DR REDDYS LABORATORIES LTD Form 6-K

September 19, 2007

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549 Form 6-K

REPORT OF FOREIGN PRIVATE ISSUER PURSUANT TO RULE 13A-16 OR 15D-16 UNDER THE SECURITIES EXCHANGE ACT OF 1934

For the Three Months Ended December 31, 2006

Commission File Number 1-15182

DR. REDDY S LABORATORIES LIMITED

(Translation of registrant s name into English)

7-1-27, Ameerpet

Hyderabad, Andhra Pradesh 500 016, India +91-40-23731946

(Address of principal executive office)

Indicate by check mark whether the registrant files or will file annual reports under cover of Form 20-F or Form 40-F.
Form 20-F b Form 40-F o
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T
Rule 101(b)(1):
Note: Regulation S-T Rule 101(b)(1) only permits the submission in paper of a Form 6-K if submitted solely to
provide an attached annual report to security holders.
Indicate by check mark if the registrant is submitting the Form 6-K in paper as permitted by Regulation S-T
Rule 101(b)(7):
Note: Regulation S-T Rule 101(b)(7) only permits the submission in paper of a Form 6-K if submitted to furnish a
report or other document that the registrant foreign private issuer must furnish and make public under the laws of the
jurisdiction in which the registrant is incorporated, domiciled or legally organized (the registrant s home country), o
under the rules of the home country exchange on which the registrant s securities are traded, as long as the report or
other document is not a press release, is not required to be and has not been distributed to the registrant s security
holders, and, if discussing a material event, has already been the subject of a Form 6-K submission or other
Commission filing on EDGAR.
Indicate by check mark whether by furnishing the information contained in this Form, the registrant is also thereby
furnishing the information to the Commission pursuant to Rule 12g3-2(b) under the Securities Exchange Act of 1934.
Yes o No þ
If Yes is marked, indicate below the file number assigned to registrant in connection with Rule 12g3-2(b):
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Currency of Presentation and Certain Defined Terms

In this Quarterly Report, references to \$ or dollars or U.S.\$ or U.S. dollars are to the legal currency of the United States and references to Rs. or rupees or Indian rupees are to the legal currency of India. Our financial statements are presented in Indian rupees and are prepared in accordance with United States Generally Accepted Accounting Principles (U.S. GAAP). Convenience translation into U.S. dollars with respect to the unaudited interim consolidated financial statements is also presented. References to a particular fiscal year are to our fiscal year ended March 31 of such year. References to ADS are to our American Depositary Shares, to the FASB are to the Financial Accounting Standards Board, to SFAS are to the Statements of Financial Accounting Standards, to SAB are to Staff Accounting Bulletin and to the EITF are to the Emerging Issues Task Force.

References to U.S. or United States are to the United States of America, its territories and its possessions.

References to India are to the Republic of India. All references to we, us, our, DRL, Dr. Reddy s or the Co mean Dr. Reddy s Laboratories Limited and its subsidiaries. Dr. Reddy s is a registered trademark of Dr. Reddy s Laboratories Limited in India. Other trademarks or trade names used in this Quarterly Report are trademarks registered in the name of Dr. Reddy s Laboratories Limited or are pending before the respective trademark registries.

Except as otherwise stated in this report, all translations from Indian rupees to U.S. dollars are based on the noon buying rate in the City of New York on December 31, 2006 for cable transfers in Indian rupees as certified for customs purposes by the Federal Reserve Bank of New York, which was Rs.44.11 per U.S.\$1.00. No representation is made that the Indian rupee amounts have been, could have been or could be converted into United States dollars at such a rate or any other rate. Any discrepancies in any table between totals and sums of the amounts listed are due to rounding.

Information contained in our website, www.drreddys.com, is not part of this quarterly report and no portion of such information is incorporated herein.

Forward-Looking and Cautionary Statement

IN ADDITION TO HISTORICAL INFORMATION, THIS QUARTERLY REPORT CONTAINS CERTAIN FORWARD-LOOKING STATEMENTS WITHIN THE MEANING OF SECTION 27A OF THE SECURITIES ACT OF 1933, AS AMENDED AND SECTION 21E OF THE SECURITIES EXCHANGE ACT OF 1934, AS AMENDED. THE FORWARD-LOOKING STATEMENTS CONTAINED HEREIN ARE SUBJECT TO CERTAIN RISKS AND UNCERTAINTIES THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE REFLECTED IN THE FORWARD-LOOKING STATEMENTS. FACTORS THAT MIGHT CAUSE SUCH A DIFFERENCE INCLUDE, BUT ARE NOT LIMITED TO, THOSE DISCUSSED IN THE SECTION ENTITLED OPERATING AND FINANCIAL REVIEW AND ELSEWHERE IN THIS REPORT. READERS ARE CAUTIONED NOT TO PLACE UNDUE RELIANCE ON THESE FORWARD-LOOKING STATEMENTS, WHICH REFLECT OUR ANALYSIS ONLY AS OF THE DATE HEREOF. IN ADDITION, READERS SHOULD CAREFULLY REVIEW THE INFORMATION IN OUR PERIODIC REPORTS AND OTHER DOCUMENTS FILED AND/OR FURNISHED WITH THE SECURITIES AND EXCHANGE COMMISSION (SEC) FROM TIME TO TIME.

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DR. REDDY S LABORATORIES LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS (in thousands, except share and per share data)

	As of March								
		31,	December 31,						
		2006	2006						
				translation into					
					J.S.\$				
ASSETS					- 1.2.14				
Current assets:									
Cash and cash equivalents	Rs.	3,712,637	Rs. 16,598,897	U.S.\$	376,307				
Investment securities		14,703	15,119	,	343				
Restricted cash		1,606,245	607,214		13,766				
Accounts receivable, net of allowances		4,801,794	6,028,015		136,659				
Inventories		6,894,712	8,545,204		193,725				
Deferred income taxes and deferred charges		173,750	1,307,284		29,637				
Due from related parties		246,360	629,992		14,282				
Other current assets		2,639,818	3,225,825		73,131				
Other current assets		2,037,010	3,223,023		73,131				
Total current assets		20,090,019	36,957,550		837,850				
Property, plant and equipment, net		9,086,331	11,346,446		257,231				
Due from related parties		6,182	4,981		113				
Investment securities		1,090,202	1,127,276		25,556				
Goodwill		16,634,509	15,589,748		353,429				
Intangibles assets, net		17,034,555	21,234,874		481,407				
Restricted cash		4,468,840	21,234,074		401,407				
Other assets		357,431	604,098		13,695				
Other assets		337,431	004,070		13,073				
Total assets	Rs.	68,768,069	Rs. 86,864,973	U.S.\$	1,969,281				
LIABILITIES AND STOCKHOLDERS									
EQUITY									
Current liabilities:									
Borrowings from banks	Rs.	9,132,462	Rs. 7,854,065	U.S.\$	178,056				
Current portion of long-term debt	Tts.	925,761	4,675,059	Ο.Β.φ	105,986				
Trade accounts payable		3,639,217	5,648,860		128,063				
Due to related parties		151,678	57,777		1,310				
Accrued expenses		3,083,120	3,392,307		76,906				
Other current liabilities		1,812,623	2,349,428		53,263				
Other current machines		1,012,023	2,547,420		33,203				
Total current liabilities		18,744,861	23,977,496		543,584				
Long-term debt, excluding current portion		20,937,132	15,329,091		347,520				
Deferred income taxes		6,346,174	8,670,805		196,572				
Other liabilities		468,169	435,284		9,868				
		.00,107	.55,261		2,000				

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Rs.	46,496,336	Rs. 48,412,676	U.S.\$	1,097,544
Rs.	383,473 10,261,783 463,128 11,201,794 (4,882) (33,563)	Rs. 839,148 19,879,382 540,611 16,838,999 (4,882) 359,039	U.S.\$	19,024 450,677 12,256 381,750 (111) 8,140
	22,271,733	38,452,297		871,736
Rs.	68,768,069	Rs. 86,864,973	U.S.\$	1,969,281
	Rs.	Rs. 383,473 10,261,783 463,128 11,201,794 (4,882) (33,563) 22,271,733	Rs. 383,473 Rs. 839,148 10,261,783 19,879,382 463,128 540,611 11,201,794 16,838,999 (4,882) (4,882) (33,563) 359,039 22,271,733 38,452,297	Rs. 383,473 Rs. 839,148 U.S.\$ 10,261,783 19,879,382 463,128 540,611 11,201,794 16,838,999 (4,882) (4,882) (33,563) 359,039 22,271,733 38,452,297

See accompanying notes to the unaudited condensed consolidated financial statements.

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DR. REDDY S LABORATORIES LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS (in thousands, except share and per share data)

Nine months ended

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Three months ended

	Decem			December 31					
	2005	2006	2005	December 31, 2006	2006				
	2005	2000	2005	2000	Convenience translation into U.S.\$				
Revenues: Product sales, net of allowances for sales returns (includes excise duties of Rs.285,632, Rs.613,711, Rs.876,265 and Rs.1,907,633 for the three months ended December 31, 2005 and 2006 and nine months ended					U.S.\$				
December 31, 2005 and 2006 respectively) F License fees Service income	Rs. 5,898,101 4,050 24,199	Rs. 15,272,262 205 161,798	Rs. 17,245,738 47,339 42,308	Rs. 49,040,235 23,425 458,556	U.S.\$ 1,111,771 531 10,396				
Cost of revenues	5,926,350 2,910,472	15,434,265 8,690,472	17,335,385 8,380,783	49,522,216 28,401,201	1,122,698 643,872				
Gross profit Operating expenses, net: Selling, general and administrative	3,015,878	6,743,793	8,954,602	21,121,015	478,826				
expenses Research and development	2,022,668	3,604,109	5,736,769	10,617,714	240,710				
expenses, net	516,482	676,207	1,474,682	1,610,629	36,514				
Amortization expenses	85,944	330,085	257,966	1,120,280	25,397				
Foreign exchange loss Other operating	29,008	48,995	107,728	68,718	1,558				
(income)/expenses, net	(385,687)	(20,547)	(324,827)	(91,857)	(2,082)				
Total operating expenses, net	2,268,415	4,638,849	7,252,318	13,325,484	302,097				
Operating income	747,463	2,104,944	1,702,284	7,795,531	176,729				

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Equity in loss of affiliates Other	(9,192)	(11,993)	(39,539)	(48,723)	(1,105)
(expense)/income, net	177,393	(241,293)	521,527	(759,178)	(17,211)
Income before income taxes and minority					
interest Income taxes	915,664	1,851,658	2,184272	6,987,630	158,414
(expense)/benefit	(286,777)	27,314	(319,756)	(917,317)	(20,796)
Minority interest	(519)	435	756	4,389	100
,	,			,	
Net income	Rs. 628,368	Rs. 1,879,407	Rs. 1,865,272	Rs. 6,074,702	U.S.\$ 137,717
Earnings per equity					
share					
Basic	4.10	11.79	12.19	39.06	0.89
Diluted	4.09	11.73	12.17	38.89	0.88
Weighted average					
number of equity					
shares used in					
computing earnings					
per equity share					
Basic	153,077,898	159,471,547	153,073,826	155,504,468	155,504,468
Diluted	153,433,626	160,267,534	153,326,634	156,188,520	156,188,520
See acc	companying notes t	o the unaudited con	ndensed consolidat	ted financial statem	nents.
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DR. REDDY S LABORATORIES LIMITED AND SUBSIDIARIES <u>UNAUDITED CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME</u>

(in thousands, except share data)

Equity	⁷ Share	es						Equity Contr	by a					
No. of hares	An	nount]	dditional Paid In Capital	O Compi	mulated ther rehensiv é come	Comprehensive Income	No. of Shares	Am	nount	OI	quity ptions standing		Retained Carnings
3,037,898	Rs.	382,595	Rs.	10,089,152	Rs.	76,240		82,800	Rs.	(4,882)	Rs.	400,749	Rs.	10,009,305
40,000		100		14,471								(14,471)		
												123,191		
							Rs. 1,865,272							1,865,272
						(21,805)	(21,805)							
						13	13							
							Rs. 1,843,480							
3,077,898	Rs.	382,695	Rs.	10,103,623	Rs.	54,448		82,800	Rs.	(4,882)	Rs.	509,469	Rs.	11,438,209
	U.S.\$	8,514	U.S.S	\$ 224,775	U.S.\$	1,211			U.S.\$	5 (109)	U.S.\$	5 11,334	U.S.S	S 254,465
3,389,140	Rs.	383,473 383,789	Rs.	10,261,783 (383,789)		(33,563)		82,800	Rs.	(4,882)	Rs.	463,128	Rs.	11,201,794
,300,000		71,500		9,942,086										(437,497

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140,422 386 59,302 (44,440)136,729 (14,806)Rs. 6,074,702 6,074,702 363,098 363,098 29,504 29,504 Rs. 6,467,304 7,829,562 Rs. 839,148 Rs. 19,879,382 Rs. 359,039 82,800 Rs. (4,882) Rs. 540,611 Rs. 16,838,999 U.S.\$ 19,024 U.S.\$ 450,677 U.S.\$ 8,140 U.S.\$ (111) U.S.\$ 12,256 U.S.\$ 381,750

See accompanying notes to the unaudited condensed consolidated financial statements

DR. REDDY S LABORATORIES LIMITED AND SUBSIDIARIES UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (in thousands)

	Nine months ended December 31,					
	2005	2006	2006 Convenience translation into U.S.\$			
Cash flows from operating activities:	D 4067.070	D 6054500	YY G A 105 515			
Net income	Rs. 1,865,272	Rs. 6,074,702	U.S.\$ 137,717			
Adjustments to reconcile net income to net cash from						
operating activities:	210.756	(002.500)	(10.210)			
Deferred tax expense/(benefit)	319,756	(803,598)	(18,218)			
Gain on sale of available for sale securities, net	(14,510)	(869)	(20)			
Depreciation and amortization	1,097,448	2,180,591	49,435			
Profit on sale of property, plant and equipment, net	(324,831)	(65,831)	(1,492)			
Equity in loss of affiliates	39,539	48,723	1,105			
Unrealized exchange loss	234,282	470,686	10,671			
Stock based compensation	123,191	121,923	2,764			
Minority interest	(756)	(4,389)	(100)			
Changes in operating assets and liabilities:						
Accounts receivable	(883,096)	(1,302,079)	(29,519)			
Inventories	(887,411)	(1,650,386)	(37,415)			
Other assets	(774,700)	(1,373,881)	(31,147)			
Due to/from related parties, net	(120,418)	(476,337)	(10,799)			
Trade accounts payable	738,705	1,929,883	43,752			
Accrued expenses	149,347	265,569	6,021			
Other liabilities	(27,218)	1,053,339	23,880			
Net cash provided by operating activities	1,534,600	6,468,046	146,634			
Cash flows from investing activities:						
Restricted cash	27,684	5,467,871	123,960			
Expenditure on property, plant and equipment	(1,219,660)	(3,129,147)	(70,940)			
Proceeds from sale of property, plant and equipment	700,094	83,404	1,891			
Purchase of investment securities, net of proceeds from	, , , , , ,	52,151	-,-,-			
sale	51,715	(114,370)	(2,593)			
Expenditure on intangible assets	(120,482)	(257,815)	(5,845)			
Cash paid for acquisition, net of cash acquired	(2,564,043)	(237,013)	(5,015)			
para for acquirition, not or each acquired	(2,201,013)					
Net cash provided by/ (used in) investing activities	(3,124,692)	2,049,943	46,473			

Cash flows from financing activities: