

NEXSTAR BROADCASTING GROUP INC  
Form 10-Q  
November 05, 2015  
UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 000-50478

NEXSTAR BROADCASTING GROUP, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware  
(State of Incorporation or Organization)

23-3083125  
(I.R.S. Employer Identification No.)

545 E. John Carpenter Freeway, Suite 700, Irving, Texas  
(Address of Principal Executive Offices)

75062  
(Zip Code)

(972) 373-8800

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that it was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (check one):

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

Large accelerated filer  Accelerated filer

Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of November 2, 2015, the registrant had 30,620,804 shares of Class A Common Stock outstanding.

---

## TABLE OF CONTENTS

|   | Page |
|---|------|
| PART I FINANCIAL INFORMATION  |      |
| ITEM 1. <u>Financial Statements (Unaudited)</u>   |      |
| <u>Condensed Consolidated Balance Sheets as of September 30, 2015 and December 31, 2014</u>                             | 1    |
| <u>Condensed Consolidated Statements of Operations for the three and nine months ended September 30, 2015 and 2014</u>  | 2    |
| <u>Condensed Consolidated Statement of Changes in Stockholders' Equity for the nine months ended September 30, 2015</u> | 3    |
| <u>Condensed Consolidated Statements of Cash Flows for the nine months ended September 30, 2015 and 2014</u>            | 4    |
| <u>Notes to Condensed Consolidated Financial Statements</u>   | 5    |
| ITEM 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                    | 31   |
| ITEM 3. <u>Quantitative and Qualitative Disclosures about Market Risk</u>   | 41   |
| ITEM 4. <u>Controls and Procedures</u>  | 41   |
| PART II OTHER INFORMATION   |      |
| ITEM 1. <u>Legal Proceedings</u>  | 42   |
| ITEM 1A. <u>Risk Factors</u>  | 42   |
| ITEM 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>  | 42   |
| ITEM 3. <u>Defaults Upon Senior Securities</u>  | 42   |
| ITEM 4. <u>Mine Safety Disclosures</u>  | 42   |
| ITEM 5. <u>Other Information</u>  | 42   |
| ITEM 6. <u>Exhibits</u>   | 43   |

## PART I. FINANCIAL INFORMATION

## ITEM 1. Financial Statements

## NEXSTAR BROADCASTING GROUP, INC.

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands, except share information, unaudited)

|  | September<br>30,<br>2015 | December<br>31,<br>2014 |
|--|--------------------------|-------------------------|
| <b>ASSETS</b>  |                          |                         |
| Current assets:  |                          |                         |
| Cash and cash equivalents  | \$23,356                 | \$131,912               |
| Accounts receivable, net of allowance for doubtful accounts of \$5,027 and \$3,002, respectively | 174,709                  | 127,878                 |
| Deferred tax assets, net   | 64,263                   | 41,737                  |
| Broadcast rights   | 18,839                   | 10,873                  |
| Prepaid expenses and other current assets  | 7,986                    | 5,264                   |
| Total current assets   | 289,153                  | 317,664                 |
| Property and equipment, net  | 271,567                  | 237,739                 |
| Goodwill   | 445,187                  | 256,491                 |
| FCC licenses   | 489,698                  | 322,040                 |
| Other intangible assets, net   | 321,099                  | 194,129                 |
| Other noncurrent assets, net   | 43,502                   | 118,387                 |
| Total assets <sup>(1)</sup>  | \$1,860,206              | \$1,446,450             |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>  |                          |                         |
| Current liabilities:   |                          |                         |
| Current portion of debt  | \$19,887                 | \$15,840                |
| Current portion of broadcast rights payable  | 21,009                   | 11,935                  |
| Accounts payable   | 23,683                   | 17,231                  |
| Accrued expenses   | 51,493                   | 36,807                  |
| Taxes payable  | 2,164                    | 4,899                   |
| Interest payable   | 15,766                   | 4,601                   |
| Other current liabilities  | 9,016                    | 5,953                   |
| Total current liabilities  | 143,018                  | 97,266                  |
| Debt   | 1,465,251                | 1,204,529               |
| Deferred tax liabilities   | 139,439                  | 44,224                  |
| Other noncurrent liabilities   | 50,768                   | 43,894                  |
| Total liabilities <sup>(1)</sup>   | 1,798,476                | 1,389,913               |
| Commitments and contingencies  |                          |                         |
| Stockholders' equity:  |                          |                         |
| Preferred stock - \$0.01 par value, 200,000 shares authorized; none issued and outstanding       |                          |                         |
| at each of September 30, 2015 and December 31, 2014  | -                        | -                       |
| Class A Common stock - \$0.01 par value, 100,000,000 shares authorized; 31,621,369 shares issued | 316                      | 312                     |

and 30,620,804 shares outstanding at September 30, 2015, and 31,172,060 shares issued and

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

|  |             |             |
|--|-------------|-------------|
| outstanding at December 31, 2014   |             |             |
| Class B Common stock - \$0.01 par value, 20,000,000 shares authorized; none issued and |             |             |
| outstanding at each of September 30, 2015 and December 31, 2014                        | -           | -           |
| Class C Common stock - \$0.01 par value, 5,000,000 shares authorized; none issued and  |             |             |
| outstanding at each of September 30, 2015 and December 31, 2014                        | -           | -           |
| Additional paid-in capital   | 399,372     | 398,029     |
| Accumulated deficit  | (295,294 )  | (345,804 )  |
| Treasury stock - at cost; 1,000,565 shares at September 30, 2015                       | (48,121 )   | -           |
| Total Nexstar Broadcasting Group, Inc. stockholders' equity                            | 56,273      | 52,537      |
| Noncontrolling interests in consolidated variable interest entities                    | 5,457       | 4,000       |
| Total stockholders' equity   | 61,730      | 56,537      |
| Total liabilities and stockholders' equity   | \$1,860,206 | \$1,446,450 |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

(1) The consolidated total assets as of September 30, 2015 and December 31, 2014 include certain assets held by consolidated VIEs of \$120.9 million and \$49.1 million, respectively, which are not available to be used to settle the obligations of Nexstar. The consolidated total liabilities as of September 30, 2015 and December 31, 2014 include certain liabilities of consolidated VIEs of \$38.9 million and \$17.9 million, respectively, for which the creditors of the VIEs have no recourse to the general credit of Nexstar. See Note 2 for additional information.

1

---

## NEXSTAR BROADCASTING GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share information, unaudited)

|   | Three Months Ended    |           | Nine Months Ended     |           |
|---|-----------------------|-----------|-----------------------|-----------|
|   | September 30,<br>2015 | 2014      | September 30,<br>2015 | 2014      |
| Net revenue   | \$224,897             | \$157,744 | \$649,610             | \$438,507 |
| Operating expenses:   |                       |           |                       |           |
| Direct operating expenses, excluding depreciation and amortization                        | 80,417                | 48,395    | 225,113               | 135,501   |
| Selling, general, and administrative expenses, excluding depreciation<br>and amortization | 56,426                | 43,652    | 170,272               | 128,488   |
| Amortization of broadcast rights  | 15,312                | 8,771     | 44,566                | 25,683    |
| Amortization of intangible assets   | 11,351                | 6,392     | 35,648                | 18,697    |
| Depreciation  | 13,076                | 8,838     | 35,250                | 25,800    |
| Total operating expenses  | 176,582               | 116,048   | 510,849               | 334,169   |
| Income from operations  | 48,315                | 41,696    | 138,761               | 104,338   |
| Interest expense, net   | (20,396 )             | (15,530 ) | (60,080 )             | (46,039 ) |
| Loss on extinguishment of debt  | -                     | -         | -                     | (71 )     |
| Other expenses  | (115 )                | (172 )    | (383 )                | (427 )    |
| Income before income taxes  | 27,804                | 25,994    | 78,298                | 57,801    |
| Income tax expense  | (10,649 )             | (10,590 ) | (29,331 )             | (24,100 ) |
| Net income  | 17,155                | 15,404    | 48,967                | 33,701    |
| Net loss attributable to noncontrolling interests   | 127                   | -         | 1,543                 | -         |
| Net income attributable to Nexstar Broadcasting Group, Inc.                               | \$17,282              | \$15,404  | \$50,510              | \$33,701  |
| Net income per common share attributable to Nexstar Broadcasting<br>Group, Inc.:          |                       |           |                       |           |
| Basic   | \$0.55                | \$0.50    | \$1.62                | \$1.10    |
| Diluted   | \$0.54                | \$0.48    | \$1.57                | \$1.05    |
| Weighted average number of common shares outstanding:                                     |                       |           |                       |           |
| Basic   | 31,262                | 30,888    | 31,261                | 30,711    |
| Diluted   | 32,151                | 32,067    | 32,263                | 31,970    |
| Dividends declared per common share   | \$0.19                | \$0.15    | \$0.57                | \$0.45    |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

NEXSTAR BROADCASTING GROUP, INC.

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY

For the Nine Months Ended September 30, 2015

(in thousands, except share information, unaudited)

|   | Preferred Stock |        | Common Stock |        |        | Class B |        |        | Class C |          |           | Additional Paid-In Capital |             | Accumulated Deficit | Treasury Stock | Noncontrolling interests in consolidated equity | Total Stockholders' Equity |
|---|-----------------|--------|--------------|--------|--------|---------|--------|--------|---------|----------|-----------|----------------------------|-------------|---------------------|----------------|---|----------------------------|
|   | Shares          | Amount | Shares       | Amount | Shares | Amount  | Shares | Amount | Shares  | Amount   | Shares    | Amount                     |             |                     |                |   |                            |
| Balances as of December 31, 2014                                | -               | \$-    | 31,172,060   | \$312  | -      | \$-     | -      | \$-    | -       | \$-      | \$398,029 | \$(345,804)                | -           | \$-                 | \$4,000        | \$56,537  |                            |
| Stock-based compensation expense                                | -               | -      | -            | -      | -      | -       | -      | -      | -       | 8,515    | -         | -                          | -           | -                   | -              | 8,515   |                            |
| Purchase of treasury stock                                      | -               | -      | -            | -      | -      | -       | -      | -      | -       | -        | -         | -                          | (1,010,565) | (48,660)            | -              | (48,660)  |                            |
| Exercise of stock options and vesting of restricted stock units | -               | -      | 449,309      | 4      | -      | -       | -      | -      | -       | 2,784    | -         | -                          | 10,000      | 539                 | -              | 3,327   |                            |
| Excess tax benefit from stock option exercises                  | -               | -      | -            | -      | -      | -       | -      | -      | -       | 7,914    | -         | -                          | -           | -                   | -              | 7,914   |                            |
| Common stock dividends  | -               | -      | -            | -      | -      | -       | -      | -      | -       | (17,870) | -         | -                          | -           | -                   | -              | (17,870)  |                            |

|                 |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
|-----------------|---|-----|------------|-------|---|-----|---|-----|-----------|-------------|-------------|------------|---------|----------|--|
| declared        |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| Consolidation   |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| of              |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| a variable      |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| interest entity | - | -   | -          | -     | - | -   | - | -   | -         | -           | -           | -          | 2,900   | 2,900    |  |
| Contribution    |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| from            |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| a               |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| noncontrolling  |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| interest        | - | -   | -          | -     | - | -   | - | -   | -         | -           | -           | -          | 100     | 100      |  |
| Net income      | - | -   | -          | -     | - | -   | - | -   | 50,510    | -           | -           | -          | (1,543) | 48,967   |  |
| Balances as of  |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| September 30,   |   |     |            |       |   |     |   |     |           |             |             |            |         |          |  |
| 2015            | - | \$- | 31,621,369 | \$316 | - | \$- | - | \$- | \$399,372 | \$(295,294) | (1,000,565) | \$(48,121) | \$5,457 | \$61,730 |  |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.



## NEXSTAR BROADCASTING GROUP, INC.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands, unaudited)

|  | Nine Months Ended<br>September 30, |           |
|--|------------------------------------|-----------|
|  | 2015                               | 2014      |
| Cash flows from operating activities:  |                                    |           |
| Net income   | \$48,967                           | \$33,701  |
| Adjustments to reconcile net income to net cash provided by operating activities:  |                                    |           |
| Provision for bad debt   | 1,764                              | 1,759     |
| Amortization of broadcast rights, excluding barter                                 | 16,297                             | 8,904     |
| Depreciation of property and equipment   | 35,250                             | 25,800    |
| Amortization of intangible assets  | 35,648                             | 18,697    |
| Loss on asset disposal, net  | 922                                | 139       |
| Amortization of debt financing costs and debt discounts                            | 2,756                              | 2,033     |
| Loss on extinguishment of debt   | -                                  | 71        |
| Stock-based compensation expense   | 8,515                              | 5,484     |
| Deferred income taxes  | 26,513                             | 21,371    |
| Payments for broadcast rights  | (16,280 )                          | (9,108 )  |
| Deferred gain recognition  | (327 )                             | (327 )    |
| Amortization of deferred representation fee incentive                              | (836 )                             | (625 )    |
| Non-cash representation contract termination fee                                   | 1,516                              | 353       |
| Excess tax benefit from stock option exercises                                     | (7,914 )                           | (4,766 )  |
| Changes in operating assets and liabilities, net of acquisitions and dispositions: |                                    |           |
| Accounts receivable  | (11,633 )                          | 1,326     |
| Prepaid expenses and other current assets  | (2,002 )                           | 475       |
| Other noncurrent assets  | 361                                | 261       |
| Accounts payable and accrued expenses  | 10,600                             | 6,078     |
| Taxes payable  | (20,699 )                          | (70 )     |
| Interest payable   | 11,165                             | 9,278     |
| Other noncurrent liabilities   | 72                                 | (192 )    |
| Net cash provided by operating activities  | 140,655                            | 120,642   |
| Cash flows from investing activities:  |                                    |           |
| Purchases of property and equipment  | (21,282 )                          | (13,904 ) |
| Deposits and payments for acquisitions, net of cash acquired                       | (461,678)                          | (85,298 ) |
| Proceeds from disposal of a station  | 26,805                             | -         |
| Proceeds from disposals of property and equipment                                  | 2,206                              | 82        |
| Net cash used in investing activities  | (453,949)                          | (99,120 ) |
| Cash flows from financing activities:  |                                    |           |
| Proceeds from long-term debt   | 416,950                            | 24,938    |
| Repayments of long-term debt   | (151,518)                          | (8,743 )  |
| Payments for debt financing costs  | (3,225 )                           | (357 )    |
| Contribution from a noncontrolling interest  | 100                                | -         |
| Purchase of treasury stock   | (48,660 )                          | -         |
| Proceeds from exercise of stock options  | 3,327                              | 1,291     |
| Excess tax benefit from stock option exercises                                     | 7,914                              | 4,766     |

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

|  |           |           |
|--|-----------|-----------|
| Common stock dividends paid                          | (17,870 ) | (13,812 ) |
| Payments for capital lease obligations               | (2,280 )  | (957 )    |
| Net cash provided by financing activities            | 204,738   | 7,126     |
| Net (decrease) increase in cash and cash equivalents | (108,556) | 28,648    |
| Cash and cash equivalents at beginning of period     | 131,912   | 40,028    |
| Cash and cash equivalents at end of period           | \$23,356  | \$68,676  |
| Supplemental information:                            |           |           |
| Interest paid  | \$46,159  | \$34,728  |
| Income taxes paid, net of refunds                    | \$23,437  | \$2,276   |
| Non-cash investing activities:                       |           |           |
| Accrued purchases of property and equipment          | \$1,661   | \$2,008   |
| Noncash purchases of property and equipment          | \$3,863   | \$1,332   |

The accompanying Notes are an integral part of these Condensed Consolidated Financial Statements.

NEXSTAR BROADCASTING GROUP, INC.

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

1. Organization and Business Operations

As of September 30, 2015, Nexstar Broadcasting Group, Inc. and its wholly-owned subsidiaries (“Nexstar”) owned, operated, programmed or provided sales and other services to 107 television stations and 36 digital multicast channels, including those owned by variable interest entities (“VIEs”), in 58 markets in the states of Alabama, Arizona, Arkansas, California, Colorado, Florida, Illinois, Indiana, Iowa, Louisiana, Maryland, Michigan, Missouri, Montana, Nevada, New York, Pennsylvania, Tennessee, Texas, Utah, Vermont, Virginia and Wisconsin. The stations are affiliates of ABC (20 stations), NBC (21 stations), FOX (27 stations), CBS (17 stations), The CW (10 stations and 2 digital multicast channels), MyNetworkTV (10 stations and 4 digital multicast channels), Telemundo (one station and one digital multicast channel), Bounce TV (9 digital multicast channels), Me-TV (9 digital multicast channels), Estrella (5 digital multicast channels), LATV (one digital multicast channel), This TV (one digital multicast channel), Weather Nation Utah (one digital multicast channel), Movies! (2 digital multicast channels), News/Weather (one digital multicast channel) and one independent station. Through various local service agreements, Nexstar provided sales, programming and other services to 31 stations and 5 digital multicast channels owned and/or operated by independent third parties. Nexstar operates in one reportable television broadcasting segment. The economic characteristics, services, production process, customer type and distribution methods for Nexstar’s operations are substantially similar and are therefore aggregated as a single reportable segment.

2. Summary of Significant Accounting Policies

Principles of Consolidation

The Condensed Consolidated Financial Statements include the accounts of Nexstar and the accounts of independently-owned VIEs for which Nexstar is the primary beneficiary. Nexstar and the consolidated VIEs are collectively referred to as the “Company.” Noncontrolling interests represent the VIE owners’ share of the equity in the consolidated VIEs and are presented as a component separate from Nexstar Broadcasting Group, Inc. stockholders’ equity. All intercompany account balances and transactions have been eliminated in consolidation. Nexstar management evaluates each arrangement that may include variable interests and determines the need to consolidate an entity where it determines Nexstar is the primary beneficiary of a VIE in accordance with related authoritative literature and interpretive guidance. Effective January 1, 2015, Nexstar entered into local service agreements to provide programming and sales services to stations acquired from Communications Corporation of America (“CCA”) and sold to Marshall Broadcasting Group, Inc. (“Marshall”) and stations owned by White Knight Broadcasting (“White Knight”), which were considered to be VIEs and were consolidated as of that date.

