Form 10-Q	
November 07, 2014	
<u>Table of Contents</u>	
UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549	
FORM 10-Q	
QUARTERLY REPORT PURSUANT TO SECTI ACT OF 1934	ON 13 OR 15(D) OF THE SECURITIES EXCHANGE
For the quarterly period ended September 30, 2014  TRANSITION REPORT PURSUANT TO SECTION ACT OF 1934	ON 13 OR 15(D) OF THE SECURITIES EXCHANGE
For the Transition Period from to	
Commission File Number 001-34789	
Hudson Pacific Properties, Inc. (Exact name of Registrant as specified in its charter)	
Maryland	27-1430478
(State or other jurisdiction of	(I.R.S. Employer
incorporation or organization)	Identification Number)
11601 Wilshire Blvd., Sixth Floor	90025
Los Angeles, California	(Zin Codo)
(Address of principal executive offices) (310) 445-5700	(Zip Code)
(Registrant's telephone number, including area code)	
(Former name, former address and	
former fiscal year if changed since last report)	
Indicate by check mark whether the registrant (1) has filed Securities Exchange Act of 1934 during the preceding 12	months (or for such shorter period that the registrant was

f the required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No o.

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No o.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer o Non-accelerated filer Smaller reporting company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange

Act). Yes o No x.

Hudson Pacific Properties, Inc.

The number of shares of common stock outstanding at November 1, 2014 was 67,048,781.

# Table of Contents

Hudson Pacific Properties, Inc. FORM 10-Q September 30, 2014 TABLE OF CONTENTS

<u>PART I —</u>	FINANCIAL INFORMATION	Page 3
	Consolidated Balance Sheets for Hudson Pacific Properties, Inc. as of September 30, 2014 (Unaudited) and December 31, 2013  Unaudited Consolidated Statements of Operations for Hudson Pacific Properties, Inc. for the three and nine months ended September 30, 2014 and 2013	<u>3</u>
	Unaudited Consolidated Statements of Comprehensive Income (Loss) for Hudson Pacific Properties, Inc. for the three and nine months ended September 30, 2014 and 2013 Consolidated Statements of Equity for Hudson Pacific Properties, Inc. for the nine months ended September 30, 2014 (Unaudited) and year ended December 31, 2013 Unaudited Consolidated Statements of Cash Flows for Hudson Pacific Properties, Inc. for the nine	<u>5</u> <u>6</u>
ITEM 2.	months ended September 30, 2014 and 2013  Management's Discussion and Analysis of Financial Condition and Results of Operations	<sup>2</sup> 7 28
ITEM 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>40</u>
ITEM 4.	Controls and Procedures	<u>42</u>
<u>PART II —</u>	<u>– OTHER INFORMATIO</u> N	<u>42</u>
ITEM 1.	<u>Legal Proceedings</u>	<u>42</u>
ITEM 1A.	Risk Factors	<u>42</u>
ITEM 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>42</u>
ITEM 3.	<u>Defaults Upon Senior Securities</u>	<u>42</u>
ITEM 4.	Mine Safety Disclosures	<u>42</u>
ITEM 5.	Other Information	<u>43</u>
ITEM 6.	Exhibits	<u>43</u>
2		

# Table of Contents

# PART I—FINANCIAL INFORMATION

# HUDSON PACIFIC PROPERTIES, INC. CONSOLIDATED BALANCE SHEETS

(in thousands, except share data)

ACCETC	September 30, 2014 (unaudited)	December 31, 2013 (audited)
ASSETS REAL ESTATE ASSETS		
Land Building and improvements Tenant improvements	\$622,880 1,322,314 109,656	\$578,787 1,250,752 107,628
Furniture and fixtures	13,818	14,396
Property under development	80,652	70,128
Total real estate held for investment	2,149,320	2,021,691
Accumulated depreciation and amortization	(133,463	) (114,866
Investment in real estate, net	2,015,857	1,906,825
Cash and cash equivalents	69,397	30,356
Restricted cash	19,650	16,750
Accounts receivable, net	14,178	8,909
Notes receivable	28,112	<del></del>
Straight-line rent receivables	31,550	21,538
Deferred leasing costs and lease intangibles, net	109,476	111,398
Deferred finance costs, net	8,884	8,582
Interest rate contracts	15	192
Goodwill	8,754	8,754
Prepaid expenses and other assets	11,576	5,170
Assets associated with real estate held for sale		12,801
TOTAL ASSETS	\$2,317,449	\$2,131,275
LIABILITIES AND EQUITY	Ψ2,317,117	Ψ2,131,273
Notes payable	\$920,860	\$931,308
Accounts payable and accrued liabilities	35,642	27,490
Below-market leases, net	42,935	45,439
Security deposits	6,411	5,941
Prepaid rent	11,328	7,623
Interest rate contracts	907	
Liabilities associated with real estate sold	361	133
TOTAL LIABILITIES	1,018,444	1,017,934
6.25% series A cumulative redeemable preferred units of the Operating Partnership	10,177	10,475
EQUITY		
Hudson Pacific Properties, Inc. stockholders' equity:		
Preferred stock, \$0.01 par value, 10,000,000 authorized; 8.375% series B		
cumulative redeemable preferred stock, \$25.00 liquidation preference,		
5,800,000 shares outstanding at September 30, 2014 and December 31, 2013,	145,000	145,000
respectively		
	668	572

Common stock, \$0.01 par value, 490,000,000 authorized, 66,795,992 shares and 57,230,199 shares outstanding at September 30, 2014 and December 31, 2013, respectively

Additional paid-in capital	1,080,862	903,984	
Accumulated other comprehensive loss	(1,749	) (997	)
Accumulated deficit	(32,662	) (45,113	)
Total Hudson Pacific Properties, Inc. stockholders' equity	1,192,119	1,003,446	
Non-controlling interest—members in Consolidated Entities	43,453	45,683	
Non-controlling common units in the Operating Partnership	53,256	53,737	
TOTAL EQUITY	1,288,828	1,102,866	
TOTAL LIABILITIES AND EQUITY	\$2,317,449	\$2,131,275	

The accompanying notes are an integral part of these consolidated financial statements. 3

# Table of Contents

# HUDSON PACIFIC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(in thousands, except share and per share amounts)

	Three Months Ended September 30,		Nine Months En September 30,					
	2014		2013		2014		2013	
Revenues								
Office								
Rental	\$39,503		\$33,575		\$115,418		\$89,665	
Tenant recoveries	12,084		6,520		23,643		17,617	
Parking and other	5,140		3,426		16,632		10,472	
Total office revenues	56,727		43,521		155,693		117,754	
Media & entertainment								
Rental	6,239		5,977		17,646		17,162	
Tenant recoveries	267		500		971		1,241	
Other property-related revenue	4,583		3,170		11,028		11,368	
Other	339		180		542		616	
Total media & entertainment revenues	11,428		9,827		30,187		30,387	
Total revenues	68,155		53,348		185,880		148,141	
Operating expenses								
Office operating expenses	23,969		16,766		58,469		44,191	
Media & entertainment operating expenses	7,401		6,136		19,244		18,133	
General and administrative	6,802		5,020		19,157		15,195	
Depreciation and amortization	17,361		20,256		51,973		53,069	
Total operating expenses	55,533		48,178		148,843		130,588	
Income from operations	12,622		5,170		37,037		17,553	
Other expense (income)								
Interest expense	6,550		7,319		19,519		18,673	
Interest income	(1	)	(22	)	(21	)	(262	)
Acquisition-related expenses	214		483		319		992	
Other expenses	(56	)	(13	)	(43	)	41	
-	6,707		7,767		19,774		19,444	
Income (loss) from continuing operations before gain on sale	5.015		(2.507	`	17 262		(1.001	\
of real estate	5,915		(2,597	)	17,263		(1,891	)
Gain on sale of real estate	5,538		_		5,538		_	
Income (loss) from continuing operations	11,453		(2,597	)	22,801		(1,891	)
(Loss) income from discontinued operations	(38	)	(10	)	(164	)	1,608	
Impairment loss from discontinued operations			(145	)	_		(5,580	)
Net loss from discontinued operations	(38	)	(155	)	(164	)	(3,972	)
Net income (loss)	11,415		(2,752	)	22,637		(5,863	)
Net income attributable to preferred stock and units	(3,195	)	(3,231	)	(9,590	)	(9,693	)
Net income attributable to restricted shares	(68	)	(71	)	(206	)	(229	)
Net (income) loss attributable to non-controlling interest in	(250	`	110		(155	`	200	
consolidated entities	(259	)	118		(155	)	399	
Net (income) loss attributable to common units in the	(273	`	242		(441	`	636	
Operating Partnership	(213	)	242		(441	J	636	
	\$7,620		\$(5,694	)	\$12,245		\$(14,750	)

Net income (loss) attributable to Hudson Pacific Properties,

Inc. common stockholders

Basic and diluted per share amounts:

Net income (loss) from continuing operations attributable to	0.11	(0.10	) \$0.19	\$(0.20	)
common stockholders	0.11	(0.10	) ψ0.12	Φ(0.20	,
Net loss from discontinued operations				(0.07)	)
Net income (loss) attributable to common stockholders' per share—basic and diluted	\$0.11	\$(0.10	) \$0.19	\$(0.27	)
Weighted average shares of common stock outstanding—bas and diluted	sic 66,506,179	56,144,099	65,549,741	54,815,763	3
Dividends declared per share of common stock	\$0.1250	\$0.1250	\$0.3750	\$0.3750	

The accompanying notes are an integral part of these consolidated financial statements.

# Table of Contents

# HUDSON PACIFIC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (Unaudited)

(in thousands, except share and per share amounts)

	Three Months Ended				Nine Mont	Months Ended		
	September	: 30	0,	September 30,				
	2014		2013		2014		2013	
Net income (loss)	\$11,415		\$(2,752	)	\$22,637		\$(5,863	)
Other comprehensive (loss) income: cash flow hedge adjustment	584		(846	)	(780	)	(731	)
Comprehensive income (loss)	11,999		(3,598	)	21,857		(6,594	)
Comprehensive income attributable to preferred stock and units	(3,195	)	(3,231	)	(9,590	)	(9,693	)
Comprehensive income attributable to restricted shares	(68	)	(71	)	(206	)	(229	)
Comprehensive loss attributable to non-controlling interest in consolidated real estate entities	(239	)	118		(155	)	399	
Comprehensive (income) loss attributable to common units in the Operating Partnership	(293	)	276		(413	)	665	
Comprehensive income (loss) attributable to Hudson Pacific Properties, Inc. stockholders	\$8,184		\$(6,506	)	\$11,493		\$(15,452	)

The accompanying notes are an integral part of these consolidated financial statements.

# Table of Contents

# HUDSON PACIFIC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF EQUITY

(Unaudited)

(in thousands, except share and per share amounts)

Hudson Pacific Properties, Inc. Stockholders' Equity

	Shares of Common Stock	Stock Amou	Series B Cumulativ Redeemal Int Preferred Stock	veAdditional o <b>le</b> aid in Capital	Accumula Deficit	Accumu Other ated Comprel (Loss) Income		n Membe in Consoli gEntities	— <sup>rs</sup> Total Equit dated	Non- controll Interest Series A Y Cumula Redeem Preferre Units	ts — A ative nable
Balance at January 1, 2013	47,496,732	\$475	\$145,000	\$726,605	\$(30,580	)\$(1,287)	)\$55,549	\$1,460	\$897,222	\$12,475	5
Contributions Distributions Proceeds from sale of	_	_	_	_	_	_	_	45,704 (1,160	45,704 )(1,160		)
common stock, net of underwriters' discount	9,812,644	98	_	202,444	_	_	_	_	202,542	_	
Common stock issuance transaction costs	·_	_	_	(577	)—	_	_	_	(577	)—	
Issuance of unrestricted stock Issuance of	5,756		_	_	_	_	_	_	_	_	
restricted stock Forfeiture of	44,219	_	_	_	_	_	_	_	_	_	
restricted stock	(3,415	)—	_	_		_	_	_		_	
Shares repurchased	(125,737	)(1	)—	(2,755	)—	_	_	_	(2,756	)—	
Declared dividend	_	_	(12,144	)(28,415	)—		(1,192	)—	(41,751	)(749	)
Amortization of stock-based compensation		_	_	6,682	_	_	_	_	6,682	_	
Net income (loss)	_		12,144	_	(14,533	)	(633	)(321	)(3,343	)749	
Cash flow hedge adjustment	_	_	_	_	_	290	13	_	303	_	

Edgar Filing: Hudson Pacific Properties, Inc. - Form 10-Q

Balance at										
December 31, 57,230,199	\$572	\$145,000	\$903,984	\$(45,113	)\$(997	)\$53,737	\$45,683	\$1,102,866	\$10,475	5
2013 Distributions —			_				(2,385	)(2,385	)—	
Proceeds from							(2,303	)(2,303	,	
sale of										
common 9,563,500	96	_	197,372			_		197,468	_	
stock, net of	70		177,372					177,400		
underwriters'										
discount Common										
stock issuance										
transaction	_	_	(674	)—	_		_	(674	)—	
costs										
Redemption										
of Series A										
Cumulative	_		_			_	_		(298	)
Redeemable Preferred									`	
Units										
Issuance of										
unrestricted 5,098	_		_			_	_		_	
stock										
Shares (2,805)	)									
repurchased	<i>)</i> —									
Declared	_	(9,108	)(25,140	)—	_	(894	)	(35,142	)(482	)
Dividend Amortization						`		•		
of stock-based—			5,320				_	5,320		
compensation			3,320					3,320		
Net income —	_	9,108	_	12,451		441	155	22,155	482	
Cash Flow										
Hedge —		_	_	_	(752	)(28	)—	(780	)—	
Adjustment										
Balance at	0.00	¢ 1 4 £ 000	¢ 1 000 07 <b>0</b>	¢ (22 CC2	\	) \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	¢ 42 452	¢1.200.020	0 0 1 0 17	7
September 30, 66,795,992 2014	\$008	\$145,000	\$1,080,862	\$(32,002	)\$(1,/49	1)\$33,236	\$45,453	\$1,288,828	, \$10,177	/
2014										

The accompanying notes are an integral part of these consolidated financial statements.

