

ASTRO MED INC /NEW/
Form 10-Q
September 09, 2013
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UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended August 3, 2013

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 0-13200

Astro-Med, Inc.

(Exact name of registrant as specified in its charter)

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Rhode Island
(State or other jurisdiction of
incorporation or organization)

05-0318215
(I.R.S. Employer
Identification No.)

600 East Greenwich Avenue, West Warwick, Rhode Island
(Address of principal executive offices)

02893
(Zip Code)

(401) 828-4000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No .

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No .

Indicate by check mark whether the registrant is a large accelerated filer or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer
Non-accelerated filer Smaller reporting company
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes No .

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, \$.05 Par Value 7,465,011 shares

(excluding treasury shares) as of August 30, 2013

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Table of Contents**Part I. FINANCIAL INFORMATION****Item 1. Financial Statements****ASTRO-MED, INC.****CONDENSED CONSOLIDATED BALANCE SHEETS****(In thousands, Except Share Data)****(Unaudited)**

	August 3, 2013	January 31, 2013
<u>ASSETS</u>		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 12,183	\$ 30,999
Securities Available for Sale	20,400	8,509
Accounts Receivable, net	9,674	9,376
Inventories	12,505	11,179
Deferred Tax Assets	1,862	1,866
Line of Credit Receivable	300	300
Note Receivable	250	250
Restricted Cash	1,800	1,800
Asset Held for Sale	2,016	2,016
Prepaid Expenses and Other Current Assets	1,323	696
Current Assets of Discontinued Operations	4,161	3,131
Total Current Assets	66,474	70,122
PROPERTY, PLANT AND EQUIPMENT		
Less Accumulated Depreciation	(26,682)	(26,098)
Property, Plant and Equipment, net	7,490	7,788
OTHER ASSETS		
Goodwill	795	795
Note Receivable	569	756
Other	98	96
Total Other Assets	1,462	1,647
TOTAL ASSETS	\$ 75,426	\$ 79,557
<u>LIABILITIES AND SHAREHOLDERS' EQUITY</u>		
CURRENT LIABILITIES		
Accounts Payable	\$ 2,289	\$ 1,938
Accrued Compensation	2,211	3,176
Other Accrued Expenses	3,768	3,164
Deferred Revenue	413	271
Income Taxes Payable		4,169
Current Liabilities of Discontinued Operations	1,556	1,501

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Total Current Liabilities	10,237	14,219
Deferred Tax Liabilities	268	212
Other Long Term Liabilities	1,311	1,289
TOTAL LIABILITIES	11,816	15,720
SHAREHOLDERS EQUITY		
Common Stock, \$0.05 Par Value, Authorized 13,000,000 shares; Issued 9,132,899 shares and 9,031,756 shares at August 3, 2013 and January 31, 2013, respectively	457	452
Additional Paid-in Capital	39,597	38,786
Retained Earnings	35,292	36,092
Treasury Stock, at Cost, 1,668,225 shares and 1,663,214 shares at August 3, 2013 and January 31, 2013, respectively	(11,720)	(11,666)
Accumulated Other Comprehensive Income (Loss)	(16)	173
TOTAL SHAREHOLDERS EQUITY	63,610	63,837
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	\$ 75,426	\$ 79,557

See Notes to condensed consolidated financial statements (unaudited).

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	Three Months Ended		Six Months Ended	
	August 3, 2013	July 28, 2012	August 3, 2013	July 28, 2012
Net Sales	\$ 17,194	\$ 14,663	\$ 32,679	\$ 29,000
Cost of Sales	10,271	9,106	19,980	17,944
Product Replacement Related Costs			672	
Gross Profit	6,923	5,557	12,027	11,056
Operating Expenses:				
Selling and Marketing	3,382	2,993	6,954	6,043
Research and Development	1,274	885	2,387	1,870
General and Administrative	1,380	1,115	2,521	2,151
Operating Expenses	6,036	4,993	11,862	10,064
Operating Income	887	564	165	992
Other Expense	(25)	(89)	(62)	(102)
Income from Continuing Operations before Income Taxes	862	475	103	890
Income Tax Provision for Continuing Operations	331	187	11	43
Income from Continuing Operations	531	288	92	847
Income from Discontinued Operations, net of taxes of \$94 and \$87, for the three and six months ended August 3, 2013, respectively and \$415 and \$595 for the three and six months ended July 28, 2012, respectively	165	699	155	977
Net Income	\$ 696	\$ 987	\$ 247	\$ 1,824
Net Income per Common Share Basic:				
From Continuing Operations	\$ 0.07	\$ 0.04	\$ 0.01	\$ 0.12
From Discontinued Operations	0.02	0.09	0.02	0.13
Net Income Per Common Share Basic	\$ 0.09	\$ 0.13	\$ 0.03	\$ 0.25
Net Income per Common Share Diluted:				
From Continuing Operations	\$ 0.07	\$ 0.04	\$ 0.01	\$ 0.11
From Discontinued Operations	0.02	0.09	0.02	0.13
Net Income Per Common Share Diluted	\$ 0.09	\$ 0.13	\$ 0.03	\$ 0.24
Weighted Average Number of Common Shares Outstanding:				
Basic	7,458	7,439	7,429	7,432

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Diluted	7,655	7,491	7,617	7,489
Dividends Declared Per Common Share	\$ 0.07	\$ 0.07	\$ 0.14	\$ 0.14

See Notes to condensed consolidated financial statements (unaudited).

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ASTRO-MED, INC.

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(In Thousands)

(Unaudited)

	Three Months Ended		Six Months Ended	
	August 3,	July 28,	August 3,	July 28,
	2013	2012	2013	2012
Net Income	\$ 696	\$ 987	\$ 247	\$ 1,824