

SUBURBAN PROPANE PARTNERS LP  
Form 10-Q  
February 07, 2019  
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UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended December 29, 2018

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
Commission File Number: 1-14222

SUBURBAN PROPANE PARTNERS, L.P.

(Exact name of registrant as specified in its charter)

Delaware 22-3410353  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

240 Route 10 West

Whippany, NJ 07981

(973) 887-5300

(Address, including zip code, and telephone number,

including area code, of registrant's principal executive offices)

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Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of “large accelerated filer,” “accelerated filer,” “smaller reporting company,” and “emerging growth company” in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer      Accelerated filer  
Non-accelerated filer      Smaller reporting company  
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

At February 4, 2019, there were 61,663,627 Common Units of Suburban Propane Partners, L.P. outstanding.

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SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

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DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains forward-looking statements (“Forward-Looking Statements”) as defined in the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, relating to future business expectations and predictions and financial condition and results of operations of Suburban Propane Partners, L.P. (the “Partnership”). Some of these statements can be identified by the use of forward-looking terminology such as “prospects,” “outlook,” “believes,” “estimates,” “intends,” “may,” “will,” “should,” “could,” “anticipates,” “expects” or “plans” or the negative variation of these or similar words, or by discussion of trends and conditions, strategies or risks and uncertainties. These Forward-Looking Statements involve certain risks and uncertainties that could cause actual results to differ materially from those discussed or implied in such Forward-Looking Statements (statements contained in this Quarterly Report identifying such risks and uncertainties are referred to as “Cautionary Statements”). The risks and uncertainties and their impact on the Partnership’s results include, but are not limited to, the following risks:

- The impact of weather conditions on the demand for propane, fuel oil and other refined fuels, natural gas and electricity;
  - Volatility in the unit cost of propane, fuel oil and other refined fuels, natural gas and electricity, the impact of the Partnership’s hedging and risk management activities, and the adverse impact of price increases on volumes sold as a result of customer conservation;
  - The ability of the Partnership to compete with other suppliers of propane, fuel oil and other energy sources;
  - The impact on the price and supply of propane, fuel oil and other refined fuels from the political, military or economic instability of the oil producing nations, global terrorism and other general economic conditions;
  - The ability of the Partnership to acquire sufficient volumes of, and the costs to the Partnership of acquiring, transporting and storing, propane, fuel oil and other refined fuels;
  - The ability of the Partnership to acquire and maintain reliable transportation for its propane, fuel oil and other refined fuels;
  - The ability of the Partnership to retain customers or acquire new customers;
  - The impact of customer conservation, energy efficiency and technology advances on the demand for propane, fuel oil and other refined fuels, natural gas and electricity;
  - The ability of management to continue to control expenses;
  - The impact of changes in applicable statutes and government regulations, or their interpretations, including those relating to the environment and climate change, derivative instruments and other regulatory developments on the Partnership’s business;
  - The impact of changes in tax laws that could adversely affect the tax treatment of the Partnership for income tax purposes;
  - The impact of legal proceedings on the Partnership’s business;
  - The impact of operating hazards that could adversely affect the Partnership’s operating results to the extent not covered by insurance;
  - The Partnership’s ability to make strategic acquisitions and successfully integrate them;
  - The impact of current conditions in the global capital and credit markets, and general economic pressures;
  - The operating, legal and regulatory risks the Partnership may face; and
  - Other risks referenced from time to time in filings with the Securities and Exchange Commission (“SEC”) and those factors listed or incorporated by reference into the Partnership’s most recent Annual Report under “Risk Factors.”
- Some of these Forward-Looking Statements are discussed in more detail in “Management’s Discussion and Analysis of Financial Condition and Results of Operations” in this Quarterly Report. Reference is also made to the risk factors discussed in Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 29, 2018. On different occasions, the Partnership or its representatives have made or may make Forward-Looking Statements in other filings

with the SEC, press releases or oral statements made by or with the approval of one of the Partnership's authorized executive officers. Readers are cautioned not to place undue reliance on Forward-Looking Statements, which reflect management's view only as of the date made. The Partnership undertakes no obligation to update any Forward-Looking Statement or Cautionary Statement, except as required by law. All subsequent written and oral Forward-Looking Statements attributable to the Partnership or persons acting on its behalf are expressly qualified in their entirety by the Cautionary Statements in this Quarterly Report and in future SEC reports.

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## PART I. FINANCIAL INFORMATION

## ITEM 1. FINANCIAL STATEMENTS

## SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(in thousands)

(unaudited)

	December 29, 2018	September 29, 2018
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$6,588	\$5,164
Accounts receivable, less allowance for doubtful accounts of \$3,779 and \$3,629, respectively	136,019	71,298
Inventories	55,343	59,112
Other current assets	34,186	22,194
Total current assets	232,136	157,768
Property, plant and equipment, net	639,919	649,218
Goodwill	1,093,470	1,093,470
Other intangible assets, net	161,041	175,183
Other assets	25,335	25,560
Total assets	\$2,151,901	\$2,101,199
<b>LIABILITIES AND PARTNERS' CAPITAL</b>		
Current liabilities:		
Accounts payable	\$77,997	\$38,264
Accrued employment and benefit costs	21,905	32,402
Customer deposits and advances	78,783	95,483
Accrued interest	16,162	13,223
Other current liabilities	42,727	39,666
Total current liabilities	237,574	219,038
Long-term borrowings	1,294,843	1,255,138
Accrued insurance	56,610	54,797
Other liabilities	75,950	78,402
Total liabilities	1,664,977	1,607,375
Commitments and contingencies		
Partners' capital:		
Common Unitholders (61,664 and 61,405 units issued and outstanding at	511,042	518,494

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	December 29, 2018 and September 29, 2018, respectively)	
Accumulated other comprehensive loss	(24,118 )	(24,670 )
Total partners' capital	486,924	493,824
Total liabilities and partners' capital	\$2,151,901	\$2,101,199

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per unit amounts)

(unaudited)

	Three Months Ended	
	December 29, 2018	December 30, 2017
<b>Revenues</b>		
Propane	\$ 321,360	\$ 322,130
Fuel oil and refined fuels	28,909	25,315
Natural gas and electricity	13,404	13,147
All other	13,431	12,685
	377,104	373,277
<b>Costs and expenses</b>		
Cost of products sold	182,585	165,189
Operating	99,409	98,439
General and administrative	16,505	16,775
Depreciation and amortization	30,071	31,131
	328,570	311,534
Loss on sale of business	—	4,823
Operating income	48,534	56,920
Interest expense, net	19,488	19,514
Other, net	1,176	1,172
Income before provision for (benefit from) income taxes	27,870	36,234
Provision for (benefit from) income taxes	151	(934 )
Net income	\$ 27,719	\$ 37,168
Net income per Common Unit - basic	\$ 0.45	\$ 0.61
Weighted average number of Common Units outstanding - basic	61,637	61,333
Net income per Common Unit - diluted	\$ 0.45	\$ 0.60
Weighted average number of Common Units outstanding - diluted	61,903	61,525

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

(unaudited)

	Three Months Ended	
	December 29, 2018	December 30, 2017
Net income	\$27,719	\$ 37,168
Other comprehensive income:		
Amortization of net actuarial losses and prior service		
credits into earnings	552	757
Other comprehensive income	552	757
Total comprehensive income	\$28,271	\$ 37,925

The accompanying notes are an integral part of these condensed consolidated financial statements.



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## SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

(unaudited)

	Three Months Ended	
	December	December
	29,	30,
	2018	2017
Cash flows from operating activities:		
Net income	\$27,719	\$37,168
Adjustments to reconcile net income to net cash provided by operations:		
Depreciation and amortization	30,071	31,131
Loss on sale of business	—	4,823
Compensation costs recognized under Restricted Unit Plans	3,021	2,649
Other, net	(317 )	(217 )
Changes in assets and liabilities:		
Accounts receivable	(64,721 )	(73,005 )
Inventories	3,769	(8,511 )
Other current and noncurrent assets	(12,041 )	(7,779 )
Accounts payable	40,028	36,316
Accrued employment and benefit costs	(10,499 )	(5,776 )
Customer deposits and advances	(16,700 )	(17,925 )
Other current and noncurrent liabilities	7,013	3,842
Net cash provided by operating activities	7,343	2,716
Cash flows from investing activities:		
Capital expenditures	(7,705 )	(8,499 )
Acquisition of businesses	—	(4,051 )
Proceeds from sale of business	—	2,800
Proceeds from sale of property, plant and equipment	1,876	1,372
Net cash (used in) investing activities	(5,829 )	(8,378 )
Cash flows from financing activities:		
Proceeds from borrowings under revolving credit facility	113,900	113,800
Repayments of borrowings under revolving credit facility	(74,700 )	(66,500 )
Partnership distributions	(36,843 )	(36,663 )
Other, net	(2,447 )	(1,857 )
Net cash (used in) provided by financing activities	(90 )	8,780
Net increase in cash and cash equivalents	1,424	3,118
Cash and cash equivalents at beginning of period	5,164	2,789
Cash and cash equivalents at end of period	\$6,588	\$5,907

The accompanying notes are an integral part of these condensed consolidated financial statements.

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## SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED STATEMENTS OF PARTNERS' CAPITAL

(in thousands)

(unaudited)

	Number of Common Units	Common Unitholders	Accumulated Other Comprehensive (Loss)	Total Partners' Capital
Balance at September 29, 2018	61,405	\$ 518,494	\$ (24,670 )	\$ 493,824
Net income		27,719		27,719
Other comprehensive income			552	552
Partnership distributions		(36,843 )		(36,843 )
Common Units issued under Restricted Unit Plans, net of units withheld				
for income tax withholding purposes	259	(1,349 )		(1,349 )
Compensation costs recognized under Restricted Unit Plans		3,021		3,021
Balance at December 29, 2018	61,664	\$ 511,042	\$ (24,118 )	\$ 486,924

	Number of Common Units	Common Unitholders	Accumulated Other Comprehensive (Loss)	Total Partners' Capital
Balance at September 30, 2017	61,105	\$ 581,794	\$ (28,812 )	\$ 552,982
Net income		37,168		37,168
Other comprehensive income			757	757
Partnership distributions		(36,663 )		(36,663 )
Common Units issued under Restricted Unit Plans, net of units withheld				
for income tax withholding purposes	284	(846 )		(846 )
Compensation costs recognized under Restricted Unit Plans		2,649		2,649
Balance at December 30, 2017	61,389	\$ 584,102	\$ (28,055 )	\$ 556,047



The accompanying notes are an integral part of these condensed consolidated financial statements.

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SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(dollars in thousands, except unit and per unit amounts)

(unaudited)

1. Partnership Organization and Formation

Suburban Propane Partners, L.P. (the “Partnership”) is a publicly traded Delaware limited partnership principally engaged, through its operating partnership and subsidiaries, in the retail marketing and distribution of propane, fuel oil and refined fuels, as well as the marketing of natural gas and electricity in deregulated markets. In addition, to complement its core marketing and distribution businesses, the Partnership services a wide variety of home comfort equipment, particularly for heating and ventilation. The publicly traded limited partner interests in the Partnership are evidenced by common units traded on the New York Stock Exchange (“Common Units”), with 61,663,627 Common Units outstanding at December 29, 2018. The holders of Common Units are entitled to participate in distributions and exercise the rights and privileges available to limited partners under the Third Amended and Restated Agreement of Limited Partnership (the “Partnership Agreement”), as amended. Rights and privileges under the Partnership Agreement include, among other things, the election of all members of the Board of Supervisors and voting on the removal of the general partner.

Suburban Propane, L.P. (the “Operating Partnership”), a Delaware limited partnership, is the Partnership’s operating subsidiary formed to operate the propane business and assets. In addition, Suburban Sales & Service, Inc. (the “Service Company”), a subsidiary of the Operating Partnership, was formed to operate the service work and appliance and parts businesses of the Partnership. The Operating Partnership, together with its direct and indirect subsidiaries, accounts for substantially all of the Partnership’s assets, revenues and earnings. The Partnership, the Operating Partnership and the Service Company commenced operations in March 1996 in connection with the Partnership’s initial public offering.

The general partner of both the Partnership and the Operating Partnership is Suburban Energy Services Group LLC (the “General Partner”), a Delaware limited liability company, the sole member of which is the Partnership’s Chief Executive Officer. Other than as a holder of 784 Common Units that will remain in the General Partner, the General Partner does not have any economic interest in the Partnership or the Operating Partnership.

The Partnership’s fuel oil and refined fuels, natural gas and electricity and services businesses are structured as either limited liability companies that are treated as corporations or corporate entities (collectively referred to as the “Corporate Entities”) and, as such, are subject to corporate level U.S. income tax.

Suburban Energy Finance Corp., a direct 100%-owned subsidiary of the Partnership, was formed on November 26, 2003 to serve as co-issuer, jointly and severally with the Partnership, of the Partnership’s senior notes.

2. Basis of Presentation

Principles of Consolidation. The condensed consolidated financial statements include the accounts of the Partnership, the Operating Partnership and all of its direct and indirect subsidiaries. All significant intercompany transactions and account balances have been eliminated. The Partnership consolidates the results of operations, financial condition and

cash flows of the Operating Partnership as a result of the Partnership's 100% limited partner interest in the Operating Partnership.

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ("SEC"). They include all adjustments that the Partnership considers necessary for a fair statement of the results of operations, financial position and cash flows for the interim periods presented. Such adjustments consist only of normal recurring items, unless otherwise disclosed. These financial statements should be read in conjunction with the financial statements included in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 29, 2018. Due to the seasonal nature of the Partnership's operations, the results of operations for interim periods are not necessarily indicative of the results to be expected for a full year.

Fiscal Period. The Partnership uses a 52/53 week fiscal year which ends on the last Saturday in September. The Partnership's fiscal quarters are generally thirteen weeks in duration. When the Partnership's fiscal year is 53 weeks long, the corresponding fourth quarter is fourteen weeks in duration.

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Revenue Recognition. On September 30, 2018, the first day of fiscal 2019, the Partnership adopted the new accounting guidance regarding revenue recognition under the Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) 2014-09 “Revenue from Contracts with Customers” (“ASU 2014-09”) and all related amendments using the full retrospective method. ASU 2014-09 provides a five-step model to be applied to all contracts with customers. The five steps are to identify the contract(s) with the customer, identify the performance obligations in the contract, determine the transaction price, allocate the transaction price to the performance obligations in the contract and recognize revenue when each performance obligation is satisfied. The adoption of this standard had no impact on the Partnership’s condensed consolidated statements of financial position, operations or cash flows.

Revenue is recognized by the Partnership when goods or services promised in a contract with a customer have been transferred, and no further performance obligation on that transfer is required, in an amount that reflects the consideration expected to be received. Performance obligations are determined and evaluated based on the specific terms of the arrangements and the distinct products and services offered. Due to the nature of the retail business of the Partnership, there are no remaining or unsatisfied performance obligations as of the end of the reporting period, except for tank rental agreements, maintenance service contracts, fixed price contracts and budgetary programs, as described below. The performance obligation associated with sales of propane, fuel oil and refined fuels is met at the time product is delivered to the customer. Revenue from the sale of appliances and equipment is recognized at the time of sale or when installation is complete, as defined by the performance obligations included within the related customer contract. Revenue from repairs, maintenance and other service activities is recognized upon completion of the service. Revenue from the natural gas and electricity business is recognized based on customer usage as determined by meter readings for amounts delivered, an immaterial amount of which may be unbilled at the end of each accounting period.

The Partnership defers the recognition of revenue for annually billed tank rent, maintenance service contracts, fixed price contracts and budgetary programs where customer consideration is received at the start of the contract period, establishing contract liabilities which are disclosed as customer deposits and advances on the condensed consolidated balance sheets. Deliveries to customers enrolled in budgetary programs that exceed billings to those customers establish contract assets which are included in accounts receivable on the condensed consolidated balance sheets. The Partnership ratably recognizes revenue over the applicable term for tank rent and maintenance service agreements, which is generally one year, and at the time of delivery for fixed price contracts and budgetary programs.

The Partnership incurs incremental direct costs to obtain certain contracts when it pays commissions to its salesforce. These costs are expensed as incurred, consistent with the practical expedients issued by the FASB, since the expected amortization period is one year or less. The Partnership generally determines selling prices based on, among other things, current weighted average costs of the product and the current replacement cost at the time of delivery, plus an applicable margin. Customer payments for the satisfaction of a performance obligation are due upon receipt.

Fair Value Measurements. The Partnership measures certain of its assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants – in either the principal market or the most advantageous market. The principal market is the market with the greatest level of activity and volume for the asset or liability.

The common framework for measuring fair value utilizes a three-level hierarchy to prioritize the inputs used in the valuation techniques to derive fair values. The basis for fair value measurements for each level within the hierarchy is described below with Level 1 having the highest priority and Level 3 having the lowest.

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs are observable in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs are unobservable.

**Business Combinations.** The Partnership accounts for business combinations using the acquisition method and accordingly, the assets and liabilities of the acquired entities are recorded at their estimated fair values at the acquisition date. Goodwill represents the excess of the purchase price over the fair value of the net assets acquired, including the amount assigned to identifiable intangible assets. The primary drivers that generate goodwill are the value of synergies between the acquired entities and the Partnership, and the acquired assembled workforce, neither of which qualifies as an identifiable intangible asset. Identifiable intangible assets with finite lives are amortized over their useful lives. The results of operations of acquired businesses are included in the consolidated financial statements from the acquisition date. The Partnership expenses all acquisition-related costs as incurred.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ("US GAAP") requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates have been made by management in the areas of self-insurance and litigation reserves, pension and other postretirement benefit liabilities and costs, valuation of derivative instruments, depreciation and

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amortization of long-lived assets, asset impairment assessments, tax valuation allowances, allowances for doubtful accounts, and purchase price allocation for acquired businesses. The Partnership uses Society of Actuaries life expectancy information when developing the annual mortality assumptions for the pension and postretirement benefit plans, which are used to measure net periodic benefit costs and the obligation under these plans. Actual results could differ from those estimates, making it reasonably possible that a material change in these estimates could occur in the near term.

Reclassifications. Certain prior period amounts have been reclassified to conform to the current period presentation. See Recently Adopted Accounting Pronouncements, below.

Recently Issued Accounting Pronouncements. In January 2017, the FASB issued ASU 2017-04, "Simplifying the Test for Goodwill Impairment" ("ASU 2017-04"). This update eliminates the second of the two-step goodwill impairment test, as described in Note 6, "Goodwill and Other Intangible Assets." Instead, an entity should perform its annual or interim goodwill impairment test by comparing the fair value of a reporting unit to its carrying amount and recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value, not to exceed the total amount of goodwill allocated to the reporting unit. ASU 2017-04 is effective for the first interim period within annual reporting periods beginning after December 15, 2019, which will be the Partnership's first quarter of fiscal 2021. Early adoption of ASU 2017-04 is permitted. The Partnership does not expect that the adoption of ASU 2017-04 will have a material impact on the Partnership's consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, "Leases" ("ASU 2016-02"). The standard amends the existing accounting standards for lease accounting, including requiring lessees to recognize most leases on their balance sheets and making targeted changes to lessor accounting. ASU 2016-02 is effective for the first interim period within annual reporting periods beginning after December 15, 2018, which will be the Partnership's first quarter of fiscal 2020. Early adoption of ASU 2016-02 is permitted. The new leases standard requires a modified retrospective transition approach for all leases existing at, or entered into after, the date of initial application, with an option to use certain transition relief. The Partnership is currently evaluating the impact of adopting ASU 2016-02 on the Partnership's consolidated financial statements.

Recently Adopted Accounting Pronouncements. During the first quarter of fiscal 2019, the Partnership adopted new accounting guidance under ASU 2017-07, "Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost" ("ASU 2017-07"), which has been applied retrospectively. This update required separate disclosure below Operating income on the face of the condensed consolidated statements of operations for certain components of net periodic pension cost and net periodic postretirement cost. The adoption of this standard had no material impact on the Partnership's condensed consolidated financial statements other than to classify certain components of net periodic benefit costs on the condensed consolidated statements of operations from Operating expenses to Other, net. Refer to Note 13, "Pension Plans and Other Postretirement Benefits."

In August 2016, the FASB issued ASU 2016-15, "Classification of Certain Cash Receipts and Cash Payments" ("ASU 2016-15"). This update addresses eight specific cash flow issues and is intended to reduce diversity in practice on how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The adoption of this standard had no material impact on the Partnership's condensed consolidated statements of cash flows.

See also Revenue Recognition, above.

### 3. Disaggregation of Revenue

The following table disaggregates revenue for each customer type. See Note 16 for more information on segment reporting wherein it is disclosed that the Partnership's Propane, Fuel Oil and Refined Fuels and Natural Gas and Electricity reportable segments generated 85%, 8% and 4% of the Partnership's revenue, respectively, during the first quarter of fiscal 2019 compared to 86%, 7% and 4%, respectively, during the first quarter of fiscal 2018. The propane segment contributes the majority of the Partnership's revenue and the concentration of revenue by customer type for the propane segment is not materially different from the consolidated revenue.

	Three Months Ended	
	December	December
	29,	30,
	2018	2017
<b>Retail</b>		
Residential	\$221,714	\$214,208
Commercial	96,578	93,942
Industrial	29,191	28,631
Agricultural	13,664	15,492
Government	15,934	15,126
Wholesale	23	5,878
Total revenues	\$377,104	\$373,277

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The Partnership recognized \$33,158 and \$31,083 of revenue during the three months ended December 29, 2018 and December 30, 2017, respectively, which was included in contract liabilities as of the beginning of each respective period. Contract assets of \$15,880 and \$11,448 were included in accounts receivable as of December 29, 2018 and September 29, 2018, respectively.

4. Financial Instruments and Risk Management

**Cash and Cash Equivalents.** The Partnership considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents. The carrying amount approximates fair value because of the short-term maturity of these instruments.

**Derivative Instruments and Hedging Activities**

**Commodity Price Risk.** Given the retail nature of its operations, the Partnership maintains a certain level of priced physical inventory to help ensure its field operations have adequate supply commensurate with the time of year. The Partnership's strategy is to keep its physical inventory priced relatively close to market for its field operations. The Partnership enters into a combination of exchange-traded futures and option contracts and, in certain instances, over-the-counter options and swap contracts (collectively, "derivative instruments") to hedge price risk associated with propane and fuel oil physical inventories, as well as future purchases of propane or fuel oil used in its operations and to help ensure adequate supply during periods of high demand. In addition, the Partnership sells propane and fuel oil to customers at fixed prices, and enters into derivative instruments to hedge a portion of its exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. Under this risk management strategy, realized gains or losses on derivative instruments will typically offset losses or gains on the physical inventory once the product is sold or delivered as it pertains to fixed price contracts. All of the Partnership's derivative instruments are reported on the condensed consolidated balance sheet at their fair values. In addition, in the course of normal operations, the Partnership routinely enters into contracts such as forward priced physical contracts for the purchase or sale of propane and fuel oil that qualify for and are designated as normal purchase or normal sale contracts. Such contracts are exempted from the fair value accounting requirements and are accounted for at the time product is purchased or sold under the related contract. The Partnership does not use derivative instruments for speculative trading purposes. Market risks associated with derivative instruments are monitored daily for compliance with the Partnership's Hedging and Risk Management Policy which includes volume limits for open positions. Priced on-hand inventory is also reviewed and managed daily as to exposures to changing market prices.

On the date that derivative instruments are entered into, other than those designated as normal purchases or normal sales, the Partnership makes a determination as to whether the derivative instrument qualifies for designation as a hedge. Changes in the fair value of derivative instruments are recorded each period in current period earnings or other comprehensive income ("OCI"), depending on whether the derivative instrument is designated as a hedge and, if so, the type of hedge. For derivative instruments designated as cash flow hedges, the Partnership formally assesses, both at the hedge contract's inception and on an ongoing basis, whether the hedge contract is highly effective in offsetting changes in cash flows of hedged items. Changes in the fair value of derivative instruments designated as cash flow hedges are reported in OCI to the extent effective and reclassified into earnings during the same period in which the hedged item affects earnings. The mark-to-market gains or losses on ineffective portions of cash flow hedges are recognized in earnings immediately. Changes in the fair value of derivative instruments that are not designated as cash flow hedges, and that do not meet the normal purchase and normal sale exemption, are recorded within earnings as they occur. Cash flows associated with derivative instruments are reported as operating activities within the condensed consolidated statement of cash flows.



Interest Rate Risk. A portion of the Partnership's borrowings bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus an applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus ½ of 1% or the agent bank's prime rate, or LIBOR plus 1%, plus the applicable margin. The applicable margin is dependent on the level of the Partnership's total leverage (the ratio of total debt to income before deducting interest expense, income taxes, depreciation and amortization ("EBITDA")). Therefore, the Partnership is subject to interest rate risk on the variable component of the interest rate. From time to time, the Partnership manages part of its variable interest rate risk by entering into interest rate swap agreements. The interest rate swaps have been designated as, and are accounted for as, cash flow hedges. The fair value of the interest rate swaps are determined using an income approach, whereby future settlements under the swaps are converted into a single present value, with fair value being based on the value of current market expectations about those future amounts. Changes in the fair value are recognized in OCI until the hedged item is recognized in earnings. However, due to changes in the underlying interest rate environment, the corresponding value in OCI is subject to change prior to its impact on earnings.

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Valuation of Derivative Instruments. The Partnership measures the fair value of its exchange-traded options and futures contracts using quoted market prices found on the New York Mercantile Exchange (the “NYMEX”) (Level 1 inputs); the fair value of its swap contracts using quoted forward prices, and the fair value of its interest rate swaps using model-derived valuations driven by observable projected movements of the 3-month LIBOR (Level 2 inputs); and the fair value of its over-the-counter options contracts using Level 3 inputs. The Partnership’s over-the-counter options contracts are valued based on an internal option model. The inputs utilized in the model are based on publicly available information as well as broker quotes. The significant unobservable inputs used in the fair value measurements of the Partnership’s over-the-counter options contracts are interest rate and market volatility.

The following summarizes the fair value of the Partnership’s derivative instruments and their location in the condensed consolidated balance sheets as of December 29, 2018 and September 29, 2018, respectively:

	As of December 29, 2018		As of September 29, 2018	
	Location	Fair Value	Location	Fair Value
<b>Asset Derivatives</b>				
Derivatives not designated as hedging instruments:				
Commodity-related derivatives	Other current assets	\$5,924	Other current assets	\$14,875
	Other assets	75	Other assets	13
		\$5,999		\$14,888
<b>Liability Derivatives</b>				
Derivatives not designated as hedging instruments:				
Commodity-related derivatives	Other current liabilities	\$12,117	Other current liabilities	\$6,122
	Other liabilities	—	Other liabilities	167
		\$12,117		\$6,289

The following summarizes the reconciliation of the beginning and ending balances of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs:

	Fair Value Measurement Using Significant			
	Unobservable Inputs (Level 3)			
	December 29, 2018		December 30, 2017	
	Assets	Liabilities	Assets	Liabilities
Beginning balance of over-the-counter options	\$1,546	\$ 361	\$4,108	\$ 737
Beginning balance realized during the period	(393 )	(46 )	(313 )	—

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Contracts purchased during the period	—	—	—	—
Change in the fair value of outstanding contracts	2,157	(315 )	122	(305 )
Ending balance of over-the-counter options	\$3,310	\$ —	\$3,917	\$ 432

As of December 29, 2018 and September 29, 2018, the Partnership's outstanding commodity-related derivatives had a weighted average maturity of approximately three and four months, respectively.

The effect of the Partnership's derivative instruments on the condensed consolidated statements of operations and the condensed consolidated statements of comprehensive income, as applicable, for the three months ended December 29, 2018 and December 30, 2017 are as follows:

	Three Months Ended December 29, 2018		Three Months Ended December 30, 2017	
	Unrealized Gains (Losses)	Unrealized Gains (Losses)	Unrealized Gains (Losses)	Unrealized Gains (Losses)
Derivatives Not Designated as Hedging Instruments	Recognized in Income Location	Amount	Recognized in Income Location	Amount
Commodity-related derivatives	Cost of products sold	\$(15,911 )	Cost of products sold	\$(1,531 )

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The following table presents the fair value of the Partnership's recognized derivative assets and liabilities on a gross basis and amounts offset on the condensed consolidated balance sheets subject to enforceable master netting arrangements or similar agreements:

	As of December 29, 2018			As of September 29, 2018		
	Gross amount	Effects of netting	Net amounts presented in the balance sheet	Gross amount	Effects of netting	Net amounts presented in the balance sheet
<b>Asset Derivatives</b>						
Commodity-related derivatives	\$7,386	\$ (1,387 )	\$ 5,999	\$23,181	\$ (8,293 )	\$ 14,888
<b>Liability Derivatives</b>						
Commodity-related derivatives	\$13,504	\$ (1,387 )	\$ 12,117	\$14,582	\$ (8,293 )	\$ 6,289

The Partnership had \$12,557 and \$0- posted cash collateral as of December 29, 2018 and September 29, 2018 with its brokers for outstanding commodity-related derivatives.

**Bank Debt and Senior Notes.** The fair value of the borrowings under the Revolving Credit Facility (defined below in Note 8) approximates the carrying value since the interest rates are adjusted quarterly to reflect market conditions. Based upon quoted market prices (a Level 1 input), the fair value of the Senior Notes (also defined below in Note 8) of the Partnership are as follows:

	As of	
	December 29, 2018	September 29, 2018
5.5% senior notes due June 1, 2024	\$486,680	\$518,112
5.75% senior notes due March 1, 2025	232,500	242,500
5.875% senior notes due March 1, 2027	308,658	334,250
	\$1,027,838	\$1,094,862

### 5. Inventories

Inventories are stated at the lower of cost or market. Cost is determined using a weighted average method for propane, fuel oil and refined fuels and natural gas, and a standard cost basis for appliances, which approximates average cost. Inventories consist of the following:

As of

	December 29, 2018	September 29, 2018
Propane, fuel oil and refined fuels and natural gas	\$53,623	\$ 57,834
Appliances	1,720	1,278
	\$55,343	\$ 59,112

#### 6. Goodwill and Other Intangible Assets

Goodwill represents the excess of the purchase price over the fair value of net assets acquired. Goodwill is subject to an impairment review at a reporting unit level, on an annual basis as of the end of fiscal July of each year, or when an event occurs or circumstances change that would indicate potential impairment.

The Partnership has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test.

Under the two-step impairment test, the Partnership assesses the carrying value of goodwill at a reporting unit level based on an estimate of the fair value of the respective reporting unit. Fair value of the reporting unit is estimated using discounted cash flow analyses taking into consideration estimated cash flows in a ten-year projection period and a terminal value calculation at the end of the projection period. If the fair value of the reporting unit exceeds its carrying value, the goodwill associated with the reporting unit is not considered to be impaired. If the carrying value of the reporting unit exceeds its fair value, an impairment loss is recognized to the extent that the carrying amount of the associated goodwill, if any, exceeds the implied fair value of the goodwill.

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The carrying values of goodwill assigned to the Partnership's operating segments are as follows:

	Propane	Fuel oil and refined fuels	Natural gas and electricity	Total
Balance as of December 29, 2018 and September 29, 2018				
Goodwill	\$1,081,132	\$10,900	\$7,900	\$1,099,932
Accumulated adjustments	—	(6,462)	—	(6,462)
	\$1,081,132	\$4,438	\$7,900	\$1,093,470

Other intangible assets consist of the following:

	As of December 29, 2018	September 29, 2018
Customer relationships	\$499,432	\$499,432
Non-compete agreements	33,540	33,540
Other	1,967	1,967
	534,939	534,939
Less: accumulated amortization		
Customer relationships	(344,117)	(330,571)
Non-compete agreements	(28,409)	(27,836)
Other	(1,372)	(1,349)
	(373,898)	(359,756)
	\$161,041	\$175,183

#### 7. Net Income Per Common Unit

Computations of basic income per Common Unit are performed by dividing net income by the weighted average number of outstanding Common Units, and vested (and unissued) restricted units granted under the Partnership's Restricted Unit Plans, as defined below, to retirement-eligible grantees. Computations of diluted income per Common Unit are performed by dividing net income by the weighted average number of outstanding Common Units and unissued restricted units granted under the Restricted Unit Plans. In computing diluted net income per Common Unit, weighted average units outstanding used to compute basic net income per Common Unit were increased by 266,175 and 191,893 units for the three months ended December 29, 2018 and December 30, 2017, respectively, to reflect the potential dilutive effect of the unvested restricted units outstanding using the treasury stock method.

## 8. Long-Term Borrowings

Long-term borrowings consist of the following:

	As of December 29, 2018	September 29, 2018
5.5% senior notes, due June 1, 2024	\$ 525,000	\$ 525,000
5.75% senior notes, due March 1, 2025	250,000	250,000
5.875% senior notes due March 1, 2027	350,000	350,000
Revolving Credit Facility, due March 3, 2021	182,800	143,600
Subtotal	1,307,800	1,268,600
Less: unamortized debt issuance costs	(12,957 )	(13,462 )
	\$ 1,294,843	\$ 1,255,138

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Senior Notes

2024 Senior Notes. On May 27, 2014, the Partnership and its 100%-owned subsidiary, Suburban Energy Finance Corp., completed a public offering of \$525,000 in aggregate principal amount of 5.5% senior notes due June 1, 2024 (the “2024 Senior Notes”). The 2024 Senior Notes were issued at 100% of the principal amount and require semi-annual interest payments in June and December. The net proceeds from the issuance of the 2024 Senior Notes, along with cash on hand, were used to repurchase, satisfy and discharge all of the Partnership’s then-outstanding 7.5% senior notes due in 2018.

2025 Senior Notes. On February 25, 2015, the Partnership and its 100%-owned subsidiary, Suburban Energy Finance Corp., completed a public offering of \$250,000 in aggregate principal amount of 5.75% senior notes due March 1, 2025 (the “2025 Senior Notes”). The 2025 Senior Notes were issued at 100% of the principal amount and require semi-annual interest payments in March and September. The net proceeds from the issuance of the 2025 Senior Notes, along with cash on hand, were used to repurchase, satisfy and discharge all of the Partnership’s then-outstanding 7.375% senior notes due in 2020.

2027 Senior Notes. On February 14, 2017, the Partnership and its 100%-owned subsidiary, Suburban Energy Finance Corp., completed a public offering of \$350,000 in aggregate principal amount of 5.875% senior notes due March 1, 2027 (the “2027 Senior Notes”). The 2027 Senior Notes were issued at 100% of the principal amount and require semi-annual interest payments in March and September. The net proceeds from the issuance of the 2027 Senior Notes, along with borrowings under the Revolving Credit Facility, were used to repurchase, satisfy and discharge all of the Partnership’s then-outstanding 7.375% senior notes due in 2021.

The Partnership’s obligations under the 2024 Senior Notes, 2025 Senior Notes and 2027 Senior Notes (collectively, the “Senior Notes”) are unsecured and rank senior in right of payment to any future subordinated indebtedness and equally in right of payment with any future senior indebtedness. The Senior Notes are structurally subordinated to, which means they rank effectively behind, any debt and other liabilities of the Operating Partnership. The Partnership is permitted to redeem some or all of the Senior Notes at redemption prices and times as specified in the indentures governing the Senior Notes. The Senior Notes each have a change of control provision that would require the Partnership to offer to repurchase the notes at 101% of the principal amount repurchased, if a change of control, as defined in the indenture, occurs and is followed by a rating decline (a decrease in the rating of the notes by either Moody’s Investors Service or Standard and Poor’s Rating Group by one or more gradations) within 90 days of the consummation of the change of control.

Credit Agreement. The Operating Partnership has an amended and restated credit agreement, dated March 3, 2016 and further amended on May 1, 2017 (the “Amended Credit Agreement”) that provides for a five-year \$500,000 revolving credit facility (the “Revolving Credit Facility”) with a maturity date of March 3, 2021, of which \$182,800 and \$143,600 was outstanding as of December 29, 2018 and September 29, 2018, respectively. Borrowings under the Revolving Credit Facility may be used for general corporate purposes, including working capital, capital expenditures and acquisitions. The Operating Partnership has the right to prepay any borrowings under the Revolving Credit Facility, in whole or in part, without penalty at any time prior to maturity.

The Amended Credit Agreement contains certain restrictive and affirmative covenants applicable to the Operating Partnership, its subsidiaries and the Partnership, as well as certain financial covenants, including (a) requiring the Partnership’s Consolidated Interest Coverage Ratio, as defined in the Amended Credit Agreement, to be not less than 2.5 to 1.0 as of the end of any fiscal quarter, (b) prohibiting the Total Consolidated Leverage Ratio, as defined in the Amended Credit Agreement, of the Partnership from being greater than 5.5 to 1.0 for the fiscal quarter ending in



December 2018 and for each fiscal quarter thereafter, and (c) prohibiting the Senior Secured Consolidated Leverage Ratio, as defined in the Amended Credit Agreement, of the Operating Partnership from being greater than 3.0 to 1.0 as of the end of any fiscal quarter.

The Partnership and certain subsidiaries of the Operating Partnership act as guarantors with respect to the obligations of the Operating Partnership under the Amended Credit Agreement pursuant to the terms and conditions set forth therein. The obligations under the Amended Credit Agreement are secured by liens on substantially all of the personal property of the Partnership, the Operating Partnership and their subsidiaries, as well as mortgages on certain real property.

Borrowings under the Revolving Credit Facility bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus the Applicable Rate, or the base rate, defined as the higher of the Federal Funds Rate plus ½ of 1%, the administrative agent bank's prime rate, or LIBOR plus 1%, plus in each case the Applicable Rate. The Applicable Rate is dependent upon the Partnership's Total Consolidated Leverage Ratio. As of December 29, 2018, the interest rate for borrowings under the Revolving Credit Facility was approximately 4.8%. The interest rate and the Applicable Rate will be reset following the end of each calendar quarter.

As of December 29, 2018, the Partnership had standby letters of credit issued under the Revolving Credit Facility of \$62,426 which expire periodically through April 30, 2019.

The Amended Credit Agreement and the Senior Notes both contain various restrictive and affirmative covenants applicable to the Operating Partnership, its subsidiaries and the Partnership, respectively, including (i) restrictions on the incurrence of additional indebtedness, and (ii) restrictions on certain liens, investments, guarantees, loans, advances, payments, mergers, consolidations,

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distributions, sales of assets and other transactions. Under the Amended Credit Agreement and the indentures governing the Senior Notes, the Operating Partnership and the Partnership are generally permitted to make cash distributions equal to available cash, as defined, as of the end of the immediately preceding quarter, if no event of default exists or would exist upon making such distributions, and with respect to the indentures governing the Senior Notes, the Partnership's Consolidated Fixed Charge Coverage Ratio, as defined, is greater than 1.75 to 1. The Partnership and the Operating Partnership were in compliance with all covenants and terms of the Senior Notes and the Amended Credit Agreement as of December 29, 2018.

The aggregate amounts of long-term debt maturities subsequent to December 29, 2018 are as follows: fiscal 2019: \$-0-; fiscal 2020: \$-0-; fiscal 2021: \$182,800; fiscal 2022: \$-0-; fiscal 2023: \$-0-; and thereafter: \$1,125,000.

9. Distributions of Available Cash

The Partnership makes distributions to its partners no later than 45 days after the end of each fiscal quarter in an aggregate amount equal to its Available Cash for such quarter. Available Cash, as defined in the Partnership Agreement, generally means all cash on hand at the end of the respective fiscal quarter less the amount of cash reserves established by the Board of Supervisors in its reasonable discretion for future cash requirements. These reserves are retained for the proper conduct of the Partnership's business, the payment of debt principal and interest and for distributions during the next four quarters.

On January 24, 2019, the Partnership announced a quarterly distribution of \$0.60 per Common Unit, or \$2.40 per Common Unit on an annualized basis, in respect of the first quarter of fiscal 2019, payable on February 12, 2019 to holders of record on February 5, 2019.

10. Unit-Based Compensation Arrangements

The Partnership recognizes compensation cost over the respective service period for employee services received in exchange for an award of equity, or equity-based compensation, based on the grant date fair value of the award. The Partnership measures liability awards under an equity-based payment arrangement based on remeasurement of the award's fair value at the conclusion of each interim and annual reporting period until the date of settlement, taking into consideration the probability that the performance conditions will be satisfied.

**Restricted Unit Plans.** On July 22, 2009, the Partnership adopted the Suburban Propane Partners, L.P. 2009 Restricted Unit Plan, as amended (the "2009 Restricted Unit Plan"), which authorizes the issuance of Common Units to executives, managers and other employees and members of the Board of Supervisors of the Partnership. The total number of Common Units authorized for issuance under the 2009 Restricted Unit Plan was 2,400,000 as of December 29, 2018. As of this date, there were no further units available for future awards under the 2009 Restricted Unit Plan. At the Partnership's Tri-Annual Meeting held on May 15, 2018, the Unitholders approved the Partnership's 2018 Restricted Unit Plan (the "2018 Restricted Unit Plan" and together with the 2009 Restricted Unit Plan, the "Restricted Unit Plans") authorizing the issuance of up to 1,800,000 Common Units. Unless otherwise stipulated by the Compensation Committee of the Partnership's Board of Supervisors on or before the grant date, all currently outstanding restricted unit awards will vest 33.33% on each of the first three anniversaries of the award grant date. The Restricted Unit Plans participants are not eligible to receive quarterly distributions on, or vote, their respective restricted units until vested. Restricted units cannot be sold or transferred prior to vesting. The value of the restricted unit is established by the market price of the Common Unit on the date of grant, net of estimated future

distributions during the vesting period. Restricted units are subject to forfeiture in certain circumstances as defined in the Restricted Unit Plans documents. Compensation expense for the unvested awards is recognized ratably over the vesting periods and is net of estimated forfeitures.

During the three months ended December 29, 2018, the Partnership awarded 604,090 restricted units under the Restricted Unit Plans at an aggregate grant date fair value of \$10,961. The following is a summary of activity for the Restricted Unit Plans for the three months ended December 29, 2018:

	Restricted Units	Weighted Average Grant Date Fair Value Per Unit
Outstanding September 29, 2018	696,131	\$ 19.47
Awarded	604,090	18.14
Forfeited	(2,533 )	(18.63 )
Vested	(317,445 )	(21.10 )
Outstanding December 29, 2018	980,243	\$ 18.13

As of December 29, 2018, unrecognized compensation cost related to unvested restricted units awarded under the Restricted Unit Plans amounted to \$10,969. Compensation cost associated with unvested awards is expected to be recognized over a weighted-

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average period of 1.1 years. Compensation expense for the Restricted Unit Plans, net of forfeitures, for the three months ended December 29, 2018 and December 30, 2017 was \$3,021 and \$2,649, respectively.

**Distribution Equivalent Rights Plan.** On January 17, 2017, the Partnership adopted the Distribution Equivalent Rights Plan (the “DER Plan”), which gives the Compensation Committee of the Partnership’s Board of Supervisors discretion to award distribution equivalent rights (“DERs”) to executive officers of the Partnership. Once awarded, DERs entitle the grantee to a cash payment each time the Board of Supervisors declares a cash distribution on the Partnership’s Common Units, which cash payment will be equal to an amount calculated by multiplying the number of unvested restricted units which are held by the grantee on the record date of the distribution, by the amount of the declared distribution per Common Unit. Compensation expense recognized under the DER Plan for the three months ended December 29, 2018 and December 30, 2017 was \$256 and \$207, respectively.

**Long-Term Incentive Plan.** On August 6, 2013, the Partnership adopted the 2014 Long-Term Incentive Plan (“LTIP”). The LTIP is a non-qualified, unfunded, long-term incentive plan for officers and key employees that provides for payment, in the form of cash, of an award of equity-based compensation at the end of a three-year performance period. The level of compensation earned under the LTIP is based on the Partnership’s average distribution coverage ratio over the three-year measurement period. The Partnership’s average distribution coverage ratio is calculated as the Partnership’s average distributable cash flow, as defined by the LTIP, for each of the three years in the measurement period, subject to certain adjustments as set forth in the LTIP, divided by the amount of annualized cash distributions to be paid by the Partnership.

As a result of the quarterly remeasurement of the liability for awards under the LTIP, compensation expense for the three months ended December 29, 2018 and December 30, 2017 was \$1,838 and \$1,632, respectively. As of December 29, 2018 and September 29, 2018, the Partnership had a liability included within accrued employment and benefit costs (or other liabilities, as applicable) of \$6,655 and \$4,817, respectively, related to estimated future payments under the LTIP.

## 11. Commitments and Contingencies

**Self-Insurance.** The Partnership is self-insured for general and product, workers’ compensation and automobile liabilities up to predetermined thresholds above which third party insurance applies. As of December 29, 2018 and September 29, 2018, the Partnership had accrued insurance liabilities of \$70,510 and \$70,567, respectively, representing the total estimated losses under these self-insurance programs. For the portion of the estimated liability that exceeds insurance deductibles, the Partnership records an asset within other assets (or prepaid expenses and other current assets, as applicable) related to the amount of the liability expected to be covered by insurance which amounted to \$20,837 as of December 29, 2018 and September 29, 2018.

**Legal Matters.** The Partnership’s operations are subject to operating hazards and risks normally incidental to handling, storing and delivering combustible liquids such as propane. The Partnership has been, and will continue to be, a defendant in various legal proceedings and litigation as a result of these operating hazards and risks, and as a result of other aspects of its business. In this regard, the Partnership’s natural gas and electricity business is currently a defendant in two putative class action suits in the federal district courts of New York and Pennsylvania. The complaints allege a number of claims regarding pricing to its electricity customers in those states under various consumer statutes and common law. The complaint in the Pennsylvania action was dismissed in its entirety by the district court, which dismissal is being appealed by plaintiff. Plaintiff also filed a motion to amend its complaint and reverse the dismissal order, which motion was also denied by the court. The complaint in the New York action was

dismissed in part by the district court, but causes of action based on the NY consumer statute and breach of contract were allowed to proceed. The Partnership has filed a motion for reconsideration seeking the dismissal of the entire New York complaint. Based on the nature of the allegations under these suits, the Partnership believes that the suits are without merit and is defending each of these suits vigorously. With respect to these pending suits, the Partnership has determined, based on the allegations and discovery to date, that no reserve for a loss contingency is required. The Partnership is unable to reasonably estimate the possible loss or range of loss, if any, arising from either of these two actions. Although any litigation is inherently uncertain, based on past experience, the information currently available to the Partnership, and the amount of its accrued insurance liabilities, the Partnership does not believe that currently pending or threatened litigation matters, or known claims or known contingent claims, will have a material adverse effect on its results of operations, financial condition or cash flow.

#### 12. Guarantees

The Partnership has residual value guarantees associated with certain of its operating leases, related primarily to transportation equipment, with remaining lease periods scheduled to expire periodically through fiscal 2028. Upon completion of the lease period, the Partnership guarantees that the fair value of the equipment will equal or exceed the guaranteed amount, or the Partnership will pay the lessor the difference. Although the fair value of equipment at the end of its lease term has historically exceeded the guaranteed amounts, the maximum potential amount of aggregate future payments the Partnership could be required to make under these leasing arrangements, assuming the equipment is deemed worthless at the end of the lease term, was \$18,981 as of December 29, 2018. The

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fair value of residual value guarantees for outstanding operating leases was de minimis as of December 29, 2018 and September 29, 2018.

## 13. Pension Plans and Other Postretirement Benefits

The following table provides the components of net periodic benefit costs:

	Pension Benefits Three Months Ended December	
	29, 2018	30, 2017
Interest cost	\$986	\$ 944
Expected return on plan assets	(431 )	(474 )
Amortization of net loss	866	921
Net periodic benefit cost	\$1,421	\$ 1,391

	Postretirement Benefits Three Months Ended December	
	29, 2018	30, 2017
Interest cost	\$69	\$ 69
Amortization of prior service credits	(124)	(124 )
Amortization of net (gain)	(190)	(164 )
Net periodic benefit cost	\$(245)	\$ (219 )

The Partnership expects to contribute approximately \$4,800 to the defined benefit pension plan during fiscal 2019, of which \$925 was contributed during the three months ended December 29, 2018. The projected annual contribution requirements related to the Partnership's postretirement health care and life insurance benefit plan for fiscal 2019 is \$1,129, of which \$240 was contributed during the three months ended December 29, 2018. The components of net periodic benefit cost are included in the line item Other, net in the condensed consolidated statements of operations.

The Partnership contributes to multi-employer pension plans ("MEPPs") in accordance with various collective bargaining agreements covering union employees. As one of the many participating employers in these MEPPs, the Partnership is responsible with the other participating employers for any plan underfunding. As of December 29, 2018 and September 29, 2018, the Partnership's estimated obligation to these MEPPs was \$22,245 and \$22,509,

respectively, as a result of its voluntary full withdrawal from certain MEPPs.

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## 14. Amounts Reclassified Out of Accumulated Other Comprehensive Income

The following table summarizes amounts reclassified out of accumulated other comprehensive (loss) income for the three months ended December 29, 2018 and December 30, 2017 :

	Three Months Ended	
	December 29, 2018	December 30, 2017
<b>Pension Benefits</b>		
Balance, beginning of period	\$(33,180)	\$(37,311 )
Reclassifications to earnings:		
Amortization of net loss (1)	866	921
Other comprehensive income	866	921
Balance, end of period	\$(32,314)	\$(36,390 )
<b>Postretirement Benefits</b>		
Balance, beginning of period	\$8,510	\$8,499
Reclassifications to earnings:		
Amortization of net gain and prior service credits (1)	(314 )	(164 )
Other comprehensive loss	(314 )	(164 )
Balance, end of period	\$8,196	\$8,335
<b>Accumulated Other Comprehensive Income (Loss)</b>		
Balance, beginning of period	\$(24,670)	\$(28,812 )
Reclassifications to earnings	552	757
Other comprehensive income	552	757
Balance, end of period	\$(24,118)	\$(28,055 )

- (1) These amounts are included in the computation of net periodic benefit cost. See Note 13, "Pension Plans and Other Postretirement Benefits."

## 15. Income Taxes

For federal income tax purposes, as well as for state income tax purposes in the majority of the states in which the Partnership operates, the earnings attributable to the Partnership and the Operating Partnership are not subject to income tax at the partnership level. With the exception of those states that impose an entity-level income tax on partnerships, the taxable income or loss attributable to the Partnership and to the Operating Partnership, which may vary substantially from the income (loss) before income taxes reported by the Partnership in the condensed consolidated statement of operations, are includable in the federal and state income tax returns of the Common Unitholders. The aggregate difference in the basis of the Partnership's net assets for financial and tax reporting purposes cannot be readily determined as the Partnership does not have access to each Common Unitholder's basis in the Partnership.



As described in Note 1, the earnings of the Corporate Entities are subject to corporate level federal and state income tax. However, based upon past performance, the Corporate Entities are currently reporting an income tax provision composed primarily of minimum state income taxes. A full valuation allowance has been provided against the deferred tax assets (with the exception of the AMT credit carryforward; see below) based upon an analysis of all available evidence, both negative and positive at the balance sheet date, which, taken as a whole, indicates that it is more likely than not that sufficient future taxable income will not be available to utilize the assets. Management's periodic reviews include, among other things, the nature and amount of the taxable income and expense items, the expected timing of when assets will be used or liabilities will be required to be reported and the reliability of historical profitability of businesses expected to provide future earnings. Furthermore, management considered tax-planning strategies it could use to increase the likelihood that the deferred tax assets will be realized.

On December 22, 2017, the Tax Cuts and Jobs Act ("2017 Act") was signed into law, which enacted significant changes to U.S. tax and related laws. Some of the provisions of the 2017 Act that could affect the Partnership, the Operating Partnership and their subsidiaries include, but are not limited to, a reduction of the federal corporate income tax rate from 35% to 21%, limitations on the deductibility of net business interest expense, restrictions on the use of net operating loss carryforwards arising in taxable years beginning after December 31, 2017 and full expensing for certain qualified property.

In the case of a corporation, the 2017 Act made Alternative Minimum Tax ("AMT") credit carryforwards fully refundable without regard to future taxable income. Accordingly, the Partnership concluded that the existing valuation allowance on the AMT credit

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carryforwards of the Corporate Entities should be released as part of accounting for tax reform. The reversal of the valuation allowance resulted in a \$1,086 discrete deferred tax benefit being recorded during the first quarter of fiscal 2018. The Partnership remeasured all other federal net deferred tax assets of the Corporate Entities using the new 21% federal income tax rate and correspondingly adjusted the full valuation allowance. The blended corporate tax federal rate requirements of Internal Revenue Code Section 15 do not apply because the Corporate Entities are calendar-year tax filers.

16. Segment Information

The Partnership manages and evaluates its operations in four operating segments, three of which are reportable segments: Propane, Fuel Oil and Refined Fuels, and Natural Gas and Electricity. The chief operating decision maker evaluates performance of the operating segments using a number of performance measures, including gross margins and income before interest expense and provision for income taxes (operating profit). Costs excluded from these profit measures are captured in Corporate and include corporate overhead expenses not allocated to the operating segments. Unallocated corporate overhead expenses include all costs of back office support functions that are reported as general and administrative expenses within the condensed consolidated statements of operations. In addition, certain costs associated with field operations support that are reported in operating expenses within the condensed consolidated statements of operations, including purchasing, training and safety, are not allocated to the individual operating segments. Thus, operating profit for each operating segment includes only the costs that are directly attributable to the operations of the individual segment. The accounting policies of the operating segments are otherwise the same as those described in Note 2, "Summary of Significant Accounting Policies," in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 29, 2018.

The propane segment is primarily engaged in the retail distribution of propane to residential, commercial, industrial and agricultural customers and, to a lesser extent, wholesale distribution to large industrial end users. In the residential and commercial markets, propane is used primarily for space heating, water heating, cooking and clothes drying. Industrial customers use propane generally as a motor fuel burned in internal combustion engines that power over-the-road vehicles, forklifts and stationary engines, to fire furnaces and as a cutting gas. In the agricultural markets, propane is primarily used for tobacco curing, crop drying, poultry brooding and weed control.

The fuel oil and refined fuels segment is primarily engaged in the retail distribution of fuel oil, diesel, kerosene and gasoline to residential and commercial customers for use primarily as a source of heat in homes and buildings.

The natural gas and electricity segment is engaged in the marketing of natural gas and electricity to residential and commercial customers in the deregulated energy markets of New York and Pennsylvania. Under this operating segment, the Partnership owns the relationship with the end consumer and has agreements with the local distribution companies to deliver the natural gas or electricity from the Partnership's suppliers to the customer.

Activities in the "all other" category include the Partnership's service business, which is primarily engaged in the sale, installation and servicing of a wide variety of home comfort equipment, particularly in the areas of heating and ventilation.

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The following table presents certain data by reportable segment and provides a reconciliation of total operating segment information to the corresponding consolidated amounts for the periods presented:

	Three Months Ended	
	December 29, 2018	December 30, 2017
<b>Revenues:</b>		
Propane	\$321,360	\$322,130
Fuel oil and refined fuels	28,909	25,315
Natural gas and electricity	13,404	13,147
All other	13,431	12,685
Total revenues	\$377,104	\$373,277
<b>Operating income:</b>		
Propane	\$70,471	\$75,723
Fuel oil and refined fuels	3,470	3,824
Natural gas and electricity	2,828	3,485
All other	(4,644 )	(5,233 )
Corporate	(23,591 )	(20,879 )
Total operating income	48,534	56,920
<b>Reconciliation to net income:</b>		
Interest expense, net	19,488	19,514
Other, net	1,176	1,172
Provision for (benefit from) income taxes	151	(934 )
Net income	\$27,719	\$37,168
<b>Depreciation and amortization:</b>		
Propane	\$26,955	\$27,781
Fuel oil and refined fuels	522	579
Natural gas and electricity	—	—
All other	52	50
Corporate	2,542	2,721
Total depreciation and amortization	\$30,071	\$31,131

	As of December 29, 2018	September 29, 2018
<b>Assets:</b>		
Propane	\$2,029,238	\$1,995,060
Fuel oil and refined fuels	53,401	47,911
Natural gas and electricity	15,844	13,067
All other	3,930	3,363
Corporate	49,488	41,798

Total assets	\$2,151,901	\$ 2,101,199
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17.Subsequent Event

On February 6, 2019, the Operating Partnership acquired the propane assets and operations of a propane retailer operating in strategic markets on the west coast for \$12,000, including \$800 for non-compete consideration, plus working capital acquired. The acquisition was consummated pursuant to the Partnership's strategic growth initiatives.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is a discussion of the financial condition and results of operations of the Partnership as of and for the three months ended December 29, 2018. The discussion should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the historical consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended September 29, 2018.

Executive Overview

The following are factors that regularly affect our operating results and financial condition. In addition, our business is subject to the risks and uncertainties described in Item 1A included in the Annual Report on Form 10-K for the fiscal year ended September 29, 2018.

Product Costs and Supply

The level of profitability in the retail propane, fuel oil, natural gas and electricity businesses is largely dependent on the difference between retail sales price and our costs to acquire and transport products. The unit cost of our products, particularly propane, fuel oil and natural gas, is subject to volatility as a result of supply and demand dynamics or other market conditions, including, but not limited to, economic and political factors impacting crude oil and natural gas supply or pricing. We enter into product supply contracts that are generally one-year agreements subject to annual renewal, and also purchase product on the open market. We attempt to reduce price risk by pricing product on a short-term basis. Our propane supply contracts typically provide for pricing based upon index formulas using the posted prices established at major supply points such as Mont Belvieu, Texas, or Conway, Kansas (plus transportation costs) at the time of delivery.

To supplement our annual purchase requirements, we may utilize forward fixed price purchase contracts to acquire a portion of the propane that we resell to our customers, which allows us to manage our exposure to unfavorable changes in commodity prices and to assure adequate physical supply. The percentage of contract purchases, and the amount of supply contracted for under forward contracts at fixed prices, will vary from year to year based on market conditions.

Changes in our costs to acquire and transport products can occur rapidly over a short period of time and can impact profitability. There is no assurance that we will be able to pass on product acquisition and transportation cost increases fully or immediately, particularly when such costs increase rapidly. Therefore, average retail sales prices can vary significantly from year to year as our costs fluctuate with the propane, fuel oil, crude oil and natural gas commodity markets and infrastructure conditions. In addition, periods of sustained higher commodity and/or transportation prices can lead to customer conservation, resulting in reduced demand for our product.

Seasonality

The retail propane and fuel oil distribution businesses, as well as the natural gas marketing business, are seasonal because these fuels are primarily used for heating in residential and commercial buildings. Historically, approximately two thirds of our retail propane volume is sold during the six-month peak heating season from October through March. The fuel oil business tends to experience greater seasonality given its more limited use for space heating and approximately three-fourths of our fuel oil volumes are sold between October and March. Consequently, sales and operating profits are concentrated in our first and second fiscal quarters. Cash flows from operations, therefore, are greatest during the second and third fiscal quarters when customers pay for product purchased during the

winter heating season. We expect lower operating profits and either net losses or lower net income during the period from April through September (our third and fourth fiscal quarters). To the extent necessary, we will reserve cash from the second and third quarters for distribution to holders of our Common Units in the fourth quarter and the following fiscal year first quarter.

#### Weather

Weather conditions have a significant impact on the demand for our products, in particular propane, fuel oil and natural gas, for both heating and agricultural purposes. Many of our customers rely heavily on propane, fuel oil or natural gas as a heating source. Accordingly, the volume sold is directly affected by the severity of the winter weather in our service areas, which can vary substantially from year to year. In any given area, sustained warmer than normal temperatures will tend to result in reduced propane, fuel oil and natural gas consumption, while sustained colder than normal temperatures will tend to result in greater consumption.

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Hedging and Risk Management Activities

We engage in hedging and risk management activities to reduce the effect of price volatility on our product costs and to ensure the availability of product during periods of short supply. We enter into propane forward, options and swap agreements with third parties, and use futures and options contracts traded on the New York Mercantile Exchange (“NYMEX”) to purchase and sell propane, fuel oil and crude oil at fixed prices in the future. The majority of the futures, forward and options agreements are used to hedge price risk associated with propane and fuel oil physical inventory, as well as, in certain instances, forecasted purchases of propane or fuel oil. In addition, we sell propane and fuel oil to customers at fixed prices, and enter into derivative instruments to hedge a portion of our exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. Forward contracts are generally settled physically at the expiration of the contract whereas futures, options and swap contracts are generally settled at the expiration of the contract through a net settlement mechanism. Although we use derivative instruments to reduce the effect of price volatility associated with priced physical inventory and forecasted transactions, we do not use derivative instruments for speculative trading purposes. Risk management activities are monitored by an internal Commodity Risk Management Committee, made up of six members of management and reporting to the Audit Committee, through enforcement of our Hedging and Risk Management Policy.

Critical Accounting Policies and Estimates

Our significant accounting policies are summarized in Note 2, “Summary of Significant Accounting Policies,” included within the Notes to Consolidated Financial Statements section of our Annual Report on Form 10-K for the fiscal year ended September 29, 2018.

Certain amounts included in or affecting our consolidated financial statements and related disclosures must be estimated, requiring management to make certain assumptions with respect to values or conditions that cannot be known with certainty at the time the financial statements are prepared. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (“US GAAP”) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We are also subject to risks and uncertainties that may cause actual results to differ from estimated results. Estimates are used when accounting for depreciation and amortization of long-lived assets, employee benefit plans, self-insurance and litigation reserves, environmental reserves, allowances for doubtful accounts, asset valuation assessments and valuation of derivative instruments. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Any effects on our business, financial position or results of operations resulting from revisions to these estimates are recorded in the period in which the facts that give rise to the revision become known to us. Management has reviewed these critical accounting estimates and related disclosures with the Audit Committee of our Board of Supervisors.

Results of Operations and Financial Condition

Net income for the first quarter of fiscal 2019 was \$27.7 million, or \$0.45 per Common Unit, compared to net income of \$37.2 million, or \$0.61 per Common Unit, in the prior year first quarter.

Net income and EBITDA for the first quarter of fiscal 2018 included a \$4.8 million loss from the sale of certain assets and operations in a non-strategic market of the propane segment. Excluding the effect of the foregoing item and

unrealized (non-cash) mark-to-market adjustments on derivative instruments in both years, Adjusted EBITDA (as defined and reconciled below) of \$93.3 million for the first quarter of fiscal 2019 was essentially flat to the prior year first quarter.

Retail propane gallons sold in the first quarter of fiscal 2019 of 124.1 million gallons decreased 0.7% compared to the prior year first quarter. According to the National Oceanic and Atmospheric Administration, average temperatures (as measured by heating degree days) across all of the Partnership's service territories for the first quarter of fiscal 2019 were 3% warmer than normal and 5% cooler than the prior year first quarter. While average temperatures for the quarter were reported as cooler than the prior year, the majority of the cooler temperatures occurred during October and November, which generally has less of an impact on customer demand than heating degree days in December. Cooler weather in the early part of the quarter was followed by significantly warmer temperatures during December 2018, which had a slight negative impact on volumes when compared to the prior year.

Revenues in the first quarter of fiscal 2019 of \$377.1 million increased \$3.8 million, or 1.0%, compared to the prior year first quarter, primarily due to higher average retail selling prices. Cost of products sold for the first quarter of fiscal 2019 of \$182.6 million increased \$17.4 million, or 10.5%, compared to the prior year first quarter, primarily due to the impact of mark-to-market adjustments on our derivative instruments which contributed to a \$15.9 million unrealized (non-cash) loss in the fiscal 2019 first quarter, compared to a \$1.5 million unrealized (non-cash) loss in the prior year first quarter. These unrealized mark-to-market adjustments are excluded from Adjusted EBITDA for both periods in the table below. Average posted propane prices (basis Mont Belvieu, Texas) for the first quarter of fiscal 2019 were 17.2% lower than the prior year first quarter.



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Combined operating and general and administrative expenses of \$115.9 million for the first quarter of fiscal 2019 increased a modest \$0.7 million, or 0.6%, compared to the prior year first quarter, primarily due to higher vehicle maintenance and fuel costs.

As previously announced on January 24, 2019, the Partnership's Board of Supervisors had declared a quarterly distribution of \$0.60 per Common Unit for the three months ended December 29, 2018. On an annualized basis, this distribution rate equates to \$2.40 per Common Unit. The distribution is payable on February 12, 2019 to Common Unitholders of record as of February 5, 2019.

Our anticipated cash requirements for the remainder of fiscal 2019 include: (i) maintenance and growth capital expenditures of approximately \$27.3 million; (ii) interest and income tax payments of approximately \$57.8 million; and (iii) cash distributions of approximately \$111.1 million to our Common Unitholders based on the current quarterly distribution rate of \$0.60 per Common Unit. Based on our liquidity position, which includes cash on hand, availability of funds under our Revolving Credit Facility and expected cash flow from operating activities, we expect to have sufficient funds to meet our current and future obligations.

## Three Months Ended December 29, 2018 Compared to Three Months Ended December 30, 2017

## Revenues

(Dollars and gallons in thousands)	Three Months Ended			Percent	
	December 29, 2018	December 30, 2017	Increase (Decrease)	Increase (Decrease)	
<b>Revenues</b>					
Propane	\$321,360	\$322,130	\$ (770 )	(0.2 )	%
Fuel oil and refined fuels	28,909	25,315	3,594	14.2	%
Natural gas and electricity	13,404	13,147	257	2.0	%
All other	13,431	12,685	746	5.9	%
<b>Total revenues</b>	<b>\$377,104</b>	<b>\$373,277</b>	<b>\$ 3,827</b>	<b>1.0</b>	<b>%</b>
<b>Retail gallons sold</b>					
Propane	124,053	124,986	(933 )	(0.7 )	%
Fuel oil and refined fuels	9,136	9,122	14	0.2	%

Total revenues of \$377.1 million increased \$3.8 million, or 1.0%, compared to the prior year first quarter primarily due to higher average selling prices, partially offset by lower propane volumes sold. As discussed above, average temperatures (as measured in heating degrees days) across all of our service territories during the first quarter of fiscal 2019 were 3% warmer than normal and 5% cooler than the prior year first quarter. The increase in heating degree days compared to the prior year was concentrated in October and November, when heating degree days generally have less of an impact on customer demand than heating degree days in December. The cooler weather in the early part of the quarter was followed by unseasonably warm weather in December as average temperatures for the month were 8% warmer than normal and 4% warmer than December 2017.

Revenues from the distribution of propane and related activities of \$321.4 million decreased \$0.8 million, or 0.2%, compared to the prior year primarily due to lower volumes sold, partially offset by higher average retail selling prices. As a result of the aforementioned impact of inconsistent weather on customer demand, retail propane gallons

sold decreased 0.9 million gallons, or 0.7%, compared to the prior year, resulting in a \$2.4 million decrease in revenues. Average propane selling prices increased 2.4% compared to the prior year, resulting in a \$7.4 million increase in revenues. Included within the propane segment are revenues from other propane activities, which decreased \$5.8 million primarily due to a lower notional amount of hedging contracts used in risk management that were settled physically.

Revenues from the distribution of fuel oil and refined fuels of \$28.9 million increased \$3.6 million, or 14.2%, compared to the prior year first quarter, primarily due to higher average selling prices associated with higher average wholesale costs. Fuel oil and refined fuels gallons sold were essentially flat compared to the prior year first quarter.

Revenues in our natural gas and electricity segment of \$13.4 million were \$0.3 million, or 2.0%, higher than the prior year, mainly due to an increase in average selling prices for natural gas and electricity associated with higher average wholesale costs.

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## Cost of Products Sold

(Dollars in thousands)	Three Months Ended		Increase	Percent	
	December 29, 2018	December 30, 2017		Increase	Increase
Cost of products sold					
Propane	\$ 150,021	\$ 136,728	\$ 13,293	9.7	%
Fuel oil and refined fuels	20,388	17,182	3,206	18.7	%
Natural gas and electricity	8,449	7,648	801	10.5	%
All other	3,727	3,631	96	2.6	%
Total cost of products sold	\$ 182,585	\$ 165,189	\$ 17,396	10.5	%
As a percent of total revenues	48.4	% 44.3	%		

The cost of products sold reported in the condensed consolidated statements of operations represents the weighted average unit cost of propane, fuel oil and refined fuels, and natural gas and electricity sold, including transportation costs to deliver product from our supply points to storage or to our customer service centers. Cost of products sold also includes the cost of appliances and related parts sold or installed by our customer service centers computed on a basis that approximates the average cost of the products.

