#### SIMMONS FIRST NATIONAL CORP

Form 4

January 05, 2015

# FORM 4

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

Check this box if no longer subject to

Section 16. Form 4 or

Form 5 obligations may continue. See Instruction STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES** 

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person \*

Bartlett David L

(Last) (First) (Middle)

SIMMONS FIRST NATIONAL CORP, 501 MAIN STREET

(Street)

(State)

2. Issuer Name and Ticker or Trading

Symbol

SIMMONS FIRST NATIONAL CORP [SFNC]

3. Date of Earliest Transaction (Month/Day/Year)

01/02/2015

4. If Amendment, Date Original

Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

> (I) (Instr. 4)

5. Relationship of Reporting Person(s) to

(Check all applicable)

President and CBO

6. Ownership

Form: Direct

5. Amount of

Securities

Owned

Beneficially

Following Reported

Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned

Issuer

below)

\_X\_\_ Director

X\_ Officer (give title

PINE BLUFF, AR 71603

(City)

**SFNC** 

**SFNC** 

1. Title of 2. Transaction Date 2A. Deemed Security (Month/Day/Year) Execution Date, if (Instr. 3) (Month/Day/Year)

(Zip)

3. 4. Securities TransactionAcquired (A) or Code (Instr. 8)

Disposed of (D) (Instr. 3, 4 and 5)

(A)

Transaction(s) (Instr. 3 and 4) Code V Amount (D) Price

33,561 D

2,140 D

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

3235-0287

January 31,

**OMB APPROVAL** 

OMB

Number:

Estimated average burden hours per

response... 0.5

10% Owner

Other (specify

7. Nature of

Ownership

(9-02)

(Instr. 4)

Indirect

(D) or Indirect Beneficial

1

1. Title of Derivative Security (Instr. 3)	2. Conversion or Exercise Price of Derivative Security	3. Transaction Date (Month/Day/Year)	3A. Deemed Execution Date, if any (Month/Day/Year)	4. Transactic Code (Instr. 8)	5. Number on f Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5)	6. Date Exercis Expiration Dat (Month/Day/Y	e	7. Title and A Underlying S (Instr. 3 and	Securit
				Code V	(A) (D)	Date Exercisable	Expiration Date	Title	Amo or Num of Share
Non-Qualified Stock Option	\$ 40.57	01/02/2015		A	4,970	12/31/2015	12/31/2024	Common	4,9

# **Reporting Owners**

Reporting Owner Name / Address	Relationships				
	Director	10% Owner	Officer	Other	
Bartlett David L SIMMONS FIRST NATIONAL CORP	V		President		
501 MAIN STREET	X		and CBO		
PINE BLUFF AR 71603					

# **Signatures**

/s/ David L. Bartlett by Piper P.
Erwin 01/05/2015

\*\*Signature of Reporting Person Date

# **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number. in 0in;width:6.0%;">

250

Korean Trade Insurance Corporation ( K-Sure )

US\$

August 2011

Reporting Owners 2

(f)	12 years
	528
	409
	161
Banco Nacional de Desenvolvimento Econômico Social ( BNDES )	
Vala Familianna	
Vale Fertilizantes	R\$

November 2009 (g) 9 years 20 20 18 18 PSI 4.50% R\$ June 2010 (h) 10 years 379 343 258 100

Vale Fertilizantes

R\$ October 2010 (i) 8 years 121 110 109 91 PSI 5.50% R\$ March 2011 (j) 10 years 50 43 43

CLN 150	
	R\$
	September 2012
(k)	10 years
	1,900
	1,032
Vale Fertilizantes	
	R\$
(l)	October 2012
	6 years
	44
	44

PSI 2.50%

R\$

December 2012

(m)

10 years

89

* Memo	randum of Understanding ( MOU ) signature date
** The a	vailability for application of projects is 5 years.
(a) US\$ 300	Mining projects, logistics and energy generation. Vale through its subsidiary PT Vale Indonesia Tbk (PTVI) applied in the amount of million for the financing of the construction of the hydroelectric plant of Karebbe, Indonesia and withdrew totally.
(b)	Mining projects, logistics and energy generation.
(c)	Credit Lines to finance projects.
(d)	Acquisition of twelve large ore carriers from Chinese shipyards.
(e)	Financing investments in Canada and Canadian exports.
(f) vessel de	Acquisition of five large ore carriers and two capesize bulkers from two Korean shipyards. The maturity period is counted from eachivery.
(g)	Gypsum storage in Uberaba plant.
(h)	Acquisition of domestic equipments.
(i)	Expansion of production capacity of phosphoric and sulfuric acids at Uberaba plant (Phase III).
(j)	Acquisition of domestic equipments.
(k)	Capacitação Logística Norte 150 Project (CLN 150).
(1)	Supplemental resources to expand production capacity of phosphoric and sulfuric acids at Uberaba plant (Phase III).

On December 31, 2012, 2011 and 2010, US\$1,450, US\$648 and US\$2 of the total aggregate outstanding debt was secured by property, plant and

equipment and receivables, respectively.

(m)

d) Guarantee

Acquisition of wagons by VLI Multimodal.

#### e) Covenants

The principal covenants, included in certain financial agreements, require the observance of certain ratios, such as debt to EBITDA and interest coverage. Vale has not identified any events of noncompliance as of December 31, 2012, 2011 and 2010.

35

#### 18 - Provision for litigation

We are involved parties in labor, civil, tax and other ongoing lawsuits and are discussing these issues at an administrative level and in court, and, when applicable, there are supported by judicial deposits. Provisions for losses resulting from these processes are estimated and updated by the Company, supported by the legal opinion of the legal board of the Company and by its external legal consultants.

				Environmental	Total of litigation
	Tax litigation	Civil litigation	Labor litigation	litigation	provision
Balance as of January 1°, 2010	489	582	657	35	1,763
Additions	331	58	168	2	559
Reversals	(178)	(189)	(27)		(394)
Payments	(15)	(28)	(117)	(1)	(161)
Monetary update	98	64	32	1	195
Cumulative translation adjustment	21	23	35	2	81
Balance as of December 31, 2010	746	510	748	39	2,043
Additions	41	74	405	7	527
Reversals	(82)	(202)	(57)	(10)	(351)
Payments	(67)	(79)	(242)	(4)	(392)
Monetary update	64	(10)	(10)	4	48
Cumulative translation adjustment	(48)	(45)	(93)	(3)	(189)
Balance as of December 31, 2011	654	248	751	33	1,686
Additions	580	82	317	11	990
Reversals	(76)	(36)	(224)	(6)	(342)
Payments	(155)	(3)	(22)	(2)	(182)
Monetary update	34	16	(7)	2	45
Cumulative translation adjustment	(41)	(20)	(65)	(4)	(130)
Transfer of assets available for sale			(2)		(2)
Balance as of December 31, 2012	996	287	748	34	2,065

**Provisions for tax litigation** - The nature of tax contingencies refer to discussions on the basis of calculation of the Financial Compensation for Exploiting Mineral Resources ( CFEM ) and denials of compensation claims of credits in the settlement of federal taxes in Brazil, and mining taxes in our foreign subsidiaries. The other causes refer to the charges of Additional Port Workers Compensation ( AITP ) and questions about the location for the purpose of incidence of Service Tax ( ISS ).

On September 2012, we has considered as probable the loss related to the deductibility of transportation expenditures in arriving at the amount upon which the CFEM is calculated, increasing the provision of R\$ 1.1 bilhão (US\$542). At the fourth quarter of 2012, we paid R\$301 million (US\$147) of CFEM. On December 31, 2012 the total liability in relation to CFEM was R\$1,060 million (US\$519).

**Provisions for civil litigation** - They are related to the demands that involve contracts between Vale and other group companies with their service providers, requiring differences in values due to alleged losses that have occurred due to various economic plans, other demands are related to accidents, actions damages and still others related to monetary compensation in action vindicatory.

**Provisions for labor and social security litigation** - Consist of lawsuits filed by employees and service providers, questioning parcels arising from the employment relationship. The most recurring objects are payment of overtime, hours *in intinere*, hazard pay and unhealthy. The social security contingencies are also included in this context because arising from parcels of labor, in the case of legal and administrative disputes between the INSS and the Vale/group companies, whose core is the incidence of compulsory social security or not.

In addition to those provisions, there are judicial deposits. These deposits are the guarantees to the actions required in court. They are monetarily update and reported in noncurrent assets of the Company until it happens the court decision to rescue these deposits by the complainant, unless there is a favorable outcome of the issue to the entity. Judicial deposits are as follows:

	Year ended December 31,			
	2012	2011	2010	
Tax litigation	435	413	442	
Civil litigation	172	151	410	
Labor litigation	903	895	874	
Environmental litigation	5	5	5	
Total	1,515	1,464	1,731	

The Company discuss in administrative and judicial levels, legal actions where the expectation of loss is considered possible and understands there is no need to account for a provision.

These possible contingent liabilities are split between tax, civil, labor and social security, and are as follows:

	Year ended December 31,			
	2012	2011	2010	
Tax litigation	16,492	17,967	1,713	
Civil litigation	1,124	1,483	1,084	
Labor litigation	1,728	1,923	1,967	
Environmental litigation	1,672	1,076	23	
Total	21,016	22,449	4,787	

The increase in the values of the tax contingencies with a possible estimate of loss refers mainly to discussion relating to recovery of Income Tax and Social Contribution, calculated based on the equity results of foreign subsidiaries.

The Brazilian federal tax authority (*Receita Federal do Brasil*) contends that we should pay those taxes and contributions on the net income of our non-Brazilian subsidiaries and affiliates. The position of the tax authority is based on Article 74 of Brazilian Provisional Measure 2,158-35/2001, a tax regulation issued in 2001 by Brazil s President, and on implementing regulations adopted by the tax authority under Article 74. The tax authority has issued five tax assessments ( *autos de infração* ) against us for payment of US\$5,933 and US\$6,644 at December 31, 2012 and 2011, respectively, in taxes in accordance with Article 74 for the tax years 1996 through 2008, plus interest and penalties of US\$9,277 at December 31, 2012 and US\$9,781 at December 31, 2011, through December 31, 2012 and 2011, amounting to a total of US\$15,210 and US\$16,425, respectively. The decline in the value from December 31, 2011, was soused by the cancelation by the tax authority of the claim related to the exchange variation over the foreign subsidiaries, in amount of US\$815.

### 19 - Asset retirement obligation

The Company uses various judgments and assumptions when measuring the obligations related to the retirement of assets. The accrued amount is not deducted from the potential costs covered by insurance or indemnities, because their recovery is considered uncertain.

Long term interest rates used to discount to present value and update the provision to December 31, 2012, 2011 and 2010 were 5.03%, 5.82% p.a. and 7.96% p.a. respectively. The liability is periodically updated based on these discount rates plus the inflation index (IGPM) for the period.

The movement in the provision for asset retirement obligation is as follows:

	Year ended December 31,		
	2012	2011	2010
Balance on begin of year	1,922	1,518	1,252
Increase expense	170	127	127
Liquidation in the current period	(14)	(57)	(45)
Revisions in estimated cash flows	782	420	125
Cumulative translation adjustments	(112)	(86)	59
Balance on end of year	2,748	1,922	1,518
Current	70	73	75
Non-current	2,678	1,849	1,443
Total	2,748	1,922	1,518

#### 20 - Deferred Income Tax and Social Contribution

We analyze the potential tax impact associated with undistributed earnings of each our subsidiaries and affiliates. For those subsidiaries in which undistributed earnings are intended to be reinvested indefinitely, no deferred tax is recognized. Undistributed earnings of foreign consolidated subsidiaries and affiliates for which no deferred income tax has been recognized for possible future remittances to the parent company totaled approximately US\$ 26,800 on December 31, 2012, US\$ 26,300 on December 31, 2011 and US\$ 26,708 at December 31, 2010. These amounts are considered to be permanently reinvested in the Company s international business. It is not practicable to determine the amount of the unrecognized deferred tax liability associated with these amounts. If we did determine to repatriate these earnings, there would be methods available to us, each with different tax consequences. There would also be uncertainty as to timing and amount, if any, of foreign tax credits that would be available, as the calculation of the available foreign tax credit is dependent upon the timing of the repatriation and projections of significant future uncertain events. The wide range of potential outcomes that could result due to these factors, among others, makes it impracticable to calculate the amount of tax that hypothetically would be recognized on these earnings if they were repatriated.

The income of the Company is subject to the common system of taxation applicable to companies in general. The net deferred balances were as follows:

	Year ended December 31,		
	2012	2011	2010
Recoverable income tax	1,274	915	760
Temporary differences:			
Pension plan	451	477	734
Provision	574	467	567
Impairment of Assets	845	791	568
Fair value of financial instruments	806	530	379
Goodwill linked to property acquired	(5,030)	(6,578)	(6,928)
Impairment	1,569		
Others	(303)	(389)	(276)
Total	186	(3,787)	(4,196)
Social Contribution			(2,145)
Total	186	(3,787)	(6,341)
Assets	3,981	1,894	1,358
Liabilities	(3,795)	(5,681)	(7,699)
	186	(3,787)	(6,341)

	Assets	Liabilities	Total
Balance as of January 1, 2010	1,576	5,394	(3,818)
Net income effect	(380)	(1,684)	1,304
Addition/settlement of temporary difference	144	318	(174)

Subsidiary acquisition		2,166	(2,166)
Cumulative translation adjustment	56	204	(148)
Tax losses consumption	(481)		(481)
Tax losses recognition	443		443
Deferred social contribution		1,281	(1,281)
Other comprehensive income		20	(20)
Balance as of December 31, 2010	1,358	7,699	(6,341)
Net income effect	648	372	276
Subsidiary acquisition		76	(76)
Cumulative translation adjustment	(148)	(332)	184
Deferred social contribution		(2,134)	2,134
Other comprehensive income	36		36
Balance as of December 31, 2011	1,894	5,681	(3,787)
Net income effect	632	(229)	860
Addition/settlement of temporary difference	1,627		1,627
Subsidiary acquisition	(18)	(214)	197
Cumulative translation adjustment	(146)	(207)	61
Deferred social contribution		(1,236)	1,236
Other comprehensive income	(8)		(8)
Balance as of December 31, 2012	3,981	3,795	186

The deferred assets and liabilities of income tax and social contribution arising from tax losses, negative social contribution and temporary differences are recognized in the accounts, taking into consideration the analysis of future performance, based on economic and financial projections, prepared based on assumptions internal and macroeconomic, trade and tax scenarios that may suffer changes in the future.

These temporary differences that will be performed upon the occurrence of the corresponding relevant facts generators have the following expectations:

	Ye	ar ended December 31,	
Deferred income tax and social contribution	2012	2011	2010
To be recovered after than 12 months	(170)	(4,054)	(6,601)
To be recovered within 12 months	356	267	260
Total	186	(3,787)	(6,341)

The income tax in Brazil comprises the taxation on income and social contribution on profit. The composite statutory rate applicable in the period presented is 34%. In other countries where we have operations, we are subject to various rates depending on jurisdiction.

The total amount presented as income tax and social contribution results in the financial statements is reconciled with the rates established by law, as follows:

	Ye	ear ended December 31,	
	2012	2011	2010
Income before tax and social contribution	3,922	27,826	21,264
Results of equity investments	(645)	(1,138)	(997)
Exchange variation - not taxable	156	26	265
	3,433	26,714	20,532
Income tax and social contribution at statutory rates - 34%	(1,167)	(9,083)	(6,981)
Adjustments that affects the basis of taxes:			
Income tax benefit from interest on stockholders equity	1,337	1,655	995
Tax incentive	204	704	642
Results of overseas companies taxed by different rates which differs			
from the parent company rate	261	1,365	1,673
Constitution of provisions for loss of tax loss carryforwards	(228)	(297)	
Deductible Social Contribution paid		506	
Others	(47)	(121)	(21)
Income tax and social contribution before impairment	360	(5,271)	(3,692)
Income tax and social contribution on the profit for the year	1,327		
Income tax and social contribution on the profit for the year	1,687	(5,271)	(3,692)

In Brazil, Vale has a tax incentive for the partial reduction of income tax due to the amount equivalent to the portion allocated by tax law to transactions in the North and Northeast regions with iron, railroad, manganese, copper, bauxite, kaolin and potash. The incentive is calculated based on the tax profit of the activity (called operating income), takes into consideration the allocation of operating profit by incentive production levels during the periods specified for each product as grantees, and generally, for 10 years and are in the case of Company expire until 2020. An amount equal to that obtained with the tax saving must be appropriated in a retained earnings reserve account in Stockholders

equity, and may not be distributed as dividends to Stockholders.

Vale benefits from the allocation of part of income tax due to be reinvested in the purchase of equipment in incentive operation, subject to subsequent approval by the regulatory agency in the incentive area of Superintendence for the Development of Amazonia (SUDAM) and the Northeast Development Superintendence (SUDENE). When the reinvestment approved, the tax benefit is also appropriate in retained earnings reserve, which impaired is the distribution as dividends to Stockholders

Vale also has tax incentives related to the production of nickel from Vale New Caledonia (VNC). These incentives include temporary exemptions of the total income tax during the construction phase of the project, and also for a period of 15 years beginning in the first year of commercial production as defined by applicable law, followed by 5 years with refund of 50% of temporary. In addition, VNC is eligible for certain exemptions from indirect taxes such as import tax during the construction phase and throughout the commercial life of the project. Some of these tax benefits, including temporary tax incentives, are subject to an earlier interruption if the project achieves a specified cumulative rate of return. VNC is taxable for a portion of profits starting in the first year that commercial production is reached, as defined by applicable law. So far, there has been no taxable income realized in New Caledonia. Vale also received tax incentives for projects in Mozambique, Oman and Malaysia.

Vale is subject to the revision of income tax by local tax authorities for up to five years in companies operating in Brazil, ten years for operations in Indonesia and up to seven years for companies with operations in Canada.

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21 Pension plans
In Brazil, the management of the pension plans of the Company is the responsibility of the Fundação Vale do Rio Doce de Seguridade Social (Valia) nonprofit private entity with administrative and financial autonomy.
Certain of the Company s employees, participant in variable contribution defined benefit plan ( <i>Plano de Benefício Vale Mais e Plano de Benefício VALIAPREV</i> or the New Plan ), specific coverage for death pension and disability retirement and other defined contributions for programmable benefits. The defined benefit plan is subject to actuarial evaluations. The defined contribution plan represents a fixed amount he on behalf of the participant.
The Company also maintains sponsorship of a pension plan with defined benefit characteristics, covering almost exclusively retirees and their beneficiaries, due to the migration of more than 98% of active employees for the Vale Mais Plan in May 2000. This plan was funded by month contributions made by the Company and participants, calculated based on periodic actuarial valuations.
Certain former employees are entitled to payments over and above the normal Valia benefits from a Complementation Bonus plus a post-retirement benefit that covers medical, dental and pharmaceutical assistance.
Vale Fertilizantes and its wholly owned subsidiaries pay eligible employees the FGTS penalty pursuant to an union agreement and provide certain health benefits for retired eligible employees.
The Company also has defined benefit plans and other post-employment benefits administered by other foundations and social security entities benefiting all employees.
Employers disclosure about pensions and other post retirement benefits on the status of the defined benefit elements of all plans is provided.
We use a measurement date December 31 for our pension and post retirement benefit plans.

## a) Change in benefit obligation

	Overfunded pension plans	Underfunded pension plans	Others underfunded pension plans
Benefit obligation as of January 1°, 2010	2,725	4,730	1,304
Benefit initial recognized consolidation	385	12	58
Service Cost	2	71	26
Interest Cost	329	360	102
Benefits paid/Actual distribution	(265)	(364)	(80)
Plan amendment		20	(2)
assumptions changes	87	55	6
Actuarila loss (gain)	234	202	4
Effect of exchange rate changes	126	225	119
Benefit obligation as of December 31, 2010	3,623	5,311	1,537
Service Cost	1	89	30
Interest Cost	391	378	97
Benefits paid/Actual distribution	(296)	(412)	(82)
Plan amendment		2	(23)
Net transfers		7	
assumptions changes	141	32	
Plan settlements		(26)	(8)
Actuarila loss (gain)	99	(151)	114
Effect of exchange rate changes	(406)	(279)	(82)
Benefit obligation as of December 31, 2011	3,553	4,951	1,583
Service Cost		100	34
Interest Cost	308	374	95
Benefits paid/Actual distribution	(237)	(435)	(76)
Plan amendment		(2)	(35)
assumptions changes	(442)	442	
Plan settlements		(119)	(26)
Actuarila loss (gain)	684	798	159
Effect of exchange rate changes	(299)	(121)	(24)
Benefit obligation as of December 31, 2012	3,567	5,988	1,710

#### ii. Evolution of the fair value of assets

	Overfunded pension plans	Underfunded pension plans	Others underfunded pension plans
Fair value of plan assets on January 1°, 2010	4,130	4,095	11
Fair value initial recognized consolidation	451	10	
Actual return on plan assets	1,094	541	1
Employer contributions	2	169	80
Benefits paid/ Actual distribution	(265)	(364)	(80)
Effect of exchange rate changes	173	193	1
Fair value of plan assets on December 31, 2010	5,585	4,644	13
Actual return on plan assets	472	226	
Employer contributions	2	575	82
Benefits paid/ Actual distribution	(296)	(412)	(82)
Plan settlements		(26)	(11)
Effect of exchange rate changes	(586)	(245)	(1)
Fair value of plan assets on December 31, 2011	5,177	4,762	1
Tranfers	(512)	512	
Actual return on plan assets	619	528	
Employer contributions		222	76
Benefits paid/ Actual distribution	(237)	(435)	(76)
Plan settlements		(109)	
Actuarial gain/(loss)	(229)	235	
Effect of exchange rate changes	(407)	(109)	
Fair value of plan assets on December 31, 2012	4,411	5,606	1

A special contribution was made to the Vale Canada Limited defined underfunded benefit plans of US\$342 during 2011 to secure adequate funding requirements for 2011-2013.

Plan assets managed by Valia on December 31, 2012, 2011 and 2010 include investments in portfolio of our own stock of US\$300, US\$340 and US\$519, investments in debentures US\$57, US\$63 and US\$64 and equity investments from related parties amounting to US\$2, US\$84 and US\$81, respectively. They also include at December 31, 2012, 2011 and 2010, US\$3,882, US\$3,552 and US\$4,150 of Brazilian Federal Government Securities. The Vale Canada Limited pension plan assets at December 31, 2012, 2011 and 2010 included Canadian Government securities amounted to US\$483, US\$653 and US\$436, respectively. The Vale Fertilizantes and Ultrafértil at December 31, 2012 and December 31, 2011 include Brazilian Federal Government in securities of US\$191, US\$149 and US\$158, respectively.

#### iii. Reconciliation of assets and liabilities recognized in the Balance Sheet

	D	ecember 31, 201	2	D	ecember 31, 201	1	D	ecember 31, 201	.0
			Others			Others			Others
	Overfunded pension plans	Underfunded pension plans	underfunded pension plans	Overfunded pension plans	Underfunded pension plans	underfunded pension plans	Overfunded pension plans	Underfunded pension plans	underfunded pension plans
Present value									
of obligations									
at end of year	(3,567)	(5,988)	(1,710)	(3,553)	(4,951)	(1,583)	(3,623)	(5,311)	(1,537)
Fair value of									
assets at end of									
year	4,411	5,606	1	5,177	4,762	1	5,585	4,644	13
Net value of									
(gains) and									
losses not									
recorded in the									
balance sheet		246	95		(41)	93		(34)	34
Effect of limit									
of IAS 19,									
paragraph 65	(844)			(1,624)			(1,962)		
Total		(136)	(1,614)		(230)	(1,489)		(701)	(1,490)
Net actuarial assets/liability accrued									
Non-current									
assets		115							
Current									
liabilities		(116)	(89)		(92)	(77)		(98)	(90)
Non-current									
liabilities		(135)	. , ,		(138)			(603)	
Total		(136)	(1,614)		(230)	(1,489)		(701)	(1,490)

#### iv. Recorded costs in the Statement of Income

	D	ecember 31, 201	12 Others	D	ecember 31, 201	1 Others	December 31, 2010 Others		
	Overfunded pension plans	Underfunded pension plans	underfunded	Overfunded pension plans	Underfunded pension plans	underfunded	Overfunded pension plans	Underfunded pension plans	underfunded
Current									
service cost		100	34	1	89	30	2	71	26
Interest on actuarial									
liabilities	308	381	97	391	378	97	329	360	102
Expected return on									
assets	(619)	(459)	)	(656)	(383)		(530)	(321)	(1)
Amortization and (gains) / losses, net (IAS 19 paragraph 58a)	913	92	77	14	24	(7)	9	18	(1)
Effect of limit described in paragraph 58 (b) in IAS 19	(602)	,		250			190		
Total	, i	114	208		108	120		128	126

#### v. Actuarial and economic assumptions

All calculations involve future actuarial projections about some parameters, such as: salaries, interest, inflation, the behavior of INSS benefits, mortality, disability, etc.

The economic actuarial assumptions adopted were formulated considering the long-term period for maturity and should therefore be examined in that light. So, in the short term, they may not necessarily be realized.

In the evaluations were adopted the following economic assumptions:

Brazil

	D	ecember 31, 201		De	ecember 31, 2011		December 31, 2010		
	Overfunded pension plans	Underfunded pension plans	Others underfunded pension plans	Overfunded pension plans	Underfunded pension plans	Others underfunded pension plans	Overfunded pension plans	Underfunded pension plans	Others underfunded pension plans
Discount rate to determine benefit									
obligation	8.90% p.a.	9.04% p.a.	9.05% p.a.	10.91%	10.78%	10.90%	11.30%	11.30%	10.30%
Discount rate to determine									
net cost	8.90% p.a.	9.45% p.a.	9.40% p.a.	10.78%	11.30%	11.30%	11.30%	11.30%	10.30%
Expected return on plan									
assets	12.48% p.a.	12.55% p.a.	N/A	11.91%	10.50%	N/A	12.00%	10.50%	N/A
Rate of compensation increase - up to 47 years	8.15% p.a.	8.15% p.a.	N/A	8.15%	N/A	N/A	8.15%	8.15%	N/A
Rate of compensation increase - over	one a pian	0110 /0 p.m.		3,13			0.10 %	<b>3,10</b> %	. "
47 years	5.00% p.a.	5.00% p.a.	N/A	5.00%	5.00%	N/A	5.00%	5.00%	N/A
Inflation	5.00% p.a.	5.00% p.a.	5.00% p.a.	5.00%	5.00%	5.00%	5.00%	5.00%	5.00%
Health care cost trend rate	N/A	N/A	8.15% p.a.	N/A	8.15%	8.15%	N/A	N/A	8.15%

	Underfunded pension plans	Others underfunded pension plans	Underfunded pension plans	Others underfunded pension plans	Underfunded pension plans	Others underfunded pension plans
Discount rate to determine benefit						
obligation	4.16% p. a.	4.20% p. a.	5.08%	5.10%	6.21%	5.44%
Discount rate to determine net cost	5.08% p. a.	4.20% p. a.	5.43%	5.43%	6.21%	5.44%
Expected return on plan assets	6.51% p. a.	6.50% p. a.	6.51%	6.50%	7.02%	6.50%
Rate of compensation increase - up to						
47 years	4.10% p.a.	3.00% p.a.	4.10%	3.00%	4.11%	3.58%
Rate of compensation increase - over						
47 years	4.10% p.a.	3.00% p.a.	4.10%	3.00%	4.11%	3.58%
Inflation	2.00% p.a.	2.00% p.a.	2.00%	2.00%	2.00%	2.00%
Health care cost trend rate	N/A	7.22% p.a.	N/A	7.22%	N/A	7.35%
Ultimate Health care cost trend rate	N/A	4.49% p.a.	N/A	4.49%	N/A	4.49%

## vi. Data from participants:

	D	ecember 31, 201	Others	December 31, 2011 Others			December 31, 2010 Others		
	Overfunded pension plans	Underfunded pension plans	underfunded	Overfunded pension plans	Underfunded pension plans	underfunded pension plans	Overfunded pension plans	Underfunded pension plans	underfunded
Active participants									
Number	14	81,324	11,727	202	67.951	74.7	245.0	59.9	68.0
Average age - years	52	36	40	50	36	35.9	49.8	36.0	36.4
Average service - years	28	7	7	27.2	7.0	7.7	27.1	8.0	8.5
Terminated vested									
participants									
Number		6,519			5.8			4.9	
Average age - years		47			39.0			40.0	
Retirees and beneficiaries									

Number	16,740	19,253	31,737	18.4	18.2	32.6	18.5	18.1	32.8
Average age - years	67	70	68	66.3	71.0	63.7	65.6	71.0	62.5

