

BARCLAYS PLC  
Form 6-K  
October 24, 2018

FORM 6-K

Report of Foreign Private Issuer  
Pursuant to Rule 13a-16 or 15d-16  
of the Securities Exchange Act of 1934

October 24, 2018

## **Barclays PLC**

### **Q3 2018 Results Announcement**

Indicate by check mark whether the registrant files or will file annual reports under cover of

Form 20-F or Form 40-F.

Form 20-F

Form 40-F

Indicate by check mark whether the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(1):

Indicate by check mark whether the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T Rule 101(b)(7):

**THIS REPORT ON FORM 6-K SHALL BE DEEMED TO BE INCORPORATED BY REFERENCE IN THE REGISTRATION STATEMENTS ON FORM S-8 (NO. 333-153723, 333-167232, 333-173899, 333-183110, 333-195098, 333-216361 AND 333-225082) AND FORM F-3 (333-223156) OF BARCLAYS PLC AND TO BE A PART THEREOF FROM THE DATE ON WHICH THIS REPORT IS FURNISHED, TO THE EXTENT NOT SUPERSEDED BY DOCUMENTS OR REPORTS SUBSEQUENTLY FILED OR FURNISHED.**

Barclays PLC

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The Report comprises the following:

- Exhibit 99.1 Results of Barclays PLC Group as of, and for the nine months ended, 30 September 2018.
- Exhibit 99.2 A table setting forth the issued share capital of Barclays PLC and the Barclays PLC Group's total shareholders' equity, indebtedness and contingent liabilities as at 30 June 2018, the most recent reported statement of position, and updated for any significant or material items since that reporting date.

**Barclays PLC**

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, each of the registrants has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorised.

BARCLAYS PLC

(Registrant)

Date: October 24, 2018

By: /s/ Garth Wright

Name: Garth Wright

Title: Assistant Secretary

Barclays PLC

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**Barclays PLC**

This exhibit includes portions from the previously published Results Announcement of Barclays PLC relating to the nine months ended 30 September 2018, as amended in part to comply with the requirements of Regulation G and Item 10(e) of Regulation S-K promulgated by the US Securities and Exchange Commission (SEC), including the reconciliation of certain financial information to comparable measures prepared in accordance with International Financial Reporting Standards (IFRS). The purpose of this document is to provide such additional disclosure as required by Regulation G and Regulation S-K item 10(e), to delete certain information not in compliance with SEC regulations and to include reconciliations of certain non-IFRS figures to the most directly equivalent IFRS figures for the periods presented. This document does not update or otherwise supplement the information contained in the previously published Results Announcement. Any reference to a website in this document is made for informational purposes only, and information found at such websites is not incorporated by reference into this document.

An audit opinion has not been rendered in respect of this document.

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## Notes

The terms Barclays or Barclays Group refer to Barclays PLC together with its subsidiaries. Unless otherwise stated, the income statement analysis compares the nine months ended 30 September 2018 to the corresponding nine months of 2017 and balance sheet analysis as at 30 September 2018 with comparatives relating to 31 December 2017 and 30 September 2017. The abbreviations £m and £bn represent millions and thousands of millions of Pounds Sterling respectively; the abbreviations \$m and \$bn represent millions and thousands of millions of US Dollars respectively; the abbreviations m and bn represent millions and thousands of millions of Euros respectively.

There are a number of key judgement areas, for example impairment calculations, which are based on models and which are subject to ongoing adjustment and modifications. Reported numbers reflect best estimates and judgements at the date these interim results were approved.

Relevant terms that are used in this document but are not defined under applicable regulatory guidance or International Financial Reporting Standards (IFRS) are explained in the results glossary that can be accessed at [home.barclays/results](http://home.barclays/results).

The information in this announcement, which was approved by the Board of Directors on 23 October 2018, does not comprise statutory accounts within the meaning of Section 434 of the Companies Act 2006. Statutory accounts for the year ended 31 December 2017, which included certain information required for the Joint Annual Report on Form 20-F of Barclays PLC and Barclays Bank PLC to the US Securities and Exchange Commission (SEC) and which contained an unqualified audit report under Section 495 of the Companies Act 2006 (which did not make any statements under Section 498 of the Companies Act 2006) have been delivered to the Registrar of Companies in accordance with Section 441 of the Companies Act 2006.

Barclays is a frequent issuer in the debt capital markets and regularly meets with investors via formal road-shows and other ad hoc meetings. Consistent with its usual practice, Barclays expects that from time to time over the coming quarter it will meet with investors globally to discuss these results and other matters relating to the Barclays Group.

### Non-IFRS performance measures

Barclays management believes that the non-IFRS performance measures included in this document provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses performance between financial periods and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Barclays Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays management. However, any non-IFRS performance measures in this document are not a substitute for IFRS measures and readers should consider the IFRS measures as well. Refer to the appendix on pages 43 to 54 for further information and calculations of non-IFRS performance measures included throughout this document, and the most directly comparable IFRS measures.

Key non-IFRS measures included in this document, and the most directly comparable IFRS measures, are:

Attributable profit excluding litigation and conduct represents attributable profit excluding litigation and conduct charges. The comparable IFRS measure is attributable profit. A reconciliation is provided on pages 45-51;

Average allocated equity represents the average shareholders equity that is allocated to the businesses. The comparable IFRS measure is average equity. A reconciliation is provided on page 52;

Average allocated tangible equity is calculated as the average of the previous month's period end allocated tangible equity and the current month's period end allocated tangible equity. The average allocated tangible equity for the period is the average of the monthly averages within that period. Period end allocated tangible equity is calculated as 13.0% (2017: 12.0%) of risk weighted assets for each business, adjusted for capital deductions, excluding goodwill and intangible assets, reflecting the assumptions the Group uses for capital planning purposes. Head Office allocated tangible equity represents the difference between the Barclays Group's tangible shareholders equity and the amounts allocated to businesses. The comparable IFRS measure is average equity. A reconciliation is provided on page 52;

Average tangible shareholders equity is calculated as the average of the previous month's period end tangible equity and the current month's period end tangible equity. The average tangible shareholders equity for the period is the average of the monthly averages within that period. The comparable IFRS measure is average equity. A reconciliation is provided on page 52;

Basic earnings per share excluding litigation and conduct is calculated by dividing statutory profit after tax attributable to ordinary shareholders excluding litigation and conduct charges, including an adjustment for the tax credit in reserves in respect of other equity instruments, by the basic weighted average number of shares. The comparable IFRS measure is basic earnings per share. A reconciliation is provided on pages 45-47;

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Cost: income ratio excluding litigation and conduct represents operating expenses excluding litigation and conduct charges, divided by total income. The comparable IFRS measure is cost: income ratio. A reconciliation is provided on pages 45-49;

Operating expenses excluding litigation and conduct represents operating expenses excluding litigation and conduct charges. The comparable IFRS measure is operating expenses. A reconciliation is provided on pages 45-49;

Profit before tax excluding litigation and conduct represents profit before tax excluding litigation and conduct charges. The comparable IFRS measure is profit before tax. A reconciliation is provided on page 45-51;

Return on average allocated equity represents the return on shareholders' equity that is allocated to the businesses. The comparable IFRS measure is return on equity. A reconciliation is provided on page 53;

Return on average allocated tangible equity is calculated as the annualised profit after tax attributable to ordinary equity holders of the parent, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average allocated tangible equity. The comparable IFRS measure is return on equity. A reconciliation is provided on page 53;

## Notes

Return on average allocated tangible equity excluding litigation and conduct is calculated as the annualised profit after tax attributable to ordinary equity holders of the parent excluding litigation and conduct charges, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average allocated tangible equity. The comparable IFRS measure is return on equity. A reconciliation is provided on page 54;

Return on average tangible shareholders' equity is calculated as the annualised profit after tax attributable to ordinary equity holders of the parent, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average shareholders' equity excluding non-controlling interests and other equity instruments adjusted for the deduction of intangible assets and goodwill. The comparable IFRS measure is return on equity. A reconciliation is provided on page 53; and

Tangible net asset value per share is calculated by dividing shareholders' equity, excluding non-controlling interests and other equity instruments, less goodwill and intangible assets, by the number of issued ordinary shares. The components of the calculation have been included on page 51.

## Forward-looking statements

This document contains certain forward-looking statements within the meaning of Section 21E of the US Securities Exchange Act of 1934, as amended, and Section 27A of the US Securities Act of 1933, as amended, with respect to the Barclays Group. Barclays cautions readers that no forward-looking statement is a guarantee of future performance and that actual results or other financial condition or performance measures could differ materially from those contained in the forward-looking statements. These forward-looking statements can be identified by the fact that they do not relate only to historical or current facts. Forward-looking statements sometimes use words such as may, will, seek, continue, aim, anticipate, target, projected, expect, estimate, intend, achieve or other words of similar meaning. Examples of forward-looking statements include, among others, statements or guidance regarding or relating to the Barclays Group's future financial position, income growth, assets, impairment charges, provisions, business strategy, capital, leverage and other regulatory ratios, payment of dividends (including dividend payout ratios and expected payment strategies), projected levels of growth in the banking and financial markets, projected costs or savings, any commitments and targets, estimates of capital expenditures, plans and objectives for future operations, projected employee numbers, IFRS 9 impacts and other statements that are not historical fact. By their nature, forward-looking statements involve risk and uncertainty because they relate to future events and circumstances. These may be affected by changes in legislation, the development of standards and interpretations under International Financial Reporting Standards including the implementation of IFRS 9, evolving practices with regard to the interpretation and application of accounting and regulatory standards, the outcome of current and future legal proceedings and regulatory investigations, future levels of conduct provisions, the policies and actions of governmental and regulatory authorities, geopolitical risks and the impact of competition. In addition, factors including (but not limited to) the following may have an effect: capital, leverage and other regulatory rules applicable to past, current and future periods; UK, US, Eurozone and global macroeconomic and business conditions; the effects of any volatility in credit markets; market related risks such as changes in interest rates and foreign exchange rates; effects of changes in valuation of credit market exposures; changes in valuation of issued securities; volatility in capital markets; changes in credit ratings of any entities within the Barclays Group or any securities issued by such entities; the potential for one or more countries exiting the Eurozone; instability as a result of the exit by the United Kingdom from the European Union and the disruption that may subsequently result in the UK and globally; and the success of future acquisitions, disposals and other strategic transactions. A number of these influences and factors are beyond the Barclays Group's control. As a result, the Barclays Group's actual future results, dividend payments, and capital and leverage ratios may differ materially from the plans, goals, expectations and guidance set forth in the Barclays Group's forward-looking statements. Additional risks and factors which may impact the Barclays Group's future financial condition and performance are identified in our filings with the SEC (including, without limitation, our Annual Report on Form 20-F for the fiscal year ended 31 December 2017), which are available on the SEC's website at [www.sec.gov](http://www.sec.gov).

Subject to our obligations under the applicable laws and regulations of the United Kingdom and the United States in relation to disclosure and ongoing information, we undertake no obligation to update publicly or revise any forward-looking statements, whether as a result of new information, future events or otherwise.



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## Performance Highlights

**Barclays Group profit before tax was £3,120m (Q317 YTD: £3,448m)**, which included litigation and conduct charges of £2.1bn (Q317 YTD: £0.8bn) principally related to a £1.4bn settlement with the US Department of Justice (DoJ) with regard to Residential Mortgage-Backed Securities (RMBS) and charges of £400m (Q317 YTD: £700m) due to Payment Protection Insurance (PPI) in Q118

**Excluding litigation and conduct charges, Group profit before tax increased 23% to £5,267m** despite the adverse effect of the 5% depreciation of average USD against GBP. This increase in profit before tax was driven by a 53% improvement in credit impairment charges, primarily reflecting improved consensus-based macroeconomic forecasts in the UK and US, single name recoveries in wholesale banking and portfolio adjustments as IFRS 9 continues to embed, and a 3% reduction in operating expenses

**Barclays UK profit before tax increased to £1,566m (Q317 YTD: £1,295m)**. Excluding litigation and conduct, profit before tax increased 2% to £2,034m reflecting a 12% reduction in impairment charges and stable income, partially offset by a 2% increase in operating expenses reflecting continued investment in digitisation. Return on equity (RoE) was 9.4% (Q317 YTD: 6.2%). Return on tangible equity (RoTE) was 18.9% (Q317 YTD: 19.8%) excluding litigation and conduct

**Barclays International profit before tax increased to £3,560m (Q317 YTD: £3,269m)**, driven by a 73% decrease in credit impairment charges, while income declined 2%, mainly due to prior year one-offs in Consumer, Cards and Payments. RoE was 10.8% (Q317 YTD: 9.1%), Corporate and Investment Bank RoE was 9.5% (Q317 YTD: 8.0%) and Consumer, Cards and Payments RoE was 17.0% (Q317 YTD: 14.1%). RoTE excluding litigation and conduct was 11.6% (Q317 YTD: 10.1%), reflecting improved returns in both the Corporate and Investment Bank (CIB) and Consumer, Cards and Payments of 9.7% and 21.7% (Q317 YTD: 8.4% and 19.4%) respectively

**Attributable profit was £1,470m (Q317 YTD: loss of £628m)** and basic earnings per share was 9.4p (Q317 YTD: loss per share of 3.0p). Excluding litigation and conduct, earnings per share was 21.6p (Q317 YTD: 1.7p)

**Net asset value (NAV) per share was 306p (December 2017: 322p)**

**Tangible net asset value (TNAV) per share was 260p (December 2017: 276p)** as 21.6p of earnings per share, excluding litigation and conduct, was more than offset by 4.5p per share paid in dividends, the impact of the implementation of IFRS 9 and litigation and conduct charges. TNAV per share increased 1p in the quarter

**The CET1 ratio was 13.2% (December 2017: 13.3%)**, principally reflecting capital generation from profits offset by a c.65bps impact from litigation and conduct charges and c.40bps from dividends paid and foreseen. The CET1 ratio increased 20bps in the quarter from 13.0% at June 2018

## Performance Highlights

### Barclays Group results

#### for the nine months ended

|  | 30.09.18<br>£m  | 30.09.17<br>£m  | % Change    |
|--|-----------------|-----------------|-------------|
| Total income   | 16,063          | 16,054          | -           |
| Credit impairment charges and other provisions                 | (825)           | (1,763)         | 53          |
| <b>Net operating income</b>                                    | <b>15,238</b>   | <b>14,291</b>   | <b>7</b>    |
| Operating expenses excluding litigation and conduct            | (10,003)        | (10,263)        | 3           |
| Litigation and conduct <sup>1</sup>                            | (2,147)         | (824)           |             |
| <b>Operating expenses</b>                                      | <b>(12,150)</b> | <b>(11,087)</b> | <b>(10)</b> |
| Other net income   | 32              | 244             | (87)        |
| <b>Profit before tax</b>                                       | <b>3,120</b>    | <b>3,448</b>    | <b>(10)</b> |
| Tax charge   | (977)           | (1,102)         | 11          |
| <b>Profit after tax in respect of continuing operations</b>    | <b>2,143</b>    | <b>2,346</b>    | <b>(9)</b>  |
| Loss after tax in respect of discontinued operation            | -               | (2,195)         |             |
| Non-controlling interests in respect of continuing operations  | (151)           | (181)           | 17          |
| Non-controlling interests in respect of discontinued operation | -               | (140)           |             |
| Other equity instrument holders <sup>2</sup>                   | (522)           | (458)           | (14)        |
| <b>Attributable profit/(loss)</b>                              | <b>1,470</b>    | <b>(628)</b>    |             |

#### Performance measures

|   |      |        |  |
|---|------|--------|--|
| Return on average shareholders' equity          | 4.1% | (1.2%) |  |
| Return on average tangible shareholders' equity | 4.9% | (1.4%) |  |
| Average shareholders' equity (£bn)              | 51.9 | 57.6   |  |
| Average tangible shareholders' equity (£bn)     | 44.1 | 49.2   |  |
| Cost: income ratio                              | 76%  | 69%    |  |
| Loan loss rate (bps)                            | 33   | 55     |  |
| Basic earnings/(loss) per share <sup>2</sup>    | 9.4p | (3.0p) |  |
| Dividend per share                              | 2.5p | 1.0p   |  |

#### Performance measures excluding litigation and conduct<sup>1</sup>

|   |       |       | % Change |
|---|-------|-------|----------|
| Profit before tax                               | 5,267 | 4,272 | 23       |
| Attributable profit                             | 3,544 | 171   |          |
| Return on average shareholders' equity          | 9.5%  | 0.7%  |          |
| Return on average tangible shareholders' equity | 11.1% | 0.8%  |          |
| Cost: income ratio                              | 62%   | 64%   |          |
| Basic earnings per share <sup>2</sup>           | 21.6p | 1.7p  |          |

As at As at As at

30.09.18 31.12.17 30.09.17

#### Balance sheet and capital management<sup>3</sup>

|   | £bn   | £bn   | £bn   |
|---|-------|-------|-------|
| Net asset value per share               | 306p  | 322p  | 327p  |
| Tangible net asset value per share      | 260p  | 276p  | 281p  |
| Common equity tier 1 ratio <sup>4</sup> | 13.2% | 13.3% | 13.1% |
| Common equity tier 1 capital            | 41.7  | 41.6  | 42.3  |
| Risk weighted assets                    | 316.2 | 313.0 | 324.3 |
| Average UK leverage ratio               | 4.6%  | 4.9%  | 4.9%  |
| Average tier 1 capital                  | 51.8  | 51.2  | 51.2  |
| Average UK leverage exposure            | 1,119 | 1,045 | 1,035 |

#### Funding and liquidity

|                                 |      |      |      |
|---------------------------------|------|------|------|
| Group liquidity pool            | 213  | 220  | 216  |
| CRD IV liquidity coverage ratio | 161% | 154% | 157% |

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Loan: deposit ratio

83%

81%

80%

- 1 Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.
- 2 The profit after tax attributable to other equity instrument holders of £522m (Q317 YTD: £458m) is offset by a tax credit recorded in reserves of £141m (Q317 YTD: £125m). The net amount of £381m (Q317 YTD: £333m), along with non-controlling interests, is deducted from profit after tax in order to calculate earnings per share and return on average tangible shareholders' equity.
- 3 Capital, RWAs and leverage measures are calculated applying the transitional arrangements of the Capital Requirements Regulation (CRR). This includes IFRS 9 transitional arrangements.
- 4 The fully loaded CET1 ratio was 12.8%, with £40.5bn of CET1 capital and £316bn of RWAs, calculated without applying the transitional arrangements of the CRR.

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## Group Performance Review

### Group performance

Profit before tax was £3,120m (Q317 YTD: £3,448m). Excluding litigation and conduct charges, profit before tax increased 23% to £5,267m driven by a 53% improvement in credit impairment charges and a 3% reduction in operating expenses. The 5% depreciation of average USD against GBP adversely impacted profits and income, and positively impacted credit impairment charges and operating expenses

Total income was £16,063m (Q317 YTD: £16,054m). Barclays UK income was stable, while Barclays International income declined 2% reflecting stable income in CIB and a 7% reduction in Consumer, Cards and Payments, primarily due to prior year one-off gains as a result of management de-risking actions. Head Office income was a net expense of £262m (Q317 YTD: income of £8m), and the Group benefited from the non-recurrence of negative income associated with the former Non-Core division, which was closed on 1 July 2017

Credit impairment charges decreased 53% to £825m primarily due to improved consensus-based macroeconomic forecasts in the UK and US, single name recoveries in wholesale banking, portfolio adjustments as IFRS 9 continues to embed, and the impact of repositioning the US cards portfolio towards a lower risk mix. The Barclays Group loan loss rate was 33bps (Q317 YTD: 55bps)

Barclays adopted IFRS 9, Financial Instruments from 1 January 2018, requiring the recognition of impairment earlier in the lifecycle of a product having considered forward-looking information. As experienced in the year to date, the impairment measurement and resulting charge has been more volatile in response to the impacts from an improved consensus-based macroeconomic outlook, higher than expected seasonality and single name recoveries. These impacts are not expected to repeat in a stable economic and credit environment. In addition, the year to date impairment charge included a non-recurring reduction from portfolio adjustments as IFRS 9 continues to be embedded within our business as usual process and controls including the performance of impairment models

The cost: income ratio was 76% (Q317 YTD: 69%)

Operating expenses of £12,150m (Q317 YTD: £11,087m) included litigation and conduct charges of £2,147m (Q317 YTD: £824m), excluding which, operating expenses reduced to £10,003m (Q317 YTD: £10,263m). This 3% reduction reflected the non-recurrence of costs associated with the former Non-Core division, while costs increased 2% in Barclays UK and were stable in Barclays International primarily due to investments in businesses and digitising the bank. The cost: income ratio, excluding litigation and conduct, reduced to 62% (Q317 YTD: 64%)

Other net income declined to £32m (Q317 YTD: £244m) primarily reflecting the non-recurrence of gains on the sales of Barclays' share in VocaLink and a joint venture in Japan in Q217

The effective tax rate was 31.3% (Q317 YTD: 32.0%). Excluding litigation and conduct, the underlying effective tax rate was 20.0% (Q317 YTD: 26.4%), with the year-on-year reduction primarily due to the reduction in the US federal corporate income tax rate under the US Tax Cuts and Jobs Act and the beneficial impact of adjustments to prior periods recognised in 2018. The Group's underlying effective rate for the full year 2018 and future periods is expected to be in the mid-20 percents

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RoE was 4.1% (Q317 YTD: negative 1.2%) and earnings per share was 9.4p (Q317 YTD: loss per share of 3.0p)

RoTE was 11.1% (Q317 YTD: 0.8%) and earnings per share was 21.6p (Q317 YTD: 1.7p), excluding litigation and conduct

NAV per share was 306p (December 2017: 322p)

TNAV per share was 260p (December 2017: 276p) as 21.6p of earnings per share, excluding litigation and conduct, was more than offset by 4.5p per share paid in dividends, the impact of the implementation of IFRS 9 and litigation and conduct charges in Q118. TNAV per share increased 1p in the quarter

**Barclays UK**

RoE was 9.4% (Q317 YTD: 6.2%)

RoTE excluding litigation and conduct decreased to 18.9% (Q317 YTD: 19.8%). Including PPI charges of £400m (Q317 YTD: £700m)  
RoTE was 12.7% (Q317 YTD: 9.4%)

Total income was stable at £5,520m (Q317 YTD: £5,513m)

Personal Banking income decreased 3% to £3,008m reflecting the non-recurrence of a valuation gain on Barclays preference shares in Visa Inc. in Q117 and the realignment of clients from Barclays UK to Barclays International as part of structural reform

Barclaycard Consumer UK income increased 3% to £1,582m

Business Banking income increased 5% to £930m driven by the realignment of clients from Barclays International to Barclays UK, as part of structural reform, partially offset by the non-recurrence of the Visa gain

Net interest margin decreased 31bps to 3.24% reflecting the integration of the Education, Social Housing and Local Authority (ESHLA) portfolio and margin pressure

## Group Performance Review

Credit impairment charges decreased 12% to £530m due to improved consensus-based macroeconomic forecasts, partially offset by one-off charges in Business Banking. The 30 and 90 day arrears rates in UK cards remained stable at 1.8% (Q317: 1.8%) and 0.9% (Q317: 0.9%) respectively

Operating expenses were £3,429m. The cost: income ratio was 62% (Q317 YTD: 66%)

Operating expenses excluding litigation and conduct increased 2% to £2,961m as continued investment in digitising the bank and inflationary pressures were partially offset by lower costs of setting up the ring-fenced bank and cost efficiencies. The cost: income ratio excluding litigation and conduct was 54% (Q317 YTD: 53%)

RoTE excluding litigation and conduct decreased to 18.9% (Q317 YTD: 19.8%) driven by the integration of the ESHLA portfolio, partially offset by an increase in profit before tax of 2% to £2,034m

RWAs increased to £74.8bn (December 2017: £70.9bn) primarily due to regulatory methodology changes for the ESHLA portfolio and growth in the mortgage book

### Barclays International

Profit before tax was £3,560m. RoE was 10.8% (Q317 YTD: 9.1%). CIB RoE was 9.5% (Q317 YTD: 8.0%) and Consumer, Cards and Payments RoE was 17.0% (Q317 YTD: 14.1%)

Profit before tax excluding litigation and conduct increased 11% to £3,654m resulting in a double digit RoTE of 11.6% (Q317 YTD: 10.1%), reflecting improved returns in both CIB, and Consumer, Cards and Payments of 9.7% and 21.7% (Q317 YTD: 8.4% and 19.4%) respectively

The 5% depreciation of average USD against GBP adversely impacted profits and income, and positively impacted credit impairment charges and operating expenses

Total income decreased 2% to £10,805m

CIB income was stable at £7,614m (Q317 YTD: £7,626m) as a 12% increase in Markets income to £3,955m was offset by a 7% decrease in Banking income to £3,756m

FICC income increased 1% to £2,293m as continued strong performance in foreign exchange was offset by a decline in credit income

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Equities income increased 31% to £1,662m reflecting an improved performance in derivatives from increased client activity and a continued strong performance in equity financing

Banking fee income decreased 5% to £1,906m, following a strong Q317 YTD. Banking global fee share for Q318 YTD increased since FY17

Corporate lending income declined 23% to £635m driven by lower lending balances, including the redeployment of RWAs within CIB, and the realignment of clients between Barclays UK and Barclays International as part of structural reform

Transaction banking income was stable at £1,215m (Q317 YTD: £1,221m) as growth in deposits and transactions was offset by the impact of the realignment of clients between Barclays UK and Barclays International as part of structural reform

Consumer, Cards and Payments income decreased 7% to £3,191m driven by the non-recurrence of a £192m gain relating to an asset sale in US cards in Q117, a £74m valuation gain on Barclays preference shares in Visa Inc. in Q117 and a negative £41m revaluation of the same shares in Q318, partially offset by continued underlying growth in US cards and a £53m gain on sale of a US cards portfolio in Q218

Credit impairment charges decreased 73% to £304m including portfolio adjustments as IFRS 9 continues to embed

CIB credit impairment charges decreased to a release of £185m (Q317 YTD: charge of £86m) primarily due to single name recoveries and improved consensus-based macroeconomic forecasts

Consumer, Cards and Payments credit impairment charges decreased 53% to £489m reflecting the non-recurrence of a £168m charge in Q317 relating to deferred consideration from the Q117 asset sale in US cards, improved consensus-based macroeconomic forecasts in the US, the impact of repositioning the US cards portfolio towards a lower risk mix and repayment of certain US card balances following higher than expected seasonality in Q218

Operating expenses increased 1% to £6,977m

CIB operating expenses decreased 1% to £5,303m reflecting the reduction of structural reform costs, and the reduced impact of the change in compensation awards introduced in Q416, offset by continued investment

Consumer, Cards and Payments operating expenses increased 8% to £1,674m. Excluding litigation and conduct operating expenses increased 5% to £1,625m including continued growth and investment, primarily within the US cards and merchant acquiring businesses

Other net income decreased to £36m (Q317 YTD: £233m) due to the non-recurrence of a gain of £109m on the sale of Barclays share in VocaLink to MasterCard and a gain of £76m on the sale of a joint venture in Japan in Q217

RWAs increased to £214.6bn (December 2017: £210.3bn) driven by the appreciation of period end USD against GBP and increased lending in Consumer, Cards and Payments



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## Group Performance Review

### Head Office

Loss before tax was £2,006m (Q317 YTD: £469m) driven by litigation and conduct charges of £1,585m (Q317 YTD: £76m) primarily related to the £1.4bn settlement with the US DoJ relating to RMBS. Excluding litigation and conduct, loss before tax was £421m (Q317 YTD: £393m)

Total income reduced to an expense of £262m (Q317 YTD: income of £8m) reflecting certain legacy capital instrument funding costs of £263m now charged to Head Office, hedge accounting and an increased net expense from treasury operations. This was partially offset by a one-off gain of £155m from the settlement of receivables relating to the Lehman Brothers acquisition

Operating expenses were £1,744m (Q317 YTD: £277m)

Operating expenses excluding litigation and conduct reduced to £159m (Q317 YTD: £201m) driven by lower costs associated with legacy Non-Core assets and businesses, which were integrated on 1 July 2017

Other net expenses were £9m (Q317 YTD: £186m) due to the non-recurrence of a £180m expense in Q217 on the recycling of the currency translation reserve to the income statement on the sale of Barclays Bank Egypt

RWAs decreased to £26.8bn (December 2017: £31.8bn) reflecting the net reduction due to Barclays Africa Group Limited (BAGL) regulatory deconsolidation

### Group capital and leverage

Barclays CET1 ratio decreased to 13.2% (December 2017: 13.3%) due to an increase in RWAs of £3.2bn to £316.2bn whilst CET1 capital increased by £0.1bn to £41.7bn

The increase in RWAs reflected appreciation of period end USD against GBP, increased lending in Consumer, Cards and Payments and regulatory methodology changes for the ESHLA portfolio in Barclays UK, offset by the net reduction due to BAGL regulatory deconsolidation

£2bn of organic capital generation from profits, after absorbing the impacts of litigation and conduct charges, was largely offset by £1.2bn of regulatory deductions for dividends paid and foreseen and £0.5bn of pension deficit contributions

The average UK leverage ratio decreased to 4.6% (December 2017: 4.9%) primarily driven by increased exposures due to securities financing transactions (SFTs) and trading portfolio assets

## Group funding and liquidity

The Barclays Group continued to maintain surpluses to its internal and regulatory liquidity requirements. The liquidity pool decreased to £213bn (December 2017: £220bn) driven largely by the deployment of funding to support business growth. The liquidity coverage ratio (LCR) increased to 161% (December 2017: 154%), equivalent to a surplus of £80bn (December 2017: £75bn) to the 100% requirement, following a net decline in business stresses

Wholesale funding outstanding (excluding repurchase agreements) was £151bn (December 2017: £144bn). In the nine months to September 2018, Barclays Group issued £10bn of minimum requirement for own funds and eligible liabilities (MREL) instruments from Barclays PLC (the Parent company) in a range of different currencies. Barclays Bank PLC continued to issue in the shorter term markets and Barclays Bank UK PLC issued in the shorter term and secured markets, helping to maintain their stable and diversified funding bases. Notable issuances have included \$3bn 3 year senior unsecured notes from Barclays Bank PLC and a £1.25bn 5 year covered bond from Barclays Bank UK PLC. Barclays Group has continued to reduce its reliance on short-term wholesale funding, where the proportion maturing in less than 1 year fell to 29% (December 2017: 31%)

**Other matters**

In Q118 Barclays reached a settlement with the US DoJ to resolve the civil complaint brought by the DoJ in December 2016 relating to RMBS sold by Barclays between 2005 and 2007. Barclays paid a civil monetary penalty of \$2,000m (£1,420m)

Additional charges of £400m (Q317 YTD: £700m) relating to PPI were recognised in Q118 mainly as a result of continued higher complaints flow. The remaining PPI provision as at 30 September 2018 was £1.1bn (December 2017: £1.6bn) to cover claims through to the deadline of 29 August 2019. Management views its current PPI provision as appropriate, but will continue to closely monitor complaint trends and the associated provision adequacy

On 1 April 2018 Barclays successfully established its ring-fenced bank, Barclays Bank UK PLC, after receiving approval from the Prudential Regulation Authority (PRA) and the High Court of Justice of England and Wales to implement the ring-fencing transfer scheme under Part VII of the Financial Services Markets Act 2000

## Group Performance Review

The PRA agreed to Barclays fully deconsolidating BAGL for regulatory reporting purposes effective 30 June 2018. Barclays had been applying proportional consolidation for regulatory purposes since Q217. Barclays' shareholding in BAGL of 14.9% is now treated as a 250% risk weighted asset

On 21 May 2018 Barclays announced that the Crown Court had dismissed all of the charges that had been brought by the Serious Fraud Office (SFO) against Barclays PLC and Barclays Bank PLC regarding matters which arose in the context of Barclays' capital raisings in 2008. On 23 July 2018 the SFO made an application to the High Court seeking to reinstate against Barclays PLC and Barclays Bank PLC all of the charges dismissed by the Crown Court. Barclays is defending the application brought by the SFO before the High Court in late October

Following regulatory approval, Barclays is proceeding with the redemption of the \$2.65bn 8.125% Series 5 Non-Cumulative Callable Dollar Preference Shares and \$2bn 8.25% Additional Tier 1 (AT1) securities, to be effected on 15 December 2018. The redemptions will result in an ongoing earnings benefit, and will result in a pro-forma decrease of 33bps to the 30 September 2018 CET1 ratio due to these instruments being held on the balance sheet at historical FX rates

## Results by Business

### Barclays UK

|  | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 | % Change       |
|--|-------------------------------|-------------------------------|----------------|
| <b>Income statement information</b>                                      | £m                            | £m                            |                |
| Net interest income  | 4,515                         | 4,546                         | (1)            |
| Net fee, commission and other income                                     | 1,005                         | 967                           | 4              |
| <b>Total income</b>  | <b>5,520</b>                  | <b>5,513</b>                  | -              |
| Credit impairment charges and other provisions                           | (530)                         | (599)                         | 12             |
| <b>Net operating income</b>  | <b>4,990</b>                  | <b>4,914</b>                  | <b>2</b>       |
| Operating expenses excluding litigation and conduct                      | (2,961)                       | (2,913)                       | (2)            |
| Litigation and conduct <sup>1</sup>                                      | (468)                         | (706)                         | 34             |
| <b>Operating expenses</b>  | <b>(3,429)</b>                | <b>(3,619)</b>                | <b>5</b>       |
| Other net income   | 5                             | -                             |                |
| <b>Profit before tax</b>   | <b>1,566</b>                  | <b>1,295</b>                  | <b>21</b>      |
| Attributable profit  | 926                           | 608                           | 52             |
|  | As at 30.09.18                | As at 31.12.17                | As at 30.09.17 |
| <b>Balance sheet information</b>   | £bn                           | £bn                           | £bn            |
| Loans and advances to customers at amortised cost                        | 186.7                         | 183.8                         | 182.2          |
| Total assets   | 252.0                         | 237.4                         | 230.4          |
| Customer deposits at amortised cost                                      | 195.8                         | 193.4                         | 189.3          |
| Loan: deposit ratio  | 96%                           | 95%                           | 97%            |
| Risk weighted assets   | 74.8                          | 70.9                          | 70.0           |
|  | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 |                |
| <b>Performance measures</b>  |                               |                               |                |
| Return on average allocated equity                                       | 9.4%                          | 6.2%                          |                |
| Return on average allocated tangible equity                              | 12.7%                         | 9.4%                          |                |
| Average allocated equity (£bn)   | 13.5                          | 13.7                          |                |
| Average allocated tangible equity (£bn)                                  | 10.0                          | 9.0                           |                |
| Cost: income ratio   | 62%                           | 66%                           |                |
| Loan loss rate (bps)   | 37                            | 43                            |                |
| Net interest margin  | 3.24%                         | 3.55%                         |                |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> | £m                            | £m                            | % Change       |
| Profit before tax  | 2,034                         | 2,001                         | 2              |
| Attributable profit  | 1,386                         | 1,304                         | 6              |
| Return on average allocated equity                                       | 13.9%                         | 13.0%                         |                |
| Return on average allocated tangible equity                              | 18.9%                         | 19.8%                         |                |
| Cost: income ratio   | 54%                           | 53%                           |                |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.