Given the retail nature of our operations, we maintain a certain level of priced physical inventory to help ensure that our field operations have adequate supply commensurate with the time of year. Our strategy has been, and will continue to be, to keep our physical inventory priced relatively close to market for our field operations. Consistent with past practices, we principally utilize futures and/or options contracts traded on the NYMEX to mitigate the price risk associated with our priced physical inventory. In addition, we sell propane and fuel oil to customers at fixed prices, and enter into derivative instruments to hedge a portion of our exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. At expiration, the derivative contracts are settled by the delivery of the product to the respective party or are settled by the payment of a net amount equal to the difference between the then market price and the fixed contract price or option exercise price. Under this risk management strategy, realized gains or losses on futures or options contracts, which are reported in cost of products sold, will typically offset losses or gains on the physical inventory once the product is sold (which may or may not occur in the same accounting period). We do not use futures or options contracts, or other derivative instruments, for speculative trading purposes. Unrealized (non-cash) gains or losses from changes in the fair value of derivative instruments that are not designated as cash flow hedges are recorded within cost of products sold. Cost of products sold excludes depreciation and amortization; these amounts are reported separately within the condensed consolidated statements of operations.

In the commodities markets, average posted propane prices (basis Mont Belvieu, Texas) and fuel oil prices were 17.2% lower and 9.1% higher than the prior year first quarter, respectively. The net change in the fair value of derivative instruments resulted in a \$15.9 million unrealized (non-cash) loss in the first quarter of fiscal 2019 compared to an unrealized (non-cash) loss of \$1.5 million in the prior year first quarter, resulting in an increase of \$14.4 million in cost of products sold year-over-year, all of which was reported within the propane segment. These unrealized mark-to-market adjustments are excluded from Adjusted EBITDA for both periods.

Cost of products sold associated with the distribution of propane and related activities of \$150.0 million increased \$13.3 million, or 9.7%, compared to the prior year first quarter, primarily due to a \$14.4 million increase in unrealized (non-cash) losses from mark-to-market adjustments on derivative instruments mentioned above, higher average

wholesale costs, partially offset by lower volumes sold. Average wholesale costs increased primarily due to the higher weighted average cost of inventory at the beginning of the quarter, which contributed to an increase in cost of products sold of \$4.9 million compared to the prior year. The decrease in volumes sold contributed to a \$1.0 million decrease in cost of products sold. Included within the propane segment are costs from other propane activities, which decreased \$5.0 million primarily due to a lower notional amount of hedging contracts used in risk management that were settled physically.

Cost of products sold associated with our fuel oil and refined fuels segment of \$20.4 million increased \$3.2 million, or 18.7%, compared to the prior year first quarter, primarily due to higher average fuel oil and refined fuels wholesale costs.

Cost of products sold in our natural gas and electricity segment of \$8.4 million increased \$0.8 million, or 10.5%, compared to the prior year primarily due to higher average wholesale costs.

Total cost of products sold as a percent of total revenues increased 4.1 percentage points to 48.4% from 44.3% primarily due to an increase in propane costs resulting from higher unrealized losses from the impact of mark-to-market adjustments on derivative instruments.

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## Operating Expenses

(Dollars in thousands)	Three Months Ended		Increase	Percent	
	December 29, 2018	December 30, 2017		Increase	Increase
Operating expenses	\$99,409	\$98,439	\$970	1.0	%
As a percent of total revenues	26.4 %	26.4 %			

All costs of operating our retail distribution and appliance sales and service operations are reported within operating expenses in the condensed consolidated statements of operations. These operating expenses include the compensation and benefits of field and direct operating support personnel, costs of operating and maintaining our vehicle fleet, overhead and other costs of our purchasing, training and safety departments and other direct and indirect costs of operating our customer service centers.

Operating expenses of \$99.4 million for the first quarter of fiscal 2019 increased \$1.0 million, or 1.0%, compared to \$98.4 million in the prior year first quarter. The increase in operating expenses was primarily due to higher payroll and benefit-related costs and higher vehicle fuel costs, which was substantially offset by lower general insurance costs and continued savings from operating efficiencies.

## General and Administrative Expenses

(Dollars in thousands)	Three Months Ended		Decrease	Percent	
	December 29, 2018	December 30, 2017		Decrease	Decrease
General and administrative expenses	\$16,505	\$16,775	\$ (270 )	(1.6	)%
As a percent of total revenues	4.4 %	4.5 %			

All costs of our back office support functions, including compensation and benefits for executives and other support functions, as well as other costs and expenses to maintain finance and accounting, treasury, legal, human resources, corporate development and the information systems functions are reported within general and administrative expenses in the condensed consolidated statements of operations.

General and administrative expenses of \$16.5 million for the first quarter of fiscal 2019 decreased \$0.3 million, or 1.6%, compared to the prior year first quarter primarily due to lower professional services fees.

## Depreciation and Amortization

(Dollars in thousands)	Three Months Ended		Decrease	Percent	
	December 29, 2018	December 30, 2017		Decrease	Decrease

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Depreciation and amortization	\$30,071	\$ 31,131	\$ (1,060 )	(3.4 )%
As a percent of total revenues	8.0 %	8.3 %		

Depreciation and amortization expense of \$30.1 million in the first quarter of fiscal 2019 decreased \$1.1 million, or 3.4%, primarily as a result of accelerated depreciation recorded in the prior year for assets taken out of service.

Interest Expense, net

(Dollars in thousands)	Three Months Ended		Percent Decrease	Percent Decrease
	December 29, 2018	December 30, 2017		
Interest expense, net	\$19,488	\$ 19,514	\$ (26 )	(0.1 )%
As a percent of total revenues	5.2 %	5.2 %		

Net interest expense of \$19.5 million in the first quarter of fiscal 2019 was down slightly compared to the prior year quarter, primarily due to a lower average level of outstanding borrowings, which was substantially offset by an increase in benchmark interest rates on outstanding borrowings under our Revolving Credit Facility. See Liquidity and Capital Resources below for additional discussion.

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## Loss on Sale of Business

On December 8, 2017, we sold certain assets and operations in a non-strategic market of our propane segment for \$2.8 million plus working capital consideration, resulting in a loss of \$4.8 million. The corresponding net assets and results of operations were not material to our results of operations, financial position and cash flows.

## EBITDA and Adjusted EBITDA

EBITDA represents net income before deducting interest expense, income taxes, depreciation and amortization. Adjusted EBITDA represents EBITDA excluding the unrealized net gain or loss on mark-to-market activity for derivative instruments and other items, as applicable, as provided in the table below. Our management uses EBITDA and Adjusted EBITDA as supplemental measures of operating performance and we are including them because we believe that they provide our investors and industry analysts with additional information that we determined is useful to evaluate our operating results. EBITDA and Adjusted EBITDA are not recognized terms under US GAAP and should not be considered as an alternative to net income or net cash provided by operating activities determined in accordance with US GAAP. Because EBITDA and Adjusted EBITDA as determined by us excludes some, but not all, items that affect net income, they may not be comparable to EBITDA and Adjusted EBITDA or similarly titled measures used by other companies.

The following table sets forth our calculations of EBITDA and Adjusted EBITDA:

(Dollars in thousands)	Three Months Ended DecemberDecember 29, 30, 2018 2017	
Net income	\$27,719	\$ 37,168
Add:		
Provision for (benefit from) income taxes	151	(934 )
Interest expense, net	19,488	19,514
Depreciation and amortization	30,071	31,131
EBITDA	77,429	86,879
Unrealized (non-cash) losses on changes in fair value of derivatives	15,911	1,531
Loss on sale of business	—	4,823
Adjusted EBITDA	\$93,340	\$ 93,233

## Liquidity and Capital Resources

## Analysis of Cash Flows

**Operating Activities.** Net cash provided by operating activities for the first quarter of fiscal 2019 and fiscal 2018 was \$7.3 million and \$2.7 million, respectively. The \$4.6 million year-over-year increase in net cash provided by operating activities was primarily attributable to a smaller increase in working capital in the fiscal 2019 first quarter compared to the prior year first quarter, stemming from the decline in average posted propane prices, offset to an extent by lower earnings (discussed above). Given the seasonal nature of the propane and fuel oil businesses, working capital requirements typically peak towards the end of the heating season, after which accounts receivable becomes a

significant source of cash from operating activities.

**Investing Activities.** Net cash used in investing activities of \$5.8 million for the first quarter of fiscal 2019 consisted of capital expenditures of \$7.7 million (including approximately \$4.7 million to support the growth of operations and \$3.0 million for maintenance expenditures), partially offset by \$1.9 million in proceeds from the sale of property, plant and equipment.

Net cash used in investing activities of \$8.4 million for the first quarter of fiscal 2018 consisted of capital expenditures of \$8.5 million (including approximately \$4.5 million to support the growth of operations and \$4.0 million for maintenance expenditures) and \$4.1 million used in the acquisition of a business; partially offset by \$2.8 million in proceeds from the sale of assets and operations in a non-strategic market and \$1.4 million in proceeds from the sale of other property, plant and equipment.

**Financing Activities.** Net cash used in financing activities for the first quarter of fiscal 2019 reflected \$36.8 million paid for the quarterly distributions to Common Unitholders at a rate of \$0.60 per Common Unit paid in respect of the fourth quarter of fiscal 2018 and other financing activities of \$2.4 million, offset by \$39.2 million of net borrowings under the Revolving Credit Facility, which were used to fund a portion of our seasonal working capital.



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Net cash provided by financing activities for the first quarter of fiscal 2018 of \$8.8 million reflected total net borrowings under the Revolving Credit Facility of \$47.3 million for the first quarter of fiscal 2018, which were used to fund a portion of our working capital requirements, offset to an extent by \$36.7 million paid for the quarterly distributions to Common Unitholders at a rate of \$0.60 per Common Unit paid in respect of the fourth quarter of fiscal 2017 and other financing activities of \$1.8 million.

### Summary of Long-Term Debt Obligations and Revolving Credit Lines

As of December 29, 2018, our long-term debt consisted of \$525.0 million in aggregate principal amount of 5.5% senior notes due June 1, 2024, \$250.0 million in aggregate principal amount of 5.75% senior notes due March 1, 2025, \$350.0 million in aggregate principal amount of 5.875% senior notes due March 1, 2027 and \$182.8 million outstanding under our Revolving Credit Facility. See Item 1, Note 8 of this Quarterly Report.

The aggregate amounts of long-term debt maturities subsequent to December 29, 2018 are as follows: fiscal 2019: \$-0-; fiscal 2020: \$-0-; fiscal 2021: \$182.8 million; fiscal 2022: \$-0-; fiscal 2023: \$-0-; and thereafter: \$1,125.0 million.

### Partnership Distributions

We are required to make distributions in an amount equal to all of our Available Cash, as defined in our Third Amended and Restated Partnership Agreement, as amended (the "Partnership Agreement"), no more than 45 days after the end of each fiscal quarter to holders of record on the applicable record dates. Available Cash, as defined in the Partnership Agreement, generally means all cash on hand at the end of the respective fiscal quarter less the amount of cash reserves established by the Board of Supervisors in its reasonable discretion for future cash requirements. These reserves are retained for the proper conduct of our business, the payment of debt principal and interest and for distributions during the next four quarters. The Board of Supervisors reviews the level of Available Cash on a quarterly basis based upon information provided by management.

