

LIBERTY CORP  
Form 10-Q  
November 07, 2002

**FORM 10-Q**  
**SECURITIES AND EXCHANGE COMMISSION**  
**Washington, DC 20549**

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the quarterly period ended September 30, 2002

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 1-5846

THE LIBERTY CORPORATION  
(Exact name of registrant as specified in its charter)

|                                                                   |                                      |
|-------------------------------------------------------------------|--------------------------------------|
| South Carolina                                                    | 57-0507055                           |
| (State or other jurisdiction of<br>incorporation or organization) | (IRS Employer<br>identification No.) |

135 South Main Street, Greenville, SC 29601  
(Address of principal executive offices)

Registrant's telephone number, including area code: 864/241-5400

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate the number of shares outstanding of each of the Registrant's classes of common stock as of the latest practicable date.

| <u>Title of each class</u> | <u>Number of shares Outstanding<br/>as of September 30, 2002</u> |
|----------------------------|------------------------------------------------------------------|
| Common Stock               | 19,638,717                                                       |

## PART I, ITEM 1

THE LIBERTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED AND CONDENSED BALANCE SHEETS

(In 000's)

|                                                                                                                              | September 30,<br>2002 | December 31,<br>2001 |
|------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------------------|
|                                                                                                                              | <u>(Unaudited)</u>    |                      |
| <b>ASSETS</b>                                                                                                                |                       |                      |
| Current assets:                                                                                                              |                       |                      |
| Cash and cash equivalents                                                                                                    | \$ 60,978             | \$ 35,489            |
| Receivables (net of allowance for doubtful accounts)                                                                         | 35,174                | 40,035               |
| Program rights                                                                                                               | 5,962                 | 4,678                |
| Prepaid and other current assets                                                                                             | 3,159                 | 4,638                |
| Income taxes receivable                                                                                                      | 3,024                 | 6,719                |
| Deferred income taxes                                                                                                        | 8,814                 | 20,272               |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
| Total current assets                                                                                                         | 117,111               | 111,831              |
| Property, plant, and equipment                                                                                               |                       |                      |
| Land                                                                                                                         | 5,639                 | 5,639                |
| Buildings and improvements                                                                                                   | 46,985                | 37,819               |
| Furniture and equipment                                                                                                      | 159,068               | 153,092              |
| Less: Accumulated depreciation                                                                                               | (120,668)             | (108,241)            |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
|                                                                                                                              | 91,024                | 88,309               |
| Intangible assets subject to amortization (net of \$688 and \$6,018 accumulated amortization in 2002 and 2001, respectively) | 417                   | 903                  |
| FCC licenses and network affiliations                                                                                        | 304,285               | 380,718              |
| Goodwill                                                                                                                     | 101,387               | 101,387              |
| Investments and other assets                                                                                                 | 50,420                | 54,190               |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
| Total assets                                                                                                                 | \$ 664,644            | \$ 737,338           |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
| <b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>                                                                                  |                       |                      |
| Current liabilities:                                                                                                         |                       |                      |
| Accounts payable and accrued expenses                                                                                        | \$ 20,052             | \$ 16,919            |
| Program contract obligations                                                                                                 | 6,041                 | 4,949                |
| Accrued income taxes                                                                                                         | 7,300                 | 663                  |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
| Total current liabilities                                                                                                    | 33,393                | 22,531               |
| Deferred income taxes                                                                                                        | 84,780                | 123,556              |
| Other liabilities                                                                                                            | 8,399                 | 9,580                |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
| Total liabilities                                                                                                            | 126,572               | 155,667              |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |
| Shareholders' equity: Common stock                                                                                           | 101,549               | 104,865              |
| Unearned stock compensation                                                                                                  | (4,082)               | (3,687)              |
| Retained earnings                                                                                                            | 440,230               | 480,556              |
| Unrealized investment gains (losses)                                                                                         | 375                   | (63)                 |
|                                                                                                                              | <u>          </u>     | <u>          </u>    |

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|                                            |                   |            |
|--------------------------------------------|-------------------|------------|
| Total shareholders' equity                 | <b>538,072</b>    | 581,671    |
| Total liabilities and shareholders' equity | <b>\$ 664,644</b> | \$ 737,338 |

See Notes to Consolidated and Condensed Financial Statements.

