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(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer

Non-accelerated filer Smaller reporting company

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

As of November 1, 2018, there were 18,382,797 shares of the registrant's common stock, par value \$0.10 per share, outstanding.

## FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that relate to our plans, objectives, estimates and goals. Statements expressing expectations regarding our future, or projections or estimates relating to products, sales, revenues, expenditures, costs, strategies, initiatives or earnings, are typical of such statements and are made under the Private Securities Litigation Reform Act of 1995. Forward-looking statements are based on management's beliefs, assumptions and expectations about our future performance, considering the information currently available to management. The words "believe," "may," "could," "will," "should," "would," "anticipate," "plan," "estimate," "project," "expect," "intend," "seek," "strive" and words of similar import, or the negative of such words, identify or signal the presence of forward-looking statements. These statements are not statements of historical fact; they involve risks and uncertainties that may cause our actual results, performance or financial condition to differ materially from the expectations of future results, performance or financial condition that we express or imply in any forward-looking statement. Factors that could contribute to such differences include, but are not limited to:

- the competitive nature of the textile industry and the impact of global competition;
- changes in the trade regulatory environment and governmental policies and legislation;
- the availability, sourcing and pricing of raw materials;
- general domestic and international economic and industry conditions in markets where the Company competes, including economic and political factors over which the Company has no control;
- changes in consumer spending, customer preferences, fashion trends and end uses for products;
- the financial condition of the Company's customers;
- the loss of a significant customer or brand partner;
- natural disasters, industrial accidents, power or water shortages, extreme weather conditions and other disruptions at one of our facilities;
- the success of the Company's strategic business initiatives;
- the volatility of financial and credit markets;
- the ability to service indebtedness and fund capital expenditures and strategic business initiatives;
- the availability of and access to credit on reasonable terms;
- changes in foreign currency exchange, interest and inflation rates;
- fluctuations in production costs;
- the ability to protect intellectual property;
- the strength and reputation of our brands;
- employee relations;
- the ability to attract, retain and motivate key employees;
- the impact of environmental, health and safety regulations;
- the impact of tax laws, the judicial or administrative interpretations of tax laws and/or changes in such laws or interpretations;
- the operating performance of joint ventures and other equity investments;
- the accurate financial reporting of information from equity method investees; and
- other factors discussed in "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the fiscal year ended June 24, 2018 and in "Item 1A. Risk Factors" in this report or elsewhere herein.

All such factors are difficult to predict, contain uncertainties that may materially affect actual results and may be beyond our control. New factors emerge from time to time, and it is not possible for management to predict all such factors or to assess the impact of each such factor on the Company. Any forward-looking statement speaks only as of the date on which such statement is made, and we do not undertake any obligation to update any forward-looking statement to reflect events or circumstances after the date on which such statement is made, except as may be required by federal securities law.

In light of all the above considerations, we reiterate that forward-looking statements are not guarantees of future performance, and we caution you not to rely on them as such.



UNIFI, INC.

FORM 10-Q

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2018

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## PART I—FINANCIAL INFORMATION

## Item 1. Financial Statements

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(In thousands, except share and per share amounts)

	September 30, 2018	June 24, 2018
<b>ASSETS</b>		
Cash and cash equivalents	\$42,195	\$ 44,890
Receivables, net	87,082	86,273
Inventories	131,961	126,311
Income taxes receivable	5,522	10,291
Other current assets	15,658	6,529
Total current assets	282,418	274,294
Property, plant and equipment, net	203,820	205,516
Deferred income taxes	3,166	3,288
Investments in unconsolidated affiliates	112,726	112,639
Other non-current assets	5,988	6,070
Total assets	\$ 608,118	\$ 601,807
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Accounts payable	\$46,139	\$ 48,970
Accrued expenses	14,214	17,720
Income taxes payable	3,136	1,317
Current portion of long-term debt	16,814	16,996
Total current liabilities	80,303	85,003
Long-term debt	123,633	113,553
Other long-term liabilities	5,048	5,337
Income tax payable	427	470
Deferred income taxes	8,594	7,663
Total liabilities	218,005	212,026
Commitments and contingencies		
Common stock, \$0.10 par value (500,000,000 shares authorized; 18,379,523 and 18,352,824 shares issued and outstanding as of September 30, 2018 and June 24, 2018, respectively)		
	1,838	1,835
Capital in excess of par value	57,706	56,726
Retained earnings	374,024	371,753
Accumulated other comprehensive loss	(43,455 )	(40,533 )
Total shareholders' equity	390,113	389,781
Total liabilities and shareholders' equity	\$ 608,118	\$ 601,807

See accompanying notes to condensed consolidated financial statements.

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## CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except per share amounts)

	For the Three Months Ended	
	September 30, 2018	September 24, 2017
Net sales	\$181,611	\$164,242
Cost of sales	161,592	140,950
Gross profit	20,019	23,292
Selling, general and administrative expenses	14,411	12,863
Provision (benefit) for bad debts	131	(59 )
Other operating (income) expense, net	(240 )	315
Operating income	5,717	10,173
Interest income	(147 )	(81 )
Interest expense	1,467	1,185
Equity in earnings of unconsolidated affiliates	(239 )	(3,087 )
Income before income taxes	4,636	12,156
Provision for income taxes	2,824	3,196
Net income	\$1,812	\$8,960
Net income per common share:		
Basic	\$0.10	\$0.49
Diluted	\$0.10	\$0.48

See accompanying notes to condensed consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME

(Unaudited)

(In thousands)

	For the Three Months Ended September	
	30, 2018	September 24, 2017
Net income	\$1,812	\$ 8,960
Other comprehensive (loss) income:		
Foreign currency translation adjustments	(3,495)	2,865
Foreign currency translation adjustments for an unconsolidated affiliate	345	(106 )
Changes in interest rate swaps	228	415
Other comprehensive (loss) income, net	(2,922)	3,174
Comprehensive (loss) income	\$(1,110)	\$ 12,134

See accompanying notes to condensed consolidated financial statements.

