

RICHARDSON ELECTRONICS LTD/DE  
Form 10-Q  
October 08, 2009  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended August 29, 2009

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ To \_\_\_\_\_

Commission File Number: 0-12906

**RICHARDSON ELECTRONICS, LTD.**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**36-2096643**  
(I.R.S. Employer  
Identification No.)

**40W267 Keslinger Road, P.O. Box 393**

**LaFox, Illinois 60147-0393**

(Address of principal executive offices)

**Registrant's telephone number, including area code: (630) 208-2200**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months or for such shorter period that the registrant was required to submit and post such files).  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer  (Do not check if a smaller reporting company)

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of October 5, 2009, there were outstanding 14,866,774 shares of Common Stock, \$0.05 par value and 3,048,258 shares of Class B Common Stock, \$0.05 par value, which are convertible into Common Stock of the registrant on a share for share basis.

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**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. FINANCIAL STATEMENTS****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Balance Sheets***(in thousands, except per share amounts)*

|  | <b>August 29,<br/>2009</b> | <b>May 30,<br/>2009</b> |
|--|----------------------------|-------------------------|
| <b>Assets</b>  |                            |                         |
| <b>Current assets:</b>                                     |                            |                         |
| Cash and cash equivalents                                  | \$ 41,795                  | \$ 43,887               |
| Accounts receivable, less allowance of \$2,116 and \$2,396 | 87,588                     | 92,449                  |
| Inventories  | 83,602                     | 81,165                  |
| Prepaid expenses   | 7,329                      | 5,245                   |
| Deferred income taxes                                      | 2,677                      | 2,591                   |
| <b>Total current assets</b>                                | <b>222,991</b>             | <b>225,337</b>          |
| <b>Non-current assets:</b>                                 |                            |                         |
| Property, plant and equipment, net                         | 18,651                     | 19,371                  |
| Other intangible assets, net                               | 385                        | 432                     |
| Non-current deferred income taxes                          | 3,572                      | 3,385                   |
| Other non-current assets                                   | 303                        | 290                     |
| <b>Total non-current assets</b>                            | <b>22,911</b>              | <b>23,478</b>           |
| <b>Total assets</b>  | <b>\$ 245,902</b>          | <b>\$ 248,815</b>       |
| <b>Liabilities and Stockholders' Equity</b>                |                            |                         |
| <b>Current liabilities:</b>                                |                            |                         |
| Accounts payable   | \$ 45,421                  | \$ 52,996               |
| Accrued liabilities  | 19,261                     | 18,371                  |
| <b>Total current liabilities</b>                           | <b>64,682</b>              | <b>71,367</b>           |
| <b>Non-current liabilities:</b>                            |                            |                         |
| Long-term debt   | 52,353                     | 52,353                  |
| Long-term income tax liabilities                           | 4,612                      | 5,016                   |
| Other non-current liabilities                              | 1,465                      | 1,386                   |
| <b>Total non-current liabilities</b>                       | <b>58,430</b>              | <b>58,755</b>           |
| <b>Total liabilities</b>                                   | <b>123,112</b>             | <b>130,122</b>          |
| <b>Commitments and contingencies</b>                       |                            |                         |

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| <b>Stockholders equity</b>   |            |            |
|--|------------|------------|
| Common stock, \$0.05 par value; issued 15,931 shares at August 29, 2009, and 15,930 shares at May 30, 2009       | 797        | 797        |
| Class B common stock, convertible, \$0.05 par value; issued 3,048 shares at August 29, 2009, and at May 30, 2009 | 152        | 152        |
| Preferred stock, \$1.00 par value, no shares issued  |            |            |
| Additional paid-in-capital   | 120,172    | 120,370    |
| Common stock in treasury, at cost, 1,065 shares at August 29, 2009, and at May 30, 2009                          | (6,310)    | (6,310)    |
| Accumulated deficit  | (560)      | (2,475)    |
| Accumulated other comprehensive income   | 8,539      | 6,159      |
| <b>Total stockholders equity</b>   | 122,790    | 118,693    |
| <b>Total liabilities and stockholders equity</b>   | \$ 245,902 | \$ 248,815 |

**Table of Contents****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Statements of Operations****and Comprehensive Income (Loss)***(in thousands, except per share amounts)*

|   | <b>Three Months Ended</b>  |                            |
|---|----------------------------|----------------------------|
|   | <b>August 29,<br/>2009</b> | <b>August 30,<br/>2008</b> |
| <b>Statements of Operations</b>               |                            |                            |
| <b>Net sales</b>                              | \$ 109,492                 | \$ 138,947                 |
| Cost of sales                                 | 83,023                     | 106,228                    |
| <b>Gross profit</b>                           | 26,469                     | 32,719                     |
| Selling, general, and administrative expenses | 22,943                     | 28,184                     |
| (Gain) loss on disposal of assets             | (2)                        | 75                         |
| <b>Operating income</b>                       | 3,528                      | 4,460                      |
| Other (income) expense:                       |                            |                            |
| Interest expense                              | 1,145                      | 1,176                      |
| Investment income                             | (33)                       | (207)                      |
| Foreign exchange (gain) loss                  | 818                        | (998)                      |
| Other, net                                    | (7)                        | (76)                       |
| <b>Total other (income) expense</b>           | 1,923                      | (105)                      |
| Income before income taxes                    | 1,605                      | 4,565                      |
| Income tax provision (benefit)                | (310)                      | 872                        |
| <b>Net income</b>                             | \$ 1,915                   | \$ 3,693                   |
| <b>Net income per share basic:</b>            |                            |                            |
| Common stock                                  | \$ 0.11                    | \$ 0.21                    |
| Class B Common stock                          | \$ 0.10                    | \$ 0.19                    |
| <b>Net income per share diluted:</b>          |                            |                            |
| Common stock                                  | \$ 0.11                    | \$ 0.20                    |
| Class B Common stock                          | \$ 0.10                    | \$ 0.18                    |
| <b>Weighted average number of shares:</b>     |                            |                            |
| Common shares - basic                         | 14,859                     | 14,854                     |
| Class B common shares - basic                 | 3,048                      | 3,048                      |
| Common shares - diluted                       | 17,915                     | 18,981                     |

|  |          |            |
|--|----------|------------|
| Class B common shares - diluted                  | 3,048    | 3,048      |
| <b>Dividends per common share</b>                | \$ 0.020 | \$ 0.020   |
| <b>Dividends per Class B common share</b>        | \$ 0.018 | \$ 0.018   |
| <b>Statements of Comprehensive Income (Loss)</b> |          |            |
| Net income                                       | \$ 1,915 | \$ 3,693   |
| Foreign currency translation, net of tax         | 1,479    | (4,847)    |
| Fair value adjustments on investments            | (5)      | (43)       |
| <b>Comprehensive income (loss)</b>               | \$ 3,389 | \$ (1,197) |