Certain assets of consolidated VIEs are not available to settle the obligations of Nexstar and there are certain liabilities of consolidated VIEs for which the creditors of the VIEs do not have recourse to the general credit of Nexstar. In previous filings, the Company presented such amounts as separate captions in its Consolidated Balance Sheets. Beginning in the first quarter of 2015, the Company has elected to present these amounts in a combined footnote on the Consolidated Balance Sheets, with footnote disclosure of the related carrying amounts and classification, as follows (in thousands):

|                              | September<br>30,<br>2015 | December<br>31,<br>2014 |     |
|------------------------------|--------------------------|-------------------------|-----|
| Current assets               | \$ 2,996                 | \$ 12                   | (1) |
| Property and equipment, net  | 4,273                    | -                       |     |
| Goodwill                     | 18,221                   | 697                     | (1) |
| FCC licenses                 | 74,312                   | 46,727                  |     |
| Other intangible assets, net | 20,548                   | 1,695                   | (1) |
| Other noncurrent assets, net | 574                      | -                       |     |
| Total assets                 | 120,924                  | 49,131                  |     |
| Current liabilities          | 13,266                   | 7,852                   |     |
| Noncurrent liabilities       | 25,659                   | 10,018                  |     |
| Total liabilities            | \$ 38,925                | \$ 17,870               |     |

(1) These balances relate to Parker Broadcasting of Colorado, LLC and were previously not presented separately on the Consolidated Balance Sheet. This correction is not considered material to the Consolidated Financial Statements as of December 31, 2014.

## Liquidity

Nexstar is highly leveraged, which makes it vulnerable to changes in general economic conditions. Nexstar's ability to repay or refinance its debt will depend on, among other things, financial, business, market, competitive and other conditions, many of which are beyond Nexstar's control.

## Interim Financial Statements

The Condensed Consolidated Financial Statements as of September 30, 2015 and for the three and nine months ended September 30, 2015 and 2014 are unaudited. However, in the opinion of management, such financial statements include all adjustments (consisting solely of normal recurring adjustments) necessary for the fair statement of the financial information included herein in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP") and pursuant to the rules and regulations of the Securities and Exchange Commission (the "SEC"). The preparation of the Condensed Consolidated Financial Statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the period. Actual results could differ from those estimates. Results of operations for interim periods are not necessarily indicative of results for the full year. These Condensed Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and related Notes included in Nexstar's Annual Report on Form 10-K for the year ended December 31, 2014. The balance sheet as of December 31, 2014 has been derived from the audited financial statements as of that date, but does not include all of the information and footnotes required by U.S. GAAP for complete financial statements.

## Variable Interest Entities

The Company may determine that an entity is a VIE as a result of local service agreements entered into with the owner-operator of an entity. The term local service agreement generally refers to a contract between two separately owned television stations serving the same market, whereby the owner-operator of one station contracts with the owner-operator of the other station to provide it with administrative, sales and other services required for the operation of its station. Nevertheless, the owner-operator of each station retains control and responsibility for the operation of its station, including ultimate responsibility over all programming broadcast on its station. A local service agreement can be (1) a time brokerage agreement ("TBA") which allows Nexstar to program most of a station's broadcast time, sell the station's advertising time and retain the advertising revenue generated in exchange for monthly payments, based on the station's monthly operating expenses, (2) a shared services agreement ("SSA") which allows the Nexstar station in the market to provide services including news production, technical maintenance and security, in exchange for Nexstar's right to receive certain payments as described in the SSA, or (3) a joint sales agreement ("JSA") which permits Nexstar to sell certain of the station's advertising time and retain a percentage of the related revenue, as described in the JSA.

## Consolidated VIEs

Mission Broadcasting, Inc. ("Mission"), Marshall and Parker Broadcasting of Colorado, LLC ("Parker") are consolidated by Nexstar because Nexstar is deemed under U.S. GAAP to have controlling financial interests in these entities for financial reporting purposes as a result of (1) local service agreements Nexstar has with the stations owned by these entities, (2) Nexstar's guarantees of the obligations incurred under Mission's and Marshall's senior secured credit facilities (see Note 6), (3) Nexstar having power over significant activities affecting these entities' economic performance, including budgeting for advertising revenue, certain advertising sales and, for Mission and Parker, hiring and firing of sales force personnel and (4) purchase options granted by Mission which permit Nexstar to acquire the assets and assume the liabilities of each Mission station, subject to Federal Communications Commission ("FCC") consent.

Effective January 1, 2015, upon Nexstar's acquisition of CCA, Nexstar assumed CCA's contractual obligations under its local service agreements with White Knight, the owner of six television stations in the Baton Rouge, Louisiana, Shreveport, Louisiana and Tyler-Longview, Texas markets. Nexstar evaluated the business arrangements with White Knight and has determined that it has a variable interest in this entity. Nexstar has also determined that it is the primary beneficiary of the variable interest because it has the ultimate power to direct the activities that most significantly impact the economic performance of White Knight, including management advice and consultation in broadcast matters, the ability to sell certain advertising on the White Knight stations, the production of the White Knight stations' news and other programming, and oversight and control of sales management personnel. Additionally, Nexstar assumed CCA's options to acquire the assets and assume the liabilities of each White Knight station, subject to FCC consent. Simultaneous with Nexstar's acquisition of CCA, Nexstar sold the assets of CCA stations KPEJ and KMSS to Marshall and, as discussed above, Nexstar is the primary beneficiary of Marshall. Therefore, Nexstar consolidated White Knight, KPEJ and KMSS as of January 1, 2015. See Note 3 for additional information with respect to these transactions.

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

The following table summarizes the various local service agreements Nexstar had in effect as of September 30, 2015 with Mission, Marshall, Parker and White Knight:

| Service Agreements | Owner        | Stations  |
|--------------------|--------------|---|
| TBA Only           | Mission      | WFXP and KHMT   |
|                    | Parker       | KFQX  |
| SSA & JSA          | Mission      | KJTL, KJBO-LP, KLRT, KASN, KOLR, KCIT, KCPN-LP, KAMC, KRBC, KSAN, WUTR, WAWV, WYOU, KODE, WTVO, KTVE, WTVW and WVNY |
|                    | Marshall     | KLJB, KPEJ and KMSS   |
|                    | White Knight | WVLA, KZUP, KFXK, KFXL, KLPN, KSHV  |

Nexstar's ability to receive cash from Mission, Marshall, Parker and White Knight is governed by the local service agreements. Under these agreements, Nexstar has received substantially all of the consolidated VIEs' available cash, after satisfaction of operating costs and debt obligations. Nexstar anticipates it will continue to receive substantially all of the consolidated VIEs' available cash, after satisfaction of operating costs and debt obligations. In compliance with FCC regulations for all the parties, Mission, Marshall, Parker and White Knight maintain complete responsibility for and control over programming, finances, personnel and operations of their stations.

The carrying amounts and classification of the assets and liabilities of the VIEs which have been included in the Condensed Consolidated Balance Sheets were as follows (in thousands):

|   | September<br>30,<br>2015 | December<br>31,<br>2014 |
|---|--------------------------|-------------------------|
| Current assets:                           |                          |                         |
| Cash and cash equivalents                 | \$ 5,437                 | \$ 1,440                |
| Accounts receivable, net                  | 15,805                   | 7,594                   |
| Deferred tax assets, net                  | 11,272                   | 9,389                   |
| Prepaid expenses and other current assets | 4,138                    | 2,657                   |
| Total current assets                      | 36,652                   | 21,080                  |
| Property and equipment, net               | 30,650                   | 26,235                  |
| Goodwill                                  | 69,864                   | 35,308                  |
| FCC licenses                              | 74,312                   | 46,727                  |
| Other intangible assets, net              | 59,495                   | 30,333                  |
| Other noncurrent assets, net              | 13,802                   | 61,619 <sup>(1)</sup>   |
| Total assets                              | \$ 284,775               | \$ 221,302              |
| Current liabilities:                      |                          |                         |
| Current portion of debt                   | \$ 6,410                 | \$ 5,137                |
| Interest payable                          | 28                       | 28                      |
| Other current liabilities                 | 13,266                   | 7,852                   |
| Total current liabilities                 | 19,704                   | 13,017                  |
| Debt                                      | 278,039                  | 285,922 <sup>(1)</sup>  |
| Other noncurrent liabilities              | 25,659                   | 10,018                  |
| Total liabilities                         | \$ 323,402               | \$ 308,957              |

(1) As discussed under Recent Accounting Pronouncements below, the Company early adopted the FASB issued guidance related to the presentation of debt financing costs in the Condensed Consolidated Balance Sheets. The guidance requires costs paid to third parties that are directly attributable to issuing a debt instrument to be presented as a direct deduction from the carrying value of the debt as opposed to an asset. As such, the amounts previously reported as other noncurrent assets and debt of consolidated VIEs as of December 31, 2014 related to term loans were decreased by \$3.2 million.

7

---



## Non-Consolidated VIEs

Nexstar has an outsourcing agreement with Cunningham Broadcasting Corporation (“Cunningham”), which continues through December 31, 2017. Under the outsourcing agreement, Nexstar provides certain engineering, production, sales and administrative services for WYZZ, the FOX affiliate in the Peoria, Illinois market, through WMBD, the Nexstar television station in that market. During the term of the outsourcing agreement, Nexstar retains the broadcasting revenue and related expenses of WYZZ and is obligated to pay a monthly fee based on the combined operating cash flow of WMBD and WYZZ, as defined in the agreement.

Nexstar has determined that it has a variable interest in WYZZ. Nexstar has evaluated its arrangements with Cunningham and has determined that it is not the primary beneficiary of the variable interest in WYZZ because it does not have the ultimate power to direct the activities that most significantly impact the economic performance of the station, including developing the annual operating budget, programming and oversight and control of sales management personnel. Therefore, Nexstar has not consolidated this station under authoritative guidance related to the consolidation of VIEs. Under the outsourcing agreement for WYZZ, Nexstar pays for certain operating expenses, and therefore may have unlimited exposure to any potential operating losses. Nexstar’s management believes that Nexstar’s minimum exposure to loss under the WYZZ outsourcing agreement consists of the fees paid to Cunningham. Additionally, Nexstar indemnifies the owner of WYZZ from and against all liability and claims arising out of or resulting from its activities, acts or omissions in connection with the agreement. The maximum potential amount of future payments Nexstar could be required to make for such indemnification is undeterminable at this time.

As of September 30, 2015 and December 31, 2014, Nexstar had balances in accounts payable of \$0.1 million and \$0.5 million, respectively, for fees under this arrangement and had receivables for advertising aired on these stations of \$0.6 million and \$0.7 million, respectively. Fees incurred under this arrangement of \$0.1 million and \$0.3 million for the three months ended September 30, 2015 and 2014, respectively, and \$0.5 million and \$0.9 million during each of the nine months then ended, were included in direct operating expenses in the Condensed Consolidated Statements of Operations.

## Financial Instruments

The carrying amounts of cash and cash equivalents, accounts receivable, broadcast rights, accounts payable, broadcast rights payable and accrued expenses approximate fair value due to their short-term nature. See Note 6 for fair value disclosures related to the Company’s debt.

## Income Per Share

Basic income per share is computed by dividing the net income attributable to Nexstar by the weighted-average number of common shares outstanding during the period. Diluted income per share is computed using the weighted-average number of common shares and potentially dilutive common shares outstanding during the period. Potentially dilutive common shares are calculated using the treasury stock method. They consist of stock options and restricted stock units outstanding during the period and reflect the potential dilution that could occur if common stock were issued upon exercise of stock options and vesting of restricted stock units. The following table shows the amounts used in computing the Company’s diluted shares (in thousands):

| Three Months<br>Ended<br>September 30, | Nine Months<br>Ended<br>September 30, |
|--|---------------------------------------|
|--|---------------------------------------|

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

|  | 2015   | 2014   | 2015   | 2014   |
|--|--------|--------|--------|--------|
| Weighted average shares outstanding - basic          | 31,262 | 30,888 | 31,261 | 30,711 |
| Dilutive effect of equity incentive plan instruments | 889    | 1,179  | 1,002  | 1,259  |
| Weighted average shares outstanding - diluted        | 32,151 | 32,067 | 32,263 | 31,970 |

Stock options and restricted stock units to acquire a weighted average of 879,000 shares and 753,000 shares for the three months ended September 30, 2015 and 2014, respectively, and 932,000 shares and 712,000 shares during each of the respective nine months then ended of Class A common stock were excluded from the computation of diluted earnings per share, because their impact would have been antidilutive.

Basis of Presentation

Certain prior year financial statement amounts have been reclassified to conform to the current year presentation. These reclassifications had no effect on net income or stockholders' equity as previously reported.

## Recent Accounting Pronouncements

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606), which updates the accounting guidance on revenue recognition. This standard is intended to provide a more robust framework for addressing revenue issues, improve comparability of revenue recognition practices and improve disclosure requirements. The standard is effective for interim and annual reporting periods beginning after December 15, 2017. Transition to the new guidance may be done using either a full or modified retrospective method. The Company is currently evaluating the impact of the provisions of the accounting standard update.

In February 2015, the FASB issued ASU No. 2015-02, Consolidation (Topic 810) - Amendments to the Consolidation Analysis, to improve certain areas of consolidation guidance for reporting organizations (i.e., public, private and not-for-profit) that are required to evaluate whether to consolidate certain legal entities such as limited partnerships, limited liability corporations, and securitization structures (e.g., collateralized debt/loan obligations). All legal entities are subject to reevaluation under the revised consolidation model. Specifically, the amendments (1) eliminate the presumption that a general partner should consolidate a limited partnership, (2) eliminate the indefinite deferral of FASB Statement No. 167, thereby reducing the number of VIE consolidation models from four to two (including the limited partnership consolidation model), (3) clarify when fees paid to a decision maker should be a factor to include in the consolidation of VIEs, (4) amend the guidance for assessing how related party relationships affect VIE consolidation analysis and (5) exclude certain money market funds from the consolidation guidance. The amendments in this accounting standard are effective for public business entities for interim and annual periods beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the implementation of this standard to have a material impact on its financial position or results of operations.

In April 2015, the FASB issued ASU No. 2015-03, Interest, Imputation of Interest (Subtopic 835-30): Simplifying the Presentation of Debt Issuance Costs, which requires that debt issuance costs related to a recognized debt liability be presented in the balance sheet as a direct deduction from the carrying amount of that debt liability. In August 2015, the FASB issued ASU No. 2015-15, Interest, Imputation of Interest (Subtopic 835-30): Presentation and Subsequent Measurement of Debt Issuance Costs Associated with Line-of-Credit Arrangements, addressing the presentation and subsequent measurement of debt issuance costs related to line-of-credit arrangements. The amendments in this accounting standard allow the deferral and presentation of debt financing costs related to line-of-credit arrangements as an asset and amortization of such costs ratably over their term, regardless of whether there is any outstanding amount under such arrangements. The amendments in this accounting standard are effective for interim and annual periods ending after December 15, 2015, with early application permitted. The Company has applied the change in accounting as of September 30, 2015 with retrospective application to prior periods. As such, the amounts previously reported as other noncurrent assets and debt in the Condensed Consolidated Balance Sheet as of December 31, 2014 related to term loans and publicly-held notes were decreased by \$15.8 million. The Company continues to present debt financing costs related to revolving credit facilities as part of other noncurrent assets and amortizes this asset over the terms of the revolving credit facilities. The change in accounting principle does not have an impact on the Company's results of operations, cash flows or stockholders' equity.

In April 2015, the FASB issued ASU 2015-05, Intangibles—Goodwill and Other—Internal-Use Software (Subtopic 350-40): Customer's Accounting for Fees Paid in a Cloud Computing Arrangement (ASU 2015-05). ASU 2015-05 provides guidance to customers about whether a cloud computing arrangement includes software. If a cloud computing arrangement includes a software license, the customer should account for the software license element of the arrangement consistent with the acquisition of other software licenses. If a cloud computing arrangement does not include a software license, the customer should account for the arrangement as a service contract. The new guidance does not change the accounting for a customer's service contracts. ASU 2015-05 is effective for the Company in the first quarter of 2017 with early adoption permitted using either of two methods: (i) prospective to all arrangements entered into or materially modified after the effective date, which represents a change in accounting principle; or (ii)

retrospectively. The Company is currently evaluating the impact of this accounting standard update.

In September 2015, the FASB issued ASU No. 2015-16, Business Combinations (Topic 805): Simplifying the Accounting for

Measurement-Period Adjustments, which eliminates the requirement to restate prior period financial statements for measurement period adjustments following a business combination. The new guidance requires that the cumulative impact of a measurement period adjustment (including the impact on prior periods) be recognized in the reporting period in which the adjustment is identified. The prior period impact of the adjustment should be either presented separately on the face of the income statement or disclosed in the notes. The amendments in this accounting standard are effective for interim and annual periods beginning after December 15, 2015, with early application permitted. The Company has applied the change in accounting as of September 30, 2015. See Note 3 for additional information.

## 3. Acquisitions and Dispositions

## CCA

Effective January 1, 2015, Nexstar completed the acquisition of the outstanding equity of privately-held CCA from SP ComCorp LLC (“SP ComCorp”), NexPoint Credit Strategies Fund (“NexPoint”) and Highland Floating Rate Opportunities Fund (“Highland”) and assumed CCA’s rights and obligations under its existing local service agreements with White Knight, for \$278.1 million in cash. CCA and White Knight, collectively, owned 19 television stations in 10 markets.

