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CORNING INC /NY
Form 8-K
July 21, 2003

SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549

FORM 8-K

CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report: (Date of earliest event reported) July 21, 2003

CORNING INCORPORATED
(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation)	1-3247 (Commission File Number)	16-0393470 (I.R.S. Employer Identification No.)
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One Riverfront Plaza, Corning, New York (Address of principal executive offices)	14831 (Zip Code)
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(607) 974-9000
(Registrant's telephone number, including area code)

N/A
(Former name or former address, if changed since last report)

Item 5. Other Events

The Corning Incorporated press release dated July 21, 2003, regarding its financial results for the periods ended June 30, 2003, including unaudited consolidated financial statements for the periods ended June 30, 2003, is Attachment I of this Form 8-K.

All of the statements and information in Attachment I of this Form 8-K are hereby filed under this Item 5 except for the following statements and information in such attachment being furnished pursuant to Item 9:

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Item 9. Regulation FD Disclosure

The statements and information in Attachment I of this Form 8-K not filed pursuant to Item 5 are hereby furnished under Item 12.

The Corning Incorporated website (www.corning.com) contains information about Corning and investors are encouraged to visit that website as information is updated and new information is posted.

Exhibit Index

(99) Press release, dated: July 21, 2003, issued by Corning Incorporated

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CORNING INCORPORATED
Registrant

Date: July 21, 2003

By /s/ KATHERINE A. ASBECK

Katherine A. Asbeck
Senior Vice President and Controller

Exhibit 99

FOR RELEASE -- JULY 21, 2003

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Corning Reports Second-Quarter Results

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CORNING, N.Y. -- Corning Incorporated (NYSE:GLW) today announced that its second-quarter sales were \$752 million and that it incurred a net loss of \$22 million or \$0.02 per share. This net loss includes \$47 million or \$0.04 per share of after-tax charges primarily related to the shutdown of Corning Asahi Video Products Company (CAV); the planned exit from its photonics business; and a mark-to-market adjustment to the portion of its asbestos liability settlement to be paid in Corning common stock.

"We are pleased that our results exceeded our second-quarter guidance. This performance gives us confidence that we will achieve our goals for the year. We continue to maintain our focus on managing costs, paying down debt and investing in future technologies," said James R. Houghton, chairman and chief executive officer.

Second-Quarter Charges

Corning said its second-quarter results include net pretax charges of \$75 million (net after-tax charges totaling \$47 million or \$0.04 per share). These include:

- .. Restructuring charges of \$54 million related to the shutdown of CAV, \$33 million related to the exit of its photonics business and \$38 million related to other cost reduction programs primarily in the telecommunications segment, offset by a reversal of \$76 million of liabilities relating to prior years' restructuring charges. These charges and credits total \$49 million, which after tax of \$18 million and minority interest of \$28 million had a \$3 million impact on Corning's second-quarter net loss.
- .. Charges to increase the deferred tax asset valuation allowance of \$21 million and impair equity investments of \$7 million, both of which are directly related to the decision to exit the photonics business.

(more)

Corning Reports Second-Quarter Results

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- .. A \$39 million charge (\$24 million after-tax) to reflect the increase in the market value of Corning common stock to be contributed to settle the asbestos litigation related to Pittsburgh Corning Corporation.
- .. A net gain of \$13 million (\$8 million after-tax) related to debt repurchase as a result of the company's recently completed tender offer.

In addition to these items, Corning recorded a \$9 million inventory write-off in gross margin related to the closure of CAV.

Second-Quarter Operating Results

Second-quarter sales of \$752 million exceeded the company's guidance range of \$715 million to \$745 million and increased from first-quarter sales of \$746 million. Corning's technologies segment recorded sales of \$400 million, an increase over first-quarter sales of \$388 million. The increase was primarily driven by the continued strong performance of the liquid crystal display (LCD) glass business that experienced sequential volume gains of more than 15 percent

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and stable pricing. The growing popularity of notebook computers and increasing market penetration of LCD desktop monitors fueled the quarter's growth. In the second quarter, LCD desktop monitors outpaced cathode ray tube monitors for the first time achieving a level of 52 percent of the U.S. market.