# Table of Contents

# HUDSON PACIFIC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited) (in thousands)

	Nine Months September 3		Ended	
	2014		2013	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net income (loss)	\$22,637		\$(5,863	)
Adjustments to reconcile net income (loss) to net cash provided by operating activities:				
Depreciation and amortization	51,973		53,858	
Amortization of deferred financing costs and loan premium, net	635		421	
Amortization of stock-based compensation	5,047		4,974	
Straight-line rent receivables	(9,830	)	(7,632	)
Amortization of above-market leases	1,543		1,999	
Amortization of below-market leases	(5,821	)	(6,343	)
Amortization of lease incentive costs	246		37	
Bad debt expense	(326	)	176	
Amortization of ground lease	186		185	
(Gain) / Loss from Sale of Real Estate	(5,538	)		
Impairment loss	_		5,580	
Change in operating assets and liabilities:				
Restricted cash	(2,900	)	(122	)
Accounts receivable	(4,925	)	344	
Deferred leasing costs and lease intangibles	(11,509	)	(13,440	)
Prepaid expenses and other assets	(3,532	)	(1,764	)
Accounts payable and accrued liabilities	16,394		16,774	
Security deposits	389		(439	)
Prepaid rent	3,677		(4,813	)
Net cash provided by operating activities	58,346		43,932	
CASH FLOWS FROM INVESTING ACTIVITIES				
Additions to investment property	(79,154	)	(53,576	)
Property acquisitions	(75,580	)	(389,883	)
Acquisition of notes receivable	(28,112	)		
Proceeds from sale of real estate	18,629		52,994	
Deposits for property acquisitions	(2,500	)		
Net cash used in investing activities	(166,717	)	(390,465	)
CASH FLOWS FROM FINANCING ACTIVITIES				
Proceeds from notes payable	332,886		369,361	
Payments of notes payable	(341,636	)	(167,255	)
Proceeds from issuance of common stock	197,468		189,888	
Common stock issuance transaction costs	(674	)	(392	)
Dividends paid to common stock and unit holders	(26,034	)	(22,161	)
Dividends paid to preferred stock and unit holders	(9,590	)	(9,693	)
Redemption of 6.25% series A cumulative redeemable preferred units	(298	)		
Distribution to non-controlling member in consolidated real estate entity	(2,385	)	(425	)
Repurchase of vested restricted stock	_		(650	)
Payment of loan costs	(2,325	)	(1,703	)
Net cash provided by financing activities	147,412		356,970	

Net increase in cash and cash equivalents	39,041	10,437
Cash and cash equivalents—beginning of period	30,356	18,904
Cash and cash equivalents—end of period	\$69,397	\$29,341

The accompanying notes are an integral part of these consolidated financial statements.

# **Table of Contents**

HUDSON PACIFIC PROPERTIES, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS—(Continued) (Unaudited) (in thousands)

	Nine Mont September	
	2014	2013
SUPPLEMENTAL CASH FLOWS INFORMATION:		
Cash paid for interest, net of amounts capitalized	\$23,824	\$19,589
NON-CASH INVESTING ACTIVITIES:		
Accounts payable and accrued liabilities for investment in property	\$8,906	\$6,204
Assumption of secured debt in connection with property acquisitions (Notes 3 and 5)	\$	\$102,299
Non-controlling interest in consolidated real estate entity (Note 3)	\$	\$45,704
Assumption of other (assets) and liabilities in connection with property acquisitions, net (Note 3)	\$(449	) \$(2,423 )

The accompanying notes are an integral part of these consolidated financial statements.

Q

#### **Table of Contents**

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements
(Unaudited, tabular amounts in thousands, except square footage and share data or as otherwise noted)

#### 1. Organization

Hudson Pacific Properties, Inc. (which is referred to in these financial statements as the "Company," "we," "us," or "our") is a Maryland corporation formed on November 9, 2009 that did not have any meaningful operating activity until the consummation of our initial public offering and the related acquisition of our predecessor and certain other entities on June 29, 2010 ("IPO").

Since the completion of the IPO, we have been a fully integrated, self-administered, and self-managed real estate investment trust ("REIT"). Through our controlling interest in Hudson Pacific Properties, L.P. (our "Operating Partnership") and its subsidiaries, we own, manage, lease, acquire and develop real estate, consisting primarily of office and media and entertainment properties. As of September 30, 2014, we owned a portfolio of 25 office properties and two media and entertainment properties. These properties are located in California and Washington. The results of operations for properties acquired after our IPO are included in our consolidated statements of operations from the date of each such acquisition.

#### 2. Summary of Significant Accounting Policies

#### **Basis of Presentation**

The accompanying consolidated financial statements of the Company are prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). The effect of all significant intercompany balances and transactions has been eliminated.

The accompanying unaudited interim financial statements have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). Certain information and footnote disclosures normally included in the financial statements prepared in accordance with accounting principles generally accepted in the United States may have been condensed or omitted pursuant to SEC rules and regulations, although we believe that the disclosures are adequate to make their presentation not misleading. The accompanying unaudited financial statements include, in our opinion, all adjustments, consisting of normal recurring adjustments, necessary to present fairly the financial information set forth therein. The results of operations for the interim periods are not necessarily indicative of the results that may be expected for the year ended December 31, 2014. The interim financial statements should be read in conjunction with the consolidated financial statements in our 2013 Annual Report on Form 10-K and the notes thereto. Any reference to the number of properties and square footage are unaudited and outside the scope of our independent registered public accounting firm's review of our financial statements in accordance with the standards of the United States Public Company Accounting Oversight Board.

#### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of commitments and contingencies at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. On an ongoing basis, the Company evaluates its estimates, including those related to acquiring, developing and assessing the carrying values of its real estate properties, its accrued liabilities, and its performance-based equity compensation awards. The Company bases its estimates on historical experience, current market conditions, and various other assumptions that are believed to be reasonable under the circumstances. Actual results could materially

differ from these estimates.

#### Investment in Real Estate Properties

The properties are carried at cost less accumulated depreciation and amortization. The Company assigns the cost of an acquisition, including the assumption of liabilities, to the acquired tangible assets and identifiable intangible assets and liabilities based on their estimated fair values in accordance with GAAP. The Company assesses fair value based on estimated cash flow projections that utilize discount and/or capitalization rates and available market information. Estimates of future cash flows are based on a number of factors, including historical operating results, known and anticipated trends, and market and economic conditions. The fair value of tangible assets of an acquired property considers the value of the property as if it was vacant.

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

Acquisition-related expenses associated with acquisition of operating properties are expensed in the period incurred.

The Company records acquired above- and below- market leases at fair value using discount rates that reflect the risks associated with the leases acquired. The amount recorded is based on the present value of the difference between (i) the contractual amounts to be paid pursuant to each in-place lease and (ii) management's estimate of fair market lease rates for each in-place lease, measured over a period equal to the remaining term of the lease for above-market leases and the initial term plus the extended term for any leases with below-market renewal options. Other intangible assets acquired include amounts for in-place lease values that are based on the Company's evaluation of the specific characteristics of each tenant's lease. Factors considered include estimates of carrying costs during hypothetical expected lease-up periods, market conditions and costs to execute similar leases. In estimating carrying costs, the Company includes estimates of lost rents at market rates during the hypothetical expected lease-up periods, which are dependent on local market conditions. In estimating costs to execute similar leases, the Company considers leasing commissions, legal and other related costs.

The Company capitalizes direct construction and development costs, including predevelopment costs, interest, property taxes, insurance and other costs directly related and essential to the acquisition, development or construction of a real estate project. Indirect development costs, including salaries and benefits, office rent, and associated costs for those individuals directly responsible for and who spend their time on development activities are also capitalized and allocated to the projects to which they relate. Capitalized personnel costs for the three and nine months ended September 30, 2014 were approximately \$0.8 million and \$2.1 million, respectively, and \$0.5 million and \$1.5 million for the three and nine months ended September 30, 2013, respectively. Interest is capitalized on the construction in progress at a rate equal to the Company's weighted average cost of debt. Capitalized interest for the three and nine months ended September 30, 2014 was approximately \$1.9 million and \$5.2 million, respectively, and \$1.1 million and \$2.8 million for the three and nine months ended September 30, 2013, respectively. Construction and development costs are capitalized while substantial activities are ongoing to prepare an asset for its intended use. The Company considers a construction project as substantially complete and held available for occupancy upon the completion of tenant improvements but no later than one year after cessation of major construction activity. Costs incurred after a project is substantially complete and ready for its intended use, or after development activities have ceased, are expensed as they are incurred. Costs previously capitalized related to abandoned acquisitions or developments are charged to earnings. Expenditures for repairs and maintenance are expensed as they are incurred.

The Company computes depreciation using the straight-line method over the estimated useful lives of 39 years for building and improvements, 15 years for land improvements, 5 to 7 years for furniture and fixtures and equipment, and over the shorter of asset life or life of the lease for tenant improvements. Above- and below-market lease intangibles are amortized to revenue over the remaining non-cancellable lease terms and bargain renewal periods, if applicable. Other in-place lease intangibles are amortized to expense over the remaining non-cancellable lease term. Depreciation is discontinued when a property is identified as held for sale.

#### Impairment of Long-Lived Assets

The Company assesses the carrying value of real estate assets and related intangibles whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable in accordance with GAAP. Impairment losses are recorded on real estate assets held for investment when indicators of impairment are present and the future undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. The Company recognizes impairment losses to the extent the carrying amount exceeds the fair value

of the properties. Properties held for sale are recorded at the lower of cost or estimated fair value less cost to sell. There were no properties held for sale at September 30, 2014 and December 31, 2013. The Company recorded \$5.6 million of impairment charges related to a property held for sale during the nine months ended September 30, 2013 with no comparable charge for the nine months ended September 30, 2014.

#### Goodwill

Goodwill represents the excess of acquisition cost over the fair value of net tangible and identifiable intangible assets acquired and liabilities assumed in business combinations. Our goodwill balance as of September 30, 2014 was \$8.8 million. We do not amortize this asset but instead analyze it on an annual basis for impairment. No impairment indicators have been noted during the three and nine months ended September 30, 2014 and 2013.

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

#### Cash and Cash Equivalents

Cash and cash equivalents are defined as cash on hand and in banks, plus all short-term investments with a maturity of three months or less when purchased.

The Company maintains some of its cash in bank deposit accounts that, at times, may exceed the federally insured limit. No losses have been experienced related to such accounts.

#### Restricted Cash

Restricted cash consists of amounts held by lenders to provide for future real estate taxes and insurance expenditures, repairs and capital improvements reserves, general and other reserves and security deposits.

#### Accounts Receivable and Allowance for Doubtful Accounts

Accounts receivable consist of amounts due for monthly rents and other charges. The Company maintains an allowance for doubtful accounts for estimated losses resulting from tenant defaults or the inability of tenants to make contractual rent and tenant recovery payments. The Company monitors the liquidity and creditworthiness of its tenants and operators on an ongoing basis. This evaluation considers industry and economic conditions, property performance, credit enhancements and other factors. For straight-line rent amounts, the Company's assessment is based on amounts estimated to be recoverable over the term of the lease. At September 30, 2014 and December 31, 2013, the Company had reserved \$0.5 million and \$0.3 million, respectively, of straight-line receivables. The Company evaluates the collectability of accounts receivable based on a combination of factors. The allowance for doubtful accounts is based on specific identification of uncollectible accounts and the Company's historical collection experience. The Company recognizes an allowance for doubtful accounts based on the length of time the receivables are past due, the current business environment and the Company's historical experience. Historical experience has been within management's expectations. The Company recognized \$(0.3) million and \$0.2 million of bad debt (recovery) expense for the nine months ended September 30, 2014 and 2013, respectively.

The following summarizes our accounts receivable net of allowance for doubtful accounts as of:

	September 30,	December 31	,
	2014	2013	
Accounts receivable	\$14,944	\$10,152	
Allowance for doubtful accounts	(766	) (1,243	)
Accounts receivable, net	\$14,178	\$8,909	

### Revenue Recognition

The Company recognizes rental revenue from tenants on a straight-line basis over the lease term when collectability is reasonably assured and the tenant has taken possession or controls the physical use of the leased asset. If the lease provides for tenant improvements, the Company determines whether the tenant improvements, for accounting purposes, are owned by the tenant or the Company. When the Company is the owner of the tenant improvements, the tenant is not considered to have taken physical possession or have control of the physical use of the leased asset until the tenant improvements are substantially completed. When the tenant is the owner of the tenant improvements, any

tenant improvement allowance that is funded is treated as a lease incentive and amortized as a reduction of revenue over the lease term. Tenant improvement ownership is determined based on various factors including, but not limited to:

- whether the lease stipulates how and on what a tenant improvement allowance may be spent;
- whether the tenant or landlord retains legal title to the improvements at the end of the lease term;
- whether the tenant improvements are unique to the tenant or general-purpose in nature; and
- whether the tenant improvements are expected to have any residual value at the end of the lease.

Certain leases provide for additional rents contingent upon a percentage of the tenant's revenue in excess of specified base amounts or other thresholds. Such revenue is recognized when actual results reported by the tenant, or estimates of tenant

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

results, exceed the base amount or other thresholds. Such revenue is recognized only after the contingency has been removed (when the related thresholds are achieved), which may result in the recognition of rental revenue in periods subsequent to when such payments are received.

Other property-related revenue is revenue that is derived from the tenants' use of lighting, equipment rental, parking, power, HVAC and telecommunications (phone and Internet). Other property-related revenue is recognized when these items are provided.

Tenant recoveries related to reimbursement of real estate taxes, insurance, repairs and maintenance, and other operating expenses are recognized as revenue in the period during which the applicable expenses are incurred. The reimbursements are recognized and presented gross, as the Company is generally the primary obligor with respect to purchasing goods and services from third-party suppliers, has discretion in selecting the supplier and bears the associated credit risk.

The Company recognizes gains on sales of properties upon the closing of the transaction with the purchaser. Gains on properties sold are recognized using the full accrual method when (i) the collectability of the sales price is reasonably assured, (ii) the Company is not obligated to perform significant activities after the sale, (iii) the initial investment from the buyer is sufficient and (iv) other profit recognition criteria have been satisfied. Gains on sales of properties may be deferred in whole or in part until the requirements for gain recognition have been met.

#### **Deferred Financing Costs**

Deferred financing costs are amortized over the term of the respective loan.

#### **Derivative Financial Instruments**

The Company manages interest rate risk associated with borrowings by entering into interest rate derivative contracts. The Company recognizes all derivatives on the consolidated balance sheet at fair value. Derivatives that are not hedges are adjusted to fair value and the changes in fair value are reflected as income or expense. If the derivative is a hedge, depending on the nature of the hedge, changes in the fair value of derivatives are either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings, or recognized in other comprehensive income, which is a component of equity. The ineffective portion of a derivative's change in fair value is immediately recognized in earnings.

