

FEDEX CORP
Form 10-Q
March 19, 2019

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934
FOR THE QUARTERLY PERIOD ENDED February 28, 2019

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF
1934
FOR THE TRANSITION PERIOD FROM TO

Commission File Number: 1-15829

FEDEX CORPORATION

(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of
incorporation or organization)

62-1721435
(I.R.S.
Employer
Identification
No.)

Edgar Filing: FEDEX CORP - Form 10-Q

942 South Shady Grove Road, Memphis, Tennessee 38120
(Address of principal executive offices) (ZIP Code)

(901) 818-7500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Emerging growth
filer Smaller reporting company company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

| | |
|--|--------------------------------------|
| Common Stock | Outstanding Shares at March 15, 2019 |
| Common Stock, par value \$0.10 per share | 260,574,612 |

FEDEX CORPORATION

INDEX

PAGE

PART I. FINANCIAL INFORMATION

ITEM 1. Financial Statements

| | |
|---|----|
| <u>Condensed Consolidated Balance Sheets</u> <u>February 28, 2019 and May 31, 2018</u> | 3 |
| <u>Condensed Consolidated Statements of Income</u> <u>Three and Nine Months Ended February 28, 2019 and 2018</u> | 5 |
| <u>Condensed Consolidated Statements of Comprehensive Income</u> <u>Three and Nine Months Ended February 28, 2019 and 2018</u> | 6 |
| <u>Condensed Consolidated Statements of Cash Flows</u> <u>Nine Months Ended February 28, 2019 and 2018</u> | 7 |
| <u>Condensed Consolidated Statements of Changes In Common Stockholders' Investment</u> <u>Three and Nine Months Ended February 28, 2019 and 2018</u> | 8 |
| <u>Notes to Condensed Consolidated Financial Statements</u> | 9 |
| <u>Report of Independent Registered Public Accounting Firm</u> | 30 |
| <u>ITEM 2. Management's Discussion and Analysis of Results of Operations and Financial Condition</u> | 31 |
| <u>ITEM 3. Quantitative and Qualitative Disclosures About Market Risk</u> | 56 |
| <u>ITEM 4. Controls and Procedures</u> | 56 |

PART II. OTHER INFORMATION

| | |
|--|----|
| <u>ITEM 1. Legal Proceedings</u> | 57 |
| <u>ITEM 1A. Risk Factors</u> | 57 |
| <u>ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds</u> | 58 |
| <u>ITEM 5. Other Information</u> | 58 |
| <u>ITEM 6. Exhibits</u> | 59 |
| <u>Signature</u> | 61 |
| <u>Exhibit 10.1</u> | |
| <u>Exhibit 10.2</u> | |
| <u>Exhibit 10.3</u> | |
| <u>Exhibit 10.4</u> | |
| <u>Exhibit 10.5</u> | |
| <u>Exhibit 10.6</u> | |
| <u>Exhibit 10.7</u> | |
| <u>Exhibit 10.8</u> | |
| <u>Exhibit 10.9</u> | |
| <u>Exhibit 15.1</u> | |
| <u>Exhibit 31.1</u> | |
| <u>Exhibit 31.2</u> | |
| <u>Exhibit 32.1</u> | |

Exhibit 32.2

Exhibit 101.1 Interactive Data Files

- 2 -

FEDEX CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(IN MILLIONS)

| | February 28, | May 31, |
|--|-----------------|----------|
| | 2019 | 2018 |
| | (Unaudited) | |
| ASSETS | | |
| CURRENT ASSETS | | |
| Cash and cash equivalents | \$ 2,872 | \$3,265 |
| Receivables, less allowances of \$318 and \$401 | 9,037 | 8,481 |
| Spare parts, supplies and fuel, less allowances of \$339 and \$268 | 546 | 525 |
| Prepaid expenses and other | 1,045 | 1,070 |
| Total current assets | 13,500 | 13,341 |
| PROPERTY AND EQUIPMENT, AT COST | | |
| Less accumulated depreciation and amortization | 58,164 | 55,121 |
| Net property and equipment | 28,396 | 26,967 |
| Net property and equipment | 29,768 | 28,154 |
| OTHER LONG-TERM ASSETS | | |
| Goodwill | 6,916 | 6,973 |
| Other assets | 4,280 | 3,862 |
| Total other long-term assets | 11,196 | 10,835 |
| | \$ 54,464 | \$52,330 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

FEDEX CORPORATION

CONDENSED CONSOLIDATED BALANCE SHEETS

(IN MILLIONS, EXCEPT SHARE DATA)

| | February 28, 2019 | May 31, (Unaudited) 2018 |
|---|-------------------------|-----------------------------|
| LIABILITIES AND COMMON STOCKHOLDERS' INVESTMENT | | |
| CURRENT LIABILITIES | | |
| Short-term borrowings | \$ 225 | \$— |
| Current portion of long-term debt | 973 | 1,342 |
| Accrued salaries and employee benefits | 1,659 | 2,177 |
| Accounts payable | 3,156 | 2,977 |
| Accrued expenses | 3,243 | 3,131 |
| Total current liabilities | 9,256 | 9,627 |
| LONG-TERM DEBT, LESS CURRENT PORTION | 17,218 | 15,243 |
| OTHER LONG-TERM LIABILITIES | | |
| Deferred income taxes | 3,211 | 2,867 |
| Pension, postretirement healthcare and other benefit obligations | 1,847 | 2,187 |
| Self-insurance accruals | 1,861 | 1,784 |
| Deferred lease obligations | 512 | 551 |
| Deferred gains, principally related to aircraft transactions | 118 | 121 |
| Other liabilities | 547 | 534 |
| Total other long-term liabilities | 8,096 | 8,044 |
| COMMITMENTS AND CONTINGENCIES | | |
| COMMON STOCKHOLDERS' INVESTMENT | | |
| Common stock, \$0.10 par value; 800 million shares authorized; 318 million shares | | |
| issued as of February 28, 2019 and May 31, 2018 | 32 | 32 |
| Additional paid-in capital | 3,209 | 3,117 |
| Retained earnings | 26,650 | 24,823 |
| Accumulated other comprehensive loss | (737) | (578) |
| Treasury stock, at cost | (9,260) | (7,978) |
| Total common stockholders' investment | 19,894 | 19,416 |
| | \$ 54,464 | \$52,330 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(UNAUDITED)

(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

| | Three Months Ended February 28, | | Nine Months Ended February 28, | |
|--|------------------------------------|-----------------|-----------------------------------|-----------------|
| | 2019 | 2018 | 2019 | 2018 |
| | | As Adjusted | | As Adjusted |
| REVENUES | \$ 17,010 | \$ 16,526 | \$ 51,886 | \$ 48,136 |
| OPERATING EXPENSES: | | | | |
| Salaries and employee benefits | 6,069 | 6,124 | 18,589 | 17,677 |
| Purchased transportation | 4,253 | 3,935 | 12,566 | 11,220 |
| Rentals and landing fees | 874 | 873 | 2,533 | 2,526 |
| Depreciation and amortization | 851 | 786 | 2,487 | 2,293 |
| Fuel | 907 | 914 | 2,945 | 2,435 |
| Maintenance and repairs | 658 | 628 | 2,144 | 1,968 |
| Business realignment costs | 4 | — | 4 | — |
| Other | 2,483 | 2,408 | 7,468 | 7,073 |
| | 16,099 | 15,668 | 48,736 | 45,192 |
| OPERATING INCOME | 911 | 858 | 3,150 | 2,944 |
| OTHER INCOME (EXPENSE): | | | | |
| Interest, net | (135) | (125) | (393) | (363) |
| Other retirement plans income | 158 | 143 | 474 | 436 |
| Other, net | (3) | (2) | (22) | (22) |
| | 20 | 16 | 59 | 51 |
| INCOME BEFORE INCOME TAXES | 931 | 874 | 3,209 | 2,995 |
| PROVISION FOR INCOME TAXES | 192 | (1,200) | 700 | (450) |
| NET INCOME | \$ 739 | \$ 2,074 | \$ 2,509 | \$ 3,445 |
| EARNINGS PER COMMON SHARE: | | | | |
| Basic | \$ 2.83 | \$ 7.74 | \$ 9.55 | \$ 12.85 |
| Diluted | \$ 2.80 | \$ 7.59 | \$ 9.41 | \$ 12.63 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$ 0.65 | \$ 0.50 | \$ 2.60 | \$ 2.00 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

(IN MILLIONS)

| | Three Months Ended | | Nine Months | |
|---|--------------------|----------|--------------|---------|
| | February 28, | | February 28, | |
| | 2019 | 2018 | 2019 | 2018 |
| NET INCOME | \$ 739 | \$ 2,074 | \$2,509 | \$3,445 |
| OTHER COMPREHENSIVE INCOME (LOSS): | | | | |
| Foreign currency translation adjustments, net of tax expense of \$9 and tax benefit of \$22 in 2019 and tax expense of \$9 and \$26 in 2018 | 103 | 100 | (90) | 119 |
| Amortization of prior service credit, net of tax benefit of \$7 and \$21 in 2019 and tax benefit of \$7 and \$29 in 2018 | (23) | (23) | (69) | (61) |
| | 80 | 77 | (159) | 58 |
| COMPREHENSIVE INCOME | \$ 819 | \$ 2,151 | \$2,350 | \$3,503 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(UNAUDITED)

(IN MILLIONS)

| | Nine Months Ended | |
|---|-------------------|----------|
| | February 28, | |
| | 2019 | 2018 |
| Operating Activities: | | |
| Net income | \$ 2,509 | \$ 3,445 |
| Adjustments to reconcile net income to cash provided by operating activities: | | |
| Depreciation and amortization | 2,487 | 2,293 |
| Provision for uncollectible accounts | 221 | 177 |
| Stock-based compensation | 141 | 135 |
| Deferred income taxes and other noncash items | 250 | (914) |
| Changes in assets and liabilities: | | |
| Receivables | (780) | (986) |
| Other assets | (96) | (151) |
| Accounts payable and other liabilities | (1,307) | (2,781) |
| Other, net | (102) | (56) |
| Cash provided by operating activities | 3,323 | 1,162 |
| Investing Activities: | | |
| Capital expenditures | (3,757) | (3,994) |
| Business acquisitions, net of cash acquired | — | (44) |
| Proceeds from asset dispositions and other | 62 | 21 |
| Cash used in investing activities | (3,695) | (4,017) |
| Financing Activities: | | |
| | 220 | 797 |

| | | |
|--|----------|----------|
| Proceeds from short-term borrowings, net | | |
| Principal payments on debt | (874) | (31) |
| Proceeds from debt issuances | 2,463 | 1,481 |
| Proceeds from stock issuances | 58 | 284 |
| Dividends paid | (514) | (402) |
| Purchase of treasury stock | (1,365) | (558) |
| Other, net | 5 | 6 |
| Cash (used in) provided by financing activities | (7) | 1,577 |
| Effect of exchange rate changes on cash | (14) | 98 |
| Net decrease in cash and cash equivalents | (393) | (1,180) |
| Cash and cash equivalents at beginning of period | 3,265 | 3,969 |
| Cash and cash equivalents at end of period | \$ 2,872 | \$ 2,789 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

FEDEX CORPORATION

CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN COMMON STOCKHOLDERS' INVESTMENT

(UNAUDITED)

(IN MILLIONS, EXCEPT SHARE DATA)

| | Three Months Ended | | Nine Months | |
|---|--------------------|-----------|--------------|-----------|
| | February 28, | | February 28, | |
| | 2019 | 2018 | 2019 | 2018 |
| Common Stock | | | | |
| Beginning Balance | \$ 32 | \$ 32 | \$ 32 | \$ 32 |
| Ending Balance | 32 | 32 | 32 | 32 |
| Additional Paid-in-Capital | | | | |
| Beginning Balance | 3,185 | 3,055 | 3,117 | 3,005 |
| Employee incentive plans and other | 24 | 30 | 92 | 80 |
| Ending Balance | 3,209 | 3,085 | 3,209 | 3,085 |
| Retained Earnings | | | | |
| Beginning Balance | 26,080 | 21,785 | 24,823 | 20,833 |
| Net Income | 739 | 2,074 | 2,509 | 3,445 |
| Cash dividends declared (\$0.65, \$0.50, \$2.60, and \$2.00 per share) | (169) | (133) | (683) | (535) |
| Employee incentive plans and other | — | (16) | 1 | (33) |
| Ending Balance | 26,650 | 23,710 | 26,650 | 23,710 |
| Accumulated Other Comprehensive Income | | | | |
| Beginning Balance | (817) | (434) | (578) | (415) |
| Other comprehensive income, net of tax (expense)/benefit of (\$2), (\$2), \$43, and \$3 | 80 | 77 | (159) | 58 |
| Ending Balance | (737) | (357) | (737) | (357) |
| Treasury Stock | | | | |
| Beginning Balance | (9,186) | (7,383) | (7,978) | (7,382) |
| Purchase of treasury stock (0.6, 1.2, 6.0, and 2.4 million shares) | (93) | (288) | (1,365) | (558) |
| Employee incentive plans and other (0.1, 0.7, 0.6, and 2.7 million shares) | 19 | 95 | 83 | 364 |
| Ending Balance | (9,260) | (7,576) | (9,260) | (7,576) |
| Total Common Stockholders' Investment Balance | \$ 19,894 | \$ 18,894 | \$ 19,894 | \$ 18,894 |

The accompanying notes are an integral part of these condensed consolidated financial statements.

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(1) General

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. These interim financial statements of FedEx Corporation (“FedEx”) have been prepared in accordance with accounting principles generally accepted in the United States and Securities and Exchange Commission (“SEC”) instructions for interim financial information, and should be read in conjunction with our Annual Report on Form 10-K for the year ended May 31, 2018 (“Annual Report”). Significant accounting policies and other disclosures normally provided have been omitted since such items are disclosed in our Annual Report.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (including normal recurring adjustments) necessary to present fairly our financial position as of February 28, 2019, and the results of our operations for the three- and nine-month periods ended February 28, 2019 and 2018, cash flows for the nine-month periods ended February 28, 2019 and 2018, and changes in common stockholders’ investment for the three- and nine-month periods ended February 28, 2019 and 2018. Operating results for the three- and nine-month periods ended February 28, 2019 are not necessarily indicative of the results that may be expected for the year ending May 31, 2019.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2019 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year.

RECLASSIFICATIONS. Certain reclassifications have been made to the prior years’ condensed consolidated financial statements to conform to the current year presentation.

REVENUE RECOGNITION.

Satisfaction of Performance Obligation

We recognize revenue upon delivery of shipments for our transportation businesses and upon completion of services for our business services, logistics and trade services businesses. Transportation services are provided with the use of employees and independent businesses that contract with FedEx. FedEx is the principal to the transaction for most of these services and revenue is recognized on a gross basis based on the transfer of control to the customer. Costs associated with independent businesses providing transportation services are recognized as incurred and included in the caption “Purchased transportation” in the accompanying unaudited condensed consolidated statements of income.

For shipments in transit, revenue is recorded based on the percentage of service completed at the balance sheet date which results in our recognizing revenue over time as we perform the services in the contract because of the continuous transfer of control to the customer. Our customers receive the benefit of our services as the goods are transported from one location to another. If we were unable to complete delivery to the final location, another entity would not need to reperform the transportation service already performed. As control transfers over time, revenue is recognized based on the extent of progress towards completion of the performance obligation.

The vast majority of our contracts include only one performance obligation, which is short in duration and spans only a few days. However, if a contract is separated into more than one performance obligation, we allocate the total transaction price to each performance obligation in an amount based on the estimated relative stand-alone selling prices of the promised goods or services underlying each performance obligation. We frequently sell standard

transportation services with observable stand-alone sales prices. In these instances, the observable stand-alone sales are used to determine the stand-alone selling price.

We sell customized customer-specific solutions, such as logistics, through which we provide the service of integrating a complex set of tasks and components into a single capability (even if that single capability results in the delivery of multiple units). Therefore, the entire contract is accounted for as one performance obligation. In these cases, we typically use the expected cost plus a margin approach to estimate the stand-alone selling price of each performance obligation.

Variable Consideration

It is common for our contracts to contain customer incentives, guaranteed service refunds or other provisions that can either increase or decrease the transaction price. These variable amounts are generally awarded based upon certain incentive achievements or performance metrics. We estimate variable consideration as the most likely amount to which we expect to be entitled. Estimates for adjustments to revenue and accounts receivable are recognized at the time of shipment for certain customer initiatives, money-back service guarantees and billing corrections based on our assessment of historical, current and forecasted information available. Delivery costs are accrued as incurred.

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Contract Modification

Contracts are often modified to account for changes in the rates we charge our customers or to add additional distinct services. We consider contract modifications to exist when the modification either creates new enforceable rights and obligations or alters the existing arrangement. Contract modifications that add distinct goods or services are treated as separate contracts. Contract modifications that do not add distinct goods or services typically change the price of existing services. These contract modifications are accounted for prospectively as the remaining performance obligations are executed.

Contract Assets and Liabilities

Contract assets include billed and unbilled amounts resulting from in-transit packages, as we have an unconditional right to payment only once all performance obligations have been completed (e.g., packages have been delivered). Contract assets are generally classified as current and the full balance is converted each quarter based on the short-term nature of the transactions. Our contract liabilities consist of advance payments and billings in excess of revenue. The full balance of deferred revenue is converted each quarter based on the short-term nature of the transactions.

Gross contract assets related to in-transit packages totaled \$526 million and \$542 million at February 28, 2019 and May 31, 2018, respectively. Contract assets net of deferred unearned revenue were \$353 million and \$363 million at February 28, 2019 and May 31, 2018, respectively. Contract assets are included within current assets in the accompanying unaudited condensed consolidated balance sheets. Contract liabilities related to advance payments from customers were \$9 million and \$13 million at February 28, 2019 and May 31, 2018, respectively. Contract liabilities are included within current liabilities in the accompanying unaudited condensed consolidated balance sheets.

Our contract logistics, global trade services and certain transportation businesses engage in some transactions wherein they act as agents. Revenue from these transactions is recorded on a net basis. Net revenue includes billings to customers less third-party charges, including transportation or handling costs, fees, commissions and taxes and duties.

Certain of our revenue-producing transactions are subject to taxes, such as sales tax, assessed by governmental authorities. We present these revenues net of tax. Under the typical payment terms of our customer contracts, the customer pays at periodic intervals (e.g., every 15 days, 30 days, 45 days, etc.) for shipments included on invoices received. It is not customary business practice to extend payment terms past 90 days, and as such, we do not have a practice of including a significant financing component within our revenue contracts with customers.

- 10 -

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Disaggregation of Revenue

The following table provides revenue by service type (dollars in millions) for the periods ended February 28. This presentation is consistent with how we organize our segments internally for making operating decisions and measuring performance.

| | Three Months Ended | | Nine Months Ended | |
|--|-----------------------|----------|----------------------|----------|
| | 2019 | 2018 | 2019 | 2018 |
| REVENUE BY SERVICE TYPE | | | | |
| FedEx Express segment: | | | | |
| Package: | | | | |
| U.S. overnight box | \$1,844 | \$1,836 | \$5,678 | \$5,373 |
| U.S. overnight envelope | 433 | 435 | 1,345 | 1,317 |
| U.S. deferred | 1,119 | 996 | 3,131 | 2,796 |
| Total U.S. domestic package revenue | 3,396 | 3,267 | 10,154 | 9,486 |
| International priority | 1,738 | 1,841 | 5,508 | 5,469 |
| International economy | 806 | 793 | 2,541 | 2,378 |
| Total international export package revenue | 2,544 | 2,634 | 8,049 | 7,847 |
| International domestic ⁽¹⁾ | 1,078 | 1,140 | 3,412 | 3,424 |
| Total package revenue | 7,018 | 7,041 | 21,615 | 20,757 |
| Freight: | | | | |
| U.S. | 772 | 739 | 2,294 | 2,040 |
| International priority | 477 | 532 | 1,574 | 1,527 |
| International economy | 495 | 492 | 1,568 | 1,354 |
| International airfreight | 76 | 93 | 244 | 276 |
| Total freight revenue | 1,820 | 1,856 | 5,680 | 5,197 |
| Other | 167 | 201 | 536 | 620 |
| Total FedEx Express segment | 9,005 | 9,098 | 27,831 | 26,574 |
| FedEx Ground segment | 5,261 | 4,828 | 15,202 | 13,598 |
| FedEx Freight segment | 1,750 | 1,613 | 5,627 | 4,950 |
| FedEx Services segment | 402 | 397 | 1,248 | 1,213 |
| Other and eliminations ⁽²⁾ | 592 | 590 | 1,978 | 1,801 |
| | \$17,010 | \$16,526 | \$51,886 | \$48,136 |

⁽¹⁾International domestic revenues relate to our intra-country operations.

⁽²⁾Includes the FedEx Logistics, Inc. ("FedEx Logistics" (formerly FedEx Trade Networks, Inc.)) operating segment. EMPLOYEES UNDER COLLECTIVE BARGAINING ARRANGEMENTS. The pilots of Federal Express Corporation ("FedEx Express"), who are a small number of its total employees, are employed under a collective bargaining agreement that took effect on November 2, 2015. The collective bargaining agreement is scheduled to become amendable in November 2021. Other than the pilots at FedEx Express and drivers at one FedEx Freight, Inc. facility, our U.S. employees have thus far chosen not to unionize (we acquired FedEx Supply Chain Distribution

System, Inc. (“FedEx Supply Chain” (formerly GENCO Distribution System, Inc.)) in 2015, which already had a small number of employees who are members of unions). Additionally, certain of FedEx Express’s non-U.S. employees are unionized, and a union has been certified to represent owner-drivers at a FedEx Freight, Inc. facility in Canada.

STOCK-BASED COMPENSATION. We have two types of equity-based compensation: stock options and restricted stock. The key terms of the stock option and restricted stock awards granted under our incentive stock plans and all financial disclosures about these programs are set forth in our Annual Report.

Our stock-based compensation expense was \$33 million for the three-month period ended February 28, 2019 and \$141 million for the nine-month period ended February 28, 2019. Our stock-based compensation expense was \$32 million for the three-month period ended February 28, 2018 and \$135 million for the nine-month period ended February 28, 2018. Due to its immateriality, additional disclosures related to stock-based compensation have been excluded from this quarterly report.

BUSINESS REALIGNMENT COSTS. In December 2018, we announced cost-reduction programs primarily through initiatives at FedEx Express and FedEx Corporate Services, Inc. (“FedEx Services”), including a U.S.-based voluntary employee buyout program.

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

During the third quarter of 2019, we began offering voluntary cash buyouts to eligible U.S.-based employees in certain staff functions. The U.S.-based voluntary employee buyout program includes voluntary severance payments and funding to healthcare reimbursement accounts, with the voluntary severance payment calculated based on four weeks of gross base salary for every year of continuous FedEx service up to a maximum payment of two years of pay. Eligible employees will be scheduled to vacate positions in phases to ensure a smooth transition in the impacted functions so that we maintain service levels to our customers. Costs of the benefits provided under the program will be recognized as special termination benefits in the period employees accept their offers.

We incurred costs of approximately \$4 million (\$3 million, net of tax, or \$0.01 per diluted share) during the third quarter of 2019 associated with our business realignment activities. These costs related to certain employee severance arrangements and other external costs directly attributable to our business realignment activities, such as professional fees. Total costs of the U.S.-based voluntary employee buyout program will depend on acceptance rates and severance payments will be made at the time of departure. The cost of our business realignment activities is included in the caption "Business realignment costs" in our unaudited condensed consolidated statements of income.

RECENT ACCOUNTING GUIDANCE. New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. We believe the following new accounting guidance is relevant to the readers of our financial statements.

Recently Adopted Accounting Standards

In December 2017, the SEC staff issued Staff Accounting Bulletin ("SAB") 118 to provide guidance to registrants in accounting for income taxes under the Tax Cuts and Jobs Act ("TCJA"). SAB 118 was issued to address the application of U.S. generally accepted accounting principles ("GAAP") in situations when a registrant does not have the necessary information available, prepared, or analyzed in reasonable detail to finalize the calculations for certain income tax effects of the TCJA. In accordance with SAB 118, we made reasonable estimates and recorded provisional amounts for the TCJA during 2018. Under the transitional provisions of SAB 118, we had a one-year measurement period to complete the accounting for the initial tax effects of the TCJA. As of December 22, 2018, our accounting is complete for the tax effects of the TCJA, including the following elements initially recorded on a provisional basis:

- ✦ In 2018, we recognized a provisional benefit related to the revaluation of U.S. deferred tax assets and liabilities. During the second quarter of 2019, we revised the provisional benefit associated with the remeasurement of our net U.S. deferred tax liability. As a result, we recognized a \$4 million tax expense, which decreased the \$1.15 billion provisional benefit recorded in 2018.
- ✦ We previously recognized an immaterial provisional benefit from foreign tax credits exceeding the one-time transition tax on previously deferred foreign earnings. No adjustments were made to the provisional estimate recorded in 2018.
- ✦ We have determined to record the taxes for the global intangible low-taxed income (GILTI) as a period cost. In 2014, the Financial Accounting Standards Board ("FASB") and International Accounting Standards Board issued a new accounting standard that supersedes virtually all existing revenue recognition guidance under generally accepted accounting principles in the United States. The fundamental principles of the new guidance are that companies should recognize revenue in a manner that reflects the timing of the transfer of services to customers and the amount of revenue recognized reflects the consideration that a company expects to receive for the goods and services provided. The new guidance establishes a five-step approach for the recognition of revenue. We adopted this standard as of June 1, 2018 (fiscal 2019) using the modified retrospective method of adoption as permitted by the standard. The new guidance did not have an impact on our revenue recognition policies, practices or systems; therefore, there was no

cumulative-effect adjustment to retained earnings as of June 1, 2018.

In March 2017, the FASB issued an Accounting Standards Update (ASU 2017-07) that changes how employers that sponsor defined benefit pension or other postretirement benefit plans present the net periodic benefit cost in the income statement. This new guidance requires entities to report the service cost component in the same line item or items as other compensation costs. The other components of net benefit cost are required to be presented in the income statement separately from the service cost component outside of income from operations. This standard impacts our operating income but has no impact on our net income or earnings per share. We adopted this standard effective June 1, 2018 (fiscal 2019) and applied these changes retrospectively. As such, prior year financial results are recast to conform to these new rules upon adoption.

- 12 -

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

The following table presents our results under our historical method of accounting and as adjusted to reflect our adoption of ASU 2017-07 (in millions):

| | Three Months Ended February 28, 2018 | | | Nine Months Ended February 28, 2018 | | |
|-----------------------------|---|---------------------------------|-----------|--|---------------------------------|-----------|
| | Reported | Effect of Adoption of ASU | As | Reported | Effect of Adoption of ASU | As |
| | | 2017-07 | Adjusted | | 2017-07 | Adjusted |
| Revenue | \$16,526 | \$ — | \$ 16,526 | \$48,136 | \$ — | \$ 48,136 |
| Operating Income | 1,001 | (143) | 858 | 3,380 | (436) | 2,944 |
| Other Income (Expense), net | (127) | 143 | 16 | (385) | 436 | 51 |
| Net Income | 2,074 | — | 2,074 | 3,445 | — | 3,445 |

In August 2018, the SEC published Release No. 33-10532, Disclosure Update and Simplification (“DUSTR”), which adopted amendments to certain disclosure requirements that have become redundant, duplicative, overlapping, outdated or superseded, in light of other SEC disclosure requirements, GAAP, or changes in the information environment. While most of the DUSTR amendments eliminate outdated or duplicative disclosure requirements, the final rule amends the interim financial statement requirements to include a reconciliation of changes in common stockholders’ investment in the notes or as a separate statement for each period for which a statement of comprehensive income is required to be filed. The new interim reconciliation of changes in common stockholders’ investment is included herein as a separate statement.

New Accounting Standards and Accounting Standards Not Yet Adopted

In 2016, the FASB issued a new lease accounting standard which requires lessees to put most leases on their balance sheets but recognize the expenses in their income statements in a manner similar to current practice. The new standard states that a lessee will recognize a lease liability for the obligation to make lease payments and a right-of-use asset for the right to use the underlying asset for the lease term. Expenses related to leases determined to be operating leases will be recognized on a straight-line basis, while those determined to be financing leases will be recognized following a front-loaded expense profile in which interest and amortization are presented separately in the income statement. Based on our lease portfolio, we currently anticipate recognizing a lease liability and related right-of-use asset on our balance sheet of approximately \$13 billion, with an immaterial impact on our income statement compared to the current lease accounting model. However, the ultimate impact of the standard will depend on our lease portfolio as of the adoption date. We are currently accumulating all of the necessary information required to properly account for the leases under the new standard. Additionally, we are implementing an enterprise-wide lease management system to assist in the accounting and are evaluating additional changes to our processes and internal controls to ensure we meet the standard’s reporting and disclosure requirements. These changes will be effective June 1, 2019 (fiscal 2020).

In February 2018, the FASB issued an Accounting Standards Update (ASU 2018-02) that will permit companies to reclassify the income tax effect of the TCJA on items within accumulated other comprehensive income (loss) (“AOCI”) to retained earnings. These changes will be effective June 1, 2019 (fiscal 2020). We are continuing to assess the impact of this new standard on our consolidated financial statements and related disclosures.

In August 2018, the FASB issued an Accounting Standards Update (ASU 2018-14) that modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement benefit plans. The guidance removes disclosures that are no longer considered cost beneficial, clarifies the specific requirements of disclosures and adds disclosure requirements identified as relevant. We expect this new guidance will have minimal impact on our financial reporting. These changes will be effective June 1, 2020 (fiscal 2021) and will be applied retrospectively. We plan to early adopt these new rules in the fourth quarter of 2019.

In August 2018, the FASB issued an Accounting Standards Update (ASU 2018-15) that reduces the complexity for accounting for costs of implementing a cloud computing service arrangement and aligns the accounting for capitalizing implementation costs of hosting arrangements, regardless of whether they convey a license to the hosted software. These changes will be effective June 1, 2020 (fiscal 2021). We are assessing the impact of this new standard on our consolidated financial statements and related disclosures.

TREASURY SHARES. In January 2016, our Board of Directors authorized a share repurchase program of up to 25 million shares. Shares under the current repurchase program may be repurchased from time to time in the open market or in privately negotiated transactions. The timing and volume of repurchases are at the discretion of management, based on the capital needs of the business, the market price of FedEx common stock and general market conditions. No time limit was set for the completion of the program, and the program may be suspended or discontinued at any time.

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

During the third quarter of 2019, we repurchased 0.6 million shares of FedEx common stock at an average price of \$168.43 per share for a total of \$93 million. During the nine months of 2019, we repurchased 6.0 million shares of FedEx common stock at an average price of \$227.42 per share for a total of \$1.4 billion. As of February 28, 2019, 5.7 million shares remained under the current share repurchase authorization.

DIVIDENDS DECLARED PER COMMON SHARE. On February 15, 2019, our Board of Directors declared a quarterly dividend of \$0.65 per share of common stock. The dividend will be paid on April 1, 2019 to stockholders of record as of the close of business on March 11, 2019. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis.

(2) Accumulated Other Comprehensive Loss

The following table provides changes in AOCI, net of tax, reported in our unaudited condensed consolidated financial statements for the periods ended February 28 (in millions; amounts in parentheses indicate debits to AOCI):

| | Three Months Ended | | Nine Months Ended | |
|---|--------------------|-----------|-------------------|---------|
| | 2019 | 2018 | 2019 | 2018 |
| Foreign currency translation loss: | | | | |
| Balance at beginning of period | \$ (952) | \$ (666) | \$(759) | \$(685) |
| Translation adjustments | 103 | 100 | (90) | 119 |
| Balance at end of period | (849) | (566) | (849) | (566) |
| Retirement plans adjustments: | | | | |
| Balance at beginning of period | 135 | 232 | 181 | 270 |
| Reclassifications from AOCI | (23) | (23) | (69) | (61) |
| Balance at end of period | 112 | 209 | 112 | 209 |
| Accumulated other comprehensive (loss) at end of period | \$ (737) | \$ (357) | \$(737) | \$(357) |

The following table presents details of the reclassifications from AOCI for the periods ended February 28 (in millions; amounts in parentheses indicate debits to earnings):

| | Amount Reclassified from | | Affected Line Item in the | | |
|---|--------------------------|--------------------|---------------------------|-------|--------------------------------|
| | AOCI | | Income Statement | | |
| | Nine Months Ended | | | | |
| | Three Months Ended | Three Months Ended | Three Months Ended | | |
| | 2019 | 2018 | 2019 | 2018 | |
| Amortization of retirement plans | | | | | |
| prior service credits, before tax | \$ 30 | \$ 30 | \$ 90 | \$ 90 | Salaries and employee benefits |

| | | | | | |
|------------------------------------|-------|-------|-------|-------|----------------------------|
| Income tax benefit | (7) | (7) | (21) | (29) | Provision for income taxes |
| AOCI reclassifications, net of tax | \$ 23 | \$ 23 | \$ 69 | \$ 61 | Net income |

(3) Financing Arrangements

We have a shelf registration statement filed with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

During the third quarter of 2019, we issued \$1.2 billion of senior unsecured debt under our current shelf registration statement, comprised of €640 million of 0.7% fixed-rate notes due in May 2022 and \$500 million of 3.4% fixed-rate notes due in January 2022. We will use the net proceeds to pay the €500 million aggregate principal amount of floating rate notes due at maturity on April 11, 2019, and for general corporate purposes.

During the second quarter of 2019, we issued \$1.25 billion of senior unsecured debt under our current shelf registration statement, comprised of \$400 million of 4.20% fixed-rate notes due in October 2028 and \$850 million of 4.95% fixed-rate notes due in October 2048. Interest on these notes is paid semi-annually. We used the net proceeds to redeem the \$750 million aggregate principal amount of 8.00% notes due January 15, 2019, and for general corporate purposes.

- 14 -

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

We have a five-year \$2.0 billion revolving credit facility that expires in November 2020. The facility, which includes a \$500 million letter of credit sublimit, is available to finance our operations and other cash flow needs. The agreement contains a financial covenant, which requires us to maintain a ratio of debt to consolidated earnings (excluding non-cash retirement plans mark-to-market adjustments and non-cash asset impairment charges) before interest, taxes, depreciation and amortization (“adjusted EBITDA”) of not more than 3.5 to 1.0, calculated as of the end of the applicable quarter on a rolling four-quarters basis. The ratio of our debt to adjusted EBITDA was 2.2 to 1.0 at February 28, 2019. We believe this covenant is the only significant restrictive covenant in our revolving credit agreement. Our revolving credit agreement contains other customary covenants that do not, individually or in the aggregate, materially restrict the conduct of our business. We are in compliance with this financial covenant and all other covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or expected funding needs.

During the third quarter of 2019, we issued commercial paper to provide us with additional short-term liquidity. The maximum amount outstanding during the quarter was \$750 million. Our commercial paper program is backed by unused commitments under the revolving credit facility, and borrowings under the program reduce the amount available under the credit facility. As of February 28, 2019, \$225 million of commercial paper and \$53 million in letters of credit were outstanding, leaving \$1.722 billion available under the revolving credit facility for future borrowings.

Long-term debt, including current maturities and exclusive of capital leases, had carrying values of \$18.1 billion at February 28, 2019 and \$16.5 billion at May 31, 2018, compared with estimated fair values of \$17.8 billion at February 28, 2019 and \$16.6 billion at May 31, 2018. The annualized weighted-average interest rate on long-term debt was 3.4% at February 28, 2019. The estimated fair values were determined based on quoted market prices and the current rates offered for debt with similar terms and maturities. The fair value of our long-term debt is classified as Level 2 within the fair value hierarchy. This classification is defined as a fair value determined using market-based inputs other than quoted prices that are observable for the liability, either directly or indirectly.

(4) Computation of Earnings Per Share

The calculation of basic and diluted earnings per common share for the periods ended February 28 was as follows (in millions, except per share amounts):

| | Three Months Ended | | Nine Months Ended | |
|--|--------------------|----------|-------------------|----------|
| | 2019 | 2018 | 2019 | 2018 |
| Basic earnings per common share: | | | | |
| Net earnings allocable to common shares ⁽¹⁾ | \$ 738 | \$ 2,071 | \$ 2,506 | \$ 3,441 |
| Weighted-average common shares | 261 | 268 | 262 | 268 |
| Basic earnings per common share | \$ 2.83 | \$ 7.74 | \$ 9.55 | \$ 12.85 |
| Diluted earnings per common share: | | | | |
| Net earnings allocable to common shares ⁽¹⁾ | \$ 738 | \$ 2,071 | \$ 2,506 | \$ 3,441 |
| Weighted-average common shares | 261 | 268 | 262 | 268 |
| Dilutive effect of share-based awards | 2 | 5 | 4 | 4 |

Edgar Filing: FEDEX CORP - Form 10-Q

| | | | | |
|--|---------|---------|--------|---------|
| Weighted-average diluted shares | 263 | 273 | 266 | 272 |
| Diluted earnings per common share | \$ 2.80 | \$ 7.59 | \$9.41 | \$12.63 |
| Anti-dilutive options excluded from diluted earnings per | | | | |
| common share | 7.2 | 1.9 | 5.0 | 2.6 |

⁽¹⁾Net earnings available to participating securities were immaterial in all periods presented.

- 15 -

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(5) Income Taxes

Our effective tax rate was 20.6% for the third quarter and 21.8% for the nine months of 2019, compared with (137.3)% for the third quarter and (15.0)% for the nine months of 2018. The 2019 tax rates include a benefit of \$90 million from the reduction of a valuation allowance on certain tax loss carryforwards and an expense of \$50 million from the impact on our deferred taxes attributable to a recently enacted lower tax rate in the Netherlands. The 2019 tax rates were also favorably impacted by the TCJA, which resulted in benefits of approximately \$60 million during the third quarter and \$230 million for the nine months of 2019, primarily from the lower statutory tax rate on fiscal 2019 earnings. The tax rate for the nine months of 2019 also benefited by approximately \$60 million from accelerated deductions claimed on our 2018 U.S. income tax return. The 2018 tax rates were favorably impacted by a provisional benefit of \$1.15 billion from the remeasurement of our net U.S. deferred tax liability and a provisional benefit of \$36 million from foreign tax credits exceeding the one-time transition tax on previously deferred foreign earnings. In addition to these provisional amounts, we recognized a \$204 million benefit from a \$1.5 billion contribution to our tax-qualified U.S. domestic pension plans (“U.S. Pension Plans”) in February 2018 and \$165 million related to the phase-in of a reduced statutory tax rate on 2018 year-to-date earnings, of which approximately \$120 million was recorded in the third quarter and attributable to the first half of 2018 earnings.

On January 15, 2019, the U.S. Treasury Department issued final regulations covering the one-time transition tax on unrepatriated foreign earnings, which was enacted as part of the TCJA. Certain guidance included in these final regulations is inconsistent with our interpretation that led to the recognition of a \$225 million (\$0.94 per diluted share) benefit in 2018 (the “2018 Benefit”). Notwithstanding this inconsistency, we remain confident in our interpretation of the TCJA and intend to defend this position through litigation, if necessary. However, if we are ultimately unsuccessful in defending our position, we may be required to reverse the 2018 Benefit.

During the third quarter of 2019, we completed our accounting for the tax effects of the TCJA. No additional adjustments were made during the quarter. As a result, the only adjustment to the amounts initially recorded on a provisional basis in 2018 was a tax expense of \$4 million recognized in the second quarter of 2019 as a revision of the provisional benefit associated with the remeasurement of our net U.S. deferred tax liability.

The TCJA, enacted during the third quarter of fiscal 2018, significantly changed the U.S. corporate income tax system including, among other things, lowering the statutory federal income tax rate from 35% to 21%. Due to our May 31 fiscal year-end, the lower rate was phased in, resulting in a U.S. statutory federal rate of 29.2% for 2018 and a statutory federal rate of 21% for subsequent years.

The following table provides a reconciliation of the 2018 effective tax rates to the 2019 effective tax rates, including the impacts of the TCJA, for the periods ended February 28:

| | Three Months Ended | Nine Months Ended |
|--|--------------------------|-------------------------|
| 2018 Effective Tax Rate ^(a) | (137.3)% | (15.0)% |
| Remeasurement of net U.S. deferred tax liability in 2018 | 131.5 | 38.5 |
| Effect of February 2018 pension contribution ^(b) | 23.3 | 6.8 |
| Lower statutory tax rate on first-half 2018 earnings (35% to 29.2%) ^(c) | 12.5 | — |
| Reduction of valuation allowance on tax loss carryforwards in 2019 | (10.3) | (3.0) |

Edgar Filing: FEDEX CORP - Form 10-Q

| | | |
|---|--------|--------|
| Lower statutory tax rate on 2019 earnings (29.2% to 21%)(c) | (7.6) | (7.6) |
| Remeasurement of net Dutch deferred tax asset in 2019 | 5.3 | 1.5 |
| Transition tax provisional benefit in 2018 | 4.1 | 1.2 |
| Foreign tax credits on foreign dividends in 2018 | 1.2 | 2.9 |
| Accelerated deductions claimed in 2019 on the 2018 U.S. income tax return | — | (1.8) |
| Other, net(d) | (2.1) | (1.7) |
| 2019 Effective Tax Rate(a) | 20.6 % | 21.8 % |

(a) 2018 includes a blended U.S. statutory federal income tax rate of 29.2% while 2019 includes the fully phased-in rate of 21%.

(b) The benefit is from the pension contribution deducted on our 2017 tax return at a tax rate of 35%.

(c) Due to our May 31 fiscal year-end, the TCJA's lower U.S. statutory federal income tax rate that went into effect on December 22, 2017 was phased in resulting in a rate of 29.2% for 2018 and a rate of 21% for subsequent years.

(d) The 2018 tax rates were negatively impacted by the effect of the NotPetya cyberattack, costs incurred in connection with the integration of foreign operations of FedEx Express and TNT Express B.V. ("TNT Express"), changes in uncertain tax positions and tax rate impacts on changes in deferred tax items after the TCJA enactment, and were favorably impacted from tax benefits from share-based payments.

- 16 -

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(6) Retirement Plans

We sponsor programs that provide retirement benefits to most of our employees. These programs include defined benefit pension plans, defined contribution plans and postretirement healthcare plans. Key terms of our retirement plans are provided in our Annual Report.

Our retirement plans costs for the periods ended February 28 were as follows (in millions):

| | Three Months Ended | | Nine Months Ended | |
|------------------------------------|--------------------|--------|-------------------|-------|
| | 2019 | 2018 | 2019 | 2018 |
| Defined benefit pension plans, net | \$ 28 | \$ 39 | \$85 | \$113 |
| Defined contribution plans | 138 | 135 | 415 | 386 |
| Postretirement healthcare plans | 19 | 19 | 56 | 56 |
| | \$ 185 | \$ 193 | \$556 | \$555 |

Net periodic benefit cost of the pension and postretirement healthcare plans for the periods ended February 28 included the following components (in millions):

| | Three Months Ended | | | | | |
|--|--------------------|--------|-----------------------------|-------|---------------------------------|-------|
| | U.S. Pension Plans | | International Pension Plans | | Postretirement Healthcare Plans | |
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| Service cost | \$173 | \$169 | \$23 | \$23 | \$ 9 | \$ 9 |
| Other retirement plans (income) expense: | | | | | | |
| Interest cost | 237 | 279 | 13 | 12 | 10 | 10 |
| Expected return on plan assets | (376) | (406) | (12) | (10) | — | — |
| Amortization of prior service credit and other | (30) | (29) | — | 1 | — | — |
| | (169) | (156) | 1 | 3 | 10 | 10 |
| | \$4 | \$13 | \$24 | \$26 | \$ 19 | \$ 19 |

| | Nine Months Ended | | | | | |
|--|--------------------|---------|-----------------------------|-------|---------------------------------|-------|
| | U.S. Pension Plans | | International Pension Plans | | Postretirement Healthcare Plans | |
| | 2019 | 2018 | 2019 | 2018 | 2019 | 2018 |
| Service cost | \$517 | \$509 | \$72 | \$69 | \$ 26 | \$ 27 |
| Other retirement plans (income) expense: | | | | | | |
| Interest cost | 713 | 836 | 38 | 37 | 30 | 29 |
| Expected return on plan assets | (1,129) | (1,218) | (36) | (32) | — | — |

Edgar Filing: FEDEX CORP - Form 10-Q

| | | | | | | |
|--|--------|--------|------|------|-------|-------|
| Amortization of prior service credit and other | (89) | (88) | (1) | — | — | — |
| | (505) | (470) | 1 | 5 | 30 | 29 |
| | \$12 | \$39 | \$73 | \$74 | \$ 56 | \$ 56 |

Contributions to our U.S. Pension Plans for the nine-month periods ended February 28 were as follows (in millions):

| | 2019 | 2018 |
|-----------|---------|---------|
| Required | \$— | \$22 |
| Voluntary | 1,000 | 2,478 |
| | \$1,000 | \$2,500 |

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

(7) Business Segment Information

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively, under the respected FedEx brand. Our primary operating companies are FedEx Express, including TNT Express, the world's largest express transportation company; FedEx Ground Package System, Inc. ("FedEx Ground"), a leading North American provider of small-package ground delivery services; and FedEx Freight Corporation ("FedEx Freight"), a leading U.S. provider of less-than-truckload ("LTL") freight transportation services. These companies represent our major service lines and, along with FedEx Services, constitute our reportable segments.

Our reportable segments include the following businesses:

FedEx Express Segment FedEx Express (express transportation)
TNT Express (international express transportation, small-package ground delivery and freight

transportation)

FedEx Ground Segment FedEx Ground (small-package ground delivery)

FedEx Freight Segment FedEx Freight (LTL freight transportation)

FedEx Services Segment FedEx Services (sales, marketing, information technology, communications, customer service, technical support, billing and collection services and back-office functions)
FedEx Office (document and business services and package acceptance)

References to our transportation segments include, collectively, the FedEx Express segment, the FedEx Ground segment and the FedEx Freight segment.

FedEx Services Segment

The FedEx Services segment operates combined sales, marketing, administrative and information-technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. For the international regions of FedEx Express, some of these functions are performed on a regional basis and reported by FedEx Express in their natural expense line items. The FedEx Services segment includes: FedEx Services, which provides sales, marketing, information technology, communications, customer service, technical support, billing and collection services for U.S. customers of our major business units and certain back-office support to our other companies; and FedEx Office and Print Services, Inc. ("FedEx Office"), which provides an array of document and business services and retail access to our customers for our package transportation businesses.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to

reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office, which are an immaterial component of our allocations, are allocated to FedEx Express and FedEx Ground. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

Operating expenses for each of our transportation segments include the allocations from the FedEx Services segment to the respective transportation segments. These allocations also include charges and credits for administrative services provided between operating companies. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions. Our allocation methodologies are refined periodically, as necessary, to reflect changes in our businesses.

Corporate, Other and Eliminations

Corporate and other includes corporate headquarters costs for executive officers and certain legal and finance functions, as well as certain other costs and credits not attributed to our core business. These costs are not allocated to the other business segments.

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

Also included in corporate and other is the FedEx Logistics operating segment, which provides customs brokerage and global ocean and air freight forwarding through FedEx Trade Networks Transport & Brokerage, Inc.; cross-border enablement and technology solutions and e-commerce transportation solutions through FedEx Cross Border Technologies, Inc.; integrated supply chain management solutions through FedEx Supply Chain; time-critical shipment services through FedEx Custom Critical, Inc.; and, effective September 1, 2018, critical inventory and service parts logistics, 3-D printing and technology repair through FedEx Forward Depots, Inc.

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information because the amounts are not material.

The following table provides a reconciliation of reportable segment revenues and operating income (loss) to our unaudited condensed consolidated financial statement totals for the periods ended February 28 (in millions):

| | Three Months Ended | | Nine Months Ended | |
|-----------------------------------|-----------------------|----------|----------------------|----------|
| | 2019 | 2018 | 2019 | 2018 |
| Revenues: | | | | |
| FedEx Express segment | \$9,005 | \$9,098 | \$27,831 | \$26,574 |
| FedEx Ground segment | 5,261 | 4,828 | 15,202 | 13,598 |
| FedEx Freight segment | 1,750 | 1,613 | 5,627 | 4,950 |
| FedEx Services segment | 402 | 397 | 1,248 | 1,213 |
| Other and eliminations | 592 | 590 | 1,978 | 1,801 |
| | \$17,010 | \$16,526 | \$51,886 | \$48,136 |
| Operating income (loss): | | | | |
| FedEx Express segment | \$370 | \$317 | \$1,357 | \$1,238 |
| FedEx Ground segment | 577 | 614 | 1,830 | 1,716 |
| FedEx Freight segment | 97 | 49 | 421 | 322 |
| Corporate, other and eliminations | (133) | (122) | (458) | (332) |
| | \$911 | \$858 | \$3,150 | \$2,944 |

(8) Commitments

As of February 28, 2019, our purchase commitments under various contracts for the remainder of 2019 and annually thereafter were as follows (in millions):

| | Aircraft and Related | Other ⁽¹⁾ | Total |
|--|-------------------------|----------------------|-------|
|--|-------------------------|----------------------|-------|

Edgar Filing: FEDEX CORP - Form 10-Q

| | | | |
|------------------|-----------|----------|-----------|
| 2019 (remainder) | \$ 421 | \$ 296 | \$ 717 |
| 2020 | 1,998 | 833 | 2,831 |
| 2021 | 2,276 | 597 | 2,873 |
| 2022 | 1,874 | 433 | 2,307 |
| 2023 | 1,586 | 275 | 1,861 |
| Thereafter | 3,079 | 535 | 3,614 |
| Total | \$ 11,234 | \$ 2,969 | \$ 14,203 |

⁽¹⁾Primarily equipment and advertising contracts.

The amounts reflected in the table above for purchase commitments represent noncancelable agreements to purchase goods or services. As of February 28, 2019, our obligation to purchase six Boeing 777 Freighter (“B777F”) aircraft and five Boeing 767-300 Freighter (“B767F”) aircraft is conditioned upon there being no event that causes FedEx Express or its employees not to be covered by the Railway Labor Act of 1926, as amended. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above.

- 19 -

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

As of February 28, 2019, we had \$965 million in deposits and progress payments on aircraft purchases and other planned aircraft-related transactions. These deposits are classified in the “Other assets” caption of our accompanying unaudited condensed consolidated balance sheets. Aircraft and related contracts are subject to price escalations. The following table is a summary of the key aircraft we are committed to purchase as of February 28, 2019 with the year of expected delivery:

| | Cessna SkyCourier 408 | ATR 72-600F | B767F | B777F | Total |
|------------------|-----------------------------|----------------|-------|-------|-------|
| 2019 (remainder) | - | - | 4 | 1 | 5 |
| 2020 | - | - | 17 | 5 | 22 |
| 2021 | 12 | 5 | 18 | 2 | 37 |
| 2022 | 12 | 6 | 12 | 3 | 33 |
| 2023 | 12 | 6 | 6 | 4 | 28 |
| Thereafter | 14 | 13 | - | 6 | 33 |
| Total | 50 | 30 | 57 | 21 | 158 |

A summary of future minimum lease payments under noncancelable operating leases with an initial or remaining term in excess of one year at February 28, 2019 is as follows (in millions):

| | Aircraft and Related Equipment | Facilities and Other | Total Operating Leases |
|------------------|---|----------------------------|------------------------------|
| 2019 (remainder) | \$ 26 | \$ 571 | \$ 597 |
| 2020 | 261 | 2,083 | 2,344 |
| 2021 | 203 | 1,923 | 2,126 |
| 2022 | 185 | 1,728 | 1,913 |
| 2023 | 127 | 1,555 | 1,682 |
| Thereafter | 48 | 8,926 | 8,974 |
| Total | \$ 850 | \$ 16,786 | \$ 17,636 |

Future minimum lease payments under capital leases were immaterial at February 28, 2019. While certain of our lease agreements contain covenants governing the use of the leased assets or require us to maintain certain levels of insurance, none of our lease agreements include material financial covenants or limitations.

(9) Contingencies

Independent Contractor — Lawsuits and Administrative Proceedings. FedEx Ground is involved in lawsuits and administrative proceedings claiming that owner-operators engaged under operating agreements no longer in place should have been treated as employees of FedEx Ground, rather than independent contractors. In addition, we are defending joint-employer cases where it is alleged that FedEx Ground should be treated as an employer of the drivers employed by owner-operators engaged by FedEx Ground. These cases are in varying stages of litigation, and we are not currently able to estimate an amount or range of potential loss in all of these matters. However, we do not expect to incur, individually or in the aggregate, a material loss in these matters. Nevertheless, adverse determinations in matters related to owner-operators engaged by FedEx Ground could, among other things, entitle certain owner-operators to the reimbursement of certain expenses, and their drivers to certain wage payments from the owner-operators and FedEx Ground, and result in employment and withholding tax and benefit liability for FedEx Ground. We continue to believe that owner-operators engaged by FedEx Ground are properly classified as independent contractors and that FedEx Ground is not an employer or joint employer of the drivers of these independent contractors.

City and State of New York Cigarette Suit. The City of New York and the State of New York filed two related lawsuits against FedEx Ground in December 2013 and November 2014 arising from FedEx Ground's alleged shipments of cigarettes to New York residents in contravention of several statutes, including the Racketeer Influenced and Corrupt Organizations Act ("RICO") and New York's Public Health Law, as well as common law nuisance claims. The first-filed lawsuit alleged that FedEx Ground provided delivery services on behalf of four shippers, and the second-filed lawsuit alleged that FedEx Ground provided delivery services on behalf of six additional shippers; none of these shippers continue to ship in our network. On July 10, 2017, the City of New York and the State of New York filed a third lawsuit against FedEx Ground and included FedEx Freight as a co-defendant. This additional case identified no shippers or shipments, but generally alleged violations of the same laws that were the subject of the other two lawsuits.

FEDEX CORPORATION

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(UNAUDITED)

On October 10, 2018, FedEx Ground and the City and State of New York reached an agreement in principle to settle the lawsuits arising from FedEx Ground's and FedEx Freight's alleged shipments of cigarettes to New York residents for \$35.4 million. The settlement does not include any admission of liability by FedEx Ground or FedEx Freight. In addition to the settlement amount, we recognized approximately \$10 million for certain attorney's fees in connection with this matter. In December 2018, the parties entered into a final settlement agreement and, subsequently, the settlement amount was paid and the lawsuits were dismissed by the court.

Other Matters. FedEx and its subsidiaries are subject to other legal proceedings that arise in the ordinary course of business, including certain lawsuits containing various class-action allegations of wage-and-hour violations in which plaintiffs claim, among other things, that they were forced to work "off the clock," were not paid overtime or were not provided work breaks or other benefits. In the opinion of management, the aggregate liability, if any, with respect to these other actions will not have a material adverse effect on our financial position, results of operations or cash flows.

(10) Supplemental Cash Flow Information

Cash paid for interest expense and income taxes for the nine-month periods ended February 28 was as follows (in millions):

| | 2019 | 2018 |
|--|-------|-------|
| Cash payments for: | | |
| Interest (net of capitalized interest) | \$498 | \$430 |
| Income taxes | \$346 | \$707 |
| Income tax refunds received | (34) | (59) |
| Cash tax payments, net | \$312 | \$648 |

(11) Condensed Consolidating Financial Statements

We are required to present condensed consolidating financial information in order for the subsidiary guarantors of our public debt to continue to be exempt from reporting under the Securities Exchange Act of 1934, as amended.

The guarantor subsidiaries, which are 100% owned by FedEx, guarantee \$18.1 billion of our public debt. The guarantees are full and unconditional and joint and several. Our guarantor subsidiaries were not determined using geographic, service line or other similar criteria, and as a result, the "Guarantor Subsidiaries" and "Non-guarantor Subsidiaries" columns each include portions of our domestic and international operations. Accordingly, this basis of presentation is not intended to present our financial condition, results of operations or cash flows for any purpose other than to comply with the specific requirements for subsidiary guarantor reporting.

Edgar Filing: FEDEX CORP - Form 10-Q

Condensed consolidating financial statements for our guarantor subsidiaries and non-guarantor subsidiaries are presented in the following tables (in millions):

CONDENSED CONSOLIDATING BALANCE SHEETS

(UNAUDITED)

February 28, 2019

| | Parent | Guarantor Subsidiaries | Non-guarantor Subsidiaries | Eliminations | Consolidated |
|--|-----------|---------------------------|-------------------------------|--------------|--------------|
| ASSETS | | | | | |
| CURRENT ASSETS | | | | | |
| Cash and cash equivalents | \$ 1,413 | \$ 204 | \$ 1,296 | \$ (41) | \$ 2,872 |
| Receivables, less allowances | 45 | 5,474 | 3,600 | (82) | 9,037 |
| Spare parts, supplies, fuel, prepaid expenses and other, | | | | | |
| less allowances | 313 | 979 | 299 | — | 1,591 |
| Total current assets | 1,771 | 6,657 | 5,195 | (123) | 13,500 |
| PROPERTY AND EQUIPMENT, AT COST | 23 | 53,997 | 4,144 | — | 58,164 |
| Less accumulated depreciation and amortization | 17 | 26,384 | 1,995 | — | 28,396 |
| Net property and equipment | 6 | 27,613 | 2,149 | — | 29,768 |
| INTERCOMPANY RECEIVABLE | 661 | 2,157 | — | (2,818) | — |
| GOODWILL | — | 1,598 | 5,318 | — | 6,916 |
| INVESTMENT IN SUBSIDIARIES | 35,803 | 4,904 | — | (40,707) | — |
| OTHER ASSETS | 891 | 1,670 | 1,857 | (138) | 4,280 |
| | \$ 39,132 | \$ 44,599 | \$ 14,519 | \$ (43,786) | \$ 54,464 |
| LIABILITIES AND COMMON STOCKHOLDERS' INVESTMENT | | | | | |
| CURRENT LIABILITIES | | | | | |
| Short-term borrowings | \$ 225 | \$ — | \$ — | \$ — | \$ 225 |
| Current portion of long-term debt | 966 | 2 | 5 | — | 973 |
| Accrued salaries and employee benefits | 52 | 1,149 | 458 | — | 1,659 |
| Accounts payable | 188 | 1,430 | 1,656 | (118) | 3,156 |
| Accrued expenses | 510 | 1,848 | 890 | (5) | 3,243 |
| Total current liabilities | 1,941 | 4,429 | 3,009 | (123) | 9,256 |
| LONG-TERM DEBT, LESS CURRENT PORTION | 16,921 | 287 | 10 | — | 17,218 |
| INTERCOMPANY PAYABLE | — | — | 2,818 | (2,818) | — |
| OTHER LONG-TERM LIABILITIES | | | | | |
| Deferred income taxes | — | 3,252 | 97 | (138) | 3,211 |
| Other liabilities | 376 | 3,502 | 1,007 | — | 4,885 |
| Total other long-term liabilities | 376 | 6,754 | 1,104 | (138) | 8,096 |
| COMMON STOCKHOLDERS' INVESTMENT | 19,894 | 33,129 | 7,578 | (40,707) | 19,894 |
| | \$ 39,132 | \$ 44,599 | \$ 14,519 | \$ (43,786) | \$ 54,464 |

CONDENSED CONSOLIDATING BALANCE SHEETS

May 31, 2018

| | Parent | Guarantor Subsidiaries | Non-guarantor Subsidiaries | Eliminations | Consolidated |
|--|-----------|---------------------------|-------------------------------|--------------|--------------|
| ASSETS | | | | | |
| CURRENT ASSETS | | | | | |
| Cash and cash equivalents | \$ 1,485 | \$ 257 | \$ 1,538 | \$ (15) | \$ 3,265 |
| Receivables, less allowances | 3 | 4,970 | 3,586 | (78) | 8,481 |
| Spare parts, supplies, fuel, prepaid expenses and other, | | | | | |
| less allowances | 425 | 878 | 292 | — | 1,595 |
| Total current assets | 1,913 | 6,105 | 5,416 | (93) | 13,341 |
| PROPERTY AND EQUIPMENT, AT COST | 21 | 51,232 | 3,868 | — | 55,121 |
| Less accumulated depreciation and amortization | 17 | 25,111 | 1,839 | — | 26,967 |
| Net property and equipment | 4 | 26,121 | 2,029 | — | 28,154 |
| INTERCOMPANY RECEIVABLE | 1,487 | 924 | — | (2,411) | — |
| GOODWILL | — | 1,709 | 5,264 | — | 6,973 |
| INVESTMENT IN SUBSIDIARIES | 33,370 | 4,082 | — | (37,452) | — |
| OTHER ASSETS | 75 | 1,854 | 1,829 | 104 | 3,862 |
| | \$ 36,849 | \$ 40,795 | \$ 14,538 | \$ (39,852) | \$ 52,330 |
| LIABILITIES AND COMMON STOCKHOLDERS' INVESTMENT | | | | | |
| CURRENT LIABILITIES | | | | | |
| Current portion of long-term debt | \$ 1,332 | \$ 1 | \$ 9 | \$ — | \$ 1,342 |
| Accrued salaries and employee benefits | 65 | 1,506 | 606 | — | 2,177 |
| Accounts payable | 16 | 1,332 | 1,719 | (90) | 2,977 |
| Accrued expenses | 460 | 1,778 | 896 | (3) | 3,131 |
| Total current liabilities | 1,873 | 4,617 | 3,230 | (93) | 9,627 |
| LONG-TERM DEBT, LESS CURRENT PORTION | 14,942 | 288 | 13 | — | 15,243 |
| INTERCOMPANY PAYABLE | — | — | 2,411 | (2,411) | — |
| OTHER LONG-TERM LIABILITIES | | | | | |
| Deferred income taxes | — | 2,626 | 137 | 104 | 2,867 |
| Other liabilities | 619 | 3,432 | 1,126 | — | 5,177 |
| Total other long-term liabilities | 619 | 6,058 | 1,263 | 104 | 8,044 |
| COMMON STOCKHOLDERS' INVESTMENT | 19,415 | 29,832 | 7,621 | (37,452) | 19,416 |
| | \$ 36,849 | \$ 40,795 | \$ 14,538 | \$ (39,852) | \$ 52,330 |

- 23 -

CONDENSED CONSOLIDATING STATEMENTS OF COMPREHENSIVE INCOME

(UNAUDITED)

Three Months Ended February 28, 2019

| | Guarantor | | Non-guarantor | | Consolidated |
|------------------------------------|-----------|--------------|---------------|--------------|--------------|
| | Parent | Subsidiaries | Subsidiaries | Eliminations | |
| REVENUES | \$ — | \$ 12,443 | \$ 4,667 | \$ (100) | \$ 17,010 |
| OPERATING EXPENSES: | | | | | |
| Salaries and employee benefits | 28 | 4,720 | 1,321 | — | 6,069 |
| Purchased transportation | — | 2,749 | 1,547 | (43) | 4,253 |
| Rentals and landing fees | 1 | 677 | 197 | (1) | 874 |
| Depreciation and amortization | — | 731 | 120 | — | 851 |
| Fuel | — | 838 | 69 | — | 907 |
| Maintenance and repairs | — | 573 | 87 | (2) | 658 |
| Business realignment costs | 4 | — | — | — | 4 |
| Intercompany charges, net | (93) | (397) | 490 | — | — |
| Other | 60 | 1,771 | 698 | (46) | 2,483 |
| | — | 11,662 | 4,529 | (92) | 16,099 |
| OPERATING INCOME | — | 781 | 138 | (8) | 911 |
| OTHER INCOME (EXPENSE): | | | | | |
| Equity in earnings of subsidiaries | | | | | |