NTT DOCOMO INC Form 6-K July 29, 2016 Table of Contents

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the month of July, 2016

Commission File Number: 001-31221

Total number of pages: 54

NTT DOCOMO, INC.

(Translation of registrant s name into English)

Sanno Park Tower 11-1, Nagata-cho 2-chome

Chiyoda-ku, Tokyo 100-6150

Japan

(Address of principal executive offices)

Indicate by check mark whether the registrant files or will file annual reports under cover Form 20-F or Form 40-F.

Form 20-F x Form 40-F "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1): "

Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7): "

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

NTT DOCOMO, INC.

Date: July 29, 2016 By: /s/ KATSUYUKI TAKAGI

Katsuyuki Takagi

Head of Investor Relations

Information furnished in this form:

- 1. Earnings release for the three months ended June 30, 2016
- 2. Results presentation for the first three months of the fiscal year ending March 31, 2017

Earnings Release
July 29, 2016
For the Three Months Ended June 30, 2016
[U.S. GAAP]

Name of registrant: NTT DOCOMO, INC. (URL https://www.nttdocomo.co.jp/)

Code No.: 9437

Stock exchange on which the Company s shares are Tokyo Stock Exchange-First Section

listed:

Representative: Kazuhiro Yoshizawa, Representative Director, President and

Chief Executive Officer

Contact: Koji Otsuki, Senior Manager, General Affairs Department /

TEL +81-3-5156-1111

Scheduled date for filing of quarterly report: August 4, 2016

Scheduled date for dividend payment:

Supplemental material on quarterly results: Yes

Presentation on quarterly results: Yes (for institutional investors and analysts)

(Amounts are rounded off to the nearest 1 million yen.)

1. Consolidated Financial Results for the Three Months Ended June 30, 2016 (April 1, 2016 - June 30, 2016)

(1) Consolidated Results of Operations

(Millions of yen, except per share amounts)

Income Before Income

Taxes and Equity in Next Income Attributable to Operating Revenues Operating Income (Losses) of AffiliaNT DOCOMO, INC.

	Operating rec	CIIGOS	Operating .	ille Ollingie O		,	1 1 200011	10, 11,00
Three months ended								
June 30, 2016	1,108,670	3.0%	299,291	27.1%	295,292	22.7%	206,854	22.6%
Three months ended								
June 30, 2015	1,076,864	0.1%	235,395	12.3%	240,611	13.2%	168,784	23.8%
(Percentages above represent changes compared to the corresponding period of the previous year)								

(Note) Comprehensive income For the three months ended June 30, 2016: 187,202 million yen 14.3%

attributable to

NTT DOCOMO, INC.: For the three months ended June 30, 2015: 163,718 million yen 22.4%

Basic Earnings per Share
Attributable to
NTT DOCOMO,
Diluted Earnings per Share
Attributable to
NTT DOCOMO,
NTT DOCOMO,

	INC.	INC.
Three months ended June 30, 2016	55.10 (yen)	
Three months ended June 30, 2015	43.48 (yen)	
(2) Consolidated Financial Position		

(Millions of yen, except per share amounts)

				N'	TT DOCOMO, INC.
		Total Equity			Shareholders
		(Net	NTT DOCOMO, INC.	Shareholders	Equity
	Total Assets	Assets)	Shareholders Equity	Equity Ratio	per Share
June 30, 2016	6,933,236	5,339,100	5,302,608	76.5%	1,417.61 (yen)
March 31, 2016	7,214,114	5,343,105	5,302,248	73.5%	1,409.94 (yen)

2. Dividends

Cash Dividends per Share (yen) End of

	Ena oi		
	End of the End of the the		
	First QuarterOnd QuarterThird Quarter	Year End	Total
Year ended March 31, 2016	35.00	35.00	70.00
Year ending March 31, 2017			
Year ending March 31, 2017 (Forecasts)	40.00	40.00	80.00

(Note) Revisions to the forecasts of dividends: None

3. Forecasts of Consolidated Financial Results for the Fiscal Year Ending March 31, 2017 (April 1, 2016 -March 31, 2017)

(Millions of yen, except per share amounts)

Income Before Income Taxes and Equity in Net

					Income (Loss	ses)	Net Incom		sic Earnings per
	Operating Rev	enues O	nerating I	ncome	of Affiliates	NT			re Attributable to DOCOMO, INC
Six months	operating ite	chacs o	perating i	neome	Ammutes	.,,	1 DOCOM	, 1140.1	Docomo, nie
ending									
September									
30, 2016		%		%		%		%	(yen)
Year ending									
March 31,									
2017	4,620,000	2.1%	910,000	16.2%	914,000 1	7.5%	640,000	16.7%	173.22 (yen)
(Percentages	s above represent	changes	compared	to the corr	esponding prev	vious ye	ear)		

