

DOW CHEMICAL CO /DE/  
Form 10-Q  
April 30, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended MARCH 31, 2013

or

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number: 1-3433

THE DOW CHEMICAL COMPANY

(Exact name of registrant as specified in its charter)

Delaware

38-1285128

(State or other jurisdiction of  
incorporation or organization)

(I.R.S. Employer Identification No.)

2030 DOW CENTER, MIDLAND, MICHIGAN 48674

(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code: 989-636-1000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

☒ Yes ☐ No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

☒

Accelerated filer

☐

Non-accelerated filer

☐

Smaller reporting company

☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

☐ Yes ☒ No

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| Class                                    | Outstanding at<br>March 31, 2013 |
|------------------------------------------|----------------------------------|
| Common Stock, par value \$2.50 per share | 1,209,588,981 shares             |

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The Dow Chemical Company and Subsidiaries

FORWARD-LOOKING STATEMENTS

Certain statements in this report, other than purely historical information, including estimates, projections, statements relating to business plans, objectives, and expected operating results, and the assumptions upon which those statements are based, are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements may appear throughout this report including, without limitation, “Management's Discussion and Analysis,” and “Risk Factors.” These forward-looking statements are generally identified by the words “believe,” “project,” “expect,” “anticipate,” “estimate,” “intend,” “strategy,” “future,” “opportunity,” “plan,” “may,” “should,” “be,” “will continue,” “will likely result,” and similar expressions. Forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. A detailed discussion of principal risks and uncertainties which may cause actual results and events to differ materially from such forward-looking statements is included in the section titled “Risk Factors” (see Part II, Item 1A of this Form 10-Q and Part I, Item 1A of the Company's Annual Report on Form 10-K for the year ended December 31, 2012). The Dow Chemical Company undertakes no obligation to update or revise publicly any forward-looking statements whether because of new information, future events, or otherwise, except as required by securities and other applicable laws.

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## PART I - FINANCIAL INFORMATION

## Item 1. Financial Statements

The Dow Chemical Company and Subsidiaries  
Consolidated Statements of Income

| In millions, except per share amounts (Unaudited)                     | Three Months Ended |                 |
|-----------------------------------------------------------------------|--------------------|-----------------|
|                                                                       | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Net Sales                                                             | \$14,383           | \$14,719        |
| Cost of sales                                                         | 11,707             | 12,285          |
| Research and development expenses                                     | 435                | 405             |
| Selling, general and administrative expenses                          | 772                | 707             |
| Amortization of intangibles                                           | 115                | 122             |
| Restructuring charges                                                 | —                  | 357             |
| Equity in earnings of nonconsolidated affiliates                      | 230                | 169             |
| Sundry income (expense) - net                                         | (32)               | ) 17            |
| Interest income                                                       | 8                  | 6               |
| Interest expense and amortization of debt discount                    | 296                | 329             |
| Income Before Income Taxes                                            | 1,264              | 706             |
| Provision for income taxes                                            | 604                | 186             |
| Net Income                                                            | 660                | 520             |
| Net income attributable to noncontrolling interests                   | 25                 | 23              |
| Net Income Attributable to The Dow Chemical Company                   | 635                | 497             |
| Preferred stock dividends                                             | 85                 | 85              |
| Net Income Available for The Dow Chemical Company Common Stockholders | \$550              | \$412           |
| Per Common Share Data:                                                |                    |                 |
| Earnings per common share - basic                                     | \$0.46             | \$0.35          |
| Earnings per common share - diluted                                   | \$0.46             | \$0.35          |
| Common stock dividends declared per share of common stock             | \$0.32             | \$0.25          |
| Weighted-average common shares outstanding - basic                    | 1,181.1            | 1,160.9         |
| Weighted-average common shares outstanding - diluted                  | 1,187.6            | 1,168.7         |
| Depreciation                                                          | \$505              | \$510           |
| Capital Expenditures                                                  | \$346              | \$402           |
| See Notes to the Consolidated Financial Statements.                   |                    |                 |

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The Dow Chemical Company and Subsidiaries  
Consolidated Statements of Comprehensive Income

| In millions (Unaudited)                                                   | Three Months Ended |                 |
|---------------------------------------------------------------------------|--------------------|-----------------|
|                                                                           | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Net Income                                                                | \$660              | \$520           |
| Other Comprehensive Income (Loss), Net of Tax                             |                    |                 |
| Net change in unrealized gains on investments                             | 5                  | 57              |
| Translation adjustments                                                   | (352               | ) 282           |
| Adjustments to pension and other postretirement benefit plans             | 141                | 85              |
| Net gains (losses) on cash flow hedging derivative instruments            | 28                 | (14             |
| Other comprehensive income (loss)                                         | (178               | ) 410           |
| Comprehensive Income                                                      | 482                | 930             |
| Comprehensive income attributable to noncontrolling interests, net of tax | 25                 | 23              |
| Comprehensive Income Attributable to The Dow Chemical Company             | \$457              | \$907           |
| See Notes to the Consolidated Financial Statements.                       |                    |                 |

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## The Dow Chemical Company and Subsidiaries

## Consolidated Balance Sheets

| In millions (Unaudited)                                                                      | Mar 31,<br>2013 | Dec 31,<br>2012 |
|----------------------------------------------------------------------------------------------|-----------------|-----------------|
| Assets                                                                                       |                 |                 |
| Current Assets                                                                               |                 |                 |
| Cash and cash equivalents (variable interest entities restricted - 2013: \$161; 2012: \$146) | \$3,514         | \$4,318         |
| Accounts and notes receivable:                                                               |                 |                 |
| Trade (net of allowance for doubtful receivables - 2013: \$122; 2012: \$121)                 | 5,478           | 5,074           |
| Other                                                                                        | 4,927           | 4,605           |
| Inventories                                                                                  | 9,335           | 8,476           |
| Deferred income tax assets - current                                                         | 645             | 877             |
| Other current assets                                                                         | 349             | 334             |
| Total current assets                                                                         | 24,248          | 23,684          |
| Investments                                                                                  |                 |                 |
| Investment in nonconsolidated affiliates                                                     | 3,810           | 4,121           |
| Other investments (investments carried at fair value - 2013: \$2,000; 2012: \$2,061)         | 2,503           | 2,565           |
| Noncurrent receivables                                                                       | 345             | 313             |
| Total investments                                                                            | 6,658           | 6,999           |
| Property                                                                                     |                 |                 |
| Property                                                                                     | 54,144          | 54,366          |
| Less accumulated depreciation                                                                | 36,876          | 36,846          |
| Net property (variable interest entities restricted - 2013: \$2,615; 2012: \$2,554)          | 17,268          | 17,520          |
| Other Assets                                                                                 |                 |                 |
| Goodwill                                                                                     | 12,695          | 12,739          |
| Other intangible assets (net of accumulated amortization - 2013: \$2,886; 2012: \$2,785)     | 4,577           | 4,711           |
| Deferred income tax assets - noncurrent                                                      | 3,218           | 3,333           |
| Asbestos-related insurance receivables - noncurrent                                          | 153             | 155             |
| Deferred charges and other assets                                                            | 487             | 464             |
| Total other assets                                                                           | 21,130          | 21,402          |
| Total Assets                                                                                 | \$69,304        | \$69,605        |
| Liabilities and Equity                                                                       |                 |                 |
| Current Liabilities                                                                          |                 |                 |
| Notes payable                                                                                | \$472           | \$396           |
| Long-term debt due within one year                                                           | 861             | 672             |
| Accounts payable:                                                                            |                 |                 |
| Trade                                                                                        | 4,938           | 5,010           |
| Other                                                                                        | 2,223           | 2,327           |
| Income taxes payable                                                                         | 487             | 251             |
| Deferred income tax liabilities - current                                                    | 95              | 95              |
| Dividends payable                                                                            | 465             | 86              |
| Accrued and other current liabilities                                                        | 2,899           | 2,656           |
| Total current liabilities                                                                    | 12,440          | 11,493          |
| Long-Term Debt (variable interest entities nonrecourse - 2013: \$1,485; 2012: \$1,406)       | 18,753          | 19,919          |
| Other Noncurrent Liabilities                                                                 |                 |                 |
| Deferred income tax liabilities - noncurrent                                                 | 775             | 837             |
| Pension and other postretirement benefits - noncurrent                                       | 11,317          | 11,459          |
| Asbestos-related liabilities - noncurrent                                                    | 516             | 530             |
| Other noncurrent obligations                                                                 | 3,360           | 3,353           |



|                                                     |          |          |
|-----------------------------------------------------|----------|----------|
| Total other noncurrent liabilities                  | 15,968   | 16,179   |
| Redeemable Noncontrolling Interest                  | 147      | 147      |
| Stockholders' Equity                                |          |          |
| Preferred stock, series A                           | 4,000    | 4,000    |
| Common stock                                        | 3,024    | 3,008    |
| Additional paid-in capital                          | 3,387    | 3,281    |
| Retained earnings                                   | 18,662   | 18,495   |
| Accumulated other comprehensive loss                | (7,694)  | (7,516)  |
| Unearned ESOP shares                                | (381)    | (391)    |
| The Dow Chemical Company's stockholders' equity     | 20,998   | 20,877   |
| Noncontrolling interests                            | 998      | 990      |
| Total equity                                        | 21,996   | 21,867   |
| Total Liabilities and Equity                        | \$69,304 | \$69,605 |
| See Notes to the Consolidated Financial Statements. |          |          |

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Consolidated Statements of Cash Flows

| In millions (Unaudited)                                                                     | Three Months Ended |                 |
|---------------------------------------------------------------------------------------------|--------------------|-----------------|
|                                                                                             | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Operating Activities                                                                        |                    |                 |
| Net Income                                                                                  | \$ 660             | \$ 520          |
| Adjustments to reconcile net income to net cash (used in) provided by operating activities: |                    |                 |
| Depreciation and amortization                                                               | 668                | 679             |
| Provision (credit) for deferred income tax                                                  | 498                | (158 )          |
| Earnings of nonconsolidated affiliates less than dividends received                         | 293                | 316             |
| Pension contributions                                                                       | (224 )             | (380 )          |
| Net gain on sales of investments                                                            | (24 )              | (7 )            |
| Net (gain) loss on sales of property, businesses and consolidated companies                 | 5                  | (54 )           |
| Other net (gain) loss                                                                       | (13 )              | 25              |
| Restructuring charges                                                                       | —                  | 357             |
| Loss on early extinguishment of debt                                                        | 60                 | 24              |
| Excess tax benefits from share-based payment arrangements                                   | (7 )               | (57 )           |
| Changes in assets and liabilities, net of effects of acquired and divested companies:       |                    |                 |
| Accounts and notes receivable                                                               | (892 )             | (2,416 )        |
| Proceeds from interests in trade accounts receivable conduits                               | 46                 | 1,662           |
| Inventories                                                                                 | (869 )             | (1,300 )        |
| Accounts payable                                                                            | (178 )             | 185             |
| Other assets and liabilities                                                                | 424                | 553             |
| Cash (used in) provided by operating activities                                             | 447                | (51 )           |
| Investing Activities                                                                        |                    |                 |
| Capital expenditures                                                                        | (346 )             | (402 )          |
| Proceeds from sales of property, businesses and consolidated companies                      | 37                 | 61              |
| Investments in consolidated companies, net of cash acquired                                 | (11 )              | —               |
| Investments in and loans to nonconsolidated affiliates                                      | (11 )              | (101 )          |
| Distributions from nonconsolidated affiliates                                               | 1                  | —               |
| Purchases of investments                                                                    | (133 )             | (160 )          |
| Proceeds from sales and maturities of investments                                           | 228                | 140             |
| Cash used in investing activities                                                           | (235 )             | (462 )          |
| Financing Activities                                                                        |                    |                 |
| Changes in short-term notes payable                                                         | 45                 | (58 )           |
| Proceeds from issuance of long-term debt                                                    | 123                | 224             |
| Payments on long-term debt                                                                  | (1,165 )           | (1,313 )        |
| Proceeds from issuance of common stock                                                      | 80                 | 122             |
| Issuance costs on debt and equity securities                                                | (1 )               | —               |
| Excess tax benefits from share-based payment arrangements                                   | 7                  | 57              |
| Contribution from noncontrolling interests                                                  | 9                  | —               |
| Distributions to noncontrolling interests                                                   | (15 )              | (46 )           |
| Dividends paid to stockholders                                                              | (85 )              | (374 )          |
| Cash used in financing activities                                                           | (1,002 )           | (1,388 )        |
| Effect of Exchange Rate Changes on Cash                                                     | (14 )              | 65              |
| Summary                                                                                     |                    |                 |
| Decrease in cash and cash equivalents                                                       | (804 )             | (1,836 )        |

|                                                     |         |         |
|-----------------------------------------------------|---------|---------|
| Cash and cash equivalents at beginning of year      | 4,318   | 5,444   |
| Cash and cash equivalents at end of period          | \$3,514 | \$3,608 |
| See Notes to the Consolidated Financial Statements. |         |         |

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Consolidated Statements of Equity

| In millions (Unaudited)                                                        | Three Months Ended |                 |
|--------------------------------------------------------------------------------|--------------------|-----------------|
|                                                                                | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Preferred Stock                                                                |                    |                 |
| Balance at beginning of year and end of period                                 | \$4,000            | \$4,000         |
| Common Stock                                                                   |                    |                 |
| Balance at beginning of year                                                   | 3,008              | 2,961           |
| Common stock issued                                                            | 16                 | 27              |
| Balance at end of period                                                       | 3,024              | 2,988           |
| Additional Paid-in Capital                                                     |                    |                 |
| Balance at beginning of year                                                   | 3,281              | 2,663           |
| Common stock issued                                                            | 64                 | 95              |
| Stock-based compensation and allocation of ESOP shares                         | 42                 | 88              |
| Balance at end of period                                                       | 3,387              | 2,846           |
| Retained Earnings                                                              |                    |                 |
| Balance at beginning of year                                                   | 18,495             | 19,087          |
| Net income available for The Dow Chemical Company common stockholders          | 550                | 412             |
| Dividends declared on common stock (per share: \$0.32 in 2013, \$0.25 in 2012) | (379)              | (292)           |
| Other                                                                          | (4)                | (4)             |
| Balance at end of period                                                       | 18,662             | 19,203          |
| Accumulated Other Comprehensive Loss                                           |                    |                 |
| Balance at beginning of year                                                   | (7,516)            | (5,996)         |
| Other comprehensive income (loss)                                              | (178)              | 410             |
| Balance at end of period                                                       | (7,694)            | (5,586)         |
| Unearned ESOP Shares                                                           |                    |                 |
| Balance at beginning of year                                                   | (391)              | (434)           |
| Shares allocated to ESOP participants                                          | 10                 | 9               |
| Balance at end of period                                                       | (381)              | (425)           |
| The Dow Chemical Company's Stockholders' Equity                                | 20,998             | 23,026          |
| Noncontrolling Interests                                                       |                    |                 |
| Balance at beginning of year                                                   | 990                | 1,010           |
| Net income attributable to noncontrolling interests                            | 25                 | 23              |
| Distributions to noncontrolling interests                                      | (15)               | (46)            |
| Capital contributions                                                          | 9                  | —               |
| Consolidation of a variable interest entity                                    | —                  | 37              |
| Other                                                                          | (11)               | 1               |
| Balance at end of period                                                       | 998                | 1,025           |
| Total Equity                                                                   | \$21,996           | \$24,051        |
| See Notes to the Consolidated Financial Statements.                            |                    |                 |

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(Unaudited) PART I – FINANCIAL INFORMATION, Item 1. Financial Statements  
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## NOTE 1 – CONSOLIDATED FINANCIAL STATEMENTS

The unaudited interim consolidated financial statements of The Dow Chemical Company and its subsidiaries (“Dow” or the “Company”) were prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) and reflect all adjustments (including normal recurring accruals) which, in the opinion of management, are considered necessary for the fair presentation of the results for the periods presented. These statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2012.

## NOTE 2 – RECENT ACCOUNTING GUIDANCE

## Recently Adopted Accounting Guidance

During the first quarter of 2013, the Company adopted Accounting Standards Update (“ASU”) ASU 2011-11, “Balance Sheet (Topic 210): Disclosures about Offsetting Assets and Liabilities,” which requires entities to disclose both gross and net information about both instruments and transactions eligible for offset in the statement of financial position and instruments and transactions subject to an agreement similar to a master netting agreement and ASU 2013-01, “Balance Sheet (Topic 210): Clarifying the Scope of Disclosures about Offsetting Asset and Liabilities,” which clarifies the scope of the offsetting disclosures of ASU 2011-11. The objective of the disclosure is to facilitate comparison between those entities that prepare their financial statements on the basis of U.S. GAAP and those entities that prepare their financial statements on the basis of International Financial Reporting Standards. The adoption of this standard was immaterial to the consolidated financial statements.

During the first quarter of 2013, the Company adopted ASU 2013-02, “Comprehensive Income (Topic 220): Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income,” which requires entities to provide information about the amounts reclassified out of accumulated other comprehensive income, by component.

In addition, entities are required to present, either on the face of the statement where net income is presented or in the notes, significant amounts reclassified out of accumulated other comprehensive income by the respective line items of net income but only if the amount reclassified is required under U.S. GAAP to be reclassified to net income in its entirety in the same reporting period. For other amounts that are not required under U.S. GAAP to be reclassified in their entirety to net income, entities are required to cross-reference to other disclosures required under U.S. GAAP that provide additional detail on these amounts. See Note 16 for the disclosures related to this adoption.

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## Accounting Guidance Issued But Not Adopted as of March 31, 2013

In February 2013, the Financial Accounting Standards Board ("FASB") issued ASU 2013-04, "Liabilities (Topic 405): Obligations Resulting from Joint and Several Liability Arrangements for Which the Total Amount of the Obligation is Fixed at the Reporting Date," which defines how entities measure obligations from joint and several liability arrangements for which the total amount of the obligation is fixed at the reporting date and for which no guidance exists, except for obligations addressed within existing guidance in U.S. GAAP. The guidance also requires entities to disclose the nature and amount of the obligation as well as other information about those obligations. This ASU is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Retrospective presentation for all comparative periods presented is required and early adoption is permitted. The Company is currently evaluating the impact of adopting this guidance.

In March 2013, the FASB issued ASU 2013-05, "Foreign Currency Matters (Topic 830): Parent's Accounting for the Cumulative Translation Adjustment upon Derecognition of Certain Subsidiaries or Groups of Assets within a Foreign Entity or of an Investment in a Foreign Entity," which defines the treatment of the release of cumulative translation adjustments upon derecognition of certain subsidiaries or groups of assets within a foreign entity or of an investment in a foreign entity. This ASU is effective for fiscal years, and interim periods within those years, beginning after December 15, 2013. Early adoption is permitted and prior periods should not be adjusted. The Company does not expect the adoption of this guidance to have a material impact on the consolidated financial statements.

## NOTE 3 – RESTRUCTURING

## 4Q12 Restructuring

On October 23, 2012, the Company's Board of Directors approved a restructuring plan ("4Q12 Restructuring") to advance the next stage of the Company's transformation and to address macroeconomic uncertainties. The 4Q12 Restructuring plan accelerates the Company's structural cost reduction program and will affect approximately 2,850 positions and result in the shutdown of approximately 20 manufacturing facilities. These actions are expected to be completed primarily by December 31, 2014. As a result of the 4Q12 Restructuring activities, the Company recorded pretax restructuring charges of \$990 million in the fourth quarter of 2012 consisting of costs associated with exit or disposal activities of \$39 million, severance costs of \$375 million and asset write-downs and write-offs of \$576 million.

The severance component of the 4Q12 Restructuring charge of \$375 million was for the separation of approximately 2,850 employees under the terms of the Company's ongoing benefit arrangements, primarily over two years. At December 31, 2012, severance of \$8 million had been paid and a liability of \$367 million remained for 2,767 employees. In the first quarter of 2013, severance of \$69 million was paid, leaving a liability of \$298 million for approximately 2,000 employees at March 31, 2013.

The following table summarizes the activities related to the Company's 4Q12 Restructuring reserve:

| 4Q12 Restructuring Activities        | Costs<br>Associated<br>with Exit or<br>Disposal<br>Activities | Severance<br>Costs | Total   |
|--------------------------------------|---------------------------------------------------------------|--------------------|---------|
| In millions                          |                                                               |                    |         |
| Reserve balance at December 31, 2012 | \$ 30                                                         | \$ 367             | \$ 397  |
| Cash payments                        | (1                                                            | ) (69              | ) (70 ) |
| Reserve balance at March 31, 2013    | \$ 29                                                         | \$ 298             | \$ 327  |

The reserve balance is included in the consolidated balance sheets as "Accrued and other current liabilities" and "Other noncurrent obligations."

#### 1Q12 Restructuring

On March 27, 2012, the Company's Board of Directors approved a restructuring plan ("1Q12 Restructuring") to optimize its portfolio, respond to changing and volatile economic conditions, particularly in Western Europe, and to advance the Company's Efficiency for Growth program. The 1Q12 Restructuring plan included the shutdown of a number of manufacturing facilities and the elimination of approximately 900 positions. These actions are expected to be completed primarily by December 31, 2013. As a result of the 1Q12 Restructuring activities, the Company recorded pretax restructuring charges of \$357 million in the first quarter of 2012 consisting of costs associated with exit or disposal activities of \$150 million, severance costs of \$113 million and asset write-downs and write-offs of \$94 million. The impact of these charges was shown as "Restructuring charges" in the consolidated statements of income.



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The severance component of the 1Q12 Restructuring charge of \$113 million was for the separation of approximately 900 employees under the terms of the Company's ongoing benefit arrangements, primarily by December 31, 2013. At December 31, 2012, severance of \$82 million had been paid and a liability of \$31 million remained for 248 employees. In the first quarter of 2013, severance of \$20 million was paid, leaving a liability of \$11 million for 143 employees at March 31, 2013.

The following table summarizes the activities related to the Company's 1Q12 Restructuring reserve:

## 1Q12 Restructuring Activities

|                                      | Costs Associated<br>with Exit or<br>Disposal Activities | Severance Costs | Total |
|--------------------------------------|---------------------------------------------------------|-----------------|-------|
| In millions                          |                                                         |                 |       |
| Reserve balance at December 31, 2012 | \$56                                                    | \$31            | \$87  |
| Cash payments                        | (4                                                      | ) (20           | ) (24 |
| Noncash settlements                  | (7                                                      | ) —             | (7    |
| Foreign currency impact              | (1                                                      | ) —             | (1    |
| Reserve balance at March 31, 2013    | \$44                                                    | \$11            | \$55  |

The reserve balance is included in the consolidated balance sheets as "Accrued and other current liabilities" and "Other noncurrent obligations."

Dow expects to incur additional costs in the future related to its restructuring activities, as the Company continually looks for ways to enhance the efficiency and cost effectiveness of its operations, and to ensure competitiveness across its businesses and across geographic areas. Future costs are expected to include demolition costs related to closed facilities and restructuring plan implementation costs; these costs will be recognized as incurred. The Company also expects to incur additional employee-related costs, including involuntary termination benefits, related to its other optimization activities. These costs cannot be reasonably estimated at this time.

