

BION ENVIRONMENTAL TECHNOLOGIES INC

Form 10-Q

February 11, 2011

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549

FORM 10-Q

Quarterly report pursuant section 13 or 15(d) of the Securities Exchange Act of 1934

For the quarterly period ended December 31, 2010

Transition report pursuant section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 000-19333

BION ENVIRONMENTAL TECHNOLOGIES, INC.  
(Exact name of registrant as specified in its charter)

Colorado 84-1176672  
(State or Other Jurisdiction (I.R.S. Employer Identification No.)  
of Incorporation)

Box 566/1774 Summitview Way, Crestone, Colorado 81131  
(Address of Principal Executive Offices)

212-758-6622  
(Registrant's Telephone Number, Including Area Code)

Not Applicable  
(Former Name, Former Address and Former Fiscal Year,  
if Changed Since Last Report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

Indicate by check mark whether the issuer has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. NOT APPLICABLE

APPLICABLE ONLY TO CORPORATE ISSUERS:

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. On February 10, 2011, there were 13,191,087 Common Shares issued and 12,486,778 Common Shares outstanding.

Indicate by check mark whether the registrant is a large accelerated filer,

# Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer   
Non-accelerated filer  Smaller reporting company

## BION ENVIRONMENTAL TECHNOLOGIES, INC. FORM 10-Q

### TABLE OF CONTENTS

	Page
PART I. FINANCIAL INFORMATION	
Item 1. Financial Statements	
Consolidated financial statements (unaudited):	
Balance sheets .....	3
Statements of operations .....	4
Statements of changes in equity (deficit) .....	5
Statements of cash flows .....	6
Notes to unaudited consolidated financial statements .....	7-22
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations .....	23
Item 3. Quantitative and Qualitative Disclosures about Market Risk..	33
Item 4. Controls and Procedures .....	33
PART II. OTHER INFORMATION	
Item 1. Legal Proceedings .....	35
Item 1A. Risk Factors.....	35
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds .....	35
Item 3. Defaults Upon Senior Securities .....	35
Item 4. Submission of Matters to a Vote of Security Holders .....	35
Item 5. Other Information .....	35
Item 6. Exhibits .....	35
Signatures .....	37

# Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

## PART I. FINANCIAL INFORMATION

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	December 31, 2010	June 30, 2010
	----- (unaudited)	-----
ASSETS		
Current assets:		
Cash	\$ 903,110	\$ 1,026,084
Prepaid rent and expenses	6,825	9,228
Other receivable - affiliate	8,797	8,797
Deposits and other receivables	11,956	11,956
	-----	-----
Total current assets	930,688	1,056,065
	-----	-----
Restricted cash (Notes 5 and 8)	82,315	57,315
Property and equipment, net (Note 4)	2,455,679	889,251
	-----	-----
Total assets	\$ 3,468,682	\$ 2,002,631
	=====	=====
LIABILITIES AND EQUITY (DEFICIT)		
Current liabilities:		
Accounts payable and accrued expenses	\$ 1,957,087	\$ 675,024
Line of credit (Note 5)	683,510	-
Deferred compensation (Note 6)	173,250	-
	-----	-----
Total current liabilities	2,813,847	675,024
	-----	-----
Deferred compensation (Note 6)	-	165,000
Deferred rent (Note 8)	53,586	69,892
	-----	-----
	2,867,433	909,916
	-----	-----
Series B Redeemable Convertible Preferred stock, \$0.01 par value, 50,000 shares authorized; 28,170 shares issued and outstanding; liquidation preference of \$2,887,425	2,521,215	2,521,215
	-----	-----
Deficit (Note 7):		
Bion's stockholders' deficit:		
Series A Preferred stock, \$0.01 par value, 10,000 shares authorized, no shares issued and outstanding	-	-
Series C Convertible Preferred stock, \$0.01 par value, 60,000 shares authorized; 32,150 and 18,000 shares issued and outstanding, respectively; liquidation preference of \$3,281,212	2,863,262	1,605,592
Common stock, no par value, 100,000,000 shares authorized, 12,913,231 and 12,754,830 shares issued, respectively; 12,208,922 and 12,050,521 shares outstanding, respectively	-	-
Additional paid-in capital	77,721,713	75,484,099
Accumulated deficit	(82,608,519)	(78,624,862)
	-----	-----

Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

	(2,023,544)	(1,535,171)
	-----	-----
Noncontrolling interest (Note 3)	103,578	106,671
	-----	-----
Total deficit	(1,919,966)	(1,428,500)
	-----	-----
Total liabilities and deficit	\$ 3,468,682	\$ 2,002,631
	=====	=====

See notes to unaudited consolidated financial statements.

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF OPERATIONS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010 AND 2009  
(UNAUDITED)

	Three months ended December 31,		Six months ended December 31,	
	2010	2009	2010	2009
	-----	-----	-----	-----
Revenue	\$ -	\$ -	\$ -	\$ -
	-----	-----	-----	-----
Operating expenses:				
General and administrative (including stock-based compensation (Note 7))	3,088,192	609,685	3,879,666	1,510,337
Research and development (including stock-based compensation (Note 7))	51,956	35,319	100,957	107,836
	-----	-----	-----	-----
Total operating expenses	3,140,148	645,004	3,980,623	1,618,173
	-----	-----	-----	-----
Loss from operations	(3,140,148)	(645,004)	(3,980,623)	(1,618,173)
	-----	-----	-----	-----
Other expense (income):				
Interest expense	4,997	-	9,122	1,515
Interest income	(762)	(3,405)	(2,995)	(6,359)
	-----	-----	-----	-----
	4,235	(3,405)	6,127	(4,844)
	-----	-----	-----	-----
Net loss	(3,144,383)	(641,599)	(3,986,750)	(1,613,329)
	-----	-----	-----	-----
Net loss attributable to the noncontrolling interest	1,323	892	3,093	2,063
	-----	-----	-----	-----
Net loss attributable to Bion	(3,143,060)	(640,707)	(3,983,657)	(1,611,266)
Dividends on preferred stock	(136,637)	(71,225)	(254,774)	(135,017)
	-----	-----	-----	-----
Net loss applicable to Bion's common stockholders	\$ (3,279,697)	\$ (711,932)	\$ (4,238,431)	\$ (1,746,283)
	=====	=====	=====	=====
Net loss applicable to Bion's common Stockholders per basic and diluted common share	\$ (0.27)	\$ (0.06)	\$ (0.35)	\$ (0.15)
	=====	=====	=====	=====
Weighted-average number of common shares outstanding:				

Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

Basic	12,178,602	11,744,697	12,129,578	11,675,229
	=====	=====	=====	=====
Diluted	12,178,602	11,744,697	12,129,578	11,675,229
	=====	=====	=====	=====

See notes to unaudited consolidated financial statements.

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (DEFICIT)  
SIX MONTHS ENDED DECEMBER 31, 2010  
(UNAUDITED)

	Bion's Shareholders						Non tro int
	Series C Preferred Stock		Common Stock		Addi- tional paid-in capital	Accumulated deficit	
	Shares	Amount	Shares	Amount			
Balances, July 1, 2010	18,000	\$1,605,592	12,754,830	\$ -	\$75,484,099	\$ (78,624,862)	\$10
Vesting of options for services	-	-	-	-	2,032,035	-	
Issuance of common stock for services and project construction services	-	-	82,655	-	194,654	-	
Sale of common stock	-	-	75,746	-	223,200	-	
Issuance of warrants for services	-	-	-	-	42,500	-	
Sale of Series C preferred stock, net	14,150	1,231,050	-	-	-	-	
Dividend on Series B preferred stock	-	-	-	-	(140,850)	-	
Dividend on Series C preferred stock	-	26,620	-	-	(113,925)	-	
Net loss	-	-	-	-	-	(3,983,657)	(
Balances, December 31, 2010	32,150	\$2,863,262	12,913,231	\$ -	\$77,721,713	\$ (82,608,519)	\$10

See notes to unaudited consolidated financial statements.

Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
SIX MONTHS ENDED DECEMBER 31, 2010 AND 2009  
(UNAUDITED)

	2010	2009
	-----	-----
CASH FLOWS FROM OPERATING ACTIVITIES		
Net loss	\$ (3,986,750)	\$ (1,613,329)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation expense	8,424	8,198
Accrued interest on deferred compensation	8,250	1,515
Stock-based compensation	2,248,641	656,348
Decrease in prepaid rent and expenses	2,404	4,539
Increase (decrease) in accounts payable and accrued expenses	1,289,144	(120,214)
Decrease in deferred rent	(16,306)	(933)
	-----	-----
Net cash used in operating activities	(446,193)	(1,063,876)
	-----	-----
CASH FLOWS FROM INVESTING ACTIVITIES		
(Increase) decrease in restricted cash	(25,000)	28,658
Purchase of property and equipment	(1,561,386)	(237,310)
	-----	-----
Net cash used in investing activities	(1,586,386)	(208,652)
	-----	-----
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from sale of common stock	223,200	13,153
Proceeds from sale of Series B preferred stock	-	595,950
Proceeds from sale of Series C preferred stock	1,231,050	404,550
Proceeds from line of credit	683,510	-
Repayment of loans payable - affiliates	-	(162,500)
Payment of Series B preferred dividends	(140,850)	(76,668)
Payment of Series C preferred dividends	(87,305)	-
	-----	-----
Net cash provided by financing activities	1,909,605	774,485
	-----	-----
Net decrease in cash	(122,974)	(498,043)
Cash at beginning of period	1,026,084	1,695,713
	-----	-----
Cash at end of period	\$ 903,110	\$ 1,197,670
	=====	=====
Supplemental disclosure of cash flow information:		
Cash paid for interest and income taxes	\$ -	\$ -
Non-cash investing and financing transactions:		
Exchange/conversion of debt to common stock	\$ -	\$ 80,010
Issuance of common stock in exchange for project construction services	13,467	25,764
Issuance of common stock in exchange for services	7,080	-
Series B preferred stock dividends	140,850	-
Series C preferred stock dividends	113,924	-

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

See notes to unaudited consolidated financial statements.

