

TRW INC  
Form DEFC14A  
April 01, 2002

**SCHEDULE 14A INFORMATION**

**PROXY STATEMENT PURSUANT TO SECTION 14(A) OF THE SECURITIES EXCHANGE ACT OF 1934**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to Section 240.14a-11(c) or Section 240.14a-12

**TRW INC.**

(Name of Registrant as Specified in Its Charter)

**NORTHROP GRUMMAN CORPORATION**

(Name of Person(s) Filing Proxy Statement)

Payment of Filing Fee (Check the appropriate box):

No fee required.

Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies: Common Stock, par value \$0.625 per share ( Common Shares ) and Serial Preference Stock II ( Preference Stock II ), no par value per share. The Preference Stock II is divided into two series: Cumulative Serial Preference Stock II, \$4.40 Convertible Series 1, no par value per share ( Series 1 Shares ) and Cumulative Serial Preference Stock II, \$4.50 Convertible Series 3, no par value per share ( Series 3 Shares ).
- (2) Aggregate number of securities to which transaction applies: 126,741,385 Common Shares and 82,817 shares of Preference Stock II, comprised of 28,983 Series 1 Shares and 53,834 Series 3 Shares.
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11: \$47.00 in market value of Northrop Grumman Corporation common stock per Common Share (based on the formula described below); \$413.60 in market value of Northrop Grumman common stock per Series 1 Share (based on the formula described below); and \$350.06 in market value of Northrop Grumman common stock per Series 3 Share (based on the formula described below).
- (4) Proposed maximum aggregate value of transaction:  
\$6,622,116,384.18.
- (5) Total fee paid:  
\$1,309,883.27.

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Pursuant to, and as provided by, Rule 0-11(c), the aggregate filing fee of \$1,309,883.27 is based upon 1/50th of 1% of the transaction value, based on the exchange of (i) each Common Share for a number of shares of Northrop Grumman Corporation common stock with a market value of \$47.00 per Common Share based on the average closing sale prices for a share of such stock on the New York Stock Exchange as reported in the Wall Street Journal over the five consecutive trading days ending on the second trading day prior to the expiration of Northrop Grumman's Offer to Exchange dated March 4, 2002, but in no event will the number of shares of Common Stock exchanged for each Common Share be greater than 0.4563 (\$47.00/\$103.00) or less than 0.4159 (\$47.00/\$113.00) (such number, the Exchange Ratio ); (ii) each Series 1 Shares for a number of shares of Northrop Grumman Common Stock equal to the Exchange Ratio multiplied by the then-effective conversion rate for the Series 1 Shares; and (iii) each Series 3 Share for a number of shares of Northrop Grumman Common Stock equal to the Exchange Ratio multiplied by the then-effective conversion rate for the Series 3 Shares. According to TRW, as of March 25, 2001, the conversion rate for the

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Series 1 Shares was 8.8 Common Shares per Series 1 Share and the conversion rate for the Series 3 Shares was 7.448 Common Shares per Series 3 Share.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (1) Amount Previously Paid:  
\$1,309,883.27.
- (2) Form, Schedule or Registration Statement No.: Tender Offer Statement on Schedule TO (\$700,648.56 paid with filing) and Registration Statement on Form S-4 (Registration No. 333-83672; \$596,848.78 paid with initial filing, \$12,385.93 paid with Amendment No.1).
- (3) Filing Party: Northrop Grumman Corporation
- (4) Date Filed: March 4, 2002

**2002 ANNUAL MEETING OF STOCKHOLDERS  
OF  
TRW INC.  
PROXY STATEMENT  
OF  
NORTHROP GRUMMAN CORPORATION**

Northrop Grumman is furnishing this Proxy Statement and the accompanying GREEN proxy card to TRW shareholders in connection with TRW's 2002 Annual Meeting of Shareholders, and any adjournments or postponements thereof (the Annual Meeting). TRW has announced that the Annual Meeting will be held at 8:30 a.m. local time on Wednesday, April 24, 2002 at TRW's executive offices at 1900 Richmond Road in Lyndhurst, Ohio. TRW has fixed February 8, 2002 as the date for the determination of shareholders of record entitled to notice of and to vote at the Annual Meeting (the Record Date).

The date of this Proxy Statement is March 29, 2002. This Proxy Statement and the accompanying GREEN proxy card are first being sent or given to TRW's shareholders on or about April 1, 2002.

At the Annual Meeting, TRW's shareholders will be asked to elect four nominees to TRW's Board of Directors and to ratify the selection of TRW's independent public accountants. In addition, Northrop Grumman intends to propose three shareholder resolutions more fully described in this Proxy Statement by moving their adoption at the meeting:

requesting TRW's Directors to provide non-public information regarding TRW to Northrop Grumman in order that Northrop Grumman may consider if an increase in the consideration offered in its pending Offer to Exchange is warranted;

requesting TRW's Directors to establish a committee of independent Directors to evaluate Northrop Grumman's proposal and any other proposals received by TRW; and

requesting TRW's Directors to take all actions within their authority to provide TRW's shareholders the opportunity to decide for themselves whether to exchange their TRW shares for Northrop Grumman common stock.

Each of Northrop Grumman's shareholder proposals is described in greater detail elsewhere in this Proxy Statement. These shareholder proposals have not been included in TRW's proxy statement or proxy card for the annual meeting. Northrop Grumman is making no recommendation concerning the election of TRW Directors or the ratification of the selection of TRW's accountants. **TRW shareholders may use the enclosed GREEN proxy card to vote on the election of TRW directors and the ratification of the selection of TRW's accountants, as well as to vote on the three Northrop Grumman proposed resolutions described in this Proxy Statement.**

Northrop Grumman approached TRW on February 21, 2002 with a proposal to negotiate a merger of TRW and Northrop Grumman. Northrop Grumman's merger proposal, and TRW's response to date, are described below in the section entitled Background Information. Northrop Grumman remains interested in pursuing discussions and negotiations with TRW's Board of Directors regarding such a merger transaction.

Northrop Grumman has commenced an exchange offer for all outstanding shares of capital stock of TRW, on the terms and subject to the conditions set forth in Northrop Grumman's Offer to Exchange, dated March 4, 2002, a copy of which is attached as Annex A to this Proxy Statement. As used herein, Offer to Exchange means the Offer to Exchange, dated March 4, 2002, as amended or supplemented from time to time.

Certain provisions of Ohio state law require TRW shareholder authorization before Northrop Grumman may acquire TRW shares that would entitle Northrop Grumman directly or indirectly to control 20% or more of the voting power of TRW in the election of directors. As required by Ohio law, Northrop Grumman has delivered an

Acquiring Person Statement to TRW indicating that it intends to seek to acquire more than a majority of the voting power of TRW pursuant to the Offer to Exchange and requesting that TRW call a special meeting at which TRW's shareholders will be asked to authorize Northrop Grumman's acquisition of more than a majority of the voting power of TRW pursuant to the Offer to Exchange. This special meeting is referred to in this Proxy Statement as the Control Share Special Meeting. Northrop Grumman will send TRW shareholders a separate proxy statement and a separate form of BLUE proxy for the Control Share Special Meeting. Northrop Grumman has filed preliminary copies of its proxy materials for the Control Share Special Meeting with the Securities and Exchange Commission (the Commission). Copies of those materials (and any amendments and supplements thereto) may be obtained without charge at the Commission's website at www.sec.gov, as they become available. TRW shareholders also should receive a separate notice of the time, date and location for the Control Share Special Meeting from TRW.

It is important that TRW's shareholders vote their TRW shares both at the Control Share Special Meeting and at the Annual Meeting. Please read the materials sent by Northrop Grumman for the Control Share Special Meeting and these materials regarding the Annual Meeting carefully, and please make sure to make your desires known by voting your TRW shares at both meetings.

Based on TRW's public filings, as of March 25, 2002, there were 126,741,385 shares of TRW common stock, \$0.625 par value per share (Common Shares), 28,983 shares of TRW Cumulative Serial Preference Stock II, \$4.40 Convertible Series 1, no par value per share (the Series 1 Shares), and 53,834 Shares of TRW Cumulative Serial Preference Stock II, \$4.50 Convertible Series 3, no par value per share (the Series 3 Shares), issued and outstanding. Each Common Share, Series 1 Share and Series 3 Share entitles the holder thereof to one vote per share. In addition, Ohio law permits cumulative voting in the election of Directors, upon shareholder request, as described below under Cumulative Voting.

**A vote in favor of the Northrop Grumman shareholder proposals described in this Proxy Statement will not obligate TRW shareholders to tender their TRW shares pursuant to the Offer to Exchange.**

**Each TRW shareholder of record as of the Record Date will be entitled to vote at the Annual Meeting, even if such shareholder has tendered TRW shares for exchange pursuant to the Offer to Exchange or sold those shares after the Record Date.**

**Whether or not a TRW shareholder plans to attend the Annual Meeting, Northrop Grumman urges all TRW shareholders to vote FOR each of the Northrop Grumman proposed resolutions described in this Proxy Statement by signing and returning the accompanying GREEN proxy card in the enclosed postage-paid envelope.**

Unless revoked in the manner set forth below, GREEN proxies will be voted at the Annual Meeting in accordance with the written instructions specified in the proxy. In the absence of written instructions, GREEN proxies will be voted:

WITHHOLD authority to vote for any and all director nominees proposed by TRW's Board of Directors;

ABSTAIN with respect to the proposal to ratify the selection of TRW's independent public accountants;  
and

FOR the three Northrop Grumman proposed resolutions described in this Proxy Statement.

The method for counting votes and the effects of abstaining from voting at the Annual Meeting and so-called broker non-votes are described below in the section entitled Voting Procedures.

The proxies named in the accompanying GREEN proxy card will not have discretionary authority to vote on any of the matters specifically described in this Proxy Statement. Northrop Grumman has no reason to believe

that any proposals other than those described in this Proxy Statement will come before TRW's shareholders at the Annual Meeting. However, if other proposals are introduced at the Annual Meeting, the proxies named in the accompanying GREEN proxy cards will vote shares represented by GREEN proxies on any such other matters in their discretion.

**Northrop Grumman urges TRW's shareholders NOT to sign any proxy card sent by TRW.**

Any proxy may be revoked as to all matters covered thereby at any time prior to the time a vote is taken by (a) filing with the Secretary of TRW a later dated written revocation, (b) submitting a duly executed GREEN proxy bearing a later date to Northrop Grumman, or (c) attending and voting at the Annual Meeting in person. Attendance at the Annual Meeting will not in and of itself constitute a revocation.

If you voted by telephone, internet or on TRW's proxy card before receiving your GREEN Northrop Grumman proxy card, you have every right to change your vote simply by signing, dating and mailing the enclosed GREEN proxy card. This will revoke your earlier vote. Only your latest dated card will count.

**If you deliver a revocation to the Secretary of TRW, please also send a copy of such notice of revocation to:**

**Northrop Grumman Corporation  
c/o D.F. King & Co., Inc.  
Wall Street Station - P.O. Box 411  
New York, New York 10269-0069**

### BACKGROUND INFORMATION

Northrop Grumman, for some time, has viewed certain portions of TRW's business as attractive and complementary to Northrop Grumman's business and operations. Northrop Grumman has analyzed available public information regarding TRW and its business and operations to determine whether a merger or other business combination of Northrop Grumman and TRW was feasible and was likely to produce favorable results for the combined companies. Based on these analyses and the relative trading prices and results of operations of the respective companies, Northrop Grumman determined that a business combination was desirable and analyzed potential ranges of value which might be offered for TRW stock.

On February 19, 2001, Northrop Grumman learned that Mr. David M. Cote, Chairman, President and Chief Executive Officer of TRW, had resigned. Northrop Grumman determined that TRW's Board of Directors and shareholders might view favorably a merger or other combination of TRW and Northrop Grumman in view of the leadership issues arising from Mr. Cote's resignation.

Accordingly, on February 21, 2002, Northrop Grumman sent a letter to TRW proposing negotiations for a merger of the two companies in which the holders of TRW Common Shares would receive \$47.00 in market value of Northrop Grumman common stock for each Common Share. In the letter, Northrop Grumman stated its intention to separate TRW's automotive business from the rest of the company after completing the proposed merger, based on Northrop Grumman's belief that TRW's automotive business does not logically fit with either TRW's or Northrop Grumman's other business segments. Northrop Grumman proposed to begin the due diligence process immediately, concurrently with negotiations for a definitive merger agreement, and stated that it believed with cooperation a definitive agreement could be reached by March 11, 2002. Northrop Grumman said it anticipated only minimal delays in the antitrust review process, expressed an interest in reviewing non-public information regarding TRW and indicated it was prepared to consider in the proposed offer any enhanced values that might be demonstrated by such information.

On March 3, 2002, TRW notified Northrop Grumman that TRW's Board of Directors was rejecting Northrop Grumman's proposal as financially inadequate and Northrop Grumman announced that it would commence the Offer to Exchange on March 4, 2002. On March 4, Northrop Grumman commenced the Offer to Exchange.

Certain of the terms and conditions of the Offer to Exchange are described in the section entitled "THE OFFER TO EXCHANGE," below. That summary information is qualified in its entirety by reference to the Offer to Exchange attached as Annex A to this Proxy Statement and any amendments or supplements thereto filed with the Commission.

On March 13, 2002, TRW's Board of Directors issued a press release rejecting the Offer to Exchange and stated that Northrop Grumman's offer was financially inadequate and not in the best interests of TRW's shareholders. On March 13, 2002, Northrop Grumman issued a press release containing the following text reaffirming its commitment to the Offer to Exchange.

Northrop Grumman remains fully committed to its previously announced exchange offer to acquire TRW. If TRW's board and management want to maximize shareholder value, as they stated in today's release, then we would encourage them to sit down with us immediately to begin the process of negotiating a transaction that is in the best interests of the shareholders of both our companies," said Kent Kresa, chairman and chief executive officer. "While we continue to believe that our offer represents full and fair value based on analysis of the available public data, TRW continues to hold us at arm's length and deny us access to information that could support its claim that an offer of greater value is warranted.

Furthermore, we believe that TRW and its shareholders should recognize that our offer has a higher degree of certainty, can be rapidly completed and poses far less risk than any of the alternatives suggested in its announcement today. TRW promises to explore a variety of contingent actions, which may lead to the

separation of its automotive and aerospace businesses while arguing that its shareholders should hold out hope that these potential actions can deliver value. In contrast, Northrop's proposal represents a single, coherent, well-defined transaction that will provide excellent value immediately while also providing TRW shareholders the opportunity to participate in the exciting future growth potential of Northrop Grumman.

As to any conditions attached to our offer, it should be clear that only TRW's board has the ability to create near-term value by removing the principal conditions through immediately entering into good faith negotiations and allowing Northrop Grumman to conduct its due diligence. Not doing so only serves to hinder the realization of value for TRW shareholders.

A Northrop Grumman/TRW combination makes eminent strategic sense and will bring together our two companies' complementary defense capabilities, said Kresa. Over the years, we are very proud of the fact that we have built a major tier-one defense company. This has been accomplished by first identifying and then successfully integrating new businesses into the Northrop Grumman family. We have also consistently delivered shareholder value not only to our shareholders but to the shareholders of these acquired companies, concluded Kresa.

On March 13, 2002, TRW filed a Solicitation/Recommendation Statement on Schedule 14D-9 recommending that TRW's shareholders reject the Offer to Exchange and not exchange their TRW shares pursuant to the Offer to Exchange.

In determining to offer \$47.00 per share in value of Northrop Grumman common stock for each TRW common share, Northrop Grumman considered a variety of factors bearing on the valuation of TRW. These included:

- Current and historical trading prices for TRW common stock

- The extent to which TRW results of operations have been affected by non-recurring and unusual items

- Northrop Grumman's assessment of the competitive strengths and weaknesses of TRW's aerospace business

- Projections of results of operations for TRW based upon varying assumptions as to key variables such as rates of growth, profit margins, cash flows and other factors

- Analyses of various prices per share of TRW as multiples of historical and projected measures of earnings and cash flow

  - Potential dilution of earnings per share of Northrop Grumman common stock based upon the acquisition of TRW at various prices

- Potential values which might be realized upon the disposition of TRW automotive business.

Based upon its consideration of these and other factors, Northrop Grumman believes that the terms of the Offer to Exchange represent full and fair value for TRW's shareholders.

Northrop Grumman believes that its offer has a higher degree of certainty and poses far less risk than TRW's recently announced restructuring proposal, because TRW has stated that TRW must sell certain operations to produce cash to pay down debt as a precursor to spinning off or selling its automotive division and because of the uncertain value of any stock issued to TRW shareholders in a spinoff of the automotive division. By contrast, the Offer to Exchange will provide TRW shareholders with a fixed \$47.00 value of Northrop Grumman common stock, based upon the five day average closing price used to calculate the exchange ratio, provided that such average does not fall below \$103.00 per share. Northrop Grumman believes that it has consistently delivered shareholder value to its stockholders (and the stockholders of the companies it has acquired), as evidenced by the significant appreciation in Northrop Grumman's stock price from \$63.38 at March 28, 1996 to \$113.05 at March 28, 2002. During this period, Northrop Grumman completed a number of

major acquisitions, including the acquisitions of Westinghouse Defense and Electronics Systems, Logicon, Inc., Litton Industries, Inc. and Newport News Shipbuilding, Inc. These acquisitions have added diversity to Northrop Grumman's operational capabilities, made positive contributions to its results of operations and strengthened its management team.

#### **THE OFFER TO EXCHANGE**

The following is a brief summary of the terms and conditions of the Offer to Exchange. This summary is not intended to be exhaustive, and is qualified in its entirety by reference to the Offer to Exchange attached as Annex A to this Proxy Statement and any amendments or supplements thereto filed with the Commission.

Pursuant to the Offer to Exchange, Northrop Grumman proposes to exchange each share of TRW common stock for \$47.00 in value of Northrop Grumman common stock, based on the average closing sale prices for a share of Northrop Grumman common stock for the five consecutive trading days ending immediately prior to the second trading day prior to the expiration of the Offer to Exchange. This \$47.00 per share value is subject to a collar such that in no event will a holder of TRW common stock receive more than 0.4563 shares of Northrop Grumman common stock (\$47.00/\$103.00) or fewer than 0.4159 shares of Northrop Grumman common stock (\$47.00/\$113.00) per share of TRW common stock. Thus, if the average trading price is less than \$103.00 per Northrop Grumman share, a TRW shareholder would receive less than \$47.00 in average market value of Northrop Grumman common stock. Similarly, if the average trading price is greater than \$113.00 per Northrop Grumman share, a TRW shareholder would receive more than \$47.00 in average market value of Northrop Grumman common stock. Each holder of TRW Serial Preference Stock II is entitled to receive \$47.00 in Northrop Grumman common stock (subject to the collar described above) for each share of TRW common stock into which such Serial Preference Stock II could be converted at the time it is tendered for exchange pursuant to the Offer to Exchange.

Northrop Grumman's obligation to exchange shares of Northrop Grumman's common stock for TRW shares pursuant to the Offer to Exchange is subject to a number of conditions, including, but not limited to, the following:

- the tender of enough shares of TRW capital stock so that, after the completion of the Offer to Exchange, Northrop Grumman owns a majority of the then-outstanding TRW common stock on a fully diluted basis;
- the expiration or termination of any waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, Council Regulation (EEC) No. 4064/89 of the Council of the European Union and any other applicable similar foreign laws or regulations;
- the requisite approval of TRW's shareholders under the Ohio Control Share Acquisition Law or Northrop Grumman being satisfied, in its reasonable discretion, that such law is inapplicable or invalid;
- the expiration or termination of the waiting period during which the Ohio Division of Securities may suspend the offer to exchange under the Ohio Revised Code, which waiting period expired on March 12, 2002; and
- the approval of the stockholders of Northrop Grumman of the issuance of shares of Northrop Grumman common stock in connection with the Offer to Exchange and a subsequent merger of TRW and Northrop Grumman.

These conditions and the other conditions to the Offer to Exchange are discussed in greater detail in the Offer to Exchange attached or Annex A in the section entitled "The Offer to Exchange - Conditions to the Offer to Exchange."



### THE NORTHROP GRUMMAN SHAREHOLDER PROPOSALS

Northrop Grumman intends to present the following three proposals to TRW's shareholders at the Annual Meeting:

a non-binding resolution calling on TRW's Directors to provide non-public information regarding TRW to Northrop Grumman in order that Northrop Grumman may consider if an increase in the consideration offered in the Offer to Exchange is warranted;

a non-binding resolution calling on TRW's Directors to establish a committee of independent directors to evaluate Northrop Grumman's proposal and any other merger or acquisition proposal received by TRW, with the advice and assistance of qualified independent financial advisors selected by the committee; and

a non-binding resolution calling on TRW's Directors to take such actions as are within their authority to provide TRW's shareholders the opportunity to decide for themselves whether to exchange their TRW shares for Northrop Grumman common stock pursuant to the Offer to Exchange or otherwise.

### RESOLUTION TO PROVIDE NON-PUBLIC INFORMATION

The complete text of the resolution to provide non-public information is as follows:

WHEREAS, the shareholders of TRW Inc. ( TRW ) believe that it is in the best interests of TRW's shareholders that TRW's Directors give careful and thorough consideration to any legitimate proposal for a merger or acquisition transaction involving TRW;

WHEREAS, Northrop Grumman Corporation ( Northrop Grumman ) has proposed a transaction whereby, on the terms and subject to the conditions set forth in Northrop Grumman's Offer to Exchange, dated March 4, 2002, as amended or supplemented, Northrop Grumman would provide TRW's shareholders an opportunity to exchange their TRW capital stock for \$47.00 in market value of Northrop Grumman common stock (with a maximum of 0.4563 shares and a minimum of 0.4159 shares of Northrop Grumman common stock) per share of TRW common stock and an equivalent value per share of each series of Serial Preference Stock II of the Company, based on the respective conversion rates of such Serial Preference Stock II, as described in greater detail in the Offer to Exchange;

WHEREAS, Northrop Grumman repeatedly has requested access to non-public information regarding TRW to permit Northrop Grumman to determine whether an increase in the consideration currently proposed in the Offer to Exchange is warranted; and

WHEREAS, TRW's shareholders believe Northrop Grumman should be provided non-public information regarding TRW to allow Northrop Grumman to consider any and all relevant information which might justify an increase in the consideration currently offered pursuant to the Offer to Exchange.

NOW, THEREFORE, BE IT RESOLVED, that TRW's shareholders recommend that TRW's Directors promptly provide Northrop Grumman non-public information regarding TRW to permit Northrop Grumman to fully and fairly value TRW to determine whether an increase in the consideration proposed in the Offer to Exchange is warranted.

**Northrop Grumman urges TRW's shareholders to vote FOR the foregoing resolution.**

**RESOLUTION TO ESTABLISH A COMMITTEE OF INDEPENDENT DIRECTORS**

The complete text of the resolution to establish a committee of independent Directors is as follows:

WHEREAS, the shareholders of TRW Inc. ( TRW ) believe that it is in the best interests of TRW s shareholders that TRW s Directors give careful and thorough consideration to any legitimate proposal for a merger or acquisition transaction involving TRW;

WHEREAS, Northrop Grumman Corporation ( Northrop Grumman ) has proposed a transaction whereby, on the terms and subject to the conditions set forth in Northrop Grumman s Offer to Exchange, dated March 4, 2002, as amended or supplemented, Northrop Grumman would provide TRW s shareholders an opportunity to exchange their TRW common stock for \$47.00 in market value of Northrop Grumman common stock (with a maximum of 0.4563 shares and a minimum of 0.4159 shares of Northrop Grumman common stock per share of TRW common stock) and an equivalent value per share of each series of Serial Preference Stock II of the Company, based on the respective conversion rates of such Serial Preference Stock II, as described in greater detail in the Offer to Exchange; and

WHEREAS, TRW s shareholders believe that Northrop Grumman s proposal is worthy of consideration by the Board of Directors and should be fully and fairly evaluated, together with any other legitimate merger or acquisition proposals from qualified third parties that TRW may receive.

NOW, THEREFORE, BE IT RESOLVED, that TRW s shareholders recommend that TRW s Directors promptly establish and authorize a committee of independent directors (a) to evaluate the terms of Northrop Grumman s proposal and any such other timely merger or acquisition proposals received by TRW, with the advice and assistance of qualified independent financial advisors selected by such committee, (b) to engage in discussions and negotiations with any legitimate potential acquirers regarding the prompt sale of TRW and (c) to make recommendations to TRW s Directors and, in turn, TRW s shareholders as to the highest and best bid for the acquisition of all or substantially all of the outstanding capital stock of TRW.

**Northrop Grumman urges TRW s shareholders to vote FOR the foregoing resolution.**

**RESOLUTION TO PROVIDE TRW SHAREHOLDERS  
THE OPPORTUNITY TO DECIDE FOR THEMSELVES**

The complete text of the resolution to provide TRW shareholders the opportunity to decide for themselves is as follows:

WHEREAS, Northrop Grumman has proposed a merger of TRW Inc. ( TRW ) with Northrop Grumman or a wholly owned subsidiary of Northrop Grumman, in which TRW s shareholders would receive \$47.00 in value of Northrop Grumman common stock per share of TRW common stock (with a maximum of 0.4563 shares and a minimum of 0.4159 shares of Northrop Grumman common stock per share of TRW common stock) and the holders of TRW preferred stock would receive an equivalent value for those shares on as-converted basis;

WHEREAS, Northrop Grumman has commenced an exchange offer for all outstanding shares of TRW capital stock, on the terms and subject to the conditions set forth in Northrop Grumman s Offer to Exchange, dated March 4, 2002, as amended or supplemented;

WHEREAS, TRW s Board of Directors has rejected Northrop Grumman s initial proposal and Northrop Grumman has indicated its desire to engage in discussions regarding a potential

merger transaction, including evaluating a potential increase in the proposed consideration if TRW provides non-public information which warrants such an increase;

WHEREAS, TRW's shareholders desire the ability to freely choose for themselves whether to exchange their TRW shares and desire TRW's Board of Directors to refrain from taking actions which could impede or restrict TRW's shareholders from freely and independently doing so.

NOW, THEREFORE, BE IT RESOLVED, that TRW's shareholders hereby call on TRW's Directors to take all actions within their authority to provide the opportunity for TRW shareholders to decide for themselves whether to exchange their TRW shares for Northrop Grumman common stock pursuant to the Offer to Exchange or otherwise; and

RESOLVED, FURTHER, that TRW's shareholders desire that TRW's Directors refrain from any actions, or fail to take any actions, which could serve to impede or delay any such opportunity.

**Northrop Grumman urges TRW's shareholders to vote FOR the foregoing resolution.**

Under the Control Share Acquisition Law described below, even if a majority of TRW shareholders desire to tender their TRW shares in the Offer to Exchange, they cannot do so. The acquisition must be approved by a select portion of all TRW shareholders, excluding so-called interested shares from the vote. Still other TRW shareholders are excluded by certain presumptions adopted by TRW for the meeting for example, the presumption that proxies returned for shares without a certification of eligibility will be treated as interested shares and therefore excluded from the key vote, even if they are not, as matter of fact, interested shares. The complexity of the certifications required will cause, in Northrop Grumman's opinion, a great many shareholders to be unnecessarily and improperly disenfranchised.

Approval of the foregoing non-binding resolution does not constitute the shareholder approval required by the Control Share Acquisition Law. Nor will approval require TRW's Directors to take any specific action, nor prohibit them from taking any specific actions. However, it will tell TRW's Directors that TRW's shareholders want the opportunity to determine for themselves whether to exchange their TRW shares for Northrop Grumman common stock. In order to implement this shareholder resolution if it were adopted, TRW's Directors could take a number of actions, including the following. If the vote at the Control Share Special Meeting has not yet been taken, the Board could recommend in favor of authorizing the proposed acquisition of TRW shares pursuant to the Ohio Control Share Acquisition Law. The Board could also adopt new voting procedures for the meeting which minimize the number of shares that will be disenfranchised as the result of presumptions and procedural obstacles to voting. If the Control Share Special Meeting has been held and authorization was not obtained, the Board could call another special meeting of TRW shareholders to reconsider the authorization with the Board's favorable recommendation and with new voting procedures. Alternatively, the Board could call a special meeting of shareholders to amend TRW's regulations to opt out of the Ohio Control Share Acquisition Law. Finally, the Board could negotiate and approve a merger agreement with Northrop Grumman in which TRW shareholders would receive Northrop Grumman common stock in exchange for their TRW shares.

### OHIO CONTROL SHARE ACQUISITION LAW

The following summary is not intended to be a complete summary of the Ohio Control Acquisition Law and is qualified in its entirety by reference to the Ohio Control Share Acquisition Law and the Ohio Revised Code.

The Ohio Control Share Acquisition Law (Section 1710.831 of the Ohio Revised Code) provides that, unless the articles of incorporation or the regulations of an issuing public corporation provide otherwise, any control share acquisition of such corporation shall be made only with the prior authorization of the shareholders. An issuing public corporation is defined in the Ohio Revised Code as a corporation, such as TRW, organized for profit under the laws of Ohio, with 50 or more shareholders, that has its principal place of business, principal executive offices or substantial assets in Ohio, and as to which there is no close corporation agreement in existence.

A control share acquisition is defined in the Ohio Revised Code as the acquisition, directly or indirectly, by any person of shares of an issuing public corporation that, when added to all other shares of the issuing public corporation in respect of which such person may exercise or direct the exercise of voting power, would entitle such person, immediately after such acquisition, directly or indirectly, alone or with others, to control any of the following ranges of voting power of such issuing public corporation in the election of directors:

one-fifth or more but less than one-third of such voting power;

one-third or more but less than a majority of such voting power;  
or

a majority or more of such voting power.

Any person who proposes to make a control share acquisition must deliver an acquiring person statement to the issuing public corporation, which statement must include:

the identity of the acquiring person;

a statement that the acquiring person statement is being given pursuant to Section 1710.831 of the Ohio Revised Code;

the number of shares of the issuing public corporation owned, directly or indirectly, by such acquiring person;

the range of voting power in the election of directors under which the proposed acquisition would, if consummated, fall (i.e., in excess of 20%, 33 1/3% or 50%);

a description of the terms of the proposed acquisition;  
and

representations of the acquiring person that the acquisition will not be contrary to the law and that such acquiring person has the financial capacity to make the proposed acquisition (including the facts upon which such representations are based).

Northrop Grumman delivered an acquiring person statement (the Northrop Acquiring Person Statement ) to TRW on March 4, 2002.

Within 10 days of receipt of a qualifying acquiring person statement, the directors of the issuing public corporation must call a special shareholders meeting to vote on the proposed acquisition. The special shareholders meeting must be held within 50 days of receipt of the acquiring person statement, unless the acquiring person otherwise agrees. TRW has called the special meeting, which will be held on April 22, 2002 unless such date is extended with the written consent of Northrop Grumman, as described in greater detail in the proxy statement for the Control Share Special Meeting which will be sent to you separately. Northrop Grumman has filed preliminary copies of its proxy materials for the Control Share Special Meeting with the Commission. Copies of those proxy materials (and any amendments thereto) may be obtained without charge from the Commission's website at [www.SEC.gov](http://www.SEC.gov), as they become available.

The acquiring person may make the proposed control share acquisition only if:

at a meeting at which a quorum is present, the control share acquisition is authorized by a majority of the holders of the voting power entitled to vote in the election of directors represented in person or by proxy at such meeting *and* the control share acquisition is authorized by a majority of the portion of the voting power represented at the meeting in person or by proxy, excluding interested shares; and

such acquisition is consummated, in accordance with the terms so authorized, within 360 days following such authorization.

Interested shares are defined in the Ohio Revised Code as shares as to which any of the following persons may exercise or direct the exercise of voting power in the election of directors:

an acquiring person;

an officer of the issuing public corporation elected or appointed by its directors;

any employee of the issuing public corporation who is also a director of such corporation; or

any person who acquires such shares for valuable consideration during the period beginning with the date of the first public disclosure of a proposed control share acquisition of the issuing public corporation or any proposed merger, consolidation or other transaction that would result in a change in control of the corporation or all or substantially all of its assets and ending on the Record Date, if either of the following apply:

the aggregate consideration paid or otherwise given by the person who acquired the shares and any other persons acting in concert with such persons exceeds \$250,000; or

the number of shares acquired by the person who acquired the shares and any other persons acting in concert with such person exceeds 1/2 of 1% of the outstanding shares of the issuing public corporation entitled to vote in the election of directors.

Interested shares also include interested shares held by a person who transfers such interested shares after the record date if accompanied by an instrument (such as a proxy or voting agreement) that gives the transferee the power to vote those shares.

#### **VOTING PROCEDURES**

The Common Shares, Series 1 Shares and Series 3 Shares are the only classes of TRW capital stock entitled to vote at the Annual Meeting. Every holder of such TRW shares is entitled to one vote for each share held of record as of the Record Date.

According to TRW's proxy statement for the Annual Meeting, shareholder votes will be tabulated by independent inspectors of election for the Annual Meeting, and all properly signed proxy cards and all properly recorded internet and telephone votes will be counted to determine whether a quorum is present at the meeting. Votes for Director nominees that are marked *withhold* will be counted for purposes of determining a quorum, but will not be counted in determining the election of the Directors for which voting is withheld. Votes marked *abstain* with respect to the ratification of TRW's selection of accountants will be counted in determining a quorum but will not be counted as votes cast at the meeting, and therefore will have no effect on the ratification of TRW's selection of independent public accountants.

The proxies named in the accompanying GREEN proxy card will not have discretionary authority to vote on any of the matters specifically described in this Proxy Statement. Northrop Grumman has no reason to believe that any proposals other than those described in this Proxy Statement will come before TRW's shareholders at the Annual Meeting. However, if other proposals are introduced at the Annual Meeting, the proxies named in the

accompanying GREEN proxy cards will vote the shares represented by GREEN proxies on any such other matters in their discretion. The proxies will have this discretionary authority even if the TRW shareholder delivering the proxy has voted against Northrop Grumman's proposals.

### Requirements for Quorum

The Regulations of TRW specify that a quorum is present at any meeting of TRW shareholders if there are present at the meeting in person or by proxy shareholders of record entitled to exercise not less than 35% of the voting power in the election of TRW directors.

### Required Votes

The Regulations of TRW specify that a majority of the votes cast at a meeting of TRW's shareholders at which a quorum is present are sufficient to approve any matter brought before TRW's shareholders, unless TRW's Articles or Regulations or applicable law require a different percentage. Neither the Articles or Regulations or applicable law require any specific percentage vote to approve the shareholder proposals described in this Proxy Statement, other than the election of Directors. Therefore, assuming a quorum is present at the Annual Meeting, approval of each of the shareholder proposals described in this Proxy Statement (other than the election of Directors) requires at least a majority of the votes actually cast on such matters to be voted in favor of such proposal. Under Ohio law, the nominees receiving the greatest numbers of votes in an election of directors are elected. Therefore, the four nominees receiving the highest number of votes at the Annual Meeting will be elected to TRW's Board of Directors.

### Cumulative Voting

The Ohio Revised Code provides for cumulative voting in the election of directors of Ohio corporations if:

the corporation's Articles have not been amended to preclude cumulative voting;

any shareholder gives written notice to the president, a vice-president or the secretary of the corporation (a) at least 48 hours prior to the time fixed for a shareholder meeting at which directors will be elected (if notice of the meeting has been given to the corporation's shareholders at least 10 days prior to the meeting) or (b) at least 24 hours prior to the time fixed for such a shareholder meeting (if notice of the meeting is given less than 10 days prior to the meeting); and

an announcement is made when the meeting is convened by the Chairman or the Secretary of the Ohio corporation, or by or on behalf of the shareholder who requested cumulative voting.