A deposit of \$27.0 million was paid to CCA in April 2013 upon signing the stock purchase agreement. Nexstar paid the \$251.1 million remaining purchase price at closing funded by a combination of cash on hand, term loans borrowed in October 2014 and borrowings from its revolving credit facility (See Note 6). The transaction costs relating to this acquisition, including legal and professional fees, of \$0.5 million were expensed as incurred during the nine months ended September 30, 2015. Additionally, employment charges of \$0.6 million were incurred and included in the Condensed Consolidated Statements of Operations during the nine months then ended.

Simultaneous with Nexstar’s acquisition of CCA, Nexstar sold the assets of CCA stations KPEJ and KMSS to Marshall for \$43.3 million in cash, funded primarily by a \$43.0 million deposit made in December 2014 arising from Marshall’s term loan. Nexstar also entered into local service agreements with Marshall to perform certain sales and other services for these stations. Additionally, Nexstar sold the assets of CCA station WEVV, the CBS and FOX affiliate serving the Evansville, Indiana market, to Bayou City Broadcasting Evansville, Inc. (“BCB”) for \$27.4 million in cash, plus a \$0.8 million cash sale of certain real estate properties previously owned by Nexstar (not acquired from CCA). Nexstar recognized a net loss on disposal of \$0.5 million in connection with this transaction. There is no relationship between Nexstar and BCB or their respective stations after the sale.

The above transactions allow the Company entrance into 7 new markets and create new duopolies in 4 markets. The stations at acquisition are as follows:

| Market                                    | Market Rank | Station | Affiliation                  |
|---|-------------|---------|------------------------------|
| Nexstar:                                  |             |         |                              |
| Harlingen-Weslaco-Brownsville-McAllen, TX | 86          | KVEO    | NBC/Estrella                 |
| Waco-Temple-Bryan, TX                     | 87          | KWKT    | FOX/MyNetworkTV/<br>Estrella |
|   |             | KYLE    | FOX/MyNetworkTV/<br>Estrella |
| El Paso, TX                               | 91          | KTSM    | NBC/Estrella                 |
| Baton Rouge, LA                           | 93          | WGMB    | FOX                          |
|   |             | WBRL    | The CW                       |
| Tyler-Longview, TX                        | 108         | KETK    | NBC/Estrella                 |
| Lafayette, LA                             | 124         | KADN    | FOX                          |
|   |             | KLAF    | MyNetworkTV                  |

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

|                    |     |      |                 |
|--------------------|-----|------|-----------------|
| Alexandria, LA     | 179 | WNTZ | FOX/MyNetworkTV |
| Marshall:          |     |      |                 |
| Shreveport, LA     | 83  | KMSS | FOX             |
| Odessa-Midland, TX | 146 | KPEJ | FOX/Estrella    |
| White Knight:      |     |      |                 |
| Baton Rouge, LA    | 93  | WVLA | NBC             |
|                    |     | KZUP | RTV             |
| Tyler-Longview, TX | 108 | KFXK | FOX             |
|                    |     | KFXL | FOX             |
|                    |     | KLPN | MyNetworkTV     |
| Shreveport, LA     | 83  | KSHV | MyNetworkTV     |

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

As discussed in Note 2, Nexstar is the primary beneficiary of the variable interests in White Knight and Marshall and has consolidated White Knight and the stations Nexstar sold to Marshall, KPEJ and KMSS, into Nexstar's Condensed Consolidated Financial Statements beginning January 1, 2015. Accordingly, all effects of the sale between Nexstar and Marshall have been eliminated in consolidation.

The consolidation of the assets and liabilities of White Knight into Nexstar resulted in a noncontrolling interest of \$2.9 million, representing the fair value of interest held by the owners as of January 1, 2015, estimated by applying the income approach valuation technique.

Subject to final determination, the provisional fair values of the assets acquired and liabilities assumed in the CCA acquisition (net of the effects of the sale of WEVV to BCB), including the consolidation of the assets and liabilities of White Knight, KPEJ and KMSS, are as follows (in thousands):

|   |           |
|---|-----------|
| Cash  | \$1,847   |
| Accounts receivable                                 | 19,975    |
| Broadcast rights                                    | 10,233    |
| Deferred tax assets                                 | 247       |
| Prepaid expenses and other current assets           | 257       |
| Property and equipment                              | 26,012    |
| FCC licenses  | 71,465    |
| Network affiliation agreements                      | 86,219    |
| Other intangible assets                             | 7,818     |
| Goodwill  | 120,759   |
| Other assets  | 59        |
| Total assets acquired                               | 344,891   |
| Less: Broadcast rights payable                      | (10,467 ) |
| Less: Accounts payable and accrued expenses         | (4,703 )  |
| Less: Taxes payable                                 | (18,613 ) |
| Less: Other current liabilities                     | (336 )    |
| Less: Deferred tax liabilities                      | (56,935 ) |
| Less: Other noncurrent liabilities                  | (221 )    |
| Less: Noncontrolling interest in a consolidated VIE | (2,900 )  |
| Net assets acquired                                 | \$250,716 |

During 2015, Nexstar recorded measurement period adjustments related to additional information obtained about a number of immaterial acquired working capital balances, which increased the estimated fair values of goodwill and deferred tax liabilities by \$1.0 million and \$1.5 million, respectively, none of which had a material impact on the Company's results of operations in the current or prior periods.

The fair value assigned to goodwill is attributable to future expense reductions utilizing management's leverage in operating costs. The majority of the goodwill, FCC licenses and network affiliation agreements are not deductible for tax purposes. The intangible assets related to the network affiliation agreements are amortized over 15 years and other

intangible assets are amortized over an estimated weighted average useful life of six months.

The acquired entities' net revenue of \$27.5 million and operating income of \$10.2 million during the three months ended September 30, 2015 and net revenue of \$76.0 million and operating income of \$21.9 million from the date of acquisition to September 30, 2015 have been included in the accompanying Condensed Consolidated Statements of Operations.



## KASW

Effective January 29, 2015, Nexstar acquired the assets of KASW, the CW affiliate in the Phoenix, Arizona market, from Meredith Corporation (“Meredith”) and SagamoreHill of Phoenix, LLC (“SagamoreHill”) for \$70.8 million in cash. The acquisition allows Nexstar entrance into this market and the purchase price was funded through a portion of the proceeds of Nexstar’s \$275.0 million 6.125% senior unsecured notes (“6.125% Notes”) and borrowings under Nexstar’s existing credit facility (See Note 6). No significant transaction costs were incurred in connection with this acquisition during the three and nine months ended September 30, 2015.

Subject to final determination, the provisional fair values of the assets acquired and liabilities assumed in the acquisition are as follows (in thousands):

|   |          |
|---|----------|
| Accounts receivable                         | \$3,544  |
| Broadcast rights                            | 8,771    |
| Prepaid expenses and other current assets   | 24       |
| Property and equipment                      | 987      |
| FCC licenses                                | 35,566   |
| Other intangible assets                     | 713      |
| Goodwill                                    | 32,254   |
| Total assets acquired                       | 81,859   |
| Less: Broadcast rights payable              | (10,291) |
| Less: Accounts payable and accrued expenses | (790)    |
| Net assets acquired                         | \$70,778 |

The fair value assigned to goodwill is attributable to future expense reductions utilizing management’s leverage in programming and other station operating costs. The goodwill and FCC licenses are deductible for tax purposes. The intangible assets related to the network affiliation agreements are amortized over 15 years. Other intangible assets are amortized over an estimated weighted average useful life of eight months.

KASW’s net revenue of \$5.2 million and operating income of \$2.4 million during the three months ended September 30, 2015 and net revenue of \$14.3 million and operating income of \$7.2 million from the date of acquisition to September 30, 2015 have been included in the accompanying Condensed Consolidated Statements of Operations.

## Yashi

On February 2, 2015, Nexstar acquired the outstanding equity of Yashi, Inc. (“Yashi”), a local digital video advertising and targeted programmatic technology platform, for \$33.4 million in cash. The acquisition was made to broaden Nexstar’s digital media portfolio with technologies and offerings that are complementary to Nexstar’s digital businesses and multi-screen strategies. The purchase price was funded through a portion of the proceeds of Nexstar’s offering of 6.125% Notes and borrowings under Nexstar’s existing credit facility (See Note 6). Transaction costs relating to this acquisition, including legal and professional fees of \$0.1 million, were expensed as incurred during the nine months ended September 30, 2015.

Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

Subject to final determination, the provisional fair values of the assets acquired and liabilities assumed in the acquisition are as follows (in thousands):

|   |          |
|---|----------|
| Cash  | \$1,470  |
| Accounts receivable                         | 6,788    |
| Property and equipment                      | 114      |
| Software and other intangible assets        | 18,348   |
| Goodwill                                    | 21,353   |
| Other assets                                | 15       |
| Total assets acquired                       | 48,088   |
| Less: Accounts payable and accrued expenses | (7,641 ) |
| Less: Taxes payable                         | (108 )   |
| Less: Deferred tax liabilities              | (6,985 ) |
| Net assets acquired                         | \$33,354 |

During 2015, Nexstar recorded measurement period adjustments related to changes in the estimate of collectability of accounts receivable and changes in various valuation assumptions, which decreased the estimated fair values of accounts receivable, software and other intangible assets and deferred tax liabilities by \$1.7 million, \$4.0 million and \$1.6 million, respectively, and increased goodwill by \$4.4 million. None of these measurement period adjustments had a material impact on the Company's results of operations in the current or prior periods.

The fair value assigned to goodwill is attributable to future expense reductions utilizing management's leverage in operating costs. The majority of the acquired goodwill and software and other intangible assets are not deductible for tax purposes. Software and other intangible assets are amortized over an estimated weighted average useful life of four years.

Yashi's net revenue of \$5.4 million and operating loss of \$1.8 million during the three months ended September 30, 2015 and net revenue of \$18.0 million and operating loss of \$2.9 million from the date of acquisition to September 30, 2015 have been included in the accompanying Condensed Consolidated Statements of Operations.

#### KLAS

On February 13, 2015, Nexstar acquired the outstanding equity of KLAS, LLC, the owner of television station KLAS, the CBS affiliate serving the Las Vegas, Nevada market, from Landmark Television, LLC ("Landmark Television") and Landmark Media Enterprises, LLC ("Landmark Media"), for \$150.8 million in cash. The acquisition allows Nexstar entrance into this market and the purchase price was funded through a portion of the proceeds of Nexstar's offering of 6.125% Notes and borrowings under Nexstar's existing credit facility (See Note 6). Transaction costs relating to this acquisition, including legal and professional fees of \$0.1 million, were expensed as incurred during the nine months ended September 30, 2015.

Subject to final determination, the provisional fair values of the assets acquired and liabilities assumed in the acquisition are as follows (in thousands):

|   |            |
|---|------------|
| Cash  | \$ 18      |
| Accounts receivable                         | 6,654      |
| Broadcast rights                            | 58         |
| Prepaid expenses and other current assets   | 438        |
| Property and equipment                      | 19,238     |
| FCC licenses                                | 60,627     |
| Network affiliation agreements              | 49,520     |
| Goodwill                                    | 15,520     |
| Total assets of a consolidated VIE          | 152,073    |
| Less: Broadcast rights payable              | (58 )      |
| Less: Accounts payable and accrued expenses | (1,051 )   |
| Less: Other current liabilities             | (201 )     |
| Net assets acquired                         | \$ 150,763 |

The fair value assigned to goodwill is attributable to future expense reductions utilizing management's leverage in programming and other station operating costs. The goodwill and FCC licenses are deductible for tax purposes. The

intangible assets related to the network affiliation agreements are amortized over 15 years.

KLAS' net revenue of \$9.3 million and operating income of \$1.3 million during the three months ended September 30, 2015 and net revenue of \$23.1 million and operating income of \$4.6 million from the date of acquisition to September 30, 2015 have been included in the accompanying Condensed Consolidated Statements of Operations.

## Grant

On December 1, 2014, Nexstar acquired the outstanding equity of privately-held Grant Company, Inc. (“Grant”), the owner of seven television stations in four markets, for a total purchase price of \$92.4 million in cash. Simultaneous with this acquisition, Nexstar sold the assets of one of the Grant stations to Marshall for \$15.3 million in cash and entered into local service agreements to perform certain sales and other services for this station. In 2014, the initial purchase price allocation recorded an estimated taxes payable of \$6.6 million attributable to the gain on the sale of a station and an estimated deferred tax liabilities of \$21.7 million based on the estimated difference between the fair value and the related tax basis of acquired property and equipment and definite-lived intangible assets. In 2015, these calculations were finalized and resulted in a decrease in goodwill and taxes payable of \$0.7 million and \$0.8 million, respectively.

## Unaudited Pro Forma Information

The acquisitions of KASW, Yashi, KLAS and ETG are not significant for financial reporting purposes, both individually and in aggregate. Therefore, pro forma information has not been provided for these acquisitions. The following unaudited pro forma information has been presented for the periods indicated as if the 2014 acquisitions of Internet Broadcasting Systems, Inc. (“IBS”) and Grant Company, Inc. (“Grant”) had occurred on January 1, 2013 and the 2015 acquisition of CCA and the related consolidation of VIEs had occurred on January 1, 2014 (in thousands):

|   | Three Months Ended    |           | Nine Months Ended     |           |
|---|-----------------------|-----------|-----------------------|-----------|
|   | September 30,<br>2015 | 2014      | September 30,<br>2015 | 2014      |
| Net revenue   | \$224,897             | \$195,350 | \$649,610             | \$554,514 |
| Income before income taxes                                    | 27,847                | 35,215    | 82,311                | 79,124    |
| Net income  | 17,181                | 21,012    | 51,451                | 46,184    |
| Net income attributable to Nexstar                            | 17,100                | 19,862    | 52,310                | 44,425    |
| Net income per common share attributable to Nexstar - basic   | 0.55                  | 0.64      | 1.67                  | 1.45      |
| Net income per common share attributable to Nexstar - diluted | 0.53                  | 0.62      | 1.62                  | 1.39      |

The above selected unaudited pro forma information is presented for illustrative purposes only and is not necessarily indicative of results of operations in future periods or results that would have been achieved had Nexstar owned IBS, Grant and CCA during the specified periods.

Please refer to Nexstar’s Annual Report on Form 10-K for the year ended December 31, 2014 for more information with respect to IBS and Grant.

## Future Acquisitions

## KCWI

On October 24, 2014, Nexstar entered into a definitive agreement to acquire the assets of KCWI, the CW affiliate in the Des Moines-Ames, Iowa market, from Pappas Telecasting of Iowa, LLC (“Pappas”) for \$3.5 million, subject to adjustments for working capital. A deposit of \$0.2 million was paid upon signing the purchase agreement. This acquisition is subject to bankruptcy court approval and other customary conditions, and Nexstar expects it to close in the first quarter of 2016.

#### Reiten

On September 17, 2015, Nexstar entered into a definitive agreement to acquire the assets of four television stations from Reiten Television, Inc. (“Reiten”) for \$44.0 million in cash, subject to adjustments for working capital. A deposit of \$2.2 million was paid upon signing the purchase agreement. The stations, all affiliated with CBS, are KXMC, KXMB, KXMA, KXMD in the Minot-Bismarck-Dickinson, North Dakota market. KXMB, KXMA and KXMD are satellite stations of KXMC. In addition, Nexstar will assume local service agreements to provide sales and other services to two ABC affiliated television stations owned by Forum Communications Company, an independent third party (“Forum”). The stations owned by Forum are KMCY in Minot, North Dakota and KBMY in Bismarck, North Dakota. The acquisition will allow Nexstar entrance into this market. The purchase price is expected to be funded through cash generated from operations prior to closing and borrowings under Nexstar’s senior secured credit facility. The acquisition is subject to FCC approval and other customary conditions and Nexstar projects it to close in the first quarter of 2016.

## Kixer

Effective October 1, 2015, Lakana LLC (“Lakana”), a wholly-owned subsidiary of Nexstar, acquired the outstanding equity of Kixer, Inc. (“Kixer”) from Centrality, LLC (“Centrality”), Keith Bonnici and Know Media, LLC (“Know Media”) for \$8.0 million in cash, subject to adjustments for working capital, funded by a combination of cash on hand and borrowings under Nexstar’s revolving credit facility (See Note 6). Additionally, the sellers could receive up to \$7.0 million in cash payments if certain revenue targets are met during the year 2016 in accordance with the purchase agreement (the “Earnout Payments”). Nexstar expects to fund the Earnout Payments through a combination of cash to be generated from operations and borrowings under Nexstar’s senior secured credit facility. Kixer is an advertising technology platform focused on optimizing and driving new mobile revenue streams for content publishers and this acquisition broadens Nexstar’s digital media portfolio with technologies and offerings that are complementary to its digital businesses and multi-screen strategies.

Due to the timing of the Kixer acquisition, certain disclosures, including the allocation of purchase price, have been omitted because the initial accounting for the business combination was incomplete as of the filing date of this Quarterly Report on Form 10-Q.

## 4. Intangible Assets and Goodwill

Intangible assets subject to amortization consisted of the following (in thousands):

|  | Estimated useful life, in years | September 30, 2015 |                          |           | December 31, 2014 |                          |           |
|--|---------------------------------|--------------------|--------------------------|-----------|-------------------|--------------------------|-----------|
|  |                                 | Gross              | Accumulated Amortization | Net       | Gross             | Accumulated Amortization | Net       |
| Network affiliation agreements         | 15                              | \$614,592          | \$ (331,074 )            | \$283,518 | \$478,888         | \$ (310,097 )            | \$168,791 |
| Other definite-lived intangible assets | 1-15                            | 78,832             | (41,251 )                | 37,581    | 52,052            | (26,714 )                | 25,338    |
| Other intangible assets                |                                 | \$693,424          | \$ (372,325 )            | \$321,099 | \$530,940         | \$ (336,811 )            | \$194,129 |

The increases in network affiliation agreements and other definite-lived intangible assets relate to Nexstar’s acquisitions and VIE consolidations, as discussed in Notes 2 and 3.