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THE LIBERTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED AND CONDENSED STATEMENTS OF OPERATIONS

|                                                                                                                       | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |           |
|-----------------------------------------------------------------------------------------------------------------------|-------------------------------------|------------|------------------------------------|-----------|
| (In 000's, except per share data)                                                                                     | 2002                                | 2001       | 2002                               | 2001      |
|                                                                                                                       | (Unaudited)                         |            |                                    |           |
| REVENUES                                                                                                              |                                     |            |                                    |           |
| Station revenues (net of commissions)                                                                                 | \$46,173                            | \$36,925   | \$133,269                          | \$120,656 |
| Cable advertising and other revenues                                                                                  | 3,993                               | 3,232      | 11,528                             | 9,581     |
|                                                                                                                       |                                     |            |                                    |           |
| Net revenues                                                                                                          | 50,166                              | 40,157     | 144,797                            | 130,237   |
| EXPENSES                                                                                                              |                                     |            |                                    |           |
| Operating expenses                                                                                                    | 28,725                              | 25,640     | 84,479                             | 77,529    |
| Amortization of program rights                                                                                        | 1,826                               | 2,021      | 5,542                              | 5,957     |
| Depreciation and amortization of intangibles                                                                          | 4,433                               | 8,397      | 13,343                             | 23,717    |
| Corporate, general, and administrative expenses                                                                       | 3,586                               | 3,734      | 9,186                              | 9,885     |
|                                                                                                                       |                                     |            |                                    |           |
| Total operating expenses                                                                                              | 38,570                              | 39,792     | 112,550                            | 117,088   |
|                                                                                                                       |                                     |            |                                    |           |
| Operating income                                                                                                      | 11,596                              | 365        | 32,247                             | 13,149    |
|                                                                                                                       |                                     |            |                                    |           |
| Net investment income (loss)                                                                                          | (87)                                | (1,915)    | 113                                | 3,967     |
|                                                                                                                       |                                     |            |                                    |           |
| Income (Loss) before income taxes and the cumulative effect of a change in accounting principle                       | 11,509                              | (1,550)    | 32,360                             | 17,116    |
|                                                                                                                       |                                     |            |                                    |           |
| Provision for (benefit from) income taxes                                                                             | 4,332                               | (589)      | 12,255                             | 6,504     |
|                                                                                                                       |                                     |            |                                    |           |
| Income (Loss) before the cumulative effect of a change in accounting principle                                        | 7,177                               | (961)      | 20,105                             | 10,612    |
|                                                                                                                       |                                     |            |                                    |           |
| Cumulative effect of a change in accounting principle (net of income taxes of \$29,045)                               |                                     |            | (47,388)                           |           |
|                                                                                                                       |                                     |            |                                    |           |
| NET INCOME (LOSS)                                                                                                     | \$ 7,177                            | \$ (961)   | \$ (27,283)                        | \$ 10,612 |
|                                                                                                                       |                                     |            |                                    |           |
| EARNINGS (LOSS) PER SHARE:                                                                                            |                                     |            |                                    |           |
| Basic earnings (loss) per common share from income before the cumulative effect of a change in accounting principle   | \$ 0.37                             | \$ ( 0.05) | \$ 1.02                            | \$ 0.54   |
| Cumulative effect of a change in accounting principle                                                                 |                                     |            | (2.41)                             |           |
|                                                                                                                       |                                     |            |                                    |           |
| Basic earnings (loss) per common share                                                                                | \$ 0.37                             | \$ ( 0.05) | \$ (1.39)                          | \$ 0.54   |
|                                                                                                                       |                                     |            |                                    |           |
|                                                                                                                       |                                     |            |                                    |           |
| Diluted earnings (loss) per common share from income before the cumulative effect of a change in accounting principle | \$ 0.36                             | \$ ( 0.05) | \$ 1.02                            | \$ 0.54   |
| Cumulative effect of a change in accounting principle                                                                 |                                     |            | (2.40)                             |           |
|                                                                                                                       |                                     |            |                                    |           |
| Diluted earnings (loss) per common share                                                                              | \$ 0.36                             | \$ ( 0.05) | \$ (1.38)                          | \$ 0.54   |

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| Dividends per common share | \$ 0.22 | \$ 0.22 | \$ 0.66 | \$ 0.66 |
|----------------------------|---------|---------|---------|---------|

See Notes to Consolidated and Condensed Financial Statements.