According to TRW's proxy statement for the Annual Meeting, TRW does not anticipate that cumulative voting will be requested at the Annual Meeting. If cumulative voting is available, shares represented by GREEN proxy cards as to which directions are given will be cumulated and allocated evenly among the nominees named therein for which a FOR vote is indicated. **In the absence of such instructions, shares represented by GREEN proxies will be voted WITHHOLD authority to vote for any and all nominees for director.**

### Abstentions and Broker Non-Votes

Any vote withheld or abstention from voting on a proxy will count as a vote withheld and not cast at the meeting, but the votes represented by that proxy will be counted for purposes of determining whether a quorum is present at the Annual Meeting. If a broker or other nominee holder indicates on a proxy that it does not have discretionary authority to vote shares on a specific shareholder proposal (a so-called broker non-vote), the shares represented by that proxy will, nonetheless, be considered present for purposes of determining the presence of a quorum but will not be deemed entitled to vote with respect to that proposal.

Since approval of the three Northrop Grumman proposed resolutions described in this Proxy Statement requires the affirmative vote of a majority of the votes *actually cast* on such proposals at the Annual Meeting, abstentions or so-called broker non-votes will not have any positive or negative impact on whether the

Northrop Grumman shareholder proposals described in this Proxy Statement are approved. Each TRW shareholder who wants the Northrop Grumman shareholder proposals described in this Proxy Statement to be approved at the Annual Meeting should execute and return the GREEN proxy in the enclosed envelope with a vote FOR the three Northrop Grumman shareholder proposals and *should specifically advise any bank, broker or other party holding TRW shares as a custodian or in a nominee capacity to vote FOR the three Northrop Grumman shareholder proposals.*

**OTHER MATTERS TO BE CONSIDERED AT THE ANNUAL MEETING**

According to TRW's proxy statement for the Annual Meeting, at the Annual Meeting TRW shareholders also will be asked:

to elect four nominees to TRW's Board of Directors; and

to ratify the selection of the TRW's independent public accountants to audit TRW's books, records and accounts for the year ending December 31, 2002.

Northrop Grumman is not making any recommendation on these matters. TRW shareholders may use the GREEN proxy card accompanying this Proxy Statement to vote on the election of Directors and the ratification of TRW's selection of independent public accountants.

**In the absence of written instructions on these two matters, GREEN proxies will be voted WITHHOLD authority to vote on any and all director nominees and ABSTAIN with respect to the proposal to ratify TRW's selection of independent accountants.**

The following information regarding director nominees and TRW's public accountants is taken from TRW's proxy statement for the Annual Meeting. Northrop Grumman has not independently verified any of the information regarding these other proposals and is not responsible for the accuracy or completeness of any information based on or excerpted from TRW's proxy statement for the Annual Meeting.

**ELECTION OF DIRECTORS**

According to TRW's proxy statement for the Annual Meeting, nominees for election this year are Dr. Martin Feldstein, Dr. Robert M. Gates and Messrs. Clive R. Hollick and David Baker Lewis. Biographical information on each of the nominees is provided below, and is entirely based on the information provided by TRW in such proxy statement. According to TRW, each of the nominees currently serves as a Director of TRW, and each has agreed to stand for re-election.

<u>Name of Nominee</u>	<u>Biographical Information</u>
Martin Feldstein	Dr. Feldstein is 62 years of age. He was a TRW Director from 1981 to 1984 and has been a TRW Director since 1984, with his current term expiring in 2002. Dr. Feldstein has been Professor of Economics at Harvard University since 1967. He also is President and Chief Executive Officer of the National Bureau of Economic Research, a position he held from 1977 to 1982 and since July 1984. Dr. Feldstein was elected a TRW Director in 1981, resigned his position upon joining the U.S. Government in August 1982 and was again elected as a TRW Director in July 1984. Dr. Feldstein also serves as a director of American International Group, Inc., Eli Lilly and Company and HCA.
Robert M. Gates	Dr. Gates is 58 years of age. He has been a TRW Director since 1994, and his current term expires in 2002. Dr. Gates has been a consultant to Placer Dome Inc. since 1995, a senior advisor to The Mitchell Group since 1993 and an advisor to VoteHere.Net since 2001. Dr. Gates was Dean of the George Bush School of Government and Public Service, Texas A&M University from September 1999 to June 2001. From 1991 to 1993, Dr. Gates served as Director of Central Intelligence for the United States. Dr. Gates also serves as a director of NACCO Industries, Inc. and Parker Drilling Company and as a trustee of The Fidelity Funds.
Clive R. Hollick	Lord Hollick is 56 years of age. He has been a TRW Director since 2000, and his current term expires in 2002. Lord Hollick has been Chief Executive of United Business Media plc since 1996. Lord Hollick also serves as a director of United Business Media plc and Diageo plc.
David Baker Lewis	Mr. Lewis is 57 years of age. He has been a TRW Director since 1995, and his current term expires in 2002. Mr. Lewis has been Chairman of the Board of Lewis & Munday, a Detroit law firm, since 1982. Mr. Lewis also serves as a director of Comerica Incorporated.

Additional information about these nominees, the compensation paid to TRW Directors, the various committees of the TRW Board and other matters is included in TRW's proxy statement for the Annual Meeting.

**Northrop Grumman makes no recommendation regarding the election of any of these nominees. In the absence of written instructions, GREEN proxies in the form accompanying this Proxy Statement will be voted WITHHOLD authority to vote for any and all of these nominees.**



### PROPOSAL TO RATIFY SELECTION OF AUDITORS

According to TRW's proxy statement for the Annual Meeting, Ernst & Young LLP served as TRW's independent auditors for the fiscal year ended December 31, 2001. According to TRW, in addition to the engagement to audit TRW's annual financial statements and to review the financial statements included in its quarterly reports on Form 10-Q, Ernst & Young was also engaged to perform certain other services during 2001. According to TRW's public filings, the aggregate fees billed by Ernst & Young for these services for the fiscal year ended December 31, 2001 were:

Audit Fees	\$2.1 Million
Financial Information Systems	
Design and Implementation Fees	\$0.0
All Other Fees:	
Audit-Related Services (1)	\$2.2 Million
Tax Services	\$3.7 Million
Other Services	\$0.2 Million

- (1) Audit related services include statutory audits, acquisition and disposition audits, audits of employee benefit plans and services related to filings made with the Securities and Exchange Commission.

TRW has indicated that the accounting firm of Ernst & Young LLP has been appointed by TRW's Board of Directors to continue to serve as TRW's independent auditors for the fiscal year ending December 31, 2002. As indicated under "Voting Procedures" above, votes on the ratification of Ernst & Young LLP that are marked "abstain" and broker non-votes (e.g., when a broker does not have authority to vote on a specific issue) will not be counted as votes cast and will have no effect on the result of the vote for ratification of the auditors. Additional information regarding this proposal is available in TRW's proxy statement for the Annual Meeting.

**Northrop Grumman makes no recommendation regarding the ratification of the selection of TRW's auditors. In the absence of written instructions, GREEN proxy cards will be voted ABSTAIN with respect to this proposal.**

### OHIO LITIGATION

On March 4, 2002, Northrop Grumman filed a lawsuit in the United States District Court for the Northern District of Ohio against TRW and certain other persons, seeking declaratory and injunctive relief with respect to the Ohio Control Share Acquisition Law, the Ohio business combination law (Section 1704.01 et seq. of the Ohio Revised Code) and the Ohio control bid law (Section 1707.01 et seq. of the Ohio Revised Code). The lawsuit alleges that such statutes conflict with the United States constitution and United States laws governing the conduct of tender offers. The complaint seeks declaratory and injunctive relief, as well as the costs of the lawsuits. Northrop Grumman also is requesting declarations from the Court that: (a) the date of the first public disclosure of the Offer to Exchange, for purposes of the Control Share Acquisition Law, was March 4, 2002 and (b) the solicitation, acceptance and voting of proxies at the Special Meeting does not make Northrop Grumman an "interested shareholder" as defined in Ohio's business combination law. No assurance can be provided as to the time which may be required for a final decision with respect to the issues presented, or as to the outcome of this lawsuit.

On March 4, 2002, TRW filed a lawsuit in the United States District Court for the Southern District of Ohio against Northrop Grumman, the Attorney General of Ohio, the Director of Ohio's Department of Commerce and the Commissioner of Ohio's Division of Securities. The lawsuit seeks a judgment that Ohio's Control Share Acquisition Law, business combination law and control bid law are constitutional.

The Southern District action has been stayed by orders of both the Southern District Court and the Northern District Court. On March 18, 2002, Northrop Grumman filed a motion seeking a preliminary injunction, preventing the application of the Ohio Control Share Acquisition Law and the Ohio Merger Moratorium Law to the Offer to Exchange. In the alternative, Northrop Grumman seeks (a) to enjoin the application of the provision of the Ohio Control Share Acquisition Law requiring the exclusion of votes relating to interested shares, to the extent it seeks to disenfranchise independent shareholders who purchased \$250,000 or more in TRW shares, either alone or in concert with others, after the public announcement of the Offer to Exchange, or (b) to prevent TRW from employing various restrictive and discriminatory presumptions and procedures at the Special Meeting. The parties were ordered to file position papers by March 29, 2002, after which the Northern District Court will determine how and when to decide Northrop Grumman's motion.

#### **SOLICITATION OF PROXIES**

Proxies may be solicited by mail, telephone, telecopier, in person and over the internet. Solicitations may be made by directors, officers, investor relations personnel and other employees of Northrop Grumman, none of whom will receive additional compensation for such solicitations. Northrop Grumman has requested banks, brokerage houses and other custodians, nominees and fiduciaries to forward all of its solicitation materials to the beneficial owners of the TRW shares they hold of record. Northrop Grumman will reimburse these record holders for customary clerical and mailing expenses incurred by them in forwarding these materials to their customers.

Northrop Grumman has retained D.F. King & Co., Inc. ( D.F. King ) for solicitation and advisory services in connection with this proxy solicitation. D.F. King will be paid a fee estimated not to exceed \$2,750,000 for acting (a) as proxy solicitor in connection with this Proxy Statement, (b) as proxy solicitor in connection with the special meeting, and (c) as Information Agent in connection with the Offer to Exchange. D.F. King may also receive additional reasonable and customary compensation for providing additional advisory services in connection with this proxy solicitation and any other proxy solicitations contemplated by this Proxy Statement. Northrop Grumman has also agreed to reimburse D.F. King for its reasonable out-of-pocket expenses and to indemnify D.F. King against certain liabilities and expenses, including liabilities and expenses under the U.S. federal securities laws. D.F. King will solicit proxies from individuals, brokers, banks, bank nominees and other institutional holders.

Northrop Grumman has retained Salomon Smith Barney Inc. to act as the dealer manager in connection with the Offer to Exchange and to provide various financial advisory services to Northrop Grumman in connection with the Offer to Exchange and any subsequent combination of TRW with Northrop Grumman or its wholly-owned subsidiary. Salomon Smith Barney will receive reasonable and customary compensation for these services and will be reimbursed for out-of-pocket expenses, including reasonable expenses of counsel and other advisors. Northrop Grumman has agreed to indemnify Salomon Smith Barney and related persons against various liabilities and expenses in connection with its services as the dealer manager and financial advisor, including various liabilities and expenses under the U.S. state and federal securities laws. From time to time, Salomon Smith Barney and its affiliates may actively trade the debt and equity securities of Northrop Grumman and TRW for their own account or for the accounts of customers and, accordingly, may hold a long or short position in those securities. Salomon Smith Barney has in the past performed various investment banking and financial advisory services for Northrop Grumman for which they have received customary compensation.

In connection with Salomon Smith Barney's engagement as dealer manager and financial advisor, Northrop Grumman anticipates that certain employees of Salomon Smith Barney may communicate in person, by telephone or otherwise with a limited number of institutions, brokers or other persons who are shareholders of TRW, which activities could involve or be deemed to constitute the solicitation of proxies. Salomon Smith Barney will not receive any additional fee for or in connection with such activities by employees of Salomon Smith Barney apart from the fees it is otherwise entitled to receive as described above.

Northrop Grumman has retained Kekst and Company as its public relations advisor in connection with this proxy solicitation. Kekst and Company will be paid reasonable and customary compensation for its services, and Northrop Grumman has agreed to reimburse Kekst and Company for any out-of-pocket expenses incurred in connection with those services.

The entire expense of this proxy solicitation is being borne by Northrop Grumman. Northrop Grumman will not seek reimbursement for such expenses from TRW. Costs incidental to these proxies include expenditures for printing, postage, legal and related expenses and are expected to be approximately \$3,000,000.

If Northrop Grumman should ultimately elect to amend or supplement the terms of any of the shareholder proposals described in this Proxy Statement or present additional proposals prior to the Annual Meeting, Northrop Grumman will distribute information regarding such changes or additions to TRW shareholders in compliance with applicable law and, in appropriate circumstances, will provide TRW shareholders with a reasonable opportunity to revoke any shareholder proxies previously given prior to the Annual Meeting.

#### **PROPOSALS FOR 2003 ANNUAL MEETING**

According to TRW's proxy statement for the Annual Meeting, shareholder proposals for TRW's 2003 annual shareholders meeting must be received by TRW no later than November 4, 2002 in order to be eligible to be included in the TRW's proxy statement and form of proxy for that meeting. Proposals for the 2003 annual shareholders meeting must be submitted in writing and sent to TRW at TRW Inc., 1900 Richmond Road, Cleveland, Ohio 44124, attention: Secretary.

According to TRW's proxy statement for the Annual Meeting, any TRW shareholder who intends to present a shareholder proposal at TRW's 2003 annual shareholders meeting, other than pursuant to Rule 14a-8 under the Securities Exchange Act of 1934, as amended, must provide TRW notice of the proposal no later than January 18, 2003, or TRW's management will have discretionary voting authority with respect to such proposal without providing any advice on the nature of the matter in TRW's proxy statement for TRW's 2003 annual shareholders meeting.

#### **INFORMATION ABOUT TRW**

TRW is an Ohio corporation with its principal executive offices located at 1900 Richmond Road, Cleveland, Ohio 44124. TRW's telephone number is (216) 291-7000.

TRW is subject to the informational requirements of the Securities Exchange Act of 1934, as amended, and, in accordance therewith, files reports and other information with the Commission. Reports, proxy statements and other information filed by TRW may be obtained from the Commission, upon payment of the Commission's customary charges, by writing to its principal office at 450 Fifth Street, N.W., Judiciary Plaza, Room 1024, Washington, D.C. 20549. Such materials also are available for inspection and copying at the principal office of the Commission at the address set forth immediately above, at the Commission's regional offices at 233 Broadway, New York, New York 10279 and 175 W. Jackson Boulevard, Suite 900, Chicago, Illinois 60604. This information also is available at the Commission's website at <http://www.sec.gov>.

### INFORMATION ABOUT NORTHROP GRUMMAN

Northrop Grumman is a leading global aerospace and defense company providing a wide range of products and services in defense and commercial electronics, systems integration, information technology and nuclear and non-nuclear shipbuilding and systems. As a prime contractor, principal subcontractor, partner, or preferred supplier, Northrop Grumman participates in many high-priority defense and commercial technology programs in the United States and abroad. Northrop Grumman is aligned into six business sectors: Electronic Systems, Information Technology, Integrated Systems, Newport News, Ship Systems and Component Technologies.

Northrop Grumman is a Delaware holding company formed in connection with Northrop Grumman's acquisition of Litton Industries, Inc. in April 2001. Northrop Grumman's principal executive offices are located at 1840 Century Park East, Los Angeles, California 90067 and its telephone number is (310) 553-6262.

Northrop Grumman is subject to the informational requirements of the Securities Exchange Act of 1934, as amended, and, in accordance therewith, files reports and other information with the Commission. Reports, proxy statements and other information filed by Northrop Grumman may be obtained from the Commission at the same locations and by following the same procedures described above in the section entitled "Information About TRW."

### OTHER INFORMATION

Certain directors, executive officers, employees and other representatives of Northrop Grumman who may assist D.F. King in soliciting proxies are listed in the attached Schedule I. Schedule II sets forth certain information regarding the TRW shares owned by Northrop Grumman, its Directors, executive officers and employees and others who may solicit proxies. Schedule III sets forth certain publicly available information regarding the TRW shares held by TRW's principal shareholders and its management.

**This Proxy Statement is neither a request for the tender or exchange of TRW shares nor an offer with respect thereto. Northrop Grumman's Offer to Exchange is being made only by means of the Offer to Exchange, as filed with the Commission.**

**Please indicate support for the Northrop Grumman proposed resolutions described in this Proxy Statement by completing, signing and dating the enclosed GREEN proxy card and promptly returning it in the enclosed envelope to:**

**Northrop Grumman Corporation  
c/o D.F. King & Co., Inc.  
Wall Street Station - P.O. Box 411  
New York, New York 10269-0069**

**No postage is necessary if the envelope is mailed in the United States.**

**If your TRW shares are held in the name of a bank, broker or other nominee holder, please advise each such nominee holder to vote FOR the three proposed Northrop Grumman resolutions described above.**

### NORTHROP GRUMMAN CORPORATION

March 29, 2002

**SCHEDULE I**

**INFORMATION CONCERNING PERSONS WHO MAY SOLICIT PROXIES**

The following tables set forth the name of each Director, executive officer, and certain employees and other representatives of Northrop Grumman who may assist D.F. King in soliciting proxies from TRW shareholders. Unless otherwise noted, each person's business address is 1840 Century Park East, Los Angeles, California 90067. None of the officers, directors or employees of Northrop Grumman will receive compensation for soliciting proxies other than their ordinary compensation as an officer, director or employee, as the case may be.

**DIRECTORS AND EXECUTIVE OFFICERS OF NORTHROP GRUMMAN**

<b>Name</b>	<b>Present Principal Occupation or Employment</b>
John T. Chain, Jr.	Director of Northrop Grumman; General, United States Air Force (Ret.) and Chairman of the Board, Thomas Group, Inc.
Lewis W. Coleman	Director of Northrop Grumman; President, Gordon and Betty Moore Foundation.
Vic Fazio	Director of Northrop Grumman; Senior Partner, Clark & Weinstock.
Phillip Frost	Director of Northrop Grumman; Chairman of the Board of Directors and Chief Executive Officer of IVAX Corporation.
Kent Kresa	Director of Northrop Grumman; Chairman and Chief Executive Officer of Northrop Grumman.
Charles R. Larson	Director of Northrop Grumman; Admiral, United States Navy (Ret.).
Jay H. Nussbaum	Director of Northrop Grumman; Executive Vice President of KPMG Consulting, Inc.
Aulana L. Peters	Director of Northrop Grumman; Retired partner of the law firm of Gibson, Dunn & Crutcher LLP.
John Brooks Slaughter	Director of Northrop Grumman; President and Chief Executive Officer, The National Action Council for Minorities in Engineering, Inc.
Ronald D. Sugar	Director of Northrop Grumman; President and Chief Operating Officer.
Herbert W. Anderson	Corporate Vice President and President, Information Technology Sector of Northrop Grumman.
Frank G. Brandenburg	Corporate Vice President and President, Component Technologies Sector of Northrop Grumman
Phillip A. Dur	Corporate Vice President and President, Ship Systems Sector of Northrop Grumman.
J. Michael Hateley	Corporate Vice President and Chief Human Resources and Administrative Officer of Northrop Grumman.
Robert W. Helm	Corporate Vice President, Government Relations of Northrop Grumman.
Robert P. Iorizzo	Corporate Vice President and President, Electronic Systems Sector of Northrop Grumman.
John H. Mullan	Corporate Vice President and Secretary of Northrop Grumman.

<u>Name</u>	<u>Present Principal Occupation or Employment</u>
Albert F. Myers	Corporate Vice President and Treasurer of Northrop Grumman.
Roseanne P. O'Brien	Corporate Vice President, Communications of Northrop Grumman.
W. Burks Terry	Corporate Vice President and General Counsel of Northrop Grumman.
Thomas C. Schievelbein	Corporate Vice President and President, Newport News Sector of Northrop Grumman.
Scott J. Seymour	Corporate Vice President and President, Integrated Systems Sector of Northrop Grumman.
Richard B. Waugh, Jr.	Corporate Vice President and Chief Financial Officer of Northrop Grumman.
Sandra J. Wright	Corporate Vice President and Controller of Northrop Grumman.

**CERTAIN EMPLOYEES OF NORTHROP GRUMMAN WHO MAY ALSO SOLICIT PROXIES**

<u>Name</u>	<u>Present Principal Occupation or Employment</u>
Gaston Kent	Vice President, Investor Relations of Northrop Grumman.
Frank Moore	Public Relations Department of Northrop Grumman.

**OTHER REPRESENTATIVES OF NORTHROP GRUMMAN WHO MAY ALSO SOLICIT PROXIES**

Although Salomon Smith Barney does not admit that it or any of its directors, officers, employees or affiliates is a participant as defined in Schedule 14A promulgated by the Commission under the Securities Exchange Act of 1934, as amended, or that Schedule 14A requires the disclosure of certain information concerning them, the following employees of Salomon Smith Barney may communicate with TRW's shareholders in a manner that could involve or be deemed to be assisting Northrop Grumman in soliciting proxies from TRW's shareholders. The principal business address of each Salomon Smith Barney employee named below is Salomon Smith Barney Inc., 388 Greenwich Street, New York, New York 10013.

<u>Name</u>	<u>Present Office or Other Principal Occupation or Employment</u>
Petros G. Kitsos	Managing Director
Brian C. Link	Vice President
Brian D. Yick	Associate
Nathan Gordon	Financial Analyst
Matthew Nimtz	Financial Analyst

**SCHEDULE II**

**SHARES OF TRW COMMON STOCK OWNED BY NORTHROP GRUMMAN, ITS DIRECTORS,  
OFFICERS AND EMPLOYEES, AND BY OTHERS WHO MAY SOLICIT PROXIES**

On the date hereof, the Ronald D. Sugar Revocable Trust dated as of October 20, 1995, of which Ronald D. Sugar, a Director and the President and Chief Executive Officer of Northrop Grumman, serves as Trustee, owns 21,475 Common Shares.

Northrop Grumman beneficially owns four Common Shares.

Salomon Smith Barney engages in a full range of investment banking, securities trading, market-making and brokerage services for institutional and individual clients. In the ordinary course of its brokerage business, Salomon Smith Barney trades securities of TRW and has engaged in numerous transactions for its own account and for the accounts of its customers during the past two years. The total number of such transactions during this period was approximately 34,000. Accordingly, it is impracticable to list each such transaction. As of March 7, 2002, Salomon Smith Barney and its affiliates were the holders of record of 362,585 Common Shares, of which 24,332 Common Shares were held for its own account and 338,253 Common Shares were held for customer accounts.

In the past, Salomon Smith Barney has acted as financial advisor to third parties in connection with possible transactions with TRW. In addition, Salomon Smith Barney's affiliate, Citibank, N.A., has in the past participated and currently participates as a lender in syndicated loans to TRW.

Except as disclosed above, neither Northrop Grumman, its Directors, its executive officers nor any of the other persons named in Schedule I above, (i) is the beneficial or record owner of any securities of TRW or (ii) has purchased or sold any securities of TRW within the past two years, borrowed any funds for the purpose of acquiring or holding any securities of TRW, or is or was within the past year a party to any contract, arrangement or understanding with any person with respect to any securities of TRW. Except as disclosed above, there have not been any transactions between TRW and Northrop Grumman or any of the other persons named in Schedule I above since the beginning of TRW's last fiscal year and, other than the proposed acquisition of TRW described in this document, none of Northrop Grumman or any of such other persons, or any associate of the foregoing persons or any other person who may be deemed a participant in this proxy solicitation has any arrangement or understanding with any person with respect to any future employment by TRW or its affiliates, or with respect to any future transactions to which TRW or its affiliates will or may be a party.

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**SCHEDULE III**
**BENEFICIAL OWNERSHIP OF TRW COMMON SHARES**

Set forth below is information regarding Common Shares owned by (i) those persons owning more than 5% of the outstanding Common Shares and (ii) directors and executive officers of the Company as a group. Such information is derived from TRW's proxy statement for the 2002 Annual Meeting and certain filings on Schedule 13G, as described in the footnotes below.

**SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS**

Name and Address of Beneficial Owner	Number of Shares and Nature of Beneficial Ownership(1)	Percent of Class
The TRW Employee Stock Ownership and Savings Plan 1900 Richmond Road Cleveland, Ohio 44124	21,687,649(2)	17.1%
Capital Research and Management Company 333 South Hope Street Los Angeles, California 90071	13,058,300(3)	10.3%
FMR Corp. 82 Devonshire Street Boston, Massachusetts 02109	7,185,623(4)	5.7%

- (1) Each beneficial owner listed in the table certified in its Schedule 13G that, to the best of its knowledge and belief, the TRW Common Shares beneficially owned by it was acquired in the ordinary course of business and not for the purpose of changing or influencing control of TRW.
- (2) Putnam Fiduciary Trust Company, One Post Office Square, Boston, Massachusetts 02109, served as trustee of The TRW Employee Stock Ownership and Savings Plan during 2001. Putnam Fiduciary Trust Company disclaims beneficial ownership of the shares, as it does not retain discretionary authority to buy, sell or vote the securities. The TRW Employee Stock Ownership and Savings Plan reported shared voting and dispositive power over all the shares beneficially owned.
- (3) Capital Research and Management Company filed Amendment No. 4 to its Statement of Beneficial Ownership on Schedule 13G on February 11, 2002, reporting beneficial ownership of 13,058,300 TRW Common Shares. Of these shares, Capital Research and Management Company reported that it has sole dispositive power over 13,058,300 shares and voting power over no shares. Capital Research and Management Company is deemed to be the beneficial owner of these shares as a result of acting as investment adviser to various investment companies registered under the Investment Company Act of 1940. Capital Research and Management Company has disclaimed beneficial ownership of all 13,058,300 Common Shares.
- (4) FMR Corp., Edward C. Johnson 3d and Abigail P. Johnson jointly filed Amendment No. 3 to their Statement of Beneficial Ownership on Schedule 13G on February 14, 2002, reporting beneficial ownership of 7,185,623 TRW Common Shares. Of the total amount held by FMR Corp., (a) 6,668,713 shares are beneficially owned by Fidelity Management & Research Company as a result of its acting as investment adviser to various investment companies registered under the Investment Company Act of 1940, (b) 300,882 shares are beneficially owned by Fidelity Management Trust Company as a result of its serving as investment manager of institutional accounts, (c) 728 shares are beneficially owned by Strategic



Advisers, Inc. as a result of its having sole dispositive power over securities held for individuals to which it provides investment advisory services as an investment adviser under the Investment Company Act of 1940, and (d) 215,300 shares are beneficially owned by Fidelity International Limited. Fidelity Management & Research Company, Fidelity Management Trust Company and Strategic Advisors, Inc. are wholly-owned subsidiaries of FMR Corp. A partnership controlled by the controlling group of FMR Corp. owns 39.89 percent of the voting stock of Fidelity International Limited. FMR Corp. (through its control of Fidelity Management Trust Company) has sole power to vote 222,882 shares and sole dispositive power over 300,882 shares. FMR Corp. has no voting power over 78,000 shares owned by the institutional accounts managed by Fidelity Management Trust Company. FMR Corp. (through its control of Fidelity Management & Research Company) has sole dispositive power over an additional 6,668,713 shares. The sole voting power of such 6,668,713 shares resides with the Boards of Trustees of the Fidelity Funds. Fidelity International Limited has sole power to vote and the sole power to dispose of 215,300 shares. Edward C. Johnson 3d and Abigail P. Johnson are control persons of FMR Corp. Robert M. Gates, a TRW Director, is a trustee of The Fidelity Funds.

### SECURITY OWNERSHIP OF TRW MANAGEMENT

The information in the following table is derived from TRW's proxy statement for the 2002 Annual Meeting and shows the Common Share ownership for the Directors and executive officers of TRW as reported by TRW as of the close of business on February 22, 2002. Unless otherwise indicated in a footnote, sole voting and investment power in the shares owned are held either by the named individual alone or by the named individual and his or her spouse.

Name	Shares Beneficially Owned (1)	Exercisable Options (2)	Deferred Share Units (3)	Percent of Class
M. H. Armacost	6,386	9,500	2,311	*
A. E. Baratz	248	0	0	*
D. M. Cote	82,870	0	29,966	*
M. Feldstein	7,136	8,000	0	*
K. W. Freeman	875	0	0	*
R. M. Gates	5,559	9,500	0	*
J. T. Gorman	223,736	1,510,000	0	1.4%
T. W. Hannemann	42,740	240,333	44,978	*
G. H. Heilmeyer	7,917	9,500	0	*
C. R. Hollick	2,081	5,000	0	*
K. N. Horn	6,786	8,000(4)	0	*
H. V. Knicely	23,201	220,333	0	*
D. B. Lewis	5,558	9,500	0	*
L. M. Martin	6,286	9,500	1,926	*
P. A. Odeen	10,596	125,000	2,508	*
J. C. Plant	26,000	73,332	0	*
G. L. Summe	248	0	0	*
All Directors and executive officers as a group	597,523	2,662,562	85,755	2.6%

\* Less than 1 percent.

- (1) Includes TRW Common Shares held in The TRW Employee Stock Ownership and Savings Plan, TRW Common Shares that have been automatically deferred under the deferred compensation plan for non-employee Directors and shares of restricted stock awarded to certain executive officers.
- (2) In accordance with the rules of the Securities and Exchange Commission, this column shows the number of shares that may be acquired within 60 days of February 22, 2002, upon exercise of stock options.

- (3) This column shows phantom units of TRW Common Shares that have been credited under deferred compensation plans and certain other nonqualified benefit plans. The phantom units are settled in cash and are not included for the purpose of calculating the percent of shares outstanding.
- (4) This figure includes an option for 1,500 Common Shares, which Mrs. Horn has transferred to her child.

Except as otherwise noted, the information concerning TRW in this Proxy Statement has been taken from or is based upon documents and records on file with the Commission and other publicly available information. Northrop Grumman disclaims any responsibility for the accuracy or completeness of the information contained in such documents and records, or for any failure by TRW or any other third party to disclose events that may have occurred any may affect the significance or accuracy of any such information but which are unknown to Northrop Grumman.

**ANNEX A**  
**OFFER TO EXCHANGE**

The information in this offer to exchange may change. Northrop Grumman may not complete the exchange offer and issue these securities until the registration statement filed with the Securities and Exchange Commission is effective. This offer to exchange is not an offer to sell these securities and Northrop Grumman is not soliciting offers to buy these securities in any state where the offer is not permitted.

**NORTHROP GRUMMAN CORPORATION**

**Offer To Exchange Each Outstanding Share of Common Stock**

of

**TRW INC.**

for

**Shares of Common Stock of Northrop Grumman Corporation valued at \$47.00**

and

**Each Outstanding Share of Serial Preference Stock II**

of

**TRW INC.**

for

**Shares of Common Stock of Northrop Grumman Corporation valued at \$47.00  
multiplied by the then-effective conversion rate of the applicable Series of Serial Preference Stock II**

by

**NORTHROP GRUMMAN CORPORATION**

**in each case subject to the procedures and limitations described in this offer  
to exchange and the related letters of transmittal.**

The offer to exchange of Northrop Grumman Corporation, a Delaware corporation ( Northrop Grumman ), and the withdrawal rights of the shareholders of TRW Inc., an Ohio corporation ( TRW ), will expire at 12:00 midnight, New York City time, on March 29, 2002, unless extended. TRW shares tendered pursuant to the offer to exchange may be withdrawn at any time prior to the expiration of the offer to exchange but not during any subsequent offering period.

Northrop Grumman hereby offers, upon the terms and subject to the conditions set forth in this offer to exchange and in the related letters of transmittal, to issue shares of Northrop Grumman common stock, par value \$1.00 per share, (together with associated rights to purchase Series A junior participating preferred stock) for each of the issued and outstanding shares of (a) common stock, par value \$0.625 per share, of TRW (the TRW common stock ), (b) Cumulative Serial Preference Stock II, \$4.40 Convertible Series 1, no par value per share, of TRW (the Series 1 Shares ) and (c) Cumulative Serial Preference Stock II, \$4.50 Convertible Series 3, no par value per share, of TRW (the Series 3 Shares and, together with the TRW common stock and the Series 1 Shares, capital stock or TRW shares ). Each share of TRW common stock may be exchanged for a number of shares of Northrop Grumman common stock equal to the exchange ratio, as defined below. Each Series 1 Share and each Series 3 Share may be exchanged for a number of shares of Northrop Grumman common stock equal to the then-effective conversion rate for the Serial Preference Stock II multiplied by the exchange ratio. The method for calculating the conversion rates for the Series 1 Shares and the Series 3 Shares is provided in TRW s amended articles of incorporation. See The Offer to Exchange beginning on page 27 for a discussion of the conversion rates. As of March 25, 2002, TRW reported that the conversion ratios for the Series 1 Shares and Series 3 Shares were 8.8 and 7.448, respectively.

## Edgar Filing: TRW INC - Form DEFC14A

Northrop Grumman will determine the exact exchange ratio (the exchange ratio ) by dividing \$47.00 by the average of the closing sale prices for a share of Northrop Grumman common stock on the New York Stock Exchange as reported in The Wall Street Journal over the five consecutive trading days ending immediately prior to the second trading day prior to the expiration of the offer to exchange but in no event will the exchange ratio be more than 0.4563 (\$47.00/\$103.00) or less than 0.4159 (\$47.00/\$113.00). The closing price of Northrop Grumman common stock on the New York Stock Exchange on March 1, 2002, the last trading day before the offer to exchange commenced, was \$107.75. The closing price of Northrop Grumman common stock on the New York Stock Exchange on March 27, 2002, the last trading day before the filing of this amendment to the offer to exchange, was \$111.50.

The purpose of the offer to exchange is for Northrop Grumman to acquire control of, and ultimately the entire equity interest in, TRW. Northrop Grumman intends, promptly after completion of the offer to exchange, to seek to have TRW complete a merger (the TRW merger) with Northrop Grumman, or a wholly-owned subsidiary of Northrop Grumman, in which each outstanding share of capital stock of TRW (except for treasury shares of TRW and shares beneficially owned directly or indirectly by Northrop Grumman for its own account) would be converted into the right to receive shares of Northrop Grumman common stock at the same exchange ratio as used in the offer to exchange, subject to dissenters rights under Ohio law.

Tenders of TRW shares pursuant to the offer to exchange will be effective, and Northrop Grumman shall have the right to acquire tendered TRW shares, only at such time as Section 1704 of the Ohio Revised Code shall not prohibit or delay the TRW merger. No tender of TRW shares shall be effective, and Northrop Grumman shall have no right to acquire tendered TRW shares, prior to such time. This provision is referred to herein as the 1704 Limitation.

Northrop Grumman's obligation to exchange Northrop Grumman common stock for TRW capital stock is subject to the 1704 Limitation and each of the conditions listed under The Offer to Exchange Conditions to the Offer to Exchange beginning on page 39.

Northrop Grumman's common stock trades on the New York Stock Exchange and the Pacific Exchange under the symbol NOC, and TRW's common stock trades on the New York Stock Exchange, the Pacific Exchange, the Chicago Stock Exchange and the Philadelphia Stock Exchange under the symbol TRW.