## Results by Business

### Analysis of Barclays UK

|  | Nine months ended<br>30.09.18<br>£m | Nine months ended<br>30.09.17<br>£m | % Change              |
|--|-------------------------------------|-------------------------------------|-----------------------|
| <b>Analysis of total income</b>                                      |                                     |                                     |                       |
| Personal Banking   | 3,008                               | 3,098                               | (3)                   |
| Barclaycard Consumer UK  | 1,582                               | 1,532                               | 3                     |
| Business Banking   | 930                                 | 883                                 | 5                     |
| <b>Total income</b>  | <b>5,520</b>                        | <b>5,513</b>                        | <b>-</b>              |
| <b>Analysis of credit impairment charges and other provisions</b>    |                                     |                                     |                       |
| Personal Banking   | (129)                               | (165)                               | 22                    |
| Barclaycard Consumer UK  | (340)                               | (417)                               | 18                    |
| Business Banking   | (61)                                | (17)                                |                       |
| <b>Total credit impairment charges and other provisions</b>          | <b>(530)</b>                        | <b>(599)</b>                        | <b>12</b>             |
| <b>Analysis of loans and advances to customers at amortised cost</b> |                                     |                                     |                       |
|  | As at 30.09.18<br>£bn               | As at 31.12.17<br>£bn               | As at 30.09.17<br>£bn |
| Personal Banking   | 145.4                               | 141.3                               | 140.4                 |
| Barclaycard Consumer UK  | 15.3                                | 16.4                                | 16.3                  |
| Business Banking   | 26.0                                | 26.1                                | 25.5                  |
| <b>Total loans and advances to customers at amortised cost</b>       | <b>186.7</b>                        | <b>183.8</b>                        | <b>182.2</b>          |
| <b>Analysis of customer deposits at amortised cost</b>               |                                     |                                     |                       |
| Personal Banking   | 153.4                               | 153.1                               | 152.1                 |
| Barclaycard Consumer UK  | -                                   | -                                   | -                     |
| Business Banking   | 42.4                                | 40.3                                | 37.2                  |
| <b>Total customer deposits at amortised cost</b>                     | <b>195.8</b>                        | <b>193.4</b>                        | <b>189.3</b>          |



## Results by Business

### Barclays International

|  | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 | % Change       |
|--|-------------------------------|-------------------------------|----------------|
| <b>Income statement information</b>                                      |                               |                               |                |
|  | £m                            | £m                            |                |
| Net interest income  | 2,831                         | 3,320                         | (15)           |
| Net trading income   | 3,613                         | 3,036                         | 19             |
| Net fee, commission and other income                                     | 4,361                         | 4,707                         | (7)            |
| <b>Total income</b>  | <b>10,805</b>                 | <b>11,063</b>                 | <b>(2)</b>     |
| Credit impairment charges and other provisions                           | (304)                         | (1,120)                       | 73             |
| <b>Net operating income</b>  | <b>10,501</b>                 | <b>9,943</b>                  | <b>6</b>       |
| Operating expenses excluding litigation and conduct                      | (6,883)                       | (6,893)                       | -              |
| Litigation and conduct <sup>1</sup>                                      | (94)                          | (14)                          |                |
| <b>Operating expenses</b>  | <b>(6,977)</b>                | <b>(6,907)</b>                | <b>(1)</b>     |
| Other net income   | 36                            | 233                           | (85)           |
| <b>Profit before tax</b>   | <b>3,560</b>                  | <b>3,269</b>                  | <b>9</b>       |
| Attributable profit  | 2,513                         | 2,015                         | 25             |
|  | As at 30.09.18                | As at 31.12.17                | As at 30.09.17 |
| <b>Balance sheet information</b>   |                               |                               |                |
|  | £bn                           | £bn                           | £bn            |
| Loans and advances at amortised cost                                     | 132.4                         | 126.8                         | 134.4          |
| Trading portfolio assets   | 124.6                         | 113.0                         | 91.2           |
| Derivative financial instrument assets                                   | 214.8                         | 236.2                         | 242.8          |
| Derivative financial instrument liabilities                              | 213.7                         | 237.8                         | 242.9          |
| Financial assets at fair value through the income statement              | 147.8                         | 104.1                         | 103.7          |
| Total assets   | 900.2                         | 856.1                         | 867.1          |
| Deposits at amortised cost   | 200.3                         | 187.3                         | 191.9          |
| Loan: deposit ratio  | 66%                           | 68%                           | 70%            |
| Risk weighted assets   | 214.6                         | 210.3                         | 218.2          |
|  | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 |                |
| <b>Performance measures</b>  |                               |                               |                |
| Return on average allocated equity                                       | 10.8%                         | 9.1%                          |                |
| Return on average allocated tangible equity                              | 11.3%                         | 10.0%                         |                |
| Average allocated equity (£bn)   | 32.2                          | 30.7                          |                |
| Average allocated tangible equity (£bn)                                  | 30.9                          | 28.0                          |                |
| Cost: income ratio   | 65%                           | 62%                           |                |
| Loan loss rate (bps)   | 30                            | 67                            |                |
| Net interest margin  | 4.15%                         | 4.10%                         |                |
|  | £m                            | £m                            | % Change       |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> |                               |                               |                |
| Profit before tax  | 3,654                         | 3,283                         | 11             |
| Attributable profit  | 2,585                         | 2,025                         | 28             |
| Return on average allocated equity                                       | 11.1%                         | 9.2%                          |                |
| Return on average allocated tangible equity                              | 11.6%                         | 10.1%                         |                |
| Cost: income ratio   | 64%                           | 62%                           |                |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.

**Barclays PLC**

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## Results by Business

### Analysis of Barclays International

#### Corporate and Investment Bank

|   | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 | % Change   |
|---|-------------------------------|-------------------------------|------------|
|   | £m                            | £m                            |            |
| <b>Income statement information</b>                       |                               |                               |            |
| FICC <sup>1</sup>   | 2,293                         | 2,268                         | 1          |
| Equities  | 1,662                         | 1,267                         | 31         |
| <b>Markets</b>  | <b>3,955</b>                  | <b>3,535</b>                  | <b>12</b>  |
| Banking fees  | 1,906                         | 2,007                         | (5)        |
| Corporate lending   | 635                           | 824                           | (23)       |
| Transaction banking                                       | 1,215                         | 1,221                         | -          |
| <b>Banking</b>  | <b>3,756</b>                  | <b>4,052</b>                  | <b>(7)</b> |
| Other   | (97)                          | 39                            |            |
| <b>Total income</b>                                       | <b>7,614</b>                  | <b>7,626</b>                  | <b>-</b>   |
| Credit impairment releases/(charges) and other provisions | 185                           | (86)                          |            |
| <b>Net operating income</b>                               | <b>7,799</b>                  | <b>7,540</b>                  | <b>3</b>   |
| Operating expenses excluding litigation and conduct       | (5,258)                       | (5,346)                       | 2          |
| Litigation and conduct <sup>2</sup>                       | (45)                          | (12)                          |            |
| <b>Operating expenses</b>                                 | <b>(5,303)</b>                | <b>(5,358)</b>                | <b>1</b>   |
| Other net income  | 12                            | 126                           | (90)       |
| <b>Profit before tax</b>                                  | <b>2,508</b>                  | <b>2,308</b>                  | <b>9</b>   |

|                                      | As at 30.09.18 | As at 31.12.17 | As at 30.09.17 |
|--------------------------------------|----------------|----------------|----------------|
|                                      | £bn            | £bn            | £bn            |
| <b>Balance sheet information</b>     |                |                |                |
| Loans and advances at amortised cost | 93.3           | 88.2           | 95.4           |
| Deposits at amortised cost           | 137.6          | 128.0          | 133.4          |
| Risk weighted assets                 | 175.9          | 176.2          | 185.2          |

|   | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 |
|---|-------------------------------|-------------------------------|
| <b>Performance measures</b>                 |                               |                               |
| Return on average allocated equity          | 9.5%                          | 8.0%                          |
| Return on average allocated tangible equity | 9.6%                          | 8.4%                          |
| Average allocated equity (£bn)              | 26.3                          | 25.0                          |
| Average allocated tangible equity (£bn)     | 26.0                          | 23.8                          |

|  | £m    | £m    | % Change |
|--|-------|-------|----------|
| <b>Performance measures excluding litigation and conduct<sup>2</sup></b> |       |       |          |
| Profit before tax  | 2,553 | 2,320 | 10       |
| Return on average allocated equity                                       | 9.6%  | 8.0%  |          |
| Return on average allocated tangible equity                              | 9.7%  | 8.4%  |          |

1 Fixed income, currencies and commodities (FICC) is composed of Credit and Macro income.

2 Refer to pages 43 to 51 for more information and calculations of performance measures excluding litigation and conduct.



## Results by Business

### Analysis of Barclays International

#### Consumer, Cards and Payments

##### Income statement information

|   | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 | % Change   |
|---|-------------------------------|-------------------------------|------------|
|   | £m                            | £m                            |            |
| Total income  | 3,191                         | 3,437                         | (7)        |
| Credit impairment charges and other provisions      | (489)                         | (1,034)                       | 53         |
| <b>Net operating income</b>                         | <b>2,702</b>                  | <b>2,403</b>                  | <b>12</b>  |
| Operating expenses excluding litigation and conduct | (1,625)                       | (1,547)                       | (5)        |
| Litigation and conduct <sup>1</sup>                 | (49)                          | (2)                           |            |
| <b>Operating expenses</b>                           | <b>(1,674)</b>                | <b>(1,549)</b>                | <b>(8)</b> |
| Other net income                                    | 24                            | 107                           | (78)       |
| <b>Profit before tax</b>                            | <b>1,052</b>                  | <b>961</b>                    | <b>9</b>   |

As at 30.09.18

As at 31.12.17

As at 30.09.17

##### Balance sheet information

|                                      | £bn  | £bn  | £bn  |
|--------------------------------------|------|------|------|
| Loans and advances at amortised cost | 39.1 | 38.6 | 39.0 |
| Deposits at amortised cost           | 62.7 | 59.3 | 58.5 |
| Risk weighted assets                 | 38.7 | 34.1 | 33.0 |

##### Performance measures

|   | Nine months<br>ended<br>30.09.18 | Nine months<br>ended<br>30.09.17 |
|---|----------------------------------|----------------------------------|
| Return on average allocated equity          | 17.0%                            | 14.1%                            |
| Return on average allocated tangible equity | 20.7%                            | 19.3%                            |
| Average allocated equity (£bn)              | 5.9                              | 5.7                              |
| Average allocated tangible equity (£bn)     | 4.9                              | 4.2                              |

##### Performance measures excluding litigation and conduct<sup>1</sup>

|   | £m    | £m    | % Change |
|---|-------|-------|----------|
| Profit before tax                           | 1,101 | 963   | 14       |
| Return on average allocated equity          | 17.8% | 14.2% |          |
| Return on average allocated tangible equity | 21.7% | 19.4% |          |

<sup>1</sup> Refer to pages 43 to 51 for more information and calculations of performance measures excluding litigation and conduct.

## Results by Business

### Head Office

|  | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 | % Change       |
|--|-------------------------------|-------------------------------|----------------|
| <b>Income statement information</b>                                      | £m                            | £m                            |                |
| Net interest income  | (580)                         | (181)                         |                |
| Net fee, commission and other income                                     | 318                           | 189                           | 68             |
| <b>Total income</b>  | <b>(262)</b>                  | <b>8</b>                      |                |
| Credit impairment releases/(charges) and other provisions                | 9                             | (14)                          |                |
| <b>Net operating expenses</b>  | <b>(253)</b>                  | <b>(6)</b>                    |                |
| Operating expenses excluding litigation and conduct                      | (159)                         | (201)                         | 21             |
| Litigation and conduct <sup>1</sup>                                      | (1,585)                       | (76)                          |                |
| <b>Operating expenses</b>  | <b>(1,744)</b>                | <b>(277)</b>                  |                |
| Other net expenses   | (9)                           | (186)                         | 95             |
| <b>Loss before tax</b>   | <b>(2,006)</b>                | <b>(469)</b>                  |                |
| Attributable loss  | (1,969)                       | (497)                         |                |
|  | As at 30.09.18                | As at 31.12.17                | As at 30.09.17 |
| <b>Balance sheet information</b>   | £bn                           | £bn                           | £bn            |
| Total assets   | 18.6                          | 39.7                          | 51.7           |
| Risk weighted assets   | 26.8                          | 31.8                          | 36.1           |
|  | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 |                |
| <b>Performance measures</b>  |                               |                               |                |
| Average allocated equity (£bn)   | 6.2                           | 9.9                           |                |
| Average allocated tangible equity (£bn)                                  | 3.2                           | 9.0                           |                |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> | £m                            | £m                            | % Change       |
| Loss before tax  | (421)                         | (393)                         | (7)            |
| Attributable loss  | (427)                         | (424)                         | (1)            |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.

## Quarterly Results Summary

### Barclays Group

|  | Q318           | Q218           | Q118           | Q417           | Q317           | Q217 <sup>1</sup> | Q117 <sup>1</sup> | Q416 <sup>1</sup> |
|--|----------------|----------------|----------------|----------------|----------------|-------------------|-------------------|-------------------|
|  | £m             | £m             | £m             | £m             | £m             | £m                | £m                | £m                |
| <b>Income statement information</b>                                      |                |                |                |                |                |                   |                   |                   |
| Net interest income  | 2,388          | 2,190          | 2,188          | 2,272          | 2,475          | 2,579             | 2,519             | 2,523             |
| Net fee, commission and other income                                     | 2,741          | 3,386          | 3,170          | 2,750          | 2,698          | 2,479             | 3,304             | 2,469             |
| <b>Total income</b>  | <b>5,129</b>   | <b>5,576</b>   | <b>5,358</b>   | <b>5,022</b>   | <b>5,173</b>   | <b>5,058</b>      | <b>5,823</b>      | <b>4,992</b>      |
| Credit impairment charges and other provisions                           | (254)          | (283)          | (288)          | (573)          | (709)          | (527)             | (527)             | (653)             |
| <b>Net operating income</b>  | <b>4,875</b>   | <b>5,293</b>   | <b>5,070</b>   | <b>4,449</b>   | <b>4,464</b>   | <b>4,531</b>      | <b>5,296</b>      | <b>4,339</b>      |
| Operating expenses excluding UK bank levy and litigation and conduct     | (3,329)        | (3,310)        | (3,364)        | (3,621)        | (3,274)        | (3,398)           | (3,591)           | (3,812)           |
| UK bank levy   | -              | -              | -              | (365)          | -              | -                 | -                 | (410)             |
| Litigation and conduct <sup>2</sup>                                      | (105)          | (81)           | (1,961)        | (383)          | (81)           | (715)             | (28)              | (97)              |
| <b>Operating expenses</b>  | <b>(3,434)</b> | <b>(3,391)</b> | <b>(5,325)</b> | <b>(4,369)</b> | <b>(3,355)</b> | <b>(4,113)</b>    | <b>(3,619)</b>    | <b>(4,319)</b>    |
| Other net income/(expenses)  | 20             | (7)            | 19             | 13             | (2)            | 241               | 5                 | 310               |
| <b>Profit/(loss) before tax</b>  | <b>1,461</b>   | <b>1,895</b>   | <b>(236)</b>   | <b>93</b>      | <b>1,107</b>   | <b>659</b>        | <b>1,682</b>      | <b>330</b>        |
| Tax (charge)/credit  | (240)          | (433)          | (304)          | (1,138)        | (324)          | (305)             | (473)             | 50                |
| <b>Profit/(loss) after tax in respect of continuing operations</b>       | <b>1,221</b>   | <b>1,462</b>   | <b>(540)</b>   | <b>(1,045)</b> | <b>783</b>     | <b>354</b>        | <b>1,209</b>      | <b>380</b>        |
| (Loss)/profit after tax in respect of discontinued operation             | -              | -              | -              | -              | -              | (1,537)           | (658)             | 71                |
| <b>Attributable to:</b>  |                |                |                |                |                |                   |                   |                   |
| Ordinary equity holders of the parent                                    | 1,002          | 1,232          | (764)          | (1,294)        | 583            | (1,401)           | 190               | 99                |
| Other equity instrument holders  | 176            | 175            | 171            | 181            | 157            | 162               | 139               | 139               |
| Non-controlling interests in respect of continuing operations            | 43             | 55             | 53             | 68             | 43             | 59                | 79                | 90                |
| Non-controlling interests in respect of discontinued operation           | -              | -              | -              | -              | -              | (3)               | 143               | 123               |
| <b>Balance sheet information</b>   |                |                |                |                |                |                   |                   |                   |
|  | £bn            | £bn            | £bn            | £bn            | £bn            | £bn               | £bn               | £bn               |
| Total assets   | 1,170.8        | 1,149.6        | 1,142.2        | 1,133.2        | 1,149.3        | 1,135.3           | 1,203.8           | 1,213.1           |
| Net asset value per share  | 306p           | 305p           | 296p           | 322p           | 327p           | 329p              | 341p              | 344p              |
| Tangible net asset value per share                                       | 260p           | 259p           | 251p           | 276p           | 281p           | 284p              | 292p              | 290p              |
| Risk weighted assets   | 316.2          | 319.3          | 317.9          | 313.0          | 324.3          | 327.4             | 360.9             | 365.6             |
| Average UK leverage exposure   | 1,119.0        | 1,081.8        | 1,089.9        | 1,044.6        | 1,035.1        | 1,092.2           | 1,130.4           | 1,137.3           |
| <b>Performance measures</b>  |                |                |                |                |                |                   |                   |                   |
| Return on average shareholders' equity                                   | 8.0%           | 10.0%          | (5.5%)         | (8.9%)         | 4.4%           | (9.4%)            | 1.6%              | 1.0%              |
| Return on average tangible shareholders' equity                          | 9.4%           | 11.8%          | (6.5%)         | (10.3%)        | 5.1%           | (11.0%)           | 1.8%              | 1.1%              |
| Average shareholders' equity (£bn)                                       | 52.5           | 51.3           | 52.0           | 55.9           | 56.6           | 57.5              | 58.5              | 58.0              |
| Average tangible shareholders' equity (£bn)                              | 44.6           | 43.5           | 44.2           | 48.1           | 48.9           | 49.3              | 49.4              | 48.9              |
| Cost: income ratio   | 67%            | 61%            | 99%            | 87%            | 65%            | 81%               | 62%               | 87%               |
| Loan loss rate (bps)   | 30             | 35             | 36             | 56             | 66             | 49                | 47                | 58                |
| Basic earnings/(loss) per share  | 6.1p           | 7.5p           | (4.2p)         | (7.3p)         | 3.7p           | (8.0p)            | 1.3p              | 0.8p              |
| <b>Performance measures excluding litigation and conduct<sup>2</sup></b> |                |                |                |                |                |                   |                   |                   |
|  | £m             | £m             | £m             | £m             | £m             | £m                | £m                | £m                |
| Profit before tax  | 1,566          | 1,976          | 1,725          | 476            | 1,188          | 1,374             | 1,710             | 427               |
| Attributable profit/(loss)   | 1,087          | 1,291          | 1,166          | (943)          | 660            | (698)             | 209               | 151               |
| Return on average shareholders' equity                                   | 8.6%           | 10.4%          | 9.3%           | (6.4%)         | 5.0%           | (4.5%)            | 1.7%              | 1.3%              |
| Return on average tangible shareholders' equity                          | 10.2%          | 12.3%          | 11.0%          | (7.4%)         | 5.7%           | (5.3%)            | 2.0%              | 1.6%              |
| Cost: income ratio   | 65%            | 59%            | 63%            | 79%            | 63%            | 67%               | 62%               | 85%               |
| Basic earnings/(loss) per share  | 6.6p           | 7.8p           | 7.1p           | (5.3p)         | 4.1p           | (3.8p)            | 1.5p              | 1.1p              |

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- 1 *Results included Barclays Non-Core and the Africa Banking discontinued operation; refer to pages 26 to 27 for further detail.*
- 2 *Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.*

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## Quarterly Results by Business

### Barclays UK

|  | Q318           | Q218         | Q118           | Q417           | Q317         | Q217           | Q117         | Q416           |
|--|----------------|--------------|----------------|----------------|--------------|----------------|--------------|----------------|
|  | £m             | £m           | £m             | £m             | £m           | £m             | £m           | £m             |
| <b>Income statement information</b>                                      |                |              |                |                |              |                |              |                |
| Net interest income  | 1,529          | 1,493        | 1,493          | 1,540          | 1,501        | 1,534          | 1,511        | 1,502          |
| Net fee, commission and other income                                     | 367            | 343          | 295            | 330            | 351          | 286            | 330          | 326            |
| <b>Total income</b>  | <b>1,896</b>   | <b>1,836</b> | <b>1,788</b>   | <b>1,870</b>   | <b>1,852</b> | <b>1,820</b>   | <b>1,841</b> | <b>1,828</b>   |
| Credit impairment charges and other provisions                           | (115)          | (214)        | (201)          | (184)          | (201)        | (220)          | (178)        | (180)          |
| <b>Net operating income</b>  | <b>1,781</b>   | <b>1,622</b> | <b>1,587</b>   | <b>1,686</b>   | <b>1,651</b> | <b>1,600</b>   | <b>1,663</b> | <b>1,648</b>   |
| Operating expenses excluding UK bank levy and litigation and conduct     | (988)          | (968)        | (1,005)        | (1,117)        | (980)        | (974)          | (959)        | (989)          |
| UK bank levy   | -              | -            | -              | (59)           | -            | -              | -            | (48)           |
| Litigation and conduct <sup>1</sup>                                      | (54)           | (3)          | (411)          | (53)           | (11)         | (699)          | 4            | (28)           |
| <b>Operating expenses</b>  | <b>(1,042)</b> | <b>(971)</b> | <b>(1,416)</b> | <b>(1,229)</b> | <b>(991)</b> | <b>(1,673)</b> | <b>(955)</b> | <b>(1,065)</b> |
| Other net income/(expenses)  | 1              | 5            | (1)            | (5)            | 1            | (1)            | -            | -              |
| <b>Profit/(loss) before tax</b>  | <b>740</b>     | <b>656</b>   | <b>170</b>     | <b>452</b>     | <b>661</b>   | <b>(74)</b>    | <b>708</b>   | <b>583</b>     |
| Attributable profit/(loss)   | 500            | 464          | (38)           | 245            | 423          | (285)          | 470          | 383            |
| <b>Balance sheet information</b>   |                |              |                |                |              |                |              |                |
|  | £bn            | £bn          | £bn            | £bn            | £bn          | £bn            | £bn          | £bn            |
| Loans and advances to customers at amortised cost                        | 186.7          | 185.3        | 184.3          | 183.8          | 182.2        | 166.6          | 164.5        | 166.4          |
| Total assets   | 252.0          | 245.9        | 235.2          | 237.4          | 230.4        | 203.4          | 203.0        | 209.6          |
| Customer deposits at amortised cost                                      | 195.8          | 194.3        | 192.0          | 193.4          | 189.3        | 187.4          | 184.4        | 189.0          |
| Loan: deposit ratio  | 96%            | 96%          | 96%            | 95%            | 97%          | 89%            | 90%          | 89%            |
| Risk weighted assets   | 74.8           | 75.0         | 72.5           | 70.9           | 70.0         | 66.1           | 66.3         | 67.5           |
| <b>Performance measures</b>  |                |              |                |                |              |                |              |                |
| Return on average allocated equity                                       | 14.9%          | 13.9%        | (0.8%)         | 7.8%           | 12.3%        | (8.2%)         | 14.1%        | 11.8%          |
| Return on average allocated tangible equity                              | 20.1%          | 18.8%        | (1.1%)         | 10.7%          | 18.4%        | (12.7%)        | 21.6%        | 18.2%          |
| Average allocated equity (£bn)   | 13.7           | 13.6         | 13.4           | 13.1           | 14.0         | 13.5           | 13.6         | 13.2           |
| Average allocated tangible equity (£bn)                                  | 10.1           | 10.1         | 9.8            | 9.6            | 9.4          | 8.7            | 8.9          | 8.6            |
| Cost: income ratio   | 55%            | 53%          | 79%            | 66%            | 54%          | 92%            | 52%          | 58%            |
| Loan loss rate (bps)   | 24             | 45           | 43             | 39             | 43           | 52             | 43           | 42             |
| Net interest margin  | 3.22%          | 3.22%        | 3.27%          | 3.32%          | 3.28%        | 3.70%          | 3.69%        | 3.56%          |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> |                |              |                |                |              |                |              |                |
|  | £m             | £m           | £m             | £m             | £m           | £m             | £m           | £m             |
| Profit before tax  | 794            | 659          | 581            | 505            | 672          | 625            | 704          | 611            |
| Attributable profit  | 548            | 465          | 373            | 282            | 431          | 406            | 467          | 380            |
| Return on average allocated equity                                       | 16.3%          | 13.9%        | 11.5%          | 9.0%           | 12.6%        | 12.3%          | 14.0%        | 11.7%          |
| Return on average allocated tangible equity                              | 22.0%          | 18.8%        | 15.7%          | 12.3%          | 18.7%        | 19.1%          | 21.5%        | 18.0%          |
| Cost: income ratio   | 52%            | 53%          | 56%            | 63%            | 53%          | 54%            | 52%          | 57%            |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.



## Quarterly Results by Business

### Analysis of Barclays UK

|  | Q318         | Q218         | Q118         | Q417         | Q317         | Q217         | Q117         | Q416         |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|  | £m           | £m           | £m           | £m           | £m           | £m           | £m           | £m           |
| <b>Analysis of total income</b>  |              |              |              |              |              |              |              |              |
| Personal Banking   | 1,021        | 1,015        | 972          | 1,116        | 1,022        | 1,033        | 1,043        | 1,045        |
| Barclaycard Consumer UK  | 551          | 504          | 527          | 445          | 539          | 495          | 498          | 507          |
| Business Banking   | 324          | 317          | 289          | 309          | 291          | 292          | 300          | 276          |
| <b>Total income</b>  | <b>1,896</b> | <b>1,836</b> | <b>1,788</b> | <b>1,870</b> | <b>1,852</b> | <b>1,820</b> | <b>1,841</b> | <b>1,828</b> |
| <b>Analysis of credit impairment (charges)/releases and other provisions</b> |              |              |              |              |              |              |              |              |
| Personal Banking   | (8)          | (49)         | (72)         | (56)         | (57)         | (60)         | (48)         | (54)         |
| Barclaycard Consumer UK  | (88)         | (139)        | (113)        | (124)        | (145)        | (149)        | (123)        | (118)        |
| Business Banking   | (19)         | (26)         | (16)         | (4)          | 1            | (11)         | (7)          | (8)          |
| <b>Total credit impairment charges and other provisions</b>                  | <b>(115)</b> | <b>(214)</b> | <b>(201)</b> | <b>(184)</b> | <b>(201)</b> | <b>(220)</b> | <b>(178)</b> | <b>(180)</b> |
| <b>Analysis of loans and advances to customers at amortised cost</b>         |              |              |              |              |              |              |              |              |
| Personal Banking   | 145.4        | 143.6        | 142.1        | 141.3        | 140.4        | 138.6        | 136.6        | 138.5        |
| Barclaycard Consumer UK  | 15.3         | 15.2         | 15.2         | 16.4         | 16.3         | 16.2         | 16.1         | 16.5         |
| Business Banking   | 26.0         | 26.5         | 27.0         | 26.1         | 25.5         | 11.8         | 11.8         | 11.4         |
| <b>Total loans and advances to customers at amortised cost</b>               | <b>186.7</b> | <b>185.3</b> | <b>184.3</b> | <b>183.8</b> | <b>182.2</b> | <b>166.6</b> | <b>164.5</b> | <b>166.4</b> |
| <b>Analysis of customer deposits at amortised cost</b>                       |              |              |              |              |              |              |              |              |
| Personal Banking   | 153.4        | 152.9        | 151.9        | 153.1        | 152.1        | 151.1        | 149.2        | 156.3        |
| Barclaycard Consumer UK  | -            | -            | -            | -            | -            | -            | -            | -            |
| Business Banking   | 42.4         | 41.4         | 40.1         | 40.3         | 37.2         | 36.3         | 35.2         | 32.7         |
| <b>Total customer deposits at amortised cost</b>                             | <b>195.8</b> | <b>194.3</b> | <b>192.0</b> | <b>193.4</b> | <b>189.3</b> | <b>187.4</b> | <b>184.4</b> | <b>189.0</b> |

## Quarterly Results by Business

### Barclays International

|  | Q318           | Q218           | Q118           | Q417           | Q317           | Q217           | Q117           | Q416           |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|  | £m             | £m             | £m             | £m             | £m             | £m             | £m             | £m             |
| <b>Income statement information</b>                                      |                |                |                |                |                |                |                |                |
| Net interest income  | 965            | 853            | 1,013          | 987            | 1,148          | 1,060          | 1,112          | 1,046          |
| Net trading income   | 1,103          | 1,094          | 1,416          | 935            | 815            | 1,039          | 1,182          | 1,131          |
| Net fee, commission and other income                                     | 1,222          | 1,760          | 1,379          | 1,397          | 1,352          | 1,511          | 1,844          | 1,415          |
| <b>Total income</b>  | <b>3,290</b>   | <b>3,707</b>   | <b>3,808</b>   | <b>3,319</b>   | <b>3,315</b>   | <b>3,610</b>   | <b>4,138</b>   | <b>3,592</b>   |
| Credit impairment charges and other provisions                           | (143)          | (68)           | (93)           | (386)          | (495)          | (279)          | (346)          | (426)          |
| <b>Net operating income</b>  | <b>3,147</b>   | <b>3,639</b>   | <b>3,715</b>   | <b>2,933</b>   | <b>2,820</b>   | <b>3,331</b>   | <b>3,792</b>   | <b>3,166</b>   |
| Operating expenses excluding UK bank levy and litigation and conduct     | (2,277)        | (2,306)        | (2,300)        | (2,428)        | (2,182)        | (2,276)        | (2,435)        | (2,497)        |
| UK bank levy   | -              | -              | -              | (265)          | -              | -              | -              | (284)          |
| Litigation and conduct <sup>1</sup>                                      | (32)           | (47)           | (15)           | (255)          | (5)            | 4              | (13)           | (17)           |
| <b>Operating expenses</b>  | <b>(2,309)</b> | <b>(2,353)</b> | <b>(2,315)</b> | <b>(2,948)</b> | <b>(2,187)</b> | <b>(2,272)</b> | <b>(2,448)</b> | <b>(2,798)</b> |
| Other net income   | 12             | 11             | 13             | 21             | 19             | 202            | 12             | 5              |
| <b>Profit before tax</b>   | <b>850</b>     | <b>1,297</b>   | <b>1,413</b>   | <b>6</b>       | <b>652</b>     | <b>1,261</b>   | <b>1,356</b>   | <b>373</b>     |
| Attributable profit/(loss)   | 650            | 890            | 973            | (1,168)        | 359            | 819            | 837            | 43             |
| <b>Balance sheet information</b>   |                |                |                |                |                |                |                |                |
|  | £bn            | £bn            | £bn            | £bn            | £bn            | £bn            | £bn            | £bn            |
| Loans and advances at amortised cost                                     | 132.4          | 125.5          | 117.5          | 126.8          | 134.4          | 135.2          | 145.5          | 153.7          |
| Trading portfolio assets   | 124.6          | 116.5          | 114.9          | 113.0          | 91.2           | 83.3           | 83.0           | 73.2           |
| Derivative financial instrument assets                                   | 214.8          | 228.2          | 214.1          | 236.2          | 242.8          | 108.4          | 105.3          | 156.2          |
| Derivative financial instrument liabilities                              | 213.7          | 224.9          | 210.8          | 237.8          | 242.9          | 116.8          | 112.8          | 160.6          |
| Financial assets at fair value through the income statement              | 147.8          | 141.2          | 150.6          | 104.1          | 103.7          | 94.1           | 81.3           | 62.3           |
| Total assets   | 900.2          | 886.5          | 866.6          | 856.1          | 867.1          | 681.6          | 677.2          | 648.5          |
| Deposits at amortised cost   | 200.3          | 191.0          | 167.2          | 187.3          | 191.9          | 192.0          | 189.4          | 184.7          |
| Loan: deposit ratio  | 66%            | 66%            | 70%            | 68%            | 70%            | 70%            | 77%            | 83%            |
| Risk weighted assets   | 214.6          | 218.0          | 214.2          | 210.3          | 218.2          | 212.2          | 214.3          | 212.7          |
| <b>Performance measures</b>  |                |                |                |                |                |                |                |                |
| Return on average allocated equity                                       | 8.5%           | 11.3%          | 12.8%          | (15.1%)        | 5.0%           | 11.2%          | 11.3%          | 0.9%           |
| Return on average allocated tangible equity                              | 8.8%           | 11.8%          | 13.4%          | (15.9%)        | 5.4%           | 12.4%          | 12.5%          | 1.0%           |
| Average allocated equity (£bn)   | 32.5           | 32.8           | 31.4           | 29.9           | 31.5           | 30.1           | 30.5           | 29.5           |
| Average allocated tangible equity (£bn)                                  | 31.1           | 31.4           | 30.1           | 28.5           | 28.9           | 27.4           | 27.7           | 26.6           |
| Cost: income ratio   | 70%            | 63%            | 61%            | 89%            | 66%            | 63%            | 59%            | 78%            |
| Loan loss rate (bps)   | 41             | 22             | 31             | 76             | 88             | 54             | 62             | 78             |
| Net interest margin  | 3.87%          | 4.03%          | 4.57%          | 4.31%          | 4.21%          | 4.07%          | 4.06%          | 3.91%          |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> |                |                |                |                |                |                |                |                |
|  | £m             | £m             | £m             | £m             | £m             | £m             | £m             | £m             |
| Profit before tax  | 882            | 1,344          | 1,428          | 261            | 657            | 1,257          | 1,369          | 390            |
| Attributable profit/(loss)   | 676            | 924            | 985            | (918)          | 363            | 816            | 846            | 57             |
| Return on average allocated equity                                       | 8.8%           | 11.7%          | 13.0%          | (11.8%)        | 5.0%           | 11.2%          | 11.4%          | 1.1%           |
| Return on average allocated tangible equity                              | 9.2%           | 12.2%          | 13.6%          | (12.4%)        | 5.5%           | 12.3%          | 12.6%          | 1.2%           |
| Cost: income ratio   | 69%            | 62%            | 60%            | 81%            | 66%            | 63%            | 59%            | 77%            |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.

