

KULICKE & SOFFA INDUSTRIES INC  
Form 10-Q  
May 06, 2015

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

✓ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended March 28, 2015

OR

.. TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_ .

Commission File No. 0-121

KULICKE AND SOFFA INDUSTRIES, INC.  
(Exact name of registrant as specified in its charter)

PENNSYLVANIA 23-1498399  
(State or other jurisdiction of incorporation) (IRS Employer  
Identification No.)

23A Serangoon North, Avenue 5, #01-01 K&S Corporate Headquarters, Singapore 554369  
(Address of principal executive offices and Zip Code)

(215) 784-7500  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a smaller reporting company. See definition of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting  
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  
" No ý

As of May 1, 2015, there were 76,819,759 shares of the Registrant's Common Stock, no par value, outstanding.

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## PART I. - FINANCIAL INFORMATION

## Item 1. – FINANCIAL STATEMENTS

## KULICKE AND SOFFA INDUSTRIES, INC.

## CONSOLIDATED BALANCE SHEETS

(in thousands)

Unaudited

	As of March 28, 2015	September 27, 2014
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$527,146	\$587,981
Short-term investments	1,629	9,105
Accounts and notes receivable, net of allowance for doubtful accounts of \$0 and \$143 respectively	149,378	171,530
Inventories, net	76,529	49,694
Prepaid expenses and other current assets	14,997	15,090
Deferred income taxes	4,295	4,291
Total current assets	773,974	837,691
Property, plant and equipment, net	52,152	52,755
Goodwill	81,272	41,546
Intangible assets	63,279	5,891
Other assets	6,599	6,565
<b>TOTAL ASSETS</b>	<b>\$977,276</b>	<b>\$944,448</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
Current liabilities:		
Short term debt	\$837	\$—
Accounts payable	50,692	35,132
Accrued expenses and other current liabilities	43,294	43,731
Income taxes payable	1,953	2,488
Total current liabilities	96,776	81,351
Financing obligation	17,522	19,102
Deferred income taxes	51,459	44,963
Other liabilities	11,280	9,790
<b>TOTAL LIABILITIES</b>	<b>\$177,037</b>	<b>\$155,206</b>
Commitments and contingent liabilities (Note 13)		
<b>SHAREHOLDERS' EQUITY:</b>		
Preferred stock, without par value:		
Authorized 5,000 shares; issued - none	\$—	\$—
Common stock, no par value:		
Authorized 200,000 shares; issued 82,569 and 81,624, respectively;		
outstanding 76,816 and 76,626 shares, respectively	485,811	479,116
Treasury stock, at cost, 5,753 and 4,998 shares, respectively	(57,209	) (46,984
Retained earnings	370,639	354,866
Accumulated other comprehensive income	998	2,244

TOTAL SHAREHOLDERS' EQUITY	\$800,239	\$789,242
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$977,276	\$944,448

The accompanying notes are an integral part of these consolidated financial statements.

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KULICKE AND SOFFA INDUSTRIES, INC.  
CONSOLIDATED STATEMENTS OF OPERATIONS

(in thousands, except per share data)

Unaudited

	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Net revenue	\$ 145,227	\$ 114,206	\$ 252,665	\$ 193,319
Cost of sales	76,657	56,534	129,361	97,282
Gross profit	68,570	57,672	123,304	96,037
Selling, general and administrative	35,607	28,235	61,034	51,337
Research and development	23,172	19,326	42,753	36,797
Operating expenses	58,779	47,561	103,787	88,134
Income from operations	9,791	10,111	19,517	7,903
Interest income	453	343	715	622
Interest expense	(316	) (297	) (619	) (416
Income from operations before income taxes	9,928	10,157	19,613	8,109
Provision for income taxes	1,997	1,087	3,840	996
Net income	\$ 7,931	\$ 9,070	\$ 15,773	\$ 7,113
Net income per share:				
Basic	\$ 0.10	\$ 0.12	\$ 0.21	\$ 0.09
Diluted	\$ 0.10	\$ 0.12	\$ 0.20	\$ 0.09
Weighted average shares outstanding:				
Basic	76,821	76,404	76,855	76,163
Diluted	77,570	77,021	77,488	76,777

The accompanying notes are an integral part of these consolidated financial statements.

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KULICKE AND SOFFA INDUSTRIES, INC.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(in thousands)

Unaudited

	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Net income	\$7,931	\$9,070	\$15,773	\$7,113
Other comprehensive income:				
Foreign currency translation adjustment	(567	) 204	(1,246	) 314
Unrecognized actuarial gain, Switzerland pension plan, net of tax	—	12	—	12
	(567	) 216	(1,246	) 326
Derivatives designated as hedging instruments:				
Unrealized loss on derivative instruments, net of tax	(133	) —	(773	) —
Reclassification adjustment for loss on derivative instruments recognized, net of tax	525	—	773	—
Net decrease from derivatives designated as hedging instruments, net of tax	392	—	—	—
Total other comprehensive income	(175	) 216	(1,246	) 326
Comprehensive income	\$7,756	\$9,286	\$14,527	\$7,439

The accompanying notes are an integral part of these consolidated financial statements.

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KULICKE AND SOFFA INDUSTRIES, INC.  
CONSOLIDATED STATEMENTS OF CASH FLOWS

(in thousands)

Unaudited

	Six months ended	
	March 28, 2015	March 29, 2014
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Net income	\$15,773	\$7,113
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	8,563	6,486
Equity-based compensation and employee benefits	6,016	6,082
Adjustment for doubtful accounts	292	(185)
Adjustment for inventory valuation	581	1,894
Deferred taxes	1,766	143
Loss on disposal of property, plant and equipment	—	30
Unrealized foreign currency transactions	(1,973)	(159)
Changes in operating assets and liabilities, net of assets and liabilities assumed in business combinations:		
Accounts and notes receivable	31,467	65,502
Inventory	(8,161)	(7,374)
Prepaid expenses and other current assets	2,408	5,551
Accounts payable, accrued expenses and other current liabilities	(7,787)	(7,450)
Income taxes payable	(2,458)	263
Other, net	2,073	374
Net cash provided by operating activities	48,560	78,270
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Acquisition of business, net of cash acquired	(93,153)	—
Purchases of property, plant and equipment	(4,903)	(7,417)
Purchase of short-term investments	(1,630)	(9,173)
Maturity of short-term investments	9,129	3,261
Net cash used in investing activities	(90,557)	(13,329)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Payment on debts	(9,732)	(109)
Proceeds from short term loans	837	—
Proceeds from exercise of common stock options	528	588
Repurchase of common stock	(10,225)	—
Net cash (used in)/provided by financing activities	(18,592)	479
Effect of exchange rate changes on cash and cash equivalents	(246)	(98)
Changes in cash and cash equivalents	(60,835)	65,322
Cash and cash equivalents at beginning of period	587,981	521,788
Cash and cash equivalents at end of period	\$527,146	\$587,110
<b>CASH PAID FOR:</b>		
Interest	\$591	\$416
Income taxes	\$2,409	\$1,710



The accompanying notes are an integral part of these consolidated financial statements.

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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited

NOTE 1: BASIS OF PRESENTATION

These consolidated financial statements include the accounts of Kulicke and Soffa Industries, Inc. and its subsidiaries (the "Company"), with appropriate elimination of intercompany balances and transactions.

The interim consolidated financial statements are unaudited and, in management's opinion, include all adjustments (consisting only of normal and recurring adjustments) necessary for a fair presentation of results for these interim periods. The interim consolidated financial statements do not include all of the information and footnote disclosures normally included in financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP") and should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's Annual Report on Form 10-K for the fiscal year ended September 27, 2014, filed with the Securities and Exchange Commission, which includes Consolidated Balance Sheets as of September 27, 2014 and September 28, 2013, and the related Consolidated Statements of Operations, Statements of Other Comprehensive Income, Changes in Shareholders' Equity and Cash Flows for each of the years in the three-year period ended September 27, 2014. The results of operations for any interim period are not necessarily indicative of the results of operations for any other interim period or for a full year.

Fiscal Year

Each of the Company's first three fiscal quarters end on the Saturday that is 13 weeks after the end of the immediately preceding fiscal quarter. The fourth quarter of each fiscal year ends on the Saturday closest to September 30<sup>th</sup>. Fiscal 2015 quarters end on December 27, 2014, March 28, 2015, June 27, 2015 and October 3, 2015. Fiscal 2014 quarters ended on December 28, 2013, March 29, 2014, June 28, 2014 and September 27, 2014. In fiscal years consisting of 53 weeks, the fourth quarter will consist of 14 weeks.

Nature of Business

The Company designs, manufactures and sells capital equipment and expendable tools as well as services, maintains, repairs and upgrades equipment, all used to assemble semiconductor devices. The Company's operating results depend upon the capital and operating expenditures of semiconductor device manufacturers, outsourced semiconductor assembly and test providers ("OSATs"), and other electronics manufacturers including automotive electronics suppliers, worldwide which, in turn, depend on the current and anticipated market demand for semiconductors and products utilizing semiconductors. The semiconductor industry is highly volatile and experiences downturns and slowdowns which can have a severe negative effect on the semiconductor industry's demand for semiconductor capital equipment, including assembly equipment manufactured and sold by the Company and, to a lesser extent, expendable tools, including those sold by the Company. These downturns and slowdowns have in the past adversely affected the Company's operating results. The Company believes such volatility will continue to characterize the industry and the Company's operations in the future.

Use of Estimates

The preparation of consolidated financial statements requires management to make assumptions, estimates and judgments that affect the reported amounts of assets and liabilities, net revenue and expenses during the reporting periods, and disclosures of contingent assets and liabilities as of the date of the consolidated financial statements. On an ongoing basis, management evaluates estimates, including but not limited to, those related to accounts receivable, reserves for excess and obsolete inventory, carrying value and lives of fixed assets, goodwill and intangible assets, valuation allowances for deferred tax assets and deferred tax liabilities, repatriation of un-remitted foreign subsidiary earnings, equity-based compensation expense, and warranties. Management bases its estimates on historical experience and on various other assumptions believed to be reasonable. As a result, management makes judgments regarding the carrying values of its assets and liabilities that are not readily apparent from other sources. Authoritative pronouncements, historical experience and assumptions are used as the basis for making estimates, and on an ongoing basis, management evaluates these estimates. Actual results may differ from these estimates.

Vulnerability to Certain Concentrations

Financial instruments which may subject the Company to concentrations of credit risk as of March 28, 2015 and September 27, 2014 consisted primarily of short-term investments and trade receivables. The Company manages credit risk associated with investments by investing its excess cash in highly rated debt instruments of the U.S. Government and its agencies, financial institutions, and corporations. The Company has established investment guidelines relative to diversification and maturities designed to maintain safety and liquidity. These guidelines are periodically reviewed and modified as appropriate. The Company does not have any exposure to sub-prime financial instruments or auction rate securities.

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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited (continued)

The Company's trade receivables result primarily from the sale of semiconductor equipment, related accessories and replacement parts, and expendable tools to a relatively small number of large manufacturers in a highly concentrated industry. Write-offs of uncollectible accounts have historically not been significant. The Company actively monitors its customers' financial strength to reduce the risk of loss.

The Company's products are complex and require raw materials, components and subassemblies having a high degree of reliability, accuracy and performance. The Company relies on subcontractors to manufacture many of these components and subassemblies and it relies on sole source suppliers for some important components and raw material inventory.

Foreign Currency Translation

The majority of the Company's business is transacted in U.S. dollars; however, the functional currencies of some of the Company's subsidiaries are their local currencies. In accordance with ASC No. 830, Foreign Currency Matters ("ASC 830"), for a subsidiary of the Company that has a functional currency other than the U.S. dollar, gains and losses resulting from the translation of the functional currency into U.S. dollars for financial statement presentation are not included in determining net income, but are accumulated in the cumulative translation adjustment account as a separate component of shareholders' equity (accumulated other comprehensive income (loss)). Under ASC 830, cumulative translation adjustments are not adjusted for income taxes as they relate to indefinite investments in non-U.S. subsidiaries. Gains and losses resulting from foreign currency transactions are included in the determination of net income.

The Company's operations are exposed to changes in foreign currency exchange rates due to transactions denominated in currencies other than the location's functional currency. The Company is also exposed to foreign currency fluctuations that impact the remeasurement of net monetary assets of those operations whose functional currency, the U.S. dollar, differs from their respective local currencies, most notably in Israel, Malaysia, Singapore and Switzerland. In addition to net monetary remeasurement, the Company has exposures related to the translation of subsidiary financial statements from their functional currency, the local currency, into its reporting currency, the U.S. dollar, most notably in Netherlands, China, Taiwan, Japan and Germany. The Company's U.S. operations also have foreign currency exposure due to net monetary assets denominated in currencies other than the U.S. dollar.

Derivative Financial Instruments

The Company's primary objective for holding derivative financial instruments is to manage the fluctuation in foreign exchange rates and accordingly is not speculative in nature. The Company's international operations are exposed to changes in foreign exchange rates as described above. The Company has established a program to monitor the forecasted transaction currency risk to protect against foreign exchange rate volatility. Generally, the Company uses foreign exchange forward contracts in these hedging programs. These instruments, which have maturities of up to six months, are recorded at fair value and are included in prepaid expenses and other current assets, or other accrued expenses and other current liabilities.