THE LIBERTY CORPORATION AND SUBSIDIARIES  
CONSOLIDATED AND CONDENSED STATEMENTS OF CASH FLOWS

|                                                                                                    | Nine Months Ended September 30, |           |
|----------------------------------------------------------------------------------------------------|---------------------------------|-----------|
| (In 000's)                                                                                         | 2002                            | 2001      |
|                                                                                                    | (Unaudited)                     |           |
| OPERATING ACTIVITIES                                                                               |                                 |           |
| Net income (loss)                                                                                  | \$ (27,283)                     | \$ 10,612 |
| Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities: |                                 |           |
| Cumulative effect of a change in accounting principle                                              | 76,433                          |           |
| Loss (Gain) on sale of operating assets                                                            | 77                              | (29)      |
| Realized investment losses                                                                         | 3,327                           | 1,720     |
| Depreciation                                                                                       | 12,707                          | 13,078    |
| Amortization of intangibles                                                                        | 636                             | 10,639    |
| Amortization of program rights                                                                     | 5,542                           | 5,957     |
| Cash paid for program rights                                                                       | (5,734)                         | (5,951)   |
| Provision for deferred income taxes                                                                | (27,152)                        | 10,209    |
| Changes in operating assets and liabilities:                                                       |                                 |           |
| Receivables                                                                                        | 4,861                           | 6,290     |
| Other assets                                                                                       | 16,397                          | 41,688    |
| Accounts payable and accrued expenses                                                              | 3,133                           | (50,814)  |
| Accrued income taxes                                                                               | 6,637                           | (130,692) |
| Other liabilities                                                                                  | (1,181)                         | (487)     |
| All other operating activities                                                                     | 675                             | 408       |
| NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES                                                | 69,075                          | (87,372)  |
| INVESTMENT ACTIVITIES                                                                              |                                 |           |
| Purchase of property, plant, and equipment                                                         | (15,648)                        | (8,532)   |
| Proceeds from the sale of property, plant, and equipment                                           | 149                             |           |
| Investments acquired                                                                               | (10,585)                        | (4,000)   |
| Proceeds from sale of investments                                                                  | 201                             | 2,755     |
| Proceeds from sale of investment properties                                                        | 1,228                           | 877       |
| Other                                                                                              |                                 | 29        |
| NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES                                                | (24,655)                        | (8,871)   |
| FINANCING ACTIVITIES                                                                               |                                 |           |
| Dividends paid                                                                                     | (13,043)                        | (12,952)  |
| Stock issued for employee benefit and compensation programs                                        | 648                             | 7,679     |
| Repurchase of common stock                                                                         | (6,536)                         | (9,642)   |
| NET CASH PROVIDED BY(USED IN) FINANCING ACTIVITIES                                                 | (18,931)                        | (14,915)  |
| INCREASE (DECREASE) IN CASH                                                                        | 25,489                          | (111,158) |
| Cash at beginning of period                                                                        | 35,489                          | 149,003   |
| CASH AT END OF PERIOD                                                                              | \$ 60,978                       | \$ 37,845 |

See Notes to Consolidated and Condensed Financial Statements.





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## THE LIBERTY CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED AND CONDENSED FINANCIAL STATEMENTS September 30, 2002 (Unaudited)

### 1. BASIS OF PRESENTATION

The accompanying unaudited consolidated and condensed financial statements of The Liberty Corporation and Subsidiaries have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. The information included is not necessarily indicative of the annual results that may be expected for the year ended December 31, 2002, but it does reflect all adjustments (which are of a normal and recurring nature) considered, in the opinion of management, necessary for a fair presentation of the results for the interim periods presented. The December 31, 2001 financial information was derived from the Company's previously filed 2001 Form 10-K. For further information, refer to the consolidated financial statements and footnotes thereto included in The Liberty Corporation annual report on Form 10-K for the year ended December 31, 2001.

### 2. ADOPTION OF FASB STATEMENT NO. 142 GOODWILL AND OTHER INTANGIBLE ASSETS

During the second quarter of 2001, the Financial Accounting Standards Board (FASB) issued Statement No. 142 Goodwill and Other Intangible Assets. Statement No. 142 requires that goodwill and certain other identified intangibles no longer be amortized to earnings, but instead be reviewed for impairment. The amortization of goodwill and certain other identified intangibles ceased upon adoption of the Statement, which for the Company was January 1, 2002. The Company recorded \$3.9 million (\$2.4 million net of income taxes) and \$11.3 million (\$7.0 million net of income taxes) of amortization expense related to intangibles that are no longer required to be amortized for the three and nine month periods ending September 30, 2001, respectively. In connection with the adoption of Statement No. 142, the Company reduced the carrying value of its FCC licenses by \$76.4 million (\$47.4 million after-tax) as a cumulative effect of a change in accounting principle.

