

CALGON CARBON Corp  
Form 10-Q  
November 06, 2017  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the quarterly period ended September 30, 2017

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
1934

For the transition period from                      to

Commission file number: 1-10776

CALGON CARBON CORPORATION

(Exact name of registrant as specified in its charter)

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|                                                                   |                                         |
|-------------------------------------------------------------------|-----------------------------------------|
| Delaware                                                          | 25-0530110                              |
| (State or other jurisdiction of<br>incorporation or organization) | (I.R.S. Employer<br>Identification No.) |

|                                          |            |
|------------------------------------------|------------|
| 3000 GSK Drive                           |            |
| Moon Township, Pennsylvania              | 15108      |
| (Address of principal executive offices) | (Zip Code) |

(412) 787-6700

(Registrant's telephone number, including area code)

None

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).  
Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Emerging growth company

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If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  
No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| Class                                   | Outstanding as of October 24, 2017 |
|-----------------------------------------|------------------------------------|
| Common Stock, \$.01 par value per share | 50,810,968 shares                  |

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CALGON CARBON CORPORATION

QUARTERLY REPORT ON FORM 10-Q

QUARTER ENDED SEPTEMBER 30, 2017

This Quarterly Report on Form 10-Q contains historical information and forward-looking statements. Forward-looking statements typically contain words such as “expect,” “believe,” “estimate,” “anticipate,” or similar words indicating that future outcomes are uncertain. Statements looking forward in time, including statements regarding the proposed merger (Pending Merger) between Calgon Carbon Corporation (the Company) and a subsidiary of Kuraray Co., Ltd. (Kuraray), future growth and profitability, price increases, cost savings, broader product lines, enhanced competitive posture and acquisitions, are included in this Quarterly Report on Form 10-Q pursuant to the “safe harbor” provision of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve known and unknown risks and uncertainties that may cause the Company’s actual results in future periods to be materially different from any future performance suggested herein. Further, the Company operates in an industry sector where securities values may be volatile and may be influenced by economic and other factors beyond the Company’s control. Factors that could affect future outcomes, including the future performance of the Company, include, without limitation: the failure to obtain governmental approvals of the Pending Merger on the proposed terms and schedule, and any conditions imposed on the Company, Kuraray or the combined company in connection with consummation of the Pending Merger; the failure to obtain approval of the Pending Merger by the stockholders of the Company and the failure to satisfy various other conditions to the closing of the Pending Merger contemplated by the merger agreement; disruption from the potential Pending Merger making it more difficult to maintain relationships with customers, employees or suppliers; the Company’s ability to successfully integrate the November 2, 2016 acquisition of the assets and business of the wood-based activated carbon, reactivation, and mineral-based filtration media of CECA (New Business) and achieve the expected results of the acquisition, including any expected synergies and the expected future accretion to earnings; changes in, or delays in the implementation of, regulations that cause a market for the Company’s products; the Company’s ability to successfully type approve or qualify its products to meet customer and end market requirements; changes in competitor prices for products similar to the Company’s; higher energy and raw material costs; costs of imports and related tariffs; unfavorable weather conditions and changes in market prices of natural gas relative to prices of coal; changes in foreign currency exchange rates and interest rates; changes in corporate income and cross-border tax policies of the United States and other countries; labor relations; the availability of capital and environmental requirements as they relate to the Company’s operations and to those of its customers; borrowing restrictions; the validity of and licensing restrictions on the use of patents, trademarks and other intellectual property; pension costs; and the results of litigation involving the Company, including any challenges to the Pending Merger. In the context of the forward-looking information provided in this Quarterly Report on Form 10-Q, please refer to the discussions of risk factors and other information detailed in, as well as the other information contained in the Company’s most recent Annual Report on Form 10-K. Any forward-looking statement speaks only as of the date on which such statement is made and the Company does not intend to correct or update any forward-looking statements, whether as a result of new information, future events or otherwise, unless required to do so by the Federal securities laws of the United States.

In reviewing any agreements incorporated by reference in this Quarterly Report on Form 10-Q, please remember such agreements are included to provide information regarding the terms of such agreements and are not intended to

provide any other factual or disclosure information about the Company. The agreements may contain representations and warranties by the Company, which should not in all instances be treated as categorical statements of fact, but rather as a way of allocating the risk to one of the parties should those statements prove to be inaccurate. The representation and warranties were made only as of the date of the relevant agreement or such other date or dates as may be specified in such agreement and are subject to more recent developments. Accordingly, these representations and warranties alone may not describe the actual state of affairs as of the date they were made or at any other time.

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## PART I — FINANCIAL INFORMATION

## Item 1. Financial Statements

## CALGON CARBON CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

| (Dollars in thousands, except per share amounts)                | Three Months Ended September 30, |            | Nine Months Ended September 30, |            |
|-----------------------------------------------------------------|----------------------------------|------------|---------------------------------|------------|
|                                                                 | 2017                             | 2016       | 2017                            | 2016       |
| Net sales                                                       | \$ 162,561                       | \$ 123,970 | \$ 458,262                      | \$ 376,766 |
| Cost of products sold (excluding depreciation and amortization) | 114,018                          | 85,430     | 319,119                         | 251,552    |
| Depreciation and amortization                                   | 11,462                           | 9,082      | 35,250                          | 27,318     |
| Selling, general and administrative expenses                    | 25,781                           | 18,929     | 73,051                          | 63,895     |
| Research and development expenses                               | 1,624                            | 1,236      | 4,247                           | 4,074      |
|                                                                 | 152,885                          | 114,677    | 431,667                         | 346,839    |
| Income from operations                                          | 9,676                            | 9,293      | 26,595                          | 29,927     |
| Interest income                                                 | 7                                | —          | 39                              | 35         |
| Interest expense                                                | (2,099)                          | (538)      | (5,634)                         | (1,099)    |
| Other expense — net                                             | (579)                            | (758)      | (74)                            | (555)      |
| Income before income tax provision                              | 7,005                            | 7,997      | 20,926                          | 28,308     |
| Income tax provision (Note 10)                                  | 1,894                            | 1,612      | 9,187                           | 8,569      |
| Net income                                                      | 5,111                            | 6,385      | 11,739                          | 19,739     |
| Other comprehensive income (loss), net of tax (Note 8)          |                                  |            |                                 |            |
| Foreign currency translation                                    | 10,954                           | (284)      | 22,845                          | (595)      |

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|                                                   |           |          |           |           |
|---------------------------------------------------|-----------|----------|-----------|-----------|
| Defined benefit pension plans                     | 268       | 1,028    | 860       | 2,291     |
| Derivatives                                       | (166)     | 100      | (1,434)   | (689)     |
| Total other comprehensive income                  | 11,056    | 844      | 22,271    | 1,007     |
| Total comprehensive income                        | \$ 16,167 | \$ 7,229 | \$ 34,010 | \$ 20,746 |
| Net income per common share                       |           |          |           |           |
| Basic                                             | \$ 0.10   | \$ 0.13  | \$ 0.23   | \$ 0.39   |
| Diluted                                           | \$ 0.10   | \$ 0.13  | \$ 0.23   | \$ 0.39   |
| Dividends per common share                        | \$ 0.05   | \$ 0.05  | \$ 0.15   | \$ 0.15   |
| Weighted average shares outstanding, in thousands |           |          |           |           |
| Basic                                             | 50,489    | 50,246   | 50,457    | 50,260    |
| Diluted                                           | 50,624    | 50,984   | 50,541    | 51,004    |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CALGON CARBON CORPORATION

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

| (Dollars in thousands)                                            | September<br>30, 2017 | December<br>31, 2016 |
|-------------------------------------------------------------------|-----------------------|----------------------|
| Assets                                                            |                       |                      |
| Current assets:                                                   |                       |                      |
| Cash and cash equivalents                                         | \$ 29,221             | \$ 37,984            |
| Receivables (net of allowance of \$1,501 and \$1,416)             | 130,046               | 108,056              |
| Revenue recognized in excess of billings on uncompleted contracts | 14,200                | 6,998                |
| Inventories                                                       | 127,648               | 125,115              |
| Other current assets                                              | 18,436                | 13,437               |
| Total current assets                                              | 319,551               | 291,590              |
| Property, plant and equipment, net                                | 388,536               | 366,442              |
| Intangibles, net                                                  | 43,878                | 40,543               |
| Goodwill                                                          | 76,058                | 66,316               |
| Deferred income taxes                                             | 11,630                | 7,957                |
| Other assets                                                      | 2,486                 | 2,370                |
| Total assets                                                      | \$ 842,139            | \$ 775,218           |
| Liabilities and Stockholders' Equity                              |                       |                      |
| Current liabilities:                                              |                       |                      |
| Accounts payable and accrued liabilities                          | \$ 82,730             | \$ 74,493            |
| Billings in excess of revenue recognized on uncompleted contracts | 5,386                 | 4,063                |
| Payroll and benefits payable                                      | 18,349                | 15,458               |
| Accrued income taxes                                              | 2,841                 | 1,641                |
| Current portion of long-term debt                                 | 5,000                 | 5,000                |
| Total current liabilities                                         | 114,306               | 100,655              |
| Long-term debt                                                    | 240,873               | 220,000              |
| Deferred income taxes                                             | 23,368                | 25,624               |
| Accrued pension and other liabilities                             | 52,731                | 47,796               |
| Total liabilities                                                 | 431,278               | 394,075              |
| Commitments and contingencies (Note 11)                           |                       |                      |
| Stockholders' equity:                                             |                       |                      |
|                                                                   | 617                   | 615                  |

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|                                                                                                       |                |                |
|-------------------------------------------------------------------------------------------------------|----------------|----------------|
| Common stock, \$.01 par value, 100,000,000 shares authorized, 61,728,605 and 61,531,025 shares issued |                |                |
| Additional paid-in capital                                                                            | 189,492        | 185,791        |
| Retained earnings                                                                                     | 406,385        | 402,286        |
| Treasury stock, at cost, 10,804,009 and 10,781,001 shares                                             | (154,305)      | (153,950)      |
| Accumulated other comprehensive loss                                                                  | (31,328)       | (53,599)       |
| Total stockholders' equity                                                                            | 410,861        | 381,143        |
| <br>Total liabilities and stockholders' equity                                                        | <br>\$ 842,139 | <br>\$ 775,218 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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## CALGON CARBON CORPORATION

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

|                                                                                   | Nine Months Ended<br>September 30, |           |
|-----------------------------------------------------------------------------------|------------------------------------|-----------|
| (Dollars in thousands)                                                            | 2017                               | 2016      |
| Cash flows from operating activities                                              |                                    |           |
| Net income                                                                        | \$ 11,739                          | \$ 19,739 |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                    |           |
| Depreciation and amortization                                                     | 35,250                             | 27,318    |
| Employee benefit plan provisions                                                  | 2,327                              | 2,874     |
| Stock-based compensation                                                          | 3,315                              | 3,124     |
| Deferred income tax benefit                                                       | (3,824)                            | (1,308)   |
| Changes in assets and liabilities — net of effects from foreign exchange:         |                                    |           |
| Receivables                                                                       | (14,933)                           | 11,743    |
| Inventories                                                                       | (157)                              | (2,954)   |
| Revenue in excess of billings on uncompleted contracts and other current assets   | (12,365)                           | 3,354     |
| Accounts payable and other accrued liabilities                                    | 9,149                              | (10,069)  |
| Pension contributions                                                             | (2,104)                            | (1,646)   |
| Other items — net                                                                 | (192)                              | (9)       |
| Net cash provided by operating activities                                         | 28,205                             | 52,166    |
| Cash flows from investing activities                                              |                                    |           |
| Purchase of business - net of cash                                                | (1,234)                            | —         |
| Capital expenditures                                                              | (40,945)                           | (23,355)  |
| Proceeds from sale of assets                                                      | 322                                | 1,234     |
| Net cash used in investing activities                                             | (41,857)                           | (22,121)  |
| Cash flows from financing activities                                              |                                    |           |
| Credit agreement borrowings — long-term                                           | 112,902                            | 70,249    |
| Credit agreement repayments — long-term                                           | (92,048)                           | (76,108)  |
| Repayment of Japanese term loan — long-term                                       | —                                  | (4,001)   |
| Treasury stock purchased                                                          | (355)                              | (8,644)   |
| Common stock dividends paid                                                       | (7,640)                            | (7,585)   |
| Proceeds from the exercise of stock options                                       | 388                                | 268       |
| Other financing                                                                   | (10,916)                           | —         |
| Net cash provided by (used in) financing activities                               | 2,331                              | (25,821)  |
| Effect of exchange rate changes on cash and cash equivalents                      | 2,558                              | (619)     |
| Net (decrease) increase in cash and cash equivalents                              | (8,763)                            | 3,605     |

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|                                                |           |           |
|------------------------------------------------|-----------|-----------|
| Cash and cash equivalents, beginning of period | 37,984    | 53,629    |
| Cash and cash equivalents, end of period       | \$ 29,221 | \$ 57,234 |

The accompanying notes are an integral part of these unaudited condensed consolidated financial statements.

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CALGON CARBON CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Dollars in thousands, except per share amounts or as otherwise noted)

(Unaudited)

1. Basis of Presentation and Accounting Policies

The condensed consolidated financial statements included herein are unaudited and have been prepared by Calgon Carbon Corporation and subsidiaries (the Company) pursuant to the rules and regulations of the Securities and Exchange Commission (SEC). All intercompany transactions and accounts have been eliminated in consolidation. Certain information and footnote disclosures normally included in audited annual financial statements prepared in accordance with accounting principles generally accepted in the United States of America (U.S.) have been condensed or omitted pursuant to such rules and regulations. Management of the Company believes that the disclosures included herein are adequate to make the information presented not misleading when read in conjunction with the Company's audited consolidated financial statements and the notes included therein for the year ended December 31, 2016, as filed with the SEC by the Company in its Annual Report on Form 10-K.

On September 21, 2017, the Company entered into a definitive merger agreement under which a subsidiary of the Japanese chemical manufacturer Kuraray Co., Ltd. (Kuraray) agreed to acquire the Company, by way of a reverse triangular merger (Pending Merger). Following the consummation of the Pending Merger, the Company would become a wholly owned subsidiary of Kuraray. Refer to Note 16 for additional information regarding the Pending Merger.

On November 2, 2016, the Company completed the acquisition of the wood-based activated carbon, reactivation, and mineral-based filtration media business of CECA, a subsidiary of Arkema Group (New Business). With the complementary New Business located in Europe, the Company becomes an even more global and diverse industry leader in activated carbon, reactivation, and filtration media in the form of diatomaceous earth and perlites. Refer to Notes 13 and 15 for additional information regarding the acquisition.

In management's opinion, the condensed consolidated financial statements reflect all adjustments, which are of a normal and recurring nature, and which are necessary for a fair presentation, in all material respects, of financial results for the interim periods presented. Operating results for the first nine months of 2017 are not necessarily indicative of the results that may be expected for the year ending December 31, 2017.

There have been no developments to recently issued accounting standards from those disclosed in the Company's Annual Report on Form 10-K as filed with the SEC for the year ended December 31, 2016, except for the following.

In July 2015, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) 2015-11, "Simplifying the Measurement of Inventory" which requires entities to measure most inventory at the lower of cost and net realizable value. This simplifies the current guidance under which an entity measures inventory at the lower of cost or market. Market in this context is defined as one of three different measures, one of which is net realizable value. Net realizable value is the estimated selling prices in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. The Company adopted this ASU on a prospective basis as of January 1, 2017, and it did not have an impact on the Company's condensed consolidated financial statements.

In March 2016, the FASB issued ASU 2016-09, "Compensation – Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting" which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, and statutory tax withholding requirements, as well as classification in the statement of cash flows. The Company adopted the provisions of this ASU effective January 1, 2017 and it did not have a material impact on the Company's condensed consolidated financial statements.

In May 2014, the FASB issued ASU 2014-09, "Revenue (Topic 606): Revenue from Contracts with Customers" which outlines a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and supersedes most current revenue recognition guidance, including industry-specific guidance. The core principle of ASU 2014-09 is that an entity should recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services by applying five steps listed in the guidance. ASU 2014-09 also requires disclosure of both quantitative and qualitative

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information that enables users of financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from customers. In August 2015, the FASB issued ASU 2015-14, which defers the effective date of ASU 2014-09 by one year. In March 2016, the FASB issued ASU 2016-08, “Revenue from Contracts with Customers (Topic 606): Principal versus Agent Considerations (Reporting Revenue Gross versus Net)” which amends the principal-versus agent implementation guidance and illustrations in FASB’s new revenue standard ASU 2014-09. The new guidance includes indicators to assist an entity in determining whether it controls a specified good or service before it is transferred to the customers. In April 2016, the FASB issued ASU 2016-10, “Identifying Performance Obligations and Licensing” which amends certain aspects of the guidance in ASU 2014-09. For identifying performance obligations, the amendments include: immaterial promised goods and services, shipping and handling activities, and identifying when promises represent performance obligations. In May 2016, the FASB issued ASU 2016-12, “Revenue from Contracts with Customers (Topic 606): Narrow-Scope Improvements and Practical Expedients.” This clarifies the collectability assessment, sales tax presentation and the treatment of contract modifications and completed contracts at transition. In May 2016, the FASB issued ASU 2016-11, “Rescission of SEC Guidance Because of Accounting Standards Update 2014-09” which rescinds certain SEC guidance upon adoption including those related to freight services in process and shipping and handling fees. All of the new guidance is effective for fiscal years, and interim periods within those years, beginning after December 15, 2017. The Company has completed its preliminary assessment of the impact of the new standard compared to the historical accounting policies on a representative sample of contracts. For the majority of the Company’s revenue which consists of product sales, the Company does not anticipate a material change to result from the adoption of the new standard. The Company recognizes revenue for some of its contracts on a percentage of completion basis, which represented approximately 6% of its consolidated net sales for the nine months ended September 30, 2017. The Company expects that for some of these contracts, the new guidance will instead require revenue to be recognized at a point in time due to the nature of the product, which in some cases has an alternative use to the Company. In 2017, these sales are reported in both the Activated Carbon and Advanced Water Purification reportable segments. The Company is in the process of reviewing additional contracts and documenting its conclusions with regard to the new accounting standard. The Company is continuing to assess the ultimate impact that the adoption of this standard will have on its consolidated financial statements and related disclosures. In addition, the Company is evaluating the changes that will be required in its internal controls as a result of the adoption of this new standard. The Company is planning to adopt the provisions of the ASU and its subsequent amendments using the modified retrospective transition method for existing transactions that will likely result in a cumulative effect adjustment as of January 1, 2018.

In March 2017, the FASB issued ASU 2017-07, “Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost,” which requires that employers disclose components of their pension service cost in the same line item as other compensation costs related to relevant employees. The ASU also requires that other components of net benefit costs be presented separately from the service cost component within the income statement, and outside of income from operations. The provisions of this ASU are effective for annual reporting periods beginning after December 15, 2017, and interim periods within those annual reporting periods. The Company will retrospectively adopt this ASU as of January 1, 2018 as required, which will result in a reclassification of components of net periodic pension cost other than service cost outside of income from operations on the Company’s consolidated financial statements.

## 2. Inventories

|                | September<br>30, 2017 | December<br>31, 2016 |
|----------------|-----------------------|----------------------|
| Raw materials  | \$ 32,802             | \$ 24,831            |
| Finished goods | 94,846                | 100,284              |
| Total          | \$ 127,648            | \$ 125,115           |

Inventories are recorded net of reserves of \$3.3 million and \$2.6 million for obsolete and slow-moving items as of September 30, 2017 and December 31, 2016, respectively.

## 3. Fair Value Measurements

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value hierarchy distinguishes between (1) market participant assumptions developed based on market data obtained from independent sources (observable inputs) and (2) an entity's own assumptions about market participant assumptions developed based on the best information

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available in the circumstances (unobservable inputs). The fair value hierarchy consists of three broad levels, which gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three levels of the fair value hierarchy are described below:

- Level 1 — Quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 — Inputs, other than the quoted prices in active markets, that are observable either directly or indirectly; and
- Level 3 — Unobservable inputs that reflect the reporting entity's own assumptions.

The Company's financial instruments, excluding derivative instruments, consist primarily of cash and cash equivalents, short and long-term debt as well as accounts receivable and accounts payable. The following financial instrument assets (liabilities) are presented below at carrying amount, fair value, and classification within the fair value hierarchy (refer to Notes 4 and 5 for details relating to derivative instruments and borrowing arrangements). The only financial instruments measured at fair value on a recurring basis are derivative instruments and the acquisition earn-out liability:

|                                              | Fair Value<br>Hierarchy<br>Level | September 30, 2017 |               | December 31, 2016  |               |
|----------------------------------------------|----------------------------------|--------------------|---------------|--------------------|---------------|
|                                              |                                  | Carrying<br>Amount | Fair<br>Value | Carrying<br>Amount | Fair<br>Value |
| Derivative assets                            | 2                                | \$ 287             | \$ 287        | \$ 1,168           | \$ 1,168      |
| Derivative liabilities                       | 2                                | (1,362)            | (1,362)       | (1,452)            | (1,452)       |
| Acquisition earn-out liability               | 2                                | —                  | —             | (125)              | (125)         |
| Long-term debt, including<br>current portion | 2                                | (245,873)          | (245,873)     | (225,000)          | (225,000)     |

Cash, accounts receivable and accounts payable included in the condensed consolidated balance sheets approximate fair value and are excluded from the table above. The fair value of derivative assets and liabilities are measured based on inputs from market sources that aggregate data based upon market transactions. Fair value for the acquisition earn-out liability is based upon Level 2 inputs which are periodically re-evaluated for changes in future projections and the discount rate. This liability is recorded in accrued pension and other liabilities within the Company's condensed consolidated balance sheets. The Company's debt bears interest based on market rates and, accordingly, the carrying value of this obligation approximates fair value.

## 4. Derivative Instruments

The Company uses foreign currency forward exchange contracts and foreign exchange option contracts to limit the exposure of exchange rate fluctuations on certain foreign currency receivables, payables, and other known and forecasted transactional exposures for periods consistent with the expected cash flow of the underlying transactions. The Company also uses natural gas forward contracts to limit the exposure to changes in natural gas prices and interest rate swap contracts to limit its exposure to changes in variable interest rate debt obligations. Management's policy for managing risk is to use derivatives to hedge up to 75% of the value of the forecasted exposure. The foreign currency exchange contracts generally mature within eighteen months, while the natural gas contracts generally mature within twenty-four months.

In May 2017, the Company entered into a \$50.0 million interest rate swap contract (the Swap) with a 2023 termination date, to manage its exposure to its variable rate LIBOR-based borrowings.

The Company accounts for its derivative instruments under Accounting Standards Codification (ASC) 815 "Derivatives and Hedging." Hedge effectiveness is measured on a quarterly basis and any portion of ineffectiveness as well as hedge components excluded from the assessment of effectiveness, are recorded directly to current earnings, in other expense - net.

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The fair value of outstanding derivative contracts in the condensed consolidated balance sheets was as follows:

| Asset Derivatives                                  | Balance Sheet Locations                  | September<br>30, 2017 | December<br>31, 2016 |
|----------------------------------------------------|------------------------------------------|-----------------------|----------------------|
| Derivatives designated as hedging instruments:     |                                          |                       |                      |
| Foreign exchange contracts                         | Other current assets                     | \$ 203                | \$ 670               |
| Natural gas contracts                              | Other current assets                     | 45                    | 255                  |
| Foreign exchange contracts                         | Other assets                             | 1                     | 179                  |
| Natural gas contracts                              | Other assets                             | 13                    | 43                   |
| Derivatives not designated as hedging instruments: |                                          |                       |                      |
| Foreign exchange contracts                         | Other current assets                     | 25                    | 21                   |
| Total asset derivatives                            |                                          | \$ 287                | \$ 1,168             |
|                                                    |                                          |                       |                      |
| Liability Derivatives                              | Balance Sheet Locations                  | September<br>30, 2017 | December<br>31, 2016 |
| Derivatives designated as hedging instruments:     |                                          |                       |                      |
| Foreign exchange contracts                         | Accounts payable and accrued liabilities | \$ 656                | \$ 30                |
| Natural gas contracts                              | Accounts payable and accrued liabilities | 68                    | —                    |
| Foreign exchange contracts                         | Accrued pension and other liabilities    | 64                    | 1                    |
| Natural gas contracts                              | Accrued pension and other liabilities    | 26                    | —                    |
| Interest rate swap contract                        | Accrued pension and other liabilities    | 398                   | —                    |
| Derivatives not designated as hedging instruments: |                                          |                       |                      |
| Foreign exchange contracts                         | Accounts payable and accrued liabilities | 150                   | 1,421                |
| Total liability derivatives                        |                                          | \$ 1,362              | \$ 1,452             |

The Company had the following outstanding derivative contracts that were entered into to hedge forecasted transactions:

|                                                                     | September<br>30, 2017 | December<br>31, 2016 |
|---------------------------------------------------------------------|-----------------------|----------------------|
| (in thousands except for millions of British Thermal Units (mmbtu)) |                       |                      |
| Natural gas contracts (mmbtu)                                       | 1,280,000             | 540,000              |
| Foreign exchange contracts                                          | \$ 76,681             | \$ 199,420           |
| Interest rate swap contract                                         | \$ 50,000             | \$ —                 |

The use of derivatives exposes the Company to the risk that a counterparty may default on a derivative contract. The Company enters into derivative financial instruments with high credit quality counterparties and diversifies its positions among such counterparties. The aggregate fair value of the Company's derivative instruments in asset positions represents the maximum loss that the Company would recognize at that date if all counterparties failed to perform as contracted. The Company has entered into various master netting arrangements with counterparties to facilitate settlement of gains and losses on these contracts. These arrangements may allow for netting of exposures in the event of default or termination of the counterparty agreement due to breach of contract. The Company does not net its derivative positions by counterparty for purposes of balance sheet presentation and disclosure.