The Company held three interest rate contracts as of September 30, 2014 and December 31, 2013, respectively, all of which have been accounted for as cash flow hedges as more fully described in note 6 below.

### **Stock-Based Compensation**

Accounting Standard Codification, ("ASC"), Topic 718, Compensation—Stock Compensation ("ASC 718"), requires us to recognize an expense for the fair value of equity-based compensation awards. Grants of stock options, restricted stock, restricted stock units and performance units under our equity incentive award plans are accounted for under ASC 718. Our compensation committee regularly considers the accounting implications of significant compensation decisions, especially in connection with decisions that relate to our equity incentive award plans and programs.

#### **Income Taxes**

Our taxable income prior to the completion of our IPO is reportable by the members of the limited liability companies that comprise our predecessor. Our property-owning subsidiaries are limited liability companies and are treated as pass-through entities for income tax purposes. Accordingly, no provision has been made for federal income taxes in the accompanying consolidated financial statements for the activities of these entities.

We have elected to be taxed as a REIT under the Internal Revenue Code of 1986, as amended (the "Code") commencing with our initial taxable year. To qualify as a REIT, we are required to distribute at least 90% of our REIT taxable income to our stockholders and meet the various other requirements imposed by the Code relating to such matters as operating results, asset holdings, distribution levels and diversity of stock ownership. Provided we qualify for taxation as a REIT, we are generally not subject to corporate-level income tax on the earnings distributed currently to our stockholders that we derive from our REIT qualifying activities. If we fail to qualify as a REIT in any taxable year, and are unable to avail ourselves of certain savings provisions set forth in the Code, all of our taxable income would be subject to federal income tax at regular corporate rates, including any applicable alternative minimum tax.

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

We have elected, together with one of our subsidiaries, to treat such subsidiary as a taxable REIT subsidiary ("TRS") for federal income tax purposes. Certain activities that we undertake must be conducted by a TRS, such as non-customary services for our tenants and holding assets that we cannot hold directly. A TRS is subject to federal and state income taxes.

The Company is subject to the statutory requirements of the states in which it conducts business.

The Company periodically evaluates its tax positions to determine whether it is more likely than not that such positions would be sustained upon examination by a tax authority for all open tax years, as defined by the statute of limitations, based on their technical merits. As of September 30, 2014, the Company had not established a liability for uncertain tax positions.

Fair Value of Assets and Liabilities

Under GAAP, the Company is required to measure certain financial instruments at fair value on a recurring basis. In addition, the Company is required to measure other financial instruments and balances at fair value on a non-recurring basis (e.g., carrying value of impaired real estate and long-lived assets). Fair value is defined as the price that would be received upon the sale of an asset or paid to transfer a liability in an orderly transaction between market participants on the measurement date. The GAAP fair value framework uses a three-tiered approach. Fair value measurements are classified and disclosed in one of the following three categories:

Level 1: unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities;

Level 2: quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-derived valuations in which significant inputs and significant value drivers are observable in active markets; and

Level 3: prices or valuation techniques where little or no market data is available that requires inputs that are both significant to the fair value measurement and unobservable.

When available, the Company utilizes quoted market prices from an independent third-party source to determine fair value and classifies such items in Level 1 or Level 2. In instances where the market for a financial instrument is not active, regardless of the availability of a nonbinding quoted market price, observable inputs might not be relevant and could require the Company to make a significant adjustment to derive a fair value measurement. Additionally, in an inactive market, a market price quoted from an independent third party may rely more on models with inputs based on information available only to that independent third party. When the Company determines the market for a financial instrument owned by the Company to be illiquid or when market transactions for similar instruments do not appear orderly, the Company uses several valuation sources (including internal valuations, discounted cash flow analysis and quoted market prices) and establishes a fair value by assigning weights to the various valuation sources.

Changes in assumptions or estimation methodologies can have a material effect on these estimated fair values. In this regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases, may not be realized in an immediate settlement of the instrument.

The Company considers the following factors to be indicators of an inactive market: (i) there are few recent transactions, (ii) price quotations are not based on current information, (iii) price quotations vary substantially either over time or among market makers (for example, some brokered markets), (iv) indexes that previously were highly correlated with the fair values of the asset or liability are demonstrably uncorrelated with recent indications of fair value for that asset or liability, (v) there is a significant increase in implied liquidity risk premiums, yields, or performance indicators (such as delinquency rates or loss severities) for observed transactions or quoted prices when compared with the Company's estimate of expected cash flows, considering all available market data about credit and other nonperformance risk for the asset or liability, (vi) there is a wide bid-ask spread or significant increase in the bid-ask spread, (vii) there is a significant decline or absence of a market for new issuances (that is, a primary market) for the asset or liability or similar assets or liabilities, and (viii) little information is released publicly (for example, a principal-to-principal market).

The Company considers the following factors to be indicators of non-orderly transactions: (i) there was not adequate exposure to the market for a period before the measurement date to allow for marketing activities that are usual and customary

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

for transactions involving such assets or liabilities under current market conditions, (ii) there was a usual and customary marketing period, but the seller marketed the asset or liability to a single market participant, (iii) the seller is in or near bankruptcy or receivership (that is, distressed), or the seller was required to sell to meet regulatory or legal requirements (that is, forced), and (iv) the transaction price is an outlier when compared with other recent transactions for the same or similar assets or liabilities.

The Company's interest rate contract agreements are classified as Level 2 and their fair value is derived from estimated values obtained from observable market data for similar instruments.

As of September 30, 2014, the Company had the following outstanding interest rate derivatives that were designated as cash flow hedges of interest rate risk:

Interest Rate Derivative	Number of Instruments	Notional Amount
Interest Rate Caps	2	\$92.0 million
Interest Rate Swaps	1	\$64.5 million

Tabular Disclosure of Fair Values of Derivative Instruments on the Balance Sheet

The table below presents a gross presentation, the effects of offsetting, and a net presentation of the Company's derivatives as of September 30, 2014 and December 31, 2013. The net amounts of derivative assets or liabilities can be reconciled to the tabular disclosure of fair value. The tabular disclosure of fair value provides the location that derivative assets and liabilities are presented on the consolidated balance sheets.

	Asset Derivatives		Liability Derivatives			
		Fair Value	as of		Fair Value	as of
	Balance Sheet Location	September 2014	3December 31 2013	Balance 'Sheet Location	September 2014	3 December 31, 2013
Derivatives designated as hedging instruments:						
Interest rate products	Interest rate contracts	\$15	\$ 192	Interest rate contracts	\$907	\$ —

Tabular Disclosure of the Effect of Derivative Instruments on the Income Statement

The tables below present the effect of the Company's derivative financial instruments on the Statement of Operations for the nine months ended September 30, 2014 and 2013.

Beginning balance of OCI related to interest rate contracts	Nine Months Ended September 30, 2014 \$1,086	Year Ended December 31, 2013 \$1,389
	1,084	847

Unrealized loss recognized in OCI due to change in fair value of interest rate contracts

Loss reclassified from OCI into income (as interest expense) Net change in OCI	(304 780	) (116 731	)
Ending balance of accumulated OCI related to derivatives	1,866	2,120	
Allocation of OCI, non-controlling interests	(117	) (131	)
Accumulated other comprehensive loss	\$1,749	\$1,989	

# Credit-Risk-Related Contingent Features

As of September 30, 2014, the Company had one derivative that was in a net liability position.

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

## Recently Issued Accounting Literature

Changes to GAAP are established by the Financial Accounting Standards Board ("FASB") in the form of an Accounting Standards Update ("ASU"). We consider the applicability and impact of all ASUs. Recently issued ASUs not listed below are not expected to have a material impact on our consolidated financial position and results of operations, because either the ASU is not applicable or the impact is expected to be immaterial.

On June 19, 2014, the FASB issued their final standard to amend the accounting guidance for stock compensation tied to performance targets (ASU No. 2014-12). The issue is the result of a consensus of the FASB Emerging Issues Task Force (Issue No. 13-D). The standard requires that a performance target that could be achieved after the requisite service period be treated as a performance condition, and as a result, this type of performance condition may delay expense recognition until achievement of the performance target is probable. The ASU is effective for all entities for reporting periods (including interim periods) beginning after December 15, 2015, and early adoption is permitted. The Company will adopt the guidance effective January 1, 2016 and the guidance is not expected to have a material impact on our consolidated financial statements or notes to our consolidated financial statements.

On May 28, 2014, the FASB issued their final standard on revenue from contracts with customers. The guidance specifically notes that lease contracts with customers are a scope exception. The standard (ASU No. 2014-09) outlines a single comprehensive model for entities to use in accounting for revenues arising from contracts with customers. The ASU is effective for annual reporting periods (including interim periods) beginning after December 15, 2016, and early adoption is not permitted. The Company will adopt the guidance effective January 1, 2017 and is currently assessing the impact on our consolidated financial statements and notes to our consolidated financial statements.

On April 10, 2014, the FASB issued final guidance to change the criteria for reporting discontinued operations while enhancing disclosures in this area (ASU No. 2014-08). Under the new guidance, only disposals representing a strategic shift that has (or will have) a major effect on an entity's financial results or a business activity classified as held for sale should be reported as discontinued operations. The guidance also expands the disclosure requirements for discontinued operations and adds new disclosures for individually significant dispositions that do not qualify as discontinued operations. The guidance will be applied prospectively to new disposals and new classifications of disposal groups as held for sale after the effective date. The guidance is effective for annual financial statements with fiscal years beginning on or after December 15, 2014 with early adoption permitted for disposals or classifications as held for sale that have not been reported in financial statements previously issued or available for issuance. As of January 1, 2014, we have early adopted the amended guidance and the result did not have a meaningful impact on our consolidated financial position or results of operations.

## 3. Investment in Real Estate

### Acquisitions

During the first quarter of 2014, we acquired Merrill Place and 3402 Pico Blvd. The results of operations for each of these acquisitions are included in our consolidated statements of operations from the date of acquisition. The following table represents our purchase price accounting for each of these acquisitions:

Merrill Place 3402 Pico Blvd.

Date of Acquisition Total

Edgar Filing: Hudson Pacific Properties, Inc. - Form 10-Q

	February 12,	February 28,		
	2014	2014		
Consideration paid				
Cash consideration	\$57,034	\$18,546	\$75,580	
Total consideration	\$57,034	\$18,546	\$75,580	
Allocation of consideration paid				
Investment in real estate, net	\$57,508	\$18,500	\$76,008	
Above-market leases	173		173	
Deferred leasing costs and lease intangibles, net	3,163		3,163	
Below-market leases	(3,315	) —	(3,315	)
Other (liabilities) asset assumed, net	(495	) 46	(449	)
Total consideration paid	\$57,034	\$18,546	\$75,580	

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

During 2013, we acquired the following: 3401 Exposition, Pinnacle II, the Seattle portfolio and 1861 Bundy. The results of operations for each of these acquisitions are included in our consolidated statements of operations from the date of acquisition. The following table represents our purchase price accounting for each of these acquisitions:

	3401 Exposition	Pinnacle II	Seattle Portfolio	1861 Bundy	
Date of Acquisition	May 22, 2013	June 14, 2013	July 31, 2013	September 26, 2013	Total
Consideration paid					
Cash consideration	\$8,489	\$1,505	\$368,389	\$11,500	\$389,883
Notes receivable	4,000				4,000
Debt assumed	13,233	89,066			102,299
Non-controlling interest in consolidated rea estate entity	1_	45,704	_	_	45,704
Total consideration	\$25,722	\$136,275	\$368,389	\$11,500	\$541,886
Allocation of consideration paid					
Investment in real estate, net	\$25,439	\$134,289	\$367,094	\$11,500	\$538,322
Deferred leasing costs and lease intangibles net	,	12,637	21,619	_	34,256
Fair market unfavorable debt value	_	(5,820)	_	_	(5,820)
Below-market leases	_	(7,783)	(14,666 )	_	(22,449)
Other (liabilities) assets assumed, net	283	2,952	(5,658)		(2,423)
Total consideration paid	\$25,722	\$136,275	\$368,389	\$11,500	\$541,886

The table below shows the pro forma financial information for the nine months ended September 30, 2014 and 2013 as if these properties had been acquired as of January 1, 2013.

	Nine Months Ended September 30,		
	2014	2013	
Total revenues	\$186,592	\$152,419	
Net income (loss)	\$22,663	\$(5,701	)

#### Acquisition - Note Receivable

On August 19, 2014, the Company entered into a loan participation agreement for a loan with a maximum principal of \$140.0 million. The Company's share was 23.77%, or \$33.3 million. The note receivable is secured by a real estate property, has a balance of \$28.5 million, bears interest at 11.0% and matures on August 18, 2016. The company earned a \$0.4 million commitment fee as a result of this transaction. The balance as of September 30, 2014, net of the commitment fee, was \$28.1 million and was classified as a Note Receivable on the Consolidated Balance Sheet.

## Dispositions

During the quarter ended March 31, 2014, the Company began to market its Tierrasanta office property for sale and therefore reclassified its assets and liabilities to held for sale as of June 30, 2014 and December 31, 2013. The property was sold on July 16, 2014. Refer to Note 13 for further details. Pursuant to ASU No. 2014-08, we will not be

presenting the operating results in net income (loss) from discontinued operations.

On May 31, 2013, the Company entered into an agreement to sell its City Plaza property for approximately \$56.0 million (before certain credits, prorations, and closing costs). The transaction closed on July 12, 2013. The transaction resulted in an approximately \$5.6 million impairment loss, which was recorded in the second quarter of 2013. The Company reclassified City Plaza's results of operations for the three and nine months ended September 30, 2014 and 2013 to discontinued operations on its consolidated statements of operations.

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

The following table sets forth the discontinued operations for the three and nine months ended September 30, 2014 and 2013 for City Plaza:

	Three Months Ended September 30,		Nine Months Ended September 30,		
	2014	2013	2014	2013	
Total office revenues	<b>\$</b> —	\$242	<b>\$</b> —	\$4,204	
Office operating expenses	(38	) (252	) (164	) (1,807	)
Depreciation and amortization				(789	)
(Loss) income from discontinued operations	\$(38	) \$(10	) \$(164	) \$1,608	

#### 4. Lease Intangibles

The following summarizes our deferred leasing cost and lease intangibles as of:

	September 30,	December 31,
	2014	2013
Above-market leases	\$12,704	\$16,517
Leases in place	65,147	86,417
Below-market ground leases	7,513	7,513
Other lease intangibles	29,376	37,162
Lease buy-out costs	5,975	3,107
Deferred leasing costs	37,689	29,759
	\$158,404	\$180,475
Accumulated amortization	(48,928	) (69,077
Deferred leasing costs and lease intangibles, net	\$109,476	\$111,398
Below-market leases	\$58,493	\$67,515
Accumulated accretion	(15,558	) (22,076 )
Below-market leases, net	\$42,935	\$45,439

#### 5. Notes Payable

### Senior Unsecured Credit Facility

On September 23, 2014, we amended and restated our \$250.0 million unsecured revolving credit facility to increase the unsecured revolving credit facility to \$300.0 million, extend the term of that facility to September 23, 2018, and add a five-year, \$150.0 million unsecured term loan facility with a group of lenders for which Wells Fargo Bank, N.A. acts as administrative agent, and Wells Fargo Securities, LLC and Merrill Lynch, Pierce, Fenner and Smith Incorporated act as joint lead arrangers, and Bank of America, N.A. and Barclays Bank PLC, act as joint syndication agents, and Keybank, N.A., acts as documentation agent.

The \$150.0 million unsecured term loan facility was fully drawn by the Company on the closing date to repay a \$95.0 million loan secured by the Company's 505 First Street and 83 King properties, with the remaining \$55.0 million used to repay amounts outstanding under the Company's prior unsecured revolving facility.

Our Operating Partnership continues to be the borrower under the new facility and the Company and all subsidiaries that own unencumbered properties will continue to provide guaranties unless the Company obtains and maintains a credit rating of at least BBB- from S&P or Baa3 from Moody's, in which case such guaranties are not required except under limited circumstances. Subject to the satisfaction of certain conditions and lender commitments, the Company may increase the availability of either or both of the revolving credit facility or term loan facility so long as the aggregate commitments under both facilities do not exceed \$700.0 million.

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

Under the revolving credit facility, the Company may elect to pay interest at a rate equal to either LIBOR plus 115 to 155 basis points per annum or a specified base rate plus 15 to 55 basis points per annum, depending on the Company's leverage ratio. Under the term loan facility, the Company may elect to pay interest at a rate equal to either LIBOR plus 130 to 190 basis points per annum or a specified base rate plus 30 to 90 basis points per annum, again depending on the Company's leverage ratio. If the Company obtains a credit rating for its senior unsecured long term indebtedness, it may make an irrevocable election to change the interest rate for the revolving credit facility to a rate equal to either LIBOR plus 87.5 to 165 basis points per annum or the specified base rate plus 0 to 65 basis points per annum, and for the term loan facility equal to either LIBOR plus 90 to 190 basis points per annum or the specified base rate plus 0 to 90 basis points per annum, in each case depending on the credit rating.

The revolving credit facility is subject to a facility fee in an amount equal to the Company's revolving credit commitments (whether or not utilized) multiplied by a rate per annum equal to 20 to 35 basis points, depending on the Company's leverage ratio, or, if the Company makes the credit rating election, in an amount equal to the aggregate amount of its revolving credit commitments multiplied by a rate per annum equal to 12.5 to 30 basis points, depending upon the credit rating. Unused amounts of the facility are no longer subject to a separate fee.

The Company's ability to borrow under the facility remains subject to ongoing compliance with a number of customary restrictive covenants. In addition to these covenants, the facility also includes certain limitations on dividend payouts and distributions, limits on certain types of investments outside of the Company's primary business, and other customary affirmative and negative covenants.

As of September 30, 2014, we were in compliance with our facility's financial covenants. As of September 30, 2014, we had \$300.0 million of total capacity under our unsecured revolving credit facility, of which \$95.0 million had been drawn.

The following table sets forth information as of September 30, 2014 with respect to our outstanding indebtedness.

Debt	Outstanding September 30, 2014	December 31, 2013	Interest Rate <sup>(1)</sup>	Maturity Date
Unsecured revolving credit facility — new	\$95,000	\$—	LIBOR+ 1.15% to 1.55%	9/23/2018
Unsecured revolving credit facility	_	155,000	LIBOR+1.55% to 2.20%	N/A
Unsecured term loan	150,000	_	LIBOR+ 1.30% to 1.90%	9/23/2019
Mortgage loan secured by 3401 Exposition Blvd. <sup>(2)</sup>	_	13,233	LIBOR+3.80%	N/A
Mortgage loan secured by 6922 Hollywood Blvd. <sup>(3)</sup>	39,675	40,396	5.580%	1/1/2015
Mortgage loan secured by 275 Brannan	15,000	15,000	LIBOR+2.00%	10/5/2015
Mortgage loan secured by Pinnacle II <sup>(4)</sup>	87,711	88,540	6.313%	9/6/2016
Mortgage loan secured by 901 Market <sup>(5)</sup>	49,600	49,600	LIBOR+2.25%	10/31/2016
Mortgage loan secured by Element LA <sup>(6)</sup>	13,452	566	LIBOR+1.95%	11/1/2017
	97,000	97,000	LIBOR+2.25%	2/11/2018

Mortgage loan secured by Sunset Gower/Sunset

Bronson<sup>(7)</sup>

Bronson				
Mortgage loan secured by Rincon Center <sup>(8)</sup>	104,707	105,853	5.134%	5/1/2018
Mortgage loan secured by First & King <sup>(9)</sup>	_	95,000	LIBOR+1.60%	N/A
Mortgage loan secured by Met Park North <sup>(10)</sup>	64,500	64,500	LIBOR+1.55%	8/1/2020
Mortgage loan secured by First Financial <sup>(11)</sup>	42,616	43,000	4.580%	2/1/2022
Mortgage loan secured by 10950 Washington <sup>(12)</sup>	28,977	29,300	5.316%	3/11/2022
Mortgage loan secured by Pinnacle I <sup>(13)</sup>	129,000	129,000	3.954%	11/7/2022
Subtotal	\$917,238	\$925,988		
Unamortized loan premium, net(14)	3,622	5,320		
Total	\$920,860	\$931,308		

Interest rate with respect to indebtedness is calculated on the basis of a 360-day year for the actual days elapsed, excluding the amortization of loan fees and costs.

<sup>(2)</sup> This loan was assumed on May 22, 2013 in connection with the closing of our acquisition of the 3401 Exposition Blvd. property. This loan was paid in full in June 2014.

This loan was assumed on November 22, 2011 in connection with the closing of our acquisition of the 6922 Hollywood Blvd. property. This loan is amortizing based on a 30-year amortization schedule.

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

This loan was assumed on June 14, 2013 in connection with the contribution of the Pinnacle II building to the Company's joint venture with M. David Paul & Associates/Worthe Real Estate Group. This loan bore interest only for the first five years. Beginning with the payment due October 6, 2011, monthly debt service includes annual debt amortization payments based on a 30-year amortization schedule.

On October 29, 2012, we obtained a loan for our 901 Market property pursuant to which we borrowed \$49.6

- (5) million upon closing, with the ability to draw up to an additional \$11.9 million for budgeted base building, tenant improvements, and other costs associated with the renovation and lease-up of that property.
  - We have the ability to draw up to \$65.5 million for budgeted site-work, construction of a parking garage, base
- (6) building, tenant improvement, and leasing commission costs associated with the renovation and lease-up of the property.
  - On March 16, 2011, we purchased an interest rate cap in order to cap one-month LIBOR at 3.715% with respect to \$50.0 million of the loan through February 11, 2016. On January 11, 2012 we purchased an interest rate cap in
- (7) order to cap one-month LIBOR at 2.00% with respect to \$42.0 million of the loan through February 11, 2016. Effective August 22, 2013, the terms of this loan were amended to increase the outstanding balance from \$92.0 million to \$97.0 million, reduce the interest rate from LIBOR plus 3.50% to LIBOR plus 2.25%, and extend the maturity date from February 11, 2016 to February 11, 2018.
- (8) This loan is amortizing based on a 30-year amortization schedule.
- (9) This loan bears interest only for the first two years. Beginning with the payment due August 1, 2015, monthly debt service will include annual debt amortization payments of \$1.6 million based on a 30-year amortization schedule. This loan bears interest only at a rate equal to one-month LIBOR plus 1.55%. The full loan amount is subject to
- (10) an interest rate contract that swapped one-month LIBOR to a fixed rate of 2.1644% through the loan's maturity on August 1, 2020.
- This loan bears interest only for the first two years. Beginning with the payment due March 1, 2014, monthly debt (11) service will include principal payments based on a 30-year amortization schedule, for total annual debt service of \$2.6 million.
- (12) This loan is amortizing based on a 30-year amortization schedule.
- This loan bears interest only for the first five years. Beginning with the payment due December 6, 2017, monthly debt service will include annual debt amortization payments based on a 30-year amortization schedule.
- (14) Represents unamortized amount of the non-cash mark-to-market adjustment on debt associated with 6922 Hollywood Blvd. and Pinnacle II.

The Company presents its financial statements on a consolidated basis. Notwithstanding such presentation, except to the extent expressly indicated, such as in the case of the project financing for our Sunset Gower and Sunset Bronson properties, our separate property-owning subsidiaries are not obligors of or under the debt of their respective affiliates and each property-owning subsidiary's separate liabilities do not constitute obligations of its respective affiliates.

The minimum future annual principal payments due on our secured and unsecured notes payable at September 30, 2014, excluding the non-cash loan premium amortization, were as follows (in thousands):

2014 (three months ending December 31, 2014)	\$1,260
2015	58,569
2016	138,908
2017	16,905
2018	294,104
2019	153,706

Thereafter 253,786
Total \$917,238

#### 6. Interest Rate Contracts

On February 11, 2011, we closed a five-year term loan totaling \$92.0 million with Wells Fargo Bank, N.A., secured by our Sunset Gower and Sunset Bronson media and entertainment campuses. The loan bears interest at a rate equal to one-month LIBOR plus 3.50%. On March 16, 2011, we purchased an interest rate cap in order to cap one-month LIBOR at 3.715% on \$50.0 million of the loan through its maturity on February 11, 2016. On January 11, 2012, we purchased an interest rate cap in order to cap one-month LIBOR at 2.00% with respect to \$42.0 million of the loan through its maturity on February 11, 2016. We designated each of these interest rate cap contracts as a cash flow hedge for accounting purposes.

Effective August 22, 2013, the terms of this loan were amended to, among other changes, increase the outstanding balance from \$92.0 million to \$97.0 million and extend the maturity date from February 11, 2016 to February 11, 2018. The interest rate contracts described above were not changed in connection with this loan amendment.

On July 31, 2013, we closed a seven-year loan totaling \$64.5 million with Union Bank, N.A., secured by our Met Park North property. The loan bears interest at a rate equal to one-month LIBOR plus 1.55%. The full loan is subject to an interest rate contract that swapped one-month LIBOR to a fixed rate of 2.1644% through the loan's maturity on August 1, 2020.

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

The combined fair market value of the interest rate caps at September 30, 2014 and December 31, 2013 was \$0.015 million and \$0.1 million, respectively. The fair market value of the interest rate swap at September 30, 2014 and December 31, 2013 was \$0.907 million and \$0.137 million, respectively.

#### 7. Future Minimum Base Rents and Lease Payments Future Minimum Rents

Our properties are leased to tenants under operating leases with initial term expiration dates ranging from 2014 to 2020. Approximate future combined minimum rentals (excluding tenant reimbursements for operating expenses and without regard to cancellation options) for properties at September 30, 2014 are presented below for the years/periods ended December 31. The table below does not include rents under leases at our media and entertainment properties with terms of one year or less.

Future minimum base rents under our operating leases in each of the next five years and thereafter are as follows (in thousands):

		Subject to	
	Non-cancelable	early	Total
	Tron-cancerable	termination	
		options	
2014 (three months ending December 31, 2014)	\$ 36,740	78	\$36,818
2015	160,225	4,608	164,833
2016	157,831	6,478	164,309
2017	142,213	6,105	148,318
2018	126,043	9,496	135,539
2019	109,374	13,712	123,086
Thereafter	292,382	209,166	501,548
Total	\$ 1,024,808	\$249,643	\$1,274,451

#### **Future Minimum Lease Payments**

In conjunction with the acquisition of the Sunset Gower property, our subsidiary, SGS Realty II, LLC, assumed a ground lease agreement (expiring March 31, 2060) for a portion of the land with an unrelated party. As a result of the March 2011 rent adjustment, monthly rent increased to \$0.031 million, whereas the monthly rent totaled \$0.014 million at the time of acquisition. The rental rate is subject to adjustment again in March 2018 and every seven years thereafter.

In conjunction with the acquisition of the Del Amo Office property, our subsidiary, Hudson Del Amo Office, LLC, assumed a ground sublease (expiring June 30, 2049) with an unrelated party. Rent under the ground sublease is \$1.00 per year, with the sublessee being responsible for all impositions, insurance premiums, operating charges, maintenance charges, construction costs and other charges, costs and expenses that arise or may be contemplated under any provisions of the ground sublease.

In conjunction with the acquisition of the 9300 Wilshire Blvd. property, our subsidiary, Hudson 9300 Wilshire, LLC, assumed a ground lease (expiring August 14, 2032) with an unrelated party. Minimum rent under the ground lease is \$0.075 million per year (additional rent under this lease of 6% of gross rentals less minimum rent, as defined in such lease, is not included in this amount).

In conjunction with the acquisition of the 222 Kearny Street property, our subsidiary, Hudson 222 Kearny, LLC, assumed a ground lease (expiring June 14, 2054) with an unrelated party. Minimum rent under the ground lease is the greater of \$0.975 million per year or 20.0% of the first \$8.0 million of the tenant's "Operating Income" during any "Lease Year," as such terms are defined in the ground lease. The table below reflects the \$0.975 million per year lease payment.

The following table provides information regarding our future minimum lease payments at September 30, 2014 under these lease agreements.

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

2014 (three months ending December 31, 2014) 2015 2016 2017 2018 2019	\$354 1,417 1,417 1,417 1,417
2019	1,417
Thereafter	49,408
Total	\$56,847

#### 8. Fair Value of Financial Instruments

The carrying values of cash and cash equivalents, restricted cash, receivables, payables, and accrued liabilities are reasonable estimates of fair value because of the short-term maturities of these instruments. Fair values for notes payable are estimates based on rates currently prevailing for similar instruments of similar maturities using Level 2 instruments. The estimated fair values of interest-rate contract/cap arrangements were derived from estimated values based on observable market data for similar instruments.

