

BROWN FORMAN CORP  
Form 11-K  
June 25, 2001

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 11-K

FOR ANNUAL REPORTS OF EMPLOYEE STOCK PURCHASE, SAVINGS  
AND SIMILAR PLANS PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

(Mark One)

ANNUAL REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended December 31, 2000

OR

TRANSITION REPORT PURSUANT TO SECTION 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-123

- A. Full Title of Plan:  
Lenox Savings Plan for Collectively Bargained Employees
- B. Name of Issuer of the Securities held Pursuant to the Plan and  
the Address of its Principal Executive Office:

Brown-Forman Corporation  
850 Dixie Highway  
Louisville, Kentucky 40210

INDEX

Pages

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Report of Independent Accountants	2
Financial Statements:	
Statement of Net Assets Available for Benefits, December 31, 2000 and 1999	3
Statement of Changes in Net Assets Available for Benefits for the years ended December 31, 2000 and 1999	4
Notes to Financial Statements	5-9
Supplemental Schedules:	
Schedule of Assets Held for Investment Purposes at End of Year, December 31, 2000	10
Schedule of Reportable Transactions for the Year Ended December 31, 2000	11
Signatures	12
Consent of Independent Accountants	13

Report of Independent Accountants

To the Employee Benefits Committee  
Brown-Forman Corporation

Lenox Savings Plan for  
Collectively Bargained Employees

In our opinion, the accompanying statements of net assets available for benefits and the related statements of changes in net assets available for benefits present fairly, in all material respects, the net assets available for benefits of the Lenox Savings Plan for Collectively Bargained Employees (the Plan) at December 31, 2000 and 1999, and the changes in net assets available for benefits for the years then ended, in conformity with accounting principles generally accepted in the United States of America. These financial statements are the responsibility of the Plan's management; our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with auditing standards generally accepted in the United States of America, which require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedules of assets held for investment purposes at end of year and of reportable transactions are presented for the purpose of additional analysis and are not a required part of the basic financial statements but are supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. These supplemental schedules are the responsibility of the Plan's management. The supplemental

Edgar Filing: BROWN FORMAN CORP - Form 11-K

schedules have been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ PricewaterhouseCoopers LLP  
May 3, 2001

2

Lenox Savings Plan for Collectively Bargained Employees  
Statements of Net Assets Available for Benefits  
December 31, 2000 and 1999

	2000			Participant Directed
	Participant Directed	Nonparticipant Directed	Total	
Investments, at fair value:				
Mutual funds	\$ 2,665,700	--	\$ 2,665,700	\$ 2,550,159
Investment contract and money market portfolios	211,916	--	211,916	184,622
Brown-Forman Corporation Class B common stock	9,844	--	9,844	5,990
	2,887,460	--	2,887,460	2,740,771
Employers' contributions receivable	34,207	--	34,207	17,968
Employees' contributions receivable	54,344	--	54,344	56,654
Net assets available for benefits	\$ 2,976,011	--	\$ 2,976,011	\$ 2,815,393

The accompanying notes are an integral part of the financial statements.

3

Lenox Savings Plan for Collectively Bargained Employees  
Statement of Changes in Net Assets Available for Benefits  
For the Years Ended December 31, 2000 and 1999

	2000			Participant Directed
	Participant Directed	Nonparticipant Directed	Total	
Additions:				
Contributions:				
Employer	\$ 64,772	--	\$ 64,772	\$ 48,518
Employee	607,300	--	607,300	650,069
	672,072	--	672,072	698,587
Interest income	11,763	--	11,763	8,545
Dividend income	26,889	--	26,889	15,422

Edgar Filing: BROWN FORMAN CORP - Form 11-K

Net appreciation in fair value	--	--	--	684,133
	710,724	--	710,724	1,406,687
Deductions:				
Withdrawals by participants	282,571	--	282,571	88,381
Net depreciation in fair value	267,535	--	267,535	--
	550,106	--	550,106	88,381
Net increase	160,618	--	160,618	1,318,306
Net assets available for benefits:				
Beginning of year	2,815,393	--	2,815,393	1,497,087
	\$ 2,976,011	--	\$ 2,976,011	\$ 2,815,393

The accompanying notes are an integral part of the financial statements.

Lenox Savings Plan for Collectively Bargained Employees  
Notes to Financial Statements

1. Description of Plan:

The sponsor of the Lenox Savings Plan for Collectively Bargained Employees (the Plan), Brown-Forman Corporation (the Sponsor), is a diversified producer and marketer of fine quality consumer products in domestic and international markets. The Sponsor's operations include the production, importing, and marketing of wines and distilled spirits and the manufacture and sale of luggage and, through the Lenox, Incorporated division, the manufacture and sale of china, crystal and silver.

The following brief description of the Plan is provided for general information purposes only. Participants should refer to the plan agreement for more complete information.

- a. General: The Plan is a defined contribution plan covering substantially all union hourly employees of Lenox, Incorporated (the Company) and, all hourly employees of Gorham, Inc. who are members of the United Steelworkers of America, AFL-CIO, Local 16031. An employee becomes eligible to participate in the Plan after the completion of twelve consecutive months of employment, provided the employee works a minimum of 1,000 hours within the twelve-month period. The Plan is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).
- b. Contributions: Employees may contribute to the Plan an amount of not less than 2% nor more than 15% of their annual compensation, not to exceed the Section 402(g) (of the Internal Revenue Code of 1986) limitation for the calendar year, currently \$10,500 (\$10,000 in 1999). New employees may transfer assets from their former employers' qualified plans to the Plan, but cannot make any further contributions to the Plan until they meet the eligibility requirements to participate in the Plan.

## Edgar Filing: BROWN FORMAN CORP - Form 11-K

For employees of the Company, effective March 1, 1997 to October 3, 1999, the company shall contribute annually an amount equal to 25% of the participant's elective deferral for the first 2% of the participant's annual compensation. Effective October 4, 1999 and thereafter, the Company shall contribute annually an amount equal to 25% of the participant's elective deferral for the first 4% of the participant's annual compensation. The Company does not intend to make matching contributions at this time for those participants who are members of the United Steelworkers of America, AFL-CIO, Local 16031.

5

Each participant's account is credited with the participant's contribution and an allocation of (i) the Company's contribution on a quarterly basis, and (ii) plan earnings on a daily basis. Allocations are based on the participants' contributions and compensation as defined in the Plan. The total annual contributions, as defined by the Plan, credited to a participant's account in a plan year may not exceed the lesser of (i) \$30,000, or (ii) 25% of the participant's compensation in the plan year. Additional maximum limits exist if the employee participates in a qualified defined benefit plan maintained by the Company. Forfeited balances of terminated participants' nonvested accounts are used first to reinstate previously forfeited account balances of re-employed participants, if any, and the remaining amounts are used to reduce future company contributions. There were no forfeited nonvested accounts during 2000 and 1999.

Participants can allocate contributions among various investment options in 1% increments. The Plan currently offers ten mutual funds, one investment contract portfolio, and the Brown-Forman Corporation Class B common stock fund as investment options to participants.

- c. Vesting: Participants are immediately vested in their employee contributions plus actual earnings thereon. Vesting in the Company's contribution is 25% per year of continuous service with the Company. Participants will become 100% vested in their company contributions account in case of death, normal retirement, or total and permanent disability.
- d. Withdrawals: Upon termination of service, a participant can elect to transfer his vested interest in the Plan to the qualified plan of his new employer, roll over his funds into an Individual Retirement Account, or receive his vested interest in the Plan in a lump-sum amount or in the form of installment payments over a period of time not to exceed his life expectancy. If the vested account balance is less than \$5,000, a lump-sum distribution will be made. In the event of death, the participant's beneficiary will receive the vested interest in a lump-sum payment. Upon approval of the Employee Benefits Committee, a participant may also withdraw vested interest in the case of financial hardship under guidelines promulgated by the Internal Revenue Service.

The distribution to a terminated participant is based on the market value of his vested interest in the Plan on the valuation date available immediately preceding the date of the benefit payment.

6

Edgar Filing: BROWN FORMAN CORP - Form 11-K

2. Summary of Significant Accounting Policies:

- a. Basis of Accounting: The financial statements of the Plan are prepared under the accrual method of accounting. Withdrawals by participants are recorded when paid. Purchases and sales of securities are recorded on a trade-date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.
- b. Valuation of Investments: Investment contract and money market portfolios are valued at cost which approximates fair value. Mutual funds are valued at their net asset value per share as quoted by the National Association of Securities Dealers. The Brown-Forman Corporation Stock Fund is comprised of Brown-Forman Corporation Class B shares, which are valued at the quoted closing market price.

The Plan presents in the accompanying statements of changes in net assets available for benefits the net appreciation or depreciation in the fair value of its investments which consists of the realized gains or losses and the unrealized appreciation or depreciation on those investments.

- c. Management Estimates: The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of net assets available for benefits and disclosure of contingent assets and liabilities at the dates of the financial statements and the reported amounts of additions to and deductions from net assets during the reporting periods. Actual results could differ from those estimates.

7

3. Investments:

The Plan's investments are held by a custodian trust company. The following table presents the fair value of investments. Investments that represent 5% or more of the Plan's net assets are separately identified.

	December 31			
	2000		1999	
	Number of Shares, Units or Principal Amount	Fair Value	Number of Shares, Units or Principal Amount	Fa
PBHG Growth Fund	8,640	\$ 268,712	6,863	\$
Janus Worldwide Fund	10,441	593,649	8,641	
Fidelity Magellan Fund	3,758	448,276	3,234	
Fidelity Equity-Income Fund	9,596	512,694	7,520	
Fidelity Growth Company	7,136	509,728	5,476	
Fidelity Asset Manager	13,350	224,544	10,519	
Brown-Forman Corporation Class B Common Stock Fund	894	9,844	629	
Other investments	219,853	320,013	190,463	

Edgar Filing: BROWN FORMAN CORP - Form 11-K

-----  
 \$ 2,887,460  
 =====

During 2000 and 1999, the Plan's investments, including investments bought, sold, and held during the year, appreciated (depreciated) in value as follows:

	2000	1999
	-----	-----
Mutual funds	\$ (268,938)	\$ 684,654
Brown-Forman Corporation Class B common stock	1,403	(521)
	-----	-----
	\$ (267,535)	\$ 684,133
	=====	=====

8

4. Tax Status:

The Internal Revenue Service has determined, and informed the Company by a letter dated September 16, 1998, that the Plan and related trust are designed in accordance with the applicable sections of the Internal Revenue Code (IRC). The Plan has been amended since receiving the determination letter. However, the Company believes that the Plan is designed and is currently being operated in compliance with the applicable requirements of the IRC.

5. Plan Termination:

Although it has not expressed any intent to do so, the Company has the right under the Plan to discontinue its contributions at any time and to terminate the Plan subject to the provisions of ERISA. In the event of plan termination, participants will become 100% vested in their accounts.

6. Related Party Transactions:

Certain administrative costs incurred by the Plan are paid by the Company.

9

Lenox Savings Plan for Collectively Bargained Employees  
 Plan #017 EIN #21-0498476  
 Schedule H, Line 4i --  
 Schedule of Assets Held for Investment Purposes at End of Year  
 December 31, 2000

Identity of Issue, Borrower, Lessor or Similar Party	Description of Investment Including Maturity Date, Rate of Interest, Collateral, Par or Maturity Value	Current Value
-----	-----	-----

Edgar Filing: BROWN FORMAN CORP - Form 11-K

PBHG Growth Fund	Mutual fund, variable rate and maturity	\$ 268,712
Janus Enterprise Fund	Mutual fund, variable rate and maturity	31,839
Janus Worldwide Fund	Mutual fund, variable rate and maturity	593,649
PIMCO Total Return Fund	Mutual fund, variable rate and maturity	76,258
Fidelity Magellan Fund*	Mutual fund, variable rate and maturity	448,276
Fidelity Equity-Income Fund*	Mutual fund, variable rate and maturity	512,694
Fidelity Growth Company Fund*	Mutual fund, variable rate and maturity	509,728
Fidelity Asset Manager*	Mutual fund, variable rate and maturity	224,544
Fidelity Retirement Money Market Portfolio*	Money market portfolio, variable rate and maturity	138,812
Managed Income Portfolio*	Investment contract portfolio, variable rate and maturity	73,104
Brown-Forman Corporation*	Class B common stock fund	9,844
		-----
		\$ 2,887,460
		=====

\*Party-in-interest to the Plan

10

Lenox Savings Plan for Collectively Bargained Employees  
Plan #017 EIN #21-0498476  
Schedule H, Line 4j --  
Schedule of Reportable Transactions  
For the Year Ended December 31, 2000

Identity of Party Involved	Description of Asset	Purchase Price	Selling Price	Lease Rental	Expense Incurred with Transaction	Co A
-----	-----	-----	-----	-----	-----	-----

No reportable transactions.

11

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Lenox Savings Plan for Collectively Bargained Employees has duly caused this report to be signed by the undersigned thereunto duly authorized.

LENOX SAVINGS PLAN FOR COLLECTIVELY BARGAINED EMPLOYEES

BY:

/s/ Phoebe A. Wood  
Phoebe A. Wood  
Executive Vice President and



Edgar Filing: BROWN FORMAN CORP - Form 11-K

Chief Financial Officer  
(On behalf of the Principal and  
as Principal Financial Officer)

June 25, 2001

12

Consent of Independent Accountants

We hereby consent to the incorporation by reference in the Registration Statement on Form S-8 (No. 333-74567) of Brown-Forman Corporation of our report dated May 3, 2001 relating to the financial statements and supplemental schedules of the Lenox Savings Plan for Collectively Bargained Employees as of and for the years ended December 31, 2000 and 1999 which appear in this Form 11-K.

/s/ PricewaterhouseCoopers LLP  
PricewaterhouseCoopers LLP  
Louisville, Kentucky  
June 25, 2001

13