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|                                                                                           | September 30, 2017      |                              | December 31, 2016       |                              |
|-------------------------------------------------------------------------------------------|-------------------------|------------------------------|-------------------------|------------------------------|
|                                                                                           | Fair Value<br>of Assets | Fair Value<br>of Liabilities | Fair Value<br>of Assets | Fair Value<br>of Liabilities |
| Gross derivative amounts recognized in the balance sheet                                  | \$ 287                  | \$ 1,362                     | \$ 1,168                | \$ 1,452                     |
| Gross derivative amounts not offset in the balance sheet that are eligible for offsetting | (287)                   | (287)                        | (52)                    | (52)                         |
| Net amount                                                                                | \$ —                    | \$ 1,075                     | \$ 1,116                | \$ 1,400                     |

## Derivatives in Cash Flow Hedging Relationships

For derivative instruments that are designated and qualify as cash flow hedges, the effective portion of the gain or loss on the derivative is reported as a component of other comprehensive income (loss) (OCI) and reclassified into earnings in the same period or periods during which the hedged transaction affects earnings. The location of the gain or (loss) reclassified into earnings (effective portion) for derivatives in cash flow hedging relationships is cost of products sold (excluding depreciation and amortization) except for the Swap, which is reclassified into earnings in interest expense.

|                             | Amount of Gain or (Loss) Recognized<br>in OCI on Derivatives (Effective Portion) |         |                                 |            |
|-----------------------------|----------------------------------------------------------------------------------|---------|---------------------------------|------------|
|                             | Three Months Ended September 30,                                                 |         | Nine Months Ended September 30, |            |
|                             | 2017                                                                             | 2016    | 2017                            | 2016       |
| Foreign exchange contracts  | \$ (283)                                                                         | \$ (66) | \$ (1,337)                      | \$ (1,512) |
| Natural gas contracts       | 42                                                                               | 257     | (327)                           | 464        |
| Interest rate swap contract | (113)                                                                            | —       | (602)                           | —          |
| Total                       | \$ (354)                                                                         | \$ 191  | \$ (2,266)                      | \$ (1,048) |

Amount of Gain or (Loss) Recognized from  
Accumulated OCI into Earnings (Effective  
Portion) (1)

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|                             | Three Months Ended September 30, |          | Nine Months Ended September 30, |          |
|-----------------------------|----------------------------------|----------|---------------------------------|----------|
|                             | 2017                             | 2016     | 2017                            | 2016     |
| Foreign exchange contracts  | \$ —                             | \$ (153) | \$ 143                          | \$ 281   |
| Natural gas contracts       | (6)                              | 183      | 21                              | (407)    |
| Interest rate swap contract | (112)                            | —        | (204)                           | —        |
| Total                       | \$ (118)                         | \$ 30    | \$ (40)                         | \$ (126) |

- (1) Assuming market rates remain constant with the rates as of September 30, 2017, a loss of \$0.5 million is expected to be recognized in earnings over the next 12 months.

During the three and nine months ended September 30, 2017 and 2016, there was no gain or (loss) recognized in earnings on derivatives related to the ineffective portion and the amount excluded from effectiveness testing.

#### Derivatives Not Designated as Hedging Instruments

The Company has also entered into certain derivatives to minimize its exposure of exchange rate fluctuations on certain foreign currency receivables, payables, and other known and forecasted transactional exposures. The Company has not qualified these contracts for hedge accounting treatment and therefore, the fair value gains and losses on these contracts are recorded in earnings, in other expense - net as follows:

|                            | Amount of Gain or (Loss) Recognized in Earnings on Derivatives |          |                                 |          |
|----------------------------|----------------------------------------------------------------|----------|---------------------------------|----------|
|                            | Three Months Ended September 30,                               |          | Nine Months Ended September 30, |          |
|                            | 2017                                                           | 2016     | 2017                            | 2016     |
| Foreign exchange contracts | \$ 294                                                         | \$ (240) | \$ (8,981)                      | \$ 1,050 |
| Total                      | \$ 294                                                         | \$ (240) | \$ (8,981)                      | \$ 1,050 |

For the nine months ended September 30, 2017, non-designated contracts pertaining to an intercompany loan related to the acquisition of the New Business resulted in net losses of \$9.6 million, which were offset by foreign exchange transaction gains of \$10.3 million, both of which were recorded in earnings, within other expense – net. The realized portion of this loss from the settlement of these contracts was reflected in other financing on the condensed consolidated statements of cash flows.

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## 5. Borrowing Arrangements

|                                        | September<br>30, 2017 | December<br>31, 2016 |
|----------------------------------------|-----------------------|----------------------|
| U.S. Credit Agreement borrowings       | \$ 243,655            | \$ 225,000           |
| Japanese Credit Agreement borrowings   | 2,218                 | —                    |
| Total long-term debt                   | 245,873               | 225,000              |
| Less current portion of long-term debt | (5,000)               | (5,000)              |
| Net long-term debt                     | \$ 240,873            | \$ 220,000           |

## U.S. Credit Agreement

On October 4, 2016, the Company entered into the First Amended and Restated Credit Agreement (Credit Agreement) which provides for total borrowing capacity of \$400 million, comprised of a \$300 million revolving credit facility (Revolver) that expires on October 4, 2021 and a \$100 million term loan facility (Term Loan) that expires on October 4, 2023.

The Revolver contains a \$75 million sublimit for the issuance of letters of credit, and a \$15 million sublimit for swing loans. The Company has the option to increase the Revolver by a maximum of \$100 million with the consent of the Lenders. Availability under the Credit Agreement was conditioned upon various customary conditions. Upon entering into the Credit Agreement, the Company incurred issuance costs of \$0.8 million, of which approximately \$0.1 million was expensed. The remainder of the issuance costs were deferred, and along with other previously deferred costs, are being amortized over the terms of the Revolver and Term Loan facilities. A quarterly nonrefundable commitment fee is payable by the Company based on the unused availability under the Revolver and was equal to 0.25% as of September 30, 2017.

The Company borrowed the full \$100 million under the Term Loan on October 4, 2016. Required quarterly repayments under the Term Loan began January 1, 2017, and are equal to 1.25% of the outstanding balance until January 1, 2019, at which time the quarterly repayments will increase to 2.0% until the remaining balance is due on the October 4, 2023 maturity date. As a result, \$5.0 million is shown as the current portion of long-term debt within the condensed consolidated balance sheets as of both September 30, 2017 and December 31, 2016.

The interest rate on amounts owed under the Credit Agreement will be, at the Company's option, either (i) a fluctuating Base Rate or (ii) an adjusted LIBOR rate, plus, in each case, an applicable margin based on the Company's leverage ratio as set forth in the Credit Agreement. The interest rate charged on amounts owed under swing loans will be either (i) a fluctuating Base Rate or (ii) such other interest rates as the lender and the Company may agree to from time to time. The interest rate per annum on outstanding borrowings ranged from 3.23% to 3.49% as of September 30, 2017, and 1.77% to 1.93% as of September 30, 2016.

Total outstanding borrowings under the Revolver were \$147.4 million and \$125.0 million as of September 30, 2017 and December 31, 2016, respectively. Total availability under the Revolver as of September 30, 2017 and December 31, 2016 was \$150.2 million and \$172.5 million, respectively, after considering borrowings and the outstanding letters of credit of \$2.4 million and \$2.5 million as of September 30, 2017 and December 31, 2016, respectively. Total outstanding borrowings under the Term Loan were \$96.3 million and \$100.0 million as of September 30, 2017 and December 31, 2016, respectively. There is no remaining availability under the Term Loan. Borrowings and repayments are presented on a gross basis within the Company's condensed consolidated statements of cash flows.

Certain domestic subsidiaries of the Company unconditionally guarantee all indebtedness and obligations related to borrowings under the Credit Agreement. The Company's obligations under the Credit Agreement are unsecured.

The Credit Agreement contains customary affirmative and negative covenants for credit facilities of this type. As a result of an amendment signed in February 2017, the Company is permitted to pay annual dividends of up to \$14 million, so long as the sum of availability under the Credit Agreement and the amount of U.S. cash on hand is at least \$50 million. In addition, the Credit Agreement includes limitations on the Company and its subsidiaries with respect to indebtedness, additional liens, disposition of assets or subsidiaries, and transactions with affiliates. The Company must comply with certain financial covenants including a minimum interest coverage ratio and a maximum leverage ratio as defined within the Credit Agreement. The Company was in compliance with all such covenants as of September 30,

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2017. The Credit Agreement also provides for customary events of default, including failure to pay principal or interest when due, breach of representations and warranties, certain insolvency or receivership events affecting the Company and its subsidiaries and a change in control of the Company. If an event of default occurs, the lenders would be under no further obligation to make loans or issue letters of credit. Upon the occurrence of certain events of default, all outstanding obligations of the Company automatically would become immediately due and payable, and other events of default would allow the agent to declare all or any portion of the outstanding obligations of the Company to be immediately due and payable.

### Japanese Credit Agreement

On March 24, 2016, Calgon Carbon Japan (CCJ) entered into a 2.0 billion Japanese Yen unsecured revolving loan facility agreement (Japanese Credit Agreement) which expires on March 24, 2019. As of September 30, 2017, CCJ had 250 million Japanese Yen, or \$2.2 million outstanding, while no amounts were outstanding as of December 31, 2016. Borrowings and repayments are presented on a gross basis within the Company's condensed consolidated statements of cash flows.

A quarterly nonrefundable commitment fee is payable by CCJ based on the unused availability under the Japanese Credit Agreement and was equal to 0.25% as of September 30, 2017. Total availability under the Japanese Credit Agreement was 1.75 billion Japanese Yen or \$15.6 million as of September 30, 2017, while the availability was 2.0 billion Japanese Yen, or \$17.1 million as of December 31, 2016. The Japanese Credit Agreement bears interest based on the Tokyo Interbank Offered Rate of interest, plus an applicable margin based on the Company's leverage ratio as defined in the U.S. Credit Agreement, which averaged 2.06% per annum as of September 30, 2017. The Company is jointly and severally liable as the guarantor of CCJ's obligations under the Japanese Credit Agreement. CCJ may make voluntary prepayments of principal and interest after providing prior written notice and before the full amount then outstanding is due and payable on the March 24, 2019 expiration date.

### Other Credit Facilities

The Company also maintains smaller credit facilities denominated in the local currencies of the various countries in which it operates. These facilities totaled approximately \$7 million and \$6 million as of September 30, 2017 and December 31, 2016, respectively. There are no financial covenants related to these facilities and the Company had no outstanding borrowings under them as of either September 30, 2017 or December 31, 2016. Bank guarantees totaling \$5.2 million and \$3.5 million were issued as of September 30, 2017 and December 31, 2016, respectively. In addition, the Company had surety bonds outstanding of \$1.1 million as of both September 30, 2017 and December 31, 2016.

## 6. Pensions

The following table provides the components of net periodic pension cost of the plans:

|                                      | U.S. Plans         |         | European Plans     |          |                    |       |                    |         |
|--------------------------------------|--------------------|---------|--------------------|----------|--------------------|-------|--------------------|---------|
|                                      | Three Months Ended |         | Three Months Ended |          | Three Months Ended |       | Three Months Ended |         |
|                                      | September 30,      |         | September 30,      |          | September 30,      |       | September 30,      |         |
|                                      | 2017               | 2016    | 2017               | 2016     | 2017               | 2016  | 2017               | 2016    |
| Net periodic pension cost            |                    |         |                    |          |                    |       |                    |         |
| Service cost                         | \$ 239             | \$ 239  | \$ 719             | \$ 717   | \$ 135             | \$ 93 | \$ 383             | \$ 279  |
| Interest cost                        | 1,103              | 1,146   | 3,309              | 3,443    | 246                | 280   | 714                | 877     |
| Expected return on assets            | (1,443)            | (1,512) | (4,390)            | (4,529)  | (334)              | (348) | (973)              | (1,100) |
| Amortization of prior service credit | —                  | —       | —                  | —        | (3)                | —     | (7)                | —       |
| Net actuarial loss amortization      | 746                | 753     | 2,240              | 2,257    | 115                | 57    | 332                | 174     |
| Settlement                           | —                  | 76      | —                  | 756      | —                  | —     | —                  | —       |
| Net periodic pension cost            | \$ 645             | \$ 702  | \$ 1,878           | \$ 2,644 | \$ 159             | \$ 82 | \$ 449             | \$ 230  |

As of September 30, 2017, the Company has contributed \$0.8 million to the U.S. pension plans and does not expect to make further cash contributions in 2017. The expected contributions to the European plans remains consistent with the amount disclosed in the Company's Form 10-K for the year ended December 31, 2016.

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## Multi-Employer Plan

The Company also participates in a multi-employer plan in Europe which almost entirely relates to former employees of operations it has divested. Benefits are distributed by the multi-employer plan. The multi-employer plan reduced benefits to entitled parties, and the local Labor Court concluded that an employer was required to compensate its pensioners for the shortfall if benefits had been reduced. As a result, the Company has a liability for the past shortfall to its former employees, including a cost of living adjustment on the amounts paid by the multi-employer plan. As of September 30, 2017 and December 31, 2016, the Company had a \$1.3 million and a \$0.9 million liability recorded as a component of payroll and benefits payable within its condensed consolidated balance sheets for the past shortfall adjustments to its former employees, respectively. The Company cannot predict if future benefit payments to entitled parties to be made by the multi-employer plan will continue to be reduced.

## 7. Stockholders' Equity

In December 2013, the Company's Board of Directors approved a share repurchase program with a total of \$150 million of purchases authorized. In April 2016, the Company suspended the activities of the share repurchase program. During the nine months ended September 30, 2016, the Company repurchased 518,576 shares, at an average price of \$15.81 per share. The repurchases were funded from operating cash flows, cash on hand, and borrowings and the shares are held as treasury stock. The Company's remaining authorization to repurchase its common stock is approximately \$64.1 million.

## 8. Accumulated Other Comprehensive Income (Loss)

The changes in the components of accumulated other comprehensive income (loss), net of tax, are as follows:

|                                                             | Foreign<br>Currency<br>Translation<br>Adjustments | Defined<br>Benefit<br>Pension<br>Plan<br>Adjustments | Derivatives | Total<br>Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |
|-------------------------------------------------------------|---------------------------------------------------|------------------------------------------------------|-------------|-----------------------------------------------------------------|
| Balance as of December 31, 2016, net of tax                 | \$ (22,026)                                       | \$ (32,373)                                          | \$ 800      | \$ (53,599)                                                     |
| Other comprehensive income (loss) before reclassifications  | 22,845                                            | (772)                                                | (1,456)     | 20,617                                                          |
| Amounts reclassified from other comprehensive income (loss) | —                                                 | 1,632                                                | 22          | 1,654                                                           |

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|                                                  |        |             |          |             |
|--------------------------------------------------|--------|-------------|----------|-------------|
| current period other comprehensive income (loss) | 22,845 | 860         | (1,434)  | 22,271      |
| Balance as of September 30, 2017, net of tax     | \$ 819 | \$ (31,513) | \$ (634) | \$ (31,328) |

|                                                             | Foreign<br>Currency<br>Translation<br>Adjustments | Defined<br>Benefit<br>Pension<br>Plan<br>Adjustments | Derivatives | Total<br>Accumulated<br>Other<br>Comprehensive<br>Income (Loss) |
|-------------------------------------------------------------|---------------------------------------------------|------------------------------------------------------|-------------|-----------------------------------------------------------------|
| Balance as of December 31, 2015, net of tax                 | \$ (11,070)                                       | \$ (30,474)                                          | \$ (86)     | \$ (41,630)                                                     |
| Other comprehensive income (loss) before reclassifications  | (595)                                             | 289                                                  | (759)       | (1,065)                                                         |
| Amounts reclassified from other comprehensive income (loss) | —                                                 | 2,002                                                | 70          | 2,072                                                           |
| Current period other comprehensive income (loss)            | (595)                                             | 2,291                                                | (689)       | 1,007                                                           |
| Balance as of September 30, 2016, net of tax                | \$ (11,665)                                       | \$ (28,183)                                          | \$ (775)    | \$ (40,623)                                                     |

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| Details about Accumulated<br>Other Comprehensive<br>Income (Loss) Components | Amount Reclassified from<br>Accumulated Other<br>Comprehensive Income (Loss) (1)<br>Three Months Ended September 30,<br>2017 |          |            |            | Affected Line Item in the<br>Statement where<br>Net Income is Presented |
|------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------|----------|------------|------------|-------------------------------------------------------------------------|
|                                                                              | 2017                                                                                                                         | 2016     | 2017       | 2016       |                                                                         |
| Defined Benefit Pension Plan Adjustments:                                    |                                                                                                                              |          |            |            |                                                                         |
| Prior service credit                                                         | \$ 3                                                                                                                         | \$ —     | \$ 7       | \$ —       | (2)                                                                     |
| Actuarial losses                                                             | (861)                                                                                                                        | (1,566)  | (2,572)    | (3,187)    | (2)                                                                     |
|                                                                              | (858)                                                                                                                        | (1,566)  | (2,565)    | (3,187)    | Total before tax                                                        |
|                                                                              | 312                                                                                                                          | 586      | 933        | 1,185      | Tax benefit                                                             |
|                                                                              | (546)                                                                                                                        | (980)    | (1,632)    | (2,002)    | Net of tax                                                              |
| Derivatives:                                                                 |                                                                                                                              |          |            |            |                                                                         |
| Foreign exchange contracts                                                   | —                                                                                                                            | (153)    | 143        | 281        | Cost of products sold (excluding depreciation and amortization)         |
| Natural gas contracts                                                        | (6)                                                                                                                          | 183      | 21         | (407)      | Cost of products sold (excluding depreciation and amortization)         |
| Interest rate swap contract                                                  | (112)                                                                                                                        | —        | (204)      | —          | Interest expense                                                        |
|                                                                              | (118)                                                                                                                        | 30       | (40)       | (126)      | Total before tax                                                        |
|                                                                              | 44                                                                                                                           | (22)     | 18         | 56         | Tax benefit (expense)                                                   |
|                                                                              | (74)                                                                                                                         | 8        | (22)       | (70)       | Net of tax                                                              |
| Total reclassifications for the period                                       | \$ (620)                                                                                                                     | \$ (972) | \$ (1,654) | \$ (2,072) | Net of tax                                                              |

(1) Amounts in parentheses indicate expenses.

(2) These accumulated other comprehensive income (loss) components are included in the computation of net periodic pension cost.

Foreign currency translation adjustments exclude income tax for the earnings of the Company's non-U.S. subsidiaries as management believes these earnings will be reinvested for an indefinite period of time. Determination of the amount of unrecognized deferred U.S. income tax liability on these unremitted earnings is not practicable.

The income tax benefit associated with ASC 715 "Compensation – Retirement Benefits" included in accumulated other comprehensive loss was \$16.9 million and \$17.7 million as of September 30, 2017 and December 31, 2016, respectively. The income tax (benefit) expense associated with the Company's derivatives included in accumulated other comprehensive income (loss) was \$(0.4) million and \$0.4 million as of September 30, 2017 and December 31, 2016, respectively.

The following table contains the components of income tax expense (benefit) included in other comprehensive income (loss):

|                              | Three Months Ended September 30, |        | Nine Months Ended September 30, |          |
|------------------------------|----------------------------------|--------|---------------------------------|----------|
|                              | 2017                             | 2016   | 2017                            | 2016     |
| Defined benefit pension plan | \$ 312                           | \$ 586 | \$ 933                          | \$ 1,185 |
| Derivatives                  | (89)                             | 42     | (801)                           | (271)    |

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## 9. Basic and Diluted Net Income per Common Share

Computation of basic and diluted net income per common share is performed as follows:

|                                                  | Three Months Ended September 30, |          | Nine Months Ended September 30, |           |
|--------------------------------------------------|----------------------------------|----------|---------------------------------|-----------|
| (Dollars in thousands, except per share amounts) | 2017                             | 2016     | 2017                            | 2016      |
| Net income available to common stockholders      | \$ 5,111                         | \$ 6,385 | \$ 11,739                       | \$ 19,739 |
| Weighted average shares outstanding              |                                  |          |                                 |           |
| Basic                                            | 50,489                           | 50,246   | 50,457                          | 50,260    |
| Effect of dilutive securities                    | 135                              | 738      | 84                              | 744       |
| Diluted                                          | 50,624                           | 50,984   | 50,541                          | 51,004    |
| Basic net income per common share                | \$ 0.10                          | \$ 0.13  | \$ 0.23                         | \$ 0.39   |
| Diluted net income per common share              | \$ 0.10                          | \$ 0.13  | \$ 0.23                         | \$ 0.39   |

For the three and nine months ended September 30, 2017 and 2016, there were 1.6 million shares and 1.3 million shares of stock based compensation awards, respectively, that were excluded from the dilutive calculations as the effect would have been anti-dilutive.

## 10. Income Taxes

The effective tax rate for the three months ended September 30, 2017 was 27.0% compared to 20.2% for the same period in 2016. The tax rate for the three months ended September 30, 2017 and September 30, 2016 was lower than the U.S. federal statutory rate of 35% primarily due to the mix of earnings in taxing jurisdictions where the tax rate is lower than the U.S. rate and favorable permanent differences related to discrete return to provision items.

The effective tax rate for the nine months ended September 30, 2017 was 43.9% compared to 30.3% for the nine months ended September 30, 2016. The tax rate for the nine months ended September 30, 2017 was higher than the U.S. federal statutory rate of 35% primarily due to the U.S. income tax impacts of the incorporation of the Company's former U.S. Belgium branch to a Belgium controlled foreign corporation effective March 31, 2017. The incorporation of the Company's U.S. Belgium branch was part of an overall single integrated plan of reorganization that included the Company's acquisition of the New Business. The impact of the U.S. Belgium branch incorporation was a discrete

event for the first quarter of 2017 and increased the effective tax rate for the nine months ended September 30, 2017 by approximately 11.1%. The effective tax rate for the nine months ended September 30, 2016 was lower than the U.S. federal statutory rate of 35% primarily due to the mix of earnings in taxing jurisdictions where the tax rate is lower than the U.S. rate and permanent differences related to discrete return to provision items.

## 11. Commitments and Contingencies

### Waterlink

In conjunction with the February 2004 purchase of substantially all of Waterlink Inc.'s (Waterlink) operating assets and the stock of Waterlink's United Kingdom (UK) subsidiary, environmental studies were performed on Waterlink's Columbus, Ohio property by environmental consulting firms that provided an identification and characterization of certain areas of contamination. In addition, these firms identified alternative methods of remediating the property and prepared cost evaluations of the various alternatives. The Company concluded from the information in the studies that a loss at this property was probable and recorded the liability. As of both September 30, 2017 and December 31, 2016, the balance recorded was \$0.3 million as a component of accrued pension and other liabilities. The Company determined that additional site characterization work is needed to establish the next steps. No estimates regarding the timing or potential cost of remediation activities can be made until the additional site characterization work is finished. Planning for the additional characterization work has begun. Implementation timing will depend on acceptance by the Ohio Voluntary Action Program administrators. Liability estimates are based on an evaluation of, among other factors, currently available facts, existing technology, presently enacted laws and regulations, and the experience of experts in groundwater remediation. It is possible that a further change in the estimate of this obligation will occur as remediation progresses.

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### Carbon Imports

**General Anti-Dumping Background:** In March 2006, the Company and another U.S. producer of activated carbon requested that the U.S. Department of Commerce (Commerce Department) investigate unfair pricing of certain thermally activated carbon imported from the People's Republic of China (China). In 2007, the Commerce Department found that imports of the subject merchandise from China were being unfairly priced (or "dumped"). Following a finding by the U.S. International Trade Commission (ITC) that the domestic industry was injured by unfairly traded imports of activated carbon from China, the Commerce Department issued an anti-dumping order imposing tariffs on Chinese imports to offset the amount of the unfair pricing. The Commerce Department published the anti-dumping order in the Federal Register in April 2007, and all imports from China remain subject to it. Importers of subject activated carbon from China are required to make cash deposits of estimated anti-dumping duties at the time the goods are entered into the U.S. customs territory. Final assessment of duties and duty deposits are subject to revision based on annual retrospective reviews conducted by the Commerce Department.

The Company is a domestic producer, exporter from China (through its wholly-owned subsidiary Calgon Carbon (Tianjin) Co., Ltd. (Calgon Carbon Tianjin)), and a U.S. importer of the activated carbon that is subject to the anti-dumping order. As such, the Company's involvement in the Commerce Department's proceedings is both as a domestic producer (a "petitioner") and as a foreign exporter (a "respondent").

The Company's role as an importer, which has in the past (and may in the future) required it to pay anti-dumping duties, results in a contingent liability related to the final amount of tariffs that are ultimately assessed on the imported product following the Commerce Department's annual review of relevant shipments and calculation of the anti-dumping duties due. The Company is currently required to post a duty of \$0.616 per pound when importing activated carbon from Calgon Carbon Tianjin into the U.S. The impact of the tariffs to the Company's financial results was not material for the three and nine months ended September 30, 2017, and 2016, respectively. However, the Company's ultimate assessment rate and future cash deposit rate on such imports could change in the future, as a result of on-going proceedings before the Commerce Department.

In February 2013, the ITC determined that the anti-dumping order on certain thermally activated carbon from China should remain in effect for an additional five years. As a result, the Commerce Department has continued to conduct annual reviews of sales made to the first unaffiliated U.S. customer, typically over the prior 12-month period. These annual reviews will continue through at least February 2018. In addition, the Commerce Department will continue to perform reviews from February 2018 to February 2019, dependent upon an affirmative outcome of the Second Sunset Review, which will be initiated in February 2018. These annual reviews can result in changes to the anti-dumping tariff rate (either increasing or reducing the rate) applicable to any foreign exporter. Revision of tariff rates has two effects. First, it will alter the actual amount of tariffs that U.S. Customs and Border Protection (Customs) will collect for the period reviewed, by either collecting additional duties, plus interest above those deposited with Customs by the U.S. importer at the time of entry or refunding a portion of the duties, plus interest deposited at the time of importation to reflect a decline in the margin of dumping. Second, the revised rate becomes the cash deposit rate applied to future entries, and can either increase or decrease the amount of duty deposits an importer will be required to post at the time of importation.

Periods of Review (POR) I, II, IV, V, and VI are final and not subject to further review or appeal. A summary of the proceedings in the remaining PORs follows below.

Period of Review III: In October, 2011, the Commerce Department published the final results of its third annual administrative review (POR III), which covers imports that entered the U.S. between April 1, 2009 and March 31, 2010. The Company's ongoing duty deposit rate was adjusted to zero, and the Company recorded a receivable of \$1.1 million reflecting expected refunds for duty deposits made during POR III. The Commerce Department continued to assign cooperative respondents involved in POR III a deposit rate of \$0.127 per pound. The Commerce Department's final results of POR III were appealed.

In January, 2014, the Commerce Department filed its remand redetermination with the Court of International Trade (Court), continuing to calculate a zero duty for the Company during POR III. In addition, the Commerce Department revised its earlier determination and assigned a zero margin as a separate rate to several Chinese producers/exporters of steam activated carbon to the U.S. that were not subjected to an individual investigation. The Company contested this aspect of the Commerce Department's redetermination. In November, 2014, the Court affirmed the Commerce

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Department's remand determination. Various parties appealed the decision to the U.S. Court of Appeals for the Federal Circuit (Court of Appeals), which later affirmed the Court's decision with respect to several Chinese parties, finding that they should be assigned a zero margin. The Court of Appeals remanded the action to the Court, and in April 2017 the Court issued a judgment affirming the Court of Appeals decision. Because no party appealed the Court's judgment by the June 2017 deadline, the litigation over POR III is now finally concluded. In October 2017, the Company received \$0.7 million of its duty deposits made during POR III and is awaiting payment of the remaining balance.

Period of Review VII: The Commerce Department announced the final results for its seventh administrative review (POR VII) in October 2015, covering imports that entered the U.S. between April 1, 2013 and March 31, 2014. The Commerce Department calculated anti-dumping margins for the mandatory respondents it examined ranging from \$0.00 per pound to \$0.476 per pound, and it calculated an anti-dumping margin of \$0.476 per pound for the separate rate respondents, including Calgon Carbon Tianjin. In October 2015, appeals were commenced challenging the final results. In April 2017, the Court remanded the matter to the Commerce Department to reconsider certain aspects of the final results. On August 10, 2017, the Commerce Department filed with the Court its remand redetermination, which did not make any modifications to the anti-dumping margins calculated in the final results for POR VII. A decision from the Court is possible in late 2017, or early 2018. Any revision to the final results is not expected to have a material impact on the Company's financial results.

Period of Review VIII: In September 2016, the Commerce Department announced the final margins for its eighth administrative review (POR VIII), which covers imports that entered the U.S. between April 1, 2014 and March 31, 2015. The final anti-dumping margins for the mandatory respondents ranged from \$0.009 per pound to \$0.797 per pound, while the separate rate respondents, including Calgon Carbon Tianjin, were assigned \$0.616 per pound. In October 2016, appeals were commenced challenging the final results. In June 2017, the Court remanded the matter to the Commerce Department to allow it to reconsider certain issues identified by the Court in the litigation over POR VII. On September 5, 2017, the Commerce Department filed with the Court its remand redetermination, which did not make any modifications to the anti-dumping margins calculated in the final results for POR VIII. A decision from the Court is possible in early 2018. Any revision to the final results is not expected to have a material impact on the Company's financial results.

Period of Review IX: In November 2017, the Commerce Department published its final results for its ninth administrative review (POR IX) of the anti-dumping duty order covering the period April 1, 2015 through March 31, 2016. The final anti-dumping duties range from \$0.00 per pound to \$0.10 per pound for the Chinese entities subject to review. Calgon Carbon Tianjin was not subject to review under POR IX.

Period of Review X: In April 2017, the Commerce Department published a notice allowing parties to request a tenth administrative review (POR X) of the anti-dumping duty order covering the period April 1, 2016 through March 31, 2017. The Commerce Department has selected the two largest Chinese exporters of activated carbon to the U.S. during the relevant period for mandatory examination. The Commerce Department is likely to issue the final results of the review in the fourth quarter of 2018.

## Big Sandy Plant

In 2007, the Company received from the Environmental Protection Agency (EPA) Region 4 a report of a hazardous waste facility inspection performed by the EPA and the Kentucky Department of Environmental Protection (KYDEP) of the Company's Big Sandy plant in Kentucky. Accompanying the report was a Notice of Violation alleging multiple violations of the Federal Resource Conservation and Recovery Act (RCRA) and corresponding EPA and KYDEP hazardous waste regulations as well as the Clean Water Act.

The Company was required to conduct testing of the portion of stockpiled material dredged from onsite wastewater treatment lagoons that had not previously been tested in accordance with a pre-approved work plan and installed two ground water monitoring wells at the Company's permitted solid waste landfill where some lagoon solids had previously been disposed. The landfill is considered a non-hazardous facility and regulated by the KYDEP. The testing of the stockpile material was completed and the results have been reviewed by the EPA. The Company received comments from the EPA including a request for a health and safety risk assessment similar to that which the Company performed on other materials from the lagoons. The Company has prepared this assessment and received a letter from the EPA in March 2017 indicating the EPA's agreement with the Company's conclusions. The stockpiled material was removed in 2015 and the Company will not be required to close or retrofit any of the wastewater treatment lagoons as RCRA

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hazardous waste management units and may continue to use them in their current manner. The Company has applied to the EPA for closure of this consent decree. As of September 30, 2017 and December 31, 2016, there is no liability recorded related to this issue.

### Calgon Carbon Japan (CCJ)

On February 21, 2017, the Japan Fair Trade Commission (JFTC) informed the Company's subsidiary, CCJ that it is investigating CCJ along with several other manufacturers and distributors that participate in the activated carbon market in Japan over concerns of anti-competitive conduct. The JFTC is investigating whether manufacturers and sellers of activated carbon used in water purification plants, garbage incineration plants and other similar facilities in Japan have acted in concert with each other in violation of the Japan Anti-Monopoly Act. JFTC agents searched the offices of CCJ, reviewing and collecting contracts and other business records and interviewed certain CCJ employees. It remains difficult to predict the outcome of this matter or what remedies, if any, may be imposed by the JFTC. CCJ is cooperating with the JFTC as it conducts its investigation.

### Chemviron Carbon Limited (CCL)

The Company's UK subsidiary, CCL, received notice from the UK Health and Safety Executive in July 2017 that proceedings would be brought against CCL for alleged violations of the UK Health and Safety at Work Act 1974 subsequent to an investigation of a workplace eye injury at CCL's Tipton, UK plant that occurred in February 2016. On October 12, 2017, the court issued a judgment in the amount of 0.1 million GBP consisting of fines and costs. As such, as of September 30, 2017, the Company has recorded a liability as a component of accounts payable and accrued liabilities.

### Pending Merger

Following the September 21, 2017 announcement of the Pending Merger with a subsidiary of Kuraray, putative class action lawsuits were filed. The first lawsuit was filed in the United States District Court for the District of Delaware and is captioned Mitchell v. Calgon Carbon Corporation, No. 1:17 cv 01572 UNA (Mitchell Lawsuit). The second lawsuit was filed in the United States District Court for the Western District of Pennsylvania and is captioned Assad v. Calgon Carbon Corporation, No. 2:17 cv 01433 AJA (Assad Lawsuit). The Mitchell Lawsuit together with the Assad Lawsuit (Merger Lawsuits), collectively seek to, among other things, enjoin the merger. The Merger Lawsuits allege, among other things, that the Company and members of the Company's Board of Directors violated federal securities laws by failing to disclose material information relating to the merger, including with respect to the financial analyses of the Company's financial advisor and financial projections prepared by the Company's management. To date, neither the Company nor any member of the Company's Board of Directors has been served with a complaint in respect of such litigation, and the Company has not made any response to the Merger Lawsuits.

## Other

In addition to the matters described above, the Company is involved in various other legal proceedings, lawsuits and claims, including employment, product warranty and environmental matters of a nature considered normal to its business. It is the Company's policy to accrue for amounts related to these legal matters when it is probable that a liability has been incurred and the loss amount is reasonably estimable. Management is currently unable to estimate the amount or range of reasonably possible losses, if any, resulting from such lawsuits and claims.

## 12. Supplemental Cash Flow Information

The Company has reflected \$0.7 million and \$0.4 million of its capital expenditures as a non-cash increase in accounts payable and accrued liabilities for changes in unpaid capital expenditures for the nine months ended September 30, 2017 and 2016, respectively.

## 13. Segment Information

Beginning January 1, 2017, the Company realigned its internal management reporting structure to incorporate the New Business into the existing business, and reorganized its current reportable segments. The realigned internal management reporting structure resulted in three new reportable segments for review by the CODM. Beginning January 1, 2017, the

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Company's CODM, its chief executive officer, receives and reviews financial information in this format. The Company is reporting its results using the new reportable segment structure and has restated prior periods to conform to the change in reportable segments. Those segments are Activated Carbon, Advanced Water Purification, and Alternative Materials.

The manufacturing and marketing of granular and powdered wood-based activated carbon and coal-based activated carbon reactivation portions of the New Business were combined with the existing Activated Carbon and Service segment and renamed the Activated Carbon segment. In addition, sales of carbon adsorption equipment and associated costs previously reported in the Equipment segment were combined into the new Activated Carbon segment, as this activity is now aligned with the associated leasing of this same equipment. Diatomaceous earth and perlite filtration media sales and associated costs of the New Business are being reported in the newly created Alternative Materials segment, which also includes the carbon cloth sales and associated costs that were previously reported in the Consumer segment. The previously reported Equipment segment has been renamed the Advanced Water Purification segment, and now excludes any carbon related equipment sales. In addition, some product sales and services related to the ultraviolet light and advanced ion exchange separation technologies that were previously included in the Activated Carbon and Service segment are all now reported in the Advanced Water Purification segment.

The Activated Carbon segment manufactures and markets granular and powdered activated carbon for use in applications to remove organic compounds from liquids, gases, water, and air. This segment also consists of activities related to activated carbon including reactivation of spent carbon and the sale or leasing of related equipment, and maintenance at customer sites. The Alternative Materials segment supplies diatomaceous earth and perlite filtration media for use in applications for decolorization, purification, decontamination, and filtration of liquids in various applications including food and beverage, industrial and pharmaceuticals, as well as carbon cloth for use in military, industrial, and medical applications. The Advanced Water Purification segment provides solutions to customers' water process problems through the design, fabrication, and operation of systems, as well as the sale of materials and services that utilize the Company's enabling technologies: ultraviolet light and advanced ion exchange separation. Intersegment net sales are not material.

During the third quarter of 2017, the Company incurred expenses associated with the Pending Merger. These expenses have not been allocated to a reportable segment, but are separately identified in the table below which shows the results of operations:

|                  | Three Months Ended September 30, |            | Nine Months Ended September 30, |            |
|------------------|----------------------------------|------------|---------------------------------|------------|
|                  | 2017                             | 2016       | 2017                            | 2016       |
| Net sales        |                                  |            |                                 |            |
| Activated Carbon | \$ 141,140                       | \$ 117,535 | \$ 403,048                      | \$ 351,033 |

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|                                    |            |            |            |            |
|------------------------------------|------------|------------|------------|------------|
| Alternative Materials              | 16,928     | 1,682      | 42,706     | 6,811      |
| Advanced Water Purification        | 4,493      | 4,753      | 12,508     | 18,922     |
| Consolidated net sales             | \$ 162,561 | \$ 123,970 | \$ 458,262 | \$ 376,766 |
| Segment operating income (loss)    |            |            |            |            |
| Activated Carbon                   | \$ 12,992  | \$ 10,717  | \$ 33,022  | \$ 31,937  |
| Alternative Materials              | 739        | 167        | 502        | 989        |
| Advanced Water Purification        | (747)      | (1,591)    | (3,621)    | (2,999)    |
|                                    | 12,984     | 9,293      | 29,903     | 29,927     |
| Reconciling items:                 |            |            |            |            |
| Merger related expenses            | (3,308)    | —          | (3,308)    | —          |
| Interest income                    | 7          | —          | 39         | 35         |
| Interest expense                   | (2,099)    | (538)      | (5,634)    | (1,099)    |
| Other expense — net                | (579)      | (758)      | (74)       | (555)      |
| Income before income tax provision | \$ 7,005   | \$ 7,997   | \$ 20,926  | \$ 28,308  |
| Depreciation and amortization      |            |            |            |            |
| Activated Carbon                   | \$ 9,893   | \$ 8,600   | \$ 30,461  | \$ 25,836  |
| Alternative Materials              | 1,335      | 139        | 3,960      | 442        |
| Advanced Water Purification        | 234        | 343        | 829        | 1,040      |
|                                    | \$ 11,462  | \$ 9,082   | \$ 35,250  | \$ 27,318  |

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As a result of the change in the segments, a portion of goodwill previously included in the Activated Carbon segment related to the ion exchange business was reassigned to the Advanced Water Purification segment. As of September 30, 2017, goodwill balances were \$44.5 million in the Activated Carbon segment, \$19.5 million in the Alternative Materials segment, and \$12.1 million in the Advanced Water Purification segment. During the nine months ended September 30, 2017, goodwill increased by \$2.5 million and \$1.7 million in the Activated Carbon and Alternative Materials segments, respectively, as a result of post-closing adjustments made during the measurement period relating to the New Business acquisition. Additional fluctuations in the goodwill balance since December 31, 2016 reflect the effect of foreign currency translation.

Segment assets, which are reviewed by management, consist of the total of the net property, plant and equipment, intangibles, and goodwill balances on the Company's condensed consolidated balance sheets as follows:

|                             | September<br>30, 2017 | December<br>31, 2016 |
|-----------------------------|-----------------------|----------------------|
| Total assets                |                       |                      |
| Activated Carbon            | \$ 414,905            | \$ 387,117           |
| Alternative Materials       | 74,428                | 67,394               |
| Advanced Water Purification | 19,139                | 18,790               |
| Segment assets              | 508,472               | 473,301              |
| Unallocated assets          | 333,667               | 301,917              |
| Total assets                | \$ 842,139            | \$ 775,218           |

#### 14. Government Grants

In 2014, the Company received an incentive of 3.86 million Renminbi (RMB) or approximately \$0.6 million from the Suzhou Wuzhong Economic Development Zone, where the Company's Suzhou, China facility is located. This incentive was provided based on the Company's commitment to the construction of carbon reactivation lines in two phases. In 2016, the Company received an incentive of 3.86 million RMB or approximately \$0.6 million from the JiangSu Provincial Bureau based on the same Company commitment. For the three and nine month periods ended September 30, 2017 and 2016, the Company did not recognize income for these incentives as all required documentation had not yet been completed. As of September 30, 2017 and December 31, 2016, the Company had a \$0.9 million and a \$0.8 million liability recorded as a component of accrued pension and other liabilities within its condensed consolidated balance sheets for the unearned portion of the incentives, respectively.

In September 2016, the Company entered into an agreement with a U.S. government agency to manufacture activated carbon products used in military personal protection equipment and collective protection equipment at another of the Company's manufacturing plants to assure uninterrupted supply of the critical military materials. As part of this agreement, the Company will be reimbursed for approved capital improvements made in conjunction with the federal award up to \$15.4 million. As of September 30, 2017, there had been minimal activity associated with the award, and the Company has not yet received any funds.

#### 15. Acquisition of the New Business

In April 2016, the Company entered into an agreement where it made an irrevocable offer to purchase the New Business, which primarily serves food and beverage, industrial and pharmaceutical customers in Europe and Asia, and has approximately 300 employees. The Company completed this acquisition for \$157.4 million on November 2, 2016 (acquisition date) and financed the transaction through borrowings under the Revolver. During the second quarter of 2017, the Company paid an additional \$1.2 million as a result of the working capital adjustment associated with the purchase price of the New Business. The Company's condensed consolidated financial statements for the three and nine months ended September 30, 2017 include the New Business' results of operations, consisting of net sales of \$29.4 million and \$78.0 million and income from operations of \$0.9 million and \$3.3 million, respectively.

The transaction was accounted for under the acquisition method of accounting in accordance with ASC 805 "Business Combinations." Under the acquisition method of accounting, the tangible and identifiable intangible assets acquired and liabilities assumed are recorded based on their fair value at the acquisition date, with excess consideration paid over the net assets acquired recorded as goodwill.

The Company has completed the preliminary detailed valuation analyses necessary to assess the fair values of the tangible and intangible assets acquired and liabilities assumed and the amount of goodwill to be recognized as of the

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acquisition date. The amounts shown below for certain assets and liabilities are preliminary in nature and are subject to adjustment as additional information is obtained about the facts and circumstances that existed as of the acquisition date. The final determination of the fair values will be completed within the measurement period of one year from the acquisition date as permitted, and any adjustments to provisional amounts that are identified during the measurement period will be recorded in the reporting period in which the adjustment is determined. Fair value estimates are based on a series of judgments about future events and uncertainties and rely heavily on estimates and assumptions. The judgments used to determine the estimated fair value assigned to each class of assets acquired and liabilities assumed can materially impact the results of operations. Post closing adjustments made within the measurement period thus far were not material and are reflected in the following table.

The following table summarizes the preliminary purchase price allocation as of the November 2, 2016 acquisition date:

|                                          | Initial    | Measurement | As of      |
|------------------------------------------|------------|-------------|------------|
|                                          | Valuation  | Period      | September  |
|                                          |            | Adjustments | 30, 2017   |
| <b>Assets</b>                            |            |             |            |
| Cash and cash equivalents                | \$ 3,826   | \$ —        | \$ 3,826   |
| Receivables                              | 10,077     | —           | 10,077     |
| Inventories                              | 20,895     | (2,772)     | 18,123     |
| Other current assets                     | 1,171      | 357         | 1,528      |
| Property, plant, and equipment           | 67,697     | (721)       | 66,976     |
| Intangibles                              | 37,248     | 549         | 37,797     |
| Goodwill                                 | 42,844     | 4,213       | 47,057     |
| Other assets                             | 179        | 209         | 388        |
| Total assets                             | \$ 183,937 | \$ 1,835    | \$ 185,772 |
| <b>Liabilities</b>                       |            |             |            |
| Accounts payable and accrued liabilities | \$ 6,151   | \$ (612)    | \$ 5,539   |
| Payroll and benefits payable             | 4,360      | (1,045)     | 3,315      |
| Accrued income taxes                     | 581        | —           | 581        |
| Deferred income taxes - long term        | 7,406      | (934)       | 6,472      |
| Accrued pension and other liabilities    | 8,014      | 3,192       | 11,206     |
| Total liabilities                        | \$ 26,512  | \$ 601      | \$ 27,113  |
| Net assets                               | \$ 157,425 | \$ 1,234    | \$ 158,659 |
| Cash paid for acquisition                | 157,425    | 1,234       | 158,659    |
| Cash acquired                            | (3,826)    | —           | (3,826)    |
| Net cash paid for acquisition            | \$ 153,599 | \$ 1,234    | \$ 154,833 |

The estimated fair value of certain assets and liabilities, including but not limited to, inventory, property, plant and equipment, intangibles, goodwill, deferred income taxes, and accrued pension and other liabilities are provisional amounts based, in part, on third party valuations. These third party valuations are still under review and as such, the estimated fair values continue to be subject to final adjustments.

The Company determined the fair value of the majority of the current assets and current liabilities approximated their carrying value given the highly liquid and short-term nature of these assets and liabilities. The fair value of finished goods inventory was determined based on the estimated selling price of the inventory less the costs of disposal and a reasonable profit allowance for the selling effort. The estimated step-up in fair value of inventory was \$1.3 million. The preliminary fair value of property, plant and equipment was determined by using certain estimates and assumptions that are not observable in the market and thus represent a Level 3 fair value measurement.

As part of the preliminary purchase price allocation, the Company determined that the separately identifiable intangible assets consisted of trade names and trademarks, unpatented technology and know-how, and customer relationships, in the amounts of \$7.3 million, \$14.2 million, and \$16.3 million, respectively. Unpatented technology and know-how, as well as customer relationships are being amortized over a weighted-average estimated useful life of 20 years. Trade names and trademarks are considered to have an indefinite life and will be tested for impairment annually or when events or

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changes in the business environment indicate that the carrying value of the intangible assets may exceed their fair value. The Company used the income approach valuation technique to measure the preliminary fair value of the intangible assets, based on the present value of their future economic benefits reflecting current market expectations. Specifically, the relief from royalty method was used to value the trade names and trademarks as well as the unpatented technology and know-how. The customer relationships were valued using a multi-period excess earnings method. The assumptions used in these fair value measurements are not observable in active markets and thus represent Level 3 fair value measurements.

Goodwill is calculated as the excess of the consideration transferred over the net assets recognized and represents growth opportunities and expected cost synergies of the combined company. The combined company is expected to be an industry leader in the activated carbon and filtration media markets, with enhanced diversification, a strong presence in Europe, and an expanded reach into emerging markets. Goodwill recognized as a result of the acquisition is not deductible for tax purposes. With the incorporation of the New Business into the existing business and the resulting change in reportable segments, \$29.0 million of goodwill has been reported in the Activated Carbon segment and \$18.1 million in the Alternative Materials segment.

Contingent liabilities assumed include \$1.9 million related to asset retirement obligations (AROs) for legal obligations associated with the normal operation of the acquired silica mining facilities up to the end of the quarries' exploration. The Company evaluated the ARO to determine the cost associated with mine reclamation and landfill closures and applied an appropriate discount rate to determine the fair value. The assumptions used in these fair value measurements are not observable in active markets and thus represent Level 3 fair value measurements.

During the three months ended September 30, 2016, the Company incurred approximately \$0.6 million of acquisition-related integration and transaction costs. During the nine months ended September 30, 2017 and 2016, the Company incurred approximately \$2.8 million and \$3.5 million of acquisition-related integration and transaction costs, respectively. These costs include advisory, legal, accounting transition services and information technology integration efforts, and are included in the selling, general and administrative expenses line item in the condensed consolidated statements of comprehensive income.

## Pro Forma Information (Unaudited)

The Company's condensed consolidated financial statements for the three and nine months ended September 30, 2017 include the New Business' results of operations. The following unaudited pro forma results of operations assume the New Business had been acquired on January 1, 2016. These unaudited pro forma results reflect adjustments that are directly attributable to the business combination, and are factually supportable. The unaudited pro forma results do not include any synergies or other effects of the planned integration that would have occurred had the New Business been acquired on January 1, 2016. The unaudited pro forma results are not necessarily indicative of the actual results of operations that would have been realized nor are they necessarily indicative of future results of the combined operations.

|                             | Three Months Ended September 30, |            | Nine Months Ended September 30, |            |
|-----------------------------|----------------------------------|------------|---------------------------------|------------|
|                             | 2017                             | 2016       | 2017                            | 2016       |
| Net sales                   | \$ 162,561                       | \$ 150,014 | \$ 458,262                      | \$ 454,896 |
| Net income                  | 4,444                            | 8,295      | 12,770                          | 24,231     |
| Net income per common share |                                  |            |                                 |            |
| Basic                       | \$ 0.09                          | \$ 0.17    | \$ 0.25                         | \$ 0.48    |
| Diluted                     | \$ 0.09                          | \$ 0.16    | \$ 0.25                         | \$ 0.48    |

These unaudited pro forma amounts have been calculated after adjusting for the incremental depreciation and amortization expenses of \$1.0 million and \$2.9 million associated with the step-up fair value adjustments to property, plant and equipment and intangible assets for the three and nine months ended September 30, 2016, respectively.

The Company financed the acquisition of the New Business by borrowing \$160 million under the Revolver. The unaudited pro forma amounts have been calculated after adjusting for the incremental interest expense of \$0.9 million and \$2.9 million for the three and nine months ended September 30, 2016, respectively.

The unaudited pro forma results for the nine months ended September 30, 2016 were adjusted to include \$1.3 million of incremental cost of products sold to reflect the total step up of inventory.

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The unaudited pro forma net income for the nine months ended September 30, 2017 excludes non-recurring acquisition-related transaction expenses of \$2.1 million that were incurred by the Company in 2017, while the results for the nine months ended September 30, 2016 were adjusted to include these expenses. The unaudited pro forma results for the three and nine months ended September 30, 2016 were also adjusted to exclude the \$0.6 million and \$3.5 million of transaction costs that were incurred by the Company in 2016.

16. Pending Merger

On September 21, 2017, the Company entered into a definitive merger agreement under which a subsidiary of the Japanese chemical manufacturer Kuraray agreed to acquire the Company, by way of a reverse triangular merger. Following the consummation of the Pending Merger, the Company would become a wholly owned subsidiary of Kuraray.

At the time of the merger, each issued and outstanding share of the Company's common stock, excluding common stock held in treasury, will be automatically converted into the right to receive \$21.50 in cash. Upon consummation of the merger, the Company's common stock will no longer be publicly traded and will be delisted from the New York Stock Exchange.

The parties have made customary representations and warranties and agreed to customary covenants in the definitive merger agreement. The covenants include that the Company shall, and shall cause each of its subsidiaries to, conduct business only in the ordinary course of business consistent with past practice, and shall not engage in certain types of transactions without the consent of Kuraray, including declaring or paying a dividend, other than dividends or distributions payable in the ordinary course of business as are authorized by the Company's Board of Directors. In addition, if the definitive merger agreement is terminated under certain circumstances, the Company would be obligated to pay Kuraray a termination fee of \$33.2 million.

The Company incurred \$3.3 million of investment banking, legal, accounting, and other professional fees and expenses in the third quarter of 2017 related to the Pending Merger. In connection with the Pending Merger, the Company has agreed to pay an investment banking firm a fee of approximately \$19.0 million for its services. Approximately \$17.0 million of the fee is contingent upon the closing of the Pending Merger, and \$2.0 million was due and payable upon the announcement of the execution of the merger agreement and included in the amount incurred in the third quarter of 2017.

On October 16, 2017 the U.S. Federal Trade Commission granted early termination of the waiting period under the Hart-Scott-Rodino Antitrust Improvements Act of 1976 and on October 25, 2017, the parties received clearance from

the German Federal Cartel Office. This satisfies two of the conditions required to close the transaction, which remains subject to other customary closing conditions, including other regulatory approvals and approval by the Company's stockholders.

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### Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

This discussion should be read in connection with the information contained in the unaudited condensed consolidated financial statements and notes included in Item 1 of this Quarterly Report on Form 10-Q.

#### Overview

On September 21, 2017, Calgon Carbon Corporation (the Company) entered into a definitive merger agreement under which a subsidiary of the Japanese chemical manufacturer Kuraray Co., Ltd. (Kuraray) agreed to acquire the Company, by way of a reverse triangular merger (Pending Merger). Following the consummation of the Pending Merger, the Company would become a wholly owned subsidiary of Kuraray. Refer to Note 16 of the condensed consolidated financial statements in Item 1 of this Quarterly Report on Form 10-Q for additional information regarding the Pending Merger.

On November 2, 2016, the Company completed the acquisition of the wood-based activated carbon, reactivation and mineral-based filtration media business of CECA, a subsidiary of Arkema Group (New Business). Due to the complementary nature of the New Business' products and market applications to those of the Company, and its significant exposure to less regulated, more traditional end markets, the addition of the New Business to the Company creates a more balanced global platform from which the Company can continue to grow by leveraging its now expanded capabilities in the global activated carbon and adjacent filtration media market areas.

Beginning January 1, 2017, the Company realigned its internal management reporting structure to incorporate the New Business into the existing business, and reorganized its current reportable segments. The Company is reporting its results using the new reportable segment structure and has restated prior periods to conform to the change in reportable segments. Refer to Notes 13 and 15 of the condensed consolidated financial statements in Item 1 of this Quarterly Report on Form 10-Q for additional information regarding the reportable segments and the acquisition.

#### Results of Operations

Consolidated net sales increased \$38.6 million or 31.1%, and \$81.5 million or 21.6% for the quarter and year to date periods ended September 30, 2017, versus the similar 2016 periods. Included in the changes for the quarter and year to date periods, respectively, were incremental net sales of \$29.4 million and \$78.0 million from the New Business. Foreign currency translation had a positive impact of \$0.5 million for the quarter resulting from a weaker United States (U.S.) dollar in Europe, which was partially offset by a stronger U.S. dollar in Japan. For the year to date period, foreign currency translation had a negative impact of \$3.3 million resulting from a stronger U.S. dollar in

the United Kingdom, Japan and China.

Net sales for the quarter and year to date periods ended September 30, 2017 for the Activated Carbon segment increased \$23.6 million or 20.1%, and \$52.0 million or 14.8% versus the similar 2016 periods. The New Business contributed \$14.4 million and \$41.0 million of net sales in the quarter and year to date periods ended September 30, 2017, primarily in the Food and Beverage and Industrial markets. Foreign currency translation had a positive impact of \$0.5 million and

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a negative impact of \$2.9 million for the quarter and year to date periods ended September 30, 2017, as shown in the table below.

|                            | Increase (Decrease) in Net Sales<br>Three Months Ended September 30,<br>2017 |                               |                                         | Increase (Decrease) in Net Sales<br>Nine Months Ended September 30,<br>2017 |                               |                                         |
|----------------------------|------------------------------------------------------------------------------|-------------------------------|-----------------------------------------|-----------------------------------------------------------------------------|-------------------------------|-----------------------------------------|
|                            | As<br>Reported                                                               | Foreign<br>Currency<br>Impact | Net of<br>Foreign<br>Currency<br>Impact | As<br>Reported                                                              | Foreign<br>Currency<br>Impact | Net of<br>Foreign<br>Currency<br>Impact |
| (Dollars in millions)      |                                                                              |                               |                                         |                                                                             |                               |                                         |
| Environmental Air market   | \$ 6.8                                                                       | \$ 0.1                        | \$ 6.9                                  | \$ 11.4                                                                     | \$ 0.5                        | \$ 11.9                                 |
| Environmental Water market | 2.8                                                                          | (0.1)                         | 2.7                                     | (0.7)                                                                       | 0.2                           | (0.5)                                   |
| Food and Beverage market   | 6.6                                                                          | (0.2)                         | 6.4                                     | 15.8                                                                        | 0.2                           | 16.0                                    |
| Industrial market          | 2.4                                                                          | (0.2)                         | 2.2                                     | 14.4                                                                        | 0.4                           | 14.8                                    |
| Potable Water market       | 4.6                                                                          | (0.1)                         | 4.5                                     | 6.8                                                                         | 1.2                           | 8.0                                     |
| Specialty Carbon market    | 1.0                                                                          | —                             | 1.0                                     | 5.7                                                                         | 0.4                           | 6.1                                     |
| Other                      | (0.6)                                                                        | —                             | (0.6)                                   | (1.4)                                                                       | —                             | (1.4)                                   |
| Total Activated Carbon     | \$ 23.6                                                                      | \$ (0.5)                      | \$ 23.1                                 | \$ 52.0                                                                     | \$ 2.9                        | \$ 54.9                                 |

Excluding the New Business and foreign currency translation, net sales in the Activated Carbon segment for the three months ended September 30, 2017 increased as compared to the prior year period. The increased legacy business net sales were primarily driven by higher demand in the Americas for Potable Water market carbon adsorption equipment projects for the removal of 1,2,3-trichloropropane (1,2,3-TPC) and perfluorinated compounds (PFCs) contaminants from groundwater sources of drinking water, Environmental Air market mercury removal products, as well as improved Environmental Water market demand in Europe.

Excluding the New Business and foreign currency translation, net sales in the Activated Carbon segment increased for the year to date period ended September 30, 2017 as compared to 2016. The increased sales in the Americas were attributed to higher demand for Environmental Air market mercury removal products as well as metal recovery and respirator products in the Specialty market. In addition, the Potable Water market experienced higher demand for the treatment of contaminants, as noted above. These increases were partially offset by lower activated carbon pellet sales for treating sulfur and nitrogen oxide emissions in the Asia Environmental Air market as a certain customer order in 2016 did not repeat in 2017, as well as lower overall sales in Europe. In addition, the Americas Environmental Water market sales declined as a result of the completion of a significant remediation project in 2016.

Net sales for the Alternative Materials segment increased \$15.2 million and \$35.9 million for the quarter and year to date periods ended September 30, 2017 as compared to the same periods in 2016 as a result of \$15.0 million and \$37.0 million of New Business sales of diatomaceous earth and perlite filtration media products. For the year to date period, these sales were partially offset by lower demand for defense and medical application products and by the negative impact of foreign currency due to the weaker British pound sterling, which totaled \$0.5 million.

Net sales for the Advanced Water Purification segment declined \$0.3 million and \$6.4 million for the quarter and year to date periods ended September 30, 2017 as compared to the same periods in 2016. Foreign currency translation effects in the Advanced Water Purification segment were not significant.

|                                   | Increase (Decrease)<br>in Net Sales      |                                            |
|-----------------------------------|------------------------------------------|--------------------------------------------|
|                                   | Three Months Ended<br>September 30, 2017 | Nine Months<br>Ended<br>September 30, 2017 |
| (Dollars in millions)             |                                          |                                            |
| Ballast water treatment           | \$ 0.4                                   | \$ (1.2)                                   |
| Traditional ultraviolet light     | 0.3                                      | (1.3)                                      |
| Ion exchange                      | (1.0)                                    | (3.9)                                      |
| Total Advanced Water Purification | \$ (0.3)                                 | \$ (6.4)                                   |

For the year to date period ended September 30, 2017, sales for ballast water treatment were lower due to a lack of market demand driven by ship owners requesting extensions to compliance dates. Ion exchange and traditional ultraviolet light sales were lower due to several large projects that were completed in 2016 that did not repeat in 2017.

Net sales less cost of products sold (excluding depreciation and amortization), as a percentage of net sales, was 29.9% for the quarter ended September 30, 2017 compared to 31.1% for the similar 2016 period, a 1.2 percentage point or \$2.0 million decrease. The inclusion in 2017 of the historically lower margins of the New Business caused an approximate

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\$3.1 million decline, impacting both the Activated Carbon and Alternative Materials segments. The decline was partially offset by a more favorable product mix, along with favorable major maintenance costs in the quarter within the legacy business, primarily in the Activated Carbon segment.

Net sales less cost of products sold (excluding depreciation and amortization), as a percentage of net sales, was 30.4% for the year to date period ended September 30, 2017 compared to 33.2% for the similar 2016 period, a 2.8 percentage point or \$12.8 million decrease. Contributing to the decline was the inclusion in 2017 of the historically lower margins of the New Business which caused an approximate \$6.1 million decline, impacting both the Activated Carbon and Alternative Materials segments. In addition, a \$0.9 million business interruption insurance settlement benefited the Activated Carbon segment in 2016. The remaining decline occurred within the legacy business, primarily in the Activated Carbon segment, due to a less favorable product mix and timing of scheduled major maintenance at the coal-based virgin activated carbon manufacturing facilities. The Company's cost of products sold excludes depreciation and amortization; therefore it may not be comparable to that of other companies.

Depreciation and amortization increased \$2.4 million and \$7.9 million for the quarter and year to date periods ended September 30, 2017 versus the similar 2016 periods, primarily as a result of \$2.5 million and \$7.5 million of expense related to the New Business. Of the total increase, \$1.3 million and \$4.6 million was included in the Activated Carbon segment, and \$1.2 million and \$3.5 million was reported in the Alternative Materials segment for the quarter and year to date periods ended September 30, 2017, respectively.

Selling, general and administrative expenses increased \$6.9 million or 36.2%, and \$9.2 million or 14.3% for the quarter and year to date periods ended September 30, 2017 versus the comparable 2016 periods. The increases included \$2.5 million and \$7.9 million of expenses incurred by the New Business for the quarter and year to date periods ended September 30, 2017, respectively. The impact of the New Business was split relatively evenly between the Activated Carbon and Alternative Materials segments. The 2017 quarter and year to date periods also included \$3.3 million of costs related to the Pending Merger with Kuraray, which were not allocated to a reportable segment. Partially offsetting the additional expenses from the New Business and Pending Merger were the following, both of which are primarily reflected in the Activated Carbon segment. Acquisition and integration related costs declined by \$0.6 million and \$0.7 million in 2017 as compared to the prior year quarter and year to date periods, respectively. In addition, a \$0.8 million pension settlement charge was recorded in the year to date period ended September 30, 2016.

Excluding expenses from the New Business, research and development expenses were comparable for the quarter and year to date periods ended September 30, 2017 versus the comparable 2016 periods.

Interest income was comparable for the quarter and year to date periods ended September 30, 2017 versus the comparable 2016 periods.

Interest expense increased \$1.6 million and \$4.5 million for the quarter and year to date periods ended September 30, 2017 versus the comparable 2016 periods due to an increase in the average outstanding debt balance primarily resulting from the Company's purchase of the New Business, coupled with higher interest rates in 2017.

Other expense - net was comparable for the quarter and year to date periods ended September 30, 2017 versus the comparable 2016 periods.

The income tax provision increased \$0.3 million for the quarter ended September 30, 2017 as compared to the similar period in 2016. The effective tax rate for the three months ended September 30, 2017 was 27.0% compared to 20.2% for the similar period in 2016. The increases in the income tax provision and the effective tax rate for the quarter ended September 30, 2017 are related to a reduction of favorable permanent differences.

The income tax provision for the year to date period ended September 30, 2017 increased \$0.6 million as compared to the similar 2016 period. The increase between the year to date periods is related to the reorganization effort described below, and was partially offset by the tax effect of the lower year to date pre-tax earnings for the same period. The effective tax rate for the year to date period ended September 30, 2017 was 43.9% compared to 30.3% for the similar period in 2016. The increase in the effective tax rate primarily relates to the incorporation of the Company's U.S. Belgium branch. The incorporation was a part of an overall single integrated plan of reorganization that included the Company's acquisition of the New Business. The impact of the U.S. Belgium branch incorporation was a discrete event

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for the first quarter of 2017 and increased the effective tax rate for the year to date period ended September 30, 2017 by approximately 11.1%.

In the preparation of its effective tax rate, the Company uses an estimate of pre-tax earnings for the year. Throughout the year this estimate may change based on actual results and annual earnings estimate revisions in various tax jurisdictions. Since the Company's permanent tax benefits are relatively constant, changes in the estimate may have a significant impact on the effective tax rate in future periods.

## Liquidity and Capital Resources

The Company has had sufficient financial resources to meet its operating requirements and to fund capital spending, dividend payments and pension plans.

Cash flows provided by operating activities were \$28.2 million for the nine months ended September 30, 2017 compared to \$52.2 million for the comparable period ended September 30, 2016. The \$24.0 million decline in net cash flows as compared to the prior year period resulted from a net unfavorable working capital change driven by accounts receivable, tax payments, revenue in excess of billings, along with the lower operating results in the first nine months of 2017 as compared to 2016.

Cash flows used in investing activities included capital expenditures totaling \$40.9 million for the nine months ended September 30, 2017 compared to expenditures of \$23.4 million for the same period in 2016. The expenditures for both periods were primarily for improvements to manufacturing facilities, including the upgrade of the Company's Pennsylvania reactivation plant and debottlenecking of its plant in France in 2017. Capital expenditures for 2017 are currently projected to be approximately \$60 million to \$65 million. The aforementioned expenditures are expected to be funded by operating cash flows, cash on hand and borrowings under existing credit facilities.

During the second quarter of 2017, the Company finalized the purchase price of the New Business, resulting in an additional payment of \$1.2 million. Proceeds from the sale of assets were \$0.3 million for the nine months ended September 30, 2017 and \$1.2 million for the nine months ended September 30, 2016.

Cash flows provided by financing activities increased for the period ended September 30, 2017 as compared to the similar 2016 period as a result of higher borrowings and the suspension of the share repurchase program in April of 2016. The increase was partially offset by realized losses from the settlement of foreign exchange contracts pertaining to an intercompany loan.

In October, 2016, the Company entered into the First Amended and Restated Credit Agreement (Credit Agreement) which provides for total borrowing capacity of \$400 million, comprised of a \$300 million revolving credit facility (Revolver) that expires on October 4, 2021, and a \$100 million term loan facility (Term Loan) that expires on October 4, 2023. The Revolver is available for working capital requirements and general corporate purposes. Total availability under the Credit Agreement was \$150.2 million as of September 30, 2017.

Required quarterly repayments under the Term Loan began January 1, 2017, and are equal to 1.25% of the outstanding balance until January 1, 2019, at which time the quarterly repayments will increase to 2.0% until the remaining balance is due on the October 4, 2023 maturity date.

Certain domestic subsidiaries of the Company unconditionally guarantee all indebtedness and obligations related to borrowings under the Credit Agreement. The Company's obligations under the Credit Agreement are unsecured. The Credit Agreement contains customary affirmative and negative covenants for credit facilities of this type. The Credit Agreement contains a \$14 million annual dividend dollar restriction. The Company has to comply with certain financial covenants including minimum interest coverage ratio and a maximum leverage ratio as defined within the Credit Agreement. The Company was in compliance with all such covenants as of September 30, 2017.

Refer to Note 5 to the condensed consolidated financial statements in Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for further details on the Company's borrowing arrangements.

In December 2013, the Company's Board of Directors approved a share repurchase program with a total of \$150 million of purchases authorized. In April 2016, the Company suspended the activities of the share repurchase program. During

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the nine months ended September 30, 2016, the Company repurchased 518,576 shares, at an average price of \$15.81 per share. All of the above mentioned repurchases were funded from operating cash flows, cash on hand, and borrowings and are held as treasury stock. Subsequent to these repurchases, the Company's remaining authorization to repurchase its common stock is approximately \$64.1 million.

Quarterly dividends on common stock of \$0.05 per share were declared and paid in the first, second and third quarters of 2017 and 2016. In addition, in November 2017, the Company's Board of Directors declared a dividend on common stock of \$0.05 per share.

The Company currently expects that cash from annual operating activities plus cash balances and available external financing will be sufficient to meet its cash requirements for the next twelve months. The cash needs of each of the Company's reporting segments are principally covered by the segment's operating cash flow on a standalone basis. Any additional needs will be funded by cash on hand or borrowings under the existing credit facilities. The Advanced Water Purification segment historically has not required extensive capital expenditures. The Company believes that operating cash flows, cash on hand and borrowings will adequately support each of the segments cash needs.

Cash and cash equivalents include \$23.2 million and \$27.4 million held by the Company's foreign subsidiaries as of September 30, 2017 and December 31, 2016, respectively. Generally, cash and cash equivalents held by foreign subsidiaries are not readily available for use in the U.S. without adverse tax consequences. The Company's principal sources of liquidity are its cash flows from its operating activities or borrowings directly from its lines of credit. The Company does not believe the level of its non-U.S. cash position will have an adverse effect on working capital needs, planned growth, repayment of maturing debt, or pension plan funding.

As previously disclosed, the Company entered into a definitive merger agreement in September 2017 with Kuraray. If the merger agreement is terminated under certain circumstances, the Company would be obligated to pay Kuraray a termination fee of \$33.2 million.

## Contractual Obligations

The Company is obligated to make future payments under various contracts such as debt agreements, lease agreements, and unconditional purchase obligations. As of September 30, 2017, there have been no material changes in the payment terms of these obligations since December 31, 2016.

## Contingencies

The Company is involved in various legal proceedings, lawsuits and claims, including employment, product warranty and environmental matters of a nature considered normal to its business. It is the Company's policy to accrue for amounts related to these legal matters when it is probable that a liability has been incurred and the loss amount is reasonably estimable. Refer to Note 11 to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for further details.

#### New Accounting Pronouncements

Refer to Note 1 to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q, which is incorporated herein by reference, for further details on recently issued accounting guidance.

#### Critical Accounting Policies

There were no material changes to the Company's critical accounting policies as disclosed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

#### Outlook

On September 21, 2017, the Company entered into a definitive merger agreement under which a subsidiary of the Japanese chemical manufacturer Kuraray agreed to acquire the Company, by way of a reverse triangular merger. Following the consummation of the Pending Merger, the Company would become a wholly owned subsidiary of

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Kuraray. Refer to Note 16 of the condensed consolidated financial statements in Item 1 of this Quarterly report on Form 10-Q for additional information regarding the Pending Merger.

Over 85% of the Company's current revenues are derived from activities in its Activated Carbon segment. According to the Company and independent market research estimates, demand for activated carbon is forecasted to increase at a 3% - 6% compound annual growth rate from 2016 through 2021. This estimated growth is expected to be driven by increasing global demand for clean air and drinking water as a result of expected economic growth generally, heightened public and consumer awareness of the harmful impacts to human health of contaminants in air and water supplies, and new and continuing government regulations. In addition, expected long-term growth of the economies of both mature and developing countries around the world are expected to increase the demand for activated carbon for use in industrial and food and beverage production processes and related wastewater treatment applications.

The ultimate pace of future demand growth for activated carbon will be dependent upon many factors, including: the pace of global economic growth, and short or prolonged economic slowdowns in any one or several geographic regions. Future demand growth is also dependent on the impact and timing of potential new air and water regulations as well as the possibility for changes to existing regulations, including the potential impact of environmental policies of the new Presidential administration installed in the U.S. in January 2017. Changes in corporate income tax and cross-border tax policies in the U.S. and other countries, as well as potential impacts from changes in the value of the U.S. dollar versus other global currencies could also impact future demand growth.

As a result of the Company's demonstrated ability to effectively meet market requirements through its provisioning of high performing virgin activated carbon and reactivated carbon, as well as its highly-regarded and value-added field and technical support services and carbon adsorption equipment offerings – either individually or in combination, the Company expects demand for its activated carbon products and services to increase over the longer term. Backlog for carbon adsorption equipment was \$12.8 million as of September 30, 2017 as compared to \$7.2 million as of December 31, 2016.

Nearly 10% of the Company's current revenues are derived from its Alternative Materials segment. Over the longer term, the Company expects increased demand for its carbon cloth products in wound care applications due to the demonstrated benefits of these products in the wound healing process and for controlling wound odor as well as the Company's recent and increased focus on marketing these products to wound care end market customers. In addition the Company anticipates a continuation of steady demand for its diatomaceous earth and perlite filtration media products, particularly in Europe in the food and beverage and industrial end market applications.

Less than 5% of the Company's current revenues are derived from its Advanced Water Purification segment. Similar to the Activated Carbon segment, the potential for the future growth of activities in this segment are dependent on environmental regulations – including those related to regulating the discharge of ballast water from ships. Over the longer term, the Company expects steady demand for its ion exchange and traditional ultraviolet light water treatment products and services, to be complemented by a period of significant growth in demand for its ballast water treatment

systems (BWTS). This expected increase in demand is expected to coincide with, and be driven by, the commencement of the compliance implementation schedule of the International Maritime Organization's ballast water management regulation (the IMO Convention) on September 8, 2019. The ultimate timing and pace of change in the demand for the Company's BWTS will be dependent upon a number of variables including: the September 8, 2019 IMO Convention compliance implementation schedule date remaining in place, and the Company's level of success in completing the testing of its BWTS to gain type approval for compliance with a separate United States Coast Guard ballast water regulation that is already in effect. Equipment backlog for the Advanced Water Purification segment was \$5.5 million as of September 30, 2017 as compared to \$3.7 million as of December 31, 2016.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

There were no material changes in the Company's exposure to market risk as discussed in the Company's Annual Report on Form 10-K for the year ended December 31, 2016.

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### Item 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

The Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures as of September 30, 2017. These disclosure controls and procedures are the controls and other procedures that were designed to provide reasonable assurance that information required to be disclosed in reports that are filed with or submitted to the U.S. Securities and Exchange Commission is: (1) accumulated and communicated to management, including the Chief Executive Officer (CEO) and Chief Financial Officer (CFO), to allow timely decisions regarding required disclosures and (2) recorded, processed, summarized and reported within the time periods specified in applicable law and regulations.

As previously disclosed in the Company's Fiscal 2016 Form 10-K, management concluded that our internal control over financial reporting was not effective based upon a material weakness identified as of December 31, 2016 related to a subset of transactions related to the U.S. potable water market. In these instances, certain transactions were inappropriately bifurcated and revenue was recognized prior to the completion of the revenue recognition criteria. Based on this evaluation, the CEO and CFO have concluded that the material weakness previously identified in the Fiscal 2016 Form 10-K was still present as of September 30, 2017. Based on this, the CEO and CFO concluded that, as of September 30, 2017, the Company's disclosure controls and procedures were not effective at the reasonable assurance level due to the material weakness in our internal control over financial reporting related to a subset of transactions related to the U.S. potable water market. Notwithstanding the identified material weakness, management has determined that the financial statements and other information included in this Quarterly Report on Form 10-Q and other periodic filings present fairly, in all material respects, our financial position, results of operations, and cash flows for the periods presented in conformity with accounting principles generally in the United States.

#### Remediation Efforts

We have worked, and continue to work, to strengthen our internal control over financial reporting. We are committed to ensuring that such controls are designed and operating effectively. Since identifying the material weakness in our internal control over financial reporting, we are developing remediation plans to fully address the control failures.

- The Company continues to review its revenue recognition policy as it relates to each business unit. As such, the Company has established financial business analyst positions in the U.S. to identify revenue elements and provide guidance regarding appropriate revenue recognition.
- The Company initiated training regarding revenue recognition to appropriate areas of the business.
- The Company established a Compliance function that has worked with its business units and corporate accounting to assess business processes. As a result, the Company is in the process of implementing additional internal controls,

including those internal controls over the assessment of revenue recognition criteria as it relates to the contracts impacted by the material weakness.

On a quarterly basis, the status of the remediation implementation is provided to the Company's Audit Committee. The Company will continue to monitor the effectiveness of these remediation actions once the plans are fully implemented. We believe that the actions described above will strengthen our internal controls over financial reporting related to the revenue recognition process for this subset of transactions, and will, once completed, remediate the material weakness that we identified in our internal controls over financial reporting as of December 31, 2016.

#### Changes in Internal Control Over Financial Reporting

Remediation efforts were ongoing during the nine months ended September 30, 2017, and other than those remediation efforts, there have not been any changes in the Company's internal controls over financial reporting that occurred during the fiscal quarter covered by this Quarterly Report on Form 10-Q, which have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II — OTHER INFORMATION

Item 1. Legal Proceedings

Following the September 21, 2017 announcement of the Pending Merger with a subsidiary of Kuraray, putative class action lawsuits were filed. The first lawsuit was filed in the United States District Court for the District of Delaware and is captioned Mitchell v. Calgon Carbon Corporation, No. 1:17 cv 01572 UNA (Mitchell Lawsuit). The second lawsuit was filed in the United States District Court for the Western District of Pennsylvania and is captioned Assad v. Calgon Carbon Corporation, No. 2:17 cv 01433 AJS (Assad Lawsuit). The Mitchell Lawsuit together with the Assad Lawsuit (Merger Lawsuits), collectively seek to, among other things, enjoin the merger. The Merger Lawsuits allege, among other things, that the Company and members of the Company's Board of Directors violated federal securities laws by failing to disclose material information relating to the merger, including with respect to the financial analyses of the Company's financial advisor and financial projections prepared by the Company's management. As of the date of this Quarterly Report on Form 10-Q, neither the Company nor any member of the Company's Board of Directors has been served with a complaint in respect of such litigation, and the Company has not made any response to the Merger Lawsuits.

Refer to Note 11 to the condensed consolidated financial statements included in Item 1 of this Quarterly Report on Form 10-Q, for further details.

Item 1A. Risk Factors

There were no material changes in the Company's risk factors from the risks disclosed in the Company's Form 10-K for the year ended December 31, 2016 other than those relevant to the Pending Merger. Refer to the risk factors relevant to the Pending Merger as set forth in the Company's preliminary proxy statement filed on October 27, 2017.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

Issuer Purchases of Equity Securities

| Period                              | (a) Total<br>Number<br>of Shares<br>Purchased (1) | (b) Average<br>Price Paid<br>Per Share | (c) Total Number of<br>Shares Purchased<br>as Part of Publicly<br>Announced<br>Repurchase Plans<br>or Programs (2) | (d) Maximum Number<br>(or Approximate<br>Dollar Value)<br>of Shares that May<br>Yet be Purchased<br>Under the Plans or<br>Programs |
|-------------------------------------|---------------------------------------------------|----------------------------------------|--------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------|
| July 1 — July 31, 2017              | —                                                 | \$ —                                   | —                                                                                                                  | \$ 64,131,013                                                                                                                      |
| August 1 — August 31, 2017          | 87                                                | \$ 15.98                               | —                                                                                                                  | \$ 64,131,013                                                                                                                      |
| September 1 — September 30,<br>2017 | —                                                 | \$ —                                   | —                                                                                                                  | \$ 64,131,013                                                                                                                      |

- (1) Includes 87 shares surrendered to the Company by employees to satisfy tax withholding obligations on restricted share awards issued under the Company's Equity Incentive Plan. Future purchases under this Plan will be dependent upon employee elections.
- (2) In December 2013, the Company's Board of Directors authorized the repurchase of additional common stock, resulting in a total remaining availability of \$150 million. There is no expiration date for this program. In April 2016, the Company announced that it would suspend the activities of the share repurchase program.

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Item 6. Exhibits

| Exhibit No. | Description                                                                                                                                                                                                                                                                                     | Method of filing   |
|-------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|
| 2.1*        | <u>Agreement and Plan of Merger, dated September 21, 2017, by and among Kuraray Co., Ltd., Kuraray Holdings U.S.A., Inc., KJ Merger Sub, Inc. and Calgon Carbon Corporation.</u>                                                                                                                | (a)                |
| 3.1         | <u>Amendment to the Amended and Restated By-Laws of Calgon Carbon Corporation.</u>                                                                                                                                                                                                              | (b)                |
| 10.1        | <u>Second Amendment to First Amended and Restated Credit Agreement by and among Calgon Carbon Corporation, the other Borrowers party thereto, the Guarantor party thereto, the Lenders party thereto, and PNC Bank, National Association as Administrative Agent, dated September 21, 2017.</u> | (c)                |
| 31.1        | <u>Rule 13a-14(a) Certification of Chief Executive Officer</u>                                                                                                                                                                                                                                  | Filed herewith     |
| 31.2        | <u>Rule 13a-14(a) Certification of Chief Financial Officer</u>                                                                                                                                                                                                                                  | Filed herewith     |
| 32.1        | <u>Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>                                                                                                                                       | Furnished herewith |
| 32.2        | <u>Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</u>                                                                                                                                       | Furnished herewith |
| 101.INS     | XBRL Instance Document                                                                                                                                                                                                                                                                          |                    |
| 101.SCH     | XBRL Taxonomy Extension Schema Document                                                                                                                                                                                                                                                         |                    |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase Document                                                                                                                                                                                                                                           |                    |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase Document                                                                                                                                                                                                                                            |                    |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase Document                                                                                                                                                                                                                                                 |                    |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase Document                                                                                                                                                                                                                                          |                    |
| (a)         | <u>Incorporated herein by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed September 21, 2017</u>                                                                                                                                                                     |                    |
| (b)         | <u>Incorporated herein by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed September 21, 2017</u>                                                                                                                                                                     |                    |
| (c)         | <u>Incorporated herein by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K filed September 21, 2017</u>                                                                                                                                                                    |                    |

\* Certain exhibits and schedules have been omitted pursuant to Item 601(b)(2) of Regulation S-K and will be provided to the Securities and Exchange Commission upon request.

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SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CALGON CARBON  
CORPORATION  
(REGISTRANT)

Date: November 6, 2017 /s/ Robert M. Fortwangler  
Robert M. Fortwangler  
Senior Vice President,  
Chief Financial Officer