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TEXTRON INC
Form 10-Q
July 29, 2011

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 

Form 10-Q
(Mark One)

## p QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended July 2,2011

## o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$ .
Commission File Number 1-5480
Textron Inc.
(Exact name of registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

05-0315468
(I.R.S. Employer Identification No.) 02903
(Zip code)
(401) 421-2800
(Registrant s telephone number, including area code)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes p No o Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes p No o
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated
filer p

Accelerated filer o

Non-accelerated filer o
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No p As of July 15, 2011, there were 277,332,707 shares of common stock outstanding.

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## PART I. FINANCIAL INFORMATION

Item 1. FINANCIAL STATEMENTS

## TEXTRON INC. <br> Consolidated Statements of Operations (Unaudited)

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions, except per share amounts) | July 2, 2011 | July 3, 2010 | $\begin{array}{r} \text { July 2, } \\ 2011 \end{array}$ | July 3, 2010 |
| Revenues |  |  |  |  |
| Manufacturing revenues | \$ 2,695 | \$ 2,653 | \$ 5,148 | \$ 4,787 |
| Finance revenues | 33 | 56 | 59 | 132 |
| Total revenues | 2,728 | 2,709 | 5,207 | 4,919 |
| Costs, expenses and other |  |  |  |  |
| Cost of sales | 2,225 | 2,188 | 4,280 | 3,963 |
| Selling and administrative expense | 295 | 299 | 599 | 585 |
| Provision for losses on finance receivables | 12 | 44 | 24 | 99 |
| Interest expense | 61 | 69 | 123 | 140 |
| Special charges |  | 10 |  | 22 |
| Total costs, expenses and other | 2,593 | 2,610 | 5,026 | 4,809 |
| Income from continuing operations before income taxes | 135 | 99 | 181 | 110 |
| Income tax expense | 43 | 18 | 58 | 33 |
| Income from continuing operations | 92 | 81 | 123 | 77 |
| Income (loss) from discontinued operations, net of income taxes | (2) | 1 | (4) | (3) |
| Net income | \$ 90 | \$ 82 | \$ 119 | \$ 74 |
| Basic earnings per share |  |  |  |  |
| Continuing operations | \$ 0.33 | \$ 0.30 | \$ 0.44 | \$ 0.28 |
| Discontinued operations | (0.01) |  | (0.01) | (0.01) |
| Basic earnings per share | \$ 0.32 | \$ 0.30 | \$ 0.43 | \$ 0.27 |
| Diluted earnings per share |  |  |  |  |
| Continuing operations | \$ 0.29 | \$ 0.27 | \$ 0.39 | \$ 0.26 |
| Discontinued operations |  |  | (0.01) | (0.01) |
| Diluted earnings per share | \$ 0.29 | \$ 0.27 | \$ 0.38 | \$ 0.25 |
| Dividends per share |  |  |  |  |
| Common stock | \$ 0.02 | \$ 0.02 | \$ 0.04 | \$ 0.04 |

See Notes to the consolidated financial statements.

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## TEXTRON INC. <br> Consolidated Balance Sheets (Unaudited)

| (Dollars in millions) |  | July 2, 2011 | January 1, 2011 |  |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Manufacturing group |  |  |  |  |
| Cash and equivalents | \$ | 610 | \$ | 898 |
| Accounts receivable, net |  | 874 |  | 892 |
| Inventories |  | 2,562 |  | 2,277 |
| Other current assets |  | 1,395 |  | 980 |
| Total current assets |  | 5,441 |  | 5,047 |
| Property, plant and equipment, less accumulated depreciation and amortization of |  |  |  |  |
| \$3,040 and \$2,869 |  | 1,964 |  | 1,932 |
| Goodwill |  | 1,651 |  | 1,632 |
| Other assets |  | 1,692 |  | 1,722 |
| Total Manufacturing group assets |  | 10,748 |  | 10,333 |
| Finance group |  |  |  |  |
| Cash and equivalents |  | 41 |  | 33 |
| Finance receivables held for investment, net |  | 3,345 |  | 3,871 |
| Finance receivables held for sale |  | 180 |  | 413 |
| Other assets |  | 525 |  | 632 |
| Total Finance group assets |  | 4,091 |  | 4,949 |
| Total assets | \$ | 14,839 | \$ | 15,282 |
| Liabilities and shareholders equity |  |  |  |  |
| Liabilities |  |  |  |  |
| Manufacturing group |  |  |  |  |
| Short-term and current portion of long-term debt | \$ | 351 | \$ | 19 |
| Accounts payable |  | 742 |  | 622 |
| Accrued liabilities |  | 1,915 |  | 2,016 |
| Total current liabilities |  | 3,008 |  | 2,657 |
| Other liabilities |  | 2,865 |  | 2,993 |
| Long-term debt |  | 2,192 |  | 2,283 |
| Total Manufacturing group liabilities |  | 8,065 |  | 7,933 |
| Finance group |  |  |  |  |
| Other liabilities |  | 379 |  | 391 |
| Due to Manufacturing group |  | 722 |  | 326 |

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| Debt | 2,499 | 3,660 |
| :--- | ---: | ---: |
| Total Finance group liabilities | 3,600 | 4,377 |
| Total liabilities | 11,665 | 12,310 |
| Shareholders equity |  |  |
| Common stock | 35 | 35 |
| Capital surplus | 1,278 | 1,301 |
| Retained earnings | $(1,260)$ | 3,037 |
| Accumulated other comprehensive loss | $3,316)$ |  |
|  | 24 | 3,057 |
| Less cost of treasury shares | 3,174 | 85 |
| Total shareholders equity | $\$ 14,839$ | $\$ 2,972$ |
| Total liabilities and shareholders | 15,282 |  |
| Common shares outstanding (in thousands) | 277,224 | 275,739 |

See Notes to the consolidated financial statements.

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TEXTRON INC.
Consolidated Statements of Cash Flows (Unaudited)For the Six Months Ended July 2, 2011 and July 3, 2010, respectively
Consolidated
(In millions) ..... 2011 ..... 2010
Cash flows from operating activities:
Net income ..... \$ 119 ..... \$ ..... 74
Less: Income (loss) from discontinued operations ..... (4)
Income from continuing operations ..... 123 ..... 77
Adjustments to reconcile income from continuing operations to net cash provided by (used in) operating activities:
Non-cash items:
Depreciation and amortization ..... 195
Provision for losses on finance receivables held for investment ..... 24
Portfolio losses on finance receivables ..... 44
Deferred income taxes ..... 57 ..... 187
Other, net ..... 79 ..... 50
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Changes in assets and liabilities:
Accounts receivable, net ..... 36
Inventories ..... (276)
Other assets ..... (51)
Accounts payable ..... 110
Accrued and other liabilities ..... (230)
Captive finance receivables, net ..... 106
Other operating activities, net ..... 2
Net cash provided by operating activities of continuing operations ..... 219 ..... (2)
Net cash provided by operating activities ..... 217
Cash flows from investing activities:
Finance receivables originated or purchased ..... (110) ..... (270)
Finance receivables repaid ..... 22
Proceeds on receivable sales ..... 343
Capital expenditures ..... (169)
Net cash used in acquisitions ..... (3)
Proceeds from sale of repossessed assets and properties ..... 72 ..... (83)
Other investing activities, net ..... 32
Net cash provided by investing activities ..... 501 ..... 1,039
Cash flows from financing activities:
Payments on long-term lines of credit ..... (940) ..... (502)
Increase in short-term debt ..... 189
Principal payments on long-term debt ..... (511)
Proceeds from issuance of long-term debt ..... 265
Proceeds from option exercises ..... 428
Dividends paid ..... (11)Other financing activities, net(5)
Net cash used in financing activities ..... $(1,009)$
Effect of exchange rate changes on cash and equivalents ..... 11
Net decrease in cash and equivalents ..... (280) ..... (701)
Cash and equivalents at beginning of period ..... 931 ..... 1,892
$(1,974)$
Cash and equivalents at end of period ..... \$ 651 ..... \$ 1,191
See Notes to the consolidated financial statements

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TEXTRON INC.<br>Consolidated Statements of Cash Flows (Unaudited) (Continued)<br>For the Six Months Ended July 2, 2011 and July 3, 2010, respectively

| (In millions) | Manufacturing Group |  |  |  | Finance Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2011 |  | 2010 |  | 2011 |  | 2010 |
| Cash flows from operating activities: |  |  |  |  |  |  |  |  |
| Net income (loss) | \$ | 171 | \$ | 152 | \$ | (52) | \$ | (78) |
| Less: Income (loss) from discontinued operations |  | (4) |  | (3) |  |  |  |  |
| Income from continuing operations |  | 175 |  | 155 |  | (52) |  | (78) |
| Adjustments to reconcile income (loss) from continuing operations to net cash provided by (used in) operating activities: |  |  |  |  |  |  |  |  |
| Dividends received from TFC |  | 179 |  | 215 |  |  |  |  |
| Capital contribution paid to TFC under Support |  |  |  |  |  |  |  |  |
| Agreement |  | (112) |  | (146) |  |  |  |  |
| Non-cash items: |  |  |  |  |  |  |  |  |
| Depreciation and amortization |  | 180 |  | 170 |  | 15 |  | 17 |
| Provision for losses on finance receivables held for investment |  |  |  |  |  | 24 |  | 99 |
| Portfolio losses on finance receivables |  |  |  |  |  | 44 |  | 50 |
| Deferred income taxes |  | 50 |  | 32 |  | 7 |  | (21) |
| Other, net |  | 66 |  | 55 |  | 13 |  |  |
| Changes in assets and liabilities: |  |  |  |  |  |  |  |  |
| Accounts receivable, net |  | 36 |  | (94) |  |  |  |  |
| Inventories |  | (279) |  | (217) |  |  |  |  |
| Other assets |  | (51) |  | 51 |  | (3) |  | 1 |
| Accounts payable |  | 110 |  | 152 |  |  |  |  |
| Accrued and other liabilities |  | (210) |  | (206) |  | (20) |  | (79) |
| Other operating activities, net |  | 2 |  | (1) |  |  |  |  |
| Net cash provided by (used in) operating activities of continuing operations |  | 146 |  | 166 |  | 28 |  | (11) |
| Net cash used in operating activities of discontinued operations |  | (2) |  | (3) |  |  |  |  |
| Net cash provided by (used in) operating activities |  | 144 |  | 163 |  | 28 |  | (11) |
| Cash flows from investing activities: |  |  |  |  |  |  |  |  |
| Finance receivables originated or purchased |  |  |  |  |  | (244) |  | (471) |
| Finance receivables repaid |  |  |  |  |  | 662 |  | 1,350 |
| Proceeds on receivable sales |  |  |  |  |  | 257 |  | 343 |
| Capital expenditures |  | (169) |  | (83) |  |  |  |  |
| Net cash used in acquisitions |  | (3) |  | (43) |  |  |  |  |
| Proceeds from sale of repossessed assets and properties |  |  |  |  |  | 72 |  | 66 |

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| Other investing activities, net |  | (39) |  | (17) |  | 37 |  | 38 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net cash provided by (used in) investing activities |  | (211) |  | (143) |  | 784 |  | 1,326 |
| Cash flows from financing activities: |  |  |  |  |  |  |  |  |
| Payments on long-term lines of credit |  |  |  | (502) |  | (940) |  |  |
| Increase in short-term debt |  | 189 |  |  |  |  |  |  |
| Intergroup financing |  | (395) |  | (212) |  | 395 |  | 212 |
| Principal payments on long-term debt |  | (13) |  | (11) |  | (498) |  | $(1,480)$ |
| Proceeds from issuance of long-term debt |  |  |  |  |  | 265 |  | 28 |
| Proceeds from option exercises |  | 4 |  | 2 |  |  |  |  |
| Capital contributions paid to TFC under Support |  |  |  |  |  |  |  |  |
| Agreement |  |  |  |  |  | 112 |  | 146 |
| Other capital contributions paid to Finance group |  |  |  |  |  | 40 |  | 20 |
| Dividends paid |  | (11) |  | (11) |  | (179) |  | (215) |
| Other financing activities, net |  | (5) |  |  |  |  |  |  |
| Net cash used in financing activities |  | (231) |  | (734) |  | (805) |  | $(1,289)$ |
| Effect of exchange rate changes on cash and equivalents |  | 10 |  | (13) |  | 1 |  |  |
| Net increase (decrease) in cash and equivalents |  | (288) |  | (727) |  | 8 |  | 26 |
| Cash and equivalents at beginning of period |  | 898 |  | 1,748 |  | 33 |  | 144 |
| Cash and equivalents at end of period | \$ | 610 | \$ | 1,021 | \$ | 41 |  | 170 |

See Notes to the consolidated financial statements.

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## TEXTRON INC. <br> Notes to the Consolidated Financial Statements (Unaudited)

## Note 1: Basis of Presentation

Our consolidated financial statements include the accounts of Textron Inc. and its majority-owned subsidiaries. We have prepared these unaudited consolidated financial statements in accordance with accounting principles generally accepted in the U.S. for interim financial information. Accordingly, these interim financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the U.S. for complete financial statements. The consolidated interim financial statements included in this quarterly report should be read in conjunction with the consolidated financial statements included in our Annual Report on Form 10-K for the year ended January 1, 2011. In the opinion of management, the interim financial statements reflect all adjustments (consisting only of normal recurring adjustments) that are necessary for the fair presentation of our consolidated financial position, results of operations and cash flows for the interim periods presented. The results of operations for the interim periods are not necessarily indicative of the results to be expected for the full year. Certain prior period amounts have been reclassified to conform with the current year presentation.
Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of Textron Financial Corporation, its consolidated subsidiaries and three other finance subsidiaries owned by Textron Inc. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group s activities, investors, rating agencies and analysts use different measures to evaluate each group s performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the consolidated financial statements. All significant intercompany transactions are eliminated from the consolidated financial statements, including retail and wholesale financing activities for inventory sold by our Manufacturing group and financed by our Finance group.
Note 2: Special Charges
In 2010, special charges included restructuring costs incurred under a restructuring program that was completed at the end of 2010. There were no special charges in the first half of 2011.
Restructuring costs by segment and type for the three and six months ended July 3, 2010 are as follows:

|  | Severance | Contract |  |
| :--- | ---: | ---: | ---: |
| (In millions) | Costs | Terminations | Total |

Three Months Ended July 3, 2010

| Cessna | $\$$ | 6 | $\$$ |  | $\$$ | 6 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Textron Systems |  | 1 |  |  |  | 1 |
| Finance | 2 |  | 1 |  | 3 |  |
|  |  |  |  |  |  |  |
|  | $\$$ | 9 | $\$$ | 1 | $\$$ | 10 |

Six Months Ended July 3, 2010

| Cessna | $\$$ | 14 | $\$$ | 2 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Bell | 1 |  |  | 16 |  |
| Textron Systems | 1 |  |  | 1 |  |
| Finance | 5 |  | 1 |  | 1 |
| Corporate | $(2)$ |  |  |  | $(2)$ |


| $\$$ | 19 | $\$$ | 3 | $\$$ | 22 |
| :--- | :--- | :--- | :--- | :--- | :--- |

An analysis of our restructuring reserve activity is summarized below:

|  | Severance <br> Costs | Contract <br> Terminations | Total |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In millions) | $\$$ | 57 | $\$$ | 5 | $\$$ |
| Balance at January 1, 2011 |  | $(33)$ |  | $(1)$ | $(34)$ |
| Cash paid |  |  |  |  |  |
| Balance at July 2, 2011 | $\$$ | 24 | $\$$ | 4 | $\$$ |

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## Note 3: Retirement Plans

We provide defined benefit pension plans and other postretirement benefits to eligible employees. The components of net periodic benefit cost for these plans are as follows:
$\left.\begin{array}{lcccccc} & & & \begin{array}{c}\text { Postretirement } \\ \text { Benefits }\end{array} \\ & \text { Pension Benefits } & & \text { Other Than Pensions }\end{array}\right\}$

## Note 4: Comprehensive Income

Our comprehensive income, net of taxes, is provided below:

| (In millions) | Three Months E |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { July 2, } \\ 2011 \end{array}$ |  | $\begin{array}{r} \text { July } 3, \\ 2010 \end{array}$ |  | $\begin{array}{r} \text { July 2, } \\ 2011 \end{array}$ |  | $\begin{array}{r} \text { July } 3, \\ 2010 \end{array}$ |  |
| Net income | \$ | 90 | \$ | 82 | \$ | 119 | \$ | 74 |
| Other comprehensive income (loss): |  |  |  |  |  |  |  |  |
| Recognition of prior service cost and unrealized losses on pension and postretirement benefits |  | 15 |  | 10 |  | 33 |  | 20 |
| Deferred gains on hedge contracts |  | 2 |  |  |  | 8 |  | 7 |
| Foreign currency translation and other |  | 3 |  | (32) |  | 15 |  | (41) |
| Comprehensive income |  | 110 | \$ | 60 |  |  |  |  |

## Note 5: Earnings Per Share

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We calculate basic and diluted earnings per share (EPS) based on net income, which approximates income available to common shareholders for each period. Basic earnings per share is calculated using the two-class method, which includes the weighted-average number of common shares outstanding during the period and restricted stock units to be paid in stock that are deemed participating securities as they provide nonforfeitable rights to dividends. Diluted earnings per share considers the dilutive effect of all potential future common stock, including stock options, restricted stock units and the shares that could be issued upon the conversion of our convertible notes and upon the exercise of the related warrants. The convertible note call options purchased in connection with the issuance of the convertible notes are excluded from the calculation of diluted EPS as their impact is always anti-dilutive.
Upon conversion of our convertible notes, as described in Note 8, the principal amount would be settled in cash and the excess of the conversion value, as defined, over the principal amount may be settled in cash and/or shares of our common stock. Therefore, only the shares of our common stock potentially issuable with respect to the excess of the notes conversion value over the principal amount, if any, are considered as dilutive potential common shares for purposes of calculating diluted EPS.

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The weighted-average shares outstanding for basic and diluted earnings per share are as follows:

| (In thousands) | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | July 2, $2011$ | July 3, 2010 | July 2, 2011 | July 3, 2010 |
| Basic weighted-average shares outstanding | 277,406 | 274,098 | 276,882 | 273,636 |
| Dilutive effect of convertible notes, warrants, stock options and restricted stock units | 37,802 | 28,299 | 40,379 | 28,133 |
| Diluted weighted-average shares outstanding | 315,208 | 302,397 | 317,261 | 301,769 |

Stock options to purchase 3 million shares of common stock outstanding are excluded from our calculation of diluted weighted-average shares outstanding for both the three- and six-month periods ended July 2, 2011 as the exercise prices were greater than the average market price of our common stock for the periods. Stock options to purchase 6 million shares of common stock outstanding are excluded from our calculation of diluted weighted-average shares outstanding for both the three- and six-month periods ended July 3, 2010 as the exercise prices were greater than the average market price of our common stock for the periods. These securities could potentially dilute earnings per share in the future.

## Note 6: Accounts Receivable and Finance Receivables

## Accounts Receivable

Accounts receivable is composed of the following:

|  | July 2, | January 1, |  |
| :--- | ---: | ---: | ---: |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 1}$ |  |
| Commercial | $\$ 572$ | $\$$ | 496 |
| U.S. Government contracts | 320 | 416 |  |
|  |  | 892 | 912 |
| Allowance for doubtful accounts | $(18)$ | $(20)$ |  |
|  | $\$ 874$ | $\$$ | 892 |

We have unbillable receivables on U.S. Government contracts that arise when the revenues we have appropriately recognized based on performance cannot be billed yet under terms of the contract. Unbillable receivables within accounts receivable totaled $\$ 165$ million at July 2, 2011 and $\$ 195$ million at January 1, 2011.

## Finance Receivables

Finance receivables by product line, which includes both finance receivables held for investment and finance receivables held for sale, are presented in the following table:
(Dollars in millions)
July 2, 2011
January 1, 2011

| Aviation | $\$ 1,985$ | $52 \%$ | $\$ 2,120$ | $46 \%$ |
| :--- | :---: | :---: | :---: | :---: |
| Golf equipment | 167 | 4 | 212 | 5 |
| Golf mortgage | 746 | 20 | 876 | 19 |
| Timeshare | 543 | 14 | 894 | 19 |
| Structured capital | 281 | 7 | 317 | 7 |
| Other liquidating | 102 | 3 | 207 | 4 |


| Total finance receivables | 3,824 | $100 \%$ | 4,626 |
| :--- | ---: | ---: | ---: |
| Less: Allowance for losses | 299 | 342 |  |
| Less: Finance receivables held for sale | 180 | 413 |  |
|  |  |  |  |
| Total finance receivables held for investment, net | $\$ 3,345$ | $\$ 3,871$ |  |
|  |  |  |  |
| Credit Quality Indicators and Nonaccrual Finance Receivables |  |  |  |

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months unless collection is not doubtful. Cash payments on nonaccrual accounts, including finance charges, generally are applied to reduce the net investment balance. We resume the accrual of interest when the loan becomes contractually current through payment according to the original terms of the loan or, if a loan has been modified, following a period of performance under the terms of the modification, provided we conclude that collection of all principal and interest is no longer doubtful. Previously suspended interest income is recognized at that time. Accounts are classified as watchlist when credit quality indicators have deteriorated as compared with typical underwriting criteria, and we believe collection of full principal and interest is probable but not certain. All other finance receivables held for investment that do not meet the watchlist or nonaccrual categories are classified as performing.
A summary of finance receivables held for investment categorized based on the internally assigned credit quality indicators discussed above is as follows:

July 2, 2011
(In millions) Performing Watchlist Nonaccrual
$\left.\begin{array}{lrrrrrrrrrrr} & \$ 1,640 & \$ & 203 & \$ & 142 & \$ 1,985 & \$ 1,713 & \$ & 238 & \$ & 169 \\ \text { Aviation } & 110 & & 42 & & 15 & 167 & 138 & & 51 & & 23\end{array}\right) 2120$

We measure delinquency based on the contractual payment terms of our loans and leases. In determining the delinquency aging category of an account, any/all principal and interest received is applied to the most past-due principal and/or interest amounts due. If a significant portion of the contractually due payment is delinquent, the entire finance receivable balance is reported in accordance with the most past-due delinquency aging category. Finance receivables held for investment by delinquency aging category is summarized in the tables below:


## January 1, 2011

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| Aviation | $\$$ | 1,964 | $\$$ | 67 | $\$$ | 41 | $\$$ | 48 | $\$ 2,120$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Golf equipment |  | 171 |  | 13 |  | 9 |  | 19 | 212 |
| Golf mortgage | 543 |  | 12 |  | 7 |  | 123 | 685 |  |
| Timeshare | 533 |  | 14 |  | 6 |  | 128 | 681 |  |
| Structured capital | 317 |  |  |  |  |  |  | 317 |  |
| Other liquidating | 166 |  | 2 |  | 1 |  | 29 | 198 |  |
| Total |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |

At July 2, 2011, accrual status loans that were 90 days past due totaled $\$ 7$ million. We had no accrual status loans that were 90 days past due at January 1, 2011. At July 2, 2011, the 60+ days contractual delinquency as a percentage of finance receivables held for investment was $8.29 \%$, compared with $9.77 \%$ at January 1, 2011.

## Impaired Loans

We evaluate individual finance receivables held for investment in non-homogeneous portfolios and larger accounts in homogeneous loan portfolios for impairment on a quarterly basis. Finance receivables classified as held for sale are reflected at the lower of cost or fair value and are excluded from these evaluations. A finance receivable is considered impaired when

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it is probable that we will be unable to collect all amounts due according to the contractual terms of the loan agreement based on our review of the credit quality indicators discussed above. Impaired finance receivables include both nonaccrual accounts and accounts for which full collection of principal and interest remains probable, but the account s original terms have been, or are expected to be, significantly modified. If the modification specifies an interest rate equal to or greater than a market rate for a finance receivable with comparable risk, the account is not considered impaired in years subsequent to the modification. There was no significant interest income recognized on impaired loans in the first half of 2011 or 2010.
The average recorded investment in impaired loans for the first half of 2011 and 2010 is provided below:

|  |  | Golf | Golf |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) | Aviation | Equipment | Mortgage | Timeshare | Liquidating | Total |

## For the six months ended

July 2, 2011
Impaired loans with a related allowance for losses recorded
Impaired loans with no related allowance for losses recorded
$\begin{array}{lllllllllllll}\text { Total } & \$ & 156 & \$ & 4 & \$ & 285 & \$ & 357 & \$ & 36 & \$ & 838\end{array}$
For the six months ended
July 3, 2010
Impaired loans with a
related allowance for losses

| recorded | \$ | 210 | \$ | 4 | \$ | 183 | \$ | 357 | \$ | 24 | \$ | 778 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance for losses |  |  |  |  |  |  |  |  |  |  |  |  |
| recorded |  | 12 |  | 2 |  | 116 |  | 63 |  | 69 |  | 262 |
| Total | \$ | 222 | \$ | 6 | \$ | 299 | \$ | 420 | \$ | 93 |  | ,040 |

A summary of impaired finance receivables, excluding leveraged leases, and related allowance for losses is provided below:

|  |  | Golf | Golf |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In millions) | Aviation | Equipment | Mortgage | Timeshare | Liquidating | Total |

July 2, 2011
Impaired loans with a related allowance for losses recorded:
$\begin{array}{lllllllllllll}\text { Recorded investment } & \$ & 118 & \$ & 3 & \$ & 198 & \$ & 245 & \$ & 18 & \$ & 582 \\ \text { Unpaid principal balance } & & 120 & & 3 & & 208 & & 281 & & 24 & & 636\end{array}$

| Related allowance | 43 | 1 | 44 | 86 | 9 | 183 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Impaired loans with no related allowance for losses recorded: |  |  |  |  |  |  |
| Recorded investment | 22 |  | 96 | 77 | 10 | 205 |
| Unpaid principal balance | 22 |  | 102 | 77 | 51 | 252 |
| Total impaired loans: |  |  |  |  |  |  |
| Recorded investment | 140 | 3 | 294 | 322 | 28 | 787 |
| Unpaid principal balance | 142 | 3 | 310 | 358 | 75 | 888 |
| Related allowance | 43 | 1 | 44 | 86 | 9 | 183 |

## January 1, 2011

Impaired loans with a related allowance for losses recorded:

| Recorded investment | $\$$ | 147 | $\$$ | 4 | $\$$ | 175 | $\$$ | 355 | $\$$ | 16 | $\$$ | 697 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Unpaid principal balance |  | 144 |  | 5 |  | 178 |  | 385 |  | 15 | 727 |  |
| Related allowance |  | 45 |  | 2 |  | 39 |  | 102 |  | 3 |  | 191 |

Impaired loans with no
related allowance for losses recorded:

| Recorded investment | 17 |  | 138 | 69 | 30 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Unpaid principal balance | 21 | 146 | 74 | 89 | 330 |
| Total impaired loans: |  |  |  |  |  |
| Recorded investment | 164 | 4 | 313 | 424 | 46 |
| Unpaid principal balance | 165 | 5 | 324 | 459 | 104 |
| Related allowance | 45 | 2 | 39 | 102 | 3 |

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## Allowance for Losses

We maintain the allowance for losses on finance receivables held for investment at a level considered adequate to cover inherent losses in the portfolio based on management s evaluation and analysis by product line. For larger balance accounts specifically identified as impaired, including large accounts in homogeneous portfolios, a reserve is established based on comparing the carrying value with either a) the expected future cash flows, discounted at the finance receivable seffective interest rate; or b) the fair value, if the finance receivable is collateral dependent. The expected future cash flows consider collateral value; financial performance and liquidity of our borrower; existence and financial strength of guarantors; estimated recovery costs, including legal expenses; and costs associated with the repossession/foreclosure and eventual disposal of collateral. When there is a range of potential outcomes, we perform multiple discounted cash flow analyses and weight the potential outcomes based on their relative likelihood of occurrence using the probability-weighted approach.
The evaluation of our portfolios is inherently subjective as it requires estimates. These estimates include the amount and timing of future cash flows expected to be received on impaired finance receivables and the underlying collateral, which may differ from actual results. While our analysis is specific to each individual account, the most critical factors included in this analysis vary by product line. For the aviation product line, these factors include industry valuation guides, physical condition of the aircraft, payment history, and existence and financial strength of guarantors. For the golf equipment line, the critical factors are the age and condition of the collateral, while the factors for the golf mortgage line include historical golf course, hotel or marina cash flow performance; estimates of golf rounds and price per round or occupancy and room rates; market discount and capitalization rates; and existence and financial strength of guarantors. For the timeshare product line, the critical factors are the historical performance of consumer notes receivable collateral, real estate valuations, operating expenses of the borrower, the impact of bankruptcy court rulings on the value of the collateral, legal and other professional expenses and borrower s access to capital.
We also establish an allowance for losses by product line to cover probable but specifically unknown losses existing in the portfolio. For homogeneous portfolios, including the aviation and golf equipment product lines, the allowance is established as a percentage of non-recourse finance receivables, which have not been identified as requiring specific reserves. The percentage is based on a combination of factors, including historical loss experience, current delinquency and default trends, collateral values, and both general economic and specific industry trends. For non-homogeneous portfolios, including the golf mortgage and timeshare product lines, the allowance is established as a percentage of watchlist balances, as defined on page 10 , which represents a combination of assumed default likelihood and loss severity based on historical experience, industry trends and collateral values. In establishing our allowance for losses to cover accounts not specifically identified, the most critical factors for the aviation product line include the collateral value of the portfolio, historical default experience and delinquency trends; for golf equipment, factors considered include historical loss experience and delinquency trends; and for golf mortgage, factors include an evaluation of individual loan credit quality indicators such as delinquency, loan balance to collateral value, debt service coverage, existence and financial strength of guarantors, historical progression from watchlist to nonaccrual status and historical loss severity. For the timeshare product line, we evaluate individual loan credit quality indicators such as borrowing base shortfalls for revolving notes receivable facilities, default rates of our notes receivable collateral, borrower s access to capital, historical progression from watchlist to nonaccrual status and estimates of loss severity based on analysis of impaired loans in the product line.
Finance receivables held for investment are written down to the fair value (less estimated costs to sell) of the related collateral at the earlier of the date when the collateral is repossessed or when no payment has been received for six months unless management deems the receivable collectable. Finance receivables are charged off when the remaining balance is deemed to be uncollectible.

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A rollforward of the allowance for losses on finance receivables held for investment and a summary of its composition, based on how the underlying finance receivables are evaluated for impairment, is presented below. The finance receivables reported in the following table specifically exclude $\$ 281$ million of leveraged leases at both July 2 , 2011 and July 3, 2010, in accordance with authoritative accounting standards:


## For the six months ended

July 2, 2011
Allowance for losses

| Beginning balance | $\$$ | 107 | $\$$ | 16 | $\$$ | 79 | $\$$ | 106 | $\$$ | 34 | $\$ 42$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Provision for losses <br> Net charge-offs and <br> transfers |  | 16 |  | $(2)$ |  | $(1)$ |  | 10 |  | 1 | 24 |
| Ending balance |  | $(17)$ |  | $(3)$ |  | $(4)$ |  | $(28)$ |  | $(15)$ | $(67)$ |
| Ending balance based on <br> individual evaluations | $\$$ | 106 | $\$$ | 11 | $\$$ | 74 | $\$$ | 88 | $\$$ | 20 | $\$ 299$ |
| Ending balance based on <br> collective evaluation | 43 |  | 1 |  | 44 |  | 86 |  | 9 | 183 |  |

Finance receivables
Individually evaluated for impairment
Collectively evaluated for impairment

Balance at end of period

For the six months ended
July 3, 2010
Allowance for losses

| Beginning balance | $\$$ | 114 | $\$$ | 9 | $\$$ | 65 | $\$$ | 79 | $\$$ | 74 | $\$$ | 341 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for losses |  | 16 |  | 7 |  | 51 |  | 32 |  | $(7)$ | 99 |  |
| Net charge-offs |  |  |  |  |  |  |  |  |  |  |  |  |

Ending balance based on collective evaluation

## Finance receivables

| Individually evaluated for |  |  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| impairment |  |  |  |  |  |  |  |  |  |  |  |
| Collectively evaluated for <br> impairment | $\$$ | 163 | $\$$ | 7 | $\$$ | 304 | $\$$ | 448 | $\$$ | 85 | $\$ 1,007$ |
|  | 2,081 |  | 227 |  | 484 |  | 634 |  | 363 | 3,789 |  |
| Balance at end of period | $\$ 2,244$ | $\$$ | 234 | $\$$ | 788 | $\$$ | 1,082 | $\$$ | 448 | $\$ 4,796$ |  |

## Note 7: Inventories

|  | July 2, | January 1, |
| :--- | ---: | ---: |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 1}$ |
| Finished goods | $\$ 989$ | $\$$ |
| Work in process | 2,309 | 784 |
| Raw materials | 418 | 506 |
|  |  |  |
| Progress/milestone payments | 3,716 | 3,415 |
|  | $(1,154)$ | $(1,138)$ |
|  | $\$ 2,562$ | $\$$ |

## Note 8: Debt

On May 5, 2009, we issued $\$ 600$ million of convertible notes with a maturity date of May 1,2013 and concurrently purchased call options to acquire our common stock and sold warrants to purchase our common stock for the purpose of reducing the potential dilutive effect to our shareholders and/or our cash outflow upon the conversion of the convertible notes. For more information on these transactions, see Note 8 to the Consolidated Financial Statements in Textron s 2010 Annual Report on Form 10-K. For at least 20 trading days during the 30 consecutive trading days ended June 30, 2011, our common stock price exceeded the $\$ 17.06$ per share conversion threshold price set forth for these convertible notes. Accordingly, the notes are convertible at the holder s option through September 30, 2011. We may deliver shares of common stock, cash or a combination of cash and shares of common stock in satisfaction of our obligations upon conversion of the convertible notes. We intend to settle the face value of the convertible notes in cash. Based on a July 2, 2011 stock price of $\$ 23.94$, the if converted value exceeds the face amount of the notes by $\$ 494$ million; however, after giving effect to the exercise of the call options and warrants, the incremental cash or share settlement in excess of the face amount would

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result in either a 15.6 million net share issuance or a cash payment of $\$ 374$ million, or a combination of cash and stock, at our option. We have continued to classify these convertible notes as long-term based on our intent and ability to maintain the debt outstanding for at least one year through the use of various funding sources available to us.
Note 9: Accrued Liabilities
We provide limited warranty and product maintenance programs, including parts and labor, for certain products for periods ranging from one to five years. Changes in our warranty and product maintenance liabilities are as follows:

|  | Six Months Ended |  |  |
| :--- | ---: | ---: | ---: |
|  | July 2, | July 3, |  |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
|  |  |  |  |
| Accrual at the beginning of period | 242 | $\$$ | 263 |
| Provision | 111 | 83 |  |
| Settlements | $(116)$ | $(113)$ |  |
| Adjustments to prior accrual estimates | $\$ 7)$ |  |  |
| Accrual at the end of period | 230 | $\$$ | 233 |

## Note 10: Commitments and Contingencies

We are subject to legal proceedings and other claims arising out of the conduct of our business, including proceedings and claims relating to commercial and financial transactions; government contracts; compliance with applicable laws and regulations; production partners; product liability; employment; and environmental, safety and health matters. Some of these legal proceedings and claims seek damages, fines or penalties in substantial amounts or remediation of environmental contamination. As a government contractor, we are subject to audits, reviews and investigations to determine whether our operations are being conducted in accordance with applicable regulatory requirements. Under federal government procurement regulations, certain claims brought by the U.S. Government could result in our being suspended or debarred from U.S. Government contracting for a period of time. On the basis of information presently available, we do not believe that existing proceedings and claims will have a material effect on our financial position or results of operations.
Note 11. Derivative Instruments and Fair Value Measurements
We measure fair value at the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. We prioritize the assumptions that market participants would use in pricing the asset or liability into a three-tier fair value hierarchy. This fair value hierarchy gives the highest priority (Level 1) to quoted prices in active markets for identical assets or liabilities and the lowest priority (Level 3) to unobservable inputs in which little or no market data exist, requiring companies to develop their own assumptions. Observable inputs that do not meet the criteria of Level 1, and include quoted prices for similar assets or liabilities in active markets or quoted prices for identical assets and liabilities in markets that are not active are categorized as Level 2 . Level 3 inputs are those that reflect our estimates about the assumptions market participants would use in pricing the asset or liability based on the best information available in the circumstances. Valuation techniques for assets and liabilities measured using Level 3 inputs may include methodologies such as the market approach, the income approach or the cost approach and may use unobservable inputs such as projections, estimates and management $s$ interpretation of current market data. These unobservable inputs are utilized only to the extent that observable inputs are not available or cost-effective to obtain.

## Assets and Liabilities Recorded at Fair Value on a Recurring Basis

The assets and liabilities that are recorded at fair value on a recurring basis consist primarily of our derivative financial instruments, which are categorized as Level 2 in the fair value hierarchy. The fair value amounts of these instruments that are designated as hedging instruments are provided below:


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The Finance group s interest rate exchange contracts are not exchange traded and are measured at fair value utilizing widely accepted, third-party developed valuation models. The actual terms of each individual contract are entered into a valuation model, along with interest rate and foreign exchange rate data, which is based on readily observable market data published by third-party leading financial news and data providers. Credit risk is factored into the fair value of these assets and liabilities based on the differential between both our credit default swap spread for liabilities and the counterparty s credit default swap spread for assets as compared with a standard AA-rated counterparty; however, this had no significant impact on the valuation at July 2, 2011. At July 2, 2011 and January 1, 2011, we had interest rate exchange contracts with notional amounts of $\$ 0.9$ billion and $\$ 1.1$ billion, respectively.
Foreign currency exchange contracts are measured at fair value using the market method valuation technique. The inputs to this technique utilize current foreign currency exchange forward market rates published by third-party leading financial news and data providers. These are observable data that represent the rates that the financial institution uses for contracts entered into at that date; however, they are not based on actual transactions so they are classified as Level 2. At July 2, 2011 and January 1, 2011, we had foreign currency exchange contracts with notional amounts of $\$ 713$ million and $\$ 635$ million, respectively.
The Finance group also has investments in other marketable securities totaling $\$ 23$ million and $\$ 51$ million at July 2, 2011 and January 1, 2011, respectively, that are classified as available for sale. These investments are classified as Level 2 as the fair value for these notes was determined based on observable market inputs for similar securitization interests in markets that are relatively inactive compared with the market environment in which they were originally issued and based on bids received from prospective purchasers.

## Fair Value Hedges

Our Finance group enters into interest rate exchange contracts to mitigate exposure to changes in the fair value of its fixed-rate receivables and debt due to fluctuations in interest rates. By using these contracts, we are able to convert our fixed-rate cash flows to floating-rate cash flows. The amount of ineffectiveness on our fair value hedges and the gain (loss) recorded in the Consolidated Statements of Operations were both insignificant in the first half of 2011 and 2010. Cash Flow Hedges
We manufacture and sell our products in a number of countries throughout the world, and, therefore, we are exposed to movements in foreign currency exchange rates. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials, foreign currency sales of products, and other assets and liabilities in the normal course of business. We primarily utilize forward exchange contracts and purchased options with maturities of no more than three years that qualify as cash flow hedges and are intended to offset the effect of exchange rate fluctuations on forecasted sales, inventory purchases and overhead expenses. At July 2, 2011, we had a net deferred gain of $\$ 28$ million in Accumulated other comprehensive loss related to these cash flow hedges. Net gains and losses recognized in earnings and Accumulated other comprehensive loss on these cash flow hedges, including gains and losses related to hedge ineffectiveness, were not material in the three- and six-month periods ended July 2, 2011 and July 3, 2010. We do not expect the amount of gains and losses in Accumulated other comprehensive loss that will be reclassified to earnings in the next twelve months to be material.
We hedge our net investment position in major currencies and generate foreign currency interest payments that offset other transactional exposures in these currencies. To accomplish this, we borrow directly in foreign currency and designate a portion of foreign currency debt as a hedge of net investments. We also may utilize currency forwards as hedges of our related foreign net investments. We record changes in the fair value of these contracts in other comprehensive income to the extent they are effective as cash flow hedges. If a contract does not qualify for hedge accounting or is designated as a fair value hedge, changes in the fair value of the contract are recorded in earnings. Currency effects on the effective portion of these hedges, which are reflected in the foreign currency translation adjustment account within OCI, produced a $\$ 27$ million after-tax gain in the first half of 2011, resulting in an accumulated net gain balance of $\$ 41$ million at July 2, 2011. The ineffective portion of these hedges was insignificant.

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## Assets Recorded at Fair Value on a Nonrecurring Basis

The table below presents those assets that are measured at fair value on a nonrecurring basis that had fair value measurement adjustments during the first half of 2011 and 2010. These assets were measured using significant unobservable inputs (Level 3) and include the following:

|  | Balance at |  | Gain (Loss) <br> Six Months Ended |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | July 2, | July 3, | July 2, | July 3, |  |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| Finance group |  |  |  |  |  |
| Impaired finance receivables | $\$ 407$ | $\$ 519$ | $\$$ | $(50)$ | $\$(104)$ |
| Finance receivables held for sale | 180 | 421 | $(14)$ | $(15)$ |  |
| Other assets | 91 | 87 | $(18)$ | $(26)$ |  |

Impaired Finance Receivables Impaired nonaccrual finance receivables are included in the table above since the measurement of required reserves on our impaired finance receivables is significantly dependent on the fair value of the underlying collateral. Fair values of collateral are determined based on the use of appraisals, industry pricing guides, input from market participants, our recent experience selling similar assets or internally developed discounted cash flow models. Fair value measurements recorded on impaired finance receivables resulted in charges to provision for loan losses and primarily were related to initial fair value adjustments.
Finance Receivables Held for Sale Finance receivables held for sale are recorded at the lower of cost or fair value. As a result of our plan to exit the non-captive Finance business certain finance receivables are classified as held for sale. At July 2, 2011, the finance receivables held for sale are primarily assets in the golf mortgage, other liquidating and timeshare product lines. Timeshare and other liquidating finance receivables classified as held for sale were identified at the individual loan level; whereas golf course mortgages were identified as a portion of a larger portfolio with common characteristics based on the intention to balance the sale of certain loans with the collection of others to maximize economic value. These finance receivables are recorded at fair value on a nonrecurring basis during periods in which the fair value is lower than the cost value.
There are no active, quoted market prices for our finance receivables. The estimate of fair value was determined based on the use of discounted cash flow models to estimate the exit price we expect to receive in the principal market for each type of loan in an orderly transaction, which includes both the sale of pools of similar assets and the sale of individual loans. The models we used incorporate estimates of the rate of return, financing cost, capital structure and/or discount rate expectations of current market participants combined with estimated loan cash flows based on credit losses, payment rates and credit line utilization rates. Where available, assumptions related to the expectations of current market participants are compared with observable market inputs, including bids from prospective purchasers of similar loans and certain bond market indices for loans perceived to be of similar credit quality. Although we utilize and prioritize these market observable inputs in our discounted cash flow models, these inputs are not typically derived from markets with directly comparable loan structures, industries and collateral types. Therefore, all valuations of finance receivables held for sale involve significant management judgment, which can result in differences between our fair value estimates and those of other market participants.
Other assets Other assets include repossessed assets and properties, operating assets received in satisfaction of troubled finance receivables and other investments, which are accounted for under the equity method of accounting and have no active, quoted market prices. The fair value of these assets is determined based on the use of appraisals, industry pricing guides, input from market participants, our recent experience selling similar assets or internally developed discounted cash flow models. For our other investments, the discounted cash flow models incorporate assumptions specific to the nature of the investments business and underlying assets and include industry valuation benchmarks such as discount rates, capitalization rates and cash flow multiples.

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## Assets and Liabilities Not Recorded at Fair Value

The carrying value and estimated fair values of our financial instruments that are not reflected in the financial statements at fair value are as follows:

July 2, 2011
January 1, 2011

|  | Carrying | Estimated <br> Fair <br> Value | Varrying | Estimated <br> Fair <br> Value |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In millions) | Value | Value |  |  |  |
| Manufacturing group | $\$(2,219)$ | $\$$ | $(2,776)$ | $\$(2,172)$ | $\$$ |
| Long-term debt, excluding leases <br> Finance group |  |  |  |  |  |
| Finance receivables held for investment, excluding <br> leases | 2,878 | 2,639 | 3,345 | 3,131 |  |
| Debt | $(2,499)$ | $(2,442)$ | $(3,660)$ | $(3,528)$ |  |

Fair value for the Manufacturing group debt is determined using market observable data for similar transactions. At July 2, 2011 and January 1, 2011, approximately $44 \%$ and $33 \%$, respectively, of the fair value of term debt for the Finance group was determined based on observable market transactions. The remaining Finance group debt was determined based on discounted cash flow analyses using observable market inputs from debt with similar duration, subordination and credit default expectations. We utilize the same valuation methodologies to determine the fair value estimates for finance receivables held for investment as used for finance receivables held for sale.

## Note 12: Income Tax Expense

For both the three and six months ended July 2, 2011, income tax expense equated to an effective income tax rate (provision on income from continuing operations) of $32 \%$, compared to the Federal statutory income tax rate of $35 \%$. For the three and six months ended July 3, 2010, income tax expense equated to an effective income tax rate of $18 \%$ and $30 \%$, compared to the Federal statutory income tax rate of $35 \%$. In the second quarter of 2010, the rate was significantly lower than the statutory rate primarily due to $\$ 10$ million in benefits related to changes in the functional currency of two Canadian subsidiaries as a result of the termination of the qualified business status for one subsidiary and a Quebec legislative change for another subsidiary. For the first half of 2010, the effective tax rate included the write-off of an $\$ 11$ million deferred tax asset related to a change in the tax treatment of the Medicare Part D program related to U.S. health-care legislation enacted in the first quarter of 2010, partially offset by $\$ 10$ million in benefits related to changes in the functional currency of two Canadian subsidiaries noted above.

## Note 13: Segment Information

We operate in, and report financial information for, the following five business segments: Cessna, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses and special charges. The measurement for the Finance segment excludes special charges and includes interest income and expense along with intercompany interest expense. Provisions for losses on finance receivables involving the sale or lease of our products are recorded by the selling manufacturing division when our Finance group has recourse to the Manufacturing group.

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Our revenues by segment and a reconciliation of segment profit to income from continuing operations before income taxes are as follows:

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | July 2, 2011 | July 3, 2010 | $\begin{array}{r} \text { July 2, } \\ 2011 \end{array}$ | $\begin{array}{r} \text { July 3, } \\ 2010 \end{array}$ |
| REVENUES |  |  |  |  |
| Manufacturing Group |  |  |  |  |
| Cessna | \$ 652 | \$ 635 | \$ 1,208 | \$ 1,068 |
| Bell | 872 | 823 | 1,621 | 1,441 |
| Textron Systems | 452 | 534 | 897 | 992 |
| Industrial | 719 | 661 | 1,422 | 1,286 |
|  | 2,695 | 2,653 | 5,148 | 4,787 |
| Finance Group | 33 | 56 | 59 | 132 |
| Total revenues | \$ 2,728 | \$ 2,709 | \$ 5,207 | \$ 4,919 |
| SEGMENT OPERATING PROFIT |  |  |  |  |
| Manufacturing Group |  |  |  |  |
| Cessna | \$ 5 | \$ 3 | \$ (33) | \$ (21) |
| Bell | 120 | 108 | 211 | 182 |
| Textron Systems | 49 | 70 | 102 | 125 |
| Industrial | 55 | 51 | 116 | 100 |
|  | 229 | 232 | 396 | 386 |
| Finance Group | (33) | (71) | (77) | (129) |
| Segment profit | 196 | 161 | 319 | 257 |
| Corporate expenses and other, net | (23) | (17) | (62) | (54) |
| Interest expense, net for Manufacturing group | (38) | (35) | (76) | (71) |
| Special charges |  | (10) |  | (22) |
| Income from continuing operations before income taxes | \$ 135 | \$ 99 | \$ 181 | \$ 110 |

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Item 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS Consolidated Results of Operations

## Revenues

|  | Three Months Ended | Six Months Ended |  |  |
| :--- | :---: | ---: | ---: | ---: |
|  | July 2, | July 3, | July 2, | July 3, |
| (Dollars in millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Revenues |  |  |  |  |
| $\%$ change compared with prior period | $\$ 2,728$ | $\$ 2,709$ | $\$ 5,207$ | $\$ 4,919$ |

Revenues increased $\$ 19$ million, $0.7 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, as revenue increases in the Industrial, Bell and Cessna segments were partially offset by lower revenue in the Textron Systems and Finance segments. The net revenue increase included the following factors:

Higher Industrial segment revenues of $\$ 58$ million, primarily due to a favorable foreign exchange impact of $\$ 43$ million, largely due to fluctuations with the euro;

Higher revenues of $\$ 49$ million in the Bell segment, largely due to higher volume in our military programs reflecting higher deliveries of $\mathrm{H}-1$ aircraft; and

An increase in Cessna s revenue of $\$ 17$ million, primarily related to pricing;
Partially offset by a decrease in Textron Systems revenue of $\$ 82$ million, primarily due to lower volume in the Unmanned Aircraft System (UAS) and Mission Support and Other product lines; and

Lower revenues at the Finance segment of $\$ 23$ million, primarily attributable to the lower average finance receivable portfolio balance resulting from the continued liquidation.
Revenues increased $\$ 288$ million, $5.9 \%$, in the first half of 2011, compared with the corresponding period of 2010, as revenue increases in the Bell, Cessna, and Industrial segments were partially offset by lower revenue in the Textron Systems and Finance segments. The net revenue increase included the following factors:

Higher revenues of $\$ 180$ million in the Bell segment, largely due to higher volume in our military programs reflecting higher deliveries of V-22 and $\mathrm{H}-1$ aircraft;

An increase in Cessna revenues of $\$ 140$ million, primarily due to a $\$ 108$ million impact related to the mix of light- and mid-size Citation business jets sold in the first half of 2011; and

Higher Industrial segment revenues of $\$ 136$ million, largely due to higher volume of $\$ 68$ million, reflecting continued improvements in the automotive industry, and a favorable foreign exchange impact of $\$ 50$ million, largely due to fluctuations with the euro;

Partially offset by a decrease in Textron Systems revenue of $\$ 95$ million, primarily due to lower volume in the UAS and Mission Support and Other product lines; and

Lower revenues at the Finance segment of $\$ 73$ million, primarily attributable to the lower average finance receivable portfolio balance resulting from the continued liquidation.

## Cost of Sales and Selling and Administrative Expense

|  | Three Months Ended |  | Six Months Ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | July 2, 2011 | July 3, 2010 | July 2, 2011 | July 3, 2010 |
| Operating expenses | \$ 2,520 | \$ 2,487 | \$ 4,879 | \$ 4,548 |
| \% change compared with prior period | 1.3\% |  | 7.3\% |  |
| Cost of sales | \$ 2,225 | \$ 2,188 | \$ 4,280 | \$ 3,963 |
| \% change compared with prior period | 1.7\% |  | 8.0\% |  |
| Gross margin percentage of Manufacturing revenues | 17.4\% | 17.5\% | 16.9\% | 17.2\% |
| Selling and administrative expenses | \$ 295 | \$ 299 | \$ 599 | \$ 585 |
| \% change compared with prior period | (1.3\%) |  | 2.4\% |  |

Manufacturing cost of sales and selling and administrative expenses together comprise our operating expenses. Consolidated operating expenses remained flat at $\$ 2.5$ billion in both the second quarter of 2011 and 2010 and were $\$ 4.9$ billion and $\$ 4.5$ billion in the first half of 2011 and 2010, respectively. Changes in operating expenses are more fully discussed in our Segment Analysis below.

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Consolidated manufacturing cost of sales as a percentage of Manufacturing revenues was $82.6 \%$ and $82.5 \%$ in the second quarter of 2011 and 2010, respectively. On a dollar basis, Consolidated manufacturing cost of sales increased $\$ 37$ million, $1.7 \%$, in the second quarter of 2011 , compared with the corresponding period of 2010, principally due to higher net sales volume changes in the Bell and Cessna segments, partially offset by lower net sales volume at Textron Systems. Cost of sales increased at the Industrial segment, primarily due to the impact of foreign exchange on direct materials and labor of $\$ 30$ million, largely due to fluctuations with the euro.
Consolidated manufacturing cost of sales as a percentage of Manufacturing revenues was $83.1 \%$ and $82.8 \%$ in the first half of 2011 and 2010, respectively. On a dollar basis, consolidated cost of sales increased $\$ 317$ million, $8 \%$, in the first half of 2011, principally due to higher net sales volume changes in the Bell, Cessna, and Industrial segments, partially offset by lower net sales volume at Textron Systems. Cost of sales also increased at the Industrial segment due to the impact of foreign exchange on direct materials and labor of $\$ 35$ million, largely due to fluctuations with the euro.
On a consolidated basis, selling and administrative expense decreased $\$ 4$ million, $1.3 \%$, to $\$ 295$ million in the second quarter of 2011, compared with the corresponding period of 2010. For the first half of 2011, selling and administrative expense increased $\$ 14$ million, $2 \%$, to $\$ 599$ million, compared with the corresponding period of 2010 . These changes were largely driven by fluctuations in our sales volume.

## Interest Expense

|  | Three Months Ended | Six Months Ended |  |  |  |
| :--- | :---: | ---: | ---: | ---: | ---: |
|  | July 2, | July 3, | July 2, | July 3, |  |
| (Dollars in millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| Interest expense | $\$ 61$ | $\$$ | 69 | $\$ 123$ | $\$ 140$ |
| $\%$ change compared with prior period | $(11.6 \%)$ |  | $(12.1 \%)$ |  |  |

Interest expense on the Consolidated Statement of Operations includes interest for both the Finance and Manufacturing borrowing groups with interest related to intercompany borrowings eliminated. Our consolidated interest expense decreased for both the second quarter and first half of 2011, compared to the corresponding periods of 2010, primarily due to a decrease for the Finance group, largely due to the reduction in its debt as it liquidates the non-captive commercial finance business.

## Special Charges

Special charges of $\$ 10$ million in the second quarter of 2010 and $\$ 22$ million in the first half of 2010 represent restructuring costs incurred under the program that was completed at the end of 2010 and primarily represent severance costs. There were no special charges in 2011.

## Income Tax Expense

For both the three and six months ended July 2, 2011, income tax expense equated to an effective income tax rate (provision on income from continuing operations) of $32 \%$, compared to the Federal statutory income tax rate of $35 \%$. For the three and six months ended July 3, 2010, income tax expense equated to an effective income tax rate of $18 \%$ and $30 \%$, compared to the Federal statutory income tax rate of $35 \%$. In the second quarter of 2010, the rate was significantly lower than the statutory rate primarily due to $\$ 10$ million in benefits related to changes in the functional currency of two Canadian subsidiaries as a result of the termination of the qualified business status for one subsidiary and a Quebec legislative change for another subsidiary. For the first half of 2010, the effective tax rate included the write-off of an $\$ 11$ million deferred tax asset related to a change in the tax treatment of the Medicare Part D program related to U.S. health-care legislation enacted in the first quarter of 2010, partially offset by $\$ 10$ million in benefits related to changes in the functional currency of two Canadian subsidiaries noted above.

## Backlog

July 2, January 1,

| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 1}$ |  |
| :--- | ---: | ---: | ---: |
| Bell | $\$ 6,953$ | $\$$ | 7,199 |
| Cessna | 2,522 | 2,928 |  |
| Textron Systems | 1,550 | 1,598 |  |

Backlog at Bell decreased $\$ 246$ million in the first half of 2011, primarily reflecting deliveries related to the V-22 and $\mathrm{H}-1$ programs, partially offset by commercial aircraft orders in excess of deliveries. Backlog declined $\$ 406$ million at Cessna primarily reflecting deliveries in excess of orders.

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## Segment Analysis

We operate in, and report financial information for, the following five business segments: Cessna, Bell, Textron Systems, Industrial and Finance. Segment profit is an important measure used for evaluating performance and for decision-making purposes. Segment profit for the manufacturing segments excludes interest expense, certain corporate expenses and special charges. The measurement for the Finance segment excludes special charges and includes interest income and expense along with intercompany interest expense.
In our discussion of comparative results for the Manufacturing group, changes in revenue and segment profit typically are expressed for our commercial business in terms of volume, pricing, foreign exchange and acquisitions. Additionally, changes in segment profit may be expressed in terms of mix, inflation and cost performance. Volume changes in revenue represent increases/decreases in the number of units delivered or services provided. Pricing represents changes in unit pricing. Foreign exchange is the change resulting from translating foreign-denominated amounts into U.S. dollars at exchange rates that are different from the prior period. Acquisitions refer to the results generated from businesses that were acquired within the previous 12 months. For segment profit, mix represents a change due to the composition of products and/or services sold at different profit margins. Inflation represents higher material, wages, benefits, pension or other costs. Cost performance reflects an increase or decrease in research and development, depreciation, selling and administrative costs, warranty, product liability, quality/scrap, labor efficiency, overhead, product line profitability, start-up, ramp up and cost-reduction initiatives or other manufacturing inputs. Approximately $34 \%$ of our revenues are derived from contracts with the U.S. Government. For our segments that have significant contracts with the U.S. Government, we typically express changes in segment profit related to the government business in terms of volume, changes in program performance or changes in contract mix. Changes in volume that are discussed in net sales typically drive corresponding changes in our segment profit based on the profit rate for a particular contract. Changes in program performance typically relate to profit recognition associated with revisions to total estimated costs at completion that reflect improved or deteriorated operating performance or award fee rates. Changes in contract mix refer to changes in operating margin due to a change in the relative volume of contracts with higher or lower fee rates such that the overall average margin rate for the segment changes.

## Cessna

|  | Three Months <br> Ended |  | Six Months Ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | July 2, |  | July 3, | July 2, |
| (Dollars in millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | July 3, |
|  |  |  |  |  |
| Revenues | $\$ 652010$ |  |  |  |
| Operating expenses | 647 | 635 | $\$ 1,208$ | $\$ 1,068$ |
| Segment profit (loss) | 5 | 632 | 1,241 | 1,089 |
| Profit margin | $0.8 \%$ | 3 | $(33)$ | $(21)$ |
|  |  |  | $0.5 \%$ | $(2.7) \%$ |
| $(2.0) \%$ |  |  |  |  |

The following factors contributed to the change in Cessna s revenue for the periods:

|  | Q2 2011 <br> versus | YTD 2011 <br> versus |
| :--- | ---: | ---: | ---: |
| Q2 | YTD 2010 |  |

In the second quarter of 2011, Cessna s revenues increased $\$ 17$ million, $3 \%$, compared with the corresponding period of 2010. Cessna s aftermarket revenues grew to $29 \%$ of its segment revenue in the second quarter of 2011, compared with $26 \%$ of segment revenue in the second quarter of 2010 . We delivered 38 and 43 Citation business jets in the second quarter of 2011 and 2010, respectively.
In the first half of 2011, Cessna s revenues increased $\$ 140$ million, $13 \%$, compared with the corresponding period of 2010, primarily due to a $\$ 108$ million impact related to the mix of light- and mid-size Citation business jets sold during the period. We delivered 69 and 74 Citation business jets in the first half of 2011 and 2010, respectively. Cessna s aftermarket revenues represented $\$ 32$ million of the higher volume, while accounting for $31 \%$ of Cessna s segment revenue in both the first half of 2011 and 2010, respectively.

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The following factors contributed to the change in Cessna s segment profit for the periods:

|  | Q2 2011 <br> versus | YTD 2011 <br> versus |
| :--- | ---: | ---: | ---: | ---: |
| Q2 2010 |  |  |$\quad$| YTD 2010 |
| :--- |

Cessna s segment profit increased $\$ 2$ million in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to higher pricing, net of inflation of $\$ 10$ million, partially offset by unfavorable performance of $\$ 6$ million. Performance included $\$ 14$ million in higher engineering and development expenses as we increased our investment in future product offerings.
Cessna s operating expenses increased by $\$ 15$ million, $2 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to the $\$ 14$ million of higher engineering and development expenses as discussed above.
Cessna s segment loss was $\$ 12$ million higher in the first half of 2011, compared with the corresponding period of 2010, primarily due to unfavorable performance of $\$ 32$ million, partially offset by a $\$ 14$ million impact related to volume and mix, primarily related to business jet mix. Performance included higher engineering and development expenses of $\$ 23$ million, primarily due to new product development, and lower income from forfeited deposits of $\$ 15$ million.
Cessna s operating expenses increased by $\$ 152$ million, $14 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to an $\$ 81$ million increase in direct material costs and a $\$ 37$ million increase in manufacturing overhead largely in correlation with the revenue increase. As discussed above, operating expenses also increased due to higher engineering and development expenses and lower income from forfeited deposits.

## Bell

|  | Three Months Ended |  |  |  | Six Months Ended |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | July 2, 2011 |  | July 3, 2010 |  | $\begin{array}{r} \text { July 2, } \\ 2011 \end{array}$ |  | July 3, 2010 |  |
| Revenues |  |  |  |  |  |  |  |  |
| V-22 program | \$ |  | \$ | 358 |  | 718 |  | 568 |
| Other military |  | 259 |  | 210 |  | 429 |  | 408 |
| Commercial |  | 253 |  | 255 |  | 474 |  | 465 |
| Total revenues |  | 872 |  | 823 |  | 1,621 |  | 1,441 |
| Operating expenses |  | 752 |  | 715 |  | 1,410 |  | 1,259 |
| Segment profit |  | 120 |  | 108 |  | 211 |  | 182 |
| Profit margin |  | 13.8\% |  | 13.1\% |  | 13.0\% |  | 12.6\% |

Bell manufactures helicopters, tiltrotor aircraft, and related spare parts and provides services for military and/or commercial markets. Bell s major U.S. Government programs at this time are the V-22 tiltrotor aircraft and the H-1
helicopter platforms, which are both in the production stage and represent a significant portion of Bell s revenues from the U.S. Government. During 2011, we continued to ramp up production and deliveries to meet customer schedule requirements for these programs.
The following factors contributed to the change in Bell s revenue for the periods:

| (In millions) | Q2 2011 versus Q2 2010 |  | $\begin{array}{r} \text { YTD } 2011 \\ \text { versus } \\ \text { YTD } 2010 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Volume | \$ | 47 | \$ | 171 |
| Other |  | 2 |  | 9 |
| Total change | \$ | 49 | \$ | 180 |

Bell s revenues increased $\$ 49$ million, $6 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to higher volume. We delivered 9 V-22 aircraft during the second quarter of 2011, compared with 8 deliveries in the second quarter of 2010. These higher deliveries were partially offset by lower production support volume. We also delivered $8 \mathrm{H}-1$ aircraft in the second quarter of 2011, compared with 3 deliveries in the second quarter of 2010, which primarily contributed to the $\$ 49$ million, $23 \%$, increase in other military revenues. Commercial revenues were

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essentially unchanged on 22 commercial aircraft deliveries in the second quarter of 2011, compared with 21 aircraft in the second quarter of 2010.
Bell s revenues increased $\$ 180$ million, $12 \%$, in the first half of 2011 , compared with the corresponding period of 2010, primarily due to higher volume. We delivered 18 V-22 aircraft during the first half of 2011, compared with 12 deliveries in the first half of 2010 , which was the primary driver in the $\$ 150$ million, $26 \%$, increase in V- 22 revenues in the first half of 2011 . We also delivered $12 \mathrm{H}-1$ aircraft in the first half of 2011, compared with 6 deliveries in the first half of 2010. Other military revenues increased $\$ 21$ million, $5 \%$, in 2011 largely due to the higher deliveries of H-1 aircraft, partially offset by a $\$ 70$ million decrease in aftermarket volume reflecting the completion of several non-recurring programs in 2010, along with timing of deliveries for other programs. Commercial revenues increased $\$ 9$ million, $2 \%$, on 37 commercial aircraft deliveries in the first half of 2011, compared with 36 aircraft in the first half of 2010, primarily due to higher aftermarket volume.
The following factors contributed to the change in Bell s segment profit for the periods:

|  | $\begin{array}{r} \text { Q2 } 2011 \\ \text { versus } \end{array}$ |  |  | D |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Q2 2010 |  |  | 10 |
| Volume and mix | \$ |  | \$ | (9) |
| Pricing, net of inflation |  | (3) |  |  |
| Performance |  | 28 |  | 38 |
| Total change | \$ | 12 | \$ | 29 |

Bell s segment profit increased $\$ 12$ million, $11 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to improved program performance of $\$ 28$ million, partially offset by unfavorable mix primarily related to commercial aircraft sold. Bell simproved program performance primarily reflects the impact from efficiencies in our military programs that were realized in connection with the ramp up of production lines and lower overhead costs over the contract periods. Program performance also included the impact of a $\$ 21$ million program adjustment recognized in the second quarter of 2010 related to the recognition of profit on the $\mathrm{H}-1$ and $\mathrm{V}-22$ programs for reimbursement of prior year costs.
Bell s operating expenses increased $\$ 37$ million, $54 \%$, in the second quarter of 2011 , compared with the corresponding period of 2010, primarily due to higher net sales volume discussed above.
Bell s segment profit increased $\$ 29$ million, $16 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to improved program performance of $\$ 38$ million, partially offset by unfavorable mix primarily in commercial aircraft sold. Bell s improved program performance primarily reflects the impact from efficiencies in our military programs that were realized in connection with the ramp up of production lines and lower overhead and material costs over the contract periods. Program performance also included the impact of a $\$ 21$ million program adjustment recognized in the second quarter of 2010 related to the recognition of profit on the $\mathrm{H}-1$ and $\mathrm{V}-22$ programs for reimbursement of prior year costs.
Bell s operating expenses increased $\$ 151$ million, $12 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to higher sales volume discussed above.
Textron Systems
Three Months

## Ended

Six Months Ended
July 2, July 3, July 2, July 3,

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| (Dollars in millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenues | $\$ 452$ | $\$ 534$ | $\$ 897$ | $\$ 992$ |  |
| Operating expenses | 403 |  | 464 | 795 | 867 |
| Segment profit | 49 | 70 | 102 | 125 |  |
| Profit margin | $10.8 \%$ | $13.1 \%$ | $11.4 \%$ | $12.6 \%$ |  |

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The following factors contributed to the change in Textron Systems revenue for the periods:

| (In millions) | $\begin{array}{r} \text { Q2 } 2011 \\ \text { versus } \\ \text { Q2 } 2010 \end{array}$ |  | $\begin{array}{r} \text { YTD } 2011 \\ \text { versus } \\ \text { YTD } 2010 \end{array}$ |  |
| :---: | :---: | :---: | :---: | :---: |
| Volume | \$ | (81) | \$ | (97) |
| Other |  | (1) |  | 2 |
| Total change | \$ | (82) | \$ | (95) |

Revenues at Textron Systems decreased $\$ 82$ million, $15 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to lower volume in the UAS and Mission Support and Other product lines of $\$ 58$ million and $\$ 36$ million, respectively. The lower UAS volume was largely due to the timing of revenues from various programs, while the lower Mission Support and Other volume was largely due to the completion of several test and training programs.
Revenues at Textron Systems decreased $\$ 95$ million, $10 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to lower volume in the UAS and Mission Support and Other product lines of $\$ 53$ million and $\$ 37$ million, respectively. The lower UAS volume was largely due to the timing of revenues from various programs, while the lower Mission Support and Other volume was largely due to the completion of several test and training programs.
The following factors contributed to the change in Textron Systems segment profit for the periods:

|  | Q2 2011 <br> versus | YTD 2011 <br> versus |
| :--- | ---: | ---: | ---: | ---: |
| Q2 2010 |  |  |$\quad$| YTD 2010 |
| :--- |

Segment profit at Textron Systems decreased $\$ 21$ million, $30 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to the impact of lower volume described above. Textron Systems operating expenses decreased $\$ 61$ million, $13 \%$, in the second quarter of 2011 , compared with the corresponding period of 2010, primarily due to lower sales volume.
Segment profit at Textron Systems decreased $\$ 23$ million, $18 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to the impact of lower volume described above. Textron Systems operating expenses decreased $\$ 72$ million, $8 \%$, in the first half of 2011 , compared with the corresponding period of 2010, primarily due to lower sales volume.

## Industrial

|  | Three Months |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Ended |  | Six Months Ended |  |  |
| (Dollars in millions) | July 2, | July 3, | July 2, | July 3, |
|  | 2011 | 2010 | 2011 | 2010 |

Revenues:

| Fuel systems and functional components | $\$ 450$ | $\$ 417$ | $\$ 921$ | $\$ 823$ |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Other industrial | 269 |  | 244 |  | 501 | 463 |
|  |  |  |  |  |  |  |
| Total revenues | 719 |  | 661 |  | 1,422 | 1,286 |
| Operating expenses | 664 | 610 | 1,306 | 1,186 |  |  |
| Segment profit | 55 | 51 | 116 | 100 |  |  |
| Profit margin | $7.6 \%$ | $7.7 \%$ | $8.2 \%$ | $7.8 \%$ |  |  |

The following factors contributed to the change in Industrial s revenue for the periods:

|  | Q2 2011 <br> versus | YTD 2011 <br> versus |
| :--- | ---: | ---: | ---: |
| Q2 2010 |  |  |$\quad$| YTD 2010 |
| :---: |

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Industrial segment sales increased $\$ 58$ million, $9 \%$, in the second quarter of 2011, compared with the corresponding period of 2010. Sales of the segment s fuel systems and functional components increased $\$ 33$ million, $8 \%$ in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to a favorable foreign exchange impact of $\$ 35$ million, largely due to fluctuations with the euro. Other industrial revenues increased primarily due to a favorable foreign exchange impact of $\$ 8$ million, largely due to fluctuations with the euro and the impact of acquisitions.
Industrial segment sales increased $\$ 136$ million, $11 \%$, in the first half of 2011, compared with the corresponding period of 2010. Sales of the segment s fuel systems and functional components increased $\$ 98$ million, $12 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to higher volume of $\$ 60$ million, reflecting continued improvements in the automotive industry, and a favorable foreign exchange impact of $\$ 42$ million, largely due to fluctuations with the euro. Other industrial revenues increased primarily due to higher volume in the powered tools, testing and measurement equipment product line.
The following factors contributed to the change in Industrial s segment profit for the periods:

|  | Q2 2011 <br> versus | YTD 2011 <br> versus |
| :--- | :---: | :---: | ---: |
| Q2 2010 |  |  |$\quad$| YTD 2010 |
| :---: | :---: | :---: |

Industrial segment profit increased $\$ 4$ million, $8 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, largely due to improved performance of $\$ 10$ million, reflecting continued cost reduction activities. Inflation, net of pricing of $\$ 12$ million was primarily due to higher direct material costs for various commodity and material components throughout the Industrial businesses that exceed related price increases.
Operating expenses for the Industrial segment increased $\$ 54$ million, $9 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, largely due to $\$ 38$ million in higher direct material and labor costs, primarily due to the impact of foreign exchange due to fluctuations with the euro, and $\$ 16$ million in cost inflation for various commodity and material components throughout the Industrial businesses.
Industrial segment profit increased $\$ 16$ million, $16 \%$, in the first half of 2011, compared with the corresponding period of 2010 , primarily due to an $\$ 18$ million impact from higher volume and improved performance of $\$ 16$ million, partially offset by inflation, net of pricing of $\$ 23$ million. Performance was favorable for the period due to continued cost reduction activities and improved manufacturing leverage resulting from higher volume.
Operating expenses for the Industrial segment increased $\$ 120$ million, $10 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily due to $\$ 93$ million in higher direct material and labor costs, principally due to higher sales volume, a $\$ 35$ million impact of foreign exchange due to fluctuations with the euro and $\$ 21$ million in cost inflation for various commodity and material components throughout the Industrial businesses. Operating expenses were also favorably impacted by improved performance due to continued cost reduction activities and improved manufacturing leverage resulting from higher volume.
Finance

|  | Three Months Ended | Six Months Ended |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| (In millions) | July 2, | July 3, | July 2, | July 3, |
|  | 2011 | 2010 | 2011 | 2010 |


| Revenues | $\$$ | 33 | $\$$ | 56 | $\$$ | 59 | $\$$ | 132 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for losses on finance receivables |  | 12 |  | 44 |  | 24 |  | 99 |
| Segment profit (loss) |  | $(33)$ |  | $(71)$ |  | $(77)$ |  | $(129)$ |

Our plan to exit the non-captive commercial finance business in our Finance segment is being effected through a combination of orderly liquidation and selected sales of the remaining non-captive finance receivables. The exit plan is expected to be substantially complete over the next three to five years.

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Finance segment revenues decreased $\$ 23$ million, $41 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily attributable to the impact of a $\$ 2.0$ billion lower average finance receivable balance. Finance segment revenues decreased $\$ 73$ million, $55 \%$, in the first half of 2011, compared with the corresponding period of 2010, primarily attributable to the impact of a $\$ 2.1$ billion lower average finance receivable balance.
Finance segment loss decreased $\$ 38$ million, $54 \%$, in the second quarter of 2011, compared with the corresponding period of 2010, primarily due to the following factors:
$\$ 32$ million in lower provision for loan losses, primarily the result of a decline in the accounts identified as nonaccrual during the quarter as compared to last year; and
$\$ 15$ million in lower operating and administrative expenses, primarily due to lower compensation expense associated with a workforce reduction and other cost reductions related to the exit of the non-captive business;

Partially offset by a $\$ 17$ million reduction in interest margin resulting from the lower average finance receivable portfolio balance.
Finance segment loss decreased $\$ 52$ million, $40 \%$, in the first half of 2011 , compared with the corresponding period of 2010, primarily due to the following factors:
$\$ 75$ million in lower provision for loan losses, primarily the result of a decline in the accounts identified as nonaccrual during the first half of 2011 as compared to last year; and
\$25 million in lower operating and administrative expenses, primarily due to lower compensation expense associated with a workforce reduction and other cost reductions related to the exit of the non-captive business;

Partially offset by a $\$ 37$ million reduction in interest margin resulting from the lower average finance receivable portfolio balance.

## Finance Portfolio Quality

The following table reflects information about the Finance segment s credit performance related to finance receivables held for investment. Finance receivables held for sale are reflected at fair value on the Consolidated Balance Sheets. As a result, finance receivables held for sale are not included in the credit performance statistics below.

|  | July 2, | January 1, |  |
| :--- | :---: | :---: | :---: |
| (Dollars in millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 1}$ |  |
| Finance receivables held for investment | $\$ 3,644$ | $\$$ | 4,213 |
| Nonaccrual finance receivables | $\$$ | 696 | $\$$ |
| Allowance for losses | 850 |  |  |
| Ratio of nonaccrual finance receivables to finance receivables held for investment <br> Ratio of allowance for losses on impaired nonaccrual finance receivables to <br> impaired nonaccrual finance receivables | $19.10 \%$ | $\$$ | 342 |
| Ratio of allowance for losses on finance receivables to nonaccrual finance <br> receivables held for investment | $27.46 \%$ |  | $23.17 \%$ |
| Ratio of allowance for losses on finance receivables to finance receivables held for <br> investment | $42.96 \%$ |  | $40.30 \%$ |
| 60+ days contractual delinquency as a percentage of finance receivables held for <br> investment | $8.21 \%$ |  | $8.13 \%$ |
| 60+ days contractual delinquency <br> Repossessed assets and properties <br> Operating assets received in satisfaction of troubled finance receivables | $8.29 \%$ |  | $9.77 \%$ |

At July 2, 2011, finance receivables held for investment included $\$ 1.5$ billion of non-captive finance receivables, compared with $\$ 1.9$ billion at the end of 2010. Finance receivables held for sale by the non-captive business totaled $\$ 180$ million at July 2, 2011, compared with $\$ 413$ million at the end of 2010.
Nonaccrual finance receivables decreased $\$ 154$ million, $18 \%$, from the year-end balance, primarily due to reductions of $\$ 105$ million in the timeshare portfolio, $\$ 27$ million in the aviation portfolio and $\$ 21$ million in the other liquidating portfolio. The reduction in the timeshare portfolio was mostly due to the resolution of one significant account and cash collections on several other accounts. The decrease in the aviation portfolio was due to the resolution of several accounts through cash collections and repossession of collateral, partially offset by new accounts identified as nonaccrual in 2011.
We believe that the percentage of nonaccrual finance receivables generally will remain high as we execute our liquidation plan. The liquidation plan is also likely to result in a slower rate of liquidation for nonaccrual finance receivables. See Note 6 to the Consolidated Financial Statements for more detailed information on the nonaccrual finance receivables by product line, along with a summary of finance receivables held for investment based on our internally assigned credit quality indicators.

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## Liquidity and Capital Resources

Our financings are conducted through two separate borrowing groups. The Manufacturing group consists of Textron Inc. consolidated with its majority-owned subsidiaries that operate in the Cessna, Bell, Textron Systems and Industrial segments. The Finance group, which also is the Finance segment, consists of TFC, its consolidated subsidiaries and three other finance subsidiaries owned by Textron Inc. We designed this framework to enhance our borrowing power by separating the Finance group. Our Manufacturing group operations include the development, production and delivery of tangible goods and services, while our Finance group provides financial services. Due to the fundamental differences between each borrowing group s activities, investors, rating agencies and analysts use different measures to evaluate each group s performance. To support those evaluations, we present balance sheet and cash flow information for each borrowing group within the Consolidated Financial Statements.
Key information that is utilized in assessing our liquidity is summarized below:

|  | July 2, | January 1, |  |
| :--- | ---: | ---: | ---: |
| (Dollars in millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 1}$ |  |
| Manufacturing group |  |  |  |
| Cash and equivalents | $\$ 610$ | $\$$ | 898 |
| Debt | 2,543 | 2,302 |  |
| Shareholders equity | 3,174 | 2,972 |  |
| Capital (debt plus shareholders equity) | 5,717 | 5,274 |  |
| Net debt (net of cash and equivalents) to capital | $37.9 \%$ | $32.1 \%$ |  |
| Debt to capital | $44.5 \%$ | $43.6 \%$ |  |
| Finance group | $\$ 41$ | $\$$ | 33 |
| Cash and equivalents | 2,499 | 3,660 |  |

We believe that our calculations of debt to capital and net debt to capital are useful measures as they provide a summary indication of the level of debt financing (i.e., leverage) that is in place to support our capital structure, as well as to provide an indication of the capacity to add further leverage. We believe that with our existing cash balances, coupled with the continued successful execution of the exit plan for the non-captive portion of the commercial finance business, and cash we expect to generate from our manufacturing operations, we will have sufficient cash to meet our future needs.
We maintain an effective shelf registration statement filed with the Securities and Exchange Commission that allows us to issue an unlimited amount of public debt and other securities.
On March 23, 2011, Textron Inc. entered into a senior unsecured revolving credit facility for an aggregate principal amount of $\$ 1.0$ billion. This facility agreement expires in March 2015 and replaces the $\$ 1.25$ billion 5-year facility that was scheduled to expire in April 2012. TFC also has a credit facility that expires in April 2012. During the first half of 2011, the borrowing capacity of TFC s facility was reduced to an aggregate principal amount of $\$ 700$ million. At July 2, 2011, there were no amounts outstanding under the Textron Inc. facility and $\$ 500$ million outstanding under TFC s facility.
In the first half of 2011, we liquidated $\$ 802$ million of the Finance group s finance receivables, net of originations. These finance receivable reductions occurred in both the non-captive and captive finance portfolios, but were primarily driven by the non-captive portfolio in connection with our exit plan, including $\$ 351$ million in the timeshare product line. These reductions resulted from the combination of scheduled finance receivable collections, sales, discounted payoffs, repossession of collateral, charge-offs and impairment charges. At July 2, 2011, \$1.7 billion of finance receivables remained in the non-captive portfolio.
In 2009, we issued $\$ 600$ million of $4.5 \%$ Convertible Senior Notes with a maturity date of May 1, 2013 as discussed in Note 8 to the Consolidated Financial Statements. For at least 20 trading days during the 30 consecutive trading days ended June 30, 2011, our common stock price exceeded the $\$ 17.06$ per share conversion threshold price set forth for
these convertible notes. Accordingly, the notes are convertible at the holder s option through September 30, 2011. We may deliver shares of common stock, cash or a combination of cash and shares of common stock in satisfaction of our obligations upon conversion of the convertible notes. We intend to settle the face value of the convertible notes in cash. We have continued to classify these convertible notes as long term based on our intent and ability to maintain the debt outstanding for at least one year through the use of various funding sources available to us.

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## Manufacturing Group Cash Flows

Cash flows from continuing operations for the Manufacturing group are summarized below:

|  | Six Months Ended |  |
| :--- | ---: | ---: | ---: |
|  | July 2, | July 3, |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Operating activities | $\$ 146$ | $\$ 166$ |
| Investing activities | $(211)$ | $(143)$ |
| Financing activities | $(231)$ | $(734)$ |

Operating activities generated less cash in 2011 largely due to $\$ 170$ million in higher pension contributions in the first half of 2011, which offset improvement in our working capital and higher earnings, adjusted for non-cash items such as depreciation and amortization. Cash used for restructuring activities totaled $\$ 31$ million and $\$ 28$ million in the first half of 2011 and 2010, respectively.
We used more cash for investing activities largely due to higher capital expenditures, which totaled $\$ 169$ million and $\$ 83$ million in the first half of 2011 and 2010, respectively.
We used less cash for financing activities in the first half of 2011, largely due to the repayment in 2010 of $\$ 502$ million on our bank credit lines. We also began to issue commercial paper again in 2011 for our short-term financing needs, for which we ended the quarter with $\$ 189$ million in outstanding borrowings, which was offset by a $\$ 183$ million increase in intergroup financing for our Finance group.

## Capital Contributions Paid To and Dividends Received From TFC

Under a Support Agreement between Textron Inc. and TFC, Textron Inc. is required to maintain a controlling interest in TFC. The agreement also requires Textron Inc. to ensure that TFC maintains fixed charge coverage of no less than $125 \%$ and consolidated shareholder s equity of no less than $\$ 200$ million. Cash contributions paid to TFC to maintain compliance with the Support Agreement and dividends paid by TFC to Textron Inc. are detailed below:

|  | Six Months Ended |  |
| :--- | :---: | :---: | :---: |
| (In millions) | July 2, | July 3, |
| Dividends paid by TFC to Textron Inc. | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Capital contributions paid to TFC under Support Agreement | $\$ 179$ | $\$ 215$ |

An additional cash contribution of $\$ 40$ million was paid to TFC on July 12, 2011 as required by the Support Agreement.
Due to the nature of these contributions, we classify these contributions within cash flows used by operating activities for the Manufacturing group in the Consolidated Statement of Cash Flows. Capital contributions to support Finance group growth in the ongoing captive finance business are classified as cash flows from financing activities. The Finance group s loss is excluded from the Manufacturing group s cash flows, while dividends from the Finance group are included within cash flows from operating activities for the Manufacturing group as they represent a return on investment.

## Finance Group Cash Flows

The cash flows from continuing operations for the Finance group are summarized below:
Six Months Ended

|  | July 2, | July 3, |
| :--- | :---: | :---: | :---: |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
| Operating activities | $\$ 28$ | $\$(11)$ |
| Investing activities | 784 | 1,326 |
| Financing activities | $(805)$ | $(1,289)$ |

Cash flow from operating activities improved in the first half of 2011, compared with the corresponding period of 2010 largely due to a $\$ 51$ million payment made to the Manufacturing group in the first half of 2010 under the tax sharing agreement, compared with a $\$ 40$ million refund received in the first half of 2011 . This was partially offset by lower earnings for the Finance group after adjusting for non-cash items such as provision for losses on finance receivables.
Cash receipts from the collection of finance receivables continued to outpace finance receivable originations, which resulted in net cash inflow from investing activities in both 2011 and 2010. Finance receivables repaid and proceeds from sales totaled $\$ 919$ million and $\$ 1.7$ billion in the first half of 2011 and 2010, respectively, while cash outflows for originations

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declined to $\$ 244$ million and $\$ 471$ million, respectively. These decreases were largely driven by the wind down of the non-captive finance receivable portfolio.
In the first half of 2011, TFC paid $\$ 940$ million against the outstanding balance on its bank line of credit; however, cash used for financing activities was lower in 2011 primarily, due to $\$ 498$ million in long-term debt repayments in the first half of 2011, compared with $\$ 1.5$ billion in the first half of 2010 . In addition, the Finance group received $\$ 265$ million in proceeds from the issuance of long-term debt in the first half of 2011, compared with $\$ 28$ million in the first half of 2010.
TFC borrowed $\$ 395$ million and $\$ 212$ million from Textron Inc. with interest in the first half of 2011 and 2010, respectively, to pay down maturing debt. As of July 2, 2011 and January 1, 2011, the outstanding balance due to Textron Inc. for these borrowings was $\$ 710$ million and $\$ 315$ million, respectively.

## Consolidated Cash Flows

The consolidated cash flows from continuing operations, after elimination of activity between the borrowing groups, are summarized below:

|  | Six Months Ended |  |
| :--- | :---: | ---: |
|  | July 2, | July 3, |
| (In millions) | $\mathbf{2 0 1 1}$ | $\mathbf{2 0 1 0}$ |
|  |  | 219 |
| Operating activities | $\$ 01$ | 1,030 |
| Investing activities | $(1,009)$ | $(1,974)$ |

Operating activities generated less cash in 2011 largely due to $\$ 170$ million in higher pension contributions, which offset working capital improvements and higher earnings, adjusted for non-cash items such as depreciation and amortization.
Cash receipts from the collection of finance receivables continued to outpace finance receivable originations, which resulted in net cash inflow from investing activities in both 2011 and 2010. Finance receivables repaid and proceeds from sales totaled $\$ 679$ million and $\$ 1.3$ billion in the first half of 2011 and 2010, respectively, while cash outflows for originations declined to $\$ 110$ million and $\$ 270$ million, respectively. These decreases were largely driven by the wind down of the non-captive finance receivable portfolio.
Cash used for financing activities was lower in 2011 primarily due to lower repayments of long-term debt of $\$ 511$ million in the first half of 2011 , compared with $\$ 1,491$ million in the first half of 2010 . In addition, we received proceeds of $\$ 265$ million in the first half of 2011 from the issuance of debt, compared with $\$ 28$ million in the first half of 2010. In the first half of 2011, we began to issue commercial paper again for our short-term financing needs, ending the period with $\$ 189$ million of outstanding borrowings. The increase in proceeds from these borrowings was offset by a $\$ 438$ million increase in discretionary payments made against the outstanding balance on our bank lines of credit.

## Captive Financing and Other Intercompany Transactions

The Finance group finances retail purchases and leases for new and used aircraft and equipment in support of our Manufacturing group, otherwise known as captive financing. In the Consolidated Statements of Cash Flows, cash received from customers or from securitizations is reflected as operating activities when received from third parties. However, in the cash flow information provided for the separate borrowing groups, cash flows related to captive financing activities are reflected based on the operations of each group. For example, when product is sold by our Manufacturing group to a customer and is financed by the Finance group, the origination of the finance receivable is recorded within investing activities as a cash outflow in the Finance group s statement of cash flows. Meanwhile, in the Manufacturing group s statement of cash flows, the cash received from the Finance group on the customer s behalf is recorded within operating cash flows as a cash inflow. Although cash is transferred between the two borrowing groups, there is no cash transaction reported in the consolidated cash flows at the time of the original financing. These captive financing activities, along with all significant intercompany transactions, are reclassified or eliminated from
the Consolidated Statements of Cash Flows.

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Reclassification and elimination adjustments included in the Consolidated Statement of Cash Flows are summarized below:

|  | Six Months Ended |  |
| :---: | :---: | :---: |
| (In millions) | July 2, 2011 | $\begin{gathered} \text { July 3, } \\ \mathbf{2 0 1} \end{gathered}$ |
| Reclassifications from investing activities: |  |  |
| Finance receivable originations for Manufacturing group inventory sales | \$ (134) | \$ (201) |
| Cash received from customers and sale of receivables | 240 | 360 |
| Other capital contributions made to Finance group | (40) |  |
| Other | 6 | (15) |
| Total reclassifications from investing activities | 72 | 144 |
| Reclassifications from financing activities: |  |  |
| Capital contribution paid by Manufacturing group to Finance group under Support |  |  |
| Agreement | 112 | 146 |
| Dividends received by Manufacturing group from Finance group | (179) | (215) |
| Other capital contributions made to Finance group | 40 |  |
| Other |  | 20 |
| Total reclassifications from financing activities | (27) | (49) |
| Total reclassifications and adjustments to cash flow from operating activities | \$ 45 | \$ 95 |

## Forward-Looking Information

Certain statements in this Quarterly Report on Form 10-Q and other oral and written statements made by us from time to time are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements, which may describe strategies, goals, outlook or other non-historical matters, or project revenues, income, returns or other financial measures, often include words such as believe, expect, anticipate, intend , plan, estimate, guidance, project, target, potential, will, should, could, likely or may intended to identify forward-looking statements. These statements are only predictions and involve known and unknown risks, uncertainties, and other factors that may cause our actual results to differ materially from those expressed or implied by such forward-looking statements. Given these uncertainties, you should not place undue reliance on these forward-looking statements. Forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. In addition to those factors described herein under RISK FACTORS, factors that could cause actual results to differ materially from past and projected future results are the following:

Changing priorities or reductions in the U.S. Government defense budget, including those related to military operations in foreign countries;

Changes in worldwide economic or political conditions that impact demand for our products, interest rates or foreign exchange rates;

Our ability to perform as anticipated and to control costs under contracts with the U.S. Government;

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The U.S. Government $s$ ability to unilaterally modify or terminate its contracts with us for the U.S. Government s convenience or for our failure to perform, to change applicable procurement and accounting policies, or, under certain circumstances, to suspend or debar us as a contractor eligible to receive future contract awards;

Changes in foreign military funding priorities or budget constraints and determinations, or changes in government regulations or policies on the export and import of military and commercial products;

Our Finance segment s ability to maintain portfolio credit quality or to realize full value of receivables and of assets acquired upon foreclosure of receivables;

Textron Financial Corporation s ( TFC ) ability to maintain certain minimum levels of financial performance required under its committed bank line of credit and under Textron s support agreement with TFC;

Our ability to access the capital markets at reasonable rates;
Performance issues with key suppliers, subcontractors or business partners;
Legislative or regulatory actions impacting our operations or demand for our products;
Our ability to control costs and successfully implement various cost-reduction activities;
The efficacy of research and development investments to develop new products or unanticipated expenses in connection with the launching of significant new products or programs;

The timing of our new product launches or certifications of our new aircraft products;
Our ability to keep pace with our competitors in the introduction of new products and upgrades with features and technologies desired by our customers;

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The extent to which we are able to pass raw material price increases through to customers or offset such price increases by reducing other costs;

Increases in pension expenses or employee and retiree medical benefits;
Uncertainty in estimating reserves, including reserves established to address contingent liabilities, unrecognized tax benefits, or potential losses on TFC s receivables;

Difficult conditions in the financial markets which may adversely impact our customers ability to fund or finance purchases of our products; and

Continued volatility in the economy resulting in a prolonged downturn in the markets in which we do business.

## Item 3. OUANTITATIVE AND OUALITATIVE DISCLOSURES ABOUT MARKET RISK

There has been no significant change in our exposure to market risk during the six months ended July 2, 2011. For discussion of our exposure to market risk, refer to Item 7A. Quantitative and Qualitative Disclosures about Market Risk contained in Textron s 2010 Annual Report on Form 10-K.

## Item 4. CONTROLS AND PROCEDURES

We have carried out an evaluation, under the supervision and with the participation of our management, including our Chairman and Chief Executive Officer (CEO) and our Executive Vice President and Chief Financial Officer (CFO), of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Act)) as of the end of the fiscal quarter covered by this report. Based upon that evaluation, our CEO and CFO concluded that our disclosure controls and procedures are effective in providing reasonable assurance that (a) the information required to be disclosed by us in the reports that we file or submit under the Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission s rules and forms, and (b) such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate to allow timely decisions regarding required disclosure.
There were no changes in our internal control over financial reporting during the fiscal quarter ended July 2, 2011 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## PART II. OTHER INFORMATION

## Item 1A. RISK FACTORS

Our business, financial condition and results of operations are subject to various risks, including the following risk factor as well as the risk factors discussed in our Annual Report on Form 10-K for the year ended January 2, 2011, all of which should be carefully considered by investors in our securities.
We have customer concentration with the U.S. Government.
During 2010, we derived approximately $34 \%$ of our revenues from sales to a variety of U.S. Government entities. Our ability to compete successfully for and retain U.S. Government business is highly dependent on technical excellence, management proficiency, strategic alliances, cost-effective performance, and the ability to recruit and retain key personnel. Our revenues from the U.S. Government largely result from contracts awarded to us under various U.S. Government defense-related programs. The funding of these programs is subject to congressional appropriation decisions. Although multiple-year contracts may be planned in connection with major procurements, Congress generally appropriates funds on a fiscal year basis even though a program may continue for several years. Consequently, programs often are only partially funded initially, and additional funds are committed only as Congress makes further appropriations. The reduction or termination of funding, or changes in the timing of funding, for a U.S. Government program in which we provide products or services would result in a reduction or loss of anticipated future revenues attributable to that program and could have a negative impact on our results of operations. Significant changes in national and international priorities for defense spending could impact the funding, or the timing of funding, of our programs, which could negatively impact our results of operations and financial condition.

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In addition, as has been widely reported, the U.S. Government is reportedly approaching its existing statutory limit on the amount of permissible federal debt, and this limit must be raised in order for the U.S. Government to continue to pay its obligations on a timely basis. If the debt ceiling is not raised, it is unclear how the U.S. Government would prioritize its payments towards its various programs and where our payments would fall in that priority list. In addition, all forms of U.S. Government financing, such as performance-based payments and milestone payments may be delayed until the debt crisis is resolved. As described above, a significant portion of our products and services are provided under U.S. Government contracts. U.S. Government contracts generally require the contractor to continue to perform on the contract even if the U.S. Government is unable to make timely payments; failure to continue

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contract performance places the contractor at risk of termination for default. Should conditions occur such that the U.S. Government does not pay us on a timely basis, we would need to finance our continued performance of the impacted contracts from our available cash resources, credit facilities and/or access to the capital markets, if available. An extended delay in the timely payment by the U.S. Government could result in a material adverse effect on our cash flows, results of operations and financial condition.

## Item 6. EXHIBITS

12.1 Computation of ratio of income to fixed charges of Textron Inc. Manufacturing Group
12.2 Computation of ratio of income to fixed charges of Textron Inc. including all majority-owned subsidiaries
31.1 Certification of Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
31.2 Certification of Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101 The following materials from Textron Inc. s Quarterly Report on Form 10-Q for the quarterly period ended July 2, 2011, formatted in XBRL (eXtensible Business Reporting Language): (i) the Consolidated Statements of Operations, (ii) the Consolidated Balance Sheets, (iii) the Consolidated Statements of Cash Flows and (iv) Notes to the Consolidated Financial Statements.

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

TEXTRON INC.
Date: July 29, 2011
/s/ Richard L. Yates
Richard L. Yates
Senior Vice President and Corporate
Controller (principal accounting officer)
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## LIST OF EXHIBITS

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