

NOMURA HOLDINGS INC
Form 6-K
October 31, 2005
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FORM 6-K

U.S. SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

Report of Foreign Private Issuer
Pursuant to Rule 13a-16 or 15d-16 of
the Securities Exchange Act of 1934

Commission File Number: 1-15270

Supplement for the month of October 2005.

NOMURA HOLDINGS, INC.

(Translation of registrant's name into English)

9-1, Nihonbashi 1-chome

Chuo-ku, Tokyo 103-8645

Japan

(Address of principal executive offices)

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Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F Form 40-F

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

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Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes No

If Yes is marked, indicate below the file number assigned to the registrant in connection with Rule 12g3-2(b): 82-_____

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Information furnished on this form:

EXHIBIT

Exhibit Number

1. [Consolidated Results of Operations (US GAAP), second quarter, year ending March 2006]

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: October 31, 2005

NOMURA HOLDINGS, INC.

By: /s/ Tetsu Ozaki
Tetsu Ozaki
Senior Managing Director

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Consolidated Results of Operations
(US GAAP)
Second quarter, year ending March 2006
Nomura Holdings, Inc.
October 2005

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2.

Nothing

in

this

document

shall

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must
be
read
in
the
context
of
the
offering
materials
pursuant
to
which
any
securities
may
be
offered
or
sold
in
the

United States. These forward- looking statements are not historical facts but instead represent only our belief regarding future events, many of which, by their nature, are inherently uncertain and outside our control. Important factors that could cause

actual results to differ from those in specific forward- looking statements include, without limitation, economic and market conditions, political events and investor sentiments, liquidity of secondary markets, level and volatility of interest rates, currency exchange rates, security valuations, competitive conditions and size, and the number and timing of transactions.

6.
The consolidated financial information in this document is unaudited.

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Financial Highlights (1)
Operating Results
Net Revenue
Net Income/ROE (Annualized)
Income before Income Taxes
Segment
results

Effect of consolidation
/deconsolidation of certain private
equity investee companies

Unrealized gain (loss) on
investments in equity securities
held for relationship purposes

FY2006.3

1Q

FY2006.3

2Q

FY2006.3

1Q

FY2006.3

2Q

FY2006.3

1Q

FY2006.3

2Q

Net revenue rose 33%

QoQ

to

382.2 billion yen on revenue growth in Domestic Retail and a recovery

in Global

Markets

revenue

due

to

improved

trading

environment.

Income

before

income

taxes

jumped

283% QoQ

to 117.6 billion yen, the second highest level since quarterly reporting of financial results

based

on

US

GAAP

started

in

fiscal

year

ended

March

2002.

ROE

was

13.1%.

In
business
segment
results,
net
revenue
increased
28%

QoQ

to
219.8
billion
yen,
income
before
income
taxes

rose
118%

to
81.5
billion

yen.
Unrealized
gain

on
investments
in
equity
securities
held

for relationship purposes was 31.3 billion yen.

171.4

219.8

126.3

-11.0

31.3

131.2

382.2

286.7

-50

0

50

100

150

200

250

300

350

400
(billions of yen)
81.5
4.3
-11.0
31.3
37.4
4.8
30.7
117.6
-15
0
15
30
45
60
75
90
105
120
(billions of yen)
60.9
8.3
1.8%
13.1%
0
10
20
30
40
50
60
70
0%
2%
4%
6%
8%
10%
12%
14%
16%
Net
Income
ROE (annualized)
(billions of yen)

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5
84.8
101.4
49.8
77.7
12.8
20.5

-3.3
6.9
12.5
13.8
-0.5
14.8
171.4
219.8
-50
0
50
100
150
200
250
30.3
41.4
-0.7
31.5
2.2
9.1
4.7
-5.9
4.0
-9.2
3.3
8.2
81.5
37.4
-20
0
20
40
60
80
100

Financial Highlights (2)

Segment Results

Global Merchant Banking

Booked profit due to realized gains and unrealized gains/losses on private equity investments.

Asset Management

Newly launched funds and a rise in assets in funds offering frequent distributions increased total assets under management, driving net revenue and income before income taxes to second highest level since quarterly disclosure under US GAAP started in fiscal year ended March 2002.

Other*

Equity in earnings of affiliates contributed, but not enough to offset net loss on trading related to economic hedging transactions.

*Breakdown of income before income taxes shown on p. 19

Domestic Retail

Strong distribution of investment trusts and an increase in stock brokerage commissions drove revenue and income before income taxes to highest

level

since

quarterly

disclosure

under

US

GAAP

started

in

fiscal

year

ended March 2002.

Global Markets

Income surged on recovery in Fixed Income revenue due to resurgent trading environment and expansion of Equity revenue.

Global Investment Banking

Revenue recovered due to an increase in equity financing. Ranked number one in Jan.

Sep. Equity & Equity-related, and M&A league tables.

Net Revenue

Income before Income Taxes

FY2006.3

1Q

FY2006.3

2Q

FY2006.3

1Q

FY2006.3

2Q

Other

Asset Management

Global Merchant Banking

Global Investment Banking

Global Markets

Domestic Retail

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6
Net
revenue
up
20%
QoQ
to

101.4
billion
yen,
income
before
income
taxes
up
37%
to
41.4
billion
yen
on
strong
distribution
of
investment
trusts
and
an
increase
in
stock
brokerage
commissions.
Both
results
represent
record
levels
since
start
of
quarterly
reporting
based
on
US
GAAP.
Domestic
Retail
client
assets*
were
51.7
trillion
yen,
topping
March

2007
target
of
50
trillion
yen
ahead
of
schedule.
Stock
brokerage
commissions
jumped
66%
QoQ
to
34.6
billion
yen,
spurred
on
by
robust
equities
markets.
Investment
trust
commissions**
of
20.9
billion
yen
due
to
strong
distribution
of
newly
launched
funds
and
funds
offering
frequent
distributions;
second
consecutive
quarter
in
which

new
record
booked
since
fiscal
year
ended
March
2002.
Sales
credit
remained
high
at
24.7
billion
yen
on
firm
sales
of
foreign
currency
bonds
and
MTNs.
*Including
regional
financial
institutions
(p.
25)
**Nomura
Securities
(p.
24)
Domestic Retail
Full Year
Quarter
Net Revenue and Income Before Income Taxes
1Q
2Q
Commissions
97.5
104.1
155.2
174.0
45.2
61.0
35%

(Retail stock brokerage commissions)

61.7

48.2

92.1

103.0

20.8

34.6

66%

Sales credit

61.5

95.7

97.8

73.7

27.5

24.7

-10%

Fees from investment banking

14.0

15.0

26.1

24.5

3.4

6.1

79%

Investment trust administration fees and other

53.1

32.0

21.8

26.1

7.1

8.1

15%

Net interest revenue

3.0

2.4

4.9

6.1

1.7

1.5

-11%

Net revenue

229.1

249.3

305.8

304.4

84.8

101.4

20%

Non-interest expenses

208.6

213.6
226.2
223.2
54.5
60.0
10%
Income before income taxes
20.5
35.7
79.5
81.2
30.3
41.4
37%
QoQ
FY2006.3
FY2002.3
FY2003.3
FY2004.3
FY2005.3
30.3
41.4
101.4
84.8
20.5
35.7
79.5
81.2
229.1
249.3
305.8
304.4
0
50
100
150
200
250
300
350
Net interest revenue
Investment trust administration fees
and other
Fees from investment banking
Sales credit
Commissions
Income before income taxes
(billions of yen)

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7
Net
revenue
gained
56%
QoQ
to

77.7
billion
yen
and
income
before
income
taxes
grew
to
31.5
billion
yen
on
a
rebound
in
Fixed
Income
revenue
thanks
to
improved
trading
environment
and
increased
Equity
revenue
on
stock-market
rally.
Fixed
Income
revenue
jumped
71%
to
36.5
billion
yen
as
market
volatility
recovered.
Equity
revenue
grew
46%
to

34.4
billion
yen
due
to
a
recovery
in
order
flow
and
trading
revenue
from
MPOs.
Key
business
areas
continued
gaining
ground:
Loan-related
business
handled
210
billion
yen;
total
of
eleven
equity
derivatives
contracts.
Global Markets
*In April 2004, Fixed Income,
Equity and certain functions of
Investment Banking were
consolidated to create Global
Markets.
*Figures up to FY2004.3 are the
total of Fixed Income and Equity
and differ slightly in composition.
Net Revenue and Income before Income Taxes
Full Year
1Q
2Q
Fixed Income
90.8
154.0
174.0

119.8
21.3
36.5
71%
Equity
125.1
82.0
110.2
94.5
23.6
34.4
46%
Other
0.0
0.0
0.0
28.8
4.8
6.9
44%
Net revenue
215.8
236.0
284.1
243.1
49.8
77.7
56%
Non-interest expenses
133.2
142.4
163.3
182.9
50.5
46.2
-8%
Income before income taxes
82.6
93.6
120.8
60.2
-0.7
31.5
-
FY2006.3
QoQ
FY2002.3
FY2003.3
FY2004.3
FY2005.3

82.6
93.6
120.8
60.2
215.8
236.0
284.1
243.1
-50
0
50
100
150
200
250
300
Other
Equity
Fixed Income
Income before
income taxes
-0.7
31.5
49.8
77.7
(billions of yen)
Quarter

Table of Contents

8
1Q
2Q
Net revenue
88.3
69.1
70.9

75.4
12.8
20.5
60%
Non-interest expenses
57.4
56.4
53.7
46.2
10.6
11.3
7%
Income before income taxes
30.9
12.8
17.2
29.2
2.2
9.1
320%
FY2006.3
QoQ
FY2002.3
FY2003.3
FY2004.3
FY2005.3
75.4
70.9
69.1
88.3
29.2
17.2
12.8
30.9
0
20
40
60
80
100
Net revenue
Income before
income taxes
12.8
20.5
2.2
9.1
(billions of yen)
Global Investment Banking
Net

revenue
increased
60%
to
20.5
billion
yen
QoQ
and
income
before
income
taxes
climbed
320%
to
9.1
billion yen on an increase in equity financing
Equity-related
underwriting
surged
438%
to
US\$4.8
billion
on
a
global
offering
by
Central
Japan
Railway
and
J-REIT
deals;
ranked
number
one
in
Equity
and
Equity-related
league
table*
in
2005
(Jan.

Sep.).

Five
MPO
deals
including
Ebara
and
GMO
Internet
for
total
of
77.7
billion
yen.
Served
as
financial
adviser
to
Square
Enix
on
acquisition
of
Taito;
Number
one
in
2005
(Jan.

Sep.)

M&A
league
table*

*See p. 32

*In April 2004, Fixed
Income, Equity and
certain functions of
Investment Banking were
consolidated to create
Global Markets.

Net Revenue and Income before Income Taxes
Full Year
Quarter

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9
Net Revenue and Income before Income Taxes
Full Year
Full Year
Quarter
Quarter
Global Merchant Banking
Net revenue of 6.9 billion yen, income before income taxes at 4.7 billion yen on realized gains and
unrealized gains/losses on private equity investments.

1Q
 2Q
 Net revenue (lhs)
 135.8
 -6.6
 10.7
 7.3
 -3.3
 6.9
 -
 Non-interest expenses
 58.0
 8.6
 10.2
 10.4
 2.6
 2.2
 -15%
 Income before income taxes (rhs)
 77.7
 -15.3
 0.5
 -3.0
 -5.9
 4.7
 -
 FY2005.3
 FY2006.3
 QoQ
 FY2002.3
 FY2003.3
 FY2004.3
 7.3
 10.7
 -6.6
 135.8
 -15.3
 -3.0
 77.7
 0.5
 -20
 0
 20
 (billions of yen)
 Net revenue (lhs)
 Income before income
 taxes (rhs)
 140
 -3.3
 6.9

-5.9
4.7
-20
-10
0
10
20
140

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10
Asset Management
Increase
in
assets
under
management,

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due
mainly
to
continued
inflow
of
assets
into
funds
offering
frequent
distributions,
drove
net
revenue
up
10%
QoQ
to
13.8
billion
yen
and
income
before
income
taxes
up
20%
to
4
billion
yen.
Total
assets
under
management*
of
20
trillion
yen.

Funds offering frequent distributions and newly launched funds (as of end September: Nomura Global REIT Fund, 154.4 billion yen; Nomura HFR Fund, 67 billion yen) contributed to growth in assets under management.

Assets under management in funds for bank customers up 62% from June 30 to 212 billion yen.

Nomura Asset Management global balanced fund selected as one of the funds for distribution by Japan Post.

