CULP INC Form 10-Q December 08, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 29, 2017 Commission File No. 1-12597

CULP, INC.

(Exact name of registrant as specified in its charter)

NORTH CAROLINA 56-1001967

(State or other jurisdiction of (I.R.S. Employer Identification No.)

incorporation or other organization)

1823 Eastchester Drive

**High Point, North Carolina** 27265-1402 (Address of principal executive offices) (zip code)

(336) 889-5161

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to the filing requirements for at least the past 90 days.

YES NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period after the registrant was required to submit and post such files). YES NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "accelerated filer, large accelerated filer, smaller reporting company, and emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer

**Smaller Reporting Company Emerging Growth Company** 

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Common shares outstanding at October 29, 2017: 12,435,276

Par Value: \$0.05 per share

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#### **Item 1: Financial Statements**

CULP, INC.

CONSOLIDATED STATEMENTS OF NET INCOME FOR THE THREE AND SIX MONTHS ENDED OCTOBER 29, 2017 AND OCTOBER 30, 2016 UNAUDITED

(Amounts in Thousands, Except for Per Share Data)

	THREE MONTHS ENDED	
	October 29, 2017	October 30, 2016
Net sales Cost of sales Gross profit	\$80,698 64,894 15,804	75,343 58,442 16,901
Selling, general and administrative expenses Income from operations	9,415 6,389	9,602 7,299
Interest expense Interest income Other expense Income before income taxes	37 (128 ) 321 6,159	(15 ) 155 7,159
Income taxes	2,108	2,684
Loss from investment in unconsolidated joint venture Net income	75 \$3,976	- 4,475
Net income per share, basic Net income per share, diluted Average shares outstanding, basic Average shares outstanding, diluted	\$0.32 0.32 12,440 12,580	0.36 0.36 12,308 12,507
	SIX MONTHS ENDED	
	October 29, 2017	October 30, 2016
Net sales Cost of sales Gross profit	\$160,230 127,962 32,268	156,026 120,705 35,321

Selling, general and

administrative expenses Income from operations	18,916 13,352	19,348 15,973
Interest expense Interest income Other expense Income before income taxes	37 (259 ) 674 12,900	(40 ) 307 15,706
Income taxes	3,748	5,917
Loss from investment in unconsolidated joint venture Net income	193 \$8,959	- 9,789
Net income per share, basic Net income per share, diluted Average shares outstanding, basic Average shares outstanding, diluted	\$0.72 0.71 12,420 12,613	0.80 0.78 12,297 12,495

See accompanying notes to consolidated financial statements.

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## CULP, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE THREE AND SIX MONTHS ENDED OCTOBER 29, 2017 AND OCTOBER 30, 2016 (UNAUDITED) (AMOUNTS IN THOUSANDS)

	THREE MONTHS ENDED	
	October 29, 2017	October 30, 2016
Net income	\$3,976	\$4,475
Other comprehensive income		
Unrealized gains on investments	20	4
Total other comprehensive income	20	4
Comprehensive income	\$3,996	\$4,479
	SIX MC ENDED	
	ENDED	October 30,
Net income	October 29,	October 30, 2016
Net income Other comprehensive income	October 29, 2017	October 30, 2016
	October 29, 2017	October 30, 2016
Other comprehensive income	October 29, 2017	October 30, 2016
Other comprehensive income Unrealized gains on investments	October 29, 2017 \$8,959	October 30, 2016 \$9,789
Other comprehensive income  Unrealized gains on investments  Unrealized holding gains on investments	October 29, 2017 \$8,959	October 30, 2016 \$9,789

See accompanying notes to consolidated financial statements.

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CULP, INC.
CONSOLIDATED BALANCE SHEETS
OCTOBER 29, 2017, OCTOBER 30, 2016 AND APRIL 30, 2017
UNAUDITED
(Amounts in Thousands)

	October 29, 2017	October 30, 2016	* April 30, 2017
Current assets: Cash and cash equivalents Short-term investments - Available for Sale Short-term investments - Held-To-Maturity	\$15,739 2,478 4,015	13,910 2,430	20,795 2,443
Accounts receivable, net Inventories	24,220 50,209	19,039 45,954	24,577 51,482
Other current assets Total current assets	2,263 98,924	1,675 83,008	2,894 102,191
Property, plant and equipment, net Goodwill Deferred income taxes Long-term investments - Held-To-Maturity Long-term investments - Rabbi Trust Investment in unconsolidated joint venture Other assets	52,530 11,462 491 26,853 6,921 1,522 2,340	45,537 11,462 581 31,050 4,994 - 2,495	51,651 11,462 419 30,945 5,466 1,106 2,394
Total assets	\$201,043	179,127	205,634
Current liabilities: Accounts payable-trade Accounts payable - capital expenditures Accrued expenses Income taxes payable - current Total current liabilities	\$24,600 3,209 7,364 692 35,865	20,183 3,000 8,878 513 32,574	29,101 4,767 11,947 287 46,102
Accounts payable - capital expenditures Income taxes payable - long-term Deferred income taxes Deferred compensation	- 487 4,641 6,970	3,734 1,699 5,171	1,322 467 3,593 5,520
Total liabilities	47,963	43,178	57,004
Commitments and Contingencies (Note 15)  Shareholders' equity Preferred stock, \$0.05 par value, authorized 10,000,000  Common stock, \$0.05 par value, authorized 40,000,000 shares, issued and outstanding 12,435,276 at October 29, 2017; 12,311,756	-	-	-

at October 30, 2016; and 12,356,631 at			
April 30, 2017	622	615	618
Capital contributed in excess of par value	47,441	45,349	47,415
Accumulated earnings	104,957	90,029	100,601
Accumulated other comprehensive income (loss)	60	(44)	(4)
Total shareholders' equity	153,080	135,949	148,630
Total liabilities and shareholders' equity	\$201,043	179,127	205,634

<sup>\*</sup> Derived from audited financial statements.

See accompanying notes to consolidated financial statements.

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### CULP, INC.

#### CONSOLIDATED STATEMENTS OF CASH FLOWS

FOR THE SIX MONTHS ENDED OCTOBER 29, 2017 AND OCTOBER 30, 2016 UNAUDITED

(Amounts in Thousands)

	SIX MONTHS ENDED	
	October 29, 2017	October 30, 2016
Cash flows from operating activities: Net income Adjustments to reconcile net income to net cash	\$8,959	9,789
provided by operating activities: Depreciation Amortization of other assets Stock-based compensation	3,713 166 1,558	3,511 80 1,657
Deferred income taxes Realized loss on sale of short-term investments (Available for Sale) Loss on sale of equipment Loss from investment in unconsolidated joint venture	976 - - 193	2,121 12 9
Foreign currency exchange loss (gain) Changes in assets and liabilities: Accounts receivable Inventories	42 561 1,597	(53 ) 4,142 219
Other current assets Other assets Accounts payable - trade Accrued expenses and deferred compensation		751 - (3,274 ) (2,469 )
Income taxes Net cash provided by operating activities	406 10,178	554 17,049
Cash flows from investing activities: Capital expenditures Investment in unconsolidated joint venture Proceeds from the sale of equipment Proceeds from the sale of short-term investments (Available for Sale) Purchase of short-term investments (Available for Sale) Purchase of long-term investments (Held-To-Maturity) Proceeds from the sale of long-term investments (Rabbi Trust) Purchase of long-term investments (Rabbi Trust) Net cash used in investing activities	(4,978 ) (609 ) 6 - (24 ) - 54 (1,457 ) (7,008 )	2,000 (23) (31,050) - (929)
Cash flows from financing activities: Proceeds from line of credit Payments on line of credit Payments on vendor-financed capital expenditures	10,000 (10,000) (2,500)	

Dividends paid	(4,603) (4,307)
Common stock surrendered for withholding taxes payable	(1,147