(Note) Revisions to the forecasts of consolidated financial results: None

* Notes:

(1) Changes in significant subsidiaries:

None

(Changes in significant subsidiaries for the three months ended June 30, 2016 which resulted in changes in scope of consolidation)

(2) Application of simplified or exceptional accounting:

None

(3) Changes in accounting policies

i. Changes due to revision of accounting standards and other regulations:

None Yes

ii. Others:

(Refer to 2. (3) Changes in Accounting Policies on page 13.)

(4) Number of issued shares (common stock)

i. Number of issued shares (inclusive of

treasury stock): As of June 30, 2016: 3,958,543,000 shares

As of March 31, 2016: 3,958,543,000 shares

ii. Number of treasury stock: As of June 30, 2016: 218,014,850 shares

As of March 31, 2016: 197,926,250 shares

iii. Number of weighted average common

shares outstanding: For the three months ended June 30, 2016: 3,754,094,845 shares

For the three months ended June 30, 2015: 3,881,483,829 shares

This earnings release is not subject to the quarterly review procedure as required by the Financial Instruments and Exchange Act of Japan. As of the date when this earnings release was issued, the quarterly review procedure on financial statements as required by the Financial Instruments and Exchange Act of Japan had not been finalized.

1. Forecast of results

Forward-looking statements in this earnings release, such as forecasts of results of operations, are based on the information currently available and certain assumptions that we regard as reasonable, and therefore actual results may differ materially from those contained in, or suggested by, any forward-looking statements. With regard to the assumptions and other related matters concerning forecasts for the fiscal year ending March 31, 2017, refer to 1. (3) Prospects for the Fiscal Year Ending March 31, 2017 on page 12 and 5. Special Note Regarding Forward-Looking Statements on page 20, contained in the attachment.

2. Resolution of share repurchase up to prescribed maximum limit

The forecasts of Basic Earnings per Share Attributable to NTT DOCOMO, INC. for the fiscal year ending March 31, 2017 are based on the assumption that DOCOMO will repurchase up to 220,000,000 shares for an amount in total not

^{*} Presentation on the status of quarterly review procedure:

^{*} Explanation for forecasts of operations and other notes:

to exceed ¥500,000 million, as resolved at the board of directors meeting held on January 29, 2016.

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Earnings Release for the Three Months Ended June 30, 2016

1. Information on Consolidated Results

(1) Operating Results

i. Business Overview

The environment surrounding our business has changed significantly. In the Japan s telecommunications market, competition has intensified due to the government s pro-competition policy, market entry by Mobile Virtual Network Operators (MVNOs) and other factors. In addition, technical advancements in the areas of cloud services, IoT*, big data and artificial intelligence (AI), etc., and new policy developments such as the full liberalization of the electricity retail market, brought about active competition and collaboration with new players from other industries, accelerating competition in new markets that transcend the conventional boundaries of telecommunications business.

Amid these changes in the market environment, positioning the current fiscal year ending March 31, 2017 (FY2016) as the year in which we intend to make a vibrant leap toward further growth beyond income recovery, we aim to achieve the various medium-term target indicators we announced for the fiscal year ending March 31, 2018 (FY2017) one year ahead of the schedule. In our business management, we are promoting the two pillars of reinforcement of telecommunications business and expansion of smart life business and other businesses centered on our +d value co-creation strategy, in which we pursue the creation of new values by evolving our collaborative activities with a wide range of external partners.

In the three months ended June 30, 2016, we further enriched our Kake-hodai & Pake-aeru billing scheme to ensure users worry-free usage for a long period time. As part of our +d initiatives, in collaboration with our partners, we took actions aimed for co-creation of social values in view of the future, including the introduction of docomo smart parking system that significantly reduces the initial investment required for starting up a metered parking business, and the commencement of a verification trial on mobile demand forecast technology, which predicts the demand for taxi use in real time.

For the three months ended June 30, 2016, despite a decrease in equipment sales revenues, operating revenues increased by ¥31.8 billion from the same period of the previous fiscal year to ¥1,108.7 billion, mainly due to the recovery of telecommunications services revenues as a result of the expansion of smartphone use and the demand for tablets and other products purchased as a second mobile device for individual use, the growth of the packet consumption of our Kake-hodai & Pake-aeru billing plan subscribers, and growth of the docomo Hikari users, as well as the growth of our smart life business and other businesses such as dmarket and other content services.