**See Risk Factors beginning on page 10 for a discussion of various factors that shareholders should consider about the offer to exchange.**

**Northrop Grumman is not asking TRW shareholders for a proxy in this document and TRW shareholders are requested not to send a proxy. Any solicitation of proxies only will be made pursuant to separate proxy solicitation materials complying with the requirements of Section 14(a) of the Securities Exchange Act of 1934.**

**Neither the Securities and Exchange Commission ( SEC ) nor any state securities commission has approved or disapproved of these securities or passed upon the adequacy or accuracy of this offer to exchange. Any representation to the contrary is a criminal offense.**

**The Dealer Manager for the Offer to Exchange is**

**Salomon Smith Barney**

The date of this offer to exchange is March 4, 2002, as amended on March 28, 2002.

This offer to exchange incorporates important business and financial information about Northrop Grumman and TRW from documents filed with the SEC that have not been included in, or delivered with, this offer to exchange. This information is available on the SEC's website at <http://www.sec.gov> and from other sources. See "Additional Information" beginning on page 61.

TRW shareholders may also request copies of these documents from Northrop Grumman, without charge, upon written or oral request to Northrop Grumman's information agent, D. F. King & Co., Inc., 77 Water Street, New York, New York 10005, toll-free at (800) 755-7250 or by calling collect at (212) 269-5550. TRW shareholders may call the toll free number above to learn the exchange ratio starting on the second trading day prior to the expiration of the offer to exchange. In addition, TRW shareholders may call the toll free number above at any time during the offer to exchange to determine the exchange ratio that would be in effect assuming the offer to exchange had expired on the date of the call.

**In order to receive timely delivery of the documents, TRW shareholders must make requests no later than March 22, 2002 (five business days before the initially scheduled expiration date of the offer to exchange).**

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**SUMMARY**

This summary does not contain all of the information that is important to TRW shareholders. To fully understand Northrop Grumman's offer to exchange, TRW shareholders should carefully read this entire offer to exchange and all other documents to which this offer to exchange refers. See *Additional Information* beginning on page 61. References to *Northrop Systems* refer to Northrop Grumman Systems Corporation, formerly Northrop Grumman Corporation; references to *Northrop Grumman* refer to Northrop Grumman Corporation, formerly NNG, Inc.; references to *Litton* refer to Litton Industries, Inc.; references to *Newport News* refer to Newport News Shipbuilding Inc., formerly Purchaser Corp. I; and references to *TRW* refer to TRW Inc.

**The Offer to Exchange (Page 27)**

Under the terms of the offer to exchange, Northrop Grumman will exchange shares of newly issued Northrop Grumman common stock (together with associated rights to purchase Series A junior participating preferred stock) for each of the issued and outstanding (a) shares of TRW common stock, (b) Series 1 Shares and (c) Series 3 Shares. Each share of TRW common stock may be exchanged for a number of shares of Northrop Grumman common stock equal to the exchange ratio. Each Series 1 Share may be exchanged for a number of shares of Northrop Grumman common stock equal to the then-effective conversion rate for the Series 1 Shares multiplied by the exchange ratio, and each Series 3 Share may be exchanged for a number of shares of Northrop Grumman common stock equal to the then-effective conversion rate for the Series 3 Shares multiplied by the exchange ratio. See *The Offer to Exchange* beginning on page 27 for a discussion of the conversion rates.

Northrop Grumman will determine the exact exchange ratio by dividing \$47.00 by the average of the closing sale prices for a share of Northrop Grumman common stock on the New York Stock Exchange as reported in *The Wall Street Journal* over the five consecutive trading days ending immediately prior to the second trading day before the expiration of the offer to exchange but in no event will the exchange ratio be more than 0.4563 (\$47.00/\$103.00) or less than 0.4159 (\$47.00/\$113.00).

By way of illustration, the following table provides examples of the exchange ratio calculated at various closing sale prices of Northrop Grumman common stock.

<u>Northrop Grumman Average Closing Price</u>	<u>Exchange Ratio</u>	<u>Implied Value</u>
\$101.00	0.4563	\$46.09
\$103.00	0.4563	\$47.00
\$105.00	0.4476	\$47.00
\$107.00	0.4393	\$47.00
\$109.00	0.4312	\$47.00
\$111.00	0.4234	\$47.00
\$113.00	0.4159	\$47.00
\$115.00	0.4159	\$47.83

The offer to exchange shares of common stock of Northrop Grumman valued at \$47.00 for shares of the outstanding capital stock of TRW common stock represented a premium of 18% over the closing price of TRW common stock on the New York Stock Exchange on February 21, 2002, the last trading day before the public announcement of Northrop Grumman's proposal for a business combination of Northrop Grumman and TRW, a premium of 22% over the average trading price for the twelve months prior to February 21, 2002 and 4% over the highest closing price of TRW common stock for the twelve months prior to February 21, 2002. Since Northrop Grumman's announcement, the \$47 offer price represented a discount in relation to the trading price of the TRW common stock, and on March 27, 2002, the last trading day before the filing of this amendment to the offer to exchange, the \$47 offer price represented a discount of 9% under the closing price of TRW common stock on the New York Stock Exchange.

Northrop Grumman will issue a press release before 9:00 A.M., New York City time, on the second trading day before the offer to exchange expires, announcing (i) the exchange ratio assuming expiration of the offer

to exchange as scheduled, (ii) the average closing price of the Northrop Grumman common stock over the previous five consecutive trading days and (iii) the then-effective conversion rates of the Series 1 Shares and Series 3 Shares. If for any reason the expiration date is subsequently extended, a revised exchange ratio will be announced prior to the new expiration date.

TRW shareholders will not receive any fractional Northrop Grumman common stock. Instead, shareholders will receive cash in an amount equal to the value of the fractional Northrop Grumman common stock that shareholders would otherwise have been entitled to receive.

Northrop Grumman intends, promptly after completion of the offer to exchange, to seek to merge TRW with Northrop Grumman or a wholly owned subsidiary of Northrop Grumman. In the TRW merger, each share of TRW capital stock that has not been exchanged in the offer to exchange (except for treasury shares of TRW and shares beneficially owned directly or indirectly by Northrop Grumman for its own account) would be converted into the right to receive shares of Northrop Grumman common stock at the same exchange ratio as used in the offer to exchange, subject to dissenters' rights under Ohio law. See *The Offer to Exchange* beginning on page 27. Upon completion of the offer to exchange and the TRW merger, the former TRW shareholders will own a maximum of 34% of the shares of Northrop Grumman common stock.

#### **Information About Northrop Grumman and TRW (Page 20)**

##### **Northrop Grumman**

Northrop Grumman Corporation  
1840 Century Park East  
Los Angeles, California 90067  
(310) 553-6262

Northrop Grumman provides technologically advanced, innovative products, services and solutions in defense and commercial electronics, information technology, systems integration and nuclear and non-nuclear shipbuilding and systems. As a prime contractor, principal subcontractor, partner, or preferred supplier, Northrop Grumman participates in many high-priority defense and commercial technology programs in the United States and abroad. While Northrop Grumman is subject to the usual vagaries of the marketplace, it is also affected by the unique characteristics of the defense industry and by certain elements peculiar to its own business mix. It is common in this industry for work on major programs to be shared among a number of companies. A company competing to be a prime contractor may, upon ultimate award of the contract, turn out to be a subcontractor. It is not uncommon to compete with customers, and simultaneously on other contracts, to be either a supplier to, or a customer of, such competitor. The nature of major defense programs, conducted under binding contracts, allows companies that perform well to benefit from a level of program continuity unknown in many industries. While Northrop Grumman conducts most of its business with the U.S. Government, principally the Department of Defense (DOD), domestic and international commercial sales still represent a significant portion of its business.

Based on the closing price of Northrop Grumman common stock on the New York Stock Exchange on March 27, 2002, Northrop Grumman's market capitalization was approximately \$12.53 billion.

**TRW**

TRW Inc.  
1900 Richmond Road  
Cleveland, Ohio 44124  
(216) 291-7000

TRW is a U.S.-based international company that provides advanced technology products and services. The principal businesses of TRW and its subsidiaries are the design, manufacture and sale of products and the performance of systems engineering, research and technical services for industry and the U.S. Government in the automotive, information systems, defense and aerospace markets. In the fourth quarter of 2001, as a result of the reorganization and consolidation of TRW's automotive businesses, TRW combined its Chassis Systems, Occupant Safety Systems and Automotive Electronics segments into one Automotive segment. TRW currently operates its business in the following four operating segments:

Automotive;  
  
Systems;  
  
Space & Electronics;  
and  
  
Aeronautical  
Systems.

Based on the closing price of TRW common stock on the New York Stock Exchange on March 27, 2002, TRW's market capitalization was approximately \$6.54 billion.

**The Offer to Exchange Is Subject to the 1704 Limitation and Various Conditions (page 38)**

Tenders of TRW shares pursuant to the offer to exchange will be effective, and Northrop Grumman shall have the right to acquire tendered TRW shares, only at such time as the 1704 Limitation shall not prohibit or delay the TRW merger. No tender of TRW shares shall be effective, and Northrop Grumman shall have no right to acquire tendered TRW shares, prior to that time. See "The 1704 Limitation" beginning on page 38.

Northrop Grumman's obligation to exchange shares of Northrop Grumman's common stock for TRW shares pursuant to the offer to exchange is subject to a number of conditions, including, but not limited to, the following:

the tender of enough shares of TRW capital stock so that, after the completion of the offer to exchange, Northrop Grumman owns a majority of the then-outstanding TRW common stock on a fully diluted basis;

the expiration or termination of any waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, Council Regulation (EEC) No. 4064/89 of the Council of the European Union and any other applicable similar foreign laws or regulations;

the requisite approval of TRW's shareholders under the Ohio control share acquisition law or Northrop Grumman being satisfied, in its reasonable judgment, that such law is inapplicable or invalid;

the expiration or termination of the waiting period during which the Ohio Division of Securities may suspend the offer to exchange under the Ohio Revised Code, which waiting period expired on March 12, 2002; and

the approval of the issuance of shares of Northrop Grumman common stock pursuant to the offer to exchange and the TRW merger by the stockholders of Northrop Grumman.

These conditions and the other conditions to the offer to exchange are discussed under "The Offer to Exchange" "Conditions to the Offer to Exchange" beginning on page 39.

**The Receipt of Northrop Grumman Common Stock in Exchange for TRW Shares Pursuant to the Offer to Exchange and/or the TRW Merger is not Expected to be a Taxable Transaction to TRW Shareholders (Page 34)**

In the opinion of Gibson, Dunn & Crutcher LLP, counsel to Northrop Grumman, the exchange of TRW shares for Northrop Grumman shares pursuant to the offer to exchange and the TRW merger will be treated as a reorganization within the meaning of Section 368(a) of the Internal Revenue Code of 1986, as amended, which is referred to herein as the Code, provided that certain factual assumptions are satisfied. If the transactions so qualify, holders of TRW shares generally will not recognize any gain or loss for United States federal income tax purposes on the exchange of their TRW shares for Northrop Grumman common stock in the offer to exchange and the TRW merger, except for any gain or loss attributable to the receipt of cash in lieu of a fractional share of Northrop Grumman common stock. The qualification of the offer to exchange and the TRW merger as a reorganization is based on various factual assumptions, but there can be no assurance at the present time that such factual assumptions will in fact be satisfied. For more information, see The Offer to Exchange Material U.S. Federal Income Tax Consequences of the Offer to Exchange and the TRW Merger beginning on page 34.

**The Offer to Exchange Is Currently Scheduled to Expire on March 29, 2002 (Page 28)**

The offer to exchange is scheduled to expire at 12:00 midnight, New York City time, on March 29, 2002. The term expiration date means 12:00 midnight, New York City time, on March 29, 2002, unless Northrop Grumman extends the period of time for which the offer to exchange is open, in which case the term expiration date means the latest time and date on which the offer to exchange, as so extended, expires.

**The Offer to Exchange May Be Extended, Terminated or Amended (Page 29)**

Northrop Grumman expressly reserves the right, in Northrop Grumman's sole discretion, at any time or from time to time, to extend the period of time during which the offer to exchange remains open, and Northrop Grumman can do so by giving oral or written notice of the extension to the exchange agent. Northrop Grumman is not providing any assurance that it will exercise this right to extend the offer to exchange, although Northrop Grumman currently intends to do so until all conditions have been satisfied or, to the extent permissible, waived. During any extension except in the case of a subsequent offering period, all TRW shares previously tendered and not properly withdrawn will remain subject to the offer to exchange, subject to the right of each shareholder of TRW to withdraw his or her TRW shares.

Subject to the SEC's applicable rules and regulations, Northrop Grumman also reserves the right, in its sole discretion, at any time or from time to time:

- to delay its acceptance for exchange or the exchange of any TRW shares, or to terminate the offer to exchange, upon the failure of any of the conditions of the offer to exchange to be satisfied prior to the expiration date, or upon the failure of the condition relating to antitrust approvals to be satisfied at any time after the expiration date; and

- to waive any condition (other than the conditions relating to antitrust approvals, the absence of an injunction and the effectiveness of the registration statement for the Northrop Grumman common stock to be issued in the offer to exchange) or otherwise to delay, terminate or amend the offer to exchange in any respect, by giving oral or written notice of such delay, termination or amendment to the exchange agent and by making a public announcement. However, Northrop Grumman may not waive the 1704 Limitation.

Northrop Grumman will follow any extension, termination, amendment or delay, as promptly as practicable, with a public announcement. In the case of an extension, any related announcement will be issued no later than 9:00 A.M., New York City time, on the next business day after the previously scheduled expiration date. Subject to applicable law (including Rules 14d-4(c) and 14d-6(d) under the Exchange Act of 1934, as amended (the

Exchange Act ), which require that any material change in the information published, sent or given to TRW's shareholders in connection with the offer to exchange be promptly sent to those shareholders in a manner reasonably designed to inform them of that change) and without limiting the manner in which Northrop Grumman may choose to make any public announcement, Northrop Grumman assumes no obligation to publish, advertise or otherwise communicate any public announcement of this type other than by making a release to the Dow Jones News Service.

**The Exchange Shall Occur Promptly After the Expiration Date (Page 30)**

Upon the terms and subject to the conditions of the offer to exchange (including, if the offer to exchange is extended or amended, the terms and conditions of any extension or amendment), Northrop Grumman will accept for exchange, and will exchange, TRW shares validly tendered and not properly withdrawn promptly after the expiration date and promptly after they are tendered during any subsequent offering period that may apply.

**Tendered Shares May Be Withdrawn at Any Time Prior to the Exchange of Those Shares (Page 31)**

TRW shares tendered pursuant to the offer to exchange may be withdrawn at any time prior to the expiration date, and, unless Northrop Grumman previously accepted them pursuant to the offer to exchange, may also be withdrawn at any time after May 3, 2002.

**Northrop Grumman May Provide a Subsequent Offering Period (Page 29)**

Northrop Grumman may elect to provide a subsequent offering period of not more than twenty business days after the acceptance of TRW shares pursuant to the offer to exchange if the requirements of Rule 14d-11 under the Exchange Act have been met. TRW's shareholders will not have the right to withdraw TRW shares that they tender in the subsequent offering period, if any.

**Procedure for Tendering Shares (Page 31)**

For TRW shareholders to validly tender TRW shares pursuant to the offer to exchange, subject to the 1704 Limitation:

a properly completed and duly executed letter of transmittal, along with any required signature guarantees, or an agent's message in connection with a book-entry transfer, and any other required documents, must be received by the exchange agent at one of its addresses set forth on the back cover of this offer to exchange, and certificates for tendered TRW shares must be received by the exchange agent at one of those addresses, or those TRW shares must be tendered pursuant to the procedures for book-entry tender set forth herein (and a confirmation of receipt of that tender received), in each case before the expiration date; or

shareholders must comply with the guaranteed delivery procedures set forth in "The Offer to Exchange - Guaranteed Delivery" beginning on page 32.

**Reasons for the Offer to Exchange (Page 22)**

Northrop Grumman is proposing the offer to exchange and the TRW merger because it believes that the offer to exchange and the TRW merger will significantly benefit Northrop Grumman's stockholders, including TRW shareholders who would become Northrop Grumman stockholders by means of the offer to exchange and the TRW merger, and Northrop Grumman's customers. Northrop Grumman believes that the offer to exchange and the TRW merger will provide access to new product areas, increase diversification into new markets, increase market presence and opportunities, provide a complimentary product mix and increase operating efficiencies for the benefit of all Northrop Grumman stockholders, including the former TRW shareholders.

**Plans for TRW (Page 38)**

Northrop Grumman is making the offer to exchange in order to acquire control of, and ultimately the entire equity interest in, TRW. The offer to exchange is the first step in its acquisition of TRW and is intended to facilitate the acquisition of all TRW shares. Northrop Grumman intends, as soon as possible after completion of the offer to exchange, to seek to have TRW merge with Northrop Grumman or a wholly owned subsidiary of Northrop Grumman. The purpose of the TRW merger would be to acquire all TRW shares not exchanged in the offer to exchange. In the TRW merger, each outstanding share of TRW capital stock (except for treasury shares of TRW and shares beneficially owned directly or indirectly by Northrop Grumman for its own account) would be converted into the right to receive shares of Northrop Grumman common stock at the same exchange ratio used in the offer to exchange, subject to dissenters' rights under Ohio law.

Once Northrop Grumman has completed the TRW merger, Northrop Grumman expects that TRW would continue its current operations, except that it would cease to be publicly owned and would instead be wholly owned by Northrop Grumman. Northrop Grumman expects to promptly dispose of TRW's automotive business either by selling that business to a third party or parties or by spinning it off to the Northrop Grumman stockholders (including the former TRW shareholders), or a combination thereof.

**Dividend Policy of Northrop Grumman (Page 47)**

The holders of Northrop Grumman common stock receive dividends if and when declared by Northrop Grumman's board of directors out of legally available funds. For the past 13 fiscal quarters, with the last quarter ended December 31, 2001, Northrop Grumman has paid a cash dividend of \$0.40 per common share.

Following completion of the offer to exchange and the TRW merger, Northrop Grumman expects to continue paying quarterly cash dividends on a basis consistent with Northrop Grumman's past practice. However, the declaration and payment of dividends will depend upon business conditions, operating results, capital and reserve requirements, covenants in its debt instruments and Northrop Grumman's board of directors consideration of other relevant factors. Northrop Grumman can give TRW shareholders no assurance that Northrop Grumman will continue to pay dividends on its common stock in the future.

**No Dissenters' Rights in Connection with the Offer to Exchange Although Dissenters' Rights Will Exist in Connection with the TRW Merger (Page 36)**

No dissenters' rights are available in connection with the offer to exchange. If the TRW merger is consummated, however, TRW shareholders will have certain rights under the Ohio Revised Code to dissent and demand dissenters' rights and to receive payment of the fair cash value of their shares. TRW shareholders who perfect such rights by complying with the procedures set forth in Sections 1701.84 and 1701.85 of the Ohio Revised Code will have the fair cash value of their TRW shares determined by an Ohio trial court and will be entitled to receive a payment equal to such fair cash value from the surviving corporation. In addition, such dissenting TRW shareholders would be entitled to receive payment of a fair rate of interest at a rate determined by the trial court on the amount determined to be the fair cash value of their TRW shares. In determining the fair cash value of the shares, the court is required to take into account all relevant factors, excluding any appreciation or depreciation in market value resulting from the transactions. Accordingly, such determination could be based upon considerations other than, or in addition to, the market value of the TRW shares, including, among other things, asset values and earning capacity. A copy of Sections 1701.84 and 1701.85 of the Ohio Revised Code is provided in Annex B.

**Material Differences in Rights of Stockholders/Shareholders (Page 55)**

The governing documents of Northrop Grumman and TRW vary, and to that extent, TRW shareholders will have different rights once they become Northrop Grumman stockholders. Similarly, the laws of Ohio, TRW's

state of incorporation, differ from those of Delaware, Northrop Grumman's state of incorporation. The differences are described in more detail under "Comparison of Rights of Holders of Northrop Grumman Common Stock and TRW Capital Stock" beginning on page 55.

**Northrop Grumman Will Account for the Merger Using the Purchase Method (Page 46)**

Northrop Grumman will account for the TRW merger as a purchase for financial reporting purposes.

**Forward-Looking Statements May Prove Inaccurate (Page 64)**

Certain statements and assumptions in this offer to exchange and in the documents incorporated by reference contain or are based on forward-looking information and involve risks and uncertainties. Such forward-looking information includes statements as to the impact of the proposed acquisition on revenues and earnings. Such statements are subject to numerous assumptions and uncertainties, many of which are outside Northrop Grumman's control. These include governmental regulatory processes, Northrop Grumman's ability to successfully integrate the operations of TRW, achieving a successful disposition or other resolution with respect to the TRW automotive business, assumptions with respect to future revenues, expected program performance and cash flows, the outcome of contingencies including litigation, environmental remediation, divestitures of businesses, and anticipated costs of capital investments. Northrop Grumman's operations are subject to various additional risks and uncertainties resulting from its position as a supplier, either directly or as subcontractor or team member, to the U.S. Government and its agencies as well as to foreign governments and agencies. Actual outcomes are dependent upon many factors, including, without limitation, Northrop Grumman's successful performance of internal plans; government customers' budgetary restraints; customer changes in short-range and long-range plans; domestic and international competition in both the defense and commercial areas; product performance; continued development and acceptance of new products; performance issues with key suppliers and subcontractors; government import and export policies; acquisition or termination of government contracts; the outcome of political and legal processes; legal, financial, and governmental risks related to international transactions and global needs for military aircraft, military and civilian electronic systems and support and information technology; as well as other economic, political and technological risks and uncertainties and other risk factors set out in Northrop Grumman's filings from time to time with the SEC, including, without limitation, Northrop Grumman's reports on Form 10-K and Form 10-Q.

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## RISK FACTORS

In deciding whether to tender TRW shares for exchange pursuant to the offer to exchange, TRW shareholders should read carefully this offer to exchange and all other documents to which this offer to exchange refers. TRW shareholders should also carefully consider the following factors:

### **Successful Integration of the Northrop Grumman and TRW Businesses Is Not Assured**

Integrating and coordinating the operations and personnel of Northrop Grumman and TRW will involve complex technological, operational and personnel-related challenges. This process will be time-consuming and expensive and may disrupt the business of the companies. Additional elements of integration of Northrop Grumman's acquisitions of Litton and Newport News may require significant management time and attention. While the integration of Litton and Newport News is expected to be substantially complete by the time of the TRW merger, the integration of the companies may not timely result in the full benefits expected by Northrop Grumman. The difficulties, costs and delays that could be encountered may include:

unanticipated issues in integrating the information, communications and other systems;

negative impacts on employee morale and performance as a result of job changes and reassignments;

loss of customers;

unanticipated incompatibility of systems, procedures and operating methods;

unanticipated costs in terminating or relocating facilities and operations; and

the effect of complying with any government imposed organizational conflict-of-interest rules.

### **The Exchange Ratio Will Not be Known Until Two Full Trading Days Prior to Expiration of the Offer to Exchange**

The exchange ratio will be determined by dividing \$47.00 by the average of the closing sale prices for a share of Northrop Grumman common stock on the New York Stock Exchange as reported in the The Wall Street Journal over the five consecutive trading days ending immediately prior to the second trading day prior to the expiration of the offer to exchange. Accordingly, TRW shareholders will not know the exchange ratio until immediately prior to the opening of the last two trading days during which the offer to exchange is open. Further, the market price of Northrop Grumman common stock may change after the determination of the exchange ratio, and therefore the exchange ratio may not reflect the actual market price for Northrop Grumman common stock following completion of the offer to exchange.

### **The Exchange Ratio of the Offer to Exchange Could Work to the Disadvantage of TRW's Shareholders**

Northrop Grumman is offering to exchange shares of Northrop Grumman common stock designed to have a value of \$47.00 for each outstanding share of TRW common stock and for each outstanding share of the Serial Preference Stock II multiplied by the applicable conversion rate of the Serial Preference Stock II. However, because of the manner in which the exchange ratio is calculated, the Northrop Grumman common stock to be received by holders of TRW capital stock will have a value of \$47.00 per share only if the market price of the Northrop Grumman common stock is between \$103.00 and \$113.00. Holders of TRW capital stock will receive less than \$47.00 per share of value if the market price of the Northrop Grumman common stock is less than \$103.00 and will receive more than \$47.00 of value if the market price of the Northrop Grumman common stock is more than \$113.00.

### **The Receipt of Northrop Common Stock Could be Taxable to TRW Shareholders Depending on Facts Surrounding the Offer to Exchange and the TRW Merger**

Northrop Grumman does not plan to request a ruling from the Internal Revenue Service with regard to the tax consequences of the offer to exchange and/or the TRW merger. The offer to exchange and the TRW merger



are expected to qualify as a reorganization within the meaning of Section 368(a) of the Code provided that certain factual assumptions are satisfied. If the transaction does not qualify as a reorganization, a TRW shareholder's exchange of TRW shares for Northrop Grumman common stock in the offer to exchange or the TRW merger could be a taxable transaction, depending on the surrounding facts. TRW shareholders are urged to consult their tax advisors concerning the United States federal income and other tax consequences of participation in the offer to exchange and/or the TRW merger. For more information, see "The Offer to Exchange Material U.S. Federal Income Tax Consequences of the Offer to Exchange and the TRW Merger" beginning on page 34.

**Resales of Northrop Grumman Common Stock Following the Offer to Exchange May Cause the Market Price of that Stock to Fall**

As of March 21, 2002, Northrop Grumman had 112,349,073 shares of common stock outstanding and 19,098,587 shares subject to outstanding options and other rights to purchase or acquire. Northrop Grumman expects that it will issue a maximum of 58,132,790 shares of common stock in connection with the offer to exchange and the TRW merger. The issuance of these new shares and the sale of additional shares of Northrop Grumman's common stock that may become eligible for sale in the public market from time to time upon exercise of options could have the effect of depressing the market price for Northrop Grumman's common stock.

**The Trading Price of Northrop Grumman Common Stock May Be Affected by Factors Different from Those Affecting the Price of TRW Capital Stock**

Upon completion of the offer to exchange and the TRW merger, holders of TRW capital stock will become holders of Northrop Grumman common stock. Northrop Grumman's business differs from that of TRW, and Northrop Grumman's results of operations, as well as the trading price of Northrop Grumman common stock, may be affected by factors different from those affecting TRW's results of operations and the price of TRW capital stock.

**Northrop Grumman's Indebtedness Following Completion of the Offer to Exchange Will Be Higher Than Northrop Grumman's Existing Indebtedness**

The indebtedness of Northrop Grumman as of March 22, 2002 was approximately \$5.568 billion. Northrop Grumman's pro forma indebtedness as of December 31, 2001 giving effect to the offer to exchange and the TRW merger (as described in "Northrop Grumman Selected Historical and Unaudited Pro Forma Condensed Combined Financial Data") is approximately \$11.327 billion. As a result of the increase in debt, demands on the cash resources of Northrop Grumman will increase after the TRW merger, which could have important effects on an investment in Northrop Grumman's common stock. For example, while the impact of this increased indebtedness will be addressed by the combined cash flows of Northrop Grumman and TRW, the increased levels of indebtedness could nonetheless:

reduce funds available for investment in research and development and capital expenditures;  
or

create competitive disadvantages compared to other companies with lower debt levels.

Northrop Grumman expects that a significant portion of the debt assumed in the acquisition of TRW will be transferred or reduced with the sale or spin off of the TRW automotive business. However, no decisions have been made as to how much debt will be transferred, and, as noted above, there can be no assurance that the transfer of the TRW automotive business will occur.

**The Purchase Price Allocations of the Litton and Newport News Acquisitions May Have a Material Effect on the Pro Forma Financial Information**

The final adjustment of the purchase prices of the Litton and Newport News acquisitions have not been determined as of March 27, 2002. There can be no assurance that such adjustments will not have a material impact on the pro forma financial statements. See Unaudited Pro Forma Condensed Combined Financial Information beginning on page 48.

**Northrop Grumman May Be Unable to Retain Personnel Who Are Key to Northrop Grumman's and TRW's Businesses**

The success of Northrop Grumman's operations is dependent, among other things, on Northrop Grumman's ability to attract and retain highly qualified professional personnel. Competition for key personnel in the various localities and business segments in which Northrop Grumman operates is intense. Northrop Grumman's ability to attract and retain key personnel, in particular senior officers and experienced and top rate engineers, is dependent on a number of factors, including prevailing market conditions and compensation packages offered by companies competing for the same talent, who may offer compensation packages that include considerable equity based incentives through stock option or similar programs. These same pressures and concerns also apply to TRW's business.

**Risks Related to the Business of Northrop Grumman and TRW**

Results of operations of Northrop Grumman will be subject to numerous risks affecting the businesses of Northrop Grumman and TRW, many of which are beyond the companies' control. Many of the risks affecting Northrop Grumman are identified under Forward-Looking Statements beginning on page 64.

**RATIO OF EARNINGS TO FIXED CHARGES**

The following table sets forth the unaudited historical ratios of earnings to fixed charges of Northrop Systems (formerly Northrop Grumman Corporation) for each of the years in the four-year period ended December 31, 2000 and for Northrop Grumman for the period ended December 31, 2001 and the unaudited pro forma ratio of earnings to fixed charges of Northrop Grumman, Litton, Newport News and TRW for the year ended December 31, 2001.

The unaudited pro forma ratio of earnings to fixed charges is based upon the historical financial statements of Northrop Grumman, Litton, Newport News and TRW adjusted to give effect to the Litton, Newport News and TRW acquisitions. The pro forma amounts have been developed from (a) the audited consolidated financial statements of Northrop Grumman contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2001, which is incorporated by reference in this offer to exchange, (b) the unaudited consolidated financial statements contained in Litton's Quarterly Report on Form 10-Q for the period ended January 31, 2001, (c) the unaudited consolidated financial statements of Newport News contained in its Quarterly Report on Form 10-Q for the period ended September 16, 2001 and (d) the audited consolidated financial statements of TRW contained in its Annual Report on Form 10-K for the year ended December 31, 2001, which is incorporated by reference in this offer to exchange. TRW information includes all segments and subsidiaries as it is not possible to segregate amounts pertaining to Automotive, Space and other Defense units. In the event that a transaction were completed, Northrop Grumman has indicated that it would sell or spin off the automotive operations of TRW. There currently is no agreement for the sale of the automotive business and there can be no assurance that a sale will be consummated or with respect to the terms of such sale. Such a transaction would materially change the pro-forma information provided herein.

<b>Northrop Grumman/ Litton/Newport News/ TRW Pro Forma</b>	<b>Northrop Systems/Northrop Grumman Historical Data</b>				
<b>Fiscal Year ended December 31, 2001</b>	<b>Fiscal Year Ended December 31,</b>				
	<b>2001</b>	<b>2000</b>	<b>1999</b>	<b>1998</b>	<b>1997</b>
1.78	2.35	5.26	3.78	2.11	2.68

For purposes of computing the ratios of earnings to fixed charges, earnings represent earnings from continuing operations before income taxes and fixed charges, and fixed charges consist of interest expense, the portion of rental expense calculated to be representative of the interest factor, amortization of discounts and capitalized expenses related to indebtedness, and preferred stock dividends. The ratios should be read in conjunction with the financial statements and other financial data included or incorporated by reference in this offer to exchange. See **Additional Information** beginning on page 61.

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**NORTHROP GRUMMAN**

**SELECTED HISTORICAL AND UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL DATA**

The following table sets forth selected historical consolidated financial data for Northrop Systems (formerly Northrop Grumman Corporation) for each of the years in the four-year period ended December 31, 2000 and for Northrop Grumman for the period ended December 31, 2001, and selected unaudited pro forma condensed combined financial data of Northrop Grumman, Litton, Newport News and TRW for the year ended December 31, 2001. Historical consolidated financial data for the years ended December 31, 2000, 1999, 1998 and 1997 have been derived from, and are qualified by reference to, the audited consolidated financial statements and notes thereto filed by Northrop Systems with the SEC. Historical consolidated financial data for the year ended December 31, 2001 have been derived from, and are qualified by reference to, the audited consolidated financial statements and notes thereto filed by Northrop Grumman with the SEC. The selected historical financial data for each of the years in the four-year period ending December 31, 2000 do not give affect to the Litton or Newport News acquisitions. The historical operating data for the period ended December 31, 2001 includes nine months of Litton's operating results subsequent to the acquisition on April 3, 2001 and one month of Newport News' operating results subsequent to the acquisition on November 29, 2001.

TRW shareholders should read this summary together with the financial statements referred to below and incorporated by reference in this offer to exchange, and the accompanying notes and management's discussion and analysis of operations and financial conditions of Northrop Systems, Northrop Grumman, Litton, Newport News and TRW contained in such reports.

The Unaudited Pro Forma Condensed Combined Financial Data is based upon the historical financial statements of Northrop Grumman, Litton, Newport News and TRW adjusted to give effect to the Litton, Newport News and TRW acquisitions. The pro forma amounts have been developed from (a) the audited consolidated financial statements of Northrop Grumman contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2001, which is incorporated by reference in this offer to exchange, (b) the unaudited consolidated financial statements contained in Litton's Quarterly Report on Form 10-Q for the period ended January 31, 2001, (c) the unaudited consolidated financial statements of Newport News contained in its Quarterly Report on Form 10-Q for the period ended September 16, 2001, and (d) the audited consolidated financial statements of TRW contained in its Annual Report on Form 10-K for the year ended December 31, 2001, which is incorporated by reference in this offer to exchange. TRW information includes all segments and subsidiaries as it is not possible to segregate amounts pertaining to Automotive, Space and other Defense units. In the event that a transaction were completed, Northrop Grumman has indicated that it would sell or spin off the automotive operations of TRW. There currently is no agreement for the sale of the automotive business and there can be no assurance that a sale will be consummated or with respect to the terms of such sale. Such a transaction would materially change the pro forma information provided herein.

The final determination and allocation of the purchase price paid for the Litton, Newport News and TRW acquisitions may differ from the amounts assumed in this Unaudited Pro Forma Condensed Combined Financial Data.

The acquisition of Litton, which is valued at approximately \$5.2 billion, including the assumption of Litton's net debt of \$1.3 billion, is accounted for using the purchase method of accounting. Under the purchase method of accounting, the purchase price is allocated to the underlying tangible and intangible assets acquired and liabilities assumed based on their respective fair market values, with the excess recorded as goodwill. The Unaudited Pro Forma Condensed Combined Financial Data reflects preliminary estimates of the fair market value of the Litton assets acquired and liabilities assumed and the related allocations of purchase price, and preliminary estimates of adjustments necessary to conform Litton data to Northrop Grumman's accounting policies. Northrop Grumman is currently reviewing the preliminary estimates of the fair market value of the Litton assets acquired and liabilities assumed, including valuations associated with certain contracts and

restructuring activities and preliminary valuation study results for workers' compensation accruals and retiree benefits assets and liabilities. The final determination of the fair market value of assets acquired and liabilities assumed and final allocation of the purchase price may differ from the amounts assumed in the Unaudited Pro Forma Condensed Combined Financial Data. Adjustments to the purchase price allocations will be finalized by March 31, 2002, and will be reflected in future Northrop Grumman filings. There can be no assurance that such adjustments will not be material.

The acquisition of Newport News, which is valued at approximately \$2.6 billion, including the assumption of Newport News' net debt of \$400 million, is accounted for using the purchase method of accounting. Northrop Grumman is in the early stages of the fair market value and accounting conformance evaluation process with respect to the Newport News acquisition. The Unaudited Pro Forma Condensed Combined Financial Data reflects preliminary estimates of the fair market value of the assets acquired and liabilities assumed and the related allocations of purchase price and preliminary estimates of adjustments to conform Newport News to Northrop Grumman's accounting policies. Adjustments to the purchase price allocation are expected to be finalized by June 30, 2002, and will be reflected in future filings. There can be no assurance that such adjustments will not be material.

