

SHORE BANCSHARES INC  
Form 10-Q  
May 06, 2016

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
X ACT OF 1934**

For the Quarterly Period Ended March 31, 2016

**OR**

**..TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 0-22345

**SHORE BANCSHARES, INC.**

(Exact name of registrant as specified in its charter)

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Maryland 52-1974638  
(State or Other Jurisdiction of (I.R.S. Employer  
Incorporation or Organization) Identification No.)

28969 Information Lane, Easton, Maryland 21601  
(Address of Principal Executive Offices) (Zip Code)

(410) 763-7800

Registrant's Telephone Number, Including Area Code

N/A

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

**APPLICABLE ONLY TO CORPORATE ISSUERS**

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 12,644,743 shares of common stock outstanding as of April 30, 2016.

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**PART I – FINANCIAL INFORMATION**

## Item 1. Financial Statements.

## SHORE BANCSHARES, INC.

## CONSOLIDATED BALANCE SHEETS

(Dollars in thousands, except per share amounts)

|   | March 31,<br>2016<br>(Unaudited) | December 31,<br>2015 |
|---|----------------------------------|----------------------|
| <b>ASSETS</b>   |                                  |                      |
| Cash and due from banks   | \$ 14,566                        | \$ 15,080            |
| Interest-bearing deposits with other banks  | 58,507                           | 54,223               |
| Federal funds sold  | 553                              | 4,508                |
| Cash and cash equivalents   | 73,626                           | 73,811               |
| Investment securities:  |                                  |                      |
| Available for sale, at fair value   | 206,735                          | 212,165              |
| Held to maturity, at amortized cost – fair value of \$4,108 (2016) and \$4,243 (2015) | <b>3,996</b>                     | 4,191                |
| Loans   | 798,921                          | 795,114              |
| Less: allowance for credit losses   | (8,309)                          | (8,316)              |
| Loans, net  | 790,612                          | 786,798              |
| Premises and equipment, net   | 16,813                           | 16,864               |
| Goodwill  | 11,931                           | 11,931               |
| Other intangible assets, net  | 1,178                            | 1,211                |
| Other real estate owned, net  | 3,896                            | 4,252                |
| Other assets  | 22,388                           | 23,920               |
| <b>TOTAL ASSETS</b>   | <b>\$ 1,131,175</b>              | <b>\$ 1,135,143</b>  |
| <b>LIABILITIES</b>  |                                  |                      |
| Deposits:   |                                  |                      |
| Noninterest-bearing   | \$ 229,646                       | \$ 229,686           |
| Interest-bearing  | 740,087                          | 745,778              |
| Total deposits  | 969,733                          | 975,464              |
| Short-term borrowings   | 5,872                            | 6,672                |
| Other liabilities   | 5,461                            | 6,040                |
| <b>TOTAL LIABILITIES</b>  | <b>981,066</b>                   | <b>988,176</b>       |
| <b>STOCKHOLDERS' EQUITY</b>   |                                  |                      |
|   | 126                              | 126                  |

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|  |             |              |
|--|-------------|--------------|
| Common stock, par value \$.01 per share; shares authorized – 35,000,000; shares issued and outstanding – 12,640,134 (2016) and 12,631,160 (2015) |             |              |
| Additional paid in capital   | 63,929      | 63,815       |
| Retained earnings  | 85,178      | 83,097       |
| Accumulated other comprehensive income (loss)  | 876         | (71 )        |
| TOTAL STOCKHOLDERS' EQUITY   | 150,109     | 146,967      |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$1,131,175 | \$ 1,135,143 |

See accompanying notes to Consolidated Financial Statements.

## SHORE BANCSHARES, INC.

## CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(Dollars in thousands, except per share amounts)

|  | For the Three Months<br>Ended<br>March 31, |          |
|--|--|----------|
|  | 2016                                       | 2015     |
| <b>INTEREST INCOME</b>                                       |  |          |
| Interest and fees on loans                                   | \$ 8,961                                   | \$ 8,491 |
| Interest and dividends on investment securities:             |  |          |
| Taxable  | 870  | 924      |
| Tax-exempt   | 2  | 3        |
| Interest on federal funds sold                               | 3  | 1        |
| Interest on deposits with other banks                        | 72   | 26       |
| Total interest income  | 9,908                                      | 9,445    |
| <b>INTEREST EXPENSE</b>                                      |  |          |
| Interest on deposits   | 661  | 901      |
| Interest on short-term borrowings                            | 4  | 5        |
| Total interest expense                                       | 665  | 906      |
| <b>NET INTEREST INCOME</b>                                   | 9,243                                      | 8,539    |
| Provision for credit losses                                  | 450  | 650      |
| <b>NET INTEREST INCOME AFTER PROVISION FOR CREDIT LOSSES</b> | <b>8,793</b>                               | 7,889    |
| <b>NONINTEREST INCOME</b>                                    |  |          |
| Service charges on deposit accounts                          | 813  | 634      |
| Trust and investment fee income                              | 351  | 469      |
| Insurance agency commissions                                 | 2,759                                      | 2,475    |
| Other noninterest income                                     | 618  | 507      |
| Total noninterest income                                     | 4,541                                      | 4,085    |
| <b>NONINTEREST EXPENSE</b>                                   |  |          |
| Salaries and wages   | 4,477                                      | 4,313    |
| Employee benefits  | 1,114                                      | 1,156    |
| Occupancy expense  | 613  | 626      |
| Furniture and equipment expense                              | 235  | 255      |
| Data processing  | 809  | 783      |
| Directors' fees  | 104  | 123      |
| Amortization of other intangible assets                      | 33   | 33       |



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|  |          |          |
|--|----------|----------|
| FDIC insurance premium expense         | 282      | 384      |
| Write-downs of other real estate owned | 7        | 27       |
| Legal and professional fees            | 385      | 725      |
| Other noninterest expenses             | 1,280    | 1,279    |
| Total noninterest expense              | 9,339    | 9,704    |
| <br>                                   |          |          |
| INCOME BEFORE INCOME TAXES             | 3,995    | 2,270    |
| Income tax expense                     | 1,535    | 861      |
| <br>                                   |          |          |
| NET INCOME                             | \$ 2,460 | \$ 1,409 |
| <br>                                   |          |          |
| Basic net income per common share      | \$ 0.19  | \$ 0.11  |
| Diluted net income per common share    | 0.19     | 0.11     |
| Dividends paid per common share        | 0.03     | -        |

See accompanying notes to Consolidated Financial Statements.

## SHORE BANCSHARES, INC.

## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (Unaudited)

(Dollars in thousands)

|   | For the Three Months Ended<br>March 31, |          |
|---|---|----------|
|   | 2016                                    | 2015     |
| Net income  | \$ 2,460                                | \$ 1,409 |
| Other comprehensive income                                |   |          |
| Securities available for sale:                            |   |          |
| Unrealized holding gains on available-for-sale securities | 1,589                                   | 1,227    |
| Tax effect  | (642 )                                  | (495 )   |
| Net of tax amount   | 947                                     | 732      |
| Total other comprehensive income                          | 947                                     | 732      |
| Comprehensive income                                      | \$ 3,407                                | \$ 2,141 |

See accompanying notes to Consolidated Financial Statements.

## SHORE BANCSHARES, INC.

## CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY (Unaudited)

For the Three Months Ended March 31, 2016 and 2015

(Dollars in thousands, except per share amounts)

|   | Common<br>Stock | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated<br>Other<br>Comprehensive<br>Income<br>(Loss) | Total<br>Stockholders'<br>Equity |
|---|-----------------|----------------------------------|----------------------|---|----------------------------------|
| Balances, January 1, 2016                                       | \$ 126          | \$ 63,815                        | \$ 83,097            | \$ (71 )  | \$ 146,967                       |
| Net income  | -               | -                                | 2,460                | -   | 2,460                            |
| Unrealized gains on available-for-sale securities, net of taxes | -               | -                                | -                    | 947   | 947                              |
| Common shares issued for employee stock- based awards           | -               | 3                                | -                    | -   | 3                                |
| Stock-based compensation  | -               | 111                              | -                    | -   | 111                              |
| Cash dividends declared   | -               | -                                | (379 )               | -   | (379 )                           |
| Balances, March 31, 2016  | \$ 126          | \$ 63,929                        | \$ 85,178            | \$ 876  | \$ 150,109                       |
| Balances, January 1, 2015                                       | \$ 126          | \$ 63,532                        | \$ 76,495            | \$ 316  | \$ 140,469                       |
| Net income  | -               | -                                | 1,409                | -   | 1,409                            |
| Unrealized gains on available-for-sale securities, net of taxes | -               | -                                | -                    | 732   | 732                              |
| Stock-based compensation  | -               | 136                              | -                    | -   | 136                              |
| Balances, March 31, 2015  | \$ 126          | \$ 63,668                        | \$ 77,904            | \$ 1,048  | \$ 142,746                       |

See accompanying notes to Consolidated Financial Statements.



## SHORE BANCSHARES, INC.

## CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(Dollars in thousands)

|   | For the Three Months Ended<br>March 31, |          |
|---|---|----------|
|   | 2016                                    | 2015     |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>  |   |          |
| Net income  | \$ 2,460                                | \$ 1,409 |
| Adjustments to reconcile net income to net cash provided by operating activities:           |   |          |
| Provision for credit losses   | 450                                     | 650      |
| Depreciation and amortization   | 611                                     | 621      |
| Discount accretion on debt securities   | (7)                                     | (18)     |
| Stock-based compensation expense  | 111                                     | 136      |
| Deferred income tax expense   | 1,258                                   | 618      |
| Losses on disposals of premises and equipment   | 2                                       | -        |
| Losses on sales of other real estate owned  | 11                                      | 48       |
| Write-downs of other real estate owned  | 7                                       | 27       |
| Net changes in:   |   |          |
| Accrued interest receivable   | (144)                                   | 59       |
| Other assets  | (286)                                   | (399)    |
| Accrued interest payable  | (9)                                     | (17)     |
| Other liabilities   | (570)                                   | (594)    |
| Net cash provided by operating activities   | 3,894                                   | 2,540    |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>  |   |          |
| Proceeds from maturities and principal payments of investment securities available for sale | 9,752                                   | 8,697    |
| Purchases of investment securities available for sale                                       | (3,006)                                 | (11,736) |
| Proceeds from maturities and principal payments of investment securities held to maturity   | 192                                     | 112      |
| Net change in loans   | (4,265)                                 | (11,904) |
| Purchases of premises and equipment   | (183)                                   | (678)    |
| Proceeds from sales of other real estate owned  | 338                                     | 644      |
| Net cash provided by (used in) investing activities   | 2,828                                   | (14,865) |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>  |   |          |
| Net changes in:   |   |          |
| Noninterest-bearing deposits  | (40)                                    | 7,704    |
| Interest-bearing deposits   | (5,691)                                 | (15,934) |
| Short-term borrowings   | (800)                                   | 290      |
| Proceeds from the issuance of common stock  | 3                                       | -        |
| Common stock dividends paid   | (379)                                   | -        |

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|  |           |           |
|--|-----------|-----------|
| Net cash used in financing activities            | (6,907 )  | (7,940 )  |
| Net decrease in cash and cash equivalents        | (185 )    | (20,265 ) |
| Cash and cash equivalents at beginning of period | 73,811    | 96,223    |
| Cash and cash equivalents at end of period       | \$ 73,626 | \$ 75,958 |
| Supplemental cash flows information:             |           |           |
| Interest paid                                    | \$ 672    | \$ 923    |
| Income taxes paid                                | \$ 235    | \$ 95     |
| Transfers from loans to other real estate owned  | \$ -      | \$ 497    |

See accompanying notes to Consolidated Financial Statements.

Shore Bancshares, Inc.

Notes to Consolidated Financial Statements

For the Three Months Ended March 31, 2016 and 2015

(Unaudited)

Note 1 - Basis of Presentation

The consolidated financial statements include the accounts of Shore Bancshares, Inc. and its subsidiaries with all significant intercompany transactions eliminated. The consolidated financial statements conform to accounting principles generally accepted in the United States of America (“GAAP”) and to prevailing practices within the banking industry. The accompanying interim financial statements are unaudited; however, in the opinion of management all adjustments necessary to present fairly the consolidated financial position at March 31, 2016, the consolidated results of operations and comprehensive income for the three months ended March 31, 2016 and 2015, and changes in stockholders’ equity and cash flows for the three months ended March 31, 2016 and 2015, have been included. All such adjustments are of a normal recurring nature. The amounts as of December 31, 2015 were derived from the 2015 audited financial statements. The results of operations for the three months ended March 31, 2016 are not necessarily indicative of the results to be expected for any other interim period or for the full year. This Quarterly Report on Form 10-Q should be read in conjunction with the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2015. For purposes of comparability, certain reclassifications have been made to amounts previously reported to conform with the current period presentation.

When used in these notes, the term “the Company” refers to Shore Bancshares, Inc. and, unless the context requires otherwise, its consolidated subsidiaries.

Recent Accounting Standards

*ASU 2014-09, “Revenue from Contracts with Customers (Topic 606)”* – ASU 2014-09 amendment requires entities to recognize revenue to depict the transfer of promised goods or services to customers in amounts that reflect the consideration to which the entity expects to be entitled in exchange for those goods or services. ASU 2014-09 is effective for periods beginning after January 1, 2017. ASU 2015-14, “*Revenue from Contracts with Customers (Topic 606) Deferral of the Effective Date*” – ASU 2015-14 amendments defer the effective date of Update 2014-09 for all entities by one year. Public business entities, certain not-for-profit entities, and certain employee benefit plans should apply the guidance in ASU 2014-09 to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Earlier application is permitted only as of annual reporting periods

beginning after December 15, 2016, including interim reporting periods within that reporting period. ASU 2016-08, "Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations" – ASU 2016-08 amendments are intended to improve the operability and understandability of the implementation guidance on principal versus agent considerations. ASU 2016-10, Revenue from Contracts with Customers (Topic 606): Identifying Performance Obligations and Licensing" – ASU 2016-10 amendments clarify that contractual provisions that, explicitly or implicitly, require an entity to transfer control of additional goods or services to a customer should be distinguished from contractual provisions that, explicitly or implicitly, define the attributes of a single promised license. Attributes of a promised license define the scope of a customer's right to use or right to access an entity's intellectual property and, therefore, do not define whether the entity satisfies its performance obligation at a point in time or over time and do not create an obligation for the entity to transfer any additional rights to use or access its intellectual property. The Company is evaluating the impact that ASU 2014-09 and all amendments thereof will have on our consolidated financial statements.

ASU 2014-12, *"Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period."* The amendments in the ASU require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. A reporting entity should apply existing guidance in Topic 718, *Compensation - Stock Compensation*, as it relates to awards with performance conditions that affect vesting to account for such awards. The performance target should not be reflected in estimating the grant-date fair value of the award. However, compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved. The amendments in this ASU are effective for interim or annual reporting periods beginning after December 15, 2015; early adoption is permitted. Entities may apply the amendments in this ASU either: (1) prospectively to all awards granted or modified after the effective date; or (2) retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the financial statements and to all new or modified awards thereafter. As of March 31, 2016, the Company has share-based payment awards that included performance targets that could be achieved after the requisite service period. The adoption of ASU No. 2014-12 did not have a material impact on the Company's Consolidated Financial Statements.



ASU No. 2015-05, “*Customer’s Accounting for Fees Paid in a Cloud Computing Arrangement.*” This ASU provides guidance to customers about whether a cloud computing arrangement includes a software license. If a cloud computing arrangement includes a software license, the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, the customer should account for the arrangement as a service contract. The new guidance does not change the accounting for a customer’s accounting for service contracts. ASU No. 2015-05 is effective for interim and annual reporting periods beginning after December 15, 2015. The adoption of ASU No. 2015-05 did not have a material impact on the Company's Consolidated Financial Statements.

ASU No. 2016-01, “*Financial Instruments – Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities.*” This ASU, among other things, (i) requires equity investments, with certain exceptions, to be measured at fair value with changes in fair value recognized in net income, (ii) simplifies the impairment assessment of equity investments without readily determinable fair values by requiring a qualitative assessment to identify impairment, (iii) eliminates the requirement for public business entities to disclose the methods and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet, (iv) requires public business entities to use the exit price notion when measuring the fair value of financial instruments for disclosure purposes, (v) requires an entity to present separately in other comprehensive income the portion of the total change in the fair value of a liability resulting from a change in the instrument-specific credit risk when the entity has elected to measure the liability at fair value in accordance with the fair value option for financial instruments, (vi) requires separate presentation of financial assets and financial liabilities by measurement category and form of financial asset on the balance sheet or the accompanying notes to the financial statements and (viii) clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale. ASU 2016-01 will be effective for us on January 1, 2018 and is not expected to have a significant impact on our financial statements.

ASU No. 2016-02, “*Leases (Topic 842).*” This ASU stipulates that a lessee should recognize the assets and liabilities that arise from leases. All leases create an asset and a liability for the lessee in accordance with FASB Concepts Statement No. 6, *Elements of Financial Statements*, and, therefore, recognition of those lease assets and lease liabilities represents an improvement over previous GAAP, which did not require lease assets and lease liabilities to be recognized for most leases. A lessee should recognize in the statement of financial position a liability to make lease payments (the lease liability) and a right-of-use asset representing its right to use the underlying asset for the lease term. When measuring assets and liabilities arising from a lease, a lessee (and a lessor) should include payments to be made in optional periods only if the lessee is reasonably certain to exercise an option to extend the lease or not to exercise an option to terminate the lease. Similarly, optional payments to purchase the underlying asset should be included in the measurement of lease assets and lease liabilities only if the lessee is reasonably certain to exercise that purchase option. In addition, also consistent with the previous leases guidance, a lessee (and a lessor) should exclude most variable lease payments in measuring lease assets and lease liabilities, other than those that depend on an index or a rate or are in substance fixed payments. For leases with a term of 12 months or less, a lessee is permitted to make an accounting policy election by class of underlying asset not to recognize lease assets and lease liabilities. If a lessee makes this election, it should recognize lease expense for such leases generally on a straight-line basis over the lease term. The amendments are effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years, for any of the following: 1. A public business entity 2. A not-for-profit entity that has issued, or is a conduit bond obligor for, securities that are traded, listed, or quoted on an exchange or an over-the-counter

market 3. An employee benefit plan that files financial statements with the U.S. Securities and Exchange Commission (SEC). For all other entities, the amendments in this Update are effective for fiscal years beginning after December 15, 2019, and interim periods within fiscal years beginning after December 15, 2020. Early application of the amendments in this Update is permitted for all entities. The Company is evaluating the impact that ASU 2016-02 will have on our consolidated financial statements.

ASU No. 2016-09, “*Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting*.” This ASU, simplifies the treatment and accounting for share-based payment transactions, including the income tax consequences, classification of awards as either equity or liabilities, and classification on the statement of cash flows. For public business entities, the amendments in this update are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Early adoption is permitted for any entity in any interim or annual period. If an entity early adopts the amendments in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. An entity that elects early adoption must adopt all of the amendments in the same period. The Company is evaluating the impact that ASU 2016-09 will have on our consolidated financial statements.

## Note 2 – Earnings Per Share

Basic earnings per common share is calculated by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period. Diluted earnings per common share is calculated by dividing net income available to common stockholders by the weighted average number of common shares outstanding during the period, adjusted for the dilutive effect of common stock equivalents (stock-based awards). The following table provides information relating to the calculation of earnings per common share:

| (In thousands, except per share data)         | For the Three Months Ended |          |
|---|----------------------------|----------|
|   | March 31,                  |          |
|   | 2016                       | 2015     |
| Net income                                    | \$ 2,460                   | \$ 1,409 |
| Weighted average shares outstanding - Basic   | 12,635                     | 12,625   |
| Dilutive effect of common stock equivalents   | 14                         | 8        |
| Weighted average shares outstanding - Diluted | 12,649                     | 12,633   |
| Earnings per common share - Basic             | \$ 0.19                    | \$ 0.11  |
| Earnings per common share - Diluted           | \$ 0.19                    | \$ 0.11  |

There were no weighted average common stock equivalents excluded from the calculation of diluted earnings per share for the three months ended March 31, 2016 and 2015.

Note 3 – Investment Securities

The following table provides information on the amortized cost and estimated fair values of investment securities.

| (Dollars in thousands)            | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Estimated<br>Fair<br>Value |
|-----------------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
| Available-for-sale securities:    |                   |                              |                               |                            |
| March 31, 2016                    |                   |                              |                               |                            |
| U.S. Treasury                     | \$ 5,045          | \$ 5                         | \$ -                          | \$ 5,050                   |
| U.S. Government agencies          | 49,490            | 163                          | 145                           | 49,508                     |
| Mortgage-backed<br>Equity         | 150,090           | 1,713                        | 278                           | 151,525                    |
|                                   | 641               | 11                           | -                             | 652                        |
| Total                             | \$ 205,266        | \$ 1,892                     | \$ 423                        | \$ 206,735                 |
| December 31, 2015                 |                   |                              |                               |                            |
| U.S. Treasury                     | \$ 5,078          | \$ 1                         | \$ -                          | \$ 5,079                   |
| U.S. Government agencies          | 49,630            | 89                           | 190                           | 49,529                     |
| Mortgage-backed<br>Equity         | 156,939           | 639                          | 662                           | 156,916                    |
|                                   | 637               | 4                            | -                             | 641                        |
| Total                             | \$ 212,284        | \$ 733                       | \$ 852                        | \$ 212,165                 |
| Held-to-maturity securities:      |                   |                              |                               |                            |
| March 31, 2016                    |                   |                              |                               |                            |
| U.S. Government agencies          | \$ 2,380          | \$ -                         | \$ 9                          | \$ 2,371                   |
| States and political subdivisions | 1,616             | 121                          | -                             | 1,737                      |
| Total                             | \$ 3,996          | \$ 121                       | \$ 9                          | \$ 4,108                   |
| December 31, 2015                 |                   |                              |                               |                            |
| U.S. Government agencies          | \$ 2,575          | \$ -                         | \$ 60                         | \$ 2,515                   |
| States and political subdivisions | 1,616             | 112                          | -                             | 1,728                      |
| Total                             | \$ 4,191          | \$ 112                       | \$ 60                         | \$ 4,243                   |

The following tables provide information about gross unrealized losses and fair value by length of time that the individual securities have been in a continuous unrealized loss position at March 31, 2016 and December 31, 2015.

| (Dollars in thousands)         | Less than<br>12 Months |                      | More than<br>12 Months |                      | Total         |                      |
|--------------------------------|------------------------|----------------------|------------------------|----------------------|---------------|----------------------|
|                                | Fair<br>Value          | Unrealized<br>Losses | Fair<br>Value          | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses |
| March 31, 2016                 |                        |                      |                        |                      |               |                      |
| Available-for-sale securities: |                        |                      |                        |                      |               |                      |
| U.S. Government agencies       | \$13,998               | \$ 19                | \$-                    | \$ 126               | \$13,998      | \$ 145               |
| Mortgage-backed                | 12,460                 | 45                   | 17,476                 | 233                  | 29,936        | 278                  |
| Total                          | \$26,458               | \$ 64                | \$17,476               | \$ 359               | \$43,934      | \$ 423               |
| Held-to-maturity securities:   |                        |                      |                        |                      |               |                      |
| U.S. Government agencies       | \$2,371                | \$ 9                 | \$-                    | \$ -                 | \$2,371       | \$ 9                 |

| (Dollars in thousands)         | Less than<br>12 Months |                      | More than<br>12 Months |                      | Total         |                      |
|--------------------------------|------------------------|----------------------|------------------------|----------------------|---------------|----------------------|
|                                | Fair<br>Value          | Unrealized<br>Losses | Fair<br>Value          | Unrealized<br>Losses | Fair<br>Value | Unrealized<br>Losses |
| December 31, 2015              |                        |                      |                        |                      |               |                      |
| Available-for-sale securities: |                        |                      |                        |                      |               |                      |
| U.S. Government agencies       | \$18,981               | \$ 57                | \$-                    | \$ 133               | \$18,981      | \$ 190               |
| Mortgage-backed                | 43,881                 | 328                  | 21,263                 | 334                  | 65,144        | 662                  |
| Total                          | \$62,862               | \$ 385               | \$21,263               | \$ 467               | \$84,125      | \$ 852               |
| Held-to-maturity securities:   |                        |                      |                        |                      |               |                      |
| U.S. Government agencies       | \$-                    | \$ -                 | \$2,515                | \$ 60                | \$2,515       | \$ 60                |

All of the securities with unrealized losses in the portfolio have modest duration risk, low credit risk, and minimal losses when compared to total amortized cost. The unrealized losses on debt securities that exist are the result of market changes in interest rates since original purchase. Because the Company does not intend to sell these securities and it is not more likely than not that the Company will be required to sell these securities before recovery of their amortized cost bases, which may be at maturity for debt securities, the Company considers the unrealized losses to be temporary.

The following table provides information on the amortized cost and estimated fair values of investment securities by maturity date at March 31, 2016.

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| (Dollars in thousands)                 | Available for sale |                      | Held to maturity |                      |
|--|--------------------|----------------------|------------------|----------------------|
|  | Amortized Cost     | Estimated Fair Value | Amortized Cost   | Estimated Fair Value |
| Due in one year or less                | \$17,665           | \$ 17,694            | \$-              | \$ -                 |
| Due after one year through five years  | 34,086             | 34,149               | 711              | 753                  |
| Due after five years through ten years | 10,715             | 10,766               | 402              | 450                  |
| Due after ten years                    | 142,159            | 143,474              | 2,883            | 2,905                |
|  | 204,625            | 206,083              | 3,996            | 4,108                |
| Equity securities                      | 641                | 652                  | -                | -                    |
| Total                                  | \$205,266          | \$ 206,735           | \$ 3,996         | \$ 4,108             |

The maturity dates for debt securities are determined using contractual maturity dates.

Note 4 – Loans and Allowance for Credit Losses

The Company makes residential mortgage, commercial and consumer loans to customers primarily in Talbot County, Queen Anne’s County, Kent County, Caroline County and Dorchester County in Maryland and in Kent County, Delaware.

The following table provides information about the principal classes of the loan portfolio at March 31, 2016 and December 31, 2015.

| (Dollars in thousands)      | <b>March 31,</b><br><b>2016</b> | December 31,<br>2015 |
|-----------------------------|---------------------------------|----------------------|
| Construction                | \$ 78,244                       | \$ 85,632            |
| Residential real estate     | 310,575                         | 307,063              |
| Commercial real estate      | 334,754                         | 330,253              |
| Commercial                  | 67,735                          | 64,911               |
| Consumer                    | 7,613                           | 7,255                |
| Total loans                 | 798,921                         | 795,114              |
| Allowance for credit losses | (8,309 )                        | (8,316 )             |
| Total loans, net            | \$ 790,612                      | \$ 786,798           |

Loans are stated at their principal amount outstanding net of any purchase premiums, deferred fees and costs. Interest income on loans is accrued at the contractual rate based on the principal amount outstanding. Fees charged and costs capitalized for originating loans are being amortized substantially on the interest method over the term of the loan. A loan is placed on nonaccrual (i.e., interest income is no longer accrued) when it is specifically determined to be impaired or when principal or interest is delinquent for 90 days or more, unless the loan is well secured and in the process of collection. Any unpaid interest previously accrued on those loans is reversed from income.

Interest payments received on nonaccrual loans are applied as a reduction of the loan principal balance unless collectability of the principal amount is reasonably assured, in which case interest is recognized on a cash basis. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

A loan is considered impaired if it is probable that the Company will not collect all principal and interest payments according to the loan's contractual terms. An impaired loan may show deficiencies in the borrower's overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. The impairment of a loan is measured at the present value of expected future cash flows using the loan's effective interest rate, or at the loan's observable market price or the fair value of the collateral if the loan is collateral dependent. Generally, the Company measures impairment on such loans by reference to the fair value of the collateral. Once the amount of impairment has been determined, the uncollectible portion is charged off. Income on impaired loans is recognized on a cash basis, and payments are first applied against the principal balance outstanding (i.e., placing impaired loans on nonaccrual status). Generally, interest income is not recognized on impaired loans unless the likelihood of further loss is remote. The allowance for credit losses may include specific reserves related to impaired loans. Specific reserves remain until charge offs are made. Impaired loans do not include groups of smaller balance homogenous loans such as residential mortgage and consumer installment loans that are evaluated collectively for impairment. Reserves for probable credit losses related to these loans are based on historical loss ratios and are

included in the formula portion of the allowance for credit losses. See additional discussion under the caption “Critical Accounting Policies” in Management’s Discussion and Analysis of Financial Condition and Results of Operations.

A loan is considered a troubled debt restructuring (“TDR”) if a borrower is experiencing financial difficulties and a creditor has granted a concession. Concessions may include interest rate reductions or below market interest rates, principal forgiveness, restructuring amortization schedules and other actions intended to minimize potential losses. Loans are identified to be restructured when signs of impairment arise such as borrower interest rate reduction request, slowness to pay, or when an inability to repay becomes evident. The terms being offered are evaluated to determine if they are more liberal than those that would be indicated by policy or industry standards for similar, untroubled credits. In those situations where the terms or the interest rates are considered to be more favorable than industry standards or the current underwriting guidelines of the Company’s banking subsidiaries, the loan is classified as a TDR. All loans designated as TDRs are considered impaired loans and may be on either accrual or nonaccrual status. In instances where the loan has been placed on nonaccrual status, six consecutive months of timely payments are required prior to returning the loan to accrual status.

All loans classified as TDRs which are restructured and accrue interest under revised terms require a full and comprehensive review of the borrower’s financial condition, capacity for repayment, realistic assessment of collateral values, and the assessment of risk entered into any workout agreement. Current financial information on the borrower, guarantor, and underlying collateral is analyzed to determine if it supports the ultimate collection of principal and interest. For commercial loans, the cash flows are analyzed, both for the underlying project and globally. For consumer loans, updated salary, credit history and cash flow information is obtained. Current market conditions are also considered. Following a full analysis, the determination of the appropriate loan structure is made.



In the normal course of banking business, risks related to specific loan categories are as follows:

**Construction loans** – Construction loans generally finance the construction of residential real estate for builders and individuals for single family dwellings. In addition, the bank periodically finances the construction of commercial projects. Credit risk factors include the borrower's ability to successfully complete the construction on time and within budget, changing market conditions which could affect the value and marketability of projects, changes in the borrower's ability or willingness to repay the loan and potentially rising interest rates which can impact both the borrower's ability to repay and the collateral value.

**Residential real estate** – Residential real estate loans are typically made to consumers and are secured by residential real estate. Credit risk arises from the borrower's continuing financial stability, which can be adversely impacted by job loss, divorce, illness, or personal bankruptcy, among other factors. Also impacting credit risk would be a shortfall in the value of the residential real estate in relation to the outstanding loan balance in the event of a default or subsequent liquidation of the real estate collateral.

**Commercial real estate** – Commercial real estate loans consist of both loans secured by owner occupied properties and non-owner occupied where an established banking relationship exists and involves investment properties for warehouse, retail, and office space with a history of occupancy and cash flow. These loans are subject to adverse changes in the local economy and commercial real estate markets. Credit risk associated with owner occupied properties arises from the borrower's financial stability and the ability of the borrower and the business to repay the loan. Non-owner occupied properties carry the risk of a tenant's deteriorating credit strength, lease expirations in soft markets and sustained vacancies which can adversely impact cash flow.

**Commercial** – Commercial loans are secured or unsecured loans for business purposes. Loans are typically secured by accounts receivable, inventory, equipment and/or other assets of the business. Credit risk arises from the successful operation of the business which may be affected by competition, rising interest rates, regulatory changes and adverse conditions in the local and regional economy.

**Consumer** – Consumer loans include home equity loans and lines, installment loans and personal lines of credit. Credit risk is similar to residential real estate loans above as it is subject to the borrower's continuing financial stability and the value of the collateral securing the loan.

The following tables include impairment information relating to loans and the allowance for credit losses as of March 31, 2016 and December 31, 2015.

| (Dollars in thousands)                      | Construction | Residential<br>real estate | Commercial<br>real estate | Commercial | Consumer | Unallocated | Total      |
|---|--------------|----------------------------|---------------------------|------------|----------|-------------|------------|
| March 31, 2016                              |              |                            |                           |            |          |             |            |
| Loans individually evaluated for impairment | \$ 10,590    | \$ 7,933                   | \$ 7,880                  | \$ 154     | \$ 121   | \$ -        | \$ 26,678  |
| Loans collectively evaluated for impairment | 67,654       | 302,642                    | 326,874                   | 67,581     | 7,492    | -           | 772,243    |
| Total loans                                 | \$ 78,244    | \$ 310,575                 | \$ 334,754                | \$ 67,735  | \$ 7,613 | \$ -        | \$ 798,921 |
| Allowance for credit losses allocated to:   |              |                            |                           |            |          |             |            |
| Loans individually evaluated for impairment | \$ 783       | \$ 189                     | \$ 552                    | \$ -       | \$ -     | \$ -        | \$ 1,524   |
| Loans collectively evaluated for impairment | 970          | 1,825                      | 2,705                     | 585        | 177      | 523         | 6,785      |
| Total allowance for credit losses           | \$ 1,753     | \$ 2,014                   | \$ 3,257                  | \$ 585     | \$ 177   | \$ 523      | \$ 8,309   |

| (Dollars in thousands)                      | Construction | Residential<br>real estate | Commercial<br>real estate | Commercial | Consumer | Unallocated | Total      |
|---|--------------|----------------------------|---------------------------|------------|----------|-------------|------------|
| December 31, 2015                           |              |                            |                           |            |          |             |            |
| Loans individually evaluated for impairment | \$ 11,598    | \$ 7,945                   | \$ 7,762                  | \$ 161     | \$ 122   | \$ -        | \$ 27,588  |
| Loans collectively evaluated for impairment | 74,034       | 299,118                    | 322,491                   | 64,750     | 7,133    | -           | 767,526    |
| Total loans                                 | \$ 85,632    | \$ 307,063                 | \$ 330,253                | \$ 64,911  | \$ 7,255 | \$ -        | \$ 795,114 |
| Allowance for credit losses allocated to:   |              |                            |                           |            |          |             |            |
| Loans individually evaluated for impairment | \$ 619       | \$ 435                     | \$ 340                    | \$ -       | \$ 7     | \$ -        | \$ 1,401   |
| Loans collectively evaluated for impairment | 1,027        | 1,746                      | 2,659                     | 558        | 149      | 776         | 6,915      |
| Total allowance for credit losses           | \$ 1,646     | \$ 2,181                   | \$ 2,999                  | \$ 558     | \$ 156   | \$ 776      | \$ 8,316   |

The following tables provide information on impaired loans and any related allowance by loan class as of March 31, 2016 and December 31, 2015. The difference between the unpaid principal balance and the recorded investment is the amount of partial charge-offs that have been taken.

| (Dollars in thousands)     | Unpaid<br>principal<br>balance | Recorded<br>investment<br>with no<br>allowance | Recorded<br>investment<br>with an<br>allowance | Related<br>allowance | Quarter-to-<br>date average<br>recorded<br>investment | Interest<br>income<br>recognized |
|----------------------------|--------------------------------|--|--|----------------------|---|----------------------------------|
| March 31, 2016             |                                |  |  |                      |   |                                  |
| Impaired nonaccrual loans: |                                |  |  |                      |   |                                  |
| Construction               | \$ 11,167                      | \$ 3,724                                       | \$ 2,874                                       | \$ 755               | \$ 7,216  | \$ -                             |
| Residential real estate    | 2,600                          | 2,079  | 199  | 77                   | 2,292   | -                                |
| Commercial real estate     | 3,854                          | 2,774  | -  | -                    | 2,559   | -                                |
| Commercial                 | 172                            | 154  | -  | -                    | 158   | -                                |
| Consumer                   | 128                            | 121  | -  | -                    | 121   | -                                |
| Total                      | 17,921                         | 8,852  | 3,073  | 832                  | 12,346  | -                                |
| Impaired accruing TDRs:    |                                |  |  |                      |   |                                  |
| Construction               | 3,992                          | 3,194  | 798  | 28                   | 4,041   | 25                               |
| Residential real estate    | 5,655                          | 2,667  | 2,988  | 112                  | 5,669   | 55                               |
| Commercial real estate     | 5,106                          | 1,099  | 4,007  | 552                  | 5,363   | 46                               |
| Commercial                 | -                              | -  | -  | -                    | -   | -                                |
| Consumer                   | -                              | -  | -  | -                    | -   | -                                |
| Total                      | 14,753                         | 6,960  | 7,793  | 692                  | 15,073  | 126                              |
| Total impaired loans:      |                                |  |  |                      |   |                                  |
| Construction               | 15,159                         | 6,918  | 3,672  | 783                  | 11,257  | 25                               |

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|                         |           |           |           |          |           |        |
|-------------------------|-----------|-----------|-----------|----------|-----------|--------|
| Residential real estate | 8,255     | 4,746     | 3,187     | 189      | 7,961     | 55     |
| Commercial real estate  | 8,960     | 3,873     | 4,007     | 552      | 7,922     | 46     |
| Commercial              | 172       | 154       | -         | -        | 158       | -      |
| Consumer                | 128       | 121       | -         | -        | 121       | -      |
| Total                   | \$ 32,674 | \$ 15,812 | \$ 10,866 | \$ 1,524 | \$ 27,419 | \$ 126 |

| (Dollars in thousands)     | Unpaid principal balance | Recorded investment with no allowance | Recorded investment with an allowance | Related allowance | March 31, 2015                              |                            |
|----------------------------|--------------------------|---------------------------------------|---------------------------------------|-------------------|---|----------------------------|
|                            |                          |                                       |                                       |                   | Quarter-to-date average recorded investment | Interest income recognized |
| December 31, 2015          |                          |                                       |                                       |                   |   |                            |
| Impaired nonaccrual loans: |                          |                                       |                                       |                   |   |                            |
| Construction               | \$ 11,850                | \$ 4,647                              | \$ 2,882                              | \$ 588            | \$ 7,630                                    | \$ -                       |
| Residential real estate    | 2,563                    | 1,773                                 | 487                                   | 208               | 3,360                                       | -                          |
| Commercial real estate     | 2,988                    | 1,813                                 | 209                                   | 9                 | 1,401                                       | -                          |
| Commercial                 | 175                      | 161                                   | -                                     | -                 | 163   | -                          |
| Consumer                   | 128                      | 98                                    | 23                                    | 7                 | 121   | -                          |
| Total                      | 17,704                   | 8,492                                 | 3,601                                 | 812               | 12,675                                      | -                          |
| Impaired accruing TDRs:    |                          |                                       |                                       |                   |   |                            |
| Construction               | 4,069                    | 3,266                                 | 803                                   | 31                | 4,073                                       | 84                         |
| Residential real estate    | 5,686                    | 2,380                                 | 3,306                                 | 227               | 6,338                                       | 312                        |
| Commercial real estate     | 5,740                    | 1,702                                 | 4,038                                 | 331               | 5,689                                       | 254                        |
| Commercial                 | -                        | -                                     | -                                     | -                 | -   | 1                          |
| Consumer                   | -                        | -                                     | -                                     | -                 | -   | -                          |
| Total                      | 15,495                   | 7,348                                 | 8,147                                 | 589               | 16,100                                      | 651                        |
| Total impaired loans:      |                          |                                       |                                       |                   |   |                            |
| Construction               | 15,919                   | 7,913                                 | 3,685                                 | 619               | 11,703                                      | 84                         |
| Residential real estate    | 8,249                    | 4,153                                 | 3,793                                 | 435               | 9,698                                       | 312                        |
| Commercial real estate     | 8,728                    | 3,515                                 | 4,247                                 | 340               | 7,090                                       | 254                        |
| Commercial                 | 175                      | 161                                   | -                                     | -                 | 163   | 1                          |
| Consumer                   | 128                      | 98                                    | 23                                    | 7                 | 121   | -                          |
| Total                      | \$ 33,199                | \$ 15,840                             | \$ 11,748                             | \$ 1,401          | \$ 28,775                                   | \$ 651                     |

The following tables provide a roll-forward for troubled debt restructurings as of March 31, 2016 and March 31, 2015.

| (Dollars in thousands)                  | 1/1/16<br>TDR<br>Balance | New<br>TDRs | Disbursements<br>(Payments) | Charge<br>offs | Reclassification/<br>Transfers<br>In/(Out) | Payoffs | 3/31/16<br>TDR<br>Balance | Related<br>Allowance |
|---|--------------------------|-------------|-----------------------------|----------------|--|---------|---------------------------|----------------------|
| For the three months ended<br>3/31/2016 |                          |             |                             |                |  |         |                           |                      |
| Accruing TDRs                           |                          |             |                             |                |  |         |                           |                      |
| Construction                            | \$4,069                  | \$-         | \$ (77 )                    | \$-            | \$ -                                       | \$ -    | \$3,992                   | \$ 28                |
| Residential Real Estate                 | 5,686                    | -           | (31 )                       | -              | -  | -       | 5,655                     | 112                  |
| Commercial Real Estate                  | 5,740                    | -           | (517 )                      | (117 )         | -  | -       | 5,106                     | 552                  |
| Commercial                              | -                        | -           | -                           | -              | -  | -       | -                         | -                    |
| Consumer                                | -                        | -           | -                           | -              | -  | -       | -                         | -                    |
| Total                                   | \$15,495                 | \$-         | \$ (625 )                   | \$(117 )       | \$ -                                       | \$ -    | \$14,753                  | \$ 692               |
| Nonaccrual TDRs                         |                          |             |                             |                |  |         |                           |                      |
| Construction                            | \$4,960                  | \$2,570     | \$ (691 )                   | \$(241 )       | \$ -                                       | \$ -    | \$6,598                   | \$ 755               |
| Residential Real Estate                 | 445                      | -           | (288 )                      | -              | -  | -       | 157                       | 11                   |
| Commercial Real Estate                  | -                        | -           | -                           | -              | -  | -       | -                         | -                    |
| Commercial                              | -                        | -           | -                           | -              | -  | -       | -                         | -                    |
| Consumer                                | 23                       | -           | -                           | -              | -  | -       | 23                        | -                    |
| Total                                   | \$5,428                  | \$2,570     | \$ (979 )                   | \$-            | \$ -                                       | \$ -    | \$6,778                   | \$ 766               |
| Total TDRs                              | \$20,923                 | \$2,570     | \$ (1,604 )                 | \$(358 )       | \$ -                                       | \$ -    | \$21,531                  | \$ 1,458             |

| (Dollars in thousands)                  | 1/1/15<br>TDR<br>Balance | New<br>TDRs | Disbursements<br>(Payments) | Charge<br>offs | Reclassification/<br>Transfers<br>In/(Out) | Payoffs | 3/31/15<br>TDR<br>Balance | Related<br>Allowance |
|---|--------------------------|-------------|-----------------------------|----------------|--|---------|---------------------------|----------------------|
| For the three months ended<br>3/31/2015 |                          |             |                             |                |  |         |                           |                      |
| Accruing TDRs                           |                          |             |                             |                |  |         |                           |                      |
| Construction                            | \$4,022                  | \$ -        | \$ (6 )                     | \$ -           | \$ -                                       | \$ -    | \$4,016                   | \$ 39                |
| Residential Real Estate                 | 6,368                    | -           | (46 )                       | -              | -  | -       | 6,322                     | 255                  |
| Commercial Real Estate                  | 6,237                    | -           | 24                          | -              | -  | -       | 6,261                     | 23                   |
| Commercial                              | 47                       | -           | (2 )                        | -              | -  | -       | 45                        | -                    |
| Consumer                                | -                        | -           | -                           | -              | -  | -       | -                         | -                    |
| Total                                   | \$16,674                 | \$ -        | \$ (30 )                    | \$ -           | \$ -                                       | \$ -    | \$16,644                  | \$ 317               |
| Nonaccrual TDRs                         |                          |             |                             |                |  |         |                           |                      |
| Construction                            | \$3,321                  | \$ -        | \$ (7 )                     | \$(363 )       | \$ 2,911                                   | \$ -    | \$5,862                   | \$ 690               |
| Residential Real Estate                 | 3,382                    | -           | (9 )                        | -              | (2,911 )                                   | -       | 462                       | -                    |
| Commercial Real Estate                  | 346                      | -           | (2 )                        | (40 )          | (238 )                                     | -       | 66                        | -                    |
| Commercial                              | -                        | -           | -                           | -              | -  | -       | -                         | -                    |
| Consumer                                | 25                       | -           | (1 )                        | -              | -  | -       | 24                        | -                    |

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|            |          |      |          |           |           |      |          |          |
|------------|----------|------|----------|-----------|-----------|------|----------|----------|
| Total      | \$7,074  | \$ - | \$ (19 ) | \$ (403 ) | \$ (238 ) | \$ - | \$6,414  | \$ 690   |
| Total TDRs | \$23,748 | \$ - | \$ (49 ) | \$ (403 ) | \$ (238 ) | \$ - | \$23,058 | \$ 1,007 |

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The following tables provide information on loans that were modified and considered TDRs during the three months ended March 31, 2016 and March 31, 2015.

| (Dollars in thousands)                    | Number of contracts | Premodification outstanding recorded investment | Postmodification outstanding recorded investment | Related allowance |
|---|---------------------|---|--|-------------------|
| TDRs:                                     |                     |   |  |                   |
| For the three months ended March 31, 2016 |                     |   |  |                   |
| Construction                              | 1                   | \$ 2,570  | \$ 2,570   | \$ -              |
| Residential real estate                   | -                   | -   | -  | -                 |
| Commercial real estate                    | -                   | -   | -  | -                 |
| Commercial                                | -                   | -   | -  | -                 |
| Consumer                                  | -                   | -   | -  | -                 |
| Total                                     | 1                   | \$ 2,570  | \$ 2,570   | \$ -              |
| For the three months ended March 31, 2015 |                     |   |  |                   |
| Construction                              | -                   | \$ -  | \$ -   | \$ -              |
| Residential real estate                   | -                   | -   | -  | -                 |
| Commercial real estate                    | -                   | -   | -  | -                 |
| Commercial                                | -                   | -   | -  | -                 |
| Consumer                                  | -                   | -   | -  | -                 |
| Total                                     | -                   | \$ -  | \$ -   | \$ -              |

The following tables provide information on TDRs that defaulted during the three months ended March 31, 2016 and March 31, 2015. Generally, a loan is considered in default when principal or interest is past due 90 days or more.

| (Dollars in thousands)                    | Number of contracts | Recorded investment | Related allowance |
|---|---------------------|---------------------|-------------------|
| TDRs that subsequently defaulted:         |                     |                     |                   |
| For the three months ended March 31, 2016 |                     |                     |                   |
| Construction                              | 1                   | \$ 241              | \$ -              |
| Residential real estate                   | -                   | -                   | -                 |
| Commercial real estate                    | 1                   | 117                 | -                 |
| Commercial                                | -                   | -                   | -                 |
| Consumer                                  | -                   | -                   | -                 |
| Total                                     | 2                   | \$ 358              | \$ -              |

TDRs that subsequently defaulted:  
For the three months ended March 31, 2015



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|                         |   |        |      |
|-------------------------|---|--------|------|
| Construction            | 3 | \$ 363 | \$ - |
| Residential real estate | - | -      | -    |
| Commercial real estate  | 1 | 40     | -    |
| Commercial              | - | -      | -    |
| Consumer                | - | -      | -    |
| Total                   | 4 | \$ 403 | \$ - |

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Management uses risk ratings as part of its monitoring of the credit quality in the Company's loan portfolio. Loans that are identified as special mention, substandard or doubtful are adversely rated. They are assigned higher risk ratings than favorably rated loans in the calculation of the formula portion of the allowance for credit losses.

The following tables provide information on loan risk ratings as of March 31, 2016 and December 31, 2015.

| (Dollars in thousands)  | Pass/Performing | Special mention | Substandard | Doubtful | Total      |
|-------------------------|-----------------|-----------------|-------------|----------|------------|
| March 31, 2016          |                 |                 |             |          |            |
| Construction            | \$ 63,823       | \$ 3,845        | \$ 10,576   | \$ -     | \$ 78,244  |
| Residential real estate | 294,844         | 8,735           | 6,996       | -        | 310,575    |
| Commercial real estate  | 307,769         | 17,158          | 9,827       | -        | 334,754    |
| Commercial              | 66,638          | 704             | 393         | -        | 67,735     |
| Consumer                | 7,468           | 24              | 121         | -        | 7,613      |
| Total                   | \$ 740,542      | \$ 30,466       | \$ 27,913   | \$ -     | \$ 798,921 |

| (Dollars in thousands)  | Pass/Performing | Special mention | Substandard | Doubtful | Total      |
|-------------------------|-----------------|-----------------|-------------|----------|------------|
| December 31, 2015       |                 |                 |             |          |            |
| Construction            | \$ 70,214       | \$ 3,903        | \$ 11,515   | \$ -     | \$ 85,632  |
| Residential real estate | 290,857         | 8,837           | 7,369       | -        | 307,063    |
| Commercial real estate  | 302,438         | 18,699          | 9,116       | -        | 330,253    |
| Commercial              | 63,628          | 1,075           | 208         | -        | 64,911     |
| Consumer                | 7,107           | 26              | 122         | -        | 7,255      |
| Total                   | \$ 734,244      | \$ 32,540       | \$ 28,330   | \$ -     | \$ 795,114 |

The following tables provide information on the aging of the loan portfolio as of March 31, 2016 and December 31, 2015.

| (Dollars in thousands)  | Accruing Current | 30-90 days past due |                     |                          | Total past due | Nonaccrual | Total     |
|-------------------------|------------------|---------------------|---------------------|--------------------------|----------------|------------|-----------|
|                         |                  | 30-59 days past due | 60-89 days past due | 90 days or more past due |                |            |           |
| March 31, 2016          |                  |                     |                     |                          |                |            |           |
| Construction            | \$ 71,618        | \$ 28               | \$ -                | \$ -                     | \$ 28          | \$ 6,598   | \$ 78,244 |
| Residential real estate | 303,339          | 2,113               | 2,823               | 22                       | 4,958          | 2,278      | 310,575   |
| Commercial real estate  | 330,129          | 1,591               | 260                 | -                        | 1,851          | 2,774      | 334,754   |
| Commercial              | 67,525           | 46                  | -                   | 10                       | 56             | 154        | 67,735    |
| Consumer                | 7,461            | 26                  | 2                   | 3                        | 31             | 121        | 7,613     |

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|                        |           |          |          |       |          |           |           |
|------------------------|-----------|----------|----------|-------|----------|-----------|-----------|
| Total                  | \$780,072 | \$ 3,804 | \$ 3,085 | \$ 35 | \$ 6,924 | \$ 11,925 | \$798,921 |
| Percent of total loans | 97.6 %    | 0.5 %    | 0.4 %    | - %   | 0.9 %    | 1.5 %     | 100 %     |

| (Dollars in thousands)  | Accruing  |                     |                     |                          | Total past due | Nonaccrual | Total     |
|-------------------------|-----------|---------------------|---------------------|--------------------------|----------------|------------|-----------|
|                         | Current   | 30-59 days past due | 60-89 days past due | 90 days or more past due |                |            |           |
| December 31, 2015       |           |                     |                     |                          |                |            |           |
| Construction            | \$78,082  | \$ 21               | \$ -                | \$ -                     | \$ 21          | \$ 7,529   | \$85,632  |
| Residential real estate | 300,563   | 2,139               | 2,102               | -                        | 4,241          | 2,259      | 307,063   |
| Commercial real estate  | 327,370   | -                   | 861                 | -                        | 861            | 2,022      | 330,253   |
| Commercial              | 64,670    | 49                  | 31                  | -                        | 80             | 161        | 64,911    |
| Consumer                | 7,107     | 13                  | 6                   | 7                        | 26             | 122        | 7,255     |
| Total                   | \$777,792 | \$ 2,222            | \$ 3,000            | \$ 7                     | \$ 5,229       | \$ 12,093  | \$795,114 |
| Percent of total loans  | 97.8 %    | 0.3 %               | 0.4 %               | - %                      | 0.7 %          | 1.5 %      | 100 %     |

Management evaluates the adequacy of the allowance for credit losses at least quarterly and adjusts the provision for credit losses based on this analysis. The following tables provide a summary of the activity in the allowance for credit losses allocated by loan class for the three months ended March 31, 2016 and 2015. Allocation of a portion of the allowance to one loan class does not preclude its availability to absorb losses in other loan classes.

| (Dollars in thousands)                    | Construction | Residential<br>real<br>estate | Commercial<br>real estate | Commercial | Consumer | Unallocated | Total   |
|---|--------------|-------------------------------|---------------------------|------------|----------|-------------|---------|
| For the three months ended March 31, 2016 |              |                               |                           |            |          |             |         |
| Allowance for credit losses:              |              |                               |                           |            |          |             |         |
| Beginning balance                         | \$ 1,646     | \$ 2,181                      | \$ 2,999                  | \$ 558     | \$ 156   | \$ 776      | \$8,316 |
| Charge-offs                               | (241 )       | (16 )                         | (238 )                    | (67 )      | (8 )     | -           | (570 )  |
| Recoveries                                | 6            | 34                            | -                         | 65         | 8        | -           | 113     |
| Net charge-offs                           | (235 )       | 18                            | (238 )                    | (2 )       | -        | -           | (457 )  |
| Provision                                 | 342          | (185 )                        | 496                       | 29         | 21       | (253 )      | 450     |
| Ending balance                            | \$ 1,753     | \$ 2,014                      | \$ 3,257                  | \$ 585     | \$ 177   | \$ 523      | \$8,309 |

| (Dollars in thousands)                    | Construction | Residential<br>real<br>estate | Commercial<br>real estate | Commercial | Consumer | Unallocated | Total   |
|---|--------------|-------------------------------|---------------------------|------------|----------|-------------|---------|
| For the three months ended March 31, 2015 |              |                               |                           |            |          |             |         |
| Allowance for credit losses:              |              |                               |                           |            |          |             |         |
| Beginning balance                         | \$ 1,303     | \$ 2,834                      | \$ 2,379                  | \$ 448     | \$ 229   | \$ 502      | \$7,695 |
| Charge-offs                               | (363 )       | (114 )                        | (40 )                     | (124 )     | (10 )    | -           | (651 )  |
| Recoveries                                | 3            | 23                            | 13                        | 47         | 18       | -           | 104     |
| Net charge-offs                           | (360 )       | (91 )                         | (27 )                     | (77 )      | 8        | -           | (547 )  |
| Provision                                 | 941          | (619 )                        | (13 )                     | 70         | (57 )    | 328         | 650     |
| Ending balance                            | \$ 1,884     | \$ 2,124                      | \$ 2,339                  | \$ 441     | \$ 180   | \$ 830      | \$7,798 |

### Foreclosure Proceedings

Consumer mortgage loans collateralized by residential real estate property that are in the process of foreclosure totaled \$581 thousand as of March 31, 2016 and December 31, 2015.

### Note 5 – Other Assets

The Company had the following other assets at March 31, 2016 and December 31, 2015.

| (Dollars in thousands)              | March 31, 2016 | December 31, 2015 |
|-------------------------------------|----------------|-------------------|
| Nonmarketable investment securities | \$ 1,650       | \$ 1,621          |
| Accrued interest receivable         | 2,602          | 2,458             |
| Deferred income taxes               | 10,234         | 12,132            |
| Prepaid expenses                    | 1,605          | 1,039             |
| Other assets                        | 6,297          | 6,670             |
| Total                               | \$ 22,388      | \$ 23,920         |

The following table provides information on significant components of the Company's deferred tax assets and liabilities as of March 31, 2016 and December 31, 2015.

| (Dollars in thousands)                            | March 31,<br>2016 | December 31,<br>2015 |
|---|-------------------|----------------------|
| Deferred tax assets:                              |                   |                      |
| Allowance for credit losses                       | \$ 3,318          | \$ 3,316             |
| Reserve for off-balance sheet commitments         | 121               | 121                  |
| Net operating loss carry forward                  | 7,413             | 9,069                |
| Write-downs of other real estate owned            | 303               | 308                  |
| Deferred income                                   | 1,220             | 1,155                |
| Unrealized gains on available-for-sale securities | -                 | 48                   |
| Accrued expenses                                  | 928               | 946                  |
| AMT carryover                                     | 395               | -                    |
| Other   | 185               | 191                  |
| Total deferred tax assets                         | 13,883            | 15,154               |
| Deferred tax liabilities:                         |                   |                      |
| Depreciation                                      | 243               | 271                  |
| Amortization on loans FMV adjustment              | 192               | 140                  |
| Purchase accounting adjustments                   | 2,036             | 1,988                |
| Deferred capital gain on branch sale              | 409               | 411                  |
| Unrealized gains on available-for-sale securities | 593               | -                    |
| Other   | 176               | 212                  |
| Total deferred tax liabilities                    | 3,649             | 3,022                |
| Net deferred tax assets                           | \$ 10,234         | \$ 12,132            |

The Company's deferred tax assets consist of net operating loss carryovers that will be used to offset taxable income in future periods through their statutory period of 20 years for federal tax purposes. As of December 31, 2015 18 years of the statutory period remain available to offset future taxable income. No valuation allowance on these deferred tax assets was recorded at March 31, 2016 and December 31, 2015 as management believes it is more likely than not that all deferred tax assets will be realized based on the following positive material factors: 1) The Company was profitable for all four quarters of 2015 and the first quarter of 2016 on a GAAP basis. The net operating loss was originally created in the third quarter of 2013 and was solely attributable to Talbot Bank's sale of loans and other real estate owned (the "Asset Sale"), which is considered non-recurring. 2) The Company had pre-tax income of \$4.0 million and \$11.5 million for the quarter and year ended March 31, 2016 and December 31, 2015, providing further evidence that the Asset Sale was producing positive results and confirming the expectation of utilizing the deferred tax assets. 3) As a contingent opportunity, the Company has had discussions with certain investors about entering into a sales leaseback transaction for some of its branch locations which would generate a material taxable gain. The decision to act on this has been deferred; however, it would become a very viable option as a tax planning strategy if there was a risk that the net operating loss carryovers would expire before they were fully utilized. Alternatively, the Company has reviewed negative factors which would influence the conclusion of realizing the deferred tax assets. These factors include the following: 1) The Company could be subject to Section 382 of the Internal Revenue Code ("IRC"), which could further limit the realization of the net operating loss-related deferred tax asset ("NOL-DTA"). 2) Although the local economy of the market in which the Company operates has been showing continued signs of improvement over

the past three years, if this trend flattens or reverses, there is a potential that this potential negative evidence could outweigh the prevailing positive factors.

Based on the aforementioned considerations, the Company has concluded that the predominance of observable positive evidence outweighs the future potential of negative evidence and therefore it is more likely than not that the Company will be able to realize in the future all of the net deferred tax assets.

Note 6 – Other Liabilities

The Company had the following other liabilities at March 31, 2016 and December 31, 2015.

| (Dollars in thousands)          | March 31, 2016 | December 31, 2015 |
|---------------------------------|----------------|-------------------|
| Accrued interest payable        | \$ 97          | \$ 106            |
| Other accounts payable          | 2,207          | 2,775             |
| Deferred compensation liability | 1,462          | 1,464             |
| Other liabilities               | 1,695          | 1,695             |
| Total                           | \$ 5,461       | \$ 6,040          |

Note 7 - Stock-Based Compensation

As of March 31, 2016, the Company maintained the Shore Bancshares, Inc. 2006 Stock and Incentive Compensation Plan ("2006 Equity Plan") under which it may issue shares of common stock or grant other equity-based awards. Stock-based awards granted to date generally are time-based, vest in equal installments on each anniversary of the grant date over a three- to five-year period of time, and, in the case of stock options, expire 7 years from the grant date. On July 1, 2015, the Company's board of directors (the "Board") also adopted a form of performance share/restricted stock unit award agreement that will be used to grant performance equity incentive awards pursuant to and subject to the provisions of the 2006 Equity Plan. Stock-based compensation expense is recognized ratably over the requisite service period for all awards, is based on the grant-date fair value and reflects forfeitures as they occur.

The following tables provide information on stock-based compensation expense for the three months ended March 31, 2016 and 2015.

| (Dollars in thousands)                 | For the Three Months Ended |        |
|--|----------------------------|--------|
|  | March 31, 2016             | 2015   |
| Stock-based compensation expense       | \$ 111                     | \$ 136 |
| Proceeds from issuance of common stock | 3                          | -      |

| (Dollars in thousands)  | March 31, 2016   | 2015      |
|---|------------------|-----------|
| Unrecognized stock-based compensation expense                             | \$70             | \$102     |
| Weighted average period unrecognized expense is expected to be recognized | <b>0.6 years</b> | 0.8 years |



The following table summarizes restricted stock award activity for the Company under the 2006 Equity Plan for the three months ended March 31, 2016 and 2015.

|                                  | Number<br>of Shares | Weighted Average Grant<br>Date Fair Value |
|----------------------------------|---------------------|---|
| <b>March 31, 2016</b>            |                     |   |
| Nonvested at beginning of period | 12,488              | \$ 8.74                                   |
| Granted                          | 8,524               | 11.16                                     |
| Vested                           | (13,467 )           | 9.49                                      |
| Cancelled                        | -                   | -   |
| Nonvested at end of period       | 7,545               | \$ 10.16                                  |

|                                  | Number<br>of Shares | Weighted Average Grant<br>Date Fair Value |
|----------------------------------|---------------------|---|
| March 31, 2015                   |                     |   |
| Nonvested at beginning of period | 14,251              | \$ 8.33                                   |
| Granted                          | 6,763               | 9.18                                      |
| Vested                           | (8,680 )            | 8.55                                      |
| Cancelled                        | -                   | -   |
| Nonvested at end of period       | 12,334              | \$ 8.22                                   |

The fair value of restricted stock awards that vested during the first three months of 2016 and 2015 was \$128 thousand and \$74 thousand, respectively.

The following table summarizes stock option activity for the Company under the 2006 Equity Plan for the three months ended March 31, 2016 and 2015.

|                                    | Number<br>of Shares | Weighted<br>Average<br>Exercise Price |
|------------------------------------|---------------------|---------------------------------------|
| <b>March 31, 2016</b>              |                     |                                       |
| Outstanding at beginning of period | 61,327              | \$ 8.05                               |
| Granted                            | 12,443              | 11.12                                 |
| Exercised                          | (450 )              | 6.64                                  |
| Expired/Cancelled                  | -                   | -                                     |
| Outstanding at end of period       | 73,320              | \$ 8.58                               |
| Exercisable at end of period       | 67,099              | \$ 8.35                               |
| <br>                               |                     |                                       |
|                                    | Number<br>of Shares | Weighted<br>Average<br>Exercise Price |
| <b>March 31, 2015</b>              |                     |                                       |
| Outstanding at beginning of period | 27,108              | \$ 6.64                               |
| Granted                            | 34,219              | 3.44                                  |
| Exercised                          | -                   | -                                     |
| Expired/Cancelled                  | -                   | -                                     |
| Outstanding at end of period       | 61,327              | \$ 4.85                               |
| Exercisable at end of period       | 27,108              | \$ 6.64                               |

The weighted average fair value of stock options granted during 2016 was \$5.03. The Company estimates the fair value of options using the Black-Scholes valuation model with weighted average assumptions for dividend yield, expected volatility, risk-free interest rate and expected lives (in years). The expected dividend yield is calculated by dividing the total expected annual dividend payout by the average stock price. The expected volatility is based on historical volatility of the underlying securities. The risk-free interest rate is based on the Federal Reserve Bank's constant maturities daily interest rate in effect at grant date. The expected contract life of the options represents the period of time that the Company expects the awards to be outstanding based on historical experience with similar awards. The following weighted average assumptions were used as inputs to the Black-Scholes valuation model for options granted in 2016.

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|                                   |       |       |
|-----------------------------------|-------|-------|
| Dividend yield                    | 0.73  | %     |
| Expected volatility               | 38.60 | %     |
| Risk-free interest rate           | 1.75  | %     |
| Expected contract life (in years) | 10    | years |

At the end of the first quarter of 2016, the aggregate intrinsic value of the options outstanding under the 2006 Equity Plan was \$249 thousand based on the \$11.98 market value per share of the Company's common stock at March 31, 2016. Similarly, the aggregate intrinsic value of the options exercisable was \$243 thousand at March 31, 2016. The intrinsic value on options exercised in 2016 was \$2 thousand based on the \$11.35 market value per share of the Company's common stock at February 8, 2016. Since there were no options exercised during the first three months of 2015, there was no intrinsic value associated with stock options exercised and no cash received on exercise of options. At March 31, 2016, the weighted average remaining contract life of options outstanding was 5.9 years.

Note 8 – Accumulated Other Comprehensive Income

The Company records unrealized holding gains (losses), net of tax, on investment securities available for sale as accumulated other comprehensive income (loss), a separate component of stockholders' equity. The following table provides information on the changes in the components of accumulated other comprehensive income (loss) for the three months ended March 31, 2016 and 2015.

| (Dollars in thousands)     | Accumulated net<br>unrealized holding<br>gains (losses) on<br>available for sale<br>securities | Total accumulated<br>other<br>comprehensive<br>income (loss) |
|----------------------------|--|--|
| Balance, December 31, 2015 | \$ (71   | ) \$ (71   |
| Other comprehensive income | 947  | 947  |
| Balance, March 31, 2016    | \$ 876   | \$ 876   |
| Balance, December 31, 2014 | \$ 316   | \$ 316   |
| Other comprehensive income | 732  | 732  |
| Balance, March 31, 2015    | \$ 1,048   | \$ 1,048   |

Note 9 – Fair Value Measurements

Accounting guidance under GAAP defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. This accounting guidance also establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value.

The Company uses fair value measurements to record fair value adjustments to certain assets and liabilities. Securities available for sale are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as impaired loans, loans held for sale and other real estate owned (foreclosed assets). These nonrecurring fair value adjustments typically involve application of lower of cost or market accounting or write-downs of individual assets.

Under fair value accounting guidance, assets and liabilities are grouped at fair value in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine their fair

values. These hierarchy levels are:

Level 1 inputs – Unadjusted quoted prices in active markets for identical assets or liabilities that the entity has the ability to access at the measurement date.

Level 2 inputs – Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, and inputs other than quoted prices that are observable for the asset or liability, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3 inputs – Unobservable inputs for determining the fair values of assets or liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

Below is a discussion on the Company's assets measured at fair value on a recurring basis.

#### Investment Securities Available for Sale

Fair value measurement for investment securities available for sale is based on quoted prices from an independent pricing service. The fair value measurements consider observable data that may include present value of future cash flows, prepayment assumptions, credit loss assumptions and other factors. The Company classifies its investments in U.S. Treasury securities as Level 1 in the fair value hierarchy, and it classifies its investments in U.S. Government agencies securities, mortgage-backed securities issued or guaranteed by U.S. Government sponsored entities, and equity securities as Level 2.

The tables below present the recorded amount of assets measured at fair value on a recurring basis at March 31, 2016 and December 31, 2015. No assets were transferred from one hierarchy level to another during the first three months of 2016 or 2015.

| (Dollars in thousands)         | Fair Value     | Quoted<br>Prices<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--------------------------------|----------------|-------------------------------|---|--|
| March 31, 2016                 |                |                               |   |  |
| Securities available for sale: |                |                               |   |  |
| U.S. Treasury                  | \$ 5,050       | \$ 5,050                      | \$ -  | \$ -   |
| U.S. Government agencies       | 49,508         | -                             | 49,508  | -  |
| Mortgage-backed<br>Equity      | 151,525<br>652 | -                             | 151,525<br>652  | -  |
| Total                          | \$ 206,735     | \$ 5,050                      | \$ 201,685  | \$ -   |

| (Dollars in thousands)         | Fair Value     | Quoted<br>Prices<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|--------------------------------|----------------|-------------------------------|---|--|
| December 31, 2015              |                |                               |   |  |
| Securities available for sale: |                |                               |   |  |
| U.S. Treasury                  | \$ 5,079       | \$ 5,079                      | \$ -  | \$ -   |
| U.S. Government agencies       | 49,529         | -                             | 49,529  | -  |
| Mortgage-backed<br>Equity      | 156,916<br>641 | -                             | 156,916<br>641  | -  |
| Total                          | \$ 212,165     | \$ 5,079                      | \$ 207,086  | \$ -   |

Below is a discussion on the Company's assets measured at fair value on a nonrecurring basis.

### Loans

The Company does not record loans at fair value on a recurring basis; however, from time to time, a loan is considered impaired and a valuation allowance may be established if there are losses associated with the loan. Loans are considered impaired if it is probable that payment of interest and principal will not be made in accordance with contractual terms. The fair value of impaired loans can be estimated using one of several methods, including the collateral value, market value of similar debt, liquidation value and discounted cash flows. At March 31, 2016 and December 31, 2015, substantially all impaired loans were evaluated based on the fair value of the collateral and were classified as Level 2 in the fair value hierarchy.

Other Real Estate and Other Assets Owned (Foreclosed Assets)

Foreclosed assets are adjusted for fair value upon transfer of loans to foreclosed assets. Subsequently, foreclosed assets are carried at fair value less estimated costs to sell. Fair value is based on independent market prices, appraised value of the collateral or management's estimation of the value of the collateral. At March 31, 2016 and December 31, 2015, foreclosed assets were classified as Level 2 in the fair value hierarchy.

The tables below present the recorded amount of assets measured at fair value on a nonrecurring basis at March 31, 2016 and December 31, 2015. No assets were transferred from one hierarchy level to another during the first three months of 2016 or 2015.

| (Dollars in thousands)                                      | Fair Value | Quoted<br>Prices<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|------------|-------------------------------|---|--|
| March 31, 2016  |            |                               |   |  |
| Impaired loans  |            |                               |   |  |
| Construction  | \$ 9,807   | \$ -                          | \$ 9,807  | \$ -   |
| Residential real estate                                     | 7,744      | -                             | 7,744   | -  |
| Commercial real estate                                      | 7,328      | -                             | 7,328   | -  |
| Commercial  | 154        | -                             | 154   | -  |
| Consumer  | 121        | -                             | 121   | -  |
| Total impaired loans  | 25,154     | -                             | 25,154  | -  |
| Other real estate owned                                     | 3,896      | -                             | 3,896   | -  |
| Total assets measured at fair value on a nonrecurring basis | \$ 29,050  | \$ -                          | \$ 29,050   | \$ -   |

| (Dollars in thousands)                                      | Fair Value | Quoted<br>Prices<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
|---|------------|-------------------------------|---|--|
| December 31, 2015   |            |                               |   |  |
| Impaired loans  |            |                               |   |  |
| Construction  | \$ 10,979  | \$ -                          | \$ 10,979   | \$ -   |
| Residential real estate                                     | 7,510      | -                             | 7,510   | -  |
| Commercial real estate                                      | 7,422      | -                             | 7,422   | -  |
| Commercial  | 161        | -                             | 161   | -  |
| Consumer  | 115        | -                             | 115   | -  |
| Total impaired loans  | 26,187     | -                             | 26,187  | -  |
| Other real estate owned                                     | 4,252      | -                             | 4,252   | -  |
| Total assets measured at fair value on a nonrecurring basis | \$ 30,439  | \$ -                          | \$ 30,439   | \$ -   |

The following information relates to the estimated fair values of financial assets and liabilities that are reported in the Company's consolidated balance sheets at their carrying amounts. The discussion below describes the methods and assumptions used to estimate the fair value of each class of financial asset and liability for which it is practicable to estimate that value.



Cash and Cash Equivalents

Cash equivalents include interest-bearing deposits with other banks and federal funds sold. For these short-term instruments, the carrying amount is a reasonable estimate of fair value.

Investment Securities Held to Maturity

For all investments in debt securities, fair values are based on quoted prices. If a quoted price is not available, then fair value is estimated using quoted prices for similar securities.

Loans

The fair values of categories of fixed rate loans, such as commercial loans, residential real estate, and other consumer loans, are estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Other loans, including variable rate loans, are adjusted for differences in loan characteristics.

Deposits and Short-Term Borrowings

The fair values of demand deposits, savings accounts, and certain money market deposits are the amounts payable on demand at the reporting date. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. These estimates do not take into consideration the value of core deposit intangibles. Generally, the carrying amount of short-term borrowings is a reasonable estimate of fair value. The fair values of securities sold under agreements to repurchase (included in short-term borrowings) and long-term debt are estimated using the rates offered for similar borrowings.

Commitments to Extend Credit and Standby Letters of Credit

The majority of the Company's commitments to grant loans and standby letters of credit are written to carry current market interest rates if converted to loans. In general, commitments to extend credit and letters of credit are not assignable by the Company or the borrower, so they generally have value only to the Company and the borrower. Therefore, it is impractical to assign any value to these commitments.

The following table provides information on the estimated fair values of the Company's financial assets and liabilities that are reported in the balance sheets at their carrying amounts. The financial assets and liabilities have been segregated by their classification level in the fair value hierarchy.

|  | March 31, 2016  |                      | December 31, 2015 |                      |
|--|-----------------|----------------------|-------------------|----------------------|
|  | Carrying Amount | Estimated Fair Value | Carrying Amount   | Estimated Fair Value |
| (Dollars in thousands)                 |                 |                      |                   |                      |
| Financial assets                       |                 |                      |                   |                      |
| Level 1 inputs                         |                 |                      |                   |                      |
| Cash and cash equivalents              | \$73,626        | \$73,626             | \$73,811          | \$73,811             |
| Level 2 inputs                         |                 |                      |                   |                      |
| Investment securities held to maturity | \$3,996         | \$4,108              | \$4,191           | \$4,243              |
| Loans, net                             | 790,612         | 793,427              | 786,798           | 788,187              |
| Financial liabilities                  |                 |                      |                   |                      |
| Level 2 inputs                         |                 |                      |                   |                      |
| Deposits                               | \$969,733       | \$930,304            | \$975,464         | \$922,161            |
| Short-term borrowings                  | 5,872           | 5,872                | 6,672             | 6,672                |

Note 10 – Financial Instruments with Off-Balance Sheet Risk

In the normal course of business, to meet the financial needs of its customers, the Company's bank subsidiaries are parties to financial instruments with off-balance sheet risk. These financial instruments include commitments to extend credit and standby letters of credit. Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Letters of credit are conditional commitments issued by the Company's bank subsidiaries to guarantee the performance of a customer to a third party. Letters of credit and other commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the letters of credit and commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Letters of credit are conditional commitments issued by the Banks to guarantee the performance of a customer to a third party. Letters of credit and other commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the letters of credit and commitments are expected to expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements.

The following table provides information on commitments outstanding at March 31, 2016 and December 31, 2015.

| (Dollars in thousands)       | March 31, 2016 | December 31, 2015 |
|------------------------------|----------------|-------------------|
| Commitments to extend credit | \$ 182,613     | \$ 166,931        |
| Letters of credit            | 8,064          | 7,087             |
| Total                        | \$ 190,677     | \$ 174,018        |

Note 11 – Segment Reporting

The Company operates two primary business segments: Community Banking and Insurance Products and Services. Through the Community Banking business, the Company provides services to consumers and small businesses on the Eastern Shore of Maryland and Delaware through its 18-branch network and a loan production office in Delaware. Community banking activities include small business services, retail brokerage, trust services and consumer banking products and services. Loan products available to consumers include mortgage, home equity, automobile, marine, and installment loans, credit cards and other secured and unsecured personal lines of credit. Small business lending includes commercial mortgages, real estate development loans, equipment and operating loans, as well as secured and unsecured lines of credit, credit cards, accounts receivable financing arrangements, and merchant card services.

Through the Insurance Products and Services business, the Company provides a full range of insurance products and services to businesses and consumers in the Company's market areas. Products include property and casualty, life, marine, individual health and long-term care insurance. Pension and profit sharing plans and retirement plans for executives and employees are available to suit the needs of individual businesses.

The following table includes selected financial information by business segments for the first three months of 2016 and 2015.

| (Dollars in thousands)            | Community<br>Banking | Insurance Products<br>and Services | Parent<br>Company | Consolidated<br>Total |
|-----------------------------------|----------------------|------------------------------------|-------------------|-----------------------|
| 2016                              |                      |                                    |                   |                       |
| Interest income                   | \$9,846              | \$ -                               | \$ 62             | \$ 9,908              |
| Interest expense                  | (665 )               | -                                  | -                 | (665 )                |
| Provision for credit losses       | (450 )               | -                                  | -                 | (450 )                |
| Noninterest income                | 1,830                | 2,711                              | -                 | 4,541                 |
| Noninterest expense               | (5,297 )             | (1,709 )                           | (2,333 )          | (9,339 )              |
| Net intersegment (expense) income | (1,936 )             | (172 )                             | 2,108 )           | -                     |
| Income (loss) before taxes        | 3,328                | 830                                | (163 )            | 3,995                 |
| Income tax (expense) benefit      | (1,279 )             | (319 )                             | 63 )              | (1,535 )              |
| Net income (loss)                 | \$2,049              | \$ 511                             | \$(100 )          | \$ 2,460              |
| <br>                              |                      |                                    |                   |                       |
| Total assets                      | \$ 1,103,842         | \$ 9,133                           | \$ 18,200         | \$ 1,131,175          |
| 2015                              |                      |                                    |                   |                       |
| Interest income                   | \$9,394              | \$ -                               | \$ 51             | \$ 9,445              |
| Interest expense                  | (906 )               | -                                  | -                 | (906 )                |
| Provision for credit losses       | (650 )               | -                                  | -                 | (650 )                |
| Noninterest income                | 1,666                | 2,419                              | -                 | 4,085                 |
| Noninterest expense               | (5,527 )             | (1,751 )                           | (2,426 )          | (9,704 )              |
| Net intersegment (expense) income | (1,993 )             | (197 )                             | 2,190 )           | -                     |

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|                              |              |           |           |              |
|------------------------------|--------------|-----------|-----------|--------------|
| Income (loss) before taxes   | 1,984        | 471       | (185 )    | 2,270        |
| Income tax (expense) benefit | (752 )       | (179 )    | 70        | (861 )       |
| Net income (loss)            | \$ 1,232     | \$ 292    | \$(115 )  | \$ 1,409     |
| <br>                         |              |           |           |              |
| Total assets                 | \$ 1,068,367 | \$ 10,023 | \$ 15,738 | \$ 1,094,128 |

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## **Item 2. Management’s Discussion and Analysis of Financial Condition and Results of Operations.**

Unless the context clearly suggests otherwise, references to “the Company”, “we”, “our”, and “us” in the remainder of this report are to Shore Bancshares, Inc. and its consolidated subsidiaries.

### **Forward-Looking Information**

Portions of this Quarterly Report on Form 10-Q contain forward-looking statements within the meaning of The Private Securities Litigation Reform Act of 1995. Statements that are not historical in nature, including statements that include the words “anticipate”, “estimate”, “should”, “expect”, “believe”, “intend”, and similar expressions, are expressions of our confidence, policies, and strategies, the adequacy of capital levels, and liquidity and are not guarantees of future performance. Such forward-looking statements involve certain risks and uncertainties, including economic conditions, competition in the geographic and business areas in which we operate, inflation, fluctuations in interest rates, legislation, and governmental regulation. These risks and uncertainties are described in detail in the section of the periodic reports that Shore Bancshares, Inc. files with the Securities and Exchange Commission (the “SEC”) entitled “Risk Factors” (see Item 1A of Part II of this report and Item 1A of Part I of the Annual Report of Shore Bancshares, Inc. on Form 10-K for the year ended December 31, 2015 (the “2015 Annual Report”). Actual results may differ materially from such forward-looking statements, and we assume no obligation to update forward-looking statements at any time except as required by law.

### **Introduction**

The following discussion and analysis is intended as a review of significant factors affecting the Company’s financial condition and results of operations for the periods indicated. This discussion and analysis should be read in conjunction with the unaudited consolidated financial statements and related notes presented elsewhere in this report, as well as the audited consolidated financial statements and related notes included in the 2015 Annual Report.

Shore Bancshares, Inc. is the largest independent financial holding company headquartered on the Eastern Shore of Maryland. It is the parent company of The Talbot Bank of Easton, Maryland located in Easton, Maryland (“Talbot Bank”) and CNB located in Centreville, Maryland (together with Talbot Bank, the “Banks”). The Banks operate 18 full service branches in Kent County, Queen Anne’s County, Talbot County, Caroline County and Dorchester County in Maryland and Kent County, Delaware. The Company engages in the insurance business through an insurance producer firm, The Avon-Dixon Agency, LLC, (“Avon-Dixon”) with two specialty lines, Elliott Wilson Insurance (Trucking) and Jack Martin Associates (Marine); and an insurance premium finance company, Mubell Finance, LLC (“Mubell”) (Avon-Dixon and Mubell are collectively referred to as the “Insurance Subsidiaries”). Avon-Dixon and Mubell are wholly-owned subsidiaries of Shore Bancshares, Inc. The Company engages in the trust services business through the trust department at CNB under the trade name Wye Financial & Trust.

The shares of common stock of Shore Bancshares, Inc. are listed on the NASDAQ Global Select Market under the symbol "SHBI".

Shore Bancshares, Inc. maintains an Internet site at [www.shorebancshares.com](http://www.shorebancshares.com) on which it makes available free of charge its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and all amendments to the foregoing as soon as reasonably practicable after these reports are electronically filed with, or furnished to, the SEC.

## Critical Accounting Policies

Our financial statements are prepared in accordance with GAAP. The financial information contained within the financial statements is, to a significant extent, financial information that is based on measures of the financial effects of transactions and events that have already occurred. A variety of factors could affect the ultimate value that is obtained either when earning income, recognizing an expense, recovering an asset or relieving a liability. Based on the valuation techniques used and the sensitivity of financial statement amounts to the methods, assumptions, and estimates underlying those amounts, management has determined that the accounting policies with respect to the allowance for credit losses, goodwill and other intangible assets, deferred tax assets, and fair value are critical accounting policies. These policies are considered critical because they relate to accounting areas that require the most subjective or complex judgments, and, as such, could be most subject to revision as new information becomes available.

### Allowance for Credit Losses

The allowance for credit losses is an estimate of the losses that may be sustained in the loan portfolio. The allowance is based on two basic principles of accounting: (i) Topic 450, “*Contingencies*”, of the Financial Accounting Standards Board’s Accounting Standards Codification (“ASC”), which requires that losses be accrued when they are probable of occurring and estimable; and (ii) ASC Topic 310, “*Receivables*”, which requires that losses be accrued based on the differences between the loan balance and the value of collateral, present value of future cash flows or values that are observable in the secondary market. Management uses many factors to estimate the inherent loss that may be present in our loan portfolio, including economic conditions and trends, the value and adequacy of collateral, the volume and mix of the loan portfolio, and our internal loan processes. Actual losses could differ significantly from management’s estimates. In addition, GAAP itself may change from one previously acceptable method to another. Although the economics of transactions would be the same, the timing of events that would impact the transactions could change.

Three basic components comprise our allowance for credit losses: (i) the specific allowance; (ii) the formula allowance; and (iii) the unallocated allowance. Each component is determined based on estimates that can and do change when the actual events occur. The specific allowance is established against impaired loans (i.e., nonaccrual loans and troubled debt restructurings (“TDRs”)) based on our assessment of the losses that may be associated with the individual loans. The specific allowance remains until charge-offs are made. An impaired loan may show deficiencies in the borrower’s overall financial condition, payment history, support available from financial guarantors and/or the fair market value of collateral. The formula allowance is used to estimate the loss on internally risk-rated loans, exclusive of those identified as impaired. Loans are grouped by type (construction, residential real estate, commercial real estate, commercial or consumer). Each loan type is assigned allowance factors based on management’s estimate of the risk, complexity and size of individual loans within a particular category. Loans identified as special mention, substandard, and doubtful are adversely rated. These loans are assigned higher allowance factors than favorably rated loans due to management’s concerns regarding collectability or management’s knowledge of particular elements regarding the borrower. The unallocated allowance captures losses that have impacted the portfolio but have yet to be recognized in either the specific or formula allowance.



Management has significant discretion in making the adjustments inherent in the determination of the provision and allowance for credit losses, including in connection with the valuation of collateral, the estimation of a borrower's prospects of repayment, and the establishment of the allowance factors in the formula allowance and unallocated allowance components of the allowance. The establishment of allowance factors is a continuing exercise, based on management's ongoing assessment of the totality of all factors, including, but not limited to, delinquencies, loss history, trends in volume and terms of loans, effects of changes in lending policy, the experience and depth of management, national and local economic trends, concentrations of credit, the quality of the loan review system and the effect of external factors such as competition and regulatory requirements, and their impact on the portfolio. Allowance factors may change from period to period, resulting in an increase or decrease in the amount of the provision or allowance, based on the same volume and classification of loans. Changes in allowance factors will have a direct impact on the amount of the provision, and a corresponding effect on net income. Errors in management's perception and assessment of these factors and their impact on the portfolio could result in the allowance not being adequate to cover losses in the portfolio, and may result in additional provisions or charge-offs.

### Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of an acquisition over the fair value of the net assets acquired. Other intangible assets represent purchased assets that also lack physical substance but can be distinguished from goodwill because of contractual or other legal rights or because the asset is capable of being sold or exchanged either on its own or in combination with a related contract, asset or liability. Goodwill and other intangible assets are required to be recorded at fair value. Determining fair value is subjective, requiring the use of estimates, assumptions and management judgment. Goodwill and other intangible assets with indefinite lives are tested at least annually for impairment, usually during the third quarter, or on an interim basis if circumstances dictate. Intangible assets that have finite lives are amortized over their estimated useful lives and also are subject to impairment testing. Impairment testing requires that the fair value of each of the Company's reporting units be compared to the carrying amount of its net assets, including goodwill. The Company's reporting units were identified based on an analysis of each of its individual operating segments (i.e., the Banks and Insurance Subsidiaries). If the fair value of a reporting unit is less than book value, an expense may be required to write down the related goodwill or purchased intangibles to record an impairment loss.

### Deferred Tax Assets

Deferred tax assets and liabilities are determined by applying the applicable federal and state income tax rates to cumulative temporary differences. These temporary differences represent differences between financial statement carrying amounts and the corresponding tax bases of certain assets and liabilities. Deferred taxes result from such temporary differences. A valuation allowance, if needed, reduces deferred tax assets to the amount most likely to be realized, which is based on estimates of future taxable income, recoverable taxes paid in prior years and expected results of tax planning strategies. The Company evaluates all positive and negative evidence before determining if a valuation allowance is deemed necessary regarding the realization of deferred tax assets.

### Fair Value

The Company measures certain financial assets and liabilities at fair value, with the measurements made on a recurring or nonrecurring basis. Significant financial instruments measured at fair value on a recurring basis are investment securities. Impaired loans and other real estate owned are significant financial instruments measured at fair value on a nonrecurring basis. Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. In determining fair value, the Company is required to maximize the use of observable inputs and minimize the use of unobservable inputs, reducing subjectivity.

## OVERVIEW

The Company reported net income of \$2.5 million for the first quarter of 2016, or diluted income per common share of \$0.19, compared to net income of \$1.4 million, or diluted income per common share of \$0.11, for the first quarter of 2015. For the fourth quarter of 2015, the Company reported net income of \$2.2 million, or diluted income per common share of \$0.17. When comparing the first quarter of 2016 to the first quarter of 2015, the primary reasons for improved net income were increases in net interest income of \$704 thousand and noninterest income of \$456 thousand. Also contributing to the improved earnings were decreases in the provision for credit losses of \$200 thousand and noninterest expenses of \$365 thousand. When comparing the first quarter of 2016 to the fourth quarter of 2015, the primary reasons for the improved results was an increase in noninterest income of \$903 thousand partially offset by an increase in noninterest expenses of \$389 thousand.

## RESULTS OF OPERATIONS

### Net Interest Income

Tax-equivalent net interest income is net interest income adjusted for the tax-favored status of income from certain loans and investments. As shown in the table below, tax-equivalent net interest income was \$9.3 million for the first quarter of 2016 and \$8.6 million for the first quarter of 2015. Tax-equivalent net interest income was \$9.3 million for the fourth quarter of 2015. The increase in net interest income for the first quarter of 2016 when compared to the first quarter of 2015 was primarily due to an increase in earning assets of \$52.0 million, almost entirely the result of an increase in average loans of \$76.0 million, partially funded by a decrease of \$29.3 million in investment securities. Total average interest-bearing deposits exhibited a decrease of \$2.6 million primarily in time deposits, partially offset by growth in demand, money market, and savings deposits resulting in a lower cost of funding.

The decrease of \$50 thousand in net interest income for the first quarter of 2016 when compared to the fourth quarter of 2015 was primarily due to one less earnings day and the impact of lower yields on loans, offset by a higher yield on taxable investment securities. The continued lower interest rate environment has continued to have a negative impact on yields on average loans, which has been partially offset by the increased loan volume and lower volumes of and rates paid on average time deposits. Net interest margin is tax-equivalent net interest income (annualized) divided by average earning assets. Our net interest margin was 3.50% for the first quarter of 2016, compared to 3.43% for the first quarter of 2015 and 3.45% for the fourth quarter of 2015. The higher net interest margin for the first quarter of 2016 when compared to the first quarter of 2015 was the result of higher loan volume, higher yields on investment securities and lower overall interest cost on interest-bearing deposits.

On a tax-equivalent basis, interest income increased \$472 thousand, or 5.0%, for the first quarter of 2016 when compared to the first quarter of 2015. The increase in interest income was due to a 5.1% increase in average balances

of earning assets (i.e., loans, interest-bearing deposits with other banks, and federal funds sold) partially offset by a 4 basis point decrease in yields earned on average earning assets. Loans had the largest impact on the increase in interest income, due to an increase in the average balance of \$76.0 million, or 10.6%, resulting in an increase in interest income of \$480 thousand, or 5.6%. The balance on taxable investment securities decreased \$29.1 million, or 11.9%, and corresponding interest income decreased \$54 thousand, or 5.8%, compared to the first quarter of 2015, resulting in a favorable shift to higher yielding loans. The decline in the yield on average loans was due to downward re-pricing on renewal loans as well as yields on newly originated loans. Tax-equivalent interest income decreased \$132 thousand, or 1.3%, when compared to the fourth quarter of 2015, mainly due to lower yields on loans.

Interest expense decreased \$241 thousand, or 26.6%, when comparing the first quarter of 2015 to the first quarter of 2016. The decrease in interest expense was due to a 13 basis point decline in rates paid on interest-bearing liabilities (i.e., deposits and borrowings) and a decline in average balances of interest-bearing liabilities of \$3.7 million. Changes in the rates and balances related to time deposits (i.e., certificates of deposit \$100,000 or more and other time deposits) had the largest impact on interest expense. For the three months ended March 31, 2016, the rates paid on time deposits decreased 23 basis points and the average balances of these deposits decreased \$39.6 million, or 12.1%, when compared to the same period last year, which reduced interest expense \$247 thousand. A portion of this decline was offset primarily by increases in the average balance of money market and savings deposits. Noninterest-bearing deposits increased \$39.1 million when compared to the same period last year contributing to a lower cost of funding. When comparing the first quarter of 2016 to the fourth quarter of 2015, interest expense decreased \$90 thousand, or 11.9%. The decline was primarily due to lower interest rates paid on and average balances of time deposits.

The following table presents the distribution of the average consolidated balance sheets, interest income/expense, and annualized yields earned and rates paid for the three months ended March 31, 2016 and 2015.

| (Dollars in thousands)                            | For the Three Months Ended<br>March 31, 2016 |                       |                | For the Three Months Ended<br>March 31, 2015 |                       |                |
|---|--|-----------------------|----------------|--|-----------------------|----------------|
|   | Average<br>Balance                           | Income(1)/<br>Expense | Yield/<br>Rate | Average<br>Balance                           | Income(1)/<br>Expense | Yield/<br>Rate |
| <b>Earning assets</b>                             |  |                       |                |  |                       |                |
| Loans (2), (3)                                    | \$ 790,777                                   | \$ 8,990              | 4.57 %         | \$ 714,780                                   | \$ 8,510              | 4.83 %         |
| <b>Investment securities:</b>                     |  |                       |                |  |                       |                |
| Taxable   | 214,778                                      | 870                   | 1.62           | 243,869                                      | 924                   | 1.52           |
| Tax-exempt  | 210  | 3                     | 5.30           | 431  | 5                     | 4.19           |
| Federal funds sold                                | 3,640  | 3                     | 0.33           | 2,801  | 1                     | 0.09           |
| Interest-bearing deposits                         | 56,109                                       | 72                    | 0.51           | 51,609                                       | 26                    | 0.20           |
| <b>Total earning assets</b>                       | <b>1,065,514</b>                             | <b>9,938</b>          | <b>3.75 %</b>  | <b>1,013,490</b>                             | <b>9,466</b>          | <b>3.79 %</b>  |
| Cash and due from banks                           | 16,205                                       |                       |                | 21,268                                       |                       |                |
| Other assets                                      | 57,037                                       |                       |                | 60,611                                       |                       |                |
| Allowance for credit losses                       | (8,518 )                                     |                       |                | (7,968 )                                     |                       |                |
| <b>Total assets</b>                               | <b>\$ 1,130,238</b>                          |                       |                | <b>\$ 1,087,401</b>                          |                       |                |
| <b>Interest-bearing liabilities</b>               |  |                       |                |  |                       |                |
| Demand deposits                                   | \$ 193,087                                   | 60                    | 0.12 %         | \$ 177,071                                   | 57                    | 0.13 %         |
| Money market and savings deposits                 | 258,715                                      | 86                    | 0.13           | 237,755                                      | 82                    | 0.14           |
| Certificates of deposit \$100,000 or more         | 132,412                                      | 234                   | 0.71           | 156,154                                      | 386                   | 1.00           |
| Other time deposits                               | 153,774                                      | 281                   | 0.74           | 169,584                                      | 376                   | 0.90           |
| <b>Interest-bearing deposits</b>                  | <b>737,988</b>                               | <b>661</b>            | <b>0.36</b>    | <b>740,564</b>                               | <b>901</b>            | <b>0.49</b>    |
| Short-term borrowings                             | 6,242  | 4                     | 0.24           | 7,340  | 5                     | 0.27           |
| <b>Total interest-bearing liabilities</b>         | <b>744,230</b>                               | <b>665</b>            | <b>0.36 %</b>  | <b>747,904</b>                               | <b>906</b>            | <b>0.49 %</b>  |
| Noninterest-bearing deposits                      | 231,003                                      |                       |                | 191,896                                      |                       |                |
| Other liabilities                                 | 5,973  |                       |                | 5,717  |                       |                |
| Stockholders' equity                              | 149,032                                      |                       |                | 141,884                                      |                       |                |
| <b>Total liabilities and stockholders' equity</b> | <b>\$ 1,130,238</b>                          |                       |                | <b>\$ 1,087,401</b>                          |                       |                |
| <b>Net interest spread</b>                        |  | <b>\$ 9,273</b>       | <b>3.39 %</b>  |  | <b>\$ 8,560</b>       | <b>3.30 %</b>  |
| <b>Net interest margin</b>                        |  |                       | <b>3.50 %</b>  |  |                       | <b>3.43 %</b>  |
| <b>Tax-equivalent adjustment</b>                  |  |                       |                |  |                       |                |
| Loans   |  | \$ 29                 |                |  | \$ 19                 |                |
| Investment securities                             |  | 1                     |                |  | 2                     |                |
| <b>Total</b>                                      |  | <b>\$ 30</b>          |                |  | <b>\$ 21</b>          |                |

(1) All amounts are reported on a tax-equivalent basis computed using the statutory federal income tax rate of 34.0%, exclusive of the alternative minimum tax rate and nondeductible interest expense.

(2) Average loan balances include nonaccrual loans.

(3) Interest income on loans includes amortized loan fees, net of costs, and all are included in the yield calculations.

### **Noninterest Income**

Total noninterest income for the first quarter of 2016 increased \$456 thousand, or 11.2%, when compared to the first quarter of 2015. The increase from the first quarter of 2015 was due to increases in service charges on deposits and other banking service fees of \$179 thousand and insurance agency commissions and contingencies of \$284 thousand, offset by decline in trust and investment fee income of \$118 thousand. Noninterest income increased \$903 thousand when compared to the fourth quarter of 2015 mainly due to higher insurance agency commissions from contingency payments which are typically received in the first quarter of each year based on the prior year's performance.

### **Noninterest Expense**

Total noninterest expense for the first quarter of 2016 decreased \$365 thousand, or 3.8%, when compared to the first quarter of 2015 and increased \$389 thousand, or 4.3%, when compared to the fourth quarter of 2015. The decrease from the first quarter of 2015 was primarily due to lower legal and professional fees of \$340 thousand and lower FDIC insurance premiums of \$102 thousand, offset by an increase in salary and wages of \$164 thousand due to pay increases. The increase in noninterest expense compared to the fourth quarter of 2015 was primarily due to higher costs associated with employee benefits of \$224 thousand, which included higher insurance premiums for group insurance and federal unemployment insurance which is usually paid the first two quarters of the year. Salaries and wages also increased by \$111 thousand in the first quarter due to pay increases implemented during the period.

## Income Taxes

For the first quarter of 2016 and 2015, the Company reported income tax expense of \$1.5 million and \$861 thousand, respectively, while the effective tax rate was 38.4% and 37.9%, respectively. The increase in tax rates for the first quarter of 2016 when compared to the same period in 2015 were due to higher levels of taxable income resulting in an increase in AMT taxes on a consolidated basis.

The Company has net operating loss carryforwards ("NOLs") for federal and state income tax purposes that can be utilized to offset future taxable income. The Company's use of the NOLs would be limited, however, under Section 382 of the Internal Revenue Code ("IRC"), if the Company were to undergo a change in ownership of more than 50% of its capital stock over a three-year period as measured under Section 382 of the IRC. These complex changes of ownership rules generally focus on ownership changes involving shareholders owning directly or indirectly 5% or more of the Company's stock, including certain public "groups" of shareholders as set forth under Section 382 of the IRC, including those arising from new stock issuances and other equity transactions. Due to the Company's public offer and sale of its common stock (the "stock sale") in June, 2014, other ownership changes by shareholders owning 5% or more of the Company's stock, the Company estimates that it has experienced an ownership change of approximately 40% for the three-year period ended March 31, 2016. The Company intends to take all action within its control to prevent a change in ownership in excess of 50% over any three-year testing period. For a further discussion of Section 382 and the potential impact on the Company, see "Part II – Item 1A. Risk Factors" herein.

## ANALYSIS OF FINANCIAL CONDITION

### Loans

Loans totaled \$798.9 million at March 31, 2016 and \$795.1 million at December 31, 2015, an increase of \$3.8 million, or 0.5%. All loan categories with the exception of construction experienced increases aggregating \$10.8 million. These increases were offset by a large payoff of a significant construction loan resulting in a decrease of \$7.4 million in the construction loan category. Loans included deferred costs, net of deferred fees, of \$363 thousand at March 31, 2016 and \$357 thousand at December 31, 2015. We do not engage in foreign or subprime lending activities. See Note 4, "Loans and Allowance for Credit Losses", in the Notes to Consolidated Financial Statements and below under the caption "Allowance for Credit Losses" for additional information.

Our loan portfolio has a commercial real estate loan concentration, which is defined as a combination of construction and commercial real estate loans. Construction loans were \$78.2 million, or 9.8% of total loans, at March 31, 2016, slightly lower than the \$85.6 million, or 10.8% of total loans at December 31, 2015. Commercial real estate loans were \$334.8 million, or 41.9% of total loans, at March 31, 2016, compared to \$330.3 million, or 41.5% of total loans at December 31, 2015.

### **Allowance for Credit Losses**

We have established an allowance for credit losses, which is increased by provisions charged against earnings and recoveries of previously charged-off debts and is decreased by current period charge-offs of uncollectible debts. Management evaluates the adequacy of the allowance for credit losses at least quarterly and adjusts the provision for credit losses based on this analysis. The evaluation of the adequacy of the allowance for credit losses is based primarily on a risk rating system of individual loans, as well as on a collective evaluation of smaller balance homogenous loans, each grouped by loan type. Each loan type is assigned allowance factors based on criteria such as past credit loss experience, local economic and industry trends, and other measures which may impact collectability. Please refer to the discussion above under the caption "Critical Accounting Policies" for an overview of the underlying methodology management employs to maintain the allowance.

The provision for credit losses was \$450 thousand for the first quarter of 2016, \$650 thousand for the first quarter of 2015 and \$475 thousand for the fourth quarter of 2015. The lower level of provision for credit losses when comparing the first quarter of 2016 to the first quarter of 2015 was primarily due to decreases in net charge-offs and nonaccrual loans. The lower level of provision for credit losses when comparing the first quarter of 2016 to the fourth quarter of 2015 was primarily due to a decline in nonaccrual loans.

Net charge-offs were \$457 thousand for the first quarter of 2016 and \$547 thousand for the first quarter of 2015. Management remains focused on its efforts to dispose of problem loans and to prudently charge-off nonperforming assets to enable the Company to continue to improve its overall credit quality and reduce problem loans.



The allowance for credit losses as a percentage of period-end loans was 1.04% as of March 31, 2016, 1.08% as of March 31, 2015 and 1.05% as of December 31, 2015. Management believes that the provision for credit losses and the resulting allowance were adequate to provide for probable losses inherent in our loan portfolio at March 31, 2016.

The following table presents a summary of the activity in the allowance for credit losses at or for the three months ended March 31, 2016 and 2015.

| (Dollars in thousands)  | At or for the Three Months Ended March 31, |   |            |   |
|---|--|---|------------|---|
|   | 2016                                       |   | 2015       |   |
| Allowance balance – beginning of period   | \$ 8,316                                   |   | \$ 7,695   |   |
| Charge-offs:  |  |   |            |   |
| Construction  | (241                                       | ) | (363       | ) |
| Residential real estate   | (16  | ) | (114       | ) |
| Commercial real estate  | (238                                       | ) | (40        | ) |
| Commercial  | (67  | ) | (124       | ) |
| Consumer  | (8   | ) | (10        | ) |
| Totals  | (570                                       | ) | (651       | ) |
| Recoveries:   |  |   |            |   |
| Construction  | 6  |   | 3          |   |
| Residential real estate   | 34   |   | 23         |   |
| Commercial real estate  | -  |   | 13         |   |
| Commercial  | 65   |   | 47         |   |
| Consumer  | 8  |   | 18         |   |
| Totals  | 113  |   | 104        |   |
| Net charge-offs   | (457                                       | ) | (547       | ) |
| Provision for credit losses   | 450  |   | 650        |   |
| Allowance balance – end of period   | \$ 8,309                                   |   | \$ 7,798   |   |
| Average loans outstanding during the period   | \$ 790,777                                 |   | \$ 714,780 |   |
| Net charge-offs (annualized) as a percentage of average loans outstanding during the period | 0.23                                       | % | 0.31       | % |
| Allowance for credit losses at period end as a percentage of average loans                  | 1.05                                       | % | 1.08       | % |

### Nonperforming Assets and Accruing TDRs

As shown in the following table, nonperforming assets decreased \$496 thousand to \$15.9 million at March 31, 2016 from \$16.4 million at December 31, 2015, primarily due to decreases in other real estate owned of \$356 thousand and nonaccrual loans of \$168 thousand. Accruing TDRs decreased \$742 thousand to \$14.8 million at March 31, 2016 from \$15.5 million at December 31, 2015. The decrease in TDRs during the first quarter was the result of a pay-off of a large TDR. The ratio of nonaccrual loans to total loans decreased to 1.49% at March 31, 2016 from 1.52% at

December 31, 2015.

The Company continues to focus on the resolution of its nonperforming and problem loans. The efforts to accomplish this goal include frequently contacting borrowers until the delinquency is cured or until an acceptable payment plan has been agreed upon; obtaining updated appraisals; provisioning for credit losses; charging-off loans; transferring loans to other real estate owned; aggressively marketing other real estate owned; and selling loans. The reduction of nonperforming and problem loans is and will continue to be a high priority for the Company.

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The following table summarizes our nonperforming assets and accruing TDRs at March 31, 2016 and December 31, 2015.

| (Dollars in thousands)                                   | March 31,<br>2016 |   | December 31,<br>2015 |   |
|--|-------------------|---|----------------------|---|
| Nonperforming assets                                     |                   |   |                      |   |
| Nonaccrual loans   |                   |   |                      |   |
| Construction   | \$ 6,598          |   | \$ 7,529             |   |
| Residential real estate                                  | 2,278             |   | 2,259                |   |
| Commercial real estate                                   | 2,774             |   | 2,022                |   |
| Commercial   | 154               |   | 161                  |   |
| Consumer   | 121               |   | 122                  |   |
| Total nonaccrual loans                                   | 11,925            |   | 12,093               |   |
| Loans 90 days or more past due and still accruing        |                   |   |                      |   |
| Construction   | -                 |   | -                    |   |
| Residential real estate                                  | 22                |   | -                    |   |
| Commercial real estate                                   | -                 |   | -                    |   |
| Commercial   | 10                |   | -                    |   |
| Consumer   | 3                 |   | 7                    |   |
| Total loans 90 days or more past due and still accruing  | 35                |   | 7                    |   |
| Other real estate owned                                  | 3,896             |   | 4,252                |   |
| Total nonperforming assets                               | \$ 15,856         |   | \$ 16,352            |   |
| Accruing TDRs  |                   |   |                      |   |
| Construction   | \$ 3,992          |   | \$ 4,069             |   |
| Residential real estate                                  | 5,655             |   | 5,686                |   |
| Commercial real estate                                   | 5,106             |   | 5,740                |   |
| Commercial   | -                 |   | -                    |   |
| Consumer   | -                 |   | -                    |   |
| Total accruing TDRs                                      | \$ 14,753         |   | \$ 15,495            |   |
| Total nonperforming assets and accruing TDRs             | \$ 30,609         |   | \$ 31,847            |   |
| As a percent of total loans:                             |                   |   |                      |   |
| Nonaccrual loans   | 1.49              | % | 1.52                 | % |
| Accruing TDRs  | 1.85              | % | 1.95                 | % |
| Nonaccrual loans and accruing TDRs                       | 3.34              | % | 3.47                 | % |
| As a percent of total loans and other real estate owned: |                   |   |                      |   |
| Nonperforming assets                                     | 1.98              | % | 2.05                 | % |
| Nonperforming assets and accruing TDRs                   | 3.81              | % | 3.98                 | % |
| As a percent of total assets:                            |                   |   |                      |   |
| Nonaccrual loans   | 1.05              | % | 1.07                 | % |
| Nonperforming assets                                     | 1.40              | % | 1.44                 | % |
| Accruing TDRs  | 1.30              | % | 1.37                 | % |

|  |      |   |      |   |
|--|------|---|------|---|
| Nonperforming assets and accruing TDRs | 2.70 | % | 2.81 | % |
|--|------|---|------|---|

### Investment Securities

The investment portfolio is comprised of securities that are either available for sale or held to maturity. Investment securities available for sale are stated at estimated fair value based on quoted prices. They represent securities which may be sold as part of the asset/liability management strategy or in response to changing interest rates. Net unrealized holding gains and losses on these securities are reported net of related income taxes as accumulated other comprehensive income, a separate component of stockholders' equity. Investment securities in the held to maturity category are stated at cost adjusted for amortization of premiums and accretion of discounts. We have the intent and current ability to hold such securities until maturity. At March 31, 2016 and December 31, 2015, 98% of the portfolio was classified as available for sale and 2% as held to maturity. With the exception of municipal securities, our general practice is to classify all newly-purchased securities as available for sale. See Note 3 - Investment Securities, in the Notes to Consolidated Financial Statements for additional details on the composition of our investment portfolio.

Investment securities totaled \$210.7 million at March 31, 2016, a \$5.6 million, or 2.6%, decrease since December 31, 2015. The decrease was due to partially funding new loan growth in 2016. At the end of March 2016, 73.3% of the securities available for sale were mortgage-backed, 23.9% were U.S. Government agencies and 2.4% were U.S. Treasuries, compared to 72.5%, 25.2% and 2.3%, respectively, at year-end 2015. Our investments in mortgage-backed securities are issued or guaranteed by U.S. Government agencies or government-sponsored agencies.

## **Deposits**

Total deposits at March 31, 2016 were \$969.7 million, a \$5.7 million, or 0.6%, decrease when compared to the level at December 31, 2015. The decrease in total deposits was mainly due to reductions in municipal deposits impacted by tax collections resulting in declines in checking deposits of \$9.2 million and time deposits of \$6.9 million, which were offset by an increase in money market and savings deposits of \$10.4 million.

## **Short-Term Borrowings**

Short-term borrowings at March 31, 2016 and December 31, 2015 were \$5.9 million and \$6.7 million, respectively. Short-term borrowings generally consist of securities sold under agreements to repurchase, which are issued in conjunction with cash management services for commercial depositors, overnight borrowings from correspondent banks and short-term advances from the Federal Home Loan Bank (the "FHLB"). Short-term advances are defined as those with original maturities of one year or less. At March 31, 2016 and December 31, 2015, short-term borrowings included only repurchase agreements.

## **Liquidity and Capital Resources**

We derive liquidity through increased customer deposits, maturities in the investment portfolio, loan repayments and income from earning assets. As seen in the Consolidated Statements of Cash Flows in the Financial Statements, the net decrease in cash and cash equivalents was \$185 thousand for the first three months of 2016 compared to a net decrease in cash of \$20.3 million for the first three months of 2015. The decline in cash and cash equivalents in 2016 was mainly due to a decline in noninterest-bearing deposits, new loan growth, and the purchase of available for sale securities. These cash outflows were almost entirely funded by proceeds from the sale of investment securities.

To the extent that deposits are not adequate to fund customer loan demand, liquidity needs can be met in the short-term funds markets through arrangements with correspondent banks. The Banks had \$13 million in federal funds lines of credit and a reverse repurchase agreement available on a short-term basis from correspondent banks at both March 31, 2016 and December 31, 2015. The Banks are also members of the FHLB, which provides another source of liquidity. Through the FHLB, the Banks had credit availability of approximately \$135.6 million and \$130.2 million at March 31, 2016 and December 31, 2015, respectively. These lines of credit are paid for monthly on a fee basis of 0.09%. CNB has pledged, under a blanket lien, all qualifying residential and commercial real estate loans under borrowing agreements with the FHLB. Management is not aware of any demands, commitments, events or

uncertainties that are likely to materially affect our future ability to maintain liquidity at satisfactory levels.

Total stockholders' equity increased \$3.1 million to \$150.1 million at March 31, 2016 when compared to December 31, 2015 primarily due to current year's earnings.

### *Basel III*

The FRB and the FDIC approved the final rules implementing the Basel Committee on Banking Supervision's ("BCBS") capital guidelines for U.S. banks. Under the final rules, minimum requirements will increase for both the quantity and quality of capital held by the Company. The rules include a new common equity Tier 1 capital to risk-weighted assets minimum ratio of 4.5%, raise the minimum ratio of Tier 1 capital to risk-weighted assets from 4.0% to 6.0%, require a minimum ratio of Total Capital to risk-weighted assets of 8.0%, and require a minimum Tier 1 leverage ratio of 4.0%. A new capital conservation buffer, comprised of common equity Tier 1 capital, is also established above the regulatory minimum capital requirements. This capital conservation buffer became effective as of January 1, 2016 at 0.625% of risk-weighted assets and will increase each subsequent year by an additional 0.625% until reaching its final level of 2.5% on January 1, 2019. Strict eligibility criteria for regulatory capital instruments were also implemented under the final rules. The final rules also revise the definition and calculation of Tier 1 capital, Total Capital, and risk-weighted assets.

The phase-in period for the final rules became effective for the Company on January 1, 2015, with full compliance with all of the final rules' requirements phased in over a multi-year schedule, to be fully phased-in by January 1, 2019. As of March 31, 2016, the Company's capital levels remained characterized as "well-capitalized" under the new rules.

The following tables present the capital ratios for Shore Bancshares, Inc., Talbot Bank and CNB as of March 31, 2016 and December 31, 2015.

|                | Tier 1<br>leverage<br>ratio |   | Common Equity<br>Tier 1<br>ratio |  | Tier 1<br>risk-based<br>capital ratio |   | Total<br>risk-based<br>capital ratio |   |
|----------------|-----------------------------|---|----------------------------------|--|---------------------------------------|---|--------------------------------------|---|
| March 31, 2016 |                             |   |                                  |  |                                       |   |                                      |   |
| Company        | 11.68                       | % | 15.90                            |  | % 15.90                               | % | 16.95                                | % |
| Talbot Bank    | 10.24                       | % | 13.69                            |  | % 13.69                               | % | 14.74                                | % |
| CNB            | 10.09                       | % | 13.71                            |  | % 13.71                               | % | 14.78                                | % |

|                   | Tier 1<br>leverage<br>ratio |   | Common Equity<br>Tier 1<br>Ratio |  | Tier 1<br>risk-based<br>capital ratio |   | Total<br>risk-based<br>capital ratio |   |
|-------------------|-----------------------------|---|----------------------------------|--|---------------------------------------|---|--------------------------------------|---|
| December 31, 2015 |                             |   |                                  |  |                                       |   |                                      |   |
| Company           | 11.29                       | % | 15.60                            |  | % 15.60                               | % | 16.67                                | % |
| Talbot Bank       | 9.72                        | % | 13.31                            |  | % 13.31                               | % | 14.36                                | % |
| CNB               | 9.88                        | % | 13.56                            |  | % 13.56                               | % | 14.67                                | % |

### Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Our primary market risk is interest rate fluctuation and management has procedures in place to evaluate and mitigate this risk. This risk and these procedures are discussed in Item 7 of Part II of the 2015 Annual Report under the caption “Market Risk Management and Interest Sensitivity”. Management believes that there have been no material changes in our market risks, the procedures used to evaluate and mitigate these risks, or our actual and simulated sensitivity positions since December 31, 2015.

### Item 4. Controls and Procedures.

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in the reports that Shore Bancshares, Inc. files under the Securities Exchange Act of 1934 with the SEC, such as this Quarterly Report, is recorded, processed, summarized and reported within the time periods specified in those rules and forms, and that such information is accumulated and communicated to management, including Shore Bancshares, Inc.’s principal executive officer (“CEO”) and its principal accounting officer (“PAO”), as appropriate, to allow for timely decisions regarding required disclosure. A control system, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any system of controls also is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls may become inadequate because of changes in conditions, or the degree of compliance

with the policies or procedures may deteriorate.

An evaluation of the effectiveness of these disclosure controls as of March 31, 2016 was carried out under the supervision and with the participation of management, including the CEO and the PAO. Based on that evaluation, the Company's management, including the CEO and the PAO, has concluded that our disclosure controls and procedures are, in fact, effective at the reasonable assurance level at March 31, 2016.

There was no change in our internal control over financial reporting during the first quarter of 2016 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.



PART II – OTHER INFORMATION

**Item 1. Legal Proceedings**

From time to time the Company may become involved in legal proceedings. At the present time, there are no proceedings which the Company believes will have a material adverse impact on the financial condition or earnings of the Company.

**Item 1A. Risk Factors**

The risks and uncertainties to which our financial condition and operations are subject are discussed in detail in Item 1A of Part I of the 2015 Annual Report. Management does not believe that any material changes in our risk factors have occurred since they were last disclosed in our 2015 Annual Report.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

None

**Item 3. Defaults Upon Senior Securities**

None

**Item 4. Mine Safety Disclosures**

Not Applicable

**Item 5. Other Information**

None

**Item 6. Exhibits.**

The exhibits filed or furnished with this quarterly report are shown on the Exhibit List that follows the signatures to this report, which list is incorporated herein by reference.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**SHORE BANCSHARES, INC.**

Date: May 6, 2016 By: /s/ Lloyd L. Beatty, Jr.  
Lloyd L. Beatty, Jr.  
President & Chief Executive Officer  
(Principal Executive Officer)

Date: May 6, 2016 By: /s/ Edward C. Allen  
Edward C. Allen  
Vice President & Chief Financial Officer  
(Principal Financial Officer)

**EXHIBIT INDEX**

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| Exhibit<br>Number | Description   |
|-------------------|---|
| 10.1              | Form of Performance Share/Restricted Stock Unit Award Agreement under the 2006 Stock and Incentive Compensation Plan (incorporated by reference to Exhibit 10.1 to the Company's Form 8-K filed on July 8, 2015). |
| 31.1              | Certifications of the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).   |
| 31.2              | Certifications of the Principal Accounting Officer pursuant to Section 302 of the Sarbanes-Oxley Act (filed herewith).  |
| 32                | Certification pursuant to Section 906 of the Sarbanes-Oxley Act (furnished herewith).   |
| 101               | Interactive Data File   |
| 101.INS           | XBRL Instance Document (filed herewith)   |
| 101.SCH           | XBRL Taxonomy Extension Schema (filed herewith)   |
| 101.CAL           | XBRL Taxonomy Extension Calculation Linkbase (filed herewith)   |
| 101.DEF           | XBRL Taxonomy Extension Definition Linkbase (filed herewith)  |
| 101.LAB           | XBRL Taxonomy Extension Label Linkbase (filed herewith)   |
| 101.PRE           | XBRL Taxonomy Extension Presentation Linkbase (filed herewith)  |

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