The following table presents the Company’s estimate of amortization expense for the remainder of 2015, each of the five succeeding years ended December 31 and thereafter for definite-lived intangible assets as of September 30, 2015 (in thousands):

|                   |          |
|-------------------|----------|
| Remainder of 2015 | \$11,182 |
| 2016              | 38,504   |
| 2017              | 34,094   |

|            |           |
|------------|-----------|
| 2018       | 27,292    |
| 2019       | 25,285    |
| 2020       | 21,855    |
| Thereafter | 162,887   |
|            | \$321,099 |



Edgar Filing: NEXSTAR BROADCASTING GROUP INC - Form 10-Q

The amounts recorded to goodwill and FCC licenses were as follows (in thousands):

|                                   | Goodwill  |                           |           | FCC Licenses |                           |           |
|-----------------------------------|-----------|---------------------------|-----------|--------------|---------------------------|-----------|
|                                   | Gross     | Accumulated<br>Impairment | Net       | Gross        | Accumulated<br>Impairment | Net       |
| Balances as of December 31, 2014  | \$302,482 | \$ (45,991 )              | \$256,491 | \$371,461    | \$ (49,421 )              | \$322,040 |
| Acquisitions and consolidation    |           |                           |           |              |                           |           |
| of VIEs (See Notes 2 and 3)       | 188,696   | -                         | 188,696   | 167,658      | -                         | 167,658   |
| Balances as of September 30, 2015 | \$491,178 | \$ (45,991 )              | \$445,187 | \$539,119    | \$ (49,421 )              | \$489,698 |

Indefinite-lived intangible assets are not subject to amortization, but are tested for impairment annually or whenever events or changes in circumstances indicate that such assets might be impaired. As of September 30, 2015, the Company did not identify any events that would trigger impairment assessment.

#### 5. Accrued Expenses

Accrued expenses consisted of the following (in thousands):

|                                | September<br>30,<br>2015 | December<br>31,<br>2014 |
|--------------------------------|--------------------------|-------------------------|
| Compensation and related taxes | \$ 17,570                | \$ 13,026               |
| Network affiliation fees       | 17,727                   | 11,010                  |
| Other                          | 16,196                   | 12,771                  |
|                                | \$ 51,493                | \$ 36,807               |

#### 6. Debt

Long-term debt consisted of the following (in thousands):

|  | September<br>30,<br>2015 | December<br>31,<br>2014 |
|--|--------------------------|-------------------------|
| Term loans, net of financing costs and discount of \$9,248 and \$10,823, respectively                            | \$686,462                | \$695,956               |
| Revolving loans  | 7,000                    | 5,500                   |
| 6.875% Senior unsecured notes due 2020, net of financing costs and discount of \$5,445 and \$6,087, respectively | 519,555                  | 518,913                 |
| 6.125% Senior unsecured notes due 2022, net of financing costs of \$2,879  | 272,121                  | -                       |
|  | 1,485,138                | 1,220,369               |
| Less: current portion  | (19,887 )                | (15,840 )               |

\$1,465,251 \$1,204,529

As discussed in Note 2, the Company early adopted the FASB issued guidance related to the presentation of debt financing costs in the Condensed Consolidated Balance Sheets. The guidance requires costs paid to third parties that are directly attributable to issuing a debt instrument to be presented as a direct deduction from the carrying value of the debt as opposed to an asset. The Company has applied the change in accounting as of September 30, 2015 with retrospective application to prior periods. As such, the amounts previously reported as other noncurrent assets and debt in the Condensed Consolidated Balance Sheet as of December 31, 2014 related to term loans and publicly-held notes were decreased by \$15.8 million.

#### 2015 Transactions

On January 29, 2015, Nexstar completed the issuance and sale of \$275.0 million 6.125% Notes at par. The proceeds from these notes were used to partially finance acquisitions and to pay for related fees and expenses (See Note 3). Interest on the 6.125% Notes is payable semiannually in arrears on February 15 and August 15 of each year. The notes are senior unsecured obligations of Nexstar and are guaranteed by Mission and certain of Nexstar's and Mission's future wholly-owned subsidiaries, subject to certain customary release provisions. The notes will mature on February 15, 2022.

The 6.125% Notes are senior obligations of Nexstar and Mission but junior to the secured debt, including Nexstar's, Mission's and Marshall's senior secured credit facilities, to the extent of the value of the assets securing such debt. The 6.125% Notes rank equal to the 6.875% senior unsecured notes ("6.875% Notes").

On January 30, 2015, Mission repaid the outstanding principal balance under its revolving credit facility of \$5.5 million.

During the nine months ended September 30, 2015, Nexstar borrowed a total of \$139.9 million under its revolving credit facility and an additional \$5.0 million in October 2015 from this facility. These borrowings were used to partially fund the acquisitions discussed in Note 3. Through September 2015, Nexstar repaid \$134.9 million outstanding principal balance under its revolving credit facility funded by cash on hand.

In January and March 2015, Marshall borrowed a total of \$2.0 million under its revolving credit facility.

Through September 2015, Nexstar, Mission and Marshall paid the contractual maturities under their senior secured credit facilities of \$7.4 million, \$1.4 million and \$2.2 million, respectively.

#### Unused Commitments and Borrowing Availability

The Company had \$98.0 million of total unused revolving loan commitments under its amended senior secured credit facilities, all of which was available for borrowing, based on the covenant calculations as of September 30, 2015. In October 2015, Nexstar borrowed \$5.0 million under its revolving facility. Nexstar expects to repay this on November 6, 2015 through cash on hand. The Company's ability to access funds under its senior secured credit facilities depends, in part, on its compliance with certain financial covenants. As of September 30, 2015, Nexstar was in compliance with all of its covenants.

#### Collateralization and Guarantees of Debt

The Company's senior secured credit facilities are collateralized by a security interest in substantially all the combined assets, excluding FCC licenses and the other assets of consolidated VIEs unavailable to creditors of Nexstar (See Note 2). Nexstar guarantees full payment of all obligations incurred under the Mission and Marshall senior secured credit facilities in the event of their default. Similarly, Mission, Marshall and Enterprise Technology LLC ("Enterprise Technology"), a wholly-owned subsidiary of Nexstar, are guarantors of the Nexstar senior secured credit facility. Mission is also a guarantor of Nexstar's 6.875% Notes and 6.125% Notes. Marshall and Enterprise Technology do not guarantee these notes. White Knight and Parker are not guarantors of any debt within the group.

#### Fair Value of Debt

The aggregate carrying amounts and estimated fair values of the Company's debt were as follows (in thousands):

|  | September 30, 2015 |            | December 31, 2014 |            |
|--|--------------------|------------|-------------------|------------|
|  | Carrying Amount    | Fair Value | Carrying Amount   | Fair Value |
| Term loans <sup>(1)</sup>                    | \$686,462          | \$688,239  | \$695,956         | \$697,420  |
| Revolving loans <sup>(1)</sup>               | 7,000              | 6,867      | 5,500             | 5,386      |
| 6.875% Senior unsecured notes <sup>(2)</sup> | 519,555            | 541,406    | 518,913           | 547,313    |
| 6.125% Senior unsecured notes <sup>(2)</sup> | 272,121            | 271,563    | -                 | -          |

(1)The fair value of senior secured credit facilities is computed based on borrowing rates currently available to the Company for bank loans with similar terms and average maturities. These fair value measurements are considered Level 3, as significant inputs to the fair value calculation are unobservable in the market.

(2) The fair value of the Company's fixed rate debt is estimated based on bid prices obtained from an investment banking firm that regularly makes a market for these financial instruments. These fair value measurements are considered Level 2, as quoted market prices are available for low volume trading of these securities.

#### 7. Common Stock

On August 10, 2015, Nexstar announced that its board of directors approved a share repurchase program which authorizes Nexstar to purchase up to \$100.0 million of its outstanding shares of Class A common stock. Share repurchases may be made from time to time in open market transactions, block trades or in private transactions. There is no minimum number of shares that is required to be repurchased and the repurchase program may be suspended or discontinued at any time without prior notice. During the third quarter ended September 30, 2015, Nexstar repurchased a total of 1,010,565 shares of Class A common stock for \$48.7 million, funded by cash on hand.

## 8. FCC Regulatory Matters

Television broadcasting is subject to the jurisdiction of the FCC under the Communications Act of 1934, as amended (the “Communications Act”). The Communications Act prohibits the operation of television broadcasting stations except under a license issued by the FCC, and empowers the FCC, among other things, to issue, revoke and modify broadcasting licenses, determine the location of television stations, regulate the equipment used by television stations, adopt regulations to carry out the provisions of the Communications Act and impose penalties for the violation of such regulations. The FCC’s ongoing rule making proceedings could have a significant future impact on the television industry and on the operation of the Company’s stations and the stations to which it provides services. In addition, the U.S. Congress may act to amend the Communications Act or adopt other legislation in a manner that could impact the Company’s stations, the stations to which it provides services and the television broadcast industry in general.

The FCC has adopted rules with respect to the final conversion of existing low power and television translator stations to digital operations. The FCC initially established a September 1, 2015 deadline by which low power and television translator stations must cease analog operations, but it has suspended that deadline pending action in an ongoing rulemaking proceeding.

### Media Ownership

The FCC is required to review its media ownership rules every four years and to eliminate those rules it finds no longer serve the “public interest, convenience and necessity.”

In March 2014, the FCC initiated its 2014 quadrennial review with the adoption of a Further Notice of Proposed Rulemaking (“FNPRM”). The FNPRM incorporates the record of the uncompleted 2010 quadrennial review proceeding and solicits comment on proposed changes to the media ownership rules. Among the proposals in the FNPRM are (1) retention of the current local television ownership rule (but with modifications to certain service contour definitions to conform to digital television broadcasting), (2) elimination of the radio/television cross-ownership rule, (3) elimination of the newspaper/radio cross-ownership rule, and (4) retention of the newspaper/television cross-ownership rule, while considering waivers of that rule in certain circumstances. The FNPRM also proposes to define a category of sharing agreements designated as SSAs between television stations, and to require television stations to disclose those SSAs. Comments and reply comments on the FNPRM were filed in the third quarter of 2014.

Concurrently with its adoption of the FNPRM, the FCC also adopted a rule making television JSAs attributable to the seller of advertising time in certain circumstances. Under this rule, where a party owns a full-power television station in a market and sells more than 15% of the weekly advertising time for another, non-owned station in the same market under a JSA, that party is deemed to have an attributable interest in the latter station for purposes of the local television ownership rule. Parties to newly attributable JSAs that do not comply with the local television ownership rule were given two years to modify or terminate their JSAs to come into compliance. Congressional legislation signed into law in late 2014 extended this compliance period for an additional six months, and the compliance deadline is now December 19, 2016. Although the FCC has indicated that it will consider waivers of the new JSA attribution rule, the FCC thus far has not granted any such waiver and has provided little guidance on what factors must be present for a waiver to be granted. Various parties, including Nexstar (and Mission, which has intervened), have appealed this new rule to the U.S. Court of Appeals for the D.C. Circuit, which has scheduled oral argument for December 3, 2015. If Nexstar is required to amend or terminate its existing agreements with Mission and others, the Company could have a reduction in revenue and could incur increased costs if it is unable to successfully implement alternative arrangements that are as beneficial as the existing JSAs.

### Spectrum

The FCC is seeking to make additional spectrum available to meet future wireless broadband needs. In February 2012, the U.S. Congress adopted legislation authorizing the FCC to conduct an incentive auction whereby television broadcasters could voluntarily relinquish their spectrum in exchange for consideration. In June 2014, the FCC released a Report and Order in which it adopted a framework for the auction. Various court appeals of this Report and Order were denied in June 2015. The FCC has released various orders and public notices which set forth procedures that the FCC will follow in the incentive auction and the subsequent “repacking” of broadcast television spectrum, establish opening prices for television stations to relinquish their spectrum, and resolve various technical and other issues related to the incentive auction, the possible sharing of channels by television stations, and the repurposing of television spectrum for broadband use. The FCC has announced March 29, 2016 as the commencement date for the incentive auction and has specified December 18, 2015 as the deadline for television broadcasters to file applications to participate in the auction. The reallocation of television spectrum for wireless broadband use will require many television stations to change channel or otherwise modify their technical facilities. The reallocation of television spectrum to broadband use may be to the detriment of the Company’s investment in digital facilities, could require substantial additional investment to continue current operations, and may require viewers to invest in additional equipment or subscription services to continue receiving broadcast television signals. The Company cannot predict the results of television spectrum reallocation efforts or their impact to its business.

## Retransmission Consent

On March 3, 2011, the FCC initiated a Notice of Proposed Rulemaking to reexamine its rules (i) governing the requirements for good faith negotiations between multichannel video program distributors (“MVPDs”) and broadcasters, including implementing a prohibition on one station negotiating retransmission consent terms for another station under a local service agreement; (ii) for providing advance notice to consumers in the event of dispute; and (iii) to extend certain cable-only obligations to all MVPDs. The FCC also asked for comment on eliminating the network non-duplication and syndicated exclusivity protection rules, which may permit MVPDs to import out-of-market television stations during a retransmission consent dispute.

In March 2014, the FCC adopted a rule that prohibits joint retransmission consent negotiation between television stations in the same market which are not commonly owned and which are ranked among the top four stations in the market in terms of audience share. On December 5, 2014, federal legislation extended the joint negotiation prohibition to all non-commonly owned television stations in a market. This new rule requires Nexstar, Mission and other independent third parties with which Nexstar has local service agreements to separately negotiate retransmission consent agreements for certain of their stations. The December 2014 legislation also directed the FCC to commence a rulemaking to “review its totality of the circumstances test for good faith [retransmission consent] negotiations.” The FCC commenced this proceeding in September 2015, and we cannot predict its outcome.

Concurrently with its adoption of the prohibition on certain joint retransmission consent negotiations, the FCC also adopted a further notice of proposed rulemaking which seeks additional comment on the elimination or modification of the network non-duplication and syndicated exclusivity rules. The FCC’s prohibition on certain joint retransmission consent negotiations and its possible elimination or modification of the network non-duplication and syndicated exclusivity protection rules may affect the Company’s ability to sustain its current level of retransmission consent revenues or grow such revenues in the future and could have an adverse effect on the Company’s business, financial condition and results of operations. The Company cannot predict the resolution of the FCC’s network non-duplication and syndicated exclusivity proposals, or the impact of these proposals or the FCC’s new prohibition on certain joint negotiations on its business.

Further, certain online video distributors and other over-the-top video distributors (“OTTDs”) have begun streaming broadcast programming over the Internet. In June 2014, the U.S. Supreme Court held that an OTTD’s retransmissions of broadcast television signals without the consent of the broadcast station violate copyright holders’ exclusive right to perform their works publicly as provided under the Copyright Act. In December 2014, the FCC issued a Notice of Proposed Rulemaking proposing to interpret the term “MVPD” to encompass OTTDs that make available for purchase multiple streams of video programming distributed at a prescheduled time, and seeking comment on the effects of applying MVPD rules to such OTTDs. Comments and reply comments were filed in the first and second quarters of 2015 and we cannot predict the outcome of the proceeding. However, if the FCC ultimately determines that an OTTD is not an MVPD, or declines to apply certain rules governing MVPDs to OTTDs, our business and results of operations could be materially and adversely affected.

## 9. Commitments and Contingencies

### Guarantees of Mission and Marshall Debt

Nexstar guarantees full payment of all obligations incurred under Mission's and Marshall's senior secured credit facilities. In the event that Mission and/or Marshall are unable to repay amounts due, Nexstar will be obligated to repay such amounts. The maximum potential amount of future payments that Nexstar would be required to make under this guarantee would be generally limited to the amount of borrowings outstanding. As of September 30, 2015, Mission had a maximum commitment of \$233.9 million under its senior secured credit facility, of which \$225.9 million of debt was outstanding, and Marshall had used all of its commitment and had outstanding debt obligations of \$58.6 million.

### Indemnification Obligations

In connection with certain agreements into which the Company enters in the normal course of its business, including local service agreements, business acquisitions and borrowing arrangements, the Company enters into contractual arrangements under which the Company agrees to indemnify the other party to such arrangement from losses, claims and damages incurred by the indemnified party for certain events as defined within the particular contract. Such indemnification obligations may not be subject to maximum loss clauses and the maximum potential amount of future payments the Company could be required to make under these indemnification arrangements may be unlimited. Historically, payments made related to these indemnifications have been immaterial and the Company has not incurred significant costs to defend lawsuits or settle claims related to these indemnification agreements.

### Litigation

From time to time, the Company is involved with claims that arise out of the normal course of its business. In the opinion of management, any resulting liability with respect to these claims would not have a material adverse effect on the Company's financial position, results of operations or cash flows.



## 10. Condensed Consolidating Financial Information

The following condensed consolidating financial information presents the financial position, results of operations and cash flows of the Company, including its wholly-owned subsidiaries and its consolidated VIEs. This information is presented in lieu of separate financial statements and other related disclosures pursuant to Regulation S-X Rule 3-10 of the Securities Exchange Act of 1934, as amended, "Financial Statements of Guarantors and Issuers of Guaranteed Securities Registered or Being Registered."