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)

	For the Three Months Ended	
	September 30, 2018	September 24, 2017
Cash and cash equivalents at beginning of year	\$44,890	\$ 35,425
Operating activities:		
Net income	1,812	8,960
Adjustments to reconcile net income to net cash (used in) provided by operating activities:		
Equity in earnings of unconsolidated affiliates	(239 )	(3,087 )
Distributions received from unconsolidated affiliates	504	7,178
Depreciation and amortization expense	6,036	5,510
Non-cash compensation expense	998	1,151
Deferred income taxes	909	918
Other, net	(201 )	(23 )
Changes in assets and liabilities:		
Receivables, net	(1,636 )	2,030
Inventories	(15,079)	(6,021 )
Other current assets	(857 )	(285 )
Income taxes	6,591	(351 )
Accounts payable and accrued expenses	(3,835 )	(366 )
Other, net	39	146
Net cash (used in) provided by operating activities	(4,958 )	15,760
Investing activities:		
Capital expenditures	(6,384 )	(5,148 )
Other, net	15	57
Net cash used in investing activities	(6,369 )	(5,091 )
Financing activities:		
Proceeds from ABL Revolver	34,000	22,200
Payments on ABL Revolver	(19,900)	(21,900 )
Payments on ABL Term Loan	(2,500 )	(2,500 )
Payments on capital lease obligations	(1,790 )	(1,785 )
Proceeds from stock option exercises	244	219
Other	(646 )	(263 )
Net cash provided by (used in) financing activities	9,408	(4,029 )
Effect of exchange rate changes on cash and cash equivalents	(776 )	326
Net (decrease) increase in cash and cash equivalents	(2,695 )	6,966
Cash and cash equivalents at end of period	\$42,195	\$ 42,391

See accompanying notes to condensed consolidated financial statements.

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements

## 1. Background

Unifi, Inc., a New York corporation formed in 1969 (together with its subsidiaries, “UNIFI,” the “Company,” “we,” “us” or “our”), is a multi-national company that manufactures and sells innovative synthetic and recycled products made from polyester and nylon primarily to other yarn manufacturers and knitters and weavers (UNIFI’s direct customers) that produce yarn and/or fabric for the apparel, hosiery, home furnishings, automotive, industrial and other end-use markets (UNIFI’s indirect customers). We refer to these indirect customers as “brand partners.” Polyester yarns include partially oriented yarn (“POY”), textured, solution and package dyed, twisted, beamed and draw wound yarns, and each is available in virgin or recycled varieties. Recycled solutions, made from both pre-consumer and post-consumer waste, include plastic bottle flake (“Flake”) and polyester polymer beads (“Chip”). Nylon yarns include virgin or recycled textured, solution dyed and spandex covered yarns.

UNIFI maintains one of the textile industry’s most comprehensive product offerings that include a range of specialized, premium value-added (“PVA”) and commodity solutions, with principal geographic markets in the Americas and Asia.

UNIFI has direct manufacturing operations in four countries and participates in joint ventures in Israel and the United States, the most significant of which is a 34% non-controlling partnership interest in Parkdale America, LLC (“PAL”), a significant unconsolidated affiliate that produces cotton and synthetic yarns for sale to the global textile industry and apparel market.

## 2. Basis of Presentation; Condensed Notes

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with generally accepted accounting principles in the United States (“GAAP”) for interim financial information. As contemplated by the instructions of the Securities and Exchange Commission (the “SEC”) to Form 10-Q, the following notes have been condensed and, therefore, do not contain all disclosures required in connection with annual financial statements. Reference should be made to UNIFI’s year-end audited consolidated financial statements and related notes thereto contained in its Annual Report on Form 10-K for the fiscal year ended June 24, 2018 (the “2018 Form 10-K”).

The financial information included in this report has been prepared by UNIFI, without audit. In the opinion of management, all adjustments, which consist of normal, recurring adjustments, considered necessary for a fair statement of the results for interim periods have been included. Nevertheless, the results shown for interim periods are not necessarily indicative of results to be expected for the full year. The preparation of financial statements in conformity with GAAP requires management to make use of estimates and assumptions that affect the amounts reported and certain financial statement disclosures. Actual results may vary from these estimates.

All amounts, except per share amounts, are presented in thousands (000s), except as otherwise noted.

The fiscal quarter for Unifi, Inc. and all of its wholly owned subsidiaries ended on September 30, 2018, the last Sunday in September. The three-month periods ended September 30, 2018 and September 24, 2017 consisted of 14 and 13 fiscal weeks, respectively.

### 3. Recent Accounting Pronouncements

#### Issued and Pending Adoption

In February 2016, the Financial Accounting Standards Board (the “FASB”) issued Accounting Standards Update (“ASU”) No. 2016-02, Leases (Topic 842). The new guidance is intended to increase transparency and comparability among organizations by recognizing lease assets and lease liabilities on the balance sheet and disclosing key information about leasing arrangements. While UNIFI has not yet determined the full effect of the new guidance on its ongoing financial reporting, as of June 24, 2018, UNIFI had approximately \$5,800 of future minimum lease payments under non-cancelable operating leases (with initial or remaining lease terms in excess of one year). The new lease guidance is effective for UNIFI’s fiscal 2020, and early adoption is permitted.

Under the guidance in the SEC Staff Announcement on July 20, 2017 relating to the transition to ASU No. 2014-09 (as discussed below) and ASU No. 2016-02, due to its status as a significant subsidiary of Unifi, Inc., PAL expects to adopt (i) the New Revenue Recognition Guidance (as defined below) in its fiscal 2019 and (ii) the new lease guidance in its fiscal 2020. PAL is currently evaluating the impact of the new revenue and lease guidance.

#### Recently Adopted

In May 2014, the FASB issued ASU No. 2014-09, Revenue from Contracts with Customers (Topic 606). Subsequent ASUs were issued to provide clarity and defer the effective date of the new guidance. The new revenue recognition guidance (the “New Revenue Recognition Guidance”) eliminated the transaction- and industry-specific revenue recognition guidance under previous GAAP and replaced it with a principles-based approach.

Upon adoption in fiscal 2019, UNIFI has determined the impact of the New Revenue Recognition Guidance is immaterial. Accordingly, UNIFI utilized the modified retrospective method of adoption and recorded the impact of open contracts as of June 24, 2018 as an adjustment to the opening balance of fiscal 2019 retained earnings, and prior period balances are not adjusted. Details of the fiscal 2019 adjustment follow. See Note 4, “Revenue Recognition,” for further detail regarding adoption and additional disclosures.

Revenue earned in fourth quarter fiscal 2018 related to contracts open at June 24, 2018	\$8,593
Less associated cost of sales	7,992
Less associated income tax	142
Adjustment to retained earnings for contracts open at June 24, 2018	\$459

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

Based on UNIFI's review of ASUs issued since the filing of the 2018 Form 10-K, there have been no other newly issued or newly applicable accounting pronouncements that have had, or are expected to have, a significant impact on UNIFI's consolidated financial statements.

#### 4. Revenue Recognition

In fiscal 2019, UNIFI adopted the New Revenue Recognition Guidance. Details surrounding the impact of adoption and the additional disclosures follow.

Revenue is recognized when performance obligations under the terms of a contract with a customer are satisfied, which primarily occurs at a point in time, upon either shipment or delivery to the customer. Revenue is also recognized over time for certain contracts in which the associated inventory produced has no alternative use and for which enforceable right to payment exists, or the associated services are rendered. Revenue is measured as the amount of consideration UNIFI expects to receive in exchange for completing its performance obligations (i.e., transferring goods or providing services), which includes estimates for variable consideration. Variable consideration includes volume-based incentives and product claims, which are offered within certain contracts between UNIFI and its customers. Sales taxes and value added taxes assessed by governmental entities are excluded from the measurement of consideration expected to be received. Shipping and handling costs incurred after a customer has taken possession of our goods are treated as a fulfillment cost and are not considered a separate performance obligation.