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

1. ORGANIZATION, NATURE OF BUSINESS, GOING CONCERN AND MANAGEMENT'S PLANS:

Organization and nature of business:

Bion Environmental Technologies, Inc. ("Bion" or "We" or the "Company") was incorporated in 1987 in the State of Colorado.

Bion's patented and proprietary technology provides a comprehensive environmental solution to a significant source of pollution in US agriculture, Confined Animal Feeding Operations ("CAFO's"). Bion's technology produces substantial reductions of both nutrient releases to water and air emissions including ammonia (which is subsequently re-deposited to the ground) from livestock waste streams based upon our research to date. Because Bion's technology reduces the harmful releases and emissions from a CAFO on which it is utilized, the CAFO can potentially increase its herd concentration while lowering or maintaining its level of nutrient releases and atmospheric emissions.

From 2003 through early 2008, the Company primarily focused on completing re-development of its technology platform and business model. As such, during that period we elected not to pursue near-term revenue opportunities such as retrofitting existing CAFO's with our waste management solutions, because such efforts would have diverted scarce management and financial resources and negatively impacted our ability to complete: 1) re-development of our technology for environmentally sound treatment of CAFO waste streams and 2) development of our integrated technology platform in support of large-scale sustainable Integrated Projects (defined below) including renewable energy production.

Bion is now actively pursuing business opportunities in two broad areas: 1) retrofit and environmental remediation of existing CAFOs to reduce nutrient (nitrogen and phosphorus) releases and gaseous emissions (ammonia, greenhouse gases, volatile organic compounds, etc.) in order to clean the air and water in the surrounding areas (as described below) and 2) development of "closed loop" Integrated Projects.

We believe that Bion's technology platform allows the integration of large-scale CAFO's and their end-product users, renewable energy production from the CAFO waste stream, on site utilization of the renewable energy generated and biofuel/ethanol production in an environmentally and economically sustainable manner while reducing the aggregate capital expense and operating costs for the entire integrated complex ("Integrated Projects" or "Projects"). In the context of Integrated Projects, Bion's waste treatment process, in addition to mitigating polluting releases, generates renewable energy from cellulosic portions of the CAFO waste stream which renewable energy can be utilized by integrated facilities including ethanol plants, CAFO end-product processors (including cheese, ice cream and /or bottling plants in the case of dairy CAFOs and/or slaughter and/or processing facilities in the context of beef CAFOs) and/or other users as a natural gas

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

replacement. Bion is presently involved in the very early development stage regarding a beef-based Integrated Project in New York and is involved in pre-development evaluations regarding opportunities for Integrated Projects in Pennsylvania (beef and/or dairy), Nebraska (dairy) and elsewhere.

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

On September 27, 2008, the Company executed an agreement with Kreider Farms (and its affiliated entities) (collectively "Kreider") to design, construct and operate (through its wholly-owned subsidiaries, Bion Services Group, Inc. ("Bion Services") and Bion PA-1 LLC ("LLC")) a Bion system to treat the waste of the milking dairy cows (milkers, dry cows and heifers) at the Kreider Dairy, located in Mannheim, Pennsylvania. In addition, the agreement provides for a second phase which will include a renewable energy facility ("REF") that will treat the cellulosic solid wastes from Phase 1 together with the waste stream from Kreider's poultry facilities to produce renewable energy for Bion's waste treatment facility and/or for market sales. The Phase 1 system will be owned and operated by Bion through LLC, in which Kreider will have the option to purchase a noncontrolling interest. To complete final design work and all building, zoning and other related pre-construction matters, substantial capital (equity and/or debt) has been and will continue to be expended. Additional funds will be expended for construction. Upon successful construction and operation of these systems, the Company anticipates that it will earn revenue from the sale of nutrient (and other) environmental credits related to the Kreider system and through sales of renewable energy generated by the Kreider systems.

During January 2009, the Board of Pennsylvania Infrastructure Investment Authority ("Pennvest") approved a loan up to \$7.8 million ("Pennvest Loan") to LLC for development and construction of the Phase 1 System at Kreider. The Pennvest Loan is structured in phases (pre and post-completion of permitting/commencement of construction) and Pennvest's disbursements will take the form of reimbursement of qualified sums expended by LLC. In connection with the Pennvest Loan, the Company has provided a 'technology guaranty' regarding nutrient reduction performance of the Kreider System which will expire when the Kreider System's nutrient reduction performance has been demonstrated. After substantial unanticipated delays over the previous year, on August 12, 2010 the Company received its permit for construction of the Phase I Kreider System. Initial construction-related activities, including bidding and ordering of equipment, commenced during October 2010. The closing/settlement of the Pennvest Loan took place on November 3, 2010, and the Company received the initial drawdown/reimbursement from Pennvest pursuant to the Pennvest Loan on January 6, 2011 of approximately \$1,727,000 and another drawdown on January 26, 2011 of \$873,000, which will be used to reduce current obligations of the Company related to the Kreider project. The terms of the Pennvest Loan provide for funding of \$7,754,000, to be repaid by interest-only payments for three years, followed by an additional ten-year amortization of principal. The Pennvest loan accrues interest at 2.547% for years 1 through 5 and 3.184% for years 6 through maturity. The Pennvest Loan is collateralized by a pledge of all revenues generated from the project, including, but not limited to, nutrient tax credits and by-product sales. In addition, in consideration for the excess credit risk associated with the project, Pennvest is entitled to participate in the profits from the project calculated on a net cash flow basis, as defined. Bion is in the process of constructing the Phase 1 Kreider System. The Pennsylvania Department of Environmental Protection



## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

recently re-certified the nutrient credits for this project. It is anticipated that construction will be completed and operations will commence during the spring of 2011.

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

Going concern and management's plans:

The consolidated financial statements have been prepared assuming the Company will continue as a going concern. The Company has not generated revenues and has incurred net losses of approximately \$2,976,000 and \$1,318,000 during the years ended June 30, 2010 and 2009, respectively, and a net loss of approximately \$3,987,000 for the six months ended December 31, 2010. These factors raise substantial doubt about the Company's ability to continue as a going concern. The accompanying consolidated financial statements do not include any adjustments relating to the recoverability or classification of assets or the amounts and classification of liabilities that may result should the Company be unable to continue as a going concern. The following paragraphs describe management's plans with regard to these conditions.

During the year ended June 30, 2010, the Company sold 18,000 shares of the Company's Series C Preferred shares at \$100 per share, which resulted in net proceeds to the Company of \$1,566,000 after commissions. During the six months ended December 31, 2010, the Company sold an additional 14,150 shares of the Company's Series C Preferred shares at \$100 per share, which resulted in net proceeds to the Company of \$1,231,050. Also during the six months ended December 31, 2010, the Company sold 75,746 shares of its common stock for proceeds of \$223,200.

At December 31, 2010, the Company has a working capital deficit and a total deficit of approximately \$1,883,000 and \$2,024,000, respectively.

The Company continues to explore sources of additional financing to satisfy its current operating requirements. While the Company currently does not face a severe working capital shortage, it is not currently generating any revenues. The Company will need to obtain additional capital to fund its operations and technology development, to satisfy existing creditors, to develop Projects and to construct the Kreider Farm facilities. The Company anticipates that it will seek to raise from \$5,000,000 to \$50,000,000 (debt and equity) during the next twelve months. There is no assurance, especially in the extremely unsettled capital markets that presently exist, that the Company will be able to obtain the funds that it needs to stay in business, complete its technology development or to successfully develop its business.

There can be no assurance that funds required during the next twelve months or thereafter will be generated from operations or that those funds will be available from external sources such as debt or equity financings or other potential sources. The lack of additional capital resulting from the inability to generate cash flow from operations or to raise capital from external sources would force the Company to substantially curtail or cease operations and would, therefore, have a material adverse effect on its business. Further, there can be no assurance that any such required funds, if available, will be available on attractive terms or that they will not have a significantly dilutive effect on the Company's existing shareholders. All of these factors have been exacerbated by the extremely unsettled credit and capital markets presently existing.

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

### 2. SIGNIFICANT ACCOUNTING POLICIES:

#### Principles of consolidation:

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries, Bion Integrated Projects Group, Inc. (formerly Bion Dairy Corporation ("Projects Group")), Bion Technologies, Inc., BionSoil, Inc., Bion Services, Bion PA-1 LLC, Bion PA-2 LLC and its majority owned subsidiary, Centerpoint Corporation ("Centerpoint") (Note 3). All significant intercompany accounts and transactions have been eliminated in consolidation.

The accompanying consolidated financial statements have been prepared without audit pursuant to the rules and regulations of the Securities and Exchange Commission ("SEC"). The consolidated financial statements reflect all adjustments (consisting of only normal recurring entries) that, in the opinion of management, are necessary to present fairly the financial position at December 31, 2010 and the results of operations and cash flows of the Company for the three and six months ended December 31, 2010 and 2009. Operating results for the three and six months ended December 31, 2010 are not necessarily indicative of the results that may be expected for the year ending June 30, 2011.

The unaudited consolidated financial statements should be read in conjunction with the Company's audited financial statements and footnotes thereto included in its Annual Report on Form 10-K for the year ended June 30, 2010.

#### Loss per share:

Basic loss per share amounts are calculated using the weighted average number of shares of common stock outstanding during the period. Diluted loss per share assumes the conversion, exercise or issuance of all potential common stock instruments, such as options or warrants, unless the effect is to reduce the loss per share. During the three and six months ended December 31, 2010 and 2009, the basic and diluted loss per share is the same, as the impact of potential dilutive common shares is anti-dilutive.

