

COMERICA INC /NEW/  
Form 10-Q  
October 30, 2006

**Table of Contents**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2006**

**or**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-10706**

**Comerica Incorporated**

(Exact name of registrant as specified in its charter)

Delaware

38-1998421

(State or other jurisdiction of  
Incorporation or organization)

(I.R.S. Employer  
Identification No.)

Comerica Tower at Detroit Center  
Detroit, Michigan  
48226

(Address of principal executive offices)

(Zip Code)

(248) 371-5000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act (Check one):

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

\$5 par value common stock:

Outstanding as of October 13, 2006: 158,855,234 shares

## COMERICA INCORPORATED AND SUBSIDIARIES TABLE OF CONTENTS

### PART I. FINANCIAL INFORMATION

#### ITEM 1. Financial Statements

Consolidated Balance Sheets at September 30, 2006 (unaudited), December 31, 2005 and September 30, 2005 (unaudited) 3

Consolidated Statements of Income for the Three Months and Nine Months Ended September 30, 2006 and 2005 (unaudited) 4

Consolidated Statements of Changes in Shareholders' Equity for the Nine Months Ended September 30, 2006 and 2005 (unaudited) 5

Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2006 and 2005 (unaudited) 6

Notes to Consolidated Financial Statements (unaudited) 7

ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations 30

ITEM 3. Quantitative and Qualitative Disclosures about Market Risk 48

ITEM 4. Controls and Procedures 49

### PART II. OTHER INFORMATION

ITEM 1. Legal Proceedings 50

ITEM 1A. Risk Factors 50

ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds 50

ITEM 6. Exhibits 51

Signatures 52

Chairman, President and CEO to Section 302 Certification

Executive Vice President and CFO to Section 302 Certification

Section 1350 Certification

#### **Forward-Looking Statements**

This report includes forward-looking statements as defined in the Private Securities Litigation Reform Act of 1995. In addition, the Corporation may make other written and oral communication from time to time that contain such statements. All statements regarding the Corporation's expected financial position, strategies and growth prospects and general economic conditions expected to exist in the future are forward-looking statements. The words, anticipates, believes, feels, expects, estimates, seeks, strives, plans, intends, outlook, forecast, position, target, achievable, potential, strategy, goal, aspiration, outcome, continue, remain, maintain, trend, objective, of such words and similar expressions, or future or conditional verbs such as will, would, should, could, might, may or similar expressions as they relate to the Corporation or its management, are intended to identify

forward-looking statements.

The Corporation cautions that forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date the statement is made, and the Corporation does not undertake to update forward-looking statements to reflect facts, circumstances, assumptions or events that occur after the date the forward-looking statements are made. Actual results could differ materially from those anticipated in forward-looking statements and future results could differ materially from historical performance.

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**Table of Contents****PART I. FINANCIAL INFORMATION****ITEM 1. Financial Statements****CONSOLIDATED BALANCE SHEETS***Comerica Incorporated and Subsidiaries*

|   | <b>September<br/>30,<br/>2006</b> | <b>December<br/>31,<br/>2005</b> | <b>September<br/>30,<br/>2005</b> |
|---|-----------------------------------|----------------------------------|-----------------------------------|
| <i>(in millions, except share data)</i>         |                                   |                                  |                                   |
|   | (unaudited)                       |                                  | (unaudited)                       |
| <b>ASSETS</b>                                   |                                   |                                  |                                   |
| Cash and due from banks                         | \$ 1,456                          | \$ 1,609                         | \$ 1,795                          |
| Short-term investments                          | 3,732                             | 1,159                            | 3,619                             |
| Investment securities available-for-sale        | 3,931                             | 4,240                            | 4,088                             |
| Commercial loans                                | 25,755                            | 23,545                           | 22,754                            |
| Real estate construction loans                  | 4,122                             | 3,482                            | 3,289                             |
| Commercial mortgage loans                       | 9,485                             | 8,867                            | 8,700                             |
| Residential mortgage loans                      | 1,622                             | 1,485                            | 1,444                             |
| Consumer loans                                  | 2,498                             | 2,697                            | 2,696                             |
| Lease financing                                 | 1,321                             | 1,295                            | 1,286                             |
| International loans                             | 1,712                             | 1,876                            | 1,972                             |
| Total loans                                     | 46,515                            | 43,247                           | 42,141                            |
| Less allowance for loan losses                  | (493)                             | (516)                            | (558)                             |
| Net loans                                       | 46,022                            | 42,731                           | 41,583                            |
| Premises and equipment                          | 540                               | 510                              | 499                               |
| Customers' liability on acceptances outstanding | 64                                | 59                               | 39                                |
| Accrued income and other assets                 | 2,729                             | 2,705                            | 2,726                             |
| Total assets                                    | \$ 58,474                         | \$ 53,013                        | \$ 54,349                         |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>     |                                   |                                  |                                   |
| Noninterest-bearing deposits                    | \$ 15,132                         | \$ 15,666                        | \$ 17,702                         |
| Money market and NOW deposits                   | 14,711                            | 17,064                           | 17,199                            |
| Savings deposits                                | 1,378                             | 1,454                            | 1,502                             |
| Customer certificates of deposit                | 7,057                             | 5,679                            | 5,583                             |
| Institutional certificates of deposit           | 5,783                             | 1,750                            | 700                               |
| Foreign office time deposits                    | 869                               | 818                              | 984                               |
| Total interest-bearing deposits                 | 29,798                            | 26,765                           | 25,968                            |
| Total deposits                                  | 44,930                            | 42,431                           | 43,670                            |
| Short-term borrowings                           | 225                               | 302                              | 241                               |

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|  |               |               |               |
|--|---------------|---------------|---------------|
| Acceptances outstanding  | 64            | 59            | 39            |
| Accrued expenses and other liabilities   | 1,292         | 1,192         | 1,242         |
| Medium- and long-term debt   | 6,755         | 3,961         | 4,066         |
| <br>Total liabilities  | <br>53,266    | <br>47,945    | <br>49,258    |
| <br>Common stock - \$5 par value:  |               |               |               |
| Authorized - 325,000,000 shares  |               |               |               |
| Issued - 178,735,252 shares at 9/30/06, 12/31/05 and 9/30/05   | 894           | 894           | 894           |
| Capital surplus  | 507           | 461           | 448           |
| Accumulated other comprehensive loss   | (128)         | (170)         | (158)         |
| Retained earnings  | 5,079         | 4,796         | 4,683         |
| Less cost of common stock in treasury - 19,892,137 shares at 9/30/06, 15,834,985 shares at 12/31/05 and 13,469,654 shares at 9/30/05 | (1,144)       | (913)         | (776)         |
| <br>Total shareholders' equity   | <br>5,208     | <br>5,068     | <br>5,091     |
| <br>Total liabilities and shareholders' equity   | <br>\$ 58,474 | <br>\$ 53,013 | <br>\$ 54,349 |

See notes to consolidated financial statements.

**Table of Contents****CONSOLIDATED STATEMENTS OF INCOME (unaudited)***Comerica Incorporated and Subsidiaries*

| <i>(in millions, except per share data)</i>         | <b>Three Months Ended<br/>September 30,</b> |             | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|---|-------------|--|-------------|
|   | <b>2006</b>                                 | <b>2005</b> | <b>2006</b>                                | <b>2005</b> |
| <b>INTEREST INCOME</b>                              |   |             |  |             |
| Interest and fees on loans                          | \$ 843                                      | \$ 674      | \$2,358                                    | \$1,857     |
| Interest on investment securities                   | 43  | 38          | 132  | 107         |
| Interest on short-term investments                  | 7   | 7           | 20   | 18          |
| Total interest income                               | 893   | 719         | 2,510                                      | 1,982       |
| <b>INTEREST EXPENSE</b>                             |   |             |  |             |
| Interest on deposits                                | 272   | 147         | 707  | 377         |
| Interest on short-term borrowings                   | 28  | 16          | 115  | 28          |
| Interest on medium- and long-term debt              | 91  | 44          | 207  | 121         |
| Total interest expense                              | 391   | 207         | 1,029                                      | 526         |
| Net interest income                                 | 502   | 512         | 1,481                                      | 1,456       |
| Provision for loan losses                           | 15  | (30)        | 15   | (27)        |
| Net interest income after provision for loan losses | 487   | 542         | 1,466                                      | 1,483       |
| <b>NONINTEREST INCOME</b>                           |   |             |  |             |
| Service charges on deposit accounts                 | 56  | 55          | 164  | 163         |
| Fiduciary income                                    | 46  | 45          | 137  | 135         |
| Commercial lending fees                             | 16  | 16          | 46   | 44          |
| Letter of credit fees                               | 17  | 18          | 48   | 56          |
| Foreign exchange income                             | 9   | 9           | 28   | 27          |
| Brokerage fees                                      | 10  | 10          | 30   | 27          |
| Card fees   | 11  | 10          | 34   | 28          |
| Bank-owned life insurance                           | 8   | 9           | 31   | 28          |
| Warrant income (loss)                               | (5)   | 2           |  | 7           |
| Net securities losses                               |   |             | (1)  |             |
| Net gain (loss) on sales of businesses              | (7)   |             | (12)                                       | 1           |
| Other noninterest income                            | 35  | 41          | 92   | 100         |
| Total noninterest income                            | 196   | 215         | 597  | 616         |
| <b>NONINTEREST EXPENSES</b>                         |   |             |  |             |
| Salaries  | 202   | 201         | 592  | 574         |
| Employee benefits                                   | 48  | 44          | 142  | 133         |
| Total salaries and employee benefits                | 250   | 245         | 734  | 707         |
| Net occupancy expense                               | 31  | 29          | 91   | 88          |
| Equipment expense                                   | 13  | 13          | 41   | 39          |

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|  |               |               |               |               |
|--|---------------|---------------|---------------|---------------|
| Outside processing fee expense                               | 21            | 20            | 64            | 56            |
| Software expense   | 13            | 12            | 41            | 35            |
| Customer services  | 11            | 29            | 33            | 50            |
| Litigation and operational losses                            | 3             | 3             | 7             | 8             |
| Provision for credit losses on lending-related commitments   | (5)           | (1)           | 9             | (7)           |
| Other noninterest expenses                                   | 63            | 61            | 201           | 172           |
| <b>Total noninterest expenses</b>                            | <b>400</b>    | <b>411</b>    | <b>1,221</b>  | <b>1,148</b>  |
| <b>Income from continuing operations before income taxes</b> | <b>283</b>    | <b>346</b>    | <b>842</b>    | <b>951</b>    |
| Provision for income taxes                                   | 88            | 113           | 245           | 306           |
| <b>Income from continuing operations</b>                     | <b>195</b>    | <b>233</b>    | <b>597</b>    | <b>645</b>    |
| Income (loss) from discontinued operations, net of tax       | 5             | 5             | (3)           | 9             |
| <b>NET INCOME</b>  | <b>\$ 200</b> | <b>\$ 238</b> | <b>\$ 594</b> | <b>\$ 654</b> |
| <b>Basic earnings per common share:</b>                      |               |               |               |               |
| Income from continuing operations                            | \$1.22        | \$1.40        | \$ 3.70       | \$ 3.85       |
| Net income   | 1.25          | 1.43          | 3.69          | 3.90          |
| <b>Diluted earnings per common share:</b>                    |               |               |               |               |
| Income from continuing operations                            | 1.20          | 1.38          | 3.65          | 3.80          |
| Net income   | 1.23          | 1.41          | 3.64          | 3.85          |
| <b>Cash dividends declared on common stock</b>               | <b>94</b>     | <b>92</b>     | <b>286</b>    | <b>277</b>    |
| Dividends per common share                                   | 0.59          | 0.55          | 1.77          | 1.65          |

See notes to consolidated financial statements.



Table of Contents**CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY (unaudited)***Comerica Incorporated and Subsidiaries*

|  |                              |        |                    | Accumulated<br>Other<br>Comprehensive | Retained | Treasury   | Total               |
|--|------------------------------|--------|--------------------|---------------------------------------|----------|------------|---------------------|
|  | Common Stock<br>In<br>Shares | Amount | Capital<br>Surplus | Loss                                  | Earnings | Stock      | Sharehold<br>Equity |
| <i>(in millions, except per share data)</i>                |                              |        |                    |                                       |          |            |                     |
| <b>BALANCE AT JANUARY 1, 2005</b>                          | 170.5                        | \$ 894 | \$ 421             | \$ (69)                               | \$ 4,331 | \$ (472)   | \$ 5,105            |
| Net income   |                              |        |                    |                                       | 654      |            | 654                 |
| Other comprehensive loss, net of tax                       |                              |        |                    | (89)                                  |          |            | (89)                |
| Total comprehensive income                                 |                              |        |                    |                                       |          |            | 565                 |
| Cash dividends declared on common stock (\$1.65 per share) |                              |        |                    |                                       | (277)    |            | (277)               |
| Purchase of common stock                                   | (6.5)                        |        |                    |                                       |          | (379)      | (379)               |
| Net issuance of common stock under employee stock plans    | 1.3                          |        | (5)                |                                       | (25)     | 75         | 45                  |
| Recognition of share-based compensation expense            |                              |        | 32                 |                                       |          |            | 32                  |
| <b>BALANCE AT SEPTEMBER 30, 2005</b>                       | 165.3                        | \$ 894 | \$ 448             | \$ (158)                              | \$ 4,683 | \$ (776)   | \$ 5,091            |
| <b>BALANCE AT JANUARY 1, 2006</b>                          | 162.9                        | \$ 894 | \$ 461             | \$ (170)                              | \$ 4,796 | \$ (913)   | \$ 5,068            |
| Net income   |                              |        |                    |                                       | 594      |            | 594                 |
| Other comprehensive income, net of tax                     |                              |        |                    | 42                                    |          |            | 42                  |
| Total comprehensive income                                 |                              |        |                    |                                       |          |            | 636                 |
| Cash dividends declared on common stock (\$1.77 per share) |                              |        |                    |                                       | (286)    |            | (286)               |
| Purchase of common stock                                   | (5.2)                        |        |                    |                                       |          | (299)      | (299)               |
| Net issuance of common stock under employee stock plans    | 1.4                          |        | (16)               |                                       | (25)     | 85         | 44                  |
| Recognition of share-based compensation expense            |                              |        | 45                 |                                       |          |            | 45                  |
| Employee deferred compensation obligations                 | (0.3)                        |        | 17                 |                                       |          | (17)       |                     |
| <b>BALANCE AT SEPTEMBER 30, 2006</b>                       | 158.8                        | \$ 894 | \$ 507             | \$ (128)                              | \$ 5,079 | \$ (1,144) | \$ 5,208            |

See notes to consolidated financial statements.

**Table of Contents****CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)***Comerica Incorporated and Subsidiaries*

|   | <b>Nine Months Ended<br/>September 30,</b> |             |
|---|--|-------------|
| <i>(in millions)</i>  | <b>2006</b>                                | <b>2005</b> |
| <b>OPERATING ACTIVITIES</b>   |  |             |
| Net income  | \$ 594                                     | \$ 654      |
| Income (loss) from discontinued operations, net of tax                            | (3)  | 9           |
| Income from continuing operations, net of tax                                     | 597  | 645         |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |             |
| Provision for loan losses   | 15   | (27)        |
| Provision for credit losses on lending-related commitments                        | 9  | (7)         |
| Depreciation and software amortization  | 61   | 54          |
| Share-based compensation expense  | 45   | 31          |
| Excess tax benefits from share-based compensation arrangements                    | (8)  |             |
| Net amortization of securities  | (1)  | 7           |
| Net loss on sale/settlement of investment securities available-for-sale           | 1  |             |
| Net loss (gain) on sales of businesses  | 12   | (1)         |
| Contributions to pension plan fund  |  | (58)        |
| Net decrease in trading securities  | 25   |             |
| Net decrease (increase) in loans held-for-sale                                    | 57   | (7)         |
| Net increase in accrued income receivable   | (49)                                       | (40)        |
| Net increase in accrued expenses  | 57   | 49          |
| Other, net  | (3)  | (17)        |
| Discontinued operations, net  | 26   | 17          |
| Total adjustments   | 247  | 1           |
| Net cash provided by operating activities   | 844  | 646         |
| <b>INVESTING ACTIVITIES</b>   |  |             |
| Net increase in other short-term investments                                      | (2,629)                                    | (313)       |
| Proceeds from sales of investment securities available-for-sale                   | 1  |             |
| Proceeds from maturities of investment securities available-for-sale              | 973  | 936         |
| Purchases of investment securities available-for-sale                             | (671)                                      | (1,120)     |
| Net increase in loans   | (3,319)                                    | (1,515)     |
| Net increase in fixed assets  | (106)                                      | (89)        |
| Net (increase) decrease in customers liability on acceptances outstanding         | (5)  | 18          |
| Proceeds from sales of businesses   | 43   | 1           |
| Discontinued operations, net  |  | 1           |
| Net cash used in investing activities   | (5,713)                                    | (2,081)     |
| <b>FINANCING ACTIVITIES</b>   |  |             |
| Net increase in deposits  | 2,499                                      | 2,874       |
| Net (decrease) increase in short-term borrowings                                  | (77)                                       | 48          |

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|   |          |          |
|---|----------|----------|
| Net increase (decrease) in acceptances outstanding                | 5        | (18)     |
| Proceeds from issuance of medium- and long-term debt              | 2,930    | 272      |
| Repayments of medium- and long-term debt                          | (104)    | (477)    |
| Proceeds from issuance of common stock under employee stock plans | 36       | 45       |
| Excess tax benefits from share-based compensation arrangements    | 8        |          |
| Purchase of common stock for treasury                             | (299)    | (379)    |
| Dividends paid  | (282)    | (274)    |
| Discontinued operations, net                                      |          |          |
| Net cash provided by financing activities                         | 4,716    | 2,091    |
| Net (decrease) increase in cash and due from banks                | (153)    | 656      |
| Cash and due from banks at beginning of period                    | 1,609    | 1,139    |
| Cash and due from banks at end of period                          | \$ 1,456 | \$ 1,795 |
| Interest paid   | \$ 1,025 | \$ 493   |
| Income taxes paid   | \$ 202   | \$ 236   |
| Noncash investing and financing activities:                       |          |          |
| Loans transferred to other real estate                            | \$ 15    | \$ 29    |
| Loans transferred to held-for-sale                                |          | 69       |
| Deposits transferred to held-for-sale                             |          | 140      |

See notes to consolidated financial statements.

## **Table of Contents**

### **Notes to Consolidated Financial Statements (unaudited)**

#### **Comerica Incorporated and Subsidiaries**

##### **Note 1 Basis of Presentation and Accounting Policies**

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, the statements do not include all of the information and footnotes required by U.S. generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. The results of operations for the nine months ended September 30, 2006, are not necessarily indicative of the results that may be expected for the year ending December 31, 2006. Certain items in prior periods have been reclassified to conform to the current presentation. For further information, refer to the consolidated financial statements and footnotes thereto included in the Annual Report of Comerica Incorporated and Subsidiaries (the Corporation) on Form 10-K for the year ended December 31, 2005.

The consolidated financial statements have been restated to report the results of the Corporation's Munder Capital Management (Munder) subsidiary as a discontinued operation as described in Note 14.

##### **Derivative Instruments**

The Corporation uses derivative instruments to manage exposure to interest rate and foreign currency risks. Derivative instruments are carried at fair value in either, accrued income and other assets or accrued expenses and other liabilities on the consolidated balance sheets. The accounting for changes in the fair value (i.e., gains or losses) of a derivative instrument is determined by whether it has been designated and qualifies as part of a hedging relationship and, further, on the type of hedging relationship. For those derivative instruments that are designated and qualify as hedging instruments, the Corporation designates the hedging instrument, based on the exposure being hedged, as either a fair value hedge, cash flow hedge or a hedge of a net investment in a foreign operation. For further information, refer to Note 10.

##### **Share-Based Compensation**

###### ***Comerica Incorporated Share-Based Compensation Plans***

In the first quarter 2006, the Corporation adopted the provisions of Statement of Financial Accounting Standards No. 123 (revised 2004) (SFAS 123(R)), Share-Based Payment, using the modified-prospective transition method. The Corporation recognizes compensation expense under SFAS 123(R) using the straight-line method over the requisite service period. Measurement and attribution of compensation cost for awards that were granted prior to the date SFAS 123(R) was adopted continue to be based on the estimate of the grant-date fair value and attribution method used under prior accounting guidance. Prior to the adoption of SFAS 123(R), the benefit of tax deductions in excess of recognized compensation costs was reported in net cash provided by operating activities in the consolidated statements of cash flows. SFAS 123(R) requires such excess tax benefits be reported as a cash inflow from financing activities, rather than a cash flow from operating activities; therefore, these amounts for the nine months ended September 30, 2006 are reported in net cash provided by financing activities in the consolidated statements of cash flows.

In 2002, the Corporation adopted the fair value recognition provisions of SFAS No. 123, Accounting for Stock-Based Compensation (as amended by SFAS No. 148, Accounting for Stock-Based Compensation Transition and Disclosure (SFAS 148)), which the Corporation applied prospectively to new share-based compensation awards granted to employees after December 31, 2001. Options granted prior to January 1, 2002 were accounted for under the intrinsic value method, as outlined in APB Opinion No. 25, Accounting for Stock Issued to Employees. Net income and earnings per share for the nine months ended September 30, 2006 fully reflect the impact of applying the fair value recognition method to all outstanding and unvested awards. There would have been no effect on reported net income and earnings per share if the fair value method required by SFAS 123 (as amended by SFAS 148) had been applied to all outstanding and unvested awards in the nine months ended September 30, 2005.

SFAS 123(R) requires that the expense associated with share-based compensation awards be recorded over the requisite service period. The requisite service period is the period an employee is required to provide service in order to vest in the award, which cannot extend beyond the retirement eligible date (the date at which the employee is no

longer required to perform any service to receive the share-based compensation). Prior to the adoption of SFAS 123(R), the Corporation recorded the expense associated with share-based compensation awards over the explicit service period

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 1 Basis of Presentation and Accounting Policies (continued)**

(vesting period). Upon retirement, any remaining unrecognized costs related to share-based compensation awards retained after retirement were expensed. Share-based compensation expense, net of related tax effects, would have decreased \$5 million in the nine months ended September 30, 2006 and increased \$2 million in the same period in the prior year, had the requisite service period provisions of SFAS 123(R) been applied on a historical basis.

Applying the requisite service period provisions to all 2006 share-based compensation awards is expected to result in a net increase of approximately \$16 million in compensation expense (\$10 million, or \$0.06 per diluted share, net of related tax effects) related to these awards in 2006, of which \$2 million (\$1 million, or \$0.01 per diluted share, net of related tax effects) and \$14 million (\$9 million, or \$0.06 per diluted share, net of related tax effects) was recorded in the three and nine month periods ended September 30, 2006, respectively.

The Corporation has elected to adopt the alternative transition method provided in the Financial Accounting Standards Board Staff Position No. FAS 123(R)-3, Transition Election Related to Accounting for Tax Effects of Share-Based Payment Awards, for calculating the tax effects of share-based compensation under SFAS 123(R). The alternative transition method includes simplified methods to establish the beginning balance of the additional paid-in capital pool (APIC pool) related to the tax effects of employee share-based compensation, and to determine the subsequent impact on the APIC pool and Consolidated Statements of Cash Flows of the tax effects of employee share-based compensation awards that were outstanding and fully or partially unvested upon adoption of SFAS 123(R).

***Share-Based Compensation Plans of the Corporation's Munder Subsidiary***

Munder, a 96 percent-owned subsidiary of the Corporation (approximately 90 percent owned on a fully diluted basis), had share-based compensation awards that were accounted for as liabilities at the time SFAS 123(R) was adopted. The liability reflected the fair value of ownership shares (points) held by minority-interest holders. SFAS 123(R) requires vested, unexercised option points and a pro-rata portion of unvested option and restricted points be classified as liabilities and recorded at current fair value. Fair value for option points was determined using an option pricing model. As a result of the adoption of SFAS 123(R), the Corporation incurred a transition expense of \$8 million, net of related tax effects, on January 1, 2006, which is included in income (loss) from discontinued operations, net of tax on the consolidated statements of income. After a further valuation change at the end of March 2006, Munder modified its share-based compensation plans such that the plans no longer have a mandatory redemption feature, which changed the accounting prospectively from liability accounting to temporary equity accounting. Temporary equity, which was not material, and was included in accrued expenses and other liabilities on the September 30, 2006 consolidated balance sheet, reflected the fair value of points owned and the intrinsic value of options held by minority-interest holders.

For further information on the Corporation's share-based compensation plans, refer to Note 8 to these consolidated financial statements and Notes 1 and 14 to the consolidated financial statements in the Corporation's 2005 Annual Report.

**Impairment**

Goodwill and identified intangible assets that have an indefinite useful life are subject to impairment testing, which the Corporation conducts annually, or on an interim basis if events or changes in circumstances between annual tests indicate the assets might be impaired. The Corporation performs its annual impairment test for goodwill and identified intangible assets that have an indefinite useful life as of July 1 of each year. The impairment test involves assigning tangible assets and liabilities, identified intangible assets and goodwill to reporting units, which are a subset of the Corporation's operating segments, and comparing the fair value of each reporting unit to its carrying value. If the fair value is less than the carrying value, a further test is required to measure the amount of impairment. The annual test of goodwill and intangible assets that have an indefinite life, performed as of July 1, 2006, did not indicate that an impairment charge was required.

The Corporation reviews finite lived intangible assets and other long lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable from projected

undiscounted net operating cash flows. If the projected undiscounted net operating cash flows are less than the carrying amount, the Corporation recognizes a loss to reduce the carrying amount to fair value. Additional information regarding the Corporation's goodwill, intangible assets and impairment policies can be found in the Corporation's 2005 Annual Report on page 59 and in Notes 1 and 7 to the consolidated financial statements.

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 2 Investment Securities**

At September 30, 2006, investment securities having a carrying value of \$1.8 billion were pledged where permitted or required by law to secure \$752 million of liabilities, including public and other deposits, and derivative instruments. This included securities of \$929 million pledged with the Federal Reserve Bank to secure actual treasury tax and loan borrowings of \$58 million at September 30, 2006, and potential borrowings of up to an additional \$792 million. The remaining pledged securities of \$914 million are primarily with state and local government agencies to secure \$694 million of deposits and other liabilities, including deposits of the State of Michigan of \$223 million at September 30, 2006.

**Note 3 Allowance for Credit Losses**

The following summarizes the changes in the allowance for loan losses:

| <i>(in millions)</i>                   | Nine Months Ended<br>September 30, |       |
|--|------------------------------------|-------|
|  | 2006                               | 2005  |
| Balance at beginning of period         | \$516                              | \$673 |
| Loan charge-offs:                      |                                    |       |
| Domestic                               |                                    |       |
| Commercial                             | 37                                 | 77    |
| Real estate construction               |                                    |       |
| Real estate construction business line |                                    | 1     |
| Other                                  |                                    |       |
| Total real estate construction         |                                    | 1     |
| Commercial mortgage                    |                                    |       |
| Commercial real estate business line   | 1                                  | 4     |
| Other                                  | 9                                  | 12    |
| Total commercial mortgage              | 10                                 | 16    |
| Residential mortgage                   |                                    |       |
| Consumer                               | 10                                 | 12    |
| Lease financing                        | 7                                  | 19    |
| International                          | 3                                  | 11    |
| Total loan charge-offs                 | 67                                 | 136   |
| Recoveries:                            |                                    |       |
| Domestic                               |                                    |       |
| Commercial                             | 22                                 | 42    |
| Real estate construction               |                                    |       |
| Commercial mortgage                    | 3                                  | 2     |
| Residential mortgage                   |                                    |       |
| Consumer                               | 2                                  | 3     |
| Lease financing                        |                                    |       |
| International                          | 2                                  | 1     |



|                           |       |       |
|---------------------------|-------|-------|
| Total recoveries          | 29    | 48    |
| Net loan charge-offs      | 38    | 88    |
| Provision for loan losses | 15    | (27)  |
| Balance at end of period  | \$493 | \$558 |

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 3 Allowance for Credit Losses (continued)**

The following table provides an analysis of the changes in the allowance for credit losses on lending-related commitments.

|   | Nine Months Ended<br>September 30, |      |
|---|------------------------------------|------|
| <i>(dollar amounts in millions)</i>                             | 2006                               | 2005 |
| Balance at beginning of period                                  | \$33                               | \$21 |
| Less: Charge-offs on lending-related commitments*               | 11                                 |      |
| Add: Provision for credit losses on lending-related commitments | 9                                  | (7)  |
| Balance at end of period  | \$31                               | \$14 |

\* Charge-offs result from the sale of unfunded lending-related commitments.

A loan is impaired when it is probable that interest and principal payments will not be made in accordance with the contractual terms of the loan agreement. Consistent with this definition, all nonaccrual and reduced-rate loans (with the exception of residential mortgage and consumer loans) are impaired. Impaired loans that are restructured and meet the requirements to be on accrual status are included with total impaired loans for the remainder of the calendar year of the restructuring. There were no loans included in the \$168 million of impaired loans at September 30, 2006 that were restructured and met the requirements to be on accrual status. Impaired loans averaged \$152 million and \$139 million for the three and nine month periods ended September 30, 2006, respectively, and \$191 million and \$239 million for the three and nine month periods ended September 30, 2005, respectively. The following presents information regarding the period-end balances of impaired loans:

|   | Nine Months<br>Ended<br>September 30,<br>2006 | Year Ended<br>December 31,<br>2005 |
|---|---|------------------------------------|
| <i>(in millions)</i>  |   |                                    |
| Total period-end nonaccrual business loans  | \$ 168  | \$ 134                             |
| Plus: Impaired loans restructured during the period on accrual status at period-end |   | 15                                 |
| Total period-end impaired loans   | \$ 168  | \$ 149                             |
| Period-end impaired loans requiring an allowance                                    | \$ 135  | \$ 129                             |
| Allowance allocated to impaired loans   | \$ 40   | \$ 42                              |

Those impaired loans not requiring an allowance represent loans for which the fair value of expected repayments or collateral exceeded the recorded investments in such loans.



**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 4 Medium- and Long-term Debt**

Medium- and long-term debt are summarized as follows:

| <i>(in millions)</i>                                  | September 30,<br>2006 | December 31,<br>2005 |
|---|-----------------------|----------------------|
| Parent company  |                       |                      |
| 7.25% subordinated note due 2007                      | \$ 152                | \$ 155               |
| 4.80% subordinated note due 2015                      | 294                   | 298                  |
| 7.60% subordinated note due 2050                      | 361                   | 360                  |
| Total parent company                                  | 807                   | 813                  |
| Subsidiaries  |                       |                      |
| Subordinated notes:                                   |                       |                      |
| 7.25% subordinated note due 2007                      | 202                   | 205                  |
| 6.00% subordinated note due 2008                      | 254                   | 257                  |
| 6.875% subordinated note due 2008                     | 102                   | 104                  |
| 8.50% subordinated note due 2009                      | 102                   | 103                  |
| 7.125% subordinated note due 2013                     | 158                   | 160                  |
| 5.70% subordinated note due 2014                      | 251                   | 255                  |
| 5.20% subordinated notes due 2017                     | 488                   | 250                  |
| 8.375% subordinated note due 2024                     | 183                   | 189                  |
| 7.875% subordinated note due 2026                     | 193                   | 200                  |
| 9.98% subordinated note due 2026                      | 58                    | 58                   |
| Total subordinated notes                              | 1,991                 | 1,781                |
| Medium-term notes:                                    |                       |                      |
| Floating rate based on LIBOR indices due 2006 to 2011 | 2,299                 | 100                  |
| Floating rate based on PRIME indices due 2007         | 350                   |                      |
| 2.95% fixed rate note due 2006                        | 99                    | 98                   |
| 2.85% fixed rate note due 2007                        | 99                    | 98                   |
| Variable rate secured debt financing due 2007         | 1,099                 | 1,056                |
| Variable rate note payable due 2009                   | 11                    | 15                   |
| Total subsidiaries                                    | 5,948                 | 3,148                |
| Total medium- and long-term debt                      | \$ 6,755              | \$ 3,961             |

The carrying value of medium- and long-term debt has been adjusted to reflect the gain or loss attributable to the risk hedged with interest rate swaps.

In February 2006, Comerica Bank (the Bank), a subsidiary of the Corporation, issued an additional \$250 million of 5.20% Subordinated Notes under a series initiated in August 2005. The notes are classified in medium- and long-term debt, pay interest on February 22 and August 22 of each year and mature August 22, 2017. The Bank used the net proceeds for general corporate purposes.

The Bank issued a total of \$2.7 billion of floating rate bank notes during the second and third quarters of 2006 under an existing \$15 billion medium-term senior note program. The Bank used the proceeds to fund loan growth.

**Table of Contents**

**Notes to Consolidated Financial Statements (unaudited)**

**Comerica Incorporated and Subsidiaries**

**Note 5 Income Taxes and Tax-Related Items**

The provision for income taxes is computed by applying statutory federal income tax rates to income before income taxes as reported in the consolidated financial statements after deducting non-taxable items, principally income on bank-owned life insurance and interest income on state and municipal securities. State and foreign taxes are then added to the federal tax provision. During the first quarter 2006, the Internal Revenue Service (IRS) completed the examination of the Corporation's federal tax returns for the years 1996 through 2000. Tax reserves and related interest accruals were adjusted in the first quarter 2006 to reflect resolution of those tax years and to reflect an updated assessment of reserves on certain types of structured lease transactions and a series of loans to foreign borrowers. The effect of these adjustments decreased federal taxes (\$16 million) and increased interest on tax liabilities (\$23 million, \$15 million after-tax), recorded in other noninterest expenses on the consolidated statements of income. Second quarter 2006 included the settlement of various refund claims with the IRS which reduced interest on tax liabilities by \$6 million (\$4 million after-tax).

**Note 6 Accumulated Other Comprehensive Income (Loss)**

Other comprehensive income (loss) includes the change in net unrealized gains and losses on investment securities available-for-sale, the change in accumulated net gains and losses on cash flow hedges, the change in the accumulated foreign currency translation adjustment and the change in the accumulated minimum pension liability adjustment. The Consolidated Statements of Changes in Shareholders' Equity on page 5 include only combined other comprehensive income (loss), net of tax. The following table presents reconciliations of the components of the accumulated other comprehensive income (loss) for the nine months ended September 30, 2006 and 2005. Total comprehensive income totaled \$636 million and \$565 million for the nine months ended September 30, 2006 and 2005, respectively. The \$71 million increase in total comprehensive income in the nine month period ended September 30, 2006, when compared to the same period in the prior year, resulted principally from a decrease in net losses on cash flow hedges (\$98 million), and a decrease in net unrealized losses on investment securities available-for-sale (\$25 million), due to changes in the interest rate environment, partially offset by a decrease in net income (\$60 million).

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 6 Accumulated Other Comprehensive Income (Loss) (continued)**

|  | Nine Months Ended<br>September 30, |         |
|--|------------------------------------|---------|
| <i>(in millions)</i>   | 2006                               | 2005    |
| <b>Accumulated net unrealized gains (losses) on investment securities available-for-sale:</b>                  |                                    |         |
| Balance at beginning of period, net of tax   | \$ (69)                            | \$ (34) |
| Net unrealized holding gains (losses) arising during the period  | 4                                  | (32)    |
| Less: Reclassification adjustment for gains (losses) included in net income                                    | (1)                                |         |
| Change in net unrealized gains (losses) before income taxes  | 5                                  | (32)    |
| Less: Provision for income taxes   | 1                                  | (11)    |
| Change in net unrealized gains (losses) on investment securities available-for-sale, net of tax                | 4                                  | (21)    |
| Balance at end of period, net of tax   | \$ (65)                            | \$ (55) |
| <b>Accumulated net gains (losses) on cash flow hedges:</b>   |                                    |         |
| Balance at beginning of period, net of tax   | \$ (91)                            | \$ (16) |
| Net cash flow hedges gains (losses) arising during the period  | (47)                               | (89)    |
| Less: Reclassification adjustment for gains (losses) included in net income                                    | (94)                               | 14      |
| Change in cash flow hedges before income taxes   | 47                                 | (103)   |
| Less: Provision for income taxes   | 16                                 | (36)    |
| Change in cash flow hedges, net of tax   | 31                                 | (67)    |
| Balance at end of period, net of tax   | \$ (60)                            | \$ (83) |
| <b>Accumulated foreign currency translation adjustment:</b>  |                                    |         |
| Balance at beginning of period   | \$ (7)                             | \$ (6)  |
| Net translation gains (losses) arising during the period   |                                    | (1)     |
| Less: Reclassification adjustment for gains (losses) included in net income, due to sale of foreign subsidiary | (7)                                |         |
| Change in foreign currency translation adjustment  | 7                                  | (1)     |
| Balance at end of period   | \$                                 | \$ (7)  |
| <b>Accumulated minimum pension liability adjustment:</b>   |                                    |         |
| Balance at beginning of period, net of tax   | \$ (3)                             | \$ (13) |

|  |                |                |
|--|----------------|----------------|
| Minimum pension liability adjustment arising during the period before income taxes | 1              |                |
| Less: Provision for income taxes   | 1              |                |
| Change in minimum pension liability, net of tax                                    |                |                |
| Balance at end of period, net of tax   | \$ (3)         | \$ (13)        |
| <b>Total accumulated other comprehensive loss at end of period, net of tax</b>     | <b>\$(128)</b> | <b>\$(158)</b> |



**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 7 Net Income per Common Share**

Basic and diluted net income per common share for the three and nine month periods ended September 30, 2006 and 2005 were computed as follows:

| <i>(in millions, except per share data)</i>                    | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|--|-------------------------------------|------------|------------------------------------|------------|
|  | 2006                                | 2005       | 2006                               | 2005       |
| <b>Basic</b>   |                                     |            |                                    |            |
| Income from continuing operations applicable to common stock   | \$ 195                              | \$ 233     | \$ 597                             | \$ 645     |
| Net income applicable to common stock                          | 200                                 | 238        | 594                                | 654        |
| <br>Average common shares outstanding                          | <br>160                             | <br>166    | <br>161                            | <br>168    |
| <br>Basic income from continuing operations per common share   | <br>\$1.22                          | <br>\$1.40 | <br>\$3.70                         | <br>\$3.85 |
| Basic net income per common share                              | 1.25                                | 1.43       | 3.69                               | 3.90       |
| <br><b>Diluted</b>   |                                     |            |                                    |            |
| Income from continuing operations applicable to common stock   | \$ 195                              | \$ 233     | \$ 597                             | \$ 645     |
| Net income applicable to common stock                          | 200                                 | 238        | 594                                | 654        |
| <br>Average common shares outstanding                          | <br>160                             | <br>166    | <br>161                            | <br>168    |
| Nonvested stock  | 1                                   | 1          | 1                                  | 1          |
| Common stock equivalents:                                      |                                     |            |                                    |            |
| Net effect of the assumed exercise of stock options            | 1                                   | 1          | 1                                  | 1          |
| <br>Diluted average common shares                              | <br>162                             | <br>168    | <br>163                            | <br>170    |
| <br>Diluted income from continuing operations per common share | <br>\$1.20                          | <br>\$1.38 | <br>\$3.65                         | <br>\$3.80 |
| Diluted net income per common share                            | 1.23                                | 1.41       | 3.64                               | 3.85       |

The following average outstanding options to purchase shares of common stock were not included in the computation of diluted net income per common share because the options' exercise prices were greater than the average market price of common shares for the period.

| <i>(options in millions)</i> | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |      |
|------------------------------|-------------------------------------|------|------------------------------------|------|
|                              | 2006                                | 2005 | 2006                               | 2005 |

|                             |                   |         |                   |                   |
|-----------------------------|-------------------|---------|-------------------|-------------------|
| Average outstanding options | 6.0               | 6.0     | 7.8               | 6.1               |
|                             | \$56.74 - \$71.58 | \$60.31 | \$56.38 - \$71.58 | \$58.20 - \$71.58 |
| Range of exercise prices    |                   | -       |                   |                   |
|                             |                   | \$71.58 |                   |                   |

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 8 Share-Based Compensation**

Share-based compensation expense is charged to salaries expense, with the exception of share-based compensation expense of the Munder subsidiary, which is charged to income (loss) from discontinued operations, net of tax, on the consolidated statements of income. The components of share-based compensation for all share-based compensation plans and related tax benefits are as follows:

| <i>(in millions)</i>                          | Three Months Ended<br>September 30, |       | Nine Months Ended<br>September 30, |       |
|---|-------------------------------------|-------|------------------------------------|-------|
|   | 2006                                | 2005  | 2006                               | 2005  |
| Share-based compensation expense:             |                                     |       |                                    |       |
| Comerica Incorporated share-based plans       | \$ 13                               | \$ 11 | \$ 45                              | \$ 32 |
| Munder share-based plans                      | 1                                   |       | 6                                  | 1     |
| Total share-based compensation expense        | \$ 14                               | \$ 11 | \$ 51                              | \$ 33 |
| Related tax benefits recognized in net income | \$ 5                                | \$ 4  | \$ 18                              | \$ 12 |

The following table summarizes unrecognized compensation expense for all share-based plans:

| <i>(dollar amounts in millions)</i>                 | September 30,<br>2006 |
|---|-----------------------|
| Comerica Incorporated share-based plans             | \$ 78                 |
| Munder share-based plans                            | 11                    |
| Total unrecognized share-based compensation expense | \$ 89                 |
| Weighted-average expected recognition period        | 2.6 years             |

***Comerica Incorporated Share-Based Compensation Plans***

The Corporation has share-based compensation plans under which it awards both shares of restricted stock to key executive officers and key personnel, and stock options to executive officers, directors and key personnel of the Corporation and its subsidiaries. Restricted stock vests over periods ranging from three to five years. Stock options vest over periods ranging from one to four years. The maturity of each option is determined at the date of grant; however, no options may be exercised later than ten years and one month from the date of grant. The options may have restrictions regarding exercisability. The plans provide for a grant of up to 13.2 million common shares, plus shares currently outstanding under certain plans that are forfeited, expire or are cancelled. At September 30, 2006, 13.1 million shares remained available for grant. Substantially all restricted stock and stock option grants awarded in 2006 occurred in the first quarter 2006, while substantially all restricted stock and stock option grants for 2005 occurred in the second quarter 2005.

The Corporation used a binomial model to value stock options granted subsequent to March 31, 2005. Previously, a Black-Scholes option-pricing model was used. Option valuation models require several inputs, including the expected stock price volatility, and changes in input assumptions can materially affect the fair value estimates. The model used may not necessarily provide a reliable single measure of the fair value of employee and director stock options. The risk-free interest rate assumption used in the binomial option-pricing model as outlined in the table below was based on the federal ten-year treasury interest rate. The expected dividend yield was based on the historical and projected

dividend yield patterns of the Corporation. Expected volatility assumptions during the first nine months of 2006 considered the historical volatility of the Corporation's common stock over a ten-year period and implied volatility based on actively traded options on the Corporation's common stock with pricing terms and trade dates similar to the stock options granted. Previously, only historical volatility was considered under the binomial model. The expected life of employee and director stock options, which is an output of the binomial model, considered the percentage of vested shares estimated to be cancelled over the life of the grant and was based on the historical exercise behavior of the option holders.

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 8 Share-Based Compensation (continued)**

The weighted-average assumptions used were as follows:

|  | Binomial Model |      |
|--|----------------|------|
|  | 2006           | 2005 |
| Risk-free interest rate  | 4.7%           | 4.4% |
| Expected dividend yield  | 3.9            | 3.9  |
| Expected volatility factors of the market price of Comerica common stock | 24.0           | 28.6 |
| Expected option life (in years)  | 6.5            | 6.5  |

A summary of the Corporation's stock option activity and related information for the nine months ended September 30, 2006 follows:

|  | Number of<br>Options<br>(in<br>thousands) | Weighted-Average<br>Exercise<br>Price<br>per Share | Remaining<br>Contractual<br>Term | Aggregate<br>Intrinsic<br>Value<br>(in millions) |
|--|---|--|----------------------------------|--|
| Outstanding-January 1, 2006  | 18,291                                    | \$53.64  |                                  |  |
| Granted (weighted-average grant-date fair value of \$12.25 per share*) | 2,589                                     | 56.47  |                                  |  |
| Forfeited or expired   | (345)                                     | 56.86  |                                  |  |
| Exercised  | (1,039)                                   | 34.83  |                                  |  |
| Outstanding-September 30, 2006   | 19,496                                    | \$54.96  | 5.8 years                        | \$ 93  |
| Outstanding, net of expected forfeitures<br>September 30, 2006         | 19,020                                    | \$54.95  | 5.7 years                        | \$ 92  |
| Exercisable-September 30, 2006   | 13,027                                    | \$55.54  | 4.5 years                        | \$ 73  |

\* \$13.56 per share for options granted during the nine months ended September 30, 2005.

The aggregate intrinsic value of outstanding options shown in the table above represents the total pretax intrinsic value at September 30, 2006, based on the Corporation's closing stock price of \$56.92 as of September 30, 2006. The total intrinsic value of stock options exercised was \$23 million and \$27 million for the nine months ended September 30, 2006 and 2005, respectively.

Cash received from the exercise of stock options during the nine months ended September 30, 2006 and 2005 totaled \$36 million and \$38 million, respectively. The excess income tax benefit realized for the tax deductions from

the exercise of these options during the nine months ended September 30, 2006 and 2005 totaled \$8 million and \$9 million, respectively.

A summary of the Corporation's restricted stock activity and related information for the nine months ended September 30, 2006 follows:

|                                | Number of<br>Shares<br>(in<br>thousands) | Weighted-Average<br>Grant-Date<br>Fair Value per<br>Share |
|--------------------------------|--|---|
| Outstanding-January 1, 2006    | 838                                      | \$ 51.93  |
| Granted                        | 447                                      | 56.57   |
| Forfeited                      | (20)                                     | 53.60   |
| Vested                         | (122)                                    | 47.15   |
| Outstanding-September 30, 2006 | 1,143                                    | \$ 54.22  |

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 8 Share-Based Compensation (continued)**

The total fair value of restricted stock awards that fully vested during the nine months ended September 30, 2006 and 2005 was \$7 million and \$1 million, respectively.

The Corporation expects to satisfy the exercise of stock options and future grants of restricted stock by issuing shares of common stock out of treasury. As of September 30, 2006, the Corporation held 19.9 million shares in treasury.

*Share-Based Compensation Plans of the Corporation's Munder Subsidiary*

The Corporation's Munder subsidiary has share-based compensation plans under which it awards ownership shares (points) in the subsidiary to key executive officers and key personnel. At September 30, 2006, no points remained available for grant under the plans.

For further information on the Corporation's share-based compensation plans, refer to Note 1 to these consolidated financial statements and Notes 1 and 14 to the consolidated financial statements in the Corporation's 2005 Annual Report.

**Note 9 Employee Benefit Plans**

Net periodic benefit costs are charged to employee benefits expense on the consolidated statements of income. The components of net periodic benefit cost for the Corporation's qualified pension plan, non-qualified pension plan and postretirement benefit plan are as follows:

**Qualified Defined Benefit Pension Plan**

| (in millions)                                   | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |       |
|---|-------------------------------------|------|------------------------------------|-------|
|   | 2006                                | 2005 | 2006                               | 2005  |
| Service cost                                    | \$ 8                                | \$ 7 | \$ 23                              | \$ 22 |
| Interest cost                                   | 14                                  | 14   | 43                                 | 41    |
| Expected return on plan assets                  | (22)                                | (23) | (67)                               | (69)  |
| Amortization of unrecognized prior service cost | 2                                   | 2    | 5                                  | 5     |
| Amortization of unrecognized net loss           | 5                                   | 5    | 16                                 | 15    |
| Net periodic benefit cost                       | \$ 7                                | \$ 5 | \$ 20                              | \$ 14 |

**Non-Qualified Defined Benefit Pension Plan**

| (in millions)                                   | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |      |
|---|-------------------------------------|------|------------------------------------|------|
|   | 2006                                | 2005 | 2006                               | 2005 |
| Service cost                                    | \$1                                 | \$1  | \$ 3                               | \$ 3 |
| Interest cost                                   | 1                                   | 1    | 4                                  | 4    |
| Amortization of unrecognized prior service cost |                                     |      | (1)                                | (1)  |
| Amortization of unrecognized net loss           | 1                                   | 1    | 4                                  | 3    |
| Net periodic benefit cost                       | \$3                                 | \$3  | \$10                               | \$ 9 |

**Postretirement Benefit Plan**

Three Months Ended                      Nine Months Ended

| (in millions)                                      | September 30, |      | September 30, |      |
|--|---------------|------|---------------|------|
|  | 2006          | 2005 | 2006          | 2005 |
| Interest cost                                      | \$ 1          | \$ 1 | \$ 3          | \$ 3 |
| Expected return on plan assets                     | (1)           | (1)  | (3)           | (3)  |
| Amortization of unrecognized transition obligation | 1             | 1    | 3             | 3    |
| Amortization of unrecognized net loss              | 1             | 1    | 1             | 1    |
| Net periodic benefit cost                          | \$ 2          | \$ 2 | \$ 4          | \$ 4 |

For further information on the Corporation's employee benefit plans, refer to Note 15 to the consolidated financial statements in the Corporation's 2005 Annual Report.



**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 10 Derivative Instruments**

The following table presents the composition of derivative instruments, excluding commitments, held or issued for risk management purposes, and in connection with customer-initiated and other activities.

|                                     | September 30, 2006                     |                            |                             |                      | December 31, 2005                      |                            |                             |                      |
|-------------------------------------|--|----------------------------|-----------------------------|----------------------|--|----------------------------|-----------------------------|----------------------|
|                                     | Notional/<br>Contract<br>Amount<br>(1) | Unrealized<br>Gains<br>(2) | Unrealized<br>Losses<br>(3) | Fair<br>Value<br>(3) | Notional/<br>Contract<br>Amount<br>(1) | Unrealized<br>Gains<br>(2) | Unrealized<br>Losses<br>(3) | Fair<br>Value<br>(3) |
| <i>(in millions)</i>                |  |                            |                             |                      |  |                            |                             |                      |
| <b>Risk management</b>              |  |                            |                             |                      |  |                            |                             |                      |
| Interest rate contracts:            |  |                            |                             |                      |  |                            |                             |                      |
| Swaps cash flow                     | \$ 7,100                               | \$                         | \$109                       | \$(109)              | \$ 9,205                               | \$                         | \$144                       | \$(144)              |
| Swaps fair value                    | 2,354                                  | 82                         | 8                           | 74                   | 2,250                                  | 107                        | 4                           | 103                  |
| Total interest rate contracts       | 9,454                                  | 82                         | 117                         | (35)                 | 11,455                                 | 107                        | 148                         | (41)                 |
| Foreign exchange contracts:         |  |                            |                             |                      |  |                            |                             |                      |
| Spot and forwards                   | 531                                    | 2                          | 4                           | (2)                  | 367                                    | 3                          | 8                           | (5)                  |
| Swaps                               | 34                                     |                            |                             |                      | 44                                     |                            |                             |                      |
| Total foreign exchange contracts    | 565                                    | 2                          | 4                           | (2)                  | 411                                    | 3                          | 8                           | (5)                  |
| Total risk management               | 10,019                                 | 84                         | 121                         | (37)                 | 11,866                                 | 110                        | 156                         | (46)                 |
| <b>Customer-initiated and other</b> |  |                            |                             |                      |  |                            |                             |                      |
| Interest rate contracts:            |  |                            |                             |                      |  |                            |                             |                      |
| Caps and floors written             | 481                                    |                            | 3                           | (3)                  | 267                                    |                            | 1                           | (1)                  |
| Caps and floors purchased           | 467                                    | 3                          |                             | 3                    | 267                                    | 1                          |                             | 1                    |
| Swaps                               | 4,246                                  | 40                         | 29                          | 11                   | 3,270                                  | 30                         | 22                          | 8                    |
| Total interest rate contracts       | 5,194                                  | 43                         | 32                          | 11                   | 3,804                                  | 31                         | 23                          | 8                    |
| Energy derivative contracts:        |  |                            |                             |                      |  |                            |                             |                      |
| Caps and floors written             | 337                                    |                            | 28                          | (28)                 | 344                                    |                            | 32                          | (32)                 |
| Caps and floors purchased           | 337                                    | 28                         |                             | 28                   | 344                                    | 32                         |                             | 32                   |
| Swaps                               | 232                                    | 17                         | 17                          |                      | 291                                    | 12                         | 12                          |                      |
| Total energy derivative contracts   | 906                                    | 45                         | 45                          |                      | 979                                    | 44                         | 44                          |                      |
| Foreign exchange contracts:         |  |                            |                             |                      |  |                            |                             |                      |
| Spot, forwards, futures and options | 2,664                                  | 16                         | 16                          |                      | 5,453                                  | 32                         | 34                          | (2)                  |
| Swaps                               |  |                            |                             |                      | 21                                     |                            |                             |                      |
| Total foreign exchange contracts    | 2,664                                  | 16                         | 16                          |                      | 5,474                                  | 32                         | 34                          | (2)                  |
| Total customer-initiated and other  | 8,764                                  | 104                        | 93                          | 11                   | 10,257                                 | 107                        | 101                         | 6                    |
| <b>Total derivative instruments</b> | <b>\$18,783</b>                        | <b>\$188</b>               | <b>\$214</b>                | <b>\$ (26)</b>       | <b>\$22,123</b>                        | <b>\$217</b>               | <b>\$257</b>                | <b>\$ (40)</b>       |

- (1) Notional or contract amounts, which represent the extent of involvement in the derivatives market, are used to determine the contractual cash flows required in accordance with the terms of the agreement. These amounts are typically not exchanged, significantly exceed amounts subject to credit or market risk, and are not reflected in the consolidated balance sheets.
- (2) Unrealized gains represent receivables from derivative counterparties, and therefore expose the Corporation to credit risk. Credit risk, which excludes the effects of any collateral or netting arrangements, is measured as the cost to replace, at current market rates, contracts in a profitable position.

- (3) The fair values of derivative instruments represent the estimated amounts the Corporation would receive or pay to terminate or otherwise settle the contracts at the balance sheet date. The fair values of all derivative instruments are reflected in the consolidated balance sheets.

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 10 Derivative Instruments (continued)****Risk Management**

Fluctuations in net interest income due to interest rate risk result from the composition of assets and liabilities and the mismatches in the timing of the repricing of these assets and liabilities. In addition, external factors such as interest rates, and the dynamics of yield curve and spread relationships can affect net interest income. The Corporation utilizes simulation analyses to project the sensitivity of net interest income to changes in interest rates. Cash instruments, such as investment securities, as well as derivative instruments, are employed to manage exposure to these and other risks, including liquidity risk.

For hedge relationships accounted for under SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities, at inception of the hedge the Corporation uses the short-cut method if it qualifies, or applies dollar offset or statistical regression analysis to assess effectiveness. The short-cut method is used for fair value hedges of medium and long-term debt. This method allows for the assumption of zero hedge ineffectiveness and eliminates the requirement to further assess hedge effectiveness on these transactions. For SFAS No. 133 hedge relationships to which the Corporation does not apply the short-cut method, dollar offset or statistical regression analysis is used at inception and for each reporting period thereafter to assess whether the derivative used has been and is expected to be highly effective in offsetting changes in the fair value or cash flows of the hedged item. All components of each derivative instrument's gain or loss are included in the assessment of hedge effectiveness. Net hedge ineffectiveness is recorded in other noninterest income on the consolidated statements of income.

The following table presents net hedge ineffectiveness gains (losses) by risk management hedge type:

| <i>(dollar amounts in millions)</i> | Three Months Ended |       | Nine Months Ended |       |
|-------------------------------------|--------------------|-------|-------------------|-------|
|                                     | September 30,      |       | September 30,     |       |
|                                     | 2006               | 2005  | 2006              | 2005  |
| Cash Flow Hedges                    | \$2                | \$(3) | \$                | \$(3) |
| Fair Value Hedges                   |                    |       |                   |       |
| Foreign Currency Hedges             |                    |       |                   |       |
| Total                               | \$2                | \$(3) | \$                | \$(3) |

As an end-user, the Corporation employs a variety of financial instruments for risk management purposes. As part of a fair value hedging strategy, the Corporation has entered into interest rate swap agreements for interest rate risk management purposes. These interest rate swap agreements effectively modify exposure to interest rate risk by converting fixed-rate deposits and debt to a floating rate. These agreements involve the receipt of fixed rate interest amounts in exchange for floating rate interest payments over the life of the agreement, without an exchange of the underlying principal amount.

As part of a cash flow hedging strategy, the Corporation entered into predominantly 2 to 3 year interest rate swap agreements (weighted-average original maturity of 2.9 years) that effectively convert a portion of its existing and forecasted floating-rate loans to a fixed-rate basis, thus reducing the impact of interest rate changes on future interest income over the next 2 to 3 years. Approximately 15 percent (\$7 billion) of outstanding loans were designated as hedged items to interest rate swap agreements at September 30, 2006. During the three and nine month periods ended September 30, 2006, interest rate swap agreements designated as cash flow hedges decreased interest and fees on loans by \$35 million and \$93 million, respectively, compared to a decrease of \$5 million and an increase of \$14 million, respectively, for the comparable periods last year. If interest rates, interest yield curves and notional amounts remain at current levels, the Corporation expects to reclassify \$52 million of net losses on derivative instruments from accumulated other comprehensive income to earnings during the next twelve months due to receipt of variable interest associated with existing and forecasted floating-rate loans.

Foreign exchange rate risk arises from changes in the value of certain assets and liabilities denominated in foreign currencies. The Corporation employs cash instruments, such as investment securities, as well as derivative instruments, to manage exposure to these and other risks. In addition, the Corporation uses foreign exchange forward and option contracts to protect the value of its foreign currency investment in foreign subsidiaries. Realized and unrealized gains and losses from foreign exchange forward and option contracts used to protect the value of investments in foreign

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 10 Derivative Instruments (continued)**

subsidiaries are not included in the statement of income, but are shown in the accumulated foreign currency translation adjustment account included in other comprehensive income, with the related amounts due to or from counterparties included in other liabilities or other assets. During the three and nine month periods ended September 30, 2006, in accordance with SFAS No. 52, Foreign Currency Translation, the Corporation recognized net losses of less than \$0.5 million and net gains of less than \$0.5 million, respectively, in accumulated foreign currency translation adjustment, related to the forward foreign exchange contracts. During the third quarter 2006, the Corporation completed the sale of its Mexican bank charter and reclassified \$7 million of a related accumulated foreign currency translation adjustment to loss on sales of businesses on the consolidated statement of income, in accordance with SFAS No. 130, Reporting Comprehensive Income (as amended).

Management believes these strategies achieve the desired relationship between the rate maturities of assets and funding sources which, in turn, reduces the overall exposure of net interest income to interest rate risk, although there can be no assurance that such strategies will be successful. The Corporation also uses various other types of derivative instruments to mitigate interest rate and foreign currency risks associated with specific assets or liabilities, which are reflected in the table on page 18. Such instruments include interest rate caps and floors, foreign exchange forward contracts, foreign exchange option contracts and foreign exchange cross-currency swaps.

The following table summarizes the expected maturity distribution of the notional amount of risk management interest rate swaps and provides the weighted-average interest rates associated with amounts to be received or paid on interest rate swap agreements as of September 30, 2006. Swaps have been grouped by asset and liability designation.

Remaining Expected Maturity of Risk Management Interest Rate Swaps:

|  |        |         |         |        |      |         | Sept. 30, | Dec. 31, |
|--|--------|---------|---------|--------|------|---------|-----------|----------|
|  | 2006   | 2007    | 2008    | 2009   | 2010 | 2011-   | 2006      | 2005     |
| (dollar amounts in millions)                   |        |         |         |        |      | 2026    | Total     | Total    |
| <b>Variable rate asset designation:</b>        |        |         |         |        |      |         |           |          |
| Generic receive fixed swaps                    | \$ 900 | \$3,000 | \$3,200 | \$     | \$   | \$      | \$7,100   | \$ 9,200 |
| Weighted average: (1)                          |        |         |         |        |      |         |           |          |
| Receive rate                                   | 2.59%  | 4.97%   | 7.02%   |        | %    | %       | % 5.59%   | 5.37%    |
| Pay rate                                       | 5.42   | 7.11    | 8.25    |        |      |         | 7.41      | 6.30     |
| <b>Fixed rate asset designation:</b>           |        |         |         |        |      |         |           |          |
| Pay fixed swaps                                |        |         |         |        |      |         |           |          |
| Amortizing                                     | \$ 1   | \$ 2    | \$ 1    | \$     | \$   | \$      | \$ 4      | \$ 5     |
| Weighted average: (2)                          |        |         |         |        |      |         |           |          |
| Receive rate                                   | 4.33%  | 4.34%   | 4.33%   |        | %    | %       | % 4.33%   | 3.27%    |
| Pay rate                                       | 3.52   | 3.53    | 3.52    |        |      |         | 3.52      | 3.53     |
| <b>Medium- and long-term debt designation:</b> |        |         |         |        |      |         |           |          |
| Generic receive fixed swaps                    | \$ 100 | \$ 450  | \$ 350  | \$ 100 | \$   | \$1,350 | \$2,350   | \$ 2,250 |
| Weighted average: (1)                          |        |         |         |        |      |         |           |          |
| Receive rate                                   | 2.95%  | 5.82%   | 6.17%   | 6.06%  | %    | 5.92%   | 5.82%     | 5.85%    |
| Pay rate                                       | 5.47   | 5.49    | 5.21    | 5.51   |      | 5.44    | 5.42      | 4.34     |

|                              |         |         |         |        |    |         |         |          |
|------------------------------|---------|---------|---------|--------|----|---------|---------|----------|
| <b>Total notional amount</b> | \$1,001 | \$3,452 | \$3,551 | \$ 100 | \$ | \$1,350 | \$9,454 | \$11,455 |
|------------------------------|---------|---------|---------|--------|----|---------|---------|----------|

(1) Variable rates  
paid on receive  
fixed swaps are  
based on prime  
and LIBOR  
(with various  
maturities) rates  
in effect at  
September 30,  
2006

(2) Variable rates  
received are  
based on  
six-month  
LIBOR or  
one-month  
Canadian Dollar  
Offered Rates in  
effect at  
September 30,  
2006

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 10 Derivative Instruments (continued)**

The Corporation had commitments to purchase investment securities for its trading account portfolio totaling \$15 million at September 30, 2006 and \$6 million at December 31, 2005. Commitments to sell investment securities related to the trading account portfolio totaled \$14 million at September 30, 2006 and \$6 million at December 31, 2005. Outstanding commitments expose the Corporation to both credit and market risk.

**Customer-Initiated and Other**

Fee income is earned from entering into various transactions, principally foreign exchange contracts, interest rate contracts, and energy derivative contracts at the request of customers. The Corporation mitigates market risk inherent in customer-initiated interest rate and energy contracts by taking offsetting positions, except in those circumstances when the amount, tenor and/or contracted rate level results in negligible economic risk, whereby the cost of purchasing an offsetting contract is not economically justifiable. For customer-initiated foreign exchange contracts, the Corporation mitigates most of the inherent market risk by taking offsetting positions and manages the remainder through individual foreign currency position limits and aggregate value-at-risk limits. These limits are established annually and reviewed quarterly.

For those customer-initiated derivative contracts which were not offset or where the Corporation holds a speculative position within the limits described above, the Corporation recognized less than \$0.5 million of net gains in both the three month periods ended September 30, 2006 and 2005, and \$1 million of net gains in both the nine month periods ended September 30, 2006 and 2005, which were included in other noninterest income in the consolidated statements of income. The fair value of derivative instruments held or issued in connection with customer-initiated activities, including those customer-initiated derivative contracts where the Corporation does not enter into an offsetting derivative contract position, is included in the table on page 18.

Fair values for customer-initiated and other derivative instruments represent the net unrealized gains or losses on such contracts and are recorded in the consolidated balance sheets. Changes in fair value are recognized in the consolidated income statements. The following table provides the average unrealized gains and losses, and noninterest income generated on customer-initiated and other interest rate contracts, energy derivative contracts and foreign exchange contracts.

|                           | Nine Months<br>Ended<br>September 30,<br>2006 | Year Ended<br>December 31,<br>2005 | Nine Months<br>Ended<br>September 30,<br>2005 |
|---------------------------|---|------------------------------------|---|
| <i>(in millions)</i>      |   |                                    |   |
| Average unrealized gains  | \$ 102  | \$ 77                              | \$ 76   |
| Average unrealized losses | 92  | 74                                 | 73  |
| Noninterest income        | 31  | 39                                 | 28  |

**Derivative Instrument Activity**

The following table provides a reconciliation of the beginning and ending notional amounts for risk management and customer-initiated and other derivative instruments for the nine months ended September 30, 2006.

|                               | Risk Management               |                                  |          | Customer-Initiated and Other  |                                   |                                  |           |
|-------------------------------|-------------------------------|----------------------------------|----------|-------------------------------|-----------------------------------|----------------------------------|-----------|
|                               | Interest<br>Rate<br>Contracts | Foreign<br>Exchange<br>Contracts | Total    | Interest<br>Rate<br>Contracts | Energy<br>Derivative<br>Contracts | Foreign<br>Exchange<br>Contracts | Total     |
| <i>(in millions)</i>          |                               |                                  |          |                               |                                   |                                  |           |
| Balance at January 1,<br>2006 | \$11,455                      | \$ 411                           | \$11,866 | \$ 3,804                      | \$ 979                            | \$ 5,474                         | \$ 10,257 |



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|                                  |          |         |          |          |        |          |          |
|----------------------------------|----------|---------|----------|----------|--------|----------|----------|
| Additions                        | 100      | 4,783   | 4,883    | 2,656    | 196    | 73,236   | 76,088   |
| Maturities/amortizations         | (2,101)  | (4,625) | (6,726)  | (1,149)  | (109)  | (76,046) | (77,304) |
| Terminations                     |          | (4)     | (4)      | (117)    | (160)  |          | (277)    |
| Balance at September 30,<br>2006 | \$ 9,454 | \$ 565  | \$10,019 | \$ 5,194 | \$ 906 | \$ 2,664 | \$ 8,764 |

Additional information regarding the nature, terms and associated risks of derivative instruments can be found in the Corporation's 2005 Annual Report on page 50 and in Notes 1 and 19 to the consolidated financial statements.

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 11 Standby and Commercial Letters of Credit and Financial Guarantees**

The total contractual amounts of standby letters of credit and financial guarantees and commercial letters of credit at September 30, 2006 and December 31, 2005, which represents the Corporation's credit risk associated with these instruments, are shown in the table below.

| <i>(in millions)</i>                               | September 30,<br>2006 | December 31,<br>2005 |
|--|-----------------------|----------------------|
| Standby letters of credit and financial guarantees | \$ 6,625              | \$ 6,433             |
| Commercial letters of credit                       | 292                   | 269                  |

Standby and commercial letters of credit and financial guarantees represent conditional obligations of the Corporation, which guarantee the performance of a customer to a third party. Standby letters of credit and financial guarantees are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. These contracts expire in decreasing amounts through the year 2016. Commercial letters of credit are issued to finance foreign or domestic trade transactions and are short-term in nature. The Corporation may enter into participation arrangements with third parties, which effectively reduce the maximum amount of future payments which may be required under standby letters of credit. These risk participations covered \$668 million of the \$6,625 million of standby letters of credit and financial guarantees outstanding at September 30, 2006. At September 30, 2006, the carrying value of the Corporation's standby and commercial letters of credit and financial guarantees, which is included in accrued expenses and other liabilities on the consolidated balance sheet, totaled \$76 million.

**Note 12 Contingent Liabilities****Legal Proceedings**

The Corporation and certain of its subsidiaries are subject to various pending or threatened legal proceedings arising out of the normal course of business or operations. In view of the inherent difficulty of predicting the outcome of such matters, the Corporation cannot state what the eventual outcome of these matters will be. However, based on current knowledge and after consultation with legal counsel, management believes that current reserves, determined in accordance with SFAS No. 5, Accounting for Contingencies (SFAS 5), are adequate, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation's consolidated financial condition or results of operations.

**Tax Contingency**

In the ordinary course of business, the Corporation enters into certain transactions that have tax consequences. From time to time, the IRS questions and/or challenges the tax position taken by the Corporation with respect to those transactions. The Corporation engaged in certain types of structured leasing transactions and a series of loans to foreign borrowers that the IRS disallowed in its examination of the Corporation's federal tax returns for the years 1996 through 2000. The Corporation believes that its tax position related to both transaction groups referred to above was proper based upon applicable statutes, regulations and case law in effect at the time of the transactions. The Corporation intends to defend its position vigorously in accordance with its view of the law controlling these activities. However, a court, or administrative authority, if presented with the transactions, could disagree with the Corporation's interpretation of the tax law. The ultimate outcome is not known.

Based on current knowledge and probability assessment of various potential outcomes, management believes that the current tax reserves, determined in accordance with SFAS 5, are adequate to cover the above matters, and the amount of any incremental liability arising from these matters is not expected to have a material adverse effect on the Corporation's consolidated financial condition or results of operations. Probabilities and outcomes are reviewed as events unfold, and adjustments to the reserves are made when necessary. In July 2006, the FASB issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, (FIN 48). This

new accounting guidance will change the method for determining tax benefits that the Corporation can recognize in its financial statements. The Corporation will adopt the provisions of FIN 48 in the first quarter 2007. See footnote 15 for a further discussion of the adoption of FIN 48.

**Table of Contents**

**Notes to Consolidated Financial Statements (unaudited)**

**Comerica Incorporated and Subsidiaries**

**Note 13 Business Segment Information**

The Corporation has strategically aligned its operations into three major business segments: the Business Bank, the Retail Bank (formerly known as Small Business & Personal Financial Services), and Wealth & Institutional Management. These business segments are differentiated based on the type of customer and the related products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. The Finance segment includes the Corporation's securities portfolio and asset and liability management activities. This segment is responsible for managing the Corporation's funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation's exposure to liquidity, interest rate risk, and foreign exchange risk. The Other category includes the discontinued operations of the Corporation's Munder subsidiary (formerly included in the Wealth & Institutional Management segment), the income and expense impact of equity, cash and the unallocated allowance for loan losses, tax benefits not assigned to specific business segments and miscellaneous other expenses of a corporate nature. Business segment results are produced by the Corporation's internal management accounting system. This system measures financial results based on the internal business unit structure of the Corporation. Information presented is not necessarily comparable with similar information for any other financial institution. The management accounting system assigns balance sheet and income statement items to each business segment using certain methodologies, which are regularly reviewed and refined. For comparability purposes, amounts in all periods are based on business segments and methodologies in effect at September 30, 2006. These methodologies may be modified as the management accounting system is enhanced and changes occur in the organizational structure and/or product lines.

In the first quarter 2006, the Corporation retroactively began allocating the portion of the allowance for loan losses and the associated provision for loan losses based on industry-specific and international risks, previously included in the Other category, to the three major business segments. Therefore, only the unallocated allowance continues to be reflected in the Other category. For a description of the business activities of each business segment and further information on the methodologies, which form the basis for these results, refer to Note 23 to the consolidated financial statements in the Corporation's 2005 Annual Report.

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 13 Business Segment Information (continued)**

Business segment financial results for the nine months ended September 30, 2006 and 2005 are shown in the table below.

| <i>(dollar amounts in millions)</i>             | Business Bank |          | Retail Bank |          | Wealth & Institutional Management |          |
|---|---------------|----------|-------------|----------|-----------------------------------|----------|
| Nine Months Ended September 30,                 | 2006          | 2005     | 2006        | 2005     | 2006                              | 2005     |
| Earnings summary:                               |               |          |             |          |                                   |          |
| Net interest income (expense) (FTE)             | \$ 978        | \$ 1,057 | \$ 476      | \$ 452   | \$ 113                            | \$ 111   |
| Provision for loan losses                       | 23            | (16)     | 20          | (4)      | (1)                               | (5)      |
| Noninterest income                              | 189           | 213      | 157         | 156      | 196                               | 195      |
| Noninterest expenses                            | 530           | 486      | 450         | 397      | 240                               | 223      |
| Provision (benefit) for income taxes (FTE)      | 186           | 265      | 54          | 76       | 24                                | 31       |
| Income from discontinued operations, net of tax |               |          |             |          |                                   |          |
| Net income (loss)                               | \$ 428        | \$ 535   | \$ 109      | \$ 139   | \$ 46                             | \$ 57    |
| Net loan charge-offs                            | \$ 19         | \$ 66    | \$ 19       | \$ 17    | \$                                | \$ 5     |
| Selected average balances:                      |               |          |             |          |                                   |          |
| Assets  | \$39,096      | \$35,283 | \$ 6,732    | \$ 6,467 | \$ 3,690                          | \$ 3,519 |
| Loans   | 37,849        | 34,126   | 6,029       | 5,803    | 3,547                             | 3,371    |
| Deposits  | 17,998        | 20,372   | 16,730      | 16,815   | 2,432                             | 2,472    |
| Liabilities                                     | 18,921        | 21,116   | 16,731      | 16,806   | 2,430                             | 2,467    |
| Attributed equity                               | 2,602         | 2,509    | 826         | 792      | 300                               | 299      |
| Statistical data:                               |               |          |             |          |                                   |          |
| Return on average assets (1)                    | 1.46%         | 2.02%    | 0.82%       | 1.05%    | 1.67%                             | 2.14%    |
| Return on average attributed equity             | 21.97         | 28.45    | 17.53       | 23.35    | 20.55                             | 25.15    |
| Net interest margin (2)                         | 3.45          | 4.12     | 3.80        | 3.59     | 4.24                              | 4.39     |
| Efficiency ratio                                | 45.41         | 38.25    | 71.18       | 65.32    | 77.64                             | 72.85    |

|                                     | Finance |          | Other |      | Total    |          |
|-------------------------------------|---------|----------|-------|------|----------|----------|
| Nine Months Ended September 30,     | 2006    | 2005     | 2006  | 2005 | 2006     | 2005     |
| Earnings summary:                   |         |          |       |      |          |          |
| Net interest income (expense) (FTE) | \$ (84) | \$ (162) | \$    | \$ 1 | \$ 1,483 | \$ 1,459 |
| Provision for loan losses           |         |          | (27)  | (2)  | 15       | (27)     |
| Noninterest income                  | 47      | 42       | 8     | 10   | 597      | 616      |
| Noninterest expenses                |         |          | 1     | 42   | 1,221    | 1,148    |
|                                     | (23)    | (52)     | 6     | (11) | 247      | 309      |

Provision (benefit) for income taxes  
(FTE)

Income from discontinued  
operations, net of tax

|                      |         |         |       |        |        |        |
|----------------------|---------|---------|-------|--------|--------|--------|
|                      |         |         | (3)   | 9      | (3)    | 9      |
| Net income (loss)    | \$ (14) | \$ (68) | \$ 25 | \$ (9) | \$ 594 | \$ 654 |
| Net loan charge-offs | \$      | \$      | \$    | \$     | \$ 38  | \$ 88  |

Selected average balances:

|                   |          |          |          |          |          |          |
|-------------------|----------|----------|----------|----------|----------|----------|
| Assets            | \$ 5,395 | \$ 5,412 | \$ 1,318 | \$ 1,278 | \$56,231 | \$51,959 |
| Loans             | 16       | (17)     | 34       | 50       | 47,475   | 43,333   |
| Deposits          | 4,637    | 654      | (103)    | 44       | 41,694   | 40,357   |
| Liabilities       | 12,729   | 6,082    | 279      | 392      | 51,090   | 46,863   |
| Attributed equity | 476      | 524      | 937      | 972      | 5,141    | 5,096    |

Statistical data:

|                                     |     |     |     |     |       |       |
|-------------------------------------|-----|-----|-----|-----|-------|-------|
| Return on average assets (1)        | N/M | N/M | N/M | N/M | 1.41% | 1.68% |
| Return on average attributed equity | N/M | N/M | N/M | N/M | 15.40 | 17.11 |
| Net interest margin (2)             | N/M | N/M | N/M | N/M | 3.80  | 4.08  |
| Efficiency ratio                    | N/M | N/M | N/M | N/M | 58.68 | 55.32 |

(1) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(2) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE Fully Taxable  
Equivalent

N/M Not  
Meaningful

**Table of Contents**

**Notes to Consolidated Financial Statements (unaudited)**

**Comerica Incorporated and Subsidiaries**

**Note 13 Business Segment Information (continued)**

The Corporation's management accounting system also produces market segment results for the Corporation's four primary geographic markets: Midwest & Other Markets, Western, Texas and Florida.

Midwest & Other Markets includes all markets in which the Corporation has operations, except for the Western, Texas and Florida markets, as described below. Substantially all of the Corporation's international operations are included in the Midwest & Other Markets segment. Currently, Michigan operations represent the significant majority of this geographic market.

The Western market consists of the states of California, Arizona, Nevada, Colorado and Washington. Currently, California operations represent the significant majority of the Western market.

The Texas and Florida markets consist of the states of Texas and Florida, respectively.

The Finance & Other Businesses segment includes the Corporation's securities portfolio, asset and liability management activities, the discontinued operations of the Corporation's Munder subsidiary (formerly included in Midwest & Other Markets), the income and expense impact of cash and loan loss reserves not assigned to specific business/market segments, tax benefits not assigned to specific business/market segments and miscellaneous other expenses of a corporate nature. This segment includes responsibility for managing the Corporation's funding, liquidity and capital needs, performing interest sensitivity analysis and executing various strategies to manage the Corporation's exposure to liquidity, interest rate risk and foreign exchange risk.

In the first quarter 2006, the Corporation retroactively began allocating the portion of the allowance for loan losses and the associated provision for loan losses based on industry-specific and international risks, previously included in the Finance & Other Businesses segment, to the four primary geographic markets. Therefore, only the unallocated allowance continues to be reflected in the Finance & Other Businesses segment.

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 13 Business Segment Information (continued)**

Market segment financial results for the nine months ended September 30, 2006 and 2005 are shown in the table below.

| <i>(dollar amounts in millions)</i>             | Midwest & Other |          | Western  |          | Texas    |          |
|---|-----------------|----------|----------|----------|----------|----------|
| Nine Months Ended September 30,                 | 2006            | 2005     | 2006     | 2005     | 2006     | 2005     |
| Earnings summary:                               |                 |          |          |          |          |          |
| Net interest income (expense) (FTE)             | \$ 815          | \$ 811   | \$ 524   | \$ 597   | \$ 193   | \$ 180   |
| Provision for loan losses                       | 41              | 48       | 1        | (70)     | (2)      | (3)      |
| Noninterest income                              | 389             | 408      | 86       | 89       | 56       | 57       |
| Noninterest expenses                            | 709             | 639      | 327      | 310      | 158      | 136      |
| Provision (benefit) for income taxes (FTE)      | 126             | 163      | 102      | 166      | 30       | 36       |
| Income from discontinued operations, net of tax |                 |          |          |          |          |          |
| Net income (loss)                               | \$ 328          | \$ 369   | \$ 180   | \$ 280   | \$ 63    | \$ 68    |
| Net loan charge-offs                            | \$ 27           | \$ 64    | \$ 4     | \$ 13    | \$ 5     | \$ 7     |
| Selected average balances:                      |                 |          |          |          |          |          |
| Assets  | \$25,130        | \$24,863 | \$16,525 | \$13,850 | \$ 6,083 | \$ 5,123 |
| Loans   | 23,914          | 23,662   | 15,934   | 13,276   | 5,817    | 4,942    |
| Deposits  | 18,392          | 18,881   | 14,775   | 16,833   | 3,682    | 3,651    |
| Liabilities                                     | 19,222          | 19,602   | 14,857   | 16,846   | 3,691    | 3,649    |
| Attributed equity                               | 2,018           | 2,028    | 1,096    | 1,039    | 524      | 464      |
| Statistical data:                               |                 |          |          |          |          |          |
| Return on average assets (1)                    | 1.74%           | 1.98%    | 1.45%    | 2.08%    | 1.39%    | 1.77%    |
| Return on average attributed equity             | 21.68           | 24.27    | 21.88    | 35.85    | 16.09    | 19.52    |
| Net interest margin (2)                         | 4.53            | 4.54     | 4.39     | 4.74     | 4.42     | 4.84     |
| Efficiency ratio                                | 58.98           | 52.43    | 53.65    | 45.12    | 63.41    | 57.63    |

|                                     | Florida |       | Finance &<br>Other Businesses |          | Total    |          |
|-------------------------------------|---------|-------|-------------------------------|----------|----------|----------|
| Nine Months Ended September 30,     | 2006    | 2005  | 2006                          | 2005     | 2006     | 2005     |
| Earnings summary:                   |         |       |                               |          |          |          |
| Net interest income (expense) (FTE) | \$ 35   | \$ 32 | \$ (84)                       | \$ (161) | \$ 1,483 | \$ 1,459 |
| Provision for loan losses           | 2       |       | (27)                          | (2)      | 15       | (27)     |
| Noninterest income                  | 11      | 10    | 55                            | 52       | 597      | 616      |
| Noninterest expenses                | 26      | 21    | 1                             | 42       | 1,221    | 1,148    |
|                                     | 6       | 7     | (17)                          | (63)     | 247      | 309      |



Provision (benefit) for income taxes  
(FTE)

Income from discontinued  
operations, net of tax

|                      |       |       |       |         |        |        |
|----------------------|-------|-------|-------|---------|--------|--------|
|                      |       |       | (3)   | 9       | (3)    | 9      |
| Net income (loss)    | \$ 12 | \$ 14 | \$ 11 | \$ (77) | \$ 594 | \$ 654 |
| Net loan charge-offs | \$ 2  | \$ 4  | \$    | \$      | \$ 38  | \$ 88  |

Selected average balances:

|                   |          |          |          |          |          |          |
|-------------------|----------|----------|----------|----------|----------|----------|
| Assets            | \$ 1,780 | \$ 1,433 | \$ 6,713 | \$ 6,690 | \$56,231 | \$51,959 |
| Loans             | 1,760    | 1,420    | 50       | 33       | 47,475   | 43,333   |
| Deposits          | 311      | 294      | 4,534    | 698      | 41,694   | 40,357   |
| Liabilities       | 312      | 292      | 13,008   | 6,474    | 51,090   | 46,863   |
| Attributed equity | 90       | 69       | 1,413    | 1,496    | 5,141    | 5,096    |

Statistical data:

|                                     |       |       |     |     |       |       |
|-------------------------------------|-------|-------|-----|-----|-------|-------|
| Return on average assets (1)        | 0.92% | 1.31% | N/M | N/M | 1.41% | 1.68% |
| Return on average attributed equity | 18.23 | 27.19 | N/M | N/M | 15.40 | 17.11 |
| Net interest margin (2)             | 2.68  | 3.02  | N/M | N/M | 3.80  | 4.08  |
| Efficiency ratio                    | 55.06 | 49.39 | N/M | N/M | 58.68 | 55.32 |

(1) Return on average assets is calculated based on the greater of average assets or average liabilities and attributed equity.

(2) Net interest margin is calculated based on the greater of average earning assets or average deposits and purchased funds.

FTE Fully Taxable  
Equivalent

N/M Not  
Meaningful

**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 14 Pending Transaction/Discontinued Operations**

During the third quarter 2006, the Corporation signed a definitive agreement to sell its ownership interest in Munder Capital Management (Munder) to an investor group. Munder provides investment advisory services to institutions, municipalities, unions, charitable organizations and private investors, and also serves as investment advisor for Munder Funds. Effective with the third quarter 2006, the Corporation is accounting for Munder as a discontinued operation (previously reported in Wealth & Institutional Management and Midwest & Other Markets for business and geographic market segment reporting, respectively), and all prior periods have been restated.

The closing of the transaction is currently anticipated for late 2006. For its approximately 90 percent fully diluted interest in Munder, the Corporation expects to receive \$232 million in cash at closing, an interest-bearing contingent note and Munder's interest in World Asset Management, an internal division of Munder with \$16.2 billion in indexed assets under management at September 30, 2006. The contingent note has an initial principal amount of \$70 million, which would be realized if the Corporation's client-related revenues earned by Munder remain consistent with current levels of approximately \$17 million per year for the five years following the closing of the transaction. The principal amount of the note may be increased to a maximum of \$80 million or decreased to as low as zero, depending on the level of such revenues earned in the five years following the closing. Repayment of the principal is scheduled to begin after the sixth anniversary of the closing of the transaction and to be paid off within one year. The transaction is subject to certain regulatory and third party approvals and the satisfaction of other customary conditions.

The Corporation expects to recognize an initial after-tax gain from the sale of Munder in the range of \$100 million to \$110 million upon closing. Future gains related to the contingent note are expected to be recognized periodically as targets for the Corporation's client-related revenues earned by Munder are achieved. The potential future gains are expected to be recorded between 2008 and the fourth quarter of 2011, unless fully earned prior to that time.

In accordance with SFAS No. 144, Accounting for the Impairment or Disposal of Long-Lived Assets, approximately \$63 million of goodwill attributed to Munder has been classified as assets held-for-sale which are included in short-term investments on the consolidated balance sheet at September 30, 2006.

The components of net income (loss) from discontinued operations for the three and nine month periods ended September 30, 2006 and 2005, respectively, are as follows:

|   | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |        |
|---|-------------------------------------|------|------------------------------------|--------|
| <i>(in millions, except per share data)</i>   | 2006                                | 2005 | 2006                               | 2005   |
| Net interest income   | \$ 2                                | \$   | \$ 4                               | \$ (1) |
| Noninterest income  | 19                                  | 17   | 58                                 | 45     |
| Noninterest expenses  | 13                                  | 11   | 46                                 | 31     |
| Income from discontinued operations before income taxes and cumulative effect of change in accounting principle | 8                                   | 6    | 16                                 | 13     |
| Provision for income taxes  | 3                                   | 1    | 11                                 | 4      |
| Income from discontinued operations before cumulative effect of change in accounting principle                  | 5                                   | 5    | 5                                  | 9      |
| Cumulative effect of change in accounting principle, net of tax*  |                                     |      | (8)                                |        |
| Net income (loss) from discontinued operations  | \$ 5                                | \$ 5 | \$ (3)                             | \$ 9   |

Earnings (loss) from discontinued operations per  
common share:

|         |        |        |          |        |
|---------|--------|--------|----------|--------|
| Basic   | \$0.03 | \$0.03 | \$(0.01) | \$0.05 |
| Diluted | 0.03   | 0.03   | (0.01)   | 0.05   |

\* Resulting from  
adoption of  
SFAS 123(R) in  
January 2006.

27

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**Table of Contents****Notes to Consolidated Financial Statements (unaudited)****Comerica Incorporated and Subsidiaries****Note 15 Pending Accounting Pronouncements**

In July 2006, the FASB issued FASB Staff Position No. FAS 13-2, Accounting for a Change or Projected Change in the Timing of Cash Flows Relating to Income Taxes Generated by a Leveraged Lease Transaction, (FSP 13-2). FSP 13-2 requires a recalculation of the lease income from the inception of a leveraged lease if, during the lease term, the expected timing of the income tax cash flows generated from a leveraged lease is revised. At adoption of FSP 13-2, recalculations of affected leveraged leases would result in a one-time non-cash charge to be recognized as a change in accounting principle via a cumulative adjustment to the opening balance of retained earnings in the period of adoption. Assuming there is no subsequent change in future periods to total expected cash flows, the amount of the charge, if any, related to the previously recognized lease income would be recognized as income over the remaining lives of the leveraged leases affected by the provision of FSP 13-2. FSP 13-2 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Corporation will adopt the provisions of FSP 13-2 in the first quarter 2007, and currently estimates the non-cash charge to beginning retained earnings to be approximately \$47 million. However, the amount charged to beginning retained earnings upon adoption could be impacted by events in the fourth quarter 2006 and further clarification and interpretation of the provisions of FSP 13-2.

In July 2006, the FASB also issued Interpretation No. 48, Accounting for Uncertainty in Income Taxes an interpretation of FASB Statement No. 109, (FIN 48). FIN 48 clarifies the accounting for uncertain tax positions in accordance with SFAS 109, Accounting for Income Taxes, by prescribing a minimum recognition threshold that a tax position is required to meet before being recognized in the financial statements. The minimum recognition threshold requires the Corporation to recognize, in its financial statements, the impact of a tax position if it is more likely than not that the tax position is valid and would be sustained on audit, including resolution of related appeals or litigation processes, if any. Only tax positions that meet the more likely than not recognition criteria at the effective date may be recognized or continue to be recognized in the financial statements upon the adoption of FIN 48. The Interpretation provides guidance on measurement, de-recognition of tax benefits, classification, accounting disclosure, and transition requirements in accounting for uncertain tax positions. Changes in the amount of tax benefits recognized resulting from the application of the provisions of this Interpretation would result in a one-time non-cash charge to be recognized as a change in accounting principle via a cumulative adjustment to the opening balance of retained earnings in the period of adoption. FIN 48 is effective for fiscal years beginning after December 15, 2006. Accordingly, the Corporation will adopt the provisions of FIN 48 in the first quarter 2007. The Corporation is currently evaluating the guidance contained in FIN 48 and does not expect the non-cash charge to be material to beginning retained earnings. However, the amount charged to beginning retained earnings upon adoption could be impacted by events in the fourth quarter 2006 and further clarification and interpretation of the provisions of FIN 48.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements, (SFAS 157). SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS 157 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value, and therefore, does not expand the use of fair value in any new circumstances. Fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in the market in which the Corporation transacts. SFAS 157 clarifies that fair value should be based on the assumptions market participants would use when pricing an asset or liability and establishes a fair value hierarchy that prioritizes the information used to develop those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets and the lowest priority to unobservable data, for example, the Corporation's own data. SFAS 157 requires fair value measurements to be separately disclosed by level within the fair value hierarchy. SFAS 157 is effective for fiscal years beginning after November 15, 2007. Accordingly, the Corporation will adopt the provisions of SFAS 157 in the first quarter of 2008. The Corporation is currently evaluating the guidance contained in SFAS 157 to determine the effect adoption of the guidance will have on the Corporation's financial condition and results of operations.

In September 2006, the FASB also issued SFAS No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, an amendment of FASB Statements No. 87, 88, 106, and 132(R), (SFAS 158). SFAS 158 is the first phase of a two-phase project by the FASB to change the current accounting for these types of entity-sponsored plans. SFAS 158 requires the Corporation to recognize in its statement of financial position the over-funded or under-funded status of its defined benefit pension and postretirement plans, measured as the difference between the fair value of plan assets and the benefit obligation. For a pension plan, the benefit obligation is the projected benefit obligation; for any other postretirement plan, the benefit obligation is the accumulated benefit obligation. SFAS 158 requires the immediate recognition of unrecognized prior service costs and credits, unrecognized net actuarial gains or

**Table of Contents**

**Notes to Consolidated Financial Statements (unaudited)**

**Comerica Incorporated and Subsidiaries**

**Note 15 Pending Accounting Pronouncements (continued)**

losses, and any unrecognized transition obligation or asset as components of other comprehensive income, net of tax. SFAS 158 also requires the defined benefit plan assets and defined benefit plan obligations be measured as of the date of the statement of financial position, which is the Corporation's current practice. SFAS 158 is effective for fiscal years ending after December 15, 2006 and shall be applied prospectively. Accordingly, the Corporation will adopt the provisions of SFAS 158 in the fourth quarter 2006, and expects to record approximately \$290 million as an after-tax reduction to accumulated other comprehensive income. This estimate assumes relative stability of asset values in the fourth quarter and is based on the actuarial assumptions used to calculate the 2006 expense for the employee benefit plans.

**Table of Contents****ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations****Results of Operations**

Net income for the three months ended September 30, 2006 was \$200 million, a decrease of \$38 million, or 16 percent, from \$238 million reported for the three months ended September 30, 2005. Quarterly diluted net income per share decreased 13 percent to \$1.23 in the third quarter 2006, compared to \$1.41 in the same period a year ago. Return on average common shareholders' equity was 15.38 percent and return on average assets was 1.41 percent for the third quarter 2006, compared to 18.59 percent and 1.78 percent, respectively, for the comparable quarter last year. The decrease in net income in the third quarter 2006 from the comparable quarter last year resulted primarily from a \$45 million increase in the provision for loan losses and a \$19 million decrease in noninterest income. Included in third quarter 2005 was the impact of a warrant accounting change, which increased net interest income by \$20 million and increased noninterest expenses (for related incentives) by \$4 million.

Net income for the first nine months of 2006 was \$594 million, or \$3.64 per diluted share, compared to \$654 million, or \$3.85 per diluted share, for the comparable period last year, decreases of nine percent and five percent, respectively. Return on average common shareholders' equity was 15.40 percent and return on average assets was 1.41 percent for the first nine months of 2006, compared to 17.11 percent and 1.68 percent, respectively, for the first nine months of 2005. The \$60 million decrease in net income for the nine months ended September 30, 2006 from the comparable period a year ago resulted primarily from a \$42 million increase in the provision for loan losses, a \$19 million decrease in noninterest income, due principally to the \$12 million loss on the sale of the Corporation's Mexican bank charter discussed below, and a \$73 million increase in noninterest expenses, resulting principally from increases in salaries and employee benefits expense, the provision for credit losses on lending-related commitments and interest expense on tax liabilities. Net income benefited from a \$25 million increase in net interest income. Included in the first nine months of 2005 was the impact of a warrant accounting change, which increased net interest income by \$20 million and increased noninterest expenses (for related incentives) by \$4 million. In addition, the provision for federal income taxes was reduced by a \$16 million adjustment in the first nine months of 2006, resulting from completion of an examination by the Internal Revenue Service and an updated assessment of reserves on certain types of structured lease transactions and a series of loans to foreign borrowers.

**Discontinued Operations and Sale of Mexican Bank Charter**

During the third quarter 2006, the Corporation signed a definitive agreement to sell its stake in Munder Capital Management (Munder) to an investor group. Effective with the third quarter 2006, the Corporation is accounting for Munder as a discontinued operation (previously reported in Wealth & Institutional Management and Midwest & Other Markets for business and geographic market segment reporting, respectively), and all prior periods have been restated. The remaining discussion and analysis of the Corporation's results of operations is based on results from continuing operations.

For detailed information concerning the sale of Munder and the components of discontinued operations, refer to Note 14 to these consolidated financial statements.

During the third quarter 2006, the Corporation completed the sale of its Mexican bank charter and recognized an incremental net loss on the sale of \$7 million in the three-month period ended September 30, 2006. Along with the \$5 million impairment recorded in the first quarter 2006, the cumulative net loss on the sale was \$12 million. The loss is included in net gain (loss) on sales of businesses on the consolidated statements of income and reflected in the Corporation's Business Bank business segment and Midwest & Other Markets geographic market segment. As part of the sale transaction, the Corporation transferred \$24 million of loans and \$18 million of liabilities to the buyer.

**Net Interest Income**

The rate-volume analysis in Table I details the components of the change in net interest income on a fully taxable equivalent (FTE) basis for the three months ended September 30, 2006. On a FTE basis, net interest income decreased \$11 million to \$502 million for the three months ended September 30, 2006, from \$513 million for the comparable period in 2005. The decrease in net interest income in the third quarter 2006 compared to the same period in 2005 resulted primarily from a \$20 million change in warrant accounting which increased net interest income in the third quarter 2005, and a decline in noninterest-bearing deposits, partially offset by loan growth and a greater contribution to rate spreads from noninterest-bearing deposits in a higher rate environment. Average earning assets increased

\$3.4 billion, or seven percent, to \$52.5 billion in the third quarter 2006, compared to \$49.1 billion in the third quarter 2005, primarily due to a \$3.5 billion, or eight percent, increase in average loans to \$48.1 billion in the third quarter 2006. The net interest margin (FTE) for the three months ended September 30, 2006 was 3.79



**Table of Contents**

percent, compared to 4.15 percent for the comparable period in 2005. The decrease in the net interest margin (FTE) resulted from the 2005 warrant accounting change discussed above, which increased the third quarter 2005 net interest margin 16 basis points, and a decrease of \$2.4 billion in average Financial Services Division noninterest-bearing deposits, as well as competitive loan pricing and the margin impact of loan growth funded with non-core deposits and purchased funds. These decreases in the net interest margin (FTE) were partially offset by the greater contribution from noninterest-bearing deposits in a higher rate environment as discussed above, and a \$241 million decrease in average Financial Services Division loans (primarily low-rate). For further discussion of the effects of market rates on net interest income, refer to Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Table II provides an analysis of net interest income for the first nine months of 2006. On a FTE basis, net interest income for the nine months ended September 30, 2006 was \$1,483 million, compared to \$1,459 million for the same period in 2005, an increase of \$24 million. Average earning assets increased \$4.2 billion, or nine percent, to \$52.0 billion, in the nine months ended September 30, 2006, compared to \$47.7 billion in the same period in the prior year, primarily due to a \$4.1 billion, or 10 percent, increase in average loans to \$47.5 billion in the nine months ended September 30, 2006. Average Financial Services Division noninterest-bearing deposits decreased \$1.3 billion, and average Financial Services Division loans (primarily low-rate) increased \$918 million in the nine months ended September 30, 2006 compared to the same period in the prior year. The net interest margin (FTE) for the nine months ended September 30, 2006 decreased to 3.80 percent from 4.08 percent for the same period in 2005, due to the 2005 warrant accounting change, which increased the 2005 net interest margin six basis points, the changes in average Financial Services Division noninterest-bearing deposits and loans noted above, and for the other reasons cited in the quarterly discussion above.

Net interest income and net interest margin are impacted by the operations of the Corporation's Financial Services Division. Financial Services Division customers deposit large balances (primarily noninterest-bearing) and the Corporation pays certain customer services expenses (included in noninterest expenses on the consolidated statements of income) and/or makes low-rate loans (included in net interest income on the consolidated statements of income) to such customers. Footnote (1) to Tables I and II displays average Financial Services Division loans and deposits, with related interest income/expense and average rates. As shown in footnote (2) to Tables I and II, the impact of Financial Services Division loans (primarily low-rate) on net interest margin (assuming the loans were funded by Financial Services Division noninterest-bearing deposits) was a decrease of 14 basis points and 18 basis points in the three and nine month periods ended September 30, 2006, respectively, compared to a decrease of 18 basis points and 13 basis points for the comparable periods in the prior year.

Management currently expects average full-year 2006 net interest margin of about 3.80 percent.

**Table of Contents****Table I Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)**

| <i>(dollar amounts in millions)</i>         | Three Months Ended |          |                 |                    |          |                 |
|---|--------------------|----------|-----------------|--------------------|----------|-----------------|
|   | September 30, 2006 |          |                 | September 30, 2005 |          |                 |
|   | Average<br>Balance | Interest | Average<br>Rate | Average<br>Balance | Interest | Average<br>Rate |
| Commercial loans (1) (2) (3)                | \$27,534           | \$498    | 7.18%           | \$25,230           | \$378    | 5.95%           |
| Real estate construction loans              | 4,064              | 90       | 8.79            | 3,202              | 60       | 7.40            |
| Commercial mortgage loans (1)               | 9,362              | 175      | 7.42            | 8,631              | 138      | 6.37            |
| Residential mortgage loans                  | 1,602              | 24       | 6.08            | 1,418              | 20       | 5.76            |
| Consumer loans                              | 2,474              | 45       | 7.32            | 2,703              | 41       | 6.04            |
| Lease financing                             | 1,323              | 13       | 4.00            | 1,300              | 10       | 2.98            |
| International loans                         | 1,766              | 33       | 7.35            | 2,098              | 33       | 6.27            |
| Business loan swap expense                  |                    | (35)     |                 |                    | (5)      |                 |
| Total loans (2) (3)                         | 48,125             | 843      | 6.96            | 44,582             | 675      | 6.01            |
| Investment securities<br>available-for-sale | 3,887              | 43       | 4.22            | 3,935              | 38       | 3.80            |
| Short-term investments                      | 488                | 7        | 5.75            | 549                | 7        | 4.76            |
| Total earning assets                        | 52,500             | 893      | 6.74            | 49,066             | 720      | 5.82            |
| Cash and due from banks                     | 1,561              |          |                 | 1,788              |          |                 |
| Allowance for loan losses                   | (495)              |          |                 | (601)              |          |                 |
| Accrued income and other assets             | 3,224              |          |                 | 3,209              |          |                 |
| Total assets                                | \$56,790           |          |                 | \$53,462           |          |                 |
| Money market and NOW deposits<br>(1)        | \$14,885           | 116      | 3.07            | \$16,987           | 89       | 2.09            |
| Savings deposits (1)                        | 1,434              | 3        | 0.87            | 1,531              | 2        | 0.52            |
| Customer certificates of deposit (1)        | 6,710              | 70       | 4.17            | 5,482              | 40       | 2.86            |
| Institutional certificates of deposit       | 5,180              | 72       | 5.45            | 430                | 4        | 3.63            |
| Foreign office time deposits                | 924                | 11       | 4.96            | 1,110              | 12       | 4.21            |
| Total interest-bearing deposits             | 29,133             | 272      | 3.70            | 25,540             | 147      | 2.28            |
| Short-term borrowings                       | 2,125              | 28       | 5.29            | 1,804              | 16       | 3.52            |
| Medium- and long-term debt                  | 6,297              | 91       | 5.73            | 4,144              | 44       | 4.26            |
| Total interest-bearing sources              | 37,555             | 391      | 4.13            | 31,488             | 207      | 2.61            |
| Noninterest-bearing deposits (1)            | 12,723             |          |                 | 15,734             |          |                 |
| Accrued expenses and other<br>liabilities   | 1,309              |          |                 | 1,124              |          |                 |

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|  |          |       |         |          |       |         |
|--|----------|-------|---------|----------|-------|---------|
| Common shareholders equity   | 5,203    |       |         | 5,116    |       |         |
| Total liabilities and shareholders equity  | \$56,790 |       |         | \$53,462 |       |         |
| Net interest income/rate spread (FTE)  |          | \$502 | 2.61    |          | \$513 | 3.21    |
| FTE adjustment   |          | \$    |         |          | \$    | 1       |
| Impact of net noninterest-bearing sources of funds                                     |          |       | 1.18    |          |       | 0.94    |
| Net interest margin (as a percentage of average earning assets) (FTE) (2) (3)          |          |       | 3.79%   |          |       | 4.15%   |
| (1) FSD balances included above:   |          |       |         |          |       |         |
| Loans (primarily low-rate)   | \$ 2,093 | \$ 3  | 0.64%   | \$ 2,334 | \$ 2  | 0.42%   |
| Interest-bearing deposits  | 1,465    | 15    | 3.95    | 2,578    | 20    | 3.04    |
| Noninterest-bearing deposits   | 4,079    |       |         | 6,430    |       |         |
| (2) Impact of FSD loans (primarily low-rate) on the following:                         |          |       |         |          |       |         |
| Commercial loans   |          |       | (0.54)% |          |       | (0.56)% |
| Total loans  |          |       | (0.28)  |          |       | (0.31)  |
| Net interest margin (FTE) (assuming loans were funded by noninterest-bearing deposits) |          |       | (0.14)  |          |       | (0.18)  |
| (3) Impact of third quarter 2005 warrant accounting change on the following:           |          |       |         |          |       |         |
| Commercial loans   |          |       |         |          | \$ 20 | 0.32%   |
| Total loans  |          |       |         |          | 20    | 0.18    |
| Net interest margin (FTE)  |          |       |         |          | 20    | 0.16    |

**Table of Contents****Table I Quarterly Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)  
(continued)**

|  | Three Months Ended                    |                        |            |
|--|---------------------------------------|------------------------|------------|
|  | September 30, 2006/September 30, 2005 |                        |            |
|  | Increase<br>(Decrease)                | Increase<br>(Decrease) | Net        |
|  | Due to                                | Due to                 | Increase   |
| <i>(in millions)</i>                     | Rate                                  | Volume*                | (Decrease) |
| Loans                                    | \$ 101                                | \$ 67                  | \$ 168     |
| Investment securities available-for-sale | 5                                     |                        | 5          |
| Short-term investments                   | 2                                     | (2)                    |            |
| Total earning assets                     | 108                                   | 65                     | 173        |
| Interest-bearing deposits                | 66                                    | 59                     | 125        |
| Short-term borrowings                    | 8                                     | 4                      | 12         |
| Medium- and long-term debt               | 15                                    | 32                     | 47         |
| Total interest-bearing sources           | 89                                    | 95                     | 184        |
| Net interest income/rate spread (FTE)    | \$ 19                                 | \$ (30)                | \$ (11)    |

\* Rate/Volume variances are allocated to variances due to volume.

**Table of Contents****Table II Year-to-date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)**

| <i>(dollar amounts in millions)</i>         | Nine Months Ended  |          |                 |                    |          |                 |
|---|--------------------|----------|-----------------|--------------------|----------|-----------------|
|   | September 30, 2006 |          |                 | September 30, 2005 |          |                 |
|   | Average<br>Balance | Interest | Average<br>Rate | Average<br>Balance | Interest | Average<br>Rate |
| Commercial loans (1) (2) (3)                | \$27,251           | \$1,375  | 6.75%           | \$24,207           | \$ 994   | 5.49%           |
| Real estate construction loans              | 3,805              | 244      | 8.57            | 3,119              | 163      | 6.97            |
| Commercial mortgage loans (1)               | 9,198              | 496      | 7.22            | 8,488              | 385      | 6.07            |
| Residential mortgage loans                  | 1,544              | 69       | 5.99            | 1,362              | 58       | 5.70            |
| Consumer loans                              | 2,555              | 135      | 7.07            | 2,703              | 115      | 5.70            |
| Lease financing                             | 1,307              | 40       | 4.04            | 1,281              | 36       | 3.72            |
| International loans                         | 1,815              | 94       | 6.93            | 2,173              | 95       | 5.82            |
| Business loan swap income<br>(expense)      |                    | (93)     |                 |                    | 14       |                 |
| Total loans (2) (3)                         | 47,475             | 2,360    | 6.65            | 43,333             | 1,860    | 5.74            |
| Investment securities<br>available-for-sale | 4,042              | 132      | 4.20            | 3,802              | 107      | 3.69            |
| Short-term investments                      | 438                | 20       | 6.06            | 581                | 18       | 4.18            |
| Total earning assets                        | 51,955             | 2,512    | 6.44            | 47,716             | 1,985    | 5.55            |
| Cash and due from banks                     | 1,589              |          |                 | 1,709              |          |                 |
| Allowance for loan losses                   | (497)              |          |                 | (644)              |          |                 |
| Accrued income and other assets             | 3,184              |          |                 | 3,178              |          |                 |
| Total assets                                | \$56,231           |          |                 | \$51,959           |          |                 |
| Money market and NOW deposits<br>(1)        | \$15,597           | 327      | 2.80            | \$17,326           | 235      | 1.81            |
| Savings deposits (1)                        | 1,463              | 8        | 0.76            | 1,560              | 6        | 0.45            |
| Customer certificates of deposit (1)        | 6,275              | 181      | 3.86            | 5,362              | 103      | 2.57            |
| Institutional certificates of deposit       | 4,053              | 156      | 5.13            | 299                | 7        | 3.14            |
| Foreign office time deposits                | 1,007              | 35       | 4.70            | 855                | 26       | 4.08            |
| Total interest-bearing deposits             | 28,395             | 707      | 3.33            | 25,402             | 377      | 1.98            |
| Short-term borrowings                       | 3,193              | 115      | 4.84            | 1,148              | 28       | 3.26            |
| Medium- and long-term debt                  | 4,963              | 207      | 5.57            | 4,244              | 121      | 3.82            |
| Total interest-bearing sources              | 36,551             | 1,029    | 3.76            | 30,794             | 526      | 2.28            |
| Noninterest-bearing deposits (1)            | 13,299             |          |                 | 14,955             |          |                 |
|   | 1,240              |          |                 | 1,114              |          |                 |

Accrued expenses and other liabilities

|                            |       |  |  |       |  |
|----------------------------|-------|--|--|-------|--|
| Common shareholders equity | 5,141 |  |  | 5,096 |  |
|----------------------------|-------|--|--|-------|--|

|   |          |  |  |          |  |
|---|----------|--|--|----------|--|
| Total liabilities and shareholders equity | \$56,231 |  |  | \$51,959 |  |
|---|----------|--|--|----------|--|

|                                       |         |      |  |         |      |
|---------------------------------------|---------|------|--|---------|------|
| Net interest income/rate spread (FTE) | \$1,483 | 2.68 |  | \$1,459 | 3.27 |
|---------------------------------------|---------|------|--|---------|------|

|                |      |  |  |      |  |
|----------------|------|--|--|------|--|
| FTE adjustment | \$ 2 |  |  | \$ 3 |  |
|----------------|------|--|--|------|--|

|  |  |      |  |  |      |
|--|--|------|--|--|------|
| Impact of net noninterest-bearing sources of funds |  | 1.12 |  |  | 0.81 |
|--|--|------|--|--|------|

|   |  |       |  |  |       |
|---|--|-------|--|--|-------|
| Net interest margin (as a percentage of average earning assets) (FTE) (2) (3) |  | 3.80% |  |  | 4.08% |
|---|--|-------|--|--|-------|

(1) FSD balances included above:

|                            |          |       |       |          |      |       |
|----------------------------|----------|-------|-------|----------|------|-------|
| Loans (primarily low-rate) | \$ 2,516 | \$ 10 | 0.55% | \$ 1,598 | \$ 6 | 0.48% |
|----------------------------|----------|-------|-------|----------|------|-------|

|                           |       |    |      |       |    |      |
|---------------------------|-------|----|------|-------|----|------|
| Interest-bearing deposits | 1,835 | 53 | 3.84 | 2,596 | 53 | 2.75 |
|---------------------------|-------|----|------|-------|----|------|

|                              |       |  |  |       |  |  |
|------------------------------|-------|--|--|-------|--|--|
| Noninterest-bearing deposits | 4,516 |  |  | 5,846 |  |  |
|------------------------------|-------|--|--|-------|--|--|

(2) Impact of FSD loans (primarily low-rate) on the following:

|                  |  |         |  |  |         |
|------------------|--|---------|--|--|---------|
| Commercial loans |  | (0.63)% |  |  | (0.35)% |
|------------------|--|---------|--|--|---------|

|             |  |        |  |  |        |
|-------------|--|--------|--|--|--------|
| Total loans |  | (0.34) |  |  | (0.20) |
|-------------|--|--------|--|--|--------|

Net interest margin (FTE)

|  |  |        |  |  |        |
|--|--|--------|--|--|--------|
| (assuming loans were funded by noninterest-bearing deposits) |  | (0.18) |  |  | (0.13) |
|--|--|--------|--|--|--------|

(3) Impact of third quarter 2005 warrant accounting change on the following:

|                  |  |  |  |       |       |
|------------------|--|--|--|-------|-------|
| Commercial loans |  |  |  | \$ 20 | 0.11% |
|------------------|--|--|--|-------|-------|

|             |  |  |  |    |      |
|-------------|--|--|--|----|------|
| Total loans |  |  |  | 20 | 0.06 |
|-------------|--|--|--|----|------|

|                           |  |  |  |    |      |
|---------------------------|--|--|--|----|------|
| Net interest margin (FTE) |  |  |  | 20 | 0.06 |
|---------------------------|--|--|--|----|------|

**Table of Contents****Table II Year-to-date Analysis of Net Interest Income & Rate/Volume Fully Taxable Equivalent (FTE)  
(continued)**

|  | Nine Months Ended                        |   |                               |
|--|--|---|-------------------------------|
|  | September 30, 2006/September 30, 2005    |   |                               |
|  | Increase<br>(Decrease)<br>Due to<br>Rate | Increase<br>(Decrease)<br>Due to<br>Volume* | Net<br>Increase<br>(Decrease) |
| <i>(in millions)</i>                     |  |   |                               |
| Loans                                    | \$282                                    | \$ 218                                      | \$500                         |
| Investment securities available-for-sale | 17                                       | 8   | 25                            |
| Short-term investments                   | 8  | (6)   | 2                             |
| Total earning assets                     | 307                                      | 220   | 527                           |
| Interest-bearing deposits                | 191                                      | 139   | 330                           |
| Short term borrowings                    | 13                                       | 74  | 87                            |
| Medium- and long-term debt               | 56                                       | 30  | 86                            |
| Total interest-bearing sources           | 260                                      | 243   | 503                           |
| Net interest income/rate spread (FTE)    | \$ 47                                    | \$ (23)                                     | \$ 24                         |

\* Rate/Volume variances are allocated to variances due to volume.

**Table of Contents****Provision for Credit Losses**

The provision for loan losses was \$15 million for the third quarter 2006, compared to a negative provision of \$30 million for the same period in 2005. The provision for loan losses for the first nine months of 2006 was \$15 million, compared to a negative provision of \$27 million for the same period in 2005. The Corporation establishes this provision to maintain an adequate allowance for loan losses, which is discussed in the section entitled Allowance for Credit Losses and Nonperforming Assets. The increase in the provision for loan losses in the three-month period ended September 30, 2006, when compared to the same period in 2005, resulted primarily from loan growth and a leveling off of credit quality trends. These credit trends reflect improving economic conditions in certain of the Corporation's primary geographic markets. While the economic conditions in the Corporation's Michigan market deteriorated over the last year, the economic conditions in the Texas market have continued to improve somewhat faster than growth in the national economy, while California appears to be growing, but at a rate slower than the nation as a whole. The Michigan Business Activity index compiled by the Corporation for the first eight months of 2006 declined approximately one percent, compared to the same period of 2005. Intense restructuring efforts in the Michigan-based automotive sector are creating a significant drag on the state economy. Forward-looking indicators suggest that economic conditions in the Corporation's primary markets are likely to resemble recent trends for the remainder of 2006.

The Corporation maintains an allowance to cover probable credit losses inherent in lending-related commitments. The provision for credit losses on lending-related commitments was a negative \$5 million for the three months ended September 30, 2006 and \$9 million for the nine months ended September 30, 2006, compared to negative provisions of \$1 million and \$7 million for the comparable periods in 2005. The \$16 million increase in the nine months ended September 30, 2006, when compared to the nine months ended September 30, 2005, was primarily the result of an increase in specific reserves related to unused commitments to extend credit to customers in the automotive industry.

Management currently expects credit-related net charge-offs of about 15 basis points of average loans for full-year 2006. Also, management currently expects a provision for credit losses, which includes both loan losses and credit losses on lending-related commitments, in excess of credit-related net charge-offs for the remainder of 2006.

**Noninterest Income**

Noninterest income was \$196 million for the three months ended September 30, 2006, a decrease of \$19 million, or nine percent, compared to the same period in 2005. The incremental net loss of \$7 million on the sale of the Mexican bank charter recognized in the third quarter 2006, a \$7 million decrease in warrant income, and an \$8 million decrease in income (net of write-downs) from unconsolidated venture capital and private equity investments all contributed to the decrease in noninterest income.

Noninterest income was \$597 million for first nine months of 2006, a decrease of \$19 million, or three percent, compared to the same period in 2005, due primarily to the net loss of \$12 million recognized on the sale of the Mexican bank charter in the nine months ended September 30, 2006 and a \$7 million decrease in warrant income.

Certain categories included in other noninterest income on the consolidated statements of income are highlighted in the table below.

| <i>(in millions)</i>   | Three Months Ended    |        | Nine Months Ended     |        |
|--|-----------------------|--------|-----------------------|--------|
|  | September 30,<br>2006 | 2005   | September 30,<br>2006 | 2005   |
| Other noninterest income   |                       |        |                       |        |
| Risk management hedge gains (losses) from interest rate and foreign exchange contracts         | \$2                   | \$ (3) | \$ (1)                | \$ (3) |
| Income (net of write-downs) from unconsolidated venture capital and private equity investments | 5                     | 13     | 7                     | 8      |

Management currently expects stable noninterest income, excluding net gain on sales of businesses, for full-year 2006, compared to 2005.





**Table of Contents****Noninterest Expenses**

Noninterest expenses were \$400 million for the three months ended September 30, 2006, a decrease of \$11 million, or three percent, from the comparable period in 2005. Total salaries and benefits expense increased \$5 million, or two percent, the components of which are shown in the table below. The \$9 million increase in regular salaries was primarily the result of annual merit increases and increases in contract labor costs associated with technology-related projects. Changes in warrant-related incentives contributed \$6 million of the \$10 million decrease in incentives expense. The provision for credit losses on lending-related commitments was a negative \$5 million in the third quarter 2006, compared to a negative \$1 million in the third quarter 2005. The \$4 million decrease was primarily due to the sale of an unfunded commitment for an auto-related manufacturer at a price greater than previously reserved. Customer services expense, which represents compensation provided to customers and is one method to attract and retain title and escrow deposits in the Corporation's Financial Services Division, was \$11 million in the third quarter 2006, a decrease of \$18 million, compared to \$29 million in the third quarter 2005. The amount of customer services expense varies from period to period as a result of changes in the level of noninterest-bearing deposits in the Corporation's Financial Services Division and the earnings credit allowances provided on these deposits, as well as the competitive environment.

The following table summarizes the various components of salaries and employee benefits expense.

| <i>(in millions)</i>                 | Three Months Ended<br>September 30, |        | Nine Months Ended<br>September 30, |        |
|--------------------------------------|-------------------------------------|--------|------------------------------------|--------|
|                                      | 2006                                | 2005   | 2006                               | 2005   |
| Salaries                             |                                     |        |                                    |        |
| Salaries – regular                   | \$ 157                              | \$ 148 | \$ 460                             | \$ 435 |
| Incentives                           | 32                                  | 42     | 87                                 | 108    |
| Share-based compensation             | 13                                  | 11     | 45                                 | 31     |
| Total salaries                       | 202                                 | 201    | 592                                | 574    |
| Employee benefits                    |                                     |        |                                    |        |
| Pension expense                      | 10                                  | 8      | 30                                 | 24     |
| Other employee benefits              | 38                                  | 36     | 112                                | 109    |
| Total employee benefits              | 48                                  | 44     | 142                                | 133    |
| Total salaries and employee benefits | \$ 250                              | \$ 245 | \$ 734                             | \$ 707 |

Noninterest expenses for the first nine months of 2006 were \$1.2 billion, an increase of \$73 million, or six percent, from the comparable period in 2005. The increase was primarily due to increases in regular salaries (\$25 million), share-based compensation (\$14 million), the provision for credit losses on lending-related commitments (\$16 million), and interest expense on tax liabilities (\$14 million). Regular salaries increased \$25 million in the first nine months of 2006, when compared to the first nine months of 2005 for the reasons cited in the quarterly discussion above, while executive and business unit incentives declined \$21 million. The provision for credit losses on lending-related commitments was \$9 million for the nine months ended September 30, 2006, compared to a negative \$7 million in the comparable 2005 period. The increase in the provision for credit losses on lending-related commitments was primarily the result of an increase in specific reserves related to unused commitments to extend credit to customers in the automotive industry. Share-based compensation expense increased primarily as a result of adopting the requisite service period provisions of SFAS No. 123(R) effective January 1, 2006, as discussed in Notes 1 and 8 to the consolidated financial statements. Interest expense on tax liabilities increased \$14 million, to \$22 million for the nine months ended September 30, 2006, compared to the same period in 2005, for the reasons cited below in the section

entitled Provision for Income Taxes and Tax-related Interest. Customer services expense was \$33 million in the first nine months of 2006, a decrease of \$17 million compared to \$50 million for the same period in 2005.

Management currently expects low-single digit noninterest expense growth, excluding the provision for credit losses on lending-related commitments, for full-year 2006, compared to 2005.

Provision for Income Taxes and Tax-related Interest

The provision for income taxes for the third quarter 2006 was \$88 million, compared to \$113 million for the same period a year ago. The effective tax rate was 31 percent and 32 percent for the third quarter 2006 and 2005, respectively. For the nine months ended September 30, 2006 and 2005, the provision for income taxes was \$245

**Table of Contents**

million and \$306 million, respectively. The effective tax rate was 29 percent and 32 percent, for the nine months ended September 30, 2006 and 2005, respectively. In the first quarter 2006, the IRS completed the examination of the Corporation's federal tax returns for the years 1996 through 2000. Tax reserves were adjusted to reflect the resolution of those tax years, and to reflect an updated assessment of reserves on certain types of structured lease transactions and a series of loans to foreign borrowers. The effect of these adjustments decreased federal taxes (\$16 million) and increased interest on tax liabilities (\$23 million, \$15 million after-tax) in the first quarter 2006. Tax-related interest was reduced by \$6 million in the second quarter 2006 upon settlement of various refund claims with the IRS.

Management currently expects the effective tax rate for the remainder of 2006 to be about 31 percent.

**Business Segments**

The Corporation's operations are strategically aligned into three major business segments: the Business Bank, the Retail Bank, and Wealth & Institutional Management. These business segments are differentiated based on the products and services provided. In addition to the three major business segments, the Finance Division is also reported as a segment. The Other category includes discontinued operations and items not directly associated with these business segments or the Finance Division. Note 13 to the consolidated financial statements presents financial results of these business segments for the nine months ended September 30, 2006 and 2005. For a description of the business activities of each business segment and the methodologies which form the basis for these results, refer to Note 13 to these consolidated financial statements and Note 23 to the consolidated financial statements in the Corporation's 2005 Annual Report.

The following table presents net income (loss) by business segment.

| <i>(dollar amounts in millions)</i> | Nine Months Ended September 30, |      |       |      |
|-------------------------------------|---------------------------------|------|-------|------|
|                                     | 2006                            |      | 2005  |      |
| Business Bank                       | \$428                           | 73%  | \$535 | 73%  |
| Retail Bank                         | 109                             | 19   | 139   | 19   |
| Wealth & Institutional Management   | 46                              | 8    | 57    | 8    |
|                                     | 583                             | 100% | 731   | 100% |
| Finance                             | (14)                            |      | (68)  |      |
| Other*                              | 25                              |      | (9)   |      |
| Total                               | \$594                           |      | \$654 |      |

\* Includes discontinued operations and items not directly associated with the three major business segments or the Finance Division

The Business Bank's net income of \$428 million decreased \$107 million, or 20 percent, for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) was \$978 million, a decrease of \$79 million from the comparable prior year period. The decrease in net interest income (FTE) was primarily due to a \$20 million adjustment related to a change in warrant accounting policy posted in the third quarter 2005, a decline in loan spreads, a \$918 million increase in average low-rate Financial Services Division loan balances, and a \$2.1 billion decrease in average Financial Services Division deposit balances. These decreases were partially offset by a \$2.8 billion, or nine percent, increase in average loan balances (excluding Financial Services Division) and an increase in deposit spreads for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. The provision for loan losses increased \$39 million, primarily due to a decrease in credit quality improvements in 2006 compared to 2005, and loan growth. Noninterest income of \$189 million decreased \$24 million from the comparable prior year period, primarily due to a \$12 million loss on the sale of the Corporation's Mexican bank charter in 2006, an \$8 million decrease in letter of credit fees, and a \$7 million decrease in warrant income. Noninterest expenses of \$530 million for the nine months ended September 30, 2006, increased \$44 million from the same period in the prior year, primarily due to a \$23 million increase in allocated net corporate

overhead expenses, a \$17 million increase in the provision for credit losses on lending-related commitments, a \$6 million increase in outside processing fees, a \$4 million increase in legal fees, a \$3 million increase in advertising and marketing expenses, partially offset by a \$17 million decrease in customer services expense. The corporate overhead allocation rates used in the first nine months of 2005 and full-year 2005 were seven and 10 percent, respectively. The corporate overhead allocation rate used in the first nine months of 2006 was 12 percent. The two percentage point increase in rate in the first nine months of 2006, when compared to the full-year 2005, resulted mostly from income tax related items.

**Table of Contents**

The Retail Bank's net income decreased \$30 million, or 22 percent, to \$109 million for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) of \$476 million increased \$24 million from the comparable period in the prior year, primarily due to an increase in deposit spreads. The provision for loan losses increased \$24 million due to loan growth and an increase in loan loss reserves for certain types of home equity and manufactured home loans. Noninterest income of \$157 million increased \$1 million from the comparable prior year period. Noninterest expenses of \$450 million for the nine months ended September 30, 2006, increased \$53 million from the same period in the prior year, primarily due to a \$22 million increase in allocated net corporate overhead expenses, an \$11 million increase in salaries and employee benefits expense, and a \$4 million increase in net occupancy expense. Refer to the Business Bank discussion above for an explanation on the increase in allocated net corporate overhead expenses. The Corporation opened seven banking centers in the third quarter 2006 and 14 in the nine months ended September 30, 2006, and is on target to open 24 total banking centers in 2006. In addition, the Corporation consolidated 11 banking centers in Michigan in the nine months ended September 30, 2006.

Wealth & Institutional Management's net income decreased \$11 million, or 18 percent, to \$46 million for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) of \$113 million increased \$2 million from the comparable period in the prior year, primarily due to a \$176 million, or five percent, increase in average loan balances. The provision for loan losses increased \$4 million, primarily due to loan growth. Noninterest income of \$196 million increased \$1 million from the comparable period in the prior year. Noninterest expenses of \$240 million increased \$17 million from the same period in the prior year, primarily due to a \$10 million increase in allocated net corporate overhead expenses. Refer to the Business Bank discussion above for an explanation on the increase in allocated net corporate overhead expenses.

The net loss for the Finance Division was \$14 million for the nine months ended September 30, 2006, compared to a net loss of \$68 million for the nine months ended September 30, 2005. Contributing to the decrease in net loss was a \$78 million increase in net interest income (FTE), primarily due to the rising rate environment in which interest income received from the lending-related business units rises more quickly than the longer-term value attributed to deposits generated by the business units. In addition, noninterest income increased \$5 million from the comparable period in the prior year, primarily due to a \$3 million increase in income from bank owned life insurance and a \$2 million increase in risk management hedge income.

Net income in the Other category was \$25 million for the nine months ended September 30, 2006, compared to a net loss of \$9 million for the nine months ended September 30, 2005. The increase in net income was primarily due to a \$25 million decrease in the unallocated provision for loan losses, which is not assigned to other segments, resulting from reduced new business migration risk reserves based on improved data, as well as, improved risk rating accuracy in the Corporation's commercial loan portfolio. Partially offsetting the change in the provision for loan losses was a \$12 million decrease, net of taxes, in income from discontinued operations, which resulted, in part, from an \$8 million, net of taxes, transition adjustment expense related to SFAS No. 123 (R) recorded in the first quarter 2006. The remaining variance was due to timing differences between when corporate overhead expenses are reflected as a consolidated expense and when the expense is allocated to other segments.

**Geographic Market Segments**

The Corporation's management accounting system also produces market segment results for the Corporation's four primary geographic markets: Midwest & Other Markets, Western, Texas and Florida. Note 13 to the consolidated financial statements presents financial results of these market segments for the nine months ended September 30, 2006 and 2005.

The following table presents net income (loss) by market segment.

| <i>(dollar amounts in millions)</i> | Nine Months Ended September 30, |     |       |     |
|-------------------------------------|---------------------------------|-----|-------|-----|
|                                     | 2006                            |     | 2005  |     |
| Midwest & Other Markets             | \$328                           | 56% | \$369 | 51% |
| Western                             | 180                             | 31  | 280   | 38  |

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|                             |        |      |        |      |
|-----------------------------|--------|------|--------|------|
| Texas                       | 63     | 11   | 68     | 9    |
| Florida                     | 12     | 2    | 14     | 2    |
|                             | 583    | 100% | 731    | 100% |
| Finance & Other Businesses* | 11     |      | (77)   |      |
| Total                       | \$ 594 |      | \$ 654 |      |

\* Includes discontinued operations and items not directly associated with the three major business segments

**Table of Contents**

The Midwest & Other Markets net income decreased \$41 million, or 11 percent, to \$328 million for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) of \$815 million increased \$4 million from the comparable period in the prior year. The increase in net interest income (FTE) was primarily due to a \$252 million, or one percent, increase in average loan balances and an increase in deposit spreads, partially offset by a decline in average deposit balances and loan spreads. The provision for loan losses declined \$7 million, primarily due to credit quality improvements in the commercial loan portfolio, partially offset by an increase in loan loss reserves for home equity and manufactured home loans. Noninterest income of \$389 million decreased \$19 million from the comparable period in the prior year, primarily due to a \$12 million loss on the sale of the Corporation's Mexican bank charter in 2006, and an \$8 million decrease in letter of credit fees. Noninterest expenses of \$709 million increased \$70 million from the same period in the prior year, primarily due to a \$31 million increase in allocated net corporate overhead expenses, an \$17 million increase in the provision for credit losses on lending-related commitments, and a \$10 million increase in outside processing fees. Refer to the Business Bank discussion above for an explanation on the increase in allocated net corporate overhead expenses. The Corporation opened one banking center and consolidated 11 banking centers in Michigan in the nine months ended September 30, 2006.

The Western market's net income decreased \$100 million, or 36 percent, to \$180 million for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) of \$524 million decreased \$73 million from the comparable prior year period. The decrease in net interest income (FTE) was primarily due to a \$20 million adjustment related to a change in warrant accounting policy posted in the third quarter 2005, a \$2.1 billion decrease in average Financial Services Division deposit balances, a \$918 million increase in average Financial Services Division loans (primarily low-rate), and a decline in loan spreads (excluding Financial Services Division), partially offset by a \$1.7 billion, or 15 percent, increase in average loan balances (excluding Financial Services Division). The provision for loan losses of \$1 million increased \$71 million, primarily due to loan growth and a slower pace of credit quality improvements in 2006 compared to 2005. Noninterest income of \$86 million for the nine months ended September 30, 2006, decreased \$3 million from the comparable period in the prior year. Noninterest expenses of \$327 million increased \$17 million, primarily due to a \$14 million increase in allocated net corporate overhead expenses and a \$4 million increase in salaries and employee benefits expense. Refer to the Business Bank discussion above for an explanation on the increase in allocated net corporate overhead expenses. The Corporation opened eight banking centers in the Western market in the nine months ended September 30, 2006.

The Texas market's net income decreased \$5 million, or seven percent, to \$63 million for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) of \$193 million increased \$13 million from the comparable period in the prior year. The increase in net interest income (FTE) was primarily due to a \$875 million, or 18 percent, increase in average loan balances and an increase in deposit spreads, partially offset by a decrease in loan spreads. The provision for loan losses increased \$1 million, primarily due to loan growth. Noninterest income of \$56 million decreased \$1 million from the same period in the prior year. Noninterest expenses of \$158 million increased \$22 million from the comparable period in the prior year, primarily due to an \$8 million increase in allocated net corporate overhead expenses and a \$6 million increase in salaries and employee benefits expense. Refer to the Business Bank discussion above for an explanation on the increase in allocated net corporate overhead expenses. The Corporation opened three banking centers in the Texas market in the nine months ended September 30, 2006.

The Florida market's net income decreased \$2 million, or 13 percent, to \$12 million for the nine months ended September 30, 2006, compared to the nine months ended September 30, 2005. Net interest income (FTE) of \$35 million increased \$3 million from the comparable period in the prior year, primarily due to loan growth, partially offset by a decrease in loan spreads. The provision for loan losses increased \$2 million. Noninterest income of \$11 million increased \$1 million from the same period in the prior year. Noninterest expenses of \$26 million increased \$5 million from the comparable period in the prior year, primarily due to increases in multiple expense categories. The Corporation opened two banking centers in the Florida market in the nine months ended September 30, 2006.

The net income in the Finance & Other Business segment was \$11 million for the nine months ended September 30, 2006, compared to a net loss of \$77 million for the nine months ended September 30, 2005. Net



interest income (FTE) increased \$77 million, primarily due to the rising rate environment in which interest income received from the lending-related business units rises more quickly than the longer-term value attributed to deposits generated by the business units. The unallocated provision for loan losses, which is not assigned to other segments, decreased \$25 million. Partially offsetting these changes was a \$12 million decrease, net of taxes, in income from discontinued operations, which resulted, in part, from an \$8 million, net of taxes, transition adjustment expense

**Table of Contents**

related to SFAS No. 123(R) recorded in the first quarter 2006. The remaining variance is due to timing differences between when corporate overhead expenses are reflected as a consolidated expense and when the expense is allocated to other segments.

The following table lists the number of the Corporation's banking centers by geographic market segment at September 30:

|                         | 2006 | 2005 |
|-------------------------|------|------|
| Midwest & Other Markets | 241  | 255  |
| Western                 | 69   | 55   |
| Texas                   | 64   | 56   |
| Florida                 | 8    | 6    |
| Total                   | 382  | 372  |

**Financial Condition**

Total assets were \$58.5 billion at September 30, 2006, compared to \$53.0 billion at year-end 2005 and \$54.3 billion at September 30, 2005. Total period-end loans increased \$3.3 billion, or eight percent, to \$46.5 billion from December 31, 2005 to September 30, 2006. On an average basis, total loans, increased \$2.9 billion, or six percent, to \$48.1 billion in third quarter 2006, compared to \$45.2 billion in fourth quarter 2005. Within average loans, nearly all businesses showed growth, including the National Dealer Services (18 percent), Commercial Real Estate (15 percent), Middle Market (7 percent), Small Business (6 percent), and Global Corporate Banking (5 percent) loan portfolios, from the fourth quarter 2005 to the third quarter 2006. Average loans grew in all primary geographic markets, including Texas (18 percent), Western (7 percent) and Midwest & Other Markets (2 percent) from the fourth quarter 2005 to the third quarter 2006. Period-end short-term investments, primarily federal funds sold, increased \$2.6 billion from December 31, 2005 to September 30, 2006.

Management currently expects average loan growth for the full-year 2006 to be in the high-single digit range (excluding Financial Services Division loans), compared to 2005 levels.

Total liabilities increased \$5.3 billion, or 11 percent, from \$47.9 billion at December 31, 2005, to \$53.3 billion at September 30, 2006. Total deposits increased \$2.5 billion, or six percent, to \$44.9 billion at September 30, 2006, from \$42.4 billion at December 31, 2005, as a result of a \$4.0 billion increase in institutional certificates of deposit, partially offset by a \$2.4 billion, or 14 percent, decrease in money market and NOW deposits. Deposits in the Financial Services Division, some of which are not expected to be long-lived, decreased to \$7.8 billion at September 30, 2006, from \$8.8 billion at December 31, 2005. Average Financial Services Division deposits decreased \$3.0 billion, to \$5.5 billion in the third quarter 2006, from \$8.5 billion in the fourth quarter 2005, in part due to slower real estate activity in the Western market. Average Financial Services Division noninterest-bearing deposits decreased \$1.8 billion, to \$4.1 billion in the third quarter 2006, from \$5.9 billion in the fourth quarter 2005. Medium- and long-term debt increased from \$4.0 billion at December 31, 2005 to \$6.8 billion at September 30, 2006, due to the issuance of \$2.7 billion of floating-rate bank notes under an existing medium-term program in the second and third quarters of 2006. The Corporation used the proceeds primarily to fund new loans.

Management expects the following for full-year 2006, based upon current trends:

Average Financial Services Division-related noninterest-bearing deposits of about \$4.3 billion;

Average Financial Services Division loans of about \$2.35 billion; and

Customer services expense in Financial Services Division to be down compared to full-year 2005.

To the extent that the level of noninterest-bearing deposits varies from this outlook, management expects that loan volumes will change commensurately.



**Table of Contents****Allowance for Credit Losses and Nonperforming Assets**

The allowance for credit losses is the combined allowance for loan losses and allowance for credit losses on lending-related commitments. The allowance for loan losses represents management's assessment of probable losses inherent in the Corporation's loan portfolio. The allowance provides for probable losses that have been identified with specific customer relationships and for probable losses believed to be inherent in the loan portfolio, but that have not been specifically identified. Internal risk ratings are assigned to each business loan at the time of approval and are subject to subsequent periodic reviews by the Corporation's senior management. The Corporation performs a detailed quarterly credit quality review on both large business and certain large personal purpose consumer and residential mortgage loans that have deteriorated below certain levels of credit risk, and may allocate a specific portion of the allowance to such loans based upon this review. The Corporation defines business loans as those belonging to the commercial, real estate construction, commercial mortgage, lease financing and international loan portfolios. A portion of the allowance is allocated to the remaining business loans by applying projected loss ratios, based on numerous factors identified below, to the loans within each risk rating. In addition, a portion of the allowance is allocated to these remaining loans based on industry specific risks inherent in certain portfolios, including portfolio exposures to automotive, contractor, technology-related, entertainment, air transportation industries, and Small Business Administration loans. The portion of the allowance allocated to all other consumer and residential mortgage loans is determined by applying projected loss ratios to various segments of the loan portfolio. Projected loss ratios incorporate factors such as recent charge-off experience, current economic conditions and trends and trends with respect to past due and nonaccrual amounts, and are supported by underlying analysis, including information on migration and loss given default studies from each of the three major domestic geographic markets, as well as mapping to bond tables. The allocated portion of the allowance was \$464 million at September 30, 2006, an increase of \$4 million from December 31, 2005. The increase resulted primarily from the impact of special portfolio reserves on a portion of the Corporation's auto supplier loans and real estate loans, in addition to an increase in loan specific reserves.

Actual loss ratios experienced in the future may vary from those projected. The uncertainty occurs because factors may exist which affect the determination of probable losses inherent in the loan portfolio and are not necessarily captured by the application of projected loss ratios or identified industry specific and international risks. An unallocated portion of the allowance is maintained to capture these probable losses. The unallocated allowance reflects management's view that the allowance should recognize the margin for error inherent in the process of estimating expected loan losses. Factors that were considered in the evaluation of the adequacy of the Corporation's unallocated allowance include the inherent imprecision in the risk rating system and the risk associated with new customer relationships. The unallocated allowance associated with the margin for inherent imprecision covers probable loan losses as a result of an inaccuracy in assigning risk ratings or stale ratings which may not have been updated for recent negative trends in particular credits. The unallocated allowance due to new business migration risk is based on an evaluation of the risk of rating downgrades associated with loans that do not have a full year of payment history. The unallocated allowance was \$29 million at September 30, 2006, a decrease of \$27 million from December 31, 2005. This decrease was primarily due to reduced new business migration risk reserves based on improved data, as well as, improved risk rating accuracy in the Corporation's commercial loan portfolio.

The total allowance for loan losses, including the unallocated amount, is available to absorb losses from any segment within the portfolio. Unanticipated economic events, including political, economic and regulatory instability in countries where the Corporation has loans, could cause changes in the credit characteristics of the portfolio and result in an unanticipated increase in the allocated allowance. Inclusion of other industry specific and international portfolio exposures in the allocated allowance, as well as significant increases in the current portfolio exposures, could also increase the amount of the allocated allowance. Any of these events, or some combination thereof, may result in the need for additional provision for loan losses in order to maintain an adequate allowance.

At September 30, 2006, the allowance for loan losses was \$493 million, a decrease of \$23 million from \$516 million at December 31, 2005. The allowance for loan losses as a percentage of total period-end loans decreased to 1.06 percent at September 30, 2006, from 1.19 percent at December 31, 2005. The Corporation also maintains an allowance to cover probable credit losses inherent in lending-related commitments, including unfunded commitments,

letters of credit and financial guarantees, which is included in accrued expenses and other liabilities on the consolidated balance sheets. Lending-related commitments for which it is probable that the commitment will be drawn (or sold) are reserved with the same projected loss rates as loans, or with specific reserves. In general, the probability of draw is considered certain once the credit becomes a watch list credit (generally consistent with regulatory defined special mention, substandard and doubtful credits). Non-watch list credits have a lower probability of draw, to which standard loan loss rates are applied. The allowance for credit losses on lending-related commitments was \$31 million at September 30, 2006, a decrease of \$2 million from \$33 million at December 31,

**Table of Contents**

2005, resulting primarily from a decrease in specific reserves related to unused commitments to extend credit to customers in the automotive industry. Unfunded lending-related commitments of \$96 million and \$45 million were sold in the nine months ended September 30, 2006 and 2005, respectively.

Nonperforming assets at September 30, 2006 were \$197 million, compared to \$162 million at December 31, 2005, an increase of \$35 million, or 22 percent. The allowance for loan losses as a percentage of nonperforming assets decreased to 251 percent at September 30, 2006, from 319 percent at December 31, 2005. While nonperforming assets increased, and the related ratios deteriorated, nonperforming assets remain low by historical standards.

Nonperforming assets at September 30, 2006 and December 31, 2005 were categorized as follows:

| <i>(in millions)</i>                              | September<br>30,<br>2006 | December<br>31,<br>2005 |
|---|--------------------------|-------------------------|
| Nonaccrual loans:                                 |                          |                         |
| Commercial  | \$ 83                    | \$ 65                   |
| Real estate construction:                         |                          |                         |
| Real estate construction business line            | 4                        | 3                       |
| Other   |                          |                         |
| Total real estate construction                    | 4                        | 3                       |
| Commercial mortgage:                              |                          |                         |
| Commercial real estate business line              | 10                       | 6                       |
| Other   | 46                       | 29                      |
| Total commercial mortgage                         | 56                       | 35                      |
| Residential mortgage                              | 1                        | 2                       |
| Consumer  | 5                        | 2                       |
| Lease financing                                   | 12                       | 13                      |
| International                                     | 13                       | 18                      |
| Total nonaccrual loans                            | 174                      | 138                     |
| Reduced-rate loans                                |                          |                         |
| Total nonperforming loans                         | 174                      | 138                     |
| Other real estate                                 | 23                       | 24                      |
| Total nonperforming assets                        | \$ 197                   | \$ 162                  |
| Loans past due 90 days or more and still accruing | \$ 18                    | \$ 16                   |

**Table of Contents**

The following table presents a summary of changes in nonaccrual loans.

| (in millions)                                  | Three Months Ended    |                  |                   |
|--|-----------------------|------------------|-------------------|
|  | September<br>30, 2006 | June 30,<br>2006 | March 31,<br>2006 |
| Nonaccrual loans at beginning of period        | \$ 157                | \$ 122           | \$ 138            |
| Loans transferred to nonaccrual (1)            | 39                    | 51               | 20                |
| Nonaccrual business loan gross charge-offs (2) | (14)                  | (21)             | (21)              |
| Loans transferred to accrual status (1)        |                       |                  |                   |
| Nonaccrual business loans sold (3)             |                       |                  | (9)               |
| Payments/Other (4)                             | (8)                   | 5                | (6)               |
| Nonaccrual loans at end of period              | \$ 174                | \$ 157           | \$ 122            |

(1) Based on an analysis of nonaccrual loans with book balances greater than \$2 million.

(2) Analysis of gross loan charge-offs:

|   |       |       |       |
|---|-------|-------|-------|
| Nonaccrual business loans               | \$ 14 | \$ 21 | \$ 21 |
| Performing watch list loans             |       |       | 1     |
| Consumer and residential mortgage loans | 3     | 4     | 3     |
| Total gross loan charge-offs            | \$ 17 | \$ 25 | \$ 25 |

(3) Analysis of loans sold:

|                             |      |       |       |
|-----------------------------|------|-------|-------|
| Nonaccrual business loans   | \$   | \$    | \$ 9  |
| Performing watch list loans | 7    | 15    | 30    |
| Total loans sold            | \$ 7 | \$ 15 | \$ 39 |

(4) Net change related to nonaccrual loans with balances less than \$2 million, other than business loan gross charge-offs and nonaccrual loans sold, are included in Payments/Other.

Loans with balances greater than \$2 million transferred to nonaccrual status were \$39 million in the third quarter 2006, a decrease of \$12 million from \$51 million in the second quarter 2006. There were two loans greater than \$10 million transferred to nonaccrual in the third quarter 2006. These loans totaled \$31 million and were to companies in the automotive (\$15 million) and wholesale trade (\$16 million) industries.

The following table presents a summary of total internally classified nonaccrual and watch list loans (generally consistent with regulatory defined special mention, substandard and doubtful loans). Total combined nonaccrual and watch list loans increased in dollars and as a percentage of the total loan portfolio across all major business and geographic market segments from December 31, 2005 to September 30, 2006.

| (dollar amounts in millions)          | September 30,<br>2006 | June 30,<br>2006 | December 31,<br>2005 |
|---------------------------------------|-----------------------|------------------|----------------------|
| Total nonaccrual and watch list loans | \$ 2,367              | \$ 2,058         | \$ 1,917             |
| As a percentage of total loans        | 5.1%                  | 4.4%             | 4.4%                 |

**Table of Contents**

The following table presents a summary of nonaccrual loans at September 30, 2006 and loans transferred to nonaccrual and net loan charge-offs during the three months ended September 30, 2006, based on the Standard Industrial Classification (SIC) code.

| <i>(dollar amounts in millions)</i> | September 30, 2006 |      | Three Months Ended<br>September 30, 2006 |      |                                      |       |
|-------------------------------------|--------------------|------|--|------|--------------------------------------|-------|
|                                     |                    |      | Loans Transferred to<br>Nonaccrual *     |      | Net Loan Charge-Offs<br>(Recoveries) |       |
| SIC Category                        | Nonaccrual Loans   |      |  |      |                                      |       |
| Automotive                          | \$ 49              | 28%  | \$18                                     | 46%  | \$ (2)                               | (75)% |
| Wholesale trade                     | 30                 | 17   | 16                                       | 41   | 1                                    | 21    |
| Real estate                         | 22                 | 13   |  |      | 1                                    | 43    |
| Services                            | 18                 | 11   |  |      | 2                                    | 66    |
| Manufacturing                       | 12                 | 7    |  |      | (1)                                  | (14)  |
| Retail trade                        | 11                 | 6    | 2  | 5    |                                      | 13    |
| Entertainment                       | 7                  | 4    |  |      |                                      | (10)  |
| Airline transportation              | 7                  | 4    |  |      |                                      | (2)   |
| Contractors                         | 4                  | 3    |  |      | (3)                                  | (106) |
| Transportation & warehousing        | 4                  | 2    | 3  | 8    |                                      | (1)   |
| Technology-related                  | 2                  | 1    |  |      | 1                                    | 41    |
| Consumer non-durables               |                    |      |  |      | 1                                    | 18    |
| Other                               | 8                  | 4    |  |      | 3                                    | 106   |
| Total                               | \$174              | 100% | \$39                                     | 100% | \$ 3                                 | 100%  |

\* Based on an analysis of nonaccrual loans with book balances greater than \$2 million.

Shared National Credit Program (SNC) loans comprised approximately three percent and 10 percent of total nonaccrual loans at September 30, 2006 and December 31, 2005, respectively. SNC loans are facilities greater than \$20 million shared by three or more federally supervised financial institutions, which are reviewed by regulatory authorities at the agent bank level. SNC loans comprised approximately 18 percent and 15 percent of total loans at September 30, 2006 and December 31, 2005, respectively. In addition, third quarter 2006 total net loan charge-offs include approximately \$1 million of SNC loan recoveries.

Net loan charge-offs for the third quarter 2006 were \$3 million, or 0.02 percent of average total loans, compared to \$21 million, or 0.18 percent, for the third quarter 2005. The carrying value of nonaccrual loans as a percentage of contractual value increased to 66 percent at September 30, 2006, compared to 54 percent at December 31, 2005. The increase in the carrying value of nonaccrual loans as a percentage of the contractual value reflects the transfer of loans to nonaccrual status in 2006 that management believes are well collateralized as of September 30, 2006.

Management currently expects full-year 2006 credit-related net charge-offs (including both net loan charge-offs and charge-offs on lending-related commitments) as a percentage of average loans to be about 15 basis points.



**Table of Contents****Capital**

Common shareholders' equity was \$5.2 billion at September 30, 2006 and \$5.1 billion at December 31, 2005. The following table presents a summary of changes in common shareholders' equity in the nine month period ended September 30, 2006:

(in millions)

|  |         |
|--|---------|
| Balance at January 1, 2006   | \$5,068 |
| Retention of retained earnings (net income less cash dividends declared) | 308     |
| Change in accumulated other comprehensive income (loss):                 |         |
| Investment securities available-for-sale                                 | \$ 4    |
| Cash flow hedges   | 31      |
| Foreign currency translation adjustment                                  | 7       |
| Total change in accumulated other comprehensive income (loss)            | 42      |
| Repurchase of approximately 5.2 million shares of common stock           | (299)   |
| Net issuance of common stock under employee stock plans                  | 44      |
| Recognition of share-based compensation expense                          | 45      |
| Balance at September 30, 2006  | \$5,208 |

The Board of Directors of the Corporation authorized the purchase of up to 10 million shares of Comerica Incorporated outstanding common stock on March 23, 2004, and authorized the purchase of up to 10 million additional shares of Comerica Incorporated outstanding common stock on July 26, 2005. Substantially all shares purchased as part of the Corporation's publicly announced repurchase program were transacted in the open market and were within the scope of Rule 10b-18, which provides a safe harbor for purchases in a given day if an issuer of equity securities satisfies the manner, timing, price and volume conditions of the rule when purchasing its own common shares in the open market. There is no expiration date for the Corporation's share repurchase program. The following table summarizes the Corporation's share repurchase activity for the nine months ended September 30, 2006.

|                           | Total<br>Number<br>of Shares<br>Purchased<br>(1) | Average<br>Price<br>Paid Per<br>Share | Total Number of<br>Shares<br>Purchased as Part of<br>Publicly<br>Announced<br>Repurchase Plans<br>or Programs | Remaining<br>Share<br>Repurchase<br>Authorization<br>(2) |
|---------------------------|--|---------------------------------------|---|--|
| (shares in thousands)     |  |                                       |   |  |
| Total first quarter 2006  | 1,539  | \$ 56.97                              | 1,513   | 7,675  |
| Total second quarter 2006 | 325  | 52.99                                 |   | 7,675  |
| July 2006                 | 251  | 57.71                                 | 251   | 7,424  |
| August 2006               | 1,823  | 57.58                                 | 1,820   | 5,604  |
| September 2006            | 1,586  | 57.33                                 | 1,586   | 4,018  |
| Total third quarter 2006  | 3,660  | 57.48                                 | 3,657   | 4,018  |

|                         |       |          |       |       |
|-------------------------|-------|----------|-------|-------|
| Total year-to-date 2006 | 5,524 | \$ 57.07 | 5,170 | 4,018 |
|-------------------------|-------|----------|-------|-------|

(1) Includes shares purchased as part of publicly announced repurchase plans or programs, shares purchased pursuant to deferred compensation plans held in a rabbi trust (grantor trust set up to fund compensation for a select group of management) and shares purchased from employees under the terms of an employee share-based compensation plan.

(2) Maximum number of shares that may yet be purchased under the publicly announced plans or programs.

46

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**Table of Contents**

The Corporation's capital ratios exceed minimum regulatory requirements as follows:

|  | September<br>30,<br>2006 | December<br>31,<br>2005 |
|--|--------------------------|-------------------------|
| Tier 1 common capital ratio*                       | 7.49%                    | 7.78%                   |
| Tier 1 risk-based capital ratio (4.00% - minimum)* | 8.05                     | 8.38                    |
| Total risk-based capital ratio (8.00% - minimum)*  | 11.26                    | 11.65                   |
| Leverage ratio (3.00% - minimum)*                  | 9.66                     | 9.97                    |

\* September 30, 2006 ratios are estimated

At September 30, 2006, the Corporation and its U.S. banking subsidiaries exceeded the ratios required for an institution to be considered well capitalized (tier 1 risk-based capital, total risk-based capital and leverage ratios greater than 6 percent, 10 percent and 5 percent, respectively).

The Corporation expects to continue to be an active capital manager in 2006.

**Critical Accounting Policies**

The Corporation's consolidated financial statements are prepared based on the application of accounting policies, the most significant of which are described in Note 1 to the consolidated financial statements included in the Corporation's 2005 Annual Report, as updated in Note 1 to the unaudited consolidated financial statements in this report. These policies require numerous estimates and strategic or economic assumptions, which may prove inaccurate or subject to variations. Changes in underlying factors, assumptions or estimates could have a material impact on the Corporation's future financial condition and results of operations. The most critical of these significant accounting policies are the policies for allowance for credit losses, pension plan accounting and goodwill. These policies are reviewed with the Audit Committee of the Corporation's Board of Directors and are discussed more fully on pages 57-60 of the Corporation's 2005 Annual Report. As of the date of this report, the Corporation does not believe that there has been a material change in the nature or categories of its critical accounting policies or its estimates and assumptions from those discussed in its 2005 Annual Report.

**Table of Contents****ITEM 3. Quantitative and Qualitative Disclosures about Market Risk**

Net interest income is the predominant source of revenue for the Corporation. Interest rate risk arises primarily through the Corporation's core business activities of extending loans and accepting deposits. The Corporation actively manages its exposure to interest rate risk. The Corporation frequently evaluates net interest income under various balance sheet and interest rate scenarios, using simulation analysis as its principal risk management technique. The results of these analyses provide the information needed to assess the balance sheet structure. Changes in economic activity, different from those management included in its simulation analyses, whether domestically or internationally, could translate into a materially different interest rate environment than currently expected. Management evaluates

base net interest income under what is believed to be the most likely balance sheet structure and interest rate environment. The most likely interest rate environment is derived from management's forecast for the next 12 months. This base net interest income is then evaluated against non-parallel interest rate scenarios that increase and decrease 200 basis points (but not lower than zero percent) from the most likely rate environment. Since movement is from the most likely rate environment, actual movement from the current rates may be more or less than 200 basis points. For this analysis, the rise or decline in interest rates occurs equally over four months. In addition, adjustments to asset prepayment levels, yield curves and overall balance sheet mix and growth assumptions are made to be consistent with each interest rate environment. These assumptions are inherently uncertain and, as a result, the model cannot precisely predict the impact of higher or lower interest rates on net interest income. Actual results may differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors. However, the model can indicate the likely direction of change. Derivative instruments entered into for risk management purposes are included in these analyses. The table below as of September 30, 2006 and December 31, 2005 displays the estimated impact on net interest income during the next 12 months as it relates to the most likely scenario results from the 200 basis point non-parallel shock as described above.

| <i>(in millions)</i>      | September 30, 2006 |     | December 31, 2005 |     |
|---------------------------|--------------------|-----|-------------------|-----|
|                           | Amount             | %   | Amount            | %   |
| Change in Interest Rates: |                    |     |                   |     |
| +200 basis points         | \$ 45              | 2%  | \$ 84             | 4%  |
| -200 basis points         | (45)               | (2) | (51)              | (2) |

Corporate policy limits adverse change to no more than five percent of management's most likely net interest income forecast. In addition to the simulation analysis, an economic value of equity analysis and a traditional interest sensitivity gap analysis are performed as alternative measures of interest rate risk exposure. At September 30, 2006, all three measures of interest rate risk were within established corporate policy guidelines.

At September 30, 2006, the Corporation had an \$88 million portfolio of indirect (through funds) private equity and venture capital investments, and had commitments of \$43 million to fund additional investments in future periods. The value of these investments is at risk to changes in equity markets, general economic conditions and a variety of other factors. The majority of these investments are not readily marketable, and are reported in other assets. The investments are individually reviewed for impairment on a quarterly basis, by comparing the carrying value to the estimated fair value. The Corporation bases estimates of fair value for the majority of its indirect private equity and venture capital investments on the percentage ownership in the fair value of the entire fund, as reported by the fund management. In general, the Corporation does not have the benefit of the same information regarding the fund's underlying investments as does fund management. Therefore, after indications that fund management adheres to accepted, sound and recognized valuation techniques, the Corporation utilizes the fair values assigned to the underlying portfolio investments by fund management. For those funds where fair value is not reported by fund management, the Corporation derives the fair value of the fund by estimating the fair value of each underlying investment in the fund. In addition to using qualitative information about each underlying investment, as provided by fund management, the Corporation gives consideration to information pertinent to the specific nature of the debt or equity investment, such as relevant market conditions, offering prices, operating results, financial conditions, exit

strategy and other qualitative information, as available. The uncertainty in the economy and equity markets may affect the values of the fund investments. Approximately \$13 million of the underlying equity and debt (primarily equity) in these funds are to companies in the automotive industry. With the exception of a single fund investment, the automotive-related positions do not represent a majority of any one fund's investments, and therefore, the exposure related to these positions is mitigated by the performance of other investment interests within the fund's portfolio of companies.

**Table of Contents**

The Corporation holds a portfolio of approximately 780 warrants for primarily non-marketable equity securities. These warrants are primarily from high technology, non-public companies obtained as part of the loan origination process. As discussed in Note 1 to the consolidated financial statements in the Corporation's 2005 Annual Report, warrants that have a net exercise provision embedded in the warrant agreement are required to be recorded at fair value. Fair value for these warrants (approximately 720 warrants at September 30, 2006) was determined using a Black-Scholes valuation model, which has four inputs: risk-free rate, term, volatility, and stock price. Key assumptions used in the valuation were as follows. The risk-free rate was estimated using the U.S. treasury rate, as of the valuation date, corresponding with the expected term of the warrant. The Corporation used an expected term of one half of the remaining contractual term of each warrant, which averages approximately seven years. Volatility was estimated using an index of comparable publicly traded companies, based on the Standard Industrial Classification codes. For a substantial majority of the subject companies, an index method was utilized to estimate the current value of the underlying company. Under the index method, the subject companies' values were rolled-forward from the inception date through the valuation date based on the change in value of an underlying index of guideline public companies. For the remaining companies, where sufficient financial data exists, a market approach method was utilized. The value of all warrants that are required to be carried at fair value (\$28 million at September 30, 2006) is at risk to changes in equity markets, general economic conditions and other factors.

Certain components of the Corporation's noninterest income, primarily fiduciary income and investment advisory revenue, are at risk to fluctuations in the market values of underlying assets, particularly equity securities. Other components of noninterest income, primarily brokerage fees, are at risk to changes in the level of market activity.

For further discussion of market risk, see Note 10 to these consolidated financial statements and pages 48-55 in the Corporation's 2005 Annual Report.

**ITEM 4. Controls and Procedures**

- (a) Evaluation of Disclosure Controls and Procedures. Management has evaluated, with the participation of the Corporation's Chief Executive Officer and Chief Financial Officer, the effectiveness of the Corporation's disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of the end of the period covered by this quarterly report (the "Evaluation Date"). Based on the evaluation, the Corporation's Chief Executive Officer and Chief Financial Officer have concluded that, as of the Evaluation Date, the Corporation's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.
- (b) Changes in Internal Controls. During the period to which this report relates, there have not been any changes in the Corporation's internal controls over financial reporting that have materially affected, or that are reasonably likely to materially affect, such controls.

**Table of Contents**

**PART II. OTHER INFORMATION**

**ITEM 1. Legal Proceedings**

For information regarding the Corporation's legal proceedings, see Part 1. Item I. Note 12 Contingent Liabilities, which is incorporated herein by reference.

**ITEM 1A. Risk Factors**

There has been no material change in the Corporation's risk factors as previously disclosed in our Form 10-K for the fiscal year ended December 31, 2005 in response to Item 1A. to Part I of such Form 10-K. Such risk factors are incorporated herein by reference.

**ITEM 2. Unregistered Sales of Equity Securities and Use of Proceeds**

For information regarding the Corporation's share repurchase activity, see Part 1. Item II. Management's Discussion and Analysis of Financial Condition and Results of Operations Capital, which is incorporated herein by reference.

**Table of Contents**

**ITEM 6. Exhibits**

- (31.1) Chairman, President and CEO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
- (31.2) Executive Vice President and CFO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)
- (32) Section 1350 Certification of Periodic Report (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**COMERICA INCORPORATED**  
(Registrant)

/s/ Elizabeth S. Acton

Elizabeth S. Acton  
Executive Vice President and  
Chief Financial Officer

/s/ Marvin J. Elenbaas

Marvin J. Elenbaas  
Senior Vice President and Controller  
(Principal Accounting Officer)

Date: October 30, 2006

**Table of Contents**

**EXHIBIT INDEX**

**Exhibit**

| <b>No.</b> | <b>Description</b>   |
|------------|--|
| 31.1       | Chairman, President and CEO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002)      |
| 31.2       | Executive Vice President and CFO Rule 13a-14(a)/15d-14(a) Certification of Periodic Report (pursuant to Section 302 of the Sarbanes-Oxley Act of 2002) |
| 32         | Section 1350 Certification of Periodic Report (pursuant to Section 906 of the Sarbanes-Oxley Act of 2002)  |