SUPERIOR INDUSTRIES INTERNATIONAL INC Form 10-Q May 10, 2006

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549 FORM 10-Q

x Quarterly report pursuant to Section 13	or 15(d) of the Securities Exchange Act of 1934
For the quarterly peri	od ended March 26, 2006
	or
o Transition report pursuant to Section 13	or 15(d) of the Securities Exchange Act of 1934
	from to
Commission fi	ile number 1-6615
SUPERIOR INDUSTRIE	ES INTERNATIONAL, INC.
(Exact Name of Registrar	nt as Specified in Its Charter)
California	95-2594729
(State or Other Jurisdiction of	(IRS Employer
Incorporation or Organization)	Identification No.)
incorporation of Organization)	identification 140.)
7800 Woodley Avenue,	91406
Van Nuys, California	(Zip Code)
(Address of Principal Executive Offices)	(2- <b>F</b> 2000)
• • • • • • • • • • • • • • • • • • •	781-4973
	Number, Including Area Code)
	has filed all reports required to be filed by Section 13 or
	e preceding 12 months (or for such shorter period that
the registrant was required to file such reports), and (2)	
past 90 days. Yes x No o	2) has seen subject to such iming requirements for the
Indicate by check mark whether the registrant is a	large accelerated filer, an accelerated filer, or a
non-accelerated filer. See definition of accelerated fil	
Exchange Act.	or and large acceptation that I militare 120 2 of the
Large Accelerated Filer o Accelerated Filer x	Non-Accelerated Filer o
8	shell company (as defined in Rule 12b-2 of the Exchange
Act). Yes o No x	shen company (as actimed in Maio 12% 2 of the Estendinge
	of the issuer s classes of common stock, as of the latest
practicable date.	of the issued is classes of common stocky as of the latest
procedure dute.	
Class of Common Stock	Shares Outstanding at May 5, 2006
\$0.50 Par Value	26,610,191
polo I III V IIII	20,010,171

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#### PART I FINANCIAL INFORMATION

Item 1. Financial Statements
Superior Industries International, Inc.
Consolidated Condensed Statements of Operations

(Thousands of dollars, except per share data) (Unaudited)

	Three Months Ended Mar 31,		d March	
		2006	,	2005
NET SALES	\$	183,525	\$	202,144
Cost of sales		179,302		184,935
GROSS PROFIT		4,223		17,209
Selling, general, and administrative expenses		5,395		5,058
INCOME (LOSS) FROM OPERATIONS		(1,172)		12,151
Equity in earnings of joint ventures		493		1,402
Interest income, net		1,488		1,125
Other income (expense), net		9		(59)
INCOME FROM CONTINUING OPERATIONS BEFORE INCOME TAXES  Income tax benefit (provision)		818 618		14,619 (3,646)
INCOME FROM CONTINUING OPERATIONS		1,436		10,973
Loss from discontinued operations, net of taxes		(326)		(2,307)
INCOME BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE		1,110		8,666
Cumulative effect of accounting change, net of taxes				1,225
NET INCOME	\$	1,110	\$	9,891
EARNINGS (LOSS) PER SHARE BASIC: Income from continuing operations Loss from discontinued operations Cumulative effect of accounting change	\$	0.05 (0.01)	\$	0.41 (0.09) 0.05

Net income	\$ 0.04	\$ 0.37
EARNINGS (LOSS) PER SHARE DILUTED:		
Income from continuing operations Loss from discontinued operations Cumulative effect of accounting change	\$ 0.05 (0.01)	\$ 0.41 (0.09) 0.05
Net income	\$ 0.04	\$ 0.37
DIVIDENDS DECLARED PER SHARE	\$ 0.160	\$ 0.155
See notes to consolidated condensed financial statements.		

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# **Superior Industries International, Inc. Consolidated Condensed Balance Sheets**

(Thousands of dollars, except per share data)

	Iarch 31, 2006 Inaudited)	D	ecember 31, 2005
ASSETS			
Current assets:			
Cash and cash equivalents	\$ 56,571	\$	48,824
Short-term investments	48,262		58,525
Accounts receivable, net	135,652		135,501
Inventories, net	109,245		107,726
Deferred income taxes	2,824		2,585
Prepaid expenses	8,604		6,579
Assets of operations held for sale	9,901		
Total current assets	371,059		359,740
Property, plant and equipment, net	299,016		292,289
Investments	51,484		59,572
Other assets	7,565		7,878
Non current assets of operations held for sale	7,922		7,070
Non-current assets of operations field for sale	1,922		
Total assets	\$ 737,046	\$	719,479
LIABILITIES AND SHAREHOLDERS EQUITY			
Current liabilities:			
Accounts payable	\$ 64,165	\$	53,527
Accrued expenses	39,613		39,401
Income taxes payable	16,570		17,706
Liabilities of operations held for sale	11,823		
Total current liabilities	132,171		110,634
Executive retirement liabilities	18,875		18,747
Deferred income taxes	12,364		11,950
Commitments and contingent liabilities (see Note 15)	12,304		11,550
Shareholders equity			
Preferred stock, \$25.00 par value			
Authorized 1,000,000 shares			
Issued none			
Common stock, \$0.50 par value			
<u>-</u>			
Authorized 100,000,000 shares			
Issued and outstanding 26,610,191 shares	12 205		12 205
(26,610,191 shares at December 31, 2005)	13,305		13,305
Additional paid-in-capital	23,646		22,996

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Accumulated other comprehensive loss Retained earnings	(42,725) 579,410	(40,717) 582,564
Total shareholders equity	573,636	578,148
Total liabilities and shareholders equity	\$ 737,046	\$ 719,479
See notes to consolidated condensed financial statements.		

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**Superior Industries International, Inc. Consolidated Condensed Statements of Cash Flows**(Thousands of dollars)

(Unaudited)

	Three Months End March 31,	
	2006	2005
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 19,249	\$ 13,317
CASH FLOWS FROM INVESTING ACTIVITIES:		
Proceeds from sales of marketable securities	58,526	16,727
Purchases of marketable securities	(38,496)	(51,421)
Additions to property, plant and equipment	(27,268)	(17,472)
NET CASH USED IN INVESTING ACTIVITIES	(7,238)	(52,166)
CASH FLOWS FROM FINANCING ACTIVITIES:		
Cash dividends paid Repurchases of common stock Stock options exercised	(4,264)	(4,127) (127) 127
NET CASH USED IN FINANCING ACTIVITIES	(4,264)	(4,127)
Net increase (decrease) in cash and cash equivalents	7,747	(42,976)
Cash and cash equivalents at the beginning of the period	48,824	91,344
Cash and cash equivalents at the end of the period	\$ 56,571	\$ 48,368
See notes to consolidated condensed financial statements.		

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# Superior Industries International, Inc. Consolidated Condensed Statement of Shareholders Equity

(Thousands of dollars, except per share data) (Unaudited)

	Common Number of	Stock	Paid-In	Com	oumulated Other prehensive Income	Retained	
D. 17 . 1326 D. 1 . 17	Shares	Amount	Capital		(Loss)	Earnings	Total
BALANCE AT DECEMBER 31, 2005	26,610,191	\$ 13,305	\$ 22,996	\$	(40,717)	\$ 582,564	\$ 578,148
Comprehensive Income:							
Net income Other comprehensive income (loss) net of tax: Foreign currency						1,110	1,110
translation adjustment					(1,886)		(1,886)
Minimum pension liability adjustment Unrealized gain (loss) on: Forward foreign currency					(606)		(606)
contracts Marketable securities					(21) 505		(21) 505
Total comprehensive loss (a)							(898)
Stock-based compensation expense Cash dividends declared			650				650
(\$0.16 per share)						(4,264)	(4,264)
BALANCE AT MARCH 31, 2006	26,610,191	\$ 13,305	\$ 23,646	\$	(42,725)	\$ 579,410	\$ 573,636

<sup>(</sup>a) Comprehensive income, net of tax, was \$9,571,000 for the three months ended March 31, 2005, which included: net income of \$9,891,000, foreign currency translation adjustment income of \$55,000, forward foreign currency contract loss of \$(484,000), an unrealized loss on pension of \$(121,000) and an unrealized gain on marketable securities of \$230,000.

See notes to consolidated condensed financial statements.

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# Notes to Consolidated Condensed Financial Statements March 31, 2006

(Unaudited)

#### **Note 1** Nature of Operations

Headquartered in Van Nuys, California, the principal business of Superior Industries International, Inc. (referred to herein as the company or in the first person notation we, us and our ) is the design and manufacture of aluminum ro wheels for sale to Original Equipment Manufacturers (OEM). We are one of the largest suppliers of cast and forged aluminum wheels to the world s leading automobile and light truck manufacturers, with wheel manufacturing operations in the United States, Mexico and Hungary. Customers in North America represent the principal market for our products, with approximately 13 percent of our products being sold to international customers. Ford Motor Company (Ford), General Motors Corporation (GM) and DaimlerChrysler AG (DaimlerChrysler) together represented approximately 84 percent of our total sales through the first three months of 2006 and 85 percent of annual sales in 2005. The loss of all or a substantial portion of our sales to Ford, GM or DaimlerChrysler would have a significant adverse impact on our financial results, unless the lost volume could be replaced. This risk is partially mitigated over the short-term due to the long-term relationships we have with our customers, including multi-year purchase orders related to approximately 157 different wheel programs. However, intense global competitive pricing pressure makes it increasingly difficult to maintain these contractual arrangements and there can be no guarantee that we will be able to enter into similar arrangements in the future. The ultimate outcome of these pricing pressures is not known at this time and we expect this trend to continue into the future. Including our 50 percent owned joint venture in Europe, we also manufacture aluminum wheels for Audi, BMW, Isuzu, Jaguar, Land Rover, Mazda, MG Rover, Mitsubishi, Nissan, Subaru, Toyota and Volkswagen.

The availability and demand for aluminum wheels and components are subject to unpredictable factors, such as changes in the general economy, the automobile industry, gasoline prices and consumer interest rates. The raw materials used in producing our products are readily available and are obtained through numerous suppliers with whom we have established trade relations.

In 1999, our aluminum suspension component business began to manufacture aluminum suspension and related underbody components using the licensed Cobapress<sup>TM</sup> technology. Through 2005, we had made a significant investment in this business and had incurred significant losses since inception. Due to the intense competition in the global automotive industry, the decision was made in the fourth quarter of 2005 to focus all of our resources on our core aluminum wheel business. Accordingly an asset impairment charge against earnings totaling \$34.0 million (pretax) was recorded in the fourth quarter of 2005 when we estimated that the future undiscounted cash flows of our aluminum suspension components business would not be sufficient to recover the carrying value of our long-lived assets attributable to that business.

On January 9, 2006, our Board of Directors approved management s plan to dispose of the aluminium suspension components business before the end of 2006 and authorized us to engage an investment banker and/or other advisors to explore options for the sale of this business. This decision was made due to the intense competition in the global automotive wheel industry, which will require us to focus all of our resources on our core aluminum wheel business. Accordingly, the assets and liabilities of the components business are classified as held-for-sale as of March 31, 2006 and the results of operations of this business are presented in discontinued operations in our consolidated condensed statements of operations for all periods presented. See Note 16 Discontinued Operations for further discussion of the aluminum suspension components business.

#### **Note 2** Presentation of Consolidated Condensed Financial Statements

During interim periods, we follow the accounting policies set forth in our 2005 Annual Report on Form 10-K and apply appropriate interim financial reporting standards for a fair statement of our operating results and financial position in conformity with accounting principles generally accepted in the United States of America, as indicated below. Users of financial information produced for interim periods in 2006 are encouraged to read this Quarterly Report on Form 10-Q in conjunction with our Management s Discussion and Analysis of Financial Condition and Results of Operations, and the consolidated financial statements and notes thereto filed with the Securities and Exchange Commission (SEC) in our 2005 Annual Report on Form 10-K.

Effective January 1, 2006, we adopted the fair value recognition provisions of Statement of Financial Accounting Standards (SFAS) No. 123 (revised 2004), Share-Based Payment (SFAS 123R), using the modified prospective transition method and, therefore, have not restated results for prior periods. Under this transition method, stock-based compensation expense for the first quarter of 2006 includes compensation expense for all stock-based compensation awards granted prior to, but not yet

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vested as of, January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS 123 and for options granted subsequent to January 1, 2006 in accordance with the provisions of SFAS No. 123R. We recognize these compensation costs on a straight-line basis over the requisite service period of the award, which is generally the option vesting term of four years. Prior to the adoption of SFAS 123R, we recognized stock-based compensation expense in accordance with the intrinsic value method that followed the recognition and measurement principles of Accounting Principles Board (APB) Opinion No. 25, Accounting for Stock Issued to Employees (APB 25), and we provided proforma disclosure amounts in accordance with SFAS No. 148, Accounting for Stock-Based Transition and Disclosure (SFAS 148), as if the fair value method defined by SFAS 123 had been applied to our stock-based compensation. In March 2005, the SEC issued Staff Accounting Bulletin No. 107 (SAB 107) regarding the SEC s interpretation of SFAS 123R and the valuation of share-based payments for public companies. We have applied the provisions of SAB 107 in our adoption of SFAS 123R. See Note 3 to the consolidated condensed financial statements for a further discussion on stock-based compensation. In 2005, we aligned the accounting period for our Suoftec 50-percent owned joint venture with the fiscal year period reported by our other operations. Our share of the joint venture s net income was previously recorded one month in arrears. Our share of the joint venture s operating results for all interim periods in 2005 have been adjusted to be comparable with this change in accounting principle effective in the first quarter of 2005. Interim financial reporting standards require us to make estimates that are based on assumptions regarding the outcome of future events and circumstances not known at that time, including the use of estimated effective tax rates. Inevitably, some assumptions will not materialize, unanticipated events or circumstances may occur which vary from those estimates and such variations may significantly affect our future results. Additionally, interim results may not be

Our fiscal quarters are the 13-week periods ending on the last Sunday of the calendar months March, June, September and December. The fiscal first quarter of 2006 comprises the 13-week period ended on March 26, 2006. The fiscal first quarter 2005 comprises the 13-week period ended on March 27, 2005. For convenience of presentation in these consolidated condensed financial statements, all fiscal quarters are shown to end as of March 31 and all fiscal years are shown to end as of December 31. The differences between actual fiscal quarters and the periods shown in this report are not material.

The accompanying unaudited consolidated condensed financial statements have been prepared in accordance with the SEC s requirements for Form 10-Q and contain all adjustments, of a normal and recurring nature, which are necessary for a fair statement of i) the consolidated condensed statements of operations for the three months ended March 31, 2006 and 2005, ii) the consolidated condensed balance sheets at March 31, 2006 and December 31, 2005, iii) the consolidated condensed statements of cash flows for the three months ended March 31, 2006 and 2005, and iv) the consolidated condensed statement of shareholders—equity for the three months ended March 31, 2006. Certain prior year amounts have been reclassified to conform to the 2006 financial statement presentation due to the reporting of discontinued operations.

### Note 3 Stock-Based Compensation

indicative of our annual results.

We have stock option plans that authorize us to issue incentive and non-qualified stock options to our directors, officers and key employees totaling up to 7.2 million shares of common stock. It is our policy to issue shares from authorized but not issued shares upon the exercise of stock options. At March 31, 2006, there were 1.7 million shares available for future grants under these plans. Options are generally granted at not less than fair market value on the date of grant and expire no later than ten years after the date of grant. Options granted generally vest ratably over a four year period. Prior to January 1, 2006, we provided proforma disclosure amounts in accordance with SFAS 148, as if the fair value method defined by SFAS 123 had been applied to our stock-based compensation. Effective January 1, 2006, we adopted the fair value recognition provisions of SFAS 123R, using the modified

prospective transition method and, therefore, have not restated prior periods—results. Under this transition method, stock-based compensation expense for the first quarter of 2006 included compensation expense for all stock-based compensation awards granted prior to, but not yet vested as of, January 1, 2006, based on the grant date fair value estimated in accordance with the provisions of SFAS 123 and for options granted subsequent to January 1, 2006 in accordance with the provisions of SFAS No. 123R. We recognize these compensation costs net of a forfeiture rate and

recognize the compensation costs for only those shares expected to vest on a straight-line basis over the requisite service period of the award, which is generally the option vesting term of four years. We estimated the forfeiture rate for the first quarter of 2006 based on our historical experience during the preceding six fiscal years. As a result of adopting SFAS 123R, the impact on the consolidated condensed financial statements for the three months ended March 31, 2006 to income from continuing operations before income taxes and net income was to reduce those amounts by \$650,000 and \$509,000, respectively, than would have been reported had we continued to account for stock-based

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compensation under APB 25. The impact of adoption on both basic and diluted earnings per share for the three months ended March 31, 2006 was \$0.02 per share. In addition, prior to the adoption of SFAS 123R, we presented the tax benefit of stock option exercises as operating cash flows. Upon the adoption of SFAS 123R, tax benefits resulting from tax deductions in excess of the compensation cost recognized for those options are classified as financing cash flows. There were no stock options exercised in the first quarter of 2006. We received cash of \$127,000 from stock options exercised in the first quarter of 2005.

The table below reflects the proforma net earnings and basic and diluted net earnings per share for the first quarter of 2005, had we applied the fair value recognition provisions of SFAS 123:

(In thousands, expect per share amounts)	]	ee Months Ended arch 31, 2005
Reported net income Stock-based compensation expense included in reported net income, net of tax Stock-based compensation expense determined under fair value method for all awards, net of tax	\$	9,891 (3,989)
Proforma net income	\$	5,902
Earnings per share: Basic and diluted as reported	\$	0.37
Basic and diluted proforma	\$	0.22

The fair value of stock option grants in 2006 were estimated on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

		Proforma
	2006	2005
Expected dividend yield (a)	3.29%	2.48%
Expected stock price volatility (b)	31.40%	31.72%
Risk-free rate (c)	4.71%	4.45%
Expected life of options in years (d)	7.48	7.79
Weighted-average grant-date fair value of options granted during the period	\$ 6.60	\$ 8.06

- (a) Our current intention is to pay cash dividends of \$0.16 per share each quarter on our common stock.
- (b) Expected volatility is based on the historical volatility of our stock price, over the expected life of the option.
- (c) The risk-free rate is based upon the rate on a U.S. Treasury bill for the period representing the average remaining contractual life of all options in effect at the time of the grant.
- (d) The expected term of the option is based on historical employee exercise behavior, the vesting terms of the respective option and a contractual life of ten years.

The following table summarizes stock option activity pursuant to our stock option plans for the first quarter of 2006:

	Weighted	Remaining	
	Average	Contractual	Aggregate
	Exercise	Life	Intrinsic
Outstanding	Price	In Years	Value

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Balance at December 31, 2005 Granted Exercised Cancelled	2,367,255 120,000	\$ 30.28 21.97		
	(34,438)	30.74		
Balance at March 31, 2006	2,452,817	\$ 29.87	6.62	\$
Options vested or expected to vest	2,436,350	\$ 29.83	6.62	\$
Exercisable at March 31, 2006	1,980,972	\$ 28.74	6.23	\$
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The aggregate intrinsic value represents the total pretax difference between the closing stock price on the last trading day of the reporting period and the option exercise price, multiplied by the number of in-the-money options. This is the amount that would have been received by the option holders had they exercised their options on that day. This amount varies based on changes in the fair market value of our common stock. The closing price of our common stock on the last day of the quarter was \$19.57, which was below the exercise price of all outstanding stock options. Accordingly, there was no intrinsic value as of that date.

As of March 31, 2006, there was \$4.6 million of unrecognized stock-based compensation expense related to nonvested stock options. That cost is expected to be recognized over a weighted-average period of 2.28 years. For the three months ended March 31, 2006, stock-based compensation expense related to stock option plans under

SFAS 123R was allocated as follows:

(In thousands, expect per share amounts)	Three Months Ended March 31, 2006		
Cost of sales	\$	145	
Selling, general and administrative expenses		505	
Stock-based compensation expense before income taxes		650	
Income tax benefit		(141)	
Total stock-based compensation expense after income taxes	\$	509	
Basic and diluted earnings per share	\$	0.02	

#### **Note 4** New Accounting Standards

In November 2004, the FASB issued SFAS No. 151, Inventory Costs, an amendment of Accounting Research Bulletin (ARB) No. 43, Chapter 4. SFAS No. 151 amends the guidance in ARB No. 43, Chapter 4, Inventory Pricing, to clarify the accounting for abnormal amounts of idle facility expense, freight, handling costs, and spoilage. This statement requires that those items be recognized as current period charges regardless of whether they meet the criterion of so abnormal, which was the criterion specified in ARB No. 43. In addition, this Statement requires that allocation of fixed production overheads to the cost of production be based on normal capacity of the production facilities. The new standard shall be effective for inventory costs incurred during fiscal years beginning after June 15, 2005. The adoption of this new accounting standard did not have a material impact on our financial position or results of operations.

#### **Note 5** Business Segments

SFAS No. 131, Disclosures about Segments of an Enterprise and Related Information, directs companies to use the management approach for segment reporting. This approach reflects management s aggregation of business segments and is consistent with how the company and its key decision-makers assess operating performance, make operating decisions, and allocate resources. This approach also considers the existence of managers responsible for each business segment and how information is presented to the company s Board of Directors. Historically, we had aggregated the automotive wheels and the components operations into one reportable segment based on the aggregation criteria included in SFAS No. 131, including the expectation that the long-term financial performance and economic characteristics of the components segment would be similar to the automotive wheels segment. In late 2005, we concluded that the components segment would not achieve the expected long-term financial performance initially contemplated and we, therefore, disaggregated the components operating segment on the basis of dissimilar long-term economic characteristics. On January 9, 2006, our Board of Directors approved management s plan to dispose of the aluminium suspension components business before the end of 2006 and authorized us to engage an investment banker and/or other advisors to explore options for the sale of this business. This decision was made due to the intense

competition in the global automotive wheel industry, which will require us to focus all of our resources on our core aluminum wheel business. Accordingly, in the first quarter of 2006, the assets and liabilities of the components segment are classified as held-for-sale in the consolidated condensed balance sheet and the results of operations for the components segment is classified as discontinued operations in our consolidated condensed statement of operations. SFAS No. 131 does not require disclosure of financial information for discontinued operations and we, therefore, have only one reportable operating segment—automotive wheels.

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Net sales and net property, plant and equipment by geographic area are summarized below.

(Thousands of dollars)	Three Months Ended March 31,			
	2006	2005		
Net sales:				
U.S.	\$ 144,332	\$ 154,439		
Mexico	39,193	47,705		
Consolidated net sales	\$ 183,525	\$ 202,144		
	March 31, 2006	December 31, 2005		
Property, plant and equipment, net:	2000	2002		
U.S.	\$ 159,877	\$ 170,064		
Mexico	139,139	122,225		
Consolidated property, plant and equipment, net	\$ 299,016	\$ 292,289		