Our accounting policy for derivative financial instruments is based on whether they meet the criteria for designation as a cash flow hedge. A designated hedge with exposure to variability in the functional currency equivalent of the future foreign currency cash flows of a forecasted transaction is referred to as a cash flow hedge. The criteria for designating a derivative as a cash flow hedge include the assessment of the instrument's effectiveness in risk reduction, matching of the derivative instrument to its underlying transaction, and the assessment of the probability that the underlying transaction will occur. For derivatives with cash flow hedge accounting designation, we report the after-tax gain / (loss) from the effective portion of the hedge as a component of accumulated other comprehensive income / (loss) and reclassify it into earnings in the same period in which the hedged transaction affects earnings and in the same line item on the consolidated statement of income as the impact of the hedged transaction. Derivatives that we designate as cash flow hedges are classified in the consolidated statement of cash flows in the same section as the underlying item, primarily within cash flows from operating activities.

The hedge effectiveness of these derivative instruments is evaluated by comparing the cumulative change in the fair value of the hedge contract with the cumulative change in the fair value of the forecasted cash flows of the hedged item.

If a cash flow hedge is discontinued because it is no longer probable that the original hedged transaction will occur as previously anticipated, the cumulative unrealized gain or loss on the related derivative is reclassified from accumulated other comprehensive income / (loss) into earnings. Subsequent gain / (loss) on the related derivative instrument is recognized into earnings in each period until the instrument matures, is terminated, is re-designated as a qualified cash flow hedge, or is sold. Ineffective portions of cash flow hedges, as well as amounts excluded from the assessment of effectiveness, are recognized in earnings.

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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited (continued)

Cash Equivalents

The Company considers all highly liquid investments with original maturities of three months or less when purchased to be cash equivalents. Cash equivalents are measured at fair value based on level one measurement, or quoted market prices, as defined by ASC No. 820, Fair Value Measurements and Disclosures. As of March 28, 2015 and September 27, 2014, fair value approximated the cost basis for cash equivalents.

Investments

Investments, other than cash equivalents, are classified as “trading,” “available-for-sale” or “held-to-maturity,” in accordance with ASC No. 320, Investments-Debt & Equity Securities, and depending upon the nature of the investment, its ultimate maturity date in the case of debt securities, and management's intentions with respect to holding the securities. Investments classified as “trading” are reported at fair market value, with unrealized gains or losses included in earnings. Investments classified as “available-for-sale” are reported at fair market value, with net unrealized gains or losses reflected as a separate component of shareholders' equity (accumulated other comprehensive income (loss)). The fair market value of trading and available-for-sale securities is determined using quoted market prices at the balance sheet date. Investments classified as held-to-maturity are reported at amortized cost. Realized gains and losses are determined on the basis of specific identification of the securities sold.

Allowance for Doubtful Accounts

The Company maintains allowances for doubtful accounts for estimated losses resulting from its customers' failure to make required payments. If the financial condition of the Company's customers were to deteriorate, resulting in an impairment of their ability to make payments, additional allowances may be required. The Company is also subject to concentrations of customers and sales to a few geographic locations, which could also impact the collectability of certain receivables. If global or regional economic conditions deteriorate or political conditions were to change in some of the countries where the Company does business, it could have a significant impact on the results of operations, and the Company's ability to realize the full value of its accounts receivable.

Inventories

Inventories are stated at the lower of cost (on a first-in first-out basis) or market value. The Company generally provides reserves for obsolete inventory and for inventory considered to be in excess of demand. Demand is generally defined as 18 months forecasted future consumption for equipment, 24 months forecasted future consumption for spare parts, and 12 months forecasted future consumption for expendable tools. Forecasted consumption is based upon internal projections, historical sales volumes, customer order activity and a review of consumable inventory levels at customers' facilities. The Company communicates forecasts of its future consumption to its suppliers and adjusts commitments to those suppliers accordingly. If required, the Company reserves the difference between the carrying value of its inventory and the lower of cost or market value, based upon projections about future consumption, and market conditions. If actual market conditions are less favorable than projections, additional inventory reserves may be required.

Inventory reserve provision for the acquired business, Assembléon B.V. (“Assembléon”), is determined based on management's best estimate of future consumption for equipment and spare parts. This estimate is based on historical sales volumes, internal projections and market developments and trends.

Property, Plant and Equipment

Property, plant and equipment are carried at cost. The cost of additions and those improvements which increase the capacity or lengthen the useful lives of assets are capitalized, while repair and maintenance costs are expensed as incurred. Depreciation and amortization are provided on a straight-line basis over the estimated useful lives as follows: buildings 25 years; machinery and equipment 3 to 10 years; and leasehold improvements are based on the shorter of the life of lease or life of asset. Purchased computer software costs related to business and financial systems are amortized over a five-year period on a straight-line basis.

Valuation of Long-Lived Assets

In accordance with ASC No. 360, Property, Plant & Equipment ("ASC 360"), the Company's property, plant and equipment is tested for impairment based on undiscounted cash flows when triggering events occur, and if impaired, written-down to fair value based on either discounted cash flows or appraised values. ASC 360 also provides a single accounting model for long-lived assets to be disposed of by sale and establishes additional criteria that would have to be met to classify an asset as held for sale. The carrying amount of an asset or asset group is not recoverable to the extent it exceeds the sum of the undiscounted cash flows expected to result from the use and eventual disposition of the asset or asset group. Estimates of future cash flows used to test the recoverability of a long-lived asset or asset group must incorporate the entity's own assumptions about its use of the asset or asset group and must factor in all available evidence.

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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited (continued)

ASC 360 requires that long-lived assets be tested for recoverability whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Such events include significant under-performance relative to historical internal forecasts or projected future operating results; significant changes in the manner of use of the assets; significant negative industry or economic trends; and significant changes in market capitalization. During the three and six months ended March 28, 2015, no triggering events occurred.

**Accounting for Impairment of Goodwill**

The Company operates two reportable segments: Equipment and Expendable Tools. Goodwill was recorded for the acquisitions of Orthodyne Electronics Corporation ("Orthodyne") and Assembléon in 2009 and 2015, respectively. Accounting Standard Update 2011-08, Testing Goodwill for Impairment ("ASU 2011-08"), provides companies with the option to assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. If, after assessing the qualitative factors, a company determines that it is not more likely than not that the fair value of a reporting unit is less than its carrying value, then performing the two-step impairment test is unnecessary. However, if a company concludes otherwise, then it is required to perform the first step of the two-step goodwill impairment test. If the carrying value of a reporting unit exceeds its fair value in the first step of the test, then a company is required to perform the second step of the goodwill impairment test to measure the amount of the reporting unit's goodwill impairment loss, if any.

As part of the annual evaluation, the Company performs an impairment test of its goodwill in the fourth quarter of each fiscal year to coincide with the completion of its annual forecasting and refreshing of its business outlook processes. On an ongoing basis, the Company monitors if a "triggering" event has occurred that may have the effect of reducing the fair value of a reporting unit below its respective carrying value. Adverse changes in expected operating results and/or unfavorable changes in other economic factors used to estimate fair values could result in a non-cash impairment charge in the future. During the three and six months ended March 28, 2015, no triggering events occurred.

Impairment assessments inherently involve judgment as to the assumptions made about the expected future cash flows and the impact of market conditions on those assumptions. Future events and changing market conditions may impact the assumptions as to prices, costs, growth rates or other factors that may result in changes in the estimates of future cash flows. Although the Company believes the assumptions that it has used in testing for impairment are reasonable, significant changes in any one of the assumptions could produce a significantly different result. Indicators of potential impairment may lead the Company to perform interim goodwill impairment assessments, including significant and unforeseen customer losses, a significant adverse change in legal factors or in the business climate, a significant adverse action or assessment by a regulator, a significant stock price decline or unanticipated competition.

For further information on goodwill and other intangible assets, see Note 4 below.

**Revenue Recognition**

In accordance with ASC No. 605, Revenue Recognition, the Company recognizes revenue when persuasive evidence of an arrangement exists, delivery has occurred or services have been rendered, the price is fixed or determinable, the collectability is reasonably assured, and customer acceptance, when applicable, has been received or we otherwise have been released from customer acceptance obligations. If terms of the sale provide for a customer acceptance period, revenue is recognized upon the expiration of the acceptance period or customer acceptance, whichever occurs first. The Company's standard terms are ex works (the Company's factory), with title transferring to its customer at the Company's loading dock or upon embarkation. The Company has a small percentage of sales with other terms, and revenue is recognized in accordance with the terms of the related customer purchase order.

Shipping and handling costs billed to customers are recognized in net revenue. Shipping and handling costs paid by the Company are included in cost of sales.

**Research and Development**



The Company charges research and development costs associated with the development of new products to expense when incurred. In certain circumstances, pre-production machines which the Company intends to sell are carried as inventory until sold.

#### Income Taxes

In accordance with ASC No. 740, Income Taxes, deferred income taxes are determined using the liability method. The Company records a valuation allowance to reduce its deferred tax assets to the amount it expects is more likely than not to be realized. While the Company has considered future taxable income and its ongoing tax planning strategies in assessing the need for the valuation allowance, if it were to determine that it would be able to realize its deferred tax assets in the future in excess of its net recorded

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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited (continued)

amount, an adjustment to the deferred tax asset would increase income in the period when such determination is made. Likewise, should the Company determine it would not be able to realize all or part of its net deferred tax assets in the future, an adjustment to the deferred tax asset would decrease income in the period when such determination is made. In accordance with ASC No. 740 Topic 10, Income Taxes, General (“ASC 740.10”), the Company accounts for uncertain tax positions taken or expected to be taken in its income tax return. Under ASC 740.10, the Company utilizes a two-step approach for evaluating uncertain tax positions. Step one, or recognition, requires a company to determine if the weight of available evidence indicates a tax position is more likely than not to be sustained upon audit, including resolution of related appeals or litigation processes, if any. Step two, or measurement, is based on the largest amount of benefit, which is more likely than not to be realized on settlement with the taxing authority.

**Equity-Based Compensation**

The Company accounts for equity-based compensation under the provisions of ASC No. 718, Compensation - Stock Compensation (“ASC 718”). ASC 718 requires the recognition of the fair value of the equity-based compensation in net income. Compensation expense associated with market-based restricted stock is determined using a Monte-Carlo valuation model, and compensation expense associated with time-based and performance-based restricted stock is determined based on the number of shares granted and the fair value on the date of grant. The fair value of the Company's stock option awards are estimated using a Black-Scholes option valuation model. In addition, the calculation of equity-based compensation costs requires that the Company estimate the number of awards that will be forfeited during the vesting period. The fair value of equity-based awards is amortized over the vesting period of the award and the Company elected to use the straight-line method for awards granted after the adoption of ASC 718.

**Earnings per Share**

Earnings per share (“EPS”) are calculated in accordance with ASC No. 260, Earnings per Share. Basic EPS include only the weighted average number of common shares outstanding during the period. Diluted EPS includes the weighted average number of common shares and the dilutive effect of stock options, restricted stock and share unit awards and convertible subordinated notes outstanding during the period, when such instruments are dilutive.

In accordance with ASC No. 260.10.55, Earnings per Share - Implementation & Guidance, the Company treats all outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends as participating in undistributed earnings with common shareholders. Awards of this nature are considered participating securities and the two-class method of computing basic and diluted EPS must be applied.

**Accounting for Business Acquisitions**

The Company accounts for business acquisitions in accordance with ASC No. 805, Business Combinations. The fair value of the net assets acquired and the results of operations of the acquired businesses are included in the Unaudited Consolidated Financial Statements from the acquisition date forward. The Company is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and results of operations during the reporting period. Estimates are used in accounting for, among other things, the fair value of acquired net operating assets, property and equipment, deferred revenue, intangible assets and related deferred tax liabilities, useful lives of plant and equipment, and amortizable lives of acquired intangible assets. Any excess of the purchase consideration over the identified fair value of the assets and liabilities acquired is recognized as goodwill. The valuation of these tangible and identifiable intangible assets and liabilities is subject to further management review and may change materially between the preliminary allocation and end of the purchase price allocation period.

**Recent Accounting Pronouncements**

There were no new accounting pronouncements applicable to the Company during the three and six months ended March 28, 2015.



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## NOTE 2: BALANCE SHEET COMPONENTS

The following tables reflect the components of significant balance sheet accounts as of March 28, 2015 and September 27, 2014:

(in thousands)	As of March 28, 2015	September 27, 2014
Short term investments, available-for-sale:		
Deposits maturing within one year (1)	\$1,629	\$9,105
Inventories, net:		
Raw materials and supplies	\$28,248	\$22,184
Work in process	25,037	18,783
Finished goods	43,828	22,590
	97,113	63,557
Inventory reserves	(20,584	) (13,863
	\$76,529	\$49,694
Property, plant and equipment, net:		
Buildings and building improvements	\$33,427	\$31,159
Leasehold improvements	19,519	13,962
Data processing equipment and software	28,562	27,538
Machinery, equipment, furniture and fixtures	50,820	45,442
	132,328	118,101
Accumulated depreciation	(80,176	) (65,346
	\$52,152	\$52,755
Accrued expenses and other current liabilities:		
Wages and benefits	\$19,993	\$21,498
Accrued customer obligations (2)	8,495	8,999
Commissions and professional fees	3,241	1,961
Deferred rent	2,433	2,161
Severance	376	1,067
Other	8,756	8,045
	\$43,294	\$43,731

(1) All short-term investments were classified as available-for-sale and were measured at fair value based on level one measurement, or quoted market prices, as defined by ASC 820. As of March 28, 2015 and September 27, 2014, fair value approximated the cost basis for short-term investments. The Company did not recognize any realized gains or losses on the sale of investments during the three and six months ended March 28, 2015 and March 29, 2014.

(2) Represents customer advance payments, customer credit program, accrued warranty expense and accrued retrofit obligations.

## NOTE 3: BUSINESS COMBINATIONS

On December 29, 2014, Kulicke & Soffa Holdings B.V. (“KSH”), the Company's wholly owned subsidiary, entered into a Share Sale and Purchase Agreement (the “Agreement”) with Assembléon Holding B.V. Pursuant to the Agreement, KSH agreed to purchase all of the outstanding equity interests of Assembléon, a subsidiary of Assembléon Holding B.V., in an all cash transaction for approximately \$97.4 million (EUR 80 million).



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The acquisition was completed on January 9, 2015. Upon acquisition, Assembléon became a wholly owned subsidiary of the Company. The total purchase price of approximately \$97.4 million consisted of \$72.5 million for 100% of the equity of Assembléon and \$24.9 million which was used by Assembléon to settle intercompany loans with its parent company.

The acquisition of Assembléon was accounted for in accordance with ASC No. 805, Business Combinations, using the acquisition method. The Company has estimated the preliminary fair value of acquired assets and liabilities as of the date of acquisition based on information available at that time. The valuation of these tangible and identifiable intangible assets and liabilities is subject to further management review and may change materially between the preliminary allocation and end of the purchase price allocation period of January 9, 2016. Any changes in these estimates may have a material impact on our Unaudited Consolidated Results of Operations or Unaudited Consolidated Balance Sheets. At March 28, 2015 the Company held \$14.6 million (EUR 12 million) in escrow for a period of eighteen months from the acquisition date as security pending the completion of Assembléon Holding B.V.'s obligations as seller under the Agreement.

The following table summarizes the allocation of the assets acquired and liabilities assumed based on the fair values as of the acquisition date and related useful lives of the finite-lived intangible assets acquired:

(in thousands)	January 9, 2015	
Accounts receivable	\$9,941	
Inventories	19,861	
Prepaid expenses and other current assets	2,322	
Deferred tax asset	157	
Property, plant and equipment	531	
Intangibles	61,463	
Goodwill	39,726	
Deferred income taxes	638	
Accounts payable	(14,386	)
Borrowings financial institutions	(9,491	)
Accrued expenses and other current liabilities	(10,561	)
Income taxes payable	(1,933	)
Deferred tax liabilities	(5,115	)
Total purchase price, net of cash acquired	\$93,153	

Tangible net assets (liabilities) were valued at their respective carrying amounts, which the Company believes approximate their current fair values at the acquisition date.

The valuation of identifiable intangible assets acquired reflects management's estimates based on, among other factors, use of established valuation methods. The technology/software and product brand name was determined using the relief from royalty method. Customer relationships were valued by using multi-period excess earnings method. Identifiable intangible assets with definite lives are amortized over the period of estimated benefit using the straight-line method and the estimated useful lives of six to fifteen years. The straight-line method of amortization represents the Company's best estimate of the distribution of the economic value of the identifiable intangible assets. Goodwill represents the excess of the purchase price over the fair value of the net tangible and identifiable intangible assets acquired. None of the goodwill recorded as part of the acquisition will be deductible for income tax purposes. In connection with the acquisition of Assembléon, the Company recorded deferred tax liabilities relating to the acquired intangible assets, which is partially offset by the net amount of acquired net operating losses. The net amount of acquired net operating losses comprise of net operating losses less the tax reserves and valuation allowance. The Company has recorded long-term income tax payable due to uncertain tax positions with respect to certain Assembléon entities.

The acquired business contributed revenue of \$16.9 million and net loss of \$3.9 million to the Company for the period from Jan 9, 2015 to March 28, 2015.

During the three and six months ended March 28, 2015, the Company incurred \$0.2 million and \$0.8 million of expenses related to the acquisition respectively. These are included within selling, general and administrative expense in the consolidated statements of income.

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The following unaudited pro forma information presents the combined results of operations as if the acquisition had been completed on September 29, 2013, the beginning of the comparable prior annual reporting period. The unaudited pro forma results include: (i) amortization associated with preliminary estimates for the acquired intangible assets; (ii) recognition of the post-acquisition share-based compensation and other compensation expense; and (iii) the associated tax impact on these unaudited pro forma adjustments.

The unaudited pro forma results do not reflect any cost saving synergies from operating efficiencies or the effect of the incremental costs incurred in integrating the two companies. Accordingly, these unaudited pro forma results are presented for informational purpose only and are not necessarily indicative of what the actual results of operations of the combined company would have been if the acquisition had occurred at the beginning of the periods presented, nor are they indicative of future results of operations:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Revenue	\$145,915	\$133,710	\$278,948	\$232,636
Net income	7,576	5,976	10,436	1,279
Basic income per common share	0.10	0.08	0.14	0.02
Diluted income per common share	0.10	0.08	0.13	0.02

## NOTE 4: GOODWILL AND INTANGIBLE ASSETS

## Goodwill

Intangible assets classified as goodwill are not amortized. The Company performs an annual impairment test of its goodwill during the fourth quarter of each fiscal year, which coincides with the completion of its annual forecasting and refreshing of business outlook process. The Company performed its annual impairment test in the fourth quarter of fiscal 2014 and concluded that no impairment charge was required. During the six months ended March 28, 2015, the Company reviewed the qualitative factors to ascertain if a "triggering" event may have taken place that may have the effect of reducing the fair value of the reporting unit below its carrying value and concluded that no triggering event had occurred.

In 2009, the Company recorded goodwill when it acquired Orthodyne and added wedge bonder products to its business.

On December 29, 2014, KSH, the Company's wholly owned subsidiary, entered into an agreement with Assembléon Holding B.V. Pursuant to the agreement, KSH purchased all of the outstanding equity interests of Assembléon, a subsidiary of Assembléon Holding B.V., in an all cash transaction for approximately \$97.4 million (EUR 80 million). Assembléon, together with its subsidiaries, offers assembly equipment, processes and services for the automotive, industrial, and advanced packaging markets. The acquisition expands the Company presence in automotive, industrial and advanced packaging markets.

The acquisition was completed on January 9, 2015. Upon acquisition, Assembléon became a wholly owned subsidiary of the Company. The following table summarizes the Company's recorded goodwill as of March 28, 2015:

(in thousands)	As of March 28, 2015
Balance at September 27, 2014	\$41,546
Acquired in business combination	39,726
	\$81,272

## Intangible Assets

Intangible assets with determinable lives are amortized over their estimated useful lives. The Company's intangible assets consist primarily of developed technology, customer relationships and trade and brand names.





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The following table reflects net intangible assets as of March 28, 2015 and September 27, 2014:

(dollar amounts in thousands)	As of March 28, 2015	September 27, 2014	Average estimated useful lives (in years)
Developed technology	\$33,200	\$33,200	7.0 to 15.0
Acquired in business combination	40,880	—	
Accumulated amortization	(31,511	) (28,458	)
Net developed technology	\$42,569	\$4,742	
Customer relationships	\$19,300	\$19,300	5.0 to 6.0
Acquired in business combination	17,668	—	
Accumulated amortization	(19,931	) (19,300	)
Net customer relationships	\$17,037	\$—	
Trade and brand names	\$4,600	\$4,600	7.0 to 8.0
Acquired in business combination	2,915	—	
Accumulated amortization	(3,842	) (3,451	)
Net trade and brand name	\$3,673	\$1,149	
Other intangible assets	\$2,500	\$2,500	1.9
Accumulated amortization	(2,500	) (2,500	)
Net other intangible assets	\$—	\$—	
Net intangible assets	\$63,279	\$5,891	

The following table reflects estimated annual amortization expense related to intangible assets as of March 28, 2015:

(in thousands)	As of March 28, 2015
Remaining fiscal 2015	\$5,807
Fiscal 2016	6,661
Fiscal 2017	6,086
Fiscal 2018 and onwards	44,725
Total amortization expense	\$63,279

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## NOTE 5: CASH, CASH EQUIVALENTS AND SHORT-TERM INVESTMENTS

Cash equivalents and short-term investments consist of instruments with remaining maturities of three months or less at the date of purchase. In general, these investments are free of trading restrictions. We carry these investments at fair value, based on quoted market prices or other readily available market information.

Cash, cash equivalents and short-term investments consisted of the following as of March 28, 2015:

(in thousands)	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Current assets:				
Cash	\$ 135,287	\$—	\$—	\$ 135,287
Cash equivalents:				
Money market funds	178,069	—	—	178,069
Time deposits	184,290	—	—	184,290
Commercial paper	29,500	—	—	29,500
Total cash and cash equivalents	527,146	—	—	527,146
Short-term investments:				
Time deposits	1,629	—	—	1,629
Total short-term investments	1,629	—	—	1,629
Total cash, cash equivalents and short-term investments	\$528,775	\$—	\$—	\$528,775

Cash, cash equivalents and short-term investments consisted of the following as of September 27, 2014:

(in thousands)	Amortized Cost	Unrealized Gains	Unrealized Losses	Estimated Fair Value
Current assets:				
Cash	\$ 130,668	\$—	\$—	\$ 130,668
Cash equivalents:				
Money market funds	295,529	—	—	295,529
Time deposits	132,284	—	—	132,284
Commercial paper	29,500	—	—	29,500
Total cash and cash equivalents	587,981	—	—	587,981
Short-term investments				
Time deposits	9,105	—	—	9,105
Total short-term investments	9,105	—	—	9,105
Total cash, cash equivalents and short-term investments	\$597,086	\$—	\$—	\$597,086

## NOTE 6: FAIR VALUE MEASUREMENTS

Accounting standards establish three levels of inputs that may be used to measure fair value: quoted prices in active markets for identical assets or liabilities (referred to as Level 1), inputs other than Level 1 that are observable for the asset or liability either directly or indirectly (referred to as Level 2) and unobservable inputs to the valuation methodology that are significant to the measurement of fair value of assets or liabilities (referred to as Level 3).

Assets and Liabilities Measured and Recorded at Fair Value on a Recurring Basis

We measure certain financial assets and liabilities at fair value on a recurring basis. There were no transfers between fair value measurement levels during the three and six months ended March 28, 2015.

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## Fair Value Measurements on a Nonrecurring Basis

Our non-financial assets such as intangible assets and property, plant and equipment are carried at cost unless impairment is deemed to have occurred.

## Fair Value of Financial Instruments

Amounts reported as cash and equivalents, short-term investments, accounts receivables, prepaid expenses and other current assets, accounts payable and accrued expenses approximate fair value.

The fair values of our financial assets and liabilities at March 28, 2015 were determined using the following inputs:

(in thousands)	Fair Value Measurements at Reporting Date Using			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Cash	\$ 135,287	\$ 135,287	\$—	\$—
Cash equivalents:				
Money market funds	178,069	178,069	—	—
Time deposits	184,290	184,290	—	—
Commerical paper	29,500	29,500	—	—
Short-term investments:				
Time deposits	1,629	1,629	—	—
Total assets	\$ 528,775	\$ 528,775	\$—	\$—

The fair values of our financial assets and liabilities at September 27, 2014 were determined using the following inputs:

(in thousands)	Fair Value Measurements at Reporting Date Using			
	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets:				
Cash	\$ 130,668	\$ 130,668	\$—	\$—
Cash equivalents				
Money market funds	295,529	295,529	—	—
Time deposits	132,284	132,284	—	—
Commerical paper	29,500	29,500	—	—
Short-term investments				
Time deposits	9,105	9,105	—	—
Total assets	\$ 597,086	\$ 597,086	\$—	\$—

## NOTE 7: DERIVATIVE FINANCIAL INSTRUMENTS

The Company's international operations are exposed to changes in foreign exchange rates due to transactions denominated in currencies other than U.S. dollars. Most of the Company's revenue and cost of materials are transacted

in U.S. dollars. However, a significant amount of the Company's operating expenses are denominated in local currencies, primarily in Singapore.

The foreign currency exposure of our operating expenses is generally hedged with foreign exchange forward contracts. The Company's foreign exchange risk management programs include using foreign exchange forward contracts with cash flow hedge

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accounting designation to hedge exposures to the variability in the U.S.-dollar equivalent of forecasted non-U.S.-dollar-denominated operating expenses. These instruments generally mature within 6 months. For these derivatives, we report the after-tax gain or loss from the effective portion of the hedge as a component of accumulated other comprehensive income (loss), and we reclassify it into earnings in the same period or periods in which the hedged transaction affects earnings and in the same line item on the consolidated statements of income as the impact of the hedged transaction.

There were no outstanding derivative instruments as of March 28, 2015 and September 27, 2014.

The effect of derivative instruments designated as cash flow hedges in our Consolidated Statements of Income for the three and six months ended March 28, 2015 and March 29, 2014 are as follows:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Foreign exchange forward contract in cash flow hedging relationships:				
Net loss recognized in OCI, net of tax <sup>(1)</sup>	\$(133	) \$—	\$(773	) \$—
Net loss reclassified from accumulated OCI into income, net of tax <sup>(2)</sup>	\$(524	) \$—	\$(773	) \$—
Net gain recognized in income <sup>(3)</sup>	\$—	\$—	\$—	\$—

(1)Net change in the fair value of the effective portion classified in other comprehensive income (“OCI”).

(2)Effective portion classified as selling, general and administrative expense.

(3)Ineffective portion and amount excluded from effectiveness testing classified in selling, general and administrative expense.

**NOTE 8: DEBT AND OTHER OBLIGATIONS****Financing Obligation**

On December 1, 2013, Kulicke & Soffa Pte Ltd. (“Pte”), the Company's wholly owned subsidiary, signed a lease with DBS Trustee Limited as trustee of Mapletree Industrial Trust (the “Landlord”) to lease from the Landlord approximately 198,000 square feet, representing approximately 70% of a building in Singapore as our corporate headquarters, as well as a manufacturing, technology, sales and service center (the “Building”). The lease has a 10-year non-cancellable term (the “Initial Term”) and contains options to renew for 2 further 10-year terms. The annual rent and service charge for the Initial Term range from approximately \$4 million to approximately \$5 million Singapore dollars.

Pursuant to ASC No. 840, Leases (“ASC 840”), we have classified the Building on our balance sheet as Property, Plant and Equipment, which we are depreciating over its estimated useful life of 25 years. We concluded that the term of the financing obligation is 10 years. This is equal to the non-cancellable term of our lease agreement with the Landlord. At the inception of the lease, the asset and financing obligation recorded on the balance sheet was \$20.0 million, which was based on an interest rate of 6.3% over the Initial Term. The financing obligation will be settled through a combination of periodic cash rental payments and the return of the leased property at the expiration of the lease. We do not report rent expense for the property which is deemed owned for accounting purposes. Rather, rental payments required under the lease are considered debt service and applied to the deemed landlord financing obligation and interest expense. The Building and financing obligation are being amortized in a manner that will not generate a gain or loss upon lease termination.

**Credit Facility**

On November 22, 2013, the Company obtained a \$5.0 million credit facility with Citibank in connection with the issuance of a bank guarantee of \$3.4 million Singapore dollars to the Landlord in connection with the lease. The bank

guarantee was effective from December 1, 2013 to November 30, 2014. On November 19, 2014, the Company extended the expiration date of the bank guarantee to November 30, 2015 and increased the amount to \$3.5 million Singapore dollars.

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## NOTE 9: SHAREHOLDERS' EQUITY AND EMPLOYEE BENEFIT PLANS

## Common Stock and 401(k) Retirement Income Plan

The Company has a 401(k) retirement income plan (the "Plan") for its employees. Since 2011, matching contributions to the Plan have been made in cash. The Plan allows for employee contributions and matching Company contributions up to 4% or 6% of the employee's contributed amount based upon years of service.

The following table reflects the Company's matching contributions to the Plan during the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Cash	\$364	\$328	\$659	\$609

## Stock Repurchase Program

On August 14, 2014, the Company's Board of Directors authorized a program (the "Program") to repurchase up to \$100 million of the Company's common stock on or before August 14, 2017. The Company has entered into a written trading plan under Rule 10b5-1 of the Exchange Act to facilitate repurchases under the Program. The Program may be suspended or discontinued at any time and will be funded using the Company's available cash. Under the Program, shares may be repurchased through open market and/or privately negotiated transactions at prices deemed appropriate by management. The timing and amount of repurchase transactions under the Program will depend on market conditions as well as corporate and regulatory considerations. During the three and six months ended March 28, 2015, the Company repurchased a total of 0.2 million and 0.8 million shares of common stock at a cost of \$2.6 million and \$10.2 million, respectively. The stock repurchases were recorded in the periods they were delivered, and the payment of \$10.2 million was accounted for as treasury stock in the Company's Consolidated Balance Sheet. The Company records treasury stock purchases under the cost method using the first-in, first-out (FIFO) method. Upon reissuance of treasury stock, amounts in excess of the acquisition cost are credited to additional paid-in capital. If the Company reissues treasury stock at an amount below its acquisition cost and additional paid-in capital associated with prior treasury stock transactions is insufficient to cover the difference between acquisition cost and the reissue price, this difference is recorded against retained earnings.

## Accumulated Other Comprehensive Income

The following table reflects accumulated other comprehensive income reflected on the Consolidated Balance Sheets as of March 28, 2015 and September 27, 2014:

(in thousands)	As of	
	March 28, 2015	September 27, 2014
Gain from foreign currency translation adjustments	\$1,953	\$3,199
Unrecognized actuarial loss Switzerland pension plan, net of tax	(609)	(609)
Switzerland pension plan curtailment	(346)	(346)
Accumulated other comprehensive income	\$998	\$2,244

## Equity-Based Compensation

As of March 28, 2015, the Company had seven equity-based employee compensation plans (the "Employee Plans") and three director compensation plans (the "Director Plans") (collectively, the "Plans"). Under these Plans, market-based share awards (collectively, "market-based restricted stock"), time-based share awards (collectively, "time-based restricted stock"), performance-based share awards (collectively, "performance-based restricted stock"), stock options, or common stock have been granted at 100% of the market price of the Company's common stock on the date of grant. As of March 28, 2015, the Company's one active plan, the 2009 Equity Plan, had 3.0 million shares of common stock available for grant to its employees and directors.



Market-based restricted stock entitles the employee to receive common shares of the Company on the award vesting date, if market performance objectives that measure relative total shareholder return (“TSR”) are attained. Relative TSR is calculated based upon the 90-calendar day average price of the Company's stock as compared to specific peer companies that comprise the Philadelphia Semiconductor Index. TSR is measured for the Company and each peer company over a performance period, which is generally three years. Vesting percentages range from 0% to 200% of awards granted. The

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provisions of the market-based restricted stock are reflected in the grant date fair value of the award; therefore, compensation expense is recognized regardless of whether the market condition is ultimately satisfied. Compensation expense is reversed if the award is forfeited prior to the vesting date.

In general, stock options and time-based restricted stock awarded to employees vest annually over a three-year period provided the employee remains employed by the Company. The Company follows the non-substantive vesting method for stock options and recognizes compensation expense immediately for awards granted to retirement eligible employees, or over the period from the grant date to the date retirement eligibility is achieved.

In general, performance-based restricted stock ("PSU") entitles the employee to receive common shares of the Company on the three-year anniversary of the grant date (if employed by the Company) if return on invested capital and revenue growth targets set by the Management Development and Compensation Committee ("MDCC") of the Board of Directors on the date of grant are met. If return on invested capital and revenue growth targets are not met, performance-based restricted stock does not vest. Certain PSUs vest based on achievement of strategic goals over a certain time period or periods set by the MDCC. If the strategic goals are not achieved, the PSUs do not vest. Equity-based compensation expense recognized in the Consolidated Statements of Operations for the three and six months ended March 28, 2015 and March 29, 2014 was based upon awards ultimately expected to vest. In accordance with ASC No. 718, Stock Based Compensation, forfeitures have been estimated at the time of grant and were based upon historical experience. The Company reviews the forfeiture rates periodically and makes adjustments as necessary.

The following table reflects restricted stock and common stock granted during the three and six months ended March 28, 2015 and March 29, 2014:

(shares in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Market-based restricted stock	—	—	232	324
Time-based restricted stock	12	26	484	607
Common stock	11	17	24	32
Equity-based compensation in shares	23	43	740	963

The following table reflects total equity-based compensation expense, which includes restricted stock, stock options and common stock, included in the Consolidated Statements of Operations during the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Cost of sales	\$88	\$82	\$216	\$187
Selling, general and administrative	1,976	2,126	4,475	4,742
Research and development	517	478	1,325	1,153
Total equity-based compensation expense	\$2,581	\$2,686	\$6,016	\$6,082

The following table reflects equity-based compensation expense, by type of award, for the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Market-based restricted stock	\$994	\$1,170	\$2,344	\$2,642
Time-based restricted stock	1,375	1,270	3,244	2,975
Performance-based restricted stock	32	33	65	66
Stock options	—	3	3	9
Common stock	180	210	360	390
Total equity-based compensation expense	\$2,581	\$2,686	\$6,016	\$6,082



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## NOTE 10: EARNINGS PER SHARE

Basic income per share is calculated using the weighted average number of shares of common stock outstanding during the period. Stock options and restricted stock are included in the calculation of diluted earnings per share, except when their effect would be anti-dilutive. Potentially anti-dilutive common shares that could dilute basic earnings per share in the future were 0.4 million for both three and six months ended March 29, 2014.

Diluted income per share is calculated using the weighted average number of shares of common stock outstanding during the period and, if there is net income during the period, the dilutive impact of common stock equivalents outstanding during the period.

The following tables reflect a reconciliation of the shares used in the basic and diluted net income per share computation for the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands, except per share)	Three months ended		March 29, 2014	
	March 28, 2015		Basic	Diluted
	Basic	Diluted	Basic	Diluted
<b>NUMERATOR:</b>				
Net income	\$7,931	\$7,931	\$9,070	\$9,070
Less: income applicable to participating securities	—	—	—	—
Net income applicable to common shareholders	\$7,931	\$7,931	\$9,070	\$9,070
<b>DENOMINATOR:</b>				
Weighted average shares outstanding - Basic	76,821	76,821	76,404	76,404
Stock options		91		100
Time-based restricted stock		322		289
Market-based restricted stock		336		228
Weighted average shares outstanding - Diluted		77,570		77,021
<b>EPS:</b>				
Net income per share - Basic	\$0.10	\$0.10	\$0.12	\$0.12
Effect of dilutive shares		—		—
Net income per share - Diluted		\$0.10		\$0.12
	Six months ended		March 29, 2014	
(in thousands, except per share data)	March 28, 2015		Basic	Diluted
	Basic	Diluted	Basic	Diluted
<b>NUMERATOR:</b>				
Net income	\$15,773	\$15,773	\$7,113	\$7,113
Less: income applicable to participating securities	—	—	—	—
Net income applicable to common shareholders	\$15,773	\$15,773	\$7,113	\$7,113
<b>DENOMINATOR:</b>				
Weighted average shares outstanding - Basic	76,855	76,855	76,163	76,163
Stock options		93		109
Time-based restricted stock		242		293
Market-based restricted stock		298		212
Weighted average shares outstanding - Diluted		77,488		76,777
<b>EPS:</b>				
Net income per share - Basic	\$0.21	\$0.21	\$0.09	\$0.09
Effect of dilutive shares		0.01		—
Net income per share - Diluted		\$0.20		\$0.09



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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited (continued)

## NOTE 11: INCOME TAXES

The following table reflects the provision for income taxes and the effective tax rate for the six months ended March 28, 2015 and March 29, 2014:

(dollar amounts in thousands)	Six months ended		
	March 28, 2015	March 29, 2014	
Income from operations before income taxes	\$ 19,613	\$ 8,109	
Provision for income taxes	3,840	996	
Net income	\$ 15,773	\$ 7,113	
Effective tax rate	19.6	% 12.3	%

For the six months ended March 28, 2015, the effective income tax rate differed from the federal statutory tax rate primarily due to profits from foreign operations subject to a lower statutory tax rate than the U.S. statutory tax rate, and the impact of tax holidays, offset by an increase for deferred tax liabilities on unremitted earnings, an increase in valuation allowance against foreign deferred taxes, other U.S. deferred taxes and foreign withholding taxes.

For the six months ended March 29, 2014, the effective income tax rate differed from the federal statutory tax rate primarily due to profits from foreign operations subject to a lower statutory tax rate than the U.S. statutory tax rate, and the impact of tax holidays, offset by an increase for deferred tax liabilities on unremitted earnings, other U.S. deferred taxes and additional foreign expenses or benefits related to returns filed during the period.

The effective tax rate for the six months ended March 28, 2015 of 19.6% increased from the effective tax rate for the six months ended March 29, 2014 of 12.3% and the year ended September 27, 2014 of 18.3% primarily due to higher volume of local sales subject to a higher statutory tax rate and an increase in valuation allowance against foreign deferred taxes.

The Company's future effective tax rate would be affected if earnings were lower than anticipated in countries where it has lower statutory rates and higher than anticipated in countries where it has higher statutory rates, by changes in the valuation of its deferred tax assets and liabilities, or by changes in tax laws, regulations, accounting principles, or interpretations thereof. In addition, anticipated tax benefits from research expenditures and changes in assertions for foreign earnings permanently or non-permanently reinvested as a result of changes in facts and circumstances could significantly impact the effective tax rate. The Company regularly assesses the effects of these factors to determine the adequacy of its provision for income taxes.

It is reasonably possible that the amount of the unrecognized tax benefit with respect to certain unrecognized tax positions will decrease during the next 12 months due to the expected lapse of statutes of limitation. The Company does not expect the change to have a material effect on its statement of operations.

## NOTE 12: SEGMENT INFORMATION

The Company operates two reportable segments: Equipment and Expendable Tools. The Equipment segment manufactures and sells a line of ball bonders, heavy wire wedge bonders, advanced packaging and surface mount technology. The Company also services, maintains, repairs and upgrades its equipment. The financial performance of the acquired business has been included in the Equipment segment from January 9, 2015. The Expendable Tools segment manufactures and sells a variety of expendable tools for a broad range of semiconductor packaging applications.

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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited (continued)

The following table reflects operating information by segment for the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Net revenue:				
Equipment	\$129,816	\$97,612	\$220,772	\$160,757
Expendable Tools	15,411	16,594	31,893	32,562
Net revenue	145,227	114,206	252,665	193,319
Income / (loss) from operations:				
Equipment	6,307	5,293	11,753	(1,587)
Expendable Tools	3,484	4,818	7,764	9,490
Income from operations	\$9,791	\$10,111	\$19,517	\$7,903

The following table reflects assets by segment as of March 28, 2015 and September 27, 2014:

(in thousands)	As of	
	March 28, 2015	September 27, 2014
Segment assets:		
Equipment	\$880,876	\$839,847
Expendable Tools	96,400	104,601
Total assets	\$977,276	\$944,448

The following tables reflect capital expenditures and depreciation expense for the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Capital expenditures:				
Equipment	\$776	\$2,359	\$2,512	\$6,591
Expendable Tools	415	786	932	1,983
Capital expenditures	\$1,191	\$3,145	\$3,444	\$8,574

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Depreciation expense:				
Equipment	\$1,662	\$1,514	\$3,247	\$2,612
Expendable Tools	599	650	1,241	1,215
Depreciation expense	\$2,261	\$2,164	\$4,488	\$3,827

## NOTE 13: COMMITMENTS, CONTINGENCIES AND CONCENTRATIONS

## Warranty Expense

The Company's equipment is generally shipped with a one-year warranty against manufacturing defects. The Company establishes reserves for estimated warranty expense when revenue for the related equipment is recognized. The reserve for estimated warranty expense is based upon historical experience and management's estimate of future warranty costs.