On July 6, 2015, Nexstar Finance Holdings, Inc. ("Nexstar Holdings"), a wholly-owned subsidiary of Nexstar Broadcasting Group, Inc., merged with and into its parent company with the latter remaining as the surviving corporation. As a result of this merger, Nexstar Broadcasting, Inc. ("Nexstar Broadcasting"), a wholly-owned subsidiary of Nexstar Holdings and issuer of the 6.875% Notes and the 6.125% Notes, became a direct subsidiary of Nexstar Broadcasting Group, Inc. Nexstar Holdings was not a guarantor of either the 6.875% Notes or the 6.125% Notes prior to the merger.

On July 7, 2015, Nexstar created the wholly-owned Enterprise Technology and contributed certain digital media business assets and liabilities of Nexstar Broadcasting to this entity. Enterprise Technology is not a guarantor of either the 6.875% Notes or the 6.125% Notes.

As of September 30, 2015, the Nexstar column presents the parent company's financial information, excluding consolidating entities. The Nexstar Broadcasting column presents its financial information. The Mission column presents the financial information of Mission, an entity which Nexstar Broadcasting is required to consolidate as a VIE (see Note 2). The Non-Guarantors column presents the combined financial information of Enterprise Technology and other VIEs consolidated by Nexstar Broadcasting (See Note 2). The following Condensed Consolidating Financial Statements are presented as if the Nexstar Holdings merger and the contribution to Enterprise Technology occurred prior to the periods presented.

Additionally, the Company early adopted the FASB issued guidance related to the presentation of debt financing costs in the Condensed Consolidated Balance Sheets. The guidance requires costs paid to third parties that are directly attributable to issuing a debt instrument to be presented as a direct deduction from the carrying value of the debt as opposed to an asset (See Note 2). The adoption of this standard decreased the December 31, 2014 balances of other noncurrent assets and debt by \$15.8 million.

Nexstar Broadcasting's outstanding 6.875% Notes and 6.125% Notes are fully and unconditionally guaranteed, jointly and severally, by Nexstar and Mission, subject to certain customary release provisions. These notes are not guaranteed by any other entities.

## CONDENSED CONSOLIDATING BALANCE SHEET

As of September 30, 2015

(in thousands)

|   | Nexstar    | Nexstar<br>Broadcasting | Mission    | Non-<br>Guarantors | Eliminations  | Consolidated<br>Company |
|---|------------|-------------------------|------------|--------------------|---------------|-------------------------|
| <b>ASSETS</b>   |            |                         |            |                    |               |                         |
| Current assets:   |            |                         |            |                    |               |                         |
| Cash and cash equivalents   | \$-        | \$ 13,993               | \$4,092    | \$ 5,271           | \$-           | \$ 23,356               |
| Accounts receivable   | -          | 149,457                 | 9,625      | 15,627             | -             | 174,709                 |
| Amounts due from consolidated entities                              | -          | -                       | 41,794     | 294                | (42,088 )     | -                       |
| Other current assets  | -          | 74,960                  | 12,136     | 3,992              | -             | 91,088                  |
| Total current assets  | -          | 238,410                 | 67,647     | 25,184             | (42,088 )     | 289,153                 |
| Investments in subsidiaries   | 162,627    | 38,931                  | -          | -                  | (201,558 )    | -                       |
| Amounts due from consolidated entities                              | -          | 124,070                 | -          | -                  | (124,070 )    | -                       |
| Property and equipment, net   | -          | 235,977                 | 22,475     | 13,115             | -             | 271,567                 |
| Goodwill  | -          | 343,584                 | 32,489     | 69,114             | -             | 445,187                 |
| FCC licenses  | -          | 415,387                 | 41,563     | 32,748             | -             | 489,698                 |
| Other intangible assets, net  | -          | 235,659                 | 19,498     | 65,942             | -             | 321,099                 |
| Other noncurrent assets   | -          | 29,644                  | 10,919     | 2,939              | -             | 43,502                  |
| Total assets  | \$ 162,627 | \$ 1,661,662            | \$ 194,591 | \$ 209,042         | \$ (367,716 ) | \$ 1,860,206            |
| <b>LIABILITIES AND STOCKHOLDERS'</b>                                |            |                         |            |                    |               |                         |
| <b>EQUITY (DEFICIT)</b>   |            |                         |            |                    |               |                         |
| Current liabilities:  |            |                         |            |                    |               |                         |
| Current portion of debt   | \$-        | \$ 13,477               | \$2,210    | \$ 4,200           | \$-           | \$ 19,887               |
| Accounts payable  | -          | 16,600                  | 796        | 6,287              | -             | 23,683                  |
| Amounts due to consolidated entities                                | -          | 37,492                  | -          | 4,596              | (42,088 )     | -                       |
| Other current liabilities   | -          | 84,406                  | 5,796      | 9,246              | -             | 99,448                  |
| Total current liabilities   | -          | 151,975                 | 8,802      | 24,329             | (42,088 )     | 143,018                 |
| Debt  | -          | 1,187,212               | 223,688    | 54,351             | -             | 1,465,251               |
| Amounts due to consolidated entities                                | 60,537     | -                       | -          | 63,533             | (124,070 )    | -                       |
| Other noncurrent liabilities  | -          | 153,909                 | 7,455      | 28,843             | -             | 190,207                 |
| Total liabilities   | 60,537     | 1,493,096               | 239,945    | 171,056            | (166,158 )    | 1,798,476               |
| Total Nexstar Broadcasting Group, Inc. stockholders' equity         |            |                         |            |                    |               |                         |
| (deficit)   | 102,090    | 168,566                 | (45,354 )  | 32,529             | (201,558 )    | 56,273                  |
| Noncontrolling interests in consolidated variable interest entities | -          | -                       | -          | 5,457              | -             | 5,457                   |
| Total liabilities and stockholders' equity (deficit)                | \$ 162,627 | \$ 1,661,662            | \$ 194,591 | \$ 209,042         | \$ (367,716 ) | \$ 1,860,206            |



## CONDENSED CONSOLIDATING BALANCE SHEET

As of December 31, 2014

(in thousands)

|  | Nexstar    | Nexstar<br>Broadcasting | Mission    | Non-<br>Guarantors | Eliminations  | Consolidated<br>Company |
|--|------------|-------------------------|------------|--------------------|---------------|-------------------------|
| <b>ASSETS</b>  |            |                         |            |                    |               |                         |
| Current assets:  |            |                         |            |                    |               |                         |
| Cash and cash equivalents  | \$-        | \$ 130,472              | \$ 880     | \$ 560             | \$ -          | \$ 131,912              |
| Accounts receivable  | -          | 118,321                 | 6,895      | 2,662              | -             | 127,878                 |
| Amounts due from consolidated entities                             | -          | 844                     | 29,867     | -                  | (30,711 )     | -                       |
| Other current assets   | -          | 45,038                  | 11,077     | 1,759              | -             | 57,874                  |
| Total current assets   | -          | 294,675                 | 48,719     | 4,981              | (30,711 )     | 317,664                 |
| Investments in subsidiaries  | 125,076    | -                       | -          | -                  | (125,076 )    | -                       |
| Amounts due from consolidated entities                             | -          | 46,473                  | -          | -                  | (46,473 )     | -                       |
| Property and equipment, net  | -          | 207,286                 | 24,166     | 6,287              | -             | 237,739                 |
| Goodwill   | -          | 210,355                 | 32,489     | 13,647             | -             | 256,491                 |
| FCC licenses   | -          | 275,313                 | 41,563     | 5,164              | -             | 322,040                 |
| Other intangible assets, net                                       | -          | 148,381                 | 21,310     | 24,438             | -             | 194,129                 |
| Other noncurrent assets  | -          | 52,179                  | 21,017     | 45,191             | -             | 118,387                 |
| Total assets   | \$ 125,076 | \$ 1,234,662            | \$ 189,264 | \$ 99,708          | \$ (202,260 ) | \$ 1,446,450            |
| <b>LIABILITIES AND STOCKHOLDERS'</b>                               |            |                         |            |                    |               |                         |
| <b>EQUITY (DEFICIT)</b>  |            |                         |            |                    |               |                         |
| Current liabilities:   |            |                         |            |                    |               |                         |
| Current portion of debt  | \$-        | \$ 10,703               | \$ 1,837   | \$ 3,300           | \$ -          | \$ 15,840               |
| Accounts payable   | -          | 15,338                  | 907        | 986                | -             | 17,231                  |
| Amounts due to consolidated entities                               | -          | 29,026                  | -          | 1,685              | (30,711 )     | -                       |
| Other current liabilities  | -          | 55,116                  | 5,806      | 3,273              | -             | 64,195                  |
| Total current liabilities  | -          | 110,183                 | 8,550      | 9,244              | (30,711 )     | 97,266                  |
| Debt   | -          | 918,607                 | 230,556    | 55,366             | -             | 1,204,529               |
| Amounts due to consolidated entities                               | 13,763     | -                       | -          | 32,710             | (46,473 )     | -                       |
| Other noncurrent liabilities                                       | -          | 78,091                  | 8,667      | 1,360              | -             | 88,118                  |
| Total liabilities  | 13,763     | 1,106,881               | 247,773    | 98,680             | (77,184 )     | 1,389,913               |
| Total Nexstar Broadcasting Group, Inc. stockholders' equity        |            |                         |            |                    |               |                         |
| (deficit)  | 111,313    | 127,781                 | (58,509 )  | (2,972 )           | (125,076 )    | 52,537                  |
| Noncontrolling interest in a consolidated variable interest entity | -          | -                       | -          | 4,000              | -             | 4,000                   |
| Total liabilities and stockholders' equity (deficit)               | \$ 125,076 | \$ 1,234,662            | \$ 189,264 | \$ 99,708          | \$ (202,260 ) | \$ 1,446,450            |



## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Three Months Ended September 30, 2015

(in thousands)

|  | Nexstar   | Nexstar<br>Broadcasting | Mission   | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|-----------|-------------------------|-----------|--------------------|--------------|-------------------------|
| Net broadcast revenue (including trade and barter)                                     | \$-       | \$ 189,789              | \$ 13,425 | \$ 21,683          | \$ -         | \$ 224,897              |
| Revenue between consolidated entities  | -         | 6,455                   | 8,873     | 3,037              | (18,365 )    | -                       |
| Net revenue  | -         | 196,244                 | 22,298    | 24,720             | (18,365 )    | 224,897                 |
| Operating expenses:  |           |                         |           |                    |              |                         |
| Direct operating expenses, excluding depreciation and amortization                     | -         | 60,691                  | 7,001     | 12,725             | -            | 80,417                  |
| Selling, general, and administrative expenses, excluding depreciation and amortization | -         | 52,167                  | 819       | 4,599              | (1,159 )     | 56,426                  |
| Local service agreement fees between consolidated entities                             | -         | 10,752                  | 2,445     | 4,009              | (17,206 )    | -                       |
| Amortization of broadcast rights   | -         | 12,680                  | 1,464     | 1,168              | -            | 15,312                  |
| Amortization of intangible assets  | -         | 7,002                   | 605       | 3,744              | -            | 11,351                  |
| Depreciation   | -         | 11,735                  | 617       | 724                | -            | 13,076                  |
| Total operating expenses   | -         | 155,027                 | 12,951    | 26,969             | (18,365 )    | 176,582                 |
| Income (loss) from operations  | -         | 41,217                  | 9,347     | (2,249 )           | -            | 48,315                  |
| Interest expense, net  | -         | (17,671 )               | (2,336 )  | (389 )             | -            | (20,396 )               |
| Other expenses   | -         | (115 )                  | -         | -                  | -            | (115 )                  |
| Equity in income of subsidiaries   | 13,207    | -                       | -         | -                  | (13,207 )    | -                       |
| Income (loss) before income taxes  | 13,207    | 23,431                  | 7,011     | (2,638 )           | (13,207 )    | 27,804                  |
| Income tax (expense) benefit   | -         | (8,640 )                | (3,111 )  | 1,102              | -            | (10,649 )               |
| Net income (loss)  | 13,207    | 14,791                  | 3,900     | (1,536 )           | (13,207 )    | 17,155                  |
| Net loss attributable to noncontrolling interests                                      | -         | -                       | -         | 127                | -            | 127                     |
| Net income (loss) attributable to Nexstar  | \$ 13,207 | \$ 14,791               | \$ 3,900  | \$ (1,409 )        | \$ (13,207 ) | \$ 17,282               |

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Three Months Ended September 30, 2014

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission  | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|----------|--------------------|--------------|-------------------------|
| Net broadcast revenue (including trade and barter)                                     | \$-      | \$ 141,987              | \$9,069  | \$ 6,688           | \$ -         | \$ 157,744              |
| Revenue between consolidated entities  | -        | 2,445                   | 10,105   | 45                 | (12,595 )    | -                       |
| Net revenue  | -        | 144,432                 | 19,174   | 6,733              | (12,595 )    | 157,744                 |
| Operating expenses:  |          |                         |          |                    |              |                         |
| Direct operating expenses, excluding depreciation and amortization                     | -        | 40,287                  | 4,636    | 3,472              | -            | 48,395                  |
| Selling, general, and administrative expenses, excluding depreciation and amortization | -        | 39,469                  | 711      | 3,517              | (45 )        | 43,652                  |
| Local service agreement fees between consolidated entities                             | -        | 10,105                  | 2,445    | -                  | (12,550 )    | -                       |
| Amortization of broadcast rights   | -        | 7,310                   | 1,461    | -                  | -            | 8,771                   |
| Amortization of intangible assets  | -        | 4,647                   | 635      | 1,110              | -            | 6,392                   |
| Depreciation   | -        | 7,783                   | 661      | 394                | -            | 8,838                   |
| Total operating expenses   | -        | 109,601                 | 10,549   | 8,493              | (12,595 )    | 116,048                 |
| Income (loss) from operations  | -        | 34,831                  | 8,625    | (1,760 )           | -            | 41,696                  |
| Interest expense, net  | -        | (12,970 )               | (2,560 ) | -                  | -            | (15,530 )               |
| Other expenses   | -        | (172 )                  | -        | -                  | -            | (172 )                  |
| Equity in income of subsidiaries   | 11,710   | -                       | -        | -                  | (11,710 )    | -                       |
| Income (loss) before income taxes  | 11,710   | 21,689                  | 6,065    | (1,760 )           | (11,710 )    | 25,994                  |
| Income tax (expense) benefit   | -        | (8,853 )                | (2,371 ) | 634                | -            | (10,590 )               |
| Net income (loss)  | \$11,710 | \$ 12,836               | \$3,694  | \$ (1,126 )        | \$ (11,710 ) | \$ 15,404               |

## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Nine Months Ended September 30, 2015

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission   | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|-----------|--------------------|--------------|-------------------------|
| Net broadcast revenue (including trade and barter)                                     | \$-      | \$ 547,110              | \$37,773  | \$ 64,727          | \$ -         | \$ 649,610              |
| Revenue between consolidated entities  | -        | 19,362                  | 26,780    | 8,752              | (54,894 )    | -                       |
| Net revenue  | -        | 566,472                 | 64,553    | 73,479             | (54,894 )    | 649,610                 |
| Operating expenses:  |          |                         |           |                    |              |                         |
| Direct operating expenses, excluding depreciation and amortization                     | -        | 170,390                 | 17,657    | 37,066             | -            | 225,113                 |
| Selling, general, and administrative expenses, excluding depreciation and amortization | -        | 156,641                 | 2,481     | 14,210             | (3,060 )     | 170,272                 |
| Local service agreement fees between consolidated entities                             | -        | 32,472                  | 7,335     | 12,027             | (51,834 )    | -                       |
| Amortization of broadcast rights   | -        | 36,360                  | 4,308     | 3,898              | -            | 44,566                  |
| Amortization of intangible assets  | -        | 22,589                  | 1,812     | 11,247             | -            | 35,648                  |
| Depreciation   | -        | 31,286                  | 1,829     | 2,135              | -            | 35,250                  |
| Total operating expenses   | -        | 449,738                 | 35,422    | 80,583             | (54,894 )    | 510,849                 |
| Income (loss) from operations  | -        | 116,734                 | 29,131    | (7,104 )           | -            | 138,761                 |
| Interest expense, net  | -        | (51,941 )               | (6,974 )  | (1,165 )           | -            | (60,080 )               |
| Other expenses   | -        | (383 )                  | -         | -                  | -            | (383 )                  |
| Equity in income of subsidiaries   | 37,551   | -                       | -         | -                  | (37,551 )    | -                       |
| Income (loss) before income taxes  | 37,551   | 64,410                  | 22,157    | (8,269 )           | (37,551 )    | 78,298                  |
| Income tax (expense) benefit   | -        | (23,625 )               | (9,002 )  | 3,296              | -            | (29,331 )               |
| Net income (loss)  | 37,551   | 40,785                  | 13,155    | (4,973 )           | (37,551 )    | 48,967                  |
| Net loss attributable to noncontrolling interests                                      | -        | -                       | -         | 1,543              | -            | 1,543                   |
| Net income (loss) attributable to Nexstar  | \$37,551 | \$ 40,785               | \$ 13,155 | \$ (3,430 )        | \$ (37,551 ) | \$ 50,510               |



## CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS

Nine Months Ended September 30, 2014

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission  | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|----------|--------------------|--------------|-------------------------|
| Net broadcast revenue (including trade and barter) | \$-      | \$ 397,320              | \$26,698 | \$ 14,489          | \$ -         | \$ 438,507              |
| Revenue between consolidated entities              | -        | 7,335                   | 29,561   | 123                | (37,019 )    | -                       |
| Net revenue  | -        | 404,655                 | 56,259   | 14,612             | (37,019 )    | 438,507                 |
| Operating expenses:                                |          |                         |          |                    |              |                         |
| Direct operating expenses, excluding               |          |                         |          |                    |              |                         |
| depreciation and amortization                      | -        | 114,940                 | 13,258   | 7,303              | -            | 135,501                 |
| Selling, general, and administrative expenses,     |          |                         |          |                    |              |                         |
| excluding depreciation and amortization            | -        | 117,895                 | 2,317    | 8,399              | (123 )       | 128,488                 |
| Local service agreement fees between               |          |                         |          |                    |              |                         |
| consolidated entities                              | -        | 29,561                  | 7,335    | -                  | (36,896 )    | -                       |
| Amortization of broadcast rights                   | -        | 21,331                  | 4,352    | -                  | -            | 25,683                  |
| Amortization of intangible assets                  | -        | 14,091                  | 2,118    | 2,488              | -            | 18,697                  |
| Depreciation                                       | -        | 22,729                  | 2,117    | 954                | -            | 25,800                  |
| Total operating expenses                           | -        | 320,547                 | 31,497   | 19,144             | (37,019 )    | 334,169                 |
| Income (loss) from operations                      | -        | 84,108                  | 24,762   | (4,532 )           | -            | 104,338                 |
| Interest expense, net                              | -        | (38,463 )               | (7,576 ) | -                  | -            | (46,039 )               |
| Loss on extinguishment of debt                     | -        | (50 )                   | (21 )    | -                  | -            | (71 )                   |
| Other expenses                                     | -        | (427 )                  | -        | -                  | -            | (427 )                  |
| Equity in income of subsidiaries                   | 23,225   | -                       | -        | -                  | (23,225 )    | -                       |
| Income (loss) before income taxes                  | 23,225   | 45,168                  | 17,165   | (4,532 )           | (23,225 )    | 57,801                  |
| Income tax (expense) benefit                       | -        | (19,057 )               | (6,689 ) | 1,646              | -            | (24,100 )               |
| Net income (loss)                                  | \$23,225 | \$ 26,111               | \$10,476 | \$ (2,886 )        | \$ (23,225 ) | \$ 33,701               |

27

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Nine Months Ended September 30, 2015

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission  | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|----------|--------------------|--------------|-------------------------|
| Cash flows from operating activities                 | \$-      | \$ 123,602              | \$10,085 | \$ 6,968           | \$ -         | \$ 140,655              |
| Cash flows from investing activities:                |          |                         |          |                    |              |                         |
| Purchases of property and equipment                  | -        | (19,315 )               | (138 )   | (2,005 )           | 176          | (21,282 )               |
| Deposits and payments for acquisitions               | -        | (504,678 )              | -        | (300 )             | 43,300       | (461,678 )              |
| Proceeds from sale of stations                       | -        | 70,105                  | -        | -                  | (43,300 )    | 26,805                  |
| Other investing activities                           | -        | 2,032                   | 150      | 200                | (176 )       | 2,206                   |
| Net cash (used in) provided by                       |          |                         |          |                    |              |                         |
| investing activities                                 | -        | (451,856 )              | 12       | (2,105 )           | -            | (453,949 )              |
| Cash flows from financing activities:                |          |                         |          |                    |              |                         |
| Proceeds from long-term debt                         | -        | 414,950                 | -        | 2,000              | -            | 416,950                 |
| Repayments of long-term debt                         | -        | (142,391 )              | (6,877 ) | (2,250 )           | -            | (151,518 )              |
| Common stock dividends paid                          | (17,870) | -                       | -        | -                  | -            | (17,870 )               |
| Purchase of treasury stock                           | (48,660) | -                       | -        | -                  | -            | (48,660 )               |
| Inter-company payments                               | 63,203   | (63,203 )               | -        | -                  | -            | -                       |
| Other financing activities                           | 3,327    | 2,419                   | (8 )     | 98                 | -            | 5,836                   |
| Net cash provided by (used in)                       |          |                         |          |                    |              |                         |
| financing activities                                 | -        | 211,775                 | (6,885 ) | (152 )             | -            | 204,738                 |
| Net (decrease) increase in cash and cash equivalents | -        | (116,479 )              | 3,212    | 4,711              | -            | (108,556 )              |
| Cash and cash equivalents at beginning of period     | -        | 130,472                 | 880      | 560                | -            | 131,912                 |
| Cash and cash equivalents at end of period           | \$-      | \$ 13,993               | \$4,092  | \$ 5,271           | \$ -         | \$ 23,356               |

## CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS

Nine Months Ended September 30, 2014

(in thousands)

|  | Nexstar  | Nexstar<br>Broadcasting | Mission | Non-<br>Guarantors | Eliminations | Consolidated<br>Company |
|--|----------|-------------------------|---------|--------------------|--------------|-------------------------|
| Cash flows from operating activities   | \$-      | \$ 113,955              | \$6,039 | \$ 648             | \$ -         | \$ 120,642              |
| Cash flows from investing activities:  |          |                         |         |                    |              |                         |
| Purchases of property and equipment    | -        | (13,075 )               | (181 )  | (648 )             | -            | (13,904 )               |
| Deposits and payments for acquisitions | -        | (82,098 )               | (3,200) | -                  | -            | (85,298 )               |
| Other investing activities             | -        | 82                      | -       | -                  | -            | 82                      |
| Net cash used in investing activities  | -        | (95,091 )               | (3,381) | (648 )             | -            | (99,120 )               |
| Cash flows from financing activities:  |          |                         |         |                    |              |                         |
| Proceeds from long-term debt           | -        | 24,938                  | -       | -                  | -            | 24,938                  |
| Repayments of long-term debt           | -        | (6,370 )                | (2,373) | -                  | -            | (8,743 )                |
| Common stock dividends paid            | (13,812) | -                       | -       | -                  | -            | (13,812 )               |
| Inter-company payments                 | 12,521   | (12,521 )               | -       | -                  | -            | -                       |
| Other financing activities             | 1,291    | 3,581                   | (129 )  | -                  | -            | 4,743                   |
| Net cash provided by (used in)         |          |                         |         |                    |              |                         |
| financing activities                   | -        | 9,628                   | (2,502) | -                  | -            | 7,126                   |
| Net increase in cash and cash          |          |                         |         |                    |              |                         |
| equivalents                            | -        | 28,492                  | 156     | -                  | -            | 28,648                  |
| Cash and cash equivalents at beginning |          |                         |         |                    |              |                         |
| of period                              | -        | 36,312                  | 3,716   | -                  | -            | 40,028                  |
| Cash and cash equivalents at end       |          |                         |         |                    |              |                         |
| of period                              | \$-      | \$ 64,804               | \$3,872 | \$ -               | \$ -         | \$ 68,676               |

11. Subsequent Events

Effective October 1, 2015, Lakana acquired the outstanding equity of Kixer, an advertising technology platform focused on optimizing and driving new mobile revenue streams for content publishers, for \$8.0 million in cash, funded by a combination of cash on hand and borrowing under Nexstar's revolving credit facility (See Note 6). In addition, the sellers could receive up to \$7.0 million in Earnout Payments if certain revenue targets in year 2016 are met in accordance with the purchase agreement. See Note 3 for additional information.

On October 23, 2015, Nexstar's Board of Directors declared a quarterly dividend of \$0.19 per share of its Class A common stock. The dividend is payable on November 20, 2015 to stockholders of record on November 6, 2015.

In October 2015, Nexstar borrowed \$5.0 million under its revolving credit facility. Nexstar expects to repay this on November 6, 2015 through cash on hand.

## ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with our Condensed Consolidated Financial Statements and related Notes included elsewhere in this Quarterly Report on Form 10-Q and the Consolidated Financial Statements and related Notes contained in our Annual Report on Form 10-K for the year ended December 31, 2014.

As used in the report, unless the context indicates otherwise, "Nexstar" refers to Nexstar Broadcasting Group, Inc. and its consolidated subsidiaries. "Mission" refers to Mission Broadcasting, Inc.; "Marshall" refers to Marshall Broadcasting Group, Inc.; "White Knight" refers to White Knight Broadcasting; and all references to the "Company" refer to Nexstar, Mission, Marshall and other consolidated VIEs collectively. All references to "we," "our," "ours" and "us" refer to Nexstar.

As a result of our deemed controlling financial interests in the consolidated VIEs in accordance with U.S. GAAP, we consolidate the financial position, results of operations and cash flows of these VIEs as if they were wholly-owned entities. We believe this presentation is meaningful for understanding our financial performance. Refer to Note 2 to our Condensed Consolidated Financial Statements for a discussion of our determination that we are required to consolidate these entities' financial position, results of operations and cash flows under the authoritative guidance for variable interest entities. Therefore, the following discussion of our financial position and results of operations includes the consolidated VIEs' financial position and results of operations.

### Executive Summary

#### 2015 Highlights

- Net revenue during the third quarter of 2015 increased by \$67.2 million, or 42.6% compared to the same period in 2014. The increase in net revenue was primarily due to incremental revenue from our newly acquired stations and entities of \$58.9 million and an increase in retransmission compensation on our legacy stations of \$19.7 million, primarily related to the 2014 and 2015 renewals of contracts providing for higher rates per subscriber. These increases were partially offset by decreases in advertising revenue as 2015 is not a political or an Olympic year.
- For each of the three quarters during 2015, our Board of Directors declared dividends of \$0.19 per share of Nexstar's outstanding common stock, or total dividend payments of \$17.9 million.
- In August 2015, we announced a share repurchase program which authorizes us to purchase up to \$100.0 million of our outstanding shares of Class A Common Stock. During the third quarter of 2015, we repurchased a total of 1,010,565 shares of Class A common stock for \$48.7 million, funded by cash on hand.
- Effective January 1, 2015, we completed the acquisition of the outstanding equity of privately-held CCA, as well as CCA's rights and obligations with respect to certain operating agreements CCA had with White Knight, from SP ComCorp, NexPoint and Highland for \$278.1 million in cash. CCA and White Knight, collectively, owned 19 television stations in 10 markets. We paid a deposit of \$27.0 million to CCA in April 2013 and the remaining purchase price of \$251.1 million was funded at closing by a combination of cash on hand, proceeds from term loans borrowed in October 2014 and borrowings from our revolving credit facility in January 2015. Simultaneous with this

acquisition, we sold the assets of two CCA stations, KPEJ and KMSS, to Marshall for \$43.3 million in cash, funded primarily by a \$43.0 million deposit made in December 2014 arising from Marshall's term loan borrowings. We also entered into local service agreements with Marshall to perform certain sales and other services for these stations. Additionally, we sold the assets of a CCA station, WEVV, the CBS and FOX affiliate serving the Evansville, Indiana market, to BCB for \$27.4 million in cash, plus a \$0.8 million cash sale of certain real estate properties previously owned by Nexstar (not acquired from CCA). Nexstar recognized a net loss on disposal of \$0.5 million in connection with this transaction. There is no relationship between Nexstar and BCB or their respective stations after the sale.

Effective January 29, 2015, we acquired the assets of KASW, the CW affiliate in the Phoenix, Arizona market, from Meredith and SagamoreHill for \$70.8 million in cash. We funded the purchase price through a portion of our 6.125% Notes and borrowings under our existing credit facility. This acquisition allows us entrance into this market.

- On February 2, 2015, we acquired the outstanding equity of Yashi, a local digital video advertising and targeted programmatic technology platform, for \$33.4 million in cash. This acquisition is expected to broaden our digital media portfolio with technologies and offerings that are complementary to our digital businesses and multi-screen strategies. The purchase price was funded through a portion of our 6.125% Notes and borrowings under our existing credit facility.
- On February 13, 2015, we acquired the outstanding equity of KLAS, LLC, the owner of television station KLAS, the CBS affiliate serving the Las Vegas, Nevada market, from Landmark Television and Landmark Media for \$150.8 million in cash. We funded the purchase price through a portion of our 6.125% Notes and borrowings under our existing credit facility. This acquisition allows us entrance into this market.
- On September 17, 2015, we entered into a definitive agreement to acquire the assets of four television stations from Reiten for \$44.0 million in cash, subject to adjustments for working capital. We paid a deposit of \$2.2 million upon signing the purchase agreement. The stations that we will acquire, all affiliated with CBS, are KXMC, KXMB, KXMA, KXMD in the Minot-Bismarck-Dickinson, North Dakota market. KXMB, KXMA and KXMD operates as satellite stations of KXMC. In addition, we will assume local service agreements to provide sales and other services to two ABC affiliated television stations owned by Forum, an independent third party. The stations owned by Forum are KMCY in Minot, North Dakota and KBMY in Bismarck, North Dakota. This acquisition will allow us entrance into this market. We expect to fund the purchase price through cash generated from operations prior to closing and borrowings under our senior secured credit facility. The acquisition is subject to FCC approval and other customary conditions and we project it to close in the first quarter of 2016.
- Effective October 1, 2015, Lakana, our wholly-owned subsidiary, acquired the outstanding equity of Kixer from Centrality, Keith Bonnici and Know Media for \$8.0 million in cash, subject to adjustments for working capital, funded by a combination of cash on hand and borrowings under our revolving credit facility. Additionally, the sellers could receive up to \$7.0 million in Earnout Payments if certain revenue targets are met during the year 2016 in accordance with the purchase agreement. We expect to fund the Earnout Payments through a combination of cash to be generated from operations and borrowings under our senior secured credit facility. Kixer is an advertising technology platform focused on optimizing and driving new mobile revenue streams for content publishers and this acquisition broadens our digital media portfolio with technologies and offerings that are complementary to our digital businesses and multi-screen strategies.
- Through September 2015, the Company's debt increased by a net amount of \$249.0 million, primarily attributable to borrowings that funded the Company's recent acquisitions.

## Overview of Operations

As of September 30, 2015, we owned, operated, programmed or provided sales and other services to 107 television stations and 36 digital multicast channels, including those owned by VIEs, in 58 markets in the states of Alabama, Arizona, Arkansas, California, Colorado, Florida, Illinois, Indiana, Iowa, Louisiana, Maryland, Michigan, Missouri, Montana, Nevada, New York, Pennsylvania, Tennessee, Texas, Utah, Vermont, Virginia and Wisconsin. The stations are affiliates of ABC (20 stations), NBC (21 stations), FOX (27 stations), CBS (17 stations), The CW (10 stations and 2 digital multicast channels), MyNetworkTV (10 stations and 4 digital multicast channels), Telemundo (one station and one digital multicast channel), Bounce TV (9 digital multicast channels), Me-TV (9 digital multicast channels), Estrella (5 digital multicast channels), LATV (one digital multicast channel), This TV (one digital multicast channel), Weather Nation Utah (one digital multicast channel), Movies! (2 digital multicast channels), News/Weather (one

digital multicast channel) and one independent station. Through various local service agreements, we provided sales, programming and other services to 31 stations and 5 digital multicast channels owned and/or operated by independent third parties. See Note 2—Variable Interest Entities to our Condensed Consolidated Financial Statements in Part I, Item 1 of this Form 10-Q for a discussion of the local service agreements we have with these independent third parties.

We also guarantee all obligations incurred under Mission's and Marshall's senior secured credit facilities. Similarly, Mission and Marshall are guarantors of our senior secured credit facility. Mission is also a guarantor of our 6.875% Notes and 6.125% Notes but Marshall is not a guarantor of these notes. In consideration of our guarantee of Mission's senior secured credit facility, Mission has granted us purchase options to acquire the assets and assume the liabilities of each Mission station, subject to FCC consent, for an amount equal to the greater of (1) seven times the station's cash flow, as defined in the option agreement, less the amount of its indebtedness, as defined in the option agreement, or (2) the amount of its indebtedness. Additionally, we have an option to purchase any or all of Mission's stock, subject to FCC consent, for a price equal to the pro rata portion of the greater of (1) five times the Mission stations' cash flow, as defined in the agreement, reduced by the amount of indebtedness, as defined in the agreement, or (2) \$100,000. These option agreements (which expire on various dates between 2017 and 2024) are freely exercisable or assignable by us without consent or approval by Mission or its shareholders. We expect these option agreements to be renewed upon expiration.



We do not own Mission, Marshall, Parker or White Knight or their television stations. However, we are deemed under U.S. GAAP to have controlling financial interests in these entities because of (1) the local service agreements Nexstar has with their stations, (2) our guarantees of the obligations incurred under Mission's and Marshall's senior secured credit facilities, (3) our power over significant activities affecting their economic performance, including budgeting for advertising revenue, advertising sales and, for Mission, Parker and White Knight, hiring and firing of sales force personnel and (4) purchase options granted by Mission and White Knight that permit Nexstar to acquire the assets and assume the liabilities of each Mission and White Knight station, subject to FCC consent. In compliance with FCC regulations for all the parties, each of Mission, Marshall, Parker and White Knight maintain complete responsibility for and control over programming, finances and personnel for their stations.

### Regulatory Developments

As a television broadcaster, the Company is highly regulated and its operations require that it retain or renew a variety of government approvals and comply with changing federal regulations. In 2014, the FCC modified its television ownership rules such that a television licensee that sells more than 15 percent of the weekly advertising inventory of another television station in the same Designated Market Area is deemed to have an attributable ownership interest in that station. Parties to existing JSAs are deemed attributable interests and do not comply with the FCC's local television ownership rule until December 19, 2016 to come into compliance. Although the FCC has indicated that it will consider waivers of the new JSA attribution rule, the FCC thus far has not granted any such waiver and has provided little guidance on what factors must be present for a waiver to be granted. The Company expects to incur additional costs in complying with this new rule. The Company does not expect the new rules to impact its JSA revenue in 2015; however, the Company may begin to be negatively impacted by the new JSA attribution rule in 2016. If the Company is unable to obtain waivers from the FCC and is required to amend or terminate its existing agreements, the Company could have a reduction in revenue and increased costs if it is unable to successfully implement alternative arrangements that are as beneficial as the existing JSAs. Various parties, including us (and Mission, which has intervened), have appealed this new rule to the U.S. Court of Appeals for the D.C. Circuit.