**Table of Contents****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Statements of Cash Flows***(in thousands)*

|   | <b>Three Months Ended</b>  |                            |
|---|----------------------------|----------------------------|
|   | <b>August 29,<br/>2009</b> | <b>August 30,<br/>2008</b> |
| <b>Operating activities:</b>  |                            |                            |
| <b>Net income</b>   | \$ 1,915                   | \$ 3,693                   |
| Adjustments to reconcile net income to net cash used in operating activities: |                            |                            |
| Depreciation and amortization   | 1,064                      | 1,209                      |
| (Gain) loss on disposal of assets   | (2)                        | 75                         |
| Stock compensation expense  | 149                        | 98                         |
| Deferred income taxes   | (176)                      | 191                        |
| Accounts receivable   | 5,825                      | 1,154                      |
| Inventories   | (1,820)                    | (7,598)                    |
| Prepaid expenses  | (1,676)                    | (1,257)                    |
| Accounts payable  | (7,743)                    | 3,849                      |
| Accrued liabilities   | 355                        | (1,646)                    |
| Other liabilities   | (91)                       | (731)                      |
| <b>Net cash used in operating activities</b>                                  | <b>(2,200)</b>             | <b>(963)</b>               |
| <b>Investing activities:</b>  |                            |                            |
| Capital expenditures  | (280)                      | (129)                      |
| Proceeds from sale of assets  |                            | 22                         |
| Contingent purchase price consideration                                       |                            | (53)                       |
| Gain on sale of investments   | (17)                       | (14)                       |
| Proceeds from sales of available-for-sale securities                          | 39                         | 59                         |
| Purchases of available-for-sale securities                                    | (39)                       | (59)                       |
| <b>Net cash used in investing activities</b>                                  | <b>(297)</b>               | <b>(174)</b>               |
| <b>Financing activities:</b>  |                            |                            |
| Proceeds from borrowings  | 10,200                     | 10,300                     |
| Payments on debt  | (10,200)                   | (10,300)                   |
| Proceeds from issuance of common stock  | 5                          | 5                          |
| Cash dividends  | (352)                      | (352)                      |
| <b>Net cash used in financing activities</b>                                  | <b>(347)</b>               | <b>(347)</b>               |
| Effect of exchange rate changes on cash and cash equivalents                  | 752                        | (1,491)                    |
| <b>Decrease in cash and cash equivalents</b>                                  | <b>(2,092)</b>             | <b>(2,975)</b>             |
| Cash and cash equivalents at beginning of period                              | 43,887                     | 40,042                     |
| <b>Cash and cash equivalents at end of period</b>                             | <b>\$ 41,795</b>           | <b>\$ 37,067</b>           |





**Table of Contents****Richardson Electronics, Ltd.****Unaudited Condensed Consolidated Statement of Stockholders' Equity***(in thousands)*

|                                       | Common | Class B<br>Common | Par<br>Value | Additional<br>Paid In<br>Capital | Common<br>Stock in<br>Treasury | Accumulated<br>Deficit | Accumulated<br>Other<br>Comprehensive<br>Income | Total      |
|---------------------------------------|--------|-------------------|--------------|----------------------------------|--------------------------------|------------------------|---|------------|
| <b>Balance May 30, 2009:</b>          | 15,930 | 3,048             | \$ 949       | \$ 120,370                       | \$ (6,310)                     | \$ (2,475)             | \$ 6,159  | \$ 118,693 |
| Net income                            |        |                   |              |                                  |                                | 1,915                  |   | 1,915      |
| Foreign currency translation          |        |                   |              |                                  |                                |                        | 2,385   | 2,385      |
| Fair value adjustments on investments |        |                   |              |                                  |                                |                        | (5)   | (5)        |
| Share-based compensation:             |        |                   |              |                                  |                                |                        |   |            |
| Non-vested restricted stock           |        |                   |              | 8                                |                                |                        |   | 8          |
| Stock options                         |        |                   |              | 141                              |                                |                        |   | 141        |
| Common stock issued                   | 1      |                   |              | 5                                |                                |                        |   | 5          |
| Dividends paid to:                    |        |                   |              |                                  |                                |                        |   |            |
| Common (\$0.020 per share)            |        |                   |              | (297)                            |                                |                        |   | (297)      |
| Class B (\$0.018 per share)           |        |                   |              | (55)                             |                                |                        |   | (55)       |
| <b>Balance August 29, 2009:</b>       | 15,931 | 3,048             | \$ 949       | \$ 120,172                       | \$ (6,310)                     | \$ (560)               | \$ 8,539  | \$ 122,790 |

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**RICHARDSON ELECTRONICS, LTD.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**1. DESCRIPTION OF THE COMPANY**

Richardson Electronics, Ltd. ( we , us , and our ) was originally incorporated in the state of Illinois in 1947 and is currently incorporated in the state of Delaware. We are a global provider of engineered solutions and a global distributor of electronic components to the radio frequency ( RF ), wireless and power conversion, electron device, and display systems markets. Utilizing our core engineering and manufacturing capabilities, our strategy is to provide specialized technical expertise and value-add, or engineered solutions. We provide solutions and add value through design-in support, systems integration, prototype design and manufacturing, testing, and logistics for end products of our customers. Design-in support includes component modifications or the identification of lower-cost product alternatives or complementary products.

Our products include RF and microwave components, power semiconductors, electron tubes, microwave generators, and visual technology solutions. These products are used to control, switch or amplify electrical power signals, or are used as display devices in a variety of industrial, commercial, and communication applications.

Our sales and marketing, product management, and purchasing functions are organized as follows:

*RF, Wireless & Power Division* ( RFPD ) serves the global RF and wireless communications market, including infrastructure, wireless networks, and the power conversion market.

*Electron Device Group* ( EDG ) provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

*Canvys* provides global integrated display products, systems and digital signage solutions serving financial, corporate enterprise, healthcare, and industrial markets.

We currently have operations in the following major geographic regions:

North America;

Asia/Pacific;

Europe; and

Latin America.

**2. BASIS OF PRESENTATION**

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with United States Generally Accepted Accounting Principles ( GAAP ) for interim financial information and the instructions to Form 10-Q and Item 10 of Regulation S-K. Accordingly, they do not include all the information and notes required by GAAP for complete financial statements.

In the opinion of management, all adjustments necessary for a fair presentation of the results of interim periods have been made. All inter-company transactions and balances have been eliminated. The unaudited condensed consolidated financial statements presented herein include the accounts of our wholly owned subsidiaries. The results of operations and cash flows for the three months ended August 29, 2009, are not necessarily indicative of the results that may be expected for the fiscal year ending May 29, 2010.



**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Our fiscal quarter ends on the Saturday nearest the end of the quarter ending month. The first three months of fiscal 2010 and 2009 each contain 13 weeks.

The financial information contained in this report should be read in conjunction with our Annual Report on Form 10-K for the fiscal year ended May 30, 2009.