**Barclays PLC**

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## Quarterly Results by Business

### Analysis of Barclays International

#### Corporate and Investment Bank

|  | Q318           | Q218           | Q118           | Q417           | Q317           | Q217           | Q117           | Q416           |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
| <b>Income statement information</b>                                      | £m             | £m             | £m             | £m             | £m             | £m             | £m             | £m             |
| FICC   | 688            | 736            | 869            | 607            | 627            | 752            | 889            | 766            |
| Equities   | 471            | 601            | 590            | 362            | 350            | 455            | 462            | 410            |
| <b>Markets</b>   | <b>1,159</b>   | <b>1,337</b>   | <b>1,459</b>   | <b>969</b>     | <b>977</b>     | <b>1,207</b>   | <b>1,351</b>   | <b>1,176</b>   |
| Banking fees   | 519            | 704            | 683            | 605            | 607            | 674            | 726            | 650            |
| Corporate lending  | 197            | 198            | 240            | 269            | 277            | 278            | 269            | 303            |
| Transaction banking  | 416            | 385            | 414            | 408            | 419            | 404            | 398            | 401            |
| <b>Banking</b>   | <b>1,132</b>   | <b>1,287</b>   | <b>1,337</b>   | <b>1,282</b>   | <b>1,303</b>   | <b>1,356</b>   | <b>1,393</b>   | <b>1,354</b>   |
| Other  | (56)           | (44)           | 3              | 1              | -              | 1              | 38             | 1              |
| <b>Total income</b>  | <b>2,235</b>   | <b>2,580</b>   | <b>2,799</b>   | <b>2,252</b>   | <b>2,280</b>   | <b>2,564</b>   | <b>2,782</b>   | <b>2,531</b>   |
| Credit impairment releases/(charges) and other provisions                | 3              | 23             | 159            | (127)          | (36)           | 1              | (51)           | (90)           |
| <b>Net operating income</b>  | <b>2,238</b>   | <b>2,603</b>   | <b>2,958</b>   | <b>2,125</b>   | <b>2,244</b>   | <b>2,565</b>   | <b>2,731</b>   | <b>2,441</b>   |
| Operating expenses excluding litigation and conduct                      | (1,712)        | (1,773)        | (1,773)        | (2,129)        | (1,656)        | (1,760)        | (1,930)        | (2,272)        |
| Litigation and conduct <sup>1</sup>                                      | (32)           | -              | (13)           | (255)          | (5)            | 4              | (11)           | (15)           |
| <b>Operating expenses</b>  | <b>(1,744)</b> | <b>(1,773)</b> | <b>(1,786)</b> | <b>(2,384)</b> | <b>(1,661)</b> | <b>(1,756)</b> | <b>(1,941)</b> | <b>(2,287)</b> |
| Other net income   | 4              | 5              | 3              | 7              | 10             | 116            | -              | 1              |
| <b>Profit/(loss) before tax</b>  | <b>498</b>     | <b>835</b>     | <b>1,175</b>   | <b>(252)</b>   | <b>593</b>     | <b>925</b>     | <b>790</b>     | <b>155</b>     |
| <b>Balance sheet information</b>   | £bn            | £bn            | £bn            | £bn            | £bn            | £bn            | £bn            | £bn            |
| Loans and advances at amortised cost                                     | 93.3           | 87.8           | 81.3           | 88.2           | 95.4           | 96.7           | 106.8          | 114.0          |
| Deposits at amortised cost   | 137.6          | 130.3          | 107.6          | 128.0          | 133.4          | 134.1          | 131.0          | 134.0          |
| Risk weighted assets   | 175.9          | 180.4          | 181.3          | 176.2          | 185.2          | 178.9          | 180.6          | 178.6          |
| <b>Performance measures</b>  |                |                |                |                |                |                |                |                |
| Return on average allocated equity                                       | 6.6%           | 9.0%           | 12.9%          | (19.9%)        | 5.7%           | 10.6%          | 7.8%           | (1.1%)         |
| Return on average allocated tangible equity                              | 6.6%           | 9.1%           | 13.0%          | (20.2%)        | 5.9%           | 11.1%          | 8.2%           | (1.2%)         |
| Average allocated equity (£bn)   | 26.2           | 26.7           | 25.9           | 24.7           | 25.8           | 24.4           | 24.8           | 24.0           |
| Average allocated tangible equity (£bn)                                  | 25.9           | 26.4           | 25.6           | 24.3           | 24.8           | 23.3           | 23.5           | 22.6           |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> | £m             | £m             | £m             | £m             | £m             | £m             | £m             | £m             |
| Profit before tax  | 530            | 835            | 1,188          | 3              | 598            | 921            | 801            | 170            |
| Return on average allocated equity                                       | 7.0%           | 9.0%           | 13.0%          | (15.8%)        | 5.8%           | 10.5%          | 7.9%           | (0.9%)         |
| Return on average allocated tangible equity                              | 7.0%           | 9.1%           | 13.2%          | (16.1%)        | 6.0%           | 11.1%          | 8.3%           | (0.9%)         |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.

## Quarterly Results by Business

### Analysis of Barclays International

#### Consumer, Cards and Payments

|  | Q318         | Q218         | Q118         | Q417         | Q317         | Q217         | Q117         | Q416         |
|--|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| <b>Income statement information</b>                                      | £m           | £m           | £m           | £m           | £m           | £m           | £m           | £m           |
| Total income   | 1,055        | 1,127        | 1,009        | 1,067        | 1,035        | 1,046        | 1,356        | 1,061        |
| Credit impairment charges and other provisions                           | (146)        | (91)         | (252)        | (259)        | (459)        | (280)        | (295)        | (336)        |
| <b>Net operating income</b>  | <b>909</b>   | <b>1,036</b> | <b>757</b>   | <b>808</b>   | <b>576</b>   | <b>766</b>   | <b>1,061</b> | <b>725</b>   |
| Operating expenses excluding litigation and conduct                      | (565)        | (533)        | (527)        | (564)        | (526)        | (516)        | (505)        | (509)        |
| Litigation and conduct <sup>1</sup>                                      | -            | (47)         | (2)          | -            | -            | -            | (2)          | (2)          |
| <b>Operating expenses</b>  | <b>(565)</b> | <b>(580)</b> | <b>(529)</b> | <b>(564)</b> | <b>(526)</b> | <b>(516)</b> | <b>(507)</b> | <b>(511)</b> |
| Other net income   | 8            | 6            | 10           | 14           | 9            | 86           | 12           | 4            |
| <b>Profit before tax</b>   | <b>352</b>   | <b>462</b>   | <b>238</b>   | <b>258</b>   | <b>59</b>    | <b>336</b>   | <b>566</b>   | <b>218</b>   |
| <b>Balance sheet information</b>   | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          |
| Loans and advances at amortised cost                                     | 39.1         | 37.7         | 36.2         | 38.6         | 39.0         | 38.5         | 38.7         | 39.7         |
| Deposits at amortised cost   | 62.7         | 60.7         | 59.6         | 59.3         | 58.5         | 57.9         | 58.4         | 50.7         |
| Risk weighted assets   | 38.7         | 37.6         | 32.9         | 34.1         | 33.0         | 33.3         | 33.7         | 34.1         |
| <b>Performance measures</b>  |              |              |              |              |              |              |              |              |
| Return on average allocated equity                                       | 16.3%        | 21.6%        | 12.6%        | 7.1%         | 1.6%         | 14.1%        | 26.6%        | 9.6%         |
| Return on average allocated tangible equity                              | 19.8%        | 26.2%        | 15.6%        | 8.9%         | 2.2%         | 19.4%        | 36.4%        | 13.2%        |
| Average allocated equity (£bn)   | 6.3          | 6.0          | 5.5          | 5.3          | 5.7          | 5.7          | 5.7          | 5.5          |
| Average allocated tangible equity (£bn)                                  | 5.2          | 5.0          | 4.5          | 4.2          | 4.2          | 4.1          | 4.2          | 4.0          |
| <b>Performance measures excluding litigation and conduct<sup>1</sup></b> | £m           | £m           | £m           | £m           | £m           | £m           | £m           | £m           |
| Profit before tax  | 352          | 509          | 240          | 258          | 59           | 336          | 568          | 220          |
| Return on average allocated equity                                       | 16.4%        | 23.8%        | 12.7%        | 7.1%         | 1.6%         | 14.1%        | 26.7%        | 9.7%         |
| Return on average allocated tangible equity                              | 19.9%        | 28.9%        | 15.7%        | 9.0%         | 2.2%         | 19.4%        | 36.5%        | 13.3%        |

<sup>1</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.

## Quarterly Results by Business

### Head Office

|  | Q318         | Q218        | Q118           | Q417         | Q317         | Q217         | Q117         | Q416       |
|--|--------------|-------------|----------------|--------------|--------------|--------------|--------------|------------|
| <b>Income statement information</b>                                      | £m           | £m          | £m             | £m           | £m           | £m           | £m           | £m         |
| Net interest income  | (106)        | (156)       | (318)          | (254)        | (174)        | 108          | (115)        | 29         |
| Net fee, commission and other income <sup>1</sup>                        | 49           | 189         | 80             | 87           | 180          | (24)         | 33           | (38)       |
| <b>Total income</b>  | <b>(57)</b>  | <b>33</b>   | <b>(238)</b>   | <b>(167)</b> | <b>6</b>     | <b>84</b>    | <b>(82)</b>  | <b>(9)</b> |
| Credit impairment releases/(charges) and other provisions                | 4            | (1)         | 6              | (3)          | (13)         | (1)          | -            | -          |
| <b>Net operating (expenses)/income</b>                                   | <b>(53)</b>  | <b>32</b>   | <b>(232)</b>   | <b>(170)</b> | <b>(7)</b>   | <b>83</b>    | <b>(82)</b>  | <b>(9)</b> |
| Operating expenses excluding UK bank levy and litigation and conduct     | (64)         | (36)        | (59)           | (76)         | (112)        | (40)         | (49)         | 15         |
| UK bank levy   | -            | -           | -              | (41)         | -            | -            | -            | (2)        |
| Litigation and conduct <sup>2</sup>                                      | (19)         | (31)        | (1,535)        | (75)         | (65)         | (1)          | (10)         | (1)        |
| <b>Operating expenses</b>  | <b>(83)</b>  | <b>(67)</b> | <b>(1,594)</b> | <b>(192)</b> | <b>(177)</b> | <b>(41)</b>  | <b>(59)</b>  | <b>12</b>  |
| Other net income/(expenses)  | 7            | (23)        | 7              | (3)          | (22)         | (164)        | -            | 159        |
| <b>(Loss)/profit before tax</b>  | <b>(129)</b> | <b>(58)</b> | <b>(1,819)</b> | <b>(365)</b> | <b>(206)</b> | <b>(122)</b> | <b>(141)</b> | <b>162</b> |
| Attributable (loss)/profit   | (148)        | (122)       | (1,699)        | (371)        | (199)        | (175)        | (123)        | 223        |
| <b>Balance sheet information</b>   | £bn          | £bn         | £bn            | £bn          | £bn          | £bn          | £bn          | £bn        |
| Total assets   | 18.6         | 17.2        | 40.4           | 39.7         | 51.7         | 17.3         | 74.5         | 75.2       |
| Risk weighted assets   | 26.8         | 26.3        | 31.2           | 31.8         | 36.1         | 26.2         | 52.9         | 53.3       |
| <b>Performance measures</b>  |              |             |                |              |              |              |              |            |
| Average allocated equity (£bn)   | 6.4          | 4.9         | 7.2            | 12.8         | 11.1         | 9.5          | 9.2          | 8.8        |
| Average allocated tangible equity (£bn)                                  | 3.4          | 2.0         | 4.3            | 10.0         | 10.5         | 8.8          | 7.6          | 7.2        |
| <b>Performance measures excluding litigation and conduct<sup>2</sup></b> | £m           | £m          | £m             | £m           | £m           | £m           | £m           | £m         |
| (Loss)/profit before tax   | (110)        | (27)        | (284)          | (290)        | (141)        | (121)        | (131)        | 163        |
| Attributable (loss)/profit   | (137)        | (98)        | (192)          | (307)        | (134)        | (174)        | (116)        | 224        |

<sup>1</sup> Following the early adoption of the own credit provisions of IFRS 9, Financial Instruments on 1 January 2017, own credit, which was previously reported in net fee, commission and other income, is recognised within other comprehensive income from Q117.

<sup>2</sup> Refer to pages 43 to 51 for further information and calculations of performance measures excluding litigation and conduct.



## Barclays Non-Core Results

The Barclays Non-Core segment was closed on 1 July 2017 with the residual assets and liabilities reintegrated into, and associated financial performance subsequently reported in, Barclays UK, Barclays International and Head Office. Financial results up until 30 June 2017 are reflected in the Non-Core segment within the Barclays Group's results.

### Barclays Non-Core

|   | Nine months ended |              |
|---|-------------------|--------------|
|   | 30.09.18          | 30.09.17     |
|   | £m                | £m           |
| <b>Income statement information</b>                 |                   |              |
| Net interest income                                 | -                 | (112)        |
| Net trading income                                  | -                 | (488)        |
| Net fee, commission and other income                | -                 | 70           |
| <b>Total income</b>                                 | -                 | <b>(530)</b> |
| Credit impairment charges and other provisions      | -                 | (30)         |
| <b>Net operating expenses</b>                       | -                 | <b>(560)</b> |
| Operating expenses excluding litigation and conduct | -                 | (256)        |
| Litigation and conduct                              | -                 | (28)         |
| <b>Operating expenses</b>                           | -                 | <b>(284)</b> |
| Other net income                                    | -                 | 197          |
| <b>Loss before tax</b>                              | -                 | <b>(647)</b> |
| Attributable loss                                   | -                 | (419)        |

|  | Q318 | Q218 | Q118 | Q417 | Q317 | Q217         | Q117         | Q416         |
|--|------|------|------|------|------|--------------|--------------|--------------|
|  | £m   | £m   | £m   | £m   | £m   | £m           | £m           | £m           |
| <b>Income statement information</b>                                  |      |      |      |      |      |              |              |              |
| Net interest income  | -    | -    | -    | -    | -    | (123)        | 11           | (54)         |
| Net trading income   | -    | -    | -    | -    | -    | (411)        | (77)         | (462)        |
| Net fee, commission and other income                                 | -    | -    | -    | -    | -    | 78           | (8)          | 97           |
| <b>Total income</b>  | -    | -    | -    | -    | -    | <b>(456)</b> | <b>(74)</b>  | <b>(419)</b> |
| Credit impairment charges and other provisions                       | -    | -    | -    | -    | -    | (27)         | (3)          | (47)         |
| <b>Net operating expenses</b>  | -    | -    | -    | -    | -    | <b>(483)</b> | <b>(77)</b>  | <b>(466)</b> |
| Operating expenses excluding UK bank levy and litigation and conduct | -    | -    | -    | -    | -    | (108)        | (148)        | (341)        |
| UK bank levy   | -    | -    | -    | -    | -    | -            | -            | (76)         |
| Litigation and conduct   | -    | -    | -    | -    | -    | (19)         | (9)          | (51)         |
| <b>Operating expenses</b>  | -    | -    | -    | -    | -    | <b>(127)</b> | <b>(157)</b> | <b>(468)</b> |
| Other net income/(expenses)  | -    | -    | -    | -    | -    | 204          | (7)          | 146          |
| <b>Loss before tax</b>   | -    | -    | -    | -    | -    | <b>(406)</b> | <b>(241)</b> | <b>(788)</b> |
| Tax credit   | -    | -    | -    | -    | -    | 207          | 75           | 322          |
| <b>Loss after tax</b>  | -    | -    | -    | -    | -    | <b>(199)</b> | <b>(166)</b> | <b>(466)</b> |
| Non-controlling interests  | -    | -    | -    | -    | -    | (8)          | (9)          | (14)         |
| Other equity instrument holders                                      | -    | -    | -    | -    | -    | (19)         | (18)         | (18)         |
| <b>Attributable loss</b>   | -    | -    | -    | -    | -    | <b>(226)</b> | <b>(193)</b> | <b>(498)</b> |

|   | £bn | £bn | £bn | £bn | £bn | £bn   | £bn   | £bn   |
|---|-----|-----|-----|-----|-----|-------|-------|-------|
| <b>Balance sheet information</b>                                |     |     |     |     |     |       |       |       |
| Loans and advances to banks and customers at amortised cost     | -   | -   | -   | -   | -   | 48.3  | 49.5  | 51.1  |
| Derivative financial instrument assets                          | -   | -   | -   | -   | -   | 150.3 | 164.2 | 188.7 |
| Derivative financial instrument liabilities                     | -   | -   | -   | -   | -   | 143.0 | 155.3 | 178.6 |
| Reverse repurchase agreements and other similar secured lending | -   | -   | -   | -   | -   | -     | -     | 0.1   |
| Financial assets designated at fair value                       | -   | -   | -   | -   | -   | 12.1  | 13.4  | 14.5  |
| Total assets  | -   | -   | -   | -   | -   | 233.0 | 249.1 | 279.7 |

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|                      |   |   |   |   |   |      |      |      |
|----------------------|---|---|---|---|---|------|------|------|
| Customer deposits    | - | - | - | - | - | 11.8 | 12.9 | 12.5 |
| Risk weighted assets | - | - | - | - | - | 22.8 | 27.4 | 32.1 |

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## Discontinued Operation Results

Following the reduction of the Barclays Group's interest in BAGL in 2017, Barclays remaining holding of 14.9%, as at Q318 is reported as a financial asset at fair value through other comprehensive income in the Head Office segment, with Barclays share of BAGL's dividend recognised in the Head Office income statement.

### Africa Banking

|  | Nine months ended | Nine months ended     |
|--|-------------------|-----------------------|
|  | 30.09.18          | 30.09.17 <sup>1</sup> |
|  | £m                | £m                    |
| <b>Income statement information</b>  |                   |                       |
| Net interest income <sup>2</sup>   | -                 | 1,024                 |
| Net fee, commission and other income   | -                 | 762                   |
| <b>Total income</b>  | -                 | <b>1,786</b>          |
| Credit impairment charges and other provisions   | -                 | (177)                 |
| <b>Net operating income</b>  | -                 | <b>1,609</b>          |
| Operating expenses excluding impairment of Barclays holding in BAGL                                | -                 | (1,130)               |
| Other net income excluding loss on sale of BAGL  | -                 | 5                     |
| <b>Profit before tax excluding impairment of Barclays holding in BAGL and loss on sale of BAGL</b> | -                 | <b>484</b>            |
| Impairment of Barclays holding in BAGL   | -                 | (1,090)               |
| Loss on sale of BAGL   | -                 | (1,435)               |
| <b>Loss before tax</b>   | -                 | <b>(2,041)</b>        |
| Tax charge   | -                 | (154)                 |
| <b>Loss after tax</b>  | -                 | <b>(2,195)</b>        |
| Attributable loss  | -                 | (2,335)               |

<sup>1</sup> The Africa Banking income statement represents five months of results as a discontinued operation to 31 May 2017.

|  | Q318 | Q218 | Q118 | Q417 | Q317 | Q217 <sup>1</sup> | Q117         | Q416         |
|--|------|------|------|------|------|-------------------|--------------|--------------|
|  | £m   | £m   | £m   | £m   | £m   | £m                | £m           | £m           |
| <b>Income statement information</b>  |      |      |      |      |      |                   |              |              |
| Net interest income  | -    | -    | -    | -    | -    | 407               | 617          | 626          |
| Net fee, commission and other income   | -    | -    | -    | -    | -    | 297               | 465          | 441          |
| <b>Total income</b>  | -    | -    | -    | -    | -    | <b>704</b>        | <b>1,082</b> | <b>1,067</b> |
| Credit impairment charges and other provisions   | -    | -    | -    | -    | -    | (71)              | (106)        | (105)        |
| <b>Net operating income</b>  | -    | -    | -    | -    | -    | <b>633</b>        | <b>976</b>   | <b>962</b>   |
| Operating expenses excluding UK bank levy and impairment of Barclays holding in BAGL               | -    | -    | -    | -    | -    | (477)             | (653)        | (727)        |
| UK bank levy   | -    | -    | -    | -    | -    | -                 | -            | (65)         |
| Other net income excluding loss on sale of BAGL  | -    | -    | -    | -    | -    | 3                 | 2            | 2            |
| <b>Profit before tax excluding impairment of Barclays holding in BAGL and loss on sale of BAGL</b> | -    | -    | -    | -    | -    | <b>159</b>        | <b>325</b>   | <b>172</b>   |
| Impairment of Barclays holding in BAGL   | -    | -    | -    | -    | -    | (206)             | (884)        | -            |
| Loss on sale of BAGL   | -    | -    | -    | -    | -    | (1,435)           | -            | -            |
| <b>(Loss)/profit before tax</b>  | -    | -    | -    | -    | -    | <b>(1,482)</b>    | <b>(559)</b> | <b>172</b>   |
| (Loss)/profit after tax  | -    | -    | -    | -    | -    | (1,537)           | (658)        | 71           |
| Attributable loss  | -    | -    | -    | -    | -    | (1,534)           | (801)        | (52)         |
| <b>Balance sheet information</b>   |      |      |      |      |      |                   |              |              |
| Total assets   | -    | -    | -    | -    | -    | -                 | 66.0         | 65.1         |
| Risk weighted assets   | -    | -    | -    | -    | -    | 9.8               | 41.3         | 42.3         |

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*1 The Africa Banking income statement represents two months of results as a discontinued operation to 31 May 2017.*

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## Performance Management

### Margins and balances

|   | Nine months ended 30.09.2018 |                         |                     | Nine months ended 30.09.2017 |                         |                     |
|---|------------------------------|-------------------------|---------------------|------------------------------|-------------------------|---------------------|
|   | Net interest income          | Average customer assets | Net interest margin | Net interest income          | Average customer assets | Net interest margin |
|   | £m                           | £m                      | %                   | £m                           | £m                      | %                   |
| Barclays UK   | 4,515                        | 186,474                 | 3.24                | 4,546                        | 171,279                 | 3.55                |
| Barclays International <sup>1</sup>                 | 2,972                        | 95,693                  | 4.15                | 3,255                        | 106,183                 | 4.10                |
| <b>Total Barclays UK and Barclays International</b> | <b>7,487</b>                 | <b>282,167</b>          | <b>3.55</b>         | <b>7,801</b>                 | <b>277,462</b>          | <b>3.76</b>         |
| Other <sup>2</sup>                                  | (723)                        |                         |                     | (228)                        |                         |                     |
| <b>Total Barclays Group<sup>3</sup></b>             | <b>6,764</b>                 |                         |                     | <b>7,573</b>                 |                         |                     |

1 Barclays International margins include interest earning lending balances within the investment banking business.

2 Other includes Head Office and non-interest earning lending balances within the investment banking business. Barclays Non-Core is included in the first six months of the comparative period.

3 Group net interest income includes net structural hedge contributions of £0.6bn (Q317 YTD: £1.1bn).

### Quarterly analysis for Barclays UK and Barclays International

|   | Net interest income | Average customer assets | Net interest margin <sup>2</sup> |
|---|---------------------|-------------------------|----------------------------------|
|   | £m                  | £m                      | %                                |
| <b>Three months ended 30.09.18</b>                  |                     |                         |                                  |
| Barclays UK   | 1,529               | 188,239                 | 3.22                             |
| Barclays International <sup>1</sup>                 | 945                 | 96,785                  | 3.87                             |
| <b>Total Barclays UK and Barclays International</b> | <b>2,474</b>        | <b>285,024</b>          | <b>3.44</b>                      |
| <b>Three months ended 30.06.18</b>                  |                     |                         |                                  |
| Barclays UK   | 1,493               | 186,053                 | 3.22                             |
| Barclays International <sup>1</sup>                 | 962                 | 95,728                  | 4.03                             |
| <b>Total Barclays UK and Barclays International</b> | <b>2,455</b>        | <b>281,781</b>          | <b>3.49</b>                      |
| <b>Three months ended 31.03.18</b>                  |                     |                         |                                  |
| Barclays UK   | 1,493               | 185,351                 | 3.27                             |
| Barclays International <sup>1</sup>                 | 1,065               | 94,530                  | 4.57                             |
| <b>Total Barclays UK and Barclays International</b> | <b>2,558</b>        | <b>279,881</b>          | <b>3.71</b>                      |
| <b>Three months ended 31.12.17</b>                  |                     |                         |                                  |
| Barclays UK   | 1,540               | 184,058                 | 3.32                             |
| Barclays International <sup>1</sup>                 | 1,071               | 98,500                  | 4.31                             |
| <b>Total Barclays UK and Barclays International</b> | <b>2,611</b>        | <b>282,558</b>          | <b>3.67</b>                      |
| <b>Three months ended 30.09.17</b>                  |                     |                         |                                  |
| Barclays UK   | 1,501               | 181,419                 | 3.28                             |
| Barclays International <sup>1</sup>                 | 1,070               | 100,828                 | 4.21                             |
| <b>Total Barclays UK and Barclays International</b> | <b>2,571</b>        | <b>282,247</b>          | <b>3.61</b>                      |

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- 1 *Barclays International margins include interest earning lending balances within the investment banking business.*
- 2 *The Group's treasury results are reported directly within Barclays UK and Barclays International following ring-fencing, resulting in gains and losses made on certain activities being recognised as Other income. These amounts had previously been included in Net interest income and the Net interest margin through transfer pricing.*

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## Credit Risk

### Loans and advances at amortised cost by stage

The table below presents an analysis of loans and advances at amortised cost by gross exposure, impairment allowance and coverage ratio by stage allocation and business segment as at 30 September 2018. Also included are off-balance sheet loan commitments and financial guarantee contracts by gross exposure and impairment allowance.

Impairment allowance under IFRS 9 considers both the drawn and the undrawn counterparty exposure. For retail portfolios, the total impairment allowance is allocated to the drawn exposure to the extent that the allowance does not exceed the exposure as expected credit loss is not reported separately. Any excess is reported on the liability side of the balance sheet as a provision. For wholesale portfolios the impairment allowance on the undrawn exposure is reported on the liability side of the balance sheet as a provision.

|  | Gross exposure |               |              |                | Impairment allowance |              |              |              | Net exposure   |
|--|----------------|---------------|--------------|----------------|----------------------|--------------|--------------|--------------|----------------|
|  | Stage 1        | Stage 2       | Stage 3      | Total          | Stage 1              | Stage 2      | Stage 3      | Total        |                |
| <b>As at 30.09.18</b>  | £m             | £m            | £m           | £m             | £m                   | £m           | £m           | £m           | £m             |
| Barclays UK  | 133,552        | 25,968        | 3,078        | 162,598        | 130                  | 1,317        | 1,181        | 2,628        | 159,970        |
| Barclays International   | 22,857         | 7,258         | 1,743        | 31,858         | 247                  | 1,125        | 1,216        | 2,588        | 29,270         |
| Head Office  | 6,722          | 665           | 960          | 8,347          | 9                    | 48           | 305          | 362          | 7,985          |
| <b>Total Barclays Group retail</b>                                   | <b>163,131</b> | <b>33,891</b> | <b>5,781</b> | <b>202,803</b> | <b>386</b>           | <b>2,490</b> | <b>2,702</b> | <b>5,578</b> | <b>197,225</b> |
| Barclays UK  | 22,050         | 4,726         | 1,303        | 28,079         | 17                   | 85           | 132          | 234          | 27,845         |
| Barclays International   | 92,292         | 10,187        | 1,421        | 103,900        | 131                  | 220          | 426          | 777          | 103,123        |
| Head Office  | 669            | -             | 43           | 712            | 9                    | -            | 31           | 40           | 672            |
| <b>Total Barclays Group wholesale</b>                                | <b>115,011</b> | <b>14,913</b> | <b>2,767</b> | <b>132,691</b> | <b>157</b>           | <b>305</b>   | <b>589</b>   | <b>1,051</b> | <b>131,640</b> |
| <b>Total loans and advances at amortised cost</b>                    | <b>278,142</b> | <b>48,804</b> | <b>8,548</b> | <b>335,494</b> | <b>543</b>           | <b>2,795</b> | <b>3,291</b> | <b>6,629</b> | <b>328,865</b> |
| Off-balance sheet loan commitments and financial guarantee contracts |                |               |              | 334,725        |                      |              |              | 307          |                |
| <b>Total<sup>1</sup></b>   |                |               |              | <b>670,219</b> |                      |              |              | <b>6,936</b> |                |

As at 30.09.18

Nine months ended 30.09.18  
Loan impairment charge and

|   | Coverage ratio |            |             |            | loan loss rate         |                             |
|---|----------------|------------|-------------|------------|------------------------|-----------------------------|
|   | Stage 1        | Stage 2    | Stage 3     | Total      | Loan impairment charge | Loan loss rate <sup>2</sup> |
|   | %              | %          | %           | %          | £m                     | bps                         |
| Barclays UK                                       | 0.1            | 5.1        | 38.4        | 1.6        | 452                    | 37                          |
| Barclays International                            | 1.1            | 15.5       | 69.8        | 8.1        | 502                    | 211                         |
| Head Office                                       | 0.1            | 7.2        | 31.8        | 4.3        | 11                     | 18                          |
| <b>Total Barclays Group retail</b>                | <b>0.2</b>     | <b>7.3</b> | <b>46.7</b> | <b>2.8</b> | <b>965</b>             | <b>64</b>                   |
| Barclays UK                                       | 0.1            | 1.8        | 10.1        | 0.8        | 77                     | 37                          |
| Barclays International                            | 0.1            | 2.2        | 30.0        | 0.7        | (199)                  | (26)                        |
| Head Office                                       | 1.3            | -          | 72.1        | 5.6        | (22)                   | (413)                       |
| <b>Total Barclays Group wholesale</b>             | <b>0.1</b>     | <b>2.0</b> | <b>21.3</b> | <b>0.8</b> | <b>(144)</b>           | <b>(15)</b>                 |
| <b>Total loans and advances at amortised cost</b> | <b>0.2</b>     | <b>5.7</b> | <b>38.5</b> | <b>2.0</b> | <b>821</b>             | <b>33</b>                   |
| Other financial assets subject to impairment      |                |            |             |            | 4                      |                             |
| <b>Total</b>                                      |                |            |             |            | <b>825</b>             |                             |

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- 1 *Other financial assets subject to impairment not included in the table above include cash collateral and settlement balances, financial assets at fair value through other comprehensive income, accrued income and sundry debtors. These have a total gross exposure of £154.0bn (1 January 2018: £128.1bn) and impairment allowance of £14m (1 January 2018: £9m).*
- 2 *Q318 loan impairment charge represents nine months of impairment charge, annualised to calculate the loan loss rate.*



## Credit Risk

|  | Gross exposure |               |              |                | Impairment allowance |              |              |              | Net exposure   |
|--|----------------|---------------|--------------|----------------|----------------------|--------------|--------------|--------------|----------------|
|  | Stage 1        | Stage 2       | Stage 3      | Total          | Stage 1              | Stage 2      | Stage 3      | Total        |                |
| <b>As at 01.01.18</b>  | £m             | £m            | £m           | £m             | £m                   | £m           | £m           | £m           | £m             |
| Barclays UK  | 129,837        | 25,798        | 3,152        | 158,787        | 142                  | 1,310        | 1,142        | 2,594        | 156,193        |
| Barclays International   | 22,427         | 7,051         | 1,466        | 30,944         | 292                  | 1,298        | 1,080        | 2,670        | 28,274         |
| Head Office  | 6,498          | 1,596         | 952          | 9,046          | 8                    | 62           | 294          | 364          | 8,682          |
| <b>Total Barclays Group retail</b>                                   | <b>158,762</b> | <b>34,445</b> | <b>5,570</b> | <b>198,777</b> | <b>442</b>           | <b>2,670</b> | <b>2,516</b> | <b>5,628</b> | <b>193,149</b> |
| Barclays UK  | 22,835         | 3,880         | 1,092        | 27,807         | 25                   | 88           | 114          | 227          | 27,580         |
| Barclays International   | 75,331         | 11,128        | 2,345        | 88,804         | 139                  | 349          | 694          | 1,182        | 87,622         |
| Head Office  | 8,689          | 139           | 74           | 8,902          | 2                    | 5            | 58           | 65           | 8,837          |
| <b>Total Barclays Group wholesale</b>                                | <b>106,855</b> | <b>15,147</b> | <b>3,511</b> | <b>125,513</b> | <b>166</b>           | <b>442</b>   | <b>866</b>   | <b>1,474</b> | <b>124,039</b> |
| <b>Total loans and advances at amortised cost</b>                    | <b>265,617</b> | <b>49,592</b> | <b>9,081</b> | <b>324,290</b> | <b>608</b>           | <b>3,112</b> | <b>3,382</b> | <b>7,102</b> | <b>317,188</b> |
| Off-balance sheet loan commitments and financial guarantee contracts |                |               |              | 334,573        |                      |              |              | 420          |                |
| <b>Total</b>   |                |               |              | <b>658,863</b> |                      |              |              | <b>7,522</b> |                |

|   | Coverage ratio |            |             | Total      |
|---|----------------|------------|-------------|------------|
|   | Stage 1        | Stage 2    | Stage 3     |            |
| <b>As at 01.01.18</b>                             | %              | %          | %           | %          |
| Barclays UK                                       | 0.1            | 5.1        | 36.2        | 1.6        |
| Barclays International                            | 1.3            | 18.4       | 73.7        | 8.6        |
| Head Office                                       | 0.1            | 3.9        | 30.9        | 4.0        |
| <b>Total Barclays Group retail</b>                | <b>0.3</b>     | <b>7.8</b> | <b>45.2</b> | <b>2.8</b> |
| Barclays UK                                       | 0.1            | 2.3        | 10.4        | 0.8        |
| Barclays International                            | 0.2            | 3.1        | 29.6        | 1.3        |
| Head Office                                       | -              | 3.6        | 78.4        | 0.7        |
| <b>Total Barclays Group wholesale</b>             | <b>0.2</b>     | <b>2.9</b> | <b>24.7</b> | <b>1.2</b> |
| <b>Total loans and advances at amortised cost</b> | <b>0.2</b>     | <b>6.3</b> | <b>37.2</b> | <b>2.2</b> |

Gross exposure on loans and advances at amortised cost increased by £11.2bn to £335.5bn (1 January 2018: £324.3bn) predominantly driven by growth in the UK mortgage portfolio and CIB activity.

The impairment allowance on loans and advances at amortised cost, including off-balance sheet elements of the allowance, decreased by £0.6bn to £6.9bn (1 January 2018: £7.5bn).

The increase in gross exposure on loans and advances at amortised cost of £11.2bn can be seen in the increase in Stage 1 gross exposure of £12.5bn, offset by a decrease of £0.8bn in Stage 2 and £0.5bn in Stage 3, with a decrease in the impairment allowance to £6.6bn (1 January 2018: £7.1bn).

The decrease in Head Office represents the transfer of Treasury balances into the business segments as part of structural reform implementation.