In March 2014, the FCC's Media Bureau issued a public notice announcing "processing guidelines" for certain pending and future applications for FCC approval of television station acquisitions. The public notice indicates that the FCC will "closely scrutinize" applications which propose a JSA, SSA or local marketing agreement ("LMA") between television stations, combined with an option, a similar "contingent interest," or a loan guarantee. The U.S. Court of Appeals for the D.C. Circuit has dismissed an appeal of the processing guidelines. These new processing guidelines have impacted the Company's previously announced acquisitions and may affect the Company's acquisition of additional stations in the future.

Also in March 2014, the FCC amended its rules governing retransmission consent negotiations. The amended rule initially prohibited two non-commonly owned stations ranked in the top four in viewership in a market from negotiating jointly with MVPDs. On December 5, 2014, federal legislation extended the joint negotiation prohibition to all non-commonly owned television stations in a market. Mission, Marshall, Parker and White Knight are now required to separately negotiate their future retransmission consent agreements with MVPDs for certain of their stations. We cannot predict at this time the impact this amended rule will have on future negotiations with MVPDs and the impact, if any, it will have on the Company's revenues and expenses.

### Seasonality

Advertising revenue is positively affected by strong local economies, national and regional political election campaigns, and certain events such as the Olympic Games or the Super Bowl. The Company's stations' advertising revenue is generally highest in the second and fourth quarters of each year, due in part to increases in consumer advertising in the spring and retail advertising in the period leading up to, and including, the holiday season. In addition, advertising revenue is generally higher during even-numbered years, when state, congressional and presidential elections occur and advertising airs during the Olympic Games. 2015 is not an election year or an

Olympic year.

33

---

## Historical Performance

## Revenue

The following table sets forth the amounts of the Company's principal types of revenue (in thousands) and each type of revenue (other than trade and barter) as a percentage of total gross revenue:

|                             | Three Months Ended September 30, |       |           |       | Nine Months Ended September 30, |       |           |       |
|-----------------------------|----------------------------------|-------|-----------|-------|---------------------------------|-------|-----------|-------|
|                             | 2015                             |       | 2014      |       | 2015                            |       | 2014      |       |
|                             | Amount                           | %     | Amount    | %     | Amount                          | %     | Amount    | %     |
| Local                       | \$88,018                         | 38.3  | \$65,828  | 40.0  | \$266,533                       | 40.1  | \$201,931 | 44.3  |
| National                    | 37,899                           | 16.5  | 25,572    | 15.6  | 112,270                         | 16.9  | 78,836    | 17.3  |
| Political                   | 2,563                            | 1.1   | 18,179    | 11.1  | 4,829                           | 0.7   | 28,928    | 6.3   |
| Retransmission compensation | 80,045                           | 34.8  | 40,740    | 24.8  | 216,328                         | 32.6  | 110,829   | 24.3  |
| Digital media revenue       | 20,127                           | 8.7   | 12,936    | 7.9   | 60,619                          | 9.1   | 32,461    | 7.1   |
| Other                       | 1,406                            | 0.6   | 1,170     | 0.6   | 3,986                           | 0.6   | 3,282     | 0.7   |
| Total gross revenue         | 230,058                          | 100.0 | 164,425   | 100.0 | 664,565                         | 100.0 | 456,267   | 100.0 |
| Less: Agency commissions    | (16,698 )                        |       | (14,310 ) |       | (49,670 )                       |       | (40,218 ) |       |
| Net broadcast revenue       | 213,360                          |       | 150,115   |       | 614,895                         |       | 416,049   |       |
| Trade and barter revenue    | 11,537                           |       | 7,629     |       | 34,715                          |       | 22,458    |       |
| Net revenue                 | \$224,897                        |       | \$157,744 |       | \$649,610                       |       | \$438,507 |       |

## Results of Operations

The following table sets forth a summary of the Company's operations (in thousands) and each component of operating expense as a percentage of net revenue:

|  | Three Months Ended September 30, |       |           |       | Nine Months Ended September 30, |       |           |       |
|--|----------------------------------|-------|-----------|-------|---------------------------------|-------|-----------|-------|
|  | 2015                             |       | 2014      |       | 2015                            |       | 2014      |       |
|  | Amount                           | %     | Amount    | %     | Amount                          | %     | Amount    | %     |
| Net revenue  | \$224,897                        | 100.0 | \$157,744 | 100.0 | \$649,610                       | 100.0 | \$438,507 | 100.0 |
| Operating expenses:                                  |                                  |       |           |       |                                 |       |           |       |
| Corporate expenses                                   | 11,108                           | 4.9   | 8,680     | 5.5   | 33,265                          | 5.1   | 26,285    | 6.0   |
| Station direct operating expenses, net of trade      | 78,455                           | 34.9  | 46,257    | 29.3  | 219,109                         | 33.7  | 129,821   | 29.6  |
| Station selling, general and administrative expenses | 45,318                           | 20.2  | 34,972    | 22.2  | 137,007                         | 21.1  | 102,203   | 23.3  |
| Trade and barter expense                             | 11,334                           | 5.0   | 7,736     | 4.9   | 34,273                          | 5.3   | 22,459    | 5.1   |
| Depreciation   | 13,076                           | 5.8   | 8,838     | 5.6   | 35,250                          | 5.4   | 25,800    | 5.9   |
| Amortization of intangible assets                    | 11,351                           | 5.0   | 6,392     | 4.1   | 35,648                          | 5.5   | 18,697    | 4.3   |
| Amortization of broadcast rights, excluding barter   | 5,940                            | 2.7   | 3,173     | 2.0   | 16,297                          | 2.5   | 8,904     | 2.0   |
| Income from operations                               | \$48,315                         |       | \$41,696  |       | \$138,761                       |       | \$104,338 |       |



Three Months Ended September 30, 2015 Compared to Three Months Ended September 30, 2014

## Revenue

Gross local advertising revenue was \$88.0 million for the three months ended September 30, 2015, compared to \$65.8 million for the same period in 2014, an increase of \$22.2 million, or 33.7%. Gross national advertising revenue was \$37.9 million for the three months ended September 30, 2015, compared to \$25.6 million for the same period in 2014, an increase of \$12.3 million, or 48.2%. The increase in local and national advertising revenue was primarily attributable to incremental revenue from our newly acquired stations of \$32.9 million. Our legacy stations' local and national advertising revenue increased by \$1.6 million during the three months ended September 30, 2015 compared to the same period in 2014. Our largest advertiser category, automobile, represented approximately 26% of our local and national advertising revenue for the three months ended September 30, 2015 and 2014. Overall, including past results of our newly acquired stations, automobile revenues decreased slightly for the quarter. The other categories representing our top five were fast food/restaurants, furniture and attorneys, which increased in 2015, and radio/TV/cable/newspaper, which declined during the quarter.

Gross political advertising revenue was \$2.6 million for the three months ended September 30, 2015, compared to \$18.2 million for the same period in 2014, a decrease of \$15.6 million, as 2015 is not an election year.

Retransmission compensation was \$80.0 million for the three months ended September 30, 2015, compared to \$40.7 million for the same period in 2014, an increase of \$39.3 million, or 96.5%. The increase in retransmission compensation was attributable to a \$19.7 million increase on our legacy stations, primarily related to the 2014 and 2015 renewals of contracts providing for higher rates per subscriber, and incremental revenue from our newly acquired stations of \$19.6 million.

Digital media revenue, representing advertising revenue on our stations' web and mobile sites and other internet-based revenue, was \$20.1 million for the three months ended September 30, 2015, compared to \$12.9 million for the same period in 2014, an increase of \$7.2 million, or 55.6%. The increase was primarily attributable to \$6.0 million incremental revenue from our newly acquired stations and entities, and a \$0.9 million increase in revenue from our legacy stations.

## Operating Expenses

Corporate expenses, related to costs associated with the centralized management of our stations, were \$11.1 million for the three months ended September 30, 2015, compared to \$8.7 million for the same period in 2014, an increase of \$2.4 million, or 28.0%. This was primarily attributable to an increase in stock-based compensation expense of \$0.9 million due to equity incentive awards in January 2015, an increase in payroll expense of \$0.4 million related to the increased number of stations and an increase in legal and professional fees of \$0.8 million primarily associated with our acquisitions of stations and entities.

Station direct operating expenses, consisting primarily of news, engineering, programming and station selling, general and administrative expenses (net of trade expense) were \$123.8 million for the three months ended September 30, 2015, compared to \$81.2 million for the same period in 2014, an increase of \$42.5 million, or 52.4%. The increase was primarily due to expenses of our newly acquired stations and entities of \$30.4 million and an increase in programming costs for our legacy stations of \$9.9 million primarily related to recently enacted network affiliation agreements. Network affiliation fees have been increasing industry wide and will continue to increase over the next several years.

Depreciation of property and equipment was \$13.1 million for the three months ended September 30, 2015, compared to \$8.8 million for the same period in 2014, an increase of \$4.2 million, or 48.0%, primarily due to the incremental depreciation of fixed assets from newly acquired stations and entities of \$1.6 million and incremental depreciation

from newly capitalized assets.

Amortization of intangible assets was \$11.4 million for the three months ended September 30, 2015, compared to \$6.4 million for the same period in 2014, an increase of \$5.0 million, or 77.6%. The increase was primarily attributable to incremental amortization of other intangible assets from our newly acquired stations and entities of \$4.5 million.

Amortization of broadcast rights, excluding barter was \$5.9 million for the three months ended September 30, 2015, compared to \$3.2 million for the same period in 2014, an increase of \$2.8 million, or 87.2%, primarily attributable to incremental amortization from the Company's newly acquired stations of \$3.2 million. This was partially offset by decreases in amortization from our legacy stations.

### Interest Expense, net

Interest expense, net was \$20.4 million for the three months ended September 30, 2015, compared to \$15.5 million for the same period in 2014, an increase of \$4.9 million, or 31.3%, primarily attributable to increased borrowings during 2015 and 2014 to fund the Company's acquisitions. This increase was partially offset by lower interest rates on the Company's outstanding debt.

### Income Taxes

Income tax expense was \$10.6 million for each of the three months ended September 30, 2015 and 2014 and the effective tax rates were 38.3% and 40.7% for each of the respective periods. Our station acquisitions reduced our blended state tax rate resulting in an income tax benefit in the third quarter of 2015 of \$0.3 million, or a 1.0% impact to the effective tax rate.

### Nine Months Ended September 30, 2015 Compared to Nine Months Ended September 30, 2014

#### Revenue

Gross local advertising revenue was \$266.5 million for the nine months ended September 30, 2015, compared to \$201.9 million for the same period in 2014, an increase of \$64.6 million, or 32.0%. Gross national advertising revenue was \$112.3 million for the nine months ended September 30, 2015, compared to \$78.8 million for the same period in 2014, an increase of \$33.4 million, or 42.4%. The increase in local and national advertising revenue was primarily attributable to incremental revenue from our newly acquired stations of \$98.3 million. Our legacy stations' local and national advertising revenue were flat during the nine months ended September 30, 2015 and 2014. Our largest advertiser category, automobile, represented approximately 24% of our local and national advertising revenue for the nine months ended September 30, 2015 and 2014. Overall, including past results of our newly acquired stations, automobile revenues decreased during the year to date period. The other categories representing our top five were fast food/restaurants and attorneys, which declined this year, and furniture and radio/TV/cable/newspaper, which increased in 2015.

Gross political advertising revenue was \$4.8 million for the nine months ended September 30, 2015, compared to \$28.9 million for the same period in 2014, a decrease of \$24.1 million, as 2015 is not an election year.

Retransmission compensation was \$216.3 million for the nine months ended September 30, 2015, compared to \$110.8 million for the same period in 2014, an increase of \$105.5 million, or 95.2%. The increase in retransmission compensation was attributable to a \$53.5 million increase on our legacy stations, primarily related to the 2014 and 2015 renewals of contracts providing for higher rates per subscriber, and incremental revenue from our newly acquired stations of \$52.0 million.

Digital media revenue, representing advertising revenue on our stations' web and mobile sites and other internet-based revenue, was \$60.6 million for the nine months ended September 30, 2015, compared to \$32.5 million for the same period in 2014, an increase of \$28.2 million, or 86.7%. The increase was primarily attributable to \$26.5 million incremental revenue from our newly acquired stations and entities, and a \$2.4 million increase in revenue from our legacy stations. This was partially offset by a \$1.1 million decrease due to termination of a customer contract in prior year.

#### Operating Expenses

Corporate expenses, related to costs associated with the centralized management of our stations, were \$33.3 million for the nine months ended September 30, 2015, compared to \$26.3 million for the same period in 2014, an increase of \$7.0 million, or 26.6%. This was primarily attributable to an increase in stock-based compensation expense of \$3.0

million due to equity incentive awards in January 2015, an increase in payroll expense of \$1.8 million related to the increased number of stations and an increase in legal and professional fees of \$0.9 million primarily associated with our acquisitions of stations and entities.

Station direct operating expenses, consisting primarily of news, engineering, programming and station selling, general and administrative expenses (net of trade expense) were \$356.1 million for the nine months ended September 30, 2015, compared to \$232.0 million for the same period in 2014, an increase of \$124.1 million, or 53.5%. The increase was primarily due to expenses of our newly acquired stations and entities of \$93.6 million and an increase in programming costs for our legacy stations of \$25.2 million primarily related to recently enacted network affiliation agreements. Network affiliation fees have been increasing industry wide and will continue to increase over the next several years.

Depreciation of property and equipment was \$35.3 million for the nine months ended September 30, 2015, compared to \$25.8 million for the same period in 2014, an increase of \$9.5 million, or 36.6%, primarily due to the incremental depreciation of fixed assets from newly acquired stations and entities of \$5.2 million and incremental depreciation from newly capitalized assets.

Amortization of intangible assets was \$35.6 million for the nine months ended September 30, 2015, compared to \$18.7 million for the same period in 2014, an increase of \$17.0 million, or 90.7%. The increase was primarily attributable to incremental amortization of other intangible assets from our newly acquired stations and entities of \$17.6 million, partially offset by decreases in amortization from certain fully amortized intangible assets.



Amortization of broadcast rights, excluding barter was \$16.3 million for the nine months ended September 30, 2015, compared to \$8.9 million for the same period in 2014, an increase of \$7.4 million, or 83.0%, primarily attributable to incremental amortization from the Company's newly acquired stations of \$8.5 million. This was partially offset by decreases in amortization from our legacy stations.

#### Interest Expense, net

Interest expense, net was \$60.1 million for the nine months ended September 30, 2015, compared to \$46.0 million for the same period in 2014, an increase of \$14.0 million, or 30.5%, primarily attributable to increased borrowings during 2015 and 2014 to fund the Company's acquisitions. This increase was partially offset by lower interest rates on the Company's outstanding debt.

#### Income Taxes

Income tax expense was \$29.3 million for the nine months ended September 30, 2015, compared to \$24.1 million for the same period in 2014, an increase of \$5.2 million, or 21.7%. The effective tax rates for the nine months ended September 30, 2015 and 2014 were 37.5% and 41.7%, respectively. Our station acquisitions reduced our blended state tax rate resulting in an income tax benefit in 2015 of \$1.7 million, or a 2.1% impact to the effective tax rate. In addition, the 2014 acquisition of WOI also impacted the state tax rate, resulting in a similar revaluation and additional income tax expense in 2014 of \$0.6 million, or a 1.0% impact to the effective tax rate.

#### Liquidity and Capital Resources

The Company is highly leveraged, which makes it vulnerable to changes in general economic conditions. The Company's ability to meet the future cash requirements described below depends on its ability to generate cash in the future, which is subject to general economic, financial, competitive, legislative, regulatory and other conditions, many of which are beyond the Company's control. Based on current operations and anticipated future growth, the Company believes that its available cash, anticipated cash flow from operations and available borrowings under the senior secured credit facilities will be sufficient to fund working capital, capital expenditure requirements, interest payments and scheduled debt principal payments for at least the next twelve months. In order to meet future cash needs, we may, from time to time, borrow under our existing senior secured credit facility or issue other long- or short-term debt or equity, if the market and the terms of our existing debt arrangements permit, and Mission and Marshall may, from time to time, borrow under their existing senior secured credit facilities. The Company will continue to evaluate the best use of its operating cash flow among its capital expenditures, acquisitions, debt reduction, dividends and stock repurchases.

#### Overview

The following tables present summarized financial information management believes is helpful in evaluating the Company's liquidity and capital resources (in thousands):

|  | Nine Months Ended<br>September 30, |            |
|--|------------------------------------|------------|
|  | 2015                               | 2014       |
| Net cash provided by operating activities            | \$ 140,655                         | \$ 120,642 |
| Net cash used in investing activities                | (453,949)                          | (99,120)   |
| Net cash provided by financing activities            | 204,738                            | 7,126      |
| Net (decrease) increase in cash and cash equivalents | \$(108,556)                        | \$ 28,648  |
| Cash paid for interest                               | \$ 46,159                          | \$ 34,728  |

Cash paid for income taxes, net of refunds<sup>(1)</sup>                      \$23,437      \$2,276

(1)The cash paid for income taxes, net of refunds, during the nine months ended September 30, 2015 includes payments totaling \$18.5 million in tax liabilities assumed in or resulting from various acquisitions and sales.

|   | As of<br>September 30,<br>2015 | As of<br>December 31,<br>2014 |
|---|--------------------------------|-------------------------------|
| Cash and cash equivalents   | \$ 23,356                      | \$ 131,912                    |
| Long-term debt including current portion  | 1,485,138                      | 1,220,369                     |
| Unused revolving loan commitments under senior secured credit facilities <sup>(1)</sup> | 98,000                         | 99,500                        |

(1)Based on covenant calculations as of September 30, 2015, all of the \$98.0 million unused revolving loan commitments under the Company's senior secured credit facilities were available for borrowing.

### Cash Flows – Operating Activities

Net cash flows provided by operating activities increased by \$20.0 million during the nine months ended September 30, 2015 compared to the same period in 2014. This was primarily due to an increase in net revenue (excluding trade and barter) of \$198.8 million less an increase in station and corporate operating expenses (excluding stock compensation) of \$128.0 million. These transactions were partially offset by a \$13.0 million use of cash resulting from timing of collections of accounts receivable, an increase in payments for income taxes of \$21.2 million, an increase in payments for broadcast rights of \$7.2 million and an increase in cash paid for interest of \$11.4 million.

Cash paid for interest increased by \$11.4 million during the nine months ended September 30, 2015 compared to the same period in 2014, primarily due to increased borrowings during 2015 and 2014 to fund the Company's acquisitions. This increase was partially offset by lower interest rates on the Company's outstanding debt.

### Cash Flows – Investing Activities

Net cash flows used in investing activities increased by \$354.8 million during the nine months ended September 30, 2015 compared to the same period in 2014. In 2015, we completed the acquisitions of CCA, KASW, Yashi and KLAS for total payments of \$459.5 million. We also paid a deposit of \$2.2 million upon signing a purchase agreement in September 2015 to acquire four stations from Reiten. These cash payments were partially offset by the sale of a CCA station for \$26.8 million in cash and certain real estate properties we owned for \$2.1 million in cash. In 2014, we completed the acquisitions of 3 television stations from Citadel Communications, L.P. and related entities, 3 television stations and 2 satellite stations from Gray Television, Inc. ("Gray TV"), the assets of IBS and the outstanding equity of ETG for total payments of \$82.1 million. In addition, Mission paid a \$3.2 million deposit to acquire KFQX pursuant to an amended purchase agreement.

Capital expenditures during the nine months ended September 30, 2015 increased by \$7.4 million compared to the same period in 2014 primarily due to capital expenditures for newly acquired stations and entities.

### Cash Flows – Financing Activities

Net cash flows provided by financing activities increased by \$197.6 million during the nine months ended September 30, 2015 compared to the same period in 2014.

In 2015, we completed the sale and issuance of \$275.0 million 6.125% Notes due 2022 at par. We also borrowed a total amount of \$139.9 million under our revolving credit facility. These borrowings were used to partially finance the CCA, KASW, Yashi, KLAS and Kixer acquisitions and to pay for related fees and expenses. We also received \$3.3 million proceeds from stock option exercises. Additionally, Marshall borrowed \$2.0 million under its revolving credit facility. These cash flow increases were partially offset by \$48.7 million repurchases of our Class A common stock, \$11.0 million scheduled repayments of outstanding principal balance under our, Mission's and Marshall's term loans, repayments of outstanding obligations under the Company's revolving credit facilities of \$140.5 million, payments of dividends to our common stockholders of \$17.9 million (\$0.19 per share each quarter), payments for debt financing costs of \$3.0 million and payments for capital lease obligations of \$2.3 million.

In 2014, we borrowed \$25.0 million, issued at 99.75%, under our Term Loan A to finance our acquisition of television stations from Gray TV. We also received \$1.3 million proceeds from stock option exercises. These cash flow increases were partially offset by repayments of \$8.7 million outstanding principal under our and Mission's term loans, dividends to our Class A common stockholders of \$13.8 million (\$0.15 per share each quarter) and payments for capital lease obligations of \$1.0 million.

Our senior secured credit facility may limit the amount of dividends we may pay to stockholders over the term of the agreement.



Future Sources of Financing and Debt Service Requirements

As of September 30, 2015, we, Mission and Marshall had total combined debt of \$1.5 billion, which represented 96.3% of the Company's combined capitalization. The Company's high level of debt requires that a substantial portion of cash flow be dedicated to pay principal and interest on debt, which reduces the funds available for working capital, capital expenditures, acquisitions and other general corporate purposes.

The Company had \$98.0 million of total unused revolving loan commitments under its senior secured credit facilities, all of which were available for borrowing, based on the covenant calculations as of September 30, 2015. In October 2015, we borrowed \$5.0 million under our revolving credit facility. We expect to repay this on November 6, 2015 through cash on hand. The Company's ability to access funds under its senior secured credit facilities depends, in part, on its compliance with certain financial covenants. Any additional drawings under the senior secured credit facilities will reduce the Company's future borrowing capacity and the amount of total unused revolving loan commitments.

In August 2015, we announced a share repurchase program which authorizes us to purchase up to \$100.0 million of our outstanding shares of Class A Common Stock. During the third quarter of 2015, we repurchased a total of 1,010,565 shares of Class A common stock for \$48.7 million, funded by cash on hand.

Effective October 1, 2015, Lakana acquired the outstanding equity of Kixer from Centrality, LLC, Keith Bonnici and Know Media, LLC for \$8.0 million in cash, subject to adjustments for working capital, funded by a combination of cash on hand and borrowing under our revolving credit facility. Additionally, the sellers could receive up to \$7.0 million in Earnout Payments if certain revenue targets are met during the year 2016. We expect to fund the Earnout Payments through a combination of cash to be generated from operations and borrowings under our senior secured credit facility.

On October 23, 2015, our Board of Directors declared a quarterly dividend of \$0.19 per share of our Class A common stock. The dividend is payable on November 20, 2015 to stockholders of record on November 6, 2015.

We have also signed agreements to acquire one station from Pappas and four stations from Reiten. Subject to working capital adjustments, we will fund the remaining purchase price of \$3.3 million and \$41.8 million to Pappas and Reiten, respectively, through cash on hand upon closing which we expect to occur in the first quarter of 2016.

The following table summarizes the principal indebtedness scheduled to mature for the periods referenced as of September 30, 2015 (in thousands):

|   | Total       | Remainder<br>of 2015 | 2016-2017 | 2018-2019  | Thereafter  |
|---|-------------|----------------------|-----------|------------|-------------|
| Nexstar senior secured credit facility  | \$415,024   | \$ 3,263             | \$ 39,913 | \$ 123,626 | \$248,222   |
| Mission senior secured credit facility  | 228,686     | 459                  | 4,670     | 4,670      | 218,887     |
| Marshall senior secured credit facility | 59,000      | 1,050                | 12,650    | 45,300     | -           |
| 6.875% senior unsecured notes due 2020  | 525,000     | -                    | -         | -          | 525,000     |
| 6.125% senior unsecured notes due 2022  | 275,000     | -                    | -         | -          | 275,000     |
|   | \$1,502,710 | \$ 4,772             | \$ 57,233 | \$ 173,596 | \$1,267,109 |

We make semiannual interest payments on our \$525.0 million 6.875% Notes on May 15 and November 15 of each year. We also make semiannual interest payments on our \$275.0 million 6.125% Notes on February 15 and August 15 of each year. Interest payments on our, Mission's and Marshall's senior secured credit facilities are generally paid every one to three months and are payable based on the type of interest rate selected.

The terms of our, Mission's and Marshall's senior secured credit facilities, as well as the indentures governing our 6.875% Notes and 6.125% Notes, limit, but do not prohibit us, Mission or Marshall from incurring substantial amounts of additional debt in the future.

The Company does not have any rating downgrade triggers that would accelerate the maturity dates of its debt. However, a downgrade in the Company's credit rating could adversely affect its ability to renew the existing credit facilities, obtain access to new credit facilities or otherwise issue debt in the future and could increase the cost of such debt.

## Debt Covenants

Our senior secured credit facility contains covenants that require us to comply with certain financial ratios, including: (a) a maximum consolidated total net leverage ratio, (b) a maximum consolidated first lien net leverage ratio, and (c) a minimum consolidated fixed charge coverage ratio. The covenants, which are calculated on a quarterly basis, include the combined results of the Company. Mission's and Marshall's senior secured credit facilities do not contain financial covenant ratio requirements; however, they do include events of default if Nexstar does not comply with all covenants contained in its credit agreement. The 6.875% Notes and the 6.125% Notes contain restrictive covenants customary for borrowing arrangements of these types. The Company believes it will be able to maintain compliance with all covenants contained in the credit agreements governing its senior secured facilities and the indentures governing the respective notes for a period of at least the next twelve months from September 30, 2015.

## No Off-Balance Sheet Arrangements

As of September 30, 2015, we did not have any relationships with unconsolidated entities or financial partnerships, such as entities often referred to as structured finance or variable interest entities, which would have been established for the purpose of facilitating off-balance sheet arrangements or other contractually narrow or limited purposes. All of our arrangements with Mission, Marshall, White Knight and Parker in which we are the primary beneficiary are on-balance sheet arrangements. Our variable interests in other entities are obtained through local service agreements, which have valid business purposes and transfer certain station activities from the station owners to us. We are, therefore, not materially exposed to any financing, liquidity, market or credit risk that could arise if we had engaged in such relationships.

## Critical Accounting Policies and Estimates

The Company's Condensed Consolidated Financial Statements have been prepared in accordance with U.S. GAAP, which requires it to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities as of the date of the Condensed Consolidated Financial Statements and reported amounts of revenue and expenses during the period. On an ongoing basis, the Company evaluates its estimates, including those related to goodwill and intangible assets, bad debts, broadcast rights, trade and barter and income taxes. The Company bases its estimates on historical experience and on various other assumptions that it believes to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from those estimates. Results of operations for interim periods are not necessarily indicative of results for the full year.

Information with respect to the Company's critical accounting policies which it believes could have the most significant effect on the Company's reported results and require subjective or complex judgments by management is contained in our Annual Report on Form 10-K for the year ended December 31, 2014. Management believes that as of September 30, 2015, there has been no material change to this information.

## Recent Accounting Pronouncements

Refer to Note 2 of our Condensed Consolidated Financial Statements in Part I, Item 1 of this Quarterly Report on Form 10-Q for a discussion of recently issued accounting pronouncements, including our expected date of adoption and effects on results of operations and financial position.

## Cautionary Note Regarding Forward-Looking Statements

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. All statements other than statements of historical fact are "forward-looking statements" for purposes of federal and state

securities laws, including: any projections or expectations of earnings, revenue, financial performance, liquidity and capital resources or other financial items; any assumptions or projections about the television broadcasting industry; any statements of our plans, strategies and objectives for our future operations, performance, liquidity and capital resources or other financial items; any statements concerning proposed new products, services or developments; any statements regarding future economic conditions or performance; any statements of belief; and any statements of assumptions underlying any of the foregoing. Forward-looking statements may include the words “may,” “will,” “should,” “could,” “would,” “predicts,” “potential,” “continue,” “expects,” “anticipates,” “future,” “intends,” “plans,” “believes,” “estimates,” and similar words.

Although we believe that the expectations reflected in any of our forward-looking statements are reasonable, actual results could differ from a projection or assumption in any of our forward-looking statements. Our future financial position and results of operations, as well as any forward-looking statements, are subject to change and inherent risks and uncertainties, including those described in our Annual Report on Form 10-K for the year ended December 31, 2014 and in our other filings with the Securities and Exchange Commission. The forward-looking statements made in this Quarterly Report on Form 10-Q are made only as of the date hereof, and we do not have or undertake any obligation to update any forward-looking statements to reflect subsequent events or circumstances unless otherwise required by law.



### ITEM 3. Quantitative and Qualitative Disclosures About Market Risk

#### Interest Rate Risk

The Company's exposure to market risk for changes in interest rates relates primarily to its long-term debt obligations.

The term loan borrowings at September 30, 2015 under the Company's senior secured credit facilities bear interest rates ranging from 2.2% to 3.8%, which represented the base rate, or LIBOR, plus the applicable margin, as defined. The revolving loans bear interest at LIBOR plus the applicable margin, which totaled 2.2% at September 30, 2015. Interest is payable in accordance with the credit agreements.

If LIBOR were to increase by 100 basis points, or one percentage point, from its September 30, 2015 level, the Company's annual interest expense would increase and cash flow from operations would decrease by approximately \$3.1 million, based on the outstanding balances of the Company's senior secured credit facilities as of September 30, 2015. Due to the LIBOR floor on certain of the Company's term loans, an increase of 50 basis points in LIBOR would result in a \$1.1 million increase in annual interest expense and decrease in cash flow from operations. If LIBOR were to decrease either by 100 basis points or 50 basis points, the Company's annual interest would decrease and cash flow from operations would increase by \$0.4 million. Our 6.875% Notes and 6.125% Notes are fixed rate debt obligations and therefore are not exposed to market interest rate changes. As of September 30, 2015, the Company has no financial instruments in place to hedge against changes in the benchmark interest rates on its senior secured credit facilities.

#### Impact of Inflation

We believe that the Company's results of operations are not affected by moderate changes in the inflation rate.

### ITEM 4. Controls and Procedures

#### Evaluation of Disclosure Controls and Procedures

Nexstar's management, with the participation of its President and Chief Executive Officer along with its Chief Financial Officer, conducted an evaluation as of the end of the period covered by this report of the effectiveness of the design and operation of Nexstar's disclosure controls and procedures as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended.

Based upon that evaluation, Nexstar's President and Chief Executive Officer and its Chief Financial Officer concluded that as of the end of the period covered by this report, Nexstar's disclosure controls and procedures were effective, at a reasonable assurance level, to ensure that information required to be disclosed in the reports that it files or submits under the Securities Exchange Act of 1934, as amended (i) is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms and (ii) is accumulated and communicated to Nexstar's management, including its President and Chief Executive Officer and its Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure.

#### Changes in Internal Control over Financial Reporting

As of the quarter ended September 30, 2015, there have been no changes in Nexstar's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.



## PART II. OTHER INFORMATION

## ITEM 1. Legal Proceedings

From time to time, the Company is involved in litigation that arises from the ordinary operations of business, such as contractual or employment disputes or other general actions. In the event of an adverse outcome of these proceedings, the Company believes the resulting liabilities would not have a material adverse effect on its financial condition or results of operations.

## ITEM 1A. Risk Factors

There are no material changes from the risk factors previously disclosed in Part I, Item 1A in our Annual Report on Form 10-K for the year ended December 31, 2014.

## ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following is a summary of Nexstar's common stock repurchases by month for the quarter ended September 30, 2015:

|                      | Total<br>Number<br>of Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total<br>Number of<br>Shares<br>Purchased<br>as Part of<br>Publicly<br>Announced<br>Plans or<br>Programs | Approximate<br>Dollar Value<br>of Shares<br>That May<br>Yet Be<br>Purchased<br>Under the<br>Plans or<br>Programs |
|----------------------|---|---------------------------------------|--|--|
| August 10-31, 2015   | 588,558                                   | \$ 50.40                              | 588,558  | 70,334,395   |
| September 1-30, 2015 | 422,007                                   | 44.96                                 | 422,007  | 51,359,840   |
|                      | 1,010,565                                 | \$ 48.13                              | 1,010,565  |  |

On August 10, 2015, Nexstar announced that its board of directors approved a share repurchase program which authorizes Nexstar to purchase up to \$100.0 million of its outstanding shares of Class A common stock. Share repurchases may be made from time to time in open market transactions, block trades or in private transactions. There is no minimum number of shares that is required to be repurchased and the repurchase program may be suspended or discontinued at any time without prior notice.

## ITEM 3. Defaults Upon Senior Securities

None.

## ITEM 4. Mine Safety Disclosures

None.

ITEM 5. Other Information

The unaudited financial statements of Mission Broadcasting, Inc. as of September 30, 2015 and December 31, 2014 and for the three and nine months ended September 30, 2015 and 2014, as filed in Mission Broadcasting, Inc.'s Quarterly Report on Form 10-Q, are incorporated herein by reference.

42

---

ITEM 6. Exhibits

| Exhibit No. | Description   |
|-------------|---|
| 10.1        | Sixth Amendment to the Fifth Amended and Restated Credit Agreement, dated as of July 7, 2015, by and among Nexstar Broadcasting, Inc., Nexstar Broadcasting Group, Inc., Nexstar Finance Holdings, Inc., Bank of America, N.A. and the several banks parties thereto (Incorporated by reference to Exhibit 10.1 to Current Report on Form 8-K (File No. 000-50478) filed by Nexstar Broadcasting Group, Inc. on July 13, 2015). |
| 10.2        | Sixth Amendment to the Fourth Amended and Restated Credit Agreement, dated as of July 7, 2015, by and among Mission Broadcasting, Inc., Bank of America, N.A. and the several banks parties thereto (Incorporated by reference to Exhibit 10.2 to Current Report on Form 8-K (File No. 000-50478) filed by Nexstar Broadcasting Group, Inc. on July 13, 2015).  |
| 10.3        | First Amendment to the Credit Agreement dated as of July 7, 2015, by and among Marshall Broadcasting Group, Inc., Bank of America, N.A. and the several banks parties thereto (Incorporated by reference to Exhibit 10.3 to Current Report on Form 8-K (File No. 000-50478) filed by Nexstar Broadcasting Group, Inc. on July 13, 2015).  |
| 31.1        | Certification of Perry A. Sook pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*  |
| 31.2        | Certification of Thomas E. Carter pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.*   |
| 32.1        | Certification of Perry A. Sook pursuant to 18 U.S.C. ss. 1350.*   |
| 32.2        | Certification of Thomas E. Carter pursuant to 18 U.S.C. ss. 1350.*  |
| 101         | The Company's unaudited Condensed Consolidated Financial Statements and related Notes for the quarter ended September 30, 2015 from this Quarterly Report on Form 10-Q, formatted in XBRL (eXtensible Business Reporting Language).*  |

\* Filed herewith

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

NEXSTAR BROADCASTING GROUP, INC.

/S/ PERRY A. SOOK

By: Perry A. Sook

Its: President and Chief Executive Officer (Principal Executive Officer)

/S/ THOMAS E. CARTER

By: Thomas E. Carter

Its: Chief Financial Officer (Principal Accounting and Financial Officer)

Dated: November 5, 2015