The following table presents disaggregated revenues for UNIFI:

	For the Three Months Ended	
	September 30, 2018	September 24, 2017
Third-party textile manufacturer	\$ 179,321	\$ 162,161
Service	2,290	2,081
Net sales	\$ 181,611	\$ 164,242

#### Third-Party Textile Manufacturer

Third-party textile manufacturer revenue is primarily generated through sales to direct customers. Such sales represent satisfaction of UNIFI's performance obligations required by the associated revenue contracts. Each of UNIFI's reportable segments derives revenue from sales to third-party textile manufacturers.

#### Service Revenue

Service revenue is primarily generated, as services are rendered, through fulfillment of toll manufacturing of textile products or transportation services governed by written agreements. Such toll manufacturing and transportation

services represent satisfaction of UNIFI's performance obligations required by the associated revenue contracts. The Polyester Segment derives service revenue for toll manufacturing, and the All Other category derives service revenue for transportation services.

#### Variable Consideration

##### Volume-based incentives

Volume-based incentives involve rebates or refunds of cash that are redeemable if the customer satisfies certain order volume thresholds during a defined time period. Under these incentive programs, UNIFI estimates the anticipated rebate to be paid and allocates a portion of the estimated cost of the rebate to each underlying sales transaction with the customer.

##### Product claims

UNIFI generally offers customers claims support or remuneration for defective products. UNIFI estimates the amount of its product sales that may be claimed as defective by its customers and records this as a reduction of revenue in the period the related product revenue is recognized.

For all variable consideration, where appropriate, UNIFI estimates the amount using the expected value, which takes into consideration historical experience, current contractual requirements, specific known market events and forecasted customer buying and payment patterns. Overall, these reserves reflect UNIFI's best estimates of the amount of consideration to which the customer is entitled based on the terms of the contracts.



Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

## Impact of adoption of New Revenue Recognition Guidance

The following table summarizes the impact of the adoption of the New Revenue Recognition Guidance on UNIFI's applicable financial statement line items as of September 30, 2018. Any impact to other financial statement line items is insignificant and excluded from the below.

Financial Statement Line Item	Adjustments		
	Treatment under previous Revenue Recognition Guidance	in connection with New Revenue Recognition Guidance	As reported under New Revenue Recognition Guidance
Revenue	\$ 179,814	\$ 1,797	\$ 181,611
Cost of sales	\$ 159,890	\$ 1,702	\$ 161,592
Gross profit	\$ 19,924	\$ 95	\$ 20,019
Inventory	\$ 141,620	\$ (9,659 )	\$ 131,961
Contract assets	\$ —	\$ 10,337	\$ 10,337

Contract assets represents the estimated revenue attributable to UNIFI in connection with completed performance obligations under contracts with customers for which revenue is recognized over time. The contract assets are classified to receivables when the right to payment becomes unconditional. The \$10,337 change in the contract assets balance from June 24, 2018 to September 30, 2018 represents the routine recognition of satisfied performance obligations, in connection with adoption of and treatment under the New Revenue Recognition Guidance.

## 5. Receivables, Net

Receivables, net consists of the following:

	September 30, 2018	June 24, 2018
Customer receivables	\$ 88,852	\$ 87,633
Allowance for uncollectible accounts	(2,161 )	(2,059 )
Reserves for yarn quality claims	(757 )	(564 )
Net customer receivables	85,934	85,010

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Other receivables	1,148	1,263
Total receivables, net	\$ 87,082	\$ 86,273

There have been no material changes in UNIFI's allowance for uncollectible accounts or reserves for yarn quality claims since June 24, 2018.

6. Inventories

Inventories consists of the following:

	September	
	30, 2018	June 24, 2018
Raw materials	\$ 49,124	\$ 45,448
Supplies	7,952	7,314
Work in process	8,611	8,834
Finished goods	67,699	66,314
Gross inventories	133,386	127,910
Inventory reserves	(1,425 )	(1,599 )
Total inventories	\$ 131,961	\$ 126,311

In connection with UNIFI's utilization of the modified retrospective adoption method, prior period balances are not adjusted to reflect the impact that the New Revenue Recognition Guidance would have had on prior periods. See Note 4, "Revenue Recognition," for further detail regarding the impact of the New Revenue Recognition Guidance to fiscal 2019.

7. Other Current Assets

Other current assets consists of the following:

	September	
	30, 2018	June 24, 2018
Contract assets	\$ 10,337	\$ —
Vendor deposits	2,698	3,703
Prepaid expenses	1,460	1,802
Value-added taxes receivable	1,163	1,024
Total other current assets	\$ 15,658	\$ 6,529



Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

Vendor deposits primarily relates to down payments made toward the purchase of raw materials. Prepaid expenses consists of advance payments for insurance, professional fees, membership dues, subscriptions, marketing and information technology services. Value-added taxes receivable relates to recoverable taxes associated with the sales and purchase activities of UNIFI's foreign operations.

#### 8. Property, Plant and Equipment, Net

Property, plant and equipment ("PP&E"), net consists of the following:

	September	
	30, 2018	June 24, 2018
Land	\$2,841	\$ 2,860
Land improvements	15,151	15,118
Buildings and improvements	157,590	157,354
Assets under capital leases	34,568	34,568
Machinery and equipment	591,281	589,237
Computers, software and office equipment	19,879	19,723
Transportation equipment	5,004	5,029
Construction in progress	8,242	8,651
Gross PP&E	834,556	832,540
Less: accumulated depreciation	(622,624)	(619,654 )
Less: accumulated amortization – capital leases	(8,112 )	(7,370 )
Total PP&E, net	\$203,820	\$ 205,516

Depreciation expense and repair and maintenance expenses were as follows:

	For the Three Months Ended September	
	30, 2018	September 24, 2017
Depreciation expense	\$5,663	\$ 5,123
Repair and maintenance expenses	5,860	4,725

#### 9. Accrued Expenses

Accrued expenses consists of the following:

	September	
	30, 2018	June 24, 2018
Payroll and fringe benefits	\$ 7,801	\$ 10,833
Other	6,413	6,887
Total accrued expenses	\$ 14,214	\$ 17,720

Other consists primarily of accruals for utilities, property taxes, employee-related claims and payments, interest, marketing expenses, freight expenses, rent, other non-income related taxes and deferred revenue.