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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS  
Unaudited (continued)

The following table reflects the reserve for product warranty activity for the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Three months ended		Six months ended	
	March 28, 2015	March 29, 2014	March 28, 2015	March 29, 2014
Reserve for product warranty, beginning of period	\$ 1,215	\$ 887	\$ 1,542	\$ 1,194
Addition from business combination	547	—	547	—
Provision for product warranty	1,038	352	1,237	500
Product warranty costs paid	(951	) (354	) (1,477	) (809
Reserve for product warranty, end of period	\$ 1,849	\$ 885	\$ 1,849	\$ 885

## Other Commitments and Contingencies

The following table reflects obligations not reflected on the Consolidated Balance Sheet as of March 28, 2015:

(in thousands)	Total	Payments due by fiscal year				
		2015	2016	2017	2018	thereafter
Inventory purchase obligation (1)	\$ 110,509	\$ 110,509	\$ —	\$ —	\$ —	\$ —
Operating lease obligations (2)	29,479	2,708	3,987	3,391	2,762	16,631
Total	\$ 139,988	\$ 113,217	\$ 3,987	\$ 3,391	\$ 2,762	\$ 16,631

(1) The Company orders inventory components in the normal course of its business. A portion of these orders are non-cancelable and a portion may have varying penalties and charges in the event of cancellation.

The Company has minimum rental commitments under various leases (excluding taxes, insurance, maintenance (2) and repairs, which are also paid by the Company) primarily for various facility and equipment leases, which expire periodically through 2018 (not including lease extension options, if applicable).

Pursuant to ASC No. 840, Leases, for lessee's involvement in asset construction, the Company was considered the owner of the Building during the construction phase of the ADL. The building was completed on December 1, 2013 and Pte signed an agreement with the Landlord to lease from the Landlord approximately 198,000 square feet, representing approximately 70% of the Building. Following the completion of construction, we performed a sale-leaseback analysis pursuant to ASC 840-40 and determined that because of our continuing involvement, ASC 840-40 precluded us from derecognizing the asset and associated financing obligation. As such, we reclassified the asset from construction in progress to Property, Plant and Equipment and began to depreciate the building over its estimated useful life of twenty-five years. We concluded that the term of the financing obligation is 10 years. This is equal to the non-cancellable term of our lease agreement with the Landlord. As of March 28, 2015, we recorded a financing obligation related to the Building of \$17.5 million (see Note 8 above). The financing obligation is not reflected in the table above.

## Concentrations

There is no significant customer that represents 10% or more of our net revenue for the six months ended March 28, 2015 and March 29, 2014.

The following table reflects significant customer concentrations as a percentage of total accounts receivable as of March 28, 2015 and March 29, 2014:

	As of March 28, 2015	March 29, 2014
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Haoseng Industrial Co., Ltd	13.6	%	12.0	%
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KULICKE AND SOFFA INDUSTRIES, INC.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Unaudited (continued)

NOTE 14: SUBSEQUENT EVENTS

On April 20, 2015, the Company entered into foreign exchange forward contracts with notional amount of \$22.3 million. We entered into these foreign exchange forward contracts to hedge a portion of our forecasted foreign currency-denominated expenses in the normal course of business and, accordingly, they are not speculative in nature. These foreign exchange forward contracts have maturities of up to six months.

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Item 2. - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Forward-Looking Statements

In addition to historical information, this filing contains statements relating to future events or our future results. These statements are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended (the "Securities Act") and Section 21E of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), and are subject to the safe harbor provisions created by statute. Such forward-looking statements include, but are not limited to, our future revenue, sustained, increasing, continuing or strengthening demand for our products, the continuing transition from gold to copper wire bonding, replacement demand, our research and development efforts, our ability to identify and realize new growth opportunities, our ability to control costs and our operational flexibility as a result of (among other factors): projected growth rates in the overall semiconductor industry, the semiconductor assembly equipment market, and the market for semiconductor packaging materials; and projected demand for ball, wedge bonder, advanced packaging and surface mount technology equipment and for expendable tools.

Generally, words such as "may," "will," "should," "could," "anticipate," "expect," "intend," "estimate," "plan," "continue," "g," "believe," or the negative of or other variations on these and other similar expressions identify forward-looking statements. These forward-looking statements are made only as of the date of this filing. We do not undertake to update or revise the forward-looking statements, whether as a result of new information, future events or otherwise. Forward-looking statements are based on current expectations and involve risks and uncertainties. Our future results could differ significantly from those expressed or implied by our forward-looking statements. These risks and uncertainties include, without limitation, those described below and under the heading "Risk Factors" in our Annual Report on Form 10-K for the fiscal year ended September 27, 2014 (the "Annual Report") and our other reports and registration statements filed from time to time with the Securities and Exchange Commission. This discussion should be read in conjunction with the Consolidated Financial Statements and Notes included in this report, as well as our audited financial statements included in the Annual Report.

We operate in a rapidly changing and competitive environment. New risks emerge from time to time and it is not possible for us to predict all risks that may affect us. Future events and actual results, performance and achievements could differ materially from those set forth in, contemplated by or underlying the forward-looking statements, which speak only as of the date on which they were made. Except as required by law, we assume no obligation to update or revise any forward-looking statement to reflect actual results or changes in, or additions to, the factors affecting such forward-looking statements. Given those risks and uncertainties, investors should not place undue reliance on forward-looking statements as predictions of actual results.

OVERVIEW

Kulicke and Soffa Industries, Inc. (the "Company" or "K&S") designs, manufactures and sells capital equipment and expendable tools used to assemble semiconductor devices, including integrated circuits ("ICs"), high and low powered discrete devices, light-emitting diodes ("LEDs"), and power modules. We also service, maintain, repair and upgrade our equipment. Our customers primarily consist of semiconductor device manufacturers, outsourced semiconductor assembly and test providers ("OSATs"), other electronics manufacturers and automotive electronics suppliers. We operate two main business segments, Equipment and Expendable Tools. Our goal is to be the technology leader and the most competitive supplier in terms of cost and performance in each of our major product lines. Accordingly, we invest in research and engineering projects intended to enhance our position at the leading edge of semiconductor assembly technology. We also remain focused on our cost structure through continuing improvement and optimization of operations. Cost reduction efforts remain an important part of our normal ongoing operations and are expected to generate savings without compromising overall product quality and service levels.

Business Environment

The semiconductor business environment is highly volatile, driven by internal dynamics, both cyclical and seasonal, in addition to macroeconomic forces. Over the long term, semiconductor consumption has historically grown, and is

forecast to continue to grow. This growth is driven, in part, by regular advances in device performance and by price declines that result from improvements in manufacturing technology. In order to exploit these trends, semiconductor manufacturers, both integrated device manufacturers (“IDMs”) and OSATs, periodically invest aggressively in latest generation capital equipment. This buying pattern often leads to periods of excess supply and reduced capital spending—the so-called semiconductor cycle. Within this broad semiconductor cycle there are also, generally weaker, seasonal effects that are specifically tied to annual, end-consumer purchasing patterns. Typically,

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semiconductor manufacturers prepare for heightened demand by adding or replacing equipment capacity by the end of the September quarter. Occasionally, this results in subsequent reductions in the December quarter. This annual seasonality can occasionally be overshadowed by effects of the broader semiconductor cycle. Macroeconomic factors also affect the industry, primarily through their effect on business and consumer demand for electronic devices, as well as other products that have significant electronic content such as automobiles, white goods, and telecommunication equipment.

Our Equipment segment is primarily affected by the industry's internal cyclical and seasonal dynamics in addition to broader macroeconomic factors that can positively or negatively affect our financial performance. The sales mix of IDM and OSAT customers in any period also impacts financial performance, as changes in this mix can affect our products' average selling prices and gross margins due to differences in volume purchases and machine configurations required by each customer type.

Our Expendable Tools segment is less volatile than our Equipment segment. Expendable Tools sales are more directly tied to semiconductor unit consumption rather than capacity requirements and production capability improvements. We continue to position our business to leverage our research and development leadership and innovation and to focus our efforts on mitigating volatility, improving profitability and ensuring longer-term growth. We remain focused on operational excellence, expanding our product offerings and managing our business efficiently throughout the business cycles. Our visibility into future demand is generally limited, forecasting is difficult, and we generally experience typical industry seasonality.

To limit potential adverse cyclical, seasonal and macroeconomic effects on our financial position, we have strengthened our balance sheet. As of March 28, 2015, our total cash, cash equivalents and short-term investments were \$528.8 million, a \$68.3 million decrease from the prior fiscal year end (related primarily to our Assembléon acquisition, offset in part by earnings this fiscal period). We believe this strong cash position will allow us to continue to invest in product development and pursue organic and non-organic opportunities.

On August 14, 2014, the Company's Board of Directors authorized a program (the "Program") to repurchase up to \$100 million of the Company's common stock on or before August 14, 2017. The Company has entered into a written trading plan under Rule 10b5-1 of the Exchange Act to facilitate repurchases under the Program. The Program may be suspended or discontinued at any time and will be funded using the Company's available cash. Under the Program, shares may be repurchased through open market and/or privately negotiated transactions at prices deemed appropriate by management. The timing and amount of repurchase transactions under the Program will depend on market conditions as well as corporate and regulatory considerations. During the three and six months ended March 28, 2015, the Company repurchased a total of 0.2 million and 0.8 million shares of common stock at a cost of \$2.6 million and \$10.2 million, respectively, under the Program. As of March 28, 2015, our remaining stock repurchase authorization under the Program was approximately \$89.2 million.

On December 29, 2014, Kulicke & Soffa Holdings B.V. ("KSH"), the Company's wholly owned subsidiary, entered into a Share Sale and Purchase Agreement (the "Agreement") with Assembléon Holding B.V. Pursuant to the Agreement, KSH has agreed to purchase all of the outstanding equity interests of Assembléon B.V. ("Assembléon"), a subsidiary of Assembléon Holding B.V., in an all cash transaction for approximately \$97.4 million (EUR 80 million). Assembléon is a leading technology solutions provider that, together with its subsidiaries, offers assembly equipment, processes and services for the automotive, industrial, and advanced packaging markets. The acquisition expands the Company's presence in automotive, industrial and advanced packaging markets. The acquisition was completed on January 9, 2015 and was funded from the Company's available cash resources. Upon acquisition, Assembléon became a wholly owned subsidiary of the Company.

#### Technology Leadership

We compete largely by offering our customers among the most advanced equipment and expendable tools available for the wire and wedge bonding processes. Our equipment is typically the most productive and has the highest levels of process capability, and as a result, has a lower cost of ownership compared to other equipment in its market. Our expendable tools are designed to optimize the performance of the equipment in which they are used. We believe our technology leadership contributes to the strong market positions of our ball bonder, wedge bonder and expendable tools products. To maintain our competitive advantage, we invest in product development activities designed to

produce a stream of improvements to existing products and to deliver next-generation products. These investments often focus as much on improvements in the semiconductor assembly process as on specific pieces of assembly equipment or expendable tools. In order to generate these improvements, we often work in close collaboration with customers, end users, and other industry members. In addition to producing technical advances, these collaborative development efforts strengthen customer relationships and enhance our reputation as a technology leader and solutions provider.

In addition to gold, silver alloy wire and aluminum wire, our leadership in the industry's use of copper wire for the bonding process is an example of the benefits of our collaborative efforts. By working with customers, material suppliers, and other equipment suppliers, we have developed a series of robust, high-yielding production processes, which have made copper wire widely accepted

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and significantly reduced the cost of assembling an integrated circuit. Based on our industry leading copper bonding processes and the continued high price of gold, we believe the demand for copper configured wire bonders is likely to remain solid.

Our leadership also has allowed us to maintain a competitive position in the latest generations of gold and copper ball bonders, which enable our customers to handle the leading technologies in terms of bond pad pitch, silicon with the latest node and complex wire bonding requirement. We continue to see demand for our large bondable area (“LA”) configured machines. This LA option is now available on all of our Power Series (“PS”) models and allows our customers to gain added efficiencies and to reduce the cost of packaging.

We also leverage the technology leadership of our equipment by optimizing our bonder platforms, and we deliver variants of our products to serve emerging high-growth markets. For example, we have developed extensions of our main ball bonding platforms to address opportunities in LED assembly, in particular for general lighting. We expect the next wave of growth in the LED market to be high brightness LED for general lighting. We also believe there is an opportunity for growth in wire bonding sales at wafer level using our AT Premier Plus.

Our leading technology for wedge bonder equipment uses ribbon or heavy wire for different applications such as power electronics, automotive and semiconductor applications. The advanced interconnect capabilities of PowerFusion<sup>PS</sup> improve the processing of high-density power packages, due to an expanded bondable area, wider leadframe capability, superior indexing accuracy and teach mode. We have also completed the design and development of our next generation hybrid wedge bonder, Asterion, which was launched in March 2015. In all cases, we are making a concerted effort to develop commonality of subsystems and design practices, in order to improve performance and design efficiencies. We believe this will benefit us in maintaining our leadership position in the wedge bonding market and increase synergies between the various engineering product groups. Furthermore, we continually research adjacent market segments where our technologies could be used. Many of these initiatives are in the early stages of development and some have yielded results.

Another example of our developing equipment for high-growth niche markets is our AT Premier Plus. This machine utilizes a modified wire bonding process to mechanically place bumps on devices in a wafer format, for variants of the flip chip assembly process. Typical applications include complementary metal-oxide semiconductor (“CMOS”) image sensors, surface acoustical wave (“SAW”) filters and high brightness LEDs. These applications are commonly used in most, if not all, smartphones available today in the market. We also have expanded the use of AT Premier Plus for wafer level wire bonding for micro-electro-mechanical systems (“MEMS”) and other sensors.

