MIDDLESEX WATER CO Form 10-Q May 08, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

#### **FORM 10-Q**

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QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE
 ACT OF 1934

#### For the quarterly period ended March 31, 2007

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to\_\_\_\_\_

Commission File Number 0-422

#### MIDDLESEX WATER COMPANY

(Exact name of registrant as specified in its charter)

New Jersey

22-1114430

(State of incorporation)

(IRS employer identification no.)

#### 1500 Ronson Road, Iselin, NJ 08830

(Address of principal executive offices, including zip code)

#### (732) 634-1500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No

Indicate by check mark whether the registrant is large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer "

Accelerated filer b

Non-accelerated filer "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes "No b

The number of shares outstanding of each of the registrant's classes of common stock, as of May 7, 2007: Common	
Stock, No Par Value: 13,187,763 shares outstanding.	
	•

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# MIDDLESEX WATER COMPANY CONDENSED CONSOLIDATED STATEMENTS OF INCOME (Unaudited)

(In thousands except per share amounts)

	<b>Three Months Ended March</b>				
	31,				
	2007			2006	
Operating Revenues	\$	18,988	\$	18,230	
Operating Expenses:					
Operations		10,192		9,646	
Maintenance		978		739	
Depreciation		1,845		1,668	
Other Taxes		2,251		2,204	
Total Operating Expenses		15,266		14,257	
Total Operating Expenses		13,200		17,237	
Operating Income		3,722		3,973	
Other Income (Expense):					
Allowance for Funds Used During Construction		112		113	
Other Income		226		58	
Other Expense		(5)		(2)	
Total Other Income, net		333		169	
Interest Charges		1,384		1,515	
		_,= -,= -		-,	
Income before Income Taxes		2,671		2,627	
Income Taxes		902		815	
income raxes		902		013	
Net Income		1,769		1,812	
Preferred Stock Dividend Requirements	Φ	62	ф	62	
Earnings Applicable to Common Stock	\$	1,707	\$	1,750	
Basic	\$	0.13	\$	0.15	
Diluted	\$	0.13	\$	0.15	
Average Number of Common Shares Outstanding:		10 157		11.704	
Basic		13,176		11,594	
Diluted		13,507		11,925	
Cash Dividends Paid per Common Share	\$	0.1725	\$	0.1700	

See Notes to Condensed Consolidated Financial Statements.

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# MIDDLESEX WATER COMPANY CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(In thousands)

UTILITY PLANT: Water Production \$ Transmission and Distribution General	96,840 247,955 24,154 6,113	\$	<b>2006</b> 95,324 243,959
Transmission and Distribution General	247,955 24,154	Ψ	•
General	24,154		
			25,153
Construction Work in Progress			6,131
· ·	375,062		370,567
Less Accumulated Depreciation	61,026		59,694
•	314,036		310,873
CIBRITE IN THE	1,000		310,073
CURRENT ASSETS: Cash and Cash Equivalents	5,238		5,826
Accounts Receivable, net	9,124		8,538
Unbilled Revenues	4,078		4,013
Materials and Supplies (at	1,070		.,010
average cost)	1,425		1,306
Prepayments	910		1,229
TOTAL CURRENT ASSETS	20,775		20,912
	,		, <b>-</b>
DEFERRED CHARGES Unamortized Debt Expense	2,999		3,014
Preliminary Survey and	<i>y</i>		- ,-
AND OTHER ASSETS: Investigation Charges	4,099		3,436
Regulatory Assets	20,336		18,342
Restricted Cash	6,275		6,850
Non-utility Assets - Net	6,527		6,255
Other	417		585
TOTAL DEFERRED CHARGES AND			
OTHER ASSETS	40,653		38,482
TOTAL ASSETS \$	375,464	\$	370,267
	·		·
CAPITALIZATION AND LIABILITIES			
CAPITALIZATION: Common Stock, No Par Value \$	104,597	\$	104,248
Retained Earnings	24,421		25,001
Accumulated Other Comprehensive Income			
(Loss), net of tax	103		94
TOTAL COMMON EQUITY	129,121		129,343
Preferred Stock	3,958		3,958
Long-term Debt	130,270		130,706
TOTAL CAPITALIZATION	263,349		264,007
Current Portion of Long-term			
CURRENT Debt	2,553		2,501
LIABILITIES: Accounts Payable	5,023		5,491
Accrued Taxes	9,057		6,684
Accrued Interest	896		1,880
	608		601

Unearned Revenues and Advanced Service Fees

	Other	1,240	984
	TOTAL CURRENT		
	LIABILITIES	19,377	18,141
		,	
COMMITMENTS AND	CONTINGENT LIABILITIES		
(Note 7)			
	Customer Advances for		
DEFERRED CREDITS	Construction	19,671	19,246
AND OTHER	Accumulated Deferred	·	
LIABILITIES:	Investment Tax Credits	1,793	1,813
	Accumulated Deferred Income		
	Taxes	17,788	15,779
	Employee Benefit Plans	17,093	16,388
	Regulatory Liability - Cost of		
	Utility Plant Removal	6,366	6,200
	Other	538	527
	TOTAL DEFERRED CREDITS		
	AND OTHER LIABILITIES	63,249	59,953
<b>CONTRIBUTIONS IN A</b>	ID OF CONSTRUCTION	29,489	28,166
	TOTAL CAPITALIZATION AND		
	LIABILITIES	\$ 375,464	\$ 370,267

See Notes to Condensed Consolidated Financial Statements.