## NOTE 4 – INVENTORIES

The following table provides a breakdown of inventories:

| Inventories       | Mar 31, 2013 | Dec 31, 2012 |
|-------------------|--------------|--------------|
| In millions       |              |              |
| Finished goods    | \$5,384      | \$4,880      |
| Work in process   | 2,209        | 1,910        |
| Raw materials     | 914          | 866          |
| Supplies          | 828          | 820          |
| Total inventories | \$9,335      | \$8,476      |

The reserves reducing inventories from the first-in, first-out ("FIFO") basis to the last-in, first-out ("LIFO") basis amounted to \$887 million at March 31, 2013 and \$842 million at December 31, 2012.

## NOTE 5 – GOODWILL AND OTHER INTANGIBLE ASSETS

The following table shows the carrying amount of goodwill by operating segment:

| Goodwill    | Electronic | Coatings   | Ag       | Perf      | Perf     | Feedstocks | Total |
|-------------|------------|------------|----------|-----------|----------|------------|-------|
| In millions | and        | and Infra- | Sciences | Materials | Plastics | and Energy |       |

|                                           | Functional<br>Materials | structure<br>Solutions |         |       |         |      |          |   |
|-------------------------------------------|-------------------------|------------------------|---------|-------|---------|------|----------|---|
| Net goodwill at Dec 31, 2012              | \$4,945                 | \$4,052                | \$1,558 | \$740 | \$1,381 | \$63 | \$12,739 |   |
| Sale of a Plastics Additives product line | —                       | —                      | —       | (3    | ) —     | —    | (3       | ) |
| Foreign currency impact                   | (13                     | ) (17                  | ) —     | (1    | ) (10   | ) —  | (41      | ) |
| Net goodwill at Mar 31, 2013              | \$4,932                 | \$4,035                | \$1,558 | \$736 | \$1,371 | \$63 | \$12,695 |   |

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The following table provides information regarding the Company's other intangible assets:

| Other Intangible Assets<br>In millions      | At March 31, 2013     |                          |           | At December 31, 2012  |                          |           |
|---------------------------------------------|-----------------------|--------------------------|-----------|-----------------------|--------------------------|-----------|
|                                             | Gross Carrying Amount | Accumulated Amortization | Net       | Gross Carrying Amount | Accumulated Amortization | Net       |
| Intangible assets with finite lives:        |                       |                          |           |                       |                          |           |
| Licenses and intellectual property          | \$1,762               | \$(787)                  | ) \$975   | \$1,729               | \$(747)                  | ) \$982   |
| Patents                                     | 119                   | (100)                    | ) 19      | 120                   | (100)                    | ) 20      |
| Software                                    | 1,084                 | (563)                    | ) 521     | 1,047                 | (548)                    | ) 499     |
| Trademarks                                  | 685                   | (298)                    | ) 387     | 691                   | (285)                    | ) 406     |
| Customer related                            | 3,593                 | (1,003)                  | ) 2,590   | 3,688                 | (974)                    | ) 2,714   |
| Other                                       | 158                   | (135)                    | ) 23      | 158                   | (131)                    | ) 27      |
| Total other intangible assets, finite lives | \$7,401               | \$(2,886)                | ) \$4,515 | \$7,433               | \$(2,785)                | ) \$4,648 |
| IPR&D (1), indefinite lives                 | 62                    | —                        | 62        | 63                    | —                        | 63        |
| Total other intangible assets               | \$7,463               | \$(2,886)                | ) \$4,577 | \$7,496               | \$(2,785)                | ) \$4,711 |

(1) In-process research and development ("IPR&D") purchased in a business combination.

The following table provides information regarding amortization expense related to intangible assets:

| Amortization Expense<br>In millions         | Three Months Ended |              |
|---------------------------------------------|--------------------|--------------|
|                                             | Mar 31, 2013       | Mar 31, 2012 |
| Other intangible assets, excluding software | \$115              | \$122        |
| Software, included in "Cost of sales"       | \$16               | \$15         |

Total estimated amortization expense for 2013 and the five succeeding fiscal years is as follows:

| Estimated Amortization Expense<br>In millions |       |
|-----------------------------------------------|-------|
| 2013                                          | \$526 |
| 2014                                          | \$504 |
| 2015                                          | \$486 |
| 2016                                          | \$475 |
| 2017                                          | \$441 |
| 2018                                          | \$424 |

## NOTE 6 – FINANCIAL INSTRUMENTS

## Investments

The Company's investments in marketable securities are primarily classified as available-for-sale.

| Investing Results<br>In millions                     | Three Months Ended |              |
|------------------------------------------------------|--------------------|--------------|
|                                                      | Mar 31, 2013       | Mar 31, 2012 |
| Proceeds from sales of available-for-sale securities | \$214              | \$134        |
| Gross realized gains                                 | \$36               | \$5          |
| Gross realized losses                                | \$(9)              | ) \$(4)      |



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The following table summarizes the contractual maturities of the Company's investments in debt securities:

Contractual Maturities of Debt Securities  
at March 31, 2013

| In millions       | Amortized Cost | Fair Value |
|-------------------|----------------|------------|
| Within one year   | \$23           | \$24       |
| One to five years | 413            | 456        |
| Six to ten years  | 549            | 597        |
| After ten years   | 177            | 211        |
| Total             | \$1,162        | \$1,288    |

At March 31, 2013, the Company had \$1,250 million (\$1,701 million at December 31, 2012) of held-to-maturity securities (primarily Treasury Bills) classified as cash equivalents, as these securities had original maturities of three months or less at the time of purchase. The Company's investments in held-to-maturity securities are held at amortized cost, which approximates fair value. At March 31, 2013, the Company had investments in money market funds of \$169 million classified as cash equivalents (\$252 million at December 31, 2012).

The net unrealized loss from mark-to-market adjustments recognized in earnings during the three-month period ended March 31, 2013 on trading securities held at March 31, 2013 was \$2 million (\$3 million during the three-month period ended March 31, 2012).

The following table provides the fair value and gross unrealized losses of the Company's investments that were deemed to be temporarily impaired at March 31, 2013 and December 31, 2012, aggregated by investment category: Temporarily Impaired Securities Less than 12 Months (1)

| In millions                           | At March 31, 2013 |                   | At December 31, 2012 |                   |
|---------------------------------------|-------------------|-------------------|----------------------|-------------------|
|                                       | Fair Value        | Unrealized Losses | Fair Value           | Unrealized Losses |
| Corporate bonds                       | \$44              | \$(1 )            | \$22                 | \$(1 )            |
| Equity securities                     | 157               | (3 )              | 30                   | (2 )              |
| Total temporarily impaired securities | \$201             | \$(4 )            | \$52                 | \$(3 )            |

(1) Unrealized losses of 12 months or more were less than \$1 million.

Portfolio managers regularly review the Company's holdings to determine if any investments are other-than-temporarily impaired. The analysis includes reviewing the amount of the impairment, as well as the length of time it has been impaired. In addition, specific guidelines for each instrument type are followed to determine if an other-than-temporary impairment has occurred.

For debt securities, the credit rating of the issuer, current credit rating trends, the trends of the issuer's overall sector, the ability of the issuer to pay expected cash flows and the length of time the security has been in a loss position are considered in determining whether unrealized losses represent an other-than-temporary impairment. The Company did not have any credit-related losses during the three-month periods ended March 31, 2013 or March 31, 2012.

For equity securities, the Company's investments are primarily in Standard & Poor's ("S&P") 500 companies; however, the Company's policies allow investments in companies outside of the S&P 500. The largest holdings are Exchange Traded Funds that represent the S&P 500 index or an S&P 500 sector or subset; the Company also has holdings in Exchange Traded Funds that represent emerging markets. The Company considers the evidence to support the recovery of the cost basis of a security including volatility of the stock, the length of time the security has been in a loss position, value and growth expectations, and overall market and sector fundamentals, as well as technical analysis, in determining whether unrealized losses represent an other-than-temporary impairment. In the three-month period ended March 31, 2013, other-than-temporary impairment write-downs on investments still held by the Company were \$1 million (\$4 million in the three-month period ended March 31, 2012).

The aggregate cost of the Company's cost method investments totaled \$174 million at March 31, 2013 (\$176 million at December 31, 2012). Due to the nature of these investments, the fair market value is not readily determinable. These investments are reviewed quarterly for impairment indicators. The Company's impairment analysis resulted in no reduction in the cost basis of these investments for the three-month period ended March 31, 2013 (no reduction in the three-month period ended March 31, 2012).

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The following table summarizes the fair value of financial instruments at March 31, 2013 and December 31, 2012:

## Fair Value of Financial Instruments

| In millions                                       | At March 31, 2013 |       |           |            | At December 31, 2012 |       |           |            |
|---------------------------------------------------|-------------------|-------|-----------|------------|----------------------|-------|-----------|------------|
|                                                   | Cost              | Gain  | Loss      | Fair Value | Cost                 | Gain  | Loss      | Fair Value |
| Marketable securities: (1)                        |                   |       |           |            |                      |       |           |            |
| Debt securities:                                  |                   |       |           |            |                      |       |           |            |
| Government debt (2)                               | \$492             | \$51  | \$—       | \$543      | \$506                | \$59  | \$—       | \$565      |
| Corporate bonds                                   | 670               | 76    | (1)       | 745        | 676                  | 81    | (1)       | 756        |
| Total debt securities                             | \$1,162           | \$127 | \$(1)     | \$1,288    | \$1,182              | \$140 | \$(1)     | \$1,321    |
| Equity securities                                 | 583               | 132   | (3)       | 712        | 634                  | 109   | (3)       | 740        |
| Total marketable securities                       | \$1,745           | \$259 | \$(4)     | \$2,000    | \$1,816              | \$249 | \$(4)     | \$2,061    |
| Long-term debt incl. debt due within one year (3) | \$(19,614)        | \$29  | \$(2,972) | \$(22,557) | \$(20,591)           | \$24  | \$(3,195) | \$(23,762) |
| Derivatives relating to:                          |                   |       |           |            |                      |       |           |            |
| Interest rates                                    | \$—               | \$1   | \$(6)     | \$(5)      | \$—                  | \$1   | \$(6)     | \$(5)      |
| Commodities (4)                                   | \$—               | \$40  | \$(7)     | \$33       | \$—                  | \$26  | \$(7)     | \$19       |
| Foreign currency                                  | \$—               | \$19  | \$(30)    | \$(11)     | \$—                  | \$34  | \$(20)    | \$14       |

(1) Included in “Other investments” in the consolidated balance sheets.

(2) U.S. Treasury obligations, U.S. agency obligations, agency mortgage-backed securities and other municipalities’ obligations.

(3) Cost includes fair value adjustments of \$23 million at March 31, 2013 and \$23 million at December 31, 2012.

(4) Presented net of cash collateral, as disclosed in Note 7.

## Risk Management

Dow’s business operations give rise to market risk exposure due to changes in interest rates, foreign currency exchange rates, commodity prices and other market factors such as equity prices. To manage such risks effectively, the Company enters into hedging transactions, pursuant to established guidelines and policies, which enable it to mitigate the adverse effects of financial market risk. Derivatives used for this purpose are designated as cash flow, fair value or net foreign investment hedges where appropriate. Accounting guidance requires companies to recognize all derivative instruments as either assets or liabilities at fair value. A secondary objective is to add value by creating additional nonspecific exposures within established limits and policies; derivatives used for this purpose are not designated as hedges. The potential impact of creating such additional exposures is not material to the Company’s results.

The Company’s risk management program for interest rate, foreign currency and commodity risks is based on fundamental, mathematical and technical models that take into account the implicit cost of hedging. Risks created by derivative instruments and the mark-to-market valuations of positions are strictly monitored at all times, using value at risk and stress tests. Counterparty credit risk arising from these contracts is not significant because the Company minimizes counterparty concentration, deals primarily with major financial institutions of solid credit quality, and the majority of its hedging transactions mature in less than three months. In addition, the Company minimizes concentrations of credit risk through its global orientation by transacting with large, internationally diversified financial counterparties. It is the Company’s policy to not have credit-risk-related contingent features in its derivative instruments. No significant concentration of counterparty credit risk existed at March 31, 2013. The Company does not anticipate losses from credit risk, and the net cash requirements arising from counterparty risk associated with risk management activities are not expected to be material in 2013.

The Company revises its strategies as market conditions dictate and management reviews its overall financial strategies and the impacts from using derivatives in its risk management program with the Company’s Board of Directors.

#### Interest Rate Risk Management

The Company enters into various interest rate contracts with the objective of lowering funding costs or altering interest rate exposures related to fixed and variable rate obligations. In these contracts, the Company agrees with other parties to exchange, at specified intervals, the difference between fixed and floating interest amounts calculated on an agreed-upon notional principal amount. At March 31, 2013, the Company had open interest rate swaps with maturity dates that extend to 2021.

#### Foreign Currency Risk Management

The Company's global operations require active participation in foreign exchange markets. The Company enters into foreign exchange forward contracts and options, and cross-currency swaps to hedge various currency exposures or create desired exposures. Exposures primarily relate to assets, liabilities and bonds denominated in foreign currencies, as well as economic



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exposure, which is derived from the risk that currency fluctuations could affect the dollar value of future cash flows related to operating activities. The primary business objective of the activity is to optimize the U.S. dollar value of the Company's assets, liabilities and future cash flows with respect to exchange rate fluctuations. Assets and liabilities denominated in the same foreign currency are netted, and only the net exposure is hedged. At March 31, 2013, the Company had forward contracts, options and cross-currency swaps to buy, sell or exchange foreign currencies. These contracts had various expiration dates, primarily in the second quarter of 2013.

**Commodity Risk Management**

The Company has exposure to the prices of commodities in its procurement of certain raw materials. The primary purpose of commodity hedging activities is to manage the price volatility associated with these forecasted inventory purchases. At March 31, 2013, the Company had futures contracts, options and swaps to buy, sell or exchange commodities. These agreements had various expiration dates through the fourth quarter of 2015.

**Accounting for Derivative Instruments and Hedging Activities****Cash Flow Hedges**

For derivatives that are designated and qualify as cash flow hedging instruments, the effective portion of the gain or loss on the derivative is recorded in "Accumulated other comprehensive income (loss)" ("AOCI"); it is reclassified to "Cost of sales" in the same period or periods that the hedged transaction affects income. The unrealized amounts in AOCI fluctuate based on changes in the fair value of open contracts at the end of each reporting period. The Company anticipates volatility in AOCI and net income from its cash flow hedges. The amount of volatility varies with the level of derivative activities and market conditions during any period. Gains and losses on the derivatives representing either hedge ineffectiveness or hedge components excluded from the assessment of effectiveness are recognized in current period income.

The Company had open interest rate derivatives designated as cash flow hedges at March 31, 2013 with a net loss of \$3 million after tax and a notional U.S. dollar equivalent of \$441 million (net loss of \$3 million after tax and a notional U.S. dollar equivalent of \$433 million December 31, 2012).

Current open foreign currency forward contracts hedge the currency risk of forecasted feedstock purchase transactions until October 2013. The effective portion of the mark-to-market effects of the foreign currency forward contracts is recorded in AOCI; it is reclassified to income in the same period or periods that the underlying feedstock purchase affects income. The net gain from the foreign currency hedges included in AOCI at March 31, 2013 was \$2 million after tax (net loss of \$14 million after tax at December 31, 2012). At March 31, 2013, the Company had open forward contracts with various expiration dates to buy, sell or exchange foreign currencies with a notional U.S. dollar equivalent of \$441 million (\$366 million at December 31, 2012).

Commodity swaps, futures and option contracts with maturities of not more than 36 months are utilized and designated as cash flow hedges of forecasted commodity purchases. Current open contracts hedge forecasted transactions until December 2014. The effective portion of the mark-to-market effect of the cash flow hedge instrument is recorded in AOCI; it is reclassified to income in the same period or periods that the underlying commodity purchase affects income. The net gain from commodity hedges included in AOCI at March 31, 2013 was \$33 million after tax (net gain of \$24 million after tax at December 31, 2012). At March 31, 2013 and December 31, 2012, the Company had the following gross aggregate notionals of outstanding commodity forward and futures contracts to hedge forecasted purchases:

| Commodity   | Mar 31,<br>2013 | Dec 31,<br>2012 | Notional Volume Unit                  |
|-------------|-----------------|-----------------|---------------------------------------|
| Corn        | 5.8             | 1.9             | million bushels                       |
| Crude Oil   | 0.4             | 0.4             | million barrels                       |
| Ethane      | 1.9             | 1.8             | million barrels                       |
| Naphtha     | 41.0            | 90.0            | kilotons                              |
| Natural Gas | 162.2           | 186.0           | million million British thermal units |
| Soybeans    | 2.1             | 1.3             | million bushels                       |

The net after-tax amounts to be reclassified from AOCI to income within the next 12 months are a \$30 million gain for commodity contracts and a \$2 million gain for foreign currency contracts.

#### Fair Value Hedges

For derivative instruments that are designated and qualify as fair value hedges, the gain or loss on the derivative as well as the offsetting loss or gain on the hedged item attributable to the hedged risk are recognized in current period income and reflected

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as “Interest expense and amortization of debt discount” in the consolidated statements of income. The short-cut method is used when the criteria are met. The Company had no open interest rate swaps designated as fair value hedges of underlying fixed rate debt obligations at March 31, 2013 or December 31, 2012.

**Net Foreign Investment Hedges**

For derivative instruments that are designated and qualify as net foreign investment hedges, the effective portion of the gain or loss on the derivative is included in “Cumulative Translation Adjustments” in AOCI. At March 31, 2013 and December 31, 2012, the Company had no open forward contracts or outstanding options to buy, sell or exchange foreign currencies designated as net foreign investment hedges. At March 31, 2013, the Company had outstanding foreign-currency denominated debt designated as a hedge of net foreign investment of \$212 million (\$233 million at December 31, 2012). The result of hedges of the Company’s net investment in foreign operations included in “Cumulative Translation Adjustments” in AOCI was a net gain of \$13 million after tax at March 31, 2013 (net gain of \$22 million after tax at December 31, 2012). See Note 16 for further detail on changes in AOCI.

**Other Derivative Instruments**

The Company utilizes futures, options and swap instruments that are effective as economic hedges of commodity price exposures, but do not meet the hedge accounting criteria for derivatives and hedging. At March 31, 2013 and December 31, 2012, the Company had the following gross aggregate notional of outstanding commodity contracts:

| Commodity   | Mar 31,<br>2013 | Dec 31,<br>2012 | Notional Volume Unit                  |
|-------------|-----------------|-----------------|---------------------------------------|
| Ethane      | 0.8             | 1.0             | million barrels                       |
| Naphtha     | 20.0            | —               | kilotons                              |
| Natural Gas | 24.4            | 33.0            | million million British thermal units |

The Company also uses foreign exchange forward contracts, options, and cross-currency swaps that are not designated as hedging instruments primarily to manage foreign currency exposure. The Company had open foreign exchange contracts with various expiration dates to buy, sell or exchange foreign currencies with a gross notional U.S. dollar equivalent of \$12,861 million at March 31, 2013 (\$17,637 million at December 31, 2012) and open interest rate swaps with a gross notional U.S. dollar equivalent of \$639 million at March 31, 2013 (\$472 million at December 31, 2012).

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The following table provides the fair value and gross balance sheet classification of derivative instruments at March 31, 2013 and December 31, 2012:

| Fair Value of Derivative Instruments<br>In millions | Balance Sheet Classification          | Mar 31,<br>2013 | Dec 31,<br>2012 |
|-----------------------------------------------------|---------------------------------------|-----------------|-----------------|
| Asset Derivatives                                   |                                       |                 |                 |
| Derivatives designated as hedges:                   |                                       |                 |                 |
| Interest rates                                      | Other current assets                  | \$ 1            | \$ 1            |
| Commodities                                         | Other current assets                  | 43              | 28              |
| Foreign currency                                    | Accounts and notes receivable – Other | 8               | 3               |
| Total derivatives designated as hedges              |                                       | \$52            | \$32            |
| Derivatives not designated as hedges:               |                                       |                 |                 |
| Commodities                                         | Other current assets                  | \$ 1            | \$ 3            |
| Foreign currency                                    | Accounts and notes receivable – Other | 37              | 52              |
| Total derivatives not designated as hedges          |                                       | \$38            | \$55            |
| Total asset derivatives                             |                                       | \$90            | \$87            |
| Liability Derivatives                               |                                       |                 |                 |
| Derivatives designated as hedges:                   |                                       |                 |                 |
| Interest rates                                      | Accounts payable – Other              | \$ 5            | \$ 5            |
| Commodities                                         | Accounts payable – Other              | 11              | 21              |
| Foreign currency                                    | Accounts payable – Other              | 1               | 14              |
| Total derivatives designated as hedges              |                                       | \$17            | \$40            |
| Derivatives not designated as hedges:               |                                       |                 |                 |
| Interest rates                                      | Accounts payable – Other              | \$ 1            | \$ 1            |
| Commodities                                         | Accounts payable – Other              | 1               | 6               |
| Foreign currency                                    | Accounts payable – Other              | 55              | 27              |
| Total derivatives not designated as hedges          |                                       | \$57            | \$34            |
| Total liability derivatives                         |                                       | \$74            | \$74            |

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## NOTE 7 – FAIR VALUE MEASUREMENTS

## Fair Value Measurements on a Recurring Basis

The following tables summarize the bases used to measure certain assets and liabilities at fair value on a recurring basis:

| Basis of Fair Value Measurements on a Recurring Basis at March 31, 2013 | Quoted Prices in Active Markets for Identical Items (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Counterparty and Cash Collateral Netting (1) | Total      |
|-------------------------------------------------------------------------|---------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|----------------------------------------------|------------|
| In millions                                                             |                                                               |                                               |                                           |                                              |            |
| Assets at fair value:                                                   |                                                               |                                               |                                           |                                              |            |
| Cash equivalents (2)                                                    | \$—                                                           | \$1,419                                       | \$—                                       | \$—                                          | \$1,419    |
| Interests in trade accounts receivable conduits (3)                     | —                                                             | —                                             | 1,339                                     | —                                            | 1,339      |
| Equity securities (4)                                                   | 669                                                           | 43                                            | —                                         | —                                            | 712        |
| Debt securities: (4)                                                    |                                                               |                                               |                                           |                                              |            |
| Government debt (5)                                                     | —                                                             | 543                                           | —                                         | —                                            | 543        |
| Corporate bonds                                                         | —                                                             | 745                                           | —                                         | —                                            | 745        |
| Derivatives relating to: (6)                                            |                                                               |                                               |                                           |                                              |            |
| Interest rates                                                          | —                                                             | 1                                             | —                                         | —                                            | 1          |
| Commodities                                                             | 18                                                            | 26                                            | —                                         | (4                                           | ) 40       |
| Foreign currency                                                        | —                                                             | 45                                            | —                                         | (26                                          | ) 19       |
| Total assets at fair value                                              | \$687                                                         | \$2,822                                       | \$1,339                                   | \$(30                                        | ) \$4,818  |
| Liabilities at fair value:                                              |                                                               |                                               |                                           |                                              |            |
| Long-term debt (7)                                                      | \$—                                                           | \$22,557                                      | \$—                                       | \$—                                          | \$22,557   |
| Derivatives relating to: (6)                                            |                                                               |                                               |                                           |                                              |            |
| Interest rates                                                          | —                                                             | 6                                             | —                                         | —                                            | 6          |
| Commodities                                                             | 6                                                             | 6                                             | —                                         | (5                                           | ) 7        |
| Foreign currency                                                        | —                                                             | 56                                            | —                                         | (26                                          | ) 30       |
| Total liabilities at fair value                                         | \$6                                                           | \$22,625                                      | \$—                                       | \$(31                                        | ) \$22,600 |

(1) Cash collateral amounts represent the estimated net settlement amount when applying netting and set-off rights included in master netting arrangements between the Company and its counterparties and the payable or receivable for cash collateral held or placed with the same counterparty.

(2) Primarily Treasury Bills included in "Cash and cash equivalents" in the consolidated balance sheets and held at amortized cost, which approximately fair value.

(3) Included in "Accounts and notes receivable – Other" in the consolidated balance sheets. See Note 9 for additional information on transfers of financial assets.

(4) The Company's investments in equity and debt securities are primarily classified as available-for-sale and are included in "Other investments" in the consolidated balance sheets.

(5) U.S. Treasury obligations, U.S. agency obligations, agency mortgage-backed securities and other municipalities' obligations.

(6) See Note 6 for the classification of derivatives in the consolidated balance sheets.

(7) See Note 6 for information on fair value adjustments to long-term debt, included at cost in the consolidated balance sheets.

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| Basis of Fair Value Measurements<br>on a Recurring Basis<br>at December 31, 2012 | Quoted Prices<br>in Active<br>Markets for<br>Identical Items<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) | Counterparty<br>and Cash<br>Collateral<br>Netting (1) | Total      |
|----------------------------------------------------------------------------------|---------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------|------------|
| In millions                                                                      |                                                                           |                                                           |                                                    |                                                       |            |
| Assets at fair value:                                                            |                                                                           |                                                           |                                                    |                                                       |            |
| Cash equivalents (2)                                                             | \$—                                                                       | \$1,953                                                   | \$—                                                | \$—                                                   | \$1,953    |
| Interests in trade accounts receivable<br>conduits (3)                           | —                                                                         | —                                                         | 1,057                                              | —                                                     | 1,057      |
| Equity securities (4)                                                            | 702                                                                       | 38                                                        | —                                                  | —                                                     | 740        |
| Debt securities: (4)                                                             |                                                                           |                                                           |                                                    |                                                       |            |
| Government debt (5)                                                              | —                                                                         | 565                                                       | —                                                  | —                                                     | 565        |
| Corporate bonds                                                                  | —                                                                         | 756                                                       | —                                                  | —                                                     | 756        |
| Derivatives relating to: (6)                                                     |                                                                           |                                                           |                                                    |                                                       |            |
| Interest rates                                                                   | —                                                                         | 1                                                         | —                                                  | —                                                     | 1          |
| Commodities                                                                      | 9                                                                         | 22                                                        | —                                                  | (5                                                    | ) 26       |
| Foreign currency                                                                 | —                                                                         | 55                                                        | —                                                  | (21                                                   | ) 34       |
| Total assets at fair value                                                       | \$711                                                                     | \$3,390                                                   | \$1,057                                            | \$(26                                                 | ) \$5,132  |
| Liabilities at fair value:                                                       |                                                                           |                                                           |                                                    |                                                       |            |
| Long-term debt (7)                                                               | \$—                                                                       | \$23,762                                                  | \$—                                                | \$—                                                   | \$23,762   |
| Derivatives relating to: (6)                                                     |                                                                           |                                                           |                                                    |                                                       |            |
| Interest rates                                                                   | —                                                                         | 6                                                         | —                                                  | —                                                     | 6          |
| Commodities                                                                      | 16                                                                        | 11                                                        | —                                                  | (20                                                   | ) 7        |
| Foreign currency                                                                 | —                                                                         | 41                                                        | —                                                  | (21                                                   | ) 20       |
| Total liabilities at fair value                                                  | \$16                                                                      | \$23,820                                                  | \$—                                                | \$(41                                                 | ) \$23,795 |

(1) Cash collateral amounts represent the estimated net settlement amount when applying netting and set-off rights included in master netting arrangements between the Company and its counterparties and the payable or receivable for cash collateral held or placed with the same counterparty.

(2) Primarily Treasury Bills included in "Cash and cash equivalents" in the consolidated balance sheets and held at amortized cost, which approximately fair value.

(3) Included in "Accounts and notes receivable – Other" in the consolidated balance sheets. See Note 9 for additional information on transfers of financial assets.

(4) The Company's investments in equity and debt securities are primarily classified as available-for-sale and are included in "Other investments" in the consolidated balance sheets.

(5) U.S. Treasury obligations, U.S. agency obligations, agency mortgage-backed securities and other municipalities' obligations.

(6) See Note 6 for the classification of derivatives in the consolidated balance sheets.

(7) See Note 6 for information on fair value adjustments to long-term debt, included at cost in the consolidated balance sheets.

Assets and liabilities related to forward contracts, interest rate swaps, currency swaps, options and other conditional or exchange contracts executed with the same counterparty under a master netting arrangement are netted. Collateral accounts are netted with corresponding liabilities. The Company posted cash collateral of \$11 million at March 31, 2013 (\$20 million at December 31, 2012).

For assets and liabilities classified as Level 1 measurements (measured using quoted prices in active markets), total fair value is either the price of the most recent trade at the time of the market close or the official close price, as defined by the exchange in which the asset is most actively traded on the last trading day of the period, multiplied by the number of units held without consideration of transaction costs.

For assets and liabilities classified as Level 2 measurements, where the security is frequently traded in less active markets, fair value is based on the closing price at the end of the period; where the security is less frequently traded,

fair value is based on the price a dealer would pay for the security or similar securities, adjusted for any terms specific to that asset or liability, or by using observable market data points of similar, more liquid securities to imply the price. Market inputs are obtained from well-established and recognized vendors of market data and subjected to tolerance/quality checks.

For derivative assets and liabilities, standard industry models are used to calculate the fair value of the various financial instruments based on significant observable market inputs, such as foreign exchange rates, commodity prices, swap rates, interest rates and implied volatilities obtained from various market sources. Market inputs are obtained from well-established and recognized vendors of market data and subjected to tolerance/quality checks.

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For all other assets and liabilities for which observable inputs are used, fair value is derived through the use of fair value models, such as a discounted cash flow model or other standard pricing models. See Note 6 for further information on the types of instruments used by the Company for risk management.

During the three-month period ended March 31, 2013, the Company transferred from Level 1 to Level 2 certain over-the-counter equity securities valued at \$4 million, as these securities trade in less active markets. There were no transfers between Levels 1 and 2 in the year ended December 31, 2012.

For assets classified as Level 3 measurements, the fair value is based on significant unobservable inputs including assumptions where there is little, if any, market activity. The fair value of the Company's interests held in trade receivable conduits is determined by calculating the expected amount of cash to be received using the key input of anticipated credit losses in the portfolio of receivables sold that have not yet been collected. Given the short-term nature of the underlying receivables, discount rate and prepayments are not factors in determining the fair value of the interests. See Note 9 for further information on assets classified as Level 3 measurements.

The following table summarizes the changes in fair value measurements using Level 3 inputs for the three months ended March 31, 2013 and 2012:

| Fair Value Measurements Using Level 3 Inputs<br>Interests Held in Trade Receivable Conduits (1)<br>In millions | Three Months Ended |                 |
|----------------------------------------------------------------------------------------------------------------|--------------------|-----------------|
|                                                                                                                | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Balance at beginning of period                                                                                 | \$1,057            | \$1,141         |
| Loss included in earnings (2)                                                                                  | (1                 | ) (3            |
| Purchases                                                                                                      | 329                | 1,953           |
| Settlements                                                                                                    | (46                | ) (1,662        |
| Balance at March 31                                                                                            | \$1,339            | \$1,429         |

(1)Included in "Accounts and notes receivable – Other" in the consolidated balance sheets.

(2)Included in "Selling, general and administrative expenses" in the consolidated statements of income.

#### Fair Value Measurements on a Nonrecurring Basis

The following table summarizes the bases used to measure certain assets and liabilities at fair value on a nonrecurring basis in the consolidated balance sheets at March 31, 2012:

| Basis of Fair Value Measurements<br>on a Nonrecurring Basis<br>at March 31, 2012<br>In millions | Significant<br>Other<br>Unobservable<br>Inputs<br>(Level 3) | Total<br>Losses<br>2012 |
|-------------------------------------------------------------------------------------------------|-------------------------------------------------------------|-------------------------|
|                                                                                                 |                                                             |                         |
| Assets at fair value:                                                                           |                                                             |                         |
| Long-lived assets and other assets                                                              | \$ —                                                        | \$(94 )                 |

As part of the 1Q12 Restructuring plan that was approved on March 27, 2012, the Company shut down a number of manufacturing facilities during 2012. The manufacturing assets and facilities associated with this plan were written down to zero in the first quarter of 2012 and a \$94 million impairment charge was included in "Restructuring charges" in the consolidated statements of income. See Note 3 for additional information on the Company's restructuring activities.

#### NOTE 8 – COMMITMENTS AND CONTINGENT LIABILITIES

Dow Corning Credit Facility



The Company is a 50 percent shareholder in Dow Corning Corporation ("Dow Corning"). On June 1, 2004, the Company agreed to provide a credit facility to Dow Corning as part of Dow Corning's Joint Plan of Reorganization. The aggregate amount of the facility was originally \$300 million; it was reduced to \$100 million effective June 1, 2012, of which the Company's share is \$50 million. At March 31, 2013, no draws had been taken against the credit facility.

#### Environmental Matters

Accruals for environmental matters are recorded when it is probable that a liability has been incurred and the amount of the liability can be reasonably estimated, based on current law and existing technologies. At March 31, 2013, the Company had accrued obligations of \$752 million for probable environmental remediation and restoration costs, including \$73 million for the

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remediation of Superfund sites. This is management's best estimate of the costs for remediation and restoration with respect to environmental matters for which the Company has accrued liabilities, although it is reasonably possible that the ultimate cost with respect to these particular matters could range up to approximately twice that amount. Consequently, it is reasonably possible that environmental remediation and restoration costs in excess of amounts accrued could have a material impact on the Company's results of operations, financial condition and cash flows. It is the opinion of the Company's management, however, that the possibility is remote that costs in excess of the range disclosed will have a material impact on the Company's results of operations, financial condition and cash flows. Inherent uncertainties exist in these estimates primarily due to unknown conditions, changing governmental regulations and legal standards regarding liability, and emerging remediation technologies for handling site remediation and restoration. At December 31, 2012, the Company had accrued obligations of \$754 million for probable environmental remediation and restoration costs, including \$69 million for the remediation of Superfund sites.

### Midland Off-Site Environmental Matters

On June 12, 2003, the Michigan Department of Environmental Quality ("MDEQ") issued a Hazardous Waste Operating License (the "License") to the Company's Midland, Michigan manufacturing site (the "Midland site"), which included provisions requiring the Company to conduct an investigation to determine the nature and extent of off-site contamination in the City of Midland soils, the Tittabawassee River and Saginaw River sediment and floodplain soils, and the Saginaw Bay, and, if necessary, undertake remedial action.

### City of Midland

The MDEQ, as a result of ongoing discussions with the Company regarding the implementation of the requirements of the License, announced on February 16, 2012, a proposed plan to resolve the issue of dioxin contamination in residential soils in Midland. As part of the proposed plan, the Company will sample soil at residential properties near the Midland site for the presence of dioxins to determine where clean-up may be required. On March 6, 2012, the Company submitted an Interim Response Activity Plan Designed to Meet Criteria ("Work Plan") to the MDEQ. On May 25, 2012, the Company submitted a revision to the Work Plan to the MDEQ to address agency and public comments. The MDEQ approved the Work Plan on June 1, 2012. Implementation of the Work Plan began on June 4, 2012. The Company submitted amendments to the Work Plan to increase the number of properties to be sampled in 2012. The amendments were approved by the MDEQ on July 23, 2012 and September 13, 2012. As required by the approved Work Plan, on February 15, 2013 the Company submitted a plan for properties to be sampled during 2013. Approval of the 2013 plan is anticipated in May.

### Tittabawassee and Saginaw Rivers, Saginaw Bay

The Company, the U.S. Environmental Protection Agency ("EPA") and the State of Michigan ("State") entered into an administrative order on consent ("AOC"), effective January 21, 2010, that requires the Company to conduct a remedial investigation, a feasibility study and a remedial design for the Tittabawassee River, the Saginaw River and the Saginaw Bay, and pay the oversight costs of the EPA and the State under the authority of the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA"). These actions, to be conducted under the lead oversight of the EPA, will build upon the investigative work completed under the State Resource Conservation Recovery Act ("RCRA") program from 2005 through 2009. The Tittabawassee River, beginning at the Midland site and extending down to the first six miles of the Saginaw River, are designated as the first Operable Unit for purposes of conducting the remedial investigation, feasibility study and remedial design work. This work will be performed in a largely upriver to downriver sequence for eight geographic segments of the Tittabawassee and upper Saginaw Rivers. In the first quarter of 2012, the EPA requested the Company address the Tittabawassee River floodplain as an additional segment. The remainder of the Saginaw River and the Saginaw Bay are designated as a second Operable Unit and the work associated with that unit may also be geographically segmented. The AOC does not obligate the Company to perform removal or remedial action; that action can only be required by a separate order. The Company and the EPA will be negotiating orders separate from the AOC that will obligate the Company to perform remedial

actions under the scope of work of the AOC. The Company and the EPA have entered into two separate orders to perform limited remedial actions to implement early actions. In addition, the Company and the EPA have entered into the first order to address remedial actions in the first of the nine geographic segments in the first Operable Unit.

#### Alternative Dispute Resolution Process

The Company, the EPA, the U.S. Department of Justice, and the natural resource damage trustees (which include the Michigan Office of the Attorney General, the MDEQ, the U.S. Fish and Wildlife Service, the U.S. Bureau of Indian Affairs and the Saginaw-Chippewa tribe) have been engaged in negotiations to seek to resolve potential governmental claims against the Company related to historical off-site contamination associated with the City of Midland, the Tittabawassee and Saginaw Rivers and the Saginaw Bay. The Company and the governmental parties started meeting in the fall of 2005 and entered into a Confidentiality Agreement in December 2005. The Company continues to conduct negotiations under the Federal Alternative Dispute Resolution Act with all of the governmental parties, except the EPA which withdrew from the alternative dispute resolution process on September 12, 2007.

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On September 28, 2007, the Company and the natural resource damage trustees entered into a Funding and Participation Agreement that addressed the Company's payment of past costs incurred by the natural resource damage trustees, payment of the costs of a trustee coordinator and a process to review additional cooperative studies that the Company might agree to fund or conduct with the natural resource damage trustees. On March 18, 2008, the Company and the natural resource damage trustees entered into a Memorandum of Understanding to provide a mechanism for the Company to fund cooperative studies related to the assessment of natural resource damages. This Memorandum of Understanding has been amended and extended until March 2014. On April 7, 2008, the natural resource damage trustees released their "Natural Resource Damage Assessment Plan for the Tittabawassee River System Assessment Area."

At March 31, 2013, the accrual for these off-site matters was \$46 million (included in the total accrued obligation of \$752 million at March 31, 2013). At December 31, 2012, the Company had an accrual for these off-site matters of \$42 million (included in the total accrued obligation of \$754 million at December 31, 2012).

### Litigation

#### DBCP Matters

Numerous lawsuits have been brought against the Company and other chemical companies, both inside and outside of the United States, alleging that the manufacture, distribution or use of pesticides containing dibromochloropropane ("DBCP") has caused personal injury and property damage, including contamination of groundwater. It is the opinion of the Company's management that the possibility is remote that the resolution of such lawsuits will have a material impact on the Company's consolidated financial statements.

### Asbestos-Related Matters of Union Carbide Corporation

#### Introduction

Union Carbide Corporation ("Union Carbide"), a wholly owned subsidiary of the Company, is and has been involved in a large number of asbestos-related suits filed primarily in state courts during the past three decades. These suits principally allege personal injury resulting from exposure to asbestos-containing products and frequently seek both actual and punitive damages. The alleged claims primarily relate to products that Union Carbide sold in the past, alleged exposure to asbestos-containing products located on Union Carbide's premises, and Union Carbide's responsibility for asbestos suits filed against a former Union Carbide subsidiary, Amchem Products, Inc. ("Amchem"). In many cases, plaintiffs are unable to demonstrate that they have suffered any compensable loss as a result of such exposure, or that injuries incurred in fact resulted from exposure to Union Carbide's products.

Union Carbide expects more asbestos-related suits to be filed against Union Carbide and Amchem in the future, and will aggressively defend or reasonably resolve, as appropriate, both pending and future claims.

#### Estimating the Liability

Based on a study completed by Analysis, Research & Planning Corporation ("ARPC") in January 2003, Union Carbide increased its December 31, 2002 asbestos-related liability for pending and future claims for the 15-year period ending in 2017 to \$2.2 billion, excluding future defense and processing costs. Since then, Union Carbide has compared current asbestos claim and resolution activity to the results of the most recent ARPC study at each balance sheet date to determine whether the accrual continues to be appropriate. In addition, Union Carbide has requested ARPC to review Union Carbide's historical asbestos claim and resolution activity each year since 2004 to determine the appropriateness of updating the most recent ARPC study.

In November 2011, Union Carbide requested ARPC to review Union Carbide's 2011 asbestos claim and resolution activity and determine the appropriateness of updating its then most recent study completed in December 2010. In response to that request, ARPC reviewed and analyzed data through October 31, 2011. In January 2012, ARPC stated that an update of its study would not provide a more likely estimate of future events than the estimate reflected in its

December 2010 study and, therefore, the estimate in that study remained applicable. Based on Union Carbide's own review of the asbestos claim and resolution activity and ARPC's response, Union Carbide determined that no change to the accrual was required. At December 31, 2011, the asbestos-related liability for pending and future claims was \$668 million.

In October 2012, Union Carbide requested ARPC to review its historical asbestos claim and resolution activity and determine the appropriateness of updating its December 2010 study. In response to that request, ARPC reviewed and analyzed data through September 30, 2012. In December 2012, based upon ARPC's December 2012 study and Union Carbide's own review of the asbestos claim and resolution activity for 2012, it was determined that no adjustment to the accrual was required at December 31, 2012. Union Carbide's asbestos-related liability for pending and future claims was \$602 million at December 31, 2012. At December 31, 2012, approximately 18 percent of the recorded liability related to pending claims and approximately 82 percent related to future claims.

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Based on Union Carbide's review of 2013 activity, Union Carbide determined that no adjustment to the accrual was required at March 31, 2013. Union Carbide's asbestos-related liability for pending and future claims was \$583 million at March 31, 2013. Approximately 16 percent of the recorded liability related to pending claims and approximately 84 percent related to future claims.

Insurance Receivables

At December 31, 2002, Union Carbide increased the receivable for insurance recoveries related to its asbestos liability to \$1.35 billion, substantially exhausting its asbestos product liability coverage. The insurance receivable related to the asbestos liability was determined by Union Carbide after a thorough review of applicable insurance policies and the 1985 Wellington Agreement, to which Union Carbide and many of its liability insurers are signatory parties, as well as other insurance settlements, with due consideration given to applicable deductibles, retentions and policy limits, and taking into account the solvency and historical payment experience of various insurance carriers. The Wellington Agreement and other agreements with insurers are designed to facilitate an orderly resolution and collection of Union Carbide's insurance policies and to resolve issues that the insurance carriers may raise.

In September 2003, Union Carbide filed a comprehensive insurance coverage case, now proceeding in the Supreme Court of the State of New York, County of New York, seeking to confirm its rights to insurance for various asbestos claims and to facilitate an orderly and timely collection of insurance proceeds (the "Insurance Litigation"). The Insurance Litigation was filed against insurers that are not signatories to the Wellington Agreement and/or do not otherwise have agreements in place with Union Carbide regarding their asbestos-related insurance coverage, in order to facilitate an orderly resolution and collection of such insurance policies and to resolve issues that the insurance carriers may raise. Since the filing of the case, Union Carbide has reached settlements with most of the carriers involved in the Insurance Litigation, including settlements reached with two significant carriers in the fourth quarter of 2009. The Insurance Litigation is ongoing.

Union Carbide's receivable for insurance recoveries related to its asbestos liability was \$25 million at March 31, 2013 and \$25 million at December 31, 2012. At March 31, 2013 and December 31, 2012, all of the receivable for insurance recoveries was related to insurers that are not signatories to the Wellington Agreement and/or do not otherwise have agreements in place regarding their asbestos-related insurance coverage.

In addition to the receivable for insurance recoveries related to its asbestos liability, Union Carbide had receivables for defense and resolution costs submitted to insurance carriers that have settlement agreements in place regarding their asbestos-related insurance coverage. The following table summarizes Union Carbide's receivables related to its asbestos-related liability:

| Receivables for Asbestos-Related Costs                                        | Mar 31, | Dec 31, |
|-------------------------------------------------------------------------------|---------|---------|
| In millions                                                                   | 2013    | 2012    |
| Receivables for defense costs – carriers with settlement agreements           | \$17    | \$17    |
| Receivables for resolution costs – carriers with settlement agreements        | 136     | 137     |
| Receivables for insurance recoveries – carriers without settlement agreements | 25      | 25      |
| Total                                                                         | \$178   | \$179   |

Union Carbide expenses defense costs as incurred. The pretax impact for defense and resolution costs, net of insurance, was \$22 million in the first quarter of 2013 (\$25 million in the first quarter of 2012) and was reflected in "Cost of sales" in the consolidated statements of income.

After a review of its insurance policies, with due consideration given to applicable deductibles, retentions and policy limits, after taking into account the solvency and historical payment experience of various insurance carriers; existing insurance settlements; and the advice of outside counsel with respect to the applicable insurance coverage law relating

to the terms and conditions of its insurance policies, Union Carbide continues to believe that its recorded receivable for insurance recoveries from all insurance carriers is probable of collection.

#### Summary

The amounts recorded by Union Carbide for the asbestos-related liability and related insurance receivable described above were based upon current, known facts. However, future events, such as the number of new claims to be filed and/or received each year, the average cost of disposing of each such claim, coverage issues among insurers, and the continuing solvency of various insurance companies, as well as the numerous uncertainties surrounding asbestos litigation in the United States, could cause the actual costs and insurance recoveries for Union Carbide to be higher or lower than those projected or those recorded.

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Because of the uncertainties described above, Union Carbide's management cannot estimate the full range of the cost of resolving pending and future asbestos-related claims facing Union Carbide and Amchem. Union Carbide's management believes that it is reasonably possible that the cost of disposing of Union Carbide's asbestos-related claims, including future defense costs, could have a material impact on Union Carbide's results of operations and cash flows for a particular period and on the consolidated financial position of Union Carbide.

It is the opinion of Dow's management that it is reasonably possible that the cost of Union Carbide disposing of its asbestos-related claims, including future defense costs, could have a material impact on the Company's results of operations and cash flows for a particular period and on the consolidated financial position of the Company.

### Synthetic Rubber Industry Matters

In 2003, the U.S., Canadian and European competition authorities initiated separate investigations into alleged anticompetitive behavior by certain participants in the synthetic rubber industry. Certain subsidiaries of the Company (but as to the investigation in Europe only) have responded to requests for documents and are otherwise cooperating in the investigations.

On June 10, 2005, the Company received a Statement of Objections from the European Commission (the "EC") stating that it believed that the Company and certain subsidiaries of the Company (the "Dow Entities"), together with other participants in the synthetic rubber industry, engaged in conduct in violation of European competition laws with respect to the butadiene rubber and emulsion styrene butadiene rubber businesses. In connection therewith, on November 29, 2006, the EC issued its decision alleging infringement of Article 81 of the Treaty of Rome and imposed a fine of Euro 64.575 million (approximately \$85 million at that time) on the Dow Entities; several other companies were also named and fined. As a result, the Company recognized a loss contingency of \$85 million related to the fine in the fourth quarter of 2006. The Company appealed the EC's decision and a hearing was held before the Court of First Instance on October 13, 2009. On July 13, 2011, the General Court issued a decision that partly affirmed the EC's decision with regard to the amount of the fine and the liability of the parent company, but rejected the EC's decision regarding the length of the conspiracy and determined that it was of a shorter duration. The Dow Entities have filed an appeal of this decision to the Court of Justice of the European Union. Subsequent to the imposition of the fine in 2006, the Company and/or certain subsidiaries of the Company became named parties in various related U.S., United Kingdom and Italian civil actions. The U.S. matter was settled in March 2010 through a confidential settlement agreement, with an immaterial impact on the Company's consolidated financial statements. The United Kingdom and Italian civil actions are still pending.

Additionally, on March 10, 2007, the Company received a Statement of Objections from the EC stating that it believed that DuPont Dow Elastomers L.L.C. ("DDE"), a former 50:50 joint venture with E.I. du Pont de Nemours and Company ("DuPont"), together with other participants in the synthetic rubber industry, engaged in conduct in violation of European competition laws with respect to the polychloroprene business. This Statement of Objections specifically names the Company, in its capacity as a former joint venture owner of DDE. On December 5, 2007, the EC announced its decision to impose a fine on the Company, among others, in the amount of Euro 48.675 million (approximately \$62 million). The Company previously transferred its joint venture ownership interest in DDE to DuPont in 2005, and DDE then changed its name to DuPont Performance Elastomers L.L.C. ("DPE"). In February 2008, DuPont, DPE and the Company each filed an appeal of the December 5, 2007 decision of the EC. On February 2, 2012, the European General Court denied the appeals of the December 5, 2007 decision. The Company has appealed this decision to the European Court of Justice. Based on the Company's allocation agreement with DuPont, the Company's share of this fine, regardless of the outcome of the appeals, will not have a material impact on the Company's consolidated financial statements.

### Urethane Matters



On February 16, 2006, the Company, among others, received a subpoena from the U.S. Department of Justice ("DOJ") as part of a previously announced antitrust investigation of manufacturers of polyurethane chemicals, including methylene diphenyl diisocyanate, toluene diisocyanate, polyether polyols and system house products. The Company cooperated with the DOJ and, following an extensive investigation, on December 10, 2007, the Company received notice from the DOJ that it had closed its investigation of potential antitrust violations involving these products without indictments or pleas.

In 2005, the Company, among others, was named as a defendant in multiple civil class action lawsuits alleging a conspiracy to fix the price of various urethane chemical products, namely the products that were the subject of the above described DOJ antitrust investigation. These lawsuits were consolidated in the U.S. District Court for the District of Kansas (the "District Court") or have been tolled. On July 29, 2008, the District Court certified a class of purchasers of the products for the six-year period from 1999 through 2004. Shortly thereafter, a series of "opt-out" cases were filed by a number of large volume purchasers; these cases are substantively identical to the class action lawsuit, but expanded the time period to include 1994 through 1998. In January 2013, the class action lawsuit went to trial in the District Court with the Company as the sole remaining defendant, the other defendants having previously settled. On February 20, 2013, the jury in the matter returned a

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damages verdict of approximately \$400 million against the Company, which would be trebled under applicable antitrust laws - less offsets from other settling defendants - if the verdict is not vacated or otherwise set aside by the District Court. The Company filed post-trial motions on March 5, 2013, requesting the District Court grant judgment in favor of the Company, grant the Company a new trial and/or decertify the class.

In addition to the matters described above, there are two separate but inter-related matters in Ontario and Quebec, Canada, both of which are pending a decision on class certification.

The Company has concluded it is not probable that a loss will occur and, therefore, a liability has not been recorded with respect to these matters.

### Other Litigation Matters

In addition to the specific matters described above, the Company is party to a number of other claims and lawsuits arising out of the normal course of business with respect to commercial matters, including product liability, governmental regulation and other actions. Certain of these actions purport to be class actions and seek damages in very large amounts. All such claims are being contested. Dow has an active risk management program consisting of numerous insurance policies secured from many carriers at various times. These policies often provide coverage that will be utilized to minimize the financial impact, if any, of the contingencies described above.

### Summary

Except for the possible effect of Union Carbide's Asbestos-Related Matters and the Urethane Matters described above, it is the opinion of the Company's management that the possibility is remote that the aggregate of all claims and lawsuits will have a material adverse impact on the results of operations, financial condition and cash flows of the Company.

### Purchase Commitments

The Company has numerous agreements for the purchase of ethylene-related products globally. The purchase prices are determined primarily on a cost-plus basis. Total purchases under these agreements were \$304 million in 2012, \$552 million in 2011 and \$714 million in 2010. The Company's take-or-pay commitments associated with these agreements at December 31, 2012 are included in the table below. There have been no material changes to purchase commitments since December 31, 2012.

The Company also has various commitments for take-or-pay and throughput agreements. These commitments are at prices not in excess of current market prices. The remaining terms for all but one of these agreements extend from one to 33 years. One agreement has a remaining term of 65 years. The determinable future commitments for this specific agreement for a period of 10 years are included in the following table along with the fixed and determinable portion of all other obligations under the Company's purchase commitments at December 31, 2012:

### Fixed and Determinable Portion of Take-or-Pay and Throughput Obligations at December 31, 2012

In millions

|                 |          |
|-----------------|----------|
| 2013            | \$2,570  |
| 2014            | 2,607    |
| 2015            | 2,141    |
| 2016            | 1,904    |
| 2017            | 1,712    |
| 2018 and beyond | 8,106    |
| Total           | \$19,040 |

In addition to the take-or-pay obligations at December 31, 2012, the Company had outstanding commitments which ranged from one to six years for materials, services and other items used in the normal course of business of approximately \$201 million. Such commitments were at prices not in excess of current market prices.

#### Guarantees

The Company provides a variety of guarantees as described more fully in the following sections.

#### Guarantees

Guarantees arise during the ordinary course of business from relationships with customers and nonconsolidated affiliates when the Company undertakes an obligation to guarantee the performance of others (via delivery of cash or other assets) if specified triggering events occur. With guarantees, such as commercial or financial contracts, non-performance by the guaranteed party

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triggers the obligation of the Company to make payments to the beneficiary of the guarantee. The majority of the Company's guarantees relate to debt of nonconsolidated affiliates, which have expiration dates ranging from less than one year to nine years, and trade financing transactions in Latin America, which typically expire within one year of inception. The Company's current expectation is that future payment or performance related to the non-performance of others is considered unlikely.

**Residual Value Guarantees**

The Company provides guarantees related to leased assets specifying the residual value that will be available to the lessor at lease termination through sale of the assets to the lessee or third parties.

The following tables provide a summary of the final expiration, maximum future payments and recorded liability reflected in the consolidated balance sheets for each type of guarantee:

| Guarantees at March 31, 2013 | Final      | Maximum Future | Recorded  |
|------------------------------|------------|----------------|-----------|
| In millions                  | Expiration | Payments       | Liability |
| Guarantees                   | 2021       | \$1,559        | \$42      |
| Residual value guarantees    | 2021       | 641            | 30        |
| Total guarantees             |            | \$2,200        | \$72      |

| Guarantees at December 31, 2012 | Final      | Maximum Future | Recorded  |
|---------------------------------|------------|----------------|-----------|
| In millions                     | Expiration | Payments (1)   | Liability |
| Guarantees                      | 2021       | \$1,544        | \$48      |
| Residual value guarantees (2)   | 2021       | 637            | 31        |
| Total guarantees                |            | \$2,181        | \$79      |

(1) The Company was indemnified by a third party for \$49 million if required to perform under a \$98 million guarantee.

(2) Does not include the residual value guarantee related to the Company's variable interest in an owner trust; see Note 11.

**Asset Retirement Obligations**

The Company has recognized asset retirement obligations for the following activities: demolition and remediation activities at manufacturing sites in the United States, Canada, Brazil, China, Argentina and Europe; and capping activities at landfill sites in the United States, Canada, Brazil and Europe. The Company has also recognized conditional asset retirement obligations related to asbestos encapsulation as a result of planned demolition and remediation activities at manufacturing and administrative sites in the United States, Canada, Brazil, China, Argentina and Europe.

The aggregate carrying amount of asset retirement obligations recognized by the Company was \$88 million at March 31, 2013 and \$92 million at December 31, 2012. The discount rate used to calculate the Company's asset retirement obligations was 0.87 percent at March 31, 2013 and 0.87 percent at December 31, 2012. These obligations are included in the consolidated balance sheets as "Accrued and other current liabilities" and "Other noncurrent obligations."

The Company has not recognized conditional asset retirement obligations for which a fair value cannot be reasonably estimated in its consolidated financial statements. It is the opinion of the Company's management that the possibility is remote that such conditional asset retirement obligations, when estimable, will have a material impact on the Company's consolidated financial statements based on current costs.

**Gain Contingency**

Matters Involving the Formation of K-Dow Petrochemicals

Introduction

On December 13, 2007, the Company and Petrochemical Industries Company (K.S.C.) (“PIC”) of Kuwait, a wholly owned subsidiary of Kuwait Petroleum Corporation, announced plans to form a 50:50 global petrochemicals joint venture. The proposed joint venture, K-Dow Petrochemicals (“K-Dow”), was expected to have revenues of more than \$11 billion and employ more than 5,000 people worldwide.

On November 28, 2008, the Company entered into a Joint Venture Formation Agreement (the “JVFA”) with PIC that provided for the establishment of K-Dow. To form the joint venture, the Company would transfer by way of contribution and sale to K-Dow, assets used in the research, development, manufacture, distribution, marketing and sale of polyethylene, polypropylene, polycarbonate, polycarbonate compounds and blends, ethyleneamines, ethanolamines, and related licensing and catalyst

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technologies; and K-Dow would assume certain related liabilities. PIC would receive a 50 percent equity interest in K-Dow in exchange for the payment by PIC of the initial purchase price, estimated to be \$7.5 billion. The purchase price was subject to certain post-closing adjustments.

### Failure to Close

On December 31, 2008, the Company received a written notice from PIC with respect to the JVFA advising the Company of PIC's position that certain conditions to closing were not satisfied and, therefore, PIC was not obligated to close the transaction. On January 2, 2009, PIC refused to close the K-Dow transaction in accordance with the JVFA. The Company disagreed with the characterizations and conclusions expressed by PIC in the written notice and the Company informed PIC that it breached the JVFA. On January 6, 2009, the Company announced that it would seek to fully enforce its rights under the terms of the JVFA and various related agreements.

### Arbitration

The Company's claims against PIC were subject to an agreement between the parties to arbitrate under the Rules of Arbitration of the International Court of Arbitration of the International Chamber of Commerce ("ICC"). On February 18, 2009, the Company initiated arbitration proceedings against PIC alleging that PIC breached the JVFA by failing to close the transaction on January 2, 2009, and as a result, Dow suffered substantial damages.

On May 24, 2012, the ICC released to the parties a unanimous Partial Award in favor of the Company on both liability and damages. A three-member arbitration Tribunal found that PIC breached the JVFA by not closing K-Dow on January 2, 2009, and awarded the Company \$2.16 billion in damages, not including pre- and post-award interest and arbitration costs.

On June 15, 2012, PIC filed an application for remand under the English Arbitration Act of 1996 ("Remand Application") in the High Court of Justice in London ("High Court"). In its Remand Application, PIC did not challenge the Tribunal's finding of liability but it requested that the High Court remand the case back to the Tribunal for further consideration of the Company's claim for consequential damages. On October 11, 2012, the High Court ruled in favor of the Company and dismissed PIC's Remand Application; and on October 19, 2012, the High Court denied PIC's request for leave to appeal its ruling, bringing an end to PIC's Remand Application.

On March 4, 2013, the ICC released the Final Award covering the Company's claim for pre- and post-award interest and arbitration costs. The final interest and costs awarded to Dow total \$318 million, as of February 28, 2013, and is in addition to the Partial Award of \$2.16 billion announced in May 2012. This is the last step in the arbitration process, bringing the proceeding to a close. Both awards (Partial and Final) are binding and non-appealable. Post-award interest will continue to accrue at the U.S. Prime rate until the Partial and Final Awards have been paid in full. As of March 31, 2013, the total amount owed to the Company, including interest, is \$2.49 billion.

The Company expects to record a gain related to this matter when the uncertainty regarding the timing of collection and the amount to be realized has been resolved.

## NOTE 9 – TRANSFERS OF FINANCIAL ASSETS

### Sale of Trade Accounts Receivable in North America and Europe

The Company sells trade accounts receivable of select North America entities and qualifying trade accounts receivable of select European entities on a revolving basis to certain multi-seller commercial paper conduit entities ("conduits"). The Company maintains servicing responsibilities and the related costs are insignificant. The proceeds received are comprised of cash and interests in specified assets of the conduits (the receivables sold by the Company) that entitle the Company to the residual cash flows of such specified assets in the conduits after the commercial paper has been repaid. Neither the conduits nor the investors in those entities have recourse to other assets of the Company in the

event of nonpayment by the debtors.

During the three months ended March 31, 2013, the Company recognized a loss of \$4 million on the sale of these receivables (\$4 million during the three months ended March 31, 2012), which is included in “Interest expense and amortization of debt discount” in the consolidated statements of income. The Company's interests in the conduits are carried at fair value and included in “Accounts and notes receivable – Other” in the consolidated balance sheets. Fair value of the interests is determined by calculating the expected amount of cash to be received and is based on unobservable inputs (a Level 3 measurement). The key input in the valuation is the percentage of anticipated credit losses in the portfolio of receivables sold that have not yet been collected. Given the short-term nature of the underlying receivables, discount rates and prepayments are not factors in determining the fair value of the interests.

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The following table summarizes the carrying value of interests held, which represents the Company's maximum exposure to loss related to the receivables sold, and the percentage of anticipated credit losses related to the trade accounts receivable sold. Also provided is the sensitivity of the fair value of the interests held to hypothetical adverse changes in the anticipated credit losses; amounts shown below are the corresponding hypothetical decreases in the carrying value of interests.

| Interests Held                                | Mar 31, | Dec 31, |   |
|-----------------------------------------------|---------|---------|---|
| In millions                                   | 2013    | 2012    |   |
| Carrying value of interests held              | \$1,339 | \$1,057 |   |
| Percentage of anticipated credit losses       | 0.70    | % 0.73  | % |
| Impact to carrying value - 10% adverse change | \$1     | \$1     |   |
| Impact to carrying value - 20% adverse change | \$2     | \$2     |   |

Credit losses, net of any recoveries, on receivables sold during the three months ended March 31, 2013 and 2012 were insignificant.

Following is an analysis of certain cash flows between the Company and the conduits:

| Cash Proceeds                                   | Three Months Ended |         |
|-------------------------------------------------|--------------------|---------|
| In millions                                     | Mar 31,            | Mar 31, |
|                                                 | 2013               | 2012    |
| Sale of receivables                             | \$19               | \$16    |
| Collections reinvested in revolving receivables | \$6,130            | \$5,857 |
| Interests in conduits (1)                       | \$46               | \$1,662 |

(1) Presented in "Operating Activities" in the consolidated statements of cash flows.

Following is additional information related to the sale of receivables under these facilities:

| Trade Accounts Receivable Sold                         | Mar 31, | Dec 31, |
|--------------------------------------------------------|---------|---------|
| In millions                                            | 2013    | 2012    |
| Delinquencies on sold receivables still outstanding    | \$129   | \$164   |
| Trade accounts receivable outstanding and derecognized | \$2,545 | \$2,294 |

In January 2013, the Company repurchased \$8 million of previously sold receivables related to a divestiture.

#### Sale of Trade Accounts Receivable in Asia Pacific

The Company sells participating interests in trade accounts receivable of select Asia Pacific entities. The Company maintains servicing responsibilities and the related costs are insignificant. The third-party holders of the participating interests do not have recourse to the Company's assets in the event of nonpayment by the debtors.

During the three months ended March 31, 2013 and 2012, the Company recognized insignificant losses on the sale of the participating interests in the receivables, which is included in "Interest expense and amortization of debt discount" in the consolidated statements of income. The Company receives cash upon the sale of the participating interests in the receivables.

Following is an analysis of certain cash flows between the Company and the third-party holders of the participating interests:

| Cash Proceeds | Three Months Ended |
|---------------|--------------------|
|---------------|--------------------|



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| In millions                                     | Mar 31,<br>2013 | Mar 31,<br>2012 |
|-------------------------------------------------|-----------------|-----------------|
| Sale of participating interests                 | \$14            | \$16            |
| Collections reinvested in revolving receivables | \$13            | \$13            |

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Following is additional information related to the sale of participating interests in the receivables under this facility:

|                                                           |         |         |
|-----------------------------------------------------------|---------|---------|
| Trade Accounts Receivable                                 | Mar 31, | Dec 31, |
| In millions                                               | 2013    | 2012    |
| Derecognized from the consolidated balance sheets         | \$12    | \$13    |
| Outstanding in the consolidated balance sheets            | 246     | 283     |
| Total accounts receivable in select Asia Pacific entities | \$258   | \$296   |

There were no credit losses on receivables relating to the participating interests sold during the three months ended March 31, 2013 and 2012. There were no delinquencies on the outstanding receivables related to the participating interests sold at March 31, 2013 or December 31, 2012.

## NOTE 10 – NOTES PAYABLE, LONG-TERM DEBT AND AVAILABLE CREDIT FACILITIES

|                                    |         |         |
|------------------------------------|---------|---------|
| Notes Payable                      | Mar 31, | Dec 31, |
| In millions                        | 2013    | 2012    |
| Notes payable to banks             | \$340   | \$319   |
| Notes payable to related companies | 119     | 66      |
| Notes payable trade                | 13      | 11      |
| Total notes payable                | \$472   | \$396   |
| Period-end average interest rates  | 2.77    | % 3.14  |

|                                                                             |         |           |         |           |
|-----------------------------------------------------------------------------|---------|-----------|---------|-----------|
| Long-Term Debt                                                              | 2013    | Mar 31,   | 2012    | Dec 31,   |
| In millions                                                                 | Average | 2013      | Average | 2012      |
|                                                                             | Rate    |           | Rate    |           |
| Promissory notes and debentures:                                            |         |           |         |           |
| Final maturity 2013                                                         | 6.99    | % \$ 145  | 6.01    | % \$ 404  |
| Final maturity 2014                                                         | 5.49    | % 382     | 6.86    | % 1,138   |
| Final maturity 2015                                                         | 5.81    | % 1,293   | 5.82    | % 1,290   |
| Final maturity 2016                                                         | 2.54    | % 792     | 2.54    | % 789     |
| Final maturity 2017                                                         | 5.87    | % 892     | 5.88    | % 890     |
| Final maturity 2018                                                         | 5.57    | % 843     | 5.59    | % 840     |
| Final maturity 2019 and thereafter                                          | 5.94    | % 12,190  | 5.96    | % 12,148  |
| Other facilities:                                                           |         |           |         |           |
| U.S. dollar loans, various rates and maturities                             | 2.22    | % 293     | 2.30    | % 288     |
| Foreign currency loans, various rates and maturities                        | 3.62    | % 1,300   | 3.50    | % 1,336   |
| Medium-term notes, varying maturities through 2023                          | 4.11    | % 1,140   | 4.26    | % 1,132   |
| Pollution control/industrial revenue bonds, varying maturities through 2038 | 5.67    | % 718     | 5.67    | % 718     |
| Capital lease obligations                                                   | —       | 20        | —       | 21        |
| Unamortized debt discount                                                   | —       | (394)     | —       | (403)     |
| Long-term debt due within one year                                          | —       | (861)     | —       | (672)     |
| Long-term debt                                                              | —       | \$ 18,753 | —       | \$ 19,919 |

## Annual Installments on Long-Term Debt

For Next Five Years at March 31, 2013

In millions

|      |       |
|------|-------|
| 2013 | \$508 |
| 2014 | \$681 |

|      |         |
|------|---------|
| 2015 | \$1,712 |
| 2016 | \$1,052 |
| 2017 | \$1,220 |
| 2018 | \$1,132 |

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On March 25, 2013, the Company redeemed \$750 million aggregate principal amount of 7.6 percent notes due May 15, 2014, at a price of 107.8 percent of the principal amount of the notes, plus accrued and unpaid interest. As a result of this redemption, the Company realized a \$60 million pretax loss on the early extinguishment of debt, included in "Sundry income (expense) - net" in the consolidated statements of income and reflected in Corporate.

In the first three months of 2013, the Company issued \$72 million aggregate principal amount of InterNotes and approximately \$44 million of long-term debt was entered into by consolidated variable interest entities. The Company also redeemed \$250 million of 5.6 percent notes that matured on March 15, 2013 and \$64 million principal amount of InterNotes were redeemed at maturity.

On March 8, 2012, the Company redeemed \$1.25 billion aggregate principal amount of 4.85 percent notes due August 15, 2012, at a price of 101.8 percent of the principal amount of the notes, plus accrued and unpaid interest. As a result of this redemption, the Company realized a \$24 million pretax loss on the early extinguishment of debt, included in "Sundry income (expense) - net" in the consolidated statements of income and reflected in Corporate.

In the first three months of 2012, the Company issued \$225 million aggregate principal amount of certain notes and InterNotes. The Company redeemed \$37 million of pollution control/industrial revenue bonds that matured on January 1, 2012.

#### Available Credit Facilities

During the first quarter of 2013, the Company entered into three new committed credit facilities. The following table provides information related to the Company's credit facilities.

#### Committed and Available Credit Facilities at March 31, 2013

| In millions                                                 | Effective Date   | Committed Credit | Credit Available | Maturity Date | Interest      |
|-------------------------------------------------------------|------------------|------------------|------------------|---------------|---------------|
| Five Year Competitive Advance and Revolving Credit Facility | October 18, 2011 | \$ 5,000         | \$ 5,000         | October 2016  | Floating rate |
| Bilateral Revolving Credit Facility                         | October 10, 2012 | 170              | 170              | October 2016  | Floating rate |
| Bilateral Revolving Credit Facility                         | March 12, 2013   | 100              | 100              | March 2014    | Floating rate |
| Bilateral Revolving Credit Facility                         | March 14, 2013   | 300              | 300              | October 2016  | Floating rate |
| Term Loan Facility                                          | March 22, 2013   | 300              | 300              | March 2016    | Floating rate |
| Total Committed and Available Credit Facilities             |                  | \$ 5,870         | \$ 5,870         |               |               |

On April 5, 2013, the Company drew \$300 million on the Term Loan Facility. The term loan is due March 22, 2016.

On April 3, 2013, the Company entered into an additional \$200 million Bilateral Revolving Credit Facility Agreement ("Credit Facility"). The Credit Facility has a maturity date of April 2016 and provides for interest at a floating rate, as defined in the agreement.

The Company's outstanding long-term debt of \$19.6 billion has been issued under indentures which contain, among other provisions, covenants with which the Company must comply while the underlying notes are outstanding. Such covenants include obligations to not allow liens on principal U.S. manufacturing facilities, enter into sale and lease-back transactions with respect to principal U.S. manufacturing facilities, or merge or consolidate with any other corporation, or sell or convey all or substantially all of the Company's assets. The outstanding debt also contains customary default provisions. Failure of the Company to comply with any of these covenants could result in a default under the applicable indenture, which would allow the note holders to accelerate the due date of the outstanding principal and accrued interest on the subject notes.

The Company's primary credit agreements contain covenant and default provisions in addition to the covenants set forth above with respect to the Company's debt. Significant other covenants and default provisions related to these agreements include:

- the obligation to maintain the ratio of the Company's consolidated indebtedness to consolidated capitalization at no
- (a) greater than 0.65 to 1.00 at any time the aggregate outstanding amount of loans under the Five Year Competitive Advance and Revolving Credit Facility Agreement dated October 18, 2011 equals or exceeds \$500 million,
- a default if the Company or an applicable subsidiary fails to make any payment on indebtedness of \$50 million or
- (b) more when due, or any other default under the applicable agreement permits or results in the acceleration of \$200 million or more of principal, and

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- (c) a default if the Company or any applicable subsidiary fails to discharge or stay within 30 days after the entry of a final judgment of more than \$200 million.

Failure of the Company to comply with any of the covenants or default provisions could result in a default under the applicable credit agreement which would allow the lenders to not fund future loan requests and to accelerate the due date of the outstanding principal and accrued interest on any outstanding loans.

**NOTE 11 – VARIABLE INTEREST ENTITIES**

**Consolidated Variable Interest Entities**

The Company holds variable interests in eight joint ventures for which the Company is the primary beneficiary.

Three of the joint ventures own and operate manufacturing and logistics facilities, which produce chemicals and provide services in Asia Pacific. The Company's variable interest in these joint ventures relates to arrangements between the joint ventures and the Company involving the majority of the output on take-or-pay terms with pricing ensuring a guaranteed return to the joint ventures.

A fourth joint venture will construct, own and operate a membrane chlor-alkali facility to be located at the Company's Freeport, Texas integrated manufacturing complex. The Company's variable interests in this joint venture relate to equity options between the partners and a cost-plus off-take arrangement between the joint venture and the Company, involving proportional purchase commitments on take-or-pay terms and ensuring a guaranteed return to the joint venture. The Company will provide the joint venture with operation and maintenance services, utilities and raw materials; market the joint venture's co-products; and convert the other partner's proportional purchase commitments into ethylene dichloride under a tolling arrangement. The joint venture is expected to begin operations by the end of 2013.

The fifth joint venture manufactures products in Japan for the semiconductor industry. Each joint venture partner holds several equivalent variable interests, with the exception of a royalty agreement held exclusively between the joint venture and the Company. In addition, the entire output of the joint venture is sold to the Company for resale to third-party customers.

The sixth joint venture is an ethylene storage joint venture located in Alberta, Canada. Previously accounted for as an equity method investment, the Company became the primary beneficiary upon execution of new storage cavern agreements in 2011. The Company's variable interests relate to arrangements involving a majority of the joint venture's storage capacity on take-or-pay terms with pricing ensuring a guaranteed return to the joint venture; and favorably priced leases provided to the joint venture. The Company provides the joint venture with operation and maintenance services and utilities.

The seventh joint venture is a development-stage enterprise located in Brazil that will initially produce ethanol from sugarcane. The Company owned 100 percent of this entity until November 2011, when the Company sold a 50 percent interest to a third party. The Company's variable interests in this joint venture relate to an equity option between the partners and contractual arrangements limiting the partner's initial participation in the economics of certain assets and liabilities. Terms of the equity option were modified in the first quarter of 2013, requiring the Company to purchase the partner's equity investment at a price based on a specified formula if the partner elects to terminate a specific contract within 24 months of initial equity investment. The Company has classified the partner's equity investment as "Redeemable Noncontrolling Interest" in the consolidated balance sheets. The joint venture's ethanol mill is expected to process its first full harvest of sugarcane in 2014. The joint venture's original plans for expansion into downstream derivative products have been postponed.

The eighth joint venture manages the growth, harvest and conditioning of soybean seed and grain, corn and wheat in several midwestern states in the United States. On March 2, 2012, the Company acquired a 49 percent equity interest in this venture. The Company's variable interest in this joint venture relates to an equity option between the partners. Terms of the equity option require the Company to purchase the partner's equity investment at a fixed price, after a

specified period of time if the partner elects to sell its equity investment. The joint venture provides seed production services to the Company.

The Company also holds a variable interest in an owner trust, for which the Company is the primary beneficiary. The owner trust leases an ethylene facility in The Netherlands to the Company, whereby substantially all of the rights and obligations of ownership are transferred to the Company. On February 1, 2013, the Company notified the owner trust of its intent to purchase the facility upon expiration of the lease in January 2014 for \$443 million. The Company's variable interest in the owner trust relates to the fixed purchase price option. Prior to February 1, 2013, the Company's variable interest in the owner trust related to a residual value guarantee provided to the owner trust, which was valued at \$363 million at December 31, 2012.

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As the primary beneficiary of these variable interest entities ("VIEs"), the entities' assets, liabilities and results of operations are included in the Company's consolidated financial statements. The other equity holders' interests are reflected in "Net income attributable to noncontrolling interests" in the consolidated statements of income and "Redeemable Noncontrolling Interest" and "Noncontrolling interests" in the consolidated balance sheets. The following table summarizes the carrying amounts of the entities' assets and liabilities included in the Company's consolidated balance sheets at March 31, 2013 and December 31, 2012:

| Assets and Liabilities of Consolidated VIEs<br>In millions        | Mar 31,<br>2013 | Dec 31,<br>2012 |
|-------------------------------------------------------------------|-----------------|-----------------|
| Cash and cash equivalents (1)                                     | \$161           | \$146           |
| Other current assets                                              | 140             | 129             |
| Property                                                          | 2,615           | 2,554           |
| Other noncurrent assets                                           | 130             | 139             |
| Total assets (2)                                                  | \$3,046         | \$2,968         |
| Current liabilities (nonrecourse 2013: \$264; 2012: \$261)        | \$610           | \$261           |
| Long-term debt (nonrecourse 2013: \$1,485; 2012: \$1,406)         | 1,485           | 1,752           |
| Other noncurrent liabilities (nonrecourse 2013: \$99; 2012: \$99) | 99              | 99              |
| Total liabilities                                                 | \$2,194         | \$2,112         |

(1) Includes \$13 million at March 31, 2013 (\$2 million at December 31, 2012) specifically restricted for the construction of a manufacturing facility.

(2) All assets were restricted at March 31, 2013 and December 31, 2012.

In addition, the Company holds a variable interest in an entity created to monetize accounts receivable of select European entities. The Company is the primary beneficiary of this entity as a result of holding subordinated notes while maintaining servicing responsibilities for the accounts receivable. The carrying amounts of assets and liabilities included in the Company's consolidated balance sheets pertaining to this entity were current assets of \$160 million (zero restricted) at March 31, 2013 (\$179 million, zero restricted, at December 31, 2012) and zero current liabilities (zero nonrecourse) at March 31, 2013 (less than \$1 million, less than \$1 million nonrecourse, at December 31, 2012). Amounts presented in the consolidated balance sheets and the table above as restricted assets or nonrecourse obligations relating to consolidated VIEs at March 31, 2013 and December 31, 2012 are adjusted for intercompany eliminations, parental guarantees and residual value guarantees.

#### Nonconsolidated Variable Interest Entity

The Company holds a variable interest in a joint venture that manufactures crude acrylic acid in the United States and Germany on behalf of the Company and the other joint venture partner. The variable interest relates to a cost-plus arrangement between the joint venture and each joint venture partner. The Company is not the primary beneficiary, as a majority of the joint venture's output is sold to the other joint venture partner; therefore, the entity is accounted for under the equity method of accounting. At March 31, 2013, the Company's investment in the joint venture was \$128 million (\$161 million at December 31, 2012), classified as "Investment in nonconsolidated affiliates" in the consolidated balance sheets, representing the Company's maximum exposure to loss.



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## NOTE 12 – PENSION PLANS AND OTHER POSTRETIREMENT BENEFITS

| Net Periodic Benefit Cost for All Significant Plans | Three Months Ended |                 |
|-----------------------------------------------------|--------------------|-----------------|
| In millions                                         | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Defined Benefit Pension Plans:                      |                    |                 |
| Service cost                                        | \$ 118             | \$ 95           |
| Interest cost                                       | 253                | 274             |
| Expected return on plan assets                      | (312               | ) (316 )        |
| Amortization of prior service cost                  | 6                  | 7               |
| Amortization of net loss                            | 197                | 130             |
| Net periodic benefit cost                           | \$262              | \$ 190          |
| Other Postretirement Benefits:                      |                    |                 |
| Service cost                                        | \$5                | \$4             |
| Interest cost                                       | 20                 | 23              |
| Amortization of prior service credit                | (1                 | ) (1 )          |
| Net periodic benefit cost                           | \$24               | \$ 26           |

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## NOTE 13 – STOCK-BASED COMPENSATION

On February 9, 2012, the Board of Directors authorized The Dow Chemical Company 2012 Employee Stock Purchase Plan (the "2012 ESPP") and The Dow Company 2012 Stock Incentive Plan (the "2012 Plan"). Both plans were approved by stockholders at the Company's annual meeting held on May 10, 2012 and became effective on that date.

The 2012 ESPP supersedes the Company's prior Employee Stock Purchase Plan. Under the 2013 annual offering, most employees were eligible to purchase shares of common stock of the Company valued at up to 10 percent of their annual base salary. The value is determined using the plan price multiplied by the number of shares subscribed to by the employee. The plan price of the stock is set each year at no less than 85 percent of market price.

During the first quarter of 2013, employees subscribed to the right to purchase 8.3 million shares of the Company's common stock with a weighted-average exercise price of \$27.05 per share and a weighted-average fair value of \$7.20 per share under the 2012 ESPP.

The Company grants and has granted stock-based compensation to employees and non-employee directors under the 2012 Plan, the 1988 Award and Option Plan (the "1988 Plan") and the 2003 Non-Employee Directors' Stock Incentive Plan (the "2003 Plan"). The 2012 Plan supersedes the 1988 Plan and the 2003 Plan. Most of the Company's stock-based compensation awards are granted in the first quarter of each year.

During the first quarter of 2013, the Company granted the following stock-based compensation awards to employees under the 2012 Plan:

- 17.1 million stock options with a weighted-average exercise price of \$32.16 per share and a weighted-average fair value of \$6.99 per share;

- 3.6 million shares of deferred stock with a weighted-average fair value of \$32.16 per share; and

- 1.3 million shares of performance deferred stock with a weighted-average fair value of \$34.41 per share.

The Company did not grant stock-based compensation awards to non-employee directors in the first quarter of 2013.

Total unrecognized compensation cost at March 31, 2013 is provided in the following table:

## Total Unrecognized Compensation Cost at March 31, 2013

| In millions                       | Unrecognized<br>Compensation<br>Cost | Weighted-average<br>Recognition<br>Period (Years) |
|-----------------------------------|--------------------------------------|---------------------------------------------------|
| ESPP purchase rights              | \$37                                 | 0.63                                              |
| Unvested stock options            | \$147                                | 0.99                                              |
| Deferred stock awards             | \$160                                | 1.00                                              |
| Performance deferred stock awards | \$46                                 | 0.83                                              |

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## NOTE 14 – EARNINGS PER SHARE CALCULATIONS

The following table provides, the earnings per share calculations for the three months ended March 31, 2013 and 2012:

| Net Income                                              | Three Months Ended |              |
|---------------------------------------------------------|--------------------|--------------|
|                                                         | Mar 31, 2013       | Mar 31, 2012 |
| In millions                                             |                    |              |
| Net income                                              | \$660              | \$520        |
| Net income attributable to noncontrolling interests     | (25)               | (23)         |
| Net income attributable to The Dow Chemical Company     | \$635              | \$497        |
| Preferred stock dividends                               | (85)               | (85)         |
| Net income attributable to participating securities (1) | (5)                | (4)          |
| Net income attributable to common stockholders          | \$545              | \$408        |

| Earnings Per Share Calculations - Basic                 | Three Months Ended |              |
|---------------------------------------------------------|--------------------|--------------|
|                                                         | Mar 31, 2013       | Mar 31, 2012 |
| Dollars per share                                       |                    |              |
| Net income                                              | \$0.55             | \$0.44       |
| Net income attributable to noncontrolling interests     | (0.02)             | (0.02)       |
| Net income attributable to The Dow Chemical Company     | \$0.53             | \$0.42       |
| Preferred stock dividends                               | (0.07)             | (0.07)       |
| Net income attributable to participating securities (1) | —                  | —            |
| Net income attributable to common stockholders          | \$0.46             | \$0.35       |

| Earnings Per Share Calculations - Diluted               | Three Months Ended |              |
|---------------------------------------------------------|--------------------|--------------|
|                                                         | Mar 31, 2013       | Mar 31, 2012 |
| Dollars per share                                       |                    |              |
| Net income                                              | \$0.55             | \$0.44       |
| Net income attributable to noncontrolling interests     | (0.02)             | (0.02)       |
| Net income attributable to The Dow Chemical Company     | \$0.53             | \$0.42       |
| Preferred stock dividends (2)                           | (0.07)             | (0.07)       |
| Net income attributable to participating securities (1) | —                  | —            |
| Net income attributable to common stockholders          | \$0.46             | \$0.35       |

|                                                                            |         |         |
|----------------------------------------------------------------------------|---------|---------|
| Shares in millions                                                         |         |         |
| Weighted-average common shares - basic                                     | 1,181.1 | 1,160.9 |
| Plus dilutive effect of stock options and awards                           | 6.5     | 7.8     |
| Weighted-average common shares - diluted                                   | 1,187.6 | 1,168.7 |
| Stock options and deferred stock awards excluded from EPS calculations (3) | 61.3    | 48.3    |
| Conversion of preferred stock excluded from EPS calculations (4)           | 96.8    | 96.8    |

Accounting Standards Codification Topic 260, "Earnings per Share," requires enterprises with participating securities to use the two-class method to calculate earnings per share and to report the most dilutive earnings per share amount. Deferred stock awards are considered participating securities due to Dow's practice of paying dividend equivalents on unvested shares.

(1) Preferred stock dividends were not added back in the calculation of diluted earnings per share because the effect of adding them back would have been antidilutive.

(2) These outstanding options to purchase shares of common stock and deferred stock awards were excluded from the calculation of diluted earnings per share because the effect of including them would have been antidilutive.

(3) Conversion of the Cumulative Convertible Perpetual Preferred Stock, Series A into shares of the Company's common stock was excluded from the calculation of diluted earnings per share because the effect of including them

would have been antidilutive.

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## NOTE 15 – INCOME TAXES

During the first quarter of 2013, court rulings on two separate tax matters resulted in the adjustment of uncertain tax positions. In February 2013, the U.S. District Court for the Middle District of Louisiana issued a ruling that disallowed, for tax purposes, transactions and partnerships associated with Chemtech, a wholly owned subsidiary. In March 2013, the U.S. Supreme Court denied certiorari in Union Carbide's research tax credit case. Through the denial of certiorari, the decision issued by the U.S. Court of Appeals denying Union Carbide's tax credit claim for supplies used in process-related research and development at its manufacturing facilities became final. As a result of these rulings, the Company adjusted uncertain tax positions related to these matters, resulting in a tax charge of \$223 million in the first quarter of 2013.

The following table provides a reconciliation of the Company's unrecognized tax benefits for the periods ended March 31, 2013 and December 31, 2012:

| Total Gross Unrecognized Tax Benefits<br>In millions           | Mar 31,<br>2013 | Dec 31<br>2012 |
|----------------------------------------------------------------|-----------------|----------------|
| Balance at January 1                                           | \$409           | \$339          |
| Increases related to positions taken on items from prior years | 315             | 66             |
| Decreases related to positions taken on items from prior years | (7              | ) (32          |
| Increases related to positions taken in the current year       | 5               | 53             |
| Settlement of uncertain tax positions with authorities         | (343            | ) (9           |
| Decreases due to expiration of statutes of limitations         | —               | (8             |
| Balance at end of period                                       | \$379           | \$409          |

At March 31, 2013, the total amount of unrecognized tax benefits was \$379 million (\$409 million at December 31, 2012), of which \$368 million would impact the effective tax rate, if recognized (\$392 million at December 31, 2012).

Interest and penalties associated with uncertain tax positions, including the matters that resulted in the adjustment of uncertain tax positions during the first quarter of 2013, are recognized as components of "Provision for income taxes," and totaled a benefit of \$133 million at March 31, 2013 (\$1 million charge at March 31, 2012). The Company's accrual for interest and penalties was \$47 million at March 31, 2013 (\$131 million at December 31, 2012).

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## NOTE 16 – ACCUMULATED OTHER COMPREHENSIVE INCOME (LOSS)

The following table provides an analysis of the changes in accumulated other comprehensive income (loss) for the three months ended March 31, 2013 and 2012:

| Accumulated Other Comprehensive Income (Loss)                                                    | Three Months Ended |              |
|--------------------------------------------------------------------------------------------------|--------------------|--------------|
|                                                                                                  | Mar 31, 2013       | Mar 31, 2012 |
| In millions                                                                                      |                    |              |
| Unrealized Gains on Investments at beginning of year                                             | \$ 147             | \$ 78        |
| Net change in unrealized gains                                                                   | 20                 | 61           |
| Reclassification to earnings - Net sales (net of tax of \$9, \$3) (1)                            | (15)               | (4)          |
| Balance at end of period                                                                         | \$ 152             | \$ 135       |
| Cumulative Translation Adjustments at beginning of year                                          | 328                | 72           |
| Translation adjustments                                                                          | (352)              | 282          |
| Balance at end of period                                                                         | \$(24)             | \$ 354       |
| Pension and Other Postretirement Benefit Plans at beginning of year                              | (7,995)            | (6,134)      |
| Adjustments to pension and other postretirement benefit plans (net of tax of \$67, \$44) (1) (2) | 141                | 85           |
| Balance at end of period                                                                         | \$(7,854)          | \$(6,049)    |
| Accumulated Derivative Income (Loss) at beginning of year                                        | 4                  | (12)         |
| Net hedging results (3)                                                                          | 26                 | (19)         |
| Reclassification to earnings - Cost of sales (net of tax of \$1, \$5) (1) (3) (4)                | 2                  | 5            |
| Balance at end of period                                                                         | \$ 32              | \$(26)       |
| Total Accumulated Other Comprehensive Loss                                                       | \$(7,694)          | \$(5,586)    |

(1) Tax amounts are included in "Provision for income taxes" in the consolidated statements of income.

(2) Included in net periodic pension cost. See Note 12 for additional information.

(3) Accumulated Derivative Income (Loss) activity for 2012 was reclassified in accordance with newly implemented ASU 2013-02.

(4) Presentation of the tax component for 2012 was changed to conform to the current year presentation.

## NOTE 17 – OPERATING SEGMENTS AND GEOGRAPHIC AREAS

During the first quarter of 2013, the Company's Performance Plastics segment combined Dow Performance Packaging, Dow Hygiene and Medical, and Dow Polypropylene Licensing and Catalyst businesses into a newly created Dow Packaging and Specialty Plastics business to better align with the markets and customers served. The Performance Plastics businesses, which are reflected in the following updated profile for the segment, are as follows:

• Dow Elastomers

• Dow Electrical and Telecommunications

• Dow Packaging and Specialty Plastics

There were no other changes to Part I, Item I. Business included in the Company's Annual Report on Form 10-K for the year ended December 31, 2012.

## Performance Plastics

The Performance Plastics segment consists of the solution-oriented portfolio of Dow Elastomers, Dow Electrical and Telecommunications, and Dow Packaging and Specialty Plastics. These businesses serve high-growth, high value sectors where Dow's world-class technology and rich innovation pipeline creates competitive advantages for customers and the entire value chain. Dow Elastomers is the largest and most profitable global producer of polyolefin elastomers and the largest metallocene ethylene propylene diene monomer ("EPDM") producer providing a cost-advantaged position. Dow Electrical and Telecommunications is a pioneer in the production of polymers for wire

and cable applications. Dow Packaging and Specialty Plastics is a leading materials supplier of polyethylene based resins, films and specialty polymers for strategic segments within its five global target market sectors - performance packaging, hygiene and medical, adhesives and functional materials, industrial specialties and photovoltaic films.

These businesses also have complementary market reach, asset capabilities and technology platforms that provide the Company with immediate and long-term growth synergies. The segment has broad geographic reach with sales in more than 100 countries and manufacturing facilities located in all geographic areas. Market growth is expected to be driven by major shifts in population demographics, improving socioeconomic status in emerging geographies, consumer and brand

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owner demand for increased consumer convenience, efforts to reduce food waste, growth in telecommunications networks, specifically broadband and LTE networks, and global development of electrical transmission and distribution infrastructure and renewable energy applications.

Details on Performance Plastics' 2012 sales, by business and geographic area, are as follows:

#### Products

Major products by business and applications/market segments are listed below:

| Business                              | Major Products                                                                                                                                            | Applications/Market Segments                                                                                                                                                                                                              |
|---------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Dow Elastomers                        | Elastomers, plastomers, EPDMs                                                                                                                             | Adhesives, footwear, housewares, infrastructure, sports recreation, toys and infant products, transportation                                                                                                                              |
| Dow Electrical and Telecommunications | Wire and cable insulation, semiconductive and jacketing compound solutions, bio-based plasticizers                                                        | Building and construction, electrical transmission and distribution infrastructure, telecommunications infrastructure                                                                                                                     |
| Dow Packaging and Specialty Plastics  | Polyethylene, low-density polyethylene, linear low-density polyethylene, high-density polyethylene, polyolefin emulsions, polyolefin plastomers, acrylics | Adhesives; flexible packaging for food and beverages; rigid packaging for food, household goods and industrial products; medical end-use; personal care products; sealants; unitization films; and water, natural gas and irrigation pipe |

Transfers of products between operating segments are generally valued at cost. However, transfers of products to Agricultural Sciences from other segments are generally valued at market-based prices; the revenues generated by these transfers in the first three months of 2013 and 2012 were immaterial and eliminated in consolidation.



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| Operating Segments                                                                                  | Three Months Ended |                 |
|-----------------------------------------------------------------------------------------------------|--------------------|-----------------|
|                                                                                                     | Mar 31,<br>2013    | Mar 31,<br>2012 |
| In millions                                                                                         |                    |                 |
| Sales by operating segment                                                                          |                    |                 |
| Electronic and Functional Materials                                                                 | \$1,141            | \$1,121         |
| Coatings and Infrastructure Solutions                                                               | 1,667              | 1,703           |
| Agricultural Sciences                                                                               | 2,103              | 1,838           |
| Performance Materials                                                                               | 3,328              | 3,473           |
| Performance Plastics                                                                                | 3,498              | 3,591           |
| Feedstocks and Energy                                                                               | 2,556              | 2,935           |
| Corporate                                                                                           | 90                 | 58              |
| Total                                                                                               | \$14,383           | \$14,719        |
| EBITDA (1) by operating segment                                                                     |                    |                 |
| Electronic and Functional Materials                                                                 | \$273              | \$243           |
| Coatings and Infrastructure Solutions                                                               | 186                | 204             |
| Agricultural Sciences                                                                               | 484                | 451             |
| Performance Materials                                                                               | 440                | 332             |
| Performance Plastics                                                                                | 952                | 718             |
| Feedstocks and Energy                                                                               | 240                | 198             |
| Corporate                                                                                           | (355)              | (438)           |
| Total                                                                                               | \$2,220            | \$1,708         |
| Equity in earnings (losses) of nonconsolidated affiliates by operating segment (included in EBITDA) |                    |                 |
| Electronic and Functional Materials                                                                 | \$17               | \$19            |
| Coatings and Infrastructure Solutions                                                               | 26                 | 22              |
| Agricultural Sciences                                                                               | 2                  | 1               |
| Performance Materials                                                                               | (23)               | (17)            |
| Performance Plastics                                                                                | 57                 | 34              |
| Feedstocks and Energy                                                                               | 159                | 125             |
| Corporate                                                                                           | (8)                | (15)            |
| Total                                                                                               | \$230              | \$169           |

The Company uses EBITDA (which Dow defines as earnings (i.e., "Net Income") before interest, income taxes, depreciation and amortization) as its measure of profit/loss for segment reporting purposes. EBITDA by operating (1) segment includes all operating items relating to the businesses, except depreciation and amortization; items that principally apply to the Company as a whole are assigned to Corporate. A reconciliation of EBITDA to "Income Before Income Taxes" is provided below.

| Reconciliation of EBITDA to "Income Before Income Taxes" |                                                      | Three Months Ended |                 |
|----------------------------------------------------------|------------------------------------------------------|--------------------|-----------------|
| In millions                                              |                                                      | Mar 31,<br>2013    | Mar 31,<br>2012 |
|                                                          |                                                      |                    |                 |
|                                                          | EBITDA                                               | \$2,220            | \$1,708         |
|                                                          | - Depreciation and amortization                      | 668                | 679             |
|                                                          | + Interest income                                    | 8                  | 6               |
|                                                          | - Interest expense and amortization of debt discount | 296                | 329             |
|                                                          | Income Before Income Taxes                           | \$1,264            | \$706           |

| Geographic Areas | Three Months Ended |
|------------------|--------------------|
| In millions      |                    |

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|                                | Mar 31,<br>2013 | Mar 31,<br>2012 |
|--------------------------------|-----------------|-----------------|
| Sales by geographic area       |                 |                 |
| United States                  | \$4,814         | \$4,850         |
| Europe, Middle East and Africa | 4,915           | 5,367           |
| Rest of World                  | 4,654           | 4,502           |
| Total                          | \$ 14,383       | \$ 14,719       |

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The Dow Chemical Company and Subsidiaries  
(Unaudited) PART I – FINANCIAL INFORMATION, Item 2. Management's Discussion and  
Analysis of Financial Condition and Results of Operations

OVERVIEW

The Company reported sales in the first quarter of 2013 of \$14.4 billion, down 2 percent from \$14.7 billion in the first quarter of 2012, despite a quarterly sales record in Agricultural Sciences (up 14 percent). The sales decline was led by Feedstocks and Energy (down 13 percent).

Price was up 1 percent compared with the same period last year, driven by price increases in Agricultural Sciences (up 3 percent), Performance Materials and Feedstocks and Energy (both up 1 percent). Price increased in all geographic areas, except Asia Pacific (down 2 percent), primarily due to the impact of currency.

Volume declined 3 percent compared with the same quarter last year with the most pronounced decrease in Feedstocks and Energy (down 14 percent). Agricultural Sciences reported a double-digit volume increase (up 11 percent). Volume declines in Europe, Middle East and Africa ("EMEA") (down 10 percent) more than offset an increase in Latin America (up 6 percent). Volume remained flat in North America and Asia Pacific.

Purchased feedstock and energy costs, which account for more than one-third of Dow's total costs, decreased 5 percent or \$289 million compared with the first quarter of 2012. The decrease in these costs was primarily due to lower feedstock prices in the United States resulting from increased supply of shale gas and natural gas liquids as well as lower naphtha prices in Europe.

Research and development expenses and selling, general and administrative expenses increased in the first quarter of 2013 compared with the same period last year, primarily due to growth initiatives in the Agricultural Sciences operating segment.

Equity earnings were \$230 million in the first quarter of 2013, up \$61 million from \$169 million in the first quarter of 2012, primarily due to higher earnings from The Kuwait Olefins Company K.S.C., EQUATE Petrochemical Company K.S.C., MEGlobal and Univation Technologies, LLC.

In addition to the financial highlights listed above, the Company also made the following announcements during the first quarter of 2013:

On February 13, 2013, the Board of Directors approved a share buy-back program, authorizing up to \$1.5 billion to be spent on the repurchase of the Company's common stock over a period of time.

On March 4, 2013, the International Court of Arbitration of the International Chamber of Commerce released the Final Award in the arbitration case between the Company and Petrochemical Industries Company (K.S.C.) related to the K-Dow transaction. The final interest and costs awarded to the Company is \$318 million, as of February 28, 2013, and is in addition to the Partial Award of \$2.16 billion announced in May 2012. As of March 31, 2013, the total amount owed to the Company, including interest, is \$2.49 billion. See Gain Contingency-Matters Involving the Formation of K-Dow Petrochemicals in Note 8 to the Consolidated Financial Statements; and Other Matters in Management's Discussion and Analysis of Financial Condition and Results of Operations for additional information on the K-Dow Matter.

On March 14, 2013, the Company announced the Dow Plastics Additives and Dow Polypropylene Licensing and Catalysts business units are being marketed for divestment, as part of the Company's ongoing commitment to portfolio management.

On March 18, 2013, the Company announced it intends to build several new Performance Plastics production units on the U.S. Gulf Coast, further connecting the Company's U.S. manufacturing operations with cost-advantaged feedstocks resulting from increasing supplies of shale gas in North America. The Company is currently exploring specific location options on the U.S. Gulf Coast, with final investment locations to be determined at a later date.

On March 18, 2013, the Company entered into an initial agreement for a long-term ethylene off-take arrangement with a new joint venture to be formed between Idemitsu Kosan Co., Ltd. and Mitsui & Co., Ltd., of Tokyo, Japan. The joint venture will produce linear alpha olefins which are used as comonomers throughout Dow's Performance Plastics businesses.

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| Selected Financial Data                      | Three Months Ended |          |  |   |
|----------------------------------------------|--------------------|----------|--|---|
|                                              | Mar 31,            | Mar 31,  |  |   |
| In millions, except per share amounts        | 2013               | 2012     |  |   |
| Net sales                                    | \$14,383           | \$14,719 |  |   |
| Cost of sales                                | \$11,707           | \$12,285 |  |   |
| Percent of net sales                         | 81.4               | % 83.5   |  | % |
| Research and development expenses            | \$435              | \$405    |  |   |
| Percent of net sales                         | 3.0                | % 2.8    |  | % |
| Selling, general and administrative expenses | \$772              | \$707    |  |   |
| Percent of net sales                         | 5.4                | % 4.8    |  | % |
| Effective tax rate                           | 47.8               | % 26.3   |  | % |
| Net income available for common stockholders | \$550              | \$412    |  |   |
| Earnings per common share – basic            | \$0.46             | \$0.35   |  |   |
| Earnings per common share – diluted          | \$0.46             | \$0.35   |  |   |
| Operating rate percentage                    | 82                 | % 83     |  | % |

**RESULTS OF OPERATIONS**

Net sales in the first quarter of 2013 were \$14.4 billion, down 2 percent from \$14.7 billion in the first quarter of last year, with price up 1 percent and volume down 3 percent. Price increased in Agricultural Sciences (up 3 percent) and Performance Materials and Feedstocks and Energy (each up 1 percent), remained flat in Coatings and Infrastructure Solutions and Performance Plastics, and declined in Electronic and Functional Materials (down 1 percent). Price increased in all geographic areas except Asia Pacific (down 2 percent, primarily due to currency). Volume declined in all operating segments except Agricultural Sciences (up 11 percent) and Electronic and Functional Materials (up 3 percent), with the most pronounced decrease in Feedstocks and Energy (down 14 percent). Volume declined in EMEA (down 10 percent), remained flat in North America and Asia Pacific, and increased in Latin America (up 6 percent).

Gross margin was \$2.7 billion in the first quarter of 2013, up from \$2.4 billion in the first quarter of last year. Gross margin increased primarily due to the impact of higher selling prices and lower purchased feedstock and energy costs which more than offset decreased sales volume. Gross margin was also negatively impacted by \$11 million of restructuring plan implementation costs in the first quarter of 2013.

The Company's global plant operating rate was 82 percent of capacity in the first quarter of 2013, down from 83 percent in the first quarter of 2012.

Personnel count was 53,444 at March 31, 2013, down from 54,353 at December 31, 2012 and up from 51,528 at March 31, 2012. Headcount decreased from December 31, 2012 primarily due to restructuring programs, which are expected to be completed primarily by December 31, 2014. Headcount increased from March 31, 2012 primarily in the Agricultural Sciences operating segment due to growth initiatives and the inclusion of seasonal employees as part of the Company's personnel count.

Research and development (“R&D”) expenses totaled \$435 million in the first quarter of 2013, up 7 percent from \$405 million in the first quarter of last year, primarily due to ongoing growth initiatives in the Agricultural Sciences operating segment.

Selling, general and administrative (“SG&A”) expenses totaled \$772 million in the first quarter of 2013, up \$65 million (9 percent) from \$707 million in the first quarter of last year, primarily due to ongoing growth initiatives in the Agricultural Sciences operating segment.

Amortization of intangibles was \$115 million in the first quarter of 2013, down from \$122 million in the first quarter of last year. See Note 5 to the Consolidated Financial Statements for additional information on intangible assets.

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On March 27, 2012, the Company's Board of Directors approved a restructuring plan ("1Q12 Restructuring") as part of a series of actions to optimize its portfolio, respond to changing and volatile economic conditions, particularly in Western Europe, and to advance the Company's Efficiency for Growth program. As a result of the 1Q12 Restructuring activities, the Company recorded pretax restructuring charges of \$357 million in the first quarter of 2012. See Note 3 to the Consolidated Financial Statements for details on the Company's restructuring activities.

Dow's share of the earnings of nonconsolidated affiliates was \$230 million in the first quarter of 2013, up from \$169 million in the same quarter last year primarily due to higher earnings from The Kuwait Olefins Company K.S.C., EQUATE Petrochemical Company K.S.C., MEGlobal and Univation Technologies, LLC.

Sundry income (expense) – net includes a variety of income and expense items such as the gain or loss on foreign currency exchange, dividends from investments, and gains and losses on sales of investments and assets. Sundry income (expense) – net in the first quarter of 2013 was net expense of \$32 million, a decrease of \$49 million compared with net income of \$17 million in the same quarter last year. The first quarter of 2013 included a \$60 million loss on the early extinguishment of debt (reflected in Corporate), offset by foreign currency exchange gains and a non-income tax related refund. In the first quarter of 2012, sundry income (expense) – net included gains related to a divestiture and asset sales, a \$24 million loss on the early extinguishment of debt (reflected in Corporate) and foreign currency exchange losses. See Note 10 to the Consolidated Financial Statements for additional information related to the early extinguishment of debt.

Net interest expense (interest expense less capitalized interest and interest income) was \$288 million in the first quarter of 2013, compared with \$323 million in the first quarter of last year. The decline reflects the Company's ongoing deleveraging activities and lower debt financing costs. Interest income was \$8 million in the first quarter of 2013, compared with \$6 million in the first quarter of 2012.

The effective tax rate for the first quarter of 2013 was 47.8 percent compared with 26.3 percent for the first quarter of 2012. The Company's effective tax rate fluctuates based on, among other factors, where income is earned, reinvestment assertions regarding earned income and the level of income relative to tax credits available. For example, as the percentage of foreign sourced income increases, the Company's effective tax rate declines. The Company's tax rate is also influenced by the level of equity earnings, since most of the earnings from the Company's equity company investments are taxed at the joint venture level. The increase in the first quarter of 2013 tax rate compared with the first quarter of 2012 tax rate was primarily due to a \$223 million tax charge related to court rulings on two separate matters that resulted in the adjustment of uncertain tax positions. See Note 15 to the Consolidated Financial Statements for additional information on income taxes.

Net income attributable to noncontrolling interests was \$25 million in the first quarter of 2013, up slightly from \$23 million in the first quarter of 2012.

Preferred stock dividends of \$85 million were recognized in the first quarters of 2013 and 2012, related to the Company's Cumulative Convertible Perpetual Preferred Stock, Series A.

Net income available for common stockholders was \$550 million, or \$0.46 per share, in the first quarter of 2013, compared with \$412 million, or \$0.35 per share, in the first quarter of 2012.

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The following table summarizes the impact of certain items recorded in the three months ended March 31, 2013 and March 31, 2012, and previously described in this section:

| Certain Items Impacting Results               | Pretax<br>Impact (1) |                 | Impact on<br>Net Income (2) |                 | Impact on<br>EPS (3) |                 |
|-----------------------------------------------|----------------------|-----------------|-----------------------------|-----------------|----------------------|-----------------|
|                                               | Three Months Ended   |                 | Three Months Ended          |                 | Three Months Ended   |                 |
| In millions, except per share amounts         | Mar 31,<br>2013      | Mar 31,<br>2012 | Mar 31,<br>2013             | Mar 31,<br>2012 | Mar 31,<br>2013      | Mar 31,<br>2012 |
| Cost of sales:                                |                      |                 |                             |                 |                      |                 |
| Restructuring plan implementation costs       | \$(11 )              | \$—             | \$(7 )                      | \$—             | \$(0.01 )            | \$—             |
| Selling, general and administrative expenses: |                      |                 |                             |                 |                      |                 |
| Restructuring plan implementation costs       | (1 )                 | —               | (1 )                        | —               | —                    | —               |
| Restructuring charges                         | —                    | (357 )          | —                           | (287 )          | —                    | (0.25 )         |
| Sundry income (expense) - net:                |                      |                 |                             |                 |                      |                 |
| Loss on early extinguishment of debt          | (60 )                | (24 )           | (38 )                       | (15 )           | (0.03 )              | (0.01 )         |
| Provision for income taxes:                   |                      |                 |                             |                 |                      |                 |
| Uncertain tax position adjustments            | —                    | —               | (223 )                      | —               | (0.19 )              | —               |
| Total                                         | \$(72 )              | \$(381 )        | \$(269 )                    | \$(302 )        | \$(0.23 )            | \$(0.26 )       |

(1) Impact on "Income Before Income Taxes."

(2) Impact on "Net Income Available for The Dow Chemical Company Common Stockholders."

(3) Impact on "Earnings per common share - diluted."

**OUTLOOK**

The Company's focus remains on implementing specific plans to accelerate near-term value creation - organically growing attractive, high-growth businesses, while improving businesses where the return on capital is not meeting expectations, and leveraging the strength of its advantaged feedstock position and flexibility. Importantly, the Company continues to review its entire portfolio to identify other divestitures or strategic actions it can take to optimize value for shareholders.

Dow continues to benefit from the ongoing strength of its growth segments, such as Agricultural Sciences, Electronic and Functional Materials and Performance Plastics - where Dow's industry-leading technology positions, integrated portfolio and broad geographic presence are enabling steady growth.

The Company's operating plans do not call for material macroeconomic improvements in 2013 compared with 2012. Given persistent volatility and uncertainty, this remains the right mindset for operating the Company. Modest improvements in the United States have been dampened by continuing uncertainty in China and Europe. These mixed conditions, coupled with ongoing feedstock volatility, are driving cautious customer purchasing patterns.

Despite the lingering uncertainty in the operating environment, Dow will continue to execute on its near-term strategy - driving disciplined improvements in the portfolio. The Company's cost and cash flow measures continue to take hold, which are expected to gain momentum as the year progresses.

**SEGMENT RESULTS**

The Company uses EBITDA (which Dow defines as earnings (i.e., "Net Income") before interest, income taxes, depreciation and amortization) as its measure of profit/loss for segment reporting purposes. EBITDA by operating segment includes all operating items relating to the businesses, except depreciation and amortization; items that principally apply to the Company as a whole are assigned to Corporate. Additional information regarding the Company's operating segments and a reconciliation of EBITDA to "Income Before Income Taxes" can be found in Note 17 to the Consolidated Financial Statements.





Table of Contents**ELECTRONIC AND FUNCTIONAL MATERIALS**

The Electronic and Functional Materials segment consists of two businesses – Dow Electronic Materials and Functional Materials – and includes a portion of the Company's share of the results of Dow Corning Corporation ("Dow Corning"), a joint venture of the Company. Dow Electronic Materials includes Display Technologies, Growth Technologies, Interconnect Technologies and Semiconductor Technologies. Functional Materials includes Dow Consumer and Industrial Solutions, Dow Microbial Control, and Dow Pharma and Food Solutions.

| Electronic and Functional Materials   | Three Months Ended |              |
|---------------------------------------|--------------------|--------------|
|                                       | Mar 31, 2013       | Mar 31, 2012 |
| In millions                           |                    |              |
| Sales                                 | \$ 1,141           | \$ 1,121     |
| Price change from comparative period  | (1 )%              | N/A          |
| Volume change from comparative period | 3 %                | N/A          |
| Equity earnings                       | \$ 17              | \$ 19        |
| EBITDA                                | \$ 273             | \$ 243       |
| Certain items impacting EBITDA        | \$ —               | \$ (17 )     |

Electronic and Functional Materials sales were \$1,141 million in the first quarter of 2013, up from \$1,121 million in the first quarter of 2012. Volume increased 3 percent due to higher demand for consumer electronics, acrolein and specialty cellulose used in food and pharmaceutical applications. Price declined 1 percent as increases in North America and EMEA were more than offset by price decreases in Latin America and Asia Pacific.

Dow Electronic Materials sales in the first quarter of 2013 decreased 2 percent from the same quarter last year with price down 3 percent and volume up 1 percent. The decrease in price was driven by continued competitive pricing pressure and the unfavorable impact of currency, primarily due to the weakening Japanese yen. The increase in volume reflects higher demand for chemical mechanical planarization pads and slurries and higher demand for organic light emitting diodes used in flat panel displays. These increases were partially offset by lower demand for printed circuit boards used in personal computers and lower demand for optical filters used in television and other displays.

Functional Materials sales in the first quarter of 2013 improved 5 percent from the the same quarter last year due entirely to volume gains. Volume increased in all geographic areas driven by higher acrolein sales, higher demand for cellulose used in food and pharmaceutical applications and increased demand for specialty materials used in energy applications.

EBITDA in the first quarter of 2013 was \$273 million, up from \$243 million in the first quarter of 2012. EBITDA improved from last year as increased sales volume and lower SG&A costs more than offset lower selling prices and lower equity earnings from Dow Corning. EBITDA for the first quarter of 2012 was negatively impacted by \$17 million in restructuring charges related to the write-off of a canceled capital project.

In July 2012, the Chinese Ministry of Commerce ("MOFCOM") initiated antidumping and countervailing duty investigations of imports of solar-grade polycrystalline silicon products from the United States and Korea based on a petition filed by Chinese solar-grade polycrystalline silicon producers. Dow Corning, as a provider of solar-grade polycrystalline silicon product, is contesting the allegations. Dow Corning has and will continue to cooperate with MOFCOM in the investigations. The outcome of this matter remains uncertain.

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## COATINGS AND INFRASTRUCTURE SOLUTIONS

The Coatings and Infrastructure Solutions segment consists of the following businesses: Dow Building and Construction, Dow Coating Materials, Dow Water and Process Solutions, and Performance Monomers; and includes a portion of the Company's share of the results of Dow Corning Corporation, a joint venture of the Company.

| Coatings and Infrastructure Solutions | Three Months Ended |                 |
|---------------------------------------|--------------------|-----------------|
|                                       | Mar 31,<br>2013    | Mar 31,<br>2012 |
| In millions                           |                    |                 |
| Sales                                 | \$ 1,667           | \$ 1,703        |
| Price change from comparative period  | —                  | % N/A           |
| Volume change from comparative period | (2                 | )% N/A          |
| Equity earnings                       | \$ 26              | \$ 22           |
| EBITDA                                | \$ 186             | \$ 204          |
| Certain items impacting EBITDA        | \$ —               | \$ (41 )        |

Coatings and Infrastructure Solutions sales were \$1,667 million in the first quarter of 2013, down 2 percent from \$1,703 million in the first quarter of 2012, entirely due to volume. Dow Building and Construction volume declined due to weak construction activity in EMEA and slower non-residential construction activity in North America. Performance Monomers volume was higher in Asia Pacific; however, this was more than offset by lower demand in other geographic areas due to the impact of price/volume optimization efforts. Dow Coating Materials volume was flat as higher demand for industrial coatings and architectural coatings in North America and Asia Pacific was offset by lower demand for these products in EMEA and Latin America. Dow Water and Process Solutions volume increased in most geographic areas, due to increased demand for ion exchange resins and reverse osmosis membranes. Compared with the same quarter last year, price was higher in Performance Monomers and Dow Coating Materials, most notably in North America, as these businesses maintained a continuing focus on improving margins. These price increases were more than offset by price declines in Dow Building and Construction and Dow Water and Process Solutions, primarily in Asia Pacific due to the unfavorable impact of currency.

EBITDA in the first quarter of 2013 was \$186 million, down from \$204 million in the first quarter of 2012. EBITDA for the first quarter of 2013 decreased from the same quarter last year due to higher costs related to planned maintenance turnarounds, higher feedstock and energy and other raw material costs and lower sales volume. EBITDA for the first quarter of 2012 was negatively impacted by \$41 million of restructuring charges, consisting of asset write-downs and write-offs of \$37 million and costs associated with exit or disposal activities of \$4 million.

In July 2012, the Chinese Ministry of Commerce ("MOFCOM") initiated antidumping and countervailing duty investigations of imports of solar-grade polycrystalline silicon products from the United States and Korea based on a petition filed by Chinese solar-grade polycrystalline silicon producers. Dow Corning, as a provider of solar-grade polycrystalline silicon product, is contesting the allegations. Dow Corning has and will continue to cooperate with MOFCOM in the investigations. The outcome of this matter remains uncertain.

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## AGRICULTURAL SCIENCES

The Agricultural Sciences segment is a global leader in providing crop protection and plant biotechnology products, urban pest management solutions and healthy oils. The business invents, develops, manufactures and markets products for use in agriculture, industrial and commercial pest management, and food service. Agricultural Sciences consists of two businesses - Crop Protection and Seeds, Traits and Oils.

| Agricultural Sciences                 | Three Months Ended |              |
|---------------------------------------|--------------------|--------------|
|                                       | Mar 31, 2013       | Mar 31, 2012 |
| In millions                           |                    |              |
| Sales                                 | \$2,103            | \$1,838      |
| Price change from comparative period  | 3                  | % N/A        |
| Volume change from comparative period | 11                 | % N/A        |
| Equity earnings                       | \$2                | \$1          |
| EBITDA                                | \$484              | \$451        |

Agricultural Sciences sales were \$2,103 million in the first quarter of 2013, up 14 percent from \$1,838 million in the first quarter of 2012 and a quarterly sales record for the segment. Compared with the first quarter of 2012, volume increased 11 percent and price increased 3 percent. Double-digit volume growth was reported in North America and Latin America as customers continued to adopt new seed technologies, which more than offset declines in Asia Pacific and EMEA. Price increased in all geographic areas except Asia Pacific, which was impacted by strong generic pricing pressure of commodity products in Australia. The Crop Protection and Seeds, Traits and Oils businesses set new quarterly sales records. Crop Protection reported 7 percent sales growth in the quarter, with double-digit volume gains in Latin America and North America. Pyroxulam cereal herbicide reported strong sales gains, despite adverse weather conditions and a late start to the season in key cereal growing regions in northern Europe. Seeds, Traits and Oils reported 37 percent sales growth in the quarter driven by strong performance in North America and Latin America, which continued to benefit from the continued introduction and adoption of new SmartStax® seed technologies. The healthy oils portfolio also reported strong growth, with sales more than doubling from the same period last year.

EBITDA for the first quarter of 2013 was \$484 million, a quarterly record for the segment and up from \$451 million in the first quarter of 2012. Compared with the same quarter last year, EBITDA improved primarily due to sales growth, which more than offset increased SG&A and R&D expenses related to growth initiatives.

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## PERFORMANCE MATERIALS

The Performance Materials segment consists of the following businesses: Amines; Chlorinated Organics; Dow Automotive Systems; Dow Formulated Systems; Dow Oil and Gas; Dow Plastics Additives; Epoxy; Oxygenated Solvents; Polyglycols, Surfactants and Fluids; Polyurethanes; and Propylene Oxide/Propylene Glycol ("PO/PG"). The segment also includes the results of Map Ta Phut Olefins Company Limited and a portion of the results of Sadara Chemical Company, both joint ventures of the Company.

| Performance Materials                 | Three Months Ended |                 |
|---------------------------------------|--------------------|-----------------|
| In millions                           | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Sales                                 | \$3,328            | \$3,473         |
| Price change from comparative period  | 1                  | % N/A           |
| Volume change from comparative period | (5                 | )% N/A          |
| Equity losses                         | \$(23 )            | \$(17 )         |
| EBITDA                                | \$440              | \$332           |
| Certain items impacting EBITDA        | \$—                | \$(186 )        |

Performance Materials sales were \$3,328 million in the first quarter of 2013, down 4 percent from \$3,473 million in the first quarter of 2012. Price increased 1 percent compared with the first quarter of last year. Price trends varied across the businesses as higher propylene, energy and other raw material costs drove modest price increases in most businesses. From a geographic perspective, price was higher in North America and EMEA and lower in Latin America and Asia Pacific. Volume was down 5 percent as lower demand and price/volume optimization efforts resulted in decreases across all geographic areas and most businesses. Polyurethanes volume decreased as stable demand in the appliance industry was more than offset by weakness in the furniture and bedding industries and business decisions to improve product mix. Oxygenated Solvents reported lower sales primarily due to lower licensing revenue. Epoxy reported a double-digit volume decline largely due to weakness in phenolics and epoxy resins. Dow Oil and Gas reported strong volume growth across all geographic areas, with double-digit increases in Latin America, Asia Pacific and EMEA. PO/PG volume was higher as winter weather conditions in Europe contributed to increased demand in the de-icing market segment.

EBITDA for the first quarter of 2013 was \$440 million, up from \$332 million in the first quarter of 2012. EBITDA for the first quarter of 2012 was negatively impacted by \$186 million of restructuring charges related to the shutdown/consolidation of assets in the Polyurethanes and Epoxy businesses in Brazil, Texas, and Germany, and the cancellation of a capital project. Additionally, compared with the same period last year, decreased sales volume, lower equity earnings, and higher propylene, energy and other raw material costs more than offset higher selling prices and improved operating rates.

On March 14, 2013, the Company announced the Dow Plastics Additives business is being marketed for divestment, as part of the Company's ongoing commitment to portfolio management.

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## PERFORMANCE PLASTICS

The Performance Plastics segment is a solutions-oriented portfolio comprised of Dow Elastomers; Dow Electrical and Telecommunications; and Dow Packaging and Specialty Plastics. The Performance Plastics segment also includes the results of Univation Technologies, LLC, as well as a portion of the results of EQUATE Petrochemical Company K.S.C. ("EQUATE"), The Kuwait Olefins Company K.S.C., The SCG-Dow Group and Sadara Chemical Company, all joint ventures of the Company.

| Performance Plastics                  | Three Months Ended |                 |
|---------------------------------------|--------------------|-----------------|
| In millions                           | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Sales                                 | \$3,498            | \$3,591         |
| Price change from comparative period  | —                  | % N/A           |
| Volume change from comparative period | (3                 | )% N/A          |
| Equity earnings                       | \$57               | \$34            |
| EBITDA                                | \$952              | \$718           |

Performance Plastics sales in the first quarter of 2013 were \$3,498 million, down 3 percent from \$3,591 million in the first quarter of 2012 with volume down 3 percent and price unchanged. Dow Packaging and Specialty Plastics prices were higher in all geographic areas except North America as low industry inventories allowed producers to increase prices and focus on higher margin products and customers. Dow Packaging and Specialty Plastics prices in North America were lower due to declining feedstock and energy costs. Dow Elastomers prices were lower in all geographic areas as the result of lower feedstock and energy costs and increased industry capacity which contributed to greater product availability. Dow Elastomers prices in Asia Pacific were also negatively impacted by a forecast of lower vehicle production rates in the automotive industry. Dow Electrical and Telecommunication prices were higher in North America and EMEA; however, this was negated by lower prices, including the unfavorable impact of currency, in Asia Pacific. Dow Packaging and Specialty Plastics volume was lower as higher demand in North America and Latin America was offset by volume declines in EMEA and Asia Pacific. Volume in EMEA was down significantly, reflecting the Company's shutdown of a non-competitive high density polyethylene production facility at Tessenderlo, Belgium. Dow Elastomers volume was higher in all geographic areas except EMEA, reflecting higher demand in the transportation and adhesives industries and significant customer inventory restocking. Dow Electrical and Telecommunication volume was lower in all geographic areas except EMEA. Telecommunication industry demand was lower in Latin America and North America while in Asia Pacific volume was impacted by reduced product availability.

EBITDA in the first quarter of 2013 was \$952 million, up from \$718 million in the first quarter of 2012. EBITDA improved due to the impact of lower U.S. Gulf Coast feedstock costs, lower other raw material costs and improved equity earnings from EQUATE and Univation Technologies, LLC which more than offset higher spending for planned maintenance turnarounds and lower sales volume.

During the first quarter of 2013, the Company made the following announcements which impact the Performance Plastics operating segment:

The Dow Polypropylene Licensing and Catalysts business is being marketed for divestment, as part of the Company's ongoing commitment to portfolio management.

The Company intends to build several new Performance Plastics production units on the U.S. Gulf Coast. These projects will be integrated with cost-advantaged feedstocks and will support the profitable growth of the Company's high value Performance Plastics franchise. The Company is currently exploring specific location options on the U.S. Gulf Coast, with final investment locations to be determined at a later date.



Table of Contents**FEEDSTOCKS AND ENERGY**

The Feedstocks and Energy segment includes the following businesses: Chlor-Alkali/Chlor-Vinyl; Energy; Ethylene Oxide/Ethylene Glycol ("EO/EG"); and Hydrocarbons. Also included in the Feedstocks and Energy segment are the results of MEGlobal and a portion of the results of EQUATE Petrochemical Company K.S.C., The Kuwait Olefins Company K.S.C., and The SCG-Dow Group, all joint ventures of the Company.

| Feedstocks and Energy                 | Three Months Ended |                 |
|---------------------------------------|--------------------|-----------------|
| In millions                           | Mar 31,<br>2013    | Mar 31,<br>2012 |
| Sales                                 | \$2,556            | \$2,935         |
| Price change from comparative period  | 1                  | % N/A           |
| Volume change from comparative period | (14                | )% N/A          |
| Equity earnings                       | \$159              | \$125           |
| EBITDA                                | \$240              | \$198           |

Feedstocks and Energy sales were \$2,556 million in the first quarter of 2013, down 13 percent from \$2,935 million in the first quarter of 2012, driven by a 14 percent decrease in volume and a 1 percent increase in price.

Sales of the Hydrocarbons business decreased 16 percent in the first quarter of 2013, due to an 18 percent decrease in volume and 2 percent increase in price. Volume declined primarily from the expiration of propylene supply contracts related to the divestiture of Dow's polypropylene business, a reduction in co-product availability due to reduced ethylene production and lighter feedsates in Europe.

Energy sales increased 10 percent in the first quarter of 2013, driven by volume increases in North America. Sales for the Energy business are primarily opportunistic merchant sales driven by market conditions and sales to customers located on Dow manufacturing sites.

The Company uses derivatives of crude oil and natural gas as feedstocks in its ethylene facilities. In addition, the Company purchases electric power, benzene, ethylene and propylene to supplement internal production, as well as other raw materials. The Company's cost of purchased feedstocks and energy in the first quarter of 2013 decreased \$289 million, or 5 percent, compared with the same quarter last year. The cost of purchased feedstocks decreased primarily due to lower feedstock prices in the United States resulting from increased supply of shale gas and natural gas liquids. In addition, lower naptha prices in Europe also contributed to the decline.

The Chlor-Alkali/Chlor-Vinyl business reported a 10 percent decrease in sales in the first quarter of 2013 compared with the same period last year, with price flat and volume down 10 percent. Volume declines were driven primarily by lower vinyl chloride monomer ("VCM") sales in the U.S. Gulf Coast due to unplanned ethylene dichloride and VCM production issues.

EO/EG sales were up 10 percent in the first quarter of 2013, driven by a 14 percent increase in volume that more than offset a 4 percent decrease in price. Volume growth was driven by increased demand for monoethylene glycol.

Feedstocks and Energy EBITDA in the first quarter of 2013 was \$240 million, up from \$198 million in the first quarter of 2012 as volume declines were more than offset by lower feedstock and energy costs and higher equity earnings from The Kuwait Olefins Company K.S.C., MEGlobal and EQUATE. The Hydrocarbons business transfers materials to Dow's derivative businesses and the Energy business supplies utilities to Dow's businesses at net cost, resulting in EBITDA that is at or near break-even for these businesses.



The Company announced a number of investments in the U.S. Gulf Coast to take advantage of increasing supplies of low-cost natural gas and natural gas liquids from shale gas. As a result of these investments, the Company's exposure to purchased ethylene and propylene is expected to decline, offset by increased exposure to ethane and propane feedstocks. The Company also announced investments in a new on-purpose propylene production unit (expected start-up in 2015) and a new ethylene production unit (expected start-up in 2017), both located in Freeport, Texas. As a result of these investments, Dow's ethylene production capabilities are expected to increase by as much as 20 percent.

In the first quarter of 2013, the Company entered into an initial agreement for a long-term ethylene off-take arrangement with a new joint venture to be formed between Idemitsu Kosan Co., Ltd. and Mitsui & Co., Ltd., of Tokyo, Japan. The joint venture will produce linear alpha olefins, a portion of which are used as comonomers by some of the Performance Plastics' businesses.

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## CORPORATE

Included in the results for Corporate are:

- results of insurance company operations;
- results of Ventures (which includes new business incubation platforms focused on identifying and pursuing new commercial opportunities);
- Venture Capital;
- gains and losses on sales of financial assets;
- stock-based compensation expense and severance costs;
- asbestos-related defense and resolution costs;
- foreign exchange results;
- non-business aligned technology licensing and catalyst activities;
- environmental operations;
- enterprise level mega project activities; and
- certain corporate overhead costs and cost recovery variances not allocated to the operating segments.

| Corporate                      | Three Months Ended |              |
|--------------------------------|--------------------|--------------|
| In millions                    | Mar 31, 2013       | Mar 31, 2012 |
| Sales                          | \$90               | \$58         |
| Equity losses                  | \$(8 )             | \$(15 )      |
| EBITDA                         | \$(355 )           | \$(438 )     |
| Certain items impacting EBITDA | \$(72 )            | \$(137 )     |

Sales for Corporate, which primarily relate to the Company's insurance operations, were \$90 million in the first quarter of 2013, up from \$58 million the first quarter of 2012.

EBITDA in the first quarter of 2013 was a loss of \$355 million, compared with a loss of \$438 million in the first quarter of 2012. EBITDA in the first quarter of 2013 was negatively impacted by a \$60 million loss related to the early extinguishment of debt as well as \$12 million of implementation costs related to the Company's 2012 restructuring programs ("1Q12 Restructuring" and "4Q12 Restructuring"). Compared with the same period last year, EBITDA was impacted by foreign currency gains which more than offset increased performance-based compensation costs. EBITDA in the first quarter of 2012 was negatively impacted by the severance costs of \$113 million related to the workforce reduction component of the Company's 1Q12 Restructuring plan as well as a \$24 million loss related to the early extinguishment of debt.

## SALES VOLUME AND PRICE BY OPERATING SEGMENT AND GEOGRAPHIC AREA

| Sales Volume and Price by Operating Segment and Geographic Area |  | Three Months Ended |        |        |
|-----------------------------------------------------------------|--|--------------------|--------|--------|
|                                                                 |  | Mar 31, 2013       |        |        |
| Percentage change from prior year                               |  | Volume             | Price  | Total  |
| Operating segments                                              |  |                    |        |        |
| Electronic and Functional Materials                             |  | 3                  | % (1 ) | % 2 )  |
| Coatings and Infrastructure Solutions                           |  | (2 )               | —      | (2 )   |
| Agricultural Sciences                                           |  | 11                 | 3      | 14     |
| Performance Materials                                           |  | (5 )               | 1      | (4 )   |
| Performance Plastics                                            |  | (3 )               | —      | (3 )   |
| Feedstocks and Energy                                           |  | (14 )              | 1      | (13 )  |
| Total                                                           |  | (3 )               | % 1    | % (2 ) |

Geographic areas

|                                |       |   |   |       |
|--------------------------------|-------|---|---|-------|
| United States                  | (1 )% | — | % | (1 )% |
| Europe, Middle East and Africa | (10 ) | 2 |   | (8 )  |
| Rest of World                  | 3     | — |   | 3     |
| Total                          | (3 )% | 1 | % | (2 )% |

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## CHANGES IN FINANCIAL CONDITION

The Company's cash flows from operating, investing and financing activities, as reflected in the consolidated statements of cash flows, are summarized in the following table:

| Cash Flow Summary<br>In millions        | Three Months Ended |              |
|-----------------------------------------|--------------------|--------------|
|                                         | Mar 31, 2013       | Mar 31, 2012 |
| Cash provided by (used in):             |                    |              |
| Operating activities                    | \$447              | \$(51 )      |
| Investing activities                    | (235 )             | (462 )       |
| Financing activities                    | (1,002 )           | (1,388 )     |
| Effect of exchange rate changes on cash | (14 )              | 65           |
| Net change in cash and cash equivalents | \$(804 )           | \$(1,836 )   |

In the first three months of 2013, cash provided by operating activities increased compared with cash used by operating activities in the same period last year primarily due to increased earnings and lower pension contributions.

In the first three months of 2013, cash used in investing activities decreased compared with the same period last year primarily due to decreased investments in and loans to nonconsolidated affiliates, lower capital expenditures and increased proceeds from sales and maturities of investments.

In the first three months of 2013, cash used in financing activities decreased compared with the same period last year primarily due to the absence of the fourth quarter dividend payment (accelerated and paid in the fourth quarter of 2012). In the first three months of 2013, cash used in financing activities for payments on long-term debt decreased, reflecting the early redemption of \$750 million of debt in the first quarter of 2013, compared with the early redemption of \$1.25 billion of debt in the first quarter of 2012.

The Company had cash and cash equivalents of \$3,514 million at March 31, 2013 and \$4,318 million at December 31, 2012, of which \$1,392 million at March 31, 2013 and \$845 million at December 31, 2012 was held by subsidiaries in foreign countries, including United States territories. For each of its foreign subsidiaries, the Company makes an assertion regarding the amount of earnings intended for permanent reinvestment, with the balance available to be repatriated to the United States. The cash held by foreign subsidiaries for permanent reinvestment is generally used to finance the subsidiaries' operational activities and future foreign investments. A deferred tax liability has been accrued for the funds that are available to be repatriated to the United States. At March 31, 2013, management believed that sufficient liquidity was available in the United States. However, in the unusual event that additional foreign funds are needed in the United States, the Company has the ability to repatriate additional funds. The repatriation could result in an adjustment to the tax liability after considering available foreign tax credits and other tax attributes.

The restructuring activities related to the 1Q12 Restructuring and the 4Q12 Restructuring plans are expected to result in additional cash expenditures of approximately \$382 million primarily through December 31, 2014 related to severance costs, contract cancellation fees, postretirement benefit plans curtailment costs and environmental remediation (see Note 3 to the Consolidated Financial Statements). The Company expects to incur additional costs in the future related to its restructuring activities, as the Company continually looks for ways to enhance the efficiency and cost effectiveness of its operations, and to ensure competitiveness across its businesses and geographic areas. Future costs are expected to include demolition costs related to closed facilities and restructuring plan implementation costs; these costs will be recognized as incurred. The Company also expects to incur additional employee-related costs, including involuntary termination benefits, related to its other optimization activities. These costs cannot be reasonably estimated at this time.

Management expects that the Company will continue to have sufficient liquidity and financial flexibility to meet all of its business obligations.

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The following table presents working capital and certain balance sheet ratios:

|                                       |          |          |
|---------------------------------------|----------|----------|
| Working Capital                       | Mar 31,  | Dec 31,  |
| In millions                           | 2013     | 2012     |
| Current assets                        | \$24,248 | \$23,684 |
| Current liabilities                   | 12,440   | 11,493   |
| Working capital                       | \$11,808 | \$12,191 |
| Current ratio                         | 1.95 :1  | 2.06 :1  |
| Days-sales-outstanding-in-receivables | 46       | 46       |
| Days-sales-in-inventory               | 80       | 71       |

Days sales-in-inventory increased in the first quarter of 2013 as the Company added inventory ahead of seasonal demand and in anticipation of planned maintenance turnarounds in the second quarter of 2013.

As shown in the following table, net debt is equal to total gross debt minus "Cash and cash equivalents." As Dow continues to strengthen its balance sheet and increase financial flexibility, management is principally focused on net debt, as Dow believes this is the best measure of the Company's financial leverage.

|                                                 |              |              |   |
|-------------------------------------------------|--------------|--------------|---|
| Total Debt                                      | Mar 31, 2013 | Dec 31, 2012 |   |
| In millions                                     |              |              |   |
| Notes payable                                   | \$472        | \$396        |   |
| Long-term debt due within one year              | 861          | 672          |   |
| Long-term debt                                  | 18,753       | 19,919       |   |
| Gross debt                                      | \$20,086     | \$20,987     |   |
| Cash and cash equivalents                       | \$3,514      | \$4,318      |   |
| Net debt                                        | \$16,572     | \$16,669     |   |
| Gross debt as a percent of total capitalization | 47.6         | % 48.8       | % |
| Net debt as a percent of total capitalization   | 42.8         | % 43.1       | % |

As part of its ongoing financing activities, Dow has the ability to issue promissory notes under its U.S. and Euromarket commercial paper programs. The Company had no commercial paper outstanding at March 31, 2013 or December 31, 2012. The Company maintains access to the commercial paper market at competitive rates.

In the event Dow has short-term liquidity needs and is unable to issue commercial paper under these programs for any reason, Dow has the ability to access liquidity through its committed and available credit facilities. The following table provides information related to the Company's credit facilities.

## Committed and Available Credit Facilities at March 31, 2013

| In millions                                                                               | Effective Date   | Committed Credit | Available Credit | Maturity Date | Interest      |
|-------------------------------------------------------------------------------------------|------------------|------------------|------------------|---------------|---------------|
| Five Year Competitive Advance and Revolving Credit Facility ("Revolving Credit Facility") | October 18, 2011 | \$5,000          | \$5,000          | October 2016  | Floating rate |
| Bilateral Revolving Credit Facility                                                       | October 10, 2012 | 170              | 170              | October 2016  | Floating rate |
| Bilateral Revolving Credit Facility                                                       | March 12, 2013   | 100              | 100              | March 2014    | Floating rate |
| Bilateral Revolving Credit Facility                                                       | March 14, 2013   | 300              | 300              | October 2016  | Floating rate |
| Term Loan Facility                                                                        | March 22, 2013   | 300              | 300              | March 2016    | Floating rate |
| Total Committed and Available Credit Facilities                                           |                  | \$5,870          | \$5,870          |               |               |

On April 5, 2013, the Company drew \$300 million on the Term Loan Facility. The term loan is due March 22, 2016.

On April 3, 2013, the Company entered into an additional \$200 million Bilateral Revolving Credit Facility Agreement ("Credit Facility"). The Credit Facility has a maturity date of April 2016 and provides for interest at a floating rate, as defined in the agreement.

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The Company has access to committed accounts receivable securitization facilities in the United States, Europe and Asia Pacific, from which amounts available for funding are based upon available and eligible accounts receivable within each of the facilities. These facilities are renewed annually. See Note 9 to the Consolidated Financial Statements for further information.

As a well-known seasoned issuer, the Company filed an automatic shelf registration for an unspecified amount of mixed securities with the SEC on February 19, 2010. Under this shelf registration, the Company may offer common stock, preferred stock, depositary shares, debt securities, warrants, stock purchase contracts and stock purchase units with pricing and availability dependent on market conditions; and, on February 19, 2010, registered an unlimited amount of securities for issuance under the Company's U.S. retail medium-term note program (InterNotes). The shelf registration was renewed on February 19, 2013. A new prospectus supplement for the InterNotes program under this shelf registration was filed on February 19, 2013.

At March 31, 2013, the Company had Euro 5 billion (approximately \$6.4 billion) available for issuance under the Company's Euro Medium Term Note Program renewed with the Commission de Surveillance du Secteur Financier, Luxembourg and the Luxembourg Stock Exchange on December 19, 2012, as well as Japanese yen 50 billion (approximately \$530 million) of securities available for issuance under a shelf registration renewed with the Kanto Local Finance Bureau of the Ministry of Finance of Japan effective September 8, 2012.

On March 25, 2013, the Company redeemed \$750 million aggregate principal amount of 7.6 percent notes due May 15, 2014, at a price of 107.8 percent of the principal amount of the notes, plus accrued and unpaid interest. As a result of this redemption, the Company realized a \$60 million pretax loss on the early extinguishment of debt, included in "Sundry income (expense) - net" in the consolidated statements of income and reflected in Corporate.

In the first three months of 2013, the Company issued \$72 million aggregate principal amount of InterNotes and approximately \$44 million of long-term debt was entered into by consolidated variable interest entities. The Company also redeemed \$250 million of 5.6 percent notes that matured on March 15, 2013 and \$64 million principal amount of InterNotes were redeemed at maturity.

On March 8, 2012, the Company redeemed \$1.25 billion aggregate principal amount of 4.85 percent notes due August 15, 2012, at a price of 101.8 percent of the principal amount of the notes, plus accrued and unpaid interest. As a result of this redemption, the Company realized a \$24 million pretax loss on the early extinguishment of debt, included in "Sundry income (expense) - net" in the consolidated statements of income and reflected in Corporate.

In the first three months of 2012, the Company issued \$225 million aggregate principal amount of certain notes and InterNotes. The Company redeemed \$37 million of pollution control/industrial revenue bonds that matured on January 1, 2012.

Dow's public debt instruments and documents for its private funding transactions contain, among other provisions, certain covenants and default provisions. The Company's most significant debt covenant with regard to its financial position is the obligation to maintain the ratio of the Company's consolidated indebtedness to consolidated capitalization at no greater than 0.65 to 1.00 at any time the aggregate outstanding amount of loans under the Revolving Credit Facility equals or exceeds \$500 million. The ratio of the Company's consolidated indebtedness to consolidated capitalization as defined in the Revolving Credit Facility was 0.45 to 1.00 at March 31, 2013. At March 31, 2013, management believes the Company was in compliance with all of its covenants and default provisions.

The Company's credit rating is investment grade. The Company's long-term credit ratings are BBB with a stable outlook (Standard & Poor's), Baa2 with a stable outlook (Moody's) and BBB with a stable outlook (Fitch). The



Company's short-term credit ratings are A-2 (Standard & Poor's), P-2 (Moody's) and F2 (Fitch). If the Company's credit ratings are downgraded, borrowing costs will increase on certain indentures, and it could have a negative impact on the Company's ability to access credit markets.

#### Capital Expenditures

Capital spending was \$346 million in the first quarter of 2013, compared with \$402 million in the first quarter of 2012. The Company expects capital spending in 2013 to be approximately \$2.1 billion.

#### Contractual Obligations

Information related to the Company's contractual obligations, commercial commitments and expected cash requirements for interest at December 31, 2012 can be found in Notes 14, 16, 17, 18 and 22 to the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2012. With the exception of the items noted below, there have been no material changes in the Company's contractual obligations since December 31, 2012.

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The following table represents long-term debt obligations and expected cash requirements for interest at March 31, 2013, reflecting the redemption of debt and InterNotes, the issuance of new InterNotes and new debt entered into by consolidated variable interest entities during the first quarter of 2013 (see Note 10 to the Consolidated Financial Statements).

| Contractual Obligations at March 31, 2013<br>In millions | Payments Due by Year |         |         |         |         |                 | Total    |
|----------------------------------------------------------|----------------------|---------|---------|---------|---------|-----------------|----------|
|                                                          | 2013                 | 2014    | 2015    | 2016    | 2017    | 2018 and beyond |          |
| Long-term debt – current and noncurrent (1)              | \$508                | \$681   | \$1,712 | \$1,052 | \$1,220 | \$14,835        | \$20,008 |
| Expected cash requirements for interest (2)              | \$945                | \$1,043 | \$992   | \$935   | \$913   | \$8,240         | \$13,068 |

(1) Excludes unamortized debt discount of \$394 million.

(2) Cash requirements for interest was calculated using current interest rates at March 31, 2013, and includes interest on approximately \$1.93 billion of various floating rate notes.

| Contractual Obligations at December 31, 2012<br>In millions | Payments Due by Year |         |         |         |         |                 | Total    |
|-------------------------------------------------------------|----------------------|---------|---------|---------|---------|-----------------|----------|
|                                                             | 2013                 | 2014    | 2015    | 2016    | 2017    | 2018 and beyond |          |
| Long-term debt – current and noncurrent (1)                 | \$672                | \$1,438 | \$1,712 | \$1,043 | \$1,212 | \$14,917        | \$20,994 |
| Expected cash requirements for interest (2)                 | \$1,154              | \$1,079 | \$1,000 | \$942   | \$921   | \$8,384         | \$13,480 |

(1) Excludes unamortized debt discount of \$403 million.

(2) Cash requirements for interest was calculated using interest rates at December 31, 2012, and includes interest on approximately \$1.94 billion of various floating rate notes.

#### Off-Balance Sheet Arrangements

The Company holds a variable interest in a joint venture accounted for under the equity method of accounting. The Company is not the primary beneficiary of the joint venture and therefore is not required to consolidate the entity (see Note 11 to the Consolidated Financial Statements). In addition, see Note 9 to the Consolidated Financial Statements for information regarding the transfer of financial assets.

Guarantees arise during the ordinary course of business from relationships with customers and nonconsolidated affiliates when the Company undertakes an obligation to guarantee the performance of others if specific triggering events occur. The Company had outstanding guarantees at March 31, 2013 of \$2,200 million, up from \$2,181 million at December 31, 2012.

On March 31, 2013, the Company entered into a guarantee agreement (“Guarantee”) related to an expected bond issuance by Sadara Chemical Company (“Sadara”), a nonconsolidated affiliate. Sadara issued an Islamic bond (“sukuk”) in the amount of SAR 7.5 billion (\$2 billion) on April 2, 2013. The Guarantee of the sukuk is in proportion to the Company’s 35 percent ownership interest in Sadara. This Guarantee is expected to expire at the end of 2017.

Additional information related to guarantees can be found in the “Guarantees” section of Note 8 to the Consolidated Financial Statements.

#### Fair Value Measurements

The Company’s assets and liabilities measured at fair value are classified in the fair value hierarchy (Level 1, 2 or 3) based on the inputs used for valuation. Assets and liabilities that are traded on an exchange with a quoted price are classified as Level 1. Assets and liabilities are classified as Level 2 if they are valued based on a bid, bid evaluation, or by using observable market data points of similar, more liquid securities to imply the price. The custodian of the Company’s debt and equity securities uses multiple industry-recognized vendors for pricing information and established processes for validation and verification to assist the Company in its process for determining and

validating fair values for these assets. For the Company's interests held in trade receivable conduits, classified as Level 3, the fair value is determined by calculating the expected amount of cash to be received using the key input of anticipated credit losses in the portfolio of receivables sold that have not yet been collected. Some pension or other postretirement benefit plan assets are held in funds where a net asset value is calculated based on the fair value of the underlying assets and the number of shares owned. The classification of the fund (Level 2 or 3 measurements) is determined based on the lowest level classification of significant holdings within the fund. For pension or other postretirement benefit plan assets classified as Level 3, the total fair value is based on significant unobservable inputs including assumptions where there is little, if any, market activity for the investment. The sensitivity of fair value estimates is immaterial relative to the assets and liabilities measured at fair value, as well as to the total equity of the Company. See Notes 7 and 9 to the Consolidated Financial Statements for the Company's disclosures about fair value measurements.

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Portfolio managers and external investment managers regularly review all of the Company's holdings to determine if any investments are other-than-temporarily impaired. The analysis includes reviewing the amount of the temporary impairment, as well as the length of time it has been impaired. In addition, specific guidelines for each instrument type are followed to determine if an other-than-temporary impairment has occurred. For debt securities, the credit rating of the issuer, current credit rating trends and the trends of the issuer's overall sector are considered in determining whether unrealized losses represent an other-than-temporary impairment. For equity securities, the Company's investments are primarily in Standard & Poor's ("S&P") 500 companies; however, the Company also allows investments in companies outside of the S&P 500. The largest holdings are Exchange Traded Funds that represent the S&P 500 index or an S&P 500 sector or subset; the Company also has holdings in Exchange Traded Funds that represent emerging markets. The Company considers the evidence to support the recovery of the cost basis of a security including volatility of the stock, the length of time the security has been in a loss position, value and growth expectations, and overall market and sector fundamentals, as well as technical analysis, in determining impairment.

### Dividends

On February 13, 2013, the Board of Directors declared a quarterly dividend of \$0.32 per common share, payable April 30, 2013 to stockholders of record on March 28, 2013. Since 1912, the Company has maintained or increased the amount of the quarterly dividend, adjusted for stock splits, with the exception of February 12, 2009. During this 101-year period, Dow has increased the amount of the quarterly dividend 49 times (approximately 12 percent of the time), reduced the dividend once in February 2009, and maintained the amount of the quarterly dividend approximately 88 percent of the time.

On February 13, 2013, the Board of Directors declared a quarterly dividend of \$85 million to Cumulative Convertible Perpetual Preferred Stock, Series A shareholders of record on March 15, 2013, which was paid on April 1, 2013. Ongoing dividends related to Cumulative Convertible Perpetual Preferred Stock, Series A will accrue at the rate of \$85 million per quarter, and are payable quarterly subject to Board of Directors' approval.

## OTHER MATTERS

### Recent Accounting Guidance

See Note 2 to the Consolidated Financial Statements for a summary of recent accounting guidance.

### Critical Accounting Policies

The preparation of financial statements and related disclosures in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP") requires management to make judgments, assumptions and estimates that affect the amounts reported in the consolidated financial statements and accompanying notes. Note 1 to the Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 ("2012 10-K") describes the significant accounting policies and methods used in the preparation of the consolidated financial statements. Dow's critical accounting policies that are impacted by judgments, assumptions and estimates are described in Management's Discussion and Analysis of Financial Condition and Results of Operations in the Company's 2012 10-K. Since December 31, 2012, there have been no material changes in the Company's critical accounting policies.

### Asbestos-Related Matters of Union Carbide Corporation

Union Carbide Corporation ("Union Carbide"), a wholly owned subsidiary of the Company, is and has been involved in a large number of asbestos-related suits filed primarily in state courts during the past three decades. These suits principally allege personal injury resulting from exposure to asbestos-containing products and frequently seek both actual and punitive damages. The alleged claims primarily relate to products that Union Carbide sold in the past, alleged exposure to asbestos-containing products located on Union Carbide's premises, and Union Carbide's responsibility for asbestos suits filed against a former Union Carbide subsidiary, Amchem Products, Inc. ("Amchem").

In many cases, plaintiffs are unable to demonstrate that they have suffered any compensable loss as a result of such exposure, or that injuries incurred in fact resulted from exposure to Union Carbide's products.

It is the opinion of Dow's management that it is reasonably possible that the cost of Union Carbide disposing of its asbestos-related claims, including future defense costs, could have a material impact on the Company's results of operations and cash flows for a particular period and on the consolidated financial position of the Company.

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The table below provides information regarding asbestos-related claims filed against Union Carbide and Amchem based on criteria developed by Union Carbide and its external consultants.

|                                                   | 2013   | 2012      |
|---------------------------------------------------|--------|-----------|
| Claims unresolved at January 1                    | 33,449 | 53,225    |
| Claims filed                                      | 2,868  | 1,896     |
| Claims settled, dismissed or otherwise resolved   | (2,940 | ) (12,303 |
| Claims unresolved at March 31                     | 33,377 | 42,818    |
| Claimants with claims against both UCC and Amchem | (9,744 | ) (12,671 |
| Individual claimants at March 31                  | 23,633 | 30,147    |

Plaintiffs' lawyers often sue numerous defendants in individual lawsuits or on behalf of numerous claimants. As a result, the damages alleged are not expressly identified as to Union Carbide, Amchem or any other particular defendant, even when specific damages are alleged with respect to a specific disease or injury. In fact, there are no personal injury cases in which only Union Carbide and/or Amchem are the sole named defendants. For these reasons and based upon Union Carbide's litigation and settlement experience, Union Carbide does not consider the damages alleged against Union Carbide and Amchem to be a meaningful factor in its determination of any potential asbestos-related liability.

For additional information, see Asbestos-Related Matters of Union Carbide Corporation in Note 8 to the Consolidated Financial Statements and Part II, Item 1. Legal Proceedings.

#### Matters Involving the Formation of K-Dow Petrochemicals

In February 2009, the Company initiated arbitration proceedings against Petrochemical Industries Company (K.S.C.) ("PIC") alleging that PIC breached the Joint Venture Formation Agreement related to the establishment of K-Dow, a proposed 50:50 global petrochemicals joint venture with PIC, by failing to close the transaction. In May 2012, the International Court of Arbitration of the International Chamber of Commerce ("ICC") awarded the Company \$2.16 billion in damages ("Partial Award"), not including pre- and post-award interest and damages. On March 4, 2013, the ICC released the Final Award amount in the arbitration case covering the Company's claim for pre- and post-award interest and arbitration costs and awarded the Company \$318 million, as of February 28, 2013. The Final Award is in addition to the Partial Award of \$2.16 billion announced in May 2012. Both awards (Partial and Final) are binding and non-appealable. Post award interest will continue to accrue at the U.S. Prime rate until the Partial and Final Awards have been paid in full. As of March 31, 2013, the total amount owed to the Company, including interest, is \$2.49 billion.

For additional information, see Gain Contingency-Matters Involving the Formation of K-Dow Petrochemicals in Note 8 to the Consolidated Financial Statements.

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PART I – FINANCIAL INFORMATION, Item 3. Quantitative and Qualitative

Disclosures About Market Risk

**QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

Dow's business operations give rise to market risk exposure due to changes in foreign exchange rates, interest rates, commodity prices and other market factors such as equity prices. To manage such risks effectively, the Company enters into hedging transactions, pursuant to established guidelines and policies, which enable it to mitigate the adverse effects of financial market risk. Derivatives used for this purpose are designated as hedges per the accounting guidance related to derivatives and hedging activities, where appropriate. A secondary objective is to add value by creating additional non-specific exposure within established limits and policies; derivatives used for this purpose are not designated as hedges. The potential impact of creating such additional exposures is not material to the Company's results.

The global nature of Dow's business requires active participation in the foreign exchange markets. As a result of investments, production facilities and other operations on a global basis, the Company has assets, liabilities and cash flows in currencies other than the U.S. dollar. The primary objective of the Company's foreign exchange risk management is to optimize the U.S. dollar value of net assets and cash flows, keeping the adverse impact of currency movements to a minimum. To achieve this objective, the Company hedges on a net exposure basis using foreign currency forward contracts, over-the-counter option contracts, cross-currency swaps, and non-derivative instruments in foreign currencies. Exposures primarily relate to assets, liabilities and bonds denominated in foreign currencies, as well as economic exposure, which is derived from the risk that currency fluctuations could affect the dollar value of future cash flows related to operating activities. The largest exposures are denominated in European currencies, the Japanese yen and the Canadian dollar, although exposures also exist in other currencies of Asia Pacific, Latin America, and India, Middle East and Africa.

The main objective of interest rate risk management is to reduce the total funding cost to the Company and to alter the interest rate exposure to the desired risk profile. Dow uses interest rate swaps, "swaptions," and exchange-traded instruments to accomplish this objective. The Company's primary exposure is to the U.S. dollar yield curve.

Dow has a portfolio of equity securities derived primarily from the investment activities of its insurance subsidiaries. This exposure is managed in a manner consistent with the Company's market risk policies and procedures.

Inherent in Dow's business is exposure to price changes for several commodities. Some exposures can be hedged effectively through liquid tradable financial instruments. Feedstocks for ethylene production and natural gas constitute the main commodity exposures. Over-the-counter and exchange traded instruments are used to hedge these risks when feasible.

Dow uses value at risk ("VAR"), stress testing and scenario analysis for risk measurement and control purposes. VAR estimates the maximum potential loss in fair market values, given a certain move in prices over a certain period of time, using specified confidence levels. The VAR methodology used by the Company is a historical simulation model which captures co-movements in market rates across different instruments and market risk exposure categories. The historical simulation model uses a 97.5 percent confidence level and the historical scenario period includes at least six months of historical data. The March 31, 2013, 2012 year-end and 2012 average daily VAR for the aggregate of all positions are shown below. These amounts are immaterial relative to the total equity of the Company:

| Total Daily VAR by Exposure Type |                 | 2012     |         |
|----------------------------------|-----------------|----------|---------|
| In millions                      | At Mar 31, 2013 | Year-end | Average |
| Interest rate                    | \$ 161          | \$ 159   | \$ 166  |

|                  |        |        |        |
|------------------|--------|--------|--------|
| Equities         | \$ 11  | \$ 12  | \$ 14  |
| Commodities      | \$ 7   | \$ 7   | \$ 8   |
| Foreign exchange | \$ 3   | \$ 1   | \$ 2   |
| Composite        | \$ 166 | \$ 159 | \$ 176 |

The Company's daily VAR for the aggregate of all positions increased from a composite VAR of \$159 million at December 31, 2012 to a composite VAR of \$166 million at March 31, 2013. The slight increase in interest rate VAR is largely driven by an increase in duration of the outstanding liabilities which is only partially offset by reductions in debt outstanding. The equities VAR declined due to a decrease in equity exposure despite an increase in equity volatility. The commodities VAR remained flat as an increase in hedging activity was offset by a decline of commodity volatility. The foreign exchange VAR increased due to an increase in hedge activity, despite a decline in volatility. See Note 6 to the Consolidated Financial Statements for further disclosure regarding market risk.



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PART I – FINANCIAL INFORMATION, Item 4. Controls and Procedures

CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

As of the end of the period covered by this Quarterly Report on Form 10-Q, the Company carried out an evaluation, under the supervision and with the participation of the Company's Disclosure Committee and the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to paragraph (b) of Exchange Act Rules 13a-15 or 15d-15. Based upon that evaluation, the Chief Executive Officer and the Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

Changes in Internal Control Over Financial Reporting

There were no changes in the Company's internal control over financial reporting identified in connection with the evaluation required by paragraph (d) of Exchange Act Rules 13a-15 or 15d-15 that was conducted during the last fiscal quarter that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

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PART II – OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

Asbestos-Related Matters of Union Carbide Corporation

No material developments regarding this matter occurred during the first quarter of 2013. For a summary of the history and current status of this matter, see Note 8 to the Consolidated Financial Statements; and Management's Discussion and Analysis of Financial Condition and Results of Operations, Asbestos-Related Matters of Union Carbide Corporation.

Environmental Matters

Following a 2008 Risk Management Program ("RMP") inspection by the Environmental Protection Agency ("EPA") at the Company's Freeport, Texas manufacturing facility, the EPA determined that the facility had two deficiencies in its then-applicable RMP plan. Although EPA Region Six officials have confirmed that all corrective actions were made within a reasonable period of time, the EPA is seeking to collect an administrative penalty in excess of \$100,000. During the first quarter of 2013, the Company and the EPA entered into a proposed settlement that would include an administrative penalty of \$134,500 of which \$82,000 would be paid to the EPA and \$52,500 would be furnished through a Supplemental Environmental Project. The settlement will not be final until entry of the settlement by a federal court.

Derivative Litigation

On March 6, 2013, Jeffrey Kaufman, purportedly in the name of and on behalf of the Company, commenced an action in the United States District Court for the District of Delaware against the Company and certain officers and directors of the Company ("Defendants") alleging, among other things, that between 2007-2012, Defendants violated federal securities and state law surrounding equity awards and disclosures involving the 1988 Award and Option Plan and the 2012 Stock Incentive Plan (the "Plans") with respect to the tax-deductible nature of certain awards under the Plans. The relief sought in this litigation includes the recovery of certain equity awards and injunctive relief, as well as monetary damages and attorneys' fees. The Company believes the lawsuit to be without merit and intends to move to dismiss the complaint. The response to the plaintiff's complaint is due on May 14, 2013.

ITEM 1A. RISK FACTORS

The following risk factor was updated in the first quarter of 2013.

Company Strategy: Implementing certain elements of the Company's strategy could negatively impact the Company's financial results.

The Company currently has manufacturing operations, sales and marketing activities, joint ventures, as well as proposed and existing projects of varying size in emerging geographies. Activities in these geographies are accompanied by uncertainty and risks including: navigating different government regulatory environments; relationships with new, local partners; project funding commitments and guarantees; expropriation, military actions, war, terrorism and political instability; uninsurable risks; suppliers not performing as expected resulting in increased risk of extended project timelines; and determining raw material supply and other details regarding product movement. If the manufacturing operations, sales and marketing activities, and/or implementation of these projects is not successful, it could adversely affect the Company's financial condition, cash flows and results of operations.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities

On February 13, 2013, the Board of Directors approved a share buy-back program, authorizing up to \$1.5 billion to be spent on the repurchase of the Company's common stock over a period of time. There were no purchases of the Company's common stock by the Company during the three months ended March 31, 2013.

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ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 6. EXHIBITS

See the Exhibit Index of this Quarterly Report on Form 10-Q for exhibits filed with this report.

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The Dow Chemical Company and Subsidiaries

Trademark Listing

The following trademark of The Dow Chemical Company and certain affiliated companies of Dow appear in this report: DOW

The following trademark of Monsanto Technology LLC appears in this report: SmartStax. SmartStax multi-event technology was developed by Dow AgroSciences LLC and Monsanto

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The Dow Chemical Company and Subsidiaries

Signature

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE DOW CHEMICAL COMPANY

Registrant

Date: April 30, 2013

/s/ RONALD C. EDMONDS

Ronald C. Edmonds

Vice President and Controller

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Exhibit Index

| EXHIBIT NO. | DESCRIPTION                                                              |
|-------------|--------------------------------------------------------------------------|
| 12.1        | Computation of Ratio of Earnings to Fixed Charges.                       |
| 23          | Analysis, Research & Planning Corporation's Consent.                     |
| 31(a)       | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 31(b)       | Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. |
| 32(a)       | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 32(b)       | Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. |
| 101.INS     | XBRL Instance Document.                                                  |
| 101.SCH     | XBRL Taxonomy Extension Schema Document.                                 |
| 101.CAL     | XBRL Taxonomy Extension Calculation Linkbase Document.                   |
| 101.DEF     | XBRL Taxonomy Extension Definition Linkbase Document.                    |
| 101.LAB     | XBRL Taxonomy Extension Label Linkbase Document.                         |
| 101.PRE     | XBRL Taxonomy Extension Presentation Linkbase Document.                  |