As of the date of this offer to exchange, Northrop Grumman has not performed the valuation studies necessary to estimate the fair market value of TRW assets to be acquired and liabilities to be assumed and the related allocations of purchase price, nor has it identified the adjustments necessary, if any, to conform TRW data to Northrop Grumman's accounting policies. Accordingly, Northrop Grumman has used the historical book values of the assets and liabilities of TRW and has used the historical revenue recognition policies of TRW to prepare the Unaudited Pro Forma Condensed Combined Financial Data, with the excess of the purchase price over the historical net assets of TRW recorded as goodwill and other purchased intangibles. Once Northrop Grumman has completed the valuation studies necessary to finalize the required purchase price allocations and identified any necessary conforming changes, such pro forma financial data will be subject to adjustment. There can be no assurance that such adjustments will not be material.

The Unaudited Pro Forma Condensed Combined Financial Data is provided for illustrative purposes only and does not purport to represent what the actual consolidated results of operations or the consolidated financial position of Northrop Grumman would have been had Northrop Grumman's offer to exchange and the Litton, Newport News, and TRW acquisitions occurred on the dates assumed, nor is it necessarily indicative of future consolidated results of operations or financial position.

The Unaudited Pro Forma Condensed Combined Financial Data does not include the realization of cost savings from operating efficiencies, synergies or other restructurings resulting from the Litton, Newport News and TRW acquisitions.

The Unaudited Pro Forma Condensed Combined Financial Data should be read in conjunction with the separate historical consolidated financial statements and accompanying notes of Northrop Grumman and TRW that are incorporated by reference in this offer to exchange and the Unaudited Pro Forma Condensed Combined Financial Statements beginning on page 48.

	Northrop Grumman/ Litton/ Newport News/ TRW Pro Forma	Northrop Systems/Northrop Grumman Historical Data Year ended December 31,				
		Year Ended December 31, 2001	2001	2000	1999	1998
(in millions, except per share data)						
<b>Operating Data</b>						
Net sales	\$ 33,234	\$ 13,558	\$ 7,618	\$ 7,616	\$ 7,367	\$ 7,798
Income from continuing operations, net of tax	485	427	625	474	193	318
Basic earnings per share, from continuing operations	2.89	4.84	8.86	6.84	2.82	4.76
Diluted earnings per share, from continuing operations	2.87	4.80	8.82	6.80	2.78	4.67
Cash dividends per common share	1.60	1.60	1.60	1.60	1.60	1.60
<b>Balance Sheet Data (at end of period)</b>						
Total assets	\$ 39,929	\$ 20,886	\$ 9,622	\$ 9,285	\$ 9,536	\$ 9,677
Total long term obligations	16,010	8,013	3,015	3,564	4,319	4,339
Redeemable preferred stock	350	350	0	0	0	0

**SELECTED HISTORICAL FINANCIAL DATA OF TRW**

The following is a summary of selected consolidated financial data of TRW for each of the years in the five-year period ended December 31, 2001. This information is derived from the audited consolidated financial statements of TRW contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2001. Shareholders should read this summary together with the financial statements which are incorporated by reference in this offer to exchange and their accompanying notes and management's discussion and analysis of operations and financial conditions of TRW contained in such reports.

	Year Ended December 31,				
	2001	2000	1999	1998	1997
	(in millions, except per share)				
<b>Operating Data</b>					
Net sales	\$ 16,383	\$ 17,231	\$ 16,969	\$ 11,886	\$ 10,831
Income (loss) from continuing operations, net of tax	68	438	469	477	(49)
Basic earnings (loss) per share from continuing operations	0.54	3.55	3.87	3.93	(0.40)
Diluted earnings (loss) per share from continuing operations	0.54	3.51	3.80	3.83	(0.40)
Cash dividends per common share	1.05	1.36	1.32	1.28	1.24
<b>Balance Sheet Data</b>					
Total assets	\$ 14,444	\$ 16,467	\$ 18,266	\$ 7,340	\$ 6,410
Total long term obligations	7,500	7,956	8,825	2,442	2,067

### COMPARATIVE PER SHARE INFORMATION

The following table summarizes unaudited per share information for Northrop Grumman and TRW on a historical basis, pro forma combined basis for Northrop Grumman and equivalent pro forma combined basis for TRW. The following information should be read in conjunction with the audited consolidated financial statements of Northrop Grumman and TRW, and the Unaudited Pro Forma Condensed Combined Financial Statements beginning on page 48. The pro forma information is presented for illustrative purposes only and is not necessarily indicative of the operating results or financial position that would have occurred if Northrop Grumman's offer to exchange and the Litton, Newport News and TRW acquisitions had been completed as of the beginning of the period presented, nor is it necessarily indicative of the future operating results or financial position of the combined companies. The historical book value per share is computed by dividing total stockholders' equity by the number of common shares outstanding at the end of the period. The pro forma per share earnings from continuing operations are computed by dividing the pro forma income from continuing operations available to holders of common stock by the pro forma weighted average number of shares outstanding. The pro forma combined book value per share is computed by dividing total pro forma stockholders' equity by the pro forma number of common shares outstanding at the end of the period. TRW equivalent pro forma combined per share amounts are calculated by multiplying Northrop Grumman pro forma combined per share amounts by 0.4395, the percentage of a share of Northrop Grumman common stock that would be exchanged for each share of TRW common stock in the offer to exchange, based upon a Northrop Grumman common stock price of \$106.94 per share, which represents the five-day average of the closing sales prices for a share of Northrop Grumman common stock on the New York Stock Exchange from March 5, 2002 through March 11, 2002. The historical per share information of TRW was derived from its historical annual financial statements.

	<u>Year Ended December 31, 2001</u>
<b>Northrop Grumman Historical</b>	
Historical per common share:	
Income per basic share, from continuing operations	\$ 4.84
Income per diluted share, from continuing operations	4.80
Dividends declared - Common	1.60
Dividends declared - Preferred	5.19
Book value per share	68.08
<b>TRW Historical</b>	
Historical per common share:	
Income per basic share, from continuing operations	\$ 0.54
Income per diluted share, from continuing operations	0.54
Dividends declared - Common	1.05
Dividends declared - Preferred	
Book value per share	17.28
<b>Unaudited Pro Forma Combined</b>	
Unaudited pro forma per share of Northrop Grumman common shares:	
Income per basic share, from continuing operations	\$ 2.89
Income per diluted share, from continuing operations	2.87
Dividends declared - Common	1.60
Dividends declared - Preferred	7.00
Book value per share	81.56
<b>Unaudited Pro Forma TRW Equivalents</b>	
Unaudited pro forma per share of TRW common shares:	
Income per basic share, from continuing operations	\$ 1.27
Income per diluted share, from continuing operations	1.26
Dividends declared - Common	0.70
Dividends declared - Preferred	3.08
Book value per share	35.85



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**COMPARATIVE MARKET DATA**

Northrop Grumman's common stock trades on the New York Stock Exchange and on the Pacific Exchange under the symbol NOC and TRW's common stock trades on the New York Stock Exchange, the Pacific Exchange, the Chicago Stock Exchange and the Philadelphia Stock Exchange under the symbol TRW. The following table presents trading information for Northrop Grumman and TRW common stock on February 21, 2002, March 1, 2002 and March 26, 2002. February 21, 2002 was the last trading day before the public announcement of Northrop Grumman's proposal for a business combination of Northrop Grumman and TRW, and March 1, 2002 was the last trading day before the date of the commencement of the offer to exchange, and March 27, 2002 was the last trading day before the filing of this amendment to the offer to exchange. Shareholders should read the information presented below in conjunction with Comparative Per Share Market Price and Dividend Information on page 47.

	Northrop Grumman Common Stock			TRW Common Stock		
	HIGH	LOW	CLOSING	HIGH	LOW	CLOSING
February 21, 2002	\$ 118.89	\$ 114.81	\$ 117.80	\$ 40.05	\$ 38.91	\$ 39.80
March 1, 2002	108.00	106.80	107.75	50.61	50.00	50.05
March 27, 2002	112.50	108.00	111.50	51.84	51.16	51.61

For illustrative purposes, the following table provides TRW equivalent per share information on each of the relevant dates assuming the highest (\$47.00/\$103.00) and the lowest (\$47.00/\$113.00) possible exchange ratios.

TRW equivalent per share amounts are calculated by multiplying Northrop Grumman per share amounts by the exchange ratio.

Date	NOC Common Stock			TRW Equivalent per share at Highest Exchange Ratio			TRW Equivalent per share at Lowest Exchange Ratio		
	High	Low	Close	High	Low	Close	High	Low	Close
2/21/2002	\$ 118.89	\$ 114.81	\$ 117.80	\$ 54.25	\$ 52.39	\$ 53.75	\$ 49.45	\$ 47.75	\$ 49.00
3/1/2002	108.00	106.80	107.75	49.28	48.73	49.17	44.92	44.42	44.82
3/27/2002	112.50	108.00	111.50	51.33	49.28	50.88	46.79	44.92	46.38

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**INFORMATION ABOUT NORTHROP GRUMMAN AND TRW****Northrop Grumman Corporation**

Northrop Grumman provides technologically advanced, innovative products, services and solutions in defense and commercial electronics, information technology, systems integration and nuclear and non-nuclear shipbuilding and systems. As a prime contractor, principal subcontractor, partner, or preferred supplier, Northrop Grumman participates in many high-priority defense and commercial technology programs in the United States and abroad. While Northrop Grumman is subject to the usual vagaries of the marketplace, it is also affected by the unique characteristics of the defense industry and by certain elements peculiar to its own business mix. It is common in this industry for work on major programs to be shared among a number of companies. A company competing to be a prime contractor may, upon ultimate award of the contract, turn out to be a subcontractor. It is not uncommon to compete with customers, and simultaneously on other contracts, to be either a supplier to or a customer of such competitor. The nature of major defense programs, conducted under binding contracts, allows companies that perform well to benefit from a level of program continuity unknown in many industries. While Northrop Grumman conducts most of its business with the U.S. Government, principally the Department of Defense, domestic and international commercial sales still represent a significant portion of our business.

Northrop Grumman is aligned into six business sectors as follows:

*Electronic Systems.* This sector includes the design, development, manufacture and integration of a wide variety of defense electronics and systems, airspace management systems, precision weapons, marine systems, logistics systems, space systems, and automation and information systems. Significant programs include fire control radars for the F-16 and F-22 fighter aircraft and the Longbow Apache helicopter, the AWACS airborne early warning radar, the Joint STARS air-to-ground surveillance radar sensor, the Longbow Hellfire missile and the BAT brilliant anti-armor submunition. This sector also provides tactical military radars and country-wide air defense systems, plus airborne electronic countermeasures systems intended to jam enemy aircraft and weapons systems. The sector includes the advanced electronics businesses, which design, develop and manufacture inertial navigation, guidance and control, IFF (identification friend or foe), and marine electronic systems, and provide electronic warfare systems and integrated avionics systems and shipboard information and communication systems. The U.S. Government is a significant customer.

*Information Technology.* This sector includes the design, development, operation and support of computer systems for scientific and management information. Information Technology has extensive expertise in command, control, communications, computers, intelligence, surveillance and reconnaissance (C4ISR). It is a key management support element for major weapons systems, such as the U.S. Navy's AEGIS class destroyer, and also provides mission planning for the U.S. Navy, Air Force and Special Operations Command. Information Technology provides base operations support for NASA's Kennedy Space Center, Cape Canaveral Air Station and Patrick Air Force Base, among others. In addition, Information Technology provides information technology services to commercial customers and to the other Northrop Grumman sectors. Information Technology includes the information systems businesses, which design, develop, integrate and support computer-based information systems and provide information technology and services primarily for government customers.

*Integrated Systems.* This sector includes the design, development and production of airborne early warning, electronic warfare and surveillance and battlefield management systems. Integrated Systems is the prime contractor for the Joint STARS advanced airborne targeting and battle management system, the U.S. Air Force's B-2 Spirit stealth bomber, unmanned vehicles including The Global Hawk, and the EA-6B Prowler electronic countermeasures aircraft, and is upgrading the E-2C Hawkeye early warning aircraft. Integrated Systems also has a principal role in producing the U.S. Navy's F/A18 Hornet strike fighter and in the development and future production of the F-35 Joint Strike Fighter.

*Ship Systems.* This sector is engaged in the building of large multimission non-nuclear surface ships for the U.S. Navy as well as for other government and commercial customers worldwide and is a provider of

overhaul, repair, modernization, ship design and engineering services. The U.S. Government is a significant customer.

*Newport News.* Newport News is the largest non-government-owned shipyard in the U.S., as measured by each of revenues, size of facilities and number of employees. Its primary business is the design, construction, repair, maintenance, overhaul, life-cycle support and refueling of nuclear-powered aircraft carriers and the design, life-cycle support and construction of nuclear powered submarines for the U.S. Navy.

*Component Technologies.* This sector includes international suppliers of complex backplanes, connectors, laser crystals, solder materials, specialty products and other electronic components used primarily in the telecommunications, industrial and computer markets.

The principal executive offices of Northrop Grumman are located at 1840 Century Park East, Los Angeles, California 90067 and its telephone number is (310) 553-6262.

Additional information concerning Northrop Grumman is included in the Northrop Grumman reports incorporated by reference in this offer to exchange. See *Additional Information* beginning on page 61.

## **TRW**

TRW is a U.S.-based international company that provides advanced technology products and services. The principal businesses of TRW and its subsidiaries are the design, manufacture and sale of products and the performance of systems engineering, research and technical services for industry and the U.S. Government in the automotive, information systems, defense and aerospace markets. In the fourth quarter of 2001, as a result of the reorganization and consolidation of TRW's automotive businesses, TRW combined its Chassis Systems, Occupant Safety Systems and Automotive Electronics segments into one Automotive segment. TRW currently operates its business in the following four operating segments:

Automotive;

Systems;

Space & Electronics;  
and

Aeronautical  
Systems.

The principal office of TRW is located at 1900 Richmond Road, Cleveland, Ohio 44124, telephone number (216) 291-7000.

Additional information concerning TRW is included in the TRW reports incorporated by reference in this offer to exchange. See *Additional Information* beginning on page 61.

**REASONS FOR THE OFFER TO EXCHANGE**

Northrop Grumman believes that the proposed acquisition of TRW by means of the offer to exchange and the TRW merger will produce the following benefits:

*Access to New Product Areas.* TRW's proprietary technology and products will provide Northrop Grumman with technology and products to complement Northrop Grumman's existing technology and products.

*Increased Diversification into New Markets.* The combination of Northrop Grumman and TRW provides the affiliated entities with the opportunity for diversification into new markets and access to new customers.

*Increased Market Presence and Opportunities.* The combination of Northrop Grumman and TRW provides the affiliated entities with increased market presence and opportunities for growth that could allow them to be better able to respond to the needs of customers, the increased competitiveness of the marketplace and opportunities that changes in the market for their respective products might bring.

*Product Mix.* The complementary nature of Northrop Grumman's and TRW's products and services will benefit clients of both companies.

*Operating Efficiencies.* The combination of Northrop Grumman and TRW provides the opportunity for potential economies of scale and cost savings.

## BACKGROUND OF THE OFFER TO EXCHANGE

### Background

*Prior Contacts.* Northrop Grumman, for some time, has viewed certain portions of TRW's business as attractive and complementary to Northrop Grumman's business and operations. Northrop Grumman has analyzed available public information regarding TRW and its business and operations to determine whether a merger or other business combination of Northrop Grumman and TRW was feasible and was likely to produce favorable results for the combined companies. Based on these analyses and the relative trading prices and results of operations of the respective companies, Northrop Grumman determined that a business combination was desirable and analyzed potential ranges of value which might be offered for TRW stock.

In early October 2001, Mr. Kresa had one brief meeting and one telephone conversation with David Cote, the then Chief Executive Officer of TRW, regarding possible discussions for a combination of the two companies. No discussions were pursued.

*Northrop Grumman's Proposal.* On February 19, 2001, Northrop Grumman learned that Mr. David M. Cote, Chairman, President and Chief Executive Officer of TRW, had resigned. Northrop Grumman determined that TRW's Board of Directors and shareholders might view favorably a merger or other combination of TRW and Northrop Grumman in view of the leadership issues arising from Mr. Cote's resignation. On February 21, 2002, Northrop Grumman sent a letter to TRW, setting forth a proposal for a business combination between TRW and Northrop Grumman. On February 22, 2002, Northrop Grumman issued a press release which attached a copy of the letter.

The full text of the Northrop Grumman letter is as follows:

February 21, 2002

Philip A. Odeen  
Office of the Chief Executive  
Kenneth W. Freeman  
Lead Director  
TRW Inc.  
1900 Richmond Road  
Cleveland, OH 44124

Gentlemen,

As you know from prior conversations between our companies, for quite some time we have believed that a merger of the TRW Inc. ( TRW ) aerospace and information systems businesses with the complementary operations of Northrop Grumman Corporation ( Northrop ) would be a compelling strategic combination in the best interests of stockholders, customers and employees of both corporations. I am writing at this time to formally propose a transaction for this purpose.

Based upon publicly available information, Northrop is prepared to provide all TRW stockholders with \$47.00 in Northrop common stock for each share of TRW common stock. The transaction will be structured so that the receipt of Northrop stock by TRW stockholders will be tax-free. The proposed \$47.00 per share of TRW common stock represents a premium of 18% over today's closing price, a premium of 22% over the average trading price for the last twelve months and is 4% over the highest closing price for the last twelve months. We would welcome the opportunity to consider non-public information concerning TRW, and we are prepared to

consider in our offer any enhanced values that may be demonstrated by such information. Naturally, we are prepared to provide TRW and its representatives with a similar due diligence opportunity concerning Northrop non-public information.

Upon completion of the acquisition transaction, it is Northrop's intention to proceed with the separation of the TRW automotive business from the rest of the company immediately. We recognize that the automotive business is an outstanding operation in its own right, but we believe that it does not logically fit with either your or our other business segments.

Northrop has successfully completed the integration of many large acquisitions in recent years, and I believe we have earned the reputation for recognizing the continuing value and contribution of the executives of those acquired companies. We have also demonstrated fairness and evenhandedness in dealing with employees of the acquired companies and for scrupulously observing employees' rights to compensation and benefits.

Northrop is prepared to begin immediately with the due diligence process and negotiation of a definitive acquisition agreement for the approval of our respective Boards of Directors. With full cooperation from both sides, we can conclude our agreement no later than March 11, 2002 and commence immediately the necessary proceedings for stockholder approval in accordance with Ohio law and for approval of our own stockholders. Our antitrust counsel has advised us that delays in connection with the antitrust review process should be minimal; and we believe a transaction could realistically be completed in the third quarter of this year.

Ron and I sincerely believe that a combination of TRW's aerospace and information systems businesses with our own will maximize the opportunities to enhance the value of those operations for the benefit of all our stockholders. Not only are the operations highly complementary, but the TRW operations will enjoy the support of a stronger balance sheet.

In light of the importance of this proposal to Northrop's shareholders, we will be publicly disclosing this letter. Should you have any questions concerning our offer, I and our representatives are prepared to speak with you at any time. We would appreciate your response to this offer by the close of business February 27, 2002.

Sincerely,

/s/

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Kent  
Kresa

On March 3, 2002, TRW notified Northrop Grumman that TRW's board of directors was rejecting Northrop Grumman's proposal as financially inadequate and Northrop Grumman announced that it would commence the offer to exchange on March 4, 2002.

On March 4, 2002, Northrop Grumman commenced the offer to exchange and delivered to TRW the acquiring person statement pursuant to Ohio law relating to the offer to exchange. In addition, on March 4, 2002, in connection with the delivery of the acquiring person statement, Northrop Grumman requested that TRW's Board take appropriate action so that the Ohio business combination law is not applicable to the acquisition of TRW capital stock pursuant to the offer to exchange or the TRW merger.

On March 4, 2002, TRW filed a Notice of 2002 Annual Meeting and Definitive Proxy Statement relating to TRW's 2002 Annual Meeting of Shareholders. On March 18, 2002, Northrop Grumman filed a Preliminary Proxy Statement relating to TRW's 2002 Annual Meeting of Shareholders.

On March 4, 2002, Northrop Grumman filed a Preliminary Proxy Statement relating to TRW's Special Meeting of Shareholders to be held on April 22, 2002. On March 13, 2002, TRW filed a Notice of Special

Meeting of Shareholders and Preliminary Proxy Statement relating to TRW's Special Meeting of Shareholders to be held on April 22, 2002.

On March 4, 2002, Northrop Grumman filed a lawsuit in the United States District Court for the Northern District of Ohio against TRW and certain other persons, seeking declaratory and injunctive relief with respect to the Ohio control share acquisition law, the Ohio business combination law and the Ohio control bid law. The lawsuit alleges that such statutes conflict with the United States Constitution and United States laws governing the conduct of tender offers.

On March 4, 2002, TRW filed a lawsuit in the United States District Court for the Southern District of Ohio against Northrop Grumman, the Attorney General of Ohio, the Director of Ohio's Department of Commerce and the Commissioner of Ohio's Division of Securities. The lawsuit seeks a judgment that the control share acquisition law, business combination law and control bid law are constitutional. The complaint seeks declaratory relief, as well as the costs of the lawsuit. On March 15, 2002, the court granted Northrop Grumman's motion to stay TRW's lawsuit pending resolution of Northrop Grumman's claims in the Northern District.

On March 11, 2002, Northrop Grumman filed notification with the U.S. Department of Justice and the Federal Trade Commission of its intention to acquire TRW, in compliance with the Premerger Notification requirements of the Hart-Scott-Rodino Antitrust Improvements Act of 1976.

On March 13, 2002, TRW's board of directors issued a press release rejecting the offer to exchange and stating that Northrop Grumman's offer was financially inadequate and not in the best interests of TRW's shareholders. On March 13, 2002, Northrop Grumman issued a press release containing the following text reaffirming its commitment to the offer to exchange:

Northrop Grumman remains fully committed to its previously announced exchange offer to acquire TRW. If TRW's board and management want to maximize shareholder value, as they stated in today's release, then we would encourage them to sit down with us immediately to begin the process of negotiating a transaction that is in the best interests of the shareholders of both our companies, said Kent Kresa, chairman and chief executive officer. While we continue to believe that our offer represents full and fair value based on analysis of the available public data, TRW continues to hold us at arm's length and deny us access to information that could support its claim that an offer of greater value is warranted.

Furthermore, we believe that TRW and its shareholders should recognize that our offer has a higher degree of certainty, can be rapidly completed and poses far less risk than any of the alternatives suggested in its announcement today. TRW promises to explore a variety of contingent actions, which may lead to the separation of its automotive and aerospace businesses while arguing that its shareholders should hold out hope that these potential actions can deliver value. In contrast, Northrop's proposal represents a single, coherent, well-defined transaction that will provide excellent value immediately while also providing TRW shareholders the opportunity to participate in the exciting future growth potential of Northrop Grumman.

As to any conditions attached to our offer, it should be clear that only TRW's board has the ability to create near-term value by removing the principal conditions through immediately entering into good faith negotiations and allowing Northrop Grumman to conduct its due diligence. Not doing so only serves to hinder the realization of value for TRW shareholders.

A Northrop Grumman/TRW combination makes eminent strategic sense and will bring together our two companies' complementary defense capabilities, said Kresa.

Over the years, we are very proud of the fact that we have built a major tier-one defense company. This has been accomplished by first identifying and then successfully integrating new businesses into the Northrop Grumman family. We have also consistently delivered shareholder value not only to our shareholders but to the shareholders of these acquired companies, concluded Kresa.

On March 13, 2002, TRW filed a Solicitation/Recommendation Statement on Schedule 14D-9 recommending that TRW's shareholders reject the offer to exchange and not exchange their TRW shares pursuant to the offer to exchange.

On March 25, 2002, TRW issued a press release reiterating its recommendation that TRW shareholders reject the offer to exchange and vote against Northrop Grumman's shareholder proposals at TRW's 2002 Annual Meeting of TRW Shareholders.

On March 26, 2002, Northrop Grumman issued a press release stating that it wants to pay full and fair value for TRW and asking TRW shareholders to vote in favor of providing Northrop Grumman with additional information.



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**THE OFFER TO EXCHANGE**
**Consideration to Be Paid**

Under the terms of the offer to exchange, Northrop Grumman will exchange shares of newly issued Northrop Grumman common stock (together with associated rights to purchase Series A junior participating preferred stock) for each of the issued and outstanding (a) shares of TRW common stock, (b) Series 1 Shares and (c) Series 3 Shares. Each share of TRW common stock may be exchanged for a number of shares of Northrop Grumman common stock equal to the exchange ratio. Pursuant to the terms of the offer to exchange, each Series 1 Share may be exchanged for a number of shares of Northrop Grumman common stock equal to the then-effective conversion rate for the Series 1 Shares multiplied by the exchange ratio, and each Series 3 Share may be exchanged for a number of shares of Northrop Grumman common stock equal to the then-effective conversion rate for the Series 3 Shares multiplied by the exchange ratio.

Northrop Grumman will determine the exact exchange ratio by dividing \$47.00 by the average of the closing sale prices for a share of Northrop Grumman common stock on the New York Stock Exchange as reported in The Wall Street Journal over the five consecutive trading days ending immediately prior to the second trading day prior to the expiration of the offer to exchange but in no event will the exchange ratio be more than 0.4563 (\$47.00/\$103.00) or less than 0.4159 (\$47.00/\$113.00).

By way of illustration, the following table provides examples of the exchange ratio calculated at various closing sale prices of Northrop Grumman common stock.

<u>Northrop Grumman Average Closing Price</u>	<u>Exchange Ratio</u>	<u>Implied Value</u>
\$101.00	0.4563	\$46.09
\$103.00	0.4563	\$47.00
\$105.00	0.4476	\$47.00
\$107.00	0.4393	\$47.00
\$109.00	0.4312	\$47.00
\$111.00	0.4234	\$47.00
\$113.00	0.4159	\$47.00
\$115.00	0.4159	\$47.83

The offer to exchange shares of common stock of Northrop Grumman valued at \$47.00 for shares of the outstanding capital stock of TRW common stock represented a premium of 18% over the closing price of TRW common stock on the New York Stock Exchange on February 21, 2002, the last trading day before the public announcement of Northrop Grumman's proposal for a business combination of Northrop Grumman and TRW, a premium of 22% over the average trading price for the twelve months prior to February 21, 2002 and 4% over the highest closing price of TRW common stock for the twelve months prior to February 21, 2002. Since Northrop Grumman's announcement, the \$47 offer price represented a discount in relation to the trading price of the TRW common stock, and on March 27, 2002, the last trading day before the filing of this amendment to the offer to exchange, the \$47 offer price represented a discount of 9% under the closing price of TRW common stock on the New York Stock Exchange.

The Series 1 Shares are convertible into shares of TRW common stock, at the holder's option, at the conversion rate set forth in TRW's amended articles of incorporation. Pursuant to the amended articles of incorporation, the number of shares of TRW common stock issuable upon conversion of one Series 1 Share is determined by dividing \$100 by the conversion price then in effect. The conversion price was originally set at \$90.909 per share, subject to automatic adjustment upon the occurrence of certain anti-dilutive events. As of March 25, 2002, TRW reported that each Series 1 Share was convertible into the right to receive 8.8 shares of TRW common stock. This conversion rate could change before the expiration of the offer to exchange.

The Series 3 Shares are convertible into shares of TRW common stock, at the holder's option, at the conversion rate set forth in TRW's amended articles of incorporation. Pursuant to the amended articles of

incorporation, Series 3 Shares were initially convertible into shares of common stock at the rate of 1.862 shares of common stock for each share of Series 3, subject to automatic adjustment upon the occurrence of certain anti-dilutive events. As of March 25, 2002, TRW reported that each Series 3 Share was convertible into the right to receive 7.448 shares of TRW common stock. This conversion rate could change before the expiration of the offer to exchange.

The conversion rights of the Series 1 Shares and the Series 3 Shares outlined above are subject to a number of other qualifications. Shareholders seeking more information about the conversion rights should read TRW's amended articles of incorporation.

Northrop Grumman will issue a press release before 9:00 A.M., New York City time, on the second trading day before expiration of the offer to exchange, announcing (i) the exchange ratio, assuming expiration of the offer to exchange as scheduled, (ii) the average closing price of the Northrop Grumman common stock over the previous five consecutive trading days and (iii) the then-effective conversion rates of the Series 1 Shares and Series 3 Shares. If for any reason the expiration date is subsequently extended, a revised exchange ratio will be announced prior to the new expiration date.

*Other Aspects of the Offer to Exchange.* Northrop Grumman is making the offer to exchange in order to acquire control of, and ultimately the entire equity interest in, TRW. The offer to exchange is the first step in Northrop Grumman's acquisition of TRW and is intended to facilitate the acquisition of all TRW shares. Northrop Grumman intends, as soon as possible after completion of the offer to exchange, to seek to have TRW merge with Northrop Grumman or a wholly-owned subsidiary of Northrop Grumman. The purpose of the TRW merger would be to acquire all TRW shares not exchanged in the offer to exchange. In the TRW merger, each outstanding share of TRW capital stock (except for treasury shares of TRW and shares beneficially owned directly or indirectly by Northrop Grumman for its own account) would be converted into the right to receive shares of Northrop Grumman common stock at the same exchange ratio used in the offer to exchange, subject to dissenters' rights under Ohio law. Upon completion of the offer to exchange and the TRW merger, the former TRW shareholders will own a maximum of 34% of the shares of Northrop Grumman common stock.

Northrop Grumman's obligation to exchange shares of Northrop Grumman common stock for TRW shares pursuant to the offer to exchange is subject to the 1704 Limitation and the conditions referred to under "The 1704 Limitation" beginning on page 38 and "Conditions to the Offer to Exchange" beginning on page 39.

TRW shareholders who tender TRW shares pursuant to the offer to exchange will not be obligated to pay any charges or expenses of the exchange agent or any brokerage commissions. Except as set forth in the instructions to the letters of transmittal, transfer taxes on the exchange of TRW capital stock pursuant to the offer to exchange will be paid by Northrop Grumman or on its behalf.

On March 4, 2002, Northrop Grumman asked TRW for its shareholder list and security position listings in order to communicate with shareholders and to distribute the offer to exchange to the TRW shareholders. On March 6, 2002, TRW notified Northrop Grumman that TRW would distribute the offer to exchange to its shareholders. On March 11, 2002, TRW notified Northrop Grumman that it will make available to Northrop Grumman its shareholder list and security position listing.

#### **Timing of the Offer to Exchange**

The offer to exchange is scheduled to expire at 12:00 midnight, New York City time, on March 29, 2002. For more information, TRW shareholders should read the discussion below under the caption "Extension, Termination and Amendment."

The term "expiration date" means 12:00 midnight, New York City time, on March 29, 2002, unless Northrop Grumman extends the period of time for which the offer to exchange is open, in which case the term "expiration date" means the latest time and date on which the offer to exchange, as so extended, expires.

### **Extension, Termination and Amendment**

Northrop Grumman expressly reserves the right, in its sole discretion, at any time or from time to time, to extend the period of time during which the offer to exchange remains open, and Northrop Grumman can do so by giving oral or written notice of that extension to the exchange agent. Northrop Grumman can give TRW shareholders no assurance that it will exercise its right to extend the offer to exchange, although currently Northrop Grumman intends to do so until all conditions have been satisfied or, where permissible, waived. During any extension, all TRW shares previously tendered and not withdrawn will remain subject to the offer to exchange, subject to each shareholder's right to withdraw his or her TRW shares. TRW shareholders should read the discussion below under the caption "Withdrawal Rights."

Subject to the SEC's applicable rules and regulations, Northrop Grumman also reserves the right, in its sole discretion, at any time or from time to time:

to delay acceptance for exchange or the exchange of any TRW shares pursuant to the offer to exchange, or to terminate the offer to exchange and not accept for exchange or exchange any TRW shares not previously accepted for exchange or exchanged, upon the failure of any of the conditions of the offer to exchange to be satisfied prior to the expiration date; and

to waive any condition prior to the expiration of the offer to exchange (other than the antitrust condition, the conditions relating to the absence of an injunction and the effectiveness of the registration statement for the Northrop Grumman shares to be issued in the offer to exchange) or otherwise delay, terminate or amend the offer to exchange in any respect, by giving oral or written notice of such delay, termination or amendment to the exchange agent and by making a public announcement. However, Northrop Grumman may not waive the 1704 Limitation.

Northrop Grumman will follow any extension, termination, amendment or delay, as promptly as practicable, with a public announcement. In the case of an extension, the related announcement will be issued no later than 9:00 A.M., New York City time, on the next business day after the previously scheduled expiration date. Subject to applicable law (including Rules 14d-4(d) and 14d-6(c) under the Exchange Act, which require that any material change in the information published, sent or given to TRW shareholders in connection with the offer to exchange be promptly sent to shareholders in a manner reasonably designed to inform shareholders of that change) and without limiting the manner in which it may choose to make any public announcement, Northrop Grumman assumes no obligation to publish, advertise or otherwise communicate any public announcement (i) of this type or (ii) related to an election to provide a subsequent offering period, as explained below, other than by issuing a press release to the Dow Jones News Service.

If Northrop Grumman makes a material change in the terms of the offer to exchange or the information concerning the offer to exchange, or if Northrop Grumman waives a material condition of the offer to exchange, it will extend the offer to exchange to the extent required under the Exchange Act. If, prior to the expiration date, Northrop Grumman changes the percentage of TRW shares sought in the first exchange or the consideration offered to TRW shareholders, that change will apply to all holders whose TRW shares are accepted for exchange pursuant to the offer to exchange, whether or not these TRW shares were accepted for exchange prior to the change. If at the time notice of such a change is first published, sent or given to TRW shareholders, the offer to exchange is scheduled to expire at any time earlier than the tenth business day from and including the date that the related notice is first so published, sent or given, Northrop Grumman will extend the offer to exchange until the expiration of that ten business-day period. For purposes of the offer to exchange, a business day means any day other than a Saturday, Sunday or federal holiday and consists of the time period from 12:01 A.M. through 12:00 midnight, New York City time.

Northrop Grumman may elect to provide a subsequent offering period of not more than twenty business days after the acceptance of TRW shares pursuant to the offer to exchange if the requirements under Exchange Act Rule 14d-11 have been met. If Northrop Grumman elects to provide a subsequent offering period, Northrop

Grumman will publicly announce the results of the offer to exchange, including the approximate number and percentage of TRW shares deposited to date, no later than 9:00 a.m. New York City time on the next business day after the expiration date of the initial offering period and will immediately thereafter begin the subsequent offering period. TRW shareholders will not have the right to withdraw TRW shares that they tender in the subsequent offering period, if any.

If TRW agrees upon a negotiated merger with Northrop Grumman, Northrop Grumman may amend or terminate the offer to exchange without purchasing any TRW shares.

**Exchange of TRW Shares; Delivery of Northrop Grumman Common Stock**

Upon the terms and subject to the conditions of the offer to exchange (including, if the offer to exchange is extended or amended, the terms and conditions of any extension or amendment), Northrop Grumman will accept, and will exchange, TRW shares validly tendered and not properly withdrawn promptly after the expiration date and promptly after they are tendered during any subsequent offering period. In all cases, exchange of TRW shares tendered and accepted for exchange pursuant to the offer to exchange will be made only after timely receipt by the exchange agent of:

certificates for those TRW shares (or a confirmation of a book-entry transfer of those TRW shares in the exchange agent's account at The Depository Trust Company, which Northrop Grumman refers to as DTC);

a properly completed and duly executed letter of transmittal or a manually signed facsimile of that document;  
and

any other required documents.

For purposes of the offer to exchange, Northrop Grumman will be deemed to have accepted for exchange TRW shares validly tendered and not withdrawn if and when Northrop Grumman notifies the exchange agent of Northrop Grumman's acceptance for exchange of the tenders of those TRW shares pursuant to the offer to exchange. The exchange agent will deliver Northrop Grumman common stock in exchange for TRW shares pursuant to the offer to exchange and cash to be paid instead of fractional shares of Northrop Grumman common stock as soon as practicable after receipt of that notice. The exchange agent will act as agent for tendering TRW shareholders for the purpose of receiving Northrop Grumman common stock (including cash to be paid instead of fractional shares of Northrop Grumman common stock) from Northrop Grumman and transmitting the stock and cash, if any, to TRW shareholders. TRW shareholders will not receive any interest on any cash that Northrop Grumman pays TRW shareholders regardless of any delay in making the exchange.

If Northrop Grumman does not accept any tendered TRW shares for exchange pursuant to the terms and conditions of the offer to exchange for any reason, or if certificates are submitted for more TRW shares than are tendered, Northrop Grumman will return certificates for such TRW shares without expense to the tendering shareholder or, in the case of TRW shares tendered by book-entry transfer of those TRW shares into the exchange agent's account at DTC pursuant to the procedures set forth below under the discussion entitled Procedure for Tendering, those TRW shares will be credited to an account maintained within DTC, promptly following expiration or termination of the offer to exchange.

**Cash Instead of Fractional Shares of Northrop Grumman Common Stock**

Northrop Grumman will not issue fractional shares of Northrop Grumman's common stock pursuant to the offer to exchange. Instead, each tendering TRW shareholder who would otherwise be entitled to a fractional share of Northrop Grumman's common stock will receive cash in an amount equal to that fraction (expressed as a decimal, rounded to the nearest 0.01 of a share) multiplied by the average of the closing sale prices for a share of Northrop Grumman common stock on the New York Stock Exchange as reported in the Wall Street Journal over the five consecutive trading days ending immediately prior to the second trading day prior to the expiration of the offer.

### **Withdrawal Rights**

TRW shares tendered pursuant to the offer to exchange may be withdrawn at any time prior to the expiration date, and, unless Northrop Grumman previously accepted them pursuant to the offer to exchange, may also be withdrawn at any time after May 3, 2002. Once Northrop Grumman accepts tendered shares for exchange, a TRW shareholder's tender is irrevocable. If Northrop Grumman elects to provide a subsequent offering period under Exchange Act Rule 14d-11, TRW shares tendered in the subsequent offering period will be accepted promptly following the tender, and shareholders will not have the right to withdraw such TRW shares.

For a withdrawal to be effective, the exchange agent must receive from each withdrawing TRW shareholder a written notice of withdrawal at one of its addresses set forth on the back cover of this offer to exchange, and such notice must include the TRW shareholder's name, address, social security number, the certificate number(s) and the number of TRW shares to be withdrawn as well as the name of the registered holder, if it is different from that of the person who tendered those TRW shares.

A financial institution must guarantee all signatures on the notice of withdrawal. Most banks, savings and loan associations and brokerage houses are able to effect these signature guarantees for shareholders. The financial institution must be a participant in the Securities Transfer Agents Medallion Program, an eligible institution, unless those TRW shares have been tendered for the account of any eligible institution.

If TRW shares have been tendered pursuant to the procedures for book-entry tender discussed under the caption entitled "Procedure for Tendering," any notice of withdrawal must specify the name and number of the account at DTC to be credited with the withdrawn TRW shares and must otherwise comply with DTC's procedures. If certificates have been delivered or otherwise identified to the exchange agent, the name of the registered holder and the serial numbers of the particular certificates evidencing the withdrawn TRW shares withdrawn must also be furnished to the exchange agent, as stated above, prior to the physical release of those certificates.

Northrop Grumman will decide all questions as to the form and validity (including time of receipt) of any notice of withdrawal in its sole discretion, and Northrop Grumman's decision shall be final and binding. None of Northrop Grumman, the exchange agent, the information agent, the dealer manager or any other person will be under any duty to give notification of any defects or irregularities in any notice of withdrawal or will incur any liability for failure to give any notification. Any TRW shares properly withdrawn will be deemed not to have been validly tendered for purposes of the offer to exchange. However, TRW shareholders may retender withdrawn TRW shares by following one of the procedures discussed below under the captions entitled

"Procedure for Tendering" or "Guaranteed Delivery" at any time prior to the expiration date.

### **Procedure for Tendering**

For TRW shareholders to validly tender TRW shares pursuant to the offer to exchange, (a) a properly completed and duly executed letter of transmittal, along with any required signature guarantees, or an agent's message in connection with a book-entry transfer, and any other required documents, must be received by the exchange agent at one of its addresses set forth on the back cover of this offer to exchange, and certificates for tendered TRW shares must be received by the exchange agent at that address or those TRW shares must be tendered pursuant to the procedures for book-entry tender set forth below (and a confirmation of receipt of that tender received (Northrop Grumman refers to this confirmation below as a book-entry confirmation)), in each case before the expiration date, or (b) TRW shareholders must comply with the guaranteed delivery procedures set forth below under "Guaranteed Delivery." All tenders will be subject to the 1704 Limitation. See "The 1704 Limitation" beginning on page 38.

The term "agent's message" means a message, transmitted by DTC to, and received by, the exchange agent and forming a part of a book-entry confirmation, that states that DTC has received an express acknowledgment

from the participant in DTC tendering the TRW shares that are the subject of that book-entry confirmation, that the participant has received and agrees to be bound by the terms of the letter of transmittal and that Northrop Grumman may enforce that agreement against the participant.

The exchange agent has established accounts with respect to the TRW shares at DTC for purposes of the offer to exchange, and any financial institution that is a participant in DTC may make book-entry delivery of the TRW shares by causing DTC to transfer the TRW shares into the exchange agent's account in accordance with DTC's procedure for that transfer. However, although delivery of TRW shares may be effected through book-entry at DTC, the letter of transmittal with any required signature guarantees, or an agent's message in connection with a book-entry transfer, and any other required documents, must, in any case, be received by the exchange agent at one or more of its addresses set forth on the back cover of this offer to exchange prior to the expiration date, or the guaranteed delivery procedures described below must be followed.

Signatures on all letters of transmittal must be guaranteed by an eligible institution, except in cases in which TRW shares are tendered either by a registered holder of TRW shares who has not completed the box entitled "Special Issuance Instructions" on the letter of transmittal or for the account of an eligible institution.

If the certificates for TRW shares are registered in the name of a person other than the person who signs the letter of transmittal, or if certificates for unexchanged TRW shares are to be issued to a person other than the registered holder(s), the certificates must be endorsed or accompanied by appropriate stock powers, in either case signed exactly as the name or names of the registered owner or owners appear on the certificates, with the signature(s) on the certificates or stock powers guaranteed in the manner Northrop Grumman has described above.

The method of delivery of share certificates and all other required documents, including delivery through DTC, is at the TRW shareholder's option and risk, and the delivery will be deemed made only when actually received by the exchange agent. If delivery is by mail, Northrop Grumman recommends registered mail with return receipt requested, properly insured. In all cases, shareholders should allow sufficient time to ensure timely delivery.

To prevent backup federal income tax withholding with respect to cash received pursuant to the offer to exchange, TRW shareholders must provide the exchange agent with their correct taxpayer identification number and certify whether they are subject to backup withholding of federal income tax by completing the substitute Form W-9 included in the letter of transmittal. Some TRW shareholders, including, among others, all corporations and some foreign individuals) are not subject to these backup withholding and reporting requirements. In order for a foreign individual to qualify as an exempt recipient, the shareholders must submit a Form W-8, signed under penalty of perjury, attesting to that individual's exempt status.

#### **Guaranteed Delivery**

If TRW shareholders wish to tender TRW shares pursuant to the offer to exchange and their certificates are not immediately available or TRW shareholders cannot deliver the certificates and all other required documents to the exchange agent prior to the expiration date or cannot complete the procedure for book-entry transfer on a timely basis, their TRW shares may nevertheless be tendered, so long as all of the following conditions are satisfied:

TRW shareholders make their tender by or through an eligible institution (see "Withdrawal Rights" above);

a properly completed and duly executed notice of guaranteed delivery, substantially in the form made available by Northrop Grumman, is received by the exchange agent as provided below on or prior to the expiration date; and

the certificates for all tendered TRW shares (or a confirmation of a book-entry transfer of such securities into the exchange agent's account at DTC as described above), in proper form for transfer, together with a properly completed and duly executed letter of transmittal with any required signature guarantees (or, in the case of a book-entry transfer, an agent's message) and all other documents required by the letter of transmittal are received by the exchange agent within three New York Stock Exchange trading days after the date of execution of the notice of guaranteed delivery.

TRW shareholders may deliver the notice of guaranteed delivery by hand or transmit it by facsimile transmission or mail to the exchange agent and shareholders must include a guarantee by an eligible institution in the form set forth in that notice.

In all cases, Northrop Grumman will exchange TRW shares tendered and accepted for exchange pursuant to the offer to exchange only after timely receipt by the exchange agent of certificates for TRW shares (or timely confirmation of a book-entry transfer of those securities into the exchange agent's account at DTC as described above), properly completed and duly executed letter(s) of transmittal, or an agent's message in connection with a book-entry transfer, and any other required documents.

By executing a letter of transmittal as set forth above, subject to the 1704 Limitation, TRW shareholders irrevocably appoint Northrop Grumman's designees as their attorneys-in-fact and proxies, each with full power of substitution, to the full extent of their rights with respect to their TRW shares tendered and accepted for exchange by Northrop Grumman and with respect to any and all other TRW shares and other securities issued or issuable in respect of the TRW shares on or after March 4, 2002. That appointment is effective, and voting rights will be affected, when and only to the extent that Northrop Grumman deposits the shares of Northrop Grumman's common stock issuable with respect to the TRW shares that shareholders have tendered with the exchange agent. Subject to the 1704 Limitation, all proxies shall be considered coupled with an interest in the tendered TRW shares and therefore shall not be revocable once the appointment is effective. Upon the effectiveness of the appointment, all prior proxies that TRW shareholders have given will be revoked, and TRW shareholders may not give any subsequent proxies (and, if given, they will not be deemed effective). Northrop Grumman's designees will, with respect to the TRW shares for which the appointment is effective, be empowered, among other things, to exercise all of the TRW shareholders' voting and other rights as they, in their sole discretion, deem proper at any annual, special or adjourned meeting of TRW's shareholders or otherwise. Northrop Grumman reserves the right to require that, in order for TRW shares to be deemed validly tendered, immediately upon Northrop Grumman's exchange of those TRW shares, Northrop Grumman must be able to exercise full voting rights with respect to those TRW shares. **However, prior to acceptance for exchange by Northrop Grumman in accordance with terms of the offer to exchange, the appointment will not be effective, and, Northrop Grumman shall have no voting rights as a result of the tender of TRW shares.**

Northrop Grumman will determine questions as to the validity, form, eligibility (including time of receipt) and acceptance for exchange of any tender of TRW shares, in Northrop Grumman's sole discretion, and its determination shall be final and binding. Northrop Grumman reserves the absolute right to reject any and all tenders of TRW shares that Northrop Grumman determines are not in proper form or the acceptance of or exchange for which may, in the opinion of Northrop Grumman's counsel, be unlawful. Northrop Grumman also reserves the absolute right to waive any of the conditions of the offer to exchange (other than the antitrust condition, the conditions relating to the absence of an injunction and the effectiveness of the registration statement for Northrop Grumman shares to be issued in the offer to exchange), or any defect or irregularity in the tender of any TRW shares. However, Northrop Grumman cannot waive the 1704 Limitation. No tender of TRW shares will be deemed to have been validly made until all defects and irregularities in tenders of TRW shares have been cured or waived. None of Northrop Grumman, the exchange agent, the information agent, the dealer manager or any other person will be under any duty to give notification of any defects or irregularities in the tender of any TRW shares or will incur any liability for failure to give any notification. The interpretation of the terms and conditions of the offer to exchange (including the letter of transmittal and its instructions) will be final and binding.

The tender of TRW shares pursuant to any of the procedures described above will constitute a binding agreement between Northrop Grumman and shareholders upon the terms and subject to the conditions of the offer to exchange and the letter of transmittal.

#### **Material U.S. Federal Income Tax Consequences of the Offer to Exchange and the TRW Merger**

The following discussion summarizes the material U.S. federal income tax considerations that are generally applicable to holders of TRW capital stock who exchange their TRW capital stock in the offer to exchange and the TRW merger for shares of Northrop Grumman common stock. This discussion is based on currently existing provisions of the Code, existing and proposed Treasury Regulations thereunder and current administrative rulings and court decisions, all of which are subject to change. Any such change, which may or may not be retroactive, could alter the tax consequences of the offer to exchange and the TRW merger that are described below. TRW shareholders should be aware that this discussion does not deal with all federal income tax considerations that may be relevant to particular TRW shareholders in light of their individual circumstances, such as TRW shareholders who:

are dealers in securities;

are subject to the alternative minimum tax provisions of the Code;

are foreign persons;

do not hold their shares of TRW capital stock as capital assets;

acquired their shares of TRW capital stock in connection with stock option or stock purchase plans or in other compensatory transactions;

hold their shares of TRW capital stock as part of an integrated investment (including a straddle) comprised of shares of TRW capital stock and one or more other positions; or

are subject to the constructive sale or constructive ownership provisions of the Code under Sections 1259 or 1260, respectively, with respect to their TRW capital stock.

In addition, the following discussion does not address:

the tax consequences of the offer to exchange and the TRW merger to any person under foreign, state or local tax laws; or

the tax consequences of transactions effectuated prior or subsequent to, or concurrently with, the TRW merger, including a potential sale or spin-off of the TRW automotive business.

**Accordingly, TRW shareholders are urged to consult their own tax advisors as to the specific tax consequences to them of the offer to exchange and the TRW merger in light of their own particular facts and circumstances, including the applicable federal, state, local and foreign tax consequences.**

In the opinion of Gibson, Dunn & Crutcher LLP, counsel to Northrop Grumman, the exchange of TRW shares for Northrop Grumman shares pursuant to the offer to exchange and the TRW merger will be treated as a reorganization within the meaning of Section 368(a) of the Code provided that certain factual assumptions are satisfied. Such factual assumptions include the following: (i) the offer to exchange and the TRW merger are consummated in the manner provided herein, (ii) none of Northrop Grumman, TRW or any related party acquires or redeems, in connection with the offer to exchange or the TRW merger, shares of Northrop Grumman common stock issued to TRW shareholders pursuant to the offer to exchange or the TRW merger, (iii) TRW continues a significant line of its business or uses a significant portion of its historic business assets in a business, (iv) the description of TRW's business operations set forth in its SEC filings is accurate in all material respects and there will be no material changes in such operations prior to the closing of the TRW merger, (v) the only consideration issued by Northrop Grumman in exchange for TRW shares in the offer to exchange and the TRW merger will be



Northrop Grumman voting stock (except for cash issued to dissenting shareholders) and (vi) Northrop Grumman will provide counsel with customary representations regarding its legal status and its plans and intentions with respect to future operations of TRW.

Assuming that the offer to exchange and the TRW merger qualify as a reorganization within the meaning of Section 368(a) of the Code:

A holder of TRW shares will not recognize any gain or loss upon exchange of its TRW shares solely for Northrop Grumman common stock in the offer to exchange or the TRW merger;

If a holder of TRW shares receives cash instead of a fractional share of Northrop Grumman common stock, the holder will be required to recognize gain or loss, measured by the difference between the amount of cash received instead of that fractional share of Northrop Grumman common stock and the portion of the tax basis of that holder's TRW shares allocable to that fractional share. Such gain or loss will be a capital gain or loss, and will be a long-term capital gain or loss if the TRW shares that would otherwise have been exchanged for that fractional share of Northrop Grumman common stock were held for more than one year;

A holder of TRW shares will have a tax basis in the Northrop Grumman shares received in the offer to exchange and the TRW merger equal to (a) the tax basis of the TRW shares surrendered by that holder pursuant to the offer to exchange or in the TRW merger, less (b) any tax basis of the TRW shares surrendered that is allocable to any fractional share of Northrop Grumman common stock for which cash is received;

The holding period for shares of Northrop Grumman common stock received in exchange for TRW shares in the offer to exchange and the TRW merger will include the holding period for TRW shares surrendered in the offer to exchange and the TRW merger; and

If a TRW shareholder, pursuant to the exercise of its right to seek an appraisal, exchanges all of its TRW shares solely for cash, such shareholder generally will recognize a capital gain or loss equal to the difference between the amount of cash received and its adjusted tax basis in the TRW shares surrendered. Such gain or loss generally will be a long-term capital gain or loss if the holder held the TRW shares surrendered for more than one year as of the date of the exchange.

Currently, Northrop Grumman does not plan to request a ruling from the Internal Revenue Service with regard to the tax consequences of the offer to exchange and/or the TRW merger. Whether or not the offer to exchange and the TRW merger qualify as a tax-free reorganization depends in part on the factual assumptions set forth above. If such factual assumptions are not satisfied, a TRW shareholder's exchange of TRW shares for Northrop Grumman common stock in the offer to exchange or the TRW merger could be a taxable transaction, depending on the surrounding facts.

**The foregoing discussion does not purport to be a complete analysis or listing of all potential U.S. federal income tax consequences of the offer to exchange and the TRW merger. TRW shareholders are urged to consult their tax advisors concerning the U.S. federal, state, local and foreign tax consequences to them of participation in the offer to exchange and/or the TRW merger in light of their particular facts and circumstances.**

#### **Effect of the Offer to Exchange on the Market for TRW Shares; Registration Under the Exchange Act**

*Reduced Liquidity; Possible Delisting.* The tender of TRW shares pursuant to the offer to exchange will reduce the number of holders of TRW shares and the number of TRW shares that might otherwise trade publicly and could adversely affect the liquidity and market value of the remaining TRW shares held by the public. TRW shares are listed and principally traded on the New York Stock Exchange. Depending on the number of TRW shares acquired pursuant to the offer to exchange, following the completion of the offer to exchange, TRW shares

may no longer meet the requirements of the New York Stock Exchange for continued listing. For example, published guidelines of the New York Stock Exchange indicate that the New York Stock Exchange would consider delisting the outstanding TRW shares if, among other things:

the number of publicly held TRW shares (exclusive of holdings of officers, directors and members of their immediate families and other concentrated holdings of 10 percent or more) should fall below 600,000;

the number of record holders of 100 or more TRW shares should fall below 1,200;

or

the aggregate market value of publicly held TRW shares should fall below \$5 million.

As of March 25, 2002, TRW reported that there were (i) 126,741,385 shares of TRW common stock outstanding, (ii) 28,983 Series 1 Shares outstanding and (iii) 53,834 Series 3 Shares outstanding.

If the New York Stock Exchange were to delist the TRW shares, including after the exchange of TRW shares in the offer to exchange but prior to the TRW merger, the market for TRW shares could be adversely affected. It is possible that TRW shares would be traded on other securities exchanges or in the over-the-counter market, and that price quotations would be reported by those exchanges, or through the Nasdaq Stock Market or by other sources. The extent of the public market for the TRW shares and the availability of such quotations would, however, depend upon the number of holders and/or the aggregate market value of the TRW shares remaining at that time, the interest in maintaining a market in the TRW shares on the part of securities firms, the possible termination of registration of TRW shares under the Exchange Act, as described below, and other factors.

*Status as Margin Securities.* The TRW shares are presently margin securities under the regulations of the Federal Reserve Board, which has the effect, among other things, of allowing brokers to extend credit on the collateral of TRW shares. Depending on factors similar to those described above with respect to listing and market quotations, following completion of the offer to exchange, the TRW shares may no longer constitute margin securities for the purposes of the Federal Reserve Board's margin regulations, in which event the TRW shares would be ineligible as collateral for margin loans made by brokers.

*Registration Under the Exchange Act.* TRW shares are currently registered under the Exchange Act. TRW can terminate that registration upon application to the SEC if the outstanding shares are not listed on a national securities exchange and if there are fewer than 300 holders of record of TRW shares. Termination of registration of the TRW shares under the Exchange Act would reduce the information that TRW must furnish to its shareholders and to the SEC and would make some provisions of the Exchange Act, including the short-swing profit recovery provisions of Section 16(b) and the requirement of furnishing a proxy statement in connection with shareholders meetings pursuant to Section 14(a) and the related requirement of furnishing an annual report to stockholders, no longer applicable with respect to TRW shares. Furthermore, the ability of TRW affiliates and persons holding restricted securities of TRW to dispose of securities pursuant to Rule 144 under the Securities Act of 1933, as amended (the Securities Act) may be impaired or eliminated. If registration of the TRW shares under the Exchange Act were terminated, TRW shares would no longer be eligible for New York Stock Exchange listing or for continued inclusion on the Federal Reserve Board's list of margin securities.

#### **Purpose of the Offer to Exchange; the TRW Merger; Dissenters' Rights**

Northrop Grumman is making the offer to exchange in order to acquire control of, and ultimately the entire equity interest in, TRW. The offer to exchange is the first step in Northrop Grumman's acquisition of TRW and is intended to facilitate the acquisition of all TRW shares. TRW shareholders will not have dissenters' rights as a result of the completion of the offer to exchange.

Northrop Grumman intends, as soon as practicable after the completion of the offer to exchange, to seek to merge TRW with Northrop Grumman or a wholly-owned subsidiary. The purpose of the TRW merger is to

acquire all TRW shares not tendered and exchanged pursuant to the offer to exchange. In the TRW merger, each then-outstanding share of TRW capital stock (except for treasury shares of TRW and shares beneficially owned directly or indirectly by Northrop Grumman for its own account) will be converted into the right to receive shares of Northrop Grumman common stock at the same exchange ratio used in the offer to exchange, subject to dissenters' rights under Ohio law.

The TRW merger may be completed pursuant to Section 1701.80 of the Ohio Revised Code and Section 253 of the Delaware General Corporation Law. Under Section 1701.80, a foreign parent corporation owning at least 90% of the outstanding shares of each class of a domestic subsidiary corporation may merge the subsidiary corporation into itself without the approval of the shareholders of the subsidiary corporation but with the approval of the board of directors of the subsidiary corporation. Under Section 253 of the Delaware General Corporation Law such a merger may be completed without the approval of the stockholders of the parent corporation.

No dissenters' rights are available in connection with the offer to exchange. If the TRW merger is consummated, however, TRW shareholders will have certain rights under the Ohio Revised Code to dissent and demand dissenters' rights and to receive payment in cash of the fair cash value of their TRW shares. TRW shareholders that vote in favor of the TRW merger will not be entitled to relief as dissenting shareholders. In order to qualify for rights as a dissenting shareholder, a TRW shareholder must deliver to TRW a written demand for payment of the fair cash value of the shares for which relief is sought within the time period prescribed by Sections 1701.84 and 1701.85 of the Ohio Revised Code. If TRW then sends a dissenting shareholder a request for the certificates representing the shares for which relief is sought, the dissenting shareholder must return the certificates requested to TRW so that they may be endorsed with a legend stating that a demand for the fair cash value of such shares has been made. A dissenting shareholder's failure to deliver such certificates within a prescribed time period terminates his or her rights as a dissenting shareholder. Unless TRW and the dissenting shareholder come to an agreement on the fair cash value per share of the shares for which such dissenting shareholder seeks relief, either the dissenting shareholder or TRW may file a complaint in court. Other dissenting shareholders may join as plaintiffs or defendants in the resulting proceeding at this time.

If the statutory procedures for exercising or perfecting dissenters' rights are complied with in accordance with Sections 1701.84 and 1701.85 of the Ohio Revised Code, then a judicial determination will be made as to the fair cash value required to be paid to the objecting shareholders for their shares. Any such judicial determination of fair cash value will be based on the amount that a willing seller, under no compulsion to sell, would be willing to accept, and a willing buyer, under no compulsion to purchase, would be willing to pay. In determining the fair cash value of the TRW shares, a court is required to take into account all relevant factors excluding any appreciation or depreciation in market value resulting from the proposal of the TRW merger. Accordingly, such determination could be based upon considerations other than, or in addition to, the market value of the TRW shares, including, among other things, asset values and earning capacity. The value so determined may be more or less than the price per share to be paid in the offer to exchange or the TRW merger but in no event shall the value so determined exceed the amount specified in the demand of a particular shareholder.

From the time written demand for payment of the fair cash value is given until either the termination of the rights and obligations arising from such demand or the purchase of the shares related thereto, all rights accruing to the dissenting shareholder, including voting and dividend or distribution rights, will be suspended. If any dividend or distribution is paid in money on shares during the suspension or if any dividend, distribution or interest is paid in money upon any securities issued in extinguishment of or in substitution for such shares, an amount equal to the dividend, distribution or interest that would have been payable on the shares, but for such suspension, shall be paid to the holder of record of the shares as a credit against the fair cash value of the shares. If the right to receive the fair cash value is terminated other than by the purchase of the shares, all rights will be restored to the objecting shareholder and any distribution that would have been made to the holder of record of the shares, but for the suspension, will be made at the time of such termination.

The foregoing summary of the rights of dissenting shareholders does not purport to be a complete statement of the procedures to be followed by shareholders desiring to exercise any available dissenters' rights and is qualified in its entirety by reference to the full text of Sections 1701.84 and section 1701.85 included herewith in Annex B. The preservation and exercise of dissenters' rights are conditioned on strict adherence to the applicable provisions of the Ohio Revised Code.

Rule 13e-3 of the General Rules and Regulations under the Exchange Act, which Northrop Grumman does not believe would apply to the TRW merger if the TRW merger occurred within one year of the completion of the offer to exchange, would require, among other things, that some financial information concerning TRW, and some information relating to the fairness of the proposed transaction and the consideration offered to shareholders of TRW, be filed with the SEC and disclosed to shareholders prior to the completion of the TRW merger.

#### **Plans for TRW After the TRW Merger**

Once Northrop Grumman has completed the TRW merger, it expects that TRW would continue its current operations, except that it would cease to be publicly owned and would instead be wholly-owned by Northrop Grumman. Northrop Grumman expects to promptly dispose of TRW's automotive business either by selling that business to a third party or parties or by spinning it off to the Northrop Grumman stockholders (including the former TRW shareholders) or by a combination thereof.

#### **The 1704 Limitation**

Tenders of TRW shares pursuant to the offer to exchange will be effective, and Northrop Grumman shall have the right to acquire tendered TRW shares, only at such time as Section 1704 of the Ohio Revised Code (the Ohio business combination law) shall not prohibit or delay the TRW merger. No tender of TRW shares shall be effective, and Northrop Grumman shall have no right to acquire tendered TRW shares, prior to such time.

The Ohio business combination law prohibits certain business combinations and other transactions (each, a Chapter 1704 transaction), such as the TRW merger, between an issuing public corporation (such as TRW) and any interested shareholder (defined generally as any person who, directly or indirectly, is entitled to exercise or direct the exercise of 10% or more of the outstanding voting power of a corporation in the election of directors) for a period of three years after the date that person becomes an interested shareholder. After such three-year period, a Chapter 1704 transaction between an issuing public corporation and such interested shareholder is prohibited unless either certain fair price provisions are complied with or the Chapter 1704 transaction is approved by certain supermajority shareholder votes. The Ohio business combination law restrictions do not apply to a Chapter 1704 transaction with an interested shareholder if either the acquisition of the corporation's shares that would cause the interested shareholder to become an interested shareholder, or the Chapter 1704 transaction, is approved by a resolution of the board of directors of the corporation adopted prior to the date on which the interested shareholder became an interested shareholder.

On March 4, 2002, Northrop Grumman requested that TRW's board of directors take appropriate action so that the Ohio business combination law is not applicable to the acquisition of TRW capital stock pursuant to the offer to exchange or the TRW merger. There can be no assurance that TRW's board of directors will do so.

### Conditions to the Offer to Exchange

In addition to the 1704 Limitation, the offer to exchange is also subject to a number of conditions, which are described below:

#### Minimum Tender Condition

Consummation of the offer to exchange is conditioned upon there being validly tendered and not withdrawn prior to the expiration of the offer to exchange, a number of TRW shares which, together with any TRW shares that Northrop Grumman beneficially owns for its own account, will constitute at least a majority of the total number of outstanding shares of TRW common stock on a fully diluted basis (as though all options or other securities convertible into or exercisable or exchangeable for TRW shares had been so converted, exercised or exchanged) as of the date that Northrop Grumman accepts the TRW shares for exchange pursuant to the offer to exchange.

#### Antitrust Condition

The offer to exchange is also subject to the condition that any applicable waiting periods under the Hart-Scott-Rodino Antitrust Improvements Act of 1976, as amended, Council Regulation (EEC) No. 4064/89 of the Council of the European Union, and any other applicable similar foreign laws or regulations will have expired or been terminated.

Under the provisions of the Hart-Scott-Rodino Act applicable to the offer to exchange, the acquisition of TRW shares pursuant to the offer to exchange may be completed following the expiration of a 30-calendar day waiting period (if the thirtieth day falls on a weekend or holiday, the waiting period will expire on the next business day) following the filing by Northrop Grumman of a Notification and Report Form, which Northrop Grumman filed on March 11, 2002, with respect to the offer to exchange, unless Northrop Grumman receives a request for additional information and documentary material from the Antitrust Division of the Department of Justice or Federal Trade Commission. If, within the initial 30-day waiting period, either the Antitrust Division or Federal Trade Commission requests additional information and documentary material from Northrop Grumman concerning the offer to exchange, the waiting period will be extended and will expire at 11:59 P.M., New York City time, on the thirtieth calendar day after the date of substantial compliance by Northrop Grumman with that request. If the thirtieth day falls on a weekend or holiday, the waiting period will expire on the next business day. Only one extension of the waiting period pursuant to a request for additional information is authorized by the Hart-Scott-Rodino Act. After that time, Northrop Grumman and TRW may close the transaction, unless Northrop Grumman agrees with the Antitrust Division or Federal Trade Commission to delay closing the transaction or the Antitrust Division or Federal Trade Commission seek a court order staying the transaction. In practice, complying with a request for additional information or material can take a significant amount of time. In addition, if the Antitrust Division or Federal Trade Commission raises substantive issues in connection with a proposed transaction, the parties frequently engage in negotiations with the relevant governmental agency concerning possible means of addressing those issues and may agree to delay completion of the transaction while those negotiations continue.

Under the laws of certain foreign nations and multinational authorities, such as the European Commission (under Council Regulation (EEC) 4064/89, or ECMR ), the transaction may not be completed or control may not be exercised unless certain filings are made with these nations antitrust regulatory authorities or multinational antitrust authorities, and these antitrust authorities approve or clear closing of the transaction. Other foreign nations and multinational authorities have voluntary and/or post-merger notification systems. Northrop Grumman has filed or intends to file shortly all other non-United States pre-merger notifications that it believes are required. Should any other approval or action be required, Northrop Grumman currently contemplates that such approval or action would be sought. Although Northrop Grumman believes that it will obtain all other

material required regulatory approvals in a timely manner, it is not certain that all other such approvals will be received in a timely manner or at all or that foreign or multinational antitrust authorities will not impose unfavorable conditions for granting the required approvals.

#### **Control Share Condition**

Consummation of the offer to exchange is conditioned upon the acquisition of TRW capital stock by Northrop Grumman being authorized by the shareholders of TRW pursuant to Section 1701.831 of the Ohio Revised Code (the control share acquisition law ) at a special meeting of shareholders of TRW (the Ohio control share acquisition meeting ) in accordance with the control share acquisition law, or Northrop Grumman being satisfied, in its reasonable judgment, that the control share acquisition law is invalid or inapplicable to the acquisition of TRW capital stock pursuant to the offer to exchange.

Under the control share acquisition law, unless a corporation's articles of incorporation or regulations otherwise provide, any control share acquisition of an issuing public corporation (such as TRW) may be made only with the prior authorization of its shareholders in accordance with the control share acquisition law. Neither TRW's amended articles of incorporation nor its regulations currently contain a provision by which TRW opts out of the control share acquisition law.

Unless and until such time as TRW's articles or regulations are amended to include such an opt out provision or the law is determined to be invalid, the control share acquisition law requires shareholder approval of any proposed control share acquisition of TRW. A control share acquisition is the acquisition, directly or indirectly, by any person of shares of a corporation that, when added to all other shares of such corporation of which such person may exercise or direct the exercise of voting power, entitles such person to exercise or direct the exercise of one-fifth or more, one third or more, or a majority or more of the voting power in the election of directors. A control share acquisition must be authorized in advance (i) by the holders of at least a majority of the voting power of the corporation in the election of directors represented at the meeting in person or by proxy and (ii) by the holders of a majority of the portion of the voting power excluding the voting power of interested shares represented at the meeting in person or by proxy. The control share acquisition law provides that a quorum shall be deemed to be present at the meeting if at least a majority of the voting power of the shares are represented at such meeting in person or by proxy.

For purposes of the control share acquisition law, interested shares means shares as to which any of the following may exercise or direct the exercise of voting power in the election of directors (i) an acquiring person, (ii) an officer elected or appointed by the directors of the issuing public corporation, (iii) any employee of the issuing public corporation who is also a director of such corporation and (iv) any person that acquires such shares for valuable consideration during the period beginning with the date of the first public disclosure of a proposed control share acquisition of the issuing public corporation or any proposed merger, consolidation or other transaction which would result in a change in control of the corporation or all or substantially all of its assets, and ending on the record date for the meeting if either of the following applies:

the aggregate consideration paid or otherwise given by the person who acquired the shares, and any other persons acting in concert with such person for all shares exceeds \$250,000; or

the number of shares acquired by the person who acquired the shares, and any other persons acting in concert with such person, exceeds one-half of 1% of the outstanding shares of the corporation entitled to vote in the election of directors. Interested shares also includes shares held by a person that transfers interested shares after the record date if accompanied by an instrument (such as a proxy or voting agreement) that gives the transferee the power to vote those shares.

Under the control share acquisition law, TRW must call a meeting to vote upon a proposed control share acquisition no later than 10 days, and it must be held no later than 50 days, following its receipt of an acquiring person statement from the acquiring person unless the acquiring person consents to a later date.

Without waiving its right to challenge the validity of all or any part of the control share acquisition law or to seek an amendment to TRW's regulations opting out of the control share acquisition law, and reserving its right to take actions inconsistent with the applicability of the control share acquisition law, Northrop Grumman delivered to TRW on March 4, 2002 an acquiring person statement relating to the offer to exchange and the TRW merger. Pursuant to the provisions of the control share acquisition law, the control share acquisition meeting must be held no later than April 23, 2002.

On March 4, 2002, Northrop Grumman filed a lawsuit in the United States District Court for the Northern District of Ohio against TRW and certain other persons, seeking declaratory and injunctive relief with respect to the control share acquisition law. The lawsuit alleges that such statute conflicts with the United States Constitution and United States laws governing the conduct of tender offers. Northrop Grumman is also requesting a declaration from the court that the date of the first public disclosure of the offer to exchange, for the purposes of the control share acquisition law, was March 4, 2002. See Ohio Litigation beginning on page 44.

#### **Control Bid Condition**

Consummation of the offer to exchange is conditioned upon the expiration of the period during which the Ohio Division of Securities may suspend the offer to exchange pursuant to Sections 1707.01, 1707.041, and 1707.042 (collectively, the control bid law) of the Ohio revised code, without the occurrence of any such suspension or the invalidity of the control bid law.