*See p. 29

Net Revenue and Income before Income Taxes

Full Year

Full Year

Quarter

1Q	
2Q	
Net revenue	
47.2	
37.1	
36.0	
43.5	
12.5	
13.8	
10%	
Non-interest expenses	
37.0	
33.9	
37.0	
36.1	
9.2	
9.9	
7%	
Income before income taxes	
10.2	
3.2	
-1.0	
7.4	
3.3	
4.0	
20%	
FY2006.3	
QoQ	
FY2002.3	
FY2003.3	
FY2004.3	
FY2005.3	
43.5	
36.0	
37.1	
47.2	
10.2	
3.2	
-1.0	
7.4	
-10	
0	
10	
20	
30	
40	
50	
60	
(billions of yen)	
Net revenue	

Income before income
taxes
12.5
13.8
3.3
4.0

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11
Non-interest Expenses (Business Segment Total)
Note:
All
non-interest
expense
figures
shown
on

this
slide
exclude
the
effects
of
consolidation/deconsolidation
of
certain
private
equity
investee
companies.

See
slides
16,
21,
and
22
for
more
details.

Compensation and Benefits

Non-interest
expenses
(business
segment
total)

of
138.3
billion
yen,
up
3%

QoQ

Commissions and floor brokerage grew 56% to 8.6 billion yen on increased trading volume.

Business
development
expenses

rose
23%

to
7.7
billion

yen
due
to
higher
advertising
expenditure.

Full Year

Quarter

3Q

4Q

1Q

2Q

FY2005.3

FY2006.3

FY2002.3

FY2003.3

FY2004.3

FY2005.3

163.0

102.9

114.4

113.7

146.2

141.2

142.4

151.1

244.1

256.9

264.7

309.2

0

50

100

150

200

250

300

350

(billions of yen)

26.7

34.6

30.6

37.8

39.2

38.6

39.7

30.3

69.1

73.9

64.4

70.0

Fixed-type compensation and benefits

Variable-type compensation and benefits

504.0

521.4

0

100
200
300
400
500
600
Other
Business development expenses
Occupancy and related depreciation
Information processing and communications
Commissions and floor brokerage
Compensation and benefits (billions of yen)
134.0
138.3
1Q
2Q
Compensation and benefits
256.9
264.7
69.1
70.0
1%
Commissions and floor brokerage
18.9
22.1
5.5
8.6
56%
Information processing and communications
79.9
80.9
20.5
20.5
0%
Occupancy and related depreciation
53.7
50.8
11.3
12.8
14%
Business development expenses
22.8
26.2
6.3
7.7

23%
Other
72.4
76.6
21.4
18.7
-13%
Total
504.0
521.4
134.0
138.3
3%
QoQ
FY2004.3
FY2005.3
FY2006.3

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Appendix

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13
Net Income and ROE
Full Year
1Q-2Q
Cumulative
*Annualized
(billions of yen)
*
FY2006.3

1Q-2Q
Net income (lhs)
168.0
119.9
172.3
94.7
69.2
ROE (rhs)
11.1%
7.4%
10.1%
5.2%
7.4%
85.6
61.3
88.8
48.8
36.0
816.5
846.4
919.7
962.5
981.5
FY2005.3
FY2002.3
FY2003.3
FY2004.3
94.7
172.3
119.9
168.0
11.1%
5.2%
10.1%
7.4%
0
20
40
60
80
100
120
140
160
180
200
Net income (lhs)
ROE (rhs)
69.2
7.4

%

0.0%

5.0%

10.0%

15.0%

Net income per share (basic)

Shareholders' equity per share

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14
FY2005.3
FY2006.3
1H
1H
1Q
2Q
Commissions
140.0
141.6
210.2
222.0
115.1
132.7
15%
55.2
77.5

41%
Fees from investment banking
75.3
81.8
87.0
92.3
47.8
38.8
-19%
14.7
24.1
64%
Asset management and portfolio service fees
110.0
79.3
66.2
78.5
38.0
44.9
18%
19.9
24.9
25%
Net gain on trading
162.2
172.3
229.0
201.7
76.6
114.6
50%
70.8
43.8
-38%
Gain (loss) on private equity investments
232.5
-14.4
13.1
7.7
-1.6
-0.2
-
-2.5
2.2
-
Interest and dividends
500.5
368.7
343.3
401.4

183.0
317.4
73%
133.4
183.9
38%
Gain (loss) on investments in equity securities
-55.9
-41.3
55.9
15.3
-1.4
28.4
-
-2.8
31.2
-
Private equity entities product sales
-
6.2
17.6
75.1
33.2
250.3
653%
125.4
124.9
0%
Other*
660.8
13.4
23.6
32.3
13.3
21.2
60%
7.0
14.2
102%
1,825.4
807.7
1,045.9
1,126.2
504.1
948.0
88%
421.1
526.9
25%
504.0

241.4
242.8
327.0
133.4
279.0
109%
134.4
144.6
8%
1,321.4
566.3
803.1
799.2
370.8
669.0
80%
286.7
382.2
33%
1,148.4
518.9
520.4
594.4
282.1
520.7
85%
256.0
264.6
3%
173.0
47.4
282.7
204.8
88.7
148.3
67%
30.7
117.6
283%
168.0
119.9
172.3
94.7
44.0
69.2
57%
8.3
60.9
632%
FY2005.3

Revenue
FY2002.3
FY2003.3
FY2004.3
Net income
Non-interest expenses
Income before income taxes
Total revenue
Net revenue
FY2006.3
QoQ
YoY
Interest expense
Consolidated Revenue
Full Year
Quarter
Half Year
(billions of yen)
*FY2002.3
includes
3.5
billion
yen
for
equity
in
earnings
(losses)
of
affiliates,
294.9
billion
yen
in
product
sales
(PFG
investee
company),
177.1
billion
yen
in
revenue
from
rental
business
(PFG
investee
company),

and
116.3
billion
yen
gain
from
sale
of
PFG
investee
company.

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15
Main Revenue Items
Commissions
Fees from
Investment
Banking
Asset
Management
and Portfolio
Service Fees
Net Gain on
Trading*
Full Year

Half Year

Quarter

(billions of yen)

*Includes net interest revenue

FY2005.3

FY2006.3

1H

1H

1Q

2Q

Stock brokerage commissions (Domestic Retail)

61.7

48.2

92.1

103.0

56.4

55.4

20.8

34.6

66%

Stock brokerage commissions (Other)

31.5

29.3

45.4

40.2

21.8

22.2

8.0

14.2

78%

Other brokerage commissions

4.3

7.6

12.2

13.0

6.0

5.0

2.8

2.2

-22%

Commissions for distribution of investment trusts

26.7

30.5

37.3

41.7

19.5

37.1

17.5

19.6

12%

Other

15.8

26.0

23.2

24.1

11.5

13.0

6.1

6.9

13%

Total

140.0

141.6

210.2

222.0

115.1

132.7

55.2

77.5

41%

Equity underwriting commissions

29.0

24.6

44.7

49.1

27.8

17.3

4.9

12.4

155%

Bond underwriting commissions

31.6

37.0

26.4

20.5

9.2

8.3

3.6

4.7

30%

M&A/Financial advisory fees

13.4

16.8

15.8

22.6

10.8

13.1

6.2

6.9

13%

Other

1.3

3.4

0.1

0.1

0.0

0.0

0.1

-0.1

-

Total

75.3

81.8

87.0

92.3

47.8

38.8

14.7

24.1

64%

Asset management fees

89.9

60.2

44.2

51.1

24.9

29.5

13.5

16.1

19%

Administration fees

10.2

10.0

12.1

16.1

7.6

9.3

3.4

5.9

73%

Custodial fees

9.8

9.1

9.9

11.3

5.5

6.0

3.1

2.9

-4%

Total
110.0
79.3
66.2
78.5
38.0
44.9
19.9
24.9
25%
Bonds and other
56.0
133.6
152.3
120.9
45.1
56.1
31.7
24.4
-23%
Equity
113.0
35.9
75.2
76.8
28.3
54.3
38.9
15.4
-60%
Gain on merchant banking trading
-6.8
2.8
1.5
4.0
3.2
4.2
0.2
4.0
2034%
Net interest revenue
-3.5
127.3
100.4
74.3
49.6
38.4
-1.0
39.3
-

Total
158.7
299.6
329.4
276.0
126.2
153.0
69.8
83.2
19%
QoQ
FY2006.3
FY2002.3
FY2003.3
FY2004.3
FY2005.3

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16
(billions of yen)
Adjustment of Consolidated Results and Segment Results*
*Derived
from
reconciliation
information
to
Segment
Information
Operating
segment
section
of
Nomura
Holdings
consolidated

financial
highlights
for
the
years
ended
March
2002,
2003,
2004,
and
2005;

Financial
Highlights
Three
months
ended
June
2005 ;
and

Financial
Highlights
Six
months
ended
September
2005 .

Full Year
Half Year
Quarter
US GAPP

Unrealized gain (loss) on
investments in equity
securities held for
relationship purposes
Effects of consolidation
/deconsolidation of
certain private equity
investee companies

Segment results

FY2005.3

FY2006.3

1H

1H

1Q

2Q

Net revenue

1,321.4

566.3

803.1

799.2
370.8
669.0
80%
286.7
382.2
33%
Non-interest expenses
1,148.4
518.9
520.4
594.4
282.1
520.7
85%
256.0
264.6
3%
Income before income taxes
173.0
47.4
282.7
204.8
88.7
148.3
67%
30.7
117.6
283%
Net revenue
-60.2
-43.0
54.7
8.4
-5.6
20.3
-
-11.0
31.3
-
Non-interest expenses
-
-
-
-
-
-
-
-

-
Income before income taxes
-60.2
-43.0
54.7
8.4
-5.6
20.3
-
-11.0
31.3
-
Net revenue
639.7
6.5
18.9
81.8
36.0
257.5
614%
126.3
131.2
4%
Non-interest expenses
485.1
5.3
16.4
73.0
31.0
248.4
702%
122.0
126.3
4%
Income before income taxes
154.6
1.2
2.4
8.9
5.1
9.1
80%
4.3
4.8
13%
Net revenue
741.8
602.8
729.5
709.0

340.3
391.2
15%
171.4
219.8
28%
Non-interest expenses
663.3
513.5
504.0
521.4
251.1
272.3
8%
134.0
138.3
3%
Income before income taxes
78.5
89.2
225.5
187.6
89.2
118.9
33%
37.4
81.5
118%
QoQ
FY2005.3
FY2004.3
FY2006.3
FY2002.3
FY2003.3
YoY

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17
Revenue by Segment
Domestic Retail
Global Investment
Banking
Global Merchant
Banking
Asset
Management
5 Segment Total

Other

Segment Total

Global Markets

Note: In April 2005, Global Wholesale was reorganized into Global Markets, Global Investment Banking and Global Merchant

In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets

Global

Markets

figures

up

to

FY2004.3

are

the

total

of

Fixed

Income

and

Equity

and

differ

slightly

in

composition.

(billions of yen)

FY2005.3

FY2006.3

1H

1H

Net revenue

229.1

249.3

305.8

304.4

151.7

186.2

23%

Non-interest expenses

208.6

213.6

226.2

223.2

108.2

114.5

6%

Income before income taxes

20.5

35.7

79.5

81.2

43.5
71.7
65%
Net revenue
215.8
236.0
284.1
243.1
116.7
127.5
9%
Non-interest expenses
133.2
142.4
163.3
182.9
82.7
96.7
17%
Income before income taxes
82.6
93.6
120.8
60.2
34.0
30.8
-9%
Net revenue
88.3
69.1
70.9
75.4
35.8
33.2
-7%
Non-interest expenses
57.4
56.4
53.7
46.2
22.1
22.0
-1%
Income before income taxes
30.9
12.8
17.2
29.2
13.7
11.3

-17%

Net revenue

135.8

-6.6

10.7

7.3

0.4

3.6

778%

Non-interest expenses

58.0

8.6

10.2

10.4

5.4

4.8

-12%

Income before income taxes

77.7

-15.3

0.5

-3.0

-5.0

-1.2

-

Net revenue

47.2

37.1

36.0

43.5

20.7

26.4

28%

Non-interest expenses

37.0

33.9

37.0

36.1

17.7

19.1

8%

Income before income taxes

10.2

3.2

-1.0

7.4

3.0

7.3

145%

Net revenue

716.2
 584.8
 707.5
 673.8
 325.3
 377.0
 16%
 Non-interest expenses
 494.3
 454.9
 490.4
 498.8
 236.2
 257.1
 9%
 Income before income taxes
 221.9
 129.9
 217.0
 175.0
 89.1
 119.9
 35%
 Net revenue
 25.6
 18.0
 22.1
 35.2
 15.0
 14.3
 -5%
 Non-interest expenses
 169.0
 58.7
 13.6
 22.6
 14.9
 15.2
 2%
 Income before income taxes
 -143.4
 -40.7
 8.5
 12.6
 0.0
 -1.0
 -
 Net revenue
 741.8
 602.8

729.5
709.0
340.3
391.2
15%
Non-interest expenses
663.3
513.5
504.0
521.4
251.1
272.3
8%
Income before income taxes
78.5
89.2
225.5
187.6
89.2
118.9
33%
YoY
FY2002.3
FY2003.3
FY2004.3
FY2005.3

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18
Revenue by Segment (Quarterly)
Domestic Retail
Global Investment
Banking
Global Merchant
Banking
Asset
Management
5 Segment Total
Other

Segment Total

Global Markets

Note: In April 2005, Global Wholesale was reorganized into Global Markets, Global Investment Banking and Global Merchant

In April 2004, Fixed Income, Equity and certain functions of Investment Banking were consolidated to create Global Markets

Global

Markets

figures

up

to

FY2004.3

are

the

total

of

Fixed

Income

and

Equity

and

differ

slightly

in

composition.

1Q

2Q

3Q

4Q

1Q

2Q

3Q

4Q

1Q

2Q

Net revenue

75.0

75.6

75.4

79.8

87.0

64.8

73.0

79.6

84.8

101.4

57%

20%

Non-interest expenses

54.2

56.9

55.3

59.8
53.3
54.9
55.0
60.0
54.5
60.0
9%
10%
Income before income taxes
20.8
18.7
20.1
20.0
33.7
9.8
18.0
19.6
30.3
41.4
321%
37%
Net revenue
82.6
87.1
41.6
72.8
71.8
44.9
56.6
69.8
49.8
77.7
73%
56%
Non-interest expenses
41.6
41.5
39.0
41.2
41.2
41.5
43.8
56.4
50.5
46.2
11%
-9%
Income before income taxes
41.1

45.6
2.6
31.6
30.6
3.4
12.8
13.3
-0.7
31.5
835%
-
Net revenue
12.9
20.6
18.0
19.4
12.9
22.9
20.2
19.4
12.8
20.5
-11%
60%
Non-interest expenses
12.1
13.5
13.4
14.7
10.7
11.5
10.7
13.4
10.6
11.3
-1%
7%
Income before income taxes
0.8
7.1
4.6
4.7
2.3
11.4
9.5
6.0
2.2
9.1
-20%
320%

Net revenue

-1.4
7.3
-2.3
7.1
2.8
-2.3
-3.5
10.4
-3.3
6.9

-
-

Non-interest expenses

2.7
2.5
2.8
2.3
3.0
2.4
2.2
2.7
2.6
2.2
-10%
-15%

Income before income taxes

-4.1
4.9
-5.1
4.8
-0.2
-4.8
-5.7
7.7
-5.9
4.7

-
-

Net revenue

8.3
8.0
10.6
9.0
9.7
11.0
12.3
10.5
12.5
13.8

26%
10%
Non-interest expenses
8.2
10.5
8.1
10.2
8.9
8.8
8.9
9.5
9.2
9.9
12%
7%
Income before income taxes
0.1
-2.5
2.6
-1.2
0.8
2.2
3.4
1.0
3.3
4.0
81%
20%
Net revenue
177.4
198.6
143.3
188.2
184.1
141.2
158.8
189.7
156.6
220.3
56%
41%
Non-interest expenses
118.7
124.8
118.6
128.3
117.0
119.1
120.6
142.0

127.4
129.6
9%
2%
Income before income taxes
58.7
73.7
24.7
59.9
67.1
22.0
38.1
47.7
29.2
90.7
312%
211%
Net revenue
3.2
-1.7
1.4
19.2
0.1
14.9
8.6
11.7
14.8
-0.5
-
-
Non-interest expenses
6.7
0.6
-0.3
6.5
7.7
7.3
2.9
4.8
6.6
8.7
19%
32%
Income before income taxes
-3.5
-2.3
1.7
12.7
-7.6
7.6

5.7
6.9
8.2
-9.2
-
-
Net revenue
180.6
196.9
144.7
207.3
184.2
156.0
167.4
201.3
171.4
219.8
41%
28%
Non-interest expenses
125.5
125.5
118.3
134.7
124.7
126.4
123.5
146.8
134.0
138.3
9%
3%
Income before income taxes
55.1
71.4
26.4
72.6
59.5
29.6
43.9
54.6
37.4
81.5
175%
118%
QoQ
FY2004.3
FY2005.3
FY2006.3
YoY

(billions of yen)

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20
Consolidated Balance Sheet
(billions of yen)
Mar. 31, 2005
Sep. 30, 2005
Mar. 31, 2005
Sep. 30, 2005
Cash and cash deposits
1,187
1,467
Short-term borrowings
517

861
Private equity entities short-term borrowings
116
118
Loans and receivables
1,245
2,170
Payables and deposits
1,042
1,089
Collateralized financing
21,666
21,966
Collateralized agreements
14,389
16,749
Trading liabilities
5,332
5,893
Other liabilities
703
735
Trading assets and private equity investments
15,601
13,620
Long-term borrowings
2,799
3,115
Private equity entities long-term borrowings
445
423
Other assets
2,068
2,064
Total liabilities
32,620
34,201
Shareholders' equity
Total shareholders' equity
1,868
1,869
34,489
36,070
Total liabilities and shareholders' equity
34,489
36,070
Assets

Liabilities
Total assets

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21
Effect of Consolidation/Deconsolidation of Certain Private Equity Investee Companies (1)
Consolidated Balance Sheet
Assets
Total Assets
36,070
Excluding private equity investee companies
35,034
Private equity investee companies
1,036
Note: Private equity investee companies' major assets (billions of yen)
Land, buildings, equipment, and furniture and fixtures
433
Liabilities
Total liabilities
34,201
Excluding private equity investee companies
33,264
Private equity investee companies
937
Note: Private equity investee companies' major liabilities (billions of yen)

Short-term borrowings

118

Long-term borrowing

423

As of September 30, 2005 (billions of yen)

As of September 30, 2005 (billions of yen)

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22
(billions of yen)
Effect of Consolidation/Deconsolidation of Certain Private
Equity Investee Companies (2)
Non-interest Expenses
Full Year
Quarter

Half Year

FY2005.3

FY2006.3

1H

1H

1Q

2Q

Compensation and benefits

259.3

275.0

130.1

176.3

87.1

89.1

Fixed-type compensation and benefits

144.3

159.6

76.7

106.9

54.2

52.7

Segment total

142.4

151.1

74.1

78.2

38.6

39.7

Private equity investee

companies

1.9

8.5

2.7

28.6

15.6

13.0

Variable-type compensation and benefits

115.0

115.4

53.4

69.4

32.9

36.5

Segment total

114.4

113.6

52.3

60.9

30.6

30.3

Private equity investee
companies

0.6

1.8

1.1

8.5

2.4

6.2

Commissions and floor brokerage

19.2

23.9

12.9

25.5

8.3

17.2

Segment total

18.9

22.1

12.0

14.0

5.5

8.6

Private equity investee
companies

0.3

1.8

0.9

11.5

2.8

8.7

Information processing and communications

80.0

81.4

39.4

44.7

22.3

22.4

Segment total

79.9

80.9

39.3

41.0

20.5

20.5

Private equity investee
companies

0.1

0.5

0.1

3.8

1.9
1.9
Occupancy and related depreciation
54.2
53.5
26.3
72.6
35.4
37.2
Segment total
53.7
50.8
25.5
24.1
11.3
12.8
Private equity investee companies
0.5
2.7
0.8
48.4
24.1
24.3
Business development expenses
23.1
28.2
13.2
21.8
13.1
8.7
Segment total
22.8
26.2
12.6
14.0
6.3
7.7
Private equity investee companies
0.3
2.0
0.6
7.8
6.8
1.0
Other
73.3
87.6
39.1