# MIDDLESEX WATER COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited) (In thousands)

Three Months Ended March 31.

	3.	l,
	2007	2006
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net Income	1,769	\$ 1,812
Adjustments to Reconcile Net Income to		
Net Cash Provided by Operating Activities:		
Depreciation and Amortization	1,995	1,865
Provision for Deferred Income Taxes and ITC	128	(44)
Cash Surrender Value of Life Insurance	(56)	(104)
Equity Portion of AFUDC	(54)	(52)
Changes in Assets and Liabilities:		
Accounts Receivable	(209)	1,506
Unbilled Revenues	(65)	(126)
Materials & Supplies	(119)	(110)
Prepayments	319	302
Other Assets	(210)	(229)
Accounts Payable	(468)	(1,938)
Accrued Taxes	2,369	2,415
Accrued Interest	(984)	(979)
Employee Benefit Plans	706	269
Unearned Revenue & Advanced Service Fees	8	33
Other Liabilities	267	7
NET CASH PROVIDED BY OPERATING ACTIVITIES	5,396	4,627
CASH FLOWS FROM INVESTING ACTIVITIES:		
Utility Plant Expenditures, Including AFUDC of \$58 in 2007 and \$61 in 2006	(3,620)	(4,610)
Restricted Cash	599	98
Preliminary Survey & Investigation Charges	(663)	(574)
NET CASH USED IN INVESTING ACTIVITIES	(3,684)	(5,086)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Redemption of Long-term Debt	(425)	(343)
Proceeds from Issuance of Long-term Debt	41	-
Net Short-term Bank Borrowings (Repayments)	-	3,200
Deferred Debt Issuance Expenses	(30)	-
Common Stock Issuance Expense	(15)	-
Restricted Cash	(23)	(6)
Proceeds from Issuance of Common Stock	349	406
Payment of Common Dividends	(2,272)	(1,970)
Payment of Preferred Dividends	(62)	(62)
Construction Advances and Contributions-Net	137	(451)

NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(2,300)	774
NET CHANGES IN CASH AND CASH EQUIVALENTS	(588)	315
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	5,826	2,984
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 5,238	\$ 3,299
SUPPLEMENTAL DISCLOSURE OF NON-CASH ACTIVITY:		
Utility Plant received as Construction Advances and Contributions	\$ 1,610	\$ 1,035
SUPPLEMENTAL DISCLOSURE OF CASH FLOWS INFORMATION:		
Cash Paid During the Year for:		
Interest	\$ 2,461	\$ 2,562
Interest Capitalized	\$ (58)	\$ (61)
Income Taxes	\$ 15	\$ 100
See Notes to Condensed Consolidated Financial Statements.		
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# MIDDLESEX WATER COMPANY CONDENSED CONSOLIDATED STATEMENTS OF CAPITAL STOCK AND LONG-TERM DEBT

(Unaudited)

(In thousands except share and per share amounts)

	M	Iarch 31, 2007	D	ecember 31, 2006
Common Stock, No Par Value				
Shares Authorized - 20,000,000				
Shares Outstanding - 2007 - 13,184,376	\$	104,597	\$	104,248
2006 - 13,168,081				
Retained Earnings		24,421		25,001
Accumulated Other Comprehensive Income (Loss), net of tax		103		94
TOTAL COMMON EQUITY	\$	129,121	\$	129,343
Cumulative Preference Stock, No Par Value:				
Shares Authorized - 100,000				
Shares Outstanding - None Cumulative Professed Stock No Por Volue				
Cumulative Preferred Stock, No Par Value Shares Authorized - 139,497				
Convertible:				
Shares Outstanding, \$7.00 Series - 13,881		1,457		1,457
Shares Outstanding, \$8.00 Series - 12,000		1,399		1,399
Nonredeemable:		1,377		1,377
Shares Outstanding, \$7.00 Series - 1,017		102		102
Shares Outstanding, \$4.75 Series - 10,000		1,000		1,000
TOTAL PREFERRED STOCK	\$	3,958	\$	3,958
		- )		- /
Long-term Debt				
8.05%, Amortizing Secured Note, due December 20, 2021	\$	2,873	\$	2,896
6.25%, Amortizing Secured Note, due May 22, 2028		8,890		8,995
6.44%, Amortizing Secured Note, due August 25, 2030		6,556		6,627
6.46%, Amortizing Secured Note, due September 19, 2031		6,837		6,907
4.22%, State Revolving Trust Note, due December 31, 2022		723		739
3.30% to 3.60%, State Revolving Trust Note, due May 1, 2025		3,100		3,100
3.49%, State Revolving Trust Note, due January 25, 2027		603		598
4.03%, State Revolving Trust Note, due December 1, 2026		951		914
4.00% to 5.00%, State Revolving Trust Bond, due September 1, 2021		730		730
0.00%, State Revolving Fund Bond, due September 1, 2021		567		577
First Mortgage Bonds:				
5.20%, Series S, due October 1, 2022		12,000		12,000
5.25%, Series T, due October 1, 2023		6,500		6,500
6.40%, Series U, due February 1, 2009		15,000		15,000
5.25%, Series V, due February 1, 2029		10,000		10,000
5.35%, Series W, due February 1, 2038		23,000		23,000