## Credit Risk

## Loans and advances at amortised cost by product

The table below presents a breakdown of loans and advances at amortised cost and the impairment allowance with stage allocation by asset classification.

| As at 30.09.18   | Stage 1        | Not past due  | Stage 2            |                   | Total         | Stage 3      | Total          |
|--|----------------|---------------|--------------------|-------------------|---------------|--------------|----------------|
|  |                |               | <=30 days past due | >30 days past due |               |              |                |
| <b>Gross exposure</b>                                  | £m             | £m            | £m                 | £m                | £m            | £m           | £m             |
| Home loans   | 129,737        | 15,943        | 1,710              | 628               | 18,281        | 2,538        | 150,556        |
| Credit cards, unsecured loans and other retail lending | 40,545         | 14,474        | 629                | 469               | 15,572        | 3,585        | 59,702         |
| Corporate loans  | 107,860        | 13,594        | 544                | 813               | 14,951        | 2,425        | 125,236        |
| <b>Total</b>   | <b>278,142</b> | <b>44,011</b> | <b>2,883</b>       | <b>1,910</b>      | <b>48,804</b> | <b>8,548</b> | <b>335,494</b> |
| <b>Impairment allowance</b>                            |                |               |                    |                   |               |              |                |
| Home loans   | 40             | 59            | 14                 | 12                | 85            | 360          | 485            |
| Credit cards, unsecured loans and other retail lending | 373            | 1,957         | 183                | 250               | 2,390         | 2,408        | 5,171          |
| Corporate loans  | 130            | 299           | 14                 | 7                 | 320           | 523          | 973            |
| <b>Total</b>   | <b>543</b>     | <b>2,315</b>  | <b>211</b>         | <b>269</b>        | <b>2,795</b>  | <b>3,291</b> | <b>6,629</b>   |
| <b>Net exposure</b>                                    |                |               |                    |                   |               |              |                |
| Home loans   | 129,697        | 15,884        | 1,696              | 616               | 18,196        | 2,178        | 150,071        |
| Credit cards, unsecured loans and other retail lending | 40,172         | 12,517        | 446                | 219               | 13,182        | 1,177        | 54,531         |
| Corporate loans  | 107,730        | 13,295        | 530                | 806               | 14,631        | 1,902        | 124,263        |
| <b>Total</b>   | <b>277,599</b> | <b>41,696</b> | <b>2,672</b>       | <b>1,641</b>      | <b>46,009</b> | <b>5,257</b> | <b>328,865</b> |
| <b>Coverage ratio</b>                                  | %              | %             | %                  | %                 | %             | %            | %              |
| Home loans   | -              | 0.4           | 0.8                | 1.9               | 0.5           | 14.2         | 0.3            |
| Credit cards, unsecured loans and other retail lending | 0.9            | 13.5          | 29.1               | 53.3              | 15.3          | 67.2         | 8.7            |
| Corporate loans  | 0.1            | 2.2           | 2.6                | 0.9               | 2.1           | 21.6         | 0.8            |
| <b>Total</b>   | <b>0.2</b>     | <b>5.3</b>    | <b>7.3</b>         | <b>14.1</b>       | <b>5.7</b>    | <b>38.5</b>  | <b>2.0</b>     |
| <b>As at 01.01.18</b>                                  |                |               |                    |                   |               |              |                |
| <b>Gross exposure</b>                                  | £m             | £m            | £m                 | £m                | £m            | £m           | £m             |
| Home loans   | 125,224        | 17,108        | 1,612              | 604               | 19,324        | 2,425        | 146,973        |
| Credit cards, unsecured loans and other retail lending | 40,482         | 13,562        | 702                | 502               | 14,766        | 3,544        | 58,792         |
| Corporate loans  | 99,911         | 14,534        | 407                | 561               | 15,502        | 3,112        | 118,525        |
| <b>Total</b>   | <b>265,617</b> | <b>45,204</b> | <b>2,721</b>       | <b>1,667</b>      | <b>49,592</b> | <b>9,081</b> | <b>324,290</b> |
| <b>Impairment allowance</b>                            |                |               |                    |                   |               |              |                |
| Home loans   | 38             | 77            | 10                 | 13                | 100           | 326          | 464            |
| Credit cards, unsecured loans and other retail lending | 441            | 2,086         | 203                | 245               | 2,534         | 2,291        | 5,266          |
| Corporate loans  | 129            | 444           | 22                 | 12                | 478           | 765          | 1,372          |
| <b>Total</b>   | <b>608</b>     | <b>2,607</b>  | <b>235</b>         | <b>270</b>        | <b>3,112</b>  | <b>3,382</b> | <b>7,102</b>   |
| <b>Net exposure</b>                                    |                |               |                    |                   |               |              |                |
| Home loans   | 125,186        | 17,031        | 1,602              | 591               | 19,224        | 2,099        | 146,509        |
| Credit cards, unsecured loans and other retail lending | 40,041         | 11,476        | 499                | 257               | 12,232        | 1,253        | 53,526         |
| Corporate loans  | 99,782         | 14,090        | 385                | 549               | 15,024        | 2,347        | 117,153        |

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|  |                |               |              |              |               |              |                |
|--|----------------|---------------|--------------|--------------|---------------|--------------|----------------|
| <b>Total</b>   | <b>265,009</b> | <b>42,597</b> | <b>2,486</b> | <b>1,397</b> | <b>46,480</b> | <b>5,699</b> | <b>317,188</b> |
| <b>Coverage ratio</b>                                  | <b>%</b>       | <b>%</b>      | <b>%</b>     | <b>%</b>     | <b>%</b>      | <b>%</b>     | <b>%</b>       |
| Home loans   | -              | 0.5           | 0.6          | 2.2          | 0.5           | 13.4         | 0.3            |
| Credit cards, unsecured loans and other retail lending | 1.1            | 15.4          | 28.9         | 48.8         | 17.2          | 64.6         | 9.0            |
| Corporate loans  | 0.1            | 3.1           | 5.4          | 2.1          | 3.1           | 24.6         | 1.2            |
| <b>Total</b>   | <b>0.2</b>     | <b>5.8</b>    | <b>8.6</b>   | <b>16.2</b>  | <b>6.3</b>    | <b>37.2</b>  | <b>2.2</b>     |

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## Treasury and Capital Risk

### Capital

Barclays' fully loaded CET1 regulatory requirement is expected to be 11.4% comprising a 4.5% Pillar 1 minimum, a 2.5% Capital Conservation Buffer (CCB), a 1.5% Global Systemically Important Institution (G-SII) buffer, a 2.4% Pillar 2A requirement and an expected 0.5% Countercyclical Capital Buffer (CCyB).

The CCB and the G-SII buffer, determined by the PRA in line with guidance from the Financial Stability Board (FSB), are subject to phased implementation at 25% per annum from 2016 with full effect from 2019. The CCB has been set at 2.5% with 1.9% applicable for 2018. The G-SII buffer for 2018 has been set at 1.5% with 1.1% applicable for 2018. On 21 November 2017 the FSB confirmed that the G-SII buffer will remain at 1.5% applicable for 2019.

On 27 June 2018, the Financial Policy Committee (FPC) increased the UK CCyB rate from 0% to 0.5% resulting in a 0.3% CCyB for Barclays for Q318. From November 2018, the rate is expected to increase to 1% and based on current UK exposures, Barclays' CCyB is expected to be approximately 0.5% from November 2018. Other national authorities also determine the appropriate CCyBs that should be applied to exposures in their jurisdiction, however based on current exposures none of those set are material.

Barclays' Pillar 2A requirement as per the PRA's Individual Capital Guidance (ICG) for 2018 is 4.3%, of which at least 56.25% needs to be met in CET1 form, equating to approximately 2.4% of RWAs. Certain elements of the Pillar 2A requirement are a fixed quantum whilst others are a proportion of RWAs and are based on a point in time assessment. The Pillar 2A requirement is subject to at least annual review.

As at 30 September 2018, Barclays' transitional CET1 ratio was 13.2% which exceeded the 2018 transitional minimum requirement of 10.2% comprising a 4.5% Pillar 1 minimum, a 1.9% CCB, a 1.1% G-SII buffer, a 0.3% CCyB and a 2.4% Pillar 2A requirement.

## Treasury and Capital Risk

### Capital ratios<sup>1,2,3</sup>

|                          | As at<br>30.09.18 | As at<br>30.06.18 | As at<br>31.12.17 |
|--------------------------|-------------------|-------------------|-------------------|
| CET1                     | 13.2%             | 13.0%             | 13.3%             |
| Tier 1 (T1)              | 17.5%             | 16.6%             | 17.2%             |
| Total regulatory capital | 21.3%             | 20.5%             | 21.5%             |

### Capital resources

|   | £bn         | £bn         | £bn         |
|---|-------------|-------------|-------------|
| <b>Total equity excluding non-controlling interests per the balance sheet</b> | <b>63.2</b> | <b>61.1</b> | <b>63.9</b> |
| Less: other equity instruments (recognised as AT1 capital)                    | (10.8)      | (8.9)       | (8.9)       |
| Adjustment to retained earnings for foreseeable dividends                     | (0.5)       | (0.6)       | (0.4)       |

### Other regulatory adjustments and deductions

|   |             |             |             |
|---|-------------|-------------|-------------|
| Additional value adjustments (PVA)  | (1.6)       | (1.6)       | (1.4)       |
| Goodwill and intangible assets  | (7.9)       | (7.9)       | (7.9)       |
| Deferred tax assets that rely on future profitability excluding temporary differences | (0.6)       | (0.5)       | (0.6)       |
| Fair value reserves related to gains or losses on cash flow hedges                    | (0.4)       | (0.7)       | (1.2)       |
| Excess of expected losses over impairment   | -           | -           | (1.2)       |
| Gains or losses on liabilities at fair value resulting from own credit                | 0.1         | 0.1         | 0.1         |
| Defined benefit pension fund assets   | (0.8)       | (0.8)       | (0.7)       |
| Direct and indirect holdings by an institution of own CET1 instruments                | (0.1)       | (0.1)       | (0.1)       |
| Adjustment under IFRS 9 transitional arrangements                                     | 1.3         | 1.3         | -           |
| Other regulatory adjustments  | (0.1)       | -           | -           |
| <b>CET1 capital</b>   | <b>41.7</b> | <b>41.4</b> | <b>41.6</b> |

### AT1 capital

|  |             |             |             |
|--|-------------|-------------|-------------|
| Capital instruments and related share premium accounts                       | 10.8        | 8.9         | 8.9         |
| Qualifying AT1 capital (including minority interests) issued by subsidiaries | 2.7         | 2.8         | 3.5         |
| Other regulatory adjustments and deductions                                  | (0.1)       | (0.1)       | (0.1)       |
| <b>AT1 capital</b>   | <b>13.5</b> | <b>11.7</b> | <b>12.3</b> |

### T1 capital

|  |             |             |             |
|--|-------------|-------------|-------------|
|  | <b>55.2</b> | <b>53.0</b> | <b>53.9</b> |
|--|-------------|-------------|-------------|

### T2 capital

|   |             |             |             |
|---|-------------|-------------|-------------|
| Capital instruments and related share premium accounts                      | 6.6         | 6.6         | 6.5         |
| Qualifying T2 capital (including minority interests) issued by subsidiaries | 5.6         | 6.1         | 7.0         |
| Other regulatory adjustments and deductions                                 | (0.3)       | (0.3)       | (0.3)       |
| <b>Total regulatory capital</b>   | <b>67.2</b> | <b>65.4</b> | <b>67.2</b> |

### Total RWAs

|  |              |              |              |
|--|--------------|--------------|--------------|
|  | <b>316.2</b> | <b>319.3</b> | <b>313.0</b> |
|--|--------------|--------------|--------------|

1 CET1, T1 and T2 capital, and RWAs are calculated applying the transitional arrangements of the CRR. This includes IFRS 9 transitional arrangements and the grandfathering of CRR non-compliant capital instruments.

2 The fully loaded CET1 ratio, as is relevant for assessing against the conversion trigger in Barclays PLC additional tier 1 (AT1) securities, was 12.8%, with £40.5bn of CET1 capital and £316bn of RWAs calculated without applying the transitional arrangements of the CRR.

3 The Barclays PLC CET1 ratio, as is relevant for assessing against the conversion trigger in Barclays Bank PLC T2 Contingent Capital Notes, was 13.2%. For this calculation CET1 capital and RWAs are calculated applying the transitional arrangements under the CRR, including the IFRS 9 transitional arrangements. The benefit of the Financial Services Authority (FSA) October 2012 interpretation of the transitional provisions, relating to the implementation of CRD IV, expired in December 2017.

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## Treasury and Capital Risk

| Movement in CET1 capital   | Three months<br>ended | Nine months<br>ended |
|--|-----------------------|----------------------|
|  | 30.09.18              | 30.09.18             |
|  | £bn                   | £bn                  |
| <b>Opening CET1 capital</b>  | <b>41.4</b>           | <b>41.6</b>          |
| <b>Effects of changes in accounting policies</b>   | <b>-</b>              | <b>(2.2)</b>         |
| Profit for the period attributable to equity holders   | 1.2                   | 2.0                  |
| Own credit relating to derivative liabilities  | -                     | (0.1)                |
| Dividends paid and foreseen  | (0.4)                 | (1.2)                |
| <b>Increase in retained regulatory capital generated from earnings</b>                                   | <b>0.7</b>            | <b>0.7</b>           |
| Net impact of share schemes  | 0.1                   | -                    |
| Fair value through other comprehensive income reserve  | (0.2)                 | (0.7)                |
| Currency translation reserve   | 0.1                   | 0.5                  |
| <b>Increase/(decrease) in other qualifying reserves</b>  | <b>-</b>              | <b>(0.2)</b>         |
| Pension remeasurements within reserves   | (0.2)                 | (0.3)                |
| Defined benefit pension fund asset deduction   | -                     | (0.1)                |
| <b>Net impact of pensions</b>  | <b>(0.2)</b>          | <b>(0.4)</b>         |
| Additional value adjustments (PVA)   | (0.1)                 | (0.3)                |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences | (0.1)                 | -                    |
| Excess of expected loss over impairment  | -                     | 1.2                  |
| Adjustment under IFRS 9 transitional arrangements  | -                     | 1.3                  |
| <b>(Decrease)/increase in regulatory capital due to adjustments and deductions</b>                       | <b>(0.2)</b>          | <b>2.2</b>           |
| <b>Closing CET1 capital</b>  | <b>41.7</b>           | <b>41.7</b>          |

CET1 capital increased £0.1bn to £41.7bn.

Profit for the period attributable to equity holders of £2bn was partially offset by £1.2bn of the regulatory deduction for dividends paid and foreseen. Other movements in the period were:

A £0.2bn decrease in other qualifying reserves with a £0.7bn decrease in the fair value through other comprehensive income reserve offset by a £0.5bn increase in the currency translation reserve driven by the appreciation of period end USD against GBP

A £0.4bn decrease as a result of movements relating to pensions, largely due to deficit contribution payments of £0.25bn in April 2018 and £0.25bn in September 2018

The implementation of IFRS 9 resulted in a net increase in CET1 capital as the initial decrease in shareholders' equity of £2.2bn on implementation was more than offset by the transitional relief of £1.3bn and the removal of £1.2bn of regulatory deduction for the excess of expected loss over impairment.

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## Treasury and Capital Risk

### Risk weighted assets (RWAs) by risk type and business

|                        | Credit risk |              | Counterparty credit risk<br>Settlement |             |             |            | Market risk |             | Operational risk | Total RWAs   |
|------------------------|-------------|--------------|--|-------------|-------------|------------|-------------|-------------|------------------|--------------|
|                        | Std<br>£bn  | IRB<br>£bn   | Std<br>£bn                             | IRB<br>£bn  | risk<br>£bn | CVA<br>£bn | Std<br>£bn  | IMA<br>£bn  | £bn              | £bn          |
| <b>As at 30.09.18</b>  |             |              |  |             |             |            |             |             |                  |              |
| Barclays UK            | 3.4         | 59.2         | 0.3                                    | -           | -           | 0.1        | -           | -           | 11.8             | 74.8         |
| Barclays International | 51.6        | 68.8         | 15.3                                   | 16.8        | 0.1         | 3.4        | 15.8        | 14.4        | 28.4             | 214.6        |
| Head Office            | 4.1         | 6.0          | -                                      | 0.2         | -           | -          | -           | -           | 16.5             | 26.8         |
| <b>Barclays Group</b>  | <b>59.1</b> | <b>134.0</b> | <b>15.6</b>                            | <b>17.0</b> | <b>0.1</b>  | <b>3.5</b> | <b>15.8</b> | <b>14.4</b> | <b>56.7</b>      | <b>316.2</b> |
| <b>As at 30.06.18</b>  |             |              |  |             |             |            |             |             |                  |              |
| Barclays UK            | 3.9         | 59.1         | 0.2                                    | -           | -           | -          | -           | -           | 11.8             | 75.0         |
| Barclays International | 51.1        | 74.4         | 15.6                                   | 16.4        | 0.1         | 2.9        | 14.7        | 14.4        | 28.4             | 218.0        |
| Head Office            | 4.4         | 5.2          | -                                      | 0.2         | -           | -          | -           | -           | 16.5             | 26.3         |
| <b>Barclays Group</b>  | <b>59.4</b> | <b>138.7</b> | <b>15.8</b>                            | <b>16.6</b> | <b>0.1</b>  | <b>2.9</b> | <b>14.7</b> | <b>14.4</b> | <b>56.7</b>      | <b>319.3</b> |
| <b>As at 31.12.17</b>  |             |              |  |             |             |            |             |             |                  |              |
| Barclays UK            | 3.8         | 55.0         | -                                      | -           | -           | -          | -           | -           | 12.2             | 70.9         |
| Barclays International | 49.1        | 69.5         | 17.0                                   | 17.2        | 0.1         | 2.8        | 13.3        | 13.5        | 27.7             | 210.3        |
| Head Office            | 2.9         | 9.8          | 0.1                                    | 0.6         | -           | 0.2        | 0.1         | 1.4         | 16.8             | 31.8         |
| <b>Barclays Group</b>  | <b>55.8</b> | <b>134.2</b> | <b>17.1</b>                            | <b>17.9</b> | <b>0.1</b>  | <b>3.0</b> | <b>13.4</b> | <b>14.9</b> | <b>56.7</b>      | <b>313.0</b> |

### Movement analysis of RWAs

|   | Credit risk<br>£bn | Counterparty credit risk<br>£bn | Market risk<br>£bn | Operational risk<br>£bn | Total RWAs<br>£bn |
|---|--------------------|---------------------------------|--------------------|-------------------------|-------------------|
| <b>Nine months ended 30.09.18</b>       |                    |                                 |                    |                         |                   |
| <b>Opening RWAs</b>                     | <b>190.0</b>       | <b>38.0</b>                     | <b>28.3</b>        | <b>56.7</b>             | <b>313.0</b>      |
| Book size                               | 5.5                | (0.3)                           | 0.5                | -                       | 5.7               |
| Acquisitions and disposals              | (3.3)              | (0.3)                           | (0.2)              | -                       | (3.8)             |
| Book quality                            | (2.8)              | 0.2                             | -                  | -                       | (2.6)             |
| Model updates                           | (0.1)              | -                               | -                  | -                       | (0.1)             |
| Methodology and policy                  | 2.0                | (1.4)                           | 1.6                | -                       | 2.2               |
| Foreign exchange movements <sup>1</sup> | 1.8                | -                               | -                  | -                       | 1.8               |
| <b>Closing RWAs</b>                     | <b>193.1</b>       | <b>36.2</b>                     | <b>30.2</b>        | <b>56.7</b>             | <b>316.2</b>      |

<sup>1</sup> Foreign exchange movements does not include foreign exchange for counterparty credit risk or market risk.

RWAs increased £3.2bn to £316.2bn:

Book size increased RWAs £5.7bn primarily due to increased lending activity in the investment banking businesses

Acquisitions and disposals decreased RWAs £3.8bn primarily due to the regulatory deconsolidation of BAGL

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Book quality decreased RWAs £2.6bn primarily due to improvement in the risk profile in Barclays International

Methodology and policy increased RWAs £2.2bn primarily due to regulatory methodology changes for the ESHLA portfolio

Foreign exchange movements increased RWAs £1.8bn primarily due to appreciation of period end USD against GBP

## Treasury and Capital Risk

### Leverage ratio and exposures

Barclays is subject to a leverage ratio requirement that is implemented on a phased basis, with a transitional requirement of 3.7% as at 30 September 2018; this comprised the 3.25% minimum requirement, a transitional G-SII additional leverage ratio buffer (G-SII ALRB) of 0.39% and a countercyclical leverage ratio buffer (CCLB) of 0.1%. Although the leverage ratio is expressed in terms of T1 capital, 75% of the minimum requirement, equating to 2.4375%, needs to be met with CET1 capital. In addition, the G-SII ALRB and CCLB must be covered solely with CET1 capital. The CET1 capital held against the 0.39% transitional G-SII ALRB was £4.4bn and the 0.1% CCLB was £1.1bn. The fully loaded UK leverage requirement is expected to be 4.0%.

From 1 January 2018, following the end of the transitional period Barclays is required to disclose an average UK leverage ratio which is based on capital on the last day of each month in the quarter and an exposure measure for each day in the quarter. During the transitional period, the exposure measure was based on the last day of each month in the quarter. Barclays is also required to disclose a UK leverage ratio based on capital and exposure on the last day of the quarter. Both approaches exclude qualifying claims on central banks from the leverage exposures.

|  | As at<br>30.09.18 | As at<br>30.06.18 | As at<br>31.12.17 |
|--|-------------------|-------------------|-------------------|
|  | £bn               | £bn               | £bn               |
| <b>Leverage ratios<sup>1,2</sup></b>               |                   |                   |                   |
| Average T1 capital <sup>3</sup>                    | 51.8              | 49.7              | 51.2              |
| Average UK leverage exposure <sup>4</sup>          | 1,119             | 1,082             | 1,045             |
| <b>Average UK leverage ratio</b>                   | <b>4.6%</b>       | <b>4.6%</b>       | <b>4.9%</b>       |
| <b>UK leverage ratio</b>                           | <b>4.9%</b>       | <b>4.9%</b>       | <b>5.1%</b>       |
| CET1 capital                                       | 41.7              | 41.4              | 41.6              |
| AT1 capital  | 10.7              | 8.8               | 8.8               |
| <b>T1 capital<sup>3</sup></b>                      | <b>52.5</b>       | <b>50.2</b>       | <b>50.4</b>       |
| <b>Leverage exposure</b>                           |                   |                   |                   |
| <b>Accounting assets</b>                           |                   |                   |                   |
| Derivative financial instruments                   | 215               | 228               | 238               |
| Derivative cash collateral                         | 47                | 48                | 53                |
| Securities financing transactions (SFTs)           | 129               | 119               | 113               |
| Loans and advances and other assets                | 780               | 755               | 729               |
| <b>Total IFRS assets</b>                           | <b>1,171</b>      | <b>1,150</b>      | <b>1,133</b>      |
| <b>Regulatory consolidation adjustments</b>        | <b>(1)</b>        | <b>-</b>          | <b>8</b>          |
| <b>Derivatives adjustments</b>                     |                   |                   |                   |
| Derivatives netting                                | (194)             | (208)             | (217)             |
| Adjustments to cash collateral                     | (40)              | (40)              | (42)              |
| Net written credit protection                      | 16                | 20                | 14                |
| Potential future exposure (PFE) on derivatives     | 133               | 128               | 120               |
| <b>Total derivatives adjustments</b>               | <b>(85)</b>       | <b>(100)</b>      | <b>(125)</b>      |
| <b>SFTs adjustments</b>                            | <b>17</b>         | <b>19</b>         | <b>19</b>         |
| <b>Regulatory deductions and other adjustments</b> | <b>(11)</b>       | <b>(10)</b>       | <b>(13)</b>       |
| <b>Weighted off-balance sheet commitments</b>      | <b>101</b>        | <b>106</b>        | <b>103</b>        |
| <b>Qualifying central bank claims</b>              | <b>(129)</b>      | <b>(135)</b>      | <b>(140)</b>      |

UK leverage exposure<sup>2</sup>

1,063

1,030

985

- 1 The fully loaded UK leverage ratio was 4.8%, with £51.2bn of T1 capital and £1,062bn of leverage exposure calculated without applying the transitional arrangements of the CRR.
- 2 Capital and leverage measures are calculated applying the transitional arrangements of the CRR.
- 3 The T1 capital is calculated in line with the PRA Handbook, which excludes grandfathered AT1 instruments allowed under the CRR.
- 4 The average UK leverage exposure as at 31 December 2017 was calculated based on the last day of each month in the quarter.

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## Treasury and Capital Risk

The average UK leverage ratio decreased to 4.6% (December 2017: 4.9%) partially driven by the change to the daily exposure measure. Average UK leverage exposures increased £74bn to £1,119bn due to higher trading activity in SFTs and trading portfolio assets and a decrease in the qualifying central bank claims deduction.

The UK leverage ratio decreased to 4.9% (December 2017: 5.1%) driven by an increase in UK leverage exposure of £78bn to £1,063bn partially offset by an increase in T1 capital primarily due to a new AT1 issuance during the third quarter. Leverage exposure movements included:

Loans and advances and other assets increased £51bn to £780bn primarily driven by a £24bn increase in settlement balances, £10bn increase in lending in Barclays International and Barclays UK and a £10bn increase in trading portfolio assets

SFTs increased £16bn to £129bn primarily driven by higher client demand for securities due to an increase in trading activity

PFEs increased £13bn to £133bn primarily driven by an increase in foreign exchange and interest rate derivatives

Qualifying central bank claims decreased £11bn to £129bn primarily driven by liquidity pool currency composition moving into Euro central bank deposits not matched by customer deposits

Regulatory consolidation adjustments decreased £9bn primarily driven by the regulatory deconsolidation of BAGL  
The difference between the average UK leverage ratio and the UK leverage ratio was primarily driven by lower SFTs at quarter end.

Barclays is required to disclose a CRR leverage ratio. This is included in the additional Barclays regulatory disclosures, prepared in accordance with European Banking Authority (EBA) guidelines on disclosure requirements under Part Eight of Regulation (EU) No 575/2013 (see Barclays PLC Pillar 3 Report Q3 2018), due to be published by 24 October 2018, available at [home.barclays/results](http://home.barclays/results).

## Treasury and Capital Risk

### Minimum requirement for own funds and eligible liabilities (MREL)

Under the Bank of England's statement of policy on MREL, the Bank of England will set MREL for UK Global Systemically Important Banks (G-SIBs) as necessary to implement the total loss-absorbing capacity (TLAC) standard. Institution or group-specific MREL requirements will depend on the preferred resolution strategy for that institution or group.

The MREL requirements will be phased in from 1 January 2019 and will be fully implemented by 1 January 2022, at which time G-SIBs with resolution entities incorporated in the UK, including Barclays, will be required to meet an MREL equivalent to the higher of either: (i) two times the sum of its Pillar 1 and Pillar 2A requirements or; (ii) the higher of two times its leverage ratio requirement or 6.75% of leverage exposures. However, the PRA will review the MREL calibration by the end of 2020, including assessing the proposal for Pillar 2A recapitalisation which may drive a different 1 January 2022 MREL requirement than currently proposed. In addition, it is proposed that CET1 capital cannot be counted towards both MREL and the combined buffer requirement (CBR), meaning that the CBR will effectively be applied above both the Pillar 1 and Pillar 2A requirements relating to own funds and MREL.

Barclays' indicative MREL requirement is currently expected to be 29.1% of RWAs from 1 January 2022 consisting of the following components:

Loss absorption and recapitalisation amounts consisting of 8% Pillar 1 and 4.3% Pillar 2A buffers respectively

Regulatory buffers including a 1.5% G-SII buffer, 2.5% CCB and 0.5% from the planned introduction of a 1% CCyB for the UK<sup>1</sup>

### MREL ratios and position

|   | As at<br>30.09.18 | As at<br>30.06.18 | As at<br>31.12.17 |
|---|-------------------|-------------------|-------------------|
| <b>MREL ratios</b>  |                   |                   |                   |
| CET1 capital <sup>2</sup>   | 13.2%             | 13.0%             | 13.3%             |
| AT1 capital instruments and related share premium accounts                                | 3.4%              | 2.8%              | 2.9%              |
| Tier 2 (T2) capital instruments and related share premium accounts                        | 2.1%              | 2.1%              | 2.1%              |
| Term senior unsecured funding   | 9.4%              | 8.7%              | 6.8%              |
| <b>Total Barclays PLC (the Parent company) MREL ratio</b>                                 | <b>28.1%</b>      | <b>26.5%</b>      | <b>25.0%</b>      |
| Qualifying AT1 capital (including minority interests) issued by subsidiaries <sup>3</sup> | 0.8%              | 0.9%              | 1.1%              |
| Qualifying T2 capital (including minority interests) issued by subsidiaries <sup>3</sup>  | 1.7%              | 1.8%              | 2.2%              |
| <b>Total MREL ratio, including eligible Barclays Bank PLC instruments</b>                 | <b>30.7%</b>      | <b>29.2%</b>      | <b>28.2%</b>      |
| <b>MREL position</b>  | <b>£bn</b>        | <b>£bn</b>        | <b>£bn</b>        |
| CET1 capital <sup>2</sup>   | 41.7              | 41.4              | 41.6              |
| AT1 capital instruments and related share premium accounts                                | 10.8              | 8.9               | 8.9               |
| T2 capital instruments and related share premium accounts                                 | 6.6               | 6.6               | 6.5               |
| Term senior unsecured funding   | 29.8              | 27.6              | 21.2              |
| <b>Total Barclays PLC (the Parent company) MREL position</b>                              | <b>89.0</b>       | <b>84.5</b>       | <b>78.2</b>       |
| Qualifying AT1 capital (including minority interests) issued by subsidiaries <sup>3</sup> | 2.6               | 2.7               | 3.4               |
| Qualifying T2 capital (including minority interests) issued by subsidiaries <sup>3</sup>  | 5.4               | 5.8               | 6.8               |
| <b>Total MREL position, including eligible Barclays Bank PLC instruments</b>              | <b>97.0</b>       | <b>93.0</b>       | <b>88.4</b>       |
| <b>Total RWAs<sup>2</sup></b>   | <b>316.2</b>      | <b>319.3</b>      | <b>313.0</b>      |

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- 1 2022 requirements subject to Bank of England review by the end of 2020.*
- 2 CET1 capital and RWAs are calculated applying the transitional arrangements of the CRR. This includes IFRS 9 transitional arrangements and the grandfathering of CRR non-compliant capital instruments.*
- 3 Includes other AT1 capital regulatory adjustments and deductions of £0.1bn (December 2017: £0.1bn), and other T2 capital regulatory adjustments and deductions of £0.3bn (December 2017: £0.3bn).*

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## Condensed Consolidated Financial Statements

### Consolidated summary income statement

|   | Nine months ended<br>30.09.18 | Nine months ended<br>30.09.17 |
|---|-------------------------------|-------------------------------|
|   | £m                            | £m                            |
| Total income  | 16,063                        | 16,054                        |
| Credit impairment charges and other provisions                        | (825)                         | (1,763)                       |
| <b>Net operating income</b>   | <b>15,238</b>                 | <b>14,291</b>                 |
| Operating expenses excluding litigation and conduct                   | (10,003)                      | (10,263)                      |
| Litigation and conduct  | (2,147)                       | (824)                         |
| <b>Operating expenses</b>   | <b>(12,150)</b>               | <b>(11,087)</b>               |
| Other net income  | 32                            | 244                           |
| <b>Profit before tax</b>  | <b>3,120</b>                  | <b>3,448</b>                  |
| Tax charge  | (977)                         | (1,102)                       |
| <b>Profit after tax in respect of continuing operations</b>           | <b>2,143</b>                  | <b>2,346</b>                  |
| Loss after tax in respect of discontinued operation                   | -                             | (2,195)                       |
| <b>Profit after tax</b>   | <b>2,143</b>                  | <b>151</b>                    |
| <b>Attributable to:</b>   |                               |                               |
| Equity holders of the parent  | 1,470                         | (628)                         |
| Other equity instrument holders <sup>1</sup>                          | 522                           | 458                           |
| <b>Total equity holders of the parent</b>                             | <b>1,992</b>                  | <b>(170)</b>                  |
| Non-controlling interests in respect of continuing operations         | 151                           | 181                           |
| Non-controlling interests in respect of discontinued operation        | -                             | 140                           |
| <b>Profit after tax</b>   | <b>2,143</b>                  | <b>151</b>                    |
| <b>Earnings per share<sup>1</sup></b>                                 |                               |                               |
| Basic earnings/(loss) per ordinary share                              | 9.4p                          | (3.0p)                        |
| Basic earnings per ordinary share in respect of continuing operations | 9.4p                          | 10.8p                         |
| Basic loss per ordinary share in respect of discontinued operation    | -                             | (13.8p)                       |

<sup>1</sup> The profit after tax attributable to other equity instrument holders of £522m (Q317 YTD: £458m) is offset by a tax credit recorded in reserves of £141m (Q317 YTD: £125m). The net amount of £381m (Q317 YTD: £333m), along with non-controlling interests, is deducted from profit after tax in order to calculate earnings per share and return on average tangible shareholders' equity.



## Condensed Consolidated Financial Statements

### Consolidated summary balance sheet

|   | As at<br>30.09.18 | As at<br>01.01.18 <sup>1</sup> |
|---|-------------------|--------------------------------|
|   | £m                | £m                             |
| <b>Assets</b>   |                   |                                |
| Cash and balances at central banks  | 168,887           | 171,082                        |
| Cash collateral and settlement balances   | 97,094            | 74,774                         |
| Loans and advances at amortised cost  | 328,865           | 317,188                        |
| Reverse repurchase agreements and other similar secured lending                 | 4,893             | 597                            |
| Trading portfolio assets  | 124,598           | 114,173                        |
| Financial assets at fair value through the income statement                     | 152,885           | 140,211                        |
| Derivative financial instruments  | 215,137           | 237,669                        |
| Financial assets at fair value through other comprehensive income               | 55,544            | 53,241                         |
| Investments in associates and joint ventures                                    | 728               | 699                            |
| Goodwill and intangible assets  | 7,877             | 7,849                          |
| Current tax assets  | 535               | 482                            |
| Deferred tax assets   | 4,275             | 4,084                          |
| Other assets  | 9,457             | 8,199                          |
| Assets included in disposal groups classified as held for sale                  | -                 | 1,193                          |
| <b>Total assets</b>   | <b>1,170,775</b>  | <b>1,131,441</b>               |
| <b>Liabilities</b>  |                   |                                |
| Deposits at amortised cost  | 396,314           | 379,841                        |
| Cash collateral and settlement balances   | 88,940            | 65,925                         |
| Repurchase agreements and other similar secured borrowing                       | 20,574            | 15,053                         |
| Debt securities in issue  | 79,472            | 73,314                         |
| Subordinated liabilities  | 20,710            | 23,826                         |
| Trading portfolio liabilities   | 47,197            | 37,351                         |
| Financial liabilities designated at fair value                                  | 225,353           | 220,083                        |
| Derivative financial instruments  | 213,755           | 238,345                        |
| Current tax liabilities   | 679               | 586                            |
| Deferred tax liabilities  | 63                | 44                             |
| Other liabilities   | 12,436            | 13,207                         |
| <b>Total liabilities</b>  | <b>1,105,493</b>  | <b>1,067,575</b>               |
| <b>Equity</b>   |                   |                                |
| Called up share capital and share premium                                       | 4,302             | 22,045                         |
| Other reserves  | 4,217             | 5,247                          |
| Retained earnings   | 43,807            | 25,522                         |
| <b>Shareholders' equity attributable to ordinary shareholders of the parent</b> | <b>52,326</b>     | <b>52,814</b>                  |
| Other equity instruments  | 10,843            | 8,941                          |
| <b>Total equity excluding non-controlling interests</b>                         | <b>63,169</b>     | <b>61,755</b>                  |
| Non-controlling interests   | 2,113             | 2,111                          |
| <b>Total equity</b>   | <b>65,282</b>     | <b>63,866</b>                  |
| <b>Total liabilities and equity</b>   | <b>1,170,775</b>  | <b>1,131,441</b>               |

<sup>1</sup> The balance sheet presentation has been updated as a result of the adoption of new accounting policies on 1 January 2018. The comparatives are presented under the new accounting policies to aid comparability. For further details, refer to the Barclays PLC Interim 2018 Results Announcement at [home.barclays/results](http://home.barclays/results).

