

WRIGHT MEDICAL GROUP INC

Form 10-Q

August 04, 2009

**Table of Contents**

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended June 30, 2009**

**or**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number: 000-32883**

**WRIGHT MEDICAL GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or Other Jurisdiction  
of Incorporation or Organization)

**13-4088127**

(IRS Employer  
Identification Number)

**5677 Airline Road**

**Arlington, Tennessee**

(Address of Principal Executive Offices)

**38002**

(Zip Code)

**(901) 867-9971**

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.  Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.)  Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller Reporting  
Company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).  Yes  No

As of July 29, 2009, there were 38,607,845 shares of common stock outstanding.



**WRIGHT MEDICAL GROUP, INC.  
TABLE OF CONTENTS**

|                                                                                                                  | <b>Page<br/>Number</b> |
|------------------------------------------------------------------------------------------------------------------|------------------------|
| <b><u>PART I FINANCIAL INFORMATION</u></b>                                                                       |                        |
| <u>Item 1. Financial Statements (unaudited).</u>                                                                 | 1                      |
| <u>Condensed Consolidated Balance Sheets as of June 30, 2009 and December 31, 2008</u>                           | 1                      |
| <u>Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2009 and 2008</u> | 2                      |
| <u>Condensed Consolidated Statements of Cash Flows for the six months ended June 30, 2009 and 2008</u>           | 3                      |
| <u>Notes to Condensed Consolidated Financial Statements</u>                                                      | 4                      |
| <u>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.</u>            | 11                     |
| <u>Item 3. Quantitative and Qualitative Disclosures About Market Risk.</u>                                       | 21                     |
| <u>Item 4. Controls and Procedures.</u>                                                                          | 22                     |
| <b><u>PART II OTHER INFORMATION</u></b>                                                                          |                        |
| <u>Item 1. Legal Proceedings.</u>                                                                                | 23                     |
| <u>Item 1A. Risk Factors.</u>                                                                                    | 23                     |
| <u>Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.</u>                                      | 24                     |
| <u>Item 3. Defaults Upon Senior Securities.</u>                                                                  | 24                     |
| <u>Item 4. Submission of Matters to a Vote of Security Holders.</u>                                              | 24                     |
| <u>Item 5. Other Information.</u>                                                                                | 25                     |
| <u>Item 6. Exhibits.</u>                                                                                         | 25                     |
| <b><u>SIGNATURES</u></b>                                                                                         | 28                     |
| <u>EX-10.1</u>                                                                                                   |                        |
| <u>EX-10.4</u>                                                                                                   |                        |
| <u>EX-10.5</u>                                                                                                   |                        |
| <u>EX-10.6</u>                                                                                                   |                        |
| <u>EX-10.7</u>                                                                                                   |                        |
| <u>EX-10.8</u>                                                                                                   |                        |
| <u>EX-10.9</u>                                                                                                   |                        |
| <u>EX-10.10</u>                                                                                                  |                        |
| <u>EX-10.11</u>                                                                                                  |                        |
| <u>EX-10.12</u>                                                                                                  |                        |

[EX-10.13](#)

[EX-10.14](#)

[EX-10.15](#)

[EX-10.16](#)

[EX-10.17](#)

[EX-10.18](#)

[EX-31.1](#)

[EX-31.2](#)

[EX-32](#)

### **SAFE-HARBOR STATEMENT**

This quarterly report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Forward-looking statements reflect management's current knowledge, assumptions, beliefs, estimates, and expectations and express management's current views of future performance, results, and trends and may be identified by their use of terms such as anticipate, believe, could, estimate, expect, intend, may, plan, predict, project, will, and other similar terms. statements are contained in the section entitled Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this quarterly report. Actual results might differ materially from those described in the forward-looking statements. Forward-looking statements are subject to a number of risks and uncertainties, including the factors discussed in our filings with the Securities and Exchange Commission (including those described in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2008, and elsewhere in this report), which could cause our actual results to materially differ from those described in the forward-looking statements. Although we believe that the forward-looking statements are accurate, there can be no assurance that any forward-looking statement will prove to be accurate. A forward-looking statement should not be regarded as a representation by us that the results described therein will be achieved. Readers should not place undue reliance on any forward-looking statement. The forward-looking statements are made as of the date of this quarterly report, and we assume no obligation to update any forward-looking statement after this date.

---

**Table of Contents**

**PART I FINANCIAL INFORMATION**  
**ITEM 1. FINANCIAL STATEMENTS (unaudited)**  
**WRIGHT MEDICAL GROUP, INC.**  
**CONDENSED CONSOLIDATED BALANCE SHEETS**  
(In thousands, except share data)  
**(unaudited)**

|                                                | <b>June 30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|------------------------------------------------|--------------------------|----------------------------------|
| <b>Assets:</b>                                 |                          |                                  |
| Current assets:                                |                          |                                  |
| Cash and cash equivalents                      | \$ 116,468               | \$ 87,865                        |
| Marketable securities                          | 37,235                   | 57,614                           |
| Accounts receivable, net                       | 108,001                  | 102,046                          |
| Inventories                                    | 168,808                  | 176,059                          |
| Prepaid expenses                               | 10,645                   | 14,263                           |
| Deferred income taxes                          | 29,531                   | 29,874                           |
| Other current assets                           | 5,352                    | 8,934                            |
| <b>Total current assets</b>                    | <b>476,040</b>           | <b>476,655</b>                   |
| Property, plant and equipment, net             | 136,951                  | 133,651                          |
| Goodwill                                       | 53,075                   | 49,682                           |
| Intangible assets, net                         | 18,710                   | 21,090                           |
| Deferred income taxes                          | 3,062                    | 3,034                            |
| Other assets                                   | 7,558                    | 8,018                            |
| <b>Total assets</b>                            | <b>\$ 695,396</b>        | <b>\$ 692,130</b>                |
| <b>Liabilities and Stockholders Equity:</b>    |                          |                                  |
| Current liabilities:                           |                          |                                  |
| Accounts payable                               | \$ 15,304                | \$ 15,877                        |
| Accrued expenses and other current liabilities | 51,963                   | 59,247                           |
| Current portion of long-term obligations       | 147                      | 125                              |
| <b>Total current liabilities</b>               | <b>67,414</b>            | <b>75,249</b>                    |
| Long-term debt and capital lease obligations   | 200,143                  | 200,136                          |
| Deferred income taxes                          | 188                      | 166                              |
| Other liabilities                              | 3,404                    | 4,951                            |
| <b>Total liabilities</b>                       | <b>271,149</b>           | <b>280,502</b>                   |
| Commitments and contingencies (Note 10)        |                          |                                  |
| Stockholders equity:                           | 374                      | 372                              |

Edgar Filing: WRIGHT MEDICAL GROUP INC - Form 10-Q

Common stock, \$.01 par value, authorized: 100,000,000 shares; issued and outstanding: 38,690,635 shares at June 30, 2009 and 38,021,961 shares at December 31, 2008.

|                                        |            |            |
|----------------------------------------|------------|------------|
| Additional paid-in capital             | 371,012    | 364,594    |
| Accumulated other comprehensive income | 18,767     | 18,312     |
| Retained earnings                      | 34,094     | 28,350     |
| Total stockholders' equity             | 424,247    | 411,628    |
|                                        | \$ 695,396 | \$ 692,130 |

**The accompanying notes are an integral part of these condensed consolidated financial statements.**

1

---

**Table of Contents****WRIGHT MEDICAL GROUP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS****(In thousands, except per share data)  
(unaudited)**

|                                                       | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|-------------------------------------------------------|---------------------------|-------------|-------------------------|-------------|
|                                                       | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                                                       | <b>2009</b>               | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
| Net sales                                             | \$ 118,926                | \$ 118,477  | \$ 239,838              | \$ 234,342  |
| Cost of sales <sup>1</sup>                            | 36,745                    | 34,811      | 74,766                  | 67,249      |
| Gross profit                                          | 82,181                    | 83,666      | 165,072                 | 167,093     |
| Operating expenses:                                   |                           |             |                         |             |
| Selling, general and administrative <sup>1</sup>      | 65,821                    | 68,875      | 132,430                 | 135,464     |
| Research and development <sup>1</sup>                 | 9,017                     | 8,378       | 17,923                  | 16,377      |
| Amortization of intangible assets                     | 1,308                     | 1,276       | 2,625                   | 2,317       |
| Restructuring charges (Note 9)                        | 794                       | 3,095       | 860                     | 4,910       |
| Acquired in-process research and development          |                           | 2,490       |                         | 2,490       |
| Total operating expenses                              | 76,940                    | 84,114      | 153,838                 | 161,558     |
| Operating income (loss)                               | 5,241                     | (448)       | 11,234                  | 5,535       |
| Interest expense, net                                 | 1,286                     | 773         | 2,539                   | 410         |
| Other (income) expense, net                           | (103)                     | 403         | (466)                   | (623)       |
| Income (loss) before income taxes                     | 4,058                     | (1,624)     | 9,161                   | 5,748       |
| Provision for income taxes                            | 1,631                     | 733         | 3,417                   | 4,047       |
| Net income (loss)                                     | \$ 2,427                  | \$ (2,357)  | \$ 5,744                | \$ 1,701    |
| Net income (loss) per share (Note 7):                 |                           |             |                         |             |
| Basic                                                 | \$ 0.07                   | \$ (0.06)   | \$ 0.15                 | \$ 0.05     |
| Diluted                                               | \$ 0.06                   | \$ (0.06)   | \$ 0.15                 | \$ 0.05     |
| Weighted-average number of shares outstanding-basic   | 37,332                    | 36,832      | 37,281                  | 36,718      |
| Weighted-average number of shares outstanding-diluted | 37,404                    | 36,832      | 37,362                  | 37,313      |

<sup>1</sup> These line items include the following amounts of non-cash, stock-based



compensation  
expense for the  
periods  
indicated:

|                                     | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|-------------------------------------|---------------------------|-------------|-------------------------|-------------|
|                                     | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                                     | <b>2009</b>               | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
| Cost of sales                       | \$ 311                    | \$ 308      | \$ 603                  | \$ 652      |
| Selling, general and administrative | 3,204                     | 2,846       | 5,305                   | 5,817       |
| Research and development            | 565                       | 417         | 960                     | 666         |

**The accompanying notes are an integral part of these condensed consolidated financial statements.**

**Table of Contents****WRIGHT MEDICAL GROUP, INC.****CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**(In thousands)  
(unaudited)

|                                                                                   | <b>Six Months Ended<br/>June 30,</b> |             |
|-----------------------------------------------------------------------------------|--------------------------------------|-------------|
|                                                                                   | <b>2009</b>                          | <b>2008</b> |
| <b>Operating activities:</b>                                                      |                                      |             |
| Net income                                                                        | \$ 5,744                             | \$ 1,701    |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                      |             |
| Depreciation                                                                      | 15,768                               | 12,649      |
| Stock-based compensation expense                                                  | 6,868                                | 7,135       |
| Amortization of intangible assets                                                 | 2,625                                | 2,317       |
| Acquired in-process research and development                                      |                                      | 2,490       |
| Amortization of deferred financing costs                                          | 492                                  | 497         |
| Deferred income taxes                                                             | (1,732)                              | (6,595)     |
| Excess tax benefit from stock-based compensation arrangements                     |                                      | (452)       |
| Non-cash restructuring charges                                                    |                                      | (63)        |
| Other                                                                             | (8)                                  | (104)       |
| Changes in assets and liabilities (net of acquisitions):                          |                                      |             |
| Accounts receivable                                                               | (5,948)                              | (21,364)    |
| Inventories                                                                       | 6,917                                | (31,062)    |
| Marketable securities (trading securities)                                        |                                      | 15,535      |
| Prepaid expenses and other current assets                                         | 10,832                               | 2,495       |
| Accounts payable                                                                  | (588)                                | 7,788       |
| Accrued expenses and other liabilities                                            | (6,994)                              | 9,609       |
| Net cash provided by operating activities                                         | 33,976                               | 2,576       |
| <b>Investing activities:</b>                                                      |                                      |             |
| Capital expenditures                                                              | (19,056)                             | (28,828)    |
| Acquisitions of businesses                                                        | (5,575)                              | (27,100)    |
| Purchase of intangible assets                                                     | (282)                                | (1,060)     |
| Redemption of (investment in) available-for-sale marketable securities            | 20,212                               | (9,869)     |
| Disposition of assets held for sale                                               |                                      | 2,366       |
| Net cash used in investing activities                                             | (4,701)                              | (64,491)    |
| <b>Financing activities:</b>                                                      |                                      |             |
| Issuance of common stock                                                          | 186                                  | 8,283       |
| Principal payments of bank and other financing                                    | (67)                                 | (227)       |
| Financing under factoring agreements, net                                         | (58)                                 | (682)       |
| Excess tax benefit from stock-based compensation arrangements                     |                                      | 452         |
| Net cash provided by financing activities                                         | 61                                   | 7,826       |

Edgar Filing: WRIGHT MEDICAL GROUP INC - Form 10-Q

|                                                       |           |           |
|-------------------------------------------------------|-----------|-----------|
| Effect of exchange rates on cash and cash equivalents | (733)     | 650       |
| Net increase (decrease) in cash and cash equivalents  | 28,603    | (53,439)  |
| Cash and cash equivalents, beginning of period        | 87,865    | 229,026   |
| Cash and cash equivalents, end of period              | \$116,468 | \$175,587 |

**The accompanying notes are an integral part of these condensed consolidated financial statements.**

3

---

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)**

**1. Summary of Significant Accounting Policies**

*Basis of Presentation.* The unaudited condensed consolidated interim financial statements of Wright Medical Group, Inc. have been prepared in accordance with accounting principles generally accepted in the United States (U.S.) for interim financial information and the instructions to Quarterly Report on Form 10-Q and Rule 10-01 of Regulation S-X. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the U.S. have been condensed or omitted pursuant to these rules and regulations. Accordingly, these unaudited condensed consolidated interim financial statements should be read in conjunction with our consolidated financial statements and related notes included in our Annual Report on Form 10-K for the year ended December 31, 2008, as filed with the Securities and Exchange Commission (SEC). In the opinion of management, these unaudited condensed consolidated interim financial statements reflect all adjustments necessary for a fair presentation of our interim financial results. All such adjustments are of a normal and recurring nature. The results of operations for any interim period are not indicative of results for the full fiscal year. The accompanying unaudited condensed consolidated interim financial statements include our accounts and those of our wholly-owned domestic and international subsidiaries. Intercompany accounts and transactions have been eliminated in consolidation.

*Fair Value of Financial Instruments.* The carrying values of cash and cash equivalents, accounts receivable, and accounts payable approximate the fair values of these financial instruments as of June 30, 2009 and December 31, 2008 due to their short maturities or variable rates.

Effective January 1, 2008, we adopted the provisions of Statement of Financial Accounting Standards (SFAS) No. 157, *Fair Value Measurements* (SFAS 157), for financial assets and liabilities measured at fair value on a recurring basis. Effective January 1, 2009, we adopted the provisions of SFAS 157 for nonfinancial assets and liabilities measured at fair value on a recurring basis. This Statement applies to all financial and nonfinancial assets and liabilities that are being measured and reported on a fair value basis, establishes a framework for measuring the fair value of assets and liabilities and expands disclosures about fair value measurements. The adoption of SFAS 157 had no impact to our condensed consolidated interim financial statements. SFAS 157 requires fair value measurements be classified and disclosed in one of the following three categories:

Level 1: Financial instruments with unadjusted, quoted prices listed on active market exchanges.

Level 2: Financial instruments determined using prices for recently traded financial instruments with similar underlying terms as well as directly or indirectly observable inputs, such as interest rates and yield curves that are observable at commonly quoted intervals.

Level 3: Financial instruments that are not actively traded on a market exchange. This category includes situations where there is little, if any, market activity for the financial instrument. The prices are determined using significant unobservable inputs or valuation techniques.

As of June 30, 2009 and December 31, 2008, we had available-for-sale marketable securities totaling \$37.2 million and \$57.6 million, respectively, consisting of investments in treasury bills, government and agency bonds and certificates of deposits, all of which are valued at fair value using a market approach. A total of \$35.1 million of our available-for-sale securities is valued based on quoted prices in active exchange markets (Level 1). The remaining \$2.1 million is valued at fair value using other observable inputs (Level 2).

The fair value of our convertible senior notes was \$152 million and \$155 million as of June 30, 2009 and December 31, 2008, respectively, based on a quoted price in an active market (Level 1).

*Subsequent Events.* We adopted the provisions of SFAS No. 165, *Subsequent Events* (SFAS 165), during the period ended June 30, 2009. This standard establishes general standards of accounting for and disclosure of events that occur after the balance sheet date but before financial statements are issued. The adoption of SFAS 165 did not impact our

financial position or results of operations. We evaluated all events or transactions that occurred after June 30, 2009 through August 3, 2009, the date we issued these financial statements. During this period we did not have any material recognizable subsequent events.

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(UNAUDITED)**

*Prior Period Reclassification.* Our condensed consolidated statement of cash flows for the six-month period ended June 30, 2008 has been adjusted for an immaterial reclassification between operating activities and investing activities.

**2. Inventories**

Inventories consist of the following (in thousands):

|                 | <b>June 30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|-----------------|--------------------------|----------------------------------|
| Raw materials   | \$ 8,811                 | \$ 9,502                         |
| Work-in-process | 28,525                   | 34,811                           |
| Finished goods  | 131,472                  | 131,746                          |
|                 | \$ 168,808               | \$ 176,059                       |

**3. Property, Plant and Equipment, Net**

Property, plant and equipment consist of the following (in thousands):

|                                        | <b>June 30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|----------------------------------------|--------------------------|----------------------------------|
| Property, plant and equipment, at cost | \$ 272,425               | \$ 254,543                       |
| Less: Accumulated depreciation         | (135,474)                | (120,892)                        |
|                                        | \$ 136,951               | \$ 133,651                       |

**4. Long-Term Debt and Capital Lease Obligations**

Long-term debt and capital lease obligations consist of the following (in thousands):

|                           | <b>June 30,<br/>2009</b> | <b>December<br/>31,<br/>2008</b> |
|---------------------------|--------------------------|----------------------------------|
| Capital lease obligations | \$ 290                   | \$ 261                           |
| Convertible senior notes  | 200,000                  | 200,000                          |
|                           | 200,290                  | 200,261                          |
| Less: current portion     | (147)                    | (125)                            |
|                           | \$ 200,143               | \$ 200,136                       |

In November 2007, we issued \$200 million of Convertible Senior Notes due 2014. The notes will mature on December 1, 2014. The notes pay interest semiannually at an annual rate of 2.625% and are convertible into shares of our common stock at an initial conversion rate of 30.6279 shares per \$1,000 principal amount of the notes, which represents a conversion price of \$32.65 per share. The notes are unsecured obligations and are subordinated to all existing and future secured debt, our revolving credit facility, and all liabilities of our subsidiaries.

On June 30, 2009, our revolving credit facility had availability of \$100 million, which can be increased by up to an additional \$50 million at our request and subject to the agreement of the lenders. We currently have no borrowings outstanding under the credit facility. Borrowings under the credit facility will bear interest at the sum of a base annual rate plus an applicable annual rate that ranges from 0% to 1.75% depending on the type of loan and our consolidated leverage ratio, with a current annual base rate of 3.25%. The term of the credit facility extends through June 30, 2011.

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(UNAUDITED)**

**5. Goodwill and Intangible Assets**

Changes in the carrying amount of goodwill occurring during the six months ended June 30, 2009, are as follows (in thousands):

|                                                                     |               |
|---------------------------------------------------------------------|---------------|
| Goodwill at December 31, 2008                                       | \$ 49,682     |
| Goodwill from contingent consideration associated with acquisitions | 3,346         |
| Foreign currency translation                                        | 47            |
| <br>Goodwill at June 30, 2009                                       | <br>\$ 53,075 |

During the six months ended June 30, 2009, we recognized contingent consideration of \$2.1 million associated with the Inbone Technologies Inc. acquisition completed in 2008, \$292,000 associated with the A.M. Surgical Inc. acquisition completed in 2008, \$877,000 associated with the R&R Medical Inc. acquisition completed in 2007, and \$117,000 associated with the acquisition of the subtalar implant assets of Koby Ventures Ltd., d/b/a Metasurg completed in 2007. We have paid this contingent consideration with the exception of approximately \$400,000, which we expect to pay during the third quarter of 2009 and which is recorded within Accrued expenses and other current liabilities on our condensed consolidated balance sheet.

During the six months ended June 30, 2009, we made payments for contingent consideration totaling \$5.6 million, of which \$2.6 million was accrued as of December 31, 2008.

The components of our identifiable intangible assets are as follows (in thousands):

|                                | June 30, 2009 |                             | December 31, 2008 |                             |
|--------------------------------|---------------|-----------------------------|-------------------|-----------------------------|
|                                | Cost          | Accumulated<br>Amortization | Cost              | Accumulated<br>Amortization |
| Distribution channels          | \$ 21,749     | \$ 20,520                   | \$ 21,625         | \$ 19,316                   |
| Completed technology           | 12,168        | 4,679                       | 12,163            | 4,006                       |
| Licenses                       | 6,168         | 3,527                       | 6,301             | 3,504                       |
| Customer relationships         | 3,650         | 542                         | 3,650             | 371                         |
| Trademarks                     | 2,733         | 480                         | 2,733             | 373                         |
| Other                          | 3,183         | 1,193                       | 3,360             | 1,172                       |
|                                | 49,651        | \$ 30,941                   | 49,832            | \$ 28,742                   |
| Less: Accumulated amortization | (30,941)      |                             | (28,742)          |                             |
| Intangible assets, net         | \$ 18,710     |                             | \$ 21,090         |                             |

Based on the intangible assets held at June 30, 2009, we expect to amortize approximately \$5.1 million for the full year of 2009, \$2.3 million in 2010, \$2.2 million in 2011, \$2.1 million in 2012, and \$1.8 million in 2013.

**6. Stock-Based Compensation**

Amounts recognized within the condensed consolidated financial statements are as follows:

|                                         | Three Months Ended<br>June 30, |          | Six Months Ended<br>June 30, |          |
|-----------------------------------------|--------------------------------|----------|------------------------------|----------|
|                                         | 2009                           | 2008     | 2009                         | 2008     |
| Total cost of share-based payment plans | \$ 4,148                       | \$ 3,397 | \$ 6,915                     | \$ 6,969 |



Edgar Filing: WRIGHT MEDICAL GROUP INC - Form 10-Q

|                                                        |         |         |         |         |
|--------------------------------------------------------|---------|---------|---------|---------|
| Amounts capitalized as inventory and intangible assets | (380)   | (265)   | (653)   | (749)   |
| Amortization of capitalized amounts                    | 312     | 439     | 606     | 915     |
| Charged against income (loss) before income taxes      | 4,080   | 3,571   | 6,868   | 7,135   |
| Amount of related income tax benefit                   | (1,164) | (1,061) | (2,037) | (1,980) |
| Impact to net income (loss)                            | 2,916   | 2,510   | 4,831   | 5,155   |
| Impact to basic earnings (loss) per share              | \$ 0.08 | \$ 0.07 | \$ 0.13 | \$ 0.14 |
| Impact to diluted earnings (loss) per share            | \$ 0.08 | \$ 0.07 | \$ 0.13 | \$ 0.14 |

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(UNAUDITED)**

In the six-month period ended June 30, 2009, we granted approximately 615,000 non-vested shares of common stock, 12,000 shares of stock-settled phantom stock units, and 71,000 restricted stock units at weighted-average fair values of \$15.43, \$14.81 and \$15.47, respectively, which will be recognized on a straight line basis over the requisite service period that, for the substantial majority of these grants, is four years. As of June 30, 2009, we had approximately 4.3 million stock options outstanding (of which approximately 3.0 million were exercisable), 1.1 million non-vested shares of common stock outstanding, 98,000 stock-settled phantom stock units outstanding, and 71,000 restricted stock units outstanding.

As of June 30, 2009, we had \$28.7 million of total unrecognized compensation cost related to unvested stock-based compensation arrangements granted to employees. That cost is expected to be recognized over a weighted-average period of 2.9 years.

**7. Earnings Per Share**

SFAS No. 128, *Earnings Per Share*, requires the presentation of basic and diluted earnings per share. Basic earnings per share is calculated based on the weighted-average number of shares of common stock outstanding during the period. Diluted earnings per share is calculated to include any dilutive effect of our common stock equivalents. Our common stock equivalents consist of stock options, non-vested shares of common stock, stock-settled phantom stock units, restricted stock units and convertible debt. The dilutive effect of the stock options, non-vested shares of common stock, stock-settled phantom stock units, and restricted stock units is calculated using the treasury-stock method. The dilutive effect of convertible debt is calculated by applying the if-converted method. This assumes an add-back of interest, net of income taxes, to net income as if the securities were converted at the beginning of the period. During the three-month and six-month periods ending June 30, 2009 and 2008, the convertible debt had an anti-dilutive effect on earnings per share and we therefore excluded it from the dilutive shares calculation.

The weighted-average number of shares outstanding for basic and diluted earnings per share is as follows (in thousands):

|                                                        | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|--------------------------------------------------------|---------------------------|-------------|-------------------------|-------------|
|                                                        | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                                                        | <b>2009</b>               | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
| Weighted-average number of shares outstanding, basic   | 37,332                    | 36,832      | 37,281                  | 36,718      |
| Common stock equivalents                               | 72                        |             | 81                      | 595         |
| Weighted-average number of shares outstanding, diluted | 37,404                    | 36,832      | 37,362                  | 37,313      |

The following potential common shares were excluded from common stock equivalents as their effect would have been anti-dilutive (in thousands):

|                                                                                  | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|----------------------------------------------------------------------------------|---------------------------|-------------|-------------------------|-------------|
|                                                                                  | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                                                                                  | <b>2009</b>               | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
| Stock options                                                                    | 4,151                     | 1,980       | 4,133                   | 2,592       |
| Non-vested shares, restricted stock units, and stock-settled phantom stock units | 1,153                     | 244         | 1,106                   | 271         |
| Convertible debt                                                                 | 6,126                     | 6,126       | 6,126                   | 6,126       |

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(UNAUDITED)**

**8. Other Comprehensive Income**

The difference between our net income (loss) and our comprehensive income (loss) is attributable to foreign currency translation, unrealized gains and losses on our available-for-sale marketable securities, and adjustments related to our minimum pension liability in Japan. The following table provides a reconciliation of net income (loss) to comprehensive income (loss) (in thousands):

|                                                 | <b>Three Months Ended</b> |             | <b>Six Months Ended</b> |             |
|-------------------------------------------------|---------------------------|-------------|-------------------------|-------------|
|                                                 | <b>June 30,</b>           |             | <b>June 30,</b>         |             |
|                                                 | <b>2009</b>               | <b>2008</b> | <b>2009</b>             | <b>2008</b> |
| Net income (loss)                               | \$ 2,427                  | \$ (2,357)  | \$ 5,744                | \$ 1,701    |
| Changes in foreign currency translation         | 4,005                     | (434)       | 802                     | 3,695       |
| Unrealized (loss) gain on marketable securities | (115)                     | 13          | (355)                   | 13          |
| Minimum pension liability adjustment            | 4                         | 4           | 8                       | 8           |
| Comprehensive income (loss)                     | \$ 6,321                  | \$ (2,774)  | \$ 6,199                | \$ 5,417    |

**9. Restructuring**

In June 2007, we announced plans to close our manufacturing, distribution, and administrative facility located in Toulon, France. The facility's closure affected approximately 130 Toulon-based employees. The majority of our restructuring activities were complete by the end of 2007, with production transferred to our existing manufacturing facility in Arlington, Tennessee and the distribution activities transferred to our European headquarters in Amsterdam, the Netherlands.

Management estimates that the pre-tax restructuring charges will ultimately total approximately \$28 million to \$32 million. These charges consist of the following estimates:

\$14 million for severance and other termination benefits;

\$3 million of non-cash asset impairments of property, plant and equipment;

\$2 million of inventory write-offs and manufacturing period costs;

\$3 million to \$4 million of external legal and professional fees; and

\$6 million to \$9 million of other cash and non-cash charges (including employee litigation).

Charges associated with the restructuring are presented in the following table. All of the following amounts were recognized within Restructuring charges in our consolidated statement of operations, with the exception of the inventory write-offs and manufacturing period costs, which were recognized with Cost of sales restructuring.

|                                          | <b>Three</b>    | <b>Six Months</b> | <b>Cumulative</b> |
|------------------------------------------|-----------------|-------------------|-------------------|
|                                          | <b>Months</b>   |                   |                   |
|                                          | <b>Ended</b>    | <b>Ended</b>      | <b>Charges as</b> |
| (in thousands)                           | <b>June 30,</b> | <b>June 30,</b>   | <b>of</b>         |
|                                          | <b>2009</b>     | <b>2009</b>       | <b>June 30,</b>   |
|                                          |                 |                   | <b>2009</b>       |
| Severance and other termination benefits | \$ (97)         | \$ (97)           | \$ 13,496         |
| Employee litigation accrual              | 702             | 702               | 4,863             |
| Asset impairment charges                 |                 |                   | 3,093             |

Edgar Filing: WRIGHT MEDICAL GROUP INC - Form 10-Q

|                                                     |       |        |        |
|-----------------------------------------------------|-------|--------|--------|
| Inventory write-offs and manufacturing period costs |       |        | 2,139  |
| Legal/professional fees                             | 185   | 243    | 2,612  |
| Other                                               | 4     | 12     | 235    |
| Total restructuring charges                         | \$794 | \$ 860 | 26,438 |

8

---

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.**  
**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)**  
**(UNAUDITED)**

Activity in the restructuring liability for the six months ended June 30, 2009, is presented in the following table (in thousands):

|                                          |          |
|------------------------------------------|----------|
| Balance as of December 31, 2008          | \$ 4,950 |
| Charges:                                 |          |
| Severance and other termination benefits | (97)     |
| Legal/professional fees                  | 243      |
| Employee Litigation                      | 702      |
| Other                                    | 12       |
| Total accruals                           | \$ 860   |
| Payments:                                |          |
| Severance and other termination benefits | (470)    |
| Legal/professional fees                  | (250)    |
| Employee litigation                      | (155)    |
| Other                                    | (9)      |
|                                          | \$ (884) |
| Changes in foreign currency translation  | 19       |
| Restructuring liability at June 30, 2009 | \$ 4,945 |

In connection with the closure of our Toulon, France facility, 103 of our former employees have filed claims to challenge the economic justification for their dismissal. To date, we have received judgments for 86 of those claims, the substantial majority of which were unfavorable to us. All of these judgments have been appealed, or are expected to be appealed, by both parties. Management has estimated the probable liability upon the ultimate resolution of these 103 claims to be \$4.4 million, and has therefore recorded this amount as a liability within Accrued expenses and other current liabilities in our consolidated balance sheet as of June 30, 2009. However, it is possible that the actual resolution of these claims will be higher or lower than this estimated amount.

**10. Commitments and Contingencies**

In 2000, Howmedica Osteonics Corp. (Howmedica), a subsidiary of Stryker Corporation, filed a lawsuit against us in the United States District Court for the District of New Jersey alleging that we infringed Howmedica's U.S. Patent No. 5,824,100 related to our ADVANCE® knee product line. The lawsuit seeks an order of infringement, injunctive relief, unspecified damages and various other costs and relief and could impact a substantial portion of our knee product line. We believe, however, that we have strong defenses against Howmedica's claims and are vigorously defending this lawsuit. In November 2005, the District Court issued a Markman ruling on claim construction. Howmedica conceded to the District Court that, if the claim construction as issued was applied to our knee product line, our products do not infringe their patent. Howmedica appealed the Markman ruling. In September 2008, the U.S. Court of Appeals for the Federal Circuit overturned the District Court's Markman ruling on claim construction. The case was remanded to the District Court for further proceedings on alleged infringement and on our affirmative defenses, which include patent invalidity and unenforceability. Management is unable to estimate the potential liability, if any, with respect to the claims and accordingly, no provision has been made for this contingency as of June 30, 2009. These claims are covered in part by our patent infringement insurance. Management does not believe that the outcome of this lawsuit will have a material adverse effect on our consolidated financial position or results of

operations.

We are involved in separate disputes in Italy with a former agent and two former employees. Management believes that we have meritorious defenses to the claims related to these disputes. The payment of any amount related to these disputes is not probable and cannot be estimated at this time. Accordingly, no provisions have been made for these matters as of June 30, 2009.

In December 2007, we received a subpoena from the U.S. Department of Justice (DOJ) through the U.S. Attorney for the District of New Jersey requesting documents for the period January 1998 through the present related to any consulting and professional service agreements with orthopaedic surgeons in connection with hip or knee joint replacement procedures or products. This subpoena was served shortly after several of our knee and hip competitors agreed to resolutions with the DOJ after being subjects of investigation involving the same subject matter. We are cooperating fully with the DOJ's investigation. The conclusion of the investigation could result in sanctions

**Table of Contents**

**WRIGHT MEDICAL GROUP, INC.  
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)  
(UNAUDITED)**

requiring the payment of criminal fines, civil fines, and/or settlement amounts. We cannot estimate what, if any, impact any results from this investigation could have on our consolidated results of operations or financial position. In June 2008, we received a letter from the SEC informing us that it is conducting an informal investigation regarding potential violations of the Foreign Corrupt Practices Act in the sale of medical devices in a number of foreign countries by companies in the medical device industry. We understand that several other medical device companies have received similar letters. We are cooperating fully with the SEC request. We cannot estimate what, if any, impact any results from this inquiry could have on our consolidated results of operations or financial position.

In late 2004 and early 2005, approximately 120 plaintiffs sued Dr. John King in the Circuit Court of Putnam County, West Virginia. Plaintiffs allege that Dr. King was professionally negligent when he performed surgery on the plaintiffs at Putnam General Hospital in Putnam County, West Virginia between November 2002 and June 2003. In 33 of the lawsuits, plaintiffs alleged that Dr. King inappropriately used a biologic product sold by us. In these lawsuits, plaintiffs named us as a defendant and allege that our products had not been properly cleared by the United States Food and Drug Administration, that we failed to warn that our products were not safe for their intended use, and that we knew that Dr. King was not properly trained or was performing the surgeries inappropriately. Plaintiffs also allege that we and two other co-defendants entered into a joint venture with Dr. King and/or his physician assistant, David McNair, such that we could be held liable for his/their conduct. Plaintiffs further assert claims based on strict liability, express and implied breach of warranty, civil conspiracy and negligence. They seek damages related to alleged lost income, medical expenses, future medical and life care expenses, damages relating to pain and suffering and punitive and other damages.

During the second quarter of 2009, we agreed to settle 29 of the 33 lawsuits pending against us, all of which were funded by our insurance carriers. Those 29 cases have now been dismissed. With regard to the remaining four lawsuits, we believe our legal and factual defenses to these lawsuits are strong, and we will continue to vigorously defend ourselves against these claims. We have product liability insurance which may or may not cover some or all of the ultimate resolution of those remaining claims. While an amount cannot be estimated at this time, management does not believe that the outcome of the remaining lawsuits will have a material adverse effect on our consolidated financial position or results of operations.

One of our insurers has reserved the right to pursue payment from us for up to approximately \$7.5 million paid by the insurer along with any additional judgments, settlements and defense costs that may be expended with regard to the four lawsuits that are still pending. We believe that we have strong defenses against any such claim. No provision has been made for these pending cases, settlements or any claim by our insurer as of the date of this report.

In addition to those noted above, we are subject to various other legal proceedings, product liability claims and other matters which arise in the ordinary course of business. In the opinion of management, the amount of liability, if any, with respect to these matters, will not materially affect our consolidated results of operations or financial position.

**Table of Contents****ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.****General**

The following management's discussion and analysis of financial condition and results of operations describes the principal factors affecting the results of our operations, financial condition and changes in financial condition for the three- and six- month periods ended June 30, 2009. This discussion should be read in conjunction with the accompanying unaudited financial statements and our Annual Report on Form 10-K for the year ended December 31, 2008, which includes additional information about our critical accounting policies and practices and risk factors.

**Executive Overview**

***Company Description.*** We are a global orthopaedic medical device company specializing in the design, manufacture, and marketing of reconstructive joint devices and biologics products. Reconstructive joint devices are used to replace knee, hip, and other joints that have deteriorated through disease or injury. Biologics are used to replace damaged or diseased bone, to stimulate bone growth, to repair damaged or diseased soft tissue, and to provide other biological solutions for surgeons and their patients. We have been in business for over 50 years and have built a well-known and respected brand name and strong relationships with orthopaedic surgeons.

***Principal Products.*** We primarily sell reconstructive joint devices and biologics products. Our reconstructive joint device sales are derived from three primary product lines: knees, hips, and extremities. Our biologics sales encompass a broad portfolio of products designed to stimulate and augment the natural regenerative capabilities of the human body. We also sell various orthopaedic products not considered to be part of our knee, hip, extremity, or biologics product lines.

***Significant Quarterly Business Developments.*** Net sales increased 0.4% in the second quarter of 2009 to \$118.9 million, compared to net sales of \$118.5 million in the second quarter of 2008. Our net income increased to \$2.4 million in the second quarter of 2009 from a \$2.4 million loss in the second quarter of 2008 as a result of lower levels of restructuring expenses, partially offset by increased costs of the ongoing U.S. government inquiries. In addition, during the second quarter of 2008, we recognized \$2.5 million of acquired in-process research and development (IPRD) and \$2.6 million of expenses due to an unfavorable appellate court decision.

Our second quarter domestic sales increased 6% in 2009, as a result of 24% growth within our extremity line and relatively static sales in our knees, hip, and biologics businesses. Our domestic extremities growth is primarily attributable to higher levels of INBONE product sales, the continued success of our CHARLOTTE Foot and Ankle System, and increased sales of our DARCO® line of plating systems.

Our international sales decreased 7% to \$45.8 million in the second quarter of 2009, compared to \$49.3 million in the second quarter of 2008. This decrease in the second quarter of 2009 is the result of an unfavorable currency impact of approximately \$3.1 million as well as declines in sales in France and to our stocking distributor in Turkey.

Our second quarter 2009 gross profit, which declined as a percent of sales by 1.5 percentage points, was negatively impacted by unfavorable foreign currency exchange rates as compared to the second quarter of 2008. Additionally, our second quarter 2009 gross profit included increased raw material and other manufacturing costs.

***Opportunities and Challenges.*** Our results of operations can be substantially affected not only by global economic conditions, but also by local operating and economic conditions, which can vary substantially by market. Unfavorable conditions can depress sales in a given market and may result in actions that adversely affect our margins, constrain our operating flexibility or result in charges which are unusual or non-recurring.

Given significant volatility in the financial markets and foreign currency exchange rates and depressed economic conditions in both domestic and international markets, we believe 2009 will continue to present significant business challenges. We expect 2009 revenues to reflect lower sales volumes in certain of our international stocking distributor markets where the local financial markets have impacted their borrowing capacity, and a significant unfavorable impact from foreign currency translation due to strengthening of the U.S. dollar as compared with currencies such as the euro. Additionally, the current state of the global economy has negatively impacted industry growth rates in both domestic and international markets in the first two quarters of 2009, and we are unable to predict when these markets will return to historical rates of growth.



**Significant Industry Factors.** Our industry is impacted by numerous competitive, regulatory, and other significant factors. The growth of our business relies on our ability to continue to develop new products and innovative technologies, obtain regulatory clearance and compliance for our products, protect the proprietary technology of our

**Table of Contents**

products and our manufacturing processes, manufacture our products cost-effectively, respond to competitive pressures specific to each of our geographic markets, including our ability to enforce non-compete agreements, and successfully market and distribute our products in a profitable manner. We, and the entire industry, are subject to extensive governmental regulation, primarily by the United States Food and Drug Administration (FDA). Failure to comply with regulatory requirements could have a material adverse effect on our business. Additionally, our industry is highly competitive and has recently experienced increased pricing pressures, specifically in the areas of reconstructive joint devices. We devote significant resources to assessing and analyzing competitive, regulatory and economic risks and opportunities.

In December 2007, we received a subpoena from the U.S. Attorney's Office for the District of New Jersey requesting certain documents related to consulting agreements with orthopaedic surgeons. This subpoena was served shortly after several of our knee and hip competitors agreed to resolutions with the U.S. Department of Justice (DOJ) after being subjects of investigation involving the same subject matter. We continue to cooperate fully with the investigation by the DOJ, and we anticipate that we will continue to incur significant expenses related to this investigation. The conclusion of the investigation could result in sanctions requiring the payment of criminal fines, civil fines, and/or settlement amounts. We cannot estimate what, if any, impact any results from this investigation could have on our consolidated results of operations or financial position.

In June 2008, we received a letter from the U.S. Securities and Exchange Commission (SEC) informing us that it is conducting an informal investigation regarding potential violations of the Foreign Corrupt Practices Act in the sale of medical devices in a number of foreign countries by companies in the medical device industry. We understand that several other medical device companies have received similar letters. We are cooperating fully with the SEC inquiry. A detailed discussion of these risks and other factors is provided in Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2008, and elsewhere in this report.

**Table of Contents****Results of Operations****Comparison of three months ended June 30, 2009 to three months ended June 30, 2008**

The following table sets forth, for the periods indicated, our results of operations expressed as dollar amounts (in thousands) and as percentages of net sales:

|                                                  | <b>Three Months Ended June 30,</b> |                       |               |                       |
|--------------------------------------------------|------------------------------------|-----------------------|---------------|-----------------------|
|                                                  | <b>(unaudited)</b>                 |                       |               |                       |
|                                                  | <b>2009</b>                        |                       | <b>2008</b>   |                       |
|                                                  | <b>Amount</b>                      | <b>% of<br/>Sales</b> | <b>Amount</b> | <b>% of<br/>Sales</b> |
| Net sales                                        | \$ 118,926                         | 100.0%                | \$ 118,477    | 100.0%                |
| Cost of sales <sup>1</sup>                       | 36,745                             | 30.9%                 | 34,811        | 29.4%                 |
| Gross profit                                     | 82,181                             | 69.1%                 | 83,666        | 70.6%                 |
| Operating expenses:                              |                                    |                       |               |                       |
| Selling, general and administrative <sup>1</sup> | 65,821                             | 55.3%                 | 68,875        | 58.1%                 |
| Research and development <sup>1</sup>            | 9,017                              | 7.6%                  | 8,378         | 7.1%                  |
| Amortization of intangible assets                | 1,308                              | 1.1%                  | 1,276         | 1.1%                  |
| Restructuring charges                            | 794                                | 0.7%                  | 3,095         | 2.6%                  |
| Acquired in-process research and development     |                                    |                       | 2,490         | 2.1%                  |
| Total operating expenses                         | 76,940                             | 64.7%                 | 84,114        | 71.0%                 |
| Operating income (loss)                          | 5,241                              | 4.4%                  | (448)         | (0.4%)                |
| Interest expense, net                            | 1,286                              | 1.1%                  | 773           | 0.7%                  |
| Other (income) expense, net                      | (103)                              | (0.1%)                | 403           | 0.3%                  |
| Income (loss) before income taxes                | 4,058                              | 3.4%                  | (1,624)       | (1.4%)                |
| Provision for income taxes                       | 1,631                              | 1.4%                  | 733           | 0.6%                  |
| Net income (loss)                                | 2,427                              | 2.0%                  | \$ (2,357)    | (2.0%)                |

<sup>1</sup> These line items include the following amounts of non-cash, stock-based compensation expense, expressed in dollar amounts (in thousands) and as percentages of net sales, for the periods indicated:

|                                     | Three Months Ended June 30, |       | 2008   |       |
|-------------------------------------|-----------------------------|-------|--------|-------|
|                                     | 2009                        | % of  | Amount | % of  |
|                                     | Amount                      | Sales | Amount | Sales |
| Cost of sales                       | \$ 311                      | 0.3%  | \$ 308 | 0.3%  |
| Selling, general and administrative | 3,204                       | 2.7%  | 2,846  | 2.4%  |
| Research and development            | 565                         | 0.5%  | 417    | 0.4%  |

The following table sets forth our net sales by product line for the periods indicated (in thousands) and the percentage of year-over-year change:

|                    | Three Months Ended |            | %<br>change |
|--------------------|--------------------|------------|-------------|
|                    | 2009               | 2008       |             |
|                    | 2009               | 2008       | %           |
| Hip products       | \$ 41,061          | \$ 41,411  | (0.8%)      |
| Knee products      | 30,225             | 31,248     | (3.3%)      |
| Extremity products | 25,629             | 21,903     | 17.0%       |
| Biologics products | 19,464             | 20,673     | (5.8%)      |
| Other              | 2,547              | 3,242      | (21.4%)     |
| Total net sales    | \$ 118,926         | \$ 118,477 | 0.4%        |

**Table of Contents**

The following graphs illustrate our product line net sales as a percentage of total net sales for the three months ended June 30, 2009 and 2008:

**Product Line Sales as a Percentage of Total Net Sales****2009****2008**

*Net Sales.* Overall, our net sales increased 0.4% in the second quarter of 2009 compared to the second quarter of 2008. Although we experienced continued success in our extremity product line, which increased 17% over prior year, we experienced a decline in the performance of each of our remaining product lines, primarily due to unfavorable currency rates as compared to 2008. Geographically, our domestic net sales totaled \$73.1 million in the second quarter of 2009 and \$69.1 million in the second quarter of 2008, representing 62% and 58% of total net sales, respectively, and growth of 6% in 2009 compared to 2008. Our international net sales totaled \$45.8 million in the second quarter of 2009, compared to \$49.3 million in the second quarter of 2008. International sales in 2009 include an unfavorable currency impact of \$3.1 million, principally resulting from the performance of the euro and British pound against the U.S. dollar in the second quarter of 2009 compared to the same period of 2008. Additionally, increased sales in Japan were offset by declines in certain of our European markets.

Our hip product net sales totaled \$41.1 million during the second quarter of 2009, representing a 1% decrease over the prior year. Our domestic hip sales increased 2% over prior year with relatively stable volume and average selling prices, while our international hip sales decreased 3% over prior year. Our international results included increased sales of our PROFEMUR® hip systems in Japan, which were offset by declines in our European markets and a \$1.1 million unfavorable currency impact in 2009.

Our knee product net sales totaled \$30.2 million in the second quarter of 2009 as compared to \$31.2 in the same period in 2008. Year-over-year knee sales decreased 1% domestically as lower levels of unit sales were mostly offset by increased average selling prices. International knee sales declined 6% due to a \$0.8 million unfavorable currency impact.

Our extremity product net sales increased to \$25.6 million in the second quarter of 2009, representing growth of 17% over the second quarter of 2008. This year-over-year growth was driven by a 24% increase in domestic sales driven by sales of our INBONE products, the continued success of our CHARLOTTE Foot and Ankle system, and increased sales of our DARCO® plating systems. Our international extremity sales decreased 8% as compared to prior year due to a \$0.5 million unfavorable currency impact.

Net sales of our biologics products totaled \$19.5 million in the second quarter of 2009, representing a year-over-year decline in sales of 6%. In the U.S., biologics sales remained relatively flat in 2009 as the continued success of our GRAFTJACKET® tissue repair and containment membranes and increased sales of our PRO-DENSE® injectable regenerative graft were offset by the continued decline in sales of our ALLOMATRIX® line of injectable tissue-based bone graft substitutes. Our international biologics sales decline is primarily attributable to decreased sales to our stocking distributor in Turkey and the suspension of our biologics distribution in Belgium due to changes in reimbursement rates, as well as an unfavorable currency impact of \$0.3 million.

**Table of Contents**

*Cost of Sales.* Our cost of sales as a percentage of net sales increased from 29.4% in the second quarter of 2008 to 30.9% in the second quarter of 2009. This increase is primarily attributable to increased raw material and other manufacturing costs and unfavorable currency exchange rates compared to the second quarter of 2008. Our cost of sales included 0.3 percentage points of non-cash, stock-based compensation expense in 2009 and 2008. Our cost of sales and corresponding gross profit percentages can be expected to fluctuate in future periods depending upon changes in our product sales mix and prices, distribution channels and geographies, manufacturing yields, period expenses, levels of production volume, cost of raw materials and currency exchange rates.

*Selling, General and Administrative.* Our selling, general and administrative expenses as a percentage of net sales totaled 55.3% in the second quarter of 2009, a 2.8 percentage point decrease from 58.1% in the second quarter of 2008, primarily due to a 2008 charge of \$2.3 million (2.0% of net sales) due to an unfavorable appellate court decision. Our 2009 and 2008 selling, general and administrative expenses include \$2.0 million (1.7% of net sales) and \$1.5 million (1.2% of net sales), respectively, of costs, primarily legal fees, associated with the ongoing U.S. government inquiries. The remaining decrease in selling, general and administrative expenses as a percentage of sales was driven by expense savings, primarily in our European subsidiaries, and lower levels of cash incentive compensation, partially offset by increased expenses associated with global compliance efforts. We also recognized \$3.2 million and \$2.8 million of non-cash, stock-based compensation expense in the second quarter of 2009 and 2008, respectively, representing 2.7% and 2.4% of net sales in each of the years, respectively.

We anticipate that our selling, general and administrative expenses will increase in absolute dollars to the extent that additional growth in net sales results in increases in sales commissions and royalty expense associated with those sales and requires us to expand our infrastructure. Further, in the near term, we anticipate that these expenses may increase as a percentage of net sales as we make strategic investments in order to grow our business, as we continue to incur expenses associated with the U.S. government inquiries, which we believe will continue to be significant, and as our spending related to the global compliance requirements of our industry increases.

*Research and Development.* Our investment in research and development activities represented approximately 7.6% of net sales in the second quarter of 2009, as compared to 7.1% of net sales in the second quarter of 2008. Our research and development expenses include approximately \$0.6 million (0.5% of net sales) and \$0.4 million (0.4% of net sales) of non-cash, stock-based compensation expense in the second quarter of 2009 and 2008, respectively. The increase in research and development is primarily attributable to increased investments in product development initiatives.

We anticipate that our research and development expenditures may increase as a percentage of net sales and will increase in absolute dollars as we continue to increase our investment in product development initiatives and clinical studies to support regulatory approvals and provide expanded proof of the efficacy of our products.

*Amortization of Intangible Assets.* Charges associated with the amortization of intangible assets in the second quarter of 2009 remained flat compared to the same period in 2008. Based on the intangible assets held as of June 30, 2009, we expect to recognize amortization expense of approximately \$5.1 million for the full year of 2009, \$2.3 million in 2010, \$2.2 million in 2011, \$2.1 million in 2012, and \$1.8 million in 2013.

*Restructuring.* During the second quarter of 2009, our restructuring expenses as a percentage of net sales totaled 0.7%, compared to 2.6% during the second quarter of 2008. These charges are a result of the closure of our Toulon, France facilities, which was announced in the second quarter of 2007. These charges primarily included severance and termination benefits, legal and professional fees and employee litigation charges. See Note 9 to our condensed consolidated financial statements for further discussion of our restructuring charges.

*Acquired In-Process Research and Development.* Upon consummation of our INBONE Technologies, Inc. (Inbone) acquisition, we immediately recognized as expense \$2.5 million in costs representing the estimated fair value of acquired IPRD that had not yet reached technological feasibility and had no alternative future use.

The fair value was determined by estimating the costs to develop the acquired IPRD into commercially viable products, estimating the resulting net cash flows from this project and discounting the net cash flows back to their present values. The resulting net cash flows from the project were based on our management's best estimates of revenue, cost of sales, research and development costs, selling, general and administrative costs and income taxes from the project. A summary of the estimates used to calculate the net cash flows for the project is as follows:



**Table of Contents**

| Project                       | Year net cash<br>in-flows<br>expected<br><br>to begin | Discount rate<br>including<br>factor to account<br>for<br>uncertainty of<br>success | Acquired IPRD |
|-------------------------------|-------------------------------------------------------|-------------------------------------------------------------------------------------|---------------|
| INBONE Calcaneal Stem Implant | 2009                                                  | 18%                                                                                 | \$2,490,000   |

The INBONE Calcaneal Stem implant (Calcaneal Stem) is an implant device designed to attach on the INBONE Talar Dome and achieve bone implant stability by engaging the inside of the talar bone spanning into the calcaneal bone after the two bones have been stabilized together. We expect this device to bring increased sales to the existing INBONE Total Ankle System. The product is complete, but it has not yet received all the necessary FDA clearances to bring the product into a commercially viable product. Prior to the acquisition, Inbone filed a 510(k) premarket notification for market clearance of the Calcaneal Stem and had received questions from the FDA. Subsequent to the acquisition, we received additional questions from the FDA. Due to the complexity of these additional questions and the FDA's requirement for clinical data in support of the safety and efficacy of the Calcaneal Stem, we are currently working on the development of an investigational device exemption protocol that will subsequently support a premarket approval (PMA) filing for market approval. This protocol will require two year follow-up of the enrolled patients, therefore market approval is not expected prior to the end of 2012. We do not believe that this additional work will result in a material amount of expenses.

We are continuously monitoring our research and development projects. We believe that the assumptions used in the valuation of acquired IPRD represent a reasonably reliable estimate of the future benefits attributable to the acquired IPRD. No assurance can be given that actual results will not deviate from those assumptions in future periods.

*Interest Expense, Net.* Interest expense, net, consists of interest expense of \$1.6 million during 2009 and \$2.0 million in 2008, primarily from borrowings under our convertible debt issued in November 2007 and in 2008, interest associated with the unfavorable arbitration ruling, offset by interest income of \$340,000 and \$1.2 million during the second quarter of 2009 and 2008, respectively, generated by our invested cash balances and investments in marketable securities.

The amounts of interest income we realize in 2009 and beyond are subject to variability, dependent upon both the rate of invested returns we realize and the amount of excess cash balances on hand.

*Provision for Income Taxes.* We recorded tax provisions of \$1.6 million and \$0.7 million in the second quarter of 2009 and 2008, respectively. During the second quarter of 2009, our effective tax rate was approximately 40.2%, as compared to (45.1%) in the second quarter of 2008. The effective tax rate in the second quarter of 2008 included a 91 percentage point impact due to the discrete tax effect of restructuring and IPRD charges. Additionally, our 2008 provision does not include a benefit for the U.S. Federal Research and Development, which was reinstated during the fourth quarter of 2008.



**Table of Contents****Comparison of six months ended June 30, 2009 to six months ended June 30, 2008**

The following table sets forth, for the periods indicated, our results of operations expressed as dollar amounts (in thousands) and as percentages of net sales:

|                                                  | <b>Six Months Ended June 30,<br/>(unaudited)</b> |                       |               |                       |
|--------------------------------------------------|--------------------------------------------------|-----------------------|---------------|-----------------------|
|                                                  | <b>2009</b>                                      | <b>% of<br/>Sales</b> | <b>2008</b>   | <b>% of<br/>Sales</b> |
|                                                  | <b>Amount</b>                                    |                       | <b>Amount</b> |                       |
| Net sales                                        | \$ 239,838                                       | 100.0%                | \$ 234,342    | 100.0%                |
| Cost of sales <sup>1</sup>                       | 74,766                                           | 31.2%                 | 67,249        | 28.7%                 |
| Gross profit                                     | 165,072                                          | 68.8%                 | 167,093       | 71.3%                 |
| Operating expenses:                              |                                                  |                       |               |                       |
| Selling, general and administrative <sup>1</sup> | 132,430                                          | 55.2%                 | 135,464       | 57.8%                 |
| Research and development <sup>1</sup>            | 17,923                                           | 7.5%                  | 16,377        | 7.0%                  |
| Amortization of intangible assets                | 2,625                                            | 1.1%                  | 2,317         | 1.0%                  |
| Restructuring charges                            | 860                                              | 0.4%                  | 4,910         | 2.1%                  |
| Acquired in-process research and development     |                                                  |                       | 2,490         | 1.1%                  |
| Total operating expenses                         | 153,838                                          | 64.1%                 | 161,558       | 68.9%                 |
| Operating income                                 | 11,234                                           | 4.7%                  | 5,535         | 2.4%                  |
| Interest expense, net                            | 2,539                                            | 1.1%                  | 410           | 0.2%                  |
| Other income, net                                | (466)                                            | (0.2%)                | (623)         | (0.3%)                |
| Income before income taxes                       | 9,161                                            | 3.8%                  | 5,748         | 2.5%                  |
| Provision for income taxes                       | 3,417                                            | 1.4%                  | 4,047         | 1.7%                  |
| Net income                                       | \$ 5,744                                         | 2.4%                  | \$ 1,701      | 0.7%                  |

<sup>1</sup> These line items include the following amounts of non-cash, stock-based compensation expense, expressed in dollar amounts (in thousands) and as percentages of net sales, for the periods indicated:

|                                     | <b>Six Months Ended June 30,</b> |              |               |              |
|-------------------------------------|----------------------------------|--------------|---------------|--------------|
|                                     | <b>2009</b>                      | <b>% of</b>  | <b>2008</b>   | <b>% of</b>  |
|                                     | <b>Amount</b>                    | <b>Sales</b> | <b>Amount</b> | <b>Sales</b> |
| Cost of sales                       | \$ 603                           | 0.3%         | \$ 652        | 0.3%         |
| Selling, general and administrative | 5,305                            | 2.2%         | 5,817         | 2.5%         |
| Research and development            | 960                              | 0.4%         | 666           | 0.3%         |

The following table sets forth our net sales by product line for the periods indicated (in thousands) and the percentage of year-over-year change:

|                    | <b>Six Months Ended</b> |             |               | <b>%</b> |
|--------------------|-------------------------|-------------|---------------|----------|
|                    | <b>June 30,</b>         |             |               |          |
|                    | <b>2009</b>             | <b>2008</b> | <b>change</b> |          |
| Hip products       | \$ 82,975               | \$ 81,311   | 2.0%          |          |
| Knee products      | 60,613                  | 61,424      | (1.3%)        |          |
| Extremity products | 51,570                  | 42,364      | 21.7%         |          |
| Biologics products | 39,235                  | 41,351      | (5.1%)        |          |
| Other              | 5,445                   | 7,892       | (31.0%)       |          |
| Total net sales    | \$ 239,838              | \$ 234,342  | 2.3%          |          |

**Table of Contents**

The following graphs illustrate our product line net sales as a percentage of total net sales for the six months ended June 30, 2009 and 2008:

**Product Line Sales as a Percentage of Total Net Sales****2009****2008**

*Net Sales.* Net sales totaled \$239.8 million during the first six months of 2009, representing a 2% increase over prior year. The increase in net sales is primarily attributable to 22% growth in our extremity product line offset by an unfavorable currency impact of \$6.4 million. Specifically, the increase in our extremities product line can be attributed to sales of our DARCO® plating systems, the continued success of our CHARLOTTE Foot and Ankle system, sales of our INBONE products acquired in April 2008, and sales of our RAYHACK® Osteotomy Systems acquired in September 2008.

In the first six months of 2009, domestic net sales increased by 8% to \$147.5 million, or 61% of total net sales. International sales totaled \$92.3 million, including the aforementioned unfavorable currency impact of \$6.4 million, representing a decrease of 6%. This decrease is attributable to the unfavorable currency.

*Cost of Sales.* Our cost of sales as a percentage of net sales increased from 28.7% in the first six months of 2008 to 31.2% in the first six months of 2009. This increase is attributable to higher levels of excess and obsolete inventory provisions, increased raw material and other manufacturing costs, and unfavorable currency exchange rates compared to the first six months of 2008.

*Operating Expenses.* As a percentage of net sales, our operating expenses decreased by 4.8 percentage points to 64.1% in the first six months of 2009, as compared to 68.9% in the first six months of 2008. This decrease is primarily due to lower restructuring expenses in 2009 and charges for IPRD and the unfavorable appellate court ruling in 2008, partially offset by increased expenses associated with our global compliance efforts.

*Provision for Income Taxes.* We recorded tax provisions of \$3.4 million and \$4.0 million in the first six months of 2009 and 2008, respectively. During the first six months of 2009, our effective tax rate was approximately 37.3%, as compared to 70.4% in the first six months of 2008, primarily attributable to the reinstatement of the U.S. Federal Research and Development tax credit during the fourth quarter of 2008 and lower levels of nondeductible stock-based compensation expense during 2009.

**Seasonal Nature of Business**

We traditionally experience lower sales volumes in the third quarter than throughout the rest of the year as many of our products are used in elective procedures, which generally decline during the summer months, typically resulting in selling, general and administrative expenses and research and development expenses as a percentage of sales that are higher than throughout the rest of the year. In addition, our first quarter selling, general and administrative

**Table of Contents**

expenses include additional expenses that we incur in connection with the annual meeting held by the American Academy of Orthopaedic Surgeons. This meeting, which is the largest orthopaedic meeting in the world, features the presentation of scientific papers and instructional courses for orthopaedic surgeons. During this 3-day event, we display our most recent and innovative products to these surgeons.

**Restructuring**

In June 2007, we announced our plans to close our facilities in Toulon, France. This announcement came after a thorough evaluation in which it was determined that we had excess manufacturing capacity and redundant distribution and administrative resources that would be best eliminated through the closure of this facility. The majority of our restructuring activities were complete by the end of 2007, with production now conducted solely in our existing manufacturing facility in Arlington, Tennessee and the distribution activities being carried out from our European headquarters in Amsterdam, the Netherlands. We have estimated that total pre-tax restructuring charges will be approximately \$28 million to \$32 million, of which we have recognized \$26.4 million through June 30, 2009. We anticipate that recording the remaining \$1.6 million to \$5.6 million of restructuring expenses could have a material impact on our results of operations in the period incurred, however we do not expect that the restructuring will have a material impact on our financial condition or liquidity. We have realized the benefits from this restructuring within selling, general and administrative expenses beginning in 2008. While the benefits from this restructuring have also been realized within cost of sales beginning in 2009, unfavorable currency exchange rates and increased raw material and other manufacturing costs have offset those benefits. See Note 9 to our condensed consolidated financial statements for further discussion of our restructuring charges.

**Liquidity and Capital Resources**

The following table sets forth, for the periods indicated, certain liquidity measures (in thousands):

|                             | <b>As of<br/>June 30,<br/>2009</b> | <b>As of<br/>December 31,<br/>2008</b> |
|-----------------------------|------------------------------------|----------------------------------------|
| Cash and cash equivalents   | \$ 116,468                         | \$ 87,865                              |
| Marketable securities       | 37,235                             | 57,614                                 |
| Working capital             | 408,626                            | 401,406                                |
| Line of credit availability | 100,000                            | 100,000                                |

**Operating Activities.** Cash provided by operating activities was \$34.0 million for the first six months of 2009, as compared to \$2.6 million for the first six months of 2008. The increase in operating cash flow is attributable to improved profitability and changes in working capital, as favorable changes in accounts receivable and inventory were partially offset by unfavorable changes in accrued expenses and marketable securities.

**Investing Activities.** Our capital expenditures totaled approximately \$19.1 million and \$28.8 million in the first six months of 2009 and 2008, respectively. This decrease is attributable to lower levels of expenditures related to the expansion of our Arlington, Tennessee facilities. Our industry is capital intensive, particularly as it relates to surgical instrumentation. Historically, our capital expenditures have consisted of purchased manufacturing equipment, research and testing equipment, computer systems, office furniture and equipment, and surgical instruments. We expect to incur capital expenditures of approximately \$42 million in 2009 for routine capital expenditures, and approximately \$4 million for the expansion of facilities in Arlington, Tennessee.

We invested \$5.9 million and \$28.2 million in acquisitions of businesses and intellectual property during 2009 and 2008, respectively. Our 2009 payments for acquisitions relate to contingent consideration related to acquisitions prior to 2009. We are continuously evaluating opportunities to purchase technology and other forms of intellectual property and are, therefore, unable to predict the timing of future purchases.

**Financing Activities.** During the first six months of 2009, cash provided by financing activities totaled \$61,000 compared to the first six months of 2008, where cash provided by financing activities totaled \$7.8 million. This decrease is primarily attributable to a \$8.1 million decrease in proceeds from stock option exercises. During the six months of 2009, we terminated our factoring agreements. While our factoring agreements were active, the cash proceeds received from these factoring agreements, net of the amount of factored receivables collected, were reflected

as cash flows from financing activities in our consolidated statements of cash flows.

**Table of Contents**

On June 30, 2009, our revolving credit facility had availability of \$100 million, which can be increased by up to an additional \$50 million at our request and subject to the agreement of the lenders. We currently have no borrowings outstanding under the credit facility. Borrowings under the credit facility will bear interest at the sum of a base annual rate plus an applicable annual rate that ranges from 0% to 1.75% depending on the type of loan and our consolidated leverage ratio, with a current annual base rate of 3.25%.

During 2007, we issued \$200 million of Convertible Senior Notes due 2014, which generated net proceeds of \$193.5 million. The notes pay interest semiannually at an annual rate of 2.625%. The notes are convertible into shares of our common stock at an initial conversion rate of 30.6279 shares per \$1,000 principal amount of the notes, which represents a conversion price of \$32.65 per share. We will make scheduled interest payments in 2009 related to the notes totaling \$5.3 million.

**Other Liquidity Information**

We have funded our cash needs since 2000 through various equity and debt issuances and through cash flow from operations. In 2007, we issued \$200 million of Convertible Senior Notes due 2014, which generated net proceeds totaling \$193.5 million.

Although it is difficult for us to predict our future liquidity requirements, we believe that our current cash and cash equivalents balance of \$116.5 million, our marketable securities balance of \$37.2 million, our existing available credit line of \$100 million, and our expected cash flow from our 2009 operations will be sufficient for the foreseeable future to fund our working capital requirements and operations, permit anticipated capital expenditures in 2009 of approximately \$46 million, and meet our contractual cash obligations in 2009.

**Critical Accounting Policies and Estimates**

Information on judgments related to our most critical accounting policies and estimates is discussed in Item 7 of our Annual Report on Form 10-K for the year ended December 31, 2008. Certain of our more critical accounting estimates require the application of significant judgment by management in selecting the appropriate assumptions in determining the estimate. By their nature, these judgments are subject to an inherent degree of uncertainty. We develop these judgments based on our historical experience, terms of existing contracts, our observance of trends in the industry, information provided by our customers, and information available from other outside sources, as appropriate. Actual results may differ from these judgments under different assumptions or conditions. Different, reasonable estimates could have been used for the current period. Additionally, changes in accounting estimates are reasonably likely to occur from period to period. Both of these factors could have a material impact on the presentation of our financial condition, changes in financial condition or results of operations. All of our significant accounting policies are more fully described in Note 2 to our consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2008. There have been no significant modifications to the policies related to our critical accounting estimates since December 31, 2008.

**Impact of Recently Issued Accounting Pronouncements**

In June 2009, the Financial Accounting Standards Board ( FASB ) issued SFAS No. 168, *The FASB Accounting Standards Codification and the Hierarchy of Generally Accepted Accounting Principles*. This standard replaces SFAS No. 162, *The Hierarchy of Generally Accepted Accounting Principles*, and establishes only two levels of U.S. GAAP, authoritative and nonauthoritative. The FASB Accounting Standards Codification (the Codification) will become the source of authoritative, nongovernmental GAAP, except for rules and interpretive releases of the SEC, which are sources of authoritative GAAP for SEC registrants. All other nongrandfathered, non-SEC accounting literature not included in the Codification will become nonauthoritative. This standard is effective for financial statements for interim or annual reporting periods ending after September 15, 2009. We will begin to use the new guidelines and numbering system prescribed by the Codification when referring to GAAP in the third quarter of 2009.

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

*Interest Rate Risk*

Our exposure to interest rate risk arises principally from the interest rates associated with our invested cash balances. At June 30, 2009, we had short term cash and marketable securities investments totaling approximately \$148 million. Based on this level of investment, a change of 0.25% in interest rates would have an annual impact of \$369,000 on our interest income. We currently do not hedge our exposure to interest rate fluctuations, but may do so in the future.

*Foreign Currency Exchange Rate Risk*

Fluctuations in the rate of exchange between the U.S. dollar and foreign currencies could adversely affect our financial results. Approximately 27% and 28% of our total net sales were denominated in foreign currencies during the three months ended June 30, 2009, and for the year ended December 31, 2008, and we expect that foreign currencies will continue to represent a similarly significant percentage of our net sales in the future. Cost of sales related to these sales are primarily denominated in U.S. dollars; however, operating costs related to these sales are largely denominated in the same respective currencies, thereby partially limiting our transaction risk exposure. For sales not denominated in U.S. dollars, an increase in the rate at which a foreign currency is exchanged for U.S. dollars will require more of the foreign currency to equal a specified amount of U.S. dollars than before the rate increase. In such cases, if we price our products in the foreign currency, we will receive less in U.S. dollars than we did before the rate increase went into effect. If we price our products in U.S. dollars and our competitors price their products in local currency, an increase in the relative strength of the U.S. dollar could result in our prices not being competitive in a market where business is transacted in the local currency.

A substantial majority of our sales denominated in foreign currencies are derived from European Union countries, which are denominated in the euro, from Japan, which are denominated in the Japanese yen and from the United Kingdom, which are denominated in the British pound. Additionally, we have significant intercompany receivables from our foreign subsidiaries which are denominated in foreign currencies, principally the euro, the yen, and the British pound. Our principal exchange rate risk, therefore, exists between the U.S. dollar and the euro, the U.S. dollar and the yen, and the U.S. dollar and the British pound. Fluctuations from the beginning to the end of any given reporting period result in the revaluation of our foreign currency-denominated intercompany receivables and payables, generating currency translation gains or losses that impact our non-operating income and expense levels in the respective period.

As discussed in Note 2 to our consolidated financial statements set forth in our Annual Report on Form 10-K for the year ended December 31, 2008, we enter into certain short-term derivative financial instruments in the form of foreign currency forward contracts. These forward contracts are designed to mitigate our exposure to currency fluctuations in our intercompany balances denominated in euros, Japanese yen, British pounds, and Canadian dollars. Any change in the fair value of these forward contracts as a result of a fluctuation in a currency exchange rate is expected to be offset by a change in the value of the intercompany balance. These contracts are effectively closed at the end of each reporting period.

**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES.**

*Evaluation of Disclosure Controls and Procedures*

We have established disclosure controls and procedures, as such term is defined in Rule 13a-15(e) under the Securities Exchange Act of 1934. Our disclosure controls and procedures are designed to ensure that material information relating to us, including our consolidated subsidiaries, is made known to our principal executive officer and principal financial officer by others within our organization. Under the supervision and with the participation of our management, including our principal executive officer and principal financial officer, we conducted an evaluation of the effectiveness of our disclosure controls and procedures as of June 30, 2009. Based on this evaluation, our principal executive officer and principal financial officer concluded that our disclosure controls and procedures were effective as of June 30, 2009, to ensure that the information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms, and that such information is made known to our principal executive officer and principal financial officer as appropriate, to allow timely decisions regarding required disclosure.

*Change in Internal Control Over Financial Reporting*

During the three months ended June 30, 2009, there were no significant changes in our internal control over financial reporting that materially affected, or that are reasonably likely to materially affect, our internal control over financial reporting.



**Table of Contents**

**PART II OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS.**

Not applicable

**ITEM 1A. RISK FACTORS.**

*We are subject to substantial government regulation that could have a material adverse effect on our business.*

The production and marketing of our products and our ongoing research and development, pre-clinical testing and clinical trial activities are subject to extensive regulation and review by numerous governmental authorities both in the U.S. and abroad. See Business Government Regulation in our Annual Report on Form 10-K for the year ended December 31, 2008, for further details on this process. U.S. and foreign regulations govern the testing, marketing and registration of new medical devices, in addition to regulating manufacturing practices, reporting, labeling and recordkeeping procedures. The regulatory process requires significant time, effort and expenditures to bring our products to market, and we cannot be assured that any of our products will be approved. Our failure to comply with applicable regulatory requirements could result in these governmental authorities:

imposing fines and penalties on us;

preventing us from manufacturing or selling our products;

bringing civil or criminal charges against us;

delaying the introduction of our new products into the market;

recalling or seizing our products; or

withdrawing or denying approvals or clearances for our products.

Even if regulatory approval or clearance of a product is granted, this could result in limitations on the uses for which the product may be labeled and promoted. Further, for a marketed product, its manufacturer and manufacturing facilities are subject to periodic review and inspection. Subsequent discovery of problems with a product, manufacturer or facility may result in restrictions on the product, manufacturer or facility, including withdrawal of the product from the market or other enforcement actions.

In April 2009, the United States Food and Drug Administration (FDA) issued an order requiring the manufacturers of approximately 25 Class III devices to submit to the FDA a summary of any information known or otherwise available to them concerning the safety and efficacy of the products. Metal-on-metal hip products, including ours, are included in this order. The FDA has historically allowed these products to be marketed without the requirement of a premarket approval application (PMA), as they were marketed before May 28, 1976, or are substantially equivalent to devices that were marketed before May 28, 1976, when the Medical Device Amendments of 1976 were enacted. The FDA will determine, for each device, whether the classification of the device should (a) remain as Class III and require submission of a PMA or a notice of completion of a Product Development Protocol, or (b) be reclassified as Class I or II. We cannot predict the outcome of the FDA's review of these products; however, if we are required to submit a PMA for our metal-on-metal hip products, we may be unable to continue to market these products until the FDA approves the PMA.

We are currently conducting clinical studies of some of our products under an investigational device exemption. Clinical studies must be conducted in compliance with FDA regulations, or the FDA may take enforcement action. The data collected from these clinical studies will ultimately be used to support market clearance for these products. There is no assurance that the FDA will accept the data from these clinical studies or that it will ultimately allow market clearance for these products.

We are subject to various federal and state laws concerning health care fraud and abuse, including false claims laws, anti-kickback laws and physician self-referral laws. Violations of these laws can result in criminal and/or civil punishment, including fines, imprisonment and, in the U.S., exclusion from participation in government health care programs. Increased funding for enforcement of these laws and regulations has resulted in greater scrutiny of

marketing practices in our industry and resulted in several government investigations by various government authorities. If a governmental authority were to determine that we do not comply with these laws and regulations,

**Table of Contents****PART II OTHER INFORMATION**

then we and our officers and employees, could be subject to criminal and civil sanctions, including exclusion from participation in federal health care reimbursement programs.

In order to market our devices in the member countries of the European Union, we are required to comply with the European Medical Devices Directive and obtain CE mark certification. CE mark certification is the European symbol of adherence to quality assurance standards and compliance with applicable European Medical Device Directives. Under the European Medical Devices Directive, all medical devices including active implants must qualify for CE marking. In August 2005, a European Medical Devices Directive changed the classification of hip, knee, and shoulder implants from class IIb to class III. The transition period for these changes began September 1, 2007. Upon reclassification to class III, manufacturers are required to assemble significantly more documentation into a dossier, and submit it to their Notified Body for formal approval prior to affixing the CE mark to their product and packaging. We determined that 15 upclassification dossiers were necessary to retain the CE mark certification, all of which have been submitted to the Notified Body as of the date of this report. We have received approval for three of the upclassification dossiers. There can be no assurance that the remaining dossiers will all be approved by the September 2009 deadline. If one or more of the remaining dossiers are not approved by the September 2009 deadline, we would be unable to sell the affected products in the European Community until the dossiers are approved, and could experience a negative financial impact as a result.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

Not applicable.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

Not applicable.

**ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.**

We held our 2009 Annual Meeting of Stockholders on May 13, 2009. Our stockholders voted on three proposals at the meeting.

Our stockholders elected eight directors to serve on our Board of Directors for a term of one year. The tabulation of votes with respect to each director nominee was as follows:

| Nominee              | For        | Withheld  |
|----------------------|------------|-----------|
| Gary D. Blackford    | 31,852,025 | 3,117,651 |
| Martin J. Emerson    | 30,266,226 | 4,703,450 |
| Lawrence W. Hamilton | 31,752,897 | 3,216,779 |
| Gary D. Henley       | 31,805,017 | 3,164,659 |
| John L. Micolot      | 31,852,025 | 3,117,651 |
| Robert J. Quillinan  | 31,852,044 | 3,117,632 |
| Amy S. Paul          | 31,232,815 | 3,736,861 |
| David D. Stevens     | 31,852,225 | 3,117,451 |

There were no broker non-votes on the proposal to elect directors.

Our stockholders ratified the selection of KPMG LLP as our independent auditor for the year ending December 31, 2009. There were 34,318,663 votes for, 649,042 votes against, 1,971 votes abstaining from, and no broker non-votes on the proposal.

Our stockholders approved the Wright Medical Group, Inc. 2009 Equity Incentive Plan. There were 23,101,322 votes for, 9,875,482 votes against, 15,344 votes abstaining from, and 1,977,528 broker non-votes on the proposal.

**Table of Contents**

**PART II OTHER INFORMATION**

**ITEM 5. OTHER INFORMATION.**

Not applicable.

**ITEM 6. EXHIBITS.**

(a) Exhibits

The following exhibits are filed as a part of this quarterly report on Form 10-Q or are incorporated herein by reference:

25

---

**Table of Contents**

| <b>Exhibit No.</b> | <b>Description</b>                                                                                                                                                                                                                                                            |
|--------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 3.1                | Fourth Amended and Restated Certificate of Incorporation of Wright Medical Group, Inc., <sup>(1)</sup> as amended by Certificate of Amendment of Fourth Amended and Restated Certificate of Incorporation of Wright Medical Group, Inc. <sup>(2)</sup>                        |
| 3.2                | Second Amended and Restated By-laws of Wright Medical Group, Inc. <sup>(3)</sup>                                                                                                                                                                                              |
| 4.1                | Form of Common Stock certificate. <sup>(1)</sup>                                                                                                                                                                                                                              |
| 4.2                | Indenture, dated as of November 26, 2007, between Wright Medical Group, Inc. and The Bank of New York, as trustee (including form of 2.625% Convertible Senior Notes due 2014). <sup>(4)</sup>                                                                                |
| 4.3                | Underwriting Agreement, dated as of November 19, 2007, among Wright Medical Group, Inc. and J.P. Morgan Securities Inc., Piper Jaffray & Co., and Wachovia Capital Markets, LLC. <sup>(4)</sup>                                                                               |
| 10.1               | Credit Agreement dated as of June 30, 2006, among Wright Medical Group, Inc., its domestic subsidiaries, the lenders named therein, Bank of America, N.A., and SunTrust Bank, as amended by First Amendment to Credit Agreement dated as of November 16, 2007. <sup>(5)</sup> |
| 10.2               | Fifth Amended and Restated 1999 Equity Incentive Plan (1999 Plan), <sup>(6)</sup> as amended by First Amendment to 1999 Plan. <sup>(7)</sup>                                                                                                                                  |
| 10.3               | 2009 Equity Incentive Plan (2009 Plan) <sup>(8)</sup>                                                                                                                                                                                                                         |
| 10.4*              | Form of Executive Stock Option Agreement pursuant to the 2009 Plan.                                                                                                                                                                                                           |
| 10.5*              | Form of Non-US Employee Stock Option Agreement pursuant to the 2009 Plan.                                                                                                                                                                                                     |
| 10.6*              | Form of Non-Employee Director Stock Option Agreement (one year vesting) pursuant to the 2009 Plan.                                                                                                                                                                            |
| 10.7*              | Form of Non-Employee Director Stock Option Agreement (four year vesting) pursuant to the 2009 Plan.                                                                                                                                                                           |
| 10.8*              | Form of Executive Restricted Stock Grant Agreement pursuant to the 2009 Plan.                                                                                                                                                                                                 |
| 10.9*              | Form of Non-US Employee Restricted Stock Grant Agreement pursuant to the 2009 Plan.                                                                                                                                                                                           |
| 10.10*             | Form of Non-Employee Director Restricted Stock Grant Agreement (one year vesting) pursuant to the 2009 Plan.                                                                                                                                                                  |
| 10.11*             | Form of Non-Employee Director Restricted Stock Grant Agreement (four year vesting) pursuant to the 2009 Plan.                                                                                                                                                                 |
| 10.12*             | Form of Non-US Employee Restricted Stock Unit Grant Agreement pursuant to the 2009 Plan.                                                                                                                                                                                      |
| 10.13*             | Form of Executive Stock Option Agreement pursuant to the 1999 Plan.                                                                                                                                                                                                           |

Edgar Filing: WRIGHT MEDICAL GROUP INC - Form 10-Q

- 10.14\* Form of Non-US Employee Stock Option Agreement pursuant to the 1999 Plan.
- 10.15\* Form of Non-Employee Director Stock Option Agreement (one year vesting) pursuant to the 1999 Plan.
- 10.16\* Form of Non-Employee Director Stock Option Agreement (four year vesting) pursuant to the 1999 Plan.
- 10.17\* Form of Executive Restricted Stock Grant Agreement pursuant to the 1999 Plan.
- 10.18\* Form of Non-US Employee Phantom Stock Unit Grant Agreement pursuant to the 1999 Plan
- 10.19\* Form of Non-Employee Director Restricted Stock Grant Agreement (four year vesting) pursuant to the 1999 Plan. <sup>(13)</sup>
- 10.20\* Wright Medical Group, Inc. Executive Performance Incentive Plan. <sup>(9)</sup>
- 10.21\* Form of Indemnification Agreement between Wright Medical Group, Inc. and its directors and executive officers. <sup>(10)</sup>
- 10.22\* Employment Agreement dated as of March 1, 2007, between Wright Medical Netherlands B.V. and Paul R. Kusters. <sup>(11)</sup>

**Table of Contents**

| <b>Exhibit<br/>No.</b> | <b>Description</b>                                                                                                                                                                                              |
|------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.23*                 | Employment Agreement dated as of April 2, 2009, between Wright Medical Technology, Inc. and Gary D. Henley. <sup>(10)</sup>                                                                                     |
| 10.24*                 | Separation Pay Agreement dated as of April 1, 2009 between Wright Medical Technology, Inc. and John K. Bakewell. <sup>(10)</sup>                                                                                |
| 10.25*                 | Separation Pay Agreement dated as of April 1, 2009 between Wright Medical Technology, Inc. and Eric A. Stookey. <sup>(10)</sup>                                                                                 |
| 10.26*                 | Separation Pay Agreement dated as of April 1, 2009 between Wright Medical Technology, Inc. and Frank S. Bono. <sup>(12)</sup>                                                                                   |
| 11                     | Computation of earnings per share (included in Note 7 of the Notes to Condensed Consolidated Financial Statements in Financial Statements and Supplementary Data ).                                             |
| 31.1                   | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.                                                                                                  |
| 31.2                   | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.                                                                                                  |
| 32                     | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) Under the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code. |
| (1)                    | Incorporated by reference to our Registration Statement on Form S-1 (Registration No. 333-59732), as amended.                                                                                                   |
| (2)                    | Incorporated by reference to our Registration Statement on Form S-8 filed on May 14, 2004.                                                                                                                      |
| (3)                    | Incorporated by reference to our current report on Form 8-K                                                                                                                                                     |

filed on  
February 19,  
2008.

- (4) Incorporated by reference to our current report on Form 8-K filed on November 26, 2007.
- (5) Incorporated by reference to our current report on Form 8-K filed on November 21, 2007.
- (6) Incorporated by reference to our definitive Proxy Statement filed on April 14, 2008.
- (7) Incorporated by reference to our quarterly report on Form 10-Q for the quarter ended September 30, 2008.
- (8) Incorporated by reference to our definitive Proxy Statement filed on April 15, 2009.
- (9) Incorporated by reference to our current report on Form 8-K filed on February 10, 2005.



(10) Incorporated by reference to our current report on Form 8-K filed on April 7, 2009.

(11) Incorporated by reference to our quarterly report on Form 10-Q filed on April 25, 2008.

(12) Incorporated by reference to our quarterly report on Form 10-Q for the quarter ended March 31, 2009.

(13) Incorporated by reference to our Registration Statement on Form S-8 filed on June 18, 2008.

\* Denotes management contract or compensatory plan or arrangement.

**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 3, 2009

WRIGHT MEDICAL GROUP, INC.

By: /s/ Gary D. Henley  
Gary D. Henley  
*President and Chief Executive Officer*

By: /s/ John. K. Bakewell  
John K. Bakewell  
*Executive Vice President and Chief Financial  
Officer  
(Principal Financial Officer and Chief Accounting  
Officer)*

**Table of Contents****EXHIBIT INDEX**

| <b>Exhibit<br/>Number</b> | <b>DESCRIPTION</b>                                                                                                                                                                                              |
|---------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 10.1                      | Credit Agreement dated as of June 30, 2006, among Wright Medical Group, Inc., its domestic subsidiaries, the lenders named therein, Bank of America, N.A., and SunTrust Bank.                                   |
| 10.4                      | Form of Executive Stock Option Agreement pursuant to the 2009 Plan.                                                                                                                                             |
| 10.5                      | Form of Non-US Employee Stock Option Agreement pursuant to the 2009 Plan.                                                                                                                                       |
| 10.6                      | Form of Non-Employee Director Stock Option Agreement (one year vesting) pursuant to the 2009 Plan.                                                                                                              |
| 10.7                      | Form of Non-Employee Director Stock Option Agreement (four year vesting) pursuant to the 2009 Plan.                                                                                                             |
| 10.8                      | Form of Executive Restricted Stock Grant Agreement pursuant to the 2009 Plan.                                                                                                                                   |
| 10.9                      | Form of Non-US Employee Restricted Stock Grant Agreement pursuant to the 2009 Plan.                                                                                                                             |
| 10.10                     | Form of Non-Employee Director Restricted Stock Grant Agreement (one year vesting) pursuant to the 2009 Plan.                                                                                                    |
| 10.11                     | Form of Non-Employee Director Restricted Stock Grant Agreement (four year vesting) pursuant to the 2009 Plan.                                                                                                   |
| 10.12                     | Form of Non-US Employee Restricted Stock Unit Grant Agreement pursuant to the 2009 Plan.                                                                                                                        |
| 10.13                     | Form of Executive Stock Option Agreement pursuant to the 1999 Plan.                                                                                                                                             |
| 10.14                     | Form of Non-US Employee Stock Option Agreement pursuant to the 1999 Plan.                                                                                                                                       |
| 10.15                     | Form of Non-Employee Director Stock Option Agreement (one year vesting) pursuant to the 1999 Plan.                                                                                                              |
| 10.16                     | Form of Non-Employee Director Stock Option Agreement (four year vesting) pursuant to the 1999 Plan.                                                                                                             |
| 10.17                     | Form of Executive Restricted Stock Grant Agreement pursuant to the 1999 Plan.                                                                                                                                   |
| 10.18                     | Form of Non-US Employee Phantom Stock Unit Grant Agreement pursuant to the 1999 Plan.                                                                                                                           |
| 31.1                      | Certification of Chief Executive Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.                                                                                                  |
| 31.2                      | Certification of Chief Financial Officer Pursuant to Rule 13a-14(a) Under the Securities Exchange Act of 1934.                                                                                                  |
| 32                        | Certification of Chief Executive Officer and Chief Financial Officer Pursuant to Rule 13a-14(b) Under the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code. |