The following table represents the warrants, options and convertible securities excluded from the calculation of diluted loss per share:

	December 31, 2010	December 31, 2009
	-----	-----
Warrants	5,637,616	5,290,616
Options	3,370,833	2,190,833
Convertible debt	115,500	333,334
Convertible preferred stock	2,264,016	1,676,613

The following is a reconciliation of the denominators of the basic loss per share computations for the three and six months ended December 31, 2010 and 2009:

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

	Three Months Ended December 31, 2010	Three Months Ended December 31, 2009	Six Months Ended December 31, 2010	Six Months Ended December 31, 2009
	-----	-----	-----	-----
Shares issued - beginning of period	12,807,281	12,418,086	12,754,830	12,126,448
Shares held by subsidiaries (Note 7)	(704,309)	(704,309)	(704,309)	(704,309)
	-----	-----	-----	-----
Shares outstanding - beginning of period	12,102,972	11,713,777	12,050,521	11,422,139
Weighted average shares issued during the period	75,630	30,920	79,057	253,090
	-----	-----	-----	-----
Basic weighted average shares - end of period	12,178,602	11,744,697	12,129,578	11,675,229
	=====	=====	=====	=====

Fair value measurements:

The fair value of cash, line of credit and accounts payable approximates their carrying amounts due to their short-term maturities. The fair value of the redeemable preferred stock approximates its carrying value due to the dividends accrued on the preferred stock which are reflected as part of the redemption value.

3. NONCONTROLLING INTEREST OF CENTERPOINT CORPORATION:

The Company owns a 58.9% interest in Centerpoint. During the three and six months ended December 31, 2010 and 2009, Centerpoint had losses of approximately \$3,200 and \$7,500 and \$2,200 and \$5,000, respectively. The noncontrolling interest as of December 31, 2010 was \$103,578.

4. PROPERTY AND EQUIPMENT:

Property and equipment consists of the following:

	December 31, 2010	June 30, 2010
	-----	-----
Project construction in progress	2,221,494	845,992
Equipment	199,350	-
Leasehold improvements	31,336	31,336
Furniture	28,932	28,932
Computers and office equipment	37,139	37,139
	-----	-----
	2,518,251	943,399
Less accumulated depreciation	(62,572)	(54,148)
	-----	-----
	\$2,455,679	\$ 889,251
	=====	=====

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

Depreciation expense was \$4,163 and \$4,235 for the three months ended December 31, 2010 and 2009, respectively, and \$8,424 and \$8,198 for the six months ended December 31, 2010 and 2009, respectively. As of December 31, 2010, the Company had commitments of \$462,435 for the purchase of equipment related to the Kreider Farms project which will be consummated by spring of 2011.

#### 5. LINE OF CREDIT:

In December 2010, the Company entered into a loan and security agreement with a lender whereby the lender extended a credit facility of up to \$1,500,000 in interim financing for the purchase of equipment and payment of construction costs at the Kreider Dairy covered under the Pennvest Loan. The credit facility bears interest at the prime rate published in the Wall Street Journal plus 2% and requires a \$25,000 interest reserve account. The credit facility is collateralized by the Pennvest loan proceeds and subject to certain debt covenants and conditions regarding the terms of the credit facility. Should the Company default on the line of credit and not remedy the default within 10 days of notice from the lender, the principal and interest shall be payable immediately. The maturity date of the line of credit is January 5, 2012. For the three and six months ended December 31, 2010, the Company recorded interest expense of \$872 related to the line of credit.

#### 6. DEFERRED COMPENSATION:

As of December 31, 2010, the Company owed Brightcap Capital Ltd. ("Brightcap") for services provided by Mr. Bassani, deferred compensation of \$150,000. The Company entered into an agreement with Brightcap in June 2009, whereby the deferred compensation earned by Brightcap from January 1, 2009 through June 30, 2009, totaling \$150,000, was made due July 1, 2010 and convertible until July 1, 2010 into the Company's restricted common stock, at Brightcap's option, at a price of \$1.50 per share, the fair value of the shares at the date of the agreement. As the conversion price of \$1.50 per share approximated the fair value of the shares at the time the conversion agreement was entered into, no beneficial conversion feature existed. During June 2010, the Company entered into an extension agreement with Brightcap pursuant to which the maturity date and the conversion date of the deferred compensation were extended to July 1, 2011. As consideration for the extension, an additional \$15,000 principal was added to the obligation and the deferred compensation accrues interest commencing July 1, 2010 at 10% per annum. As of December 31, 2010, the deferred compensation and accrued interest total \$173,250. Interest expense for the three and six months ended December 31, 2010 was \$4,125 and \$8,250, respectively.

#### 7. STOCKHOLDERS' EQUITY:

##### Series B Preferred stock:

In March 2009, the Company authorized the issuance of 50,000 shares of Series B Preferred stock; which have a par value of \$0.01 per share and are issuable at a price of \$100 per share. The Series B Preferred stock is convertible for three years from the date of issuance at the option of the holder into shares of the Company's common stock calculated by dividing the sum of the \$100 per share purchase price plus any accrued and unpaid dividends by \$2.00

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

(the Conversion Rate). The Series B Preferred stock shall be automatically and mandatorily converted into shares of the Company's common stock at the Conversion Rate upon each occasion (at least 30 calendar days apart) after a date of six months subsequent to the initial issuance of the Series B Preferred stock on which the closing price of the Company's common stock has been equal to or greater than 150% of the Conversion Rate (initially \$3.00) for twenty consecutive trading days with a reported average daily trading volume of 10,000 shares or more. The Series B Preferred stock may be redeemable at the option of the Company after one year from the issuance with 10 days written notice, at a price equal to \$100 per share plus any accrued unpaid dividends. During the 10 day period, the holder may elect to convert the Series B Preferred stock to the Company's common stock at the Conversion Rate. On the third anniversary of issuance, the Company shall redeem the outstanding Series B Preferred stock at the price of \$100 per share plus any accrued unpaid dividends. The Series B Preferred stock accrues dividends at a rate of 2.5% per quarter (10% per year) and shall be earned and accrued or paid quarterly.

Because the Series B Preferred stock is redeemable in cash at a fixed price (\$100 per share plus accrued unpaid dividends) on a fixed date (the third anniversary of issuance), the Company has classified the Series B Preferred stock outside of stockholders' equity. Therefore, the Series B Preferred stock has been recorded at its redemption value as "temporary equity" in the accompanying consolidated balance sheet. Dividends on the Series B Preferred stock are reflected as part of the redemption value with an offset to reduce additional paid-in capital, and are included in the determination of net loss applicable to common stockholders.

The Company declared dividends on July 31, 2010 for the Series B Preferred stockholders with a record date of June 30, 2010, totaling \$70,425; which were paid on August 16, 2010.

The Company declared dividends on November 12, 2010 for the Series B Preferred stockholders with a record date of September 30, 2010, totaling \$70,425; which were paid on November 16, 2010.

The Company declared dividends on January 1, 2011 for the Series B Preferred stockholders with a record date of December 31, 2010, totaling \$70,425, which are expected to be paid on or about February 15, 2011.

#### Series C Preferred stock:

During December 2009, the Company authorized the issuance of 60,000 shares of Series C Preferred stock, which have a par value of \$0.01 per share and are issuable at a price of \$100 per share. The Series C Preferred stock is convertible at the option of the holder at any time from the date of issuance, into shares of the Company's common stock calculated by dividing the sum of the \$100 per share purchase price plus any accrued and unpaid dividends by \$4.00 (the Conversion Rate), provided the shares have not been redeemed into common shares by the Company at its sole election. A portion (up to 100% as calculated below) of each share of Series C Preferred stock shall be automatically and mandatorily converted into shares of the Company's common stock at the Conversion Rate upon each occasion (at least 30 calendar days apart) after a date of six months subsequent to the initial issuance of the Series C Preferred stock on which the closing price of the Company's

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

common stock has been equal or greater than 150% of the Conversion Rate (initially \$6.00) for twenty consecutive trading days with a reported average daily trading volume of 10,000 shares or more. On each occasion for mandatory conversion as set forth above, a sufficient portion of the outstanding shares of Series C Preferred stock shall be prorata converted so that the holders of the Series C Preferred stock receive an aggregate number of shares of the Company's restricted common stock equal to 7.5 times the average reported daily volume of trading in the Company's publicly traded common stock for the applicable twenty day period and each outstanding share shall thereafter be proportionately reduced in its rights to represent the effect of the partial conversions. The Series C Preferred stock accrues dividends at a rate of 2.5% per quarter (10% per year) and shall be earned and accrued or paid quarterly.

Dividends on the Series C Preferred stock are reflected as part of the redemption value with an offset to reduce additional paid-in capital, and are included in the determination of net loss applicable to common stockholders.

During the six months ended December 31, 2010, the Company issued 14,150 shares of Series C Preferred stock for cash proceeds of \$1,415,000 (net proceeds of \$1,231,050 after commissions).

The Company declared dividends on July 31, 2010 for the Series C Preferred stockholders with a record date of June 30, 2010 totaling \$39,592; which were paid on August 16, 2010.

The Company declared dividends on November 12, 2010 for the Series C Preferred stockholders with a record date of September 30, 2010 totaling \$47,712; which were paid on November 16, 2010.

The Company declared dividends on January 1, 2011 for the Series C Preferred stockholders with a record date of December 31, 2010 totaling \$66,212, which are expected to be paid on or about February 15, 2011.

#### Common stock:

Holders of common stock are entitled to one vote per share on all matters to be voted on by common stockholders. In the event of liquidation, dissolution or winding up of the Company, the holders of common stock are entitled to share in all assets remaining after liabilities have been paid in full or set aside and the rights of any outstanding preferred stock holders have been satisfied. Common stock has no preemptive, redemption or conversion rights. The rights of holders of common stock are subject to, and may be adversely affected by, the rights of the holders of any outstanding series of preferred stock or any series of preferred stock the Company may designate in the future.

