SIGNATURE GROUP HOLDINGS, INC. Form DEFA14A July 02, 2012

# UNITED STATES

# SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **SCHEDULE 14A**

Proxy Statement Pursuant to Section 14(a) of the

Securities Exchange Act of 1934,

### as amended

Filed by the Registrant x Filed by a party other than the Registrant "

Check the appropriate box:

- " Preliminary Proxy Statement
- " Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))
- " Definitive Proxy Statement
- x Definitive Additional Materials
- " Soliciting Material under ss. 240.14a-12

# SIGNATURE GROUP HOLDINGS, INC.

(Name of Registrant as Specified in Its Charter)

Not Applicable (Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- x No fee required.
- " Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - 1. Title of each class of securities to which transaction applies:

2.	Aggregate number of securities to which transaction applies:			
3.	Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):			
4.	Proposed maximum aggregate value of transaction:			
5.	Total fee paid:			
Fee paid previously with preliminary materials.				
Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.				
1.	Amount Previously Paid:			
2.	Form, Schedule or Registration Statement No.:			
3.	Filing Party:			
4.	Date Filed:			

### Signature Group Holdings Meets with Institutional Shareholder Services

SHERMAN OAKS, Calif., July 2, 2012 on June 28, 2012, Signature Group Holdings, Inc. (SGGH) met with Institutional Shareholder Services (ISS), one of the nation s leading proxy advisory firms, to discuss the Company s director nominees and other proposals on the WHITE proxy card to be voted on at the Company s upcoming annual meeting to be held on July 24, 2012. The Company s presentation to ISS was filed with the Securities and Exchange Commission on June 28, 2012 and is available on its website.

### http://edg1.vcall.com/irwebsites/signaturegroup/June%202012%20Investor%20Presentation%20to%20ISS.pdf

Our highly credible and capable director nominees support—and can contribute to—a business plan that will enhance value for all stockholders, said Craig Noell, Chief Executive Officer of Signature. In addressing the limited business strategy proposed by James McIntyre, the former Chairman and CEO of the Company when it operated prior to bankruptcy as Fremont General Corporation, Mr. Noell stated, Mr. McIntyre s simplistic and limited approach for the Company s business strategy, underscores why it is so important that stockholders vote **FOR** our nominees on the **WHITE** proxy card. Mr. McIntyre—s latest letter to stockholders fails to present a comprehensive and coordinated plan. This letter demonstrates a fundamental misunderstanding of the challenges the Company continues to face, a significant number of which are associated with his prior tenure when Fremont recorded net losses of \$202.3 million and \$1.0 billion in 2006 and 2007, respectively. Stockholders should ask: Should the person, whose past performance as Chairman of the Company led it to bankruptcy, accumulating approximately \$900 million in Net Operating Losses (NOLs), now be entrusted to maximize the value of these NOLs?

Mr. McIntyre s letter fails to disclose pertinent facts:

Mr. McIntyre s approach calls for outsourcing deal identification to an investment banker. This is an effective admission that there are insufficient deal-sourcing capabilities among his nominees and would place the future of your Company in the hands of a financial agent whose interests are not necessarily aligned with yours. Additionally, this strategy would subject the Company to paying huge investment banking fees and competing in auction processes where purchase price multiples can lead to overpaying for a target company. In contrast, our approach is opportunistic, yet disciplined, giving the Company the latitude to pursue transactions that serve the best interests of all stockholders. Mr. McIntyre s approach could take years to execute and prove very costly. We are aware of other companies with large NOLs that have business plans in place looking for that single, well-priced acquisition target and these companies have waited years for the big one to materialize. Our approach gives the Company flexibility to not only pursue larger acquisitions, but middle-market acquisitions that would be accretive to earnings, growth and positive cash flow. Why should we wait?

Our executive compensation is directly aligned with our stockholders interests. The majority of our management team s compensation is in stock options that only pay out if the stock price rises. Contrary to Mr. McIntyre s claims, we are clearly incentivized to deliver value for our stockholders. This is in direct contrast to Mr. McIntyre s compensation when he was Chairman and CEO of Fremont, where he received tens of millions of dollars in cash and common stock compensation while Fremont s stockholders saw the value of their investment plunge. Mr. McIntyre incorrectly overstates the level of annual compensation for our executives and appears to add equity grants that encompass the next several years into one annual number.

We have made significant progress in repairing the Company, addressing many of the problems created during Mr. McIntyre s regime, including reducing the net loss by 89% since emerging from bankruptcy. We resolved over 200 legal proceedings associated with the McIntyre-led Fremont operations. We rebuilt an experienced accounting and finance team and made significant progress in remediating the Company s Material Weakness, stemming from the McIntyre regime, in internal control surrounding financial reporting.

Mr. Noell further added, Our accomplishments have put the Company in a position to take full advantage of our comprehensive business strategy. In order to have full access to the capital markets and be able to execute on our plan, the Company needed to be compliant with its SEC reporting requirements and able to disclose its financial position. In a focused effort, we cleared a backlog of over five years of delinquent reporting and accounting practices in an 18 month period. We now have flexibility and the availability of resources that did not exist while we were clearing up the mess created in the McIntyre era.

We urge stockholders to examine the facts. We believe that when stockholders look at the progress under the current Board and its plans to enhance shareholder value, and then consider the value-destroying record of McIntyre and his lack of a credible business plan, they will recognize that they cannot entrust the future of the Company to Mr. McIntyre and his hand-picked nominees, Mr. Noell concluded.

About Signature Group Holdings, Inc.

Signature is a diversified business and financial services enterprise with principal activities in industrial distribution and special situations financings. Signature has significant capital resources and is actively seeking acquisitions as well as growth opportunities for its existing businesses. The Company was formerly an industrial bank and financial services business with over \$9 billion in assets that was reorganized during a two year bankruptcy period. The reorganization provided for Signature to maintain federal net operating loss tax carryforwards in excess of \$890 million. For more information about Signature, visit its corporate website at www.signaturegroupholdings.com.

### Cautionary Statements

This news release may contain forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Such forward-looking statements are based upon current expectations and beliefs of the Company. The Company does not undertake to update or revise forward-looking statements in this news release to reflect the impact of circumstances or events that arise after the date the forward-looking statements are made, except as required under applicable securities laws. No stock exchange or regulatory authority has approved of the information contained herein.

Contact

Signature Group Holdings, Inc. Investor Relations

(805) 435-1255

invrel@signaturegroupholdings.com

Investor Presentation July 2012

# **CAUTIONARY STATEMENT**

This presentation may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, including statements with regard to the future performance of Signature Group Holdings,

