIDATED STATEMENT OF EARNINGS

(In Thousands, Except Per Share Data)

| | 3 Months Ended | | Fiscal Year To Date | |
|--|-------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|
| | Sept. 30 2009 (Current) | Sept. 30, 2008 (Prior Year) | 9 Months Ended 2009 (Current) | Sept. 30, 2008 (Prior Year) |
| INTEREST INCOME | | | | |
| Interest and fees on loans | \$ 11,314 | \$ 12,255 | \$ 34,027 | \$ 36,836 |
| Interest on balances with depository institutions | 24 | 9 | 28 | 27 |
| Interest on loans to political subdivisions | 436 | 406 | 1,244 | 1,116 |
| Interest on federal funds sold | 0 | 42 | 15 | 116 |
| Interest on trading securities | 2 | 19 | 33 | 62 |
| Income from available-for-sale and held-to-maturity securities: | | | | |
| Taxable | 3,726 | 4,815 | 12,648 | 14,574 |
| Tax-exempt | 1,186 | 828 | 3,246 | 2,267 |
| Dividends | 120 | 201 | 479 | 650 |
| Total interest and dividend income | 16,808 | 18,575 | 51,720 | 55,648 |
| INTEREST EXPENSE | | | | |
| Interest on deposits | 3,578 | 4,557 | 11,258 | 14,941 |
| Interest on short-term borrowings | 121 | 218 | 431 | 761 |
| Interest on long-term borrowings | 2,317 | 2,699 | 7,097 | 8,152 |
| Total interest expense | 6,016 | 7,474 | 18,786 | 23,854 |
| Interest margin | 10,792 | 11,101 | 32,934 | 31,794 |
| Provision for loan losses | 634 | 141 | 554 | 669 |
| Interest margin after provision for loan losses | 10,158 | 10,960 | 32,380 | 31,125 |
| OTHER INCOME | | | | |
| Trust and financial management revenue | 757 | 845 | 2,396 | 2,697 |
| Service charges on deposit accounts | 1,317 | 1,191 | 3,514 | 3,240 |
| Service charges and fees | 198 | 208 | 615 | 569 |
| Insurance commissions, fees and premiums | 69 | 77 | 226 | 246 |
| Increase in cash surrender value of life insurance | 107 | 190 | 384 | 580 |
| Other operating income | 834 | 551 | 1,967 | 2,372 |
| Sub-total | 3,282 | 3,062 | 9,102 | 9,704 |
| Total other-than-temporary impairment losses on available-for-sale securities | (38,679) | (4,747) | (81,634) | (6,167) |
| Portion of (gain) recognized in other comprehensive loss (before taxes) | (9,268) | 0 | (2,773) | 0 |
| Net impairment losses recognized in earnings | (47,947) | (4,747) | (84,407) | (6,167) |
| Realized gains on available-for-sale securities, net | 99 | 264 | 885 | 707 |
| Net impairment losses recognized in earnings and realized gains on available-for-sale securities | (47,848) | (4,483) | (83,522) | (5,460) |
| Total other income | (44,566) | (1,421) | (74,420) | 4,244 |
| OTHER EXPENSES | | | | |

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| | | | | |
|--|-------------|----------|-------------|----------|
| Salaries and wages | 3,334 | 3,892 | 9,993 | 11,319 |
| Pensions and other employee benefits | 918 | 1,082 | 3,237 | 3,312 |
| Occupancy expense, net | 652 | 689 | 2,073 | 2,160 |
| Furniture and equipment expense | 690 | 692 | 2,066 | 1,982 |
| FDIC assessments | 393 | 114 | 1,651 | 161 |
| Pennsylvania shares tax | 318 | 292 | 954 | 876 |
| Other operating expense | 1,972 | 1,975 | 6,099 | 5,647 |
| Total other expenses | 8,277 | 8,736 | 26,073 | 25,457 |
| (Loss) income before income tax (credit) provision | (42,685) | 803 | (68,113) | 9,912 |
| Income tax (credit) provision | (14,491) | (209) | (24,163) | 2,031 |
| Net (loss) income | (28,194) | 1,012 | (43,950) | 7,881 |
| U.S Treasury preferred dividends | 373 | 0 | 1,055 | 0 |
| NET (LOSS) INCOME AVAILABLE TO COMMON SHAREHOLDERS | \$ (28,567) | \$ 1,012 | \$ (45,005) | \$ 7,881 |
| PER SHARE DATA: | | | | |
| Net (loss) income per average common share - basic | \$ (3.17) | \$ 0.11 | \$ (5.01) | \$ 0.88 |
| Net (loss) income per average common share - diluted | \$ (3.17) | \$ 0.11 | \$ (5.01) | \$ 0.88 |

The accompanying notes are an integral part of these consolidated financial statements.

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Consolidated Statements of Cash Flows
(In Thousands)

| | 9 Months Ended | |
|--|-------------------|-------------------|
| | Sept. 30, 2009 | Sept. 30, 2008 |
| CASH FLOWS FROM OPERATING ACTIVITIES: | | |
| Net (loss) income | \$ (43,950) | 7,881 |
| Adjustments to reconcile net (loss) income to net cash provided by operating activities: | | |
| Provision for loan losses | 554 | 669 |
| Realized losses on available-for-sale securities, net | 83,522 | 5,460 |
| Loss (gain) on sale of foreclosed assets, net | 11 | (46) |
| Depreciation expense | 2,159 | 2,174 |
| Loss on disposition of premises and equipment | 8 | 0 |
| Accretion and amortization on securities, net | 220 | 136 |
| Accretion and amortization on loans, deposits and borrowings, net | (266) | (314) |
| Increase in cash surrender value of life insurance | (384) | (580) |
| Stock-based compensation | 336 | 274 |
| Amortization of core deposit intangibles | 243 | 414 |
| Deferred income taxes | (27,928) | (1,159) |
| Net decrease (increase) in trading securities | 663 | (1,722) |
| Increase in accrued interest receivable and other assets | (1,521) | (549) |
| Increase in accrued interest payable and other liabilities | 557 | 1,067 |
| Net Cash Provided by Operating Activities | 14,224 | 13,705 |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | |
| Proceeds from maturity of held-to-maturity securities | 105 | 2 |
| Proceeds from sales of available-for-sale securities | 16,936 | 22,682 |
| Proceeds from calls and maturities of available-for-sale securities | 50,301 | 44,525 |
| Purchase of available-for-sale securities | (89,633) | (79,737) |
| Purchase of Federal Home Loan Bank of Pittsburgh stock | (4) | (2,629) |
| Redemption of Federal Home Loan Bank of Pittsburgh stock | 0 | 3,299 |
| Net decrease (increase) in loans | 13,493 | (22,706) |
| Purchase of premises and equipment | (1,042) | (878) |
| Return of principal on limited partnership investment | 25 | 34 |
| Proceeds from sale of foreclosed assets | 336 | 374 |
| Net Cash Used in Investing Activities | (9,483) | (35,034) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | |
| Net increase in deposits | 32,789 | 18,045 |
| Net (decrease) increase in short-term borrowings | (15,494) | 11,972 |
| Proceeds from long-term borrowings | 0 | 29,703 |
| Repayments of long-term borrowings | (20,297) | (39,592) |
| Issuance of US Treasury preferred stock and warrant | 26,409 | 0 |
| Issuance of common stock | 1,840 | 0 |
| Purchase of treasury stock | 0 | (1,567) |
| Sale of treasury stock | 30 | 154 |
| Tax benefit from compensation plans | 143 | 0 |
| US Treasury preferred dividends paid | (768) | 0 |
| Common dividends paid | (5,454) | (5,887) |
| Net Cash Provided by Financing Activities | 19,198 | 12,828 |
| INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS | 23,939 | (8,501) |

| | | |
|---|-----------|-----------|
| CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR | 24,028 | 31,661 |
| CASH AND CASH EQUIVALENTS, END OF PERIOD | \$ 47,967 | \$ 23,160 |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION: | | |
| Assets acquired through foreclosure of real estate loans | \$ 1,457 | \$ 382 |
| Securities transferred from trading to available-for-sale | \$ 1,643 | \$ 3,072 |
| Interest paid | \$ 19,117 | \$ 24,097 |
| Income taxes paid | \$ 3,475 | \$ 3,492 |

The accompanying notes are an integral part of these consolidated financial statements.

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Consolidated Statement of Changes
in Stockholders' Equity
(In Thousands Except Per Share Data)

| | Preferred Stock | Common Stock | Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss) | Unamortized Stock Compensation | Treasury Stock | Total |
|---|--------------------|-----------------|--------------------|----------------------|--|--------------------------------------|-------------------|------------|
| Balance, December 31, 2008 | \$ 0 | \$ 9,284 | \$ 44,308 | \$ 97,757 | \$ (23,214) | \$ (48) | \$ (6,061) | \$ 122,026 |
| Comprehensive (loss) income: | | | | | | | | |
| Net loss | | | | (43,950) | | | | (43,950) |
| Unrealized gain on securities, net of reclassification and tax | | | | | 25,901 | | | 25,901 |
| Change in value of FASB 158 adjustment to equity | | | | | (252) | | | (252) |
| Total comprehensive loss | | | | | | | | (18,301) |
| Reclassify non-credit portion of other- than-temporary impairment losses recognized in prior period | | | | 2,378 | (2,378) | | | 0 |
| Issuance of U.S. Treasury preferred stock | 25,588 | | 821 | | | | | 26,409 |
| Accretion of discount associated with U.S. Treasury preferred stock | 118 | | | (118) | | | | 0 |
| Cash dividends on U.S. Treasury preferred stock | | | | (937) | | | | (937) |
| Cash dividends declared on common stock, \$.72 per share | | | | (6,490) | | | | (6,490) |
| Common shares issued | | 115 | 1,725 | | | | | 1,840 |
| Common shares issued for dividend reinvestment plan | | | 93 | | | | 904 | 997 |
| Common shares issued from treasury related to exercise of stock options | | | (4) | | | | 34 | 30 |
| Restricted stock granted | | | 10 | | | (79) | 69 | 0 |
| Forfeiture of restricted stock | | | (1) | | | 3 | (2) | 0 |
| Stock-based compensation expense | | | 273 | | | 63 | | 336 |
| Tax benefit from stock-based compensation | | | 2 | | | | | 2 |
| Tax benefit from employee benefit plan | | | | 141 | | | | 141 |
| Balance, September 30, 2009 | \$ 25,706 | \$ 9,399 | \$ 47,227 | \$ 48,781 | \$ 57 | \$ (61) | \$ (5,056) | \$ 126,053 |

The accompanying notes are an integral part of these consolidated financial statements.

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Notes to Consolidated Financial Statements

1. BASIS OF INTERIM PRESENTATION

The financial information included herein, with the exception of the consolidated balance sheet dated December 31, 2008, is unaudited; however, such information reflects all adjustments (consisting solely of normal recurring adjustments) that are, in the opinion of management, necessary for a fair presentation of the financial position, results of operations, cash flows and changes in stockholders' equity for the interim periods. Certain 2008 information has been reclassified for consistency with the 2009 presentation.

Results reported for the three-month and nine-month periods ended September 30, 2009 might not be indicative of the results for the year ending December 31, 2009.

This document has not been reviewed or confirmed for accuracy or relevance by the Federal Deposit Insurance Corporation or any other regulatory agency.

2. CHANGES IN ACCOUNTING PRINCIPLES

The Financial Accounting Standards Board ("FASB") issued an accounting pronouncement establishing the "FASB Accounting Standards Codification" (the "ASC") as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities. The pronouncement was effective for financial statements issued for interim and annual periods ending after September 15, 2009, for most entities. The Corporation adopted this new accounting pronouncement for the quarterly period ended September 30, 2009, as required, and adoption did not have any material impact on the Corporation's consolidated financial statements.

As of January 1, 2009, the Corporation adopted the following new accounting pronouncements:

- FASB Staff Position (FSP) FAS 115-2 and FAS 124-2, "Recognition and Presentation of Other-Than-Temporary Impairments" was subsequently incorporated into ASC topic 320, "Investments – Debt and Equity Securities." The ASC amends other-than-temporary impairment (OTTI) accounting guidance for debt securities, requires new disclosures and changes the presentation and amount of OTTI recognized in the income statement. The ASC requires impairment of debt securities be separated into (a) the amount of the total impairment related to credit loss, which is recognized in the income statement, and (b) the amount of the total impairment related to all other factors, which is recognized in other comprehensive income. The total OTTI is presented in the income statement with an offset for the amount of total OTTI recognized in other comprehensive income. As required, the Corporation recognized the cumulative effect of adopting this ASC as an increase in retained earnings of \$2,378,000, and a decrease in accumulated other comprehensive loss of the same amount, as of January 1, 2009. For the nine-month period ended September 30, 2009, the effect of adopting this ASC was to increase the amount of impairment losses recognized in earnings by \$2,773,000, and decrease the income tax provision by \$943,000, resulting in a reduction in net income (larger net loss) of \$1,830,000, or \$0.20 per average common share. For the three-month period ended September 30, 2009, the effect of adopting this ASC was to increase impairment losses recognized in earnings by \$9,268,000, and reduce the income tax provision by \$3,151,000, resulting in a reduction in net income (larger net loss) of \$6,117,000, or \$0.68 per average common share. Additional disclosures required by this ASC are provided in Note 6 to the Consolidated Financial Statements.
- New guidance impacting FASB ASC topic 820, "Fair Value Measurements and Disclosures" was initially provided by FSP FAS 157-4, "Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have

Significantly Decreased and Identifying Transactions That Are Not Orderly.” The ASC provides additional guidance for estimating fair value in accordance with FASB Statement No. 157, “Fair Value Measurements,” when the volume and level of activity for the asset or liability have significantly decreased. The ASC also includes guidance on identifying circumstances that indicate a transaction is not orderly. There were no changes in the Corporation’s valuation techniques or their application that resulted from adoption of this ASC. The ASC amends the disclosure requirements of FASB Statement No. 157 to require the Corporation to disclose in interim and annual periods the inputs and valuation techniques used to measure fair value and to discuss changes in valuation techniques and related inputs during the period. Further, the ASC requires presentation of information concerning securities in more detailed “major security types” than had been required in the past. Disclosures required by this ASC are provided in Notes 5 and 6 to the Consolidated Financial Statements.

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- FASB ASC 825-1050 guidance on “Financial Instruments” was adopted with FSP FAS 107-1 and APB 28-1, “Interim Disclosures about Fair Values of Financial Instruments,” and requires the Corporation to provide disclosures each quarter that had previously been required only on an annual basis, about the fair value of financial instruments. The required disclosures are provided in Note 8 to the Consolidated Financial Statements.

3. PER COMMON SHARE DATA

Basic net (loss) income per average common share represents income available to common shareholders divided by the weighted-average number of shares of common stock outstanding. As shown in the table that follows, diluted net income per common share for the three-month and nine-month periods ended September 30, 2008 was computed using weighted average common shares outstanding, plus weighted-average common shares available from the exercise of all dilutive stock options, less the number of common shares that could be repurchased with the proceeds of stock option exercises based on the average share price of the Corporation's common stock during the period. For the three-month and nine-month periods ended September 30, 2009, outstanding stock options and the warrant (issued in January 2009) are anti-dilutive, and are therefore excluded in determining diluted loss per common share.

| | Net (Loss) Income | Weighted- Average Common Shares | Net (Loss) Income Per Share |
|---|-------------------------|--|--------------------------------------|
| Nine Months Ended September 30, 2009 | | | |
| Earnings per common share – basic and diluted | \$ (45,005,000) | 8,978,665 | \$ (5.01) |
| Nine Months Ended September 30, 2008 | | | |
| Earnings per share – basic | \$ 7,881,000 | 8,965,230 | \$ 0.88 |
| Dilutive effect of potential common stock arising from stock options: | | | |
| Exercise of outstanding stock options | | 145,729 | |
| Hypothetical share repurchase at \$ 19.88 | | (125,748) | |
| Earnings per share – diluted | \$ 7,881,000 | 8,985,211 | \$ 0.88 |
| Quarter Ended September 30, 2009 | | | |
| Earnings per common share – basic and diluted | \$ (28,567,000) | 9,005,850 | \$ (3.17) |
| Quarter Ended September 30, 2008 | | | |
| Earnings per share – basic | \$ 1,012,000 | 8,957,774 | \$ 0.11 |
| Dilutive effect of potential common stock arising from stock options: | | | |
| Exercise of outstanding stock options | | 174,332 | |
| Hypothetical share repurchase at \$ 21.41 | | (145,853) | |
| Earnings per share – diluted | \$ 1,012,000 | 8,986,253 | \$ 0.11 |

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4. COMPREHENSIVE (LOSS) INCOME

Comprehensive (loss) income is the total of (1) net (loss) income, and (2) all other changes in equity from non-stockholder sources, which are referred to as other comprehensive income. The components of comprehensive (loss) income, and the related tax effects, are as follows:

| (In Thousands) | 3 Months Ended | | 9 Months Ended | |
|--|----------------|------------|----------------|------------|
| | Sept. 30, | | Sept. 30, | |
| | 2009 | 2008 | 2009 | 2008 |
| Net (loss) income | \$ (28,194) | \$ 1,012 | \$ (43,950) | \$ 7,881 |
| Unrealized gains (losses) on available-for-sale securities: | | | | |
| Unrealized holding losses on available-for-sale securities | (20,631) | (15,623) | (44,278) | (30,452) |
| Reclassification adjustment for losses realized in income | 47,848 | 4,483 | 83,522 | 5,460 |
| Other comprehensive gain (loss) before income tax | 27,217 | (11,140) | 39,244 | (24,992) |
| Income tax related to other comprehensive gain (loss) | 9,254 | (3,787) | 13,343 | (8,497) |
| Other comprehensive gain (loss) on available-for-sale securities | 17,963 | (7,353) | 25,901 | (16,495) |
| Unfunded pension and postretirement obligations: | | | | |
| Change in items from defined benefit plans included in accumulated other comprehensive loss | 0 | 0 | (462) | 0 |
| Amortization of net transition obligation, prior service cost and net actuarial loss included in net periodic benefit cost | 14 | 444 | 80 | 455 |
| Other comprehensive gain (loss) before income tax | 14 | 444 | (382) | 455 |
| Income tax related to other comprehensive gain (loss) | 5 | 163 | (130) | 165 |
| Other comprehensive gain (loss) on unfunded retirement obligations | 9 | 281 | (252) | 290 |
| Net other comprehensive income (loss) | 17,972 | (7,072) | 25,649 | (16,205) |
| Total comprehensive loss | \$ (10,222) | \$ (6,060) | \$ (18,301) | \$ (8,324) |

In the nine-month period ended September 30, 2009, the Corporation recognized other comprehensive income of \$2,773,000 before income tax, or \$1,830,000 after income tax, related to available-for-sale debt securities for which a portion of an OTTI loss has been recognized in earnings. In the third quarter 2009, the Corporation recognized other comprehensive income of \$9,268,000 before income tax, or \$6,117,000 after income tax, related to available-for-sale debt securities for which a portion of an OTTI loss has been recognized in earnings.

5. ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

The Corporation measures certain assets at fair value on a recurring basis. Fair value is defined as the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date. FASB ASC topic 820, "Fair Value Measurements and Disclosures" (formerly Statement of Financial Accounting Standards No. 157) establishes a framework for measuring fair value that includes a hierarchy used to classify the inputs used in measuring fair value. The hierarchy prioritizes the inputs used in determining valuations into three levels. The level

in the fair value hierarchy within which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The levels of the fair value hierarchy are as follows:

Level 1 – Fair value is based on unadjusted quoted prices in active markets that are accessible to the Corporation for identical assets. These generally provide the most reliable evidence and are used to measure fair value whenever available.

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Level 2 – Fair value is based on significant inputs, other than Level 1 inputs, that are observable either directly or indirectly for substantially the full term of the asset through corroboration with observable market data. Level 2 inputs include quoted market prices in active markets for similar assets, quoted market prices in markets that are not active for identical or similar assets and other observable inputs.

Level 3 – Fair value is based on significant unobservable inputs. Examples of valuation methodologies that would result in Level 3 classification include option pricing models, discounted cash flows and other similar techniques.

