SIMMONS FIRST NATIONAL CORP

## Form 8-K

January 16, 2003

UNITED STATES<br>SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549<br>FORM 8-K<br>CURRENT REPORT<br>Pursuant to Section 13 or $15(d)$ of the Exchange Act of 1934 Date of Report (Date of earliest event reported) January 16, 2003

SIMMONS FIRST NATIONAL CORPORATION
(Exact name of registrant as specified in its charter)

Arkansas
(State or other jurisdiction of incorporation or organization)

$$
0-6253
$$

(Commission file number) identification No.)

501 Main Street, Pine Bluff, Arkansas
(Address of principal executive offices)

71601
(Zip Code)
(870) 541-1000
(Registrant's telephone number, including area code)

ITEM: 9 REGULATION FD DISCLOSURE
The following is the text of a press release issued by the registrant at 8:30 A.M. Central Standard Time on January 16, 2003.

## Edgar Filing: SIMMONS FIRST NATIONAL CORP - Form 8-K

earnings per share for the fourth quarter of 2002 . These earnings reflect a $43 \%$ increase in net income and diluted earnings per share over the fourth quarter 2001. Return on average assets and return on average stockholders' equity for the three-month period ended December 31, 2002, was 1.15\% and 11.40\%, compared to $0.77 \%$ and $8.55 \%$, respectively, for the same period in 2001.
"With fourth quarter earnings at a record level, we are obviously pleased with the results," said J. Thomas May, Chairman, President and Chief Executive Officer. "The significant increase in earnings over the same quarter last year is primarily attributable to a significant improvement in the Company's net interest margin, improved asset quality and the elimination of the amortization of goodwill required by the Financial Accounting Standards Board."

The earnings for the year ended December 31, 2002, were $\$ 22,078,000$, or $\$ 3.07$ diluted earnings per share. These earnings reflect a $33 \%$ increase over net income of $\$ 16,528,000$ and diluted earnings per share of $\$ 2.31$ for 2001 .

As of December 31, 2002, the allowance for loan losses as a percent of total loans was 1.75\%. Non-performing loans decreased $\$ 2.7$ million from the same period last year. Correspondingly, non-performing loans to total loans improved to $0.97 \%$ from $1.19 \%$ the previous year. In addition, the allowance for loan losses improved to $179 \%$ of non-performing loans compared to $137 \%$ last year.

Total assets for the year ended December 31, 2002, were $\$ 2.0$ billion. Stockholders' equity at the end of the fourth quarter of 2002 was \$197.6 million, a $\$ 15.2$ million, or $8.4 \%$, increase from December 31, 2001.

May also noted, "As we prepare to celebrate our 100th anniversary on March 23, 2003, I am reminded that the success we have achieved is the result of the commitment to the delivery of quality customer service, which has always been the cornerstone of our community banking philosophy."

## CONFERENCE CALL

Management will conduct a conference call to review this information at 3:00 p.m. $\operatorname{CST}(4: 00 \mathrm{p} . \mathrm{m} . \operatorname{EST})$ on Thursday, January 16, 2003. Interested parties can listen to this call by calling 1-800-854-4175 (United States and Canada only) and ask for the Simmons First National Corporation conference call. A recorded playback of the call will be available the next morning by calling 1-800-642-1687. The passcode for this playback is 7249452 and the recording will be available through the end of business January 23, 2003. In addition, the call will also be available live or in recorded version on the Company's website at WWW.SIMMONSFIRST.COM under the "webcast" icon.

Simmons First National Corporation is a financial holding company, with community banks in Pine Bluff, Jonesboro, Lake Village, Rogers, Russellville, Searcy and El Dorado, Arkansas. The Company's seven banks are conducting financial operations from 65 offices in 34 communities.

## \# \# \#

FOR MORE INFORMATION CONTACT:
BARRY L. CROW
Executive Vice President and Chief Financial Officer
Simmons First National Corporation
(870) 541-1350

Ticker symbol: SFNCA

Statements in this press release that are not historical facts should be considered forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements of this type speak only as of the date of this news release. By nature, forward-looking statements involve inherent risk and uncertainties. Various factors, including, but not limited to, economic conditions, credit quality, interest rates, loan demand and changes in the assumptions used in making the forward-looking statements, could cause actual results to differ materially from those contemplated by the forward-looking statements. Additional information on factors that might affect Simmons First National Corporation's financial results is included in its Form $10-\mathrm{K}$ filing with the Securities and Exchange Commission.