These gains were partially offset by lower sales in the company's semiconductor business. Sales in Corning's environmental business were flat versus the first quarter, as an anticipated general slowdown in the automotive industry did not materialize.

Corning's telecommunications segment sales were \$347 million, a slight decline from \$352 million in sales for the first quarter. As expected, the quarterly sales decline was due to lower fiber and cable volumes in Asia, resulting from seasonal slowdowns in Japan. Fiber volume declined in the second quarter by 20 percent, slightly less than the company expected. Fiber pricing in the second quarter was down about 5 percent. The fiber and cable sales decline was partially offset by sequential increases in the hardware and equipment business.

Corning's second-quarter results benefited from the receipt of \$17 million in royalties at CAV, foreign exchange gains and a higher effective tax benefit rate. Corning's second-quarter results also included \$25 million of equity earnings from Dow Corning, which the company began to recognize effective January 1, 2003.

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Liquidity Update

Corning ended the second quarter with \$1.5 billion in cash and short-term investments, a decline from \$1.85 billion at the end of the first quarter. The decline was primarily due to financing transactions. In the quarter, Corning raised net proceeds of \$267 million from the issuance of 50 million shares of common stock and used \$623 million of cash to retire \$834 million aggregate principal amount of its outstanding zero-coupon convertible debentures. In July, Corning repaid an additional \$123 million of debt. Corning said that it might continue from time-to-time to retire its debt securities in open market, privately negotiated or other transactions.

Corning ended the quarter with a debt-to-capital ratio of 40 percent compared with 45.6 percent at the end of the previous quarter. Corning's revolving credit facility includes one financial covenant limiting the ratio of total debt to total capital, as defined, to not greater than 60 percent. The company also said that it is considering increasing its voluntary contributions to its pension plans in 2003 from approximately \$60 million to approximately \$160 million. In the first half of this year, Corning made \$30 million in contributions to its U.S. pension plan.

Third-Quarter Outlook

Corning said it expects third-quarter sales to be in the range of \$740 million to \$765 million. The company anticipates earnings per share in the range of \$0.01 to \$0.03, excluding any remaining gains or losses related to the exit of

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CAV or its photonics business and any further adjustments to the asbestos settlement reserve required by movement in Corning's stock price.

Corning anticipates sequential volume gains for its LCD glass business of about 5 percent to 10 percent in its consolidated business and 10 percent to 15 percent at Samsung Corning Precision. The company plans to ramp up Generation 5 and 6 glass production in the third quarter and move forward with its capacity expansion plans to meet accelerating global industry demand. Corning will incur start-up costs with these expansions.

Corning said it anticipates that sales in its environmental business will be consistent with the second quarter. The company also expects that a shift to more premium-priced thin-wall products will continue in the third quarter. Sales of diesel products are projected to continue growing with increased retrofits on emissions systems for heavy-duty equipment and off-road vehicles. The company's new diesel product manufacturing facility in Erwin, N.Y., will phase in limited production through the second half of this year.

(more)

Corning Reports Second-Quarter Results
Page Four

Third-quarter fiber volumes are expected to increase sequentially in the range of 5 percent to 10 percent due to renewed demand in Japan and a slight increase in North American orders. Pricing pressure is anticipated to remain moderate, at a level consistent with the second quarter.

Corning expects sales in its photonics and conventional TV glass businesses to decline modestly in the third quarter and then effectively cease in the fourth quarter with the final exit from these businesses.

James B. Flaws, vice chairman and chief financial officer, said, "We continue to be pleased by the strength of our LCD business. This business has certainly hit its stride and it is providing Corning with significant opportunity for growth and profitability." Flaws said that signs of stability across the telecommunications sector are giving the company some cause for optimism. "The preliminary FCC ruling on fiber deployments is also very promising for the industry and we have been further encouraged by the announcement of three Regional Bell Operating Companies to work together in developing standards for future fiber to the premises investments. However, we do not expect any significant revenue impact this year from these developments," Flaws said.

About Corning Incorporated

Established in 1851, Corning Incorporated (www.corning.com) creates leading-edge technologies that offer growth opportunities in markets that fuel the world's economy. Corning manufactures optical fiber, cable, hardware and equipment in its Telecommunications segment. Corning's Technologies segment manufactures high-performance display glass, and products for the environmental, life sciences, and semiconductor markets.

Second-Quarter Conference Call Information

The company will host a second quarter conference call at 8:30 a.m. ET on Tuesday, July 22. To access the call, dial (773) 756-4618. The password is

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Corning. The leader is Sofio. A replay of the call will begin at approximately 10:30 a.m. ET and will run through 5 p.m. ET, Tuesday, August 5. To listen, dial (402) 280-1652, no passcode is required. To listen to a live audio webcast of the call at 8:30 a.m. on Tuesday, July 22, please go to our website and follow the instructions: http://www.corning.com/investor_relations. The webcast will be archived for 14 days following the call.

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Forward-Looking and Cautionary Statements

This press release contains forward-looking statements that involve a variety of business risks and other uncertainties that could cause actual results to differ materially. These risks and uncertainties include the possibility of changes or fluctuations in global economic and political conditions; tariffs, import duties and currency fluctuations; product demand and industry capacity; competitive products and pricing; manufacturing efficiencies; cost reductions; availability and costs of critical components and materials; new product development and commercialization; order activity and demand from major customers; capital spending by larger customers in the liquid crystal display industry and other businesses; changes in the mix of sales between premium and non-premium products; facility expansions and new plant start-up costs; possible disruption in commercial activities due to terrorist activity, armed conflict, political instability or major health concerns; ability to obtain financing and capital on commercially reasonable terms; adequacy and availability of insurance; capital resource and cash flow activities; capital spending; equity company activities; interest costs; acquisition and divestiture activities; the level of excess or obsolete inventory; the rate of technology change; the ability to enforce patents; product and components performance issues; changes in key personnel; stock price fluctuations; and adverse litigation or regulatory developments. These and other risk factors are identified in Corning's filings with the Securities and Exchange Commission. Forward-looking statements speak only as of the day that they are made, and Corning undertakes no obligation to update them in light of new information or future events.

CORNING INCORPORATED AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF OPERATIONS
(Unaudited; in millions, except per share amounts)

For the three
months ended
June 30,

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	2003	2002	
Net sales	\$ 752	\$ 827	\$
Cost of sales	571	643	
Gross margin	181	184	
Operating expenses:			
Selling, general and administrative expenses	148	188	
Research, development and engineering expenses	85	131	
Amortization of purchased intangibles	9	11	
Restructuring, impairment and other charges and credits	49	494	
Operating loss	(110)	(640)	
Interest income	9	10	
Interest expense	(42)	(44)	
Asbestos settlement	(39)		
Gain on repurchases of debt, net of inducements	13	68	
Other income (expense), net	20		
Loss from continuing operations before income taxes	(149)	(606)	
Benefit for income taxes	(34)	(184)	
Loss from continuing operations before minority interests and equity earnings	(115)	(422)	
Minority interests	33	6	
Equity in earnings of associated companies	60	25	
Loss from continuing operations	(22)	(391)	
Income from discontinued operations, net of income taxes		21	
Net loss	\$ (22)	\$ (370)	\$
Basic and diluted (loss) earnings per common share from:			
Continuing operations	\$ (0.02)	\$ (0.41)	\$
Discontinued operations		0.02	
Loss per common share	\$ (0.02)	\$ (0.39)	\$
Shares used in computing per share amounts for basic and diluted (loss) earnings per common share	1,244	948	

See notes to consolidated financial statements.