Operating expenses decreased by \(\frac{\text{\$\frac{4}}}{32.1}\) billion from the same period of the previous fiscal year to \(\frac{\text{\$\frac{4}}}{809.4}\) billion owing primarily to a decline of depreciation expenses as a result of our change in depreciation method used, a decrease in cost of equipment sold and initiatives to pursue further cost efficiency, despite an increase in expenses associated with the growth of revenues from smart life business and other businesses and the expansion of docomo Hikari revenues.

As a result, operating income increased by ¥63.9 billion from the same period of the previous fiscal year to ¥299.3 billion for the three months ended June 30, 2016.

Income before income taxes and equity in net income (losses) of affiliates was \(\frac{4}{295.3}\) billion, and net income attributable to NTT DOCOMO, INC. increased by \(\frac{4}{38.1}\) billion from the same period of the previous fiscal year to \(\frac{4}{206.9}\) billion for the three months ended June 30, 2016.

* Abbreviation for Internet of Things. A concept that describes a world in which everything is connected to the Internet, enabling remote control and management of devices, etc.

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DOCOMO Earnings Release

Three Months Ended June 30, 2016

Consolidated results of operations for the three months ended June 30, 2015 and 2016 were as follows:

<Results of operations>

				Billions of yen			
				ee months ended		Increase	
		2015		une 30, 2016		(Decrease)	
Operating revenues	¥	1,076.9	¥	1,108.7	¥	31.8	3.0%
Operating expenses		841.5		809.4		(32.1)	(3.8)
Operating income		235.4		299.3		63.9	27.1
Other income (expense)		5.2		(4.0)		(9.2)	
Income before income taxes and equity in net income (losses) of affiliates		240.6		295.3		54.7	22.7
Income taxes		72.6		89.6		17.0	23.4
Income before equity in net income (losses) of affiliates Equity in net income (losses) of		168.0		205.6		37.7	22.4
affiliates		1.6		1.0		(0.6)	(38.7)
Net income		169.6		206.6		37.0	21.8
Less: Net (income) loss attributable to noncontrolling interests		(0.8)		0.2		1.0	
Net income attributable to NTT DOCOMO, INC.	¥	168.8	¥	206.9	¥	38.1	22.6
EBITDA margin*		36.0%		37.2%		1.2 point	
ROE*		3.1%		3.9%		0.8 point	

^{*} EBITDA and EBITDA margin, as we use them in this earnings release, are different from EBITDA as used in Item 10(e) of Regulation S-K and may not be comparable to similarly titled measures used by other companies. For an explanation of our definitions of EBITDA, EBITDA margin, ROE, see 4. Reconciliations of the Disclosed

Non-GAAP Financial Measures to the Most Directly Comparable GAAP Financial Measures on page 19. <Operating revenues>

		months ended the 30, 2015		Billions of yen e months ended une 30, 2016		Increase (Decrease)	
Telecommunications services	¥	675.3	¥	729.7	¥	54.5	8.1%
Mobile communications services							
revenues		669.4		704.2		34.8	5.2
Voice revenues		196.6		215.9		19.2	9.8
Packet communications revenues		472.7		488.3		15.5	3.3
Optical-fiber broadband service							
and other telecommunications							
services revenues		5.9		25.5		19.7	335.7
Equipment sales		201.3		165.8		(35.6)	(17.7)
Other operating revenues		200.3		213.2		12.9	6.5
Total operating revenues	¥	1,076.9	¥	1,108.7	¥	31.8	3.0%

Note: Voice revenues include data communications revenues through circuit switching systems. <Operating expenses>

				Billions of yen			
	Three 1	months ended	Three	e months ended		Increase	
	Jun	e 30, 2015	Ju	ıne 30, 2016		(Decrease	e)
Personnel expenses	¥	72.3	¥	72.3	¥	0.0	0.0%
Non-personnel expenses		537.5		531.5		(6.0)	(1.1)
Depreciation and amortization		145.6		109.7		(35.9)	(24.6)
Loss on disposal of property, plan	t						
and equipment and intangible							
assets		11.3		7.9		(3.4)	(29.9)
Communication network charges		64.6		76.7		12.1	18.7
Taxes and public dues		10.3		11.2		1.0	9.5
•							
Total operating expenses	¥	841.5	¥	809.4	¥	(32.1)	(3.8)%