69.1
35.0
34.1
Segment total
72.4
76.6
35.4
40.1
21.4
18.7
Private equity investee
companies
0.9
11.0
3.7
29.0
13.6
15.4
Private equity entities cost of goods sold
11.9
44.7
21.1
110.7
54.8
55.9
Total non-interest expenses
520.4
594.4
282.1
520.7
256.0
264.6
Segment total
504.0
521.4
251.1
272.3
134.0
138.3
Private equity investee
companies
16.4
73.0
31.0
248.4
122.0
126.3
FY2006.3
FY2004.3
FY2005.3

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23
Nomura Securities Client Assets
Mar. 31, 2002
Mar. 31, 2003
Mar. 31, 2004
Mar. 31, 2005
Jun. 30, 2005
Sep. 30, 2005
Equities

25.1
21.6
35.9
40.0
41.9
48.9
Bonds
13.7
16.8
17.3
19.2
19.7
20.3
Stock investment trusts
2.7
2.4
3.3
3.9
4.3
4.9
Bond investment trusts
9.3
6.5
5.6
4.9
4.6
4.7
Overseas mutual funds
0.9
1.2
1.6
2.0
2.1
2.2
Other
0.0
0.0
0.0
0.0
0.0
0.0
0.0
Total
51.8
48.5
63.8
70.0
72.5
81.0
51.8
48.5

63.8
70.0
72.5
81.0
0
10
20
30
40
50
60
70
80
90

(trillions of yen)

Other

Overseas mutual
funds

Bond investment
trusts

Stock investment
trusts

Bonds

Equities

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24
Domestic Retail Related Data (1)
*Nomura Securities
Full Year
Quarter
1Q
2Q
Retail foreign currency bond sales (billions of yen)
1,354.0
2,284.7
1,990.0
1,154.4
304.8
340.7
Commissions for investment trusts distribution (billions of yen)*
28.2
34.9

46.9
49.9
19.5
20.9
Bond investment trusts commission
10.7
16.9
11.1
6.4
1.1
0.8
Stock investment trusts commission
15.4
11.6
21.5
31.6
14.8
16.9
Foreign investment trusts commission
2.1
6.4
14.2
11.9
3.7
3.2
Domestic distribution volume of investment trusts (trillions of yen)
22.3
11.9
13.7
14.2
3.9
4.7
Bond investment trusts
20.2
8.6
10.1
10.4
2.6
3.4
Stock investment trusts
1.3
1.3
1.6
2.3
0.9
1.0
Foreign investment trusts
0.9
2.1
2.1

1.4
0.4
0.3
Other (billions of yen)
Outstanding value of variable annuity insurance policies
7.7
166.6
261.6
446.4
504.3
550.4
1st -
2nd issue
3rd -
6th issue
7th -
10th issue
11th issue
12th issue
-
101.3
1,271.6
1,290.6
206.4
179.6
Sales of JGBs
for individual investors
Domestic Retail
FY2006.3
FY2002.3
FY2003.3
FY2004.3
FY2005.3

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*Domestic Retail client assets excluding regional financial institutions

**Includes CBs and warrants

***Includes variable annuity insurance

Domestic Retail Related Data (2)

Client Assets*

Domestic Retail Client Assets* and

Financial Management Division Client Assets

Retail Client Assets*

*Including regional financial institutions

*Sep. 30, 2005, client assets (left and right graphs) include assets in custody
(1.2trn yen) of Osaka and Nagoya Employees Services Departments

Mar. 31, 2002Mar. 31, 2003

Mar. 31, 2004

Mar. 31, 2005Jun. 30, 2005

Sep. 30, 2005

Domestic Retail client assets*

33.6

31.5

40.8

45.6

46.5

51.7

Financial Management Division

10.9

8.4

12.9

14.6

15.0

17.7

Total

44.4

39.9

53.7

60.2

61.5

69.4

44.4

39.9

53.7

60.2

61.5

69.4

0

20

40

60

80

(trillions of yen)

0

20

40

60

80

Financial Management

Division

Domestic Retail client

assets*

Mar. 31, 2002Mar. 31, 2003

Mar. 31, 2004	
Mar. 31, 2005	Jun. 30, 2005
Sep. 30, 2005	
Equities	
11.1	
9.5	
16.0	
19.1	
19.5	
23.3	
Foreign currency bonds	
2.5	
3.4	
3.7	
3.7	
3.7	
3.7	
Domestic bonds**	
4.2	
5.0	
6.1	
7.5	
7.7	
7.9	
Stock investment trusts	
2.4	
2.0	
2.7	
2.9	
3.2	
3.8	
Bond investment trusts	
8.1	
5.9	
5.0	
4.3	
4.1	
4.2	
Overseas mutual funds	
0.8	
1.0	
1.4	
1.8	
1.9	
2.0	
Other***	
0.0	
0.2	
0.3	
0.5	

0.6	
0.6	
Total	
29.1	
27.1	
35.2	
39.8	
40.7	
45.5	
29.1	
27.1	
35.2	
39.8	
40.7	
45.5	
0	
20	
40	
60	
80	
(trillions of yen)	
Other***	
Overseas mutual funds	
Bond investment trusts	
Stock investment trusts	
Domestic bonds**	
Foreign currency bonds	
Equities	

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*Net Asset Inflow: Gap between inflow and outflow of assets

Domestic Retail Related Data (3)

Retail Net Asset Inflow*

1Q

2Q

FY2006.3

FY2002.3

FY2003.3

FY2004.3

FY2005.3

4,752.6

1,445.0

1,780.2

2,086.8

0

500

1,000

1,500

2,000

2,500

3,000

3,500

4,000

4,500

5,000

(billions of yen)

684.0

426.8

Full Year

Quarter

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27
Domestic Retail Related Data (4)
Number of Accounts
FY2002.3
FY2003.3
FY2004.3
FY2005.3
FY2005.6
FY2005.9
Nomura Home Trade (online trading accounts)
936
1,141
1,367
1,716
1,774
1,828
IT share*
No. of orders
35%
36%
45%
48%

52%

53%

Transaction value

16%

14%

22%

24%

25%

26%

Nomura Cash Management Service (accounts)