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## Condensed Consolidated Financial Statements

## Consolidated statement of changes in equity

| Nine months ended 30.09.18                             | Called up share capital and share premium | Other equity instruments | Other reserves | Retained earnings | Total         | Non-controlling interests | Total equity  |
|--|---|--------------------------|----------------|-------------------|---------------|---------------------------|---------------|
|  | £m  | £m                       | £m             | £m                | £m            | £m                        | £m            |
| <b>Balance as at 31 December 2017</b>                  | <b>22,045</b>                             | <b>8,941</b>             | <b>5,383</b>   | <b>27,536</b>     | <b>63,905</b> | <b>2,111</b>              | <b>66,016</b> |
| Effects of changes in accounting policies <sup>1</sup> | -   | -                        | (136)          | (2,014)           | (2,150)       | -                         | (2,150)       |
| <b>Balance as at 1 January 2018</b>                    | <b>22,045</b>                             | <b>8,941</b>             | <b>5,247</b>   | <b>25,522</b>     | <b>61,755</b> | <b>2,111</b>              | <b>63,866</b> |
| Profit after tax                                       | -   | 522                      | -              | 1,470             | 1,992         | 151                       | 2,143         |
| Other comprehensive profit after tax for the period    | -   | -                        | (1,030)        | (257)             | (1,287)       | -                         | (1,287)       |
| <b>Total comprehensive income for the period</b>       | <b>-</b>                                  | <b>522</b>               | <b>(1,030)</b> | <b>1,213</b>      | <b>705</b>    | <b>151</b>                | <b>856</b>    |
| Issue of new ordinary shares                           | 88  | -                        | -              | -                 | 88            | -                         | 88            |
| Issue of shares under employee share schemes           | 42  | -                        | -              | 326               | 368           | -                         | 368           |
| Capital reorganisation <sup>2</sup>                    | (17,873)                                  | -                        | -              | 17,873            | -             | -                         | -             |
| Issue and exchange of equity instruments               | -   | 1,925                    | -              | -                 | 1,925         | -                         | 1,925         |
| Other equity instruments coupons paid                  | -   | (522)                    | -              | 141               | (381)         | -                         | (381)         |
| Treasury shares  | -   | -                        | -              | (487)             | (487)         | -                         | (487)         |
| Dividends paid   | -   | -                        | -              | (768)             | (768)         | (147)                     | (915)         |
| Other movements  | -   | (23)                     | -              | (13)              | (36)          | (2)                       | (38)          |
| <b>Balance as at 30 September 2018</b>                 | <b>4,302</b>                              | <b>10,843</b>            | <b>4,217</b>   | <b>43,807</b>     | <b>63,169</b> | <b>2,113</b>              | <b>65,282</b> |
| <b>Three months ended 30.09.18</b>                     |   |                          |                |                   |               |                           |               |
| <b>Balance as at 1 July 2018</b>                       | <b>22,144</b>                             | <b>8,938</b>             | <b>4,532</b>   | <b>25,441</b>     | <b>61,055</b> | <b>2,113</b>              | <b>63,168</b> |
| Profit after tax                                       | -   | 176                      | -              | 1,002             | 1,178         | 43                        | 1,221         |
| Other comprehensive profit after tax for the period    | -   | -                        | (330)          | (213)             | (543)         | (1)                       | (544)         |
| <b>Total comprehensive income for the period</b>       | <b>-</b>                                  | <b>176</b>               | <b>(330)</b>   | <b>789</b>        | <b>635</b>    | <b>42</b>                 | <b>677</b>    |
| Issue of new ordinary shares                           | 21  | -                        | -              | -                 | 21            | -                         | 21            |
| Issue of shares under employee share schemes           | 10  | -                        | -              | 89                | 99            | -                         | 99            |
| Capital reorganisation <sup>2</sup>                    | (17,873)                                  | -                        | -              | 17,873            | -             | -                         | -             |
| Issue and exchange of equity instruments               | -   | 1,925                    | -              | -                 | 1,925         | -                         | 1,925         |
| Other equity instruments coupons paid                  | -   | (176)                    | -              | 48                | (128)         | -                         | (128)         |
| Treasury shares  | -   | -                        | 15             | (3)               | 12            | -                         | 12            |
| Dividends paid   | -   | -                        | -              | (427)             | (427)         | (41)                      | (468)         |
| Other movements  | -   | (20)                     | -              | (3)               | (23)          | (1)                       | (24)          |
| <b>Balance as at 30 September 2018</b>                 | <b>4,302</b>                              | <b>10,843</b>            | <b>4,217</b>   | <b>43,807</b>     | <b>63,169</b> | <b>2,113</b>              | <b>65,282</b> |

|   | As at 30.09.18 | As at 01.01.18 <sup>1</sup> |
|---|----------------|-----------------------------|
|   | £m             | £m                          |
| <b>Other reserves</b>                                 |                |                             |
| Currency translation reserve                          | 3,532          | 3,054                       |
| Fair value through other comprehensive income reserve | (463)          | 228                         |
| Cash flow hedging reserve                             | 410            | 1,161                       |
| Own credit reserve                                    | (245)          | (179)                       |
| Other reserves and treasury shares                    | 983            | 983                         |
| <b>Total other reserves</b>                           | <b>4,217</b>   | <b>5,247</b>                |

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- 1 *The balance sheet presentation has been updated as a result of the adoption of new accounting policies on 1 January 2018. The comparatives are presented under the new accounting policies to aid comparability. For further details, refer to the Barclays PLC Interim 2018 Results Announcement at [home.barclays/results](http://home.barclays/results).*
- 2 *On 11 September 2018, the High Court of Justice in England and Wales confirmed the cancellation of the share premium account of Barclays PLC, with the balance of £17,873m credited to retained earnings.*

## Barclays PLC Parent Company

### Summary balance sheet

|   | As at<br>30.09.18 | As at<br>31.12.17 |
|---|-------------------|-------------------|
|   | £m                | £m                |
| <b>Assets</b>   |                   |                   |
| Investment in subsidiaries                                  | 57,580            | 39,354            |
| Loans and advances to subsidiaries                          | 29,977            | 23,970            |
| Financial assets at fair value through the income statement | 4,656             | 4,782             |
| Derivative financial instruments                            | 101               | 161               |
| Other assets  | 239               | 202               |
| <b>Total assets</b>   | <b>92,553</b>     | <b>68,469</b>     |
| <b>Liabilities</b>  |                   |                   |
| Deposits at amortised cost                                  | 583               | 500               |
| Subordinated liabilities                                    | 6,717             | 6,501             |
| Debt securities in issue                                    | 29,780            | 22,110            |
| Other liabilities   | 102               | 153               |
| <b>Total liabilities</b>                                    | <b>37,182</b>     | <b>29,264</b>     |
| <b>Equity</b>   |                   |                   |
| Called up share capital                                     | 4,282             | 4,265             |
| Share premium account                                       | 20                | 17,780            |
| Other equity instruments                                    | 10,866            | 8,943             |
| Other reserves  | 394               | 480               |
| Retained earnings   | 39,809            | 7,737             |
| <b>Total equity</b>   | <b>55,371</b>     | <b>39,205</b>     |
| <b>Total liabilities and equity</b>                         | <b>92,553</b>     | <b>68,469</b>     |
| <b>Investment in subsidiaries</b>                           |                   |                   |

The investment in subsidiaries of £57,580m (December 2017: £39,354m) predominantly relates to investments made into Barclays Bank PLC, Barclays Bank UK PLC and £10,918m (December 2017: £8,986m) of AT1 securities. The increase of £18,226m during the period was predominantly driven by the £14,025m holding in Barclays Bank UK PLC, a £2,000m capital injection into Barclays Bank PLC and an additional \$2,500m AT1 holding.

#### Loans and advances to subsidiaries, subordinated liabilities and debt securities in issue

In the nine months ended 30 September 2018, Barclays PLC issued \$4,500m of Fixed and Floating Rate Senior Notes, 1,805m Fixed Rate Senior Notes, £1,500m Fixed Rate Senior Notes, ¥147,600m Fixed Rate Bonds, AUD 600m Fixed and Floating Rate Senior Debt and CHF175m Fixed Rate Senior Debt included within the debt securities in issue balance of £29,780m (December 2017: £22,110m).

#### Share premium

On 11 September 2018, the High Court of Justice in England and Wales confirmed the cancellation of the share premium account of Barclays PLC, with the balance of £17,873m credited to retained earnings.

#### Other equity instruments and other reserves

Other equity instruments comprise of AT1 securities issued by Barclays PLC. In the third quarter Barclays PLC issued a \$2,500m AT1 security. Following the adoption of IFRS 9 on 1 January 2018, the available for sale reserve of £86m has been transferred to retained earnings.

**Retained earnings**

Following the capital reorganisation and receipt of a dividend in specie from Barclays Bank PLC representing its holding in Barclays Bank UK PLC, retained earnings have increased from £7,737m to £39,809m in the period.

**Management of internal investments, loans and advances**

Barclays PLC retains the discretion to manage the nature of its internal investments in the subsidiaries according to their regulatory and business needs. Barclays PLC may invest capital and funding into Barclays Bank PLC, Barclays Bank UK PLC and other Barclays Group subsidiaries such as the Group Service Company and the US Intermediate Holding Company (IHC). In June 2018 the Bank of England published its updated statement of policy on The Bank of England's approach to setting a minimum requirement for own funds and eligible liabilities (MREL). Accordingly, during the course of the second half of 2018 Barclays expects to restructure certain investments in subsidiaries, including to subordinate internal MREL beneath operating liabilities, to the extent required to achieve compliance with internal MREL requirements which will be in effect from 1 January 2019.

## Appendix: Non-IFRS Performance Measures

Barclays management believes that the non-IFRS performance measures included in this document provide valuable information to the readers of the financial statements as they enable the reader to identify a more consistent basis for comparing the businesses' performance between financial periods, and provide more detail concerning the elements of performance which the managers of these businesses are most directly able to influence or are relevant for an assessment of the Barclays Group. They also reflect an important aspect of the way in which operating targets are defined and performance is monitored by Barclays management.

However, any non-IFRS performance measures in this document are not a substitute for IFRS measures and readers should consider the IFRS measures as well.

### Non-IFRS performance measures glossary

| Measure   | Definition  |
|---|---|
| Loan: deposit ratio                                   | Loans and advances at amortised cost divided by deposits at amortised cost.   |
| Period end allocated tangible equity                  | Allocated tangible equity is calculated as 13.0% (2017: 12.0%) of RWAs for each business, adjusted for capital deductions, excluding goodwill and intangible assets, reflecting the assumptions the Barclays Group uses for capital planning purposes. Head Office allocated tangible equity represents the difference between the Barclays Group's tangible shareholders' equity and the amounts allocated to businesses.        |
| Average tangible shareholders' equity                 | Calculated as the average of the previous month's period end tangible equity and the current month's period end tangible equity. The average tangible shareholders' equity for the period is the average of the monthly averages within that period.  |
| Average allocated tangible equity                     | Calculated as the average of the previous month's period end allocated tangible equity and the current month's period end allocated tangible equity. The average allocated tangible equity for the period is the average of the monthly averages within that period.  |
| Return on average tangible shareholders' equity       | Annualised profit after tax attributable to ordinary equity holders of the parent, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average shareholders' equity excluding non-controlling interests and other equity instruments adjusted for the deduction of intangible assets and goodwill. The components of the calculation have been included on page 44. |
| Return on average allocated tangible equity           | Annualised profit after tax attributable to ordinary equity holders of the parent, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average allocated tangible equity. The components of the calculation have been included on page 44.  |
| Cost: income ratio                                    | Operating expenses divided by total income.   |
| Loan loss rate  | Quoted in basis points and represents total annualised impairment charges divided by gross loans and advances held at amortised cost at the balance sheet date. The components of the calculation have been included on page 29.  |
| Net interest margin                                   | Annualised net interest income divided by the sum of average customer assets. The components of the calculation have been included on page 28.  |
| Tangible net asset value per share                    | Calculated by dividing shareholders' equity, excluding non-controlling interests and other equity instruments, less goodwill and intangible assets, by the number of issued ordinary shares. The components of the calculation have been included on page 51.   |
| Performance measures excluding litigation and conduct | Calculated by excluding litigation and conduct charges from performance measures. The components of the calculations have been included on pages 45 to 51.  |

**Barclays PLC**

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## Appendix: Non-IFRS Performance Measures

### Returns

Return on average tangible equity is calculated as annualised profit after tax attributable to ordinary equity holders of the parent, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average tangible equity, excluding non-controlling and other equity interests for businesses. Allocated tangible equity has been calculated as 13.0% (2017: 12.0%) of RWAs for each business, adjusted for capital deductions, excluding goodwill and intangible assets, reflecting the assumptions the Barclays Group uses for capital planning purposes. Head Office average allocated tangible equity represents the difference between the Barclays Group's average tangible shareholders' equity and the amounts allocated to businesses.

|  | Attributable<br>profit/(loss)<br>£m | Tax credit in<br>respect of<br>interest<br>payments on<br>other<br>equity<br>instruments<br>£m | Profit/(loss)<br>attributable to<br>ordinary<br>equity holders<br>of the<br>parent<br>£m | Average<br>tangible<br>equity<br>£bn | Return on<br>average<br>tangible<br>equity<br>% |
|--|-------------------------------------|--|--|--------------------------------------|---|
| <b>Nine months ended 30.09.18</b>                  |                                     |  |  |                                      |   |
| Barclays UK  | 926                                 | 31   | 957  | 10.0                                 | 12.7  |
| Corporate and Investment Bank                      | 1,769                               | 96   | 1,865  | 26.0                                 | 9.6   |
| Consumer, Cards and Payments                       | 744                                 | 11   | 755  | 4.9                                  | 20.7  |
| Barclays International                             | 2,513                               | 107  | 2,620  | 30.9                                 | 11.3  |
| Head Office  | (1,969)                             | 3  | (1,966)  | 3.2                                  | n/m   |
| <b>Barclays Group</b>                              | <b>1,470</b>                        | <b>141</b>   | <b>1,611</b>   | <b>44.1</b>                          | <b>4.9</b>                                      |
| <b>Nine months ended 30.09.17</b>                  |                                     |  |  |                                      |   |
| Barclays UK  | 608                                 | 27   | 635  | 9.0                                  | 9.4   |
| Corporate and Investment Bank                      | 1,423                               | 73   | 1,496  | 23.8                                 | 8.4   |
| Consumer, Cards and Payments                       | 592                                 | 13   | 605  | 4.2                                  | 19.3  |
| Barclays International                             | 2,015                               | 86   | 2,101  | 28.0                                 | 10.0  |
| Head Office <sup>1</sup>                           | (497)                               | 2  | (495)  | 9.0                                  | n/m   |
| Barclays Non-Core                                  | (419)                               | 10   | (409)  | 3.2                                  | n/m   |
| Africa Banking discontinued operation <sup>1</sup> | (2,335)                             | -  | (2,335)  | n/m                                  | n/m   |
| <b>Barclays Group</b>                              | <b>(628)</b>                        | <b>125</b>   | <b>(503)</b>   | <b>49.2</b>                          | <b>(1.4)</b>                                    |

<sup>1</sup> Average allocated tangible equity for Africa Banking is included within Head Office.

## Appendix: Non-IFRS Performance Measures

## Performance measures excluding litigation and conduct

|   | Nine months ended 30.09.18 |  |  |                                 |                   |                         |
|---|----------------------------|--|--|---------------------------------|-------------------|-------------------------|
|   | Barclays UK<br>£m          | Corporate<br>and<br>Investment<br>Bank<br>£m | Consumer,<br>Cards and<br>Payments<br>£m | Barclays<br>International<br>£m | Head Office<br>£m | Barclays<br>Group<br>£m |
| <b>Cost: income ratio</b>   |                            |  |  |                                 |                   |                         |
| Operating expenses  | (3,429)                    | (5,303)                                      | (1,674)                                  | (6,977)                         | (1,744)           | (12,150)                |
| Impact of litigation and conduct  | 468                        | 45   | 49                                       | 94                              | 1,585             | 2,147                   |
| <b>Operating expenses excluding litigation and conduct</b>  | <b>(2,961)</b>             | <b>(5,258)</b>                               | <b>(1,625)</b>                           | <b>(6,883)</b>                  | <b>(159)</b>      | <b>(10,003)</b>         |
| Total income  | 5,520                      | 7,614  | 3,191                                    | 10,805                          | (262)             | 16,063                  |
| <b>Cost: income ratio excluding litigation and conduct</b>  | <b>54%</b>                 | <b>69%</b>                                   | <b>51%</b>                               | <b>64%</b>                      | <b>n/m</b>        | <b>62%</b>              |
| <b>Profit before tax</b>  |                            |  |  |                                 |                   |                         |
| Profit/(loss) before tax  | 1,566                      | 2,508  | 1,052                                    | 3,560                           | (2,006)           | 3,120                   |
| Impact of litigation and conduct  | 468                        | 45   | 49                                       | 94                              | 1,585             | 2,147                   |
| <b>Profit/(loss) before tax excluding litigation and conduct</b>  | <b>2,034</b>               | <b>2,553</b>                                 | <b>1,101</b>                             | <b>3,654</b>                    | <b>(421)</b>      | <b>5,267</b>            |
| <b>Profit attributable to ordinary equity holders of the parent</b>   |                            |  |  |                                 |                   |                         |
| Attributable profit/(loss)  | 926                        | 1,769  | 744                                      | 2,513                           | (1,969)           | 1,470                   |
| Post-tax impact of litigation and conduct   | 460                        | 36   | 36                                       | 72                              | 1,542             | 2,074                   |
| <b>Attributable profit/(loss) excluding litigation and conduct</b>  | <b>1,386</b>               | <b>1,805</b>                                 | <b>780</b>                               | <b>2,585</b>                    | <b>(427)</b>      | <b>3,544</b>            |
| Tax credit in respect of interest payments on other equity instruments                                      | 31                         | 96   | 11                                       | 107                             | 3                 | 141                     |
| <b>Profit/(loss) attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>1,417</b>               | <b>1,901</b>                                 | <b>791</b>                               | <b>2,692</b>                    | <b>(424)</b>      | <b>3,685</b>            |
| <b>Return on average tangible shareholders' equity</b>  |                            |  |  |                                 |                   |                         |
| Average tangible shareholders' equity (£bn)   | 10.0                       | 26.0   | 4.9                                      | 30.9                            | 3.2               | 44.1                    |
| <b>Return on average tangible shareholders' equity excluding litigation and conduct</b>                     | <b>18.9%</b>               | <b>9.7%</b>                                  | <b>21.7%</b>                             | <b>11.6%</b>                    | <b>n/m</b>        | <b>11.1%</b>            |
| <b>Basic earnings per ordinary share</b>  |                            |  |  |                                 |                   |                         |
| Basic weighted average number of shares (m)   |                            |  |  |                                 |                   | 17,074                  |
| <b>Basic earnings per ordinary share excluding litigation and conduct</b>                                   |                            |  |  |                                 |                   | <b>21.6p</b>            |



## Appendix: Non-IFRS Performance Measures

|   | Nine months ended 30.09.17 |                               |                              |                        |              |                             |
|---|----------------------------|-------------------------------|------------------------------|------------------------|--------------|-----------------------------|
|   | Barclays UK                | Corporate and Investment Bank | Consumer, Cards and Payments | Barclays International | Head Office  | Barclays Group <sup>1</sup> |
|   | £m                         | £m                            | £m                           | £m                     | £m           | £m                          |
| <b>Cost: income ratio</b>   |                            |                               |                              |                        |              |                             |
| Operating expenses  | (3,619)                    | (5,358)                       | (1,549)                      | (6,907)                | (277)        | (11,087)                    |
| Impact of litigation and conduct  | 706                        | 12                            | 2                            | 14                     | 76           | 824                         |
| <b>Operating expenses excluding litigation and conduct</b>  | <b>(2,913)</b>             | <b>(5,346)</b>                | <b>(1,547)</b>               | <b>(6,893)</b>         | <b>(201)</b> | <b>(10,263)</b>             |
| Total income  | 5,513                      | 7,626                         | 3,437                        | 11,063                 | 8            | 16,054                      |
| <b>Cost: income ratio excluding litigation and conduct</b>  | <b>53%</b>                 | <b>70%</b>                    | <b>45%</b>                   | <b>62%</b>             | <b>n/m</b>   | <b>64%</b>                  |
| <b>Profit before tax</b>  |                            |                               |                              |                        |              |                             |
| Profit/(loss) before tax  | 1,295                      | 2,308                         | 961                          | 3,269                  | (469)        | 3,448                       |
| Impact of litigation and conduct  | 706                        | 12                            | 2                            | 14                     | 76           | 824                         |
| <b>Profit/(loss) before tax excluding litigation and conduct</b>  | <b>2,001</b>               | <b>2,320</b>                  | <b>963</b>                   | <b>3,283</b>           | <b>(393)</b> | <b>4,272</b>                |
| <b>Profit attributable to ordinary equity holders of the parent</b>   |                            |                               |                              |                        |              |                             |
| Attributable profit/(loss)  | 608                        | 1,423                         | 592                          | 2,015                  | (497)        | (628)                       |
| Post-tax impact of litigation and conduct   | 696                        | 9                             | 1                            | 10                     | 73           | 799                         |
| <b>Attributable profit/(loss) excluding litigation and conduct</b>  | <b>1,304</b>               | <b>1,432</b>                  | <b>593</b>                   | <b>2,025</b>           | <b>(424)</b> | <b>171</b>                  |
| Tax credit in respect of interest payments on other equity instruments                                      | 27                         | 73                            | 13                           | 86                     | 2            | 125                         |
| <b>Profit/(loss) attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>1,331</b>               | <b>1,505</b>                  | <b>606</b>                   | <b>2,111</b>           | <b>(422)</b> | <b>296</b>                  |
| <b>Return on average tangible shareholders' equity</b>  |                            |                               |                              |                        |              |                             |
| Average tangible shareholders' equity (£bn)   | 9.0                        | 23.8                          | 4.2                          | 28.0                   | 9.0          | 49.2                        |
| <b>Return on average tangible shareholders' equity excluding litigation and conduct</b>                     | <b>19.8%</b>               | <b>8.4%</b>                   | <b>19.4%</b>                 | <b>10.1%</b>           | <b>n/m</b>   | <b>0.8%</b>                 |
| <b>Basic earnings per ordinary share</b>  |                            |                               |                              |                        |              |                             |
| Basic weighted average number of shares (m)   |                            |                               |                              |                        |              | 16,994                      |
| <b>Basic earnings per ordinary share excluding litigation and conduct</b>                                   |                            |                               |                              |                        |              | <b>1.7p</b>                 |

<sup>1</sup> Barclays Group results also included Barclays Non-Core and the Africa Banking discontinued operation for the nine months ended 30 September 2017.



## Appendix: Non-IFRS Performance Measures

## Barclays Group

|   | Q318           | Q218           | Q118           | Q417           | Q317           | Q217           | Q117           | Q416           |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|   | £m             | £m             | £m             | £m             | £m             | £m             | £m             | £m             |
| <b>Cost: income ratio</b>   |                |                |                |                |                |                |                |                |
| Operating expenses  | (3,434)        | (3,391)        | (5,325)        | (4,369)        | (3,355)        | (4,113)        | (3,619)        | (4,319)        |
| Impact of litigation and conduct  | 105            | 81             | 1,961          | 383            | 81             | 715            | 28             | 97             |
| <b>Operating expenses excluding litigation and conduct</b>  | <b>(3,329)</b> | <b>(3,310)</b> | <b>(3,364)</b> | <b>(3,986)</b> | <b>(3,274)</b> | <b>(3,398)</b> | <b>(3,591)</b> | <b>(4,222)</b> |
| Total income  | 5,129          | 5,576          | 5,358          | 5,022          | 5,173          | 5,058          | 5,823          | 4,992          |
| <b>Cost: income ratio excluding litigation and conduct</b>  | <b>65%</b>     | <b>59%</b>     | <b>63%</b>     | <b>79%</b>     | <b>63%</b>     | <b>67%</b>     | <b>62%</b>     | <b>85%</b>     |
| <b>Profit before tax</b>  |                |                |                |                |                |                |                |                |
| Profit/(loss) before tax  | 1,461          | 1,895          | (236)          | 93             | 1,107          | 659            | 1,682          | 330            |
| Impact of litigation and conduct  | 105            | 81             | 1,961          | 383            | 81             | 715            | 28             | 97             |
| <b>Profit before tax excluding litigation and conduct</b>   | <b>1,566</b>   | <b>1,976</b>   | <b>1,725</b>   | <b>476</b>     | <b>1,188</b>   | <b>1,374</b>   | <b>1,710</b>   | <b>427</b>     |
| <b>Profit attributable to ordinary equity holders of the parent</b>   |                |                |                |                |                |                |                |                |
| Attributable profit/(loss)  | 1,002          | 1,232          | (764)          | (1,294)        | 583            | (1,401)        | 190            | 99             |
| Post-tax impact of litigation and conduct   | 85             | 59             | 1,930          | 351            | 77             | 703            | 19             | 52             |
| <b>Attributable profit/(loss) excluding litigation and conduct</b>  | <b>1,087</b>   | <b>1,291</b>   | <b>1,166</b>   | <b>(943)</b>   | <b>660</b>     | <b>(698)</b>   | <b>209</b>     | <b>151</b>     |
| Tax credit in respect of interest payments on other equity instruments                                      | 48             | 47             | 46             | 49             | 43             | 44             | 38             | 39             |
| <b>Profit/(loss) attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>1,135</b>   | <b>1,338</b>   | <b>1,212</b>   | <b>(894)</b>   | <b>703</b>     | <b>(654)</b>   | <b>247</b>     | <b>190</b>     |
| <b>Return on average tangible shareholders' equity</b>  |                |                |                |                |                |                |                |                |
| Average tangible shareholders' equity (£bn)   | 44.6           | 43.5           | 44.2           | 48.1           | 48.9           | 49.3           | 49.4           | 48.9           |
| <b>Return on average tangible shareholders' equity excluding litigation and conduct</b>                     | <b>10.2%</b>   | <b>12.3%</b>   | <b>11.0%</b>   | <b>(7.4%)</b>  | <b>5.7%</b>    | <b>(5.3%)</b>  | <b>2.0%</b>    | <b>1.6%</b>    |
| <b>Basic earnings per ordinary share</b>  |                |                |                |                |                |                |                |                |
| Basic weighted average number of shares (m)   | 17,074         | 17,067         | 17,037         | 16,996         | 16,994         | 16,989         | 16,924         | 16,860         |
| <b>Basic earnings/(loss) per ordinary share excluding litigation and conduct</b>                            | <b>6.6p</b>    | <b>7.8p</b>    | <b>7.1p</b>    | <b>(5.3p)</b>  | <b>4.1p</b>    | <b>(3.8p)</b>  | <b>1.5p</b>    | <b>1.1p</b>    |

## Appendix: Non-IFRS Performance Measures

## Barclays UK

|  | Q318         | Q218         | Q118           | Q417           | Q317         | Q217         | Q117         | Q416           |
|--|--------------|--------------|----------------|----------------|--------------|--------------|--------------|----------------|
|  | £m           | £m           | £m             | £m             | £m           | £m           | £m           | £m             |
| <b>Cost: income ratio</b>  |              |              |                |                |              |              |              |                |
| Operating expenses   | (1,042)      | (971)        | (1,416)        | (1,229)        | (991)        | (1,673)      | (955)        | (1,065)        |
| Impact of litigation and conduct   | 54           | 3            | 411            | 53             | 11           | 699          | (4)          | 28             |
| <b>Operating expenses excluding litigation and conduct</b>   | <b>(988)</b> | <b>(968)</b> | <b>(1,005)</b> | <b>(1,176)</b> | <b>(980)</b> | <b>(974)</b> | <b>(959)</b> | <b>(1,037)</b> |
| Total income   | 1,896        | 1,836        | 1,788          | 1,870          | 1,852        | 1,820        | 1,841        | 1,828          |
| <b>Cost: income ratio excluding litigation and conduct</b>   | <b>52%</b>   | <b>53%</b>   | <b>56%</b>     | <b>63%</b>     | <b>53%</b>   | <b>54%</b>   | <b>52%</b>   | <b>57%</b>     |
| <b>Profit before tax</b>   |              |              |                |                |              |              |              |                |
| Profit/(loss) before tax   | 740          | 656          | 170            | 452            | 661          | (74)         | 708          | 583            |
| Impact of litigation and conduct   | 54           | 3            | 411            | 53             | 11           | 699          | (4)          | 28             |
| <b>Profit before tax excluding litigation and conduct</b>  | <b>794</b>   | <b>659</b>   | <b>581</b>     | <b>505</b>     | <b>672</b>   | <b>625</b>   | <b>704</b>   | <b>611</b>     |
| <b>Profit attributable to ordinary equity holders of the parent</b>                                  |              |              |                |                |              |              |              |                |
| Attributable profit/(loss)   | 500          | 464          | (38)           | 245            | 423          | (285)        | 470          | 383            |
| Post-tax impact of litigation and conduct  | 48           | 1            | 411            | 37             | 8            | 691          | (3)          | (3)            |
| <b>Attributable profit excluding litigation and conduct</b>  | <b>548</b>   | <b>465</b>   | <b>373</b>     | <b>282</b>     | <b>431</b>   | <b>406</b>   | <b>467</b>   | <b>380</b>     |
| Tax credit in respect of interest payments on other equity instruments                               | 10           | 9            | 12             | 13             | 9            | 9            | 9            | 7              |
| <b>Profit attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>558</b>   | <b>474</b>   | <b>385</b>     | <b>295</b>     | <b>440</b>   | <b>415</b>   | <b>476</b>   | <b>387</b>     |
| <b>Return on average allocated tangible equity</b>   |              |              |                |                |              |              |              |                |
| Average allocated tangible equity (£bn)  | 10.1         | 10.1         | 9.8            | 9.6            | 9.4          | 8.7          | 8.9          | 8.6            |
| <b>Return on average allocated tangible equity excluding litigation and conduct</b>                  | <b>22.0%</b> | <b>18.8%</b> | <b>15.7%</b>   | <b>12.3%</b>   | <b>18.7%</b> | <b>19.1%</b> | <b>21.5%</b> | <b>18.0%</b>   |

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## Appendix: Non-IFRS Performance Measures

### Barclays International

|   | Q318           | Q218           | Q118           | Q417           | Q317           | Q217           | Q117           | Q416           |
|---|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|
|   | £m             | £m             | £m             | £m             | £m             | £m             | £m             | £m             |
| <b>Cost: income ratio</b>   |                |                |                |                |                |                |                |                |
| Operating expenses  | (2,309)        | (2,353)        | (2,315)        | (2,948)        | (2,187)        | (2,272)        | (2,448)        | (2,798)        |
| Impact of litigation and conduct  | 32             | 47             | 15             | 255            | 5              | (4)            | 13             | 17             |
| <b>Operating expenses excluding litigation and conduct</b>  | <b>(2,277)</b> | <b>(2,306)</b> | <b>(2,300)</b> | <b>(2,693)</b> | <b>(2,182)</b> | <b>(2,276)</b> | <b>(2,435)</b> | <b>(2,781)</b> |
| Total income  | 3,290          | 3,707          | 3,808          | 3,319          | 3,315          | 3,610          | 4,138          | 3,592          |
| <b>Cost: income ratio excluding litigation and conduct</b>  | <b>69%</b>     | <b>62%</b>     | <b>60%</b>     | <b>81%</b>     | <b>66%</b>     | <b>63%</b>     | <b>59%</b>     | <b>77%</b>     |
| <b>Profit before tax</b>  |                |                |                |                |                |                |                |                |
| Profit before tax   | 850            | 1,297          | 1,413          | 6              | 652            | 1,261          | 1,356          | 373            |
| Impact of litigation and conduct  | 32             | 47             | 15             | 255            | 5              | (4)            | 13             | 17             |
| <b>Profit before tax excluding litigation and conduct</b>   | <b>882</b>     | <b>1,344</b>   | <b>1,428</b>   | <b>261</b>     | <b>657</b>     | <b>1,257</b>   | <b>1,369</b>   | <b>390</b>     |
| <b>Profit attributable to ordinary equity holders of the parent</b>   |                |                |                |                |                |                |                |                |
| Attributable profit/(loss)  | 650            | 890            | 973            | (1,168)        | 359            | 819            | 837            | 43             |
| Post-tax impact of litigation and conduct   | 26             | 34             | 12             | 250            | 4              | (3)            | 9              | 14             |
| <b>Attributable profit/(loss) excluding litigation and conduct</b>  | <b>676</b>     | <b>924</b>     | <b>985</b>     | <b>(918)</b>   | <b>363</b>     | <b>816</b>     | <b>846</b>     | <b>57</b>      |
| Tax credit in respect of interest payments on other equity instruments                                      | 37             | 36             | 34             | 34             | 32             | 27             | 27             | 23             |
| <b>Profit/(loss) attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>713</b>     | <b>960</b>     | <b>1,019</b>   | <b>(884)</b>   | <b>395</b>     | <b>843</b>     | <b>873</b>     | <b>80</b>      |
| <b>Return on average allocated tangible equity</b>  |                |                |                |                |                |                |                |                |
| Average allocated tangible equity (£bn)   | 31.1           | 31.4           | 30.1           | 28.5           | 28.9           | 27.4           | 27.7           | 26.6           |
| <b>Return on average allocated tangible equity excluding litigation and conduct</b>                         | <b>9.2%</b>    | <b>12.2%</b>   | <b>13.6%</b>   | <b>(12.4%)</b> | <b>5.5%</b>    | <b>12.3%</b>   | <b>12.6%</b>   | <b>1.2%</b>    |



