

OCEANEERING INTERNATIONAL INC  
Form 8-K  
August 07, 2012  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8 K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 7, 2012

OCEANEERING INTERNATIONAL, INC.  
(Exact name of registrant as specified in its charter)

Delaware  
(State or other jurisdiction  
of incorporation)

1-10945  
(Commission  
File Number)

95-2628227  
(IRS Employer  
Identification No.)

11911 FM 529  
Houston, TX  
(Address of principal executive offices)

77041  
(Zip Code)

Registrant's telephone number, including area code: (713) 329-4500

N/A  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))



Item 7.01 Regulation FD Disclosure.

On August 8, 2012, M. Kevin McEvoy, our President and Chief Executive Officer, will meet with institutional investors at one-on-one meetings at the Tudor, Pickering, Holt & Co. 2012 Energy Conference in Houston, TX. Interested parties may view the handouts for the meetings by using the Investor Relations link at Oceaneering's website, [www.oceaneering.com](http://www.oceaneering.com), beginning on August 7, 2012 after 4:00 p.m. Central Daylight Savings Time. The handout includes a reconciliation of the non-GAAP term EBITDA used therein.

The information furnished pursuant to this Item 7.01 shall not be deemed to be "filed" for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and will not be incorporated by reference into any registration statement filed under the Securities Act of 1933, as amended, unless specifically identified therein as being incorporated therein by reference.

Please note that certain information contained in the handouts and prepared statements for the one-on-one meetings are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, Section 21E of the Securities Exchange Act of 1934 and the Private Securities Litigation Reform Act of 1995 and are subject to the "Safe Harbor" provisions of those statutes. Forward-looking statements are generally accompanied by words such as "estimate," "project," "predict," "believe," "expect," "anticipate," "plan," "guidance," "forecast," "budget," "goal" or other words that convey the uncertainty of future events or outcomes. Among other items, the forward-looking statements in the handouts and prepared statements for the one-on-one meetings include statements about:

Our belief that Oceaneering International, Inc.:

is leveraged to deepwater and subsea completion activities which offer excellent secular demand growth prospects; are market leaders in providing ROV services and specialty subsea products;

has a good project execution track record; and

has excellent earnings, liquidity and cash flow;

Our belief that deepwater projects:

generally take years to develop;

involve largely oil prospects with high production flow rates;

are primarily undertaken by well capitalized customers; and

investment is predicated on long-term commodity price assumptions;

Our belief that deepwater is where the largest future supply growth of oil exists;

Our belief that significant undiscovered potential remains;

Our belief that rig time per deepwater well, or drilling intensity, is on the rise;

Our expectation that our 2012 earnings per share will be another record, in the range of \$2.55 to \$2.65;

Our third quarter of 2012 earnings per share guidance range of \$0.75 to \$0.80;

Our business segment guidance for 2012 compared to 2011, with projections that all of our operating business segments operating income will increase, with:

ROVs on greater service demand off Africa and in the U.S. Gulf of Mexico;

Subsea Products on the strength of higher tooling sales and increased throughput at our umbilical plants;

Subsea Projects principally due to the international expansion of our deepwater vessel project capabilities working for BP offshore Angola and a gradual demand recovery in U.S. Gulf of Mexico vessel activity; and

Asset Integrity on international service sales, including those arising from the acquisition of AGR Field Operations Holdings;

Our belief that the acquisition of AGR Field Operations Holdings is a good fit with Oceaneering, which:  
expands our Asset Integrity Management business, particularly in Norway;  
adds subsea inspection tooling; and  
establishes a subsea engineering and field operations presence for us in Australia;

Our anticipated 2012 EBITDA of at least \$565 million;

Our ample resources to invest in our growth;

Our 2012 capital expenditures estimate, excluding acquisitions, of \$275 million to \$300 million;

Our anticipated 2012 capital expenditures of approximately \$175 million on ROVs, and about \$90 million for Subsea Products;

Our belief that our quarterly cash dividend of \$0.18 per share does not compromise our growth strategy;

Our belief that in 2012 we will achieve record ROV segment operating income for the 9th consecutive year;

Our belief that floating rig demand:  
is the primary market indicator for deepwater subsea activity; and  
drives demand for ROVs in the exploration  
phase;

Our belief that drilling success drives demand for the specialty subsea hardware that we manufacture;

Our beliefs regarding the comparative size of our ROV fleet;

Our expectation that we will continue to be the dominant provider of ROV services on 5th and 6th generation semis and dynamically-positioned drillships, or "high-spec" floating drilling rigs, not contracted to Petrobras in Brazil;

Our determination that the faster pace of ROV supply growth versus floating drilling rigs is by default attributable to an increased use of ROVs on vessels;

Our belief that demand for ROVs to support vessel-based activities will continue to grow;

Our estimate of our 20% market share of the total vessel-based ROV fleet and belief that we will maintain this market share;

Our expectation that in 2012 our fleet utilization may increase to 80% or more and we expect our average revenue per day-on-hire will also increase;

Our anticipation of adding 25 to 30 new vehicles to our fleet, with 7 to 12 of those in the second half of 2012, while retiring only the 5 we retired in the first half of 2012;

Our expectation that our 2012 ROV segment fleet size will grow by 20 to 25 vehicles net of retirements, to a projected total of 287 to 292 ROVs;

Our expectation that our second half of 2012 ROV operating profits will improve compared to the first half of 2012 due to an increase in days on hire, notably in the U.S. Gulf of Mexico and off Africa, and a slightly higher margin from the additional days worked and a favorable change in geographic mix;

Our belief that the use of subsea trees is the key enabler in the development of deepwater reserves;

Quest Offshore's forecasted:  
increase of nearly 45% in subsea completions in the decade commencing 2010 compared to the decade of the 2000s;  
increase of approximately 80% in subsea tree orders in the period 2012 through 2016 compared to the period 2007 through 2011 on stronger demand in Brazil, Africa and Asia;  
subsea tree orders for 2012 of about 552 trees, an all time high;  
subsea tree orders, forecast to be up approximately 80% in the period 2012 through 2016 compared to the period 2007 through 2011 on stronger demand in Brazil, Africa and Asia;  
subsea tree orders, excluding Brazil, forecast to be up approximately 60% in the period 2012 through 2016 compared to the period 2007 through 2011 on stronger

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demand in Africa and Asia; and  
tree orders, excluding Brazil, for 2012 and 2013 to increase by 70% over the preceding two year period;  
• Our belief that we will achieve record Subsea Products segment operating income in 2012;  
• Our expectation that our 2012 Subsea Products operating income will be higher than that of 2011, due to higher tooling demand and increased umbilical plant throughput;  
• Our anticipation that our 2012 Subsea Products operating margin will be comparable to that of 2011;  
• Our anticipation that in the second half of 2012 our Subsea Products operating income will be higher than that of the first half of 2012 from profit improvements for each of our major product categories, led by higher demand for subsea hardware;  
• Our belief that 2011 was our best year ever, and our expectation that 2012 will be even better;  
• Our belief that new emphasis on risk reduction in deepwater operations reinforces the benefit of our value sell;  
• Our belief that we have excellent earnings prospects and the financial resources to continue investing for growth and to fund our dividend and share repurchase programs;  
• Our projected EBITDA for 2012 in the EBITDA reconciliation to Net Income in the Supplemental Financial Information;  
• Subsea production control umbilicals orders forecast, in the Supplemental Market Information, to be up approximately 60% in the period 2012 through 2016 compared to the period 2007 through 2011; and  
• 2012 umbilical orders projected to be comparable to those of 2011.

These forward-looking statements are based on our current information and expectations that involve a number of risks, uncertainties, and assumptions. Among the factors that could cause the actual results to differ materially from those indicated in the forward-looking statements are:

- worldwide demand for oil and gas;
- general economic and business conditions and industry trends;
- delays in deliveries of deepwater drilling rigs;
- the ability of the Organization of Petroleum Exporting Countries, or OPEC, to set and maintain production levels;
- the level of production by non-OPEC countries;
- the ability of oil and gas companies to generate funds for capital expenditures;
- domestic and foreign tax policy;
- laws and governmental regulations that restrict exploration and development of oil and gas in various offshore jurisdictions;
- rapid technological changes;
- the political environment of oil-producing regions;
- the price and availability of alternative fuels; and
- overall economic conditions.

Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, actual outcomes could vary materially from those indicated. For additional information regarding these and other factors that could cause our actual results to differ materially from those expressed in our forward-looking statements, see our filings with the Securities and Exchange Commission, including our Annual Report on Form 10-K for the year ended December 31, 2011 and our subsequent Quarterly Reports on Form 10-Q.

Except as required by applicable law, we do not undertake any obligation to update or revise any of our forward-looking statements, whether as a result of new information, future events or otherwise.



SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

OCEANEERING INTERNATIONAL, INC.

By:   /S/ ROBERT P. MINGOIA  

Robert P. Mingoia  
Vice President and Treasurer

Date: August 7, 2012