DR REDDYS LABORATORIES LTD Form 6-K February 27, 2014 Table of Contents

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 6-K

# REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the Quarter Ended December 31, 2013

**Commission File Number 1-15182** 

DR. REDDY S LABORATORIES LIMITED

(Translation of registrant s name into English)

8-2-337, Road No. 3, Banjara Hills

Hyderabad, Andhra Pradesh 500 034, India
+91-40-49002900

#### (Address of principal executive office)

	Indicate b	v check mark	whether the	registrant fi	les or will f	ile annual r	reports under	cover of Form	20-F or 1	Form 40	٠F.
--	------------	--------------	-------------	---------------	---------------	--------------	---------------	---------------	-----------	---------	-----

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

**Note:** Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to provide an attached annual report to security holders.

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

**Note:** Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a report or other document that the registrant foreign private issuer must furnish and make public under the laws of the jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), or under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or other document is not a press release, is not required to be and has not been distributed to the registrant s security holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other Commission filing on EDGAR.

Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.

Yes " No x

If Yes is marked, indicate below the file number assigned to registrant in connection with Rule 12g3-2(b): 82-

#### **QUARTERLY REPORT**

#### **Quarter Ended December 31, 2013**

#### **Currency of Presentation and Certain Defined Terms**

In this Quarterly Report, references to \$ or dollars or U.S.\$ or U.S. dollars are to the legal currency of the Un States and references to Rs. or rupees or Indian rupees are to the legal currency of India. Our unaudited condenses consolidated interim financial statements are presented in Indian rupees and are prepared in accordance with International Accounting Standard 34, Interim Financial Reporting (IAS 34). Convenience translation into U.S. dollars with respect to the unaudited condensed consolidated interim financial statements is also presented. References to a particular fiscal year are to our fiscal year ended March 31 of such year. References to ADS are to our American Depositary Shares. All references to IAS are to the International Accounting Standards, to IASB are to the International Accounting Standards, to SIC are to Standing Interpretations Committee and to IFRIC are to the International Financial Reporting Interpretations Committee.

References to U.S. FDA are to the United States Food and Drug Administration, to NDAs are to New Drug Applications, and to ANDAs are to Abbreviated New Drug Applications.

References to U.S. or United States are to the United States of America, its territories and its possessions. References to India are to the Republic of India. All references to we, us, our, DRL, Dr. Reddy s or the Company Dr. Reddy s Laboratories Limited and its subsidiaries. Dr. Reddy s is a registered trademark of Dr. Reddy s Laboratories Limited in India. Other trademarks or trade names used in this Quarterly Report are trademarks registered in the name of Dr. Reddy s Laboratories Limited or are pending before the respective trademark registries. Market share data is based on information provided by IMS Health Inc. and its affiliates (IMS Health), a provider of market research to the pharmaceutical industry, unless otherwise stated.

Except as otherwise stated in this report, all translations from Indian rupees to U.S. dollars are at the certified foreign exchange rate of U.S.\$1.00 = Rs.61.92, as published by Federal Reserve Board of Governors on December 31, 2013. No representation is made that the Indian rupee amounts have been, could have been or could be converted into U.S. dollars at such a rate or any other rate. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

Information contained in our website, www.drreddys.com, is not part of this Quarterly Report and no portion of such information is incorporated herein.

#### Forward-Looking and Cautionary Statement

IN ADDITION TO HISTORICAL INFORMATION, THIS QUARTERLY REPORT CONTAINS CERTAIN FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. THE FORWARD-LOOKING STATEMENTS CONTAINED HEREIN ARE SUBJECT TO CERTAIN RISKS AND UNCERTAINTIES THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE REFLECTED IN THE FORWARD-LOOKING STATEMENTS. FACTORS THAT MIGHT CAUSE SUCH A DIFFERENCE INCLUDE, BUT ARE NOT LIMITED TO, THOSE DISCUSSED IN THE SECTION ENTITLED OPERATING AND FINANCIAL REVIEW AND ELSEWHERE IN THIS REPORT. READERS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS,

WHICH REFLECT OUR ANALYSIS ONLY AS OF THE DATE HEREOF. IN ADDITION, READERS SHOULD CAREFULLY REVIEW THE INFORMATION IN OUR PERIODIC REPORTS AND OTHER DOCUMENTS FILED WITH AND/OR FURNISHED TO THE SECURITIES AND EXCHANGE COMMISSION (SEC) FROM TIME TO TIME.

## **Table of Contents**

## TABLE OF CONTENTS

<u>ITEM 1. FINANCIAL STATEMENTS</u>	4
ITEM 2. OPERATING AND FINANCIAL REVIEW, TREND INFORMATION	45
ITEM 3. LIQUIDITY AND CAPITAL RESOURCES	55
ITEM 4. RECENT DEVELOPMENTS	57
<u>ITEM 5. EXHIBITS</u>	58
<u>SIGNATURES</u>	59
EXHIBIT 99.1: INDEPENDENT AUDITORS REPORT ON REVIEW OF UNAUDITED CONDENSED	
CONSOLIDATED INTERIM FINANCIAL STATEMENTS	

3

## ITEM 1. FINANCIAL STATEMENTS

## DR. REDDY S LABORATORIES LIMITED

## UNAUDITED CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

(in millions, except share and per share data)