## Appendix: Non-IFRS Performance Measures

### Corporate and Investment Bank

|   | Q318        | Q218        | Q118         | Q417           | Q317        | Q217         | Q117        | Q416          |
|---|-------------|-------------|--------------|----------------|-------------|--------------|-------------|---------------|
|   | £m          | £m          | £m           | £m             | £m          | £m           | £m          | £m            |
| <b>Profit before tax</b>  |             |             |              |                |             |              |             |               |
| Profit/(loss) before tax  | 498         | 835         | 1,175        | (252)          | 593         | 925          | 790         | 155           |
| Impact of litigation and conduct  | 32          | -           | 13           | 255            | 5           | (4)          | 11          | 15            |
| <b>Profit before tax excluding litigation and conduct</b>   | <b>530</b>  | <b>835</b>  | <b>1,188</b> | <b>3</b>       | <b>598</b>  | <b>921</b>   | <b>801</b>  | <b>170</b>    |
| <b>Profit attributable to ordinary equity holders of the parent</b>   |             |             |              |                |             |              |             |               |
| Attributable profit/(loss)  | 397         | 567         | 805          | (1,256)        | 340         | 623          | 460         | (86)          |
| Post-tax impact of litigation and conduct   | 25          | -           | 10           | 250            | 4           | (3)          | 8           | 13            |
| <b>Attributable profit/(loss) excluding litigation and conduct</b>  | <b>422</b>  | <b>567</b>  | <b>815</b>   | <b>(1,006)</b> | <b>344</b>  | <b>620</b>   | <b>468</b>  | <b>(73)</b>   |
| Tax credit in respect of interest payments on other equity instruments                                      | 34          | 33          | 29           | 29             | 28          | 22           | 23          | 20            |
| <b>Profit/(loss) attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>456</b>  | <b>600</b>  | <b>844</b>   | <b>(977)</b>   | <b>372</b>  | <b>642</b>   | <b>491</b>  | <b>(53)</b>   |
| <b>Return on average allocated tangible equity</b>  |             |             |              |                |             |              |             |               |
| Average allocated tangible equity (£bn)   | 25.9        | 26.4        | 25.6         | 24.3           | 24.8        | 23.3         | 23.5        | 22.6          |
| <b>Return on average allocated tangible equity excluding litigation and conduct</b>                         | <b>7.0%</b> | <b>9.1%</b> | <b>13.2%</b> | <b>(16.1%)</b> | <b>6.0%</b> | <b>11.1%</b> | <b>8.3%</b> | <b>(0.9%)</b> |

### Consumer, Cards and Payments

|  |              |              |              |             |             |              |              |              |
|--|--------------|--------------|--------------|-------------|-------------|--------------|--------------|--------------|
| <b>Profit before tax</b>   |              |              |              |             |             |              |              |              |
| Profit before tax  | 352          | 462          | 238          | 258         | 59          | 336          | 566          | 218          |
| Impact of litigation and conduct   | -            | 47           | 2            | -           | -           | -            | 2            | 2            |
| <b>Profit before tax excluding litigation and conduct</b>  | <b>352</b>   | <b>509</b>   | <b>240</b>   | <b>258</b>  | <b>59</b>   | <b>336</b>   | <b>568</b>   | <b>220</b>   |
| <b>Profit attributable to ordinary equity holders of the parent</b>                                  |              |              |              |             |             |              |              |              |
| Attributable profit  | 253          | 323          | 168          | 88          | 19          | 196          | 377          | 129          |
| Post-tax impact of litigation and conduct  | 1            | 34           | 2            | -           | -           | -            | 1            | 1            |
| <b>Attributable profit excluding litigation and conduct</b>  | <b>254</b>   | <b>357</b>   | <b>170</b>   | <b>88</b>   | <b>19</b>   | <b>196</b>   | <b>378</b>   | <b>130</b>   |
| Tax credit in respect of interest payments on other equity instruments                               | 3            | 3            | 5            | 5           | 4           | 5            | 4            | 3            |
| <b>Profit attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | <b>257</b>   | <b>360</b>   | <b>175</b>   | <b>93</b>   | <b>23</b>   | <b>201</b>   | <b>382</b>   | <b>133</b>   |
| <b>Return on average allocated tangible equity</b>   |              |              |              |             |             |              |              |              |
| Average allocated tangible equity (£bn)  | 5.2          | 5.0          | 4.5          | 4.2         | 4.2         | 4.1          | 4.2          | 4.0          |
| <b>Return on average allocated tangible equity excluding litigation and conduct</b>                  | <b>19.9%</b> | <b>28.9%</b> | <b>15.7%</b> | <b>9.0%</b> | <b>2.2%</b> | <b>19.4%</b> | <b>36.5%</b> | <b>13.3%</b> |



## Appendix: Non-IFRS Performance Measures

### Head Office

|   | Q318         | Q218        | Q118         | Q417         | Q317         | Q217         | Q117         | Q416       |
|---|--------------|-------------|--------------|--------------|--------------|--------------|--------------|------------|
|   | £m           | £m          | £m           | £m           | £m           | £m           | £m           | £m         |
| <b>Profit before tax</b>  |              |             |              |              |              |              |              |            |
| (Loss)/profit before tax  | (129)        | (58)        | (1,819)      | (365)        | (206)        | (122)        | (141)        | 162        |
| Impact of litigation and conduct                                    | 19           | 31          | 1,535        | 75           | 65           | 1            | 10           | 1          |
| <b>(Loss)/profit before tax excluding litigation and conduct</b>    | <b>(110)</b> | <b>(27)</b> | <b>(284)</b> | <b>(290)</b> | <b>(141)</b> | <b>(121)</b> | <b>(131)</b> | <b>163</b> |
| <b>Profit attributable to ordinary equity holders of the parent</b> |              |             |              |              |              |              |              |            |
| Attributable (loss)/profit  | (148)        | (122)       | (1,699)      | (371)        | (199)        | (175)        | (123)        | 223        |
| Post-tax impact of litigation and conduct                           | 11           | 24          | 1,507        | 64           | 65           | 1            | 7            | 1          |
| <b>Attributable (loss)/profit excluding litigation and conduct</b>  | <b>(137)</b> | <b>(98)</b> | <b>(192)</b> | <b>(307)</b> | <b>(134)</b> | <b>(174)</b> | <b>(116)</b> | <b>224</b> |
| <b>Tangible net asset value</b>                                     |              |             |              |              |              |              |              |            |

|  | As at<br>30.09.18<br>£m | As at<br>30.06.18<br>£m | As at<br>31.12.17<br>£m |
|--|-------------------------|-------------------------|-------------------------|
| Total equity excluding non-controlling interests   | 63,169                  | 61,055                  | 63,905                  |
| Other equity instruments   | (10,843)                | (8,938)                 | (8,941)                 |
| <b>Shareholders' equity attributable to ordinary shareholders of the parent</b>          | <b>52,326</b>           | <b>52,177</b>           | <b>54,964</b>           |
| Goodwill and intangibles   | (7,877)                 | (7,871)                 | (7,849)                 |
| <b>Tangible shareholders' equity attributable to ordinary shareholders of the parent</b> | <b>44,449</b>           | <b>44,246</b>           | <b>47,115</b>           |
| Shares in issue  | m<br>17,127             | m<br>17,110             | m<br>17,060             |
| Net asset value per share  | p<br>306                | p<br>305                | p<br>322                |
| Tangible net asset value per share   | p<br>260                | p<br>259                | p<br>276                |

## Appendix: Non-IFRS Performance Measures

|   | Q318<br>YTD | Q317<br>YTD | Q318        | Q218        | Q118        | Q417        | Q317        | Q217        | Q117        | Q416        |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|   | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         |
| <b>Average allocated equity<sup>1</sup></b> |             |             |             |             |             |             |             |             |             |             |
| Barclays UK                                 | 13.5        | 13.7        | 13.7        | 13.6        | 13.4        | 13.1        | 14.0        | 13.5        | 13.6        | 13.2        |
| Corporate and Investment Bank               | 26.3        | 25.0        | 26.2        | 26.7        | 25.9        | 24.7        | 25.8        | 24.4        | 24.8        | 24.0        |
| Consumer, Cards and Payments                | 5.9         | 5.7         | 6.3         | 6.0         | 5.5         | 5.3         | 5.7         | 5.7         | 5.7         | 5.5         |
| Barclays International                      | 32.2        | 30.7        | 32.5        | 32.8        | 31.4        | 29.9        | 31.5        | 30.1        | 30.5        | 29.5        |
| Head Office <sup>2</sup>                    | 6.2         | 9.9         | 6.4         | 4.9         | 7.2         | 12.8        | 11.1        | 9.5         | 9.2         | 8.8         |
| Barclays Non-Core                           | -           | 3.2         | -           | -           | -           | -           | -           | 4.5         | 5.2         | 6.5         |
| <b>Barclays Group</b>                       | <b>51.9</b> | <b>57.6</b> | <b>52.5</b> | <b>51.3</b> | <b>52.0</b> | <b>55.9</b> | <b>56.6</b> | <b>57.5</b> | <b>58.5</b> | <b>58.0</b> |

|   | Q318<br>YTD  | Q317<br>YTD  | Q318         | Q218         | Q118         | Q417         | Q317         | Q217         | Q117         | Q416         |
|---|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
|   | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          | £bn          |
| <b>Effect of goodwill and intangibles</b> |              |              |              |              |              |              |              |              |              |              |
| Barclays UK                               | (3.5)        | (4.7)        | (3.6)        | (3.5)        | (3.5)        | (3.5)        | (4.6)        | (4.8)        | (4.7)        | (4.6)        |
| Corporate and Investment Bank             | (0.3)        | (1.2)        | (0.2)        | (0.3)        | (0.3)        | (0.4)        | (1.1)        | (1.2)        | (1.3)        | (1.4)        |
| Consumer, Cards and Payments              | (1.1)        | (1.5)        | (1.1)        | (1.1)        | (1.0)        | (1.1)        | (1.5)        | (1.6)        | (1.5)        | (1.5)        |
| Barclays International                    | (1.4)        | (2.7)        | (1.3)        | (1.4)        | (1.4)        | (1.4)        | (2.6)        | (2.8)        | (2.8)        | (2.9)        |
| Head Office <sup>2</sup>                  | (2.9)        | (0.9)        | (3.0)        | (2.9)        | (2.9)        | (2.8)        | (0.6)        | (0.7)        | (1.6)        | (1.6)        |
| Barclays Non-Core                         | -            | -            | -            | -            | -            | -            | -            | -            | -            | -            |
| <b>Barclays Group</b>                     | <b>(7.8)</b> | <b>(8.3)</b> | <b>(7.9)</b> | <b>(7.8)</b> | <b>(7.8)</b> | <b>(7.8)</b> | <b>(7.8)</b> | <b>(8.2)</b> | <b>(9.1)</b> | <b>(9.1)</b> |

|  | Q318<br>YTD | Q317<br>YTD | Q318        | Q218        | Q118        | Q417        | Q317        | Q217        | Q117        | Q416        |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|  | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         |
| <b>Average allocated tangible equity<sup>3</sup></b> |             |             |             |             |             |             |             |             |             |             |
| Barclays UK  | 10.0        | 9.0         | 10.1        | 10.1        | 9.8         | 9.6         | 9.4         | 8.7         | 8.9         | 8.6         |
| Corporate and Investment Bank                        | 26.0        | 23.8        | 25.9        | 26.4        | 25.6        | 24.3        | 24.8        | 23.3        | 23.5        | 22.6        |
| Consumer, Cards and Payments                         | 4.9         | 4.2         | 5.2         | 5.0         | 4.5         | 4.2         | 4.2         | 4.1         | 4.2         | 4.0         |
| Barclays International                               | 30.9        | 28.0        | 31.1        | 31.4        | 30.1        | 28.5        | 28.9        | 27.4        | 27.7        | 26.6        |
| Head Office <sup>2</sup>                             | 3.2         | 9.0         | 3.4         | 2.0         | 4.3         | 10.0        | 10.5        | 8.8         | 7.6         | 7.2         |
| Barclays Non-Core                                    | -           | 3.2         | -           | -           | -           | -           | -           | 4.5         | 5.2         | 6.5         |
| <b>Barclays Group</b>                                | <b>44.1</b> | <b>49.2</b> | <b>44.6</b> | <b>43.5</b> | <b>44.2</b> | <b>48.1</b> | <b>48.9</b> | <b>49.3</b> | <b>49.4</b> | <b>48.9</b> |

1 This table shows average equity for the Group and average allocated equity for both the IFRS reporting segments and the sub-segments of Barclays International.

2 Includes the Africa Banking discontinued operation.

3 This table shows average tangible equity for the Group and average allocated tangible equity for both the IFRS reporting segments and sub-segments of Barclays International.

## Appendix: Non-IFRS Performance Measures

| Profit/(loss) attributable to ordinary equity holders of the parent | Q318         | Q317         | Q318         | Q218         | Q118         | Q417           | Q317       | Q217           | Q117       | Q416       |
|---|--------------|--------------|--------------|--------------|--------------|----------------|------------|----------------|------------|------------|
|   | YTD          | YTD          | £m           | £m           | £m           | £m             | £m         | £m             | £m         | £m         |
| Barclays UK   | 957          | 635          | 509          | 473          | (26)         | 257            | 433        | (276)          | 479        | 390        |
| Corporate and Investment Bank                                       | 1,865        | 1,496        | 431          | 600          | 834          | (1,227)        | 368        | 646            | 483        | (66)       |
| Consumer, Cards and Payments  | 755          | 605          | 256          | 326          | 173          | 93             | 23         | 201            | 381        | 132        |
| Barclays International  | 2,620        | 2,101        | 687          | 936          | 1,007        | (1,134)        | 391        | 847            | 864        | 66         |
| Head Office   | (1,966)      | (495)        | (147)        | (119)        | (1,699)      | (368)          | (197)      | (172)          | (126)      | 227        |
| Barclays Non-Core   | -            | (409)        | -            | -            | -            | -              | -          | (221)          | (188)      | (493)      |
| Africa Banking discontinued operation                               | -            | (2,335)      | -            | -            | -            | -              | -          | (1,533)        | (801)      | (52)       |
| <b>Barclays Group</b>   | <b>1,611</b> | <b>(503)</b> | <b>1,049</b> | <b>1,280</b> | <b>(718)</b> | <b>(1,245)</b> | <b>626</b> | <b>(1,357)</b> | <b>228</b> | <b>138</b> |

| Average allocated equity <sup>1</sup> | Q318        | Q317        | Q318        | Q218        | Q118        | Q417        | Q317        | Q217        | Q117        | Q416        |
|---------------------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|                                       | YTD         | YTD         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         | £bn         |
| Barclays UK                           | 13.5        | 13.7        | 13.7        | 13.6        | 13.4        | 13.1        | 14.0        | 13.5        | 13.6        | 13.2        |
| Corporate and Investment Bank         | 26.3        | 25.0        | 26.2        | 26.7        | 25.9        | 24.7        | 25.8        | 24.4        | 24.8        | 24.0        |
| Consumer, Cards and Payments          | 5.9         | 5.7         | 6.3         | 6.0         | 5.5         | 5.3         | 5.7         | 5.7         | 5.7         | 5.5         |
| Barclays International                | 32.2        | 30.7        | 32.5        | 32.8        | 31.4        | 29.9        | 31.5        | 30.1        | 30.5        | 29.5        |
| Head Office <sup>2</sup>              | 6.2         | 9.9         | 6.4         | 4.9         | 7.2         | 12.8        | 11.1        | 9.5         | 9.2         | 8.8         |
| Barclays Non-Core                     | -           | 3.2         | -           | -           | -           | -           | -           | 4.5         | 5.2         | 6.5         |
| <b>Barclays Group</b>                 | <b>51.9</b> | <b>57.6</b> | <b>52.5</b> | <b>51.3</b> | <b>52.0</b> | <b>55.9</b> | <b>56.6</b> | <b>57.5</b> | <b>58.5</b> | <b>58.0</b> |

| Return on average allocated equity <sup>3</sup> | Q318        | Q317          | Q318        | Q218         | Q118          | Q417          | Q317        | Q217          | Q117        | Q416        |
|---|-------------|---------------|-------------|--------------|---------------|---------------|-------------|---------------|-------------|-------------|
|   | YTD         | YTD           | %           | %            | %             | %             | %           | %             | %           | %           |
| Barclays UK                                     | 9.4%        | 6.2%          | 14.9%       | 13.9%        | (0.8%)        | 7.8%          | 12.3%       | (8.2%)        | 14.1%       | 11.8%       |
| Corporate and Investment Bank                   | 9.5%        | 8.0%          | 6.6%        | 9.0%         | 12.9%         | (19.9%)       | 5.7%        | 10.6%         | 7.8%        | (1.1%)      |
| Consumer, Cards and Payments                    | 17.0%       | 14.1%         | 16.3%       | 21.6%        | 12.6%         | 7.1%          | 1.6%        | 14.1%         | 26.6%       | 9.6%        |
| Barclays International                          | 10.8%       | 9.1%          | 8.5%        | 11.3%        | 12.8%         | (15.1%)       | 5.0%        | 11.2%         | 11.3%       | 0.9%        |
| <b>Barclays Group<sup>4</sup></b>               | <b>4.1%</b> | <b>(1.2%)</b> | <b>8.0%</b> | <b>10.0%</b> | <b>(5.5%)</b> | <b>(8.9%)</b> | <b>4.4%</b> | <b>(9.4%)</b> | <b>1.6%</b> | <b>1.0%</b> |

1 This table shows average equity for the Group and average allocated equity for both the IFRS reporting segments and the sub-segments of Barclays International.

2 Includes the Africa Banking discontinued operation.

3 This table shows return on average equity for the Group and return on average allocated equity for both the IFRS reporting segments and sub-segments of Barclays International.

4 Includes Head Office.

## Appendix: Non-IFRS Performance Measures

|   | Q318<br>YTD  | Q317<br>YTD | Q318         | Q218         | Q118         | Q417          | Q317        | Q217          | Q117        | Q416        |
|---|--------------|-------------|--------------|--------------|--------------|---------------|-------------|---------------|-------------|-------------|
| <b>Profit/(loss) attributable to ordinary equity holders of the parent excluding litigation and conduct</b> | £m           | £m          | £m           | £m           | £m           | £m            | £m          | £m            | £m          | £m          |
| Barclays UK   | 1,417        | 1,331       | 558          | 474          | 385          | 295           | 440         | 415           | 476         | 387         |
| Corporate and Investment Bank   | 1,901        | 1,505       | 456          | 600          | 844          | (977)         | 372         | 642           | 491         | (53)        |
| Consumer, Cards and Payments  | 791          | 606         | 257          | 360          | 175          | 93            | 23          | 201           | 382         | 133         |
| Barclays International  | 2,692        | 2,111       | 713          | 960          | 1,019        | (884)         | 395         | 843           | 873         | 80          |
| <b>Barclays Group<sup>1</sup></b>   | <b>3,685</b> | <b>296</b>  | <b>1,135</b> | <b>1,338</b> | <b>1,212</b> | <b>(894)</b>  | <b>703</b>  | <b>(654)</b>  | <b>247</b>  | <b>190</b>  |
|   | Q318<br>YTD  | Q317<br>YTD | Q318         | Q218         | Q118         | Q417          | Q317        | Q217          | Q117        | Q416        |
| <b>Average allocated equity<sup>2</sup></b>   | £bn          | £bn         | £bn          | £bn          | £bn          | £bn           | £bn         | £bn           | £bn         | £bn         |
| Barclays UK   | 13.5         | 13.7        | 13.7         | 13.6         | 13.4         | 13.1          | 14.0        | 13.5          | 13.6        | 13.2        |
| Corporate and Investment Bank   | 26.3         | 25.0        | 26.2         | 26.7         | 25.9         | 24.7          | 25.8        | 24.4          | 24.8        | 24.0        |
| Consumer, Cards and Payments  | 5.9          | 5.7         | 6.3          | 6.0          | 5.5          | 5.3           | 5.7         | 5.7           | 5.7         | 5.5         |
| Barclays International  | 32.2         | 30.7        | 32.5         | 32.8         | 31.4         | 29.9          | 31.5        | 30.1          | 30.5        | 29.5        |
| <b>Barclays Group<sup>1</sup></b>   | <b>51.9</b>  | <b>57.6</b> | <b>52.5</b>  | <b>51.3</b>  | <b>52.0</b>  | <b>55.9</b>   | <b>56.6</b> | <b>57.5</b>   | <b>58.5</b> | <b>58.0</b> |
|   | Q318<br>YTD  | Q317<br>YTD | Q318         | Q218         | Q118         | Q417          | Q317        | Q217          | Q117        | Q416        |
| <b>Return on average allocated equity excluding litigation and conduct<sup>3</sup></b>                      | %            | %           | %            | %            | %            | %             | %           | %             | %           | %           |
| Barclays UK   | 13.9%        | 13.0%       | 16.3%        | 13.9%        | 11.5%        | 9.0%          | 12.6%       | 12.3%         | 14.0%       | 11.7%       |
| Corporate and Investment Bank   | 9.6%         | 8.0%        | 7.0%         | 9.0%         | 13.0%        | (15.8%)       | 5.8%        | 10.5%         | 7.9%        | (0.9%)      |
| Consumer, Cards and Payments  | 17.8%        | 14.2%       | 16.4%        | 23.8%        | 12.7%        | 7.1%          | 1.6%        | 14.1%         | 26.7%       | 9.7%        |
| Barclays International  | 11.1%        | 9.2%        | 8.8%         | 11.7%        | 13.0%        | (11.8%)       | 5.0%        | 11.2%         | 11.4%       | 1.1%        |
| <b>Barclays Group<sup>1</sup></b>   | <b>9.5%</b>  | <b>0.7%</b> | <b>8.6%</b>  | <b>10.4%</b> | <b>9.3%</b>  | <b>(6.4%)</b> | <b>5.0%</b> | <b>(4.5%)</b> | <b>1.7%</b> | <b>1.3%</b> |

1 Includes Head Office.

2 This table shows average equity for the Group and average allocated equity for both the IFRS reporting segments and the sub-segments of Barclays International.

3 This table shows return on average equity excluding litigation and conduct for the Group and return on average allocated equity excluding litigation and conduct for both the IFRS reporting segments and the sub-segments of Barclays International.

## Shareholder Information

### Results timetable<sup>1</sup>

2018 Full Year Results and Annual Report

### Date

21 February 2019

### Exchange rates<sup>2</sup>

|                           | 30.09.18 | 30.06.18 | 30.09.17 | % Change <sup>3</sup> |          |
|---------------------------|----------|----------|----------|-----------------------|----------|
|                           |          |          |          | 30.06.18              | 30.09.17 |
| Period end - USD/GBP      | 1.30     | 1.32     | 1.34     | (2%)                  | (3%)     |
| YTD average - USD/GBP     | 1.35     | 1.38     | 1.28     | (2%)                  | 5%       |
| 3 month average - USD/GBP | 1.30     | 1.36     | 1.31     | (4%)                  | (1%)     |
| Period end - EUR/GBP      | 1.12     | 1.13     | 1.14     | (1%)                  | (2%)     |
| YTD average - EUR/GBP     | 1.13     | 1.14     | 1.15     | (1%)                  | (2%)     |
| 3 month average - EUR/GBP | 1.12     | 1.14     | 1.11     | (2%)                  | 1%       |

### Share price data

|                                   |        |        |        |
|-----------------------------------|--------|--------|--------|
| Barclays PLC (p)                  | 171.78 | 189.00 | 193.35 |
| Barclays PLC number of shares (m) | 17,127 | 17,110 | 17,043 |

### For further information please contact

#### Investor relations

Lisa Bartrip +44 (0) 20 7773 0708

More information on Barclays can be found on our website: [home.barclays](http://home.barclays).

#### Media relations

Thomas Hoskin +44 (0) 20 7116 4755

### Registered office

1 Churchill Place, London, E14 5HP, United Kingdom. Tel: +44 (0) 20 7116 1000. Company number: 48839.

### Registrar

Equiniti, Aspect House, Spencer Road, Lancing, West Sussex, BN99 6DA, United Kingdom.

Tel: 0371 384 2055<sup>4</sup> from the UK or +44 121 415 7004 from overseas.

<sup>1</sup> Note that this date is provisional and subject to change.

<sup>2</sup> The average rates shown above are derived from daily spot rates during the year.

<sup>3</sup> The change is the impact to GBP reported information.

<sup>4</sup> Lines open 8.30am to 5.30pm (UK time), Monday to Friday, excluding UK public holidays in England and Wales.

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## Glossary of Terms

**A-IRB / Advanced-Internal Ratings Based** See Internal Ratings Based (IRB) .

**ABS CDO Super Senior** Super senior tranches of debt linked to collateralised debt obligations of asset backed securities (defined below). Payment of super senior tranches takes priority over other obligations.

**Acceptances and endorsements** An acceptance is an undertaking by a bank to pay a bill of exchange drawn on a customer. The Barclays Group expects most acceptances to be presented, but reimbursement by the customer is normally immediate. Endorsements are residual liabilities of the Barclays Group in respect of bills of exchange which have been paid and subsequently rediscounted.

**Additional Tier 1 (AT1) capital** AT1 capital largely comprises eligible non-common equity capital securities and any related share premium.

**Additional Tier 1 (AT1) securities** Non-common equity securities that are eligible as AT1 capital.

**Advanced Measurement Approach** Under the AMA the banks are allowed to develop their own empirical model to quantify required capital for operational risk. Banks can only use this approach subject to approval from their local regulators.

**Agencies** Bonds issued by state and / or government agencies or government-sponsored entities.

**Agency Mortgage-Backed Securities** Mortgage-Backed Securities issued by government-sponsored entities.

**All price risk (APR)** An estimate of all the material market risks, including rating migration and default for the correlation trading portfolio.

**American Depository Receipts (ADR)** A negotiable certificate that represents the ownership of shares in a non-US company (for example Barclays) trading in US financial markets.

**Americas** Geographic segment comprising the USA, Canada and countries where Barclays operates within Latin America.

**Annual Earnings at Risk (AEaR)** A measure of the potential change in Net Interest Income (NII) due to an adverse interest rate movements over a predefined time horizon.

**Annualised cumulative weighted average lifetime PD** The probability of default over the remaining life of the asset, expressed as an annual rate, reflecting a range of possible economic scenarios.

**Application scorecards** Algorithm based decision tools used to aid business decisions and manage credit risk based on available customer data at the point of application for a product.

**Arrears** Customers are said to be in arrears when they are behind in fulfilling their obligations with the result that an outstanding loan is unpaid or overdue. Such customers are also said to be in a state of delinquency. When a customer is in arrears, their entire outstanding balance is said to be delinquent, meaning that delinquent balances are the total outstanding loans on which payments are overdue.

**Arrears Managed Accounts** Arrears Managed Accounts are principally Business Lending customers in arrears with an exposure limit less than £50,000 in the UK and 100,000 in Europe, supervised using processes designed to manage a homogeneous set of assets.

**Asia** Geographic segment comprising countries where Barclays operates within Asia and the Middle East.

**Asset Backed Commercial Paper** Typically short-term notes secured on specified assets issued by consolidated special purpose entities for funding purposes.

**Asset Backed Securities (ABS)** Securities that represent an interest in an underlying pool of referenced assets. The referenced pool can comprise any assets which attract a set of associated cash flows but are commonly pools of residential or commercial mortgages and, in the case of Collateralised Debt Obligations (CDOs), the referenced pool may be ABS or other classes of assets.



**Barclays PLC**

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## Glossary of Terms

**Attributable profit** Profit after tax that is attributable to ordinary equity holders of Barclays PLC adjusted for the after tax amounts of capital securities classified as equity.

**Average allocated tangible shareholders equity** Calculated as the average of the previous month's period end allocated tangible shareholders' equity and the current month's period end allocated tangible shareholders' equity. The average allocated tangible shareholders' equity for the quarter / year is the average of the monthly averages within that quarter / year.

**Average tangible shareholders equity** Calculated as the average of the previous month's period end tangible shareholders' equity and the current month's period end tangible shareholders' equity. The average tangible shareholders' equity for the quarter / year is the average of the monthly averages within that quarter / year.

**Average UK leverage ratio** As per the PRA rulebook, is calculated as the average capital measure based on the last day of each month in the quarter divided by the average exposure measure for the quarter, where the average exposure is based on each day in the quarter

**Back testing** Includes a number of techniques that assess the continued statistical validity of a model by simulating how the model would have predicted recent experience.

**BAGL or Barclays Africa** Barclays Africa Group Limited, which was previously a subsidiary of the Barclays Group. Following a sell down of shares resulting in a loss of control, the Barclays Group's shareholding in BAGL is now classified as an Available for Sale asset.

**Balance weighted Loan to Value (LTV) ratio** In the context of the credit risk disclosures on secured home loans, a means of calculating marked to market LTVs derived by calculating individual LTVs at account level and weighting it by the balances to arrive at the average position. Balance weighted loan to value is calculated using the following formula:  $LTV = ((\text{loan balance 1} \times \text{MTM LTV\% for loan 1}) + (\text{loan balance 2} \times \text{MTM LTV\% for loan 2}) + \dots) / \text{total outstandings in portfolio}$ .

**Barclaycard** An international consumer payments business serving the needs of businesses and consumers through credit cards, consumer lending, merchant acquiring, commercial cards and point of sale finance. Barclaycard has scaled operations in UK, US, Germany and Scandinavia.

**Barclaycard Consumer UK** The international Barclaycard business, Barclays Business Solutions and the international Wealth business.

**Barclays or Barclays Group** Barclays PLC together with its subsidiaries.

**Barclays Bank Group** Barclays Bank PLC together with its subsidiaries.

**Barclays Bank UK Group** Barclays Bank UK PLC together with its subsidiaries.

**Barclays Operating businesses** The core Barclays businesses operated by Barclays UK (which include the UK Personal business, the small UK Corporate and UK Wealth businesses and the Barclaycard UK consumer credit cards business) and Barclays International (which include the large UK Corporate business; the international Corporate and Wealth businesses; the Investment Bank; the international Barclaycard business; and Barclaycard Business Solutions).

**Barclays Direct** A Barclays brand, comprising the savings and mortgage businesses.

**Barclays International** The division of Barclays held by Barclays Bank PLC which has not been ring-fenced as part of regulatory ring fencing requirements. The division includes the large UK Corporate business; the international Corporate and Wealth businesses; the Investment Bank; the international Barclaycard business (consisting of the US, German and Nordic consumer credit cards businesses); and Barclaycard Business Solutions (including merchant acquiring).



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## Glossary of Terms

**BarclayNon-Core** The previously reported unit comprising of a group of businesses and assets that were exited or run down by Barclays, which was closed in 2017.

**Barclays UK** The division of Barclays held by Barclays Bank UK PLC which has been ring-fenced as part of regulatory ring fencing requirements. The division includes the UK Personal business; the small UK Corporate and UK Wealth businesses; and the Barclaycard UK consumer credit cards business.

**Basel 3** The third of the Basel Accords, setting minimum requirements and standards that apply to internationally active banks. Basel 3 is a set of measures developed by the Basel Committee on Banking Supervision (BCBS) aiming to strengthen the regulation, supervision and risk management of banks.

**Basel Committee of Banking Supervision (BCBS or The Basel Committee)** A forum for regular cooperation on banking supervisory matters which develops global supervisory standards for the banking industry. Its 45 members are officials from central banks or prudential supervisors from 28 jurisdictions.

**Basic Indicator Approach (BIA) for operational risk.** Under the BIA, banks are required to hold regulatory capital for operational risk equal to 15% of the annual average, calculated over a rolling three-year period, of the relevant income indicator for the bank as whole.

**Basis point(s) / bp(s)** One hundredth of a per cent (0.01%); 100 basis points is 1%. The measure is used in quoting movements in interest rates, yields on securities and for other purposes.

**Basis risk** Index/Tenor risk, that arises when floating rate products are linked to different interest rate indices, which are imperfectly correlated, especially under stressed market conditions.

**Behavioural scorecards** Algorithm based decision tools used to aid business decisions and manage credit risk based on existing customer data derived from account usage.

**Book quality** In the context of the Funding Risk, Capital Risk section, changes in RWAs caused by factors such as underlying customer behaviour or demographics leading to changes in risk profile.

**Book size** In the context of the Funding Risk, Capital Risk section, changes in RWAs driven by business activity, including net originations or repayments.

**Businesses** In the context of Non-Core Analysis of Total income, Barclays Non Core businesses comprise ongoing businesses seeking to be sold-off or run down including Europe retail and non-core elements of the Investment Bank and other non strategic businesses.

**Business Banking** Offers specialist advice, products and services to small and medium enterprises in the UK.

**Business Lending** Business Lending in Barclays UK that primarily relates to small and medium enterprises typically with exposures up to £3m or with a turnover up to £5m.

**Business scenario stresses** Multi asset scenario analysis of extreme, but plausible events that may impact the market risk exposures of the Investment Bank.

**Buy to let mortgage** A mortgage where the intention of the customer (investor) was to let the property at origination.

**Capital Conservation Buffer (CCB)** Common Equity Tier 1 capital required to be held under CRD IV to ensure that banks build up surplus capital outside periods of stress which can be drawn down if losses are incurred.

**Capital ratios** Key financial ratios measuring the Bank's capital adequacy or financial strength expressed as a percentage of risk weighted assets.



## Glossary of Terms

**Capital Requirements Regulation (CRR)** Regulation (EU) No 575/2013, which accompanies CRD IV and sets out detailed rules for capital eligibility, the calculation of RWAs, the measurement of leverage, the management of large exposures and minimum standards for liquidity.

**Capital requirements on the underlying exposures (KIRB)** An approach available to banks when calculating risk weighted assets (RWA) for securitisation exposures. This is based upon the RWA amounts that would be calculated under the IRB approach for the underlying pool of securitised exposures in the program, had such exposures not been securitised.

**Capital resources** Common Equity Tier 1, Additional Tier 1 and Tier 2 capital those are eligible to satisfy capital requirements under CRD IV.

**Capital risk** The risk that the bank has an insufficient level or composition of capital to support its normal business activities and to meet its regulatory capital requirements under normal operating environments or stressed conditions (both actual and as defined for internal planning or regulatory testing purposes). This includes the risk from the bank's pension plans.

**Central Counterparty / Central Clearing Counterparties (CCPs)** A clearing house mediating between the buyer and the seller in a financial transaction, such as a derivative contract or repurchase agreement (repo). Where a central counterparty is used, a single bi-lateral contract between the buyer and seller is replaced with two contracts, one between the buyer and the CCP and one between the CCP and the seller. The use of CCPs allows for greater oversight and improved credit risk mitigation in over-the-counter (OTC) markets.

**Charge-off** In the retail segment this refers to the point in time when collections activity changes from the collection of arrears to the recovery of the full balance. This is normally when six payments are in arrears.

**Chargeadd-on and non VaR** In the context of Risk Weighted Assets, any additional Market Risk not captured within Modelled VaR, including Incremental Risk Charges and Correlation Risk.

**Client Assets** Assets managed or administered by Barclays Group on behalf of clients including assets under management (AUM), custody assets, assets under administration and client deposits.

**CLOs and Other insured assets** Highly rated CLO positions wrapped by monolines, non-CLOs wrapped by monolines and other assets wrapped with Credit Support Annex (CSA) protection.

**Collateralised Debt Obligation (CDO)** Securities issued by a third party which reference Asset Backed Securities (ABSs) (defined above) and/or certain other related assets purchased by the issuer. CDOs may feature exposure to sub-prime mortgage assets through the underlying assets.

**Collateralised Loan Obligation (CLO)** A security backed by the repayments from a pool of commercial loans. The payments may be made to different classes of owners (in tranches).

**Collateralised Mortgage Obligation (CMO)** A type of security backed by mortgages. A special purpose entity receives income from the mortgages and passes them on to investors of the security.

**Collectively assessed impairment allowances** Impairment of financial assets is measured collectively where a portfolio comprises homogenous assets and where appropriate statistical techniques are available.

**Combined Buffer Requirement** In the context of the CRD IV capital obligations, the combined requirements of the Capital Conservation Buffer, the GSII Buffer, the OSII buffer, the Systemic Risk buffer and an institution specific counter-cyclical buffer.

**Commercial paper (CP)** Short-term notes issued by entities, including banks, for funding purposes.

**Commercial real estate (CRE)** Commercial real estate includes office buildings, industrial property, medical centres, hotels, retail stores, shopping centres, farm land, multifamily housing buildings, warehouses, garages, and industrial properties and other similar properties. Commercial real estate loans are loans backed by a package of commercial real estate. Note: for the purposes of the Credit Risk section, the UK CRE portfolio includes property investment, development, trading and housebuilders but excludes social housing contractors.

**Barclays PLC**

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## Glossary of Terms

**Committee of Sponsoring Organisations of the Treadway Commission Framework (COSO)** A joint initiative of five private sector organisations dedicated to providing development of frameworks and guidance on enterprise risk management, internal control and fraud deterrence.

**Commodity derivatives** Exchange traded and over-the-counter (OTC) derivatives based on an underlying commodity (e.g. metals, precious metals, oil and oil related, power and natural gas).

**Commodity risk** Measures the impact of changes in commodity prices and volatilities, including the basis between related commodities (e.g. Brent vs. WTI crude prices).

**Common Equity Tier 1 (CET1) capital** The highest quality form of regulatory capital under Basel III that comprises common shares issued and related share premium, retained earnings and other reserves, less specified regulatory adjustments.

**Common Equity Tier 1 (CET1) ratio** A measure of Common Equity Tier 1 capital expressed as a percentage of risk weighted assets.

**Compensation: income ratio** The ratio of compensation expense over total income. Compensation represents total staff costs less non-compensation items consisting of outsourcing, bank payroll tax, staff training, redundancy costs and retirement costs.

**Comprehensive Capital Analysis and Review (CCAR)** An annual exercise, required by and evaluated by the Federal Reserve, through which the largest bank holding companies operating in the United States assess whether they have sufficient capital to continue operations through periods of economic and financial stress and have robust capital-planning processes that account for their unique risks.

**Comprehensive Risk Measure (CRM)** An estimate of all the material market risks, including rating migration and default for the correlation trading portfolio. Also referred to as All Price Risk (APR) and Comprehensive Risk Capital Charge (CRCC).

**Conduct risk** The risk of loss or imposition of penalties, damages or fines from the failure of the bank to meet its legal obligations including regulatory or contractual requirements.

**Constant Currency Basis** Excluding the impact of foreign currency conversion to GBP when comparing financial results in two different financial periods.

**Consumer, Cards and Payments** The international Barclaycard business, Barclays Business Solutions and the international Wealth business.

**Contingent capital notes (CCNs)** Interest bearing debt securities issued by Barclays Group or its subsidiaries that are either permanently written off or converted into an equity instrument from the issuer's perspective in the event of the Group's Common Equity Tier 1 (CET1) ratio falling below a specific level, or at the direction of regulators.

**Conversion Trigger** Used in the context of Contingent Capital Notes and AT1 securities. A capital adequacy trigger event occurs when the CET1 ratio of the bank falls below a certain level (the trigger) as defined in the Terms & Conditions of the instruments issued. See Contingent Capital Notes.

**Core deposit intangibles** Premium paid to acquire the deposit base of an institution.

**Correlation risk** Refers to the change in marked to market value of a security when the correlation between the underlying assets changes over time.

**Corporate and Investment Banking (CIB)** Barclays Corporate and Investment Banking businesses which form part of Barclays International.

**Cost: income ratio** Operating expenses divided by total income.

**Cost of Equity** The rate of return targeted by the equity holders of a company.



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## Glossary of Terms

**Cost: net operating income ratio** Operating expenses compared to total income less credit impairment charges and other provisions.

**Cost to income jaws** Relationship of the percentage change movement in operating expenses relative to total income.

**Counter-Cyclical Capital Buffer (CCyB)** CET1 Capital that is required to be held under CRD IV rules to ensure that banks build up surplus capital when macroeconomic conditions indicate areas of the economy are overheating.

**Countercyclical leverage ratio buffer (CCLB)** A macroprudential buffer that applies to all Prudential Regulation Authority (PRA) regulated institutions from 2018 and is calculated at 35% of any risk weighted countercyclical capital buffer set by the Financial Policy Committee (FPC). The CCLB applies in addition to the minimum of 3.25% and any G-SII additional Leverage Ratio Buffer that applies.

**Counterparty credit risk** The risk related to a counterparty defaulting before the final settlement of a transaction's cash flows. In the context of Risk Weighted Assets, a component of Risk weighted Assets that represents the risk of loss in derivatives, repurchase agreements and similar transactions resulting from the default of the counterparty.

**Coverage ratio** This represents the percentage of impairment allowance reserve against the gross exposure.

**Covered bonds** Debt securities backed by a portfolio of mortgages that are segregated from the issuer's other assets solely for the benefit of the holders of the covered bonds.

**CRD IV** The Fourth Capital Requirements Directive, an EU Directive and an accompanying Regulation (CRR) that together prescribe EU capital adequacy and liquidity requirements and implements Basel 3 in the European Union.

**Credit conversion factor (CCF)** Factor used to estimate the risk from off-balance sheet commitments for the purpose of calculating the total Exposure at Default (EAD) used to calculate Risk Weighted Assets (RWAs).

**Credit default swaps (CDS)** A contract under which the protection seller receives premiums or interest-related payments in return for contracting to make payments to the protection buyer in the event of a defined credit event. Credit events normally include bankruptcy, payment default on a reference asset or assets, or downgrades by a rating agency.

**Credit derivatives (CDs)** An arrangement whereby the credit risk of an asset (the reference asset) is transferred from the buyer to the seller of the protection.

**Credit impairment charges** Also known as credit impairment. Impairment charges on loans and advances to customers and banks and impairment charges on available for sale assets and reverse repurchase agreements.

**Credit market exposures** Assets and other instruments relating to commercial real estate and leveraged finance businesses that have been significantly impacted by the deterioration in the global credit markets. The exposures include positions subject to fair value movements in the Income Statement, positions that are classified as loans and advances and available for sale and other assets.

**Credit Products** Represents credit products and Securitised Products.

**Credit quality step** In the context of the Standardised Approach to calculating credit risk RWAs, a credit quality assessment scale maps the credit assessments of a recognised credit rating agency or export credit agency to credit quality steps that determine the risk weight to be applied to an exposure.

**Credit Rating** An evaluation of the creditworthiness of an entity seeking to enter into a credit agreement.

**Credit risk** The risk of loss to Barclays from the failure of clients, customers or counterparties, including sovereigns, to fully honour their obligations to Barclays, including the whole and timely payment of principal, interest, collateral and other receivables. In the context of Risk Weighted Assets, it is the component of Risk Weighted Assets that represents the risk of loss in loans and advances and similar transactions resulting from the default of the counterparty.

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## Glossary of Terms

**Credit Risk Loans (CRLs)** A loan becomes a credit risk loan when evidence of deterioration has been observed, for example a missed payment or other breach of covenant. A loan may be reported in one of three categories: (i) impaired loans; (ii) accruing past due 90 days or more; and (iii) restructured loans. These may include loans which, while impaired, are still performing but have associated individual impairment allowances raised against them.

**Credit risk mitigation** A range of techniques and strategies to actively mitigate credit risks to which the bank is exposed. These can be broadly divided into three types; collateral, netting and set-off, and risk transfer.

**Credit spread** The premium over the benchmark or risk-free rate required by the market to accept a lower credit quality.

**Credit Valuation Adjustment (CVA)** The difference between the risk-free value of a portfolio of trades and the market value which takes into account the counterparty's risk of default. The CVA therefore represents an estimate of the adjustment to fair value that a market participant would make to incorporate the credit risk of the counterparty due to any failure to perform on contractual agreements.

**CRL Coverage** Impairment allowances as a percentage of total CRLs (See Credit Risk Loans ). Also known as the CRL coverage ratio .

**CRR leverage exposure** Is calculated in accordance with article 429 as per the CRR.

**CRR leverage ratio** Is calculated using the CRR definition of Tier 1 capital for the numerator and the CRR definition of leverage exposure as the denominator.

**Customer assets** Represents loans and advances to customers. Average balances are calculated as the sum of all daily balances for the year to date divided by number of days in the year to date.

**Customer deposits** In the context of Funding Risk, Liquidity Risk section, money deposited by all individuals and companies that are not credit institutions. Such funds are recorded as liabilities in the Barclays Group's balance sheet under Customer Accounts.

**Customer liabilities** Customer deposits.

**Customer net interest income** The sum of customer asset and customer liability net interest income. Customer net interest income reflects interest related to customer assets and liabilities only and does not include any interest on securities or other non-customer assets and liabilities.

**CVA volatility charge** The volatility charge added to exposures that adjusts for mid-market valuation on a portfolio of transactions with a counterparty. This is to reflect the current market value of the credit risk associated with the counterparty to the Bank. The charge is prescribed by the CRR.

**DBRS** A credit rating agency.

**Debit Valuation Adjustment (DVA)** The opposite of Credit Valuation Adjustment (CVA). It is the difference between the risk-free value of a portfolio of trades and the market value which takes into account the Barclays Group's risk of default. The DVA, therefore, represents an estimate of the adjustment to fair value that a market participant would make to incorporate the credit risk of the Barclays Group due to any failure to perform on contractual obligations. The DVA decreases the value of a liability to take into account a reduction in the remaining balance that would be settled should the Barclays Group default or not perform any contractual obligations.

**Debbuy-backs** Purchases of the Barclays Group's issued debt securities, including equity accounted instruments, leading to their de-recognition from the balance sheet.

**Debt securities in issue** Transferable securities evidencing indebtedness of the Barclays Group. These are liabilities of the Barclays Group and include certificates of deposit and commercial paper.

**Default grades** Barclays Group classify ranges of default probabilities into a set of 21 intervals called default grades, in order to distinguish differences in the probability of default risk.

**Barclays PLC**

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## Glossary of Terms

**Default fund contributions** The amount of contribution made by members of a central counterparty (CCP). All members are required to contribute to this fund in advance of using a CCP. The default fund can be used by the CCP to cover losses incurred by the CCP where losses are greater than the margins provided by that member.

**Derivatives** In the context of Non-Core Analysis of Total income, Derivatives comprise non strategic businesses from the non-core Investment Bank

**Derivatives netting** Adjustments applied across asset and liability mark-to-market derivative positions pursuant to legally enforceable bilateral netting agreements and eligible cash collateral received in derivative transactions that meet the requirements of BCBS 270.

**Diversification effect** Reflects the fact the risk of a diversified portfolio is smaller than the sum of the risks of its constituent parts. It is measured as the sum of the individual asset class DVaR (see above) estimates less the total DVaR.

**Dodd-Frank Act (DFA)** The US Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010.

**Early warning lists (EWL)** Categorisations for wholesale customers used to identify at an early stage those customers where it is believed that difficulties may develop, allowing timely corrective action to be taken. There are three categories of EWL, with risk increasing from EWL 1 (caution) to EWL 2 (medium) and EWL 3 (high). It is expected that most cases would be categorised EWL 1 before moving to 2 or 3, but it is recognised that some cases may be categorised to EWL 2 or 3 directly.

**Early Warning List (EWL) Managed accounts** EWL Managed accounts are Business Lending customers that exceed the Arrears Managed Accounts limits and are monitored with standard processes that record heightened levels of risk through an EWL grading.

**Earnings per Share contribution** The attributable profit or loss generated by a particular business or segment divided by the weighted average number of Barclays shares in issue to illustrate on a per share basis how that business or segment contributes total earnings per share.

**Economic Value of Equity (EVE)** A measure of the potential change in value of expected future cash flows due to an adverse interest rate movement, based on existing balance sheet run-off profile.

**Effective Expected Positive Exposure (EEPE)** The weighted average over time of effective expected exposure. The weights are the proportion that an individual exposure represents of the entire exposure horizon time interval.

**Encumbrance** The use of assets to secure liabilities, such as by way of a lien or charge.

**Enterprise Risk Management Framework (ERMF)** Barclays Group risk management responsibilities are laid out in the Enterprise Risk Management Framework, which describes how Barclays identifies and manages risk. The framework identifies the principal risks faced by the Barclays Group; sets out risk appetite requirements; sets out roles and responsibilities for risk management; and sets out risk committee structure.

**Equities** Trading businesses encompassing Cash Equities, Equity Derivatives & Equity Financing

**Equity and stock index derivative** Derivatives whose value is derived from equity securities. This category includes equity and stock index swaps and options (including warrants, which are equity options listed on an exchange). The Barclays Group also enters into fund-linked derivatives, being swaps and options whose underlyings include mutual funds, hedge funds, indices and multi-asset portfolios. An equity swap is an agreement between two parties to exchange periodic payments, based upon a notional principal amount, with one side paying fixed or floating interest and the other side paying based on the actual return of the stock or stock index. An equity option provides the buyer with the right, but not the obligation, either to purchase or sell a specified stock, basket of stocks or stock index at a specified price or level on or before a specified date.

**Equity risk** In the context of trading book capital requirements, the risk of change in market value of an equity investment.

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**Equity structural hedge** An interest rate hedge in place to reduce earnings volatility of the overnight / short term equity investment and to smoothen the income over a medium/long term.

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**Euro Interbank Offered Rate (EURIBOR)** A benchmark interest rate at which banks can borrow funds from other banks in the European interbank market.

**Europe** Geographic segment comprising countries in which Barclays operates within the EU (excluding UK), Northern Continental and Eastern Europe.

**European Banking Authority (EBA)** The European Banking Authority (EBA) is an independent EU Authority which works to ensure effective and consistent prudential regulation and supervision across the European banking sector. Its overall objectives are to maintain financial stability in the EU and to safeguard the integrity, efficiency and orderly functioning of the banking sector.

**European Securities and Markets Authority (ESMA)** An independent European Supervisory Authority with the remit of enhancing the protection of investors and reinforcing stable and well-functioning financial markets in the European Union.

**Eurozone** Represents the 19 European Union countries that have adopted the euro as their common currency. The 19 countries are Austria, Belgium, Cyprus, Estonia, Finland, France, Germany, Greece, Ireland, Italy, Latvia, Lithuania, Luxembourg, Malta, Netherlands, Portugal, Slovakia, Slovenia and Spain.

**Expected Credit Losses (ECL)** A present value measure of the credit losses expected to result from default events that may occur during a specified period of time. ECLs must reflect the present value of cash shortfalls, and must reflect the unbiased and probability weighted assessment of a range of outcomes.

**Expected Losses** A regulatory measure of anticipated losses for exposures captured under an internal ratings based credit risk approach for capital adequacy calculations. It is measured as the Barclays Group's modelled view of anticipated losses based on Probability of Default (PD), Loss Given Default (LGD) and Exposure at Default (EAD), with a one-year time horizon.

**Expert lender models** Models of risk measures that are used for parts of the portfolio where the risk drivers are specific to a particular counterparty, but where there is insufficient data to support the construction of a statistical model. These models utilise the knowledge of credit experts that have in depth experience of the specific customer type being modelled.

**Exposure** Generally refers to positions or actions taken by the bank, or consequences thereof, that may put a certain amount of a bank's resources at risk.

**Exposure at Default (EAD)** The estimation of the extent to which Barclays Group may be exposed to a customer or counterparty in the event of, and at the time of, that counterparty's default. At default, the customer may not have drawn the loan fully or may already have repaid some of the principal, so that exposure may be less than the approved loan limit.

**External Credit Assessment Institutions (ECAI)** Institutions whose credit assessments may be used by credit institutions for the determination of risk weight exposures according to CRD IV.

**Federal Reserve Board (FRB)** Is the governing board of the Federal Reserve System of the United States of America, in charge of making the country's monetary policy.

**Financial Policy Committee (FPC)** The Bank of England's Financial Policy Committee (FPC) identifies, monitors and takes action to remove or reduce systemic risks with a view to protecting and enhancing the resilience of the UK financial system. The FPC also has a secondary objective to support the economic policy of the UK Government.

**F-IRB / Foundation-Internal Ratings Based** See Internal Ratings Based (IRB) .

**Financial Conduct Authority (FCA)** The statutory body responsible for conduct of business regulation and supervision of UK authorised firms. The FCA also has responsibility for the prudential regulation of firms that do not fall within the PRA's scope.

**Financial Services Compensation Scheme (FSCS)** The UK's fund for compensation of authorised financial services firms that are unable to pay claims.



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[Financial collateral comprehensive method \(FCCM\)](#) A counterparty credit risk exposure calculation approach which applies volatility adjustments to the market value of exposure and collateral when calculating risk weighted asset values.

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**Financial Stability Board (FSB)** An international body that monitors and makes recommendations about the global financial system. It promotes international financial stability by coordinating national financial authorities and international standard-setting bodies as they work toward developing strong regulatory, supervisory and other financial sector policies. It fosters a level playing field by encouraging coherent implementation of these policies across sectors and jurisdictions.

**Fitch** A credit rating agency.

**Forbearance Programme** Forbearance programmes to assist customers in financial difficulty through agreements to accept less than contractual amounts due where financial distress would otherwise prevent satisfactory repayment within the original terms and conditions of the contract. These agreements may be initiated by the customer, Barclays or a third party and include approved debt counselling plans, minimum due reductions, interest rate concessions and switches from capital and interest repayments to interest-only payments.

**Forbearance Programmes for Credit Card** Can be split into 2 main types: Repayment plans- A temporary reduction in the minimum payment due, for a maximum of 60 months. This may involve a reduction in interest rates to prevent negative amortization; Fully amortising- A permanent conversion of the outstanding balance into a fully amortising loan, over a maximum period of 60 months.

**Forbearance Programmes for Home Loans** Can be split into 4 main types: Interest-only conversions- A temporary change from a capital and interest repayment to an interest-only repayment, for a maximum of 24 months; Interest rate reductions- A temporary reduction in interest rate, for a maximum of 12 months; Payment concessions- An agreement to temporarily accept reduced loan repayments, for a maximum of 24 months; Term extensions- A permanent extension to the loan maturity date which may involve a reduction in interest rates, and usually involves the capitalisation of arrears.

**Forbearance Programmes for Unsecured Loan** Can be split into 3 main types: Payment concessions- An agreement to temporarily accept reduced loan repayments, for a maximum of 12 months; Term extensions- A permanent extension to the loan maturity date, usually involving the capitalisation of arrears; Fully amortising- A permanent conversion of the outstanding balance into a fully amortising loan, over a maximum period of 120 months for loans.

**Foreclosures in Progress** The process by which the bank initiates legal action against a customer with the intention of terminating a loan agreement whereby the bank may repossess the property subject to local law and recover amounts it is owed.

**Foreign exchange derivatives** The Barclays Group's principal exchange rate-related contracts are forward foreign exchange contracts, currency swaps and currency options. Forward foreign exchange contracts are agreements to buy or sell a specified quantity of foreign currency, usually on a specified future date at an agreed rate. Currency swaps generally involves the exchange, or notional exchange, of equivalent amounts of two currencies and a commitment to exchange interest periodically until the principal amounts are re-exchanged on a future date. Currency options provide the buyer with the right, but not the obligation, either to purchase or sell a fixed amount of a currency at a specified exchange rate on or before a future date. As compensation for assuming the option risk, the option writer generally receives a premium at the start of the option period.

**Foreign exchange risk** In the context of DVaR, the impact of changes in foreign exchange rates and volatilities.

**Front Arena** A deal solution that helps to trade and manage positions and risk in the global capital markets.

**Full time equivalent** Full time equivalent units are the on-job hours paid for employee services divided by the number of ordinary-time hours normally paid for a full-time staff member when on the job (or contract employees where applicable).

**Fully loaded** When a measure is presented or described as being on a fully loaded basis, it is calculated without applying the transitional provisions set out in Part Ten of CRD IV.

**Funded credit protection** Is a technique of credit risk mitigation where the reduction of the credit risk on the exposure of an institution derives from the right of that institution, in the event of the default of the counterparty or on the occurrence of other specified credit events relating to the counterparty, to liquidate, or to obtain transfer or appropriation of, or to retain certain assets or amounts, or to reduce the amount of the exposure to, or to replace it with, the amount of the difference between the amount of the exposure and the amount of a claim on the institution.

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**Funding for Lending Scheme (FLS)** Scheme launched by the Bank of England to incentivise banks and building societies to lend to UK households and non-financial companies through reduced funding costs, the benefits of which are passed on to UK borrowers in the form of cheaper and more easily available loans.

**Funding mismatch** In the context of Eurozone balance sheet funding exposures, the excess of local euro denominated external assets, such as customer loans, over local euro denominated liabilities, such as customer deposits.

**Gains on acquisitions** The amount by which the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities, recognised in a business combination, exceeds the cost of the combination.

**General Data Protection Regulations** General Data Protection Regulation (GDPR) (Regulation (EU) 2016/679) is a regulation by which the European Parliament, the Council of the European Union and the European Commission intend to strengthen and unify data protection for all individuals within the European Union (EU).

**General market risk** The risk of a price change in a financial instrument due to a change in level of interest rates or owing to a broad equity market movement unrelated to any specific attributes of individual securities.

**Global-Systemically Important Bank (G-SIBs or G-SIIs)** Global financial institutions whose size, complexity and systemic interconnectedness, mean that their distress or failure would cause significant disruption to the wider financial system and economic activity. The Financial Stability Board (FSB) and the Basel Committee on Banking Supervision (BCBS) publish a list of globally systemically important banks.

**G-SII additional leverage ratio buffer (G-SII ALRB)** A macroprudential buffer that applies to globally systemically important banks (G-SIBs) and other major domestic UK banks and building societies, including banks that are subject to ring-fencing requirements. The G-SII ALRB will be calibrated as 35% (on a phased basis) of the combined systemic risk buffers that applies to the bank.

**GSII Buffer** Common Equity Tier 1 capital required to be held under CRD IV to ensure that G-SIBs build up surplus capital to compensate for the systemic risk that such institutions represent to the financial system.

**Grandfathering** In the context of CRD IV capital resources, the phasing in of the application of instrument eligibility rules which allows CRR non-compliant capital instruments to be included in regulatory capital subject to certain thresholds which decrease over the transitional period.

**Gross charge-off rates** Represents the balances charged-off to recoveries in the reporting period, expressed as a percentage of average outstanding balances excluding balances in recoveries. Charge-off to recoveries generally occurs when the collections focus switches from the collection of arrears to the recovery of the entire outstanding balance, and represents a fundamental change in the relationship between the bank and the customer. This is a measure of the proportion of customers that have gone into default during the period.

**Gross new lending** New lending advanced to customers during the period.

**Group Service Company or BSerL or BX or Barclays Execution Services** Barclays Services Limited, the Group services company set up to provide services to Barclays UK and Barclays International to deliver operational continuity.

**Guarantee** Unless otherwise described, an undertaking by a third party to pay a creditor should a debtor fail to do so. It is a form of credit substitution.

**Head Office** A business segment comprising Brand and Marketing, Finance, Head Office, Human Resources, Internal Audit, Legal and Compliance, Risk, Treasury and Tax and other operations.

**High Net Worth** Businesses within Barclays UK and Barclays International that provide banking and other services to high net worth customers.

**High Risk** In retail banking, High Risk is defined as the subset of up-to-date customers who, either through an event or observed behaviour exhibit potential financial difficulty. Where appropriate, these customers are proactively contacted to assess whether assistance is required.

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**Home loan** A loan to purchase a residential property. The property is then used as collateral to guarantee repayment of the loan. The borrower gives the lender a lien against the property and the lender can foreclose on the property if the borrower does not repay the loan per the agreed terms. Also known as a residential mortgage.

**IHC or US IHC** Barclays US LLC, the intermediate holding company established by Barclays in July 2016, which holds most of Barclays' subsidiaries and assets in the United States.

**IMA / Internal Model Approach** In the context of Risk Weighted Assets, Risk Weighted Assets for which the exposure amount has been derived via the use of a PRA approved internal market risk model.

**IMM / Internal Model Method** In the context of Risk Weighted Assets, Risk Weighted Assets for which the exposure amount has been derived via the use of a PRA approved internal counterparty credit risk model.

**Identified Impairment (II)** Specific impairment allowances for financial assets, individually estimated.

**IFRS9 transitional arrangements** Following the application of IFRS 9 as of 1 January 2018, Article 473a of CRR permits institutions to phase-in the impact on capital and leverage ratios of the impairment requirements under the new accounting standard.

**Impairment Allowances** A provision held on the balance sheet as a result of the raising of a charge against profit for expected losses in the lending book. An impairment allowance may either be identified or unidentified and individual or collective.

**Impairment Coverage Ratio** Impairment allowance held against balances in a specific portfolio expressed as a percentage of balances in the specific portfolio.

**Income** Total income, unless otherwise specified.

**Incremental Risk Charge (IRC)** An estimate of the incremental risk arising from rating migrations and defaults beyond what is already captured in specific market risk VaR for the non correlation trading portfolio.

**Independent Commission on Banking (ICB)** Body set up by HM Government to identify structural and non-structural measures to reform the UK banking system and promote competition.

**Independent Validation Unit (IVU)** The function within the bank responsible for independent review, challenge and approval of all models.

**Individual liquidity guidance (ILG)** Guidance given to a bank about the amount, quality and funding profile of liquidity resources that the PRA has asked the bank to maintain.

**Inflation risk** In the context of DVaR, the impact of changes in inflation rates and volatilities on cash instruments and derivatives.

**Insurance Risk** The risk of the Barclays Group's aggregate insurance premiums received from policyholders under a portfolio of insurance contracts being inadequate to cover the claims arising from those policies.

**Interchange** Income paid to a credit card issuer for the clearing and settlement of a sale or cash advance transaction.

**Interest only home loan** Under the terms of these loans, the customer makes payments of interest only for the entire term of the mortgage, although customers may make early repayments of the principal within the terms of their agreement. The customer is responsible for repaying the entire outstanding principal on maturity, which may require the sale of the mortgaged property.

**Interest rate derivatives** Derivatives linked to interest rates. This category includes interest rate swaps, collars, floors options and swaptions. An interest rate swap is an agreement between two parties to exchange fixed rate and floating rate interest by means of periodic payments based upon a notional principal amount and the interest rates defined in the contract. Certain agreements combine interest rate and foreign currency swap transactions, which may or may not include the exchange of principal amounts. A basis swap is a form of interest rate swap, in which both parties exchange interest payments based on floating rates, where the

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floating rates are based upon different underlying reference indices. In a forward rate agreement, two parties agree a future settlement of the difference between an agreed rate and a future interest rate, applied to a notional principal amount. The settlement, which generally occurs at the start of the contract period, is the discounted present value of the payment that would otherwise be made at the end of that period.

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**Interest rate risk** The risk of interest rate volatility adversely impacting the Barclays Group's net interest margin. In the context of the calculation of market risk DVaR, measures the impact of changes in interest (swap) rates and volatilities on cash instruments and derivatives.

**Interest rate risk in the banking book (IRRBB)** The risk that the bank is exposed to capital or income volatility because of a mismatch between the interest rate exposures of its (non-traded) assets and liabilities.

**Internal Assessment Approach (IAA)** One of three types of calculation that a bank with permission to use the Internal Ratings Based (IRB) approach may apply to securitisation exposures. It consists of mapping a bank's internal rating methodology for credit exposures to those of an External Credit Assessment Institution (ECAI) to determine the appropriate risk weight based on the ratings based approach. Its applicability is limited to ABCP programmes related to liquidity facilities and credit enhancement.

**Internal Capital Adequacy Assessment Process (ICAAP)** Companies are required to perform a formal Internal Capital Adequacy Assessment Process (ICAAP) as part of the Pillar 2 requirements (BIPRU) and to provide this document to the PRA on a yearly basis. The ICAAP document summarises the group's risk management framework, including approach to managing all risks (i.e. Pillar 1 and non-Pillar 1 risks); and, the group's risk appetite, economic capital and stress testing frameworks.

**Internal model method (IMM)** In the context of Risk Weighted Assets, Risk Weighted Assets for which the exposure amount has been derived via the use of a PRA approved internal counterparty credit risk model.

**Internal Ratings Based (IRB)** An approach under the CRR framework that relies on the bank's internal models to derive the risk weights. The IRB approach is divided into two alternative applications, Advanced and Foundation:

Advanced IRB (A-IRB): the bank uses its own estimates of probability of default (PD), loss given default (LGD) and credit conversion factor to model a given risk exposure.

Foundation IRB: the bank applies its own PD as for Advanced, but it uses standard parameters for the LGD and the credit conversion factor. The Foundation IRB approach is specifically designed for wholesale credit exposures. Hence retail, equity, securitisation positions and non-credit obligations asset exposures are treated under standardised or A-IRB.

**Investment Bank** The Barclays Group's investment bank which consists of origination led and returns focused markets and banking business which forms part of the Corporate and Investment Banking segment of Barclays International.

**Investment Banking Fees** In the context of Investment Bank Analysis of Total Income, fees generated from origination activity businesses including financial advisory, debt and equity underwriting.

**Investment grade** A debt security, treasury bill or similar instrument with a credit rating of AAA to BBB as measured by external credit rating agencies.

**ISDA Master Agreement** The most commonly used master contract for OTC derivative transactions internationally. It is part of a framework of documents, designed to enable OTC derivatives to be documented fully and flexibly. The framework consists of a master agreement, a schedule, confirmations, definition booklets, and a credit support annex. The ISDA master agreement is published by the International Swaps and Derivatives Association (ISDA).

**Key Risk Scenarios (KRS)** Key Risk Scenarios are a summary of the extreme potential risk exposure for each Key Risk in each business and function, including an assessment of the potential frequency of risk events, the average size of losses and three extreme scenarios. The Key Risk Scenario assessments are a key input to the Advanced Measurement Approach calculation of regulatory and economic capital requirements.



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**Lag risk** Arises from the delay in re-pricing customer rates for certain variable/managed rate products, following an underlying change to market interest rates. This is typically driven by either regulatory constraint around customer notification on pricing changes, processing time for the Barclays Group's and/or Entity's notification systems or contractual agreements within a product's terms and conditions.

**Large exposure** A large exposure is defined as the total exposure of a bank to a counterparty or group of connected clients, whether in the banking book or trading book or both, which in aggregate equals or exceeds 10% of the bank's eligible capital.

**Legal risk** The risk of loss or imposition of penalties, damages or fines from the failure of the bank to meet its legal obligations including regulatory or contractual requirements.

**Lender Option Borrower Option (LOBO)** A clause previously included in ESHLA loans that allowed Barclays, on specific dates, to raise the fixed interest rate on the loan, upon which the borrower had the option to either continue with the loan at the higher rate, or re-pay the loan at par.

**Lending** In the context of Investment Bank Analysis of Total Income, lending income includes net interest income, gains or losses on loan sale activity, and risk management activity relating to the loan portfolio.

**Letters of credit** A letter typically used for the purposes of international trade guaranteeing that a debtor's payment to a creditor will be made on time and in full. In the event that the debtor is unable to make payment, the bank will be required to cover the full or remaining amount of the purchase.

**Level 1 assets** High quality liquid assets under the Basel Committee's Liquidity Coverage Ratio (LCR), including cash, central bank reserves and higher quality government securities.

**Level 2 assets** Under the Basel Committee's Liquidity Coverage Ratio high quality liquid assets (HQLA) are comprised of Level 1 and Level 2 assets, with the latter comprised of Level 2A and Level 2B assets. Level 2A assets include, for example, lower quality government securities, covered bonds and corporate debt securities. Level 2B assets include, for example, lower rated corporate bonds, residential mortgage backed securities and equities that meet certain conditions.

**Lifetime expected credit losses** An assessment of expected losses associated with default events that may occur during the life of an exposure, reflecting the present value of cash shortfalls over the remaining expected life of the asset.

**Lifetime Probability** The likelihood of accounts entering default during the expected remaining life of the asset.

**Liquidity Coverage Ratio (LCR)** The ratio of the stock of high quality liquid assets to expected net cash outflows over the next 30 days. High-quality liquid assets should be unencumbered, liquid in markets during a time of stress and, ideally, be central bank eligible. These include, for example, cash and claims on central governments and central banks.

**Liquidity Pool** The Barclays Group liquidity pool comprises cash at central banks and highly liquid collateral specifically held by the Barclays Group as a contingency to enable the bank to meet cash outflows in the event of stressed market conditions.

**Liquidity Risk** The risk that the bank is unable to meet its contractual or contingent obligations or that it does not have the appropriate amount, tenor and composition of funding and liquidity to support its assets.

**Liquidity risk appetite (LRA)** The level of liquidity risk that the Barclays Group chooses to take in pursuit of its business objectives and in meeting its regulatory obligations.

**Liquidity Risk Management Framework (the Liquidity Framework)** The Liquidity Risk Management Framework (the Liquidity Framework), which is sanctioned by the Board Risk Committee (BRC) and which incorporates liquidity policies, systems and controls that the Barclays Group has implemented to manage liquidity risk within tolerances approved by the Board and regulatory agencies.

**Litigation and conduct charges** Litigation and conduct charges include regulatory fines, litigation settlements and conduct related customer redress.

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**Loan loss rate** Quoted in basis points and represents total annualised impairment charges divided by gross loans and advances held at amortised cost at the balance sheet date.

**Loan to deposit ratio** Loans and advances at amortised costs divided by deposits at amortised cost.

**Loan to value (LTV) ratio** Expresses the amount borrowed against an asset (i.e. a mortgage) as a percentage of the appraised value of the asset. The ratios are used in determining the appropriate level of risk for the loan and are generally reported as an average for new mortgages or an entire portfolio. Also see Marked to market (MTM) LTV ratio.

**London Interbank Offered Rate (LIBOR)** A benchmark interest rate at which banks can borrow funds from other banks in the London interbank market.

**Long-term refinancing operation (LTRO)** The European Central Bank's 3 year long term bank refinancing operation.

**Loss Given Default (LGD)** The percentage of Exposure at Default (EAD) (defined above) that will not be recovered following default. LGD comprises the actual loss (the part that is not expected to be recovered), together with the economic costs associated with the recovery process.

**Macro Products** Represents Rates, currency and commodities income.

**Management VaR** A measure of the potential loss of value arising from unfavourable market movements at a specific confidence level, if current positions were to be held unchanged for predefined period. Corporate and Investment Bank uses Management VaR with a two-year equally weighted historical period, at a 95% confidence level, with a one day holding period.

**Mandatory break clause** In the context of counterparty credit risk, a contract clause that means a trade will be ended on a particular date.

**Marked to market approach** A counterparty credit risk exposure calculation approach which uses the current mark to market value of derivative positions as well as a potential future exposure add-on to calculate an exposure to which a risk weight can be applied. This is also known as the Current Exposure Method.

**Marked to market (MTM) LTV ratio** The loan amount as a percentage of the current value of the asset used to secure the loan. Also see Balance weighted Loan to Value (LTV) ratio and Valuation weighted Loan to Value (LTV) ratio.

**Market risk** The risk of loss arising from potential adverse changes in the value of the bank's assets and liabilities from fluctuation in market variables including, but not limited to, interest rates, foreign exchange, equity prices, commodity prices, credit spreads, implied volatilities and asset correlations.

**Master netting agreements** An agreement that provides for a single net settlement of all financial instruments and collateral covered by the agreement in the event of the counterparty's default or bankruptcy or insolvency, resulting in a reduced exposure.

**Master trust securitisation programmes** A securitisation structure where a trust is set up for the purpose of acquiring a pool of receivables. The trust issues multiple series of securities backed by these receivables.

**Matchbook (or matched book)** An asset/liability management strategy where assets are matched against liabilities of equivalent value and maturity.

**Material Risk Takers (MRTs)** Categories of staff whose professional activities have or are deemed to have a material impact on Barclays' risk profile, as determined in accordance with the European Banking Authority regulatory technical standard on the identification of such staff.

**Medium-Term Note** Corporate notes (or debt securities) continuously offered by a company to investors through a dealer. Investors can choose from differing maturities, ranging from nine months to 30 years. They can be issued on a fixed or floating coupon basis or with an exotic coupon; with a fixed maturity date (non-callable) or with embedded call or put options or early repayment triggers. MTNs are most generally issued as senior, unsecured debt.

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**Methodology and policy** In the context of the Funding Risk, Capital Risk section, the effect on RWAs of methodology changes driven by regulatory policy changes.

**MiFid2** The Markets in Financial Instruments Directive 2004/39/EC (known as MiFID [1]) as subsequently amended [2] is a European Union law that provides harmonised regulation for investment services across the 31 member states of the European Economic Area.

**Minimum requirement for own funds and eligible liabilities (MREL)** A European Union wide requirement under the Bank Recovery and Resolution Directive for all European banks and investment banks to hold a minimum level of equity and/or loss absorbing eligible liabilities to ensure the operation of the bail-in tool to absorb losses and recapitalise an institution in resolution. An institution's MREL requirement is set by its resolution authority. Amendments are proposed to align MREL and TLAC requirements for EU G-SIBs.

**Model risk** The risk of the potential adverse consequences from financial assessments or decisions based on incorrect or misused model outputs and reports.

**Model updates** In the context of the Funding Risk, Capital Risk section, changes in RWAs caused by model implementation, changes in model scope or any changes required to address model malfunctions.

**Model validation** Process through which models are independently challenged, tested and verified to prove that they have been built, implemented and used correctly, and that they continue to be fit-for-purpose.

**Modelled VaR** In the context of Risk Weighted Assets, Market risk calculated using value at risk models laid down by the CRR and supervised by the PRA.

**Money market funds** Investment funds typically invested in short-term debt securities.

**Monoline derivatives** Derivatives with a monoline insurer such as credit default swaps referencing the underlying exposures held.

**Moody's** A credit rating agency.

**Mortgage Current Accounts (MCA) Reserves** A secured overdraft facility available to home loan customers which allows them to borrow against the equity in their home. It allows draw-down up to an agreed available limit on a separate but connected account to the main mortgage loan facility. The balance drawn must be repaid on redemption of the mortgage.

**Multilateral development banks** Financial institutions created for the purposes of development, where membership transcends national boundaries.

**National discretion** Discretions in CRD IV given to member states to allow the local regulator additional powers in the application of certain CRD IV rules in its jurisdiction.

**Net asset value per share** Calculated by dividing shareholders' equity, excluding non-controlling interests and other equity instruments, by the number of issued ordinary shares.

**Net interest income** The difference between interest income on assets and interest expense on liabilities.

**Net interest margin** Annualised net interest income divided by the sum of average customer assets.

**Net investment income** Changes in the fair value of financial instruments designated at fair value, dividend income and the net result on disposal of available for sale assets.

**Net Stable Funding Ratio (NSFR)** The ratio of available stable funding to required stable funding over a one year time horizon, assuming a stressed scenario. The ratio is required to be over 100%. Available stable funding would include such items as equity capital, preferred stock with a maturity of over 1 year, or liabilities with a maturity of over 1 year. The required amount of stable funding is calculated as the sum of the value of the assets held and funded by the institution, multiplied by a specific required stable funding (RSF) factor assigned to each particular asset type, added to the amount of potential liquidity exposure multiplied by its associated RSF factor.

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**Net tangible asset value per share** Calculated by dividing shareholders equity, excluding non-controlling interests and other equity instruments, less goodwill and intangible assets, by the number of issued ordinary shares.

**Net trading income** Gains and losses arising from trading positions which are held at fair value, in respect of both market-making and customer business, together with interest, dividends and funding costs relating to trading activities.

**Net written credit protection** In the context of leverage exposure, the net notional value of credit derivatives protection sold and credit derivatives protection bought.

**New bookings** The total of the original balance on accounts opened in the reporting period, including any applicable fees and charges included in the loan amount.

**Non-asset backed debt instruments** Debt instruments not backed by collateral, including government bonds; US agency bonds; corporate bonds; commercial paper; certificates of deposit; convertible bonds; corporate bonds and issued notes.

**Non-customer net interest income (NII)** **Non-customer interest income** Principally comprises the impact of product and equity structural hedges, as well as certain other net interest income received on government bonds and other debt securities held for the purposes of interest rate hedging and liquidity for local banking activities.

**Non-model method (NMM)** In the context of Risk Weighted Assets, Counterparty credit risk, Risk Weighted Assets where the exposure amount has been derived through the use of CRR norms, as opposed to an internal model.

**Non-performance costs** Costs other than performance costs.

**Non-performing proportion of outstanding balances** Defined as balances greater than 90 days delinquent (including forbearance accounts greater than 90 days and accounts charged off to recoveries), expressed as a percentage of outstanding balances.

**Non-performing balances impairment coverage ratio** Impairment allowance held against non performing balances expressed as a percentage of non performing balances.

**Non-Traded Market Risk** The risk that the current or future exposure in the banking book (i.e. non-traded book) will impact bank's capital and/or earnings due to adverse movements in Interest or Foreign Exchange Rates.

**Non-Traded VaR** Reflects the volatility in the value of the available for sale investments in the liquidity pool which flow directly through capital via the available for sale reserve. The underlying methodology to calculate non traded VaR is similar to Traded Management VaR, but the two measures are not directly comparable. The Non Traded VaR represents the volatility to capital driven by the available for sale exposures. These exposures are in the banking book and do not meet the criteria for trading book treatment.

**Notable items** Notable items are considered to be significant items impacting comparability of performance and are shown for each of the business segments.

**Notch** A single unit of measurement in a credit rating scale.

**Notional amount** The nominal or face amount of a financial instrument, such as a loan or a derivative, that is used to calculate payments made on that instrument.

**Open Banking** PSD2 and the Open API standards and data sharing remedy imposed by the UK Competition and Markets Authority following its Retail Banking Market Investigation Order.

**Operational risk** The risk of loss to the bank from inadequate or failed processes or systems, human factors or due to external events (for example fraud) where the root cause is not due to credit or market risks.



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## Glossary of Terms

**Operational Riskdata eXchange (ORX)** The Operational Riskdata eXchange Association (ORX) is a not-for-profit industry association dedicated to advancing the measurement and management of operational risk in the global financial services industry. Barclays is a member of ORX.

**Origination led** Focus on high margin, low capital fee based activities and related hedging opportunities.

**Origination exposure model** A technique used to measure the counterparty credit risk of losing anticipated cash flows from forwards, swaps, options and other derivatives contracts in the event the counterparty to the contract should default.

**OSII** Other systemically important institutions are institutions that are deemed to create risk to financial stability due to their systemic importance.

**Over-the-counter (OTC) derivative** Derivative contracts that are traded (and privately negotiated) directly between two parties. They offer flexibility because, unlike standardised exchange-traded products, they can be tailored to fit specific needs.

**Own credit** The effect of changes in the Barclays Group's own credit standing on the fair value of financial liabilities.

**Owner occupied mortgage** A mortgage where the intention of the customer was to occupy the property at origination.

**Past due items** Refers to loans where the borrower has failed to make a payment when due under the terms of the loan contract.

**Payment Protection Insurance (PPI) redress** Provision for the settlement of PPI miss-selling claims and related claims management costs.

**Pension Risk** The risk of the Barclays Group's earnings and capital being adversely impacted by the Barclays Group's defined benefit obligations increasing or the value of the assets backing these defined benefit obligations decreasing due to changes in both the level and volatility of prices.

**Performance costs** The accounting charge recognised in the period for performance awards. For deferred incentives and long-term incentives, the accounting charge is spread over the relevant periods in which the employee delivers service.

**Personal Banking** Offers retail advice, products and services to community and premier customers in the UK.

**Period end allocated tangible equity** Allocated tangible equity is calculated as 12.0% (2016: 11.5%) of CRD IV fully loaded risk weighted assets for each business, adjusted for CRD IV fully loaded capital deductions, excluding goodwill and intangible assets, reflecting assumptions the Barclays Group uses for capital planning purposes. Head Office tangible equity represents the difference between the Barclays Group's tangible equity and the amounts allocated to businesses.

**Post-model adjustment (PMA)** In the context of Basel models, a PMA is a short term increase in regulatory capital applied at portfolio level to account for model input data deficiencies, inadequate model performance or changes to regulatory definitions (e.g. definition of default) to ensure the model output is accurate, complete and appropriate.

**Potential Credit Risk Loans (PCRLs)** Comprise the outstanding balances to Potential Problem Loans (defined below) and the three categories of Credit Risk Loans (defined above).

**Potential Future Exposure (PFE) on Derivatives** A regulatory calculation in respect of the Barclays Group's potential future credit exposure on both exchange traded and OTC derivative contracts, calculated by assigning a standardised percentage (based on the underlying risk category and residual trade maturity) to the gross notional value of each contract.

**Potential Problem Loans (PPLs)** Loans that are currently complying with repayment terms but where serious doubt exists as to the ability of the borrowers to continue to comply with repayment terms in the near future.

**PRA waivers** PRA approvals that specifically give permission to the Bank to either modify or waive existing rules. Waivers are specific to an organisation and require applications being submitted to and approved by the PRA.

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## Glossary of Terms

**Primary securitisations** The issuance of securities (bonds and commercial papers) for fund-raising.

**Primary Stress Tests** In the context of Traded Market Risk, Stress Testing provides an estimate of potentially significant future losses that might arise from extreme market moves or scenarios. Primary Stress Tests apply stress moves to key liquid risk factors for each of the major trading asset classes.

**Prime Services** Involves financing of fixed income and equity positions using Repo and stock lending facilities. The Prime Services business also provides brokerage facilitation services for hedge fund clients offering execution and clearance facilities for a variety of asset classes.

**Principal** In the context of a loan, the amount borrowed, or the part of the amount borrowed which remains unpaid (excluding interest).

**Principal Investments** Private equity investments.

**Principal Risks** the principal risks affecting the Barclays Group described in the risk review section of the Barclays PLC Annual Report.

**Private equity investments** Investments in equity securities in operating companies not quoted on a public exchange. Investment in private equity often involves the investment of capital in private companies or the acquisition of a public company that results in the delisting of public equity. Capital for private equity investment is raised by retail or institutional investors and used to fund investment strategies such as leveraged buyouts, venture capital, growth capital, distressed investments and mezzanine capital.

**Private-label securitisation** Residential mortgage backed security transactions sold or guaranteed by entities that are not sponsored or owned by the government.

**Probability of Default (PD)** The likelihood that a loan will not be repaid and will fall into default. PD may be calculated for each client who has a loan (normally applicable to wholesale customers/clients) or for a portfolio of clients with similar attributes (normally applicable to retail customers). To calculate PD, Barclays assesses the credit quality of borrowers and other counterparties and assigns them an internal risk rating. Multiple rating methodologies may be used to inform the rating decision on individual large credits, such as internal and external models, rating agency ratings, and for wholesale assets market information such as credit spreads. For smaller credits, a single source may suffice such as the result from an internal rating model.

**Product structural hedge** An interest rate hedge in place to reduce earnings volatility on product balances with an instant access (such as non-interest bearing current accounts and managed rate deposits) and to smoothen the income over a medium/long term.

**Properties in Possession held as Loans and Advances to Customers** Properties in the UK and Italy where the customer continues to retain legal title but where the bank has enforced the possession order as part of the foreclosure process to allow for the disposal of the asset or the court has ordered the auction of the property.

**Properties in Possession held as Other Real Estate Owned** Properties in South Africa, where the bank has taken legal ownership of the title as a result of purchase at an auction or similar and treated as Other Real Estate Owned within other assets on the bank's balance sheet.

**Proprietary trading** When a bank, brokerage or other financial institution trades on its own account, at its own risk, rather than on behalf of customers, so as to make a profit for itself.

**Prudential Regulation Authority (PRA)** The statutory body responsible for the prudential supervision of banks, building societies, insurers and a small number of significant investment banks in the UK. The PRA is a subsidiary of the Bank of England.

**Prudential valuation adjustment (PVA)** A calculation which adjusts the accounting values of positions held on balance sheet at fair value to comply with regulatory valuation standards, which place greater emphasis on the inherent uncertainty around the value at which a trading book position could be exited.



## Glossary of Terms

**Public benchmark** Unsecured medium term notes issued in public syndicated transactions.

**Qualifying Revolving Retail Exposure (QRRE)** In the context of the IRB approach to credit risk RWA calculations, an exposure meeting the criteria set out in BIPRU 4.6.42 R (2). It includes most types of credit card exposure.

**Rates** In the context of Investment Bank income analysis, trading revenue relating to government bonds and linear interest rate derivatives.

**Re-aging** The returning of a delinquent account to up-to-date status without collecting the full arrears (principal, interest and fees).

**Real Estate Mortgage Investment Conduits (REMICs)** An entity that holds a fixed pool of mortgages and that is separated into multiple classes of interests for issuance to investors.

**Recoveries Impairment Coverage Ratio** Impairment allowance held against recoveries balances expressed as a percentage of balance in recoveries.

**Recoveries proportion of outstanding balances** Represents the amount of recoveries (gross month-end customer balances of all accounts that have charged-off) as at the period end compared to total outstanding balances. The size of the recoveries book would ultimately have an impact on the overall impairment requirement on the portfolio. Balances in recoveries will decrease if: assets are written-off; amounts are collected; or assets are sold to a third party (i.e. debt sale).

**Redenomination risk** The risk of financial loss to the Barclays Group should one or more countries exit from the Euro, potentially leading to the devaluation of local balance sheet assets and liabilities.

**Regulatory capital** The amount of capital that a bank holds to satisfy regulatory requirements.

**Renegotiated loans** Loans are generally renegotiated either as part of an ongoing customer relationship or in response to an adverse change in the circumstances of the borrower. In the latter case renegotiation can result in an extension of the due date of payment or repayment plans under which the Barclays Group offers a concessionary rate of interest to genuinely distressed borrowers. This will result in the asset continuing to be overdue and will be individually impaired where the renegotiated payments of interest and principal will not recover the original carrying amount of the asset. In other cases, renegotiation will lead to a new agreement, which is treated as a new loan.

**Repricing lag risk** The risk that when underlying interest rates change it can take a number of months to change the customer rate e.g. should rates decrease then we would need to let our variable savings rate customers know that we would be decreasing their savings rates. This could result in a loss of income as it may take several months, whereas the funding/investment benefit reduces immediately.

**Repurchase agreement (Repo) / Reverse repurchase agreement (Reverse repo)** Arrangements that allow counterparties to use financial securities as collateral for an interest bearing cash loan. The borrower agrees to sell a security to the lender subject to a commitment to repurchase the asset at a specified price on a given date. For the party selling the security (and agreeing to repurchase it in the future) it is a Repurchase agreement or Repo; for the counterparty to the transaction (buying the security and agreeing to sell in the future) it is a Reverse repurchase agreement or Reverse repo.

**Reputation risk** The risk that an action, transaction, investment or event will reduce trust in the bank's integrity and competence by clients, counterparties, investors, regulators, employees or the public.

**Re-securitisations** The repackaging of Securitised Products into securities. The resulting securities are therefore securitisation positions where the underlying assets are also predominantly securitisation positions.

**Reserve Capital Instruments (RCIs)** Hybrid issued capital securities which may be debt or equity accounted, depending on the terms.

**Residential Mortgage-Backed Securities (RMBS)** Securities that represent interests in a group of residential mortgages. Investors in these securities have the right to cash received from future mortgage payments (interest and/or principal).

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## Glossary of Terms

**Residual maturity** The remaining contractual term of a credit obligation associated with a credit exposure.

**Restructured loans** Comprises loans where, for economic or legal reasons related to the debtor's financial difficulties, a concession has been granted to the debtor that would not otherwise be considered. Where the concession results in the expected cash flows discounted at the original effective interest rate being less than the loan's carrying value, an impairment allowance will be raised.

**Retail Loans** Loans to individuals or small and medium sized enterprises rather than to financial institutions and larger businesses. It includes both secured and unsecured loans such as mortgages and credit card balances, as well as loans to certain smaller business customers, typically with exposures up to £3m or with a turnover up to £5m.

**Return on average Risk Weighted Assets** Statutory profit as a proportion of average Risk Weighted Assets.

**Return on average shareholders' equity** Statutory profit after tax attributable to ordinary shareholders, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average shareholders' equity, excluding non-controlling interests and other equity instruments.

**Return on average tangible shareholders' equity** Statutory profit after tax attributable to ordinary equity holders of the parent, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average shareholders' equity excluding non-controlling interests and other equity instruments, adjusted for the deduction of intangible assets and goodwill.

**Return on average allocated tangible shareholders' equity** Statutory profit after tax attributable to ordinary shareholders, including an adjustment for the tax credit in reserves in respect of other equity instruments, as a proportion of average allocated tangible shareholders' equity.

**Risk Appetite** The level of risk that Barclays is prepared to accept whilst pursuing its business strategy, recognising a range of possible outcomes as business plans are implemented.

**Risk weighted assets (RWAs)** A measure of a bank's assets adjusted for their associated risks. Risk weightings are established in accordance with the Basel rules as implemented by CRD IV and local regulators.

**Risks not in VaR (RNIVS)** Refers to all the key market risks which are not captured or not well captured within the VaR model framework.

**Roll rate analysis** The measurement of the rate at which retail accounts deteriorate through delinquency phases.

**Sales commissions, commitments and other incentives** Includes commission-based arrangements, guaranteed incentives and Long Term Incentive Plan awards.

**Sarbanes-Oxley requirements** The Sarbanes-Oxley Act 2002 (SOX), which was introduced by the U.S. Government to safeguard against corporate governance scandals such as Enron, WorldCom and Tyco. All US-listed companies must comply with SOX.

**Second Lien** Debt that is issued against the same collateral as higher lien debt but that is subordinate to it. In the case of default, compensation for this debt will only be received after the first lien has been repaid and thus represents a riskier investment than the first lien.

**Secondary Stress Tests** Secondary stress tests are used in measuring potential losses arising from illiquid market risks that cannot be hedged or reduced within the time period covered in Primary Stress Tests.

**Securities and loans** In the context of Non-Core Analysis of Total income, Barclays Non-Core Securities and Loans comprise non strategic businesses, predominantly from the non-core Investment Bank and Corporate Bank.

**Securities Financing Transactions (SFT)** In the context of Risk Weighted Assets (RWAs), any of the following transactions: a repurchase transaction, a securities or commodities lending or borrowing transaction, or a margin lending transaction whereby cash collateral is received or paid in respect of the transfer of a related asset.



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## Glossary of Terms

**Securities financing transactions adjustments** In the context of leverage ratio, a regulatory add-on calculated as exposure less collateral, taking into account master netting agreements.

**Securities lending arrangements** Arrangements whereby securities are legally transferred to a third party subject to an agreement to return them at a future date. The counterparty generally provides collateral against non performance in the form of cash or other assets.

**Securitisation** Typically, a process by which debt instruments such as mortgage loans or credit card balances are aggregated into a pool, which is used to back new securities. A company sells assets to a special purpose vehicle (SPV) which then issues securities backed by the assets. This allows the credit quality of the assets to be separated from the credit rating of the original borrower and transfers risk to external investors.

**Securitised Products** A business within the Investment Bank that offers a range of products relating to residential mortgage backed securities, commercial mortgage backed securities and other asset backed securities, in addition to restructuring and unwinding legacy credit structures.

**Set-off clauses** In the context of Counterparty credit risk, contract clauses that allow Barclays to set off amounts owed to us by a counterparty against amounts owed by us to the counterparty.

**Settlement balances** Are receivables or payables recorded between the date (the trade date) a financial instrument (such as a bond) is sold, purchased or otherwise closed out, and the date the asset is delivered by or to the entity (the settlement date) and cash is received or paid.

**Settlement risk** The risk that settlement in a transfer system will not take place as expected, usually owing to a party defaulting on one or more settlement obligations.

**Significant Increase in Credit Risk (SICR)** Barclays assesses when a significant increase in credit risk has occurred based on quantitative and qualitative assessments.

**Slotting** Slotting is a Basel 2 approach that requires a standard set of rules to be used in the calculation of RWAs, based upon an assessment of factors such as the financial strength of the counterparty. The requirements for the application of the Slotting approach are detailed in BIPRU 4.5.

**Sovereign exposure(s)** Exposures to central governments, including holdings in government bonds and local government bonds.

**Specific market risk** A risk that is due to the individual nature of an asset and can potentially be diversified or the risk of a price change in an investment due to factors related to the issuer or, in the case of a derivative, the issuer of the underlying investment.

**Spread risk** Measures the impact of changes to the swap spread, i.e. the difference between swap rates and government bond yields.

**Stage 1** This represents financial instruments where the credit risk of the financial instrument has not increased significantly since initial recognition. Stage 1 financial instruments are required to recognise a 12 month expected credit loss allowance.

**Stage 2** This represents financial instruments where the credit risk of the financial instrument has increased significantly since initial recognition. Stage 2 financial instruments are required to recognise a lifetime expected credit loss allowance.

**Stage 3** This represents financial instruments where the financial instrument is considered impaired. Stage 3 financial instruments are required to recognise a lifetime expected credit loss allowance.

**Standard & Poor's** A credit rating agency.

**Standby facilities, credit lines and other commitments** Agreements to lend to a customer in the future, subject to certain conditions. Such commitments are either made for a fixed period, or have no specific maturity but are cancellable by the lender subject to notice requirements.

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## Glossary of Terms

**Statutory** Line items of income, expense, profit or loss, assets, liabilities or equity stated in accordance with the requirements of the UK Companies Act 2006 and the requirements of International Financial Reporting Standards (IFRS).

**Statutory return on average shareholders' equity** Statutory profit after tax attributable to ordinary shareholders as a proportion of average shareholders' equity.

**STD / Standardised Approach** A method of calculating Risk Weighted Assets that relies on a mandatory framework set by the regulator to derive risk weights based on counterparty type and a credit rating provided by an External Credit Assessment Institute.

**Stress Testing** A process which involves identifying possible future adverse events or changes in economic conditions that could have unfavourable effects on the Barclays Group (either financial or non-financial), assessing the Barclays Group's ability to withstand such changes, and identifying management actions to mitigate the impact.

**Stressed Value at Risk (SVaR)** An estimate of the potential loss arising from a 12-month period of significant financial stress calibrated to 99% confidence level over a 10-day holding period.

**Structured entity** An entity in which voting or similar rights are not the dominant factor in deciding control. Structured entities are generally created to achieve a narrow and well defined objective with restrictions around their ongoing activities.

**Structural hedge / hedging** An interest rate hedge in place to reduce earnings volatility and to smoothen the income over a medium/long term on positions that exist within the balance sheet and do not re-price in line with market rates. See also **Equity structural hedge** and **Product structural hedge**.

**Structural model of default** A model based on the assumption that an obligor will default when its assets are insufficient to cover its liabilities.

**Structured credit** Includes legacy structured credit portfolio primarily comprising derivative exposure and financing exposure to structured credit vehicles.

**Structured finance/notes** A structured note is an investment tool that pays a return linked to the value or level of a specified asset or index and sometimes offers capital protection if the value declines. Structured notes can be linked to equities, interest rates, funds, commodities and foreign currency.

**Sub-prime** Sub-prime is defined as loans to borrowers typically having weakened credit histories that include payment delinquencies and potentially more severe problems such as court judgments and bankruptcies. They may also display reduced repayment capacity as measured by credit scores, high debt-to-income ratios, or other criteria indicating heightened risk of default.

**Subordinated liabilities** Liabilities which, in the event of insolvency or liquidation of the issuer, are subordinated to the claims of depositors and other creditors of the issuer.

**Supranational bonds** Bonds issued by an international organisation, where membership transcends national boundaries (e.g. the European Union or World Trade Organisation).

**Synthetic Securitisation Transactions** Securitisation transactions effected through the use of derivatives.

**Systemic Risk Buffer** CET1 capital that may be required to be held as part of the Combined Buffer Requirement increasing the capacity of UK banks to absorb stress and limiting the damage to the economy as a result of restricted lending.

**Tangible net asset value** Shareholders' equity excluding non-controlling interests adjusted for the deduction of intangible assets and goodwill.

**Tangible net asset value per share** Shareholders' equity excluding non-controlling interests adjusted for the deduction of intangible assets and goodwill, divided by the number of issued ordinary shares.



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## Glossary of Terms

**Tangible shareholders equity** Shareholders equity excluding non-controlling interests adjusted for the deduction of intangible assets and goodwill.

**Term premium** Additional interest required by investors to hold assets with a longer period to maturity.

**The Fundamental Review of the Trading Book (FRTB)** Is a comprehensive suite of capital rules developed by the Basel Committee on Banking Supervision (BCBS) as part of Basel III applicable to banks wholesale trading activities.

**The Standardised Approach (TSA) for operational risk.** Under the TSA, banks are required to hold regulatory capital for operational risk equal to the annual average, calculated over a rolling three-year period, of the relevant income indicator (across all business lines), multiplied by a supervisory defined percentage factor by business lines

**The three lines of defence** The three lines of defence operating model enables Barclays to separate risk management activities between those client facing areas of the Barclays Group and associated support functions responsible for identifying risk, operating within applicable limits and escalating risk events (first line); colleagues in Risk and Compliance who establish the limits, rules and constraints under which the first line operates and monitors their performance against those limits and constraints (second line); and, colleagues in Internal Audit who provide assurance to the Board and Executive Management over the effectiveness of governance, risk management and control over risks (third line).

**Tier 1 capital** The sum of the Common Equity Tier 1 capital and Additional Tier 1 capital.

**Tier 1 capital ratio** The ratio which expresses Tier 1 capital as a percentage of Risk Weighted Assets under CRD IV.

**Tier 2 (T2) capital** In the context of CRD IV, a type of capital as defined in the Capital Requirements Regulation.

**Tier 2 (T2) securities** Securities that are treated as Tier 2 (T2) capital in the context of CRD IV.

**Total capital ratio** Total Regulatory capital as a percentage of Risk Weighted Assets.

**Total Loss Absorbing Capacity (TLAC)** A standard published by the FSB which is applicable to G-SIBs and requires a G-SIB to hold a prescriptive minimum level of instruments and liabilities that should be readily available for bail-in within resolution to absorb losses and recapitalise the institution.

**Total outstanding balance** In retail banking, total outstanding balance is defined as the gross month-end customer balances on all accounts including accounts charged off to recoveries.

**Total return swap** An instrument whereby the seller of protection receives the full return of the asset, including both the income and change in the capital value of the asset. The buyer of the protection in return receives a predetermined amount.

**Total balances on forbearance programmes coverage ratio** Impairment allowance held against Forbearance balances expressed as a percentage of balance in forbearance.

**Traded Market Risk** The risk of a reduction to earnings or capital due to volatility of trading book positions.

**Trading book** All positions in financial instruments and commodities held by an institution either with trading intent, or in order to hedge positions held with trading intent.

**Traditional Securitisation Transactions** Securitisation transactions in which an underlying pool of assets generates cash flows to service payments to investors.

**Transitional** In the context of CRD IV a measure is described as transitional when the transitional provisions set out in Part Ten of the CRD IV Regulation are applied in its calculation.

**Treasury and Capital Risk** This comprises of Liquidity Risk, Capital Risk and Interest Rate Risk.

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## Glossary of Terms

**Twelve month expected credit losses** The portion of the lifetime ECL arising if default occurs within 12 months of the reporting date (or shorter period if the expected life is less than 12 months), weighted by the probability of said default occurring.

**Twelve month PD** The likelihood of accounts entering default within 12 months of the reporting date.

**Unencumbered** Assets not used to secure liabilities or otherwise pledged.

**Unidentified Impairment (UI)** Impairment for losses which are judged to be incurred but not yet specifically identified in customer exposures at the balance sheet date, and which, therefore, have not been specifically reported. The incurred but not yet reported calculation is based on the asset's probability of moving from the performing portfolio to being specifically identified as impaired within the given emergence period and then on to default within a specified period, termed as the outcome period. This is calculated on the present value of estimated future cash flows discounted at the financial asset's effective interest rate. The emergence and outcome periods vary across products.

**United Kingdom (UK)** Geographic segment where Barclays operates comprising the UK. Also see [Europe](#).

**UK Bank levy** A levy that applies to UK banks, building societies and the UK operations of foreign banks. The levy is payable based on a percentage of the chargeable equity and liabilities of the bank on its balance sheet date.

**UK leverage exposure** Is calculated as per the PRA rulebook, where the exposure calculation also includes the FPC's recommendation to allow banks to exclude claims on the central bank from the calculation of the leverage exposure measure, as long as these are matched by deposits denominated in the same currency and of identical or longer maturity.

**UK leverage ratio** As per the PRA rulebook, means a bank's tier 1 capital divided by its total exposure measure, with this ratio expressed as a percentage.

**Unfunded credit protection** Is a technique of credit risk mitigation where the reduction of the credit risk on the exposure of an institution derives from the obligation of a third party to pay an amount in the event of the default of the borrower or the occurrence of other specified credit events.

**US Partner Portfolio** Co-branded credit card programs with companies across various sectors including travel, entertainment, retail and financial sectors.

**US Residential Mortgage** Securities that represent interests in a group of US residential mortgages.

**Utilisation rate** Utilisation of MCA balances expressed as a percentage of total MCA reserve limits.

**Valuation weighted Loan to Value (LTV) Ratio** In the context of credit risk disclosures on secured home loans, a means of calculating marked to market LTVs derived by comparing total outstanding balance and the value of total collateral we hold against these balances. Valuation weighted loan to value is calculated using the following formula:  $LTV = \text{total outstandings in portfolio} / \text{total property values of total outstandings in portfolio}$ .

**Value at Risk (VaR)** A measure of the potential loss of value arising from unfavourable market movements at a specific confidence level and within a specific timeframe.

**Weighted off balance sheet commitments** Regulatory add-ons to the leverage exposure measure based on credit conversion factors used in the Standardised Approach to credit risk.

**Wholesale loans / lending** Lending to larger businesses, financial institutions and sovereign entities.

**Write-off** Refers to the point where it is determined that an asset is irrecoverable, or it is no longer considered economically viable to try to recover the asset or it is deemed immaterial or full and final settlement is reached and the shortfall written off. In the event of write-off, the customer balance is removed from the balance sheet and the impairment allowance held against the asset is released.



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## Glossary of Terms

**Wrong-way risk** Arises, in a trading exposure, when there is significant correlation between the underlying asset and the counterparty, which in the event of default would lead to a significant mark to market loss. When assessing the credit exposure of a wrong-way trade, analysts take into account the correlation between the counterparty and the underlying asset as part of the sanctioning process.

## Capitalisation and Indebtedness

## Exhibit 99.2

The following table sets out the issued share capital of Barclays PLC and its consolidated subsidiaries' total shareholders' equity, indebtedness and contingent liabilities as at 30 June 2018. The information has been prepared in accordance with the International Financial Reporting Standards (IFRS).

|   | As at 30.06.18<br>(000) |
|---|-------------------------|
| <b>Share Capital of Barclays PLC</b>                                |                         |
| Ordinary shares - issued and fully paid shares of £0.25 each        | 17,110,049              |
|   | £m                      |
| <b>Group equity</b>   |                         |
| Called up share capital   | 4,278                   |
| Share premium account <sup>1</sup>                                  | 17,866                  |
| Other reserves <sup>2</sup>   | 4,532                   |
| Other equity instruments <sup>3</sup>                               | 8,938                   |
| Retained earnings <sup>4</sup>                                      | 25,441                  |
| <b>Total equity excluding non-controlling interests</b>             | <b>61,055</b>           |
| Non-controlling interests   | 2,113                   |
| <b>Total equity</b>   | <b>63,168</b>           |
| <b>Group indebtedness<sup>5</sup></b>                               |                         |
| Subordinated liabilities  | 20,095                  |
| Debt securities in issue  | 78,404                  |
| <b>Total indebtedness</b>   | <b>98,499</b>           |
| <b>Total capitalisation and indebtedness</b>                        | <b>161,667</b>          |
| <b>Group contingent liabilities and commitments</b>                 |                         |
| Guarantees and letters of credit pledged as collateral security     | 14,844                  |
| Performance guarantees, acceptances and endorsements                | 4,479                   |
| <b>Total contingent liabilities</b>                                 | <b>19,323</b>           |
| Documentary credits and other short-term trade related transactions | 1,055                   |
| Standby facilities, credit lines and other commitments              | 312,161                 |
| <b>Total commitments</b>  | <b>313,216</b>          |

1 As at 30 September 2018, the share premium account had decreased to £20m. On 11 September 2018, the High Court of Justice in England and Wales confirmed the cancellation of the share premium account of Barclays PLC, with the balance of £17,873m credited to retained earnings.

2 As at 30 September 2018, other reserves had decreased to £4,217m driven by decreases in the cash flow hedging reserve and fair value through other comprehensive income reserve, partially offset by an increase in the currency translation reserve during the quarter.

3 As at 30 September 2018, other equity instruments had increased to £10,843m driven by issuances during the quarter.

4 As at 30 September 2018, retained earnings had increased to £43,807m driven by the capital reorganisation as outlined in point 1 and profits, partially offset by dividends paid during the quarter.

5 Group indebtedness includes interest accrued as at 30 June 2018 in accordance with International Financial Reporting Standards.

