

PHIBRO ANIMAL HEALTH CORP

Form 10-Q

November 14, 2005

Table of Contents

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
Form 10-Q**

**☐ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2005

OR

**○ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934**

**Commission file number 333-64641
Phibro Animal Health Corporation
(Exact name of registrant as specified in its charter)**

New York
*(State or other jurisdiction of
incorporation or organization)*

13-1840497
*(I.R.S. Employer
Identification No.)*

65 Challenger Road, Ridgefield Park, New Jersey 07660
(Address of principal executive offices) (Zip Code)
(201) 329-7300

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the Registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

The number of shares outstanding of the Registrant's Common Stock as of September 30, 2005: 24,488.50
Class A Common Stock, \$.10 par value: 12,600.00
Class B Common Stock, \$.10 par value: 11,888.50

**PHIBRO ANIMAL HEALTH CORPORATION
TABLE OF CONTENTS**

Page

PART I

FINANCIAL INFORMATION

<u>Item 1.</u>	<u>Condensed Consolidated Financial Statements (Unaudited)</u>	3
	<u>Condensed Consolidated Balance Sheets</u>	4
	<u>Condensed Consolidated Statements of Operations and Comprehensive Income (Loss)</u>	5
	<u>Condensed Consolidated Statements of Changes in Stockholders' Deficit</u>	6
	<u>Condensed Consolidated Statements of Cash Flows</u>	7
	<u>Notes to Condensed Consolidated Financial Statements</u>	8
<u>Item 2.</u>	<u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>	24
<u>Item 3.</u>	<u>Quantitative and Qualitative Disclosures About Market Risk</u>	32
<u>Item 4.</u>	<u>Controls and Procedures</u>	32

PART II

OTHER INFORMATION

<u>Item 5.</u>	<u>Other Information</u>	33
<u>Item 6.</u>	<u>Exhibits</u>	33
<u>SIGNATURES</u>		34
<u>EX-10.27.5: AMENDMENT #5 TO LOAN AND SECURITY AGREEMENT</u>		
<u>EX-10.27.6: AMENDMENT #6 TO LOAN AND SECURITY AGREEMENT</u>		
<u>EX-31.1: CERTIFICATION</u>		
<u>EX-31.2: CERTIFICATION</u>		
<u>EX-31.3: CERTIFICATION</u>		
<u>EX-32: CERTIFICATION</u>		

Table of Contents

This Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The Company's actual results could differ materially from those set forth in the forward-looking statements. Certain factors that might cause such a difference are discussed in the Company's Annual Report on Form 10-K for its fiscal year ended June 30, 2005 and/or throughout this Form 10-Q and in particular in Item 2 of Part I of this Form 10-Q under the caption Certain Factors Affecting Future Operating Results. Unless the context otherwise requires, references in this report to the Company or to we or our refers to Phibro Animal Health Corporation and/or one or more of its subsidiaries, as applicable.

PART I FINANCIAL INFORMATION

Item 1. *Condensed Consolidated Financial Statements (Unaudited)*

3

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS

	September 30, 2005	June 30, 2005
	(Unaudited)	
	(In thousands)	
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$ 10,154	\$ 13,001
Trade receivables, less allowance for doubtful accounts of \$1,359 at September 30, 2005 and \$1,372 at June 30, 2005	51,120	52,806
Other receivables	4,295	3,611
Inventories	99,261	96,621
Prepaid expenses and other current assets	12,653	12,787
TOTAL CURRENT ASSETS	177,483	178,826
PROPERTY, PLANT AND EQUIPMENT, net	48,709	49,960
INTANGIBLES, net	9,829	10,201
OTHER ASSETS	12,886	14,070
	\$ 248,907	\$ 253,057
LIABILITIES AND STOCKHOLDERS DEFICIT		
CURRENT LIABILITIES:		
Cash overdraft	\$ 413	\$ 190
Loans payable to banks	4,325	8,038
Current portion of long-term debt	1,000	1,625
Accounts payable	32,506	36,347
Accrued expenses and other current liabilities	59,769	53,815
TOTAL CURRENT LIABILITIES	98,013	100,015
LONG-TERM DEBT	176,411	176,501
OTHER LIABILITIES	20,058	21,465
TOTAL LIABILITIES	294,482	297,981
COMMITMENTS AND CONTINGENCIES		
STOCKHOLDERS DEFICIT:		
Preferred stock	521	521
Common stock	2	2
Paid-in capital	27,260	27,260
Accumulated deficit	(77,170)	(74,379)
Accumulated other comprehensive income (loss):		
Gain on derivative instruments, net of income taxes	223	123
Cumulative foreign currency translation adjustment, net of income taxes	3,589	1,549

TOTAL STOCKHOLDERS	DEFICIT	(45,575)	(44,924)
		\$ 248,907	\$ 253,057

See notes to unaudited condensed consolidated financial statements

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND
COMPREHENSIVE INCOME (LOSS)

	Three Months Ended September 30,	
	2005	2004
	(Unaudited)	
	(In thousands)	
NET SALES	\$ 92,571	\$ 86,897
COST OF GOODS SOLD (includes Belgium Plant Transaction costs of \$3,503 for the three months ended September 30, 2005)	73,411	64,727
GROSS PROFIT	19,160	22,170
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	15,065	15,838
OPERATING INCOME	4,095	6,332
OTHER:		
Interest expense	6,591	5,837
Interest (income)	(90)	(25)
Other (income) expense, net	(673)	24
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	(1,733)	496
PROVISION FOR INCOME TAXES	1,058	844
(LOSS) FROM CONTINUING OPERATIONS	(2,791)	(348)
DISCONTINUED OPERATIONS:		
Income from discontinued operations, net of income taxes		207
NET (LOSS)	(2,791)	(141)
OTHER COMPREHENSIVE INCOME:		
Change in derivative instruments, net of income taxes	100	75
Change in foreign currency translation adjustment, net of income taxes	2,040	3,007
COMPREHENSIVE INCOME (LOSS)	\$ (651)	\$ 2,941
NET (LOSS)	(2,791)	(141)
Dividends and equity value accreted on Series C preferred stock		(682)
NET (LOSS) ATTRIBUTABLE TO COMMON STOCKHOLDERS	\$ (2,791)	\$ (823)

See notes to unaudited condensed consolidated financial statements

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' DEFICIT
For the Three Months Ended September 30, 2005

	Preferred Stock Series A	Common Stock		Paid-in Capital	Accumulated Deficit	Accumulated	Total
		Class A	Class B			Other Comprehensive Income (Loss)	
(Unaudited) (In thousands)							
BALANCE, JUNE 30, 2005	\$ 521	\$ 1	\$ 1	\$ 27,260	\$ (74,379)	\$ 1,672	\$ (44,924)
Change in derivative instruments, net of income taxes						100	100
Foreign currency translation adjustment, net of income taxes						2,040	2,040
Net (loss)					(2,791)		(2,791)
BALANCE, SEPTEMBER 30, 2005	\$ 521	\$ 1	\$ 1	\$ 27,260	\$ (77,170)	\$ 3,812	\$ (45,575)

See notes to unaudited condensed consolidated financial statements

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Three Months Ended September 30,	
	2005	2004
	(Unaudited) (In thousands)	
OPERATING ACTIVITIES:		
Net (loss)	\$ (2,791)	\$ (141)
Adjustment for discontinued operations		(207)
(Loss) from continuing operations	(2,791)	(348)
Adjustments to reconcile (loss) from continuing operations to net cash provided by operating activities:		
Depreciation and amortization (includes accelerated depreciation from the Belgium Plant Transactions of \$2,747 for the three months ended September 30, 2005)	5,362	2,664
Amortization of deferred financing costs	828	591
Deferred income taxes		68
Net gain from sales of assets	(531)	(1)
Effects of changes in foreign currency	(473)	(122)
Other	(2)	48
Changes in operating assets and liabilities:		
Accounts receivable	1,912	5,115
Inventories	(1,627)	(4,836)
Prepaid expenses and other current assets	(297)	1,192
Other assets	304	(1)
Accounts payable	(4,055)	(8,480)
Accrued expenses and other liabilities	4,784	7,646
Accrued costs of non-completed transaction		(1,100)
Accrued costs of the Belgium Plant Transactions	(479)	
Cash provided (used) by discontinued operations		(51)
NET CASH PROVIDED BY OPERATING ACTIVITIES	2,935	2,385
INVESTING ACTIVITIES:		
Capital expenditures	(2,399)	(1,723)
Proceeds from sales of assets	738	9
Discontinued operations		(22)
NET CASH (USED) BY INVESTING ACTIVITIES	(1,661)	(1,736)
FINANCING ACTIVITIES:		
Net increase (decrease) in cash overdraft	223	(237)
Net increase (decrease) in short-term debt	(3,713)	272
Proceeds from long-term debt	55	445

Edgar Filing: PHIBRO ANIMAL HEALTH CORP - Form 10-Q

Payments of long-term debt	(717)	(872)
NET CASH (USED) BY FINANCING ACTIVITIES	(4,152)	(392)
EFFECT OF EXCHANGE RATE CHANGES ON CASH	31	(47)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,847)	210
CASH AND CASH EQUIVALENTS at beginning of period	13,001	5,568
CASH AND CASH EQUIVALENTS at end of period	\$ 10,154	\$ 5,778
Supplemental Cash Flow Information:		
Interest paid	\$ 364	\$ 284
Income taxes paid	1,136	320

See notes to unaudited condensed consolidated financial statements

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited)
(In thousands)

1. General

Principles of Consolidation and Basis of Presentation:

In the opinion of Phibro Animal Health Corporation (the Company or PAHC), the accompanying unaudited condensed consolidated financial statements contain all adjustments necessary to state fairly its financial position at September 30, 2005 and its results of operations and cash flows for the three months ended September 30, 2005 and 2004. The financial results for any interim period are not necessarily indicative of results for the full year. The Company presents its financial statements on the basis of its fiscal year ending June 30. All references to 2007, 2006 and 2005 refer to the fiscal year ended June 30 of that year.

The Company is a wholly-owned subsidiary of PAHC Holdings Corporation, which was formed in February 2005.

The condensed consolidated financial statements include the accounts of the Company and all majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in the condensed consolidated financial statements.

The Company consolidates the financial statements of Koffolk (1949) Ltd. (Israel) (Koffolk) and Planalquimica Industrial Ltda. (Brazil) (Planalquimica) on the basis of their March 31 fiscal year-ends to facilitate the timely inclusion of such entities in the Company's consolidated financial reporting.

The condensed consolidated balance sheet as of June 30, 2005 was derived from audited financial statements, but does not include all disclosures required by accounting principles generally accepted in the United States. Additionally it should be noted the accompanying condensed consolidated financial statements and notes thereto have been prepared in accordance with accounting standards appropriate for interim financial statements. While the Company believes the disclosures presented are adequate to make the information herein not misleading, these financial statements should be read in conjunction with the Company's audited consolidated financial statements as found in the Company's annual report filed on Form 10-K for the year ended June 30, 2005.

Risks, Uncertainties and Liquidity:

The Company's ability to fund its operating plan relies upon the continued availability of borrowing under the domestic senior credit facility. The Company believes that it will be able to comply with the terms of its covenants under the domestic senior credit facility based on its forecasted operating plan. In the event of adverse operating results and/or violation of covenants under this facility, there can be no assurance that the Company would be able to obtain waivers or amendments on favorable terms, if at all. The Company's 2006 operating plan projects adequate liquidity throughout the year, with periods of reduced availability around the dates of the semi-annual interest payments due December 1 and June 1 related to PAHC's 13% Senior Secured Notes due 2007 and PAHC's 97/8% Senior Subordinated Notes due 2008. The Company is pursuing additional cost reduction activities, working capital improvement plans, and sales of non-strategic assets to ensure additional liquidity. The Company also has availability under foreign credit lines that would be available as needed. There can be no assurance the Company will be successful in any of the above-noted actions.

The use of antibiotics in medicated feed additives is a subject of legislative and regulatory interest. The issue of potential for increased bacterial resistance to certain antibiotics used in certain food-producing animals is the subject of discussions on a worldwide basis and, in certain instances, has led to government restrictions on the use of antibiotics in food-producing animals. The sale of feed additives containing antibiotics is a material portion of the Company's business. Should regulatory or other developments result in further restrictions on the sale of such products, it could have a material adverse impact on the Company's financial position, results of operations and cash flows.

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

The testing, manufacturing, and marketing of certain products are subject to extensive regulation by numerous government authorities in the United States and other countries.

The Company has significant assets located outside of the United States, and a significant portion of the Company's sales and earnings are attributable to operations conducted abroad.

The Company has assets located in Israel and a portion of its sales and earnings are attributable to operations conducted in Israel. The Company is affected by social, political and economic conditions affecting Israel, and any major hostilities involving Israel as well as the Middle East or curtailment of trade between Israel and its current trading partners, either as a result of hostilities or otherwise, could have a material adverse effect on the Company.

The Company's operations, properties and subsidiaries are subject to a wide variety of complex and stringent federal, state, local and foreign environmental laws and regulations, including those governing the use, storage, handling, generation, treatment, emission, release, discharge and disposal of certain materials and wastes, the remediation of contaminated soil and groundwater, the manufacture, sale and use of pesticides and the health and safety of employees. As such, the nature of the Company's current and former operations and those of its subsidiaries exposes the Company and its subsidiaries to the risk of claims with respect to such matters.

Inventories:

Inventories are valued at the lower of cost or market. Cost is determined principally under the first-in, first-out (FIFO) and average methods. Obsolete and unsaleable inventories, if any, are reflected at estimated net realizable value. Inventory costs include materials, direct labor and manufacturing overhead. Inventories are comprised of:

	As of	
	September 30, 2005	June 30, 2005
Raw materials	\$ 26,428	\$ 23,703
Work-in-process	456	434
Finished goods	72,377	72,484
Total inventory	\$ 99,261	\$ 96,621

Intangibles:

Product intangibles cost arising from the acquisition of the medicated feed additives (MFA) business of Pfizer, Inc. and the acquisition of the rights to sell amprolium, an anticoccidial MFA, in most international markets, was \$14,904 at September 30, 2005 and \$14,907 at June 30, 2005, and accumulated amortization was \$5,075 at September 30, 2005 and \$4,706 at June 30, 2005. Amortization expense was \$373 and \$371 for the three months ended September 30, 2005 and 2004, respectively.

New Accounting Pronouncements:

The Company adopted the following new accounting pronouncements in 2006:

Statement of Financial Accounting Standards No. 151, Inventory Costs, an amendment to Accounting Research Bulletin No. 43, Chapter 4 (SFAS No. 151). SFAS No. 151 amends the guidance in ARB No. 43, Chapter 4, Inventory Pricing to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and wasted material (spoilage). Paragraph 5 of ARB No. 43, Chapter 4, previously stated "...under some circumstances, items such as idle facility expense, excessive spoilage, double freight, and rehandling costs may be so abnormal as to require treatment as

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

current period charges... . SFAS No. 151 requires that those items be recognized as current period charges regardless of whether they meet the criterion of so abnormal . In addition, SFAS No. 151 requires that allocation of fixed production overheads to the costs of conversion be based on the normal capacity of the production facilities. SFAS No. 151 is effective for inventory costs incurred during fiscal years beginning after June 30, 2005 and the provisions of this statement shall be applied prospectively. The adoption of SFAS No. 151 did not impact the Company's financial statements.

Statement of Financial Accounting Standards No. 153, Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29 (SFAS No. 153). SFAS No. 153 amends APB Opinion No. 29 to eliminate the exception for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. SFAS No. 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The provisions of this statement shall be applied prospectively. The adoption of SFAS No. 153 did not impact the Company's financial statements.

The Company will adopt the following new accounting pronouncement in 2006:

FASB Interpretation No. 47, Accounting for Conditional Asset Retirement Obligations (FIN No. 47). FIN No. 47 clarifies that the term conditional asset retirement obligation as used in FASB Statement No. 143, Accounting for Asset Retirement Obligations (ARO) refers to a legal obligation to perform an asset retirement activity in which the timing and/or method of settlement are conditional on a future event that may or may not be within the control of the entity. The obligation to perform the asset retirement activity is unconditional even though uncertainty exists about the timing and/or method of settlement. Thus, the timing and/or method of settlement may be conditional on a future event. Accordingly, an entity is required to recognize a liability for the fair value of a conditional ARO if the fair value of the liability can be reasonably estimated. The fair value of a liability for the conditional ARO should be recognized when incurred; generally upon acquisition, construction, or development and/or through the normal operation of the asset. Uncertainty about the timing and/or method of settlement of a conditional ARO should be factored into the measurement of the liability when sufficient information exists. FIN No. 47 also clarifies when an entity would have sufficient information to reasonably estimate the fair value of an ARO. FIN No. 47 is effective no later than the end of fiscal years ending after December 15, 2005. The Company anticipates that the adoption of FIN No. 47 will not result in a material impact on the Company's financial statements.

The Company will adopt the following revised accounting pronouncement in 2007:

Statement of Financial Accounting Standards No. 123, Share-Based Payment (revised 2004) (SFAS No. 123). This Statement is a revision of Statement of Financial Accounting Standards No. 123, Accounting for Stock-Based Compensation and supercedes Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees , and its related implementation guidance. This Statement establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services. It also addresses transactions in which an entity incurs liabilities in exchange for goods or services that are based on the fair value of the entity's equity instruments or may be settled by the issuance of those equity instruments. This Statement focuses primarily on accounting for transactions in which an entity obtains employee services in share-based payment transactions. This Statement does not change the accounting guidance for share-based payment transactions with parties other than employees provided in SFAS No. 123 as originally issued, and it does not address the accounting for employee share ownership plans. This Statement applies to all awards granted after the effective date and to awards modified, repurchased, or cancelled after that date. The cumulative effect of initially applying this Statement, if any, is recognized as of the required effective date. SFAS No. 123, as

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)

revised, is effective as of the beginning of the first annual reporting period that begins after December 31, 2005. The Company anticipates that the adoption of this revision of SFAS No. 123 will not result in a material impact on the Company's financial statements.

2. Belgium Plant Transactions

On December 16, 2004, Phibro Animal Health SA, (PAH Belgium) entered into an agreement with GlaxoSmithKline Biologicals (GSK) to sell to GSK substantially all of PAH Belgium's facilities in Rixensart, Belgium (the Belgium Plant). Such sale, when completed (the Belgium Plant Transactions), will include the following elements (U.S. dollar amounts at the September 30, 2005 exchange rate): (i) the transfer of substantially all of the land and buildings and certain equipment of PAH Belgium at the Belgium Plant, as well as the industrial activities and intellectual property relating to certain solvent technology of PAH Belgium for a purchase price of EUR 6,200 (\$7,500), payable at closing; (ii) the transfer to GSK of a majority of the employees of the Belgium Plant and the corresponding responsibility for statutory severance obligations; (iii) GSK agreeing to be responsible for cleaning-up, by demolition or otherwise, certain buildings not to be used by it, but for PAH Belgium to reimburse GSK up to a maximum of EUR 700 (\$800) for such cleaning-up costs; (iv) in recognition of the benefits to PAHC from the proposed transaction, PAH Belgium agreeing to pay to GSK EUR 1,500 (\$1,800) within six months from the closing date, EUR 1,500 (\$1,800) within eighteen months from the closing date, EUR 1,500 (\$1,800) within thirty months from the closing date, and EUR 500 (\$600) within forty-two months from the closing date; (v) PAH Belgium retaining certain excess land and being able to sell such land for its own account; (vi) PAH Belgium being responsible for certain plant closure costs and legally required severance indemnities in connection with workforce reductions; and (vii) PAH Belgium retaining any or all equipment at the Belgium Plant, and being able to sell such equipment for the account of PAH Belgium or transfer such equipment, together with other assets and rights related to the production of virginiamycin, to PAH Brazil which owns a facility in Guarulhos, Brazil or in connection with alternative production arrangements.

The foregoing transactions and agreements are subject to a closing that is expected to occur on November 30, 2005, but in no event later than June 30, 2006.

The Dutch Notes (as defined below) and related guarantees are collateralized by a mortgage on the Belgium Plant which will be released in connection with the closing of the sale of the Belgium Plant to GSK.

As a result of the above agreement, the Company will depreciate the Belgium plant to its estimated salvage value of \$2,500 as of the projected closing date of November 30, 2005. The Company recorded incremental depreciation expense of \$7,500 during 2005, \$2,700 during the three months ended September 30, 2005, and will record an additional \$1,900 of incremental depreciation expense ratably through November 2005.

The Company recorded accrued severance expense of \$12,800 during 2005, representing the estimated total cost of severance and early-retirement programs for those employees not transferring to GSK. The expense includes \$888 for enhanced pension benefits agreed as part of the early-retirement program. The Company estimates \$6,500 will be paid at or around the closing date and \$6,300 will be paid in subsequent periods.

The Company recorded other transaction-related expenses of \$1,900 during 2005 and \$1,300 for the three months ended September 30, 2005. The Company sold the PAH Belgium excess land during the three months ended September 30, 2005 for proceeds of \$700 and recorded a gain on the sale of \$500.

The incremental depreciation expense of \$2,700, other transaction-related expenses of \$1,300 and the gain of \$500 on the sale of excess land are included in cost of goods sold on the condensed consolidated statements of operations and comprehensive income (loss) for the three months ended September 30, 2005. The other transaction-related expenses include employee retention agreements, plant dismantling and

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

decommissioning, plant shutdown and other costs associated with the completion of the sale of the Belgium Plant.

The Company expects to record an estimated additional \$4,900 of other transaction-related expenses during the remainder of 2006. The estimated net expense includes an estimated \$1,100 gain from the curtailment of the Belgium pension plan. The Company anticipates the gain or loss on the sale of the assets of the Belgium Plant will not be material.

The Company has determined that the carrying amount of the Belgium Plant at September 30, 2005 is recoverable based on the estimated future cash flows arising from the use of the assets.

In anticipation of transferring production of virginiamycin from the Belgium plant to an alternative production location, the Company has been increasing inventory levels of virginiamycin to ensure adequate supplies during the transfer period. Virginiamycin inventories were approximately \$39,600 at September 30, 2005 and \$38,800 at June 30, 2005, and are expected to continue to increase through November 2005, based on current production rates.

3. Discontinued Operations***Wychem:***

The Company divested Wychem Ltd. (U.K.) (Wychem) during 2005. Wychem has been classified as a discontinued operation. The Company's condensed consolidated financial statements have been revised to report separately the operating results, financial position and cash flows of the discontinued operation. Operating results of Wychem were:

	Three Months Ended September 30, 2004	
OPERATING RESULTS:		
Net sales	\$	1,378
Cost of goods sold		926
Selling, general and administrative expenses		165
Income before income taxes		287
Provision for income taxes		80
Income from operations	\$	207
Depreciation and amortization	\$	100

4. Debt***Loans Payable to Banks***

At September 30, 2005, loans payable to banks included \$4,285 under PAHC's domestic senior credit facility with Wells Fargo Foothill, Inc. The weighted average interest rate at September 30, 2005 was 7.06%. At September 30, 2005, PAHC had \$13,215 of borrowings available under the working capital facility that is provided under the domestic senior credit facility. Koffolk had \$40 included in loans payable to banks at September 30, 2005.

On October 28, 2005, PAHC amended its domestic senior credit facility to: (i) amend the EBITDA definition to exclude charges and expenses related to the sale of the Belgium Plant in an aggregate amount not to exceed \$33,200 for purposes of calculating a certain financial covenant; (ii) establish the Minimum Domestic EBITDA for the 12 month periods ended July 31, 2005 through June 30, 2006 at \$17,500 for

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

purposes of calculating a certain financial covenant; (iii) establish the Consolidated Minimum EBITDA for the 12 month periods ended July 31, 2005 through June 30, 2006 at \$32,000 for purposes of calculating a certain financial covenant; and (iv) amend the maximum aggregate amount of borrowing available under the working capital and letter of credit facilities from \$32,500 to \$35,000. The amount of aggregate borrowings available under the working capital facility remained unchanged at \$17,500.

As of September 30, 2005, PAHC was in compliance with the financial covenants of its domestic senior credit facility, as amended. The domestic senior credit facility requires, among other things, the maintenance of certain levels of trailing consolidated and domestic EBITDA (earnings before interest, taxes, depreciation and amortization) calculated on a monthly basis, and an acceleration clause should an event of default (as defined in the agreement) occur. In addition, there are certain restrictions on additional borrowings, additional liens on PAHC's assets, guarantees, dividend payments, redemption or purchase of PAHC's stock, sale of subsidiaries' stock, disposition of assets, investments, and mergers and acquisitions.

PAHC's domestic senior credit facility contains a lock-box requirement and a material adverse change clause should an event of default (as defined in the agreement) occur. Accordingly, the amounts outstanding have been classified as short-term and are included in loans payable to banks on the condensed consolidated balance sheet.

Long-Term Debt

	As of	
	September 30, 2005	June 30, 2005
Senior secured notes due December 1, 2007	\$ 127,491	\$ 127,491
Senior subordinated notes due June 1, 2008	48,029	48,029
Foreign bank loans	1,891	2,606
	177,411	178,126
Less: current maturities	1,000	1,625
	\$ 176,411	\$ 176,501

Koffolk has aggregate credit lines available for borrowing and letters of credit of \$10,500. At September 30, 2005, Koffolk had \$7,859 available under these credit lines.

5. Employee Benefit Plans

The Company and its domestic subsidiaries maintain noncontributory defined benefit pension plans for all eligible domestic nonunion employees who meet certain requirements of age, length of service and hours worked per year. The Company's Belgium subsidiary maintains a defined contribution and defined benefit plan for eligible employees.

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

Components of net periodic pension expense were:

	Three Months Ended September 30,	
Domestic Pension Expense	2005	2004
Service cost – benefits earned during the year	\$ 392	\$ 287
Interest cost on benefit obligation	252	164
Expected return on plan assets	(240)	(150)
Amortization of prior service costs	(36)	(17)
Amortization of net actuarial loss	34	2
Net periodic pension cost – domestic	\$ 402	\$ 286

	Three Months Ended September 30,	
International Pension Expense	2005	2004
Service cost – benefits earned during the year	\$ 126	\$ 122
Interest cost on benefit obligation	112	98
Expected return on plan assets	(96)	(79)
Amortization of net actuarial loss		6
Net periodic pension cost – international	\$ 142	\$ 147

6. Contingencies**Litigation:**

On or about April 17, 1997, C.P. Chemicals, Inc., a subsidiary (CP), and PAHC were served with a complaint filed by Chevron U.S.A. Inc. (Chevron) in the United States District Court for the District of New Jersey, alleging that the operations of CP at its Sewaren plant affected adjoining property owned by Chevron and alleging that PAHC, as the parent of CP, is also responsible to Chevron. In July 2002, a phased settlement agreement was reached and a Consent Order entered by the Court. The Consent Order provided for a period of due diligence investigation of the property owned by Chevron and upon completion of the review of the results of the investigation, a decision was to be made whether to opt out of the settlement or proceed. Negotiations with Chevron regarding its allocation of responsibility and associated costs under the Consent Order reached an impasse and it became necessary for PAHC and another defendant, Vulcan Materials Company (Vulcan), to opt out of the settlement on April 21, 2005. Since then, settlement negotiations have continued and the parties are in the process of memorializing the terms of a revised settlement. The Court will reopen the case if a revised settlement is not finalized.

As proposed, CP, PAHC and Vulcan, through an acquisition entity known as NFE, LLC (NFE), would acquire a portion of the property. NFE will then proceed with the remediation of the acquired property. Vulcan will pay a share

of the remediation costs. Vulcan's share has not yet been determined. Another defendant will also make a contribution toward the remediation costs to be incurred by NFE in an amount that has not yet been determined but which is estimated to be approximately \$175. Chevron will retain title to a portion of the property and will also retain responsibility for further investigation and remediation of certain identified environmental conditions on the property. In addition, Chevron will also be required to complete any necessary remediation in a certain area of the property. While the costs and liabilities cannot be estimated with any degree of certainty at this time, the Company believes that insurance recoveries will be available to offset most of those costs.

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

The Company's subsidiary, Phibro-Tech, Inc. (Phibro-Tech), was named in 1993 as a potentially responsible party (PRP) in connection with an action commenced under the Federal Comprehensive Environmental Response, Compensation, and Liability Act (CERCLA) by the United States Environmental Protection Agency (the EPA), involving a former third-party fertilizer manufacturing site in Jericho, South Carolina. An agreement has been reached under which such subsidiary agreed to contribute up to \$900 of which \$691 has been paid as of September 30, 2005. Some recovery from insurance and other sources is expected but has not been recorded. The Company also has accrued its best estimate of any future costs.

Phibro-Tech has resolved certain alleged technical permit violations with the California Department of Toxic Substances Control (DTSC) and has reached an agreement to make annual payments through October 2008. The remaining payments under this agreement were \$315 as of September 30, 2005.

Phibro-Tech and the DTSC are currently negotiating the settlement of certain alleged technical permit violations from 2003. A preliminary assessment of penalties in the amount of \$49 has been made. Phibro-Tech, Inc. believes this amount will be reduced.

On or about April 5, 2002, PAHC was served, as a potentially responsible party, with an information request from the EPA relating to a third-party superfund site in Rhode Island. PAHC has investigated the matter, which relates to events in the 1950's and 1960's, and management does not believe that the Company has any liability in this matter.

On or about August 13, 2004 PAHC was served with a Request for Information pursuant to Section 104 of CERCLA and Section 3007 of the Resource Conservation and Recovery Act relating to possible discharges into Turkey Creek in Sumter, South Carolina. PAHC has submitted its response to the Request for Information and believes that, because its Sumter, South Carolina facility is distant from Turkey Creek and does not discharge into Turkey Creek, the likelihood of liability associated with this matter is remote.

By letter dated February 22, 2005, Phibro-Tech has been advised by the adjoining property owner of Phibro-Tech's Powder Springs, Georgia property, of a potential claim for property damage as a result of certain alleged environmental conditions on Phibro-Tech's Powder Springs property. No specific claim was made nor was any specific amount alleged. The Company has investigated this matter but does not, at this time, believe there will be any material liability resulting therefrom.