Time deposits greater than $\$ 100,000$

## Total deposits

Federal funds purchased and securities sold under agreements to repurchase
Short-term debt
Long-term debt - parent company
Long-term FHLB debt - affiliate banks
Trust preferred securities
Accrued interest and other liabilities

TOTAL LIABILITIES

STOCKHOLDERS' EQUITY
Capital stock
Surplus
Undivided profits
Accumulated other comprehensive income Unrealized appreciation on AFS securities

TOTAL STOCKHOLDERS' EQUITY

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
TOTAL STOCKHOLDERS' EQUITY

310,581
$----19,196$
------------

86,705
3,619
10,000
27,032
17,250
16,172
--------
$1,779,974$

316,946
-----------1
328,69
$----\quad 1,616,82$
-
$1,614,038 \quad 1,616,82$
7,071
44,495
143,808
2,231
--------
197,605
\$1,977,579
\$1, 943, 355
$\$ 1,944,66$
$=====================$

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## Simmons First National Corporation

Consolidated Average Quarter-to-Date Balance Sheets
For the Quarters Ended Dec 31
(In thousands)
2002
sep 30
2002
Jun 30
2002

## ASSETS

Cash and non-interest bearing
balances due from banks
Interest bearing balances due from banks
Federal funds sold and securities purchased under agreements to resell

Cash and cash equivalents

Investment securities - held-to-maturity
Investment securities - available-for-sale
Mortgage loans held for sale

| \$ | 67,260 | \$ | 64,237 | \$ | 62,778 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 33,780 |  | 26,468 |  | 35,893 |
|  | 66,615 |  | 51,672 |  | 62,789 |
|  | 167,655 |  | 142,377 |  | 161,460 |
|  | 216,785 |  | 234,541 |  | 215,155 |
|  | 188,799 |  | 186,462 |  | 233,045 |
|  | 26,837 |  | 14,918 |  | 10,591 |

Assets held in trading accounts
Loans
Allowance for loan losses
Net loans
Premises and equipment
Foreclosed assets held for sale, net
Interest receivable
Goodwill, core deposits and other
intangible assets, net
Other assets

TOTAL ASSETS

## LIABILITIES

Non-interest bearing transaction accounts
Interest bearing transaction accounts
Savings deposits
Time deposits less than $\$ 100,000$
Time deposits greater than $\$ 100,000$

Total deposits
Federal funds purchased and securities
sold under agreements to repurchase
Short-term debt
Long-term debt
Accrued interest and other liabilities

TOTAL LIABILITIES

TOTAL STOCKHOLDERS' EQUITY

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

| \$ | 227,461 |
| :---: | :---: |
|  | 161,262 |
|  | 392,754 |
|  | 511,247 |
|  | 314,768 |
|  | 607,492 |

78,335
6,383
52,130
16,014
$1,760,354$
-----------

197,133
------------
$\$ 1,957,487$
$=========$
\$ 225,054
159,605

384,101
524,977
324,155
1,617,892
------------

| 59,765 | 77,834 |
| :---: | :---: |
| 7,223 | 2,259 |
| 49,094 | 44,451 |
| 15,186 | 14,256 |
| 1,749,160 | 1,756,044 |
| 192,774 | 188,007 |

\$1,941,934
===========
\$ 225,170
157,264
377,364
531, 390
326,056

1,617,244
------------

77,834
2,259
44,451

1,756,044

188,007
$\$ 1,944,051$

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Simmons First National Corporation
Consolidated Average Year-to-Date Balance Sheets For the Quarters Ended
(In thousands)

| Dec 31 | Sep 30 | Jun 30 |
| :---: | :---: | :---: |
| 2002 | 2002 | 2002 |
| ----------- | ------------ | ------------1 |

ASSETS

Cash and non-interest bearing balances due from banks
Interest bearing balances due from banks
Federal funds sold and securities purchased under agreements to resell

Cash and cash equivalents

Investment securities - held-to-maturity
Investment securities - available-for-sale
Mortgage loans held for sale
Assets held in trading accounts

Loans
Allowance for loan losses

Net loans

Premises and equipment
Foreclosed assets held for sale, net
Interest receivable
Goodwill, core deposits and
other intangible assets, net
Other assets

## TOTAL ASSETS

## LIABILITIES

Non-interest bearing transaction accounts
Interest bearing transaction accounts
Savings deposits
Time deposits less than $\$ 100,000$
Time deposits greater than \$100,000

Total deposits

Federal funds purchased and securities sold under agreements to repurchase
Short-term debt
Long-term debt
Accrued interest and other liabilities

TOTAL LIABILITIES

TOTAL STOCKHOLDERS' EQUITY

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY
\$

| \$ | 65,594 | \$ | 65,031 | \$ | 65,435 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 41,314 |  | 43,854 |  | 52,691 |
|  | 65,199 |  | 64,722 |  | 71,355 |
|  | 172,107 |  | 173,607 |  | 189,481 |
|  | 214,846 |  | 214,193 |  | 203,850 |
|  | 216,018 |  | 225,191 |  | 244,877 |
|  | 16,560 |  | 13,097 |  | 12,171 |
|  | 1,784 |  | 1,386 |  | 835 |
|  | $\begin{aligned} & 1,251,072 \\ & \quad(21,318) \end{aligned}$ |  | $\begin{aligned} & 1,247,289 \\ & (21,003) \end{aligned}$ |  | $\begin{array}{r} 1,236,354 \\ (20,874 \end{array}$ |
|  | 1,229,754 |  | 1,226,286 |  | 1,215,480 |
|  | 46,085 |  | 45,604 |  | 44,782 |
|  | 2,101 |  | 2,040 |  | 1,953 |
|  | 15,045 |  | 15,231 |  | 15,348 |
|  | 32,808 |  | 32,576 |  | 32,262 |
|  | 16,236 |  | 16,107 |  | 16,164 |
| \$ | 1,963,344 | \$ | 1,965,318 | \$ | 1,977,203 |
| \$ | 226,128 | \$ | 225,680 | \$ | 225,997 |
|  | 159,171 |  | 158,466 |  | 157,888 |
|  | 381,283 |  | 377,418 |  | 374,021 |
|  | 532,807 |  | 540,072 |  | 547,743 |
|  | 326,735 |  | 330,767 |  | 334,128 |
|  | 1,626,124 |  | 1,632,403 |  | 1,639,777 |
|  | 78,518 |  | 78,580 |  | 88,144 |
|  | 5,435 |  | 5,116 |  | 4,044 |
|  | 47,117 |  | 45,428 |  | 43,564 |
|  | 15,203 |  | 14,928 |  | 14,799 |
|  | 1,772,397 |  | 1,776,455 |  | 1,790,328 |
|  | 190,947 |  | 188,863 |  | 186,875 |
|  | 1,963,344 | \$ | 1,965,318 |  | 1,977,203 |



| Provision for income taxes | 2,590 |  |
| :---: | :---: | :---: |
| NET INCOME | \$ | 5,663 |
| BASIC EARNINGS PER SHARE | \$ | 0.80 |
| DILUTED EARNINGS PER SHARE | \$ | 0.79 |


| 2,409 |  | 2,596 |  |
| :---: | :---: | :---: | :---: |
| \$ | 5,769 | \$ | 5,705 |
| \$ | 0.82 | \$ | 0.80 |
| \$ | 0.80 | \$ | 0.79 |

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Simmons First National Corporation
Consolidated Statements of Income - Year-to-Date
For the Quarters Ended Dec 31 2002


Jun 30
(In thousands, except per share data)
2002
2002

INTEREST INCOME

Loans
Federal funds sold and securities purchased under agreements to resell
Investment securities
Mortgage loans held for sale, net of unrealized gains (losses)
Assets held in trading accounts
Interest bearing balances due from banks
TOTAL INTEREST INCOME

INTEREST EXPENSE
Time deposits
Other deposits
Federal funds purchased and securities sold under agreements to repurchase
Short-term debt
Long-term debt
TOTAL INTEREST EXPENSE

NET INTEREST INCOME
Provision for loan losses
NET INTEREST INCOME AFTER PROVISION
FOR LOAN LOSSES

NON-INTEREST INCOME
Trust income
Service charges on deposit accounts
Other service charges and fees
Income on sale of mortgage loans, net of commissions
Income on investment banking,
$\$ 94,892$
996
$18 \quad 509$
18,509
1,007
88
650
--------1
116,142
----------

29,503
6,304


65,485
----------

5,258
10,084
1,450
3,792
\$ 71,627
$\$ 47,774$

799
592
14,417
9,781

418

## 50

535
--------
88,052

20
431

59,016
23,228
4,798
949
83
2,465
-------
31,523
-------
56,529
7,661
--------

16,324
3,190

32,315
----------

2,595
4,001
4,781
776
1,549

| net of commissions | 1,087 | 764 | 514 |
| :---: | :---: | :---: | :---: |
| Credit card fees | 10,161 | 7,486 | 4,888 |
| Other income | 3,481 | 2,764 | 1,804 |
| Gain on sale of securities, net | (10) | - | - |
| TOTAL NON-INTEREST INCOME | 35,303 | 26,052 | 16,907 |
| NON-INTEREST EXPENSE |  |  |  |
| Salaries and employee benefits | 40,039 | 29,819 | 19,790 |
| Occupancy expense, net | 4,747 | 3,482 | 2,281 |
| Furniture \& equipment expense | 5,434 | 4,041 | 2,602 |
| Loss on foreclosed assets | 177 | 152 | 83 |
| Deposit insurance | 296 | 226 | 154 |
| Other operating expenses | 18,320 | 13,678 | 8,968 |
| TOTAL NON-INTEREST EXPENSE | 69,013 | 51,398 | 33,878 |
| NET INCOME BEFORE INCOME TAXES | 31,775 | 23,522 | 15,344 |
| Provision for income taxes | 9,697 | 7,107 | 4,698 |
| NET INCOME | \$ 22,078 | \$ 16,415 | \$ 10,646 |
| BASIC EARNINGS PER SHARE | \$ 3.12 | \$ 2.32 | \$ 1.50 |
| DILUTED EARNINGS PER SHARE | \$ 3.07 | \$ 2.28 | \$ 1.48 |

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Simmons First National Corporation Consolidated Risk-Based Capital
For the Quarters Ended
(In thousands)

Tier 1 capital
Stockholders' equity
Trust preferred securities
Intangible assets
Unrealized gain on AFS securities
Debt issuance costs

Total Tier 1 capital
\$ 197,605 17,250
$(33,490)$
$(2,231)$
(845)

178,289
\$ 193,650
17,250
$(33,470)$
$(2,283)$
(854)
174,293
-----------

Jun 30
2002
\$ 188,923
17,250
$(32,238)$
$(1,639)$
(863)

171,433

Tier 2 capital


```
Investment Securities - End of Period
```

| Held-to-Maturity |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury | \$ | 26,153 | \$ | 27,170 | \$ | 29,483 |
| U.S. Government agencies |  | 59,324 |  | 75,280 |  | 70,479 |
| Mortgage-backed securities |  | 1,510 |  | 4,752 |  | 5,355 |
| State and political subdivisions |  | 120,230 |  | 121,254 |  | 121,719 |
| Other securities |  | 100 |  | 100 |  | 100 |
| Total held-to-maturity |  | 207,317 |  | 228,556 |  | 227,136 |
| Available-for-Sale |  |  |  |  |  |  |
| U.S. Treasury |  | 14,878 |  | 14,902 |  | 13,103 |
| U.S. Government agencies |  | 163,484 |  | 157,906 |  | 155,134 |
| Mortgage-backed securities |  | 3,015 |  | 5,165 |  | 5,724 |
| State and political subdivisions |  | 5,303 |  | 5,376 |  | 5,270 |
| FHLB stock |  | 4,552 |  | 4,462 |  | 4,419 |
| Other securities |  | 5,499 |  | 5,017 |  | 8,914 |
| Total available-for-sale |  | 196,731 |  | 192,828 |  | 192,564 |
| Total investment securities | \$ | 404,048 | \$ | 421,384 | \$ | 419,700 |
| Fair Value - HTM investment securities | \$ | 212,415 | \$ | 234,253 | \$ | 231,991 |
| Investment Securities - QTD Average |  |  |  |  |  |  |
| Taxable securities | \$ | 287,418 | \$ | 303,040 | \$ | 328,509 |
| Tax exempt securities |  | 118,166 |  | 117,963 |  | 119,691 |
| Total investment securities - QTD average | \$ | 405,584 | \$ | 421,003 | \$ | 448,200 |
| Page 7 |  |  |  |  |  |  |
| Simmons First National Corporation |  |  |  |  |  |  |
| ```Consolidated Allowance and Asset Quality For the Quarters Ended (In thousands)``` |  | $\begin{gathered} \text { Dec } 31 \\ 2002 \end{gathered}$ |  | $\begin{gathered} \text { Sep } 30 \\ 2002 \end{gathered}$ |  | $\begin{aligned} & n \quad 30 \\ & 002 \end{aligned}$ |
| Allowance for Loan Losses |  |  |  |  |  |  |
| Balance, beginning of quarter | \$ | 21,688 | \$ | 20,608 | \$ | 0,152 |
| Loans charged off |  |  |  |  |  |  |
| Credit cards |  | 1,162 |  | 1,220 |  | 1,130 |
| Other consumer |  | 591 |  | 539 |  | 513 |
| Real estate |  | 610 |  | 364 |  | 395 |
| Commercial |  | 372 |  | 395 |  | 590 |

Total loans charged off

Recoveries of loans previously charged off
Credit cards
Other consumer
Real estate
Commercial

Total recoveries

Net loans charged off
Allowance for loan losses of acquired branch Provision for loan losses

Balance, end of quarter

Non-performing assets
Non-performing loans
Nonaccrual loans
Real estate
Commercial
Consumer

Total nonaccrual loans
Loans past due 90 days or more

Total non-performing loans

Other non-performing assets
Foreclosed assets held for sale
Other non-performing assets
Total other non-performing assets

Total non-performing assets

Ratios

```
Allowance for loan losses to total loans
Allowance for loan losses to
    non-performing loans
Allowance for loan losses to
    non-performing assets
Non-performing loans to total loans
Non-performing assets to total assets
```

Simmons First National Corporation Consolidated - Selected Financial Data
For the Quarters Ended

Sep 30
2002
------------

Jun 30
2002

QUARTER-TO-DATE
Diluted earnings per share
Cash dividends declared - per common share
Cash dividends declared - amount
Return on average stockholders' equity
Return on average assets
Net interest margin (FTE)
FTE Adjustment
Amortization of intangibles
Amortization of intangibles, net of taxes
Average shares outstanding
Shares repurchased
Average price of repurchased shares
Average earning assets
Interest bearing liabilities
$\$$
0.79
0.25
1,767
$11.40 \%$
$1.15 \%$
$4.41 \%$
812
$(16)$
$(26)$
$7,066,195$
-
-
$1,798,082$
$1,516,879$
0.80
0.24
1,695
$11.87 \%$
$1.18 \%$
$4.50 \%$
821
39
30
$7,062,502$
-
-
$1,785,332$
$1,508,920$
$\$ \quad 0.79$
0.24

1,695
$12.17 \%$
$1.18 \%$
$4.45 \%$
838
27
22
7,064,307
30,000
32.65
$1,791,310$
$1,516,618$

YEAR-TO-DATE
Diluted earnings per share
Cash dividends declared - per common share
Return on average stockholders' equity
Return on average assets
Net interest margin (FTE)
FTE Adjustment
Amortization of intangibles
Amortization of intangibles, net of taxes
Average shares outstanding
Diluted shares outstanding
Average earning assets
Interest bearing liabilities
3.07
0.96
$11.56 \%$
$1.12 \%$
$4.37 \%$
3,325
78
49
$7,070,483$
117,766
$1,806,793$
$1,531,066$
\$
\$ 2

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.
/s/ Barry L. Crow
Barry L. Crow, Executive Vice President and Chief Financial Officer