On January 24, 2019, we announced a quarterly distribution of \$0.60 per Common Unit, or \$2.40 on an annualized basis, in respect of the first quarter of fiscal 2019, payable on February 12, 2019 to holders of record on February 5, 2019.

### Other Commitments

We have a noncontributory, cash balance format, defined benefit pension plan which was frozen to new participants effective January 1, 2000. Effective January 1, 2003, the defined benefit pension plan was amended such that future service credits ceased and eligible employees would receive interest credits only toward their ultimate retirement benefit. We also provide postretirement health care and life insurance benefits for certain retired employees under a plan that was frozen to new participants effective March 31, 1998. At December 29, 2018, we had a liability for the defined benefit pension plan and accrued retiree health and life benefits of \$33.3 million and \$10.3 million, respectively.

We are self-insured for general and product, workers' compensation and automobile liabilities up to predetermined thresholds above which third party insurance applies. At December 29, 2018, we had accrued insurance liabilities of \$70.5 million, and a receivable of \$20.8 million related to the amount of the liability expected to be covered by insurance.

Legal Matters

See Item 1, Note 11, Legal Matters subsection of this Quarterly Report.

Off-Balance Sheet Arrangements

Guarantees

See Item 1, Note 12 of this Quarterly Report.

Recently Issued Accounting Pronouncements

See Item 1, Note 2, Recently Issued Accounting Pronouncements subsection of this Quarterly Report.

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ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Commodity Price Risk

We enter into product supply contracts that are generally one-year agreements subject to annual renewal, and also purchase product on the open market. Our propane supply contracts typically provide for pricing based upon index formulas using the posted prices established at major supply points such as Mont Belvieu, Texas, or Conway, Kansas (plus transportation costs) at the time of delivery. In addition, to supplement our annual purchase requirements, we may utilize forward fixed price purchase contracts to acquire a portion of the propane that we resell to our customers, which allows us to manage our exposure to unfavorable changes in commodity prices and to ensure adequate physical supply. The percentage of contract purchases, and the amount of supply contracted for under forward contracts at fixed prices, will vary from year to year based on market conditions. In certain instances, and when market conditions are favorable, we are able to purchase product under our supply arrangements at a discount to the market.

Product cost changes can occur rapidly over a short period of time and can impact profitability. We attempt to reduce commodity price risk by pricing product on a short-term basis. The level of priced, physical product maintained in storage facilities and at our customer service centers for immediate sale to our customers will vary depending on several factors, including, but not limited to, price, supply and demand dynamics for a given time of the year. Typically, our on hand priced position does not exceed more than four to eight weeks of our supply needs, depending on the time of the year. In the course of normal operations, we routinely enter into contracts such as forward priced physical contracts for the purchase or sale of propane and fuel oil that, under accounting rules for derivative instruments and hedging activities, qualify for and are designated as normal purchase or normal sale contracts. Such contracts are exempted from fair value accounting and are accounted for at the time product is purchased or sold under the related contract.

Under our hedging and risk management strategies, we enter into a combination of exchange-traded futures and options contracts and, in certain instances, over-the-counter options and swap contracts (collectively, “derivative instruments”) to manage the price risk associated with physical product and with future purchases of the commodities used in our operations, principally propane and fuel oil, as well as to help ensure the availability of product during periods of high demand. In addition, we sell propane and fuel oil to customers at fixed prices, and enter into derivative instruments to hedge a portion of our exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. We do not use derivative instruments for speculative or trading purposes. Futures and swap contracts require that we sell or acquire propane or fuel oil at a fixed price for delivery at fixed future dates. An option contract allows, but does not require, its holder to buy or sell propane or fuel oil at a specified price during a specified time period. However, the writer of an option contract must fulfill the obligation of the option contract, should the holder choose to exercise the option. At expiration, the contracts are settled by the delivery of the product to the respective party or are settled by the payment of a net amount equal to the difference between the then market price and the fixed contract price or option exercise price. To the extent that we utilize derivative instruments to manage exposure to commodity price risk and commodity prices move adversely in relation to the contracts, we could suffer losses on those derivative instruments when settled. Conversely, if prices move favorably, we could realize gains. Under our hedging and risk management strategy, realized gains or losses on derivative instruments will typically offset losses or gains on the physical inventory once the product is sold to customers at market prices, or delivered to customers as it pertains to fixed price contracts.

Futures are traded with brokers of the NYMEX and require daily cash settlements in margin accounts. Forward contracts are generally settled at the expiration of the contract term by physical delivery, and swap and options contracts are generally settled at expiration through a net settlement mechanism. Market risks associated with our derivative instruments are monitored daily for compliance with our Hedging and Risk Management Policy which

includes volume limits for open positions. Open inventory positions are reviewed and managed daily as to exposures to changing market prices.

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### Credit Risk

Exchange-traded futures and options contracts are guaranteed by the NYMEX and, as a result, have minimal credit risk. We are subject to credit risk with over-the-counter forward, swap and options contracts to the extent the counterparties do not perform. We evaluate the financial condition of each counterparty with which we conduct business and establish credit limits to reduce exposure to the risk of non-performance by our counterparties.

### Interest Rate Risk

A portion of our borrowings bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR, plus an applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus ½ of 1% or the agent bank's prime rate, or LIBOR plus 1%, plus the applicable margin. The applicable margin is dependent on the level of our total consolidated leverage (the total ratio of debt to consolidated EBITDA). Therefore, we are subject to interest rate risk on the variable component of the interest rate. From time to time, we enter into interest rate swap agreements to manage a part of our variable interest rate risk. The interest rate swaps are designated as cash flow hedges. Changes in the fair value of the interest rate swaps are recognized in other comprehensive income ("OCI") until the hedged item is recognized in earnings. At December 29, 2018, we were not party to an interest rate swap agreement.

### Derivative Instruments and Hedging Activities

All of our derivative instruments are reported on the balance sheet at their fair values. On the date that derivative instruments are entered into, we make a determination as to whether the derivative instrument qualifies for designation as a hedge. Changes in the fair value of derivative instruments are recorded each period in current period earnings or OCI, depending on whether a derivative instrument is designated as a hedge and, if so, the type of hedge. For derivative instruments designated as cash flow hedges, we formally assess, both at the hedge contract's inception and on an ongoing basis, whether the hedge contract is highly effective in offsetting changes in cash flows of hedged items. Changes in the fair value of derivative instruments designated as cash flow hedges are reported in OCI to the extent effective and reclassified into earnings during the same period in which the hedged item affects earnings. The mark-to-market gains or losses on ineffective portions of cash flow hedges are immediately recognized in earnings. Changes in the fair value of derivative instruments that are not designated as cash flow hedges, and that do not meet the normal purchase and normal sale exemption, are recorded in earnings as they occur. Cash flows associated with derivative instruments are reported as operating activities within the condensed consolidated statement of cash flows.

### Sensitivity Analysis

In an effort to estimate our exposure to unfavorable market price changes in commodities related to our open positions under derivative instruments, we developed a model that incorporates the following data and assumptions:

- A. The fair value of open positions as of December 29, 2018.
- B. The market prices for the underlying commodities used to determine A. above were adjusted adversely by a hypothetical 10% change and compared to the fair value amounts in A. above to project the potential negative impact on earnings that would be recognized for the respective scenario.

Based on the sensitivity analysis described above, the hypothetical 10% adverse change in market prices for open derivative instruments as of December 29, 2018 indicates an increase in potential future net losses of \$1.9 million. See also Item 7A of our Annual Report on Form 10-K for the fiscal year ended September 29, 2018. The

above hypothetical change does not reflect the worst case scenario. Actual results may be significantly different depending on market conditions and the composition of the open position portfolio.

#### ITEM 4. CONTROLS AND PROCEDURES

##### Evaluation of Disclosure Controls and Procedures

The Partnership maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the "Exchange Act")) that are designed to provide reasonable assurance that information required to be disclosed in the Partnership's filings and submissions under the Exchange Act is recorded, processed, summarized and reported within the periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to the Partnership's management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

The Partnership completed an evaluation under the supervision and with participation of the Partnership's management, including the Partnership's principal executive officer and principal financial officer, of the effectiveness of the design and operation

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of the Partnership's disclosure controls and procedures as of December 29, 2018. Based on this evaluation, the Partnership's principal executive officer and principal financial officer have concluded that as of December 29, 2018, such disclosure controls and procedures were effective to provide the reasonable assurance described above.

Changes in Internal Control Over Financial Reporting

There have not been any changes in the Partnership's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the quarter ended December 29, 2018 that have materially affected or are reasonably likely to materially affect its internal control over financial reporting.

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## PART II. OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

None.

## ITEM 1A. RISK FACTORS

There have been no material changes to the risk factors disclosed in Item 1A in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 29, 2018.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(c) The following table provides information about deemed purchases by the Partnership during the three months ended December 29, 2018 of its Common Units:

Period	Total Number of Shares Purchased (1)	Average Price Paid per Share	Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet be Purchased under the Program
September 30, 2018 through October 27, 2018	—	—	N/A	N/A
October 28, 2018 through November 24, 2018	59,227	\$ 22.75	N/A	N/A
November 25, 2018 through December 29, 2018	—	—	N/A	N/A
Total	59,227	\$ 22.75	N/A	N/A

(1) This represents the number of Common Units withheld from participants for income tax withholding purposes for those executive officers of the Partnership whose shares of restricted units vested during the period. Such restricted units were issued to participants pursuant to the Suburban Propane Partners, L.P. 2009 Restricted Unit Plan that was adopted by the Partnership on July 22, 2009.

## ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

## ITEM 5. OTHER INFORMATION

None.



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ITEM 6. EXHIBITS

(a) Exhibits

INDEX TO EXHIBITS

The exhibits listed on this Exhibit Index are filed as part of this Quarterly Report. Exhibits required to be filed by Item 601 of Regulation S-K, which are not listed below, are not applicable.

Exhibit

Number Description

- 10.1 Suburban Propane, L.P. 2014 Long-Term Incentive Plan, effective October 1, 2013, as amended on November 14, 2016 and on January 22, 2019 (Filed herewith).
- 10.2 Suburban Propane Partners, L.P. Distribution Equivalent Rights Plan, effective January 17, 2017, as amended January 22, 2019 (Filed herewith).
- 10.3 Fourth Amendment to the Pension Plan for Eligible Employees of Suburban Propane, L.P. and Subsidiaries (effective January 1, 2019). (Filed herewith).
- 31.1 Certification of the President and Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
- 31.2 Certification of the Chief Financial Officer and Chief Accounting Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
- 32.1 Certification of the President and Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Furnished herewith).
- 32.2 Certification of the Chief Financial Officer and Chief Accounting Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Furnished herewith).
- 101.INS XBRL Instance Document
- 101.SCH XBRL Taxonomy Extension Schema Document
- 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document
- 101.DEF XBRL Taxonomy Extension Definition Linkbase Document
- 101.LAB XBRL Taxonomy Extension Label Linkbase Document
- 101.PRE XBRL Taxonomy Extension Presentation Linkbase Document

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUBURBAN PROPANE PARTNERS, L.P.

February 7, 2019 By: /s/ MICHAEL A. KUGLIN  
Date Michael A. Kuglin  
Chief Financial Officer and Chief Accounting Officer

February 7, 2019 By: /s/ DANIEL S. BLOOMSTEIN  
Date Daniel S. Bloomstein  
Vice President and Controller