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Inc.
( Signature
or
the
 Company ).
Words
such
as
 believes.
 expects,
 projects,
 anticipates,
and
 future
or
similar
expressions
are
intended
to
identify
forward-looking
statements. These forward-looking statements are subject to the inherent uncertainties in predicting
future results and conditions. Certain factors could cause actual results to differ materially from those
projected in these forward-looking statements, and such factors are identified from time to
time in our
filings with the Securities and Exchange Commission (SEC). Pursuant to the Private Securities
Litigation Reform Act of 1995, Signature undertakes no obligation to publicly update or revise any
forward-looking statements, whether as a result of new information, future events or otherwise.
No
representation
or
warranty,
express
or
implied,
is
made
as
to
the
accuracy
completeness
of
the
```

information contained herein, and nothing shall be relied upon as a promise or representation as to the future of the Company.

For more specific financial information please refer to the Company s Annual Report on form 10-K for the year ended December 31, 2011, the Quarterly Report on form 10-Q for the quarter ended March,

31, 2012 and other SEC filings.

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# **OVERVIEW**

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Signature Group Holdings, Inc.

Reorganization

On June 11, 2010, Fremont General Corporation (Fremont) emerged from bankruptcy and was renamed Signature Group Holdings, Inc. Facilities

Headquartered in Sherman Oaks, CA

Corporate development office in New York, NY

Ticker

SGGH, traded on OTCQX

Cash and Cash

Equivalents

\$52.8 million

(1)

**Total Assets** 

\$139.2 million

(1)

**NOLs** 

Shareholders

Equity

\$63.3 million

(1)

**Shares Outstanding** 

119,931,857 as of May 11, 2012

(1) Information provided as of March 31, 2012

\$889.9 million as of 12/31/2011 Expire beginning in 2027 (Federal)

# MISSION STATEMENT

To maximize long-term shareholder value by redeploying our cash and other assets to leverage our favorable tax position through acquisitions and other special situations opportunities.

# SIGNIFICANT PROGRESS SINCE EMERGENCE

In less than two years we have addressed numerous legacy challenges remaining from the Fremont General Corp. ( Fremont ) bankruptcy which include:

Became

current

with

our

periodic
reporting
requirements
under
the
Securities
Exchange
Act
of
1934
as
amended,
which
included
preparing
five
years
of
audited
financial
statements,
bringing
the
Company
current from its last audit in 2006
Current from its fast addit in 2000
Remediation included the preparation and filing of three Annual Reports on Form 10-K and eight
Quarterly Reports on Form 10-Q
Resolved in excess of 200 legal proceedings associated with Fremont and its subsidiaries
Implemented value maximizing strategies for the residential loan portfolio and other legacy assets,
including significant divestitures
Reduced staffing and expenses associated with the Fremont legacy operations
Rebuilt an experienced accounting and finance team and made significant progress in remediating the
Company s
Material
Weakness
in
internal
control
surrounding Grantial
financial manufina
reporting  Padvard quarterly not appreting lasses by 80% from June 2010 to March 2012
Reduced quarterly net operating losses by 89% from June 2010 to March 2012
5

QUARTERLY NET INCOME (LOSS) AND EPS 6
Company Emerged from Bankruptcy, June 2010 89% reduction in
Quarterly Net Loss
since emergence
from bankruptcy

Made significant progress towards sustained profitability since emergence from bankruptcy

# **BUSINESS PLAN**

Our Board and Management have provided a new direction for the organization

Signature is now a diversified business and financial services enterprise whose primary objective is to redeploy assets into successful businesses and utilize our net operating loss carryforwards ( NOLs )

Actively seeking acquisition opportunities of successful companies

North American Breaker Company, Inc. ( NABCO ) acquired July 2011

Cosmed Inc. formed in February 2011 to acquire the assets of Costru, LLC SEC compliance allows the Company to be in a position to access the broader capital markets and potentially complete a large acquisition Acquire and originate debt opportunities through Signature Special Situations division Ultimately position the Company to take

of

its federal

advantage

and

state

**NOLs** 

Clean-up and wind-down of Fremont s legacy business currently classified as discontinued operations

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# **ACQUISITIONS**

Target Transactions
EBITDA of \$7 million to \$25 million
Enterprise values up to \$300 million
Equity investments up to \$100 million
Larger investments are achievable
Industry agnostic

Key Acquisition Criteria Proven and committed management team with the ability to operate autonomously Market leading or niche oriented Sustainable business that can be held long term Low capital expenditures **Ideal Situations** Companies that do not have a natural strategic buyer or stand alone IPO potential Private equity or hedge fund holdings which need an exit per LP requirements Companies with limited or declining tax deductions

Non-core divisions of larger enterprises

Family businesses seeking to diversify and/or liquify holdings

# STRATEGY 9 \*per Pitchbook, \$25MM to \$1B transaction value With our opportunistic strategy,

we believe there is a higher probability of purchasing deals significantly below average multiples allowing our resources to go further NABCO acquired for a multiple significantly below the averages shown Sourcing proprietary deals through our extensive relationship network gives us opportunities away from costly auction transactions

# NORTH AMERICAN BREAKER COMPANY, INC.

Wholly owned subsidiary acquired July 29, 2011

Aggregate purchase price consideration of approximately \$36.9 million with a net cash outlay of \$10.9 million after giving effect to a debt financing facility closed in September 2011

High margin distributor of specialty electrical components, primarily circuit breakers, to electrical wholesalers throughout the country

Increased profit and revenues in each of the three years prior to acquisition despite a troubled economic climate:

Gross Margins approaching 40%

Q1 2012 over Q1 2011 sales growth of 14.9%

Minimal capital expenditures Low risk business model:

Need it now product critical for safety

Operates in steady replacement market with low product obsolescence

Strong national market presence with knowledgeable staff

Headquartered in Burbank Calif. With four regional distribution centers 10

SIGNATURE SPECIAL SITUATIONS

Target Types Interest income Fees Recovery of discounted principal

balances

Market value appreciation

Asset Types

Distressed and sub-performing debt

Secured loans

Real estate mortgages

Corporate bonds

Tranche B loans

Public and private debt

Annuity streams

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Philosophy and Strategy

Provides alternatives that generate favorable risk adjusted financial returns over holding virtually zero return cash and helps to defray expense burn while the Company engages in its acquisition strategy

Positions are frequently purchased at a discount

Maintain focus on managing downside risk and exposure

Residential Loans held for sale transferred to division and reclassified as held for investment

# SPECIAL SITUATIONS PORTFOLIO TRANSACTION

March 2011 Signature Special Situations purchased a revolving line of credit and a term loan from a national lender at a significant discount (50% of par) Borrower is a manufacturer of store fixtures and merchandising systems for the retail industry March

2012 Signature restructured the debt as part of a complete recapitalization transaction led by the founder who was the former CEO of the business and several members of his management team Existing debt was converted to new term and revolving loans and Signature received preferred equity shares in newly capitalized company with a face value of \$2 million and convertible to 45% of the total outstanding common stock The debt position has generated greater than a 13.75% effective yield for Signature since our initial purchase through March 2012

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# DISCONTINUED OPERATIONS LEGACY MATTERS

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Converted a substantial portion of Fremont s legacy assets to cash, including the sales of:

Non-performing residential mortgages for \$12.5 million

Residential real estate properties for \$11.4 million

The former headquarters building for \$3.9 million

Commercial real estate investments for \$4.9 million Monitor repurchase demands for Fremont s subprime loan originations:

Total outstanding repurchase claims of approximately \$101.7 million (1)

Repurchase reserve of \$8.3 million (1)

No new demands or activity since June 2011 Manage and resolve ongoing and new legacy related litigation:

Resolved over 200 lawsuits inherited from the McIntyre-led legacy businesses of Fremont

Negotiated over \$15 million of savings (1) As of March 31, 2012

COMPENSATION SUMMARY

Signature management team was initially employed

```
by
a
3
rd
party
management
company
as approved by the bankruptcy court and shareholders
In
May
2011
after
receiving
critical
negative
feedback
from
McIntyre
and
two
former
directors regarding the external management structure, the GNCC recommended and the
Board
engaged
a
highly
respected
independent
3
rd
party
executive
compensation
consulting firm to evaluate management structure alternatives:
Ultimately,
in
July
2011,
the
Board
terminated
the
3
rd
party
management
agreement
```

and entered into employment agreements with executives

Base
compensation
rates
based
on
the
25
th
percentile
of
publicly
traded
asset
management companies were identified by the firm and adopted by the Board

Equity compensation was issued based on market comparable terms with the largest component being options for better alignment with shareholder interests and value creation

McIntyre s assertion that the warrants purchased under the plan of reorganization are related to compensation is erroneous

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# CORPORATE GOVERNANCE

Signature s board has been constructed with a mindset toward strong corporate governance

A majority of the board is independent and only independent directors hold positions on the audit committee and the governance, nominating and compensation committee There are separate Chairman and CEO positions and the Chairman is independent The

Board		
of		
Directors		
is		
very		
active		
-		
in		
2011,		
the		
company		
held		
16		
board		
meetings		
and		
20	•	. •

29 committee meetings

The Board and senior management own a significant number of shares aligning the interests with shareholders

Recently, Insiders purchased significant numbers of shares during the first trading window that opened since the bankruptcy, further aligning interests

The additions of Mr. Tinkler and Mr. Colville will further the Company s commitment to strong governance as both have significant senior management experience with public companies

The GNCC evaluated McIntyre s slate and elected to nominate more qualified candidates for the proxy

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#### **BOARD PROPOSED SLATE**

Signature s proposed slate is composed of highly qualified, proven business leaders with successful experience in mergers and acquisitions, operations, and governance in various industries and diverse roles The proposed slate reduces

Philip
Tinkler
securities offerings. Has successfully worked with other companies to optimize the utilization of their
NOLs
Chris
Colville
of acquired entities
Messrs. Lamb, Colville and Tinkler have all held senior executive management roles in financial and
accounting capacities in \$1+ billion public companies 16
,
our
CEO,
oversees
all
aspects
of
our
business,
including
business
strategy
and
, the Chairman of our Audit Committee, has overseen the extensive project to return the

- , the Chairman of the GNCC, a member of our Audit Committee and a significant shareholder
- , significant acquisition experience including structuring, diligence, bank financings, and
- , significant acquisition experience with special emphasis on the operations and integration

### OTHER PROXY ITEMS

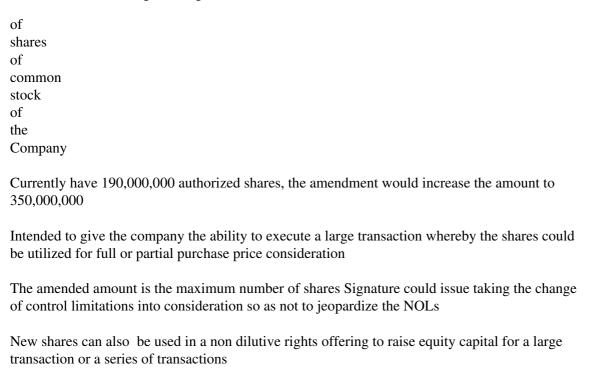
Proposal 2

Increase

the

authorized

number



If shares are not available, a seller may be discouraged from entering into a transaction Proposal 3

Increase the authorized number of shares of common stock reserved for issuance under the Amended and Restated 2006 Performance Incentive Plan

Currently have 9,633,105 reserved for issuance, the amendment would increase the amount to 25,000,000

Will allow Signature to issue shares to the management of acquired firms

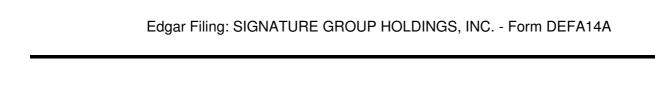
Intended to provide equity incentives to a broad base of employees, officers, directors, consultants, and independent contractors to align long term interests with the Company

Share
awards
issued
out
of
this
plan
will
avoid
triggering
the
ratchet
provision
of

the

warrants which is in the best interest of the shareholders Proposal 4 and 5 Ratify the independent accountants and adjourn meeting for insufficient votes

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#### MCINTYRE CAMPAIGN

James McIntyre is the former Chairman and Chief Executive Officer of Fremont

Seeking to replace entire board, threatens to reverse the progress made since emerging from bankruptcy

Subjecting Company to costly and disruptive proxy fight

We believe McIntyre is attempting to mislead stockholders regarding the root causes of the Company s legacy issues which stem from McIntyre s prior leadership of Fremont

Leadership nearly destroyed Company during his tenure, while he extracted outsized compensation

Leaves a legacy of failed businesses and poor decisions

No tangible business plan for Company 18 FAIR GAME When Regulators Knock Twice By GRETCHEN MORGENSON Published: March 18, 2007

The company s management certainly has experience exiting a business at the request of regulators. In 2000, many of the same executives were on hand when Fremont s workers compensation insurance unit was placed under the supervision of the California Department of Insurance. Looking back at that debacle shows striking parallels between Fremont s troubles in insurance in the late 1990s and its current subprime woes. In both cases, Fremont used questionable practices to generate great revenue growth, benefiting executives. Shareholders were left holding the bag. In other words, same plot, different decade



#### MCINTYRE S RECORD

Significant operating losses and stock declines

During the last two years of his stewardship, Fremont recorded net losses of \$202.3 million and \$1.0 billion in fiscal 2006 and fiscal 2007, respectively

Company s stock price of \$29.25 per share peaked in March 2004 and declined to \$3.01 per share

on the date of McIntyre s resignation from the Board in January 2008

Decline of 89% for a total loss in stockholder value of nearly \$2.0 billion for the period from March 2004 to January 2008
Runaway compensation

From 1998 through 2003, during McIntyre s tenure as

CEO,

he

received

an

aggregate

of

\$25.9

million in compensation, which amount includes \$4.8 million in salary, \$3.3 million in bonus, \$13.5 million in equity grants and \$4.2 million in other forms of compensation

From

2004

through

2007,

during

McIntyre s

tenure

as

Chairman

of

Fremont,

he

received

an

aggregate of \$22.4 million in compensation, which amount includes \$3.1 million in salary, \$1.2

million

in

bonus,

\$8.9

million

in

equity

grants

and

\$8.9

million

in other forms of compensation Self interested Filed a \$4 million bankruptcy proof of claim which sought, among other things, more than \$700,000 in compensation for 2008. McIntyre resigned from the Company on January 8, 2008. So he was seeking about \$100,000 per day (including weekends) for his work during 2008

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MCINTYRE S RECORD

<sup>\*</sup> Per SEC filings

MCINTYRE S RECORD Run-Ins with Regulators

Fremont Investment & Loan:

In 2007, the bank consented to enter into a Cease and Desist Order with the Federal Deposit Insurance Corporation (FDIC) and a Final Order with the California Department of Financial Institutions (DFI), finding that FIL operated without effective risk

management policies and procedures and without adequate loan underwriting criteria and required a variety of changes, including a mandate to retain qualified management acceptable to the FDIC and DFI

#### Fremont Life Insurance Company:

In 1996, the California Attorney General sued both Fremont

General and Fremont Life Insurance Company alleging that they engaged in unfair business practices in the sale of more than \$200 million in annuities to senior citizens, which resulted in millions

of

dollars

in

civil

fines

and

penalties

and

other

costs

to

the

Company

Failed Mergers and Acquisitions

#### Fremont Indemnity Company:

From 1995 to 1998, Fremont Indemnity acquired 3 workers

compensation companies for an aggregate purchase price of \$810 million. By 2000, the combined companies were placed under enhanced regulatory oversight; ultimately the California Insurance Commissioner seized them in 2003. Fremont wrote off approximately \$120.0 million on account of these failed acquisitions

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MCINTYRE S RECORD

On August 26

th

2010 Mr. McIntyre was interviewed by the Financial Crisis Inquiry Commission

in Washington D.C. An excerpt from his recorded call includes:

Investigator:

So then what happened after 2004?

McIntyre: Well, Ι can't answer that question exactly because I like I said was on the periphery of anything that happened and things were going along well as far as I was I could see or as far as Ι understand and then things sort of imploded there in 2007 and so. Investigator: Right. McIntyre: So I just don't have an answer for that. Investigator: I mean you were the Chairman of the Board, right? McIntyre: Yeah, but that was more of a titular thing. I didn't, I wasn't involved in management or I wasn't involved in policy making. I wasn't on the executive committee. I wasn't even on the board or officer of the thrift, which was the primary business during

that

period of time. So I can't say that, you know, anything precise about that period of time because I can't recall having a phone call or e-mail or meeting with any of the directors, outside directors, during that period of time. They all dealt with the CEO and COO at the time so I'm just, I m not trying to, I just don't know a lot about that period of time, that's all. McIntyre collected \$22.4 million from 2004 to 2007 as a titular Chairman

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## CONCLUSION

Signature s
Board
has
assembled
a
very

and highly experienced five member slate The Board and management have successfully navigated the Company through a challenging post-bankruptcy phase of the business plan and accomplished much: Current with its SEC reporting obligations and timely with its filings Resolved hundreds of legal cases with favorable results Reduced quarterly net operating losses by 89% from June 2010 to March 2012 Made one material acquisition in 2011, NABCO, and is actively seeking additional deals Hired an effective team that is committed to the success of Signature Established comprehensive corporate governance The Company is strategically positioned to achieve our Mission Statement described on slide 4 McIntyre was a disruptive force at Fremont and has no credible business plan for the Company We urge stockholders to vote FOR your boards recommended slate and FOR each of the other four proposals listed on the White Proxy Card 23

strong

Appendix 24

## SIGNATURE S PROPOSED BOARD

G.

Christopher

Colville

(54):

Since

2007,

Mr.
Colville
has
served
as
a
strategic
advisor
to
various
privately

enterprises, including, since 2008, KEG 1, LLC, a special purpose acquisition entity focused on consolidating segments of the wholesale beer distribution industry. In connection therewith, Mr. Colville s principal role is to advise and counsel on capital structures, including negotiation of bank credit facilities, corporate governance and organizational development. Prior thereto, Mr. Colville served as an executive officer of Consolidated Graphics, Inc. (NYSE: CGX), the largest general commercial printing company in North America, from 1994 to 2000 and from 2002 to 2007. From 2000 to 2002, Mr. Colville served as Managing Director at Murphy Noell Capital, LLC, an investment banking firm. Mr. Colville holds Bachelor of Business Administration and Masters in Accounting degrees from Texas Tech University and is a Certified Public Accountant.

Philip

held

G.

Tinkler

(47):

Mr.

Tinkler

is

the

Chief

Operating

and

Financial

Officer

at

Equity

Group

Investments

( EGI ).

Mr.

Tinkler has served in various leadership capacities for EGI and its affiliates since 1990. In his role at EGI, he works closely with the investment team on structuring, diligence, bank

financings, and securities offerings. Since 2009 he has

also been Chief Financial Officer for Chai Trust Company, LLC, an Illinois registered trust company that is trustee for many of the Zell family trusts. Mr. Tinkler oversees EGI s financial services group, which houses EGI s accounting, treasury, and tax functions. He also serves as Chief Operating Officer, managing EGI s human resources, administration and facilities functions. From 2003 to 2004, Mr. Tinkler worked at the company that is known today as Covanta Holding Corporation (NYSE: CVA), an internationally recognized owner of energy-from-waste and power generation projects. During his tenure there, Mr. Tinkler served as Chief Financial Officer while the company s predecessor, Danielson, purchased Covanta, emerged from bankruptcy, and underwent an integration. He also served on the board of directors of Covanta s wholly-owned California-based insurance subsidiary. Earlier in his career, Mr. Tinkler served as the Chief

Executive Officer and Chief Financial Officer at First Capital Financial, L.L.C., and the Managing General Partner of the First Capital real estate funds. He began his career at Ernst & Young. He is currently on the board of directors of Home Products International, a global consumer products company specializing in the design and marketing of innovative house wares products. Mr. Tinkler also serves on the board of directors of WRS Holdings Company, an environmental construction and remediation company, which is one of EGI s investments. He holds a Bachelor of Science degree from Northern Illinois University and a Masters of Science in Taxation from DePaul University.

### SIGNATURE S PROPOSED BOARD

Patrick

E.

Lamb

(52):

Mr.

Lamb

currently
serves
as
a
Director
of
Signature
and
is and
the
Chairman
of
the
Audit
Committee. Mr. Lamb has served as the Chief Financial Officer for the Los Angeles Clippers of the NBA since July 2007.
Mr. Lamb has over 20 years of chief financial officer experience
in various public and public subsidiary entities,
specifically
in
the
financial
services
arena, including
banking,
commercial
finance,
commercial
and
residential
real
estate, capital markets and insurance, as well as experience in public accounting. From 2004 to July 2007, Mr. Lamb
served as the Senior Vice President, Treasurer, Chief Financial Officer and Chief Accounting Officer of Fremont General
Corporation ( Fremont ). Before joining Fremont, Mr. Lamb worked at Ernst & Whinney (now Ernst & Young) in San
Francisco, serving primarily in the financial services industries in various audit and consulting engagements. Mr. Lamb
holds Bachelor of Science and Masters in Accounting degrees from
the Marriott School of Management at Brigham
Young University. John
Koral
(53):
Mr.
Koral
currently
serves
as as
a Director
Director
of Signature
Digitature

and is

also

the

Chairman

of

the

Governance,

Nominating, and Compensation Committee and a member of the Audit

Committee. Mr. Koral has been an active

investor in asset-based loans for the past eighteen years. Mr. Koral is a Senior Vice President responsible for managing the lending operations of U.S. Capital, Incorporated, an asset-based private lender with a current loan portfolio of approximately \$30 million. In that capacity, Mr. Koral is actively involved in resolving borrower defaults and overseeing related legal proceedings in default scenarios. Mr. Koral also participates in all of the firm s efforts to raise capital, including private participations, general capitalization, subordinated notes and institutional lines of credit. Mr. Koral is also involved in the development of commercial land and building

projects, having overseen more than \$100 million in

construction since 1982. Previously, Mr. Koral served as President of Apex Mechanical Services. Mr. Koral holds an Associate s Degree in Mechanical Engineering from Alfred State University with a minor in Business Administration. 26

### SIGNATURE S PROPOSED BOARD

Craig

Noell

(49):

Mr.

Noell

is

Chief
Executive
Officer
and
a
Director
of
Signature
and
is

also

aiso

a

member

of

the

Executive, Legal and Risk Management Committee. Mr. Noell co-founded Signature Capital Partners, a special situation investment firm in 2004. Mr. Noell brings to Signature over 25 years of experience in corporate finance, investment banking, and special situation investing with Goldman Sachs, Wells Fargo Foothill, Security Pacific, Barclays and Murphy Noell Capital. At Murphy Noell Capital, Mr. Noell was involved in dozens of corporate finance transactions including traditional M&A, distressed M&A, capital raises, recapitalizations and restructurings. Previously, as a member of the distressed investing area at Goldman Sachs, Mr. Noell founded and ran Goldman Sachs Specialty Lending, investing Goldman s proprietary capital in special situations opportunities. At Wells Fargo Foothill, Mr. Noell directed the firm s New York and Los Angeles business development teams and was involved in numerous recapitalizations/ restructurings, debtor-in-possession loans and plan of reorganization financings. Mr. Noell was also involved in establishing multiple joint venture relationships including the acquisition of the loan portfolio of Home Savings of Alaska from the FSLIC, a joint venture with Ansley Associates to

provide specialized financing to the resort industry and

a joint venture relationship with Ozer to form Paragon Retail Finance, which was subsequently acquired by Wells Fargo and is now the second largest asset-based lender to the retail trade. Mr. Noell holds a Bachelor of Science from the Wharton School of Business at the University of Pennsylvania.

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