**3. INVESTMENT IN MARKETABLE EQUITY SECURITIES**

Our investments are primarily equity securities, all of which are classified as available-for-sale and are carried at their fair value, based on the quoted market prices. The fair value of our equity securities, which are included in other non-current assets, were \$0.3 million as of August 29, 2009, and May 30, 2009. Proceeds from the sale of securities were less than \$0.1 million during the first quarter of fiscal 2010 and \$0.1 million during the first quarter of fiscal 2009. Gross realized gains on those sales were less than \$0.1 million during the first quarter of fiscal 2010 and 2009. Gross realized losses on those sales were less than \$0.1 million during the first quarter of 2009. Net unrealized holding losses of less than \$0.1 million during the first quarter of fiscal 2010 and 2009 have been included in accumulated other comprehensive income.

The following table presents the disclosure under SFAS No. 115, *Accounting for Certain Investments in Debt and Equity Securities*, for the investment in marketable equity securities with fair values less than cost basis (*in thousands*):

| Description of Securities | Marketable Security Holding Length |                   |                     |                   | Total      |                   |
|---------------------------|------------------------------------|-------------------|---------------------|-------------------|------------|-------------------|
|                           | Less Than 12 Months                |                   | More Than 12 Months |                   | Fair Value | Unrealized Losses |
|                           | Fair Value                         | Unrealized Losses | Fair Value          | Unrealized Losses |            |                   |
| August 29, 2009           |                                    |                   |                     |                   |            |                   |
| Common Stock              | \$ 40                              | \$ 2              | \$ 35               | \$ 1              | \$ 75      | \$ 3              |
| May 30, 2009              |                                    |                   |                     |                   |            |                   |
| Common Stock              | \$ 20                              | \$ 1              | \$ 25               | \$ 5              | \$ 45      | \$ 6              |

**4. INTANGIBLE ASSETS**

Intangible assets subject to amortization were as follows (*in thousands*):

|                          | Intangible Assets Subject to Amortization |                          |                 |                          |
|--------------------------|---|--------------------------|-----------------|--------------------------|
|                          | August 29, 2009                           |                          | May 30, 2009    |                          |
|                          | Gross Amounts                             | Accumulated Amortization | Gross Amounts   | Accumulated Amortization |
| Deferred financing costs | \$ 1,115                                  | \$ 730                   | \$ 1,115        | \$ 683                   |
| Trademarks               | 478                                       | 478                      | 478             | 478                      |
| <b>Total</b>             | <b>\$ 1,593</b>                           | <b>\$ 1,208</b>          | <b>\$ 1,593</b> | <b>\$ 1,161</b>          |

Amortization expense during the three month period ended August 29, 2009, and August 30, 2008, was as follows (*in thousands*):

**Amortization Expense  
for Three Months**

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|                          | August 29,<br>2009 | August 30,<br>2008 |
|--------------------------|--------------------|--------------------|
| Deferred financing costs | \$ 47              | \$ 59              |
| Total                    | \$ 47              | \$ 59              |

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The amortization expense associated with the intangible assets subject to amortization for the next five years is presented in the following table (*in thousands*):

| Fiscal Year | Amortization<br>Expense |
|-------------|-------------------------|
| 2010        | \$ 143                  |
| 2011        | \$ 190                  |
| 2012        | \$ 52                   |
| 2013        | \$                      |
| 2014        | \$                      |
| Thereafter  | \$                      |

The weighted average number of years of amortization expense remaining is 2.02.

**5. WARRANTIES**

We offer warranties for specific products we manufacture. We also provide extended warranties for some products we sell that lengthen the period of coverage specified in the manufacturer's original warranty. Our warranty terms generally range from one to three years, beyond the original manufacturer warranty.

Warranty reserves are established for costs that are expected to be incurred after the sale and delivery of products under warranty. The warranty reserves are determined based on known product failures, historical experience, and other available evidence. Warranty reserves, which are included in accrued liabilities on our unaudited condensed consolidated balance sheets, were \$0.2 million as of August 29, 2009, and May 30, 2009.

**6. DEBT**

Long-term debt for the periods ended August 29, 2009, and May 30, 2009, was as follows (*in thousands*):

|  | August 29,<br>2009 | May 30,<br>2009 |
|--|--------------------|-----------------|
| 7 <sup>3</sup> / <sub>4</sub> % convertible senior subordinated notes, due December 2011 | \$ 44,683          | \$ 44,683       |
| 8% convertible senior subordinated notes, due June 2011                                  | 7,670              | 7,670           |
| Revolving credit agreement, due July 2010  |                    |                 |
| Total long term debt   | \$ 52,353          | \$ 52,353       |

As of August 29, 2009, we maintained \$52.4 million in long-term debt in the form of two series of convertible notes.

We entered into a \$40.0 million revolving credit agreement on July 27, 2007, which included a Euro sub-facility and a Singapore sub-facility. The U.S. facility is reduced by the amounts drawn on the Euro sub-facility and Singapore sub-facility. Pursuant to an amendment to the revolving credit agreement entered into on July 20, 2009, the total capacity was reduced from \$40.0 million to \$25.0 million. As of August 29, 2009, there were no amounts outstanding under the revolving credit agreement. Outstanding letters of credit were approximately \$0.1 million and we also had \$2.5 million reserved for usage on our commercial credit card program, leaving an unused line of \$22.4 million as of August 29, 2009. Based on our loan covenants, actual available credit as of August 29, 2009, was \$22.4 million. We were in compliance with our loan covenants as of August 29, 2009.

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Pursuant to an amendment to the revolving credit agreement entered into on July 20, 2009, the definition of the leverage ratio has been modified to exclude goodwill impairment charges, severance expense, and inventory write-downs in the calculation of adjusted earnings before interest, taxes, depreciation, and amortization ( EBITDA ), for the fiscal year ended May 30, 2009. We were in compliance with our loan covenants as of May 30, 2009, without this amendment to our revolving credit agreement.



**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

In April 2009, the Financial Accounting Standards Board ( FASB ) issued FSP FAS 107-1 and APB 28-1, *Interim Disclosures about Fair Value of Financial Instruments*, which requires an entity to provide the annual disclosures required by FASB Statement No. 107, *Disclosures about Fair Value of Financial Instruments*, in its interim consolidated financial statements ending after June 15, 2009. In the following table, the estimated fair values of our 7<sup>3</sup>/<sub>4</sub>% convertible senior subordinated notes (7<sup>3</sup>/<sub>4</sub>% notes) and 8% convertible senior subordinated notes (8% notes) are based price quotes at August 29, 2009, and May 30, 2009. The fair values of the revolving credit agreement are based on carrying value (*in thousands*):

|                                       | August 29, 2009 |            | May 30, 2009   |            |
|---------------------------------------|-----------------|------------|----------------|------------|
|                                       | Carrying Value  | Fair Value | Carrying Value | Fair Value |
| 7 <sup>3</sup> / <sub>4</sub> % notes | \$ 44,683       | \$ 38,597  | \$ 44,683      | \$ 38,235  |
| 8% notes                              | 7,670           | 6,855      | 7,670          | 6,789      |
| Revolving credit agreement            |                 |            |                |            |
| Total                                 | \$ 52,353       | \$ 45,452  | \$ 52,353      | \$ 45,024  |

See our Annual Report on Form 10-K for the fiscal year ended May 30, 2009, for additional discussion on our debt.