2,899

3,112

3,347

3,708

3,753

3,802

Equity holding accounts

1,215

1,302

1,369

1,668

1,679

1,674

New accounts (individual)*

268

238

260

426

81

80

*Total for period

(thousands of accounts)

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28
Global Merchant Banking Related Data
Business Exposure
Mar. 31, 2002
Mar. 31, 2003
Mar. 31, 2004
Mar. 31, 2005
Jun. 30, 2005
Sep. 30, 2005
265.7
265.7

291.2
325.5
318.1
16.1
19.2
66.0
104.0
109.7
322.3
110.8
281.8
284.9
357.2
429.5
427.8
433.1
0
100
200
300
400
500
(billions of yen)
NPF
Terra Firma

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*Total assets under management of Nomura Asset Management, Nomura Corporate Research and Asset Management, Nomura BlackRock Asset Management, Nomura Fund Research and Technologies, MAINTRUST (Germany), and Nomura Fund Research and Technologies America. Adjusted for duplication between group companies.

Note: Nomura Fund Research and Technologies America data as of end of August.

Asset Management Related Data (1)

Assets Under Management

Total Assets under

Management*

Total Assets under Management*	
Nomura Asset Management Assets under Management	
Nomura Asset Management Assets under Management	
Mar. 31, 2002	
Mar. 31, 2003	
Mar. 31, 2004	
Mar. 31, 2005	
Jun. 30, 2005	
Sep. 30, 2005	
Public stock investment trusts	
Public bond investment trusts	
Privately placed investment trusts	
Investment advisory	
Total	
Mar. 31, 2002	
Mar. 31, 2003	
Mar. 31, 2004	
Mar. 31, 2005	
Jun. 30, 2005	
Sep. 30, 2005	
3.2	
3.2	
4.5	
4.4	
5.0	
5.0	
10.4	
7.3	
6.3	
5.6	
5.4	
5.8	
0.2	
0.2	
0.4	
0.8	
0.9	
1.1	
4.5	
3.6	
4.4	
5.1	
5.4	
6.0	
Domestic investment advisory	
3.6	
2.9	

3.0	
3.2	
3.3	
3.6	
Overseas investment advisory	
0.9	
0.7	
1.4	
2.0	
2.1	
2.4	
18.2	
14.2	
15.7	
16.0	
16.8	
17.8	
17.8	
16.8	
16.0	
15.7	
14.2	
18.2	
0	
2	
4	
6	
8	
10	
12	
14	
16	
18	
20	
(trillions of yen)	
Overseas investment advisory	
Domestic investment advisory	
Privately placed investment trusts	
Public bond investment trusts	
Public stock investment trusts	
20.0	
18.8	
17.8	
17.6	
15.9	

19.7

0

5

10

15

20

25

(trillions of yen)

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30
Assets Management Related Data (2)
Investment Trusts
Domestic Public
Investment Trust
Market and
Nomura Asset

Management
 Market Share
 AuM
 of Main
 Frequent
 Distribution
 Funds
 AuM
 of Funds for
 Bank Customers
 Asset Management Division
 Nomura Asset Management
 (trillions of yen)
 Mar. 31, 2002
 Mar. 31, 2003
 Mar. 31, 2004
 Mar. 31, 2005
 Jun. 30, 2005
 Sep. 30, 2005
 Stock investment trusts
 3.2
 3.2
 4.5
 4.4
 5.0
 5.0
 Bond investment trusts
 10.4
 7.3
 6.3
 5.6
 5.4
 5.8
 Public stock investment trusts, Nomura's share (%)
 21%
 19%
 19%
 15%
 16%
 15%
 Public bond investment trusts, Nomura's share (%)
 40%
 40%
 40%
 42%
 42%
 41%
 Stock investment trusts
 15.3
 16.3

23.3
28.9
32.0
34.8
Bond investment trusts
26.0
18.1
15.8
13.5
13.0
14.0
Source: Investment Trusts Association, Japan
(billions of yen)
Mar. 31, 2004
Jun. 30, 2004
Sep. 30, 2004
Dec. 31, 2004
Mar. 31, 2005
Jun. 30, 2005
Sep. 30, 2005
Nomura US High Yield Bond Income
175
224
275
315
344
400
414
Nomura Fund Masters Global Bond
0
0
71
123
181
268
315
Global Attractive Dividend Stock Fund
0
0
0
123
199
211
206
Nomura US Loan Income
0
0
0
0
59

74	
74	
Japan Attractive Dividend Stock Fund	
0	
0	
0	
0	
0	
199	
233	
My Story Profit Distribution Type (6 Times/Year)	
0	
0	
0	
0	
0	
52	
134	
Nomura Global REIT Fund	
0	
0	
0	
0	
0	
0	
154	
Main frequent distribution funds total	
175	
224	
346	
561	
782	
1,204	
1,530	
Funds for bank customers	
13	
22	
32	
44	
89	
131	
212	
Market Total	
Nomura Asset	
Management	

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31
Second Quarter Achievements
Large International Bond Underwritings
US Federal Farm Credit Bank:
USD1.5 billion (joint-lead manager)
Asian Development Bank:
USD1 billion (joint-lead manager)

Oesterreichische
Kontrollbank
Aktiengesellschaft
(OKB):
USD1 billion (joint-lead manager)
Foreign Currency Bond Offerings to Retail Investors
KfW:
NZD1.43 billion
IDBRD:
AUD900 million
New Businesses
Loan-related business: 210 billion yen (1Q: 74 billion yen)
Asset finance
Originated refinancing package for securitization of Seibu Department Ikebukuro store: 116.5 billion yen
Advised on buyout of German restaurant and provided acquisition financing
Equity derivatives
Signed
11
fund
derivative
contracts
worth
a
total
of
312
million
euros
Global Markets
Major Deals
IPO
Kenedix
Realty Investment Corp.: 45.8 billion yen
PO
Central Japan Railway: 477 billion yen; Toyota Boshoku: 39.8 billion yen
Nippon Building Fund: 57.7 billion yen; Orix
JREIT 34.4 billion yen
CB
Ablit: 8.5 billion yen
MPO
Ebara 40 billion yen; GMO Internet 31 billion yen
M&A
Square Enix
tender offer for Taito shares: 44.9 billion yen
TDK's acquisition of Invensys
plc.'s Lambda Power Division: 26 billion yen
NTT DoCoMo
share repurchase by tender offer: 280 billion yen
Global Investment Banking
Investment Trusts

AllianceBernstein

Emerging Growth Stock Fund (launched Aug. 17, 2005; Aug. and Sep.) 177.7 billion yen

