

NORSTAR GROUP INC  
Form DEF 14A  
April 05, 2001

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

SCHEDULE 14A INFORMATION

PROXY STATEMENT PURSUANT TO SECTION 14(a) OF THE SECURITIES  
EXCHANGE ACT OF 1934

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for use of the Commission only (as permitted by Rule 14a-6(e)(2))
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material under Section 240.14a-12

NORSTAR GROUP, INC.

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(Name of Registrant as Specified In Its Charter)

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(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required
- Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11

1) Title of each class of securities to which transaction applies:

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2) Aggregate number of securities to which transaction applies:

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3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11:\*

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4) Proposed maximum aggregate value of transaction:

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5) Total Fee Paid:

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\* Set forth the amount on which the filing fee is calculated and state how it was determined.

[ ] Fee paid previously by written preliminary materials.

[ ] Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

1) Amount Previously Paid:

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2) Form, Schedule or Registration Statement No.:

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3) Filing Party:

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4) Date Filed:

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NORSTAR GROUP, INC.  
6365 NW 6TH WAY  
SUITE 160  
FORT LAUDERDALE, FLORIDA 33309  
(954) 772-0240

Dear Stockholder:

Enclosed are the Annual Report to Stockholders and the Proxy Statement in connection with our Annual Meeting of Stockholders to be held on April 25, 2001. Please note that attendance at the meeting will be limited to stockholders of NorStar Group, Inc. ("NorStar" or the "Company") who bring evidence of ownership of our common stock as of March 30, 2001, the record date for determination of stockholders entitled to notice of and to vote at the Annual Meeting. If your shares are held by a bank or broker, please bring to the meeting your bank or broker statement evidencing your beneficial ownership of NorStar stock to gain admission to the meeting.

By Order of the Board of Directors

/s/ Andrew S. Peck  
ANDREW S. PECK  
Secretary

Fort Lauderdale, Florida  
April 5, 2001

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NORSTAR GROUP, INC.  
6365 NW 6TH WAY  
SUITE 160  
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(954) 772-0240

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## NOTICE OF ANNUAL MEETING OF STOCKHOLDERS TO BE HELD APRIL 25, 2001

To the Stockholders of  
NorStar Group, Inc.

Notice is hereby given that the annual meeting of stockholders of NORSTAR GROUP, INC., a Utah corporation (the "Company"), will be held at The Westin Hotel, 400 Corporate Drive, Fort Lauderdale, Florida 33334, on April 25, 2001, at 10:00 a.m. local time, for the following purposes:

1. To elect four directors of the Company to hold office for the ensuing year.
2. To consider and transact such other business as may properly come before the meeting or any adjournments thereof.

The Board of Directors has fixed the close of business on March 30, 2001, as the record date for determination of stockholders entitled to notice of and to vote at the annual meeting of stockholders.

By Order of the Board of Directors

/s/ Andrew S. Peck  
ANDREW S. PECK  
Secretary

Fort Lauderdale, Florida  
April 5, 2001

WHETHER OR NOT YOU PLAN TO ATTEND THE MEETING, PLEASE DATE, SIGN AND MAIL THE ENCLOSED PROXY CARD IN THE ENVELOPE PROVIDED WHICH REQUIRES NO POSTAGE FOR MAILING IN THE UNITED STATES. A PROMPT RESPONSE IS HELPFUL, AND YOUR COOPERATION WILL BE APPRECIATED.

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NORSTAR GROUP, INC.  
6365 NW 6TH WAY  
SUITE 160  
FORT LAUDERDALE, FLORIDA 33309  
(954) 772-0240

PROXY STATEMENT  
ANNUAL MEETING OF STOCKHOLDERS  
APRIL 25, 2001

### VOTING INFORMATION

This Proxy Statement is being mailed to stockholders of NorStar Group, Inc. (the "Company") on or about April 5, 2001 and is furnished in connection with the Board of Directors' solicitation of proxies for the annual meeting of stockholders to be held on April 25, 2001, for the purposes of considering and acting upon the matters specified in the Notice of Annual Meeting of Stockholders accompanying this Proxy Statement. If the form of proxy which accompanies this Proxy Statement is executed and returned, it may be revoked by the person giving it at any time prior to the voting thereof by written notice to the Secretary, by delivery of a later dated proxy or by requesting to vote in person at the meeting. Without extra compensation, certain directors, officers and employees of the Company may make additional solicitations in person or by telephone or facsimile. Expenses incurred in the solicitation of proxies, including postage, printing and handling, and actual expenses incurred by brokerage houses, custodians, nominees and fiduciaries in forwarding documents

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to beneficial owners, will be paid by the Company.

