FRANKLIN ELECTRIC CO INC Form 10-Q November 06, 2008

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q

x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended September 27, 2008

OR

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the transition period from _____ to ____

Commission file number 0-362

FRANKLIN ELECTRIC CO., INC. (Exact name of registrant as specified in its charter)

Indiana

35-0827455

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

400 East Spring Street Bluffton, Indiana

(Address of principal executive offices)

46714

(Zip Code)

(260) 824-2900

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

YES x NO o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer," and "smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated Filer x Accelerated Filer o Non-Accelerated Filer o Smaller Reporting Company o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES o NO x

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class of Common Stock \$.10 par value Outstanding at September 27, 2008 23,004,059 shares

FRANKLIN ELECTRIC CO., INC.

TABLE OF CONTENTS

PART I.	FINANCIAL INFORMATION	Page Number
Item 1.	Financial Statements	
	Condensed Consolidated Statements of Income for the Third Quarter and Nine Months Ended September 27, 2008 and September 29, 2007	3
	Condensed Consolidated Balance Sheets as of September 27, 2008 and December 29, 2007	4
	Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 27, 2008 and September 29, 2007	5
	Notes to Condensed Consolidated Financial Statements	6-15
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	16-20
Item 4.	Controls and Procedures	21
PART II.	OTHER INFORMATION	
Item 1.	Legal Proceedings	22
Item 1A.	Risk Factors	22
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	22
Item 6.	Exhibits	22
Signatures		23
Exhibit Index		24
Exhibits		25-28
- 2 -		

PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

FRANKLIN ELECTRIC CO., INC. CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

	Third Quarter Ended					Nine Months Ended			
	Septem		September		S	September		September	
		27,		29,		27,		29,	
		2008		2007		2008		2007	
(In thousands, except per share amounts)									
Net sales	\$	215,815	\$	165,264	\$	593,521	\$	448,289	
Cost of sales		149,347		117,307		410,877		318,090	
Gross profit		66,468		47,957		182,644		130,199	
Selling, general and administrative expenses		38,875		28,185		113,460		89,446	
Restructuring expenses		0		342		82		1,949	
Operating income		27,593		19,430		69,102		38,804	
Interest expense		(2,684)		(2,286)		(8,088)		(5,694)	
Other income		626		699		783		1,918	
Foreign exchange gain/(loss)		436		(203)		45		443	
Income before income taxes		25,971		17,640		61,842		35,471	
Income taxes		8,711		5,956		21,153		12,250	
Net income	\$	17,260	\$	11,684	\$	40,689	\$	23,221	
Per share data:									
Basic earnings	\$	0.75	\$	0.51	\$	1.77	\$	1.01	
Diluted earnings	\$	0.74	\$	0.50	\$	1.75	\$	0.99	
Dividends per common share	\$	0.13	\$	0.12	\$	0.38	\$	0.35	

See Notes to Condensed Consolidated Financial Statements.

FRANKLIN ELECTRIC CO., INC. CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(In thousands, except per share amounts)

September 27,

December 29,

2008 2007

ASSETS

Current assets: