

CROWN CRAFTS INC  
Form DEFA14A  
August 02, 2007

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**SCHEDULE 14A INFORMATION**

Proxy Statement Pursuant to Section 14(a) of the Securities  
Exchange Act of 1934 (Amendment No. )

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

- Preliminary Proxy Statement
- Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**
- Definitive Proxy Statement
- Definitive Additional Materials
- Soliciting Material Pursuant to §240.14a-12

**CROWN CRAFTS, INC.**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

- No fee required.
- Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
  - (1) Title of each class of securities to which transaction applies: Common Stock, par value \$0.01 per share

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

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- o Fee paid previously with preliminary materials.
- o Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

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**VOTE THE WHITE CARD TO SUPPORT YOUR MANAGEMENT'S NOMINEES AS  
RECOMMENDED BY ONE OF THE NATION'S LEADING INDEPENDENT PROXY  
ADVISORY FIRMS**

August 2, 2007

Dear Fellow Crown Crafts Stockholder:

Our annual meeting of stockholders, to be held on August 14, 2007, is fast approaching. As you make your final determination regarding your very important vote in the election of directors, we strongly urge you to follow the recommendations of Glass, Lewis & Co., one of the nation's leading independent proxy advisory firms, and vote your shares FOR the election of management's nominees on the WHITE proxy card. **Please sign, date and return the Company's WHITE proxy card today or vote by internet or phone by following the instructions on the enclosed WHITE proxy card.**

While we regret that the disruptive proxy contest waged by the Wynnefield Group in connection with this year's annual meeting has resulted in stockholders being inundated with proxy communications, we are proud to report that Glass Lewis recommended that the Company's stockholders vote for all of management's director nominees at the Company's annual meeting. Glass Lewis is widely recognized as one of the nation's leading independent proxy voting and corporate governance advisory firms. The firm's analyses and recommendations are considered by hundreds of major institutional investment firms, mutual funds and fiduciaries throughout the United States.

**VOTE FOR MANAGEMENT'S DIRECTOR NOMINEES ON THE WHITE PROXY CARD  
TODAY TO SHOW YOUR SUPPORT FOR YOUR MANAGEMENT AND BOARD**

In recommending that the Company's stockholders vote FOR the incumbent directors of Crown Crafts over the slate nominated by the Wynnefield Group, Glass Lewis stated\*:

*[W]e see notable growth in the Company's stock price, rising approximately 491.2% over the past fiscal year and approximately 593.1% over the past five years, as measured from the closing price on June 25, 2007 prior to announcement of the proxy contest. In this respect, the Company has outshone its peers.*

*[W]e find that the compound annual growth rate derived from the Company's net income generally exceeded its peers over the prior one-, three-, and five-year period.*

***Overall, we find the Dissident's plan for improvement to be lacking. While the Dissident states its intention to improve corporate governance practices and deliver improved financial***

\* *Permission to use quotations from the reports of Glass Lewis and ISS was neither sought nor obtained.*

results, *the Dissident fails to disclose substantive details describing how it plans to improve such results. [emphasis added]*

*In the absence of some credible suggestion (which is absent here) that the board is self-interested, ill informed, refusing to act, entrenched, or poor at its company oversight functions, we believe it is not in the best interests of shareholders to substitute their judgment regarding the timing of strategic transactions for that of the board. [emphasis added]*

*[T]he company appears to have completed its debt restructuring efforts and to be poised to take advantage of strategic acquisitions that may ultimately enhance shareholder value. In addition, we note that the Company has agreed to make certain corporate governance improvements since the announcement of the proxy contest. . . . **In our view, the installation of the Dissident nominees on the board may disrupt these efforts without necessarily providing any added benefit to the Company or its shareholders.***

*Accordingly, we recommend that shareholders vote the company (white) proxy card and vote FOR all nominees. [emphasis added]*

In addition, in recommending the election of one of Wynnefield's two nominees, Frederick Wasserman, but not the other, Nelson Obus, Institutional Shareholder Services Inc. (ISS), another leading independent proxy advisory firm, recognized that the Company's management has been able to manage a successful turnaround, noting that the Company's gross margin has increased from 22.6 to 25.1 percent and its operating margin from 7.3 to 10.9 percent from FY2003 through FY2007. ISS also stated that management should be given credit for the Company's financial restructuring and streamlining operations.

Under the guidance of current management and your Board, the Company has:

increased stockholders' equity by more than \$50 million

reduced its debt from \$48 million in July 2001 to \$5.8 million as of April 1, 2007

extinguished lender warrants without extraordinary cost to the Company

achieved six consecutive years of profitability

Management and your Board deserve credit for these successes, and we urge you to support the Company's nominees for re-election.

#### **THE BOARD IS COMMITTED TO CROWN CRAFTS AND TO YOU**

Your Board is committed to the Company's stockholders, to increasing stockholder value and to principles of best corporate governance. In response to the Wynnefield Group's recent proposal to settle its proxy contest, the Board offered:

to add an eighth member to the Board who is not affiliated with either the Wynnefield Group or the Company

to form a nominating and governance committee, electing the new director to that committee

to have its Compensation Committee undertake a comprehensive review of the Company's non-employee director fee structure, in conjunction with the Company's independent compensation consultant

The Board's offer was rejected by the Wynnefield Group, which has chosen to continue this proxy contest.

Do not be persuaded by the rhetoric of the Wynnefield Group — your Board is listening to the Company's stockholders, despite what Wynnefield may claim. Your Board's view that the Wynnefield Group's nominees are not the best nominees for the Board is a view shaped by our past experiences with the Wynnefield Group and its nominees. From that experience, your Board has unanimously determined that neither of Wynnefield's nominees is right to serve as a director of Crown Crafts.

**RE-ELECT YOUR BOARD  
VOTE THE WHITE PROXY CARD TODAY**

We urge all stockholders for vote for the election of all nominees proposed by the Company's board. **Your Board is unanimous in its opposition to the Wynnefield Group's nominees and requests that you discard any gold proxy card sent to you by the Wynnefield Group.**

To vote your shares, please sign, date and return the enclosed **WHITE** proxy card by mailing it in the enclosed pre-addressed, stamped envelope. You can also vote by internet or telephone by following the instructions on the **WHITE** proxy card. If you have any questions or need any assistance voting your shares, do not hesitate to contact Georgeson Inc., who is assisting us in this matter, toll free at 1-888-605-7561.

We appreciate your continued support.

On behalf of your Board of Directors,

E. Randall Chestnut

Chairman, President and Chief Executive Officer

**YOUR VOTE IS IMPORTANT**

1. To vote **FOR** your Company's nominees, you **MUST** execute a **WHITE** proxy card.
  2. The Board of Directors urges you to **DISCARD** any gold proxy cards that you may have received from the Wynnefield Group. A **WITHHOLD AUTHORITY** vote on the Wynnefield Group's gold proxy card is **NOT** a vote for the Company's nominees.
  3. If you have voted on a gold proxy card but wish to support your Company's nominees, please sign, date and mail the enclosed **WHITE** proxy card in the postage-paid envelope provided as soon as possible. You can also vote by internet or telephone by following the instructions on the **WHITE** proxy card.
  4. Remember **ONLY YOUR LATEST DATED PROXY WILL DETERMINE HOW YOUR SHARES ARE TO BE VOTED AT THE MEETING.**
  5. If any of your shares are held in the name of a bank, broker or other nominee, please contact the party responsible for your account and direct them to vote your shares **FOR** your Company's nominees on the **WHITE** proxy card.
- If you have any questions or need assistance in voting your shares, please contact our proxy solicitor.

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Banks and Brokers (212) 440-9800  
Stockholders Call Toll Free (888) 605-7561