**7. INCOME TAXES**

The effective income tax rate for the first quarter of fiscal 2010 was a *tax benefit* of 19.3%, as compared to a *tax provision* of 19.1% for the first quarter of fiscal 2009.

For the first quarter of fiscal 2010, the difference between the effective tax rate as compared to the U.S. federal statutory rate of 34% results from our geographical distribution of taxable income or losses, a benefit of \$0.4 million related to prior year's income tax of one of our foreign jurisdictions, and a benefit from the release of approximately \$0.5 million of reserves due to expiring statute of limitations.

For the first quarter of fiscal 2009, the primary differences between the effective tax rates as compared to the U.S. federal statutory rate of 34% were from our geographical distribution of taxable income or losses, valuation allowances related to net operating losses, the tax benefit realized by the partial release of the valuation allowances related to net operating losses of \$0.9 million and a tax provision of \$0.6 million related to prior year's income tax of one of our foreign jurisdictions.

In the normal course of business, we are subject to examination by taxing authorities throughout the world. We are no longer subject to either U.S. federal, state, or local tax examinations by tax authorities for years prior to fiscal year 2004. With few exceptions, we are no longer subject to non-U.S. income tax examinations by tax authorities for years prior to fiscal year 2002. Our primary foreign tax jurisdictions are China, Japan, Germany, Singapore, and the Netherlands. We have tax years open in Singapore beginning in fiscal year 2002; in the Netherlands, Germany and Japan beginning in fiscal year 2004; and in China beginning in fiscal year 2006.

As of August 29, 2009, our worldwide liability for uncertain tax positions, excluding interest and penalties, was \$4.1 million as compared to \$4.3 million as of May 30, 2009. We record penalties and interest relating to uncertain tax positions in the income tax expense line item within the unaudited condensed consolidated statements of operations and comprehensive income (loss). The net liability for uncertain tax positions decreased in the three months ended August 29, 2009, primarily due to the expiration of certain statutes of limitation.

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**RICHARDSON ELECTRONICS, LTD.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

It is reasonably possible that there will be a change in the unrecognized tax benefits, excluding interest and penalties, in the range of \$0 to approximately \$0.8 million due to the expiration of various statutes of limitations within the next 12 months.

**8. CALCULATION OF EARNINGS PER SHARE**

We have authorized 30,000,000 shares of common stock, 10,000,000 shares of Class B common stock, and 5,000,000 shares of preferred stock. The Class B common stock has ten votes per share and has transferability restrictions; however, Class B common stock may be converted into common stock on a share-for-share basis at any time. With respect to dividends and distributions, shares of common stock and Class B common stock rank equally and have the same rights, except that Class B common stock cash dividends are limited to 90% of the amount of common stock cash dividends.

In accordance with Emerging Issues Task Force ( EITF ) Issue No. 03-6, *Participating Securities and the Two-Class Method under FASB Statement No. 128* ( EITF No. 03-6 ), our Class B common stock is considered a participating security requiring the use of the two-class method for the computation of basic and diluted earnings per share. The two-class computation method for each period reflects the cash dividends paid per share for each class of stock, plus the amount of allocated undistributed earnings per share computed using the participation percentage which reflects the dividend rights of each class of stock. Basic and diluted earnings per share were computed using the two-class method as prescribed in EITF No. 03-6. The shares of Class B common stock are considered to be participating convertible securities since the shares of Class B common stock are convertible on a share-for-share basis into shares of common stock and may participate in dividends with common stock according to a predetermined formula which is 90% of the amount of common stock cash dividends.

Diluted earnings per share is calculated by dividing net income, adjusted for interest savings, net of tax, on assumed conversion of convertible debentures and notes, by the actual shares outstanding and share equivalents that would arise from the exercise of stock options, certain restricted stock awards, and the assumed conversion of convertible debentures and notes when dilutive. For the first quarter of fiscal 2010, the assumed conversion and the effect of the interest savings of our 8% notes and 7<sup>3</sup>/<sub>4</sub>% notes were excluded because their inclusion would have been anti-dilutive. For the first quarter of fiscal 2009, the assumed conversion and the effect of the interest savings of our 8% notes were included because their inclusion was dilutive. For the first quarter of fiscal 2009, the assumed conversion and the effect of the interest savings of our 7<sup>3</sup>/<sub>4</sub>% notes were excluded because their inclusion would have been anti-dilutive.

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

The amounts per share presented in our unaudited condensed consolidated statements of operations and comprehensive income (loss) are based on the following amounts (*in thousands, except per share amounts*):

|   | Three Months Ended |          |                 |             |
|---|--------------------|----------|-----------------|-------------|
|   | August 29, 2009    |          | August 30, 2008 |             |
|   | Basic              | Diluted  | Basic           | Diluted (1) |
| <i>Numerator for basic and diluted EPS:</i>   |                    |          |                 |             |
| <b>Net income</b>   | \$ 1,915           | \$ 1,915 | \$ 3,693        | \$ 3,829    |
| Less dividends:   |                    |          |                 |             |
| Common stock  | 297                | 297      | 297             | 318         |
| Class B common stock  | 55                 | 55       | 55              | 55          |
| Undistributed earnings  | \$ 1,563           | \$ 1,563 | \$ 3,341        | \$ 3,456    |
| Common stock undistributed earnings   | \$ 1,319           | \$ 1,320 | \$ 2,820        | \$ 2,948    |
| Class B common stock undistributed earnings   | 244                | 243      | 521             | 508         |
| <b>Total undistributed earnings</b>   | \$ 1,563           | \$ 1,563 | \$ 3,341        | \$ 3,456    |
| <i>Denominator for basic and diluted EPS:</i>   |                    |          |                 |             |
| <i>Denominator for basic EPS:</i>   |                    |          |                 |             |
| Common stock weighted average shares  | 14,859             | 14,859   | 14,854          | 14,854      |
| Class B common stock weighted average shares, and shares under if-converted method for diluted earnings per share | 3,048              | 3,048    | 3,048           | 3,048       |
| Effect of dilutive securities   |                    |          |                 |             |
| Unvested restricted stock awards  |                    | 8        |                 | 11          |
| Dilutive stock options  |                    |          |                 | 1           |
| Convertible debt  |                    |          |                 | 1,067       |
| Denominator for diluted EPS adjusted for weighted average shares and assumed conversions                          |                    | 17,915   |                 | 18,981      |
| <b>Net income per share:</b>  |                    |          |                 |             |
| Common stock  | \$ 0.11            | \$ 0.11  | \$ 0.21         | \$ 0.20     |
| Class B common stock  | \$ 0.10            | \$ 0.10  | \$ 0.19         | \$ 0.18     |

(1) Net income and common stock dividends for the three months ended August 30, 2008, have been adjusted for the dilutive impact of the conversion of our 8% notes.

**9. SEGMENT REPORTING**

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Based on our interpretation of SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information* ( SFAS No. 131 ), we have identified three reportable segments: the RF, Wireless & Power Division (RFPD), the Electron Device Group (EDG), and Canvys.

RFPD serves the global RF and wireless communications market, including infrastructure, and wireless networks, and the power conversion market.

EDG provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

Canvys provides global integrated display products, systems and digital signage solutions serving financial, corporate enterprise, healthcare, and industrial markets.

The CEO evaluates performance and allocates resources, in part, based on the direct operating contribution of each segment. Direct operating contribution is defined as gross profit less direct SG&A expenses.

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Operating results and assets by segment are summarized in the following table (*in thousands*):

|                                  | Net Sales         | Gross Profit     | Direct Operating Contribution | Assets (1)        |
|----------------------------------|-------------------|------------------|-------------------------------|-------------------|
| <b>First Quarter Fiscal 2010</b> |                   |                  |                               |                   |
| RFPD                             | \$ 79,478         | \$ 17,402        | \$ 8,462                      | \$ 116,303        |
| EDG                              | 18,796            | 6,267            | 3,431                         | 34,482            |
| Canvys                           | 11,218            | 2,800            | 274                           | 13,334            |
| <b>Total</b>                     | <b>\$ 109,492</b> | <b>\$ 26,469</b> | <b>\$ 12,167</b>              | <b>\$ 164,119</b> |
| <b>First Quarter Fiscal 2009</b> |                   |                  |                               |                   |
| RFPD                             | \$ 96,872         | \$ 20,906        | \$ 10,477                     | \$ 136,946        |
| EDG                              | 25,051            | 7,629            | 4,103                         | 47,095            |
| Canvys                           | 17,113            | 4,330            | 834                           | 20,281            |
| <b>Total</b>                     | <b>\$ 139,036</b> | <b>\$ 32,865</b> | <b>\$ 15,414</b>              | <b>\$ 204,322</b> |

(1) Only accounts receivable, inventory, and goodwill are identified by segment.

A reconciliation of net sales, gross profit, and operating income, to the relevant consolidated amounts is as follows (*in thousands*):

|   | Three Months Ended |                   |
|---|--------------------|-------------------|
|   | August 29, 2009    | August 30, 2008   |
| Segment net sales                       | \$ 109,492         | \$ 139,036        |
| Corporate                               |                    | (89)              |
| <b>Net sales</b>                        | <b>\$ 109,492</b>  | <b>\$ 138,947</b> |
| Segment gross profit                    | \$ 26,469          | \$ 32,865         |
| Manufacturing variances and other costs |                    | (146)             |
| <b>Gross profit</b>                     | <b>\$ 26,469</b>   | <b>\$ 32,719</b>  |
| Segment direct operating contribution   | \$ 12,167          | \$ 15,414         |
| Manufacturing variances and other costs |                    | (146)             |
| Administrative expenses                 | (8,641)            | (10,733)          |
| Gain (loss) on disposal of assets       | 2                  | (75)              |
| <b>Operating income</b>                 | <b>\$ 3,528</b>    | <b>\$ 4,460</b>   |

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|                           | August 29,<br>2009 | May 30,<br>2009   |
|---------------------------|--------------------|-------------------|
| Segment assets            | \$ 164,119         | \$ 169,845        |
| Cash and cash equivalents | 41,795             | 43,887            |
| Other current assets (1)  | 17,077             | 11,605            |
| Net property              | 18,651             | 19,371            |
| Other assets (2)          | 4,260              | 4,107             |
| <b>Total assets</b>       | <b>\$ 245,902</b>  | <b>\$ 248,815</b> |

(1) Other current assets include miscellaneous receivables, manufacturing inventories, prepaid expenses, and current deferred income taxes.

(2) Other assets include investments and non-current deferred income taxes.

Geographic net sales information is primarily grouped by customer destination into five areas: North America; Asia/Pacific; Europe; Latin America; and Corporate. Europe includes sales to the Middle East and Africa. Net sales to Mexico are included as part of Latin America.

**Table of Contents****RICHARDSON ELECTRONICS, LTD.****NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

Net sales and gross profit by geographic region are summarized in the following table (*in thousands*):

|                            | <b>Three Months Ended</b>  |                            |
|----------------------------|----------------------------|----------------------------|
|                            | <b>August 29,<br/>2009</b> | <b>August 30,<br/>2008</b> |
| <b><u>Net Sales</u></b>    |                            |                            |
| North America              | \$ 36,243                  | \$ 50,503                  |
| Asia/Pacific               | 42,390                     | 47,774                     |
| Europe                     | 26,794                     | 35,534                     |
| Latin America              | 4,128                      | 4,415                      |
| Corporate                  | (63)                       | 721                        |
| <b>Total</b>               | <b>\$ 109,492</b>          | <b>\$ 138,947</b>          |
| <b><u>Gross Profit</u></b> |                            |                            |
| North America              | \$ 9,272                   | \$ 12,744                  |
| Asia/Pacific               | 9,694                      | 10,651                     |
| Europe                     | 7,135                      | 9,444                      |
| Latin America              | 1,392                      | 1,342                      |
| Corporate                  | (1,024)                    | (1,462)                    |
| <b>Total</b>               | <b>\$ 26,469</b>           | <b>\$ 32,719</b>           |

We sell our products to customers in diversified industries and perform periodic credit evaluations of our customers' financial condition. Terms are generally on open account, payable net 30 days in North America, and vary throughout Asia/Pacific, Europe, and Latin America. Estimates of credit losses are recorded in the financial statements based on periodic reviews of outstanding accounts. Corporate primarily includes unallocated manufacturing overhead, customer discounts, and intercompany freight expenses.

**10. FAIR VALUE MEASUREMENTS**

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* (SFAS No. 157). SFAS No. 157 defines fair value, establishes a framework for measuring fair value in accordance with accounting principles generally accepted in the United States, and expands disclosures about fair value measurements. We have adopted the provisions of SFAS No. 157 for financial instruments as of June 1, 2008. The adoption of SFAS No. 157 did not materially impact our financial condition, results of operations, or cash flow.

SFAS No. 157 establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value. These tiers include: Level 1, defined as observable inputs such as quoted prices in active markets; Level 2, defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; and Level 3, defined as unobservable inputs in which little or no market data exists; therefore requiring an entity to develop its own assumptions.

As of August 29, 2009, we held investments that are required to be measured at fair value on a recurring basis. Our investments primarily consist of equity securities of publicly traded companies for which market prices are readily available.