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CORNING INCORPORATED AND SUBSIDIARY COMPANIES CONSOLIDATED BALANCE SHEETS (In millions, except per share amounts)

	Unaudited June 30 2003 -----
Assets	
Current assets:	
Cash and cash equivalents	\$ 7
Short-term investments, at fair value	7

Total cash and short-term investments	1,5
Trade accounts receivable, net	4
Inventories	5
Deferred income taxes	3
Other accounts receivable	1
Prepaid expenses and other current assets	1

Total current assets	3,1
Restricted cash and investments	
Investments	8
Property, net	3,5
Goodwill	1,7
Other intangible assets, net	1
Deferred income taxes	1,0
Other assets	2

Total assets	\$ 10,8 =====
Liabilities and Shareholders' Equity	
Current liabilities:	
Loans payable	\$ 1
Accounts payable	2
Other accrued liabilities	1,1

Total current liabilities	1,6
Long-term debt	3,0
Postretirement benefits other than pensions	6
Other liabilities	6
Commitments and contingencies	
Minority interests	
Shareholders' equity:	
Preferred stock - Par value \$100.00 per share; Shares authorized: 10 million	
Series C mandatory convertible preferred stock - Shares issued: 5.75 million;	
Shares outstanding: 1.47 million and 1.55 million	1
Common stock - Par value \$0.50 per share; Shares authorized: 3.8 billion;	
Shares issued: 1,322 million and 1,267 million	6
Additional paid-in capital	9,9
Accumulated deficit	(5,1
Treasury stock, at cost; Shares held: 59 million and 70 million	(5

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Accumulated other comprehensive loss	(1
Total shareholders' equity	4,8
Total liabilities and shareholders' equity	\$ 10,8

Certain amounts for 2002 were reclassified to conform with 2003 classifications.

See notes to consolidated financial statements.

CORNING INCORPORATED AND SUBSIDIARY COMPANIES
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited; in millions)

	For the three months ended June 30, 2003	March 31, 2003	For the 2003
Cash flows from operating activities:			
Loss from continuing operations	\$ (22)	\$ (205)	\$ (22)
Adjustments to reconcile loss from continuing operations to net cash provided by (used in) operating activities:			
Amortization of purchased intangibles	9	9	1
Depreciation	132	118	25
Asbestos settlement	39	298	33
Restructuring, impairment and other charges and credits	49	51	10
Gain on repurchases of debt, net of inducements	(13)	(4)	(1)
Undistributed earnings of associated companies	(25)	1	(2)
Minority interests, net of dividends paid	(33)	(37)	(7)
Deferred tax benefit	(56)	(178)	(23)
Interest expense on convertible debentures	6	7	1
Restructuring payments	(49)	(94)	(14)
Increases in restricted cash	(18)	(3)	(2)
Income tax refund		191	19
Changes in certain working capital items:			
Trade accounts receivable	30	(13)	1
Inventories	27	7	3
Other current assets	(14)	10	(
Accounts payable and other current liabilities, net of restructuring payments	(55)	(118)	(17)
Other, net	18	(17)	
Net cash provided by (used in) operating activities	25	23	4
Cash flows from investing activities:			
Capital expenditures	(55)	(55)	(11)
Net proceeds from sale of precision lens business		9	
Net proceeds from sale or disposal of assets	30	13	4
Net increase in long-term investments and other			

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long-term assets	(4)		(
Short-term investments - acquisitions	(633)	(428)	(1,06
Short-term investments - liquidations	587	369	95
Restricted investments - liquidations	3	3	
Other, net		1	
	-----	-----	-----
Net cash (used in) provided by investing activities	(72)	(88)	(16
	-----	-----	-----
Cash flows from financing activities:			
Net proceeds from (repayments of) loans payable	8	(62)	(5
Proceeds from issuance of long-term debt			
Repayments of long-term debt	(634)	(189)	(82
Proceeds from issuance of common stock, net	278	3	28
Cash dividends paid to preferred shareholders	(3)	(3)	(
	-----	-----	-----
Net cash used in financing activities	(351)	(251)	(60
	-----	-----	-----
Effect of exchange rates on cash	18	17	3
	-----	-----	-----
Cash used in continuing operations	(380)	(299)	(67
Cash provided by discontinued operations			
	-----	-----	-----
Net decrease in cash and cash equivalents	(380)	(299)	(67
Cash and cash equivalents at beginning of period	1,127	1,426	1,42
	-----	-----	-----
Cash and cash equivalents at end of period	\$ 747	\$ 1,127	\$ 74
	=====	=====	=====

Certain amounts for 2002 were reclassified to conform with 2003 classifications.