At September 30, 2009, assets measured at fair value on a recurring basis and the valuation methods used are as follows:

| (In Thousands) | September 30, 2009 Market Values Based on: | | | |
|--|---|--|-------------------------------------|------------------------|
| | Quoted Prices in Active Markets (Level 1) | Other Observable Inputs (Level 2) | Unobservable Inputs (Level 3) | Total Fair Value |
| AVAILABLE-FOR-SALE SECURITIES: | | | | |
| Obligations of other U.S. Government agencies | \$ 2,386 | \$ 30,752 | \$ 0 | \$ 33,138 |
| Obligations of states and political subdivisions | 3,214 | 104,172 | 0 | 107,386 |
| Mortgage-backed securities | 0 | 162,386 | 0 | 162,386 |
| Collateralized mortgage obligations: | | | | |
| Issued by U.S. Government agencies | 196 | 33,680 | 0 | 33,876 |
| Private label | 13,629 | 20,385 | 0 | 34,014 |
| Corporate bonds | 0 | 1,044 | 0 | 1,044 |
| Trust preferred securities issued by individual institutions | 0 | 4,831 | 0 | 4,831 |
| Collateralized debt obligations: | | | | |
| Pooled trust preferred securities - senior tranches | 0 | 0 | 8,370 | 8,370 |
| Pooled trust preferred securities - mezzanine tranches | 0 | 0 | 759 | 759 |
| Other collateralized debt obligations | 0 | 704 | 0 | 704 |
| Total debt securities | 19,425 | 357,954 | 9,129 | 386,508 |
| Marketable equity securities | 12,604 | 0 | 0 | 12,604 |
| Total available-for-sale securities | \$ 32,029 | \$ 357,954 | \$ 9,129 | \$ 399,112 |

Management determined there were virtually no trades of pooled trust-preferred securities in the second half of 2008 or the first nine months of 2009, except for a limited number of transactions that took place as a result of bankruptcies, forced liquidations or similar circumstances. Also, in management's judgment, there were no available quoted market prices in active markets for assets sufficiently similar to the Corporation's pooled trust-preferred securities to be reliable as observable inputs. Accordingly, in the third quarter of 2008, the Corporation changed its method of valuing pooled trust-preferred securities from a Level 2 methodology that had been used in prior periods, based on price quotes received from pricing services, to a Level 3 methodology, using discounted cash flows.

At September 30, 2009, management calculated the fair values of pooled trust-preferred securities by applying discount rates to estimated cash flows for each security. Management used the cash flow estimates for each security determined using the process described in Note 6. At September 30, 2009, management made significant changes in

assumptions regarding future deferrals and defaults in comparison to assumptions used in the previous four quarters' analyses. These changes had the effect of increasing estimated future defaults, which resulted in lower levels of future cash flows expected to be received, as compared to estimated future cash flows to be received based on the assumptions used in previous quarters. The Corporation's process for evaluating pooled trust-preferred securities for OTTI is described in more detail in Note 6. Management used discount rates considered reflective of a market participant's expectations regarding the extent of credit and liquidity risk inherent in the securities. In establishing the discount rates, management considered: (1) the implied discount rates as of the end of 2007, prior to the market for trust-preferred securities becoming inactive; (2) adjustment to the year-end 2007 discount rates for the change in the spread between indicative market rates (3-month LIBOR, for most of the Corporation's securities) over corresponding risk-free rates (3-month U.S. Treasury Bill, for most of the Corporation's securities) in 2009; and (3) an additional adjustment – an increase of 2% in the discount rate – for liquidity risk. Management considered the additional 2% increase in the discount rate necessary in order to give some consideration to price estimates based on trades made under distressed conditions, as reported by brokers and pricing services. Management's estimates of cash flows and discount rates used to calculate fair values of pooled trust-preferred securities were based on sensitive assumptions, and market participants might use substantially different assumptions, which could result in calculations of fair values that would be substantially different than the amounts calculated by management.

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Following is a reconciliation of activity for assets (pooled trust-preferred securities) measured at fair value based on significant unobservable information:

| | 3 Months Ended | | Fiscal Year To Date | |
|--|--------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|
| | Sept. 30, 2009 (Current) | Sept. 30, 2008 (Prior Year) | 9 Months Ended 2009 (Current) | Sept. 30, 2008 (Prior Year) |
| Balance, beginning of period | \$ 37,470 | \$ 0 | \$ 58,914 | \$ 0 |
| Transfers | 0 | 73,018 | 0 | 73,018 |
| Purchases, issuances and settlements | 34 | 13 | 75 | 13 |
| Realized losses | 0 | 0 | (335) | 0 |
| Unrealized losses included in earnings | (42,495) | (4,289) | (72,776) | (4,289) |
| Unrealized gains (losses) included in other comprehensive income | 14,120 | (5,498) | 23,251 | (5,498) |
| Balance, end of period | \$ 9,129 | \$ 63,244 | \$ 9,129 | \$ 63,244 |

Unrealized losses included in earnings are from the Corporation's other-than-temporary impairment analysis of securities, as described in Note 6, and are included in net impairment losses recognized in earnings in the consolidated statement of earnings.

6. SECURITIES

The Corporation held no trading assets at September 30, 2009. The Corporation's trading assets during the first nine months of 2009 and at December 31, 2008 were composed exclusively of municipal bonds. Gains and losses from trading activities are included in other operating income in the consolidated statement of earnings as follows (in thousands):

| | 3 Months Ended | | Fiscal Year To Date | |
|--|--------------------------------|-----------------------------------|-------------------------------------|-----------------------------------|
| | Sept. 30, 2009 (Current) | Sept. 30, 2008 (Prior Year) | 9 Months Ended 2009 (Current) | Sept. 30, 2008 (Prior Year) |
| Gross realized gains | \$ 20 | \$ 20 | \$ 61 | \$ 60 |
| Gross realized losses | 0 | 0 | (104) | (63) |
| Net change in unrealized gains/(losses) | (2) | (140) | 64 | (141) |
| Net gains (losses) | \$ 18 | \$ (120) | \$ 21 | \$ (144) |
| Income taxes related to net gains/(losses) | \$ 6 | \$ (41) | \$ 7 | \$ (49) |

Amortized cost and fair value of available-for-sale and held-to-maturity securities at September 30, 2009 and December 31, 2008 are summarized as follows:

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| (In Thousands) | Amortized Cost | September 30, 2009 | | Fair Value |
|--|-------------------|---|--|---------------|
| | | Gross Unrealized Holding Gains | Gross Unrealized Holding Losses | |
| AVAILABLE-FOR-SALE SECURITIES: | | | | |
| Obligations of other U.S. Government agencies | \$ 32,777 | \$ 362 | \$ (1) | \$ 33,138 |
| Obligations of states and political subdivisions | 108,590 | 2,722 | (3,926) | 107,386 |
| Mortgage-backed securities | 156,342 | 6,045 | (1) | 162,386 |
| Collateralized mortgage obligations: | | | | |
| Issued by U.S. Government agencies | 33,086 | 842 | (52) | 33,876 |
| Private label | 34,252 | 3 | (241) | 34,014 |
| Corporate bonds | 1,000 | 44 | 0 | 1,044 |
| Trust preferred securities issued by individual institutions | 7,062 | 0 | (2,231) | 4,831 |
| Collateralized debt obligations: | | | | |
| Pooled trust preferred securities - senior tranches | 11,742 | 0 | (3,372) | 8,370 |
| Pooled trust preferred securities - mezzanine tranches | 1,589 | 0 | (830) | 759 |
| Other collateralized debt obligations | 704 | 0 | 0 | 704 |
| Total debt securities | 387,144 | 10,018 | (10,654) | 386,508 |
| Marketable equity securities | 11,335 | 1,871 | (602) | 12,604 |
| Total | \$ 398,479 | \$ 11,889 | \$ (11,256) | \$ 399,112 |
| HELD-TO-MATURITY SECURITIES, | | | | |
| Obligations of the U.S. Treasury | \$ 301 | \$ 6 | \$ 0 | \$ 307 |

| (In Thousands) | Amortized Cost | December 31, 2008 | | Fair Value |
|--|-------------------|---|--|---------------|
| | | Gross Unrealized Holding Gains | Gross Unrealized Holding Losses | |
| AVAILABLE-FOR-SALE SECURITIES: | | | | |
| Obligations of other U.S. Government agencies | \$ 15,500 | \$ 701 | \$ 0 | \$ 16,201 |
| Obligations of states and political subdivisions | 80,838 | 197 | (6,812) | 74,223 |
| Mortgage-backed securities | 171,453 | 2,632 | (229) | 173,856 |
| Collateralized mortgage obligations: | | | | |
| Issued by U.S. Government agencies | 24,082 | 181 | (1) | 24,262 |
| Private label | 46,537 | 6 | (2,571) | 43,972 |
| Corporate bonds | 1,000 | 117 | 0 | 1,117 |
| Trust preferred securities issued by individual institutions | 10,436 | 0 | (2,835) | 7,601 |
| Collateralized debt obligations: | | | | |
| Pooled trust preferred securities - senior tranches | 11,938 | 0 | (3,296) | 8,642 |
| Pooled trust preferred securities - mezzanine tranches | 70,826 | 0 | (20,554) | 50,272 |
| Other collateralized debt obligations | 692 | 0 | 0 | 692 |
| Total debt securities | 433,302 | 3,834 | (36,298) | 400,838 |
| Marketable equity securities | 21,405 | 1,918 | (4,473) | 18,850 |

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| | | | | |
|---|------------|----------|-------------|------------|
| Total | \$ 454,707 | \$ 5,752 | \$ (40,771) | \$ 419,688 |
| HELD-TO-MATURITY SECURITIES: | | | | |
| Obligations of the U.S. Treasury | \$ 304 | \$ 16 | \$ 0 | \$ 320 |
| Obligations of other U.S. Government agencies | 100 | 4 | 0 | 104 |
| Mortgage-backed securities | 2 | 0 | 0 | 2 |
| Total | \$ 406 | \$ 20 | \$ 0 | \$ 426 |

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The following table presents gross unrealized losses and fair value of available-for-sale investments aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at September 30, 2009 and December 31, 2008.

| September 30, 2009 (In Thousands) | Less Than 12 Months | | 12 Months or More | | Total | |
|--|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| AVAILABLE-FOR-SALE SECURITIES: | | | | | | |
| Obligations of other U.S. Government agencies | \$ 2,828 | \$ (1) | \$ 0 | \$ 0 | \$ 2,828 | \$ (1) |
| Obligations of states and political subdivisions | 1,492 | (52) | 37,991 | (3,874) | 39,483 | (3,926) |
| Mortgage-backed securities | 3,620 | (1) | 20 | 0 | 3,640 | (1) |
| Collateralized mortgage obligations: | | | | | | |
| Issued by U.S. Government agencies | 9,366 | (52) | 0 | 0 | 9,366 | (52) |
| Private label | 0 | 0 | 16,535 | (241) | 16,535 | (241) |
| Trust preferred securities issued by individual institutions | 0 | 0 | 4,031 | (2,231) | 4,031 | (2,231) |
| Collateralized debt obligations: | | | | | | |
| Pooled trust preferred securities - senior tranches | 0 | 0 | 8,370 | (3,372) | 8,370 | (3,372) |
| Pooled trust preferred securities - mezzanine tranches | 0 | 0 | 759 | (830) | 759 | (830) |
| Total debt securities | 17,306 | (106) | 67,706 | (10,548) | 85,012 | (10,654) |
| Marketable equity securities | 134 | (9) | 1,526 | (593) | 1,660 | (602) |
| Total temporarily impaired available-for-sale Securities | \$ 17,440 | \$ (115) | \$ 69,232 | \$ (11,141) | \$ 86,672 | \$ (11,256) |

| December 31, 2008 (In Thousands) | Less Than 12 Months | | 12 Months or More | | Total | |
|--|---------------------|-------------------|-------------------|-------------------|------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| AVAILABLE-FOR-SALE SECURITIES: | | | | | | |
| Obligations of states and political subdivisions | \$ 29,867 | \$ (3,202) | \$ 26,679 | \$ (3,610) | \$ 56,546 | \$ (6,812) |
| Mortgage-backed securities | 21,746 | (137) | 6,713 | (92) | 28,459 | (229) |
| Collateralized mortgage obligations: | | | | | | |
| Issued by U.S. Government agencies | 0 | 0 | 68 | (1) | 68 | (1) |
| Private label | 26,117 | (1,054) | 17,576 | (1,517) | 43,693 | (2,571) |
| | 3,810 | (1,201) | 3,791 | (1,634) | 7,601 | (2,835) |

| | | | | | | |
|---|-----------|------------|------------|-------------|------------|-------------|
| Trust preferred securities issued by individual institutions | | | | | | |
| Collateralized debt obligations: | | | | | | |
| Pooled trust preferred securities - senior tranches | 8,642 | (3,296) | 0 | 0 | 8,642 | (3,296) |
| Pooled trust preferred securities - mezzanine tranches | 0 | 0 | 41,911 | (20,554) | 41,911 | (20,554) |
| Total debt securities | 90,182 | (8,890) | 96,738 | (27,408) | 186,920 | (36,298) |
| Marketable equity securities | 4,062 | (1,080) | 6,407 | (3,393) | 10,469 | (4,473) |
| Total temporarily impaired available-for-sale Securities | \$ 94,244 | \$ (9,970) | \$ 103,145 | \$ (30,801) | \$ 197,389 | \$ (40,771) |

Management evaluates securities for OTTI at least on a quarterly basis, and more frequently when economic or market conditions warrant such evaluation. Consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) whether the Corporation intends to sell the security or more likely than not will be required to sell the security before its anticipated recovery. The Corporation recognized net impairment losses in earnings, as follows:

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| (In Thousands) | 3 Months Ended | | 9 Months Ended | |
|--|-------------------|-------------------|-------------------|-------------------|
| | Sept. 30, 2009 | Sept. 30, 2008 | Sept. 30, 2009 | Sept. 30, 2008 |
| Pooled trust preferred securities - mezzanine tranches | \$ (42,495) | \$ (4,289) | \$ (72,776) | \$ (4,289) |
| Marketable equity securities (bank stocks) | (87) | (458) | (6,266) | (1,878) |
| Trust preferred securities issued by individual institutions | (3,209) | 0 | (3,209) | 0 |
| Private label collateralized mortgage obligations | (2,156) | 0 | (2,156) | 0 |
| Net impairment losses recognized in earnings | \$ (47,947) | \$ (4,747) | \$ (84,407) | \$ (6,167) |

A summary of information management considered in evaluating debt and equity securities for OTTI at September 30, 2009 is provided below.

Debt Securities

In addition to the effects of volatility in interest rates on individual debt securities, management believes valuations of debt securities have been negatively impacted by events affecting the overall credit markets during the last quarter of 2007, all of 2008 and the first nine months of 2009. There have been widespread disruptions to the normal operation of bond markets. Particularly with regard to pooled trust-preferred securities, trading volume has been limited and consisted almost entirely of sales by distressed sellers.

At September 30, 2009, management performed an assessment for possible OTTI of the Corporation's investments in U.S. Government agency bonds and mortgage-backed securities, obligations of state and political subdivisions, collateralized mortgage obligations (CMOs) and trust preferred securities issued by individual issuers (banking companies) on an issue-by-issue basis, relying on information obtained from various sources, including publicly available financial data, ratings by external agencies, brokers and other sources. The extent of individual analysis applied to each security depended on the size of the Corporation's investment, as well as management's perception of the credit risk associated with each security. Except as reflected in the table above and described below, based on the results of the assessment, management believes impairment of these debt securities at September 30, 2009 to be temporary.

In the third quarter 2009, the Corporation recorded OTTI of \$2,156,000 related to private label CMOs. In 2009, several of the Corporation's private label CMO holdings were downgraded from AAA by one or more rating agency, including three securities that were downgraded to less than investment grade. In October 2009, management decided to sell four private label CMOs, including the three that were rated below investment grade. Accordingly, the Corporation recorded OTTI for the amount of unrealized loss on the four securities identified for sale as of September 30, 2009.

The following table provides information related to trust preferred securities issued by individual institutions as of September 30, 2009:

| Name of Issuer | Issuer's Parent Company | Amortized Cost | Fair Value | Unrealized Gain (Loss) | Cumulative Realized Credit Losses | Moody's/ S&P/ Fitch Credit Ratings |
|----------------|-------------------------|-------------------|---------------|------------------------------|--|--|
| | | | | | | |
| | | \$ 5,262 | \$ 3,441 | \$ (1,821) | \$ 0 | Baa2/BB-/BB- |

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| | | | | | | |
|------------------------------------|---------------------------------|----------|----------|------------|------------|----|
| Astoria Capital Trust I | Astoria Financial Corporation | | | | | |
| Carolina First Mortgage Loan Trust | The South Financial Group, Inc. | 800 | 800 | 0 | (3,209) | NR |
| Patriot Capital Trust I | Susquehanna Bancshares, Inc. | 1,000 | 590 | (410) | 0 | NR |
| Total | | \$ 7,062 | \$ 4,831 | \$ (2,231) | \$ (3,209) | |

NR = not rated.

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None of the issuers of trust preferred securities described in the table above have deferred or defaulted on payments associated with the Corporation's securities. Management assesses each of the trust preferred securities issued by individual institutions for the possibility of OTTI by reviewing financial information that is publicly available. In October 2009, management decided to attempt to sell the security issued by the Carolina First Mortgage Loan Trust, and recorded OTTI to write down amortized cost to the estimated fair value that could be received from selling the security.

Pooled trust-preferred securities are very long-term (usually 30-year maturity) instruments with characteristics of both debt and equity, mainly issued by banks. The Corporation's investments in pooled trust-preferred securities are each made up of companies with geographic and size diversification. Almost all of the Corporation's pooled trust-preferred securities are composed of debt issued by banking companies, with lesser amounts issued by insurance companies and real estate investment trusts.

All of the Corporation's pooled trust-preferred securities were deemed investment grade by Moody's and/or Fitch when they were purchased; however, all of the rated securities have been downgraded by Moody's and by Fitch. As of September 30, 2009, the Corporation's investment in a senior tranche security has an investment grade rating; however, all the mezzanine tranche securities have ratings several levels below investment grade or are not rated. In 2008 and the first nine months of 2009, some of the issuers of trust-preferred securities that are included in the Corporation's pooled investments have elected to defer payment of interest on these obligations (trust-preferred securities typically permit deferral of quarterly interest payments for up to five years), and some issuers have defaulted. Trust-preferred securities are structured so that the issuers pay more interest into the trusts than would be required for pass through to the investors in the rated notes (such as the Corporation), with the excess used to cover administrative and other expenses, and to provide a cushion for some protection against the risk of loss for investors in the rated notes.

As of September 30, 2009, management evaluated the pooled trust-preferred securities for OTTI by estimating the cash flows expected to be received from each security, taking into account estimated levels of deferrals and defaults by the underlying issuers. In determining cash flows, management assumed all issuers currently deferring or in default would make no future payments, and assigned estimated future default levels for the remaining issuers in each security based on financial strength ratings assigned by a national ratings service. Management calculated the present value of each security based on the current book yield, adjusted for future changes in 3-month LIBOR (which is the index rate on the Corporation's adjustable rate pooled trust-preferred securities) based on the applicable forward curve.

Management made significant changes in assumptions regarding future deferrals and defaults at September 30, 2009, in comparison to assumptions used in the previous four quarters' analyses. These changes had the effect of increasing estimated future defaults, which resulted in lower levels of future cash flows expected to be received, as compared to estimated future cash flows to be received based on the assumptions used in previous quarters. Management selected several of the trust preferred offerings in which the Corporation holds securities, and analyzed the change in deferral or default status, and the change in financial strength rating from the national ratings service used in its quarterly analyses, over the period starting in the third quarter 2008 (which was the first quarter in which the Corporation performed the detailed cash flow analysis for each security) through the second quarter 2009. Management believes the results of its analysis of the securities selected to be similar to the results that would be produced in an analysis of all of the Corporation's pooled trust-preferred securities. The analysis demonstrated that significant credit deterioration had occurred over the previous four quarterly periods, as evidenced in the data by average higher deferrals and defaults, and lower financial strength ratings. In determining how to apply the results of this analysis, management made two critical assumptions: (1) the deteriorating trend will continue at approximately the same rate over the next four quarters, and (2) every issuer (bank) that would be assumed to defer payment within the next four

quarters, based on the trend reflected in the data, would eventually default with no recovery.