The following table reconciles net income for the three and nine month periods ended September 30, 2001 as reported to the adjusted September 30, 2001 net income, had Statement No. 142 been in effect as of January 1, 2001.

| (in 000's)                                                                            | Three Months<br>Ended September 30, |          | Nine Months<br>Ended September 30, |           |
|---------------------------------------------------------------------------------------|-------------------------------------|----------|------------------------------------|-----------|
|                                                                                       | 2002                                | 2001     | 2002                               | 2001      |
| Reported income (loss) before cumulative effect of a change in accounting principle   | \$7,177                             | \$ (961) | \$ 20,105                          | \$ 10,612 |
| Add back: Goodwill and indefinite lived intangible amortization (net of income taxes) |                                     | 2,398    |                                    | 6,979     |
| Adjusted income before cumulative effect of a change in accounting principle          | 7,177                               | 1,437    | 20,105                             | 17,591    |
| Cumulative effect of a change in accounting principle (net of income taxes)           |                                     |          | (47,388)                           |           |
| Adjusted net income (loss)                                                            | \$7,177                             | \$ 1,437 | \$ (27,283)                        | \$ 17,591 |

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The following tables reconcile basic and diluted earnings per share as reported at September 30, 2001 to the adjusted September 30, 2001 basic and diluted earnings per share, had Statement No. 142 been in effect as of January 1, 2001.

|                                                                                                           | Three Months Ended<br>September 30, |          | Nine months Ended<br>September 30, |        |
|-----------------------------------------------------------------------------------------------------------|-------------------------------------|----------|------------------------------------|--------|
|                                                                                                           | 2002                                | 2001     | 2002                               | 2001   |
| <b>Basic earnings per share:</b>                                                                          |                                     |          |                                    |        |
| Reported basic earnings (loss) before the cumulative effect of a change in accounting principle per share | \$ 0.37                             | \$(0.05) | \$ 1.02                            | \$0.54 |
| Add back: Goodwill and indefinite lived intangible amortization (net of income taxes)                     |                                     | 0.12     |                                    | 0.36   |
| Adjusted basic earnings before the cumulative effect of a change in accounting principle per share        | 0.37                                | 0.07     | 1.02                               | 0.90   |
| Cumulative effect of a change in accounting principle (net of income taxes)                               |                                     |          | (2.41)                             |        |
| Adjusted basic earnings (loss) per share                                                                  | \$ 0.37                             | \$ 0.07  | \$ (1.39)                          | \$0.90 |
| <b>Diluted earnings per share:</b>                                                                        |                                     |          |                                    |        |
| Reported diluted earnings before the cumulative effect of a change in accounting principle per share      | \$ 0.36                             | \$(0.05) | \$ 1.02                            | \$0.54 |
| Add back : Goodwill and indefinite lived intangible amortization (net of income taxes)                    |                                     | 0.12     |                                    | 0.36   |
| Adjusted diluted earnings before the cumulative effect of a change in accounting principle per share      | 0.36                                | 0.07     | 1.02                               | 0.90   |
| Cumulative effect of a change in accounting principle (net of income taxes)                               |                                     |          | (2.40)                             |        |
| Adjusted diluted earnings (loss) per share                                                                | \$ 0.36                             | \$ 0.07  | \$ (1.38)                          | \$0.90 |

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At September 30, 2002 and December 31, 2001, the Company's intangible assets not subject to amortization were comprised of FCC licenses and network affiliations. At September 30, 2002 and December 31, 2001, the Company's intangible assets subject to amortization were comprised of leases acquired through station purchases for space on certain of its towers, non-compete agreements, and loan costs associated with the Company's unused line of credit. Estimated amortization expense resulting from intangible assets subject to amortization for the five year period ending 2006 is expected to be as follows:

| <i>(in 000's)</i> | <b>Estimated Amortization</b> |
|-------------------|-------------------------------|
| 2002              | \$ 700                        |
| 2003              | 205                           |
| 2004              | 125                           |
| 2005              | 125                           |
| 2006              | 125                           |

### 3. COMPREHENSIVE INCOME

The components of comprehensive income, net of related income taxes, for the three and nine month periods ended September 30, 2002 and 2001, respectively, are as follows:

| <i>(In 000's)</i>                       | <b>Three Months Ended<br/>September 30,</b> |            | <b>Nine Months Ended<br/>September 30,</b> |             |
|-----------------------------------------|---------------------------------------------|------------|--------------------------------------------|-------------|
|                                         | <b>2002</b>                                 | 2001       | <b>2002</b>                                | <b>2001</b> |
| Net income (loss)                       | <b>\$7,177</b>                              | \$ (961)   | <b>\$ (27,283)</b>                         | \$ 10,612   |
| Unrealized gains (losses) on securities | <b>19</b>                                   | (58)       | <b>438</b>                                 | (800)       |
| Comprehensive income (loss)             | <b>\$7,196</b>                              | \$ (1,019) | <b>\$ (26,845)</b>                         | \$ 9,812    |

## 4. SEGMENT REPORTING

The Company operates primarily in the television broadcasting and cable advertising businesses. The Company currently owns and operates fifteen television stations, primarily in the Southeast and Midwest. Each of the stations is affiliated with a major network, with eight NBC affiliates, five ABC affiliates, and two CBS affiliates. The Company evaluates segment performance based on income before income taxes, excluding unusual, or non-operating items.

The following table summarizes financial information by segment for the three and nine month periods ended September 30, 2002 and 2001:

| (In 000's)                                                                                                           | Three Months Ended<br>September 30, |                   | Nine Months Ended<br>September 30, |                  |
|----------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------|------------------------------------|------------------|
|                                                                                                                      | 2002                                | 2001              | 2002                               | 2001             |
| <b>Revenues (net)</b>                                                                                                |                                     |                   |                                    |                  |
| Broadcasting                                                                                                         | \$46,173                            | \$36,925          | \$133,269                          | \$120,656        |
| Cable advertising                                                                                                    | 3,864                               | 3,025             | 11,228                             | 8,726            |
| Other                                                                                                                | 129                                 | 207               | 300                                | 855              |
| <b>Total revenues</b>                                                                                                | <b>\$50,166</b>                     | <b>\$40,157</b>   | <b>\$144,797</b>                   | <b>\$130,237</b> |
| <b>Income (Loss) before income<br/>taxes and cumulative effect of<br/>a change in accounting<br/>principle</b>       |                                     |                   |                                    |                  |
| Broadcasting                                                                                                         | \$14,826                            | \$4,404           | \$41,074                           | \$23,751         |
| Cable advertising                                                                                                    | 542                                 | 205               | 1,321                              | 261              |
| Corporate and other                                                                                                  | (3,859)                             | (6,159)           | (10,035)                           | (6,896)          |
| <b>Total income (loss) before<br/>income taxes and cumulative<br/>effect of a change in<br/>accounting principle</b> | <b>\$11,509</b>                     | <b>\$ (1,550)</b> | <b>\$32,360</b>                    | <b>\$17,116</b>  |

There were no material changes in assets by segment from those disclosed in the Company's 2001 annual report other than the impact of the adoption of FASB Statement No. 142 "Goodwill and Other Intangible Assets" as described in Note 2 to the Consolidated and Condensed Financial Statements. The goodwill that appears on the face of the balance sheet arose through the acquisition of certain television stations, and therefore has been assigned in its entirety to the Broadcasting segment.

## 5. EARNINGS PER SHARE

The calculation of basic and diluted earnings per common share from continuing operations is as follows:

| (In 000's except per share data)                                                                                                         | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------|------------------------------------|-----------|
|                                                                                                                                          | 2002                                | 2001      | 2002                               | 2001      |
| <b><u>Numerator Earnings:</u></b>                                                                                                        |                                     |           |                                    |           |
| Income (Loss) before the cumulative effect of change in accounting principle                                                             | \$ 7,177                            | \$ (961)  | \$ 20,105                          | \$ 10,612 |
| Effect of dilutive securities                                                                                                            | —                                   | —         | —                                  | —         |
| Numerator for basic and diluted earnings (loss) per common share                                                                         | \$ 7,177                            | \$ (961)  | \$ 20,105                          | \$ 10,612 |
| <b><u>Denominator Average Shares Outstanding:</u></b>                                                                                    |                                     |           |                                    |           |
| Denominator for basic earnings before the cumulative effect of a change in accounting principle per common share weighted average shares | 19,632                              | 19,526    | 19,664                             | 19,568    |
| Effect of dilutive securities:                                                                                                           |                                     |           |                                    |           |
| Stock options                                                                                                                            | 38                                  | —         | 90                                 | 90        |
| Denominator for diluted earnings before the cumulative effect of a change in accounting principle per common share                       | 19,670                              | 19,526    | 19,754                             | 19,658    |
| Basic earnings (loss) before the cumulative effect of a change in accounting principle per common share                                  | \$ 0.37                             | \$ (0.05) | \$ 1.02                            | \$ 0.54   |
| Diluted earnings (loss) before the cumulative effect of a change in accounting principle per common share                                | \$ 0.36                             | \$ (0.05) | \$ 1.02                            | \$ 0.54   |

## 6. CREDIT FACILITY

On March 21, 2001, the Company entered into a \$100 million unsecured 364-day revolving credit facility with a bank. On May 20, 2002, the Company renewed the facility for an additional year on substantially similar terms. No amounts have been drawn on this facility since inception.