## 10. Long-Term Debt

### Debt Obligations

The following table presents the total balances outstanding for UNIFI's debt obligations, their scheduled maturity dates and the weighted average interest rates for borrowings as well as the applicable current portion of long-term debt:

	Scheduled	Weighted Average	Principal Amounts as of	
	Maturity Date	Interest Rate as of	September	
		September 30,	30, 2018	June 24, 2018
		2018		
ABL Revolver	March 2020	4.0%	\$42,200	\$ 28,100
ABL Term Loan <sup>(1)</sup>	March 2020	3.7%	82,500	85,000
Capital lease obligations	(2)	3.8%	16,317	18,107
Total debt			141,017	131,207
Current portion of capital lease obligations			(6,814 )	(6,996 )
Current portion of other long-term debt			(10,000 )	(10,000 )
Unamortized debt issuance costs			(570 )	(658 )
Total long-term debt			\$123,633	\$ 113,553

(1) Includes the effects of interest rate swaps.

(2) Scheduled maturity dates for capital lease obligations range from January 2019 to November 2027.

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

## ABL Facility

On March 26, 2015, Unifi, Inc. and its subsidiary, Unifi Manufacturing, Inc., entered into an Amended and Restated Credit Agreement for a \$200,000 senior secured credit facility (the “ABL Facility”) with a syndicate of lenders. The ABL Facility consists of a \$100,000 revolving credit facility (the “ABL Revolver”) and a term loan that can be reset up to a maximum amount of \$100,000, once per fiscal year, if certain conditions are met (the “ABL Term Loan”). The ABL Facility has a maturity date of March 26, 2020.

## Scheduled Debt Maturities

The following table presents the scheduled maturities of UNIFI’s outstanding debt obligations for the remainder of fiscal 2019, the following four fiscal years and thereafter:

	Fiscal 2019	Fiscal 2020	Fiscal 2021	Fiscal 2022	Fiscal 2023	Thereafter
ABL Revolver	\$—	\$42,200	\$—	\$—	\$—	\$—
ABL Term Loan	7,500	75,000	—	—	—	—
Capital lease obligations	5,206	5,519	2,624	2,417	91	460
Total	\$12,706	\$122,719	\$2,624	\$2,417	\$91	\$460

## 11. Other Long-Term Liabilities

Other long-term liabilities consists of the following:

	September 30, 2018	June 24, 2018
Supplemental post-employment plan	\$ 2,881	\$ 3,045
Uncertain tax positions	133	131
Other	2,034	2,161
Total other long-term liabilities	\$ 5,048	\$ 5,337

Other primarily includes certain retiree and post-employment medical and disability liabilities, deferred revenue and deferred energy incentive credits.

## 12. Income Taxes

The provision for income taxes was as follows:

	For the Three Months Ended September			
	30, 2018	September 24, 2017		
Provision for income taxes	\$2,824	\$ 3,196		
Effective tax rate	60.9 %	26.3 %		

## U.S. Tax Reform

On December 22, 2017, the U.S. government enacted comprehensive tax legislation H.R. 1, formerly known as the Tax Cuts and Jobs Act. H.R. 1 includes significant changes to existing tax law, including a permanent reduction to the U.S. federal corporate income tax rate from 35% to 21%, full expensing for investments in new and used qualified property, additional limitations on the deduction of compensation paid to specified executive officers, and the transition of the U.S. international tax system from a worldwide tax to a territorial tax system. As a fiscal-year taxpayer, certain provisions of H.R. 1 impacted UNIFI in fiscal 2018, including the change in the U.S. federal corporate income tax rate and the one-time transition tax, while other provisions became effective for UNIFI at the beginning of fiscal 2019.

On December 22, 2017, Staff Accounting Bulletin No. 118 (“SAB 118”) was issued to address the application of GAAP in situations where a registrant does not have the necessary information available, prepared or analyzed in reasonable detail to complete the accounting for certain income tax effects of H.R. 1. SAB 118 provides that when reasonable estimates can be made, the provisional accounting should be based on such estimates, and when reasonable estimates cannot be made, the provisional accounting may be based on the law in effect before H.R. 1. UNIFI has applied the guidance in SAB 118 when accounting for the enactment-date effects of H.R. 1. Accordingly, in fiscal 2018 UNIFI re-measured U.S. deferred tax assets and liabilities based on the income tax rates at which the deferred tax assets and liabilities are expected to reverse in the future, resulting in \$4,297 of tax benefit for the year ended June 24, 2018. UNIFI also recorded \$3,901 of tax expense related to the one-time mandatory deemed repatriation of foreign earning and profits, net of foreign tax credits. For a description of the impact of H.R. 1 for the year ended June 24, 2018, reference is made to Note 14, “Income Taxes,” in UNIFI’s 2018 Annual Report on Form 10-K. No adjustments to the enactment-date effects were recorded in the first quarter of fiscal 2019.

The Global Intangible Low-Taxed Income (“GILTI”) provisions included in H.R. 1 create a new requirement that certain income earned by foreign subsidiaries must be currently included in the gross income of the U.S. shareholder. These provisions are effective for UNIFI in fiscal 2019. The GILTI provisions are complex and subject to continuing regulatory interpretation by the U.S. Internal Revenue Service (the “IRS”). UNIFI is required to make an

accounting policy election to either treat taxes resulting from GILTI as a current-period expense when they are incurred or factor such amounts into the measurement of deferred taxes. UNIFI has not completed its analysis related to this accounting policy election and has therefore considered the taxes resulting from GILTI as a current-period expense for the first quarter of fiscal 2019.

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Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

U.S. tax reform is significantly complex, and UNIFI's final tax liability may materially differ from provisional estimates due to additional guidance and regulations that may be issued by the U.S. Treasury Department, the IRS and state and local tax authorities, and for the finalization of the relevant calculations required by the new tax legislation. UNIFI will finalize accounting for H.R. 1 during the one-year measurement period and any adjustments to the provisional amounts will be included in income tax expense or benefit in the appropriate periods and disclosed, if material, in accordance with guidance provided by SAB 118.

#### Income Tax Expense

UNIFI's provision for income taxes for the three months ended September 30, 2018 and September 24, 2017 has been calculated by applying an estimate of the annual effective tax rate for the full fiscal year to quarter-to-date income or loss. Tax effects of significant unusual or infrequently occurring items are excluded from the estimated annual effective tax rate calculation and recognized in the interim period in which they occur.

The effective tax rate for the three months ended September 30, 2018 was higher than the U.S. federal statutory rate of 21% primarily due to earnings taxed at higher rates in foreign jurisdictions, losses in tax jurisdictions for which no tax benefit could be recognized, the effects of the GILTI provisions enacted in H.R. 1, and non-deductible executive compensation. The effective tax rate for the three months ended September 24, 2017 was lower than the then-current U.S. federal statutory rate of 35% primarily due to earnings taxed at lower rates in foreign jurisdictions and the benefits of increased research and development tax credits. These benefits were partially offset by losses in tax jurisdictions for which no tax benefit could be recognized and state and local income taxes.