	September 30	), 2014	December 31, 2013			
	Carrying Value	Fair Value	Carrying Value	Fair Value		
Notes payable	\$920,860	\$924,357	\$931,308	\$940,435		
Derivative assets, disclosed as "Interest rate contrac	etd'5	15	192	192		
Derivative liabilities, disclosed as "Interest rate contracts"	907	907	_	_		

#### 9. Equity

Non-controlling Interests

## Common units in the Operating Partnership

Common units in the operating partnership consisted of 2,382,563 common units of partnership interests, or common units, not owned by us. Common units and shares of our common stock have essentially the same economic characteristics, as they share equally in the total net income or loss distributions of our operating partnership. Investors who own common units have the right to cause our operating partnership to redeem any or all of their common units for cash equal to the then-current market value of one share of common stock or, at our election, issue shares of our common stock in exchange for common units on a one-for-one basis.

#### Non-controlling interest—members in consolidated entities

Non-controlling interest—members in consolidated entities refers to our joint venture partner, Media Center Partners, LLC, a California limited liability company ("MCP"), with which we have entered into a joint venture, Hudson MC Partners, LLC, a Delaware limited liability company (the "Pinnacle JV"), to acquire The Pinnacle, a two-building (Pinnacle I and Pinnacle II), 625,640 square-foot office property located in Burbank, California. As of September 30, 2014, we owned a 65.0% interest in the Pinnacle JV, which owns the 625,640 square-foot project known as The

Pinnacle. As of December 31, 2012 and until the acquisition by the Pinnacle JV of the 231,864 square-foot Pinnacle II building on June 14, 2013, we owned a 98.25% interest in the Pinnacle JV, which owns the 393,776 square-foot Pinnacle I building.

6.25% series A cumulative redeemable preferred units of the Operating Partnership

6.25% series A cumulative redeemable preferred units of the Operating Partnership are 407,066 series A preferred units of partnership interest in our operating partnership, or series A preferred units, that are not owned by us. These series A preferred units are entitled to preferential distributions at a rate of 6.25% per annum on the liquidation preference of \$25.00 per unit and became convertible at the option of the holder into common units or redeemable into cash or, at our option, exchangeable for registered shares of common stock, after June 29, 2013. In October 2013, one of our series A preferred unit holders required us to redeem 80,000 series A preferred units. We elected to redeem these units for cash equal to the liquidation

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

preference of \$25.00 per unit. As a result of this redemption, our outstanding series A preferred units decreased from 499,014 units outstanding to 419,014 units outstanding. In March 2014, one of our series A preferred unit holders required us to redeem 11,948 series A preferred units. We elected to redeem these units for cash equal to the liquidation preference of \$25.00 per unit. As a result of this redemption, our outstanding series A preferred units decreased from 419,014 units outstanding to the current 407,066 units outstanding as of September 30, 2014. For a description of the conversion and redemption rights of the series A preferred units, please see "Description of the Partnership Agreement of Hudson Pacific Properties, L.P.—Material Terms of Our Series A Preferred Units" in our June 23, 2010 Prospectus.

#### 8.375% Series B cumulative redeemable preferred stock

8.375% series B cumulative redeemable preferred stock are 5,800,000 shares of 8.375% preferred stock, with a liquidation preference of \$25.00 per share, \$0.01 par value per share. In December 2010, we completed the public offering of 3,500,000 share of our series B preferred stock (including 300,000 shares of series B preferred stock issued and sold pursuant to the exercise of the underwriters' option to purchase additional shares in part). Total proceeds from the offering, after deducting underwriting discount, were approximately \$83.9 million (before transaction costs). On January 23, 2012, we completed the public offering of 2,300,000 of our series B cumulative preferred stock (including 300,000 shares of series B preferred stock issued and sold pursuant to the exercise of the underwriters' option to purchase additional shares in full). Total proceeds from the offering, after deducting underwriting discount, were approximately \$57.5 million (before transaction costs).

Dividends on our series B preferred stock are cumulative from the date of original issue and payable quarterly on or about the last calendar day of each March, June, September and December, at the rate of 8.375% per annum of its \$25.00 per share liquidation preference (equivalent to \$2.0938 per share per annum). If, following a change of control of the Company, either our series B preferred stock (or any preferred stock of the surviving entity that is issued in exchange for our series B preferred stock) or the common stock of the surviving entity, as applicable, is not listed on the New York Stock Exchange, or NYSE, or quoted on the NASDAQ Stock Market, or NASDAQ (or listed or quoted on a successor exchange or quotation system), holders of our series B preferred stock will be entitled to receive cumulative cash dividends from, and including, the first date on which both the change of control occurred and either our series B preferred stock (or any preferred stock of the surviving entity that is issued in exchange for our series B preferred stock) or the common stock of the surviving entity, as applicable, is not so listed or quoted, at the increased rate of 12.375% per annum per share of the liquidation preference of our series B preferred stock (equivalent to \$3.09375 per annum per share) for as long as either our series B preferred stock (or any preferred stock of the surviving entity that is issued in exchange for our series B preferred stock) or the common stock of the surviving entity, as applicable, is not so listed or quoted. Except in instances relating to preservation of our qualification as a REIT or in connection with a change of control of the Company, our series B preferred stock is not redeemable prior to December 10, 2015. On and after December 10, 2015, we may redeem our series B preferred stock in whole, at any time, or in part, from time to time, for cash at a redemption price of \$25.00 per share, plus any accrued and unpaid dividends to, but not including, the date of redemption. If at any time following a change of control either our series B preferred stock (or any preferred stock of the surviving entity that is issued in exchange for our series B preferred stock) or the common stock of the surviving entity, as applicable, is not listed on the NYSE or quoted on NASDAQ (or listed or quoted on a successor exchange or quotation system), we will have the option to redeem our series B preferred stock, in whole but not in part, within 90 days after the first date on which both the change of control has occurred and either our series B preferred stock (or any preferred stock of the surviving entity that is issued in exchange for our series B preferred stock) or the common stock of the surviving entity, as applicable, is not so listed

or quoted, for cash at \$25.00 per share, plus accrued and unpaid dividends, if any, to, but not including, the redemption date. Our series B preferred stock has no maturity date and will remain outstanding indefinitely unless redeemed by us, and it is not subject to any sinking fund or mandatory redemption and is not convertible into any of our other securities. For a full description of the Series B cumulative redeemable preferred stock, please see "Description of our Preferred Stock" in our December 7, 2010 Prospectus.

## February 2013 Common Stock Offering

On February 12, 2013, we completed the public offering of 8,000,000 shares of common stock and the exercise of the underwriters' option to purchase an additional 1,200,000 shares of our common stock at the public offering price of \$21.50 per share. Total proceeds from the public offering, after underwriters' discount, were approximately \$189.9 million (before transaction costs).

## January 2014 Common Stock Offering

On January 28, 2014, we completed the public offering of 8,250,000 shares of common stock and the exercise of the underwriters' option to purchase an additional 1,237,500 shares of our common stock at the public offering price of \$21.50 per

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

share. Total proceeds from the public offering, after underwriters' discount, were approximately \$195.8 million (before transaction costs).

#### Dividends

During the third quarter for 2014, we declared dividends on our common stock and non-controlling common partnership interests of \$0.125 per share and unit. We also declared dividends on our series A preferred partnership interests of \$0.3906 per unit. In addition, we declared dividends on our series B preferred shares of \$0.5234 per share. The third quarter dividends were declared on September 8, 2014 to holders of record on September 20, 2014.

#### Taxability of Dividends

Earnings and profits, which determine the taxability of distributions to stockholders, may differ from income reported for financial reporting purposes because of the differences for federal income tax purposes in the treatment of loss on extinguishment of debt, revenue recognition, and compensation expense and in the basis of depreciable assets and estimated useful lives used to compute depreciation.

## **Stock-Based Compensation**

The Board of Directors awards restricted shares to non-employee board members on an annual basis as part of such board members' annual compensation and to newly elected non-employee board members in accordance with our Non-Employee Director Compensation Program. The share-based awards are generally issued in the second quarter, and the individual share awards vest in equal annual installments over the applicable service vesting period, which is three years.

In addition, the Board of Directors awards restricted shares to employees on an annual basis as part of the employees' annual compensation. The share-based awards are generally issued in the fourth quarter, and the individual share awards vest in equal annual installments over the applicable service vesting period, which is three years.

The following table summarizes the restricted share activity for the nine months ended September 30, 2014 and status of all unvested restricted share awards to our non-employee board members and employees at September 30, 2014:

					Weighted-Avera	ige
Non-vested Shares			Shares		Grant-Date Fair	
					Value	
Balance at January 1, 2014			541,180		\$19.98	
Granted			36,058		22.88	
Vested			(32,547	)	(17.52	)
Canceled			(3,913	)	(20.44	)
Balance at September 30, 2014			540,778		\$20.31	
		XX7 * 1 . 1 A			T . 1W . D .	
	Non-Vested	Weighted Average			Total Vest-Date	
Nine Months Ended September 30,	Shares Issued	Grant - Date Fair	Vested Shares		Fair Value (in	
		Value			thousands)	
2014	36,058	\$22.88	(32,547	)	\$768	

2013 44,219 22.50 (106,045 ) 2,258

We recognize the total compensation expense for time-vested shares on a straight-line basis over the vesting period based on the fair value of the award on the date of grant.

Hudson Pacific Properties, Inc. Outperformance Programs

In each of 2012, 2013 and 2014, the Compensation Committee of our Board of Directors adopted a Hudson Pacific Properties, Inc. Outperformance Program (individually, the "2012 OPP," the "2013 OPP" and the "2014 OPP" and, together, the "OPPs"). Participants in the 2012 OPP, 2013 OPP and 2014 OPP may earn, in the aggregate, up to \$10 million, \$11 million and \$12 million, respectively, of stock-settled awards based on our Total Shareholder Return, or TSR, for the three-year period

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

beginning January 1 of the year in which the applicable OPP was adopted and ending December 31 of 2014, 2015 or 2016, respectively.

Under each OPP, participants will be entitled to share in a performance pool with a value, subject to the applicable dollar-denominated cap described above, equal to the sum of: (i) 4% of the amount by which our TSR during the applicable performance period exceeds 9% simple annual TSR (the "absolute TSR component"), plus (ii) 4% of the amount by which our TSR during the applicable performance period exceeds that of the SNL Equity REIT Index (determined on a percentage basis that is then multiplied by the sum of (A) our market capitalization on that date, plus (B) the aggregate per share dividend over the applicable performance period through such date) (the "relative TSR component"), except that the relative TSR component will be reduced on a linear basis from 100% to zero percent for absolute TSR ranging from 7% to zero percent simple annual TSR over the applicable performance period. In addition, the relative TSR component may be a negative value equal to 4% of the amount by which we underperform the SNL Equity REIT Index by more than 3% per year during the applicable performance period (if any).

With respect to the 2012 OPP, if we attain pro-rated TSR performance goals during 2012 and/or 2013 that yield hypothetical bonus pools of up to \$2 million for 2012 performance and/or up to \$4 million for combined 2012/2013 performance, stock awards issued under the final bonus pool at the end of the applicable performance period will cover a number of shares in the aggregate at least equal to the number of shares that would have been subject to stock awards issued at the end of 2012 or 2013 (whichever is greater) based on our TSR performance and common stock price for such prior years (subject to reduction to comply with the \$10 million bonus pool limitation). Similarly, with respect to the 2013 OPP, if we attain pro-rated TSR performance goals during 2013 and/or 2014 that yield hypothetical bonus pools of up to \$2 million for 2013 performance and/or up to \$4 million for combined 2013/2014 performance, stock awards issued under the final bonus pool at the end of the applicable performance period will cover a number of shares in the aggregate at least equal to the number of shares that would have been subject to stock awards issued at the end of 2013 or 2014 (whichever is greater) based on our TSR performance and common stock price for such prior years (subject to reduction to comply with the \$11 million bonus pool limitation).

At the end of the applicable three-year performance period, participants who remain employed with us will be paid their percentage interest in the bonus pool as stock awards based on the value of our common stock at the end of the performance period. Half of each such participant's bonus pool interest will be paid in fully vested shares of our common stock and the other half will be paid in RSUs that vest in equal annual installments over the two years immediately following the applicable performance period (based on continued employment) and which carry tandem dividend equivalent rights. However, if the applicable performance period is terminated in connection with a change in control, OPP awards will be paid entirely in fully vested shares of our common stock immediately prior to the change in control. In addition to these share/RSU payments, each OPP award entitles its holder to a cash payment equal to the aggregate dividends that would have been paid during the applicable performance period on the total number of shares and RSUs ultimately issued or granted in respect of such OPP award, had such shares and RSUs been outstanding throughout the performance period.

If a participant's employment is terminated without "cause," for "good reason" or due to the participant's death or disability during the applicable performance period (referred to as qualifying terminations), the participant will be paid his or her OPP award at the end of the performance period entirely in fully vested shares (except for the performance period dividend equivalent, which will be paid in cash at the end of the performance period). Any such payment will be pro-rated in the case of a termination without "cause" or for "good reason" by reference to the participant's period of employment during the applicable performance period. If we experience a change in control or a participant

experiences a qualifying termination of employment, in either case, after the end of the applicable performance period, any unvested RSUs that remain outstanding will accelerate and vest in full upon such event.

The cost of the 2012 OPP, the 2013 OPP and the 2014 OPP (approximately \$3.49 million, \$4.14 million and \$3.21 million, respectively, subject to a forfeiture adjustment equal to 6%, 6% and 10%, respectively, of the total cost) will be amortized through the final vesting period under a graded vesting expense recognition schedule.

The 2012 OPP, 2013 OPP and 2014 OPP were valued, in accordance with ASC 718, at an aggregate of approximately \$3.49 million, \$4.14 million and \$3.21 million, respectively, utilizing a Monte Carlo simulation to estimate the probability of the performance vesting conditions being satisfied. The Monte Carlo simulation used a statistical formula underlying the Black-Scholes and binomial formulas and such simulation was run 100,000 times. For each simulation, the payoff is calculated at the settlement date, which is then discounted to the award date at a risk-free interest rate. The average of the values over all simulations is the expected value of the unit on the award date. Assumptions used in the valuations included (1) factors associated with the underlying performance of the Company's stock price and total shareholder return over the term of the

Hudson Pacific Properties, Inc.
Notes to Consolidated Financial Statements—(Continued)
(Unaudited, tabular amounts in thousands, except square footage and share data)

performance awards including total stock return volatility and risk-free interest and (2) factors associated with the relative performance of the Company's stock price and total shareholder return when compared to the SNL Equity REIT Index. The valuation was performed in a risk-neutral framework, so no assumption was made with respect to an equity risk premium. The fair value of the OPP awards is based on the sum of: (1) the present value of the expected payoff to the awards on the measurement date, if the TSR over the applicable measurement period exceeds performance hurdles of the absolute and the relative TSR components; and (2) the present value of the distributions payable on the awards. The ultimate reward realized on account of the OPP awards by the holders of the awards is contingent on the TSR achieved on the measurement date, both in absolute terms and relative to the TSR of the SNL Equity REIT Index. The per unit fair value of each 2012 OPP award, 2013 OPP award and 2014 OPP award was estimated on the date of grant using the following assumptions in the Monte Carlo valuation: expected price volatility for the Company and the SNL Equity REIT index of 36% and 35%, 33% and 25%, and 28% and 26%, respectively; a risk-free rate of 0.40%, 0.38% and 0.77%, respectively; and total dividend payments over the measurement period of \$1.62, \$1.50 and \$1.50, respectively, per share.

For the nine months ended September 30, 2014 and 2013, \$5.3 million and \$5.2 million, respectively, of non-cash compensation expense for all stock compensation was recognized as additional paid-in capital, of which \$5.0 million and \$5.0 million, respectively, was included in general and administrative expenses, with the remaining \$0.3 million and \$0.2 million, respectively, of stock compensation capitalized to tenant improvement and deferred leasing costs and lease intangibles, net.

#### 10. Related Party Transactions

Effective July 31, 2012, we consented to the assignment of a lease with a tenant of our 222 Kearny Street property to its subtenant, FJM Investments, LLC. The lease comprises approximately 3,708 square feet of the property's space and has a remaining term through May 31, 2014. On March 26, 2014, we agreed to a renewal of the lease assignment to FJM Investments, LLC for an additional one-year term commencing on June 1, 2014 through May 31, 2015. The rental obligation under the lease for the term is \$0.148 million. FJM Investments, LLC was co-founded by and is co-owned by one of our independent directors, Robert M. Moran, Jr.

## 11. Commitments and Contingencies

#### Legal

From time to time, the Company is party to various lawsuits, claims and other legal proceedings arising out of, or incident to, our ordinary course of business. Management believes, based in part upon consultation with legal counsel, that the ultimate resolution of all such claims will not have a material adverse effect on the Company's results of operations, financial position or cash flows. As of September 30, 2014, the risk of material loss from such legal actions impacting the Company's financial condition or results from operations has been assessed as remote.

#### Concentrations

As of September 30, 2014, the majority of the Company's properties were located in California, which exposes the Company to greater economic risks than if it owned a more geographically dispersed portfolio. Further, for the nine months ended September 30, 2014 and 2013, approximately 16% and 21%, respectively, of the Company's revenues were derived from tenants in the media and entertainment industry, which makes the Company susceptible to demand

for rental space in such industry. Consequently, the Company is subject to the risks associated with an investment in real estate with a concentration of tenants in that industry.

## 12. Segment Reporting

The Company's reporting segments are based on the Company's method of internal reporting, which classifies its operations into two reporting segments: (i) office properties, and (ii) media and entertainment properties. The Company evaluates performance based upon property net operating income from continuing operations ("NOI") of the combined properties in each segment. NOI is not a measure of operating results or cash flows from operating activities as measured by GAAP, is not indicative of cash available to fund cash needs and should not be considered an alternative to cash flows as a measure of liquidity. All companies may not calculate NOI in the same manner. The Company considers NOI to be an appropriate supplemental financial measure to net income because it helps both investors and management to understand the core operations of the Company's properties. The Company defines NOI as operating revenues (including rental revenues, other property-related revenue, tenant recoveries and other operating revenues), less property-level operating expenses (which includes external management fees and property-level general and administrative expenses). NOI excludes corporate general

Hudson Pacific Properties, Inc.

Notes to Consolidated Financial Statements—(Continued)

(Unaudited, tabular amounts in thousands, except square footage and share data)

and administrative expenses, depreciation and amortization, impairments, gain/loss on sale of real estate, interest expense, acquisition-related expenses and other non-operating items.

Summary information for the reportable segments for the nine months ended September 30, 2014 is as follows:

	Office Properties	Media and Entertainment Properties	Total
Revenue	\$155,693	\$30,187	\$185,880
Operating expenses	58,469	19,244	77,713
Net operating income	\$97,224	\$10,943	\$108,167

Summary information for the reportable segments for the nine months ended September 30, 2013 is as follows:

	Office Properties	Media and Entertainment	Total
	-	Properties	
Revenue	\$117,754	\$30,387	\$148,141
Operating expenses	44,191	18,133	62,324
Net operating income	\$73,563	\$12,254	\$85,817

The following is reconciliation from NOI to reported net income, the most direct comparable financial measure calculated and presented in accordance with GAAP:

	September 30,	September 30,	
	2014	2013	
Net operating income	\$108,167	\$85,817	
General and administrative	(19,157	) (15,195	)
Depreciation and amortization	(51,973	) (53,069	)
Interest expense	(19,519	) (18,673	)
Interest income	21	262	
Acquisition-related expenses	(319	) (992	)
Other expense	43	(41	)
Income from continuing operations	\$17,263	\$(1,891	)

There were no inter-segment sales or transfers during either of the nine months ended September 30, 2014 and 2013.

Asset information by segment is not reported because we do not use this measure to assess performance or make decisions to allocate resources. Therefore, depreciation and amortization expense is not allocated among segments. General and administrative expenses and interest expense are not included in segment profit as our internal reporting addresses these items on a corporate level.

#### 13. Subsequent Events

6922 Hollywood Mortgage Loan Payoff

On October 2, 2014, the Company fully repaid the \$39.7 million loan secured by its 6922 Hollywood Boulevard property in Hollywood, California. The loan was scheduled to mature on January 1, 2015.

## 12655 Jefferson Acquisition

On October 17, 2014, the Company acquired a 93,952 square-foot office property located in the Playa Vista submarket of Los Angeles, California in an off-market transaction for \$38.0 million (before certain credits, closing costs, and prorations). The purchase price was paid from borrowings under the Company's revolving credit facility. Built in 1985, the property also includes a garage with 279 parking stalls. The building is currently vacant and conceptual designs and plans have been

# **Table of Contents**

completed for a creative office conversion. Playa Vista is a leading submarket for creative office tenants, including Facebook, Google/YouTube, Microsoft and Sony.

# ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

## Forward-Looking Statements

We make statements in this quarterly report that are forward-looking statements within the meaning of the federal securities laws. In particular, statements pertaining to our capital resources, portfolio performance and results of operations contain forward-looking statements. You can identify forward-looking statements by the use of forward-looking terminology such as "believes," "expects," "may," "will," "should," "seeks," "approximately," "intends," "pla forma," "estimates" or "anticipates" or the negative of these words and phrases or similar words or phrases that are predictions of or indicate future events or trends and that do not relate solely to historical matters. You can also identify forward-looking statements by discussions of strategy, plans or intentions.

Forward-looking statements involve numerous risks and uncertainties and you should not rely on them as predictions of future events. Forward-looking statements depend on assumptions, data or methods that may be incorrect or imprecise and we may not be able to realize them. We do not guarantee that the transactions and events described will happen as described (or that they will happen at all). The following factors, among others, could cause actual results and future events to differ materially from those set forth or contemplated in the forward-looking statements:

adverse economic or real estate developments in our markets;

general economic conditions;

defaults on, early terminations of or non-renewal of leases by tenants;

fluctuations in interest rates and increased operating costs;

our failure to obtain necessary outside financing;

our failure to generate sufficient cash flows to service our outstanding indebtedness;

lack or insufficient amounts of

insurance;

decreased rental rates or increased vacancy rates;

difficulties in identifying properties to acquire and completing acquisitions;

our failure to successfully operate acquired properties and operations;

our failure to maintain our status as a REIT;

environmental uncertainties and risks related to adverse weather conditions and natural disasters;

financial market fluctuations;

changes in real estate and zoning laws and increases in real property tax rates; and

other factors affecting the real estate industry generally.

While forward-looking statements reflect our good faith beliefs, they are not guarantees of future performance. We disclaim any obligation to publicly update or revise any forward-looking statement to reflect changes in underlying assumptions or factors, of new information, data or methods, future events or other changes. Additional information concerning these and other risks and uncertainties is contained in our other periodic filings with the Securities and Exchange Commission.

#### **Table of Contents**

#### Historical Results of Operations

This Quarterly Report on Form 10-Q for Hudson Pacific Properties, Inc. for the three months ended September 30, 2014 represents an update to the more detailed and comprehensive disclosures included in our Annual Report on Form 10-K for the year ended December 31, 2013. Accordingly, you should read the following discussion in conjunction with the information included in our Annual Report on Form 10-K for the year ended December 31, 2013 as well as the unaudited financial statements included elsewhere in this Quarterly Report on Form 10-Q.

In addition, some of the statements and assumptions in this Quarterly Report on Form 10-Q are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 or Section 21E of the Securities Exchange Act of 1934, each as amended, including, in particular, statements about our plans, strategies and prospects as well as estimates of industry growth for the fourth quarter and beyond. See "Forward-Looking Statements."

#### Overview

The following table identifies each of the properties in our portfolio acquired through September 30, 2014 and their date of acquisition.

875 Howard Street2/15/2007286,270Sunset Gower8/17/2007543,709Sunset Bronson1/30/2008313,723Technicolor Building6/1/2008114,958First Financial6/29/2010223,679Del Amo Office8/13/2010113,0009300 Wilshire Blvd.8/24/201061,224222 Kearny Street10/8/2010148,7971455 Market12/16/20101,025,833	Acquisition/Comp		Cayana Faat	
Sunset Gower8/17/2007543,709Sunset Bronson1/30/2008313,723Technicolor Building6/1/2008114,958First Financial6/29/2010223,679Del Amo Office8/13/2010113,0009300 Wilshire Blvd.8/24/201061,224222 Kearny Street10/8/2010148,7971455 Market12/16/20101,025,833	Properties	Date	Square Feet	
Sunset Bronson1/30/2008313,723Technicolor Building6/1/2008114,958First Financial6/29/2010223,679Del Amo Office8/13/2010113,0009300 Wilshire Blvd.8/24/201061,224222 Kearny Street10/8/2010148,7971455 Market12/16/20101,025,833	875 Howard Street	2/15/2007	286,270	
Technicolor Building       6/1/2008       114,958         First Financial       6/29/2010       223,679         Del Amo Office       8/13/2010       113,000         9300 Wilshire Blvd.       8/24/2010       61,224         222 Kearny Street       10/8/2010       148,797         1455 Market       12/16/2010       1,025,833	Sunset Gower	8/17/2007	543,709	
First Financial       6/29/2010       223,679         Del Amo Office       8/13/2010       113,000         9300 Wilshire Blvd.       8/24/2010       61,224         222 Kearny Street       10/8/2010       148,797         1455 Market       12/16/2010       1,025,833	Sunset Bronson	1/30/2008	313,723	
Del Amo Office       8/13/2010       113,000         9300 Wilshire Blvd.       8/24/2010       61,224         222 Kearny Street       10/8/2010       148,797         1455 Market       12/16/2010       1,025,833	Technicolor Building	6/1/2008	114,958	
9300 Wilshire Blvd.       8/24/2010       61,224         222 Kearny Street       10/8/2010       148,797         1455 Market       12/16/2010       1,025,833	First Financial	6/29/2010	223,679	
222 Kearny Street       10/8/2010       148,797         1455 Market       12/16/2010       1,025,833	Del Amo Office	8/13/2010	113,000	
1455 Market 12/16/2010 1,025,833	9300 Wilshire Blvd.	8/24/2010	61,224	
7	222 Kearny Street	10/8/2010	148,797	
	1455 Market	12/16/2010	1,025,833	
Rincon Center 12/16/2010 580,850	Rincon Center	12/16/2010	580,850	
10950 Washington 12/22/2010 159,024	10950 Washington	12/22/2010	159,024	
604 Arizona 7/26/2011 44,260	604 Arizona	7/26/2011	44,260	
275 Brannan 8/19/2011 54,673	275 Brannan	8/19/2011	54,673	
625 Second Street 9/1/2011 138,080	625 Second Street	9/1/2011	138,080	
6922 Hollywood Blvd. 11/22/2011 205,523	6922 Hollywood Blvd.	11/22/2011	205,523	
6050 Ocean Way & 1445 N. Beachwood Drive 12/16/2011 20,761	6050 Ocean Way & 1445 N. Beachwood Drive	12/16/2011	20,761	
10900 Washington 4/5/2012 9,919	10900 Washington	4/5/2012	9,919	
901 Market Street 6/1/2012 206,199	901 Market Street	6/1/2012	206,199	
Element LA 9/5/2012 247,545	Element LA	9/5/2012	247,545	
1455 Gordon Street 9/21/2012 6,000	1455 Gordon Street	9/21/2012	6,000	
Pinnacle I <sup>(1)</sup> 11/8/2012 393,777	Pinnacle I <sup>(1)</sup>	11/8/2012	393,777	
3401 Exposition 5/22/2013 63,376	3401 Exposition	5/22/2013	63,376	
Pinnacle II <sup>(1)</sup> 6/14/2013 231,864	Pinnacle II <sup>(1)</sup>	6/14/2013	231,864	
First & King 7/31/2013 472,223	First & King	7/31/2013	472,223	
Met Park North 7/31/2013 190,748	Met Park North	7/31/2013	190,748	
Northview 7/31/2013 182,009	Northview	7/31/2013	182,009	
1861 Bundy 9/26/2013 36,492	1861 Bundy	9/26/2013	36,492	
Merrill Place 2/12/2014 193,153	Merrill Place	2/12/2014	193,153	
3402 Pico Blvd. 2/28/2014 39,136	3402 Pico Blvd.	2/28/2014	39,136	
Total 6,306,805	Total		6,306,805	

<sup>(1)</sup> We acquired a 98.25% joint venture interest in the Pinnacle I property on November 8, 2012. On June 14, 2013 our joint venture partner contributed its interest in Pinnacle II, which reduced our entire interest in the joint venture to 65.0%.

All amounts and percentages used in this discussion of our results of operations are calculated using the numbers presented in the financial statements contained in this report rather than the rounded numbers appearing in this discussion.

Same-Store Net Operating Income Analysis for the three months ended September 30, 2014 to the three months ended September 30, 2013

We define "same-store" as all the properties owned and included in our stabilized portfolio as of January 1, 2013 and still owned and included in the stabilized portfolio as of September 30, 2014.

Management internally evaluates the operating performance and financial results of our stabilized portfolio based on same-store net operating income from continuing operations. We define "same-store net operating income" as operating revenues (rental income, tenant recoveries, and parking and other income) less office operating expenses.

Same-store net operating income from continuing operations is considered by management to be an important and appropriate supplemental performance measure to net income (loss) because we believe it helps both investors and management to understand the core operations of our properties excluding corporate and financing-related costs and noncash depreciation and amortization. Same-store net operating income is an unlevered operating performance metric of our properties and allows for a useful comparison of the operating performance of individual assets or groups of assets. This measure thereby provides an operating perspective not immediately apparent from GAAP income (loss) from operations or net income (loss). In addition, same-store net operating income is considered by many in the real estate industry to be a useful starting point for determining the value of a real estate asset or group of assets. Other real estate companies may use different methodologies for calculating same-store net operating income, and accordingly, our presentation of same-store net operating income may not be comparable to other real estate companies. Because of the exclusion of the items shown in the reconciliation below, same-store net operating income should only be used as a supplemental measure of our financial performance and not as an alternative to GAAP income (loss) from operations or net income (loss).

	Three Months Ended September 30,			Dollar	I	Percentag	ge	
	2014		2013		Change	(	Change	
Same-store office statistics								
Number of properties	14		14					
Rentable square feet	3,505,194	1	3,488,943					
Ending % leased	94.9	%	95.2	%		(	(0.3	)%
Ending % occupied	94.6	%	85.7	%		1	10.4	%
Average % occupied for the period	91.9	%	90.6	%		1	1.4	%
Average annual rental rate per square foot	\$34.22		\$31.73			-	7.8	%
Same-store office net operating income								
Total office revenues	\$40,831		\$34,469		\$6,362	1	18.5	%
Total office expense	19,338		13,435		5,903	2	43.9	%
Same-store office net operating income	\$21,493		\$21,034		\$459	2	2.2	%
NOI Margin	52.6	%	61.0	%				
Same-store office net operating income	\$21,493		\$21,034		\$459	2	2.2	%
Non-same-store office net operating income	11,265		5,721		5,544	Ģ	96.9	%
Same-store media net operating income	4,027		3,691		336	Ģ	9.1	%
General and administrative	(6,802	)	(5,020	)	(1,782	) 3	35.5	%
Depreciation and amortization	(17,361	)	(20,256	)	2,895	(	(14.3	)%
Income from operations	\$12,622		\$5,170		\$7,452	]	144.1	%
Interest expense	(6,550	)	(7,319	)	769	(	(10.5	)%

Edgar Filing: Hudson Pacific Properties, Inc. - Form 10-Q

Interest income	1		22		(21	)	(95.5	)%
Acquisition-related expenses	(214	)	(483	)	269		(55.7	)%
Other income	56		13		43		330.8	%
Gain / (loss) on sale of real estate	5,538		(145	)	5,683		(3,919.3	)%
Net loss income from discontinued operations	(38	)	(10	)	(28	)	280.0	%
Net income (loss)	\$11,415		\$(2,752	)	\$14,167		(514.8	)%

Same store office net operating income increased by \$0.5 million, or 2.2% to \$21.5 million for the three months ended September 30, 2014 compared to \$21.0 million for three months ended September 30, 2013. The three months ended September 30, 2014 net operating income includes a one-time supplemental net property tax expense for periods prior to the three months September 30, 2014 of \$1.1 million. The same store office net operating income for the three months ended September 30, 2014 excluding the one-time supplemental net property tax expense, increased by \$1.6 million or 7.4% primarily as a result of higher revenues related to new leases signed at our 1455 Market and Rincon Center properties at higher rents than expiring leases. In addition, average occupancy at our same store properties increased 1.4% for the three months ended September 30, 2014 as compared to three months ended September 30, 2013, primarily as a result of increased occupancy at our 1455 Market and 901 Market Street properties.

Comparison of the three months ended September 30, 2014 to the three months ended September 30, 2013

#### Revenue

Total Office Revenue. Total office revenue consists of rental revenue, tenant recoveries, and parking and other revenue. Total office revenues increased \$13.2 million, or 30.3%, to \$56.7 million for the three months ended September 30, 2014 compared to \$43.5 million for the three months ended September 30, 2013. The period-over-period changes in the items that comprise total revenue are primarily attributable to the factors discussed below.

Office Rental Revenue. Total office rental revenue increased \$5.9 million, or 17.7%, to \$39.5 million for the three months ended September 30, 2014 compared to \$33.6 million for the three months ended September 30, 2013. The increase in rental revenue was primarily the result of the acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014. During the three months ended September 30, 2014, we renewed six office leases encompassing approximately 33,660 rentable square feet. The weighted average initial stabilized cash rents for those renewed leases were 1.9% above the expiring cash rents for the same space and the weighted average initial straight-line rents on those renewed leases were 17.1% above the expiring straight-line rents for the same space.

Office Tenant Recoveries. Office tenant recoveries increased \$5.6 million, or 85.3%, to \$12.1 million for the three months ended September 30, 2014 compared to \$6.5 million for the three months ended September 30, 2013. The increase in tenant recoveries was primarily the result of the acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014. Tenant recoveries include \$3.6 million of one-time property tax recoveries resulting from the reassessment of the 1455 Market Street and Rincon Center properties, and to a lesser extent other assets within the San Francisco portfolio, for all applicable periods prior to the third quarter this year.

Office Parking and Other Revenue. Office parking and other revenue increased \$1.7 million, or 50.0%, to \$5.1 million for the three months ended September 30, 2014 compared to \$3.4 million for the three months ended September 30, 2013. The increase in parking and other revenue was primarily the result of the acquisition of the Seattle portfolio on July 31, 2013 and our acquisition of the Merrill Place property on February 12, 2014.

Total Media & Entertainment Revenue. Total media and entertainment revenue consists of rental revenue, tenant recoveries, other property-related revenue and other revenue. Total media and entertainment revenues increased \$1.6 million, or 16.3%, to \$11.4 million for the three months ended September 30, 2014 compared to \$9.8 million for the three months ended September 30, 2013. The period-over-period changes in the items that comprise total revenue are primarily attributable to the factors discussed below.

Media & Entertainment Rental Revenue. Total media and entertainment rental revenue remained relatively flat for the three months ended September 30, 2014 compared to the three months ended September 30, 2013.

Media & Entertainment Tenant Recoveries. Tenant recoveries remained relatively flat for the three months ended September 30, 2014 compared to the three months ended September 30, 2013.

Media & Entertainment Other Property-Related Revenue. Other property-related revenue is derived from tenants' rental of lighting and other equipment, parking, power, HVAC and telecommunications (telephone and Internet). Total other property-related revenue increased \$1.4 million, or 44.6%, to \$4.6 million for the three months ended September 30, 2014 compared to \$3.2 million for the three months ended September 30, 2013. The increase was primarily the result of higher production activity at the Sunset Gower media and entertainment property compared to the same quarter a year ago and reflects normalized production schedules relative to the third quarter of 2013 when the Showtime series Dexter was canceled.

Media & Entertainment Other Revenue. Other revenue includes service-related revenue, including the rental of certain sound recording equipment at our media and entertainment properties. Total other revenue remained relatively flat for the three months ended September 30, 2014 compared to the three months ended September 30, 2013. Operating Expenses

Total Operating Expenses. Total operating expenses consist of property operating expenses, as well as property- and corporate-level general and administrative expenses, other property-related expenses, management fees and depreciation and amortization. Total operating expenses increased by \$7.4 million, or 15.3%, to \$55.5 million for the three months ended September 30, 2014 compared to \$48.2 million for the three months ended September 30, 2013. This increase in total operating expenses reflects the factors discussed below.

Office Operating Expenses. Office operating expenses increased \$7.2 million, or 43.0%, to \$24.0 million for the three months ended September 30, 2014 compared to \$16.8 million for the three months ended September 30, 2013. The increase in operating expenses was primarily the result of the acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014. In addition, the current quarter also reflects a one-time property tax expense of \$4.7 million resulting from the property tax reassessment described above.

Media & Entertainment Operating Expenses. Media and entertainment operating expenses increased \$1.3 million, or 20.6%, to \$7.4 million for the three months ended September 30, 2014 compared to \$6.1 million for the three months ended September 30, 2013. The increase was primarily the result of higher production activity at the Sunset Gower media and entertainment property compared to the same quarter a year ago.

General and Administrative Expenses. General and administrative expenses includes wages and salaries for corporate-level employees, accounting, legal and other professional services, office supplies, entertainment, travel, and automobile expenses, telecommunications and computer-related expenses, and other miscellaneous items. General and administrative expenses increased \$1.8 million, or 35.5%, to \$6.8 million for the three months ended September 30, 2014 compared to \$5.0 million for the three months ended September 30, 2013. The increase in general and administrative expenses was primarily due to the adoption of the 2014 Outperformance Program, the costs associated with a one-year consulting arrangement with a former executive, and increased staffing to meet operational needs stemming from growth through the acquisition of office properties.

Depreciation and Amortization. Depreciation and amortization expense decreased \$2.9 million, or 14.3%, to \$17.4 million for the three months ended September 30, 2014 compared to \$20.3 million for the three months ended September 30, 2013. The decrease was primarily the result of the write-off of leasing costs associated with an early termination of tenant at our 1455 Market property in 2013, offset by an increase in depreciation and amortization related to the acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014.

#### Other Expense (Income)

Interest Expense. Interest expense decreased \$0.8 million, or (10.5)%, to \$6.6 million for the three months ended September 30, 2014 compared to \$7.3 million for the three months ended September 30, 2013. At September 30, 2014, we had \$920.9 million of notes payable compared to \$891.2 million at September 30, 2013. The decrease was primarily a result of interest savings related to our repayment of indebtedness associated with our 625 Second Street property on November 1, 2013, and additional capitalized interest related to our redevelopment properties as compared to the same period last year.

Acquisition-related expenses. Acquisition-related expenses decreased \$0.3 million, or 55.7%, to \$0.2 million for the three months ended September 30, 2014 compared to \$0.5 million for the three months ended September 30, 2013.

The decrease was the result of lower acquisition activity compared to the same quarter a year ago.

Gain on sale of real estate. On July 16, 2014, the Company completed the sale of its Tierrasanta property for \$19.5 million (before certain credits, prorations, and closing costs). Accordingly, the Company recognized \$5.5 million of gain on sale of real estate relates the current quarter with no comparable activity in the same period a year ago.

#### Net Income

Net income for the three months ended September 30, 2014 was \$11.4 million compared to net loss of \$2.8 million for the three months ended September 30, 2013. The increase was primarily a result of the gain on sale of real estate, higher net operating income from the acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place

property on February 12, 2014, all partially offset by higher office operating expenses, and higher general and administrative expenses, all as described above.

Same-Store Net Operating Income for the nine months ended September 30, 2014 to the nine months ended September 30, 2013

Refer to Same-Store Net Operating Income Analysis for the three months ended September 30, 2014 to the three months ended September 30, 2013 for definition of Same Store Net Operating Income.

				Dollar Change		Percentage Change		
Same-store office statistics								
Number of properties	14		14					
Rentable square feet	3,504,566		3,488,943					
Ending % leased	94.9	%	95.2	%			(0.3	)%
Ending % occupied	94.6	%	85.7	%			10.4	%
Average % occupied for the period	91.3	%	91.5	%			(0.2	)%
Average annual rental rate per square foot	\$34.22		\$31.73				7.8	%
Same-store office net operating income								
Total office revenues	\$110,091		\$102,138		\$7,953		7.8	%
Total office expense	45,474		38,695		6,779		17.5	%
Same-store office net operating income	\$64,617		\$63,443		\$1,174		1.9	%
NOI Margin	58.7	%	62.1	%				
Same-store office net operating income	\$64,617		\$63,443		\$1,174		1.9	%
Non-same-store office net operating income	32,607		10,120		22,487		222.2	%
Same-store media net operating income	10,943		12,254		(1,311	)	(10.7	)%
General and administrative	(19,157	)	(15,195	)	(3,962	)	26.1	%
Depreciation and amortization	(51,973	)	(53,069	)	1,096		(2.1	)%
Income from operations	\$37,037		\$17,553		\$19,484		111.0	%
Interest expense	(19,519	)	(18,673	)	(846	)	4.5	%
Interest income	21		262		(241	)	(92.0	)%
Acquisition-related expenses	(319	)	(992	)	673		(67.8	)%
Other expenses (income)	43		(41	)	84		(204.9	)%
Gain / (loss) from sale of real estate	5,538		(5,580	)	11,118		(199.2	)%
Net (loss) income from discontinued operations	(164	)	1,608		(1,772	)	(110.2	)%
Net income (loss)	\$22,637		\$(5,863	)	\$28,500		(486.1	)%

Same store office net operating income increased by \$1.2 million, or 1.9% to \$64.6 million for the nine months ended September 30, 2014 compared to \$63.4 million for nine months ended September 30, 2013. The nine months ended September 30, 2014 net operating income includes a one-time supplemental net property tax expense for periods prior to the nine months ended September 30, 2014 of \$0.8 million. The same store office net operating income for the nine months ended September 30, 2014 excluding the one-time supplemental net property tax expense, increased by \$1.5 million or 2.4% primarily as a result of higher revenues related to new leases signed at our 1455 Market and Rincon Center properties at higher rents than expiring leases. In addition, average occupancy at our same store properties remained relatively flat for the nine months ended September 30, 2014 as compared to the nine months ended September 30, 2013.

Comparison of the nine months ended September 30, 2014 to the nine months ended September 30, 2013

#### Revenue

Total Office Revenue. Total office revenue consists of rental revenue, tenant recoveries, and parking and other revenue. Total office revenues increased \$37.9 million, or 32.2%, to \$155.7 million for the nine months ended September 30, 2014 compared to \$117.8 million for the nine months ended September 30, 2013. The period-over-period changes in the items that comprise total revenue are attributable primarily to the factors discussed below.

Office Rental Revenue. Total office rental revenue increased \$25.8 million, or 28.7%, to \$115.4 million for the nine months ended September 30, 2014 compared to \$89.7 million for the nine months ended September 30, 2013. The increase reflects the acquisition of the Pinnacle II building by our joint venture with MDP/Worthe on June 14, 2013, our acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014. During the nine months ended September 30, 2014, we renewed 16 office leases encompassing approximately 71,647 rentable square feet. The weighted average initial stabilized cash rents for those renewed leases were 6.4% above the expiring cash rents for the same space and the weighted average initial straight-line rents on those renewed leases were 17.7% above the expiring straight-line rents for the same space.

Office Tenant Recoveries. Office tenant recoveries increased \$6.0 million, or 34.2%, to \$23.6 million for the nine months ended September 30, 2014 compared to \$17.6 million for the nine months ended September 30, 2013. The increase in tenant recoveries was primarily the result of operating results from the acquisition of the Pinnacle II building by our joint venture with MDP/Worthe on June 14, 2013, our acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014. Tenant recoveries include \$3.3 million of one-time property tax recoveries resulting from the reassessment of the 1455 Market Street and Rincon Center properties, and to a lesser extent other assets within the San Francisco portfolio, for all applicable periods prior to this year.

Office Parking and Other Revenue. Office parking and other revenue increased \$6.2 million, or 58.8%, to \$16.6 million for the nine months ended September 30, 2014 compared to \$10.5 million for the nine months ended September 30, 2013. The increase in parking and other revenue was primarily the result of operating results from the acquisition of the Pinnacle II building by our joint venture with MDP/Worthe on June 14, 2013, our acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014, together with an early lease termination payment from Fox Interactive Media, Inc. at our 625 Second Street project of approximately \$1.6 million (after the write-off of non-cash items), compared to an early lease termination payment from Bank of America relating to the Company's 1455 Market Street property of \$1.1 million (after the write-off of non-cash items).

Total Media & Entertainment Revenue. Total media and entertainment revenue consists of rental revenue, tenant recoveries, other property-related revenue and other revenue. Total media and entertainment revenues decreased \$0.2 million, or 0.7%, to \$30.2 million for the nine months ended September 30, 2014 compared to \$30.4 million for the nine months ended September 30, 2013. The period-over-period changes in the items that comprise total revenue are attributable primarily to the factors discussed below.

Media & Entertainment Rental Revenue. Total media and entertainment rental revenue remained relatively flat for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013.

Media & Entertainment Tenant Recoveries. Tenant recoveries remained relatively flat for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013.

Media & Entertainment Other Property-Related Revenue. Other property-related revenue is derived from the tenants' rental of lighting and other equipment, parking, power, HVAC and telecommunications (telephone and Internet). Total other property-related revenue remained relatively flat for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013.

Media & Entertainment Other Revenue. Other revenue includes service-related revenue, including the rental of certain sound recording equipment at our media and entertainment properties. Total other revenue remained relatively flat for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013.

#### **Operating Expenses**

Total Operating Expenses. Total operating expenses consist of property operating expenses, as well as property- and corporate-level general and administrative expenses, other property-related expenses, management fees and depreciation and amortization. Total operating expenses increased by \$18.3 million, or 14.0%, to \$148.8 million for the nine months ended September 30, 2014 compared to \$130.6 million for the nine months ended September 30, 2013. This increase in total operating expenses reflects the factors discussed below.

Office Operating Expenses. Office operating expenses increased \$14.3 million, or 32.3%, to \$58.5 million for the nine months ended September 30, 2014 compared to \$44.2 million for the nine months ended September 30, 2013. The increase in operating expenses was primarily the result of operating results from the acquisition of the Pinnacle II building by our joint venture with MDP/Worthe on June 14, 2013, our acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014. In addition, the office operating expenses also reflect a one-time property tax expense of \$4.1 million resulting from the property tax reassessment described above.

Media & Entertainment Operating Expenses. Media and entertainment operating expenses increased \$1.1 million, or 6.1%, to \$19.2 million for the nine months ended September 30, 2014 compared to \$18.1 million for the nine months ended September 30, 2013. Operating expenses for the nine months of 2013 reflect a property tax reimbursement resulting from the reassessment of the Sunset Gower media and entertainment property of \$0.8 million, with no comparable activity in the nine months of 2014. If this property tax reimbursement is disregarded, media and entertainment operating expenses would have remained relatively flat for the nine months ended September 30, 2014 compared to the nine months ended September 30, 2013.

General and Administrative Expenses. General and administrative expenses includes wages and salaries for corporate-level employees, accounting, legal and other professional services, office supplies, entertainment, travel, and automobile expenses, telecommunications and computer-related expenses, and other miscellaneous items. General and administrative expenses increased \$4.0 million, or 26.1%, to \$19.2 million for the nine months ended September 30, 2014 compared to \$15.2 million for the nine months ended September 30, 2013. The increase in general and administrative expenses was primarily attributable to the adoption of the 2014 Outperformance Program, the costs associated with a one-year consulting arrangement with a former executive, and increased staffing to meet operational needs stemming from growth through the acquisition of office properties.

Depreciation and Amortization. Depreciation and amortization expense decreased \$1.1 million, or 2.1%, to \$52.0 million for the nine months ended September 30, 2014 compared to \$53.1 million for the nine months ended September 30, 2013. The decrease was primarily the result of the acceleration of depreciation and amortization of tenant-related assets associated with an early termination of tenant at our 1455 Market property in 2013 offset by an increase in depreciation and amortization related to the acquisition of the Pinnacle II building by our joint venture with MDP/Worthe on June 14, 2013, our acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014.

#### Other Expense (Income)

Interest Expense. Interest expense increased \$0.8 million, or 4.5%, to \$19.5 million for the nine months ended September 30, 2014 compared to \$18.7 million for the nine months ended September 30, 2013. At September 30, 2014, we had \$920.9 million of notes payable, compared to \$891.2 million at September 30, 2013. The increase was primarily attributable to interest expense for a full nine months on the indebtedness associated with our 275 Brannan property, the indebtedness associated with the Pinnacle II building acquired on June 14, 2013, the indebtedness associated with the acquisition of the Seattle Portfolio, the indebtedness associated with the redevelopments of our

Element LA property, and amounts outstanding under our unsecured revolving credit facility, all partially offset by interest savings related to our repayment of indebtedness associated with our 625 Second Street property on November 1, 2013, and additional capitalized interest related to our redevelopment properties as compared to the same period last year.

Acquisition-related expenses. Acquisition-related expenses decreased \$0.7 million, or 67.8%, to \$0.3 million for the nine months ended September 30, 2014 compared to \$1.0 million for the nine months ended September 30, 2013 as a result of lower acquisition activity compared to the same quarter a year ago.

Gain on sale of real estate. On July 16, 2014, the Company completed the sale of its Tierrasanta property for \$19.5 million (before certain credits, prorations, and closing costs). Accordingly, the Company recognized \$5.5 million of gain on sale of real estate relates the current year with no comparable activity in the same period a year ago.

Net (Loss) Income From Discontinued Operations. During the nine months ended September 30, 2013, the Company entered into an agreement to sell its City Plaza property in Orange, California, for approximately \$56.0 million (before certain credits, prorations and closing costs). Accordingly, the City Plaza property was reclassified as held for sale and its financial results are accounted for as discontinued operations for the nine months ended September 30, 2013. The Company also recognized \$5.6 million of impairment loss in the nine months ended September 30, 2013, with no comparable activity in the current year.

#### Net Income

Net income for the nine months ended September 30, 2014 was \$22.6 million compared to net loss of \$5.9 million for the nine months ended September 30, 2013. The increase was primarily attributable a gain on sale of real estate of \$5.5 million in 2014 with no comparable gain in 2013, a \$5.6 million impairment loss in 2013 with no comparable loss in 2014, higher net operating income from the acquisition of the Pinnacle II building by our joint venture with MDP/Worthe on June 14, 2013, our acquisition of the Seattle portfolio on July 31, 2013, and our acquisition of the Merrill Place property on February 12, 2014, all partially offset by higher media and entertainment operating expenses, and higher general and administrative expenses, all as described above.

#### Liquidity and Capital Resources

Analysis of Liquidity and Capital Resources

We had approximately \$69.4 million of cash and cash equivalents at September 30, 2014. In addition, the lead arrangers for our unsecured revolving credit facility have secured commitments that will allow borrowings of up to \$300.0 million to the extent our unencumbered pool properties support such borrowings. As of September 30, 2014, we had \$300.0 million of total capacity under our unsecured revolving credit facility, of which \$95.0 million had been drawn. We also have an at-the-market, or ATM, equity offering program that allows us to sell up to \$125.0 million of shares of our common stock, \$14.5 million of which has been sold as of September 30, 2014.

We intend to use the unsecured revolving credit facility and ATM program, among other things, to finance the acquisition of other properties, to provide funds for tenant improvements and capital expenditures and to provide for working capital and other corporate purposes.

Based on the closing price of our common stock of \$24.66 as of September 30, 2014, our ratio of debt to total market capitalization was approximately 33.3% (counting series A preferred units as debt) as of September 30, 2014. Our total market capitalization is defined as the sum of the market value of our outstanding common stock (which may decrease, thereby increasing our debt to total capitalization ratio), including restricted stock that we may issue to certain of our directors and executive officers, plus the aggregate value of common units not owned by us, plus the liquidation preference of outstanding series A preferred units and series B preferred stock, plus the book value of our total consolidated indebtedness.

Our short-term liquidity requirements primarily consist of operating expenses and other expenditures associated with our properties, distributions to our limited partners and dividend payments to our stockholders required to maintain our REIT status, capital expenditures and, potentially, acquisitions. We expect to meet our short-term liquidity requirements through cash on hand, net cash provided by operations, reserves established from existing cash and, if necessary, by drawing upon our unsecured revolving credit facility.

Our long-term liquidity needs consist primarily of funds necessary to pay for the repayment of debt at maturity, property acquisitions and non-recurring capital improvements. We expect to meet our long-term liquidity requirements with net cash from operations, long-term secured and unsecured indebtedness and the issuance of equity and debt securities. We also may fund property acquisitions and non-recurring capital improvements using our unsecured credit facility pending permanent financing.

We believe we have access to multiple sources of capital to fund our long-term liquidity requirements, including the incurrence of additional debt and the issuance of additional equity. However, our ability to incur additional debt will be dependent on a number of factors, including our degree of leverage, the value of our unencumbered assets and

borrowing restrictions that may be imposed by lenders. Our ability to access the equity capital markets will be dependent on a number of factors as well, including general market conditions for REITs and market perceptions about the Company.

#### Cash Flows

Comparison of nine months ended September 30, 2014 to nine months ended September 30, 2013 is as follows (in thousands):

	Nine Months En September 30,	ded			
	2014	2013	Dollar Change	Percentage	Change
Net cash provided by operating activities	\$58,346	\$43,932	\$14,414	32.8	%
Net cash used in investing activities	(166,717	) (390,465	) 223,748	(57.3	)%
Net cash provided by financing activities	147,412	356,970	(209,558	) (58.7	)%

Cash and cash equivalents were \$69.4 million and \$30.4 million at September 30, 2014 and December 31, 2013, respectively.

## Operating Activities

Net cash provided by operating activities increased by \$14.4 million to \$58.3 million for the nine months ended September 30, 2014 compared to \$43.9 million for the nine months ended September 30, 2013. The increase was primarily attributable to an increase in cash NOI, as defined, from our office properties, primarily from the acquisitions of the Seattle portfolio on July 31, 2013, Merrill Place on February 12, 2014 and Pinnacle II on June 14, 2013. In addition, the increase was also attributable to an increase in prepaid rent and decrease in payment of leasing costs associated with leases signed at 1455 Market, Rincon and 275 Brannan, partially offset by an increase in restricted cash, an increase accounts receivable, and an increase in prepaid expenses and other assets, compared to the nine months ended September 30, 2013.

## **Investing Activities**

Net cash used in investing activities decreased \$223.7 million to \$166.7 million for the nine months ended September 30, 2014 compared to \$390.5 million for nine months ended September 30, 2013. The decrease was primarily attributable to the decrease in acquisition activities during the nine months ended September 30, 2014 as compared to the nine months ended September 30, 2013. The increase in acquisition activities is partially offset by an increase in capital and tenant improvement-related expenditures at some of our office and development properties, an increase in investment of notes receivable and a decrease in sales of real estate.

#### Financing Activities

Net cash provided by financing activities decreased \$209.6 million to \$147.4 million for the nine months ended September 30, 2014 compared to \$357.0 million for the nine months ended September 30, 2013. The decrease was attributable to an increase in repayment of debt, less debt borrowed and an increase in dividends paid to common stock and unit holders as compared to the nine months ended September 30, 2013. This was offset by an increase in the total proceeds generated by the issuance of common equity securities, after underwriters' discounts, of approximately \$197.5 million (before transaction costs) in 2014, compared to the issuance of equity securities generating total proceeds, after underwriters' discounts, of approximately \$189.9 million (before transaction costs) in 2013.

## Indebtedness

Our indebtedness creates the possibility that we may be unable to generate cash sufficient to pay the principal of, interest on or other amounts in respect of our indebtedness and other obligations. In addition, we may incur additional debt from time to time to finance strategic acquisitions, investments, joint ventures or for other purposes, subject to the restrictions contained in the documents governing our indebtedness. If we incur additional debt, the risks associated with our leverage, including our ability to service our debt, would increase.

As of September 30, 2014, we had outstanding notes payable of \$917.2 million (before loan premium), of which \$484.6 million, or 52.8%, was variable rate debt. \$156.5 million of the variable rate debt is subject to the interest rate contracts described in footnotes 7 and 10 in the table below.

# Table of Contents

The following table sets forth information as of September 30, 2014 with respect to our outstanding indebtedness (in thousands).

	Outstanding			
Debt	September 30	),December 31,	Interest Rate <sup>(1)</sup>	Maturity
	2014 2013 III		Interest Rate	Date
Unsecured revolving credit facility — new	\$95,000	<b>\$</b> —	LIBOR+ 1.15% to	9/23/2018
onsecured revolving credit racinty — new	Ψ75,000	Ψ	1.55%	712312010
Unsecured revolving credit facility		155,000	LIBOR+1.55% to	N/A
Clisecured revolving credit racinty	<del></del>	133,000	2.20%	IV/A
Unsecured term loan	150,000		LIBOR+ 1.30% to	9/23/2019
Oliseculed term todii	130,000	<del></del>	1.90%	912312019
Mortgage loan secured by 3401 Exposition Blvd. (2)	_	13,233	LIBOR+3.80%	N/A
Mortgage loan secured by 6922 Hollywood Blvd. (3)	39,675	40,396	5.580%	1/1/2015
Mortgage loan secured by 275 Brannan	15,000	15,000	LIBOR+2.00%	10/5/2015