See notes to the consolidated financial statements.

CORNING INCORPORATED AND SUBSIDIARY COMPANIES
SEGMENT RESULTS
(Unaudited; in millions)

	Telecom- munications	Technologies	Non-s Othe
	-----	-----	-----
For the three months ended June 30, 2003			
Net sales	\$ 347	\$ 400	\$
Research, development and engineering expenses	\$ 32	\$ 55	\$
Restructuring, impairment and other charges and credits (related tax benefit of \$2, \$12, \$4 and \$18)	\$ (19)	\$ 58	\$
Interest expense	\$ 22	\$ 20	
Benefit for income taxes	\$ (5)	\$ (8)	\$
Loss before minority interests and equity (losses) earnings	\$ (53)	\$ (43)	\$
Minority interests		33	
Equity in (losses) earnings of associated companies	(8)	43	
	-----	-----	-----

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Net (loss) income	\$ (61)	\$ 33	\$
	=====	=====	=====
For the three months ended June 30, 2002			
Net sales	\$ 437	\$ 385	\$
Research, development and engineering expenses	\$ 86	\$ 45	\$
Restructuring, impairment and other charges and credits (related tax benefit of \$125, \$1, \$40 and \$166)	\$ 369	\$ 3	\$
Interest expense	\$ 25	\$ 17	\$
(Benefit) provision for income taxes	\$ (191)	\$ 5	\$
Loss before minority interests and equity (losses) earnings	\$ (384)	\$ (4)	\$
Minority interests		5	
Equity in (losses) earnings of associated companies	(17)	41	
Income from discontinued operations			
	-----	-----	-----
Net (loss) income	\$ (401)	\$ 42	\$
	=====	=====	=====
For the six months ended June 30, 2003			
Net sales	\$ 699	\$ 788	\$
Research, development and engineering expenses	\$ 70	\$ 110	\$
Restructuring, impairment and other charges and credits (related tax (expense) benefit of \$(2), \$24, \$4 and \$26)	\$ (28)	\$ 118	\$
Interest expense	\$ 43	\$ 39	\$
Benefit for income taxes	\$ (30)	\$ (15)	\$
Loss before minority interests and equity (losses) earnings	\$ (113)	\$ (98)	\$
Minority interests		70	
Equity in (losses) earnings of associated companies	(11)	87	
	-----	-----	-----
Net (loss) income	\$ (124)	\$ 59	\$
	=====	=====	=====
For the six months ended June 30, 2002			
Net sales	\$ 902	\$ 754	\$
Research, development and engineering expenses	\$ 172	\$ 85	\$
Restructuring, impairment and other charges and credits (related tax benefit of \$125, \$1, \$40 and \$166)	\$ 369	\$ 3	\$
Interest expense	\$ 57	\$ 33	\$
(Benefit) provision for income taxes	\$ (255)	\$ 4	\$
Loss before minority interests and equity (losses) earnings	\$ (522)	\$ (8)	\$
Minority interests		11	
Equity in (losses) earnings of associated companies	(21)	74	
Income from discontinued operations			
	-----	-----	-----
Net (loss) income	\$ (543)	\$ 77	\$
	=====	=====	=====

See notes to the consolidated financial statements.

