CHUNGHWA TELECOM CO LTD Form 6-K January 31, 2018
1934 Act Registration No. 1-31731
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 6-K
REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13a-16 OR 15d-16 OF THE SECURITIES EXCHANGE ACT OF 1934
Dated January 31, 2018
Chunghwa Telecom Co., Ltd.
(Translation of Registrant's Name into English)
21-3 Hsinyi Road Sec. 1,
Taipei, Taiwan, 100 R.O.C.
(Address of Principal Executive Office)
(Indicate by check mark whether the registrant files or will file annual reports under cover of form 20-F or Form 40-F.)
Form 20-F Form 40-F

(Indicate by check mark whether the registrant by furnishing the information contained in this form is also thereby furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.)
Yes No
(If "Yes" is marked, indicated below the file number assigned to the registrant in connection with Rule 12g3-2(b): Not applicable )
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### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant Chunghwa Telecom Co., Ltd. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Date: January 31, 2018

> Chunghwa Telecom Co., Ltd.

By:

/s/Shui-Yi

Kuo

Name: Shui-Yi

Kuo

Title: Chief Financial Officer

### Exhibit

## **Exhibit Description**

99.01 Press release

on

2018/01/31: Chunghwa Telecom Reports Un-Audited Consolidated Operating Results for the Fourth Quarter and Full Year of

2017

#### **EXHIBIT 99.01**

Chunghwa Telecom Reports Un-Audited Consolidated Operating Results for the Fourth Quarter and Full Year of 2017

TAIPEI, Taiwan, January 31, 2018 - Chunghwa Telecom Co., Ltd. (TAIEX: 2412, NYSE: CHT) ("Chunghwa" or "the Company") today reported its un-audited operating results for the fourth quarter and full year of 2017. All figures were prepared in accordance with Taiwan-International Financial Reporting Standards ("T-IFRSs") on a consolidated basis.

(Comparisons throughout the press release, unless otherwise stated, are made with regard to the prior year period.)

### Fourth Quarter 2017 Financial Highlights

- -Total revenue increased by 4.4% to NT\$60.92 billion
- -Mobile communications revenue increased by 2.1% to NT\$28.97 billion
- o Mobile value-added services (VAS) revenue increased by 4.2% to NT\$10.91 billion, with mobile Internet revenue, the largest contributor to VAS revenue, increasing by 5.1%
- oMobile voice revenue decreased by 13.9% to NT\$ 7.66 billion
- o Smart device sales revenue increased by 14.3% to NT\$9.97 billion
- -Internet revenue increased by 2.4% to NT\$7.75 billion
- -Domestic fixed communications revenue increased by 10.9% to NT\$19.62 billion
- -International fixed communications revenue decreased by 0.3% to NT\$3.55 billion
- -Total operating costs and expenses increased by 5.2% to NT\$50.40 billion
- -Net income attributable to stockholders of the parent increased by 11.7% to NT\$8.67 billion
- -Basic earnings per share (EPS) was NT\$1.12

### Full Year 2017 Financial Highlights

- -Total revenue decreased by 1.1% to NT\$227.55 billion
- -Mobile communications revenue decreased by 1.3% to NT\$109.38 billion
- oMobile VAS revenue increased by 4.2% to NT\$43.22 billion
- oMobile voice revenue decreased by 12.6% to NT\$32.60 billion
- oSmart device sales revenue increased by 4.4% to NT\$32.20 billion
- -Internet revenue increased by 3.6% to NT\$28.93 billion
- o Application VAS revenue increased by 5.9% to NT\$5.44 billion
- -Domestic fixed communications revenue decreased by 1.9% to NT\$71.16 billion
- -International fixed communications revenue decreased by 8.9% to NT\$13.55 billion
- -Total operating costs and expenses decreased by 0.4% to NT\$180.73 billion
- -Net income attributable to stockholders of the parent decreased by 3.0% to NT\$38.86 billion
- -Basic EPS was NT\$5.01

Mr. Yu Cheng, Chairman and CEO of Chunghwa Telecom, stated, "We are pleased to report another quarter of solid financial and operating performance, rounding out a strong 2017, during which our full year income from operation, net income and EBITDA exceeded guidance. Our solid market leading position is underscored by a 36.6% market share in mobile subscribers and a 37.2% market share in mobile revenue. At the same time, we maintained the lowest churn rate and the lowest decline

of mobile service revenue among our peers despite an increasingly competitive landscape."

"We are also pleased with solid progress in our other segments. The number of users signing up for, or upgrading to, connection speeds of 100Mbps or higher grew by 9.5% year over year to 1.28 million in the fourth quarter as a result of broadband subscribers consistently migrating to our higher-speed, higher-value fiber services. Furthermore, our IPTV subscribers exceeded 1.6 million in the fourth quarter of 2017, representing a 20.3% increase year over year, driving a 15.7% year-over-year growth in IPTV revenue, which was also helped by the healthy growth of SVOD subscribers.

"Going forward, we remain focused on margin expansion and will continue to guide mobile subscribers toward higher-end plans and encourage our broadband subscribers to migrate to higher-speed services. We are confident in our ability to carry our strong growth momentum into 2018 and, with our competitive advantages in network infrastructure, IDC, and CDN, we will be able to further consolidate our market leading position." Mr. Cheng concluded.

#### Revenue

Chunghwa Telecom's total revenues for the fourth quarter of 2017 increased by 4.4% to NT\$60.92 billion, which was comprised of 47.6% mobile, 12.7% internet, 32.2% domestic fixed, 5.8% international fixed, and 1.7% from other businesses.

Mobile communications revenue for the fourth quarter of 2017 increased by 2.1% to NT\$28.97 billion. This was mainly due to the continued growth in mobile VAS revenue and smart device sales, which partially offset decrease of mobile voice revenue. The decline of mobile voice revenue was due to increased market competition and VoIP substitution.

Internet business revenue for the fourth quarter of 2017 increased by 2.4% year over year to NT\$7.75 billion. The increase was primarily attributable to higher Data Communication revenue and revenue from services provided to the government.

Domestic fixed revenue for the fourth quarter of 2017 increased by 10.9% year over year to NT\$19.62 billion, primarily reflected by the increase of ICT project revenue, which offset the decrease of local and DLD service revenue that represented 6.9% and 7.7% decrease respectively due to increased mobile and VoIP substitution. Broadband access revenue also decreased by 2.5% to NT\$4.63 billion as a result of intense market competition.

International fixed revenue decreased by 0.3% to NT\$3.55 billion, mainly due to the decline of international long distance revenue, which resulted from increased market competition.

Total revenue for the full year of 2017 decreased by 1.1% year over year to NT\$227.55 billion, which was comprised of 48.1% mobile, 12.7% Internet, 31.3% domestic fixed, 5.9% international fixed, and 2.0% other.

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Total operating costs and expenses for the fourth quarter of 2017 increased by 5.2% year over year to NT\$50.40 billion.

Total operating costs and expenses for 2017 decreased by 0.4% year over year to NT\$180.73 billion, which was mainly due to lower interconnection expenses and depreciation, but partially offset by the increase in ICT project costs and cost of goods sold.

Operating Income and Net Income

Income from operations for the fourth quarter of 2017 increased by 5.1% to NT\$10.46 billion. The operating margin was 17.2%, compared to 17.1% in the same period of 2016. Net income attributable to stockholders of the parent increased by 11.7% to NT\$8.67 billion. Basic earnings per share was NT\$1.12.

Income from operations for 2017 decreased by 2.9% to NT\$46.73 billion. The operation margin was 20.5%, compared to 20.9% for 2016. Net income attributable to stockholders of the parent decreased by 3.0% to NT\$38.86 billion. Basic earnings per share was NT\$5.01.

#### Cash Flow and EBITDA

Cash flow from operating activities for the fourth quarter of 2017 decreased by 20.8% to NT\$25.09 billion. As of December 31st, 2017, the Company had cash and cash equivalents of NT\$28.89 billion, representing a 7.1% year-over-year decrease.

EBITDA for the fourth quarter of 2017 increased by 2.0% to NT\$18.45 billion, and EBITDA margin was 30.3%, compared to 31.0% in the same period of 2016. EBITDA for 2017 decreased by 2.4% to NT\$78.63 billion, and EBITDA margin was 34.6%, compared to 35.0% for 2016.

### Capital Expenditure ("Capex")

Total Capex for the fourth quarter of 2017 decreased by 7.1% to NT\$10.42 billion, which was comprised of 46.1% domestic fixed communications, 37.0% mobile communications, 11.8% internet, 2.8% international fixed communications, and 2.3% from others.