## 7. RECLASSIFICATIONS

Certain reclassifications have been made in the previously reported financial statements to make the prior year amounts comparable to those of the current year.

PART I, ITEM 2  
MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
RESULTS OF OPERATIONS AND FINANCIAL CONDITION  
(Unaudited)

The Liberty Corporation is a holding company with operations primarily in the television broadcasting industry. The Company's television broadcasting subsidiary, Cosmos Broadcasting, consists of fifteen network-affiliated stations located in the Southeast and Midwest, a cable advertising company, a video production company, and a professional broadcast equipment dealership. Eight of the Company's television stations are affiliated with NBC, five with ABC, and two with CBS.

**SEASONALITY OF TELEVISION REVENUES**

The Company's revenues are usually subject to seasonal fluctuations. The advertising revenues of the stations are generally highest in the second and fourth quarters of each year, due in part to increases in consumer advertising in the spring and retail advertising in the period leading up to and including the holiday season. Additionally, advertising revenues in even-numbered years tend to be higher as they benefit from advertising placed by candidates for political offices and demand for advertising time in Olympic broadcasts.

**RESULTS OF OPERATIONS**

**Three Months Ended September 30, 2002 Compared to Three Months Ended September 30, 2001**

Total net revenue increased \$10.0 million, on a year-over-year basis. Station net revenue increased \$9.2 million for the same period. Station net revenue was up due mainly to the presence of political spending during 2002 that was absent during 2001 and increases in both local and national revenue. Political revenue for the third quarter of 2002 was \$6.5 million as compared to \$0.4 million in the third quarter of 2001. Local revenue was up eight percent and national revenue was up 18 percent on a year-over-year basis. Local revenue increased primarily due to increases in the automotive, retail, and fast-food advertising categories. National revenue increased mainly due to increases in the automotive category. Cable and other revenue increased due to political revenue in 2002 that was not present in 2001, and generally stronger advertising environments in several of its markets.

Operating expenses, which include amortization of program rights, were \$30.6 million for the third quarter of 2002, an increase of \$2.9 million over the \$27.7 million reported for the third quarter of 2001. The increase in operating expenses is mainly attributable to higher levels of sales commissions due to the increased revenue base, accruals for performance based bonuses in 2002 that were not earned during 2001, the addition of nightly and weekend news casts at one of the Company's stations, and annual salary increases across the Company.

Depreciation and amortization was \$4.4 million for the third quarter of 2002, a decrease of \$4.0 million over the \$8.4 million reported for the third quarter of 2001. During the first quarter of 2002, the Company adopted FASB Statement No. 142 Goodwill and Other Intangible Assets. Statement No. 142 requires that goodwill and certain other identified intangibles no longer be amortized to earnings, but instead be reviewed for impairment. Had Statement No. 142 been effective as of the beginning of the first quarter of 2001, reported depreciation and amortization expense would have been approximately \$4.5 million. (See Note 2 of the accompanying Notes to Consolidated and Condensed Financial Statements for further details).

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### Management's Discussion and Analysis

Net investment income for the third quarter of 2002 was a loss of \$0.1 million as compared to a loss of \$1.9 million for the third quarter of 2001. During the third quarter of 2002, interest income from cash balances of approximately \$0.4 million was offset by losses recorded in the Company's venture capital, real estate and marketable equity portfolios. The most significant component of net investment income during the third quarter of 2001 was the recognition of \$3.2 million of impairments. During that quarter, the Company determined that some of its venture capital investments had carrying values in excess of their fair values and that some of those excesses were other than temporary.

#### **Nine Months Ended September 30, 2002 Compared to Nine Months Ended September 30, 2001**

Total net revenue increased \$14.6 million, on a year-over-year basis. Station net revenue increased \$12.6 million for the same period. Net revenue was up due mainly to the presence of political spending during 2002 that was absent during 2001 and increases in local and national revenue. Political revenue for the first nine months of 2002 was \$12.1 million as compared to \$1.2 million in the first nine months of 2001. Local and national revenue were both up five percent on a year-over-year basis. Local revenue increased primarily due to increases in the automotive and fast-food advertising categories, while national revenue increased primarily due to increases in the automotive category. Network compensation was down on a year-over-year basis as a majority of the Company's stations began operating under new network contracts during the second half of 2001. Cable and other revenue increased due to political revenue in 2002 that was not present in 2001, generally stronger advertising environments in several of its markets, and start up operations at certain locations in the previous year being fully operational during 2002.