Investments measured at fair value on a recurring basis subject to the disclosure requirements of SFAS No. 157 as of August 29, 2009, were as follows (*in thousands*):

|                   | Level 1 | Level 2 | Level 3 |
|-------------------|---------|---------|---------|
| Equity securities | \$ 303  | \$      | \$      |



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**RICHARDSON ELECTRONICS, LTD.**

**NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Continued)**

**11. DISCONTINUED OPERATIONS**

On May 31, 2007, we completed the sale of the Security Systems Division/Burtek Systems ( SSD/Burtek ) to Honeywell International Incorporated ( Honeywell ). The sale agreement of SSD/Burtek to Honeywell contemplated a post-closing working capital-based purchase price adjustment. During the second quarter of fiscal 2008, we received notification from Honeywell seeking a purchase price adjustment in the amount of \$6.4 million. During the first quarter of fiscal 2010, we continued our discussions and reinforced our position with respects to this claim. We believe this claim to be without merit and intend to vigorously defend our position. Should we ultimately pay Honeywell all, or a significant portion, of the requested amount, it could have a material adverse impact on our financial results.

**12. RECENT ACCOUNTING PRONOUNCEMENTS**

In June 2009, the FASB issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles* ( SFAS 168 ). SFAS 168 establishes the *FASB Accounting Standard Codification* (the Codification ) as the single source of authoritative U.S. GAAP recognized by the FASB to be applied by nongovernmental entities. When effective, the Codification will supersede all existing non-SEC accounting and reporting standards. All other nongrandfathered non-SEC accounting literature not included in the Codification will become nonauthoritative. Following SFAS 168, the FASB will not issue new standards in the form of Statements, FASB Staff Positions, or Emerging Issues Task Force Abstracts. Instead, the FASB will issue Accounting Standards Updates, which will serve only to: (a) update the Codification; (b) provide background information about the guidance; and (c) provide the bases for conclusions on the change(s) in the Codification. Rules and interpretive releases of the SEC under authority of federal securities laws are also sources of authoritative U.S. GAAP for SEC registrants. SFAS 168 and the Codification are effective for financial statements issued for interim and annual periods ending after September 15, 2009.

**13. STOCK REPURCHASE PROGRAM**

On January 6, 2009, our Board of Directors approved a share repurchase program authorizing us to purchase up to \$12.6 million of our outstanding common stock. Stock repurchases under this program may be made on the open market or in privately negotiated transactions, depending on factors including market conditions and other factors. During the first quarter of fiscal 2010, we did not repurchase any shares of our common stock under the share repurchase program. The stock repurchase program does not have an expiration date and may be suspended or discontinued at any time.

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**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

Certain statements in this report may constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. The terms may, should, could, anticipate, believe, continues, estimate, expect, intend, objective, plan, potential, expressions are intended to identify forward-looking statements. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. These statements are based on management's current expectations, intentions or beliefs and are subject to a number of factors, assumptions and uncertainties that could cause actual results to differ materially from those described in the forward-looking statements. Factors that could cause or contribute to such differences or that might otherwise impact the business include the risk factors set forth in Item 1A of our Annual Report on Form 10-K. We undertake no obligation to update any such factor or to publicly announce the results of any revisions to any forward-looking statements contained herein whether as a result of new information, future events or otherwise. You should consider carefully the risk factors described in our Annual Report on Form 10-K, in addition to the other information included and incorporated by reference in this Quarterly Report on Form 10-Q.

In addition, while we do, from time to time, communicate with securities analysts, it is against our policy to disclose to them any material non-public information or other confidential commercial information. Accordingly, stockholders should not assume that we agree with any statement or report issued by any analyst irrespective of the content of the statement or report. Thus, to the extent that reports issued by securities analysts contain any projections, forecasts, or opinions, such reports are not our responsibility.

**INTRODUCTION**

Management's Discussion and Analysis of Financial Condition and Results of Operations ( MD&A ) is intended to assist the reader in better understanding our business, results of operations, financial condition, changes in financial condition, critical accounting policies and estimates, and significant developments. MD&A is provided as a supplement to, and should be read in conjunction with, our unaudited condensed consolidated financial statements and the accompanying notes thereto appearing elsewhere herein. This section is organized as follows:

**Business Overview**

**Results of Operations** an analysis and comparison of our consolidated results of operations for the three month period ended August 29, 2009, and August 30, 2008, as reflected in our unaudited condensed consolidated statements of operations and comprehensive income (loss).

**Liquidity, Financial Position, and Capital Resources** a discussion of our primary sources and uses of cash for the three month period ended August 29, 2009, and August 30, 2008, and a discussion of selected changes in our financial position.

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### **BUSINESS OVERVIEW**

Richardson Electronics, Ltd. ( we , us , our , and the Company ) was originally incorporated in the state of Illinois in 1947 and is currently incorporated in the state of Delaware. We are a global provider of engineered solutions and a global distributor of electronic components to the radio frequency ( RF ), wireless and power conversion, electron device, and display systems markets. Utilizing our core engineering and manufacturing capabilities, our strategy is to provide specialized technical expertise and value-add, or engineered solutions. We provide solutions and add value through design-in support, systems integration, prototype design and manufacturing, testing, and logistics for end products of our customers. Design-in support includes component modifications or the identification of lower-cost product alternatives or complementary products.

Our products include RF and microwave components, power semiconductors, electron tubes, microwave generators, and visual technology solutions. These products are used to control, switch or amplify electrical power signals, or are used as display devices in a variety of industrial, commercial, and communication applications.

Our sales and marketing, product management, and purchasing functions are organized as follows:

*RF, Wireless & Power Division* ( RFPD ) serves the global RF and wireless communications market, including infrastructure, wireless networks, and the power conversion market.

*Electron Device Group* ( EDG ) provides engineered solutions and distributes electronic components to customers in diverse markets including the steel, automotive, textile, plastics, semiconductor manufacturing, and broadcast industries.

*Canvys* provides global integrated display products, systems and digital signage solutions serving financial, corporate enterprise, healthcare, and industrial markets.

We currently have operations in the following major geographic regions:

North America;

Asia/Pacific;

Europe; and

Latin America.

### **RESULTS OF OPERATIONS**

*Overview Three Months Ended August 29, 2009*

Net sales for the first quarter of fiscal 2010 were \$109.5 million, down 21.2%, compared to net sales of \$138.9 million during the first quarter of last year.

Gross margin as a percent of net sales increased to 24.2% during the first quarter of fiscal 2010, compared to 23.5% during the first quarter of last year.

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SG&A expenses decreased to \$22.9 million during the first quarter of fiscal 2010, compared to \$28.2 million during the first quarter of last year.

Operating income during the first quarter of fiscal 2010 was \$3.5 million, compared to operating income of \$4.5 million during the first quarter of last year.

Net income during the first quarter of fiscal 2010 was \$1.9 million versus net income of \$3.7 million during the first quarter of last year.

**Table of Contents****Net Sales and Gross Profit Analysis**

During the first quarter of fiscal 2010, consolidated net sales decreased 21.2% as all three segments experienced a net sales decline compared to prior year.