Particulars	Note 2013 Unreviewe convenien translation into			As of ber 31, 2013	March 31, 2013 Restated*		
		2.(d))					
ASSETS							
Current assets							
Cash and cash equivalents	5	U.S.\$ 343	Rs.	21,235	Rs.	5,136	
Other investments	6	161		9,967		16,963	
Trade receivables		562		34,812		31,972	
Inventories	7	390		24,150		21,600	
Derivative financial instruments	9	3		193		546	
Current tax assets		6		380		513	
Other current assets		180		11,140		8,984	
Total current assets		U.S.\$ 1,645	Rs.	101,877	Rs.	85,714	
Non-current assets							
Property, plant and equipment	10	U.S.\$ 708	Rs.	43,844	Rs.	37,814	
Goodwill	11	56		3,473		3,193	
Other intangible assets	12	197		12,212		10,828	
Investment in equity accounted investee		13		792		472	
Other investment non-current						209	
Deferred tax assets		86		5,335		3,652	
Other non-current assets		9		586		487	
Total non-current assets		U.S.\$ 1,070	Rs.	66,242	Rs.	56,655	
Total assets		U.S.\$ 2,715	Rs.	168,119	Rs.	142,369	
LIABILITIES AND EQUITY							
Current liabilities							
Trade payables		U.S.\$ 157	Rs.	9,744	Rs.	11,862	
Derivative financial instruments	9	14		866		95	
Current tax liabilities		28		1,731		997	

Edgar Filing: DR REDDYS LABORATORIES LTD - Form 6-K

Bank overdraft	5	1		64		82
Short-term borrowings	13	314		19,454		18,914
Long-term borrowings, current portion	13	110		6,833		5,139
Provisions		42		2,609		2,288
Other current liabilities		246		15,256		14,714
Total current liabilities		U.S.\$ 913	Rs.	56,557	Rs.	54,091
Non-current liabilities Long-term loans and borrowings, excluding						
current portion	13	U.S.\$ 371	Rs.	22,997	Rs.	12,625
Provisions non-current	13	1	TCS.	59	Its.	47
Deferred tax liabilities		36		2,226		1,838
Other non-current liabilities		18		1,112		963
Total non-current liabilities		U.S.\$ 426	Rs.	26,394	Rs.	15,473
Total liabilities		U.S.\$ 1,340	Rs.	82,951	Rs.	69,564

<sup>\*</sup> See Note 2(b)(vi).

The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.

## DR. REDDY S LABORATORIES LIMITED

## UNAUDITED CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

(in millions, except share and per share data)

	As of								
	December 31,		ъ.	24 2012	March 31, 2013				
Particulars	Note	2013			er 31, 2013	Restated*			
		Unrevie							
	COI	nvenience tr		ion					
		into U.S							
		(See No							
		2.(d)	)						
Equity									
Share capital	16	U.S.\$	14	Rs.	850	Rs.	849		
Equity shares held by controlled trust			(0)		(5)		(5)		
Share premium			348		21,541		21,214		
Share based payment reserve			15		905		911		
Retained earnings			935		57,887		44,815		
Debenture redemption reserve			38		2,349		1,711		
Other components of equity			27		1,641		3,290		
Equity attributable to equity holders of									
the Company		U.S.\$ 1,	375	Rs.	85,168	Rs.	72,785		
Non-controlling interest							20		
S									
Total Equity		U.S.\$ 1,	375	Rs.	85,168	Rs.	72,805		
					•				
Total liabilities and equity		U.S.\$ 2,	715	Rs.	168,119	Rs.	142,369		

The accompanying notes form an integral part of these unaudited condensed consolidated interim financial statements.

<sup>\*</sup> See Note 2(b)(vi).

## DR. REDDY S LABORATORIES LIMITED

## UNAUDITED CONDENSED CONSOLIDATED INTERIM INCOME STATEMENT

(in millions, except share and per share data)

Particulars		Nine month 2013  Unreviewed convenience translation into U.S.\$ (See Note 2.(d))	ns ended Dece 2013	ember 31, Th 2012	aree months end 2013	led December 3 2012
Revenues		U.S.\$ 1,572	Rs. 97,361	Rs. 82,866	Rs. 35,338	Rs. 28,651
Cost of revenues		670	41,482	39,133	13,947	13,560
Gross profit		902	55,879	43,733	21,391	15,091
Selling, general and administrative expenses Research and development expenses		468 136	28,973 8,417	24,862 5,347	10,442 2,979	8,571 2,025
Impairment loss/(reversal of impairment loss) on intangible assets Impairment loss on goodwill	12 11	(8)	(497)	507 181	(497)	
Other (income)/expense, net	14	(19)	(1,189)	(848)	(177)	(233)
Total operating expenses, net		577	35,704	30,049	12,747	10,363
Results from operating activities		326	20,175	13,684	8,644	4,728
Finance income Finance expense		19 (15)	1,169 (933)	1,112 (1,049)	330 (315)	218 (314)
Finance (expense)/income, net Share of profit of equity	15	4	236	63	15	(96)
accounted investees, net of tax		2	126	79	46	32
Profit before income tax		332	20,537	13,826	8,705	4,664
Tax expense	20	(62)	(3,841)	(2,759)	(2,521)	(882)
Profit for the period		270	16,696	11,067	6,184	3,782
Attributable to:						
Equity holders of the Company		270	16,699	11,067	6,185	3,782

Non-controlling interest			(0)	(3)			(1)		
Profit for the period		<b>U.S.</b> \$	270	Rs. 16,696	Rs. 11,067	Rs.	6,184	Rs.	3,782
Earnings per share:									
Basic earnings per share of Rs.5/-									
each	17	U.S.\$	1.59	Rs. 98.21	Rs. 65.19	Rs.	36.36	Rs.	22.27
Diluted earnings per share of									
Rs.5/- each	17	U.S.\$	1.58	Rs. 97.85	Rs. 64.95				