The Company and its subsidiaries are party to a number of claims and lawsuits arising out of the normal course of business including product liabilities and governmental regulation. Certain of these actions seek damages in various amounts. In most cases, such claims are covered by insurance. The Company believes that none of the claims or pending lawsuits, either individually or in the aggregate, will have a material adverse effect on its financial position or results of operations.

Environmental Remediation:

The Company's operations, properties and subsidiaries are subject to a wide variety of complex and stringent federal, state, local and foreign environmental laws and regulations, including those governing the use, storage, handling, generation, treatment, emission, release, discharge and disposal of certain materials and wastes, the remediation of contaminated soil and groundwater, the manufacture, sale and use of pesticides and the health and safety of employees. As such, the nature of the Company's current and former operations and those of its subsidiaries exposes the Company and its subsidiaries to the risk of claims with respect to such matters. Under certain circumstances, the Company or any of its subsidiaries might be required to curtail operations until a particular problem is remedied. Known costs and expenses under environmental laws incidental to ongoing operations are generally included within operating results. Potential costs and expenses may also be incurred in connection with the repair or upgrade of facilities to meet existing or new requirements under environmental laws or to investigate or remediate potential or actual contamination and from time to time the Company establishes reserves for such contemplated investigation and remediation

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

costs. In many instances, the ultimate costs under environmental laws and the time period during which such costs are likely to be incurred are difficult to predict.

The Company's subsidiaries have, from time to time, implemented procedures at their facilities designed to respond to obligations to comply with environmental laws. The Company believes that its operations are currently in material compliance with such environmental laws, although at various sites its subsidiaries are engaged in continuing investigation, remediation and/or monitoring efforts to address contamination associated with their historic operations.

Israel's Ministry of the Environment has imposed revised business license terms on Koffolk's Ramat Hovav manufacturing facilities. The Company has taken steps to contest the revised terms and can not currently estimate the costs or the timing of the final resolution of the issue.

The nature of the Company's and its subsidiaries' current and former operations exposes the Company and its subsidiaries to the risk of claims with respect to environmental matters and the Company cannot assure it will not incur material costs and liabilities in connection with such claims. Based upon its experience to date, the Company believes that the future cost of compliance with existing environmental laws, and liability for known environmental claims pursuant to such environmental laws, will not have a material adverse effect on the Company's financial position.

Based upon information available, the Company estimates the cost of litigation proceedings described above and the cost of further investigation and remediation of identified soil and groundwater problems at operating sites, closed sites and third-party sites, and closure costs for closed sites to be approximately \$2,576 at September 30, 2005, which is included in current and long-term liabilities on the condensed consolidated balance sheet (approximately \$2,743 at June 30, 2005).

7. Business Segments

The Company's reportable segments are Animal Health and Nutrition, Industrial Chemicals and Distribution. Reportable segments have been determined primarily on the basis of the nature of products and services and certain similar operating units have been aggregated. The Company's Animal Health and Nutrition segment manufactures and markets more than 500 formulations and concentrations of medicated feed additives and nutritional feed additives including antibiotics, antibacterials, anticoccidials, anthelmintics, trace minerals, vitamins, vitamin premixes and other animal health and nutrition products. The Industrial Chemicals segment manufactures and markets a number of chemicals for use in the pressure-treated wood, chemical catalyst, semiconductor, automotive and aerospace industries; and copper-based fungicides. The Distribution segment markets and distributes a variety of industrial, specialty and fine organic chemicals and intermediates produced primarily by third parties. Intersegment sales and transfers were not significant.

The following segment data includes information only for continuing operations.

	Animal Health & Nutrition	Industrial Chemicals	Distribution	Corporate	Total
Three Months Ended September 30, 2005					
Net sales	\$ 72,229	\$ 11,834	\$ 8,508	\$	\$ 92,571
Operating income (loss)	4,571	1,289	1,435	(3,200)	4,095
Depreciation and amortization	4,889	393	6	74	5,362

Table of Contents**PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES****NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)**

The Animal Health and Nutrition segment includes Belgium Plant Transaction costs for depreciation expense of \$2,747 and other transaction-related expenses of \$756.

Three Months Ended					
September 30, 2004					
Net sales	\$ 65,342	\$ 13,430	\$ 8,125	\$	\$ 86,897
Operating income (loss)	7,625	1,191	1,054	(3,538)	6,332
Depreciation and amortization	2,195	403	2	64	2,664
Identifiable Assets					
At September 30, 2005	\$ 204,303	\$ 22,864	\$ 7,568	\$ 14,172	\$ 248,907
At June 30, 2005	204,799	21,473	8,092	18,693	253,057

8. Consolidating Financial Statements

The units of Senior Secured Notes due 2007, consisting of notes issued by PAHC (the U.S. Notes) and notes issued by Philipp Brothers Netherlands III B.V., an indirect wholly-owned subsidiary of PAHC (the Dutch Issuer , and such notes issued by it the Dutch Notes), are guaranteed by certain subsidiaries. PAHC and its U.S. subsidiaries (U.S. Guarantor Subsidiaries), excluding PMC, Prince MFG, LLC and Mineral Resource Technologies, Inc. (MRT) (the Unrestricted Subsidiaries , as defined in the Indenture), fully and unconditionally guarantee all of the Senior Secured Notes on a joint and several basis. In addition, the Dutch Issuer s subsidiaries, presently consisting of Phibro Animal Health SA (the Belgium Guarantor), fully and unconditionally guarantee the Dutch Notes. The Dutch Issuer and the Belgium Guarantor do not guarantee the U.S. Notes. Other foreign subsidiaries (Non-Guarantor Subsidiaries) do not presently guarantee the Senior Secured Notes. The U.S. Guarantor Subsidiaries include all domestic subsidiaries of PAHC other than the Unrestricted Subsidiaries and include: C.P. Chemicals, Inc.; Phibro-Tech, Inc.; Prince Agriproducts, Inc.; Phibrochem, Inc.; Phibro Chemicals, Inc.; Western Magnesium Corp.; Phibro Animal Health Holdings, Inc.; and Phibro Animal Health U.S., Inc.

The Senior Subordinated Notes due 2008, issued by PAHC, are guaranteed by certain subsidiaries. PAHC s U.S. subsidiaries, including the U.S. Guarantor Subsidiaries and the Unrestricted Subsidiaries, fully and unconditionally guarantee the Senior Subordinated Notes on a joint and several basis. The Dutch Issuer, Belgium Guarantor and Non-Guarantor Subsidiaries do not presently guarantee the Senior Subordinated Notes due 2008. The U.S. Guarantor Subsidiaries and Unrestricted Subsidiaries include all domestic subsidiaries of PAHC including: C.P. Chemicals, Inc.; Phibro-Tech, Inc.; Prince Agriproducts, Inc.; PMC; Prince MFG, LLC; MRT (until divested); Phibrochem, Inc.; Phibro Chemicals, Inc.; Western Magnesium Corp.; Phibro Animal Health Holdings, Inc.; and Phibro Animal Health U.S., Inc.

The following consolidating financial data summarizes the assets, liabilities and results of operations and cash flows of PAHC, the Unrestricted Subsidiaries, U.S. Guarantor Subsidiaries, Dutch Issuer, Belgium Guarantor and Non-Guarantor Subsidiaries. The Unrestricted Subsidiaries, U.S. Guarantor Subsidiaries, Dutch Issuer, Belgium Guarantor and Non-Guarantor Subsidiaries are directly or indirectly wholly owned as to voting stock by PAHC.

Investments in subsidiaries are accounted for by PAHC using the equity method. Income tax expense (benefit) is allocated among the consolidating entities based upon taxable income (loss) by jurisdiction within each group. The principal consolidation adjustments are to eliminate investments in subsidiaries and intercompany balances and transactions.

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)
CONDENSED CONSOLIDATING BALANCE SHEET
As of September 30, 2005

	PAHC	U.S. Guarantor Subsidiaries	Dutch Issuer	Belgium Guarantor	Non-Guarantor Subsidiaries	Consolidation Adjustments	PAHC Consolidated
ASSETS							
CURRENT ASSETS:							
Cash and cash equivalents	\$ 422	\$ 1,554	\$	\$ 1,390	\$ 6,788	\$	\$ 10,154
Trade receivables	3,144	24,234		2,879	20,863		51,120
Other receivables	590	1,250		893	1,562		4,295
Inventory	2,522	38,384		29,104	29,251		99,261
Prepaid expenses and other	3,448	793		1,547	6,865		12,653
TOTAL CURRENT ASSETS	10,126	66,215		35,813	65,329		177,483
Property, plant & equipment, net	1,142	13,757		4,889	28,921		48,709
Intangibles, net		3,721		1,282	4,826		9,829
Other assets	11,171	755			960		12,886
Investment in subsidiaries	99,845		(18,618)			(81,227)	
Intercompany	13,845	91,096	31,899	1,181	(17,553)	(120,468)	
	\$ 136,129	\$ 175,544	\$ 13,281	\$ 43,165	\$ 82,483	\$ (201,695)	\$ 248,907
LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)							
CURRENT LIABILITIES:							
Cash overdraft	\$	\$ 413	\$	\$	\$	\$	\$ 413
Loan payable to banks	4,285				40		4,325
Current portion of long-term debt					1,000		1,000
Accounts payable	997	18,469		932	12,108		32,506
Accrued expenses and other	14,732	7,457	2,584	22,160	12,836		59,769
TOTAL CURRENT LIABILITIES	20,014	26,339	2,584	23,092	25,984		98,013
Long-term debt	151,236		24,284		891		176,411
Other liabilities	10,454	5,460		1,998	2,146		20,058

Edgar Filing: PHIBRO ANIMAL HEALTH CORP - Form 10-Q

Intercompany debt		28,536	5,044	36,693	50,195	(120,468)	
TOTAL LIABILITIES	181,704	60,335	31,912	61,783	79,216	(120,468)	294,482
STOCKHOLDERS EQUITY (DEFICIT):							
Preferred stock	521						521
Common stock	2	33				(33)	2
Paid-in capital	27,260	108,383	21	52	1,537	(109,993)	27,260
Retained earnings (accumulated deficit)	(77,170)	6,880	(22,576)	(22,594)	1,754	36,536	(77,170)
Accumulated other comprehensive income (loss):							
Gain on derivative instruments, net of income taxes	223	223				(223)	223
Cumulative currency translation adjustment, net of income taxes	3,589	(310)	3,924	3,924	(24)	(7,514)	3,589
TOTAL STOCKHOLDERS EQUITY (DEFICIT)	(45,575)	115,209	(18,631)	(18,618)	3,267	(81,227)	(45,575)
	\$ 136,129	\$ 175,544	\$ 13,281	\$ 43,165	\$ 82,483	\$ (201,695)	\$ 248,907

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
For The Three Months Ended September 30, 2005

	U.S. Guarantor PAHC	Dutch Subsidiaries	Dutch Issuer	Belgium Non-Guarantor Guarantor	Non-Guarantor Subsidiaries	Consolidation Adjustments	PAHC Consolidated
NET SALES	\$ 7,329	\$ 55,814	\$	\$ 2,937	\$ 26,491	\$	\$ 92,571
NET SALES INTERCOMPANY	50	48		12,839	2,165	(15,102)	
COST OF GOODS SOLD (includes Belgium Plant Transactions costs of \$3,503)	5,180	42,528		15,292	25,513	(15,102)	73,411
GROSS PROFIT	2,199	13,334		484	3,143		19,160
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	4,192	6,562	19	582	3,710		15,065
OPERATING INCOME (LOSS)	(1,993)	6,772	(19)	(98)	(567)		4,095
OTHER:							
Interest expense	5,595		789	4	203		6,591
Interest (income)	(44)	(5)			(41)		(90)
Other (income) expense, net	1	(142)	(1)	(77)	(454)		(673)
Intercompany interest and other	(6,206)	5,128	(797)	1,096	779		
Loss relating to subsidiaries	1,272		1,121			(2,393)	
INCOME (LOSS) BEFORE INCOME TAXES	(2,611)	1,791	(1,131)	(1,121)	(1,054)	2,393	(1,733)
PROVISION FOR INCOME TAXES	180	99			779		1,058
NET INCOME (LOSS)	\$ (2,791)	\$ 1,692	\$ (1,131)	\$ (1,121)	\$ (1,833)	\$ 2,393	\$ (2,791)

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
For the Three Months Ended September 30, 2005

	U.S. Guarantor PAHC	Dutch Subsidiaries	Belgium Guarantor	Non-Guarantor Subsidiaries	Consolidation Adjustments	PAHC Consolidated
OPERATING ACTIVITIES:						
Net income (loss)	\$ (2,791)	\$ 1,692	\$ (1,131)	\$ (1,121)	\$ (1,833)	\$ 2,393
Adjustments to reconcile net income (loss) to net cash provided (used) by operating activities:						
Depreciation and amortization (includes accelerated depreciation from the Belgium Plant Transactions of \$2,747)	74	702		3,416	1,170	5,362
Amortization of deferred financing costs	828					828
Net gain from sales of assets				(529)	(2)	(531)
Effects of changes in foreign currency		(190)		106	(389)	(473)
Other	1	25			(28)	(2)
Changes in operating assets and liabilities:						
Accounts receivable	(317)	349		1,128	752	1,912
Inventory	147	(1,529)		565	(810)	(1,627)
Prepaid expenses and other	629	(71)		(617)	(238)	(297)
Other assets	304	(7)			7	304
Accounts payable	(686)	(1,675)		(2,433)	739	(4,055)
Accrued expenses and other	4,198	(1,874)	789	1,492	179	4,784
Accrued costs of the Belgium Plant Transactions				(479)		(479)

Edgar Filing: PHIBRO ANIMAL HEALTH CORP - Form 10-Q

Intercompany	(702)	2,826	325	(980)	924	(2,393)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	1,685	248	(17)	548	471	2,935
INVESTING ACTIVITIES:						
Capital expenditures	(38)	(704)		(108)	(1,549)	(2,399)
Proceeds from sale of assets				716	22	738
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	(38)	(704)		608	(1,527)	(1,661)
FINANCING ACTIVITIES:						
Net increase (decrease) in cash overdraft		223				223
Net increase (decrease) in short-term debt	(3,715)				2	(3,713)
Proceeds from long-term debt					55	55
Payments of long-term debt					(717)	(717)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	(3,715)	223			(660)	(4,152)
EFFECT OF EXCHANGE RATE CHANGES ON CASH						
				(21)	52	31
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	(2,068)	(233)	(17)	1,135	(1,664)	(2,847)
CASH AND CASH EQUIVALENTS at beginning of period	2,490	1,787	17	255	8,452	13,001

CASH AND CASH
EQUIVALENTS at
end of period

\$ 422 \$ 1,554 \$ 1,390 \$ 6,788 \$ 10,154

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)
CONDENSED CONSOLIDATING BALANCE SHEET
As of June 30, 2005

	U.S. Guarantor PAHC Subsidiaries	Dutch Issuer	Belgium Guarantor	Non-Guarantor Subsidiaries	Consolidation Adjustments	PAHC Consolidated
ASSETS						
CURRENT ASSETS:						
Cash and cash equivalents	\$ 2,490	\$ 1,787	\$ 17	\$ 255	\$ 8,452	\$ 13,001
Trade receivables	2,828	24,791		3,980	21,207	52,806
Other receivables	549	971		804	1,287	3,611
Inventory	2,669	36,289		29,691	27,972	96,621
Prepaid expenses and other	4,118	921		1,203	6,545	12,787
TOTAL CURRENT ASSETS	12,654	64,759	17	35,933	65,463	178,826
Property, plant & equipment, net	1,178	13,564		8,122	27,096	49,960
Intangibles, net		3,827		1,339	5,035	10,201
Other assets	12,303	796			971	14,070
Investment in subsidiaries	101,464		(17,469)			(83,995)
Intercompany	9,384	93,463	31,103	(1,427)	(14,325)	(118,198)
	\$ 136,983	\$ 176,409	\$ 13,651	\$ 43,967	\$ 84,240	\$ (202,193)
						\$ 253,057
LIABILITIES AND STOCKHOLDERS EQUITY (DEFICIT)						
CURRENT LIABILITIES:						
Cash overdraft	\$	\$ 190	\$	\$	\$	\$ 190
Loan payable to banks	8,000				38	8,038
Current portion of long-term debt					1,625	1,625
Accounts payable	1,683	20,137		3,320	11,207	36,347
Accrued expenses and other	10,910	9,222	248	21,195	12,240	53,815
TOTAL CURRENT LIABILITIES	20,593	29,549	248	24,515	25,110	100,015
Long-term debt	151,236		24,284		981	176,501
Other liabilities	10,078	5,364		1,856	4,167	21,465
Intercompany debt		28,047	6,591	35,065	48,495	(118,198)

TOTAL LIABILITIES	181,907	62,960	31,123	61,436	78,753	(118,198)	297,981
STOCKHOLDERS							
EQUITY (DEFICIT):							
Preferred stock	521						521
Common stock	2	33				(33)	2
Paid-in capital	27,260	108,383	21	52	1,537	(109,993)	27,260
Retained earnings (accumulated deficit)	(74,379)	5,188	(21,445)	(21,473)	6,074	31,656	(74,379)
Accumulated other comprehensive income (loss):							
Gain on derivative instruments, net of income taxes	123	123				(123)	123
Cumulative currency translation adjustment, net of income taxes	1,549	(278)	3,952	3,952	(2,124)	(5,502)	1,549
TOTAL STOCKHOLDERS EQUITY (DEFICIT)							
	(44,924)	113,449	(17,472)	(17,469)	5,487	(83,995)	(44,924)
	\$ 136,983	\$ 176,409	\$ 13,651	\$ 43,967	\$ 84,240	\$ (202,193)	\$ 253,057

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
For the Three Months Ended September 30, 2004

	PAHC	U.S. Guarantor Subsidiaries	Dutch Issuer	Belgium Guarantor	Non-Guarantors Subsidiaries	Consolidation Adjustments	PAHC Consolidated
NET SALES	\$ 6,393	\$ 56,211	\$	\$ 1,668	\$ 22,625	\$	\$ 86,897
NET SALES INTERCOMPANY	56	93		6,204	1,075	(7,428)	
COST OF GOODS SOLD	4,738	41,516		4,699	21,202	(7,428)	64,727
GROSS PROFIT	1,711	14,788		3,173	2,498		22,170
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	4,468	6,800	6	553	4,011		15,838
OPERATING INCOME (LOSS)	(2,757)	7,988	(6)	2,620	(1,513)		6,332
OTHER:							
Interest expense	4,943	(2)	650	11	235		5,837
Interest (income)	(1)				(24)		(25)
Other (income) expense, net	1	(228)		(59)	310		24
Intercompany interest and other (Profit) relating to subsidiaries	(7,527)	5,449	(660)	939	1,799		
	(135)		(1,567)			1,702	
INCOME (LOSS) FROM CONTINUING OPERATIONS BEFORE INCOME TAXES	(38)	2,769	1,571	1,729	(3,833)	(1,702)	496
PROVISION FOR INCOME TAXES	310	104		162	268		844
INCOME (LOSS) FROM CONTINUING OPERATIONS	(348)	2,665	1,571	1,567	(4,101)	(1,702)	(348)
DISCONTINUED OPERATIONS:							
					207		207

Income from discontinued operations, net of income taxes

Profit relating to discontinued operations

207

(207)

NET INCOME (LOSS)

\$ (141) \$ 2,665 \$ 1,571 \$ 1,567 \$ (3,894) \$ (1,909) \$ (141)

Table of Contents

PHIBRO ANIMAL HEALTH CORPORATION AND SUBSIDIARIES
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (Unaudited) (Continued)
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
For the Three Months Ended September 30, 2004

	U.S. Guarantor PAHC	Guarantor Subsidiaries	Dutch Issuer	Belgium Guarantor	Non-Guarantor Subsidiaries	Consolidation Adjustments	PAHC Consolidated
OPERATING ACTIVITIES:							
Net income (loss)	\$ (141)	\$ 2,665	\$ 1,571	\$ 1,567	\$ (3,894)	\$ (1,909)	\$ (141)
Adjustment for discontinued operations	(207)				(207)	207	(207)
Income (loss) from continuing operations	(348)	2,665	1,571	1,567	(4,101)	(1,702)	(348)
Adjustments to reconcile income (loss) from continuing operations to net cash provided (used) by operating activities:							
Depreciation and amortization	64	703		713	1,184		2,664
Amortization of deferred financing costs	591						591
Deferred income taxes					68		68
Net gain from sales of assets					(1)		(1)
Effects of changes in foreign currency		(227)		(59)	164		(122)
Other	3	31			14		48
Changes in operating assets and liabilities:							
Accounts receivable	(161)	216		618	4,442		5,115
Inventory	(1,322)	3,251		(5,409)	(1,356)		(4,836)
Prepaid expenses and other	896	(267)		107	456		1,192
Other assets	(175)	173			1		(1)
Accounts payable	(749)	(4,435)		(724)	(2,188)		(8,096)
Accrued expenses and other	4,913	780	650	997	(78)		7,262
Accrued costs of non-completed transaction	(1,100)						(1,100)

Edgar Filing: PHIBRO ANIMAL HEALTH CORP - Form 10-Q

Intercompany	(2,781)	(1,958)	(2,238)	2,450	2,825	1,702
Cash provided (used) by discontinued operations					(51)	(51)
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	(169)	932	(17)	260	1,379	2,385
INVESTING ACTIVITIES:						
Capital expenditures	(55)	(834)		(274)	(560)	(1,723)
Proceeds from sale of assets					9	9
Discontinued operations					(22)	(22)
NET CASH (USED) BY INVESTING ACTIVITIES	(55)	(834)		(274)	(573)	(1,736)
FINANCING ACTIVITIES:						
Net increase (decrease) in cash overdraft		(237)				(237)
Net increase (decrease) in short-term debt	272					272
Proceeds from long-term debt					445	445
Payments of long-term debt		(99)			(773)	(872)
NET CASH PROVIDED (USED) BY FINANCING ACTIVITIES	272	(336)			(328)	(392)
EFFECT OF EXCHANGE RATE CHANGES ON CASH		5		4	(56)	(47)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	48	(233)	(17)	(10)	422	210
CASH AND CASH EQUIVALENTS at	136	801	17	212	4,402	5,568

beginning of period

CASH AND CASH EQUIVALENTS at end of period	\$	184	\$	568	\$		\$	202	\$	4,824	\$		\$	5,778
--	----	-----	----	-----	----	--	----	-----	----	-------	----	--	----	-------

Table of Contents**Item 2. *Management's Discussion and Analysis of Financial Condition and Results of Operations***

This information should be read in conjunction with the condensed consolidated financial statements and related notes contained in this Report. Phibro Animal Health Corporation (the Company or PAHC) presents its annual consolidated financial statements on the basis of its fiscal year ending June 30. All references to 2006 and 2005 refer to the fiscal year ended June 30 of that year.

General

The Company is a leading diversified global manufacturer and marketer of a broad range of animal health and nutrition products, specifically medicated feed additives (MFAs) and nutritional feed additives (NFAs), which are sold throughout the world predominantly to the poultry, swine and cattle markets. MFAs are used preventatively and therapeutically in animal feed to produce healthy livestock. The Company believes it is the third largest manufacturer and marketer of MFAs in the world, and that certain of its MFA products have leading positions in the marketplace. The Company is also a specialty chemicals manufacturer and marketer, serving primarily the United States pressure-treated wood and chemical industries. The Company has several proprietary products, and many of the Company's products provide critical performance attributes to customers' products, while representing a relatively small percentage of total end-product cost.

Belgium Plant Transactions

On December 16, 2004, Phibro Animal Health SA, (PAH Belgium) entered into an agreement with GlaxoSmithKline Biologicals (GSK) to sell to GSK substantially all of PAH Belgium's facilities in Rixensart, Belgium (the Belgium Plant). Such sale, when completed (the Belgium Plant Transactions), will include the following elements (U.S. dollar amounts at the September 30, 2005 exchange rate): (i) the transfer of substantially all of the land and buildings and certain equipment of PAH Belgium at the Belgium Plant, as well as the industrial activities and intellectual property relating to certain solvent technology of PAH Belgium for a purchase price of EUR 6.2 million (\$7.5 million), payable at closing; (ii) the transfer to GSK of a majority of the employees of the Belgium Plant and the corresponding responsibility for statutory severance obligations; (iii) GSK agreeing to be responsible for cleaning-up, by demolition or otherwise, certain buildings not to be used by it, but for PAH Belgium to reimburse GSK up to a maximum of EUR 0.7 million (\$0.8 million) for such cleaning-up costs; (iv) in recognition of the benefits to PAHC from the proposed transaction, PAH Belgium agreeing to pay to GSK EUR 1.5 million (\$1.8 million) within six months from the closing date, EUR 1.5 million (\$1.8 million) within eighteen months from the closing date, EUR 1.5 million (\$1.8 million) within thirty months from the closing date, and EUR 0.5 million (\$0.6 million) within forty-two months from the closing date; (v) PAH Belgium retaining certain excess land and being able to sell such land for its own account; (vi) PAH Belgium being responsible for certain plant closure costs and legally required severance indemnities in connection with workforce reductions; and (vii) PAH Belgium retaining any or all equipment at the Belgium Plant, and being able to sell such equipment for the account of PAH Belgium or transfer such equipment, together with other assets and rights related to the production of virginiamycin, to Phibro Saude Animal Internacional Ltda. (PAH Brazil) which owns a facility in Guarulhos, Brazil or in connection with alternative production arrangements.

The foregoing transactions and agreements are subject to a closing that is expected to occur on November 30, 2005, but in no event later than June 30, 2006.

The Dutch Notes and related guarantees are collateralized by a mortgage on the Belgium Plant which will be released in connection with the closing of the sale of the Belgium Plant to GSK.

As a result of the above agreement, the Company will depreciate the Belgium plant to its estimated salvage value of \$2.5 million as of the projected closing date of November 30, 2005. The Company recorded incremental depreciation expense of \$7.5 million during 2005, \$2.7 million during the three months ended September 30, 2005, and will record an additional \$1.9 million of incremental depreciation expense ratably through November 2005.

Table of Contents

The Company recorded accrued severance expense of \$12.8 million during 2005, representing the estimated total cost of severance and early-retirement programs for those employees not transferring to GSK. The expense includes \$0.9 million for enhanced pension benefits agreed as part of the early-retirement program. The Company estimates \$6.5 million will be paid at or around the closing date and \$6.3 million will be paid in subsequent periods.

The Company also recorded other transaction-related expenses of \$1.9 million during 2005 and \$1.3 million for the three months ended September 30, 2005. The Company sold the PAH Belgium excess land during the current quarter for proceeds of \$0.7 million and a gain of \$0.5 million.

The incremental depreciation expense of \$2.7 million, other transaction-related expenses of \$1.3 million and a gain of \$0.5 million on the sale of excess land recorded are included in cost of goods sold on the condensed consolidated statements of operations and comprehensive income (loss) for the current quarter. The other transaction-related expenses include employee retention agreements, plant dismantling and decommissioning, plant shutdown and other costs associated with the completion of the sale of the Belgium Plant.

The Company expects to record an estimated additional \$4.9 million of other transaction-related expenses during the remainder of 2006. The estimated net expense includes an estimated \$1.1 million gain from the curtailment of the Belgium pension plan. The Company anticipates the gain or loss on the sale of the assets of the Belgium Plant will not be material.

The Company has determined that the carrying amount of the Belgium Plant at September 30, 2005 is recoverable based on the estimated future cash flows arising from the use of the assets.

In anticipation of transferring production of virginiamycin from the Belgium plant to an alternative production location, the Company has been increasing inventory levels of virginiamycin to ensure adequate supplies during the transfer period. Virginiamycin inventories were approximately \$39.6 million at September 30, 2005 and \$38.8 million at June 30, 2005, and are expected to continue to increase through November 2005, based on current production rates.

Other Risks and Uncertainties

The Company's ability to fund its operating plan depends upon the continued availability of borrowing under its domestic senior credit facility. The Company believes that it will be able to comply with the terms of its covenants under the domestic senior credit facility based on its forecasted operating plan. In the event of adverse operating results and/or violation of covenants under this facility, there can be no assurance that the Company would be able to obtain waivers or amendments on favorable terms, if at all. The Company's 2006 operating plan projects adequate liquidity throughout the year, with periods of reduced availability around the dates of the semi-annual interest payments due December 1 and June 1 related to PAHC's 13% Senior Secured Notes due 2007 and PAHC's 97/8% Senior Subordinated Notes due 2008. The Company is pursuing additional cost reduction activities, working capital improvement plans, and sales of non-strategic assets to ensure additional liquidity. The Company also has availability under foreign credit lines that would be available as needed. There can be no assurance the Company will be successful in any of the above-noted actions.

The use of antibiotics in medicated feed additives is a subject of legislative and regulatory interest. The issue of potential for increased bacterial resistance to certain antibiotics used in certain food-producing animals is the subject of discussions on a worldwide basis and, in certain instances, has led to government restrictions on the use of antibiotics in food-producing animals. The sale of feed additives containing antibiotics is a material portion of the Company's business. Should regulatory or other developments result in further restrictions on the sale of such products, it could have a material adverse impact on the Company's financial position, results of operations and cash flows.

The testing, manufacturing, and marketing of certain of the Company's products are subject to extensive regulation by numerous government authorities in the United States and other countries.

Table of Contents

The Company has significant assets located outside of the United States, and a significant portion of the Company's sales and earnings are attributable to operations conducted abroad.

The Company has assets located in Israel and a portion of its sales and earnings are attributable to operations conducted in Israel. The Company is affected by social, political and economic conditions affecting Israel, and any major hostilities involving Israel as well as the Middle East or curtailment of trade between Israel and its current trading partners, either as a result of hostilities or otherwise, could have a material adverse effect on the Company.