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0.00%, Series X, due September 1, 2018	636	647
4.25% to 4.63%, Series Y, due September 1, 2018	820	820
0.00%, Series Z, due September 1, 2019	1,428	1,455
5.25% to 5.75%, Series AA, due September 1, 2019	1,890	1,890
0.00%, Series BB, due September 1, 2021	1,774	1,805
4.00% to 5.00%, Series CC, due September 1, 2021	2,090	2,090
5.10%, Series DD, due January 1, 2032	6,000	6,000
0.00%, Series EE, due September 1, 2024	7,420	7,482
3.00% to 5.50%, Series FF, due September 1, 2024	8,735	8,735
0.00%, Series GG, due September 1, 2026	1,750	1,750
4.00% to 5.00%, Series HH, due September 1, 2026	1,950	1,950
SUBTOTAL LONG-TERM DEBT	132,823	133,207
Less: Current Portion of Long-term Debt	(2,553)	(2,501)
TOTAL LONG-TERM DEBT	\$ 130,270	\$ 130,706

See Notes to Condensed Consolidated Financial Statements.

## MIDDLESEX WATER COMPANY NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### **Note 1 – Summary of Significant Accounting Policies**

Organization – Middlesex Water Company (Middlesex or the Company) is the parent company and sole shareholder of Tidewater Utilities, Inc. (Tidewater), Tidewater Environmental Services, Inc. (TESI), Pinelands Water Company (Pinelands Water) and Pinelands Wastewater Company (Pinelands Wastewater) (collectively, Pinelands), Utility Service Affiliates, Inc. (USA), and Utility Service Affiliates (Perth Amboy) Inc. (USA-PA). Southern Shores Water Company, LLC (Southern Shores) and White Marsh Environmental Systems, Inc. (White Marsh) are wholly-owned subsidiaries of Tidewater. The financial statements for Middlesex and its wholly-owned subsidiaries (the Company) are reported on a consolidated basis. All significant intercompany accounts and transactions have been eliminated.

The consolidated notes within the 2006 Form 10-K are applicable to these financial statements and, in the opinion of the Company, the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary (including normal recurring accruals) to present fairly the financial position as of March 31, 2007 and the results of operations for the three month periods ended March 31, 2007 and 2006, and cash flows for the three month periods ended March 31, 2007 and 2006. Information included in the Balance Sheet as of December 31, 2006 has been derived from the Company's audited consolidated financial statements for the year ended December 31, 2006.

Certain reclassifications have been made to the prior year financial statements to conform with the current period presentation.

**Recent Accounting Pronouncements**– In July 2006, the Financial Accounting Standards Board (FASB) issued FASB Interpretation No. 48 (FIN 48) "Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109," to clarify certain aspects of accounting for uncertain tax positions, including recognition and measurement of those tax positions. This interpretation was effective for fiscal years beginning after December 15, 2006 (January 1, 2007 for the Company). The adoption of this interpretation had no impact on the Company's financial position, results of operations, or cash flows.

In September 2006, the FASB'S Emerging Issues Task Force reached a consensus on EITF Issue No. 06-5, "Accounting for Purchases of Life Insurance - Determining the Amount That Could Be Realized in Accordance with FASB Technical Bulletin No. 85-4, Accounting for Purchases of Life Insurance" ("EITF 06-5"). EITF 06-5 provides clarification for determining the amounts that could be realized by policyholders in accounting for life insurance contracts. EITF 06-5 is effective for fiscal years beginning after December 15, 2006 (January 1, 2007 for the Company). Adoption of EITF 06-5 had no material impact on the Company's consolidated financial statements.

#### **Note 2 – Rate Matters**

Middlesex filed for an \$8.9 million, or 16.5% base rate increase with the New Jersey Board of Public Utilities (BPU) on April 18, 2007. The requested increase is intended to recover increased costs of operations, maintenance, labor and benefits, purchased power, purchased water and taxes, as well as capital investment of approximately \$23.0 million since June 2005. We cannot predict whether the BPU will ultimately approve, deny, or reduce the amount of our request. We do not expect a decision on this matter until the first quarter of 2008.

In accordance with the tariff established for Southern Shores, an annual rate increase of 3% was implemented on January 1, 2007. The increase cannot exceed the lesser of the regional Consumer Price Index or 3%. The contracted rate schedule is set to expire on December 31, 2007. The Company is in the process of renegotiating the rate schedule.

#### Note 3 – Capitalization

**Common Stock**—During the three months ended March 31, 2007, there were 16,295 common shares (\$0.3 million) issued under the Company's Dividend Reinvestment and Common Stock Purchase Plan (DRP). Middlesex has filed with the BPU an application to increase the number of shares authorized under the DRP from 1.7 million to 2.3 million shares. A decision on this matter is expected during the second quarter of 2007.

**Long-term Debt**– Middlesex filed an application with the BPU seeking approval to issue up to \$4.0 million of first mortgage bonds through the New Jersey Environmental Infrastructure Trust under the New Jersey State Revolving Fund (SRF) program. If approved by the BPU, the Company expects to complete the transaction in November 2007. Proceeds from this financing will be used for the ongoing main cleaning and lining project in 2008.

#### Note 4 – Earnings Per Share

Basic earnings per share (EPS) are computed on the basis of the weighted average number of shares outstanding during the period presented. Diluted EPS assumes the conversion of both the Convertible Preferred Stock \$7.00 Series and the Convertible Preferred Stock \$8.00 Series.

	(In Thousands Except per Share Amounts)					
	Three Months Ended March 31,					,
Basic:		2007	Shares		2006	Shares
Net Income	\$	1,769	13,176	\$	1,812	11,594
Preferred Dividend		(62)			(62)	
Earnings Applicable to Common Stock	\$	1,707	13,176	\$	1,750	11,594
Basic EPS	\$	0.13		\$	0.15	
Diluted:						
Earnings Applicable to Common Stock	\$	1,707	13,176	\$	1,750	11,594
\$7.00 Series Preferred Dividend		24	167		24	167
\$8.00 Series Preferred Dividend		24	164		24	164
Adjusted Earnings Applicable to Common Stock	\$	1,755	13,507	\$	1,798	11,925
Diluted EPS	\$	0.13		\$	0.15	

#### Note 5 – Business Segment Data

The Company has identified two reportable segments. One is the regulated business of collecting, treating and distributing water on a retail and wholesale basis to residential, commercial, industrial and fire protection customers in parts of New Jersey and Delaware. This segment also includes regulated wastewater systems in New Jersey and Delaware. The Company is subject to regulations as to its rates, services and other matters by the states of New Jersey and Delaware with respect to utility service within these states. The other segment is primarily comprised of non-regulated contract services for the operation and maintenance of municipal and private water and wastewater systems in New Jersey and Delaware. Inter-segment transactions relating to operational costs are treated as pass-through expenses. Finance charges on inter-segment loan activities are based on interest rates that are below what would normally be charged by a third party lender.

		(In Thousands) Three Months Ended March 31,			
Operations by Segments:		2007		2006	
Revenues:					
Regulated	\$	16,688	\$	16,001	
Non – Regulated		2,345		2,259	
Inter-segment Elimination		(45)		(30)	
Consolidated Revenues	\$	18,988	\$	18,230	
Operating Income: Regulated	\$	2 166	\$	2 702	
Non – Regulated	Ф	3,466 256	Ф	3,703 270	
Consolidated Operating Income	\$	3,722	\$	3,973	
Consolidated Operating income	Ф	3,122	Ф	3,973	
Net Income:					
Regulated	\$	1,636	\$	1,666	
Non – Regulated		133		146	
Consolidated Net Income	\$	1,769	\$	1,812	
Capital Expenditures:					
Regulated	\$	3,525	\$	4,591	
Non – Regulated		95		19	
Total Capital Expenditures	\$	3,620	\$	4,610	
		As of March 31, 2007	De	As of cember 31, 2006	
Assets:					
Regulated	\$ :	371,182	\$	366,149	
Non – Regulated		7,105		6,808	
Inter-segment Elimination		(2,823)		(2,690)	
Consolidated Assets	\$ 3	375,464	\$	370,267	

#### **Note 6 – Short-term Borrowings**

As of March 31, 2007, the Company had established lines of credit aggregating \$37.0 million. At March 31, 2007, the Company had no outstanding borrowings under these credit lines.

Interest rates for short-term borrowings under the lines of credit are below the prime rate with no requirement for compensating balances.

#### Note 7 – Commitments and Contingent Liabilities

Guarantees - USA-PA operates the City of Perth Amboy, New Jersey (Perth Amboy) water and wastewater systems under contract through June 30, 2018. The agreement was effected under New Jersey's Water Supply Public/Private Contracting Act and the New Jersey Wastewater Public/Private Contracting Act. Under the agreement, USA-PA receives a fixed fee and in addition, a variable fee based on increased system billing. Scheduled fixed fee payments for 2007 are \$7.8 million. The fixed fees will increase over the term of the contract to \$10.2 million.

In connection with the agreement Perth Amboy, through the Middlesex County Improvement Authority, issued approximately \$68.0 million in three series of bonds. Middlesex guaranteed one of those series of bonds, designated the Series C Serial Bonds, in the principal amount of approximately \$26.3 million. Perth Amboy guaranteed the two other series of bonds. The Series C Serial Bonds have various maturity dates with the final maturity date on September 1, 2015. As of March 31, 2007, approximately \$23.4 million of the Series C Serial Bonds remained outstanding.

Middlesex is obligated to perform under the guarantee in the event notice is received from the Series C Serial Bonds trustee of an impending debt service deficiency. If Middlesex funds any debt service obligations as guarantor, Perth Amboy is required to reimburse the Company. There are other provisions in the agreement that make it unlikely that we would be required to perform under the guarantee, such as scheduled annual rate increases for water and wastewater services as well as rate increases that may be implemented at anytime by Perth Amboy. In the event revenues from customers could not satisfy the reimbursement requirements, Perth Amboy has Ad Valorem taxing powers, which could be used to raise the needed amount.

Water Supply - Middlesex has an agreement with the New Jersey Water Supply Authority (NJWSA) for the purchase of untreated water through November 30, 2023, which provides for an average purchase of 27 million gallons per day (mgd). Pricing is set annually by the NJWSA through a public rate making process. The agreement has provisions for additional pricing in the event Middlesex overdrafts or exceeds certain monthly and annual thresholds.

Middlesex also has an agreement with a non-affiliated regulated water utility for the purchase of treated water. This agreement, which expires February 27, 2011, provides for the minimum purchase of 3 mgd of treated water with provisions for additional purchases.

Purchased water costs are shown below:

(In Thousands)
Three Months Ended March 31,
2007 2006

Purchased Water		
Treated	\$ 460	\$ 462
Untreated	598	567
Total Costs	\$ 1,058	\$ 1,029

Construction – The Company may spend up to \$32.1 million on its construction program in 2007.

Litigation – In July 2005, Tidewater received a notice of violation and request for corrective action issued by the Delaware State Fire Marshal regarding the alleged failure of one of the community water systems operated by Tidewater to meet Delaware fire protection requirements. Tidewater appealed the Fire Marshal's decision with the Delaware State Fire Prevention Commission (the "SFPC") and, in November 2005, the SFPC denied Tidewater's appeal. In December 2005, Tidewater filed an appeal of the SFPC's decision with the Sussex County Superior Court in Delaware, which is still pending. There are approximately 67 of our other systems that may not meet the Delaware Fire Marshal's recent interpretation of the fire protection requirements. If the Delaware Fire Marshal's interpretation of the regulations is upheld upon appeal, we may be required to make corrections to the system at issue and the Delaware Fire Marshal could issue notices of violation and requests for corrective action for some or all of the approximately 67 other community systems. At this time, we cannot predict how many community water systems would ultimately require corrective action if our appeal is unsuccessful nor can we predict the timing and the cost of any required corrective actions. We will apply to the PSC to increase base rates to recover the costs of any such corrective actions. However, if corrective actions need to be taken at several community water systems, our costs could be significant, and to the extent the PSC does not approve rate increases to offset these costs, or if there is a significant delay in receiving approval for such rate increases, such costs could have a material adverse effect on our operating results.

The Court action is currently on hold while the parties, with the assistance of a mediator, have met in an attempt to resolve as many open issues as possible. If any significant issues remain open after these discussions, they will be referred back to the Court for ultimate decision.

The Company is a defendant in lawsuits in the normal course of business. We believe the resolution of pending claims and legal proceedings will not have a material adverse effect on the Company's consolidated financial statements.

Change in Control Agreements – The Company has Change in Control Agreements with certain of its Officers that provide compensation and benefits in the event of termination of employment in connection with a change in control of the Company.

#### **Note 8 – Employee Retirement Benefit Plans**

**Pension** – The Company has a noncontributory defined benefit pension plan, which covers all employees with more than 1,000 hours of service. The Company expects to make cash contributions of \$1.5 million to the plan in the second quarter of 2007. The Company also maintains an unfunded supplemental retirement benefit plan

for certain active and retired company officers and currently pays \$0.3 million in annual benefits to the retired participants.

**Postretirement Benefits Other Than Pensions**— The Company maintains a postretirement benefit plan other than pensions for substantially all of its retired employees. Coverage includes healthcare and life insurance. Retiree contributions are dependent on credited years of service. The Company expects to make cash contributions to the plan of approximately \$1.6 million beginning in the third quarter of 2007.

The following table sets forth information relating to the Company's periodic costs for its retirement plans.

	(In Thousands)								
		<b>Pension</b>	<u>Benefi</u>	<u>ts</u>	Other Benefits				
			Three	Months E	nded N				
	2	2007	2	2006	2	2007		2006	
Service Cost	\$	320	\$	310	\$	185	\$	177	
Interest Cost		453		430		212		217	
Expected Return on Assets		(456)		(415)		(135)		(90)	
Amortization of									
Unrecognized Losses		66		57		68		129	
Amortization of									
Unrecognized Prior Service									
Cost		2		-		-		-	
Amortization of Transition									
Obligation		-		-		34		34	
Net Periodic Benefit Cost	\$	385	\$	382	\$	364	\$	467	

#### **Note 9 – Stock Based Compensation**

The Company maintains a Restricted Stock Plan, under which 63,837 shares of the Company's common stock are held in escrow by the Company as of March 31, 2007 for key employees. Such stock is subject to forfeiture by the employee in the event of termination of employment within five years of the award other than as a result of retirement, death, disability or change in control. The maximum number of shares authorized for grant under this plan is 240,000 shares. There were no grants, vesting or forfeitures of restricted stock during the three months ended March 31, 2007.

The Company recognizes compensation expense at fair value for its restricted stock awards in accordance with SFAS 123(R). Compensation expense is determined by the market value of the stock on the date of the award and is being amortized over a five-year period. Compensation expense for the three months ended March 31, 2007 and 2006 was \$0.1 million. Total unearned compensation related to restricted stock was \$0.7 million at March 31, 2007.