The control bid law regulates the purchase or offer to purchase of any equity security of a subject company from a resident of Ohio if, after the purchase, the offeror would directly or indirectly be the beneficial owner of more than 10% of any class of issued and outstanding equity securities of such company (a control bid). A subject company includes an issuer (such as TRW) that (i) either (a) has its principal place of business or principal executive offices located in Ohio or (b) owns or controls assets located in Ohio that have a fair market value of at least \$1.0 million and (ii) has more than 10% of its beneficial or record equity security holders resident in Ohio, has more than 10% of its equity securities owned, beneficially or of record, by residents of Ohio or has 1,000 beneficial or record equity security holders who are resident in Ohio.

The control bid law prohibits an offeror from making a control bid for securities of a subject company pursuant to a tender offer until the offeror has filed specified information with the Ohio Division of Securities. In addition, the offeror is required to deliver a copy of such information to the subject company not later than the offeror's filing with the Ohio Division of Securities and to send or deliver such information and the material terms of the proposed offer to exchange to all offerees in Ohio as soon as practicable after the offeror's filing with the Ohio Division of Securities.

Within five calendar days of such filing, the Ohio Division of Securities may, by order, summarily suspend the continuation of the control bid if it determines that the offeror has not provided all of the specified information or that the control bid materials provided to offerees do not provide full disclosure of all material information concerning the control bid. If the Ohio Division of Securities summarily suspends a control bid, it must schedule and hold a hearing within 10 calendar days of the date on which the suspension is imposed and must make its determination within three calendar days after the hearing has been completed but no later than 14 calendar days after the date on which the suspension is imposed. The Ohio Division of Securities may maintain its suspension of the continuation of the control bid if, based upon the hearing, it determines that all of the information required to be provided by the control bid law has not been provided by the offeror, that the control bid materials provided to offerees do not provide full disclosure of all material information concerning the control bid or that the control bid is in material violation of any provision of the Ohio securities laws. If, after the hearing, the Ohio Division of Securities maintains the suspension, the offeror has the right to correct the disclosure and other deficiencies identified by the Ohio Division of Securities and to reinstitute the control bid by filing new or amended information pursuant to the control bid law.

On March 4, 2002, Northrop Grumman filed a lawsuit in the United States District Court for the Northern District of Ohio against TRW and certain other persons, seeking declaratory and injunctive relief with respect to the control bid law. The lawsuit alleges that such statute conflicts with the United States Constitution and United States laws governing the conduct of tender offers. See Ohio Litigation beginning on page 44.

In addition, on March 4, 2002, Northrop Grumman filed the information required under the control bid law. On March 12, 2002, the waiting period under the control bid law expired without any action by the Ohio Division of Securities to suspend the offer to exchange. The control bid condition therefore has been satisfied.

#### **Northrop Grumman Stockholder Approval Condition**

Consummation of the offer to exchange is conditioned upon the approval by the stockholders of Northrop Grumman of the issuance of Northrop Grumman common stock pursuant to the offer to exchange and the TRW merger.

Pursuant to the rules of the New York Stock Exchange, on which Northrop Grumman's common stock is listed, the issuance of Northrop Grumman common stock pursuant to the offer to exchange and the TRW merger must be approved by holders of a majority of the shares voted at a meeting of such holders at which the total number of votes cast represents over 50% in interest of all shares of Northrop Grumman securities entitled to vote on the proposal. This approval is required because the number of shares of Northrop Grumman's common stock to be issued will be equal to or in excess of 20% of the shares outstanding prior to such issuance. Northrop Grumman intends to seek this approval at a meeting of its stockholders to be held as soon as practicable.

#### **Certain Other Conditions to the Offer to Exchange**

Notwithstanding any other provision of the offer to exchange, Northrop Grumman shall not be required to accept for exchange or exchange any TRW shares, may postpone the acceptance for exchange of or the exchange for tendered TRW shares, and may, in Northrop Grumman's sole discretion, terminate or amend the offer to exchange as to any TRW shares not then exchanged if:

at the expiration date, any of the minimum tender condition, the antitrust condition, the control share condition, the control bid condition or any of the other conditions to the offer to exchange set forth in clauses (a) through (g) below has not been satisfied or, in the case of any condition other than the antitrust condition or the conditions set forth in clauses (b) or (c) below, waived; or

on or after the date of this offer to exchange and at or prior to the time of exchange of any TRW shares (whether or not any TRW shares have theretofore been accepted for exchange or exchanged pursuant to the offer to exchange), and subject to the applicable rules and regulations of the SEC (including Rule 14e-1(c) under the Exchange Act relating to Northrop Grumman's obligation to exchange or return tendered TRW shares promptly after the termination or withdrawal of the offer to exchange), the antitrust condition is not satisfied.

The other conditions to the offer to exchange are as follows:

- (a) the shares of Northrop Grumman's common stock to be issued to TRW shareholders in the offer to exchange and the TRW merger have been authorized for listing on the New York Stock Exchange, subject to official notice of issuance;
- (b) the registration statement shall have become effective under the Securities Act, and no stop order suspending the effectiveness of the registration statement or a proceeding seeking a stop order shall have been issued nor shall there have been proceedings for that purpose initiated or threatened by the SEC, and Northrop Grumman shall have received all necessary state securities law or blue sky authorizations;



(c) no temporary restraining order, preliminary or permanent injunction or other order or decree issued by any court or agency of competent jurisdiction or other legal restraint or prohibition preventing the completion of the offer to exchange, the TRW merger or any of the other transactions contemplated by the offer to exchange shall be in effect; no statute, rule, regulation, order, injunction or decree shall have been enacted, entered, promulgated or enforced by any court, administrative agency or commission or other governmental authority or instrumentality that prohibits, restricts or makes illegal the completion of the offer to exchange or the TRW merger;

(d) there shall not be pending or threatened any suit, action or proceeding by any governmental entity (1) challenging the offer to exchange, seeking to restrain or prohibit the completion of the offer to exchange or seeking to obtain from TRW or Northrop Grumman any damages that are material in relation to TRW and its subsidiaries taken as a whole or Northrop Grumman and its subsidiaries taken as a whole, (2) seeking to prohibit or limit the ownership or operation by TRW or Northrop Grumman or any of Northrop Grumman's subsidiaries of any material portion of the business or assets of TRW or Northrop Grumman or any of Northrop Grumman's subsidiaries or to compel TRW or Northrop Grumman or any of Northrop Grumman's subsidiaries to dispose of or hold separate any material portion of the business or assets of TRW or Northrop Grumman or any of Northrop Grumman's subsidiaries as a result of the offer to exchange, (3) seeking to prohibit Northrop Grumman from effectively controlling in any material respect the business or operations of TRW or (4) which otherwise is reasonably likely to have a material adverse effect on Northrop Grumman or TRW;

(e) no change shall have occurred or been threatened (or any condition, event or development shall have occurred or been threatened involving a prospective change) in the business, properties, assets, liabilities, capitalization, stockholders' equity, condition (financial or otherwise), operations, licenses or franchises, results of operations or prospects of TRW or any of its subsidiaries that, in the reasonable judgment of Northrop Grumman, is or may be materially adverse to TRW or any of its subsidiaries, or Northrop Grumman shall have become aware of any facts that, in its reasonable judgment, have or may have material adverse significance with respect to either the value of TRW or any of its subsidiaries or the value of the capital stock of TRW to Northrop Grumman;

(f) there shall not have occurred or been threatened (i) any general suspension of trading in, or limitation on prices for, securities on any national securities exchange or in the over-the-counter market in the United States, (ii) any extraordinary or material adverse change in the financial markets or major stock exchange indices in the United States or abroad or in the market price of the TRW shares, (iii) any change in the general political, market, economic or financial conditions in the U.S. or abroad that in the reasonable judgment of Northrop Grumman, could have a material adverse effect upon the business, properties, assets, liabilities, capitalization, stockholders' equity, condition (financial or otherwise), operations, licenses or franchises, results of operations or prospects of TRW or any of its subsidiaries, (iv) any material change in U.S. currency exchange rates or any other currency exchange rates or a suspension of, or limitation on, the markets therefor, (v) a declaration of a banking moratorium or any suspension of payments in respect of banks in the United States, (vi) any limitation (whether or not mandatory) by any government, domestic, foreign or supranational, or governmental entity on, or other event that, in the reasonable judgment of Northrop Grumman, might affect the extension of credit by banks or other lending institutions, (vii) a commencement of war or armed hostilities or other national or international calamity directly or indirectly involving the U.S., which in Northrop Grumman's reasonable judgment could have a material adverse effect on TRW, or (viii) in the case of any of the foregoing existing at the time of the commencement of the offer to exchange, a material acceleration or worsening thereof; and

(g) TRW shall not have entered into or effectuated any other agreement or transaction with any person or entity having the effect of impairing Northrop Grumman's ability to acquire TRW or otherwise diminishing the expected economic value to Northrop Grumman of the acquisition of TRW including, but not limited to, any material issuance of new securities of TRW, the declaration of any extraordinary dividend by TRW, the adoption of a shareholder rights plan by TRW or any other transaction not in the ordinary course of TRW's business.

The conditions listed above are solely for Northrop Grumman's benefit and Northrop Grumman may assert them regardless of the circumstances giving rise to any of the conditions. Northrop Grumman may waive any of these conditions in whole or in part prior to the expiration of the offer to exchange (other than the antitrust condition and the conditions set forth in clauses (b) and (c) above). The determination as to whether any condition has been satisfied shall be in Northrop Grumman's reasonable judgment and will be final and binding on all parties. The failure by Northrop Grumman at any time to exercise any of the foregoing rights shall not be deemed a waiver of any right and each right shall be deemed a continuing right which may be asserted at any time and from time to time.

#### **Ohio Litigation**

On March 4, 2002, Northrop Grumman filed a lawsuit in the United States District Court for the Northern District of Ohio against TRW and certain other persons, seeking declaratory and injunctive relief with respect to Ohio's control share acquisition law, business combination law, and control bid law. The lawsuit alleges that such statutes conflict with the United States Constitution and United States laws governing the conduct of tender offers, and thus are unconstitutional. The complaint seeks declaratory and injunctive relief, as well as the costs of the lawsuit. Northrop Grumman is also requesting declarations from the court that: (a) the date of the first public disclosure of the offer to exchange, for purposes of the control share acquisition law, was March 4, 2002 and (b) the solicitation, acceptance, and voting of proxies at the special meeting does not make Northrop Grumman an interested shareholder as defined in the business combination law. No assurance can be provided as to the time which may be required for a final decision with respect to the issues presented, or as to the outcome of this lawsuit.

On March 4, 2002, TRW filed a lawsuit in the United States District Court for the Southern District of Ohio against Northrop Grumman, the Attorney General of Ohio, the Director of Ohio's Department of Commerce and the Commissioner of Ohio's Division of Securities. The lawsuit seeks a judgment that the control share acquisition law, business combination law and control bid law are constitutional. The complaint seeks declaratory relief, as well as the costs of the lawsuit.

The Southern District action has been stayed by orders of both the Southern District Court and the Northern District Court. On March 18, 2002, Northrop Grumman filed a motion seeking a preliminary injunction, preventing the application of the control share acquisition law and the business combination law to the offer to exchange. In the alternative, Northrop Grumman seeks (a) to enjoin the application of the provision of the control share acquisition law requiring the exclusion of votes relating to "interested shares," to the extent it seeks to disenfranchise independent shareholders who purchased \$250,000 or more in TRW shares, either alone or in concert with others, after the public announcement of the offer to exchange, or (b) to prevent TRW from employing various restrictive and discriminatory presumptions and procedures at the special meeting. The parties were ordered to file position papers by March 29, 2002, after which the Southern District Court will determine how and when to decide Northrop Grumman's motion.

#### **Regulatory Approvals**

Other than clearance under the antitrust laws applicable to the offer to exchange and the TRW merger which are described above under Conditions to the Offer to Exchange - Antitrust Condition, the SEC declaring the effectiveness of the registration statement of which this offer to exchange is a part and the filings under the control bid law, Northrop Grumman does not believe that any additional material governmental filings are required with respect to the offer to exchange and the TRW merger.

#### **Source and Amount of Funds**

The offer to exchange is not conditioned upon any financing arrangements. Northrop Grumman will use working capital to pay any cash requirements of the offer to exchange.

### **Certain Relationships with TRW**

Except as set forth in this offer to exchange, neither Northrop Grumman nor, to the best of its knowledge, any of its directors, executive officers or other affiliates has any contract, arrangement, understanding or relationship with any other person with respect to any securities of TRW, including, but not limited to, any contract, arrangement, understanding or relationship concerning the transfer or the voting of any securities, joint ventures, loan or option arrangements, puts or calls, guaranties of loans, guaranties against loss or the giving or withholding of proxies. Except as described in this offer to exchange, there have been no contacts, negotiations or transactions since January 1, 1999, between Northrop Grumman or, to the best of its knowledge, any of Northrop Grumman's directors, executive officers or other affiliates on the one hand, and TRW or its affiliates, on the other hand, concerning a merger, consolidation or acquisition, a tender offer to exchange or other acquisition of securities, an election of directors, or a sale or other transfer of a material amount of assets. In the normal course of their businesses, Northrop Grumman and TRW are parties to transactions and agreements. Since January 1, 1999, Northrop Grumman believes that no such transaction had an aggregate value in excess of 1%, of TRW's consolidated revenues. Neither Northrop Grumman, nor, to the best of its knowledge, any of its directors, executive officers or other affiliates has since January 1, 1999 had any transaction with TRW or any of its executive officers, directors or affiliates that would require disclosure under the rules and regulations of the SEC applicable to the offer to exchange. As of the date of this offer to exchange, Northrop Grumman beneficially owns for its own account 4 shares of TRW common stock. In addition, Dr. Ronald D. Sugar, President and Chief Operating Officer and a director of Northrop Grumman, owns 21,475 shares of TRW common stock as trustee of Ronald D. Sugar Revocable Trust dated as of October 20, 1995. Dr. Ronald Sugar was employed by TRW through June 2000. In accordance with the terms of his employment with TRW, Dr. Sugar continues to receive compensation benefits from TRW relating to his past employment with TRW. To the best of Northrop Grumman's knowledge, no other officers or directors own TRW capital stock or have interests in TRW.

### **Fees and Expenses**

Northrop Grumman has retained Salomon Smith Barney to act as the dealer manager in connection with the offer to exchange and to provide various financial advisory services to Northrop Grumman in connection with the offer to exchange and any subsequent combination of TRW with Northrop Grumman or its wholly-owned subsidiary. Salomon Smith Barney will receive reasonable and customary compensation for these services and will be reimbursed for out-of-pocket expenses, including reasonable expenses of counsel and other advisors. Northrop Grumman has agreed to indemnify Salomon Smith Barney and related persons against various liabilities and expenses in connection with its services as the dealer manager and financial advisor, including various liabilities and expenses under the U.S. federal and state securities laws. From time to time, Salomon Smith Barney and its affiliates may actively trade the debt and equity securities of Northrop Grumman and TRW for their own account or for the accounts of customers and, accordingly, may hold a long or short position in those securities. Salomon Smith Barney has in the past performed various investment banking and financial advisory services for Northrop Grumman for which they have received customary compensation.

Northrop Grumman has retained D. F. King & Co., Inc. as information agent in connection with the offer to exchange. The information agent may contact holders of TRW shares by mail, telephone, telex, telegraph and personal interview and may request brokers, dealers and other nominee stockholders to forward material relating to the offer to exchange to beneficial owners of TRW shares. Northrop Grumman will pay the information agent reasonable and customary compensation for these services in addition to reimbursing the information agent for its reasonable out-of-pocket expenses. Northrop Grumman has agreed to indemnify the information agent against various liabilities and expenses in connection with the offer to exchange, including various liabilities under the U.S. federal securities laws.

In addition, Northrop Grumman has retained Equiserve Trust Company as the exchange agent. Northrop Grumman will pay the exchange agent reasonable and customary compensation for its services in connection with the offer to exchange, will reimburse the exchange agent for its reasonable out-of-pocket expenses and will

indemnify the exchange agent against various liabilities and expenses, including various liabilities under the U.S. federal securities laws.

Northrop Grumman will not pay any fees or commissions to any broker, dealer or other person for soliciting tenders of TRW shares pursuant to the offer to exchange. Northrop Grumman will reimburse brokers, dealers, commercial banks and trust companies and other nominees, upon request, for customary clerical and mailing expenses incurred by them in forwarding offering materials to their customers.

**Accounting Treatment**

The acquisition of TRW by Northrop Grumman would be accounted for under the purchase method of accounting under U.S. generally accepted accounting principles, which means that TRW's results of operations will be included with ours from the closing date and its consolidated assets and liabilities will be recorded at their fair values at the same date.

**Stock Exchange Listing**

Northrop Grumman's common stock is listed on the New York Stock Exchange and the Pacific Exchange. Northrop Grumman will make an application to list on the New York Stock Exchange and the Pacific Exchange the Northrop Grumman common stock that will be issued pursuant to the offer to exchange and the TRW merger.

**COMPARATIVE PER SHARE MARKET PRICE AND DIVIDEND INFORMATION**

Northrop Grumman common stock is listed on the New York Stock Exchange and the Pacific Exchange under the symbol NOC. TRW common stock is listed on the New York Stock Exchange, the Pacific Exchange, the Chicago Stock Exchange and the Philadelphia Stock Exchange under the symbol TRW. The table below sets forth, for the calendar quarters indicated, the high and low sales prices per share reported on the New York Stock Exchange and the dividends declared on Northrop Grumman common stock and on TRW common stock.

	Northrop Grumman Common Stock			TRW Common Stock		
	High	Low	Dividends	High	Low	Dividends
<b>1999</b>						
March 31, 1999	\$ 73.25	\$ 57.00	\$ 0.40	\$ 58.63	\$ 44.75	\$ 0.33
June 30, 1999	73.31	57.75	0.40	54.94	41.94	0.33
September 30, 1999	75.69	59.94	0.40	57.19	48.06	0.33
December 31, 1999	62.31	49.00	0.40	53.94	41.50	0.33
<b>2000</b>						
March 31, 2000	55.19	43.56	0.40	64.13	39.81	0.33
June 30, 2000	80.25	52.44	0.40	59.94	43.19	0.33
September 30, 2000	91.81	65.63	0.40	52.13	40.31	0.33
December 31, 2000	92.50	74.13	0.40	42.00	29.88	0.35
<b>2001</b>						
March 31, 2001	97.54	79.81	0.40	40.34	33.86	0.35
June 30, 2001	95.37	77.60	0.40	44.95	33.48	0.35
September 30, 2001	102.97	77.00	0.40	44.35	28.01	0.35
December 31, 2001	108.97	89.02	0.40	40.51	30.01	0.18
<b>2002</b>						
March 27, 2002	117.80	96.00	0.40	51.61	34.82	0.18

On March 1, 2002, the last full trading day prior to the date of this offer to exchange, the last sale price per share of Northrop Grumman common stock on the New York Stock Exchange was \$107.75 and the last sale price per share of TRW common stock was \$50.05. On March 27, 2002, the closing price per share of Northrop Grumman common stock on the New York Stock Exchange was \$111.50 and the closing price per share of TRW common stock was \$51.61.

Northrop Grumman urges TRW's shareholders to obtain current market quotations for Northrop Grumman and TRW common stock before making any decision regarding the offer to exchange.

### UNAUDITED PRO FORMA CONDENSED COMBINED FINANCIAL INFORMATION

The Unaudited Pro Forma Condensed Combined Financial Statements presented below are derived from the historical consolidated financial statements of each of Northrop Grumman, Litton, Newport News and TRW. The Unaudited Pro Forma Condensed Combined Financial Statements are prepared using the purchase method of accounting, with Northrop Grumman treated as the acquirer and as if the Litton, Newport News and TRW acquisitions had been completed on January 1, 2001 for statement of operations purposes and on December 31, 2001 for balance sheet purposes.

For a summary of the business combination, see "The Offer to Exchange" beginning on page 27 of this offer to exchange.

The Unaudited Pro Forma Condensed Combined Financial Statements are based upon the historical financial statements of Northrop Grumman, Litton, Newport News and TRW adjusted to give effect to the Litton, Newport News and TRW acquisitions. The pro forma amounts have been developed from (a) the audited consolidated financial statements of Northrop Grumman contained in its Annual Report on Form 10-K for the fiscal year ended December 31, 2001, which is incorporated by reference in this offer to exchange, (b) the unaudited consolidated financial statements contained in Litton's Quarterly Report on Form 10-Q for the period ended January 31, 2001, (c) the unaudited consolidated financial statements of Newport News contained in its Quarterly Report on Form 10-Q for the period ended September 16, 2001, and (d) the audited consolidated financial statements of TRW contained in its Annual Report on Form 10-K for the year ended December 31, 2001 which is incorporated by reference in this offer to exchange.

The acquisition of Litton, on April 2, 2001, which is valued at approximately \$5.2 billion, including the assumption of Litton's net debt of \$1.3 billion, is accounted for using the purchase method of accounting. Under the purchase method of accounting, the purchase price is allocated to the underlying tangible and intangible assets acquired and liabilities assumed based on their respective fair market values, with the excess recorded as goodwill. The Unaudited Pro Forma Condensed Combined Financial Statements reflect preliminary estimates of the fair market value of the Litton assets acquired and liabilities assumed and the related allocations of purchase price, and preliminary estimates of adjustments necessary to conform Litton data to Northrop Grumman's accounting policies. Purchased intangible assets identified and recorded are contract-based intangible assets. Northrop Grumman is currently reviewing the preliminary estimates of the fair market value of the Litton assets acquired and liabilities assumed, including valuations associated with certain contracts and restructuring activities and preliminary valuation study results for workers' compensation accruals and retiree benefits assets and liabilities. The final determination of the fair market value of assets acquired and liabilities assumed and final allocation of the purchase price may differ from the amounts assumed in these Unaudited Pro Forma Condensed Combined Financial Statements. Adjustments to the purchase price allocations will be finalized by March 31, 2002, and will be reflected in future Northrop Grumman filings. There can be no assurance that such adjustments will not be material.

In November 2001, Northrop Grumman purchased pursuant to an exchange offer approximately 80.7 percent of the outstanding shares of Newport News common stock. In January 2002, Northrop Grumman completed the acquisition of the shares of Newport News common stock not previously purchased, issuing 3.2 million shares of common stock and paying cash for the remaining balance of the shares. For purposes of the Unaudited Pro Forma Condensed Combined Financial Statements, Northrop Grumman has assumed that all shares of Newport News were acquired on January 1, 2001 for statement of operations purposes and on December 31, 2001 for balance sheet purposes. The acquisition of Newport News, which is valued at approximately \$2.6 billion, including the assumption of Newport News net debt of \$400 million, is accounted for using the purchase method of accounting. Northrop Grumman is in the early stages of the fair market value and accounting conformance evaluation process with respect to the Newport News acquisition. The Unaudited Pro Forma Condensed Combined Financial Statements reflect preliminary estimates of the fair market value of the assets acquired, including contract-based purchased intangible assets, and liabilities assumed and the related

allocations of purchase price and preliminary estimates of adjustments necessary to conform Newport News to Northrop Grumman's accounting policies. Adjustments to the purchase price allocations are expected to be finalized by June 30, 2002, and will be reflected in future filings. There can be no assurance that such adjustments will not be material.

As of the date of the offer to exchange, Northrop Grumman has not performed the valuation studies necessary to arrive at the required estimates of the fair market value of the TRW assets to be acquired and the TRW liabilities to be assumed and the related allocations of purchase price, nor has it identified the adjustments necessary, if any, to conform TRW data to Northrop Grumman's accounting policies. Accordingly, Northrop Grumman has used the historical book values of the assets and liabilities of TRW and has used the historical revenue recognition policies of TRW to prepare the Unaudited Pro Forma Condensed Combined Financial Statements set forth herein, with the excess of the purchase price over the historical net assets of TRW recorded as goodwill and other purchased intangibles. Once Northrop Grumman has determined the final purchase price for TRW and has completed the valuation studies necessary to finalize the required purchase price allocations and identified any necessary conforming changes for TRW, such pro forma financial statements will be subject to adjustment. Such adjustments will likely result in changes to the pro forma statement of financial position to reflect the final allocations of purchase price and the pro forma statements of income, and there can be no assurance that such adjustments will not be material. TRW information includes all segments and subsidiaries as it is not possible to segregate amounts pertaining to Automotive, Space and other Defense units. In the event that a transaction were completed, Northrop Grumman has indicated that it would sell or spin off the automotive operations of TRW. There currently is no agreement for the sale of the automotive business and there can be no assurance that a sale will be consummated or with respect to the terms of such sale. Such a transaction would materially change the pro forma information provided herein.

The Unaudited Pro Forma Condensed Combined Financial Statements are provided for illustrative purposes only and do not purport to represent what the actual consolidated results of operations or the consolidated financial position of Northrop Grumman would have been had Northrop Grumman's offer to exchange and the Litton, Newport News and TRW acquisitions occurred on the dates assumed, nor are they necessarily indicative of future consolidated results of operations or financial position.

The Unaudited Pro Forma Condensed Combined Financial Statements do not include the realization of cost savings from operating efficiencies, synergies or other restructurings resulting from the Litton, Newport News and TRW acquisitions.

The Unaudited Pro Forma Condensed Combined Financial Statements should be read in conjunction with the separate historical consolidated financial statements and accompanying notes of Northrop Grumman and TRW that are incorporated by reference in this offer to exchange.

**Unaudited Pro Forma Condensed Combined  
Statement of Financial Position**  
December 31, 2001  
(\$ in millions)

	Pro Forma			Pro Forma		
	Northrop Grumman	Adjustments	Northrop Grumman Adjusted	TRW	Adjustments	Combined
<b>Assets:</b>						
<b>Current assets</b>						
Cash and cash equivalents	\$ 464	\$	\$ 464	\$ 240	\$	\$ 704
Accounts receivable	2,735		2,735	1,596		4,331
Interest in securitized receivables				162		162
Inventoried costs	1,226		1,226	763		1,989
Deferred income taxes	36		36	231		267
Prepaid expenses and other current assets	128		128	170		298
<b>Total current assets</b>	<b>4,589</b>		<b>4,589</b>	<b>3,162</b>		<b>7,751</b>
<b>Property, plant and equipment</b>						
Property, plant and equipment	3,940	166(a)	4,106	8,266		12,372
Accumulated depreciation	(1,173)		(1,173)	(4,724)		(5,897)
<b>Property, plant and equipment, net</b>	<b>2,767</b>	<b>166</b>	<b>2,933</b>	<b>3,542</b>		<b>6,475</b>
<b>Other assets</b>						
Goodwill, net	8,668	119(a)	8,787	3,811	1,894 (k)	14,492
Purchased intangible assets, net	1,139	519(a)	1,658		1,902 (k)	3,560
Prepaid retiree benefits cost and intangible pension asset	3,075		3,075	2,871		5,946
Other assets	648	(1)(a)	647	1,058		1,705
	13,530	637	14,167	7,740	3,796	25,703
	\$ 20,886	\$ 803	\$ 21,689	\$ 14,444	\$ 3,796	\$ 39,929
<b>Liabilities and Shareholders Equity</b>						
<b>Current liabilities</b>						
Notes payable and current portion of long term debt	\$ 458	\$	\$ 458	\$ 839	\$	\$ 1,297
Accounts payable	1,019		1,019	1,742		2,761
Accrued employees compensation	847		847	477		1,324
Contract loss provision	843		843			843
Advances on contracts	656		656			656
Income taxes	137		137	173		310
Other current liabilities	1,172		1,172	1,527		2,699
<b>Total current liabilities</b>	<b>5,132</b>		<b>5,132</b>	<b>4,758</b>		<b>9,890</b>
<b>Long-term debt</b>						
Long-term debt	5,033	127(a)	5,160	4,870		10,030
Accrued retiree benefits	1,931	224(a)	2,155			2,155
Minority liability	122	(107)(a)	15			15
Deferred tax and other long-term liabilities	927	253(a)	1,180	2,630		3,810



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Redeemable preferred stock	350		350			350
Shareholders' equity						
Paid in capital and unearned compensation	4,433	306(a)	4,739	559	5,423(k)	10,721
Retained earnings	3,011		3,011	2,468	(2,468)(k)	3,011
Accumulated other comprehensive loss	(53)		(53)	(469)	469(k)	(53)
Stock Employee Compensation Trust						
Treasury Shares - cost in excess of par value				(372)	372(k)	
	<u>7,391</u>	<u>306</u>	<u>7,697</u>	<u>2,186</u>	<u>3,796</u>	<u>13,679</u>
	<u>\$ 20,886</u>	<u>\$ 803</u>	<u>\$ 21,689</u>	<u>\$ 14,444</u>	<u>\$ 3,796</u>	<u>\$ 39,929</u>

**Unaudited Pro Forma Condensed Combined  
Statement of Income**

*Twelve Months Ended December 31, 2001  
(\$ in millions, except per share)*

	Northrop Grumman	Litton	Pro Forma Adjustments	Pro Forma Combined	Newport News	Pro Forma Adjustments	Pro Forma Combined	TRW	Pro Forma Adjustments	Pro Forma Combined
Sales and service revenues	\$ 13,558	\$ 1,345	\$ (18)(b)	\$ 14,885	\$ 2,024	\$ (58)(b)	\$ 16,851	\$ 16,383	\$	\$ 33,234
Cost of sales										
Operating Costs	11,219	1,120	13(b)(c)(d)	12,352	1,640	27(b)(d)(h)(j)	14,019	14,225	33 (h)(j)	28,277
Administrative and general expenses	1,335	121		1,456	189		1,645	1,111		2,756
Operating margin	1,004	104	(31)	1,077	195	(85)	1,187	1,047	(33)	2,201
Interest expense	(373)	(27)	(41)(e)	(441)	(46)	(32)(i)	(519)	(478)		(997)
Other, net	68	3		71			71	(429)		(358)
Income from continuing operations before income taxes	699	80	(72)	707	149	(117)	739	140	(33)	846
Federal and foreign income taxes	272	30	(25)(f)	277	59	(46)(f)(j)	290	72	(1)(f)(j)	361
Income from continuing operations	\$ 427	\$ 50	\$ (47)	\$ 430	\$ 90	\$ (71)	\$ 449	\$ 68	\$ (32)	\$ 485
Less, dividends paid to preferred shareholders	(18)		(7)(g)	(25)			(25)			(25)
Income available to common shareholders	\$ 409	\$ 50	\$ (54)	\$ 405	\$ 90	\$ (71)	\$ 424	\$ 68	\$ (32)	\$ 460
Average shares basic	84.46			86.60			\$ 103.24			159.18(1)
Average shares diluted	85.26			87.50			104.14			160.08(1)
Basic earnings per share:										
Continuing operations	\$ 4.84			\$ 4.68			\$ 4.11			\$ 2.89(1)
Diluted earnings per share:										
Continuing operations	\$ 4.80*			\$ 4.63*			\$ 4.07*			\$ 2.87*(1)

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\* Calculated by dividing income available to common shareholders by average shares diluted, which is calculated assuming preferred shares are not converted to common shares, resulting in the most dilutive effect.

**Notes to Unaudited Pro Forma Condensed Combined Financial Statements**

- (a) Adjustments to record the completion of the acquisition of Newport News including the following: (i) issuance of common stock for the purchase of remaining shares, (ii) additional debt for the purchase of remaining shares and acquisition related costs, (iii) fair value adjustments, (iv) elimination of minority liability and (v) additional goodwill and other purchased intangibles.
- (b) Adjustment to eliminate intercompany sales and cost of sales transactions between Northrop Grumman and Litton, and between Northrop Grumman and Newport News.
- (c) Adjustment to amortize the preliminary estimate of goodwill and other purchased intangible assets arising out of the acquisition of Litton over an estimated weighted average life of 26 years on a straight line basis.
- (d) Adjustment to record depreciation of property, plant and equipment and amortization of capitalized software arising from fair market value adjustments for the Litton and Newport News acquisitions.
- (e) Adjustment to record interest expense and the amortization of debt issuance costs on new financing for the acquisition of Litton at a weighted average rate of 6.5 percent for the year ended December 31, 2001.
- (f) Adjustment to record income tax effects on pre-tax pro forma adjustments, using a statutory tax rate of thirty-five percent.
- (g) Adjusted, pro rata, for dividends to preferred shareholders using \$7 per share dividend rate for redeemable preferred stock issued in the acquisition of Litton.
- (h) Adjustment to amortize estimated purchased intangible assets arising out of the Newport News and TRW acquisitions over an estimated life of 10 years on a straight line basis. Goodwill arising from the Newport News and TRW acquisitions has not been amortized in accordance with the provisions of SFAS No. 142: *Goodwill and Other Intangible Assets*.
- (i) Adjustment to record interest on debt financing for the Newport News acquisition at a weighted average rate of 4.8 percent for the year ended December 31, 2001.
- (j) Adjustments to reclassify state income tax expense from federal and foreign income taxes to operating costs to conform Newport News and TRW data to classifications utilized by Northrop Grumman.
- (k) Adjustments to (i) eliminate the equity of TRW, (ii) record issuance of Northrop Grumman stock, and (iii) record goodwill and other purchased intangibles arising from the acquisition of TRW.

The amount of purchase price allocated to goodwill and other purchased intangibles is subject to change and is calculated based on the assumption that Northrop Grumman has acquired 100% of the TRW common stock and Serial Preference Stock II, and accordingly, has issued 55,940,340 shares of Northrop Grumman common stock in the TRW acquisition.

The value ascribed to the Northrop Grumman common stock exchanged in the TRW acquisition is \$106.94, which represents the 5-day average of the Northrop Grumman closing stock prices from March 5, 2002 through March 11, 2002.

- (l) Calculated based on the assumption that Northrop Grumman has acquired 100% of the TRW common stock and Serial Preference Stock II, and accordingly, has issued 55,940,340 shares of Northrop Grumman common stock, determined using the 5-day average of the Northrop Grumman closing stock prices from March 5, 2002 through March 11, 2002, of \$106.94. Using the maximum exchange ratio of 0.4563 would result in the issuance of 58.08 million Northrop Grumman shares and pro forma basic earnings per share and diluted earnings per share for the year ended December 31, 2001, of \$2.85 and \$2.84, respectively. Using the minimum exchange ratio of 0.4159 would result in the issuance of 52.94 million Northrop Grumman shares and pro forma basic earnings per share and diluted earnings per share for the year ended December 31, 2001, of \$2.95 and \$2.93, respectively.

### DESCRIPTION OF NORTHROP GRUMMAN COMMON STOCK

The following description of the terms of the common stock of Northrop Grumman is not meant to be complete and is qualified by reference to Northrop Grumman's Certificate of Incorporation, which is incorporated by reference. See *Additional Information* beginning on page 61.

Northrop Grumman is authorized to issue 400,000,000 shares of common stock, par value \$1.00 per share. As of March 21, 2002, 112,349,073 shares of Northrop Grumman common stock were outstanding and 19,098,587 shares were subject to outstanding options and other rights to purchase or acquire. Northrop Grumman's common stock is listed on the New York Stock Exchange and on the Pacific Stock Exchange.

*Dividends.* Dividends may be paid on the common stock and on any class or series of stock entitled to participate with the common stock as to dividends, but only when and as declared by Northrop Grumman's board of directors.

*Voting Rights.* Each holder of Northrop Grumman's common stock is entitled to one vote per share on all matters submitted to a vote of stockholders and does not have cumulative voting rights.

*Liquidation.* If Northrop Grumman liquidates, holders of common stock are entitled to receive all remaining assets available for distribution to stockholders after satisfaction of Northrop Grumman's liabilities and the preferential rights of any preferred stock that may be outstanding at that time. Northrop Grumman's outstanding shares of common stock are fully paid and nonassessable. The holders of Northrop Grumman's common stock do not have any preemptive, conversion or redemption rights. The registrar and transfer agent for Northrop Grumman's common stock is EquiServe Trust Company.

*Preferred Stock Purchase Rights.* Northrop Grumman has adopted a rights plan pursuant to which a preferred share purchase right is attached to each share of Northrop Grumman common stock that is or becomes outstanding prior to October 31, 2008, including the shares to be issued to TRW shareholders pursuant to the offer to exchange and the TRW merger. The rights become exercisable 10 days after the public announcement that any person or group has (1) acquired 15% or more of the outstanding shares of Northrop Grumman common stock or (2) initiated a tender offer for shares of Northrop Grumman common stock which, if consummated, would result in any person or group acquiring 15% or more of the outstanding shares of Northrop Grumman common stock. Once exercisable, each right will entitle the holder to purchase one one-thousandth of a share of Northrop Grumman Series A junior participating preferred stock, par value \$1.00 per share, at a price of \$250.00 per one one-thousandth of a share, subject to adjustment. Alternatively, under certain circumstances involving an acquisition of 15% or more of the Northrop Grumman common stock outstanding, each right will entitle its holder to purchase, at a fifty percent discount, a number of shares of Northrop Grumman common stock having a market value of two times the exercise price of the right. Northrop Grumman may (i) exchange the rights at an exchange ratio of one share of Northrop Grumman common stock per right and (ii) redeem the rights, at a price of \$0.01 per right, at any time prior to an acquisition of 15% or more of the outstanding shares of Northrop Grumman common stock by any person or group.

These rights have certain anti-takeover effects and cause substantial dilution to a person or group that attempts to acquire control of the corporation on terms not approved by Northrop Grumman's board of directors.

*Equity Security Units.* In November 2001, Northrop Grumman issued 9,200,000 shares of common stock and 6,900,000 equity security units, generating cash proceeds of \$1.45 billion. The proceeds were used to reduce existing debt and for general corporate purposes. Each equity security unit, issued at \$100 per unit, initially consists of a contract to purchase shares of Northrop Grumman common stock on November 16, 2004, and a \$100 senior note due 2006. The senior notes due 2006 are reported as long-term debt. The senior notes initially bear interest at 5.25 percent per annum, and each equity security unit also pays a contract adjustment payment of 2.0 percent per annum, for a combined yield on the equity security unit of 7.25 percent per annum. Each purchase

contract which is part of the equity security units will obligate the holder thereof to purchase, for \$100, the following number of shares of the company's common stock based on the average closing price of the company's common stock over the 20 day trading period ending on the third trading day immediately preceding November 16, 2004: (i) 0.9262 shares if the average closing price equals or exceeds \$107.97, (ii) a number of shares having a value equal to \$100.00 if the average closing price is less than \$107.97 but greater than \$88.50 and (iii) 1.1299 shares if the average closing price is less than or equal to \$88.50. Prior to November 16, 2004, holders of equity security units have the opportunity to participate in a remarketing of the senior note component.

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**COMPARISON OF RIGHTS OF HOLDERS  
OF NORTHROP GRUMMAN COMMON STOCK AND  
TRW CAPITAL STOCK**

Upon completion of the offer to exchange and the TRW merger, TRW shareholders will become stockholders of Northrop Grumman, rather than shareholders of TRW. Since Northrop Grumman is a Delaware corporation, the rights of the stockholders of Northrop Grumman are governed by the applicable laws of the State of Delaware, including the Delaware General Corporation Law, and by Northrop Grumman's charter and bylaws. Since TRW is an Ohio corporation, the rights of the shareholders of TRW are governed by the applicable laws of the State of Ohio, including the Ohio Revised Code, and by TRW's amended articles of incorporation and regulations.

The following is a summary comparison of:

the current rights of TRW shareholders under the Ohio Revised Code and the TRW amended articles of incorporation and regulations;  
and

the rights TRW shareholders will have as Northrop Grumman stockholders under the Delaware General Corporation Law and the Northrop Grumman charter and bylaws upon the completion of the offer to exchange and the TRW merger.

The following summary discusses some of the material differences between the current rights of Northrop Grumman stockholders and TRW shareholders under the Delaware General Corporation Law and Ohio Revised Code, and under the charter and bylaws of Northrop Grumman and the amended articles of incorporation and regulations of TRW. The statements in this section are qualified in their entirety by reference to, and are subject to, the detailed provisions of the Delaware General Corporation Law, the Ohio Revised Code, Northrop Grumman's charter, Northrop Grumman's bylaws, TRW's amended articles of incorporation and TRW's regulations. Copies of the Northrop Grumman charter and bylaws and the TRW amended articles of incorporation and regulations are incorporated by reference herein and will be sent to TRW shareholders, upon request. See *Additional Information* beginning on page 61.

**Corporate Governance**

*Northrop Grumman.* The rights of Northrop Grumman stockholders are governed by Delaware corporate law and the charter and bylaws of Northrop Grumman.

*TRW.* The rights of TRW shareholders are governed by Ohio corporate law and the amended articles of incorporation and regulations of TRW.

**Authorized Capital Stock**

*Northrop Grumman.* The authorized capital stock of Northrop Grumman currently consists of 410,000,000 shares of capital stock consisting of (i) 400,000,000 shares of common stock, par value \$1.00 per share and (ii) 10 million shares of preferred stock, par value \$1.00 per share.

*TRW.* The authorized capital stock of TRW currently consists of 505,099,536 shares of capital stock consisting of (i) 500,000,000 shares of common stock, no par value per share, (ii) 99,536 shares of Serial Preference Stock, no par value per share and (iii) 5 million shares of Serial Preference Stock II, no par value per share.

**Number, Classification and Election Board of Directors**

*Northrop Grumman.* The Northrop Grumman charter provides that the board of directors is to be divided into three classes of directors, each as nearly equal in number as possible, with each director elected for a term

expiring at the third succeeding annual meeting of stockholders after his or her election. The bylaws of Northrop Grumman provide that the number of directors will be fixed by resolution of the board of directors, but will be no less than three members. As of March 27, 2002, the Northrop Grumman board consisted of 10 directors.

Neither the Northrop Grumman charter nor the Northrop Grumman bylaws permits cumulative voting for the election of directors.

*TRW.* The TRW regulations provide that the board of directors is to be divided into three classes of directors with each director elected for a term expiring at the third succeeding annual meeting of shareholders after his or her election. The number of directors will be fixed by action of the board of directors, but will be no less than 12 members and no more than 18 members. As of March 4, 2002, the TRW board consisted of 13 directors with five directors per class.

The Ohio Revised Code provides that any shareholder may give written notice requesting that cumulative voting be used for the election of directors. The notice must be given to the President, a Vice-President or the Secretary of a corporation, generally not less than 48 hours before the time fixed for holding a meeting of shareholders for the purpose of electing directors. Furthermore, an announcement of the giving of such notice must be made upon the convening of the meeting by the Chairman or Secretary or by or on behalf of such shareholder.

#### **Removal of Directors**

*Northrop Grumman.* The Northrop Grumman charter provides that directors may be removed only for cause and only by the affirmative vote of the holders of not less than 80% of all outstanding shares of capital stock of Northrop Grumman having general voting power entitled to vote in connection with the election of a director, regardless of class and voting together as a single voting class; provided, however, that where the removal is approved by a majority of Continuing Directors (as defined in the Northrop Grumman charter), the affirmative vote of a majority of the voting power of all outstanding shares of voting stock entitled to vote in connection with the election of that director, regardless of class and voting together as a single voting class, is required for approval of removal.

*TRW.* Under the TRW amended articles of incorporation and the Ohio Revised Code, directors may be removed only for cause and only by the affirmative vote of the holders of not less than two-thirds of all outstanding shares of capital stock of TRW.

#### **Newly Created Directorships and Vacancies**

*Northrop Grumman.* The charter and bylaws of Northrop Grumman provide that any vacancies on the board or newly created directorships may be filled solely by the affirmative vote of a majority of the remaining directors, although less than a quorum. However, the Delaware General Corporation Law also provides that if the directors then in office constitute less than a majority of the board of directors, then, upon application by stockholders representing at least 10% of the outstanding shares entitled to vote for those directors, the Court of Chancery may order a stockholder election of director to be held.

*TRW.* TRW's regulations and the Ohio Revised Code provide that any vacancies on the board and newly created directorships may be filled by the affirmative vote of a majority of the directors then in office.

#### **Quorum**

*Northrop Grumman.* Northrop Grumman's bylaws provide for a quorum of a majority of the board of directors, except that when the board of directors consists of one director, then the one director will constitute a quorum.



*TRW.* The regulations of TRW provide that a quorum of the board of directors is the lesser of a majority of the board of directors then in office or five directors.

#### **Annual Meetings of Stockholders/Shareholders**

*Northrop Grumman.* The bylaws of Northrop Grumman provide that the annual meeting of stockholders will be held between May 1 and July 1 of each year on such date and time fixed by the board of directors.

*TRW.* The regulations of TRW provide that the annual meeting of shareholders will be held on the last Wednesday in April of each year, unless such day is a legal holiday, in which case the annual meeting will be held on the next day that is not a legal holiday.

#### **Special Meetings of Stockholders/Shareholders**

*Northrop Grumman.* Under the charter and bylaws of Northrop Grumman, special meetings of the stockholders may be called at any time by a majority of the board of directors, the Chairman of the board of directors or by the President and Chief Executive Officer.

*TRW.* TRW's regulations provide that special meetings of the shareholders may be called at any time by (i) the Chairman of the board of directors, (ii) the President, (iii) a Vice President, (iv) the board of directors acting at a meeting, (v) a majority of the board of directors acting without a meeting, or (vi) holders of not less than 35% of all of the outstanding shares entitled to vote at such meeting.

#### **Quorum**

*Northrop Grumman.* Northrop Grumman's bylaws provide that the presence in person or by proxy of the holders of a majority of the shares entitled to vote at a meeting constitutes a quorum for that meeting, except as otherwise provided by the Delaware General Corporation Law.

*TRW.* TRW's regulations provide that the presence in person or by proxy of the holders of not less than 35% of the shares entitled to vote at the meeting with respect to a purpose stated in the notice of such meeting constitutes a quorum for that meeting.

#### **Certain Voting Requirements**

*Northrop Grumman.* Under the Northrop Grumman bylaws, except as otherwise provided by the Northrop Grumman charter or by applicable law, action by Northrop Grumman stockholders generally is taken by the affirmative vote, at a meeting at which a quorum is present, of a majority of the votes cast on that action, including certain extraordinary actions, such as mergers, consolidations and amendments to the Northrop Grumman charter. However, the Northrop Grumman charter requires the affirmative vote of the holders of not less than 80% of the outstanding shares of voting stock to approve an amendment of certain articles in the charter. The charter also requires the affirmative vote of at least 80% of all outstanding shares entitled to vote to approve a Business Combination (as defined in the Northrop Grumman charter) involving specific related persons.

Each share of Northrop Grumman common stock entitles the holder to one vote on each matter upon which stockholders have the right to vote.

*TRW.* Under the TRW regulations, except as otherwise provided by the TRW amended articles of incorporation or by applicable law, action by TRW shareholders generally is taken by the affirmative vote, at a meeting at which a quorum is present, of a majority of the votes cast on that action. However, the TRW amended articles of incorporation require the affirmative vote of the holders of at least two-thirds of the outstanding shares

of Serial Preference Stock II or at least two-thirds of the outstanding shares of Serial Preference Stock II, as the case may be, voting separately as a class, to approve the amendment of certain articles in the amended articles of incorporation or the regulations.

Each share of TRW common stock and each share of Serial Preference Stock II entitles the holder to one vote on each matter upon which TRW shareholders have the right to vote. Each share of Serial Preference Stock II entitles the holder to two votes on each matter upon which TRW shareholders have the right to vote.

#### **Stockholder/Shareholder Action by Written Consent**

*Northrop Grumman.* Under the Northrop Grumman charter and bylaws, any action required or permitted to be taken by the stockholders must be effected at a duly called annual meeting or at special meeting of stockholders, unless such action requiring or permitting stockholder approval is approved by a majority of the continuing directors (as defined in the Northrop Grumman charter), in which case that action may be authorized or taken by the written consent of the holders of outstanding shares of voting stock having not less than the minimum voting power that would be necessary to authorize or take such action at a meeting of stockholders at which all shares entitled to vote thereon were present and voted provided all other requirements of applicable law and the charter have been satisfied.

*TRW.* The Ohio Revised Code provides that shareholder action may be taken without a meeting upon the written consent of the holders of all the outstanding shares entitled to vote. Shareholder action to amend the TRW regulations may be taken without a meeting upon the written consent of the holders of two-thirds of the outstanding shares entitled to vote.

#### **Business Conducted at Stockholders /Shareholders Meetings**

*Northrop Grumman.* The Northrop Grumman bylaws provide that with respect to any stockholder meeting, nominations of persons election to the board and the proposal of business to be considered by stockholders may be made only (a) by or at the direction of the board of directors, (b) by a stockholder of record who is entitled to vote and who has complied with the advance notice procedures set forth in the bylaws or (c) pursuant to Northrop Grumman's notice with respect to that meeting.

*TRW.* Under the Ohio Revised Code, shareholders must be given written notice of the time, place and purpose or purposes of every shareholder meeting, except as otherwise provided in the Ohio Revised Code.

#### **Amendments of Charter/Articles of Incorporation**

*Northrop Grumman.* Under the Delaware General Corporation Law, the affirmative vote of the holders of a majority of the outstanding shares entitled to vote is required to amend the Northrop Grumman charter. In addition, amendments that make changes relating to the capital stock by increasing or decreasing the par value or the aggregate number of authorized shares of a class or otherwise adversely affecting the rights of that class, must be approved by the majority vote of each class of stock affected, unless, in the case of an increase in the number of shares, the certificate of incorporation takes away that right, and provided that, if the amendment affects some series, then only those series have such vote. The Northrop Grumman charter provides that specified articles may be adopted, repealed, rescinded, altered or amended only by the affirmative vote of the holders of not less than 80% of the voting power of all outstanding shares of voting stock, regardless of class and voting together as a single voting class, and where that action is proposed by an interested stockholder (as defined in the Northrop Grumman charter) or an associate or affiliate (each as defined in the Northrop Grumman charter) of an interested stockholder, by the majority of the voting power of all of the outstanding shares of voting stock, voting together as a single class, other than shares held by the interested person; provided, however, that where the action is approved by a majority of the continuing directors (as defined in the Northrop Grumman charter), the affirmative vote of a majority of the voting power of all outstanding shares of voting stock, regardless of class and voting together as a single voting class shall be required for approval of that action.

*TRW.* Under the Ohio Revised Code, TRW's amended articles of incorporation may be amended by the affirmative vote of two-thirds of the voting power of the corporation, unless otherwise specified in the corporation's articles of incorporation. The TRW articles of incorporation provide that the affirmative vote of the holders of at least two-thirds of the outstanding shares of Serial Preference Stock or at least two-thirds of the outstanding shares of Serial Preference Stock II, as the case may be, voting separately as a class, is required to amend, alter or repeal any of the provisions of the amended articles of incorporation that (i) adversely affect the voting powers, rights or preferences of the holders of Serial Preference Stock or the holders of Serial Preference Stock II, respectively or (ii) reduce the time for any notice to which the holders of Serial Preference Stock or the holders of Serial Preference Stock II may be entitled.

#### **Amendments of Bylaws/Regulations**

*Northrop Grumman.* Under the Northrop Grumman charter and bylaws, the bylaws may be adopted, repealed, rescinded, altered or amended by stockholders, but only by the affirmative vote of the holders of not less than 80% of the voting power of all outstanding shares of voting stock, regardless of class and voting together as a single voting class and, where such action is proposed by an interested stockholder or by any associate or affiliate of an interested stockholder, by a majority of the voting power of all outstanding shares or voting stock, regardless of class and voting together as a single class, other than the shares held by such interested stockholders; provided, however, that where such action is approved by a majority of the continuing directors, the affirmative vote of the holders of a majority of the voting power of all outstanding shares of voting stock, regardless of class and voting together as a single voting class shall be required for approval of that action.

*TRW.* The TRW regulations may be amended at a meeting of the shareholders by the affirmative vote of the holders of not less than two-thirds of all outstanding shares of capital stock of TRW having the general voting power entitled to vote on such amendment. The TRW amended articles of incorporation provide that the affirmative vote of the holders of at least two-thirds of the outstanding shares of Serial Preference Stock or at least two-thirds of the outstanding shares of Serial Preference Stock II, as the case may be, voting separately as a class, is required to amend, alter or repeal any of the provisions of the regulations that (i) adversely affect the voting powers, rights or preferences of the holders of Serial Preference Stock or the holders of Serial Preference Stock II, respectively or (ii) reduce the time for any notice to which the holders of Serial Preference Stock or the holders of Serial Preference Stock II may be entitled.

#### **Business Combinations**

*Northrop Grumman.* Under the Delaware General Corporation Law, a majority of the outstanding shares is needed to adopt a plan of merger or consolidation. The Delaware General Corporation Law prohibits a Delaware corporation which has a class of stock which is listed on a national stock exchange or which has 2,000 or more stockholders of record from engaging in a business combination with an interested stockholder (generally, the beneficial owner of 15% or more of the corporation's outstanding voting stock) for three years following the time the stockholder became an interested stockholder, unless, prior to that time, the corporation's board of directors approved either the business combination or the transaction that resulted in the stockholder becoming an interested stockholder, or if at least two-thirds of the outstanding shares not owned by that interested stockholder approve the business combination, or if, upon becoming an interested stockholder, that stockholder owned at least 85% of the outstanding shares (excluding those held by officers, directors and some employee stock plans). In addition to the Delaware General Corporation Law requirements, the Northrop Grumman charter provides that, subject to various exceptions, any business combination between Northrop Grumman or any subsidiary and an interested stockholder (as defined in the Northrop Grumman Charter) must be approved by the holders of at least 80% of the voting power of all outstanding voting stock, regardless of class and voting together as a single class, and a majority of the voting power of all outstanding shares of voting stock, other than the shares held by any interested stockholder which is a party to such business combination or by any affiliate or associates of such interested stockholder, regardless of class and voting together as single voting class.

*TRW.* Under the Ohio Revised Code, the affirmative vote of two-thirds of the outstanding shares is needed to adopt a plan of merger or consolidation. The Ohio Revised Code prohibits an Ohio corporation which has 50 or more shareholders of record and that has its principal place of business, its principal executive offices, assets having substantial value or a substantial percentage of its assets within Ohio from engaging in a business combination with an interested shareholder (a shareholder that can exercise, directly or indirectly, 10% of the voting power of the corporation) for three years following the time the shareholder became an interested shareholder, unless, (i) the directors of the corporation have approved the transactions or the interested shareholder's acquisition of shares of the corporation prior to the date such shareholder became an interested shareholder of the corporation, or (ii) the corporation, by action of its shareholders holding at least two-thirds of the voting power of the corporation, adopts an amendment to its charter specifying that Chapter 1704 of the Ohio Revised Code shall not be applicable to the corporation. This prohibition also applies to a person or entity, whether or not an interested shareholder, that is or after the business combination would be, an affiliate or associate of an interested shareholder. The Ohio Revised Code further provides that the business combination may still be prohibited after the three-year period unless either (i) certain fair-price provisions are complied with or (ii) the transaction is approved by certain super majority shareholder votes.

Under Chapter 1704 of the Ohio Revised Code, an interested shareholder includes a person who is the beneficial owner of a sufficient number of shares of a corporation that such person can exercise directly or indirectly 10% of the voting power of the corporation.

Under Section 1701.831 of the Ohio Revised Code, unless the charter or regulations of a corporation otherwise provide, any control share acquisition of an issuing public corporation can only be made with the prior approval of the corporation's shareholders. A control share acquisition is defined as any acquisition of shares of a corporation that, when added to all other shares of that corporation that the acquiring person may exercise or direct the exercise of the voting power of, would enable that person to exercise or direct the exercise of levels of voting power in any of the following ranges: at least 20% but less than 33 1/3%; at least 33 1/3% but less than 50%; or 50% or more.

In addition to the requirements of the Ohio Revised Code, the TRW amended articles of incorporation requires the affirmative vote of at least two-thirds of the outstanding shares of Serial Preference Stock or at least two-thirds of the outstanding shares of Serial Preference Stock II, as the case may be, voting separately as a class, to approve a merger or consolidation of the corporation.

#### **Rights Plan**

*Northrop Grumman.* Northrop Grumman entered into a Rights Agreement, dated January 31, 2001, between Northrop Grumman and EquiServe Trust Company, N.A., as amended.

*TRW.* TRW does not have a shareholders' rights plan.

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**ADDITIONAL INFORMATION**

Northrop Grumman and TRW file annual, quarterly and special reports, proxy statements and other information with the SEC. Shareholders may read and copy this information at the following locations of the SEC:

Public Reference Room  
450 Fifth Street, N.W.  
Room 1024  
Washington, D.C. 20549

North East Regional Office  
233 Broadway  
13th Floor  
New York, New York 10279

Midwest Regional Office  
175 Jackson Boulevard  
Chicago, Illinois 60604

Shareholders may obtain information on the operation of the Public Reference Rooms by calling the SEC at 1-800-SEC-0330. Shareholders may also obtain copies of this information by mail from the Public Reference Section of the SEC, 450 Fifth Street, N.W., Room 1024, Washington, D.C. 20549, at prescribed rates.

The SEC also maintains an Internet world wide web site that contains reports, proxy statements and other information about issuers like Northrop Grumman and TRW who file electronically with the SEC. The address of that site is <http://www.sec.gov>.

Northrop Grumman filed a registration statement on Form S-4 with the SEC under the Securities Act to register the Northrop Grumman common stock to be issued in the offer to exchange and the TRW merger. This offer to exchange is a part of that registration statement. As allowed by SEC rules, this offer to exchange does not contain all the information shareholders can find in the registration statement or the exhibits to the registration statement. In addition, on March 4, 2002 Northrop Grumman also filed with the SEC a statement on Schedule TO pursuant to Rule 14d-3 under the Exchange Act to furnish various information about the offer to exchange. Shareholders may obtain copies of the Form S-4 and the Schedule TO, and any amendments to those documents, in the manner described above.

The SEC allows Northrop Grumman to incorporate by reference information into this offer to exchange, which means that Northrop Grumman can disclose important information to shareholders by referring shareholders to another document filed separately with the SEC. The information incorporated by reference is deemed to be part of this offer to exchange, except for any information superseded by information contained directly in this offer to exchange.

This offer to exchange incorporates by reference the documents listed below that Northrop Grumman and TRW have previously filed with the SEC. These documents contain important information about Northrop Grumman and TRW and their business, financial condition and results of operations.

The following documents filed by Northrop Grumman with the SEC are incorporated by reference:

Annual Report on Form 10-K for the fiscal year ended December 31, 2001, as filed on March 22, 2002;

Proxy Statement for the Annual Meeting of Stockholders of Northrop Grumman held on May 16, 2001, as filed on April 13, 2001;

Preliminary Proxy Statement for the Special Meeting of Shareholders of TRW to be held on April 22, 2002, as filed on March 4, 2002;

Preliminary Proxy Statement for the Annual Meeting of Shareholders of TRW to be held on April 24, 2002, as filed on March 18, 2002;

Current Reports on Form 8-K, as filed on March 4, 2002;

Current Reports on Form 8-K, as filed on March 13, 2002;

The description of Northrop Grumman's common stock set forth in Northrop Grumman's registration statement on Form S-3 filed by Northrop Grumman pursuant to Section 12 of the Exchange Act, including any amendment or report filed for purposes of updating the description as filed on January 18, 2002; and

Tender Offer Statement on Schedule TO, as filed on March 4, 2002, as it may be amended from time to time.

The following documents filed by TRW with the SEC are incorporated by reference:

Annual Report on Form 10-K for the fiscal year ended December 31, 2001, as filed on March 4, 2002 (except for the report of TRW's independent accountants contained in that report which is not incorporated in this offer to exchange by reference because the consent of TRW's independent accountants has not yet been obtained);

Solicitation/Recommendation on Schedule 14D-9C, as filed on March 4, 2002;

Solicitation/Recommendation on Schedule 14D-9, as filed on March 13, 2002;

Current Reports on Form 8-K, as filed on March 4, 2002;

Current Reports on Form 8-K, as filed on March 13, 2002;

Proxy Statement for the Annual Meeting of Shareholders to be held on April 24, 2002, as filed on March 4, 2002;

Solicitation/Recommendation on Schedule 14D-9, as filed on March 13, 2002;

Preliminary Proxy Statement for the Special Meeting of Shareholders to be held on April 22, 2002, as filed on March 13, 2002; and

The description of TRW's common stock set forth in TRW's registration statement on Form S-3 filed by TRW pursuant to Section 12 of the Exchange Act, including any amendment or report filed for purposes of updating the description, as filed on October 15, 1999.

All documents filed by Northrop Grumman or TRW pursuant to Section 13(a), 13(c), 14 or 15(d) of the Exchange Act from the date of this offer to exchange to the date that shares are accepted for exchange pursuant to the offer to exchange (or the date that the offer to exchange expires or is terminated) shall also be deemed to be incorporated in this offer to exchange by reference.

Documents incorporated by reference are available from Northrop Grumman without charge upon request to Northrop Grumman's information agent, D. F. King & Co., Inc., 77 Water Street, New York, New York 10005, toll-free at 1-800-755-7250. In order to ensure timely delivery, any request should be submitted no later than March 22, 2002 (five business days before the initial scheduled expiration date of the offer to exchange). If shareholders request any incorporated documents from Northrop Grumman, Northrop Grumman will mail them to shareholders by first class mail, or another equally prompt means, within one business day after Northrop Grumman receives their request.

Northrop Grumman has not authorized anyone to give any information or make any representation about the offer to exchange that is different from, or in addition to, that contained in this offer to exchange or in any of the materials that Northrop Grumman has incorporated by reference into this offer to exchange. Therefore, if anyone does give TRW shareholders information of this sort, TRW shareholders should not rely on it. If TRW shareholders are in a jurisdiction where offers to exchange or sell, or solicitations of offers to exchange or purchase, the securities offered by this offer to exchange are unlawful, or if TRW shareholders are a person to whom it is unlawful to direct these types of activities, then Northrop Grumman's offer presented in this offer to exchange does not extend to such shareholders. The information contained in this offer to exchange speaks only as of the date of this offer to exchange unless the information specifically indicates that another date applies.

### TRW INFORMATION

While Northrop Grumman has included in this offer to exchange information concerning TRW known to Northrop Grumman based on publicly available information (primarily filings by TRW with the SEC), Northrop Grumman is not affiliated with TRW, and TRW has not permitted Northrop Grumman to have access to their books and records. Therefore, non-public information concerning TRW was not available to Northrop Grumman for the purpose of preparing this offer to exchange. Although Northrop Grumman has no knowledge that would indicate that statements relating to TRW contained or incorporated by reference in this offer to exchange are inaccurate or incomplete, Northrop Grumman was not involved in the preparation of those statements and cannot verify them.

Pursuant to Rule 409 under the Securities Act and Rule 12b-21 under the Exchange Act, Northrop Grumman is requesting that TRW provide Northrop Grumman with information required for complete disclosure regarding the businesses, operations, financial condition and management of TRW. Northrop Grumman will amend or supplement this offer to exchange to provide any and all information Northrop Grumman receives from TRW, if Northrop Grumman receives the information before the offer to exchange expires and Northrop Grumman considers it to be material, reliable and appropriate. In addition, pursuant to Rule 439 under the Securities Act, Northrop Grumman is requesting that TRW's independent accountants, Ernst & Young LLP, provide Northrop Grumman with the consent required for Northrop Grumman to incorporate by reference into this offer to exchange the Ernst & Young LLP audit report included in TRW's Annual Report on Form 10-K for the year ended December 31, 2001. If Northrop Grumman receives this consent, Northrop Grumman will promptly file it as an exhibit to Northrop Grumman's registration statement of which this offer to exchange forms a part.

### FORWARD-LOOKING STATEMENTS

Certain statements and assumptions in this offer to exchange and in the documents incorporated by reference contain or are based on forward-looking information and involve risks and uncertainties. Such forward-looking information includes the statements as to the impact of the proposed acquisition on revenues and earnings. Such statements are subject to numerous assumptions and uncertainties, many of which are outside Northrop Grumman's control. These include governmental regulatory processes, Northrop Grumman's ability to successfully integrate the operations of TRW, achieve a successful transaction or other resolution with respect to the TRW automotive sector, assumptions with respect to future revenues, expected program performance and cash flows, the outcome of contingencies including litigation, environmental remediation, divestitures of businesses, and anticipated costs of capital investments. Northrop Grumman's operations are subject to various additional risks and uncertainties resulting from its position as a supplier, either directly or as subcontractor or team member, to the U.S. Government and its agencies as well as to foreign governments and agencies. Actual outcomes are dependent upon many factors, including, without limitation, Northrop Grumman's successful performance of internal plans; government customers' budgetary restraints; customer changes in short-range and long-range plans; domestic and international competition in both the defense and commercial areas; product performance; continued development and acceptance of new products; performance issues with key suppliers and subcontractors; government import and export policies; acquisition or termination of government contracts; the outcome of political and legal processes; legal, financial, and governmental risks related to international transactions and global needs for military aircraft, military and civilian electronic systems and support and information technology; as well as other economic, political and technological risks and uncertainties and other risk factors set out in Northrop Grumman's filings from time to time with the SEC, including, without limitation, Northrop Grumman's reports on Form 10-K and Form 10-Q.

Important factors that could cause actual results to differ materially from those suggested by the forward-looking statements include:

Northrop Grumman's dependence on sales to the U.S. Government;

Northrop Grumman's successful performance of internal plans;

government customers' budgetary restraints;

customer changes in short-range and long-range plans;

domestic and international competition in both the defense and commercial areas;

product performance;

continued development and acceptance of new products;

performance issues with key suppliers and subcontractors;

government import and export policies;

termination of government contracts, which may include termination for the convenience of the government;

the outcome of political and legal processes;

legal, financial and governmental risks related to international transactions and global needs for military and commercial aircraft, electronic systems and support, information technologies and ships; and

other economic, political and technological risks and uncertainties.



## Edgar Filing: TRW INC - Form DEFC14A

See also "Risk Factors" beginning on page 10, and the risk factors disclosed in Northrop Grumman's Annual Report on Form 10-K for the fiscal year ended December 31, 2001, and Northrop Grumman's Registration Statement on Form S-3 as filed on January 18, 2002, which are incorporated herein by reference. Readers are cautioned not to put undue reliance on forward-looking statements.

**LEGAL MATTERS**

The legality of the Northrop Grumman common stock offered by this offer to exchange will be passed upon by John H. Mullan, Corporate Vice President and Secretary of Northrop Grumman. Mr. Mullan is paid a salary by Northrop Grumman, is a participant in various employee benefit plans offered to employees of Northrop Grumman generally and owns and has options to purchase shares of Northrop Grumman common stock.

**EXPERTS**

The consolidated financial statements and related financial statement schedule incorporated in this offer to exchange by reference from Northrop Grumman's Annual Report on Form 10-K for the year ended December 31, 2001 have been audited by Deloitte & Touche LLP, independent auditors, as stated in their report, which is incorporated herein by reference, and have been so incorporated in reliance upon the report of such firm given upon their authority as experts in accounting and auditing.

**DIRECTORS AND EXECUTIVE OFFICERS OF NORTHROP GRUMMAN**

The name, age, business address, present principal occupation or employment and five-year employment history of each of the directors and executive officers of Northrop Grumman are set forth below. Unless otherwise indicated, each position set forth opposite an individual's name refers to employment with Northrop Grumman and each individual has held that position for at least the last five years. Each director and executive officer listed below is a citizen of the United States of America. Unless otherwise indicated below, the business address of each person is c/o Northrop Grumman Corporation, 1840 Century Park East, Los Angeles, California 90067. Addresses of corporations and organizations with which the directors and executive officers have been employed or have held a position in the past five years are listed on Attachment A to Annex A.

**Directors (Including Executive Officers Who Are Directors)**

<u>Name and Business Address</u>	<u>Age</u>	<u>Present Principal Occupation or Employment; Five Year Employment History</u>
John T. Chain, Jr.	67	Director of Northrop Grumman since 1991. General, United States Air Force (Ret.) and Chairman of the Board, Thomas Group, Inc., a management consulting company. General Chain has been Chairman of Thomas Group, Inc. since May 1998 and has been a member of the Board of Directors of Thomas Group since May 1995. He has also served as the President of Quarterdeck Equity Partners, Inc. since December 1996. He served as Special Assistant to the Chairman of Burlington Northern Santa Fe Corporation from November 1995 to March 1996, and as an Executive Vice President of Burlington Northern from 1991 to November 1995. During his military career, General Chain's commands included military assistant to the Secretary of the Air Force, Director of Politico-Military Affairs, Department of State and Chief of Staff of Supreme Headquarters Allied Powers Europe. After serving as Commander in Chief, Strategic Air Command, he retired from the Air Force in February 1991. General Chain serves as a director of R.J. Reynolds, Inc. and Kemper Insurance Company.
Lewis W. Coleman	60	Director of Northrop Grumman since 2001. President, Gordon and Betty Moore Foundation. Mr. Coleman became President of the Gordon and Betty Moore Foundation in January 2001. In December 2000, he resigned as Chairman of Banc of America Securities LLC, a subsidiary of Bank of America Corporation, after having served in that position since joining Banc of America Securities, LLC in December 1995. Prior to that, he spent ten years at BankAmerica Corporation where he held various positions including Chief Financial Officer, head of World Banking Group and head of Capital Markets. Previous to that he spent thirteen years with Wells Fargo & Co. in a variety of wholesale and retail banking positions. He is also on the Board of Directors of Chiron Corporation.

Name and Business Address	Age	Present Principal Occupation or Employment; Five Year Employment History
Vic Fazio	59	Director of Northrop Grumman since 2000. Senior Partner, Clark & Weinstock, a consulting firm. Mr. Fazio served as a Member of Congress for 20 years representing California's third congressional district. During that time he served as a member of the Armed Services, Budget and Ethics Committees and was a member of the House Appropriations Committee where he served as Subcommittee Chair or ranking member for 18 years. Mr. Fazio was a member of the elected Democratic Leadership in the House from 1991-1998 including four years as Chair of the Democratic Caucus, the third ranking position in the party. From 1975 to 1978 Mr. Fazio served in the California Assembly and was a member of the staff of the California Assembly Speaker from 1971 to 1975. Upon leaving Congress in early 1999, he became a Senior Partner at Clark & Weinstock, a strategic communications consulting firm. He is a member of numerous boards including The California Institute, Coro National Board of Governors, which he chairs, the U.S. Capitol Historical Society, the Board of the U.S. Capitol Visitors Center and the Board of Visitors, The University of California at Davis Medical School.
Phillip Frost	65	Director of Northrop Grumman since 1996. Chairman of the Board of Directors and Chief Executive Officer of IVAX Corporation, a pharmaceutical company. Dr. Frost has served as Chairman of the Board of Directors and Chief Executive Officer of IVAX Corporation since 1987 and served as President from 1991 to 1995. Dr. Frost was Chairman of the Department of Dermatology at Mt. Sinai Medical Center of Greater Miami, Miami Beach, Florida from 1972 to 1990 and was Chairman of the Board of Directors of Key Pharmaceuticals, Inc. from 1972 to 1986. He is Chairman of Whitman Education Group and Vice Chairman of Continucare Corporation. He is also Chairman of the Board of Trustees of the University of Miami, a member of the Board of Governors of the American Stock Exchange and a director of Ladenburg Thalmann & Co., an investment banking and brokerage company.
Kent Kresa	64	Director of Northrop Grumman since 1987. Chairman and Chief Executive Officer. Mr. Kresa was elected President and Chief Operating Officer of the company in 1987. He was named Chief Executive Officer in 1989 and Chairman of the Board in 1990. Mr. Kresa is a member of the National Academy of Engineering and is a past Chairman of the Board of Governors of the Aerospace Industries Association.

Name and Business Address	Age	Present Principal Occupation or Employment; Five Year Employment History
Charles R. Larson	65	Director of Northrop Grumman since 2000. Admiral, United States Navy (Ret.). Admiral Larson is recognized as the first Naval officer to be selected as a White House Fellow. He also served as Naval aide to the President. He served as superintendent of the U.S. Naval Academy from 1983 to 1986 and in 1991 he became senior military commander in the Pacific. He returned to U.S. Naval Academy in 1994, where he served as superintendent until 1998. Currently, Admiral Larson is Chairman of the Board of the U.S. Naval Academy Foundation, Vice Chairman of the Board of Regents of the University System of Maryland and serves on the board of directors of such organizations as Unocal Corporation, Constellation Energy Group, Inc., Edge Technologies, Inc., Fluor Global Services, the Atlantic Council, Military.com and the National Academy of Sciences Committee on International Security and Arms Control. In addition, he is a member of the Council on Foreign Relations and is a senior fellow of The CNA Corporation.
Jay H. Nussbaum	58	Director of Northrop Grumman since 2001. Mr. Nussbaum became an Executive Vice President of KPMG Consulting, Inc. in January 2002. Prior to this, he was Executive Vice President for Oracle Service Industries and was a member of Oracle Corporation's Executive Committee. He began his career at Oracle in 1991 as the Senior Vice President and General Manager of what was then Oracle Federal. Mr. Nussbaum also spent 24 years at Xerox Corporation where his last position was President, Integrated Systems Operations. Mr. Nussbaum has served on a number of advisory boards and committees for the University of Maryland and has served in various advisory capacities at George Mason University and James Madison University. He is also on the board of directors of Sideware, Inc. and MicroStrategy, Inc.
Aulana L. Peters	60	Director of Northrop Grumman since 1992. Ms. Peters is a retired partner of the law firm of Gibson, Dunn & Crutcher where she was a partner from 1988 to December 2000. Effective January 1, 2001 she was elected to the Public Oversight Board of the AICPA. From 1984 to 1988 she served as Commissioner of the Securities and Exchange Commission. Ms. Peters is a director of Callaway Golf Company, Merrill Lynch & Co., Inc. and 3M Corporation. She is also a member of the Board of Directors of Community Television for Southern California (KCET). Ms. Peters served as a member of the Financial Accounting Standards Board Steering Committee for its Financial Reporting Project and as a member of the Public Oversight Board's Panel on Audit Effectiveness.

Name and Business Address	Age	Present Principal Occupation or Employment; Five Year Employment History
John Brooks Slaughter	68	<p>Director of Northrop Grumman since 1993. President and Chief Executive Officer, The National Action Council for Minorities in Engineering, Inc. Dr. Slaughter held electronics engineering positions with General Dynamics Convair and the U.S. Navy Electronics Laboratory. In 1975, he became Director of the Applied Physics Laboratory of the University of Washington. In 1977, he was appointed Assistant Director for Astronomics, Atmospherics, Earth and Ocean Sciences at the National Science Foundation. From 1979 to 1980, he served as Academic Vice President and Provost of Washington State University. In 1980, he returned to the National Science Foundation as Director and served in that capacity until 1982 when he became Chancellor of the University of Maryland, College Park. From 1988 to July 1999, Dr. Slaughter was President of Occidental College in Los Angeles and in August 1999, he assumed the position of Melbo Professor of Leadership in Education at the University of Southern California. In June 2000, Dr. Slaughter was named President and Chief Executive Officer of The National Action Council for Minorities in Engineering, Inc. He is a member of the National Academy of Engineering, a fellow of the American Academy of Arts and Sciences and serves as a director of Solutia, Inc. and International Business Machines Corporation.</p>
Ronald D. Sugar	53	<p>Director of Northrop Grumman since 2001. President and Chief Operating Officer since September 2001. Dr. Sugar was elected President and Chief Executive Officer of Litton Industries, Inc. when it became a subsidiary of Northrop Grumman on April 3, 2001, and was also elected as Corporate Vice President and a member of the Board of Directors of Northrop Grumman at that time. He joined Litton Industries as President and Chief Operating Officer in June 2000 and was elected to the Board of Directors of Litton Industries in September 2000. Dr. Sugar served as President and Chief Operating Officer of TRW Aerospace &amp; Informations System and as a Member of the Chief Executive Office of TRW, Inc. from 1998 to 2000. He joined TRW in 1981 and served as Executive Vice President and Chief Financial Officer from 1994 to 1996 and Executive Vice President and General Manager of the TRW Automotive Electronics Group from 1996 to 1998. He is also a member of the National Security Telecommunications Advisory Committee, the Conference Board Council of Operating Executives and the Board of Governors of the Aerospace Industries Association and is a Trustee of the National Defense Industrial Association.</p>

## Executive Officers Who Are Not Directors (as of March 2002)

Name and Business Address	Age	Present Principal Occupation or Employment; Five Year Employment History
Herbert W. Anderson	62	Corporate Vice President and President, Information Technology Sector (formerly known as Logicon, Inc.). Mr. Anderson was Corporate Vice President, President and Chief Executive Officer, of Logicon, Inc. Prior to January, 1999, Mr. Anderson was Corporate Vice President and General Manager of Data Systems and Services Division (1995-1998).
Frank G. Brandenberg	55	Corporate Vice President and President, Component Technologies Sector since September 2001. Prior to May 2001, Mr. Brandenberg was Senior Vice President, Electronic Components and Materials Group, Litton Industries, Inc. from 1997 to 1999, he served as President and Chief Executive Officer of EA Industries Inc. Mr. Brandenberg also served as President of the Client/Server Systems Business Unit and Deputy President of the Computer Systems Group, UNISYS Corporation from 1990 to 1997.
Phillip A. Dur	57	Corporate Vice President and President, Ship Systems Sector since October 2001. Mr. Dur served as Vice President, Program Operations, Electronic Systems Sector from December 1999 until October 2001. Before joining Northrop Grumman in 1999, Mr. Dur served as Vice President, Worldwide Business Development and Strategy, of Tenneco, Inc., a position he held from July 1997 to 1999. Prior to 1997, he served as the Executive Vice President of Walker Gillet Europe.
J. Michael Hateley	55	Corporate Vice President and Chief Human Resources and Administrative Officer of Northrop Grumman since 2000. Prior to January 1999, Mr. Hateley was Vice President, Human Resources, Security and Administration Military Aircraft Systems Division. Prior to 1996, he was Vice President, Human Resources, Security and Administration, B-2 Division.
Robert W. Helm	50	Corporate Vice President, Government Relations of Northrop Grumman since 1994.
Robert P. Iorizzo	61	Corporate Vice President and President, Electronic Systems Sector since August 2001. Previously, Mr. Iorizzo was Vice President and General Manager of Command, Control, Communications, Intelligence and Naval Systems Division, Electronic Systems Sector.
John H. Mullan	59	Corporate Vice President and Secretary of Northrop Grumman since 1999. Prior to this, Mr. Mullan was Acting Secretary. Prior to May 1998, he was Senior Corporate Counsel.
Albert F. Myers	56	Corporate Vice President and Treasurer of Northrop Grumman since 1994. Mr. Myers also serves on the Board of Directors of Moog, Inc.

Name and Business Address	Age	Present Principal Occupation or Employment; Five Year Employment History
Roseanne P. O Brien	58	Corporate Vice President, Communications of Northrop Grumman since August 2000. Prior to this, Ms. O Brien was Vice President, Communications since January 1999. Prior to 1999, Ms. O Brien was Vice President, Corporate Relations for Allegheny Teledyne, Inc. Ms. O Brien serves as a Director of Los Angeles Educational Partnership and is also a Trustee of California Sciences Center.
W. Burks Terry	51	Corporate Vice President and General Counsel of Northrop Grumman since August 2000. Prior to this, Mr. Terry became Vice President, Deputy General Counsel and Sector Counsel in October 1998 and prior to October, 1998 he was Vice President and Assistant General Counsel.
Thomas C. Schievelbein	48	Corporate Vice President and President, Newport News Sector since November 2001. Prior to this appointment, Mr. Schievelbein served as Executive Vice President and Chief Operating Officer, Newport News Shipbuilding, Inc. from 1995 to 1999.
Scott J. Seymour	51	Corporate Vice President and President, Integrated Systems Sector since January 2002. Mr. Seymour served as Sector Vice President, Air Combat Systems from 1998 to 2002, and B2 Program Manager from 1996 to 1998.
Richard B. Waugh, Jr.	58	Corporate Vice President and Chief Financial Officer of Northrop Grumman since 1993.
Sandra J. Wright	46	Corporate Vice President and Controller since June 2001. Prior to May 2001, Ms. Wright served as Vice President and Controller of Litton Industries, Inc. From 1999 to 2000, she served as Vice President and Controller of Aerojet, a GenCorp company, and Director of Financial Planning and Aerojet prior to that.



**CORPORATION AND ORGANIZATION ADDRESSES**

**3M Corporation**  
**(Minnesota Mining and Manufacturing)**  
3M Center  
St. Paul, MN 55144

**Aeroproject**  
Highway 51 & Aeroproject Rd.  
Rancho Cordova, CA 95670

**Aerospace Industries Association**  
1250 Eye Street, NW  
Suite 1200  
Washington, DC 20005-3924

**American Institute of Certified Public Accountants (AICPA)**  
1211 Avenue of the Americas  
New York, NY 10036-8775

**Allegheny Technologies Inc.**  
(formerly Allegheny Teledyne, Inc.)  
1000 PPG Place  
Pittsburgh, PA 15222

**American Academy of Arts and Sciences**  
136 Irving Street  
Cambridge, MA 02138

**American Stock Exchange**  
86 Trinity Place  
Eighth Floor  
New York, NY 10006-1818

**Atlantic Council of the United States**  
910 17th Street, NW  
Suite 1000  
Washington, D.C. 20006

**Banc of America Securities LLC**  
600 Montgomery Street  
San Francisco, CA 94111

**The California Institute**  
419 New Jersey Ave., SE  
Washington, D.C. 20003

**California Science Center**  
700 State Drive  
Los Angeles, CA 90037

**Callaway Golf Company**  
2180 Rutherford Road  
Carlsbad, CA 92008-7328

**Chiron Corporation**  
4650 Horton Street  
Emeryville, CA 94608-2916

**Clark & Weinstock**

1775 I Street, NW  
Seventh Floor  
Washington, D.C. 20006

**CNA Corporation**

4825 Mark Center Drive  
Alexandria, VA 22311-1850

**Community Television for Southern California  
(KCET)**

4401 Sunset Blvd.  
Los Angeles, CA 90027

**The Conference Board**

**Council of Operating Executives**

845 Third Avenue  
New York, NY 10022-6679

**Constellation Energy Group**

250 West Pratt Street  
Baltimore, MD 21201

**Continuicare Corporation**

80 SW 8 Street  
Suite 2350  
Miami, Florida 33130

**Coro National**

1010 West 39th Street  
Kansas City, MO 64111

**Council on Foreign Relations**

1779 Massachusetts Ave., NW  
Washington, D.C. 20036

**EA Industries Inc.**

185 Monmouth Parkway  
West Long Branch, NJ 07764

A-7

**Edge Technologies, Inc.**

3701 Pender Drive # 150  
Fairfax, VA 22030-6045

**Fluor Global Services**

1 Enterprise  
Aliso Viejo, CA 92656

**George Mason University**

4400 University Drive  
Fairfax, VA 22030-4444

**Gibson, Dunn & Crutcher LLP**

333 S. Grand Ave.  
Los Angeles, CA 90071

**Gordon and Betty Moore Foundation**

386 Arguello Ave.  
P.O. Box 29910  
San Francisco, CA 94129

**International Business Machines Corporation**

One Old Orchard Road  
Armonk, NY 10504

**IVAX Corporation**

4400 Biscayne Blvd.  
Miami, FL 33137-3227

**James Madison University**

800 S. Main Street  
Harrisonburg, VA 22807

**Kemper Insurance Company**

2810 Coliseum Dr. #450  
Charlotte, NC 28217-4546

**KPMG Consulting, Inc.**

1676 International Drive  
McLean, VA 22102

**Ladenburg, Thalmann & Co.**

590 Madison Avenue  
New York, NY 10022

**Litton Industries, Inc.**

1840 Century Park East  
Los Angeles, CA 90067-2199

**Los Angeles Educational Partnership**

315 West Ninth Street  
Suite 1110  
Los Angeles, CA 90015

**Merrill Lynch & Co.**

World Financial Center  
North Tower  
250 Vesey Street  
New York, NY 10081-1332

**MicroStrategy, Inc.**

8000 Towers Crescent Drive  
Vienna, VA 22182

**Military.com**

544 Pacific Ave.  
Suite 300  
San Francisco, CA 94133

**Moog, Inc.**

Seneca & Janison Road  
East Aurora, NY 14052-0018

**National Academy of Engineering**

2101 Constitution Avenue, NW  
Washington, D.C. 20418

**Committee on International Security and Arms  
Control**

**National Academy of Sciences**

2101 Constitution Avenue, NW  
FO 2035  
Washington, D.C. 20418

**National Action Council for Minorities in  
Engineering**

The Empire State Building  
350 Fifth Ave.  
Suite 2212  
New York, NY 10119-2299

**National Defense Industrial Association**

2111 Wilson Blvd.  
Suite 400  
Arlington, VA 22201

**National Security Telecommunications Advisory  
Committee**

National Communication System  
Attention: N5  
701 S. Courthouse Rd.  
Arlington, VA 22204-2198

**Newport News Shipbuilding**

4101 Washington Avenue  
Newport News, VA 23607

**Northrop Grumman Corporation**

1840 Century Park East  
Los Angeles, CA 90067

**Occidental College**

1600 Campus Road  
Los Angeles, CA 90041

**Oracle Corporation**

500 Oracle Parkway  
Redwood City, CA 94605

**Quarterdeck Equity Partners, Inc.**

10100 Santa Monica Blvd.  
Suite 1425  
Los Angeles, CA 90067

**R. J. Reynolds**

401 North Main Street  
Winston-Salem, NC 27102-2866

**Sideware, Inc.**

7900 Westpark Drive  
Suite T300  
McLean, VA 22102

**Solutia, Inc.**

575 Maryville Centre Drive  
P.O. Box 66760  
St Louis, MO 63166-6760

**Tenneco Inc.**

split into two companies:

**Tenneco Automotive Inc.**

500 North Field Dr.  
Lake Forest, IL 60045  
and

**Pactiv Corporation**

1900 West Field Court  
Lake Forest, IL 60045

**Thomas Group, Inc.**

5221 N. O Connor Blvd.  
Suite 500  
Irving, TX 75039

**TRW Aerospace & Information Systems**

**TRW Automotive Electronics**

1900 Richmond Road  
Cleveland, OH 44124

**UNISYS**

UNISYS Way  
Blue Bell, PA 19424

**U.S. Capitol Historical Society**

200 Maryland Ave., NE  
Washington, D.C. 20002

**U.S. Capitol Visitors Center**

U.S. Capitol Building  
Washington, D.C. 20510

**U.S. Naval Academy**

121 Blake Road  
Annapolis, MD 21402-5000

**U.S. Naval Academy Foundation**

291 Wood Road, Beach Hall

Annapolis, MD 21402-5001

**University of California at Davis**  
**School of Medicine**  
One Shields Avenue  
Davis, CA 95616

**University System of Maryland**  
3300 Metzerott Road  
Adelphi, MD 20783

**University of Miami**  
Coral Gables, FL 33124

**University of Southern California**  
Los Angeles, CA 90089

**Unocal Corporation**  
2141 Rosecrans Ave.  
Suite 4000  
El Segundo, CA 90245

**Whitman Education Group**  
4400 Biscayne Blvd.  
Miami, FL 33137

A-9

**SECTIONS 1701.84 AND 1701.85 OF THE OHIO REVISED CODE  
RIGHTS OF DISSENTING SHAREHOLDERS**

**1701.84 DISSENTING SHAREHOLDERS ENTITLED TO RELIEF**

The following are entitled to relief as dissenting shareholders under section 1701.85 of the Revised Code:

- (A) Shareholders of a domestic corporation that is being merged or consolidated into a surviving or new entity, domestic or foreign, pursuant to section 1701.78, 1701.781, 1701.79, 1701.791, or 1701.801 of the Revised Code;
- (B) In the case of a merger into a domestic corporation, shareholders of the surviving corporation who under section 1701.78 or 1701.781 of the Revised Code are entitled to vote on the adoption of an agreement of merger, but only as to the shares so entitling them to vote;
- (C) Shareholders, other than the parent corporation, of a domestic subsidiary corporation that is being merged into the domestic or foreign parent corporation pursuant to section 1701.80 of the Revised Code;
- (D) In the case of a combination or a majority share acquisition, shareholders of the acquiring corporation who under section 1701.83 of the Revised Code are entitled to vote on such transaction, but only as to the shares so entitling them to vote;
- (E) Shareholders of a domestic subsidiary corporation into which one or more domestic or foreign corporations are being merged pursuant to section 1701.801 of the Revised Code.

**1701.85 QUALIFICATIONS OF AND PROCEDURES FOR DISSENTING SHAREHOLDERS**

- (A) (1) A shareholder of a domestic corporation is entitled to relief as a dissenting shareholder in respect of the proposals described in sections 1701.74, 1701.76, and 1701.84 of the Revised Code, only in compliance with this section.
- (2) If the proposal must be submitted to the shareholders of the corporation involved, the dissenting shareholder shall be a record holder of the shares of the corporation as to which he seeks relief as of the date fixed for the determination of shareholders entitled to notice of a meeting of the shareholders at which the proposal is to be submitted, and such shares shall not have been voted in favor of the proposal. Not later than ten days after the date on which the vote on the proposal was taken at the meeting of the shareholders, the dissenting shareholder shall deliver to the corporation a written demand for payment to him of the fair cash value of the shares as to which he seeks relief, which demand shall state his address, the number and class of such shares, and the amount claimed by him as the fair cash value of the shares.
- (3) The dissenting shareholder entitled to relief under division (C) of section 1701.84 of the Revised Code in the case of a merger pursuant to section 1701.80 of the Revised Code and a dissenting shareholder entitled to relief under division (E) of section 1701.84 of the Revised Code in the case of a merger pursuant to section 1701.801 of the Revised Code shall be a record holder of the shares of the corporation as to which he seeks relief as of the date on which the agreement of merger was adopted by the directors of that corporation. Within twenty days after he has been sent the notice provided in section 1701.80 or 1701.801 of the Revised Code, the dissenting shareholder shall deliver to the corporation a written demand for payment with the same information as that provided for in division (A)(2) of this section.
- (4) In the case of a merger or consolidation, a demand served on the constituent corporation involved constitutes service on the surviving or the new entity, whether the demand is served before, on, or after the effective date of the merger or consolidation.

(5) If the corporation sends to the dissenting shareholder, at the address specified in his demand, a request for the certificates representing the shares as to which he seeks relief, the dissenting shareholder, within fifteen days from the date of the sending of such request, shall deliver to the corporation the certificates requested so that the corporation may forthwith endorse on them a legend to the effect that demand for the fair cash value of such shares has been made. The corporation promptly shall return such endorsed certificates to the dissenting shareholder. A dissenting shareholder's failure to deliver such certificates terminates his rights as a dissenting shareholder, at the option of the corporation, exercised by written notice sent to the dissenting shareholder within twenty days after the lapse of the fifteen-day period, unless a court for good cause shown otherwise directs. If shares represented by a certificate on which such a legend has been endorsed are transferred, each new certificate issued for them shall bear a similar legend, together with the name of the original dissenting holder of such shares. Upon receiving a demand for payment from a dissenting shareholder who is the record holder of uncertificated securities, the corporation shall make an appropriate notation of the demand for payment in its shareholder records. If uncertificated shares for which payment has been demanded are to be transferred, any new certificate issued for the shares shall bear the legend required for certificated securities as provided in this paragraph. A transferee of the shares so endorsed, or of uncertificated securities where such notation has been made, acquires only such rights in the corporation as the original dissenting holder of such shares had immediately after the service of a demand for payment of the fair cash value of the shares. A request under this paragraph by the corporation is not an admission by the corporation that the shareholder is entitled to relief under this section.

(B) Unless the corporation and the dissenting shareholder have come to an agreement on the fair cash value per share of the shares as to which the dissenting shareholder seeks relief, the dissenting shareholder or the corporation, which in case of a merger or consolidation may be the surviving or new entity, within three months after the service of the demand by the dissenting shareholder, may file a complaint in the court of common pleas of the county in which the principal office of the corporation that issued the shares is located or was located when the proposal was adopted by the shareholders of the corporation, or, if the proposal was not required to be submitted to the shareholders, was approved by the directors. Other dissenting shareholders, within that three-month period, may join as plaintiffs or may be joined as defendants in any such proceeding, and any two or more such proceedings may be consolidated. The complaint shall contain a brief statement of the facts, including the vote and the facts entitling the dissenting shareholder to the relief demanded. No answer to such a complaint is required. Upon the filing of such a complaint, the court, on motion of the petitioner, shall enter an order fixing a date for a hearing on the complaint and requiring that a copy of the complaint and a notice of the filing and of the date for hearing be given to the respondent or defendant in the manner in which summons is required to be served or substituted service is required to be made in other cases. On the day fixed for the hearing on the complaint or any adjournment of it, the court shall determine from the complaint and from such evidence as is submitted by either party whether the dissenting shareholder is entitled to be paid the fair cash value of any shares and, if so, the number and class of such shares. If the court finds that the dissenting shareholder is so entitled, the court may appoint one or more persons as appraisers to receive evidence and to recommend a decision on the amount of the fair cash value. The appraisers have such power and authority as is specified in the order of their appointment. The court thereupon shall make a finding as to the fair cash value of a share and shall render judgment against the corporation for the payment of it, with interest at such rate and from such date as the court considers equitable. The costs of the proceeding, including reasonable compensation to the appraisers to be fixed by the court, shall be assessed or apportioned as the court considers equitable. The proceeding is a special proceeding and final orders in it may be vacated, modified, or reversed on appeal pursuant to the Rules of Appellate Procedure and, to the extent not in conflict with those rules, Chapter 2505 of the Revised Code. If, during the pendency of any proceeding instituted under this section, a suit or proceeding is or has been instituted to enjoin or otherwise to prevent the carrying out of the action as to which the shareholder has dissented, the proceeding instituted under this section shall be stayed until the final determination of the other suit or proceeding. Unless any provision in division (D) of this section is applicable, the fair cash value of the shares that is agreed upon by the parties or fixed under this section shall be paid within thirty days after the date of final determination of such value under this division, the effective date of the amendment to the articles, or the consummation of the other action involved, whichever occurs last. Upon the occurrence of the last such event,



payment shall be made immediately to a holder of uncertificated securities entitled to such payment. In the case of holders of shares represented by certificates, payment shall be made only upon and simultaneously with the surrender to the corporation of the certificates representing the shares for which the payment is made.

(C) If the proposal was required to be submitted to the shareholders of the corporation, fair cash value as to those shareholders shall be determined as of the day prior to the day on which the vote by the shareholders was taken and, in the case of a merger pursuant to section 1701.80 or 1701.801 of the Revised Code, fair cash value as to shareholders of a constituent subsidiary corporation shall be determined as of the day before the adoption of the agreement of merger by the directors of the particular subsidiary corporation. The fair cash value of a share for the purposes of this section is the amount that a willing seller who is under no compulsion to sell would be willing to accept and that a willing buyer who is under no compulsion to purchase would be willing to pay, but in no event shall the fair cash value of a share exceed the amount specified in the demand of the particular shareholder. In computing such fair cash value, any appreciation or depreciation in market value resulting from the proposal submitted to the directors or to the shareholders shall be excluded.

(D) (1) The right and obligation of a dissenting shareholder to receive such fair cash value and to sell such shares as to which he seeks relief, and the right and obligation of the corporation to purchase such shares and to pay the fair cash value of them terminates if any of the following applies:

- (a) The dissenting shareholder has not complied with this section, unless the corporation by its directors waives such failure;
- (b) The corporation abandons the action involved or is finally enjoined or prevented from carrying it out, or the shareholders rescind their adoption of the action involved;
- (c) The dissenting shareholder withdraws his demand, with the consent of the corporation by its directors;
- (d) The corporation and the dissenting shareholder have not come to an agreement as to the fair cash value per share, and neither the shareholder nor the corporation has filed or joined in a complaint under division (B) of this section within the period provided in that division.

(2) For purposes of division (D)(1) of this section, if the merger or consolidation has become effective and the surviving or new entity is not a corporation, action required to be taken by the directors of the corporation shall be taken by the general partners of a surviving or new partnership or the comparable representatives of any other surviving or new entity.

(E) From the time of the dissenting shareholder's giving of the demand until either the termination of the rights and obligations arising from it or the purchase of the shares by the corporation, all other rights accruing from such shares, including voting and dividend or distribution rights, are suspended. If during the suspension, any dividend or distribution is paid in money upon shares of such class or any dividend, distribution, or interest is paid in money upon any securities issued in extinguishment of or in substitution for such shares, an amount equal to the dividend, distribution, or interest which, except for the suspension, would have been payable upon such shares or securities, shall be paid to the holder of record as a credit upon the fair cash value of the shares. If the right to receive fair cash value is terminated other than by the purchase of the shares by the corporation, all rights of the holder shall be restored and all distributions which, except for the suspension, would have been made shall be made to the holder of record of the shares at the time of termination.

**IMPORTANT**

Your vote is important. Regardless of the number of shares of TRW Inc. stock you own, please vote as recommended by Northrop Grumman by taking these two simple steps:

- 1. PLEASE SIGN, DATE AND PROMPTLY MAIL the enclosed GREEN proxy card in the postage-paid envelope provided.**
- 2. DO NOT RETURN ANY proxy card sent to you by TRW, not even as a vote of protest.**

**IF YOU VOTED BY TELEPHONE, INTERNET OR ON TRW S PROXY CARD BEFORE RECEIVING YOUR GREEN NORTHROP GRUMMAN PROXY CARD, YOU HAVE EVERY RIGHT TO CHANGE YOUR VOTE SIMPLY BY SIGNING, DATING AND MAILING THE ENCLOSED GREEN PROXY CARD. THIS WILL REVOKE YOUR EARLIER VOTE. REMEMBER, ONLY YOUR LATEST DATED CARD WILL COUNT.**

**Instructions for Street Name Shareholders**

If you own your TRW shares in the name of a brokerage firm, bank, bank nominee or other nominee holder, only they can vote your TRW shares on your behalf. Please call each such nominee holder and instruct them to execute a GREEN proxy card on your behalf. You should also promptly sign, date and mail your GREEN proxy card when you receive it from your broker, bank or other nominee holder. Please do so for each separate account you maintain.

Please return your GREEN proxy card at once.

**If you have any questions or need assistance in voting your TRW shares, or need additional copies of this Proxy Statement or the accompanying GREEN proxy card, please call:**

**D.F. King & Co., Inc.**  
Wall Street Station P.O. Box 411  
New York, New York 10269-0069  
Call Toll-Free  
1-800-755-7250

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**TRW INC.**

**VOTING INSTRUCTION CARD**

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These confidential voting instructions are solicited by Northrop Grumman Corporation for the 2002 Annual Meeting of TRW Shareholders to be held on April 24, 2002 and any adjournments or postponements thereof.

These confidential voting instructions are to the fiduciaries under The TRW Employee Stock Ownership and Savings Plan, The TRW Canada Stock Savings Plan and the TRW UK Share Purchase Plan (as applicable, with respect to TRW Common Stock in such plans allocated to the account of the undersigned) and are solicited by Northrop Grumman Corporation for the Annual Meeting of TRW Shareholders to be held on Wednesday, April 24, 2002 at 8:30 a.m. in Lyndhurst, Ohio and any adjournment or postponement thereof. The undersigned directs the respective fiduciary to vote as indicated on the other side of this card. The fiduciaries are also authorized to vote at their discretion in accordance with the applicable plan on all other matters properly brought before the meeting. These confidential voting instructions revoke all previously given voting instructions of the undersigned regarding the matters to be voted on at the Annual Meeting, as well as any purported discretionary voting authority related to any such prior instructions.

Please sign exactly as your name appears to the left

---

Signature

Date: \_\_\_\_\_, 2002

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**YOUR VOTE IS IMPORTANT!**

Please sign and date this voting instruction card and return it promptly in the enclosed postage-paid envelope, or otherwise to Corporate Election Services, PO Box 1150, Pittsburgh, PA 15230, so that your shares may be represented at the Annual Meeting.

Please fold and detach card at perforation before mailing.

TRW INC.

VOTING INSTRUCTION CARD

These confidential voting instructions are solicited on behalf of Northrop Grumman Corporation. The TRW shares allocated to your account will be voted as directed, but, if no instructions are specified (a) with respect to participants in The Employee Stock Ownership and Savings Plan and The TRW Canada Stock Savings Plan, your shares will be voted at the discretion of the respective fiduciary for such plan, and (b) with respect to participants in the TRW UK Share Purchase Plan, your shares will not be voted.

**NORTHROP GRUMMAN MAKES NO RECOMMENDATION ON THE FOLLOWING PROPOSAL**

1. Election of Directors.

Nominees:	(01) Martin Feldstein (03) Clive R. Hollick	(02) Robert M. Gates (04) David Baker Lewis
" FOR all nominees	" WITHHOLD authority to vote for all nominees	" FOR all nominees, except as marked to the contrary below

To withhold authority to vote for any individual nominee, mark " FOR all nominees, except as marked to the contrary below" and write that nominee's name on the line below.

**IF CUMULATIVE VOTING IS AVAILABLE, ALL VOTES REPRESENTED BY THIS PROXY WILL BE ALLOCATED AMONG THE NOMINEES NAMED ABOVE FOR WHICH VOTES ARE MARKED " FOR.**

**NORTHROP GRUMMAN MAKES NO RECOMMENDATION ON THE FOLLOWING PROPOSAL**

2. Appointment of Independent Auditors.

" FOR                      " AGAINST                      " ABSTAIN

**NORTHROP GRUMMAN CORPORATION RECOMMENDS A VOTE " FOR PROPOSALS 3, 4 and 5.**

3. Proposal requesting TRW's Directors to provide Northrop Grumman non-public information.

" FOR                      " AGAINST                      " ABSTAIN

4. Proposal requesting TRW's Directors to establish a committee of independent Directors to evaluate Northrop Grumman's acquisition proposal and any other proposals received by TRW.

" FOR                      " AGAINST                      " ABSTAIN

5. Proposal requesting TRW's Directors to take all actions within their authority to provide TRW's shareholders the opportunity to decide for themselves whether to exchange their TRW shares for Northrop Grumman common stock.

" FOR                      " AGAINST                      " ABSTAIN

**IN THE ABSENCE OF SPECIFIC VOTING INSTRUCTIONS ON ANY OF THE FOREGOING PROPOSALS, VOTES WILL BE CAST " WITHHOLD " AUTHORITY TO VOTE FOR ANY AND ALL NOMINEES FOR DIRECTOR, " ABSTAIN " ON THE PROPOSAL TO RATIFY THE SELECTION OF TRW'S ACCOUNTANTS AND " FOR PROPOSALS 3, 4 AND 5.**

**PROXY**

**THIS PROXY IS SOLICITED BY NORTHROP GRUMMAN CORPORATION  
FOR THE 2002 ANNUAL MEETING OF SHAREHOLDERS OF  
TRW INC.**

The undersigned hereby appoints W. Burks Terry and John H. Mullan, and each of them, with full power of substitution, the proxies of the undersigned to vote all of the outstanding shares of:

Common Stock, par value \$0.625 per share, of TRW Inc.  
( TRW );

Cumulative Serial Preference Stock II, \$4.40 Convertible Series 1, no par value per share, of TRW;  
and

Cumulative Serial Preference Stock II, \$4.50 Convertible Series 3, no par value per share, of  
TRW

that the undersigned is entitled to vote at the Annual Meeting of TRW shareholders to be held on April 24, 2002 (the Annual Meeting ), or at any adjournment or postponement of the Annual Meeting, on the following matters:

**NORTHROP GRUMMAN MAKES NO RECOMMENDATION ON THE FOLLOWING PROPOSAL**

1. Election of  
Directors.

Nominees:	(01) Martin Feldstein	(02) Robert M. Gates
	(03) Clive R. Hollick	(04) David Baker Lewis
<input type="checkbox"/> FOR all nominees	<input type="checkbox"/> WITHHOLD authority to vote for all nominees	<input type="checkbox"/> FOR all nominees, except as marked to the contrary below

To withhold authority to vote for any individual nominee, mark  FOR all nominees, except as marked to the contrary below and write that nominee's name on the line below.

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**IF CUMULATIVE VOTING IS AVAILABLE, ALL VOTES REPRESENTED BY THIS PROXY WILL BE ALLOCATED AMONG THE NOMINEES NAMED ABOVE FOR WHICH VOTES ARE MARKED  FOR.**

**NORTHROP GRUMMAN MAKES NO RECOMMENDATION ON THE FOLLOWING PROPOSAL**

2. Appointment of Independent Auditors.

FOR  AGAINST  ABSTAIN

**NORTHROP GRUMMAN RECOMMENDS A VOTE  FOR PROPOSALS 3, 4 AND 5**

3. Proposal requesting TRW's Directors to provide Northrop Grumman non-public information.

FOR  AGAINST  ABSTAIN

4. Proposal requesting TRW's Directors to establish a committee of independent Directors to evaluate Northrop Grumman's acquisition proposal and any other proposals received by TRW.

“ FOR “ AGAINST “ ABSTAIN

5. Proposal requesting TRW's Directors to take all actions within their authority to provide TRW shareholders the opportunity to decide for themselves whether to exchange their TRW shares for Northrop Grumman common stock.

“ FOR “ AGAINST “ ABSTAIN

In their discretion, the proxies named above are authorized to vote upon such other matters as may properly come before the Annual Meeting and any adjournment or postponement thereof.

**This proxy when properly executed will be voted as directed above. If no directions are given, this proxy will be voted WITHHOLD authority to vote for any and all nominees for Director, ABSTAIN on the proposal to ratify the selection of TRW's accountants and FOR proposals 3,4 and 5. The undersigned hereby acknowledges receipt of the Proxy Statement of Northrop Grumman Corporation dated March 29, 2002, soliciting proxies for the Annual Meeting.**

All previous proxies given by the undersigned to vote at the Annual Meeting or at any adjournment or postponement thereof (and any discretionary voting authority purportedly granted by such proxies) are hereby revoked.

Dated: \_\_\_\_\_, 2002

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Name/Title)

\_\_\_\_\_  
(Signature, if jointly held)

\_\_\_\_\_  
(Name/Title)

Please sign your name exactly as you print it on the line immediately below the signature line.

If shares are held by joint tenants or otherwise jointly held, both parties should sign.

If you are signing as an attorney, executor, administrator, trustee or guardian, please specify your title.

If the holder is a corporation, please sign in the full corporate name by the President or other authorized officer.

If the holder is a partnership, please sign in the partnership name by an appropriate authorized person.

Please complete, sign, date and promptly mail your proxy in the enclosed postage paid envelope to:

**NORTHROP GRUMMAN CORPORATION**

**c/o D.F. KING & CO., INC.**

**Wall Street Station P.O. Box 411  
New York, New York 10269-0069**