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vii. Assets of pension plans
Brazilian Plans
The Investment Policy Statements of pension plans sponsored for Brazilian employees are based on a long term macroeconomic scenario and expected returns. An Investment Policy Statement was established for each obligation by following results of a strategic asset allocation study
Plan asset allocations comply with pension funds local regulation issued by CMN - Conselho Monetário Nacional (CMN Resolution 3,792/09 We are allowed to invest in six different asset classes, defined as Segments by the law, as follows: Fixed Income, Equity, Structured Investme (Alternative Investments and Infra-Structure Projects), International Investments, Real Estate and Loans to Participants in compliance with proapproved policies.
The investment policies aims to achieve adequate diversification, revenue and long-term valuation, through the combination of all asset classe described above to meet their obligations to many plans of the appropriate level of risk.
The pension fund has a risk management process with established policies that intend to identify measure and control all kind of risks faced by our plans, such as: market, liquidity, credit, operational, systemic and legal.
Foreign plans
The strategy for each of the pension plans sponsored by Vale Canada is based upon a combination of local practices and the specific characteristics of the pension plans in each country, including the structure of the liabilities, the risk versus reward trade-off between different asset classes and the liquidity required to meet benefit payments.
viii. Overfunded pension plans
Rrazilian Plans

The Defined Benefit Plan (the Old Plan ) has the most part of its assets allocated in fixed income, mainly in Brazilian government bonds (such as TIPS) and corporate long term inflation linked corporate bonds with the objective to reduce the asset-liability volatility. This LDI (Liability Driven Investments) strategy, when considered together with Loans to Participants segment, aims to hedge plan s liabilities against inflation risk and volatility. This plan had an average nominal income of 20% per annum, in the past 12 years. The target allocation for each investment segment or asset class in the following:

	Year ended December 31,				
	2012	2011	2010		
Fixed income investments	56.00%	57.00%	52.00%		
Variable income investments	25.00%	24.00%	28.00%		
Structures investments	6.00%	6.00%	6.00%		
Foreign investments	1.00%	1.00%	2.00%		
Real Estate	8.00%	8.00%	7.00%		
Operations with participants (loans)	4.00%	4.00%	5.00%		

The Plano Vale Mais has obligations with characteristics of defined benefit plans and defined contribution plans. Most investments are in fixed income. To reduce the volatility of assets and liabilities from the components of the plot with defined benefit s characteristics, we use Brazilian government bonds indexed to inflation. The target allocation for this strategy is 55% of total assets of this sub plan. Bellow there are the target allocations for each investment segment or asset class:

	Year ended December 31,					
	2012	2011	2010			
Fixed income investments	55.00%	56.00%	59.00%			
Variable income investments	24.00%	24.00%	24.00%			
Structures investments	3.50%	3.50%	2.00%			
Foreign investments	0.50%	0.50%	1.00%			
Real Estate	7.00%	6.00%	4.00%			
Operations with participants (loans)	10.00%	10.00%	10.00%			

The Defined Contribution Vale Mais component offers four options of asset classes mix that can be chosen by participants. The options are: Fixed Income 100%; 80% Fixed Income and 20% Equities, 65% Fixed Income and 35% Equities and 60% fixed income and 40% equities. Loan to participants is included in the fixed income options. Equities management is done through investment fund that targets Ibovespa index.

## Assets by category are as follows:

		December	r 31, 2012			December	r 31, 2011			December	31, 2010	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Assets by category												
Cash and cash equivalents									6			6
Accounts Receivable	5			5	14			14	81			81
Equity securities	1,128	1		1,129	1,282	78		1,360	1,321	75		1,396
Debt securities -												
Corporate bonds		272		272		446		446		420		420
Debt securities -												
Government bonds	1,976			1,976	1,844			1,844	2,114			2,114
Investments funds - Fixed												
Income	1,678			1,678	1,540			1,540	1,610			1,610
Investments funds -												
Equity	252			252	288			288	513			513
International investments	14			14	11			11	23			23
Structured investments -												
Private Equity funds			192	192			177	177			128	128
Structured investments -												
Real estate funds			8	8			20	20			19	19
Real estate			458	458			399	399			288	288
Loans to participants			195	195			183	183			182	182
Total	5,053	273	853	6,179	4,979	524	779	6,282	5,668	495	617	6,780
Funds not related to risk												
plans				(1,768)	)			(1,105)				(1,195)
Fair value of plan assets at												
end of year				4,411				5,177				5,585

Measurement of overfunded plan assets at fair value with no observable market variables - level 3

	Private Equity Funds	Real State Funds	Real State	Loans to Participants	Total
Balance as of January 1°, 2010	87		224	158	469
Actual return on plan assets	(3)	1	49	24	71
Initial recognized consolidation			22	5	27
Assets purchases, sales and settlements	(2)	(1)	(24)	(71)	(98)
Assets sold during the period	41		24	59	124
Cumulative translation adjustment	5	1	11	7	24
Transfers in and/ out of Level 3		18	(18)		
Balance as of December 31, 2010	128	19	288	182	617
Actual return on plan assets	(7)		79	14	86
Assets purchases, sales and settlements	(1)		(22)	(71)	(94)
Assets sold during the period	34		101	72	207
Cumulative translation adjustment	(16)	(2)	(47)	(14)	(79)
Transfers in and/ out of Level 3	39	3			42

Balance as of December 31, 2011	177	20	399	183	779
Actual return on plan assets	13	(8)	121	26	152
Assets purchases, sales and settlements	(19)		(31)	(84)	(134)
Assets sold during the period	75		27	93	195
Cumulative translation adjustment	(15)	(1)	(37)	(17)	(70)
Transfers in and/ out of Level 3	(39)	(3)	(21)	(6)	(69)
Balance as of December 31, 2012	192	8	458	195	853

The return target for private equity assets in 2013 is 11% p.a. for the Old Plan and 11% p.a. for the New Plan. The target allocation is 6% for the Old Plan and 3.5% for the New Plan, ranging between 2% and 10% for the Old Plan and ranging between 1% and 10% for the New Plan. These investments have a longer investment horizon and low liquidity that aim to profit from economic growth, especially in the infrastructure sector of the Brazilian economy. Usually non-liquid assets fair value is similar to the acquisition cost or book value. Some private equity funds, alternatively, apply the following methodologies: discounted cash flows analysis or analysis based on multiples.

The target return for loans to participants in 2013 was 12% p.a. The fair value pricing of these assets includes provisions for non-paid loans, according to the local pension fund regulation.

The target return for real estate assets in 2013 was 12% p.a. The fair value of these assets is near to their carrying value. The pension fund hires companies specialized in real estate valuation that do not act in the market as brokers. All valuation techniques follow the local regulation.

#### ix. Underfunded pension plans

### **Brazilian Plans**

The obligation has an exclusive allocation in fixed income. It was also used a LDI (Liability Driven Investments) strategy for this plan. Most of the resources were invested in long term Brazilian government bonds (similar to TIPS) and inflation linked corporate bonds with the objective of minimizing asset-liability volatility and reduce inflation risk. This obligation has an average nominal return of 17% p.a. in local currency in the last 7 years.

#### Foreign plans

For all pension plans except PT Vale Indonesia tbk, this has resulted in a target asset allocation of 60% in equity investments and 40% in fixed income investments, with all securities being traded in the public markets. Fixed income investments are in domestic bonds for each plan s market and involve a mixture of government and corporate bonds. Equity investments are primarily global in nature and involve a mixture of large, mid and small capitalization companies with a modest explicit investment in domestic equities for each plan. The Canadian plans also use a currency hedging strategy (each developed currency s exposure is 50% hedged) due to the large exposure to foreign securities. For PT Vale Indonesia tbk, the target allocation is 20% equity investment and the remainder in fixed income.

Assets by category are shown below:

		December	31, 2012			December	r 31, 2011			December	31, 2010	
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Assets by category												
Cash and cash equivalents	55	34		89	19	24		43	22	30		52
Accounts Receivable	4			4	12			12	20			20
Equity securities	1,566	19		1,585	1,374	6		1,380	1,623	5		1,628
Debt securities -												
Corporate bonds		511		511		373		373		175		175
debt securities -												
Government bonds	509	483		992	323	627		950	370	416		786
Investments funds - Fixed												
Income	1,594	426		2,020	1,191	568		1,759	1,079	720		1,799
Investments funds -												
Equity	511	412		923	325	376		701	307	346		653
International investments	4			4	2	2		4	3	3		6
Structured investments -												
Private Equity funds			43	43			17	17			15	15
Structured investments -												
Real estate funds							1	1			1	1
Real estate			138	138			83	83			37	37
Loans to participants			207	207			162	162			151	151
Total	4,243	1,885	388	6,516	3,246	1,976	263	5,485	3,424	1,695	204	5,323
Funds not related to risk												
plans				(910)	)			(723)	)			(679)
Fair value of plan assets												
at end of year				5,606				4,762				4,644

Measurement of overfunded plan assets at fair value with no observable market variables - level 3

Real State Total

	Private Equity Funds	Real State Funds		oans to ticipants	
Balance as of January 1°, 2010	10		25	124	159
Actual return on plan assets	(2)		4	20	22
Assets purchases, sales and settlements			(2)	(57)	(59)
Assets sold during the period	7		10	58	75
Cumulative translation adjustment			1	6	7
Transfers in and/ out of Level 3		1	(1)		
Balance as of December 31, 2010	15	1	37	151	204
Actual return on plan assets	(2)		9	31	38
Assets purchases, sales and settlements			(2)	(59)	(61)
Assets sold during the period	6		47	58	111
Cumulative translation adjustment	(2)		(8)	(19)	(29)
Balance as of December 31, 2011	17	1	83	162	263
Actual return on plan assets	1		35	27	63
Assets purchases, sales and settlements	(6)	(1)	(4)	(71)	(82)
Assets sold during the period	34		12	105	151
Cumulative translation adjustment	(3)		(9)	(16)	(28)
Transfers in and/ out of Level 3			21		21
Balance as of December 31, 2012	43		138	207	388

## Assets of underfunded other benefits plans abroad

Underfunded other benefits by asset category:

	December 31, 2012				December 31, 2011				December 31, 2010			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Assets by category												
Cash and cash equivalents	1			1	1			1	13			13

#### xi. Disbursement of future cash flow

Vale expects to disburse in 2012 with pension plans and other benefits, US\$407.

### xii. Sensitivity related to the nominal growth rate of medical costs

	Year ended December 31,				
	2012	2011	2010		
Present value of obligations					
Increase of 1%	360	258	213		
Decrease of 1%	(281)	(206)	(172)		
Interest and service cost					
Increase of 1%	31	22	12		
Decrease of 1%	(19)	(18)	(17)		

### xiii. Estimated future benefit payments

The following table presents the expected benefit payments, which reflect future services, as follows:

	Overfunded pension plans	December 31, 2012 Underfunded pension plans	Others underfunded pension plans
2013	226	565	95
2014	223	457	96
2015	219	464	99
2016	215	472	100
2017	211	479	101
2018 and thereafter	981	2,398	490

### a) Participation in the results Plan

The Company, based in Participation in Results Program ( PPR ) allows defining, monitoring, evaluation and recognition of individual and collective performance of its employees.

The Participation in the Results of the Company for each employee is calculated individually according to the achievement of goals previously established by groups of indicators of the Company, Business Unit, Team and individual. The contribution of each group in the performance scores of employees is discussed and agreed each year, between us and the unions representing their employees.

The Company accrued expenses/costs related to participation in the result as follows:

	Ye	Year ended December 31,					
	2012	2011	2010				
Operational expenses	440	402	238				
Cost of goods sold	488	494	320				
Total	928	896	558				

#### c) Long-term compensation plan

Aiming to promote the vision of stockholder, in addition to increasing the ability to retain executives and to strengthen the culture of sustainability performance, Vale has a Long-term Compensation Plan, for some executives of the Company, covering 3-year cycles.

Under the terms of the plan, the participants may allocate a portion of their annual bonus to the plan. Part of the bonus allocated to the plan is used by the executive to purchase preferred stock of Vale, through a financial institution prescribed under market conditions and without any benefit provided by Vale.

The shares purchased by the executive have no restrictions and can according to own criteria of each participant, be sold at any time. However, the shares need to be kept for a period of three years and executives need to keep their employment relationship with the Vale during this period. the participant shall be entitled, in this manner, as long as the shares are not sold and employment relationship is maintained, to receive from the Vale, a payment in cash equivalent to the amount of stock holdings based on market quotations. The total number of stocks linked to the plan on December 31, 2012, 2011 and 2010 was 4,426,046, 3,012,538 and 2,458,627, respectively.

Additionally, certain executives eligible to long-term incentives have the opportunity to receive at the end of a three years cycle a monetary value equivalent to market value of a determined number of stocks based on an assessment of their careers and performance factors measured as an indicator of total return to the Stockholders.

Liabilities are measured at fair value on the date of each issuance of the report, based on market rates. Compensation costs incurred are recognized by the defined vesting period of three years. On December 31, 2012, 2011 and 2010 we recorded a liability of US\$ 87, US\$ 109 and US\$ 120 respectively, in the Statement of Income.

#### 23 - Classification of financial instruments

The classification of financial assets and liabilities is shown in the following tables:

	December 31, 2012						
		At fair value	Derivatives				
	Loans and	through profit	designated	70° 4 - 1			
Financial assets	receivables (a)	or loss (b)	as hedge (c)	Total			
Current							
Cash and cash equivalents	5,832			5,832			
Short-term investments	2,652	246		246			
Derivatives at fair value		265	16	281			
Accounts receivable from customers	6,795			6,795			
Related parties	384			384			
•	13,011	511	16	13,538			
Non current	· ·			,			
Related parties	408			408			
Loans and financing	246			246			
Derivatives at fair value		40	5	45			
	654	40	5	699			
Total of Assets	13,665	551	21	14,237			
Financial liabilities							
Current							
Suppliers and contractors	4,529			4,529			
Derivatives at fair value		346	1	347			
Current portion of long-term debt	3,471			3,471			
Related parties	207			207			
	8,207	346	1	8,554			
Non current							
Derivatives at fair value		783		783			

Loans and financing	26,799			26,799
Related parties	72			72
Debentures		1,653		1,653
	26,871	2,436		29,307
Total of Liabilities	35,078	2,782	1	37,861

- (a) Non-derivative financial instruments with determinable cash flow.
- (b) Financial instruments acquired with the purpose of trading in the short term.
- (c) See note 25a.