Centerpoint holds 704,309 shares of the Company's common stock. These shares of the Company's common stock held by Centerpoint are for the benefit of its shareholders without any beneficial interest. The Company accounts for these shares similar to treasury stock.

During the six months ended December 31, 2010, the Company issued 82,655 shares of the Company's restricted common stock at prices ranging from \$1.50

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
 NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
 THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

to \$3.00 per share for consulting services valued at \$177,820, in aggregate, to various consultants.

During the six months ended December 31, 2010, the Company sold 75,746 of the Company's common stock for proceeds of \$223,200.

On December 31, 2010, the Company declared stock bonuses to certain key employees and a consultant at \$2.90 per share, the approximate market value on the date of the grant totaling \$536,500 for services performed through December 31, 2010. The Company recorded non-cash compensation expense of \$536,500 during the six months ended December 31, 2010. In January 2011, 185,000 shares of the Company's common stock were issued to satisfy the stock bonuses.

In July 2009, the Company issued 130,000 common shares of the Company as stock bonuses to certain key employees and a consultant at \$1.01 per share, the approximate market value on the date of grant, totaling \$131,300. The stock bonuses are subject to vesting and during the six months ended December 31, 2010, \$3,367 was recorded as compensation expense and \$13,467 was capitalized as project construction in progress as it directly related to construction services provided by employees and consultants.

#### Warrants:

As of December 31, 2010, the Company had the following common stock warrants outstanding:

	Number of Shares	Exercise Price	Expiration Date
	-----	-----	-----
Class SVDB 1-6	800,000	\$ 3.00	December 31, 2018
Class DB-1	600,000	1.00	December 31, 2018
Class DB-1A	1,000,000	0.75	December 31, 2018
Class A 1-3	600,000	2.50	December 31, 2018
Class SVMAS-1	67,500	3.50	December 31, 2018
Class SVMAS-1A	40,000	3.50	December 31, 2018
Class SVMAS 2-3	72,500	2.50	December 31, 2018
Class SVB 1-4	125,000	2.50	December 31, 2018
Class SVC 1-5	125,000	4.25	December 31, 2018
Class SV-SEI 1-2	32,292	1.50	December 31, 2012
Class C,D,E	275,000	2.50	April 30, 2015
Class O	100,000	3.00	December 31, 2018
Class DM	150,000	3.00	December 31, 2011
Class MAS	80,000	2.50	December 31, 2018
Class MAS-1 A-K	300,000	0.75	December 31, 2018
Class GK	20,000	2.00	March 31, 2011
Class TO-1	15,000	0.75	December 31, 2018
Class BW	10,000	2.20	June 15, 2012
Class Z 1-3	53,324	1.25	December 31, 2018
Class NCC-1	25,000	2.00	May 31, 2014
Class DB-2	600,000	2.50	January 15, 2019
Class MAS 4-1	200,000	2.50	January 15, 2019
Class MAS 5-1	200,000	2.00	January 15, 2019
Class NH-1	12,000	2.25	February 17, 2013
Class NHJSG 1-9	67,500	2.25	December 31, 2015
Class NHJRG 1-9	67,500	2.25	December 31, 2015
	-----		
	5,637,616		

=====

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

In July 2010, warrants to purchase 200,000 shares of the Company's common stock at \$2.00 per share were issued pursuant to an extension agreement with Mr. Smith (Note 9). These warrants were determined to have a fair value of \$0.10 per warrant and expire on January 15, 2019. The fair value of these warrants was determined to be \$0.10 per warrant based on factors including the evaluation of the Company's fair value as of the date of the issuance, consideration of the Company's limited liquid resources and business prospects, the market price of the Company's stock in its mostly inactive public market, and the historical valuation and purchases of the Company's warrants. The Company recorded non-cash compensation expense of \$20,000 related to the warrant issuance.

From July through December 2010, warrants to purchase 90,000 shares of the Company's common stock at \$2.25 per share were issued pursuant to an agreement with two consultants. The warrants were determined to have a fair value of \$0.25 per warrant and expire on December 31, 2015. The fair value of these warrants was determined to be \$0.25 per warrant based on factors including the evaluation of the Company's fair value as of the date of the issuances, consideration of the Company's limited liquid resources and business prospects, the market price of the Company's stock in its mostly inactive public market and the historical valuation and purchases of the Company's warrants. The Company recorded non-cash compensation expense of \$22,500 related to the warrant issuances.

The weighted-average exercise price for the outstanding warrants is \$2.04, and the weighted-average remaining contractual life as of December 31, 2010 is 7.5 years.

Stock options:

The Company's 2006 Consolidated Incentive Plan (the "2006 Plan"), as amended, provides for the issuance of options to purchase up to 6,000,000 shares of the Company's common stock. Terms of exercise and expiration of options granted under the 2006 Plan may be established at the discretion of the Board of Directors, but no option may be exercisable for more than ten years.

In December 2010, the Board of Directors, in an effort to retain key employees and consultants, approved the modification of certain options to certain employees and consultants resulting in the extension of certain expiry dates. As a result of the modifications, the Company recorded incremental non-cash compensation expense of \$1,276,203 for the six months ended December 31, 2010 and approximately \$13,000 of additional non-cash compensation will be recognized over a weighted average period of approximately 1 year.

The Company recorded compensation expense related to employee stock options of \$1,936,926 and \$73,473 for the three months ended December 31, 2010 and 2009, respectively, and \$2,032,035 and \$168,077 for the six months ended December 31, 2010 and 2009, respectively. The Company granted 1,100,000 and 195,000 options during the six months ended December 31, 2010 and 2009, respectively. The fair value of the options granted during the six months ended December 31, 2010 and 2009 were estimated on the grant date using the Black-Scholes option-pricing model with the following assumptions:



Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
 NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
 THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

	Weighted Average December 31, 2010 -----	Range December 31, 2010 -----	Weighted Average December 31, 2009 -----	Range December 31, 2009 -----
Volatility	96%	95%-102%	100%	99%-104%
Dividend yield	-	-	-	-
Risk-free interest rate	0.81%	0.72%-0.81%	1.29%	1.12%-1.31%
Expected term (years)	3.46	2.67-3.5	2.5	2.5

The expected volatility was based on the historical price volatility of the Company's common stock. The dividend yield represents the Company's anticipated cash dividend on common stock over the expected term of the stock options. The U.S. Treasury bill rate for the expected term of the stock options was utilized to determine the risk-free interest rate. The expected term of stock options represents the period of time the stock options granted are expected to be outstanding based upon management's estimates.

A summary of option activity under the 2006 Plan for the six months ended December 31, 2010 is as follows:

	Options	Weighted- Average Exercise Price -----	Weighted- Average Remaining Contractual Life -----	Aggregate Intrinsic Value -----
Outstanding at July 1, 2010	2,270,833	\$ 2.85		\$ 81,250
Granted	1,100,000	2.84		
Exercised	-	-		
Forfeited	-	-		
Expired	-	-		
	-----	-----	-----	-----
Outstanding at December 31, 2010	3,370,833	\$ 2.84	4.2	\$1,194,750
	=====	=====	=====	=====
Exercisable at December 31, 2010	2,595,833	\$ 2.87	3.4	\$ 999,750
	=====	=====	=====	=====

The following table presents information relating to nonvested stock options as of December 31, 2010:

	Options	Weighted-Average Grant-Date Fair Value -----
Nonvested at July 1, 2010	87,500	\$ 0.67
Granted	1,100,000	1.79
Vested	(412,500)	(1.70)
Forfeited	-	-
	-----	-----
Nonvested at December 31, 2010	775,000	\$ 1.72
	=====	=====

Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
 NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
 THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

The total fair value of stock options that vested during the six months ended December 31, 2010 and 2009 was \$701,750 and \$264,438, respectively. As of December 31, 2010, the Company had \$1,783,924 of unrecognized compensation cost related to stock options that will be recorded over a weighted average period of approximately one year.

Stock-based compensation charges in operating expenses in the Company's financial statements for the three and six months ended December 31, 2010 and 2009 are as follows:

	Three Months Ended December 31, 2010 -----	Three Months Ended December 31, 2009 -----	Six Months Ended December 31, 2010 -----	Six Months Ended December 31, 2009 -----
General and administrative:				
Fair value remeasurement of options with service conditions	\$ -	\$ 26,571	\$ -	\$ 91,831
Fair value of stock bonuses expensed	538,183	29,418	539,867	61,658
Change in fair value from modification of option terms	1,276,203	-	1,276,203	-
Fair value of stock options expensed	660,071	73,473	755,180	161,452
	-----	-----	-----	-----
Total	\$2,474,457	\$ 129,462	\$2,571,250	\$ 314,941
	=====	=====	=====	=====
Research and development:				
Fair value remeasurement of options with service conditions	\$ -	\$ -	\$ -	\$ -
Fair value of stock bonuses expensed	-	5,176	-	10,211
Fair value of stock options expensed	652	-	652	6,625
	-----	-----	-----	-----
Total	\$ 652	\$ 5,176	\$ 652	\$ 16,836
	=====	=====	=====	=====

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
 NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
 THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

### 8. OPERATING LEASE:

The Company entered into a non-cancellable operating lease commitment for office space in New York, effective August 1, 2006 and expiring November 30, 2013. In conjunction with the signing of the lease, the Company provided the lessor with a secured letter of credit. As of December 31, 2010, the Company has reflected \$57,315 as restricted cash related to the secured letter of credit. The Company's obligations under the lease are partially guaranteed by Mr. Salvatore Zizza, a former officer and director of the Company. The Company has entered into three separate agreements to sub-lease approximately 100% of the Company's lease obligation, and the tenants have also agreed to reimburse the Company for leasehold improvements and furnishings. Because the lease contains an escalation clause, the Company is recognizing rent under the straight-line method resulting in an average monthly rent expense of \$15,820. The Company is also recognizing the sub-lease rental income from its tenants under the straight-line method, with a monthly average of \$17,242. The difference between the straight-line method, and the actual lease payments has resulted in a deferred rent liability of \$53,586 as of December 31, 2010. Rent expense net of contractual and month-to-month sub-lease rental income, was nil and \$8,753 for the three months ended December 31, 2010 and 2009, respectively, and nil and \$12,971 for the six months ended December 31, 2010 and 2009, respectively.

At December 31, 2010, future minimum rental payments due under non-cancelable leases and future minimum rental payments to be received under non-cancelable subleases are:

Fiscal year:	Operating lease payments	Sublease rentals	Net operating lease payments
-----	-----	-----	-----
2011	\$ 99,602	\$ 99,602	\$ -
2012	212,775	212,775	-
2013	225,756	225,756	-
2014	97,219	97,219	-
	-----	-----	-----
Total	\$635,352	\$635,352	\$ -
	=====	=====	=====

Effective January 1, 2009, Mr. Zizza entered into a Master Sublease with the Company pursuant to which Mr. Zizza became a sublessee and for a one year initial period, made all payments pursuant to the lease and managed the lease premises. Rental payments from existing sub-tenants are being deposited into a Company bank account such that Mr. Zizza utilizes those funds towards the monthly lease payment. During November 2009, Mr. Zizza exercised his option to continue the Master Sublease for the entire term of the lease. Mr. Zizza fulfilled his obligations under the Master Sublease during the one-year initial period and in January 2010 he received the funds from the release of the restricted cash securing the Company's letter of credit of \$28,658. Since Mr. Zizza exercised the option to continue the Master Sublease for the entire term of the lease, Mr. Zizza will be entitled to the balance of restricted funds securing the letter of credit of approximately \$57,000 if he fulfills his obligations pursuant to the Master Sublease.

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

#### 9. COMMITMENTS AND CONTINGENCIES:

##### Employment and consulting agreements:

On January 11, 2009, the Company and Mr. Smith entered into the Smith Agreement whereby Mr. Smith agreed to continue to hold positions of Director, President and General Counsel of the Company and its subsidiaries at an annual salary of \$150,000. Pursuant to the Smith Agreement, Mr. Smith was granted a \$37,500 bonus in the form of a warrant (and extension of outstanding warrants previously issued to Mr. Smith), immediately vested, to purchase 300,000 shares of the Company's common stock at \$0.75 per share until December 31, 2018, and Mr. Smith agreed to accept pre-payment of his calendar year 2009 base compensation of \$150,000 in the form of 200,000 restricted shares of Company common stock at a price of \$0.75 per share. In addition, Mr. Smith converted his deferred compensation as of December 31, 2008 into shares of the Company's common stock. On September 30, 2009, the Company and Mr. Smith entered into an extension agreement whereby Mr. Smith will continue to hold his current position in the Company through a date no later than December 31, 2010. Commencing January 1, 2010, Mr. Smith is paid a monthly salary of \$16,000 in addition to a cash bonus of \$15,000 paid in January 2010. In addition Mr. Smith was granted a \$20,000 bonus payable in warrants to purchase 200,000 shares of the Company's common stock at a price of \$2.50 per share until January 15, 2019. Effective July 27, 2010 the Company entered into an extension agreement whereby Mr. Smith will continue to hold his current position in the Company through a date no later than December 31, 2011. Commencing September 1, 2010, Mr. Smith is paid a monthly salary of \$19,000 in addition to a cash bonus of \$20,000 that was paid in January 2011. In addition Mr. Smith was granted a \$20,000 bonus payable in warrants to purchase 200,000 shares of the Company's common stock at a price of \$2.00 per share until January 15, 2019.

Effective March 31, 2005, an agreement with Brightcap, through which the services of Dominic Bassani are provided, was extended through March 31, 2009. Under the terms of the agreement, Brightcap was paid \$300,000 annually for Mr. Bassani's services. On January 11, 2009, the Company entered in the Brightcap Agreement, which extends Mr. Bassani's services under the terms of the March 31, 2005 agreement for up to an additional six months. In addition, Mr. Bassani was granted a bonus of \$125,000 in the form of a) warrant, immediately vested, to purchase 1,000,000 shares of the Company's common stock at \$0.75 per share until December 31, 2018 and b) the extension of all warrants previously issued to either Brightcap or Mr. Bassani, now held by their donees, to December 31, 2018. The Brightcap Agreement also required that upon the consummation of the next financing received by the Company in excess of \$1,000,000 net proceeds, the Company would no longer defer compensation earned by Brightcap, rather it will be paid in cash. Since July 2009, Brightcap has been paid in cash. The Brightcap Agreement granted Brightcap the right to convert its existing deferred compensation as of December 31, 2008 of \$175,000 into 233,334 shares of the Company's common stock at a price of \$0.75 per share until December 31, 2009 which right was extended to January 14, 2010, on which date the conversion took place (Note 6). The Brightcap Agreement also extended the maturity date of Mr. Bassani's \$50,000 promissory note to June 30, 2009 and allowed for the conversion of the principal and interest, in whole or in part, at the election of Mr. Bassani, into the Company's restricted common shares at \$0.75 per share. The promissory note was converted on June 30, 2009. On September 30, 2009 the

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

### BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

Company entered into an extension agreement with Brightcap pursuant to which Mr. Bassani will provide services to the Company through September 30, 2012 for \$312,000 annually. In conjunction with the extension agreement, Mr. Bassani was granted a \$60,000 bonus payable in warrants to purchase 600,000 shares of the Company's common stock at a price of \$2.50 per share until January 15, 2019.

Effective September 18, 2006, the Company entered into a four-year employment agreement with Jeremy Rowland whereby Mr. Rowland assumed the position of Chief Operating Officer of Dairy at an annual salary of \$150,000. In June 2008, the employment agreement terms were extended through July 1, 2012. Mr. Rowland now serves as Chief Operating Officer of the Company's Services Group subsidiary.

The Company approved an employment agreement contract extension effective January 1, 2011 with Craig Scott whereby Mr. Scott will continue to act as Vice President of Capital Markets and Shareholder Relations through December 31, 2011, at an annual salary of \$144,000.

Effective January 1, 2011, the Company entered into an employment agreement with Bill O'Neill, pursuant to which Mr. O'Neill will act as Chief Executive Officer and director of the Company for a period of four years and will be paid \$300,000 annually. The agreement also granted Mr. O'Neill 750,000 options to purchase common shares of the Company at an exercise price of \$3.10 per share, of which 300,000 options were immediately vested and the remaining 450,000 options will vest quarterly over the course of employment agreement. The options expire on January 15, 2018.

Effective January 1, 2011, the Company entered into an employment agreement with Edward Schafer pursuant to which for a period of three years, Mr. Schafer will provide senior management services to the Company on an approximately 75% full time basis, initially as Executive Vice Chairman and as a director. Compensation for Mr. Schafer's services will initially be at an annual rate of \$250,000, which will consist of \$150,000 in cash compensation and \$100,000 payable in the Company's common stock. Commencing the month following the first calendar month end after the Company has completed an equity financing in excess of \$3,000,000 (net of commissions and other offering expenses), Mr. Schafer's compensation shall be at an annual rate of \$225,000, all of which shall be payable in cash. However, the transition to all cash compensation shall take place no later than July 1, 2011. Mr. Schafer was also granted 200,000 options effective January 1, 2011 exercisable at \$3.00 per option until January 15, 2018.

In May 2005 the Company declared contingent deferred stock bonuses of 690,000 shares to its key employees and consultants. The stock bonuses of 492,500 and 197,500 shares are contingent upon the Company's stock price exceeding \$10.00 and \$20.00 per share, respectively, and the grantees still being employed by or providing services to the Company at the time the target prices are reached. As of December 31, 2010, 442,500 shares remain outstanding, to be issued when and if the Company's stock price exceeds \$10.00 and \$20.00 per share, respectively.

In May 2008, the Company approved 250,000 stock options to certain employees that will be granted upon the execution of new employment agreements.

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

BION ENVIRONMENTAL TECHNOLOGIES, INC. AND SUBSIDIARIES  
NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS  
THREE AND SIX MONTHS ENDED DECEMBER 31, 2010

### 10. SUBSEQUENT EVENTS:

The Company has evaluated events that occurred subsequent to December 31, 2010 for recognition and disclosure in the financial statements and notes to the financial statements.

#### Issuance of Common Stock

From January 1, 2011 through February 10, 2011, the Company has issued 26,856 shares of the Company's common shares to various consultants and an employee valued at approximately \$81,000.

From January 1, 2011 through February 10, 2011 the Company has issued 66,000 shares of the Company's common shares to investors for net proceeds of approximately \$165,000.

From January 1, 2011 through February 10, 2011, the Company has granted 350,000 options to purchase the Company's common stock to employees.

Effective January 1, 2011 the Company declared a deferred stock bonus of 50,000 shares to Mr. Smith. The stock bonus is contingent upon the Company's stock price exceeding \$10.00 and does not require that Mr. Smith remains employed by the Company.

From January 1, 2011 through February 10, 2011, the Company has received reimbursements of approximately \$2,600,000 pursuant to the Pennvest Loan.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

The following discussion and analysis should be read in conjunction with the unaudited Consolidated Financial Statements and Notes to Consolidated Financial Statements filed herein and with the Company's Form 10-K for the year ended June 30, 2010.

### BUSINESS OVERVIEW

For several years, the Company focused on completion of the development of its second-generation technology which provides a comprehensive environmental solution to a significant source of pollution in U.S. agriculture, Confined Animal Feeding Operations ("CAFO's"), which development is now substantially complete. Currently, Bion is focused on using applications of its patented waste management technology to pursue two main business opportunities: 1) environmental retrofit and remediation of the waste streams of existing CAFOs in selected markets; and 2) to develop Integrated Projects which will include large CAFOs, such as large dairies, beef cattle feed lots and hog farms, with Bion waste treatment system modules processing the aggregate CAFO waste stream from the equivalent of 40,000 or more beef and/or dairy cows (or the waste stream equivalent of other species) while recovering cellulosic biomass to be utilized for renewable energy production (and potentially to be marketed as feed and/or fertilizer), integrated with an ethanol plant capable of producing 40 (or more) million gallons of ethanol per year and/or with CAFO end product processors.

The Company has commenced actively pursuing the opportunity presented by environmental retrofit and remediation of the waste streams of existing CAFOs. The first commercial activity in this area is an agreement with Kreider Farms ("KF") in Pennsylvania to design, construct and operate a Bion system to treat KF's dairy and poultry waste streams to reduce nutrient releases to the environment while generating marketable nutrient credits and renewable energy. On January 26, 2009 the Board of the Pennsylvania Infrastructure Investment Authority ('Pennvest') approved a \$7.8 million loan to Bion PA 1, LLC, a wholly-owned subsidiary of the Company, for the initial stage of Bion's Kreider Farms project. After substantial unanticipated delays over the past year, on August 12, 2010, the Company received a permit for construction of the Phase 1 Kreider system. Construction activities commenced during November 2010. The settlement/closing of the Pennvest loan took place on November 3, 2010 and the Company received the initial drawdown/reimbursement from Pennvest pursuant to the Pennvest Loan on January 6, 2011 of approximately \$1,726,000 and another drawdown of approximately \$873,000 on January 26, 2011. The Company believes that the construction will be completed and the project will be operational during the spring of 2011. The Pennsylvania Department of Environmental Protection recently re-certified the nutrient credits for this project.

Additionally, we believe that Bion's technology platform will allow the integration of large-scale CAFO's and their end-product users, renewable energy production from the CAFO waste stream, on site utilization of the renewable energy generated and biofuel/ethanol production in an environmentally and economically sustainable manner while reducing the aggregate capital expense and operating costs for the entire integrated complex ("Integrated Projects" or "Projects"). In the context of Integrated Projects, Bion's waste treatment process, in addition to mitigating polluting releases, generates renewable energy from cellulosic portions of the CAFO

waste stream which renewable energy can be utilized by integrated facilities including ethanol plants, CAFO end-product processors (including cheese, ice cream and/or bottling plants in the case of dairy CAFOs and/or slaughter and/or processing facilities in the context of beef CAFOs) and/or other users

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

as a natural gas replacement. Note that an integrated ethanol plant's main by-product, called distillers grain, can be added to the feed of the animals in wet form thereby lowering the capital expenditures, operating, marketing and shipping costs and energy usage of the ethanol production process. In such cases, the ethanol plant would act as a feed mill for the integrated CAFO, thus reducing the CAFO's feeding costs and generating revenue to the ethanol plant, and also provides a market for the renewable energy that Bion's System produces from the CAFO waste stream. Thus, such Bion Integrated Projects can be denominated "closed loop." Bion, as developer of and participant in Integrated Projects, anticipates that it will share in the cost savings and revenue generated from these activities.

Bion is currently working with local, state and federal officials with regard to regulatory and legislative initiatives and with such parties and potential industry participants to evaluate sites in multiple states. The Company believes that its initial Integrated Project will be located in upstate New York and anticipates optioning land in that area during the current fiscal year or soon thereafter (although locations in other states are also under review). In addition, Bion intends to choose sites for additional Projects during the calendar years 2011-2012 to create a pipeline of Projects. Management has a 5-year development target (through calendar year 2016) of approximately 12-24 Integrated Projects. At the end of that period, Bion projects that 5 or more of these Integrated Projects will be in full operation in 3-5 states, and the balance would be in various stages ranging from partial operation to early permitting stage. No Integrated Project has been developed to date.

The financial statements for the years ended June 30, 2010 and 2009 have been prepared assuming the Company will continue as a going concern. The Company has incurred net losses of approximately \$2,976,000 and \$1,318,000 during the years ended June 30, 2010 and 2009, respectively. At June 30, 2010, the Company had a total deficit of approximately \$1,535,000. The Report of the Independent Registered Public Accounting Firm on the Company's consolidated financial statements as of and for the year ended June 30, 2010 includes a "going concern" explanatory paragraph which means that the accounting firm has expressed substantial doubt about the Company's ability to continue as a going concern. The Company has incurred net losses attributable to Bion stockholders' of approximately \$4,238,000 and \$1,746,000 during the six month periods ended December 31, 2010 and 2009, respectively. At December 31, 2010, the Company has a working capital deficit and a total deficit of approximately \$1,883,000 and \$2,024,000, respectively. Management's plans with respect to these matters are described in this section and in our consolidated financial statements (and notes thereto), and this material does not include any adjustments that might result from the outcome of this uncertainty. There is no guarantee that we will be able to raise the funds or raise further capital for the operations planned in the near future.

### CRITICAL ACCOUNTING POLICIES

Management has identified the following policies below as critical to our business and results of operations. Our reported results are impacted by the application of the following accounting policies, certain of which require management to make subjective or complex judgments. These judgments

involve making estimates about the effect of matters that are inherently uncertain and may significantly impact quarterly or annual results of operations. For all of these policies, management cautions that future events rarely develop exactly as expected, and the best estimates routinely



## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

require adjustment. Specific risks associated with these critical accounting policies are described in the paragraphs below.

### Revenue Recognition

While the Company has not recognized any operating revenues for the past two fiscal years, the Company anticipates that future revenues will be generated from product sales, credit sales, technology license fees, annual waste treatment fees and/or direct ownership interests in Integrated Projects. The Company expects to recognize revenue from product sales when there is persuasive evidence that an arrangement exists, when title has passed, the price is fixed or determinable, and collection is reasonably assured. The Company expects that technology license fees will be generated from the licensing of Bion's Systems. The Company anticipates that it will charge its customers a non-refundable up-front technology license fee, which will be recognized over the estimated life of the customer relationship. In addition, any on-going technology license fees will be recognized as earned based upon the performance requirements of the agreement. Annual waste treatment fees will be recognized upon receipt. Revenues, if any, from the Company's interest in Projects will be recognized when the entity in which the Project has been developed recognizes such revenue.

### Compensation Cost for Options with Service Conditions and Graded Vesting Schedules

The Company has issued non-employee options that include service conditions and have graded vesting schedules. Generally for these arrangements, the measurement date of the services occurs when the options vest. Recognition of compensation cost for reporting periods prior to the measurement date is based on the then current fair value of the options. Fair value of the options is determined using a Black-Scholes option-pricing model. Any subsequent changes in fair value will be recorded on the measurement date. Compensation cost in connection with options that are not fully vested is being recognized on a straight-line basis over the requisite service period for the entire award.

### Stock-based Compensation

The Company follows the provisions of Accounting Standards Codification 718, which generally requires that share-based compensation transactions be accounted and recognized in the statement of income based upon their grant date fair values.

THREE MONTHS ENDED DECEMBER 31, 2010 COMPARED TO THE THREE MONTHS ENDED DECEMBER 31, 2009

### General and Administrative

Total general and administrative expenses were \$3,088,000 and \$610,000 for the three months ended December 31, 2010 and 2009, respectively.

General and administrative expenses, excluding stock-based compensation charges of \$2,474,000 and \$129,000 for the three months ended December 31, 2010 and 2009, respectively, were \$614,000 and \$481,000 for the three months

ended December 31, 2010 and 2009, respectively, representing a \$133,000 increase. Consulting costs increased from \$100,000 for the three months ended December 31, 2009 to \$213,000 for the three months ended December 31,

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

2010 due to additional consultants utilized for strategic planning for the Kreider project, a consultant for the development of future projects and various consultants for fund raising and lobbying efforts. During the three months ended December 31, 2010, the Company incurred \$30,000 in fees related to securing a line of credit for equipment and construction advances at the KF project. This expense was not present in the prior period.

General and administrative stock-based compensation for the three months ended December 31, 2010 and 2009 consists of the following:

	Three Months Ended December 31, 2010 -----	Three Months Ended December 31, 2009 -----
General and administrative:		
Fair value remeasurement of options		
With service conditions	\$ -	\$ 26,000
Change in fair value from modification of option terms	1,276,000	
Fair value of stock options expensed under ASC 718	660,000	73,000
Fair value of stock bonuses expensed	538,000	30,000
	-----	-----
Total	\$2,474,000	\$ 129,000
	=====	=====

Stock-based compensation charges increased to \$2,474,000 from \$129,000 for the three months ended December 31, 2010 and 2009, respectively. The Company recognized expense relating to the fair value of stock options for general and administrative employees of \$660,000 and \$73,000 for the three months ended December 31, 2010 and 2009, respectively. Compensation expense relating to stock options was higher during the three months ended December 31, 2010 primarily due to \$1,276,000 of non-cash compensation being recognized due to the modification of certain key employee and consultant options. The Company also granted 750,000 options during the three months ended December 31, 2010 versus 20,000 options granted during the three months ended December 31, 2009 which resulted in \$660,000 and \$73,000 of non-cash compensation expense for the three months ended December 31, 2010 and 2009, respectively. The Company also recognized general and administrative expenses of \$538,000 and \$30,000 due to the vesting of stock bonuses during the three months ended December 31, 2010 and 2009, respectively.

### Research and development

Total research and development expenses were \$52,000 and \$35,000 for the three months ended December 31, 2010 and 2009, respectively.