Domestic Retail

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32
League Tables
Source: Thomson Financial
Proceeds
(USD m)
Mkt. Share
No. of
Issues
Proceeds
(USD m)

Mkt. Share

1

Nomura

8,111.4

28.3%

75

1

Nomura

77,670.5

51.9%

94

2

Nikko

Citigroup

6,365.3

22.2%

49

2

Mitsubishi Tokyo Financial Group

52,469.3

35.1%

68

3

Daiwa Securities SMBC

3,780.1

13.2%

52

3

Merrill Lynch

50,087.7

33.5%

18

4

UBS

3,064.3

10.7%

7

4

Morgan Stanley

45,950.3

30.7%

15

5

Mizuho Financial Group

2,126.3

7.4%

25

5

JPMorgan

42,598.7

28.5%	
6	
6	
Morgan Stanley	
1,243.3	
4.3%	
3	
6	
Lazard	
41,631.0	
27.8%	
4	
7	
Mitsubishi Tokyo Financial Group	
819.2	
2.9%	
16	
7	
KPMG Corporate Finance	
19,566.0	
13.1%	
40	
8	
Shinko Securities	
591.3	
2.1%	
29	
8	
Credit Suisse First Boston	
12,762.8	
8.5%	
8	
9	
Merrill Lynch	
571.7	
2.0%	
4	
9	
UBS	
10,798.7	
7.2%	
7	
10	
Goldman Sachs Group	
557.1	
1.9%	
2	
10	
Goldman Sachs Group	
10,111.6	

6.8%
20
Proceeds
(JPY m)
Mkt. Share
Proceeds
(JPY m)
Mkt. Share
1
Nomura
502,443
23.2%
25
1
Nomura
1,108,315
22.0%
59
2
Nikko
Citigroup
404,121
18.7%
40
2
Daiwa Securities SMBC
1,014,508
20.1%
52
3
Deutsche Bank
295,529
13.7%
25
3
Mizuho Securities
927,053
18.4%
54
4
Barclays Capital
146,320
6.8%
12
4
Mitsubishi Securities
716,564
14.2%
34
5

Merrill Lynch

142,830

6.6%

3

5

Nikko

Citigroup

662,013

13.1%

38

6

Daiwa Securities SMBC

118,114

5.5%

10

6

Goldman Sachs

229,918

4.6%

16

7

UBS

108,526

5.0%

6

7

UFJ Tsubasa

Securities

139,979

2.8%

9

8

Mizuho Financial Group

92,035

4.3%

6

8

Merrill Lynch Japan Securities

84,614

1.7%

6

9

Morgan Stanley

69,609

3.2%

4

9

Morgan Stanley

72,487

1.4%

6
10
JPMorgan
51,953
2.4%
9
10
Shinko Securities
27,500
0.6%
3
Global Equity & Equity-related (Japan)
Domestic Straight Bonds (excluding self-funding)
Announced deals, value base
Bookrunner
R
a
n
k
Jan. 1, 2005 -
Sep. 30, 2005
Jan. 1, 2005 -
Sep. 30, 2005
Global & Euro Yen Bonds
Adviser
Any Japanese Involvement Financial Advisers
R
a
n
k
Bookrunner
Jan. 1, 2005 -
Sep. 30, 2005
R
a
n
k
R
a
n
k
Bookrunner
Jul. 1, 2005 -
Sep. 30, 2005
No. of
Issues
No. of
Issues
No. of
Deals

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33
Market Share Data
Full Year
Quarter
Primary Market
Share Data
Secondary Market

Share Data

(trillions of yen)

1Q

2Q

Individual Equity Agency Transactions Share

Market

48.5

52.0

105.9

144.7

38.8

64.3

Nomura's share

15%

16%

10%

8%

7%

7%

Off-floor/Off-exchange Equity Trading Share

Off-floor market

32.4

33.2

31.9

33.2

8.8

11.4

Off-exchange

19.3

14.1

19.3

21.1

4.9

6.6

Nomura's share

19%

20%

16%

17%

18%

19%

JGB Auction Share

Market

56.1

68.1

74.4

80.1

19.8

22.2

Nomura's share

15%

15%

16%

18%

11%

10%

JGB Sales Share

Market

966

1,129

1,235

1,361

365

326

Nomura's share

15%

14%

16%

15%

13%

13%

FY2006.3

1Q-2Q

(accumulated)

Global Equity and Equity-related Japan

Nomura's share

31%

30%

30%

25%

34%

Japanese IPO

Nomura's share

41%

11%

27%

32%

14%

Japanese PO

Nomura's share

32%

50%

33%

25%

42%

Convertible Bonds

Nomura's share

9%

13%

28%

19%

17%

Global and Euro Yen Bonds

Nomura's share

29%

21%

31%

23%

31%

Straight Bonds, Lead Manager (excl. self-funding)

Nomura's share

20%

26%

19%

17%

17%

Source: Thomson Financial

Value base

FY2005.3

FY2002.3

FY2003.3

FY2004.3

FY2005.3

FY2006.3

FY2002.3

FY2003.3

FY2004.3

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34
Value at Risk (Consolidated)
Definition
99% confidence level
1-day time horizon for outstanding portfolio
Inter-product price fluctuations considered
From April 1, 2005 to September 30, 2005
Maximum:
7.1 billion yen
Minimum:
3.8 billion yen
Average:

5.4 billion yen

Equity

2.0

1.5

3.3

3.0

4.2

3.9

Interest Rate

2.3

2.3

2.0

2.8

3.3

3.1

Foreign Exchange

0.2

0.2

0.5

0.7

1.0

1.0

Sub-total

4.5

4.0

5.8

6.5

8.5

8.0

Diversification Benefit

-1.2

-0.9

-1.9

-2.4

-2.9

-2.7

VaR

3.3

3.1

3.9

4.1

5.5

5.3

End of quarter

Jun. 05

Sep. 05

Mar. 02

Mar. 03

Mar. 04

Mar. 05

(billions of yen)

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35

Number of Employees

*Excludes employees of private equity investee companies

End of quarter

Mar. 2002

Mar. 2003

Mar. 2004

Mar. 2005

Jun. 2005

Sep. 2005

Japan (excluding FA, SA)

9,697

9,258

9,148

9,190

9,623

9,508

Japan (FA, SA)

2,177

1,986

1,915
1,875
1,984
1,930
Americas
1,381
1,389
1,403
1,535
1,524
1,535
Europe
827
797
866
1,026
1,069
1,038
Asia/Oceania
468
616
655
718
746
757
Total
14,550
14,046
13,987
14,344
14,946
14,768

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Nomura Holdings, Inc.
www.nomura.com