DOCOMO Earnings Release

Three Months Ended June 30, 2016

ii. Segment Results

Telecommunications Business

<Results of operations>

	Billions of yen					
	Three months ended					
			June			
	Three months ended 30 , Increa			Increase		
	June 3	30, 2015	2016		(Decrease)	
Operating revenues from telecommunications business	¥	878.6	¥894.9	¥	16.3	1.9%
Operating income (loss) from telecommunications business		212.4	270.4		58.0	27.3

Despite a decrease in equipment sales revenues, operating revenues from telecommunications business for the three months ended June 30, 2016 increased by \(\frac{\pmathbf{\frac{4}}}{16.3}\) billion, or 1.9%, from \(\frac{\pmathbf{\frac{8}}}{878.6}\) billion for the same period of the previous fiscal year to \(\frac{\pmathbf{\frac{4}}}{894.9}\) billion, as a result of the expansion of smartphone use and the demand for tablets and other products purchased as a second mobile device for individual use, the growth of the packet consumption of our Kake-hodai & Pake-aeru billing plan subscribers, and growth in the number of docomo Hikari users, which amounted to 2.07 million as of June 30, 2016.

Operating expenses from telecommunications business decreased by ¥41.7 billion, or 6.3%, from ¥666.2 billion for the same period of the previous fiscal year to ¥624.5 billion due primarily to a decrease in depreciation expenses as a result of our change in depreciation method used, a decrease in cost of equipment sold and initiatives to pursue further cost efficiency, despite the increase in expenses associated with docomo Hikari revenues.

Consequently, operating income from telecommunications business was \(\frac{4}{270.4}\) billion, an increase of \(\frac{4}{58.0}\) billion, or 27.3%, from \(\frac{4}{212.4}\) billion for the same period of the previous fiscal year.

<< Key Topics>>

In May 2016, we unveiled seven new models of devices, including smartphones that carry new features such as Suguden, which allows users to place and receive calls and perform other basic operations without having to touch the screen, in a bid to offer products and features that can respond to the diverse requirements of customers. The total number of subscriptions using smartphones and tablets amounted to 33.44 million as of June 30, 2016.

In June 2016, we added two new options, the Free Course and the Zutto DOCOMO Discount Course, which allow customers to choose subscriptions with or without cancellation fees, to our Kake-hodai & Pake-aeru billing scheme.

In addition, in order to allow customers to use our services for a long time at affordable rates, for customers who choose the Zutto DOCOMO Discount Course, we expanded the discounts offered under the Zutto DOCOMO Discount scheme and started offering reward points for customers renewing two-year contracts. As a result of the foregoing, as well as reinforced promotional activities, the number of Kake-hodai & Pake-aeru subscriptions as of June 30, 2016 totaled 31.59 million, recording an increase of 10.77 million from June 30, 2015.

To provide users with improved services and convenience, in April 2016 we launched docomo Hikari Denwa (IP telephone) and docomo Hikari TV Option (IP TV) services as part of our docomo Hikari optical-fiber broadband offerings. In May 2016, we introduced the Hikari Multiple Discount package which allows families or enterprises subscribing to two or more docomo Hikari lines for the same group of people to share to receive discounts on monthly charges for the second and all subsequent lines. Thanks to these measures and reinforced promotional activities, the total docomo Hikari subscriptions grew to over 2 million in June 2016 and reached 2.07 million as of June 30, 2016.

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DOCOMO Earnings Release

Three Months Ended June 30, 2016

To promote construction of a more convenient mobile telecommunications network, we expanded the coverage of our PREMIUM 4G service to 1,203 cities across Japan and 30,900 base stations as of June 30, 2016. Furthermore, from June 2016, we added a new carrier, 3.5GHz, to our service compatible with carrier aggregation* technologies, which allows us to offer a higher quality network service to our customers. Toward the goal of further expanding the coverage of our LTE service, we increased the total number of LTE-enabled base stations to 143,500 stations nationwide.

* Technology that achieves improvement of data transmission speed by aggregating multiple carriers. Number of subscriptions by services and other operating data are as follows:

<Number of subscriptions by services>

		Thousand subscriptions		
			Increase	
	June 30, 2015	June 30, 2016	(Decrease)	
Mobile telecommunications services	67,532	71,614	4,082	6.0%
Including: Kake-hodai & Pake-aeru				
billing plan	20,812	31,586	10,774	51.8
Mobile telecommunications services				
(LTE(Xi))	32,609	39,893	7,284	22.3
Mobile telecommunications services				
(FOMA)	34,923	31,721	(3,202)	(9.2)

Note: