

Edgar Filing: FOOTSTAR INC - Form 10-Q

FOOTSTAR INC
Form 10-Q
November 08, 2007

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 29, 2007
Commission File Number 1-11681

FOOTSTAR, INC.
(Exact name of registrant as specified in its charter)

DELAWARE
(State or other jurisdiction
of incorporation for organization)

22-3439443
(IRS Employer Identification No.)

933 MACARTHUR BLVD., MAHWAH, NEW JERSEY 07430
(Address of principal executive offices including zip code)

(201) 934-2000
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer" and "large accelerated filer" in Rule 12b-2 of the Exchange Act.

Large accelerated filer ☐ Accelerated filer ☒ Non-accelerated filer ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12, 13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. (The registrant did not distribute new securities under

Edgar Filing: FOOTSTAR INC - Form 10-Q

the plan confirmed by the court; there was no change to the holders of securities as a result of the registrant's reorganization.) Yes [X] No []

Number of shares outstanding of common stock, par value \$.01 per share, as of October 27, 2007: 21,125,193.

1

FOOTSTAR, INC. QUARTERLY REPORT ON FORM 10-Q TABLE OF CONTENTS

Part I FINANCIAL INFORMATION

Item 1. Financial Statements

Condensed Consolidated Statements of Operations - For the Three and Nine Months Ended September 29, 2007 (unaudited) and September 30, 2006 (unaudited).....	3
Condensed Consolidated Balance Sheets - As of September 29, 2007 (unaudited) and December 30, 2006.....	4
Condensed Consolidated Statement of Shareholders' Equity and Comprehensive Income for the Nine Months Ended September 29, 2007 (unaudited)	5
Condensed Consolidated Statements of Cash Flows - For the Nine Months Ended September 29, 2007 (unaudited) and September 30, 2006 (unaudited)	6
Notes to Condensed Consolidated Financial Statements.....	7

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	15
Item 3. Quantitative and Qualitative Disclosures about Market Risk	21
Item 4. Controls and Procedures	22

Part II. OTHER INFORMATION

Item 1. Legal Proceedings.....	22
Item 1A. Risk Factors.....	22
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.....	26
Item 6. Exhibits	27
SIGNATURES.....	27
31.1 Certification of President and Chief Executive Officer of the Company, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002....	28
31.2 Certification of Chief Financial Officer - Senior Vice President of the Company, pursuant to Section 302 of the Sarbanes-Oxley Act of 2002	39
32.1 Certification of President and Chief Executive Officer and Chief Financial Officer - Senior Vice President of the Company pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002	30

2

PART 1. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

FOOTSTAR, INC. AND SUBSIDIARY COMPANIES

Edgar Filing: FOOTSTAR INC - Form 10-Q

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS
FOR THE THREE AND NINE MONTHS ENDED SEPTEMBER 29, 2007 AND SEPTEMBER 30, 2006
(Unaudited)
(in millions, except per share amounts)

	Three Months Ended		Ni
	SEPTEMBER 29, 2007	September 30, 2006	SEPTEMBER 200
Net sales	\$147.8	\$153.6	\$455
Cost of sales	103.6	107.8	309
GROSS PROFIT	44.2	45.8	145
Store operating, selling, general and administrative expenses	37.0	38.1	112
Depreciation and amortization	2.0	2.0	6
Other income	--	--	(0)
Interest expense	0.3	0.5	0
Interest income	(0.2)	(1.2)	(2)
INCOME BEFORE REORGANIZATION ITEMS	5.1	6.4	28
Reorganization items	--	0.2	--
INCOME BEFORE INCOME TAXES AND DISCONTINUED OPERATIONS	5.1	6.2	28
Income tax provision	(0.2)	(0.1)	(1)
INCOME FROM CONTINUING OPERATIONS	4.9	6.1	27
(Loss) gain from discontinued operations, net of taxes	(0.8)	0.2	(0)
Gain from disposal of discontinued operations, net of taxes	--	--	--
NET INCOME	\$ 4.1	\$ 6.3	\$ 26
NET INCOME (LOSS) PER SHARE:			
Basic:			
Income from continuing operations	\$ 0.24	\$ 0.30	\$ 1.
(Loss) income from discontinued operations	(0.04)	0.01	(0.
Net income	\$ 0.20	\$ 0.31	\$ 1.
Diluted:			
Income from continuing operations	\$ 0.24	\$ 0.30	\$ 1.
(Loss) income from discontinued operations	(0.04)	0.01	(0.
Net income	\$ 0.20	\$ 0.31	\$ 1.
Average common shares outstanding:			
Basic	20.7	20.6	20
Diluted	21.0	20.7	21

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: FOOTSTAR INC - Form 10-Q

FOOTSTAR, INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED BALANCE SHEETS (in millions, except share amounts)

	SEPTEMBER 29, 2007 (UNAUDITED)	December 30, 2006
	-----	-----
ASSETS		
Current Assets:		
Cash and cash equivalents	\$ 15.7	\$101.3
Accounts receivable, net	9.4	10.6
Inventories	106.8	92.0
Prepaid expenses and other current assets	6.8	7.9
	-----	-----
Total current assets	138.7	211.8
Property and equipment, net	21.7	25.2
Intangible assets, net	4.2	6.7
Deferred charges and other assets	1.1	1.6
	-----	-----
Total assets	\$165.7	\$245.3
	=====	=====
LIABILITIES AND SHAREHOLDERS' EQUITY		
Liabilities not subject to compromise:		
Accounts payable	\$ 57.6	\$ 50.0
Accrued expenses	19.8	27.6
Income taxes payable	1.2	0.9
Liabilities of discontinued operations	1.5	2.3
Liabilities subject to compromise	0.5	1.2
	-----	-----
Total current liabilities	80.6	82.0
Other long-term liabilities	27.2	26.6
Amount due under Kmart Settlement	5.1	5.2
	-----	-----
Total liabilities	112.9	113.8
Shareholders' Equity:		
Common stock \$.01 par value: 100,000,000 shares authorized, 31,836,762 and 31,634,242 shares issued	0.3	0.3
Additional paid-in capital	328.7	343.7
Treasury stock: 10,711,569 shares at cost	(310.6)	(310.6)
Retained earnings	26.2	88.6
Accumulated other comprehensive income	8.2	9.5
	-----	-----
Total shareholders' equity	52.8	131.5
	-----	-----
Total liabilities and shareholders' equity	\$165.7	\$245.3
	=====	=====

See accompanying notes to condensed consolidated financial statements.

Edgar Filing: FOOTSTAR INC - Form 10-Q

COMPREHENSIVE INCOME FOR THE NINE MONTHS ENDED SEPTEMBER 29, 2007 (Unaudited) (in millions, except share amounts)

	Common stock		Treasury Stock		Add'l	Retained	Accumulated
	Shares	Amount	Shares	Amount	Paid-in Capital	Earnings	Other
BALANCE AS OF DECEMBER 30, 2006	31,634,242	\$0.3	10,711,569	\$ (310.6)	\$343.7	\$ 88.6	
Comprehensive income:							
Net income	--	--	--	--	--	26.4	
Amortization of prior service credit and actuarial gain attributable to post retirement benefit plan							
Total comprehensive income							
Special cash distribution	--	--	--	--	(16.0)	(88.8)	
Common stock incentive plans	202,520	--	--	--	1.0	--	
BALANCE AS OF SEPTEMBER 29, 2007 (UNAUDITED)	31,836,762	\$0.3	10,711,569	\$ (310.6)	\$328.7	\$ 26.2	

See accompanying notes to condensed consolidated financial statements.

FOOTSTAR, INC. AND SUBSIDIARY COMPANIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 29, 2007 AND SEPTEMBER 30, 2006 (Unaudited) (in millions)

	Nine Months Ended	
	SEPTEMBER 29, 2007	September 30, 2006
Net cash provided by (used in) operating activities	\$ 21.6	\$ (32.2)
Cash flows used in investing activities:		
Additions to property and equipment	(0.3)	(1.6)
Net cash used in investing activities	(0.3)	(1.6)
Cash flows used in financing activities:		
Special cash distribution paid	(104.8)	--
Payments on mortgage note	(0.8)	(0.8)
Net cash used in financing activities	(105.6)	(0.8)

Edgar Filing: FOOTSTAR INC - Form 10-Q

Cash flows from discontinued operations:		
Net cash used in operating activities of discontinued operations	(1.3)	(93.3)
Net decrease in cash and cash equivalents	(85.6)	(127.9)
Cash and cash equivalents, beginning of period	101.3	196.1
Cash and cash equivalents, end of period	\$ 15.7	\$ 68.2

See accompanying notes to condensed consolidated financial statements.

6

THE COMPANY

Footstar, Inc., ("Footstar", the "Company", "we", "us", or "our") is a holding company that operates its businesses through its subsidiaries. We are principally a retailer selling family footwear through licensed footwear departments and wholesale arrangements.

As further discussed in Note 6 "Relationship with Kmart" below, the Kmart licensed footwear departments account for substantially all of our sales and operating profits. Our agreement with Kmart expires at the end of 2008. Unless the Company identifies, develops and/or implements viable business alternatives to offset this business (and to date we have not identified, developed or implemented such viable business alternatives) we will almost certainly be forced to liquidate when our Kmart business ends.

1. EMERGENCE FROM BANKRUPTCY

Commencing March 2, 2004 ("Petition Date"), Footstar and most of its subsidiaries (collectively, the "Debtors") filed voluntary petitions for reorganization under Chapter 11 of Title 11 of the United States Code ("Bankruptcy Code" or "Chapter 11") in the United States Bankruptcy Court for the Southern District of New York in White Plains ("Court"). The Chapter 11 cases were jointly administered under the caption "In re: Footstar, Inc., et. al. Case No. 04-22350 (ASH)" (the "Chapter 11 Cases"). The Debtors operated their business and managed their properties as debtors-in-possession pursuant to Sections 1107(a) and 1108 of the Bankruptcy Code. As debtors-in-possession, we were authorized to continue to operate as an ongoing business but could not engage in transactions outside the ordinary course of business without the approval of the Court.

On July 2, 2005, the Company and Kmart Corporation ("Kmart") entered into an agreement (the "Kmart Settlement") with respect to the assumption of the Master Agreement with Kmart, effective July 1, 1995, as amended (the "Master Agreement"), which was effective as of January 2, 2005, and allowed us to continue operating the footwear departments in Kmart stores pursuant to an Amended and Restated Master Agreement (the "Amended Master Agreement"). See Note 6 "Relationship with Kmart".

On November 12, 2004, we filed a proposed joint plan of reorganization with the Court which was amended on October 28, 2005, and amended again on December 5, 2005 (the "Amended Plan"). On January 25, 2006, the Bankruptcy Court confirmed our Amended Plan. On February 7, 2006, we successfully emerged from bankruptcy and paid substantially all our creditors in full with interest. Pursuant to the

Edgar Filing: FOOTSTAR INC - Form 10-Q

guidance provided by the American Institute of Certified Public Accountants Statement of Position 90-7, "Financial Reporting by Entities in Reorganization Under the Bankruptcy Code" ("SOP 90-7"), the Company has not adopted fresh-start reporting because there was no change to the holders of existing voting shares and the reorganization value of the Company's assets was greater than its post petition liabilities and allowed claims.

2. BASIS OF PRESENTATION

Our condensed consolidated financial statements contained herein have been prepared in accordance with the provisions of SOP 90-7. Pursuant to SOP 90-7, our pre-petition liabilities that were subject to compromise are reported separately in the accompanying balance sheet as an estimate of the amount that will ultimately be allowed by the Court. SOP 90-7 also requires separate

7

reporting of certain expenses, realized gains and losses and provisions for losses related to the bankruptcy filing as reorganization items.

The accompanying condensed consolidated financial statements are unaudited but, in the opinion of management, contain all adjustments (which are of a normal recurring nature) necessary to present fairly the financial position, results of operations, shareholders' equity and cash flows for the periods presented. All significant intercompany accounts and transactions have been eliminated.

The accompanying unaudited condensed financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and note disclosures normally included in annual financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to those rules and regulations. The financial information set forth herein should be read in conjunction with the Notes to Consolidated Financial Statements contained in our Annual Report on Form 10-K for the period ended December 30, 2006 filed with the SEC.

The results of operations for the three and nine months ended September 29, 2007 are not necessarily indicative of results to be expected for the entire fiscal year ending December 29, 2007.

3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

As of September 29, 2007, there have been no material changes to any of our significant accounting policies, except that we adopted FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, an interpretation of FASB Statement No. 109, Accounting for Income Taxes ("FIN 48"), effective December 31, 2006. FIN 48 clarifies the accounting for uncertainty in income taxes recognized in financial statements and requires the impact of a tax position to be recognized in the financial statements if that position is more likely than not of being sustained by the taxing authority. As of September 29, 2007, the Company did not have any unrecognized tax benefits. We do not expect that the amount of unrecognized tax benefits will significantly increase or decrease within the next twelve months. The Company's policy is to recognize interest and penalties related to tax matters in income tax provision in the Condensed Consolidated Statements of Operations. The amount of interest and penalties for the nine months ended September 29, 2007 was insignificant. Tax years beginning in 2004 are generally subject to examination by taxing authorities, although net operating losses from all years are subject to examinations and adjustments for at least three years following the year in which the attributes are used.

Edgar Filing: FOOTSTAR INC - Form 10-Q

4. IMPACT OF RECENTLY ISSUED ACCOUNTING STANDARDS

In September 2006, the FASB issued Statement No. 157, Fair Value Measurements, which defines fair value, establishes a framework for measuring fair value under generally accepted accounting principles followed in the United States ("GAAP"), and expands disclosures about fair value measurements. FASB Statement No. 157 applies to other accounting pronouncements that require or permit fair value measurements. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007, and for interim periods within those fiscal years. We are currently evaluating the potential impact, if any, of the adoption of FASB Statement No. 157 on our consolidated financial position, results of operations and cash flows.

8

In February 2006, the FASB issued Statement No. 159, The Fair Value Option for Financial Assets and Liabilities Including an Amendment of FASB Statement No. 115, which allows companies to elect to measure many financial instruments and certain other items at fair value. The new guidance is effective for financial statements issued for fiscal years beginning after November 15, 2007. We are currently evaluating the potential impact, if any, of the adoption of FASB Statement No. 159 on our consolidated financial position, results of operations and cash flows.

5. DISCONTINUED OPERATIONS

The disposition of our Athletic Segment and certain operations within our Meldisco Segment in fiscal year 2004, have been accounted for as discontinued operations in accordance with FASB Statement No. 144, Accounting for the Impairment or Disposal of Long Lived Assets. Accordingly, we have reported our results of the discontinued operations as a separate component of operations. In addition, we applied the provisions of FASB Statement No. 144 to the stores closed by Kmart during the first nine months of fiscal 2007 and fiscal 2006 and determined that these stores either did not meet the criteria to be accounted for as discontinued operations or were not considered material to our consolidated results of operations.

The Company received notification that its potential obligations with respect to an environmental remediation project has increased by \$0.8 million, net of taxes. The environmental remediation project relates to a landfill that has been designated as a superfund site which was used by one of the Company's former manufacturing facilities that was closed over 20 years ago. As such, the accounting for the additional obligation has been recorded in Discontinued Operations in the current period. The total potential obligation accrued as of September 29, 2007 was \$1.6 million and is included in other long term liabilities.

Net sales, operating income (loss), interest expense and gain (loss) from discontinued operations for the three and nine months ended September 29, 2007 and September 30, 2006 were as follows (in millions):

	Three Months Ended		
	SEPTEMBER 29, 2007	September 30, 2006	SEPTEMBER 29, 2006
Net sales	\$ --	\$ --	\$ --

Edgar Filing: FOOTSTAR INC - Form 10-Q

Operating (loss) income from discontinued operations	(0.8)	0.2	(0.8)
Interest expense	--	--	--
Provision for income taxes	--	--	--
	-----	-----	-----
(Loss) gain from discontinued operations	\$ (0.8)	\$0.2	\$ (0.8)
	=====	=====	=====

9

6. RELATIONSHIP WITH KMART

The business relationship with Kmart is extremely important to us. The Kmart licensed footwear departments account for substantially all of our sales and operating profit. The loss of this operation, a significant reduction in customer traffic in Kmart stores or the closing of a significant number of additional Kmart stores would have a material adverse effect on us.

We operated the footwear departments in 1,388 Kmart stores as of September 29, 2007.

The Amended Master Agreement governs our relationship with Kmart and expires at the end of 2008 at which time Kmart is obligated to purchase all our inventory relating to the footwear departments at Kmart (but not our brands) at book value, as defined. Unless the Company identifies, develops and/or implements viable business alternatives to offset this business (and to date we have not identified, developed or implemented such viable business alternatives) we will almost certainly be forced to liquidate when our Kmart business ends.

The Amended Master Agreement provides that we pay Kmart 14.625% of the gross sales of the footwear departments and a miscellaneous expense fee of \$23,500 each year per open store.

We and Kmart each have the right to terminate the Amended Master Agreement early if the gross sales of the footwear departments are less than \$550.0 million in any year, provided that this gross sales minimum will be reduced by \$0.4 million for each store that is closed or converted after August 25, 2005. Fifty-one stores have been closed or converted from August 25, 2005 through September 29, 2007. We also have the unilateral right to terminate the Amended Master Agreement if either (i) the number of Kmart stores is less than 900 or (ii) the gross sales of the footwear departments in any four consecutive quarters are less than \$450.0 million. Since August 2005, the gross sales of the footwear departments in any four consecutive quarters have ranged from \$618.1 million to \$650.7 million. In the event of any such termination, Kmart is obligated to purchase all of the inventory (including inventory that is on order but excluding inventory that is damaged, unsaleable, and seasonal inventory, as defined) for an amount equal to the book value of the inventory, as defined.

Pursuant to the Amended Master Agreement, Kmart must pay us the stipulated loss value (as set forth below) if it terminates our licenses to operate the footwear departments in up to 550 Kmart stores during the remaining term of the Amended Master Agreement by disposing of, closing or converting those stores. The number of stores it can dispose of, close or convert per year is capped at 85 in 2005, 150 in 2006 and 160 in each of 2007 and 2008, with any unused cap carried over to the following year. In 2005 and 2006, 90 stores were disposed of, closed or converted. In 2007, through September 29, 2007, four stores were disposed of, closed or converted. For each store that is disposed of, closed or converted, Kmart must purchase all of our in-store inventory (excluding inventory that is

Edgar Filing: FOOTSTAR INC - Form 10-Q

damaged, unsaleable and seasonal inventory, as defined) at book value, as defined. In addition, to the extent Kmart exceeds the annual cap or the 550 aggregate limit, Kmart must pay us a non-refundable stipulated loss value per store equal to \$40,000 for terminations occurring in 2007 and \$20,000 for terminations occurring in 2008. If the entire Amended Master Agreement is terminated in accordance with its terms Kmart is not obligated to make any stipulated loss value payments for such stores.

10

The Amended Master Agreement sets forth the parties' obligations with respect to staffing and advertising. Specifically, we must spend at least 10% of gross sales in the footwear departments on staffing costs, as defined, for the stores and we must schedule the staffing in each store at a minimum of 40 hours per week. In addition, Kmart is required to allocate at least 52 weekend newspaper advertising insert pages per year to our products.

Kmart has a claim against us in the amount of \$11,000 for each store that was an existing store on August 25, 2005, which is generally payable by us to Kmart at the time a store is disposed of, closed or converted to another retail format in accordance with the 550 store limitation described above. However, upon the expiration of the Amended Master Agreement or upon early termination of that agreement other than as a result of our breach, all such claims not yet due and payable will be waived for any remaining stores. If the Amended Master Agreement is terminated as a result of our breach, such claims for remaining stores will not be waived and will become immediately due and payable.

As set forth in the Amended Master Agreement, Kmart collects proceeds from the sale of our inventory and remits those sales proceeds to us on a weekly basis less any applicable fees outlined in the Amended Master Agreement. Such fees were \$29.0 million and \$29.4 million for the three months ended September 29, 2007 and September 30, 2006, respectively, and \$88.4 million and \$91.3 million for the nine months ended September 29, 2007 and September 30, 2006, respectively. As of September 29, 2007 and December 30, 2006, we had outstanding accounts receivable due from Kmart of \$7.4 million and \$7.9 million respectively, which were subsequently collected in October 2007 and January 2007, respectively.

7. LIABILITIES RELATED TO DISCONTINUED OPERATIONS

Liabilities related to discontinued operations not subject to compromise consisted of the following (in millions):

	SEPTEMBER 29, 2007	December 30, 2006
	-----	-----
LIABILITIES		
Accrued expenses	\$1.5	\$2.3
	----	----
	\$1.5	\$2.3
	=====	=====

8. LIABILITIES SUBJECT TO COMPROMISE

Liabilities subject to compromise represent our current estimate of the amount of the pre-petition claims that are subject to restructuring during our

Edgar Filing: FOOTSTAR INC - Form 10-Q

bankruptcy. Pursuant to Court orders, we were authorized to pay certain pre-petition operating liabilities incurred in the ordinary course of business and reject certain of our pre-petition obligations. We notified all known pre-petition creditors of the establishment of a bar date by which creditors must file a proof of claim, which bar date has now passed for all creditors. Differences between liability amounts recorded by us and claims timely filed by creditors have been substantially reconciled and paid upon our emergence on February 7, 2006. The Court will make a final determination of allowable claims on the remaining disputed amounts.

11

Liabilities subject to compromise consisted of the following (in millions):

	SEPTEMBER 29, 2007 -----	December 30, 2006 -----
Accrued expenses	\$0.5 ----	\$1.2 ----
Total	\$0.5(a) =====	\$1.2(a) =====

(a) Includes approximately \$0 and \$0.3 million of liabilities subject to compromise from discontinued operations as of September 29, 2007 and December 30, 2006, respectively.

9. REORGANIZATION ITEMS

Reorganization items, which consist of income and expenses that are related to our bankruptcy proceedings, were comprised of the following for the three and nine months ended September 29, 2007 and September 30, 2006 (in millions):

	Three Months Ended -----		Nine Months Ended -----	
	SEPTEMBER 29, 2007 -----	September 30, 2006 -----	SEPTEMBER 29, 2007 -----	September 30, 2006 -----
Professional fees	\$--	\$0.2	\$--	\$
Trustee fees	--	--	--	--
Gain on disposition of bankruptcy claims	--	--	--	(0)
Interest income	--	--	--	(0)
	---	---	---	---
Total	\$-- ===	\$0.2 =====	\$-- ===	\$ =====

10. EARNINGS PER SHARE

Basic EPS is computed by dividing net income available for common stockholders by the weighted average number of common shares outstanding for the period. Diluted EPS is computed by dividing net income available to common stockholders by the weighted average shares outstanding, after giving effect to the potential dilution that could occur if outstanding options or other contracts or

Edgar Filing: FOOTSTAR INC - Form 10-Q

obligations to issue common stock were exercised or converted.

The following table reflects average shares outstanding used to compute basic and diluted earnings (loss) per share (in millions):

	Three Months Ended		Nin
	SEPTEMBER 29, 2007	September 30, 2006	SEPTEMBER 29,
Average shares outstanding	20.6	20.5	20.6
Average contingently issuable shares (1)	0.1	0.1	0.1
Average shares outstanding - basic	20.7	20.6	20.7
	----	----	----
Average shares outstanding - diluted (2)	21.0	20.7	21.0
	====	====	====

(1) Represents shares earned under our stock incentive plans

(2) The computation of diluted EPS does not assume conversion, exercise or issuance of shares that would have an anti-dilutive effect on EPS. Shares that could potentially dilute EPS in the future, but which were not included in the calculation of diluted EPS because to do so would have been anti-dilutive, totaled 492,715 shares for the three and nine months ended September 29, 2007 and 557,085 shares for the three and nine months ended September 30, 2006.

12

11. INCOME TAXES

The effective tax rate for the three and nine months ended September 29, 2007 was lower than the expected rate and the applicable U.S. statutory rate because the Company is utilizing net operating losses available to reduce the annual provision. The 2007 income tax provision relates to the estimated income tax obligation of our stores located in Puerto Rico, Guam and the Virgin Islands, which do not have net operating losses available to offset current income. Also included in the income tax provision for the three and nine months ended September 29, 2007 is a provision for alternative minimum tax. The 2006 income tax provision relates to the estimated income tax obligation of our stores located in Puerto Rico, Guam and the Virgin Islands.

As of September 29, 2007, all of the Company's deferred tax assets, net of deferred tax liabilities, continue to be subject to a full valuation allowance, including the net operating losses available to offset future taxable income.

12. COMMITMENTS AND CONTINGENCIES

Kmart Relationship

The Amended Master Agreement expires at the end of December 2008. Unless the Company identifies, develops and/or implements viable business alternatives to offset this business (and to date we have not identified, developed or implemented such viable business alternatives) we will almost certainly be forced to liquidate when our Kmart business ends. In addition, should we fail to meet the minimum sales tests, staffing requirements or other provisions provided

Edgar Filing: FOOTSTAR INC - Form 10-Q

in the Amended Master Agreement, after the expiration of applicable cure periods, termination of our business could occur prior to December 2008. Kmart had been in communication with us concerning its view that we have not been in compliance with our obligation to schedule a minimum of 40 hours per week in each store. We have provided Kmart with information on this issue which we believe demonstrates we are in material compliance with our scheduling requirements. We will continue to monitor and provide information to Kmart that shows our compliance with these requirements.

Litigation Matters

On or about March 3, 2005, a first amended complaint was filed against us in the U.S. District Court for the District of Oregon, captioned Adidas America, Inc. and Adidas -Salomon AG v. Kmart Corporation and Footstar, Inc. The first amended complaint and subsequent amendments, seek injunctive relief and unspecified monetary damages for alleged trademark infringement, trademark dilution, unfair competition, deceptive trade practices and breach of contract arising out of our use of four stripes as a design element on footwear which Adidas claims infringes on its registered three stripe trademark. While it is not possible to predict the outcome of the litigation, we believe that we have meritorious defenses which we have asserted in the pleadings filed in the Oregon proceedings and in our bankruptcy proceedings. At each balance sheet date, or more frequently as conditions warrant, the Company reviews the status of this claim, as well as its potential insurance coverage for such claim with due consideration given to potentially applicable deductibles and reservations of rights under its insurance policies. While the ultimate outcome of any litigation cannot be predicted, management believes that adequate provision has been made with respect to such claim and does not believe that an amount of loss in excess of recorded amounts is reasonably possible.

13

Based on the information presently available and the availability of insurance, the Company does not expect that the outcome of such claim will have a material adverse effect on the Company's financial condition, results of operations or liquidity. There can be no assurance, however, that future events will not require the Company to increase the amount it has accrued for this matter.

We are involved in various other claims and legal actions arising in the ordinary course of business. We do not believe that any of them will have a material adverse effect on our financial position.

FMI Agreement

FMI International LLC ("FMI"), a logistics provider, is obligated to provide us with warehousing and distribution services through June 30, 2012 under a receiving, warehousing and distribution services agreement, as amended (the "FMI Agreement"). Pursuant to the FMI Agreement, FMI is the Company's exclusive provider of receiving, warehousing and physical distribution services for (a) imported product where the Company or its subsidiaries are the importer of record or (b) landed or domestic shipments controlled within the Company's supply chain. In 2006, we were obligated to pay FMI a minimum of \$15.1 million. Commencing with calendar year 2007, there were originally no specified minimum payments due under the FMI Agreement. Payments to FMI in 2007, and subsequent years, were to be based on transactional pricing. With respect to each calendar year commencing with 2007 through the end of the term of the FMI Agreement, the Company was originally obligated to provide FMI with an estimated total unit volume, if any, prior to the start of such year. In order to resolve disagreements regarding the application of transactional pricing under the FMI

Edgar Filing: FOOTSTAR INC - Form 10-Q

Agreement, on June 25, 2007 the Company and FMI entered into the Third Amendment to the FMI Agreement (the "Third Amendment"), which among other things, provides for an aggregate minimum revenue commitment equal to \$17,750,000 for the two-year period of 2007 and 2008 payable \$10,400,000 in 2007 and \$7,350,000 in 2008 and clarifies the pricing schedule contained in the FMI Agreement. The Company will recognize the expense over a straight line basis through December 2008. The provisions of the Third Amendment apply commencing with the first day of the Company's 2007 fiscal year.

13. SPECIAL CASH DISTRIBUTION

On March 27, 2007, the Company announced that its Board of Directors declared a special cash distribution to shareholders in the amount of \$5.00 per common share. The Company recorded this distribution effective the date the declaration was made by the Board of Directors. As such, the Company recorded a special cash distribution which reduced retained earnings by the amount available on the date of declaration (\$88.8 million) and reduced additional paid-in capital for the amount in excess of retained earnings (\$16.0 million). The special cash distribution was paid on April 30, 2007.

14. DEBT

The Company maintains a \$100 million senior-secured revolving credit facility (the "Credit Facility") (containing a sub-limit for issuance of letters of credit). The amount the Company may borrow under the Credit Facility is determined by a borrowing base formula, based upon eligible inventory and accounts receivable, and other terms of the facility. Revolving loans under the Credit Facility bear interest, at the Company's option, either at the prime rate plus a variable margin of

14

0.0% to 0.5% or the London Interbank Offered Rate ("LIBOR") plus a variable margin of 1.75% to 2.50%. The variable margin is based upon quarterly excess availability levels specified in the Credit Facility. A quarterly fee of 0.3% per annum is payable to the lenders on the unused balance. The Credit Facility has a maturity date of the earlier of November 30, 2008 or thirty days prior to the termination of the Amended Master Agreement.

As of September 29, 2007, the Company had no loans outstanding, standby letters of credit totaling \$8.1 million and \$57.3 million available for additional borrowings under the Credit Facility. The Company paid a special distribution to shareholders on April 30, 2007 which temporarily depleted the Company's cash balances and caused the Company to incur loans under its Credit Facility, which have since been repaid.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

FORWARD-LOOKING STATEMENTS

This report contains forward-looking information within the meaning of The Private Securities Litigation Reform Act of 1995. These statements may be identified by the use of words such as "anticipate," "estimates," "should," "expect," "guidance," "project," "intend," "plan," "believe" and other words and terms of similar meaning, in connection with any discussion of our financial statements, business, results of operations, liquidity and future operating or financial performance. Factors that could affect our forward-looking statements include, among other things:

Edgar Filing: FOOTSTAR INC - Form 10-Q

- if the Company identifies, develops and/or implements viable business alternatives (which it has not developed to date) to replace the loss of its Kmart business at the end of December 2008;
- whether the Company will be able to continue to operate the footwear departments in Kmart stores through December 2008;
- impact of the declaration and payment of the \$5.00 per share special distribution on April 30, 2007 on our future cash requirements and liquidity needs, both for our expected operations as well as other future needs, contingencies, obligations or operating plans;
- the effect on the Company should Kmart significantly reduce the number of or eliminate Kmart footwear departments, between now and December 31, 2008;
- the Company's ability to obtain and maintain adequate terms with vendors and service providers;
- the ability to maintain contracts that are critical to the Company's operations;
- the Company's ability to successfully implement and maintain internal controls and procedures that ensure timely, effective and accurate financial reporting;
- the Company's ability to reduce overhead costs commensurate with any decline in sales;
- any adverse developments in existing commercial disputes or legal proceedings;
- the Company's ability to manage and plan for the disposal of, closing or conversion of Kmart stores;
- intense competition in the markets in which the Company competes; and
- retention of employees.

15

The Company's operation of the footwear departments in Kmart stores accounts for substantially all of the Company's net sales and profits. The Company's agreement with Kmart provides for the termination of this business by no later than the end of December 2008 and permits earlier termination, after the expiration of applicable cure periods, if we fail to meet the minimum sales tests, staffing obligations or other provisions of such agreement. Kmart has been in communication with us concerning its view that we have not been in compliance with our obligation to schedule a minimum of 40 hours per week in each store. We have continued to provide Kmart with specific information on this issue which we believe demonstrates we are in material compliance with our scheduling requirements. We plan to continue to provide information to Kmart concerning this issue and to monitor this matter.

In addition, unless the Company identifies, develops and/or implements viable business alternatives to offset this business (and to date we have not identified, developed or implemented such viable business alternatives) we will almost certainly be forced to liquidate when our Kmart business ends.

Edgar Filing: FOOTSTAR INC - Form 10-Q

Because the information in this Quarterly Report on Form 10-Q is based solely on data currently available, it is subject to change and should not be viewed as providing any assurance regarding our future performance. Actual results and performance may differ from our current projections, estimates and expectations and the differences may be material, individually or in the aggregate, to our business, financial condition, results of operations, liquidity and prospects. Additionally, we do not plan to update any of our forward looking statements based on changes in assumptions, changes in results or other events subsequent to the date of this Quarterly Report on Form 10-Q, other than as included in our future required SEC filings.

OVERVIEW

The following points highlight the first nine months of operations of 2007 as compared to the first nine months of 2006 for the Company and our financial condition as of September 29, 2007:

- As of September 29, 2007 we operated in 1,388 Kmart stores compared with 1,393 stores on September 30, 2006, and as of September 29, 2007 we operated in 857 Rite Aid stores in the western region of the United States, compared with 849 stores on September 30, 2006;
- Operating profit increased to \$26.7 million for the nine month period ended September 29, 2007 as compared to an operating profit of \$24.3 million for the nine month period ended September 30, 2006 primarily due to an increase in gross profit percentage and a reduction in selling, general and administrative expenses offset by a decrease in sales;
- The Company provided \$20.3 million in cash from operating activities (from continuing and discontinued operations) during the first nine months of 2007 as compared to cash used in operating activities (from continuing and discontinued operations) of \$125.5 million for the first nine months of 2006;
- As of September 29, 2007, the Company had \$15.7 million in cash and cash equivalents with no loans outstanding under the Credit Facility and standby letters of credit thereunder totaling \$8.1 million. The Company had \$57.3 million available for additional borrowing under the Credit Facility as of September 29, 2007;
- On April 30, 2007, the Company paid a special cash distribution of \$5.00 per common share totaling \$104.8 million.

16

KMART RELATIONSHIP

Our business relationship with Kmart is extremely important to us. The licensed footwear departments in Kmart provide substantially all of our sales and profits.

PRODUCT SOURCING

Product sourcing in the family footwear business is driven by relationships with foreign manufacturers. Approximately 96% of our products are imported by us and manufactured in China where the cost of labor has increased. A portion of our footwear product is comprised of petrochemical products where prices have fluctuated dramatically over the past year. Furthermore, higher product prices

Edgar Filing: FOOTSTAR INC - Form 10-Q

could result from China's July 2005 currency revaluation which allows the value of the Yuan to link to a trade-weighted basket of currencies rather than being pegged to the U.S. dollar at a fixed rate. Although we pay for finished goods in U.S. dollars, it is possible that these costs could be passed on to us through higher product costs. As a result of these issues, the Company has begun to shift manufacturing production to lower cost regions of China. It is possible that the Company could experience lower product quality and/or late shipments in these new factories which could unfavorably impact the Company's financial results.

RESULTS OF OPERATIONS - THREE MONTHS ENDED SEPTEMBER 29, 2007 VERSUS THREE MONTHS ENDED SEPTEMBER 30, 2006

The following is a discussion of the results of operations for the three months ended September 29, 2007 compared with the three months ended September 30, 2006 (in millions):

THIRD QUARTER 2007 VERSUS THIRD QUARTER 2006

	2007	2006	% OF SALES - 2007	% of Sales - 2006
	-----	-----	-----	-----
Net Sales	\$147.8	\$153.6	100.0	100.0
	-----	-----	-----	-----
Gross Profit	44.2	45.8	29.9	29.8
SG&A Expenses	37.0	38.1	25.0	24.8
Depreciation/Amortization	2.0	2.0	1.4	1.3
	-----	-----	-----	-----
Operating Profit	\$ 5.2	\$ 5.7	3.5	3.7
	-----	-----	-----	-----

NET SALES

Net sales decreased \$5.8 million, or 3.8%, to \$147.8 million in 2007 compared with \$153.6 million in 2006. Shoemart sales were approximately \$142.3 million in 2007 and \$145.3 million in 2006. Shoemart comparable store sales decreased 1.8% in third quarter while store counts were down on average by 0.4%. The balance of the sales decline was due to a 2.9% comparable store sales decline in the Rite Aid stores business and lower wholesale shipments to Wal-Mart.

GROSS PROFIT

Gross profit decreased \$1.6 million, or 3.5%, to \$44.2 million in 2007 compared with \$45.8 million in 2006. The gross profit rate improved to 29.9% in 2007 compared with 29.8% in 2006 as lower average selling prices due to higher clearance sales activity and additional inventory reserves for

inventory expected to be on-hand at the expiration of the Amended Master Agreement with Kmart, which Kmart is not obligated to purchase, was offset by the decrease in the fixed minimum revenue commitment with our third party logistics provider, FMI. (See Note 12 to our Condensed Consolidated Financial Statements for additional information regarding our relationship with FMI.)

SG&A EXPENSES

Edgar Filing: FOOTSTAR INC - Form 10-Q

SG&A expenses decreased \$1.1 million, or 2.9%, to \$37.0 million in 2007 compared with \$38.1 million in 2006 due to lower home office administrative costs. The overall SG&A rate as a percentage of sales increased to 25.0% in 2007 versus 24.8% in 2006.

DEPRECIATION AND AMORTIZATION

Depreciation and amortization remained flat in 2007 compared with 2006.

OPERATING PROFIT

Operating profit decreased \$0.5 million to \$5.2 million in 2007 compared with \$5.7 million in 2006 primarily for the reasons described above.

RESULTS OF OPERATIONS - NINE MONTHS ENDED SEPTEMBER 29, 2007 VERSUS NINE MONTHS ENDED SEPTEMBER 30, 2006

The following is a discussion of the results of operations for the nine months ended September 29, 2007 compared with the nine months ended September 30, 2006 (in millions):

FIRST NINE MONTHS 2007 VERSUS FIRST NINE MONTHS 2006

	2007	2006	% OF SALES - 2007	% OF SALES - 2006
	-----	-----	-----	-----
Net Sales	\$455.3	\$478.1	100.0	100.0
	-----	-----	-----	-----
Gross Profit	145.8	150.1	32.0	31.4
SG&A Expenses	112.9	119.3	24.8	25.0
Depreciation/Amortization	6.2	6.5	1.4	1.4
	-----	-----	-----	-----
Operating Profit	\$ 26.7	\$ 24.3	5.9	5.1
	-----	-----	-----	-----

NET SALES

Net sales decreased \$22.8 million, or 4.8%, to \$455.3 million in 2007 compared with \$478.1 million in 2006. Shoemart sales were approximately \$437.4 million in 2007 and \$456.0 million in 2006 for a 4.1% decrease during the first nine months of 2007. Shoemart comparable store sales were down 3.5% and average store counts were down 0.7% during the first nine months of 2007. The balance of the sales decrease was due to a 5.5% comparable store sales decline at Rite Aid and lower wholesale shipments to Wal-Mart.

GROSS PROFIT

Gross profit decreased \$4.3 million to \$145.8 million in 2007 compared with \$150.1 million in 2006. The 2.9% decrease in gross profit dollars was the result of decreased sales partially offset by

gross margin rates that increased to 32.0% in 2007 from 31.4% in 2006. The higher gross margin rates are primarily due to the decrease in the fixed minimum

Edgar Filing: FOOTSTAR INC - Form 10-Q

revenue commitment with our third party logistics provider, FMI, of \$4.6 million for the first nine months of 2007.

SG&A EXPENSES

SG&A expenses decreased \$6.4 million, or 5.4%, to \$112.9 million in 2007 compared with \$119.3 million in 2006. The overall SG&A rate as a percentage of sales decreased to 24.8% in 2007 versus 25.0% in 2006. The decrease in SG&A expenses was due to lower store selling costs, lower costs as a result of not being in bankruptcy in 2007 and lower home office compensation and administrative costs.

DEPRECIATION AND AMORTIZATION

Depreciation and amortization decreased \$0.3 million to \$6.2 million in 2007 compared with \$6.5 million in 2006.

OPERATING PROFIT

Operating profit increased \$2.4 million to \$26.7 million in 2007 compared with \$24.3 million in 2006 primarily due to the reasons noted above.

LIQUIDITY AND CAPITAL RESOURCES

Our principal sources of liquidity used in funding short-term operations are our current balances in cash and cash equivalents, operating cash flows and borrowings available under our revolving credit facility (the "Credit Facility"). The Credit Facility is structured to support general corporate borrowing requirements.

Subsequent to our emergence from Chapter 11 through September 29, 2007, we made payments to creditors totaling \$127.5 million, including interest where applicable. These payments exclude claims for approximately \$0.5 million which we currently expect will be paid, with interest where applicable, upon final resolution.

Net cash provided by operating activities (from continuing and discontinued operations) for the first nine months of 2007 was \$20.3 million compared to cash used in operating activities (from continuing and discontinued operations) of \$125.5 million for the first nine months of 2006. Cash provided by operating activities for the first nine months of 2007 consisted of net income of \$26.4 million, an increase in accounts payable of \$7.6 million, depreciation and amortization of \$6.2 million and other miscellaneous items totaling \$2.7 million, partially offset by an increase in inventories of \$14.8 million and a decrease in accrued expenses of \$7.8 million. In the first nine months of 2006, the Company used \$123.8 million in cash from operating activities of continuing and discontinued operations to pay pre-petition claims and related interest upon our emergence from bankruptcy. In light of the scheduled expiration of the Amended Master Agreement at the end of December 2008, we plan on providing more current payment terms to various suppliers beginning in the middle of the first quarter of fiscal 2008, which we do not expect to impair or have an adverse material impact on our liquidity or results of operations.

Cash used in investing activities was \$0.3 million and cash used in financing activities was \$105.6 million in the first nine months of 2007 compared to using \$1.6 million in cash in investing activities and \$0.8 million in cash in financing activities in the first nine months of 2006. Cash used in financing

Edgar Filing: FOOTSTAR INC - Form 10-Q

activities in 2007 reflect the Company's special cash distribution of \$5.00 per common share totaling \$104.8 million paid in April 2007. All conditions within our Credit Facility with respect to such distribution were satisfied.

Factors that could affect our short and long term liquidity include, among other things, maintaining the support of our key vendors and lenders, retaining key personnel, the payment of further dividends or distributions, the impact of subsequent financial results and the timing of the wind-down and ultimate liquidation of our Kmart business, many of which are beyond our control. If the Company does not identify, develop and implement viable business alternatives (which we have not to date) to offset the termination of its Kmart business, it is expected that the Company will be required to liquidate its business by no later than the end of 2008. Although we cannot reasonably assess the impact of these or other uncertainties, we believe that our cash generated from operations and borrowings available under our Credit Facility will be sufficient to fund our currently expected operating expenses, operating business plan and expected capital expenditures and working capital needs during the next 12 to 15 months.

We maintain a \$100 million senior-secured revolving Credit Facility (containing a sub-limit for issuance of letters of credit). The amount we may borrow under the Credit Facility is determined by a borrowing base formula, based upon eligible inventory and accounts receivable, and other terms of the facility. Revolving loans under the Credit Facility bear interest, at our option, either at the prime rate plus a variable margin of 0.0% to 0.5% or the London Interbank Offered Rate ("LIBOR") plus a variable margin of 1.75% to 2.50%. The variable margin is based upon quarterly excess availability levels specified in the Credit Facility. A quarterly fee of 0.3% per annum is payable to the lenders on the unused balance. The Credit Facility has a maturity date of the earlier of November 30, 2008 or thirty days prior to the termination of the Amended Master Agreement.

The Credit Facility is secured by substantially all of the assets of the Company and contains various affirmative and negative covenants, representations, warranties and events of default to which we are subject, including certain financial covenants and restrictions such as limitations on additional indebtedness, other liens, dividends, distributions, stock repurchases and capital expenditures. The Company is required to maintain a minimum excess availability level equal to at least 10% of the borrowing base. In addition, if minimum excess availability falls below 20% of the calculated borrowing base, we will be subject to a fixed charge coverage covenant. The Company is currently in compliance with all of its covenants under the Credit Facility.

As of October 27, 2007 we had no loans outstanding, standby letters of credit totaling \$8.1 million and \$56.6 million available for additional borrowings under the Credit Facility.

CRITICAL ACCOUNTING ESTIMATES

Our discussion of results of operations and financial condition relies on our condensed consolidated financial statements that are prepared based on certain critical accounting estimates that require management to make judgments and estimates that are subject to varying degrees of uncertainty. We believe that investors need to be aware of these estimates and how they impact our financial

statements as a whole, as well as our related discussion and analysis presented herein. While we believe that these accounting estimates are based on sound measurement criteria, actual future events can and often do result in outcomes

Edgar Filing: FOOTSTAR INC - Form 10-Q

that can be materially different from these estimates or forecasts.

The accounting estimates and related risks described in our Annual Report on Form 10-K for the fiscal year ended December 30, 2006 are those that depend most heavily on these judgments and estimates. As of September 29, 2007, there have been no material changes to any of the critical accounting estimates contained in our 2006 Annual Report on Form 10-K.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

DERIVATIVES

As of September 29, 2007, we were not materially exposed to changes in the underlying values of our assets or liabilities nor were we materially exposed to changes in the value of expected foreign currency cash flows. We historically have not entered into derivative instruments for any purpose other than to manage our interest rate exposure. We do not hold derivative financial investments for trading or speculative purposes.

INTEREST RATES

Revolving loans under our Credit Facility bear interest at rates that are tied to the LIBOR and the prime rate and therefore our condensed consolidated financial statements could be exposed to changes in interest rates. Although we did incur short term borrowings under the Credit Facility as a result of our special cash distribution in the second quarter of fiscal 2007, which was repaid prior to June 30, 2007, the Company has not considered this exposure to be material. We assess interest rate cash flow risk by identifying and monitoring changes in interest rate exposures that may adversely impact expected future cash flows and by evaluating hedging opportunities. The Company has engaged in interest rate hedging agreements in the past for purposes of limiting portions of interest rate expense in connection with outstanding variable rate debt. The Company is not currently engaged in interest rate hedging activities.

FOREIGN EXCHANGE

A significant percentage of the Company's products are sourced or manufactured offshore, with China accounting for approximately 96% of all sources. Our offshore product sourcing and purchasing activities are currently, and have been historically, denominated in U.S. dollars, and, therefore, we do not currently have material exposure to cash flows denominated in foreign currencies nor have net foreign exchange gains or losses been material to operating results in the reporting periods presented in this report.

Historically, China's national currency, the Yuan, was pegged to the U.S. dollar at a fixed rate. However, in July 2005, the Chinese government revalued the Yuan allowing its value to now link to a trade-weighted basket of currencies. If the exchange rate of the Chinese Yuan were to continue increasing versus the U.S. dollar, the Company may experience higher product costs with regards to inventory purchased from China.

ITEM 4. CONTROLS AND PROCEDURES

The Company has established controls and procedures designed to ensure that information required to be disclosed in the reports that the Company files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Commission's rules and forms and is

Edgar Filing: FOOTSTAR INC - Form 10-Q

accumulated and communicated to management, including the principal executive officer and principal financial officer, to allow timely decisions regarding required disclosure. The Company's management, with the participation of our President and Chief Executive Officer and Chief Financial Officer - Senior Vice President, conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this report (the "Evaluation Date"). There are inherent limitations to the effectiveness of any system of disclosure controls and procedures, including the possibility of human error and the circumvention or overriding of the controls and procedures. Accordingly, even effective disclosure controls and procedures can only provide reasonable assurance of achieving their control objectives. Based on such evaluation, the President and Chief Executive Officer and Chief Financial Officer - Senior Vice President concluded that, as of the Evaluation Date, our disclosure controls and procedures were effective at a reasonable assurance level.

No changes in the Company's internal control over financial reporting have occurred during the quarterly period covered by this report that have materially affected, or are reasonably likely to materially affect, the Company's internal controls over financial reporting.

PART II. OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

The information set forth under the caption "Litigation Matters" in Note 12 to the Condensed Consolidated Financial Statements is incorporated herein by reference.

ITEM 1A. RISK FACTORS

The Risk Factors included in the Company's Annual Report on Form 10-K for the fiscal year ended December 30, 2006, have not materially changed, but given the termination of the Company's principal business relationship with Kmart no later than December 31, 2008 and the difficulty of the Company's ability to manage and plan for the disposal of, conversion, or closing of additional Kmart stores, we are repeating these factors below. In addition, we have included a Risk Factor concerning the impact of our declaration and payment of a special cash distribution on April 30, 2007 on our future cash requirements and liquidity needs for our expected operations.

OUR OPERATION OF THE FOOTWEAR DEPARTMENTS IN KMART STORES ACCOUNTS FOR SUBSTANTIALLY ALL OF OUR NET SALES AND PROFITS. OUR AGREEMENT WITH KMART PROVIDES FOR THE TERMINATION OF THIS BUSINESS BY NO LATER THAN THE END OF DECEMBER 2008 AND PERMITS EARLIER TERMINATION IF WE FAIL, AFTER THE EXPIRATION OF APPLICABLE CURE PERIODS, TO MEET THE MINIMUM SALES TESTS, STAFFING OBLIGATIONS OR OTHER PROVISIONS OF SUCH AGREEMENT. SEE MANAGEMENT'S DISCUSSION AND ANALYSIS - FORWARD-LOOKING STATEMENTS ABOVE. IN ADDITION, UNLESS THE COMPANY IDENTIFIES, DEVELOPS AND/OR

IMPLEMENTS VIABLE BUSINESS ALTERNATIVES TO OFFSET THIS BUSINESS (AND TO DATE WE HAVE NOT IDENTIFIED, DEVELOPED OR IMPLEMENTED SUCH VIABLE BUSINESS ALTERNATIVES) WE WILL ALMOST CERTAINLY BE FORCED TO LIQUIDATE WHEN OUR KMART BUSINESS ENDS.

OUR APRIL 30, 2007 DECLARATION AND PAYMENT OF A SPECIAL CASH DISTRIBUTION MAY

Edgar Filing: FOOTSTAR INC - Form 10-Q

IMPACT OUR FUTURE CASH REQUIREMENTS AND LIQUIDITY NEEDS.

On March 27, 2007, we announced the declaration of a \$5.00 per common share cash distribution, paid on April 30, 2007. The Board considered, among other factors, our cash position, our expected future operating results, our future cash needs and cash position, our liquidity needs and available capital resources, and our strategic options.

This special cash distribution reduced cash available for future operations, and for future cash needs and liquidity, by a total of \$104.8 million. The Company may be required to periodically borrow under its Credit Facility to support normal operating needs. If our future operating results or cash needs or obligations differ in any material respect from our expectations, or other changes occur in our business or operations, which we have not anticipated, our cash needs could be greater than our cash generated from operations and funds available under our Credit Facility, which would have a material adverse impact on our financial condition. There can be no assurance that we will have sufficient available cash and available cash resources (including funds available under our Credit Facility and credit available from our vendors) to satisfy all of our future cash needs.

In addition, the payment of this special cash distribution may likely limit our ability to consider or implement other potential business operating plans or strategic options such as a merger or sale, acquisition of one or more other businesses, or entry into or expansion of any particular lines of business.

WE MAY BE UNABLE TO ATTRACT AND RETAIN TALENTED PERSONNEL.

Our success is dependent upon our ability to attract and retain qualified and talented individuals. We have instituted several retention programs designed to retain key executives and employees and will seek to implement additional programs to retain key executives and employees if and when necessary. However, if we are unable to attract or retain key executives and employees, including senior management, and qualified accounting and finance, marketing, and merchandising personnel, or put in place additional retention programs, it could adversely affect our businesses. This risk is acute given the anticipated liquidation of our Kmart business no later than the end of 2008 as a result of the Kmart Settlement.

WE RELY ON KEY VENDORS AND THIRD PARTIES TO MANUFACTURE, WAREHOUSE AND DISTRIBUTE OUR PRODUCTS.

Product sourcing in the family footwear business is driven by relationships with foreign manufacturers. If the terms under which these vendors deal with us, including payment terms, change adversely, there could be a material adverse impact on our operations and financial condition. Also, if these foreign manufacturers are unable to secure sufficient supplies of raw materials or maintain adequate manufacturing capacity, they may be unable to provide us with timely delivery of products of acceptable quality. In addition, if manufacturing costs increase, our cost of acquiring merchandise could increase. Although we pay for finished goods in U.S. dollars,

it is possible that higher costs could be passed on to us through higher product costs. If we cannot recover these cost increases with increased pricing to our customers, it could have a material adverse effect on our operations and financial condition.

Edgar Filing: FOOTSTAR INC - Form 10-Q

The Company manages against possible product cost increases by shifting manufacturing production to lower cost regions of China. It is possible that the Company could experience lower product quality and/or late shipments from these new factories which could unfavorably impact the Company's financial results.

We also depend on third parties to receive, warehouse, transport and deliver our products. If these third parties are unable to perform for any reason, or if they increase the price of their services, there could be a material adverse effect on our operations and financial performance.

WE MAY BE UNABLE TO ADJUST TO CONSTANTLY CHANGING FASHION TRENDS.

Our level of current sales depends, in large part, upon our ability to gauge the evolving fashion tastes of our customers and potential customers and to provide merchandise that satisfies those fashion tastes in a timely manner. The retailing industry fluctuates according to changing fashion tastes and seasons, and merchandise usually must be ordered well in advance of the season, frequently before consumer fashion tastes are evidenced by consumer purchases. In addition, in order to ensure sufficient quantities of footwear in the desired size, style and color for each season, we are required to maintain substantial levels of inventory, especially prior to peak selling seasons when we build up our inventory levels.

As a result, if we fail to properly gauge the fashion tastes of consumers or to respond to changes in fashion tastes in a timely manner, this failure could adversely affect retail and consumer acceptance of our merchandise and leave us with substantial unsold inventory. If that occurs, we may be forced to rely on markdowns or promotional sales to dispose of excess, slow-moving inventory, which may harm our business and financial results.

WE MUST PROVIDE CONSUMERS WITH SEASONALLY APPROPRIATE MERCHANDISE, MAKING OUR SALES HIGHLY DEPENDENT ON SEASONAL WEATHER CONDITIONS.

If the weather conditions for a particular period vary significantly from those typical for that period, such as an unusually cold spring or an unusually warm winter, consumer demand for seasonally appropriate merchandise that we have available in our footwear departments will be lower, and our net sales and margins will be adversely affected. Lower sales may leave us with excess inventory of our basic products and seasonally appropriate products, forcing us to sell both types of our products at significantly discounted prices and, thereby, adversely affecting our net sales and margins.

DECLINES IN OUR SALES WILL HAVE A MAGNIFIED IMPACT ON PROFITABILITY BECAUSE OF OUR FIXED COSTS.

A significant portion of our operating expenses are fixed costs that are not dependent on our sales performance, as opposed to variable costs, which vary proportionately with sales performance. These fixed costs include, among other things, the costs associated with operating as a public company and a substantial portion of our labor expenses. If our sales decline we may not be able to

reduce our operating expenses proportionately. If our sales fall below certain minimums set forth in our agreement with Kmart, our right to operate in Kmart stores may be terminated, forcing us to liquidate.

WE OPERATE IN THE HIGHLY COMPETITIVE FOOTWEAR RETAILING INDUSTRY.

Edgar Filing: FOOTSTAR INC - Form 10-Q

The family footwear industry, where our business is concentrated, is highly competitive. Competition is concentrated among a limited number of retailers and discount department stores, including Payless ShoeSource, Kmart, Wal-Mart, Kohl's, Sears and Target, with a number of traditional mid-tier and value-priced retailers such as Shoe Carnival, Famous Footwear and Rack Room also selling lower-priced footwear. The events that caused us to seek bankruptcy put us at a disadvantage with respect to our competitors. In addition, our agreement with Kmart which provides that we will no longer operate the footwear departments in Kmart stores beyond December 31, 2008, at the latest, puts us at a disadvantage with respect to our competitors, many of which are growing rapidly and have substantial financial and marketing resources which are unavailable to us. If we are unable to overcome these disadvantages and our sales fall below certain minimums set forth in our agreement with Kmart, our right to operate in Kmart stores may be terminated, forcing us to liquidate prior to December 31, 2008.

THERE ARE RISKS ASSOCIATED WITH OUR IMPORTATION OF PRODUCTS.

Approximately 96% of the Company's products are directly imported by us and manufactured in China. Substantially all of this imported merchandise is subject to customs duties and tariffs imposed by the United States. Penalties may be imposed for violations of labor and wage standards by foreign contractors.

In addition, China and other countries in which our merchandise is manufactured may, from time to time, impose additional new quotas, tariffs, duties, taxes or other restrictions on its merchandise or adversely change existing quotas, tariffs, duties, taxes or other restrictions. Any such changes could adversely affect our ability to import our products and, therefore, our results of operations.

Any deterioration in the trade relationship between the United States and China or any other disruption in our ability to import products from China could adversely affect our business, financial condition or results of operations.

Other risks inherent in sourcing products from foreign countries include economic and political instability, social unrest and the threat of terrorism, each of which risks could adversely affect our business, financial condition or results of operations. In addition, we incur costs as a result of security programs designed to prevent acts of terrorism such as those imposed by government regulations and our participation in the Customs-Trade Partnership Against Terrorism implemented by the United States Bureau of Customs and Border Protection. Significant increases in such costs could adversely affect our business, financial condition or results of operations.

Our ability to successfully import merchandise into the United States from foreign sources is also dependent on stable labor conditions in the major ports of the United States. Any instability or deterioration of the domestic labor environment in these ports could result in increased costs, delays or disruption in merchandise deliveries that could cause loss of revenue, damage to customer

25

relationships and have a material adverse effect on our business operations and financial condition.

THE FOOTWEAR RETAILING INDUSTRY IS HEAVILY INFLUENCED BY GENERAL ECONOMIC CYCLES.

Footwear retailing is a cyclical industry that is heavily dependent upon the

Edgar Filing: FOOTSTAR INC - Form 10-Q

overall level of consumer spending. Purchases of footwear, apparel and related goods tend to be highly correlated with the cycles of the levels of disposable income of our customers. As a result, any substantial deterioration in general economic conditions could have a material adverse effect on our operations and financial condition.

INTERNAL CONTROL OVER FINANCIAL REPORTING

DURING FISCAL 2004 WE HAD "MATERIAL WEAKNESSES" IN INTERNAL CONTROL OVER FINANCIAL REPORTING AS DEFINED BY THE PUBLIC COMPANY ACCOUNTING OVERSIGHT BOARD'S AUDIT STANDARD NO. 2 WHICH IN PART RELATED TO OUR RESTATEMENT AND RELATED PROCEEDINGS AND CANNOT ASSURE YOU THAT MATERIAL WEAKNESSES WILL NOT BE IDENTIFIED IN THE FUTURE. OUR FAILURE TO EFFECTIVELY MAINTAIN INTERNAL CONTROL OVER FINANCIAL REPORTING CAN RESULT IN MATERIAL MISSTATEMENTS IN OUR FINANCIAL STATEMENTS WHICH COULD REQUIRE US TO RESTATE FINANCIAL STATEMENTS, CAUSE INVESTORS TO LOSE CONFIDENCE IN OUR REPORTED FINANCIAL INFORMATION AND HAVE A NEGATIVE EFFECT ON OUR STOCK PRICE.

Although these material weaknesses identified in fiscal 2004 have been remediated, we cannot assure you that additional other material weaknesses in our internal control over financial reporting will not be identified in the future. Any failure to maintain or implement required new or improved controls, or any difficulties we encounter in their implementation, could result in other material weaknesses, cause us to fail to meet our periodic reporting obligations or result in material misstatements in our financial statements. Any such failure could also adversely affect the results of periodic management evaluations and annual auditor attestation reports regarding the effectiveness of our internal control over financial reporting required under Section 404 of the Sarbanes-Oxley Act of 2002 and the rules promulgated under Section 404. The existence of a material weakness could also cause investors to lose confidence in our reported financial information, leading to a decline in our stock price.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

PERIOD	TOTAL NUMBER OF SHARES PURCHASED (1)	AVERAGE PRICE PAID PER SHARE
July 1, 2007 - July 28, 2007	--	--
July 29, 2007 - August 25, 2007	18	\$4.30
August 26, 2007 - September 29, 2007	34	\$4.17
	---	----
Total	52	\$4.22
	===	=====

- (1) Represents common shares repurchased from Company employees for required tax withholdings in connection with the distribution of shares issued to management and employees upon the settlement of deferred stock granted under the Company's stock compensation plans.

ITEM 6. EXHIBITS

Exhibit 31.1 Certification of President and Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Edgar Filing: FOOTSTAR INC - Form 10-Q

Exhibit 31.2 Certification of Chief Financial Officer - Senior Vice President pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

Exhibit 32.1 Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Footstar, Inc.

Date: November 7, 2007

By: /s/ Jeffrey A. Shepard

Jeffrey A. Shepard
President and Chief Executive Officer

Date: November 7, 2007

By: /s/ Michael J. Lynch

Michael J. Lynch
Chief Financial Officer -
Senior Vice President

Date: November 7, 2007

By: /s/ Craig M. Haines

Craig M. Haines
Vice President, Controller,
Principal Accounting Officer