Research and development expenses, excluding stock-based compensation charges of \$1,000 and \$5,000 for the three months ended December 31, 2010 and 2009 were \$51,000 and \$30,000, respectively. The primary reason for the increase in research and development expenses during the three months ended December 31, 2010 is due to an increase in legal fees due to increased patent activity during the quarter. Legal fees relating to research and development

were \$26,000 and \$1,000 for the three months ended December 31, 2010 and 2009, respectively.

Research and development stock-based compensation for the three months

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

ended December 31, 2010 and 2009 consists of the following:

	Three Months Ended December 31, 2010 -----	Three Months Ended December 31, 2009 -----
Research and development:		
Fair value of stock options expensed under ASC 718	\$ 1,000 -----	\$ 5,000 -----
Total	\$ 1,000 =====	\$ 5,000 =====

Stock-based compensation expense decreased from \$5,000 for the three months ended December 31, 2009 to \$1,000 for the three months ended December 31, 2010. The decrease is due to expensing options issued to employees who in the prior year were deemed to be research and development and in the fiscal year 2011 were primarily allocated to general and administrative and/or capitalized as part of the KF Project.

### Loss from Operations

As a result of the factors described above, the loss from operations was \$3,140,000 and \$645,000 for the three months ended December 31, 2010 and 2009, respectively.

### Other expense (income)

Other expense (income) was \$4,000 and \$(3,000) for the three months ended December 31, 2010 and 2009, respectively. Interest expense increased to \$5,000 for the three months ended December 31, 2010 due to the interest accrued on the deferred compensation owed as of December 31, 2010 and interest on the newly acquired line of credit. Interest income was \$1,000 and \$3,000 for the three months ended December 31, 2010 and 2009, respectively.

### Net loss attributable to the noncontrolling interest

The net loss attributable to the noncontrolling interest was \$1,000 for both of the three months ended December 31, 2010 and 2009, respectively.

### Net loss attributable to Bion's common stockholders

As a result of the factors described above, the net loss attributable to Bion's common stockholders was \$3,280,000 and \$712,000 for the three months ended December 31, 2010 and 2009, respectively, resulting in the net loss per basic and diluted common share for the three months ended December 31, 2010 and 2009 of \$0.27 and \$0.06, respectively.

## SIX MONTHS ENDED DECEMBER 31, 2010 COMPARED TO THE SIX MONTHS ENDED DECEMBER 31, 2009

### General and Administrative

Total general and administrative expenses were \$3,880,000 and \$1,510,000 for the six months ended December 31, 2010 and 2009, respectively.

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

General and administrative expenses, excluding stock-based compensation charges of \$2,571,000 and \$315,000 for the six months ended December 31, 2010 and 2009, respectively, were \$1,308,000 and \$1,195,000 for the six months ended December 31, 2010 and 2009, respectively, representing a \$113,000 increase. Consulting costs increased from \$307,000 for the six months ended December 31, 2009 to \$427,000 for the six months ended December 31, 2010 due to additional consultants utilized for strategic planning for the Kreider project, a consultant for the development of future projects and various consultants for fund raising and lobbying efforts. Partially offsetting the increased consulting costs was a \$33,000 reduction in investor relations related costs.

General and administrative stock-based compensation for the six months ended December 31, 2010 and 2009 consist of the following:

	Six Months Ended December 31, 2010 -----	Six Months Ended December 31, 2009 -----
General and administrative:		
Fair value remeasurement of options with service conditions	\$ -	\$ 92,000
Change in fair value from modification of option terms	1,276,000	
Fair value of stock options expensed under ASC 718	755,000	161,000
Fair value of stock bonuses expensed	540,000	62,000
	-----	-----
Total	\$ 2,571,000	\$ 315,000
	=====	=====

Stock-based compensation charges increased to \$2,571,000 from \$315,000 for the six months ended December 31, 2010 and 2009, respectively. Compensation expense relating to stock options was \$755,000 and \$161,000 during the six months ended December 31, 2010 and 2009, respectively, due to 1,100,000 and 195,000 options granted during the six months ended December 31, 2010 and 2009, respectively. Additionally, compensation expense relating to stock options was higher during the six months ended December 31, 2010 primarily due to \$1,276,000 of non-cash compensation being recognized due to the modification of certain key employee and consultant options. The Company also recognized general and administrative expenses of \$540,000 and \$62,000 due to the vesting of stock bonuses during the six months ended December 31, 2010 and 2009, respectively.

### Research and development

Total research and development expenses were \$101,000 and \$108,000 for the six months ended December 31, 2010 and 2009, respectively.

Research and development expenses, excluding stock-based compensation charges of \$1,000 and \$17,000 for the six months ended December 31, 2010 and 2009, respectively, were \$100,000 and \$91,000, respectively. The primary reason for the slight decrease in research and development expenses during the six months ended December 31, 2010 is due to the shift in the Company's

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

focus from research and development to pre-commercial and commercial activities related to its next generation technology applications, therefore costs of various employees and consultants (and their related activities) that were previously incurred as research and development expense are now allocated to general and administrative expense.

Research and development stock-based compensation for the six months ended December 31, 2010 and 2009 consist of the following:

	Six Months Ended December 31, 2010 -----	Six Months Ended December 31, 2009 -----
Research and development:		
Fair value remeasurement of options with service conditions	\$ -	\$ 10,000
Fair value of stock options expensed under ASC 718	1,000 -----	7,000 -----
Total	\$ 1,000 =====	\$ 17,000 =====

Stock-based compensation expense decreased from \$17,000 for the six months ended December 31, 2009 to \$1,000 for the same period in fiscal year 2010. The decrease is due to expensing options issued to employees who in the prior year were deemed to be research and development and in the fiscal year 2009 were primarily allocated to general and administrative.

### Loss from Operations

As a result of the factors described above, the loss from operations was \$3,981,000 and \$1,618,000 for the six months ended December 31, 2010 and 2009, respectively.

### Other expense and (income)

Other expense and (income) was \$6,000 and \$(5,000) for the six months ended December 31, 2010 and 2009, respectively. Interest expense increased to \$9,000 for the six months ended December 31, 2010 from \$2,000 for the six months ended December 31, 2009. Interest expense increased due to the interest accrued on the deferred compensation balance as of December 31, 2010 and interest associated with the Company's new line of credit. Interest income was \$3,000 and \$6,000 for the six months ended December 31, 2010 and 2009, respectively and the difference is primarily due to lower interest rates.

### Net loss (income) attributable to the noncontrolling interest

The net loss (income) attributable to the noncontrolling interest was \$3,000 and \$2,000 for the six months ended December 31, 2010 and 2009, respectively.

### Net loss attributable to Bion's stockholders

As a result of the factors described above, the net loss attributable to Bion's stockholders was \$4,238,000 and \$1,746,000 for the six months ended December 31, 2010 and 2009, respectively, representing a \$0.20 increase in the net loss per basic and diluted common share for the six months ended

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

December 31, 2010 and 2009 from \$0.15 to \$0.35, respectively.

### LIQUIDITY AND CAPITAL RESOURCES

The Company's financial statements for the six months ended December 31, 2010 have been prepared on a going concern basis, which contemplates the realization of assets and the settlement of liabilities and commitments in the normal course of business. The Report of our Independent Registered Public Accounting Firm on the Company's financial statements as of and for the year ended June 30, 2010 includes a "going concern" explanatory paragraph which means that the auditors stated that conditions exist that raise substantial doubt about the Company's ability to continue as a going concern.

#### Operating Activities

As of December 31, 2010, the Company had cash and cash equivalents of approximately \$903,000. During the six months ended December 31, 2010, net cash used in operating activities was \$446,000, primarily consisting of cash operating expenses. As previously noted, the Company is currently not generating revenue and accordingly has not generated cash flows from operations. The Company does not anticipate generating sufficient revenues to offset operating and capital costs for a minimum of two to five years. While there are no assurances that the Company will be successful in its efforts to develop and construct its Projects and market its Systems, it is certain that the Company will require significant funding from external sources. Given the unsettled state of the current credit and capital markets, there is no assurance the Company will be able to raise the funds it needs on reasonable terms.

#### Investing Activities

During the six months ended December 31, 2010 the Company used \$1,561,000 for the design, permitting and preliminary construction of the KF Project which has been capitalized as property and equipment. Also during the six months ended December 31, 2010, the Company was required to maintain an interest reserve bank account of \$25,000 associated with its line of credit.

#### Financing Activities

During the six months ended December 31, 2010, \$1,231,000 and \$223,000 of cash was provided from the sale of the Company's Series C preferred stock and the Company's common stock, respectively. Cash of \$684,000 was provided from a line of credit the Company utilized during the six months ended December 31, 2010. The Company used \$141,000 and \$87,000 for Series B and Series C preferred dividends payments, respectively.

As of December 31, 2010 the Company has debt obligations consisting of deferred compensation of \$173,000 and a line of credit payable of \$684,000. In addition, the Company entered into an 88-month operating lease for office space in New York City in August 2006, with an average monthly lease expense of \$15,820. The Company has entered into sub-lease agreements with three separate parties which fully covers the lease expense. As of December 31, 2010, the Company has 35 months remaining on the lease.

#### Plan of Operations and Outlook

As of December 31, 2010 the Company had cash and cash equivalents of

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

approximately \$903,000. While the Company currently does not face a severe working capital shortage, it is not currently generating any revenues. The Company will need to obtain additional capital to fund its operations and technology development, to satisfy existing creditors, to develop Projects and to construct the KF facilities. In January 2009, the Board of Pennsylvania Infrastructure Investment Authority approved a \$7.8 million loan to the Company for the initial stage of the KF Project. The Company received a permit for construction of the KF Project on August 12, 2010. Initial construction commenced during November 2010. The settlement/closing of the Pennvest loan took place on November 3, 2010 and the Company received the initial drawdown/reimbursement from Pennvest on January 6, 2011. From January 1, 2011 through February 10, 2011, the Company has received reimbursements of approximately \$2,600,000 pursuant to the Pennvest Loan.

The Company anticipates that it will seek to raise from \$5,000,000 to \$50,000,000 (debt and equity) during the next twelve months. There is no assurance, especially in the extremely unsettled capital markets that presently exist, that the Company will be able to obtain the funds that it needs to stay in business, finance its Projects and other activities, continue its technology development and/or to successfully develop its business.

There can be no assurance that funds required during the next twelve months or thereafter will be generated from operations or that those funds will be available from external sources such as debt or equity financings or other potential sources. The lack of additional capital resulting from the inability to generate cash flow from operations or to raise capital from external sources would force the Company to substantially curtail or cease operations and would, therefore, have a material adverse effect on its business. Further, there can be no assurance that any such required funds, if available, will be available on attractive terms or that they will not have a significantly dilutive effect on the Company's existing shareholders. All of these factors have been exacerbated by the extremely unsettled credit and capital markets presently existing.

Currently, Bion is focused on using applications of its patented waste management technology to pursue two main business opportunities: 1) to develop Integrated Projects which will include large CAFOs, such as large dairies, beef cattle feed lots and hog farms, with Bion waste treatment System modules processing the aggregate CAFO waste stream from the equivalent of 40,000 or more beef and/or dairy cows (or the waste stream equivalent of other species) while producing solids to be utilized for renewable energy production (and potentially to be marketed as feed and/or fertilizer), integrated with an ethanol plant capable of producing 40 (or more) million gallons of ethanol per year and/or integrated with CAFO end product

processors, and 2) environmental retrofit and remediation of the waste streams of existing CAFOs in selected markets.

Bion is currently working with local, state and federal officials with regard to regulatory and legislative initiatives and with such parties and potential industry participants to evaluate sites in multiple states and anticipates selecting a site for its initial Integrated Project during the 2010 fiscal year. The Company has tentatively selected upstate New York for its initial Project and anticipates optioning land in that area during the 2011 fiscal year or soon thereafter (although locations other states are also under review). In addition, Bion intends to choose sites for additional Projects during the calendar years 2011-2012 to create a pipeline of

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

Projects. Management has a 5-year development target (through calendar year 2016) of approximately 12-24 Integrated Projects. At the end of that period, Bion projects that 5 or more of these Integrated Projects will be in full operation in 3-5 states, and the balance would be in various stages ranging from partial operation to early permitting stage. No Integrated Project has been developed to date.

The Company has also commenced actively pursuing the opportunity presented by environmental retrofit and remediation of the waste streams of existing CAFOs in selected markets. The first commercial activity in this area is the agreement with KF in Pennsylvania.

### CONTRACTUAL OBLIGATIONS

We have the following material contractual obligations (in addition to employment and consulting agreements with management and employees):

1) The Company executed a non-cancelable operating lease for office space in New York City effective August 1, 2006 and extending to November 30, 2013. The average monthly rent expense under the lease is \$15,820. The Company has provided the lessor with a letter of credit in the amount of \$57,315 in connection with the lease as of December 31, 2010. The Company's obligations under the lease are partially guaranteed by Salvatore Zizza, former Chairman of Bion Projects. The Company has entered into sub-leases with non-affiliated parties for approximately 100% of the obligations under the lease. Effective January 1, 2009, Mr. Zizza entered into a Master Sublease with the Company pursuant to which Mr. Zizza became a sublessee and for a one year initial period, made all payments pursuant to the lease and managed the lease premises. Rental payments from existing sub-tenants are being deposited into a Company bank account such that Mr. Zizza utilizes those funds towards the monthly lease payment. During November 2009, Mr. Zizza exercised his option to continue the Master Sublease for the entire period of the lease. Mr. Zizza fulfilled his obligations under the Master Sublease during the one year initial period and in January 2010; he received the funds from the release from the Company's letter of credit of \$28,658. Since Mr. Zizza exercised the option to continue the Master Sublease for the entire term of the lease, Mr. Zizza will be entitled to the balance of funds held under the letter of credit of approximately \$57,000 if he fulfills his obligations pursuant to the Master Sublease.

2) On September 27, 2008, the Company executed an agreement with Kreider Farms (and its affiliated entities) (collectively "Kreider") to design, construct and operate, through its wholly-owned subsidiaries, Bion Services Group, Inc. ("Bion Services") and Bion PA-1 LLC ("LLC"), a Bion system to treat the waste of the dairy cows (milkers, dry cows and heifers) at the Kreider Dairy, located in Mannheim, Pennsylvania. In addition, the

agreement provides for a second phase which will include a renewable energy facility that will treat cellulosic solid wastes from Phase 1 together with the waste stream from Kreider's poultry facilities to produce renewable energy for Bion's waste treatment facility and/or for market sales. The system will be owned and operated by Bion through LLC, in which Kreider will have the option to purchase a minority interest. Funds were expended to complete final design work and all building, zoning and other related pre-construction matters, substantial capital (equity and/or debt) has been and will continue to be expended. Substantial additional funds are being expended for construction. Upon successful construction and operation of the system, the Company anticipates that it will receive revenue from the sale of nutrient (and other) environmental credits related to the Kreider system and



## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

through sales of renewable energy generated in connection with the second phase (largely poultry manure) of the Kreider project. On January 26, 2009 the Board of the Pennsylvania Infrastructure Investment Authority approved a \$7.8 million loan to Bion for "the construction of a livestock waste treatment facility at Kreider Farms..." for the Phase 1 dairy portion of the Kreider Farms projects. After substantial unanticipated delays over the past year, on August 12, 2010, the Company received a permit for construction of the Phase 1 Kreider System. Initial construction commenced during November 2010. The initial settlement/closing of the Pennvest loan took place on November 3, 2010 and the Company received the initial drawdown/re-imbusement from Pennvest pursuant to the Pennvest Loan on January 6, 2011. The Company believes the \$7.8 million loan from Pennvest will be sufficient to fund the anticipated construction costs and that the construction will be completed and the project will be operational during the spring of 2011. The Pennsylvania Department of Environmental Protection recently re-certified the nutrient credits for this project.

### OFF-BALANCE SHEET ARRANGEMENTS

We do not have any off-balance sheet arrangements (as that term is defined in Item 303 of Regulation S-K) that are reasonably likely to have a current or future material effect on our financial condition, revenue or expenses, results of operations, liquidity, capital expenditures or capital resources.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Not Applicable.

### ITEM 4. CONTROLS AND PROCEDURES.

#### (a) Evaluation of Disclosure Controls and Procedures.

The term "disclosure controls and procedures" is defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act"). This term refers to the controls and procedures of a company that are designed to ensure that information required to be disclosed by a company in the reports that it files under the Exchange Act is recorded, processed, summarized, and reported within the required time periods. Our Chief Executive Officer and Principal Financial Officer has evaluated the effectiveness of the design and operations of our disclosure controls and procedures as of the end of the period covered by this quarterly report, and has concluded that, as of that date, our disclosure controls and procedures were not effective at ensuring that required information will be disclosed on a timely basis in our reports filed under the Exchange Act, as a result of

the material weakness in internal control over financial reporting discussed in Item 9(A) of our Form 10-K for the year ended June 30, 2010.

#### (b) Changes in Internal Control over Financial Reporting.

No change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) occurred during the period covered by this report that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS.

The Company is not involved in any material legal proceedings at this time.

ITEM 1A. RISK FACTORS.

Not Applicable.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

During the quarter ended December 31, 2010 the Company sold 75,746 shares of restricted common stock for \$223,199.90 (not including 30,202 shares issued, valued at \$78,330, in aggregate, to certain consultants and/or employees for services and/or in conversion of outstanding convertible debt obligations). These shares were issued in reliance on the exemption in Section 4(2) of the Securities Act of 1933. In addition the Company sold 9,350 shares of its Series C Preferred Stock for \$813,450 (net of commissions and offering expenses). The proceeds were used for working capital purposes. These shares were issued in reliance on the exemptions provided by Regulation D of the Securities Act of 1933. Additional shares of restricted common stock were issued in connection with compensation and other matters. These shares were issued in reliance on the exemptions provided by Regulation D and/or Section 4(2) of the Securities Act of 1933.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

Not Applicable.

ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

## Edgar Filing: BION ENVIRONMENTAL TECHNOLOGIES INC - Form 10-Q

Not applicable.

### ITEM 5. OTHER INFORMATION.

Not Applicable

### ITEM 6. EXHIBITS.

Exhibit No.	Description
10.1	Short Form of Agreement with William O'Neill (incorporated by reference to Exhibit 10.1 as filed in Registrant's Form 8-K dated November 11, 2010)
10.2	Resume of William O'Neill (incorporated by reference to Exhibit 10.2 as filed in Registrant's Form 8-K dated November 11, 2010)
10.3	Loan and Security Agreement with MileStone Bank (without exhibits/attachments) (incorporated by reference to Exhibit 10.1 as filed in Registrant's Form 8-K dated December 4, 2010)
10.4	O'Neill Employment Agreement (dated December 22, 2010) (incorporated by reference to Exhibit 10.1 as filed in Registrant's Form 8-K dated December 20, 2010)
10.5	Schafer Employment Agreement (dated December 21, 2010) (incorporated by reference to Exhibit 10.2 as filed in Registrant's Form 8-K dated December 20, 2010)
10.6	Biography of Edward T. Schafer (incorporated by reference to Exhibit 10.3 as filed in Registrant's Form 8-K dated December 20, 2010)
31.1	Certification of CEO and Principal Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) - Filed herewith electronically
32.1	Certification of CEO and Principal Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 - Filed herewith electronically

SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

BION ENVIRONMENTAL TECHNOLOGIES, INC.

Date: February 11, 2011

By: /s/ Mark A. Smith  
Mark A. Smith, President (Chief  
Executive Officer) and Interim Chief  
Financial Officer (Principal Financial  
and Accounting Officer)