Non-segment/other items net income (loss) is detailed below:

Three months ended
June 30,

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	2003	2002	
Non-segment (loss) income and other (1)	\$ (13)	\$ 12	\$
Non-segment restructuring, impairment and other charges	(10)	(122)	
Interest income	9	10	
Asbestos settlement	(39)		
Gain on repurchases of debt, net of inducements	13	68	
Benefit (provision) for income taxes	21	(2)	
Minority interests		1	
Equity in earnings of associated companies (2)	25	1	
Income from discontinued operations		21	
Net income (loss)	\$ 6	\$ (11)	\$

(1) Includes non-segment operations and other corporate activities.

(2) Includes amounts derived from corporate investments and activities, primarily Dow Corning Corporation in 2003.

See notes to the consolidated financial statements.

CORNING INCORPORATED AND SUBSIDIARY COMPANIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)

1. Restructuring, Impairment and Other Charges and Credits

In the second quarter of 2003, Corning recorded restructuring, impairment and other charges of \$125 million (\$62 million after-tax and minority interest), offset by credits of \$76 million (\$59 million after-tax) resulting in a net pre-tax charge of \$49 million (\$3 million after-tax and minority interest). These charges relate to Corning's previously announced decisions to exit its conventional video components business and its photonic technologies business. The charges also reflect certain restructuring actions taken during the second quarter of 2003 relating to other Corning businesses. Corning also reversed \$76 million of liabilities relating to prior years' restructuring charges. A summary of these charges and credits follow:

Conventional Video Components

Corning Asahi Video Products Company (conventional video components business, or CAV), a 51 percent owned consolidated subsidiary, is a manufacturer of glass panels and funnels for use in conventional tube televisions and is reported in the Technologies segment.

On April 15, 2003, Corning announced that CAV would cease production. Corning impaired the long-lived assets of this business to estimated salvage value and recorded a first quarter charge of \$62 million, (\$19 million after-tax and minority interest). In the second quarter of 2003, Corning recorded a restructuring charge of \$54 million (\$15 million after-tax and minority interest). The charge included \$18 million for employee separation costs, \$19 million for exit costs and \$17 million for curtailments related to pension and

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postretirement health care benefits.

In connection with the cessation of operations, Corning and Asahi Glass of America (the 49% owner of CAV) have reached agreement on the shared funding of CAV's obligations. Corning expects the restructuring costs to require \$45 million to \$60 million in cash spending. In June, CAV announced that it had signed a definitive agreement to sell assets to Henan Anyang CPT Glass Bulb Group, Electronic Glass Co., Ltd., located in China. The proceeds from this sale may offset a significant portion of the cash spending.

Photonic Technologies

On May 12, 2003, Corning announced that it would exit its photonic technologies business and had reached an agreement to sell a significant portion of the business to Avanex Corporation ("Avanex") in exchange for common stock valued at approximately \$85 million at June 30, 2003. The agreement allows Avanex to acquire assets related to the optical amplifier facility in Erwin, NY and the optical component plant in Milan, Italy. Corning expects approximately 400 employees of photonic technologies to transition to Avanex by the time the transaction closes sometime in the third quarter. Corning also expects to close its pump laser facility in Bedford, MA by the end of the year.

In the second quarter of 2003, Corning recorded a charge of \$33 million (\$22 million after-tax) related to the exit of the photonics business. The charge included \$7 million for employee separation costs, \$14 million for exit costs, \$7 million for curtailments related to pension and postretirement benefits and \$5 million to impair the remaining assets.

Also in the second quarter, Corning increased the deferred tax valuation allowance by \$21 million as it does not expect to realize certain deferred tax assets in Italy related to the photonics business. This charge is reflected in the statement of operations under "Benefit for income taxes."

Finally, Corning impaired \$7 million of equity investments in this business that will be abandoned as part of the exit from the business. This charge is reflected in the statement of operations under the line item, "Equity in earnings of associated companies."

Other

Corning also recorded \$38 million of restructuring and impairment charges primarily related to its telecommunications businesses and administrative staffs. The charge included \$17 million for employee separation costs, \$2 million for curtailments related to pension and postretirement benefits and \$19 million for asset impairments.

Credits

The current restructuring reserve continues to be evaluated as plans are being executed. In addition, since the restructuring program is an aggregation of many individual plans currently being executed, actual costs have differed from estimated amounts. As a result, there may be additional charges or reversals.

In the second quarter of 2003, Corning reversed \$76 million (\$59 million after-tax) of restructuring reserves related to prior years restructuring charges, primarily in the Telecommunications segment. The reversals included \$27 million related to employee separation costs which were less than estimated, \$25

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million related to a decision to change the restructuring plans and not exit a certain telecommunications business and \$24 million related to proceeds in excess of assumed salvage values for assets that were previously impaired and certain assets management decided to retain as abandoned factories were being dismantled.

2. Asbestos Settlement

On March 28, 2003, Corning announced that it had reached agreement with the representatives of asbestos claimants for the settlement of all current and future asbestos claims against Corning and Pittsburgh Corning Corporation (PCC), which might arise from PCC products or operations. Accordingly, Corning recorded a charge of \$298 million (\$192 million after-tax) in the first quarter. The charge included the value of 25 million shares of Corning common stock which Corning will contribute as part of the settlement. Also at that time, Corning indicated that any changes in the value of its common stock contribution would be recognized in Corning's quarterly results through the date of contribution to the settlement trust. As required, Corning recorded a mark-to-market charge of \$39 million (\$24 million after-tax) in the second quarter reflecting the increased fair value of the shares to its common stock contribution.

3. Gain on Repurchases of Debt

During the second quarter of 2003, Corning repurchased and retired 834,000 zero coupon convertible debentures with an accreted value of \$652 million in exchange for cash of \$623 million in a modified Dutch tender offer. Corning recorded a net gain of \$13 million (\$8 million after-tax) associated with retirements of its zero coupon convertible debentures in the second quarter.

4. Income Tax

In the second quarter of 2003, the effective tax benefit rate excluding certain items such as restructuring, impairment, asbestos settlement and debt transactions was 37 percent for the quarter and 33 percent for the six months ended June 30, 2003.

5. Subsequent Event

On July 16, 2003, Corning repurchased and retired zero coupon convertible debentures with a face value of \$71 million in exchange for cash of \$53 million. In addition, Corning repurchased and retired 60 million of euro-denominated notes in exchange for cash of 62 million euros, or \$70 million.

CORNING INCORPORATED
 QUARTERLY SALES INFORMATION
 (In millions)

	2003		
	Q1	Q2	6 Months
Telecommunications			
Fiber and cable	\$ 193	\$ 178	\$ 371
Hardware and equipment	122	136	258

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Photonic technologies	18	15	33
Controls and connectors	19	18	37
	-----	-----	-----
Segment net sales	\$ 352	\$ 347	\$ 699
	=====	=====	=====

Technologies			
Display technologies	\$ 117	\$ 135	\$ 252
Environmental	115	117	232
Life sciences	73	72	145
Conventional video components	25	24	49
Other technologies businesses	58	52	110
	-----	-----	-----
Segment net sales	\$ 388	\$ 400	\$ 788
	=====	=====	=====

			2002	
			-----	-----
	Q1	Q2	Q3	Q4
	-----	-----	-----	-----
Telecommunications				
Fiber and cable	\$ 255	\$ 212	\$ 195	\$
Hardware and equipment	135	153	136	
Photonic technologies	36	39	17	
Controls and connectors	39	33	18	
	-----	-----	-----	-----
Segment net sales	\$ 465	\$ 437	\$ 366	\$
	=====	=====	=====	=====
Technologies				
Display technologies	\$ 93	\$ 102	\$ 106	\$
Environmental	94	102	102	
Life sciences	70	74	71	
Conventional video components	43	41	47	
Other technologies businesses	69	66	66	
	-----	-----	-----	-----
Segment net sales	\$ 369	\$ 385	\$ 392	\$
	=====	=====	=====	=====

The above supplemental information is intended to facilitate analysis of Corning's businesses.