The detailed table below shows that for the Corporation's pooled trust-preferred securities, actual deferrals and defaults by the underlying banks and other issuers as a percentage of outstanding collateral ranged from 9.2% to 35.5% at September 30, 2009. At June 30, 2009, the range (not presented in the table) was 9.1% to 28.8%. The detailed table also shows the range of expected additional (future) net deferrals and defaults as a percentage of performing collateral ranged from 39.4% to 64.1% at September 30, 2009, which is significantly higher than the range of expected additional net deferrals and defaults as a percentage of performing collateral of 14.9% to 25.9% that was used in the estimated cash flow calculations at June 30, 2009 (again, June 30, 2009 detail is not presented in the table). The higher expected additional deferrals and defaults in the third quarter 2009 resulted from the changes in assumptions described in the preceding paragraph.

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Management's estimates of cash flows used to evaluate other-than-temporary impairment of pooled trust-preferred securities were based on sensitive assumptions regarding the timing and amounts of defaults that may occur, and changes in those assumptions could produce different conclusions for each security.

For the senior tranche security with an amortized cost of \$11,742,000, the present value at September 30, 2009 determined based on estimated cash flows had not declined from management's previous assumptions used to determine book value, and accordingly, impairment was deemed temporary. However, for all of the mezzanine tranche securities, the present values declined, including twelve securities which have been deemed worthless. As shown in the table above, the Corporation wrote the amortized cost basis of pooled trust-preferred securities down to present value by \$72,776,000 (pre-tax) in the first nine months of 2009, including \$42,495,000 in the third quarter.

The following table provides detailed information related to pooled trust preferred securities – mezzanine tranches as of September 30, 2009:

(In Thousands)

| Description | Amortized Cost | Fair Value | Unrealized Gain (Loss) | Cumulative Realized Credit Losses |
|--|-------------------|---------------|------------------------------|--|
| ALESCO Preferred Funding II, Ltd. | \$ 0 | \$ 0 | \$ 0 | \$ (4,992) |
| ALESCO Preferred Funding III, Ltd. | 0 | 0 | 0 | (7,512) |
| ALESCO Preferred Funding VI, Ltd. | 0 | 0 | 0 | (2,018) |
| ALESCO Preferred Funding IX, Ltd. | 0 | 0 | 0 | (2,988) |
| ALESCO Preferred Funding X, Ltd. | 0 | 0 | 0 | (5,122) |
| MMCAPS Funding I, Ltd. | 577 | 153 | (424) | (5,254) |
| Preferred Term Securities, Ltd. (Pre TSL I) | 208 | 76 | (132) | (2,865) |
| Preferred Term Securities XVIII, Ltd. | 0 | 0 | 0 | (7,293) |
| Preferred Term Securities XXI, Ltd. | 0 | 0 | 0 | (1,502) |
| Preferred Term Securities XXIII, Ltd. (C-1) | 0 | 0 | 0 | (3,466) |
| Preferred Term Securities XXIII, Ltd. (D-1) | 0 | 0 | 0 | (5,024) |
| TPREF Funding II, Ltd. | 251 | 168 | (83) | (1,744) |
| TPREF Funding III, Ltd. (B-1) | 24 | 24 | 0 | (1,970) |
| TPREF Funding III, Ltd. (B-2) | 62 | 61 | (1) | (4,924) |
| Trapeza CDO II, LLC | 0 | 0 | 0 | (1,989) |
| Tropic CDO III, Ltd. | 0 | 0 | 0 | (6,970) |
| U.S. Capital Funding II, Ltd. (B-1) | 187 | 111 | (76) | (1,823) |
| U.S. Capital Funding II, Ltd. (B-2) | 280 | 166 | (114) | (2,720) |
| U.S. Capital Funding IV, Ltd. | 0 | 0 | 0 | (4,963) |
| Total | \$ 1,589 | \$ 759 | \$ (830) | \$ (75,139) |

(Table continued)

| Number | Moody's/ | Actual Deferrals and Defaults | Expected Additional Net Deferrals and Defaults | Excess Subordination |
|--------|----------|--|--|-------------------------|
|--------|----------|--|--|-------------------------|

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| Description | of Banks Currently Performing | Fitch Credit Ratings (1) | as % of Outstanding Collateral | as % of Performing Collateral | as % of Performing Collateral |
|--|-------------------------------------|--------------------------------|--------------------------------------|-------------------------------------|-------------------------------------|
| ALESCO Preferred Funding II, Ltd. | 36 | Ca/CC | 19.4% | 55.2% | -17.9% |
| ALESCO Preferred Funding III, Ltd. | 35 | Ca/CC | 27.0% | 58.2% | -30.1% |
| ALESCO Preferred Funding VI, Ltd. | 29(a) | Ca/CC | 29.8% | (2) | -23.1% |
| ALESCO Preferred Funding IX, Ltd. | 38(b) | Ca/CC | 22.3% | 52.8% | -14.0% |
| ALESCO Preferred Funding X, Ltd. | 38(c) | Ca/CC | 18.2% | 44.0% | -9.6% |
| MMCAPS Funding I, Ltd. | 26 | Ca/CCC | 9.2% | 49.5% | 1.6% |
| Preferred Term Securities, Ltd. (Pre TSL I) | 28 | Caa1/CC | 19.5% | 46.7% | -5.1% |
| Preferred Term Securities XVIII, Ltd. | 52(d) | NR/C | 18.9% | (2) | -15.6% |
| Preferred Term Securities XXI, Ltd. | 43(e) | Ca/CC | 27.1% | 39.4% | -20.5% |
| Preferred Term Securities XXIII, Ltd. (C-1) | 94(f) | C/CCC | 18.2% | 41.2% | -7.0% |
| Preferred Term Securities XXIII, Ltd. (D-1) | 94(f) | NR/CC | 18.2% | 41.2% | -16.2% |
| TPREF Funding II, Ltd. | 24 | Caa3/CC | 26.6% | 63.5% | -21.0% |
| TPREF Funding III, Ltd. (B-1) | 27 | Ca/CC | 26.3% | 64.1% | -21.5% |
| TPREF Funding III, Ltd. (B-2) | 27 | Ca/CC | 26.3% | 64.1% | -21.5% |
| Trapeza CDO II, LLC | 21 | Caa2/CCC | 33.4% | 53.4% | -28.2% |
| Tropic CDO III, Ltd. | 33 | Ca/CC | 29.1% | 51.2% | -32.9% |
| U.S. Capital Funding II, Ltd. (B-1) | 46 | Ca/CC | 12.5% | 51.0% | -6.3% |
| U.S. Capital Funding II, Ltd. (B-2) | 46 | Ca/CC | 12.5% | 51.0% | -6.3% |
| U.S. Capital Funding IV, Ltd. | 44(g) | Ca/CC | 35.5% | 56.9% | -44.1% |

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- (1) The table above presents ratings information as of September 30, 2009. The securities had "investment grade" ratings by Moody's (Baa2 or better) and/or Fitch (BBB or better) at the time of purchase, but have since been downgraded by the ratings agencies.
- (2) For securities written off completely prior to the most recent quarter, management did not update its previous estimates of net deferrals and defaults.

NR = not rated.

- (a) In addition to banks, there are 15 insurance companies currently performing in ALESCO Preferred Funding VI, Ltd.
- (b) In addition to banks, there are 15 insurance companies currently performing in ALESCO Preferred Funding IX, Ltd.
- (c) In addition to banks, there are 20 insurance companies currently performing in ALESCO Preferred Funding X, Ltd.
- (d) In addition to banks, there are 9 insurance companies and 3 pooled trust preferred entities currently performing in Preferred Term Securities XVIII, Ltd.
- (e) In addition to banks, there are 14 insurance companies and 1 real estate investment trust (REIT) currently performing in Preferred Term Securities XXI, Ltd.
- (f) In addition to banks, there are 12 insurance companies and 1 real estate investment trust (REIT) currently performing in Preferred Term Securities XXIII, Ltd.
- (g) In addition to banks, there are 2 pooled trust preferred entities currently performing in U.S. Capital Funding IV, Ltd.

In determining the amount of "currently performing" collateral for purposes of the table above, the total amount of issuers' balances outstanding have been reduced by the amount in default or deferral. Also, for some of the securities, management further reduced the total performing balance for the effects of issuers' subsequent announcements of their intent to defer on the next applicable payment, and for other relevant circumstances. Management considered all such announcements and circumstances known to us in evaluating the pooled trust preferred securities for OTTI as of September 30, 2009.

In the table above, "Excess Subordination as % of Performing Collateral" (Excess Subordination Ratio) was calculated as follows: (Total face value of performing collateral – Face value of all outstanding note balances not subordinate to our investment)/Total face value of performing collateral.

The Excess Subordination Ratio measures the extent to which there may be tranches within each pooled trust preferred structure available to absorb credit losses before the Corporation's securities would be impacted. In 2008 and the first nine months of 2009, the amount of deferrals and defaults on the pools described above has risen significantly, which has resulted in substantial reductions in the amounts of performing collateral. As a result, the negative and small positive Excess Subordination Ratio percentages shown in the table signify there is little-to-no support from subordinate tranches available to absorb losses before the Corporation's securities would be impacted. A low or negative Excess Subordination Ratio is not definitive, in isolation, for determining whether or not OTTI should be recorded for a pooled trust preferred security. Other factors affect the timing and amount of cash flows available for payments to the note holders (investors), including the excess interest paid by the issuers (the issuers typically pay higher rates of interest than are paid out to the note holders).

As described in Note 2, the Corporation adopted provisions of ASC topic 320, "Investments – Debt and Equity Securities," effective January 1, 2009, which resulted in the Corporation separating OTTI related to the trust-preferred

securities into (a) the amount of the total impairment related to credit loss, which is recognized in the statement of earnings, and (b) the amount of the total impairment related to all other factors, which is recognized in other comprehensive income. The Corporation measured the credit loss component of OTTI based on the difference between: (1) the present value of estimated cash flows, at the book yield in effect prior to recognition of any OTTI, as of September 30, 2009, and (2) the present value of estimated cash flows as of the end of the immediate prior quarter using book yield and management's cash flow assumptions at that time. For the nine-month period ended September 30, 2009, the effect of adopting the new accounting principle was to increase pre-tax impairment losses recognized in earnings by \$2,773,000. For the three-month period ended September 30, 2009, the effect of adopting this FSP was to increase impairment losses recognized in earnings by \$9,268,000.

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A roll-forward of the OTTI amount related to credit losses for the three-month and nine-month periods ended September 30, 2009 is as follows:

| (In Thousands) | 3 Months Ended Sept. 30, 2009 | 9 Months Ended Sept. 30, 2009 |
|---|--|--|
| Balance of credit losses on debt securities for which a portion of OTTI was recognized in other comprehensive income, beginning of period (as measured effective January 1, 2009 upon adoption of ASC Topic 320) | \$ (23,332) | \$ (2,362) |
| Additional credit loss for which an OTTI was not previously Recognized | (38,168) | (61,188) |
| Reduction for securities losses realized during the period | 44,526 | 53,837 |
| Additional credit loss for which an OTTI was previously recognized when the Corporation does not intend to sell the security and it is not more likely than not the Corporation will be required to sell the security before recovery of its amortized cost basis | (4,328) | (11,589) |
| Balance of credit losses on debt securities for which a portion of OTTI was recognized in other comprehensive income, end of period | \$ (21,302) | \$ (21,302) |

Write-downs associated with securities deemed worthless are included in the line item labeled “Reduction for securities losses realized during the period” in the table immediately above.

Equity Securities

The Corporation’s marketable equity securities include stocks of banking companies, and to a lesser extent, a mix of non-financial equities which include large cap domestic and foreign companies, as well as equity-based mutual funds and similar instruments. At September 30, 2009, the fair value of bank equities was \$10,189,000, and the fair value of non-bank equities was \$2,415,000. Management evaluates the financial condition, earnings, dividend payment prospects and other relevant factors related to each issuer for which the stock is in an unrealized loss position, to determine whether the Corporation can realistically expect to recover its cost basis without realizing a loss.

Management’s decision to record OTTI losses on bank stocks in 2009 was based on a combination of: (1) significant market depreciation in market prices in the first quarter 2009 (with some improvement in the second and third quarters of 2009), and (2) management’s intent to sell some of the stocks in 2009 to generate capital losses, which could be carried back and offset against capital gains generated in 2006, 2007 and 2008 to realize tax refunds. Realized gains from sales of bank stocks totaled \$1,094,000 in the nine months ended September 30, 2009, including \$361,000 from stocks for which an OTTI had been previously recognized, and \$733,000 from stocks for which no OTTI had been previously recognized. In the three months ended September 30, 2009, the Corporation realized gains from sales of bank stocks totaling \$70,000, all from stocks for which an OTTI had been previously recognized. After the impact of the impairment charges and sales, for the Corporation’s remaining bank stocks, there were no unrealized losses at September 30, 2009.

Consistent with declines in U.S. and worldwide equity markets, the values of the non-financial equities fell in the last half of 2008 and first quarter 2009, and appreciated in the second and third quarters of 2009. At September 30, 2009, the total amortized cost basis of investments in non-bank equities in an unrealized loss position was \$2,262,000, with an aggregate fair value of \$1,660,000 and an unrealized loss of \$602,000, or 27% of cost. There were 37 non-bank equities in an unrealized loss position at September 30, 2009. The largest unrealized loss amounts were from: (1) Federated Index Trust Mid-Cap Fund, which is indexed to the S&P 400 Mid-Cap Index, with an unrealized loss of \$166,000 or 32% of cost, and (2) iShares MCSI EAFE Index Funds, an exchange traded fund indexed to international stocks, with an unrealized loss of \$115,000, or 32% of cost. In the case of these two securities, as well as the rest of the non-bank equities, management believes the impairment to be a product of the current, cyclical downturn in equity markets, and management expects the Corporation to hold the securities until its cost basis can be recovered.

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7. GOODWILL

Goodwill represents the excess of the cost of acquisitions over the fair value of the net assets acquired. Goodwill is tested at least annually for impairment, or more often if events or circumstances indicate that there may be an impairment. In light of the Corporation's net loss for the 3-month and 9-month periods ended September 30, 2009, recent declines in the Corporation's common stock price (including a few days in October 2009 when the price closed below the book value as of the end of the prior quarter) and adverse overall market conditions, management determined it appropriate to perform an interim goodwill impairment test as of September 30, 2009. Based on the results of its impairment analysis, the Corporation determined that the fair value of its only reporting unit, its community banking operation, exceeded its book value, and there was no goodwill impairment at September 30, 2009.

8. FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of a financial instrument is the current amount that would be exchanged between willing parties, other than in a forced liquidation. When possible, fair value is determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Corporation's financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument. SFAS No. 107 excludes certain financial instruments and all nonfinancial instruments from its disclosure requirements. Therefore, the aggregate fair value amounts presented may not represent the underlying fair value of the Corporation.

The Corporation used the following methods and assumptions in estimating fair value disclosures for financial instruments:

CASH AND CASH EQUIVALENTS - The carrying amounts of cash and short-term instruments approximate fair values.

SECURITIES - Fair values for securities, excluding restricted equity securities, are based on quoted market prices or other methods as described in Note 5. The carrying value of restricted equity securities approximates fair value based on applicable redemption provisions.

LOANS - Fair values are estimated for portfolios of loans with similar financial characteristics. Loans are segregated by type such as commercial, commercial real estate, residential mortgage and other consumer. Each loan category is further segmented into fixed and adjustable rate interest terms and by performing and nonperforming categories. The fair value of performing loans is calculated by discounting contractual cash flows, adjusted for estimated prepayments based on historical experience, using estimated market discount rates that reflect the credit and interest rate risk inherent in the loans. Fair value of nonperforming loans is based on recent appraisals or estimates prepared by the Corporation's lending officers.

DEPOSITS - The fair value of deposits with no stated maturity, such as noninterest-bearing demand deposits, savings, money market and interest checking accounts, is (by definition) equal to the amount payable on demand at September 30, 2009 and December 31, 2008. The fair value of all other deposit categories is based on the discounted value of contractual cash flows. The discount rate is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value estimates of deposits do not include the benefit that results from the low-cost

funding provided by the deposit liabilities compared to the cost of borrowing funds in the market, commonly referred to as the core deposit intangible.

BORROWED FUNDS - The fair value of borrowings is estimated using discounted cash flow analyses based on rates currently available to the Corporation for similar types of borrowing arrangements. As shown in the table below, the fair value of long-term borrowings exceeded the carrying amount by \$20,630,000 at September 30, 2009 compared to \$3,595,000 at December 31, 2008. This increase resulted from changes in management's assumptions related to certain callable borrowings during 2009. At December 31, 2008, management expected these borrowings to be called, but market interest rates at September 30, 2009 indicate that the borrowings will not be called in the foreseeable future.

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ACCRUED INTEREST - The carrying amounts of accrued interest receivable and payable approximate fair values.

The estimated fair values, and related carrying amounts, of the Corporation's financial instruments are as follows:

| (In Thousands) | September 30, 2009 | | December 31, 2008 | |
|-------------------------------|--------------------|------------|-------------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Financial assets: | | | | |
| Cash and cash equivalents | \$ 47,967 | \$ 47,967 | \$ 24,028 | \$ 24,028 |
| Trading securities | 0 | 0 | 2,306 | 2,306 |
| Available-for-sale securities | 399,112 | 399,112 | 419,688 | 419,688 |
| Held-to-maturity securities | 301 | 307 | 406 | 426 |
| Restricted equity securities | 8,970 | 8,970 | 8,954 | 8,954 |
| Loans, net | 720,291 | 721,517 | 735,687 | 725,586 |
| Accrued interest receivable | 5,727 | 5,727 | 5,846 | 5,846 |
| Financial liabilities: | | | | |
| Deposits | 896,866 | 907,692 | 864,057 | 870,767 |
| Short-term borrowings | 33,053 | 32,806 | 48,547 | 47,653 |
| Long-term borrowings | 216,451 | 237,081 | 236,926 | 240,521 |
| Accrued interest payable | 783 | 783 | 956 | 956 |

9. DEFINED BENEFIT PLANS

The Corporation sponsors a defined benefit health care plan that provides postretirement medical benefits and life insurance to employees who meet certain age and length of service requirements. This plan contains a cost-sharing feature, which causes participants to pay for all future increases in costs related to benefit coverage. Accordingly, actuarial assumptions related to health care cost trend rates do not affect the liability balance at September 30, 2009 and December 31, 2008, and will not affect the Corporation's future expenses. The Corporation uses a December 31 measurement date for the postretirement plan.

The Corporation's defined benefit pension plan was frozen and terminated, effective December 31, 2007. In September 2008, the Corporation funded and settled substantially all of its obligations under the Plan.

In 2007, the Corporation assumed the Citizens Trust Company Retirement Plan, a defined benefit pension plan for which benefit accruals and participation were frozen in 2002. Information related to the Citizens Trust Company Retirement Plan has been included in the table that follows for 2009, but was insignificant for 2008. The Corporation uses a December 31 measurement date for this plan.