### **Business and Operational Highlights**

### Broadband/HiNet

- \*\* The Company continued to execute its strategy of encouraging FTTx migration. As of December 31<sup>st</sup>, 2017, the number of FTTx subscribers reached 3.55 million, accounting for 79.5% of the Company's total broadband users. Moreover, the number of subscribers signing up for speeds of 100Mbps or higher increased by 9.5% to over 1.28 million.
- \*\* HiNet broadband subscribers decreased by 0.7% year over year, totaling 3.73 million as of December 31st, 2017.

### Mobile

- \*\* As of December 31st, 2017, Chunghwa had 10.45 million mobile subscribers, representing a 3.1% year-over-year decrease. However, the Company's mobile Internet subscribers increased by 7.2% year over year to 7.35 million.
- \*\* As of December 31st, 2017, the company accumulated 7.99 million 4G subscribers.

#### Fixed-line

\*\* The Company maintained its leading position in the fixed-line market, with a total of 10.69 million subscribers as of December 31<sup>st</sup>, 2017.

# (in NT\$ billion)

	2017	2016	YoY%	
	4Q17 JanDec	.4Q17JanDec	.4Q17JanDec.	
Revenue	60.92227.55	58.33229.99	4.4 -1.1	
Operating costs and expenses	50.40180.73	47.91181.39	5.2 -0.4	
Other income and expense (Note 1)	-0.06 -0.09	-0.46 -0.49	87.6 81.5	
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Operating income	10.4646.739.96 48.115.1 -2.9
Net income attributable to stockholders of the parent	8.67 38.867.76 40.0711.7-3.0
EBITDA	18.4578.6318.0980.582.0 -2.4
EPS(NT\$)	1.12 5.01 1.00 5.16 11.7-3.0

Note 1: "Other income and expenses" includes gains (losses) on disposal of property, plant and equipment (PP&E) and investment property, and impairment loss on PP&E and investment property.

Note 2: The calculation of growth rates is based on NT\$ thousand.

#### 2018 Guidance

For 2018, the Company expects total revenue to increase by 1.7~2.4%, to NT\$231.47~NT\$232.97 billion as compared to the un-audited consolidated total revenue of 2017. Operating costs and expenses are expected to increase by 0.7%~1.9%, to NT\$182.07~NT\$184.24 billion as compared to the prior year. Income from operations is expected to increase by 0.9%~8.8% to NT\$47.17~NT\$50.84 billion, year over year. Income before income tax and net income attributable to stockholders of the parent are expected to be NT\$48.11~NT\$51.89 billion and NT\$37.25~NT\$40.31billion, respectively. Basic earnings per share is expected to be NT\$4.80~NT\$5.20. Capex for the acquisition of property, plant and equipment in 2018 is expected to increase by NT\$6.05 billion to NT\$33.06 billion as compared to the prior year.

		2017		YoY
(NT\$ billion except EPS)	2018(E)	(un-audited)	change	(0%)
D	221 47 222 0	7007.55	2.02 5.42	(%)
Revenue	231.47~232.97	1221.55	3.92~5.42	1.7%~2.4%
Operating Costs and Expenses	182.07~184.24	1180.73	1.34~3.51	0.7%~1.9%
Other Income and Expense	(0.06)	(0.09)	0.03	32.40%
Income from Operations	47.17~50.84	46.73	0.44~4.11	0.9%~8.8%
Non-operating Income	0.94~1.05	1.30	$(0.36)\sim(0.25)$	)(26.8%)~(19.2%)
Income before Income Tax	48.11~51.89	48.03	0.08~3.86	0.2%~8.0%
Net Income Attributable to Stockholders of The Parent	37.25~40.31	38.86	(1.61)~1.45	(4.1%)~3.7%
EPS(NT\$)	4.80~5.20	5.01	$(0.21)\sim0.19$	(4.1%)~3.7%
EBITDA	79.11~82.79	78.63	0.48~4.16	0.6%~5.3%
EBITDA Margin	34.2%~35.5%	34.6%	$(0.4\%) \sim 0.9\%$	2
Acquisition of Material Assets	33.15	27.01	6.14	22.8%
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Acquisition of Property,

33.0627.016.0522.4%

Plant and Equipment

Others 0.09 0 0.09 100.0%

Disposal of Material Assets 3.07