

BLACK & DECKER CORP
Form 425
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Subject Company: The Black & Decker Corporation
Commission File No.: 1-01553

Integration Update 9:
Our Culture
next

Cultural Assessment

We recently
conducted a
survey of the
executive
population of
both companies,
and we learned
three key things.

1

2

3

We have...

A strong, similar
cultural foundation

A shared, common
cultural ideal

A few misperceptions
we need to address

next

1. Our Strong Foundation

Many of the strongest cultural characteristics are shared;
others are complementary and can be leveraged

Strongest characteristics of current cultures

- Pride in our heritage
 - Hard working, with
“can-do” attitude
 - Clear set of values
lived each day
 - Value new and better
methods and ideas
 - Personal
accountability
 - Shared
 - Stanley
 - Results, not efforts
 - Bias toward action
 - Clearly articulated
vision for future
 - Ambitious goals
 - High capacity for
change
 - Strong operations &
finance base
 - Black & Decker
 - Collaborative, team
spirit; mutual trust
 - Do the right thing, not
the easy thing
 - Give 100%, all of the
time
 - Decentralized decision
making
 - Customer focused
next
-

Stanley
Black & Decker
Our most closely aligned
cultural attributes

We debate
issues openly
and work as a
team to develop
solutions

3.4

3.4

0.01

Difference
Our organization
takes pride in its
heritage

3.7

3.7

Information is
shared
frequently and
freely

3.2

3.1

0.02

0.01

Promotions are
driven by talent
and performance
rather than
tenure or
relationships

3.2

3.2

Our company
has a clear and
unique identity
which inspires
our employees

3.3

3.3

People in our
company do
the right thing,
not the easy
thing

3.4

3.5

There is a strong
sense of team

spirit among our

people

3.3

3.4

0.03

0.03

0.05

0.05

next

2. Our Shared Ideals

Both organizations want to preserve current cultural strengths and further enhance others

- Heritage of the brands
- Clearly articulated vision for the future
- Work ethic and ‘can do’ attitude
- An empowered, entrepreneurial spirit
- Collaborative, not competitive working environment

Enhance

- Stronger focus on personal accountability, with consequences for missing goals
- More receptivity to good ideas, no matter who suggests them
 - Additional clarity on values
 - Improved focus on the customer
- Increased emphasis on celebrating success

Stanley Black & Decker cultural ideals

Preserve

next

Stanley today
Black & Decker today
Top 5 desired cultural
attributes
Desired culture for Combined Company

We have a 'can do'
attitude

3.9

3.6

3.6

I am encouraged to
come up with new
and better ways of
doing things

3.9

3.7

3.6

3.9

3.6

3.4

Our company has a
clear set of values
which we live by
every day

Individuals take
personal accountability
for delivering on
commitments and
resolving issues

3.9

3.5

3.4

Good ideas are
adopted here, no
matter who suggested
them or where they
came from

3.9

3.4

3.3

next

3. Misperceptions

- Resource rich as opposed to lean and efficient

Stanley views

Black & Decker as...

- More competitive in nature than BDK views itself

- Structured and formal in leadership communication as opposed to slightly informal

- More operations focused than customer focused

- Structured and process-driven as opposed to somewhat more flexible

- Not quite as lean as SWK views itself

Black & Decker views Stanley as...

It is common for partners to perceive their cultures as different
next

Misperceptions are Natural, but...
There is Overwhelming Agreement
next
We have two
great companies.

Moving Forward

- Stanley and Black & Decker share far more similarities than differences
 - Integration effectiveness will depend in part on how well the perceived and actual cultural differences are managed
 - Be aware and open regarding cultural differences within your team
 - Maintain an honest, frequent dialogue within your team and encourage sub-team members to do the same next
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Thank You!
Please direct any questions to
the Stanley Black & Decker
Integration Website
next

CAUTIONARY STATEMENTS

Under the Private Securities Litigation Reform Act of 1995

Statements in this document that are not historical, including but not limited to those regarding the consummation of the proposed transaction between Stanley and Black & Decker and the realization of synergies in connection therewith, are “forward looking statements” and, as such, are subject to risk and uncertainty.

Stanley’s and Black & Decker’s ability to deliver the results as described above is based on current expectations and involves inherent risks and uncertainties, including factors listed below and other factors that could delay, divert, or change any of them, and could cause actual outcomes and results to differ materially from current expectations. In addition to the risks, uncertainties and other factors discussed in this document, the risks, uncertainties and other factors that could cause or contribute to actual results differing materially from those expressed or implied in the forward looking statements include, without limitation, those set forth in the “Risk Factors” section, the “Legal Proceedings” section, the “Management’s Discussion and Analysis of Financial Condition and Results of Operations” section and other sections of Stanley’s and Black & Decker’s Annual Reports on Form 10-K and any material changes thereto set forth in any subsequent Quarterly Reports on Form 10-Q, those contained in Stanley’s and Black & Decker’s other filings with the Securities and Exchange Commission, and those set forth below.

These factors include but are not limited to the risk that regulatory and stockholder approvals of the transaction are not obtained on the proposed terms and schedule; the future business operations of Stanley or Black & Decker will not be successful; the risk that the proposed transaction between Stanley and Black & Decker will not be consummated; the risk that Stanley and Black & Decker will not realize any or all of the anticipated benefits from the transaction; the risk that cost synergy, customer retention and revenue expansion goals for the transaction will not be met and that disruptions from the transaction will harm relationships with customers, employees and suppliers; the risk that unexpected costs will be incurred; the outcome of litigation (including with respect to the transaction) and regulatory proceedings to which Stanley or Black & Decker may be a party; pricing pressure and other changes within competitive markets; the continued consolidation of customers particularly in consumer channels; inventory management pressures on Stanley’s and Black & Decker’s customers; the impact the tightened credit markets may have on Stanley or Black & Decker or customers or suppliers; the extent to which Stanley or Black & Decker has to write off accounts receivable or assets or experiences supply chain disruptions in connection with bankruptcy filings by customers or suppliers; increasing competition; changes in laws, regulations and policies that affect Stanley or Black & Decker, including but not limited to trade, monetary, tax and fiscal policies and laws; the timing and extent of any inflation or deflation in 2009 and beyond; currency exchange fluctuations; the impact of dollar/foreign currency exchange and interest rates on the competitiveness of products and Stanley’s and Black & Decker’s debt programs; the strength of the U.S. and European economies; the extent to which world-wide markets associated with homebuilding and remodeling continue to deteriorate; the impact of events that cause or may cause disruption in Stanley’s or Black & Decker’s manufacturing, distribution and sales networks such as war, terrorist activities, and political unrest; and recessionary or expansive trends in the economies of the world in which Stanley or Black & Decker operates, including but not limited to the extent and duration of the current recession in the US economy.

Neither Stanley nor Black & Decker undertake any obligation to publicly update or revise any forward-looking statements to reflect events or circumstances that may arise after the date hereof.

Additional Information

In connection with the proposed transaction, Stanley has filed with the Securities and Exchange Commission (the "SEC") a Registration Statement on Form S-4 (File No. 333-163509) that includes a joint proxy statement of Stanley and Black & Decker that also constitutes a prospectus of Stanley. Investors and security holders are urged to read the joint proxy statement/prospectus and any other relevant documents filed with the SEC because they contain important information. Investors and security holders may obtain a free copy of the joint proxy statement/prospectus and other documents that Stanley and Black & Decker file with the SEC at the SEC's website at www.sec.gov and Stanley's website related to the transaction at www.stanleyblackanddecker.com. In addition, these documents may be obtained from Stanley or Black & Decker free of charge by directing a request to Investor Relations, The Stanley Works, 1000 Stanley Drive, New Britain, CT 06053, or to Investor Relations, The Black & Decker Corporation, 701 E. Joppa Road, Towson, MD 21286, respectively.

Certain Information Regarding Participants

Stanley, Black & Decker and certain of their respective directors and executive officers may be deemed to be participants in the proposed transaction under the rules of the SEC. Investors and security holders may obtain information regarding the names, affiliations and interests of Stanley's directors and executive officers in Stanley's Annual Report on Form 10-K for the year ended January 3, 2009, which was filed with the SEC on February 26, 2009, its proxy statement for its 2009 Annual Meeting, which was filed with the SEC on March 20, 2009, and the joint proxy statement/prospectus related to the proposed transaction, which was filed with the SEC on February 2, 2010. Investors and security holders may obtain information regarding the names, affiliations and interests of Black & Decker's directors and executive officers in Black & Decker's Annual Report on Form 10-K for the year ended December 31, 2008, which was filed with the SEC on February 17, 2009, its proxy statement for its 2009 Annual Meeting, which was filed with the SEC on March 16, 2009, and the joint proxy statement/prospectus related to the proposed transaction, which was filed with the SEC on February 2, 2010. These documents can be obtained free of charge from the sources listed above.

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