UNIFI regularly assesses the outcomes of both completed and ongoing examinations to ensure that its provision for income taxes is sufficient. Certain returns that remain open to examination have utilized carryforward tax attributes generated in prior tax years, including net operating losses ("NOLs"), which could potentially be revised upon examination.

#### Valuation Allowance

UNIFI regularly assesses whether it is more-likely-than-not that some portion or all of its deferred tax assets will not be realized. UNIFI considers the scheduled reversal of taxable temporary differences, taxable income in carryback years, projected future taxable income and tax planning strategies in making this assessment. Since UNIFI operates in multiple jurisdictions, the assessment is made on a jurisdiction-by-jurisdiction basis, taking into account the effects of

local tax law.

The components of UNIFI's deferred tax valuation allowance are as follows:

	September 30, 2018	June 24, 2018
Investment in a former domestic unconsolidated affiliate	\$ (3,942 )	\$ (3,942 )
Equity-method investment in PAL	(1,571 )	(1,580 )
Certain losses carried forward <sup>(1)</sup>	(1,562 )	(1,562 )
State NOLs	(169 )	(169 )
Other foreign NOLs	(2,160 )	(2,460 )
Foreign tax credits	(5,593 )	(5,430 )
Total deferred tax valuation allowance	\$ (14,997 )	\$ (15,143 )

(1) Certain U.S. NOLs and capital losses outside the U.S. consolidated tax filing group.

### 13. Shareholders' Equity

	Shares	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
Balance at June 24, 2018	18,353	\$ 1,835	\$ 56,726	\$ 371,753	\$ (40,533 )	\$ 389,781
Options exercised	16	2	242	—	—	244
Conversion of restricted stock units	14	1	(1 )	—	—	—
Stock-based compensation	1	—	872	—	—	872
Common stock withheld in satisfaction of tax withholding obligations under net share settle transactions	(4 )	—	(133 )	—	—	(133 )
Other comprehensive income, net of tax	—	—	—	—	(2,922 )	(2,922 )
Adoption of the New Revenue Recognition Guidance	—	—	—	459	—	459
Net income	—	—	—	1,812	—	1,812
Balance at September 30, 2018	18,380	\$ 1,838	\$ 57,706	\$ 374,024	\$ (43,455 )	\$ 390,113

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Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

	Shares	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Loss	Total Shareholders' Equity
Balance at June 25, 2017	18,230	\$ 1,823	\$51,923	\$339,940	\$ (32,880)	) \$ 360,806
Options exercised	31	3	216	—	—	219
Stock-based compensation	—	—	965	—	—	965
Other comprehensive income, net of tax	—	—	—	—	3,174	3,174
Net income	—	—	—	8,960	—	8,960
Balance at September 24, 2017	18,261	\$ 1,826	\$53,104	\$348,900	\$ (29,706)	) \$ 374,124

No dividends were paid during the three months ended September 30, 2018 or in the two most recently completed fiscal years.

#### Stock Repurchase Program

On April 23, 2014, UNIFI announced that its Board of Directors (the “Board”) had approved a stock repurchase program (the “2014 SRP”) under which UNIFI was authorized to acquire up to \$50,000 of its common stock. UNIFI made no repurchases of its shares of common stock during the current period. As of September 30, 2018, UNIFI had repurchased a total of 806 shares, at an average price of \$27.79 (for a total of \$22,409, inclusive of commission costs) pursuant to the 2014 SRP. As of September 30, 2018, \$27,603 remained available for repurchases under the 2014 SRP.

On October 31, 2018, UNIFI announced that the Board had terminated the 2014 SRP and approved a new stock repurchase program (the “2018 SRP”) under which UNIFI is authorized to acquire up to \$50,000 of its common stock. Under the 2018 SRP, purchases will be made from time to time in the open market at prevailing market prices, through private transactions or block trades. The timing and amount of repurchases will depend on market conditions, share price, applicable legal requirements and other factors. The share repurchase authorization is discretionary and has no expiration date.

#### 14. Stock-Based Compensation

On October 23, 2013, UNIFI’s shareholders approved the Unifi, Inc. 2013 Incentive Compensation Plan (the “2013 Plan”). The 2013 Plan replaced the 2008 Unifi, Inc. Long-Term Incentive Plan (the “2008 LTIP”). No additional awards can be granted under the 2008 LTIP; however, prior awards outstanding under the 2008 LTIP remain subject to that plan’s provisions. The 2013 Plan authorized the issuance of 1,000 shares of common stock, subject to certain increases in the event outstanding awards under the 2008 LTIP expire, are forfeited or otherwise terminate unexercised.

The following table provides information as of September 30, 2018 with respect to the number of securities remaining available for future issuance under the 2013 Plan:

Authorized under the 2013 Plan	1,000
Plus: Awards expired, forfeited or otherwise terminated unexercised	372
Less: Awards granted to employees	(720 )
Less: Awards granted to non-employee directors	(136 )
Available for issuance under the 2013 Plan	516

During the three months ended September 30, 2018 and September 24, 2017, UNIFI granted stock options to purchase 0 and 45 shares of common stock, respectively.

During the three months ended September 30, 2018 and September 24, 2017, UNIFI granted 0 and 64 restricted stock units, respectively.

The 2013 Plan expired in accordance with its terms on October 24, 2018, and the Unifi, Inc. Amended and Restated 2013 Incentive Compensation Plan (the “Amended 2013 Plan”) became effective on that same day, upon approval by shareholders at UNIFI’s annual meeting of shareholders held on October 31, 2018. The Amended 2013 Plan increased the number of awards available for future issuance to 1,250 and renewed provisions no longer applicable due to the recent changes to Section 162(m) of the Internal Revenue Code of 1986, as amended. The material terms and provisions of the Amended 2013 Plan are otherwise similar to those of the 2013 Plan.

#### 15. Fair Value of Financial Instruments and Non-Financial Assets and Liabilities

UNIFI may use derivative financial instruments such as foreign currency forward contracts or interest rate swaps to reduce its ongoing business exposures to fluctuations in foreign currency exchange rates or interest rates. UNIFI does not enter into derivative contracts for speculative purposes. The following table presents details regarding UNIFI’s hedging activities:

	For the Three Months Ended September	
	30, 2018	September 24, 2017
Interest expense	\$1,467	\$ 1,185
Increase in fair value of interest rate swaps	(228 )	(415 )
Impact of interest rate swaps on interest expense	(34 )	131

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

For the three months ended September 30, 2018 and September 24, 2017, there were no significant changes to UNIFI's assets and liabilities measured at fair value, and there were no transfers into or out of the levels of the fair value hierarchy.