Our technology leadership and bonding process know-how have enabled us to develop highly function-specific equipment with best-in-class throughput and accuracy. This forms the foundation for our advanced packaging equipment development. We established a dedicated team to develop and manufacture advanced packaging bonders for the emerging 2.5 dimensional integrated circuit (“2.5D IC”) and 3 dimensional integrated circuit (“3D IC”) markets. By reducing the interconnect dimensions, 2.5D ICs and 3D ICs are expected to provide form factor, performance and power efficiency enhancements over traditional flip-chip packages in production today. High-performance processing and memory applications, in addition to mobile devices such as smartphones and tablets, are anticipated to be earlier adopters of this new packaging technology.

With the acquisition of Assembléon, we have broadened our advanced packaging solutions to include flip chip, wafer level packaging (“WLP”), fan-out wafer level packaging (“FOWLP”), advanced package-on-package, embedded die, and System-in-Package (“SiP”). The acquisition also enables us to diversify our business into the automotive, medical and industrial markets with advanced surface-mount technology (“SMT”) solutions.

We bring the same technology focus to our expendable tools business, driving tool design and manufacturing technology to optimize the performance and process capability of the equipment in which our tools are used. For all our equipment products, expendable tools are an integral part of their process capability. We believe our unique ability to simultaneously develop both equipment and tools is a core strength supporting our products' technological differentiation.





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## Products and Services

We supply a range of bonding equipment and expendable tools. The following tables reflect net revenue by business segment for the three and six months ended March 28, 2015 and March 29, 2014, respectively:

(dollar amounts in thousands)	Three months ended March 28, 2015		March 29, 2014		
	Net revenues	% of total net revenue	Net revenues	% of total net revenue	
Equipment	\$129,816	89.4	% \$97,612	85.5	%
Expendable Tools	15,411	10.6	% 16,594	14.5	%
	\$145,227	100.0	% \$114,206	100.0	%
(dollar amounts in thousands)	Six months ended March 28, 2015		March 29, 2014		
	Net revenues	% of total net revenue	Net revenues	% of total net revenue	
Equipment	\$220,772	87.4	% \$160,757	83.2	%
Expendable Tools	31,893	12.6	% 32,562	16.8	%
	\$252,665	100.0	% \$193,319	100.0	%

## Equipment Segment

We manufacture and sell a line of ball bonders, wafer level bonders and heavy wire wedge bonders that are sold to semiconductor device manufacturers, OSATs, other electronics manufacturers and automotive electronics suppliers. Ball bonders are used to connect very fine wires, typically made of gold or copper, between the bond pads of the semiconductor device, or die, and the leads on its package. Wafer level bonders mechanically apply bumps to die, typically while still in the wafer format, for some variants of the flip chip assembly process. Heavy wire wedge bonders use either aluminum wire or ribbon to perform the same function in packages that cannot use gold or copper wire because of either high electrical current requirements or other package reliability issues. In September 2014, we introduced the APAMA (Advanced Packaging with Adaptive Machine Analytics) C2S bonder, which is designed for performance and high accuracy applications, delivering die-stacking solutions for 2.5 Dimensional, 3 Dimensional or Through Silicon Via ("TSV") integrated chips. We believe our equipment offers competitive advantages by providing customers with high productivity/throughput, superior package quality/process control, and, as a result, a lower cost of ownership.

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Our principal Equipment segment products include:

Business Unit	Product Name (1)	Typical Served Market
Ball bonders	IConn <sup>PS</sup>	Advanced and ultra fine pitch applications
	IConn <sup>PS</sup> Plus	Advanced and ultra fine pitch applications
	IConn <sup>PS</sup> LA	Large area substrate and matrix applications
	IConn <sup>PS</sup> Plus LA	Large area substrate and matrix applications
	IConn <sup>PS</sup> ProCu	High-end copper wire applications demanding advanced process capability and high productivity
	IConn <sup>PS</sup> ProCu Plus	High-end copper wire applications demanding advanced process capability and high productivity
	IConn <sup>PS</sup> ProCu LA	Large area substrate and matrix applications for copper wire
	IConn <sup>PS</sup> ProCu Plus LA	Large area substrate and matrix applications for copper wire
	ConnX <sup>PS</sup> Plus	High productivity bonder for low-to-medium pin count applications
	ConnX <sup>PS</sup> LED	LED applications
	ConnX <sup>PS</sup> VLED	Vertical LED applications
	ConnX <sup>PS</sup> Plus LA	Cost performance large area substrate and matrix applications
	AT Premier Plus	Advanced wafer level bonding application
Wedge bonders	3600Plus	Power hybrid and automotive modules using either heavy aluminum wire or PowerRibbon®
	3700Plus	Hybrid and automotive modules using thin aluminum wire
	7200Plus	Power semiconductors using either aluminum wire or PowerRibbon®
	7200HD	Smaller power packages using either aluminum wire or PowerRibbon®
	PowerFusion <sup>PS</sup> TL	Power semiconductors using either aluminum wire or PowerRibbon®
	PowerFusion <sup>PS</sup> HL	Smaller power packages using either aluminum wire or PowerRibbon®

Asterion

Power hybrid and automotive modules with extended area using heavy and thin aluminum

(1) Power Series (“PS”)

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Business Unit	Product Name (1)	Typical Served Market
Advanced Packaging and Surface Mount Technology (SMT)	APAMA C2S	Thermo-compression for chip-to-substrate and chip-to-chip bonding applications.
	Hybrid Series	Advanced packages assembly applications requiring high throughput such as flip chip, wafer level packaging ("WLP"), fan-out WLP ("FOWLWP"), embedded die, system-in-package ("SiP"), package-on-package ("POP"), and modules
	iX Series	Advanced Surface Mount Technology ("SMT") applications requiring extremely high output of passive and active components
	iFlex Series	Advanced SMT applications requiring multi-lane or line balancing solutions for standard or oddform passive and active components

## Ball Bonders

Automatic ball bonders represent the largest portion of our semiconductor equipment business. Our main product platform for ball bonding is the Power Series - a family of assembly equipment that is setting new standards for performance, productivity, upgradeability, and ease of use.

Our portfolio of ball bonding products includes:

- The IConn<sup>PS</sup> and IConn<sup>PS</sup> Plus: high-performance ball bonders which can be configured for either gold or copper wire.

- The IConn<sup>PS</sup> LA and IConn<sup>PS</sup> Plus LA: high-performance large area ball bonders which can be configured for either gold or copper wire.

- The ConnX<sup>PS</sup> Plus: cost-performance ball bonders which can be configured for either gold or copper wire.

- The ConnX<sup>PS</sup> Plus LA: cost-performance large area ball bonders which can be configured for either gold or copper wire.

- The ConnX<sup>PS</sup> LED, ConnX<sup>PS</sup> LED Plus and ConnX<sup>PS</sup> VLED: ball bonders targeted specifically at the fast growing LED market.

- The IConn<sup>PS</sup> ProCu Plus: high-performance copper wire ball bonders for advanced wafer nodes at 28 nanometer and below.

- The IConn<sup>PS</sup> ProCu Plus LA: high-performance large area copper wire ball bonders for advanced wafer nodes at 28 nanometer and below.

The AT Premier Plus: ball bonders which utilize a modified wire bonding process to mechanically place bumps on devices, while still in a wafer format for variants of the flip chip assembly process. Typical applications include CMOS image sensors, SAW filters, MEMS and high brightness LEDs. These applications are commonly used in most, if not all, smartphones available today in the market.

Our Power Series products are setting new standards in wire bonding. Our ball bonders are capable of performing very fine pitch bonding, as well as creating the complex loop shapes needed in the assembly of advanced semiconductor packages and bonding on the latest silicon node-28 nanometer. Most of our installed base of gold wire bonders can also be retrofitted for copper applications through kits we sell separately.

## Heavy Wire Wedge Bonders

We are the leaders in the design and manufacture of heavy wire wedge bonders for the power semiconductor and automotive power module markets. Heavy wire wedge bonders may use either aluminum wire or aluminum ribbon to connect semiconductor chips in power packages, power hybrids and automotive modules for products such as motor control modules or inverters for hybrid cars. In addition, we see some potential use for our wedge bonder products in high reliability interconnections of rechargeable batteries in hybrid and electric automotive applications.



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Our portfolio of wedge bonding products includes:

• The 3600Plus: high speed, high accuracy wire bonders designed for power modules, automotive packages and other heavy wire multi-chip module applications.

• The 3700Plus: wire bonders designed for hybrid and automotive modules using thin aluminum wire.

• The 7200Plus: dual head wedge bonders designed specifically for power semiconductor applications.

• The 7200HD: heavy wire wedge bonders designed for smaller power packages using either aluminum wire or ribbon.

• The PowerFusion<sup>PS</sup> Semiconductor Wedge Bonders - Configurable in single, dual and multi-head configurations using aluminum wire and PowerRibbon<sup>TM</sup>:

The PowerFusion<sup>PS</sup> TL: designed for low-cost, high volume power semiconductor applications.

The PowerFusion<sup>PS</sup> HL and PowerFusion<sup>PS</sup> HLx: designed for advanced power semiconductor applications.

While wedge bonding traditionally utilizes aluminum wire, all of our heavy wire wedge bonders may be modified to bond aluminum ribbon using our proprietary PowerRibbon<sup>®</sup> process. Aluminum ribbon offers device makers performance advantages over traditional round wire and is being increasingly used for high current packages and automotive applications.

Our PowerFusion<sup>PS</sup> series are driven by new powerful direct-drive motion systems and expanded pattern recognition capabilities. The advanced interconnect capabilities of PowerFusion<sup>PS</sup> improves the processing of high-density power packages, due to an expanded bondable area, wider leadframe capability, superior indexing accuracy and teach mode. In March 2015, we introduced Asterion<sup>TM</sup>, a hybrid wedge bonder that has the capabilities to handle a multitude of interconnect materials including large and small aluminum, copper wire, PowerRibbon<sup>®</sup>, as well as aluminum copper-clad ribbon.

### Advanced Packaging and Surface Mount Technology

In September 2014, we introduced the APAMA (Advanced Packaging with Adaptive Machine Analytics) C2S (chip-to-substrate) bonder, which is designed for high accuracy and high throughput flip chip thermo-compression bonding applications. It delivers die-stacking solutions for 2.5D, 3D or TSV ICs.

With the acquisition of Assembléon, we have broadened our advanced packaging solutions to address flip chip, WLP, FOWLP, POP, embedded die, SiP and modules markets. The acquisition also enables us to diversify our business into the automotive, medical and industrial markets with SMT pick and place solutions.

### Other Equipment Products and Services

We also sell manual wire bonders, and we offer spare parts, equipment repair, maintenance and servicing, training services, and upgrades for our equipment through our Support Services business unit.

Our K&S Care service is designed to help customers operate their machines at an optimum level under the care of our trained specialists. K&S Care includes a range of programs, offering different levels of service depending on customer needs.

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## Expendable Tools Segment

We manufacture and sell a variety of expendable tools for a broad range of semiconductor packaging applications. Our principal Expendable Tools segment products include:

- Capillaries: expendable tools used in ball bonders. Made of ceramic and other elements, a capillary guides the wire during the ball bonding process. Its features help control the bonding process. We design and build capillaries suitable for a broad range of applications, including for use on our competitors' equipment. In addition to capillaries used for gold wire bonding, we have developed capillaries for use with copper wire to achieve optimal performance in copper wire bonding. In January 2015, we introduced Quantis™ QFN Capillary, the latest copper wire bonding capillary designed for QFN (Quad Flat No-lead) application.
- Dicing blades: expendable tools used by semiconductor manufacturers to cut silicon wafers into individual semiconductor die or to cut packaged semiconductor units into individual units.
- Bonding wedges: expendable tools used in heavy wire wedge bonders. Heavy wire wedge tools are used for both wire and ribbon applications.

## RESULTS OF OPERATIONS

The following tables reflect our income from operations for the three and six months ended March 28, 2015 and March 29, 2014:

(dollar amounts in thousands)	Three months ended				
	March 28, 2015	March 29, 2014	\$ Change	% Change	
Net revenue	\$145,227	\$114,206	\$31,021	27.2	%
Cost of sales	76,657	56,534	20,123	35.6	%
Gross profit	68,570	57,672	10,898	18.9	%
Selling, general and administrative	35,607	28,235	7,372	26.1	%
Research and development	23,172	19,326	3,846	19.9	%
Operating expenses	58,779	47,561	11,218	23.6	%
Income from operations	\$9,791	\$10,111	\$(320)	(3.2)	)%
(dollar amounts in thousands)	Six months ended				
	March 28, 2015	March 29, 2014	\$ Change	% Change	
Net revenue	\$252,665	\$193,319	\$59,346	30.7	%
Cost of sales	129,361	97,282	32,079	33.0	%
Gross profit	123,304	96,037	27,267	28.4	%
Selling, general and administrative	61,034	51,337	9,697	18.9	%
Research and development	42,753	36,797	5,956	16.2	%
Operating expenses	103,787	88,134	15,653	17.8	%
Income from operations	\$19,517	\$7,903	\$11,614	147.0	%

Our net revenues for the three and six month periods ended March 28, 2015 increased as compared to our net revenues for the three and six month periods ended March 29, 2014 largely due to higher customer demand. The semiconductor industry is volatile and our operating results have fluctuated significantly in the past and are expected to continue to do so in the future.

## Net Revenue

Approximately 93.2% and 90.7% of our net revenue for the three months ended March 28, 2015 and March 29, 2014, respectively, was for shipments to customer locations outside of the U.S., primarily in the Asia/Pacific region. Likewise, approximately 91.4% and 92.1% of our net revenue for the six months ended March 28, 2015 and March 29, 2014, respectively, was for shipments to customer locations outside of the U.S. We expect sales outside of the U.S. to continue to represent a substantial majority of our future revenue.





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The following tables reflect net revenue by business segment for the three and six months ended March 28, 2015 and March 29, 2014:

(dollar amounts in thousands)	Three months ended					
	March 28, 2015	March 29, 2014	\$ Change	% Change		
Equipment	\$129,816	\$97,612	\$32,204	33.0	%	
Expendable Tools	15,411	16,594	(1,183)	(7.1)	)%	
Total net revenue	\$145,227	\$114,206	\$31,021	27.2	%	
(dollar amounts in thousands)	Six months ended					
	March 28, 2015	March 29, 2014	\$ Change	% Change		
Equipment	\$220,772	\$160,757	\$60,015	37.3	%	
Expendable Tools	31,893	32,562	(669)	(2.1)	)%	
Total net revenue	\$252,665	\$193,319	\$59,346	30.7	%	

## Equipment

The following table reflects the components of Equipment net revenue change between the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	March 28, 2015 vs. March 29, 2014					
	Three months ended			Six months ended		
	Price	Volume	\$ Change	Price	Volume	\$ Change
Equipment	\$(2,847)	) \$35,051	\$32,204	\$(3,188)	) \$63,203	\$60,015

For the three and six months ended March 28, 2015, the higher Equipment net revenue as compared to the prior year period was primarily due to the higher volume. The higher volume was primarily driven by the strong demand from our customers and the impact from the acquired business. The higher volume was partially offset by the lower price due to unfavorable customer mix.

## Expendable Tools

The following table reflects the components of Expendable Tools net revenue change between the three and six months ended March 28, 2015 and March 29, 2014:

(in thousands)	March 28, 2015 vs. March 29, 2014					
	Three months ended			Six months ended		
	Price	Volume	\$ Change	Price	Volume	\$ Change
Expendable Tools	\$(60)	) \$(1,123)	) \$(1,183)	) \$(699)	) \$30	\$(669)

For the three months ended March 28, 2015, the lower Expendable Tools net revenue as compared to the prior year period was primarily due to lower volume on our wedge bonding tools business and the price reduction in our wire bonding tools business.

For the six months ended March 28, 2015, the lower Expendable Tools net revenue as compared to the prior year period was primarily due to price reduction in our wire bonding tools business.

## Gross Profit

The following tables reflect gross profit by business segment for the three and six months ended March 28, 2015 and March 29, 2014:

(dollar amounts in thousands)	Three months ended					
	March 28, 2015	March 29, 2014	\$ Change	% Change		
Equipment	\$59,838	\$46,901	\$12,937	27.6	%	
Expendable Tools	8,732	10,771	(2,039)	(18.9)	)%	
Total gross profit	\$68,570	\$57,672	\$10,898	18.9	%	

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(dollar amounts in thousands)	Six months ended				
	March 28, 2015	March 29, 2014	\$ Change	% Change	
Equipment	\$104,695	\$75,573	\$29,122	38.5	%
Expendable Tools	18,609	20,464	(1,855)	(9.1)	)%
Total gross profit	\$123,304	\$96,037	\$27,267	28.4	%

The following tables reflect gross profit as a percentage of net revenue by business segment for the three and six months ended March 28, 2015 and March 29, 2014:

	Three months ended		Basis Point Change
	March 28, 2015	March 29, 2014	
Equipment	46.1	% 48.0	% (190)
Expendable Tools	56.7	% 64.9	% (820)
Total gross margin	47.2	% 50.5	% (330)

	Six months ended		Basis Point Change
	March 28, 2015	March 29, 2014	
Equipment	47.4	% 47.0	% 40
Expendable Tools	58.3	% 62.8	% (450)
Total gross margin	48.8	% 49.7	% (90)

## Equipment

The following table reflects the components of Equipment gross profit change between the three and six months ended March 28, 2015 and March 29, 2014:

March 28, 2015 vs. March 29, 2014

(in thousands)	Three months ended				Six months ended			
	Price	Cost	Volume	\$ Change	Price	Cost	Volume	\$ Change
Equipment	\$(2,847)	) \$1,229	\$14,555	\$12,937	\$(3,188)	) \$1,720	\$30,590	\$29,122

For the three and six months ended March 28, 2015, the higher Equipment gross profit as compared to the prior year period was primarily due to the higher volume. The higher volume was primarily driven by the strong demand from our customers and the impact from the acquired business. In addition, the cost was lower due to the product mix on our ball bonders and wedge bonders. The higher volume and lower cost were partially offset by the lower price due to unfavorable customer mix.

## Expendable Tools

The following table reflects the components of Expendable Tools gross profit change between the three and six months ended March 28, 2015 and March 29, 2014:

March 28, 2015 vs. March 29, 2014

(in thousands)	Three months ended				Six months ended			
	Price	Cost	Volume	\$ Change	Price	Cost	Volume	\$ Change
Expendable Tools	\$(60)	) \$(760)	) \$(1,219)	) \$(2,039)	\$(699)	) \$(450)	) \$(706)	) \$(1,855)

For the three and six months ended March 28, 2015, the lower Expendable Tools gross profit as compared to the prior year period was primarily due to lower volume, higher cost due to lower absorption of the fixed manufacturing costs in the wedge bonding tools business and the price reduction in our wire bonding tools business.

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## Operating Expenses

The following tables reflect operating expenses as a percentage of net revenue for the three and six months ended March 28, 2015 and March 29, 2014:

	Three months ended		Basis point change
	March 28, 2015	March 29, 2014	
Selling, general & administrative	24.5	% 24.7	% (20 )
Research & development	16.0	% 16.9	% (90 )
Total	40.5	% 41.6	% (110 )
	Six months ended		Basis point change
	March 28, 2015	March 29, 2014	
Selling, general & administrative	24.2	% 26.6	% (240 )
Research & development	16.9	% 19.0	% (210 )
Total	41.1	% 45.6	% (450 )

## Selling, General and Administrative (“SG&amp;A”)

For the three months ended March 28, 2015, higher SG&A as compared to the prior year period was primarily due to \$8.3 million in additional SG&A expenses from the acquired business. This was partially offset by \$0.9 million higher resizing expense in prior year period.

For the six months ended March 28, 2015, higher SG&A as compared to the prior year period was primarily due to \$8.3 million from the acquired business in the current quarter and increase in incentive compensation of \$2.5 million as a result of higher current fiscal period profit. This was partially offset by the net impact of the adjustment relating to the pricing discounts given to certain distributors of \$1.1 million in the prior year period.

## Research and Development (“R&amp;D”)

For the three and six months ended March 28, 2015, higher R&D as compared to the prior year period was primarily due to the acquired business and additional investment in the development of new products.

## Income from Operations

For the three months ended March 28, 2015, total income from operations was lower by \$0.3 million as compared to the three months ended March 29, 2014. This was primarily due to higher operating expenses partially offset by higher gross margin as explained above.

For the six months ended March 28, 2015, total income from operations was higher by \$11.6 million as compared to the six months ended March 29, 2014. This was primarily due to higher revenue and margin for equipment sales as explained above.

## Interest Income and Expense

The following tables reflect interest income and interest expense for the three and six months ended March 28, 2015 and March 29, 2014:

(dollar amounts in thousands)	Three months ended		\$ Change	% Change	
	March 28, 2015	March 29, 2014			
Interest income	\$453	\$343	\$110	32.1	%
Interest expense	\$(316 )	\$(297 )	\$(19 )	6.4	%
(dollar amounts in thousands)	Six months ended		\$ Change	% Change	
	March 28, 2015	March 29, 2014			
Interest income	\$715	\$622	\$93	15.0	%
Interest expense	\$(619 )	\$(416 )	\$(203 )	48.8	%

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Interest income for the three and six months ended March 28, 2015 was derived from short term investments and cash and cash equivalents balance.

Interest expense for the three and six months ended March 28, 2015 was attributable to the interest on financing obligation relating to the new building, which was incurred subsequent to the completion of the new building in December 2013 (Refer to Note 8 of Item 1).

## Provision for Income Taxes

The following table reflects the provision for income taxes and the effective tax rate for the six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Six months ended			
	March 28, 2015	March 29, 2014		
Income from operations before income taxes	\$19,613	\$8,109		
Provision for income taxes	3,840	996		
Net income	\$15,773	\$7,113		
Effective tax rate	19.6	% 12.3		%

For the six months ended March 28, 2015, the effective income tax rate differed from the federal statutory tax rate primarily due to profits from foreign operations subject to a lower statutory tax rate than the U.S. statutory tax rate, and the impact of tax holidays, offset by an increase for deferred tax liabilities on unremitted earnings, an increase in valuation allowance against foreign deferred taxes, other U.S. deferred taxes and foreign withholding taxes.

For the six months ended March 29, 2014, the effective income tax rate differed from the federal statutory tax rate primarily due to profits from foreign operations subject to a lower statutory tax rate than the U.S. statutory tax rate, and the impact of tax holidays, offset by an increase for deferred tax liabilities on unremitted earnings, other U.S. deferred taxes and additional foreign expenses or benefits related to returns filed in the period.

The effective tax rate for the six months ended March 28, 2015 of 19.6% increased from the effective tax rate for the six months ended March 29, 2014 of 12.3% and the year ended September 27, 2014 of 18.3% primarily due to higher volume of local sales subject to a higher statutory tax rate and an increase in valuation allowance against foreign deferred taxes.

The Company's future effective tax rate would be affected if earnings were lower than anticipated in countries where it has lower statutory rates and higher than anticipated in countries where the Company has higher statutory rates, by changes in the valuation of its deferred tax assets and liabilities, or by changes in tax laws, regulations, accounting principles, or interpretations thereof. In addition, anticipated tax benefits from research expenditures and changes in assertions for foreign earnings permanently or non-permanently reinvested as a result of changes in facts and circumstances could significantly impact the effective tax rate. The Company regularly assesses the effects of these factors to determine the adequacy of its provision for income taxes.

It is reasonably possible that the amount of the unrecognized tax benefit with respect to certain unrecognized tax positions will decrease during the next 12 months due to the expected lapse of statutes of limitation. The Company does not expect the change to have a material effect on its statement of operations.

## LIQUIDITY AND CAPITAL RESOURCES

The following table reflects total cash and investments as of March 28, 2015 and September 27, 2014:

(dollar amounts in thousands)	As of		Change	
	March 28, 2015	September 27, 2014		
Cash and cash equivalents	\$527,146	\$587,981	\$(60,835)	)
Percentage of total assets	53.9	% 62.3	%	

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The following table reflects summary Consolidated Statement of Cash Flow information for the six months ended March 28, 2015 and March 29, 2014:

(in thousands)	Six months ended	
	March 28, 2015	March 29, 2014
Net cash provided by operating activities	\$48,560	\$78,270
Net cash used in investing activities	(90,557)	(13,329)
Net cash (used in) / provided by financing activities	(18,592)	479
Effect of exchange rate changes on cash and cash equivalents	(246)	(98)
Changes in cash and cash equivalents	\$(60,835)	\$65,322
Cash and cash equivalents, beginning of period	587,981	521,788
Cash and cash equivalents, end of period	\$527,146	\$587,110

## Six months ended March 28, 2015

Net cash provided by operating activities was primarily the result of net income of \$15.8 million, non-cash adjustments of \$15.2 million and working capital changes of \$17.5 million. The change in working capital was primarily driven by a decrease in accounts receivable of \$31.5 million and decrease in prepaid expenses and other current assets of \$2.4 million. This was partially offset by a decrease in accounts payable and accrued expenses of \$7.8 million and increase in inventories of \$8.2 million.

The decrease in accounts receivables is in line with lower sales in the second quarter of fiscal 2015 as compared to the fourth quarter of fiscal 2014 due to variations in the timing of our customer orders within the seasonal cycle, as customers tend to add or replace equipment capacity by the end of the September quarter. The lower activity in the second quarter of 2015 as compared to fourth quarter of fiscal 2014 resulted in a reduction in the goods and services tax receivables of \$2.6 million and a decrease in accounts payable and accrued expenses. The increase in inventories is due to the anticipation of an increase in production in the third quarter of fiscal 2015.

Net cash used in investing activities was primarily due to net cash outflow for the Assembléon acquisition of \$93.2 million, capital expenditures of \$4.9 million and purchase of short-term investments of \$1.6 million. This was partially offset by maturity of short-term investments of \$9.1 million.

Net cash used in financing activities relates to the net repayment of loans of \$8.9 million related to the acquired business and repurchase of common stock of \$10.2 million.

## Six months ended March 29, 2014

Net cash provided by operating activities was primarily the result of working capital changes, which provided \$78.3 million driven by decreases in accounts receivables of \$65.5 million due to cash collections and a lower level of sales and decreases in prepaid expenses and other current assets of \$5.6 million. This was partially offset by an increase in inventories of \$7.4 million and an increase in accounts payable of \$7.5 million. In addition, net income of \$7.1 million plus non-cash adjustments of \$14.5 million contributed to net cash provided by operating activities.

The decrease in accounts receivables is in line with lower sales in the first half of fiscal 2014 compared to the fourth quarter of fiscal 2013 due to variations in the timing of our customer orders within the seasonal cycle, as customers tend to add or replace equipment capacity by the end of the September quarter. The reduction in prepaid expenses and other current assets is due to net refunds of \$1.7 million of income taxes and \$1.6 million of goods and services tax and the refund of cash deposit of \$2.7 million in relation to the Agreement to Develop and Lease (the "ADL") following the execution of the Lease Agreement. The increase in inventories and accounts payable is due to higher purchases during the second quarter of fiscal 2014 in anticipation of increase in production in the second half of fiscal 2014.

Net cash used by investing activities was primarily due to capital expenditures of \$7.4 million and the purchase of short-term investments of \$9.2 million offset by the maturity of short-term investments of \$3.3 million.

Net cash provided by financing activities relates to proceeds from the exercise of stock options of \$0.6 million offset by repayment of financing obligation of \$0.1 million.

## Fiscal 2015 Liquidity and Capital Resource Outlook

We expect our fiscal 2015 capital expenditures to be between \$15.0 and \$17.0 million. Expenditures are anticipated to be primarily used for R&D projects, enhancements to our manufacturing operations in Asia and improvements to our information technology infrastructure.



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We believe that our existing cash and investments and anticipated cash flows from operations will be sufficient to meet our liquidity and capital requirements for at least the next twelve months. Our liquidity is affected by many factors, some based on normal operations of our business and others related to global economic conditions and industry uncertainties, which we cannot predict. We also cannot predict economic conditions and industry downturns or the timing, strength or duration of recoveries. We intend to continue to use our cash for working capital needs and for general corporate purposes.

We may seek, as we believe appropriate, additional debt or equity financing that would provide capital for corporate purposes, working capital funding, additional liquidity needs or to fund future growth opportunities. The timing and amount of potential capital requirements cannot be determined at this time and will depend on a number of factors, including our actual and projected demand for our products, semiconductor and semiconductor capital equipment industry conditions, competitive factors, and the condition of financial markets.

On August 14, 2014, the Company's Board of Directors authorized a program to repurchase up to \$100 million of the Company's common stock on or before August 14, 2017. The Company has entered into a written trading plan under Rule 10b5-1 of the Exchange Act to facilitate repurchases under the repurchase program. The repurchase program is effective immediately, may be suspended or discontinued at any time and will be funded using the Company's available cash. Under the program, shares may be repurchased through open market and/or privately negotiated transactions at then-prevailing market prices. The timing and amount of repurchase transactions under this program will depend on market conditions as well as corporate and regulatory considerations.

During the three and six months ended March 28, 2015, the Company repurchased a total of 0.2 million and 0.8 million shares of common stock at a cost of \$2.6 million and \$10.2 million respectively under the repurchase program. As of March 28, 2015, our remaining stock repurchase authorization under the repurchase program was approximately \$89.2 million.

In January 2015, KSH, the Company's wholly owned subsidiary, acquired Assembléon, a subsidiary of Assembléon Holding B.V., in an all cash transaction for approximately \$97.4 million (EUR 80 million).

#### Other Obligations and Contingent Payments

In accordance with U.S. generally accepted accounting principles, certain obligations and commitments are not required to be included in the Consolidated Balance Sheets and Statements of Operations. These obligations and commitments, while entered into in the normal course of business, may have a material impact on our liquidity. Certain of the following commitments as of March 28, 2015 are appropriately not included in the Consolidated Balance Sheets and Statements of Operations included in this Form 10-Q; however, they have been disclosed in the table below for additional information.

The following table reflects obligations and contingent payments under various arrangements as of March 28, 2015:

(in thousands)	Total	Payments due by fiscal period			
		Less than 1 year	1 - 3 years	3 - 5 years	More than 5 years
Current and long-term liabilities:					
Pension plan obligations	\$2,220	\$—	\$—	\$—	\$2,220
Severance (1)	2,458	—	740	—	1,718
Operating lease retirement obligations	1,524	117	309	—	1,098
Long-term income taxes payable	4,896	—	—	—	4,896
Total Obligations and Contingent Payments reflected on the Consolidated Financial Statements	\$11,098	\$117	\$1,049	\$—	\$9,932
Contractual Obligations:					
Inventory purchase obligations (2)	\$110,509	\$110,509	\$—	\$—	\$—
Operating lease obligations (3)	29,479	4,680	6,939	4,878	12,982
Total Obligations and Contingent Payments not reflected on the Consolidated Financial Statements	\$139,988	\$115,189	\$6,939	\$4,878	\$12,982

(1)



In accordance with regulations in some of our foreign subsidiaries, we are required to provide for severance obligations that are payable when an employee leaves the Company.

- (2) We order inventory components in the normal course of our business. A portion of these orders are non-cancellable and a portion may have varying penalties and charges in the event of cancellation.

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We have minimum rental commitments under various leases (excluding taxes, insurance, maintenance and repairs, (3) which are also paid by us) primarily for various facility and equipment leases, which expire periodically through 2026 (not including lease extension options, if applicable).

The annual rent and service charge for the Initial Term for the Building under the ADL ranges from approximately \$4 million to approximately \$5 million Singapore dollars and is not included in the table above.

Off-Balance Sheet Arrangements

Credit facility

On November 22, 2013, the Company obtained a \$5.0 million credit facility with Citibank in connection with the issuance of a bank guarantee of \$3.4 million Singapore dollars to the Landlord in connection with the corporate headquarter lease. The bank guarantee was effective from December 1, 2013 to November 30, 2014. On November 19, 2014, the Company extended the expiry date of the bank guarantee to November 30, 2015 and increased the amount to \$3.5 million Singapore dollars. As of March 28, 2015, we did not have any other off-balance sheet arrangements, such as derivatives, contingent interests or obligations associated with variable interest entities.

Item 3. - QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Interest Rate Risk

Our available-for-sale securities, if applicable, may consist of short-term investments in highly rated debt instruments of the U.S. Government and its agencies, financial institutions, and corporations. We continually monitor our exposure to changes in interest rates and credit ratings of issuers with respect to any available-for-sale securities and target an average life to maturity of less than 18 months. Accordingly, we believe that the effects on us of changes in interest rates and credit ratings of issuers are limited and would not have a material impact on our financial condition or results of operations. As of March 28, 2015, we had deposits maturing within one year of \$1.6 million.

Foreign Currency Risk

Our international operations are exposed to changes in foreign currency exchange rates due to transactions denominated in currencies other than the location's functional currency. Our international operations are also exposed to foreign currency fluctuations that impact the remeasurement of net monetary assets of those operations whose functional currency, the U.S. dollar, differs from their respective local currencies, most notably in Israel, Malaysia, Singapore and Switzerland. In addition to net monetary remeasurement, we have exposures related to the translation of subsidiary financial statements from their functional currency, the local currency, into its reporting currency, the U.S. dollar, most notably in Netherlands, China, Taiwan, Japan and Germany. Our U.S. operations also have foreign currency exposure due to net monetary assets denominated in currencies other than the U.S. dollar.

Based on our foreign currency exposure as of March 28, 2015, a 10.0% fluctuation could impact our financial position, results of operations or cash flows by \$3.0 to \$4.0 million. We may enter into foreign exchange forward contracts and other instruments in the future; however, our attempts to hedge against these risks may not be successful and may result in a material adverse impact on our financial results and cash flow. We had no foreign exchange forward contracts or other instruments as of March 28, 2015.

On April 20, 2015, the Company entered into foreign exchange forward contracts with notional amount of \$22.3 million. We entered into these foreign exchange forward contracts to hedge a portion of our forecasted foreign currency-denominated expenses in the normal course of business and, accordingly, they are not speculative in nature. These foreign exchange forward contracts have maturities of up to six months.

#### Item 4. - CONTROLS AND PROCEDURES

##### Evaluation of Disclosure Controls and Procedures

Our management, with the participation of our Chief Executive Officer and Chief Financial Officer, evaluated the effectiveness of our disclosure controls and procedures as of March 28, 2015. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of March 28, 2015 our disclosure controls and procedures were effective in providing reasonable assurance the information required to be disclosed by us in reports filed under the Securities Exchange Act of 1934, as amended, is (i) recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and (ii) accumulated and communicated to our management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding disclosure.

##### Changes in Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Exchange Act Rule 13a-15(f). Our internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with GAAP.

We completed the acquisition of all the outstanding equity interests of Assembléon B.V. ("Assembléon") in an all cash transaction for approximately \$97.4 million (EUR 80 million) on January 9, 2015, and it represented approximately 10.4% of our consolidated assets at March 28, 2015. The revenue from Assembléon represents 11.7% and 6.7% of our consolidated revenues for the three and six months ended March 28, 2015. We are in the process of integrating Assembléon's operations, processes and internal controls. (See Note 3 of our Notes to Consolidated Financial Statements for more information regarding our acquisition of Assembléon).

In connection with the evaluation by our management, including with the participation of our Chief Executive Officer and Chief Financial Officer, of our internal control over financial reporting, no changes during the three months ended March 28, 2015 were identified to have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II. - OTHER INFORMATION

Item 1A. - RISK FACTORS

Certain Risks Related to Our Business

Risks related to our business are detailed in our Annual Report on Form 10-K for the year ended September 27, 2014 filed with the Securities and Exchange Commission.

Certain Risks Related to the Assembléon Acquisition

We face risks associated with integrating Assembléon into the Company.

The successful expansion of our business and operations resulting from the Assembléon acquisition will require significant time, effort, attention and dedication of management and may strain our operational and financial resources. It is possible that integrating Assembléon and its businesses into the Company could result in changes to, or pressure on compliance with standards, controls, procedures and policies. This process could expose us to risks and challenges, including:

- unanticipated issues in coordinating information, communication and other systems;
- unexpected loss of key employees;
- distraction of management attention from our other businesses;
- failure to retain key customers;
- the need to modify operating and accounting controls and procedures; and
- foreign currency fluctuation that could negatively impact our financial results and cash flows.

In addition, it is possible that our exposure to potential liabilities resulting from Assembléon's business, some of which may be material or unknown, could exceed amounts we can recover through indemnification claims.

These types of challenges and uncertainties could have a material adverse effect on our business, cash flows, results of operations and financial condition.

We may fail to realize the anticipated benefits of the Assembléon acquisition.

The Assembléon acquisition is intended to expand our presence in the automotive, industrial and advanced packaging markets. The success of the Assembléon acquisition will depend on, among other things, our ability to integrate Assembléon and its businesses into the Company in a manner that permits growth opportunities and does not disrupt existing client relationships or result in decreased revenues due to customer attrition or other factors. Assembléon's businesses are also subject to certain risks that may negatively affect the financial results for our Equipment and Expendable Tools business segments, including, among others, the following:

Assembléon's businesses are largely dependent on the health of the industries in which it participates. These industries may be impacted by market and regulatory factors, and there can be no assurance that we will realize the potential growth opportunities from these industries.

The goodwill, established in connection with our acquisition of Assembléon, represents the estimated future economic benefits arising from the assets we have acquired that did not qualify to be identified and recognized individually, and includes the value of expected future cash flows of Assembléon, expected synergies with our other affiliates and other unidentifiable intangible assets. Goodwill is deemed to have an indefinite useful life and is subject to review for impairment annually, or more frequently, whenever circumstances indicate potential impairment. The value of goodwill is supported by revenue, which is driven primarily by transaction volume. Intangible assets other than goodwill primarily consist of developed technology, customer relationships and trade and brand name.

The calculation of the estimated fair value of goodwill and other intangibles requires the use of significant estimates and assumptions that are highly subjective in nature, such as attrition rates, discount rates, future expected cash flows and market conditions. Our estimates are based upon assumptions believed to be reasonable, but which are inherently uncertain and unpredictable. If actual results differ from our assumptions, we may not realize the full value of our

intangible assets and goodwill.

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For these and other reasons there can be no assurance that the anticipated synergies and benefits from the transaction will be realized fully or at all. If we fail to realize the anticipated benefits of the Assembléon acquisition, we may not realize the full value of our intangible assets and goodwill related to the acquisition, in which case we may be required to write down or write off all such intangible assets or goodwill. Such an impairment of our goodwill or intangible assets could have a material adverse effect on our results of operations.

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## Item 2. - UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

The following table summarizes the repurchases of common stock during the three months ended March 28, 2015 (in millions, except number of shares, which are reflected in thousands, and per amounts):

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Approximate Dollar Value of Shares That May Yet Be Purchase Under the Plans or Programs (1)
September 28, 2014 to October 25, 2014	403	13.05	403	\$94.1
October 26, 2014 to November 29, 2014	171	13.88	171	\$91.8
November 30, 2014 to December 27, 2014	—	—	—	\$91.8
Total for three months ended December 27, 2014	574		574	
December 28, 2014 to January 24, 2015	158	14.30	158	\$89.5
January 25, 2015 to February 28, 2015	23	14.96	23	\$89.2
March 1, 2015 to March 28, 2015	—	—	—	\$89.2
Total for three months ended March 28, 2015	181		181	

(1) On August 14, 2014, the Company's Board of Directors authorized a program to repurchase up to \$100 million of the Company's common stock on or before August 14, 2017. The Company has entered into a written trading plan under Rule 10b5-1 of the Exchange Act to facilitate repurchases under the repurchase program. The repurchase program is effective immediately, may be suspended or discontinued at any time and will be funded using the Company's available cash. Under the program, shares may be repurchased through open market and/or privately negotiated transactions at then-prevailing market prices. The timing and amount of repurchase transactions under this program will depend on market conditions as well as corporate and regulatory considerations.

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Item 6. - EXHIBITS

Exhibit No.	Description
31.1	Certification of Bruno Guilmart, Chief Executive Officer of Kulicke and Soffa Industries, Inc., pursuant to Rule 13a-14(a) or Rule 15d-14(a).
31.2	Certification of Jonathan Chou, Chief Financial Officer of Kulicke and Soffa Industries, Inc., pursuant to Rule 13a-14(a) or Rule 15d-14(a).
32.1	Certification of Bruno Guilmart, Chief Executive Officer of Kulicke and Soffa Industries, Inc., pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Jonathan Chou, Chief Financial Officer of Kulicke and Soffa Industries, Inc., pursuant to 18 U.S.C. Section 1350 as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.



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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

KULICKE AND SOFFA INDUSTRIES, INC.

Date: May 6, 2015

By: /s/ JONATHAN CHOU  
Jonathan Chou  
Senior Vice President and Chief Financial Officer

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