The Company's operations, properties and subsidiaries are subject to a wide variety of complex and stringent federal, state, local and foreign environmental laws and regulations, including those governing the use, storage, handling, generation, treatment, emission, release, discharge and disposal of certain materials and wastes, the remediation of contaminated soil and groundwater, the manufacture, sale and use of pesticides and the health and safety of employees. As such, the nature of the Company's current and former operations and those of its subsidiaries exposes the Company and its subsidiaries to the risk of claims with respect to such matters.

Summary Consolidated Results of Continuing Operations

	Three Months Ended September 30,	
	2005	2004
	(Thousands)	
Net sales	\$ 92,571	\$ 86,897
Gross profit	19,160	22,170
Selling, general and administrative	15,065	15,838
Operating income	4,095	6,332
Interest expense, net	6,501	5,812
Other expense (income), net	(673)	24
Provision (benefit) for income taxes	1,058	844
(Loss) from continuing operations	\$ (2,791)	\$ (348)

Comparison of Three Months Ended September 30, 2005 and 2004

Net Sales of \$92.6 million increased \$5.7 million, or 7%. Animal Health and Nutrition sales of \$72.2 million grew \$6.9 million, or 11%, due to volume increases and higher average selling prices. Specialty Chemical Group (comprised of the Industrial Chemicals and Distribution segments) sales of \$20.3 million decreased \$1.2 million due to lower unit volumes.

Gross Profit of \$19.2 million decreased \$3.0 million, to 20.7% of net sales. The Belgium Plant Transactions increased costs by \$3.5 million for the current quarter. Excluding this charge, Animal Health and Nutrition gross profit decreased slightly due to higher unit costs offset in part by higher average selling prices and unit volumes. The Specialty Chemical Group's gross profit increased over last year due to increased sales of higher margin products.

Selling, General and Administrative Expenses of \$15.1 million decreased \$0.8 million. Expenses in the operating segments decreased over the prior year due to lower research and development costs associated with registration trials, favorable foreign exchange rates and reduced severance costs. Corporate expenses decreased due to lower professional fees, reduced severance costs and costs associated with the Company's relocation last year.

Operating Income of \$4.1 million decreased \$2.2 million from last year. Operating income, excluding the Belgium Plant Transactions, increased by \$0.4 million in Animal Health and Nutrition due to lower selling, general and administrative expenses offset in part by lower gross profit. Specialty Chemical Group operating income improved \$0.5 million due to increased sales of higher margin products. Corporate expenses decreased by \$0.3 million and also contributed to the improvement.

Table of Contents

Interest Expense, Net of \$6.5 million increased \$0.7 million from last year, primarily due to higher borrowing levels associated with the issuance of additional Senior Secured Notes and increased amortization of deferred financing costs.

Other (Income) Expense, Net principally reflects foreign currency transaction net (gains) losses related to short-term inter-company balances and foreign currency translation (gains) losses.

Income Taxes of \$1.1 million were recorded on a consolidated pre-tax loss of \$1.7 million. The tax rate reflects income tax provisions in profitable foreign jurisdictions and for state income taxes. A provision for U.S. federal income taxes has not been recorded due to the utilization of net operating loss carryforwards. The Company has recorded valuation allowances related to substantially all deferred tax assets. The Company will continue to evaluate the likelihood of recoverability of these deferred tax assets based upon actual and expected operating performance.

Operating Segments

The Animal Health and Nutrition segment manufactures and markets MFAs and NFAs to the poultry, swine and cattle markets, and includes the operations of the Phibro Animal Health business unit, Prince AgriProducts, Koffolk (1949) Ltd. and Planalquimica. The Industrial Chemicals segment, through its Phibro-Tech subsidiary, manufactures and markets specialty chemicals for use in the pressure treated wood and chemical industries and also includes contract manufacturing of crop protection chemicals. The Distribution segment markets a variety of specialty chemicals, and includes PhibroChem and Ferro operations.

	Three Months Ended September 30,	
	2005	2004
	(Thousands)	
Net Sales		
Animal Health & Nutrition	\$ 72,229	\$ 65,342
Industrial Chemicals	11,834	13,430
Distribution	8,508	8,125
	\$ 92,571	\$ 86,897

	Three Months Ended September 30,	
	2005	2004
	(Thousands)	
Operating Income		
Animal Health & Nutrition	\$ 4,571	\$ 7,625
Industrial Chemicals	1,289	1,191
Distribution	1,435	1,054
Corporate expenses and adjustments	(3,200)	(3,538)
	\$ 4,095	\$ 6,332

Operating Segments Comparison of Three Months Ended September 30, 2005 and 2004

Animal Health and Nutrition

Net Sales of \$72.2 million increased \$6.9 million, or 11%. MFA net sales increased by \$4.4 million. Revenues were higher primarily for antibiotics and anticoccidials but were offset in part by lower sales of antibacterials. The increase in MFA revenues was primarily due to higher unit volumes. NFA net sales increased by \$2.5 million principally due to higher average selling prices of trace mineral premixes and other feed ingredients.

Table of Contents

Operating Income of \$4.6 million decreased \$3.1 million from last year. Operating income, excluding costs relating to the Belgium Transactions of \$3.5 million, increased \$0.4 million due to higher average selling prices and unit volumes offset partially by higher unit costs, and by lower selling, general and administrative expenses.

Specialty Chemicals

Industrial Chemicals net sales of \$11.8 million decreased \$1.6 million, or 12%. Sales of copper-related products to the wood treatment markets were below last year, but were partially offset by higher sales of other specialty copper products arising from capacity expansion. Revenues for contract manufacturing decreased due to lower unit volumes offset in part by higher average selling prices. Operating income of \$1.3 million improved by \$0.1 million from last year due to higher average selling prices and lower plant spending offset in part by lower unit volumes.

Distribution net sales of \$8.5 million increased \$0.4 million, or 5%. Higher domestic unit volumes and higher average selling prices were offset in part by lower sales volumes in Europe. Distribution operating income of \$1.4 million improved by \$0.4 million from last year due to increased sales of higher margin products.

Discontinued Operations

The Company divested Wychem Limited (U.K.) (Wychem) during 2005. This business has been classified as a discontinued operation. Operating results of Wychem were:

	Three Months ended September 30, 2004	
Net Sales	\$	1,378
Operating Income	\$	287
Provision for income taxes		80
Income from discontinued operations , net of income taxes	\$	207
Depreciation and Amortization	\$	100

Liquidity and Capital Resources

Net Cash Provided by Operating Activities. Cash provided by operations for the three months ended September 30, 2005 and 2004 was \$2.9 million and \$2.4 million, respectively. The Company continues to increase inventory levels of virginiamycin to enhance future supply flexibility and reduce cost as part of the planned exit of the Belgium Plant. Total inventories increased by \$1.6 million in the current quarter, due in part to a \$0.8 million increase in virginiamycin inventories.

Net Cash (Used) by Investing Activities. Net cash (used) by investing activities for the three months ended September 30, 2005 and 2004 was (\$1.7) million for each period. Capital expenditures of \$2.4 million and \$1.7 million for 2005 and 2004, respectively, were for new product capacity, for maintaining the Company's existing asset base and for environmental, health and safety projects. Sales of assets, primarily excess land related to the Belgium plant transactions, provided funds of \$0.7 million in 2005.

Net Cash (Used) by Financing Activities. Net cash (used) by financing activities for the three months ended September 30, 2005 and 2004 was (\$4.2) million and (\$0.4) million, respectively. Proceeds from long-term debt reflect the borrowings of Koffolk Israel. The decrease in short-term debt is due to the reduction of the senior credit facility primarily funded from operating activities. Payments of long-term debt reflect the repayments of Koffolk Israel borrowings.

Working Capital and Capital Expenditures. Working capital as of September 30, 2005 was \$79.5 million compared to \$78.8 million at June 30, 2005, an increase of \$0.7 million. The increase in working capital

Table of Contents

for the current quarter primarily was due to higher inventory levels and reduced short-term debt levels offset in part by lower cash balances.

The Company anticipates spending approximately \$19.4 million for capital expenditures in 2006, primarily for expansion of virginiamycin production capacity at the Brazil facility and to cover the Company's asset replacement needs, to improve processes, and for environmental and regulatory compliance, subject to the availability of funds.

Liquidity. At September 30, 2005 the amount of credit extended under the Company's domestic senior credit facility totaled \$4.3 million under the working capital facility and \$10.7 million under the letter of credit facility, and the Company had \$13.2 million available under the working capital facility. In addition, certain of the Company's foreign subsidiaries also had availability totaling \$7.9 million under their respective loan agreements.

On October 28, 2005, PAHC amended its domestic senior credit facility to: (i) amend the EBITDA definition to exclude charges and expenses related to the sale of the Belgium Plant in an aggregate amount not to exceed \$33.2 million for purposes of calculating a certain financial covenant; (ii) establish the Minimum Domestic EBITDA for the 12 month periods ended July 31, 2005 through June 30, 2006 at \$17.5 million for purposes of calculating a certain financial covenant; (iii) establish the Consolidated Minimum EBITDA for the twelve month periods ended July 31, 2005 through June 30, 2006 at \$32.0 million for purposes of calculating a certain financial covenant; and (iv) amend the maximum aggregate amount of borrowing available under the working capital and letter of credit facilities from \$32.5 million to \$35.0 million. The amount of aggregate borrowings available under the working capital facility remained unchanged at \$17.5 million.

As of September 30, 2005, PAHC was in compliance with the financial covenants of its domestic senior credit facility, as amended. The domestic senior credit facility requires, among other things, the maintenance of certain levels of trailing consolidated and domestic EBITDA (earnings before interest, taxes, depreciation and amortization) calculated on a monthly basis, and an acceleration clause should an event of default (as defined in the agreement) occur. In addition, there are certain restrictions on additional borrowings, additional liens on PAHC's assets, guarantees, dividend payments, redemption or purchase of PAHC's stock, sale of subsidiaries' stock, disposition of assets, investments, and mergers and acquisitions.

The domestic senior credit facility contains a lock-box requirement and a material adverse change clause should an event of default (as defined in the agreement) occur. Accordingly, the amounts outstanding have been classified as short-term and are included in loans payable to banks in the condensed consolidated balance sheet.

The Company's ability to fund its operating plan depends upon the continued availability of borrowing under its domestic senior credit facility. The Company believes that it will be able to comply with the terms of its covenants under the domestic senior credit facility based on its forecasted operating plan. In the event of adverse operating results and/or violation of covenants under this facility, there can be no assurance that the Company would be able to obtain waivers or amendments on favorable terms, if at all. The Company's 2006 operating plan projects adequate liquidity throughout the year, with periods of reduced availability around the dates of the semi-annual interest payments due December 1 and June 1 related to PAHC's 13% Senior Secured Notes due 2007 and PAHC's 97/8% Senior Subordinated Notes due 2008. The Company is pursuing additional cost reduction activities, working capital improvement plans, and sales of non-strategic assets to ensure additional liquidity. The Company also has availability under foreign credit lines that would be available as needed. There can be no assurance the Company will be successful in any of the above-noted actions.

Table of Contents

The Company's contractual obligations (in millions) at September 30, 2005 mature as follows:

	Years				Total
	Within 1	Over 1 to 3	Over 3 to 5	Over 5	
	(Dollars in millions)				
Loans payable to banks	\$ 4.3	\$	\$	\$	\$ 4.3
Long-term debt (including current portion)	1.0	176.4			177.4
Interest payments	22.1	36.4			58.5
Lease commitments	1.5	2.6	1.8	1.5	7.4
Acquisition of rights	0.4	0.6	0.1		1.1
Total contractual obligations	\$ 29.3	\$ 216.0	\$ 1.9	\$ 1.5	\$ 248.7

A significant portion of the Company's debt becomes due in December, 2007 and June 2008. The Company anticipates that it will refinance these obligations prior to maturity.

Critical Accounting Policies

Critical accounting policies are those that require application of management's most difficult, subjective or complex judgments, often as a result of the need to make estimates about the effect of matters that are inherently uncertain and may change in subsequent periods.

Not all of these significant accounting policies require management to make difficult, subjective or complex judgments or estimates. However, management of the Company is required to make certain estimates and assumptions during the preparation of consolidated financial statements in accordance with accounting principles generally accepted in the United States of America. These estimates and assumptions impact the reported amount of assets and liabilities and disclosures of contingent assets and liabilities as of the date of the consolidated financial statements. Estimates and assumptions are reviewed periodically and the effects of revisions are reflected in the period they are determined to be necessary. Actual results could differ from those estimates. The accounting policies and related risk described in our Annual Report on Form 10-K for the year ended June 30, 2005 are those that depend most heavily on these judgments and estimates. As of September 30, 2005 there have been no material changes to any of the critical accounting policies contained therein.

New Accounting Pronouncements

The Financial Accounting Standards Board has released new and revised standards. These standards will be adopted by the Company during 2006 and 2007 and are discussed in the notes to condensed consolidated financial statements included in this Report.

Quantitative and Qualitative Disclosure About Market Risk

In the normal course of operations, the Company is exposed to market risks arising from adverse changes in interest rates, foreign currency exchange rates, and commodity prices. As a result, future earnings, cash flows and fair values of assets and liabilities are subject to uncertainty. The Company uses, from time to time, foreign currency forward contracts as a means of hedging exposure to foreign currency risks. The Company also utilizes, on a limited basis, certain commodity derivatives, primarily on copper used in its manufacturing processes, to hedge the cost of its anticipated purchase requirements. The Company does not utilize derivative instruments for trading purposes. The Company does not hedge its exposure to market risks in a manner that completely eliminates the effects of changing market conditions on earnings, cash flows and fair values. The Company monitors the financial stability and credit standing of its major counterparties.

For financial market risks related to changes in interest rates, foreign currency exchange rates and commodity prices, reference is made to Part II, Item 7A, Quantitative and Qualitative Disclosure about Market Risk, in our annual report on Form 10-K for the fiscal year ended June 30, 2005 and to Notes 2 and 19 to our Consolidated Financial Statements included therein.

Table of Contents

Certain Factors Affecting Future Operating Results

Forward-Looking Statements

This Report on Form 10-Q contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Statements that are not historical facts, including statements about our beliefs and expectations, are forward-looking statements. Forward-looking statements include statements preceded by, followed by or that include the words may, could, would, should, believe, expect, anticipate, plan, estimate, target, project, intend, or similar expressions. They include, among others, statements regarding our expected business outlook, anticipated financial and operating results, our business strategy and means to implement the strategy, our objectives, the amount and timing of capital expenditures, the likelihood of our success in expanding our business, financing plans, budgets, working capital needs and sources of liquidity.

Forward-looking statements are only predictions and are not guarantees of performance. These statements are based on our management's beliefs and assumptions, which in turn are based on currently available information. Important assumptions relating to the forward-looking statements include, among others, assumptions regarding demand for our products, the expansion of product offerings geographically or through new applications, the timing and cost of planned capital expenditures, competitive conditions and general economic conditions. These assumptions could prove inaccurate. Forward-looking statements also involve risks and uncertainties, which could cause actual results that differ materially from those contained in any forward-looking statement. Many of these factors are beyond our ability to control or predict. Such factors include, but are not limited to, the following:

- our substantial leverage and potential inability to service our debt
- our dependence on distributions from our subsidiaries
- risks associated with our international operations and significant foreign assets
- our dependence on our Israeli operations
- competition in each of our markets
- potential environmental liability
- potential legislation affecting the use of medicated feed additives
- extensive regulation by numerous government authorities in the United States and other countries
- our reliance on the continued operation and sufficiency of our manufacturing facilities, including the transition of virginiamycin production from our Belgium to our Brazil facility.
- our reliance upon unpatented trade secrets
- the risks of legal proceedings and general litigation expenses
- potential operating hazards and uninsured risks
- the risk of work stoppages
- our dependence on key personnel

See also the discussion under Risks, Uncertainties and Liquidity in Note 1 of our Condensed Consolidated Financial Statements included in this Report.

In addition, the issue of the potential for increased bacterial resistance to certain antibiotics used in certain food producing animals is the subject of discussions on a worldwide basis and, in certain instances, has led to government restrictions on the use of antibiotics in these food producing animals. The sale of feed additives containing antibiotics is a material portion of our business. Should regulatory or other developments result in further restrictions on the sale of such products, it could have a material adverse impact on our financial position, results of operations and cash flows.

Table of Contents

We believe the forward-looking statements in this Report are reasonable; however, no undue reliance should be placed on any forward-looking statements, as they are based on current expectations. Further, forward-looking statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

Item 3. *Quantitative and Qualitative Disclosures about Market Risk*

Information regarding quantitative and qualitative disclosures about market risk is set forth in Item 2 of this Form 10-Q.

Item 4. *Controls and Procedures*

(a) Based upon an evaluation, under the supervision and with the participation of our Principal Executive Officers and our Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures, they have concluded that, as of the end of the period covered by this Report, our disclosure controls and procedures, as defined in Rule 15d-15(e) of the Securities Exchange Act of 1934, as amended, are effective.

(b) As of the end of the period covered by this Report there have been no changes in our internal controls that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

It should be noted that any system of internal controls, however well designed and operated, can provide only reasonable, but not absolute, assurance that the objectives of the system are met. In addition, the design of any control system is based in part upon certain assumptions about the likelihood of future events. Because of these and other inherent limitations of control systems, there can be no assurance that any design will succeed in achieving its stated goals under all potential conditions, regardless of how remote.

Table of Contents

PART II OTHER INFORMATION

Item 5. Other Information

None

Item 6. Exhibits

Exhibit No.	Description
10.27.5	Amendment Number Five dated February 9, 2005 to Loan and Security Agreement, dated October 21, 2003, by and among, the lenders identified on the signature pages thereto, Wells Fargo Foothill, Inc., and Registrant, and each of Registrant's Subsidiaries identified on the signature pages thereto.
10.27.6	Amendment Number Six dated October 28, 2005 to Loan and Security Agreement dated October 21, 2003, by and among, the lenders identified on the signature pages thereto, Wells Fargo Foothill, Inc., and Registrant, and each of Registrant's Subsidiaries identified on the signature pages thereto.
31.1	Certification of Gerald K. Carlson, Chief Executive Officer required by Rule 15d-14(a) of the Act.
31.2	Certification of Jack C. Bendheim, Chairman of the Board required by Rule 15d-14(a) of the Act.
31.3	Certification of Richard G. Johnson, Chief Financial Officer required by Rule 15d-14(a) of the Act.
32	Section 1350 Certifications of Phibro Animal Health Corporation.

Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PHIBRO ANIMAL HEALTH CORPORATION
By: /s/ JACK C. BENDHEIM

**Jack C. Bendheim
Chairman of the Board**

Date: November 14, 2005

By: /s/ GERALD K. CARLSON

**Gerald K. Carlson
Chief Executive Officer**

Date: November 14, 2005

By: /s/ RICHARD G. JOHNSON

**Richard G. Johnson
Chief Financial Officer
(Principal Financial Officer and
Principal Accounting Officer)**

Date: November 14, 2005

Table of Contents

EXHIBIT INDEX

Exhibit No.	Description
10.27.5	Amendment Number Five dated February 9, 2005 to Loan and Security Agreement, dated October 21, 2003, by and among, the lenders identified on the signature pages thereto, Wells Fargo Foothill, Inc., and Registrant, and each of Registrant's Subsidiaries identified on the signature pages thereto.
10.27.6	Amendment Number Six dated October 28, 2005 to Loan and Security Agreement dated October 21, 2003, by and among, the lenders identified on the signature pages thereto, Wells Fargo Foothill, Inc., and Registrant, and each of Registrant's Subsidiaries identified on the signature pages thereto.
31.1	Certification of Gerald K. Carlson, Chief Executive Officer required by Rule 15d-14(a) of the Act.
31.2	Certification of Jack C. Bendheim, Chairman of the Board required by Rule 15d-14(a) of the Act.
31.3	Certification of Richard G. Johnson, Chief Financial Officer required by Rule 15d-14(a) of the Act.
32	Section 1350 Certifications of Phibro Animal Health Corporation.