UNIFI believes that there have been no significant changes to its credit risk profile or the interest rates available to UNIFI for debt issuances with similar terms and average maturities, and UNIFI estimates that the fair values of its debt obligations approximate the carrying amounts. Other financial instruments include cash and cash equivalents, receivables, accounts payable and accrued expenses. The financial statement carrying amounts of these items approximate the fair value due to their short-term nature.

#### 16. Accumulated Other Comprehensive Loss

The components of and the changes in accumulated other comprehensive loss, net of tax, as applicable, consist of the following:

	Foreign Currency Translation Adjustments	Changes in Interest Rate Swaps	Accumulated Other Comprehensive Loss
Balance at June 24, 2018	\$ (42,268 )	\$ 1,735	\$ (40,533 )
Other comprehensive (loss) income, net of tax	(3,150 )	228	(2,922 )
Balance at September 30, 2018	\$ (45,418 )	\$ 1,963	\$ (43,455 )

A summary of the after-tax effects of the components of other comprehensive (loss) income, net for the three-month periods ended September 30, 2018 and September 24, 2017 is included in the accompanying condensed consolidated statements of comprehensive (loss) income.

#### 17. Earnings Per Share

The components of the calculation of earnings per share ("EPS") are as follows:

	For the Three Months Ended September	
	30, 2018	September 24, 2017
Net income	\$ 1,812	\$ 8,960
Basic weighted average shares	18,368	18,243
Net potential common share equivalents – stock options and restricted stock units	335	328
Diluted weighted average shares	18,703	18,571
Excluded from diluted weighted average shares:		
Anti-dilutive common share equivalents	116	264

The calculation of EPS is based on the weighted average number of Unifi, Inc.’s common shares outstanding for the applicable period. The calculation of diluted EPS presents the effect of all potential dilutive common shares that were outstanding during the respective period, unless the effect of doing so is anti-dilutive.

#### 18. Investments in Unconsolidated Affiliates and Variable Interest Entities

UNIFI currently maintains investments in three entities classified as unconsolidated affiliates: PAL; U.N.F. Industries, Ltd. (“UNF”); and UNF America LLC (“UNFA”). As of September 30, 2018, UNIFI’s investment in PAL was \$110,588 and UNIFI’s combined investments in UNF and UNFA were \$2,138, each of which is reflected within investments in unconsolidated affiliates in the accompanying condensed consolidated balance sheets.

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

Parkdale America, LLC

PAL is a limited liability company treated as a partnership for income tax reporting purposes. UNIFI accounts for its investment in PAL using the equity method of accounting. PAL is subject to price risk related to anticipated fixed-price yarn sales. To protect the gross margin of these sales, PAL may enter into cotton futures to manage changes in raw material prices. The derivative instruments used are listed and traded on an exchange and are valued using quoted prices classified within Level 1 of the fair value hierarchy. As of September 30, 2018, PAL had no futures contracts designated as cash flow hedges.

The reconciliation between UNIFI's share of the underlying equity of PAL and its investment is as follows:

Underlying equity as of September 30, 2018	\$ 128,679
Initial excess capital contributions	53,363
Impairment charge recorded by UNIFI in fiscal 2007	(74,106 )
Anti-trust lawsuit against PAL in which UNIFI did not participate	2,652
Investment as of September 30, 2018	\$ 110,588

U.N.F. Industries, Ltd.

Raw material and production services for UNF are provided by Nilit Ltd. under separate supply and services agreements. UNF's fiscal year end is December 31, and it is a registered Israeli private company located in Migdal Ha-Emek, Israel.

UNF America LLC

Raw material and production services for UNFA are provided by Nilit America Inc. under separate supply and services agreements. UNFA's fiscal year end is December 31, and it is a limited liability company treated as a partnership for income tax reporting purposes located in Ridgeway, Virginia.

In conjunction with the formation of UNFA, UNIFI entered into a supply agreement with UNF and UNFA whereby UNIFI agreed to purchase all of its first quality nylon POY requirements for texturing (subject to certain exceptions) from either UNF or UNFA. The agreement has no stated minimum purchase quantities and pricing is negotiated every six months, based on market rates. As of September 30, 2018, UNIFI's open purchase orders related to this agreement were \$10,503.

UNIFI's raw material purchases under this supply agreement consist of the following:

For the Three  
Months Ended

	September 30, 2018	September 24, 2017
UNF	\$486	\$ 608
UNFA	5,530	5,280
Total	\$6,016	\$ 5,888

As of September 30, 2018 and June 24, 2018, UNIFI had combined accounts payable due to UNF and UNFA of \$2,004 and \$2,301, respectively.

UNIFI has determined that UNF and UNFA are variable interest entities and that UNIFI is the primary beneficiary of these entities, based on the terms of the supply agreement discussed above. As a result, these entities should be consolidated with UNIFI's financial results. As UNIFI purchases substantially all of the output from the two entities, the two entities' balance sheets constitute 3% or less of UNIFI's current assets, total assets and total liabilities, and such balances are not expected to comprise a larger portion in the future, UNIFI has not included the accounts of UNF and UNFA in its consolidated financial statements. The financial results of UNF and UNFA are included in UNIFI's consolidated financial statements with a one-month lag, using the equity method of accounting and with intercompany profits eliminated in accordance with UNIFI's accounting policy. Other than the supply agreement discussed above, UNIFI does not provide any other commitments or guarantees related to either UNF or UNFA.



Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements (Continued)

Condensed balance sheet and income statement information for UNIFI's unconsolidated affiliates (including reciprocal balances) is presented in the tables below. PAL is defined as significant and its information is separately disclosed. PAL does not meet the criteria for segment reporting.

	As of September 30, 2018			As of June 24, 2018		
	PAL	Other	Total	PAL	Other	Total
Current assets	\$287,393	\$6,995	\$294,388	\$289,683	\$7,598	\$297,281
Noncurrent assets	157,527	827	158,354	162,242	875	163,117
Current liabilities	63,048	3,546	66,594	71,026	3,722	74,748
Noncurrent liabilities	3,408	—	3,408	3,389	—	3,389
Shareholders' equity and capital						
accounts	378,464	4,276	382,740	377,510	4,751	382,261
UNIFI's portion of undistributed						
earnings	41,408	742	42,150	41,429	887	42,316

	For the Three Months Ended September 30, 2018			For the Three Months Ended September 24, 2017		
	PAL	Other	Total	PAL	Other	Total
Net sales	\$210,502	\$5,765	\$216,267	\$202,791	\$5,693	\$208,484
Gross profit	4,508	954	5,462	13,710	954	14,664
Income from operations	632	513	1,145	9,956	509	10,465
Net (loss) income	(49 )	526	477	8,346	518	8,864
Depreciation and amortization	10,474	48	10,522	9,600	47	9,647
Cash received by PAL under						
cotton rebate program	2,318	—	2,318	2,241	—	2,241
Earnings recognized by PAL for						
cotton rebate program	3,214	—	3,214	3,255	—	3,255
Distributions received	4	500	504	7,178	—	7,178

## 19. Commitments and Contingencies

## Collective Bargaining Agreements

While employees of UNIFI's Brazilian operations are unionized, none of the labor force employed by UNIFI's domestic or other foreign subsidiaries is currently covered by a collective bargaining agreement.