Operating expenses, which include amortization of program rights, were \$90.0 million for the first nine months of 2002, an increase of \$6.5 million over the \$83.5 million reported for the first nine months of 2001. The increase in operating expenses is mainly attributable to higher levels of sales commissions due to the increased revenue base, accruals for performance based bonuses in 2002 that were not earned during 2001, increased personnel costs related to the addition of personnel in the Company's cable advertising business, the addition of nightly and weekend news casts at one of the Company's stations, and annual salary increases across the Company.

Depreciation and amortization was \$13.3 million for the first nine months of 2002, a decrease of \$10.4 million from the \$23.7 million reported for the first nine months of 2001. During the first quarter of 2002, the Company adopted FASB Statement No. 142 Goodwill and Other Intangible Assets. Statement No. 142 requires that goodwill and certain other identified intangibles no longer be amortized to earnings, but instead be reviewed for impairment. Had Statement No. 142 been effective as of the beginning of the first quarter of 2001, reported depreciation and amortization expense would have been approximately \$12.4 million. (See Note 2 of the accompanying Notes to Consolidated and Condensed Financial Statements for further details).

Net investment income for the first nine months of 2002 was \$0.1 million, as approximately \$3.6 million of interest income, venture capital distributions, and gains on the sale of real estate were offset by \$3.5 million of impairment charges taken in the Company's venture capital and private equity portfolios. The net investment income of \$4.0 million reported for the first nine months of 2001 was related to the interest earned on \$135 million of residual insurance operations sales proceeds and gains from the Company's marketable equity and real estate portfolios, offset by \$3.2 million of impairments recorded in the Company's venture capital portfolio. The residual insurance operations sales proceeds were remitted at the

## Management's Discussion and Analysis

end of the first quarter of 2001 to the federal government to pay income taxes related to the November 2000 sale of the company's insurance operations.

**Broadcast Cash Flow Information**

The Company has included operating cash flow and broadcast cash flow data because management believes that such data are commonly used as measures of performance among companies in the broadcast industry. The Company also believes that these measures are frequently used by investors, analysts, valuation firms, and lenders as some of the important determinants of underlying asset value. Operating cash flow and broadcast cash flow should not be considered in isolation, or as alternatives to operating income (as determined in accordance with generally accepted accounting principles) as an indicator of the entity's operating performance, or to cash flow from operating activities (as determined in accordance with generally accepted accounting principles) as a measure of liquidity. These measures are believed to be, but may not be, comparable to similarly titled measures used by other companies.

| (In 000's)                                          | Three Months Ended<br>September 30, |                 | Nine Months Ended<br>September 30, |                 |
|-----------------------------------------------------|-------------------------------------|-----------------|------------------------------------|-----------------|
|                                                     | 2002                                | 2001            | 2002                               | 2001            |
| Operating income                                    | \$11,596                            | \$ 365          | \$32,247                           | \$13,149        |
| Add:                                                |                                     |                 |                                    |                 |
| Depreciation and amortization                       | 4,433                               | 8,397           | 13,343                             | 23,717          |
| Adjustment for network compensation due vs. accrued | 1,233                               | 248             | 3,699                              | 248             |
| Non-cash compensation                               | 639                                 | 224             | 1,854                              | 533             |
| <b>Operating cash flow</b>                          | <b>17,901</b>                       | <b>9,234</b>    | <b>51,143</b>                      | <b>37,647</b>   |
| Corporate cash expenses                             | 3,288                               | 3,476           | 8,394                              | 9,270           |
| <b>Broadcast cash flow</b>                          | <b>\$21,189</b>                     | <b>\$12,710</b> | <b>\$59,537</b>                    | <b>\$46,917</b> |

Broadcast cash flow was \$21.2 million for the third quarter of 2002, compared with \$12.7 million for the prior-year third quarter. Broadcast cash flow was \$59.5 million and \$46.9 million for the nine months ended September 30, 2002 and 2001, respectively. The increase in broadcast cash flow for both the quarter and year-to-date periods is attributable to political spending in 2002, increases in local and national revenue, and to the policy the Company adopted in late 2001 to make up to 50% of the discretionary contribution to the Company's retirement and savings plan in 2002 in stock as opposed to cash.

**Capital, Financing and Liquidity**

At September 30, 2002, the Company had cash of \$61.0 million and an unused line of credit of \$100 million. The Company anticipates that its primary sources of cash, those being current cash balances, operating cash flow, and the available line of credit will be sufficient to finance the operating requirements of its stations and their anticipated capital expenditures, for both the next 12 months and the foreseeable future thereafter.



Management's Discussion and Analysis

**Cash Flows**

The Company's net cash flow provided by operating activities was \$69.1 million for the first nine months of 2002 compared to cash used in operating activities of \$87.4 million for the same period of 2001. The change in cash provided by operating activities is attributable primarily to the \$135 million of taxes related to the sale of the Company's insurance operations that were remitted to taxing authorities during the first quarter of 2001 and to the factors affecting revenue mentioned previously. Excluding the tax payments, cash provided by operations during the first nine months of 2001 was \$47.6 million. The Company's net cash used in investing activities was \$24.7 million for the nine month period ended September 30, 2002, as compared to \$8.9 million for the same period of 2001. The increase in net cash used in investing activities is attributable to higher levels of fixed asset purchases related to digital television broadcasting, and increased investing activity in 2002 as the Company deployed a portion of its cash to acquire investments in private debt and equity securities. Net cash used in financing activities for the nine months ended September 30, 2002 was \$18.9 million compared to \$14.9 million for the first nine months of 2001. The increase in net cash used in financing activities is due mainly to lower levels of employee stock option exercises.

**Forward Looking Information**

The Private Securities Litigation Reform Act of 1995 provides a "safe harbor" for forward-looking statements. Certain information contained herein or in any other written or oral statements made by, or on behalf of the Company, is or may be viewed as forward-looking. The words "expect," "believe," "anticipate" or similar expressions identify forward-looking statements. Although the Company has used appropriate care in developing any such forward-looking information, forward-looking information involves risks and uncertainties that could significantly impact actual results. These risks and uncertainties include, but are not limited to, the following: changes in national and local markets for television advertising; changes in general economic conditions, including the performance of financial markets and interest rates; competitive, regulatory, or tax changes that affect the cost of or demand for the Company's products; and adverse litigation results. The Company undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future developments, or otherwise.

PART I, ITEM 4  
CONTROLS AND PROCEDURES

Within the 90 days prior to the date of this report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-14. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective in timely alerting them to material information relating to the Company required to be included in the Company's periodic SEC filings. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to this evaluation.

**PART II, ITEM 6.**  
**EXHIBITS AND REPORTS ON FORM 8-K**

- a. A list of the exhibits filed with this report is included in the Index to Exhibits filed herewith.
- b.
1. The Company filed a current report on Form 8-K dated August 6, 2002 with respect to the press release announcing its second quarter 2002 operating results.
  2. The Company filed a current report on Form 8-K dated August 6, 2002 with respect to the Company declaring a regular quarterly dividend of 22 cents per share on its common stock, payable on October 2, 2002 to shareholders of record on September 13, 2002.
  3. The Company filed a current report on Form 8-K dated August 13, 2002 with respect to the Regulation FD disclosure of the certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.

**INDEX TO EXHIBITS**

|            |                                                                                                                              |
|------------|------------------------------------------------------------------------------------------------------------------------------|
| EXHIBIT 11 | Consolidated Earnings Per Share Computation (included in Note 5 of Notes to Consolidated and Condensed Financial Statements) |
|------------|------------------------------------------------------------------------------------------------------------------------------|

**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE LIBERTY CORPORATION

Date: November 7, 2002

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(Registrant)

/s/ Howard L. Schrott

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Howard L. Schrott  
Chief Financial Officer

/s/ Martha G. Williams

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Martha G. Williams  
Vice President, General Counsel and Secretary

**CERTIFICATIONS**

I, Hayne Hipp, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Liberty Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 7, 2002

/s/ Hayne W. Hipp

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Hayne W. Hipp  
Chairman and Chief Executive Officer

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I, Howard Schrott, certify that:

1. I have reviewed this quarterly report on Form 10-Q of The Liberty Corporation;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report;
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report;
4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-14 and 15d-14) for the registrant and we have:
  - a) designed such disclosure controls and procedures to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this quarterly report is being prepared;
  - b) evaluated the effectiveness of the registrant's disclosure controls and procedures as of a date within 90 days prior to the filing date of this quarterly report (the "Evaluation Date"); and
  - c) presented in this quarterly report our conclusions about the effectiveness of the disclosure controls and procedures based on our evaluation as of the Evaluation Date;
5. The registrant's other certifying officers and I have disclosed, based on our most recent evaluation, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent function):
  - a) all significant deficiencies in the design or operation of internal controls which could adversely affect the registrant's ability to record, process, summarize and report financial data and have identified for the registrant's auditors any material weaknesses in internal controls; and
  - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal controls; and
6. The registrant's other certifying officers and I have indicated in this quarterly report whether or not there were significant changes in internal controls or in other factors that could significantly affect internal controls subsequent to the date of our most recent evaluation, including any corrective actions with regard to significant deficiencies and material weaknesses.

Date: November 7, 2002

/s/ Howard L. Schrott

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Howard L. Schrott  
Chief Financial Officer