	December 31, 2011				
	Loans and receivables (a)	At fair value through profit or loss (b)	Derivatives designated as hedge (c)	Total	
Financial assets	· · · · · · · · · · · · · · · · · · ·	` ,	<b>8</b> ( )		
Current					
Cash and cash equivalents	3,531			3,531	
Derivatives at fair value		434	161	595	
Accounts receivable from customers	8,505			8,505	
Related parties	82			82	
	12,118	434	161	12,713	
Non current					
Related parties	509			509	
Loans and financing	210			210	
Derivatives at fair value		60		60	
	719	60		779	
Total of financial assets	12,837	494	161	13,492	
Financial liabilities					
Current					
Suppliers and contractors	4,814			4,814	
Derivatives at fair value		59	14	73	
Current portion of long-term debt	1,495			1,495	
Loans and financing	22			22	
Related parties	24			24	
	6,355	59	14	6,428	
Non current					
Derivatives at fair value		663		663	
Loans and financing	21,538			21,538	
Related parties	91			91	
Debentures		1,336		1,336	
	21,629	1,999		23,628	
Total of financial liabilities	27,984	2,058	14	30,056	

(a)	Non-derivative financial instruments with determinable cash flow.
(b)	Financial instruments acquired with the purpose of trading in the short term.
(c)	See note 25a

		December 31, 2010			
		At fair value	Derivatives		
	Loans and	through profit	designated		
	receivables (a)	or loss (b)	as hedge (c)	Total	
Financial assets					

C	urre	nt			

Total of Liabilities	28,138	1,327	53	29,518
	21,595	1,292	53	22,940
Debentures		1,284		1,284
Related parties	2			2
Loans and financing	21,593			21,593
Derivatives at fair value		8	53	61
Non Current				
	6,543	35		6,578
Related parties	21			21
Loans and financing	139			139
Current portion of long-term debt	2,825			2,825
Derivatives at fair value		35		35
Suppliers and contractors	3,558			3,558
Current				
Financial Liabilities				
TOTAL OF FAUSTES	10,004	2,120	20	10,230
Total of Assets	16,084	2,126	20	18,230
Derivatives at fair value	193	301		494
Derivatives at fair value	104	301		301
Loans and financing	164			164
Related parties	29			29
Non Current	13,071	1,043	20	17,730
Related parties	15,891	1,825	20	17,736
	8,211 96			8,211 96
Derivatives at fair value Accounts receivable from customers	9 211	32	20	52
Short-term investments		1,793 32	20	1,793
Cash and cash equivalents	7,584	1.702		7,584
Current	7.504			7.504

<sup>(</sup>a) Non-derivative financial instruments with determinable cash flow.

<sup>(</sup>b) Financial instruments acquired with the purpose of trading in the short term.

<sup>(</sup>c) See note 25a.

#### 23 - Fair Value Estimative

Due to the short-term cycle, it is assumed that the fair value of cash and cash equivalents balances, short-term investments, accounts receivable and accounts payable are close to their book values. For measurement and determination of fair value, the Company uses various methods including market approaches, income or cost, in order to estimate the value that market participants would use when pricing the asset or liability. The financial assets and liabilities recorded at fair value should be classified and disclosed in accordance with the following levels:

Level 1 Unadjusted quoted prices on an active, liquid and visible market for identical assets or liabilities that are accessible at the measurement date;

Level 2 - Quoted prices (adjusted or unadjusted) for identical or similar assets or liabilities on active markets; and

Level 3 - Assets and liabilities, where quoted prices, do not exist, or where prices or valuation techniques are supported by little or no market activity, unobservable or illiquid.

The tables below present the assets and liabilities of the parent and the consolidated company measured at fair value on December 31, 2012, 2011 and 2010.

	December 31, 2012			December 31, 2011			December 31, 2010		
	Level 1	Level 2	Total (II)	Level 1	Level 2	Total (II)	Level 1	Level 2	Total (II)
Financial Assets									
Current									
Derivatives at fair value									
through profit or loss		265	265		434	434	13	19	32
Derivatives designated as									
hedges		16	16		161	161		20	20
		281	281		595	595	13	39	52
Available-for-sale									
Non-Current									
Derivatives									
Derivatives at fair value									
through profit or loss		40	40		60	60		301	301
Derivatives designated as									
hedges		5	5						
		45	45		60	60		301	301

Total of Assets		326	326	655	655	13	340	353
Financial Liabilities								
Current								
Derivatives								
Derivatives at fair value								
through profit or loss	2	344	346	59	59	12	23	35
Derivatives designated as								
hedges		1	1	14	14			
	2	345	347	73	73	12	23	35
Non-Current								
Derivatives								
Derivatives at fair value								
through profit or loss		783	783	663	663		8	8
Derivatives designated as								
hedges							53	53
Stockholders debentures		1,653	1,653	1,336	1,336		1,284	1,284
		2,436	2,436	1,999	1,999		1,345	1,345
Total of Liabilities	2	2,781	2,783	2,072	2,072	12	1,368	1,380

<sup>(</sup>II) No classification according to the level 3.

#### a) Methods and Techniques of Evaluation

#### i. Assets and liabilities at fair value through profits or loss

Comprise derivatives not designated as hedges and stockholders debentures.

#### • Derivatives designated or not as hedge

The financial instruments were evaluated by calculating their present value through the use of curves that impact the instrument on the dates of verification. The curves and prices used in the calculation for each group of instruments are detailed in the market curves .

Tak	sle.	$\alpha f$	$C_{\Omega n}$	tente

The pricing method used in the case of European options is the Black & Scholes model. In this model, the fair value of the derivative is a function of volatility and price of the underlying asset, the exercise price of the option, the interest rate and period to maturity. In the case of options when the income is a function of the average price of the underlying asset over a period of life of the option, called Asian, we use the model of Turnbull & Wakeman. In this model, besides the factors that influence the option price in the Black-Scholes model, is considered the forming period of the average price.

In the case of swaps, both the present value of the active tip and the passive tip are estimated by discounting cash flows by the interest rate of the currency in which the swap is denominated. The difference between the present value of active tip and passive tip of swap generates its fair value.

In the case of swaps tied to TJLP Long-Term Interest Rate , the calculation of fair value considers the TJLP constant, that is, projections of future cash flows in Brazilian real are made considering the last TJLP disclosed.

Contracts for the purchase or sale of products, inputs and costs of selling with future settlement are priced using the forward curves for each product. Typically, these curves are obtained in the stock exchange where the products are traded, such as the London Metals Exchange (LME), the COMEX (Commodity Exchange) or other providers of market prices. When there is no price for the desired maturity, Vale uses interpolation between the available maturities.

#### • Stockholders Debentures

Comprise the debentures issued on behalf of the privatization process (see note 29(b)), whose fair values are measured based on market approach, and its reference prices are available on the secondary market.

#### i. Assets available-for-sales

Comprise the assets that are not held-to-maturity, for strategic reasons. Comprise investments that are valued based on quoted prices in active markets where available or internal assessments based on expected future cash flows of the assets.

#### b) Fair value measurement compared to book value

For the loans allocated in the level 1, the evaluation method used to estimate the fair value of debt is the market approach to the contracts listed on the secondary market. And for the loans allocated in the level 2, the fair value for both fixed-indexed rate debt and floating rate is determined from the discounted cash flow using the future values of the Libor rate and the curve of Vale s Bonds (income approach).

The fair values and carrying amounts of non-current loans (net of interest) are shown in the table below:

		Decemb Fair value	er 31, 2012	Carrying		December Fair value	er 31, 2011	Carrying		December Fair value	er 31, 2010	Carrying
	Level 1	Level 2	Total (a)	amount		Level 2	Total (a)	amount	Level 1	Level 2	Total (a)	amount
Financial assets												
Time deposits										1,793	1,793	1,793
Financial liabilities												
Loans (long												
term) (b)	25,817	6,907	32,724	29,845	(18,181)	(6,131)	(24,312)	(22,700)	(19,730)	(5,534)	(25,264)	(24,071)
Perpetual notes												
(c)		72	72	72		(80)	(80)	(80)	)			
(a) (b) (c)	Net	interest of	on according US\$ 425, U	JS\$ 333 an	d US\$ 34		aber 31, 201	12, 2011 an	d 2010, re	espectively.		

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#### 24. Stockholders Equity

#### a) Capital

The Stockholders Equity is represented by common and preferred non-redeemable shares without par value. Preferred shares have the same rights as common shares, with the exception of voting for election of members of the Board of Directors. The Board of Directors may, regardless of changes to bylaws, issuing new shares (authorized capital), including the capitalization of profits and reserves to the extent authorized.

In December 31 2012, the capital was US\$60,578 corresponding to 5,365,304,100 (3,256,724,482 common and 2,108,579,618 preferred) shares with no par value.

		December 31, 2012	
Stockholders	ON	PNA	Total
Valepar S.A.	1,716,435,045	20,340,000	1,736,775,045
Brazilian Government (Golden Share)		12	12
Foreign investors - ADRs	678,752,292	740,850,726	1,419,603,018
FMP - FGTS	93,278,145		93,278,145
PIBB - BNDES	1,921,106	2,859,336	4,780,442
BNDESPar	206,378,881	67,342,071	273,720,952
Foreign institutional investors in the local market	251,342,812	442,520,400	693,863,212
Institutional investors	181,510,919	366,954,770	548,465,689
Retail investors in the country	56,033,800	326,854,611	382,888,411
Treasure stock in the country	71,071,482	140,857,692	211,929,174
Total	3,256,724,482	2,108,579,618	5,365,304,100

#### b) Revenue reserves

The values of the retained earnings are distributed as:

				Total of undistributed
	Investments reserve	Legal reserve	Tax incentive reseve	revenue reserves
Balance as of january 1°, 2010	25,939	2,238	121	28,298
Capitalization of reserves	(1,461)		(79)	(1,540)

Additional remuneration to securities	(308)			(308)
Allocation of income	13,380	1,029	582	14,991
Cumulative translation adjustmnets	1,872	154	37	2,063
Balance as of December 31, 2010	39,422	3,421	661	43,504
Capitalization of reserves	(12,240)		(142)	(12,382)
Allocation of income	13,846	1,012	533	15,391
Cumulative translation adjustmnets	(4,266)	(370)	(71)	(4,707)
Balance as of December 31, 2011	36,762	4,063	981	41,806
Allocation of income	303	423	465	1,191
Cumulative translation adjustmnets	(3,264)	(504)	(256)	(4,024)
Balance as of December 31, 2012	33,801	3,982	1,190	38,973

Investment reserve aims to ensure the maintenance and development for activities that comprise the Company s purpose in an amount not exceeding 50% of net income.

Legal reserve is a requirement for all Brazilian Public Company and represents ownership of 5% of annual net income based on Brazilian law, up to 20% of the capital.

Tax incentive reserve resulting from the option to designate a portion of the income tax for investments in projects approved by the Brazilian Government as well as tax incentives (Note 20).

#### c) Resources linked to the future mandatory conversion in shares

In June 2012, the convertible notes series VALE and VALE.P-2012 were converted into ADS and represent an aggregate of 15,839,592 common shares and 40,241,968 preferred class A shares. The Conversion was made using 56,081,560 treasury stocks held by the Company. The difference between the book value of the treasury stocks R\$ 2.079.018 and the total amount received R\$ 2.128.536 was recognized in the stockholder s equity, with no profit or loss impact.

#### d) Treasury stocks

In November 2011, as part of the buy-back program approved in June 2011, we concluded the acquisitions of 39,536,080 common shares, at an average price of US\$ 26.25 per share, and 81,451,900 preferred shares, at an average price of US\$ 24.09 per share (including shares of each class in the form of ADR), for a total aggregate purchase price of US\$ 3,000. The repurchased shares represent 3.1% of the free float of common shares, and 4.24% of the free float of preferred shares, outstanding before the launch of the program. The shares acquired will be held in treasury for cancellation.

In December 31, 2012, there are 2111,929,174 treasury stocks, in the amount of US\$ 4,477, as follows

	Classes of s	hares	Amount (thousands of reais)
Quantity of shares	Common	Preferred	Total
Balance as of January 1°, 2010	77,581,904	74,997,899	152,579,803
Addition	48,197,700	21,682,700	69,880,400
Reduction	(26,130,033)	(49,305,205)	(75,435,238)
Balance as of December 31, 2010	99,649,571	47,375,394	147,024,965
Addition	81,451,900	39,536,080	120,987,980
Reduction	(1,657)	(267)	(1,924)
Balance as of December 31, 2011	181,099,814	86,911,207	268,011,021
Reduction	(40,242,122)	(15,839,725)	(56,081,847)
Balance as of December 31, 2012	140,857,692	71,071,482	211,929,174

	Year ended as of December 31, 2012		
	Common	Preferred	
Unit acquisition cost			
Low	10.27	7.17	
Average	18.40	19.18	
High	28.05	24.27	

	Year ended as of December 31,			
	2012	2011	2010	
Average quoted market price				
Common	19.37	26.26	16.66	
Preferred	18.84	24.11	18.72	

#### e) Basic and diluted earnings per share

The value of basic earnings per shares and diluted were calculated as follows:

2012	2011	2010
5,116	22,788	17,257
		(125)
<b>5,</b> 116	22,788	17,132
1,953	8,816	6,719
3,163	13,972	10,413
5,116	22,788	17,132
ĺ	,	ĺ
1.933.491	2.031.315	2,083,068
, , -	, , -	, , , , , , , ,
3,172,179	3.215.479	3,228,439
		5,311,507
-,,	-,,	-,,
0.99	4.34	3.25
0.99		(0.02)
0.99	4.34	3.25
0.99		(0.02)
		` ′
	5,116  5,116  1,953 3,163 5,116  1,933,491  3,172,179 5,105,670  0.99 0.99	5,116     22,788       5,116     22,788       1,953     8,816       3,163     13,972       5,116     22,788       1,933,491     2,031,315       3,172,179     3,215,479       5,105,670     5,246,794       0.99     4.34       0.99     4.34       0.99     4.34

#### f) Remuneration of stockholders

	Remuneration attributed to Stockholders			
		Amount per		
		outstanding common		
	Total amount	or preferred share		
Amount paid in 2010 regarding 2009				
First installment - April	1,250	0.239797835		
Second installment - October	1,250	0.239542495		
Additional remuneration - October	500	0.095816998		
Amount paid in 2011 regarding 2010				
First installment - April	2,000	0.383268113		
Additional remuneration - August	3,000	0.576780063		
Second installment - August	2,000	0.389166668		
Additional remuneration - October	1,000	0.194583334		
Amount paid in 2012 regarding 2011				
First installment - April	3,000	0.588547644		
Second installment - October	3,000	0.582142779		

The following, proposal for allocation of 2012 stockholders remuneration:

5,956 (267) (292) 5,397
(292)
, ,
5,397
1,196
940
866
1,731
1,334
1,676
4,741

53

#### 25. Derivatives

## a) Effects of Derivatives on the Statement of Financial Position

	December 31, 2012 Current Non-current	Asse December Current No	31, 2011		ber 31, 2010 Non-current		er 31, 2012 Non-current	Decemb	bilites er 31, 2011 Non-current	December :	
Derivatives											
not											
designated											
as hedge											
Foreign											
exchange											
and interest											
rate risk											
CDI & TJLP											
vs. US\$ fixed											
and floating	249 1	410	60		300	340	700	49	590		
rate swap EURO	249 1	410	00		300	340	700	49	390		
floating rate											
vs. US\$ fixed											
rate swap				1							
US\$ floating											
rate vs.											
US\$ fixed											
rate swap										4	
Eurobonds											
Swap	39					4	18	4	32		8
Treasury											
future		19			1			5	41		
AUD floating											
rate vs. Fixed											
USD rate											
swap				2							
Pre dollar											
swap	16						63				
	265 40	429	60	3	301	344	781	58	663	4	8
Commodities											
price risk											
Nickel:											
Fixed price											
program		1		13		2		1		12	
										15	

Purchase program												
Maritime												
Freight												
Hiring												
Protection												
Program											2	
Bunker Oil												
Hedge			4		16							
Coal											2	
			5		29		2		1		31	
Embedded												
derivatives								2				
Gas								2				
Derivatives								2				
designated												
as hedge												
Bunker Oil												
Hedge							1					
Strategic							1					
Nickel	13		161						14			53
Foreign	13		101									33
exchange												
cash flow												
hedge	3	5										
Aluminum					20							
	16	5	161		20		1		14			53
Total	281	45	595	60	52	301	347	783	73	663	35	61
						54						
-												

#### b) Effects of derivatives in the statement of income

		or(loss) recognized a	as financial						
		ncome (expense)					atflows Amount of gain or (loss) recognized in		
	Year 2012	ended December 31, 2011	2010	Year e	nded December 2011	2010	Year er	ided December 31 2011	l, 2010
Derivatives not designated as hedge Foreign exchange and interest rate risk		2011	2010	2012	2011	2010	2012	2011	2010
CDI & TJLP vs. US\$ fixed and									
floating rate swap	(315)	(92)	451	(325)	(337)	(956)			
EURO floating rate vs. US\$ fixed rate swap	(313)	(92)	(1)	(323)	(331)	(930)			
US\$ floating rate vs.			(1)			•			
US\$ fixed rate swap			(2)		4	3			
Eurobonds Swap	50	(30)	(5)	4	1	(1)			
Swap Convertibles			37			(37)			
US\$ fixed rate vs.									
CDI swap		69			(68)				
South African randes	•								
forward		(8)			8				
Treasury future	9	(12)		(3)	6				
AUD floating rate vs			2		(0)	(0)			
Fixed USD rate swap		(00)	3	(10)	(2)	(9)			
Pre dollar swap	(7)	(23)	4	(19)	(1)	(2)			
Commodities price	(263)	(96)	487	(343)	(389)	(1,001)			
risk									
Nickel:									
Fixed price program	(1)	39	4	2	(41)	(7)			
Strategic program	(1)	15	(87)	-	(11)	105			
Copper:		1	(0.)						
Maritime Freight Hiring									
Protection Program			(5)		2	(24)			
Bunker Oil Hedge	1	37	4	(5)	(48)	(34)			
Aluminum					7	16			
Coal			(4)		2	3			
		92	(88)	(3)	(78)	59			
Embedded derivatives									
Gas	(2)								
Energy - Aluminum									
options		(7)	(51)						
	(2)	(7)	(51)						
Derivatives designated as hedge									

Bunker Oil Hedge				(1)		47	(1)		
Strategic Nickel	172	49	(1)	(172)	(48)		(149)	184	(41)
Foreign exchange									
cash flow hedge	(27)	37	284	26	(50)	(330)	29	(60)	(5)
Aluminum								5	71
	145	86	283	(147)	(98)	(283)	(121)	129	25
Total	(120)	75	631	(493)	(565)	(1,225)	(121)	129	25

The maturities dates of the consolidated financial instruments are as follows:

	Maturities dates
Moedas/Juros	Janeiro 2023
Gás	Abril 2016
Niquel	Abril 2013
Cobre	Abril 2013

## $Sensitivity\ analysis\ for\ Derivatives\ Instruments\ (all\ amounts\ in\ US\$\ million)$

## Sensitivity analysis - Foreign Exchange and Interest Rate Derivative Positions

Amounts in US\$ million

Program	Instrument	Risk	Fair Value	Scenario I	Scenario II	Scenario III	Scenario IV
Protection program for							
the Real denominated	CDI vs. USD fixed rate						
debt indexed to CDI	swap	USD/BRL fluctuation USD interest rate inside		(1.158)	1.158	(2.317)	2.317
		Brazil variation Brazilian interest rate	(523)	(38)	37	(77)	72
		fluctuation		(9)	8	(18)	15
		USD Libor variation		(0)	0	(1)	1
	CDI vs. USD floating rate			(-)		· /	
	swap	USD/BRL fluctuation Brazilian interest rate		(64)	64	(129)	129
		fluctuation		(0,2)	0,2	(1)	0
		USD Libor variation	(40)	(0,01)	0,01	(0,02)	0,02
	Protected Items - Real		` ′				
	denominated debt	USD/BRL fluctuation	n.a.				
Protection program for	THE HODG 1						
the Real denominated debt indexed to TJLP	TJLP vs. USD fixed rate	USD/BRL fluctuation		(607)	607	(1.214)	1.214
debt ilidexed to TJLP	swap	USD/BRL fluctuation USD interest rate inside		(007)	007	(1.214)	1.214
		Brazil variation	(184)	(44)	42	(91)	82
		Brazilian interest rate	(101)	(11)	.2	()1)	02
		fluctuation		(127)	140	(242)	296
		TJLP interest rate fluctuation		(94)	93	(189)	190
		USD Libor variation		0	0	0	0
	TJLP vs. USD floating rate						
	swap	USD/BRL fluctuation		(81)	81	(162)	162
		USD interest rate inside					
		Brazil variation	(42)	(7)	6	(14)	12
		Brazilian interest rate fluctuation		(16)	18	(21)	39
		TJLP interest rate fluctuation		(16) (12)	18	(31) (25)	25
		USD Libor variation		(3)	3	(6)	6
	Protected Items - Real	CSD LIbor variation		(3)	3	(0)	O
	denominated debt	USD/BRL fluctuation	n.a.				
Protection program for the Real denominated							
fixed rate debt	BRL fixed rate vs. USD	USD/BRL fluctuation USD interest rate inside		(101)	101	(203)	203
		Brazil variation	(47)	(5)	5	(11)	10
		Brazilian interest rate	(47)	(3)	3	(11)	10
		fluctuation		(17)	19	(33)	39
		USD/BRL fluctuation	n.a.			()	

	Protected Items - Real denominated debt						
Protection Program for							
the Euro denominated	EUR fixed rate vs. USD						
debt	fixed rate swap	USD/BRL fluctuation		(4)	4	(8)	8
		EUR/USD fluctuation	17	(380)	380	(760)	760
		EUR Libor variation		(24)	26	(47)	54
		USD Libor variation		(28)	26	(59)	50
	<b>Protected Items - Euro</b>						
	denominated debt	EUR/USD fluctuation	n.a.	380	(380)	760	(760)
Foreign Exchange hedging program for disbursements in Canadian dollars (CAD)	CAD Forward  Protected Items -	USD/BRL fluctuation CAD/USD fluctuation CAD Libor variation USD Libor variation	8	(2) (334) (6) (2)	2 334 6 2	(4) (668) (12) (3)	4 668 12 3
	Disbursement in						
	Canadian dollars	CAD/USD fluctuation	n.a.	334	(334)	668	(668)

## **Sensitivity analysis - Commodity Derivative Positions**

Amounts in US\$ million

Nickel purchase	Sale of nickel						
protection program	future/forward contracts	Nickel price fluctuation		(1)	1	(2)	2
		Libor USD fluctuation	0	0	0	0	0
		USD/BRL fluctuation		0	0	0	0
	Protected Item: Part of Vale s revenues linked to						
	Nickel price	Nickel price fluctuation	n.a.	1	(1)	2	(2)
Copper Scrap Purchase	Sale of copper						
Protection Program	future/forward contracts	Copper price fluctuation		(0,9)	0,9	(1,7)	1,7
		Libor USD fluctuation	0,01	0	0	0	0
		BRL/USD fluctuation		0	0	0	0
	Protected Item: Part of						
	Vale s revenues linked to						
	Copper price	Copper price fluctuation	n.a.	0,9	(0,9)	1,7	(1,7)

## Sensitivity analysis - Embedded Derivative Positions

Amounts in US\$ million

Embedded derivatives -							
Raw material purchase	Embedded derivatives -						
(Nickel)	Raw material purchase	Nickel price fluctuation		(11)	11	(21)	21
		BRL/USD fluctuation	1,0	0	0	0	0
Embedded derivatives -							
Raw material purchase	Embedded derivatives -						
(Copper)	Raw material purchase	Copper price fluctuation		(14)	14	(29)	29
		BRL/USD fluctuation	0,4	0	0	0	0
Embedded derivatives -							
Gas purchase for							
Pelletizing Company in	Embedded derivatives -						
Oman	Gas purchase	Pellet price fluctuation		(3)	2	(9)	2
		BRL/USD fluctuation	(2,3)	(1)	1	(1)	1

## Sensitivity analysis

## **Debt and Cash Investments**

Amounts in US\$ million

Funding	Debt denominated in BRL	No fluctuation				
runding	Deot denominated in BKL	No fluctuation				
Cash Investments	Cash denominated in BRL	No fluctuation				
Collins	G 1 1 · · · · · · · · · · · · · · · · ·	ELID (DDL CL	(17)	17	(2.1)	2.4
Cash Investments	Cash denominated in EUR	EUR/BRL fluctuation	(17)	17	(34)	34
Cash Investments	Cash denominated in GBP	GBP/BRL fluctuation	(3)	3	(6)	6
			(*)		( )	

## 26 - Information by Business Segment and Consolidated Revenues by Geographic Area

The information presented to the Executive Board with the respective performance of each segment are usually derived from the accounting records maintained in accordance with the best accounting practices, with some reallocation between segments.

#### a) Results by segment

			ear ended as of Dece	mber 31, 2012		
	Bulk Materials	Basic Metals	Fertilizers	Logistic	Others	Total
Results						
Net revenues	35,126	7,131	3,570	1,387	480	47,694
Cost and expenses	(17,692)	(6,563)	(2,940)	(1,346)	(1,011)	(29,552)
Loss on sale of assets	(377)		(129)			(506)
Impairment on assets	(1,029)	(2,848)			(146)	(4,023)
Depreciation, depletion and						
amortization	(1,899)	(1,647)	(463)	(238)	(41)	(4,288)
Operating income	14,129	(3,927)	38	(197)	(718)	9,325
Financial result	(4,209)	194	(46)	(60)	14	(4,107)
Equity results from associates						
and joint ventures	771	(20)		112	(218)	645
Income taxes	(337)	75	1,206	(18)	268	1,194
Impairment on investment		(975)			(966)	(1,941)
Noncontrolling interests	65	207	(54)		39	257
Income attributable to the						
company s stockholders	10,419	(4,446)	1,144	(163)	(1,581)	5,373
Sales classified by geographic						
area:						
America, except United States	715	996	60	36	16	1,823
United States of America	108	1,137	53		36	1,334
Europe	5,834	2,194	148		23	8,199
Middle East/Africa/Oceania	1,550	96	7			1,653
Japan	4,202	722			7	4,931
China	16,743	895				17,638
Asia, except Japan and China	2,947	1,009	91		2	4,049
Brazil	3,027	82	3,211	1,351	396	8,067
Net revenue	35,126	7,131	3,570	1,387	480	47,694

Year ended as of December 31, 2011

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	<b>Bulk Materials</b>	Basic Metals	Fertilizers	Logistic	Others	Total
Results						
Net revenues	46,088	9,599	3,322	1,456	481	60,946
Cost and expenses	(16,255)	(6,745)	(2,632)	(1,318)	(1,285)	(28,235)
Gain on sale of assets		1,494				1,494
Depreciation, depletion and						
amortization	(1,669)	(1,572)	(458)	(229)	(16)	(3,944)
Operating income	28,164	2,776	232	(91)	(820)	30,261
Financial result	(3,240)	21	(70)	(200)	(84)	(3,573)
Equity results from associates						
and joint ventures	1,098	101		125	(186)	1,138
Income taxes	(4,205)	(948)	(109)	(9)		(5,271)
Noncontrolling interests	105	88	(31)		71	233
Income attributable to the						
Company s stockholders	21,922	2,038	22	(175)	(1,019)	22,788
Sales classified by geographic						
area:						
America, except United States	1,181	1,380	44		21	2,626
United States of America	98	1,571	1		2	1,672
Europe	8,815	2,456	153		62	11,486
Middle East/Africa/Oceania	1,767	150	1		1	1,919
Japan	5,987	1,243			8	7,238
China	20,086	1,235			99	21,420
Asia, except Japan and China	3,640	1,394	35		1	5,070
Brazil	4,514	170	3,088	1,456	287	9,515
Net revenue	46,088	9,599	3,322	1,456	481	60,946

			Year ended as of Dece	mber 31, 2010		
	Bulk Materials	Basic Metals	Fertilizers	Logistic	Others	Total
Results						
Net revenues	35,513	8,139	1,739	1,235	403	47,029
Cost and expenses	(12,624)	(5,888)	(1,563)	(890)	(264)	(21,229)
Research and development	(289)	(277)	(72)	(75)	(165)	(878)
Depreciation, depletion and						
amortization	(1,368)	(1,359)	(200)	(146)	(19)	(3,092)
Operating income	21,232	615	(96)	124	(45)	21,830
Financial result	(525)	(78)	25	(27)	(958)	(1,563)
Discontinued operations, net of						
tax		(125)				(125)
Equity results from associates	1,023	(10)		94	(110)	997
Income taxes	(3,974)	250	(10)	15	27	(3,692)
Noncontrolling interests	4	(209)	19		(4)	(190)
Income attributable to the		· ·				
company s stockholders	17,760	443	(62)	206	(1,090)	17,257
Sales classified by geographic						
area:						
America, except United States	823	1,170	32	12	4	2,041
United States of America	77	740			15	832
Europe	6,833	2,067	4		44	8,948
Middle East/Africa/Oceania	1,569	217	11			1,797
Japan	3,859	1,371			10	5,240
China	16,088	923			24	17,035
Asia, except Japan and China	2,712	1,445	8		9	4,174
Brazil	3,552	206	1,684	1,223	297	6,962
Net revenue	35,513	8,139	1,739	1,235	403	47,029
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Year	r ended	in	Decem	ber	31,	, 2012	
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Part			Cost and		Pre operation		Depreciation,			Property, plant and equipment	Additions to	
Bulk           Material           Iron ore         26,931 (12,473)         (617)         13,841 (1,421)         12,420 35,135 7,691         7691           Pellets         6,560 (2,387)         (321) 3,852 (235)         3,617 2,019 383         383           Manganese and ferroallows         543 (353)         190 (45) 145 302 1177         306 160 1,082         177           Coal         1,092 (1,398) (115) (28) (449) (198) (1,029) (1,676) 3,616 1,082         35,126 (16,611) (732) (349) 17,434 (1,899) (1,029) 14,506 41,072 9,333         888           Metals         Nickel and other         885 (4,142) (299) (1,029) 505 (1,508) (2,848) (3,851) 30,474 2,792         9,333           Nickel and other         96 (1,156 (876) (96) (121) 63 (139) (2,848) (3,851) 30,474 2,792         2,792		Net revenues						Impairment	Operating income	and intangible	property, plant and equipment	
Iron ore   26,931   (12,473)   (617)   (321)   3,841   (1,421)   12,420   35,135   7,691     Pellets   6,560   (2,387)   (321)   3,852   (235)   3,617   2,019   383     Manganese and	Bulk											
Pellets   6,560   (2,387)   (321)   3,852   (235)   3,617   2,019   383     Manganese and	Material											
Manganese and ferroallows         543         (353)         190         (45)         145         302         177           Coal         1,092         (1,398)         (115)         (28)         (449)         (198)         (1,029)         (1,676)         3,616         1,082           Base           Metals           Nickel and other products (a)         5,975         (4,142)         (299)         (1,029)         505         (1,508)         (2,848)         (3,851)         30,474         2,792           Copper (b)         1,156         (876)         (96)         (121)         63         (139)         (76)         4,536         819           Poducts         7,131         (5,018)         (395)         (1,150)         568         (1,647)         (2,848)         (3,927)         35,010         3,611           Fertilizers           Potash         290         (171)         (73)         46         (23)         23         2,209         1,333           Phosphates         2,507         (1,947)         (36)         (93)         431         (331)         100         8,209         293           Nitrogen         699 </td <td></td>												
and ferroallows 543 (353)		6,560	(2,387)	)	(321)	3,852	(235)	)	3,617	2,019	383	3 1.
ferroallows         543         (353)         190         (45)         145         302         177           Coal         1,092         (1,398)         (115)         (28)         (449)         (198)         (1,029)         (1,676)         3,616         1,082           35,126         (16,611)         (732)         (349)         17,434         (1,899)         (1,029)         14,506         41,072         9,333           Base           Metals           Nickel and other           other           products (a)         5,975         (4,142)         (299)         (1,029)         505         (1,508)         (2,848)         (3,851)         30,474         2,792           Copper (b)         1,156         (876)         (96)         (121)         63         (139)         (76)         4,536         819           All minum           products         7,131         (5,018)         (395)         (1,150)         568         (1,647)         (2,848)         (3,927)         35,010         3,611           Fertilizers           Potash         290         (171)         (73)												
Coal         1,092         (1,398)         (115)         (28)         (449)         (198)         (1,029)         (1,676)         3,616         1,082           35,126         (16,611)         (732)         (349)         17,434         (1,899)         (1,029)         14,506         41,072         9,333           Base           Metals           Nickel and other           products (a)         5,975         (4,142)         (299)         (1,029)         505         (1,508)         (2,848)         (3,851)         30,474         2,792           Copper (b)         1,156         (876)         (96)         (121)         63         (139)         (76)         4,536         819           Aluminum products           7,131         (5,018)         (395)         (1,150)         568         (1,647)         (2,848)         (3,927)         35,010         3,611           Fertilizers           Potash         290         (171)         (73)         46         (23)         23         2,209         1,333           Products         599         (620)         79         (109)         (30)												
Base           Metals           Mote and other products (a) 5,975 (4,142) (299) (1,029) 505 (1,508) (2,848) (3,851) 30,474 2,792           Copper (b) 1,156 (876) (96) (121) 63 (139) (76) 4,536 819           Aluminum products           Fertilizers           Potash 290 (171) (73) 46 (23) 23 2,209 1,333           Phosphates 2,507 (1,947) (36) (93) 431 (331) 100 8,209 293           Nitrogen 699 (620) 79 (109) (00) 8,209 293           Nitrogen 74 74 74 74 74 331 12           Tertilizers           Products 74 (1,912) (12) (88) (182) (270) 2,370 455           Logistics           Railroads 936 (1,012) (12) (12) (88) (182) (270) 2,370 455           Ports 451 (322) 129 (56) 73 602 94           Logistics           Logistics           Railroads 936 (1,012) (12) (12) (88) (182) (270) 2,370 455           Ports 451 (322) (12) (88) (182) (270) 2,370 455           Ports 451 (332) (1,334) (12) 41 (238) (197) 5,325 762           Others 480 (781) (230) (531) (41) (146) (718) 1,937 393							. ,					
Base Metals           Nickel and other other other of products (a) 5,975 (4,142) (299) (1,029) 505 (1,508) (2,848) (3,851) 30,474 2,792           Copper (b) 1,156 (876) (96) (121) 63 (139) (76) 4,536 819           Alluminum products           Fertilizers           Potash 2,507 (1,947) (36) (93) 431 (331) 100 8,209 293           Nitrogen 699 (620) 79 (620) 79 (109) 79 (109) (30) 40           Others           Fertilizers           products         74 (36) (93) 431 (331) 100 (30) 40           Others           Fertilizers           products 74 (36) (93) 431 (331) 100 (30) 40           Others           Fertilizers           Products 74 (36) (93) 431 (331) 100 (30) 40           Total 74 (31) 12           Total 74 (31) 12           Total 74 (31) 12           Potath (3,57) (2,738) (109) (93) 630 (463) 167 (107) 10,749 (1,578)           Potath (3,57) (2,738) (109) (93) 630 (463) 167 (107) 2,370 (45)           Potath (3,57) (2,738) (109) (30) (30) (30) (463) (	Coal											
Metals           Nickel and other         7           products (a)         5,975 (4,142)         (299) (1,029)         505 (1,508)         (2,848) (3,851)         30,474         2,792           Copper (b)         1,156 (876)         (96) (121)         63 (139)         (76) 4,536         819           Aluminum products         ***********************************		35,126	(16,611)	(732)	(349)	17,434	(1,899)	(1,029)	14,506	41,072	9,333	3 1,
Nickel and other products (a) 5,975 (4,142) (299) (1,029) 505 (1,508) (2,848) (3,851) 30,474 2,792 (2,991) (1,150) 505 (1,308) (1,391) (76) 4,536 819 (3,911) (1,508) (1,508) (1,508) (1,508) (1,647) (2,848) (3,927) 35,010 3,611 (3,911) (3,												
other         products (a)         5,975         (4,142)         (299)         (1,029)         505         (1,508)         (2,848)         (3,851)         30,474         2,792           Copper (b)         1,156         (876)         (96)         (121)         63         (139)         (76)         4,536         819           Aluminum products         Potastics         Fertilizers           Potash         290         (171)         (73)         46         (23)         23         2,209         1,333           Phosphates         2,507         (1,947)         (36)         (93)         431         (331)         100         8,209         293           Nitrogen         699         (620)         79         (109)         (30)         40           Others         74         74         74         331         12           Logistics         Railroads         936         (1,012)         (12)         (88)         (182)         (270)         2,370         455           Ports         451         (322)         129         (56)         73         602         94           Ships         1,387         (1,334)         (12)												
products (a)         5,975         (4,142)         (299)         (1,029)         505         (1,508)         (2,848)         (3,851)         30,474         2,792           Copper (b)         1,156         (876)         (96)         (121)         63         (139)         (76)         4,536         819           Aluminum products           7,131         (5,018)         (395)         (1,150)         568         (1,647)         (2,848)         (3,927)         35,010         3,611           Fertilizers           Potash         290         (171)         (73)         46         (23)         23         2,209         1,333           Phosphates         2,507         (1,947)         (36)         (93)         431         (331)         100         8,209         293           Nitrogen         699         (620)         79         (109)         (30)         40         0           Others         74         74         74         331         12           English (3,570)         (2,738)         (109)         (93)         630         (463)         167         10,749         1,678           Logistics												
Copper (b) 1,156 (876) (96) (121) 63 (139) (76) 4,536 819  Aluminum products  7,131 (5,018) (395) (1,150) 568 (1,647) (2,848) (3,927) 35,010 3,611  Fertilizers  Potash 290 (171) (73) 46 (23) 23 2,209 1,333  Phosphates 2,507 (1,947) (36) (93) 431 (331) 100 8,209 293  Nitrogen 699 (620) 79 (109) (30) 40  Others  fertilizers  products 74 74 331 12  Togistics  Railroads 936 (1,012) (12) (88) (182) (270) 2,370 455  Ports 451 (322) 129 (56) 73 602 94  Ships  1,387 (1,334) (12) 41 (238) (197) 5,325 762  Others 480 (781) (230) (531) (41) (146) (718) 1,937 393		5.075	(4.140)	(200)	(1,020)	505	(1.500)	(2.040)	(2.951)	20 474	2.700	
Aluminum products  7,131 (5,018) (395) (1,150) 568 (1,647) (2,848) (3,927) 35,010 3,611  Fertilizers  Potash 290 (171) (73) 46 (23) 23 2,209 1,333  Phosphates 2,507 (1,947) (36) (93) 431 (331) 100 8,209 293  Nitrogen 699 (620) 79 (109) (30) 40  Others  fertilizers  products 74 74 331 12			( , ,	, , ,								
products           7,131 (5,018) (395) (1,150) 568 (1,647) (2,848) (3,927) 35,010 3,611           Fertilizers           Potash         290 (171) (73) 46 (23) 23 2,209 1,333           Phosphates         2,507 (1,947) (36) (93) 431 (331) 100 8,209 293           Nitrogen         699 (620) 79 (109) (30) 40           Others         56 (1,012) (10) (93) 630 (463) 167 10,749 1,678           Logistics           Railroads         936 (1,012) (12) (12) (88) (182) (270) 2,370 455           Ports         451 (322) 129 (56) 73 602 94           Ships         2,353 213           1,387 (1,334) (12) 41 (238) (197) 5,325 762           Others         480 (781) (230) (531) (41) (146) (718) 1,937 393		1,130	(870)	(90)	(121)	03	(139)		(70)	4,330	017	
7,131 (5,018) (395) (1,150) 568 (1,647) (2,848) (3,927) 35,010 3,611           Fertilizers           Potash         290 (171)         (73)         46 (23)         23 (2,209)         1,333           Phosphates         2,507 (1,947)         (36)         (93)         431 (331)         100 (8,209)         293           Nitrogen         699 (620)         79 (109)         (30)         40           Others         6ertilizers         74 (2,738)         74 (2,738)         74 (2,738)         74 (2,738)         74 (2,738)         167 (2,738)         10,749 (2,738)         1,678           Logistics           Railroads         936 (1,012)         (12)         (88)         (182)         (270)         2,370         455           Ports         451 (322)         129 (56)         73 (602)         94           Ships         2,353 (1,334)         (12)         41 (238)         (197)         5,325 (762)           Others         480 (781)         (230)         (531)         (41) (146) (718)         1,937         393												2.
Fertilizers           Potash         290         (171)         (73)         46         (23)         23         2,209         1,333           Phosphates         2,507         (1,947)         (36)         (93)         431         (331)         100         8,209         293           Nitrogen         699         (620)         79         (109)         (30)         40           Others         6fertilizers         74         74         74         331         12           products         74         74         74         331         12           Logistics         Example: Security of the color of the colo	products	7 131	(5.018)	(395)	(1.150)	568	(1 647	(2.848)	(3 927)	35 010	3 611	
Potash         290         (171)         (73)         46         (23)         23         2,209         1,333           Phosphates         2,507         (1,947)         (36)         (93)         431         (331)         100         8,209         293           Nitrogen         699         (620)         79         (109)         (30)         40           Others         Fertilizers           products         74         74         74         331         12           Logistics           Railroads         936         (1,012)         (12)         (88)         (182)         (270)         2,370         455           Ports         451         (322)         129         (56)         73         602         94           Ships         2,353         213           1,387         (1,334)         (12)         41         (238)         (197)         5,325         762           Others         480         (781)         (230)         (531)         (41)         (146)         (718)         1,937         393	Fertilizers	7,131	(3,010)	(373)	(1,150)	300	(1,077)	(2,070)	(3,721)	33,010	3,011	
Phosphates         2,507 (1,947)         (36)         (93)         431 (331)         100 (30)         8,209         293           Nitrogen         699 (620)         79 (109)         (30)         40           Others         fertilizers           products         74         74 331 12           3,570 (2,738)         (109)         (93)         630 (463)         167 10,749 1,678           Logistics           Railroads         936 (1,012)         (12)         (88)         (182)         (270)         2,370 455           Ports         451 (322)         129 (56)         73 602         94           Ships         2,353 213           1,387 (1,334)         (12)         41 (238)         (197)         5,325         762           Others         480 (781)         (230)         (531)         (41) (146) (718)         1,937         393		290	(171)	(73)		46	(23)		23	2,209	1.332	ž į
Nitrogen 699 (620) 79 (109) (30) 40 Others fertilizers products 74 74 74 331 12  3,570 (2,738) (109) (93) 630 (463) 167 10,749 1,678  Logistics Railroads 936 (1,012) (12) (88) (182) (270) 2,370 455 Ports 451 (322) 129 (56) 73 602 94 Ships 2,353 213 1,387 (1,334) (12) 41 (238) (197) 5,325 762 Others 480 (781) (230) (531) (41) (146) (718) 1,937 393			. ,	, ,								
Others         fertilizers       74       74       74       331       12         Todacts       74       74       331       12         3,570 (2,738) (109) (93) 630 (463)       167       10,749       1,678         Logistics         Railroads       936 (1,012) (12)       (88) (182) (270) 2,370       455         Ports       451 (322)       129 (56) 73 602       94         Ships       2,353 213         1,387 (1,334) (12)       41 (238) (197) 5,325       762         Others       480 (781) (230) (531) (41) (146) (718) 1,937       393					(10)							
fertilizers           products         74         74         74         331         12           3,570 (2,738) (109) (93) 630 (463) 167 10,749 1,678           Logistics           Railroads         936 (1,012) (12) (88) (182) (270) 2,370 455           Ports         451 (322) 129 (56) 73 602 94           Ships         2,353 213           1,387 (1,334) (12) 41 (238) (197) 5,325 762           Others         480 (781) (230) (531) (41) (146) (718) 1,937 393			(023)				(20.)		(50)			
products         74         74         74         331         12           3,570 (2,738) (109) (93) 630 (463) 167 10,749 1,678           Logistics           Railroads         936 (1,012) (12) (12) (88) (182) (270) 2,370 455           Ports         451 (322) 129 (56) 73 602 94           Ships         2,353 213           1,387 (1,334) (12) 41 (238) (197) 5,325 762           Others         480 (781) (230) (531) (41) (146) (718) 1,937 393												
Logistics       Railroads     936 (1,012) (12) (88) (182) (270) 2,370 455       Ports     451 (322) 129 (56) 73 602 94       Ships     2,353 213       1,387 (1,334) (12) 41 (238) (781) (230) (531) (41) (146) (718) 1,937 393		74				74			74	331	12	<i>)</i> .
Logistics       Railroads     936 (1,012) (12) (88) (182) (270) 2,370 455       Ports     451 (322) 129 (56) 73 602 94       Ships     2,353 213       1,387 (1,334) (12) 41 (238) (197) 5,325 762       Others     480 (781) (230) (531) (41) (146) (718) 1,937 393	producin			(109)	(93)		(463)					
Railroads         936         (1,012)         (12)         (88)         (182)         (270)         2,370         455           Ports         451         (322)         129         (56)         73         602         94           Ships         2,353         213           1,387         (1,334)         (12)         41         (238)         (197)         5,325         762           Others         480         (781)         (230)         (531)         (41)         (146)         (718)         1,937         393			(=)									
Railroads         936         (1,012)         (12)         (88)         (182)         (270)         2,370         455           Ports         451         (322)         129         (56)         73         602         94           Ships         2,353         213           1,387         (1,334)         (12)         41         (238)         (197)         5,325         762           Others         480         (781)         (230)         (531)         (41)         (146)         (718)         1,937         393	Logistics											
Ports     451     (322)     129     (56)     73     602     94       Ships     2,353     213       1,387     (1,334)     (12)     41     (238)     (197)     5,325     762       Others     480     (781)     (230)     (531)     (41)     (146)     (718)     1,937     393		936	(1,012)	(12)		(88)	(182)	)	(270)	2,370	455	j
Ships     2,353     213       1,387     (1,334)     (12)     41     (238)     (197)     5,325     762       Others     480     (781)     (230)     (531)     (41)     (146)     (718)     1,937     393	Ports	451										
1,387     (1,334)     (12)     41     (238)     (197)     5,325     762       Others     480     (781)     (230)     (531)     (41)     (146)     (718)     1,937     393	Ships											,
										5,325	762	
Loss on	Others	480	(781)	(230)		(531)	(41)	(146)	(718)	1,937	393	3 1
	Loss on											
sale of	sale of											
assets (506) (506) (506)	assets			·								6
47,694 (26,988) (1,478) (1,592) 17,636 (4,288) (4,023) 9,325 94,093 15,777		47,694	(26,988)	(1,478)	(1,592)	17,636	(4,288)	(4,023)	9,325	94,093	15,777	7 7

<sup>(</sup>a) Includes nickel co-products and by-products (Copper, precious metals, cobalt and others).

<sup>(</sup>b) Includes copper concentrate.

	Net revenues		Research and development	Pre operation and idle capacity		December 31, 2 Depreciation, depletion and amortization	011 Operating income	Property, plant, equipment and intangible assets	Additions to property, plant and equipment Ir
Bulk Material			·					, and the second	
Iron ore	36,416	(10,471)	(497)		25,448	(1,240)	24,208	31,027	7,409
Pellets	7,938	(3,209)	, ,	(106	,	(196)	,	2,841	624
Manganese and	. ,	(= , == ,			, , , , , , , , , , , , , , , , , , , ,			,-	
ferroallows	676	(594)			82	(69)	13	337	177
Coal	1,058	(1,125)	(152)	(101)	(320)	(164)	(484)	4,081	1,141
	46,088	(14,543)				(1,669)		38,286	
Base Metals	ŕ	· , ,	Ì	`	ŕ		ŕ	Í	Í
Nickel and other									
products (a)	8,118	(4,338)	, ,	(976)	, ,	(1,487)		31,455	2,637
Copper (b)	1,103	(702)	(159)	(12)	) 230	(84)	146	4,178	1,226
Aluminum									
products	378	(304)			74	(1)			16
	9,599	(3,943)	(413)	(988)	2,854	(1,572)	1,282	35,633	3,879
Fertilizers									
Potash	273	(239)						1,982	532
Phosphates	2,300	(1,634)		(72)		(297)		6,363	
Nitrogen	679	(557)			122	(116)	) 6	1,337	180
Others fertilizers									
products	70				70		70	364	
	3,322	(2,228)	(104)	(98)	690	(458)	232	10,046	1,028
Logistics									
Railroads	1,043	(882)	(121)		40	(179)			
Ports	413	(315)			98	(50)	) 48	946	347
Ships								2,485	
	1,456	(1,076)			138	(229)	(91)	5,680	868
Others	481	(898)	(387)		(804)	(16)	(820)	2,218	949
Loss on sale of									
assets		1,494			1,494		1,494		
	60,946	(18,227)	(1,674)	(1,293)	34,205	(3,944)	30,261	91,863	16,075

<sup>(</sup>a) Includes nickel co-products and by-products (Copper, precious metals, cobalt and others).

<sup>(</sup>b) Includes copper concentrate.

		Cost and	Research and	Pre operation	Year ended Deco	ember 31, 2010 Depreciation, depletion and	Operating	Property, plant, equipment and	Additions to property, plant	
	Net revenues			and idle capacity	Operating profit		income	intangible assets		Investmen
Bulk Material										
Iron ore	27,754	(8,856)	(226)	(18)	18,654	(1,139)	17,515	31,662	4,015	10
Pellets	6,136	(2,510)		(5)	3,621	(110)	3,511	2,567	353	90
manganese and										
Ferroalloys	853	(442)			411	(36)		330	28	
Coal	770	(684)	. ,	(109)	(86)	(83)			499	
	35,513	(12,492)	(289)	(132)	22,600	(1,368)	21,232	37,579	4,895	1,29
Base Metals										
Nickel and other										
products (a)	4,712	(2,330)	(171)	(934)	,	(1,145)		29,026	1,880	
Copper (b)	905	(475)	(95)	(51)	284	(87)	197	3,545	1,072	
Aluminum										
products	2,522	(2,098)	(11)	(00 <b>=</b> )	413	(127)		395	342	
T. 401	8,139	(4,903)	(277)	(985)	1,974	(1,359)	615	32,966	3,294	24
Fertilizers	260	(212)	(50)			(20)	(20)	1.664	255	
Potash	269	(213)			0.4	(29)			355	
Phosphates	1,164 294	(1,054)			94	(121) (50)			438 47	
Nitrogen Others fertilizers	294	(285)			9	(30)	(41)		47	
products	12	(11)			1		1	146	3	
	1,739	(1,563)	(72)		104	(200)	(96)	10,231	843	
Logistics										
Railroads	924	(641)			208	(123)		2,348	160	
Ports	306	(236)			70	(23)		301	36	
Ships	5	(13)			(8)		(8)		747	
	1,235	(890)			270	(146)		3,396	943	_
Others	403	(264)	, ,		(26)	, ,	, ,		2,672	
	47,029	(20,112)	(878)	(1,117)	24,922	(3,092)	21,830	86,115	12,647	4,39

<sup>(</sup>a) Includes nickel co-products and by-products (Copper, precious metals, cobalt and others).

<sup>(</sup>b) Includes copper concentrate.

# 27 - Cost of Goods Sold and Services Rendered, and Sales and Administrative Expenses by Nature, Other Operational Expenses (incomes), net

#### The costs of goods sold and services rendered

	Y	ear ended December 31,	
Cost of goods sold and services rendered	2012	2011	2010
Personnel	3,545	3,138	2,133
Material	4,262	3,758	3,036
Fuel oil and gas	2,070	2,181	1,931
Outsourcing services	4,770	4,244	2,826
Energy	866	968	1,252
Acquisition of products	1,367	2,274	1,671
Depreciation and depletion	3,896	2,555	2,654
Freight	2,801	2,251	1,736
Others	2,905	4,002	3,181
Total	26,483	25,371	20,420

## Selling and administrative expenses

		Year ended December 31,	
Selling and Administrative expenses	2012	2011	2010
Personnel	806	717	444
Services (consulting, infrastructure and others)	489	527	347
Advertising and publicity	101	88	113
Depreciation	240	211	231
Travel expenses	65	60	28
Taxes and rents	28	46	51
Incentive		94	77
Others	223	246	130
Sales	288	335	275
Total	2,240	2,324	1,696

Others operational expenses (incomes), net, including research and development

Year ended December 31,
Others operational expenses (income), net, including research and development 2012 2011 2010

Provision for contingency	694	284	141
Provision for loss with taxes credits (ICMS)	238	50	122
Provision for variable remuneration	440	402	238
Vale do Rio Doce Foundation - FVRD	37	123	55
Provision for disposal of materials/inventories	128	49	108
Pre operational, plant stoppages and idle capacity	1,592	1,293	1,117
Damage cost	65		
Research and development	1,478	1,674	878
Others	445	609	424
Total	5,117	4,484	3,083

#### 28 - Financial result

The financial results occurred in the periods, recorded by nature and competence, are as follows:

	Y	ear ended December 31,	
	2012	2011	2010
Financial expenses			
Interest	(1,251)	(1,388)	(1,186)
Labor, tax and civil contingencies	(78)	(41)	(161)
Derivatives	(648)	(172)	(156)
Monetary and exchange rate variation (a)	(2,647)	(2,584)	(354)
Stockholders debentures	(466)	(222)	(492)
Financial taxes	(17)	(26)	(77)
Others	(602)	(1,047)	(912)
	(5,709)	(5,480)	(3,338)
Financial income			
Related parties			
Derivatives	528	247	787
Monetary and exchange rate variation (b)	673	942	698
Others	401	718	290
	1,602	1,907	1,775
Financial results, net	(4,107)	(3,573)	(1,563)
Summary of Monetary and exchange rate			
Cash and cash equivalents	32	(7)	(139)
Loans and financing	(1,625)	(2,577)	698
Related parties	11		
Others	(392)	942	(215)
Net $(a + b)$	(1,974)	(1,642)	344

## 29. Commitments

#### a) Nickel project New Caledonia

In regards to the construction and installation of our nickel plant in New Caledonia, we have provided guarantees in respect of our financing arrangements which are outlined below.

In connection with the Girardin Act tax - advantaged lease financing arrangement sponsored by the French government, we provided guarantees to BNP Paribas for the benefit of the tax investors regarding certain payments due from VNC, associated with the Girardin Act lease financing. Consistent with our commitments, the assets are substantially complete as of December 31, 2012. We also committed that assets associated with the Girardin Act lease financing would operate for a five year period from then on and meet specified production criteria which remain consistent with our current plans, accordingly. We believe the likelihood of the guarantee being called upon is remote.

In October 2012, we entered into an agreement with Sumic, a stockholder in VNC, whereby Sumic agreed to a dilution in their interest in VNC from 21% to 14.5%. Sumic originally had a put option to sell to us the shares they own of VNC if the defined cost of the initial nickel project, as measured by funding provided to VNC, in natural currencies and converted to U.S. dollars at specified rates of exchange, exceeded US\$4.6 billion and an agreement could not be reached on how to proceed with the project. On May 27, 2010 the threshold was reached and the put option discussion and decision period was extended to July 31, 2012. As a result of the October 2012 agreement, the trigger on the put option has been changed from a cost threshold to a production threshold. The possibility to exercise the put option has been deferred to the first quarter of 2015.

In addition, in the course of our operations we have provided letters of credit and guarantees in the amount of US\$820 million that are associated with items such as environment reclamation, asset retirement obligation commitments, insurance, electricity commitments, post-retirement benefits, community service commitments and import and export duties.

In the course of our operations, we are subject to routine claims and litigation incidental to our business and various environmental proceedings. With respect to the environmental proceedings currently pending or threatened against us, they include (1) claims for personal injuries, (2) enforcement actions and (3) alleged violations of, including exceeding regulatory limits relating to discharges under, certain environmental or similar laws and regulations applicable to our operations. We believe that the ultimate resolution of such proceedings, claims, and litigation will not significantly impair our operations or have material adverse effect on our financial position or results of operations.

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b) Participative Debentures	
At the time of its privatization in 1997, Vale issued debentures to then-existing stockholders, including the Brazilian Government. The debentures terms were set to ensure that our pre-privatization stockholders would participate in potential future benefits that might be obtained by the privatization of the privatization	ineo
A total of 388,559,056 debentures were issued at a par value of R\$ 0.01 (one cent), whose value will be restated in accordance with the variation the General Market Price Index (IGP-M), as set forth in the Issue Deed. In December 31, 2012, 2011 and 2010 the total amount of these debentures was US\$ 1,653, US\$1,336 and US\$1,284, respectively.	atio
The debenture holders have the right to receive premiums, paid semiannually, equivalent to a percentage of net revenues from specific mine resources as set forth in the indenture.	
In October 2012 we paid second semester remuneration in the amount of US\$ 4. In April 2012 we paid first semester remuneration on these debentures in the amount of US\$ 6.	
c) Operating lease	
• Pelletize Operations	
Vale has operating lease agreements with its joint ventures Nibrasco, Itabrasco, and Kobrasco, in which Vale leases its pelletizing plants. The operating lease agreements have duration between 3 and 10 years, renewable.	iese
In July 2012 the Company entered into an operating lease agreement with its joint venture Hispanobrás. The contract has duration of 3 years renewable.	;,

The table below shows the future minimum annual payments, and required non-cancelable operating lease for the four pellet plants (Hispanobrás, Nibrasco, and Itabrasco Kobrasco), for the date of December 31, 2012.

2013	74
2014	78
2015	76
2016	74
2017 thereafter	51
Total minimum payments required	353

The total amount of operational leasing expenses on pelletizing operations on 31 December 2012, 2011 and 2010 were US\$205, US\$349 and US\$365, respectively.

#### Railroad operations

Company operates railroads through lease contract. This lease contract has a term of 30 years and may be renewed for another 30 years. The lease contract is classified as operating leases because Vale does not take risks and benefits incidental to ownership of the asset, but only committed to pay rent assets. At the end of the lease agreement the leased assets will be returned to the lessor. In most cases, the Company s management expects that in the normal course of business, leases will be renewed.

2013	85
2014	85
2015	85
2016	85
2017 thereafter	845
Total minimum payments required	1,185

The total amount of operational leasing expenses on railroad operations on 31 December 2012, 2011 and 2010 were US\$89, US\$87 and US\$90, respectively.

#### d) Concession Contracts and Sub-concession

#### 1. Rail companies

The Company and certain group companies entered into with the Union, through the Ministry of Transport, concession agreements for exploration and development of public rail transport of cargo and leasing of assets for the provision of such services. The accounting records of grants and sub-concessions are presented in note 13.

Railroad End of the concession period

Vitória a Minas e Carajás (direta) (\*) Carajás (direta) (\*) Malha Centro-Leste (indireta via FCA) Malha Sudeste (indireta via MRS) Ferrovia Norte Sul S.A. (FNS) June 2027 June 2027 August 2026 December 2026 December 2037

The grant shall be terminated with the completion of one of the following events: termination of the contract term, expropriation, forfeiture, cancellation, annulment or dissolution and bankruptcy of the concessionaire.

The concessions, sub-concessions and leasing of the subsidiaries companies are recorded in the concept of operational lease and present the following:

	FNS	FCA	MRS
Total number of plots	3	112	118
Periodicity of payments	(a)	Quarterly	Quarterly
Update index	IGP-DI FGV	IGP-DI FGV	IGP-DI FGV
Plots paid	(b)	54	58
Plots updated value			
Concession		2	3
Leasing		31	48

<sup>(\*)</sup> Concessions is not onerous.

- (a) In accordance with the delivery of each stretch of the railway
- (b) Two plots have been paid. The third plot had just 80% paid; the 20% they left is to cover existing railroad disputes.

#### ii. Port

The Company has specialized port terminals, as follows:

Terminals	Location	End of the concession period
Terminal of Tubarão, Praia Mole e Granéis Líquidos	Vitória - ES	2020
Terminal of Produtos Diversos	Vitória - ES	2020
Terminal of Vila Velha	Vila Velha - ES	2023
Terminal Marítimo de Ponta da Madeira - Píer I e III	S. Luiz - MA	2018
Terminal Marítimo de Ponta da Madeira - Píer II	S. Luiz - MA	2010(a)
Terminal Marítimo Inácio Barbosa	Acarajú - SE	2012
Terminal of Ore Exportation- Porto de Itaguaí	Itaguaí - RJ	2021
Terminal Marítimo da Ilha Guaíba - TIG - Mangaratiba	Mangaratiba - RJ	2018

<sup>(</sup>a) The extension of the duration for 36 months until the date that of a new price bidding

#### e) Guarantee issued to affiliates

The Associate Norte Energia acquired in 2012 a credit line from BNDES, Caixa Economica Federal and Banco BTG Pactual in order to finance his investments in energy in the totaling up to R\$22.5 billion (US\$11.01 billion). About this facility, Vale, like other stockholders, is committed to providing a corporate guarantee on the amount withdrawn, limited to his participation of 9% in the entity.

Until December 31, 2012, Vale guarantee on the value drawn the amount of R\$282 (US\$126).

On January 2, 2013 (Subsequent Events) Norte Energia withdrawn of another installment of your loan, increasing the amount guaranteed by Vale for R\$188 (US\$92) to R\$470 (US\$218).

#### 30 - Related parties

Transactions with related parties are made by the Company in a strictly commutative manner, observing the price and usual market conditions and therefore do not generate any undue benefit to their counterparties or loss to the Company.

In the normal course of operations, Vale contracts rights and obligations with related parties (subsidiaries, associated companies, jointly controlled entities and Stockholders), derived from operations of sale and purchase of products and services, leasing of assets, sale of raw material, so as rail transport services, with prices agreed between the parties and also mutual transactions.

The balances of these related party transactions and their effect on financial statements may be identified as follows:

	December	31, 2012	December	31, 2011	Decembe	er 31, 2010
	Assets	Liabilities	Assets	Liabilities	Assets	Liabilities
Current assets						
Accounts receivable	134		288		435	
Loans and advances to related parties	384		82		96	
Non-current assets						
Loans and advances to related parties	408		509		29	
Current liabilities						
Suppliers		146		280		538
Loans from related parties		207		24		21
Non-current liabilities						
Long-term debt		72		91		2
	926	425	879	395	560	561

	December	31, 2012	December	31, 2011	Decembe	r 31, 2010
	Income	Expense	Income	Expense	Income	Expense
Affiliated Companies and Joint Ventures						
Companhia Nipo-Brasileira de Pelotização -						
Nibrasco		80		151		149
Samarco Mineração AS	371		511		448	
Companhia Ítalo-Brasileira de Pelotização -						
ITABRASCO		32		150		50
Companhia Hispano-Brasileira de Pelotização						
- HISPANOBRÁS	266	265	729	521	462	513
Companhia Coreano-Brasileira de Pelotização						
- KOBRASCO		70		98		117
Mineração Rio Norte AS						156

MRS Logística AS	14	702	16	759	16	561
Others	142	101	103	53	17	18
	793	1,250	1,359	1,732	943	1,564

	December	31, 2012	December	r 31, 2011	December	31, 2010
	Income	Expense	Income	Expense	Income	Expense
Sales/Cost of iron ore and pellets	624	469	1,337	952	910	785
Revenues/ expense from logistic services	14	706	16	759	23	603
Sales/ Cost of aluminum products				18		156
Financial income/expenses	14	7	6	3	10	20
Others	141	69				
	793	1,251	1,359	1,732	943	1,564

	Statement of financial position		Statement of income			
	2012	2011	2010	2012	2011	2010
Cash and Cash equivalents						
Brasdesco	33	16	574		73	5
Loan payable						
BNDES	3,951	2,954	2,172	41	138	121
BNDES Par	825	902	739	14	57	26
	4,809	3,872	3,485	55	268	152

Remuneration of key management personnel:

	Year ended December 31,		
	2012	2011	2010
Short-term benefits	36	49	32
Wages or pro-labor	11	11	10
Direct and indirect benefits	11	21	10
Bonus	14	17	12
Long-term benefits:	11	13	17
Based on stock	11	13	17
Termination of position	9	54	2
	56	116	51

## 31. US GAAP Reconciliation

Although not required, in order to provide additional information to the users of our financial statement, we disclose below the reconciliation between the consolidated statement of financial position and the consolidated Statement of Income under US GAAP and IFRS:

		December 31, 2012	
	USGAAP	Adjustments	IFRS GAAP
Assets			
Current assets			
Cash and cash equivalents	5,832		5,832
Others	17,065	(371)(a)	16,694
	22,897	371	22,526
Non-current assets			
Investments	6,492	(108) <b>(b)</b>	6,384
Property, plant and equipment, net	91,766	2,327( <b>c</b> )	94,093
Others	10,323	$(2,706)(\mathbf{d})$	7,617
	108,581	(487)	108,094
Total assets	131,478	(858)	130,620
Liabilities and stockholders equity			
Current			
Accounts payable	4,529		4,529
Loans and finances	3,468	3( <b>e</b> )	3,471
Others	4,588	(26) <b>(f</b> )	4,562
	12,585	(23)	12,562

Non-current			
Loans and finances	26,799	(e)	26,799
Deferred income tax and social contribution	3,538	257(g)	3,795
Others	12,680	(1,375)( <b>h</b> )	11,305
	43,017	(1,118)	41,899
Stockholders equity			
Capital stock	37,559	17,438( <b>i</b> )	54,997
Noncontrolling interests	1,635	(47) <b>(i</b> )	1,588
Others	36,682	(17,108)(i)	19,574
	75,876	283	76,159
Total liabilities and Stockholders equity	131,478	(858)	130,620

<sup>(</sup>a) Reclassification of deferred Income tax for non-current in accordance with IFRS (US\$356), assets held for sale (US\$22) and financial assets available for sale, which under USGAAP is recognized as investment \$7;

- (b) Difference between on noncontrolled entities recognized by equity method;
- (c) Difference between the book value and fair value of the MBR, recognized as goodwill on old BRGAAP, and reclassification of goodwill from other assets (USGAAP) to intangible assets (IFRS);
- (d) In USGAAP we record goodwill of subsidiaries, assets of pension plans (plans overfunded) and deferred income on GAAP differences;
- (e) Difference of Operating and finance lease recognized as old BRGAAP;
- (f) Differences between IFRS and US GAAP on pension plan, liabilities directly associated with assets held for sale and mandatory convertible notes;
- (g) Difference between US GAAP and IFRS relating to deferred income taxes;
- (h) Difference between US GAAP and IFRS relating to pension plan, asset retirement obligations and deferred income tax on these adjustments;
- (i) Difference between US GAAP and IFRS relating to translation adjustment of current and historical currency.

	December 31, 2012			
	USGAAP	Adjustments	IFRS GAAP	
Net revenue	47,694		47,694	
Cost	(26,591)	108( <b>a</b> )	(26,483)	
Gross operating profit	21,103	108	21,211	
Operational expenses	(11,880)	(6) <b>(b</b> )	(11,886)	
Financial expenses	(3,801)	(306)( <b>c</b> )	(4,107)	
Equity results	640	5( <b>d</b> )	645	
Impairment on Investments	(1,640)	(300)(d)	(1,941)	
	(16,682)	(607)	(17,271)	
Earnings before taxes	4,421	(099)	3,922	
Current and deferred income tax and social contribution, net	833	361( <b>e</b> )	4,094	
Net income of the year	5,254	(138)	5,106	
Loss attributable to noncontrolling interests	(257)		(257)	
Net income attributable to shareholders	5,514	(138)	5,373	

- (a) Amortization of the difference between the book value and fair value of the MBR in USGAAP (US\$153) and pension plan and ARO at Vale Canada (US\$ 4 and US\$41);
- (b) Adjustment of pension plan and ARO at Vale Canada \$ 10 and profit and sale of Araucária assets (US\$16);
- (c) Adjustment of pension plan surplus at Vale and Vale Fertilizantes;
- (d) Difference between IFRS and US GAAP on investments;
- (e) Difference between US GAAP and IFRS resulting from deferred income taxes end difference GAAP;
- (f) Difference between US GAAP and IFRS resulting GAAP.

#### 32 - Board of Directors, Fiscal Council, Advisory committees and Executive Officers

#### **Board of Directors**

Dan Antônio Marinho Conrado

Chairman

Mário da Silveira Teixeira Júnior

**Vice-President** 

Fuminobu Kawashima

José Mauro Mettrau Carneiro da Cunha

Luciano Galvão Coutinho Marcel Juviniano Barros Nelson Henrique Barbosa Filho Oscar Augusto de Camargo Filho

Paulo Soares de Souza Renato da Cruz Gomes Robson Rocha

#### **Alternate**

Deli Soares Pereira

Eduardo de Oliveira Rodrigues Filho Eustáquio Wagner Guimarães Gomes

Hajime Tonoki Luiz Carlos de Freitas Luiz Maurício Leuzinger Marco Geovanne Tobias da Silva Paulo Sergio Moreira da Fonseca

Raimundo Nonato Alves Amorim Sandro Kohler Marcondes

#### **Advisory Committees of the Board of Directors**

#### **Controlling Committee**

Luiz Carlos de Freitas Paulo Ricardo Ultra Soares

Paulo Roberto Ferreira de Medeiros

#### **Executive Development Committee**

José Ricardo Sasseron Luiz Maurício Leuzinger Oscar Augusto de Camargo Filho

#### Governance and Sustainability Committee

Gilmar Dalilo Cezar Wanderley Renato da Cruz Gomes Ricardo Simonsen

#### **Fiscal Council**

Marcelo Amaral Moraes

#### Chairman

Aníbal Moreira dos Santos Antonio Henrique Pinheiro Silveira Arnaldo José Vollet

#### Alternate

Cícero da Silva

Oswaldo Mário Pêgo de Amorim Azevedo

Paulo Fontoura Valle

#### **Executive Officers**

Murilo Pinto de Oliveira Ferreira

President & CEO

Vânia Lucia Chaves Somavilla

Executive Director, HR, Health & Safety, Sustainability and

Luciano Siani Pires Chief Financial Officer

Roger Allan Downey

**Executive Director, Fertilizers and Coal** 

José Carlos Martins

**Executive Director, Ferrous and Strategy** 

Galib Abrahão Chaim

**Executive Director, Capital Projects Implementation** 

Humberto Ramos de Freitas

**Executive Director, Logistics and Mineral Research** 

#### **Strategic Committee**

Murilo Pinto de Oliveira Ferreira Dan Antônio Marinho Conrado Luciano Galvão Coutinho Mário da Silveira Teixeira Júnior Oscar Augusto de Camargo Filho

#### **Finance Committee**

Luciano Siani Pires Eduardo de Oliveira Rodrigues Filho Luciana Freitas Rodrigues Luiz Maurício Leuzinger Gerd Peter Poppinga

**Executive Director, Base Metals and IT** 

Marcelo Botelho Rodrigues Global Controller Director

Marcus Vinicius Dias Severini

**Chief Officer of Accounting and Control Department** 

Vera Lucia de Almeida Pereira Elias

Chief Accountant CRC-RJ - 043059/O-8

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## **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Vale S.A. (Registrant)

By:

/s/ Roberto Castello Branco Roberto Castello Branco Director of Investor Relations

Date: February 28, 2013