Net sales by segment and percent change during the first quarter of fiscal 2010 and 2009 were as follows (*in thousands*):

| Net Sales            | FY 2010    | FY 2009    | % Change |
|----------------------|------------|------------|----------|
| <b>First Quarter</b> |            |            |          |
| RFPD                 | \$ 79,478  | \$ 96,872  | (18.0)%  |
| EDG                  | 18,796     | 25,051     | (25.0)%  |
| Canvys               | 11,218     | 17,113     | (34.4)%  |
| Corporate            |            | (89)       |          |
| Total                | \$ 109,492 | \$ 138,947 | (21.2)%  |

Consolidated gross profit decreased during the first quarter of fiscal 2010 as compared to the first quarter of fiscal 2009, due primarily to the decline in net sales. Consolidated gross margin as a percentage of net sales increased to 24.2% during the first quarter of fiscal 2010, as compared to 23.5% during the first quarter of fiscal 2009, due primarily to a shift in sales mix between product lines and geographic regions, partially offset by sales within our higher-margin businesses, specifically EDG and Canvys, declining at a faster rate than sales for RFPD.

Gross profit reflects the distribution and manufacturing product margin less manufacturing variances, inventory obsolescence charges, customer returns, scrap and cycle count adjustments, engineering costs, and other provisions. Corporate gross profit includes certain freight costs and other miscellaneous charges.

Gross profit by segment and percent of segment net sales during the first quarter of fiscal 2010 and 2009 were as follows (*in thousands*):

| Gross Profit         | FY 2010   | % of Net Sales | FY 2009   | % of Net Sales |
|----------------------|-----------|----------------|-----------|----------------|
| <b>First Quarter</b> |           |                |           |                |
| RFPD                 | \$ 17,402 | 21.9%          | \$ 20,906 | 21.6%          |
| EDG                  | 6,267     | 33.3%          | 7,629     | 30.5%          |
| Canvys               | 2,800     | 25.0%          | 4,330     | 25.3%          |
| Corporate            |           |                | (146)     |                |
| Total                | \$ 26,469 | 24.2%          | \$ 32,719 | 23.5%          |

**RF, Wireless & Power Division**

RFPD net sales decreased 18.0% to \$79.5 million during the first quarter of fiscal 2010, from \$96.9 million during the first quarter of fiscal 2009. The decline in net sales included most product lines including power conversion, network access, passive/interconnect, and infrastructure products. Net sales also continue to be negatively impacted with declining demands reflecting the weak global economy. Gross margin as a percent of net sales increased slightly to 21.9% during the first quarter of fiscal 2010 from 21.6% during the first quarter of fiscal 2009.

**Electron Device Group**

EDG net sales decreased 25.0% to \$18.8 million during the first quarter of fiscal 2010, from \$25.1 million during the first quarter of fiscal 2009, due primarily to a decline in semiconductor fabrication equipment products and tube sales. The semiconductor fabrication equipment industry continues to experience an overall decline. In addition, net sales continue to be negatively impacted



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with declining demands reflecting the weak global economy. Tubes declined in North America during the first quarter of fiscal 2010 as compared to the first quarter of fiscal 2009. Gross margin as a percent of net sales increased to 33.3% during the first quarter of fiscal 2010, as compared to 30.5% during the first quarter of fiscal 2009, due primarily to a shift in sales mix between product lines and geographic regions.

### ***Canvys***

Canvys net sales decreased 34.4% to \$11.2 million during the first quarter of fiscal 2010, from \$17.1 million during the first quarter of fiscal 2009. Canvys net sales declined due to capital spending project delays within the healthcare and medical OEM sectors. Gross margin decreased slightly to 25.0% during the first quarter of fiscal 2010 from 25.3% during the first quarter of fiscal 2009.

### ***Selling, General, and Administrative Expenses***

Selling, general, and administrative expenses ( SG&A ) decreased \$5.3 million during the first quarter of fiscal 2010 to \$22.9 million, from \$28.2 million during the first quarter of fiscal 2009. The decrease in SG&A expense during the first quarter of fiscal 2010 reflects our ongoing cost reduction initiatives including headcount reductions, significant reductions in discretionary spending, and re-negotiating contracts.

### ***Other (Income) Expense***

Other (income) expense was \$1.9 million of expense during the first quarter of fiscal 2010 as compared to \$0.1 million of income during the first quarter of fiscal 2009. The change to expense from income during the first quarter of fiscal 2010 was due primarily to unfavorable changes in foreign currency exchange rates. Other (income) expense included a foreign exchange loss of \$0.8 million during the first quarter of fiscal 2010 as compared to a foreign exchange gain of \$1.0 million during the first quarter of fiscal 2009.

### ***Income Tax Provision***

The effective income tax rate for the first quarter of fiscal 2010 was a *tax benefit* of 19.3%, as compared to a *tax provision* of 19.1% for the first quarter of fiscal 2009.

For the first quarter of fiscal 2010, the difference between the effective tax rate as compared to the U.S. federal statutory rate of 34% results from our geographical distribution of taxable income or losses, a benefit of \$0.4 million related to prior year's income tax of one of our foreign jurisdictions, and a benefit from the release of approximately \$0.5 million of reserves due to expiring statute of limitations.

For the first quarter of fiscal 2009, the primary differences between the effective tax rates as compared to the U.S. federal statutory rate of 34% were from our geographical distribution of taxable income or losses, valuation allowances related to net operating losses, the tax benefit realized by the partial release of the valuation allowances related to net operating losses of \$0.9 million and a tax provision of \$0.6 million related to prior year's income tax of one of our foreign jurisdictions.

In the normal course of business, we are subject to examination by taxing authorities throughout the world. We are no longer subject to either U.S. federal, state, or local tax examinations by tax authorities for years prior to fiscal year 2004. With few exceptions, we are no longer subject to non-U.S. income tax examinations by tax authorities for years prior to fiscal year 2002. Our primary foreign tax jurisdictions are China, Japan, Germany, Singapore, and the Netherlands. We have tax years open in Singapore beginning in fiscal year 2002; in the Netherlands, Germany and Japan beginning in fiscal year 2004; and in China beginning in fiscal year 2006.

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As of August 29, 2009, our worldwide liability for uncertain tax positions, excluding interest and penalties, was \$4.1 million as compared to \$4.3 million as of May 30, 2009. We record penalties and interest relating to uncertain tax positions in the income tax expense line item within the unaudited condensed consolidated statements of operations and comprehensive income (loss). The net liability for uncertain tax positions decreased in the three months ended August 29, 2009, primarily due to the expiration of certain statutes of limitation.

It is reasonably possible that there will be a change in the unrecognized tax benefits, excluding interest and penalties, in the range of \$0 to approximately \$0.8 million due to the expiration of various statutes of limitations within the next 12 months.

### ***Net Income and Per Share Data***

Net income during the first quarter of fiscal 2010 was \$1.9 million, or \$0.11 per diluted common share and \$0.10 per Class B diluted common share as compared to net income of \$3.7 million during the first quarter of fiscal 2009, or \$0.20 per diluted common share and \$0.18 per Class B diluted common share.

## **LIQUIDITY, FINANCIAL POSITION, AND CAPITAL RESOURCES**

We have financed our growth and cash needs largely through income from operations, borrowings under the revolving credit facilities, issuance of convertible senior subordinated notes, and sale of assets. Liquidity is reduced by working capital requirements, debt service, capital expenditures, dividends, and business acquisitions. Liquidity is increased by proceeds from borrowings, disposition of businesses and assets, and improved working capital management.

Cash and cash equivalents were \$41.8 million as of August 29, 2009, as compared to \$43.9 million as of May 30, 2009.

### ***Cash Flows from Operating Activities***

Cash used in operating activities during the first quarter of fiscal 2010 was \$2.2 million, due primarily to lower accounts payable and higher inventory balances, partially offset by lower accounts receivable balances. The decline in accounts payable balances of \$7.7 million, excluding the impact of foreign currency exchange of \$0.2 million, during the first quarter of fiscal 2010 was due primarily to the timing of payments. The increase in inventory of \$1.8 million, excluding the impact of foreign currency exchange of \$0.6 million, during the first quarter of fiscal 2010 was due primarily to investments in inventory for anticipated sales in future quarters. The decline in accounts receivable balances of \$5.8 million, excluding the impact of foreign currency exchange of \$1.0 million, during the first quarter of fiscal 2010 was due primarily to accelerated cash collection efforts.

Cash used in operating activities during the first quarter of fiscal 2009 was \$1.0 million, due primarily to higher inventory balances and lower accrued liability balances, partially offset by higher accounts payable balances and lower accounts receivable balances. The increase in inventory balances of \$7.6 million, excluding the impact of foreign currency exchange of \$1.4 million, during the first quarter of fiscal 2009 was due primarily to purchases of inventory necessary to support higher-than-anticipated sales volume in future quarters. The decline in accrued liability balances of \$1.7 million, excluding the impact of foreign currency exchange of \$0.3 million, during the first quarter of fiscal 2009 was due primarily to the timing of accrued interest payments on long-term debt. The increase in accounts payable balances of \$3.8 million, excluding the impact of foreign currency exchange of \$0.7 million, during the first quarter of fiscal 2009 was due primarily to negotiating favorable payment terms with many of our vendors. The decline in account receivable balances of \$1.2 million, excluding the impact of foreign currency of \$2.6 million, during the first quarter of fiscal 2009 was due primarily to accelerated cash collections related to past due balances.



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*Cash Flows from Investing Activities*

Net cash used in investing activities was \$0.3 million and \$0.2 million during the first quarter of fiscal 2010 and 2009, respectively, was due primarily to capital expenditures.

*Cash Flows from Financing Activities*

Net cash used in financing activities of \$0.3 million during the first quarter of fiscal 2010 and 2009 was due to cash dividends paid.

As of August 29, 2009, we maintained \$52.4 million in long-term debt in the form of two series of convertible notes.

We entered into a \$40.0 million revolving credit agreement on July 27, 2007, which included a Euro sub-facility and a Singapore sub-facility. The U.S. facility is reduced by the amounts drawn on the Euro sub-facility and Singapore sub-facility. Pursuant to an amendment to the revolving credit agreement entered into on July 20, 2009, the total capacity was reduced from \$40.0 million to \$25.0 million. As of August 29, 2009, there were no amounts outstanding under the revolving credit agreement. Outstanding letters of credit were approximately \$0.1 million and we also had \$2.5 million reserved for usage on our commercial credit card program, leaving an unused line of \$22.4 million as of August 29, 2009. Based on our loan covenants, actual available credit as of August 29, 2009, was \$22.4 million. We were in compliance with our loan covenants as of August 29, 2009.

Pursuant to an amendment to the revolving credit agreement entered into on July 20, 2009, the definition of the leverage ratio has been modified to exclude goodwill impairment charges, severance expense, and inventory write-downs in the calculation of adjusted earnings before interest, taxes, depreciation, and amortization ( EBITDA ), for the fiscal year ended May 30, 2009. We were in compliance with our loan covenants as of May 30, 2009, without this amendment to our revolving credit agreement.

We believe that the existing sources of liquidity, including current cash, as well as cash provided by operating activities, supplemented as necessary with funds available under our credit arrangements, will provide sufficient resources to meet known capital requirements and working capital needs for the fiscal year ending May 29, 2010.

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**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

As a smaller reporting company, we are not required to provide the information required by this Item.

**ITEM 4. CONTROLS AND PROCEDURES**

(a) Evaluation of Disclosure Controls and Procedures

Management of the Company, with the participation of the Chief Executive Officer and the Chief Financial Officer, evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of August 29, 2009.

Disclosure controls and procedures are intended to provide reasonable assurance that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized, and reported within the time periods specified by the Securities and Exchange Commission's rules and forms, and that such information is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer have concluded that the Company's disclosure controls and procedures were effective as of the end of the period covered by this report.

(b) Changes in Internal Control over Financial Reporting

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that occurred during the first quarter of fiscal 2010 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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**PART II. OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

We are involved in several pending judicial proceedings concerning matters arising in the ordinary course of our business. We cannot predict the outcome of any pending legal matters, and an unfavorable outcome of any one or more of these matters could have a material adverse impact on our business, results of operations, cash flows, and financial position.

**ITEM 1A. RISK FACTORS**

In addition to the other information set forth in this report, you should carefully consider the factors discussed in **Risk Factors** in Part I, Item 1A of our Annual Report on Form 10-K for the year ended May 30, 2009, which could materially affect our business, financial condition or future results. There have been no material changes in the risk factors from those described in our Annual Report.

**ITEM 5. OTHER INFORMATION**

***Results of Operation and Financial Condition and Declaration of Dividend***

On October 7, 2009, we issued a press release reporting results for our first quarter ended August 29, 2009, and the declaration of a cash dividend. A copy of the press release is furnished as Exhibit 99.1 to this Form 10-Q and incorporated by reference herein.

**ITEM 6. EXHIBITS**

See exhibit index which is incorporated by reference herein.

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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

RICHARDSON ELECTRONICS, LTD.

Date: October 8, 2009

By: /s/ **KATHLEEN S. DVORAK**  
**Kathleen S. Dvorak**  
**Chief Financial Officer**

(on behalf of the Registrant and as Principal Financial Officer)

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**Exhibit Index**

(c) EXHIBITS

| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
| 3.1                       | Restated Certificate of Incorporation of the Company, incorporated by reference to Appendix B to the Proxy Statement / Prospectus dated November 13, 1986, incorporated by reference to the Company's Registration Statement on Form S-4. |
| 3.2                       | Amended and Restated By-Laws of the Company.  |
| 31.1                      | Certification of Edward J. Richardson pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I).   |
| 31.2                      | Certification of Kathleen S. Dvorak pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I).   |
| 32                        | Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 (filed pursuant to Part I).  |
| 99.1                      | Press release, dated October 7, 2009.   |