Each holder of the Company's Common Stock, par value \$.01 per share (the "Common Stock") is entitled to one vote per share upon each matter submitted to the vote of stockholders at this annual meeting. For purposes of the meeting, a quorum means a majority of the issued and outstanding shares of Common Stock entitled to vote at the annual meeting. As of the close of business on March 19, 2001, the record date for stockholders entitled to vote at the annual meeting, there were outstanding 20,843,025 shares of Common Stock. In determining whether a quorum exists at the meeting, all shares represented in person or by proxy will be counted. A holder of Common Stock may, with respect to the election of directors, (i) vote for the election of all named director nominees; (ii) withhold authority to vote for all named director nominees; or (iii) vote for the election of all named director nominees other than any nominee with respect to whom the stockholder withholds authority to vote by so indicating in the appropriate space in the proxy. In the absence of a specific direction from the stockholder, proxies will be voted for the election of all named director nominees, each to hold office until the next annual meeting of stockholders or until his successor is duly elected and qualified.

Proxies relating to "street name" shares that are voted by brokers will be treated as shares present for purposes of determining the presence of a quorum, but will be treated as shares entitled to vote only as indicated below ("broker non-votes"). The affirmative vote of the holders of a majority of the shares of Common Stock present in person or by proxy at the meeting and entitled to vote is required in the election of directors. Withholding authority to vote for a director nominee will in effect count as a vote against the director nominee. Broker non-votes will have no effect in the election of directors.

The Board of Directors knows of no other matter which may come up for action at the meeting. However, if any other matter properly comes before the meeting, the persons named in the proxy form enclosed will vote in accordance with their judgment upon such matter.

Stockholders wishing to include proposals in the Company's proxy statement and form of proxy for the year 2002 annual meeting must submit such proposals so that they are received by the Secretary of the Company at the Company's headquarters in Fort Lauderdale, Florida by no later than November 30, 2001. Stockholders wishing to present proposals at the annual meeting (but not include them in the proxy statement) are required to notify the Secretary of the Company in writing by no later than February 1, 2002 and no earlier than December 1, 2001.

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### STOCK OWNERSHIP INFORMATION

The table below sets forth certain information as of March 15, 2001, with respect to each person known by the Company to be the beneficial owner of more than five percent of the outstanding shares of Common Stock, and the beneficial ownership of the outstanding shares of Common Stock of each director, each current executive officer shown in the Summary Compensation Table and all executive officers and directors as a group. Except as set forth below, the address for such person or group is the Company's headquarters in Fort Lauderdale, Florida. Unless otherwise noted, each person has sole power to vote and dispose of the Common Stock beneficially owned.

### STOCK OWNERSHIP OF CERTAIN BENEFICIAL OWNERS

% OF CLASS	TITLE OF CLASS	NAME AND ADDRESS OF BENEFICIAL OWNERS	NUMBER OF SHARES BENEFICIALLY OWNED
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Percentage	Stock Type	Owner Name and Address	Shares
14.93%	Common Stock	Balallan Limited(1) 50 Broadway, Suite 2300 New York, N.Y. 10004	2,992,000 shares
7.03%	Common Stock	Delta Capital, LLC(1) 1001 Cambridge Square #C Alpharetta, GA 30004	1,408,000 shares
STOCK OWNERSHIP OF MANAGEMENT			
7.48%	Common Stock	Harry F. DiFrancesco(1) 6365 N.W. 6th Way, Suite 160 Fort Lauderdale, Fl 33309	1,500,000 shares
1.00%	Common Stock	Andrew Peck(1) 6365 N.W. 6th Way, Suite 160 Fort Lauderdale, Fl 33309	200,000 shares
.62%	Common Stock	Jay Sanet(1) 6365 N.W. 6th Way, Suite 160 Fort Lauderdale, Fl 33309	125,000 shares
.25%	Common Stock	Maynard Neil Aboguv(1) 6365 N.W. 6th Way, Suite 160 Fort Lauderdale, Fl 33309	50,000 shares
9.35%		All Executive Officers and Directors as a Group	1,875,000 shares

(1) The listed beneficial owners have no right to acquire any shares within 60 days of the date of this Proxy Statement from options, warrants, rights, conversion privileges or similar obligations.

### SECTION 16(a) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Securities Exchange Act of 1934 requires that certain of the Company's directors, officers and stockholders file with the Securities and Exchange Commission an initial statement of beneficial ownership and certain statements of changes in beneficial ownership of Common Stock of the Company. Based solely on its review of such forms received by the Company and written representation from the directors and officers that no other reports were required, the Company is unaware of any instances of noncompliance, or late compliance, with such filings during the year ended December 31, 2000.

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### ELECTION OF DIRECTORS

At the annual meeting of stockholders, four directors, constituting the entire Board of Directors of the Company, are to be elected to hold office until the next annual meeting of stockholders or until their successors are duly elected and qualified. Unless otherwise indicated on the proxy form, it is intended that the proxies will be voted for the nominees listed below. It is expected that these nominees will serve, but, if for any unforeseen cause any such nominee should decline or be unable to serve, the proxies will be voted to fill any vacancy so arising in accordance with the discretionary authority of the persons named in the proxies unless otherwise indicated on the proxy form.

### NOMINEES

The following information concerning the nominees has been furnished by the nominees:

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NAME	AGE	TITLE	DIRECTORSHIP	FIVE YEARS BUSINESS EX
Harry F. DiFrancesco.....	74	President	Chairman of Bd*	Mr. DiFrancesco is the co the Company and has been and Chairman since the Co renamed as the NorStar Gr in 1992. Mr. DiFrancesco extensive business backgr back to 1965 when he beca Chairman, CEO and Preside DiFrancesco Construction From 1970 to 1975, Mr. Di operated a shoe manufactu company in Brazil which h From 1979 to 1988, Mr. Di was Chairman of the Board International Jewelry Man Corp. an importer and who diamonds. Mr. DiFrancesco and M.B.A degrees in Busi Administration from Flori Institute.
Andrew S. Peck.....	55	V.P. of Finance	Dir. & Secretary*	Andrew Peck has served as President of Finance and Secretary since the Compa renamed the NorStar Group 1992. Mr. Peck has more t years' experience in corp finance, strategic planni financial analysis and sy development. From 1990 un the Company, Mr. Peck was and Senior Financial Spec Financial Support Service financial services compan 1968 through 1990, Mr. Pe as a financial planner an for such companies as Lev Xerox Educational Publica Pitney Bowes, Inc., Kenne Corporation, and Knight E Inc. Mr. Peck has a B.S. Accounting from New York of Technology and an M.B. Finance from Adelphi Univ

NAME	AGE	TITLE	DIRECTORSHIP	FIVE YEARS BUSINESS EX
Maynard Neil Aboguv.....	56	VP of Sales Mgmt	Director*	Maynard Aboguv has served President of Sales Manage a Director since 1999. Im prior to joining the Comp Aboguv worked in Customer

at a division of Shell Oil  
 1991 until 1994, Mr. Abog  
 as President and Director  
 Chartbreakers Entertainme  
 company whose primary foc  
 acquisition of video and  
 entertainment centers. Fr  
 until 1994, Mr. Aboguv wa  
 and Chief Executive Offic  
 Roneil Funding, a mortgag  
 company which he founded  
 Mr. Aboguv attended Sir G  
 Williams University in Mo  
 Lewis HotelMotel Managem  
 in Washington, D.C. and G  
 Mortgage School in Fort L  
 Florida.

Jay Sanet..... 49 V.P. Corp Dev. Director\*

Jay Sanet has served as a  
 since December 1998. Mr.  
 an extensive background i  
 and branch management and  
 currently charged with as  
 Company in identifying po  
 merger candidates. Prior  
 the Company, Mr. Sanet wa  
 manager for First Nationa  
 Group from 1996 through 1  
 1995, Mr. Sanet was a bra  
 for Vision Investment Gro  
 1994 to 1995, he was a re  
 representative for Myers,  
 Robin. Mr. Sanet has a ba  
 degree in Finance from th  
 Institute of Finance.

EXECUTIVE COMPENSATION

The following table sets forth the compensation for each of the last two fiscal years awarded to or earned by the executive officers and directors named below.

SUMMARY COMPENSATION TABLE

FISCAL YEAR	NAME OF INDIVIDUAL	CAPACITY IN WHICH SERVED	SALARIES, FEES & COMMISSIONS	SHARES	VA
2000.....	Harry DiFrancesco*	Pres. & Dir.	\$0.00	1,000,000	\$1
1999.....			\$0.00	1,000,000	\$5
2000.....	Jay Sanet*	V.P. & Dir.	\$0.00	100,000	\$
1999.....			\$0.00	100,000	\$
2000.....	Andrew S. Peck*	Sect, Treas. & Dir.	\$0.00	100,000	\$
1999.....				100,000	\$
2000.....	Maynard N. Aboguv*	V.P. & Dir.	\$0.00	0	
1999.....				50,000	\$

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\* The Company has paid no compensation to any of its named executive officers and directors. In lieu of compensation the officers and directors received shares of NorStar Common Stock.

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### BOARD OF DIRECTORS

The Board of Directors (the "Board") held twelve (12) meetings in 2000. All directors were present for 100% of the meetings for which they were in office and the respective committees on which they served. Directors receive no fixed compensation for their services. The Board, by resolution, may in the future authorize a fixed sum and expenses for actual attendance at each regular or special meeting of the Board may be authorized. The Board, by resolution, may designate from among its members an executive committee and other committees, each consisting of three or more directors. Each such committee serves at the pleasure of the Board. . The Board currently has no executive or any other committee.

### FINANCIAL INFORMATION

The Company has furnished its financial statements to stockholders in its 2000 Annual Report, which accompanies this Proxy Statement. In addition, the Company will promptly provide without charge to any stockholder an additional copy of the 2000 Annual Report, on the request of such stockholder, to the Company's Secretary at NorStar Group, Inc., 6365 NW 6th Way, Suite 160, Fort Lauderdale, Florida 33309, or by telephone to (954) 772-0240.

### ACCOUNTING INFORMATION

Selection of the independent auditors is made by the Board of Directors. The Company's Independent Public Accountants for the year ended December 31, 2000 is J.H. Cohn LLP. The Board of Directors will vote upon the selection of auditors for the current fiscal year at a future meeting. J.H. Cohn LLP is not expected to have representatives at the annual meeting of stockholders.

During the J.H. Cohn LLP's engagement to audit the Company's financial statements for its last three fiscal years, there were no disagreements with J.H. Cohn LLP on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to the satisfaction of J.H. Cohn LLP, would have caused it to make reference to the subject matter of the disagreements in connection with its report. There have occurred no "reportable events" within the meaning of Item 304(a)(1)(v) of Regulation S-K during the Company's two most recent fiscal years.

### OTHER MATTERS

The Board of Directors knows of no other proposals which may be presented for action at the meeting. However, in accordance with the Company's bylaws, if any other proposal properly comes before the meeting, the persons named in the proxy form enclosed will vote in accordance with their judgment upon such matter.

By Order of the Board of Directors

/s/ Andrew S. Peck  
ANDREW S. PECK  
Secretary



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April 5, 2001

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PROXY
NORSTAR GROUP, INC.
6365 NW 6TH WAY
SUITE 160
FORT LAUDERDALE, FLORIDA 33309

This Proxy is Solicited on Behalf of the Board of Directors

The undersigned hereby appoints Harry DiFrancesco, Andrew S. Peck and Jay Sanet, or any of them, as proxies, with full power of substitution, to represent and to vote, as designated below, all of the undersigned's Common Stock in NorStar Group, Inc. at the annual meeting of stockholders of NorStar Group, Inc. to be held on April 25, 2000, at 10:00 a.m., local time, at The Westin Hotel, 400 Corporate Drive, Fort Lauderdale, Florida 33334 and at any adjournment thereof, with the same authority as if the undersigned were personally present.

THE UNDERSIGNED HEREBY REVOKES ANY PROXY HERETOFORE GIVEN AND ACKNOWLEDGES RECEIPT OF THE NOTICE AND PROXY STATEMENT FOR THE ANNUAL MEETING.

THIS PROXY WHEN PROPERLY EXECUTED WILL BE VOTED IN THE MANNER DIRECTED BY THE UNDERSIGNED STOCKHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR PROPOSALS 1 AND 2.

(Continued and to be signed on reverse side.)

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(Continued from other side.)
NORSTAR GROUP, INC.

Please mark vote in oval in the following manner using dark ink only.

- 1. Election of Directors--
Harry F. DiFrancesco, Andrew S. Peck, Maynard Neil Aboguv, Jay Sanet

[ ] FOR ALL [ ] WITHHOLD ALL [ ] FOR ALL (EXCEPT\*)

- \*Nominee Exception(s)
2. In their discretion, the Proxy is authorized to vote upon such other business as may properly come before the meeting.

\_\_\_\_\_, 2001
(SIGNATURE) (DATED)

\_\_\_\_\_, 2001
(SIGNATURE) (DATED)

(If the stock is registered in the name of more than one person, the proxy should be signed by all named holders. If signing as attorney, executor, administrator, trustee, guardian, corporate official,

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etc., Please give full title as such.)

PLEASE VOTE, SIGN, DATE AND RETURN THIS PROXY CARD PROMPTLY USING THE ENCLOSED ENVELOPE.