#### Environmental

On September 30, 2004, UNIFI completed its acquisition of polyester filament manufacturing assets located in Kinston, North Carolina from Invista S.a.r.l. ("INVISTA"). The land for the Kinston site was leased pursuant to a 99-year ground lease (the "Ground Lease") with E.I. DuPont de Nemours ("DuPont"). Since 1993, DuPont has been investigating and cleaning up the Kinston site under the supervision of the U.S. Environmental Protection Agency and the North Carolina Department of Environmental Quality ("DEQ") pursuant to the Resource Conservation and Recovery Act Corrective Action program. The program requires DuPont to identify all potential areas of environmental concern ("AOCs"), assess the extent of containment at the identified AOCs and remediate the AOCs to comply with applicable regulatory standards. Effective March 20, 2008, UNIFI entered into a lease termination agreement associated with conveyance of certain assets at the Kinston site to DuPont. This agreement terminated the Ground Lease and relieved UNIFI of any future responsibility for environmental remediation, other than participation with DuPont, if so called upon, with regard to UNIFI's period of operation of the Kinston site, which was from 2004 to 2008. At this time, UNIFI has no basis to determine if or when it will have any responsibility or obligation with respect to the AOCs or the extent of any potential liability for the same.

UNIFI continues to own property acquired in the 2004 transaction with INVISTA that has contamination from DuPont's operations and is monitored by DEQ. This site has been remediated by DuPont, and DuPont has received authority from DEQ to discontinue further remediation, other than natural attenuation. Prior to transfer of responsibility to UNIFI, DuPont has a duty to monitor and report the environmental status of the site to DEQ. UNIFI expects to assume that responsibility by the end of calendar 2018 and will be entitled to receive from DuPont seven years of monitoring and reporting costs, less certain adjustments. At that time, UNIFI expects to assume responsibility for any future remediation of the site. At this time, UNIFI has no basis to determine if or when it will have any obligation to perform further remediation or the potential cost thereof.

#### Leases

UNIFI routinely leases sales and administrative office space, warehousing and distribution centers, manufacturing space, transportation equipment, manufacturing equipment, and other information technology and office equipment from third parties.

UNIFI has assumed various financial obligations and commitments in the normal course of its operating and financing activities. Financial obligations are considered to represent known future cash payments that UNIFI is required to make under existing contractual arrangements, such as debt and lease agreements.

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

## 20. Related Party Transactions

For details regarding the nature of certain related party relationships, see Note 24, “Related Party Transactions,” to the consolidated financial statements in the 2018 Form 10-K.

There were no related party receivables as of September 30, 2018 or June 24, 2018.

Related party payables consists of the following:

	September 30, 2018	June 24, 2018
Salem Leasing Corporation (included within accounts payable)	\$ 323	\$ 306
Salem Leasing Corporation (capital lease obligation)	856	875
Total related party payables	\$ 1,179	\$ 1,181

Related party transactions in excess of \$120 for the current or prior two fiscal years consist of the following amounts for the periods presented:

Affiliated Entity	Transaction Type	For the Three Months Ended September	
		30, 2018	September 24, 2017
Salem Leasing Corporation	Transportation equipment costs and capital lease debt service	\$1,021	\$ 981
Salem Global Logistics, Inc.	Freight service income	—	42

## 21. Business Segment Information

UNIFI defines operating segments as components of the organization for which discrete financial information is available and operating results are evaluated on a regular basis by UNIFI’s Chief Executive Officer, who is the chief operating decision maker (the “CODM”), in order to assess performance and allocate resources. Characteristics of the organization which were relied upon in making the determination of reportable segments include the nature of the products sold, the organization’s internal structure, the trade policies in the geographic regions in which UNIFI operates, and the information that is regularly reviewed by the CODM for the purpose of assessing performance and allocating resources.

UNIFI's operating segments are aggregated into three reportable segments (the Polyester Segment, the Nylon Segment and the International Segment) based on similarities between the operating segments' economic characteristics, nature of products sold, type of customer, methods of distribution and regulatory environment.

•The operations within the Polyester Segment exhibit similar long-term economic characteristics and primarily sell into an economic trading zone covered by the North American Free Trade Agreement ("NAFTA") and the Dominican Republic—Central America Free Trade Agreement ("CAFTA-DR") to similar customers utilizing similar methods of distribution. These operations derive revenues primarily from polyester-based products with sales primarily to other yarn manufacturers and knitters and weavers that produce yarn and/or fabric for the apparel, hosiery, automotive, home furnishings, industrial and other end-use markets. The Polyester Segment consists of sales and manufacturing operations in the United States and El Salvador.

•The operations within the Nylon Segment exhibit similar long-term economic characteristics and primarily sell into an economic trading zone covered by NAFTA and CAFTA-DR to similar customers utilizing similar methods of distribution. The Nylon Segment includes an immaterial operating segment in Colombia that sells similar nylon-based textile products to similar customers in Colombia and Mexico utilizing similar methods of distribution. These operations derive revenues primarily from nylon-based products with sales to knitters and weavers that produce fabric primarily for the apparel and hosiery markets. The Nylon Segment consists of sales and manufacturing operations in the United States and Colombia.

•The operations within the International Segment exhibit similar long-term economic characteristics and sell to similar customers utilizing similar methods of distribution in geographic regions that are outside of the NAFTA and CAFTA-DR economic trading zone. The International Segment primarily sells polyester-based products to knitters and weavers that produce fabric for the apparel, automotive, home furnishings, industrial and other end-use markets primarily in the South American and Asian regions. The International Segment includes a manufacturing location in Brazil and sales offices in Brazil, China and Sri Lanka.

In addition to UNIFI's reportable segments, the selected financial information presented below includes an All Other category. All Other consists primarily of for-hire transportation services. For-hire transportation services revenue is derived from performing common carrier services utilizing UNIFI's fleet of transportation equipment.

The operations within All Other (i) are not subject to review by the CODM at a level consistent with UNIFI's other operations, (ii) are not regularly evaluated using the same metrics applied to UNIFI's other operations and (iii) do not qualify for aggregation with an existing reportable segment. Therefore, such operations are excluded from reportable segments.

UNIFI evaluates the operating performance of its segments based upon Segment Profit, which represents segment gross profit plus segment depreciation expense. This measurement of segment profit best aligns segment reporting with the current assessments and evaluations performed by, and information provided to, the CODM.

Unifi, Inc.

## Notes to Condensed Consolidated Financial Statements (Continued)

The accounting policies for the segments are consistent with UNIFI's accounting policies. Intersegment sales are omitted from the below financial information, as they are (i) insignificant to UNIFI's segments and eliminated from consolidated reporting and (ii) excluded from segment evaluations performed by the CODM.

Selected financial information is presented below:

	For the Three Months Ended September 30, 2018				
	Polyester	Nylon	International	All Other	Total
Net sales	\$100,131	\$27,949	\$ 52,353	\$1,178	\$181,611
Cost of sales	93,403	25,805	41,330	1,054	161,592
Gross profit	6,728	2,144	11,023	124	20,019
Segment depreciation expense	4,252	561	359	75	5,247
Segment Profit	\$10,980	\$2,705	\$ 11,382	\$199	\$25,266

	For the Three Months Ended September 24, 2017				
	Polyester	Nylon	International	All Other	Total
Net sales	\$87,738	\$26,827	\$ 48,659	\$1,018	\$164,242
Cost of sales	78,825	23,513	37,661	951	140,950
Gross profit	8,913	3,314	10,998	67	23,292
Segment depreciation expense	3,867	537	416	65	4,885
Segment Profit	\$12,780	\$3,851	\$ 11,414	\$132	\$28,177

The reconciliations of segment gross profit to consolidated income before income taxes are as follows:

	For the Three Months Ended September	
	30, 2018	September 24, 2017
Polyester	\$6,728	\$ 8,913
Nylon	2,144	3,314
International	11,023	10,998
All Other	124	67
Segment gross profit	20,019	23,292
Selling, general and administrative expenses	14,411	12,863
Provision (benefit) for bad debts	131	(59 )
Other operating (income) expense, net	(240 )	315

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Operating income	5,717	10,173
Interest income	(147 )	(81 )
Interest expense	1,467	1,185
Equity in earnings of unconsolidated affiliates	(239 )	(3,087 )
Income before income taxes	\$4,636	\$ 12,156

The reconciliations of segment total assets to consolidated total assets are as follows:

	September	
	30, 2018	June 24, 2018
Polyester	\$ 288,871	\$ 284,261
Nylon	59,284	57,378
International	88,746	95,006
Segment total assets	436,901	436,645
Other current assets	36,713	30,945
Other PP&E	17,261	17,373
Other non-current assets	4,517	4,205
Investments in unconsolidated affiliates	112,726	112,639
Total assets	\$ 608,118	\$ 601,807

Unifi, Inc.

Notes to Condensed Consolidated Financial Statements (Continued)

## 22. Supplemental Cash Flow Information

Cash payments (refunds) for interest and taxes consist of the following:

	For the Three Months Ended September	
	30, 2018	September 24, 2017
Interest, net of capitalized interest of \$59 and \$41, respectively	\$ 1,627	\$ 1,048
Income tax (refunds) payments, net	(4,204)	2,450

Cash refunds of taxes shown above consist primarily of refunds received in the U.S. Cash payments for taxes shown above consist primarily of income and withholding tax payments made by UNIFI in both U.S. and foreign jurisdictions.

## Non-Cash Investing and Financing Activities

As of September 30, 2018 and June 24, 2018, \$1,607 and \$3,187, respectively, were included in accounts payable for unpaid capital expenditures. As of September 24, 2017 and June 25, 2017, \$2,928 and \$3,234, respectively, were included in accounts payable for unpaid capital expenditures.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following is management's discussion and analysis of certain significant factors that have affected UNIFI's operations, along with material changes in financial condition, during the periods included in the accompanying condensed consolidated financial statements. A reference to a "note" in this section refers to the accompanying notes to condensed consolidated financial statements. A reference to the "current period" refers to the three-month period ended September 30, 2018, while a reference to the "prior period" refers to the three-month period ended September 24, 2017. Such references may be accompanied by certain phrases for added clarity. The current period consisted of 14 fiscal weeks, while the prior period consisted of 13 fiscal weeks.

Our discussions in this Item 2 are based upon the more detailed discussions about our business, operations and financial condition included in the 2018 Form 10-K. These discussions focus on our results during, or as of, the three months ended September 30, 2018 and September 24, 2017, and, to the extent applicable, any material changes from the information discussed in the 2018 Form 10-K or other important intervening developments or information. These discussions should be read in conjunction with the 2018 Form 10-K for more detailed and background information.

All amounts, except per share amounts, are presented in thousands (000s), except as otherwise noted.

### Overview and Significant General Matters

UNIFI's business focuses on delivering PVA products and solutions to customers and brand partners throughout the world, leveraging our internal manufacturing capabilities and an enhanced global supply chain that delivers a diverse range of synthetic and recycled fibers and polymers. This strategic and synergistic focus includes a number of supporting pillars, such as investing in commercial expansion; growing our existing portfolio of technologies and capabilities; engaging in strategic partnerships; and investing in UNIFI's people and teams. UNIFI remains committed to these strategic initiatives, which it believes will increase profitability and generate improved cash flows from operations.

UNIFI has three reportable segments for its operations – the Polyester Segment, the Nylon Segment and the International Segment – as well as certain ancillary operations that include for-hire transportation services, which comprise an All Other category. The ancillary operations classified within All Other are insignificant for all periods presented; therefore, UNIFI's discussion and analysis of those activities is generally limited to their impact on consolidated results, where appropriate.

Significant highlights for the current period include the following, each of which is addressed in more detail below:

- Net sales for the current period increased \$17,369, or 10.6%, to \$181,611, compared to \$164,242 for the prior period, and increased \$24,020, or 14.6%, when excluding the impact of foreign currency translation;
- The current period was favorably impacted by approximately \$8,300 of sales attributable to the 14th week;
- Revenues from PVA products for the current period grew 10.1% compared to the prior period (or 14.4% when excluding the impact of foreign currency translation), and represented approximately 43% of consolidated net sales;
- Gross margin was 11.0% for the current period, compared to 14.2% for the prior period;
- Operating income was \$5,717 for the current period, compared to \$10,173 for the prior period; and
- Diluted EPS was \$0.10 for the current period, compared to \$0.48 for the prior period.

Consistent with the market and financial trends that have affected its business in the last several quarters, UNIFI experienced a number of challenges in its first quarter of fiscal 2019 that combined to have a significant negative impact on profitability despite an increase in net sales. The primary challenges related to (i) persistently increasing raw material costs and an inherent lag in implementing responsive price increases, (ii) a less-profitable sales mix in the Polyester and Nylon Segments and (iii) higher-than-expected integration costs associated with the dyed business acquisition.



Key Performance Indicators and Non-GAAP Financial Measures

UNIFI continuously reviews performance indicators to measure its success. These performance indicators form the basis of management's discussion and analysis included below:

- sales volume and revenue for UNIFI and for each reportable segment;

-