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### **Note 10 – Other Comprehensive Income**

Comprehensive income was as follows:

(In Thousands)
Three Months Ended
March 31,
2007 2006

Net Income \$ 1,769 \$ 1,812

Other Comprehensive		
Income:		
Change in Value of		
Equity Investments, Net		
of Income Tax	8	1
Other		
Comprehensive Income	8	1
•		
Comprehensive Income	\$ 1,777	\$ 1,813

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis should be read in conjunction with the unaudited condensed consolidated financial statements of the Company included elsewhere herein and with the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

#### **Forward-Looking Statements**

Certain statements contained in this quarterly report and in the documents incorporated by reference constitute "forward-looking statements" within the meaning of Section 21E of the Securities Exchange Act of 1934 and Section 27A of the Securities Act of 1933. The Company intends that these statements be covered by the safe harbors created under those laws. These statements include, but are not limited to:

- statements as to expected financial condition, performance, prospects and earnings of the Company;
- statements regarding strategic plans for growth;
- statements regarding the amount and timing of rate increases and other regulatory matters;
- -statements as to the Company's expected liquidity needs during fiscal 2007 and beyond and statements as to the sources and availability of funds to meet its liquidity needs;
- -statements as to expected rates, consumption volumes, service fees, revenues, margins, expenses and operating results;
- -statements as to the Company's compliance with environmental laws and regulations and estimations of the materiality of any related costs;
  - statements as to the safety and reliability of the Company's equipment, facilities and operations;
    - statements as to financial projections;
  - statements as to the ability of the Company to pay dividends;
  - statements as to the Company's plans to renew municipal franchises and consents in the territories it serves;
- -expectations as to the amount of cash contributions to fund the Company's retirement benefit plans, including statements as to anticipated discount rates and rates of return on plan assets;
  - statements as to trends; and
  - statements regarding the availability and quality of our water supply.

These forward-looking statements are subject to risks, uncertainties and other factors that could cause actual results to differ materially from future results expressed or implied by the forward-looking statements. Important factors that could cause actual results to differ materially from anticipated results and outcomes include, but are not limited to:

- the effects of general economic conditions;
  - increases in competition in the markets served by the Company;
- the ability of the Company to control operating expenses and to achieve efficiencies in its operations;
  - the availability of adequate supplies of water;
  - actions taken by government regulators, including decisions on base rate increase requests;
    - new or additional water quality standards;
    - weather variations and other natural phenomena;
- the existence of attractive acquisition candidates and the risks involved in pursuing those acquisitions;
  - acts of war or terrorism;
  - significant changes in the housing starts in Delaware;
  - the availability and cost of capital resources; and
  - other factors discussed elsewhere in this prospectus.

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Many of these factors are beyond the Company's ability to control or predict. Given these uncertainties, readers are cautioned not to place undue reliance on any forward-looking statements, which only speak to the Company's understanding as of the date of this report. The Company does not undertake any obligation to release publicly any revisions to these forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as may be required under applicable securities laws.

For an additional discussion of factors that may affect the Company's business and results of operations, see Item 1A. - Risk Factors in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006.

#### Overview

The Company has operated as a water utility in New Jersey since 1897, and in Delaware, through our wholly-owned subsidiary, Tidewater, since 1992. We are in the business of collecting, treating, distributing and selling water for residential, irrigation, commercial, municipal, industrial and fire protection purposes. We also operate a New Jersey municipal water and wastewater system under contract and provide wastewater services in New Jersey and Delaware through our subsidiaries. Our utility companies are regulated as to rates charged to customers for water and wastewater services in New Jersey and Delaware, as to the quality of service provided and as to certain other matters. Our USA, USA-PA and White Marsh subsidiaries are not regulated utilities.

Our New Jersey water utility system (the Middlesex System) provides water services to approximately 59,200 retail customers, primarily in central New Jersey. The Middlesex System also provides water service under contract to municipalities in central New Jersey with a total population of approximately 303,000. Through our subsidiary, USA-PA, we operate the water supply system and wastewater collection system for the City of Perth Amboy, New Jersey. Pinelands Water and Pinelands Wastewater provide water and wastewater services to residents in Southampton Township, New Jersey.

Tidewater and Southern Shores provide water services to approximately 30,000 retail customers in New Castle, Kent, and Sussex Counties, Delaware. Our TESI subsidiary provides regulated wastewater service to approximately 120 residential retail customers. White Marsh serves approximately 5,000 customers under unregulated operating contracts with various owners of small water and wastewater systems in Kent and Sussex Counties.

Our USA subsidiary provides customers both inside and outside of our service territories a service line maintenance program called LineCare<sup>SM</sup>. In the first quarter of 2007 we introduced a similar program for wastewater customers called LineCare+<sup>SM</sup>.

The majority of our revenue is generated from regulated water services to customers in our franchise areas. We record water service revenue as such service is rendered and include estimates for amounts unbilled at the end of the period for services provided since the end of the last billing cycle. Fixed service charges are billed in advance by our subsidiary, Tidewater, and are recognized in revenue as the service is provided.

Our ability to increase operating income and net income is based significantly on four factors: weather, adequate and timely rate relief, effective cost management, and customer growth. These factors are evident in the discussions below which compare our results of operations with prior periods.

#### **Recent Developments**

#### Rate Increases

Middlesex filed for an \$8.9 million, or 16.5% base rate increase with the New Jersey Board of Public Utilities (BPU) on April 18, 2007. The requested increase is intended to recover increased costs of operations, maintenance, labor and benefits, purchased power, purchased water and taxes, as well as capital investment of approximately \$23.0 million since June 2005. We cannot predict whether the BPU will ultimately approve, deny, or reduce the amount of our request. We do not expect a decision on this matter until the first quarter of 2008.

In accordance with the tariff established for Southern Shores, an annual rate increase of 3% was implemented on January 1, 2007. The increase cannot exceed the lesser of the regional Consumer Price Index or 3%. The contracted rate schedule is set to expire on December 31, 2007. The Company is in the process of renegotiating the rate schedule.

#### **Operating Results by Segment**

The Company has two operating segments, Regulated and Non-Regulated. Our Regulated segment contributed 88% of total revenues and 92% of net income for the three months ended March 31, 2007 and 2006. The discussion of the Company's results of operations is on a consolidated basis, and includes significant factors by subsidiary. The segments in the tables included below consist of the following companies: Regulated- Middlesex, Tidewater, Pinelands, Southern Shores, and TESI; Non-Regulated- USA, USA-PA, and White Marsh.

#### Results of Operations - Three Months Ended March 31, 2007

		(In Thousands)												
		Three Months Ended March 31,												
		2007								<u>2006</u>				
				Non-					]	Non-				
	Re	gulated	<u>Re</u>	gulated		<u>Total</u>	<u>R</u>	egulated	<u>Re</u>	gulated		<u>Total</u>		
Revenues	\$	16,688	\$	2,300	\$	18,988	\$	16,001	\$	2,229	\$	18,230		
Operations and														
maintenance expenses		9,216		1,954		11,170		8,512		1,873		10,385		
Depreciation expense		1,814		31		1,845		1,641		27		1,668		
Other taxes		2,192		59		2,251		2,145		59		2,204		
<b>Operating income</b>		3,466		256		3,722		3,703		270		3,973		
Other income		333				333		169				169		
Interest expense		1,359		25		1,384		1,488		27		1,515		
Income taxes		804		98		902		718		97		815		
Net income	\$	1,636	\$	133	\$	1,769	\$	1,666	\$	146	\$	1,812		

Operating revenues for the three months ended March 31, 2007 increased \$0.8 million, or 4.2%, from the same period in 2006 due to customer growth and rate relief in our Delaware service territories. The implementation of a 15% interim rate increase in June 2006 and the 12% final increase on February 28, 2007 provided an additional \$0.5 million of revenues. Customer growth contributed \$0.3 million of revenues. Consumption

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revenues in our Middlesex system were lower by \$0.1 million. This decline was offset by revenue increases in our other subsidiaries.

While we anticipate continued organic customer and consumption growth, particularly in our Delaware systems, such growth and increased consumption cannot be guaranteed. Revenues from our water systems are highly dependent on the effects of weather, which may adversely impact future consumption despite customer growth. Customer growth in both the regulated water and wastewater businesses are dependent upon economic conditions surrounding new housing as well as developer construction timetables. Appreciable organic customer and consumption growth is less likely in our New Jersey systems due to the extent to which our service territory is developed.

Operation and maintenance expenses for the three months ended March 31, 2007 increased \$0.8 million or 7.6%, compared to the same period in 2006 with labor and benefit costs accounting for \$0.6 million of the increase. Continued growth of our Delaware systems required additional personnel, while severe winter weather related system repairs resulted in increased overtime costs in New Jersey. All other operation expenses increased \$0.2 million.

Depreciation expense increased \$0.2 million, or 10.6%, primarily as a result of a higher level of utility plant in service since March 31, 2006.

Interest expense decreased \$0.1 million, primarily due to no short-term borrowings for the quarter compared to the prior year.

Although net income decreased for the quarter ended March 31, 2007 compared to the same period in 2006, income taxes increased \$0.1 million. This increase was due to a higher level of financial reporting expenses that are excluded as deductions in the calculation of our income tax liability.

Net income decreased by less than \$0.1 million. Basic and diluted earnings per share decreased from \$0.15 to \$0.13 due to the higher number of shares outstanding. Middlesex sold and issued 1.5 million shares of its common stock in November 2006.

#### **Liquidity and Capital Resources**

Cash flows from operations are largely dependent on three factors: the impact of weather on water sales, adequate and timely rate increases, and customer growth. The effect of those factors on net income is discussed in results of operations. For the three months ended March 31, 2007, cash flows from operating activities were \$5.4 million, an increase of \$0.7 million from the prior year. This increase was mostly attributable to the timing of payments for employee medical retirement benefits. The \$5.4 million of net cash flow from operations enabled us to fund all of our utility plant expenditures internally for the period.

Our capital spending program for 2007 is currently estimated to be \$32.1 million, which is lower by \$22.5 million than the amount previously reported in our 2006 Annual Report on Form 10-K. This decrease is due primarily to the slowing of new residential and commercial development in our Delaware service territories. Included in our revised estimate for 2007 are: \$12.1 million for additions and improvements to our Delaware water systems, including the construction of several storage tanks and the creation of new wells and interconnections. We expect to spend approximately \$6.0 million for infrastructure additions and acquisitions for our Delaware wastewater systems. We expect to spend \$3.9 million for the RENEW program, to clean and

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cement line approximately nine miles of unlined water mains in the Middlesex system. There remains a total of approximately 120 miles of unlined mains in the 732-mile Middlesex system. The capital program also includes \$10.1 million for scheduled upgrades to our existing systems in New Jersey. These upgrades consist of \$1.9 million for improvements to existing utility plant, \$5.6 million for mains, \$0.7 million for service lines, \$0.4 million for meters, \$0.5 million for hydrants, and \$1.0 million for other infrastructure needs.

To fund our capital program in 2007, we will utilize remaining proceeds from the November 2006 common stock offering, internally generated funds and funds available under existing New Jersey State Revolving Fund (SRF) program loans (currently, \$3.4 million) and Delaware SRF program loans (currently, \$2.1 million). These programs provide low cost financing for projects that meet certain water quality and system improvement benchmarks. We also expect to utilize short-term borrowings through \$37.0 million of available lines of credit with several financial institutions. As of March 31, 2007, there were no amounts outstanding against the lines of credit.

We periodically issue shares of common stock in connection with our dividend reinvestment and stock purchase plan (DRP). From time to time, we may issue additional equity to reduce short-term indebtedness, fund our capital program, and for other general corporate purposes.

We currently project that we may be required to expend between \$70 million and \$100 million for capital projects in 2008 and 2009 combined. To the extent possible and because of the favorable interest rates available to regulated water utilities, we will finance our capital expenditures under SRF loan programs. We also expect to use internally generated funds, proceeds from the DRP and proceeds from additional common stock offerings, as needed to maintain an appropriate capital structure balance.

In addition to the effect of weather conditions on revenues, increases in certain operating costs will impact our liquidity and capital resources. As described above, we have recently received rate relief for Tidewater and Southern Shores. Changes in operating costs and timing of capital projects will have an impact on revenues, earnings, and cash flows and will also impact the timing of filings for future rate increases.

**Recent Accounting Pronouncements**– See Note 1 of the Notes to Unaudited Condensed Consolidated Financial Statements for a discussion of recent accounting pronouncements.

#### Item 3. Quantitative and Qualitative Disclosures of Market Risk

The Company is subject to the risk of fluctuating interest rates in the normal course of business. Our capital program is partially financed with fixed rate, long-term debt and, to a lesser extent, short-term debt. The Company's interest rate risk related to existing fixed rate, long-term debt is not material due to the term of the majority of our Amortizing Secured Notes and First Mortgage Bonds, which have maturity dates ranging from 2009 to 2038. Over the next twelve months, approximately \$2.6 million of the current portion of sixteen existing long-term debt instruments will mature. Applying a hypothetical change in the rate of interest of 10% on those borrowings would not have a material effect on earnings.

#### Item 4. Controls and Procedures

As required by Rule 13a-15 under the Exchange Act, an evaluation of the effectiveness of the design and operation of the Company's disclosure controls and procedures was conducted by the Company's Chief Executive Officer along with the Company's Chief Financial Officer. Based upon that evaluation, the Company's Chief Executive Officer and the Company's Chief Financial Officer concluded that the Company's

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disclosure controls and procedures are effective as of the end of the period covered by this Report. There have been no changes in the Company's internal controls, or in other factors which materially affected internal controls during the quarter ended March 31, 2007.

Disclosure controls and procedures are controls and other procedures that are designed to ensure that information required to be disclosed in Company reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms. Disclosure controls and procedures include, without limitation, controls and procedures designed to ensure that information required to be disclosed in Company reports filed under the Exchange Act is accumulated and communicated to management, including the Company's Chief Executive Officer and Chief Financial Officer as appropriate, to allow timely decisions regarding disclosure.

#### PART II. OTHER INFORMATION

#### Item 1. **Legal Proceedings**

Reference is made to the Company's Annual Report on Form 10-K for the year ended December 31, 2006. Note 7 to the unaudited Condensed Consolidated Financial Statements for the period ended March 31, 2007, included in Part I of this Quarterly Report on Form 10-Q, is hereby incorporated by reference.

Item 1A. **Risk Factors** 

We expect our revenues to increase from customer growth in Delaware for our regulated water operations and, to a lesser degree, our regulated wastewater operations as a result of the anticipated construction and sale of new housing units in the territories we serve. Although the residential building market in Delaware has experienced growth in recent years, this growth may not continue in the future. If housing starts in the Delaware territories we serve decline significantly as a result of economic conditions or otherwise, our revenue growth may not meet our expectations and our financial results could be negatively impacted.

Except as described above, information about risk factors for the three months ended March 31, 2007 does not differ materially from those set forth in Part I, Item 1A. of the Company's Annual Report on Form 10-K for the year ended December 31, 2006.

Item 2.	Changes in Securities
None.	
Item 3.	<b>Defaults Upon Senior Securities</b>
None.	
Item 4.	Submission of Matters to a Vote of Security Holders
None.	
Item 5.	Other Information
None.	

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Item 6. Exhibits

- <u>31</u> Section 302 Certification by Dennis W. Doll pursuant to Rules 13a-14 and 15d-14 of the Securities Exchange Act of 1934.
- 31.1 Section 302 Certification by A. Bruce O'Connor pursuant to Rules 13a-14 and 15d-14 of the Securities Exchange Act of 1934.
- 32 Section 906 Certification by Dennis W. Doll pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Section 906 Certification by A. Bruce O'Connor pursuant to 18 U.S.C. §1350, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

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#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### MIDDLESEX WATER COMPANY

By:
/s/ A. Bruce
O'Connor
A. Bruce O'Connor
Vice President and
Chief Financial
Officer

Date: May 8, 2007