The components of net periodic benefit costs from these defined benefit plans are as follows:

| Defined Benefit Plans (In Thousands) | Pension | | Postretirement | |
|---|-------------------|-------|-------------------|-------|
| | Nine Months Ended | | Nine Months Ended | |
| | September 30, | | September 30, | |
| | 2009 | 2008 | 2009 | 2008 |
| Service cost | \$ 0 | \$ 29 | \$ 56 | \$ 52 |
| Interest cost | 49 | 446 | 70 | 59 |

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| | | | | |
|---|-------|--------|--------|--------|
| Expected return on plan assets | (33) | (230) | 0 | 0 |
| Amortization of transition (asset) obligation | 0 | (17) | 28 | 27 |
| Amortization of prior service cost | 0 | 0 | 10 | 7 |
| Loss from partial settlement | 39 | 0 | 0 | 0 |
| Recognized net actuarial loss | 3 | 0 | 0 | 0 |
| Gain on pension plan settlement | 0 | (71) | 0 | 0 |
| Net periodic benefit cost | \$ 58 | \$ 157 | \$ 164 | \$ 145 |

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| (In Thousands) | Pension | | Postretirement | |
|---|--------------------|------|--------------------|-------|
| | Three Months Ended | | Three Months Ended | |
| | September 30, | | September 30, | |
| | 2009 | 2008 | 2009 | 2008 |
| Service cost | \$ 0 | \$ 9 | \$ 19 | \$ 17 |
| Interest cost | 16 | 148 | 23 | 20 |
| Expected return on plan assets | (11) | (77) | 0 | 0 |
| Amortization of transition (asset) obligation | 0 | (5) | 10 | 9 |
| Amortization of prior service cost | 0 | 0 | 3 | 2 |
| Loss from partial settlement | 0 | 0 | 0 | 0 |
| Recognized net actuarial loss | 1 | 0 | 0 | 0 |
| Gain on pension plan settlement | 0 | (71) | 0 | 0 |
| Net periodic benefit cost | \$ 6 | \$ 4 | \$ 55 | \$ 48 |

In the first nine months of 2009, the Corporation funded postretirement contributions totaling \$45,000, with estimated annual postretirement contributions of \$60,000 expected in 2009 for the full year. In the first nine months of 2009, the Corporation made contributions totaling \$220,000 to the Citizens Trust Company Retirement Plan, including \$200,000 for the 2008 plan year and \$20,000 for the 2009 plan year. The amount funded for the 2008 plan year exceeded legal minimum funding requirements, which ranged from \$38,000 to \$41,000, depending on timing of the contributions. There are no additional contributions expected to be required for the 2009 plan year.

10. STOCK-BASED COMPENSATION PLANS

In January 2009, the Corporation granted options to purchase a total of 79,162 shares of common stock through its Stock Incentive and Independent Directors Stock Incentive Plans. In January 2008, the Corporation granted options to purchase a total of 83,257 shares of common stock. The exercise price for the 2009 awards is \$19.88 per share, and the exercise price for the 2008 awards is \$17.50 per share, based on the market price as of the date of each grant. The Corporation records stock option expense based on estimated fair value calculated using an option valuation model.

In calculating the fair value, the Corporation utilized the Black-Scholes option-pricing model. The calculated fair value of each option granted, and significant assumptions used in the calculations, are as follows:

| | 2009 | 2008 |
|-----------------------------------|---------|---------|
| Fair value of each option granted | \$ 4.21 | \$ 3.15 |
| Volatility | 28% | 23% |
| Expected option lives | 9 Years | 9 Years |
| Risk-free interest rate | 3.15% | 4.05% |
| Dividend yield | 3.94% | 3.74% |

In calculating the estimated fair value of stock option awards, management based its estimates of volatility and dividend yield on the Corporation's experience over the immediately prior period of time consistent with the estimated lives of the options. The risk-free interest rate was based on the published yield of zero-coupon U.S. Treasury strips with an applicable maturity as of the grant dates. The 9-year expected option life used for both 2009 and 2008 awards was based on management's estimates of the average term for all options issued under both plans. For the 2009 and 2008 awards, management assumed a 23% forfeiture rate for options granted under the Stock Incentive Plan, and a 0% forfeiture rate for the Directors Stock Incentive Plan. These estimated forfeiture rates were determined based on the

Corporation's historical experience.

Also, the Corporation awarded a total of 3,890 shares in January 2009 and 5,062 shares in January 2008 of restricted stock under the Stock Incentive and Independent Directors Stock Incentive Plans. Compensation cost related to restricted stock is recognized based on the market price of the stock at the grant date over the vesting period.

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Total stock-based compensation is as follows:

| (In Thousands) | 3 Months Ended | | Fiscal Year To Date | |
|------------------|-------------------|-------------------|------------------------|------------------|
| | Sept. 30, 2009 | Sept. 30, 2008 | 9 Months Ended 2009 | June 30, 2008 |
| Stock options | \$ 0 | \$ 0 | \$ 273 | \$ 209 |
| Restricted stock | 22 | 18 | 63 | 65 |
| Total | \$ 22 | \$ 18 | \$ 336 | \$ 274 |

11. INCOME TAXES

The following temporary differences gave rise to the net deferred tax asset at September 30, 2009 and December 31, 2008:

| (In Thousands) | Sept. 30, 2009 | Dec. 31, 2008 |
|---|-------------------|------------------|
| Deferred tax assets: | | |
| Unrealized holding gains (losses) on securities | \$ 231 | \$ (11,899) |
| Defined benefit plans - FASB 158 | (183) | (52) |
| Net realized losses on securities | (30,343) | (3,014) |
| Allowance for loan losses | (2,857) | (2,725) |
| Other deferred tax assets | (1,273) | (1,418) |
| | (34,425) | (19,108) |
| Valuation allowance | 886 | 0 |
| Total deferred tax assets | (33,539) | (19,108) |
| Deferred tax liabilities: | | |
| Bank premises and equipment | 1,896 | 2,137 |
| Core deposit intangibles | 214 | 302 |
| Other deferred tax liabilities | 322 | 280 |
| Total deferred tax liabilities | 2,432 | 2,719 |
| Deferred tax asset, net | \$ (31,107) | \$ (16,389) |

Realization of deferred tax assets ultimately depends on the existence of sufficient taxable income, including taxable income in prior carryback years, as well as future taxable income. The deferred tax asset from realized losses on securities resulted primarily from OTTI charges for financial statement purposes that are not deductible for income tax reporting purposes through September 30, 2009. Of the total deferred tax asset from realized losses on securities, a portion is from securities that, if the Corporation were to sell them, would be classified as capital losses for income tax reporting purposes. The valuation allowance at September 30, 2009 reflects the excess of the tax benefit that would be generated from selling all of the capital assets, over the amount that could be realized from available carryback and offset against capital gains generated from 2006 through 2008. Realization of the remaining \$886,000 of tax benefits associated with capital assets is dependent upon realization of future capital gains.

The credit or provision for income tax for the 3-month and 9-month periods ended September 30, 2009 and 2008 is based on the Corporation's estimate of the effective tax rate expected to be applicable for the full year. The effective tax rates of 33.9% for the 3-month period ended September 30, 2009 and 35.5% for the 9-month period ended

September 30, 2009 differ from the statutory rate of 35% principally because of the effects of tax-exempt interest income and recording the valuation allowance described above. The effective tax rates of (26.0%) for the 3-month period ended September 30, 2008 and 20.5% for the 9-month period ended September 30, 2008 differ from the statutory rate of 35% principally because of the effects of tax-exempt interest income.

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The Corporation has no unrecognized tax benefits, nor pending examination issues related to tax positions taken in preparation of its income tax returns.

12. ISSUANCE OF PREFERRED STOCK AND WARRANT UNDER THE TARP CAPITAL PURCHASE PROGRAM

On January 16, 2009, the Corporation issued 26,440 shares of Series A Preferred Stock (“Preferred Stock”) and a Warrant to purchase up to 194,794 shares of common stock at an exercise price of \$20.36 per share. The Corporation sold the Preferred Stock and Warrant to the United States Department of the Treasury (“Treasury”) under the TARP Capital Purchase Program (the “Program”) for an aggregate price of \$26,440,000.

The Preferred Stock has no maturity date. The Preferred Stock has a par value of \$1,000 per share and a liquidation preference amount of \$1,000 per share. The Preferred Stock pays a cumulative dividend rate of 5% per annum for the first five years and will reset to a rate of 9% per annum after year five. The dividend is payable quarterly in arrears. The Treasury may transfer the Preferred Stock to a third party at any time. The American Recovery and Reinvestment Act of 2009, which became effective in February 2009, included a change to the Program that permits the Corporation to redeem the Preferred Stock at any time, subject to approval of banking regulators, for a price equal to the original issue price plus any accrued but unpaid dividends. If the Corporation were to redeem all the outstanding shares of Preferred Stock by December 31, 2009, 50% of the common shares issuable pursuant to the Warrant would be cancelled.

The shares of Preferred Stock are non-voting, other than class voting rights on (i) any authorization or issuance of shares ranking senior to the Preferred Stock, (ii) any amendment to the rights of the shares of Preferred Stock, or (iii) any merger, exchange or similar transaction which would adversely affect the rights of the Preferred Stock. If dividends on the Preferred Stock are not paid in full for six dividend periods, whether or not consecutive, the holders of the Preferred Stock will have the right to elect 2 directors. The right to elect directors will end when full dividends have been paid for four consecutive dividend periods. As of September 30, 2009, no dividends on the preferred stock were in arrears.

Pursuant to participation in the Program, the Corporation may continue to pay dividends on its common stock, subject to the following requirements and limitations: (1) all accrued and unpaid dividends for all past dividend periods on the Preferred Stock must be fully paid; and (2) consent of the Treasury is required for any increase in the per share dividends on common shares until January 16, 2012, unless prior to that date, the Corporation has redeemed the Preferred Stock in whole or the Treasury has transferred all of the Preferred Stock to third parties. Also, until January 16, 2012 (unless prior to that date, the Corporation has redeemed the Preferred Stock in whole or the Treasury has transferred all of the Preferred Stock to third parties) the Treasury’s consent is required for any repurchases of common stock, except for repurchases of shares in connection with employee benefit plans in the ordinary course of business consistent with past practice.

The Warrant is exercisable and has a term of 10 years. The number of common shares that could be acquired upon exercise was based on 15% of the total proceeds, with the exercise price determined using the average market price of the Corporation’s common stock for the 20 trading days immediately prior to issuance. The Warrant is not subject to restrictions on transfer, except that Treasury may only transfer or exercise the Warrant with respect to one-half of the shares underlying the Warrant prior to the earlier of (i) the date on which the Corporation has received proceeds of at least \$26,440,000 from a qualifying equity offering of Tier 1 perpetual preferred stock or common stock and (ii) December 31, 2009. Treasury has agreed that it will not vote any of the shares of common stock that it acquires upon exercise of the Warrant. This does not apply to any other person who acquires from Treasury any portion of the

Warrant, or the shares of common stock underlying the Warrant.

In 2009, the Corporation recorded issuance of the Preferred Stock and Warrant as increases in stockholders' equity. Proceeds from the transaction, net of direct issuance costs of \$31,000, have been allocated between Preferred Stock and the Warrant based on their respective fair values at the date of issuance. The fair value of the Preferred Stock was estimated based on dividend rates on recent preferred stock and other capital issuances by banking companies, and the fair value of the Warrant was estimated using the Black-Scholes option model. The amount allocated to the Warrant (recorded as an increase in Paid in Capital) was \$821,000, and the amount initially allocated to Preferred Stock was \$25,588,000. As a result, the Preferred Stock's initial carrying value was at a discount to the liquidation value or stated value of \$26,440,000. In accordance with the SEC's Staff Accounting Bulletin No. 68, "Increasing Rate Preferred Stock," the discount is considered an unstated dividend cost that shall be accreted over the period preceding commencement of the perpetual dividend using the effective interest method, by charging the imputed dividend cost against retained earnings and increasing the carrying amount of the Preferred Stock by a corresponding amount. The discount is therefore being accreted over five years, resulting in an effective dividend rate (including stated dividends and the accretion of the discount on Preferred Stock) of 5.80%. In 2009, total dividends on Preferred Stock of \$1,055,000, which has been deducted from net income to arrive at net income available to common shareholders in the Consolidated Statements of Earnings, included quarterly dividends paid of \$768,000, dividends accrued based on the stated value of \$169,000 and accretion of the discount on Preferred Stock of \$118,000.

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13. CONTINGENCIES

In the normal course of business, the Corporation may be subject to pending and threatened lawsuits in which claims for monetary damages could be asserted. In management's opinion, the Corporation's financial position and results of operations would not be materially affected by the outcome of such pending legal proceedings.

14. SUBSEQUENT EVENTS

The Corporation has evaluated and disclosed all material subsequent events that provide additional evidence about conditions that existed as of September 30, 2009. The Corporation evaluated these subsequent events through November 6, 2009, the date on which the financial statements contained herein were issued.

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ITEM 2. MANAGEMENT’S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain statements in this section and elsewhere in this quarterly report on Form 10-Q are forward-looking statements. Citizens & Northern Corporation and its wholly-owned subsidiaries (collectively, the Corporation) intend such forward-looking statements to be covered by the safe harbor provisions for forward-looking statements contained in the Private Securities Reform Act of 1995. Forward-looking statements, which are not historical facts, are based on certain assumptions and describe future plans, business objectives and expectations, and are generally identifiable by the use of words such as, "should", "likely", "expect", "plan", "anticipate", "target", "forecast", and "goal". These forward-looking statements are subject to risks and uncertainties that are difficult to predict, may be beyond management’s control and could cause results to differ materially from those expressed or implied by such forward-looking statements. Factors which could have a material, adverse impact on the operations and future prospects of the Corporation include, but are not limited to, the following:

- changes in monetary and fiscal policies of the Federal Reserve Board and the U. S. Government, particularly related to changes in interest rates
- changes in general economic conditions
- legislative or regulatory changes
- downturn in demand for loan, deposit and other financial services in the Corporation’s market area
- increased competition from other banks and non-bank providers of financial services
- technological changes and increased technology-related costs
- changes in accounting principles, or the application of generally accepted accounting principles.

These risks and uncertainties should be considered in evaluating forward-looking statements and undue reliance should not be placed on such statements.

EARNINGS OVERVIEW

The Corporation reported a net loss available to common shareholders of \$45,005,000, or \$5.01 per share, in the first nine months of 2009, primarily attributable to other-than-temporary impairment (OTTI) charges on available-for-sale securities of \$56,356,000. For the first nine months of 2008, the Corporation reported net income of \$7,881,000, or \$0.88 per diluted share. For the third quarter 2009, the net loss available to common shareholders was \$28,567,000, or \$3.17 per share. In the third quarter 2008, net income available to common shareholders was \$1,012,000, or \$0.11 per share.

Core Earnings is an earnings performance measurement which the Corporation’s management has defined to exclude the effects of OTTI losses on available-for-sale securities and realized gains on securities for which OTTI has previously been recognized. Core Earnings is a performance measurement that is not based on U.S. generally accepted accounting principles. Management believes Core Earnings information is meaningful for evaluating the Corporation’s operating performance, because it excludes some of the impact of market volatility as it relates to investments in pooled trust-preferred securities and other securities. More information concerning Core Earnings, including a reconciliation to the Corporation’s earnings results based on U.S. generally accepted accounting principles, is provided in the following section of Management’s Discussion and Analysis. The Corporation’s results for the first nine months of 2009 included positive Core Earnings available to common shareholders of \$11,351,000 (\$1.26 per

diluted share), reduced by after-tax OTTI charges on available-for-sale securities (net of subsequent gains from selling some of the securities) of \$56,356,000. For the first nine months of 2008, the Corporation had Core Earnings of \$11,951,000 (\$1.33 per diluted share). Third quarter 2009 results included Core Earnings of \$3,918,000 (\$0.43 per diluted share), offset by after-tax OTTI charges on available-for-sale securities (net of subsequent gains from selling some of the securities) of \$32,485,000. In the third quarter of 2008, Core Earnings was \$4,145,000 (\$0.46 per diluted share).

Pre-tax OTTI charges in the first nine months of 2009 totaled \$84,407,000, including \$47,947,000 in the third quarter 2009. A summary of pre-tax OTTI charges for the 3-month and 9-month periods ended September 30, 2009 and 2008 is as follows:

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| (In Thousands) | 3 Months Ended | | 9 Months Ended | |
|---|-------------------|-------------------|-------------------|-------------------|
| | Sept. 30, 2009 | Sept. 30, 2008 | Sept. 30, 2009 | Sept. 30, 2008 |
| Pooled trust preferred securities - mezzanine tranches | \$ (42,495) | \$ (4,289) | \$ (72,776) | \$ (4,289) |
| Marketable equity securities (bank stocks) | (87) | (458) | (6,266) | (1,878) |
| Trust preferred securities issued by individual institutions | (3,209) | 0 | (3,209) | 0 |
| Private label collateralized mortgage obligations | (2,156) | 0 | (2,156) | 0 |
| Net impairment losses recognized in earnings | \$ (47,947) | \$ (4,747) | \$ (84,407) | \$ (6,167) |

Pooled trust-preferred securities are very long-term (usually 30-year maturity) instruments with characteristics of both debt and equity, mainly issued by banks. The Corporation's investments in pooled trust-preferred securities are each made up of companies with geographic and size diversification. Almost all of the Corporation's pooled trust-preferred securities are composed of debt issued by banking companies, with lesser amounts issued by insurance companies and real estate investment trusts. Management evaluates the pooled trust-preferred securities for OTTI by estimating the cash flows expected to be received from each security, taking into account estimated levels of deferrals and defaults by the underlying issuers. In determining cash flows, management assumes all issuers currently deferring or in default would make no future payments, and assigns estimated future default levels for the remaining issuers in each security based on financial strength ratings assigned by a national ratings service. At September 30, 2009, management made significant changes in assumptions regarding future deferrals and defaults in comparison to assumptions used in the previous four quarters' analyses. These changes had the effect of increasing estimated future defaults, which resulted in lower levels of future cash flows expected to be received, as compared to estimated future cash flows to be received based on the assumptions used in previous quarters. The Corporation's process for evaluating pooled trust-preferred securities for OTTI is described in more detail in Note 6 to the unaudited, consolidated financial statements. After the impact of the impairment charges, the Corporation's cost basis in pooled trust-preferred securities at September 30, 2009 totaled \$13.3 million, including senior tranche assets of \$11.7 million and mezzanine tranche assets of \$1.6 million. The estimated fair value at September 30, 2009 of pooled trust-preferred securities was \$9.1 million.

As described in more detail in Notes 2 and 6 to the unaudited, consolidated financial statements, the Corporation adopted new accounting principles in the first quarter 2009, which resulted in the impairment of debt securities being separated into (a) the amount of the total impairment related to credit loss, which is recognized in the income statement, and (b) the amount of the total impairment related to all other factors, which is recognized in other comprehensive income. For the nine-month period ended September 30, 2009, the effect of the new principles was to increase impairment losses recognized in earnings by \$2,773,000, and decrease the income tax provision by \$943,000, resulting in a decrease in net income (higher net loss) of \$1,830,000, or \$0.20 per average common share. For the three-month period ended September 30, 2009, the effect of adopting the new principles was to increase impairment losses recognized in earnings by \$9,268,000, and reduce the income tax provision by \$3,151,000, resulting in a reduction in net income (larger net loss) of \$6,117,000, or \$0.68 per average common share.

STATEMENT REGARDING NON-GAAP FINANCIAL MEASUREMENT

This report contains supplemental financial information determined by a method other than in accordance with Accounting Principles Generally Accepted in the United States of America (“GAAP”). Management uses this non-GAAP measure in its analysis of the Corporation’s performance. This measure, Core Earnings, excludes the effects of OTTI losses on available-for-sale securities and realized gains on securities for which OTTI has previously been recognized. Management believes the presentation of this financial measure, which excludes the impact of the specified items, provides useful supplemental information that is essential to a proper understanding of the financial results of the Corporation. The Core Earnings measure provides a method to assess operating performance excluding the impact of market volatility related to investments in pooled trust-preferred securities and other securities. This disclosure should not be viewed as a substitute for results determined in accordance with GAAP, nor is it necessarily comparable to non-GAAP performance measures that may be presented by other companies. The table below provides a reconciliation of Core Earnings to net (loss) income, the most directly comparable GAAP financial measure.

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RECONCILIATION OF NON-GAAP MEASURE (UNAUDITED)

(In thousands, except per-share data)

| | 2009 | | 2008 | |
|---|-------------------|----------------|-------------------|----------------|
| | (Loss)/ Income | Diluted EPS | (Loss)/ Income | Diluted EPS |
| QUARTER ENDED SEPTEMBER 30: | | | | |
| Net (loss) income available to common shareholders | \$ (28,567) | \$ (3.17) | \$ 1,012 | \$ 0.11 |
| Other-than-temporary impairment losses on available-for-sale securities | (47,947) | | (4,747) | |
| Realized gains on related bank stock sales | 70 | | 0 | |
| Other-than-temporary impairment losses on available-for-sale securities, net of related gains | (47,877) | | (4,747) | |
| Income taxes (1) | 15,392 | | 1,614 | |
| Other-than-temporary impairment losses, net | (32,485) | | (3,133) | |
| Core earnings available to common shareholders | \$ 3,918 | \$ 0.43 | \$ 4,145 | \$ 0.46 |
| NINE MONTHS ENDED SEPTEMBER 30: | | | | |
| Net (loss) income available to common shareholders | \$ (45,005) | \$ (5.01) | \$ 7,881 | \$ 0.88 |
| Other-than-temporary impairment losses on available-for-sale securities | (84,407) | | (6,167) | |
| Realized gains on related bank stock sales | 361 | | 0 | |
| Other-than-temporary impairment losses on available-for-sale securities, net of related gains | (84,046) | | (6,167) | |
| Income taxes (1) | 27,690 | | 2,097 | |
| Other-than-temporary impairment losses, net | (56,356) | | (4,070) | |
| Core earnings available to common shareholders | \$ 11,351 | \$ 1.26 | \$ 11,951 | \$ 1.33 |

(1) Income tax has been allocated to the non-core losses at 34%, adjusted for a valuation allowance on deferred tax assets associated with losses from securities classified as capital assets for federal income tax reporting purposes. The valuation allowance, which was recorded in the third quarter 2009, is described in more detail in Note 11 to the unaudited, consolidated financial statements.

Significant changes in the Corporation's operating results for the first nine months of 2009, as compared to the corresponding period in 2008, were as follows:

- The interest margin increased \$1,140,000, or 3.6%. On a fully taxable-equivalent basis, the interest margin increased \$1,688,000, or 5.1%. The interest margin has been positively impacted by lower short-term market interest rates, which have reduced interest rates paid on deposits and borrowings. The interest margin has also been positively impacted by increased levels of investments and high yields on municipal bonds. The interest margin has been negatively impacted by weak consumer loan demand, as average loans outstanding have shrunk approximately \$11.3 million for the first nine months of 2009 as compared to the same period in 2008.

- Non-interest income decreased \$602,000, or 6.2%. In the first nine months of 2008, non-interest income included a gain of \$533,000 from redemption of restricted shares of Visa, resulting from Visa's initial public offering. Also, in the first nine months of 2009, the Corporation received no dividend income on its investment in restricted stock issued by the Federal Home Loan Bank of Pittsburgh, while dividend income on this stock was \$282,000 in the first nine months of 2008.
- The provision for loan losses was \$115,000 lower in the first nine months of 2009. The ratio of nonperforming loans (including nonaccrual loans and loans 90 days or more past due and still accruing interest) and other real estate owned, as a percentage of assets, was 0.77% at September 30, 2009, higher than the 0.69% level at December 31, 2008, but still relatively low by historical standards.

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- Non-interest expense increased \$616,000, or 2.4%. FDIC insurance costs increased \$1,490,000 in the first nine months of 2009, to \$1,651,000 from \$161,000 in the same period of 2008. The higher FDIC costs included the effects of premium increases and a special assessment of \$589,000. Excluding FDIC costs, total non-interest expense was 3.5% lower in the first nine months of 2009 as compared to the corresponding period in 2008.
- Dividends were paid on preferred stock issued to the U.S. Treasury under the TARP Capital Purchase Program of \$1,055,000 for the first nine months of 2009.

Significant changes in the Corporation's operating results for the third quarter 2009, as compared to the third quarter 2008, were as follows:

- The interest margin decreased \$309,000, or 2.8%. On a fully taxable-equivalent basis, the interest margin decreased \$124,000, or 1.1%. The interest margin has been positively impacted by lower short-term market interest rates and high returns on municipal bonds, and negatively affected by lower average loans outstanding and high average balances of liquid assets at low yields (primarily balances at the Federal Reserve).
- Non-interest income increased \$220,000, or 7.2%, including rental revenues of \$184,000 from the temporary operation of a foreclosed commercial real estate property initiated in the third quarter 2009, and an increase of \$126,000 in service charges on deposit accounts.
- The provision for loan losses was \$493,000 higher in the third quarter, as compared to the third quarter 2008. In the third quarter 2009, SFAS No. 114 allowances on commercial loans increased \$439,000, including an allowance of \$500,000 established for one commercial relationship.
- The amount of realized gains from available-for-sale securities included in Core Earnings totaled \$29,000 in the third quarter 2009, down from \$264,000 in the third quarter 2008.
- Non-interest expense decreased \$459,000, or 5.3%. Lower personnel costs were the major source of expense reductions, stemming from reductions in number of personnel attributable to an operational process review conducted in 2008.
- Dividends were paid on preferred stock issued to the U.S. Treasury under the TARP Capital Purchase Program of \$373,000 for the third quarter of 2009.

TABLE I - QUARTERLY FINANCIAL DATA

(In Thousands)

| | Sept. 30, 2009 | June 30, 2009 | Mar. 31, 2009 | Dec 31, 2008 | Sept. 30, 2008 | June 30, 2008 | Mar. 31, 2008 |
|---|-------------------|------------------|------------------|-----------------|-------------------|------------------|------------------|
| Interest income | \$ 16,808 | \$ 17,341 | \$ 17,571 | \$ 18,589 | \$ 18,575 | \$ 18,373 | \$ 18,700 |
| Interest expense | 6,016 | 6,164 | 6,606 | 7,195 | 7,474 | 7,724 | 8,656 |
| Interest margin | 10,792 | 11,177 | 10,965 | 11,394 | 11,101 | 10,649 | 10,044 |
| Provision (credit) for loan losses | 634 | 93 | (173) | 240 | 141 | (376) | 904 |
| Interest margin after provision for loan losses | 10,158 | 11,084 | 11,138 | 11,154 | 10,960 | 11,025 | 9,140 |
| Other income | 3,282 | 3,054 | 2,766 | 3,179 | 3,062 | 3,155 | 3,487 |
| | (47,848) | (18,995) | (16,679) | (3,878) | (4,483) | (867) | (110) |

| | | | | | | | | |
|--|-------------|------------|------------|----------|----------|----------|----------|--|
| Net losses on available-for-sale securities | | | | | | | | |
| Other expenses | 8,277 | 9,158 | 8,638 | 7,989 | 8,736 | 8,257 | 8,464 | |
| (Loss) income before income tax provision | (42,685) | (14,015) | (11,413) | 2,466 | 803 | 5,056 | 4,053 | |
| Income tax (credit) provision | (14,491) | (5,284) | (4,388) | 288 | (209) | 1,303 | 937 | |
| Net (loss) income | (28,194) | (8,731) | (7,025) | 2,178 | 1,012 | 3,753 | 3,116 | |
| US Treasury preferred dividends | 373 | 373 | 309 | 0 | 0 | 0 | 0 | |
| Net (loss) income available to common shareholders | \$ (28,567) | \$ (9,104) | \$ (7,334) | \$ 2,178 | \$ 1,012 | \$ 3,753 | \$ 3,116 | |
| Net (loss) income per common share – basic | \$ (3.17) | \$ (1.01) | \$ (0.82) | \$ 0.24 | \$ 0.11 | \$ 0.42 | \$ 0.35 | |
| Net (loss) income per common share – diluted | \$ (3.17) | \$ (1.01) | \$ (0.82) | \$ 0.24 | \$ 0.11 | \$ 0.42 | \$ 0.35 | |

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Prospects for the Remainder of 2009

As described in the “Earnings Overview” section above, the Corporation reported a net loss for each of the first three quarters of 2009, primarily because of substantial securities write-downs. While management cannot guarantee there will be no additional securities losses, based on the relatively small (\$1.6 million) remaining cost basis of mezzanine pooled trust-preferred securities as of September 30, 2009, we believe the vast majority of losses have been realized. Results for 2009 reflect the impact of significant operational changes made in 2007 and 2008, including successful implementation of an overdraft privilege program, as well as other enhancements to noninterest revenue sources. Management also improved efficiency of various operational activities, which has resulted in significant expense reductions. Management expects the Corporation’s earnings results for the fourth quarter 2009 to continue to reflect the positive effects of these changes.

A major variable that affects the Corporation’s earnings is securities gains and losses. The Corporation’s losses from trust-preferred securities and other securities stem from the much-publicized economic problems affecting the national and international economy, which have particularly hurt the banking industry. Although management believes these conditions to be cyclical, the Corporation has exposure to the possibility of future losses from investments in bank stocks, private label CMOs, trust-preferred securities issued by individual banks, and other securities. Note 6 to the consolidated financial statements provides more detail concerning the Corporation’s investment securities.

The Corporation has benefited in 2009 and 2008 from a relatively low (by historical standards) provision for loan losses. Issues related to larger commercial borrowers can significantly affect the Corporation’s provision for loan losses in any particular period. Accordingly, the amount of loan loss provision for the remainder of 2009 will depend substantially on the credit status of the commercial portfolio. Although management is concerned about the condition of the national economy and the potential for problems in our market area, to date the Corporation has not experienced significant deterioration in loan delinquencies, or a noticeable change in volume of activity related to troubled loans or foreclosures. The Corporation has not originated interest only mortgages, loans without documentation of the borrowers’ sources of income or net worth, or other types of subprime mortgage loans that have received negative publicity. However, if economic conditions deteriorate significantly, the Corporation may need to increase the provision for loan losses for the impact on the residential mortgage and consumer portions of the loan portfolio.

Management estimates total capital purchases for 2009 to be approximately \$1.5 - \$2 million, with computer software and hardware the largest planned categories of expenditure. Total capital purchases for the first nine months of 2009 totaled \$1.042 million. Management does not expect capital expenditures to have a material, detrimental effect on the Corporation’s financial condition in 2009 or in the year ending December 31, 2010.

In July 2009, the Corporation amended its Dividend Reinvestment and Stock Purchase and Sale Plan. One of the effects of the plan amendments was to permit the Corporation to sell common shares directly under the plan at a discount, with the initial percentage discount set at 5%. In October 2009, the Corporation suspended the 5% discount until further notice. The Corporation raised a total of \$3.087 million from sales of common stock at the discounted price, including \$1.840 million for the quarter ended September 30, 2009.

CRITICAL ACCOUNTING POLICIES

The presentation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect many of the reported amounts and disclosures. Actual results could differ from these estimates.

A material estimate that is particularly susceptible to significant change is the determination of the allowance for loan losses. Management believes that the allowance for loan losses is adequate and reasonable. The Corporation's methodology for determining the allowance for loan losses is described in a separate section later in Management's Discussion and Analysis. Given the very subjective nature of identifying and valuing loan losses, it is likely that well-informed individuals could make materially different assumptions, and could, therefore calculate a materially different allowance value. While management uses available information to recognize losses on loans, changes in economic conditions may necessitate revisions in future years. In addition, various regulatory agencies, as an integral part of their examination process, periodically review the Corporation's allowance for loan losses. Such agencies may require the Corporation to recognize adjustments to the allowance based on their judgments of information available to them at the time of their examination.

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Another material estimate is the calculation of fair values of the Corporation's debt securities. For most of the Corporation's debt securities, the Corporation receives estimated fair values of debt securities from an independent valuation service, or from brokers. In developing fair values, the valuation service and the brokers use estimates of cash flows, based on historical performance of similar instruments in similar interest rate environments. Based on experience, management is aware that estimated fair values of debt securities tend to vary among brokers and other valuation services. Accordingly, when selling debt securities, management typically obtains price quotes from more than one source.

As described in Note 5 to the consolidated financial statements, in 2008, the Corporation changed its method of valuing pooled trust-preferred securities from using price quotes received from pricing services, to a Level 3 (as described in SFAS No. 157) methodology, using discounted cash flows. At both September 30, 2009 and December 31, 2008, management calculated the fair values of pooled trust-preferred securities by applying discount rates to estimated cash flows for each security. Management estimated the cash flows expected to be received from each security, taking into account estimated levels of deferrals and defaults by the underlying issuers, and used discount rates considered reflective of a market participant's expectations regarding the extent of credit and liquidity risk inherent in the securities. Management's estimates of cash flows and discount rates used to calculate fair values of pooled trust-preferred securities were based on sensitive assumptions, and use of different assumptions could result in calculations of fair values that would be substantially different than the amounts calculated by management.

As described in Note 6 to the consolidated financial statements, management evaluates securities for OTTI. In making that evaluation, consideration is given to (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, and (3) whether the Corporation intends to sell the security or more likely than not will be required to sell the security before its anticipated recovery. Management's assessments of the likelihood and potential for recovery in value of securities are subjective and based on sensitive assumptions. Also, management's estimates of cash flows used to evaluate other-than-temporary impairment of pooled trust-preferred securities are based on sensitive assumptions, and use of different assumptions could produce different conclusions for each security. Note 6 to the consolidated financial statements includes details concerning significant changes made at September 30, 2009, as compared to the previous four quarterly analyses, that resulted in increased amounts of estimated future defaults on pooled trust-preferred securities.

NET INTEREST MARGIN

The Corporation's primary source of operating income is represented by the net interest margin. The net interest margin is equal to the difference between the amounts of interest income and interest expense. Tables II, III and IV include information regarding the Corporation's net interest margin for the three-month and nine-month periods ending September 30, 2009 and September 30, 2008. In each of these tables, the amounts of interest income earned on tax-exempt securities and loans have been adjusted to a fully taxable-equivalent basis. Accordingly, the net interest margin amounts reflected in these tables exceed the amounts presented in the consolidated financial statements. The discussion that follows is based on amounts in the related Tables.

Nine-Month Periods Ending September 30, 2009 and 2008

For the nine-month periods, the fully taxable equivalent net interest margin was \$35,062,000 in 2009, \$1,688,000 (5.1%) higher than in 2008. As shown in Table IV, net increases in volume had the effect of increasing net interest income \$735,000 in 2009 over 2008, and interest rate changes had the effect of increasing net interest income \$953,000. The most significant component of the volume change in interest income in 2009 was an increase of \$1,372,000 attributable to growth in the tax-exempt portion of the available-for-sale securities portfolio. The most

significant volume change in interest expense in 2009 was a decrease of \$956,000 resulting from a decrease in borrowed funds. As presented in Table III, the "Interest Rate Spread" (excess of average rate of return on earning assets over average cost of funds on interest-bearing liabilities) was 3.44% in 2009, as compared to 3.23% in 2008.

INTEREST INCOME AND EARNING ASSETS

Interest income totaled \$53,848,000 in 2009, a decrease of 5.9% from 2008. Income from available-for-sale securities decreased \$626,000 (3.4%), while interest and fees from loans decreased \$2,611,000, or 6.8%. As indicated in Table III, total average available-for-sale securities (at amortized cost) in 2009 rose to \$455,604,000, an increase of \$8,250,000, or 1.8% from 2008. During 2009, the Corporation has increased the size of its tax-exempt municipal security portfolio, while shrinking the taxable available-for-sale securities portfolio. The Corporation's yield on taxable securities fell in 2009 primarily because of low market interest rates, including the effects of management's decision to limit purchases of taxable securities to investments that mature or are expected to repay a substantial portion of principal within approximately four years or less. Also, interest rates on variable-rate trust preferred securities have decreased consistent with short-term global interest rates. The average rate of return on available-for-sale securities was 5.25% for 2009 and 5.53% in 2008.

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The average balance of gross loans decreased 1.5% to \$730,738,000 in 2009 from \$742,018,000 in 2008. Due to the challenging economic environment, the Corporation has experienced contraction in the balance of its mortgage and consumer loan portfolios, with slight growth in average commercial and tax-exempt loan balances. The Corporation's yield on loans fell as rates on new loans as well as existing, variable-rate loans have decreased. The average rate of return on loans was 6.56% in 2009 and 6.92% in 2008.

The average balance of interest-bearing due from banks, which in 2009 has consisted primarily of balances held by the Federal Reserve, increased to \$19,026,000 in 2009 from \$1,302,000 in 2008. Also, the average balance of federal funds sold increased to \$11,975,000 in 2009 from \$6,135,000 in 2008. Although the rates of return are low, the Corporation has maintained relatively high levels of these liquid assets in 2009 (as opposed to increasing long-term, available-for-sale securities at higher yields) due to management's concern about the possibility of substantial increases in interest rates in 2010 or 2011.

INTEREST EXPENSE AND INTEREST-BEARING LIABILITIES

For the nine-month period, interest expense fell \$5,068,000, or 21.3%, to \$18,786,000 in 2009 from \$23,854,000 in 2008. Table III shows that the overall cost of funds on interest-bearing liabilities fell to 2.47% in 2009 from 3.14% in 2008.

Total average deposits (interest-bearing and noninterest-bearing) increased 4.2%, to \$879,324,000 in 2009 from \$843,950,000 in 2008. This increase has come mainly in interest checking, money market, and individual retirement accounts and is partially offset by a reduction in the balance in certificates of deposit. Consistent with substantial reductions in short-term global interest rates, the average rates incurred on deposit accounts have decreased significantly in 2009 as compared to 2008. As shown in Table IV, decreases in rates reduced interest expense on deposits by \$3,988,000.

Total average borrowed funds decreased \$30,576,000 to \$265,639,000 in 2009 from \$296,215,000 in 2008. During 2008 and early 2009, the Corporation has generally paid off long-term borrowings as they matured using the cash flow received from loans, mortgage-backed securities, and growth in deposit balances. The average rate on borrowed funds was 3.79% in 2009, down from 4.02% in 2008. This change primarily reflects lower rates being paid on customer repurchase agreements, which make up most of the Corporation's short-term borrowed funds.

Three-Month Periods Ending September 30, 2009 and 2008

Except as noted below, significant changes in the three-month results are consistent with the discussion of the nine-month results provided in the previous section.

For the three-month periods, the fully taxable equivalent net interest margin was \$11,557,000 in 2009, \$124,000 (1.1%) lower than in 2008. As shown in Table IV, net changes in volume had the effect of decreasing net interest income \$195,000 in 2009 compared to 2008, and interest rate changes had the effect of increasing net interest income \$71,000. As presented in Table III, the "Interest Rate Spread" was 3.44% in 2009, as compared to 3.38% in 2008.

Interest income totaled \$17,573,000 in 2009, a decrease of 8.3% from 2008. Income from available-for-sale securities decreased \$635,000, while interest and fees from loans decreased \$894,000, or 7.0%. As indicated in Table III, total average available-for-sale securities (at amortized cost) in 2009 decreased to \$438,555,000, a decrease of \$13,116,000, or 2.9% from 2008. The average rate of return on available-for-sale securities was 5.06% for 2009 and 5.48% in 2008. For the three-month period, the average balance of gross loans decreased 3.2% to \$726,304,000 in

2009 from \$750,481,000 in 2008. The average rate of return on loans was 6.53% in 2009 and 6.81% in 2008. The average balance of interest-bearing due from banks, mainly from balances held by the Federal Reserve, increased to \$40,616,000 in 2009 from \$1,253,000 in 2008.

For the three-month period, interest expense fell \$1,458,000, or 19.5%, to \$6,016,000 in 2009 from \$7,474,000 in 2008. Total average deposits (interest-bearing and noninterest-bearing) increased 4.0%, to \$895,427,000 in 2009 from \$860,734,000 in 2008. Total average borrowed funds decreased \$38,825,000 to \$254,476,000 in 2009 from \$293,301,000 in 2008.

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TABLE II - ANALYSIS OF INTEREST INCOME AND EXPENSE

| (In Thousands) | Three Months Ended | | | Nine Months Ended | | |
|-------------------------------------|--------------------|-----------|-------------------------|-------------------|-----------|-------------------------|
| | September 30, | | Increase/ (Decrease) | September 30, | | Increase/ (Decrease) |
| | 2009 | 2008 | | 2009 | 2008 | |
| INTEREST INCOME | | | | | | |
| Available-for-sale securities: | | | | | | |
| Taxable | \$ 3,841 | \$ 5,010 | \$ (1,169) | \$ 13,110 | \$ 15,206 | \$ (2,096) |
| Tax-exempt | 1,747 | 1,213 | 534 | 4,778 | 3,308 | 1,470 |
| Total available-for-sale securities | 5,588 | 6,223 | (635) | 17,888 | 18,514 | (626) |
| Held-to-maturity securities, | | | | | | |
| Taxable | 5 | 6 | (1) | 17 | 18 | (1) |
| Trading securities | 2 | 27 | (25) | 48 | 90 | (42) |
| Interest-bearing due from banks | 24 | 9 | 15 | 28 | 27 | 1 |
| Federal funds sold | 0 | 42 | (42) | 15 | 116 | (101) |
| Loans: | | | | | | |
| Taxable | 11,314 | 12,255 | (941) | 34,027 | 36,836 | (2,809) |
| Tax-exempt | 640 | 593 | 47 | 1,825 | 1,627 | 198 |
| Total loans | 11,954 | 12,848 | (894) | 35,852 | 38,463 | (2,611) |
| Total Interest Income | 17,573 | 19,155 | (1,582) | 53,848 | 57,228 | (3,380) |
| INTEREST EXPENSE | | | | | | |
| Interest-bearing deposits: | | | | | | |
| Interest checking | 235 | 307 | (72) | 659 | 794 | (135) |
| Money market | 449 | 961 | (512) | 1,671 | 3,265 | (1,594) |
| Savings | 59 | 87 | (28) | 229 | 249 | (20) |
| Certificates of deposit | 1,608 | 2,107 | (499) | 5,150 | 6,978 | (1,828) |
| Individual Retirement Accounts | 1,225 | 1,093 | 132 | 3,544 | 3,650 | (106) |
| Other time deposits | 2 | 2 | 0 | 5 | 5 | 0 |
| Total interest-bearing deposits | 3,578 | 4,557 | (979) | 11,258 | 14,941 | (3,683) |
| Borrowed funds: | | | | | | |
| Short-term | 121 | 218 | (97) | 431 | 761 | (330) |
| Long-term | 2,317 | 2,699 | (382) | 7,097 | 8,152 | (1,055) |
| Total borrowed funds | 2,438 | 2,917 | (479) | 7,528 | 8,913 | (1,385) |
| Total Interest Expense | 6,016 | 7,474 | (1,458) | 18,786 | 23,854 | (5,068) |
| Net Interest Income | \$ 11,557 | \$ 11,681 | \$ (124) | \$ 35,062 | \$ 33,374 | \$ 1,688 |

Note: Interest income from tax-exempt securities and loans has been adjusted to a fully tax-equivalent basis, using the Corporation's marginal federal income tax rate of 34%.

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Table III - Analysis of Average Daily Balances and Rates
(Dollars in Thousands)

| | 3 Months | | 3 Months | | 9 Months | | 9 Months | |
|---|--------------|--------------------|--------------|--------------------|--------------|--------------------|--------------|--------------------|
| | Ended | Rate of | Ended | Rate of | Ended | Rate of | Ended | Rate of |
| | 9/30/2009 | Return/ Cost of | 9/30/2008 | Return/ Cost of | 9/30/2009 | Return/ Cost of | 9/30/2008 | Return/ Cost of |
| | Average | Funds % | Average | Funds % | Average | Funds % | Average | Funds % |
| | Balance | | Balance | | Balance | | Balance | |
| EARNING ASSETS | | | | | | | | |
| Available-for-sale securities, at amortized cost: | | | | | | | | |
| Taxable | \$ 335,134 | 4.55% | \$ 380,031 | 5.24% | \$ 361,894 | 4.84% | \$ 380,650 | 5.34% |
| Tax-exempt | 103,421 | 6.70% | 71,640 | 6.74% | 93,710 | 6.82% | 66,704 | 6.62% |
| Total available-for-sale securities | 438,555 | 5.06% | 451,671 | 5.48% | 455,604 | 5.25% | 447,354 | 5.53% |
| Held-to-maturity securities, | | | | | | | | |
| Taxable | 384 | 5.16% | 408 | 5.85% | 398 | 5.71% | 408 | 5.89% |
| Trading securities | 231 | 3.43% | 1,836 | 5.85% | 1,022 | 6.28% | 1,972 | 6.10% |
| Interest-bearing due from banks | | | | | | | | |
| Federal funds sold | 40,616 | 0.23% | 1,253 | 2.86% | 19,026 | 0.20% | 1,302 | 2.77% |
| Loans: | | | | | | | | |
| Taxable | 684,723 | 6.56% | 714,504 | 6.82% | 690,834 | 6.59% | 708,714 | 6.94% |
| Tax-exempt | 41,580 | 6.11% | 35,977 | 6.56% | 39,904 | 6.11% | 33,304 | 6.53% |
| Total loans | 726,304 | 6.53% | 750,481 | 6.81% | 730,738 | 6.56% | 742,018 | 6.92% |
| Total Earning Assets | 1,206,154 | 5.78% | 1,213,539 | 6.28% | 1,218,763 | 5.91% | 1,199,189 | 6.37% |
| Cash | 17,232 | | 21,994 | | 16,921 | | 20,111 | |
| Unrealized gain/loss on securities | | | | | | | | |
| Allowance for loan losses | (24,407) | | (31,590) | | (32,092) | | (20,535) | |
| Bank premises and equipment | (7,693) | | (8,572) | | (7,789) | | (8,875) | |
| Intangible Asset - Core | | | | | | | | |
| Deposit Intangible | 25,102 | | 26,880 | | 25,442 | | 27,305 | |
| Intangible Asset - | | | | | | | | |
| Goodwill | 628 | | 1,051 | | 711 | | 1,182 | |
| Other assets | 11,941 | | 12,014 | | 11,957 | | 12,026 | |
| Total Assets | 66,507 | | 54,737 | | 62,261 | | 51,148 | |
| | \$ 1,295,464 | | \$ 1,290,054 | | \$ 1,296,174 | | \$ 1,281,551 | |
| INTEREST-BEARING LIABILITIES | | | | | | | | |
| Interest-bearing deposits: | | | | | | | | |
| Interest checking | \$ 108,096 | 0.86% | \$ 88,855 | 1.37% | \$ 100,809 | 0.87% | \$ 81,302 | 1.30% |
| Money market | 203,126 | 0.88% | 200,202 | 1.91% | 200,960 | 1.11% | 192,528 | 2.27% |
| Savings | 69,292 | 0.34% | 69,272 | 0.50% | 69,111 | 0.44% | 66,859 | 0.50% |
| Certificates of deposit | 225,294 | 2.83% | 231,083 | 3.63% | 226,781 | 3.04% | 239,971 | 3.88% |

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| | | | | | | | | |
|---|--------------|-------|--------------|-------|--------------|-------|--------------|-------|
| Individual Retirement Accounts | 156,421 | 3.11% | 139,668 | 3.11% | 152,415 | 3.11% | 137,785 | 3.54% |
| Other time deposits | 1,892 | 0.42% | 1,943 | 0.41% | 1,443 | 0.46% | 1,474 | 0.45% |
| Total interest-bearing deposits | 764,120 | 1.86% | 731,023 | 2.48% | 751,519 | 2.00% | 719,919 | 2.77% |
| Borrowed funds: | | | | | | | | |
| Short-term | 34,383 | 1.40% | 39,775 | 2.18% | 39,065 | 1.48% | 39,904 | 2.55% |
| Long-term | 220,093 | 4.18% | 253,526 | 4.24% | 226,574 | 4.19% | 256,311 | 4.25% |
| Total borrowed funds | 254,476 | 3.80% | 293,301 | 3.96% | 265,639 | 3.79% | 296,215 | 4.02% |
| Total Interest-bearing Liabilities | 1,018,596 | 2.34% | 1,024,324 | 2.90% | 1,017,158 | 2.47% | 1,016,134 | 3.14% |
| Demand deposits | 131,307 | | 129,711 | | 127,805 | | 124,031 | |
| Other liabilities | 6,516 | | 8,452 | | 7,413 | | 7,892 | |
| Total Liabilities | 1,156,419 | | 1,162,486 | | 1,152,376 | | 1,148,057 | |
| Stockholders' equity, excluding other comprehensive income/loss | 155,324 | | 148,806 | | 165,222 | | 147,445 | |
| Other comprehensive income/loss | (16,279) | | (21,239) | | (21,424) | | (13,951) | |
| Total Stockholders' Equity | 139,045 | | 127,567 | | 143,798 | | 133,494 | |
| Total Liabilities and Stockholders' Equity | \$ 1,295,464 | | \$ 1,290,054 | | \$ 1,296,174 | | \$ 1,281,551 | |
| Interest Rate Spread | | 3.44% | | 3.38% | | 3.44% | | 3.23% |
| Net Interest Income/Earning Assets | | 3.80% | | 3.83% | | 3.85% | | 3.72% |
| Total Deposits (Interest-bearing and Demand) | \$ 895,427 | | \$ 860,734 | | \$ 879,324 | | \$ 843,950 | |

(1) Rates of return on tax-exempt securities and loans are presented on a fully taxable-equivalent basis.

(2) Nonaccrual loans have been included with loans for the purpose of analyzing net interest earnings.

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TABLE IV - ANALYSIS OF VOLUME AND RATE CHANGES

| (In Thousands) | 3 Months Ended 9/30/09 vs. 9/30/08 | | | 9 Months Ended 9/30/09 vs. 9/30/08 | | |
|---|------------------------------------|-------------------|-----------------|------------------------------------|-------------------|-----------------|
| | Change in Volume | Change in Rate | Total Change | Change in Volume | Change in Rate | Total Change |
| EARNING ASSETS | | | | | | |
| Available-for-sale securities: | | | | | | |
| Taxable | \$ (550) | \$ (619) | \$ (1,169) | \$ (730) | \$ (1,366) | \$ (2,096) |
| Tax-exempt | 540 | (6) | 534 | 1,372 | 98 | 1,470 |
| Total available-for-sale securities | (10) | (625) | (635) | 642 | (1,268) | (626) |
| Held-to-maturity securities, | | | | | | |
| Taxable | 0 | (1) | (1) | 0 | (1) | (1) |
| Trading securities | (17) | (8) | (25) | (45) | 3 | (42) |
| Interest-bearing due from banks | 30 | (15) | 15 | 48 | (47) | 1 |
| Federal funds sold | (21) | (21) | (42) | 58 | (159) | (101) |
| Loans: | | | | | | |
| Taxable | (485) | (456) | (941) | (924) | (1,885) | (2,809) |
| Tax-exempt | 90 | (43) | 47 | 305 | (107) | 198 |
| Total loans | (395) | (499) | (894) | (619) | (1,992) | (2,611) |
| Total Interest Income | (413) | (1,169) | (1,582) | 84 | (3,464) | (3,380) |
| INTEREST-BEARING LIABILITIES | | | | | | |
| Interest-bearing deposits: | | | | | | |
| Interest checking | 58 | (130) | (72) | 164 | (299) | (135) |
| Money market | 14 | (526) | (512) | 137 | (1,731) | (1,594) |
| Savings | 0 | (28) | (28) | 8 | (28) | (20) |
| Certificates of deposit | (51) | (448) | (499) | (368) | (1,460) | (1,828) |
| Individual Retirement Accounts | 134 | (2) | 132 | 364 | (470) | (106) |
| Other time deposits | 0 | 0 | 0 | 0 | 0 | 0 |
| Total interest-bearing deposits | 155 | (1,134) | (979) | 305 | (3,988) | (3,683) |
| Borrowed funds: | | | | | | |
| Short-term | (27) | (70) | (97) | (16) | (314) | (330) |
| Long-term | (346) | (36) | (382) | (940) | (115) | (1,055) |
| Total borrowed funds | (373) | (106) | (479) | (956) | (429) | (1,385) |
| Total Interest Expense | (218) | (1,240) | (1,458) | (651) | (4,417) | (5,068) |
| Net Interest Income | \$ (195) | \$ 71 | \$ (124) | \$ 735 | \$ 953 | \$ 1,688 |

(1) Changes in income on tax-exempt securities and loans are presented on a fully taxable-equivalent basis, using the Corporation's marginal federal income tax rate of 34%.

(2) The change in interest due to both volume and rates has been allocated to volume and rate changes in proportion to the relationship of the absolute dollar amount of the change in each.

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TABLE V - COMPARISON OF NON-INTEREST INCOME

(In Thousands)

| | Quarter Ended | | Nine Months Ended | |
|--|-------------------|-------------------|-------------------|-------------------|
| | Sept. 30, 2009 | Sept. 30, 2008 | Sept. 30, 2009 | Sept. 30, 2008 |
| Service charges on deposit accounts | \$ 1,317 | \$ 1,191 | \$ 3,514 | \$ 3,240 |
| Service charges and fees | 198 | 208 | 615 | 569 |
| Trust and financial management revenue | 757 | 845 | 2,396 | 2,697 |
| Insurance commissions, fees and premiums | 69 | 77 | 226 | 246 |
| Increase in cash surrender value of life insurance | 107 | 190 | 384 | 580 |
| Other operating income | 834 | 551 | 1,967 | 2,372 |
| Total other operating income, before realized losses on available-for-sale securities, net | \$ 3,282 | \$ 3,062 | \$ 9,102 | \$ 9,704 |

NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008:

Table V excludes realized losses on available-for-sale securities, which are discussed in the “Earnings Overview” section of Management’s Discussion and Analysis. Total non-interest income shown in Table V decreased \$602,000 or 6.2%, in 2009 compared to 2008. Items of significance are as follows:

- Service charges on deposit accounts increased \$274,000, or 8.5%, in 2009 as compared to 2008. In 2009, Overdraft fee revenues associated with a new overdraft privilege program implemented in the first quarter of 2008 increased \$274,000.
- Service charges and fees increased \$46,000, or 8.1%, in 2009 over 2008. Within this category, letter of credit fees increased \$25,000 and ATM surcharges increased \$29,000 in 2009.
- Trust and financial management revenue decreased \$301,000, or 11.2%, in 2009 as compared to 2008. Trust and financial management revenues are significantly affected by the value of assets under management which have been generally lower throughout most of 2009. Over the second and third quarters of 2009, the market values of equity securities have recovered a substantial portion of prior losses in value. Total trust assets under management of \$592,841,000 are 1.5% lower than one year earlier.
 - The increase in the cash surrender value of life insurance decreased \$196,000, or 33.8%, in 2009 over 2008. The decrease primarily relates to the changes in the earnings credit rate for the underlying contracts.
- Other operating income decreased \$405,000, or 17.1%, in 2009 as compared to 2008. This category included a gain in 2008 of \$533,000 from the redemption of restricted shares of Visa, resulting from Visa’s initial public offering. In 2009, the Corporation received no dividend income on its investment in restricted stock issued by the Federal Home Loan Bank of Pittsburgh, while dividend income on this stock was \$282,000 in the first nine months of 2008. In 2009, other operating income included \$184,000 of rental revenues from the temporary operation of a foreclosed commercial real estate property.

QUARTER ENDED SEPTEMBER 30, 2009 AND 2008:

Total non-interest income shown in Table V increased \$220,000 or 7.2%, in 2009 compared to 2008. Items of significance are as follows:

- Service charges on deposit accounts increased \$126,000, or 10.6%, in 2009 as compared to 2008. Overdraft fee revenues associated with the new overdraft privilege program increased \$108,000.

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- Trust and financial management revenue decreased \$88,000, or 10.4%, in 2009 as compared to 2008. The decrease in such revenues corresponds with the general decrease in the value of assets under management (especially equity securities) throughout most of this period.
- The increase in the cash surrender value of life insurance decreased \$83,000, or 43.7%, in 2009 over 2008. The decrease primarily relates to the changes in the earnings credit rate for the underlying contracts.
- Other operating income increased \$283,000, or 51.4%, in 2009 as compared to 2008. In 2009, the most significant source of such increased revenues represents rental revenues (\$184,000) from the temporary operation of a foreclosed commercial real estate property initiated in the current quarter.

TABLE VI- COMPARISON OF NON-INTEREST EXPENSE

(In Thousands)

| | Quarter Ended | | 9 Months Ended | |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|
| | Sept. 30, 2009 | Sept. 30, 2008 | Sept. 30, 2009 | Sept. 30, 2008 |
| Salaries and wages | \$ 3,334 | \$ 3,892 | \$ 9,993 | \$ 11,319 |
| Pensions and other employee benefits | 918 | 1,082 | 3,237 | 3,312 |
| Occupancy expense, net | 652 | 689 | 2,073 | 2,160 |
| Furniture and equipment expense | 690 | 692 | 2,066 | 1,982 |
| Pennsylvania shares tax | 318 | 292 | 954 | 876 |
| Other operating expense | 2,365 | 2,089 | 7,750 | 5,808 |
| Total Other Expense | \$ 8,277 | \$ 8,736 | \$ 26,073 | \$ 25,457 |

NINE MONTHS ENDED SEPTEMBER 30, 2009 AND 2008:

Total non-interest expense increased \$616,000, or 2.4%, in 2009 over 2008. Significant changes in 2009 as compared to 2008 include the following:

- Salaries and wages decreased \$1,326,000, or 11.7%. The primary decrease in salaries and wages relates to the reductions in personnel from an operational process review initiated in 2008. In addition, salaries and wages for 2008 include severance costs of approximately \$348,000, or \$340,000 more than in 2009.
- FDIC Insurance costs increased \$1,490,000 to \$1,651,000 in 2009. The 2009 FDIC insurance costs reflect the impact of higher rates and higher levels of insured deposits, as well as additional costs of \$589,000 associated with a special assessment imposed by the FDIC.
- Other operating expense increased \$452,000, or 8.0%. This category includes many varieties of expenses, with the most significant increases and decreases in some of the individual expenses, as follows:
 - o Operating expenses in 2008 were reduced by an insurance claim recovery of \$174,000 related to expense that had originally been recorded in the third quarter of 2007.
 - o Other operating expenses include an increase of \$158,000 in foreclosed real estate expenses in 2009, primarily associated with one large commercial property.

- o Attorney fees increased \$119,000 in 2009, primarily as a result of commercial loan collection activities.
- o Professional fees associated with the overdraft privilege program increased \$59,000 in 2009.
- o Amortization of core deposit intangibles decreased \$171,000 in 2009.

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QUARTER ENDED SEPTEMBER 30, 2009 AND 2008:

Total non-interest expense decreased \$459,000, or 5.3%, in 2009 as compared to 2008. Significant changes in 2009 as compared to 2008 include the following:

- Salaries and wages decreased \$558,000, or 14.3%. The decrease in salaries and wages includes the impact of reductions in personnel from an operational process review initiated in the third quarter 2008. Also, salaries and wages for the third quarter 2008 included approximately \$269,000 for severance costs, with minimal severance costs incurred in the third quarter 2009.
- Pensions and other employee benefits decreased \$164,000, or 15.2%. Within this category, the most significant changes are summarized as follows:
 - o Group health insurance expense was \$73,000 lower in 2009, primarily due to the reduction in personnel referred to above, and favorable experience rate adjustments under the current contract.
 - o Payroll taxes, primarily for social security and medicare, were \$38,000 lower in 2009 than 2008, primarily due to the reduction in personnel referred to above.
 - o Employer contributions expense associated with the Savings & Retirement Plan (a 401(k) plan) and Employee Stock Ownership Plan was \$26,000 lower in 2009 than in 2008. The decrease is primarily associated with matching contributions related to the reductions in personnel discussed above.
- FDIC Insurance costs increased \$279,000 to \$393,000 in 2009. The 2009 FDIC insurance costs reflect the impact of higher rates and higher levels of insured deposits.
- Other operating expense decreased \$3,000, or 0.2%. This category includes many varieties of expenses, with the most significant increases and decreases in some of the individual expenses, as follows:
 - o Collection expenses increased \$235,000 in 2009, and attorney fees increased \$53,000 in 2009. Both increases are primarily related to commercial loan collection activities.
 - o Professional fees of \$251,000 in 2008 were associated with an operational process review. In 2009, certain consulting fees related to lending operations were \$45,000.
 - o Amortization of core deposit intangibles decreased \$57,000 in 2009.

FINANCIAL CONDITION

Significant changes in the average balances of the Corporation's earning assets and interest-bearing liabilities are described in the "Net Interest Margin" section of Management's Discussion and Analysis. Other significant balance sheet items, including the allowance for loan losses and stockholders' equity, are discussed in separate sections of Management's Discussion and Analysis.

Total capital purchases for 2009 are estimated at approximately \$1.5 million - \$2 million. Management does not expect capital expenditures to have a material, detrimental effect on the Corporation's financial condition in 2009.

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PROVISION AND ALLOWANCE FOR LOAN LOSSES

The allowance for loan losses is maintained at a level which, in management's judgment, is adequate to absorb credit losses inherent in the loan portfolio. The amount of the allowance is based on management's evaluation of the collectability of the loan portfolio. In evaluating collectability, management considers a number of factors, including the status of specific impaired loans, trends in historical loss experience, delinquency trends, credit concentrations, and economic conditions within the Corporation's market area. Allowances for impaired loans are determined based on collateral values or the present value of estimated cash flows. The allowance is increased by a provision for loan losses, which is charged to expense, and reduced by charge-offs, net of recoveries.

There are two major components of the allowance – (1) Statement of Financial Accounting Standards (SFAS) 114 allowances – on larger loans, mainly commercial purpose, determined on a loan-by-loan basis; and (2) SFAS 5 allowances – estimates of losses incurred on the remainder of the portfolio, determined based on collective evaluation of impairment for various categories of loans. SFAS 5 allowances include a portion based on historical net charge-off experience, and a portion based on evaluation of qualitative factors.

Each quarter, management performs a detailed assessment of the allowance and provision for loan losses. A management committee called the Watch List Committee performs this assessment. Quarterly, the Watch List Committee and the applicable Lenders discuss each loan relationship under review, and reach a consensus on the appropriate SFAS 114 estimated loss amount for the quarter. The Watch List Committee's focus is on ensuring that all pertinent facts have been considered, and that the SFAS 114 loss amounts are reasonable. The assessment process includes review of certain loans reported on the "Watch List." All loans, which Lenders or the Credit Administration staff has assigned a risk rating of Special Mention, Substandard, Doubtful or Loss, are included in the Watch List. The scope of loans evaluated individually for impairment (SFAS 114 evaluation) include all loan relationships greater than \$200,000 for C&N Bank loans, and \$50,000 for First State Bank, for which there is at least one extension of credit graded Special Mention, Substandard, Doubtful or Loss. Also, loan relationships less than \$200,000 in the aggregate, but with an estimated loss of \$100,000 or more, are individually evaluated for impairment.

Since 2007, the Banks' Risk Management personnel have performed annual, independent credit reviews of large credit relationships. In prior years, outside consulting firms were retained to perform such functions. Management gives substantial consideration to the classifications and recommendations of the credit reviewers in determining the allowance for loan losses.

The SFAS 5 component of the allowance includes estimates of losses incurred on loans that have not been individually evaluated for impairment. Management uses loan categories included in the Call Report (a quarterly report filed by FDIC-insured banks) to identify categories of loans with similar risk characteristics, and multiplies the loan balances for each category as of each quarter-end by two different factors to determine the SFAS 5 allowance amounts. These two factors are based on: (1) historical net charge-off experience, and (2) qualitative factors. The sum of the allowance amounts calculated for each risk category, including both the amount based on historical net charge-off experience and the amount based on evaluation of qualitative factors, is equal to the total SFAS 5 component of the allowance.

The historical net charge-off portion of the SFAS 5 allowance component is calculated by the Accounting Department as of the end of the applicable quarter. For each loan classification category used in the Call Report, the Accounting Department multiplies the outstanding balance as of the quarter-end (excluding loans individually evaluated for impairment) by the ratio of net charge-offs to average quarterly loan balances for the previous three calendar years.

Effective in the second quarter 2005, management began to calculate the effects of specific qualitative factors criteria to determine a percentage increase or decrease in the SFAS 5 allowance, in relation to the historical net charge-off percentage. The qualitative factors analysis involves assessment of changes in factors affecting the portfolio, to provide for estimated differences between losses currently inherent in the portfolio and the amounts determined based on recent historical loss rates and from identification of losses on specific individual loans. A management committee called the Qualitative Factors Committee meets quarterly, near the end of the final month of each quarter. The Qualitative Factors Committee discusses several qualitative factors, including economic conditions, lending policies, changes in the portfolio, risk profile of the portfolio, competition and regulatory requirements, and other factors, with consideration given to how the factors affect three distinct parts of the loan portfolio: Commercial, Mortgage and Consumer. During or soon after completion of the meeting, each member of the Committee prepares an update to his or her recommended percentage adjustment for each qualitative factor, and average qualitative factor adjustments are calculated for Commercial, Mortgage and Consumer loans. The Accounting Department multiplies the outstanding balance as of the quarter-end (excluding loans individually evaluated for impairment) by the applicable qualitative factor percentages, to determine the portion of the SFAS 5 allowance attributable to qualitative factors.

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The allocation of the allowance for loan losses table (Table VIII) includes the SFAS 114 component of the allowance on the line item called “Impaired Loans.” SFAS 5 estimated losses, including both the portion determined based on historical net charge-off results, as well as the portion based on management’s assessment of qualitative factors, are allocated in Table VIII to the applicable categories of commercial, consumer mortgage and consumer loans. Table VIII shows an increase in the allowance on impaired loans of \$663,000, to \$1,119,000 at September 30, 2009 from \$456,000 at December 31, 2008. The net increase in the allowance on impaired loans includes the establishment of an allowance of approximately \$716,000 on two commercial loan relationships, and a decrease of approximately \$250,000 on another commercial relationship for which management perceives conditions to be improving.

The allowance for loan losses was \$8,188,000 at September 30, 2009, up from the balance of \$7,857,000 at December 31, 2008. The aggregate increase in the allowance at September 30, 2009 compared to December 31, 2008 resulted mainly from the net increase in allowance on impaired commercial loans, as described above. The total amount of the provision for loan losses for each period is determined based on the amount required to maintain an appropriate allowance in light of all of the factors described above. The provision for loan losses of \$554,000 in the first nine months of 2009 reflected the impact of credit issues associated with impaired commercial loan relationships. The provision for loan losses of \$669,000 in the first nine months of 2008 included the effects of establishing an SFAS 114 allowance on a commercial loan relationship of \$250,000, as well as an increase in the SFAS 5 allowance from qualitative factors and an increase in the unallocated portion of the allowance of \$381,000.

Table IX presents information related to past due and impaired loans. Over the period shown in the table, each period includes a few large commercial relationships that have required significant monitoring and workout efforts. As a result, a limited number of relationships may significantly impact category fluctuations within Table IX. As of September 30, 2009, total impaired loans amounted to \$5,655,000, which is comparable to the December 31, 2008 total of \$5,665,000, but down from \$6,218,000 at December 31, 2007, \$8,011,000 at December 31, 2006 and \$8,216,000 at December 31, 2005. Nonaccrual loans totaled \$8,091,000 at September 30, 2009 compared to the December 31, 2008 balance of \$7,200,000 with the increase primarily associated with two commercial loan relationships that total \$1,734,000. Management believes it has been conservative in its decisions concerning identification of impaired loans, estimates of loss, and nonaccrual status; however, the actual losses realized from these relationships could vary materially from the amounts determined as of September 30, 2009. Management continues to closely monitor its commercial and other loan relationships for possible credit losses, and will adjust its estimates of loss and decisions concerning nonaccrual status, if appropriate.

Tables VII through X present historical data related to the allowance for loan losses:

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TABLE VII- ANALYSIS OF THE ALLOWANCE FOR LOAN LOSSES

| (In Thousands) | 9 Months Ended Sept. 30, 2009 | 9 Months Ended Sept. 30, 2008 | 2008 | Years Ended December 31, | | | |
|--|--|--|----------|--------------------------|----------|----------|----------|
| | | | 2007 | 2006 | 2005 | 2004 | |
| Balance, beginning of year | \$ 7,857 | \$ 8,859 | \$ 8,859 | \$ 8,201 | \$ 8,361 | \$ 6,787 | \$ 6,097 |
| Charge-offs: | | | | | | | |
| Real estate loans | 94 | 670 | 1,457 | 196 | 611 | 264 | 375 |
| Installment loans | 236 | 143 | 254 | 216 | 259 | 224 | 217 |
| Credit cards and related plans | 0 | 7 | 5 | 5 | 22 | 198 | 178 |
| Commercial and other loans | 12 | 305 | 323 | 127 | 200 | 298 | 16 |
| Total charge-offs | 342 | 1,125 | 2,039 | 544 | 1,092 | 984 | 786 |
| Recoveries: | | | | | | | |
| Real estate loans | 6 | 17 | 20 | 8 | 27 | 14 | 3 |
| Installment loans | 90 | 61 | 83 | 41 | 65 | 61 | 32 |
| Credit cards and related plans | 0 | 3 | 4 | 9 | 25 | 30 | 23 |
| Commercial and other loans | 23 | 14 | 21 | 28 | 143 | 50 | 18 |
| Total recoveries | 119 | 95 | 128 | 86 | 260 | 155 | 76 |
| Net charge-offs | 223 | 1,030 | 1,911 | 458 | 832 | 829 | 710 |
| Allowance for loan losses recorded in acquisitions | 0 | 0 | 0 | 587 | 0 | 377 | 0 |
| Provision for loan losses | 554 | 669 | 909 | 529 | 672 | 2,026 | 1,400 |
| Balance, end of period | \$ 8,188 | \$ 8,498 | \$ 7,857 | \$ 8,859 | \$ 8,201 | \$ 8,361 | \$ 6,787 |

TABLE VIII – ALLOCATION OF THE ALLOWANCE FOR LOAN LOSSES BY TYPE

| (In Thousands) | As of Sept. 30, | | As of December 31, | | | |
|-------------------|--------------------|----------|--------------------|----------|----------|----------|
| | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |
| Commercial | \$ 2,587 | \$ 2,654 | \$ 1,870 | \$ 2,372 | \$ 2,705 | \$ 1,909 |
| Consumer mortgage | 3,811 | 3,920 | 4,201 | 3,556 | 2,806 | 513 |
| Impaired loans | 1,119 | 456 | 2,255 | 1,726 | 2,374 | 1,378 |
| Consumer | 309 | 399 | 533 | 523 | 476 | 409 |
| Unallocated | 362 | 428 | 0 | 24 | 0 | 2,578 |
| Total Allowance | \$ 8,188 | \$ 7,857 | \$ 8,859 | \$ 8,201 | \$ 8,361 | \$ 6,787 |

TABLE IX – PAST DUE AND IMPAIRED LOANS

| (In Thousands) | As of Sept. 30, | | As of December 31, | | | |
|----------------|--------------------|----------|--------------------|----------|--------|----------|
| | 2009 | 2008 | 2007 | 2006 | 2005 | 2004 |
| | \$ 3,069 | \$ 3,435 | \$ 857 | \$ 2,674 | \$ 910 | \$ 3,552 |

| | | | | | | | |
|---|----------|----------|----------|----------|----------|----------|--|
| Impaired loans without a valuation allowance | | | | | | | |
| Impaired loans with a valuation allowance | 2,586 | 2,230 | 5,361 | 5,337 | 7,306 | 4,709 | |
| Total impaired loans | \$ 5,655 | \$ 5,665 | \$ 6,218 | \$ 8,011 | \$ 8,216 | \$ 8,261 | |
| Valuation allowance related to impaired loans | \$ 1,119 | \$ 456 | \$ 2,255 | \$ 1,726 | \$ 2,374 | \$ 1,378 | |
| Total nonaccrual loans | \$ 8,091 | \$ 7,200 | \$ 6,955 | \$ 8,506 | \$ 6,365 | \$ 7,796 | |
| Total loans past due 90 days or more and still accruing | \$ 370 | \$ 1,305 | \$ 1,200 | \$ 1,559 | \$ 1,369 | \$ 1,307 | |

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TABLE X – SUMMARY OF LOANS BY TYPE

| (In Thousands) | Sept. 30, 2009 | 2008 | 2007 | As of December 31, | | |
|------------------------------------|-------------------|-------------------|-------------------|--------------------|-------------------|-------------------|
| | | | | 2006 | 2005 | 2004 |
| Real estate - residential mortgage | \$ 420,754 | \$ 433,377 | \$ 441,692 | \$ 387,410 | \$ 361,857 | \$ 347,705 |
| Real estate - commercial mortgage | 163,406 | 165,979 | 144,742 | 178,260 | 153,661 | 128,073 |
| Real estate - construction | 26,036 | 24,992 | 22,497 | 10,365 | 5,552 | 4,178 |
| Consumer | 21,033 | 26,732 | 37,193 | 35,992 | 31,559 | 31,702 |
| Agricultural | 3,755 | 4,495 | 3,553 | 2,705 | 2,340 | 2,872 |
| Commercial | 49,413 | 48,295 | 52,241 | 39,135 | 69,396 | 43,566 |
| Other | 1,213 | 884 | 1,010 | 1,227 | 1,871 | 1,804 |
| Political subdivisions | 42,869 | 38,790 | 33,013 | 32,407 | 27,063 | 19,713 |
| Total | 728,479 | 743,544 | 735,941 | 687,501 | 653,299 | 579,613 |
| Less: allowance for loan losses | (8,188) | (7,857) | (8,859) | (8,201) | (8,361) | (6,787) |
| Loans, net | \$ 720,291 | \$ 735,687 | \$ 727,082 | \$ 679,300 | \$ 644,938 | \$ 572,826 |

LIQUIDITY

Liquidity is the ability to quickly raise cash at a reasonable cost. An adequate liquidity position permits the Corporation to pay creditors, compensate for unforeseen deposit fluctuations and fund unexpected loan demand. At September 30, 2009, the Corporation maintained overnight interest-bearing deposits with the Federal Reserve Bank of Philadelphia and other correspondent banks totaling \$31,783,000.

The Corporation maintains overnight borrowing facilities with several correspondent banks that provide a source of day-to-day liquidity. Also, the Corporation maintains borrowing facilities with the Federal Home Loan Bank of Pittsburgh, secured by various mortgage loans.

The Corporation has a line of credit with the Federal Reserve Bank of Philadelphia's Discount Window. Management intends to use this line of credit as a contingency funding source. As collateral for the line, the Corporation has pledged available-for-sale securities with a carrying value of \$49,462,000 at September 30, 2009.

The Corporation's outstanding, available, and total credit facilities are presented in the following table.

| (In Thousands) | Outstanding | | Available | | Total Credit | |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|
| | Sept. 30, 2009 | Dec. 31, 2008 | Sept. 30, 2009 | Dec. 31, 2008 | Sept. 30, 2009 | Dec. 31, 2008 |
| Federal Home Loan Bank of Pittsburgh | \$ 138,750 | \$ 159,547 | \$ 183,974 | \$ 238,806 | \$ 322,724 | \$ 398,353 |
| Federal Reserve Bank Discount Window | 0 | 0 | 46,107 | 63,698 | 46,107 | 63,698 |
| Other correspondent banks | 0 | 0 | 29,964 | 30,726 | 29,964 | 30,726 |
| Total credit facilities | \$ 138,750 | \$ 159,547 | \$ 260,045 | \$ 333,230 | \$ 398,795 | \$ 492,777 |

At September 30, 2009, the Corporation's outstanding credit facilities with the Federal Home Loan Bank of Pittsburgh consisted of long-term borrowings with a total notional amount of \$123,750,000 and a letter of credit in the amount of \$15 million.

Additionally, the Corporation uses repurchase agreements placed with brokers to borrow funds secured by investment assets, and uses "RepoSweep" arrangements to borrow funds from commercial banking customers on an overnight basis. If required to raise cash in an emergency situation, the Corporation could sell non-pledged investment securities to meet its obligations. At September 30, 2009, the carrying value of non-pledged available-for-sale securities was \$69,368,000.

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STOCKHOLDERS' EQUITY AND CAPITAL ADEQUACY

The Corporation and the subsidiary banks (Citizens & Northern Bank and First State Bank) are subject to various regulatory capital requirements administered by the federal banking agencies. Details concerning the Corporation's and the subsidiary banks' capital ratios at September 30, 2009 and December 31, 2008 are presented below. The consolidated capital ratios as of September 30, 2009 are estimated amounts. The Corporation's consolidated capital ratios, and the separate company capital ratios for Citizens & Northern (C&N) Bank have been negatively affected by the financial statement losses incurred in the first nine months of 2009. Despite the impact of the losses, management believes, as of September 30, 2009 and December 31, 2008, that the Corporation and subsidiary banks meet all capital adequacy requirements to which they are subject.

(Dollars in Thousands)

| | Actual | | Minimum Capital Requirement | | Minimum To Be Well Capitalized Under Prompt Corrective Action Provisions | |
|---|------------|--------|-----------------------------|-------|--|-------|
| | Amount | Ratio | Amount | Ratio | Amount | Ratio |
| September 30, 2009: | | | | | | |
| Total capital to risk-weighted assets: | | | | | | |
| Consolidated | \$ 106,302 | 13.58% | \$ 62,618 | 38% | n/a | n/a |
| C&N Bank | 81,637 | 10.82% | 60,352 | 38% | \$ 75,440 | 310% |
| First State Bank | 4,506 | 23.43% | 1,539 | 38% | 1,924 | 310% |
| Tier 1 capital to risk-weighted assets: | | | | | | |
| Consolidated | 97,543 | 12.46% | 31,309 | 34% | n/a | n/a |
| C&N Bank | 73,316 | 9.72% | 30,176 | 34% | 45,264 | 36% |
| First State Bank | 4,353 | 22.63% | 769 | 34% | 1,154 | 36% |
| Tier 1 capital to average assets: | | | | | | |
| Consolidated | 97,543 | 7.60% | 51,326 | 34% | n/a | n/a |
| C&N Bank | 73,316 | 5.98% | 49,066 | 34% | 61,332 | 35% |
| First State Bank | 4,353 | 9.23% | 1,887 | 34% | 2,359 | 35% |
| December 31, 2008: | | | | | | |
| Total capital to risk-weighted assets: | | | | | | |
| Consolidated | \$ 138,571 | 14.84% | \$ 74,725 | 38% | n/a | n/a |
| C&N Bank | 112,985 | 12.53% | 72,126 | 38% | \$ 90,158 | 310% |
| First State Bank | 4,507 | 24.00% | 1,503 | 38% | 1,878 | 310% |
| Tier 1 capital to risk-weighted assets: | | | | | | |
| Consolidated | 130,714 | 13.99% | 37,362 | 34% | n/a | n/a |
| C&N Bank | 105,301 | 11.68% | 36,063 | 34% | 54,095 | 36% |
| First State Bank | 4,334 | 23.08% | 751 | 34% | 1,127 | 36% |
| Tier 1 capital to average assets: | | | | | | |

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| | | | | | | |
|------------------|---------|--------|--------|-----|--------|-----|
| Consolidated | 130,714 | 10.12% | 51,675 | 34% | n/a | n/a |
| C&N Bank | 105,301 | 8.51% | 49,492 | 34% | 61,866 | 35% |
| First State Bank | 4,334 | 9.75% | 1,778 | 34% | 2,223 | 35% |

Management expects the Corporation and the subsidiary banks to maintain capital levels that exceed the regulatory standards for well-capitalized institutions for the next 12 months. Planned capital expenditures are not expected to have a significantly detrimental effect on capital ratios.

Historically, the Corporation has paid cash dividends on common stock on a quarterly basis. The most recent quarterly cash dividend was \$0.24 per share declared for the third quarter of 2009. Declaration of future dividends will depend on a number of factors, including capital requirements, regulatory limitations, operating results and financial condition and general economic conditions. Under guidance issued by the Federal Reserve, as a bank holding company the Corporation is to consult the Federal Reserve before declaring dividends and is to strongly consider eliminating, deferring, or reducing dividends we pay to our shareholders if (1) net income available to shareholders for the past four quarters, net of dividends previously paid during that period, is not sufficient to fully fund the dividends, (2) the Corporation's prospective rate of earnings retention is not consistent with capital needs and the Corporation's overall current and prospective financial condition, or (3) the Corporation will not meet, or is in danger of not meeting, minimum regulatory capital adequacy ratios. This Federal Reserve guidance is relevant not only to dividends paid on common stock, but also to those payable in respect of our Series A Preferred Stock held by the U.S. Treasury.

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INCOME TAXES

The Corporation recognizes deferred tax assets and liabilities based on differences between the financial statement carrying amounts and the tax bases of assets and liabilities. At September 30, 2009, the net deferred tax asset was \$31,107,000, up from a balance of \$16,389,000 at December 31, 2008. The increase in net deferred tax asset in 2009 resulted mainly from OTTI losses on securities for financial reporting purposes, which are not currently deductible for federal income tax reporting purposes. As presented in Note 11 to the consolidated financial statements, the net deferred tax asset balance at September 30, 2009 attributable to realized securities losses was \$30,343,000.

Management regularly reviews the Corporation's deferred tax assets for recoverability based on history of earnings, expectations for future earnings and expected timing of reversals of temporary differences. Realization of deferred tax assets ultimately depends on the existence of sufficient taxable income, including taxable income in prior carryback years, as well as future taxable income. Of the total deferred tax asset from realized losses on securities, a portion is from securities that, if the Corporation were to sell them, would be classified as capital losses for income tax reporting purposes. The valuation allowance at September 30, 2009 reflects the excess of the tax benefit that would be generated from selling all of the capital assets, over the amount that could be realized from available carryback and offset against capital gains generated from 2006 through 2008. Realization of the remaining \$886,000 of tax benefits associated with capital assets is dependent upon realization of future capital gains. After adjustment for the valuation allowance on capital assets, management believes the recorded net deferred tax asset at September 30, 2009 is fully recoverable.

The credit or provision for income tax for the 3-month and 9-month periods ended September 30, 2009 and 2008 is based on the Corporation's estimate of the effective tax rate expected to be applicable for the full year. The effective tax rates of 33.9% for the 3-month period ended September 30, 2009 and 35.5% for the 9-month period ended September 30, 2009 differ from the statutory rate of 35% principally because of the effects of tax-exempt interest income and recording the valuation allowance described above. The effective tax rates of (26.0%) for the 3-month period ended September 30, 2008 and 20.5% for the 9-month period ended September 30, 2008 differ from the statutory rate of 35% principally because of the effects of tax-exempt interest income.

INFLATION

The Corporation is significantly affected by the Federal Reserve Board's efforts to control inflation through changes in short-term interest rates. Beginning in September 2007, in response to concerns about weakness in the U.S. economy, the Federal Reserve lowered the fed funds target rate numerous times; in December 2008, it took the unusual step of establishing a target range of 0% to 0.25%. Also, the Federal Reserve has injected massive amounts of liquidity into the nation's monetary system through a variety of programs.

The current low short-term rate environment and liquidity injections could, in the future, lead to inflationary pressures which would force the Fed to change course and begin raising rates, which management would expect to be adverse to the Corporation's cost of funds and net interest margin. Although management cannot predict future changes in the rates of inflation, management monitors the impact of economic trends, including any indicators of inflationary pressures, in managing interest rate and other financial risks.

RECENT ACCOUNTING PRONOUNCEMENTS

This section provides a summary description of recent accounting standards that have significant implications (elected or required) within the consolidated financial statements, or that management expects may have a significant impact on financial statements issued in the near future.

On June 30, 2009, the Financial Accounting Standards Board (“FASB”) issued an accounting pronouncement establishing the “FASB Accounting Standards Codification” (the “ASC”) as the source of authoritative accounting principles recognized by the FASB to be applied by nongovernmental entities. The pronouncement was effective for financial statements issued for interim and annual periods ending after September 15, 2009, for most entities. On the effective date, all non-SEC accounting and reporting standards were superseded. The Corporation adopted this new accounting pronouncement for the quarterly period ended September 30, 2009, as required, and adoption did not have any material impact on the Corporation’s consolidated financial statements.

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In April 2009, the FASB issued new guidance impacting FASB ASC 820, “Fair Value Measurements and Disclosures” (FASB Staff Position (“FSP”) No. 157-4, “Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly”). FSP FAS 157-4 provides updated guidance on identifying circumstances that indicate a transaction is not orderly. The disclosures required by SFAS No. 157 are presented in Note 5 to the consolidated financial statements.

In April 2009, the FASB issued new guidance impacting FASB ASC 320-10, “Investments – Debt and Equity Securities” (FSP FAS 115-2 and FAS 124-2, “Recognition and Presentation of Other-Than-Temporary Impairments”). The guidance amends the other-than-temporary impairment guidance in U.S. GAAP for debt securities to make the guidance more operational and to improve the presentation and disclosure of other-than-temporary impairments on debt and equity securities in the financial statements. The FSP does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. The disclosures required by the FSP are presented in Notes 2 and 6 to the consolidated financial statements.

In January 2009, the FASB amended the guidance related to FASB ASC 325-40-35, “Investments – Other, Beneficial Interests in Securitized Financial Assets, Subsequent Measurement”. The guidance permits the use of reasonable management judgment regarding cash flows to be received, consistent with the methodology employed for other debt securities provided in FASB ASC 320-10, “Investments – Debt and Equity Securities”, and other related guidance. Effective in the first quarter of 2009, the Corporation has applied the provisions of the guidance in its evaluation of pooled trust-preferred securities. The Corporation’s analysis of pooled trust-preferred securities is discussed more fully in Note 6 to the consolidated financial statements.

In April 2009, FASB established the guidance for FASB ASC 855, “Subsequent Events” (SFAS No. 165 “Subsequent Events”) which establishes general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. In particular, this Statement sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. SFAS 165 was effective for annual and interim financial statement periods ending after June 15, 2009, and did not have a significant impact on the Corporation’s financial statements.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

MARKET RISK

Market risk is the risk of loss arising from adverse changes in market rates and prices of the Corporation’s financial instruments. In addition to the effects of interest rates, the market prices of the Corporation’s debt securities within the available-for-sale securities portfolio are affected by fluctuations in the risk premiums (amounts of spread over risk-free rates) demanded by investors.

Management cannot control changes in market prices of securities based on fluctuations in the risk premiums demanded by investors, nor can management control the volume of deferrals or defaults by other entities on trust-preferred securities. However, management attempts to limit the risk that economic conditions would force the Corporation to sell securities for realized losses by maintaining a strong capital position (discussed in the “Stockholders’ Equity and Capital Adequacy” section of Management’s Discussion and Analysis) and ample sources of liquidity (discussed in the “Liquidity” section of Management’s Discussion and Analysis).

The Corporation's two major categories of market risk are interest rate risk and equity securities risk, which are discussed in the following sections.

INTEREST RATE RISK

Business risk arising from changes in interest rates is an inherent factor in operating a bank. The Corporation's assets are predominantly long-term, fixed rate loans and debt securities. Funding for these assets comes principally from shorter-term deposits and borrowed funds. Accordingly, there is an inherent risk of lower future earnings or decline in fair value of the Corporation's financial instruments when interest rates change.

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The Corporation uses a simulation model to calculate the potential effects of interest rate fluctuations on net interest income and the market value of portfolio equity. For purposes of these calculations, the market value of portfolio equity includes the fair values of financial instruments, such as securities, loans, deposits and borrowed funds, and the book values of nonfinancial assets and liabilities, such as premises and equipment and accrued expenses. The model measures and projects potential changes in net interest income, and calculates the discounted present value of anticipated cash flows of financial instruments, assuming an immediate increase or decrease in interest rates. Management ordinarily runs a variety of scenarios within a range of plus or minus 50-300 basis points of current rates.

The Corporation's Board of Directors has established policy guidelines for acceptable levels of interest rate risk, based on an immediate increase or decrease in interest rates. The policy provides limits at +/- 100, 200 and 300 basis points from current rates for fluctuations in net interest income from the baseline (flat rates) one-year scenario. The policy also limits acceptable market value variances from the baseline values based on current rates. As indicated in the table, the Corporation is liability sensitive, and therefore net interest income and market value generally increase when interest rates fall and decrease when interest rates rise. The table shows that as of July 31, 2009, the changes in net interest income and changes in market value were within the policy limits in all scenarios. As of November 30, 2008, the changes in net interest income were within the policy limits in all scenarios, and changes in market value were within the policy limits in all scenarios except an immediate rate increase of 300 basis points.

In December 2007, the Corporation entered into repurchase agreements (borrowings) totaling \$80 million to fund the purchase of investment securities. In addition to generating positive earnings from the spread of the return on the investment securities over the current cost of the borrowings, the transaction reduces the magnitude of the Corporation's overall liability sensitive position. Specifically, the borrowings include embedded caps providing that, if 3-month LIBOR were to exceed 5.15%, the interest rate payable on the repurchase agreements would fall, down to a minimum of 0%, based on parameters included in the repurchase agreements. The embedded cap on one of the \$40 million borrowings expires in December 2010, and the embedded cap on the other \$40 million borrowing expires in December 2012.

Three-month LIBOR has not exceeded 5.15% since the embedded caps were acquired; therefore, they have not affected interest expense to date. The 3-month LIBOR was 0.48% at July 31, 2009 and 2.22% at November 30, 2008. Since the embedded caps are effective only when 3-month LIBOR exceeds 5.15%, the Corporation would be unable to realize an interest expense reduction in any scenario at July 2009 and would be unable to realize an interest expense reduction in any scenario at November 2008 except an immediate rate increase of 300 basis points.

The table that follows was prepared using the simulation model described above. The model makes estimates, at each level of interest rate change, regarding cash flows from principal repayments on loans and mortgage-backed securities and call activity on other investment securities. Actual results could vary significantly from these estimates, which could result in significant differences in the calculations of projected changes in net interest margin and market value of portfolio equity. Also, the model does not make estimates related to changes in the composition of the deposit portfolio that could occur due to rate competition, and the table does not necessarily reflect changes that management would make to realign the portfolio as a result of changes in interest rates.

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TABLE XII – THE EFFECT OF HYPOTHETICAL CHANGES IN INTEREST RATES

| July 31, 2009 Data (In Thousands) | | Period Ending July 31, 2010 | | | |
|--------------------------------------|--------------------|-----------------------------|------------------------------|-----------------|-------------------|
| Basis Point Change in Rates | Interest Income | Interest Expense | Net Interest Income (NII) | NII % Change | NII Risk Limit |
| +300 | \$ 73,938 | \$ 35,164 | \$ 38,774 | -7.9% | 20.0% |
| +200 | 71,187 | 30,293 | 40,894 | -2.8% | 15.0% |
| +100 | 68,121 | 26,476 | 41,645 | -1.1% | 10.0% |
| 0 | 64,937 | 22,845 | 42,092 | 0.0% | 0.0% |
| -100 | 61,670 | 20,945 | 40,725 | -3.2% | 10.0% |
| -200 | 59,214 | 20,458 | 38,756 | -7.9% | 15.0% |
| -300 | 57,430 | 20,232 | 37,198 | -11.6% | 20.0% |

Market Value of Portfolio Equity
at July 31, 2009

| Basis Point Change in Rates | Present Value Equity | Present Value % Change | Present Value Risk Limit |
|-----------------------------|----------------------------|------------------------------|--------------------------------|
| +300 | \$ 69,408 | -37.1% | 45.0% |
| +200 | 87,352 | -20.9% | 35.0% |
| +100 | 100,284 | -9.2% | 25.0% |
| 0 | 110,391 | 0.0% | 0.0% |
| -100 | 111,414 | 0.9% | 25.0% |
| -200 | 118,843 | 7.7% | 35.0% |
| -300 | 137,900 | 24.9% | 45.0% |

November 30, 2008 Data
(In Thousands)

Period Ending November 30, 2009

| Basis Point Change in Rates | Interest Income | Interest Expense | Net Interest Income (NII) | NII % Change | NII Risk Limit |
|-----------------------------|--------------------|---------------------|------------------------------|-----------------|-------------------|
| +300 | \$ 78,329 | \$ 40,471 | \$ 37,858 | -12.3% | 20.0% |
| +200 | 75,939 | 35,404 | 40,535 | -6.2% | 15.0% |
| +100 | 73,487 | 31,528 | 41,959 | -2.9% | 10.0% |
| 0 | 71,031 | 27,839 | 43,192 | 0.0% | 0.0% |
| -100 | 67,988 | 24,738 | 43,250 | 0.1% | 10.0% |
| -200 | 64,702 | 22,465 | 42,237 | -2.2% | 15.0% |
| -300 | 62,034 | 21,909 | 40,125 | -7.1% | 20.0% |

Market Value of Portfolio Equity
at November 30, 2008

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| Basis Point Change in Rates | Present Value Equity | Present Value % Change | Present Value Risk Limit |
|-----------------------------|----------------------------|------------------------------|--------------------------------|
| +300 | \$ 54,899 | -50.9% | 45.0% |
| +200 | 74,010 | -33.9% | 35.0% |
| +100 | 92,314 | -17.5% | 25.0% |
| 0 | 111,889 | 0.0% | 0.0% |
| -100 | 126,637 | 13.2% | 25.0% |
| -200 | 134,146 | 19.9% | 35.0% |
| -300 | 145,401 | 30.0% | 45.0% |

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EQUITY SECURITIES RISK

The Corporation's equity securities portfolio consists primarily of investments in stock of banks and bank holding companies. The Corporation also owns some other stocks and mutual funds.

Investments in bank stocks are subject to risk factors that affect the banking industry in general, including credit risk, competition from non-bank entities, interest rate risk and other factors, which could result in a decline in market prices. Also, losses could occur in individual stocks held by the Corporation because of specific circumstances related to each bank. Most U.S. bank stock prices fell in value significantly during the past year. As discussed further in the "Earnings Overview" section of Management's Discussion and Analysis, the Corporation has recognized OTTI charges on bank stocks totaling \$6,266,000 in the first nine months of 2009.

Table XIII presents quantitative data concerning the effects of a decline in fair value of the Corporation's equity securities of 10% or 20%. The data in Table XIII does not reflect the effects of any appreciation in value that may occur, nor does it present the Corporation's maximum exposure to loss on equity securities, which would be 100% of their fair value as of September 30, 2009.

Equity securities held as of September 30, 2009 and December 31, 2008 are presented in Table XIII.

TABLE XIII - EQUITY SECURITIES RISK

(In Thousands)

| | | Fair Value | Hypothetical 10% Decline In Market Value | Hypothetical 20% Decline In Market Value |
|----------------------------------|-----------|---------------|--|--|
| At September 30, 2009 | Cost | | | |
| Banks and bank holding companies | \$ 8,472 | \$ 10,189 | \$ (1,019) | \$ (2,038) |
| Other equity securities | 2,863 | 2,415 | (242) | (483) |
| Total | \$ 11,335 | \$ 12,604 | \$ (1,261) | \$ (2,521) |

| | | Fair Value | Hypothetical 10% Decline In Market Value | Hypothetical 20% Decline In Market Value |
|----------------------------------|-----------|---------------|--|--|
| At December 31, 2008 | Cost | | | |
| Banks and bank holding companies | \$ 18,602 | \$ 16,864 | \$ (1,686) | \$ (3,373) |
| Other equity securities | 2,803 | 1,986 | (199) | (397) |
| Total | \$ 21,405 | \$ 18,850 | \$ (1,885) | \$ (3,770) |

ITEM 4. CONTROLS AND PROCEDURES

The Corporation's management, under the supervision of and with the participation of the Corporation's chief executive officer and chief financial officer, has carried out an evaluation of the design and effectiveness of the Corporation's disclosure controls and procedures as defined in Rule 13a-15(e) and Rule 15d-15(e) of the Securities Exchange Act of 1934 as of the end of period covered by this report. Based upon that evaluation, the chief executive officer and chief financial officer have concluded that, as of the end of such period, the Corporation's disclosure controls and procedures are effective to ensure that all material information required to be disclosed in reports the Corporation files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported, within the time periods

specified in the Securities and Exchange Commission's rules and forms.

There were no significant changes in the Corporation's internal control over financial reporting that occurred during the period covered by this report that have materially affected, or that are reasonably likely to affect, our internal control over financial reporting.

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PART II – OTHER INFORMATION

Item 1. Legal Proceedings

The Corporation and the subsidiary banks are involved in various legal proceedings incidental to their business. Management believes the aggregate liability, if any, resulting from such pending and threatened legal proceedings will not have a material, adverse effect on the Corporation's financial condition or results of operations.

Item 1A. Risk Factors

The following additional risk factor is provided as a supplement to those previously disclosed in Item 1A of the Corporation's Form 10-K filed March 6, 2009. There have been no other material changes from the risk factors previously disclosed in the Corporation's Form 10-K filed March 6, 2009.

Realization of Deferred Tax Asset – The Corporation recognizes deferred tax assets and liabilities based on differences between the financial statement carrying amounts and the tax bases of assets and liabilities. At September 30, 2009, the net deferred tax asset was \$31.1 million, up from a balance of approximately \$16.4 million at December 31, 2008. The increase in net deferred tax asset resulted mainly from other than temporary impairment losses on securities for financial reporting purposes, which are not currently deductible for federal income tax reporting purposes. The net deferred tax asset balance at September 30, 2009 attributable to realized securities losses was \$30.3 million, exclusive of a valuation allowance of \$886,000.

The Corporation regularly reviews deferred tax assets for recoverability based on history of earnings, expectations for future earnings and expected timing of reversals of temporary differences. Realization of deferred tax assets ultimately depends on the existence of sufficient taxable income, including taxable income in prior carryback years, as well as future taxable income. Of the total deferred tax asset from realized losses on securities, a portion is from securities that, if the Corporation were to sell them, would be classified as capital losses for income tax reporting purposes. The valuation allowance at September 30, 2009 reflects the excess of the tax benefit that would be generated from selling all of the capital assets, over the amount that could be realized from available carryback and offset against capital gains generated from 2006 through 2008. Realization of the remaining \$886,000 of tax benefits associated with capital assets is dependent upon realization of future capital gains. After adjustment for the valuation allowance on capital assets, management believes the recorded net deferred tax asset at September 30, 2009 is fully realizable; however, if management determines the Corporation will be unable to realize all or part of the net deferred tax asset, the Corporation would adjust the deferred tax asset, which would negatively impact earnings or increase the net loss.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

c. Issuer Purchases of Equity Securities

On August 21, 2008, the Corporation announced the extension and amendment of a plan that permitted the repurchase of shares of its outstanding common stock, up to an aggregate total of \$10 million, through August 31, 2009. The Board of Directors authorized repurchase from time to time at prevailing market prices in open market or in privately negotiated transactions as, in management's sole opinion, market conditions warrant and based on stock availability, price and the Corporation's financial performance. At August 31, 2009 the stock repurchase program expired. No repurchases were made in the third quarter 2009.

Pursuant to participation in the TARP Program, until January 16, 2012 (unless prior to that date, the Corporation has redeemed the preferred stock issued to the Treasury in whole or the Treasury has transferred all of the preferred stock to third parties) the Treasury's consent is required for any repurchases of common stock, except for repurchases of

shares in connection with employee benefit plans in the ordinary course of business consistent with past practice.

Item 3. Defaults Upon Senior Securities
None

Item 4. Submission of Matters to a Vote of Security Holders
None

Item 5. Other Information
None

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Item 6. Exhibits

| | |
|---|--|
| 3. (i) Articles of Incorporation | Incorporated by reference to Exhibit 3.1 of the Corporation's Form 8-K filed September 21, 2009 |
| 3. (ii) By-laws | Incorporated by reference to Exhibit 3.2 of the Corporation's Form 8-K filed September 21, 2009 |
| 4. Instruments defining the rights of security holders, including indentures: | |
| 4.1 Certificate of Designation establishing the Series A Preferred Stock | Incorporated by reference to Exhibit 3.1 of the Corporation's Form 8-K filed September 21, 2009 |
| 4.2 Form of Warrant to Purchase Common Stock | Incorporated by reference to Exhibit 4.2 of the Corporation's Form 8-K filed January 22, 2009 |
| 11. Statement re: computation of per share earnings | Information concerning the computation of earnings per share is provided in Note 3 to the Consolidated Financial Statements, which is included in Part I, Item 1 of Form 10-Q. |
| 31. Rule 13a-14(a)/15d-14(a) certifications: | |
| 31.1 Certification of Chief Executive Officer | Filed herewith |
| 31.2 Certification of Chief Financial Officer | Filed herewith |
| 32. Section 1350 certifications | Filed herewith |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CITIZENS & NORTHERN CORPORATION

November 6, 2009 By: /s/ Craig G. Litchfield
Date Chairman, President and Chief Executive Officer

November 6, 2009 By: /s/ Mark A. Hughes
Date Treasurer and Chief Financial Officer